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THE CANADIAN GROCER

VOL. VIII

TORONTO, NOVEMBER 2, 1894.

No. 44

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COLMAN'S MUSTARD

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 Made from the choicest stock;
 Appetising;
 Conveniently packed;
 Economical;
 Used at home, in camp, and upon
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 The highest grade Mustard known;



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ENGLISH BISCUITS

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THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

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THE CANADIAN GROCER

SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK? THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

“Standard Goods are the best to Handle”

FRY'S Cocoas and Chocolates



ARE ABSOLUTELY PURE

.. 66 PRIZE MEDALS ..



It pays to sell them. Annual sales over 34,000,000

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PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO. Ltd., Liverpool



Macurquhart's Worcestershire Sauce

It increases the appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY. LOWEST PRICES. TRY IT.

THE BEST HOUSES SELL IT.

CANADIAN AGENTS

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Lion Digestive Coffee Grand Mogul Tea

Is a quick seller.
Carries a good profit.
Is never sold by peddlars.

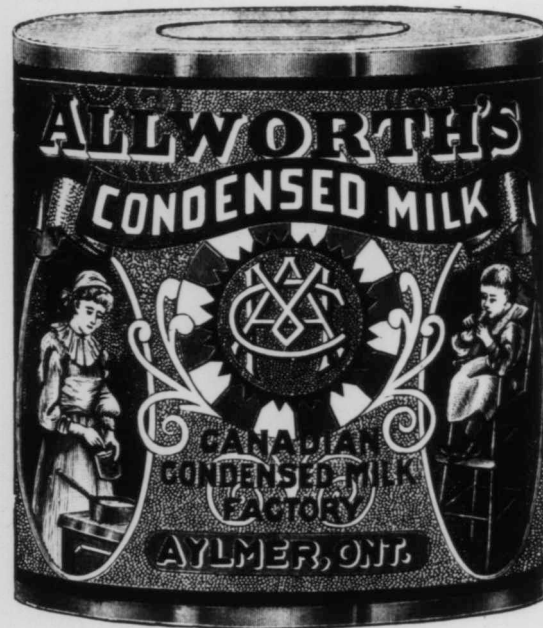
Our plan of advertising is unique. It is a winner of trade for any store. All live dealers handle it. Are you among the back number who do not? If so, come forward. Order a case of each, first mail.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

WHITE SALTED HERRINGS IN KEGS
KIPPERED HERRINGS IN TINS
FRESH HERRINGS IN TINS
HERRINGS IN TOMATO SAUCE

Etc., Etc.

A. & M. SMITH
FISH CURERS **LEITH**



DOUBT'S DISPELLED

By a comparison of any other Condensed Milk with ours.

Unless they are of the same heavy consistency, absolute purity, rich cream color and unvarying keeping quality, they are

NOT ITS EQUAL.

G. C. ALLWORTH & CO.

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Exhibitions

Are not necessary to demonstrate its superior qualities. The finest blend of Indian Tea on the market. If your wholesale grocer does not keep it write us for quotations.



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MONTREAL

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WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



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Spring Garden Works, ABERDEEN, SCOTLAND.

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The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate" a new pound package Retail at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND



For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents **Toronto**

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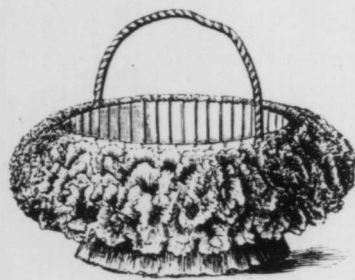
Mansell, Hunt, Catty & Co.

LONDON, ENGLAND.

Limited

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.



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The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

- 1st. Because it is much cheaper than a hand-made box.
- 2nd. Because being a knock-down box it takes up little or no room, and
- 3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.



The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, **Toronto**

Standard Goods THE Best to Handle

E. LAZENBY & SON

LONDON, ENGLAND

There is no firm manufacturing Fine Delicacies and Relishes in all England whose goods are better and more favorably known than those prepared by the above named house.



The Pickle

Cherry
Pine Apple
Cognac
Madeira
Champagne
Punch



The Table Jelly

Calves Foot
Lemon
Orange
Vanilla
Raspberry
Strawberry



The Pickle

The superior quality of these goods can **always** be relied upon as unsurpassed. The strongest testimonial in their favor is that they are in the greatest demand where they are best known.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

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Moyune—Young Hyson

The Choicest Grades

of Young Hyson are as scarce as 3-eyed Peacock Feathers. The fact that Li Hung Chang is afraid of losing his winter flannels makes no difference in the price at which we are selling

Our Really Magnificent Range

... OF ...

High Grade Sifted Young Hysons

The lines under discussion are worthy the attention of keen buyers and judges of value.

Extra Choice New Season's Young Hyson.
 Extra Choicest New Season's Young Hyson.
 Most Superbly Choice New Season's Sifted Young Hyson.
 Extra Superfine Choice and Fancy Sifted Moyune Y. Hyson.

W. H. Gillard & Co., Hamilton

Is the place to buy these.

Your
 Holiday
 Trade

“GOOD GOODS”

**CANDY
 AND
 BISCUITS**

Wm. Paterson & Son
 BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 2, 1894

(\$2.00 per Year) No. 44

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

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CRANBERRIES AND THE TARIFF.

IF the culture of cranberries in Canada cannot be made a success it will be from either, or both, of these reasons. The people have not brains enough to cultivate them or they are not indigenous to the country.

As this latter reason could not be advanced, it is obvious that the fault will lie in case of failure with either the producers or those who have the preparation of the native berry for market.

One thing is certain, the Federal Government has not been unsolicitous for the welfare of the industry. The only question that may arise with some in this respect is whether the Government has not been too careful for its development. But that is a question for the politicians to debate.

Under the new tariff the duty on cranberries is 25 per cent, or at the price cranberries are selling to-day, \$2.50 per barrel. The duty was 30c. per bushel under the old tariff.

The effect of this higher duty has been to lessen materially the importation of Cape Cod and Jersey cranberries and to turn the at-

tention of the Canadian consumers more towards the domestic article.

The price of the imported berries is, according to our last week's market report, \$10 to \$11 per barrel against \$6.50 to \$7 per barrel a year ago. The gain, it will be observed, is thus nearly equal to the advance in the duty.

The domestic cranberries we are now getting on the Toronto market are received from Ontario and Nova Scotia. The quality of the fruit grown in the latter province is excellent and well takes the place of the imported kinds; but the quality of the Ontario sort is unsatisfactory. No attempt appears to have been made to prepare them for market. White berries, small berries, and all kinds of berries are jumbled in together.

True the Nova Scotia cranberries are cultivated and the Ontario sort are wild, or largely so, but obviously the quality of the latter could be much improved by their being sorted before being shipped to market.

The Government has imposed a high duty on cranberries for the benefit of those engaged in the cultivation and marketing of them, and common decency should induce those specially benefitted to do all they can to supply the best possible article. It is scarcely necessary to say that these latter remarks are especially directed to the attention of the Ontario growers and shippers.

If they do not supply a better article they may wake up some morning and find that the feeding bottle has been taken away from them.

HIS BEST INVESTMENT.

"When cutting down expenses I have several times thought of giving up THE GROCER," said George Ruckham, Charlottetown, P. E. I., "but found that I would lose

more if I did, for it is one of my best investments. Here is \$2 for another year in advance."

EXEMPT ALL FACTORIES OR NONE.

WHILE various concerns are asking exemption from taxation in different parts of Canada, but especially in Ontario cities and towns, it will be interesting to the councils of these municipalities to know that in Nova Scotia they do not now grant exemptions.

The thing is being carried too far. A manufacturing concern has no difficulty in working the members of a council and the residents of a town by showing how the industry would benefit them. Like the company promoter or the literary agent they catch the people easily with stories of the great future of their town—how it will expand in wealth and area once this particular factory is under way. The average citizen is very susceptible to flattery of this sort. The wish is father to the thought. He always thinks there is a greater future before his town if some one would only develop it. He is carried away and a majority vote is easily obtained. There are very few instances in which he would not vote the other way five years later.

A paternal government has decided that its subjects should be protected from lotteries by prohibiting them because the prospects of making money through them are so plausible that they cannot withstand them.

The Nova Scotia Legislature recognizes this principal and will not permit a municipality to exempt any industry. At one time a town would by a majority vote, decide to exempt a factory and then ask the Legislature to pass an act permitting it, and they did so in a few instances. Now, however, they positively refuse to do so. Other provincial legislatures should do the same.

THE MOLASSES TARIFF.

PROBABLY no tariff, and its accompanying rulings, has ever been the cause of so much discontent among the grocery trade as that passed at the last session of Parliament.

The latest source of discontent is the ruling of the department in regard to molasses.

Clause 397, dealing with this article, reads:

Molasses produced in the process of the manufacture of cane sugar from the juice of the cane when imported in the original packages from the district where produced in the country where the cane was grown and which has not been subjected to any process of treating or mixture after leaving the country from which originally shipped. The packages in which imported, when of wood to be free.

(a) Testing by polariscope, 40 degrees or over, a specific duty of 1½c. per gallon.

From a careful reading of this clause one gathers that as long as the molasses is imported in the original package from the district where produced in the country where the cane was grown, and evidence was adduced to satisfy the Customs authorities that such was the case, the duty would be 1½c. per gallon. That appears clear.

No stipulations, it will be observed, are laid down as to where the molasses shall be bought in order to come under this clause. The only restrictions are as to package and non-mixture. Accordingly, the trade continued as before, to buy in New York.

In order to protect itself in this latter particular the Customs department prepared an affidavit to which all importers had to subscribe when passing an entry. In this entry oath was taken that the package was the original package, and that the contents had been subjected to no process of treatment or mixture after leaving the country from which originally shipped.

This very affidavit is in itself evidence that no restriction was intended as to where the molasses was bought.

But aside altogether from the affidavit, the fact as to whether the package was of Cypress wood or not was pretty good evidence whether it was original or not, for not only are the barrels in which New Orleans molasses is shipped made of this wood, but they are of capacity peculiar to themselves.

For a time all was plain sailing. Importers purchased New Orleans molasses on the basis of 1½c. per gallon profit, and it was passed through the Customs at that figure.

But there was a bomb shell simmering, and one day it burst suddenly. An edict was issued to those who had passed entries that they must have them amended; and

then, to their consternation they were informed that a further addition of 5½c. per gallon had been made to the rate of duty, thus necessitating their paying 7c. per gallon instead of 1½c. per gallon. Of course they were wrathful, but all they could do in the meantime was to protest.

Then, and not till then, did the importers know that a new interpretation had been put by the department on clause 397.

According to this new interpretation molasses must be imported direct from the place of production in order to come in under the 1½c. per gallon duty.

Ordinary mortals can find nothing in the clause either expressed or implied that would warrant this interpretation being put upon it, and they are wondering what kind of glasses the Department wears that it can see what is not visible to them. Equally surprising to them is how molasses can qualify to come under the syrup clause, which stipulates a duty of seven cents per gallon.

Toronto, Hamilton, London, in fact all the Western importers at any rate, have got their guns trained on the Customs department, and are not inclined to cease firing till they get the anomaly removed.

To be compelled to pay a duty of seven cents will be a serious loss to a good many merchants, for not only have some of them sold to arrive on the 1½c. per gallon basis, but having paid for their shipments before they got the goods, as is customary, they have no redress from those from whom they purchased.

CURRENT AND FIG TARES.

ONE of the most simple and easy methods by which retailers are often deceived is in regard to tares.

Instances of this are frequently cropping up. Two were drawn to the attention of THE GROCER this week. One was in regard to currants and the other had reference to figs.

The most important is in regard to currants. It is alleged that some houses along the street are not allowing sufficient tare on them.

It is charged that they do not allow the retailer the marked package weights, but instead place on the invoice their own figures. For instance, a retailer buys ten half barrels of currants, but instead of allowing the marked weights, the wholesale strikes an average of, say 20 lbs. Clearly this is not right.

In regard to figs. Some houses sell by the gross weight, allowing nothing for tare, and sometimes no discounts for cash. They

usually quote a cent or more pound lower than the house which sells net, consequently, not unfrequently the retailer who purchases at the higher figure pays really less than he who buys at the lower.

These are little matters that members of the trade need to keep their eyes open regarding, as it may prevent the loss of many good dollars during the course of a year.

BEST PLACE TO START BUSINESS.

WHERE is the best place for a young man with small capital to start a general store? This is the question that a correspondent signing himself "A. J. C." asks in a daily paper.

Yes, where? That is the question. No into what city, town, village or hamlet one may there does not appear to be room.

Already competition has become so keen, we are told, that it is the death rather than the life of trade, nearly every merchant you meet informing you that not only is business now divided up among so many, but that the percentage of profits too has sunk almost to below a living point.

Obviously under such conditions it is a difficult matter to say "where is the best place for a young man with small capital to start a general store."

This does not mean, however, that there is no place in which "a young man with small capital" can start.

Crowded as may be the field, there is always room at the top for the young man with capital, experience, brains and perseverance. Where these are wanting poor are any young man's chances of success.

No matter how well qualified and fortified a young man may be for business it would be unwise for him to settle down haphazard anywhere.

Before the birds of the air build their nests they select the spots that their instinct tells them are the best. And as the young man starting into business should carefully select the locality and stand in which his better judgment informs him is the best.

Because a certain place or locality has a large number of stores it does not always follow that there is no room for more. There is probably not room for dull, dirty storekeepers. Likely enough there are too many of them already. But a live, wide-awake man settled down among them would shine out with a brightness that would put them entirely in the shade.

The character of the stock a young man proposes to carry should weigh with him when he is looking around for a store, especially in the cities and larger towns: The character of the stock should be in keeping with the locality.

"A. J. C." can find out better for himself where the best place is for him to start a general store. If he is not qualified for this he is scarcely qualified to be a general merchant.

BUYING COUNTERFEIT MONEY.

NOT very long ago the correspondence of a man who was offering green goods—counterfeit money—was captured by the authorities. The man was a Canadian who served an apprenticeship and traveled for a wholesale house in Toronto. He was the son of very respectable parents, and was engaged to one of the handsomest girls in the city, who is now the wife of a well-known and wealthy Toronto gentleman. Somehow things did not go right, and he drifted to New York about ten years ago, where he boasted that he was doing well. He was always on the lookout for Canadians visiting that city, and, putting himself in their way, generally contrived to show them the sights at their expense, and borrow a few dollars—for he knew that visitors were always flush. He pretended to be a stock-broker, and was always supposed to live at one of the best hotels. From time to time people in all parts of Canada received long letters, type written on foolscap, offering counterfeit Canadian bills at the rate of about \$1,000 for \$100, and showing how easily a man could in this way get enough to make him comfortable the rest of his life. The method of procedure is well known. The would-be handler of counterfeit exchanges his good money with a confederate for a \$1,000 sealed package, which he is cautioned not to open until he reaches the secret recesses of his home. Instead of crisp bills it contains green paper.

What the ex-Canadian made out of the scheme is not known, but he had a great deal of correspondence. From the mass examined by THE GROCER, it was seen that a number of fairly well known business men were implicated; a few of them even wrote on their own letter heading. Most of them are eminently respectable citizens.

There were two letters from a manufacturer who is a prominent figure in the general gatherings of his particular church, and who always wants to open all business meetings with prayer. He wanted to take \$1,000 on trial. If these worked well he would take a large amount. He would not go to New York, but wanted to meet the seller at Brockville, which, he said, was just across from Ogdensburg.

Another feature was the number of letters from particular localities. One county in Eastern Canada was unusually well represented, and it is a remarkable fact that the business men in this particular locality are specially noted by travelers for frequent sharp practice in their dealings.

The green goods man is probably now in Canada, for he was seen in Montreal a short time ago. He is a rather handsome fellow, though showing a few signs of dissipation, and dresses very well. When the writer last saw him, a few years ago, he was entering the Grand Union hotel with a St. John merchant. It was known at that time what business he was engaged in, for a number of

his circulars were signed with his correct name. Many readers will thus be able to place him. His name is withheld, because he is the idol of his mother's heart, and she knows nothing of his doings. To his credit, he has been extremely kind to her.

PEDLARS IN P. E. ISLAND.

THE members of the Prince Edward Island Legislature are probably more in touch with the people they represent than those of any other province. They have therefore done more to suppress the peddling system than any other province. Very many years ago, long before Confederation, they passed an act of the reign of William IV., which gave them power to license pedlars. This they still have and control, excepting in Charlottetown and Summerside, which have power to regulate them by their own by-laws.

Outside of these places the Provincial authorities now collect an annual license fee of \$20 for a one-horse waggon and \$10 for a packman or pedlar on foot. If a man takes two horses he pays an extra \$20.

This act applies to residents and non-residents alike. The unfairness of this has been evident for some time, and at the last session of the Legislature an act was passed reducing the residents fee to \$15 per annum for a man with a horse and cart, and \$7.50 for a man alone, while non-residents were very properly to pay \$50. Lieut.-Governor Howlan refused to assent to this bill, but submitted it to the Dominion Government. He did not give any reason for his refusal to sign it, but a member of the Government informed THE GROCER that it was probably due to a doubt in his mind whether the Legislature had power to pass such a bill. If this be the case, and it seems likely, it will have an important bearing on the action any of the other legislatures may take. To THE GROCER His Honor said he hoped the Governor-in-Council would report his decision on the bill by the first of the year.

In Charlottetown they have no regular pedlar's license, but they compel these people who assemble on the market square to hawk their wares to pay \$1 to \$2 a day. A man who does not compete with the local merchants is charged \$1, while those who sell goods which are handled by any of the retailers in the town must pay \$2 a day.

The people on the Island have had more or less trouble with these fakirs. Many of them are the worst class of foreigners. They have compelled people to buy their wares with threats. They have demanded food, and forced unprotected women to give it to them by pointing revolvers at them. These are the men some St. John merchants objected to decorate with numbered badges, fearing it might degrade their manhood.

It may not be generally known that every commercial traveler who visits the Island is compelled to pay a license fee of \$15 before doing business. In case of neglect to do so, there is a fine of \$200.

HOW TO SUCCEED IN BUSINESS.

MR. LOGAN has been 27 years in trade in Pictou, N.S. He knows his business thoroughly; and though he has not made a fortune, he has not been unsuccessful. He is given better than an average rating by the mercantile agencies. He has always paid his accounts in full, and is proud of it, as all business men should be. His experience is therefore worth something to the younger generation of dealers. He is still a young man himself, about forty-seven.

To THE GROCER he said that his experience had taught him two important principles on which success in business was based: Always to sell at a profit and to collect the accounts. He had always made a profit on what he sold, but he had not been prompt enough in collecting his accounts. If he had he would have been able to retire with enough to live well the remainder of his life.

To sell at a profit he found that it was necessary to handle honest goods, the best that his customers could use. In this way he worked up a permanent reputation for having reliable goods only. He did not offer any baits, as is done by many merchants by cutting prices on some lines or giving away pictures, books, crockery, etc., depending on making up by extra profits on other articles which most merchants found to their sorrow they were never able to do, for the customers somehow bought these other lines at some other store. Taking the year in and out customers will do as well with the man who does not offer baits. This they realize in time and become permanent customers. The desire of the price-cutter is to do a large business, but it is safer and more profitable to make 10 per cent on a \$10,000 business than 5 per cent on \$20,000. In the latter business there are greater losses from shrinkage and other causes.

His method of collection has been his weak feature. He had given too much credit, and like everyone else who had done the same had lost much money. Not only did he lose money by long credits, but they caused him much worry. When accounts were about due he would spend a great amount of valuable time in endeavoring to get portions of the amounts due him to meet them. This time should have been spent in his store attending to customers and watching his business. Many dealers do not charge a man's time in making collections against the account, but they should. Mr. Logan is now working his business into a cash basis. He is collecting monthly, and on good accounts quarterly, allowing 3 per cent off for cash.

His views should be carefully considered by those who are not following them out. For every one who cuts prices, gives long credits and succeeds THE GROCER will name at least ten who fail.

MIGHT HAVE BEEN A MILLIONAIRE

ON Monday last, while THE CANADIAN GROCER was talking to Mr. Craig, of Hogg, Craig & Co., grocers and lobster packers, Pictou, N.S., a farmer named Porter, who lives near that town, stepped into the private office. Before closing the door he looked round to see that he was not followed. When he felt safe he produced a bag containing eighty Spanish doubloons, and wanted to sell them for more modern currency. Mr. Craig, who at one time traveled for a London, Ont., biscuit house, is known all over Canada for his extensive collections of rare stamps and coins. From Porter's story the doubloons have been in an old stocking in his family for over 90 years, and the dates on them prove this. They were accumulated by his grandfather and transferred to his father, who kept them intact all his life.

When Mr. Craig and THE GROCER figured what they would have amounted to had Mr. Porter's grandfather invested, instead of hoarding them, they found that he would have been more than a millionaire, which made the old man open his mouth. A doubloon was worth about \$16 a hundred years ago. Eighty of them would have been equal to \$1280. Seven per cent. is not too high a rate of interest to figure on, for twenty-five years ago ten to fifteen per cent. was not rare. A sum will about double itself every ten years at seven per cent. compound interest, so that in a hundred years the eighty doubloons would have amounted to \$1317,120. There are many others just as thoughtless as were Mr. Porter and his ancestors. That gentleman is now looking for an investment.

INTERIOR STORE ARRANGEMENT.

FOR a store in which a large business is done, where no package is likely to lie on the shelves for any length of time, and where plenty of help is employed, glass casing for protecting the goods is not necessary. Some stores in the fly season use netting only; others distribute fly paper about freely and put nothing over the goods. They depend upon themselves or their clerks to keep the shelves dusted and the store clear of flies.

In one of the most attractive retail stores THE GROCER has been in for some time, the proprietor had gone carefully into the matter, and as a result, he fitted the part of shelves nearest the entrance with sliding glass fronts. The remainder he left untouched. The portion with glass fronts he used for his bread and cake, for he carries on a bakery in connection with his grocery business. The open shelving he keeps filled all the time, which gives the place a much more substantial appearance than most stores which put up a front line only and fill orders from the cases, under the counter

or piled up outside. Sales are always made from the front line and a clean package is brought from the back so that it always has a fresh appearance. When there are so many packages on the shelves greater attention is required from the clerks to keep them in order. This takes a good deal of time and prevents any loafing which looks so unbusinesslike. When he finds a clerk neglects to dust them and leaves his shelves untidy he waits until closing time. He then draws attention to it and keeps the careless clerk half an hour later. He has seldom to punish him this way a second time.

WITH THE RETAILERS.

GEORGE P. LEATH, of Spry, has just finished putting a large addition to his store. He has now one of the finest stores in the county of Bruce.

George Lang, grocer, Milton, has moved into his new store,

James R. Reynolds, grocer, Wingham, has sold out to a Mr. Snell.

D. A. McClure, groceries and crockery, Wingham, is selling out and retiring from business.

W. Woodcock, of Norland, who was burned out some months ago, has again started up.

Ruttan & Co., of Manitou, Man., are opening a Patrons' supply store at Crystal City, Man.

W. G. Davey, who recently returned from North Dakota, has bought out his son, W. Davey, Bobcaygeon.

James Firstbrook, formerly of Toronto, has bought out the grocery business of Mrs. A. Arthurs, of Acton.

James Timmins, who bought out the Nightingale stock at Alliston, will carry on business at the old stand.

H. A. Schuerman, grocer, of Waterloo, has moved his stock to Berlin, where he will continue business. Mr. Schuerman had been storekeeping in Waterloo for some years.

E. Noice, general merchant, Minden, has returned from an extended trip to the North-West. He had an enjoyable time, and comes back with a high opinion of the country in which he has been sojourning.

Henry Ursladt, one of the oldest grocers in Waterloo, is dead. He was one of the best known grocers in that part of the country. The wife and daughter of the deceased will, for the time being, carry on the business.

M. Hopkins, general merchant, Kinmount, has extended his business lately. He has put groceries and provisions in one store, hardware in another, and dry goods and boots and shoes in a third. "Mr. Hopkins," said a traveler, "is one of the most prosperous merchants in the province, and in

addition to his general business does a large trade in lumber."

Morton & Co., of Fort William, are giving up the dry goods department of their business, and are offering the stock at a rate on the dollar. The opportunity is said to be a good one for anyone starting into business at Fort William.

F. J. Gillespie, of Midland, general merchant, Justice of the Peace, and Warden of the county of Ontario, has been nominated by the Reform party of North Ontario to contest that constituency in the next Dominion election. Honors are heaping fast upon Mr. Gillespie these days, but he is worthy of them.

AN INJUSTICE RE PEDLARS.

The most important business up for discussion at the last meeting of the Property Committee of the Toronto City Council was what the Licensed Pedlars regarded as a gross injustice—the imposition of fees upon some pedlars, while others are allowed to go free of license, because the question as to the city's right to collect fees is now before the Privy Council. The magistrate has refused to convict those who have not paid their license fees, and M. W. Butler, who spoke for the 83 pedlars who have paid their \$20 fee, demanded that the others who have not paid their fees should be forced to do so, or that the fees already paid should be returned.

Mr. Awde explained that, pending the decision in London of the case of Virgo against Toronto, as to whether the city can prevent pedlars from plying their calling on certain streets, the magistrate would give no decision. The city at present, pending this decision, was issuing licenses to peddle on all streets, but, for some reason, the men would not pay their licenses, although the litigation did not involve the point as to whether the city had the power to force hawkers to pay license fees, and which was secured by the Ontario Statutes.

It was decided, on the motion of Ald. Frankland, to obtain a legal opinion from the Solicitor.

Established 1850

THE GENUINE MAMMOTH

Bristol Lamp

Gives a better light than Gas or Electricity at one-half the expense. It illuminates an area of 1,000 square feet, gives a steady, white, odorless light and burns all night without refilling. This lamp is specially adapted for

Churches, Schools, Public Halls, Stores, etc.

Where a large amount of light is required. "Thousands were sold last season and not a complaint."

Write us for Cuts and Prices.

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

PLUMS

DUFOUR'S

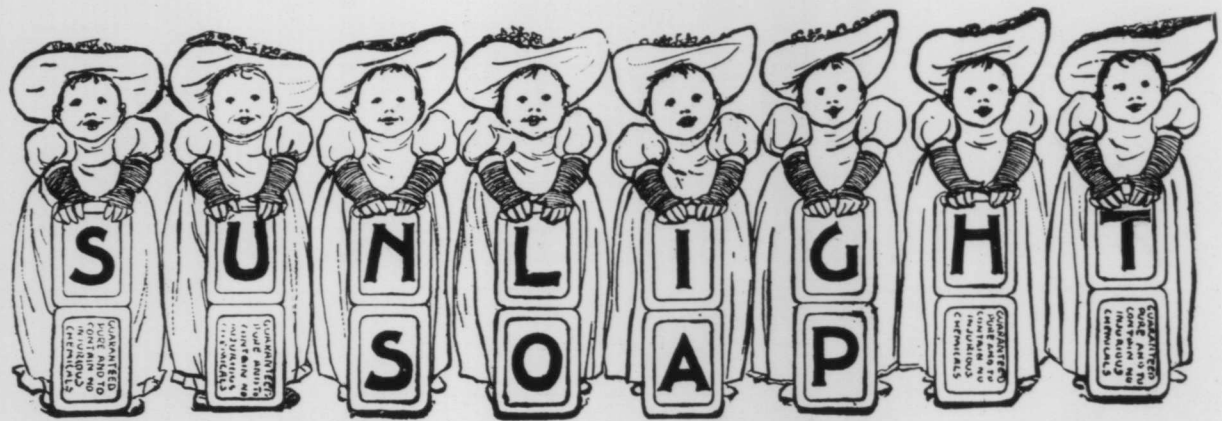
PRUNES

Just in ex S.S. Escalona

Plums, 50	to the pound,	in	50-lb. cases.
Plums, 70	"	"	55-lb. cases.
Prunes, 110	"	"	55-lb. cases.
Prunes, 120	"	"	160-lb. kegs.

JAMES TURNER & CO.

HAMILTON.



SUCCESS
CAME TO

SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those
who use it.

It pays Grocers to sell it.

It pays Customers to buy it.

NEW PEELS

Crossè & Blackwell's Lemon, 7-lb. boxes.

Batger & Co.'s Lemon, 7-lb. boxes.

" " Orange, 7-lb. boxes.

" " Orange, 7-lb. boxes.

" " Citron, 7-lb. boxes.

Corsican Citron, 7-lb. boxes.

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO.

Your stock is not complete
without (at this season of the year)

Buckwheat Flour

SELF-RISING.

Try a Sample Order.

In 2½ lb. Packages,
2 doz. per Case.

In 5 lb. Packages,
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

Note.—This is a very superior article, a perfect
Self-Rising Flour. Ready for immediate use. Needs
no Salt, Baking Powder or Eggs. In attractive
packages of convenient size it is a trade winner.

OPERATING

the largest and most complete Breakfast Cereal
Food Mills in the Dominion.



G. J. Hamilton & Sons

... Manufacturers of ...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by

F. J. CHARLTON,
BRANTFORD.

PICTOU,

N. S.

Ask
Our
Travelers
For
It.

A DELICIOUS CUP OF TEA

In 20-lb. Cads
Eagle Brand Ceylon
In 50-lb. Boxes
In 6-lb. Fcy Tins
In 1 & ½-lb. Pkgs.

M. MASURET & CO.

LONDON - - - ONTARIO

Write
To
Us
For
Samples

TRADE CHAT.

PEOPLE will talk. If you advertise your good points they will talk well of you. If you do not, look out.—Printers' Ink.

In a fire at Ganancque Monday, Belfie's grocery and Stunden's confectionery stores were destroyed.

Kent county produced 486,000 bushels of beans last year, considerably over half the yield of the entire Province.

A writ for \$203 has been issued against J. H. Strickland & Co., of Cannington, by H. P. Eckardt & Co., of Toronto.

J. C. Watson, formerly in the grocery business, has returned to Simcoe, and opened an insurance and real estate office.

The people of the United States are fond of bananas. They ate 1,235,000,000 of them last year. Canada is in the "swim" too.

The market value of all field crops in Kent in 1893 was \$3,429,956 and, including wool, poultry and live stock, the farm products were \$4,107,617.

It is reported that the Napanee brush factory is about to start up again. A practical man of means has been viewing it with the intention of starting.

W. J. Youell, of this place, who has been traveling for Sloan & Crowther, of Toronto, has severed his connection with that firm, and is now representing Masuret & Co., London.—Journal, St. Thomas.

A farmer at Portage la Prairie raised 400 bushels of potatoes from one acre of ground planted. He sold them at 25c. per bushel, realizing \$100. He says that is better than growing wheat at \$8 per acre.

Farnk Wilkins, of Hamilton, has in his possession a receipt for wheat which was

sold at Chippewa on March 7, 1834, at six shillings, New York currency, per bushel, the ancient receipt having been found by J. H. Saunders in a sock of wool.

A Syrian pedlar was arrested and taken before the Chatham police magistrate on the supposition that he might know something about the Listowel murder. When he was dismissed he fell on his knees and kissed the magistrate's toe.

Grocer Charles Ruse, who died last summer, owned houses 111-117 Portland street, 481 Adelaide street west and two cottages in the rear of No. 2 Sullivan street, Toronto, all worth \$4,420. Besides this he had \$1,000 in book debts and \$725 in other personalty. He willed it all to his wife.

Mr. Jabel Robinson, president G. W. S. Company, has issued the following notice: A change has been made in the management of the Grange Wholesale Supply Company, 126 King street east, Toronto, and hereafter all business communications must be addressed to G. W. Hambly, the new manager.

Tenders for the Canadian Government loan of £2,250,000 were opened in London, Monday, by the Bank of Montreal, in the presence of Mr. Foster, Sir Donald Smith, Mr. Clouston and a large gathering of applicants. There were 564 tenders, aggregating £11,294,000, at prices varying from 95 to 99½. Applications at £97 8s. 6d. will get about 49 per cent., and those above that figure will receive full allotment.

Up to the 23rd instant 4,416,000 bushels of wheat had been brought to the different stations west of Winnipeg; and the amount during the same period of 1893 was 3,040,015 bushels. During the present month 1,882,000 bushels have been delivered, and

the quantity for the same period last year was about the same.

The H. G. & B. trains carried big crowds of people Saturday and yesterday, and the trains all ran on time. The rails for the completion of the track in the city have not yet arrived, but they are expected in a few days. A deputation from the company will shortly interview the Beamsville Council in regard to the extension of the railway to that village.—Herald, Hamilton.

Surveyers are still out locating the line of the proposed Hamilton, Waterdown and Guelph Electric Railway. The chief difficulty they have met so far is to find an easy grade into Waterdown, and at one time it was thought a spur would be needed to connect with that village, but by choosing a slightly different location, it is now hoped this obstacle will be overcome.

The Assets Co. is the name of a new association with a capital of \$200,000, whose object is to acquire bankrupt estates, either by purchase or otherwise, and to realize the same in the best manner possible. It is proposed to hold weekly sales by auction for the disposal of the merchandise. It is understood that goods will only be sold in limited quantities at a time, so that stocks will not be sold en bloc to retail merchants, as at present. A profit is expected from this process. The main object of the company, however, is to prevent the breaking of the markets by the slaughter of bankrupt stocks. The company will remove all merchandise which it purchases from the premises of the insolvents to its warehouse, where it will be put in saleable shape and disposed of in lots, so that no dealer will become possessed of an estate to the injury of his neighbor.—Gazette, Montreal.

NOW ARRIVING

WEEKLY CONSIGNMENTS OF,

... NEW CROP

VALENCIA RAISINS

Their quality is unsurpassed.
Write for our prices.

Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.

Laporte, Martin & Co.

St. Peter Street, **Montreal**

WE beg to advise the public that we have purchased the stock in trade and goodwill of the Wholesale Grocery business heretofore carried on by Messrs. Eby, Blain & Co, and that we will continue the business on the premises occupied by them, cor. Front and Scott Sts.

We solicit the esteemed patronage of their numerous friends and customers, to whose interests we will devote our constant and best attention.

Yours truly,

**THE EBY, BLAIN COMPANY
OF TORONTO, LTD.**

J. F. EBY
President

HUGH BLAIN
Vice Pres.

Fish

Your customers
want

Labrador Herrings

(We have brls. and half-brls., No. 1.)

Codfish (Fletched) Cases

“ 1 and 2 lb. Blocks

**Boneless Fish, 40 and 25 lb.
Boxes**

If you want any of these goods write us

THE EBY, BLAIN COMPANY OF TORONTO, LTD.

WHOLESALE GROCERS

TORONTO - - ONTARIO

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are mated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts Increased Capacity Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and aggressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES :

MONTREAL
TORONTO

AGENCIES :

QUEBEC - - F. H. Andrews & Son
HAMILTON - - Alfred Powis
KINGSTON - - J. A. Hendry
ST. JOHN - - Schofield Bros.
HALIFAX - - J. Peters & Co.
WINNIPEG - - Tees & Persse
VICTORIA - - James Mitchell
ST. JOHNS, Nfld. - E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 1, 1894.

GROCERIES.

THE week has been an uneventful one. No marked features have developed either in regard to business or prices. The volume of business is fair for the season; travelers' orders on the whole show a little improvement. Reports from country storekeepers indicate that business with them is still quiet, the mild weather keeping the farmers in their fields. They fully expect a better trade when the weather becomes less favorable for farming operations and more favorable for storekeeping. Therefore, although business is not as good with either wholesalers or retailers as would be desired, the outlook is viewed rather in a hopeful light than otherwise. Business in canned goods remain much as before. Rio coffees are still a scarce commodity. Sugar, while quiet with the wholesale houses, is brisk with the refineries, the trade being desirous of getting its supplies into the warehouses before navigation ceases. Syrups are in fair demand, but there is not much doing in molasses. Fairly active continues to be the tea market, with prices steady to firm. New season's foreign dried fruits are receiving fair attention. Eggs are firmer, while cured meats are easier. Dried and evaporated apples are quiet and lower.

CANNED GOODS.

There is the usual quiet and steady seasonable trade doing in tomatoes, peas and corn. We still quote tomatoes and corn, at 85 to 90c., and peas, 80 to 85c. Fruits are quiet at these quotations: peaches, \$3

to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40. Salmon is in good demand and firm at \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; second quality is quoted at \$1.20 to \$1.25. Canned mackerel is quiet at \$1 to \$1.10. Lobsters is still only receiving slight attention, and prices are as before at \$1.70 to \$2 for tall tins and \$2.25 to \$2.75 in flat tins.

COFFEES.

The local market is still bare of Rio coffees, and the other kinds are not much wanted. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

N.Y. Journal of Commerce, October 30: For Rio and Santos growers holders are inclined to make a showing of firmness over all really useful stock, and some have valuation limits marked higher than it is possible to reach at the moment, as general demand continues cautious and unsatisfactory. In the way of speculative dealing business was moderate and the market generally of an unimportant character. The accounts received from Brazil were in much the old form regarding condition of market and current movement of supplies, with no further report in regard to crop, and Europe was a shade easier and quiet.

RICE.

Business is of the usual quiet seasonable character, with no change in prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Business is fairly good at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.;

pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Nothing has yet developed that is worthy of special mention. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Terragona almonds, 12½ to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10¼ to 11c. for small lots; pecans, 10¼ to 11c.

SUGAR.

Business along the street in this commodity is light, and wholesalers are quoting lower prices than they were a week ago. For granulated 4¼ to 4¾c. per lb. is the ruling figure, and for yellows 3¾ to 4c. per lb. is the ider. Raw sugars we quote at 3¾c. for ordinary, and 3¼c. for Demarara. The lower prices that are being quoted for granulated sugar by the local houses is not warranted by any change in the views of the Canadian refiners. They, in spite of the declines of the 27th and 30th ult. in the price of raw sugar on the New York market, continues to hold their prices up, and trade with them for this time of the year has been good. This is one of the reasons why prices remain steady with the manufacturers, the latter being able to sell their meltings from day to day. But the prime reason for the steadiness of price is the near approach of navigation, which induces buyers to anticipate their wants in order to secure summer rates of freights. So great has become the demand for space on the Montreal boats that the shippers have to secure freight in advance.

N. Y. Journal of Commerce, Oct. 30. The immediately available supply of raw, although quite large, is in the hands of owners who can carry it stubbornly if they so elect, and that appears to be the disposition of

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)



MANUFACTURE A
FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire
satisfaction on
all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

"SALADA"

CEYLON TEA

In Lead Packets—1 lb. and ½ lb.

Retailed at 30, 40, 50 and 60 cts.

We have opened up seventeen new agencies during the past week. After we establish one in your town it will be useless to try to get

"SALADA."

Every dealer in the town will want it after it is introduced.

Apply at once for particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS—Continued

some of them at the moment. They have received encouragement today in an increased demand principally for muscovadoes, which appears to be the grade most wanting for current meetings, but it is noticeable that when buyers were found willing to pay former rates they were met with promptitude. Refined goods were dull. The decline of Saturday, after being wired all over the country, has failed to bring an increase of business, and some operators complained that they did not find even the small increase of orders common at the commencement of the week. The price of sugars is now very low, and there is surprise that there is no more attention given them.

SYRUPS.

There is a fair trade doing, more especially in bright syrups selling at about $2\frac{3}{4}$ to $2\frac{1}{2}$ c. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Trade is quite at unchanged prices: We quote: New Orleans, barrels, 26 to 28c.; half-barrels, $30\frac{1}{2}$ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

There is a fair trade doing in low grade Indian and Ceylon teas, which continues scarce on the London market. Young Hysons of all grades are scarce, and the few that are offering are bringing full prices. Japan teas keep steady in price, but there is very little enquiry for them, as jobbers are working on their old stocks, and are not inclined to enter the market at the advanced figures demanded by holders. There have been some invoices of Pingsuey gunpowders, and Pingsuey Young Hysons offering, and several transactions have taken place for the French trade in Quebec. China Congous of all kinds and grades continue to show excellent value, but the enquiry for them in London has been light since the last advices. At the auction sale in London, England, on Monday last the feature was a stronger market for Assam teas. Local wholesalers report a fair trade, but no new features have developed. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

Nothing materially new has developed during the week. New season's fruits are still arriving, a few Malaga raisins being among this week's shipments. There is a fair trade doing in Valencia raisins, but the unsatisfactory feature is the cutting that is going on in prices, some sales being reported below 4c. The fact of the matter is that there are Valencia raisins and Valencia raisins. Samples of damaged fruit were received on the market this week, but they were already sour, and the broker to whom they were sent would not offer them. We repeat a former warning, the trade cannot be too careful this season in ordering their Valencia raisins. The ruling prices for good Valencia raisins are: Off-stalk, $4\frac{3}{4}$ to $4\frac{1}{2}$ c., fine off-stalk, $4\frac{3}{4}$ to $5\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, 6 to 7c.

Currant trade is fair only, with prices much as before. We quote new fruits: Filatras, half barrels, $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filatras, half brls., $4\frac{3}{4}$ c., barrels $4\frac{1}{2}$ c.; Patras, $5\frac{1}{2}$ in cases; Casalina, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to $7\frac{1}{2}$ c. in cases and half cases.

Sultana raisins are quiet and unchanged at $5\frac{1}{2}$ c. up.

Figs are not much wanted yet, the warm weather being unfavorable to business in this line. We quote: 14 oz., $10\frac{1}{4}$ to 11c.; 10 lb., 11 to $12\frac{1}{2}$ c.; taps, $4\frac{1}{2}$ to 5c.; 18 lb., 15c.; 28 lb., 18c.

Turkish prunes remain as before, quiet and steady. We quote: "A," 8c.; "B," 7c.; "U," $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; bags, $3\frac{3}{4}$ c.; casks, $4\frac{1}{2}$ to 5c. French prunes are quoted at $6\frac{1}{2}$ to $9\frac{1}{4}$ c., according to quality.

BUTTER AND CHEESE.

The butter trade is still in an unsatisfactory condition, although for really choice dairy tub butter higher prices are quoted, but the trouble in really choice is practically unobtainable. In consequence of the condition of the market the wholesale houses are buying scarcely anything, nearly all the butter coming in being on commission. There is an enquiry for choice selected dairy tubs for winter's use of private families, and for which wholesalers claim they could get as high as 18 or 19c. There is a good deal of medium and low grade butter coming in, and large rolls are plentiful, and they are in fair demand. Dairy pound rolls are quiet. There are a good many dairy pound prints on the market, but for some reason or other they are less preferred than pound rolls and do not fetch within 1 to 2c. as much as the latter. The demand for creamery tub butter is light and creamery pound prints are not as much wanted as they were. We quote jobbing prices: Dairy—Choice tubs, 16 to 17c.; medium, 13 to 14c.; crocks, 20c.; low grade, 12 to 13c.; pound rolls, 18 to 19c.; large rolls, 16 to 17c. Creamery—Tubs, 20 to 21c.; pound prints, 22c.

Cheese market keeps dull. Offerings at $10\frac{1}{4}$ c. for September cheese, delivered, and 10c. was bid. Jobbers quote $10\frac{1}{2}$ to 11c.

PROVISIONS AND DRESSED HOGS.

Trade continues fairly active, although prices are a little lower than last week. Offerings of dressed hogs have dropped off a little owing to the warm weather, but offerings have been liberal. Sales of rail lots to arrive are reported at \$5.65 to \$5.85.

BACON—Long clear, 8c. for carload lots and $8\frac{1}{4}$ to $8\frac{1}{2}$ c. for small lots; breakfast bacon, 11 to 12c.; rolls, $8\frac{3}{4}$ to 9c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., $11\frac{1}{2}$ c.; small hams, 12c.; pickled, $10\frac{1}{2}$ to 11c.

LARD—Pure Canadian, tierce, $8\frac{3}{4}$ c.; tubs, $9\frac{1}{2}$ c.; pails, $9\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess \$17 to 17.50; Canadian short-cut, \$17.50 to \$18; shoulder mess, \$14 to \$14.50; clear mess, \$14.50 to \$15.

GREEN FRUIT.

An increasing demand is reported for oranges. There are a few Jamaicas on the market, but they are not of good quality, and the Florida orange is practically receiving all the attention. Lemons are still in moderate demand only, but the supply is not excessive. Bananas are quiet and steady. There is a good demand for apples. A good many pears are still on the market, and they are selling fairly well. There are still a few domestic grapes to be had, and demand for them is fair. Sweet potatoes are selling well. We quote: Lemons—Floridas, \$3.50 to \$4; Sorrentos, \$3.50 to \$4; Missorias, \$2.75 to \$3.50, and 420's, \$2.50. Oranges, Floridas, \$3.50 for 176's and 200's, \$3.25 for 150's, \$3 for 126's. Bananas, firsts, \$1.25 to \$1.50; seconds, 80c. to \$1.10. Cucumbers, 20 to 25c. per basket.

Tomatoes, 25c. per basket. Apples, winter fruit, \$2 to \$2.50 per brl.; snow apples, \$2 to \$2.50; fall fruit, \$1.75 to \$2. Grapes, $2\frac{1}{2}$ to 3c. per lb.; Almeria, \$5.50 to \$6 per brl. Sweet potatoes, Jerseys, \$3 to \$3.50 per brl. Pears, 25 to 50c. per basket. Cranberries, \$3 per case.

COUNTRY PRODUCE.

BEANS—Market remains quiet and steady at \$1.35 to \$1.40 for hand-picked; medium, \$1.25 per bushel.

DRIED APPLES—Sales are reported at $4\frac{3}{4}$ to 5c. f.o.b. outside, and jobbers are getting 5 to $5\frac{1}{2}$ c. Trade is quiet.

EVAPORATED APPLES—There have been transactions at $6\frac{1}{2}$ c. f.o.b. outside, and more could be had at the same figure. Jobbers report trade quiet at $7\frac{1}{2}$ to $7\frac{3}{4}$ c.

HONEY—Quiet and unchanged. We quote comb at 12 to 13c., and extracted at 8 to 9c.

HOPS—Market is still dull. Yearlings are selling at 8 to 10c. and new at 12 to 14c. Pressed hops are quoted at 16 to 18c.

EGGS—There are not many strictly fresh eggs coming in, but there are plenty of second and third quality to be had. We quote strictly fresh at 17c.; ordinary fresh at 16c., and cold storage at 15c. Demand is active for the good stock.

ONIONS—Market is easier on domestic onions, Danvers now selling at 40c. per bushel; Spanish are selling at 85c. to \$1, depending on quality and quantity.

POTATOES—Are quiet and easy. Offerings are liberal, but although stocks are not large there is not much disposition to buy. We quote carloads on track at 48 to 50c., and small lots out of store at 60c. per bag.

POULTRY—Turkeys are dull and not wanted, while for geese the demand is good. Chickens are in fair demand. We quote: Turkeys, 8 to $8\frac{1}{2}$ c.; chickens, 30 to 40c. per pair; geese, 6 to $6\frac{1}{2}$ c.; ducks, 50 to 60c.

FISH AND OYSTERS.

Deliveries of white fish have been freer this week than for some time, and demand has been good both for white fish and trout. Kipperd herring is in good demand, and Lake Erie herring is scarce and wanted. Halibut and cod are beginning to come in. The close season for white fish and trout begins Monday, three days' grace having been allowed. After that day those wanting white fish and trout will have to take the frozen kinds. Oysters are in fair demand and lower. We quote as follows: Salmon trout, $6\frac{1}{2}$ c.; skinned and boned cod-fish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; "quail on toast," cod, 5 to $5\frac{1}{2}$ c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$3; fresh herring, $1\frac{1}{2}$ c. each; blueback herring, 14c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; white fish, 7 to $7\frac{1}{2}$ c.; pike, 5c. lb.; haddock and cod, $5\frac{1}{2}$ c. per lb.; steak cod, 5 to 6c.; finnan haddies, $7\frac{1}{2}$ c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, \$1.35 to \$1.49. Oysters, \$1.30 per gallon; select, \$1.60.

SALT.

Prices have declined 2c., but business remains fairly good. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Trade continues fairly good, with dealers still paying $3\frac{1}{2}$ c. for green, and selling green at $4\frac{1}{2}$ c.

SKINS—Lambskins and shearling advanced 5c. yesterday (Thursday), being now quoted at 55c.; calfskins quiet at 6c.

NEW ELEME FIGS

"Prime Layers" 2, 3, 4, 6 and 7 Crown Fruit

We invoice at actual weights.
Tares allowed.

DAVIDSON & HAY

WHOLESALE GROCERS
AND IMPORTERS

Toronto, Ont.

Munn's Boneless Codfish

Is put up better than ever. Full line of
Choice New Fish now on hand.

5, 20, and 40 lb. Boxes.

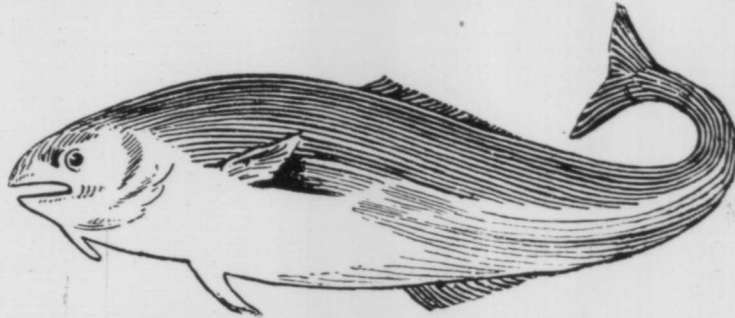
ALSO

Skinless Codfish

In 100 lb. Cases.

Whole Fish--looking very nice.

If there is a grocer in Canada who doesn't handle
Munn's Codfish, don't let him mention it to anyone.



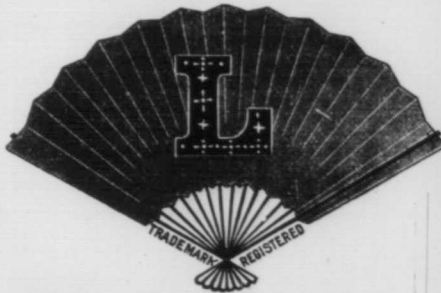
STEWART MUNN & CO.

Ramsay & Aitken, Toronto Agents.

BOARD OF TRADE BUILDING, MONTREAL.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS.—Continued

WOOL.—No enquiries are reported from the States. Dealers are paying 18c. for merchantable fleece and 20c. for very fine fleece.

TALLOW.—Continues in good demand. Prices are unchanged, dealers paying $5\frac{1}{2}$ to $5\frac{3}{4}$ c. and selling at $6\frac{1}{4}$ c.

MARKET NOTES.

Cream of tartar is a little firmer.

T. K. Moyer is in receipt of a carload of oranges.

Malaga grapes, new seasons, are selling at \$5 to \$6.

See White & Co.'s weekly price list in another column.

A bright syrup in half-barrels is being offered by Davidson & Hay.

Aikenhead & Sloan have a carload of split herrings arriving this week.

Davidson & Hay have a fine line of Ceylon tea due to arrive in a few days.

Smith & Keighley expect their shipment of new Malaga raisins to arrive this week.

Dawson & Co. have two carloads of Florida oranges, desirable sizes, arriving this week.

Clemes Bros. have a carload of heavy Malaga grapes arriving; also a car of Florida lemons.

H. P. Eckardt & Co. have received a fresh consignment of Keiller's, Dundee marmalade.

Warren Bros. & Boomer have in stock a shipment of J. Morand & Co.'s fine off-stalk Valencia raisins.

H. P. Eckardt & Co. have now in store Batgers new peels, and report same to be of very fine quality.

M. Masuret & Co. report a large shipment of choice figs in tapnets, which are going off quickly.

"Lion Digestive coffee is having a good run this season," write the manufacturers. "Everybody is pleased with the flavor."

Wm. Paterson & Son report a large sale on the new line of biscuits they introduced some time ago, called "Western Mixed."

H. P. Eckardt & Co. have received a car of evaporated apples, and are prepared to give close figures for quantities of same.

The attention of the trade is called to the fine quality of the "Eagle" Japan teas handled exclusively by M. Masuret & Co.

Perkins, Ince & Co. have to hand a shipment of Moyne teas in Young Hysons and gunpowder; also Panyong and Japan teas.

James A. Skinner & Co., Toronto, have just opened a line of glass bowls for growing Chinese bulbs, that will fill a long felt want.

James Turner & Co. have just received via the Escalona a large consignment of

'Dufrens' French plums and prunes. They report quality this year of this well-known brand is better than ever.

Wm. Paterson & Son are introducing a fine "Cough Tablet," in 5-lb. decorated tins. Prices and samples on application to the firm.

S. Stewart, of Ayr, writes P. C. Larkin & Co.: "'Salada' is meeting with the most gratifying success here. Trade is increasing daily."

W. H. Gillard & Co. are in receipt of a consignment of extra choice plums from Dufour & Cie, Bordeaux, which are fine quality.

The latest thing in peels is Crosse & Blackwell's in 7-lb. tins. M. Masuret & Co. have them in stock and report them excellent in quality.

Sloan & Crowther have this week received a shipment of 500 cases of "Seal" brand salmon; also 500 boxes of fine Sultana raisins.

Nearly every grocer now handles B.F.P. Cough Drops. They pay a good profit, and being put up in an attractive g'ass front tin, are self-sellers.

Besides their English malt vinegar, Lucas, Steele & Bristol handle Wilson's vinegars; also Lefebvre's. Special figures for lots of latter brand given.

Grand Mogul tea exhibits were held at these stores during the week: Chas. Elliott, Bradford; W. E. Preston, Midland; A. W. Richardson, Orillia.

C. E. Copeland, Dorchester Station, had an exhibit of Grand Mogul tea at the fair there. The exhibit was much admired and many sales were effected.

"The grocer who does not handle B.F.P. Cough Drops misses making a good profit out of an easily kept article," report the Toronto Biscuit and Confectionery Co.

Any person desirous of shipping poultry, butter, eggs, apples, potatoes, onions or anything in the fruit and produce line, will do well to consign to White & Co., Toronto.

"In stock and to arrive we have the largest and best assortment of figs, prunes, currants, raisins, peels, dates, nuts, etc., we have ever imported," write Lucas, Steele & Bristol.

The St. Lawrence Starch Co. are exhibiting to the trade samples of syrups, and they demonstrate that this firm's products are well sustaining their reputation for excellency of quality.

This week Lucas, Steele & Bristol have received some choice Oolong tea in cads. Their values in Ceylon teas are still exceptional, their purchases having been made some time ago.

The British Board of Trade returns for September show a decrease of 3.6 per cent. in imports, and 4.5 per cent. in exports compared with the corresponding period last

year. The greatest fall in value is in yarns and textile fabrics, then follow machinery, metals and apparel.

Dawson & Co. announce that they are in a position to handle apples to advantage on commission, not having this season gone into the trade as extensively on their own account as usual.

"Our range of currants this season comprise the very highest brands of the best packers in Greece," say W. H. Gillard & Co., "and our sales have been far ahead of any previous year."

"Salada" Ceylon tea is said to be practically in every grocer's in London to-day. "All handling it are well satisfied with the tea," said P. C. Larkin & Co., "but if they were not they can always return it."

"Imperial Congou still holds the lead in my territory," says John Mouat, "W. H. Gillard & Co.'s Northwest representative," and now I can hardly think of a man I call upon who does not keep it in stock."

Davidson & Hay have to hand another shipment of Eleme figs, which they claim to be offering at exceptionally low figures; also choice lines of new season's Vastizza currants and 3-crown extra fine Sultana raisins.

Savory, sage, mint, thyme, sweet marjoram, and poultry dressing are good sellers with Lucas, Steele & Bristol just now. This firm's L. P. & Co. brand extra choice mixed spice in 5 lb. tins is selling fast; quality finest.

Sloan & Crowther have in stock this week a shipment of A. C. Miller & Co.'s pack of "Little Chief Extra Faultless" corn in flat tins. The corn used in this brand is of a particular variety, and the quantity is unusually good.

Hilwatee tea is now a staple for the grocer. Lucas, Steele & Bristol will gladly mail a sample on application. This firm are at the moment showing very fine value in Young Hysons at 17 to 18 cents; also 32 to 35 cents.

As expected, the war in China has largely increased the demand for Indian teas. James Turner & Co. report they are unable at the moment to fill orders for Ram Lals, but they expect a further consignment in a few days, when they will fill orders in hand.

Buyers should not overlook J. M. Gillard & Co.'s tea card in page 6. This firm claims to have some of the finest Moyune Young Hyson ever imported, and purchase having been made prior to the sharp advance that took place on these grades, Gillard & Co. are offering what they report to be decided bargains.

Throughout Great Britain and her colonies there is a sweetmeat which for quality is unsurpassed and for purity has been pronounced by the oldest and leading medical journal, The Lancet, to be "really wholesome confectionery." This article is "Butter Scotch, and the manufacturers are Callard &

CASH
PAID FOR **DRIED** AND **EVAPORATED** **APPLES**

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Prices as follows:—

Bananas, \$1.00 to \$1.50; Florida Oranges, all sizes, \$3.50; Florida Lemons, \$3.50; New Elme Figs, 10 lb. boxes, 11¼; Tap Figs, 4½c; Maryland Sweet Potatoes, \$2.50; Jersey Sweet, \$2.75 per barrel; Chestnuts, \$3 to \$3.25 per bush.; Almonds, 14c; Brazil, 12c.; Hazel, 9 to 10c.; Peanuts, 7 to 7½c.; N. B. Haddies, 7½c.; Portland, 8½c.; Digby Herrings, 75c. per pkge. Consignments of Produce solicited. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

**FISH
HADDIE
OYSTERS**



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

**New Figs,
New Nuts,**

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SGALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

Bowser, of London. Agents have recently been appointed in the Dominion, and there should now be no difficulty in the public procuring this favorite of the Mother Country from any of our stores. The agents are Rose & Lafamme, of Montreal, and the Canadian Specialty Co., Toronto.

Owing to the damage to the Valencia raisin crop it is essential that every grocer should handle that put up by a reliable packer. James Turner & Co. have now in store Arquimbau select and fine off-stalk, the quality of which is second to none.

W. D. Ruttan, of Manitou, and C. Handford, formerly a farmer near Snowflake, Man., were closeted with the Patrons of Industry at Crystal City, Man., Monday night, October 22nd. The result of the conference is that Ruttan & Co. are opening a Patrons' store at Crystal City. It is stated they are to receive 15 per cent. advance on cost and show invoices.

George D. Longworth, Charlottetown, P.E.I., who has about 25 lobster factories on the Island, fills in part of the close season in packing mutton, beef, poultry, etc., for the English market. Last year they sent 2,000 to 3,000 cases to London and Liverpool. They buy beef and mutton at 2½ to 3c. per lb., dressed weight. Of course these are not the best qualities of meat.

John Rodgers, of Petrolia, writes P. C. Larkin & Co.: "Our people are not black tea drinkers, but we find that after they try Salada many take to black, who before favored Japan tea. The sale of Salada is increasing daily, and gives the greatest satisfaction to us as well as our customers. Instead of praising Salada often, we send you frequent orders."

Aunt Polly's Pancake Flour is put on the market this year in packages. It had a large sale last year in kegs. So many merchants desired this flour in packages that the manufacturers, the Lion Spice Manufacturing Co., finally decided to put it up in this way. "The demand," reports the firm, "has exceeded our most sanguine expectations."

James E. Patmore, of London, Ont., reports export trade in apples very satisfactory this season, as far as he is concerned. He has disposed of nearly 20,000 brls. this season in the European market. Mr. Patmore has facilities for making use of all the apples of an orchard, having added to the shipping or export department an evaporator and cider mill. Apples slightly bruised or damaged are picked out from those for export and immediately evaporated, the small and rough apples go to the cider mill. The evaporator is on the most approved plan, and has a capacity of 75 to 100 bushels per day, and some fine samples of evaporated apples are shown. The capacity of the cider mill is 200 bushels per hour. Mr. Patmore is prepared to supply the trade with evaporated apples and cider of first-class quality. Readers interested will do well to note this.

MONTREAL MARKETS.

MONTREAL, November 1, 1894.

GROCERIES.

THE grocery market has not furnished any striking features during the week, the volume of business on the whole continuing fair, while the general tendency of values, with few exceptions, are steady. The most active branches have been dried fruit and coffees, spices and teas, all of which are firm in tone, notably the latter, while

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants
77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

Commission Merchants,

4 BRUNSWICK AVE., - - - TORONTO

Apples, Onions,

Beans, Eggs,

and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,

Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473.

VICTORIA, B.C.

MONTREAL MARKETS—Continued

cables received by sales agents on Tuesday from Ceylon advised a substantial advance in that market. Sugar has ruled on the quiet side, but it is a significant fact that the refiners, though they do not note any increase in the movement, report more enquiry from buyers regarding values, etc., which they interpret to mean that supplies in second hands are thinning down somewhat. In syrups and molasses no special feature is to report, while a notification sent out to the trade here on Thursday last from the Western Cannery Association fulfills a prediction made in THE GROCER over a month ago, that after the first of November prices on canned tomatoes and corn from first hands might advance. In fish heavy receipts of salt stock have produced declines in most of the staple descriptions, and in other branches of trade there is no special feature to mention.

SUGAR.

There has been no radical change in the sugar market since our last report. Business rules quiet on the whole, but it is worthy of remark that refiners have during the past few days had more enquiry regarding prices, etc. In fact the impression prevails that more demand is on the tapis. On the whole the market gives signs of more activity than at the time of last writing. Round lots of granulated have changed hands at 4 3/16c., and smaller quantities 4 1/4c. from the refineries. Yellows have been enquired for to a greater degree, and business has been transacted at 3 3/16 to 3 3/8c. as to quality at the refinery. In raw sugar there is not much change to note according to recent advices to refiners here.

SYRUPS.

The activity that we noted last week in syrups has been fairly well maintained, and business has to a certain extent been restricted in volume by the small stocks in first hands. These as noted in our last are very light and have not had material replenishment during the week. Demand has ruled active on the whole on the basis of 2 to 2 1/2c. for bright grades, and 1 1/2 to 1 3/4c. for dark per lb. at the factory.

MOLASSES.

This market has furnished no important change, business ruling quiet as noted in our last. With the mild weather now experienced this state of affairs is apt to continue, but once a cold spell sets in sellers and dealers generally expect an improvement. Values rule steady on the whole at 27 1/2c. for round lots, and 29c. for car lots ex-store, while single puncheons are quoted at 30c. for choice Barbadoes.

RICE.

The rice market continues active as already noted, in fact if anything the volume of business since our last report has been increased. The tone of the market is firm under this good enquiry accentuated, as it is by the fact of very firm advices from primary centres. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

SPICES.

The spice market has been rather quieter since our last report, but aside from this is unchanged in its ruling features. We quote mill prices as follows: Penang black pepper, 6 to 7 1/2c.; white pepper, 10 to 12 1/2c.; cloves, 7 1/2 to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The firm feeling in coffee is well maintained, though there has been no special activity to note during the week. The principal enquiry has been for Maracaibo stock, in which some round quantities have changed hands at 20 1/2 to 22c. We quote: Maracaibo, 20 1/2 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 26 to 31c.

TEA.

Though this market is not characterized by the extreme activity of a week or fortnight ago, a fair trade is doing on the whole. There have been further enquiries from American buyers which have resulted in sales, while some round lots of low grade China and Japans have changed hands on home account. We quote Japans: Low grades, 13 to 14c.; medium, 14 to 17c.; fine 18 1/2 to 32c., and choice, 24 to 31c.

DRIED FRUITS.

Continued firm advices from primary markets in Spain have induced continued firmness in dried raisins on spot, and to move any fruit now here from holders' hands means that buyers have to meet sellers' views. In fact sales of round lots of stock have been made on the basis of 4 1/4c. from first hands, while selected have realized 5 1/4c. We quote as before: Valencia layers, 6 to 6 1/4c.; fine off-stalk, 5 1/4 to 5 1/2c., and ordinary, 4 1/2 to 4 3/4c. In California goods there has been very little business to note, and we quote 6 to 7 1/2c. according to quality.

In currants no special activity is to note, but a good ordinary distributing trade is passing on the basis of 3 1/4c. in barrels and 3 3/4 to 4 1/4c. in cases.

CANNED GOODS.

Quietness has been the ruling feature in canned goods, with nothing special to mention except a notification from the Western Cannery Association received on Thursday last that after the 1st of November tomatoes and corn will be advanced. It will be remembered by readers of THE GROCER that over a month ago we intimated this as a profitable occurrence when referring to the fact that prices were upward in their tendency. We quote: Lobsters, per case, \$6 to \$8; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; Australian canned meats, 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1 lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2-lb. can do., \$3.35 to \$3.40.

FISH.

Owing to the increased receipts of all kinds of salt fish during the past week, and the fact that supplies are far in excess of present wants, the tone of the market is weak, and prices generally have a lower tendency. Demand has been fair for small lots, but the movement on the whole is light, and will likely continue so as long as this mild weather lasts. The feature of the week has been a decline of 50 to 70c. per barrel in herrings, which is due to large arrivals consisting of Labrador, Cape Breton and North Shore. Sales of Labrador in round lots have taken place at \$4.50 to \$4.75, North Shore \$4.25 to \$4.50, and Cape Breton at \$4.50 to \$5; but in a jobbing way dealers are realizing \$5 to \$5.25 for No. 1 Labrador, \$4.50 to \$4.75 for North Shore, and \$4.75 to \$5.25 for Cape Breton. In green cod no further change has taken place, round lots are offering at \$4 for No.

1, and in a small way \$4.50 to \$4.75 is being paid. B.C. salmon are unchanged at \$11.50 to \$12, and No. 1 Labrador at \$12.50 to \$13 per barrel. Bloaters are more plentiful and lower at \$1.65 to \$1.75 per barrel for Yarmouth and \$1 for Bay. Receipts of finnan haddies have been larger and prices are 1/2c. lower at 7 1/2 to 8c. for Portland and 6 1/2 to 7c. for St. John. There has been large arrivals of fresh haddock and cod since our last, and in consequence prices are lower at 3 1/2c. per lb. for haddock and 2 1/2 to 3c. for cod. Some sales of car lots of smoked herrings are reported at 10 1/2c., but in a jobbing way dealers are getting 12 1/2 to 14c.

GREEN FRUIT.

APPLES—The market is being drowned with receipts of both fall and winter apples. The former are very slow at \$1 no \$1.50 and the latter \$2 to \$3 per bbl.

ORANGES—Oranges are dull and rather lower. Jamaica sell at \$6 per bbl. and Florida \$3.50 to \$3.75 per case.

LEMONS—Are only in moderate call with sales of Malagas at \$7.50.

PEARS—These continue in over supply at \$2 to \$3 for common and \$3.50 to \$4.50 for fancy domestic. California pears are \$1.50 to \$2 per box.

PEACHES—Meet a very slow demand at \$1 to \$1.25 per box for California.

BANANAS—Only a few bananas are offering at \$2.25 per bunch.

CRANBERRIES—These are in good demand with Cape Cod \$10 to \$10.50 and Canadian \$9 to \$10.

SPANISH ONIONS—There have been good sized sales of Spanish onions at 67 1/2c. per crate, but in a regular jobbing way we quote 75 to 80c. per crate.

COUNTRY PRODUCE.

EGGS—The egg market rules steady with quotations unchanged from a week ago. Demand is fair at 13 to 14c. for limed and 15 to 17c. for boiling stock.

GAME—With mild weather and more liberal offerings partridges are easier, sales of No. 1 occurring at 45c., and No. 2 at 25c. per brace.

POULTRY—Some small lots of poultry have arrived but the stock is in poor condition. Turkeys have sold at 8 to 9c.; geese, 5 to 6c.; chickens, 6 to 7c., and ducks, 8 to 9c.

DRESSED HOGS—The market is weak and heavy with sales at \$6 per 100 lbs.

BEANS—The market is quiet but steady. Western hand-picked beans sell at \$1.40 to \$1.45, and other kinds \$1.20 to \$1.30.

HONEY—The market is quiet and steady, sales of extracted being reported at 7 to 8c. in tins for new stock; old selling at 5 1/2 to 6c.

POTATOES—Demand for these is fairly good and we quote 50c. per bag on the track and 55 to 60c. in a jobbing way.

ONIONS—Canadian onions are selling well but receipts are heavy. We quote \$1.75 to \$2 per bbl.

PROVISIONS.

There is no important change in the local provision market. The demand for all lines was slow and the market ruled quiet, which is due to continued mild weather. Canadian short cut, heavy, \$19 to \$20; Canadian short cut, light, \$16.50 to \$17.50; hams, city cured, per lb., 9 to 11 1/2c.; lard, Canadian, in pails, 9 1/2 to 10 1/2c.; bacon, per lb., 9 to 11 1/2c.; lard, com. refined, per lb., 7 to 8c.

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **63 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET
TORONTO.
 Consignments Solicited.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL . . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
 Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark



Burnt in the Skin of Each piece.

F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK

BROKER and
COMMISSION AGENT
VANCOUVER, B.C.

Correspondence Invited. .
 Consignments Solicited.

MONTREAL MARKETS—Continued

BUTTER.

Butter continues unchanged. There is no export business doing and as the local demand is confined to small parcels of fancy late made creamery and dairy, the market is a difficult one to quote for business in a large way. We quote: Finest fall-made creamery, 20¼ to 20½c.; earlier makes, 18 to 19c.; finest Townships, 18½ to 19c.; finest Western dairy, 16 to 18½c.

CHEESE.

The cheese market rules dull and heavy, with buyers apparently more indifferent than ever. There is little new to report on spot, while at the wharf on Monday last the offerings from the French country comprised 3,500 boxes, the range being 9½c to 9¾c. or about ¼c. decline on the previous Monday. We quote: Finest Ontario, fall made, 10¼c.; finest Townships, 10½c.; finest Eastern, 9½c. to 9¾c.; cable, 48s. 6d.

ASHES.

The ashes market took an up-turn on Monday last, and at the present writing prices are 5 to 25c. higher per 100 lbs under continued light receipts and a good demand from abroad. We quote: Firsts, pots, \$4.35c.; seconds, \$4.00c.; pearls \$8.25per 100 lbs.

MONTREAL TRADE NOTES.

Several good round orders for "Batger's peels" have been booked this week by Messrs. Rose & Laflamme; also for Ram Lal's tea.

L. Chaput, Sons & Co. show in their sample-room at present some first-class specimens of raisins, off-stalk and layers of well-known brands.

Laporte, Martin & Co. have received this week a large consignment of new-pack canned fish and vegetables.

Stewart Munn & Co. are offering for prompt delivery some of the very choicest brands of genuine Labrador herrings.

M. Lefebvre & Co. entertained a delegation of the Chamber of Commerce at their Berthierville sugar factory on Saturday last.

Advices to Frank Magor & Co., Montreal, report a decided improvement in the demand for Southwell's janes, etc. These goods will soon be the most popular in the market.

L. Chaput, Sons & Co.'s advices from primary market state that all fine grades of raisins have a higher tendency, but that inferior stock promises to be very plentiful and exerts a depressing influence.

Business in fancy groceries is improving in Montreal, so say Frank Magor & Co, St. John street, importers of Cadbury's chocolate creams, Southwell's jams, marmalades, etc.

Rose & Laflamme have been appointed agents for Quebec and Eastern Ontario for the American Cereal Co., manufacturers of Pettijohn's Breakfast Food and Quaker Oats. These specialties are already selling very readily.

A well-known broker on Friday last closed out another round lot of Pingsueys, amounting to 3,000 packages, to a New York buyer, on the basis of 16c.

Cable advices from Bordeaux to Rose & Laflamme cite an advance of 2s. 6d. per cwt. in fine French prunes. Other cables to the same firm advise an advance of 1d. to 1½d. in Ceylon teas.

Frank Magor & Co. write: A grocer writes: Of all the canned fish and similar
 (Continued on page 26.)

Apples !!! Apples !! Apples !

The undersigned have a quantity of Fall and Winter Apples for Sale.
 First-class Quality. Write for Prices.

PRIEST & SPRAGGE, - Owen Sound.

WILLIAM RYAN,
PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
 Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS,
 DOMESTIC FRUITS and
 VEGETABLES.

Orders Solicited.

Write Us For Prices

Breakfast Bacon
 Shoulders Backs
 Hams Pure Lard

D. GUNN, FLAVELLE & CO.

Pork Packers. 76, 78, 80 Front St. E.,
 and Commission Merchants **TORONTO**

WRITE OR WIRE US

for sample
 and quotations on

Evaporated
.. Apples

OR

CIDER

JAMES E. PATMORE

Exporter, Manufacturer and
 Commission Merchant,

London, Ont.

FLOUR AND FEED

RETAILERS are finding that business in flour has fallen off a little during the week owing to the return of warm weather. Cereals are also quieter. There has been a little improvement in the demand for oats and hay. Owing to the fairness of the weather, and, consequently, the continuation of good pasturage, the demand for bran and shorts is not as large, and prices have not risen as much as was expected. It is reasonable to expect, however, that an advance in prices will take place during the month upon which we have just entered. Farmers are feeding a great deal of their wheat, and in comparison with the large crop that has been raised, very little has been marketed. This is not only a fact in Canada, but from all over the United States comes reports of the immense amount of wheat that is being used for feeding purposes. Farmers state that they are able to realize nearly double the amount on their wheat by so doing, and that at the present prices wheat is far cheaper to feed than corn. This may have a tendency to strengthen wheat prices, and should such be the case, an advance in flour will naturally follow. Prospects for business in flour and feed during the coming month are brighter than they have been.

THE MARKETS.

TORONTO.

FLOUR—Trade remains quiet. No changes in prices are reported. We quote: Manitoba wheat patents, \$3.45 to \$3.55; strong bakers', \$3.20 to \$3.25; Ontario, \$3 to \$3.15; straight roller, \$2.80 to \$2.90.

BRAN—There is a fair demand. City millers are offering at \$13 per ton.

SHORTS—Business is quiet; \$15 per ton is the price quoted by city mills.

SCREENINGS—A good demand is reported, but there is very little offering. We quote \$15 per ton.

WHEAT—Trade quiet and prices unchanged. On the street wheat was sold at 53c. for white, 51c. for red, and 50½c. for goose.

BARLEY—An improvement in sales is reported. A considerable quantity changed hands during the week at 40 to 44c. per bushel.

OATS—There has been a fair quantity of oats arriving during the week and prices quoted are 1c. lower. Good oats are fetching from 30 to 31c. per bushel.

HAY—Trade quiet. No change in price. From \$8.50 to \$9 per ton is being paid for baled in car lots and \$8 to \$9 for loose.

STRAW—There is but little offering and prices remain steady at \$8 per ton.

BREAKFAST FOODS—Trade is quiet in oatmeal, with prices unchanged. We quote: Rolled oats and standard oatmeal, \$3.80 to \$4 per brl.; granulated, \$3.85 to \$4.25 per brl.; cornmeal, \$3.50.; split peas and pot barley, \$3.75 per brl.

MONTREAL.

The flour market has been more active, especially for Manitoba grades, for which there is a brisk demand both on local and export account, and millers in some cases stated that Monday's was one of the largest day's business transacted this season. The general feeling was steady and prices show no change. On Monday sales were reported of 54 carloads on local account and 1,000 sacks for export. In Ontario grades business was not quite so active, but dealers report a fair trade doing. We quote: Winter wheat, \$3.25 to \$3.40; spring wheat, patents, \$3.25 to \$3.40; Manitoba patents, best brands, \$3.35 to \$3.40; straight roller, \$2.80 to \$2.90; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.20 to \$3.30; Manitoba strong bakers', best brands, \$3.25 to \$3.30.

There is an active demand for feed, and we hear of sales of 20 carloads of bran at \$15.60 to \$16. Mouillie and shorts are also

well enquired for, and on the whole a brisk trade is doing at firm prices. Bran, \$15.50 to \$16; shorts, \$17; Mouillie \$22.

The market for oatmeal shows no important change. The demand is limited and values steady. Standard, brls., \$3.90 to \$3.95; granulated, brls., \$3.95 to \$4; rolled oats, brls., \$4 to \$4.05; pot barley, per brl., \$3.75; split peas, per brl., \$3.50 to \$3.60.

ST. JOHN, N.B.

There is if anything a rather firmer feeling in flour on the side of the miller, and attempts are made to slightly advance prices. Manitoba, which has held its prices better than other flours is rather easier. This grade of flour will feel the increased freights more than any other. Hand-picked beans are firmer. Commercial middlings and oatmeal are all easier with light demand. We quote as follows: Manitoba flour, \$4.20 to \$4.25; best Ontario, \$3.35 to \$3.50; medium, \$3.25 to \$3.35; oatmeal, \$4.15 to \$4.20; cornmeal, \$3.00 to \$3.05; granulated, \$3.50 to \$3.60; middlings on track, \$19.50 to \$20; bran, \$18 to \$19; cottonseed meal, per ton, \$30; N.B. oats, 35 to 37c.; Ontario, 38 to 40c. on track; P.E.I. beans, \$1.50 to \$1.55; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.75; pot barley, \$3.85 to \$4; round peas, \$3.65 to \$3.75; hay, on track, \$10.50 to \$11; American timothy seed, \$3.10 to \$3.25; red clover, 11½ to 12c.; alsike 13½ to 15c.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



W. A. McCLEAN & CO.
Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breasted Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

FLOUR FLOUR

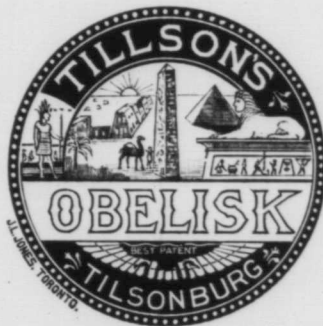
Never Cheaper!

Never Better!

FLOUR

Never More Carefully Made

— THAN —



Embros
Oatmeal
Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Special Notice to you
who Sell Oysters in
Bulk

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company
36 and 38 Adelaide St. W.,
TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.



Ontario
Grape
Growing
and
Wine Mfg.
Co.

P. O. Box 72.

St. Catharines, Ont.

MARKETS—Continued

articles he has handled for years, none are equal in quality to those packed by Macnochie Bros., London, Eng. This firm is the largest packer of fish in the world.

Gillespie & Co.'s advices state that since the departure of the second direct steamer from Denia large sales to arrive of Valencia raisins have been made, both on Montreal and on American account, for goods ex that vessel. These American sales will cut down our available supplies.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 1, 1894.

BUSINESS is better than at any time this fall, and from now till December a busy time is looked for. Supplies for the woods are being bought freely. New fruit, such as raisins, figs and prunes, are here, and dealers are busy filling orders taken ahead, particularly for raisins, which were so late in arriving. One merchant, talking to THE GROCER, stated he had paid over two thousand dollars in duties during the past week. New association canned goods are coming in freely, though in less quantity than last year, dealers deciding not to hold such large stocks. There are not many changes to note in prices. Markets are easy all round, except in salmon.

CANNED GOODS—All new goods are now largely to hand, and are being distributed by the wholesalers as quickly as possible. Values are firm in salmon. Stocks are light, prices are higher, and there may be a further advance at any time. Prices as last week: Corn, 95c.; peas, 95c.; tomatoes, \$1.05; salmon, talls, \$1.35; flats, \$1.75; lobsters, \$1.75 to \$2; finnan haddies, \$1.40; corned beef, 1's, \$1.75; 2's, \$2.75.

DRIED FRUIT AND NUTS—The long-looked-for raisins are now to hand. They do not altogether give satisfaction, being rain damaged, while buyers wanted to get selected fruit at prices of common off-stock. This cannot be done. If good fruit is wanted, a good price must be paid. Valencia raisins show a disposition to sugar; this, with other reasons, is going to give a good market for California loose Muscatels, which are this year showing splendid value, and those to hand find a ready sale at lower prices. The only prunes to hand now are French. They are better stock than the usual prunes sold here. Cleaned currants, as your correspondent wrote some time ago, are going to have a much larger sale than ever before. We quote as follows: Sultana raisins, old, 7c.; California London layers, old, \$2; loose Muscatel, 6 to 6½c.; Valencia off-stock, 4½c., fine, 5c., selected, 5½c.; Valencia layers, 6 to 6¼c.; all new French prunes, 5½ to 6c., small boxes, 9 to 14c.; currants, new, brls., 3½ to 3¾c.; cases, 4 to 5c.; figs, new, 12 to 13c.; evaporated apples, 8½; dried, 6c.; Grenoble walnuts, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; p-cans, 12 to 13c.; peanuts, 10c.

FRUIT, GREEN—Apples continue in large supply, six schooners being in the slip loaded with them at one time. Winter fruit is now beginning to come forward, and shows some splendid stock. Prices are low, a person buying a quantity for cash getting them almost at their own figures. Florida lemons are now here. West India oranges are about the only quality offering. They are

now very firm. Immense quantities of Ontario grapes are arriving here, and, what our fruit men do not like, they are being shipped direct to the smaller towns. They have sold here as low as 30c. per basket. Quinces and pears from the same source are also to hand; also tomatoes. We quote: Apples, winter fruit, 1's, \$2.25 to \$2.75; do. fall, \$1.50 to \$2; oranges, 3's, \$3.50 per box; West India do., \$5 to \$5.50 per brl.; Florida lemons, \$4 to \$4.50; peaches, \$1.25 to \$1.50 per basket; Lemons, Messina, \$5 to \$5.50; grapes, per basket, 30 to 50c.; tomatoes, 50c.; sweet potatoes, \$4 to \$4.50 per brl.; quinces, \$6 to \$6.50 per brl.; per box, 80 to 90c.

DAIRY PRODUCT—Cheese continues quiet, as our price was at no time as high as that in Ontario. There has been little or no decline here as yet. Buyers show little disposition to increase stocks, but as stocks of cheese in first hands in this province is not large holders feel confident they will yet get good prices. Stocks in the hands of jobbers being small, they will soon have to replace. Butter is very firm and the first-class article is hard to get. Creamery rolls are also getting scarce. Kings-clear creamery is closed down. This was the one that chiefly supplied the city, 7,000 lb. prints having been sent in in a little over two months. Eggs are in better demand than for some time, and prunes are higher, with small stocks on hand. We quote: Cheese, 10½ to 11c.; factory price, 9¾ to 10½c.; butter, dairy, 19 to 21c.; creamery, 22 to 23c.; prints, 24 to 25c.; eggs, 13 to 14c.

MOLASSES—There is a large quantity moving now, principally on lumbermen's account. With light stocks here and in Montreal, buying in Halifax, where stocks are also limited, it looks like higher prices. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SYRUPS—The demand is now looking up with prices firm, a good Business should be done. There is practically no stocks here. Price 35c.

SUGAR—Markets are quiet. Demand is rather light and prices are easy. No change yet in jobbers quotations. Granulated, 4½ to 4¾c.; yellows, 3¾ to 3¾c.; Barbadoes, 3½ to 3¾c. Paris, lump, 6 to 6½c.; pulverized, 6 to 6¼c.

FISH—Receipts along all lines have been fairly large, and prices are easy. A few half-barrels of Gundy Bay herring are bringing good prices. They are as usual, extra fine. Shelburne and Yarmouth, as some say, are in good supply. Upward of twenty thousand boxes of smoked herring have arrived during the week. Prices are easy. As catch is good, further receipts are looked for. Large quantities of dry fish have been received in Halifax from Newfoundland. We quote: Large dry cod, \$3.90 to \$4; medium, \$3.60 to \$3.75; small, \$3 to \$3.25; haddock, \$1.75; pollock, \$1.75 to \$1.85; shad, \$5 to \$5.50; half-barrels bay herring, \$1.50 to \$1.60; Shelburne, No. 1, \$4 to \$4.25, half brls.,

Codfish Aristocracy

We belong, but are not exclusive or stuck up, and would like all readers of THE GROCER to be with us. If you handle enough fish you can. Ours always give satisfaction because we catch and cure them ourselves. We have all kinds of fresh, dry salt, and pickled fish and Finnan Haddie. Write us.

D. & O. SPROUL,
DIGBY, N. S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N.B.

Manufacturers' Agent, Fruit and Produce
Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and
Fruit. Consignments Solicited.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubleon

The leading 10 cent smoke.

Manufactured
by **THE BELL CIGAR CO.**
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
DIGBY, N. S.

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

DON'T FORGET that all the leading
Wholesale Grocers are selling

Golden

Finnan Haddies

Quality Guaranteed.

AGENTS:—

NORTHROP & CO.

Wholesale Grocers,
St. John, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

**The fame of "KENT" Canned
 Goods is spreading.**

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
 —AND—
The "LION BRAND"
Canned Goods Leads !!

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTA-
 TION of our goods. Why? Because they
 are acknowledged as "STANDARDS."
 Grocers may now rely upon getting our
 goods; with our new factory added in To-
 ronto, we are confident of supplying the de-
 mand.

See that the word "BOULTER" is litho-
 graphed across the face of the label. None
 other genuine.

W. BOULTER & SONS
PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.
OF PORT DOVER

Are manufacturers of the best
 and cheapest

Cider and White Wine Vinegars
ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S
 Pure Pickling
VINEGAR



Should be handled by every
 storekeeper at this season of
 the year.

T. A. LYTLE & CO.,
 Vinegar and Pickle Manu-
 facturers,
TORONTO.

LION "L" BRAND

REGISTERED
 TRADE
 MARK

PURE GOODS.


JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.





If Your Stock of
 Canned Goods bears this
 brand your reputation is
 secure.

If you have not got
 them book your next order
 "Delhi" and insist on
 getting them.

ST. JOHN MARKETS—Continued.

\$2 40; smoked herring, medium, 9½ to 10c.; lengthwise, 9c.

PROVISIONS—A much better demand has been felt during the past week. Clear pork is much easier. Local dealers find a ready demand for all their hams and bacon good. Clear pork, \$19.50 to \$20; P. E. I. mess, \$17.50 to \$18; prime mess, \$13.50 to \$14; plate beef, \$13.25 to \$13.57; pure lard, 10 to 11c.; compound, 8½ to 9c.

ST. JOHN MARKET NOTES.

The West India steamer arriving this week had 275 brls. West India oranges on board.

John Ryan, the popular representative of M. Lefebvre & Co., is this week meeting with his usual good success among the trade.

Among the exports from Summerside during the week were 1,000 brls. oysters, 1,500 sheep and lambs, 600 geese, and 48,000 lbs. starch.

Northrup & Co. have received part of their shipment of off-stock and Valencia layer raisins which they are offering at especially low prices.

"Choice white medium codfish, the finest lot we have seen this season," is what Northrup & Co. said to your correspondent, and they certainly did look nice.

A new brand of oil, shipped by the Canada Oil Co., is now on the market. It is understood a written guarantee is given that the oil is as good as the best American.

It is stated that Yarmouth and Shelburne fish get mixed, and the former are branded and sold as the latter, and that the former being cheaper, it is hard for the real Shelburne to compete. Others say this is not so, but that this report is used by some who are trying for an extra price. Shelburne are the fatter and better fish. This is not the first time such things have been said, and unfortunately it is but too often true.

The Canned Goods Association think it strange that almost all their orders from here are for Delhi goods. This brand was first represented here by White & Titus. The goods have earned for themselves a deserved reputation. C. & E. Carmichael have a full assortment, which they are offering at lowest prices. It is the opinion here that the association should have sold under a label of their own, as most satisfactory to all parties.

The retail dealers here are being supplied almost entirely with hams and bacon by local curers, whose product is considered better than the Canadian. They also pack a large quantity of pork. The output is increasing from year to year. There is yet room for a greater development. There is no reason why local packers should not supply the whole market, except, perhaps, the heaviest pork.

Hickey & Nicholson, tobacco manufacturers, Charlottetown, who have been making twist tobacco for many years, are extending their trade to the mainland, and have just ordered machinery for making flat tobaccos, there being only a limited demand for twist. They now have only one brand each of chewing and smoking, but will put more on the market.

C. & E. MacMichael, St. John, are working into a fine wholesale trade in light and fancy groceries. They cover the best retail trade in New Brunswick and Nova Scotia. They control the sale of Beardsley's

shredded codfish, Maclaren's Imperial cheese, Paterson's Worcester sauce, J. H. Wethey's mince meat, Sheriff's extract and Gillard's Diamond baking powder.

PERSONAL MENTION.

Aaron Wenger, of Ayton, was in Toronto last week.

Geo. W. Lee, formerly with Davidson & Hay, is now on the road for T. Kinnear & Co. He takes the West.

C. S. Windsor, of the Steveston Canning Co., Steveston, B.C., was in Toronto last week. He afterwards went on to Montreal.

W. B. Hogarth, of Tilsonburg, was in Toronto this week, and reports that he is making trade every day with "Salada" Ceylon tea. In fact he says "Salada" has done more to change Japan tea drinkers to black tea drinkers than any other tea he ever saw.

George F. Anderson, cashier, Pure Gold Manufacturing Co., returned last week from Manitoba. He was away three months, and during that time traveled over the greater part of Southern Manitoba. Business, he says, while quiet up there, is improving, and the conditions are much healthier than they were. Implement agents, he claims, have been the curse of the province, having saddled the farmers with burdens they were unable to carry. "I was pleased to see THE GROCER in nearly every store I entered," he concluded.

TRAVELER CHAPMAN WINS.

THE GROCER is pleased to learn from the reports of Osgoode Hall proceedings, published in the daily papers, that L. Chapman, one of T. Kinnear & Co.'s travelers, has succeeded in setting aside the default judgment in the case of Vance vs. Chapman. Mr. Chapman has been fighting this suit since March last, and it is gratifying to know that he has gained what he believed were his rights, with all costs on the plaintiff. The case was regarding some property in Ingersoll.

A DISTINGUISHED TORONTO BOY.

The Oban Times, Scotland, of Oct. 13th contains the following item: "The late Malaboch war. Mr. Ramsay, of the Pretoria Contingent, acknowledged to be the pluckiest man at the front by Boers, British and blacks. Such is the handsome testimonial which foots a portrait of Mr. Ramsay in one of the leading Johannesburg journals. The tall, strongly-built young fellow of quiet manners had just the right sort of grit in him to develop into a hero when in action. Many in Oban will remember him as an occasional summer visitor to the land of Lorne." The subject of this notice is a Toronto boy, born at Deer Park, and educated at Upper Canada College and Merchiston College, Edinburgh, where several Canadian boys have been educated, including the late Lieut. Stairs, who lost his life three years ago in Africa, and was an officer with Stanley's expedition. Mr. Ramsay has been in South Africa for the past four years. When the war broke out he was commissioned by the Transvaal Government, and saw some hard fighting at the front. He is a son of Mr. Wm. Ramsay, formerly a wholesale grocer of Toronto, now residing on his estate of Bowland, in Midlothian, and a brother of Fred. Ramsay, of Ramsay & Aitkens, brokers, etc., Toronto.

THE FIRST.

In the office of THE GROCER there hangs this week the first package of matches to leave the factory of the E. B. Eddy Co. in their new patent match-box. This little pasteboard receptacle holds about twice as many matches as the box previously used. It is rectangular, larger, and more artistic in appearance. But its great feature is its lid, which opens upon a hinge, and is perforated so that the box can also be used as a wall match-safe at a moment's notice.

This new package will do away with the necessity of leaving the box lying round on a table, with its contents half spilled, or the matches from being taken out of their original box before being placed in a wall or table match-holder. All that has to be done is open the lid, push aside a piece of pasteboard from a perforation, and hang the box on a hook or nail.

It is so simple that everybody will say, "Why didn't I think of that before?" But it is the simple inventions of this kind that make the greatest successes. This new package will not be on the market for a few weeks yet.

CUT IN WOODENWARE.

A cut is announced in the price of woodenware. The decision was arrived at on Monday last at a meeting of the Canadian Woodenware Association. The object is to prevent the importation of American woodenware, which has been coming into the country pretty freely of late.

BROOM CORN.

One of the largest consignments of broom corn from the Illinois district that has come to Toronto for some time is that just being received by Charles Boeckh & Sons. It consists of twenty-eight straight carloads, and aggregating nearly half a million pounds. It will probably be of interest to consumers of brooms to know that the price of broom corn has advanced fully 60 per cent. in the last three months owing to the almost total failure of the crop in Kansas and Nebraska. The best grade of carpet corn is grown in the state of Illinois, which fortunately had a heavy crop this season, but it has been almost entirely bought up by the larger manufacturers and Chicago dealers, and much higher prices are expected to rule before the next crop is harvested.

Reports from the boot and shoe trade in St. Rochis are much more encouraging within the last few weeks, and some factories have now all the orders they can fill.

Hausfrau (to dunning tradesman)—"If to-morrow is bad weather I shall be able to pay you. But if it is good weather you need not call, as we shall need the money to go to a picnic."

In a petition presented by the fruit dealers and grocers of Toronto to the City Council yesterday, the request is made that Dominion legislation be applied for, whereby for the protection of the trade and the general consumer, all fruit shall be graded, the baskets to have the grade, first, second and third class, stamped plainly on them.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by
LUMSDEN BROS.
HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW CURRANTS.
FIRST ARRIVAL

PROVINCIAL in barrels and half barrels.
PERFECTO in cases and half cases.

T. KINNEAR & CO.,
WHOLESALE GROCERS
49 Front St. E. TORONTO.

**McAlpin ..
Tobacco Co.**

Manufacturers
TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

Filberts First Arrivals

Very choicest quality

**NEW CROP
OBLONGS.**

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK
CASALINA—in Half Cases.
PATRAS—in Barrels and Cases.
CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,
Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

Now in Store:

New Currants
BARRELS, HALF-BARRELS,
CASES, HALF-CASES.
PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

**MOYUNE
YOUNG HYSONS
—AND—
GUNPOWDERS.**

Another shipment arriving ex-S.S.
"Empress of Japan."

PERKINS, INCE & Co.
41 and 43 Front St. East

We are offering
this week **New Orleans**

MOLASSES

IN THREE GRADES

Our new Prunes are now in store

SMITH & KEIGHLEY
9 Front St. E., TORONTO.



We Lead, Others Follow

The Best Value

The Best Advertised

and therefore

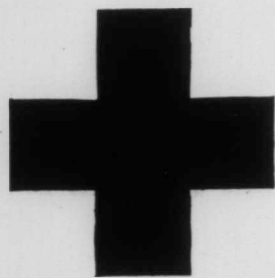
The Best Selling

PACKET TEA

No. 1 Congou,	retailing at 40 cts. per lb.	} In 1/4, 1/2 and 1 lb. LEAD PACKETS
2 Souchong	" 50 " "	
3 Pekoe Souchong	" 60 " "	

These world famed and exquisite blends of Ceylon and Indian teas are now introduced into Canada and highly recommended by

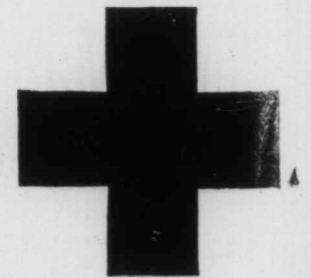
JOBBER AND RETAILER EVERYWHERE



**THE BRITISH . . .
TEA & TRADING ASSOCIATION**

LIMITED,

London, - England.



MONTREAL
Hudon, Hebert & Co.
Caverhill, Hughes & Co.

AGENTS . . .

ST. JOHN, N B.
G. W. S. De Forest & Sons

HALIFAX
Bauld, Gibson & Co.

HAMILTON, ONT.
Lumsden Bros.

KINGSTON, ONT.
Fenwick, Hendry & Co.



ONLY PURE CREAM TARTAR
and Bi-Carb. Soda
Used in It.

Pure Gold
HAS
NO EQUAL
•
TRY
IT

**BAKING
POWDER**



Pure Gold Baking Powder is never sold in bulk,
only in cans and packages.

Pure Gold Manufacturing Co.

TORONTO.

PEDLARS AGAIN.

THE street pedlars' difficulty took on a new phase in Montreal last week. As already announced, the Market Commissioners had considered the proposition made by the grocers and butchers. They eventually came to the decision to rigidly enforce a market by-law which now exists, and which prohibits indiscriminate peddling on the streets.

Mayor Villeneuve, in his wisdom, however, saw fit to suspend the commissioners' action, and the City Council, at a subsequent meeting, endorsed the chief magistrate's course, so that peddling goes on as freely as ever.

It seems certain, however, that this state of affairs won't last long, for it is hard to believe that the Montreal aldermen will be so foolish as to allow irresponsible people and farmers from the country to peddle their merchandise through the city without the imposition of some tax.

The law as it stands at present says that every pedlar in Montreal must pay an annual license fee of \$20.

The utter absurdity and unfairness of the present position of affairs is shown when this ridiculously low tax is compared with the heavy assessments that are made upon legitimate grocers and butchers.

The latest body to take up the cudgels against this peddling business is the Butter and Cheese Association, so that with all the

influences that are being brought to bear upon it, it looks very much as if the Montreal City Council is bound to take some action in the matter.

DRY GOODS.

TORONTO MARKET.

TRULY this has been an off week in the dry goods trade. The house trade has been of exceeding small proportions and very unsatisfactory. A few job lines in staples have been picked up, and there has been a movement in dress goods at cut prices to clear. Heavy woolens are selling, but orders are not large and the movement shows very little briskness. The great trouble has been, of course, the exceedingly mild state of the weather.

With regard to payments, the end of the month is usually exceedingly slow, as dealers hold up for the 4th of the month. But wholesale millinery houses who have a great deal of paper maturing at present are complaining that it is not being met satisfactorily. Cash remittances are less numerous than usual. On the whole the circumstances are discouraging.

Orders for spring goods are, however, encouraging and up to the mark in volume, due no doubt to small stocks.

One wholesale house claims to have done \$25,000 more business this month than in the same month last year. But this is a wholly exceptionable case.

MONTREAL MARKET.

The week has not furnished any special feature in the dry goods trade, as business has been very quiet owing to the exceptionally mild weather that we have had.

Reports from travelers plainly indicate that they have had a very quiet week of it.

What little demand there is, is for such seasonable goods as woolen dress fabrics, etc.; also tweeds and cloth suitings.

Remittances on the whole seem to be fair from the country, but the returns from city customers are very poor indeed.

A BLUFF MEETING.

The president of the Montreal Retail Grocers' Association was a mad man last week. All the daily papers in that city contained notices that a meeting of the Retail Grocers' Association had been called to meet in the National Hall on the Main street to consider the question of street peddling. This was a fabrication pure and simple, as the association had already met and taken the necessary action in the matter. The notices were in fact a clever dodge to get the retail grocers together to hear some remarks advertising a new collecting agency's method of collecting bad debts. It did not work, however, for there was hardly a corporal's guard in the hall.

When the grocers want to endorse anything by their presence they want first to be consulted in regard to the matter.



BRANCHES—
 MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
 St. Stephen, N.B.

A BRITISH TEA HOUSE.

KNOWN unto all the trade is the phenomenal increase in the consumption of Indian and Ceylon teas in the British Empire during the last ten or fifteen years; but not so well known—to the people of Canada, at least—are the efforts that have been made to get these teas where they are to day in the public favor.

Ever since tea had become an article of every-day consumption, China had been looked upon as the only tea producing country in the world. To persuade people that this was illusionary necessitated almost an operation on the brain. At any rate, it demanded much patience, much perseverance, and the expenditure of much money to do so. But the Indian and Ceylon tea growers and dealers have their reward in the fact that during the last thirteen years they have displaced China teas in the British market to the extent of 76,000,000 pounds.

One of the firms which has played an important part in bringing about this revolution is the British Tea and Trading Association, Limited, London, England, and its development has been in keeping with the increase in the consumption of British-grown tea.

When the association began business in 1863 it occupied a single room and gave employment to one man and a boy; to-day their staff is large and their premises exten-

sive. In Dunster House, Mincing lane, it has its market office; in Southwark street its warehouse; and at Brooks wharf its export bonded warehouse.

The company is the proprietor, amongst other brands of the "Blue Cross" and "Imperial Mandarin" teas, the former of which consists entirely of the Ceylon and Indian growth, and the latter a blend of Ceylon, Indian and Chinese teas. The brands have not only acquired a home reputation, but they are well known in the foreign markets, as is evidenced from the fact that the company has its own bonded warehouse for packing and blending purposes, something, it is said, that no other firm possesses. The firm does a large trade with Canada and the United States, the West Indies, Chili, Argentine are large customers, while Africa is being opened up to "Blue Cross" and "Imperial Mandarin," as well as to European civilization.

The machinery used in blending and packing this association's teas is of the most modern and perfected type, and in the many diversifications through which the tea is put none of it is touched by hand. After the tea is put through the requisite operations preparatory to being packed it is first enveloped in a waterproof paper, then enclosed in lead, and finally packed, machinery here again being used. Before the packages are put up in boxes and cases for despatch to various parts of the world they

are stored on shelves and exposed to a temperature ranging up to 90 degrees, thus drying them so effectively that there is no danger of the tea afterwards becoming musty.

The great success of the British Tea and Trading Association is due to the enterprise of J. Howard Moore, chairman, and F. Aldons, co-managing director, as well as to the quality of Indian and Ceylon tea.

CANADIAN EGGS IN BRITAIN.

Nash & Lightsyer, Charlottetown, P.E.I., are shipping eggs to Great Britain since August, and they have shown better profits than Canadian and American consignments. For the British market they are selected in two grades, large and small, no mixed cases being sent. They are put in 30-dozen cases with white cardboard fillers. The British buyers have now overcome their prejudice against this form of package, and many buyers there prefer them to the 120-dozen straw filled cases. They still insist on the long dozen, i.e., the 30-dozen case is counted as 300 eggs instead of 360. Canadians, however, should adopt the British custom of paying for eggs by weight. Selected eggs will run 15 to 16 lbs. to the hundred, and bring the best prices. Culls will not go over 12 to 14 lbs., and sell for less money. The buyers on Prince Edward Island are considering the best way of bringing about that custom there.

THEY'RE OFF !!
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH

THE...
MATCHLESS
WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.
HAMILTON, ONT.

OUR PACK OF...
Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The Garden City brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.
St. Catharines, Ont.



ASK FOR

MOTT'S

The Old "Servant's Friend."
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

AT LAST...

We have a Canadian Dairy and Table Salt that is superior in every way to imported Salt. It's the "WINDSOR." It sells for less. Consumers do not have to pay for Duty and heavy freight charges. The first grocer to handle it in a Town is going to get the trade in Dairy Salt. Any wholesale house can supply you.

TORONTO SALT WORKS 128 ADELAIDE ST. E., TORONTO
City Agents for Windsor Salt Works.

Tetley's Teas

HAVE NO EQUAL

To prove this..

14 Lemoine St.
MONTREAL
30 Front St.
TORONTO

TEST THEM



British
Columbia
Salmon

"INVERNESS" BRAND
Turner, Beeton & Co.
VICTORIA, B.G.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, \$12.00, \$15.00, \$20.00.

MANUFACTURED ONLY BY
J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King St West. Telephone 1610.

Central Business College

TORONTO and STRATFORD.

CANADA'S GREATEST COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd.
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA



IT
TICKLES
THE
PALATE

A Cheese Delicacy of rare quality will be found in MacLaren's Imperial Cheese. It is a soft, rich, creamy, nutty cheese, unexcelled for lunch or dinner. Put up in Brown Stone Jars. It is worthy of a place on the best table.

A. F. MACLAREN & CO.
TORONTO

60c.

doz.

A Long Stretch Between

\$ 600 00
DOZ.

But as we are The Lamp House of Canada, we have to carry all kinds, sizes, and styles, and we do!

.. WRITE FOR PRICES ..

GOWANS, KENT & CO.

TORONTO

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM FOR PATENT LEATHER.



Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty the Queen and the Army and Navy.

London and Liverpool.



Ships That Pass

May be a long time returning. Opportunities neglected may never recur.

Menthol Cough Drops are

a new thing just put on the market and there will never be a better time to introduce them to your customers than the present. Put up in 5-lb. glass jars. No sticking. No breakage. Good margin to jobber and retailer.

PUT UP BY

TORONTO BISCUIT & CONFECTIONERY CO., TORONTO



From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

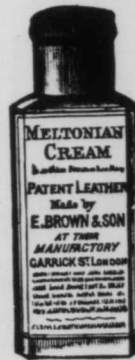
E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

**BOOT PREPARATIONS
SOLD EVERYWHERE.**



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

Put up in
4's, 6's,
8's, 12's,
and 16's
to the pound.



To be obtained from any leading first-class house in Canada.

Manufactured exclusively by

**PURE CALABRIA
"Y & S" LICORICE**

This is one of our best selling lines. We look upon the increased demand as a testimony to its superiority.

YOUNG & SMYLIE, Brooklyn, N.Y.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

MCDONALD & HALL, general store, Massey, have assigned to H. Barber & Co., Toronto.

R. Hill, grocer, Wingham, has sold out to W. Johns.

James Williamson, forwarder, Grenville, has assigned.

W. V. Gordon & Co., grocers, Montreal, have assigned.

Mrs. John Wright, grocer, Montreel, has met her creditors.

Louis Risk, cigars, London, has assigned to N. P. Graydon.

C. F. Weir, grocer, Port Stanley, has assigned to E. Adams.

O'Brien Bros., cigar makers, Barrie, have sold out to C. O'Brien.

A. Sweet & Co., general store, Winchester, have compromised.

G. Elsley, general store, Mosborough, has assigned to J. O. Cleghorn.

Baily & Claveau, general merchants, Chicoutimi, have assigned.

R. Warner, confectioner, Cornwall, has assigned to D. E. McIntyre.

Mrs. Sarah Hodge, grocer, Hamilton, has assigned to A. A. Carpenter.

A meeting of the creditors of Hector Rochon, Montreal, has been called.

Thomas Force, boots and shoes, Ottawa, is offering to compromise at 75 cents.

S. E. Adam, general merchant, is offering to compromise at 75c. on the dollar.

Wm. H. Farr, boots and shoes, Port Stanley, has assigned to Frank M. Griffin.

Joseph Rochon, St. Hubert and Ontario streets, Montreal, has assigned to Charles Deswartean.

T. Ross, general merchant, Amqui, Que., is offering to compromise at 60c. on the dollar.

Abel Cauchon, general merchant, Murray Bay, is offering to compromise at 25c. on the dollar cash.

Lemire & Frere, general merchants, Drummondville, Que., will meet their creditors 60 inst.

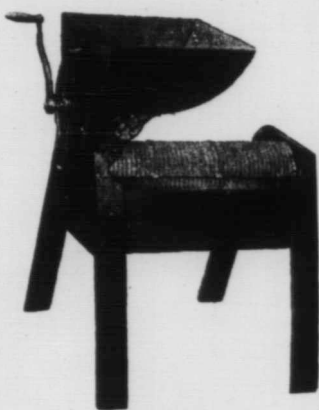
A. E. Vennar, tobacconist, York street, Toronto, has made an assignment for the benefit of his creditors to James B. Boustead. The liabilities are about \$2,000, assets not yet ascertained.

Hugh Mitchell, general storekeeper, Fergus, has made an assignment for the benefit of his creditors to E. R. C. Clarkson. The liabilities are estimated at \$7,000, with assets nominally at the same figure.

SALES MADE AND PENDING.

The stock of Pierre Richard, grocer, Que., advertised for sale by tender.

The stock of M. Guerin, grocer, Montreal, is advertised for sale by bailiff. The same



"The Grocer's Fruit Improver"

Is manufactured by men of practical business experience who have cleaned fruit by hand, the sieve, the sack, as well as other machines. Consequently we speak intelligently when we state that "THE GROCER'S FRUIT IMPROVER" is the easiest operated, cheapest and best machine ever put on the market for cleaning Currants, Raisins and Prunes.

PRICE, - \$16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

Coffee Is an Article

about which consumers are most critical, and therefore an article which demands the retailer's closest attention. Those who want a reputation for first-class goods should inspect our samples. If our traveler does not call, drop us a card and we will mail you some Coffees that will interest you.

PHOENIX MILLS

G. F. MARTER & SON

Toronto



ALLAN LINE

ROYAL MAIL STEAMSHIPS
Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
NUMIDIAN.....	Nov. 3
PARISIAN.....	" 10	Nov. 11
MONGOLIAN.....	" 17	" 18

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, \$35 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, \$30 single, \$60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

fate awaits the stock of J. Lundberg, cigars and fruits, same city.

The stock of Smart's Tea and Coffee Co., Hamilton, has been sold.

The stock of Thomas Lea, grocer, Toronto, has been sold by auction.

Assets of Wilfrid Talbot, boots and shoes, Sherbrooke, are to be sold to-day.

The stock of D. Boucher, grocer, Montreal, is to be sold by auction on Saturday.

The stock of C. Gelinas, general merchant, St. Paulin, has been sold at 51c. on the dollar.

The assets of Joseph Sharette, general merchant, St. Marie de Blandford, Que., has been sold.

The stock of Chas. Hamel & Co., general merchants, Bagotville, has been sold at 60c. on the dollar.

The stock, etc., of Danford Roche & Co., general merchants, Newmarket and Aurora, is to be sold by auction on the 7th inst.

The stock and machinery of Cimon & Vignold, manufacturers of boots and shoes, Quebec, has been sold at 55c. on the dollar.

CHANGES.

E. W. Knowles, druggist, Brampton, has been succeeded by W. R. Sharp.

N. Emery and Charles Mount, hotel-keepers, of Chatham, have both sold out.

A. L. Green, general merchant, etc., Centreville, N.B., has removed to Andore.

A. H. McLean & Co., general merchants, Albert, N.B., has sold out to M. Tingley & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Curtis & Co., victuallers, Halifax, have dissolved.

Haines & Davis, pork dealers, Halifax, have registered a dissolution.

Louise Moise Blouin and Phileas Croteau have been registered proprietors of Blouin & Croteau, grocers and hotel keepers, Quebec.

Joseph Beaubien and Paul Wattiez have registered a partnership in Outremont, Que., to carry on business under the style of the Canadian Chicory Mfg. Co.

FIRES.

The stock of James Dalrymple, provisions, Montreal, has been partially damaged by fire and water; insured.

The stock of the Silver Star Mfg. Co., manufacturers of jams and jellies, has been partially damaged by fire and water; partially insured.

DEATHS.

John H. Leacy, grocer, Cardinal, is dead.

C. Campbell, hotel, Moulinette, is dead.

Stephen Lyons, grocer, Montreal, is dead.

T. D. Millar, cheesemaker, Ingersoll, is dead.

COMBINATION ON WINDOW SHADES

Mr. McFarlane wishes us to correct the statement made in our last issue, that the George H. Hees Company had bought out the McFarlane Shade Company. He states that Hees & Co. leave here to open up business in Detroit, and that there will be no change in the McFarlane Company.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

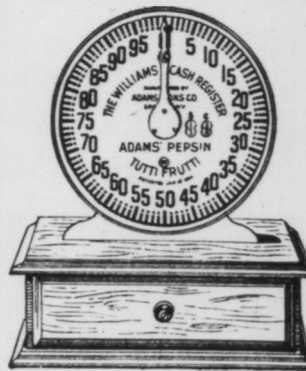
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross net.

J. H. WETHEY,
St. Catharines,
Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales
Increase
Yearly
It Holds Trade

\$1000

Will be donated to a Charitable Institution if the following statement can be refuted.

JOHNSTON'S FLUID BEEF

Contains a flocculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of **OUR GRANULATED**

REINDEER BRAND



CONDENSED MILK
EVAPORATED CREAM

CONDENSED COFFEE AND MILK
CONDENSED COCOA AND MILK

Best for Washing Day

Best For
Every Day

Keen's Oxford Blue



The very best Blue in the World.

Wholesale of the Agents

FRANK MAGOR & CO., 16 St. John St., MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 1, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4	



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 " "	75

Cook's Friend—

Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 " "	80
" " 12, in 6 " "	70
" " 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 " "	1 10
5 lb tins, 1/2 doz. in case	14 00

OCEAN WAVE No 10— doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 1 (14oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. doz. in cases	5 75
5-lb. " "	9 00
5-lb. " "	9 60

W. H. GILLARD & CO., PROPRIETORS.	
DIAMOND 1 lb. tins, 4 doz. cases	0 67 1/2
1 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.	
per doz	
1 lb. sealer jars, 2 doz. in case	2 25
1 1/2 lb. jelly jars, 2 " "	2 25
1/2 lb. " " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75

1 lb. tins, 2 doz. in case	2 00
1 lb. " 3 " "	1 20
1 lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
C.	
Abernethy	8
Arrowroot	10 1/2
Butter	6
" 3 lb pks 20	20
Cottage	8
Cocoanut	11
Garibaldi	8 1/2
Gingerbread	10
Ginger Nuts	9
Graham Wafer	9
" 2 lb. pks 20	20
Jam Jams	11 1/2
Jumbles	11
Lemon	9 1/2
Lunch	9
Molasses Snaps	5 1/2
Moss Wafers	14 1/2
Napoleon	12
Nelson Tarts	11 1/2
Oyster Crackers	6
" Square	6
" Pearl	6 1/2
Peach Cake	12
Pearl Wafers	13
People's Mixed	10
Pilot Family	5
Queen's	12
Reception	14
School Cake	11
Soda	15 1/2
" 3 lb pks 18	18
Sultans	9 1/2
Tea	10
Variety	12
Village	7
Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50

Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross	
1/2 No. 4	\$4 50
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 25

RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 50
" 3	3 50
" "	4 50

BLACK LEAD.

NIXEY'S	
London	
Canada	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes) 7s 6d	\$2 50
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d
Silver Moonlight, Plum-bago Stove Polish (19 lb. boxes)	

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss STARCH

ASK FOR BENSON'S CANADA PREPARED CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO. LIMITED CARDINAL, ONT.

Prices Current Continued-

Table listing various household items like brooms, stoves, and brushes with their prices.

BLUE.

Table listing 'Soho Square' and 'Keen's Oxford' items with prices.

CORN BROOMS.

Table listing various broom brands like 'Imperial', 'Victoria', and 'Standard'.

Table listing Windsor Patent Brush Co. products like 'Carpet Broom' and 'House Broom'.

CANNED GOODS.

Table listing various canned goods such as apples, peaches, plums, and pumpkins.

Table listing sardines and other canned meats from P & C and Marshall & Co.

CANNED MEATS.

Table listing various canned meats like corn beef, minced collops, and English brawn.

CHEWING GUM.

Table listing chewing gum brands like Tutti Frutti, Nerve Food, and Black Jack.

Table listing various candies and gums like Red Rose, Magic Trick, and Tutti Frutti.

C. R. SOMERVILLE.

Table listing various candies and chocolates like Mexican Fruit, Pepsin, and Little Lord.

CHOCOLATES & COCOAS.

Table listing various chocolates and cocoas from Cadbury's and Todhunter, Mitchell & Co.

CHAS. SOUTHWELL & CO.'S

High-class **JAMS, JELLIES, and MARMALADES**



From Vancouver in the west to Halifax in the east we are shipping

Southwell's Jams, Jellies and Marmalades

Full stock just received per Brazilian SS.

PLACE YOUR ORDERS NOW.

FRANK MAGOR & CO., 16 St. John St., MONTREAL.

Profit! Profit!! Profit!!!

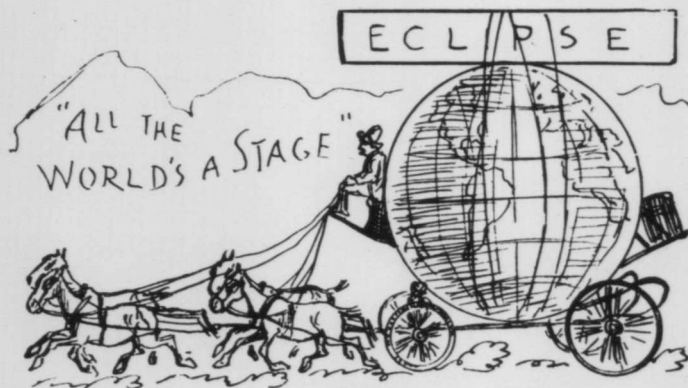
You can make a good profit by handling

Nelson's Gelatine and Nelson's Tablet Jellies

Maconochie's Fresh Herrings.
 " **Kipperd Herrings.**
 " **Herrings in Tomato Sauce.**
 " **Herrings in Shrimp Sauce.**
 " **Herrings in Anchovy Sauce.**

Prices and particulars from

FRANK MAGOR & CO., - - 16 St. John Street, MONTREAL.



"ALL THE WORLD'S A STAGE"

And all the men and women mere players if Eclipse Soap is used.

ECLIPSE SOAP

In 3 lb. bars

Pays the grocer a fair profit and invariably pleases the customer.

It Reduces Labor
 Saves Money and
 Promotes Good Temper

JOHN TAYLOR & CO.

MANUFACTURERS.....

TORONTO, ONT.

Prices current, continued—

SOUTHWELL'S GOODS

Table listing various goods such as Clear jelly marmalades, Whole fruit jams, and Black currant jelly with their respective prices.

LICORICE.

Table listing Licorice products including Young & Smylie's Licorice, Acme's Pellets, and Licorice Lozenges with prices per lb and per box.

MINCE MEAT.

Table listing Mince Meat, Condensed, per gross, net at \$12.00.

MUSTARD.

Table listing Mustard products including Coleman's Square tins and Round tins, and Keen's Square tins and Round tins with prices per lb.

NUTS.

Table listing various nuts such as Almonds, Brazil, Cocoanuts, Filberts, Pecans, Peanuts, and Walnuts with prices per lb.

RICE, ETC.

Table listing rice varieties like Aracan, Patna, Japan, Imperial Seta, and Java extra, along with other items like Grand Duke, Sage, Tapioca, and Goathead with prices per lb.

SPICES.

Table listing various spices including Pepper (black, white, fine to superior), Ginger, Java extra, and others with prices per lb.

STARCH. KINGSFORD'S OSWEGO STARCH.



Table listing Kingsford's Starch products including Silver Gloss, Pure, Oswego Corn Starch, and various laundry and culinary starches with prices per box and per lb.

Table listing Edwardsburg Starch Co., Ltd. products including Laundry Starches, Culinary Starch, and Rice Starch with prices per box and per lb.

SUGAR.

Table listing sugar products such as Granulated, Paris Lump, Extra Ground, Powdered, and various grades of brown sugar with prices per lb.

SYRUPS AND MOLASSES.

Table listing syrups and molasses including Dark, Medium, Very Bright, Redpath's Honey, and various molasses with prices per gallon.

SOAP.

Table listing soap products including Ivory Bar, Primrose, Morse's Mottled, and Eclipse Soap with prices per box and per lb.

Table listing Queen City, Detroit, Empire, Ruby, and Monster soap with prices per box.

Table listing various household products including Sweet Briar, Extra Perfume, Old Brown Windsor Squares, White Castle Bars, and other toiletries with prices per box.



Table listing Surprise Soap products including 1 Box Lot and 5 Box Lot with prices.



Table listing Sunlight Soap products including 1 Case and 5 Case Lots with prices.

TOBACCO AND CIGARS.

Table listing tobacco and cigar products including British Consols, Twin Gold, and various brands of cigars with prices per box.

MCALPIN TOBACCO CO.

Table listing McAlpin Tobacco Co. products including White Burley Chewing, Beaver, Do, and other tobacco products with prices per box.

Table listing various tobacco products including Sunny South, Solid Comfort, Special, and others with prices per box.

Table listing Dominion Cut Tobacco Works products including Athlete, Puritan, Sultana, and others with prices per lb.

Table listing Plug Tobacco products including Old Chum, Old Virgin, and Gold Block with prices per lb.

Table listing various tobacco products including B. C. N. 1-10, Athlete, and others with prices per lb.

WOODEN WARE.

Table listing wooden ware products including Pails, Tubs, Washboards, and various household items with prices per doz.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, & C.

SOLD
EVERYWHERE.

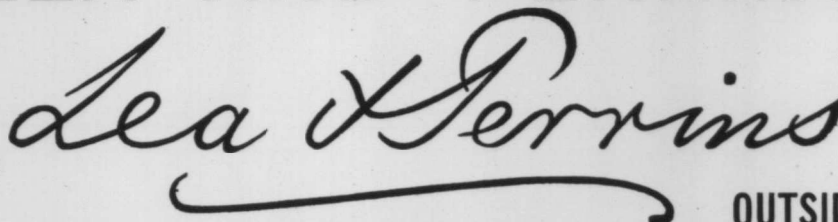
PROPRIETORS.

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe
that the
SIGNATURE



Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally.
RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

IRWIN'S CANADIAN CUSTOMS TARIFF

— AND —
ONTARIO COMMERCIAL LAW,
1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings, Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date**, and will be mailed upon receipt of price—**FIFTY CENTS.**

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The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.