

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, APRIL 7, 1905.

NO. 14.



The Blueing of the clothes in the Laundry
is always associated with the words

Keen's Oxford Blue

the selling of

Keen's Oxford Blue

by the grocers of Canada

is always profitable.

Sold Everywhere in One Ounce Squares—FULL WEIGHT.

SELF-INTEREST

Is the mainspring of human actions. Self-interest necessitates the grocer handling only those goods which he knows will give satisfaction. **Christie's Zephyr Cream Sodas** in 3-lb. tins give satisfaction. Therefore it is to the interest of the grocer to keep them in stock.

Christie, Brown & Company

TORONTO and MONTREAL

Limited



One of the 57

HEINZ MUSTARD DRESSING

It would be a capital thing to push this variety at this time. As a fish sauce it is unexcelled. Appreciated in Lent and all times when fish is an article of diet. For Spring trade when salads begin to rise in importance it is worth setting out prominently. Not a mayonnaise but a dressing of a delicate, exquisite mustard flavor.

H. J. Heinz Company
Pittsburgh, U.S.A.



National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of PURE STICK LICORICE, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request.

Brunner Mond & Co.'s WASHING SODA

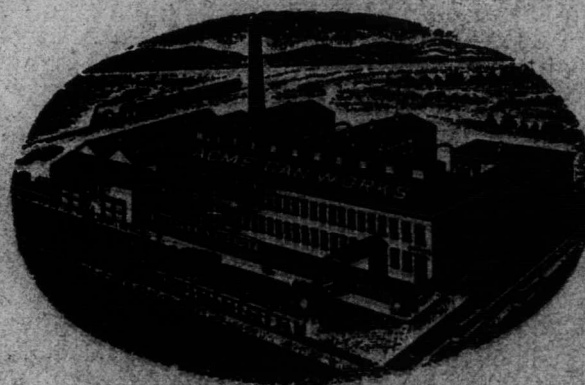
Drums,	336 lbs.	Barrel,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

SOLE AGENTS FOR CANADA.



When in Need of Cans, Serve Your
Best Interests and Consult Us.

Acme Can Works

make the largest assortment of any factory in America of TIN CANS by the latest up-to-date automatic machinery

We are the only makers in Canada of
KEY-OPENING MEAT CANS, POULTRY CANS.

Manufacturers for Canada of

Jewett's Self-Heating Can.

We solicit inquiries for prices on
Baking Powder, Oil,
Syrup, Lye, Paint,
Varnish, Condensed Milk,
Poultry, Fruit, Vegetable

Cans }
Lard, Syrup, Butter } Pails

ACME CAN WORKS
Ontario Street East, MONTREAL, P.Q.

67% Pure Oil!

Seven per cent. more of pure oil than you'll get in ordinary Castile Soap—*Seven per cent!* It seems a trifling matter, perhaps, yet it may make or mar your success in holding a customer's permanent trade.

The "Shell" Brand of Castile Soap is packed only by Couret Frere, of Marseilles, France. Highest quality always, in one pound bars and upwards.

Pressed cakes in boxes also. Sixty-seven per cent. of Pure Oil in the "Shell" Brand.

"Shell Brand" Castile Soap

Sold by Leading Wholesalers.

"Thistle" Brand

Maple Syrup that makes the mouth water for "more." The real syrup of your boyhood days—the "Thistle" Brand.

You best preserve your customers' interests by selling what they expect and want and yet so seldom get — palate-tickling maple syrup—the "Thistle" Brand.

Maple Syrup

Sold by Leading Wholesalers.

ARTHUR P. TIPPET & CO.,
AGENTS,

8 Place Royale, Montreal,
20½ Front St., Toronto.

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

CALGARY.

Start the New Year Right

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers
CALGARY, ALTA.
Head Office: NICHOLSON & BAIN, WINNIPEG.

MONTREAL.

A. J. HUGHES

Wholesale Grocers Broker, Manufacturers' Agent and Jobber.
1483 Notre Dame Street
MONTREAL.
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal
Tel. Main 778. Bond 28.

WINNIPEG.

Dingle & Stewart

WINNIPEG, CANADA.
COMMISSION BROKERS.
Excellent Storage Accommodation.
Consign Your Cans to Us.

**EASTERN MANUFACTURERS
-AND-
SHIPPERS.**

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.
INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

WINNIPEG.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER
UNION BANK BUILDING
Correspondence Solicited
WINNIPEG, MAN.

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association
Union Bank Block, Rooms 722 and 723
Winnipeg, Man.
Open for good Canned Goods Agency
Correspondence Solicited

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.
Grocery Brokers and
Agents.

Established 1855

C. E. KYLE

WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT
27 FRONT ST. E., TORONTO
Highest references. Commissions solicited.

W. H. Millman & Sons

Grocery Brokers
27 Front St.,
TORONTO.

HAMILTON, ONT.

Long Distance Phones
OFFICE 715 HOUSE No. 1556
Norman D. McPhie
BROKER and
Commission Merchant
OFFICE: 158 KING ST. E. HAMILTON, ONT.

WOLSELEY, ASSA.

G. C. Warren
Wolseley, P.O.

Direct Importer, and Distributer of
Teas and Jellies, will act as manufacturer's
agent in other lines.



When an
Apple
Drops

from a tree it always falls
faster the last second than
it does the first—and the farther
it falls the more speed it acquires
and the harder it hits the ground.
And the longer your ad runs
in THE CANADIAN GROCER the
more force it acquires and the
harder it hits.

In these days of keen competi-
tion it is usually necessary to
hit hard to make an impression.
Which means that you must
often keep your ad running a
long time before it "hits" some
readers.

Every ad that appears in
these columns has the force of
all previous ads behind it—and
with each consecutive insertion
YOUR ad hits harder.

The first time your ad appears
it does not do as much good as
the second time—and the second
time it is not so effective as the
third time.

"Appearances" count for a
great deal in adver-
tising.

**The Canadian
Grocer**

Montreal
and
Toronto.



Grant
-05-

Dept. of Advertising
Service

SALT—All Kinds

Best facilities for shipping.
No better prices or service anywhere.

VERRET, STEWART & CO., - MONTREAL

CAPSTAN BRAND

HIGH-GRADE TOMATO CATSUP



Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.



At all times, wherever the best of food products are in evidence you will find

Sterling Brand Pickles

in the lead.

There's an appetizing charm about them that is very distinctive and exclusive.

All best grocers sell them.

Made in Canada by

THE T. A. LYTTLE CO., LIMITED

124-128 Richmond St. W.

TORONTO, CAN.

THE AUER LAMP
GASOLENE

200 CANDLE POWER OF CLEAR, STEADY LIGHT.

The best and cheapest light for STORES, CHURCHES and HOMES.

Gives more light than a dozen oil lamps for half the cost. Makes its own gas without smell, smoke, wicks or grease.

Satisfaction Guaranteed. Send for Catalog.

AUER LIGHT CO. — MONTREAL



CEREBOS TABLE SALT

Used like Common Salt, but contains the Vital Phosphates of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner.
Montreal: D. H. Rennoldson.

Ottawa: H. M. Bate & Sons, Ltd.
Kingston: Geo. Robertson & Son.

Toronto: W. G. Patrick & Co.
Hamilton: James Turner & Co.

Winnipeg: The Kenneth Mackenzie Co.
Victoria: R. P. Rithet & Co., Ltd.
Vancouver: Kelly, Douglas & Co.



JAPAN TEAS

always please.

A short expression but a true one. Experience will teach you that for **real genuine satisfaction** there are no teas so deliciously satisfying as the teas of **JAPAN.**

They are pure, healthy, invigorating and profitable to handle.

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made.

Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

ADDRESS

THE DOMINION SALT AGENCY
LONDON, ONT.

Telephone No.
1971

Offices: 2nd FLOOR MERCHANTS' BANK BUILDING.
Entrance on Queen's Avenue.

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND" MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS,
MONTREAL.

Flett's

PICKLE EXAMINATION.

"Truth never fears a rigid examination."

Examine FLETT'S PICKLES carefully and you will find them honest goods clear through. Best fresh vegetables and pure English malt vinegar only used in the making.

ROSE & LAFLAMME

Agents, MONTREAL.

MHS

ONLY TOO TRUE

The best of friends must part.
The oftener you part with Ceylon
Teas the better friends you become
because with every parting there's a
profit

FOR YOU

CEYLON TEAS

Teas that linger are poor teas.

Have you any such in your stock?

APPRECIATE YOUR FRIENDS

April 7, 1905

THE CANADIAN GROCER

FISH and OYSTERS WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.



They Cost
Something,
Of Course.

But enough Allison
Coupon Books to last a
year won't cost as much
as the amount you will
lose by the carelessness
of your clerks in for-
getting to "charge up"
numerous small pur-
chases; and disputed
pass-book entries,
where you have to
allow your customer's
kick, or lose him.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by
THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**
King's Cross
London, Eng.

BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE

TRY IT



2 lb. tins - 3 doz. in case.

SOLD BY ALL JOBBERS

YOU WILL SELL MORE
METAL POLISH
IF YOU SELL

YORK

Quick, clean, brilliant. Cleanses
and polishes at one operation. Free
samples with every order. Sample
on request to any dealer.

ANGLO-CANADIAN SUPPLY CO.
3 Wellington St. E., TORONTO

To the Wholesale Trade

We are now fully equipped
and prepared to give quota-
tions for the Manufacture of
any Woodenware Special-
ties.

Our Shelf Box is selling
itself. Write for prices.

The Bennett Mfg. Co.
Pickering, Ont.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine
Preparation for Cleaning Cut-
lery. 6d. and 1s. Canisters

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.
Wellington Mills, London, England

Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL.



Do
You
Sell
It?

Remember, we give larger profits than
any other **Premium Soap**, and you give
your customers **Better Premiums.**

Each coupon is redeemable for one
cent in goods.

WRITE FOR PARTICULARS.

The Duncan Company
of Montreal
P. O. Box 292.

REFRIGERATORS

FOR

**Butchers and
Grocers**

**Any Size.
All Guaranteed**
to do the work.

Write for Catalogue and
Prices.



Eureka Refrigerator Co.,
Limited.
54 and 56 Noble St., Toronto, Canada.



A woman doesn't like to put her hands
in dirty, hot, lye-charged scrub-water.
And she doesn't have to if she uses

The Tarbox Self-Wringing Mop

We hope you sell it. You can sell
more Tarbox Self-Wringing Mops, even
at their higher price, than you can of
all other kinds.

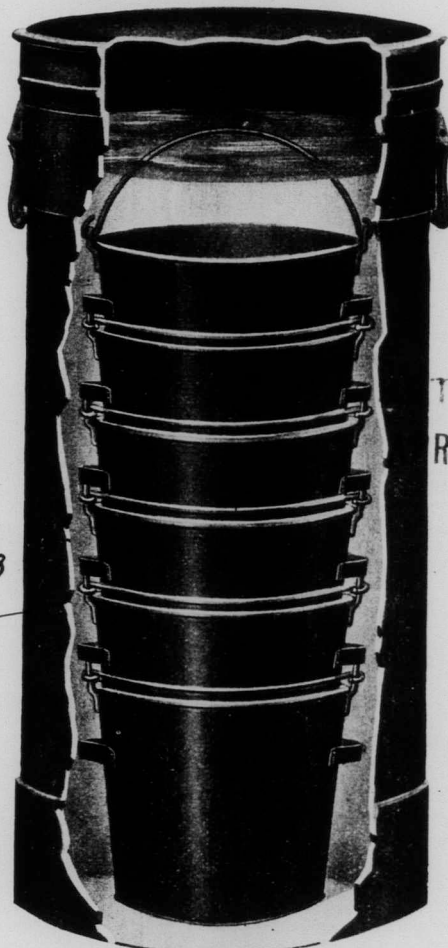
Your jobber keeps them.—Have you
given an order?

Tarbox Bros., Toronto

SAVE FIRE INSURANCE



RETURNED
 APR 17 1905
 To Owner
 Cut Book 33
 Page 25
[Signature]



RETURNED
 APR 17 1905

BY USING A FAMOUS FIRE BUCKET TANK

Recommended by the Fire Underwriters' Association

No grocer wants a bunch of unsightly, half-empty, dusty water buckets, occupying a lot of valuable space in his store.

The "Famous" Fire Bucket Tank is a new idea and the common sense of it strikes you at once.

It is always full of water, ready for use, takes but very little space and is moderately priced.

By using it you can get a lower insurance rate.

Write for prices and full particulars.

THE McCLARY M'F'G CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER, ST. JOHN, HAMILTON

We have it
absolutely **PURE**
MAPLE SYRUP

New Syrup and new Sugar
from farmers making under
most modern and guaran-
teed pure conditions.
We have the best trade
and want **YOURS**.

Write for particulars.
We want your confidence as we want your trade.

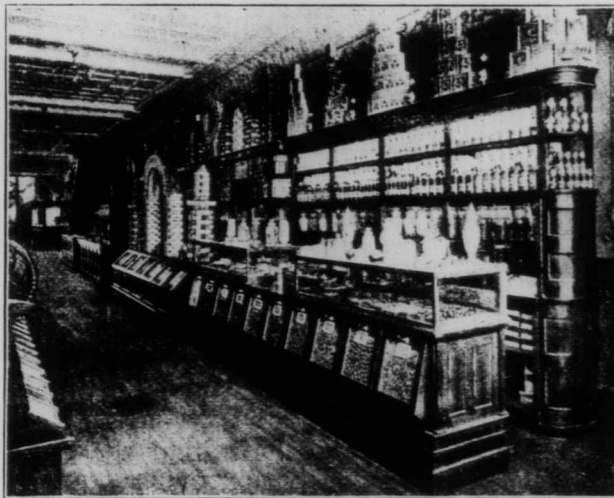
THE GRIMM MFG. CO.

Manufacturers of Champion Maple Sugar Evaporator
and Maple Sugar Makers' Supplies

MONTREAL

FOUR STRONG POINTS

about **WALKER BINS**



- 1 They make an ideal store arrangement.
- 2 They economize space.
- 3 They afford clean and attractive interior displays.
- 4 They facilitate quick handling of goods.

BOOKLET GIVES FULL PARTICULARS. WRITE FOR IT.

The Walker Pivoted Bin and Store Fixture Co.

Factory, BRAMPTON. Head Office, TORONTO.

STRIKE FOR SUCCESS!



**A National
Cash Register**

**Drives the Profits
Into the
Cash-Drawer**

**IT IS A PERFECT
SYSTEM FOR**

1. **Cash Sales**
2. **Credit Sales**
3. **Money Rec'd on Acc't**
4. **Money Paid Out**
5. **Money Changed**



**A National
Cash Register**

enforces carefulness, honesty and accuracy
among the clerks.

IT PAYS FOR ITSELF

within a year out of the money it saves and
then earns 100% on the money invested.

Let one of our representatives call and
explain our system to you.

CUT OFF HERE AND MAIL TO US TODAY

National Cash Register Co.
DAYTON, OHIO

I own a _____ store. Please explain to
me what kind of a register is best suited for my business.
This does not obligate me to buy.

Name

Address

No. Clerks

A SELLER

COPPER KING WASH BOARD

Extra Heavy Electro-Plated Zinc—Will last four times as long as the ordinary board.
A **handsome, very durable** Board—Will delight your customers and bring repeat orders
Freight paid on five dozen lots as far north as North Bay.

Ask our Travellers about this.

W. H. GILLARD & CO., HAMILTON

Wholesale Grocers, Tea and Coffee Importers.

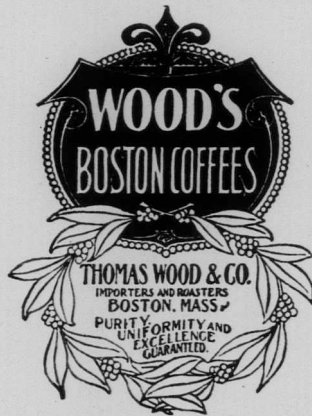
WOOD'S

“Be sure you are right, and then go ahead,” is the straight, sure way to build up business. A record of 25 successful years makes these Coffees well worthy your confidence and study.

BOSTON

They comprise what is best in the Coffee line from all parts of the world, and are selected with all the art and deftness of the expert and connoisseur. People demand better Coffee than they formerly did, without paying more. Haphazard trading does not suit them. Don't risk experiments. Be sure you get the best at 428 St. Paul Street, MONTREAL.

COFFEES



50 % of your customers will carelessly take what you offer them ; but 99 % of them know a good thing when they get it. It is the ninety-nine you are after, and by supplying them with Chase & Sanborn's Coffees you will get them.

CHASE & SANBORN

The Importers, Montreal

TORONTO PURE FOOD SHOW

Under the auspices of the Toronto Grocers' Section of Retail Merchants' Association of Canada, Toronto, April 3 to 15, 1905

If frequenters of Massey Music Hall, Toronto, will only allow themselves to be transported to the ground floor of this splendid auditorium during the next two weeks they may have the pleasure of experiencing the novel sensation of "not knowing where they were at," so complete is the transformation wrought by the directors of the Toronto Pure Food Show. The entire floor space has been planned as a miniature village, only, instead of ordinary every-day houses, the streets are lined with gorgeous booths representing no less than fifty Canadian manufacturers and dealers in footstuffs. The Grocer representative spent an hour or two at the show on Monday, April 3, the opening day, being jostled about by good-natured throngs of sight-seers, and imagining he was once more going the rounds of the Canadian National Exhibition or, as is more familiarly known, the Toronto Fair, of which it is practically a miniature reproduction. The free lunches are quite as numerous, the kaleidoscopic color effect, a veritable feast for the eyes, and the incidental entertainment provided a distinct credit to the management. Judging from the frequent nods of approbation and general satisfaction expressed by the numerous visitors on opening day, the success of the show is already assured. A pure food show is something out of the ordinary for the Canadian retail grocery trade, and it is, perhaps, largely because of this fact that the idea has taken from the very first.

Among the Exhibits.

At the entrance to the show you are confronted by the ubiquitous sign "White & Co." The Grocer had been prepared beforehand for something out of the ordinary from these people and was not disappointed. They have, to all intents and purposes, transported a whole southern vegetable garden to Massey Hall, and are showing in addition an attractive display of tropical fruits, including orange and banana trees.

A brawny Scotchman and a typical lassie in Highland costume are in charge of a booth close by, which has very appropriately been styled the "Wee McGregor." A hearty greeting and the ever welcome: "Will ye no hae an oat-cake?" convert the most skeptical in short order, and ere you are aware of it another crowd is forming in the back-

ground waiting their turn to taste the national food of Scotland, cooked in old-time fashion before the open fireplace.

Farther along Society Row you meet the Imperial Extract Co., with a very attractive exhibit of "Shirriff" marmalades; and the Eby, Blain Co., with their "Gold Medal" coffee, "Kolona" tea and "Kin Hee" coffee-pot. Mr. John W. Maybee is in charge of this booth, which he had built after a special design of his own, and if you want a delicious cup of tea or coffee, served under the immediate direction of one Maybee—who knows all about it—just tell Mr. Maybee what a fine booth he has.

Attractive Displays.

We note with pleasure that the sign of the "Peacock" which, as everyone knows, is associated with the Bates Mfg. Co.'s mincemeat products, is looming up larger and more-resplendent than ever. This firm are making an elaborate showing of their special brands of cream cheese and hard-boiled candies. The Grocer overheard a buxom housekeeper asking the man in charge of the Bates Mfg. Co.'s exhibit whether they were demonstrating mince pies like they did at the Toronto Fair. The worthy lady in question looked as if she could have departed this life in peace directly he was assured that she might again have the opportunity of tasting those delicious pies.

"Reindeer" brand of condensed milk, and "Jersey Cream," occupy a position of prominence where they rightly belong. Demonstrations are given daily and refreshment provided for the hungry, tired and curious. Tea and coffee are delicious, but it is the "Jersey" ice-cream that brings back the days when, as a small boy, the writer hoarded his pennies until he could afford to buy a certain luxury called "Jersey" ice-cream. He is forced to the conclusion that the old-time stuff must have been made of "Jersey" cream, or something very like it.

Mr. Hewitt is on hand as usual directing the faithful to the headquarters of "Shredded Wheat" and "Triscuit," where they are freely regaled with "pure food." The name of "Shredded Wheat" has become associated at our exhibitions and fairs with attractive booths and pretty girls. How is it?

"Pure Gold" is much in evidence, on

account of its lavish display and the sterling quality of the products shown; for further proof watch the crowds of samplers hovering about the booth any hour of the day. Nearby you are face to face with Christie, Brown & Co.'s biscuits. For quiet elegance, nothing about the show excels C., B. & Co.'s booth. It is, so to speak, among the aristocrats, and the 145-odd varieties tell their tale most effectively behind as many glass cases.

In confectionery, almost an entire row of booths is devoted to leading lines, including Cowan & Co.'s and Tobler's. In condiments and pickles, T. A. Lytle & Co. deserve special reference for their excellent display of "pure goods products."

Over Fifty Firms Represented.

Among other exhibits may be mentioned the Walker Bins, which exhibit was described perfectly by an out-of-town grocer when he remarked that "this was the only way to keep pure foods pure."—E. D. Smith, of Winona, in the opinion of many, is sure to come in for special commendation when the lectures on pure foods begin later in the week, likewise E. W. Gillett & Co., the Cerebos Salt Co., the Windsor Salt Co., John Sloan & Co., D. Grierson & Co., and the Frontenac Cereal Co., all of whom are making creditable showings at Massey Hall. It goes without saying that "Blue Ribbon" and "Ludella" teas would receive a lion's share of attention from the grocers and their friends, and in their search for representative pure-food beverages, the management of the Pure Food Show have chosen wisely in selecting these brands for purposes of demonstration.

But, for lack of space, The Grocer would like to comment on the remaining exhibits, including the Fairless Milling Co., the Dominion Canister Co., J. J. McLaughlin & Co., and the United Factories, the latter of whom have a claim to a place in the show on account of pure foods being so closely associated with cleanliness in the store.

Grocers' Convention.

We recommend our readers in Toronto and nearby towns to take a day off and visit the show, which is not only entertaining, but instructive in the extreme. Next week, as a fitting climax to the first pure food exhibition ever held in Toronto, will be held a conven-

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

tion of grocers from all parts of Ontario, at which matters of common interest to the trade will be discussed. We learn that a very large number of delegates have signified their intention of being present at this provincial conference, but as the list is not as yet complete for publication, we are obliged to hold it over until next week.

GLEANED FROM THE TRAVELERS.

HENDERSON & CO., Acton, have improved the appearance of their store by putting in a handsome new front.

Mr. D. Cain, Bobcaygeon, is dead. Mr. Cain was known to the trade as one of the veterans in the general mercantile trade. His business will be continued by his son.

Hopkins Bros. & Marks, Kimmount, have been doing a strictly cash business since April 1.

Mr. H. Wilson, Cannington, has entirely recovered from his recent attack of grippe and is able to be about his store.

Mr. J. S. Ireland, Mount Forest, played the part of host on Mar. 15 to a number of his Winnipeg friends. Among the numerous guests present were several members of the traveling fraternity from Toronto, all of whom are enthusiastic over the enjoyable evening spent.

Mr. T. H. Ellis, of T. H. Ellis & Co., Mount Forest, has improved much in health since his return from Toronto a few days ago.

McClarty Bros., Owen Sound, are improving the appearance of their place of business—a difficult thing to do. Their policy is to spare no pains in making their store attractive and to provide a perfect service for their customers.

Mr. J. Lindsay, Orangeville, who has engaged successfully in the general mercantile business for many years is retiring in favor of his nephew, Mr. E. C. Clark. Mr. Clark's many friends wish

him a continuation of the prosperity enjoyed by his predecessor.

Mr. E. Berwick, Shelburne, the proprietor of one of the handsomest departmental stores in the north country, reports business as fair considering the state of the roads.

Mr. H. J. Colwill, Arthur, is looking forward to a big Summer trade. Mr. Colwill is in a particularly happy position to buy farmers' produce this year.

J. Reith & Co., Grand Valley, are buying extensively in anticipation of a big Spring trade. They enjoy the distinction of being one of the leading mercantile firms in the Grand Valley district.

Painters and decorators have been refurbishing the premises of McFarland & Stafford, Markdale, who are anticipating a big Summer business.

W. A. McClean & Co., Owen Sound, have one of the most up-to-date groceries in Northern Ontario. The traveling men are unanimous on this point and say their store bears comparison with anything in the country as far as appointments and service are concerned. Mann & Ewing, Teeswater, have re-decorated their store throughout, and in anticipation of a heavy season's trade placed a large stock of good goods, which they are offering at attractive prices.

Mr. Wilson, of the Eby, Blain Co., reports prospects for business at the Soo as excellent. The weather is exceptionally mild for this season of the year, and the ferries have already been placed on the river service.

BACK IN BUSINESS AGAIN.

Mr. Jos. Lord, an old grocer, of St. Johns, P.Q., who retired from business some time ago, is opening up again in his old stand with a new and complete stock of groceries and meats. The old premises are being thoroughly overhauled and improved, and when opened, which will be about April 15, will be

most modern and up to date. Mr. Lord is installing a large refrigerator for the careful handling and keeping of his meat stock.

CHANGE IN FIRM.

Reference was made in last week's Grocer to a change in firm of Girard & Corbier, Lacolle, P.Q., to Girard & Landry. This should have read that the business has been sold to Corbier & Landry. The new firm are young and energetic men and enjoy the confidence of their patrons. Mr. Landry was a clerk for Mr. Girard, of the late firm, and the change is one that will be beneficial with increased trade. They carry a general stock, large and well assorted. The business will be specially indicated as The Corner Store.

MR. CAMERON ENJOYS SEA BATHING.

MR. JOHN CAMERON, traveling representative of the MacLean Trade Newspapers, which form a distinct feature of Canadian journalism, has been touring Bermuda, British Guiana and the West Indies, in the interest of his firm, and has spent the last week in Barbadoes. He has largely added to the MacLean subscribers' list. Trade, Mr. Cameron said on Saturday, is steadily growing between Canada and the West Indies, and the Canadian manufacturers are getting a firmer footing in these markets. The excellence of Canadian goods is now so acknowledged that all the goods are specially marked "Made in Canada." Mr. Cameron spoke in high terms of the Barbadian climate for those seeking to escape the rigors of the Winter, and for the bracing effects of our sea-bathing he could not say too much. He leaves for St. Lucia this evening by the Pickford & Black steamer on his return home.—Barbadoes Advocate, March 20.

CANADA
FIRST

We carry an assortment of

**SMITH'S
PURE JAMS and PRESERVES**

Quality better than Imported goods.

Will assort any way you wish.

**LUCAS, STEELE & BRISTOL
HAMILTON**

House Cleaning Time is Near

WE HAVE SOME HELPERS.

H. and H. THE "UNEQUALLED" CLEANER

Harvey's Ammonia, both clear and cloudy.

Brooms — *These are elegant value.*

All of the above are business bringers. Drop us a card,
and your order will be shipped same day as received

JAMES TURNER & CO.

Wholesale Grocers, HAMILTON

If you want to give
your customers a
treat, send us an
order for

TARTAN Peaches, Pears,
Plums, Raspberries,
Strawberries, etc.

THESE ARE THE FINEST GOODS PACKED. ALL TARTAN BRAND GOODS GUARANTEED BY

BALFOUR & COMPANY,

WHOLESALE GROCERS

HAMILTON

West India Molasses

In tins to retail at 10c.

THOMAS KINNEAR & CO.

TORONTO AND PETERBORO

Business Changes

ONTARIO.

J. E. BERRINGER, grocer, Sault Ste. Marie, has assigned to D. W. Gemmill; meeting of creditors held Mar. 30.

G. A. Heatherington, Miller, Rodney, is dead.

J. Lenden, grocer, Florence, has sold to W. B. Carey.

W. S. Richard, confectioner, Chatham, has been burnt out.

J. Scott, grocer, Guelph, has sold his business to C. Hicks.

M. W. Everitts, grocer, Smith's Falls, has disposed of his business.

W. Drew, general merchant, Florence, has sold to Drew & McCrary.

C. Ringrose, general merchant, Mount Brydges, has sold to G. Bignell.

Paisley Bros., general merchants, Ilderton, have sold to T. J. Kestle.

G. Simpson, general merchant, Mount Brydges, has sold to W. F. Brown.

W. F. Pickersgill, general merchant, Wyecombe, has been succeeded by Arthur Smith.

D. Young, general merchant, Glasgow Station, has suffered small loss by fire; insured.

D. Steinbach, general merchant, Zurich, has assigned to J. Snell and J. F. Rickbell.

The effects of W. K. Smith, grocer, Kingston, are under seizure and advertised to be sold.

A meeting of creditors of M. J. Christie, general merchant, South Mountain, is to be held April 7.

T. W. Tennant, fruiterer and confectioner, Prescott, has assigned to C. H. Rowe; meeting of creditors April 10.

J. F. Brownscombe & Co., general merchants, Uxbridge, have amalgamated with W. H. Brownscombe, Port Hope.

E. & S. Atkinson, general merchants, Haileybury, have dissolved partnership; business to be continued by S. Atkinson.

QUEBEC.

Hetu & Dupuis have registered as grocers, Montreal.

H. Lunan, grocer, Ste. Agathe Des Monts is dead.

J. A. Leblanc, grocer, Hull, has retired from business.

Bell & Frere grocers, Montreal, have dissolved partnership.

John Rooney & Co., are registered as confectioners, Montreal.

Truth in Indifferent Rhyme.

At a counter fresh and pinky
At a pink-topped corner counter
Sat a tiny brown-haired maiden,
Such a little English maiden!
Crying — "Won't you taste my cheese?"

And she gave us tastes of salad
Tastes of cheese so fresh and creamy,
Looking up with blue eyes dreamy,
Saying softly—very softly,
"Come and taste MacLaren's Cheese!"

"Till one day an idle fellow—
Passing idly—only passing,
By the cheeses richly yellow
Glanced down at the tiny maiden,
Tasted of MacLaren's Cheese.

"Why?" he queried, sniffing Roquefort
(Grafting idly, only grafting)
"Don't you demonstrate Limburger
Far more lasting than most perfumes,
Cheesier than MacLaren's Cheese?"

Quoth the maiden, sneering slightly,
Looking up, and smiling brightly,
"No, we never employ Ladies,
Sir, to demonstrate that cheese,
Only mild MacLaren's Cheese.

We employ great strong men only—
Strongest of the strong men only—
Pugilists and ex-weightlifters,
Who have chains and ropes all ready,
To secure—that powerful Cheese!"

—ETHEL B. GREEN.

NOTHING BETTER.

A. F. MACLAREN IMPERIAL CHEESE CO., LIMITED
MANUFACTURERS AND AGENTS, TORONTO, ONT.

MAPLE SYRUP AND SUGAR

WE CARRY THE BEST GOODS ON THE MARKET. ALL SIZES, CANS AND BULK. 5c/s LOTS, FREIGHT PREPAID.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

W. Fawcett & Son, grocers, are moving to Moose Creek, Ont.

Lefort & Frere, grocers, Montreal, have dissolved partnership.

The Canadian Dairy Supply Co., Montreal, have suffered loss by fire.

L. Weinstein & Co. have registered as general merchants, Black Lake.

A. Brunet, crockery merchant, Montreal, has retired from business.

Geo. Moore & Sons have registered as general merchants, Lisgar Station.

A. Lussier, general merchant, Ste. Rosalie, has assigned and is offering to compromise.

J. Ward & Co., wholesale produce and seed merchants, Montreal, have suffered loss by fire.

The Loynachan Scriver Co., wholesale produce dealers and exporters, have suffered loss by fire.

L. P. Martin, general merchant, Ste. Helene, has assigned to Lefavre & Taschereau, Quebec.

The Bennett Foster Co., general merchants, Riviere Desert, have disposed of their branch store at Low, Que.

NEW BRUNSWICK.

H. Winter, tobacconist, St. John, is dead.

MANITOBA AND N.W.T.

S. Copleman, general merchant, Moosomin, is resuming business.

Dalton & Co., general merchants, Wellwood, have been burnt out.

Olson Bros., general merchants, Vestfold, have dissolved partnership.

Prince Bros., general merchants, Battleford, have suffered loss by fire.

Smith Bros., general merchants, Duhamel, have dissolved partnership.

N. Rosenstock, general merchant, Poplar Park, has sold to N. T. Cohen.

E. R. McPhee, general merchant, North Portal, has sold to R. H. Douglas.

G. J. Tremourin, general merchant, St. Claude, has sold to E. L. B. McLeod.

G. A. Jupp, general merchant, Fleming, has compromised at 75c. on the dollar.

Broadfoot Bros., general merchants, Gladstone, have advertised their business for sale.

Johnston & Lorimer have opened up a new flour and feed establishment at Saskatoon.

The stock of Upham & Titus, general merchants, Wellwood, has been damaged by removal.

Postill & Co., general merchants, Red

Deer, have sold their hardware stock to Tellmand & Co.

The stock of the estate of S. Brotman, general merchant, Wapella, is advertised for sale by auction on Apr. 11.

McKenzie Bros. have purchased the grocery business of A. S. Elsom, Moose Jaw, and will continue the same under the management of Mr. Rupell.

BRITISH COLUMBIA.

J. E. Rogers & Co., confectioners, Fernie, are giving up business.

Guiletto & Gallo, general merchants, Revelstoke, have dissolved partnership.

McArthur & Harper, general merchants, Kamloops, have been incorporated.

INQUIRIES FOR CANADIAN TRADE.

The following inquiries have recently been received at the Department of Trade and Commerce, relating to Canadian Trade:

No. 519. Wine and liquor houses of Algiers and France want representatives to export to Canada their wines, brandies and liquors.

No. 520. Wanted by a French agent, established in the United States, a good representative to sell in Canada first-class brands of olive oils, perfumes, brandies and champagne.

No. 526. A Parisian firm exporting Arabic gum wants to be put in connection with Canadian houses who might use that produce, as druggists, confectioners, etc.

The names of firms making these inquiries may be had from the Supt. of Commercial Agencies, the Department of Trade and Commerce, Ottawa, provided the number of the inquiry is mentioned in the application.

REMOVAL.

The Bates Mfg. Co., Hamilton, have moved their plant to Toronto, and are locating at 9 and 11 Francis street. The company has been entirely reorganized and is now in a position to compete with any Canadian manufacturers of similar lines.



UPTON'S

GOLDEN-

SHRED

**Orange
Marmalade**



**Absolutely Pure Oranges
and
Granulated Sugar.**

**Something New and Very
Choice.**

SELL MORE FISH

IT PAYS TO SELL FISH PEOPLE CAN EAT—

Fish that people will always like. Just look at

“HALIFAX” or “ACADIA”

Prepared Codfish.

—Doesn't it **look** good? Try it—doesn't it **taste** good? Eat it frequently—isn't it a good and desirable diet? Your customer will judge it by these very same tests. Their verdict will be the same as yours. They will buy it from you because they can eat it and enjoy it and benefit by it.

BLACK BROS. & CO., LIMITED

HALIFAX and LaHAVE, N. S.

Agencies

A. H. BRITAIN & CO.

Board of Trade Building, MONTREAL

REGINALD LAWSON
Winnipeg, Man.

CHAS. MILNE
Vancouver, B.C.

Fresh and Cured Fish

Codfish Scarce.

THE demand for prepared boneless codfish continues brisk, and as there is no codfish to be had at the present time, it is very difficult for dealers to secure sufficient stocks to enable them to supply the market.

Reports just to hand indicate extremely high prices for bank codfish at Halifax, which, by the way, is the largest fishing centre on the Atlantic coast. The enormous price of \$6.25 per quintal was paid for a cargo of bank cod last week from Lunenburg, N.S., which it is stated is the highest price ever paid for this class of fish.

This condition of affairs not only exists in Canadian waters, but abroad. A reference to the Norwegian cod fisheries shows that the output there is considerably smaller than that of last season, notwithstanding 1904 being a very poor year for the cod fisheries.

In an interview with Mr. A. H. Brittain, agent for Black Bros. & Co., Halifax and La Have, N.S., we are informed that his firm in trying to fill the demands for their Halifax and Acadia brands, made arrangements to secure a large quantity of codfish from Newfoundland sometime ago and sent two of their schooners down to collect it. Owing to the weather conditions there it was found impossible to get away as they had hoped. When, however, the first vessel was released, the beginning of the present month, she was caught in the ice and badly damaged, and had to be put into St. Pierre Island for repairs. Through the courtesy of the Governor of the island, Black Bros. & Co. were allowed to tranship a portion of this cargo by the steamer "Pro-patre."

This consignment of codfish arrived in Halifax last week, and Mr. Brittain states in the course of two or three weeks an abundant supply of this fish will be on the market. Weather conditions all over the Atlantic coast for the past month have been most severe, and the oldest captain of a large schooner, who has made over 150 voyages to St. Pierre during many years, stated he had never experienced such a quantity of ice so near the Island as this season.

A Lenten Suggestion.

During the Lenten season fish should be made a feature of the window display.

While salt fish are not in themselves very attractive articles for window display,

yet there are other kinds of fish that can be used in the windows.

As a suggestion, a large fish might be cut out of paper and suspended in the window by small wires.

A little crayon—black or colored—can be used to mark its tail, fins, etc.

Under this some of the various fish on sale can be displayed.

There are many kinds of fish in packages that are perhaps unknown to much of the public. Besides the salmon and the sardines there are codfish in packages, clams, lobster, shrimp, mackerel, brook trout, Russian cavier, etc., all put up in attractive packages.

With these a complete "fish" window can be trimmed. A box or two of salt fish may be opened and placed so as to be visible. In fact, about any fish in the store can be displayed and should make an attractive showing to all that observe the Lenten season.

With such a trim as this there should be some placards calling attention to some of the various kinds of goods, especially those that are not so well known.

Occasionally through Lent this fish window may be repeated—with variations, of course—and it will be found a new idea in most places.

Whale Fisheries of Newfoundland.

During 1904 the Newfoundland whaling fleet comprised eleven steamers, whose total catch was 1,270 whales, or an average of 115, whereas in 1903 there were only four steamers employed, they killing 859 whales, or an average of 215. Eleven steamers and crews and 14 whale factories and gangs of workmen have had to be maintained out of a catch only 50 per cent. larger than that of the four ships of the previous year. When it is considered that the price of whale oil has been cut in two, it is doubtful if the aggregate gross earnings have exceeded those of 1903. Only three out of the eight whaling companies have paid any dividend, two paying 6 per cent. and the third, which operated under exceptional circumstances, 15 per cent. Still other companies will be in the business the coming season, and with more steamers employed the tendency will be to still further reduce the kill per ship.

New Syndicate in Alaskan Salmon.

John Rosene, manager of the North-east Siberia Co., has secured from the Russian Government certain valuable

DO YOU REALIZE?

That Your customers require the HIGHEST quality at a reasonable price.

Holbrook's WORCESTERSHIRE Sauce

Is the Premier of the Acknowledged Sauce World



25c. per Bottle.

25c. per Bottle.

SPRING HOUSE CLEANING

Is always time for special activity in household requirements.
There'll be the demand - See that you are prepared to meet it.

WE HAVE THE STOCK THAT'S RIGHT -- AT RIGHT PRICES.

BRUSHES

SCRUB, SHOE, STOVE, KALSOMINE, WHITE WASH.

BROOMS, MOPS, CLOTHES PINS,

Special quotations on 6 doz. lots of BROOMS, freight prepaid to your station.

COTTON CLOTHES LINES SISAL

WASHBOARDS

Light Improved, Solid-Back Globe, Nickle Plate, Brass King, Glass King.

PAILS WOODENWARE TUBS

The "MADE IN CANADA" kind that gives satisfaction to both seller and user.

SPECIAL QUOTATIONS ON LOTS PREPAID FROM FACTORY.

ALSO A FULL STOCK
of every well known brand of **SOAPS, WASHING POWDERS, METAL POLISHES, etc.**

WE ARE QUOTING SPECIALLY LOW PRICES ON ALL LINES. SEND US YOUR ORDERS.

THE EBY, BLAIN CO., LIMITED, Wholesale Grocers
TORONTO

salmon concessions on the Kamchatka peninsular and along the coast of that portion of Siberia. It is understood that a merger will be effected with the Alaskan plants of the defunct salmon combine now owned by the Northwestern Commercial Co., and a new syndicate financed by eastern capitalists will be formed to exploit the entire undertaking under the name of the Northwestern Pacific Fisheries Co.

Another Cold Storage Plant.

Petrie & Co., Louisburg, C.B., have begun work on a cold storage plant, to have capacity for 400 tons of ice and 60 tons of bait. This bait will be sold to the fishermen of Louisburg, Big Lorraine, Little Lorraine and Baleine, where the firm of Petrie & Co. carry on a general fish business. This firm will also shortly begin the erection of the smoke house and canning factory in connection with their Louisburg business.

Will Seize Canadian Fish.

Canada's refusal to stop seine fishing in Missisquoi Bay, Lake Champlain, has resulted in the introduction of a bill in the New York State Legislature prohibiting transportation lines from carrying into the state fish shipped from Missisquoi Bay, and providing for the

confiscation of all fish consigned from that locality.

It is believed that Massachusetts will pass a similar law. If such legislation becomes effective the markets of New York and Boston will be shut off to Canadian fishermen and there will be no sale for the perch, pike and bass taken by the ton from Missisquoi Bay at this season of the year.

Fish Gossip.

There is talk of a sardine factory being established in the near future at St. John, N.B.

The fish catch for the season 1904-05 in Lake Winnipegosis was the largest in the history of the lake.

J. H. Todd & Sons and W. Munsie, Victoria, B.C., are preparing to construct a new cannery at Esquimalt.

Manager Kenry is planning a special fishery exhibit at the Dominion Exhibition to take place in British Columbia next Autumn.

D. Hatton, fish merchant, Montreal, has been granted a building permit for the erection of a fish market on Craig street to cost \$15,000.

P. Birrell, formerly of the B. C. Co.'s cannery, Annieville, is reported to have purchased the Industrial Cannery from C. Windsor, of Vancouver.

According to latest advices from the French colony of St. Pierre and Miquelon, the inhabitants have been reduced almost to the verge of starvation owing to the failure of the fisheries.

Another cannery is being built on the Fraser River at Westham Island this year with equipment for handling a pack of between 20,000 and 25,000 cases. The promoters are A. J. Buttimer and G. W. Dawson, both well-known canners.

Plans are on foot for the establishment of a cold-storage plant for the preservation of bait at Gloucester, Mass., in view of the decision of the Newfoundland Government that bait shall not be sold to American fishermen at Newfoundland ports.

The proposal of the Newfoundland Government to impose an export tax on herring will mean a loss of nearly \$100,000 a year to the port of Bay of Islands. The tax will drive American fishermen outside the three-mile limit to take cargoes instead of permitting a continuance of the present custom of buying the fares of Bay of Islands men.

A remarkable ruin of fish took place on Mar. 30, at Springhill Mines, N.S., when thousands of small fish like minnows were found on the snow covering the fields. It is believed the fish must have been drawn by the clouds from some southern sea on the Gulf Stream and carried till the clouds came over Springhill.

Pickled Lake Trout \$ 4⁵⁰ per keg

NEW PACK LEAN FISH

Boneless and Prepared Fish
Salted and Pickled Fish
All Kinds of Fresh Fish

LEONARD BROS., 20, 22, 24 and 26 **YOUVILLE SQUARE, MONTREAL**

P. O. BOX 639. MONTREAL, P.Q. ST. JOHN, N.B. WESTPORT, N.S. GRAND RIVER, P.Q. GASPE, P.Q. Long Distance Telephones

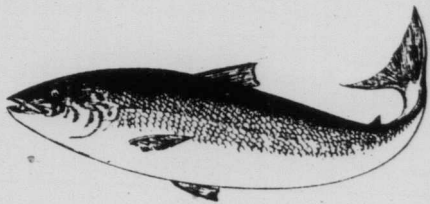
Red Feather Ceylon Tea

Is distinguished by *Quality.*

Our travellers have samples.

TORONTO JOHN SLOAN & CO., BELLEVILLE

SOCKEYE SALMON



"Sovereign" and "Lynx"
Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

1904 NEW PACK



"Horse Shoe" SALMON

NOW IN STORE

SUPPLIES ARE LIMITED OWING TO SHORT CATCH

ORDERS SHOULD BE PLACED EARLY TO AVOID DISAPPOINTMENT.

1-LB. FLAT TINS ARE PERFECTION AND CAN BE CONFIDENTLY RECOMMENDED.

THE STANDARD OF QUALITY FOR BRITISH AND CANADIAN TRADE.



WE ARE HAMMERING AWAY

at the QUALITY of

“Prince of Wales” Mocha and Java Coffee

Our competitors are busy hammering us, only in a different way—both are good signs. “PRINCE OF WALES” is gaining ground every day—People know when they get the COFFEE they like—really delicious Coffee—It helps the Merchant, too—If you are not handling “PRINCE OF WALES” drop us a line and let us explain our method of “Helping the Dealer”—advertises you and helps introduce the Coffee. No premiums; Actual Merit does it. A post card brings the information. Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.

“Quality is our first consideration.”

For over 30 years we have made Coffees and Spices a close study. Everything relating to the preparation of these goods with a view of giving the Best that is in them has been our aim and study. We claim we know these goods. As a test, send for a sample of our high-grade Coffees

A. M. PIPER & Co.,

116 Jarvis Street,

TORONTO, ONT.

EASTER

HAM BACON EGGS

Just as sure as Bonnets. You must have them if you want the Easter trade. You may gather the eggs yourself, but if you want the very nicest assortment of Hams and Bacon you ever saw, send your order to us, early.

F. W. FEARMAN COMPANY,

Limited,

HAMILTON, ONT.

EASTER, 1905

We offer exceptional value this season in

Mild Cured Hams

English Breakfast Bacon

Choice Rolled Bacon

prepared from Special Selected Pea-fed Hogs. We are booking Easter requirements. Please order early.

The Park, Blackwell Co.,

PORK AND BEEF PACKERS,

TORONTO, ONT.

LIMITED

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

The Bacon Situation.

THE present week has seen a decided improvement in the country roads, followed by much larger deliveries of hogs to the packers than there have been for some weeks past. Prices as quoted last week are still maintained, viz., \$6.25 to \$6.50, but there is an easier feeling in the market and prospects are that lower prices will rule very shortly. Domestic business continues in about the usual volume for this season of the year.

The export market is exhibiting an easier feeling, this week's quotations being 18 to 53 shillings. Slaughtering in Denmark for the week is keeping up to its usual average, and the Danish packers have reduced their selling price from 2 to 3 shillings. The prospects in foreign markets point to a continuation of present conditions; in any event it is unlikely that there will be any appreciable improvement for some weeks.

Lard Statistics.

The following comparative estimates of stocks of lard held in Europe and afloat on April 1, 1905, have been submitted by The N. K. Fairbank Co.:

	1905. Apr. 1.	1905. Mar. 1.	1904. Apr. 1.	1903. Apr. 1.	1902. Apr. 1.	1901. Apr. 1.
Liverpool and Manchester	25,500	34,500	27,000	11,000	12,000	6,000
Other British ports	15,000	17,000	5,000	2,500	4,000	5,000
Hamburg	9,000	10,000	12,000	12,000	14,500	12,500
Bremen	1,500	2,000	1,000	1,000	1,500	1,000
Berlin	1,000	2,000	3,000	1,500	1,500	1,500
Baltic ports	17,500	21,500	13,000	13,000	8,000	9,500
Amsterdam } Rotterdam } Mannheim }	1,000	3,000	3,000	1,500	2,500	1,000
Antwerp	6,000	5,000	4,500	7,000	1,500	1,500
French ports	1,200	1,100	1,200	1,100	2,500	5,000
Italian and Spanish ports	750	500	500	500	1,000	1,000
Total in Europe	78,450	96,600	70,200	51,100	49,000	44,000
Afloat for Europe	90,000	85,000	45,000	40,000	78,000	70,000
Total in Europe and Afloat	168,450	181,600	115,200	91,100	127,000	114,000

Canadian Produce in Great Britain.

IN his latest report to the Department of Trade and Commerce, Ottawa, dated March 15, P. MacNamara, Manchester, states that stocks of bacon and ham held in Liverpool on March 1 of this year were nearly fifty per cent. in excess of same period of 1901. In the case of butter the stock was one hundred and eighty-five per cent. less, and in cheese nearly twenty per cent. less. The inference is that

better prices should be obtained for these products in the ensuing season than prevailed last year. The trade condition of the entire kingdom has improved, as shown by the trade returns just issued. The imports for month of February have decreased £1,588,632, \$6,150,777, whilst the exports have increased £1,588,632, \$7,720,762. The chief articles affected in the decline of the imports are corn, flour, drink and tobacco, and in connection with the decline of drink might be mentioned the assertion of some chairmen of brewery directors, that the consumption of beer is materially decreasing, and dividends as large as formerly cannot be expected, and from this fact might be evolved the conclusion that the purchasing power of the public in the direction of food necessities would be increased.

REFRIGERATORS.

The use of the refrigerator is gradually extending throughout England, and it seems strange to a Canadian who deems it indispensable in his house, to find its use so restricted. It is true that ice per season may cost more than in Canada, as it has to be carried a considerable distance by rail and water.

latter is not to be found on sale is surely the fault of the Canadian manufacturer.

Quebec Leads in Cheese and Butter.

Mr. J. A. Ruddick, dairy commissioner, Ottawa, has made the interesting announcement that the Province of Quebec now probably leads in the production of cheese and butter. Quebec has for many years been a larger producer of creamery butter than any other province, and it must be conceded that parts of the province also have a reputation for making the finest creamery butter in Canada. The Maritime Provinces, although eminently adapted for dairying, have not, barring Prince Edward Island, shown as much progress as some of the other parts of Canada. A considerable quantity of butter and cheese from the Maritime Provinces now goes to supply the West Indian markets, where it is already taking the lead. Northern Alberta is also a very promising district, and the indications are that it will be one of the great dairying districts of the Dominion. Considerable development has also taken place in the lower mainland of British Columbia.

Municipal Abattoir.

The London, Ont., City Council has made application to the Government for an amendment to the Municipal Act, in order that they may enter into an agreement with a local company for the establishment of a public abattoir and stockyard for the city. It is the intention that the abattoir be under the supervision of the Board of Health.

Fire in Pork Packing Plant.

Fire did \$25,000 damage to the stock and plant of J. Y. Griffin & Co., in Winnipeg, last week. The frame annex was completely destroyed and a large stock of lard was lost. The loss is almost entirely covered by insurance, and, although the fire will inconvenience the firm, they will still be able to fill orders.

The building burned was the original packing house built eight years ago, and it contained a lot of expensive machinery, installed only last October. The departments destroyed are the beef plant, cooler, and slaughtering rooms, ice-houses and storage rooms. These are a total loss.

To the Jobbing Trade

We beg to announce that we have been appointed selling agents for Montreal for the

St. Charles Condensing Co.

Canadian Factory, Ingersoll, Ont.

Whose well-known brands of Evaporated Creams are favorites with the trade.

Full information will be furnished on application.

S. H. EWING & SONS, Toronto Branch, 29 Church Street.
96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TELEPHONE MAIN 3171

Telephone orders receive prompt attention.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

— OFFICES IN CANADA —

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TORONTO, ONT.

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and at ALL TIMES

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—Trade is hardly as brisk as it has been, on account of buyers waiting for the opening of navigation. Hogs remain at practically the same level as last week, namely \$6.25 to \$6.50, and cured meats continue unchanged throughout the entire list. Lard is up from 1-4c. to 1-2c. all round. Fresh meats are quiet and without special feature except yearling lamb, in which there has been an advance of 2c. owing to scarcity. We quote the following prices:

Long clear bacon, per lb.	\$0 09	\$0 09 1/2
Smoked breakfast Bacon, per lb.	0 13	0 13 1/2
Roll bacon, per lb.	0 10	0 10
Small hams, per lb.	0 13	0 13 1/2
Medium hams, per lb.	0 13	0 13
Large hams, per lb.	0 11 1/2	0 12
Shoulder hams, per lb.	0 09	0 09 1/2
Bacon, per lb.	0 15	0 15 1/2
Heavy mess pork, per bbl.	16 00	16 50
Short cut, per bbl.	19 00	19 00
Shoulder mess pork, per bbl.	14 50	15 00
Lard, tierces, per lb.	0 08 1/2	0 09
" tubs	0 09 1/2	0 09 1/2
" pails	0 09 1/2	0 10
" compounds, per lb.	0 07	0 07 1/2
Plate beef, per 200-lb. bbl.	11 00	11 50
Beef, hind quarters	6 00	6 00
" front quarters	4 50	6 00
" choice carcasses	4 00	7 25
" medium	5 50	6 50
" common	5 00	6 00
Mutton	6 00	8 00
Lamb, spring, cold storage		10 00
Lamb, yearling		0 15
Vcal	0 07	0 09
Hogs, light, carlots		7 75
" street lots		8 25

Butter—Provisionmen are complaining of scarcity of both creamery and dairy butter and say very little is coming from the country. In fact the local butter situation is almost as bad as it was several weeks ago. Last week's quotations still rule, although in some cases even higher prices are being paid. We quote the following prices:

Creamery prints	Per lb.	0 26	0 27
" solids, fresh		0 25	0 26
Dairy prints		0 23	0 24
" large rolls		0 21	0 22

Cheese—A good local demand and firm export market are reported for the week, quotations for the latter ruling at 56s. to 59s. The cheese factories will begin to operate about the end of the present month. It is interesting to note, however, that cheesemakers are not paying nearly so much attention to fodder cheese of late as to grass, and rightly. We quote the following:

Cheese, large	Per lb.	0 11 1/2
" twins		0 12

Montreal.

Provisions—The weakness developed in live hogs has been the feature of the local provision market. Supplies have been coming in very much better, due, no doubt, to the strong position held here for some weeks past, and the sudden influx of liberal supplies has eased off prices, the decline ranging from 50c. to 75c. per 100 lb. Fresh abattoir killed \$9, country dressed \$8 to \$8.25. Other lines of provisions slow, and the market is quiet.

Canadian short cut mess pork	\$13 00	\$19 00
American short cut clear	18 50	19 50
American fat back	18 50	19 50
Bacon, per lb.	0 07 1/2	0 13
Hams	0 11 1/2	0 13
Extra plate beef, per bbl.	11 50	12 00
"Boar's Head" brand, tierces, per lb.		0 06 1/2
" " " " tierces, per lb.		0 07
" " " " 80-lb. fancy tubs		0 07

Cases, 20 3-lb. tins, per lb.	0 07 1/2
" 12 5-lb. tins	0 07 1/2
" 6 10-lb. tins	0 07 1/2
20-lb. wood pails, each	1 45
20-lb. tin pails, each	1 35
Wood net, tin gross weight—	
Pure lard, pails	Wood. Tin.
" tubs	1 57 1 70
" cases (6 10-lb. tins)	0 07 1/2 0 08 1/2
" cases (12 5-lb. tins)	0 08 0 09
" cases (24 3-lb. tins)	0 08 1/2 0 09 1/2

Butter—The butter market is maintaining a strong position, and prices have advanced from 1c to 2c per pound since our last quotation. The consignment of Australian butter received her two weeks ago was tried by the trade as an experiment, and from opinions gathered it would appear that it will not be popular. Best creamery Canadian is coming in very slowly, and this is keeping up prices. The make does not as yet appear to be as large as usual at this time of the year:

Finest creamery	0 28	0 30
Fine	0 26	0 27
Medium	0 24	0 26
Fine western dairy	0 24	0 25
Fair to good western	0 22	0 24
Undergrades	0 21	0 22

Eggs—The egg market has declined and is gradually getting down. Old stocks are exhausted, and the demand for fresh stocks is good. The grocery trade is buying at 17 1-2c. to 18c., the former for ten-case lots. Supplies are not coming in freely yet, and what does arrive is readily sold.

Selected Fall fresh	0 17	0 18
Montreal limed	0 14	0 16
Strictly fresh	0 18	0 19

Cheese—Local market unchanged. Undertone is firm. Supplies are light on spot. Fine wheat is going at 12c. to 12 1-4c., though no heavy sales are reported.

Winnipeg.

Butter—Creamery butter is still in small supply and in brisk demand. Prices to the trade are as follows:

Dairy, assorted pkgs., selected	0 21
" round lots	0 17
" (separator), 1-lb. bricks	0 27
Finest fresh creamery, in 56-lb. boxes	0 27
" " " in 28-lb. boxes	0 27
" " " in 14-lb. boxes	0 27
" " " in 1-lb. bricks	0 28

Cheese—Prices steady. We again quote as follows:

Finest Manitoba, large	0 11
" Ontario, large	0 11 1/2
" " twins	0 12
Square cheese	0 12 1/2

Lard—Firmly held at the recent advance. We quote:

Lard, 50-lb. pails, per pail	5 25
" 20-lb. "	2 10
" 3-lb. tins, per case 60 lbs.	6 60
" 5-lb. " " "	6 45
" 10-lb. " " "	6 30
Pure lard in bbls, per lb.	0 10 1/2

Cured Meats—Prices are steady. We again quote as follows:

SMOKED MEATS.

Hams, selected stock, special mild cure	0 15
Bacon, " " "	0 16
Bacon, " " "	0 10 1/2
Picnic, " " "	0 09
Hams, sugar cured, assorted sizes	0 13
" heavy 20 to 30	0 12 1/2
Picnic, " assorted sizes	0 08 1/2
Shoulders, " "	0 08 1/2
Bacon, " breakfast bellies	0 13
" " breakfast backs	0 10 1/2
" " Wiltshire sides	0 15
" " spiced rolls, long	0 09 1/2

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Manitoba butts	0 09½
" " skinned	0 10
" " boneless and rolled	0 11
" " rolls, boneless	0 11

DRY SALT MEATS.

Bacon, dry salt long clear	0 08½
" " smoked	0 09½
" " boneless backs	0 09½
Shoulders	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl	18 00
per ½ bbl	10 50
Standard mess pork, per bbl	16 00
per ½ bbl	9 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pigs feet	5 50	3 00	1 60	1 25
Pigs tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.				0 04
hocks.				0 04

Halifax.

Butter—The dairy produce market is now fairly well supplied in most lines. Butter is coming in more freely, but high prices are still maintained. Dealers are not free buyers, as they anticipate a decline to normal prices in a very short time. This will, however, depend on the western market, which is still firm. Producers note the prices there from week to week, and are accordingly firm in their ideas for prices here. Eggs continue comparatively scarce, and prices though slightly declined, are still too high. In the open market on Saturday fresh-laid brought 27c. to 30c., according to color and size. Many country dealers and producers are holding stock for high Easter prices, but it is predicted that so much will be thrown on the market before that date that prices will be easy. The market for cheese is dull.

Provisions—The provision market is now well stocked, and beef, pork, mut-

ton and lamb are coming in in good quantities. Beef prices are considered high, but other meats are normal. Fowls, chickens and turkeys are scarce, and consequently high.

St. John.

Provisions—Pork is rather firmer, particularly domestic mess pork. Business is not large. Beef, while not selling freely, is rather higher. Pure lard is held at full figures. Refined is still quite low. Hams and rolls are high. In fresh meats beef is freely offered at even prices. Veal is quite firmly held. Mutton is dull. It is still early for lamb. Pork is held at quite full figures.

Mess pork, per bbl	\$16 00	\$18 00
Clear pork	16 00	17 00
Plate beef	13 00	14 00
Mess beef	10 50	12 00
Domestic beef, per lb.	0 04	0 06½
Western beef	0 07	0 08
Mutton	0 04	0 05
Veal	0 06	0 08
Lamb		
Pork	0 08	0 09
Hams	0 13	0 14
Rolls	0 10	0 13
Lard, pure, tubs	0 08½	0 10
" " pails	0 10	0 10½
Refined lard, tubs	0 08	0 08½
" " pails	0 08½	0 09

Butter—While there is rather a better supply, there is little real good stock outside of creamery, which is still high.

Creamery butter	0 26	0 30
Best dairy butter	0 22	0 24
Good dairy tubs	0 18	0 20
Fair	0 17	0 18

Eggs—Supply is light. Some shipments are being brought from the west. Prices are unchanged.

Eggs, hennery	0 28	0 30
case stock	0 23	0 25

Cheese—While stocks are light, there is little change in price. Market rather dull.

Cheese, per lb.	0 11	0 11½
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Kyle, C. E. 2
Lake Huron & Manitoba Milling Co. 53
Lambe, W. G. A. 2
Lawson, Reginald. 2
L. B. Slot Machine Co. 49
Leake, J. H. 45
Leonard Bros. 19
Lethem, John, & Sons. 24
Little, Geo. 24

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Morse Bros. 12
Mott, John P., & Co. 52
Macintosh, John 51
MacLaren's Imperial Cheese Co. 14
McAlpin Consumers Tobacco Co. 57
McCaun, Wm., Milling Co. 55
McClary Mfg. Co. 8
McDougall, D., & Co. 24
McGregor-Harris Co. 46
McLaren's Cooks' Friend Baking Powder inside back cover
McLean, J. A., Produce Co. 22
McPhie, Norman D. 2
McWilliam & Everist 4
National Cash Register Co. 9
National Licorice Co. inside front cover
Nicholson, Bain & Johnston 2
Nicholson & Bain 2
Nicholson & Brock 24
Nickel Plate Stove Polish Co. 7
Oakey, John, & Sons. 7
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Snowdon, Forbes & Co. 56
" Sovereign" and "Lyax" Salmou. 19
Standard Canning Co. 45
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St. Charles Condensing Co. 51
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Stokes Bros. 24
Stringer, W. B., & Co. 45
" Sugars" Limited. 46
Sutton, G. F., Sons & Co. 7
Tarbox Bros. 7
Tippet, Arthur P., & Co. 1
Todt, J. H., & Sons 19
Todhunter, Mitchell & Co. 37
Toronto Salt Works Co. 49
Tuckett, Geo. E., & Son Co. 53
Turner, James, & Co. 15
United Typewriter Co. 58
Upton, Thos., & Co. 15
Verret, Stewart & Co. 3
Walker, Hugh, & Son 45
Walker Pivoted Bin and Store Fixture Co. 9
Warren, G. C. 2
Watt, J. L., & Scott 51
Western Assurance Co. 59
Wethey, J. H. outside back cover
White & Co. 45
Whiteley, Muir & Co. 24
Wickes, Hamilton, & Co. 24
Wilson, W. H., Co. inside back cover
Winn & Holland inside front cover
Winnipeg Fish Co. 40
Wood, Thos., & Co. 10
Woods, Walter & Co. 23



Your Store is Judged

by the
quality of the goods you sell. Low prices are a temporary help, but high quality builds up permanent trade. Remember what a famous philosopher once said, "You can fool some of the people all of the time and all of the people some of the time, **but you can't fool all of the people all of the time.**"

When you sell Windsor Salt (pure, white, dry, crystalline), you are establishing confidence in the quality of all the other goods you sell. You are building up permanent trade with Windsor Salt—establishing a reputation for high quality. "Your store is judged by the quality of the goods you sell."

Windsor Salt

THE CANADIAN SALT CO., LIMITED.

General Selling Agents,

THE DOMINION SALT AGENCY, LONDON, ONT.

Oriental and Forest City Extracts

Are the Best at any Price

Extracts are a line which can be "doctored" more successfully than most goods.

For this very reason we are more particular, if possible, about our extracts than any other of our goods, because we realize that our customers depend almost entirely on us for the quality and purity of the lines they recommend to their customers.

If you handle our extracts you get all the benefit of the best that experience, training and money can buy.

If you have never handled them make a test case.

Gorman, Eckert & Co., Limited,

**London, Ont.
Winnipeg, Man.,
108 Princess Street.**

April 7, 1905

EDITORIAL

The Canadian Grocer

THE CANADIAN GROCER

President:

JOHN BAYNE MACLEAN,

Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Northwest Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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W. H. Sharland, Jr.

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NEW ADVERTISEMENTS.

Carman, Joseph, Winnipeg, Man.
Holbrook & Co., London, Eng.
Leake, J. H., Scarborough, Eng.
McClary Mfg. Co., London, Ont.
McPhie, Norman D., Hamilton.
Sleeman, Geo., Guelph, Ont.
Verret, Stewart & Co., Montreal.
Warren, G. C., Wolseley, Man.

CANADIAN TRADE VIA U.S. PORTS.

READERS of The Grocer may be surprised to know that there has been a very large increase in the percentage of foreign Canadian trade handled yearly by steamships sailing from United States ports. For instance, the value of actual shipments of Canadian in-transit breadstuffs from the port of New York for twelve months ending December, 1904, was no less than \$11,128,818. The biggest item was wheat, valued at \$6,869,534. Of this \$816,697 was apportioned to the United Kingdom, and

\$214,037 to Belgium. Canada's foreign customers for wheat flour via New York last year were also large and numerous, being represented in the main as follows: United Kingdom, \$283,967; Newfoundland, \$290,772; British Africa, \$152,931; British West Indies, \$144,200, and Denmark, \$132,708. The United Kingdom bought Canadian oatmeal in 1904 to the value of \$118,117, and British Africa to the value of \$104,597, while Canadian oats worth \$139,583 were forwarded by New York steamships to the British West Indies.

Such statistics are ample justification for re-opening the whole question of foreign transportation. Is there any reason why over eleven million dollars' worth of trade should be lost to Canada every year? Our railroads and ocean steamship companies are responsible in the main for the abnormal situation, and it is difficult to understand why they, who are most immediately concerned, are content to allow American concerns to meet our export shippers in the matter of freight rates and transportation facilities and capture the trade before their very eyes. The objection will probably be raised that a good share of Canadian foodstuffs going to foreign countries in 1904 via New York was on account of New York houses, which bought Canadian goods to fulfil regular contracts. This we believe to have been true in a measure. It does not, however, account for a shipment of Manitoba beef to England via New York a couple of weeks ago. An American exchange says it was "an experiment to see if the American route to England for Canadian Northwest carcass stuff and cattle was not shorter and more profitable than the old ice-bound route through the Dominion and from a Canadian port."

DEMURRAGE COMPLAINT.

THE Canadian railways are having their own time of it in the face of the multitudinous requests that are pouring in from manufacturers and wholesale and retail merchants throughout the country for more satisfactory arrangements in regard to freight regulations. No one seems to be satisfied with existing conditions and directly a man registers a complaint he is passed

to the Government and back again to the railway authorities, until he loses himself in the tangle and prefers to put up with the inconvenience rather than to be subjected to so much fruitless annoyance.

As an example of the unfair treatment that is being meted out to Canadian manufacturers every day, we may cite a case in Hamilton, where the railways take their own time in delivering shipments of clay to private sidings, regardless of the convenience of the consignee, whereas extra charges are imposed on the latter if a car is not emptied within the time prescribed in the railroad schedule. Anyone conversant with the pottery business knows that clays are very susceptible to weather conditions, and that to unload in rainy or damp weather practically means their ruination. It is a pity that those in charge of Canadian transportation cannot secure an equitable adjustment of such grievances.

HAVE APPLE GROWERS
COMBINED?

THE Canadian Associated Press is authority for the startling news that Canadian apple exporters have formed a combine to control the export trade. One hundred and fifty thousand barrels are to be sent to Old Country markets this year, and the number will be increased to two hundred and fifty thousand in 1906, if the plan works out satisfactorily. The aim of the combine is to effect a revolution in the system of distribution, heretofore Canadian apples have gone to foreign markets largely on consignment; in future they will be sold f.o.b. at a fixed price.

The movement is attracting an extraordinary amount of attention in the fruit-producing and distributing centres of Great Britain. London dealers consider it an attempt to interfere with the established system of distribution and are unanimous in their opinion that it will strike a serious blow at the market commission system. Already a market combine to offset that of the Canadian shippers is under consideration, and several large distributing firms throughout the country have signified their intention of opposing the attempt of the Canadian combine to disorganize the

system to dispose of fruit at present utilized by British wholesale commission houses.

It is singular that Canadian exporters should be entirely ignorant of the formation of such a combine. The Associated Press have evidently got things twisted in some unaccountable manner; either they have taken the report from an irresponsible person, or they have unduly magnified the recent action of the Dominion Government in endeavoring to introduce in Canada a system of co-operative packing for export as well as domestic trade. It has been felt for some little time that Canadian apple growers were not getting the best possible results out of the apple business, and, as a remedy, the Government propose to staff a number of packing sta-

tions in the various fruit-growing districts, where apples will be put up by exporters in uniform packages. Just how far a scheme for co-operative marketing will grow out of this is difficult to say. Growers in Eastern Ontario have been advocating something along this line for the past year, recognizing the importance of strengthening their position in the British markets. As for any actual apple combine, however, it is nothing more than an idle imagination on the part of some sly individual anxious to make capital at the expense of Canadian exporters. This is the second report emanating from the Associated Press within the last six months on the Canadian fruit situation in Great Britain which has turned out to be absolutely without foundation.

These are unfortunate but probably necessary difficulties. They have no bearing on the present question. Assuming the existing general conditions, are you doing the biggest and most profitable business possible?

There are many details which bulk largely in the success or failure of a business. The majority of these lie easily within the power of the average man for their accomplishment. A few instances will illustrate this. In some towns the store exteriors are uniformly dingy and ill-kept. There is no reason for this. A man is not doing full justice to his business who does not make his store as attractive as possible. It is of paramount importance in getting new business and even in retaining the old.

Similarly the show windows are not used to the best advantage. Everyone is not an expert window dresser, but with the examples which are published in The Grocer there can be no excuse for not having an up-to-date window with attractive display. It is just a matter of getting out of the rut and hustling for business and it is better to hustle for it now than after someone else has come in and compelled you to move. There should be always something new on exhibition to tempt the buyer.

The interior of the store should be run on similar principles. Only so will the business reach its highest mark. A merchant cannot afford to wait for customers to come to him. He must go after them. Vigor and enterprise are as essential in business as they are in everything else.

WHAT CONSTITUTES FRAUD?

IN these days of "get-rich-quick" schemes, the standard of business morality is not as high as might be expected even in Canada with a reputation for commercial integrity. It is to be feared that our merchants are sometimes prone to cultivate "the elastic conscience" in such matters as selling goods for price, etc., forgetting for the time being that there is little more than a hair's breadth separating honest from illegitimate profit in trade. The offenders are innocent enough, perhaps, in their own minds; at the same time it

CANDIED PEEL NOT SUBJECT TO SPECIAL DUTY

SOME weeks ago reference was made in The Grocer to the action of the Dominion Government in placing candied peel on the list of articles subject to special duty under the dumping clause. It was pointed out that, although candied peel was manufactured in Canada in a small way up to the last year or two, it is at the present time a straight importation from foreign countries, and on this account not liable to the special duty imposed by the Government as a protection to domestic products against similar articles of foreign manufacture.

The trade was affected in two ways: first, Canadian importers were seriously inconvenienced in so far as there is a growing demand in this country for American peel, and the dumping clause was a serious obstacle in the way of its importation on a sufficiently large scale to make it an attractive proposition to commission men; second, the Government saw a possibility of promoting the manufacture of candied peel in Canada, and are to be commended for so doing. In any event, the upshot was that the customs authorities reconsidered the whole matter, with gratifying result, as can be seen by the accompanying letter from the Commissioner of Customs, Ottawa, in that the Government have allowed our contention and decided that the special duty clause should not ap-

ply to candied peel inasmuch as it does not appear to be manufactured in Canada at present." The ruling will be welcomed by importers throughout the country:

Editor The Canadian Grocer,

Dear Sir,—I have the honor, by direction of the Hon. the Minister of Customs, to acknowledge receipt of your letter of the 20th ult., together with marked copy of "The Canadian Grocer," relative to the decision of the Department placing candied peel on the list of articles subject to special duty.

I am to say to you in reply that the Department has been investigating this matter and, as a result, it has just been decided that the special duty clause should not apply to candied peel, inasmuch as it does not appear to be manufactured in Canada at present.

JOHN BAIN,

Assistant Commissioner.

Department of Customs,
Ottawa, April 3, 1905.

THE GAUGE OF SUCCESS.

ARE you making the maximum profit out of your business? This is the question the business man should keep constantly before him. There are many conditions over which a merchant has no control. The population of his town may be limited, his capital may be small and he may not be able to expand in ways in which he would desire.

is well for the trade to be thoroughly cognizant of the fact that a vicious principle is being introduced that will in time sap the vitality of business relationship.

An important decision in the law courts this week against a St. Thomas merchant for obtaining goods under false pretences, only serves to emphasize the serious meaning of dishonesty in business. The merchant in question bought goods on a false representation of his financial standing, and in order to further postpone the discovery of the true condition of affairs mutilated his accounts. All the while he was heavily indebted to numerous friends and acquaintances, whom he was using to further his own ends.

Judge Winchester, in his charge to the jury in the above case, touched upon the vital point at issue when he said that "in commercial transactions, honesty is the only thing that men can rely upon between man and man and firm and firm; if that is gone, then commercial life is gone in our country. If we have not honesty between merchants, wholesale and retail men, then the whole fabric of our commercial enterprises is shaken. It depends upon the honesty, the truthfulness, in dealings between man and man to establish a proper commercial community. If that is gone, then goodbye to all honesty in dealings in other matters. That is the foundation of the whole of society."

VISITING THE EAST.

Mr. G. J. Wonder, of Wonder & Co., brokers and commission merchants, of Vancouver, is on a business visit to the east, and is in Toronto this week. To a representative of The Canadian Grocer, Mr. Wonder said that business in British Columbia was rather quiet at present and that shipments of freight to the Yukon were 7,000 tons less last year than the year before. As this season is the one in which a big run of salmon is due, Mr. Wonder expects that there will be a good pack of salmon. He pointed out that, owing to the refusal of the Washington Government to co-operate with the Canadian Government, there would be no close season this year.

Mr. Wonder formerly lived in Toronto, having removed to British Columbia 15 years ago.

PEPPER ADULTERATED.

An analysis by the Inland Revenue Department shows that of 60 samples of black pepper collected at points from Nova Scotia to British Columbia 31 were adulterated and 7 doubtful. Twenty-six samples were taken of white pepper, of which 10 proved to be adulterated and 3 doubtful. The Department will

take steps to protect the public against this flagrant violation of the Pure Food Law. Samples of flour were also examined, which all proved to be pure.

DEATH OF J. A. MATHEWSON.

THE grim reaper has been busy since New Years among the wholesale grocers of Montreal. A few weeks ago we had to chronicle the death of Mr. J. M. Kirk and Mr. D. L. Lockerby, both of whom had been associated, and one of them closely identified with, grocery matters until his death, and on Monday last, April 3, Mr. J. A. Mathewson of Messrs. J. A. Mathewson & Co., passed to his rest.

The late Mr. James Adams Mathewson was born in Strabane, Ireland, September 1st, 1822, and was consequently in his eighty-third year. At the age of 11 he came to Canada with his father, Mr. Samuel Mathewson, who, settling in Montreal in 1833, laid the foundation of the present firm by opening a grocery business at the corner of Notre Dame street and Jacques Cartier Square, whence after a short time he removed to St. Paul street, near St. Francois Havier street, then, as now, the leading jobbing thoroughfare of the city. In 1842 the business was moved to McGill street, near the corner of Notre Dame, when the present substantial structure was erected, and where the business is still carried on. On the death of his father in 1854 he formed a partnership with his cousin, Mr. Hugh Mathewson, under the name of J. A. & H. Mathewson, and the firm continued until 1867, when, on the retirement of Hugh Mathewson, he took over the business, continuing it alone until 1884, when he took his sons, W. B. and S. J. Mathewson, into partnership, and a year or two later another son, Mr. J. A. Mathewson, was admitted as a member.

As a business man Mr. Mathewson was highly successful and prosperous, and considered one of Montreal's most prominent merchants, and his death removes one whose place in the business, religious and philanthropic life of the city cannot be easily filled. Of sturdy character, sound judgment and deeply-rooted religious principles, he carried himself before all men unostentatiously but sincerely as an example of a model business man. His benefactions were numerous and unheralded—the simple signature of "A friend," accompanied by liberal donations, has figured in more worthy causes than will ever be known. His sympathies were for his fellows in need and never did a worthy cause suffer at his hands. Many of Montreal's

business men could testify to the timely and substantial help and counsel rendered them by the deceased. Though a strict Methodist and strong supporter of that denomination, Mr. Mathewson's charities knew no creed, race, or nationality, and Roman Catholic and Protestant shared equally in worthy charities. What he really gave away will never be known, as his help was always rendered in an unobtrusive manner. His convictions were strong, and as an example it may be mentioned that his aversion to tobacco was emphatic, and in 1860 he decided to eliminate this article from his business, and from that time to the present 45 years not an ounce of tobacco has been sold by the firm. The trade can understand what the exclusion of this staple article would mean in 45 years with a firm doing the business of such a house as J. A. Mathewson & Co.

Mr. Mathewson was a strong and consistent supporter of St. James Methodist Church and a member of the Irish Protestant Benevolent Society. In his earlier days he took an interest in military affairs, and was a sergeant under Colonel De Bleury, of the Home Guards. About forty years ago he bought the old Desrivieres street Mission, and ever since not only gave his personal attention to its interest and the work of this well-known mission, but personally paid all expenses in connection with its operation. Very few of Montreal's citizens were not aware of this until to-day, so quietly and unobtrusively were all his benefactions conducted.

Mr. Mathewson had a large family, of whom five sons and two daughters survive. The sons are: William B., Samuel J., and James Adam Mathewson, jr., who constitute the present firm of J. A. Mathewson & Co., wholesale grocers; Edward Payson Mathewson, superintendent of the Amcouda Mines, Montana, and Dr. George H. Mathewson, oculist, Western Hospital, Montreal. The daughters are Misses Amelia S. and Ellen Hope Mathewson. Four sisters also survive: Mrs. Andrew Donnell, Mrs. James Patton, Mrs. James Baylis and Miss Ellen Mathewson.

The funeral, which was held from the family residence, 625 Sherbrooke street, Wednesday afternoon, was one of the largest and most representative of Montreal's business men that has been seen for many years. Mr. J. W. Graham, pastor of St. James Methodist Church, conducted the service.

The Grocer extends to the family its sincere sympathy.

SUGARS ADVANCE IN WINNIPEG

Just as we go to press word is received of an advance in sugar in Winnipeg of 10c. all round. The advance is not effective west of Portage la Prairie.

**ACCORDING TO THE TESTIMONY
OF MEN WHO "KNOW" —**

Highest Award

**GOLD MEDAL
ST. LOUIS
1904**

the best advertising announcements are those written in a clear, concise, matter-of-fact form entirely void of frills.

HERE IS OURS—TERSE—BUT TRUTHFUL

"SALADA" TEA SALES

are growing irresistibly, now exceeding thirteen million packets annually—and still soaring upward.

If interested—write for wholesale terms
"SALADA," TORONTO - MONTREAL

COLES Electrically Driven
Coffee Mills.

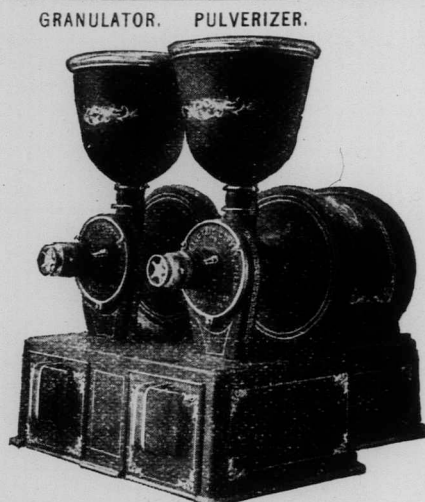
Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



GRANULATOR. PULVERIZER.

No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing ½ pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

Are you Handling **LILY WHITE**

GLOSS STARCH?

Live dealers realize that substitution doesn't pay. People enjoy being the judges of what is best for them, and it is wise policy to give them what they want.

The extra profit made from trial sales of unknown brands is very insignificant compared with the continuous profit from repeated sales, sure to be the lot of any meritorious article aggressively advertised to the consumer.

Lily White Gloss Starch does what is claimed for it, and the present heavy demand is the result.

IT'S SUCCESS

IS A "CONTINUOUS PERFORMANCE."

**BRANTFORD STARCH WORKS, Limited,
BRANTFORD, CANADA.**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Groceries.

Toronto, April 6, 1905.

A GENERAL livening up of trade is recorded for the week. The country roads are beginning to be passable and farmers are taking advantage of the opportunity to get in their Spring supplies. Sugar continues very firm, two of the Canadian refiners having put up their prices 10 and 5c respectively during the week. List prices, however, have not been affected as yet, although the trade are anticipating an early advance in refined owing to the active demand which has set in preliminary to the opening of navigation and Spring business. In canned goods baked beans and catsups have been moving specially well while in fruits a better feeling is noticed all round. Although it is somewhat early for enquiries of salmon, the retail trade are beginning to anticipate future requirements. A good volume of business in maple syrups is the interesting feature in syrups and molasses.

Coffees, especially the cheaper grades of Rios, are moving well, and the same remark applies to medium and low-grade Indian and Ceylon teas. The black pepper market is reported to be firm and advancing, and Rangoon rice has taken on additional firmness during the week.

Prunes continue to be the feature of the dried fruit market, smaller sizes being scarce and high in price. Dried apricots are slightly more plentiful than last week, the high price, however, is still maintained, notwithstanding a drop on the other side of the line.

CANNED GOODS.

There is very little change in the canned goods situation to report from last week. Vegetables continue firm and in active request, the feature being baked beans and catsups. Standard apples are quoted slightly lower than in last price list. Although it is somewhat early in the season there are occasional inquiries for salmon for future requirements. Haddies are scarce and high, and it is reported that one or two firms who practically control the situation are about to advance their prices. We quote the following:

Tomatoes, 3s.	1 25	1 30
Corn, 2s.	1 10	1 20
Peas, 2s.	0 82	1 30
Sliced beets, 2s.	0 85	
" " 3s.	0 95	
" " whole	0 95	
Pumpkin, 3s.	0 75	
gal.	2 50	
Squash.	1 00	

Asparagus tips, 2s.	2 75
Golden waxed beans, 2s.	0 80
Refugee or Valentine beans, 2s.	0 85
Crystal waxed beans, 2s.	0 92
Spinach, 2s.	1 40
" " 3s.	1 80
Baked beans, plain, 1s.	0 45
" " 2s.	0 72
" " 3s.	0 90
Tomato sauce, 1s.	0 50
" " 2s.	0 78
" " 3s.	1 00
Chili sauce same as tomato sauce.	
Catsups, tins, 2s.	0 78
" " gal.	4 50
" " jugs.	7 70
Apples, standard, 3s.	85
" preserved, 3s.	1 47
" standard, gal.	1 70
Pears, Flemish Beauty, 2s.	1 52
" " 3s.	2 00
" Bartlett, 2s.	1 87
" " 3s.	2 82
" whites, 2s.	1 72
" " 3s.	2 67
Peaches, pie, 3s.	1 25
Cherries, red, pitted, 2s.	2 20
" not pitted, 2s.	1 75
" English black, pitted, 2s.	2 20
" " not pitted, 2s.	1 75
" white wax, pitted, 2s.	2 42
" " not pitted, 2s.	2 00
Lawtonberries, heavy syrup, 2s.	1 57
" preserved, 2s.	1 75
" standard gal.	4 97
Plums, Champion, light syrup, 2s.	1 00
" heavy syrup, 2s.	1 30
" " 3s.	1 85
" Lombards, light syrup, 2s.	1 05
" heavy syrup, 2s.	1 35
" " 3s.	1 90
" green gage, light syrup, 2s.	1 15
" heavy syrup, 2s.	1 47
" " 3s.	2 00
" egg, heavy syrup, 2s.	1 52
" " 3s.	2 10
Pineapple, sliced, standard, 2s.	2 35
" extra " 2s.	2 47
" grated, " 2s.	2 62
Raspberries, red, heavy syrup, 2s.	1 40
" preserved, 2s.	1 60
" black, heavy syrup, 2s.	1 35
" preserved, 2s.	1 50
Rhubarb, preserved, 2s.	1 15
" " 3s.	1 90
" " gal.	2 62
Strawberries heavy, syrup, 2s.	1 60
" preserved, 2s.	1 75
" " 3s.	1 80
Lobster, talls.	3 75
" 1-lb. flats.	3 75
" 1-lb. flats.	2 00
Mackerel.	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf."	
" 1-lb. talls, 5 cases and over.	1 77
" 1-lb. talls, less than 5 cases.	1 80
" 1-lb. flats, 5 cases and over.	1 90
" 1-lb. flats, less than 5 cases.	1 92
" 1-lb. flats, 5 cases and over.	1 17
" 1-lb. flats, less than 5 cases.	1 20
Salmon, "Clover Leaf."	
" 1-lb. talls, 1 to 4 cases.	1 80
" 1-lb. talls, 1 to 4 cases.	1 87
" 1-lb. talls, 5 to 9 cases and over.	1 77
Chums.	0 95
Sardines, Sportsman "s.	0 14
" " "s.	0 23
" Portuguese "s.	0 08
" P. & C. "s.	0 25
" P. & C. "s.	0 35
" Domestic, "s.	0 03
" " "s.	0 09
" Mustard, 1/2 size, cases 50 tins, per 100.	8 00
Haddies, per doz.	1 10
Haddies, per case.	4 25
Kipperred herrings, domestic.	1 10
" imported.	1 40
Herrings in tomato sauce, domestic.	1 00
" imported.	1 40
California ripe olives, tins, per doz.	4 75
Corned beef, 1s, per doz.	1 50
" " 2s.	2 70
" " 3s.	8 00
" " 1s.	13 00
Lunch tongues, per doz.	3 00
Potted meats, 1s.	0 50
" " 2s.	1 00

SUGAR.

As the season of increased consumption approaches, the local sugar market is beginning to assume greater activity. During the week two of the Canadian refiners advanced their prices 10 and 5c respectively. This advance is not general, however, and sales continue according to price list as advised last week. The trade are anticipating ad-

ditional firmness, and will not be at all surprised to hear of an advance within the next few days.

Latest European cables indicate a firm and higher market for beet sugar. Cuba, which earlier in the season was expected to give a crop of 1,200,000 to 1,250,000 tons, reports that developments are such as to indicate that her crop will fall 100,000 tons short of this figure. A prolonged period of drouth and unusually cold weather have unfavorably affected the canes, and they are reported not to be yielding as well as expected.

The raw market in New York continues strong and an advance of 1c is recorded. American refiners are showing increased interest as buyers, and in order to obtain supplies are advancing their bids. On this account the confidence of the trade in the future of the refined sugar market is gradually being restored. On Saturday, April 1, New York refiners announced an advance of 10c, but it was not put into effect, and refiners at the close of the market are accepting all orders on the old basis.

Our quotations are as follows:

Paris lumps, in 50-lb. boxes.	6 38
" " in 100-lb.	6 28
St. Lawrence granulated.	5 73
Redpath's granulated.	5 73
Acadia granulated.	5 68
Berlin granulated.	5 88
Phoenix.	5 58
Bright coffee.	5 58
Bright yellow.	5 48
No. 3 yellow.	5 48
No. 2 " "	5 33
No. 1 " "	5 23
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

SYRUPS AND MOLASSES.

For the time being the syrup and molasses trade has switched off to maple syrups, which are in very active request at quotation prices. We quote the following:

Syrups—	
Dark	0 30
Medium	0 30
Bright	0 35
Corn syrup, bbl, per lb.	0 02
" " 1-bbls " "	0 02
" " kegs " "	0 03
" " 3 gal. pails, each	1 30
" " 2 gal. " "	0 90
" " 2-lb. tins (in 2 doz. case) per case.	1 90
" " 5-lb. " (in 1 " " " " " "	2 35
" " 10-lb. " (in 1 " " " " " "	2 25
" " 20-lb. " (in 1 " " " " " "	2 10
Molasses—	
New Orleans, medium.	0 27
" " " 1-bbls	0 29
" " open kettle.	0 45
Barbadoes, extra fancy.	0 45
Porto Rico.	0 42
West Indian.	0 32
Maple syrup—	
Imperial qts.	0 27
1-gal. cans.	0 95
5-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
5-gal. Imp. brand, per can.	4 50
1-gal. " " per case	5 10
1-gal. " " " "	5 60
Ots.	6 00
In bbl, per lb.	0 06

COFFEES.

The Rio market is somewhat easier for the week under review though the

high rate of sterling exchange in Brazil continues to interfere with speculative trade. Locally a good demand continues for medium and cheaper grade Rios, which are picked up as soon as they arrive on the market. There is nothing new to report in mild coffees. We quote the following:

	Per lb.
Green Rios, No. 7	0 10 0 10½
" " No. 6	0 11
" " No. 5	0 11½
" " No. 4	0 12
" " No. 3	0 12½
" Mocha	0 21 0 23
" Java	0 22 0 25
" Santos	0 11 0 13
" Plantation Ceylon	0 26 0 35
" Porto Rico	0 22 0 25
Green, Guatemala	0 22 0 25
" Jamaica	0 15 0 20
" Maracibo	0 16 0 23

TEAS.

An exceptionally healthy demand for medium and low-grade Indian and Ceylon teas is reported locally during the week. At the present time there is comparatively little news of special interest coming from primary markets. We quote the following prices:

Congou—half-chests, Kaisow Moning	0 12 0 35
" caddies, Pakling	0 19 0 40
Indian—Darjeelings, Pekoe souchongs	0 20 0 22
" Pekoes	0 25 0 30
" Orange Pekoes	0 35 0 45
Indian—Assam, Orange Pekoes	0 25 0 40
" Pekoes	0 18 0 20
Pekoe Souchongs	0 16 0 18
Ceylon—Broken Orange Pekoes	0 12 0 24
" Orange Pekoes	0 22 0 25
" Pekoes	0 18 0 24
" Pekoe Souchong	0 14 0 16
China Greens—Gunpowder, cases, extra first	0 35 0 42½
" half-chests, ordinary firsts	0 22 0 24½
Young Hyson, cases, sifted, extra firsts	0 37½ 0 47
" cases, small leaf, firsts	0 30 0 37
" half-chests, ordinary firsts	0 22½ 0 32½
" seconds	0 22 0 24½
" thirds	0 15 0 17
" common	0 14
Fingsteys—Young Hyson, ½-chests, firsts	0 25 0 30
" seconds	0 16 0 18
" half-boxes, firsts	0 25 0 30
Japan—½ chests, finest May pickings	0 34 0 38
" Choice	0 31 0 36
" Finest	0 27 0 29
" Fine	0 24 0 27
" Good medium	0 19 0 21
" Medium	0 17 0 19
" Good common	0 18 0 19
" Common	0 13 0 14
" Dust	0 06 0 18

SPICES.

A reasonable demand for all varieties of spices is noted. Black pepper is strong and likely to advance. Cable advices report firm eastern markets. We quote the following prices:

	Per lb.	Per lb.	
Peppers, blk.	0 18 0 19	Cloves, whole	0 25 0 35
" white	0 23 0 27	Cream of tartar	0 25 0 30
Ginger	0 18 0 25	Allspice	0 14 0 17
Cassia	0 21 0 25	Mace	0 80 0 90
Nutmeg	0 45 0 75		

RICE AND TAPIOCA.

The feature of the rice and tapioca market this week is the firmness of Rangoon rice. The fact that Japan has been a very large buyer of rice this year has had a tendency to give additional strength to the rice market. New Texas and Louisiana rice are arriving on the local market comparatively freely. We quote the following:

	Per lb.	Per lb.	
Rice, stand. B.	0 03½ 0 03½	Tapioca, staple	0 03½ 0 03½
Rangoon	0 03½ 0 03½	" double goat	0 04
Patna	0 06 0 05½	Carolina rice	0 08
Japan	0 06 0 07	Louisiana rice	0 05 0 07
Sago	0 03½ 0 04		

Foreign Dried Fruits.

Prunes continue to be the most interesting feature of the dried fruit market. A very healthy demand is reported. Small sizes are in many cases out of stock and 80's to 90's and 40's to 50's are at a premium. The apricot situation has improved somewhat since last week, prices having eased in the United States, although this has had no effect so far on domestic prices. Hallo-

wee dates are quoted slightly lower than last week. We quote the following prices:

PRUNES.

	Per lb.	Per lb.	
100-110s	0 04	60-70s	0 06 0 06½
90-100s	0 04½	50-60s	0 06½ 0 06½
80-90s	0 04½ 0 05	40-50s	0 08
70-80s	0 05½ 0 05½	30-40s	0 00 0 00½

CANDIED PEELS.

	Per lb.	Per lb.	
Lemon	0 09 0 10	Citron	0 15 0 17
Orange	0 10 0 11		

FIGS

	Per lb.	Per lb.	
Fapnets	0 03½ 0 04	Elmes	0 08 0 13
Naturals	0 06½ 0 07½		

APRICOTS.

	Per lb.
Californian evaporated	0 15 0 17

PEACHES

	Per lb.
Californian evaporated	0 14 0 15

PEARS.

	Per lb.
California evaporated, per lb.	0 15

CURRENTS.

	Per lb.	Per lb.	
Fine Filiatras	0 04½ up	Vostizzas	0 07 0 07½
Patras	0 06 0 06½		

RAISINS.

	Per lb.
New selects	0 05½ 0 05½
Fine off stall	0 04 0 05
Sultana	0 07 0 10
Californian seeded, 12-oz. Muscatals	0 06½ 0 07
" 1-lb. boxes	0 07 0 08½
" unseeded, 2-crown	0 07 0 07½
" 3-crown	0 06½ 0 07
" 4-crown	0 07 0 08

DATES.

	Per lb.	Per lb.	
Hallowees	0 04½ 0 04½	Fards new choicest	0 09 0 10½
Sairs	0 03½ 0 04	" new choice	0 09½

FOREIGN NUTS.

The market is without special feature and consumptive demand seasonable at unchanged prices. Our quotations are as follows:

(The following quotations on peanuts are for sack lots, green.)

Selected Spanish	0 08½
A 1's, banners and suns	0 08½
Japanese Jumbos	0 09
Virginia	0 09½
For sack lots roasted add 1c. to above quotations. For small, 2c.	
Almonds, Tarragona, per lb.	0 12 0 12½
Walnuts, Grenoble	0 12½
" Bordeaux	0 09 0 10
Filberts, per lb.	0 10
Pecans, per lb.	0 13 0 15
Brazils	0 16 0 16½
Cocoanuts, Jamaica, per sack	4 50
Italian Chestnuts, per lb.	0 08

EVAPORATED APPLES.

Quiet market and unchanged prices is the rule in evaporated apples this week, 6½ to 7c being quoted for evaporated and 3 to 4c for dried.

BIRD SEED.

The conditions of the bird seed market remain practically unchanged, except that hemp is quoted ½c. higher than a week ago. Our quotations are as follows:

Canary seed, per lb.	0 06½
Hemp	0 05½
Cottam's	0 08
Brock's	0 07½

DRIED AND CURED FISH.

The dried and cured fish trade has eased off to a marked extent during the last fortnight, and wholesalers are endeavoring to clear off remaining stocks at considerably reduced figures. Salmon trout is selling this week at \$4 per keg. We quote the following:

Boneless fish, per lb.	0 04½
Cod fish, 1-lb. bricks	0 06½
Pure cod, per lb.	0 10
Quail-on-toast, per lb.	0 06
Flitched cod fish, in cases of 100 lbs., per lb.	0 06
Labrador herring, per bbl.	6 00 6 50
" per ½ bbl.	2 85

Scaled herring	0 12½ 0 14
Salmon trout, per keg	4 00
Lake herring, per keg	3 75

Country Produce.

EGGS.

The market is steadily easing off on eggs, quotations having dropped from 2 to 3c. since the last issue of The Grocer. Supplies are coming freely, and the local demand from bakers and confectioners, as well as from the ordinary consuming public, brisk. Stocks are accumulating in a small way, although the price has not reached a low enough level to warrant the beginning of pickling operations. Our quotations are as follows:

New laid eggs, per doz.	0 14 0 15
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BEANS.

The bean situation continues practically unchanged from last week with the exception that No. 1 primes are 5c. easier. The demand has fallen off somewhat owing to excessively high prices ruling. Our quotations are as follows:

Beans, handpicked, per bush	1 90 2 00
" prime, No. 1	1 70 1 80
" prime, No. 2	1 55 1 60
" Lima, per lb.	0 07 0 07½

HONEY

Honey is quieter than last week and although a steady demand keeps up, there is nothing of particular interest to record. We quote as follows:

Honey, extracted clover, per lb.	0 7½ 0 08
" sections, No. 1, per doz.	1 90 2 00
" No. 2	1 75 1 85
" Buckwheat, per lb.	0 05 0 06
" sections per doz.	0 75 1 00

SEEDS.

The fine weather has started an unusually heavy demand for seeds. The clover seed market is considerably higher this week owing to scarcity of stocks. Lower grades are off the market and alsike is now quoted at from \$5 to \$9. Red clover is quoted from \$8 to \$9.50, and mammoth at from \$7 to \$10. Other prices continue unchanged.

Alsike clover, per bush	5 00 9 00
Red clover	8 00 9 00
Mammoth clover, per bush	7 00 10 00
Timothy	1 50 2 70
Hungarian, per 100 lbs.	2 60 2 70
Millet	2 50
Orchard grass	14 00
Seed corn, Dent varieties, per bush	0 70 1 00
Flint	1 25 1 35

MAPLE PRODUCTS.

This is the season not only of production, but also of greatest demand for maple products, and this season's trade so far is quite up to the average. Brisk demand is reported at prices quoted below.

Maple sugar, 1 lb. cakes, per lb.	0 69 0 10
" large cakes in tubs, per lb.	0 08
Maple syrup, per imperial gal.	0 90
" wine gal.	0 65
" imperial quarts	0 25
New maple syrup, per imperial gal.	1 50
" per wine gal.	0 85

Fish and Oysters.

Although the Lenten trade shows some sign of easing off, a seasonable demand is recorded for all kinds of fish. Fresh lake fish may be expected in the course of a week or ten days on account of the early break up of the ice. We quote fresh haddock this week at 6c. Pike is out of the market, as well as bloaters. Finnan haddie is down from 1c. to 1½c., and smelts 1c.

Frozen halibut	0 10
British Columbia salmon	0 10
Whitefish, frozen, per lb.	0 07½ 0 08
Haddock " per lb.	0 05
Cod steak " "	0 07½
Trout, lake, per lb.	0 07½
Finnan haddie, per lb.	0 06½ 0 06½

Oysters, Long Island natives, per imp. gal.	1 70
" " Baltimores, per wine gal.	1 40
" " Select,	4 80
Ciscoes, per basket	1 25
Labrador herring, 1 bbl.	2 75
" " large bbl.	5 75
Shrimps, per gal.	1 15
Sea herring.	2 25
Smelts, No. 1.	0 10
" " No. 2.	0 05
" " extras.	0 13
Frozen fresh water herring.	0 04
Hallbut, per lb.	0 13

Grain, Flour and Breakfast Foods.

GRAIN.

A quiet market is reported for the week. Manitoba wheat, Northern No. 1, is 1c., and No. 2 and No. 3, Northern, 1/2c. higher than last week. Red and white wheat are each 1c. higher in price. Peas have dropped 1/2c.

All on track Toronto.	
Manitoba wheat, Northern No. 1	1 07 1/2
" " " " No. 2	1 04
" " " " No. 3	0 9 1/4
Red, per bushel, new	1 07 1/2
White	1 07 1/2
Barley	0 48
Oats	0 43 1/2
Peas	0 74
Buckwheat	0 64
Rye, per bushel.	0 77

FLOUR.

The flour markets continue quiet and prices are unchanged, a firmer feeling, however, being noticeable. We quote the following prices:

Manitoba wheat patents, per bbl. in bags	5 40	5 70
Strong bakers	5 20	5 40
Ontario wheat patents	5 00	5 10
Straight roller	4 95	5 00

BREAKFAST FOODS.

Owing to milder weather the demand for oatmeal cereals is easing off, while on the other hand more wheat cereals are going into consumption. Business generally is only fair for the week and there are no changes in quotations to record.

Oatmeal, standard and granulated, carlots, on track, per bbl.	4 90
Rolled wheat in boxes, 100 lbs.	2 90
" " 50 lbs.	1 50
Rolled oats, standard, carlots, per bbl. in bags	4 35
" " " " in wood	4 60
" " " " for broken lots	4 60
Rolled wheat, per 100-lb. bbl.	3 00
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 00
" " in wood	4 25

Hides, Tallow, Skins and Wool.

Market is quiet and quotations are unchanged. We quote the following prices:

Hides, No. 1 green steers, per lb.	0 09
" " No. 2	0 08
" " No. 1 green, per lb.	0 08 1/2
" " No. 2	0 07 1/2
Country hides, flats, per lb.	0 06 1/2
Calf skins, No. 1, selected	0 11
" " No. 2	0 09
Deacons (dairies), each	0 70
Sheep skins	1 25
Rendered tallow, per lb.	0 04
Unwashed wool, new clip, per lb.	0 13
Pulled wools, super, per lb.	0 23
" " extra	0 24

QUEBEC MARKETS.

Groceries.

Montreal April 6, 1905.

TRADE amongst the jobbers is reported fairly good. Country orders, now that the roads are getting into somewhat better shape, are coming in better. Collections are reported satisfactory. There has been more interest shown in teas of all kinds this week. Ceylon greens are firmer and inquiries from the West would indicate that there are none too many available outside. Japans have received good attention and considerably more business has been done in same. Sugar market

is dull, and locally business is of a small character. Barbadoes molasses is receiving closer attention at the hands of the trade, and the general impression obtains that on account of the uncertain conditions of the crop on the Island prices are bound to be again advanced. No firm offers will be made by planters and shippers.

Fish are dull, the soft weather having affected sales. Lake trout seem to go a-begging, and are offered in some quarters at very low figures. The strong position of butter is a feature of the trade, another advance of 1c. per lb. for fresh milk stock having taken effect. Eggs are weakening owing to more plentiful receipts, and a further decline is looked forward to. New maple syrup and sugar is making its appearance in larger supplies, and during the next few weeks an active trade will be done. The provision market weakened and a decline in price of live hogs, of which heavy supplies were received, is noted.

SUGAR.

The position of the local market is unchanged. Business is quiet and no heavy buying is in prospect as the position of the foreign beet market is weak, and New York raw cane business very quiet. A steady feeling, however, obtains in all markets. Owing to the improved condition of the country roads, jobbers have been able to fill rather more orders than has been the case for some weeks past, country dealers being in position to do safe hauling.

Granulated, obls.	\$5 65
" " 1-bbls.	5 87
" " bags	5 60
Paris lump, boxes and bbls.	6 15
" " 1/2-boxes and 1 1/2-bbls.	6 25
Extra ground, bbls.	6 00
" " 50-lb. boxes	6 20
" " 25-lb. boxes	6 30
Powdered, bbls.	6 30
" " 50-lb. boxes	6 70
Phoenix	5 60
Bright coffee	5 50
" " yellow	5 45
" " No. 3 yellow	5 40
" " No. 2	5 25
" " No. 1	5 15
" " 1/2 bags	5 10
Raw Trinidad	4 50
Trinidad crystals	4 85

SYRUPS AND MOLASSES.

There is more inquiry for new crop Barbadoes molasses and offers are being made at 21 to 22c., but shippers on the Island decline to make firm quotations. Latest cable advices are not definite as to position of the crop, and uncertainty as to same is having its effect and prices have again shown a tendency upward. Corn syrups are unchanged and business is reported good by refiners as well as the jobbing trade.

Barbadoes, in puncheons	0 35
" " in barrels	0 37 1/2
" " in half-barrels	0 38 1/2
New Orleans	0 22
Antigua	0 37
Porto Rico	0 45
Corn syrups, bbls.	0 02 1/2
" " 1-bbls.	0 03
" " 38-lb. pails	1 30
" " 25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
" " 5-lb. " 1 doz. "	35
" " 10-lb. " 1 doz. "	2 25
" " 20-lb. " 1 doz. "	2 10

TFA.

Brokers and dealers report tea business as much improved during the week. Firmness is reported from London and Colombo. Ceylon greens are in good demand and prices advanced. Inquiries from western points through local brokers would indicate greater interest outside. Ceylon blacks are also in better demand. Japans have shown greater

activity and some fair-sized lots changed hands. China greens, notably Pingsuey gunpowders, are being inquired after more, and the scarcity of same has kept up the interest. Little business has been done in China blacks and inquiries for same are becoming gradually fewer.

Japans—Fine	0 26	0 28
" " Medium	0 20	0 24
" " Good common		0 18
" " Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 38
" " Pekoes	0 17	0 20
" " Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
" " Hysons	0 14	0 15
" " Gunpowders	0 13 1/2	0 14
China greens—Pingsuey gunpowders	0 12	0 12
Congous—Kaisows		0 12
" " Packing boxes	0 12	0 14

COFFEE.

Business in general is improving. Prices are firm, although there is a slight advance in prices in some lines. Nothing of note to report.

Good Cocutias	0 10	0 10 1/2
Choice "	0 11 1/2	0 12 1/2
Jamaica coffee	0 10 1/2	0 11
Java	0 18	0 22
Mocha	0 17	0 20
Rio	0 09 1/2	0 11

SPICES.

Trade is improving. Nothing of note to report, but a slight change in prices. Peppers hold firm. It is expected that with the improved conditions generally in trade spices will receive more attention from country buyers.

Peppers, black	Per lb.	0 16	0 22
" " white		0 25	0 30
Ginger		0 12	0 20
Cloves, whole		0 17	0 30
Cream of tartar		0 25	0 30
Allspice		0 16	0 19
Nutmegs		0 30	0 50

CANNED GOODS.

A fair amount of business is being done by the jobbing trade. Prices unchanged. Some jobbers report better business from country dealers, indicating that certain lines are being exhausted. Fruit and fish are principally called for with fairly good trading in tomatoes and corn.

Salmon, pink	0 90	1 00
" " spring		1 55
" " Rivers Inlet red sockeye		1 65
" " Fraser River red sockeye	1 50	1 75
Lobsters, talls		3 45
" " 1-lb. flats	3 50	4 00
" " 1/2-lb. flats		2 25
Canadian Sardines, 1s.	3 65	4 00
California asparagus	4 50	5 00
Asparagus tips	3 50	3 75

VEGETABLES.

Corn, 2-lb. tins	\$1 20
" " 2-lb. sucotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60
Sugar beets	\$0 85
2's Asparagus Tips	50
2's Beans, Golden Wax	(80)
2's " " Refugee or Valentine	0 82 1/2
2's " " Crystal Wax	0 82 1/2
2's Peas, No. 4 "Standards"	0 82 1/2
2's " " No. 3 "Early Junos"	0 85
2's " " No. 2 "Sweet Wrinkled"	0 85
2's " " No. 1 "Extra Fine Sifted"	1 30
2's Table Spinach	1 40

FRUITS.

Pears—Flemish Beauty Bartletts and pie in 2, 2 1/2 and 3's	\$1 15	\$2 20
Peaches—White yellow and pie, 1 1/2's, 2's, 2 1/2's		
" " 3's	1 25	2 82 1/2
Gallon pears	3 15	3 67 1/2
" " peaches	3 55	4 50
Pumpkins, 3-lb. tins		0 72 1/2
" " Gal.		1 00
3-lb. squash		2 20
2's Cherries, red, pitted		1 75
2's " " not pitted		2 20
2's " " black, pitted		1 75
2's " " black, not pitted		2 40
2's " " white, pitted		2 00
2's " " white, not pitted		1 57 1/2
2's Currants, red, heavy syrup		1 75
2's " " red, preserved		7 00
Gals. " " red, standard		1 75
Gals. " " red, solid pack		2 05
2's " " black, heavy syrup		5 00
2's " " black, preserved		8 00
Gals. " " black, standard		
Gals. " " black, solid pack		

2s Gooseberries, heavy syrup	1 62½
2s " " preserved	1 85
Gals " " standard	7 25
2s Lawtonberries, heavy syrup	1 57½
Gals " " preserved	1 85
Gals " " standard	4 97½
2s Pineapple, sliced	2 25
2s " " grated	2 35
3s " " whole	2 50
2s Plums, Damson, light syrup	1 00
2s " " heavy syrup	1 30
2s " " " "	1 57½
3s " " " "	1 85
Gals " " standard	2 95
2s " " Lombard, light syrup	1 05
2s " " heavy syrup	1 35
2s " " " "	1 62½
3s " " " "	1 90
Gals " " standard	3 15
2s " " Green Gage, light syrup	1 15
2s " " heavy syrup	1 47½
2s " " " "	1 75
2s " " " "	2 00
3s " " " "	2 45
Gals " " standard	3 45
2s " " Egg, heavy syrup	1 52½
2s " " " "	1 80
3s " " " "	2 10
2s Raspberries, red, heavy syrup	1 40
2s " " preserved	1 60
Gals " " standard	5 00
Gals " " solid pack	8 00
2s " " black, heavy syrup	1 35
2s " " preserved	1 50
Gals " " standard	4 75
2s Rhubarb, preserved	1 15
3s " " " "	1 90
Gals " " standard	2 62½
2s Strawberries, heavy syrup, 1903 pack	1 47½
2s " " " " 1904 pack	1 60
2s " " preserved	1 75
Gals " " standard	5 50
Gals " " solid pack	8 50

RICE.

No changes. Trade quiet and little indication of any alteration in position of market. Business about as usual.

B rice, in 10 bag lots	3 05
B rice, less than 10 bags	3 15
C rice, in 10 bag lots	2 95
C rice, in less than 10 bag lots	3 05

Fish.

Fish trade is dull. Mild weather has affected the sale of frozen stock, and bad roads help to curtail demand. Shell oysters are out of season. Tom cods are practically finished, although some stock held here is offered at low prices. Besides a fair demand for smoked fish, such as haddies and bloaters, all other lines are quiet. No change in prices to note.

Standard bulk oysters, per gal.	1 40
Selects	1 60
Haddies	0 06 0 07
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 11
Frozen haddock, per lb.	0 03 0 03½
Filet, " " round winter caught	0 04 0 05
Halibut	0 08½ 0 09
B. C. Salmon, frozen	0 09 0 10
Frozen steak cod	0 05 0 05½
Small whitefish	0 06 0 06½
Dore or pickarel	0 07 0 07½
No. 1 Labrador herring in 20-lb. pails	0 80
No. 1 Herring, Labrador, per bbl.	5 50
" " half bbl.	3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring	6 50
" " per keg	1 00
Holland herring, per keg	0 65 0 75
No. 1 Salt mackerel, pail of 20 lbs	2 00
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
" " fish	0 05½ 0 06½
" " loose, in 25 lb. boxes	0 04½
Labrador Salmon, half bbl.	9 00
" " (200 lbs.) bbl.	16 00
" " Large (300 lbs.)	24 00
B. C. salt salmon, bbl.	14 00
" " ½ bbl.	7 50
Lake trout, salt, 100 lbs.	4 50
Sea Trout in bbls, 200 lbs.	9 50
" " half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian 2 sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25

Foreign Dried Fruits.

Business in all kinds of dried fruits is dull; this is a condition to be expected at this season. Shipments of Valencia raisins from places of growth have now practically ceased. Total shipments of the season were 24,490 tons as against 23,189 tons for last year. Malaga fruits also show an increase in quality with the result that fine grades are now entirely exhausted at primary markets. There still remain some 10,000 tons of Sultanas in Smyrna which are being disposed of at slightly declining prices. Shelled walnuts maintain their strong

position as last reported, and this is further accentuated by rainy weather, which has interfered with cracking. Almonds and filberts remain in same position as last reported. Dates have further advanced and now show prices equivalent to ¾c. per lb. above the lowest point.

VALENCIA RAISINS.

Fine off-stalk, per lb.	0 05 0 06
Selected, per lb.	0 06½ 0 07
Layers	0 07 0 07½

DATES.

Dates, Hallowees, per lb.	0 04 0 04½
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per b.	0 13½
Peaches	0 10½
Pears	0 15

MALAGA RAISINS.

London Layers	2 80
" " " " " " " " " "	2 50
" " " " " " " " " "	0 80
" " " " " " " " " "	1 10
" " " " " " " " " "	3 50
" " " " " " " " " "	4 50
" " " " " " " " " "	1 35

CALIFORNIA RAISINS.

Loose muscatels, per lb.	0 07½ 0 08
" " " " " " " " " "	0 08½ 0 09
" " " " " " " " " "	0 06 0 06½
" " " " " " " " " "	0 06½ 0 07
" " " " " " " " " "	0 06 0 06

PRUNES.

30-40s.	Per lb.	Per lb.
40-50s.	0 08½	0 08
50-60s.	0 08	0 07
60-70s.	0 06	0 06
70-80s.	0 06	0 06

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, April 6, 12.30 p.m.

BUTTER—Prices unchanged; 29 to 30c. for choice, fresh-made creamery. Receipts light and not as good as last, same period last year.
EGGS—Show easier feeling; 16 to 16½c. paid for half-a-dozen case lots. Decline looked for by some dealers.
CHEESE—No change. Market quiet, but firm.
PROVISIONS—Market easier. Larger receipts of live hogs. Abattoir fresh killed, 30.

80-90s.	0 05
90-100s.	0 05
Oregon Prunes (Italian style) 40-50s.	0 09
" " " " " " " " " "	0 07
Oregon prunes (French style), 60-70s.	0 06
" " " " " " " " " "	0 04
" " " " " " " " " "	0 04

CURRENTS.

Filiatras, uncleaned	0 04½
Fine Filiatras, per lb. in cases	0 04½ 0 05
" " " " " " " " " "	0 04½ 0 05½
" " " " " " " " " "	0 05 0 06
Finest Vostizias	0 06½ 0 07½
Amaliae	0 06

SULTANA RAISINS.

Sultana raisins, per lb.	0 06½ 0 08
" " " " " " " " " "	0 09

ELEME TABLE FIGS.

Six crown, extra fancy, 40-lb. boxes	0 13
Five crown, fancy, 10-lb. boxes	0 09
Four crown, fancy, 10-lb. boxes	0 09
Three crown	0 07 0 07½
Glove boxes, fine quality, per box	0 11
Fancy washed figs, in baskets, per basket	0 20
" " " " " " " " " "	0 22
" " " " " " " " " "	0 28
12-oz. boxes	0 06½ 0 07

Flour, Feed and Meal.

FLOUR.

Flour has weakened 10c. to 25c. per barrel in sympathy with the weakness in the Winnipeg wheat market. Demand from both local and country buyers is limited, and the volume of business small. Ontario Winter wheat flour is unchanged and prices are well sustained.

Manitoba spring wheat patents	5 50 5 60
" " " " " " " " " "	5 20 5 30
Winter wheat patents	5 50 5 75
Straight rollers	5 20 5 35
Extra	4 55 4 60
Straight rollers, bags, 90 per cent.	2 50 2 60

FEED.

Scarcity of Winter wheat in the West has toned up market and an advance of \$1 to \$2 per ton is shown in Ontario white wheat bran. Carload lots have been selling on spot at \$20 per ton, including bags, and some millers are holding out for even 50c. to \$1 per ton above this. Manitoba bran is firm.

Manitoba bran, in bags, per ton	18 00 19 00
" " shorts	20 00 21 00
Ontario bran, in bulk	17 00 18 00
" " shorts	19 50 20 50
Mouillie	25 00 28 00

ROLLED OATS.

The demand for rolled oats is still poor, buyers as a rule being well supplied on the moment. The tone of the market is steady.

Fine oatmeal, bags	2 60
Standard oatmeal, bags	2 60
Granulated	2 50
Rolled oats	2 40 2 50
" " bbls.	5 10 5 25

HAY.

The tone of the market is easy. Supplies are equal to local requirements.

No. 1 timothy	9 00 9 50
" " " " " " " " " "	8 00 8 50
" " " " " " " " " "	7 00 7 25
Clover	6 50 7 00
Clover mixed	7 00 7 25

Country Produce.

MAPLE PRODUCTS.

Maple sugar and syrup trade is active. New goods are coming in freely. Manufacturers are now turning out their specialties from new stock. This year's crop is expected to be large if this fine weather continues. We note a slight change in prices.

Maple syrup, in wood, per lb.	0 06 0 06½
Maple syrup, in large tins	0 07½ 0 07½
Pure sugar, per lb.	0 09 0 10
Pure Beauce County, per lb.	0 08

HONEY.

No change with small demand.

White clover, extracted, tins	0 07 0 07½
" " " " " " " " " "	0 07½ 0 07½
" " " " " " " " " "	0 13 0 13½
Buckwheat	0 06 0 06½

BEANS.

Stocks are light. Demand good. Firmness is tone of market. Choice primes are looked to as likely to show an advance, as supplies from the west are light.

Choice prime	1 75 1 80
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HOPS.

Quiet market and little business going. Prices unchanged.

Choice Canadian	0 28 0 30
Fair to good	0 24 0 25

EVAPORATED APPLES.

Demand is steady at prices ranging from 6¼ to 6¾c., the latter for fancy stock. Dried apples quiet and little asked after; prices 3 to 3½c.

PERSONAL MENTION.

Mr. W. Ellison, grocer, Penneville, was in Toronto on business last week.

Mr. Mitchell, manager Bovril, Limited, Montreal, was in Toronto during the past week.

Mr. W. H. Dunn, Montreal, is paying a business visit to Toronto and Hamilton this week.

Mr. W. B. Stringer, of W. B. Stringer

VINEGAR

Notice to the Trade:

We beg to announce that we will be ready for delivery by **July 1st.**
Do not contract until you get our prices and terms.

INDEPENDENT VINEGAR COMPANY, Limited, MONTREAL

We will be pleased to see **YOU** at **THE PURE FOOD SHOW,**
where we demonstrate

Excelsior Coffee

TODHUNTER, MITCHELL & CO.

7 Front St. East, TORONTO



Protect yourself against rain or sun, by furnishing your carriage with one of our magnificent Umbrellas. They are of an extra quality and can be adapted to any sort of carriage.

One Umbrella is given **free** to you, for a purchase of 5 cases in our lines: Chinese Starch, Ocean Baking Powder, Blanc Mange, Borax, etc., at price list, with conditions: 5 per cent., 30 days, goods delivered to all parts of Canada. For prices see Quotations for Proprietary Articles. Ask your Wholesale Grocer and if he does not keep it write

OCEAN MILLS, Montreal, P.Q., and Rouses Point, N.Y.

NEW BRUNSWICK MARKETS.

St. John, N.B., April 6, 1905.

THERE is considerable change to note this week. In the city the snow is gone. Roads outside are still extremely bad, and this has a bad effect on business. Signs point to the early opening of the river.

In business there is nothing of special interest. The sharp advance in Barbadoes molasses at the island, in the face of the already high price, is the subject of much comment. Dry fish are still held at extreme high prices. Rice holds at quite full figures.

Oil.

St. John is much interested in the success attained by Mr. Henry A. Drury, an old St. John boy, who has been appointed German representative of the Standard Oil Co. He will reside in Hamburg. Mr. Drury has been away from St. John but a few years, leaving here to go to Cleveland in the interests of the Standard people. He had then for some time been the Maritime manager of their lubricating department. In oils there is little new; the tendency in burning oil is to lighter business. Lubricating oils are now being shipped out quite freely, filling orders given for early Spring shipment. Linseeds are firmer, while turpentine is rather lower than the ruling price of the Winter.

salt.

In Liverpool coarse salt a fair stock is held. Liverpool steamers have largely lost this business during the present season, owing to the extreme freight rates charged. There has been so far no trouble in keeping the market supplied. Prices are firmly held. In fine salt there is improved demand, chiefly for Canadian.

Canned Goods.

Tomatoes are held very firm. While still a fair stock is held it is a long time before new goods can be obtained. Corn is also in limited supply. Prices show little change, as American goods can be bought at reasonable prices. In fruits good stocks are held. There is a fair business. Salmon seem plentiful. Lobsters are extremely high. In domestic canned fish, haddies and herring are practically out of the market.

Dried Fruit.

There is but little business. Loose muscatels are in light supply. Seeded are plentiful and cheap. Layers are very dull. Currants show steady business at even prices. Prunes are low; there is but an average sale. Few apricots or peaches seen. Dates are firmer, while orange and lemon peels are quoted easier in England after the recent high prices. Citron is still held at full figures. Evaporated apples have but a fair sale at the high prices asked. Onions are high. First shipments of Egyptians about due.

Sugar.

Prices show no change, but market is reported very firm. Stocks held are large, and carrying charges mean considerable.

Molasses.

Prices are high. The price in Barbadoes may be said to be extreme. There is quite a large stock of Porto Rico still held here. New Porto Rico not

likely to be here for some time. While the market is firm it is not without interest, and it is still early to make definite statements.

Fish.

Fresh fish continue scarce and little variety. Dry codfish are held at extreme prices, with no prospect of a change. Pickled fish are in light supply, and are held at full figures. Smoked herring are quite low; this is the one cheap line of fish offered.

Flour, Feed and Seed.

Flour has shown little change for sometime. The market, however, is reported firm. Feed continues high. Hay is high and is freely shipped to Nova Scotia. Oats are also held at full figures. Oatmeal is in full stock, with prices firm. Cornmeal is in good demand; price unchanged. Barley is higher. In seeds, large sales are reported. Best red clover is quoted even higher than the high prices asked earlier. Timothy is also firmer.



Mr. W. F. Merrick.

ESTABLISHING TORONTO AGENCY.

Rose & Laflamme, Montreal, on account of their rapidly-growing business in Western Ontario, have decided to

locate a permanent representative in Toronto, in the person of W. T. Merrick. Mr. Merrick, who has been associated with this firm for a number of years, has opened an office at room 501 Board of Trade Building, and will in future devote his energies to supplying Rose & Laflamme's many customers with such well-known lines as "Imperial" brand syrup, Batger's marmalades and jams, Flett's pickles, Ram Lal's Indian tea, H. Goodwillie & Son's "Home Industry" fruits, R. Patterson & Sons' goods, of Glasgow, Scotland, and several new lines of grocers' specialties.

IN THE LAW COURTS.

Further steps were taken at Osgoode Hall this week in the case of the Grocers' Wholesale Co., of Hamilton, against the Dominion Wholesale Grocers' Guild and the Ontario Grocers' Guild.

Before Mr. Justice Meredith the defendants asked that the statement of claim put in by the plaintiffs be simplified in order that the court might decide whether there was cause for action.

The claim is very long and complicated, and his Lordship directed that its numerous paragraphs be epitomized into one which shall state their entire claim, and its grounds; in other words, that the claim must be limited to a clear statement of what the plaintiffs are really suing for.

The plaintiffs allege that the defendant firms, which make up the Wholesale Grocers' Guild, have combined to compel the sugar manufacturers, refiners, producers, and wholesalers not to sell to the plaintiff firm, which is not in the Guild.

The defendants raise the point that the Guild and its Ontario branch are not incorporated bodies.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.

Quotations corrected by telegraph up to 12 a.m. Thursday, April 6th, 1905.

BUSINESS continues active and price changes are few. With the opening of Spring, orders are more numerous and the different wholesale houses are busy. Sugar is steady at the same figures which have obtained for several weeks and all indications point to dear sugar this season. Beans are firmly held and some advances have been made, but, as these are not yet general, no change is made in our quotations below.

Sugar.

Sugar is firm and shows no change since the 10c. decline noted last week for points west of Portage la Prairie.

Every indication points to dear sugar all this season. We quote:

Montreal granulated, in bbls.	6 30
" " in sacks.	6 25
" yellow, in bbls.	5 80
" " in sacks.	5 75
Wallaceburg, in bbls.	6 20
" " in sacks.	6 15
Icing sugar in bbls.	6 90
" " in boxes.	7 10
" " in small quantities.	7 53
Powdered sugar, in bbls.	6 70
" " in boxes.	6 90
" " in small quantities.	7 15
Lump, hard, in bbls.	7 00
" " in 4-bbls.	7 10
" " in 100-lb cases.	7 00

Canned Goods.

Trade is fairly brisk. No changes of note. We quote again, as follows:

Apples, 3's, 2 doz. cases, per case.	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 40	

Currants, red, 2 doz. cases, per case	3 35
" black, " " " " " " " " " " " "	3 75
Gooseberries, " " " " " " " " " " " "	3 50
Lawtonberries, 2s, " " " " " " " " " " " "	3 35
Pears (Bartletts), " " " " " " " " " " " "	3 50
Peaches, 2s, " " " " " " " " " " " "	3 75
" 3s, " " " " " " " " " " " "	3 75
Raspberries, red, " " " " " " " " " " " "	2 90
" black, " " " " " " " " " " " "	3 00
Strawberries, " " " " " " " " " " " "	3 50
Plums, Lombard, 2 doz. per case	2 35
" green gages, 2 doz. case, per case	2 50
Tomatoes, 3s, per 2 doz. cases	2 85
Corn, 2s " " " " " " " " " " " "	3 00
Peas, 2s " " " " " " " " " " " "	2 60
Beans, 2s " " " " " " " " " " " "	1 90
Salmon, finest sockeye, per case	7 00
" humpback, " " " " " " " " " " " "	3 75
" cohoes, " " " " " " " " " " " "	5 25
Boneless chicken, lb. tins, per doz.	3 5
" turkey " " " " " " " " " " " "	3 25
" ducks " " " " " " " " " " " "	3 25

Spices.

Primary markets in pepper are still reported very strong, but the local spice market is without interesting features. Prices are steady and we again quote:

Pepper, black, per lb.	0 18
" white, " " " " " " " " " " " "	0 25
Cayenne, " " " " " " " " " " " "	0 21
Cloves, ground " " " " " " " " " " " "	0 25
Cassia, " " " " " " " " " " " "	0 16
Allspice, " " " " " " " " " " " "	0 14
Ginger, " " " " " " " " " " " "	0 15
Cloves, whole	0 25

Rice, Tapioca, Etc.

Prices are steady. We quote:

Rangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna " " " " " " " " " " " "	0 04	0 04
Tapioca, per lb	0 03 1/2	0 03 1/2
Sago, " " " " " " " " " " " "	0 03 1/2	0 03 1/2

Syrups and Molasses.

Barbadoes molasses is firmly held, owing to the continued unfavorable reports from Barbadoes. It is likely that the tendency to higher prices in Barbadoes will divert attention to corn syrups which are likely to be cheap. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 40
" " 5-lb tins, per 1 " " " " " "	2 70
" " 10-lb tins, per 1 " " " " " "	2 50
" " 20-lb tins, per 1 " " " " " "	2 40
" " 1/2 barrel, per lb.	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2
Barbadoes molasses in 1-bbls, per lb.	0 04
New Orleans molasses in 1-bbls, per lb.	0 02 1/2
" " in barrels, per lb.	0 02 1/2
Porto Rico molasses in 1-bbls, per bbl.	0 04 1/2

Coffee.

No change in price. We again quote:

Green Rio, per lb.	0 10, 0 11
Roasted, per lb.	0 13

Cocoa and Chocolate.

The price of Baker's chocolate in 1/2-lb. packages is now 37c., and 1/4 and 1-lb. packages of cocoa are sold at 42c. per lb.

Jam.

Upton's jam is quoted at 50c per pail in Winnipeg. The Brandon price is 52c., the price in Calgary and Lethbridge, 57c., and the Edmonton price, 60c.

Nuts.

Quoted as follows:

Almonds, per lb.	0 12 1/2
" (shelled), per lb.	0 28
Filberts " " " " " " " " " " " "	0 11
Peanuts, " " " " " " " " " " " "	0 11 1/2
Jumbos " " " " " " " " " " " "	0 14
Walnut, per lb.	0 12
" (shelled) " " " " " " " " " " " "	0 25
Pecans, per lb.	0 15
Brazils, per lb.	0 16

Foreign Dried Fruits.

There are no new features in this market. We quote:


Valencia raisins, Trenors, per case f.o.s.	2 00
" selects	2 20
" layers	2 25
California raisins, muscatels, 3 crown, per lb.	0 06 1/2
" " " " " " " " " " " "	0 07 1/2
" " choice seeded in 1/2-lb. packages per package	0 06 1/2
" " choice seeded in 1-lb packages per package	0 08
" " fancy seeded, 1-lb. packages, per package	0 09 1/2

You Should be More than Willing to recommend Clark's Sliced Smoked Beef

to your customers. They will like the beef because it is a dainty as well as an ideal food, always ready for the table. It's good business to talk it up.

GROCERS, PLEASE TAKE NOTICE:—

WE HAVE THE BEST COCOANUT IN CANADA



We have most up-to-date machinery, and are turning out the finest cocoanut on sale. "White Dove" brand is what you should ask for and insist upon getting. Send a trial order—Convince yourself.

W. P. DOWNEY, 26 St. Peter St., MONTREAL

EPPS'S GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS **COCOA**

QUEEN BRAND PEAS.

Every up-to-date house-wife asks for Queen Brand Peas. WHY? Because every tin is a perfect tin, quality right, flavor right, while the syrup is clear and pleasant. We are offering Special Prices on car lots. Let us quote you on our

Quinte Garden Peas Sweet Wrinkle Peas Sifted June Peas Gold Label Peas

Place your order with us NOW. It will pay you.

BELLEVILLE CANNING COMPANY, - - - BELLEVILLE, ONT.

DO YOU PUBLISH A CATALOGUE?

IF YOU DO YOU SHOULD USE "CANADIAN-MADE" PAPER. All grades, from the highest "Glossy Finish" to the rough "Antique" and bulky "Featherweight."

TRADE MARK

YOUR PRINTER CAN SUPPLY IT.

CANADA PAPER Co.
TORONTO LIMITED MONTREAL

All Grocers Should Stock THE STAVANGER PRESERVING CO.'S

Crossed Fish Brand
Norwegian
Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins

AGENTS FOR CANADA
W. G. Patrick & Co., 29 Melinda Street, Toronto
British Manfrs. Agency Co., Vancouver, B.C.



CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion. Contractions count as one word, but five figures (as \$1.00) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year	\$30 00
" " " 6 months	17 00
" " " 3 months	10 00
50 " " 1 year	17 00
" " " 6 months	10 00
25 " " 1 year	10 00

FOR SALE.

GROCERY and shoe business; stock \$3,000; turnover \$15,000 last year; no old stock. Box 230 Canadian Grocer, Toronto. (16)

WANTED.

FIRST-CLASS firm to take up the sale of a really superior Scotch Whisky for Canada. For particulars apply Buchanan & Stevenson, Quality street, Leith, Scotland. (15)

WANTED—Salesmen for high grade specialty, on liberal commission basis. Men with a record preferred. Applicants must forward satisfactory references as to character, ability, etc. Toledo Computing Scale Co., 21 John street south, Hamilton, Ont. (16)

WANTED—Clerk for general store. Must be thoroughly competent and furnish references. Address Huron Lumber Co., Spanish River, Ont. (15)

WANTED—Traveler, having first-class connection with retail grocery trade in Montreal. Must give A 1 references. Apply Box 235, Canadian Grocer, Toronto. (14)

PARTNER WANTED.

MANUFACTURER of proprietary article, already being sold by hundreds of leading stores, and capable of great development, is desirous of meeting with partner—manufacturer's agent preferred—who could invest \$3,000 to \$5,000. Investigation courted. Scotsman, c/o Canadian Grocer, Toronto. (14)

ASSIGNEE'S SALE

The estate of A. A. McMurtry, Galt, consisting of Groceries, Crockery, Fixtures, etc., amounting to \$911.45 will be sold by auction on the premises, Main street, Galt, Ont., Tuesday, April 11th, 1.30 p.m. Particulars on application to

JAMES DOUGLAS,
Assignee, Galt, Ont.

or, DALZELL & BARRIE,
Assignee's Solicitors, Galt, Ont. (14)

WANT TO SELL OUT ?

Try a condensed advertisement in THE CANADIAN GROCER. We only charge two cents per word each insertion, and we reach all the grocermen in Canada. All orders for these advertisements MUST BE accompanied by remittance, and when replies are directed to our care, four cents must be added for use of box.

THE CANADIAN GROCER,
MONTREAL TORONTO.

Prunes, 90-100 per lb.	0 04
" 80-90 "	0 04
" 70-80 "	0 05
" 60-70 "	0 05
" 50-60 "	0 06
" 40-50 "	0 07
" silver "	0 07
Currants, uncleaned, loose pack, per lb.	0 05
" dry cleaned, Filiatras, per lb.	0 06
" wet cleaned, per lb.	0 06
" Filiatras in 1-lb pkg. dry cleaned, per lb.	0 06
" Vostizzas, uncleaned.	0 06
Dates, new per lb.	0 05
Figs, cooking in bags, per lb.	0 03
Apricots, choice, in 25-lb. boxes, per lb.	0 13
" standard, "	0 12
Peaches, choice, "	0 13
" standard, "	0 13
Pears, (choice halves) "	0 13
Nectarines, choice "	0 11
Plums, choice (dark pitted) per lb.	0 10
Candied Peel—Lemon peel, per lb.	0 09
" Orange "	0 09
" Citron "	0 14

Evaporated Apples.

Firmly held. Local supplies light. We quote again as follows:

Evaporated apples (new), 50-lb. cases	0 07
25-lb. cases	0 08

Beans.

Beans are in scanty supply on the local market and prices are firmly maintained as a further advance is expected. Ordinary quality beans are selling at \$2 per bushel, while the hand-picked beans are quoted at \$2.10 to \$2.15 per bushel.

Fish and Oysters.

In brisk demand at prices unchanged since last week. We quote:

Lake Winnipeg whitefish, per lb.	0 06
Slave Lake whitefish, "	0 07
Yellow pike (pickrel), "	0 05
Lake Superior trout, "	0 08
Lake Superior loose frozen herring, "	0 03
Tubbees, "	0 04
Gold eyes, "	0 03
Blue fish, "	0 18
Mackerel, "	0 15
Red snapper, "	0 15
B.C. salmon (case lots 9c.), "	0 09
Halibut, "	0 08
Jack fish, "	0 03
Tomcods, "	0 05
Hake, "	0 07
Perch, "	0 04
Eels, "	0 08
Cod, steak size, "	0 08
Cod, market size, "	0 07
Flounders, "	0 05
Haddock, "	0 08
Atlantic smelts, extra, 20-lb. boxes, "	0 12
" No. 1, " "	0 08
" No. 2, " "	0 07
"Halifax" brand salt cod, fish cakes 24-1's "	0 11
"Acadia" " " 20-1's "	0 09
"Bluenose" " " 20-1's "	0 07
"Acadia" " " 2-lb. boxes "	0 09
" " " 4-lb. " "	0 09
" " shredded, 24 cartons, per bx. "	2 00
" " bulk, in 15-lb. boxes, "	0 08
Large Labrador and Nfld. salt herrings per 100 lb.	5 00
per 20-lb. pail.	1 20
Salt mackerel, in 20 or 30-lb. pails.	0 12
Finnanhaddie, in 15 or 30-lb. boxes	0 08
Smoked halibut strips	0 11
Kippered gold eyes, per doz.	0 50
Yarmouth bloaters, 60 in box, per box	1 75
Lobsters, fresh boiled, per lb.	0 25
Shrimps, large size, per quart	0 60
Caviar, extra, small jars, per jar	0 40
Frog legs, 6 doz. in box, per doz.	0 40
Oysters, standard, per gallon	2 00
select.	2 15

Flour.

Prices are still unchanged. We quote:

No. 1, patent	2 95
" 2, " "	2 75
" 3, " "	2 00
" 4, " "	1 50

Buckwheat Flour.

Buckwheat flour is now quoted at \$1.70 per half sack.

Breakfast Cereals.


There has been no change in price since last week. We quote again as follows:

Rolled Oats, 80-lb. sacks, per cwt	1 95
40-lb. " "	2 00
20-lb. " "	2 05
8-lb. " "	2 40
Cornmeal, in sacks, per cwt.	1 50
in 1/2 sacks, "	1 50

Eggs.

Strictly fresh eggs are selling to the retail trade at 11 to 12c. per doz.

For Manitoba green fruits and vegetables, see Green Fruit Department.



Sixty Years of Popularity

COX'S GELATINE

should be used in every Canadian household, because:

- (1). It is **STRONG.**
- (2). It is **CLEAR.**
- (3). It is **PURE.**

Canadian Agents: **J. & G. COX, Ltd.**

C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
A. P. Tippet & Co., " **EDINBURGH.**

POULTRY, FISH



WINNIPEG FISH CO.
PHONE 1480.

GAME AND OYSTERS.

259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

COMMON SENSE

KILLS {Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W

TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.

Write for prices.

FOR SALE—NO FAKE.

City and town rights for preserving eggs. Circulars for stamp. Box 2B Canadian Grocer, Toronto. (16)

DO IT NOW

You have perhaps been intending to order some

RED ROSE TEA

but have been putting it off, waiting from day to day as we often do without any particular reason.

You and I are in business to make money, and we have never yet made any money by waiting. When we wait, some other fellow gets ahead of us and scoops the profits we might have had.

DO IT NOW

is one of the best mottoes a business man can practice. Start in right now by ordering some

RED ROSE TEA

You know it doesn't need any puffing. It is a standard brand of goods that you can't afford to be without.

DO IT NOW

T. H. ESTABROOKS

Branches

TORONTO and WINNIPEG.

TEA IMPORTER and BLENDER

ST. JOHN, N.B.

FREIGHTS AND CHARTERS

The Spring Fruit Boats.

R. REFORD & CO., agents in Montreal for the Thomson Line, report that their Spring fruit boats are expected to be in port as soon as navigation opens on the St. Lawrence. The s.s. Jacona was expected to leave Messina Saturday, April 1, and she will carry a full cargo of oranges and lemons. The cargo will be completed at Sorrento and from thence she will sail direct for Montreal. The boat following will be the Escalona, due about two weeks after the Jacona. Just as we go to press a report is received to the effect that there will be no second fruit steamer this season.

at \$88,000,000—practically half the coffee entering the world's markets.

Nearly all Governments, except the United States, tax coffee. In the United Kingdom there is a tax of 14s. per hundredweight. In Australia the tax is 6c. per lb. In Canada there is a 10 per cent. ad valorem tax. Taxes are also imposed by Austria, France, Germany, Italy, Japan, Norway, Portugal, Spain, Sweden and Switzerland.

1904 there were 11,900 tons of beets sliced, and 3,160,000 pounds of sugar sacked up.

BUSINESS FAILURES IN CANADA.

According to Bradstreet's the total number of business failures in Canada for the week ending March 30, 1905, was 29, as compared with 18 the previous week, 11 for the corresponding week of 1904, and 18 for the corresponding weeks of 1903 and 1902. Of the 29 failures in Canada 26 had \$5,000 capital or less, and three were capitalized at from \$5,000 to \$20,000.

BEET SUGAR IN ALBERTA.

The past two seasons' experience in the cultivation of sugar beets has de-

BERTH QUOTATIONS--St. John, Halifax and Portland

Description.	Liverpool.	London.	Antwerp	Bristol.	Glasgow.	Manchester.	Belfast.	Dublin	Capetown and Port Elizabeth.	Leith.	Aberdeen.	Cardiff.	Hamburg.
Oil Cake.....	* 7/6	* 7/6	* 8/9	* 8/9	* 7/6	* 7/6	* 10/6	* 11/6	* 12/6				
Sack flour.....	* 7/6	* 7/6	* 10/	* 8/9	* 7/6	* 7/6	* 11/	* 12/	* 12/6				
Canned meats, fish.....	* 12/6	* 12/6	* 15/	* 15/	* 15/	* 15/	* 10/	* 15/	* 15/				
Provisions.....	* 10/	* 12/6	* 15/	* 15/	* 15/	* 10/	* 17/6	* 17/6	5/				
Tierces lard.....	* 10/	* 12/6	* 15/	* 15/	* 15/	* 10/	* 17/6	* 17/6	* 15/				
Pall lard.....	* 15/	* 17/6	* 20/	* 20/	* 20/	* 15/	* 20/	* 20/	* 20/				
Butter.....	* 22/6	* 25/	* 25/	* 25/	* 30/	* 22/6			* 30/c.s				
Cheese.....	* 17/6	* 20/	* 20/	* 20/	* 25/	* 17/6			* 30/c.s.				
Eggs in c's (meas't).....	* 12/6	* 15/	* 15/	* 15/	* 15/	* 12/6			* 40/c.s.mt.				
Clover seed.....	* 10/	* 10/	* 15/		* 15/	* 10/	* 15/	* 15/	* 15/				
Cotton.....	† 15c					† 15c							
Apples, per bbl.....	Fine 2/	2/	† 3/	Fine 2/6	Fine 2/6	Fine 2/	3/	3/	10/c.s.				
Meas't goods.....	† 20/	Tariff		† 12/6	† 12/6	† 10/	† 12/6	† 12/6	† 15/				
Leather sole.....	7/6			20/	20/	20/	† 12/6	† 12/6	† 15/				
Leather finish.....	* 20/	* 25/	* 30/	* 25/	* 30/	* 20/	* 22/6	* 22/6	* 25/				
Lumber, hard.....	* 15/	* 20/	* 25/	* 20/	* 20/	* 15/	* 17/6	* 17/6	* 20/				
Lumber, soft.....	* 10/	† 10 1/4 c	* 15/	* 12/6	* 14c	* 10/	* 15/	* 15/	* 15/mt.				
	* 12/6	† 12c	* 17/6	* 15/	† 16c	* 12/6			* 17/6mt.				

* Per ton 2,240 lbs.

† Per ton of 40 cubic feet.

‡ Cents per 100 lbs. without primage.

The above is for general information only. These rates liable to change without notice and are therefore **Subject to Confirmation.**

When ocean charges are collectable at port of destination, rates exchange on basis of \$4.80 to £1 sterling. When ocean charges are prepaid, rates exchanged on basis of \$4.85 to £1 sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option prompt advice will be facilitated by informing us of the relative weight and measurement of the mdse. when applying for rate. It is also necessary to know shipping point and on whose account engagement is to be made. All contracts subject to confirmation.

TO TAX COFFEE.

It is believed that the United States Government authorities are considering the advisability of placing a duty on coffee in order to meet a deficit in the revenue department. Such a move if carried out may be far reaching in its results, insomuch as the United States is the biggest coffee consuming country in the world, having imported no less than a billion pounds last year, valued

monstrated most conclusively the exceptional suitability of the climate and soil of Southern Alberta for the production of this crop. The rich quality of the beets raised is shown by the season's run at the Raymond sugar factory, when 265½ pounds of sugar were extracted from each ton of beets sliced, a greater amount by twelve pounds than extracted last year, which then was a greater amount of sugar per ton of beets than extracted at any other factory on the American continent. In the run for

HANDSOME NUMBER.

The Canner and Dried Fruit Packer, of Chicago, is to be congratulated on the completeness and beauty of its "convention number," issued on the occasion of the yearly association meetings at Columbus, O. It comprises 150 pages, which would do credit to any of our high-class magazines as far as mechanical make-up and illustrations are concerned, while its embossed cover is a genuine work of art.

Blue Ribbon Ceylon Tea

Blue Ribbon Tea has grades
of course, 25c., 30c., 40c.,
50c., 60c.

Blacks, Greens and Blacks
and Greens mixed.

In whatever grade it is
bought there is value given,
and value given is satisfaction.

The Red Label, for example,
retails at 40c.

Many think it a 50c. quality.
So good is it.

That's what comes from
skill in blending.

All Blue Ribbon Teas excel.

To obtain results

You must handle profitable goods.

Staples are all right, and we have
these in profusion, but

Our Exclusive Patterns in High-Class

DINNER AND TOILETWARE

will apply directly to your better trade.

They are irresistible and
will afford you unlooked-
for results.

THE
JOHN L.

CASSIDY

CO.
LIMITED

MONTREAL.

OVER

50



Different Assortments

OF

CHINA and EARTHENWARE

In Stock. Surely We Can Suit You

When writing for **Lists** may we
ask you to be good enough to specify,
as nearly as possible, your exact
requirements.

BARNARD & HOLLAND CO.
MONTREAL

Rose Washington Navels are extra fancy, and you make no mistake buying them for your fancy trade. Have also lots of fancy extra choice and choice Navels.

Send in your orders; will see you get good stock.

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, - - ONTARIO

Full stock of all goods in our line.

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. TORONTO

DRIED APPLES

We pay highest market prices for bright dry quarters and make prompt remittance.

The W. A. GIBB CO.

Packers and Exporters
5 and 7 Market St., HAMILTON

Marmalade Oranges

Our first shipment of Marmalade Oranges will arrive this week.

Sizes—160s, 200s and 240s.

Get your order in early.

Send for Samples of our Navels.

HUSBAND Bros. &
Co.

Wholesale Fruit and Commission Merchants.
82 Colborne St., TORONTO.

GREEN FRUITS AND VEGETABLES

THE Wells-Fargo Express Co. is busy this week shipping Riverside's oranges to prominent men and officials all over the United States, Canada, Europe and Mexico, says The Los Angeles Pacific Fruit World of Mar. 18.

The fruit is sent complimentary by President Dudley Evans, of the Wells-Fargo Co., who each year has his Californian officials thoroughly canvass the fruit-growing sections for the best fruit grown.

For the past two years Riverside's foothill fruit has been selected, and this year the Los Angeles officials and J. W. Allinder, the local agent, chose the fruit grown in the foothill property of the Arlington Heights Fruit Co. The fruit is of that deep, rich color, which denotes the ideal orange, and is being packed by the Arlington Heights Fruit Co. under the "Golden Orange" brand. Something over 1,200 half boxes of these oranges will be sent out over the world. For a number of years the fruit was selected in Redlands, then Highland fruit was utilized, and during the past three years Riverside foothill fruit has been chosen. Hugh Walker & Son, Guelph, Ont., control for Canada the "Golden Orange" brand, packed by the Arlington Heights Fruit Co., both in navels and late Valencia oranges.

Ontario Markets.

GREEN FRUITS.

Toronto, April 6, 1905.

THE mild weather is giving additional impetus to the green fruit business. Navel oranges are arriving now under refrigeration and are practically sound, although recent arrivals have been very racy on account of coming through without ice. Prices are up 25c. this week. The first and only direct fruit steamer from the Mediterranean for the season has sailed from Messina laden with 30,000 boxes of oranges and lemons. Formerly there have been two boats a year; the demand, however, for Spring lemons in Canada seems to be on the wane.

There is a good demand for lemons at moderate prices; with much further moderation in the weather, dealers look for an advance. Pines are hard to get and high in price, Floridas being out of the market and Havanas up 50c. Extremely dry weather in the south has caused the crop to be late, and it is reported on the street that Toronto dealers, ordering for the week in carlots have only been able to get 100 to 150 cases. Advices from Havana say that the pineapple crop is a good one, and dealers are expecting lower prices in the

course of a week or two. Bananas are moving well. Sweet potatoes are up \$1. Florida straws are off the market, and their place has been taken by Louisiana stock, which is selling at 20-25c. per pint. Our quotations are as follows:

Florida grape fruit, per box	5 00	5 50
Bahama grape fruit	4 50	5 00
Florida tangerines (half straps)	2 50	3 00
Havana pines per case		5 00
Marmalade Oranges, per box		2 25
California navel oranges, per box	3 00	3 50
New messina lemons, 300's, per box	2 25	2 75
360's, per box	2 25	2 50
Bananas, large bunches, crated	1 50	1 75
Bananas, 8's, per bunch, crated	1 00	1 25
Apples, Winter varieties	1 25	3 50
Sweet potatoes, bush, crates	3 00	3 25
Cranberries, Jerseys	7 50	8 00
per case		2 50
Louisiana strawberries, per pint	0 20	0 25
Figs in layers, per lb.	0 09	0 11

VEGETABLES.

The season's trade in vegetables is gradually veering around to green stuff. Importations are coming more freely, first shipments of Florida tomatoes since the freeze being reported this week. Bermuda onions and potatoes are beginning to arrive; the crop of the former is normal this year, but, owing to the scarcity of onions generally, prices will be well maintained. Cabbage in bulk is selling at 1½c. per lb. Spinach is down 25c. and green peppers have declined \$2 per crate. Among this week's novelties are Illinois mushrooms selling at 80 to 90c. per lb., new carrots, which are quoted at \$1.40 per dozen bunches, and waxed beans, quoted at \$6 per bush. We quote the following prices:

Greenhouse lettuce, per dozen bunches	0 25
Greenhouse radishes, per doz. bunches	0 40
Dry Mint, per doz bunches	0 20
Parley, " "	0 20
Sage, per doz.	0 20
Savoury, per doz.	0 15
Carrots, per bag	0 60
Beets, per bu.	0 60
Beets, per bag	0 75
Dry Onions, per bag	2 00
Dry Onions, per basket	0 50
Bermuda onions, per crate	4 00
Green house water cress, per doz.	0 25
Potatoes, carlots on track Toronto, per bag	0 55
Potatoes, per bag	0 90
" car lots, Eastern	0 70
Parsnips, per bu.	0 75
Parsnips, per bag	0 85
Cabbage, per head	0 05
per doz.	0 50
Cabbage in bulk, per lb.	0 11
Furnips, per bag	0 30
California celery, per case	6 00
Hothouse cucumbers, per doz.	2 00
Oyster plant, per bu.	1 25
Greenhouse rhubarb, per doz.	1 00
" onions, large bunches, per doz.	0 50
Florida tomatoes, per case	5 50
Green peppers, 6 basket crates	3 50
New beets, per doz. bunches	1 75
Spinach, per bush, hamper	1 00
Asparagus, per doz. bunches	2 25
Mushrooms, Illinois, per lb.	0 80
Bermuda potatoes, per bush	2 75
New carrots, per doz. bunches	1 49
Waxed beans, per bush, box	6 00

Quebec Markets.

GREEN FRUITS.

Montreal, April 6, 1905.

BUSINESS fairly good on the whole. Spring business opening well for all lines. California navels selling 25c. to 35c. per case higher than last week. California celery in good demand at \$6.25 to \$6.50; last car of the season arrived some weeks ago

and what is selling is cold storage now. Pineapples in fair demand at prices ranging from \$4.50 to \$5.25. Jamaica oranges quoted at \$2.25. Three cars of cocoanuts sold end of last week at prices ranging from \$3.25 to \$3.50, according to quality. These Jamaica cocoanuts are preferred to Trinidad. Lemons advanced 25c. to 35c. a box in New York and prices are expected to go higher.

Bananas	1 00	2 25
Cocoanuts, per bag of 100		3 50
Pineapples, 24 to case	4 50	5 25
30 to case		4 00
Cranberries, finest dark		11 00
" " " "		9 50
" " " "		2 25
25 quart boxes		4 50
Jamaica oranges, per box		4 50
" " " " "		4 60
Florida oranges, per box		5 00
Florida grape fruit, per box		5 00
California navel oranges, per box	2 75	3 25
New Messina lemons 300's	1 75	2 50
" " " " "		2 00
Apples Winter varieties	2 50	5 00
Sweet potatoes, per bbl		6 00
Almeria grapes, per bbl	8 00	9 00
Celery, California golden heart, per case		6 50
Tomatoes, Floridas, crate		5 00
Lettuce, Boston	1 25	
Strawberries	0 60	

VEGETABLES.

Vegetable market unchanged. Potatoes remain firm at 50c. to 55c. for car-load lots. The rough state of country roads is still hampering shipments. The demand is good. Cucumbers are out of the market practically, though a few small lots are still obtainable. Arrivals were not in the best of condition. Dealers at Bonsecour Market complain of quiet trade, and do not expect any improvement until roads are settled.

Potatoes, carlots	0 50	0 55
Less than carlots	0 70	0 75
Bunch lettuce, per doz. bunches		0 75
Radishes, per doz. bunches		0 50
Mushrooms, per lb.		0 90
Mint, per doz. bunches		0 20
Parsley, " " "		0 20
Sage, per doz.		1 00
Savory, per doz.		1 00
Beets, new, per doz.		0 25
Egg plant, per basket		0 75
Green onions, per doz.		0 15
Spanish onions, large cases, per case		4 25
Red onions, per bbl		4 50
Yellow onions, in 80-lb. bags, per bag		2 25
Green house water cress, per doz.		0 50
Green cucumbers, per bush, hamper		1 25
" " " " "		0 60
" " " " "		3 50
" " " " "		0 40
Green cabbage, per bbl		2 00
" " " " "		1 00
Waxed beans, per bush		1 05
Cauliflowers, home grown, per doz.		1 75
Green peppers, per basket		0 40
Canadian celery, per doz.		0 75
Spinach, per bbl		3 50
Cucumbers, per doz.		2 50

Nova Scotia Markets.

GREEN FRUITS.

Halifax, April 6, 1905.

Apples are fairly scarce in this market especially in No. 1's. Prices range from \$1 to \$2.50. The "Gulf of Ancud," which sailed from here last week, took 10,000 barrels for London.

VEGETABLES.

There has been during the Winter a scarcity of potatoes and turnips here, but just now they are quite plentiful. It has been the custom for years for a number of Prince Edward Island schooners to lay up here during the Winter, with their holds full of potatoes—waiting for the higher Spring prices. During the last week or two these have been opened up, while other schooners have arrived from the Island and other points.

Manitoba Markets.

GREEN FRUITS

Winnipeg, April 5, 1905.

There is very little change in this market. Bitter oranges for marmalade are cheaper and lemons have been slightly reduced. We quote:

BANANAS AND PINEAPPLES

Our importation of **BANANAS** last week was **six carloads**, all sized bunches. We specialize in Bananas and can suit the most exacting in quality. **PINEAPPLES** are beginning to move freely. Another week will see them lower in price. Remember only ripe, matured fruit shipped.

FRESH FISH

We are handling fresh caught now, and can supply all kinds Lake and Sea Fish at lowest price the summer through.

WHITE & CO., 64 FRONT ST. E., TORONTO

W. B. STRINGER J. J. MCCABE

LEADING

Wholesales handle only "St. Nicholas" brand. It's been many, many years on the market, and still the **Favorite**. Sicily Lemons are going to be scarce. The "Wise Old Owls" are placing their orders now before price advances materially. How about you, Reader?

Sole Canadian Agents **W. B. STRINGER & CO.** Fruit Brokers, TORONTO.
For "St. Nicholas" Lemons.

EXTRA FANCY

Ripe Bananas, cheap.

"Golden Orange" brand Navels

Best Navel Oranges packed.
This brand is packed EXCLUSIVELY FOR US IN CANADA
Send us your orders and get the BEST.
HUGH WALKER & SON, GUELPH, ONT.

FRUIT AGENCY WANTED IN BRITAIN

Green and Canned, not Jams

House, with **20 years' connection**, in N. E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH
30 BARWICK STREET
Tel. Ad. "Leake, Scarborough."

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL
Established - - 1886

Oranges, fancy Washington navels, 96's, 112's, 126's, per case	2 75
Oranges, fancy Washington navels, 150's to 250's	3 00
Bitter oranges (for marmalade), 160's, 200's, 240's	3 50
Lemons, fancy California, 300's to 360's, per case	4 00
Bananas, fancy Limons, per bunch	3 00
" " " " " "	2 50
Apples, fancy XXX Spies, per bbl	5 00
" " " " " "	4 50
Pineapples, per doz	4 00

VEGETABLES.

We quote:

Native onions, per lb.	0 04
Spanish onions, per case	1 75
Carrots, per bush	0 40
Beets, " " "	0 80
Turnips " " "	0 40
Potatoes " " "	0 05
Celery, per doz.	1 20
Florida tomatoes, per basket	1 00
Lettuce (small), per doz.	0 40
" " " " "	0 80
Radishes (small) " " "	0 40
" " " " "	0 80
Parsley " " "	0 40
Mint " " "	0 45

New Brunswick Markets.

GREEN FRUITS

St. John, April 6, 1905.

The feature of the market is the low price of bananas. This will mean a big

business. Apples have but fair sale. In oranges, such Valencias as are being received, are below the average in quality. There is improved sale for Californias. Prices are rather higher. Some nice Jamaicas are still offered at reasonable figures. Lemons are low.

APPLE SHIPMENTS.

Total shipments to European ports for week ending April 1, 1905:

From	To Liver- pool.	Lon- don.	Glas- gow.	Vari- ous.	Total.
Boston	4,102	595	2,499	548	7,744
New York	11,051	2,282	367	2,883	16,583
Portland, Me.	5,911		2,038		7,949
Halifax	3,659	11,815			15,474
St. John, N.B.		985			985
Total for week	24,723	15,675	4,904	3,431	48,733
Same time 1904	9,482	13,111	6,015	2,450	31,058
Same time 1903	14,034	5,577	2,379	1,416	23,396
Total since season opened to date					2,325,179
" " " " " "					3,413,385
" " " " " "					1902-3.....2,446,698

Woodall & Co., Liverpool, cabled Eben James, Toronto, on April 5, as follows: "4,500 bbls. selling; market dull and declining."

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Marmalade

The season is timely. The consumption just now is large. Your sales will increase if you sell

McGREGOR

quality. **High-grade.**

Direct or through your wholesaler.

McGREGOR = HARRIS CO.
Limited

33 Pearl St., - TORONTO.


**NEW CROP
MAPLE**


Diamond Brand Maple Syrup is the Acme of Perfection.

All Jobbers handle it

Sugars Ltd., = Montreal

MAPLE SYRUP





G. R. Small.

Originator of the celebrated Small's Brand Maple Syrups and Confections, product of the Canada Maple Exchange, Montreal.

Small's Brand monogram mounted on maple leaf, was registered in 1881, the oldest registered maple syrup trade mark in the British Empire. 2nd—Small's Brand has been awarded, with but one exception, all Gold and Silver medals ever offered in Canada, and many from abroad.

TELFER BROS., Winnipeg, (Wholesale) in the month of January, 1903, purchased 22 cases SMALL'S BRAND MAPLE SYRUP, in January, 1904, 355 cases, and in January, 1905, 1072 cases—over four cars. Are you sharing a like satisfaction and profits?

FOR SALE BY ALL JOBBERS

TRADE CONDITIONS IN BRITISH COLUMBIA.

Vancouver, B.C., March 29, 1905.

AN interesting item in the budget speech delivered yesterday in the Provincial Legislature, by Finance Minister Tatlow, was that in reference to production of fruit and dairy produce in British Columbia. As he quoted from official returns, the figures he gave were very accurate. In the total of fruit shipments, just as given to The Grocer a short time ago, Hon. Mr. Tatlow estimated the quantity at 3,010 tons in all for the season of 1904, making an increase over 1903 of 466 tons. The value he placed on this fruit was \$240,000, and with the value of fruit consumed in the province, he estimated the total value of last year's fruit crop at \$500,000.

As to dairy produce, there are now 14 creameries in the province, the Finance Minister said, (there is a fifteenth starting on April 1 at Port Hammond) and in 1904 there was a total of 1,219,006 lbs. of butter produced from these, netting in cash to the patrons some \$276,620. This he said, showed a satisfactory increase over former years. In 1902 the total production of the creameries was 715,842 lbs. In 1903, 958,845 lbs., while last year the total was close to a million and a quarter pounds, as above. It is pointed out, however, that butter to the total value of \$1,179,511 was imported into the province last year.

The total importations of agricultural products into the province in 1904 is set by the Finance Minister at \$7,199,438, an increase of \$1,451,830 in two years. Of course, he points out, that the population has also increased, while there has been an increased trade with the Yukon and the Orient, for some of which the great importations of agricultural products were required. The fact remains, however, that the province is sending out every year the millions which she needs for home circulation, and a large part of which could be kept here if the produce were raised, as it very well might be.

That the day is approaching when the agricultural products consumed in B.C. will be grown on the hitherto fallow lands of the province is evident from the movement which is gradually taking place in rural realty. Not only in the Okanagan district, but in the coast district, especially in the Fraser Valley, there is a rapidly-changing situation. Settlers are taking up every available ranch and farm, and in many cases, on the Fraser, places which were neglected and deserted a few years ago are now being occupied and improved, and the clearings extended.

Undoubtedly the Okanagan district is proving a great attraction to eastern people who are coming west to make new homes. Land there, though high in price, is very productive, and the products are of such a valuable class, being choice fruit commanding high prices, that the returns are sure and very profitable. Many people have, in the winter months, visited the district, and, charmed with the mildness of the dry atmosphere even in winter, zero being practically the coldest weather, have decided to make their homes there. Many small holdings have been taken up on that account, and at prices which

seem too high, when compared with those paid for farm lands elsewhere.

The day of big warehouses in the wholesale quarter of Vancouver is rapidly approaching. Kelly & Burnett, the former a well-known wholesale grocer, have decided to build a big six-storey structure on Water street, just west of the row of wholesale houses which front on that thoroughfare, in order to have rail facilities on the C.P.R. direct at the rear. The new warehouse will be fitted with cold storage facilities in the basement, while its freight elevators will be the most modern obtainable.

The Yukon Winter stage trail is fast breaking up. Recent advices from the north tell of the disappearance of the snow on the hills on the road to Dawson from White Horse. Freight is practically stalled, and it will not be many days until passenger traffic will be stopped too, when the opening of navigation will be the earliest that one can get to the northern capital.

Mr. J. Y. Griffin, who had just arrived in Vancouver the day his big pork packing house at Winnipeg was burned, was called east on that account, without being able to complete the business he came here for. He stated before leaving that the damage was not so great as at first reported.

The assertion is made in legislative circles at Victoria that Mr. F. W. Morse, of the Grand Trunk Pacific, while here secured the charter of the Pacific Northern & Omineca Railway, to build from Kitimaat to Hazelton on the Skeena River. This line has a Government grant of land, and it is said that Mr. Morse stated, before leaving, that his company would go ahead with construction of the line at once.

Hon. Raymond Prefontaine, Minister of Marine and Fisheries, has signified to the authorities of the Westminster Exhibition Association that he approves of the scheme to have an exhibit to show the salmon-breeding process carried out at the salmon hatcheries. The exhibit, which will be a miniature hatchery, will have pools in which will be shown every stage of salmon life from the ova to the full-grown fish.

W. J. Pendray & Sons, soap and paint manufacturers at Victoria are contemplating the location of their industries at Vancouver. The firm is heavily capitalized, and recently sold their site to the C.P.R. in connection with the improvements the latter company is making for the erection of its million-dollar hotel at Victoria. As the City of Victoria would offer no inducements to hold the soap and paint works in that city, now that they are seeking a new site, the company is looking to the mainland for a location.

ASSOCIATION NEWS.

The Hamilton Retail Grocers' Association has made a grant of \$100 towards the cost of installing a plumbing and water supply in the Hamilton pavilion at the Gravenhurst Sanitarium.



THE SECRET

of the excellence of our Marmalade is an open one. We searched out the best process man in the Old Country, had him come to us, to make

SHIRRIFF'S Orange Marmalade

His instructions are, and were, "Make the best you can." Thus our Marmalade is equal to any British made—some say better.

We should like an order from you—
1s and 2s in glass and 7-lb. tins.
Have you our Price List?

Imperial Extract Co., Toronto



GREIG'S WHITE SWAN COCOANUT

Made in all styles, Featherstrip, Shredded, Dessicated, etc., and packed in barrels, boxes, pails, tins, and packages.

Our **WHITE SWAN** guarantee stands behind every pound and means absolute satisfaction or money back.

Samples and prices sent cheerfully on request.

THE ROBERT GREIG CO., Limited
WHITE SWAN MILLS
TORONTO

Valencia Raisins

F.O.S.

Selected

4 Cr. Layers

Fine Filiatra Currants
Tarragona Almonds
Sicily Filberts
Barcelona Filberts
Grenoble Walnuts

Wholesalers sorting stocks for Spring Trade, communicate with

D. RATTRAY & SONS


Import and Export Commission Merchants

QUEBEC

Montreal

OTTAWA

CANADA: No better Country



MOTT'S: No better Chocolate

Elite

true to its name, the best of good chocolates

Diamond

nothing better in this style is made anywhere AND IN ADDITION good profits to the Retailer.

For Sale by all Jobbers

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
 J. A. TAYLOR MONTREAL R. S. MCINDOE TORONTO JOS. E. HUXLEY WINNIPEG.

EASTER NOVELTIES

All orders have been shipped.

Repeat orders can be filled same day as received.

We have the goods and the organization to meet orders of this kind.

STEWART'S FINE CHOCOLATES
A. J. STEWART, LIMITED
 Makers
TORONTO

CANNED GOODS FOR 1905

We are now booking orders for futures in Peas, Corn and Tomatoes, and will guarantee to deliver sixty per cent. of all orders received previous to June 1st and accepted by us.

You will be wise if you place your orders now for

Jersey Peas	Old Church Corn
Jersey Corn	Old Church Peas
Jersey Tomatoes	Old Church Tomatoes

NOT FORGETTING TO ADD WHAT YOU REQUIRE IN
GOLDEN WAX OR REFUGEE BEANS

We will be also on the ground floor in CANNED FRUITS of all kinds.

Quality will be guaranteed to be up to our usual high standard and prices as low as any goods packed of equal quality in Canada. Place your orders at once with our travellers or by letter.

STANDARD CANNING CO., - - Hamilton

LOOK OUT FOR OUR AD. NEXT WEEK RE COCOANUT.

FIRMS INCORPORATED, ETC.

THE Southern Cotton Oil Trading Co. have been granted a license to manufacture and deal in cottonseed oil, etc., in the Province of Ontario to the extent of \$10,000. Attorney, W. A. Reynolds, Toronto.

A. E. Long & Co., Toronto, have been incorporated with share capital of \$40,000 to manufacture and deal in paper boxes, etc. Provisional directors: A. E. Long, P. C. Soules, A. E. DePatie, and L. I. Morris, all of Toronto.

The Dairyman Publishing Co., Toronto, with share capital of \$30,000, have been incorporated to publish magazines or periodicals in the interest of dairymen. Provisional directors: R. G. Murphy, County of Leeds; J. R. Dargaval, County of Carleton; W. Eager, County of Dundas; J. N. Paget, County of Haldimand, and W. K. MacLeod, County of Middlesex.

The Detroit and Dominion Oil Co. have been granted a license to refine and deal in petroleum, oil, etc., in the Province of Ontario, to the extent of \$1,000,000. Attorney, A. R. Bartlet, Windsor.

The Union Stockyards Co. have increased their capital stock from \$400,000 to \$500,000.

The Lambton Creamery Co., Limited, with share capital of \$50,000, have been

incorporated to acquire the business of the Lambton Creamery, now carried on by W. English and J. E. Armstrong, and to manufacture and deal in fruit and dairy produce. Provisional directors: W. English, J. E. Armstrong, G. M. Cary, and N. McPhail, of Petrolia; and I. W. Steinhoff, of Stratford.

The Canadian Co-operative Co., Winnipeg, with capital stock of \$20,000, have been incorporated to carry on a general grain and live stock business. Provisional directors: A. Atkinson, C. H. Forrester, J. McVicar, C. Brown and V. A. Elliott, all of Winnipeg.

Alfred Hawkesworth & Sons Co., Limited, of Montreal, with capital stock of \$20,000, have been incorporated to acquire the mercantile business now carried on in Montreal by A. Hawkesworth, and to carry on a general retail and wholesale trading business. Provisional directors: A., E., W., and H. Hawkesworth, and J. W. Moss, all of Westmount.

Binning Barsalou & Co., Montreal, have been incorporated with capital stock of \$20,000, to carry on a general mercantile and commission business. Provisional directors: M. Barsalou, J. B. M. Chabot, E. Barsalou, H. Quevillon and C. Lafleur, all of Montreal.

The Manitoba Canning Co., Limited, has been incorporated to take over the business of the Manitoba Creamery and

Preserved Dishes Co., and to manufacture and deal in meats, fish and domestic produce.


TAKEN INTO PARTNERSHIP.

Mr. John Anderson, of Chase & Sanborn, Montreal, has been taken into partnership, registering under date of April 3. Mr. Anderson, who has been with the firm for many years, is well known to the trade, and his many friends will be pleased to hear of his well-merited advancement. Chase & Sanborn recognize the value of having young blood in their business, and Mr. Anderson's promotion to a partnership in Montreal is carrying out a principle that has made this firm what it is acknowledged to be—one of the premier coffee houses of the country. The Grocer tenders Mr. Anderson its congratulations and good wishes for a long and prosperous career.

DIRECTORS ELECTED.

At the annual meeting of the shareholders of the St. Lawrence Sugar Refining Co., Limited, last week, the following were elected to the board of directors: A. Baumgarten, Robert Hampson, Jos. Crathern, Theo. Labatt, B. McNally, and E. A. Reincke, New York. At a subsequent meeting of the directors, A. Baumgarten, was elected President; Theo. Labatt, Vice-President, and B. McNally, Secretary-Treasurer.


Send your Order NOW.



Push Plunger way in until it springs back
BODE'S GUM
Fresh Fruit Flavors

BODE'S GUM
ONE CENT


BEST GUM.



Push Plunger way in until it springs back
BODE'S GUM
Fresh Fruit Flavors

BODE'S GUM
ONE CENT


SMALLEST MACHINE



Push Plunger way in until it springs back
BODE'S GUM
Fresh Fruit Flavors

BODE'S GUM
ONE CENT

GREATEST MONEY MAKER



Push Plunger way in until it springs back
BODE'S GUM
Fresh Fruit Flavors

BODE'S GUM
ONE CENT

One of these machines and 1000 pieces Gum will cost you only **\$8.00**
Gum for refilling machine will cost you \$6.50 per 1000 pieces.

Order through your jobber or
LITTLE BODE SLOT MACHINE CO.,
28-30 St. George St., MONTREAL

RECORDED

APR 27 1905

as Acton

Park Co

Book 34

Page 4

**TRADE CONDITIONS IN
NOVA SCOTIA.**

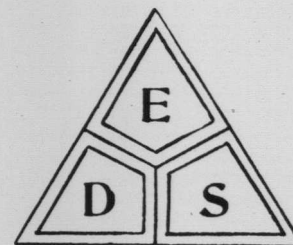
Halifax, April 3, 1905.

THE state of the wholesale grocery market for the past week is reported as fair, and about the average of what is expected for this season of the year. Considerable goods are going out and the country districts which were cut off by the railroad blockade are now again pretty well stocked up. It has been found, however, that, except in actually necessary lines, there has been quite a shortage in trade for all of February and the first half of March. Payments are about as last reported, but it is anticipated that a change for the better will gradually come about. The retail trade is reported good, though some lines, such as eggs, butter, parsnips, carrots and beets for family use, are difficult to obtain.

Oats are scarce and are now quoted at 51 to 55c. At many points oats had to be used for feed on account of the hay shortage, and this has tended to a higher price. P.E.I. vessels are now opening up stocks held all Winter, and others will be arriving with what surplus remains on the Island. Seed oats are particularly scarce, and many farmers in outlying districts are unable to procure the same. Last week the Local Legislature passed a bill authorizing the county councils to borrow money to loan the farmers for the purpose of buying seed. This scarcity of money among the farmers is accounted for by the shortage of hay crops.

This being the Lenten season, there is a great deal of fish used and the markets are fairly well supplied by coast fishermen. Fresh cod, halibut, lake trout and herring are abundant, as well as lobsters. Frozen salmon is still used. Fresh-caught salmon and mackerel are fresh-caught salmon and mackerel are expected.

The molasses situation is still firm, with a late advance of one cent, reported in the Barbadoes market. During the last month prices have advanced here 3c. and Barbadoes is quoted on a par with Porto Rico. The firmness in Barbadoes will reduce the quantity used here of that grade, especially if Porto Rico can be secured. One cargo of the latter arrived here a week ago and others are on the way.



Goods



Sell Them

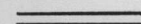


For finest trade. Prepared with the greatest care, from first quality fruit, gathered from our own orchards and fields.

E.D.S.

Jams, Jellies and Sealed Fruits in glass.

Have we had an order?



E. D. SMITH'S

ORCHARDS

WINONA, - - ONT.

The flour used in the manufacture of

**Perfection
Cream Sodas**

is perfectly adapted for this particular work, and with perfect flour goes every other thing necessary to a perfect product.

Grocers, we want you to sell Perfection Sodas. They will help your Biscuit trade.

3-lb. Cards or Tins.

**THE Mooney
Biscuit & Candy
Company,**

LIMITED,

Stratford, - Canada.

COWAN'S COCOA

Maple Leaf Label
Our Trade Mark

**COWAN'S CHOCOLATE, CAKE ICINGS,
CREAM BARS,**

and COWAN'S famous MILK CHOCOLATE

are absolutely pure goods.

THE COWAN CO., LIMITED. TORONTO

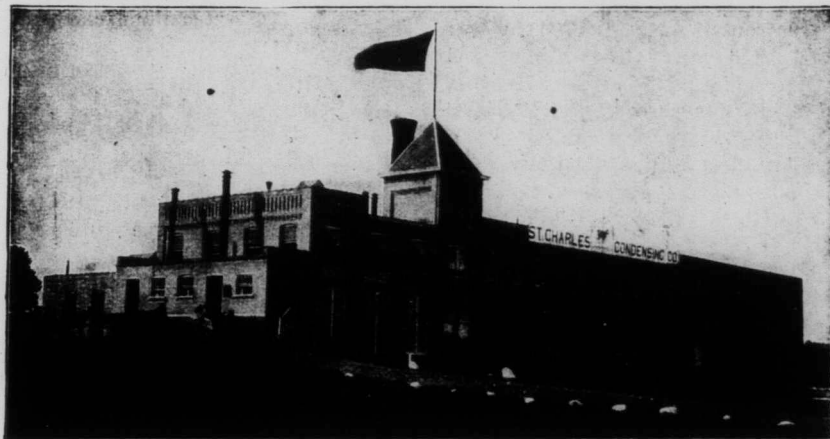
Spring Drink

VAN HOUTEN'S COCOA

Spring Food

The Grocer who recommends Van Houten's Cocoa confers a favor on his customer that the latter will appreciate.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL



INGERSOLL, CANADA - FACTORY.

AN EASY ONE.

Added to our splendid assortment of GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St Charles Condensing Co.

old reputation

Attention!

old reputation

The BEST of

Swiss Milk Chocolates

KLAUS'S CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the Gold Medal) at the Glasgow Exhibition.

Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,
MONTREAL.



I am the Toffee King

I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE

is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

JOHN MACKINTOSH, Ltd., - HALIFAX, ENG.

CANADIAN AGENTS:
Lamont, Corliss & Co., 27 Common St., Montreal.

Possibly
You have
noticed it
yourself—
how that some
cereals have
deteriorated
in quality
of late—
dusty,
dirty,
burnt,
inferior.
Not so
with

Orange Meat

Our success
is not making
us careless.
The Grocer
doesn't hear
his Customers
complaining
that

Orange Meat

is "not quite so
good as it used
to be."

The Frontenac Cereal Co.

Limited.

KINGSTON, Ont.

Flour and Cereal Foods

Process of Shredding Wheat.

IN answer to numerous inquiries from the trade as to "How and why wheat is shredded?" The Grocer is in receipt of the following authoritative information from the "Home of shredded wheat" at Niagara Falls, N.Y.:

"Some idea of the cleanliness and wholesomeness of 'shredded wheat' may be gained from the fact that the wheat passes through twenty-two cleaning and dusting machines before it is steam-cooked ready for shredding. • Each of these machines has a particular work to do. One of them, called a 'stoner,' removes all the little stones that get mixed up with the wheat. It is of most ingenious mechanism and utilizes the principle of gravity. Another takes out the 'wild oat,' another removes the wild mustard seed, another takes out the cockle, others collect the dust, straw, chaff and other foreign substances.

"After cooking, the wheat is spread upon clean white cloths to dry for 16 hours and then run through shredding machines which draw it out into fine porous shreds. These shreds are formed into biscuits and baked.

"And why do they cook and 'shred' the wheat? Of course there's a reason for it. The wheat is cooked so as to make the starch of which the white flour is largely composed, soluble and easy to digest. The 'shreds' also contain all the rich nutriment in the outer coats of the wheat kernel—which are not found in white flour. These 'shreds' are not only light and porous, readily absorbing the saliva and gastric juices of the stomach, but present a vast surface to the action of the digestive fluids."

Meeting of Keewatin Flour Mills.

THE Keewatin Flour Mills Co., Limited, held the first general meeting of the shareholders on Wednesday, Mar. 29, in Ottawa. A full report of the progress made by the directors in securing a valuable water-power at Keewatin, and preparation of plans, management, etc., was submitted and adopted. The plans are designed for a mill having a daily capacity of 5,000 bbls. The machinery for 3,000 bbls. will be first adopted, and the remaining machinery can be subsequently added without interfering with the running of the mill. The plans are prepared for the Allis-Chalmers Co., one of the largest firms in the United States engaged in designing and erecting mills. The mill

will be designed according to the most modern and up-to-date ideas. An elevator at the mill, having a capacity of 500,000 bushels, will also be erected, and smaller elevators secured or erected at favorable situations throughout the West.

The following gentlemen have been elected as officers and directors for the ensuing year: President, John Mather, director of the Bank of Ottawa; Vice-President, George Burn, general manager of the Bank of Ottawa; Secretary-Treasurer, E. Seybold, managing director of the Eclipse Mfg. Co.; Directors: R. L. Borden, K.C., M.P., director of the Bank of Nova Scotia; Hon. J. D. McGregor, director of the Nova Scotia Steel Co.; Hon. E. H. Bronson, president of the Bronson Co.; Denis Murphy, president of the Ottawa Transportation Co., and director of the Bank of Ottawa; R. M. Cox, lumber merchant; John Coates, C.E., president Ottawa Gas Co.; D. L. Mather, lumberman; A. W. Fraser, K.C.; Solicitors, Perkins, Fraser & Gibson; Bankers, Bank of Ottawa and Bank of Nova Scotia.

No Drawback* on Mixed Flour.

The U. S. Treasury Department has decided that the provisions of the drawback law are not broad enough to permit drawbacks on foreign wheat brought into the United States to be exported with domestic wheat. This will operate against American millers wishing to mix Canadian with domestic wheat in order to fulfil the requirements of special brands of flour for the export trade.

Grain and Cereal News.

The Meyers Milling Co., Listowel, is to be converted into a joint stock company.

The Canada Malting Co. have purchased a site at Notre Dame, Man., on which they will erect a grain elevator and malting house.

The Malta Vita Pure Food Co. have been granted a license to buy and deal in grains, fruits, vegetables, etc., and to manufacture cereal products in the Province of Ontario to the extent of \$25,000. Attorney, F. Denton, Toronto.

The Canadian Co-operative Co., Winnipeg, with capital stock of \$20,000, have been incorporated to carry on a general grain-dealing business. Provisional directors: A. Atkinson, C. H. Forrester, J. McVicar, C. Brown and G. A. Elliott, all of Winnipeg.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

Your best advertisement is a satisfied customer.

Mathieu's Syrup of Tar and Cod Liver Oil

has produced more satisfied customers for the grocer than any other.

It is a cough remedy and a tonic combined; cures the cough and restores the general health, and always leaves its users feeling better.

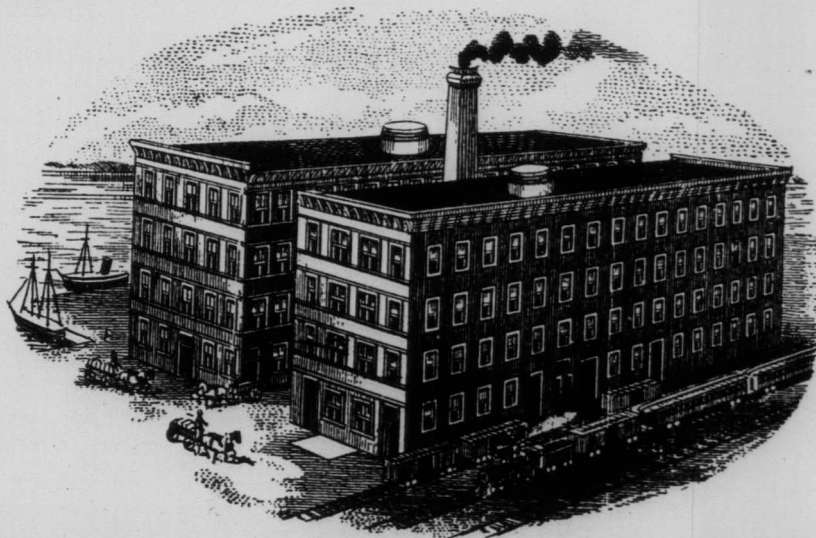
J. L. MATHIEU CO., LIMITED
PROPRIETORS, SHERBROOKE, P.Q.

MATHIEU'S NERVINE POWDERS
may be recommended as a safe and sure cure for headache, etc.



beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods :

Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr.
Oatmeal



Pot and Pearl
Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds
of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US
FOR QUOTATIONS,

PROMPT DELIVERY IN MIXED OAR LOTS
OR OTHERWISE.

LETTER ORDERS
A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS
FOOT JARVIS STREET **Toronto**

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Your Tobacco Department.

THE advice which has been offered time and again in these columns, on the subject of keeping the tobacco stock attractive, will bear endless repetition. Money is lost every week that the fixtures, cigars and tobaccos are not kept clean, neat and presentable. Dust on the showcases or dirty glass, or ruffled boxes, all give the impression that the stock has not been handled much; in other words, that it is old. It will not take more than a few minutes every day to straighten up the boxes, polish the glass cases and make the whole department look as if it were the busiest in the store.

A good display can be made of the smokers' accessories. Pipes and tobacco pouches, if properly handled, will add noticeably to the profits of the department. They are easy to handle and are not perishable. Moreover, if properly shown, they will help the sale of the regular goods. Everything which improves a department and makes it more attractive to the eye, should be seized on by the grocer. They work a profit both ways. Not only do they sell themselves, but they help to sell everything else in their line.

Above all, keep the tobaccos clean and orderly. The smoker becomes in time an epicure and he will insist on having his smoking materials put up properly. The dealer cannot afford to take any liberties with his customers in this respect.

Canadian Tobacco.

Of the fourteen million pounds of tobacco consumed annually in Canada no less than five million pounds is made from Canadian-grown leaf. The production is rapidly increasing. While the quality of the Canadian leaf is of the best, the methods of curing are defective, and lectures on the subject are now being delivered to the farmers by the Government agents, who were previously sent to Wisconsin to study the methods in vogue in that tobacco-growing State. The Government is rendering valuable assistance to the industry in other directions. A number of experiments have been undertaken at the Central Experiment Farm, and it is proposed to es-

tablish experimental stations in the tobacco-growing districts.

An Improved Tobacco Pouch.

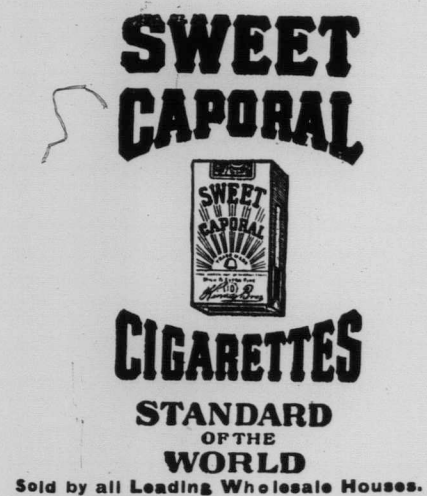
A Californian has invented a rather novel tobacco pouch, which is provided with a measuring device which will measure out a quantity of tobacco necessary to fill a pipe or make a cigarette. The measuring device consists of a cylinder formed at the upper end of the pouch. This cylinder is covered at the top by a lid, which is kept closed against the pressure of a well-actuated hinge by means of a spring latch. A sliding plate is provided within the pouch to close the lower end of the cylinder. This plate may be operated by a thumb piece, projecting through the upper wall of the pouch. In use the plate is moved clear of the cylinder and the pouch inverted to fill with tobacco. Then the plate is moved to closed position and the lid released, causing the measured amount of tobacco to flow out into the pipe. The measured chamber thus prevents waste. The pouch is particularly useful to smokers who make their own cigarettes. When adapted for that purpose the cylinder is made of a size to measure just the quantity of tobacco necessary for a single cigarette.

They are made from Spanish Cedar and have pleasant Odor.

The Best Cigar Box.

"The best cigar box is made of Spanish cedar," said a tobaccoist to a reporter yesterday. "All our imported cigars come in Spanish cedar boxes. Look here."

He opened a box of beautiful, costly cigars, and the odor diffused through the



All First-Class Grocers

Handle

OLD CHUM

Cat Plug Smoking Tobacco

It's a Trade Bringer.

GRUB-STAKING

That's what it amounts to, almost.

Not many firms that will furnish a grocer with goods on the Payne plan.

1000 Cigars, assorted as desired.

Express paid.

*Privilege of returning unsold stock
at the end of 3 months.*

Money back without a kick.

No wonder we have added customer after customer on such terms—and they prefer not to return the goods.

They find **Pebble** (5-center) and **Pharaoh** (10-center) to be fine sellers.

WHAT ABOUT YOU? WON'T YOU TRY THIS OFFER?

J BRUCE PAYNE, LIMITED, Makers, Granby, Que.

Letters to Tom, the Grocer.—No. III.

HAMILTON, April 7, 1905

Dear Tom :

Are you looking after your collections sharply? Don't be "easy" in this thing. Keep your accounts clean. Get money in the bank. You'll need it there, not in your books, if you would take advantage of the markets in lots of lines.

This is sound advice. The man who pays up is always a better customer than the man who owes you and doesn't pay.

We are pleased to know you are finding our **T. & B.** Smoking Tobacco going so well. Remember it has gone well for a generation or two.

Yours truly,

GEO. E. TUCKETT & SON CO., LIMITED.

Per J.

Rowat's Olives

Will be offered by the wholesale trade of Canada at prices which for quality defy competition. It is up to every first-class grocer to get jobbers' prices for **Rowat's Olives** before purchasing.

You Can Save Money

by writing us for samples of teas or coffees. Complete assortment. As a starter send for sample of our **Ceylon Black at 12½c.**; and **China Young Hyson at 8½c.**

Jas. Rutherford & Co.

27 St. Sacrament Street,

Montreal

shop was indescribably pleasant, an odor half of tobacco, half, as it seemed, of spices.

"That spicy smell—do you notice it?" said the dealer. "Well, that is the smell of the Spanish cedar. It communicates itself to the cigars, and so delicate and subtle is it, that it actually improves their flavor.

"If we put up our goods in chestnut or walnut or pine boxes, the flavor of the wood, impregnating the tobacco, would ruin the cigars entirely. Hence, moderately good cigars are put up in a box that is quite odorless, and the best

cigars are put up in this aromatic and costly box of Spanish cedar."

Tobacco Notes.

J. A. Blais, tobacconist, Lauson, has assigned; A. Lemioux is provisional guardian.

The stock of S. Brown, tobacconist, Montreal, has been slightly damaged by smoke and water; insured.

P. Y. Henderson, tobacconist, Warton, has assigned to W. H. B. Spotton; meeting of creditors held Mar. 31.

Miller & Lockwell, cigar manufacturers, Québec, have opened a branch in the

Northwest to enable them to handle their business more readily.

Mr. Solomon Hyman, the well-known tobacconist, of Montreal, died in that city last week. Mr. Hyman had a remarkably clear knowledge of the tobacco business. His annual trips to Cuba kept him in close touch with the sources of the industry, and his opinion on anything pertaining to the island has long been accepted as authoritative. A large number of clients will miss the familiar face when they drop into the old haunt to smoke their after-dinner cigar.

Royal Egyptian Cigarettes

Rich in Flavor

Copious in Value

Great Sellers

All First-class Grocers should have them

J. M. Fortier, Limited, Manufacturer, Montreal

Their Flavor

We are not claiming that our Tobaccos are better than others—they may be, but we do assert that

McAlpin's Tobaccos

have a flavor that makes them liked; that they are the most profitable high-grade tobaccos made; and that the grocer is unfair to himself and the trade he serves when he does not keep on hand a stock of them.

McAlpin Consumers' Tobacco Co., Limited
TÓRONTO

FINANCE

THE past year was unprofitable for fire insurance companies doing business in Canada. Practically all of them showed an absolute loss for the year's work, and in many cases the loss was double the total amount received on premiums. One of the most conservative companies in accepting risks, paid out in fire losses \$227.42 for every hundred dollars received. The number whose losses ran from 110 per cent. to 140 per cent. of their receipts from premiums, comprises practically all the companies doing a big business here. The figures are given, too, without including the running expenses of the companies, which would average thirty per cent. of the premiums. In this reckoning, account has to be taken of the extraordinary fire losses in Toronto last year. But we have the statement of a general agent of one of the big companies in Montreal, that the losses in Montreal average up with those for the rest of Canada.

If these conditions continue it will be a bad outlook for men who carry heavy insurance. The withdrawal of the foreign companies from Canada would be a rather drastic means of supporting home industry. It would simply mean that these companies could not do a profitable business here at anything like the rates they now charge. If they cannot, it is certain that local com-

panies can not either. The result would be an inevitable raising of rates.

Much depends on the report which the present year will show. If 1905 presents as disastrous a record as 1904, a stiffening of rates will be inevitable. Insurance companies cannot and will not dissipate their profits from other countries in paying deficits here.

There are only two logical outcomes of such a state of affairs. There is either an increase in rates or improving of risks. There can be no doubt as to which horn of the dilemma should be seized. Definite steps must be taken to lessen the risks. In up-to-date factories automatic sprinklers are now being installed. The more general these become the quicker will the rates come down. The cost of these will soon be made up by the difference in the premiums that will follow their general adoption.

The Manufacturers' Association is doing a good work in establishing a department of insurance, with an expert at its head. What is required more than anything else at the present time is a systematic investigation of the conditions obtaining in the insurance world. Undoubtedly risks can be improved if a united effort is made. The Manufacturers' Association is in a peculiarly strong position to carry on a general campaign in this direction.

Messrs. Cowdry Bros., MacLeod, Alta., have sold their private banking business to the Canadian Bank of Commerce, who are to open a branch at MacLeod immediately. The bank will also open at Lethbridge, Alta., on 27th instant.



THE UNDERWOOD

The Writing-in-Sight Typewriter

Will do your work 25% to 50% faster than any other writing machine. Highest award "Grand Prize," St. Louis Exposition, 1904.

UNITED TYPEWRITER CO., LIMITED

7 ADELAIDE STREET EAST,
TORONTO

and at

99 ST. FRANCIS XAVIER STREET,
MONTREAL

HAMILTON LONDON OTTAWA QUEBEC ST. JOHN, N.B.

A bill to incorporate the Sovereign Fire Insurance Company was passed by the Dominion Parliament recently. The incorporators are: William Dineen, Robert E. Menzie, John T. Hornibrook, Edmund E. Sheppard and Josiah B. King, Toronto. The capital stock is placed at \$2,000,000. Before the company commence business, \$650,000 must be paid up in cash, and each succeeding year for three years, \$15,000 in cash. The head office will be in Toronto.

The contractors for the new Government mint at Ottawa have commenced operations. Excavations will be begun as soon as the weather permits. The building will be a handsome and substantial structure and will be in keeping with the rest of the public buildings in the capital. Langdon & Sullivan are the contractors.

WESTERN Incorporated 1851
ASSURANCE COMPANY.

FIRE AND MARINE

Head Office	Capital	-	\$1,500,000.00
Toronto,	Assets, over	-	3,300,000.00
Ont.	Annual Income	-	3,890,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.

THE CANADIAN BANK OF COMMERCE

Paid-up Capital, - - - \$8,700,000
 Rest, - - - - - \$3,000,000

HEAD OFFICE: TORONTO, CANADA

HON. GEO. A. COX, Pres. B. E. WALKER, General-Manager.
 LONDON, ENG., NEW YORK, N.Y.,
 60 Lombard St., E.C. 16 Exchange Place,
 S. Cameron Alexander, Manager. Wm. Gray and H. B. Walker, Agents.

TRAVELLERS' LETTERS OF CREDIT

The Travellers' Letters of Credit issued by this Bank are a great convenience to Travellers. They are available in all parts of the world, and the holder is enabled, without risk or difficulty, to obtain such sums as he requires at any point in his journey.

BANK MONEY ORDERS

AT THE FOLLOWING RATES:

\$5 and under	3 cents
Over \$5 and not exceeding \$10	6 cents
" 10 "	"	30.....10 cents
" 30 "	"	50.....15 cents

These Orders are Payable at Par at any office in Canada of a Chartered Bank (Yukon excepted), and at the principal banking points in the United States.

Negotiable at a fixed rate at The Canadian Bank of Commerce, London, Eng.

Money

CAN BE SAVED BY MEANS OF AN ENDOWMENT POLICY.

YOU CAN ONLY SECURE SUCH A POLICY WHILE YOU ARE IN GOOD HEALTH.

Pamphlets and Full Particulars regarding the New Accumulation Endowment Policy sent on application.

Confederation Life ASSOCIATION.

W. H. BEATTY, PRESIDENT.
 W. O. MACDONALD, ACTUARY. J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

CAPITAL PAID UP, - - \$1,000,000.
 RESERVE FUND, - - - 1,000,000.
THE METROPOLITAN BANK.

DIRECTORS
 R. H. WARDEN, D.D., President S. J. MOORE, Esq., Vice-President
 D. E. THOMSON, Esq., K.O. His Honor W. MORTIMER OLARK, K.O.
 THOS. BRADSHAW, Esq. JOHN FIRSTBROOK, Esq.

HEAD OFFICE, - TORONTO.
 W. D. ROSS, GENERAL MANAGER.

GENERAL BANKING BUSINESS TRANSACTED

SAVINGS DEPARTMENT

at all Branches.
 ACCOUNTS SOLICITED
 Drafts Bought and Sold.
 Letters of Credit Issued.

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$850,000.00.
 TOTAL ASSETS, \$2,043,678.59.
 LOSSES PAID SINCE ORGANIZATION, \$25,868,544.80.

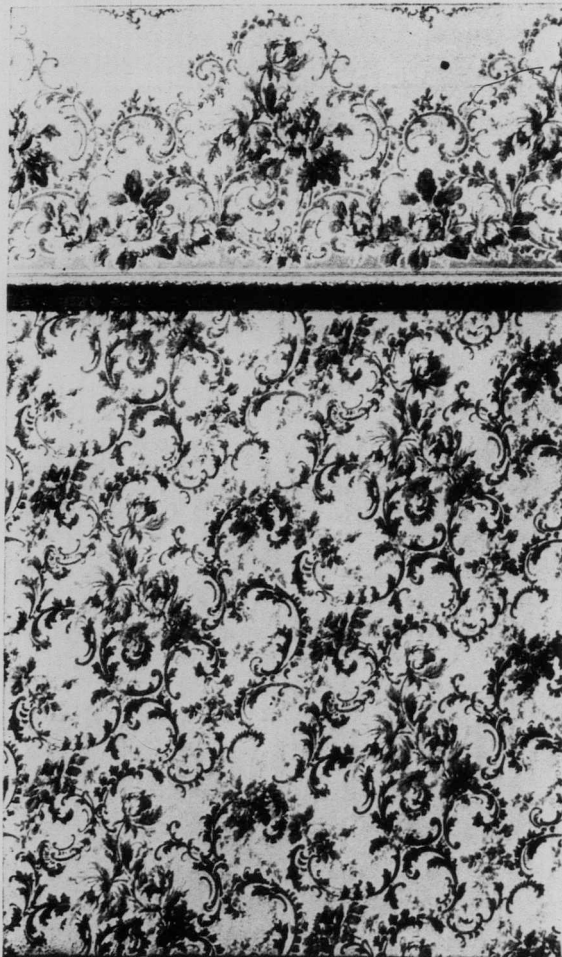
HEAD OFFICE, - BRITISH AMERICA BUILDING,
 Cor. Front and Scott Sts., Toronto.

HON. GEO. A. COX, President. J. J. KENNY, Vice-President
 P. H. SIMS, Secretary. and Managing Director

WALL PAPER

THE RETAIL TRADE.

THIS is the retailer's month in the wall paper business. The manufacturers have made their deliveries and are just doing a sorting business. Lines which have sold out early are being re-filled, but apart from



A popular parlor paper from the Stauntons line. Manufactured by Stauntons Limited.

this they are just getting their samples into shape for next year.

The present has been a remarkably good year in wall papers. The retail dealers have bought strongly, and the season promises well for them. The artistic designs which have been brought out for the present year's business have helped the sales greatly. There is a certain amount of business which is done regularly in staple lines, but the luxuriant patterns offered this year induce many sales which would not otherwise be made.

The wall paper department is one which might be cultivated by retailers much more than it is. It offers excellent inducements in the way of good profits, attractiveness of display, and easiness of handling. Moreover, in the past it has not been worked on a good, live, up-to-date plan. Now is the time to establish your business firmly. Somebody is going to take hold of it and develop it to his own profit. Why not you?

WALL PAPER
PLAIN BURLAP AND
FABRIC EFFECTS

GREATER DECORATIVE POSSIBILITIES
THAN WITH THE PLAIN "INGRAINS"
—AND BETTER PROFITS

Nos. 1640 AND 1641 ARE POPULAR
PATTERNS, AND REDS AND GREENS ARE
MOST POPULAR COLORS IN THESE GOODS.

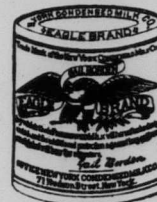
SAMPLES ON APPLICATION.

STAUNTONS
LIMITED
TORONTO

No Grocer in Canada Should be Without

BORDEN'S

"Eagle"



Brand
Condensed
Milk

OR

"Peerless"



Evaporated
Cream

For 2 Reasons — One — They are the Best.
Two — They are Profitable to Handle.

Ask your Jobber, or write to

WILLIAM H. DUNN, - MONTREAL

JOS. IRVING, 92 Wellesley St., TORONTO.

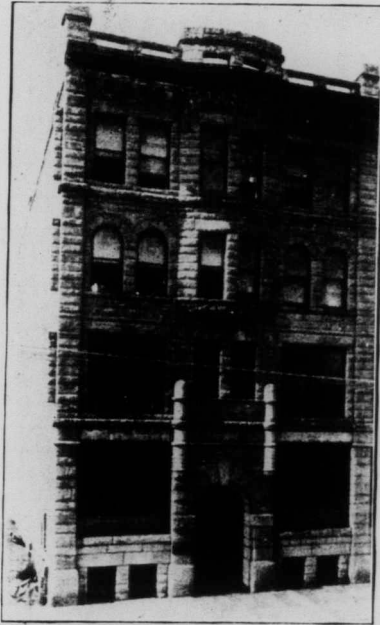
ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones - Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

April 6, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—		
Bee" brand, 48 5c. pkgs., per case	\$1 75	
" " " 27 10c. pkgs., " "	2 00	
" " " 10 25c. pkgs., " "	1 75	
Cook's Friend—		Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 " "	0 80	
" 12, in 6 " "	0 70	
" 3, in 4 " "	0 45	
Pound tins, 2 doz. in case	3 00	
12-oz. tins, " "	2 40	
5-lb. " "	14 00	

W. H. GILLARD & CO.

Diamond—		
1-lb. tins, 2 doz. in case	\$2 00	
1-lb. tins, 3 " "	1 25	
1-lb. tins, 4 " "	0 75	

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	8-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1 doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " " "	0 75
" 3 " " "	1 25
" 2 " " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1/2 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1/2 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1-lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pks. in a case.	78

Freight paid. 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
1/2 lb.	1 60
3/4 lb.	2 25
1 lb.	2 90
1 1/2 lb.	4 50
1 lb.	5 75
3 lb.	15 50
5 lb.	25 50

Sizes.	Per Doz.
Cleveland's—Dime	\$1 00
1/2 lb.	1 50
3/4 lb.	2 20
1 lb.	2 80
1 1/2 lb.	4 25
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz in box	\$2 25
1-lb. tins, 4 doz in box	1 25
1-lb. tins, 4 doz in box	75

BEE BAKING POWDER.

1-lb. tins, cases 4 doz, per doz.	\$2 25
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HOME BAKING POWDER, CO., MONTREAL.

Sizes.	Per doz.
2 doz. case 1/2 lb.	\$2 40
1 " " 1 lb.	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " " 36 10 " "	4 00
" " " 24 16 " "	4 50
"Beaver" brand, 24-16 pkgs.	4 80

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10

J. M. DOUGLAS & CO.—Laundry Blues.



"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16c
"Sapphire"—14-lb. boxes, 1/2 lb. pkgs. per lb.	12c
"Union"—14-lb. boxes, assorted, 1 & 1/2 lb. pkgs. per lb.	10

Black Lead.

Re-kitt's, per box	\$1 15
Box contains either 1 gross 1 oz. size	
1/2 gross, 2 oz., or 1/4 gross, 4 oz.	



JAMES DOME BLACK LEAD.

6a size	\$2 40
2a size	2 50

Borax.

Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" 10 oz., cases, 48 " "	3 25
" 16 oz., cases, 48 " "	4 25
EAGLE BORAX.	
Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c. " "	0 90

Boeckh's Brooms.

Bamboo Handles, A, 4 strings	\$4 50
" " B, 4 " "	4 20
" " C, 4 strings	3 95
" " D, 4 " "	3 70
" " F, 4 " "	3 40
" " G, 3 " "	3 10
" " I, 3 " "	2 70

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocos.

THE COWAN CO., LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" 1/2 lb. tins	" 3 50
" 1/2 lb. tins	" 2 00
" fancy tins	" 0 85
" 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1/2 lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1/2 lb. tins, doz.	2 25

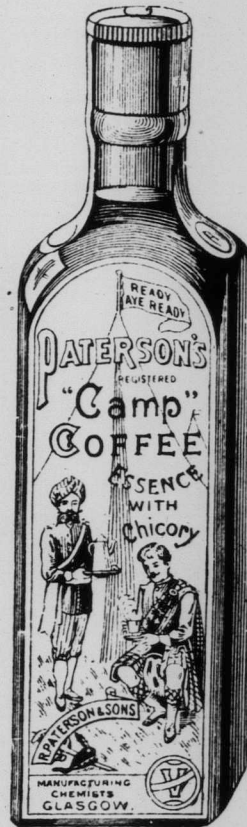
WHOLE FRUIT

BATGER'S Strawberry Jam is made from whole fruit, selected, Kent Strawberries, which are celebrated the world over. They are then preserved in one of the largest establishments of its kind in the world; where they have been making **JAMS** for over 150 years. The result is a very fine and naturally-flavored article. You can sell **BATGER'S** Strawberry Jam with every assurance, as there is positively nothing better. It shows you a very nice profit and—what is just as important—gives the best of satisfaction. A trial will convince you of what we have said. Order from your wholesaler or

ROSE & LAFLAMME
MONTREAL.

GOOD PROFIT

Up-to-date grocers sell the up-to-date coffee essence, Paterson's Camp Coffee. It affords a good margin of profit and is a quick seller.



Rose & Laflamme
Agents
MONTREAL

Chocolate—	per lb
Queen's Dessert, 1/2's and 1/4's.....	\$0 40
Vanilla, 1/2's.....	0 42
Mexican Vanilla, 1/2's and 1/4's.....	0 35
Royal Navy Rock, " ".....	0 30
Diamond, " ".....	0 25
" " 8's.....	0 28
Icings for cake—	Per doz.
Chocolate, pink, lemon color, lbs.....	\$1 75
Orange, white and almond, 1/2-lbs.....	1 00
Confections—	Per doz.
Cream bars, large boxes.....	\$2 25
" " small.....	1 35
Chocolate ginger, lbs.....	3 75
" " 1-lb. boxes.....	2 25
" " wafers, 1-lb. boxes.....	2 25
" " 1-lb. boxes.....	1 30
FRY'S.	
Chocolate—	per lb.
Caracas, 1/2's, 6-lb. boxes.....	\$0 42
Vanilla, 1/2's.....	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes.....	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes.....	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes.....	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes.....	0 24
Cocoas—	Per doz.
Concentrated, 1/2's, 1 doz. in box.....	2 40
" " 1-lb. " ".....	4 50
" " 1-lb. " ".....	8 25
Homeopathic, 1/2's, 14-lb. boxes.....
" " 1/2's, 14-lb. boxes.....
Epps's Cocoa, case of 14 lb., per lb.....	0 35
Smaller quantities.....	0 37 1/2
BENSCHDORF'S COCOA	
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.	
1/2 lb tins, 4 1/2 doz. to case.....	per doz., \$ 90
" " 4 " " ".....	2 40
" " 2 " " ".....	4 75
" " 1 " " ".....	9 00
JOHN P. MOTT & CO.'S.	
R. S. McIndoe, Agent, Toronto.	
Mott's Brome.....	Per lb. \$0 30

Mott's Prepared Cocoa, 1/2's and 1/4-boxes.....	Per lb. 0 28
Mott's Breakfast Cocoa, 1/2's in boxes.....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's Navy Chocolate, 1/2's in boxes.....	0 27
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 06
Vanilla Sticks, per gross.....	1 00
Mott's Confectionery Chocolate.....	0 21 0 32
Mott's Sweet Chocolate Liquors.....	0 20 0 36
WALTER BAKER & CO., LIMITED.	
Premium No. 1 chocolate, 12-lb. boxes.....	\$0 35
Vanilla chocolate, 6-lb. boxes.....	0 47
German sweet, 6-lb. boxes.....	0 26
Breakfast cocoa, 1/2, 1/4 and 5-lb tins.....	0 40
Cracked cocoa, 1-lb. pkgs., 12-lb. boxes.....	0 33
Caracas sweet chocolate, 6-lb. boxes.....	0 37
Caracas tablets, 100 bundles, tied 5's, per box.....	3 00
Soluble chocolate (hot or cold soda) 1-lb. cans.....	0 42
Vanilla chocolate wafers, 48 to box, per box.....	1 58
The above quotations are f.o.b. Montreal.	
WALTER M. LOWNEY CO.	
Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins.....	40c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins.....	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins.....	40c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins.....	42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins.....	44c.
Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins.....	32c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.....	34c.
Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.....	33c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	35c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.....	35c.
Medallion sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.....	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	44c.
Milk chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.....	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	35c.
Vanilla sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.....	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	32c.
Tid-Bit chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.....	30c.

Diamond sweet chocolate—	6-lb. boxes, 12 bxs. in case, 1-lb. pkgs. 23c.
	12-lb. boxes, 6 boxes in case, 1-lb. pkgs. 23c.
Condensed Milk.	
Anchor " brand, cases 4 doz., per case.....	\$5 00
evap. cream, cp. 4d. " ".....	4 65
Borden's Condensed Milk Co.	
Eagle " brand.....	\$1 50
Gold Seal " brand.....	1 30
Peerless " brand evaporated cream.....	1 30
TRURO CONDENSED MILK & CANNING CO., LIMITED.	
" Jersey " brand evaporated cream, per case (4 doz.).....	\$4 65
" Reindeer " brand per case (4 doz.).....	5 60
Coffee.	
" Bee " brand, 1 lb. tins, cases, 30 tins.....	9 00
" " " " 2 lb. dms. cases, 15 tins.....	8 70
" Beaver " coffee, 24-1 lb. pkgs.....	4 80
" Sun " brand, 25 and 50 lb. tins—	
Gem, roasted or ground.....	0 30
Extra, " ".....	0 25
Fine, " ".....	0 22
Fancy, " ".....	0 18
" Beaver " (ground only compound).....	0 15

THE EBY, BLAIN CO., LIMITED.	
In bulk—	Per lb.
Club House.....	0 32
Royal Java.....	0 31
Royal Java and Mocha.....	0 31
Nectar.....	0 30
Empress.....	0 28
Duchess.....	0 26
Ambrosia.....	0 25
Fancy Bourbon.....	0 20
High Grade package goods—	
Gold Medal, 2-lb. tins.....	0 30
Gold Medal, 1-lb. tins.....	0 31
Kin Hee, 1-lb. tins.....	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars.....	0 30
English Breakfast, ground only 1-lb. tins.....	0 12
JAMES TURNER & CO.	
Mocha.....	Per lb. \$0 32
Damascus.....	0 28
Castro.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 15 1/2
E. D. MARCEAU, Montreal.	
" Old Crow " Java.....	\$0 25
" " Mocha.....	0 25
" Condor " Java.....	0 30
" " Mocha.....	0 30
15-year-old Mandehling Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 20
Madam Huot's coffee, 1-lb. tins.....	0 31
" " 2-lb. tins.....	0 60
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15
Condor I. 40-lb. boxes.....	45c.
" " II, 40-lb. boxes.....	42 1/2c.
" " III, 80-lb. boxes.....	37 1/2c.
" " IV, 80-lb. boxes.....	35c.
S. H. & A. S. SWING'S.	
Mocha and Java coffee, in 1-lb. tins, 30-lb. cases.....	32
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases.....	29
Cheese.	
Imperial—Large size jars.....	per doz. \$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial holder—Large size.....	18 00
Medium size.....	17 00
Small size.....	12 00
Roquefort—Large size.....	2 40
Small size.....	1 40

RECKITT'S BLUE and ZEBRA PASTE Always gives your Customers Satisfaction.

Extract from Montreal Star "30 years ago":

"A special general meeting of the shareholders of the Edwardsburg Starch Company was held on Monday last at the office, St. Peter St., Mr. Walter Shanley presiding. It was resolved to increase the capital to \$250,000, as business prospects are considered excellent.

The late Mr. Shanley was the president of the above company. He was a member of the House of Commons for many years, representing South Grenville. He was recognized as one of the greatest civil engineers on this continent. His great achievement, Hoosac Mountain tunnel, Massachusetts, U.S., is a monument to his engineering skill. He died in the nineties."

Edwardsburg Starch Co.'s products are to-day, as they were in 1875, Canada's leading Starches and Syrups.

"Silver Gloss" Starch Benson's "Prepared" Corn

are in every up-to-date store.

MANUFACTURED BY

EDWARDSBURG STARCH CO'Y, Limited
ESTABLISHED 1858

63 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un-bered.	Covers and num. numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4 1/2c.
100 to 500 books	3c.	4c.
100 to 1,000 books	3c.	3 1/2c.

Allison's Coupon Pass Book.
\$1 00 to 3 00 books 3 cents each
5 00 " 4 " "
10 00 " 5 " "
15 00 " 6 " "
20 00 " 7 " "
25 00 " 8 " "
50 00 " 12 " "

Cane's Clothes Pins.
UNITED FACTORIES, LIMITED.
Clothes pins (full count), 5 gross in case, per case \$0 62
doz. packages (12 to a case) 0 75
doz. packages (12 to a case) 0 95

Cleaner.
Per doz.
4-oz. cans \$ 0 90
5-oz. " 1 35
10-oz. " 1 85
Quart " 3 75
Gallon " 10 00

Wholesale Age
The Davidson & Hay, Limited, Toronto

Food.
Robinson's patent barley 1-lb. tins ... \$1 25
" " " 1-lb. tins ... 2 25
" " " 1-lb. tins ... 1 25
" " " 1-lb. tins ... 2 25
Per doz.
" " " 5 doz., at. \$ 1 40
" " " 1 doz., at. 1 45

Jams and Jellies.
SOUTHWELL'S GOODS. Per doz.
Frank Magor & Co., Agents.
Orange marmalade \$1 50
Clear jelly marmalade 1 80
Strawberry W. E. Jam 2 00
Raspberry " " 2 00
Apricot " " 1 75
Black currant " " 1 85
Other jams \$1 55 1 90
Red currant jelly 2 75

T. UPTON & CO.
Pure Fruit Jams—
12-oz. glass jars, 2 doz. in case, per doz. \$1 00
2-lb. tins, 2 doz. in case per lb. 0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate per lb. 0 06 1/2
7 and 14-lb. wood pails per lb. 0 06 1/2
30-lb. wood pails per lb. 0 06 1/2
Pure Fruit Jellies—
12-oz. glass jars, 2 doz. in case, per doz. 1 00
2-lb. tins, 2 doz. in case per lb. 0 07
7 and 14-lb. wood pails, 6 pails in crate per lb. 0 06 1/2
30-lb. wood pails per lb. 0 06 1/2
Home Made Jams—
1-lb. glass jars (16-oz. gem) 2 doz. in case per doz. 1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate per lb. 0 09

Licorice.
NATIONAL LICORICE CO.
5-lb. boxes, wood or paper per lb. \$0 40
Fancy boxes (36 or 50 sticks) per box 1 25
" Ringed " 5-lb. boxes per lb. 0 40
" Acme " pellets, 5-lb. cans per can 2 00
" " (fancy boxes 40) per box 1 50
Tar licorice and Tolu wafers, 5-lb. cans per can 2 00
Licorice lozenges, 5-lb. glass jars 1 75
" " 20 5-lb. cans 1 50
" Purity " licorice 10 sticks 1 45
" " 100 sticks 0 73
Dulce large cent sticks, 100 in box 3 40

Lye (Concentrated).
GILLETT'S PERFUMED. Per case.
1 case of 4 doz. \$ 3 50
3 cases 3 50
5 cases or more 3 40

Matches.
UNITED FACTORIES, LIMITED. Per case.
Surelight (Parlor) \$3 50
Flashlight (Parlor) 5 75
Kodak (Sulphur) 3 80
WALKERVILLE MATCH CO.
Parlor—
Imperial 1 case. 5 cases. \$5 75 \$5 50
Best 3 75 3 50
Crown 1 70 1 60
Maple Leaf 1 90 1 80
Knights 4 75 4 50
Sulphur—
Club 3 90 3 70

Mince Meat.
Wetley's condensed, per gross net \$13 00
per case of doz. net 3 40

Mustard.
COLMAN'S OR KEEN'S.
D.S.F., 1-lb. tins per doz. \$ 1 40
" 1-lb. tins 2 50
" 1-lb. tins 5 00
Durham 4-lb. jar per jar. 0 75
" 1-lb. jar 0 25
F. D., 1-lb. tins per doz. 0 85
" 1-lb. tins 1 45
E. D. MARCEAU, Montreal.
"Condor," 12-lb. boxes—
1-lb. tins per lb. \$ 0 35
" 1-lb. tins 0 35
" 1-lb. tins 0 32 1/2
4-lb. jars per jar 1 20
1-lb. jars 0 35
Old Crow, 12-lb. boxes—
1-lb. tins per lb. 0 25
" 1-lb. tins 0 23
" 1-lb. tins 0 22 1/2
4-lb. jars per jar 0 70
1-lb. jars 0 25



Orange Meat.
Cases, 36 15c. packages \$4 50
5 case lots 4 40 (Freight paid.)
Cases, 20 25c. packages 4 10
5 case lots 4 10 (Freight paid.)

Orange Marmalade.
THE EBY, BLAIN CO., LIMITED.
"Anchor" brand 1-lb. glass \$1 50
" quart gem jars 3 40
T. UPTON & CO.
1-lb. glass jars, 2 doz. case per doz. \$ 1 00
Home-made, in 1-lb. glass jars " 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 06 1/2

Pickles.
STEPHENS.
A. F. Tippet & Co., Agents.
Cement stoppers (pints) per doz. \$ 2 30
Corked " 1 90

Soda.
COW BRAND.
Case of 1-lb. containing 60 pkgs., per box, \$3 00.
Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND.
Per case.
No. 1, cases, 60 1-lb. packages \$ 2 75
No. 2, " 120 1-lb. " 2 75
No. 3, " 30 1-lb. " 2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.
1 case 2 85
5 cases 2 75
"BEE" BRAND.
"Bee" brand, 8 oz., cases, 120 pkgs. } Per case
" " 10 oz., cases, 96 pkgs. } \$ 2 75
" " 16 oz., cases, 60 pkgs. } \$ 2 75

Soap and Soap Powders.
A. F. TIPPETT & CO., Agents.
Maypole soap, colors per gross \$10 20
" black 15 30
Oriole soap " 10 30
Gloria soap " 13 00
Straw hat polish " 10 20

RABBITT'S.
Babbitt's "1776" 6-oz. pkgs. \$3 50 per box. 5 boxes as freight paid and half box free.
Babbitt's "Best" soap, 100 bars \$4 10 per box.
Potash or Lye, boxes each doz., \$3 per box.
W. H. DUWEN AGENT.



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\$1.00

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CHASER SOAP.

1 case \$2 40
Special quotations for quantities.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb.
No. 1 White or blue, 4-lb. carton \$ 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada laundry... 0 04 1/2
Silver gloss, 6-lb. draw-lid boxes... 0 07 1/2
Silver gloss, 6-lb. tin canisters... 0 07 1/2
Edward's silver gloss, 1-lb. pkg. 0 06 1/2
Kegs silver gloss, large crystal... 0 07 1/2
Benson's satin, 1-lb. cartons... 0 07 1/2
No. 1 white, bbls. and kegs... 0 05 1/2
Canada White Gloss, 1-lb. pkgs... 0 05 1/2
Benson's enamel... per box 1 25 to 2 50

Culinary Starch—
Benson & Co.'s Prepared Corn... 0 06 1/2
Canada Pure Corn... 0 05 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. car. 0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps... 0 08 1/2

Bee brand starch—
laundry, 64-12 oz. pkg. per case \$5 00
" 32-12 " " " 2 50
" corn starch 40-16 oz. pkg. " 3 00
" Sun " borated starch, 40-16 oz. pk. per case... 3 00
" borated starch, 50 box 100 lb. keg 0 06 1/2
" laundry " 50 " 0 05 1/2
" Gem " " 100 & 200 lb. kegs 0 05 1/2

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—
Canada Laundry, boxes of 40-lb. \$0 04 1/2
Acme Gloss Starch—
1-lb. cartons, boxes of 40 lb... 0 05 1/2
Finest Quality White Laundry—
3-lb. Canisters, cases of 48 lb... 0 05 1/2
Barrels, 200 lb... 0 05 1/2
Kegs, 100 lb... 0 05 1/2

Lily White Gloss—
1-lb. fancy cartons, cases 30 lb. 0 07 1/2
6-lb. toy trunks, 8 in case... 0 07 1/2
6-lb. enameled tin canisters, 8 in case... 0 07 1/2
Kegs, ex. crystals, 100 lb... 0 06 1/2

Brantford Gloss—
1-lb. fancy boxes, cases 36 lb... \$0 07 1/2
Canadian Electric Starch—
Boxes of 40 fancy pkgs., per case 2 50
Celluloid Starch—
Boxes of 45 cartons, per case... 3 50

Culinary Starches—
Challenge Prepared Corn—
1-lb. packages, boxes 40 lb... 0 05 1/2
No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lb... 0 06 1/2
Crystal Maise Corn Starch—
1-lb. packages, boxes 40 lb... 0 06 1/2

ST. LAWRENCE STARCH CO., LIMITED.

Ontario and Quebec.

Culinary Starches—
St. Lawrence corn starch, 40 lb. 0 06 1/2
Durham corn starch, 40 lb... 0 05 1/2

Laundry Starches—
No. 1 White, 4-lb. cartons, 48 lb... 0 05 1/2
" 3-lb. cartons, 36 lb... 0 05 1/2
" 200-lb. bbl... 0 05 1/2
" 100-lb. kegs... 0 05 1/2
Canada Laundry, 40 to 48 lb... 0 04 1/2
Ivory Gloss, 8-6 family pkgs., 48 lb 0 07 1/2
" 1-lb. fancy, 30 lb... 0 07 1/2
" large lumps, 100-lb kegs 0 06 1/2

Patent starch, 1-lb. fancy, 28 lb. 0 07 1/2
Akron Glines, 1-lb. packages, 40-lb. 0 06 1/2



SAN TOY STARCH.

10c. pkges, cases 5 doz., per case... 4 75

Stove Polish.



Rising Sun, 6-oz. cakes, 1-gross boxes \$8 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1-gross boxes... 10 00
Sun Paste, 5c. size, 1-gross boxes... 5 00



DUNN GENT.

Enameline No. 0 38
4, bxs., ea. 3 dz.
Enameline No. 0 65
6, bxs., ea. 3 dz.
Enameline liquid, bxs., ea. 0 80
3 doz.
Blackene, 5-lb. 0 10
cans, per lb.
Enameline stove dressing, per doz... 0 70

Syrup.

"CROWN" BRAND PERFECTION SYRUP.
Enamelled tins, 2 doz. in case... \$2 40
Plain tins, with label—
2 lb. tins, 2 doz. in case... 1 90
5 " 1 " " " 2 35
10 " " " " 2 25
20 " " " " 2 10
(10 and 20 lb. tins have wire handles.)

"BEAVER" BRAND.

1 gal. tins, square, 6 in case... \$4 40
1/2 gal. tins, round, 12 in case... 4 50
1/2 gal. tins, round, 24 in case... 4 80

SMALL'S BRAND—Standard. Per case.
1 gal. tins, square, 6 in case... \$4 70
1/2 gal. tins, round, 12 in case... 4 90
1/2 gal. tins, round, 24 in case... 5 30



Teas.

SALADA CEYLON.

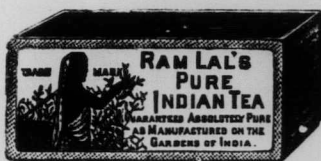
Wholesale. Retail.

Brown Label, 1's... \$0 20 \$0 25
Green Label, 1's and 1/2's... 0 21 0 26
Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 22 0 30
Red Label, 1's and 1/2's... 0 30 0 40
Gold Label, 1's... 0 36 0 50
" 0 44 0 60



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c... \$0 19
" 1-lb. " " " 0 20
Blue Label, retail at 30c... 0 22
Green Label... 40c... 0 28
Red Label... 50c... 0 35
Orange Label... 60c... 0 42
Gold Label... 80c... 0 55



Cases, each 60 1-lb... \$0 35
" 60 1-lb... " 0 35
" 30 1-lb... " 0 35
" 120 1-lb... " 0 36



LUDELLA CEYLON, 1's AND 1/2'S PKGS.

Blue Label, 1's... \$0 18 1/2 \$0 25
Blue Label, 1/2's... 0 19 0 25
Orange Label, 1's and 1/2's... 0 21 0 30
Brown Label, 1's and 1/2's... 0 28 0 40
Green Label, 1/2's... 0 30 0 40
Green Label, 1's and 1/2's... 0 35 0 50
Red Label, 1/2's... 0 40 0 60

"CROWN" BRAND.

Wholesale. Retail.

Red Label, 1-lb. and 1/2's... \$0 35 \$0 50
Blue Label, 1-lb. and 1/2's... 0 38 0 40
Green Label, 1-lb... 0 19 0 25
Green Label, 1/2... 0 20 0 25
Japan, 1s... 0 19 0 25

E. D. MARCEAU, Montreal.

Japan Teas—
"Condor" I 40-lb. boxes... \$0 42 1/2
" II 40-lb. boxes... 0 40
" III 80-lb. boxes... 0 35
EMD AAA Japan, 40 lb " at... 0 30
Blue Jay, basket fired Japan, 70 lbs., 0 27 1/2
"Condor" IV 80-lb... 0 30
" V 80-lb... 0 26 1/2
" XXXX 80-lb. boxes... 0 22 1/2
" XXXX 30-lb... 0 23 1/2
" XXX 80-lb... 0 20
" XXX 30-lb... 0 21
" XX 80-lb... 0 18 1/2
" XX 30-lb... 0 19 1/2
" LX 80-lb., per case, lead packets (25 1's and 70 1/2's) 0 27 1/2

"Condor" Ceylon black tea in lead packet.

Green Label, 1/2, 1/4 and 1/8, 60-lb. cases... retail 0 25 at 0 20
Grey Label, 1/2, 1/4 and 1/8, 60-lb. cases... retail 0 30 at 0 23
Yellow Label, 1/2 and 1/4, 60-lb. cases... retail 0 35 at 0 26
Blue Label, 1/2, 1/4 and 1/8, 50-lb. cases... retail 0 40 at 0 30
Red Label, 1/2, 1/4 and 1/8, 50-lb. cases... retail 0 50 at 0 34
White Label, 1/2, 1/4 and 1/8, 50-lb. cases... retail 0 at 0 44

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.
No. 1... per lb. 0 35
No. 2... " 0 30
No. 3... " 0 25
No. 4... " 0 20
No. 5... " 0 17 1/2

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED

Smoking—Empire, 3/4s, 5s. and 10s... \$0 39
" Amber, 8s. and 3s... 0 60
Chewing—Stag, bars, 100oz... 0 43
" Bobs, 5s. and 11s... 0 44
" 100 oz. bars, 6s... 0 44
" Currency, 12 oz. bars, 12s... 0 47
" 6s. and 12s... 0 47
" Old Fox, narrow, 12s... 0 47
" Snowhops, 14oz b r, sp'd 6 1/2 0 51
" Pay Roll, 7s and 6s... 0 53
" Fair Play, 8s. and 13s... 0 58

Vinegars.

E. D. MARCEAU, Montreal. Per gal.

EMD, pure distilled, highest quality... \$0 42 1/2
Condor, pure distilled... 0 27 1/2
Old Crow... 0 23 1/2
Special prices to buyers of large quantities.

GRIMBLE'S MALT.

Bulk, 1-casks, 25 gals... \$5 45 \$10 95
casks, 60 " 10 25 32 40
Bottles, cases, 3 doz... 3 25 4 40

Washing Powder.

FAIRBANK'S GOLD DUST.

Five cases assorted—
24 25c. packages... \$4 65
100 10c. " 7 80
100 5c. " 3 90
1 case 50 5c. packages free with 5-case lots
Freight prepaid.

Cane's Woodenware.

UNITED FACTORIES, LIMITED.

Washboards, Victor... Per doz \$1 30
" Crown... 1 35
" Improved Globe... 1 50
" Standard Globe... 1 60
" Original Solid Globe... 1 80
" Superior Std. Bk. Globe... 1 95
" Jubilee... 1 90
" Pony... 0 90
Diamond King (glass)... 2 90
Tubs, No. 0... 11 25
" 1... 8 00
" 2... 7 00
" 3... 7 00
Pails, No. 1, 2 hoops... 1 85
" No. 3... 2 00

Yeast

Royal yeast, 3 doz. 5c. pkgs. in cas... \$1 05
Gillett's cream yeast, 3 doz... 1 05
Jersey cream yeast cake, 3 doz. 5c... 1 00
Victoria " 3 doz. 5c... 1 00
" " 3 doz. 10c... 1 80

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