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## TRICYCLES.

One of the most remarkable fentures of social life in the past fow years is the advent of bicycles and the uso of them by such a large portion of the prople. In many instances vehicles drawn by horses have been discarded for bicycies, and thousands of people who never before moved about except upon their own feet, or in street cars, now bestride their own moiseless steeds, and at seldom seen upon the streets except upon bicycles. It goes without gainsay that old men and o!s women, as well as young men and young women, and even children ride bicycles, but it is equally true that there are very many, especially elderly people, who never have mounted and never will ride a bicycle. They know that there is an element of danger in tho use of them; that even the most active and experienced riders are sometimes pitched headlong from them, and suffer from broken limbs, wounds, and contusions, with pain and anguish suficient to tnx the physicul endurance of the strongest-a risk that wost elderly people decline to subject :...emselves to, and which they should not incur. Why, then, is it that the enterprise that manifests itself in an almost innumerable number of factories for the manufacture of bicycles does not extend to the production of wheels adapted to the use of elderly people, invalide, and cripples? Surely the wants of this class should be looked after, and surely the class is sutticiently numerons to create a demand for cycles that such people could use with ease, comfort and safoty, that would make it remunerative to meet But strange to sny, there is no concern in Canada, ns far as our information goes, who manufacture tricycles for the purpose indicated, nor is there a sporting goods house in the Duminion that sells tricycles or offers them for sale.

Evers since the commencement of the bicycle craze in the United States there has jeen more or less prejudice in the minds of some against the use of the tricycle, which feeling
did not extend to Canadn simply because it was not known here. With our neighbors this feoling has now worn away, it having heon proved that for thoyo who do nut care to go at a terrific and dangrous; speed, the tricyole is far more comfortnble, practical and satisfactory. It is no harder to propol than tho bicycle, and hills can be suraounted with oven less difliculty, since the rider can go at a :low speed if desired nud stop at pleasure withont dismounting or danger of falling.

Tho chief ohjection urged against tricycles is thut thoy are not as convenient to take care of ay bicycles-that the rider may irundle his bicycle into a hallway and thus dispose of it for the timo being, which could not be as ensily done with a tricycle. This may be true, but it is equally true that a tricyclo occupies no moro mom than a baby carriage, is as eavily taken eare of, and is no heavier than an ordinary: bicycle. When a rider munts his bicyclo he hat to move, for there is no standing still without $n$ dismount. Not so with the tricyele, from which one camnot fall, and which can be started ur stopped at pleasure meroly by pedaling or ceasing to prinal, and upon which alit the pleasure and exorcise of bicycling is afforded without the nervous strain and danger incident to it.

The tricycle possesses many advantages over the bicycle in that it can be arranged to he propelled by either hand or foot power and that it can be stecred by either hand or foot, or by the movement of the back. It can be used as a chair cyclo for invalide, which can also bo disconnected and used as a push chair for tho snme purpose, afferding to the invalid or convalescent all the comsort of driving and the exhilaration of bicycling without the expense of the iormer or the nervous strain and danger of the latter. It can be arranged with the body suspended on elliptic or other springs, making it exceedingly comfortablo for in valids; as a self-propelling crank power chair with adjustable foot rest; ay a ladies' house chair; as a combination houso and street rolling isclining chair; as a carrier and push cart for carrying parcols, and propelled by either one or two persons abreast ; as a children's carryall, a hansom, an ambulance, and for many other purposes.
We fail then to understand why tricycles are not in geueral and common use. When used for pleasuring they can be made to weigh about the same ay bicycles, quite as strong and durablo in all its parts, and at about the same price.

## WAR SHIPS ON THE GREAT LAKES.

Our esteemed contemporary the Cleveland, Ohio, Marine Record says:-

A Washington dispatch convuy: the intelligence that it is a virtual certainty that the new cruiser for the Grent Lukes will now be built. Diplomacy has about cleared the road of the treaty obstacle that stood in the way, Sir Juliau Pauncefote having intimated to Secretary Eay that Great Britain will consent to amend or annul the Rusli-Bagot convention in such a wny as to pormit the building of armed ships of modern types.
This agreenent was made at the request of the United States in 1918 between the British Minister, Charles Bagot, and Richard Rush, Acting Secretary of State. It provided that the naval force of each nation should bo limited on Lake Ontario to one ship, and on the upper lakes to two ships, not oxceeding 100 tons and armed with une gun not exceeding in size an eighteen-pounder.
The agreement has been violated by both nations by mutual consent, and the oid steamer Michigan, now nominally
guarding the upper lakes for this country, hans a displacement of 365 tons and carries six six-pound rapid-fire and two onepound rapid-fire rifles and two gatlings. Sir Julian's agreoment to modify the antiquated convention will permit the Navy Department to build a modern ship.

Questions that present themselves to the mind of the average reader are: Why does the United States Government desire to have war ships on the Great Lakes? Why does that Gevernment desire to amend or annul the Rush-Bagot convention in such a way as to permit tho building of armed ships of modern types on the Great Lakes? Why is it considered that "the old steamer Michigan" now only "nominally" guards American interests on tha Great Lakes? In what consists such "guarding?" In endeavoring to suppress the desultory smugrgling that may be carried on from Canada in small skiffs and row boats would not rapid steam launcles be more effective than any war ships that could be built? Or is it because the water is there to float them, and the ship. builders are there who would be pleased to construct them that our neighbors are so frantically anxious whave we: ships on the Great Lakes?

Although "the old steamer Michigan" may be the only war ship our neighbors maintain on the upper lakes, it is one more than what Canada has; and it is not true that Canada has violated the agreement by maintaining any war vessels whatever on any of the lakes. If the Cnited States really desire to have war vessels on the lakes, seeing that the war vessels of no other power are there to confront them, or to bea menace to the peace of that cuuntry, it could be for no other purpose than a menace to Canada. Canada does not desire to maintain war vessels on the lakes, and until she does there can be no necessity for the United States to do so.

It would not be wise to disturb the terms of the RushBagot convention. The United States cannot build armed ships of modern types or of any other type on the Great Lakes for service in any other waters, and get them away from the ship yard in which they were constructed, except by the grace and permission of Canada, and Canada will never grant that permission.

THE ROSE BY ANY OTHER NASE WOULD SMELL 15 SWEET.
We shall welcome that red glare in the sky by night which means not war but a blast furnace.-The Globe.
Our esteened contemporary delights itsolf now-a.days in telling of the growing time in Canada. If there is anew factory started, or an old one enlarged, it throws up its hat and hurrahs in giee, and if it can tell of the probable erection of a now blast furnace, it shouts itself hoarse, declaring that it is the outgrowth of a change of Government. It docs not say that there has been a chango in the policy of the Covernment, its delight being in the fact that the party, whose henchman it is, during all the long years it was out of power, denounced the policy of tho party that was in power, but now that there has been a change of rulers, but not of policy, it acts and talks as though the old policy were something entirely new and upon which its party holds a patent right cinch. But we do not blame The Globe for throwing up its hat and becoming hilarious over the effects that produce new blast furnaces in Caneda, and sceing that blast furnaces are materinlizing, a condition led up to by the

Natioual Policy, we are quite willing that it should attribute the event to the change of Goverument. What we desire is blast furnaces, and if we are to have them under the change of Government we can but suilc -nd enjog the joyous warbling of The Globe. But still we are of the opinion that the blast furnaces come through the operation of the National Policy that has not been abaudoned, rather than through tho access to power of The Globe's political friends.

It is amusing, thougb, to notice the manner in which The Globe quiets its conscience, and tries to befog its readers in accounting for its advocacy of measures that are in full accord with the National Policy, but which it endeavors to show are the outnrowth of a change of Government. In speaking of the growth of the blast furnace industry it says:--
No man is more concerned in an increased population than the :armer, for, as the old song has it, "the farmer feeds them all," and the more there are to feed the better it must be for bi:n. The protectionist seeks to get this populution by taxing heavily all the things the farmer buys and cresting monopolies in them, so that any advantage derived frum the feeding of the new ruouths is cancelled by the onhanced price the farmer pays for whatever he bas to buy. It might be urged that bonuses are protective in their nature, but the economists are practically unammous in agreeing that a bonus to an industry is nut so cbjectionable as the ump sition of a protective tax. Even free trade Eugland grants steamsaip subventions, and the position she occupies in the world's carrying trade seems to justify the policy she has adopted in that respect. The merit of a bonus is that you are always absolutely certaiu what the aid extended to an industry is costing the country. In the case of a protective impost on commodities there is no means of knowing this except by the most haplazard calculations.
Heretofore The Globe, before the access of its party to power, always preached to the farmer that protection in any form was injurious to him and to every one else, declaring that the duty was always added to tho price; and as regarded the bounty paid on the production of irun in Canada, its argument was thai this bounty plus the duty was the measure of the burden the people had to bear in the effort to foster and build up an exotic industry. It argued that the duty of St per ton on pig iron, and the bounty of $\$ 2$ paid by the Dominion Governnent, and the $\sum_{1}$ paid by the Ontario Government, amounting in all to $\$ 7$ per ton, was added to whatever the price of pig iron migit be in any other country. Of course this was a false argument, but it answered The Globe's purpose in endeavoring to get unreasoning people to oppose protection. But now that its party is in power there is a complete abandonment of its old arguments, and a completo acceptance of the old policy, advocated by the other party, for which we are duly and truly thankful.
But it is not fair that The Globe should continue to throw dust in the cyes of iss readers by intimating that there is o material differance between tariff protection and the bestowment of bountics in the encouragement of home manufacturing industries. If protection taxes the things the farmer buse, certainly a bonus does the same thing. Protection forces the foreign producer to coutribute to the revenue of the country and at the same time tends to give the home market to the home preducer, white the bonus takes money from the treasury and gives it to the home producer as an inducement to carry on his enterprise which he could not do in the face of the fierce, unrestricted opposition of the forcign
producer. We observe, however, ay far as this iron production question goes, that the Government, with which The Globe is in accord, continues a duty on the article and also gives a bounty on its production, with which we are well pleased. The Globe does not argue any more that because pig iron can be produced cheaper in the United States than in Conada consumers should not bo restricted either by tariffs or bonuses from freely buying in the cheaper market. It knows that that is a Cobdenite idea that has long since been exploded.

## SCHOOLS OF ART AND DESIGN.

At a meeting of the Executive Cummittee of the Camadian Manufacturers' Association held April 28 th, the following preamble and resolutions were passed with the request that they be printed in The Casadian Masufacturem:-

Whereas;-fully appreciating the merits of all that may be said relative to the necessity of techatal schools being estab. lished by those in authurity to whom athaches the responsibulity for the life . d growth of our commercial enterprises, it is expedient to direct attention to the teaching of art and design which is an important part of the education whici should be inparted to the goung peuplo of the country who propose to give their after years to labur in industrial pursuits.

Technique is all important in buildiag a boiler, loom or other machine which gives the power or means to produce a finished article. This branch is important but it is only a very small part of the resule to be attained.

The product, whether it be of metal, wool, cotton or wood, is only of value in the commerce of the country necording to its utility and appearance.

Designing in all branches is su wrepped upin the values of a manufactured article that all countries are vieing with each other to excel therein.

In designs the taste of the British manufacturer at the great Exhibition of $18: 51$ was so crude as toshock the taste of the world, the result being that the Prince Consort at the request of Jones, Redgrave, Playfair and others established the Kensington School of Art and Design. This example was quickly followed by the establishment of nany similar schools throughout the country, $a$ notable result being that in 1867 Great Britain was awarded the palm in decorative art.
It was the art schools of France that made that nation the leader of the world for many gears in the production of the finest chef d'ocuvres; but with the British, German and American mations all working for the highest excellence of design and color in their manufactures, the commerce of France soon found compectitore of equal strength.

In Canada no strong effort has yet been made to develop, in our schools, the art needed in our manufncturcs. While our industrial cytablishments are giving every sign of extensive development and expansion, every facility should be aiforded by our Government to supply competent designers to them; and in no way can this be so well done as by equip. ping and supporting industrinal art schools, where art and technique work land in hand.

It requires years to develop acknomledged lines of design in art and many ceuntries and periods have becomo known in the commercial world by the peculiarities of their designs This may be instanced in the following in design class, as

Persian, Terkish, Grecian, Byzantine, Renaissance, Empire, etc.
It is by going into the valu of a design that apprecintion of an article is forced upon us. Mr. Leelie Jones in an able paper says, "By going deepor into the study of a dexign we get down to examining and amalyzing the forces and undercurrents of power that lio in a great piece of work. We appreciate that there is something more than mere wxistence of form and color, even if it is arranyed according to the laws of ornament which defy all eriors. Take for instance two designs precisely the snme in character executed by two different persons. Both works inight be terned excellent, buth true to the character of form and the laws of ornament. Yet one may have something the other has not. There seems to be a touch of life in one that speaks a gentle and thrilling message which the other does not do. Surely then, there must be more of the soul of the designer that finds its way to affect us in this mysteriuus manner than of the other whech affects us not. All the knowledge wo have from the anclents to the present day anounts to little when compared with this creative genius which fluws from the inner soul."

This emphasizes the fact that it would be in the miterest of the whole country that the Guvernment should estabish and equip industrial art schools in alit the leading manufncturing centres of the Dominion to the end that our manufac. turers might be supplied with designers possessed of artistic abilities.

Whereas; -there are no existing schools constructed or equipped to meet the necessities herein alluded to :

Resolved, that this Association use its efforts to induce the proper authorities to establish, or contribute to the support of schools of art and design in the manufacturing centres of the country that will promote the growth and development of our industrinl institutions.

## CANADIAN INDUSTRIAL DEVELOPMENT.

Sume of our United States contemporaries are closely watching the development of Canadian industrial enterprises, and specuinting as to the effect of theso in that part of Ontario lying north of the lakes, and their possible effect upon similar industries in the United states south of the Inkes. As to the commercial side of the question, as seen by the New York Finnacial News, the establishment of a line of large grain-carrying steamers and a chnin of clevators from Port Colkorne to Montreal, in order to divert wheat traffic from Euffalo and the Atlantic ports of the United States, is an evidence of strong importance inasmuch as those behind it. think it capable of sending, within a couple of years after operations are begun, a hundred and fifty millions of grain to the St. Lawrence. Anuther very strong movement is for the building of a canal from Georgian Bay to the Ottawa, tho money for which has icen raised in Lomion.

Speaking cf the industrial powers which would be develuped from the great wealth of timber and minerals along or tributary to the line of this enterprise, the London Financial News says:-"The map which is shortly to bo puhli hed in Ottawa, showing tho water power available within a forty-fivo mile radius of that city, sheuld be circulated widely in this country. It is strange chat the immense forces which lie idle anoong the rivers and lakes of Ontario should not ere this havo engaged
the attention of enturprising capitalists seeking the means of creating frech wealth. They bolster up South American Republics for a small profit and at considerable rivk; they run up and down Chiaa hunting after concesious for railw-ys of most problematical valus; while just aceros the Atlantic, within their uwn Empire, is wasting an industrial power which might be used to make Canada ono of the furemost manufacturing countries of the world. Water power is the cheapest power of any; the surrounding land in Ontario and Quebee is chenp; communication is aiready well developed by railway, and will soon, it is hoped, be well developed by water also."

Theee is still a third project, likely to come to the front at any time, in the building of a canal from Georginn Bay to Lake Untario, which would be, by far, the shortest cut of nll, and the one of greatest elliciency, as an outlet from the upper lakes to tidewater, and nlong this canal there would be a water power created by a cuntrolled fall of some three hundred and fifty feet that would give enormous advantages for industrial productions. Tho northern side of the lakes is as rich in natural resources as the southern, and the Canadians scem to be inclined to make some use of their great natural resources.

## the canadian wood pulp industry.

Mr. George Johnson, Dominion Statistician, has recently written an article having reference to the manufacture of wood pulp in Canada and the conversion of wurd fibre into paper in which he shows that the industry was not even men. tioned in the census of 1871 , and ten years later there was less than a hundeed thousand dollars of capital embarked in it. By 1891, however, it had got a fair start. By that time $\$ 2,900,000$ were invested in the business, over a thousand persons were emploged in the mills and the value of the pro. duct was $\$ 1,057,810$.

The local demand for paper appears to have absorbed a large part of the production, but the point has now evidently been reached when we are looking abroad for markets for our pulprood products. Some milis, for example, have recently been established with the set purpose of marketing their pro. duct in England and Scotland. Theso countries purchased from abroand in 1897 ミ9,410,170 worth of wood pulp, and of the total Norway and Sweden supplied $57,727,322 . \quad$ Canada was the noxt largest source of supply, but, nevertheless, tho amount, namely, $\$ 46 \bar{y}, 2 \overline{2} 8$, was insignificant as compared with the shipments from Scandinavia.

The United States export is also small, but their export of paper, the finished article, is large. The year of their largest exportation was 1897 , when $\$ 3,111,688$ worth was sent abrade to various countries, $\$ 1,005,841$ worth being sold to the United Kingdom and $\mathrm{S}_{5} 97,175$ in Canada. From this time forward the pulprood countries will undoubtedly find in Canada a dangerons competitor. The business only requires to be firmly e.tablished here to put us in a pesition of equality with Norway and Sweden, the leading pulprood countries. These countuis have the advantago of greater proximity to the market and the greater proximity of their forsats to the seaboand. The quality of our spruce and its unsivalled extent will, newrthelese, it is believed, fully sercome these handicaps, and, inderd, alriady the competition has opered. There is a eoniderahle arma of spruce in the United Stake, but the domestic demand alone will sorin exhaust it, and, as is kawn, the, Conited Stater pulpmen are aircady looking to

Canada to supply their shortago. In Ontario the Government has fur some years back attached a condition to all granto of spruce areas, that the logs cut must be manufactured into pulp in the province, and this principle, if the necessity arises, tany bo employed in the future to a still greater extent. In the meantime, hawever, cur pulpuen will be chiclly concorned to secure a greater share of the millions inpurted into Grent Britnin every yenr.

## the canadian shipbulliding industry.

Application has been made to the Dominion Government for the incorporation of the Canudian Inland Transportation Company, with a capital stock of $\$ 4,000,000$, to build a fleet of steel steancrs and harges for transporting wheat, ore, etc., from Lake Superior points w Montreal, Toronts and wher lake ports.

Some of the promotors of the company are Messrs. William Christie, J. K. Obborne and G. H. Bertram, M.P.P., of Toronto; Alex. Luwsden, M.P.P., and John McrRae of Ottawa, and Hon. Senator Forget of Montreal. A fleet of ten steel carriers, measuring 276 feet in length by 43 feet beam, will be constructed forthwith; in fact, two of them are already laid down. Their capacity will be to carry 78,000 bushels of wheat, on a fourteen foot depth in the canals, which could be increased to 108,000 bushels with an eighteen foot eanal system. The present Welland Canal could be utilized by the latter class of vessels by discharging at Port Colborne thirty or forty thousand bushels of cargo, by floating elevators. At present there are said to be on the upper lakes only four Cauadian bottoms capable of economically carrying wheat. through a fourteen.foct waterway. The present cost of carrying a bushel of wheat from Duluth or Port Arthur to New York is six cents, and the projectors of the Canadian line firmly believe that they can convey cargoes from Lake Superior to Montreal at a lower figure. The company will build its own elevators and terminals, which are considered to be an integral part of the system, and it is believed that a very large business can be done in return freights of coal and other commodities from Montreal and intermediate points.

For years the Americans havo enjoyed a virtual monopoly of the upper lake carrying trade, as every Canardian ship owner knows to his cost, but there is now a certainty that within a year Canada will have on the upper lakes a fleet of steel steamships that will be able successfully to compete with the American carriers. Govarnment statistics show that in 1898 88 per cent. of Canadian wheat product was carried to the sea in Americans bottons via New York.

## RALLWAT FREIGHTS.

Alluding to the chicf sourco of supply of iron ore witi which to ferd the propesed new blast furnace to bo erected at. or near Toronto, and other funnaces built or to be built in wher parts of Ontario, and to what The Globe says regarding the Ontario and Raing River Railwny that is intended w tap the Atekokan ore regions of Western Ontario, and its connection with water transpartation at. Port. Arthur, the Tomonto World says:- Wo learn from the Glabe that the blast furnacu which it is proposed to erect hern will br deprendent upun the Now Ontario district for a large supply of iscore. This is the district to he traversed hy the Ontario
and Rainy liver Rnilway. A big proportion of its freight will be inade up of ore, principally irun ore. Three Liberal Governments-those of Manitobn, Ontario and the Domin-ion-have bonused this lino beyond anything recorded in the history of Canada. The con bined bonuses exceerl st0,000 pur mile. This tio, although long stretches of the line, so we are inforned, will nut cost more than $\$ 8000$ per male. In spite of this unparalleled prodigality with the people's mones, nune of the three Governments ahove mentioned have made any stipulation as to fieight rates, nut aven on iron ore, which is to form so large a part of the company's business. It is just as important that ()ntariu should insist on a low rate fur iron ore as that Manitaba should demand a mininum charge for wheat. The Ontario Government was warned that the rate on iron ore should be settled before the bonus was granted, but no heed was gis en to the admonition.
This failure to tegulate the freight on iron ore will be a surious matter fur thuse engaged in the sinelting industry. Eipecially is this the case if it be true, as we are informed it is, that the promoturs of the railway are largely interested in the iron lands through which their sailway passes. If it is a fact that Messrs. Mckenzie it Mann have taken up-not in their own names, of ccurse- 4,000 acres of iron land, under iwenty patents, and if they control the Ontario and Rainy River Railway, dues at not follow that they aro in a position to eeriously handicap the development of the Industry? Freight rates are evergthng in the production of irun. What: independent company could engage in the business if the railway company desired to keep them out? Discrimination in freight rates could do the whole trick. Although the Ontario and Rainy River Railway has received such an enormous bonus, and although the railway would prove a good investment without any bonus at all, no restrictions as to freight rates, no effective restrictions of any kind, have been made by the Oniario Government.

## EDITORIAL NO'TES.

The Cauadian Mazufacturer Publishing Company, Limited, will, at an early date, begin the publication of an Export Edition of the Camadian Manvfacturem.

## The National Policy stands intact.

The policy of Sir. Wilfrid Laurier's government continues to be substantially what it was under the late Conse tive government- tariff protection to Canadian manufacturing industries.

No matter whose hand holds it, the rose smells as sweet as ever. No matter by what name gou call it, the same old fragrance is there.

Yinu may break, yon may shatter tho vacoif you will, Ilut the scent of the ruse will hang round it still.

The thanks of the Canadian Manufacturers' Assmeintior, and of Canadian manufacturers genrrally, are due and are hereby tendered to Hon. W. S. Fielding, Miniter of Finance of Canada, for the gracious manner in which he stands by the policy of tariff protection to Canadian manufacturing industrics.

The Toronto World is responvible for the following startling information:-
For the past two yeary John Brown, No. 95, Camadn Liíe Building, has been perfecting the details of a blast furnace to be established in Gwen sisuud. Ife has associated with him Throntr capitaists of recogized worth. At the recent session of the Le"gislature, an act was passed giving the town of Owen Sound permission to issue debentures for $\$ 100,000$ to tike stuck in the smolting works that will be built by the capital at Lewn's disposal. The company will be known as the Camada Iron and Steel Works of Owen Sound, with a capital of $\$ 1,000,000$, all paid up. A Llast furnace plant, the exact counterpart of Andrew Camegie's works at Du Quesue, will be erected at a cost of $\$ 800,000$, capable of producing from 200 to 250 tons of pig iron per day. The furnace plant will be of the latest, up-todate design. Apart from the furnace will be a stecl melting plant, with a capacity of from $1: 50$ to 175 tons of ingots per day. Rolling mill departments and a mill for rolling light rails will be provided. So that the daily output of the whole plant will be:-Pigiron, alout 250 tons; ingots, about $17 \overline{3}$ tons ; plates, about 100 tons; rails, ahout 150 tons; miscellaneous, about 75 tons. It is the intention of the company to go extensively into the manufacture of steel. Mr. Brown is enthusiastic over his scheme, and clains that the market is ripe for a Canadian factory.
That steel meltiog plant will be something remarkable. With a capacity to produce from 1.50 to 175 tons of steel ingots per day the production of the rolling mill in connection therewith will pruduce of plater, ralls and mascellaneous forms not less than 355 tons. No wonder Mr. Brown is enthusiastic over hiy scheme.
"To discontinue an advertisement," says Ex Postme:terGeneral John Wanamaker, one of the largest advertisers in the world--and, naturally enough, one of the most successful business men-" is like taking down your sign. If you want to do business you must let the people know it. I would as soon think of doing business without clerks as without advertising."

Foreign trade cannot be found ready-made nor can it be crented on short notice. There is a tendency among many who have made a fair beginning in the export trade to consider this branch of their busincess as something to be taken up only when all other resources fail, a sort of last resort in times of depression and stagnation in business at home. The pursuance of such a policy as this, however, is a fatal mistake. Like any other branch of business, foreign trade must be cultivated and cared for at all times. While it is the mainstay of the manufacturer when his home market is disturbed or narrowed it cannos be left for attention oniy when such an emergency arises. It takes a long time and a large amount of preliminary work to get a fair start and it requires just ns much time and just about as much effort to regain what is lost through inattention or indifference. The constantly increasing activity in home trade tends to lessen interest in furcign buainese. Manufacturers who have sold their entire cutput at home for many months in advance aro not much inclined to consider the development of the forcign markets, but the next period of business depression at home will find these samp manufacturers eager for the largest possible share of forcign trade. Those who will drrive fint advantage under such conditions will be those who will at all times keep one cye open towards the foreign markets even while their nome
trade diaposes of all that they can produce. The old principle of providing in times of prospority for a possible period of adversity applies here as effentively as elsewhere.-American Trade.

The amendment made by the recent Ontario Legislature to the Workmen's Compensation for Injuries Act provides that where the machinery or plant of a factory is required to be guarded or enclosed, or where dangerous structures or openings in a fnctory are required to be protected, or where any part of a railway or railway track or railway bridge or other structure is required to be constructed or kept by the company in any specified way, then, on any trial under the bill, the burden of proving that the machinery or railway structures were properly guarded or constructed rests on the employer or employing company. The bill permits an injured person to proceed by arbitration. Within fou: months from the date of his injuries a workman claiming compensation slall serve notice on the employer that his claim will be submitted to arbitration. Eight days are given the employer to object and make application to a judge of the High Court in Chambers for an order that proccedings are to bo by action, not by arbitration. In case the judge orders an arbitration the proceedings shall be before the County Judge, and the costs are to be on the scale allowed in County Court actions. An appeal shall lie to a Divisional Court of the High Court. and their decision is to be final. The judge of the High Court in Chambers, when applied to, may, however, refuse to allow the claim to be tried by arbitration in complicated and difficulu cases.

Speaking of the desire of the Sunlight Soap Company, a large English concern, to erect works it. Toronto from which to supply their Canadian trade, not only in saap, but also in glycerine, the Toronto World says:

If the company finally decides to locate here it will not only establish a large soap fectory, but it will begin an entirely new industry in this province, if not in Canada, viz, the manufacture of glycerine. The establishment of the company's factory in Toronto will not interfere with any other concern in the city. The selection of Toronto as the great soap emporium of the Dominion will do rival soap concerns more good than injury. Under these circumstances the city can affurd to deal liberally with the Sunlight Company. Their factory is an institution the city cannut afford to lose. We believo it can be sacured if diplomacy and good judgment are brought to play in the matter.

Scribner's Magazine for May has secured from Major-Gonoral Leonsrd Wood, the military governor of Santiago, the first official account of tho great work which has been accomplished in that province. It is practically the making of a Stato by a military dictator, all of whose purposes are benceolent, and who has no legsiaturs or other authority to consult-deriving his power directly from tho President of tho United States. The illustrations contrast: tho old Santiago with tho nom, and show tho Fork of regeneration. A striking account of colunial government is given in the picturesque paper by G. W. Storens on "The Installation of Lord Curzonas Vicenoy of India," which reveals what long years of British rulo havo mado out of a subject people. It as a brilliant pieco of descriptivo writing, giving plessing glimpses of the personality of the new Viecroy and Viceroino.

Hardraro Storo Business Methods, compiled and cdited by R. R. Williame, Hardwaro Editor of Tho Iron Age, New York: David Williams Co., 232 Willism Strect. The articles which are gathored together in this volumo hare been, togother with many others on similar topics, alrady published in Tho Iron Ago. The authore aro for tho most part practical and progressivo hardwaro
morchants whose contributions to tho discussions of approved methods desorve to be presented in of permanent form convenient for reading and roforonco. Tho thorougb and prostical treatment of the important subjects discussed, the embodiment in these articles of the exporience of men of ability ard enterprise, the suggeativeness of the principles and maxims thus presented, should render the volumes useful to many and tend to still further elevate the business methods of the hardmaro trado.
The Methodist Magazine and Roviow for May is a patriotic Queen's Birthday number, with a fite portrait of hor Majesty and all article on the Queon's private life, with illuatrations of the interior of Osborne House, also Austin's fine poem on the queen. Threo articles are by contributers in tho Maritime Provinces, study of "In Memoriam," by the Rev. Dr. Lathern; an article on "Christian Lufo in Gormany," by the Rov. C. H. Huestis, M.A.; and a study of Runeberg, the famous Finnish poot, by Oskar Grunland. Accounts of Andrew Hofor-the Tyroleso patriot-of Sir John Franklin, by Miss E. Sanderson, and of the Queen of the Adriatic, by tho Editor, are handsomely illustrated. Balloon Post during tho Siege of Paris, and other articles will bo read with interest. Toronto: William Eriggs. 82.00 a year.
"The Countess Emilia." Anthony Hope's new romance, is begun in the May Ladios' Home Journal, and "The Art of Listening to a Sermon" inaugurates the first of a series of articles on the pulpit and the pew by Ian Maclaren. Paul Leicester Ford writes "The Anecdutal Side of George Washinglon," Viola Allen tolls "What it Means to be an Actress," and Joseph Edgar Chamberlin introduces "Helen Kellor as She Really Is, " giving somo interesting glimpses of this marvelous blind and deaf girl. $\because$ The Buildiug of the Ship," is the thems, of the sixth of W. L. Taplor's series of illustrations of Longfollow's poems, and pictorial features of practical intercat are "Nature's Garden," "The Prettiest Country Homes in America," "Rustic Arbors and Summer tiouses "and "The Flag in the Church." The Cartis Publishing Company, Philadelphia. One dollar per year.

Outing for May is an exceedingiy attractive number. Among its many breezy sketchica angling naturnlly occupies a prominent position. The illustrations are numerous and beautiful. The contents are: "The Dam Leapers "(trout fishing), by Wm. A. Whitney; "Up to the Hills in India," by P. E. Stevenson; "Angling for Eastern Trout," by Nary Trowbridge Townsend; "Golfing 'Round tho Hub," by Gno. H. Sargent; "The Challenge of the Shramrock" "by A. J. Kenealy; "Plover and Plover Shooting," by Ed. W, Sandys ; "Fool's Gold," by Paul Pastnor ; "About Fly-Cating," by G. E. Goodwin ; "Through tho Yellowstone on Foct," by C. H. Henderson; "A Das with the Long: bills, "by J. D. Ackeman; "Five Wecks Awheel in France," by Sidnay Cross ; "I Loitering on a Canal," by R. R. Tybout; "A Cruise in tho Dark after Duck," hy E.'w. Chubb; "A Fishing Convort," by (liver Kemp, and the usual editurials, poems and records,

## BRITISH-CANADIAN TRADE.

The following inquiries have been received at the office of the High Commissioner of Canada in Lrondon, England.

Note.-Thuse who may wish to correspond with any of these inquirers can obtain their names and addresses by applging to the Cavadian Manufactureis, Toronto. No charge for giving information. When writing refer to the numerals opposite the enquiries.
22. An inquiry has been received from the Government Agent at Antwerp for the names of firms in the Dominion wishing to import Belgian starch, chicory and meerschaum-
23. The names of exporters of hides (salted and dry), tobacco (unmanufactured), furniture, and boots and shoes are also asked for from the same quarter.
24. A firm of pressed glass makers in the north of England aok for tho names of inporters and distributors of glass ware, or of glass, china and carthenware.
25. A Scotch firm of flour and grain commission agents wish to be placed in communication with "h good shipper of oats from Canada. They would also like to represent a good provision house.

# CANADIAN MANUFACTURERS' ASSOCIATION. 

1'sorldont:<br>J. F. Ellis.<br>Fint Vico-President:<br>P. W. ELLIS.<br>Second Vico. I'resident:<br>R. E. BENZIE.<br>Treasurer: OEOROE BOOTH.<br>Chairman Exocutive Committee:<br>R. พ. ELLIOT.<br>Chalrman Tariff Committec: W. K. MCNAUGMT.<br>The Executive Committec mect on the Soconll Tucsday of oac/h month.

## CAMADIAK INDUSTRIAL LEAGUE. President, - . . . Ja8. Kzndhey. M.P. <br> WOOLEN MANUFACTURERS' ASSOCIATION, President. - - Bennett Robakond. M.P. <br> KNIT COODS MANUFAGTURERS' ASSOCIATION, President, . . . . . . . Jonn Penman. <br> CARPET MAMUFASTURE9S' ASSOCIATIOH, President, - . . . . . . . J. P. Monray. <br> gLDVE MAHUFACTURERS' ASSOCIATION, President, - . . . . . . A. R. Claike. <br> RRPRESENTATIVEB TO <br> TORONTO IRDUSTRIAL EXHIBITIOH ASSOCIATION.

> R. W. ELLIOT. GEOROE BOOTR.
W. K. MONaUOHT.
A. E. ReMP.
J. J. Cabsidey.

Following is the correct official list of Canada's Commercial Agents in Great Britain, British Possessions and foreign countries.
J. 8. Lerke, Sydnog. N.S.W., agent for Australasia.
G. Eustaco Burko, Fingolon, Jamalca, agent fo: Jamaica.

Robort Bryson, St. John. Antigua, agent for Autigun. Montserrat and Donitnica.
8. 1. Horaford, St. Fitts, ageut for St. Kitta, Nevis and Virgin Inlands. Edgate Tripp, Po:t of Spain, Trinidnd, agent for Trinidad and Tobago. C. E Santum, Christiania, Norway, ngent for Sweden and Denmark.
D. M. Ronnie, Buenos Asrev, Argentino Ropublic, agent for Argentino Republic and Uruguay.

In addition to their other duties, tho undormentioned willanawer inquiries relative to trado mattore, and their services are avallable in furthering the interests of Canadian traders.
J. C. Colre ar, 17 Victoria Strect, Londen. S.W., England.

Thomas Mofrat, 16 Church Stroet, CapoTown, South Airica.
a. H. Mitcholl. 15 Waier Streot Liverpool, England.
H. M. Murray, 10 St, Enoch Square, Glaggow, Scotland.

Harrison Kiatson, Curator Imperial Institutc, London, Fingland.

## IMPORTANT.-An enquiry addressed to J. J. Cassidey, Secretary Camadian Manufacturers'

 Association, Toronto, Canada, will place you in communications with the leading Canadian Manufac. turers of the articles you mention. Merchants and importers in all parts of the world are invited to make free and full use of the facilitios afforded by this Association when they desire information about anything produced in Canada. No charge whatever for answering inquiries.
## THE FORESTS OF CANADA.

The following extracte are from a report by United States Cunsul-General Bittinger, at Montreal.
"Ir the dajs of old, a mighty forest stretched from the ocean that breaks on the shores of Nova Scotis to the lake of the Wrods, something like 2,000 miles, covering an good 350 , 000,000 acres. The settler has cut his way into the fringe of this vast woodland, but his depredations are as nothing compared with the terrific scourge of fire which has left mulhons of scorched and blackened trunks to mark tho place where it has reared and destroyed. In spite of all, enough is left to place Cannda high among the wood-producing countries of the world. The following table will snow the area of the forests in the different Provinces:

| Parince. | Total area. So. miles | Woodland. | Percentage of wood. percent |
| :---: | :---: | :---: | :---: |
| Ontario | 210,050 | 102,118 | 46.49 |
| Quebec | 227,500 | 116.521 | 51.22 |
| Now Brunswick | 28,100 | 14,766 | 52.55 |
| Nown Scotia | 20,550 | 6,464 | 31.45 |
| Prince Edward Island | $2,(10)$ | 797 | 39.85 |
| Manitobs | 64,066 | -0,606 | 40 |
| British Columbia..... | 352.000 | 265,5is 4 | 74.69 |
| Northrest Territorics | 2,331,481 | 606,032 | 29.38 |
| Total. | 3,315,647 | 1,248,798 | 37.60 |

"These figures are founded on the most recent and relinble infurmation available.
"The quantity of pino is estimated, in Ontario, as 19,404,000,000 board feet; in Quebec, at 15,734,000,000 feet; in the other provinces at $2,200,000,000$ fect ; total, $37,338,000,000$
fect. A low calculation of the annual cut is $1,000,000,000$ feet, in which case Canada has not more than forty years' suppiy, and the growth of new wood, in spite of all regulations, is not nearly equal to the cut. It is impossible to give anything like a just return of the spruce limits, estimates being so diverse as to be useless.
"The great tree of Ontario is the white or Weymouth pine. There are also the red pine, spruce, hemlock, etc. The valuable black walnut, tulip, plane and coffee trees aro almost extinct. The quantity or value of timber can not be given. as many millions of acres are utterly unexplored. In the known woods, a return to che Ontario Government states that there are $60,410,000,000$ fcet.
"Quebec, with its newly added territory, is now an even larger province than Ontario. Vast regions to the north are unknown. The white pine is the most important tree, as in Ontario; it is, however, rapidly disappearing. Rich spruco is noted in Bonaventure River au Boulean, Chicoutimi County, River French and Bry Lake. There is great waste of hemlock, on account of its bark.
"Some of the best cedar areas of the country are on the north shore of New Brunswick. An unsurveyed area of some 2,000,000 neres on the Upper Restigouche is reported to be full of good spruce and cedar. The pine forests, at one time rich, lave been greatly impoverished. The same is true of Nova Sentin. A quantity of good spruce is left in the last-named province, but it is being used in a similar way.
"British Columbia may be said to possess the largest compact timber resources in the world. Only the fringe has been cut. It is eatimated that the Douglass pine, cedar, spruce, Alaska pine, etc., standing in the railway belt, amount to 25,000 ,000,000 fiet, worth $\$ 25,000,000$. The coast is heavily
timbered as far north as Alaskn. There is no white pine but spruce attains perfection in this section.
"The following table shows the area in forests in various countries of the world :

| Country. | Arealn | Percentine of total area. |
| :---: | :---: | :---: |
| Europe. | Acrev. | Per cont. |
| Austria | 24,172,360 | 32.58 |
| Hungary | 18,774,771 | 23.62 |
| Belgium. | 1,243,517 | 17.118 |
| Bulgaria | 3.291,1(14) | 12 |
| France | 23,466i,450 | 17.92 |
| Germany | 34,347,000 | 20.70 |
| Greeco | 2,025, 414 | 12.60 |
| Italy.. | 10,131,233 | 14.31 |
| Norway | 19,288,626 | 24.53 |
| Portugal | 1,163,841 | 5.25 |
| Rammania | 4,942, C 00 | 15.22 |
| Russia | .498,240.009 | 37.15 |
| Servia | 0,763,163 | 48 |
| Spmin | 16,354, 941 | 13.08 |
| Sweden | 44,480,000 | 40.65 |
| Switzerland | 2,259,018 | 20.12 |
| 'lurkey. | 3, Ј10,(H2) | 8.93 |
| United Kingdom. | 2,695, () H$)$ | 4 |
| America. |  |  |
| Canada | 704,230,720 | 37.66 |
| Cnited States | 450, 4000040 | 23.29 |
| Bratish Guinua. |  | 18 |
| Indis.............. | 140,000,000 | 25 |
| Turkoy | 17,000,060 |  |
| Japan. | 28,700,100 | 30.24 |

## OBSTACLES TO EXPORTING MACHINES TO GERMANY.

The United States consulate at Dusseldorf, writes Consul Pettie, is frequently called upon to assist in the adjustment of annoying controversies between American manufacturers of machinery and tools and thoir German customers, arising from damage to goods in transit, delays in shipments, and vague contracts. These difficulties, unless guarded against more carefully, will become very serious obstacles to the progress of this important and rapidly increasing item of American trade in Germany. Damage to machinery and machina tools in transit has been very frequent, and I have just seen one shipment in which three very valuable machine tools were completely ruined, the cast-iron frames lueing bruken in several places. It is impussible to ascertain whether the damage was done by the railways in Anerica, the steauship companies, or by rnilways in Gerwany. Nobody seems to be responsible. It is alleged, howewer, by those interested that these heavy machines are subjected to very rough handling by the stemmship companies. It is said they jerk then out of the vessels with steam cranes, often hooking to frail castings which are not strong enough to sustain the weight. Before accepting damaged machines, the Gerinan buyer examines them while in the possession of the railwny at the final destination, and they are also exhibited to witnesses leforo being taken from the depots, resulting in protested drafts, long and disagrecable disputes, and sometimes expensive lawsuits. Delay in the delivery of machines has also in sevoral instances resulted in heavy losses. In one case, an apparatus valued at over $\$ 3,000$ was to have been delivered in October, but did not reach Germany untill the following Februaiy. It had been sold by a German house dealing in American machines, with the agreement that it was to be delivered in November. The result was a suit against the dealer, in which damages for about $\$ 2,000$ was demanded, and, in turn, the middlemnn claimed similar damages agninst the American manufacturer.

To provent breakage during shipment, all machines and parte of machisus should be bored, when possible, and the cast frames securely lolted to heavy timbers. In some of these machines, there can be no doubt that the castings are too light for export without careful packing. Contracts should be made in writing when practicable, and should leave no
duabt as to where the responsibility of the exportor ends and that of the German importer begins. In several cases I have found that the American clamed that his responsibility onded when he placed the goods abourd ship in Now York harbor, while the German importor alleged that the goods were to be delivered here in good condition. These points should be fully covered in the contracts, and in cases where regula customers order by cable from catalogues, standing contracts covering all these points should be entered into. Much trouble will also be avoided by detailed specificatious, which will prevent disputes as to particular parts of machines, and by the delivery of goods within the specified time. Special care should be taken that the bills of lading show clearly that the machines are in good order, and forwarding agen is should be given special instructions to carefully examine them at the seaports for cracks, bends and breaks, in order that the responsibility for damages may be easily fixed. While the transportation companies can be made to pay for the goods damaged in transit, the shipper will experience many difliculties in compelling settlement where all of the incts are not clear, and where claims are resisted.

Dusseldorf, being the financial centre and largest city of the great iron and coal district of the German Empire, has become the leading place in the country for the sale of American machines and machine tools and a number of firms employing large capital are engaged exclusively in the importation of these goods. Some of these firms-in fact, nearly all of then-remove the plates showing the names of the American manufacturers and replace them with plates bearing their own names as the makers. To avoid all of these difficulties and save the profit of the Gerinan middleman, a number of American manufacturing firms have opened permanent offices in this city, with American engineers in charge, where plans and specifications are prepared, estimates made, and contracts entered into. This system is very much more satisfactory to both the manufacturer and the German firms which buy the machines for use. There can be no doubt that many other Amerisan machine tool manufacturers conld profitably increase their business by opening offices here, with competent engineers and solicitors.

## PRODUCTION AND CONSUMPTION OF COPPER IN 1898.

The development of the electrical industry in Germany is best illustrated by the increase in the consumption of copper. The following interesting figures are collected from statistical returns:

The German copper production, which amounted to $24,-$ 688 tons in 1891, had in 1897 rison to 29,468 tons, and is estimated at 30,703 tons for 1898 , complete otficial figures not yet being available.

The German copper consumption was as follows: In 1896 85,160 tons: in 1897, 96,303 tons; and in 1898, 101,518 tons. Since 1895 , the copper consumption has, according to a statement made by Messrs. Hirsch, of Halberstadt, increased by eighty-one per cent., while the total copper production of the worid shows an increase of only thirty-six per cent. for the same period.

Germany's exports of copper ware have risen from 33,093 tons in 1897 to 36,724 tons in 1898 ; the imports, chiefly composed of goods of American origin, have risen to 2,443 tons, an increase of 837 tons over 1597.

England consumed 106,000 tons in 1898, being a decrease of 4,500 tons fiom 1897. France consumed $5 \overline{5}, 000$ tons, being about 4,000 tons less than the year before. The copper consumption of East Asia is shown to be 20,000 tons in 189s, and that of Russia 6,600 tons.

The world's total copper production amounted to 396,728 tons in 1897, and is estimated at 420,000 tons for 1898 . By far the greater part of this increase in production is to be looked for in the United States, whose production was 216, 000 tons in 1897 and 234,272 tong in 1898.

It is particularly interesting to note, as showing the immense devolopment of the electrical industry, that the copper consumption of the Unitec. States in 1898 way mure than one fururth of the copper production of the whole world -viz., 115,935 tons-and that that country has outstripped the leading nations of Europe in industries employing this material.
The llown de la Semaine gives the following table, showing Ez: Euper production of the world for the years 1895.1898; increase being shown principally iti Australia and the United States:

| Country. | INTM. Tons. | 1090. <br> Tons. | $\begin{aligned} & \text { 1:NK; } \\ & \text { Toni. } \end{aligned}$ | $\begin{aligned} & \text { 1803, } \\ & \text { Tone } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Algeria. | 50 |  |  | 30 |
| Argentino Ropublic | 125 | 2(1) | 100 | 150 |
| Australia . . . . . . . . . . . | 18,1010 | 17,0(\%) | 11,000 | 10,0н1 |
| Austria | 1,100 | 1,210 | 1,075 | 1,110 |
| Bolivis. | 2,1050 | 2, 200 | 2,1(1) | 2,200) |
| Canada. | 8,040 | 5,005 | 4,000 | 1,00) |
| Chilo. | 24,850 | 21,901 | 23.000 | 22.17\% |
| Capo of Giood Hope | 7,060 | 7,441) | 7,450 | 7,080 |
| England. . . . . | 520) | 555 | 050 | 580 |
| Gormany | 20,085 | 20,145 | 20,065 | 16,605 |
| Hungary | $431)$ | 445 | $\because 10$ | 2() |
| Italy.... | 3,435 | 3,480 | 3,460 | 2,500 |
| Japan. | 25,175 | 23,1000 | $21 .(\mathrm{H}) 0$ | 18,430 |
| Mexico. | 11,485 | 11,351 | 11,150 | 11,620 |
| Nurfoundiand | 2,100 | 1,8(H) | 1, $21 \%$ | 1,800 |
| Morway | 3,615 | 3,4al) | 2,500 | 2,485 |
| Peru. | 3,040 | 1,010) | 740 | 150 |
| Itussin. | 6,(1)0 | 6,025 | 5,110) | $\overline{0}, 280$ |
| Surdon. | 180 | 545 | 500 | 515 |
| Spain and Portugal.... | 53,909 | 54,060 | 7)3.305 | 54,950 |
| United States......... | 231,261 | 210,460 | 903,893 | 172,297 |
| Total. | 424,1:6 | 397,191) | 373,363 | 334,562 |
| Average price Jan. 1 of each year. | \$ 200.08 | \$238.97 | §229.85 | \$208.40 |

## BROUII HANDLES IN GREAT BRITAIN.

United States Consul Halstead, at Birmingham, England, writing to his Government, says: "In a roport printed in Advance Sheets of Consular Reports, I stated that there was a great demand for and inability to procure American brom handles here, and that I would like to know why there should be that scarcity. I have received the desired explanation, very graciously volunteered by a gentleman in the Cnited States, who evidently is thoroughly well posted, and his letter contains so much that is of interest that I give it below. He says:
'I have been in the past a very large handler of American broom handles. I have shipped a great many thousandsyes, Aundreds of thousands-to England during the last fifteen or eighteen years, but I have not done very mach for the last six or eight years, for the reasun that theg can not be sold in England at a price that will yield any profit to either the manufacturer or shipper. The broom handle that the trade wants in England is not what is known as a broom handle in this country. The Eugli.h broom handlo is used for a floor brush and must be 42 inches long, $1_{8}^{1}$ inches in diameter, and the same size at both ends. An American broom handle is 38 inches long, seveneighths of an inch in diameter at one end, tapering to three-fourths of an inch at the other. You will find by figuring it out that the English broom handle takes, including the saw salf for cutting it out of the lumber, a blank that is $1 \frac{1}{f}$ inches square and 42 inches in length, which figured out in the board ineasure, is about six-tenths of a square foot, and this is figuring very closely. When you understand the fact that the English merchants expect, or rather want, to buy the English style of broom handles at about from $\$ 15$ to $\$ 18$ per thousand f.o.b. steamer and mado of white spruce, and that the lumber from which these handles have to be cut is worth from $\$ 23$ to $\$ 24$ per 1,000 feet in the boards, you can at unco seo that the handles will not bring as much money all turned
and delivered to the vessel as the boards themselves would bring at the mill.
'Another reason why the handles are scarce is the fact that the English people will msist upon having nothing but whito oruce, whereas the broom handles that aro used in this country are either birch or basswood. I have tried very hard in my experience to introduce the American basswood handle into England, but they simply won't have it. Therefore, the high price of the spruce in this country and the fact that it is growing scarcer and scarcer every year, is tho reason why there is an insufficient supply of broom handles in England.'
"In the same mail which brought the New York explunation, I received from an American in Hamburg, who is doing business there as an agent for a Cnited States manufacturer, a letter in which the following paragraph occurs:
'The reason why broomsticks are so scarce is probably this, that there oas been an unexpected boom in brooms in the United States. The price has gone up twenty-five per cent. within a few months, which is quite unusual for such a staple article, and iny manufacturers are in consequenca four or five months behind in their deliverics. Another reason is that for broom handles, long, straight spruce or basswood sticks are required, and they must be well seasoned in order not to crack. The boom has unquestionably taxed the manufacturer to the utmost, and their kilns are no doubt full and can not be emptied before the wood is thoroughly seasoned.'
Some months ago, I met in London an American citizen of Swedish nativity, whose relotives in Sweden have for many years derived their income by the sale of spruce timber from their lands, and he told ma they wrote him that not only was spruce almost exhausted in their neighborhood, but protty generally throughout Sweden and Norway. I have presented these facts to the manufacturer of brushes here who made the enquiry for orcoom handles, and $I$ smanticipating that, as he must see in the near future it will be necessary for broom manufacturers to abandon the use of spruce, he will consent now to make an experimental use of basswood

## ALKALI TRADE IN GREAT BRITAN.

The following extract from the London Times of February 18,1899 , illustrates the actual effects of the United States tariff upun a very large Bratish industry :

The eighth annual meeting of the United Alkali Company was held yeoterday in Liverpool. The report showed a net profit of $£ 198,262$ ( $\$ 964,842$ ), which added to $£ 22,188$ ( $\$ 108,977$ ), brought forward, gave an available balance of $£ 2: 0,451(\$ 1,073,819)$. In moving the adoption of the report, the charman said it would be recollected that at the last annual meeting, he called attention to the high tariff imposed on their goods exported to the United States and to most European countries. The new scale of American duties had only been in operation about five months of the year then under review. In the past year they had to face those duties during the whole year, and their important trade with the United States in alkahes had been reduced to very small proportions, compared with what it was before those heavy duties were imposed. In 1895, for instance, the total export of soda ash from this country to the United States was 125,698 tons and in 1898 it fell to 29,323 tons. Of caustic soda, in 1895, tho export to the United States was 33,625 tons, and in 1998 it fell to 11,171 tons. Thus the British manufacturer had been practically shut out for the benefit of the American menufacturer who had largely increased his production, and was not only able to meet his own country's requirements, but had a surplus for export. And thoy had to meet, the same state of things all over Europe, a tax more or less severe being imposed on the British-made article. They would understand very clearly what hampered their trade. In the important trade of bleaching powder, they had not only thoso high duties to face, but opposition provided for their
special benefit. He mentioned last year that a syndicato of German manufacturers had bought up the whole production of over three years of bleaching powder mado by an olectrical process in this country, at a fixed price, and was offering it in the home market very much below what they had given for it, for the express purpose, as they phrased it, of "kceping us in order ;" in other words, to induco that company by a system of reprisals to keep their goods out of the continental markets. It might have been thought that the heavy duties on British goods would have heen ample protection to the continental manufacturer.
The transaction of the German syndicate, which bad still eighteen months to run, had reduced the selling price of bleaching powder by 20 s to 30 ( $\$ 4.86$ to $\$ 7.29$ ) per ton, and had in fact, cost the Alkali Company a sum sufficient to pay ordinary shareholders a moderate dividend on their holding. The falling off in their trade had been attributed in some quarters to working with obsolete plant and not keeping puce with modern improvements, while the technical training of the heads and otficials of tho English chemical industry was defective as compared with those of other countries. Those were not the causes operating adversely, at least so far as that company was concerned. The true causes were those he hed stated. With reasonable duties and fair play, they could hold their own, and hold it well. He made bold to say that their costs of production would compare favorably with those of other manufacturers-English, cuntinental or Anneri-can-but costs could not possibly be reduced sufficientiy to make up for a duty of $£ 1113 \mathrm{~s}$. 4d. per ton on an article which sold at about $£ 30$ per ton; yet, that was what the Auerican tariff required them to do. Hence the only way to retain the trade was to have an interest in manufacturing in the protected country. That they had done. A company had been formed and located at Bny City, in the State of Michi gan, called the North American Chemical Cumpany, in which they have a controlling interest. Those works, primarily established for the manufacture of chlorate of potash by electrolvsi ; began operations about November; and though not yet working at full capacity, turned out an excellent article at a cost quite within expectations, and promised to prove a very satisfactory investment. Having started so late, they did not contribute to the profit side of the present balance sheet. ** They were advised that day by cabie that the whole plant at the Bay City works was now running.

## BOOTS AND SHOES IN DENMIARK.

Vice-Consul Blow writes from Copenhagen :-
"I consider the present moment most uppurtune fur the introduction into Denmark of American bowis and shoes, as the tendency to use ready made shoes is increasing rapidly, since the difference in price with those made to order is becoming marked.
"The import of foreign-made shoes increases steadily, as will be seen from the following figures:

|  | Pounds |
| :---: | :---: |
| 1889. | 194,502 |
| 1891. | .208,663 |
| 1893. | . 311,866 |
| 1895. | 364,445 |
| 1897. | 379.4 t 2 |

"Austria, Ilaly, Germany, and, to a small extent, Great Britain, control this market; but there is no reason why other manufacturers shculd not secure a large share of this trade. Pointed and narrow show will not sell here, the Danish foot is large. Styles made for the German markets would find favor here.

- Several of the Danish sheve manufaturers have impurted American machinery, but the Danish duty on shoes being rery light (it varies according to the qualits), uther manufacturers could no doubt compete in price.
"Denmark has a population of about 2,350,000 inhabitants. The Draish shoe manufacturers produce about 4,000 pars of shoe, daily. The imports of forcign shoes are about forty per ceat. of the whole consumption.
"War:ameturers should address : The Wessel if Vatt, 13 Kongeus Mytorv; Skandinavisk Skotojsmagasin, 35 Ostergade; E. Oottinger, 44 Ostergude-all of Copenhagen.
"Mr. John Lund, 4 Lexegade, Copenhagen, is willing to accept agencies.
"The commercial agency of R. V. Furnais it Co., Cupenhagen, will, for a suall fee, rate any firm in Demmark."


## obs'tacles to the bicycle trade in france.

## Consul Jackson, of La Ruchelle, writes:-

"If American wheels were sold at prices approximating those for which they sell in the United Stutes, they would be purchased in this part of France in large numbers. It seems to me a serious uistake on the part of our cycle makers to give the sole agency of their wares for all of France to any one house. The result of this is that the prices are maintained at a very high figure. Machines which have always been known in America as "low priced" sell for about the same price as the most expensive at home. From figures recently shown me, one can buy certain wheels in New York at retail, pay the duty and transport, and then have them cheaper than the local dealer can purchase them from the asent at Paris. Consequently there is practically no competition in the market between American and French cheap wheels, and fewer American wheels are sold. The conditions which obtain here as to advertising, travel by railway, exhibition of goods, etc., are so different from those in the United States that it is an immense undertaking, if we demand high prices, to successfully introduce one particular 'marque' to $39,000,000$ people.

## PACKING FOR VENEZUELA.

Consular Agent De Sola writes from Caracas:-
"I cannot too strongly urge manufacturers to effect a radical change in their system of packing. The cases and crates are in many instances not strong, but are very heavy, owing to the thickness of wood employed. This is prejudicial, not only on account of the breakage, but because the costoms duty in this country is collected on the gross weight.

## HARDWARE IN LOURENCO MARQUEZ.

## Cunsul Hullis, of Luarencu Marquea, writes.-

"Until recently, the dwelling houses in this town have been constructed upon the most primitive plans. They are, for the most part, merely boxes of galvanized corrugated iron, with inner walls, ceilings, and purtitions of half-inch matched spruce boards. They contain no kitchens, bathrooms, hot or cold water pipes, stoves, or chimneys. The kitchens are generally galvanized iron shanties in the rear of the main buildings. As this place is getting more civilized, a demand is arising for a botter class of houses. I recently had a talk with the leading builder and contractor here, Mr. William Blackwood. He told me that he wished to obtain full particulars relating to the following articles, which, I assured him, could be purchased at better advantage in the United States than anywhere else: Iend, steel and brass piping; water-closets, mossic tiles, kitchen plumbing outfits, hot water boilers and connections, sinks, stoves for burning soft coal and with hot water connections, 200 to 300 gnllon iron water tanks, outside galvanized iron guttering and piping; builders' fine hardware, such as lucks, knubs, hinges, bolts, nails, screws, and special tcols."

All these lises of guods can to purchased in Canada un as good terms as in the United States.

## POTATO BREAD FOR HORSES IN GERMANY.

Potato bread is used by the natives of Thuringia to feed their horses, especially when they are worked hard in very cold weather. The animals thrive on it, and their health and strength are excellent. The method of preparation is simple and inexpensive. The potatoes aro slowly stewed tall soft; they are then mashed thoroughly, and an equal quantity of corn meal is added. It is mixed into at thick paste, with a small quantity of salt. The paste is then divided into 4 -pound loaves and allowed to bake till choroughly done. In the slow country ovens, it generally takes from fifteen to eighteen hours. When cold, they are fed to the horses and cattle doing heavy work at the rate of four loaves a day, viz., one in the morning, one at noon, one sbout 4 o'clock, and one at night. With the last, about ten pounde of poor hay are given. It is claimed for this method that horses can do much more work on the same amount of food, and that it is good for their teeth.

## VALUE GF PROMPTNESS IN CUNSULAR REPORTS.

The Frankfurter Zeitung calls attention to certain defects of the German consular service, and gives sume practical hints as to the kind of reform that is most needed. In the course of its criticism, it says:-
"A still more important question is whether the officials and consuls, with the same expenditure of money and energy, could not do much more for German business interests. We have already criticised our commercial statistics, but our consular reports appear to be in still greater need of refurm. The manner in which these reports are made would be comical if it were not so aggravating. We have just received the last number of the German Commercial Archives, in which the Minister of the Interior publishes the consular reports. This volume was given out in October and contains the reports of our consuls from Sheffeld, San Francisco, Penang, Sweden, Persia, etc. All these reports relate to the year 1897 A Report from British India covers the period from April, 1896-1897. The only report for 1898 is one from Italy about the silk crop. These reports are certainly carefully prepared and contain a number of figures, but most of the facts are already old to those who are specially interested. They have been read in most cases in nowspapers before they appeared in the repurts of the ufficials who are specially sent to foreign lands to look after our interesta. Of what use is it to the business man to know during the last days of the year 1898 what took place in distant countries during the years 1897 and 18963 During the time it takes the report to come to Germany to be revised and printed, the opportunity which it describes has been lost.
"We can learn in this matter from the English, "ho publish their reports immediately in cheap editions, but still more from the Americans, who carry the consideration of business interests still farther. Americans would not publish
in November, 1898, information relating only to 1897. The American does not wait until a report is "due," but makes it when an occasion ore irs. These opportune reports, which are being adopted in England more and more, may be inforior to ours in scientific thoroughness and accuracy, but their practical value is twice as great. The Commercinl Muscum of Vienna gives some examples of the promptness of these reports. On the 10th of June a German vessel was plundered by pirates at Maracaibo. On the 20th of June the American co:sul sends a report about the equipment of a ship necessary to evade the pirates. The consul in Venezuela notices that there is an excellent opening for American coal at La Guayra and writes his report, exactly a page long, but containing all necessary information. Those interested receive prompt and exact information. Can not ou: officials do the same? Cortainly they can do it, if they are informed as to the real needs of home industries, but, it requirey, of course, speciel training. The results obtained by the expenditure of time and money in our service fal! so far short of being practically useful, that it is necessury to call attention to conditions that, should be changed if possible. The right spirit and proper understanding are, of course, necessary."

## NEWFOUNDLAND'S TRADE.

A return recently presented to the British Parliament and recoived by the Canadian Department of Trade and Commerce contains information as to the import and export trade of Newfoundland for the year 1897, being the last year for which returns are available. In it the imports for that year are sot down at $\$ 5,938,334$, and the experts at $\$ 4,925,789$, the balance of trade being thus aganst the island to the extent of $\$ 1,012,545$. A deficiency of 300,000 quintals in the catch and the diminution in the price of the codfish have together contributed to lessen the value of the exports by more than a millon dullars. Thoexports are divided as follows:-

$$
\begin{aligned}
& \text { To the United Kingdom...:................... } 31,349,273 \\
& \text { British colonies......... ...................... 951,072 } \\
& \text { Foreign countries } \\
& \text { 2,625,444 } \\
& \text { The imports are as follows:- } \\
& \text { From the United Kingdorm................... . } \$ 1,960,999 \\
& \text { British colonies................................. } 1,765,562 \\
& \text { Foreign countries.............................. 2,211,773 }
\end{aligned}
$$

The report speaks of the severity of the competition from the Norwegians and French in the codfish markets, the dealers from these countries being in an exceptionally favorable position by reason of the large Government bounties, so that they are able to undersell all rivals. The exports of cod for the year under review are valued at $\$ 3,111,368$, as compared with $\$ 4,648,397$, the year previous. The nxport of sealskins also fell off from $\$ 602,000$ to $\$ 363,467$. The mineral pruducts exported were valued at $\$ 558,000$, being $\$ 100,000$ less than in the year provious. The public debt amounted on June 30, 1897, to $\$ 16,248,000$, an increase of $\$ 3,151,000$ for the year.

## Transfer Ornaments, <br> TRADE MARKS, DECORATIONS, NAME PLATES, ETC.

## For HARDWARE, BICYCLES, VEHICLES, POTTERY, FURNITURE, etc.

Sketches submitted free of charge. Being homo makers can delivor promptly. Write us.

#  

## CAPTAINS OF INDUSTRY.

Tho following itome of information, whichiare ciaslifot under the titio ll CapLalne of industry," rolato to mattors that aro of apuclal Intorosk to ovory advortisor n thaso pagos, and to ovory concorn in Canada intorostod in any manufacturIng Industry whatovor, this Intorost oxtonding to aupply houscs also.

If a now manufacturing ontorpriso of any kind ls boing startod, or an cloctric lighting piant inetitutod, or an oloctric rallroad, or a tolophone, or a tolograph lino le boing constructed; or a saw mill, a woolon, cotton, or knitting mill; or if any industrial ostabilshment has boon destroyed by firo with a probabllity of Its boling robuilt, our frionds should understand that possibly thore may bo somothing in tho ovent for thom. Do you catch on to tho ldoa?

Tho starting of any such concern meansa domand for somo sort of machines machinory, or supplios, such as steam onginos and ballors, shafting, pultoys, bolt ing, lubricants, machinory supplios, wood or Iron working machinery, vontilating and drying apparatus; pumps, valvos, packing, dynamos, motors, wiro, arc and Incandescont lamps, and an inflnito varloty of oloctrical suppilos, chomicals, aclds. alkalios, otc. It is woll worth tho whilo of ovory reader of tho Canadian Mamufac turor to closoly Inspoct all items undor the head of Captains of industry.

The Oakville Navigution Company, Oakville, Ont., has been incorporated with a capital stock of $\$ 40,000$, to operate a line of steamors betreon that placo and Toronto, and to build a summer hotel and resort at or near the town of Oakville.
The Stemplo Manufncturing Company, of Toronto, has been incorporated with a capital stock of $\$ 24,000$ to acquire the busi. ness of Anderson Bros. and Co., nud will manufacture fre extinguishors, heaters, oil cans, etc. The provisional dircctors are Anderson, Pearson and Meldrum.

The North Alberta Farmers' Milling Co. will erect a now flour mill at Edmonton, N. W. T.

Messrs. Holden \& Brooke, propriotors of the Sirus Works, West Gorton, Manchester, Eng., have sent us a new aliridged catalugue of steam users' specialties, having special reference to the Sirius self-acting injectors; Brooko's patent exhaust stesm injectors; Tho Giffard injector; Ball's patent equilib. rium valve; the Sirius pulsating pump; Brooko's patent steam driers and antiprimers; the Sirius steam trap, (recently illusirated in theso pages); Russell's steam pipe and water ojection valvo; water lifters, ejecters, otc ; boilers and circulators; back pressure valves; boiler feed valves; footvalves, etc. All these articles aro illustrated and described at length and there are other matters of information that cannot but be of value to ongineors, steam users and others.
Macphee \& Meader, Moulinetto, Ont., will crect a 100 barrel flour mill at South Finch, Ont.

The William Rutherford \& Sons Company, Montroal, are applying for incorporation with a capital stock of $S(50,0(0)$ ), to manufacture lumber and woodwork of evory description, etc.

The Bay St. Paul I'ulp Co., St. Paul's Bay, Que., is applying for incorporation with a capital stock of $\$ 25,000$.

Tho Canadian Rand Drill Co., Montreal, have incroased their capital stock from $\$ 18,000$ to $\$ 500,000$.

The 'Expanded Motal Co., Toronto, has been incorporated with a capital stock of $\$ 110,000$, to manufacturo expanded motal, otc.
The Winniyeg Elovator Co., Winnipeg, Man., has been incorporated with a capital stack of $\$ 300,0 \mathrm{~m}$.
The Parry Sound Copper Mining Co., Parry Sound, Unt., has been incorporated with a capital stock of $\$ 500,000$.

Ihs Carman Naturpl Gas Co., Petrolen, Ont., has beon incorporated with a capital stock of $\$ 30,(\mathrm{HMO}$.

The Baxter \& Gallowny Co., Burlington, Ont., has been incorporated with a capital stock of $\$ 20,010$.

Mr. Hobson of Lander, Man., will build a new flour mill at Headingly, Man.

The site for the calcium carbido factory to be built adjoining the mill of the Bronson. Weston Jumber Co., in Ottawa, is being prepared. Part of tho old saw mill is to be torn away, including two gang saws and a band sam, to make room for the new building.

Tho Canadian General Electric Co., Toronto, hins received an order from Tho $T$. Waton Co., Toronto, for mothor 130 k .w. 110 volt direct comnected generator.
The Canadinn Oltico is School Furniture Co., Preston, Ont., aro building a now brick wing eisx 3 if to thoir factory. The addition is throu storeys high. They aroalso orecting a now Japanmuy honse. The tirm are doing a largo business in benk fittinge and fine house trimmings, in addition to their desk and school furniture business.
Tho Pallascio Hardirare Co., Montrenl, has heen incurporated with a capital stock of $\$ 2(1), 1000$.

The Amorican Fimetuscupe $\mathcal{A}$ Nuvolty Cov. aro applying for incurpuration with a capital stock of $\$ 10,1 H K 1$, to acquiro patonts. and ca:ry via general busmess m olectrical and aistomatic machines, etc.
Tho Canadian Browsries, Montreal, aro applying for incorporation with a capital stock of S(in) 0000 .

Tho increaso of business has mado it necessary for Mr. S. R. Gaudet, of Memrancook, N. B., to add moro machinery to his wood working factory and flour mill. His present power plant boing taxed boyond its capacity, ho has ordered a 101) h.p. Robb-Armstrong engino with boiler from the Robb Engincering Co.
A dozen of the leading manufacturcers of furnituro in Ontario have issued a circular in which thoy allude to the fact that 1 rices of lumber, benzine, turpentine, oil, varnish, nails, locks, scrows, hinges, mirrors, flue, etc., havo recontly greatly advariced in price, in consequence of which pricos of furniture has also been advanced.
The H. .1. Lozier Co., bicyolo factory at Toronto Junction, was never so busy as it is at the present time. Durirg the past weok about 15 now hands have been taken on daily, until now they number 500. Even with thes number the factory is running night and day, and on high as 205 wheols have been turned out in one day. Next week, they expect, with the increased staff, to turn out ?ō⿱ wheels a day, and when the week closes will have shipped $1, \overline{5} 00$ wheols.
Contracts have been swarded for the construction of the now Abbott rolling mills at Belleville, Ont. The works will include the manufacture of rolled rods, spikes, nails, horseshoes, otc.
The Ogilvio Milling Co. are calling for tenders for a $1,200 \mathrm{~h}$. p. engine for the Winnipeg, Man., mill.

## 

 صssou wir Air Compressors ames micValleytiold, Que., has adopted a by-law to raise $\$ 66,000$ for soweraye and othor purposes.

Galt. Ont., will voto on a by-law to raiso \$75,00, by dobentures for a sowerago bystom.
T. G. MeMullen will oroct a pulp mill at Union, near Truro, N. S., in which he will omploy about 200 men.

The Massey-Harris Co. will erect a now implement rarehouse at Pium Coulee, Man.

Massrs. Mathows Bros, \& Co., Toronto, manufncturers of pieturo mouldings, etc., havo their now factory nearly complotod.

The antice Spocialty Cu., Turuntu and Nowmarkot, Ont, will orect a largo aldition to their Nowmarket factory.

Ilumphroy Buwser, Durchestor, N. I3., will erect a fuctory, and ongage in tho manufacture of sash and doors on an extensive scale.
'Ihe Laurentide Pulp Co., Grand Mora, Two large cargoes of pulp woro recuntly Que., aro orecting a largo band sawmill, shipped from Lavorpool, N. S.. to tho which will havo two band saws and all tho : 'nited States. Ono load wont to New latest and most up-to-dato machinery. $\quad$ IItwon and the other to Buston.

A sawmill will be orected at Katrine, Tho Lown Comend of 'ruro, N.S., has Ont., by the Thompson Company, witi: aldecided to purchaso n 1'll h. p. Mumdaily capacity of 30,010 feot. ford Improved boiler from the Robb Eingi-

Messrs. W. D. Van lgmond is Sons, neoring ('o. to roplaco the boilors at presont Seaforth, Ont., will doublo the capacity of their plant if $\mathcal{E} 10,000$ bonus is securtd.

Tho extension of the clothing factory of the W. E. Sanford Manufacturng Co., Hamiltun, is tu be wull buit, and with that object in viow Thomas Oliver and Architect Mills aro viating large cluthmg factortes an the Crited States for aformation.
Tho Cataract Power Co , of Hamilton, are installing in thopromises of the Norton Alfor Co. thrue 15 h .1 . and one 20 h. p. "s.K. C." induction motors to operate tho entire factory by electricity.

The Town of Lathine, (lue., has granteda bonus of $\$ 10,001$ and cxomption for ten yeare to the Silver Bout $\mathbb{N}$ Shou Company of Montreal and $\$ 20,010$, with exemption to the Rolland Brothors furniture factory of that city, and uther companies are thanking of muving to noighburing municipal tios in order to escapo tho additional tanation made possible undor tho amondments recently made by the Gwobec Isegiblature to the Montreal city chartor, giving authority to inpose heavy taxes upon manufacturing plants.

## REDDAMVAY'S ORIGINAL

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$\mathrm{B}^{\mathrm{Y}}$ mans of this simple and inexpensive apparatus parties can re-clothe the rollens of their waste-opening machines in their own mills, nud so onve on immener ammint of trouhle and expense in sending their rollers awny to be done.

## WROUGHT IRON

 PULLEYSLight, True and Unbreakable.

 Hangers, Wall Boxes, etc.

The acetyluno Lightiny Company, Landon, (ont., manufacturers of all kinds of $\mid$ actoglono gnonpparatus, havo adopted a now methed of distributing their machinus and bringing thom moro prominently to the attention of possible purchusers. These ma. chines occipy about tho same floor space as that requirod for heating furnaces, and as hoth urticlos aro required for domestic and similar purposes, the company are jobbing them to stove and hardware dealers, plumburs, ote., all over the country; and they inform us that some of their travelling men are placing from threo to a dozon machines with the trade in most of the towns they visit. Al. though the company moved into now and larger quarters in January, thoy find that they are boing cramped for more room on necuunt of thoir increasing business and will soom be forced to make a further enlargement of their works.

Tho Royal Elestric Co. aro installing in the promises of the IIudson Bay Cumpany, nt Winnipeg, a complote eloctric lighturg plant.

The namo of the Toronto l'acking Co. Turunto, has been changed to the Toronto Pork Packing and Beof Company, Limite .

 shades, etc., in Montreal, have met with and a railsay to connect tho Falls with tho nuch prompority in their business as to re- Girent Northern Railway, a distance of four quire tho product of anothor factory to sup, and a half miles. The successful tenderers ply them with the necessury material, and were Warron, Scharlf di Co. of Now York, thoy have thorofore organized another com- and they bave alredy nub-let contracts for pany who have started a factory at rran- rails, ties and other supplows. Thoy inby, Que., for the manufacturing of hand tend to puah the work with all possiblo made upaquo shade cloth, ute. For thix spoed so as to finish it within sovon monthe. later concorn Mr. Will. IT. Bailey, 27.29 The Shawingan Wator is Powor Company Victoria syunre, Muntreal, is colling ayent. called for tenders for this work hast fall,
The motors of the Wimbipeg Street Mailway Company are boing equipped with fendors buite by the Sluoman Co., of Guelph, Dit.
Tho Durham Furnituro Co., Durham, Ont., have just been incorporated with a capital stock of $\$ 20,0 i$ to manufactura furniture, ote.
The Shawingan Water © Power Com-1 pany, whose plants contemplate the largest water-power dovelopment in tho world, outaido of Nagara Falls, is showing that it means business, for it has just let contracta which will involve an expenditure of over $\$ 300,000$. This contract is for the camals,
but owing to some difficulties in connection with the title to part of the property were unable to go ainead, but these have all been overcome. The dovelopment of the enormous power at these falls, situated on the St. Marice River, about seventeen males from Thrco Rivers, will have a great offect in stimulatios manufncturng in tho Province of Quebec, for it is estimated that at lenst 10n, (Hy) horsopeower can ullimatoly bo ofliciently utilized. It is understood that the company has already closed a comeract for the sale of a large amouni. of power, sufticient in fact to warrant the onpenditure called for un the work given to Warron, Scharf if Co.


No. 00 M . chanze, Power Attachment.

## 

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Whon waiting to Advortisers kindly montion Tere Canadias Manufacturer.

Thu Camadian Goneral Electric Co., To. is styled tho Ruberts' Primary Battory, and ${ }^{\text {P }}$ ronto, manufacturem of electrical machinery wili givo uaclusivo territory to such comand supplies at present situated on Front panies, but as it owns patents wh the now Streot, hase loased tho building now uccu- bystem in the Evited States, Canada and pied hy the Hyslop, Bicycle Co., on King ljuropo, it will have a monopoly of the Streut bast, fur ten years. Tho around tlour will the used as uftieas of the con.gany, and the salesrooms will be abuvo.

A now method of supplying electric current for lighting, heating and other purposes, necording to the Ner York Commer. cial, is about to be introluced. It is clamed by its promoters, with whom the process is yot a secret, that its introduction will work at complete revolution in the use of electricity. Experiments that havo been quietly ding on for some time havo leen so far successful as to warrant the company to put its isventions on the market. The compmay is orsanized to manufacture and sell to secondary companies the use of what

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Some inientormil Canato.<br>W. C. BULLOCK \& CO., 42 York Street, TORONTO, ONT. 'PHONE 293.


machines for about overy brnuch of his industry.
The Syracuse Smelting Works, Muntreal, mform us that their works aro now being operated to tho fullest capacity day and night to enable them to fill a number of largo urders now in hand. This activity arises, thoy say, from the recent and prospective sharp advances in all metals, and the desire of purchasers to have their ordors tilled lefure prices still furthor advauce. This company aro manufacturess of brass ingots, phosphor tin, retined spelter, stereotypu metal, etc., and dealers in bloch tin, lead, antimony, aluminum, nickel, drosses, old metal, seran iron and steol, etc.

The Algonyuin Milling Co., Alyonyuin, ont., has been incorporated with a capital stock of $\$ 10,040$.
Tho siw mill belonging to John Calcott mear St. Thumas, Ont., was destroyed by fire April 22 . Loss ahout $\$ 3,1 \mathrm{KK}$.
'The Farmen' Eluvator \& Shipuing Co., Fimeardme, Unt., has been incorpurated with a capital stock of $S \bar{\delta},\left(\begin{array}{c}(1) \\ \text {. }\end{array}\right.$

The Kugan Hardwaro Co., Peterborough, ( but., has been incorpurated with a capital stuck of $\$ 20,1 \mathrm{HO}$.

The Ontario © Raing River Contracting S Supply Go., Post Arthur, Ont., has been ancorpurated with a capital stock of $\$(1), 000$, to cunstruct railways and other public works, etc.
McComb \& Stanlog's oatmeal mill at. Lucan, Ont., was destroyed by lire April 20. Loss about $\$ 10,000$.

The Nurthern l'acitic Railmay will erect anoother vlevator at Emerson, Man.

Tho Vancouver, 13. C. council has passed a by-lar to oxpend $\$ 10$ (1, 1 Nil on a system of sewerage.

Lennoxville, Gue., council will ask for tenders for $\mathbb{S} 2$, , (KM) debentures for a suwerage system and rew sidewalks.

A new schorl house to cost $50,1 \times 10$ will be built this summer on Winchester Sit., Toronto.

Tho city counci; of Toronto will pass is lig. law fur the setting niart of $\leqslant \boldsymbol{i} 5,($ m $)$ for a new technical schonl building.

## The Economical Development of Water Power


 contrined in it be promerly we to work. Wh the where hathed. if the source of power is
 to reduce the share mention and the dirnt emp.

## The Crocker Patent Turbine....







A ropresentalivo of Mesars Ihenors, Brown © Co., of Bufialo, N. Y., was in Maniton, Ont., $a$ few days ago with a viow, it is sadd, of purchasing a contrulling anterest in tho Inmilton Blast Furnaco Co., and an amalgamation with the Ontario Rollang Mall Co., of that city, and the erection of an extonbive steol plant.
Nugotations lase recently been in progress between the St. Iyacinthe, Quu. Mydraulic P'ower d Electric Light ('o. and tho St. Hyacinthe (ias Works Co. and a syndicate of Toronto capitalists for the purchase by the latter of the two plants With a viow to the operating and managing of both under tho one head. The nerotiations havo nuw reached such a stago that a final wifor has been made of $\$ 175$, hitu for the plants, subject to the approval of the town Council. Whan the St. Hyaemthe Hydraulic Puwer 太 Electric Lught Company ras organized somo years ago cortain privileges wero granted by tho city, which tho Cuuncil iery properly wish respected and adhered to. According to the contemplated arrangements the provailing electric and gas rates will remain in force with but a few exceptions. It is the intention of the syndicate to rebuild a portion of the dam st the power house, which is considered somewhat small for the requirements, as well as to alter very materially the electric
system. Tho jower house 18 situated tive miles from St. Ityaciathe at a place called tho thats, four hoasy coppor wires conloying the current for manufacturnay and lighting purposes. Tho gas works will necessitato no great wutlay, as they aro convemently situated in close prosimity to tho citg, and call for shoht roparss athe alteratoons. It is tho general opiniun that the deal will be successfully consummated within a fow days.
If the necessiry water powor can bo obtinned, The Acadia I'ulp, Co. will erect a paper mill at Milun, N. S., in connecticn with tho pulp mill there.

Messrs. Robert Hunter, Joseph Murchey and associates have been incurporited as The Gasulne Einnme Company of Poronto Junction, Lamited, to manufacture gasolino and gns engmes and motors, steam engures, electric mators, ete.
Messra. Tooke Bros., Montreal, ono of the largest shirt manufacturing tirms in the Diminion, have decided te enlario the scupe of their operations. They now have threo extablishments in dafferent parts of the city, which. of course, causes some inconvenience, and they have for somo timo been considering a schemo of concentration. The Town of St. Henri has roted thom a bonus of \& 35, , (kil), with exemption for ten gears, provadang thoy will crect a factory to employ

GOI hands. Thoy have accepted the uffer, and will move there and have all thoir busmess undur one roof. In adidition to the usual shirt business, they intend to go oxtonsively into now lines, such as blouses, tics, etc. Thoy now umploy about ti(k) people, but it is altogether probable that with the axtension of their business the number of the hands will be increased.

The Vm . J. Matheson Co, Now York, have sent us their Bulletin Nu. TO, showing dyeings of milling fast colors manufactured by Leopold Cassella © Cu. It includes a sories of dyeings, fast to milling and fulling. Three mothods of dyeing are illustratod; direct dyeing, an after trestment with chrumo and dyeings produced upon a chrome-tartar morilant. The company say that thoir cherphesa and easo of application, lovel dyeing properties and fistness to loght render them valuable for the production of milling fast shades upon luose wool or slubbing The Bulletin contains tifteen smmples of wool dyed in as mang different culurs, with full diructions for dyeing each color.
The Hanilton Brass Mfg. Co., of Hamilton, are installing in their factory a 30 h . p. "S.K.C." induction motor to drivo thoir shafting. They are also being lighted throughout by olectricity.

Track Bolts and Nuts, Bridge and Roof Rods, Wrot and Cast Washers, Railroad and Contractors' Supplies, Carriage, Machine, Plow and Special Bolts, Bridge and Boiler Rivets, Drop Forgings of all Kinds.


SEND FOR ILLUSTRATED CATALOCUE.


The M. Langmuir Mfg., Toronto, manufac- stroyed by tire, $n$ brick oxtension will bo turers of trunks, travolling bags, etc., a madu along King streut to the cornor of largo portion of whogo factory was recently, Niagara atreet, covermg an area of liunéll dustroyed by tire, are pushing the recon- feot, three storeys high. in this buidding, struction of their works with great vigor., at the cornor of King and Niagara streuts, In addation to rebunding the purtion de will be tho oflices of the company, which,

## "Capitol'Cylinder "RENOWN" ENGINE "ATLANTIC" RED <br>  <br> RELIAELE WELL-KNOWN BRANDS. <br> ALL ORDERS PROMPTLY FILLED. <br> THEA... <br> QUEEN CITY OLL CO. <br> SANUEL ROGERS, President. <br> TORONTO, CANADA.



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tion- and the ki Yare nil ditherent rangine fromitw and ito is. Instiad of as in theold tyle Time Desectors. which mark either by holed or ath itngremion on the dial, we:the the vamic for all ntations.

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i. .'s Clock received the First Prize at World's Fair
we are informed, witl bo of large and tomfortablo proportions and furnished in olegant stylu. Tho show rooms will bo in this building.

A meoting of the aharoholdurs of the Ilamilton Iflast Furnice Co. and Ontario IRullitug Mills Co. was held at Mamilton May 1 for the purposo of ratifying tho agreement of amalgamation betreen the two companios. Tite amalgamated company will apply for a charter at onco under tho namo of Tho Hamilton steel $心$ Iron Cu. Its capital will bu $\$ \geqslant, 0(6,0 \% 0$, and it will erect a steel plant by Uctober in the vicinity of the sucliting works. It will haye soveral 100 -ton furnacen, and the plant will be uptodate. Rupresentatives of the nuw company will visit Pittsbura, Cleveland and Minneapolis in a fuw days to got ideas on the manufacturing of Bessemer steel, and the information gathored in tho American cities will be put to good use in the Hamilton sted plant.

Applicastion has been made to the Dominion l'arliament for the incorporation of the Canadian Inland Transportation Company, among thoso interested buing Messrs. Wm. Christie, J. E. Osborne, and Geo. II. Bertram, M. I', of Toronto, Alex. Lumsden, M. P. P', and John McRae, of Ottawa, and Hun. Senator Forget, of Montreal. The company propose to build a ilect of ten stecl barkis, 2 at; fect in length, by 43 feet beam, with a capacity of 78 , ifin bushels of wheat, on a fourteon-fout draft of water. Tho promoters think they can carry cargues to Muntreal from Iaku Superior cheaper than tho present rate to New York, and a prolitable busincss in return cargoes. Thocarrying of ore from Lake Superior to the blast furnace at Hamilton, and to the proposed one at Toronto, is also contomplated. The capital stock of the company will be $S t$, (NM, iKK). The largo vinegar factory being built in Toronto far tho recently furmed vinegar trust is about completed. it boing expected that it would be put in operatuon about MIay 1. It as expected that tho watput will ho about a(01), (14n) gallons of vinegar the first year, after which it will he increased, the capacity of the works beine largedy in excess of that luantity. MIr. W: D. Wilson is general manager. CAPITAD, Ne.5,000,00.

 able roference: Au patent buminer frompay attended to. Valuation and now-licetw of any mitnt furnthed on application.

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A CANADIAN NICKEL REFINERY.
Mr. R. (x. Leckio, ananaging director at Sudbury, Ont., of the Orford Copper Compayy, of Nuw York and Nuw Jurses, was in 'loronto a fur days ago, and to a nowspaper reporter expressed the anxiety of his company to establash a largo plant in Canada for tho rotining of nickel and coppor matte, which, he said, would be done as suon as tho conditions are favorable. Mr. Lackie was en route to Ottawa on busiaess in combection with the formation of a sompany to carry out the above intention. i charter has hoon applied for, the bill being in chargo of Dr. Haley, MI. l'. for Hants. It will come hefore the Private Bills Committee at Jetara in a fow days.

The now company, as provisionally organized, will bo composed of directors from tho Canada Copper Cumpany, Orford Retining Company and other Canadian capitalists. Thoy are as fallows :-Nessrs. Robert Mi.

Thompson, President (Irford Refining Company, New lork: John J. Lhompson. Manager Metallurgical Wurks, Consedblo Hook, N. J. : James R. Wilsun, af James Reburtson d Company, mutal merchante, Montreal ; E. Gotf P'unny, M.P., Muntreal; IIun. C. C. Culby, ex-M.I.Y'., Stanntead IR. G. Leckie, Sudbury.
"Wo are oxcuedingly anxi, us to locato in Canada and do all gur relining here," ro peated Mr. Inckic. "At present all tho nickel matto has to bo shipped from Sud. bury to our retining works at Constable Hook, N.J., to bo reduced to pure nickel and copper. Tho Canada Copper Company is continually charged with desiring to work against the interests of Canada by doing its refining in the United States. I want to say that this is nut the case."
"What are the conditions that are hero lacking and which you now have in Now Jersey ${ }^{\prime \prime}$
"In the tirst place we want cheaper coal. At present $i^{\prime}$ cre is a duty of saxty cente per ong ton on bituminous cond entering Canada. While cake, on which there is no duty, is used by tho smolter at Sudhury, yot wo need coal for retining, and it is too expensive hore compared with what it is in Now Jorsey. Another important articlo of which wo use a good deal is a tlux of sodn ash or of sulphato of soda, in relining the nickel. It is plentiful and cheap in Now Jersoy, but it is not no by any means in C'anada. Should wo estah. lish horo wo should havo to import it for a time, but no doubt a supply mould ultimatoly bo forthcoming. Wo would also want to bo in a position where wo had plenty of power, and whore there would bo good tramporta. tion facilities buth for the shippiny of oro from tho mines to tho relinery and for the export of nickel to tho outsido market.
"( (iven conditions thast are at all approximately as favorable as we havo in Now

And carry a full line of the above requisites for Factory and Mill purposes. Send us your speciflcations! Our prices will surprise you! Afterwards our goods and prompt shipment will please you.

# DODGE MANUFACTURING CO. of Toronto, Limited, <br> Works, Toronto Junction. Office, 74 York St., TORONTO. <br> Headquarters in Montreal-LAURIE ENGINE CO, 321 ST. JAMES STREET. 

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This is cqually true of Canadian av of Aincri caurnpine buildetm Thes knowthat the valro friainh mut be otercomi if ihcirangines nro to wnek at thele brin They kisow frmm rx. firis mice that the lietmit lanticatorn do thim. arid whercno mucli in at niake ther want anls the loent It mhnulid bethe whme with nil rngine owner Themaving nur linbricatomencet will mas tor licmactrevtress mon.

Smad for Catalogue amil L'ricen.
Detroit Lubricator Co., DETROIT, MICH.

When writing to Idectisers kindly mention Tue Cavarian Maxifacterer,

Jorsoy, and wo shall put up in Canada the largest retining plant in the world. Wo havo ample capital and a staft of exporionced metallurgists equal to any in the world. The President of the now company is Mr. R. M. Thompson, who is the chief pronoter of the onterprise. The charter will provide for a caspitall of $\$ 2,(1)(H),(K K)$, but it will probably permit of an increase to $\mathrm{SO}, 1 \mathrm{CH}$, , (H)
" We will nut only make uso of Sudbury ore if we . atablish hore," Mr. Leckie contimued, "bu. will also draw or. the ore from British Culumbia. There is a great deal there now from the large mines which contains copper and other metals which are wasted on account of the lack of a relinery, We would have them shipped to our rotinery, where all the metal would be extracted from them. This would, of sourse bo dependent upon cur getting satisfactory freight rates from British Columbia. Our refinery would be mado capable of treating 200 tons of matte per day. We would be at an advantage here in establishing our plant, as we have much more experience than when we began in Now Iersuy. Dur works in the latter place would not be given up, as we would supply them with matte from other places if necessary. is the Cnited States only consumes one-fift of the nickel product
of the world, wo would no doubt look elso. where fur a market."
Mr. Leckio was tirmly of the opinion that Camada has no monopoly of the supply of ore, and quoted from a letter ho had received during the day from the Secrotary of the Orford Coppor Company at Num York, in which he stated.-' The activo agitation of the Camadian papers is having the effect which wo have expected, for to day woare in receipt of a cablegram from Mr. IS. M. Thompson, our President (now in lingland), informing us that he has purchased and is shiphmo 3 , RK) tons of Ner Caledonias nickel ore to Now York, and is offered $\overline{0}$. 1 Nil tons moro of the sune at cloven cents per pound f.o.b. Now York."

Mr. Leckio is firmly upposed to the imposition of an export duty on nickel matte by Canada, saying it would simply tio up the business at once and close the Sudbury mimes, as thers would bo no market that could buy the product at the increased price. Although not saying as much, it appeared from the conversation that the new relinery, if erected, will be lucated in central Ontario, where there will be good water cotumunication, and in this comnectun it is understood that Toronto has a very good chance of securing the industry.


ESTABLISHED 1823.
Tolcgrams:- "WILSONS, CORNHOLME."-A.B.C. COdO UBCd.

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## "INDIGO J."

A fow weoks ago a telegram from Berlin, Gormany, annonnced as follows:-
As long ago as 1880 a (ierman chemist, Dr. A. Von Bayer, discovered soveral mothods of obtaining indigo bluo from cinnamic acid and bittur almond oil, which thomselves aro a product of coal tar, but all wero too costly for commercial purposes.
Other chemists took up tho work where Bayor had leit it, and after years of toil it was announced eightcon montha ago that the "Baden Aniline and Suda Wurks" at Ludwigshaften, oh the Rhine, were in a position to supply indigo abtained by an improvement of the process discovered by Ur. Bayer, and at a price low onough to competo with natural indigo.
The raw material for the now product is naphthaline, a constit'tent part of conl tar, known to the public as an excellent remedy against moths, etc., and which by a sories of claborate operations, is converted into indi;\% bluo. The factory has gradually increased its producing powers and hopes suon to bo able to export to ot her madigo-using count:ies.
Co-incident with this mither stalo no:is the Textilo Manufacturers' Journal, of Now York, published the following: -

## Engine Paeking,

 Magnesia Pipe Covering
## Lubrieating Oils

and Grease.

MWMOM
Tho
William C. Wilson Co.
Limitod
24 FRONT STREET EAST TORONTO, ONT.

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## MINE PROMOTERS

and ASSAYERS.

IReports mado on Mining Properties, and ndvice given on the merits of Mining Stocks and Propertics.
 I:S'PAMLISHISD) 1810.

## THE BRADSTREET

 MERCANTILE AGENCYthe biadstrect compant, Proprletors 346 \& 348 Broadway, NEW YORK. onfees in the principal citler of the vinted sinten, Canada, the Furopean Continent. Auatralla, and in London, England.

The Bradntreet Company in the oldent. and. mancially, the strongect organization of dta kind-working in ono interest and under onte management - with wider ransilcatione, with more capital inveried in the burines, anditex. pends more monoy opery year for the collection and difxiemination of informa'ion tuanans similarinstitution in the word.

TORONTO OFFICES:
HoKinnon Bldg., Cor. Jordan \& Melinda Sts. THOB. C. IRVING, Buperintendent.

The hearing before tho Board of (ieneral Appraisers in the case of the importors' protest o: " Iudig' J," or synthetic and artiticial indigo, as it is sumotnmes called, was resumed last Wednesday. I'he session way devoted entirely to the considoration of robutal testimony on tho part of Messro. William Piokhardt and Fiuttroti, the protostants. The array of wituesses produced by the protestants was startling in its numbers, and the conpefence of its members to gise the most complete and conclusive testamony as to the practical worknge of the satd "Indigo J" Sume twenty-soven ropresentatives from the most promment woolen and cottom malls and dyeing establishments of the country werepresent includngmallownors, treasurers buyers, and suversl prominent dyers. Their testmony was that "Indego $J$ " was in no sense ditferent from vegesable andigo, and mas sold to them as indige. used by them as such and in precigely the same manner as any othor indugo; that the su-dyed fabric was
 WATER WHEELS

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ADAPTED TO MILLING AND ALL POWER PURPOSES.
Rurent teets at holyoke enathe ns to gramatere:




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absulutely indistinguishable from a fabric dyed with vegotabloindigo, that "IndigoJ." hat boun used in executing army cuntracts, that the goods sudyed had satiafactorily withstuod all tho rigorous tests to wheh the Goverment chemsts had submitted the goods. 'lhose competent to doso testitied that theonly thing that provented the oxclusivo une of "Indigo. J" was a more matter of prico alone.
Proceeding then to the next puint in dispute, mamoly that as to commercial desigantion in tho trade and commerce of this csuntry, it was shown on bohalf of tho protestants that long before the disputed datu, July $2.1,18: 1$, protestants had sold "Indiga $J$ " in darge quantities. Tho meaning of the letter "J" in the tille was the subject of not a little cross uxamimation on the part of the Gevermment. Tho (iuverr.mont dosired to show that the lottor " 5 " has a special meaning. It was shown that this letter had been selected quite arbitrarily to desiknato this particula* strength or quality of indigo, just as all individual producurs of, or dualers in, indigo aro in the habit of doing.

In addition to all this uvidence the importers proved by competcat witness. Clarrles M. Stillwell, of the well-known tirm of Stillmell \& Gladding, analytical chomists of this city, that as regards commerchal methods of valuation "Indigo $J$ " behaved in exactly the same manner as any other indigo which hu had mot in his twenty-five years' oxperience.

Profs. Morton and Chandler werd then recalled in show the differencs butween "Indigo $J$ " and what is commercially huown as indigo paste or indigo extract, which are well known to bo sulforeids of indigo. B:th theso gentlemen again aflirmed their inability of certainly and defintely distanguishing between synthetic and vegetable indige, and in addition shored by actunl oxhibition chemically there was no differenco between "Indigo J" and indigo as sold in lumps. This testimony was supported by ovidence submited showiug that eren with all their exporience the Government chem-


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THE LIGHTEST. THE STRONGEST. THE BEST.
If you uso Elcctricity wo Battorios Ropairce and Rochargod Can azvo you Monoy. at Roasonablo Ratcs.

## The Groftan Storage Battery Co. W. M. H. NELLES. CAMADIAK BRANCH. REIN WADSWORTH. 22 Sheppara Street, Toronto, Cnt. <br> THOMPSON \& CO., sramicacturn BOBBINS and SPOOLS FHOSE SELECTED STOCR. <br>  <br> DO rOU USE <br> CORRUGATED SHUTTLES  <br> IFS M.4 IVE TRISM. <br> Vitite for l'ice, nud sinmple. JOHN HOPE \& CO., LACHUTE SHUTLE , and

ists, who dual with these articles day in and land and tho Unitod States. By the aid of day out, had beon unable to distinguish tho olectric motor ho begins to find that ho vogotable indigo from synth,tic indigo whon they oxamined it.
Finally it was shown that synthotic indigo occurs in commerce not only in the pasto form known to the tride ns "Indigo J" but also in cubes and in powder.
'This concluded the protestants' rebuttal tostimony, and an adjournment was taken, 1 when the arguments will he presented.

## SMALL ELECTRIC MOTUR C'SES.

Those who have the menagement of public electricity supply undertaknes know full well the value of the electric motor as a factor in the reduction of the working costs. But there are other probably greater
eifecta which the electric motor will produce with its more complete adoption in the near future-the writer refers to the benelicial offect upon the trade and productions of the country, and the hygienic and social effect on the community generally. In the lirst of these aspects it is possible to foresee the revival once more of a number of small and independent industries, such as oxisted, but under different conditions, in former years. Tho possibilities aro already beng grapped by the artisan in France, Germany, Switzor-

the advantages of uxing metal roofing constructed on our patent "Sare.Lock" principles thes would not arcept a rubstitute.


OUR "SAFE-LOCK" SHINGLES
inderlock cach other oan all four sides-leaving no ofstaingen for how or rain to ket in. Thery are couily gut on bsanyone-are practicalls ilro and lifhening proot and give a building a neat anished appearance. We can tell sou more. Ask for free catnlogue and mamples.
THE METAL SHINGLE \& SIDINE CO. (Linitem)
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can at loast hold has own in compoting with
immense manufacturing concorns and combinations; ho has a jumetically unlimitod availablo power at his own door-which is a great boon to the artisan, and one which offers him an inducement to becomo his own mastor.
In a very small and limited degree the gas engine has already accomphshed somothing in thas direction, batits many impurfections, its cost, and the fact that it has nover boon avalablo on tho hire system, have kept it moro or loss in the background. Tho offoct of hiring-out olectrical motors is thes mutually advantageous, and its natural ondoncy is to create iresh demands, in fact

## Paris Exposition, 1900.

## KELIY'S DIRECTORIES, LTD.,

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D
ESIRE to announce to thelr many patrons in the Dominion, and to Canadian Manufacturers genorally, that they have made arrangements for prominent space in the Parls Expusition in 1000, in which to Exhiblt thoir

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prominent amongst which are the Merchants, Manufacturers and Shippers of tho Worla. Employes conversant with the French, Gormen, Itallan, Spanish and other languages will be in dally attendance, and the names and addresses of British and Colonial Manufacturers will be furnished all enguirers interested therein.

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Fornurly occupied loy Cobban Manufacturing Company, corner Teratey and Hayter Streets, Foronto. Wer $\$(0,0(1)$ squaro fect Illooring, Boilers, Eugine, etc., also yard accommodation.
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15 and 17 lemamat Lasi:, fobonto.
the municipality which includes this scheme in its olectric light undortakings offers a grest inducemont. to the influx and establishment of new industries within its area.

With a moro complete return to a multiplicity of industrial operations, thero may also rovive some noglectod trades. From an hyguonic point of viow, the electric motor is far and away the best; it is cleanly in its working, gives off no dolntorious gases and displaces tho boilur and smoky chimnoy. Une of the ultimato results must also bo tho raising of the status of the working part of the community. By becoming his own master tho artisan gains solf-respect, becomos moro resourceful and therefore a more important membur of society ; and the moro intelligent interest which ho will display in his business must approciabls affect tho genoral welfare of the country.-Cassier's ÃIagazinu.

A destructive tire occursed in Jontreal on A pril 30, involving a loss of about $\$ 109,000$. It started in Vinotto \& Co's shoo factory, loss sbout $\$ 10,000$, also destrojing the premises of the Now York Laundry Co., loss about $\$ 10,000$; Lymburner © Matthers, machinista, luss $\mathrm{S} 5,000$; The Universal Patent Developing Co., loss $\$ 10,000$; Kiofler Bros. shoo factory, loss $\$ 20,000$; Bernard dE Magor, carriago factory, loss 810,0010. The building in which most of these concerns were domiciled and which was totally destroyed, bolonged to the Beaudry eatato, and was valuci at S20,000.


Dryden, Murney\&Go.
nasveracruens or Hydraulic, Steam, Electric and Hand-Power . ELEVATORS. 78 ESPLANADE ST. W. toronto.

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The Dominion Leather Board Co., montreal, que.<br>Pleaio mention casampar maneracturar

A NEW PIPE THREADIN(: MACHINE.
A now machine which has just been placed on the market by the Armstrong Mfg . Co., of Bridgeport, Conn., is shown in tho accompanying illustration. It is built on the same general plan of some smaller machines manufactured by the company, but it has some important moditicatrons. Tho now machine will thread pipe from one to four inches in diamoter. It uses the regular Armstrong stock dies which are put into the machmes and adjusted in the samo manner as the hand stock. The dies can be opened aftor cutting the thread, and when! the pipe is removed can be lucked back to the standard size without resettiny. This is accomplished by an automatic locking device which is operated by simply pulling a lover. This lover is an improvement over the old form of machine, and ss shom at the loft of tho illustration. Tho dies however, can be adjusted to the variations
of fittinge the simo as in tho stuck. All tho gears and moving parts of tho machine run


Armutrong lipe-threading Machne.
in oil, being enclosod in a chamber which
bead lias no teoth on the part where it fits into tho shell and forms a bearing, in this way presorving its bearing surfaces and making it impossible to set loose. In addition to this bearing being preserved by not rovolving on tup of the gear teoth, thero is an inner journal of largo diameter, therelyy still increasing its wearing surface, and prerenting the din head from becoming loose. A puwerful, self centering vise, which eacrts its power on the cuntre of the jaws and not on the side, is used with the machine, and ${ }^{1}$ will hold the pipe boing threaded with a light pressure of tho lever. Tho construction of the machino admits of its being fastened to abench or placed on an iron 1 stand which is furnished when dusired. The I machine hero shown is designated as No. 00 iand hiss a cutting off attachment for cutting pipes the same as the Armstrong Co.'s larger machines. The total weight of the now machine, without the stand, is 370

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Tho possibilities in tho way of reduction of fuel cost in modern boiler practico by the introduction of mechanical draft are well oxomplifiod by tho accompanying results obtained at tho United States Cotton Co., Contral Falls, IR.I. I'his record covers a; period of fifty-two weeks.
Number of hours run. . . . . . . . . . . $2,199$.
Average indicated horso-poser. . . . 1, in4:3.84
Coal. Pounds burned. Cont.
Buckwheat......... . $6,07 \cdot 4,400$ © $\mathbf{i}, 316,8!1$ Anthracite coal. . . . . 1, 17:3, 2.26 80h1:34
Cumberland. . . . . . . . . . $36 \overline{0}, 9166$ 8:36.(H)
Total........... $\overline{7,814,132} \quad \overline{53,953.23}$
Cost per ton. . . . . . . . . . . . . . . . . . . S2.2! Cost per 1 h.p. per yoar
B. 81

## confosithon of vintrie.

Buckwhent. . . . . . . . . . . . . TR pror cont. Anthricitedust............ ${ }^{\text {s }}$ c 'umberland du..
$\qquad$
$\qquad$ .7 100 por cont.
The plant consists of thren labouek if Wilcox boilers of 325 rated horbe power each, a tutal of $1,\left(\begin{array}{l}\text { a } \\ \text { rated } \\ \text { horso power. }\end{array}\right.$ Tho oncine is a cross-compound liarrisConliss, doveloping, as will to noted, an average of $1,5.43 .84$ indicated horso-powor. The remarkably low fuel cost of 5 S. So por $1 \mathrm{~h} . \mathrm{p}$. por year in a plant wathout econs. mizers, is primarily due to the employment
of a low grade mixture costing ouly 82.24 yer ton, tho burning of which has been rondered possible by the introduction of mechanical draft. 'I'lo draft of the chimney which was provionsly employed lacked tho intonsity necessary for the freo combustion of this fuol, ame as a consequenco it had begn necessary to uso Cumberland somibituminous Conl.

Ihe installation of the fan, costinu lesa than sibio, brought about an ammal saving of no less than sti, oul in tho fuel bill. Tho fan, which was built by the 13. F. Siturtovant (o. of Boston, is provided with a direct attached ongine, tho speed of which is regulated liy a devico of the Chief Engineer, Mr. Thes. $I^{2}$. Burko, whorohy a scarcoly noticeablo elange in tho steam

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pressure immediately alters the spesd of the fan，and consequently the intensity of tho draft，and instantly brings the pressure back to normal．As a result the steam pressure romains almust absolutely constant．

## IRON IN NOVA SCOMIA．

Nova Scotia is to bavo a generous sharo in the industrina expansion of the day，as a project is fairly launched for the dovelop． nont of one of the richest iron deposits in Cape Breton，if not on the continent．The now iron plant is to involve an exponditure of from three to six million dollars，and to establish iron production on a scalo that will make compotition pussiblo with tho gigantic smelters of Europe and the United States．In Cape Breton，whero immense deposits of iron and coal are side by side， the natural conditions oxist for a great iron industry，and the situation 18 further im． proved by tho proximity of shipping facili－ ties for the largest ocean vessels．The offer of Mr．H．M．Whitney to establish smelting works for a total outlay of not less than S $3,000,000$ has a satisfactory business aspect， as he ashed only the exemption of his cual from the Provincial ruyalty fur five years． After considering the proposition tho（iov－ ernment decided to remit half the royalty on the conl consumed，and to extend the period of exemption to eight years，that policy being found more in accord with the needs of Provincial revenues．The amended pro－ position has been accepted，and work will soon be under way．
The Province now ubtains a revenue of $\$ 278,000$ from coal royalties，a substautial share of a total rovenue of $\$ 8,0,1000$ ．Mir． H．M．Whitney，who has ontered mito this agreement，is head of the Dominion Coal Company．which secured control of extensive coal deposits in the island．Ender his management the output of coal rapidly $\mathrm{m}^{\mathrm{m}}$ creased，and the l＇rovincial royalties smelled from $\$ 70,000$ to $\$ 2=28,010$ ．Mr．Whitney provided a large market for this output by organzing a coke and gas company in Boston， which involved an oxpenditure of $S 5,000,0(1)$ ． The proposed smeitnig works will bo another opening for the coal output．In the agree－

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 elegtrie glock． Without Battorice．Write for descriptive carcular to Eeo Magneto Clook Cor，

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Agonts for tho Maritimo Provinces．

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Have in succewful operation Machines from 5 to 200 Lights．
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Solo broprictors and Manufacturore of tho Stan for celebrated cliff．wardlaw aenerators．及ouki．f．т．

## the London Machine Tool Go．，London，ont． Toronto Onlice． 42 York 8trcot．$\left\{\begin{array}{c}\text {＇1HoNE；} \\ 293\end{array}\right\}$ OFANYACTURERS GENERAL MACHINERY．．．．

Iaving recently sold our patterns and plant to the A．IR．William：Co．，of Toronto．retaining anly such marhincs an are usefulin our busines，we beg to sas that wo aro rapidy putijng in Now Sinclinery． from new and improved designs，and are now in a position to recervo orders for all standard tools for Motal Workitig in all brancher．It will bo our ain，by penomal supervinion of tho product of works，
with expert men of large experionco nt the head of cachidepartment，to turn out nothing but flrst－class with expert men of large experioncont the head of cachadepartment，to turn out nothing but，first－clask
work nt moderate prices．And as wo intend to deal directls with the mannacturert，ines will bo work at moderate prices．And as wo intend to deal directls with the mamafacturer，they will bo
enabled to get theirmachinery at frst cost． enabled to get theirmachiaery at Arst cost．
A＊wo shall not be able to pereonally vinit each manufacturer．it is for tha purpone that wo nublimh his advertisement．This is our agent who ts going about to solicit a hare of sour patronge．Wearo thankiful for the patronnge extended to un in tho pat，and hopo that we may securo an extension of tho favars for the future．

名
LATHES Engino，Gap，Brcak，Turrot，Fox，
8pinning，Etc．
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Specinl Castings and all kinds of
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The Strongcst，Lightest and Best Belt Surface in the World
No Glue，no Nails in Rim like Segment Rim Pulleys，to be affected by Steam，Dampness or Moist Temperature．

## EVERY PULLEY GUARANTEED．

The Reid Pros．Manufacturing CO．，of Toponto， 257 King St．West，Toronto．
mont with tho Duminion Coal Company Prism Co., Turonto. Tho company will there is a minimum ruyalty which must lo orect a largo factory on king streot compaid ovory year, oven if tho production paratively adjacent to the centre of the falls bolow the requiste ligure to incur that elty. The manafacture of iusfor prisms will impost a clause $m$ tho now agreomont begono moto on a large seale, the business guards the interest of the Provmee an that of the old company hating doveloped to respect by providng that the parthal reyalties such an evtent that at largor plant had be will not bo included in making up tho comean abselute necessity.
minimum. The new industry will cause an immediate increaso in Pruvincial roventles, and will make an additional roturn of about S100,010 a year after the eight jears of partial immunity expire.

## LCXFER PRISMS.

'lhomas W. Horn, Willam Mekenae, E. 13. Osler, M.1', Fredenc Nicholls and associates, all of 'loronto, are abplyme for meorporation with a caputal stuck of Stuly, 000 to tako over the busmess of the Luxfer

The tactory which will he orected will oc. cupran space of about 175 by 40 feet, but because of the heavy machmery used the huildmg will only be twostoreys high. In addition to the manufacture of luafer prisms, the company will make all the letter clases of bundmen maternals, such as artistic tron work and galvano ornanental dessgus The butding will bo specially adapted for turnmed cut lanfor prisms, hancior, and two unamense clectionghan; tathos will be ofle of innuense cle

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Vontilating Fans for removal of Dust, Foul Air, cte. wfite for catalocue and ppiges.
McEachren Heating and Ventilating Co., galt, ont.

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The now company will, as quickly as the limal arrangoments in conmection with exist ing leases on the property secured have been completed, proceed with the orection of the factory.

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For a hyuid dressing to bo used in summer, tako: Beeswax, four pounds; pitch, five pounds ; resin, throe pounds; neatsfoot oil, thirtoen pounds. Melt the becswax first, and add the other ingredients in tho order named.

For the same dressing for wanter use, the neatsfoot oil should bo increased to fifteon pounds.

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half poumls ; resin, sovon pounds ; neatsfoot ail. ot:e pound

For wintor the resin should bo reduced to six and one-half pounds.
This composition is prepared in tho same manner as hefore, and purred into munlds of convenient size-say, three by six inches, and one and ono-half inches deep. These moulds may bo of mutal or woon. They should bo so constructed as to he casily taken apart, as tho preparation adheres quite strongly to them. 'To arod this, they may bo rubbod over with chalk, whiting or graphite.
As to the relative qualities of the solid and fluid preparations, it may ho said that the fluid state is the hest if it is properly used, hut that it is so readily applied that, ordinarily, two or threo times as much is appliod as is necessary. On the contrary, That in a solid form, being held against the rumming belt until a sufficiont quantity is carried off, is not so apt to be wasted, and is therefore more economical. But it is also to be considered that the solid proparation does not contain as much neatsfoot oil as the liquid, and this oil is valuable as a preservative. Hence, the choice should be made with reference to these features.
As to cost, it is, at present prices, as follows, taking the solid preparation for wintor use :
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is pounds pitch, at sc. 44
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19 pounds . . ....... ........... . . $\$ 2$ ! 9 !
Which is practically 10 ! cents per pound. The liguid is within a small fraction of the same cost ; so that it will be seen that it is not expensive. Tho expense might bo still reduced, but practice indicates that, all things considered, the above proportions will give the best satisfaction.

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