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# *Trade Events Calendar*

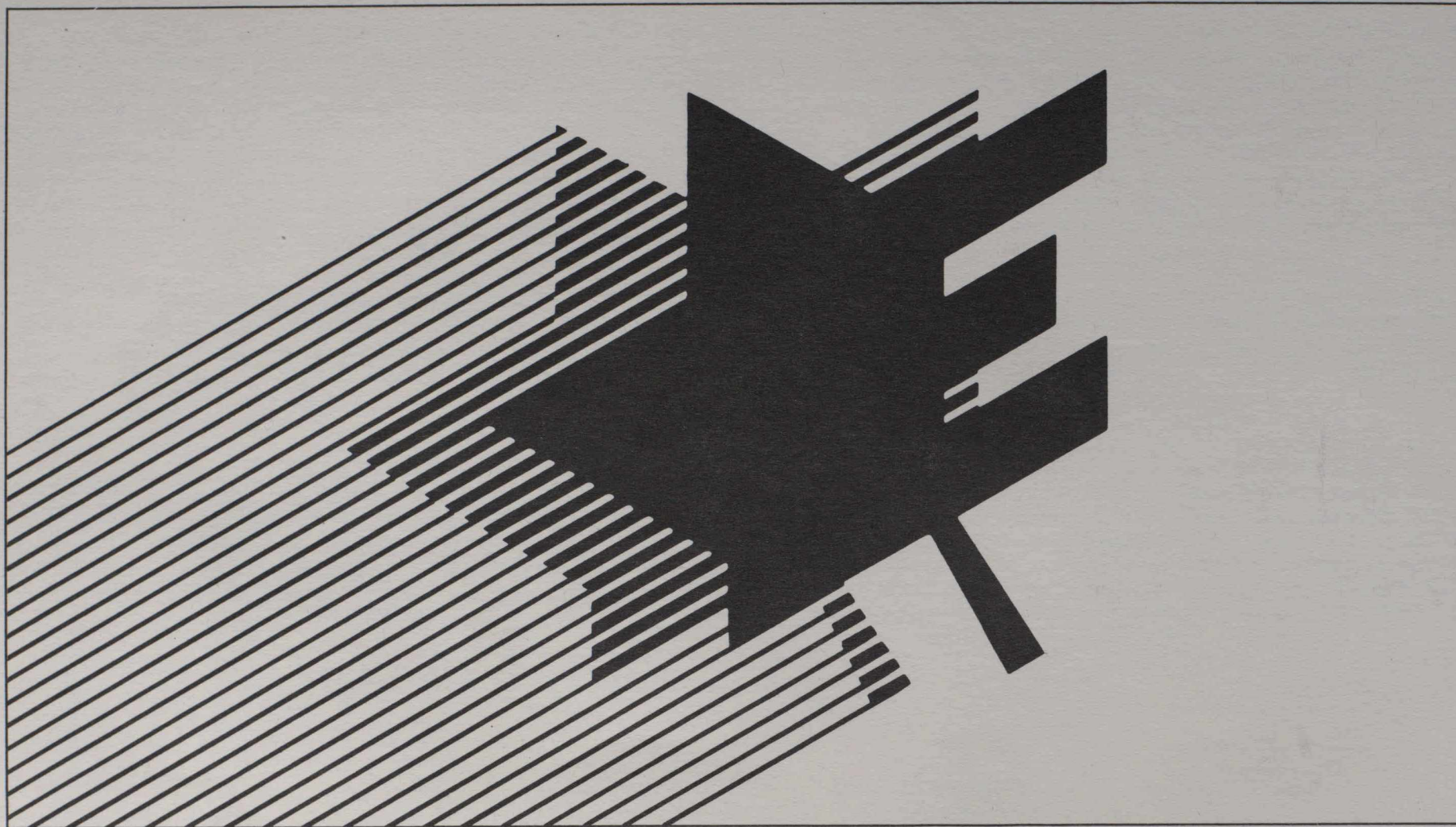
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*October 1991 - March 1992*

# *Calendrier des événements d'exportation*

*Octobre 1991 - Mars 1992*

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Oct/Mar



External Affairs and  
International Trade Canada    Affaires e  
Commerce exté

**Canada**



## FOREWORD

I am pleased to provide you with this edition of the Trade Events Calendar which has been produced under the auspices of the Trade Development Branch and Chief Trade Commissioner of External Affairs and International Trade Canada (EAITC).

The Calendar is intended to help coordinate the activities of organizations concerned with the promotion of Canadian export trade and is designed to serve as a source of information on trade-related events which may be of interest to Canadian exporters. It was prepared transcribing information provided by over 80 organizations from across Canada involved in various aspects of trade development and awareness. Although every effort and precaution was taken to ensure the information was transcribed as reported, it is the responsibility of the reader, before relying on any information contained in the Calendar, to verify the information with officers responsible for the organization of the event.

The International Trade Development Branch is responsible for fostering the expansion of Canada's international trade and commerce through programs and services to assist companies in their export efforts. The full support and assistance of organizations such as yours is greatly appreciated in pursuing these objectives.

I trust that you will find the Calendar useful in your day to day efforts to assist Canadian exporters meet the challenges of the international marketplace. Please note that the events listed now cover a six month period and include, in the blue pages, events to take place outside Canada where Canadian participation is supported by EAITC funding. We will continue to produce the Calendar on a quarterly basis.

## AVANT-PROPOS

C'est avec plaisir que je vous fais parvenir cet exemplaire du Calendrier des évènements d'exportation qui a été préparé sous les auspices du Secteur de l'expansion du commerce et Délégué commercial en chef des Affaires extérieures et Commerce extérieur Canada.

Le calendrier a pour but d'aider à coordonner les activités des organismes qui travaillent à promouvoir les exportations canadiennes, et a été conçu pour renseigner les exportateurs canadiens susceptibles d'être intéressés par ces activités. Il a été préparé à partir de la transcription de renseignements fournis par plus de 80 organismes qui, un peu partout au Canada, s'occupent de divers aspects de l'expansion du commerce et de l'information dans ce domaine. Bien que toutes les précautions aient été prises pour s'assurer que les renseignements aient été transcrits tels que rapportés, c'est au lecteur de vérifier la justesse de l'information contenue dans le calendrier auprès des personnes responsables de la mise sur pied de l'évènement.

Le Secteur de l'expansion du commerce extérieur exerce ses activités au moyen de programmes et de services visant à aider les sociétés dans leurs projets d'exportation. Pour lui permettre d'atteindre cet objectif, l'appui et le concours d'organismes tels que le vôtre lui sont extrêmement précieux.

J'espère que le calendrier trouvera son utilité dans les efforts constants que vous déployez afin d'aider les exportateurs canadiens à relever les défis que représente le commerce sur les marchés internationaux. Veuillez noter que les événements décrits au calendrier s'étalent maintenant sur une période de six mois et incluent les événements qui auront lieu à l'extérieur du Canada (voir pages bleues) en autant que la participation canadienne soit supportée par une contribution financière du ministère. Nous allons poursuivre la publication de ce calendrier chaque trimestre.

Brian W. Schumacher

Assistant Deputy Minister  
Trade Development Branch  
and  
Chief Trade Commissioner

Sous-Ministre adjoint  
Secteur de l'expansion du commerce  
et  
Délégué commercial en chef

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Dept. of External Affairs  
Min. des Affaires extérieures

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Office Memorandum  
for the Director

CONFIDENTIAL - NO  
FOR EYES ONLY

Director, Central Intelligence Agency  
Washington, D.C.

Deputy Director for Operations  
Washington, D.C.

W. W. [Name]

Reference is made to the report of the [Name] dated [Date] and the [Name] dated [Date]. The [Name] report indicates that the [Name] is currently [Status] and is [Action]. The [Name] report indicates that the [Name] is currently [Status] and is [Action].

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GLOSSARY

**ACOA** Atlantic Canada Opportunity Agency

**AGCAN** Agriculture Canada

**CEA** Canadian Exporters' Associaton

**CIDA** Canadian International Development Agency Inc.

**CMA** Canadian Manufacturers' Association

**DCT** Department of Commerce and Technology (New Brunswick)

**DEDT (ALTA)** Department of Economic Development and Trade (Alberta)

**DEDT (SASK)** Department of Economic Diversification and Trade (Saskatchewan)

**DOI** Department of Industry (Prince Edward Island)

**DITT (MAN)** Department of Industry, Trade and Tourism (Manitoba)

**DITT (NS)** Department of Industry, Trade and Technology (Nova Scotia)

**DOC** Department of Communications

**DOD** Department of Development (Newfoundland)

**DWED** Department of Western Economic Diversification

**EAITC** External Affairs and International Trade Canada

**EDC** Export Development Corporation

**EM&R** Energy, Mines and Resources Canada

**FANDO** Department of Fisheries and Oceans

**FBDB** Federal Business Development Bank

**ISTC** Industry, Science and Technology Canada

**ITC** International Trade Centre

**MAI** Ministère des Affaires Internationales (Québec)

**MDTT** Ministry of Development, Trade and Tourism (British Columbia)

**MITT** Ministry of Industry, Trade and Technology (Ontario)

## GLOSSAIRE

<b>ACE</b>	Association canadienne des exportateurs	<b>MCT</b>	Ministère du Commerce et de la Technologie (Nouveau-Brunswick)
<b>ACDI</b>	Agence canadienne de développement international	<b>MDCT</b>	Ministère du Développement, du Commerce et du Tourisme (Colombie-Britannique)
<b>AECEC</b>	Affaires extérieures et Commerce extérieur Canada	<b>MDEC (ALTA)</b>	Ministère du Développement économique et du Commerce (Alberta)
<b>AGCAN</b>	Agriculture Canada	<b>MDEC (SASK)</b>	Ministère de la Diversification économique et du Commerce (Saskatchewan)
<b>AMC</b>	Association des manufacturiers canadiens	<b>MDEO</b>	Ministère de la Diversification de l'économie de l'Ouest
<b>APECA</b>	Agence de promotion économique du Canada atlantique	<b>MICTM</b>	Ministère de l'Industrie, du Commerce et du Tourisme (Manitoba)
<b>BFD</b>	Banque fédérale de développement	<b>MICTNÉ</b>	Ministère de l'Industrie, du Commerce et de la Technologie (Nouvelle-Écosse)
<b>CCI</b>	Centre du commerce international	<b>MICTO</b>	Ministère de l'Industrie, du Commerce et de la Technologie (Ontario)
<b>EMRC</b>	Énergie, Mines et Ressources Canada	<b>MIIPÉ</b>	Ministère de l'Industrie (Île-du-Prince-Édouard)
<b>ISTC</b>	Industrie, Science et Technologie Canada	<b>MPO</b>	Ministère des Pêches et des Océans
<b>MAI</b>	Ministère des Affaires Internationales (Québec)	<b>SEE</b>	Société d'expansion des exportations
<b>MC</b>	Ministère des Communications		
<b>MD</b>	Ministère du Développement (Terre Neuve)		

NEWFOUNDLAND

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 2	St. John's	"Working a Trade Show" Seminar	DDT, ITC		(ITC St. John's) Leo Walsh (709) 772-5511
October 17	St. John's	Australia/New Zealand Market Access Seminar	EAITC, ITC	(PST) R. Buciak (613) 996-5945	(ITC St. John's) Tom Greenwood (709) 772-5511
October 22	St. John's	Europe 1992 Ocean Industries Workshop: "Challenges and Opportunities for the Canadian Ocean Industry"	EAITC, ITC	(RWM) B. MacGregor (613) 997-8783	(ITC St. John's) Leo Walsh (709) 772-5511
October 23	St. John's	Newfoundland Export Awards	DDT, ITC		(ITC St. John's) Tom Greenwood (709) 772-5511
October 31	St. John's	Marketplace '91 (Consulting Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC St. John's) Tom Greenwood (709) 772-5511
November 21	St. John's	"Trade Opportunities in Mexico and the Caribbean" Seminar	EAITC, ITC	(LGT) Guill Rishchynski (613) 996-8625	(ITC St. John's) P. Rose (709) 772-5511
Nov. 22	St. John's	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC St. John's) Leo Walsh (709) 772-5511

TERRE-NEUVE

Page 1

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
2 octobre	St. John's	Atelier sur l'organisation d'une foire commerciale	MDT, CCI		(CCI St. John's) Leo Walsh (709) 772-5511
17 octobre	St. John's	Atelier sur l'accès aux marchés australiens et néo-zélandais	AECEC, CCI	(PST) R. Buciak (613) 996-5945	(CCI St. John's) Tom Greenwood (709) 772-5511
22 Octobre	St. John's	Atelier sur les débouchés au sein des industries océaniques dans l'Europe de 1992	AECEC, CCI	(RWM) B. MacGregor (613) 996-8783	(CCI St. John's) Leo Walsh (709) 772-5511
23 octobre	St. John's	Prix d'excellence à l'exportation pour Terre-Neuve	MDT, CCI		(CCI St. John's) Tom Greenwood (709) 772-5511
31 octobre	St. John's	Carrefour '91 (services de consultation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI St. John's) Tom Greenwood (709) 772-5511
21 novembre	St. John's	Atelier sur les débouchés commerciaux au Mexique et dans les Antilles intitulé «Trade Opportunities in Mexico and the Caribbean»	AECEC, CCI	(LGT) Guill Rishchynski (613) 996-8625	(CCI St. John's) P. Rose (709) 772-5511
22 novembre	St. John's	Carrefour'91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI St. John's) Leo Walsh (709) 772-5511



PRINCE EDWARD ISLAND

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 16	Summerside	"Outreach" Industrial/Commercial Visit Program	ISTC, ITC		(ISTC CHTWN) B. Postma (902) 566-7426
October 17	Kensington	"Outreach" Industrial/Commercial Visit Program	ISTC, ITC		(ISTC CHTWN) B. Postma (902) 566-7426
Oct. 21-22	Charlottetown	Business to Business Show	ITC		(ITC CHTWN) F. Dickson (902) 566-7443
October 29	Charlottetown	"How to Prepare a Marketing Plan" Seminar	ITC		(ITC CHTWN) F. Dickson (902) 566-7443
November 22	Charlottetown	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC CHTWN) F. Dickson (902) 566-7443
January 22	Charlottetown	P.E.I. Seafood Processing Convention Lecture	ITC		(ITC CHTWN) F. Dickson (902) 566-7443
January 23	Charlottetown	"How to Profit from Trade Shows" Seminar	ITC		(ITC CHTWN) F. Dickson (902) 566-7443

ÎLE-DU-PRINCE  
ÉDOUARD

Page 1

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
16 octobre	Summerside	Programme de visites commerciales	ISTC, CCI		(ISTC CHTWN) B. Postma (902) 566-7426
17 octobtr	Kensington	Programme de visites commerciales	ISTC, CCI		(ISTC CHTWN) B. Postma (902) 566-7426
21 et 22 octobre	Charlottetown	Exposition commerciale inter-entreprises	CCI		(CCI CHTWN) F. Dickson (902) 566-7443
29 octobre	Charlottetown	Atelier sur la façon de préparer un plan de commercialisation intitulé «How to Prepare a Marketing Plan»	CCI		(CCI CHTWN) F. Dickson (902) 566-7443
22 novembre	Charlottetown	Carrefour '91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(ITC CHTWN) F. Dickson (902) 566-7443
22 janvier	Charlottetown	Présentation et congrès annuel de la P.E.I. Seafood Processing	CCI		(CCI CHTWN) F. Dickson (902) 566-7443
23 janvier	Charlottetown	Atelier sur la façon de tirer le meilleur profit des foires commerciales intitulé «How to Profit from Trade Shows»	CCI		(CCI CHTWN) F. Dickson (902) 566-7443

NOVA SCOTIA

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 10	Halifax	"Doing Business with Asia's Four Little Dragons" Seminar	ITC		(ITC Halifax) Ed Wang (902) 426-6040
October 11	Halifax	Marketplace '91 (Environmental Equipment and Services)	ITC, EAITC		(ITC Halifax) Majorie Shaw (902) 426-6658
October 16	Halifax	Australia/New Zealand Market Access Workshop	ITC, EAITC	(PST) R. Buciak (613) 996-5945	(ITC Halifax) Ed Wang (902) 426-6040
October 21-25	Halifax	Small Business Week	Federal Business Development Bank (FBDB)		(FBDB) Shawn Cunningham (902) 426-7850
October 22	Halifax	Small Business Week Breakfast	Halifax Board of Trade		Halifax Board of Trade Valerie Payn General Manager (902) 420-0223
October 24	Halifax	Europe 1992 Ocean Industries Workshop: "Challenges and Opportunities for the Canadian Ocean Industry"	ITC, EAITC	(RWM) Brent MacGregor (613) 995-8783	(ITC Halifax) Ed Wang (902) 426-6040
November 1	Halifax	Marketplace '91 (Consumer Products and Consulting Services)	ITC, EAITC	(TPO) G. Laframboise (613) 996-8099	(ITC Halifax) Consumer Products Kirsten Tisdale (902) 426-9957 Consulting Eng. Susan Sweeney (902) 426-9416
November 5-6	Halifax	Haztech '91	Canadian Exhibition Management Inc., ITC		(Cdn. Exhibition) Maurice Rees (902) 420-0437
November 7	Halifax	Workshop on Marketing Environmental Products and Services to the U.S.A.	ITC		(ITC Halifax) Marjorie Shaw (902) 426-6658
November 13	Halifax	Halifax Board of Trade's Fall Dinner (Allan Taylor, Chairman, CEO, Royal Bank - guest speaker)	Halifax Board of Trade		Halifax Board of Trade Marilyn Winship (902) 420-0223

DATE 1991-19	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
10 octobre	Halifax	Atelier intitulé «Doing Business with Asia's Four Little Dragons»	CCI		CCI Halifax) Ed Wang (902) 426-6040
11 octobre	Halifax	Carrefour '91 (services et matériel environnementaux)	CCI, AECEC		(CCI Halifax) Majorie Shaw (902) 426-6658
16 octobre	Halifax	Atelier sur l'accès aux marchés australiens et néo-zélandais	CCI, AECEC	(PST) R. Buciak (613) 996-5945	(CCI Halifax) Ed Wang (902) 426-6040
21 au 25 octobre	Halifax	Semaine de la petite entreprise	Banque fédérale de développement (BFD)		(BFD) Shawn Cunningham (902) 426-7850
22 octobre	Halifax	Petit déjeuner-causerie de la Semaine de la petite entreprise	Halifax Board of Trade		Halifax Board of Trade Valerie Payn Dir. générale (902) 420-0223
24 Octobre	Halifax	Atelier sur les débouchés au sein des industries océaniques dans l'Europe de 1992	CCI, AECEC	(RWM) Brent MacGregor (613) 995-8783	(CCI Halifax) Ed Wang (902) 426-6040
1 <sup>er</sup> novembre	Halifax	Carrefour'91 (produits de consommation et services de consultation)	CCI, AECEC	(TPO) G. Laframboise (613) 996-8099	(CCI Halifax) Prod. de cons. Kirsten Tisdale (902) 426-9957 Ingénieur-conseil Susan Sweeney (902) 426-9416
5 et 6 novembre	Halifax	Haztech '91	Canadian Exhibition Management Inc., CCI		(Cdn. Exhibition) Maurice Rees (902) 420-0437
7 novembre	Halifax	Atelier sur la commercialisation de produits et services environnementaux aux États-Unis	CCI		(CCI Halifax) Marjorie Shaw (902) 426-6658
13 novembre	Halifax	Dîner de la Halifax Board of Trade (conférencier invité : M. Allan Taylor, pdg de la Banque Royale)	Halifax Board of Trade		Halifax Board of Trade Marilyn Winship (902) 420-0223

NOVA SCOTIA

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
November 20	Halifax	Marketplace '91 (Food Products)	ITC, EAITC	(TPO) G. Laframboise (613) 996-8099	(ITC Halifax) Frank Davis (902) 426-9365
February 2-4	Halifax	Incoming Mission to Atlantic Craft Trade Show	Atlantic Craft Trade Show, EAITC	(UTO) Ted Weinstein (613) 991-9479	(Atlantic Craft) Peter Giffen (902) 424-4212
October 15	Moncton	Trade Seminar in Australia and New Zealand Workshop	EAITC, ITC, ITC	(IST) Ray Smith (613) 996-3300	(ITC Moncton) Don Hogg (506) 851-6460
Oct 21-23	Halifax	Small Business Sales	Northwest Industrial Company Inc. (NIC)	(NIC) John F. Brown (613) 754-4717	(NIC) John F. Brown (613) 754-4717
Oct. 20 Oct. 31	Fredericton Halifax	Trade Show Made To Order Seminar	EAITC, ITC, ITC	(ITC) John F. Brown (613) 996-3300	(ITC Moncton) Don Hogg (506) 851-6460
November 20	Moncton	Export Mission Chamber of Commerce Luncheon Meeting Trade Opportunities in Mexico, Honduras, Guadeloupe, Grand Cayman, Bahamas (Guest Speaker: Michael Wilson)	EAITC, Greater Moncton Chamber of Commerce	(GCM) Bob Rutherford (613) 996-3377	(ITC Moncton) Don Hogg (506) 851-6460
1991-92	Halifax	Small Business Sales	Northwest Industrial Company Inc. (NIC)	(NIC) John F. Brown (613) 754-4717	(NIC) John F. Brown (613) 754-4717
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1991-92	Halifax	Small Business Sales	Northwest Industrial Company Inc. (NIC)	(NIC) John F. Brown (613) 754-4717	(NIC) John F. Brown (613) 754-4717

NOUVELLE-ÉCOSSE

DATE 1991-19	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
20 novembre	Halifax	Carrefour'91 (produits alimentaires)	CCI, AECEC	(TPO) G. Laframboise (613) 996-8099	(CCI Halifax) Frank Davis (902) 426-9365
2 au 4 février	Halifax	Accueil d'une mission à la foire commerciale des métiers d'art de la région de l'Atlantique	Atlantic Craft Trade Show, AECEC	(UTO) Ted Weinstein (613) 991-9479	(Atlantic Craft) Peter Giffen (902) 424-4212

NEW BRUNSWICK

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October Oct. 1	Moncton	Europe 1992 Value-Added Wood Products Workshops	EAITC, ITC	(RWM) Jame Lauer (613) 992-0749	(ITC Moncton) G. Gaudin (506) 851-6445
October 7 Oct. 4	Moncton	Marketplace '91 (Value-Added Wood Products/Building Materials)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Moncton) Sadie Perron (506) 851-6445
October 15 Oct. 3	Moncton	"Doing Business in Australia and New Zealand" Workshop	EAITC, ITC, ITC	(PST) Ray Buciak (613) 996-5945	(ITC Moncton) Ben Hong (506) 851-6669
Oct. 21-23	Edmunston	Small Business Salon	Northwest Industrial Commission Inc. (NIC)		(NIC) Rino Pelletier (506) 735-4769
Oct. 30 Oct. 31	Fredericton Bathurst	Trade Shows Made Profitable Seminar	EAITC, ITC, ITC		(ITC Moncton) Ben Hong (506) 851-6669
November 22	Moncton	Greater Moncton Chamber of Commerce Luncheon Meeting: "Trade Opportunities in Mexico, Martinique, Guadeloupe, Grand Cayman, Bahamas" (Guest Speaker: Michael Wilson)	EAITC, Greater Moncton Chamber of Commerce	(LGT) Bob Rutherford (613) 996-3877	(ITC Moncton) Eric Anderson (506) 851-6460

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Octobre	Moncton	Ateliers sur les produits du bois à valeur ajoutée dans l'Europe de 1992	AECEC, ISTD	(RWM) Jame Lauer (613) 992-0749	
7 octobre	Moncton	Carrefour'91 (produits du bois à valeur ajoutée et matériaux de construction)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Moncton) Sadie Perron (506) 851-6445
15 octobre	Moncton	Atelier sur la façon de faire affaire avec l'Australie et la Nouvelle-Zélande intitulé «Doing Business in Australia and New Zealand»	AECEC, ISTD, CCI	(PST) Ray Buciak (613) 996-5945	(CCI Moncton) Ben Hong (506) 851-6669
21 au 23 octobre	Edmundston	Salon de la petite entreprise	Commission industrielle du Nord-Ouest Inc.		(Commission Indust.) Rino Pelletier (506) 735-4769
30 octobre - 31 octobre	Fredericton Bathurst	Atelier sur la rentabilisation des foires commerciales	AECEC, ISTD, CCI		(CCI Moncton) Ben Hong (506) 851-6669
22 novembre	Moncton	Déjeuner-causerie de la Chambre de Commerce du Grand Moncton sur les débouchés au Mexique, en Martinique, en Guadeloupe, dans l'île Grand Cayman et aux Bahamas intitulé «Trade Opportunities in Mexico, Martinique, Guadeloupe, Grand Cayman, Bahamas». Conférencier invité : M. Michael Wilson	AECEC, Chambre de Commerce du Grand Moncton	(LGT) Bob Rutherford (613) 996-3877	(CCI Moncton) Eric Anderson (506) 851-6460



ONTARIO

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Sept. 23 - Oct. 1	Toronto	Egypt-Canada Business Council and Alexandria Businessmen's Association Visit to Canada	Canada-Arab Business Council, EAITC	(GBT) M. Wooff (613) 993-6983	(Cdn. Embassy) G. Cadieux 011-20-2-354-3110
Sept. 23 - Oct. 4	Toronto	Software Mission to Canada	Information Technologies Association of Canada, EAITC	(PNC) Terry Brophy (613) 996-6987	
Sept. 29 - Oct. 3	Toronto	American Public Transit Association (APTA) Annual Conference	EAITC	(UTI) Brian Oak (613) 991-9471	
October	Toronto	Seminar on China (sector specific)	Asia Pacific Foundation of Canada (APFC), Joint Centre for Asia Pacific Studies (JCAPS)		(JCAPS) Vic Falkenhern (416) 978-3347
October	Toronto	Europe 1992 Value-Added Wood Products Workshops	EAITC, ISTC	(RWM) James Lauer (613) 992-0749	
October	Toronto Ottawa	Annual Meeting of USSR-Canada Mixed Economic Commission	EAITC	(RBT) P. Price (613) 992-8590	
October 1	Toronto	Dr. Heinz Riesenhuber Address to The Canadian Club	The Canadian Club, ITC		(ITC Toronto) Yolande Baldachin (416) 973-5054
October 2	Ottawa	Visit by 3 Andean Pact Health Ministers to Alberta and Ottawa	Canadian Health Advisory Consortium, EAITC	(LGT) G. Lemieux (613) 996-5548	
October 6	Toronto	Mold Expo Incoming Buyers from China	EAITC	(PNC) I. Rosenfeld (613) 996-7582	
Oct. 6-8	Ottawa	48th Annual Convention of the Canadian Exporters' Association (CEA): "Innovations in Exports"	CEA		(CEA) Laurie Chochinov (613) 238-8888
Oct. 6-10	Toronto	Mission to Water Pollution Control Federation (WPCF) 64th Annual Conference and Exhibition	EAITC	(UTO) Donal Marsan (613) 991-9478	(WPCF) (416) 396-7372
Oct. 6-10	Toronto	Shanghai Agricultural Incoming Mission	EAITC	(PNC) I. Rosenfeld (613) 996-7582	

## ONTARIO

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
du 23 sept. au 1 <sup>er</sup> octobre	Toronto	Réunion du Conseil d'affaires Égypte-Canada et visite au Canada de l'association des gens d'affaires d'Alexandrie	Conseil commercial canado-arabe, AECEC	(GBT) M. Wooff (613) 993-6983	(amb. du Canada) G. Cadieux 011-20-2-354-3110
du 23 sept. au 4 octobre	Toronto	Accueil au Canada d'une mission sur les logiciels	Association canadienne de la technologie informatique, AECEC	(PNC) Terry Brophy (613) 996-6987	
du 29 septembre au 3 octobre	Toronto	Conférence annuelle de l'American Transit Association (APTA)	AECEC	(UTI) Brian Oak (613) 991-9471	
Octobre	Toronto	Atelier sur la Chine (secteur précis)	Foundation Asie-Pacifique, Joint Centre for Asia Pacific Studies (JCAPS)		(JCAPS) Vic Falkenhern (416) 978-3347
Octobre	Toronto	Ateliers sur les produits du bois à valeur ajoutée dans l'Europe de 1992	AECEC, ISTC	(RWM) James Lauer (613) 992-0749	
Octobre	Toronto Ottawa	Réunion annuelle de la Commission économique mixte Canada-URSS	AECEC	(RBT) P. Price (613) 992-8590	
1 <sup>er</sup> octobre	Toronto	Allocution de M. Heinz Riesenhuber devant le Cercle Canadien	Le Cercle canadien, CCI		(CCI Toronto) Yolande Baldachin (416) 973-5054
2 octobre	Ottawa	Visite en Alberta et à Ottawa de trois ministres de de la santé du pacte andin	Canadian Health Advisory Consortium, AECEC	(LGT) G. Lemieux (613) 996-5548	
6 Octobre	Toronto	Accueil d'une mission d'acheteurs chinois dans le cadre d'une exposition sur les moules	AECEC, PNC	(PNC) I. Rosenfeld (613) 996-7582	
6-8 octobre	Ottawa	48 <sup>e</sup> congrès annuel de l'Association des exportateurs canadiens, dont le thème porte sur l'innovation dans le domaine de l'exportation	ACE		(ACE) Laurie Chochinov (613) 238-8888
6-10 octobre	Toronto	Accueil d'une mission de Shaughai dans le secteur agricole	AECEC	(PNC) I. Rosenfeld (613) 996-7582	
6-10 octobre	Toronto	Accueil d'une mission de la Water Pollution Control Federation(WPCF) dans le cadre de sa 64 <sup>e</sup> conférence- exposition annuelle	AECEC	(UTO) Donal Marsan (613) 991-9478	(WPCF) (416) 396-7372

## ONTARIO

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 7	Ottawa	Canada Export Award Banquet	CEA, EAITC	(TPO) Beverly Hexter (613) 996-2274	(CEA) Laurie Chochinov (613) 238-8888
Oct. 7-8	Toronto	Marketplace '91 (Environmental Equipment and Related Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Toronto) Dennis Baker (416) 973-5049
Oct. 7-10	Windsor	Mold Expo Incoming Buyers from China	EAITC	(PNC) I. Rosenfeld (613) 996-7582	
Oct. 8-9	Toronto	Marketplace '91 (Value Added Wood Products/Building Materials)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Toronto) Dennis Baker (416) 973-5049
Oct. 8-16	Toronto Ottawa	Israel-Canada Chamber of Commerce Mission to Canada	Israel-Canada Chamber of Commerce, EAITC	(GBT) M. Wooff (613) 993-6983	(Cdn. Embassy Israel) L. Léger 011-972-3-228122-6
October 10	Toronto	Global Connections '91	Exsel Marketing Inc.		(Exsel) Regina Pearce (416) 534-3677
Oct. 12-15	Toronto	Atlantic and Pacific Exchange Program (APEP) (20 Dutch businessmen & government executives to visit Canada)	APEP	(RWM) B. MacGregor (613) 995-8783	
Oct. 16-17	Toronto	Incoming Mission: Railway Authorities (East & South Africa)	EAITC	(GBT) S. Hradecky (613) 990-6590	
October 18	Northbay	Incoming Mission: Railway Authorities (East & South Africa)	EAITC	(GBT) S. Hradecky (613) 990-6590	
Oct. 19-23	Toronto	Joint Business Council Meeting	Canada-India Business Council, Federation of Indian Chambers of Commerce and Industry		(CCC) Patrice Dallaire (613) 238-4000
October 21	London	Incoming Mission: Railway Authorities (East & South Africa)	EAITC	(GBT) S. Hradecky (613) 990-6590	
October 22	Kingston	Incoming Mission: Railway Authorities (East & South Africa)	EAITC	(GBT) S. Hradecky (613) 990-6590	

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
7 octobre	Ottawa	Banquet pour la remise du Prix d'excellence à l'exportation canadienne	ACE, AECEC	(TPO) Beverly Hexter (613) 996-2274	(ACE) Laurie Chochinov (613) 238-8888
7 et 8 octobre	Toronto	Carrefour'91 (services et équipement environnementaux)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Toronto) Dennis Baker (416) 973-5049
7 et 10 octobre	Windsor	Accueil d'une mission d'acheteurs chinois dans le cadre d'une exposition sur les moules	AECEC, PNC	(PNC) I. Rosenfeld (613) 996-7582	
8 et 9 octobre	Toronto	Carrefour'91 (produits du bois à valeur ajoutée et matériaux de construction)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Toronto) Dennis Baker (416) 973-5049
8-16 octobre	Toronto Ottawa	Accueil d'une mission de la Chambre de commerce Canada-Israël	Chambre de commerce Canada-Israël, AECEC	(GBT) M. Wooff (613) 993-6983	(amb. du Canada) L. Léger 011-972-3-228122-6
10 octobre	Toronto	Global Connections '91	Exsel Marketing Inc.		(Exsel) Regina Pearce (416) 534-3677
12-15 octobre	Toronto	Programme d'échanges de l'Atlantique et du Pacifique (PEAP) (visite au Canada de 20 gens d'affaires gestionnaires du gouvernement hollandais)	PEAP	(RWM) B. MacGregor (613) 995-8783	
16-17 octobre	Toronto	Accueil d'une mission d'acheteurs : autorités ferroviaires (Afrique orientale et australe)	AECEC	(GBT) S. Hradecky (613) 990-6590	
18 octobre	Toronto	Accueil d'une mission d'acheteurs : autorités ferroviaires (Afrique orientale et australe)	AECEC	(GBT) S. Hradecky (613) 990-6590	
21 octobre	Toronto	Accueil d'une mission d'acheteurs : autorités ferroviaires (Afrique orientale et australe)	AECEC	(GBT) S. Hradecky (613) 990-6590	
22 octobre	Toronto	Accueil d'une mission d'acheteurs : autorités ferroviaires (Afrique orientale et australe)	AECEC	(GBT) S. Hradecky (613) 990-6590	
19 au 23 octobre	Toronto	Réunion conjointe du Conseil commercial Canada-Inde	Conseil commercial Canada-Inde, Fédération des Chambres de de commerce et de l'industrie de de l'Inde		(CCC) Patrice Dallaire (613) 238-4000

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 22-23	Toronto	Europe '92 Conference	Goodman Lapointe Ferguson		(Goodman) Mr. Barry Spiegel (416) 595-2338
October 23	Toronto	Asia Pacific Update Breakfast - Korea	Asia Pacific Foundation of Canada (APFC), Joint Centre for Asia-Pacific Studies (JCAPS)		(APFC) Bronwyn Best (416) 869-0541
Oct. 25-28	Toronto	Marketplace '91 (Consulting Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Toronto) Dennis Baker (416) 973-5049
Oct. 28-29	London	Med Tech International Symposium and Exhibition	Med Tech International		(Med Tech) Dr. F. Janzen (519) 661-4801
Oct. 28-29	Toronto	Marketplace '91 (Consumer Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Toronto) Dennis Baker (416) 973-5049
October 29	Burlington	Europe 1992 Ocean Industries Workshop: "Challenges and Opportunities for the Canadian Ocean Industry"	EAITC, ITC	(RWM) B. MacGregor (613) 997-8783	
October 30	Ottawa	Canada Awards for Business Excellence 1991 Awards Gala	Canada Awards for Business Excellence of Industry, Science and Technology Canada		(JAMI Consultants) Anne Harris (613) 594-2946
October 30	Ottawa	"Prosperity through Quality: A World View" Conference	Canada Awards for Business Excellence of Industry, Science and Technology Canada, The Conference Board of Cda		(Conference Board) Dina Derenzis (613) 526-3280
October 31	Toronto	Let's Talk Risk Workshop	Export Development Corporation (EDC)		(EDC) Richard McCorkindale (416) 364-0135
November	Toronto Ottawa	Visit by Colombian Minister of Economic Development with delegation of Colombian business people	EAITC	(LGT) G. Lemieux (613) 996-5549	
November	Toronto	Seminar on Competitive Intelligence	Ontario Centre for International Business (OCIB), Asia Pacific Foundation of Canada (APFC)		(OCIB) David Barrows (416) 736-5363
November	Toronto Ottawa	Europe 1992 and The Software Industries Workshops	EAITC, CEA	(RWM) Bruce Christie (613) 943-0611	

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
22 et 23 oct.	Toronto	Conférence sur l'Europe de 1992	Goodman Lapointe Ferguson		(Goodman) Mr. Barry Spiegel (416) 595-2338
23 octobre	Toronto	Petit déjeuner-causerie de la Fondation Asie-Pacifique sur la Corée	Fondation Asie-Pacifique (FAP), Joint Centre for Asia-Pacific Studies (JCAPS)		(FAP) Bronwyn Best (416) 869-0541
25-28 octobre	Toronto	Carrefour'91 (services de consultation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Toronto) Dennis Baker (416) 973-5049
28 et 29 octobre	London	Exposition et symposium organisés par Med Tech International	Med Tech International		(Med Tech) Dr. F. Janzen (519) 661-4801
28 et 29 octobre	Toronto	Carrefour'91 (produits de consommation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Toronto) Dennis Baker (416) 973-5049
29 octobre	Burlington	Atelier sur les débouchés au sein des industries océaniques dans l'Europe de 1992	CCI, AECEC	(RWM) Brent MacGregor (613) 995-8783	
30 octobre	Ottawa	Gala de remise des Prix d'excellence en affaires du Canada 1991	Prix d'excellence en affaires du Canada, Industrie, Sciences et Technologie Canada		(JAMI Consultants) Anne Harris (613) 594-2946
30 octobre	Ottawa	Conférence sur la prospérité et la qualité envisagée dans un contexte mondial intitulé «Prosperity through Quality : A World View»	Prix d'excellence en affaires du Canada, Industrie, Sciences et Technologie Canada, le Conference Board du Canada		(Conference Board) Dina Derenzis (613) 526-3280
31 octobre	Toronto	Atelier «Risquez avec assurance»	Société d'expansion des exportations (SEE)		(SEE) Richard McCorkindale (416) 364-0135
Novembre	Toronto Ottawa	Visite du ministre du développement économique de la Colombie et d'une délégation de gens d'affaires colombiens	AECEC	(LGT) G. Lemieux (613) 996-5549	
Novembre	Toronto	Atelier sur la concurrence dans le domaine des services de renseignements	Centre ontarien pour le commerce international, Fondation Asie-Pacifique		(Centre ontarien) David Barrows (416) 736-5363
Novembre	Toronto Ottawa	Ateliers sur les industries du logiciel et l'Europe de 1992	AECEC, ACE	(RWM) Bruce Christie (613) 943-0611	

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
November 3-7	Ottawa	Canada-Iran Joint Economic Commission	The Federal Government of Canada EAITC	(GMT) Derrick Haro (613) 993-7029	
Nov. 6-7	Toronto	Visit of Argentine Foreign Minister to Royal Agricultural Winter Fair	EAITC	(LGT) D. Jacques (613) 996-5549	
Nov. 6-15	Toronto	Visit to Royal Agricultural Winter Fair by VIP from Paraguay	EAITC	(LGT) D. Jacques (613) 996-5549	
November 8	Kingston	"Negotiating with the Japanese" Seminar	Queen's University, Asia Pacific Foundation of Canada (APFC)		(Queen's U.) Lorna Wright (613) 545-6296
Nov. 10-22	Toronto	Royal Agricultural Winter Fair	Royal Agriculture Winter Fair (RAWF)		(RAWF) Sue Bundy (416) 393-6408
Nov. 14	Toronto Ottawa	Mission to Canada by 20-25 senior Mexican business people (communications, banking/insurance, investment, mining, and environment/human resources sectors)	Canadian Council for the Americas, EAITC	(LGT) G. Rischynski (613) 996-8625	
November 18	Toronto	Asia Pacific Update Breakfast - Australia	Asia Pacific Foundation of Canada (APFC), Ontario Centre for Int'l Business (OCIB)		(APFC) Bronwyn Best (416) 869-0541
Nov. 18-19	Toronto	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Toronto) Dennis Baker (416) 973-5049
Nov. 21-23	Toronto	Incoming Mission to IIDEX '91 Contract Furniture Show	Association of Registered Interior Designers of Ontario (ARIDO), EAITC	(UTO) Ted Weinstein (613) 991-9479	(ARIDO) Howard Taylor, G.M. (416) 921-2127
Nov. 20-29	Toronto	Incoming Buyers from Middle East to Royal Agricultural Winter Fair and Agribition	EAITC	(GBT) M. Wooff (613) 993-6983	
December	Ottawa	Canada-Iran Joint Economic Commission	EAITC	(GBT) D. Haro (613) 993-7029	
Jan. 12-15	Toronto	Incoming Mission to Toronto Furniture Show	Quebec Furniture Manufacturers Associations (QFMA), EAITC	(UTO) Ted Weinstein (613) 991-9479	(QFMA) (514) 866-3631 Fax: (514) 871-9900

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
3-7 novembre	Ottawa	Comité économique mixte canado-iranien	Le gouvernement fédéral du Canada EAITC	(GMT) Derrick Haro (613) 993-7029	
6 et 7 novembre	Toronto	Visite au Canada du ministre des Affaires étrangères de l'Argentine dans le cadre du Royal Agricultural Winter Fair	AECEC	(LGT) D. Jacques (613) 996-5549	
6-15 novembre	Toronto	Visite au Canada de personnalités du Paraguay dans le cadre du Royal Agricultural Winter Fair	AECEC	(LGT) D. Jacques (613) 996-5549	
8 novembre	Kingston	Atelier sur la façon de négocier avec les Japonais	Université Queen's, Fondation Asie-Pacifique		(U. Queen's) Lorna Wright (613) 545-6296
10-22 novembre	Toronto	Royal Agricultural Winter Fair	Royal Agriculture Winter Fair (RAWF)		(RAWF) Sue Bundy (416) 393-6408
14 novembre	Toronto Ottawa	Accueil au Canada d'une mission de 20 à 25 cadres mexicains des secteurs suivants : communications, activités bancaires et assurances, investissements, exploitation minière et ressources environnementales et humaines	Canadian Council for the Americas, AECEC	(LGT) G. Rischynski (613) 996-8625	
18 novembre	Toronto	Petit déjeuner-causerie de la Fondation Asie-Pacifique sur l'Australie	Fondation Asie-Pacifique (FAP), Centre ontarien pour le commerce international (COCI)		(FAP)) Bronwyn Best (416) 869-0541
18 et 19 novembre	Toronto	Carrefour'91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Toronto) Dennis Baker (416) 973-5049
21-23 novembre	Toronto	Accueil d'une mission sur les meubles dans le cadre de l'exposition du meuble IIDEX'91	Association of Registered Interior Designers of Ontario (ARIDO), AECEC	(UTO) Ted Weinstein (613) 991-9479	(ARIDO) Howard Taylor, D.G. (416) 921-2127
20-29 novembre	Toronto	Accueil d'une mission d'acheteurs du Moyen-Orient au Royal Agricultural Winter Fair and Agribition	AECEC	(GBT) M. Wooff (613) 993-6983	
Décembre	Ottawa	Comité économique mixte canado-iranien	AECEC	(GBT) D. Haro (613) 993-7029	



DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
January/ February	Toronto	Europe 1992 and Telecommunications	EAITC	(RWM) Bruce Christie (613) 943-0611	
February	Ottawa	Visit by Colombian Foreign Minister,	EAITC	(LGT) D. Ross (613) 992-6525	
February	Ottawa and Various Cdn Cities	Seminar Across Canada on Food Labelling	EAITC	(UTI) Peter Egyed (613) 991-9483	
February	Toronto	"Negotiating with the Japanese" Seminar	Asia Pacific Foundation of Canada (APFC), Ontario Centre for International Studies, Joint Centre for Asia-Pacific Studies, and World Trade Centre		(APFC) Bronwyn Best (416) 869-0541
Feb. 4-8	Toronto	Canadian International Farm Equipment Show (Incoming Buyers)	EAITC	(UTI) Peter Egyed (613) 991-9483	(Dawn Morris Prod.) Dawn Morris (416) 479-2720
Late Feb./ Early March	Ottawa	Canada-Israel Joint Economic Commission Meeting	EAITC	(GBT) M. Wooff (613) 993-6983	(Cdn. Embassy, Israel) L. Léger 011-972-3-228122-6
Late Feb./ Early March	Toronto Ottawa	Canada-Israel Technology Transfer/Investment Seminar	EAITC, Israeli Ministry of Trade	(GBT) M. Wooff (613) 993-6983	(Cdn Embassy, Israel) L. Leger 011-972-3-228122-6
March	Ottawa Toronto	Incoming Investment Mission from Taiwan	EAITC, Canadian Chamber of Commerce	(PNC) T. Brophy (613) 996-6987	
March	Montreal	Séminaire international de technologies d'information/Business World Expo '92	EAITC, Cdn. Chamber of Commerce		
March	Montreal	Séminaire international de technologies d'information/Business World Expo '92	EAITC, Cdn. Chamber of Commerce		
March	Montreal	Séminaire international de technologies d'information/Business World Expo '92	EAITC, Cdn. Chamber of Commerce		
March	Montreal	Séminaire international de technologies d'information/Business World Expo '92	EAITC, Cdn. Chamber of Commerce		

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
12-15 janvier	Toronto	Accueil d'une mission au Salon du meuble de Toronto	Association des fabricants de meubles du Québec (AFMQ), AECEC	(UTO) Ted Weinstein (613) 991-9479	(AFMQ) (514) 866-3631 Fax: (514) 871-9900
Janvier et février	Toronto	L'Europe de 1992 et les télécommunications	AECEC	(RWM) Bruce Christie (613) 943-0611	
Février	Ottawa	Visite du ministre des Affaires étrangères de la Colombie	AECEC	(LGT) D. Ross (613) 992-6525	
Février	Ottawa et autres villes canadiennes	Ateliers sur l'étiquetage des produits alimentaires	AECEC	(UTI) Peter Egyed (613) 991-9483	
Février	Toronto	Atelier sur la façon de négocier avec les Japonais	Fondation Asie-Pacifique (FAP), Ontario Centre for International Studies, Joint Centre for for Asia-Pacific Studies, et le Centre mondial du commerce		(FAP) Bronwyn Best (416) 869-0541
4-8 février	Toronto	Accueil d'une mission d'acheteurs dans le cadre de l'exposition canadienne internationale de matériel agricole	AECEC	(UTI) Peter Egyed (613) 991-9483	(Dawn Morris Prod.) Dawn Morris (416) 479-2720
Fin février/ début mars	Ottawa	Réunion du Comité économique mixte canado-israélien	AECEC	(GBT) M. Wooff (613) 993-6983	(amb. Cda, Israël) L. Léger 011-972-3-228122-6
Fin février/ début mars	Toronto Ottawa	Atelier sur les investissements et les transferts de technologie entre le Canada et Israël	AECEC, Ministère du commerce d'Israël	(GBT) M. Wooff (613) 993-6983	(amb. Cda, Israël) L. Leger 011-972-3-228122-6
Mars	Ottawa Toronto	Accueil d'une mission d'investisseurs de Taiwan	AECEC, Chambre de commerce du Canada	(PNC) T. Brophy (613) 996-6987	

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Mondays and Wednesdays Sept. 9 to Oct. 16	Montreal	Cours: "Le Négociant international: Introduction"/Course	Ministère des Affaires internationales (MAI) et l'Association des maisons de commerce extérieur du Québec		(MAI) Louis Boissoneau Tél:(514) 286-1042
Sept. 23 - Oct. 1	Montreal	Egypt-Canada Business Council and Alexandria Businessmen's Association Visit to Canada	Canada-Arab Business Council, EAITC, GBT	(GBT) M. Wooff (613) 993-6983	(Cdn. Embassy) G. Cadieux 011-20-2-354-3110
Wednesdays Sept. 25 to Nov. 27	Montreal	Cours: "Introduction au commerce international"/Course	Ministère des Affaires internationales (MAI)		(Association des manufacturiers du (Québec) Ginette Deroches (514) 866-7774
Sept. 28 - Oct. 8	Montreal	Hong Kong Building Products Mission to Canada	ITC, EAITC	(PNC) D. MrKich Tél:(613) 995-6962	
October	Montreal	Europe 1992 Value-Added Wood Products Workshops	EAITC, ISTC	(RWM) James Lauer (613) 992-0749	
Oct. 3-5 and Oct. 10-12	Montreal	Cours: "L'importance du contexte culturel dans les négociations internationales"/Course	Ministère des Affaires internationales (MAI)		Association des professionnels en commerce int'l Stéphane Dupont Tél:(514) 397-0753
Oct. 3-6	Montreal	7e Salon international Le Monde des Affaires	CIDA, Martin International Communications V.P. Inc.		(CIDA) Christine Fiset (613) 997-7775
Oct. 3-6	Montreal	Expo-Congrès international des technologies d'information/Business World Expo '91	Martin International Communications U.P. Inc.		(Martin Int'l) Serge Martin Tél:(514) 288-3931
Oct. 4	Montreal	Séminaire multi-sectoriel sur l'exportation aux États-Unis dans le cadre du Salon du Monde des Affaires/Workshop	ITC, Cdn. Consulate in Buffalo, N.Y.		(ITC Montreal) Paul Delaney (514) 283-3249
Oct. 7-11	Montreal	42e congrès international d'aéronautique: "Le prochain siècle; Perspectives spatiales"/ 42nd Congress of Int'l Astronautical Federation: "The Next Century: Prospects for Space"	Institut canadien de l'aéronautique et de l'espace Agence spatiale Canadienne, Conseil national de recherche du Canada/Canadian Aeronautic and Space Institute, Canadian Space Agency, International Research Council Canada		(Conseil national de recherche/ National Research Council) Laurie Forget (613) 993-9099

QUÉBEC

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Les lundis et Les mercredis du 9 sept. 16 oct.	Montréal	Cours : "Négociant international: Introduction"	Ministère des Affaires internationales (MAI) et l'Association des maisons de commerce extérieur du Québec		(MAI) Louis Boissoneau Tél:(514) 286-1042
du 23 sept. au 1 <sup>er</sup> octobre	Montréal	Réunion du Conseil d'affaires Égypte-Canada et visite au Canada d'une association de gens d'affaires d'Alexandrie	Conseil commercial canado-arabe, AECEC, GBT	(GBT) M. Wooff (613) 993-6983	(amb. du Canada) G. Cadieux 011-20-2-354-3110
Les mercredis du 25 sept. au 27 nov.	Montréal	Cours : "Introduction au commerce international"	Ministère des Affaires internationales (MAI)		(Association des manufacturiers) Ginette Desroches Tél:(514) 866-7774
du 28 sept. au 8 octobre	Montréal	Accueil au Canada d'une mission de Hong Kong sur les produits de construction	CCI Montréal, AECEC	(PNC) D. MrKich Tél:(613) 995-6962	
Octobre	Montréal	Ateliers sur les produits du bois à valeur ajoutée dans l'Europe de 1992	AECEC, ISTD	(RWM) James Lauer (613) 992-0749	
3 au 5 octobre 10 au 12 oct.	Montréal	Cours : "L'importance du contexte culturel dans les négociations internationales"	Ministère des Affaires internationales (MAI)		(Association des professionnels en commerce int'l) Stéphane Dupont Tél:(514) 397-0753
3-6 octobre	Montréal	7e Salon international Le Monde des Affaires	ACDI, Martin International Communi- cation, U.P. Inc.		(ACDI) Christine Fiset (613) 997-7775
3-6 octobre	Montréal	Expo-Congrès international des technologies d'information	Martin International Communications U.P. Inc.		(Martin Int'l) Serge Martin Tél:(514) 288-3931
4 octobre	Montréal	Séminaire Multi-sectoriel sur l'exportation aux États-Unis dans le cadre du salon Le Monde des Affaires	CCI, Consultat Canadien à Buffalo, N.Y.		(CCI Montréal) Paul Delaney (514) 283-3249
7-11 oct.	Montréal	42 <sup>e</sup> congrès international d'aéronautique: "Le prochain siècle: Perspectives spatiales"/ 42nd Congress of Int'l Astronautical Federation: "The Next Century: Prospects for Space"	Institut canadien de l'aéronautique et de l'espace, Agence spatiale Canadienne, Conseil national de recherche du Canada/Canadian Aeronautic and Space Institute, Canadian Space Agency, International Research Council Canada		(Conseil national de recherche/ National Research Council) Laurie Forget (613) 993-9099

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 8-16	Montreal	Israel-Canada Chamber of Commerce Mission to Canada	Israel-Canada Chamber of Commerce, EAITC	(GBT) M. Wooff (613) 993-6983	(Cdn. Embassy, Israel) L. Léger 011-972-3-2218122-6
October 9	Montreal	Petit déjeuner-causerie avec la Chambre de commerce italienne:/Breakfast Meeting with the Italian Chamber of Commerce	Association des professionnels en commerce international Inc. (APCI)		(APCI) R. Jdey (514) 397-0753
Oct. 9-10	Montreal	Marketplace '91 (Environmental Equipment and Related Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Montreal) Haig Sarafian (514) 283-6796
Oct. 10-11	Quebec City	Séminaire sur "l'exportation pour le secteur du bois ouvré: Globalisation des marchés - secteur du bois ouvré"/Workshop	ISTC, ITC, CMA		(ITC Montreal) F. Archambault (514) 283-4262
Oct. 10-11	Quebec City	Marketplace '91 (Value Added Wood Products/Building Materials)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Montreal) Haig Sarafian (513) 283-6796
October 16	Montreal	Petit déjeuner-causerie: Chili	Montreal Board of Trade (MBT)		(MBT) Hughes Létourneau (514) 878-4651
Oct. 16-19	Montréal	Carrefour international de l'environnement et de l'écologie/Ecology and Environment International Marketplace	OREXPO Inc.		(OREXPO) Jacques Guay (514) 922-2545
Oct. 18	Montreal	Déjeuner - causerie avec l'honorable John Caccia Ministre du M.A.I. du Québec/Meeting	CEA		(CEA) R. Turcotte (514) 499-2162
Oct. 19-23	Montreal	Joint Business Council Meeting	Canada-India Business Council, Federation of Indian Chambers of Commerce and Industry		(CCC) Patrice Dallaire (613) 238-4000
Oct. 20-22	Montreal	Canada-Korea Business Council Meeting	EAITC, Canadian Chamber of Commerce	(PNC) J. Schwartzburg (613) 995-8705	CanCham/Pannu (613) 238-4000
October 21	Montreal	Forum-Conférence: L'Asie et ses futures puissances Industrielles"/Forum-Conférence	Université du Québec/Forum Conférence		(U. of Quebec) Patrice Laferrière (514) 987-4778

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
8 au 16 oct.	Montréal	Accueil au Canada d'une mission de la Chambre de commerce Israël-Canada	Chambre de commerce commerce Israël-Canada AECEC	(GBT) M. Wooff (613) 993-6983	(amb. du Cda, Israël) L. Léger 011-972-3-2218122-6
9 octobre	Montréal	Petit déjeuner-causerie avec la Chambre de commerce italienne	Association des professionnels en commerce international Inc. (APCI)		(APCI) R. Jdey (514) 397-0753
9 et 10 oct.	Montréal	Carrefour'91 (matériel environnemental et services)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Montreal) Haig Sarafian (514) 283-6796
10 octobre	Québec Ville	Séminaire : "Globalisation des marchés - secteur du bois ouvré"	ISTC, CCI, Association des manufacturiers		(CCI Montréal) F. Archambault (514) 283-4262
10 et 11 oct.	Québec Ville	Carrefour'91 (produits du bois à valeur ajoutée et matériaux de construction)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Montreal) Haig Sarafian (513) 283-6796
16 octobre	Montréal	Petit déjeuner-causerie: le Chili	Bureau de commerce de Montréal (BCM)		(BCM) Hughes Letourneau (514) 878-4651
16-19 octobre	Montréal	Carrefour international de l'environnement et et de l'écologie	OREXPO Inc.		(OREXPO) Jacques Guay (514) 922-2545
18 octobre	Montréal	Déjeuner-causerie avec l'honorable John Caccia, Ministre du M.A.I. du Québec	ACE		(ACE) R. Turcotte (514) 499-2162
19-23 oct.	Montréal	Réunion mixte du Conseil commercial Canada-Inde	Conseil commercial Canada-Inde, Fédération des chambres de commerce et de l'industrie de l'Inde		(CCC) Patrice Dallaire (613) 238-4000
20-22 oct.	Montréal	Réunion du Conseil commercial Canada-Corée	AECEC, Chambre de commerce du Canada	(PNC) J. Schwartzburg (613) 995-8705	CCC/Pannu (613) 238-4000
21 octobre	Montréal	Forum-Conférence: "L'Asie et ses futures puissances industrielles"	AECEC, Université du Québec, Forum Conferences		(U. du Québec) Patrice Laferrière (514) 987-4778

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Mondays and Wednesdays Oct. 21 to Dec. 11	Montreal	Cours: "Le négociant international: Avancé"/Course	Ministère des Affaires internationales (MAI)		(Assoc. des Maisons de Commerce extérieur du Québec) Louis Boissoneault (514) 286-1042
Oct. 22-23	Montreal	Europe '92 Conference: "The Realities of Doing Business in the EEC"	Goodman Lapointe Ferguson		(Goodman) Barry Spiegel (416) 595-2338
Oct. 23-25	Montreal	Incoming Mission: Railway Authorities (East & South Africa)	EAITC	(GBT) S. Hradecky (613) 990-6590	
Oct. 24-26 and Oct. 31 to November 2	Montreal	Cours: "Savoir exporter ses compétences"/Course	Ministère des Affaires internationales (MAI)		(Centre international de recherche et formation en gestion des grands projets) Sylvie Brisebois Tél:(514) 848-6100
October 25	Longueuil	Séminaire: "Préparer un voyage d'affaires"/Seminar	MAI, Association des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
Oct. 25-27	Montreal	Salon international du design d'intérieur de Montréal/ Montreal Interior Decoration Design International Show	Interface Design		(Interface Design) Ginette Gadoury (514) 273-4030
Oct. 25-27	Montreal	EXPOCAM '91 (Trucking Industry Fair)	Southex Exhibitions		(Southex Exhibition) Judy Hurd (514) 445-6641
Oct. 28 to November 1	Laval	Cap Environnement Gestion des déchets liquides/Environment, liquid waste Management	Association des entrepreneurs sanitaires du Québec		(Assoc. des Entrep.) Alain Veronneau (514) 332-8376
Oct. 29-30	Montreal	Marketplace '91 (Consulting Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Montreal) I. Friedman (514) 283-8795
October 30	Montreal	Séminaire: "Faire affaire avec succès aux États-Unis"/ How to do Business in the United States Seminar	Montreal Board of Trade (MBT)		(MBT) Hughes Letourneau (514) 878-4651

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Les lundis et mercredis du 21 oct. au 11 déc.	Montréal	Cours : "Le négociant international: Avancé"	Ministère des Affaires internationales		(Assoc. des Maisons de Commerce extérieur du Québec) Louis Boissoneault (514) 286-1042
22 et 23 oct.	Montréal	Conférence sur l'Europe de 1992	Goodman Lapointe Ferguson		(Goodman) Barry Spiegel (416) 595-2338
23 au 25 oct.	Montréal	Accueil d'une mission d'acheteurs: autorités ferroviaires (Afrique orientale et australe)	AECEC	(GBT) S. Hradecky (613) 990-6590	
24-26 oct. et 31 oct. au 2 novembre	Montréal	Cours : "Savoir exporter ses compétences"	MAI		(Centre int'l de recherche) Sylvie Brisebois Tél:(514) 848-6100
25-27 octobre	Montréal	Salon international du design d'intérieur de Montréal	Interface Design		(Interface Design) Ginette Gadoury (514) 273-4030
25-27 octobre	Montréal	EXPOCAM '91	Southex Exhibitions		(Southex Exhibition) Judy Hurd (514) 445-6641
28 octobre au 1er nov.	Laval	Cap Environnement, Gestion des déchets liquides	Association des entrepreneurs sanitaires du Québec		(Assoc. des Entrep.) Alain Véronneau (514) 332-8376
29 et 30 oct.	Montréal	Carrefour'91 (services de consultation)	AECEC, CCI, ISTC, Association des ingénieurs-conseil du Québec	(TPO) G. Laframboise (613) 996-8099	(CCI Montréal) I. Friedman (514) 283-8795
30 octobre	Montréal	Séminaire "Faire affaire avec succès aux États-Unis"	Bureau de commerce de Montréal (BCM), MAI		(BCM) Hughes Letourneau (514) 878-4651
30 et 31 oct.	Montréal	Carrefour'91 (produits de consommation)	AECEC, CCI, ISTC	(TPO) G. Laframboise (613) 996-8099	(CCI Montréal) S. Lauzière (514) 283-4259
31 octobre	Montréal	Séminaire sur les normes américaines pour les produits de construction	CCI, ACE		(CCI) Paul Delaney (514) 283-3249



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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 30-31	Montreal	Marketplace '91 (Consumer Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Montreal) S. Lauzière (514) 283-4259
October 31	Montreal	Séminaire sur les normes américaines pour les produits de construction/Workshop	ITC, CEA		(ITC Montreal) Paul Delaney (514) 283-3249
Oct. 31 to Nov. 3	Montreal	Salon international Tourisme Voyages/International Show	Groupe Promexpo Inc.		(Promexpo) Maguy Rigaud (514) 527-9221
Oct./Nov.	Sherbrooke	Séminaire sur le marché américain/U.S. Market Workshop	CEA		(CEA) Richard Turcotte (514) 499-2162
Oct./Nov.	Montreal	Petit-déjeuner table-ronde avec des délégués commerciaux de passage pour le mois de l'exportation/ Breakfast Meeting	CEA		(CEA) Richard Turcotte (514) 499-2162
November	Montreal	Visit by Colombian Minister of Economic Development with delegation of Colombian business people	EAITC	(LGT) G. Lemieux (613) 996-5549	
November or December	Montreal	Séminaire sur l'Afrique australe avec la participation du Secrétaire général du S.A.D.C.C./Workshop	CEA		(CEA) Richard Turcotte (514) 499-2162
November 1	Drummondville	Séminaire: "Exposer à une foire commerciale"/Workshop	Association des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
Nov. 1-3	Montreal	Salon international de la Franchise et du Commerce associé/Show	Groupe Promexpo Inc.		(Promexpo) Jean-Pierre Du Bois (514) 527-9221
November 5	Montreal	Petit déjeuner-causerie - Portugal - conférencier: Vitor Poupada, analyste de marché, Consulat du Portugal/Breakfast Meeting	Montreal Board of Trade (MBT)		(MBT) Hughes Létourneau (514) 878-4561
November 7	Montreal	Souper international; conférencier: Jacques Lecomte, Ambassadeur à la CEE/International Dinner; guest speaker: Jacques Lecomte, EEC Ambassador	MAI, Montreal Board of Trade (MBT)		(MBT) Hugues Létourneau (514) 878-4561
November 8	Montreal	Séminaire: "Exposer à une foire commerciale"/Workshop	Association des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
du 31 octobre au 3 nov.	Montréal	Salon international Tourisme Voyages	Groupe Promexpo Inc.		(Promexpo) Maguy Rigaud (514) 527-9221
Oct./nov.	Montréal	Petit-déjeuner table ronde avec des délégués commerciaux de passage pour le mois de l'exportation	ACE		(ACE) Richard Turcotte (514) 499-2162
Oct./nov.	Sherbrooke	Séminaire sur le marché américain	ACE		(ACE) Richard Turcotte (514) 499-2162
Novembre	Montréal	Visite du ministre du développement économique de la Colombie accompagné d'une délégation de gens d'affaires colombiens	AECEC	(LGT) G. Lemieux (613) 996-5549	
Novembre ou Décembre	Montréal	Séminaire sur l'Afrique australe avec la participation du Secrétaire général du S.A.D.C.C.	ACE		(ACE) Richard Turcotte (514) 499-2162
1 <sup>er</sup> novembre	Drummondville	Séminaire : «Exposer à une foire commerciale»	Association des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
1-3 nov.	Montréal	Salon international de la Franchise et du Commerce associé	Groupe Promexpo Inc.		(Promexpo) Jean-Pierre DuBois (514) 527-9221
5 novembre	Montréal	Petit déjeuner-causerie - Portugal - conférencier: Vitor Poupada, analyste de marché, Consulat du Portugal	Bureau de commerce de Montréal (BCM)		(BCM) Hughes Letourneau (514) 878-4561
7 novembre	Montréal	Souper international; conférencier: Jacques Lecomte, Ambassadeur à la CEE	Association des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
8 novembre	Montréal	Séminaire «Exposer à une foire commerciale»	Association des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
12 et 13 nov.	Montréal	Salon de l'entretien d'usine et de l'étude de conception	Palais des Congrès		(Palais Des Congrès) Marie-Helene Riverin (514) 328-8136
13 novembre	Montréal	Petit déjeuner-causerie; conférencier: M. Noël Bilodeau, directeur des Amériques, CCI; sujet: "Les obstacles au commerce trilateral"	Association des professionnels en commerce international Inc. (APCI)		(APCI) R. Jdey (514) 397-0753

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 12-14	Montreal	Plant Maintenance and Design Engineering Show	Palais des Congrès		(Palais Des Congrès) Marie-Helene Riverin (514) 328-8136
November 13	Montreal	Petit déjeuner-causerie; conférencier: M. Noël Bilodeau, directeur des Amériques, Centre du commerce international "Les Obstacles au commerce trilateral"/Breakfast Meeting	Association des professionnels en commerce international Inc. (APCI)		(APCI) R. Jdey (514) 397-0753
November 14	Montreal	Mission to Canada by 20-25 senior Mexican business people (communications, banking/insurance, investment mining, and environment/human resources sectors)	Canadian Council for the Americas, EAITC	(LGT) D. Jacques (613) 996-8625	
Nov. 14-15	Montreal	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Montreal) C. Chouinard (514) 283-8819
Nov. 14-19	Montreal	Salon du Livre de Montréal/Montreal Book Fair	Salon du Livre de Montréal		(Salon du Livre) Francine Bois (514) 277-2250
November 19	Montreal	Séminaire sur "Le Brésil des années 1990"/Workshop	Ministère des Affaires internationales (MAI) et Association des professionnels en commerce international inc. (APCI)		(APCI) R. Jdey (514) 397-0753
Nov. 21-23 and Nov. 28-30	Montreal	Séminaire: "L'importance du contexte culturel dans les négociations internationales"/Workshop (à confirmer/to be confirmed)	Ministère des Affaires internationales (MAI) et l'Assoc. des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
Nov. 23 to Dec. 1	Montreal	Salon agriculture et alimentation international/Fair	Salon de l'ADA du Québec		Robert Barbucci Tel: (514) 289-9669 Fax: (514) 289-8711
Nov.-Dec.	Montreal	Petit-déjeuner table-ronde: "Faire affaire avec les pays du Golfe"/Breakfast Meeting	(CEA)		(CEA) Richard Turcotte (514) 499-2162
December 5	Montreal	Simposium sur "Les pays de l'est"/Symposium	Association des professionnels en commerce international inc. (APCI)		(APCI) R. Jdey (514) 397-0753
Dec. 9-14	Sherbrooke Québec Montréal Rivière-du- Loup	Trade Opportunities in Mexico Seminars (Locations to be confirmed)	EAITC	(LGT) M. Lebleu (613) 996-5546	

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Novembre 14	Montréal	Accueil au Canada d'une mission de 20 à 25 cadres mexicains des secteurs suivants : communications, activités bancaires et investissements, exploitation minière et ressources environnementales et humaines environnementales et humaines	Canadian Council for the Americas, AECEC	(LGT) D. Jacques (613) 996-8625	
14 et 15 nov.	Montréal	Carrefour '91 (produits alimentaires)	AECEC, CCI, ISTC	(TPO) G. Laframboise (613) 996-8099	(CCI Montréal) C. Chouinard (514) 283-8819
Du 14 au 19 novembre	Montréal	Salon du Livre de Montréal	Salon du Livre de Montréal		(Salon du Livre) Francine Bois (514) 277-2250
19 novembre	Montréal	Luncheon - Séminaire (une journée) sur "Le Brésil des années 1990, l'ouverture du marché brésilien"	Ministère des Affaires internationales (MAI) et Association des professionnels en commerce international inc. (APCI)		(APCI) R. Jdey (514) 397-0753
21-23 nov. et 28-30 nov.	Montréal	Séminaire: "L'importance du contexte culturel dans les négociations internationales" (à confirmer)	Ministère des Affaires internationales (MAI) et l'Assoc. des professionnels en commerce international (APCI)		(APCI) R. Jdey (514) 397-0753
du 23 nov. au 1 déc.	Montréal	Salon Agriculture et alimentation international	Salon de l'ADA du Québec		Robert Barbucci Tel: (514) 289-9669 Fax: (514) 289-8711
Nov.-déc.	Montréal	Petit-déjeuner table ronde: "Faire affaire avec les pays du Golfe"	ACE		(AEC) Richard Turcotte (514) 499-2162
5 décembre	Montréal	Simposium "Les pays de l'Est"	Association des professionnels en commerce international inc. (APCI)		(APCI) R. Jdey (514) 397-0753
9-14 déc.	Sherbrooke Montréal Québec Rivière-du-Loup	Ateliers sur les débouchés au Mexique (Villes à confirmer)	AECEC	(LGT) M. Lebleu (613) 996-5546	
11 décembre	Montréal	Petit déjeuner-causerie avec M. Pierre Pettigrew, v.-p. de Samson, Bélair, Deloitte et Touche international. Sujet : la dimension internationale de la crise institutionnelle	Association des professionnels en commerce international inc. (APCI)		(APCI) R. Jdey (514) 397-0753

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
December 11	Montreal	Petit déjeuner-causerie avec M. Pierre Pettigrew, V.-P. Sanson Bélair, Deloitte et Touche international sujet: "La dimension int'l de la crise institutionnelle"/Breakfast Meeting	Association des professionnels en commerce international inc. (APCI)		(APCI) R. Jdey (514) 397-0753
December 12	Montreal	Petit déjeuner-causerie avec la consule générale de Suède/ Breakfast Meeting with General Consul of Sweden, Mrs. Karin Ahrland	Montreal Board of Trade (MBT), MAI		(MBT) Hugues Létourneau (514) 878-4561
January	Montreal	Petit-déjeuner table ronde: "Faire affaire avec l'Indonésie"/ Breakfast Meeting	CEA		(CEA) R. Turcotte (514) 499-2162
February	Montreal	Présentation: "Faire affaire en Espagne et au Portugal"/ Presentation	CEA		(CEA) R. Turcotte (514) 499-2162
January/ February	Montreal	Europe 1992 and Telecommunications	EAITC	(RWM) Bruce Christie (613) 943-0611	
February/ March	Montreal	Canada-Israel Technology Transfer/Investment Seminar	EAITC, Israeli Ministry of Trade	(GBT) M. Wooff (613) 993-6983	(Cdn Embassy, Israel) L. Leger 011-972-3-228122-6
March	Montreal	Incoming Investment Mission from Taiwan	EAITC, Canadian Chamber of Commerce	(PNC) T. Brophy (613) 996-6987	
March	Montreal	Airport Equipment Supplies Mission to Canada	EAITC	(PNC) D. Mrkich (613) 995-6962	

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
12 décembre	Montréal	Petit déjeuner-causerie avec la consule générale de Suède, Mme. Karin Ahrland	Bureau de commerce de Montréal		(BCM) Hugues Létourneau (514) 878-4561
Janvier	Montréal	Petit-déjeuner table ronde: "Faire affaire avec l'Indonésie"	ACE		(ACE) Richard Turcotte (514) 499-2162
Janvier/ Février	Montréal	L'Europe de 1992 et les télécommunications	AECEC	(RWM) Bruce Christie (613) 943-0611	
Février	Montréal	Présentation: "Faire affaire en Espagne et au Portugal"	ACE		(ACE) Richard Turcotte (514) 499-2162
Février/ mars	Montréal	Atelier sur les investissements et les transferts de technologie entre le Canada et Israël	AECEC, ministère du Commerce d'Israël	(GBT) M. Wooff (613) 993-6983	(amb. Cda, Israël) L. Leger 011-972-3-228122-6
Mars	Montréal	Accueil d'une mission d'investisseurs de Taiwan	AECEC, Chambre de commerce du Canada	(PNC) T. Brophy (613) 996-6987	
Mars	Montréal	Accueil au Canada d'une mission sur le matériel d'aéroport	AECEC	(PNC) D. Mrkich (613) 995-6962	



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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
1 <sup>er</sup> et 2 octobre	Winnipeg	Atelier sur l'environnement	AECEC	(UTO) Donald Marsan (613) 991-9478	
10 et 15 oct.	Winnipeg	Accueil d'une mission de Shanghai dans le secteur agricole	AECEC	(PNC) I. Rosenfeld (613) 996-7582	
24 octobre	Winnipeg	Carrefour'91 (services de consultation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Winnipeg) Tony Van Rosmalen (204) 983-2387
24 et 25 oct.	Winnipeg	Carrefour'91 (produits de consommation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Winnipeg) Tony Van Rosmalen (204) 983-2387
25 novembre	Winnipeg	Carrefour'91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Winnipeg) Tony Van Rosmalen (204) 983-2387



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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Sept. 29 - Oct. 2	Regina	Industrial Developers Association Conference	ITC		(ITC Regina) David Dix (306) 780-6108
October 1	Saskatoon	"International Trade Shows Made Profitable" Seminar	ITC		(ITC Saskatoon) Gloria Gullacher (306) 975-4353
October 2	Regina	International Trade Fair Seminar	ITC		(ITC Regina) David Dix (306) 780-6108
October 9	Regina	Europe 1992 Workshop	ITC, EAITC, DEDT		(ITC Regina) David Dix (306) 780-6108
October 15	Saskatoon	"Business Opportunities China" Seminar	Asia Pacific Foundation, ITC		(ITC Regina) David Dix (306) 780-6108
October 16	Regina	Shanghai Agricultural Incoming Mission	EAITC	(PNC) I. Rosenfeld (613) 996-7582	
Oct. 16-17	Regina	Saskatchewan Consultants Mission to Ottawa	ITC		(ITC Regina) David Dix (306) 780-6108
October 17	Saskatoon	"Quality Assurance and Export Marketing" Workshop	ITC		(ITC Saskatoon) David Shortall (306) 975-5318
October 23	Regina	Marketplace '91 (Consulting Engineers)	ITC, DEDT, EAITC	(TPO) G. Laframboise (613) 996-8099	(ITC Regina) David Dix (306) 780-6108
Oct. 23-25	Saskatoon	Saskatoon Business Expo '91	Saskatoon Chamber of Commerce, ITC		(ITC Saskatoon) P. Hann (306) 975-5924
Nov. 14-15	Regina	U.S.A. Consultants Seminar	ITC, DEDT		(ITC Regina) David Dix (306) 780-6108
November 19	Regina	Doing Business in Japan Seminar	ITC, Asia Pacific Foundation		(ITC Regina) David Dix (306) 780-6108

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
du 29 sept. au 2 octobre	Regina	Conférence de l'Association canadienne de développement industriel	CCI		(CCI Regina) David Dix (306) 780-6108
1 <sup>er</sup> octobre	Saskatoon	Atelier sur la rentabilisation des foires commerciales	CCI		(CCI Saskatoon) Gloria Gullacher (306) 975-4353
2 octobre	Regina	Atelier sur les foires commerciales internationales	CCI		(CCI Regina) David Dix (306) 780-6108
9 octobre	Regina	Atelier sur l'Europe de 1992	CCI, AECEC, MDEC		(CCI Regina) David Dix (306) 780-6108
15 octobre	Saskatoon	Atelier sur les occasions d'affaires en Chine intitulé «Business Opportunities in China»	Fondation Asie-Pacifique, CCI		(CCI Regina) David Dix (306) 780-6108
16 octobre	Regina	Accueil d'une mission de Shaughai dans le secteur agricole	AECEC	(PNC) I. Rosenfeld (613) 996-7582	
16 et 17 oct.	Regina	Mission de consultants de la Saskatchewan à Ottawa	CCI		(CCI Regina) David Dix (306) 780-6108
17 octobre	Saskatoon	Atelier sur la garantie de la qualité et le marketing des exportations intitulé «Quality Assurance and Export Marketing»	CCI		(CCI Saskatoon) David Shortall (306) 975-5318
23 octobre	Regina	Carrefour'91 (ingénieurs-conseil)	CCI, MDEC, AECEC	(TPO) G. Laframboise (613) 996-8099	(CCI Regina) David Dix (306) 780-6108
23 au 25 octobre	Saskatoon	Saskatoon Business Expo '91	Saskatoon Chamber of Commerce, CCI		(CCI Saskatoon) P. Hann (306) 975-5924
14 et 15 novembre	Regina	Atelier de consultants américains	CCI, MDEC		(CCI Regina) David Dix (306) 780-6108
19 novembre	Regina	Atelier sur la façon de faire affaire avec le Japon	CCI, Fondation Asie-Pacifique		(CCI Regina) David Dix (306) 780-6108

SASKATCHEWAN

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 23-29	Regina	Canadian Western Agribition The Canadian Food Inspection Agency (CFIA) will hold the 1991 Western Conference and the 1991 Western Agribition at the same time and place. The 1991 Western Agribition will feature 100 Value Added Wood Products Workshops.	ITC, Canadian Western Agribition Association (CWAA)		(ITC Regina) Lynne Tait (306) 975-5925 (CWAA) Debbie Faer (306) 565-0565
Nov. 20-29	Regina	Incoming Buyers from Middle East to Royal Agricultural Winter Fair and Canadian Western Agribition	EAITC	(GBT) M. Woolf (613) 993-6983	
Nov. 26-27	Regina	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Regina) Lynne Tait (306) 975-5925
February 26	Saskatoon	U.S. Nutritional Labelling Seminar	EAITC, ITC	(UTI) P. Egyed (613) 991-9483	(ITC Regina) Lynne Tait (306) 780-6108

SASKATCHEWAN

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
23-29 novembre	Regina	Canadian Western Agribition	CCI, Canadian Western Agribition Association (CWAA)		(CCI Regina) Lynne Tait (306) 975-5925 (CWAA) Debbie Faer (306) 565-0565
20 au 29 novembre	Regina	Accueil d'une mission d'acheteurs du Moyen-Orient dans le cadre du Royal Agricultural Winter Fair et du Canadian Western Agribition	AECEC	(GBT) M. Wooff (613) 993-6983	
26 et 27 novembre	Regina	Carrefour'91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Regina) Lynne Tait (306) 975-5925
26 février	Saskatoon	Atelier sur l'étiquetage des produits alimentaires aux États-Unis	AECEC, CCI	(UTI) P. Egyed (613) 991-9483	(CCI Regina) Lynne Tait (306) 780-6108

ALBERTA					
DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Sept. 29-Oct. 1	Calgary	10th Canadian Energy Research Institute (CERI) Int'l Oil and Gas Markets Conference	CERI, Calgary Chamber of Commerce		(CERI) Conference Division (403) 282-1231
October	Edmonton	Europe 1992 Value-Added Wood Products Workshops	EAITC, ITC	(RWM) James Lauer (613) 992-0749	
October	Alberta	Incoming Tourism Media Mission from Taiwan	EAITC, Canadian Chamber of Commerce	(PNC) T. Brophy (613) 996-6987	
October	Alberta	Incoming Tourism Media Mission from Taiwan	Provincial tourism governments of Alberta, airline and hotel industries	(PNC) Terry Brophy (613) 996-6987	
October 1	Calgary	Visit by 3 Andean Pact Health Minister to Alberta and Ottawa	Canadian Health Advisory Consortium, EAITC	(LGT) G. Lemieux (613) 996-5548	
October 2	Calgary	"Alberta and Japan: Trade Development in the Nineties" Conference	Canada-Japan Trade Council, DEDT, Calgary C of C, Japanese Business Association of Calgary		(Canada/Japan Trade Council) Klaus H. Pringsheim (613) 233-4047
Oct. 3-4	Edmonton	Marketplace '91 (Environmental Equipment and Related Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Edmonton) Bill Roberts (403) 495-4415
October 4	Edmonton	Canadian International Business Studies (CIBS) Session: Japanese Finance	EAITC, ITC		(ITC Edmonton) Bill Roberts (403) 495-4415
Oct. 15-16	Edmonton	Marketplace '91 (Value-Added Wood Products/Building Materials)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Edmonton) Bill Roberts (403) 495-4415
Oct. 18-19	Calgary	Successful Women '91 Conference	Federal Business Development Bank (FBDB), and various organizations		(FBDB) Marsha Clarke (403) 292-5000
Oct. 21-22	Calgary	Small Business Week Information Fair	Federal Business Development Bank (FBDB), Chamber of Commerce		(FBDB) Sharon Hamm (403) 292-5000
October 22	Calgary	Marketplace '91 (Consulting Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Calgary) Gerald Milot (403) 292-6409

ALBERTA

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DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
du 29 sept. au 1 <sup>er</sup> octobre	Calgary	10 <sup>e</sup> conférence internationale du Canadian Energy Research Institute (CERI) sur les marchés du pétrole et du gaz	CERI, Calgary Chamber of Commerce		(CERI) Section des Conférences (403) 282-1231
Octobre	Edmonton	Ateliers sur les produits du bois à valeur ajoutée dans l'Europe de 1992	AECEC, ISTC	(RWM) James Lauer (613) 992-0749	
Octobre	Alberta	Accueil d'une mission de Taiwan (médiats dans le domaine touristique)	AECEC, Chambre de commerce du Canada, Administrations responsables du tourisme en Alberta, industries du transport aérien et de l'hôtellerie	(PNC) T. Brophy (613) 996-6987	
1 <sup>er</sup> octobre	Calgary	Visite en Alberta et à Ottawa de trois ministres de la Santé faisant partie du pacte andin	Canadian Health Advisory Consortium, AECEC	(LGT) G. Lemieux (613) 996-5548	
2 octobre	Calgary	Conférence sur la promotion du commerce Alberta-Japon au cours des années 90 intitulée «Alberta and Japan : Trade Development in the Nineties»	Conseil commercial Canada-Japon, MDEC, Calgary C of C, Japanese Business Association of Calgary		(Conseil comm. Cda-Japon) Klaus H. Pringsheim (613) 233-4047
3 et 4 octobre	Edmonton	Carrefour'91 (équipement environnemental et services connexes)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Edmonton) Bill Roberts (403) 495-4415
4 octobre	Edmonton	Atelier du centre d'études en administration internationale (CETAI) sur les activités financières au Japon	AECEC, CCI		(CCI Edmonton) Bill Roberts (403) 495-4415
15 et 16 octobre	Edmonton	Carrefour'91 (produits du bois à valeur ajouté/ matériaux de construction)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Edmonton) Bill Roberts (403) 495-4415
18 et 19 octobre	Calgary	Conférence «Successful Women '91»	Banque fédérale de développement (BFD) et diverses organisations		(BFD) Marsha Clarke (403) 292-5000
21 et 22 octobre	Calgary	Exposition sur la semaine de la petite entreprise	Banque fédérale de développement (BFD), Chamber of Commerce		(BFD) Sharon Hamm (403) 292-5000
22 octobre	Calgary	Carrefour'91 (services de consultation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Calgary) Gerald Milot (403) 292-6409

ALBERTA

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 23	Edmonton	International Forestry Show	Dominion Trade Shows, DEDT		(DEDT Alberta) Bob Hunter (403) 427-4809
October 23	Calgary	Marketplace '91 (Consumer Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Calgary) Gerald Milot (403) 292-6409
Oct. 23-25	Edmonton	Show & Tell '91 (Business to Business Opportunities)	Edmonton Chamber of Commerce		(EDM Chamber of Commerce) B. Palmer (403) 426-4620
October 24	Edmonton	Canadian International Business Studies (CIBS) Seminar: "International Competitiveness of the Canadian Forest Products Industry"	ITC, CIBS		(ITC Edmonton) Bill Roberts (403) 495-4415
Oct. 24-25	Edmonton	Small Business Week Information Fair	Federal Business Development Bank (FBDB)		(FBDB) Audrey Duff (403) 426-4620
Oct. 30-Nov. 1	Edmonton	12th National Northern Development Conference	National Northern Development Committee (NNDC)		(NNDC) John McDougall (403) 422-4625
November 1	Alberta	EC '92 Conference	ITC		(ITC Edmonton) N. Van Bostelen (403) 495-4414
November 20	Calgary	Agricultural Seminar on Mexico	Agriculture Canada, EAITC	(LGT) G. Rischynski (613) 996-8625	
Nov. 28-29	Edmonton	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Edmonton) Bill Roberts (403) 495-4415
February 1	Edmonton	FDA Regulations Seminar	EAITC, ITC	(UTI) P. Egeyd (613) 991-9483	(ITC Edmonton) B. Young (403) 495-3329
February 20	Edmonton Calgary	Chinese Ministry of Foreign Economic Relations and Trade (MOFERT)/China National Petroleum Corp. (CNPC) Mission to Canada	EAITC		(ITC Edmonton) D. Courchene (403) 495-2959

ALBERTA

Page 2

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
23 octobre	Edmonton	Foire internationale de la foresterie	Dominion Trade Shows, MDEC		(MDEC Alberta) Bob Hunter (403) 427-4809
23 octobre	Calgary	Carrefour'91 (produits de consommation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Calgary) Gerald Milot (403) 292-6409
23 au 25 oct.	Edmonton	Show & Tell '91 (débouchés commerciaux entre les entreprises)	Edmonton Chamber of Commerce		(EDM Chamber of Commerce) B. Palmer (403) 426-4620
24 octobre	Edmonton	Atelier du centre d'études en administration internationale (CETAI) sur la compétitivité des produits forestiers canadiens sur les marchés internationaux intitulée «International Competitiveness of the Canadian Forest Products Industry»	CCI, CIBS		(CCI Edmonton) Bill Roberts (403) 495-4415
24 et 25 oct.	Edmonton	Exposition sur la semaine de la petite entreprise	Banque fédérale de développement (BFD)		(BFD) Audrey Duff (403) 426-4620
du 30 octobre 1 <sup>er</sup> novembre	Edmonton	12 <sup>e</sup> Conférence National Northern Development	National Northern Development Committee (NNDC)		(NNDC) John McDougall (403) 422-4625
1 <sup>er</sup> novembre	Alberta	Conférence «CE '92»	CCI		(CCI Edmonton) N. Van Bostelen (403) 495-4414
20 novembre	Calgary	Atelier sur l'agriculture au Mexique	Agriculture Canada, AECEC	(LGT) G. Rischynski (613) 996-8625	
28 et 29 nov.	Edmonton	Carrefour '91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Edmonton) Bill Roberts (403) 495-4415
1 <sup>er</sup> février	Edmonton	Atelier sur les règlements de la Food and Drug Administration (FDA)	AECEC, CCI	(UTI) P. Egeyd (613) 991-9483	(CCI Edmonton) B. Young (403) 495-3329
20 février	Edmonton Calgary	Accueil au Canada d'une mission chinoise du Ministry of Foreign Economic Relations and Trade (MOFERT)/China National Petroleum Corporation (CNPC)	AECEC		(CCI Edmonton) D. Courchene (403) 495-2959



DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
February 26	Edmonton	U.S. Nutrition Labelling Seminar <i>U.S. Nutrition Labelling Seminar in Canada</i>	EAITC	(UTI) P. Egyed (613) 991-9483	(ITC Edmonton) B. Young (403) 495-3329
October	British Columbia	Sawing Timber: Multi-Market Area Seminar <i>Sawing Timber: Multi-Market Area Seminar</i>	Forestry Canada, Government of B.C., Lumber and Forest Industries	(ITC) Perry Eddyby (613) 991-9483	
October	British Columbia	Introduction Pulp and Paper Market to Canada <i>Introduction Pulp and Paper Market to Canada</i>	EAITC, ITC		(ITC Vancouver) Tom O'Connor (604) 681-1432
Oct. 6-8	British Columbia	'Temporary Entry' Seminar <i>'Temporary Entry' Seminar</i>	SIC		(SIC Vancouver) Debra Anderson (604) 681-1432
Oct. 1-3	Vancouver	Workshop '91 (Environmental Equipment and Related Services) <i>Workshop '91 (Environmental Equipment and Related Services)</i>	EAITC, ITC	(ITC) G. Lacroix (613) 991-9483	(ITC Vancouver) Don Cameron (604) 681-1432
October 1	Vancouver	E.C. and Japan: "Business and Trade in the Nineties" <i>E.C. and Japan: "Business and Trade in the Nineties"</i>	Canada-Japan Trade Council, Trade and Tourism, N.C. Ministry of Development		(Canada-Japan Trade Council) Randy T. Graham (613) 991-9483
October 11	Vancouver	'Going Beyond in Asia' Seminar <i>'Going Beyond in Asia' Seminar</i>	ITC, EAITC		(ITC/Vancouver) L. Frank (604) 681-1432 Don Cameron (604) 681-1432
Oct. 19-21	Vancouver	Workshop '91 (Quality Lumber Wood Products/Marketing Methods) <i>Workshop '91 (Quality Lumber Wood Products/Marketing Methods)</i>	EAITC, ITC	(ITC) (613) 991-9483	(ITC Vancouver) (604) 681-1432
Oct. 22-24	Edmonton	Workshop '91 (Agriculture and Forestry) <i>Workshop '91 (Agriculture and Forestry)</i>	VECBC EAITC	(VECBC) (613) 991-9483	(CCI Edmonton)
Oct. 22-24	Edmonton	Workshop '91 (Construction Services) <i>Workshop '91 (Construction Services)</i>	EAITC	(EAITC) (613) 991-9483	(CCI Edmonton)
Oct. 22-24	Vancouver	Workshop '91 (Consumer Products) <i>Workshop '91 (Consumer Products)</i>	EAITC, ITC	(ITC) (613) 991-9483	(ITC Vancouver) (604) 681-1432

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
26 février	Edmonton	Atelier sur l'étiquetage des produits alimentaires aux États-Unis	AECEC	(UTI) P. Egyed (613) 991-9483	(CCI Edmonton) B. Young (403) 495-3329

BRITISH COLUMBIA

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Sept. 28-Oct. 4	Vancouver	New Zealand Forestry Mission to Canada	EAITC, ITC	(PST) B. Hood (613) 995-7652	(ITC Vancouver) Don Cameron (604) 666-1436
October	British Columbia	Incoming Tourism Media Mission from Taiwan	Provincial tourism governments of B.C., airline and hotel industries	(PNC) Terry Brophy (613) 996-6987	
October	British Columbia	Indonesian Pulp and Paper Mission to Canada	EAITC, ITC		(ITC Vancouver) Don Cameron (604) 666-1436
Oct. to Dec.	British Columbia	"Temporary Entry" Seminar	ISTC		(ISTC Vancouver) Brian Anderson (604) 666-1414
Oct. 1-2	Vancouver	Marketplace '91 (Environmental Equipment and Related Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Vancouver) Don Cameron (604) 666-1436
October 3	Vancouver	B.C. and Japan: "Tourism and Trade in the Nineties" Conference	Canada-Japan Trade Council, Trade and Tourism, B.C. Ministry of Development		(Canada-Japan Trade Council) Klaus J. Pringsheim (613) 233-4047
October 17	Penticton	"Doing Business in Asia" Seminar	ISTC, EAITC		ISTC/ITC Vancouver L. Peach (604) 666-1426 Don Cameron (604) 666-1436
Oct. 17-18	Vancouver	Marketplace '91 (Value-Added Wood Products/Building Materials)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Vancouver) Don Cameron (604) 666-1436
Oct. 17-18	Vancouver	Shanghai Agricultural Incoming Mission	EAITC	(PNC) I. Rosenfeld (613) 996-7582	
October 21	Vancouver	Marketplace '91 (Consulting Services)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Vancouver) Don Cameron (604) 666-1436
Oct. 21-22	Vancouver	Marketplace '91 (Consumer Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Vancouver) Don Cameron (604) 666-1436

COLOMBIE-BRITANNIQUE

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
du 28 sept. au 4 octobre	Vancouver	Accueil au Canada d'une mission néo-zélandaise sur la foresterie	AECEC, CCI	(PST) B. Hood (613) 995-7652	(CCI Vancouver) Don Cameron (604) 666-1436
Octobre	Colombie-Britannique	Accueil d'une mission de Taiwan (médias dans le domaine touristique)	Gouvernements responsables du tourisme en C.-B., industries du transport aérien et de l'hôtellerie	(PNC) Terry Brophy (613) 996-6987	
Octobre	Colombie-Britannique	Accueil au Canada d'une mission indonésienne sur les pâtes et papiers	AECEC, CCI		(CCI Vancouver) Don Cameron (604) 666-1436
Octobre à décembre	Colombie-Britannique	Atelier sur le séjour temporaire intitulé: "Temporary Entry"	ISTC		(ISTC Vancouver) Brian Anderson (604) 666-1414
1 <sup>er</sup> et 2 oct.	Vancouver	Carrefour'91 (équipement environnemental et services connexes)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Vancouver) Don Cameron (604) 666-1436
3 octobre	Vancouver	Conférence sur le tourisme et le commerce C.B.-Japon dans les années 90 intitulée "Tourism and Trade in the Nineties"	Conseil comm. Cda-Japon, B.C. Ministry of Development, Trade and Tourism		(Conseil comm. Canada-Japon) Klaus J. Pringsheim (613) 233-4047
17 octobre	Penticton	Atelier sur la façon de faire affaire en Asie intitulé «Doing Business in Asia»	ISTC, AECEC		ISTC/CCI Vancouver L. Peach (604) 666-1426 Don Cameron (604) 666-1436
17 et 18 oct.	Vancouver	Carrefour'91 (produits du bois à valeur ajoutée/ matériaux de construction)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Vancouver) Don Cameron (604) 666-1436
17 et 18 oct.	Vancouver	Accueil d'une mission de Shanghai dans le secteur agricole	AECEC	(PNC) I. Rosenfeld (613) 996-7582	
21 octobre	Vancouver	Carrefour '91 (services de consultation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Vancouver) Don Cameron (604) 666-1436

## BRITISH COLUMBIA

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 30	Vancouver	Aerospace Industry & U.S. Government Procurement Seminar	EAITC, ITC	(UTI) Doreen Conrad (613) 998-9441	(ITC Vancouver) Jacalin Crosfield (604) 666-1440
October 31	Vancouver	Europe 1992 Ocean Industries Workshop: "Challenges and Opportunities for the Canadian Ocean Industry"	EAITC, ITC	(RWM) B. MacGregor (613) 997-8783	
November	Vancouver	Europe 1992 and The Software Industries Workshops	EAITC, CEA	(RWM) Bruce Christie (613) 943-0611	
November 1	Vancouver	B.C. Tourism Outlook Conference	ISTC		(ISTC Vancouver) John O'Neill (604) 666-1429
November 1	Victoria	Europe 1992 Ocean Industries Workshop: "Challenges and Opportunities for the Canadian Ocean Industry"	EAITC, ITC	(RWM) B. MacGregor (613) 997-8783	
Nov. 18-20	Vancouver	Silviculture Conference	ISTC		(ISTC Vancouver) Roger Bryenton (604) 666-4905
Nov. 18-29	Vancouver	Telecom Mission to Nordic Countries	EAITC, ITC	(TAE) Doug Bingeman (613) 996-1425	(ITC Vancouver) Jacalin Crosfield (604) 666-1440
Dec. 2-3	Vancouver	Marketplace '91 (Food Products)	EAITC, ITC	(TPO) G. Laframboise (613) 996-8099	(ITC Vancouver) Don Cameron (604) 666-1436
January/ February	Vancouver	Europe 1992 and Telecommunications	EAITC	(RWM) Bruce Christie (613) 943-0611	
March	Vancouver	Incoming Investment Mission from Taiwan	EAITC, Canadian Chamber of Commerce	(PNC) T. Brophy (613) 996-6987	
March	Vancouver	Airport Equipment Supplies Mission to Canada	EAITC	(PNC) D. Mrkich (613) 995-6962	

## COLOMBIE-BRITANNIQUE

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
21 et 22 oct.	Vancouver	Carrefour '91 (produits de consommation)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Vancouver) Don Cameron (604) 666-1436
30 octobre	Vancouver	Atelier sur les achats du gouvernement américain et l'industrie de l'aérospatiale	AECEC, CCI	(UTI) Doreen Conrad (613) 998-9441	(CCI Vancouver) Jacalin Crosfield (604) 666-1440
31 octobre	Vancouver	Atelier sur les débouchés au sein des industries océaniques dans l'Europe de 1992	AECEC	(RWM) Brent MacGregor (613) 995-8783	
Novembre	Vancouver	Ateliers sur les industries du logiciel et l'Europe de 1992	AECEC, ACE	(RWM) Bruce Christie (613) 943-0611	
1 <sup>er</sup> novembre	Vancouver	Conférence sur les perspectives touristiques en Colombie-Britannique	ISTC		(ISTC Vancouver) John O'Neill (604) 666-1429
1er novembre	Victoria	Atelier sur les débouchés au sein des industries océaniques dans l'Europe de 1992	AECEC	(RWM) Brent MacGregor (613) 995-8783	
18 au 20 nov.	Vancouver	Conférence sur la sylviculture	ISTC		(ISTC Vancouver) Roger Bryenton (604) 666-4905
18-29 nov.	Vancouver	Mission sur les télécommunications (pays nordiques)	AECEC, CCI	(TAE) Doug Bingeman (613) 996-1425	(CCI Vancouver) Jacalin Crosfield (604) 666-1440
2 et 3 déc.	Vancouver	Carrefour'91 (produits alimentaires)	AECEC, CCI	(TPO) G. Laframboise (613) 996-8099	(CCI Vancouver) Don Cameron (604) 666-1436
Janvier - février	Vancouver	Les télécommunications et l'Europe de 1992	AECEC	(RWM) Bruce Christie (613) 943-0611	
Mars	Vancouver	Accueil d'une mission d'investisseurs de Taiwan	AECEC, Chambre de commerce du Canada	(PNC) T. Brophy (613) 996-6987	



COLOMBIE-BRITANNIQUE

DATE 1991-1992	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Mars	Vancouver	Accueil au Canada d'une mission de fournisseurs de matériel d'aéroport	AECEC	(PNC) D. Mrkich (613) 995-6962	
12-16 mars	Vancouver	Globe '92 - Accueil d'une mission composée de représentants de Chine, de Corée et de Hong Kong	AECEC	(PNC) Miller (613) 943-0897	
16 au 20 mars	Vancouver	Globe '92	Major Event Management Inc.		(Major Event) Dir. foires comm. (604) 681-6126 Fax: (604) 681-1049



(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October	Chicago	Outgoing Mission of Fish Companies from Maritimes	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
October	Buffalo	New Exporters to Border States (NEBS) Mission - Multi-Sector Montreal to Rochester	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Oct. 1-3	Portland	NORTHCON '91	Electronic Convention Management, EAITC/AECEC, ISTC	(UTI) G. Willows (613) 993-6576	(ISTC Vancouver) John Wiebe (604) 666-1406
Oct. 2-3	Atlanta	Hazmat South '91	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	
Oct. 2-3	Atlanta	New Exporters to U.S. South (NEXOS) Mission to "SUPER SHOW" '92	EAITC/AECEC, Canadian Consulate/ Consulat Canadien	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (404) 577-6810
Oct. 4-6	Kenai	Alaska Business Trade Show Mission	ITC/CCI		(ITC Edmonton) Bruce Young (403) 495-3329
Oct. 6-8	San Francisco	International Biotechnology Expo	EAITC/AECEC, ISTC	(UTI) G. Willows (613) 993-6576	(ISTC Vancouver) Ron Farris (604) 666-1409
Oct. 7-8	Orlando	National Stand to Florida Prime Contractors Defence Show	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	
Oct. 7-10	Oklahoma	Aerospace Industries Association of Canada Mission	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	
Oct. 8-10	Boston	New Exporters to Border States (NEBS) - Mission to Boston - Multisectoral	ISTC, ITC/CCI, EAITC/AECEC		(ITC/CCI Moncton) Sadie Perron (506) 851-6445
Oct. 8-10	Chicago	Automotive Parts & Accessories Show	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 8-10	Pittsburgh	Tech Ex '91	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365

ÉVÉNEMENTS COMMERCIAUX - À L'EXTÉRIEUR DU CANADA

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DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
October	Chicago	Outgoing Mission of Fish Companies from Maritimes	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
October	Buffalo	New Exporters to Border States (NEBS) Mission - Multi-Sector Montreal to Rochester	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Oct. 1-3	Portland	NORTHCON '91	Electronic Convention Management, EAITC/AECEC, ITC	(UTI) G. Willows (613) 993-6576	(ISTC Vancouver) John Wiebe (604) 666-1406
Oct. 2-3	Atlanta	Hazmat South '91	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	
Oct. 2-3	Atlanta	New Exporters to U.S. South (NEXOS) Mission to "SUPER SHOW" '92	EAITC/AECEC, Canadian Consulate/ Consulat Canadien	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (404) 577-6810
Oct. 4-6	Kenai	Alaska Business Trade Show Mission	ITC/CCI		(ITC Edmonton) Bruce Young (403) 495-3329
Oct. 6-8	San Francisco	International Biotechnology Expo	EAITC/AECEC, ITC	(UTI) G. Willows (613) 993-6576	(ISTC Vancouver) Ron Farris (604) 666-1409
Oct. 7-8	Orlando	National Stand to Florida Prime Contractors Defence Show	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	
Oct. 7-10	Oklahoma	Aerospace Industries Association of Canada Mission	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	
Oct. 8-10	Boston	New Exporters to Border States (NEBS) - Mission to Boston - Multisectoral	ISTC, ITC/CCI, EAITC/AECEC		(ITC/CCI Moncton) Sadie Perron (506) 851-6445
Oct. 8-10	Chicago	Automotive Parts & Accessories Show	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 8-10	Pittsburgh	Tech Ex '91	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 9-11	New York	Aquaculture Promotion	EAITC/AECEC, ITC/CCI, DFA		(ITC/CCI Moncton) John Richard (506) 851-6459
Oct. 10-12	Anaheim	Westpack '91	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 14-17	Chicago	Fabtech International '91	EAITC/AECEC	(UTO) Pierre-André Rolland (613) 991-9475	
Oct. 15-17	Dallas	Networld '91 - Dallas	EAITC/AECEC	(UTI) G. Willows (613) 993-6576	
Oct. 17	Jackman	New Exporters to Border States (NEBS) Mission - Multi-Sector Quebec City to Jackman	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	(ITC/CCI Montreal) H. Lanoue (514) 283-365
Oct. 17-20	Minneapolis Seattle	Seattle Fish Expo Info Booth	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Oct. 22-24	Boston	Technology Transfer - New Exporter to Border States (NEBS) Mission	ITC/CCI		(ITC/CCI Halifax) Susan Sweeney (902) 426-9416
Oct. 30 - Nov. 1	New York	Unix Expo '91	EAITC/AECEC	(UTI) G. Willows (613) 993-6576	
Oct. 31 - Nov. 4	Fort Lauderdale	Fort Lauderdale International Boat Show	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
November	Buffalo	New Exporters to Border States (NEBS) Mission - Biotechnology Montreal to Buffalo	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
November	Atlanta Miami	Solo Seafood/Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 1-3	Washington	Hazardous Materials Control Mission	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Oct. 9-11	New York	Aquaculture Promotion	EAITC/AECEC, ITC/CCI, DFA		(ITC/CCI Moncton) John Richard (506) 851-6459
Oct. 10-12	Anaheim	Westpack '91	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 14-17	Chicago	Fabtech International '91	EAITC/AECEC	(UTO) Pierre-André Rolland (613) 991-9475	
Oct. 15-17	Dallas	Networld '91 - Dallas	EAITC/AECEC	(UTI) G. Willows (613) 993-6576	
Oct. 17	Jackman	New Exporters to Border States (NEBS) Mission - Multi-Sector Quebec City to Jackman	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	(ITC/CCI Montreal) H. Lanoue (514) 283-365
Oct. 17-20	Minneapolis Seattle	Seattle Fish Expo Info Booth	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Oct. 22-24	Boston	Technology Transfer - New Exporter to Border States (NEBS) Mission	ITC/CCI		(ITC/CCI Halifax) Susan Sweeney (902) 426-9416
Oct. 30 - Nov. 1	New York	Unix Expo '91	EAITC/AECEC	(UTI) G. Willows (613) 993-6576	
Oct. 31 - Nov. 4	Fort Lauderdale	Fort Lauderdale International Boat Show	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
November	Buffalo	New Exporters to Border States (NEBS) Mission - Biotechnology Montreal to Buffalo	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
November	Atlanta Miami	Solo Seafood/Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 1-3	Washington	Hazardous Materials Control Mission	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 1-15	Buffalo	In-Store Promotion at TOPS	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 3-4	Cleveland	Great Lake Industrial Show (National Stand)	EAITC/AECEC	(UTO) Donald Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (216) 771-0150
Nov. 3-7	Dallas	FEMA/FEWA/AIMRA Convention (Info Booth)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 4-6	Boston	New Exporters to Border States (NEBS) Mission to Boston (Multi-sector)	EAITC/AECEC, ITC/CCI	(UTI) David Shaw (613) 991-9474	(ITC/CCI St. John's) P. Rose (709) 772-5511
Nov. 4-8	Washington New York	Saskatchewan Consultants Mission to the United Nations and World Bank	ITC/CCI		(ITC/CCI Regina) David Dix (306) 780-6108
Nov. 5-6	Minneapolis	New Exporters to Border States (NEBS) Mission - Defence Sector	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Nov. 5-7	Boston	New Exporters to Border States (NEBS) Mission - Multi-Sector Quebec to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	(ITC/CCI Montreal) H. Lanoue (514) 283-3650
November 6	Boston	Value added and New Products Seminar	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 6-8	Los Angeles	Building Industry Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Nov. 6-8	Long Beach	Hazmat West '91 (National Stand)	EAITC/AECEC	(UTO) Donald Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (213) 687-7432
Nov. 9-12	New York	International Hotel/Motel & Restaurant Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 9-17	Washington	"Sutton Place" In-Store Promotion	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Nov. 1-15	Buffalo	In-Store Promotion at TOPS	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 3-4	Cleveland	Great Lake Industrial Show (National Stand)	EAITC/AECEC	(UTO) Donald Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (216) 771-0150
Nov. 3-7	Dallas	FEMA/FEWA/AIMRA Convention (Info Booth)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 4-6	Boston	New Exporters to Border States (NEBS) Mission to Boston (Multi-sector)	EAITC/AECEC, ITC/CCI	(UTI) David Shaw (613) 991-9474	(ITC/CCI St. John's) P. Rose (709) 772-5511
Nov. 4-8	Washington New York	Saskatchewan Consultants Mission to the United Nations and World Bank	ITC/CCI		(ITC/CCI Regina) David Dix (306) 780-6108
Nov. 5-6	Minneapolis	New Exporters to Border States (NEBS) Mission - Defence Sector	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Nov. 5-7	Boston	New Exporters to Border States (NEBS) Mission - Multi-Sector Quebec to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	(ITC/CCI Montreal) H. Lanoue (514) 283-3650
November 6	Boston	Value added and New Products Seminar	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 6-8	Los Angeles	Building Industry Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Nov. 6-8	Long Beach	Hazmat West '91 (National Stand)	EAITC/AECEC	(UTO) Donald Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (213) 687-7432
Nov. 9-12	New York	International Hotel/Motel & Restaurant Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 9-17	Washington	"Sutton Place" In-Store Promotion	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
November 11	Buffalo	New Exporters to Border States (NEBS) Mission - Biotechnology	ITC/CCI		(ITC/CCI Montreal) H. Lanoue (514) 283-3650
Nov. 11-12	St. Louis	AVSCOM/CASL (National Stand)	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) (314) 862-0130
Nov. 11-15	Las Vegas	COMDEX - Fall '91	Interface Group Inc., ISTC	(UTI) G. Willows (613) 993-6576	(ISTC Vancouver) John Wiebe (604) 666-1437
Nov. 12-14	Boston	New Exporters to Border States (NEBS) Mission - Software-Halifax to Boston	EAITC/AECEC, ITC/CCI	(UTI) David Shaw (613) 991-9474	(ITC/CCI Halifax) Susan Sweeney (902) 426-9416
Nov. 12-14	Cleveland	Great Lakes Industrial Show	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365
Nov. 12-14	Chicago	Back to School Merchandise	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 13-15	Minneapolis	New Exporters to Border State (NEBS) Mission - Architecture	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
November 14	Washington	Solo Specialty Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 14-16	Atlanta	National Home, Health Care, Expo '91 (NHHCE '91) (National Stand)	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) (404) 577-6810
Mid-Nov.	Albany New York	Partnering Seminar, for Engineers, Architects, Professionals (Cross-Border Alliances)	New York State Department of Economic Development, Ontario Int'l Corporation		(Ontario Int'l Corp.) Colin MacFarlane (416) 965-3013
Nov. 19-21	San Francisco	Wescon '91	EAITC/AECEC	(UTI) G. Willows (613) 993-6576	
Nov. 20-22	Boston	New Exporters to Border States (NEBS) Mission - Building Materials-Moncton to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
November 11	Buffalo	New Exporters to Border States (NEBS) Mission - Biotechnology	ITC/CCI		(ITC/CCI Montreal) H. Lanoue (514) 283-3650
Nov. 11-12	St. Louis	AVSCOM/CASL (National Stand)	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) (314) 862-0130
Nov. 11-15	Las Vegas	COMDEX - Fall '91	Interface Group Inc., ISTD	(UTI) G. Willows (613) 993-6576	(ISTC Vancouver) John Wiebe (604) 666-1437
Nov. 12-14	Boston	New Exporters to Border States (NEBS) Mission - Software-Halifax to Boston	EAITC/AECEC, ITC/CCI	(UTI) David Shaw (613) 991-9474	(ITC/CCI Halifax) Susan Sweeney (902) 426-9416
Nov. 12-14	Cleveland	Great Lakes Industrial Show	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers ((306) 975-9365
Nov. 12-14	Chicago	Back to School Merchandise	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 13-15	Minneapolis	New Exporters to Border State (NEBS) Mission - Architecture	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
November 14	Washington	Solo Specialty Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Nov. 14-16	Atlanta	National Home, Health Care, Expo '91 (NHHCE '91) (National Stand)	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) (404) 577-6810
Mid-Nov.	Albany New York	Partnering Seminar, for Engineers, Architects, Professionals (Cross-Border Alliances)	New York State Department of Economic Development, Ontario Int'l Corporation		(Ontario Int'l Corp.) Colin MacFarlane (416) 965-3013
Nov. 19-21	San Francisco	Wescon '91	EAITC/AECEC	(UTI) G. Willows) (613) 993-6576	
Nov. 20-22	Boston	New Exporters to Border States (NEBS) Mission - Building Materials-Moncton to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	



TRADE EVENTS CALENDAR - OUTSIDE CANADA

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 20-22	Los Angeles	SEMA/AI '91	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
December	Atlanta	Data '91	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Dec. 2-6	Miami	Miami Conference on the Caribbean, Hotel Intercontinental Miami	EAITC/AECEC, Caribbean Latin America Action	(LGT) R. Rutherford (613) 996-3877	
Dec. 4-6	Boston	New Exporters to Border States (NEBS) Mission - Multi-Sectoral St. John's to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
December 5	Chicago	Partnering Seminar, for Engineers, Accountants Lawyers (Cross-Border Alliances)	State of Illinois Trade Promotion/Ontario Int'l Corporation ISTC		(Ontario Int'l Corp.) Colin Mac Farlan (416) 965-3013 (ISTC Vancouver) Ross Brearly (604) 666-1408
Dec. 5-7	New Orleans Louisiana	International Boat Show			
Dec. 6-8	Los Angeles	Kitchen and Bath Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Dec. 9-12	New York	The Chem Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Dec. 10-12	Boston	Software Mission	ITC/CCI		(ITC/CCI Halifax) Susan Sweeney (902) 426-9416
Dec. 10-12	Los Angeles	National Autobody Conference & Exposition '91	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
Dec. 10 - Feb. 25	Minneapolis	New Exporters to Border States (NEBS) Mission - Processed Foods	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
December 16	Washington	SEA/AIR/SPACE Defence Show	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Nov. 20-22	Los Angeles	SEMA/AI '91	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
December	Atlanta	Data '91	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Dec. 2-6	Miami	Miami Conference on the Caribbean, Hotel Intercontinental Miami	EAITC/AECEC, Caribbean Latin America Action	(LGT) R. Rutherford (613) 996-3877	
Dec. 4-6	Boston	New Exporters to Border States (NEBS) Mission - Multi-Sectoral St. John's to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
December 5	Chicago	Partnering Seminar, for Engineers, Accountants Lawyers (Cross-Border Alliances)	State of Illinois Trade Promotion/Ontario Int'l Corporation ISTC		(Ontario Int'l Corp.) Colin Mac Farlan (416) 965-3013 (ISTC Vancouver) Ross Brearly (604) 666-1408
Dec. 5-7	New Orleans Louisiana	International Boat Show			
Dec. 6-8	Los Angeles	Kitchen and Bath Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Dec. 9-12	New York	The Chem Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Dec. 10-12	Boston	Software Mission	ITC/CCI		(ITC/CCI Halifax) Susan Sweeney (902) 426-9416
Dec. 10-12	Los Angeles	National Autobody Conference & Exposition '91	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
Dec. 10 - Feb. 25	Minneapolis	New Exporters to Border States (NEBS) Mission - Processed Foods	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
December 16	Washington	SEA/AIR/SPACE Defence Show	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
January	Chicago	International Houseware Expo '92	EAITC/AECEC	(UTI) N. Peacock (613) 991-9476	
January	Chicago	World Menswear Convention '92	EAITC/AECEC	(UTI) N. Peacock (613) 991-9476	
January	Atlanta	Atlanta Gift Show (National Stand)	EAITC/AECEC	(UTO) Ted Weinstein (613) 991-9479	(Canadian Consulate/ Consulat Canadien) Bill Stolz (404) 577-6810
Jan. 8-13	Chicago	New Exporters to U.S. South (NEXUS) Mission - Outdoor Adventure Tourism	ISTC		(ISTC Vancouver) Alan Perry (604) 666-1430
Jan. 15-16	Minneapolis	New Exporters to Border States (NEBS) Mission - Agriculture Equipment	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 15-17	Boston	New Exporters to Border States (NEBS) Mission - Construction - Halifax to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 20-21	Pittsburg	Environment Technology Workshop	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) Matthew Share (412) 392-2308
Jan. 21-23	Boston	New Exporters to Border States (NEBS) Mission - Food- Halifax to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 22-24	Minneapolis	New Exporters to Border States (NEBS) Mission - Agriculture Machinery to Minot N.D.	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 24-27	Los Vegas	National Association of Home Builders	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Jan. 24-27	Los Angeles	New Exporters to U.S. South (NEXUS) Mission - Las Vegas	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
January	Chicago	International Houseware Expo '92	EAITC/AECEC	(UTI) N. Peacock (613) 991-9476	
January	Chicago	World Menswear Convention '92	EAITC/AECEC	(UTI) N. Peacock (613) 991-9476	
January	Atlanta	Atlanta Gift Show (National Stand)	EAITC/AECEC	(UTO) Ted Weinstein (613) 991-9479	(Canadian Consulate/ Consulat Canadien) Bill Stolz (404) 577-6810
Jan. 8-13	Chicago	New Exporters to U.S. South (NEXUS) Mission - Outdoor Adventure Tourism	ISTC		(ISTC Vancouver) Alan Perry (604) 666-1430
Jan. 15-16	Minneapolis	New Exporters to Border States (NEBS) Mission - Agriculture Equipment	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 15-17	Boston	New Exporters to Border States (NEBS) Mission - Construction - Halifax to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 20-21	Pittsburg	Environment Technology Workshop	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) Matthew Share (412) 392-2308
Jan. 21-23	Boston	New Exporters to Border States (NEBS) Mission - Food- Halifax to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 22-24	Minneapolis	New Exporters to Border States (NEBS) Mission - Agriculture Machinery to Minot N.D.	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Jan. 24-27	Los Vegas	National Association of Home Builders	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Jan. 24-27	Los Angeles	New Exporters to U.S. South (NEXUS) Mission - Las Vegas	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Jan. 27-29	Los Angeles	ASHRAE	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Jan. 28-30	Minneapolis	New Exporters to Border State (NEBS) Mission - Building Products	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
February	New York	CanadaMode	EAITC/AECEC	(UTI) N. Peacock (613) 991-9476	
Feb. 3-5	Seattle	Seattle Solo Building Show	EAITC/AECEC	(UTI) R. McNally (613) 991-9474	
Feb. 4-6	Boston	New Exporters to Border States (NEBS) Mission - Services Moncton to Halifax	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
February 5	Seattle	Solo Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 8-10	Houston	Petrosafe Mission	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) Matthew Share (412) 392-2308
February 9	Detroit	All-Canadian Wine Championships	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 11-13	Los Angeles	Sea Fare International '92	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 12-15	Louisville	National Farm Machinery Show (National Stand)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 14-17	Louisville	National Farm Machinery Show & Championship Tractor Pull	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

ÉTATS-UNIS

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Jan. 27-29	Los Angeles	ASHRAE	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
Jan. 28-30	Minneapolis	New Exporters to Border State (NEBS) Mission - Building Products	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
February	New York	CanadaMode	EAITC/AECEC	(UTI) N. Peacock (613) 991-9476	
Feb. 3-5	Seattle	Seattle Solo Building Show	EAITC/AECEC	(UTI) R. McNally (613) 991-9474	
Feb. 4-6	Boston	New Exporters to Border States (NEBS) Mission - Services Moncton to Halifax	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
February 5	Seattle	Solo Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 8-10	Houston	Petrosafe Mission	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) Matthew Share (412) 392-2308
February 9	Detroit	All-Canadian Wine Championships	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 11-13	Los Angeles	Sea Fare International '92	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 12-15	Louisville	National Farm Machinery Show (National Stand)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Feb. 14-17	Louisville	National Farm Machinery Show & Championship Tractor Pull	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Feb. 18-20	Boston	New Exporters to Border States (NEBS) Mission - Ocean Technology-St. John's to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Feb. 19-20	Minneapolis	New Exporters to Border States (NEBS) Mission - Computer Software	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Feb. 20-23	Los Angeles	AIAA Defence Show	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) (213) 687-7432
Feb. 20-24	Atlanta	Super Show '92 (National Stand)	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (404) 577-6810
Feb. 24-26	Detroit	Society of Automotive Engineers Show '92	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
Feb. 26-27	Miami	Environment Exhibition & Workshop	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) Stewart Beck (305) 372-2352
Feb. 26 - March 2	San Francisco	New Exporters to U.S. South (NEXUS) Mission - Great Outdoors Adventure Tourism	ISTC		(ISTC Vancouver) Alan Perry (604) 666- 1430
March	Cincinnati	Mid-America Trucking Show 1992	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
March	Boston	Northeast Construction Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
March	Long Beach	Seafare International Southwest	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
March 1-3	San Francisco	International Fancy Food (National Stand)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

ÉTATS-UNIS

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Feb. 18-20	Boston	New Exporters to Border States (NEBS) Mission - Ocean Technology-St. John's to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Feb. 19-20	Minneapolis	New Exporters to Border States (NEBS) Mission - Computer Software	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Feb. 20-23	Los Angeles	AIAA Defence Show	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) (213) 687-7432
Feb. 20-24	Atlanta	Super Show '92 (National Stand)	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (404) 577-6810
Feb. 24-26	Detroit	Society of Automotive Engineers Show '92	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
Feb. 26-27	Miami	Environment Exhibition & Workshop	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) Stewart Beck (305) 372-2352
Feb. 26 - March 2	San Francisco	New Exporters to U.S. South (NEXUS) Mission - Great Outdoors Adventure Tourism	ISTC		(ISTC Vancouver) Alan Perry (604) 666- 1430
March	Cincinnati	Mid-America Trucking Show 1992	EAITC/AECEC	(UTI) A. McBride (613) 991-5849	
March	Boston	Northeast Construction Show	EAITC/AECEC	(UTI) R. McNally (613) 993-7486	
March	Long Beach	Seafare International Southwest	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
March 1-3	San Francisco	International Fancy Food (National Stand)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	



(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

UNITED STATES

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
March 2-4	Boston	Outgoing Arts & Crafts Mission	EAITC/AECEC	(UTO) Ted Weinstein (613) 991-9479	(Canadian Consulate/ Consulat Canadien) Martha Lanning (617) 262-3760
March 4-6	Boston	New Exporters to Border States (NEBS) Mission - Medical Products - Moncton to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
March 8-10	San Francisco	International Fancy Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
March 9-11	Omaha	Triumph of Agriculture Expo (National Stand)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Mar. 13-14	Indiannapolis	Indiana Restaurant Association Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Mar. 17-19	Boston	New Exporters to Border States (NEBS) Mission - Seafood-St. John's to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Mar. 23-25	Boston	New Exporters to Border States (NEBS) Mission - Crafts-Atlantic Canada to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
March 25-27	Dayton	Defence Aerospace Mission	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) Archie Campbell (513) 255-4382
March 30 - April 1	Detroit	National Materials Handling Show	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (313) 567-2340

ÉVÉNEMENTS COMMERCIAUX - À L'EXTÉRIEUR DU CANADA

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DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
March 2-4	Boston	Outgoing Arts & Crafts Mission	EAITC/AECEC	(UTO) Ted Weinstein (613) 991-9479	(Canadian Consulate/ Consulat Canadien) Martha Lanning (617) 262-3760
March 4-6	Boston	New Exporters to Border States (NEBS) Mission - Medical Products - Moncton to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
March 8-10	San Francisco	International Fancy Food Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
March 9-11	Omaha	Triumph of Agriculture Expo (National Stand)	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Mar. 13-14	Indiannapolis	Indiana Restaurant Association Show	EAITC/AECEC	(UTI) Peter Egyed (613) 991-9483	
Mar. 17-19	Boston	New Exporters to Border States (NEBS) Mission - Seafood-St. John's to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
Mar. 23-25	Boston	New Exporters to Border States (NEBS) Mission - Crafts-Atlantic Canada to Boston	EAITC/AECEC	(UTI) David Shaw (613) 991-9474	
March 25-27	Dayton	Defence Aerospace Mission	EAITC/AECEC	(UTO) Doreen Kilbride (613) 993-6566	(Canadian Consulate/ Consulat Canadien) Archie Campbell (513) 255-4382
March 30 - April 1	Detroit	National Materials Handling Show	EAITC/AECEC	(UTO) Don Marsan (613) 991-9478	(Canadian Consulate/ Consulat Canadien) (313) 567-2340

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

ASIA

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 4-7	Hong Kong	Cenit Asia '91	EAITC/AECEC, ITC/CCI	(PNC) M. Perrault (613) 995-7575	(ITC/CCI Calgary) G. Milot (403) 495-3329
Oct. 11-27	Japan Singapore Hong Kong	New Brunswick Trade Mission	EAITC/AECEC, ITC/CCI	(PNJ) Peter Campbell (613) 995-8985	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
Oct. 14-18	Sydney Australia	AIMEX '91	ISTC		(ISTC Vancouver) Roger Bryenton (604) 666-4905
Oct. 15-20	Beijing China	Aviation Expo China '91	EAITC/AECEC, ITC/CCI	(PNC) R. Webb (613) 995-8477	(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 21-24	Osaka Japan	Global Business Opportunities Convention	ITC/CCI, MDEC/DEDT Alberta		(ITC/CCI Edmonton) R. Roberts (403) 495-4415
Oct. 21-25	Tokyo Japan Osaka	Canada Meat Week	AGCAN		(AGCAN) Eileen Durand (613) 993-6671
Oct. 30 - Nov. 2	Tokyo Japan	Japan Home Show '91	Japan Management Association, ISTC		(ISTC Vancouver) Roger Bryenton (604) 666-4905
November	Beijing China	Mining Equipment Mission	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 5-8	Saigon	Saigon Oil & Gas Expo	EAITC/AECEC, ITC/CCI		(ITC/CCI Edmonton) N. Van Bostelen (403) 495-2959
Nov. 5-9	Beijing	China Paper (Info Booth)	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	
Nov. 6-9	Tokyo	System Control Fair '91	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 8-11	Taipei Taiwan	Taipei International Medical Equipment Show	EAITC/AECEC, ITC/CCI	(PNC) T. Brophy (613) 992-7359	(ITC/CCI Saskatoon) P. Hann (306) 975-5924

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

ASIE

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Oct. 4-7	Hong Kong	Cenit Asia '91	EAITC/AECEC, ITC/CCI	(PNC) M. Perrault (613) 995-7575	(ITC/CCI Calgary) G. Milot (403) 495-3329
Oct. 11-27	Japan Singapore Hong Kong	New Brunswick Trade Mission	EAITC/AECEC, ITC/CCI	(PNJ) Peter Campbell (613) 995-8985	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
Oct. 14-18	Sydney Australia	AIMEX '91	ISTC		(ISTC Vancouver) Roger Bryenton (604) 666-4905
Oct. 15-20	Beijing China	Aviation Expo China '91	EAITC/AECEC, ITC/CCI	(PNC) R. Webb (613) 995-8477	(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 21-24	Osaka Japan	Global Business Opportunities Convention	ITC/CCI, MDEC/DEDT Alberta		(ITC/CCI Edmonton) R. Roberts (403) 495-4415
Oct. 21-25	Tokyo Japan Osaka	Canada Meat Week	AGCAN		(AGCAN) Eileen Durand (613) 993-6671
Oct. 30 - Nov. 2	Tokyo Japan	Japan Home Show '91	Japan Management Association, ISTC		(ISTC Vancouver) Roger Bryenton (604) 666-4905
November	Beijing China	Mining Equipment Mission	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 5-8	Saigon	Saigon Oil & Gas Expo	EAITC/AECEC, ITC/CCI		(ITC/CCI Edmonton) N. Van Bostelen (403) 495-2959
Nov. 5-9	Beijing	China Paper (Info Booth)	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	
Nov. 6-9	Tokyo	System Control Fair '91	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 8-11	Taipei Taiwan	Taipei International Medical Equipment Show	EAITC/AECEC, ITC/CCI	(PNC) T. Brophy (613) 992-7359	(ITC/CCI Saskatoon) P. Hann (306) 975-5924

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

ASIA

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 10-23	S.E. Asia	Oil & Gas Technology Mission to South East Asia	ITC/CCI		(ITC/CCI Edmonton) D. Courchene (403) 495-2959
Nov. 11-13	Seoul	Telecom Mission to Taiwan and Korea	EAITC/AECEC	(PNC) C. Miller (613) 992-7359	
Nov. 11-14	Hong Kong	Optical '91 - International Building Exposition	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 19-23	Taipei Taiwan	Taipei Aerospace Technology Expo	EAITC/AECEC, ITC/CCI	(PNC) T. Brophy (613) 992-7359	(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 22-29	Beijing Chengdu Kunding	Power Mission/Seminar in PRC	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	
Nov. 24-28	Seoul	Defence Seoul Info Booth	EAITC/AECEC	(PNC) J. Schwartzburg (613) 995-8705	
Dec. 2-4	Taipei	Six-Year Plan Mission to Taiwan	EAITC/AECEC, Canadian Chamber of Commerce/Chambre de Commerce du Canada	(PNC) T. Brophy (613) 992-7359	
Dec. 3-8	Taipei	Taipei International Travel Fair	EAITC/AECEC, Canadian Chamber of Commerce/Chambre de Commerce du Canada	(PNC) T. Brophy (613) 992-7359	
Dec. 9-13	Hong Kong	Polmet '91	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
February	Beijing Shanghai Guangzhou	World Bank Agriculture Mission to China	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	
Feb. 10-24	Seoul	Canada Week (Canadian Products Show)	EAITC/AECEC	(PNC) C. Miller (613) 992-7359	
Feb. 12-15	Seoul	Telecom Korea (National Stand)	EAITC/AECEC	(PNC) C. Miller (613) 992-7359	

ÉVÉNEMENTS COMMERCIAUX - À L'EXTÉRIEUR DU CANADA

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DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

ASIE

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Nov. 10-23	S.E. Asia	Oil & Gas Technology Mission to South East Asia	ITC/CCI		(ITC/CCI Edmonton) D. Courchene (403) 495-2959
Nov. 11-13	Seoul	Telecom Mission to Taiwan and Korea	EAITC/AECEC	(PNC) C. Miller (613) 992-7359	
Nov. 11-14	Hong Kong	Optical '91 - International Building Exposition	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 19-23	Taipei Taiwan	Taipei Aerospace Technology Expo	EAITC/AECEC, ITC/CCI	(PNC) T. Brophy (613) 992-7359	(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 22-29	Beijing Chengdu Kunding	Power Mission/Seminar in PRC	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	
Nov. 24-28	Seoul	Defence Seoul Info Booth	EAITC/AECEC	(PNC) J. Schwartzburg (613) 995-8705	
Dec. 2-4	Taipei	Six-Year Plan Mission to Taiwan	EAITC/AECEC, Canadian Chamber of Commerce/Chambre de Commerce du Canada	(PNC) T. Brophy (613) 992-7359	
Dec. 3-8	Taipei	Taipei International Travel Fair	EAITC/AECEC, Canadian Chamber of Commerce/Chambre de Commerce du Canada	(PNC) T. Brophy (613) 992-7359	
Dec. 9-13	Hong Kong	Polmet '91	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
February	Beijing Shanghai Guangzhou	World Bank Agriculture Mission to China	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	
Feb. 10-24	Seoul	Canada Week (Canadian Products Show)	EAITC/AECEC	(PNC) C. Miller (613) 992-7359	
Feb. 12-15	Seoul	Telecom Korea (National Stand)	EAITC/AECEC	(PNC) C. Miller (613) 992-7359	

TRADE EVENTS CALENDAR - OUTSIDE CANADA

Edition: October 1991-March 1992

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

ASIA

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DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Feb. 27 - March 1	Taipei	Taipei Telecom	EAITC/AECEC	(PNC) T. Brophy (613) 992-7359	
Mar. 19-28	Beijing	SPE International Petroleum Equipment/Technology Exhibition (National Stand)	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

ASIE

Page 3

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Feb. 27 - March 1	Taipei	Taipei Telecom	EAITC/AECEC	(PNC) T. Brophy (613) 992-7359	
Mar. 19-28	Beijing	SPE International Petroleum Equipment/Technology Exhibition (National Stand)	EAITC/AECEC	(PNC) I. Rosenfeld (613) 996-7582	



(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

LATIN AMERICA & CARIBBEAN

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October	Bogota	EDC Seminar in Bogota, Colombia and three other cities	EAITC/AECEC	(LGT) G. Lemieux (613) 996-5548	
October	Curtiba Brazil	Expotiba '91	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
Oct. 1-4	Mexico	Plast-Imagine '91	EAITC/AECEC	(LGT) J. Dundon (613) 996-6921	
Oct. 2-4	San Juan Puerto Rico	Caribecom '91	EAITC/AECEC	(LGT) J. Dundon (613) 996-6921	
October 3-13	Guayaquil Ecuador	12th Annual International Fair (Info Booth)	EAITC/AECEC	(LGT) G. Lemieux (613) 996-5548	
October 9	Bogota Quito	Oil & Gas Mission to Colombia & Ecuador	EAITC/AECEC, Government of Alberta/gouvernement de l'Alberta	(LGT) G. Lemieux (613) 996-5548	
October 9	Bridgetown Barbados	Importing from Canada Seminar	Canada-Barbados Business Association, EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Oct. 16-21	Acapulco	Acapulco Mining Show	ISTC, EAITC/AECEC	(LGT) C. Munante (613) 996-2268	(ISTC Vancouver) Roger Bryenton (604) 666-4905
October 17	Kingston Jamaica	Doing Business with Canada Seminar	EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Oct. 18-24	Buenos Aires	Dr. Glen Coulter visit to Argentine Shorthorn Association	EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
Oct. 20-25	Argentina	Oil & Gas Mission to Argentina	EAITC/AECEC, ITC/CCI		(ITC/CCI Edmonton) D. Courchene (403) 495-2959
Oct. 20-25	Buenos Aires	World Petroleum Congress	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

AMÉRIQUE LATINE ET ANTILLES

Page 1

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
October	Bogota	EDC Seminar in Bogota, Colombia and three other cities	EAITC/AECEC	(LGT) G. Lemieux (613) 996-5548	
October	Curtiba Brazil	Expotiba '91	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
Oct. 1-4	Mexico	Plast-Imagine '91	EAITC/AECEC	(LGT) J. Dundon (613) 996-6921	
Oct. 2-4	San Juan Puerto Rico	Caribecom '91	EAITC/AECEC	(LGT) J. Dundon (613) 996-6921	
October 3-13	Guayaquil Ecuador	12th Annual International Fair (Info Booth)	EAITC/AECEC	(LGT) G. Lemieux (613) 996-5548	
October 9	Bogota Quito	Oil & Gas Mission to Colombia & Ecuador	EAITC/AECEC, Government of Alberta/gouvernement de l'Alberta	(LGT) G. Lemieux (613) 996-5548	
October 9	Bridgetown Barbados	Importing from Canada Seminar	Canada-Barbados Business Association, EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Oct. 16-21	Acapulco	Acapulco Mining Show	ISTC, EAITC/AECEC	(LGT) C. Munante (613) 996-2268	(ISTC Vancouver) Roger Bryenton (604) 666-4905
October 17	Kingston Jamaica	Doing Business with Canada Seminar	EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Oct. 18-24	Buenos Aires	Dr. Glen Coulter visit to Argentine Shorthorn Association	EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
Oct. 20-25	Argentina	Oil & Gas Mission to Argentina	EAITC/AECEC, ITC/CCI		(ITC/CCI Edmonton) D. Courchene (403) 495-2959
Oct. 20-25	Buenos Aires	World Petroleum Congress	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

LATIN AMERICA & CARIBBEAN

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
October 28	Port-of- Spain Trinidad	Canada-Caribbean Business Cooperation Office (CCBCO) Meeting	CCBCO Ottawa, EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Oct. 28 - Nov. 5	Santiago Mexico	Ontario Ministry of Trade & Technology Visit to Chile & Mexico	Government of Ontario/gouvernement de l'Ontario, EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
Oct. 30 - Nov. 7	Santiago Chile	Fisa '91	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
Oct. 31 - Nov. 3	Guatemala City	Interfer '91	EAITC/AECEC	(LGT) T. Bearss (613) 995-8742	
November	Havana Cuba	Havana International Fair	EAITC/AECEC	(LGT) J. Cogné (613) 996-5546	
November	La Paz Santa Cruz Bolivia	Alberta Trade Mission to Bolivia in conjunction with World Petroleum Congress, Buenos Aires	EAITC/AECEC	(LGT) G. Lemieux (613) 996-5548	
November	Sao Paulo Brazil	Techno Agro '91	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
Nov. 3-9	Jamaica Barbados TandT	Association of Consulting Engineers' (Quebec) visit to Jamaica, Barbados, and Trinidad and Tobago	EAITC/AECEC, ISTC, ITC/CCI Montreal	(LGT) R. Rutherford (613) 996-3877	
Nov. 4-10	Havana Cuba	Havana International Fair	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 4-18	Buenos Aires Santiago	Double Tax Agreement negotiating Team Visit to Argentina, Uruguay, & Chile	EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
Nov. 19-24	San Jose Costa Rica	Capac Expo '91	EAITC/AECEC	(LGT) C. Munante (613) 996-2268	
Nov. 22-24	Havana Cuba	Minemetal '91 (Second International Symposium on Mining & Metallurgy)	EAITC/AECEC	(LGT) J. Cogné (613) 996-5546	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

AMÉRIQUE LATINE ET ANTILLES

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
October 28	Port-of- Spain Trinidad	Canada-Caribbean Business Cooperation Office (CCBCO) Meeting	CCBCO Ottawa, EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Oct. 28 - Nov. 5	Santiago Mexico	Ontario Ministry of Trade & Technology Visit to Chile & Mexico	Government of Ontario/gouvernement de l'Ontario, EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
Oct. 30 - Nov. 7	Santiago Chile	Fisa '91	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
Oct. 31 - Nov. 3	Guatemala City	Interfer '91	EAITC/AECEC	(LGT) T. Bearss (613) 995-8742	
November	Havana Cuba	Havana International Fair	EAITC/AECEC	(LGT) J. Cogné (613) 996-5546	
November	La Paz Santa Cruz Bolivia	Alberta Trade Mission to Bolivia in conjunction with World Petroleum Congress, Buenos Aires	EAITC/AECEC	(LGT) G. Lemieux (613) 996-5548	
November	Sao Paulo Brazil	Techno Agro '91	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
Nov. 3-9	Jamaica Barbados TandT	Association of Consulting Engineers' (Quebec) visit to Jamaica, Barbados, and Trinidad and Tobago	EAITC/AECEC, ITC, ITC/CCI Montreal	(LGT) R. Rutherford (613) 996-3877	
Nov. 4-10	Havana Cuba	Havana International Fair	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 4-18	Buenos Aires Santiago	Double Tax Agreement negotiating Team Visit to Argentina, Uruguay, & Chile	EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
Nov. 19-24	San Jose Costa Rica	Capac Expo '91	EAITC/AECEC	(LGT) C. Munante (613) 996-2268	
Nov. 22-24	Havana Cuba	Minemetal '91 (Second International Symposium on Mining & Metallurgy)	EAITC/AECEC	(LGT) J. Cogné (613) 996-5546	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

LATIN AMERICA & CARIBBEAN

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 25 - Dec. 2	Concepcion Chile	Expocorma '91	EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
December	Mexico Chile	GEOMATICS Seminar with External Affairs (Geographic Information Systems)	EAITC/AECEC, Ontario International Corporation	(LGT) G. Rishchynski (613) 996-8625	(Int'l Corp.) Fred Sheehy (416) 965-3013
Dec. 1-3	Caracas	Telecom Mission to Venezuela	EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Dec. 1-7	Queretaro Mexico	Regional Agricultural Show	EAITC/AECEC	(LGT) C. Munante (613) 996-2268	
Dec. 2-13	Caracas Santiago Mexico	Geographical Information Services Mission to Mexico Chile, & Venezuela	EAITC/AECEC	(LGT) J. Dundon (613) 996-3877	
Jan. 22-25	Martinique Guadeloupe	New Brunswick (Atlantic) Trade Mission	EAITC/AECEC, ITC/CCI	(LGT) Bob Rutherford (613) 996-3877	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
Jan. 27-31	Mexico	New Brunswick Trade Mission	EAITC/AECEC, ITC/CCI	(LGT) Gil Rishchynski (613) 996-8625	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
Jan. 27 - Feb. 1	Monterrey Mexico	Canadian Trade Show	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
February	Havana Cuba	Ontario Ministry of Agriculture & Food (OMAF), Honourable E. Buchanan, Visit to Cuba Technical Seminar	EAITC/AECEC, OMAF, Ontario Government/gouvernement de l'Ontario	(LGT) J. Cogné (613) 996-5546	
Feb. 1-4	Grand Cayman Bahamas	New Brunswick (Atlantic) Trade Mission	EAITC/AECEC, ITC/CCI	(LGT) Bob Rutherford (613) 996-3877	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
March 3-6	Mexico	Com Expo '92	EAITC/AECEC	(LGT) C. Munante (613) 996-2268	
March 11-16	Panama	Expocomer '92	EAITC/AECEC	(LGT) J. Dundon (613) 996-6921	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

AMÉRIQUE LATINE ET ANTILLES

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Nov. 25 - Dec. 2	Concepcion Chile	Expocorma '91	EAITC/AECEC	(LGT) D. Jacques (613) 996-5549	
December	Mexico Chile	GEOMATICS Seminar with External Affairs (Geographic Information Systems)	EAITC/AECEC, Ontario International Corporation	(LGT) G. Rishchynski (613) 996-8625	(Int'l Corp.) Fred Sheehy (416) 965-3013
Dec. 1-3	Caracas	Telecom Mission to Venezuela	EAITC/AECEC	(LGT) R. Rutherford (613) 996-3877	
Dec. 1-7	Queretaro Mexico	Regional Agricultural Show	EAITC/AECEC	(LGT) C. Munante (613) 996-2268	
Dec. 2-13	Caracas Santiago Mexico	Geographical Information Services Mission to Mexico Chile, & Venezuela	EAITC/AECEC	(LGT) J. Dundon (613) 996-3877	
Jan. 22-25	Martinique Guadeloupe	New Brunswick (Atlantic) Trade Mission	EAITC/AECEC, ITC/CCI	(LGT) Bob Rutherford (613) 996-3877	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
Jan. 27-31	Mexico	New Brunswick Trade Mission	EAITC/AECEC, ITC/CCI	(LGT) Gil Rishchynski (613) 996-8625	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
Jan. 27 - Feb. 1	Monterrey Mexico	Canadian Trade Show	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	
February	Havana Cuba	Ontario Ministry of Agriculture & Food (OMAF), Honourable E. Buchanan, Visit to Cuba Technical Seminar	EAITC/AECEC, OMAF, Ontario Government/gouvernement de l'Ontario	(LGT) J. Cogné (613) 996-5546	
Feb. 1-4	Grand Cayman Bahamas	New Brunswick (Atlantic) Trade Mission	EAITC/AECEC, ITC/CCI	(LGT) Bob Rutherford (613) 996-3877	(ITC/CCI Moncton) Guy André Gélinas (506) 851-6440
March 3-6	Mexico	Com Expo '92	EAITC/AECEC	(LGT) C. Munante (613) 996-2268	
March 11-16	Panama	Expocomer '92	EAITC/AECEC	(LGT) J. Dundon (613) 996-6921	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

LATIN AMERICA & CARIBBEAN

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
March 28 - April 4	Santiago	Fidae '92	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

AMÉRIQUE LATINE ET ANTILLES

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DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
March 28 - April 4	Santiago	Fidae '92	EAITC/AECEC	(LGT) P. Schutte (613) 996-5358	



(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

MIDDLE EAST

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Sept. 30 - Oct. 5	Tel Aviv Israel	Building Products Mission to Israel	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
October	Middle East	Agriculture Canada Seminars	EAITC/AECEC, Agriculture Canada	(GBT) I. Burchett (613) 993-7043	
October	Algeria Morocco	Oil & Gas Equipment and Services Mission	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	
Oct. 2-10	Iran	Tehran International Trade Fair - National Stand	EAITC/AECEC	(GBT) D. Haro (613) 993-7029	
Oct. 6-10	Saudi Arabia	Saudi Agriculture Show - Mission/Booth	EAITC/AECEC, ITC/CCI	(GBT) I. Burchett (613) 993-7043	(ITC/CCI Saskatoon) T. Rogers (306) 975-9365
November	Saudi Arabia	Saudi Elenex '91 - Info Booth	EAITC/AECEC	(GBT) I. Burchett (613) 993-7043	
November	Jordan Syria Egypt	Dairy/Genetics Seminars	Agriculture Canada, EAITC/AECEC	(GBT) M. Wooff (613) 993-6983	
Nov. 3-7	Dubai	Dubai Airshow - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Nov. 3-7	Kuwait	Kuwait Reconstruction Show - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Nov. 7-19	Algeria Morocco Tunisia	Multi Sectoral Mission of the Canada-Arab Business Council	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	
Nov. 8-12	Maghreb	Maghreb Mission	CABC, EAITC/AECEC, Canadian Chamber of Commerce (CCC)/ Chambre du Commerce du Canada	(GBT) Rick Kohler (613) 993-7030	(CCC) Partice Dallaire (613) 238-4000
Nov. 16-18	Kuwait Bahrain	Mission to Kuwait & Middle East Oil Show	EAITC/AECEC, ITC/CCI		(ITC/CCI Edmonton) D. Courchene (403) 495-2959

ÉVÉNEMENTS COMMERCIAUX - À L'EXTÉRIEUR DU CANADA

Edition: October 1991-March 1992

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

Page 1

MOYEN-ORIENT

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Sept. 30 - Oct. 5	Tel Aviv Israel	Building Products Mission to Israel	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
October	Middle East	Agriculture Canada Seminars	EAITC/AECEC, Agriculture Canada	(GBT) I. Burchett (613) 993-7043	
October	Algeria Morocco	Oil & Gas Equipment and Services Mission	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	
Oct. 2-10	Iran	Tehran International Trade Fair - National Stand	EAITC/AECEC	(GBT) D. Haro (613) 993-7029	
Oct. 6-10	Saudi Arabia	Saudi Agriculture Show - Mission/Booth	EAITC/AECEC, ITC/CCI	(GBT) I. Burchett (613) 993-7043	(ITC/CCI Saskatoon) T. Rogers (306) 975-9365
November	Saudi Arabia	Saudi Elenex '91 - Info Booth	EAITC/AECEC	(GBT) I. Burchett (613) 993-7043	
November	Jordan Syria Egypt	Dairy/Genetics Seminars	Agriculture Canada, EAITC/AECEC	(GBT) M. Wooff (613) 993-6983	
Nov. 3-7	Dubai	Dubai Airshow - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Nov. 3-7	Kuwait	Kuwait Reconstruction Show - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Nov. 7-19	Algeria Morocco Tunisia	Multi Sectoral Mission of the Canada-Arab Business Council	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	
Nov. 8-12	Maghreb	Maghreb Mission	CABC, EAITC/AECEC, Canadian Chamber of Commerce (CCC)/ Chambre du Commerce du Canada	(GBT) Rick Kohler (613) 993-7030	(CCC) Partice Dallaire (613) 238-4000
Nov. 16-18	Kuwait Bahrain	Mission to Kuwait & Middle East Oil Show	EAITC/AECEC, ITC/CCI		(ITC/CCI Edmonton) D. Courchene (403) 495-2959

TRADE EVENTS CALENDAR - OUTSIDE CANADA

Edition: October 1991-March 1992

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

MIDDLE EAST

Page 2

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Nov. 28 - Dec. 6	Israel	Building Products/Construction Mission	EAITC/AECEC	(GBT) M. Wooff (613) 993-6983	
Dec. 1-6	Riyadh Saudi Arabia	Riyadh International Trade Fair	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Dec. 8-12	Saudi Arabia	Astex Security Show - Mission	EAITC/AECEC	(GBT) I. Burchett (613) 993-7043	
Jan. 11-14	Bahrain	Middle East Food Exhibition - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Jan. 26-30	Saudi Arabia	Saudi Communications Show - Core Area	EAITC/AECEC	(GBT) I. Burchett (613) 993-7043	
Jan. 31 - Feb. 8	North Africa	Mission to North Africa	ITC/CCI		(ITC/CCI Calgary) D. Caston (403) 292-6642
Jan/Feb	Algeria Morocco Tunisia	Telecommunications Seminars to the Maghreb	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	
February	Dubai	Arab Oil & Gas Show - Mission	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
February	Middle East	Energy Mission	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Feb. 26 - March 3	Kuwait	Kuwait International Fair - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Feb. 24-26	Bahrain	International Conference on the Environment	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
March	Algeria	Management Services Mission	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

MOYEN-ORIENT

DATE 1991-92	LIEU DE L'ÉVÈNEMENT	ÉVÈNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Nov. 28 - Dec. 6	Israel	Building Products/Construction Mission	EAITC/AECEC	(GBT) M. Wooff (613) 993-6983	
Dec. 1-6	Riyadh Saudi Arabia	Riyadh International Trade Fair	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Dec. 8-12	Saudi Arabia	Astex Security Show - Mission	EAITC/AECEC	(GBT) I. Burchett (613) 993-7043	
Jan. 11-14	Bahrain	Middle East Food Exhibition - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Jan. 26-30	Saudi Arabia	Saudi Communications Show - Core Area	EAITC/AECEC	(GBT) I. Burchett (613) 993-7043	
Jan. 31 - Feb. 8	North Africa	Mission to North Africa	ITC/CCI		(ITC/CCI Calgary) D. Caston (403) 292-6642
Jan/Feb	Algeria Morocco Tunisia	Telecommunications Seminars to the Maghreb	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	
February	Dubai	Arab Oil & Gas Show - Mission	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
February	Middle East	Energy Mission	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Feb. 26 - March 3	Kuwait	Kuwait International Fair - Info Booth	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
Feb. 24-26	Bahrain	International Conference on the Environment	EAITC/AECEC	(GBT) J. Brenchley (613) 990-5984	
March	Algeria	Management Services Mission	EAITC/AECEC	(GBT) R. Bilodeau (613) 990-8133	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

MIDDLE EAST

Page 3

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
March	Egypt	Cairo International Fair	EAITC/AECEC	(GBT) M. Wooff (613) 993-6983	

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

MOYEN-ORIENT

Page 3

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
March	Egypt	Cairo International Fair	EAITC/AECEC	(GBT) M. Wooff (613) 993-6983	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

USSR EASTERN & WESTERN EUROPE

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 3-8	Pozan Poland	POLAGRA '91	Program Int'l Fair, ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Oct. 5-13	USSR	Canada-USSR Business Council Mission	ITC/CCI		(ITC/CCI Regina) David Dix (306) 780-6108
Oct. 7-15	Geneva Switzerland	Telecom '91	International Telecommunication Union (ITU), ISTC		(ISTC Vancouver) John Wiebe (604) 666-1406 (ITU) Exhibition Director 022-730-51-11
Oct. 8-10	Birmingham UK	Environmental Technology '91 Exhibition	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 11-18	Germany France	Marketing Mission - Packing/Product Development	ISTC		(ISTC Moncton) Jean-Guy Bernard (506) 851-6578
Oct. 12-17	Cologne Germany	New Exporters to U.S. South (NEXOS) Mission to ANUGA '91	EAITC/AECEC, ITC/CCI	(RWT) A. Minz (613) 996-3774	(ITC/CCI Vancouver) Del Bacon (604) 666-1437
October 16	Switzerland	Alberta Investment Mission to Switzerland (Follow up on Telecom '91 Geneva)	EAITC/AECEC	(RWT) Patrice Veilleux (613) 995-6440	
Oct. 16-17	Bucharest Romania	TIB '91 - Bucharest International Technical Fair	EAITC/AECEC, ITC/CCI	(RBT) T. Marr (613) 996-6429	(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Oct. 18-24	Paris France	Equip Auto '91	Comité des Expo de Paris, ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Oct. 21-24	Hannover Germany	Canadian Mission to Biotechnica '91	EAITC/AECEC	(RWT) Allan Minz (613) 996-3774	
Oct. 22-25	Ghent Belgium	New Exporters to U.S. South (NEXOS) Mission - IFEST '91	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666- 1437

## DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

URSS, EUROPE DE L'EST ET DE L'OUEST

Page 1

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Oct. 3-8	Pozan Poland	POLAGRA '91	Program Int'l Fair, ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Oct. 5-13	USSR	Canada-USSR Business Council Mission	ITC/CCI		(ITC/CCI Regina) David Dix (306) 780-6108
Oct. 7-15	Geneva Switzerland	Telecom '91	International Telecommunication Union (ITU), ISTC		(ISTC Vancouver) John Wiebe (604) 666-1406 (ITU) Exhibition Director 022-730-51-11
Oct. 8-10	Birmingham UK	Environmental Technology '91 Exhibition	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Oct. 11-18	Germany France	Marketing Mission - Packing/Product Development	ISTC		(ISTC Moncton) Jean-Guy Bernard (506) 851-6578
Oct. 12-17	Cologne Germany	New Exporters to U.S. South (NEXOS) Mission to ANUGA '91	EAITC/AECEC, ITC/CCI	(RWT) A. Minz (613) 996-3774	(ITC/CCI Vancouver) Del Bacon (604) 666-1437
October 16	Switzerland	Alberta Investment Mission to Switzerland (Follow up on Telecom '91 Geneva)	EAITC/AECEC	(RWT) Patrice Veilleux (613) 995-6440	
Oct. 16-17	Bucharest Romania	TIB '91 - Bucharest International Technical Fair	EAITC/AECEC, ITC/CCI	(RBT) T. Marr (613) 996-6429	(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Oct. 18-24	Paris France	Equip Auto '91	Comité des Expo de Paris, ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Oct. 21-24	Hannover Germany	Canadian Mission to Biotechnica '91	EAITC/AECEC	(RWT) Allan Minz (613) 996-3774	
Oct. 22-25	Ghent Belgium	New Exporters to U.S. South (NEXOS) Mission - IFEST '91	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666- 1437



(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

USSR EASTERN & WESTERN EUROPE

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
Oct. 25-29	Milan Italy	SIPRAL '91	EXPOCTS, ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Late Oct./ Early Nov.	Moscow	Inaugural Meeting of Bilateral Science/Technology Working Group	ISTC, EAITC/AECEC	(RBT) R. Price (613) 992-8590	Canadian Embassy Moscow/Ambassade Canadienne Moscou
Nov. 11-18	Paris	Trade Mission to Batimat '91	ISTC, ITC/CCI		(ITC/CCI Moncton) Sadie Perron (506) 851-6445
Nov. 12-16	Amsterdam Netherlands	Europort '91	ISTC		(ISTC Vancouver) Ross Brearly (604) 666-1408
Nov. 12-19	Paris	Batimat '91 (International Building Exposition)	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 13-17	Lisbon	Alimentaria - Atlantic/Newfoundland Mission	DDT/MDT, ITC/CCI		(ITC/CCI St. John's) Leo Walsh (709) 772-5511
Nov. 19-21	Moscow	Canada-USSR High Technology Exhibition	Canada-USSR Business Council, ITC/CCI		(ITC/CCI Calgary) G. Milot (403) 292-6409
Nov. 20-24	Istanbul Turkey	Communications Turkey '91	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Nov. 20-29	Birmingham England	Interbuild '91	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Nov. 22-24	Moscow	Canada-USSR Business Council Annual General Meeting	CUBC Toronto, EAITC/AECEC	(RBT) D. Horley (613) 996-6835	CUBC Office Moscow
February 1	Paris	SIMA - PARIS - FEB '92	EAITC/AECEC, ITC/CCI		(ITC/CCI Calgary) B. Young (403) 495-3329
Feb. 6-7	Brussels	Software Automation - Investment Seminar & Booth	EAITC/AECEC	(RWT) Patrice Veilleux (613) 995-6440	

## DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

URSS, EUROPE DE L'EST ET DE L'OUEST

Page 2

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
Oct. 25-29	Milan Italy	SIPRAL '91	EXPOCTS, ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Late Oct./ Early Nov.	Moscow	Inaugural Meeting of Bilateral Science/Technology Working Group	ISTC, EAITC/AECEC	(RBT) R. Price (613) 992-8590	Canadian Embassy Moscow/Ambassade Canadienne Moscou
Nov. 11-18	Paris	Trade Mission to Batimat '91	ISTC, ITC/CCI		(ITC/CCI Moncton) Sadie Perron (506) 851-6445
Nov. 12-16	Amsterdam Netherlands	Europort '91	ISTC		(ISTC Vancouver) Ross Brearly (604) 666-1408
Nov. 12-19	Paris	Batimat '91 (International Building Exposition)	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
Nov. 13-17	Lisbon	Alimentaria - Atlantic/Newfoundland Mission	DDT/MDT, ITC/CCI		(ITC/CCI St. John's) Leo Walsh (709) 772-5511
Nov. 19-21	Moscow	Canada-USSR High Technology Exhibition	Canada-USSR Business Council, ITC/CCI		(ITC/CCI Calgary) G. Milot (403) 292-6409
Nov. 20-24	Istanbul Turkey	Communications Turkey '91	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Nov. 20-29	Birmingham England	Interbuild '91	ITC/CCI		(ITC/CCI Vancouver) Del Bacon (604) 666-1437
Nov. 22-24	Moscow	Canada-USSR Business Council Annual General Meeting	CUBC Toronto, EAITC/AECEC	(RBT) D. Horley (613) 996-6835	CUBC Office Moscow
February 1	Paris	SIMA - PARIS - FEB '92	EAITC/AECEC, ITC/CCI		(ITC/CCI Calgary) B. Young (403) 495-3329
Feb. 6-7	Brussels	Software Automation - Investment Seminar & Booth	EAITC/AECEC	(RWT) Patrice Veilleux (613) 995-6440	

(WHERE PARTICIPATION BY CANADIAN FIRMS IS SUPPORTED BY EAITC)

USSR EASTERN & WESTERN EUROPE

DATE 1991-92	LOCATION OF EVENT	EVENT	SPONSORING ORGANIZATION	EAITC CONTACT	LOCAL CONTACT
March 8-11	Cologne Germany	International Hardware Fair	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
March 25-26	Kortrijk Belgium	Software Automation	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365

DANS LE CAS OÙ LA PARTICIPATION DES FIRMES CANADIENNES EST SUPPORTÉE PAR AECEC

URSS, EUROPE DE L'EST ET DE L'OUEST

DATE 1991-92	LIEU DE L'ÉVÉNEMENT	ÉVÉNEMENT	ORGANISME PROMOTEUR	CONTACT AECEC	CONTACT LOCAL
March 8-11	Cologne Germany	International Hardware Fair	ITC/CCI		(ITC/CCI Saskatoon) P. Hann (306) 975-5924
March 25-26	Kortrijk Belgium	Software Automation	ITC/CCI		(ITC/CCI Saskatoon) T. Rogers (306) 975-9365

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