

# THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, JANUARY 27, 1899.

NO. 4.



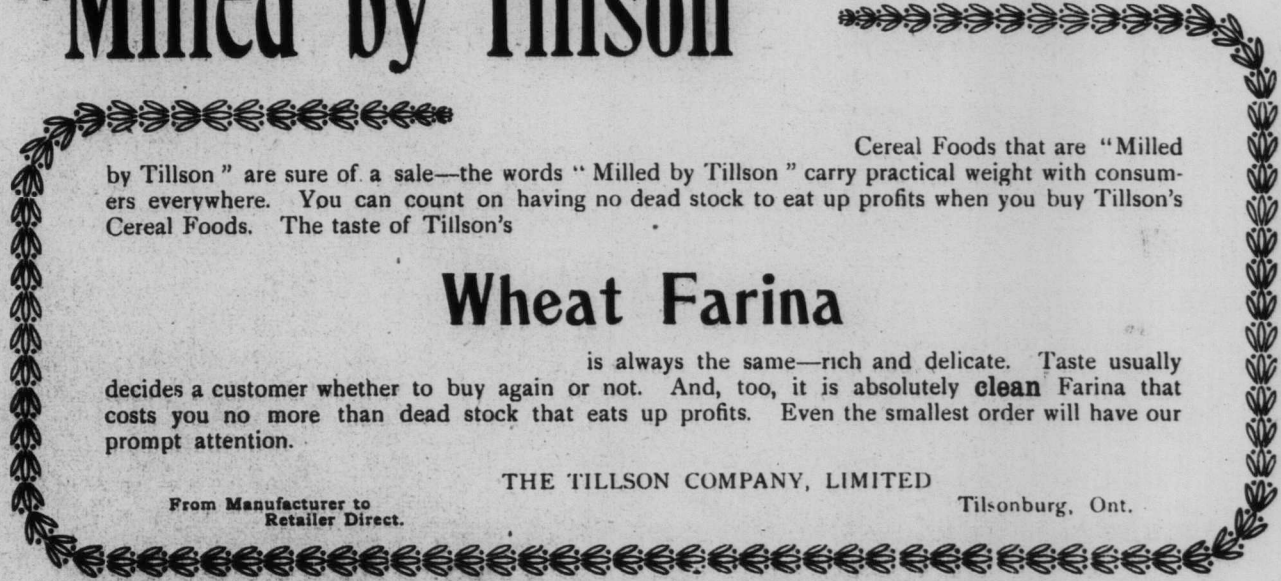
When a salesman talks price to you  
**Ask him about QUALITY**

When he talks quantity . . . .  
**Ask him about QUALITY**

When he talks merit to you . . .  
**Ask him about QUALITY**

That's the \_\_\_\_\_  
**STRONG POINT**  
 in  
**Colman's Mustard**

## "Milled by Tillson"



Cereal Foods that are "Milled by Tillson" are sure of a sale—the words "Milled by Tillson" carry practical weight with consumers everywhere. You can count on having no dead stock to eat up profits when you buy Tillson's Cereal Foods. The taste of Tillson's

### Wheat Farina

is always the same—rich and delicate. Taste usually decides a customer whether to buy again or not. And, too, it is absolutely **clean** Farina that costs you no more than dead stock that eats up profits. Even the smallest order will have our prompt attention.

THE TILLSON COMPANY, LIMITED

From Manufacturer to  
Retailer Direct.

Tilsonburg, Ont.



"We hold a vaster assortment than has been."

Here are two of them:

For Excellence of Quality  
and Delicacy of Flavour

our

Cafe Noir

cannot be beaten.

No assortment complete  
without them.

The Newest Thing Out

ZELLAR  
WAFERS

Have you seen them?

All Flavours

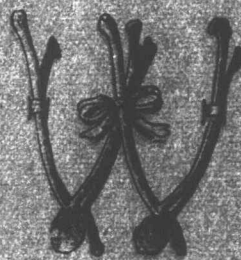
SURE TO SELL.

ADDRESS: (A post card will do)

Charles Gyde

20 and 22 St. Francois  
Xavier Street

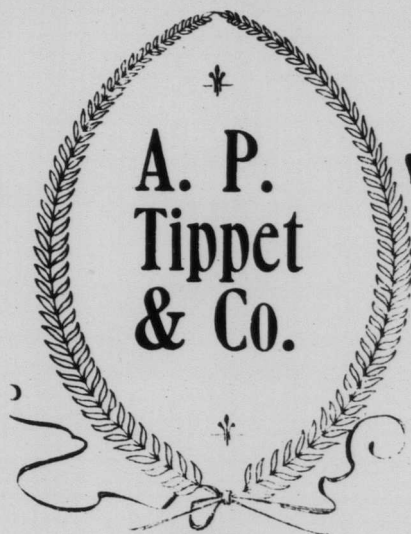
MONTREAL



WE WISH our numerous customers a Happy  
and Prosperous New Year, and desire  
to express thanks for the liberal patronage  
accorded during the past year, and trust by  
continued excellence of manufacture and  
close attention to business to merit a  
continuance.

THE WINDSOR SALT CO., Limited

WINDSOR, ONT.



Thrice happy is the grocer who has held his trade during '98 — he has welded another link in the chain of confidence that binds his customers to him. Thus, business grows—and prospers, for “Confidence” foreshadows success.

## A Few Suggestions of Highest Quality for '99.

The Bi-Carbonate of Soda that never varies in its great purity and strength —98 50/100 of pure Bi-Carbonate of Soda in it. The

### “Hand-in-Hand” Brand Bi-Carb. Soda

is the product of one of the largest manufacturers in Great Britain—The United Alkali Company. Pure, white, strong, **always.**

There is never a question raised about the purity of the materials that E. Lazenby & Son, of England, use in their products —“highest quality” is their watchword.

### Lazenby's Jelly Tablets

come in 13 different varieties. They are rich, pure, delicate. The flavorings are true to Nature.

Easy to use — quick —sure—economical.

When you think of Cocoa do you think of “purity and Fry” at the same time? Your customers do or **will** if you make the suggestion of

### Fry's Cocoa and Chocolates

The Cocoa is concentrated and dissolves easily—economy for the woman who uses it! The Chocolate (Diamond Sweet) is absolutely pure!

Sold by leading wholesalers everywhere.

AGENTS :

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.

# JAPAN TEAS

Direct from the tea gardens in Japan.  
The finest teas the world produces.

They have the largest sale of any teas in the world, barring none, a sure indication of their worth and popularity.

Most leading, up-to-date grocers are selling them, pleasing their old customers and making many new ones, as every merchant realizes that handling a standard article such as this, which is so favorably known in every civilized country on earth, cannot fail to bring them trade.

**Stick to the Old Reliables  
and Win Success.**

Payne's  
"Pebble"

A cigar you can sell for five cents and make a nice little profit on. A cigar whose future is assured by its increased monthly sales of the past. A five cent cigar of superior quality, for the price you pay.

Not as good as a ten cent cigar but many smokers pay ten cents readily for a cigar no better. I would like to have you try it—if you would like a Sample Cigar drop me a line, you'll like the "Pebble."

5c.  
Cigar

J. Bruce Payne, Mfr.

The "Pharaoh," for a 10c. line.

Granby, Que.

CROWN FLAVORING EXTRACTS

CROWN

FLAVORING

EXTRACTS

CROWN FLAVORING EXTRACTS

CROWN

FLAVORING

EXTRACTS

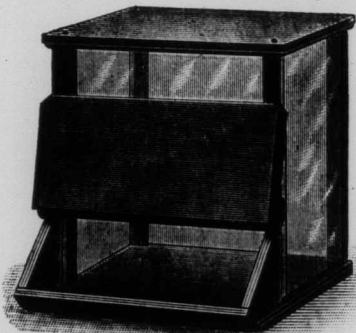
To get perfect results use

Crown  
Flavoring  
Extracts

Manufactured by

The Greig Manufacturing Co.  
456 St. Paul Street  
Montreal.

500 of these cases to be sold at a great sacrifice.



The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at \$17.00 per dozen. We offer the present stock to clear out at \$12.00 per dozen to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be \$17.00 per dozen.

T. B. ESCOTT & CO.

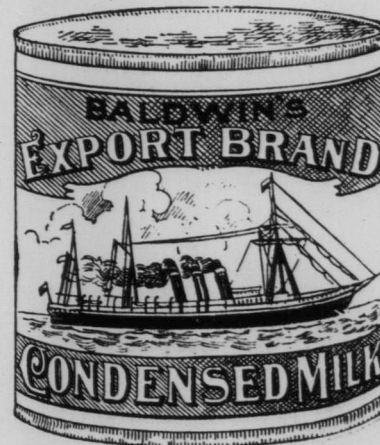
Wholesale Grocers,

LONDON, ONT.

Sell



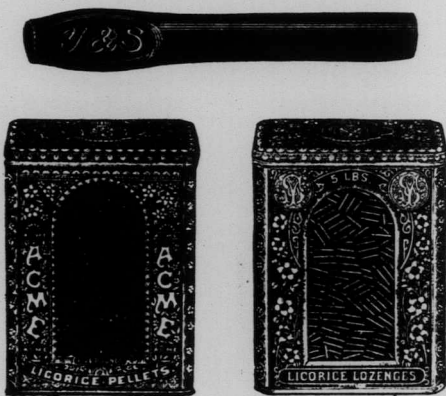
Rose & Laflamme Selling Agents Montreal





# COFFEE

AS A **LEADER** AT THIS PARTICULAR TIME OF YEAR IS WORTH YOUR CAREFUL THOUGHT. WE HAVE BEEN THINKING FOR YOU. TRY OUR BLENDS. THEY PLEASE IN EVERY INSTANCE.



# LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLIE**  
BROOKLYN, N.Y.

Established 1845.

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

**The H. A. NELSON & SONS CO., Limited**

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers. . . . .



## Sovereign Matches



# INDIA RELISH

is a sweet pickle relish that forms a valuable adjunct to an afternoon tea or light luncheon. . . . .

For sale by  
H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

MEDALS--  
PARIS  
CHICAGO  
ANTWERP  
ATLANTA, ETC.

The **GENUINE** always bear this Keystone trade-mark.



The  
World-  
Wide  
Increase  
In the  
Use of  
Ceylon  
and  
India  
Teas

An increasing ratio  
is shown in the pro-  
gress of these teas  
in the latest statistics  
of the consumption  
outside of Great  
Britain :

1890---14,000,000 lbs.

1897---51,000,000 “

1898---61,000,000 “

This marvelous and  
universal apprecia-  
tion

Is due to  
merit alone.



# Quality Counts

## The Right Quality

in the TEA you handle is absolutely essential to win the best trade—and the best profits.

**WE STAKE OUR REPUTATION** on the quality of our TEAS—the best quality at the lowest consistent prices—Teas that are specially adapted to the requirements of Canadian Tea Drinkers—and make trade for the merchant handling them.

**IN THE FACE OF COMING EVENTS** it's good business to buy TEAS that suit your trade and appeal to your judgment—we have them in

## Japans, Ceylons, Indians, and China Teas

Examine our travellers' samples—or write us direct. It's a pleasure to submit samples, and leave the rest to you.

**W. H. GILLARD & CO.,** Wholesale Grocers, Tea Importers **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

## A Great Combination

**PATERSON'S** Worster  
Sauce.  
**PATERSON'S** Eureka  
Pickles.  
**PATERSON'S** Camp Coffee  
Essence.

**Rose & Laflamme**

Agents

**MONTREAL**



**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
**ALL KINDS.**



**SAUCES**  
OF  
**ALL KINDS.**

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

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## THE ART OF WINDOW DRESSING.

By E. W. Taylor.

A WELL-DRESSED window that will draw customers must be a most valuable help to a business, whilst a badly-dressed window will detract and prove a hindrance, for it may almost be said: "Show me the window and I will tell you what manner of man the owner is," for, if the outside is dirty and untidy, it will generally follow that the interior is in accordance therewith. For the sake of obtaining ideas in designs, a walk around the principal streets of the city or town in which you are located may be beneficial, or when visiting another town notice how the windows are dressed, and, if you see a novel idea or a smartly written card or circular, just make a note of it. It does not necessarily follow that you should confine your attention to the windows of establishments in your own particular business, for it is possible to gather one or two ideas from others which, on being adopted, may make an improvement in the design you have fixed upon for your dressing. Manufacturers can also render great assistance in the matter of having their packages, etc., made of uniform size and shape, so that when placed in stacks or pyramids they can be built more compactly and give greater effect.

### STUDY THE SEASONS.

Then, again, a window dresser should, as far as possible, study the seasons, and endeavor to make his display attractive and up-to-date, and sufficiently striking to arrest the attention of the passers-by. For instance, there is the time when the housewife sets about the spring cleaning. What would be more appropriate in the window than a display of various cleaning requisites, such as soaps (the Chiswick soft soaps are put up in very attractively enameled tins suitable for the window). "Buttercup" metal polish, different furniture creams, black leads, etc. Another time,

an attractive window can be made of boxes of tea, interspersed with a few samples of fancy teas in show tins and decorated canisters. If you should wish to make a show of some butter, don't place it in a solid lump, but have it made into a few pretty shapes, placing between them a few sprigs of green or small plants; these make it look more tempting.

Many assistants are under the impression that if a window is full of goods, that is sufficient; but this is not the case, as nothing looks worse than a window indiscriminately filled with placed articles, and in this connection I would venture to throw out a few hints. The first thing to be considered is to have the plate glass thoroughly cleaned, as the least dust or dirt may obscure a purchaser's view of the article he wishes to look at, causing uncomplimentary remarks and the supposition that a similar state of affairs obtains inside, ultimately tending to loss of trade. It will now be necessary for the window dresser to settle in his mind the class of goods he wishes to show, and how he will best display them. Some assistants think it easier to sketch a design of the window before commencing operations, but in many cases this is of very little avail, and turns out to be a waste of time. After a man has had some little practice at window dressing, he generally develops a particular style or design, which he works out as he goes along, according to his space and the articles at his command.

### COLOR AND BRIGHTNESS.

Care should be taken whilst giving color and brightness to the window to avoid placing two similar colors together, and the stacks and pyramids should be as varied in size and shape as possible. A great deal depends on how a window is commenced, and if careful thought and judgment is used at the beginning in the arrangement it will

be found much easier to finish and make a better display. Do not commence with large or heavy articles at the bottom of the window, but rather goods of medium size, so as not to hide those you wish to display behind. In nearly all neighborhoods it is advisable to let the price of each article be shown by a neatly written or printed ticket so that customers can see before entering, the cost of what they want to purchase. In order to give relief to packet or tinned goods, a few loose samples of tea, coffee, sugar, etc., can be judiciously interspersed, and these will afford a good break and will also show the other goods off to advantage. Too much pains cannot be taken in seeing that all the packets and canned goods have been well dusted prior to being placed in position, also that the labels are clean and not torn or in any way damaged, as this gives a very bad appearance, and is liable to make the public think old stock is being put before them. It is far the better plan not to use the same goods twice over for exhibition, as it is liable to deteriorate the appearance and value of the goods.

### HIGH AND LOW WINDOW DISPLAYS.

Some prominent window dressers argue that it is a mistake to make the display high in the window; others hold a different view and think it is possible to set up the goods in such a manner that the whole can be seen at a glance by the passer-by, who would then stop to critically examine the articles; but the high-dressed window has the advantage of preventing those outside seeing the customers already in the shop, and this has a great weight with some who object to being the observed of all observers. Then, again, one of the best advertisements that can be obtained is, undoubtedly, that from a well-dressed window, and it is a means of often securing a chance customer, who should at once be offered a seat; ladies, especially, appreciate this little bit of civility, and our chance friend, if satisfied

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and treated courteously, may become a more and more regular customer in the future.

Equally as much care and attention should be given to the setting-out of the goods in the interior as to the window dressing, cleanliness and the tasteful arrangement of the counters, etc., being important considerations. The remarks about butter for the window also apply to that part of the counter devoted to dairy produce. Be careful not to cut up too much cheese—just enough to attract, and no more—as cut pieces soon become dry, and a few fancy cheeses placed about, and a small basket or two of eggs, will improve the general effect. The shop should be fitted-up in the best way possible—looking-glass, brass rails and ornamental work give style and brightness—and see that the fittings are arranged so that the articles may be placed where they catch the customer's eye on entering.

### SPECIALTIES.

Stacks of specialties can be put on the counter at such intervals as not to interfere with the transaction of business, and these often lead a customer to buy, when, had they not been on view an order might have been missed. Shelves and glass cases showing off the proprietary articles should be placed so that an assistant can readily supply what is asked for, and thus expedite business. No matter how well a shop is arranged, light is a great essential, and a few mirrors reflect and show off the goods to much better advantage. Glass facias, artistically written, advertising any leading article, are also of great benefit, and form no little attraction, and give a smart, business-like appearance.

[The above article is reprinted from a booklet issued by an English soap firm, and the author has been winner of some prizes for articles on window dressing.—Editor CANADIAN GROCER.]

The Lyons Cheese Co., manufacturers of cheese, Lincoln county, Ont., are advertising their intention of dissolving Feb. 1.

### TRADING STAMPS IN OTTAWA.

TRADING stamps are about as unpopular in Ottawa as they are in the rest of the Canadian cities into which they have been introduced.

A representative of The Ottawa Citizen called on some of the largest merchants of the city. Some of the opinions expressed by the latter are interesting.

C. Ross, of The C. Ross Co., Limited, said: "The giving of trading stamps enables someone to make a living easily. It is not the merchant who makes money out of trading stamps, neither is it the purchaser. The trading stamp company makes the money; they live like parasites on the people."

Fred. J. Graham, of Bryson, Graham & Co., were reported to say: "The whole thing is a farce. It is only another way of gulling the public; putting on five per cent. to take it off. Profits are cut as close as possible now. The stamp feature cannot be carried out legitimately the way profits are at present. A merchant in Ottawa advertised a sale, the other day—20 per cent. off; 5 per cent. less if you take stamps. So that is undoubtedly the way the thing is done. The only correct way of doing business is to mark the goods as close as it is possible to sell them and then stick to the price."

Stewart McClenaghan, of the "Two Macs" tailoring establishment adopted trading stamps some time ago. He said: "My regular customers take advantage of them as they do of any special sale: others are also attracted, but I cannot say that my increased business, if any, repays the outlay."

Ald. H. H. Lang said: "I disapprove of the whole system, but while such exists we are forced, in order to retain certain customers, to adopt one of the systems or the other."

The other merchants interviewed were unanimous in the opinion that the principle of trading stamps was wrong. S. A. Luke

thought them "a humbug pure and simple"; A. J. Stephens stated: "To my idea the trading stamp scheme in promising something for nothing is not above suspicion"; M. M. Pyke declares that he was of the opinion that any institution which steps in between the buyer and the seller, offering any inducements whereby they may reap a profit which someone must pay for, is a pernicious system, and ought not to be tolerated in Canada.

### FIVE GENERATIONS IN THE FIRM.

The second annual house dinner of Hanson, Son & Barter, was held at the Holborn restaurant, W.C., London, recently. Sir Reginald Hanson, Bart., M.P., who occupied the chair, was supported by his partners, Messrs. F. G. Ivey, T. C. Tanner, and F. S. Hanson, and the staff was numerously represented.

The toasts included "The Firm," proposed by Mr. W. Goodman, and responded to by the chairman; "The Town and Country Travelers," submitted by Mr. Ivey and acknowledged by Messrs. A. Sly and G. E. Martin; "Staff, London and Liverpool," proposed by Mr. Tanner, and to which Messrs. T. Bollam, W. G. Parker, A. H. Warren, and R. Brambleby replied; "The Dinner Committee," and "The Chairman."

Sir Reginald, in his remarks, referred to the fact that five generations of his family had carried on the business firm at 47 Botolph lane, now forming part of the larger premises in Eastcheap occupied by the firm. Mention was also made of the fact that Sir Reginald had studiously declined to act as chairman on the boards of joint stock companies, or to take any part in them, a line which the firm had followed.

Good cheer, good music, and good humor reigned supreme, and the gathering afforded another proof of the feeling of mutual identity of interests which animates those connected with the firm.

A word of commendation is due to the committee and to the hon. sec., Mr. J. Lovegrove, for the manner in which they discharged their duties.

At the present time we are able to offer the trade a carefully selected stock of

**TEAS** much below their real value.

**WE MUST AND WILL** have a share of your trade. When you are in the market send for samples. We are good correspondents and are pleased to answer inquiries.

**LUCAS, STEELE & BRISTOL,**

Wholesale Grocers

Hamilton.

**PURE**

ALWAYS SATISFACTORY  
PROFITABLE

**Canada Baking Powder**

1-4's to retail 5c.

1-2's to retail 10c.

1's to retail 15c.

Never sell Alum Powders when you can buy this wholesome powder to sell at these prices.

**James Turner & Co.**

**HAMILTON**

There's profit for you

in handling

Reindeer Brand Condensed goods.

You will also have the satisfaction of pleasing your customers.

# Fresh Arrivals

Shell Brand Castile Soap, Bars  
 Shell Brand Castile Soap, Cakes  
 Pearl Sago  
 Pearl Tapioca

Aylmer Canned Chicken  
 Aylmer Canned Turkey  
 Aylmer Canned Duck

## T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

### PRINCE EDWARD ISLAND TRADE.

THE following is taken from the report of President Horace Haszard, at the annual meeting of the Charlottetown Board of Trade :

The direct steamship service asked for by the board was inaugurated by the ss. Lake Winnipeg in September last, and she made a second trip in November, and after that the Canadian Steamship Co. were induced to send the Gaspesia, which sailed hence on December 25. Following was the value of the three cargoes :

Lake Winnipeg, first trip .....	\$35,148
Lake Winnipeg, second trip.....	60,000
Gaspesia.....	50,756

Detailed statements were given of these cargoes and of other shipments from ports of Queen's and King's counties to foreign markets. From the port of Charlottetown and outports in King's and Queen's the foreign shipments during the year totaled \$1,073,496, while the imports at same ports made a total of \$416,440, paying duties of \$121,016.92.

From Summerside and outports of Prince the shipments of the year were :

Products of fisheries.....	\$62,341
Products of forests.....	597
Animals and their products.....	95,096
Agricultural products.....	93,517
Total.....	\$251,551

The imports at Summerside and its outports totaled \$50,829, of which \$30,960 were dutiable, and \$28,869 free goods. The duties collected were \$10,944.

The total exports for the Island were \$1,325,047, and the dutiable imports \$296,775, paying \$131,960.92 in duties. The free imports were \$180,494.

Reviewing the agricultural business of the year it was mentioned that the wheat crop had largely failed, oats were light in yield and quantity, potatoes a short crop, but hay was abundant and of excellent quality. There was a fair demand for all products, and the importance of larger shipments of live stock than formerly was realized. Praise was accorded the Fruit Growers' Association for the interest taken in securing apples for shipment.

In regard to the dairying industry, T. J. Dillon was quoted to show that in handling milk, raising fodder of the right kinds, feeding and caring for stock, etc., the advance since 1892 has been enormous. Thirty-four factories made cheese during 1898, and of these 15 made butter also, and, in addition, there were 6 creameries. The output is estimated at 46,000 boxes of cheese, while 14 butter factories show 172 tons of butter. Eight butter factories were not heard from.

The number of cases of lobsters packed during the year were as follows :

Prince county .....	16,000
Queen's county .....	11,000
King's county .....	15,112
Total .....	41,112

The oyster catch amounted to 29,800 barrels; mackerel, 3,149 half-barrels, valued at \$44,037; codfish, haddock and hake were plentiful, and a limited quantity of salmon were taken at Tignish and St. Peters.

### CURRENTS IN LIVERPOOL.

The Liverpool statistics of currants for the past season, compared with previous years, were as follows, arrivals of new crop beginning in September : Old fruit carried over when new commenced—1897-8, 422 tons ; 1896-7, 1,069 tons ; 1895-6, 3,003 tons ; 1894-5, 686 tons. Arrivals from new fruit supplies to new fruit in year following—1897-8, 21,587 tons ; 1896-7, 19,365 tons ; 1895-6, 17,869 tons ; 1894-5, 22,741 tons. Stocks in bond on arrival of new fruit—1897-8, 941 tons ; 1896-7, 422 tons ; 1895-6, 1,069 tons ; 1894-5, 3,003 tons.

### GOOD BUTTER WANTED.

Editor CANADIAN GROCER,—Is it possible to procure really good, reliable butter? It appears to me one of the hardest things to get. Can you inform me who to apply to for first-class product?

Hamilton, Jan. 24.

GROCER.

A . . .  
**Perfect  
 Cheese.**



**With a  
 World-wide  
 Reputation.**

TO BE FOUND ON THE TABLES OF THE BEST FAMILIES  
 THROUGHOUT THE BRITISH EMPIRE.

CAR LOAD  
ARRIVING  
THIS WEEK.

# FISH

Labrador Herring  
No. 1 Split Herring  
Scaled Herring  
Boneless Fish  
Quail on Toast  
Pure Cod

CLOSE PRICES

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

### MANITOBA MARKETS.

WINNIPEG, Jan. 25, 1899.

THINGS are quiet in all lines of trade just now, and there is not much likelihood of any marked change for a month to come. Sales are slow and consist chiefly of staples at well established figures.

Wheat is still being held, comparatively few having availed themselves of the large drying plant at Fort William. It is expected, however, that the amounts sent forward will increase from this time on.

Among the business events of the week was the assignment of H. A. Holman, confectionery. This was one of the old established houses, and the failure will be a shock to many. Nothing is yet known as to the assets and liabilities.

Among the few changes for the week is the reduction of 10c. per 100 lb. on sugar. There has been a rather unsettled state of this market for the past 10 days, on account of the big fight among the large factories on the American side. Many are offering sugar in Winnipeg, and the freight from New York is 18c. less per 100 lb. than from Montreal. To-day's quotations are: Granulated, 5c.; bright yellow, 4½c.

EVAPORATED FRUITS—Dried apples are practically out of the market, owing to the high figures asked. The sales of evaporated

at 10 to 10½c. for fancy stock are small. Apricots at 16½c. are slow sellers also.

FIGS—Very few fancy table in the market, and stocks will not be increased, owing to the high price, which places them out of the reach of the ordinary buyer.

CANNED GOODS—No change, excepting that corn seems to grow scarce in the east. As offerings are small, tomatoes have not varied for a month.

FISH—It is seldom in the history of Winnipeg that the supply of smoked fish is so low, and there is no immediate prospect of matters mending, owing to the very small catch. Finnan haddies, 8½ to 9c.; smelts, 8c.; bloaters, \$1.25 to \$1.50 per box, according to size; pure cod, 7c.; boneless fish, 5½ to 6½c. Gold-eyes are out of the market just at present.

RICE—Market as to Japan is easier, though there is no actual change in price. Quotations are: "B," 4½ to 4¾c.; Japan, 6 to 6½c.; No. 1 China, 5¾c.

COFFEE—Market is dull. Rios, 8½ to 9c.; fancy green Java, 28c.; fancy green, 26c.

NUTS—New Grenoble walnuts not yet arrived.

CURED MEATS—Market continues very steady. Dry salt, 8c.; smoked, 9c.; hams, 11c.; breakfast bacon, 11 to 12c., according to the cut.

CANNED MEATS—Are a little higher. This seems to be the natural reaction from prices that were too low to allow of a sufficient profit to the packers.

CHEESE—Continues 9½ to 10c., and is very firm at those figures. According to outside markets these prices should be even higher.

BUTTER—Is without change, except that dairy, though dull, is coming in in considerable quantities.

### HE LIKES CANADIAN FISH.

William Stewart, for ten years one of the large fish-curers of Aberdeen, Scotland, has lately come to Montreal, and commenced the curing of haddies, kippered herring, and silver bloaters. All his fish are brought from the Maritime Provinces in frozen condition. They are then thawed, cured, and smoked with hardwood sawdust.

Speaking of the quality of Canadian fish, he said he had never seen any finer in the world. He is putting up a fine grade of haddies called "Aberdeen Awa'," and already his premises have proved too small for him. His silver bloaters are something new on this market and are certainly fine looking. As soon as his output will allow him, Mr. Stewart intends extending his trade to outside points, but for the present he is busy supplying the Montreal market.

Why buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them.

## Tiger Stove Polish

In two sizes, 5 and 10 cent boxes

The largest box, and 50% better than any other Stove Paste sold in Canada. Sold to the trade in 10 cent boxes at \$7.20 per gross, and 5 cent boxes at \$4.50 per gross. Put up in quarter gross boxes. Send for a sample order to

THE F. F. DALLEY CO., Limited, Toronto and Hamilton, Canada.



# A Few Delicacies

Though much has been said against articles of food preserved in tins, we can highly recommend the use of such brands as we offer to-day. They are well known, besides, every tin carries on its label the guarantee of the packer, to which we add our own.

- Crosse & Blackwell, Kippered Herrings.  
 " Herrings in Tomato Sauce.  
 C. & E. Morton, Kippered Herrings.  
 " Herrings in Tomato Sauce.  
 " Herrings in Anchovy Sauce.  
 " Herrings in Shrimp Sauce.  
 Marshall & Co., Kippered Herrings.  
 " Herrings in Tomato Sauce.  
 " Preserved Bloaters.  
 Rodel & Fils, Choicest Sardines in Oil, ¼'s and ½'s.  
 Philippe & Canaud, (C.&B.) Finest Sardines in Oil, ¼'s.  
 Barataria Canning Co., 1-lb. Shrimps.  
 Mabe & Bros., Perce Rock Lobsters.  
 2-lb. tall tins in cases of 4 doz.  
 2-lb. tall tins in half-cases of 2 doz.  
 J. W. Windsor, Ice Castle Brand Lobsters.  
 2-lb. tall tins, cases of 4 doz.  
 2-lb. flat tins, cases of 4 doz.  
 A small lot of  
 J. W. Windsor, Ice Castle Brand of Gaspé Salmon.  
 2-lb. tall tins, cases of 4 doz.  
 2-lb. flat tins, cases of 4 doz.

This is, without any exception, the finest salmon packed.

- Williams Bros. & Charbonneau, Detroit.  
 Waldorf Baked Beans in Tomato Sauce,  
 1-lb., 2-lb. and 3-lb.

Not only are these Waldorf Beans the very finest put up, but, they are also, by their attractive appearance, an ornament to any store. They bring trade.

- Armour's Baked Beans in Tomato Sauce, 1-lb., 2-lb. and 3-lb.  
 This name means the highest standard of quality.

Always in stock—Red Cross Baked Beans, Plain and in Tomato Sauce.  
 Little Chief and Log Cabin Baked Beans, Plain.

## LAST BUT NOT LEAST

- 102 cases W. K. Lewis & Bros., Boston,  
 (Brick Oven Brand), genuine Baked Beans.

On account of the low prices and excellent quality of our Canadian Beans, the demand for this brand is now small, and, to clean out our stock, we offer this lot so that it can be retailed two for 25 cts and leave a good margin.

Stocks in all lines of Fancy Groceries, Fine Wines and Liquors are very complete, and our prices, as usual, are the lowest. Ask for them.

**L. CHAPUT, FILS & CIE., Montreal.**

L. CHAPUT, FILS & CIE.

7

# PRUNES

WE ARE HEADQUARTERS, AT CLOSEST PRICES.

## CALIFORNIA.

GRIFFIN & SKELLY'S—40/50's; 90/100's.  
Boxes, 25 and 50-lbs.

## BORDEAUX.

IMPERIAL PLUMS —110's. Boxes, 56-lbs.

## BOSNIA.

IN STORE and ARRIVING—110's. Boxes, 50 and 56-lbs.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE GROCERS  
MANUFACTURERS AND TEA IMPORTERS

...TORONTO

## To the Trade.

OUR NEW SAMPLES OF

# China, Glassware— Earthenware AND Fancy Goods

Are now nearly all in, and this is the time for intending purchasers to place their import orders so as to have the goods arrive in good season.

**The JOHN L. CASSIDY CO.**

LIMITED

**MONTREAL.**

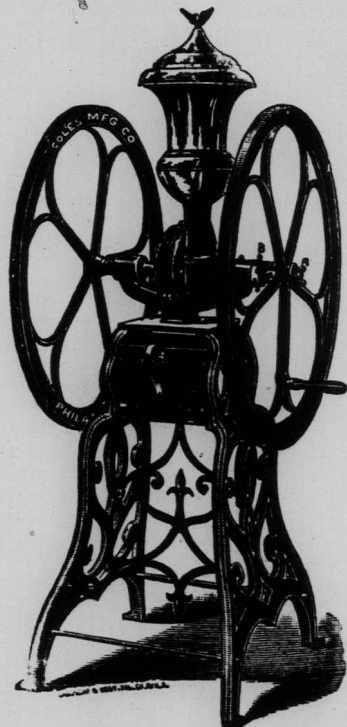
P.S.—Previous to stock-taking, which commences about 15th February, we are making a clearing sale of Oddments, which will be greatly sacrificed so as to make room for new goods.

# TROUT and WHITE FISH.

No. 1 Fall Catch Georgian Bay Fish.

## H. P. Eckardt & Co.

TORONTO



### Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.



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President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**THE RISE IN SPICES.**

GR<sup>EAT</sup> strength is being exhibited by the spice market, the most notable example being pepper. Advices from primary points tend to accentuate the upward tendency, advices from Lampong stating that the crop has all been gathered, and that it is 96,000 piculs less than last year, being less than 25,000 piculs, as against 121,000 in 1897.

The rise in pepper throughout the past year was steady, the advance up to the turn of the year being fully 33 per cent., and during 1897 and 1898 it equalled 90 per cent.

Since the first of the year there has been a further material appreciation in values. In fact, it is beyond question that the crops of Singapore, Tellicherry and Lampong are heavily short of normal, and, while the stocks in England and Europe are still large, a leading authority estimates that the total crop of 1898 will be found to be, conservatively speaking, about ten thousand tons, or 30 per cent., short of the world's consumption for the year.

In the United States, according to a well-known New York broker, the stocks consist almost wholly of Singapore pepper ;

grinding grades, Acheen, Lampong, and Tellicherry, have never been so scarce, and the European and Oriental markets are estimated to be from 5 to 10 per cent. above the parity of New York.

Broadly speaking, therefore, allowing for existing conditions, the best informed men in the trade say there is no probability of any important reaction during the first half of 1899.

Prices are well held in all markets and the tendency is rather to still further rise, than decline.

A comparison of prices at different periods at leading Canadian centres makes the advance quite plain.

Two years ago, Singapore pepper sold in Montreal as low as 5 to 5½c., and now it is impossible to obtain any under 10½ to 11c. Acheen, during 1897, was purchased as low as 4½c., but it is doubtful if a buyer could supply his wants in Montreal at present under 10½ to 11c.

The rise in Pimento in the same period has been equally marked, as the cost price has almost doubled since 1897.

In that year the inside price on it was 5c., and last year, 7½c., whereas at present it is quoted at 10c. for the inside price. Of course, these prices are for straight wholesale lots.

**A UNIQUE WINDOW DEVICE.**

A Toronto clothing and furnishing house has a window display which is attracting a great deal of interest, and which might be imitated by merchants in other lines.

Fastened to the inside of a window pane is a piece of cotton about eight feet long by four or five deep. The cotton is cut in the shape of a side elevation of a house, and is painted to represent a brick wall. The whole is roofed over, in order that the light may be excluded. A "brick" has been removed from two or three places, and, underneath each aperture, is a ticket with the words: "Take a Peep."

Of course, nearly everybody takes a peep, and, by the aid of the electric lights which are inside, one sees various articles appertaining to the men's furnishings trade tastefully arranged.

This is a display that any merchant in any town can imitate, and, if he has not electric lights to place inside the miniature house, he has, at least, a few candles.

**THE CANNED GOODS SITUATION.**

ALTHOUGH there has been no further change in the price of canned vegetables, the market has, by no means, lost any of its strength. On the contrary, it is, if anything, stronger.

The low prices which have ruled so far this season have resulted in the consumption of a large quantity of canned tomatoes, peas and corn. And, from the sorting-up orders which are being received by the wholesalers, it may be gathered that stocks in the hands of retailers are not large.

It is probable there may not be anything approaching the same demand for canned goods on Klondyke account that there was last spring; but, while this is so, there will, in all likelihood, be a large influx of people to the Atlin Lake district. In fact, the stream heading in that direction is, already, by no means insignificant. On this account there will, therefore, certainly be a good demand for canned goods.

On the Coast a good demand is evidently expected for canned vegetables, and during the past week or so some transactions for round lots have been consummated in the east for shipment there. One operator has booked an order for 4,000 cases each of tomatoes and corn, and another reports having taken one for 1,500 cases.

Whether or not we shall see the maximum figures of 1898 touched, remains to be seen. One thing, however, seems certain: When the demand becomes active, we may expect to see prices appreciate. This is particularly probable in regard to canned tomatoes.

He who is blown about by every wind, like the weathercock, makes no headway.

**ADVANCE IN BROOMS.**

Brooms have been advanced 15 to 20c. per dozen. This appreciation in value is due to the high prices ruling on broom corn. The Broom Manufacturers' Association in the United States advanced its prices 25c. per dozen some weeks ago.

The strength which has developed in the broom corn and broom market during the last month or so is due to two causes: (1) the crop of broom corn is about 50 per cent. short, and (2) what of the crop there is has been largely cornered by certain persons in the United States.

## ANOTHER CHAPTER IN THE PICKLE QUESTION.

A NEWSPAPER that is independent and outspoken is frequently misunderstood, and often stirs up the enmity of those it aims to benefit, to the financial loss of the journal that undertakes the task.

As the readers of THE CANADIAN GROCER are well aware, this journal has for some months been vigorously urging the manufacturers of vinegar and pickles in Canada to improve the quality of their goods.

The sole object has been to awaken the manufacturers in these lines to a recognition of their opportunities. How these efforts have been appreciated by those whom they were specially designed to benefit may be gathered from the following note, which was received at this office a few days ago :

Editor CANADIAN GROCER,—Please discontinue our advertisement, as it is not satisfactory to us to advertise Canadian pickles in a paper which is continually condemning them in its editorial columns.  
Yours truly,

T. A. LYTLE & CO.

We are not only sorry that Lytle & Co. have seen fit to take offence at the articles in question, but we are surprised. Lytle & Co. have for some time stood as the champions of good pickles and vinegar. Naturally, we might, therefore, have expected their cooperation. But, if they could not accord us that, surely they did not think, because they were advertisers of ours, that we must refrain from criticizing Canadian pickles generally.

We have in mind communications, oral and written, received by us from Mr. Lytle, a few years ago, in which the bad condition of a great deal of the vinegar and pickles turned out by Canadian factories was pointed out in no mild terms. These communications were not only published, but, in order to help along what we deemed to be a good cause, they inspired us to editorial effort.

Then he was pleased; now he is displeased, and discontinues his advertisement.

Ten times over would we have rather praised Canadian pickles than have condemned them. But, when the poor quality goods that were being turned out by the average pickle factory were so much in evidence, how could we be expected to

commend? It was impossible to do so and tell the truth.

It is not that Canada cannot produce the vegetables for making pickles; it can without any doubt. And it can produce the vinegar, too, if it will.

The great desideratum is not materials; it is men; men with enterprise and skill.

Those who go into the pickle industry appear to be consumed with the idea that imported goods can be combated with cheap goods. And cheap goods they have made, until grocers, wholesale and retail, thoroughly despise Canadian pickles, while, in spite of a handsome protection under the tariff of 35 per cent., the importation of foreign pickles is steadily increasing.

This protection is not of recent date. It has been enjoyed for years, but it is becoming a question well worthy of serious consideration as to whether or no a high tariff should be maintained in the face of the persistent neglect of the pickle manufacturers of this country to take advantage of the opportunity which it offers them to build up a healthy industry.

An industry, like an animal, that will not thrive, after a long period of pap-feeding, should be left to itself. If it possesses any merit it will "grub" for itself; if it does not it will die.

## MR. KEMP ON TRANSPORTATION.

AT the annual meeting of the Toronto Board of Trade, on Thursday last, the burden of President Kemp's inaugural address was the transportation problem, especially in its relation to the "Queen City."

During the last few years Mr. Kemp has taken a lively interest in transportation matters, and since becoming an officer of the board, they have come within his special purview. The mass of information contained in his speech shows that he has not allowed to go unimproved his opportunities for collecting information in regard to what is not only a live and interesting question to the people of Toronto, but to the people of the greater part of Canada as well.

At present about five out of every six bushels of wheat exported from Canada go by way of Buffalo, and Mr. Kemp

urged that the building of an air line railway from Lake Ontario to Georgian Bay would tend to divert a larger proportion to Canadian ports for shipment. "The route, if owned by the Government, could be considered as part of our canal system," he said.

He quoted from the report of the special committee of Senate in regard to transportation, in which it was stated, in effect, by an expert who gave evidence that on the great lakes could be carried for \$1 what it costs the best situated railways in the United States to carry for \$27. However, in view of the great difference in the cost of construction, Mr. Kemp favored a railway from Georgian Bay to Lake Ontario as a substitute for a canal.

"If you are going to divert an appreciable amount of the grain business to Canadian channels, and thereby build up ocean ports like Montreal and Quebec, the short railway haul between Georgian Bay and Toronto, and the utilization of the canals, must be the important factor."

An exaggerated opinion may obtain in the minds of some as to the ability of the proposed air line railway to produce the effects desired, but whether that be so or not, it is certain that the construction of such a line would add another outlet to those already in existence for the produce of the great Northwest, which is now only in the initial stages of its development, for merchandise, like water, follows the channels of least resistance.

Mr. Kemp's request for prompt action was timely and not without reason, for promptness has not, for many years, been one of the peculiarities of the Toronto Board of Trade. Inaction is what it has become noted for.

The president may suggest schemes or call for cooperation, but, unless there be a willing response, he is like the commander of a vessel with a crew that will neither reef, sail nor steer. It is to be hoped that the board of 1899 will inaugurate a new order of things. It is not likely to be the president's fault if it does not.

There are skeptics in religious matters, and it is only to be expected that there will be unbelievers in the efficacy of advertising.

A MISREPRESENTATION OF THE DESIRE FOR RECIPROCITY.

THE particular policy of The New York Sun is to persistently misrepresent Canada and Canadian affairs. And its Montreal correspondent is a faithful servant.

In a recent issue this correspondent remarked that unless Sir Wilfrid Laurier "returns from Washington with some very liberal concessions to the hard-pressed farming industry of Canada, his race may be considered as good as run."

Anyone reading the above extract, who was not conversant with the facts, could come to no other conclusion than that the Dominion of Canada was so much in need of a reciprocity treaty that the failure of its Commissioners at Washington to successfully negotiate one would result in the overthrow of the present administration.

THE CANADIAN GROCER has no brief to defend the Government. Neither has it any desire to do so. All this journal is concerned about is good government. And as long as it is good, this paper does not care whether it is administered by Liberals or Conservatives. But it is concerned when false statements regarding the country are published in such an influential journal as The New York Sun.

As we have, time and again, stated, a fair measure of reciprocity would be acceptable to a majority of the business men of this country.

But there is by no means any danger of a Government being hurled from power if its representatives return from Washington without a treaty in their pockets.

If there is any hurling from power done, it is more likely to be on account of a treaty than because not of one.

Any fair reciprocal arrangement whereby the Canadian farmers could get their produce, such as grain, potatoes, beans, eggs, apples, etc., into the United States under less onerous conditions than now obtain; lumbermen their coarse lumber, and miners their coal, would undoubtedly be acceptable.

Canada never enjoyed greater prosperity than it is at the moment enjoying. And never in the history of the country were the prospects so bright as they are now. There is no doubt about that.

Then, in spite of the adverse influences of the McKinley and Dingley tariffs, the foreign trade of the country is developing rapidly.

The year the McKinley tariff went into operation, 1890, the aggregate foreign trade of the Dominion was valued at \$209,514,735; last year it was about \$300,000,000, or an increase of over 43 per cent. in eight years, notwithstanding the marked depreciation in market values, to say nothing of the adverse United States tariff.

In 1890 the exports of the Dominion were \$96,749,149; in 1898 they were \$159,485,770, a gain of over 64 1/2 per cent.

The following abstract statement of the exports to Great Britain and the United States, respectively, for the years 1890 and 1898 will be read with interest:

EXPORTS OF CANADIAN PRODUCTS TO GREAT BRITAIN AND THE UNITED STATES.

	1890.		1898.	
	G. B.	U. S.	G. B.	U. S.
The mine .....	\$ 630,815	\$ 3,963,257	\$ 2,230,1	\$13,838,833
Fisheries .....	2,207,442	2,850,528	4,822,688	2,979,314
Forest .....	14,098,865	10,247,640	15,638,045	9,348,877
Animals and their produce .....	18,578,722	5,966,474	39,634,662	4,278,214
Agricultural products .....	3,661,826	7,519,253	37,688,272	1,136,475
Manufactures .....	1,816,147	2,667,282	4,900,481	2,781,885
Miscellaneous .....	5,357	76,773	6,443	51,562

It is true the above table shows a falling-off in the exports to the United States of all the things in which the farmer is directly interested, namely, in products of the forest, animals and their products, and agricultural products, but the decline, roughly speaking, \$8,000,000, is more than made up by an increase of about \$66,000,000 in the exports of the same products to Great Britain.

Then, as to the hard-pressed farming industry of Canada, The Sun's Montreal correspondent could scarcely have been seized of the facts or he never would have deigned to make such a statement.

During the period of depression the farming industry in Canada suffered as well as the farming industry in United States although not to the same extent. But to-day the farmers of the Dominion are anything but hard pressed. They are doing well, and the outlook was never probably as bright. They have better buildings, better and more valuable implements; more live stock; a much greater output of dairy products. Farm lands in the older Provinces have de-

preciated in value, but that is characteristic of farm lands the world over.

If Canada is to have a reciprocity treaty with the United States it must be on a fair business basis. On such a basis Canadians are quite prepared to enter into a treaty. On any other they are not. And as far as anxiety goes, this quality was never so little in evidence since reciprocity between the two countries came within the sphere of practical politics. In fact, no sign of it can be discovered in the press, in the speeches of politicians, or in the conversations at the clubs, in the hotels or in the streets.

CANNED GOODS PACK OF 1898.

AT the annual meeting of the Canadian Packers' Association, held in Toronto the latter part of last week, the reports received from the various factories showed the pack of tomatoes to be slightly in excess of former years. The quantity of corn and peas, on the other hand, was slightly less than usual. More strawberries than usual were put up, but in peaches, pears, plums, etc., the pack was on the light side. It was demonstrated that the packers have very little stock left, and are better cleared up than is usual at this time of the year.

"I believe," said one of the packers, "that all the canned goods packed last year will be wanted before the next pack comes in, provided the prices are not held so high as to limit consumption."

The daily papers, in their reference to the meeting, stated that a combination was being formed to handle the output of the different factories in the association. This has occasioned a great deal of talk among the trade, and the question is heard on every hand, "Is it true?" From what THE CANADIAN GROCER can gather, a proposition was made to form a joint stock company, but no action whatever was taken in the matter.

President Ferguson, in his report, stated that, in some lines, there appeared to have been packed quite as many canned goods as the country required, while the prices of these particular lines were the lowest in the history of the packing business. He held, therefore, that it was not opportune to start new factories.

When he urged members not to sell their goods before they were packed, he urged wisely.

Referring to the export trade in canned goods, President Ferguson declared that freight rates absorbed all the profit, and he pressed upon the executive the necessity of trying to secure more favorable rates.

The officers of 1898 were reelected.

ALL GROCERS SAY : The sale of Japan tea is growing beautifully less.

# "SALADA"

## CEYLON TEA

has already killed the sale of China teas, and is turning thousands away from the use of the injurious teas of Japan. **DON'T WAIT** until others have weaned away your tea trade, **BE ON THE ALERT** and keep "SALADA" Ceylon Tea in the most prominent place in your store.  
 MONTREAL OFFICE : cor. St. Paul and St. Sulpice Sts. TORONTO OFFICE : 32 Yonge St.

### Ivory Bar

IS PUT UP IN

- 1 lb. bars.
- 2 6-16-lb. bars. } 60 bars in box.
- 3-lb. bars.

**Ivory Bar Twin Cake**  
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited

### Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited  
KENTVILLE, NOVA SCOTIA

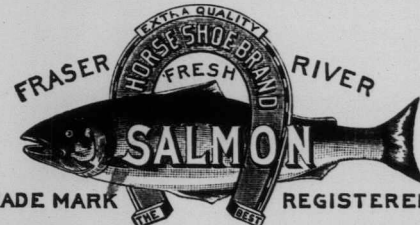
### BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."** Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS :  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., - St. John, N.B.  
Agent for Eastern Provinces.  
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### F. E. JODERY & CO.

PRODUCE AND PROVISIONS.  
Commission Merchants

for the sale of

**BUTTER, CHEESE, EGGS,  
GAME, POULTRY,**  
and all kinds of  
**COUNTRY PRODUCE.**

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

### BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED 1889.

Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
4. Telegraphy, Commercial and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

Address : **J. Frith Jeffers, M.A.**  
Belleville, Ont Principal.

EXCELS ALL OTHERS  
in QUALITY  
and PRICE

# REMY'S STARCH

### REMY'S MATCHES

Plain and Impregnated.

FAR SUPERIOR  
TO ANY  
OTHER

# REMYLINA

THE NEW CORN FLOUR.

REMY'S

HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address  
all Communications to

**H. BECKER,** 8 Lower Thames Street, **London, E.C.**

# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

TORONTO, Jan. 26, 1899.  
GROCERIES.

THE wholesale grocery trade, while not what might be termed active, is decidedly good for this time of the year. Ever since the New Year opened business has been rather better than is usual at such a period. Practically every line of goods, with perhaps the one exception of sugar, rules strong as to price. Canned goods are going out fairly well for the month of January, and the feeling in regard to price is decidedly one of confidence. The coffee market is steady and there is a fair business being done by local wholesalers. The sugar market has continued unsettled, although no change has been made in the price in Canada, but cables, the beginning of the week, were more satisfactory. Syrups and molasses are in fair demand. Spices rule firm, particularly pepper. Teas are still the most active line in the wholesale grocery trade, and the condition of the market is decidedly strong, particularly for Indian and Ceylon descriptions. Foreign dried fruits are not receiving much attention.

### CANNED GOODS.

The condition of the canned goods market continues favorable. The demand is steady for small sorting-up lots, although a few good sized orders have been booked during the week by local wholesalers, and business is gradually increasing. Of course, this is not yet the season for an active trade. It is reported on good authority that one firm alone has booked, within the last few days, an order for 4,000 cases each of tomatoes and corn, for shipment to the Klondyke, while another packer has secured an order for 1,500 cases of tomatoes during the last few days. The idea of wholesalers as to price to retailers is still 85 to 90c. as quoted a week ago. Corn rules at from 90c. to \$1, and peas are still quoted at 75c. upwards.

There is still very little doing in canned salmon, but prices remain firm and unchanged. Advices from the Coast state that there are likely to be a few new canneries put up in time for next season's work. In canned lobsters there are still a few first-class brands being offered. In canned fruits the demand is moderate.

### COFFEES.

Local wholesalers report a good trade doing in green Rio coffees. Advices from Rio and Santos state that the crop movement is small. This has had the effect of helping to steady the market. The market is also steady for mild grades of coffee.

### SUGARS.

The outside markets continued weak until early in the present week, when the cables unexpectedly announced an advance of 1½d. in the price of beet. In New York, up to the end of last week, raw showed a decline of 1-16 to ¼c. per lb. The mar-

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

ket for refined sugar continues demoralized there, owing to the cutting of prices between the Trust and the independent refineries, and the latest advices this week state that soft sugars are still being shaded. There is not a great deal doing in Canada. Business is of a hand-to-mouth character, and refineries say that prices are now getting down to a basis at which they are likely to lose money, owing to the unsatisfactory condition of affairs in the United States. The Canadian market is without change as to price, standard granulated still being quoted at \$4.48 for Montreal and \$4.43 for Acadia sugar, Toronto. Yellows rule at from \$3.93 upwards.

### RICE AND TAPIOCA.

Local wholesalers report a better movement in rice than is usual at this time of the year. The principal kind wanted is "B" rice at from 3¼ to 3¾c. per lb. Tapioca is still moving well at from 3¼ to 4c. per lb. The outside markets are steady and unchanged.

### SYRUPS AND MOLASSES.

There is a fair demand for syrups for table use, and a better business is looked for next month. At the same time, the difficulty of getting dark syrups is causing

the trade to be of less volume than it otherwise would be. The refineries have little or no syrups of any kind to offer. There is a good demand for molasses at from 25 to 28c. per lb.

### SPICES.

The feature of the spice market is a further advance in the primary markets in pepper. The cable received early in the week from the east states that the prices are ¼c. higher. All other spices are steady.

### TEAS.

The tea market is in a decidedly healthy condition. Brokers report a good demand for hard-twisted polished Japan teas at from 16 to 16½c. per lb., and some transactions have taken place, but these teas are scarce. Teas, however, ranging from 12½ to 14c. per lb. are reported to be in good supply, but not much wanted.

There has been some inquiry for Young Hyson teas, and a few transactions are reported by brokers. The price is still strong for Young Hysons, owing to the shortage in Japans, and there seems to be further indications that low-grade Young Hysons will be in active demand at stiff prices.

A cable from Colombo, Ceylon, states that low-grade teas are from ½ to 1c. per lb. dearer. There is a demand here for both low-grade and fine flavored Ceylon teas. Good flavory teas are scarce. The demand on the local market for these teas is reported to be more active.

Low-grade Indian orange Pekoes at from 15 to 16c. are scarce. A scarcity is also to be noted in low-grade teas of this growth. The market is firm, and there is every indication that a large business will be done. The market in India is almost closed, and it will, therefore, be at least eight months before new crop teas reach this market.

### FOREIGN DRIED FRUITS.

CURRENTS—While quotations being received from the primary markets are a little lower than they were a month ago, yet the price is steady at present figures. Advices from Greece state that lower prices are not looked for. The local demand for currants is rather light.

VALENCIA RAISINS—The local market is quiet, with prices nominally unchanged.

PRUNES — Advices received indicate that prices in the primary market are, if anything, higher for Bosnia prunes. Californian prunes are quiet and unchanged. The volume of business in prunes on the local market has so far not been up to expectations.

FIGS—Some further shipments of tapnet figs have been received during the week, and local wholesalers are quoting 4 to 4¼c. per lb.

CALIFORNIAN DRIED FRUITS—Advices from the outside markets report a scarcity of

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both apricots and peaches, and with an upward tendency in prices. A few peaches that had been held by dealers in the Eastern States have been brought upon the Toronto market, but practically no business has been doing from the Coast.

## GREEN FRUITS.

Business is picking up nicely. The demand for oranges and lemons is now fair. Receipts are plentiful, so prices keep steady. Some Sevilles are now offered at \$3 for 200's and \$4.75 for 500's. The latter size are also sold at \$1 per 100. Some Sorrentos are offered 50c. below last week's figures, so the quotation is now \$1.50 to \$2. The amount of cranberries in store is now large, but is considered fully sufficient for requirements. Almeria grapes are advancing, an increase of \$2.50 being noted for best qualities this week.

POTATOES—The situation is unchanged. Offerings are liberal in quantity, but are held firmly at 58 to 60c. f.o.b. cars at Toronto. The street market is steady at 60 to 70c.

POULTRY—Chickens are in great demand, and are 10 to 20c. dearer; ducks are also firm at an advance of 25c. Turkeys and geese are selling well at an advance of ½c. per lb.

## COUNTRY PRODUCE.

EGGS—If the warm weather of the past week or so continues there will be quite a break in the price of eggs, as receipts are already increasing. Held eggs are steady at 16 to 17c., and some are still asking 18c. Boiling stock is down 2c., and is now quoted at 22.

DRIED AND EVAPORATED APPLES—A fair jobbing trade is noted for dried stock at 5½ to 6c. Stocks outside are pretty well cleared up, and continue steady at 5½ to 5¾c. in a jobbing way. Evaporated

apples are moving well, with prices steady at 8¼ to 8½c. outside, and 8½ to 9½c. in a jobbing way, locally.

VEGETABLES—No change. We quote as follows: Rhubarb \$1 to \$1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to \$1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to \$1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.

## BUTTER AND CHEESE.

BUTTER—There is a good fair demand for dairy rolls and prints. Tubs are quiet, there being no fresh offering. Prices for all makes are firm. Creamery is easier in tone, though an excellent local demand is reported. Creamery prints and squares, labeled, are worth 20 to 21c. in Toronto. The few tubs and boxes offering are quoted at 19 to 19½c. at factories.

CHEESE—A good demand is reported, and a strong feeling is manifested, especially for late makes. A couple of cars of early makes are offered at 8¾c., but 9 to 9½c. is the general quotation. Late makes are worth 10 to 10½c.

## PROVISIONS.

Receipts of dressed hogs are still large, and another decline of 5 to 10c. brings prices down to \$5 to \$5.10. Long clear is moving fairly well, but is ¼c. cheaper. Smoked meats are moving freely at prices

¼c. below those of a week ago. Barreled pork has declined 50c. Shortening is ½c. per lb. cheaper.

## FISH.

Halifax herring in half-bbls. are 20c. cheaper, and splits are 25c. less. Otherwise no change is noted. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, \$2 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.20 to \$1.30 per gallon, or \$6.25 per large pail.

## GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The situation is unchanged. Red and white are now quoted at 71 to 72c. at middle freight stations. The street market is steady, with good deliveries of wheat and oats. Prices are unchanged. We quote: Wheat, white, 73c.; red, 72½c.; goose, 71c.; peas, 62 to 66c.; oats, 34c.; barley, 47 to 48c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—There is no change. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.80 to \$3.90; straight roller, \$3.25 to \$3.35, Toronto freights.

BREAKFAST FOODS—A good business is reported, but no change in prices is noted. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled

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70 and 72 Front St. East, TORONTO

wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### HIDES, SKINS AND WOOL.

**HIDES**—Cured hides are ¼c. dearer. Otherwise there is no change. The demand is brisk. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—The market is firm for sheepskins and lambskins at 85c.

**WOOL**—No change. Market weak. We quote fleece at 15c. and unwashed at 10c.

#### SEEDS.

There is a more liberal offering of red clover. The market is dull, in sympathy with a decline in the United States market. Prices here continue at about \$3 to \$3.75 aboard outside for good to choice seed. There is very little doing in alsike, which is quoted at \$2.50 to \$4 outside. An occasional small lot of timothy is offered. Machine-threshed is worth \$1 to \$1.30; bright, unhulled, \$1.60 to \$1.75 outside. It should always be remembered that the price quoted is what buyers are paying outside, not what they are selling at in Toronto. The expense of freight, recleaning, handling, etc., is considerable, so there is a fair margin between the prices paid at outside points and the prices asked at Toronto for recleaned seed.

#### SALT.

There is no change in prices noted. The large offerings of English salt are causing considerable uneasiness among Canadian dealers. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 50c. English salt is quoted at 48¼c. per sack. These sacks range 13 to the short ton.

Direct shipment of (Choice Pea Beans.)  
**CURRANTS** from **PATRAS**  
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

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New Dates

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White and Lima Beans

**CLEMES BROS., 51 Front St. East, Toronto**

## MARKET NOTES.

Brooms are 15 to 20c. per dozen dearer. Bosnia prunes are slightly higher in the primary market.

Halifax herrings are 20c., and splits 25c. cheaper this week.

English salt is offered at Toronto at 48 $\frac{3}{4}$ c. for sacks of about 154 lb.

A cable from Colombo, Ceylon, notes an advance of  $\frac{1}{2}$  to 1c. per lb. in low-grade teas.

Chickens have advanced 10 to 20c.; ducks 25c. per pair. Geese and turkeys are  $\frac{1}{2}$ c. dearer.

Seville oranges are on the market at \$3 for 200's, and \$4.75 for 500's. Sorrentos are 50c. cheaper.

Long clear bacon, hams, rolls and backs, have declined  $\frac{1}{4}$ c.; shortening is  $\frac{1}{2}$ c. cheaper; barreled pork is 50c. lower in price.

Rutherford, Marshall & Co., and D. Gunn, Bros. & Co. are advising their customers not to hold any new laid eggs as the mild weather has caused considerable increase in the receipts.

## QUEBEC MARKETS.

MONTREAL, Jan. 26, 1899.

## GROCERIES.

THE general grocery market recorded considerable activity during the past week, and there was no lack of interesting features. In the first place, a much steadier feeling has been exhibited in sugar lately, as a result of a rather sharp advance in raw beet abroad, while the prevailing uncertainty did not check the movement from refiners here to any great extent. Molasses and syrups have ruled steady. Local jobbers have been buyers of Valencia raisins to a considerable extent during the past 10 days, and advices from Denia have continued very firm in tone. The same feeling is exhibited by currants, while the approach of Lent is likely to lead to a better movement in such lines as prunes and other dried fruits. Canned goods have again demonstrated their firmness in both vegetables and salmon, as will be noted in the appended market reports. Spices are very strong abroad, and the feeling is reflected here. Coffee and tea are steady, and there has been considerable movement in the latter from first hands, particularly in Japans and Ceylons. Unseasonable weather has seriously interfered with trade in fresh fish and green fruit.

## SUGAR.

This staple, which, until very recently, has exhibited a very unsettled feeling, has assumed a steadier tendency as a result of a firmer feeling in beet abroad. Despite the uncertainty also the movement here has been quite fair during the past eight days. Recent cables from London reported cane steady, with Java 11s 3d., and fair refining, 9s. 9d. Increased demand has induced a firmer feeling in beet, and present month was quoted  $1\frac{1}{2}$ d. higher on Monday, at 9s. 3d., with a similar rise for next month's delivery at 9s.  $3\frac{3}{4}$ d. In New York raw was quiet,

fair refining, 3 $\frac{3}{4}$ c., and centrifugal 96 test, 4 $\frac{1}{4}$ c. Refined was quiet in that market lately. Local quotations at this writing are as named last week.

## SYRUPS.

The steady feeling is fully maintained in Canadian syrup at 1 $\frac{3}{4}$  to 2 $\frac{1}{4}$ c. per lb. in the wood.

## MOLASSES.

There has been no important change in the molasses market, the trade being quietly supplied with Barbadoes molasses by the wholesale houses at 31c. in lots and 32c. in small quantities. If it was the question of moving a round lot, however, a buyer would have to pay these figures, as the action of the jobbers is due to the fact that they are determined to keep outsiders from interfering with their customers. How long they can afford to follow this course is difficult to say. Private advices from Barbadoes state that the weather of late has been favorable, and a fair average crop is expected, but it is predicted that the first deliveries will be fully two weeks later than they were last season.

## DRIED FRUIT.

There has been more activity in Valencia raisins during the past ten days, as local jobbers have been buyers to a considerable extent. This was not due to the fact that their supplies were not ample, for they were well assorted, but simply that they considered many of the lots offering a purchase. As a result, several commission men here have been entirely cleaned out of stock. Cables from Denia have been firm lately, some quoting an advance of 2s., and firm offers of 17s. cabled last week for selected were refused, sellers asking 19s. there, which is equivalent to 5 $\frac{1}{4}$ c. laid down here.

Californian raisins are rather lower, as a result of further arrivals, and new 3-crown fruit are offering in a jobbing way at 6 $\frac{3}{4}$  to 7c., with 2-crown 5 $\frac{1}{2}$  to 5 $\frac{3}{4}$ c.

There has been no change in currants, but primary markets are quite firm, and it would cost more money to replace stock now here. Values, accordingly, are steadily held.

There is a fair inquiry for prunes, and the demand from this Province will increase for these goods as the time for Lent approaches. Quotations are steady.

## NUTS.

Business has diminished very materially during the past fortnight, but prices rule steady.

## CANNED GOODS.

There is little business doing in canned goods. In round lots, tomatoes have been offered at 90c. per dozen, and, naturally, with this cost in mind, jobbing values are firmly held. Corn is very firm, and jobbers here have paid \$1 f.o.b. at the factory, so that an advance on this figure is asked here. Offers of peas are noted at 80 to 85c. There has been inquiry for canned salmon, and sellers are firm, as bids of \$3.70 were refused for round lots of 500 cases on the Coast, packers asking \$3.75 to \$3.80 f.o.b. Coast.

## SPICES.

Firmness is a conspicuous feature of the spice market. Black pepper is especially so both for Singapore and Acheen. Pimento and Jamiaca ginger are also firmly held. The crop of pepper is said to be 96,000 piculs short of last year's.

## COFFEE.

This staple continues quiet but steady, and prices are unchanged as a rule. Maracaibo is about the only kind moving and straight invoice lots of unroasted, in bags, have changed hands at 7 $\frac{1}{2}$ c. for 50 and 75 bag lots. Santos and Rio are also very steady.

## TEA.

There has been considerable inquiry for tea during the week, principally for low-grade Japans and Ceylons, and the demand has resulted in a fair volume of business. Importers also have cabled quite a few orders to Ceylon for prompt shipment. A few small lots of good Japans have been placed at 16 to 17c., and one buyer bid 14 to 14 $\frac{1}{2}$ c. for an entire lot, but the offer was refused. Young Hysons have also been inquired for quite freely on western account and several 100-package lots have been moved at 16 to 16 $\frac{1}{2}$ c.

## GREEN FRUIT.

The green fruit market has ruled quiet, on the whole, the unfavorable rainy weather having continued to the detriment of business. Oranges are still a drug on the market, except the larger sizes of Californian fruit which are held firm, owing to scarcity. Lemons remain unchanged with a moderately good inquiry. Cranberries meet a very slow sale. Almeria grapes continue scarce and firm with the strong possibility of still higher prices. There is only a very limited inquiry for pineapples. Bananas have a slow sale, and there is a limited call

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**TEA**  
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**Young Hyson**

EXTRA QUALITY.

**TEAS**  
**JAPANS**

Special Values.

**S. H. EWING & SONS,** Wholesale Only. **Montreal.**

for grape fruit. Tangerines are strongly held, but inquiry is very light.

**APPLES.**

The apple market reflects a somewhat better feeling, but prices are not quotably altered.

**FISH.**

The continued mild, rainy weather has played the dickens with the fish market, supplies especially of fresh haddock being large and values easy. We quote haddock and cod at 3 to 3½c.; salmon, 9 to 10c.; Manitoba whitefish, 6 to 6½c.; dore, 5½ to 5¾c.; pike, 3¾; smelts, 3 to 6c. per lb.; tommy cods, \$1 to \$1.25 per bbl., and herring, \$1.60 to \$1.65 per 100.

Supplies of salt and pickled fish are not considered as excessive, owing to the fact that Lent commences on Feb. 15. Pickled herring have continued firm, as noted last week, and stocks are very light. No. 1 N.S. herring, \$4.50 to \$4.75 per bbl. and \$2.25 per ½-bbl.; No. 1 green cod, \$5.75; do. large, \$5.75 to \$6; No. 2 ditto, \$4.25; No. 1 haddock, \$4.25; No. 3 mackerel, \$18 and B.C. salmon \$12.50 to \$13 per bbl.

Prepared and smoked fish were unchanged. We quote: Haddies firm at 6½ to 7c.; bay bloomers at 85c. per box, and smoked herring 9½ to 10c. per box. Dried codfish, \$3.65 to \$3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, \$4.25 per 100.

**COUNTRY PRODUCE.**

**EGGS**—A more active trade was done in eggs, there being a better demand from local buyers for small lots. Receipts were nil, and

stocks are steadily decreasing. We quote: No. 1 candled, 17c.; No. 2 do., 14c.; Montreal lired, 16c.; western lired, 14 to 15c.; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

**POULTRY**—There was a good inquiry for fresh killed poultry, and all offerings met with a fair sale at firm prices. Other grades were quiet. We quote: Fresh killed turkeys, 10¼ to 10½c.; frozen, 9½ to 10c.; assorted choice, fresh killed chickens, 9c.; western frozen, mixed stock, 5 to 6c.; ducks, 7 to 8c., and geese, 4½ to 6c. per lb.

**GAME**—Receipts of partridge were small, for which the demand was good, and prices ruled firm at 60 to 65c. for firsts, and at 45 to 50c. for seconds, per brace.

**HONEY**—There was nothing doing in honey, and prices were unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

**BEANS**—Demand for beans is slow, and the market rules quiet and steady. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

**POTATOES**—The demand for potatoes is good, of which the offerings are small, and prices rule firm at 55 to 57½c. per bag, in car lots.

**ONIONS**—There has been more activity in onions, and inquiry for Ontario has been a feature of the week. As a result, prices are higher at \$1.85 to \$2.25 per bbl.

**DRESSED HOGS AND PROVISIONS.**

There was nothing new in the local provision market. The demand is still

slow and trade quiet, with no change in prices. We quote as follows: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c. and bacon, 10½ to 11c. per lb.

Receipts of dressed hogs to-day were 1,013. The market was quiet and easy at the recent decline, the demand being only fair for small lots \$5.45 to \$5.60 for light, and at \$5.15 to \$5.40 for heavy, per 100 lb.

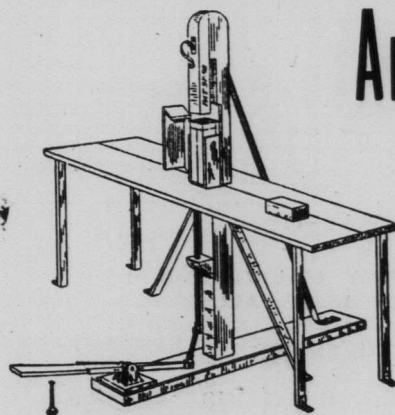
**FLOUR, GRAIN, ETC.**

**GRAIN**—Business in grain was exceedingly quiet, and the market in consequence was without any change to note. Locally, peas were quoted at 71c.; buckwheat at 51c., and oats were ¼ to ½c. higher at 33c. ex store.

**FLOUR**—There was no improvement in the flour market. The demand continues of a jobbing character, with no change in values to note. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.55 to \$3.70; in bags, \$1.70 to \$1.80; Manitoba patents, \$4.10 to \$4.20; strong bakers', \$3.75 to \$4.

**MEAL**—The meal market was firm at the recent advance in prices. The demand to-day for small lots was fair at \$3.70 to \$3.75 per barrel, and at \$1.80 per bag for rolled oats.

**FEED**—A fairly active trade continues to be done in feed, and prices are fully maintained. Ontario white wheat bran, in bulk, sold at \$15 to \$15.25, and shorts at \$15.50 to \$16 per ton. Manitoba bran, \$15;



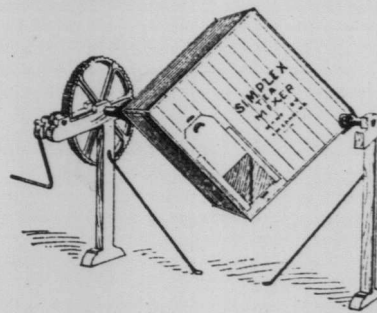
## Armeda Tea Packer and Simplex Mixer

Mr. Hellyer, of the firm of Hellyer & Co., Hiogo, Japan, called to see the Armeda Tea Packer, and at once ordered one shipped to Japan. Mr. Hellyer was delighted with it.

**A. H. Canning & Co.**

Wholesale Agents,

57 Front Street East, **TORONTO, ONT.**



shorts, \$17, and mouille, \$19 per ton, including bags.

**HAY**—The local demand for baled hay is still very limited, owing to the large offerings of loose. We quote as follows: No. 1, \$6 to \$6.50; No. 2 extra, \$4.50 to \$5; No. 2, clover mixture, \$4 to \$4.50; clover, \$3.50 to \$4.

#### CHEESE AND BUTTER.

**CHEESE**—Cheese continues almost motionless, as holders are not anxious to realize, while buyers are disposed to hold off. For really finest fall made western cheese, it is practically impossible to quote a price, as holders of it will not think of accepting what they are offered at present. In finest eastern cheese 10 to 10½c. is a fair range, with a fraction more possible in the case of strictly finest white cheese, which color is at a premium. There has been some inquiry over the cable for undergrades, but there is little or no cheese answering this description here, the lowest price goods that are offering being held at 9¾ to 9⅞c. Accordingly, the inquiry has been diverted to New York, where some summer makes have been obtained for a good deal less money. Mail advices state that finest selections are firm in price in Great Britain, but that inquiry is not so active for them as for lower grades worth from 44s. to 48s., but good values in summer makes are getting scarce and relatively dear owing to this fact.

Butter is quiet and prices range about the same, viz., 19 to 19½c., the outside being obtainable only in a local jobbing way. According to mail advices, the extremely mild weather in Great Britain is generally unfavorable to the butter market, and has a depressing influence in London and Bristol. Those of the 14th from London state that there is a considerable movement reported in Australian, but holders are content to go on selling at late rates, as the quantities now landing are large, although the cable advices of what is now on the water indicate a decided falling-off in the future. Prices range from 98 to 102s. for finest; 90 to 99s. for fine.

#### MONTREAL NOTES.

Diminishing stocks have induced a still firmer feeling in Almeria grapes in this market.

The crop of pepper is reported to be 96,000 piculs short of last year, in the Straits Settlement.

Large offerings of fresh fish and the rainy, unseasonable weather have lead to further declines in values.

As a result of demand from the west, truck dealers are asking 10 to 25c. per bbl. more for domestic onions.

The only oranges to exhibit any steady-

ness here are the larger sizes of Californian fruit, which are rather scarce.

Firm bids made over the cable to Denia

for selected Valencias have been refused, an advance of 2s. on the prices named being asked.

**ECLIPSE SOAP**

**LAUNDRY**

SEND FOR LIST OF PREMIUMS  
**JOHN TAYLOR AND CO.**  
**TORONTO.**

## FOR THE HOLIDAYS.

**CALIFORNIA NAVEL ORANGES**  
**MEXICAN ORANGES**  
**VALENCIA ORANGES**  
**JAMAICA ORANGES**  
**NEW MESSINA LEMONS**

All sizes, and finest quality fruit.

**HUGH WALKER & SON**

Wholesale Fruit and  
Commission Merchants

**GUELPH, ONT.**

**FANCY MALAGA GRAPES**  
**NEW NUTS, ALL KINDS**  
**NEW DATES AND FIGS**  
**CRANBERRIES**  
and  
**SPANISH ONIONS**

... PRICES ALWAYS RIGHT ...

The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE,

DERBY

**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

**DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

**Mince Meat**

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

**F. W. Fearman**

HAMILTON

**Tartan Tea**

Rich Aroma

Refined Flavor

Potent Strength

Uniform Quality

It sells readily and gives satisfaction.

Attractive Appearance

BALFOUR & CO. Wholesale Agents HAMILTON

**Three Things Right**

QUALITY, STYLE and PRICE

of **Clark's Ready Lunch Beef.**

**The Great Hit** of the fruit season is the

**"MAPLE LEAF" BRAND**

Ask your wholesale house for them.

**SEEDED RAISINS.**



\$5 per Case, 64 Packages.

HAVE YOU TRIED

**"BEE" STARCH**

...FOR...

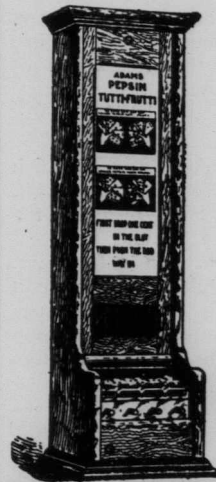
**Collars and Cuffs?**

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch:

Stanstead, Que.



**Free**

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

**Globe Automatic Selling Co.**

13 Jarvis St., Toronto, Ont.

**G.F. & J. GALT**

PACKERS OF THE

42 SCOTT ST TORONTO CELEBRATED

**BLUERIBBON TEAS**

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 25, 1899.

**W**HILE there is but light business, sales are fully equal to expectations. Winter export business is good, though the promised direct London boat is much missed. There is no doubt another season will see it. Freight boats cannot successfully call at two ports, both because of time and perishable goods. This is particularly a cause of complaint with the present West India service, as the goods shipped are largely perishable. With the quickest despatch the steamers are all adapted for the business. With a direct boat, built for the conditions of the trip, a much larger and more profitable business could be done. There is much dissatisfaction, particularly on the part of wholesale flour dealers, with the new Inter-colonial freight tariff, owing to the bid they have made for the up bay Nova Scotia points, the goods having formerly been shipped via St. John. In market, prices show little change, and buying is light.

**OIL**—There is still but little to note that is new as far as values go, but the change which has been going on in other parts of Canada has been at work here as far as the management of the business is concerned. The office of the Canadian branch has been closed, the business being taken over by the representatives of the Standard Oil Co., formally known as the Eastern Oil Co., but which is to be in future known as the Imperial Oil Co., the name of the late Canadian company and the name under which all the Standard's Canadian business will henceforth be done. The local agent of the late Canadian company takes charge of one branch of the consolidated company's business, and a number of the employes are also retained by the new concern. There is no change in the personnel of the former Standard Oil Co.'s representatives. They have simply taken over the other business including the name. There are still one or two outside dealers in oils here, but it is doubtful if the change will affect them. Prices of burning oil is unchanged. Lubricating and paint oils are firm. Cod oil is dull.

**SALT**—Importers are pushing sales, and are supplying consumers and retail dealers direct rather than through the trade. Prices, particularly, of English coarse salt, are lower at this season than at any other, and as orders can be filled from ships' side, often on through bills of lading expense is saved which the competition largely gives to the consumer. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—Vegetables move freely, and prices are firm, with an upward tendency. Corn is particularly strong. Salmon have no large business, but season is early, and firmer prices are looked for. It is a

matter of surprise how the high prices have affected the local market for lobsters. The limited demand has resulted in rather lower prices. Haddies and kippered herring are firmly held, and the spring is expected to show a material advance in price over last year. Fruit moves slowly.

**GREEN FRUIT**—There is not the expected sale for Valencia oranges, even with the low prices. Quality, as yet, has hardly been up to standard, and Jamaicas are still leaders in quality, though some nice Californians are to hand, and will be arriving more freely, crop being large. There will also be more Floridas than for a number of years. In Valencias, the small sized fruit is not brought here. Lemons have a good sale, prices keeping low. In cranberries, a few Cape Cod berries sell; prices high. Apples sell slowly, but prices are firm.

**DRIED FRUIT**—There is but limited business. Prunes have most attention, chiefly Californian. Prices are firm. Apricots and peaches find some sale, but prices are too high for much business. The sale here was never very large. Evaporated apples are scarce and high. Western packers offer slowly. Dried apples are light stock, and business is quiet. Raisins are quiet. Currants are but a fair sale. There is a light stock. Onions are higher, and feeling favors a further advance. Dates and figs are quiet, although for the former there is a steady sale in a small way.

**SUGAR**—The week has shown little change. The slight American advance and an increased tendency on the part of our own refinery to meet competition has stopped the sale of American sugars, though some lots bought continue to arrive.

**MOLASSES**—Market is firm. Some nice new Orleans in 40 gallon barrels has arrived during the week. This sized package is particularly a favorite at this season. Stocks of all lines are light, and low-priced goods are in demand. Dealers will buy only from hand-to-mouth till new goods arrive.

**PRODUCE**—Eggs are easier, owing to freer arrivals. Fresh-laid are, however, high, and are confined to country market receipts. Butter keeps low. There seems to be considerable in the country. There is difficulty, however, in getting satisfactory quality. Still, it is difficult to get the price asked for creamery, except in a small way. Cheese is firm and rather higher, but local sales are light; stocks not large.

**FISH**—There is a fair movement. Dry fish is firm. Fresh fish is scarce and high. This affects the finnan haddie business, the demand for which cannot be met. Pickled fish is scarce and high, with a fair sale. Smoked herrings are dull. A few small bloaters are still offered. Frozen herrings are scarce and high. Smelts find a limited sale here. Lobsters are high. Nova Scotian catch is large, and high prices are being obtained in America for the large sized ones. We quote as follows: Large cod, \$3.60 to \$3.65; medium, \$3.50 to \$3.60; pollock, \$1.75 to \$1.80; Grand Manan pickled herring, \$1.85 to \$1.90; ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3

per bbl.; bloaters, 50 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, \$1 per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 16 to 18c.

**PROVISIONS**—There is a firm feeling in the pork market, though in barreled goods business is light. Round hogs bring good, full figures, from 5½ to 6c. In barreled beef the price is firm. Lard keeps low.

**FLOUR, FEED AND MEAL**—There is but a fair business, and values are firm. Some local mills are grinding good flour. The quantity of local grown wheat was quite large last season, and where millers are importing they are turning out a good article at a low figure. Feed is high and scarce, many mills having none to offer at a price that will sell in this market. Oats and oatmeal are higher. Cornmeal is firm at the advance. The high price has affected the sale of barley and split peas. Hay finds a rather better sale, but the price is still low. Beans are dull, and western shippers show quite a range, some offering below the market price. We quote as follows: Manitoba flour, \$4.65 to \$4.85, best Ontario, \$4 to \$4.15; medium, \$3.75 to \$3.85; oatmeal, \$3.80 to \$3.85; cornmeal, \$2.20; middlings, \$19 to \$20; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

## ST. JOHN NOTES.

Geo. Mitchell, M.P.P., has been elected president of the Halifax Board of Trade.

J. H. Davidson has withdrawn from the retail grocery firm of Davidson & Worden. Mr. Worden continues the business.

Solid jelly squares find the competition of jelly powder very keen. "Pure Gold" jelly powder finds a very much increased demand here.

At the annual meeting of the Charlotte-town Board of Trade, Horace Haszard was elected president, W. H. Aiken vice-president, and S. W. Crabbe secretary-treasurer.

Leonard Bros. are finding it difficult to supply the western demand for their finnan haddies; in fact, find it impossible, but are doing their best. Fresh haddock are very scarce.

Prince Edward Island shippers are much pleased at the returns received from apples shipped last month to London, Eng. This is a new departure for the Island, and promises to be a profitable one.

Mr. Laing, of the Laing Packing and Provision Co., Montreal, was in the city this week, and called on the trade. J. C. Bowman, who formerly represented the company, is again acting as their agent.

Nova Scotian fruitmen are not behind in feelings of pride in reference to their apples, as at the exhibition of United States and Canadian fruit at Omaha, Neb., the Nova

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

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PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS  
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

**COLMAN'S**



**MUSTARD**

*In the High Court of Justice.*

J. & J. COLMAN, LIMITED

AND

GORMAN, ECKERT & CO.

*Plaintiffs.*

*Defendants.*

**TO THE PUBLIC.**

**TAKE NOTICE** that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen, or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

**CAUTION.**

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

# Blue Label Tomato ..Ketchup



rids digestion of all ills, appetite of fickleness. Prepared with skill from finest red ripe tomatoes, seasoned to a turn, put up in bottles made pure by sterilizing.



Prepared by  
**Curtice Brothers Co.**  
ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director

Scotian Gravensteins secured diploma and gold medal as the best apple in America for dessert and cooking.

The West Indian steamer, arriving last week, had a small cargo for St. John, including 60 bags cocoanuts and 70 bbls. of oranges. For Halifax she had 150 puncheons of molasses, 450 packages of sugar, 270 packages of rum. She took away a full cargo.

THE GROCER congratulates G. Frank Beer, who left Charlottetown only last May for Nelson, B.C., on his election as alderman. It can also congratulate Nelson, and hopes the other members are of an equally good standard.

### HAVE NOT DISSOLVED.

Meikle & Coppinger, general merchants, Morden, Man., write denying the statement made in THE CANADIAN GROCER, of Jan. 13, to the effect that they had dissolved partnership, H. Meikle continuing. They state that though Mr. Coppinger has been talking of retiring from business for the last eight years, he has not yet done so. The firm advises that it is holding a slaughter sale at present however.

### PERSONAL MENTION.

Mr. Charles Herbert Colson, of the firm of C. E. Colson & Son, is in New York on his wedding tour, and will be home this week.

The "Salada" Tea Co. last week sold 10,640 lb. more "Salada" than they did the corresponding week of 1898.

# To Save You Time.

Perhaps you are a long distance from our Home Office in Toronto and want to reach us quickly. If you address your letter, in our name, to 1 and 3 De Bresoles St., Montreal, it will be received at our branch there and answered promptly.

Also, if you are nearer to Winnipeg, Vancouver, B.C., St. John's, Nfld, or Glasgow, Scotland, send your letters to our agents in **those** cities—they will reach our agents safely, and, too, your orders will be filled promptly on

## Boeckhs' Brooms and Brushes

Boeckh Bros. & Company, Mfrs.,  
Toronto, Ont.

J. E. Dingman, Winnipeg.  
Wm. Tufts & Son, Vancouver.

D. J. Scott, St. John's, Nfld.  
W. R. Wilson, Glasgow.

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"The Salt of the Earth."

# RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs  
you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co. Limited**  
GODERICH, ONT.

## CANNED SALMON

All the leading brands in stock ;  
get our prices before buying.

**Warren Bros. & Co.**  
35 and 37 Front St. East  
TORONTO.

**THE B. C. PROVISION HOUSE**  
VANCOUVER, NELSON,  
VICTORIA, REVELSTOKE.

**F. R. STEWART & CO.**  
Wholesale Dealers in  
Butter, Eggs, Cheese, Dried and  
Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.  
HEAD OFFICE, VANCOUVER, B.C.

## NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

**"MAGNOLIA"**

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.  
MOST ATTRACTIVE PACKAGE.

**GEORGE FOSTER & SONS**

Wholesale Grocers,  
BRANTFORD, ONT.

## TEA

Ceylon

**"SAILOR BOY"**

1 and ½-lb. packages.

PACKED IN CEYLON.

**PERKINS, INCE & Co.**

TORONTO.

NOTHING BUT  
THE BEST

IN  
**Cocoa  
Chocolate**

 **Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

TORONTO

# Our Stock Taking is now Over.

**WE ARE NOW IN A POSITION TO MAKE A CLEARING  
LOT SALE AT SURPRISING LOW PRICES :**

A lot of

## **VALENCIA RAISINS**

**FINE OFF-STALK  
SELECTED  
4-CROWN**

OF THE BEST BRANDS

We have a few hundred cases of 1897 Valencia Raisins. The fruit is in splendid condition, and compares with advantage with a good many brands of 1898 crop.

**THESE HAVE TO BE SOLD !**

We have also a nice assortment of following fruits, which have to be sold at once. See our prices :

PRUNES, "French," in 25-lb. boxes.

PRUNES, "California," in 25-lb. boxes.

PRUNES, "Ostrich Brand," in 55-lb. boxes.

FIGS, "Smyrna, Prime, 10-lb. and 10-oz. boxes.

FIGS, "Choice, 10-lb. boxes.

FIGS, "London, 10-lb. boxes.

PRUNES, "California," in 25-lb. boxes.  
PRUNES, "Ostrich Brand," in 55-lb. boxes.

FIGS, "Smyrna," Prime, 10-lb. and 10-oz. boxes.

FIGS, " " Choice, 10-lb. boxes.

FIGS, " " London, 10-lb. boxes.

FIGS, " " Natural, 10-lb. boxes.

FIGS, " " " 20-lb. boxes.

FIGS, " " " 50-lb. bags.

If you want a **BARGAIN IN CURRANTS**, we have

"FILIATRAS" in barrels,  $\frac{1}{2}$ -barrels and  $\frac{1}{4}$ -cases.

"AMELIAS," cleaned, in  $\frac{1}{4}$ -cases.

"VOSTIZZA," " in  $\frac{1}{4}$ -cases.

"BLACK PEARL," in  $\frac{1}{4}$ -cases.

"PRINCESS," cleaned, in  $\frac{1}{4}$ -boxes and 1-lb. cartoons.

Received too late for holiday trade, a fine lot of

***PURE MAYETTE GRENOBLE NUTS***

which are offered at an exceptionally low price. **THEY MUST GO!**

Our stock of canned goods is complete of the best kind.

Write or telephone for quotations.

---

**LAPORTE, MARTIN & CIE.,** Wholesale Grocers, **Montreal.**

### THE LATE THOMAS TODD.

**T**HOMAS TODD, flour-miller and produce and commission merchant, Galt, Ont., whose death was noted in these columns last week, was, for many years, one of the most conspicuous figures in Galt business circles.

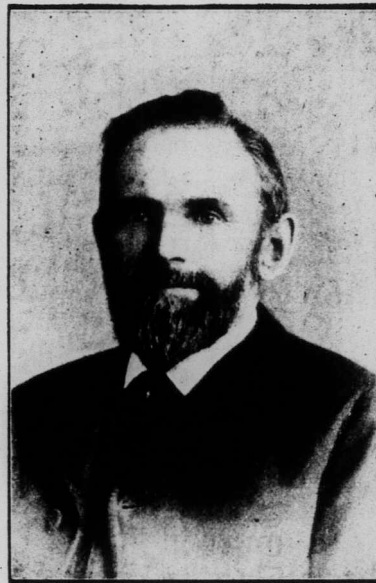
The following sketch of his life, from *The Galt Reporter*, gives a good insight into the characteristics which resulted in a farmer-lad working his way to a position of responsibility and honor:

"The late Thomas Todd was born in Thurlstone, Ettrick, Scotland, on October 14, 1831. The family emigrated to Canada when he was three years old, but on the way out his mother was taken ill and died from the cholera, that dread disease having broken out on board the ship. The remainder of the little family, amidst much sorrow, proceeded westward after landing at Montreal, and took up farm lands on the Brock road, near Aberfoyle, where Thomas Todd, the father, continued farming for many years. He married a second time, as a result of which union two sons and three daughters were born. The sons are Peter Todd, of Walkerton, and Mitchell Todd, of Guelph, and the daughters all reside in Guelph, two being married. The subject of this sketch grew up on the farm, but, when he was about fifteen years of age, he determined to launch out into business life, and was apprenticed to James Kay, wagon-maker, whose shop was situated in what is now Cowan & Co.'s yard, on North Water street. There Thomas Todd learned his trade, but his mind seemed to be always looking forward to the time when the world would open up to him as a vaster sphere.

"No sooner through his trade is he than we find him accepting a situation as foreman of Wm. Robinson's wagon and carriage-works in a building where George Bernhardt's block is now located, and in a short time going into a partnership with that gentleman, which lasted three years, when Mr. Robinson retired and a new partnership was formed, with Walter Brydon and Alex. Walker in the commencement of a carriage making and blacksmithing establishment at the head of Main street, which Mr. Brydon subsequently owned and carried on himself for many years. Only about two years did he remain in this firm, however, and then he joined John Davidson in putting up a wagon and carriage-shop where the Victoria Wheel Works now stands. Mr. Todd erected the initial buildings of the latter now extensive industry. About this time he was married to Sybella Nichol, a sister of George Nichol, of Beverley, by whom he had three children, two of whom died in early youth, and Martin N. Todd, of Thomas Todd & Son, surviving. He had built the handsome stone house on the corner of Main and Shade streets, where Robert Scott now lives, and resided there for quite a number of years. Not having a great liking for his trade, however, Mr. Todd remained in it but a short time and then, with Alex. Carter (now of Elora) rented the brewery across the road, which is now Elliott's Soap Works, and went into brewing. They were not, however, successful in this enterprise, and selling out to Mr. Arnold, started business

as produce and commission merchants. That was in the year 1873, and from then until November of 1886 he continued in that field of mercantile life. An untiring man, his energies seemed at times phenomenal. His capacity for business was unlimited. His information on all subjects was large, and he handled, during those years, more produce of any kind and did a larger business than any other one man in this country outside the large centres.

"In 1886, with his son Martin and John Scott, he bought their large mill from Aitken & Waddell, of Glasgow, and started as flour-millers, under the firm name of The Todd Milling Co. Then his ideals of expansion were somewhat realized, for he could devote his whole energies to the development of a great business. When the fact is mentioned that from July, '97 to July '98, The Todd Milling Co. exported to Great Britain alone, an amount equivalent to 100,000 barrels of



The Late Thomas Todd.

flour, it gives a partial idea of the immensity of the overturn of this mill. He several times crossed the Atlantic on business bent, the last occasion being in the fall of '97. Besides all this, in a business way, Mr. Todd for several years owned and carried on the Preston hop yards, now in the possession of John D. Moore, ex-M.P.P.

"The amount of money which passed through Mr. Todd's hands in these many years was truly something enormous. It was done through the instrumentality of the Merchants Bank of Canada, and his record as an upright business man is a legacy alone. The bank learned to trust his every statement, and his word was found to be absolutely correct. When he was a commission merchant, his export business amounted to about \$1,000,000 a year.

"In 1888, Mr. Todd and his son purchased the malt-house on the corner of Kerr and Shade streets from the Peck estate, and have continued to manage it with much success ever since.

"Mr. Todd was a man who recognized that, as a good citizen, he must take an interest in the welfare of the community in which he lived, and we find him partici-

pating prominently in all branches of social, municipal and religious life. The statement may be somewhat exaggerated, but it is the unvarnished truth, nevertheless, that little has gone on in the growth and history of Galt during the last 35 years that he was not more or less interested in, and few, if any, of the principal enterprises have not had a word of counsel and advice, at least, from him in some direction. An electric railway, connecting Galt with Preston and Hespeler, was for years a hobby of his, and he has been, almost since the inception of that road, the active president of The Galt, Preston and Hespeler Street Railway. Messrs. Todd, Spiers, Lutz, Cox and Capt. Dickson were the promoters of this splendid enterprise, but Mr. Todd was the watch-tower, as it were. He did not believe, as many business men do to-day, however, in opening his individual daily life with a door-key and closing it with a letter for the late mail. He comprehended fully his responsibility to use his talents for the welfare of his fellow-citizens. For many years he was the aggressive chairman of the board of managers of the (now) Central Church, it being owing to his influence on the board, largely, that the magnificent new church, next Main street bridge, was built. He was always a warm supporter of that congregation since his connection with it. For a number of years he sat at the council board; he was the county's representative on the board of directors of the Credit Valley Railway, since merged into the C.P.R.; he was for several terms the president of the Galt Board of Trade; he was on the Collegiate Institute board for many years, and at the time of his death was chairman of the property committee; he was an honorary director of the Economical Insurance Co., of Berlin; one of the charter members of the Imperial Hotel Company, he was president of the company since its inception; and was a member of the Toronto Board of Trade. He was, besides, in touch with every department of local public life. He also was one of the charter members of Waterloo Lodge, I.O.O.F. In politics, he was a staunch Conservative.

"Mr. Todd was twice married, the first marriage having been already referred to. His second wife, whose maiden name was Margaret Carter, survives. Mrs. Dr. Lowe, of Regina, an adopted daughter, and Martin Todd, are also survivors of the family."

### NEW FIRMS COMMENCING.

Leo. G. Esther is opening up as fruiter and confectioner in Halifax.

Thomas Freeman has started up as grocer at Weymouth Bridge, N.S.

Baker & Skelding are opening up as wholesale produce, flour and feed dealers in Macleod, Man.

E. Parris & Co., general merchant, Brooklyn & Slocan, B.C., have opened a branch store at Niagara.

A. Harris, the oldest commercial traveller of the Northwest, and for many years representative in Winnipeg of L. O. Grothe & Co., Montreal, cigar dealers, is dead, aged 72.



It is a monumental fact that  
the best coffee grown is  
**Chase & Sanborn's**  
**Seal Brand Java and Mocha**

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**T**HE bailiff is in possession of the business, etc., of R. Clark & Co., general merchants, Proton Station, Ont.

P. A. Parent, grocer, Quebec, has assigned.

G. W. Hamilton, confectioner, Truro, Ont., is away.

Bates & Gillis, general merchants, Sydney, N.S., have assigned.

Thos. H. Birks has been appointed curator of J. D. Caron, grocer, Hull.

J. F. Trottier, general merchant, Grand Mere, Que., has assigned.

Valiquette & Larive, general merchants, Ste. Adele, Que., have assigned.

A. Lemieux has been appointed curator of Jos. Moreau, grocer, Levis, Que.

A. Gaumont, general merchant, St. Jean des Chaillons, Que., has assigned.

H. A. Holman, fruit dealer, etc., Winnipeg, is offering 10c. on the dollar.

C. F. Francis & Co., grocers, St. John, N.B., are offering 30c. on the dollar.

B. C. Dahl, general merchant, Erin, Ont., has compromised at 80c. on the dollar.

Allan G. Purdy, general merchant, Spring Hill, Ont., is offering 25c. on the dollar.

Harry Austin, confectioner, Fenelon Falls, Ont., has assigned to S. Nevison.

Kitty B. Martin, grocer, Peterboro', Ont., has assigned to R. R. Hall, Peterboro'.

Alphonse Bernier, general merchant, etc., Cap St. Ignace, Que., has assigned.

Z. Harvey, general merchant, Hilarion, Que., has compromised at 38c. on the dollar.

Etienne Lacoste, grocer, etc., St. Henri de Montreal, has assigned to Bilodeau & Renaud.

The business of J. A. Marchand, general merchant, Fraserville, Que., has been liquidated.

J. H. Brodeur, general merchant, Varennes, Que., has filed consent of assignment.

E. B. Prieur, starch manufacturer, St. Luce Station, Que., is offering 25c. on the dollar, cash.

J. R. Brillon has been appointed curator of A. J. Prefontaine, general merchant, Beloeil, Que.

N. Daunais, proprietor of The Star Canadian Tobacco Co., Montreal, is offering 40c. on the dollar.

Paradis & Jobin have been appointed provisional guardians of Leon Rondeau, grocer, Quebec.

The estate of Mrs. Wilson, general merchant, Midland, Ont., valued at \$3,000, has been closed by Richard Tew, assignee, Toronto, at 50c. on the dollar.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Lalonde & Frere, grocers, Montreal, have dissolved.

Delorme & Michon, tea merchants, Montreal, have dissolved.

F. Gendreau & Fils, general merchants, Arthabaskaville, Que., have dissolved.

Edward Hagar & Co., wholesale and retail crockery dealers, Montreal, have dissolved.

Byam & Ramsay, general merchants, Belfountain and Credit Forks, Ont., have dissolved.

Markeson & Co., bakers and grocers, Slocan City, B.C., have dissolved, Martin Markeson continuing.

Schultz & Stiefel, general merchants, Gretna and Altona, Man., have dissolved, Otto Schultz continuing.

Davidson & Worden, grocers and meat dealers, St. John, N.B., have dissolved, and Frank L. Worden continues in his own name.

Joseph Low and J. B. Turner have registered partnership under the style of J. B. Turner & Co., general merchants, Grand Mere, Que.

Rodrique Langlois and David Ruel have registered partnership under the style of R. Langlois & Co., grocers and liquor dealers, Montreal.

The Park, Blackwell Co., Limited, pork packers and wholesale and retail provision dealers, Toronto, have sold out their retail provision branch to Andrew Thompson.

McLennan & Williams, general merchants, Treherne, Man., have dissolved, D. F. Williams selling out his interest to J. K. McLennan, who admits A. Steinhoff and F. Wilson under the style J. K. McLennan & Co.

**SALES MADE AND PENDING.**

Hutchison & Co., produce dealers, Revelstoke, B.C., have sold out.

The assets of John D. Thomson, general merchant, Buckingham, Que., have been sold.

The assets of Girard & Laforest, general merchants, Grand Mere, Que., have been sold.

The stock of W. A. Thouin, grocer, Montreal, Que., has been sold at 52c. on the dollar.

Hagaman & Jull, general merchants, Ridgetown, Ont., are advertising their stock for sale by tender.

The stock of F. Lavoie, general merchant, St. Eugene, Que., has been sold at 56c. on the dollar.

Louis B. D'Entremont, general merchant, Pubnico, N.S., is advertising that he will sell out after March 15.

The stock of Alphonse Bernier, general merchant, Cap St. Ignace, Que., which was recently seized, is to be sold on the 30th inst.

The assets of J. W. Tremblay, general merchant, Les Eboulements, Que., are advertised for sale on the 27th inst.

The stock, book debts and store of Mrs. Simon Narovlansky, general merchant, Moosomin, Man., are advertised for sale on January 31 by the assignee.

**CHANGES.**

H. E. Harmer, grocer, Thamesville, Ont., has been succeeded by Watts & Obey.

T. F. Hook, grocer and baker, Markham, Ont., has sold out to Henry & Richardson.

Gregoire Dumont, general merchant, West Broughton, Que., is removing to St. Aubert.

The Major Candy Co., confectioners, Halifax, are removing to Fredericton, N.B.

Marc A. Bernier has registered as proprietor of Ed. Cote & Cie., grocers, Montreal.

H. Dunke & Co., general merchants, Elmira, Ont., have sold out to W. H. Otto & Co.

F. Dean Nixon & Co., general merchants, Dundalk, Ont., have sold out to J. D. Brown.

The stock of M. Gaglietto, grocer, Kamloops, B.C., is being moved to Victoria by assignee.

Elizabeth A. Calhoun, general merchant, Dundalk, Ont., has been succeeded by J. E. Richards.

The Scottish-Canadian Salmon Packing Co., have been incorporated, with headquarters at Vancouver.

P. Winram & Co., general merchants, Manitou and La Riviere, Man., have closed their La Riviere branch.

Eugene Gendreau has registered as proprietor of G. E. Gendreau, general merchant, Arthabaskaville, Que.

The estate of A. L. Goodwin, commission fruit dealer, etc., St. John, has been purchased by E. A. Goodwin.

Fred. W. Chapman, grocer, Cannington, Ont., has sold out to M. A. Ross and has bought out Geo. Leaves, 822 College street, Toronto.

**FIRES.**

P. N. Pate, general merchant, O'Leary, P.E.I., has been burned out.

Mrs. Power, general merchant, Theodore, N.W.T., has been burned out.

D. C. Morson & Co., general merchants, Cardigan, P.E.I., have been burned out, and Jas. E. McDonald, general merchant, of the same place, has been burned out.

**DEATHS.**

Arch. McBean, of A. McBean & Son, grain dealers, is dead.

Howard B. White, general merchant, Centerville, N.B., is dead.

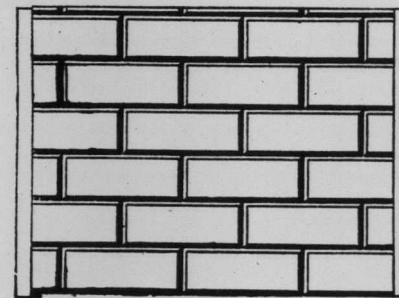
Mrs. J. R. McDonald, of J. R. McDonald & Co., grocers, Montreal, is dead.

## Not Expensive But Durable.

OUR SHEET STEEL

## PRESSED BRICK.

It's Fire and Lightning proof—making a warm, durable protection that is uniformly attractive in appearance.



For improving old buildings or covering new ones it gives splendid satisfaction, on account of its moderate price and the ease with which it is applied.

If you're interested, write us for full information.

## Metallic Roofing Co., Limited

1180 King St. West - TORONTO.

**TO THE WHOLESALE TRADE AND  
OTHERS :**

See that you are fully stocked with

**E. B. Eddy's**

Universally  
acknowledged  
to be  
superior to  
all others.

"Victoria"

**Parlor**

"Eagle" and

Other Brands

**Matches**

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**The E. B. EDDY CO., Limited**

**HULL, MONTREAL, TORONTO**

**QUEBEO, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,  
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.**

## CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

# Enameline

THE MODERN  
STOVE POLISH  
PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

### THE TRAVELING SALESMAN.

THE delusion that the traveling salesman is a useless luxury is as seldom met with nowadays as the notion that no man can be a successful merchant and a true Christian, says Merchants' Review. Both notions in their day formed more or less fruitful topics for discussion in trade papers and elsewhere, and both have been proved thoroughly fallacious.

As for the salesman—may his tribe increase—his services are in greater demand than ever before, and their value was never more thoroughly recognized than to-day. The manufacturer and wholesaler depend upon the salesman in direct ratio to the extent of their trade, the wider its extent the greater the number and skill of their traveling representatives, and this, too, notwithstanding the remarkable growth of the influence of the trade press and the increased use of the trade journals by advertisers who would reach the retailers.

The retailers, also, are not less indebted to the knights of the grip than the firms they buy from. This is obvious to everybody who has kept track of the progress of the distributive branches of business.

If the salesman was a useful member of the grocery guild a generation ago, he is doubly so to-day, owing to the multiplication of brands, the increase of the lines handled by grocers, and the practical impossibility of the average retailer becoming an expert in all the multifarious articles that the catholic taste of the public compels him to keep in stock.

The trade paper can help him to some

extent, yet the competition for advertising must always prevent a close investigation of the matter of quality, when a "reading notice" is asked for or volunteered, and, therefore, the salesman's verdict will always have due weight with the over-driven merchant who is in doubt as to the selling qualities of some new brand. This, of course, with the proviso that the salesman has earned the confidence of his customer, and it goes without saying that the salesman of experience, the successful salesman, will soon gain the dealer's confidence, for that is the prime object of his endeavors, just as it is the principal ambition of the newly-established merchant to win the confidence of the public.

The concentration of capital in the form of trusts or department stores does not appear to affect the demand for the traveling salesman's services, and the proposal of a commercial daily, that dealers in want of goods shall advertise their needs in the same manner as the sellers have been accustomed to advertise their readiness to sell, would, probably, intensify the demand for the intermediary offices of the accomplished salesman. Thus, whatever shape the distributive movement is likely to take in the future, it is unlikely that the traveling man will be in less request than to-day.

Certainly, the trade press, to which the salesmen have proved such useful friends, must ever wish well to the gentlemen who keep the different sections of the country in close touch with each other, prevent gluts at trade centres, and take so modest a recompense for their toil.

### REMOVING WALL PAPER.

To remove varnished paper from a wall is not so easy as it appears at first glance. One of the simplest and most practical methods of doing it is to take a fairly sharp chisel, of narrow width, and to score the paper across, rapidly removing, with the sharp edge, strips of the paper. If one or two applications of water are then made, it will soak through and allow the whole of the paper to be scraped off without a great deal of trouble. It is better to use the water hot, and in cases of extreme difficulty one or more coats of paste of an average consistency may be applied. The paste holds the water and permits it to soak through the paper more effectively than would water ordinarily applied.

A Vancouver paper says: "Mr. May's new grocery store at the corner of Pender and Howe streets is a model of completeness. A prominent feature is his complete stock of 'Hondi' Ceylon tea."

J. N. Wigle, Amherstburg, Ont., recently left for England, sailing from Halifax on the 9th by the steamer Parisian. Mr. Wigle is taking samples of tobacco grown in South Essex, and possesses letters from the Dominion and Ontario Agricultural Departments to their European agents. He will endeavor to find a permanent market for the Essex product and learn conditions of packing. The Essex Tobacco Growers' Association are subscribing to a fund to pay expenses. Mr. Wigle may extend his trip to Holland, Belgium and Germany.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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RoyalFree  
Curren

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# TOBACCO....

**IF YOU WISH TO  
MAKE MONEY**

invest in Tobaccos  
manufactured by

**Empire Tobacco Co.**  
Limited

**THEY** cost less and bring  
**LARGER RE-  
TURNS** than any  
other tobacco.

**THEY** SELL ALL DAY  
EVERY DAY.

Something Good }  
Royal Oak ... } **Smoking**

Free Trade ... }  
Currency ..... } **Chewing**

**EMPIRE  
TOBACCO  
CO., Limited**

**Granby, Que.**

See Prices Current.

## BUREAU OF BUSINESS INFORMATION.

### PROPERTIES FOR SALE OR WANTED.

**A** GENERAL STOCK FOR SALE—RATE on dollar; splendid opening; best store and stand in the place. Box 205, Drumbo.

**G**ROCERY STOCK WANTED, COMMUNICATIONS confidential. Box 760, Telegram, Toronto.

**W**ANTED—PARTNER WITH THREE TO five thousand dollars, to go into general store business. Apply, Box 824, Telegram, Toronto.

**W**ANTED—SMALL GROCERY STOCK, corner stand preferred, cheap for cash. Address, Box 807, Telegram, Toronto.

**C**HEESE FACTORY—PAYING BUSINESS—good reason for selling. H. Tovell, Walkerton, Ont.

**F**OR SALE—GROCERY AND CROCKERY business; first-class location; cash trade. James Craig, Kingston.

**G**ROCERY FOR SALE; MILK ROUTE, 5 cans; tea business. 112 Yonge Street, Toronto, Room 3.

**W**ANTED—LICENSED OR NON-LICENSED grocery for a cash buyer, in vicinity of Bleury Street West. Apply to Marquis & Cousineau, Chambers 6 and 7, New York Life Building, Montreal.

### SITUATIONS VACANT OR WANTED.

**W**ANTED—TWO EXPERIENCED PROVISION TRAVELLERS; Dominion trade. Apply Post Office Box 187, Hamilton.

**W**ANTED—ON 1ST FEBRUARY, TRAVELLER for Lower Provinces by packing and canning house. Apply by letter stating experience, P. O. Box 644, Montreal.

**W**ANTED—REPRESENTATIVE IN NOVA Scotia and New Brunswick for a first-class ham, bacon and lard establishment; on commission; one now operating territory with staple goods preferred. Address R. 841, Star Office, Montreal.

**W**ANTED—GROCERY CLERK, MUST board with advertiser and have good references as to character and capability. Address S, 876, Star Office, Montreal.

**W**ANTED—TRAVELLER TO HANDLE side line on commission; one starting over branch lines preferred. Good thing to right party. Box 553, Winnipeg.

**W**ANTED—A GOOD CLERK WITH 3 TO 4 years' experience in a country store, with first-class reference. Apply personally, to A. Pilon, Casselman.

**W**ANTED—AT ONCE, A YOUNG MAN TO care horse and drive a grocery express, one reliable and respectable preferred. Bring reference. Apply 319 St. Antoine St., Montreal.

## The London Coffee and Spice Co. LIMITED

LONDON, ONTARIO

Our travellers are now on the road with full lines of COFFEE, SPICES, MUSTARDS, EXTRACTS, FRENCH MUSTARD, Etc. A trial order solicited.



“Experience is a Wise Teacher.”

FARMER JONES.—“Say, Brown! I guess your head was level when you bought them Egg Crates after all. I'm satisfied.”

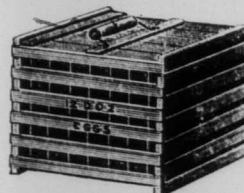
FARMER BROWN.—“I thought you would come to it.”

Specially intended for Farmers' use. None can afford to be without them.

**COST LITTLE. SAVE MUCH.**

With fillers removed make the handiest kind of a carrier for Fruit, Vegetables, etc.

Money wisely spent is returned many-fold. Get the best.



**THE HUMPTY DUMPTY  
FOLDING EGG CRATES**

No { Broken Eggs  
Disputed Count  
Time Wasted

The { Easiest  
Cheapest  
Quickest  
Safest  
Best } way to store  
and market eggs.

Send for Circulars and Prices.

Made Exclusively by \_\_\_\_\_

**The DOWSWELL MANUFACTURING CO., Limited**

**W. L. HALDIMAND & SON**  
32 and 34 St. Dizier St., Montreal, Eastern Agents.

**HAMILTON, CANADA.**

**BORAX  
SALTPETRE  
SAL SODA  
BI-CARB. SODA**

Wholesale Quantities Only.

**E. FIELDING,**  
34 Yonge St., TORONTO

**DON'T PAY FREIGHT  
ON WATER**

**CONCENTRATED GRAPE WINE  
VINEGAR**, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—  
**W. H. SEYLER & CO.**  
Room 100, Board of Trade, **TORONTO**  
Agents for HEINRICH FRANCK SOHNE & CO.  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY FLUSHING, N.Y

**COWAN'S**

Hygienic **Cocoa**  
Royal Navy **Chocolate**  
AND  
Famous Blend **Coffee**  
are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**

BUY

**Star Brand**

**COTTON  
CLOTHES  
LINES**

— AND —

**COTTON  
TWINE**

Cotton Lines are as cheap as Sisal or Manila  
and much better.

For sale by all Wholesale Dealers.  
See that you get them.

COCKBURN'S

**GLEN ORME**

**Scotch Whisky**

Fine Flavor.  
Good Value.

**J. & R. McLEA**  
MONTREAL Agents

**J.Y. GRIFFIN & CO.**

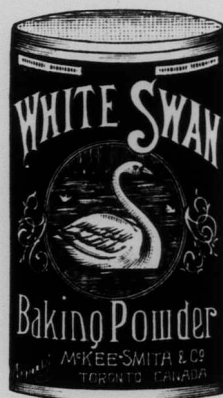
Wholesale  
Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST  
OF CREAMERY AND DAIRY BUTTER,  
EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, **Vancouver.**  
P. O. BOX 28.

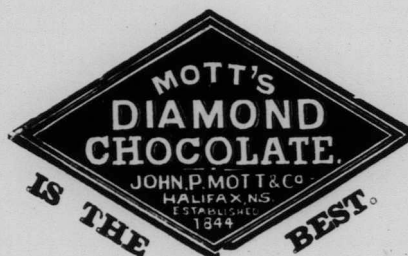


**WHITE  
SWAN**

is the standard  
**Baking  
Powder**

for Strength, Purity and  
Wholesomeness.  
Sold by all wholesale  
dealers.

**SMITH & SCOTT**  
Mfrs.  
6 & 8 Bay St., Toronto.



ASK FOR

**MOTT'S**

**Royal  
Snaps**

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada

**THE HOME CAKE CO.**  
GUELPH, ONT.

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**THE MOST NUTRITIOUS COCOA.**

**EPPS'S**  
GRATEFUL  
COMFORTING  
**COCOA**

In labelled Tins.  
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, **C. E. COLSON & SON,**  
**Montreal.** In Nova Scotia, **E. D. Adams, Halifax.**  
In Manitoba, **Buchanan & Gordon, Winnipeg.**

**Brooms  
Brushes  
Baskets**

**Wooden Ware**

**Paper Bags  
TWINE, PAPER  
Butter Tubs**

**WALTER WOODS & CO.,**  
**HAMILTON.**



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CHOC  
AI  
SIM  
DELIC  
AND  
PAC  
SPEC  
FI  
GAN/  
MAR**

Agents:  
**Cur**

Quotations  
etc., are sup  
agents, who  
accuracy. Th  
If a change is  
cline, it is ref  
as a matter o  
request it or



4 lb. cans, 1  
5 lb. cans, 1  
Cook's Frie  
Size 1, in 2 a  
" 10, in 4 d  
" 2, in 6  
" 12, in 6  
" 3, in 4  
Pound tins, 3  
oz. cans, 3  
oz. tins, 4  
lb. tins, 1/4  
Diamond—  
1 lb. tins, 2 d  
1/2 lb. tins, 3  
1/4 lb. tins, 4  
TH  
Silver Cream  
cases ..  
English Orea  
cases  
1 lb. tins, 2  
Kitchen Que  
cases ..



# Southwell's Orange Marmalade Southwell's Whole Fruit Jams Southwell's Confectionery

A 1 LINES, and all stocked by the Best Grocers in Canada.

FRANK MAGOR & CO., 16 St John Street, MONTREAL.

Sole Agents for Canada.

## CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

## CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

## Current Market Quotations for Proprietary Articles

Jan. 26, 1899.  
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

### BAKING POWDER.

**PURE GOLD.**

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

**Cook's Friend—**

Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

**Diamond—**

1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	" " " 1 10
1/4 lb. tins, 4 "	" " " 1 00

**THE F. F. DALLEY CO.**

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

### JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " " "	75
1/2 " 3 " " "	1 25
1 " 2 " " "	2 25

### SNOW DRIFT BAKING POWDER.

1/2 lb. tins, 4 doz. in case	per doz. \$ 75
1 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	" " 16

### WHITE SWAN BAKING POWDER.

1/2 lb. tins, 3 doz. in case	per doz. 0 80
1 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	9 00

**CANADA MFG. CO.**

Queen Baking Powder, 1/2-lb. tins	1 20
" 1-lb. tins	2 15

### BLACKING.

**P. G. FRENCH BLACKING**

No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel.	8 25

**THE F. F. DALLEY CO.**

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 0
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

**THE ALPHA CHEMICAL CO.**

### Stove Polish—

Quickshine	per 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

### Patent Stove Polish—

Sunlight Lead Bar 6's	Per Gros \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	1/4 gross cases 14 40
6-oz. bottles	12 00
Quickshine Pipe Varnish	12 00
4 gross cases pressed top tins	

### Alpha Metal Polish No. 2

9 00

### Shoe Dressing—

in 1/2 gross cases	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

### Shoe Blacking—

in 1/4 gross cases	
Reliable French Blacking, No. 5	9 00
" No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

### BIRD SEEDS

**THE F. F. DALLEY CO.**

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

**NICHOLSON & BROCK.**

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 "	0 03

### BLUE.

**KEEN'S OXFORD.**

Per lb.	per lb.
In 10 box lots or case	\$0 17
Reckitt's Square Blue, 12-lb. box	0 16
Reckitt's Square Blue, 5 box lots	0 17

### STOVE POLISH.

No. 4-3 dozen in case (net cash) \$4 50  
6-3 dozen in case " " 7 50

### RISEING SUN STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled.

Rising Sun, 6-oz. cakes, 1/2 gross bxs.	Per gross \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	" " " 8 50
Sun Paste, 10c. size, 1/4 gross boxes	" " " " "
Sun Paste, 5c. size, 1/4 gross boxes	" " " " "

# DON'T CONFUSE

# Benson's Enamel Starch

with other brands of Cold Water Starch. It is not to be classed with others, for "Benson's" has a goodness all its own.

Remember, Benson's Enamel and other so-called cold water starches are quite different. Try them together and watch them work.

Benson's is the kind that sells and makes a profit for the dealer.

Manufactured by

**The Edwardsburg Starch Co., Limited**  
CARDINAL, ONT.



Tiger Stove Polish, 1/4 gross boxes, large, per gross, \$7.20; small, per gross, \$4.50.  
Stovepipe Varnish, 4 oz. bottles, per doz 1.00  
Boston Brunswick Black, 8 oz. bot's, 1.75



**BLACK LEAD.**  
Reckitt's, per box 1.15  
Box contains either 1 gro., 1 oz. size; 2 g's, 2 oz's; 4 g's, 4 oz's.

**CORN BROOMS**  
BOECKH BROS. & COMPANY.

Carpet Brooms—	per doz.
"Imperial," extra fine, 8, 4 strings..	\$3 50
" " " " " " " " " " " " " "	3 30
" " " " " " " " " " " " " "	3 10
"Victoria," fine, No. 8, 4 strings..	3 10
" " " " " " " " " " " " " "	2 90
" " " " " " " " " " " " " "	2 90
"Standard," select, 8, 4 strings..	2 85
" " " " " " " " " " " " " "	2 70
" " " " " " " " " " " " " "	2 55
" " " " " " " " " " " " " "	2 40
" " " " " " " " " " " " " "	2 20

**CHEWING GUM.**  
ADAMS & SONS CO.

Tutti Frutti, 36 5c. bars.	per box \$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages..	0 75
Round Pepsin, 30 5c. packages.....	1 00
Cash Register, 390 5c. bars and pkgs..	15 00
'ash Box, 160 5c. bars.....	6 00
Tutti Frutti Show Case, 180 5c. bars and packages.....	6 00
Variety Gum (with book in each box) 150 1c. pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c. pieces.....	0 40
Flirtation Gum (English or French wrappers) 115 1c. pieces.....	1 20
Mexican Fruit, 36 5c. bars.....	0 90
Sappota, 150 1c. pieces.....	0 75
Black Jack, 115 1c. pieces.....	0 75
Red Rose, 115 1c. pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces.....	0 75

**CHOCOLATES & COCOAS.**  
EPPS'S.

Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37 1/2

**CADBURY'S.**

Frank Magor & Co., Agents, per doz	\$1 65
Cocoa essence, 3 oz. packages.....	per lb 0 40
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 42 1/2
" " " " " " " " " " " " " "	0 35

**TODD HUNTER, MITCHELL & CO.'S.**

Chocolate—	per lb
French, 1/4's—6 and 12 lbs.....	0 30

Caracas, 1/4's—6 and 12 lbs.....	0 35
Premium, 1/2's—6 and 12 lbs.....	0 30
Sante, 1/4's—6 and 12 lbs.....	0 25
Diamond, 1/4's—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00

**Cocoa—**

Homeopathic, 1/4's, 8 and 14 lbs..	0 30
Pearl, " " " " " " " " " " " "	0 25
London Pearl, 12 and 18 " " " "	0 22
Rock " " " " " " " " " " " "	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, packages.....	per doz 40

**FRY'S.**

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24

**Cocoa—**

Concentrated, 1/4's, 1 doz. in box..	per doz 2 40
" " " " " " " " " " " " " "	4 50
" " " " " " " " " " " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes.....	0 18
" " " " " " " " " " " " " "	0 15

**JOHN P. MOTT & CO.'S.**  
R. S. McIndoe, Agent, Toronto.

Mott's Broms.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

**COWAN COCOA AND CHOCOLATE CO.**

Hygienic Cocoa, 1/2 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.....	0 35

**COCOANUT.**  
CANADIAN COCOANUT CO.

White Moss Brand—	
1/2 lb. Packages, 15 or 30 lb. cases....	0 27
1/2 & 1/2 lb. " " " " " " " " " "	0 27 1/2
1/2 " " " " " " " " " " " "	0 28
1/2 " " " " " " " " " " " "	0 29
1/2 & 1/2 " " " " " " " " " "	0 29
1/2 " " " " " " " " " " " "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.....	0 18
Feather Strip, " " " " " " " "	0 20
Ribbon, " " " " " " " " " "	0 18
Special Shred, " " " " " " " "	0 16
Macaroon, " " " " " " " " " "	0 16
Crown Desic'd, 12, 20 25.....	0 16
Special, " " " " " " " " " "	0 15

**STANDARD COCOANUT MILLS.**

Feather strips.....	18
Cream shredded.....	17
Standard.....	15
Macaroon.....	15
Dessicated.....	14
Shavings, in packages.....	16
Cream shredded, 1/2 lbs.....	29
" " " " " " " " " " " "	28



**MACLAREN'S IMPERIAL—**

Larg size jars.....	per doz \$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00

**Imperia Cheese Silver Holder—**

Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00

E. ST. JO...  
V...  
CAP...  
A...  
Shorthand, ness Corre Munson's S raphy, per r Bookkeeping Bookkeeping Penmanship \$3.00; Pri GRIMES,  
COX'S  
Agents for C. E. D. M. ART  
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**E. T. STURDEE**

**Mercantile Broker,  
Manufacturers' Agent,**

**ST. JOHN, N.B. Etc., Etc.**  
**Wholesale trade only.**

**CAPITAL CITY BUSINESS COLLEGE.**

**A. M. Grimes, M. A., Principal.**

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading, Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

**COX'S GELATINE** Always  
**Trustworthy.**  
ESTABLISHED 1725.

Agents for Canada:  
C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

**HORSE HAIR.**

Have you any? We buy it.

**GEO. ROSSITER & SONS**  
10-14 Pape Avenue TORONTO

**THE COWAN RAMSAY CO., LIMITED**  
**IMPORTERS OF TEAS**

and packers of the  
celebrated

"Walla Galla" Tea  
in lead packets  
and "Clubhouse"  
in 50 and 100 lb. tins.

These brands are registered, and the  
quality guaranteed by us.

All orders promptly attended to.

**Woodenware**

IN  
**PAILS,  
TUBS,  
KEELERS,  
CLOTHESPINS,  
WASHBOARDS.**

Also packages for "Dry" or  
"Liquid" materials in any size or  
shape.

**Boeckh Bros. & Company**

Sole Agents, TORONTO, ONT.

**WM. CANE & SONS, LIMITED,**  
Mfrs., Newmarket.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

**JOHN DWIGHT & CO.**

**Manufacturers**

**MONTREAL**

**TORONTO**

**WINNIPEG**

**We don't want a cent...** unless we can convince you  
we can put two in your pocket.

Do you handle Cheese—**FOREIGN CHEESE?**

*All in stock.*

*Prices right.*

**ROQUEFORT, GRUYERE, GORGONZOLA.  
AMERICAN PINEAPPLE.  
PHILADELPHIA CREAM.  
BAYLIE'S DEVILLED CHEESE.**

**THE FOREIGN CHEESE AND IMPORTING CO.,** 9 St. Peter St., **Montreal.**

During the year 1898

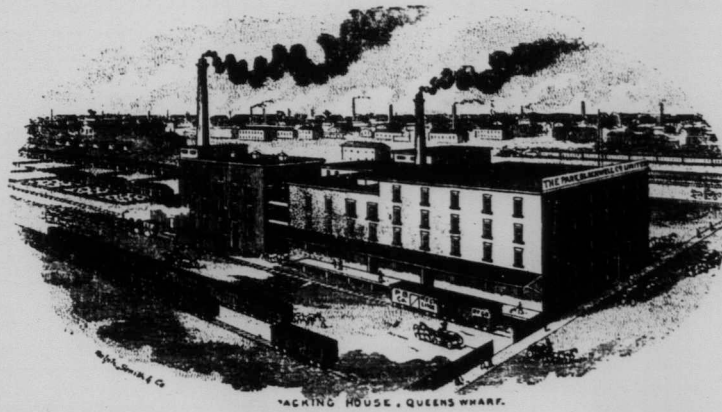
The Monsoon Tea Co. increased their output over 600%.

This fact speaks volumes for the excellent quality of these goods.

**MONSOON**

**INDO-CEYLON.**

7 Wellington St. West. Toronto.



Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,**

**Pork and Beef  
Packers,**

**TORONTO**

**FANCY**

**MOUNT  
ROYAL  
MILLS**

**INDIA BRIGHT**

**JAVA**

**ROYAL**

**JAPAN GLACÉ**

**POLISHED**

**IMPERIAL SEETA**

**IMPERIAL GLACÉ**

**D. W. ROSS CO.**  
Agents

**RICES**

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

**PERSONS** addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

COFFEE.

Table listing coffee products and prices under James Turner & Co. and Todhunter, Mitchell & Co.

CLOTHES PINS.

Table listing clothes pins and packages with prices.

EXTRACTS.

Table listing various extracts like Dalley's Pure Fruit Extracts and Crown Brand.



E.G. FLAVORING EXTRACTS.

Table listing flavoring extracts like Vanilla and Pure Gold.

FOOD.

Table listing food items like Robinson's Barley and Groats, Dalley's Royal Hygienic Self-Rising Flour, and Canada Mill Co. products.

GELATINES.

Table listing gelatin products from Cox.

INDURATED FIBRE WARE.

Table listing fibre ware products like Star Standard, Milk, and various tubes.

JAMS AND JELLIES.

Table listing jams and jellies from Southwell's Goods.

Table listing Strawberry W.F. Jam, Raspberry, Apricot, Black Currant, Other Jams, and Red Currant Jelly.



P. G. JELLY POWDER. Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS. Chocolate 2 doz. cases, \$1.25 per doz. Lemon, white, pink, canary and Kernefine, 2 doz. cases, \$1.00 per doz.

LICORICE.

Table listing licorice products like Young & Smylie's Licorice and Dalley's Licorice Lozenges.

MINCE MEAT.

Table listing mince meat products like Wetley's Condensed and Nicholson's.

PICKLES---STEPHENS'

Table listing pickles from A. F. Tippet & Co.

MUSTARD.

Table listing mustard products like D. S. F. Mustard and Crown Brand Mustard.

SODA - COW BRAND.

Table listing soda products like Dwight's Soda and Brantford Soap Works Co. soap.



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00. Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00.

Case of 1/2 lbs. and 1/4 lbs. (containing 30 pkgs.) per box, \$3.00. Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each and in Bars, 1 lb., 2 1/2 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



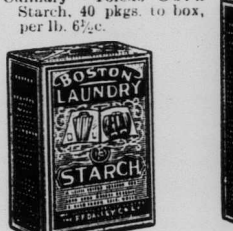
STARCH.

Table listing starch products like Edwardsburg Starch Co., Ltd. and Kingsford's Oswego Starch.



Table listing silver and gloss starch products.

THE F. F. DALLEY CO. Boston - Laundry, 49 pkgs. to box, per package 0 08.



THE BRANTFORD STARCH CO., LTD.

Table listing Brantford Starch Co. products like Canada Laundry and Brantford Cold Water Rice Starch.



Celluloid Starch - 1 lb. fancy boxes, cases 28 lbs. 0 09. Canadian Electric Starch - 40 packages in case 3 70.

box and less than 5 per doz. \$1 00. Freight prepaid on 5 box lots.

Maypole Soap, colors, per doz. \$12 00. Maypole Soap, black, per doz. \$10 00. 10 per cent discount on gross lots.

For puddings, custards, etc. OSWEGO 40-lb. boxes, 1-lb. pkgs., 0 07 1/2. CORN STARCH 38-lb. to 45-lb. boxes, 0 06. STARCH IN Silver Gloss, 0 07 1/2. BARRELS Pure 0 06 1/2.

40-lb. boxes, 1-lb. pkgs., 0 08. 6-lb. boxes, sliding covers GLOSS (12-lb. boxes each crate) 0 08 1/2. PURE 40-lb. boxes, 1-lb. pack. 0 07. 48-lb. 16 3-lb. boxes, 0 07.

Culinary - Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.

Brantford Gloss - 1 lb. fancy boxes, cases 36 lbs. 0 07 1/2. Brantford Cold Water Rice Starch - 1 lb. fancy boxes, cases 28 lbs. 0 09.

Washboards, Planet 1 60. " XX 1 40. " X 1 25. " Special Globe 1 50. Matches - 5-Case Single Lots. \$3 00. \$3 20.

Washboards, Leader Globe 1 40. " Improved Globe 1 45. " Standard Globe 1 65. " Solid Back Globe 1 65. " Jubilee (perforated) 2 15. " Gem 1 25. " Crown 1 30. F. O. B. Toronto. Matches, Diamond Jubilee, per case (10 gross in case) 2 75.

Table listing 1 lb. pkgs., boxes 40 lbs. and No. 1 Pure Prepared Corn.



Green Label, 1s and 1/2s. 0 22 0 30. Blue Label, 1s and 1/2s. 0 30 0 40. Red Label, 1s and 1/2s. 0 36 0 50. Gold Label, 1/2s. 0 44 0 60.



Cases, each 60 1-lb. 0 35. " " 60 1/2-lb. 0 35. " " 30 1-lb. 0 35. " " 120 1/2-lb. 0 36.



Ceylon Tea, in 1-lb. and 1/2-lb. lead packet black or mixed. Black Label, 1-lb., retail at 25c 0 19. 1/2-lb., " 0 20. Blue Label, retail at 30c 0 22. Green Label " 40c 0 28. Red Label " 50c 0 32. Orange Label, retail at 60c 0 45. Gold Label, " 80c 0 58.

Table listing Crown Brand Ceylon tea in lead packages with Wholesale and Retail prices.



Blue Label, 1/2 0 18 1/2 0 25. Orange Label, 1s and 1/2s. 0 21 0 30. Brown Label, 1s and 1/2s. 0 28 0 40. Green Label, 1s and 1/2s. 0 30 0 40. Red Label, 1/2s. 0 37 0 50. Red Label, 1/2s. 0 40 0 60.

TOBACCO.

Table listing tobacco products like Foreign Royal Oak, Something Good, and various domestic chewing tobaccos.

WOODENWARE.

Table listing woodenware products like washboards, planet, and matches.

Washboards, Leader Globe 1 40. " Improved Globe 1 45. " Standard Globe 1 65. " Solid Back Globe 1 65. " Jubilee (perforated) 2 15. " Gem 1 25. " Crown 1 30. F. O. B. Toronto. Matches, Diamond Jubilee, per case (10 gross in case) 2 75.

Vertical text on the right edge of the page, including 'GROC', 'WILSON', 'WEIG', 'SCAL', 'Show you', 'Handse', 'C. WIL', '69 E', 'THE', 'Ham', 'Formerly', 'Oak', 'Is Ho', 'the', 'Make', 'ness.'

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**GROCCERS, MAKE MONEY!**

BE UP-TO-DATE!

**WILSON'S MONEY WEIGHT SCALES**



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**  
Send for Catalogue

**C. WILSON & SON**  
69 Esplanade St. E., TORONTO, ONT.

**THE MODERN GROCCER**



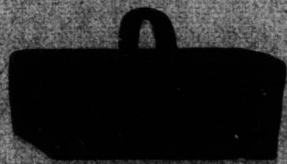
Being the largest makers of Refrigerators in Canada, we make several lines of Groccers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry, cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1909 catalogue.

**Ham & Nott Mfg. Co., Limited.**  
Formerly Knowles, Ham & Nott Co., Limited  
BRANTFORD.

THE

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