

## Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

## Eddy's "Telegraph" Matches

which are put up in packages like the sketch given here.



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We Protect Jobbers handling our Matches from any drop in price, on stock in hand.

The E. B. EDDY CO. : HULL, CANADA.

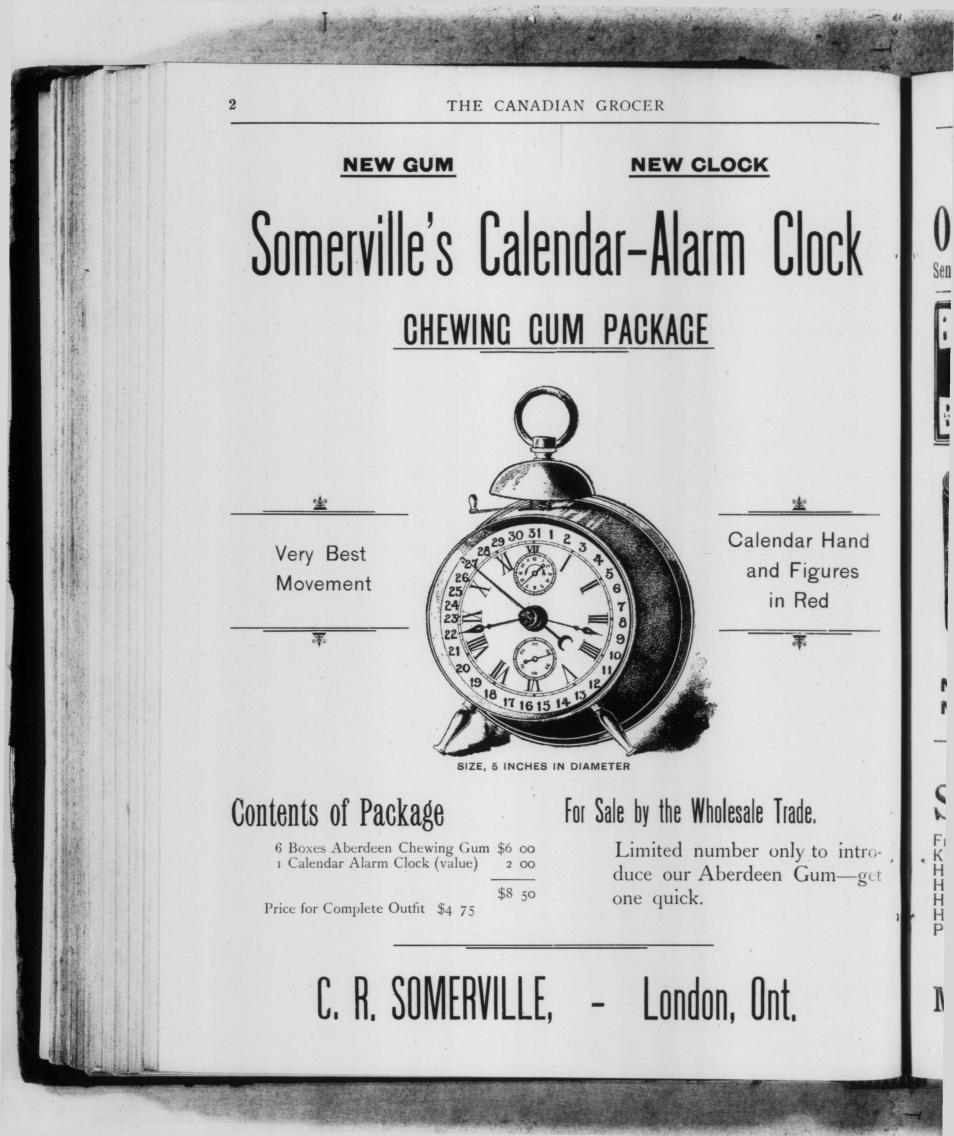
BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton, Kingston, St. John, N.B., Halifax, Quebec, Victoria, B.C., St. John, N.F., Melbourne and Sydney, Australia.

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## Hundreds of Confirmed Drinkers

Of our Special Lines of Tea are annually made. After the first cup the appetite is formed, and they soon become habitual partakers of the delicious beverages we offer. Few can withstand the peculiarly intoxicating qualities of these brands. If you want to increase the volume of your tea trade, and at the same time

thoroughly please your customers, handle----

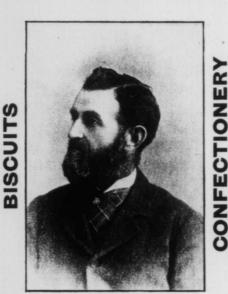
### "The 400 Select Tea" "Dalu Kola Congou" "Imperial Congou" "Russian Congou"

ON PICKLES WE LEAD. SEE AD. ON ANOTHER PAGE.

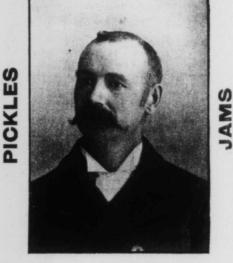
LOT 4.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada. JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

**OUR HUSTLERS** 







IN 4 LOTS.

W. COLMAN

L. E. RHEAUME

THEY CARRY OUR NEW PRICE LISTS. Ask them for one,

or write direct to the house.

Wm. Paterson & Son, - Brantford, Ont.

IAS. CLEATOR

### Guaranteed Yearly Circulation : 320,000 Copies.



#### Vol. VIII.

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#### TORONTO AND MONTREAL, MARCH 30, 1894

No. 13

#### J B. MCLEAN, President. HUGH C. MCLEAN, Sec.-Treas. THE J. B. MCLEAN PUBLISHING COMPANY, FINE MAGAZINE PRINTERS AND

TRADE JOURNAL PUBLISHERS. HEAD OFFICE: - 10 Front St. E. MONTREAL OFFICE: - 146 St. James St. E. Desbarats, Manager. NEW YORK OFFICE: Room 41, Times Building, Roy V. Somerville, Manager. FUROPEAN BRANCH:

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager. John Cameron, General Subscription Agent.

THORN in the side is Canada to certain legislators and newspaper men across the border. In the early part of the century the antipathy of the United States towards Canada was bred of the fact that the latter had retained her allegiance to the Mother Land, while the former had thrown it off. As generation succeeded generation this particular species of antipathy obtained less and less, giving place to sympathy for the frozen country to the north, that, in the minds of many, produced little else but frost and snow. The operation of removing these illusions met with small results until within the last couple of decades, when the concurrence of many examples of Canada's condition let in a flood of light which created jealousy of Canada as well as surprise at the natural richness of her resources and the greatness of her possibilities. Then were inaugurated attempts to injure Canada and nip in the bud her increasing importance as a commercial nation. The character of these persecutions are too well-known to need But lately there has specification. again been a disposition to harass the trade of this country through legislative enactments. The New York Sun and the Philadelphia Press paved the way for it some weeks ago by demanding that

the bonding privileges enjoyed by the Canadian railways should be withdrawn. These demands, a member of Congress now proposes, shall be acceded to; and with that end in view has introduced a bill in the House of Representatives.

When the Canadian railways were accorded these bonding privileges, the primary object in view was not the benefit of Canada: It was the convenience of certain citizens of the United States that was the end in view. And as the discontinuance of these bonding privileges would mean injury to those certain citizens, it is improbable that we shall see Uncle Sam cutting off his nose to spite his face. But should such an indiscreet act be formed Canada would not have much difficulty in surviving the evil that might be wrought. She would still have the best trans-continental railway system; she would still excel in quality of products of the field, forest and farm : her financial institutions would continue to rest on the same superior foundation, and she would still continue to possess the same superior system of inland water ways. Canada is the land of promise; and it is only by our own acts that we can make it otherwise. Unfriendly acts or so-called retaliatory measures on the part of our neighbors to the south can never permanently effect us.

#### \* \*

Unsatisfactory has been the fish trade during the past Lenten season. The application refers to no one city : Montreal, Toronto, New York, have each the same experience. Just before the season opened the dealers—in Canada at least—were handicapped in making their plans by the uncertainty which obtained regarding the extent to which the authorities of the Roman Catholic church would go in ordering the faithful to observe the season. Later they

had to cope with heavy supplies. And now when the season has closed the fish merchants find themselves with abnormally large stocks, of frozen sea fish particularly, on their hands, the outlets for which are either free distribution among the poor or the dump heap. In New York tons upon tons of fish have during the last few weeks been doled out to feed the hungry of that city. In the lists of donations published it is noticed that even cod liver oil figures, one firm being credited with giving one thousand pounds of fish and one hundred bottles of cod liver oil. In Toronto fish has been both given and thrown away. The consciousness that the wind which has proved so ill to them has blown good to the hungry is poor consolation to the fish dealers; and no matter how much it has benefitted others, it is safe guessing that they are praying that next season the wind will blow from another quarter. THE GROCER trusts their invocations may prove efficacious.

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Few, possibly, of those who handle or drink teas have a conception of the altitudes of the gardens in which this commodity is grown, and fewer still would credit the fact that some gardens are as high as 6,000 feet above the sea level. Yet such is the case, according to information furnished by a Ceylon tea firm doing business in London. The lowest noted is 100 feet, while gardens 1,500, 2,000, 3,000, 4,000, and 5,000 feet above the sea are common.

Many seem to be the foes and few the friends of the French treaty which is to be this session submitted to the Canadian House of Commons for ratification. The fruit-growers, the wine-makers, the winehaters are all, from their several standpoints, opposing it. The position of the wine-bibbers the chronicles have not yet announced.

#### THE SPECULATION EVIL.

D ANGEROUS is the experiment of taxing capital belonging to business in order to speculate outside that business.

Evidences of this are cropping up almost every day.

Man cannot, we are told, serve two masters. Neither can the capital of an ordinary business man be made to cover the requirements of his own business and at the same time assist the promotion of undertakings not appertaining thereto, or for the purpose of baiting wild willo' the wisps, or gambling in Chicago pork or wheat or New York stocks.

It pays not to rob Peter to pay Paul. Peter's day will come to a good many in the future as it has in the past. The Milligan failure the other day was a case in point. Outside speculation was the cause of it, according to the insolvent's own statement. Mr. Milligan may have been attempting to do a business greater than his capital warranted. That is not disputed. But it is evident that the collapse would not have come as soon as it did, or have been as disastrous to the creditors as it is likely to prove, had Mr. Milligan centred his capital in his immediate business, instead of venturing \$14,000 of it upon the uncertainties of Chicago, and another \$17,000 of it on roller rinks, fruit farms, etc.

But the case cited is not a novelty. It may have been an extreme case; but that is all. Examine the statements of a majority of the insolvent concerns, and the same agency will be found to have been at work. It may not be in the shape of speculating in Chicago. Indeed, in many instances real estate will be found to have been the power which attracted capital away from its legitimate source. But be what it may, speculation in undertakings outside the legitimate business is the cause of untold numbers of failures. As a cause of insolvency, bad debts have scarcely been more prolific—in late years particularly.

Speculation gone mad seems to be the condition of some merchants. Many of those who have gone to the wall, in the memory of most of us, were looked upon by the community as doing large and profitable businesses, but who suddenly collapsed because some bubble had burst, some real estate boom had subsided, the hopes in some venture had been blasted, or the speculative markets had gone against them.

In this day and generation the average business man cannot afford to play fast and loose with his capital or divide his time between this and that concern, this and that venture, or engineer his speculations in Chicago or New York, and properly manage his own business. There are some men who can successfully compete in a game of chess, against a number of opponents ; but they are few. And so in business : There are a few men who can successfully keep a number of irons in the fire at the same time; but they are few. And in these days of keen competition and small margin of profits, merchants need to keep all their energies and capital centred on that which concerns them most.

#### COURSE OF THE SUGAR MARKET.

Some time ago the Montreal correspondence of the GROCER called attention to the fact that sugar refiners at that port were operating very sparingly in the matter of stocking up with supplies of raw sugar in anticipation of next season's wants as compared with previous years, and referred to some conclusions which were drawn from this circumstance.

Since that time, which was over a month ago, the Montreal refiners have not altered their policy to any material extent, for, as f.r as our correspondent can learn, there are as yet only three cargoes of East Indian raw sugar booked for Canadian account, these three cargoes, as the GROCER has already noted, being taken a month ago.

The conclusions drawn from this at the time we first referred to the fact were to the effect that no radical change in the general position of the sugar market was apprehended in the near future. The course of prices during the past two months has to a certain extent borne this out, for now, owing to the decline which has taken place recently, prices on the refined article are within  $\frac{1}{5}$ c. of where they were at the opening of the year.

There has, it is true, been considerable fluctuation in values during the period under consideration, but this is attributed more to the influence of manipulation by the sugar trust at New York than any other cause.

On January the 3rd prices commenced to sag off in the States, touching a very low figure, viz., 4c. less 3-16 and 2c. discount for cash buyers. This was the lowest price in a long while, the previous lowest figure being when the Spreckles refinery was in operation in Philadelphia, when the basis was 4c. less the cash discount of 2c. illne

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Toward the middle of January-about the 16th of the month-refiners in New York put up their prices 1/sc. on granulated. This was followed in Montreal by a similar advance. Previous to this the Canadian basis had been 4¼c. for granulated and 31/8 to 37/sc. for yellows from the refiners in Monttreal. The change, however, advanced refiners' prices to 43/8c. and 33/8 to 4c. for granulated and yellows respectively. The advance had the effect of inducing an improvement in the demand and no further alteration in the market occurred until February 13th, when again, in sympathy with New York influences, prices stiffened another 1/8 to 41/2 c. for granulated and 31/2 to 4c, for yellows.

This was the top notch, and though it spurred up buyers a triffe at the first, the market quieted down almost immediately after and ruled on the dull side, with no change until March 9th. About that date the tone on yellows gave the first indication of an easier tendency, dropping a 1-16c. to 3 7-16 to 4c., which was followed the next week by a similar decline of a 1-16c. to 33% to 4c.

Granulated in the meantime had remained steady, but last week advices from New York on Monday noted a decline of 1 16c, which was followed immediately by another drop of a similar fraction. This easiness led to last week's decline in Montreal, and now, as noted above, prices on sugar are within a fraction of where they were on the first of January last, with the tone easy at the time of writing.

This record goes to show that those people were not far out in their calculations who figured that no radical advance in sugar would be firmly established during the winter or early spring.

#### A SUGGESTION TO PACKERS.

A COMMUNICATION in a daily paper urges that the packers of canned goods should be compelled to place the year of manufacture on each can. The preservation of the public health was the reason assigned for such proposition.

Were such a law enacted it would be no guarantee against poisoning from canned goods.

We have yet to learn of one case where

illness was caused on account of the age of the canned goods eaten.

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The condition of canned goods is not deleteriously affected by being kept a reasonable number of years in stock, provided sufficient care is taken of them.

The cause of sickness from canned goods, of late years at any rate, is, as was demonstrated in the Montreal case a few weeks ago, negligence on the part of those opening the cans.

If people allow the contents to remain in the can a day or so after the latter has been opened, or, as the Meunier family did, leave a brass spoon standing over night in them, it is not surprising that sickness follows.

Canned goods are as safe a commodity as any other artice of food, but they will not stand abuse any more than will fresh fruits, meats or vegetables.

It is this fact that needs to be hammered into the public. The date as to when this or that article is packed will not prevent people from being careless.

What is really wanted, it seems to us, is that the label of each can shall contain printed instructions for the guidance of the consumer, after the manner of certain patent medicine manufacturers, etc.

What matters it to the consumer whether the fish, fruits or vegetables he is opening is dated 1890 or 1894, if he knows not that sickness is courted by the contents being left standing in the open can from meal to meal?

It is in regard to such matters as these that enlightenment is needed; and it devolves upon the packers to furnish this light. The extra cost would be a mere bagatelle, but even were the outlay something appreciable the object in view would warrant it.

The matter is respectfully submitted for the consideration of the Canadian Packers Association.

#### SPECIAL TO OUR SUBSCRIBERS.

R ECENTLY we have been very much annoyed and inconvenienced through the carelessness of postmasters notifying us that certain subscribers "Refused" THE CANADIAN GROCER. In every case these subscribers were paid up in advance. Here is a sample explanation :

#### ST. JOHN, N. B., Mar. 16, '94.

DEAR SIR,—Your postal to hand and was surprised to hear that we had refused THE CANADIAN GROCER. We told the post office to refuse the \_\_\_\_\_, and suppose they have made a mistake. Will be pleased to receive THE CANADIAN GROCER annual.

#### Respectfully yours, A. SINCLAIR & CO.

Subscribers would do us a favor, and at the same time prevent their missing a single

copy of THE CANADIAN GROCER, if they would please notify their postmasters in writing the name of the journal they wish discontinued. We make it a practice to stop this journal the moment we are notified to that effect.

#### THE MILLIGAN STOCKS SOLD.

THE stocks of the W. M. Milligan Co.,

Ltd., were again put up at auction at Suckling's on Tuesday last. The bidding for them was n t spirited, and the prices obtained not high. The stock and chattels at 528 Queen street west, invoiced at \$8,784.28, were started at 25c. on the dollar, and were knocked down to John Casson at 50c. on the dollar. When this lot was offered on the 15th inst. the reserve bid was 85c. on the dollar and the outside bid was 35c. on the dollar. When putting up the stock and chattels at 99 Queen street west, the auctioneer stated that the inspectors had reduced the price of the fittings and furniture from \$2,001.70 to \$1,500, thus making the value of the stockin-trade and chattels, as per invoice, \$4,600. This lot was also started at 25c. on the dollar, and was knocked down to Mrs. C. Milligan at 45c. on the dollar, W. M. Milligan doing the bidding. The Parkdale stock and chattels, invoiced at \$3,336.69, was sold by private sale Monday last to a T. Brestoe at 621/2c. on the dollar, and as the stock and chattels at King and Jarvis streets, valued at \$1,207.23, was sold on the 15th inst. to Mr. Milligan, this closed the sale. "The outlook for us is pretty bad," soliloquized one of the creditors as he left the auction room.

#### AMONG PROGRESSIVE RETAILERS.

THE general store and stock of R. W. Metcalfe, Huxton, has been damaged to the extent of \$200 by fire.

D. Laviock, of Port Elgin, paid a visit to Hamilton last week.

N. W. Pruner is beginning business in Lunenburg as general merchant.

Joseph Hood, of Creemore, has refitted his premises, and enlarged it by adding a harness and a jewelery store.

George Marks, of Marks & Co., Bruce Mines, is seriously ill.

The past winter's business is reported to be the best R. M. VanNorman, of Sault Ste. Marie, has had during the four years he has been at the Soo.

Glanville & Foster, of Thessalon, are likely, it is said, to come out ahead in the difficulty they have had in regard to their wood-pulp and lumber business, they having already partially succeeded in the law suit.

## The Grocer's Prize Competition

#### THE TALK OF THE TRADE EVERYWHERE.

#### BUYING, HANDLING, AND SELLING OF TEAS.

The competition will close on APRIL 13, next. For first prize we will give \$20, second prize \$10, and third prize \$5.

The rules of the competition shall be as follows:

- Competitors must be devoting their whole time to the retail grocery trade, either as proprietors or clerks.
- 2. No essay must exceed 2.500 words nor be less than 1.500. Neatness will not be regarded, beyond the point that the essay must be readable, and the paper written on one side only. The sheets must be fastened together and numbered.
- 3. The essay must be original.
- 4 Each essay must be signed by a nom de plume, and both the proper name and the nom de plume of the writer written on a slip and placed in a sealed envelope, which envelope must be addressed, THE CANADIAN GROCER, to Front street east, Toronto, and across the corner have the words "nom de plume." This envelope must be enclosed in another, so that no post mark will appear upon the former.
- 5. All essays must be sent in to this office not later than April 13, and awards will be announced as soon after as possible, and the prize essays will then be published in order.
- As the competition is to encourage thought among merchants and clerks, professional writers will be excluded.
- The judging will be done by disinterested merchants. The names of these merchants will be announced at the same time as the award.
- Additional prizes—The five essayists who rank in order after the prize men shall each receive THE CANADIAN GROER for one year. This will make eight prizes in all.
- All prize essays shall be the exclusive property of THE GROCER.

ESTABLISHED 1850.

#### FANCY CHINA IMPORT BOR (FANCY CHINA IMPORT FOR IMPORT

We have always maintained the reputation of selling the choicest goods in the Crockery Trade, but this year we have the finest line of samples that has ever been shown in this country.

#### All New Designs, All Fine Decorations, And at prices that are bound to sell.

It will be to every dealer's interest to make a special effort and inspect these lines. Order at once to insure an early delivery.



#### PURE GOLD FRENCH.

HE GROCER lays no claim to being an expert in phrenology, but it knows

enough to assert that while A. French's "bump" of energy is large, that of modesty is abnormally so. He will camp on the trail of a customer in the far West until he secures an order, but when it comes to having a sketch and accompanying picture of himself published he decamps. But modesty is not characteristic of newspaper men. Nor does defeat at one point deter an attempt being made at another. So, when Mr. French's photo, necessary to the procuring of a cut, could not be obtained

openly, it was secured surreptitiously. The modesty of the subject of this sketch has defeated our attempts to ascertain facts regarding his earlier life ; but it is understood that he first followed the avocation of a farmer, he having been born on a farm near Toronto. How long ago is to us a sealed book. We can only guess; and guessing is not facts. But although born and bred on a farm, agricultural pursuits was not his forte. The bustle and hustle of commercial life was more to his taste; and before his boyhood days were spent, A. French was where his heart had long been-in the field of commerce. His first venture was with Morgan, Davies & Co., for whom he traveled for three years, then with Lucas, Steele & Bristol, of Hamiton, whom he represented in the Northwest and British Columbia for over four years. On July 1st of last year he took the samples of the Pure Gold Manufacturing Co., and is now holding and pushing' that firm's extensive trade in the great West. Mr. French is pushing and persevering, amiable and

able; just, in fact, the essentials necessary for a successful salesman, which, his friends say, he is.

#### TRADE CHAT.

R. CLANCY, Eramosa, has moved into Guelph township, where he intends starting a cheese factory.

W. T. Hunter, a Hamilton grocer, has been fined \$20 and costs for selling liquor after hours.

C. B. Armstrong has sold the London West grocery and two dwellings in connection to Wm. Guest, merchant, of Arva,

D. Guay & Co., tanners and shoe manufacturers, Quebec, have failed. Liabilities over \$20,000.

Sheriff Armstrong has seized Short & Squair's cannery at Steveston, B.C., to satisfy a judgment for \$985 30 for labels supplied.

T. E. Williams' grocery store, Winnipeg, was burglarized the other night. A large amount of groceries and \$5 in change was taken.

Eight hogs, weighing about 2,000 pounds, were sold on the market to day at 5¼ c. One year ago the same animals would real-



A. French.

ize about \$60 more. The price then was 8c -Guelph Herald.

The Acton Flouring Mills, Acton, of which John Harvey has been the proprietor for eight years, have been sold to Cheyne Bros., of Guelph.

Winnipeg wholesale liquor dealers are taking all their consignments out of bond with the expectation that the revenue tax is to be increased.

Five hundred barrels of crude oil was forced the other day from Oil Springs to the Alpha Refinery, Sarnia. The Alpha pipe line, though laid for many years, and unused, worked splendidly, the total length the oil was piped being about twenty-three miles.

Thomas C. McElroy, a grocer of Blyth, Huron county, was married last week by Rev. J. W. Annis to Miss Minnie Taylor, Grafton, North Dakota.

London Free Press : John B. Townsend, of St. Thomas, has taken charge of the bankrupt stock of boots and shoes of W. F. W. Findlater, in the east end.

The directors of the South Middleton Cheese Company held a meeting recently for the purpose of electing a salesman for 1894. Mr. Sweet was appointed.

These have been elected officers of the Moosejaw Board of Trade: W. W. Bole, president; T. W. Robinson, first vicepresident; S. N. De P. Gunn, secretary-treasurer. FAT

At Morris, the other night, Chisholm & McKenzie's general store and Dr. Carscallen's drug store were totally destroyed by fire. The losses and insurances are not given.

The Canadian Board of Fire Underwriters will petition the Government to empower magistrates and fire coroners to compel witnesses to give evidence under oath regarding losses.

The exports of cheese from the Dominion during the past season, from May 1 to date, were 1,902,000, against 1,808,000 for the corresponding period of the previous year, an increase of 94,000 boxes.

The Edmonton Creamery Co. are erecting a new creamery at "Poplar Lake, N.W.T. They are purchasing the machinery in London, Ont., and have sent to Denmark for an expert butter-maker.

Geo. Pepler, who has been for some time engaged with

W. H. Ziegler, of Guelph, has secured a position as manager of a dry goods and grocery store in Bloomingdale, and, with his family, has moved to that place.

There are now four tea trains on the C.P.R. tracks loaded with the products of the Orient. Two of these trains passed through Winnipeg yesterday, and the other two will probably reach the city early this evening. There are fifty-two cars in the make-up of the four trains. Some of the cars are consigned to points in eastern Canada, but the bulk of the freight is for New York and other large American cities.— Winnipeg Free Press, March 22nd.

8





the most delicious pickle offered to the Canadian Consumer. Nothing on the market can compare with these goods. The flavor is exquisite. The aroma immediately excites a wonderful action of the salivary glands, thus insuring a prompt sale whenever a bottle is opened for a customer's inspection.

#### THE GOODS ALMOST SELL THEMSELVES.

The sale of one bottle makes a delighted steady customer. Hundreds of cases were sold last year and we draw your attention to these facts so that you will not be overloaded with other brands of inferior goods when the season of general use for pickles comes around.

#### THESE GOODS ARE MANUFACTURED BY GILLARD & COMPANY, OF LONDON, ENGLAND.

The many feeble imitations of these pickles attest their great popularity.



Don't Wait until your neighbor has sold your customers

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## **Diamond Crystal Salt**

But order AT ONCE the 5 and 10c. Grocers' and 25c. Butter sizes.

### LUCAS, STEELE & BRISTOL .. AGENTS .. HAMILTON.

UST RECEIVED car load Arguimbau Extra Selected Valencia Raisins. Also new Turkey Prunes in cases. Fine quality Patras Currants, barrels and halves. We are showing great values in all grades of Teas—bought away down—including our own blend "Kohinoor." This is the gem of India and Ceylon teas. "Viking"—a rich Ceylon tea, in half chests. "St. Olaf"—the finest Ceylon tea, in half chests. "St. Magnus"—the leading 25c. Japan tea; price, 18c. Agents in Canada for "Le Roy" Salt, "Lovejoy's" Breakfast Flakes, "Cherry's" Pure Mustard, Mrs. Lazenby's Pickles, Soups and Jellies. The best goods of their kind in Canada.

BALFOUR & CO. Wholesale Grocers, Hamilton.

## JAMES TURNER & CO. HAMILTON.

HAVE YOU ...



#### THE NEW TARIFF.

#### "HE long expected new tariff was brought down on Tuesday by Hon. Mr. Foster, Minister of Finance.

The changes announced are, on the whole, sweeping in their character, although those in regard to the grocery and allied trades are not generally of a radical nature. In fact the grocery trade seems to have passed through the revision with fewer important changes than any other of the leading branches of trade; and where changes have been affected they are along the line proposed to the Ministers when they conferred with the trade some months ago.

There is somewhat of a revolution in the regulations regarding teas. Hitherto these were only subject to duty if imported from the United States. Now it is stipulated, morder to avoid paying a duty of topercent., that tea must be imported direct, without transhipment. This will tend to stop importation from London, particularly in the higher grades of teas. The same regulations apply to green coffee. The Canadian Pacific railway will be one of the interests most to benefit from this new order of things.

On dried fruits the duty has been changed from specific to ad valorem, which will allow the importation of the cheaper qualities of fruit, which the tariff has heretofore practically prohibited. This is for the benefit of the consumer of limited means. The change in Valencias is equal to about ½c. per lb.

Sugar not above 16 Dutch standard, as anticipated, is allowed in free. This raising of the standard two points will enable the trade to bring in better bright raws than before, and especially in seasons when the supply of low grade yellows is not sufficient for the demand.

The reduction of 10 per cent. in the taviff on sweetened biscuits is considerable, but the Canadian manufacturers do not think it will materially affect their trade.

There has been a considerable increase in the duty on low grade syrups, it being something like 6 to 7c. per gallon. The result of this will probably be to prohibit the importation of the lower grade American dark syrups, of which the Canadian trade have been selling such large quantities.

In canned tomatoes, peas, corn, etc., the decrease of  $\frac{3}{4}$  c. in the duty will not, it is thought, make any practical difference, as the duty before was prohibitory.

Contrary to expectations there was no change in spirituous or fermented liquors, except an advance of IC. per gallon on porter. On Monday, the day before the changes were announced, the distillers, brewers, and wholesale liquor dealers, anticipating a change, rushed all they could out of bond. Gooderham & Worts alone paid in over  $p_{0,000}$  for the release of goods merely on orders. "Oh, well, all we now have to mourn over is loss of interest," said one of the firms interested.

The changes in relation to iron and hardware have been most sweeping. Barbed wire has been reduced one half, agricultural implements 15 per cent., iron and steel \$3 per ton.

In cottons, specific duties have been almost entirely abolished, and the cheaper grades of cotton goods will now be admitted at about 22 1/2 per cent., whereas previously the duty was from 30 to 70 per cent. The duty on cotton batten, cotton warps and yarns, grey and white cottons, all run from 22½ to 25 per cent. under the new schedule, while printed and dyed cottons are now 30 per cent. This is a material reduction. There has only been a slight reduction in the duty on collars and cuffs. In woolens there has been very little reduction, except in women's and children's dress goods, which are now uniformly dutiable at 22½ per cent., instead of 32½ per cent. All other kinds of woolens, hosiery, knitted goods, carpets, oil cloths, gloves, hats, caps, umbrellas, etc., remain as before.

The changes went into effect on Wednesday.

The principal changes affecting the grocery trade are as follows :

Animals, living, new, n.e.s., 20 per cent.; old, cattle and sheep, 30 per cent.; other, n. e.s., 20 per cent.

Live hogs, new, 25 per cent.; old, 2 cents per pound.

Beef, salted, in barrels, and fresh mutton, new, 2 cents per pound; old, same.

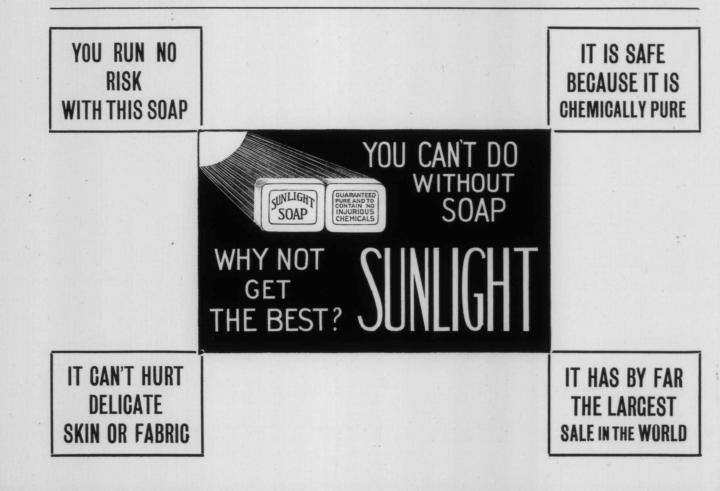
Meats, new, n.e.s., including canned meats and canned poultry and game, 25 per cent; old, mess pork, 1 ½ cents; other, 3 cents.

Meats, fresh, new, n. e. s., 3 cents per pound; old, 3 cents.

Poultry and game, new, n.o.p., 20 per cent.; old, same.

Extracts of meats and fluid beef not medicated and soups, new, 25 per cent. ad valorem; old, same; lard and cottolene, new, 25 per cent.; old, lard, 3 cents; cottolene, 20 per cent.

Tallow, stearic acid and stearine of all kinds, new, n.e.s., 20 per cent.; old tallow, I cent.; stearic acid, etc., 3 cents.





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Beeswax, new, 10 per cent.; old, 20 per cent.

Paraffine wax, new, 2 cents per pound ; old, 3 cents ; paraffine wax candles, new, 4 cents per pound ; old, 5 cents.

Candles, all others, new, 25 per cent.; old, tallow, 2 cents; others, 25 per cent.

Soap, n.e.s., pearline and other soap powders, pumice, silver and mineral soaps, sapolio, and like articles, 35 per cent. ad valorem ; soap, old, 10 cents per pound and 10 per cent.

Soap, common or laundry, not perfumed, 1 cent per pound; old, 1½ cents per pound. Castile soap, mottled or white, and white

soap, n.e.s., 2 cents per pound ; old, same. Butter, 4 cents per pound ; old, same.

Cheese, 3 cents per pound ; old, same.

Condensed milk, condensed coffee, condensed coffee with milk, milk foods and all similar preparations, including preserved ginger, 30 per cent.; old condensed milk, sweetened, 11¼ cents per pound and 35 per cent.; do., do., unsweetened, 35 per cent.

Preserved ginger, 35 per cent.

Apples, 40 cents per barrel, including the duty on the barrel; old, same.

Beans, 15 cents per bushel; old, same.

Buckwheat, 10 cents per bushel; old, same.

Peas, 10 cents per bushel; old, same. Potatoes, 15 cents per bushel; old, same.

Rye, 10 cents per bushel; old, same.

Rye flour, 50 cents per barrel; old, same.

Hay, \$2 per ton.

Vegetables, when fresh or dry salted, n.e.s., 25 per cent.; old tariff, same. Provided that green or ripe apples, beans, buckwheat, peas, potatoes, rye, rye flour, hay, and vegetables, n.e.s., or any of them, shall be free of duty when imported into Canada from the country of production, if such country whence any of the above products are imported imposes no duty on like products imported thence from Canada.

Barley, 15 cents per bushel; old, same.

Indian corn, 7½ cents per bushel. Provided that barley and Indian corn shall be free of duty when imported into Canada from the country of production, if such country whence one or both are imported admits both these products free of duty when imported thence from Canada.

Dutiable breadstuffs, grain and flour and meal of all kinds, when delivered by water in transit, 20 per cent. ad valorem upon the appraised value, such appraised value to be ascertained as provided by sections 58, 70, 71, 72, 73, 74, 75 and 76 of the Customs Act; old tariff, same.

Buckwheat, meal or flour, one-fourth of I cent per pound ; old, same.

Cornmeal, 40 cents per bushel ; old, same.

Oats, 10 cents per bushel; old, same. Oatmeal, 50 cents per barrel; old, ½ cent

per pound. Rice, uncleaned, unhulled or paddy, new, five-tenths of 1 cent per pound; old, 17 1/2

per cent. Rice, new, 1 cent per pound; old, 1/4

cents per pound. Rice and sago flour, and sago, new, 25 per

cent. ; old, 2 cents per pound. Wheat, new, 15 cents per bushel ; old

same. Wheat flour, new, 75 cents per barrel;

old, same. Biscuits of all kinds, new, 25 per cent.; old, unsweetened, 25 per cent.; sweetened, 35 per cent.

Macaroni and vermicelli, new, 25 per cent.; old, 2 cents per pound.

Starch, including farina, cornstarch or flour, and all preparations having the qualities of starch, new, 1¼ cents per pound; the weight of the package to be in all cases included in the weight for duty; old, unsweetened, 2 cents; sweetened, 4 cents.

Seeds, viz., garden, field and other seeds, for agricultural or other purposes, n.o.p., in bulk or in large parcels, new, 10 per cent. ad valorem; when put up in small papers or parcels, 25 per cent. ad valorem; old, same. Mustard ground new 25 per cent.

Mustard, ground, new, 25 per cent. ad valorem : old, same.

Mustard, cake, new, 15 per cent. ad valorem ; old, 20 per cent.

Sweet potatoes and yams, new, 10 cents per bushel; old, 25 per cent.

Tomatoes, fresh, new, 20 cents per bushel and 10 per cent.; old, 30 cents per bushel and 10 per cent.

Tomatoes and other vegetables, including corn and baked beans in cans or other packages, not elsewhere specified, new, 1 ½ cents per pound, the weight of the cans or other packages to be included in the weight for duty; old, 2 cents per pound.

Pickles, sauces and catsups, including s.o.v, new, 35 per cent, ad valorem; old, pickles, 40 cents; sauces and catsups, 40 cents gallon and 20 per cent., including s.o. y, 10 cents per gallon.

Malt, new. 15 cents per bushel, upon entry for warehouse, subject to excise regulations; old, same. Extract of malt (non alcoholic), for medicinal purposes, new, 25 per cent.; old, same.

Hops, new, 6 cents per pound ; old, same. Compressed yeast, in bulk or mass, of not less than 50 pounds, new, 3 cents per pound; old, 4 cents per pound. In packages weighing less than 50 pounds, new, 6 cents per pound, the weight of the package in the latter case to be included in the weight for duty; old, same.

Yeast cakes and baking powders, new, 6 cents per pound, the weight of the package to be included in the weight for duty; old, 8 cents per pound.

Blackberries, gooseberries, raspberries, strawberries, cherries and currants, n.e.s., 2 cents per pound, the weight of the package to be included in the weight for duty, new, 2 cents per pound; old, blackberries, gooseberries, raspberries, strawberries, 3 cents pound; cherries and currants, 1 cent quart.

Cranberries, plums and quinces, new, 25 per cent.; old, 30 cents bushel.

Apples, dried, desiccated or evaporated; raisins, currants, dates, figs, prunes and other dried, desiccated or evaporated fruits, n.e.s., 25 per cent. ad valorem, new; old, apples, 2 cents, dried, desiccated or evaporated; raisins, I cent and Io per cent.; currants, d ites, figs, prunes and other dried, desiccated or evaporated fruits, n.e.s., I cent pound.

Grapes, new, 2 cents per pound ; old, grapes, same.

Oranges, lemons and limes, in boxes of capacity not exceeding two and one-half cubic feet, 25 cents per box in one-half boxes, capacity not exceeding one and onefourth cubic feet, 13 cents per half box, in cases and all other packages 10 cents per cubic foot holding capacity; in bulk, \$1.50 per 1,000.

Oranges, lemons or limes, in barrels not exceeding in capacity that of the 196 pounds flour barrel, 55 cents per barrel, new; old, oranges, same.

Lemons and limes in bulk, \$1.60 per 1,000 Peaches, n.o.p., new, 1 cent per pound, the weight of package to be included in the weight for duty; old, peaches, same.

Fruits in airtight cans or other packages, 2 cents per pound, new, the weight on which duty shall be payable to include the weight of the cans or other packages; old, fruits in airtight cans or other packages, 3 cents pound.

Fruits preserved in brandyorother spirits, new, \$1.90 per Imperial gallon; old, fruits, same.

Jellies, jams and preserves, n.e.s., 3 cents per pound, new; old, jellies, jams and preserves, 5 cents per pound.

Honey, new, in the comb or otherwise, and imitations and adulterations thereof, 3 cents per pound ; old, honey, same.

Coffee, green, when not imported direct without transhipment from the country of growth and production, 10 per cent., new ; old, coffee, green, same.

Coffee, roasted or ground, when not imported direct without transhipnent from the country of growth and production, 2 cents per pound and 10 per cent. ad valorem, new; old, coffee, roasted or ground, 3 cents per pound and 10 per cent.

Coffee, roasted or ground, and all imitations of and substitutes for, not elsewhere specified, 2 cents per pound, new; old, coffee, roasted or ground, 3 cents per pound. Extract of coffee, or substitutes therefor,

Extract of coffee, or substitutes therefor, of all kinds, 3 cents per pound, new; old, extract of coffee, 5 cents per pound.

Chicory, 3 cents per pound, new; old, chicory, green, 3 cents; dried, 4 cents; old, same.

Tea, when not imported direct without transhipment from the country of growth and production, 10 per cent.; sweetened, 5 cents.

Cocoa paste and chocolate and other preparations of cocoa, 4 cents per pound; old, same.

Cocoanuts, n.e.s., \$1 per 100; old, same.

Cocoanuts, when imported from the place of growth by vessel direct to a Canadian port, 50 cents per 100.

Cocoanut, desiccated, sweetened or not, 4 cents per pound; old, same.

Nutmegs and mace, 20 per cent. ad valorem; unground, 10 cents.

Spices, viz, ginger and spices of all kinds, n.e.s., unground, 19 per cent.; ground, 25 per cent.

Illuminating oils, composed wholly or in part of the products of petroleum coal sha e

#### GENTLEMEN :

The time is at hand when you should

#### STOCK WITH BULK EXTRACTS . .

. .

Our supply for Summer is now ready, and we will honor any commands sent direct, or through our travelers. Yours very truly,

THE\_\_\_\_\_

12

Grapes, ne grapes, same. Oranges, le capacity not



or lignite, costing more than 30 cents per gallon, 25 per cent.

Oils, coal and kerosene, distilled, purified, or refined, naphtha and petroleum, n.e.s., products of Petrolea, not elsewhere specined, 7 1-5 cents per imperial gallon.

Lubricatiug oil, composed wholly or in part of petroleum and costing less than 25 cents per imperial gallon, 6 cents per gallon; old, 7 1-5 cents per gallon.

Crude petroleum, fuel and gas oil, for fuel purposes and for the manufacture of gas, 4 3-5 cents per gallon ; old, 7.1-5 cents per gallon.

Lubricating oils, n.e.s. and axle grease, 25 per cent.; old, oils 25 per cent., grease I cent per pound.

Barrels containing petroleum or its products, or any mixtures of which petroleum forms a part, when such contents are chargeable with a specific duty, 25 cents each; old, 40 cents each.

China and porcelainware, earthenware and stoneware, brown or colored or rockingham ware, white granite or ironstone ware, c.c. or cream colored ware, decorated, printed or sponged, and all earthenware, new, 30 per cent.; old, 35 per cent.

Earthenware and stoneware, viz., demijohn or jugs, churns or crocks, 2 cents ; new, 2 cents per gallon of holding capacity. Earthenware or stone ink bottles, not exceeding three ounces capacity, 20 per cent.; old, 35 per cent.

Glass carboys and demijohns, empty or filled bottles, and decanters, flasks and phials, glass jars and glass balls, and cut, pressed or moulded glass tableware, 30 per cent. ; old, glass carboys and demijohns, 30 per cent.; jars, etc., 5 cents dozen and 30 per cent.

All sugar above No. 16 Dutch standard in color, and all refined sugars of whatever kinds, grades or standards, 64-100 cents per pound

Syrups of all kinds, the product of the sugar cane or beet root, n.e.s., and all imi-tations thereof and substitutes therefor, 5-10 cents per pound.

Glucose or grape sugar, glucose syrup and corn syrup, or any syrups containing any admixture thereof, a specific duty of 11/2 cents per pound ; old, same.

Sugar candy, brown or white, and con-

fectionery, including sweetened gums, candied peel and popcorn, new, 35 per cent.; old, 14 cents and 35 per cent.

Liquorice paste and liquorice in rolls and sticks, new, 20 per cent.; old, liquorice paste, 2 cents; liquorice in rolls and sticks, 3 cents.

Molasses produced in the process of the manufacture of cane sugar from the juice of the cane, when imported in the original packages from the districi where produced in the country where the cane was grown, and which has not been subjected to any process of treatment or mixture after leav-ing the country from which originally shipped, (a) testing by polariscope 40 degrees or over and not over 60 degrees, a specific duty of 1½ cents per gallon; (b) when testing by polariscope less than 40 de-grees and not less than 35, a specific duty of 1½ cents per gallon, and in addition thereto I cent per gallon for each degree or fraction of a degree less than 40 degrees ; old, same.

Mackerel, 1 cent per pound.

Herrings, pickled or salted, 1/2 cent per pound.

Salmon, pickled or salted, I cent per pound.

All other fish, pickled or salted, in barrel, cent per pound

Foreign caught fish, imported otherwise than in barrels or half barrels, whether fresh, dried, salted or pickled, not specially enu-merated or provided for in this Act, 50 cents per hundred pounds.

Fish, smoked or boneless fish, I cent per pound.

Anchovies and sardines, packed in ice or otherwise, in tin boxes, measuring not more than five inches long, four inches wide and three and a half inches deep, 5 cents per whole box; in half boxes, measuring not more than five inches long, four inches wide and one and five eights deep, 2½ cents per half-box, and in quarter boxes, measuring not more than four out three outputs not more than four and three-quarters in-ches long, three and a half inches wide and one and a quarter deep, 2 cents per each quarter box; when imported in any other form, 30 per cent.

Fish, preserved in oil, except anchovies and sardines, 30 per cent. ad valorem.

Salmon and all other fish, prepared or preserved, including oysters, not specially en-

umerated or provided for in this Act, 25 per cent.

Oysters, shelled, in bulk, 10 cents per gallon.

Oysters, canned, in cans not over one pint, 3 cents per can, including the cans.

Oysters, in cans over one pint and not over one quart, 5 cents per can, including the cans

Oysters, in cans exceeding one quart in capacity, an additional duty of 5 cents for each quart or fraction of a quart of capacity over a quart, including the cans.

Oysters, in the shell, 25 per cent.

Packages containing oysters or other fish, not otherwise provided for, 25 per cent.

Oil, spermaceti, whale, or other fish oils, and all other articles the produce of the fisheries not specially provided for, 25 per cent.

Among the goods placed on the free list are these :

Saffron, saffron cake, safflower, and extract of.

Salt, imported from the United Kingdom or any British possession, or imported for the use of the sea or other fisheries, not otherwise provided for.

Salt, not elsewhere specified, imported in barrels, bags or other packages, the bags, barrels or other packages to bear the same rate of duty as if imported empty, old tariff from 5 to 7 1/2 cents per 100 pounds.

Saltpetre, old tariff, 20 per cent.

Soda, sulphate of, crude, known as salt cake, barillia or soda ash, caustic soda, silicate of soda in crystals or in solution, bichromate of soda, nitrate of soda or cubic nitre, sal soda, sulphide of sodium, intrite of soda, arseniate, binarseniate, chloride and stannate of soda ; old tariff, nitrate of soda 20 per cent.; caustic soda had to be imported in drums.

Sugar, not above No. 16 Dutch standard in color, sugar drainings or pumpings drained in transit, melado, concentrated lelada, tank batteries and sugar concrete, old tariff, not above No. 14.

Tea, as hereinbefore provided. Tobacco, unmanufactured, for excise pur-poses, under conditions of "The Act Respecting the Inland Revenue."

Oleomargarine, butterine or other similar substitutes for butter.

- - KURMA - -THE TEA OF TEAS. In 1/21b., 1 lb. Packages, and 5 lb. Tins.

Y. Hyson and Japan leas

Full assortment now in stock.

DAVIDSON & HAY : 36 YONGE STREET TORONTO

Send for samples and quotations.



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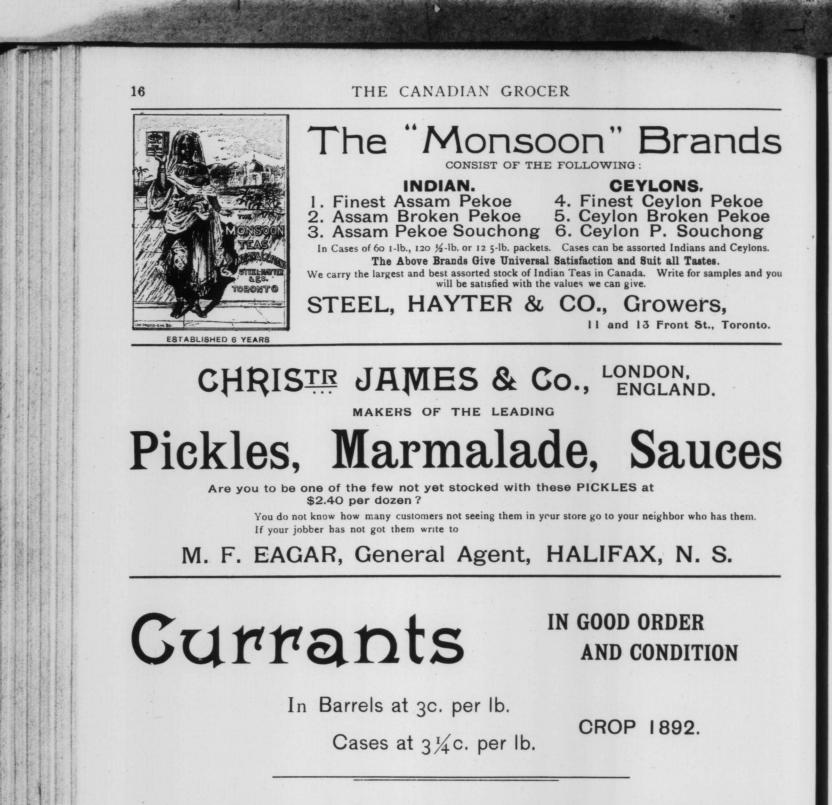
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Our Best Value for Grocer or Consumer to-day is

## JAPAN TEA DUST

AT SIX CENTS PER LB.

MONTREAL.

Send for Samples to . . .

Lightbound, Ralston & Co.

WHOLESALE GROCERS,





#### TORONTO MARKETS.

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#### TORONTO, March 29, 1894. GROCERIES.

ULL and featureless is the wholesale grocery trade this week. Travelers are doing a fair amount of business as long as they canvas the towns on the main lines of the railways, but as soon as they leave these for the concession and side lines they experience difficulty in getting through the muddy roads and in securing orders. "The roads are good-about five feet down," sarcastically remarked one traveler. Business is not so brisk as it was in canned goods, but still there is a fair movement. Sugar is about as dull as it well could be, and prices are easy. In dried fruits, Valencia raisins are improving both in regard to demand and to prices. Green fruits are fairly active with oranges and bananas higher in price.

#### CANNED GOODS.

The situation is much as before. A packer who was in Toronto this week reported that the demand for canned goods were better in the east than in the west, and that several of the factories had been cleaned out of corn. On the local market the demand continues good for tomatoes. Prices are firm, some houses now holding at 90c., but the ruling figure is 85c. Peas are moving a little better than they were, and prices are unchanged at from 771/2 to 85c., the latter being the ruling figure. Corn is moving fairly well at 85c. For canned fruits the demand is steady but light. Fancy preserved apples are going out briskly. We quote fruits : Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's ; raspberries, \$1.65 to \$1.80 ; strawberries, \$1.90 to \$2.10; preserved apples, 3-lb. fancy quarters, \$1.40 to \$1.45; gallon apples, \$2.50 to \$2.60. Salmon of the better brands is still in fair demand for the season at \$1.10 to \$1.35 for tall tins and \$1.50 to \$1.60 for flats ; spring salmon, 90c. The market seems to be pretty well cleaned up of cheap salmon except the very low grades. In lobsters, trade continues quiet, although during the past week jobbers have been sending out better shipments than before. Prices are unchanged at \$1.90 to \$2 for talls and \$2.40 to \$2.60 for flats.

#### COFFEES.

The local market is now almost bare of green Rio coffees, and demand continues fair. Prices in the better grades are firm in primary markets. We quote, green, in bags, as follows : Rio, 21½ to 22½c. ; East Indian, 27 to 30c. ; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

#### NUTS.

Trade in this line continues quiet and featureless. We quote as follows : Brazil nuts, 13 to 15c. a pound ; Sicily shelled almonds, 28 to 32c. a pound : Terragona almonds, 12½ to 14c. ; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack ; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11½ to 12½c.; filberts, 9¾ to 10¼c.; pecans, 13½ to 15c.; nuts, per bushel, hickory, \$2.

#### RICE.

Trade continues as before, quiet and unchanged. We quote: "B," 3½ to 3¾c.; Montreal Japan, 5 to 5¼c.; imported Japan, 5¼ to 6¼c.

#### SPICES.

Business continues active in this line, particularly in ginger, pepper and mustard. We quote: Pure black pepper, 13 to 15c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

#### SUGAR.

The market is dull and weak, with low grade yellows still scarce. Jobbers are quoting granulated at  $4\frac{1}{2}$  to  $4\frac{5}{2}$ c., although the majority are asking the outside figure. Yellows run from  $3\frac{1}{2}$ c. up.

The total stocks of sugar in all the principal countries, according to Willett & Gray, are 1,735,777 tons, against 1,564,297 tons corresponding period last year. Raws and refined both declined 3-16c.

#### OUR SPECIAL SUGAR CABLES.

Our special sugar cables from London show the course of the world's market for the past few days :

	Centrifugal.		Muscovado	Beet		
	001101	96	for refining.	Mar.	May.	
		s. d.	s. d.	s. d.	s. d.	
Mar.	81	15 0	19 6	12 10	12 101	
Mar.	27	15 0	12 6	12 92	18 9	
			SYRUPS.			

Business is fairly active, and the enquiry is getting more for the better grades worth 2½ to 3c. per lb. Market for low grade is quiet. There is a good deal of corn syrup moving out, mostly in half barrels. We quote: Dark, 20 to 25c.; medium, 25 to 28c.; bright, 30 to 35c.; very bright, 40 to 45c.

#### MOLASSES.

Trade is picking up a little. Demand is principally for New Orleans at 28 to 30c. in barrels, 32 ½ to 34c. in half-barrels, and Barbadoes at 32 to 35c. in barrels and 38 to 40c. in half barrels.

#### TEAS.

Jobbers are expecting a good trade in medium grade Ceylons, Assams and low grade Congous. Same may be said of low grade Japans. Medium grade Hysons are scarce. In the London market prices are stronger on Indian and Ceylon teas. Ruling prices are : Japans, 12½ to 20c.; Indian and Ceylons, 18 to 25c.; Young Hysons 13½c. up. DRIED FRUIT.

There is a fairly good demand for bulk selected and fine off-stalk Valencia raisins, but off-stalk of the inferior grade is not much wanted. Shipments of Arquimbau's selected Valencia raisins have arrived this week from Denia. The quality is exceptionally fine, and there has been quite an active demand for them. Current wants are still in excess of the supply, and there are none available in bond in New York except a few layers, which are held at 41/2c. in bond for best brand and 4c. for seconds. This means, according to Canadian terms, about 6c. laid down. We quote : Off-stalk, 434 c.; fine offstalk, 51/2 to 53/4 c.; selected 6 to 61/4 c.; layers, selected, 61/4 to 61/2c. Sultana raisins are going out a little better than they were, especially bright, clean fruit, at 6 to 7 1/2 c. Currants are quiet and unchanged. We quote : Provincials, 33/ to 4c. in barrels and half barrels; Filiatras, 4 to 41/2c. in barrels, and 414 to 434c. in half barrels; Patras, 5 to 51/2c. in barrels, 51/4 to 534 c. in half brls., 478 to 638c. in cases ; Vostizzas, 61/2 to 71/2c. in cases, 61/4 to 71/4c. in half cases; Panariti, 9 to 10c. Bosnia prunes continue in fair demand, while the market, comparatively speaking, is bare. We quote : "D," 51/2c.; "B," 71/2 to 8c. Figs are dull and unchanged. We quote : Small boxes, 8 to 9c.; 5 lb. boxes, 8 to 9c.; 10 lb. boxes, 10 to 101/2c.; 28-lb. boxes choice Eleme, 10to 101/2c.; 6-crown, 121/2c.; 7-crown, 131/2c.; bags, 28-lb., 61/2 to 7c.; taps, 41/2 to 5c. Dates quiet and unchanged at 5 to 5½c.; selected Hallowee dates 8½to 9c.

BUTTER AND CHEESE.

The butter market remains much as before. There have been no transactions worthy of special note. Supplies of choice butter are still short, while medium and lower grades are plentiful. Good creamery butter is in demand, but there is a good deal of summer make which is selling at 21c. We quote jobbing prices as follows : Dairy--Choice tubs, 18 to 20c. ; medium tubs, 16 to 17c.; low grade, 14 to 16c.; large rolls, 19 to 20c.; pound rolls, 22 to 24c. Creamery--Tubs, 21 to 22c. for July and August, 25c. for October, and 24c. for tresh; pound prints, 25c.

Cheese market keeps firm, with stocks

#### MARKETS. - Continued

light and demand fair. Choice is quoted at 12c., but there are some makes that can be obtained as low as 11c.

#### HOGS AND PROVISIONS.

There are practically no deliveries of dressed hogs, and prices are low at \$5 to \$5.75, according to weight. A little more enquiry has developed during the week for barrel pork, and there is a fair movement in long clear.

BACON—Long clear, 8 to ooc.; smoked backs, 11c.; breakfast bacon, 11½ to 12c.; rolls, 8¾ to 9c.

HAMS-IIC. for smoked, and at 10½c. for pickled.

LARD—Pure Canadian 9c. in tubs,  $9\frac{1}{2}$ c. in pails and  $8\frac{1}{2}$  to 9c. in tierces. Compound,  $7\frac{1}{2}$  to 8c.

BARREL PORK—Canadian heavy mess \$14.75 to \$15, Canadian short cut \$15.75 to \$16, shoulder mess \$13.50.

DRESSED MEATS—Beef fores, 5 to 5½c., hindquarters 7 to 9c., mutton 6 to 7c.

#### GREEN FRUIT.

Trade continues active. Demand for oranges is good, and although the supply is a little better, prices are firmer. Lemons are in fair demand with 300's still scarce and dear. Bananas are higher, some extra choice fruit selling as high as \$3 per bunch. In pineapples, increases are reported in both the supply and the demand. In California dried fruits, apricots are 1/2c. per lb. dearer. We quote : Oranges, Floridas, \$2.75 to \$3.50; Valencias, \$4.50 to \$5; California navels, \$2.50 to \$3 per box; Messinas, \$2.75 to \$3.25; bitter oranges, \$3.50 to \$4. Lemons-Messinas, \$3 to \$3.75 for 300's, \$2.75 to \$3.25 for 360's; Palermos, \$2.50 to \$3. Bananas, \$1.50 to \$2.25; Malaga grapes, \$3.50 to \$5.50 per keg ; pineapples, 18 to 30c; cranberries, New Jersey, \$2.85 to \$3 per box ; Canadian, \$3.50 to \$4.50 per barrel, and \$1 to \$1.25 per box. Apples, good to choice, \$3 to \$5; second quality, \$2.25 to \$3. California dried truit-Apricots, 16.1/2 to 171/2 c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

#### COUNTRY PRODUCE.

BEANS-Quiet and unchanged at \$1.20 to \$1.30.

DRIED APPLES—There have been transactions at  $5\frac{1}{2}$  c. delivered, and jobbers are getting 6 to  $6\frac{1}{2}$  c.

EVAPORATED APPLES — Are dull and weak. There have been a few choice offer-

ing at 9c. f.o.b., and some of not so good quality at  $8\frac{3}{4}$  c.

EGGS—The bottom seems to have fallen out of the market, new laid being quoted at 11 to 11½c. and pickled at 7 to 8c. To make matters worse, large quantities of salt and held eggs are being sent into the market as fresh.

POTATOES—Dull and easy at 40 to 42c. on track; 50c. is the idea out of store.

POULTRY—Supply and demand light, and prices easy. We quote : Turkeys, 7 to 8c.; geese, 6 to 7c.; chickens, 40 to 55c.; ducks, 50 to 70c.

ONIONS—Business fair and prices unchanged. We quote : Spanish, \$1 per crate ; Canadian, \$2.75 to \$3 per brl.

MAPLE SYRUP—Supplies of this season's make are now free and demand good. We quote: Tall tins, 80 to 85c.; flat tins, 80c. to \$1, according to quality; 5-gal. tins, \$4.75 to \$5; sugar, 8½ to 10c.

HONEY — Quiet and unchanged. We quote: Extracted white in tins, 7 to 9c.; white, in sections, 14 to 15c.; dark ditto, 9c. HOPS—Dull and nominal. Package hops

are unchanged at 20 to 25c. per lb.

#### SEEDS.

The past week has been a very active one in the seed trade, but demand for sowing will now necessarily be checked on account of the unfavorable weather. The market remains firm. In red clover the tendency is upward. Jobbers' prices rule as follows : Red clover, \$6 to \$6.50 per bushel ; alsike, \$4.50 to \$8.50, latter figure being for fancy reproducing seed ; timothy, \$2.10 to \$2.80, outside price being for fancy unhulled seed.

#### FISH.

Trade is fairly good this week and better than expected. We quote: Skinned and boned codfish,  $6\frac{1}{2}$  c.; shore herring, 4 per brl.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring 4c.; frozen sea herring, 1.50; blue pickerel, 4 to 5c. lb.; yel. ditto, 7 to 8c. per lb.; salmon trout  $7\frac{1}{2}$  c.; white fish, 7c.; oysters in bulk, 1.15 for standard and 1.65 to 1.75selected; ciscoes, 1.35 per 100 for small, and 2.25 for very large; salt mackerel in bulk, 10c. per lb.; pike, 6 to  $6\frac{1}{2}$  c. per lb.; black bass, 10c. per lb.; haddock and cod,  $5\frac{1}{2}$  c. per lb; steak cod, 5 to 6c.; chicken halibut, 12c.

#### PETROLEUM.

On the local market trade is quiet. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon

safety, 15<sup>1</sup>/<sub>2</sub> to 16c. ; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene 20c.

#### MARKET NOTES.

H. P. Eckardt & Co. are offering Spanish onions at 75c. per crate.

Sloan & Crowther are showing a bright sugar syrup which is accounted good value.

Smlth & Keighley are expecting the arrival of another lot of "Sphinx" prunes.

Clemes Bros. are in receipt of two cars each of Florida and Messina oranges.

Wm. Paterson & Son, Brantford, report a very large sale on their high class pickles.

T. Kinnear & Co. are offering syrups in fancy 2-gallon and 3-gallon tins at low prices.

S. K. Moyer is making a specialty of bananas just now, and is in receipt of large shipments.

Eby, Blain & Co. are in receipt of Valencia selected and off-stalk Valencia raisins and new dates,

If you want Roquetort cheese in prime condition and cheap, get figures from Lucas, Steele & Bristol.

Pure Gold Manfg. Co. are putting a new line of chocolate, pink, white, and canary icing on the market.

Sloan & Crowther have in stock some fine grades of Ceylon teas, which they report are moving off rapidly.

T. Kinnear & Co. are offering a line of brooms which are claimed to show the best value in the market.

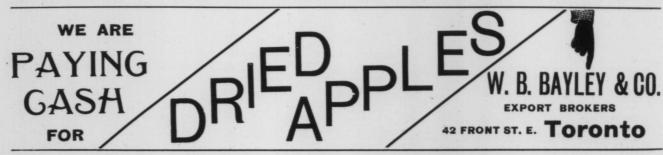
Dawson & Co. received this week a car of extra choice bananas, some bunches of which fetched fancy prices.

Gunn, Flavelle & Co., being about through packing for the season, are devoting more of their time to butter and eggs.

T. Kinnear & Co. are offering "Sphinx" prunes at what is claimed to be reasonable prices; also a line of cheap currants.

Smith & Keighley are offering a fine Ceylon tea at 15c. per lb., which is claimed to be the cheapest for its quality on the market.

The Cowan Co., Ltd., of Toronto, are increasing their business very largely, and are now turning out cocoa, chocolates, and coffees of every description, their aim being to make pure goods of the finest quality at the



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lowest cost, a point which has greatly added to their sale.

Morton's preserved bloaters are again in store with Lucas, Steele & Bristol. This firm offer a large variety of canned meats, fish, etc.

As inward love breeds outward praise, List to the cook's unending lays; Why Gillard's pickles give a zest, Their standard teas I know are best.

Balfour & Co. have secured a line of 150 half chests sweet Secco Corgou, away down, and wish the trade to ask to see samples in the hands of their travelers.

The Ceylon and Darjeeling teas offered by Lucas, Steele & Bristol are said to be meeting with approval everywhere. Samples on application.

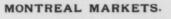
Gillard & Co. believe in advertising a good article. One of the most delicious pickles on the market is Gillard's new pickle, and a trial will convince the most skeptical of this fact.

There are no Bosnia prunes in bond in New York, the last carload having been sold on Toronto account; and no more can be landed in New York till the middle of April, and the quantity on the steamer due then is but 1600 boxes.

The handsome price lists recently issued by Wm. Paterson & Son, Brantford, were so eagerly sought after by the trade that the firm were compelled to get a new lot printed. They are now ready, and can be had from any of their numerous travelers, or by writing direct to the house.

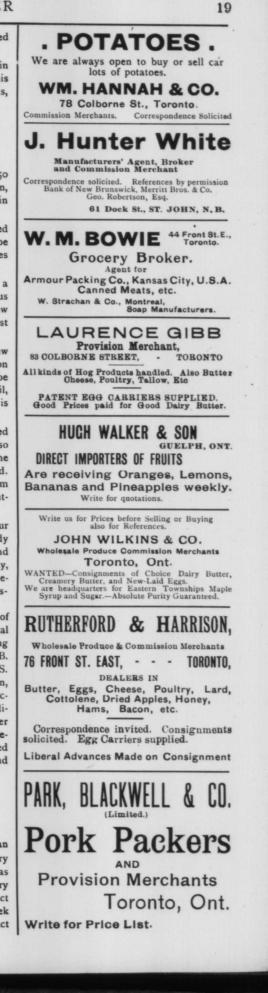
Gillard & Company : "Our trade in our standard lines of teas is showing a steady increase. Every buyer is pleased, and when ordering by mail they generally say, 'Be sure and send the same quality as before; the last we had has given great satistaction.'"

The E. B. Eddy Company, Limited, of Hull, Canada, recently held their annual general meeting at which the following board of directors were re-elected: E. B. Eddy, president and managing director; S. S. Cushman, vice-president; G. H. Millen, general superintendent of works and director; J. J. Gormully, Q. C., solicitor and director; W. H. Rowley, secretary-treasurer and director. The accounts and a full report of the business for 1893 were submitted and approved. The usual annual dividend was declared and paid on 14th inst.



MONTREAL, March 29, 1894. GROCERIES.

THE week has certainly not been an eventful one in the general grocery market, in fact, any change that has occurred since our last has been of a very unimportant kind. In addition to the fact that the budget was brought down this week and its influence in business, there is the fact



#### MONTREAL MARKETS-Continued.

that railway freights go down to the summer level on next Monday, so that the actual movement is smaller than usual in fact. Sugar is unchanged from the recent decline. Molasses remains nominally unchanged, and their is nothing to report about syrups. Tea continues dull with further shipments to note to New York. Spices are the same, and dried fruit is scarce and firm as ever. Canned goods rule quiet, and the fish market is largely confined to business in fresh fish, the trade in pickled being over for the season.

#### SUGAR.

There has been no further change in sugar since the decline which occurred last week, but the tone continues easy, while the volume of business is limited. Raw sugar also is weak in tone, and the situation of the market on the whole is very unsettled. A moderate jobbing trade has been doing on spot in granulated at  $4\frac{3}{4}$  c., and in yellows are easier at  $3\frac{1}{4}$  to  $3\frac{3}{4}$  c., according to grade.

#### MOLASSES.

The molasses market is quiet, and, if anything, the tone is rather easier. Barbadoes in round lots has changed hands at 28½c., but for small lots 32 to 33c. is still the idea. Primary advices state that the tone at the Islands is firm at 18c. f.o.b.

#### SYRUPS.

Business in syrups has been quiet, the demand being solely confined to small lots. Canadian has changed hands at  $1\frac{1}{4}$  to  $1\frac{1}{2}$  c. for ordinary and 2c. for light grades. American stock is quiet at 15 to 22c. per gallon, as to quality.

#### TEA.

The tea market does not present many interesting features at the moment and the actual movement on account of legitimate wants is small. About 300 packages of Japans were shipped to New York owing to better prices being obtained there than here. The local movement has been small. Good sized lots of Japans sold at 18 to 19c. and some blacks have been moved at 11½c. for low grade stock. We quote : Common Japan, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c., and choice 23 to 28c.

#### COFFEES.

There has been a fair demand for coffee, with a moderately good business doing. The line, however, is irregular and the movement is still controlled by actual wants, for buyers will not go beyond this stage and operate ahead at all. Some buyers are looking for lower prices, but it is on the card that they may be disappointed in this expectation. We quote : Rio, 19 to 21c. ; Maracaibo, 19 to 21c.; Mocha, 24 to 28c., and Java, 24 to 30c.

#### SPICES.

The spice market is quiet, with a fair enquiry for pepper which still rules on the easy side. We quote : Black pepper 6

to 7½c., white pepper 10 to 12½c., cloves 7½ to 9c., cassia 9 to 10c., nutmegs 60 to 90c., and Jamaica ginger, 15 to 18c. BICE.

There is no change in rice, a fair business doing for the season of the year. We quote : Standard \$3.50 to \$3.75, Japan \$3.75 to \$4.25, and Patna \$4.25 to \$4.75.

#### DRIED FRUIT.

The trade in the market has been of very small volume and no new development of importance is to note. Stocks continue very light of all kinds of raisins and prices are correspondingly firm all round. We quote : off-stalk 4½ to 5c., fine 5 to 5½ c., and layers 6 to 6½ c. These prices are for jobbing trade, but we understand that a straight lot of ordinaty off-stalk left first hands at 4½ c. net, which is about equal to a cost of 4½ c. to the buyer.

Currants are dull and unchanged. We quote : Brls. 3½ c., half brls. 3¾ c., and cases 4c.

There is a moderate demand for figs at 6 to 9c. per lb. with supplies light.

Dates are selling very slow at 434 to 5c.

Prunes meet a good demand and prices are steady in tone at 5c. per lb.

#### NUTS:

There is no change in nuts, which have a moderate demand. We quote: Grenoble walnuts, 11 to 11½c.; pecans 7¾ to 8c.; peanuts, 6¾ to 10c.; cocoanuts, \$3.50 to \$4; Terragona almonds, 11½ to 12c.; shelled almonds, 22 to 40c.; filberts, 8½ to 9c., and shelled walnuts, 16 to 182.

#### CANNED GOODS.

There has been no material change in prices and the market is much the same. A feature has been the active demand for canned apples, sales of car lots transpiring at \$2.50. Choice canned lobsters are rather scarce and firm at \$6.50 per case, but ordinary and inferior brands are plentiful and hard to move at \$6.50 per case. We quote : Tomatoes 75 to 80c., corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80 to \$2.05, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05, and peaches \$2 to \$2.10.

#### GREEN FRUIT.

The week was a quiet one after the Easter rush, and there is no striking feature to report. Apples are selling freely at \$3.50 to



## CAFFAROMA Makes the finest cup of coffee in the world. Sold in 1 and 2 lb. tins only. For sale by all wholesale and retail grocers throughout the

C. A. LIFFITON & CO., Montreal Proprietors of the original patent Caffaroma

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#### FRUIT PRODUCE and COMMISSION MERCHANTS **32 WEST MARKET STREET.** onsignments Solicited TORONTO.

GROBGE MOWILLIAM. FRANK EVERIST TELEPHONE 645.

**MCWILLIAM & EVERIST** GENERAL .. FRUIT **Commission Merchants** 25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-CITED. Ample Storage. All orders will receive our best attention.

BUCHANAN & CORDON. Brokers and Commission Merchants and Manufacturers' Agents. WINNIPEG Representing in Manitoba and the North-West Territories : ABMOUR & Co., Chicago, Ill. THE ARMOUR PACKING CO., Kansas City, Mo THE B. C. SUGAR REFINING CO., Ltd., Van couver, B. C. HIRAM WALKER & SONS, Ltd., Walkerville Ont. JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B. PERINET ET FILS, Beims, Champagne. Warehouses on C. P. R. Track. EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE. CORRESPONDENCE SOLICITED. FOR DAIRY ----BUTTER ORESSED POULTRY Write or Wire PARSONS .... WINNIPEG MANITOBA

#### THE CANADIAN GROCER

\$7, according to grade. Almeria grapes have a fair sale, at \$5.50 to \$6 for No. 1 and \$4 to \$5 for No. 2. Florida oranges are firmer at \$3 to \$4, while Valencias are scarce and firmly held at \$4.50 per case. The market is bare at the moment of Californias, but some are on the way. Lemons are dull at \$2.25 to \$3 per box. There is a limited supply of cranberries on the market, and prices are firm at \$8 to \$9 per brl. Pineapples are selling fairly well at 15 to 30c. each. FISH.

The past week has been more or less a continuation of the week previous on fish. but the cold weather has brightened up the market to a certain extent. New haddock have changed hands at 41/2 c. per lb., and haddies are selling at 7 1/2 c., while old frozen stock fetch from 5 to 6c. Oysters have been in active demand at \$1.30 per gallon for ordinary and \$1.65 for selected. In pickled fish the season is about over.

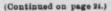
COUNTRY PRODUCE.

There has been no change in the egg market, business ruling quiet, with buyers operating very sparingly. Prices are steady. We quote : Western limed, 6 to 8c.; Mon-treal limed, 8 to 10c.; held fresh, 6 to 10c.; and boiling stock at 12 to 121/2c. per dozen. Business in beans is dull, and prices are about steady at \$1.20 to \$1.40 per bag, as to quality, which is a somewhat lower range than last week's. Maple syrup meets with a slow demand. It has a quiet sale in tins at 60 to 65c. for new and 40 to 45c. for old. Maple sugar meets a fair sale at 6¼ to 7c. per lb. Onions meet a good demand at \$2.25 to \$2.50 per brl. Potatoes rule dull, and prices are nominally unchanged at 50c. in car lots and 60 to 65c. in a small way. PROVISIONS.

This market was quiet. The demand was slow and business on the whole was dull with no change in prices to note. Canadian short cut, per bl., \$15 to \$16; hams, city cured, per ib., 9 to 11c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard,common refined, per lb., 7½ to 8c. CHEESE AND BUTTER.

The cheese market is precisely the same as it was, so far as the spot position is concerned. There is nothing doing locally, the small remaining supply on spot still being held unsold.

The butter market remains the same. The receipts of new creamery and dairy continue limited and hardly sufficient to make a genuine wholesale market, so that the prices realized on them are no fair criterion. New Townships dairy in small parcels changed hands at 23 to 25c., and new creamery, in lots of five to six packages, 26 to 27c. Fine old Townships has realized 20c., but it is very hard to get, and the same remarks apply to held creamery, fine fall makes of which are a scarce article and easily command 22 to 23c. when they can be had. The difficulty, however, is that the bulk of the held creamery is not composed of fall goods. Rolls are still coming in, and furnish the bulk of the dairy business that is doing in a wholesale way at 20c. For under grades quotations are nominal, and there is just a possibility that they will not be worked off unless holders modify their views materially between now and the middle of next month, by which time receipts of new stock will have become a serious factor in the question of



Manufacturers LAWSON BROS.

Rolled Oats, Rolled Wheat, Flake Peas Flake Hominy, Flake Barley, Wheatlets Etc Put up in bulk, boxes, barrels, and packages.

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The Best Goods in the Dominion. The College Grounds, Adelaide St. West, Toronto, Ont.

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HIGHEST PRICES **OUICK RETURNS** 

JAMES GOODALL **Produce Commission Merchant** GRAIN, SEED, Etc. 84 Front Street East, Toronto.

New Crop Clover Seeds and Grasses All kinds. Only to the Trade. PROMPT ATTENTION

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HAMS, MESS PORK, BREAKFAST BACON. SHORT CUT. ROLLS, LARD. WRITE FOR PRICES.



DEALER IN Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates,

Figs, etc. Orders Solicited.





E have at various times in these columns given expression to our strong conviction that one of the most important matters to be observed by all flour dealers who desire success, is the reliability and uniformity of the goods they supply to their customers. It has always been the man who furnished a good article and served it properly, and at a reasonable price, who established a permanent, paying business. Instances there are of other methods meeting with a temporary success, but experience proves the truth of our claim. A recent experience which came to the notice of THE GROCER points the moral explicitly. A family in this city had been in the habit of ordering and getting a patent flour of a well-known brand from one of the city flour stores. They were well pleased with the flour, ordered it always from the same store, and never enquired very closely as to cost, though they were prompt pay. Not long ago they gave the usual order for a barrel of ----, mentioning as usual the brand. The flour man sent them the quantity ordered, billing them with one barrel of "patent flour" and charging them a good round price. On trying to make bread of it, in the usual way, they were surprised and disappointed to find that the flour, instead of making the light white bread they had been having, made a heavy sodden loaf totally unfit for their use. No explanation could be got from the flour man that was at all satisfactory and they looked about and got their favorite brand from another dealer, after trying which, and finding it quite up to their old-time standard, they sent a pretty sharp letter to the dealer from whom they had so long purchased, winding up with a threat to prosecute him for obtaining money under false pretences if he did not within a stated brief time deliver the brand ordered, and remove the inferior article. The flour man accepted the situation, and did as ordered in short time. But by this one piece of sharp practice he did his trade more harm than he will know of for some timefor the affair was talked of in many breadmaking circles, and many people warned against his methods. No doubt he bought that barrel of "patent" twenty-five cents or so lower than he could buy the reliable brand, but with the result that several of his best customers will give him a wide berth in future.

To merit the confidence of the public by giving them regular, reliable articles, is an easy and sure way of establishing a profitable business in the flour line, as it is in others. It may seem slow to await results, but a

trade based on confidence established and merited, is the kind of trade that brings profits all the year around.

#### THE MARKETS. TORONTO.

A stronger feeling with some advance in quotations was noticeable during the week. The weather dip, with itsliabi ity to damage the growing crops, reminded people of the extremely low prices at which wheat and flour are selling, and the room there is for an immense advance, should anything really serious occur to the next crop. Manitoba wheat flour, of the best class, which millers claim has been selling at a loss all winter, was moved up by at least a portion of the trade in Montreal and Toronto, quotations now being : Patents, \$380; strong bakers', \$3.55. In winter wheat family flours there is not much change since a week ago, though some well established brands are quoted a shade higher. We quote : White wheat patents, \$3.25 to \$3.45; Ontario family, \$2 85 to \$3.10 ; straight rollers, \$2.80 to \$2.95. These prices in car lots or round lots delivered here to the trade.

MEAL—Rolled and standard oats, \$3.95 to \$4.00; granulated, \$4.05 per brl.; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.20.

MILLFEED—Bran still continues in active demand, City mills selling at \$15.50 to \$16 per ton; carloads on track, \$16. Shorts \$16.50 to \$17 per ton in small lots, and offering at \$17 per ton carloads in bulk.

OATS—Quiet and unchanged, cars on track selling at 37 ½ c. per bush.

FEED CORN-50 to 52c. per bush.

BARLEY—Dull, farmers' loads on market selling at 43 to 44c. per bush.

HAY—Prices are unchanged, with local trade quiet; farmers' loads selling from \$7.50 to \$10.50 per ton, according to quality, with good timothy, baled, on track, worth \$9.25 to \$9.50, carloads.

STRAW—Demand moderate, with prices unchanged. Quoted at \$5 to \$5.50 for car lots on track ; market prices are \$7 to \$8 for sheaf.

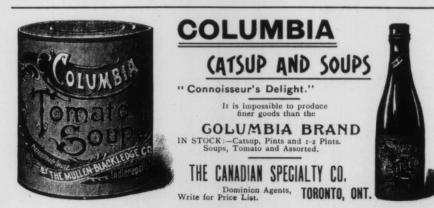
PEAS—Steady, with sales on the market at 62 to 63c. per bush.

#### MONTREAL.

A fair amount of business is being transacted in flour, with a good demand on local account, and a number of small sales were made at steady prices. Winter wheat, \$3.60 to \$3.80; Manitoba patents, best brands, \$3.60 to \$3.70; straight rollers, \$3.10 to \$3.25; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.35 to \$3.45; Manitoba strong bakers', best brands, \$3.50. The demand for bran and shorts continues good, and the market in this line is active and firm. Bran, \$18; shorts, \$19; Mouillie, \$23 to \$25. A small jobbing business is doing in oatmeal, and the market is quiet with prices unchanged. We quote : Standard, bags, \$1.95 to \$2; do. brls., \$4 to \$4.10; granulated, bags, \$2.05 to \$2.10; do., brls. \$4.20 to \$4.30; rolled oats, bags, \$2 to \$2.05; rolled oats, brls. \$4.20 to \$4.25.

#### ST. JOHN, N.B.

In flour the feeling is easy, and, except in Manitoba, the tendency seems lower. In Manitoba flour, on account of an apparent shortage in this kind of wheat, some are looking for higher prices. Middlings and bran are hard to get here, and high prices are asked. Oats are firm and hay is quiet. Beans are easy. Manitoba flour, \$4.35 to \$4.40; best Ontario flour, \$3.55to \$3.70; medium patents, \$3.35 to \$3.50Oatmeal, \$4.40 to \$4.50; cornmeal, \$2.50 to \$2.55; granulated, \$3.50 to \$3.60; middlings on track, \$21.50; bran, \$20 to \$20.50; cotton seed meal per ton, \$30; oats, N.B., on track, 36 to 38.c; P.E. I., 43 to 45c; Ontario, 45 to 46c; small lots, 40 to 48c; beans, hand picked \$1.30 to \$1.40; prime, \$1.25 to \$1.30; split peas, \$3.75 to \$4; round peas, \$3.65 to \$3.75; pot barley, \$3.75 to \$4; hay on track, \$12.25 to \$12.50; small lots, \$13 to \$15.





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#### MONTREAL MARKETS-Continued

supplies. The confectioners are buying very sparingly, as they consider 18c., which about represents holders' views, a high figure, and we understand that one lot of stock was cleared out at 17½c., but it was supposed to be a special case.

MONTREAL TRADE NOTES.

The trade in pickled fish here is about over for the season.

Railway freights go down to their summer level next Monday, and the fact 1s checking the actual movement this week.

Messrs. Vipond are advised that the S.S. Premier will be here as soon as navigation opens with a cargo of Jamaica products.

The fact that practically all the old eggs on the market have been worked off except a small quantity of Montreal limed has improved the position of the egg market.

The S.S. Femona finished loading at Messina on Saturday and is at Palermo this week taking the balance of her cargo. She is expected to sail for Montreal from the latter port next Wednesday, with a cargo of 60,000 boxes of fruit.

Another round lot of Japan teas was taken on New York account since the date of our last writing at better prices than obtainable on spot. J. Alex. Cordon & Co. were the shippers.

Recent quotations from Barbadoes on molasses were 18c. f.o.b.

A. F. White, late of Regan, White & Co., has taken charge of the tea department of Caverhill, Hughes & Co. This firm are extending their operations largely in this branch of groceries.

Gillespie & Co., of 121 Sacrament street, state that business for importation this spring is more backward than last year. The Budget uncertainty is largely to blame for this condition of affairs.

M. Lefebvre & Co. are pushing forward their preparations for next season's operations at their beet root sugar factory at Berthier. They will be largely extended during the ensuing season.

C. A. Liffeton & Co. report spring orders for their specialties to be equal to last, especially for Caffaroma, the sale of which is steadily increasing.

Frank Magor & Co., Montreal, report an improvement in import orders for the various lines represented. Those who have not yet ordered are requested to fall into line.

Hudon, Hebert & Co. have now in stock and solicit orders for MacLaren's Imperial Cheese.

L. Chaput, Fils & Cie., have received a large shipment of Snider's Tomato Catsup. They report an increasing demand for this brand.

Frank Magor & Co. are offering a first-class speciality to the trade just now in the shape of a line of Kerne's spices, put up in tins which can be retailed at 10c. The packages are neat and attractive, and at the price should specially commend themselves to housewives.

Robinson's patent barley and patent groats are gaining favor daily. They are the best food preparations in the market. Frank Magor & Co., Montreal, agents.

#### ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., March 29.

USINESS during the past week, particularly in retail lines, has been good. The demand on account of the Easter holidays, for ham, bacon, and eggs, has been above the average. The lumber business, which is of such great importance to us, is beginning to open up, and the outlook is considered fair. In England the prospect is better than last year, and if the change which is anticipated in the American tariff takes place, a much better business is expected from that quarter than we have had for some years. Next to lumber, perhaps, nothing is so near to our interest as lime, and, on account of the same changes spoken of above, those interested in its output are also looking for a better business. The fact that changes are so soon to be made in our own tariff has much to do with the quietness of business along certain lines.

CANNED GOODS—Merchants report a fair business. As your correspondent mentioned a short time ago, canned goods are being offered here outside the association ; notably, this week a car of apples, gallons, were offered. In these goods there is even more competition and cutting among the retailers than among the wholesale trade. There is nochange in price from last week. We quote: Corn, 90C; peas, 90C; tomatoes, 95C. to \$1; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; oysters, 2-lb. tins, \$2.20 to \$2.30; 1-lb. tins, \$1.15.to \$1.30; corned beef, 2-lb. tins, \$2.50 to \$2.60; 1-lb. tins, \$1.50 to \$1.60.

TOBACCO—Prices are as last week. Mc-Donald's goods are sold : Crown 44c., Pilot 46c., Index 45c., Napoleon 49c. McAlpin's Beaver 62c., Tecumseh 65c., Jubilee 59c., Gold Shield 48c., Woodcock 53c., Prince George 49c., Army and Navy, 45c.

SALT—Stocks continue large with light demand. Goarse 50c., factory filled, \$1.10; 10-lb. bags, \$3.10 per barrel; 5-lb. bags, \$3.25 per barrel.

OIL—Prices are as last week and demand is fair. Best American, 20c.; best Canadian, 19c.; second grade,  $13\frac{1}{2}$ c.; no charge for barrels. Linseed oil, raw, 60 to 63c.; boiled, 63 to 66c.; turpentine, 47 to 49c.; cod oil, 30 to 32c.; seal oil, steam refined, 45 to 48c.; pale, 40 to 43c.; olive oil, commercial, 95c. to \$1.05; castor oil, commercial, 7 to 7 $\frac{1}{2}$ c.; No. 1, 60 to 65c.

DRIED FRUIT AND NUTS—In these lines there is nothing new. The demand for dried apples is not so large as for some weeks past. We quote prices to-day: Sultana raisins, 7 to 7½c.; Valencias, 5 to 5¼c.; Valencias, layers, 6 to 6¼c.; London layers, \$2.25 to \$2.40; California loose Muscatels, 6¼ to 7c.; prunes, 6 to 6½c.; Californias, II to 12c.; dried apples, 6¾ to 7c.; evaporated, II to 11½c.; dates, 5 to

There is more of our "Apricot" Fine Cut Chewing sold in Canada than all other brands combined. If you have trade for this class of goods order a sample (5-lb.) package at 65 cents per lb. and we will guarantee satisfaction.

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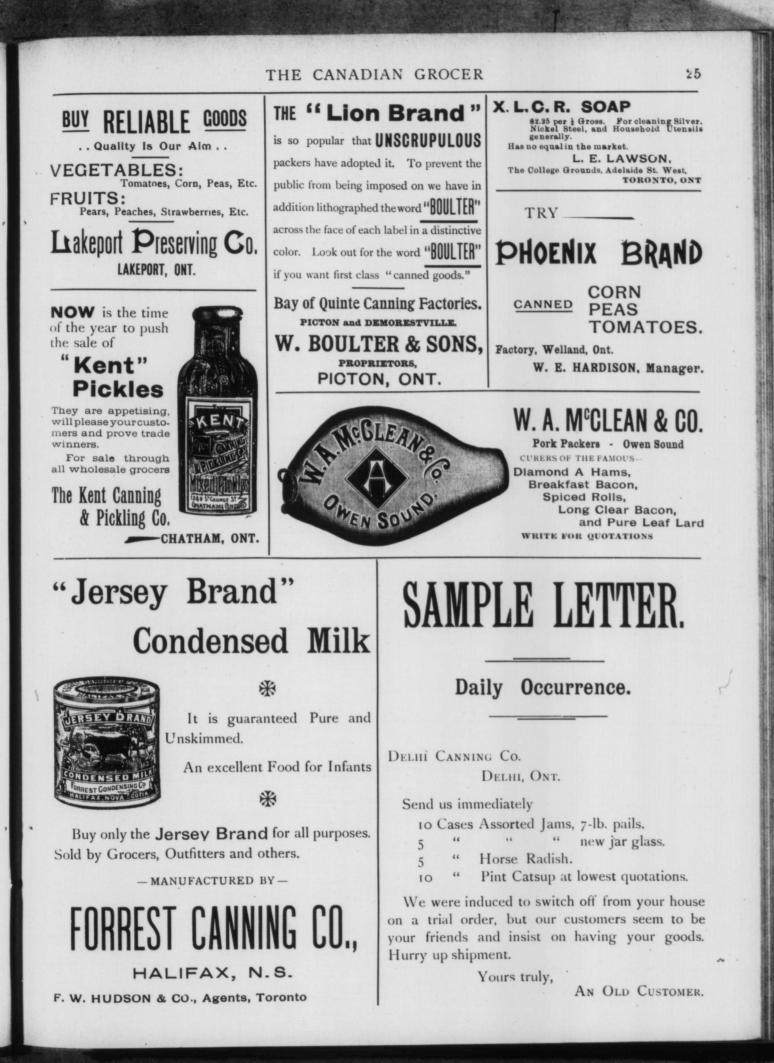
Manufacturers,

Toronto, Can.

Now is the time to send Beaver Plug to the front. Many consumers object to a rank tobacco in the spring of the year. Beaver is mild, tough and lasting, and is just what they need. Kindly give them all a chance at it and you will find your Beaver trade double within thirty days.

See "Prices Current" for our other brands.

## MCALPIN TOBACCO CO.



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#### ST. JOHN MARKETS-Continued

 $5\frac{1}{2}$ c.; figs, 10 to 12c.; onions, \$3 per barrel; \$1.25 per case. French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 12 $\frac{1}{2}$  to 13c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts, roasted, 10 to 11c.; popping corn, 7c. per lb.

FRUIT—This business is now active and a large trade is reported. Oranges are up all round. Floridas, which are beginning to be scarce, have advanced 25 to 50c., Californias, 50 to 75c., and Valencias about 50c. Bananas are up 25 cents. A schooner with Nova Scotia apples is just in and is finding a very ready sale here, best fruit bringing \$4.50. We quote prices to-day : Apples, \$3 to \$4.50; lemons, \$375 to \$4; oranges, Floridas, \$4 to \$4.25; California, \$3 to \$3.75; Valencias, \$4.20, cases, \$4.75 to \$5; bananas, \$2.25 to \$2.50.

SUGAR—There appears to be an easier feeling, and it would look as if some one would be disappointed. It is another proof of how little people know of these things. As yet prices are here as last week: Granulated,  $4\frac{1}{2}$  to  $4\frac{1}{4}$  c.; yellows,  $3\frac{1}{2}$  to  $4\frac{1}{4}$  c.; Barbadoes, 4 to  $4\frac{1}{4}$  c.; Parislump, 6 to  $6\frac{1}{4}$  c.; powdered, 6 to  $6\frac{1}{4}$  c.

MOLASSES AND SYRUP.-New Barbadoes is off two cents on account of the cargo expected in last week's reports. Nothing not even the importations from New Yorkhas had, during the past year, as great a bearish effect on the molasses market as the arriving and selling at such a low figure of that cargo. Upward of one thousand casks of Barbadoes have already arrived in this market. The demand for the fancy molasses called Diamond N is reported by the importers to be on the increase. A number of the leading retailers expressed themselves to your correspondent that it was the finest molasses they had ever seen. Diamond N, 44 to 45c.; Barbadoes, new, 30 to 31c.; old, 28 to 29c.; second grade, 27 to 28c.; Porto Rico, 30 to 32c.; Antigua, 27 to 28c. In syrup a splendid demand is reported. Price as last week, 30 to 35c.

DAIRY PRODUCTS—Butter is easier and receipts equal to demand. Eggs a little firmer. There is, however, no demand outside of fresh. Cheese market is firm. Butter, 20 to 23C.; eggs, 14 to 16c.; cheese,  $11\frac{1}{2}$ to  $12\frac{1}{2}$ c.

FISH—Frozen salmon are being received from the north shore. All dry fish except pollock are firm; they are easier. Smoked fish are in fair supply; prices firm. But few gasperaux have as yet been received. Pickled fish are very scarce. Large codfish, \$4.10 to \$4.30; medium, \$3.60 to \$3.70; pollock, \$1.90 to \$2; Shelborn herring, No. 1, brls., \$4.50; half-brls., \$2.50; medium smoked herring, 12c.; lengthwise, 11c.

PRODUCE—Barrelled pork is off about 50c.; smoked meats are also easier. Clear mess, \$18 to \$18.50 ; P.E.I. mess, \$16.50 to \$17 ; prime, \$14 to \$15 ; plate beef, \$14 to \$14.50; pure lard,  $10\frac{1}{2}$  to  $11\frac{1}{2}$ cc; compound, 9 to 10c.; ham, 12 to 13c.; shoulders, 8 to 11c.

SEEDS—Prospects seem to be for a slight advance. Prices here are firm. Timothy, \$2.50 to \$2.60; clover, \$11 to \$12.

#### TWO STORIES AND A MORAL.

There was a boy who was sent out by his father to sell some potatoes. He carried the bag around all day without a sale, and on reaching home at night, threw it down with the surly exclamation: "Nobody that I



met asked me for potatoes. One fellow wanted to know what I had in my bag, and I told him it was none of his darned business."

There was, in the same town, a colored gentleman who went about brawling at the top of his voice : "Fish ! Fish ! Firsh fish !"

"Shut up that racket," said an angry dame at a window.

"You heah me, missy?"

"Hear you! You can be heard a mile away."

"Dat's what I'se hollerin' for. Fish! Fish! Fresh fish !"

The colored gentleman was an advertiser —and sold his goods.—Ex.

#### PERSONAL MENTION.

George Church, Burk's Falls, was in Toronto on business this week.

H. G. Wingrove, of Capstan Manfg. Co., Collingwood, was in town last week on business.

Hugh Malcolmson, of the Kent Canning Co., Chatham, was in Toronto this week and is in good spirits over business prospects.

W. O. Macpherson, Lucas, Steele & Bristol's representative up north, was in Hamilton last Saturday. He is a universal favorite with the "boys."

J. W. McCulloch, one of the Pure Gold Manufacturing Co.'s eastern travelers, who has been ill for some time, has recovered sufficiently to resume his route.

Arch. Hutchinson, of the St. Lawrence Starch Co., has just returned from a business trip through the Maritime Provinces. He reports that trade is better down there than in the West.

H. Gilbert, general merchant, Mansfield, was in Toronto this week. He told a representative of THE GROCER who queried him, that his business during the past winter was the best he has yet experienced any winter

since he opened store some twelve years ago.

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Frank A. Case, who represents the Toronto Biscuit & Confectionery Co. west of Toronto, returned from Winnipeg, Brandon, Fort William, etc., last week, and now the Company are rushing to fill his orders from that quarter. Two carloads have already gone to the Hudson Bay Co.

A. P. Tippet, of Arthur P. Tippet & Co., St. John, N.B., was in Toronto this week. His firm are agents for such lines as Lazenby's pickles, Fry's cocoas, etc., and he reports that business so far this year shows an increase of fifty per cent., compared with a year ago.

T. C. Leonard, of Detroit, agent Kingsford's Oswego Starch, was in Toronto last week. He reports trade improving.

Eby, Blain & Co. beg to draw special attention to their low grade Congous and Japan teas, and wish to state that, owing to the uncertainty of the tariff changes, which shall ir all probability increase the cost of teas, in spite of this their teas shall remain unchanged.

An adjourned meeting of the committee of the Commercial Travelers' Association recently appointed to devise a scheme for the establishing of Permanent Relief Fund was held on Saturday in the rooms of the Association, C. H. Murdoch in the chair. Joe Taylor's suggestion to increase the annual fee to eleven dollars, making the extra dollar a special contribution for this purpose, was very thoroughly discussed, and other propositions made. Messrs. J. C. Black, Joe. Taylor, John Burns, James Hayward, Jos. DeVaney, Fred Butler, Bert Campbell, and Thos. Swalwell took an active part in the discussion of the subject, which has evidently awakened unusual interest amongst the members of the association. The following committee was appointed to prepare a report for the consideration of the board, and to meet again on the 7th of April, viz., Messrs. Joe Bonnick, Thos. Dunnett, Joe Taylor, C. H. Murdoch, Jos. DeVaney, Robt. Crean, John Swalwell, Robt. Patterson.

The great reputation of



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Which it has merited by long trial and competition, has made it the most popular brand sold.

Write us for Samples and Prices





The Best Pickle on the Market

AT ANY PRICE.

Batty's Crown Pickles Batty's Nabob Pickles

PRICE LIST ON APPLICATION.

## EAT Pettijohn California Breakfast Food



You will then sell it to all your customers. Sold only in 2 lb. packages, 36 packages in case. All information supplied on application.

HERE'S RICHNESS FOR YOU



**Body and Richness** 

Purity

Convenience Economy

all combines in

HIGHLAND **EVAPORATED CREAM** 

Wright & Copp, Sole Dom. Agents Toronto

#### **BUSINESS CHANGES**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

HARLES LAUDER, grocer, 1267 Queen street east, Toronto, has assigned to Richard Tew.

John Gilbert, grocer, etc., Brandon, Man., has assigned.

John Robertson, grocer, Wiarton, has assigned to J. Robinson.

Wm. J. Cavanagh, general merchant, Newdale, Man., has assigned.

Wm. Walton, grocer, Woodstock, has assigned to Orville E. Robinson.

D. W. Porte & Co., wholesale fish, Toronto, have assigned to John Leckie.

Webster Bros., salt manufacturers, Mooretown, have assigned to Oliver Simmons.

Roy & Roy, general merchants, Maniwaki, Que., have compromised at 42½ c. on the dollar.

J. & P. Daigle, grain and provisions, Montreal, are offering to compromise at 10c. on the dollar.

Thomas McAdam, grocer, boots and shoes, etc., Orangeville, has assigned to W. A. Campbell. Liabilities, \$5,000; assets, \$6,000.

E. P. Gormain, trader, Montreal; demand of assignment made upon him. A similar demand has been made upon A. Cote, a St. Fabien general merchant.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Q. Belyea & Co., grocers, St. John, N.B., have dissolved.

Matthew, McLean & Co., general merchants, Souris, P.E.I., have dissolved.

T. S. Gillies, general merchant, Lunenburg, has admitted M. Morgan; style, Gillies & Morgan.

Johnston Reid, grocer, Parrsboro, N.S., has admitted a Mr. Cameron as partner; style, Reid & Cameron.

Andrew Bell & Co., commission merchants, Montreal, have dissolved, and a new partnership has been formed, composed of J. B. Bell, T. Bell, and Charles Gilchrist.

SALES MADE AND PENDING.

Mrs. John Munro, flour mill, Cornwall, is offering mill for sale.

The general stock of Paul Bussiere, Pierreville, Que., has been sold.

The business of J. P. Clarke, general merchant, Exeter, is advertised for sale.

The stock of T. Geoffrion, boot and shoe manufacturer, Montreal, is to be sold 3rd prox.

Stock of George Stotthart, groceries and hardware, Chatham, N. B., has been sold to James Nichol.

The stock of O. Gagnon & Frere, boot and shoe manufacturers, Montreal, has been sold at 48c. on the dollar.

W. Dyer has bought the dry goods and groceries of the late D. McKellar & Son, of Belmont, at 42 cents on the dollar.

## The best families use the . . QUEEN BROOM The best Grocers sell it

We are the only manufacturers.

There are numerous imitations.

See that our name is on each label.

### Taylor, Scott & Co. TORONTO.

#### CHANGES.

J. Earner, grocer, Brussels, has sold out to Taylor & Smilhe.

A. F. Gauvin & Co., grocers, Moncton, N.B., have sold out.

L. Paquette & Co., grocers, Montreal, have sold out to A. Davignon.

John Fitzpatrick, liquors, St. John, N.B., has been succeeded by John Rhea.

J.S. McDonald, general merchant, Chater, Man., has been succeeded by J. G. Hoey.

M. Elliott & Co., grocers, Montreal, Katharine Kinsella, spinster, registered proprietress.

Joseph Zinkan, general merchant, Fort Qu'Appelle, has sold out to Hargrave & Star.

The estate of Ogle, Campbell & Freeman, general merchants, New Westminster, B.C., has been sold to R. P. Freeman, who will continue under the style of R. P. Freeman & Co.

#### DEATHS.

D. W. Pitceathly, grocer, Belleville, 1s dead.

Roch. Deslongchamps, grocer, Montreal, is dead.

Simon Baker, general merchant, Aultsville, is dead.

#### NOTES.

H. MCKENZIE, inspector of weights and measures, Hamilton, has been superannuated. The salary attached to the position is \$1,400. Rumor has it that A. T. Freed, editor of the Spectator, is the lucky appointee.

Following are the proportional rates agreed upon at Montreal by the lines interested in Canadian-American traffic over the lakes to apply on merchandise and carload freight from Duluth and Port Arthur to Winnipeg : First, 93c.; second, 79c.; third, 65c.; fourth, 56c.; fifth, 47c.; sixth, 45c.; seventh, 35c.; eighth, 35c.; tenth, 27c. The ninth class is reserved for live stock. B

Le Prix Courant is out in special form, and the publishers are to be congratulated. The cover is nicely lithographed, and the letterpress is excellent. In a word, the number is as interesting as it is pretty.

While boring at Syer & Mayhew's flouring mill at Thamesville the other day, a strong flow of oil was struck at a depth of 150 feet. When tapped and tested with a steam gauge it registered 30 lbs. The proprietors have piped it into their mill and are using it for fuel.

The total amount of milk received at the Lucknow cheese factory during the season was 436,277 pounds; the total amount of cheese manufactured was 40,195 pounds, and the total amount received for the cheese was \$3,851.65, the balance to the credit of the company being \$61.36.

Isaac Prouty & Co., of Spencer, Mass., the largest boot and shoe firm in the world, have assigned. The firm in good times employed 1,500 hands. At present they employ about 700. The pay roll, with a full force, was about \$13,000 a week. The nominal assets are \$1,500,000, and the liabilities are said to be about a million.

The Hudson's Bay Co. celebrated Easter by presenting every fifth and tenth customer with a pot of calla lilies or daffodils, in full bloom. The stores resembled a large conservatory till the Easter flowers were sent home as Easter gifts to the fortunate "fifths and tenths."—Free Press, Winnipeg.

The Sherbrooke Board of Trade has elected the following officers : Fresident, A. W. Olivier ; vice-president, J. S. Mitchell ; council, D. O. E. Denault, S. W. Jenckes Wm. Farwell, W. B. Neil, N. T. Dussault, D. McManamy, G. A. Lebaron, W. R. Webster, W. S. Dresser, W. E. Paton.

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BY ENERGETIC YOUNG MAN OF INTEGRITY and broad business experience, in live general store, or dry goods. Stricity temperate, of good morals, single, can keep books. Present engagement of four and a half years expires April 4th. Apply to Box 304, Nashville, Ont. (13)

#### FOR SALE.

ONE OF THE FINEST GROCERY AND PRO-vision stands in Toronto. Satisfactory reasons for selling out, upon application. Well selected stock. Business growing daily. Terms liberal. Apply Box "W" CANADIAN GROCER. (13)



Samuel Rogers & Co. TORONTO

### MUNN'S BONELESS CODFISH

#### NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases. The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

#### Stewart Munn & Co., MONTREAL.

The Old "Servant's Friend." 60 Years! No Complaint!

T. G. WILLIAMSON & CO., TORONTO.

Is Honest Goods and just the Thing on Which to make or Extend a Business.

#### 1894

L. CHAPUT, FILS & CIE, . MONTREAL . WHOLESALE GROGERS Importers of TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

## **OUT OF SIGHT**

Is an expression every husband can use when he returns home at noon and fails to find

## Wash Tubs and Soiled Clothes

Strewn over the floor. His wife uses Ammonia Soap, and thus is enabled to do her washing with dispatch and less labor-no hard rubbing or soiled hands.

### W. A. Bradshaw & Co.

48 and 50 Lombard Street.

Manufactured by . . . .

TORONTO, ONT.

29



ALLAN	LINE
<b>ROYAL MAIL ST</b>	EAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
SARDINIAN *LAURENTIAN PARISIAN MONGOLIAN *NUMIDIAN SARDINIAN *LAURENTIAN PARISIAN MONGOLIAN	5 May 12 " 26 " 2 June 9 " 16 " 23 "	6 May 20 May 27 " 10 June 24 June 24 June

And weekly thereafter

The Steamers of this service carry a'l classes of passenters. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Staterooms are in the The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of saling, and sail from Quebec at 9 a.m. on Sandays. Steamers with a 'will not stop at Quebec, Rimouski, or Londonderry, RATES UF PASSAGE:-Cabin, \$50 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, \$50 and \$35 single, \$65 return. Stearage to or from Liverpool, London, Glagow, Belfast, or Londonderry, \$24. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

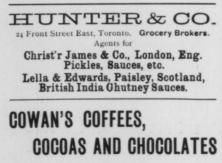
H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

McLAREN'S

The Best Grocers Make a point of Keeping it always in Stock.

#### CANNED GOODS IN THE STATES.

"HERE has been somewhat variable experience in the canned goods trade thus far this year. Some lines appear to have sold remarkably well and others have been surprisingly slow. Upon the whole, however, it would seem that canned food has fully held its own in the general grocery movement and lost nothing in popularity with consumers. For that matter it would seem that the more staple goods, such as tomatoes, corn and peas, are being consumed to a greater extent than ever before. The minor vegetables and various lines of fruit are holding their own; if anything, they are gaining in favor among consumers in various parts of the country. The wider variety of soups that have been successfully canned and the improvement in quality that has followed increased competition, adds to the list, and, while the building up of this branch of the business has been somewhat difficult, it would seem that a gradual increase in retailers' sales takes place as the distinctive merits of the goods become more widelyknown. Convenience and labor saving is evidently being appreciated, and the lowering of cost to a point that admits of retailers securing a profit on No. 3 size cans at 25c each has also been of valuable assistance. Evidence is wanting that the con-sumption of salmon, lobster or other fish has increased a great deal during the past few years, but the trade has doubtless ex-panded in some degree. There is hardly an article in the line of vegetables and fruit that cannot be purchased more cheaply in cans than in natural condition, except during a short period each year when the mar-ket is glutted with the green stock. In the instance of vegetables the canned article frequently turns out to be more palatable, of better flavor and in other ways superior to the green truck sold by the average retail grocer. This doubtless accounts in some measure for the steady increase in the business in those particular lines. At the pre-sent time prices are comparatively low, or, at the least, moderate, and the impression prevails that as long as cost is kept within the means of the great body of consumers, the consumption is bound to steadily increase. It may be claimed, and properly too, that the cheapness of dried vegetables and fruit is an obstacle, since they are in fa-vor where household economy is forced by circumstances ; but, admitting this, enough facts remain to justify the opinion that the canned goods trade is more likely to gain steadily than to fall off.-N.Y. Bulletin.



Are the best in the world. The Cowan Co., Ltd. Toronto.





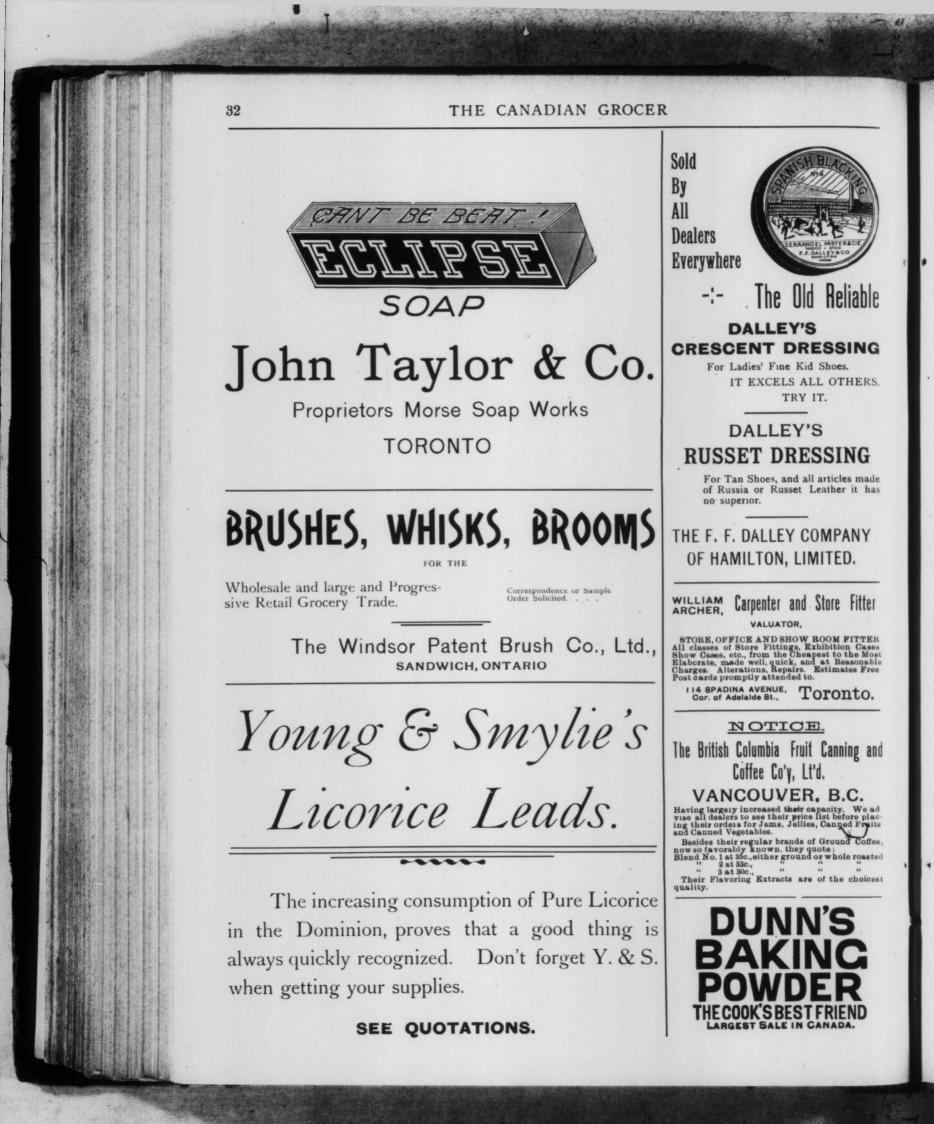
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made t has S PRING lamb is now on the market, price a trifle high but that does not matter these days. Mint Sauce always goes with it. How is your stock of mint? We are importing a large quantity of this delicious herb and can now fill your orders.

See our travelers or write.

### PURE COLD MANFG. CO. TORONTO.

#### HOW TO KEEP SMOKING TOBACCO.

UR weekly cotemporary, Tobacco, says that many retail dealers experience difficulty in keeping their stocks of smoking tobacco in good condition, said difficulty being due in a great measure to the change made in recent years in the packing of smoking tobaccos, air-tight tins having been substituted for the old fashioned packages. It is claimed that the contents of the tins often become mouldy. Tobacco suggests that such goods be kept in a cool place, where the temperature does not vary beyond 40 degrees as the minimum and 50 degrees as the maximum rate. Tobacco says : " All stocks of tobacco should be carefully and systematically watched, and especially those which are in what are termed air-tight cans, and as soon as any change whatever is noticed, the tobacco should be removed from the can, shaken out on a piece of paper, thoroughly aired, the can dried, and the tobacco returned to it. This however, will not be necessary if proper care has been observed ; unless, as before stated, it is with stale stock, or that which has been used for window dressing. It is, in the opinion of most practical men, best to keep the tobacco upon a low shelf in the store, away from the door and window, where the temperature changes as little as possible. In localities of high altitude, mountains, etc., in consequence of the dryness of the air, some little moisture will be found necessary,

but it must be most carefully applied, with plenty of ventilation. An item worthy making a note of is that smoking tobacco keeps its condition best from about the month of April to the following November, and it is therefore advisable for the retailer to order freely, according to his trade, early in the spring, and so obtain the best terms ; while about November, or as soon as steam heat comes into use, he should reduce his stocks to as low a limit as is practical, and keep them tight in hand until at earliest the following April."

#### JAMAICA COFFEE.

"HE Director of Gardens and Plantations in Jamaica deals in his last report with the subject of the future of coffee planting in the island. The maximum export of coffee was reached in the year 1815, when it amounted to 34,045,585 pounds. Economic changes in the island resulted in the decline of the exports. Within a few years past there has been some revival, but the quantity has only ranged between 8,000,-000 and 10,000,000 pounds. "While storms and droughts inflicted heavy blows," says the Kingston Gleaner, "capital frightened, labor wanting, and competition vigorous, have been the main factors in reducing our coffee exports." The director's remedy for the prostration of this industry is stated to be "more roads and a better supply of labor." Capital, he thinks, would come if these two things could be guaranteed. A resident of one of the coffee-growing districts is reported as saying: "I think that the mountain lands of Portland would be taken up for the cultivation of coffee if the Government could see its way to make riding tracks into the crown lands for sale. The lands should be sold for a nominal sum, say 4s. per acre, where the roads were easy, and 2s. per acre in the highest slopes, with a proviso that, say 10 per cent. of the land purchased should be put under cultivation each year for the first three years and 5 per cent. for the next three years. The payment for the land should be, say 25 per cent. on possession, and the balance in equal payments divided over a period of six years."

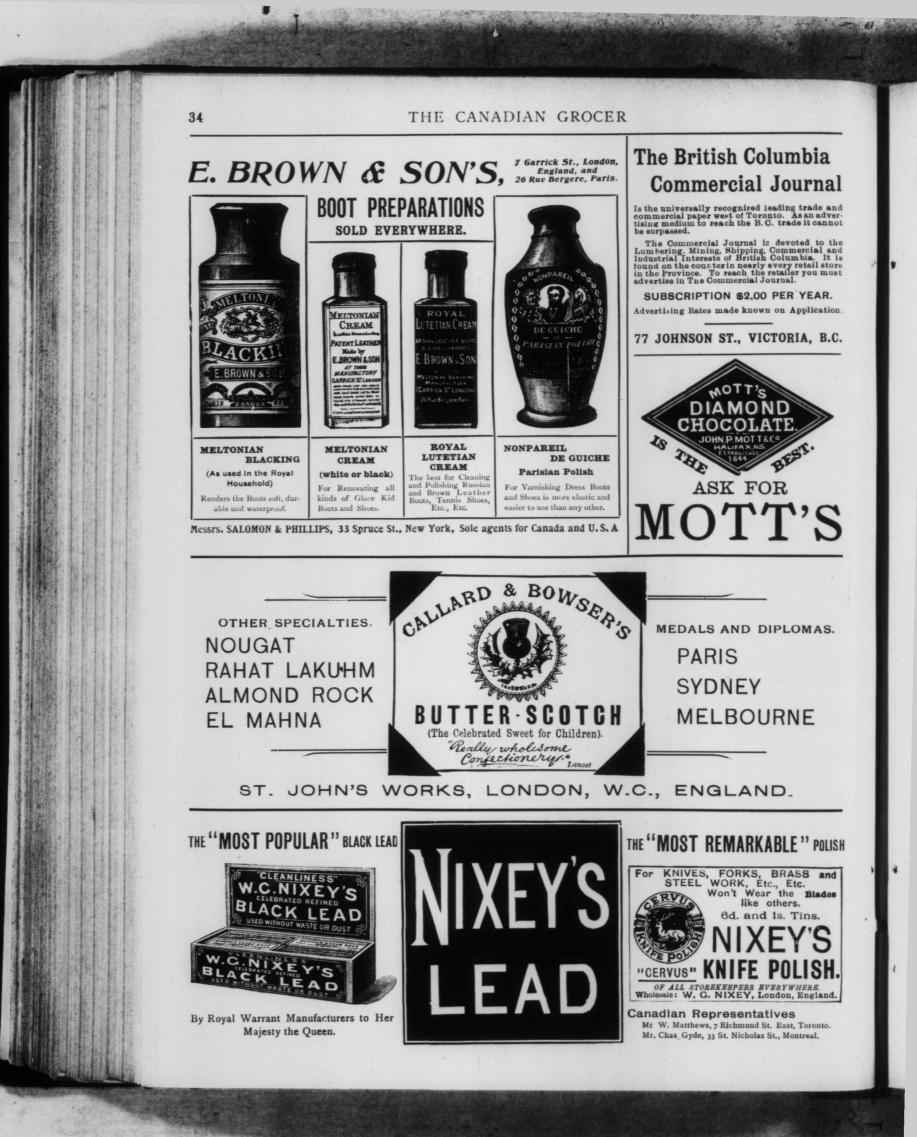
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#### TEA SITUATION IN SHANGHAI.

Wisner & Co., Shanghai, Feb. 24, as follows: Black teas-The market is practically closed. Shortly after issue of our last circular three chops were bought at from onehalf to one tael below previous quotations, but during the current month no transactions have been reported. Settlements, 650 half-chests Oopack at Tls. 13.25, and 479 half-chests Shantaam at TIs. 9.50 to 9.75. Stock, 3,000 half chests. Green teas—The market for country teas is closed. Some 2,500 boxes Pingsueys have been shipped off on native account ; musters representing an additional 4,000 boxes are on the market, but scarcely any of this is hard cargo, and it is doubtful, in the present condition of the home markets, whether these teas will be brought down. The movement for season as follows :

#### Country

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rrivals—half-chests i ettlements i		1892-3 167,451 167,451	1893-4 187.551 183.551	1892-3 159,115 159,115
Stock	Nil	Nil	4,000	Nil





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36 THE CANADIAN GROCER
A Nation's Greatness Depends upon its backbone. To Keep it Stiff
• use Use There's nothing like it.
British America Starch (o., LID., BRANTFORD, ONT.

## BUTTER CRACKERS

In 3 lb. packages. New shape. No scrap. Every cracker cleanly cut and carefully selected. The largest package of crackers on earth to retail at 25 cents.

HENRY C. FORTIER CHARLES J. PETER

Billing

0 49

\$0 40 8 00 4 20 pack. \$0 45 ges or

rand 7 95 18.

per 11. 28,33 25,35 91 22 29,31 24,28 24,26 24,26 22,23

0 20 0 17

Prices current continued- 
 Iodine
 550
 600

 insect Powder
 026
 030

 Salpetre
 008½
 009

 Soda Bicarb, per keg
 250
 50

 Sal Soda
 118
 125

 Madder
 012½
 ....
EXTRACTS. Dalley's Fine Gold, No.8, p. doz\$0 75 "" " 1, 12 02. 1 25 " " " " 2, 202... 1 75 " " " " 3, 3 02... 2 00 FLUID BEEF. FRUITS

Sea Fish: ea Fish: Express Haddock per 1b .... 0 064 Freight '' ..... 0 05 Cod ...... 0 05 B.C. salmon ..... '' .... 0 15 Frozen Sea Herrings per 100 2 00







The Toronto Biscuit and Confectionery Co. 7 FRONT STREET EAST.

\$ dy C P2 80SOUTHWELL'S GODDSHonser Nailes\$ 20Honser NailesDer doz.Canadian, dis. 65 to 70Clear jelly marmalades\$ 240Honser Shores:Other "2 10From Toronto, per keg.3 55Sonews: Wood-Southwell's Gauss3 20Flat head iron 77; p.c. disBlack currant jelly.3 20Bound " " 72; p.c. disAll the above in 11b. Clear glass potsBound " " 72; p.c. disTOUNG & SMYLIE'S LIST.Bound " " 72; p.c. disTourne' Pallets, 5 lb boxes, per lb 0 40Frace ybas: (ac, not over 55 inches)"All the above in 11b. Clear glass potsIst break (35 in and under).1 25Ist break (35 in and under).1 25Ist break (35 in and under).1 25Ist break (41 to 50 " 1)3 10d't (36 to 70 " 3703 70Bores: Manilla0 08 0 08;New Zealand.0 08 0 08;Wentre Leary T and strap..04; 05" Storr Canadian, dis. 129 per cent.Hinges: Heavy T and strap..04; 05" Storr Canadian, dis. 129 per cent.Hinges: Heavy T and strap..04; 05" Storr Canadian, dis. 129 per cent.Hinges: Heavy T and strap..04; 05" Storr Can





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433333

75

38

85 75 ISES.

40

# THE ST. LAWRENCE SUGAR REFINING CO'S GRANULATED,

### YELLOWS

### and SYRUPS

### ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of OUR GRANULATED

## THE CANADA SUGAR REFINING CO'Y [LIMITED],

#### MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes. "Crown" Granulated, Special Brand, the finest which can be made Extra Granulated, very Superior Quality. "Cream" Sugars, (not dried.) Yellow Sugars of all Grades and Standards. Syrups of all Grades in Barrels and Half Barrels. Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.



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