

THE MONETARY TIMES

Volume 43.

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BANK	OF ONTREAL	Incorporated Capital, all P Best. Undivided Head Office Board	blished 1817 by Act of Parliament raid-up, \$14,400,000 00 12,000,000 00 Profits 358,311 05 loc, MONTREAL of Directors	-y	MOLSONS BANK	BESE	TAL PAID.U \$3,500,00 RVE FUND \$3,500,00
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	RUMMOND, K.C.M.G., SIE EDWARD CLOUSTON, J	BART., VICE-FTEMUGHA	William Macdonald	WM. MOLSON M	ACPHERSON, President.	S. H. EWING	o, Vice-President.
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Mount Forest Newmarket Dakwood	Papineau Ave.	Mahone Bay Port Hood Sydney Wolfville	Hosmer Kelowna Merritt	in all the prin	ncipal cities. made in all parts of the D lowest rates of exchange. Circular Letters issued a	ominion, and retur Commercial letters	of Oredit and Tra
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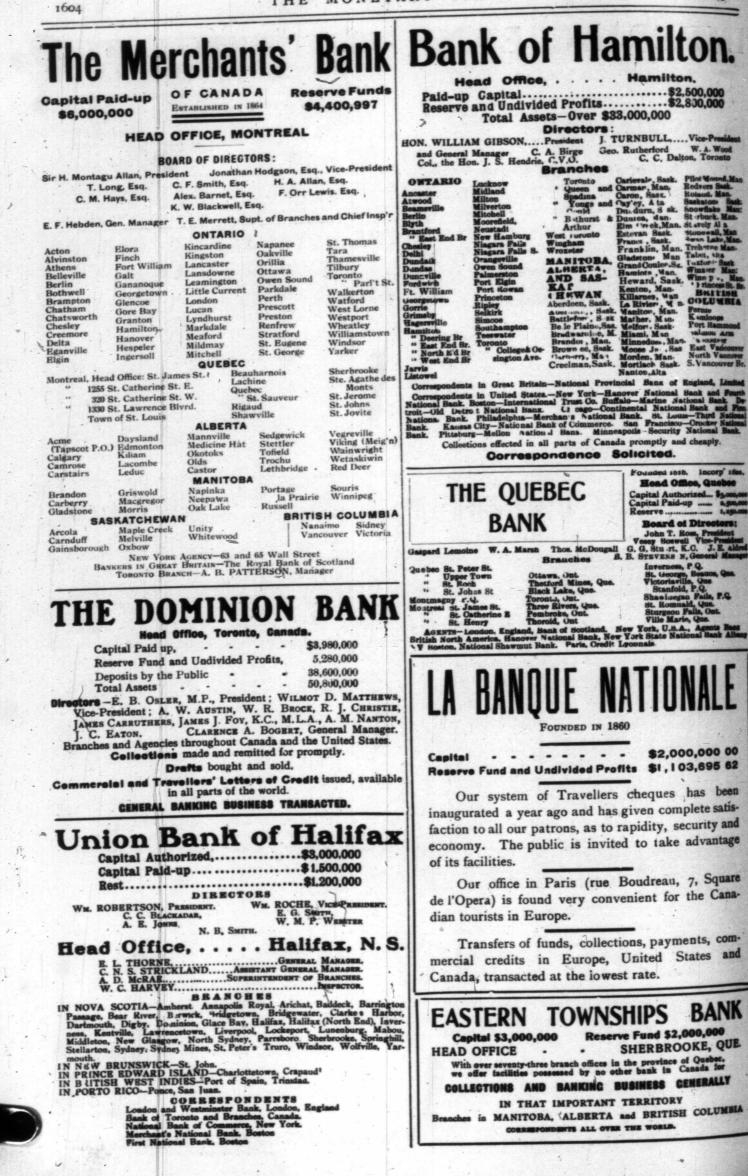
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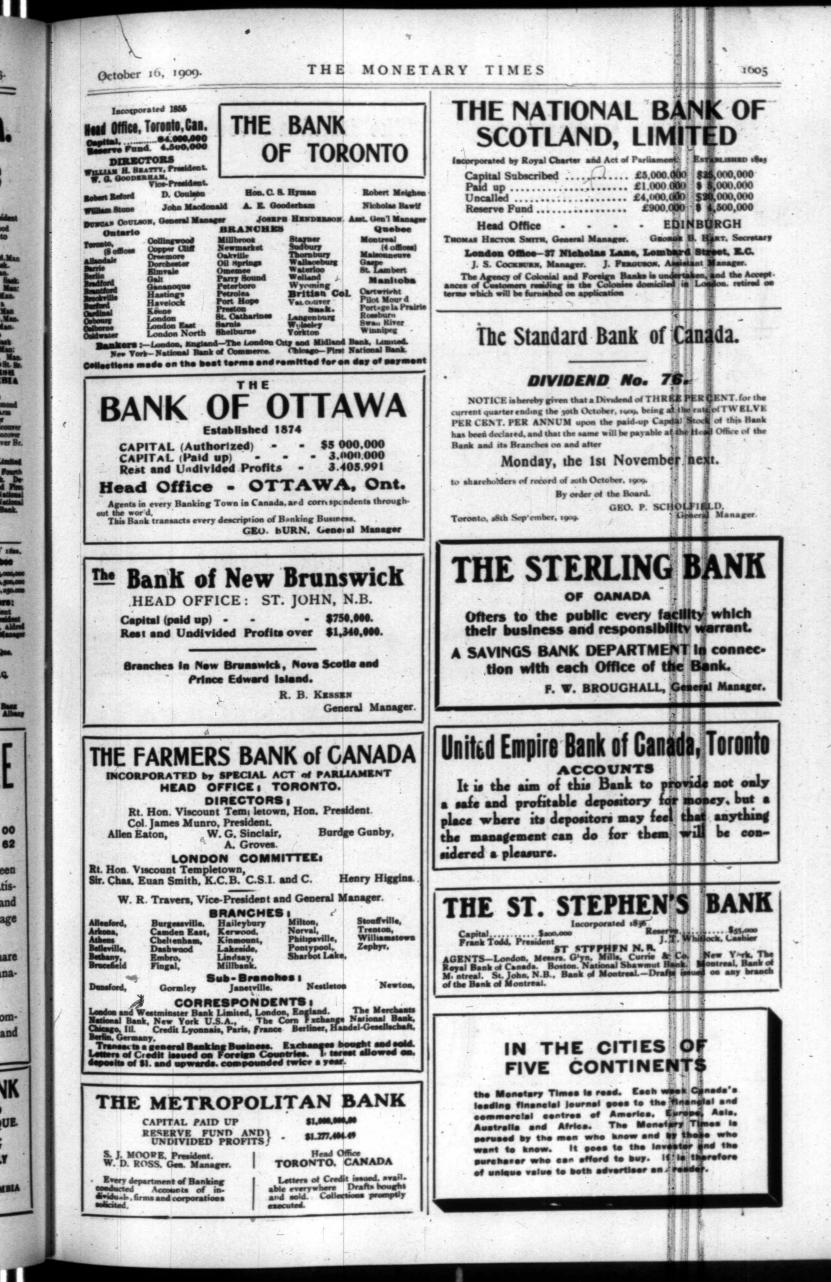
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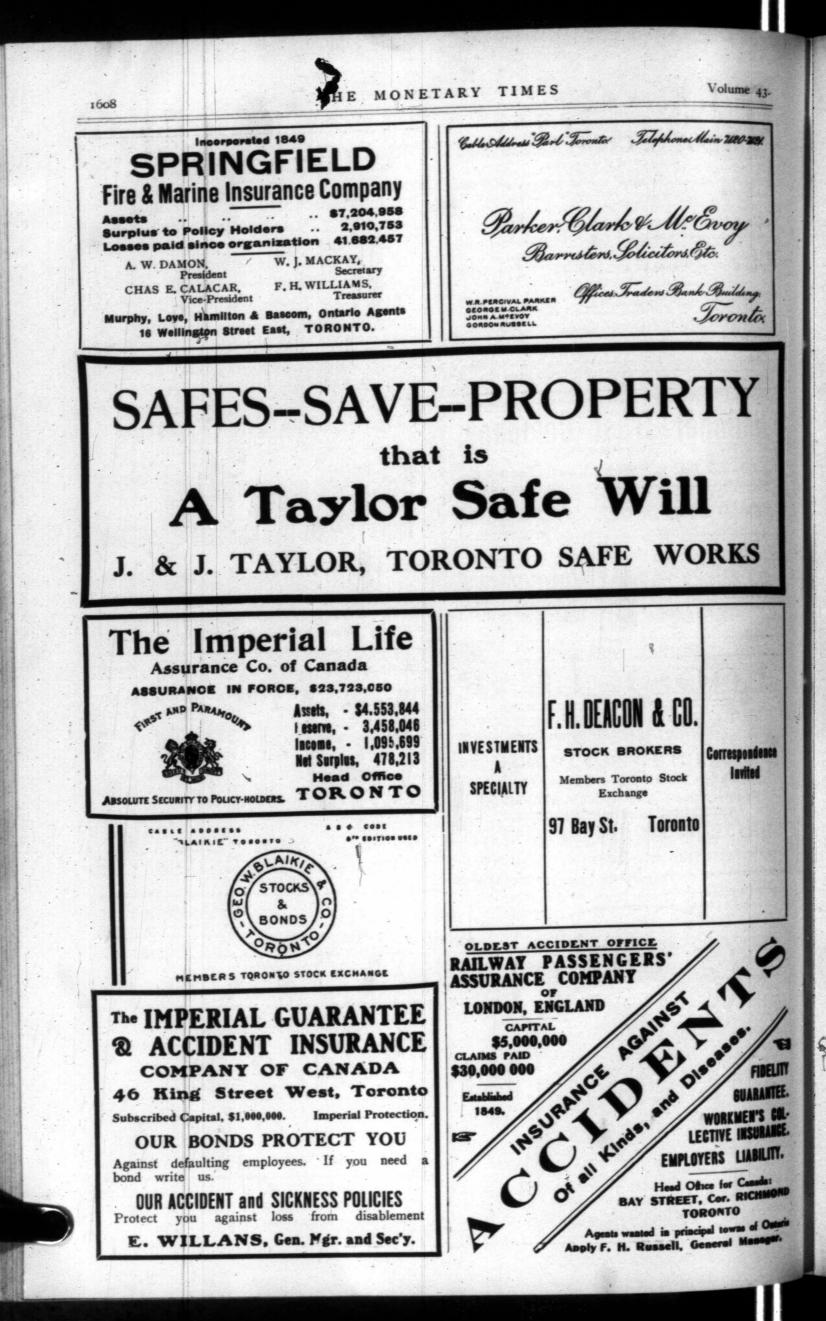
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NIPISSING--LA ROSE.

The chief consolation in the Nipissing-La Rose affair is that legitimate mining proceeds. The record of the Cobalt camp, the shipment of 69,834 tons of silver ore in less than six year, cannot be changed by manipulation of the stock markets. Just over two years ago, when the investor showed strenuous faith in Cobalt, when Nipissing soared point after point to 32, when otherwise sane prophets were predicting the 50 figure, Nipissing took a tumble. The slide was from 32 to 14 in a single day. And all the king's horses and all the king's men failed, as with Humpty Dumpty. For two years Nipissing has tried to lead a better life, but the public have refused to allow this self-cleansing process to go further than fifteen dollars per share. Everybody had a theory for the occurrence. Everyone still holds a theory. The Nipissing stock has never recovered from the ill effects of whatever brought about the slump. It first fell to fourteen and is now around ten.

The next event of importance was the formation of La Rose Consolidated, which included several other properties besides La Rose itself. The directorate of Rose and Nipissing became closely interwoven. While operating separately, the directors of each company were largely interested in the other. A big block of La Rose stock only a few weeks ago was placed in London. Last week without any warning, La Rose and Nipissing were flung into the market at declining prices, the former sinking to 5% and the latter to 10. For this every reason has been advanced, from a rumour that a conflict had occurred regarding the proposed merger of the concerns, to a story that the drop was due to a typhoid outbreak in the silver camp. New York can explain the Nipissing crash of two years ago. Folks first stepped where New York was not afraid. Again,

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are asking to-day whether New York can, if desired, tell the truth of the present fiasco.

There are two obvious inferences to be drawn from the incidents-someone has been hurt and someone has benefited. When the question, Who? is answered, the rest will be easy to-guess. Only the other day people were saying that La Rose was treading the paths of stock market virtue in order to help the public forget Nipissing. And now is a picture of La Rose, the vir-tuous, in its white linen frock, besmirched with mud, savouring of that which blackened Nipissing. The directors of the two companies know not what has hap-pened, they say. Mr. E. P. Earle, the Napissing presi-dent, tells the Monetary Times that he thinks the break was in the nature of a roid. Minim was in the nature of a raid. Mining may proceed, but unless some official and satisfactory information is afforded regarding this apparent manipulation, the Cobalt stock market will have received a bad blow. Then there will be the consolation that mining proper and stock market gambling are two different things, a fact which will not always console the man who has placed his money in these properties.

The two companies have shipped nearly one-third of all the ore sent from Cobalt since the beginning of the camp. In other words, seventeen million ounces of silver have come from these properties. Both have carried on a consistent mining policy. Both have paid dividends fairly regularly and to the extent of nearly six million dollars. They have been two of the few which have maintained abroad the reputation of the Cobalt camp. That good work seems to be disappearing. Some will say that Cobalt is suffering for the sins of Walt Street. It may be so, and is a hint that Canada should have

there is enough Canadian blood in the two companies to warrant a keen eye being glued on Wall Street.

Now that Nipissing and La Rose have come to grief, La Rose thus failing to make good its colleague's shortcomings, the question of amalgamation may be nearer. A merger of the two companies under a new name would obliterate past records and give the market a new leader. Was the decline in La Rose and Nipissing manœuvred by persons unknown in order to acquire stock at low prices prior to an amalgamation of the two companies?

CANADA'S NAVY.

The Canadian navy will play an important part in Anglo-Canadian relations, and it may be the present generation will have passed when the crucial time arrives. The Canadian Cabinet, according to an Ottawa despatch, has been discussing the naval and defence proposals to be submitted to parliament during the coming session. The programme may include the construction of twelve war vessels, embracing two or three cruisers of the Bristol class, torpedo boats and destroyers. This is the embryo of a Canadian navy. A well-informed London writer states that during the proceedings of the recent Imperial Conference, the Canadian representative was asked what would happen if the Admiralty asked the Ottawa Cabinet to send its navy to New Orleans and the Canadian Government refused to comply. The reported answer was: "In that event the Canadian navy simply would not go." Wherein one is able to picture a possibly dangerous crisis in history. The events of the past three years have demonstrated Britain's desire to co-operate with her overseas empires in the matter of Imperial defence, and those empires have reciprocated. In Canada's case the supremacy of the British navy means a great deal. Let Britannia's Dreadnaughts be sunk and Canada must bow to the victor. To say that naval warfare is close at hand may be premature. To blind one's eyes to things as they are and may easily be, is foolish. Nations have fallen frequently because they have failed to see the sign of the times. Sometimes having seen it, they have failed to respond. The don't-care spirit in national defence is impossible, and most of all in the British Empire.

Canada has admitted its willingness to share the burden of Imperial defence. It proposes to build a navy of its own, which, as naval armaments go in these days, must be dependent on Britain,-to borrow officers and men, to control the policy, and, what is most important, the right to say in time of war how, when, and where this navy shall be placed. This is the furtherance of a serious principle which allows each part of the British Empire to choose whether or not it will participate in the wars of the King. This principle was first intro-duced when Sir Wilfrid Laurier permitted Canadian volunteers to take part in the Boer War. British Prime Minister Asquish has formally endorsed that doctrine. He said in the House of Commons, speaking of the conclusions of the Imperial Press Conference: "The result was a plan for so organizing the forces of the Crown wherever they are, that while preserving the complete autonomy of each Dominion, should these Dominions desire to assist in the defence of the Empire in a real emergency, their forces could be rapidly combined into one homogeneous Imperial army." This naturally applies also to the Imperial navy.

No one knows just where the next great naval battle, in which the British Empire will be interested, will be fought. It is likely to be in European waters. Events there move rapidly. Suppose a struggle for naval supremacy arises in the North Sea. What is the position of the Canadian navy? An English writer says: "The essence of effective war against Britain in her present state of transition is surprise-such as that Pennsylvania Railroad made the experiment of a stock

which succeeded against Denmark, against Austria and against France. The transition from a state of peace to a state of war is too sudden to justify a loan of the golden key of naval defence-discipline even to our friends. A force not trained under Admiralty control in peace must be trained in war. For war training there will be no time and no opportunity. Naval war is sud-den, sharp and, decisive." Canada's ships might be needed for Canadian coast defence; they might be required elsewhere. According to the new principle of Imperial and international law, the Canadian navy may say at the critical moment whether or not it will help Britain in the fight. Mr. Fielding, speaking at Yarmouth, N.S., stated that one division of the Empire has offered a Dreadnaught as its share of naval defence. "But," he continued, "this has not seemed to us the best thing to do. In our naval affairs we want to have control. We must aim to have a Canadian fleet so organized that in a moment of emergency we can con-vert it into an Imperial fleet." If one admits that the naval supremacy of Great Britain is all-important to the peace and prosperity of the British Empire, then it would seem that navy control can rightly be in but one pl at a time of crisis, and that place, the British Ad-miralty. But apparently Great Britain does not ask this important consideration. England has implicit confidence in the loyalty of its overseas empires, and this concession to Canada, a serious one perhaps, is striking demonstration of that trust. In time of war, Canada may be asked to help with its navy. Then will come the crucial test of Canada's reciprocity in Imperial defence matters.

CANADIAN PACIFIC'S STOCK ISSUE.

The three features marking the Canadian Pacific's issue of thirty million dollars new stock are the secrecy prior to the issue, the offer to shareholders at a premiu instead of par, and the enhancement of that road's record for rapid capital expansion. Lake of the Woods Milling Company last week announced a bonus of ten dollars per share, but that disbursement had been amply discounted before its actual declaration. The Canadian Pacific issue came upon the market as a complete surprise. Not a whisper or rumour had escaped. Which is as it should be if a public utilities corporation desires public respect. The one way to stifle manipulation is to force an important surprise announcement into the market as it stretches its arms in the early morning.

The Canadian Pacific Railroad learned of mar views when obtaining authority some months ago to issue fifty million dollars of additional ordinary stock. It was taken for granted that the road would issue that amount at par. As the stock is quoted around 187 and the issue is to be made at 125, the directorate have struck the happy medium. The present shareholder receives a one hundred dollar share, quoted at 187, for 125. The market gets thirty million dollars new stock. In face of the company's strong position, it cannot do anyth else than accept the new stock with good grace. The railroad obtains the benefit of the difference between par and 125. This action may have been a concession public opinion, but it is more likely that the Canadian Pacific directorate thought that from most viewpoints it was the best finance.

The order-in-council regulating the increase of the C. P. R. capital stock from one hundred and fifty to two hundred million dollars provides that the new stock shall not be issued at less than par-The objection against such an issue being made at market price is that it would probably suffer in the market. At the time the order-in-council was made it was assumed the new stock would go out at par. As mentioned in these columns some time ago,

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The market price had been flourishing issue at 120. at 160, but with the new shares in the selling arena the figure rapidly declined to 112. In view of that and other instances, it was thought that the C.P.R. would not attempt this method of financing. But it is the able financing of the Canadian Pacific Railroad, without too much heed of precedents, that has made its securities attractive to investors. Sir Thomas Shaughnessy and his colleagues have been able to raise money for their road's development at a comparatively low rate of interest, while other American roads have experi-enced considerable difficulties in raising capital. The high price of C.P.R. is due to some, extent to the fact that shareholders may expect to obtain from time to time further shares at less than market value. The C.P.R. have taken a bad precedent and apparently confidently anticipate to transform it into a good example. shown in last week's Monetary Times, since As was 1906 C.P.R. has issued \$110,000,000 new capital, including the present \$30,000,000 authorized. This is an average of about twenty-seven millions per annum. Against that is the satisfactory fact that despite the heavy capital obligations, the road's capitalization per mile has increased only from \$33,200 in 1906 to \$37,500 in 1909, both low figures. There is ample work to account for the new stock.

EDITORIAL NOTES.

Arrangements are being made, it is said, for a gigantic gas trust in Canada. At last the root of the Canadian merger movement seems to have been located.

Wladystav Szcymansky has been arrested at Pittsburg, having confessed to a robbery of the Bank of Nova Scotia's branch at Rainy River, Ontario. The wonder is that with such a name he should have escaped so long.

* * * *

The other day the Canadian Pacific Railroad handled in twenty-four hours, 3,565 cars and coaches, or about two and a half cars per minute. That is an effective reply to complaints of car congestion during the grain movement.

* * ***

On another page will be found a story by Mr. J. Blakeslee, the advisor of the German-Canadian Economic Association. He explains the objects of the Association, and tells Monetary Times' readers of the opportunities existing for a considerable strengthening of trade relations between the two countries. Many changes have been made in the Canadian and German tariffs as they affect the exporters of both nations. The feeling in Canada seems to be that the first move must be taken by the German Government with a view to a mutually beneficial change. At present, Germany and Canada are undoubtedly thinning their business relations. As Mr. Blakeslee points out, Germany is the greatest wheat importing country in the world with the exception of Great Britain. Yet the Kaiser's empire imported last year less than 300,000 bushels of Canadian wheat of a total imported of more than 90,000,000 bushels. The decline in German-Canadian trade is strikingly exhibited in, for instance, shipments of Canadian green apples. In 1905-6 Canada exported to Germany 63,221 barrels. Last year only 18 barrels were sent to that country from the Dominion.

* * * *

This week we have in our midst a delegation from the Imperial Japanese Business Commission. They are visiting Montreal, Ottawa, Toronto and other Canadian cities, and Mr. W. T. R. Preston, who represented the Canadian Department of Trade and Commerce in Japan 1011

for two years, is helping to arrange their itinerary. While the visit is not an official one, the Mikado's government attaches considerable importance to this American tour of Japanese financiers and industrial captains. It had something to say as to the selection of the personnel of the party, and has evidently secured very suitable persons to further Canadian trade relations with Japan. These gentlemen, who number about forty, include Baron Shibusawa, who has been called the Builder of Industrial Japan. The Japanese Chambers of Commerce, which have developed into a strong factor in the commercial life of a progressive Oriental country, practically owe their beginning to Baron Shibusawa. Baron K. Takahashi, president of the Industrial Bank, who during the war with Russia acted as Japan's financial agent in Europe, is another of the party. Mr. S. Tamura, of Tokyo and Kobe, a millionaire and one of the leading commercial representatives in Japan, is with the delegation, and has a fine capacity for furthering trade relations between the continents of Asia and America. As yet, American traders have not come in as close touch with Japanese buyers as have their European competitors. The Japanese exports to the United States and Canada are much more than the imports to Japan therefrom. With Europe the situation is the reverse. That Canada has unique opportunities to build up a remunerative trade, with the Far East is indisputable. It remains for the enterprise of Canadian manufacturers and exporters to exploit the field. The present visit of the Japanese delegation shows an anxiety on the part of their nation to share mutually the advantages accruing from more business.

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THE MONETARY TIMES

Volume 43.

FINANCE and ECONOMICS

GRAND TRUNK CHANGES.

Charles M. Hays Will Likely Succeed Sir Charles Rivers-Wilson as President.

Monetary Times Office, Montreal, October 13th.

The Monetary Times called at the head office of the Grand Trunk to-day, in order to obtain confirmation of the report that Sir Charles Rivers-Wilson was retiring from the presidency of the Grand Trunk Railway, and that Mr. Charles Hays would be elected in his stead. Mr. R. S. Logan, assistant to the vice-president, in behalf of the company, stated that no official details concerning the changes had been re-ceived, but that there was no provided that there was ceived, but that there was no reason to suppose that the cables, already made public, referring to the changes, were incorrect.

It will be remembered that when Sir Charles Rivers-Wilson visited Canada a few months ago, he was interviewed by the Monetary Times respecting the election of Canadian representatives to the Board of Directors, and also as to the transfer of the management from London to Canada. The reply of Sir Charles was that there could be no great objection to Canadian representation on the Board, but that it was only reasonable that the control of the management should remain with those who were in control of the company's stock. It was evident from what Sir Charles said, that his attitude was more favorable than previously to Canadian interests, but it is doubtful if many suspected that his own resignation was likely to follow, and that the chief position on the Board would be taken by Mr. Charles Hays.

Much Advocated Plea Answered.

The change will undoubtedly be gratifying, not only to Mr. Hays and to his staff of officers, but to Canada as a whole. It indicates the growing importance of Canada in England, as well as the recognition of a principle advocated in these columns that the management of the railway can be carried on more effectively in the country where the railway is operated.

One of the difficulties in the election of Mr. Hays to the position of the president was commonly thought to be the possible priority of claim on the part of Mr. Alfred W. Smithers, who, for the past five years, has been vice-presi-dent of the company. This, apparently, has been overcome by the suggestion that Mr. Smithers should be made chairby the suggestion that Mr. Smithers should be made chair-man of the board of directors, a position similar to that occu-pied by Sir Wm. Van Horne with the Canadian Pacific Rail-way. No confirmation can be obtained as yet, respecting further changes that may follow the appointment of a general manager to the position of president. Some see significance in the presence of Mr. Frank W. Morse in the city at this particular juncture, and think that developments in the near future may furnish a possible explanation to his resignation, which was so suddenly announced about a year ago. which was so suddenly announced about a year ago.

Reward for a Hard Worker.

Sir Charles Rivers-Wilson has occupied the position of the president of the company since 1804, the appointment of Mr. Hays taking place about a year later. Mr. Hays has Mr. Hays taking place about a year later. proved an efficient general manager, and the confidence and esteem in which he is held are reflected in the reward which he is evidently about to enjoy.

Montreal, October 14

Mr. Hays stated to-day that the change outlined above would be subject to the shareholders' approval at the com-pany's annual meeting on Thursday. There will be no change of the official staff, added Mr. Hays.

CHATHAM CAS COMPANY.

Mr. J. G. Kerr, solicitor for the Volcanic Oil & Gas Company, has made the following statement regarding the stock situations of the Chatham Gas Company: "The Volcanic Oil & Gas Company are not buying the Chatham Gas Company's stock. I understand that the people who are Company's stock. I understand that the people who are buying it are Toronto capitalists, who are acting through a local agent, Mr. W. D. Sheldon. I cannot say whether they are Standard Oil people or not. Mr. Coste assures me that he is not buying. Mr. Sims says that they are not in-terested in the deal. They didn't know anything about it. The Volcanic people have their hands too full at present to enter into other enterprises."

CARRIAGE FACTORIES COMPANY, LIMITED.

Estimate of Earnings-Half Million Bond Issue-What the Companies are Taking.

Monetary Times Office, Montreal, October 13th.

The physical value of the real estate, buildings, machin ery and plant of the combined companies, as determined by the Canadian Appraisal Company, on September 15th, 1909, amounts to \$378,210,72. This does not include the new fac-tories at present under construction for the Tudhope and the Heney companies. The total liquid assets of the companies, on the same date, amounted to \$1,325,414.82, and the current liabilities to \$345,936.21, leaving a surplus of liquid assets over current liabilities of \$979,478.61.

As to Estimated Profits.

The audit and appraisal companies are still at work upon the combined report. This report will show the economies to be effected by the concentration of management and the standardizing of the various plants. These particu-lars will appear in the prospectus before it is given out to the public. The following shows the estimated situation as for 1910, based on the past experience of the companies and the economies assured :-

Estimated profits for 1910	. \$219,000
Fixed charges \$114,000	\$114,000
Surplus	\$105,000

Surplus

Exceptional Year Included in Estimates.

The surplus as shown above, would give a return of 8% per cent. on the common stock to be issued, during the first year's operations of the company. In making this estimate, the estimates of economies to be effected, as shown by the companies, has been cut in half, and the earnings of the past three years, as shown by the auditors, have been accepted, as the basis. This includes 1908, the worst year experienced by the basis. This includes 1908, the worst year experience of the companies for a long time. All allowances have also been made for depreciation, etc. The bond interest has also been figured on \$500,000 bonds, although only \$300,000 will be issued at the present time. The remainder of the halfbe issued at the present time. The remainder of the half-million will be issued shortly. Bonds may be issued only for

million will be issued shortly. Bonds may be issued only for working capital and purchase of plant and property. The companies entering the merger are taking the pre-ferred stock, at underwriters' prices, for their surplus assets as shown by the appraisal companies. The authorized capital is \$2,000,000, each, preferred, cumulative 7 per cent. stock and common stock; and \$1,200,000, each, is now being is-sued. Much of the issue being already firmly taken, there will only be \$500,000 left for public subscription. will only be \$500,000 left for public, subscription.

The company has been organized by J. A. Mackay & Company, and the issue will be made through the Montreal Trust Company and the Royal Bank of Canada.

CROWN RESERVE DISPUTE.

Contention among Crown Reserve shareholders still continues. This week a demand for a writ of mandamus was pre-sented in court on behalf of Mr. A. Fowler Ross, to compel declare dividends sented in court on behalf of Mr. A. Fowler Ross, to compel the Crown Reserve Mining Company to declare dividends upon some 231,000 shares of the company's stock, which have not hitherto been receiving dividends. This is much the same fight that has been spoken of for the past year. Mr. Ross, together with other shareholders, makes the claim that the shares were left in trust in the hands of the directors of the company and that these shares will have to be distribut-ed to those who deposited them with the directors. An action is now pending before the courts to decide whether ed to those who deposited them with the directors, action is now pending before the courts, to decide whether or not the shares should be regarded as the property of the company or the property of those who deposited them with the directors early in the history of the company for the pur-the directors early in the history of the company. Mr. Ross asks the pose of raising funds for the company. Mr. Ross asks the court to order the company to put aside the amount of the dividends which would have been paid on this block of stock since the company becau paring dividends. The sum insince the company began paying dividends. volved would be in the vicinity of \$100,000.

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THE MONETARY TIMES

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THIS WEEK'S MERCER.

Monetary Times Office, Montreal, October 14th.

A merger of car manufacturing companies of Canada seems about to take place. Statements dealing with the merger are well defined, although it is difficult to discover the whole truth. The companies first mentioned as coming into the merger were the Rhodes-Curry, the Dominion Car and the Canada Car, and one paper has added thereto the Montreal Steel. So indefinite have the statements been concerning the capital of the new merger, that they have varied from \$8,500,000 to \$10,000,000. The former figure is actually from \$8,500,000 to \$10,000,000. The former figure is actually lower than the combined capitalization, as announced not long since, of the three companies which are said to be go-ing into the merger, and if the Montreal Steel is to be con-sidered at all, its capitalization is alone \$2,000,000. Quite possibly the bond issues will make up for the difference. Again, the announcement of the capitalization of the merger may be astray, as it would be rather difficult to settle upon may be astray, as it would be rather difficult to settle upon any figures at such an early date. Mr. W. M. Aitken, of the Royal Securities, who is said to be a prominent factor in the promotion, is at present in New York, and confirmation is difficult to obtain.

Rhodes-Curry Company Dominion Car Company Canada Car Company	3,510,900	
Total	\$9,360,900	
Montreal Steel, total stock A director of the Rhodes-Curry Company curities of the merger may be as follows :	states that	tl
Preferred stock Common stock	\$3,500,000 5,000,000	
Total stock	\$8,500,000 3,500,000	

All the bonds and two thirds of the preferred stock, it is said, have been sold in London. Mr. N. Curry will be gen-eral manager. Plants will be located at Montreal and Am-herst herst.

EXCHANCE RATES.

New York Funds	1/32 to 1/04 di
Sterling-60 Days' Sight	95% to 9 11/16
" Demand	9 5/16
Cable Transfers	9 7/16
Rates in New York	S States & States
Sterling-60 Days' Sight	4.83
" Demand	4.86
Call Money in Toronto	41/2-5
Call Money in New York	
Bank of England Rate	4
Open Market Discount Rate in London for	
Short Bills	336
	1

RAILWAY EARNINCS.

Road.	wing are the la Week ending.	1000.	1908.	Increase.
C. N. R	Oct. 7	\$208,200	\$246,400	\$51,800
C. P. R	Oct. 7	2,175,000	1,599,000	576,000
G. T. R	Oct. 7	902,777	817,362	85,415
T. & N. O.	Oct. 7	35,966	19,530	16,435
Montreal St.	Oct. o	78,416	70,070	8,345
Toronto St.	Oct. 9	75.515	68,657	6,858

CLEARING HOUSE RETURNS.

The following are the figures for the Canadian Clearing Houses for the weeks ended October 15th, 1998, October 7th and October 14th, 1999, with percentage increase or decrease:

e		15, 1908.	Oct. 7, 1909	Oct. 14, 1909.
r	Montreal	29,561,230	\$47,721,800	\$44 054,867 + 49.02
τ	Toronto	24,904,530	32,881,219	\$1391,615 + 26.04
r	Winnipeg	16,187,091	22,090,190	22 325,941 + 37.9
e	Vancouver	3,953,456	7,746,086	7437,835 + 88.1
	Ottawa	3,207,280	3,827,930	3640,953 + 13.5
I	Quebec	2,168,175	2,910,364	2 288,035 + 5.5
1	Halifax	1,742,288	1,999,469	1 863,780 + 6.9
ŝ	Hamilton	1,549,844	2,147,514	1 812,844 + 76.9
	St. John	1,433,343	1,673,120	11394.554 - 2.7
	Çalgary	1,438,368	2,098,492	2 175,867 + 51.2
	London	1,023,668	1,302,700	1172,000 + 14.4
	Victoria	1,051,829	1,753,558	1 431,600 + 36.1
	Edmonton	842,804	917,045	1 152,651 + 36.7
1		89,063,906		122,142,542 + 37.1
	Regina		708,440	860,130

cult to obtain. The capitalization of the companies mentioned is as fol-over September, 1909, with percentage increase or decrease over September, 1908:---

Lover pebrem	001 1900			
1.	Sept. 1908.	Aug, 1909.	Sept. 10	009. Ch. %
Montreal	\$129,448,676	\$141,448,158	#145 3.	11,695 + 12.2
Toronto	99,355,593	105,726,880	112 8	54,897 + 13.5
Winnipeg :	47,473,426	46,796,404	60.8	27,428 + 28.1
Vancouver .	16,991,346	24,969,077	28 0	35,000 + 60.4
Ottawa	13,170,407	13,955,165	1 1 3 80	4,221 + 5.2
Quebec	9,771,111	- 9,794,591	9,89	3,651 3.8
Halifax	6,633,512	9,602,207	7.0	32,760 + 6.9
Hamilton	6,121,766	6,980,323	6.01	10,070 + 12.9
St. John	5,979,110	6,336,000	64:	14,893 + 2.4
Calgary	5,579,422	8,259,314	9.47	5,036 4 64.4
London	4,437,360	4,924,173		10,908 + 8.6
Victoria	4,319,219	5,718,680		4,553 + 35.7
Edmonton	3,275,162	4,500,161	437	2,343 + 33.5
Total	8352.550.110	\$380.011.142	8414.67	4.355 + 17.6

RECINA'S CLEARING HOUSE.

With the opening of the Regina Clearing House last week. Canada has fourteen clearing houses. Here is a list:

Clearing House.	Commenced Busines
Calgary	1906, 18 April
Edmonton	1000, 19 July
Halifax	
Hamilton	1891, 11 June
London	
Montreal	1889, January.
Ottawa A.	
Quebec //	1001, 1 May
Regina	
St. John	
Toronto	
Vancouver	1808. October
Victoria	1898, 2 November
Winnipeg	1805 a December

The first week's clearings, as recorded in last week's Monetary Times, totalled \$798,440. Comparing these figures with the bank clearings of cities with larger popu-lation, the Regina figures are found to be most satisfactory. The bankers there state that the total included no specially large transactions and the figures therefore afford a fair indication of the volume of business handled in that city.

DIVIDENDS PAYABLE.

Company. Term Rate % quarter La Rose Shaw, W. & P... 3+1 1 44

Payable October 20 20 1614

THE MONETARY TIMES

Volume 43-

STOCK EXCHANGES

COBALT MANIPULATION

Has Deadened Interest in Stock Markets-Steel-Coal Issues Less Active.

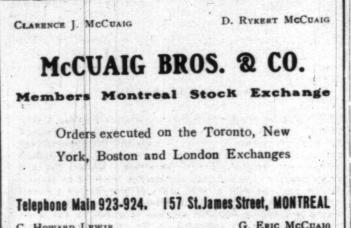
The only feature this week in the Toronto market was Dominion Steel. The transactions numbered far less than

ea of the enormous trading in the ominion Iron and Steel.		
		Montreal sa
Friday, Oct. 1, common	575	2,715
preferred	30	
Saturday, common	(no session) 5,215
preferred	uo.	
Monday, common	3,850	18,720
preferred	5	105
Tuesday, common	4,485	12,620
preferred	196	2,161
Wednesday, common	1,610	5,144
preferred	50	676
Thursday, common	1,230	4,654
preferred		367
Friday, common	2,430	2,780
preferred	50	492
Saturday, common	255 .	710
preferred		180
Total	14,772	56,969
ominion Coal.		96.
Friday, Oct. 1, common	225	865
preferred		60
Saturday, common	(no sessio	
preferred	uv.	2
Monday, common	580	860
preferred		206
Tuesday	1,700	1,690
preferred		\ ···
Wednesday, common	660	675
preferred		
Thursday, common	530	305
I hursday, common	·	5
preferred	150	. 75
Friday, common		. 50
preferred		
Saturday, common	- Anton Andrew	5
preferred		·
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3,845	5,448

in prices. The Monetary Times wired Freshent Earle, of Nipissing, for his views of the fiasco. "I think the break was in the nature of a raid," he replied, " and believe that the prices of both securities will materially improve."

Professor Hidden's Views.

Professor W. E. Hidden, geologist for Nipissing and La Rose companies said in an interview that adverse gossip is the real cause of the drop in those two stocks. "The talk about values disappearing at lower levels," added Professor



C. HOWARD LEWIS

"is based on a purely local phase of the vein. Hidden. do not believe in any lateral or formerly high level origin of

the cobalt silver ores. I believe that the solutions that pro-duced the silver and other values come from deep seated sources. That this will be proved true ultimately is beyond all cavil or doubt as the sequel will soon-show to the satisfac-tion of all concerned."

In an interview at Montreal Mr. Lorne McGibbon, director of La Rose, said that the drop in the stock came as a great surprise to him. The property, he added, was in great surprise to him. The property, he added, was in splendid shape, and as soon as more progressive develop-ment work on the Lawson is done, good results should ac-crue. Mr. McGibbon stated that neither he nor his friends had sold any of the stock. Mr. McGibbon took occasion to increase his holdings on the decline.

More Trouble for Peterson Lake.

The Nipissing-La Rose break in stocks and the litigation in which various Cobalt companies are engaged does not help the market. The president of the Peterson Lake Min-ing Company has notified the transfer agents for the stock to withhold transfer of any of the shares of Edward Steindler, D. M. Steindler, and J. A. Jacobs. The trust company, which also is the transfer agent for the stock, through their solicitor, has notified Mr. Maclaren that they cannot accept the order otherwise than from a court to prevent any transfer

The dates for the payment of subscriptions to the \$30,000,000 new Canadian Pacific common stock have not yet been definitely decided upon, but there will be five pay-ments, each of \$25. The first will probably be made the latter part of December, and the others will follow at inter-vals of about sixty days. Interest at the rate of 6 per cent. per annum will be allowed on all payments. Stockholders of record November 15 may subscribe to the new stock.

record November 15 may subscribe to the new stock. **Canada's Place in Asbestos.** There has been some trading in asbestos issues this week. A curious fact is that although Canada supplies most of the world's raw asbestos the United States is responsible for the majority of the manufactured asbestos products. According to a brochure just issued by the United States Geological Survey, the United States leads all other coun-tries in the conversion of raw abestos into manufactured pro-ducts, although much less than 1 per cent. of the material used is mined in that country. There are only two active mines in the United States at present, one in Vermont and one in Georgia, although asbestos is found also in the Grand Canon of Arizona, in Wyoming, and in California. Canada is the greatest source of raw asbestos, which is imported duty free for the manufactories of the United States. Can-ada's production for 1908 amounted to 65,534 tons, of a value duty free for the manufactories of the United States. Cal-ada's production for 1908 amounted to 65,534 tons, of a value of \$2,547,507, while the total output of the United States during that year was 936 tons, valued at \$19,624. Imports of unmanufactured asbestos into the United States in 1908 amounted to \$1,068,322, and manufactured \$127,548. Russia has recently become an important producer of asbestos, her 1907 production being 10,308 tons.

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Monetary Times Office Montreal, October 14.

The slump in La Rose and the general weakness and dullness of the stock markets, were the features of financial dullness of the stock markets, were the features of financial circles during the past week, the most notable feature being La Rose. Up to the present, no adequate explanation for the slump has been offered. From \$8.50, some months ago, the stock had settled back to \$8, previous to the dividend, and even lower, but upon the announcement of the dividend, it ran a little over \$8. When it began to sell ex-dividend, it ran off about 20C., the amount of the payment. It was a little weak the day before the dip, selling at \$7.60. Those who do not follow the market very closely, never heard any-thing further till it was selling at \$6, and it is said that it sold at \$5.50 for a small lot in New York. The slump took place in about half an hour, and was accompanied by tales of small-pox in Cobalt and the most harrowing stories of how this would close up the mines. Nipissing, under the pressure, dropped also; but the proportion was much greater pressure, dropped also; but the proportion was much greater in the case of La Rose.

Montreal Was Not Leader.

A peculiarity of the drop was that, in Montreal, hardly any stock sold. Not enough changed hands to put the market down more than a few points, even had it been forced on the market. Montreal took its pace from Toronto or from New York. The whole movement shows the ear-marks of a direct drive at the market made at an unexmarks of a direct drive at the market, made at an unex-

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pected moment, and the subsequent lack of buying orders at a price which will show big profits some of these days, shows how thoroughly the public mind has been unsettled by the almost vertical movement which has taken place. It is reasonable to suppose that the approach of the La Rose-Nipissing merger is in some way accountable for the situation

tion. Outside the feature mentioned, there was little to excite interest. Buying dropped off considerably, owing perhaps to some extent to the slight hardening of money but more likely to the desire for a breathing spell on the part of the public. The easiness affected C.P.R., Soo, Iron, Coal and in fact all the issues which early last week were most active. The tone of the market now shows an improvement and prices are back to within a few points, for the most part, of the previous high point. This advance does not seem to be due in any way to active buying but rather to reluctance to sell, the transactions on the exchange slips here not occupy-ing half the space of those of a week ago. On the whole, the situation seems fairly strong, and after the market has, had a rest, it will not be surprising to see it start forward again. again

Richelieu and Ontario Movements.

Richelieu and Ontario Movements. Here there exists little doubt respecting the report that the Richelieu and Ontario Company will undergo consider-able financial reorganization in the near future. An appli-cation has already been made to Parliament to empower the company to increase its capital to \$5,000,000, and to add thereto from time to time as may be necessary. It is stated that the company has experienced a record-breaking season, and that, even under its present conditions, a constantly growing business may be anticipated. At the same time, an enormous advance may be enjoyed by the extension of its service. In this connection, have been heard from time to time, rumours of the absorption of, or amalgamation with, certain other navigation companies in the West. Some such will probably be effected in the not distant future, and the belief is that the company's business will be greatly in-creased thereby. creased thereby.

Canadian Converters' Better Position.

Canadian Converters' Better Position. From recent announcements made by Messrs. J. P. Black & Company, it would seem that the Canadian Con-verters' Company is rapidly getting into better position and that the business of manufacturing cotton garments, in which it is concerned, is showing a great improvement. "Last year," was the statement, " we closed every after-noon at four o'clock, but this year we are working overtime three nights per week. The Black Company is opening a new factory at Sorel, and the Converters' Company, with which the Black Company is associated, is opening at St. Jerome. In addition to this, another place is being negoti-ated for. The reason for securing these new places is that it is becoming difficult to obtain operators in Montreal, be-sides which the company is anticipating a large, further insides which the company is anticipating a large, further in-crease in business and is making provision for it."

A party of financial men, bankers and brokers, from Montreal, visited the plant of the International Portland Ce-ment Company at Hull, which is included in the Canada Cement Company amalgamation. An inspection of the works was made and Mr. J. M. Kilbourn, vice-president of the Lakefield Portland Cement Company, who stated that the ment company and build the merger would be a good thing for contractors and builders, as it would insure a steady price in cement and do away with the fluctuations which had embarrassed contractors who frequently had tendered for work on a certain price of ce-ment and had found that price increased when they came to get their material. The Canadian Union of Municipalities by the way, is asking for an official inquiry into the prices by the way, is asking for an official inquiry into the prices of cement, which are stated to have gone up recently and they will ask a reduction of the duty on foreign cement com-ing into Canada.

Business on the Winnipeg Stock Exchange was better last week than it has been for some zime. Great-West Per-manent Loan Company was active and fifty shares sold at 110½ and 113 respectively. A slight advance was recorded in Northern Crown Bank, both in Northern and in Crown certificates, and twenty shares of each were traded in at 85 for Crown and 90 for Northern, and there seems to be little of the stock on the market. South African Scrip is in strong demand, but only an occasional warrant can be picked up at present prices, as holders are waiting for higher figures. Sales took place last week at from 511 going as high as 525, and very few are in sight at these prices as mose who some time ago paid as high as \$600 or \$650 are holding on to them, in the hope that they will be able to get their money back. All the local Loan and Trust Companies stock is held high, and few of the shareholders are willing to part with their holdings.

STOCK EXCHANCE NOTES

Tuesday was a holiday in the United States (Columbus Day), and there was no session of the New York Stock Exchange.

The stock of the F. N. Burt Company, \$750,000 common and \$750,000 preferred, has been listed on the Toronto Exchange

change. The new firm of stockbrokers, Messrs. Eyne, Secord & Proctor, have purchased a seat on the Standard Stock Ex-change, and have opened offices in the Lawlor Building. They intend to make a specialty of Cobalt stocks. Thursday, October 7, was appointed a special settling day in the City of Edmonton scrip, fully pail, for £187,300 sterling 4½ per cent. debentures, and the same are to be quoted in the official list, by order of the London Stock Ex-change Committee. Application has been made to the London Stock Ex-

change Committee. Application has been made to the London Stock Ex-change Committee to appoint a special settling day in, and to grant a quotation to, the Canadian Northern Ontario Rail-way Company scrip, fully and partly paid, for £800,000 4 per cent. perpetual consolidated debenture stock. The London Stock Exchange Committee appointed Oc-tober 7 as a special settling day in the Canadian Mineral Rubber Company, Ltd., fully-paid scrip for £170,000 6 per cent. first mortgage debenture stock, and have ordered the same to be quoted in the official list. By order of the London Stock Exchange Committee, Oc-tober 7 was appointed a special settling day in the Grand Trunk Pacific Branch Lines Company scrip, fully paid, for £500,000 4 per cent. first mortgage sterling bonds, due 1939 (guaranteed by the Government of the Province of Saskat-chewan); and £500,000 4 per cent. first mortgage sterling bonds, due 1939 (guaranteed by the Government of the Pro-vince of Alberta), and have ordered the same to be quoted in the official list. in the official list.

FOR THE INVESTOR.

It is over a quarter of a century since I became a sub-scriber to your journal and for about thirty-five years I have been a reader of same. I have but little doubt that during that period it has saved me many hundred dollars in the information gleaned therefrom. Within the last three years it has put into my pocket from 30 to 50 doi-lars a year through a little piece of information I found amongst the articles on banking. So I really cannot afford to dispense with the services rendered by the Mon-etary Times.—F. W. Warwick, B. Sc., Buckingham, Que.

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Volume 43-

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\$70,000	Canital and	Rear	KS	An	nual Int's	ti	TORO				MONT	the second s
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p. and rest thousands. ub' Paid- up	-	Industrial (Continued)	Present IC	ual Int't Dividend When Payable Numbers indicate Months	Price Oct. 1: '08	Pr Oct	ice	Price	14. End Oct.	d Oct	tice 1. 15. 18	MON Pric Oct. '09	7, (Price Dct. 14,	Sales Week End'd Oct.14		n & Co
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		0 Price Bros Ltd. 0 Quebec Rly. 1 Rich & Ont Nav. 1 Rich & Ont Nav. 1 Rich & Ont Nav. 1 Sao Paulo. 1 Sao Paulo. 1 St. John Rly. 1 Trinidad Elect. 1 Windsor Hotel 0 Winnipeg Elect Ry					· · · · · ·			96	\$0 102		101	00 05	6000	Westinghouse Western Union * Ex. Div. * Ex. Rights TORONTO	BRANCH
C. C. C. C. C.		OKLE		Sec. 24	to va	rious	cla	sses	of In	vestn	nent	s.		DRS' ation		R. B. Lyma	
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Volume 43.

618	THE MONETARY TIMES Volume 43.
7	WINNIPEG STOCK EXCHANGE
ONTARIO	Cap. in thous'ds a Price Price Price Week or paid a Price Price Sa
SECURITIES	2 up 2 00 00 00 00 00 00 00 00 00 00 00 00 0
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· LIMITED ·	1,000 200 00 G w Lilly paid
T. S. G. PEPLER,MGR	600 500 100 Home In & Sav. 9 129 132 130 554 246 40 Sover'n Fire. 8 600 500 100 Home In & Sav. 9 129 132 130 554 246 40 Sover'n Fire. 8 750 500 Northern Trust. 6 125 554 246 40 Sover'n Fire. 8 6 125
WE OWN AND OFFER	500 125 50 Standard Trusts 7 133 133 900 900 100 Arctic Lee Co.
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Montreal	600 150 50 Dominion Fire 6+2 110 100 110 100 300 300 100 Traders' Bldg. 115 109 115 110 407 154 100 Empire Loan 6+2 110 100 110 100 1 256 1.235 100 W. Can. Flour 130 137
Technical School	CANADIAN SECURITIES IN LONDON
Debentures	Price Bau A sug Per Price BALLBOADS Price Land Co's-Continued Same
GUARANTEED BY	Government issues Sept. 30 Sept. 30 Government issues Alberta Railway, \$100 122 126 Canada Company, £1
Province of 1 Ouebec	1010 (Reduced) 4 100h 101h Ditto, 5% deb. stock (non-cum.) 104 106 Canadian Land & Kanche, 51
4% MATURING 1949	Uitto 1909.34
Particulars and very attractive quotation	Ditto, 1910.35
 gladly submitted 	Ditto, debs. 1912 4 102 103 Ditto, 4 % perpetual deb. stock. 96 98 LOAN COMPANIES Ditto, 1930-50
MCKINNON BLDG.	Ditto 1914-19 33/4 101 102 Do., Alta 4% d'b s k(£62 pd.) 64 65 Ditto ditto, £2 paid 14 Do., Sask. 200 tot, and 64 65 Ditto 44 % pref. £10 14
TORONTO	Provincial 4 100 101 Ditto, 34%, 1938 301
· ONTARIO ·	Ditto, 1911
1	Ditro, 1928
and the states	New Brunswick, 1331-34 33/9 93 95 Dom. Atlantic, 4% lst deb stock 91 93 Ditto, ditto, 43/9 paid
Manual of	Ditto, 1948
Canadian	Ditto 1928 4 100, 102 Ditto, 4 % deb. stock 90 90 Ashestos & Asletic £10
Junuaran	Ditto, 1955
Banking	Saskatchewan, 1949 Ditto, Vane'r Power, 41% debs. 105
Danning	Calgary City, 1937-8 41/2 104 105 Ditto, Mid. of Can. 5% bonds- 101 103 Ditto, 5% pref. stock 105 Ditto, 1928-37 41/2 104 105 Ditto, Well, G'y & Br'e, 7% bds 113 117 Ditto, 5% pref. stock
By H. M. P. Eckardt	Berline Berline <t< td=""></t<>
Second Edition is	Wontreal, 1900 States Ditto, 976 Pd pref. stock
now ready	Ditto, 1942
rice, \$2.50, postpaid to	Omet.er City, 1914-18 42 100 102 Ditta 2nd mort, 4 % bonds 101 103 Ditto, 3% 1st mort, bonds 01
any country.	Ditto, 1923 4 101 103 Ditto, 7% pref., \$100 164 168 Ditto, 6% bonas terupto Ditto, 1953 4 101 102 Ditto, common, \$100 147 149 Mont. Light, Heat & Power, \$100 127 Ditto, 1953 3% 92 94 New Bruns., 1st mort. 5% bonds 114 116 Mont. Light, Heat & Power, \$100 127 Ditto, 1962 3% 92 94 New Bruns., 1st mort. 5% bonds 114 116 Ditte 4% debs. 108
Orders received by	Regina City, 1923-38
THE	Ditto 1946
MONETARY TIMES	Toronto, 1919-20
62 Church St.	Ditto, 1929
TORONTO, Can.	Vancouver, 1931
	Ditto. 1947-48 4 101 102 LAND COMPANIES W. Koot'y Pow. & Light. On Dots to W. Can. Cement. 69b dots & 100. Victoria City, 1933-58 4 100 101 W. Koot'y Tow. & Light. On Dots to W. Can. Cement. 69b dots & 100. W. Koot'y Tow. & Light. On Dots to W. Can. Cement. 69b dots & 100.
8	Ditto, 1994-3 102 103 Hank of Brit. North Amer., £50. 754 761 Ditto, 14 % deb stock 99 Vancouver, 19314 101 102 103 Hank of Montreal, \$100
FOR SALE	GOVERNMENT FINANCE
MINING CLAIMS	PUBLIC DEBT 1908 1909 Revenue & Expenditure Consolidated Fund Month of Sept. Month of Sept. Total to 30th 1908 Total to 30th 1908
in Townships of	Danable in Canada 4.888.375 4.824.610 CONSOCIDATED FUND 1908 1947
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James and Tudhope	Bank Circui'n Redemp. Fund. 4.(99.948 4.736,318 Excise 1.343,046 1.294,119 7.480,000 Domision Notes 72.714,683 79,188,362 Post Office 900,000 623,000 3.285,000 3.295,000 3.295,000 5.13
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James and Tudhope Special inducements to in-	Bank Circul'n Redemp, Fund. 40.099.948 4,726,318 Excise 1.343,046 1.294,019 7.480,000 3.33 Dominion Notes 72.714,683 79,188,302 Post Office 900,000 625,000 3.35 Savings Banks 60.145,856 57,859,330 Public W'ks, incl'g Rlys. 900,000 625,000 3.35 Trust Funds 8,283,374 9,046,081 11.920,582 Miscetlaneous 467,824 581,835 2,050,789 2.95 Miscel & banking Accounts 27,743,182 20,225,083 Total 7,282,950 8,853,659 40.727,522 47.3
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James and Tudhope Special inducements to in- vestors in "Sacrifice Blocks of City Lots" in BRANTFORD AND WINNIPEG - WRITE US - The	Payable in Eug. 1. 2014, 0.9 1,000,948 4,739,318 Bank Circul'n Redemp, Fund. 4,090,948 4,739,318 Dominion Notes 72,714,683 79,188,362 Savings Banks 60,145,856 57,539,339 Public W'ks, incl'g Riys. 960,027 Province Accounts 8,283,374 Miscell & banking Accounts. 27,743,182 Dottal Gross Debt. 427,213,604 Assers- Investments - Sinking Funds. Investments - Sinking Funds. 43,105,589 23,582,796 31,378,642 Other Investments. 23,582,796 23,582,796 31,378,642 Province Accounts 23,582,796 Investments. 23,582,796 Say 23,582 39,318,110 Other Investments. 23,582,796 Say 23,582,796 31,378,642 Province Accounts 23,582,796 Say 23,582,796 31,378,642 Province Accounts 23,582,796 Say 24,582 3642,0433 Province Accounts 22,565,14 Say 24,582 7642 Province Accounts 22,565,14

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THE MONETARY TIMES



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Volume 43.

BONDS and MUNICIPAL CREDIT

MARKET BONDS DIRECT.

Is Suggestion of Mayor Evans, of Winnipeg-A Committee Will Consider Methods of Raising Municipal Finances.

That municipalities should directly market their own bonds was a suggestion made by Mayor Evans of Winnipeg, at a recent convention. A special committee of the Union of Canadian municipalities was then appointed to report on the best methods for raising money for municipal financing and to create a form of security to be known as "Canadian Municiapls."

Municiapls." Municipal finance produces the money of which munici-pal accounting keeps a record. That finance differs to some extent from private finance, said Mr. Evans, and perhaps one of the more important differences. is that public finance has a good deal better control over income than private fin-ance. "It first decides what its expenditures shall be and then it determines what its income should be. Then comes the question, as to the form the security shall take: would it be better to issue the security in the form of bonds or in registered stock? The City of Winnipeg has issued regis-tered stock and that registered stock stands to-day one or two points higher on the London market than our own bonds. We have found that it is a better security in the market than We have found that it is a better security in the market than our debentures. If it is better for us it might be better for other municipalities

Question of Maturity.

"Then there is another question as to the term: Wheth-er it shall be 30 or 20 years, or what number of years. Just before leaving Winnipeg I asked our staff to figure out for me the difference of the net debt of two municipalities borme the difference of the net debt of two municipalities bor-rowing the same sum of money, but the one borrowing on a 10-year basis, and the other upon 20-year basis. Suppose the city of Winnipeg set out to borrow \$1,000,000 a year for local improvements and suppose we borrow that on a 10-year basis, and suppose another city set out to borrow the same sum per year upon a 20-year basis. In ten years we would have borrowed \$10,000,000 and we would have ex-pended that with equal economy and equally good results. But on the eleventh year we want to borrow more money and the money market looks at our statement of debt. Vancouver the money market looks at our statement of debt. Vancouver say, borrowing on a 20-year basis would have its statement showing a debt of over 4 millions. Winnipeg having borrowed showing a debt of over 4 millions. Winnipeg having borrowed the same sum, would have a debt of over seven millions-three million dollars above the debt of Vancouver. — Our debt would exceed that of Vancouver by between 70 and 75 per cent. It does not require any words of mine to impress on you the fact that we would be at a serious disadvantage in the market.

"This matter of financin" is one of the things in which we need not resort to rivalry or competition. The power of the financial market to absorb first class securities is almost the financial market to absorb first class securities is almost unlimited, and this is one of the matters in which it is clear that municipalities can co-operate with good effect, because if the financial world can look upon some class of security and say "they are Canadian Municipals, we know all about Canadian Municipals— they are all on the same principal," Canadian Municipals would stand better and command bet-ter prices than any other investment. Our system differs ter prices than any other investment. Our system differs from the system in the United States and a comparison thus cannot be made. It is easy for anyone to be able to sav that is a "Canadian Municipal" and the other is a "United States Municipal," and it occurs to me that this is an important matter.

Must not Sell More Than Once Annually

"As I have suggested how we could co-operate in one respect, I have perhaps to indicate what the committee might undertake in other respects. It is important that we should sell often, but not oftener than once a year. The city of Winnipeg did make a mistake in not selling their debentures, and it may surprise those who are not already acquainted with the fact, that in clearing up, in putting Winnipeg where

CONSULTING ENGINEERS	CONSULTING ENGINEERS
BARBER & YOUNG 57 Adelaide St., East, Toronto GAGNE & JENNINGS, Lawlor Building, Toronto	EDWARD B. MERRILL Lawlor Building, Toronto T. AIRD MURRAY 612 Continental Life Bldg., Toronto

it is to-day, we have sold over eleven million dollars of se-curities and have got the money. That was because Winni-peg did not sell its securities, and they had accumulated. "The market varies during the year. It is hard to tell what time would be the best. The London market can ab-sorb large quantities of Canadian Municipals. From our experience I think that we should put our bonds on the mar-het ourselves, and by some form of co-operation, be able ket ourselves, and by some form of co-operation, be able to take better advantage of the market than we do to-day for our securities as a whole. At the present time, we rush in with some foolish idea and sell before the first of March-we go on the market when it is not right-and we do not get a go on the market when it is not right—and we do not get a good price. This does not help other municipalities, be-cause the Toronto price will be influenced by the price re-alized for other bonds a short time before, and I cannot see how we can gain by this sort of action. "I think we should get together and frame some sort of a system which will enable municipalities represented here and perhaps the smaller municipalities to reap the benefits. There are other questions as to whether we should sell are

There are other questions as to whether we should sell our securities first or borrow from the banks first, until we know the exact amount, and raise the debentures afterwards. The question gives us thought as to how we are going to deal with the discount and the important question also as to how

with the discount and the important question also as to how the sinking fund should best be handled, and various others. In conversation with bond investors and dealers this week, the Monetary Times was unable to discover much ap-proval of Mr. Evans' proposals, last of all with the sugges-tion that all Canadian municipals should be placed on a com-mon basis. "The bonds of various municipalities," said an investor "will always he considered on their individual per

tion that an Canadian interprise use municipalities," said an mon basis. "The bonds of various municipalities," said an investor, "will always be considered on their individual mer-its, and that I think will continue to be the case." Messrs. G. A. Stimson & Co., a Toronto firm which han-dles considerable government municipal and railway deben-tures, briefly criticized some of the more important points of Mr. Evans' propositions. In the first place, they said, as far as the question of the maturity of the bonds is con-cerned, most decidedly no issue of bonds should be made having a longer maturity than the life of the work for which having a longer maturity than the life of the work for which having a longer maturity than the life of the work for which the debentures were issued; for example, an issue for the purpose of installing waterworks would naturally be expected to run for forty years, while an issue for local improvement purposes should in the ordinary course of events not run for more than ten years. or fifteen years perhaps. If a city in determining whether it shall issue its bonds in ten, twenty, thirty, or forty years, decides the question in favor of the issue which will net them the most money they are surely not pursuing the course which would be in the best interests of its citizens. of its citizens.

of its citizens. As to the Marketing of Securities "The suggestion of Mayor Evans, that municipalities should get together in some way and market their own se-curities, is not by any means a new idea. It has been tried with very indifferent results by many municipalities and they have all seen the wisdom of returning to the old way; that is to say, of marketing their debentures through the instru-mentality of the bond dealers. It seems a most natural thing that these dealers, with their long experience, wide clientele, and well established connections, should be able to market the securities of any municipality to far better ad-vantages than the municipality could do for themselves. We

vantage than the municipality could do for themselves. We think this more especially in view of the fact that dealers handle these bonds on a very narrow margin of profit. "With reference to the point which Mr. Evans brings up with regard to the time for selling securities, we certainly agree with him. The rushing of one issue of bonds right on the heels of another is generally speaking a most imagree with him. The rushing of one issue of bonds right on the heels of another is generally speaking, a most im-politic thing to do on the part of a municipality and usually hurts the market price of their bonds. It is impossible for a municipality to bring on an issue of bonds at a certain time in each and every year, or almost impossible. A mun-icipality would be foolish to borrow money permanently dur-ing the stringent periods if they could readily do without it, without affecting their welfare. As far as possible muni-cipalities should endeavor to make their issues of bonds at cipalities should endeavor to make their issues of bonde at

as regular intervals as they can. "We fear, add Messrs. Stimson, that we hardly appreci-ate the exact idea of Mr. Evans in that part of his article where he has reference to ' Canadian Municipal Bonds." Unless we have misinterpreted his meaning altogether, he evidently has some theoretical plan, the idea of which would be to establish Canadian Municipal bonds on a common foot-ing, in such a way that they would all be looked upon as embodying the same security. We may say that we can con-ceive of no way in which this eventuation would be made pracembodying the same security. We may say that we can con-ceive of no way in which this suggestion could be made practicable. The smaller municipalities throughout this country

THE MONETARY TIMES 1621 October 16, 1909. C. MEREDITH & CO., LIMITED HIGH-CLASS STRAIGHT TERM BOND BROKERS AND FINANCIAL AGENTS CITY BONDS CHAS. MEREDITH. W. E. STAVERT, Vice-President. President. G. W. FARRELL, Secretary-Treasurer **Yielding** from A. H. B. MACKENZIE, Manager. 43% TO 4.70% DIRECTORS: RED BAUMGARTEN. J. J. REED, Maj. G. ST. AUBYN (London, Eng.) H. ROBERTSON C. R. HOSMER ALFRED BAUMGARTEN. Particulars on Request A. MAGKENZIE & CO. Offices - 101 St. Francois Xavier St. 38 Canada Life Building, TORONTO MONTREAL London & Lancashire Bidg. A. P. Christmas & Co. MONTREAL Government BOND Municipal Railway 5% CORPORATION BONDS 6 38 Melinda Stre J. Gordon Macdonald & Co. Toronto - Canada J. GORDON MACDONALD and S. TEMPLE BLACKWOOD, Members Toronto Stock Exchange NEW YORK CORRESPONDENTS : BERTRON. GRISCOM & JENKS MUNICIPAL Autumn List DEBENTURES of Investments YIELDING UP TO 5% Our Booklet of offerings just published describes numerous issues of Municipal, Railroad and Pub-lic Service Bonds, from which an investment may be selected to meet practically all requirements. **MUNICIPAL DEBENTURES---**A comprehensive list—debentures of practically every Province of the Dominion—county, city, town, and school district—yield 4 per cent. to 5 1-4 per cent. STEINER, DUNLOP & CO. LAWLOR BLDG. TORONTO RAILROAD AND PUBLIC SERVICE BONDS---Bonds of Railroads and Public Service Corporations of demonstrated earning power yield 4 1-2 to 5 1-4 per cent. HAVE YOU BONDS OF ESTABLISHED INDUSTRIES---Bonds of long-established and continuously prosper-ous industries yield 5 1-2 to 6 per cent. Funds for Investment? Descriptive circular and full particulars of any specific security furnished upon request. We own at the present time a arr number of carefully selected issues o municipal bonds which we offer and re-ommend to investors at prices to eld from It is a pleasure to select from our offerings a suitable and and to assist to a thorough investigation of the bond security. We will be glad to correspond with you on this subject, or when possible for have one of our representatives call on a upon you. DOMINION SECURITIES CORPORA Brent, Noxon & Co. LIMITED HEAD OFFICE TORONTO 26 KING ST. EAST. Canada Life Building 67 Cornhill, Can. Life Bidg. Can. Life Bidg , LONDON, ENG, TORONTO WINNIPEG MONTREAL

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can of necessity only sell their bonds to investors who are acquainted with the nature of the municipality in each case. Registered Stock or Bonds

"The question of issuing registered stock or bonds would "The question of issuing registered stock or bonds would of course only rise in a case of Provincial issues or large civic issues and would naturally not apply to the innumer-able smaller bond throughout Canada. Undoubtedly the issuance of registered stock is an advantage if the securities are to be marketed in England. The general investor in that centre has been educated to prefer an investment in registered stock to that of bonds. Locally and in the United States, custom has lead us to look upon bonds with more favor than registered stock. of bonds. Locally and in the United States, custom has lead us to look upon bonds with more favor than registered stock. This point would, therefore, appear to be entirely a matter of where the securities are to be marketed."

where the securities are to be marketed." Mr. M. Chevalier of the Foncier Credit Franco-Can-adien of Montreal, who are the Canadian agents for the Credit-Lyonnaise and the Bank of France, was in Vancouver recently. Asked what he thought of the two forms of muni-cipal stocks, Mr. Chevalier stated that his house handles municipal loans for the French market only and for that the best is the debenture form by which bonds are payable to bearer. He thought that the inscribed form involved consid-erable red tape and anyway many difficulties were in the way erable red tape and anyway many difficulties were in the way of placing such stock on the French market. The best way of placing such stock on the French market. The best way to handle municipal bonds in that market, added Mr. Chev-alier, was in the shape of \$100 certificates, like the French government bonds.

Would the Municipalities Agree ?

Mr. F. W. Moore, secretary of the Ontario Securities. Company, Toronto, notes that the ideas put forward by Mr. Evans, of Winnipeg, have been mooted several times before but have been relinquished upon mature consideration, it having been decided that the prevailing system of selling through

ing been decided that the prevaiing system of selling through brokers could not be very well improved upon. "We take it," adds Mr. Moore, "that Mayor Evans' idea is to establish some sort of a central body, to which all Canadian municipalities would refer their bonds for sale. It would then devolve upon this body to employ experts in the municipal bond business to fix the values of the various classes of bonds, and to canvass the nurchasing market. classes of bonds, and to canvass the purchasing market. This would involve a large staff of highly-paid officials, as, This would involve a large staff of highly-paid officials, as, while there are regular buyers of municipal bonds, there are many others who need to be approached personally and, in some cases, to be educated in the value and attractive-ness of this class of security as well as others who prefer to invest according to the advice of their brokers. It is difficult to see, therefore, how the municipalities would benefit financially as against the present system, as, con-trary to the belief of many, brokers have to work on a very close margin of profit. margin of profit.

close margin of profit. "Further, from our experience, we cannot conceive any harmony between municipalities in regard to the fixing of values of their respective issues by such a body. We are frequently met by the assertion by small municipalities, of, say, two or three thousand population, that their bonds are worth just as much as those of a city, which they will men-tion, having a population of fifty thousand or more, and it is the competition by a number of separate institutions that fintion, having a population of hity thousand or more, and it is the competition by a number of separate institutions that fin-ally establishes the market value in their minds. Whereas, if they had to deal with only one body, this competition would be eliminated and probable wrangling would result. As to the Borrowing Comparison

'Mayor Evans' remarks regarding the comparative value "Mayor Evans' remarks regarding the comparative value of bonds of various maturities are not particularly lucid. If the city of Winnipeg borrowed \$1,000,000 per year for ten years by the issue of ten-year bonds, the net debt in this respect in the eleventh year would appear to be \$8,000,000 instead of \$7,000,000, assuming that there were no further borrowings. To take another aspect of his remarks regard-ing respective values, it stands to reason that the market value of bonds of a municipality expending \$10,000,000 in ten years would not be so high, everything else being equal. ten years would not be so high, everything else being equal, as that of a municipality spending only this sum in 20 years. "Mayor Evans' scheme does not seem to be very clearly formulated and it is possible that upon further elucidation

by him it might be more feasible than appears to us at present."

COMING BOND ISSUES.

Saltfleet, Ont.-\$9,000, for cleaning drain. Bridgeburg, Ont.-The ratepayers have passed a sewerage by-law:

-A by-law for a storm sewer will probably London, Ont.

London, Ont.—A by-law for a storm sewer will probably be submitted at the coming municipal elections. Yorkton, Sask.—A by-law to raise \$16,000 for high school purposes will be submitted shortly. , Nanalmo. B.C.—The by-laws for Bastion street bridge and waterworks loan have passed the ratepayers. Peterborough. Ont.—\$15,000, or \$20,000, will be needed for the new hospital. A by-law is soon to be voted on.

Revelstoke, B. C .- The city council will lay before the ratepayers a by-law for the extension and improvement of the power plant.

Portage la Prairie, Man.-A by-law has been passed, ranting Western Radiators, Limited, a fixed assessment of \$5,000 for 20 years.

St. Lambert, Que.-A by-law has been passed authoriz-ing the issue of \$7,000, bonds 50 years semi-annual, not ex-

ing the issue of \$7,000, bonds 30 years semi-annual, not ex-ceeding 5 per cent. Lansdown, S.D., No. 1511, Man.—On November 2nd, the ratepayers will vote on a by-law to raise \$2,000. Frank Ness, St. Charles, is secretary-treasurer. Starbuck, S.D., No. 1150, Man.—On October 23rd, the ratepayers will vote on a by-law to raise \$12,000, and to is-sue debentures therefor, bearing 5¼ per cent. interest and maturing in 20 years. H. Grills, secretary-treasurer, San-ford P. O. Man.

maturing in 20 years. H. Grills, secretary-treasurer, San-ford P. O., Man. **Owen Sound, Ont.**—A new addition will be built to the General and Marine Hospital, costing \$12,000, or \$15,000 The town council have passed a resolution authorizing the raising of \$400,000 for a railway, either by creating a de-benture debb or by guaranteeing bonds.

CONCESSIONS FOR SHIPBUILDING.

At a meeting of the City Council of Sydney, C.B., a motion was brought forward in favor of inducement, in the shape of a bonus, being offered to the establishers of a shipbuilding industry. In the motion it was resolved that plebiscite be taken on November 30th.

Alderman Gunn explained that the cost of establishing such a plant would involve an outlay of from $\$_{1,000,000}$ to $\$_{1,500,000}$, and that the resolution only called for the guarantee of the interest upon the bonds of the company, and the antee of the interest upon the bonds of the company, and the city would only have to pay this interest if the company de-faulted. The liability of the city amounts to \$22,500 a year. The plant would employ 1,000 men; about \$12,000 a year would be derived in taxes upon assessable property; and \$4,500 would be a reasonable estimate of the water revenue. The resolution calls for two public meetings. The alder The resolution calls for two public meetings. The alder-men deferred the subject for a fortnight.

NEW WESTMINSTER BOND OFFERING.

The City of New Westminster, B.C., is calling for tenders for its 5 per cent. debenture issue of \$398,000. The only ers for its 5 per cent. debenture issue of \$398,000. The only previous issue in recent years was twelve months ago when \$132,000 sold for \$133,465 realizing a premium of 1.11 per cent. The total bonded debt of the city including the new issue is \$1,617,100, except local improvement debentures, amounting to \$40,000. The sinking fund amounts to \$25,240, which is under the control of the commissioners, appointed under a British Columbia Statute, being G. D. Brymner, manager of the Bank of Montreal at New West-The only appointed under a British Columbia Statute, being G. D. Brymner, manager of the Bank of Montreal at New West-minster; C. G. Major and R. L. Reid, K.C. The city audi-tor is Walter J. Walker, F.C.A. (Ont.). The city's progress and development has been steady and continuous. In 1899 the population was 6,295 and in 1909, 12,198, while in the same years, the taxable assessment was \$3,191,452 and \$5,390,495 respectively. All improvements are assessed at only half value. Gov-ernment, civic, ecclesiastical and educational, etc., property

ernment, civic, ecclesiastical and educational, etc., property is entirely exempt from taxation. The city owns consider, able areas, including 100 chains of water frontage lots on the River Fraser, which at present are leased at low rentals. The wharves and buildings thereon are also untaxed. Much of the above exempt property will become taxable when the land is sold. land is sold.

The increased attention and expenditure by the Domin Government to this, the only fresh-water port in British Columbia; the location of the large bridge over the River Fraser, to which several railways are heading; the estab-lishment of new manufacturing industries in its midst; and last, but not least, the rapid development of its agricultural environs, and the convenient communication throughout, af-forded by electric railways, guarantee the continuance of the progress of New Westminster in the future, although it has every reason to be proud of its past.

Eleven bids were received for the Manor, Sask., \$3,000, 5 per cent. 15-year sidewalks and grading debentures. The Canadian Bank of Commerce bid for this issue. The deben-tures were awarded to Messrs. Hawkey, Somerville & Company.

\$40,500 4 per cent. debentures. were those of the Bank of British North America, Bank of Toronto and C. H. Burgess & Company. The other eleven bids were from well known bond houses. The Bank of Toronto was awarded this issue Among the fourteen bids received for the London,

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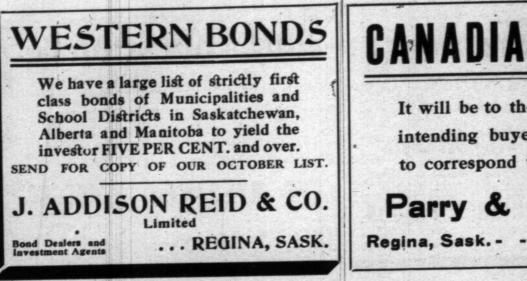
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THE MONETARY TIMES

Volume 43.

Canada



STOCKS AND BONDS TABLE-NOTES.

(1) listed.

"The Northern Bank's last paid dividend was 5 per cent.; the Crown apk's was 4 per cent. The two banks amalgamated, 1908. There is \$\$50,000 bonds outstanding.

(u) unlisted.

[Crow's Nest Pass Co.-By the bonus issue of July 15th, 1908, 6 per cent. on present total capitalization is equal to 10 per cent. on former capitalization.

Prices on Canadian Exchanges are compared for convenience with

those of a year ago. British Columbia Mining Stocks (close Thursday) furnished by Robert Meredith and Company, 45 St. Francois Xavier Street, Montreal. Quotations of Cobalt Mining Stocks are those of Standard Stock and Mining Exchange.

All companies named in the tables will favor the Monetary Times by sending copies of all circulars issued to their shareholders, and by notifying us of any errors in the tables. Montreal prices (close Thursday) furnished by Burnett & Co., 12 St. Sacrament St., Montreal.

Montreal Steel stocks are commonly termed "Switch" on the Exchange, ey are quoted as Montreal Steel in our tables. They

BOND MARKET IS DULL.

Three Issues in London Since July-Many Municipalities Have Sold Their "Held Back," Bonds.

The municipal bond market continues inactive while the industrial market has become less busy. Interest is being taken in the numerous industrial mergers now mooted or being consummated. Most of them will issue blocks of bonds, and the various houses are busy figuring upon the public appetite for this class of security.

Several of the municipalities which have been holding back debenture issues for higher prices have recently sold their bonds. The bond market generally is dull.

their bonds. The bond market generally is dull. There was one Canadian bond flotation in London this week, one last week and one the week before. These were issues of the Canada Cement Company, the Wisconsin Cen-tral and the Manitoba Government, and have been the only three since July. Some interesting figures regarding Can-ada's borrowing records in London this year are given else-where in this issue where in this issue.

Manitoba's Bonds in London.

Manitoba's Bonds in London. Subscriptions were invited this week by Parrs Bank for £156,500 4 per cent. debentures of the Province of Manitoba at 102. The fact that the subscriptions must be fully paid by November 25 suggests to the Morning Post that the

by November 25 suggests to the Morning Post that the money is somewhat urgently required. The Wisconsin Central list closed in London last Satur-iday ahead of time. This was an issue of \$2,500,000 4 per cent. bonds. The Wisconsin Central Railway is now under the sponsorship of the C.P.R. through its control of the Soo. The pamphlet report of the Wisconsin Central Railway Com-new for the fiscal year ended June 20 last has been issued pany for the fiscal year ended June 30 last has been issued. Although the net earnings of the road show an increase over last year of \$223,180 the profit and loss surplus shows a decrease of \$143,813, owing largely to the increased interest on bonds, which is \$148,480. The following are a few interesting figures :--

	1008.	1909.	Changes.
Total earnings	\$7,307,311	\$7,494,355	(inc.) \$187,044
Total expenses	5,130,643	5,004,507	(dec.) 30,130
Mat acoming	2,176,668	2,399,848	(inc.) 223,180
Theal menhue	2,356,861	2,457,071	(inc.) 100,210
D & I surplus	2,258,940	2,115,127	(uec.) 143,013
The City of Kingst	on. Ont.,	has sold its	5 \$33,400 4 per i
cent, debentures at a l	ittle below	v par. Un	til a year ago



Kingston's debentures were four and a half per cents. and it was then decided to thereafter make them four per cents.

Chatham, Ont., has sold its \$35,388 issue of 5 per cent. 15-year bonds. These were placed on the market last June and the tender of a Toronto bond firm was accepted. The firm in question declined to take the debentures, their soli-citor not approving of the by-law. A note of the sale was made in last week's issue of the Monetary Times. Messrs. Hanson Brothers, of Montreal, will take \$5,000 debentures of Sudney C.P. on similar terms of the sale was

debentures of Sydney, C.B., on similar terms in the \$25,000 sewer loan handled by the same firm.

DEBENTURE AWARDS

-\$68,250, 5% 30 years, to Messrs. Saskatoon, Sask .-

Wood, Gundy & Co., Toronto. Amaranth Township, Ont. -\$7,800, 5 per cent. 15-year

Amaranth Township, Ont.—\$7,800, 5 per cent. 15-year bridge debentures, to Bank of Hamilton. Nelson, B.C.—\$10,000, 5% 10 instalments, local im-provements, to Dominion Securities, Toronto. Manor, Sask.—\$3,000, 5 per cent. 15-year sidewalks and grading debentures to Hawkey, Somerville & Co. Kingston, Ont.—\$33,400, 4% 20 instalments, local im-provements, to Messrs Wood, Gundy & Co., Toronto. Unity, Sask.—\$8,000, 5 and ½% 15 instalments, fire pro-tection and street improvement, to Messrs. Brent, Noxon & Co., Toronto.

Co., Toronto. **Cuelph, Ont.**—\$20,000, 4 and ½% 20 years sewerage; \$10,000. 4 and ¾% 20 years winter fair buildings; \$25,000. 4 and ½% 30 years public schools, to Ontario Securities.

NOTES OF BIDDING.

All bids received on September 29th, for the Newmarket, Ontario, \$20,000 4% permanent improvement debentures of-fered on that day were rejected. Maturity part yearly for 20 years.

For the St. Boniface, Man., \$100,000 5 per cent. 20-year local improvement debentures, seven bids were made. As previously noted, Messrs. W. A. Mackenzie & Co., were awarded this issue.

awarded this issue. For the Niagara Falls. Ont., \$6.426, 5 per cent. to and 30-year sewer debentures, six bids were received. Messrs. C. H. Burgess & Co., were awarded these debentures. Thirteen tenders were received for the Hamilton \$80,5 con 4 per cent debentures maturing in 1020. All hids were

Thirteen tenders were received for the Hamilton \$30, 000 4 per cent. debentures, maturing in 1929. All bids were from bond houses with the exception of that of the Bank of British North America. As previously noted, the Dominion Securities Corporation were awarded this issue. Four bids were received for the Osgood, Ontario, \$4, 429.20 5 per cent. 10-year drainage debentures, awarded to Aemilius Jarvis & Company, as previously noted.

A rubber-soled shoe, which has been proven to be ab-solutely resistent against water and to be sanitary in every way, will be manufactured by the Life Saver Boot and Shoe wav, will be manufactured by the Life Saver Boot and Shoe Company of Canada. The capitalization of the firm is \$250,000, \$10,000 of which has as vet been unsubscribed. The head office of this company is in Montreal, and a factory will be opened this month in St. John, Que., where the town has granted the shoe manufacturers a bonns of \$30,000 and exemption from taxation for 10 years. Many prominent Toronto shoe-men are interested in the new com-pany. The firm of Messrs. W. E. Elmore & Co., brokers and promoters. Traders Bank building. Toronto, have been floating the stock of this company. They claim that a vul-canized rubber-soled shoe will wear four times as long as a leather. a leather.

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COMMERCE and TRANSPORTATION

TRADE WITH GERMANY.

The Objects of the German-Canadian Economic Association-Some Significant Trade Statistics.

By J. J. Blakeslee.

The writer of this article, the English advisor of the German-Canadian Economic Association, is now in Canada, together with Dr. E. J. Neisser, the general secretary. The intention of these gentlemen is to make an extensive tour through Canada, and to inform themselves by personal inquiry and inspection of the country's resources and development, as well as to seek to come into touch with those who may be in sympathy with the objects of the Association .- Ed. M. T.

In pleasing contrast to the war-like views attributed to Germany by certain political journalists, are the efforts that are being made by German commercial interests to foster the arts of peace, and to increase the trade between Canada and Germany. For some time past isolated attempts had been made in that country to induce the Government to enter into negotiations with Canada, for the purpose of bringing about a commercial treaty, but they were unsuccessful, even as certain sporadic efforts made by interested parties here have failed to accomplish anything.

About a year ago a number of representative men from the various branches of German industry determined to see if an organized effort might not be more fruitful of results. This effort was to be in itself not political but only preparatory to such political steps as those interested in the respective countries might subsequently see fit to take. Under these circumstances the German-Canadian Economic Association was formed, on the membership roll of which the names of a large number of prominent merchants as well as of the representatives of the most important transportation companies and of large banking institutions are to be found.

Work of the Cerman-Canadian Association.

The work of the Association, it has been said, was to be preparatory. That is, in the first place an effort was to be made to show Canadians what opportunities Germany could offer as a market for their products, as well as to make the Germans themselves better acquainted with Canada, with her place it was thought that the inertia which precedes and renders difficult a first step might thus be overcome, and opportunity be rendered easier for those on the Canadian side, who are interested in an increased intercourse between the two countries, to express themselves accordingly.

This latter has to a certain extent been realized, and a number of encouraging letters and communications showing sympathy with its objects and efforts have been received by the Association. As to the first point above mentioned; the German trade to Canada is to be sure, in absolute amount cording to one mode of reasoning this means that Germany has three times the interest of Canada in the commercial relations of the two countries, but this is not an accurate inference from the statistics. What place does each country hold respectively in the total export trade of the other? This is the proper question to ask. According to the figures for 1908 Canada takes from Germany only one-half of one per cent. of Germany's total exports, while the portion taken by Germany of Canada's total exports is nine-tenths of one per cent. These figures likewise show how comparatively small is the present trade between the two countries. Small in com- Trade Commissioner should be appointed for Berlin. These

parison with the total trade of each country, small, too, in comparison with the amount of their respective products and parison with the total trade of each country, their respective needs.

Some Interesting Trade Statistics.

But the comparative value of the present day trade of each country with the other is by no means a gauge for measuring the importance of the matter. Rather should we ask to what amount may and can that trade be brought. They build neither wisely nor well who plan solely for the immediate present, and as Canada has only about 5 per cent. of her tillable domain, under cultivation the point to consider is not, whether Canada can now sell all that the produces, but that soon she will be able to produce all that she can sell. On which account the more markets that are open to her the better for her trade. Germany is the greatest wheat import-ing country in the world, with the exception of Great Britain. In 1908 Germany imported more than 90 millions bushels of wheat of which she took from Canada less than three hundred thousand. Germany is importing over 180,000 cons of fresh apples a year, of which Canada's share for the fiscal year 1907-1908 was only 18,000 barrels, whereas in 1903-1904 it was 20,692 barrels, and in 1905-1906 it was 63,321 barrels, and it could be easily increased beyond the largest of these num-

Why are these things so? Is it because the German miller does not want to buy Canadian wheat? Not at all; he,-the largest buyer of wheat outside of Great Britain,-would be only too willing to get it to mix with the softer wheats; he appreciates its strength, its high percentage of gluten; he would become a competitive bidder far it, and the more bidders the better the price. Besides, he would prefer not to be so dependent upon Argentine and the United States for his supply. And the Canadian apples, are they less liked than formerly? Has the German taste charged in this respect? Not at all. The German housewife, knowing little and thinking less about the moves upon the tariff chess-board only wonders why she can no longer get the superb apples that used to be offered for sale at the slope, and must be content with sorts that place her less.

Unsettled and Abnormal Tariff Conditions

We who know are aware that the difficulty in the cases mentioned is owing to the unsettled and abnormal tariff conditions existing at present, between the two countries. We who know are also aware that if these conditions were equitresources, her development, in fine with her present com-manding position and with her assured future. In the second flow in ever increasing streams into Germany, but likewise the canned lobster of Nova Scotia and the canned salmon of British Columbia, and that her import of Canadian agri-cultural machinery and of whatever else she takes or could take from Canada, would feel a sympathetic impulse. More than this, the effect of such an adjustment would reach farther, and bring in its train in increase of German immigration into Canada and an influx of German capital, these to be added to the men and capital from other nations-the best imports which a young and rapidly developing country can secure. But does Germany ask anything for all this? She more than three times that in the opposite direction, and ac- does. Germany is herself a protectionist country, and she does not presume to say what Canadian tariff rates should be. That is a question between the Canadian consumer and the Canadian manufacturers. Canada has to buy as well as sell. This Canada cannot help if she would. And Germany asks,the British Preference being saved-that she may compete at least on as favorable terms as other nations for that share at least on as favorable terms as other nation of Canada's trade to which she may be entitled by virtue of the excellence of her wares and her commercial position.

Canadian Trade Commissioner for Berlin.

There is a desire in Germany that ultimately a Canadian

are in brief the facts and statements which the German-Canadian Economic Association desire to bring to the notice of the Canadian people in the hope that the recognition of them may lead to improved commercial relations between the countries and so redound to the advantage of each.

TRADE WITH WEST INDIES.

Hints from Canadian Commissioner-Parcel Post Business-The Transportation Question.

A witness, who gave evidence before the Royal Commis sion appointed to investigate trade relations between Canada and the West Indies, mentioned that those islands purchased much merchandise from Great Britain through the medium of the parcel post. Mr. E. H. S. Flood, the Canadian Trade Commissioner in the West Indies, thinks that the increasing use of the parcel post for direct importation by small purchasers is an advantage that may well be taken by Canadian manufacturers. The increased volume of this business is general over the West India Islands, Bermuda and British Guiana. Last year the custom receipts in British Guiana on parcels passing through its post offices amounted to £11,886, which was £457 over the previous year. In Bermuda the number of parcels received in 1908 exceeded those of 1907 by over 900. The Windward and Leeward Islands report an annuover 900. The Windward and Leeward Islands report an annu-ally increasing number of parcels and books passing through the various offices of these islands. In Barbados, the num-ber of packages last year was 11,435, about 2,000 over 1905. The parcel post business of Trinidad and Jamaica is also becoming heavier each year and of greater importance.

Bulk from United Kingdom.

The value of the goods imported through the post office is over \$500,000 a year. The bulk of the goods, being in the manufactured class, comes from the United Kingdom, which has supplied for many years past the greatest share of the manufactured imports to these colonies. The percentage in her favor is about 75 per cent., the remaining 25 per cent. being divided between the United States and other countries. being divided between the United States and other countries. The cheap rate of parcel postage from England tends to help the mail order business from that country. Last year a C.O.D. system went into operation between Great Britain and these colonies, whereby parcels were forwarded to cus-tomers here, and the value collected on delivery by the post office. Considerable interest is taken in this new system, which has not, as yet, shown that it is to receive popular en-dorsement. It is only in the experimental stage.

Probably over one-half the parcels received in the West Indies through the post office come from wholesale houses abroad to firms there. It is difficult to arrive at the exact proportion between this business and the retail trade between the foreign supplier and the individual or family. In the latter the foreign supplier and the individual or family. In the latter case, orders have their origin from illustrated catalogues, in which details of price, quality and style are fully set out. In the wholesale trade the catalogue is also of the first import-ance in obtaining orders for foreign merchants from his cus-tomers. A large number of both retail and trade catalogues addressed to private persons and to business houses pass annually through the post office. The modern method of magazine advertising, with its artistic illustrations and catchy descriptions, has also considerable effect in obtaining orders for English and American firms. A great part of the mail order business throughout the world is due to-day, no doubt, to advertising in some form. doubt, to advertising in some form.

Correspondent Writes of Transportation. Mr. Flood gives much useful information regarding the West Indies trade generally in the weekly report of the Department of Trade and Commerce of October 11th.

Much has been heard of the Royal Commission sittings Nuch has been heard of the adoyal Commission sittings regarding transportation facilities between Canada and the West Indies. A correspondent writes the Monetary Times pointing out that the West Indian trade is an intricate one and difficult to understand thoroughly. The facilities pro-vided by the Canadian and New York steamship lines re-spectively have been compared, to the disadvantage of Can-ada. From a cursory glance at the evidence given before ada. From a cursory glance at the evidence given before the Royal Commission one would gather that the trouble is not only with transportation facilities but also with lack of not only with transportation facilities but also with lack of enterprise on the part of Canadian manufacturers and mer-chants. Only within the past few months, says our corre-spondent, has there been a service from New York to the Windward and Leeward West Indies, Trinidad and Demerara having regular sailing dates. Canadian sailing dates are fixed and have been usually adhered to. The question of the having regular sailing dates. Canadian sailing dates are fixed and have been usually adhered to. The question of the greater dispatch from New York to the West Indies has also been mentioned, but, as a matter of fact, the time of Can-adian steamers from Habfax to Demerara is quicker than that from New York to Demerara. As to the ships them-

selves, the Canadian vessels compare favorably with those out of New York.

New York and Canadian Service.

One trouble is apparently to divert trade from the chan-nels from which it has run for a considerable time. When the Pickford and Black service commenced to the Windward West Indies in 1890, a monthly steamer was sufficient. To day the sailings are every twelve days and the tonnage em-ployed is six times greater than at the inception of the busiployed is six times greater than at the have agencies scat-ness. The Armstrongs in New York have agencies scat-tered through the West Indies. This firm runs its own tered through the West Indies. This firm runs its own tered through the West Indies. This firm runs its own steamers, carrying its own merchandise to and from the Islands. Other firms have heard of branch offices in the West Indies or in New York. It is a problem to divert the traffic of these firms whose business amongst themselves creates profit. There are concerns in the West Indies which are financed by New York houses. The result of long years of business connection is hard to disturb. Especially is this the case unless the representatives of those having main the case unless the representatives of those having various the case unless the representatives of those having various products to sell persist in pressing their wares upon the buyers. The increased speed of the Canadian vessels by, say, two knots, will scarcely afford any great advantage in connection with transportation. Reciprocal trade relations would probably assist trade largely between the two countries, thinks our correspondent, and doubtless result in some Units thinks our correspondent, and doubtless result in some United States firms opening their offices in Canada and doing their business from Canadian ports.

BURRARD INLET FLOATING DOCK.

Burrard Inlet has the assurance, now that the contract has been let, of a floating pontoon dock of steel, which will have a lifting capacity of 11,000 tons. It was designed by Messrs. Clark & Stansfield, London. The material is being prepared by Swan, Hunter and Wigham, Richardson, Ltd. Wallsend-on-Tyne, England. This is chiefly the result of the personal work of Mr. Nichol Thompson, of Vancouver, who, many years are, first brought the matter to the attenthe personal work of Mr. Nichol Thompson, of Vancouve who, many years ago, first brought the matter to the atter tion of the mayor and council. The project was then a list premature, and it was not until 1903 that the work on the present dock was started. At that time, the bonus by it Dominion Government, being fixed by Act of Parliament docks of this nature in general, was not as much as present. Better progress was made when this was increase from all new to a per cent, per annum on the total cost from 2½ per cent. to 3 per cent. per annum on the total cost, and the time extended from ten to twenty years. Eventually Mr. Thompson was successful, and now the Vancouver Dock Company has been formed, and the large iron business on Burrard Inlet of Ross & Howard will be taken over. total cost of the dock will be \$1,250,000, and it should b great advantage to shipping on the west coast of Canad It will be 510 feet over all, 100 feet beam, and 70 feet bea inside the spring fenders, 30 feet draught of water or sills, and will lift a vessel of 11,000 tons displacement three and a half hours. An extension of time was gran on condition that work was started within six months. is now under way.

REAL ESTATE IN NEW WESTMINSTER.

A moderate real estate boom is in progress in New Wes minster, having been started this week by the announced purchase of several hundred acres of land on Annacis Island, close to the city, by Canadian Northern interests. was some doubt expressed at first regarding the purcha but a prominent real estate agent definitely made the nouncement that the sale had gone through. Consequent property, especially in the business portion of the city, we up at once, and many transfers have recently been made up at once, and many transfers have recently been m

It is not the reported sale to a railway that is the sole reason for advancement in prices and activity in really. New Westminster is the site of the carshops of the British Columbia Electric Railway Company, and tenders are nor being called for the doubling of their capacity. That will mean more work and more people. A new railway and traffic mean more work and more people. A new railway and traffic bridge is being built to Lulu Island, and the completed electric line from Eburne along the Fraser River will soon the line from Eburne along the Fraser River will soon operated. The railway is being constructed to Chilliwack, which will lay a rich dairy and farming section directly tributary to New Westminster. The Federal Government has given its pledge that work on the dredging of a channel to the sea will be proceeded with at once, and with this means of transportation available, the Royal City, after a long quiescent period will prove consider long quiescent period, will progress rapidly.

Mr. W. N. Dietrich announces that he has severed his connection with the Canadian Pacific Railway for the purpose of taking up general consulting, contracting, electrical and of taking up general consulting, contracting, electrica mechanical engineering. Mr. Dietrich has opened office 16 St. Sacrament Street, Montreal.

THE MONETARY TIMES 1627 October 16, 1909 BRITISH COLUMBIA ADVERTISERS BRITISH COLUMBIA ADVERTISERS M.R. SMITH & CO.LTD F. H. LANTZ CO., LTD. PAID-UP CAPITAL, \$100,000.00 Victoria, B.C. FINANCIAL MINING AND STOCK BROKERS Established over 50 years. We are offering 2.000 shares of \$100.00 each at A Specialty of Coal and Timber, Properties. par in this well-known firm of Biscuit and Confec-DEBENTURES. BONDS tionery Manufacturers. Prince Rupert property purchased and sold Confidential reports furnished on any lot or portion of Townsite Reference, Northern 1.000 Preferred Shares 8% guaranteed 1,000 Ordinary Shares Crown Bank. For further particulars, prospectuses, etc., apply to 342 HASTINGS ST. WEST The Standard Trust & Industrial Co. VANCOUVER, B.C. LIMITED 538 HASTINGS ST. VANCOUVER, B.C. Manufacturers! Capitalists! British American Trust Co., The Great Lake and Rail Shipping and O CHEAP POWER CITY LIMITED WaL. Germaine, H. N. Galer, A. C. Flumertelt, President of Western Canada PAID-UP CAPITAL, \$100,000.00. SURPLUS, \$50,000.00. Financial Agents, Real Estate, Investment and In-surance Brokers, Loans carefully placed and guaranteed Executors and Trustees. De-posits received. Estates Managed d III ONTARIO economic and offers advantageous facility for the HEAD OFFICE, VANCOUVER, B.C. successful operation of every Branches: Victoria and Grand Forks, B.C., sort of Industry. CORRESPONDENCE SOLICITED Fort William has the raw materials and cheap rates to lay them down. 0 Cheap Electric Power - 35,000 DOMINION TRUST CO., Ltd. H.P. developed; 100,000 H.P. in reserve. Transportation Facilities not equalled in Canada; three Transconti-nental Railways -C P.R, C.N.R. \$2,000,000 Capital Authorized Susscribed 740.000 482,000 78,000 Paid-up Reserve Is accepted by the Courts as a Trust Company; and is authorized by its Charter to Execute all law-ful trusts as Executor. Assignee. Trustee. Liquidator. Registrar and Transfer Agent of Stock or Securities of Financial and other Company. G.T.P. @ Great Lakes Carriers Splendid industrial sites with trackage, and facing on the finest harbor in the world, COMPANY LIMITED CHEAPEST COAL IN CANADA Absolutely pure water for domestic purposes. . . Location - Unassailable Mid-Companies. Dominion and Reasonable HEAD OFFICE-328 Hastings St., W., Vancouver Branch Office-New Westminster, B.C. er, B.C. concessions to offerIndustries Full information promptly by Herbert W. Baker, Industrial Commissioner Cable Address. Creban, Vancouver. CREHAN, MOUAT & CO. Fort William, Ontario 0 0 **Chartered Accountants and Auditors** P.O. BOX 1117, VANCOUVER, B.C. rs of Attorney to be issued to M. J. CREHAN, P.C.A TRUSTEES and LIQUIDATORS - \$1,000,000.00 **Authorized Capital** Subscribed Gapital . Deposited with Government 575,000.00 53,523.25 WAGHORN, GWYNN & CO. STOCK BROKERS. Financial and Insurance Agents. Real Estate, Loans. LOAVS-The Edinburg Life Assurance Company INSURANCE -Sovereign Pire Lasurance Company Calebonias. SIS Granville Street. inion Fire Insurance Head Office: 44 VICTORIA STREET TORONTO. Manager-ROBT. F. MASSIE. Port Arthur and Fort William CLARKSON, CROSS & HELLIWELL Molson's Bank Chambers, VANCOUVER, British Columbia (and at Victoria) Powers of Attomicy to be issued to John F. Helliwell, F.C.A. (Can.) Warehouse Sites, Central Retail Sites, Water Lots For information, location and prices, address R. A. RUTTAN, Box 195, Port Arthur, Ont., Can.

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WESTERN CONDITIONS GOOD.

Large Wheat Crop-Increased Transportation Facilities World's Wheat Demand Exceeds Supply.

Monetary Times Office,

Winnipeg, October 12th. The situation in the West is good The weather has been ideal for threshing and for the crop movement. The amount of wheat that has been coming forward breaks all records, both in quality and quantity. Up to date over 20,000,000 bushels of the season's output have passed inspec-Up to date over tion and receipts continue to average about 500 cars a day. The railways are doing excellent work in the rapid move-

ment of the crop, and there have not, as yet, been any re-ports of car shortage. The weather has been most favorable to rapid handling of the wheat, and the railways have taken advantage of it. The double tracking of the C.P.R. to the Lake ports is proving a great factor this season, and has greatly reduced the time for wheat trains between Winnipeg

greatly reduced the time for wheat trains between winnipeg and Fort William and Port Arthur. The average time for a wheat train between these points is now about twenty-five hours, whereas it formerly took upwards of three days. The commercial situation in the West is bright, and money is beginning to come in satisfactorily. Obligations are being met promptly. The implement firms are satisfied, and report that collections have already commenced to come in his that is will be another month before money will move but that it will be another month before money will move in. freely.

The crops in the Nokomis, Sask., district which have already been threshed prove to be considerably over the highest estimate made several weeks ago. At present the average for wheat is between 25 and 27 bushels per acre, although many yields of 30 to 40 bushels have been reported. One field of short 50 acres went to bushels. Another went One field of about 80 acres went 42 bushels. Another went 47 bushels, three acres on a farm ten miles west yielded 429 bushels of oats, or 143 bushels per acre; one large field of flax disced in on stubble, yielded 22½ bushels per acre. These are exceptions; but show possibilities. Out of 40,000 bushels taken in by one elevator, 33 per cent. has graded No. 1 Northern, about 40 per cent. No. 2., and the balance mostly 3 and 4.

nd 4. Business in farm loans is quiet at present. The rate of Numer-

Business in farm loans is quiet at present. The rate of interest charged by loan companies is 8 per cent. Numer-ous excellent loans at that rate have been made within the last twelve months. The price of improved farms in the district runs about \$25 per acre. Raw prairie \$12 to \$18. Water of good quality is not difficult to obtain. Are there no means of making use of the huge wheat straw piles that are to be seen dotted all over the prairie, and which are only left for the first opportunity of safely burning them? To the man who could devise a means of manufacturing this straw into fuel for winter use a fortune would be in store, for coal is from \$10 to \$14 a ton. In the Wheat Markets

In the Wheat Markets

The expectations in many quarters that the immense movement in the spring wheat country of the United States and Canada, would cause a sharp decline in prices, has not been realized. Such changes as have taken place during the been realized. Such changes as have taken place during the week show quotations at a higher level at the week's end. Our Winnipeg market has been quite active, with a good demand for all contract grades, and in face of the immense receipts it holds strong. All premium is now wiped off cash wheat. October delivery and cash 1 Northern are the cash wheat. October delivery and cash 1 Northern are the same price, while the moderate spread of 2 and 3 Northern same price, while the inouerate spread of 2 and 3 Northern denotes a healthy demand for immediate delivery. Although the United States Government report was considered moder-ately bearish, indicating a total yield of 724,000,000 bushels, or 9,000,000 in excess of September. This had little apparent effect on the market, the bullish sentiment being strong at the week's close.

As evidencing the large movement of spring wheat at Winnipeg, the number of cars inspected there for the week have been 4,748 against 2,982 cars a year ago. At most of the United States centres of accumulation a similar condition United States contrast is afforded at Minneapolis where the prevails, but a contrast is afforded at Minneapolis where the number of cars received were a third less than same period last year. This may lead to an unusual situation if conlast year. This may lead to an unusual situation if con-tinued. Minneapolis is grinding up or shipping out to country mills almost as much wheat as she receives, instead of increasing her stocks week by week. At the same time, the United States visible supply was only 19,500,000 bushels, against 30,000,000 in 1908, showing a decrease of 11,000,000 bushels. It is expected that the movement of spring wheat It is expected that the movement of spring wheat bushels. in the North-West will soon begin to decrease, and with ab-normally small reserve stocks, visible and invisible, the matter of continued large movement from first hands is of great importance to the trade and to the consumer. Europe has no substantial reserve stock to fall back on, and thus a

nervous market may be expected. There is little change in the world conditions. The Argentine crop will probably prove the crux of the situation,

and the question of locust damage is agitating that country. In Australia and India the conditions are good. Russia at present occupies first place of importance, but is not expresent occupies hist place of importance, but is not ex-pected to continue shipping so heavily much longer. The latest estimate of European requirements for the year is 540,000,000, while the estimated exportable surpluses are as follows: United States, 120,000,000; Canada, 64,000,000; Russia, 120,000,000; Danube, 64,000,000; Canada, 04,000,000; Russia, 120,000,000; Danube, 64,000,000, or a total of 368,000,000 bushels, leaving 168,000,000 still to be provided by Argentina, India and Australia. Whether the world's wheat exporting countries have an exportable surplus over and above requirements is a question about which there is a difference of enginery but the estimate is considered. difference of opinion, but the estimate is considered conservative.

QUEBEC FERRY CHANCES.

The Levis syndicate which recently purchased the rights of running a ferry between Quebec and Levis for the next fifteen years will soon commence operations. Dr. J. F. Denitcen years will soon commence operations. Dr. J. F. De-mers, manager of the new company is in England at present visiting the shipyards there. It is probable that the summer steamers will be built at Levis. M. A. Augstrom of Toronto, has been in town consulting with the directors regard-

onto, has been in town consulting with the unconstruction of summer boats. Some complications have arisen. The railways running into Quebec and Levis may, according to their charter, ferry their own freight and passengers. If the old company have made arrangements with the railways to carry their traffic the new company will be deprived of a large revenue and it the new company will enter a protest. They claim the made state of the shores. is understood that they will enter a protest. They claim exclusive privilege of transferring between both shores.

ONTARIO-MONTREAL BANK ACREEMENT IS VALID.

The claim of the Bank of Montreal upon the defunct

The claim of the Bank of Montreal upon the defunct Ontario Bank, and involving \$1,481,972, was declared valid by Mr. George Kappele, or Thursday morning. "I have come to the conclusion," says Mr. Kappele, in his lengthy judgment, "that the agreement in question is valid and binding, so as to form a sufficient basis for the account that the Bank of Montreal has filed, as showing its claim under the agreement against the Ontario Bank now in liquidation." liquidation."

liquidation." An application had been made on behalf of Mr. W. J. McFarland, a shareholder, and alleged contributary of the Ontario Bank for an order directing the liquidator not to admit the claim of the Bank of Montreal as filed. Mr. Kapadmit the claim of the Bank of Montreal as filed. Mr. Kappele dismissed the application last May and on an appeal the Chancellor referred the matter back to him to take account of what is due to the Bank of Montreal from the Ontario Bank. Upon this reference the Bank of Montreal filed an account showing that \$1,481,972.53 was owing to it by the Ontario Bank, September 20th, 1908. The question arose as to whether an agreement made on October 13th, 1906, between the two banks, was valid. Under this document the Bank of Montreal agreed to take over the assets of the Ontario Bank, at the value set by the same in the statement. This judgment has naturally been awaited with considerable interest and anxiety. siderable interest and anxiety.

OCILVIE FLOUR MILLS ANNUAL MEETING.

That the Ogilvie Flour Mills dividend had been increased • That the Ogilvie Flour Mills dividend had been increased to 8 per cent. payable quarterly, was the announcement made at the company's annual meeting on Thursday. Mr. Thomp-son's report said in part:—"At the commencement of the Northwest harvest our official estimate of the crop was placed at 115,000,000 bushels, but the results of the threshing re-turns to date indicate that the yields are overrunning ex-pectations and this estimate, in my judgment, will be very considerably exceeded. Over 90 per cent. of the crop in-spected to date is high-grade." The balance sheet of the company shows cash on hand, \$905,473. Profit and loss account to interest on bonds, \$105,000; to dividends on pre-ferred stock, \$140,000; to dividends on common stocn, \$175, 000: to balance carried forward. \$423,317.76; balance at credit August, 1908, \$257,263.75; by trading profits for year. \$716,054.01. Total, \$973,317.76. The old directorate was re-elected. re-elected.

Messrs. Webb, Read & Hegan, chartered accountants, auditors, etc., of Winnipeg, will open a branch office in Cal-gary on November 1st under the management of Mr. J. B. gaty on November 1st under the management of Mr. J. Sutherland, a chartered accountant of Scotland, who i been in the firm's Winnipeg office for some time. The co pany will undertake periodical audits and investigation install book-keeping and other systems for commercial a municipal undertakings either in Calgary or towns in it district. Mr. Sutherland's appointment in that city has be well received, and it is anticipated that the branch office v obtain a good share of Alberta's business in this line.

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THE MONETARY TIMES

The Prudential Investment Co., Ltd. VANCOUVER, B.C. Subscribed Capital, \$300,000. Paid-up_Capital, \$125,000

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r word each

*DIRECTORS THOS. T. LANGLOIS, Vancouver] President B. C. Permanent Loan Co.; President Pacific Coast Fire Insurance Co.; President National Finance Co., Ltd.; HON. G. H. V. BULYEA, Edmonton Lieutenant-Governor of Alberta. DAVID W. BOLE, President National Drug and Chemical Co.; Ltd. LEWIS HALL, D.D.S., Mayor of Victoria. G. A. McGUIRE, D.D.S., M.P.P., Vancouver President Dominion Biscuit Co. GEO. J. TELFER, Vancouver Manager B. C. Permanent Loan Co. L. D. TAYLOR, Vancouver President World Printing & Publishing Co., Ltd. M. DesBRISAY, Vancouver, Merchant JAS. A. McNAIR, Vancouver Vice.President Hastings Shingle Mfg. Co. E. W. LEESON, Vancouver, President E. W. Leeson Co., Ltd., Wholesale Merchants *DIRECTORS

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Times.

Peid-up_Capital, \$125,000 The Directors of The Prodential Investment Co., Limited, having a thorough knowledge of conditions prevailing throughout Western Can ada, and of the wonderful development of its mmense resources, are confident that these Western Provinces afford unlimited possibilities or the profitable investment of capital. In order to take advantage of the many op-portunities afforded for making large profits for "The Prudential Investment Co." Limited," under the Companies Act. The Shares are now offered for sale at \$100 per share, together with a premium of \$15 per share. Terms of payment have been arranged to cover a period of four years, thus enabling in vestors to subscribe for a larger number of share than could otherwise be secured.

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DIVIDENDS

THE MEXICAN LIGHT & POWER COMPANY, LTD.

Notice is Hereby Given that a Dividend has been de-Notice is Hereby Given that a Dividend has been de-clared of One Per Cent. on the ordinary shares in the capital stock of the Mexican Light & Power Company, Ltd., on October 15th, 1909, to shareholders of record on the 11th day of October, 1909. The transfer books of the Company for the ordinary shares will be closed from the 11th to the 15th of October,

1909, both days inclusive.

W. E. DAVIDSON, Secretary. Mexican Light & Power Company, Ltd.

FINE OPPORTUNITY

"Owner will erect on good wholesale property in Calgary, 50 feet frontage and 100 feet deep, with spur track and adjoining The Canadian Fairbanks, a warehouse of 50 feet frontage, three to six stories, with basement, for term of ten years. Apply to C. W. Rowley, Box 1314, Calgary."



The Merchants Bank of Canada Pension Fund will apply for an Act of Incorporation. The purposes of the company are to secure to the employees of the bank a certain pension according to the nature of the office held by them and the duration of their service, and to make provision for their widows and children. WANTED a Doctor (Medical) to run a drug store in connection with his office for town of Lyleton, Man. Good opening for a good man. Apply to Sec.-Treasurer, Board of Trade, Lyleton, Man.

Advertisements under this heading will be accepted herrafter at the following rates: "Position Wanted" advs., one cent per word rach insertion; "Mer Wanted" advs., two cents per word each insertion; "Agrencies Wanted" advs. Wo cents per word each insertion. A minimum charge of fifty cents per insertion

RESPONSIBLE POSITION WANTED, West, bank or lumber business by married man twenty-eight, with seven and four years experience respectively. Holding good posi-tion, but desires change. Initial salary, fifteen hundred. Box 67, Monetary Times.

STOCK SALESMEN.—A newly organized life insurance company in the West desires to get in touch with two live stock salesmen. To the right men a permanent position is assured. Box 69, Monetary Times.

WANTED.—The agency of a good Fire Insurance Com pany for local business, in Guernsey and vicinity. Wil guarantee thorough canvassing. D. J. JANZER, Guernsey, Sask. will

WANTED.—An experienced real estate man, about thirty years old, to handle our business properties for rent. Salary \$100 per month, which will be increased as results warrant. H. H. Williams & Co., 26 Victoria St., Toronto.

WANTED.—Young man, married, with ten rears ex-perience with financial institution in responsible positions, desires post of trust with life insurance company loan or trust company, preferably the first mentioned. Can furnish best of references. Communicate with Box 73, Monetary Times

ADVERTISER seeks responsible position with financial corporation or bank, either in east or west. Has good educa-tion and ten years' business experience. Would accept pos-ition of accountant, secretary or treasurer, or manager of a branch office. Highest of references and recommendations can be furnished. Answers held in confidence. Box 69, Monetary Times Office, Winnipeg.

NOTICE.

Office of the Superintendent of Insurance,

Notice is hereby given that the London and Lancashire Plate Glass and Indemnity Company of Canada has this day received a license No. 248 for the transaction in Can-ada of the business of Burglary Insurance and the business of Plate Glass Insurance. Alexander MacLean is the Chief Agent of the Company and the Head Office is established at the City of Toronto. the City of Toronto.

Ottawa, 18th September, 1909. W. FITZGERALD, Superintendent of Insurance.

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HIGHER MONEY RATES.

Montreal Stock Exchange Members Notify Advance-Bank of England and Imperial Bank of Germany Raise Rates.

The advance in the Bank of England's minimum dis-count rate last week from 2½ to 3 per cent. was the first change since April 1st, when a reduction was made from 3 to 2½ per cent. It was raised to 3 per cent. on January 14th last. The increase was generally anticipated but it was not thought the governors would raise the rate for some weeks yet. Since 1896, the advance in the rate, which is almost invariably made on a Thursday, has occurred eight times in October. Those who have studied the money mar-ket closely predicted a rise in the bank rate to 4 per cent. in ket closely predicted a rise in the bank rate to 4 per cent. in the near future, and this prophecy proved correct as the rate was raised to 4% on Thursday.

The members of the Montreal Stock Exchange this week The members of the Montreal Stock Exchange this week issued notices to their customers, informing them that they have advanced the rates on loans to 5½ per cent. This did not surprise the customers, as they had already heard that the banks had advanced their rates on call loans to brokers, to 4½ per cent., the former rate having been 4 per cent. Brokers usually get a margin of one per cent, between the price they pay the bankers and the price they charge their customers. customers.

Bank Loans and Circulation in Canada.

In this connection, a few figures illustrating the financial conditions in Canada, as shown in the last government re-port, compared with a year ago and a month ago, will be in-

teresting .		Total	Total
July 31, 1909 Aug. 31, 1909 Aug. 31, 1908	Circulation. \$71,006,005 71,847,552 70,389,897	Current Loans. \$572,574,426 573,816,100 541,714,737	Call Loans. \$169,288,591 177,339,681 102,276,542

These figures represent the financial situation in the These figures represent the financial situation in the matter of circulation and loans as at the end of August, sub-sequent to which time the advance of the stock market to its high point occurred and the culmination in trading. Also, during the month of September several records were made in the production of certain grades of iron and in the coa-sumption thereof, all of which indicate approaching indus-trial development, the requirements of which will call for a large expansion of credits on the part of our banking insti-tutions. These, together with the hardening of the money rates in New York, which latter was probably the immediate cause, occasioned the advance referred to among the local banks. banks

Call Money in New York

Call Money in New York Call money loaned up to 6 per cent. in New York last week for the first time since the week ended January 17th, 1908. The highest rate quoted in the long interval from January, 1908, to October, 1909, was 4½ per cent., and that only in one week of last December. With the rise in call money to 6 per cent., and the hardening of time money rates the period of easy money which succeeded the financial panic of 1907 may be recarded as having come to an end. There was only a difference of five months in the length of easy money periods that followed the troubles of 1893 and 1907. The recent panic was more severe but the general conditions of the country were better. The result was the greater wealth and inherent soundness of 1908, compared with the period fourteen years earlier. A noteworthy differ-ence is found in the periods following the return to normal rates. In 1895 the markets ran into the troubles arising ence is found in the periods following the return to normal rates. In 1895 the markets ran into the troubles arising from the free silver agitation which ended in the crisis of 1896. In the closing week of October, 1896, and the first few days of November, call money loaned as high as 127 per cent., but the very week after the success of the sound money campaign call money dropped from 96 per cent., to a per cent. It is generally agreed that no such cause of dis-3 per cent. It is generally agreed that no such cause of dis-turbance is at hand.

Imperial Bank Rate Now Five Per Cent.

The Imperial Bank of Germany, on Monday, advanced minimum rate of discount 1% to 5%. The 4% rate had The Imperial Bank of Germany, on Monday, advanced its minimum rate of discount 1% to 5%. The 4% rate had been in effect since September 20th. The previous advance was accompanied by the announcement that the object was to call a halt on speculative activities, especially those pertaining to American securities. From the further rise it would seem that the former did not accomplish its purpose. New York bankers think that the move indicates unsatisfactory condi-tions in Berlin. The average rate of the bank since June, 1001 was 4.8%. 1901 was 4.8%.

Mr. P. D'E Strickland, for many years manager of the Pembroke branch of the Quebec Bank, has succeeded Mr. C. C. Smith as manager in Toronto. Mr. Smith has been appointed manager at Quebec.

BANKING NEWS AND NOTES.

The Western and Hawaiian Investment Company, Limited, has been registered in Saskatchewan.

The Weyburn Implement Company, Limited, has increased its capital stock from \$20,000 to \$50,000. The steamer "Princess Royal" was expected to reach

Vancouver on October 7th with a million and a half in Yukon gold.

A branch of the Bank of British North America has b opened at Raymore, Sask., under the management of Mr. G. Kelman.

The Traders Bank opened a branch at Vancouver on October 1st and may open a branch at Victoria, B.C., also, in a month.

A branch of the Bank of British North America has b opened at Bow Island, Alta., under the management of Mr. W. E. Hopkins.

W. E. Hopkins. Work on the new refinery to cost \$32,000, and to be built in connection with the Royal. Mint on Sussex Street, Ottawa, is to be started immediately. The capital stock of the Oriental Silk Company, Limited,

has been increased from \$20,000 to \$49,500, the increase con-sisting of 590 shares of \$50.

Mr. Frederick Harold Eaton, manager of the Royal Bank of Canada, Bathurst, N.B., was married in Amherst, N.S., recently to Miss S. H. Mackinnon.

The Trust and Loan Company of Canada will apply for power to decrease the par value of the company's shares to and to double their present borrowing powers.

£10, and to double their present borrowing powers. Mr. J. W. McWhinney, general manager of the Union Trust Company, Toronto, was on the Pacific Coast last week. The company does a good business in Vancouver. The capital stock of the Stewart, Howe and Meek Com-the capital stock of the Stewart, Howe and Meek Com-ter capital stock of the Stewart from Step con to Sceneral Stocks of the Step con to Sceneral Stocks of Sceneral Stocks of Sceneral Stocks of Sceneral Stocks of Sceneral Sc

The capital stock of the Stewart, Howe and Meek Com-pany, Limited, has been increased from \$150,000 to \$200,000, by the issue of 500 shares of new stock of \$100 each. Mr. H. A. Stone, President of the Vancouver Board of Trade, on his return from a two months' trip to England, comments on the amount of British and French capital com-ing into Canada. When overseas he had many enquiries as to the desirability of investing funds in the West and British to the desirability of investing funds in the West and British Columbia. Attention has been funds in the West and British Columbia. Attention has been turned this way on account of the Budget. The alienation of the Roman Catholic in of the Budget. stitutions by the French Government has also had a tende to attract capital.

The election of officers of the Chartered Accountants

The election of officers of the Chartered Accountants' Students Association took place last week at the insti-tution's rooms, Toronto, and resulted as follows: Honor-ary president, G. N. Stiff, C.A.; honorary vice-president, R. E. Young, C.A.; president, G.A. McClatchie; vice-presi-dent, N. B. Banks; secretary-treasurer, H. A. Butt; li-brarian, J. W. Cringan; assistant librarian, A. E. Clark; executive, A. C. Rankin, R. S. Macpherson, G. A. Peters; auditors, A. A. Randall and R. Yeomans. Mr. A. C. Barnhart, formerly a chartered accountant of New York City and travelling auditor for the New York Cen-tral lines in Pennsylvania, has opened an office in the East-ern Townships Building, Montreal, under the title of Fin-ancial Engineer. Mr. Barnhart has had a varied financial and business experience, and he hopes to be able to save institutions which have become financially embarassed from going into absolute bankruptcy. He will undertake con-tracts for the protection of creditors, for the financing d going into absolute bankruptcy. He will undertake tracts for the protection of creditors, for the financing industries and for financial flotations. The sales of farm lands by the Hudson's Bay Comp

The sales of farm lands by the Hudson's Bay comp for the quarter ending September 30, 1909, amounted appr mately to 20,900 acres for £51,900, as compared with 5, acres for £12,600; and sales of town lots to £500, as co pared with £1,300 for the corresponding period of 1908. receipts are £53,100, as against £48,600 in 1908. The sales for the six months to September 30, 1909, are 32,000 as for £80,100, and town lots were sold for £2,400, as compa-with sales of farm lands to core for £23,500 and to

for £80,100, and town lots were sold for £2,400, are 32,000 are with sales of farm lands 10,000 acres for £2,500 and lots for £2,900 for the corresponding period of 1908. The total receipts for the six months ending September 30, 1909, amount to £114,100, as compared with £100,000 for the corre-sponding six months of last year. At the special general meeting of the shareholders of Cobalt Merger Limited, held recently, the following new board of directors was elected: Messrs. George Goodwin, T. A. Bement and A. W. Turner of Ottawa; S. S. Sharpe of Uxbridge and S. B. Morris, banker, of Rodney. At a sub-sequent meeting of the directors Mr. Goodwin was elected president, Mr. Bement vice-president and E. A. Larmouth of Ottawa, secretary-treasurer. The head office is to be removed to Ottawa. Some treasury stock was disposed of at par and arrangements made by the directors of funds with which to proceed with active prospective and development work, which will be carried on under the supervision of the Right-of-Way Company, of which they have secured a con-trolling interest. trolling interest.

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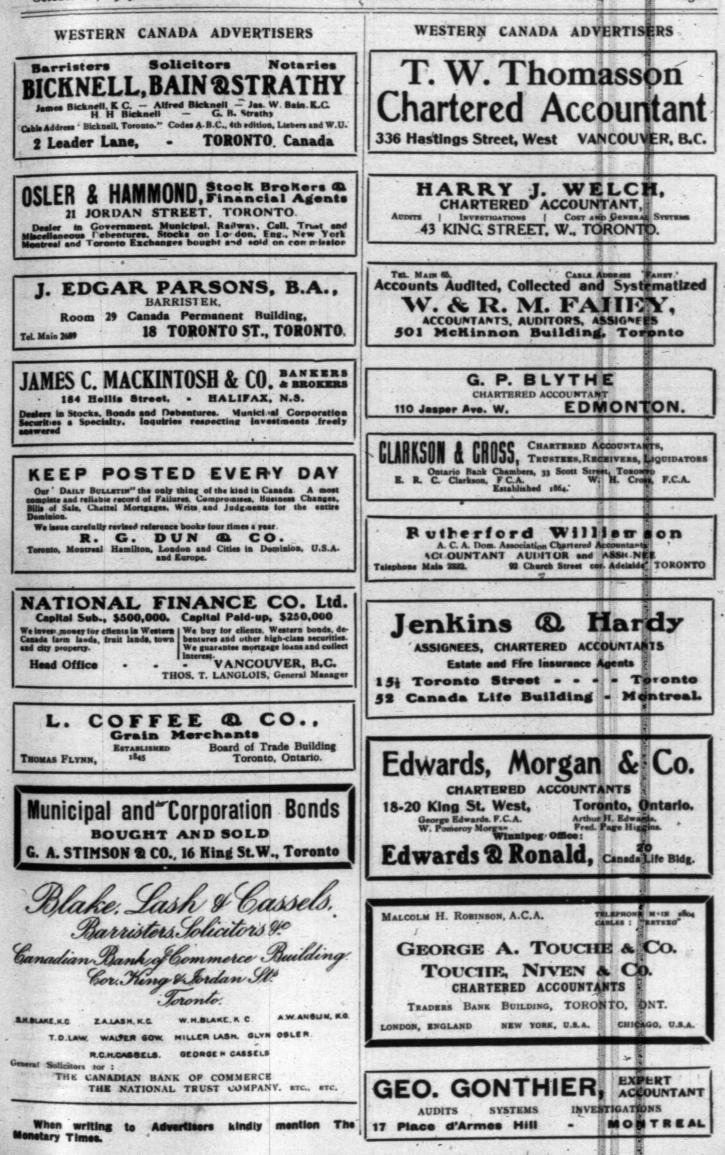
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Volume 43.

THE INSURANCE CHRONICLE

TEN YEARS OF FIRE UNDERWRITING

1632

In Canada-Neither at Home Nor Abroad Has There Been Profit for Canadian Companies Generally Hope in the Outlook.

The story is told of a British civil servant having lost his job because he made the pages of a departmental blue books too attractive. And some Canadian blue books still serve up statistical pabulum that is "caviare to the general." Even statistical pabulum that is "caviare to the general." Even the reports of the Insurance Department—with their carefully compiled wealth of detail—might be improved in this respect. A few well-displayed headings and sub-headings would be welcome guide-boards. The wayfaring man who enters upon

welcome guide-boards. The wayfaring man who enters upon a course of blue-book reading is apt to err therein at times. Some months ago, the Monetary Times gave fire company figures from the abstract report of the Superin-tendent of Insurance relating to 1908 business. This month there comes from Ottawa a more detailed exhibit. It shows that no less than 53 fire insurance companies did business under Dominion license during 1908; of which 21 were Can-adian, 18 British, and 14 United States companies. Of these seven transacted inland marine insurance also. Ten years ago there were but 33 companies licensed by the Dominion; and of these only six were Canadian, 20 being

the Dominion; and of these only six were Canadian, 20 being British and 7 American. The past decade has been prolific in bringing forth native fire offices. The business transacted in bringing forth native fire offices. last year compared in amount with that of 1898 as follows :-

Decade's Growth in Canadian Fire Insurance.

	180	8.		1908.		
	Net prems.	Gross ins. taken.	Net prems	Gross ins. taken.	a	
Company. Canadian British American	8 1,122,000 5,223,000 1,005,000	\$ 111,600,000 481,404,000 88,750,000		\$ 423,765,000 789,146,000 253,383,000	1	
3. Tap.	7,350,000	681,160,000	17,027,000	1,466,294,000		

Canadian Enterprise to the Fore.

From these figures, it appears that, while net fire premiums received in the Dominion by all licensed com-panies last year were something under two and one-half times greater than ten years earlier, Canadian companies' premiums increased over three and one-half times. Certainly, Canadian enterprise has not been lacking in the fire under-writing field writing field.

Naturally the question suggests itself as to what returns Naturally the question suggests itself as to what returns have been realized upon the private capital which Canadian fire companies have enlisted for underwriting service to the public. To take a single year's income and outgo gives no clue to this. Nor does the forty-year summary in the blue book throw much light upon recent conditions. A ten-year showing should prove instructive. It may be given as fol-lows, as regards net premiums received and net losses paid in Canada—1908 figures being given for comparison.

niums Received and Losses Paid in Canada

Net File Fleiner 10 years, 1899-1908. Companies. Canadian British American	24,92	8 23,000 14, 25,000 48, 01,000 12,	\$ 755,000 288,000 122,000	57-5
Companies. Canadian	Premiums. \$ 3,819,000 9,919,000 3,289,000	2,055,000 1,847,000	1908. Loss Ratio % 69.5 58.2 56.2	1907. Loss Ratio, % 48.9 54.5
All Companies	7,027,000	\$10,279,000	60.4	52.4

From the foregoing it will be seen that Canadian com-panies experienced a loss rate in 1908 that was 10 points higher than their 10-year average of 59 per cent.; while in 1907 the rate was some 10 points below the decade's average. Conflagrations at Fernie and Three Rivers brought losses of about \$800,000 to Canadian companies during 1908-a much harder blow proportionately than the \$1,400,000 loss experi-

enced from the same fires by British and American com panies.

Expenses Are Too Heavy.

But fire losses-even including conflagration payments are not everything to be reckoned. Expenses necessari Expenses necessarily are not everything to be reckoned. Expenses necessarily form a large item; too large, every one admits. But how to reduce them is a question. Then, too, increased reserve re-quirements must not be overlooked in considering underwrit-But how to quirements must not be overlooked in considering underwrit-ing results over an interval of years. Rather strangely, the blue book in its 40-year tabulation of income and outgo gives the balance of one over the other without so much as a hint as to increase of reserve liability on account of unearned premiums. Taking such increase into account, the under-writing operations in Canada of home companies during the next tabulation in the premium of the second second. past ten years have been approximately as follows:

Ten Years' Fire Underwriting Results From Home Business of Canadian Companies.

Net cash premiums Losses paid Expenses (say, 33 ^{1/3} % of premiums) Increase in reserve liabilities (approxi- mated) Loss in underwriting operations	\$24,923,000 \$14,755,000 8,308,000 2,000,000 140,000
---	---

\$25,063,000 \$25,063,000

In the foregoing summary, expenses are estimated at one-third of net premiums. Expenses of Canadian companies' business at home and abroad are not shown separpanies' business at home and abroad are not shown separ-ately in the blue book—but altogether they total about 35 per cent of premiums for the ten years. Taking 33 1-3 per cent-for the ratio on home business would probably leave some al-lowance for company expenses incurred through care of in-vestments as distinct from actual underwriting expenses. The increase in reserve liabilities for unearned premiums can be given only approximately; Canadian and foreign figures are "lumped" in this respect also in the blue book. This much is plain,—that Canadian fire companies in the aggre-gate have scarcely managed to "break even" on their home business during the ten years, 1899-1908 inclusive.

If business outside Canada be considered, the record is The corresponding ten-year showing even less bright. The would be about as follows :-

Ten Years' Operations of Canadian Fire Companies Abroad.

Net cash premiums Losses Expenses (estimated 33½%) In rease in reserve liabilities (approxi- mated) Underwriting loss		+ 1,000,000
	\$37,731,000	\$37,731,000

In the case of various old-established British fire offices, deficits in underwriting accounts do not necessarily mean losses on the companies' business as a whole; investment returns on accumulated funds largely augment their total income. But the generality of Canadian companies are to young to have made such accumulations, even under the happiest of auspices. Thus, when aggregate income and outgo are considered, the balance is still unfavorable for home companies. Including fire and marine business of Canadian companies, at home and abroad, it appears that cash income and cash expenditure during 1908 were as follows:--

Total Cash Income and Outgo of Canadian Fire Companies at Home and Abroad.

Expenditure, 1908. Losses paid \$5,471,016 General expenses 2,785,940 Dividends to stock- \$8,376,293	Income, 1908. Interest, etc \$301,200 Premiums 7,506,569 Sundry
holders 119,337	\$7,885,504
every \$100 of income there has	Thus it appears that for

been spent \$106.22, namely; for losses, \$60.38; for generative expenses, \$35.33; and for dividends to stockholders, \$1.51.



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THE MONETARY TIMES.



Taking the ten years, 1899-1908 inclusive, the showing of Canadian companies is about as follows: \$74.105.000 tat cash income

Losses Expenses Increase in reserve liabilities		348,651,000 24,797,000 3,000,000 1,885,000
Dividends to shareholders Excess, over income, of outgo and re- serve increase	4,138,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

\$78,333,000 \$78,333,000

Protection of the Public.

In view of a general showing so unfavorable to the companies, it is noteworthy that the protection which they afford the public shows a margin over reserve liabilities that is one and one-half million dollars greater than the surplus show-ing of ten years ago. To the securing of this there has gone an increase of six million dollars of paid-up capital, some of it issued at a premium. Nor is this all that investors in Canadian fire companies have done in the past ten years to back up their policy contracts-capital has been bravely written off after a conflagration strain, in cases where protection of policyholders was rightly deemed of paramount importance. According to the Superintendent of Insurance, something still remains to be done "in establishing and maintaining funds to meet conflagration losses, which it is believed companies are too liable to overlook." But it is to be borne in mind in this connection that the liability reserves for unearned premiums are calculated on the basis of the gross, not net, premiums received by the companies. Therefore, as the Superintendent remarks in a foot-note: "Upon the assumption that adequate premiums have been collected, these amounts may be regarded as considerably in excess of the sums which would ordinarily be required to pay the losses to accrue under outstanding risks."

Outlook for the Canadian Companies.

So much for retrospect. Is the future outlook more bright? It would seem so—in the case of such companies as have learned their lessons aright. Experience may be a valuable asset, though not directly measurable in dollars and cents. As the companies grow older, and Canada be-comes more thickly settled, expenses should be somewhat less than in earlier years with their initial upbuilding of agency organizations. And fire underwriting is progressing as a systematized art—if not as an exact science. With the de-velopment of schedule rating there are coming about convelopment of schedule rating there are coming about con-ditions that enable careful underwriters to pick and choose their risks with more discrimination than ever before. Oldtime rule-of-thumb methods will soon have ceased to be. Then, too, Canadian companies are learning—some of them, at any rate—what business it is well for them to leave alone. Drastic curtailing of United States operations, especially as regards "congested districts," has been in evidence of late, as has also reorganization of inland marine business. And the blue books show that a waking-up in these respects was

It will be of interest to glance, in passing, at the de-cade's underwriting results of British and United States' companies licensed to do business in Canada. For the years 1899-1908 inclusive, they made the following showing :--

Ten Years' Operations of British and United States Fire Companies in Canada.

Net cash premiums \$98,216,000	
Losses	\$60,410,000
Expenses (about 283/3%)	27,826,000
Increase in reserve liabilities	4,795,000
Underwriting profit (5.3 per cent. of	
premiums)	5,185,000
	a destruction of address games destruct

\$98,216,000 \$98,216,000

The record of non-Canadian companies has thus been more encouraging. Two points are to be noted, however, in this connection. The first is, that while many Canadian companies have not yet passed their years of inexperience and heavy initial expense, British and United States companies were usually long-established before they obtained their Do-minion licenses, and are most of them now thoroughly domiciled in Canada itself. And probably their average 28 or 20 per cent. expense rate in Canada does not cover all the home office expenses that might be charged against the busi-ness here. Their general showing over a ten-year period encourages the view that stockholders in well-established. and conservatively managed Canadian offices may look for moderate investment returns over a series of years. If the new Insurance Bill succeeds in lessening "underground comby unlicensed companies, the outlook will be further petition" But at their best, conditions do not justify such carried in matches. brightened.

glowing estimates of future profits as are sometimes promised by those interested in the promotion of new fire insometimes surance companies.

INSURANCE SUIT.

Mr. Justice Magee reserved judgment last week in a pe-culiar case in Cobourg. Bigelow, a member of the Pioneer Thrashing Syndicate, entered suit against them for \$3,600-Inrashing Syndicate, entered suit against them for \$5,000-loss on his barn, which burned while threshing was in pro-gress. The insurance company refused to settle for the full amount of the claim, as it was alleged that the steam engine operated by the syndicate was faulty, hence the action. by questions put by the judge to the jury, it was learned that the harn and goods of the plaintiff were burned by for comby questions put by the judge to the jury, it was learned that the barn and goods of the plaintiff were burned by fire caus-cd by sparks from the engine owned by members of the syndicate, and these sparks escaped from the engine by rea-son of its defective condition. The jury further stated that the plaintiff, by reasonable precautions could not have avoided the loss.

CANADIAN MAY-OATWAY FIRE ALARMS.

Mr. Geo. H. Oatway of London, Eng., and Mr. N. J. Black of W. Sanford Evans & Company, Winnipeg, have just returned from a Western trip in connection with the es-tablishment of the May-Oatway automatic alarm system in a number of western centres.

Mr. Black states that their trip was satisfactory and-that the system of alarms which his company is introducing was endorsed by the fire departments and aldermanic bodies of both Calgary and Vancouver, where the company has opened branch offices

branch offices. Chief Carlyle at Vancouver, and Smart at Calgary, are both well known firemen, and while the apparatus and its history was subjected to the closest scrutiny, their recom-mendations by their respective councils left nothing to be mendations by their respective councils left nothing to be desired. Mr. Black would not remark as to the comparative future of the various business centres but admits some surprise that a city with the commanding position and excellent future of Vancouver, should not have closer control of its water frontage and dockage facilities, which represent to a considerable extent the potentialities of its commercial future.

SEPTEMBER FIRE LOSSES.

1

The fire losses of the United States and Canada com-bined, during the month of September, were \$15,043,000 The fire loss during September, in Canada alone, as com-piled by the Monetary Times, was \$1,015,405. The follow-ing table gives the fire losses of the United States and Can-ada for the first nine months in 1909, compared with the same period in 1908. same period in 1908:-

	1008.	1909.
January	\$29,582,000	\$22,735,000
February	18,489,700	16,131,000
March	16,723,300	13,795,400
April	20,000,000	19,345,300
May	15,181,150	17,360,400
Iune	10,512,000	14,435,950
July	15,323,750	15,830,900
August	23,123,000	16,423,000
September	21,431,400	15,043,000
Depression		

Total 9 months \$185,375,300 \$151,099,950 The experience for the first half of 1909 was not evenly The experience for the first half of 1909 was not even divided among the different fire insurance institutions. While some have fared well, others show a loss on their un-derwriting operations, particularly in the Southern States, which for a number of companies has proved a sinkhole for money of late. Canada's fire story for September appeared in last week's issue of the Monetarv Times.

SOME RECENT FIRES.

The following particulars are gathered from first Press reports of conhagrations. Upon these are instituted further inquiries, which appear under heading "Additional Information."

Aldershott, Ont.—Barn of Mr. J. Nelligan. Franklin, Man.—Barn of Mr. D. McMartin. Rosewood, Man.—Barn of Mr. W. F. Morris. Sydney, N. S.—Carter block, loss \$60,000. Bates' block,

20,000 loss Deloraine, Man .- House of Mr. Arnold, partially covered

Merritton, Ont .- Barn of Mr. R. Bradley, and house of by insurance.

Mr. W. Leeson. Toronto, Ont.-\$10 damage to residence, cause--Tats



T T

Battleford, Sask .- On main street. Loss \$40,000; half covered by insurance.

Clenboro, Man.—Four sacks of barley and one of oats. Owner, Mr. I. Arnason.

Rapid City, Man.—Two bakeries, town hall, etc. Loss, \$20,000. Insurance, \$2,000.

Calgary, Alta .- Bank of British North America, cause, explosion of gasoline blower.

Harper's Camp, (150-Mile House) 'B.C.-Cabin, loss \$1,-Cause defective chimney. 000.

St. Boniface, Man .- Stables of Mr. A. N. McCutcheon, 18 horses. Loss, \$10,000; no insurance.

Belmont, Alta .- Mr. F. T. Shaw and others lost 9 stacks

Belmont, Alta.—Mr. F. T. Shaw and others lost 9 stacks of oats. Cause, spark from threshing engine.
Winnipeg, Man.—Residence of Mr. W. E. Humphries.
Loss, \$11,000; insurance, \$5,500. Cause unknown.
Hamilton, Ont.—Hay and sheds in Gartshore-Thomson Company's yards. Loss between \$1,000 and \$1,500.
Portage la Prairie, Man.—Two stacks of hay belonging to Mr. K. McKenzie, loss \$500. Shed in stock yards of

Mr. K. McKenzie, loss \$500.

C. P. R.; loss \$600. Alymer, Ont.—Loss, Alymer light plant and water-works, \$40,000. Brandon Shoe Co., \$50,000. Mr. A. Cal-houn's barn, \$500. Other damage, \$2,000. Cause, boiler explosion. Partial insurance.

explosion. Partial insurance. Vancouver, B. C.—Carpenter shop of Martin and John-son. Damage to stock, \$285. Insurance on stock and ma-chinery, \$1,250, in Dominion. Cause; caught from adjoin-ing building. Montreal, Que.—Warehouses of the Montreal Cotton and West of the Montreal Cotton and

Wool Waste Co.; loss between \$30,000, and \$35,000. Cause unknown. Company has had 21 fires since August, 1908. Mr. S. E. Lichtenstein, managing director, says:-"Fires in our business are a natural sequence. The underwriters Mr. S. E. Lichtenstein, managing uncetol, says. I need in our business are a natural sequence. The underwriters know that we take every precaution, but the prevention of spontaneous combustion in the wool waste business is im-possible and the insurance men charge accordingly." Laing Packing Co., barns and 19 horses, loss of \$15,000. Completely insured.

If you desire the monthly statement of the Canadian Chartered Banks, as published in the Monetary Times, please apply to our head office. This will save mutilating your file.

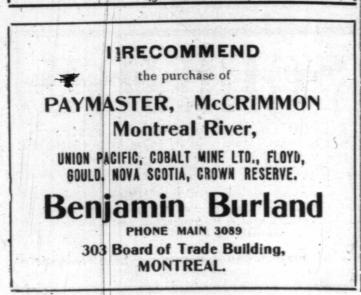
COBALT ORE SHIPMENTS.

The following are the Cobalt ore shipments, in pounds, for the week ended October oth:—Nipissing, 254,712; La Rose, 202,202; Coniagas, 80,600; Kerr Lake, 60,900; City of Cobalt, 57,600; H. J. Stewart, 62,392; Temiskaming, 60, 000; Silver Queen, 86,449; total, 864,855 pounds, or 432 tons. The total shipments since January 1st are now 45,328,587 nounds or 23 for tons. pounds, or 22,664 tons.

In 1904 the camp produced 158 tons valued at \$316,217; in 1905, 2,144 tons, valued at \$1,473,196; in 1906, 5,129 tons, valued at \$3,900,000, in 1907, 14,040 tons, in 1908, 25,700 tons.

SILVER CLAIMS.

A group of six mining claims in the Le Roy Lake District for sale. A splendid opportunity for a Syndicate or Company to acquire a valuable property at a bargain. Price, \$5,000 Terms. R. B. RANKIN, 43 Victoria Street, TORONTO.



The Equity, the Metropolitan and the Independent Fire Ine Equity, the Metropolitan and the Independent Fire Insurance Companies will in future work under one general management. Mr. William Greenwood Brown, general man-ager of the Equity, has been appointed managing director also of the Metropolitan and the Independent. The Equity is a joint stock company. The others are stock and mutu The combined cash capital of these companies amou to Subscribed and uncalled, additional 470,000 Premium-note capital 000,000

THREE FIRE COMPANIES TO WORK TOGETHER.

Adjusted losses are all promptly paid.

ws: he	Equity				 		 								• •	 	••	•			\$53,074
he	Metropo	olitan			 				*	• •	•	•	• •	*		 	***		• •		21,000
he	Indepen	dent	 	• •		• •	•	• •	•	• •		•	• •	•	• •	 •	• •			•	25,000

The superintendents are : John Richards, Wm. M. Gray, and H. R. VanNorman, and the Presidents of the re-spective companies are : The Hon. Thos. Crawford, M.P.P., D. Hibner, and Chas. C. VanNorman. Mr. Greenwood Brown told the Monetary Times that

Mr. Greenwood Brown told the Monetary Times that each company, to a large extent, would have a separate staff, but in certain directions one staff would do the work for the three companies. Economy, more thorough and efficient cultivation of business and improved supervision will pro-bably result from these changes, which are generally con-idered to be a timely and good more. sidered to be a timely and good move.

TWO SERIOUS BOILER EXPLOSIONS.

A serious boiler explosion occurred at the civic electric A serious boiler explosion occurred at the vite of the plant at Aylmer. The Brandon Shoe Company's plant, St. Thomas, Ontario, was completely destroyed. The loss to the town is estimated at \$35,000, with \$18,000 insurance, \$5,000 being the shoe company's. The other losses are es-\$5,000\$ being the shoe company's. The other losses are estimated at \$1,000. There was one victim of the explosion-engineer Harry Fisher. Low water and defects of construc-tion were said to have possibly been the cause ofthe accident. The chief witness at the inquest wasMr. Fred Mitchell, a Government inspector who said therehad been no burning of the flues or any part of the boiler.There had here no low water, and the explosion in his onioThere had been no low water, and the explosion, in his opin-ion, had been caused by a weakness in a cracked plate. There were two boilers in the plant, used alternately, and the boiler would thus be hot and cold in turns. The co stant contraction and expansion had aggravated the ori inal trouble. Chief electrician Millard said he had examin the boiler the previous Tuesday and that it was then in go condition. It was carrying 80 pounds of steam, and any repairs made were of a simple nature.

The jury placed no blame upon anyone. The explosion had been caused, they said, by a defect in the boiler, which could not be seen unless the whole boiler was taken to pieces. Another boiler explosion occurred this week at the Tur-kish Bath Hotel, Montreal. One man was killed and an-other injured. The botel authorities have declined to make

other injured. The hotel authorities have declined to make any statement. The accident, it is said occurred in the fur-nace room in which the water is heated for the bath and the hot rooms attached to it.

PRAIRIE FIRES.

Winnipeg was visited by smoke the other evening, caused by prairie fires in the north. Fire Commissioner Linded by prairie fires in the north. Fire Commissioner Lind-back of Manitoba is anxious to minimize the losses occur-ring from prairie fires and quotes the law regarding this matter as follows:—"Any person who shall kindle a fire, and let it run at large, in any wood, prairie, meadow, marsh or other open ground, not his own property, or who intention-ally or by gross carelessness permits any fire to pass from his own land to the injury of the property of any other person. own land to the injury of the property of any other per shall, on conviction therefor, be fined, in a sum not exceed shall, on conviction therefor, be fined, in a sum not exceeding two hundred dollars, or less than twenty dollars, and, in de fault of payment thereof, shall be imprisoned for any term not exceeding twelve months. Any person who shall kindle and leave a fire burning, without taking effectual means to pre-vent its spreading in or on any woods, prairies, meadows marshes or other open grounds, not his own property, or who, intentionally or by gross carelessness, permits any such fire to pass from his own land to the injury of the pro-perty of any other person, shall, on conviction therefor, be fined a sum not exceeding one hundred dollars, nor less than twenty dollars, and, in default of payment thereof, shall be imprisoned for a term not exceeding six months." be imprisoned for a term not exceeding six months."



FIRE AND MARINE NOTES.

The Spring Garden Insurance Company, of Philadelphia, has been registered in Saskatchewan.

On the suggestion of Chief Davis, Guelph will erect a central fire station at a cost of \$600.

The Union Fire Insurance Company of Buffalo, N. Y., has been re-insured in the Western, of Toronto.

. . .

The city commissioners of Calgary, will consider a bylaw compelling traffic to stop while fire apparatus is passing. . *

Mr. Robert Lewis, general manager of the Alliance As-surance Company, of London, was in Halifax and Montreal this week, on his way to the Pacific coast. -

A general rain throughout the prairie provinces has practically stopped the recent fires. Late reports state that the first estimates of the losses sustained during the last few weeks were exaggerated. .

The Montmagny Mutual Fire Insurance Company, in-corporated in Quebec, will apply for permission to be incor-porated under the name of Manufacturers' Fire Insurance Company, with power to do business throughout Canada.

After investigation into several recent fires in Portage la Prairie, Fire Commissioner Lindback states that some of the fires are undoubtedly of incendiary origin. There was no clue to the guilty parties. Mr. Lindback considered that the fire brigade had done good work. * * *

The Crown Fire Insurance Company has been authorized to do business in British Columbia, with chief office for the province at 541 Hastings Street, Vancouver. The head office of the company is in Toronto., and the capital is \$500,000, divided into 5,000 shares of \$100 each.

. . *

The National General Insurance Company, Ltd., of London, England, has been authorized to do business in British Columbia. The head office for the province is at Vancouver, and Mr. A. E. Tregent is the attorney. The company's cap-ital is $\pounds_{1,000,000}$, divided into 1,000,000 shares of \pounds_1 each. . . .

A lady's hat caught fire in London, one day last week. owing to a lighted match having been thrown from the top of a car. Fortunately a passer-by drew the owner's atten-tion to the fact that a conflagration was proceeding in a faraaway corner of her headgear, in time to prevent the entire edifice being destroyed.

Samson set fire to the corn of the Philistines by releas-ing foxes with burning brands tied to their tails. The same idea has lately been used in Liverpool. Investigation after a small fire in a cotton warehouse, revealed a cat, attached to whose tail was some material that had evidently been sat-urated with inflammable liquid. The police are now trying to find the owner of the cat.

The Underwriters Association state that they cannot re-duce Brandon rates on residential property to the Winnipeg scale. When the new duplicate water main is completed, the request of the city will be further considered. The waterworks engineer says that there is no cause for worry over the supposed low water in the Assiniboine river.

. . . .

A license has been issued to the Germania Fire Company to transact business in Manitoba. The western Canadian branch of this company will be in charge of C. H. Enderton & Co. Mr. Nutter, of that firm, is now in the West making arrangements for licenses in Alberta and Saskatchewan and will probably establish agencies in those two provinces. The Germania has a capital of \$1.000.000 and a net surplus of \$1,509,442 and with total assets of \$5.874.046.

. . . .

Mr. F. Grant Millar, late of Oldfield, Kirby & Gardner, of Winnipeg, has been appointed superintendent of the National Fire Insurance Company of Hartford, in the dis-trict lying between Fort William and the Rocky Mountains. Mr. Millar is a Toronto man, having been several years with Mr. Millar is a Toronto man, having been several years with the firm of Gooch & Evans, insurance agents of that city, before coming to Winnipeg six years ago. He is a well in-formed insurance man and should do credit to his new company, who have offices at 471 Main Street, Winnipeg.

ACCIDENTS OF THE WEEK.

Shooting and Falling Accidents Were Most Common -Many Were Fatal.

The story of Canada's accidents for the opening week of October shows that the hunting season is taking its toll. But a curious fact is that the deaths by falling between October I and to exceed the deaths by firanning between Octo-ber I and to exceed the deaths by firearms by one. There are two fatalities from kicks of horses, and two strange neck-breaking incidents. Broken legs are frequent, and several accidents are almost unique.

Of the falling list the first two occurred on October sth. A carpenter, Forbes, fell from a scaffold in Stanstead, Que, and was instantly killed. The other happened near Manitou, Man. A young farmer, Bradley, was found dying by the roadside, and circumstances go to show that he fell off his load and was mangled between the wheels. Something s lar happened to Mr. A. Todd at Aldersyde on the 7th. driving a load of grain, the load shifted and the man was thrown off. Death came through injuries evidently caused by a kick from a horse. Then at Galt a man fell off a bridge and is expected to die. Mr. F. C. Williams, of Vancouver, fell over a cliff and is not expected to live. At Woodstock, Octo-ber 19, Mr. John Meadows lost his balance and dropped forty feet into a silo. He was instantly killed. Mr. Kenneth Morrison, of Brockville, succumbed to injuries received by falling, while driving his cows. Are things getting more slippery in the cold weather or is it just luck?

Gun in the Hands of Friend.

Cun in the Hands of Friend. Five out of the 'six shooting accidents have occurred while the gun was in the hands of a friend. To hunters this fact should prove significant. The one man, Walter Amick, who shot himself did so at Stettler, when out duck hunting. On October 1st, Harry Frye, of Victoria, was fatally shot by Frank Hedley. On October 6th James Stoddart met death through the alleged carelessness of two friends, Camp-bell and McGrath. The former left his loaded gun around camp and the latter discharged it. Thomas' Robson, a farmer of Bradwardine, was accidentally shot in the thigh. camp and the latter discharged it. Thomas' Robson, a farmer of Bradwardine, was accidentally shot in the thigh, by his friend, Mr. Cardon. The next day two more fatali-ties arose from the same cause, one in Prince Albert, the other in Canora. Albert La Pointe of the former place died while out hunting. It was the old story of the gun discharg-ing without warning and for no special reason. Then there was the "didn't know it was loaded fool." This time the offender was a 15-year old boy who shot a young girl at Canora. This is a totally useless waste of life. The public should learn the proper use of guns, and there will he a decrease in the death rate from that cause. It is noticeable that the more rifle clubs in use, the less is danger of gun **Some Peculiar Accidents.**

Some Peculiar Accidents.

Horses are responsible for much damage this week. the Alvinston Fair a 10-year old boy was killed by being kicked in the face by a horse. Joseph Dowling, of Toronto, kicked in the face by a horse. Joseph Dowling, of Toronto, had his ankle broken while trying to get a fallen horse on its feet. An old farmer was pulled over his plow, the bolt having pulled out of the doubletree. He alighted on his head and broke his neck. The man was Mr. B. Presley, of Kin-tore. Another broken neck is reported from Alvinston. There a little girl was killed while crawling through a fence. Her foot slipped and her chin caught on a board. One more curious baby accident happened in Seattle. A child fell out of bed and broke its collar bone.

Two peculiar cases are on record for October 6th and 7th. Mr. M. Bolton, of Miami, will lose a leg as the result of a shooting accident, and Jacob Easter, a Brockville boy.

of a shooting accident, and Jacob Easter, a Brockville boy-shot his eye out while squirrel hunting. Mr. Robert McGuinn has established a record. Last week he was knocked down by a vehicle for the fourth time this year. Douglass Stone will probably be crippled for life as the result of falling while racing in Chatham last Friday. He slipped while running and broke his leg in two places. A Princeton farmer was recently killed by a bull. There is a grim irony in the final incident of the chapter. The new Vancouver autome-bile ambulance, out for a trial spin, knocked down a peder-trian, who died within a few seconds. trian, who died within a few seconds.

PRESIDENT MACHUM TO THE LIFE UNDERWRITERS

A letter has been addressed to Mr. E. R. Machum, of St. John, the President of the Life Underwriters Association of Canada, who states that the Association has as yet only touched the fringe of its opportunities. "We are just be-ginning to realize its power for good," he adds. "Its use fulness must and will increase as the field men become more fully seized of what is being brought about for their advan-

October 16, 1909.

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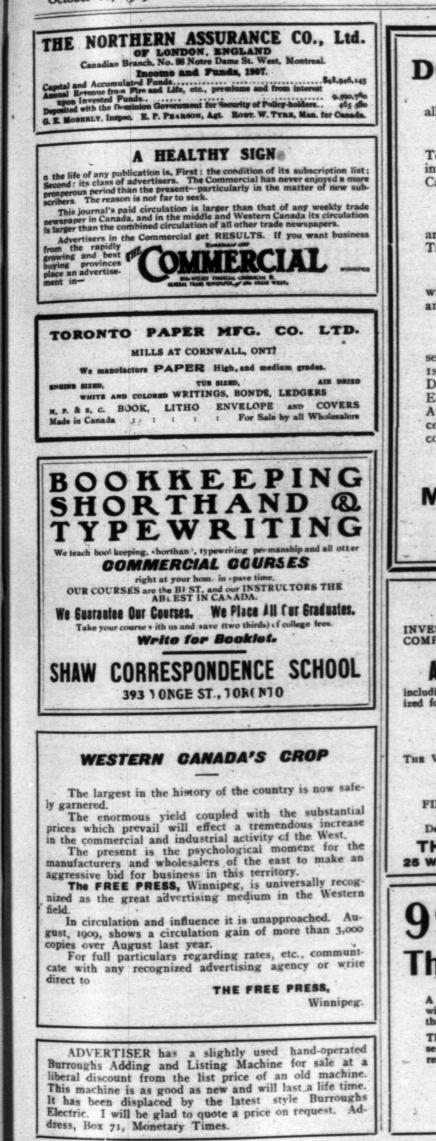
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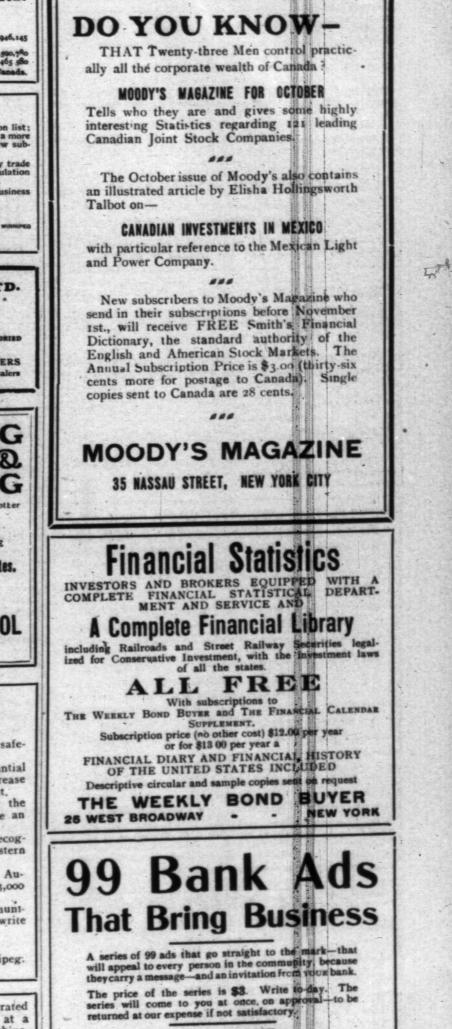
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THE MONETARY TIMES



H. B. CRADDICK. Editor Dept. of "BANK ADVERTIN THE COMMERCIAL WEST,

Volume 43-



tage. The growth of membership has been steady-368 in 1907, 424 in 1908, 508 in 1909, but there are over 3,000 agents of level premium companies in Canada. The comparatively small number enrolled has, as has already been mentioned, accomplished much. What might not be done if the whole three thousand were standing shoulder to shoulder in the fight for all that is for the best interests of our work. The membership should be at least doubled before the Convention of 1910. To this end, the active, efficient co-operation of every field man is asked. It will pay good dividends in in-creased self-respect, more favorable public opinion and cash." cash."

Mr. Machum is throwing his whole energy into the work of the Association, and hopes to visit all the local associ-ations during the year.

CASUALTY AND GENERAL NOTES.

A thief entered the store of Mr. C. Duncan of Toronto, and took a tray of gold brooches valued at \$300.

James Loyle has been sentenced to two years in the pen-itentiary for housebreaking and stealing in Burnaby.

Wm. Hendrick of Guelph, Ont., has been sentenced to ten years in the penitentiary, for robbing J. W. Lyon's residence.

In London, Ont., Judge Latchford awarded Mr. Latham \$1,000, for injuries received while in the employ of the gas

Mrs. Susanah Wright, Toronto, who sued the railway company of that city for \$7,000 damages, received \$2,500. Her husband was awarded \$100. * * * *

Damages of \$1,500 were recently awarded to the parents of Adam Haggarty, a six year old Vancouver boy who lost his arm by falling from a street car on which he was steal-ing a ride ing a ride. *

An important case has been heard at Fernie, under the Workmen's Compensation Act. J. R. Moore was injured in the mines in 1908. Then all such cases were handled by a committee of the Gladstone local union, who met the man-agement of the company. Moore received \$380.94 and was agement of the company. Moore received \$380.94 and was then cut off. The company claims that no notice in writing of that injury was given while Moore contends that as he had been paid for a long time the company could not now dispute has claim.

A meeting of the Prudential Insurance Company, of Newark, Peterborough district, was held in Peterborough recently, at which Mr. Birkett, superintendent of Toronto, No. 1, gave an address to the twenty-five agents assembled. Mr. Porter spoke in the warmest terms of Mr. J. F. Dryden, and his early work for the company. Several others then addressed the meeting. J. I. Allen closed with a few appreci-ative remarks.

addressed the meeting. J. I. Andre Cosed with a reaction of ative remarks. Mr. J. O. McCarthy, manager of the Central Canada branch of the Aetna Life Company, sends the programme and reports of the successful Convention of the National Life Underwriters Association, held at Louisville, Ky., last week. Mr. McCarthy was one of the speakers on the topic, "Should the Practice of Employing Part-time Agents be Abolished?" Abolished?

The Life Underwriters' Association of the Maritime Pro-The Life Underwriters' Association of the Maritime Pro-vinces held a very successful Convention this week at St. John, N.B. The meeting was called to order on Wednesday by Mr. J. W. V. Lawlor, of the New York Life, while Secre-tary Evans, of the Union Life, read a synopsis of the minutes of the 1008 convention. Addresses of welcome were delivered by Mr. C. C. Jordan, of the Sun Life, president of the New Brunswick Association, and Mayor Bullock. Many interest-ing papers were read. A report of the meeting comes to hand too late for insertion in this week's issue.

"LEADER" THE Daily Weekly

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THE MONETARY TIMES



Volume 43.



FIRE RATES.

Many of the States are Attempting an Innovation as to the Regulation of Basis Schedules.

An attempt to set up a board of arbitration upon fire insurance rates has in recent years been made several times in Connecticut and Massacheusetts. This year has seen a more determined effort to inaugurate the scheme. Kansas led the way and the New York Chronicle thinks it also sup-plied the model. Her law, which took effect June 1, required every fire insurance company to file with the State Commis-sioner basis schedules showing rates "on all classes" of in-surable risks and all charges or conditions affecting such sioner basis schedules snowing rates "on all classes" of in-surable risks and all charges or conditions affecting such rates. No change can be made in these schedules when filed, except on ten days' notice, which notice shall state the proposed changes and the date for going into effect; but the Commissioner may allow changes in less than the prescribed ten days. No company may insure any property in Kansas unless the rates schedule has been filed, or write at any rate different from the one filed, or allow to any person any redifferent from the one filed, or allow to any person any re-bate or advantage; in case of property as to which no rate has been filed, a company may write a policy but must file with the Commissioner, within thirty days, after such form as he prescribes, a statement setting forth the rate on such property, its description, and such other information as he provering this statement shall follow the regular schedule property, its description, and such other information as he may require; this statement shall follow the regular schedule form, and when filed shall constitute "the local tariff rates for said company." All schedules shall be open to public inspection, and each agent shall keep copies for public dis-play. When the Commissioner "shall determine that any rate made by an insurance company in this State is excessive or unreasonably high or that said rate is not adequate to or unreasonably high, or that said rate is not adequate to the safety or soundness of the company granting the same, he is authorized to direct said company to publish and file a lower or a higher rate, which shall be commensurate with the character of the risk, but in every case the rate shall be reasonable.

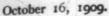
Give the Company an Opportunity

When the Superintendent wishes to make any order he when the Superintendent wishes an opportunity to appear must give the company concerned, an opportunity to appear and be heard. Any dissatisfied party may bring the missioner before any district court, which may try the is "as in other cases of a civil nature," and may vacate his order.

Texas followed by creating a Rating Board, to consist of the Commissioner, a second man appointed by the Governor, and a practical underwriter, to be named by a majority of the companies doing business in the State, if they could agree upon one within ten days. Not later than the close of this companies doing busiless in the close of this upon one within ten days. Not later than the close of this year, each company is to file rate schedules, open to public inspection, and not to be changed except on thirty days' no-tice, unless in special cases. These rates shall be conclu-sive; no company may write on property not covered, or may sive; no company may write on grant any concession. depart from the published rate, or grant any concession The three arbitrators may put rates up, if deemed too low for safety, or may direct publication of a lower rate, if deem for safety, or may direct publication of a lower rate, if deem ed too high. In general, the provisions follow the Kansas model; but an additional paragraph gives the arbitrators specific power to alter the published schedules, with a pro viso that any company may reduce its rates to match any lower ones established by the board, but said board "shall never make a higher rate than the schedule published by said companies." "Show Me " State Also Frames New Laws

Missouri's new law gravely authorizes any citizen in making or publishing estimates of rates to obtain information from any source available. In terms, this is broad and innectuous, applying to any person; the intent is a apply only to citizens who make a business of the work of rating bureaus. But on written complaint filed with him in respect to any rate, the Commissioner of Insurance may inves-tigate, and if he finds the rate too high he is to order the associated agents to publish a new one, after which the agents whose associating is authorized must not agree upon any other rate any other rate.

The motive underlying these laws is plain. The Teras State association of local agents frankly declared that they prepared and pushed through the law there, for the purpo of ending discriminations and guaranteeing uniform treat-ment to everybody; not one of the 140 companies operating in Texas, they said, ever heard of the bill in advance or was ever consulted about it. They were frank as to their ex-pectations, also. Competition is assured (they said) through the greed of the companies for business and the provision preventing the board from raising any company's rate, "thereby making the lowest rate govern, and all companies must meet that rate or cease writing." In Kansas, while the ostensible reason for the law was to enforce the source deal and uniformity there has been grumbling because it has not immediately produced the source of reductions. Gov has not immediately produced the expected reductions. ernor Stubbs himself, wrote to Commissioner Barnes to say (Continued on page 1646).



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Volume 43.

HAVE YOU VISITED REGINA

recently? If not, ask some of your friends who have been there this season their opinion of the progress and development that is going on there.

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THE MONETARY TIMES

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FIRE RATES.

(Continued from page 1642).

that, on the contrary, rates are being raised all over the State, and he wished to know what that officer proposed to do "to protect the people." The equalization expected, was evidently equalization downward, the minimum which any binsurer said he would take being made the maximum which any insurer could get.

Companies and Commission at Deadlock

Then Commissioner Barnes suddenly yielded to pres-sure and, without the prescribed notice and hearing, ordered a reduction of 12% after September 1st, save a few excepted risks which include what are known as "special hazards." A special meeting of company managers was held in Chicago on August 28th, to consider the situation, and Mr. Barnes had a personal meeting with a number of them on September 15th; but thus far they have not been able to agree whether

15th; but thus far they have not been able to agree whether to take the subject to the courts, merely appointing a com-mittee to look up the legal points involved. Following this example by still other States in the West and South is entirely probable, and one proposition already made is that the loss experience in each State by itself for a term of years should be the rule for determining rates. In Arkansas a county prosecuting officer has begun an apti-Arkansas a county prosecuting officer has begun an anti-trust action against 65 companies, demanding penalties amounting to a million from each one, and he has been out-done by a law officer in Mississippi who has entered similar suit against many companies, to prevent combinations for reported to aggregate 250 millions. Upon such wild work as this the reader can be left to make his own comment.

Fire Underwriting Stops Suddenly

While these proceedings have been going on, fire under-writing in the State of Indiana came to a sudden temporary halt by the action of the State Attorney-General in filing a suit against many companies, to prevent combinations for maintaining rates, under a joint agreement known as the maintaining rates, under a joint agreement known as the Dean schedule; a restraining order prevented renewal of many expiring policies which had been written on that schedule, and so things came to a halt until a court ruling could be obtained. He lately sought, unsuccessfully, to have several insurance and inspection "bureaus" declared in contempt of court, and the situation at this date of writing is still unset-tled. A demutrer holding that the action cannot be main tled. A demurrer, holding that the action cannot be main-tained because Indiana has no anti-trust law and the common law is not applicable to such cases, has just been taken under consideration by the Court in Indianapolis, and a hear-

under consideration by the Court in Indianapolis, and a hear-ing on the contempt procedure has been set for Oct. 9. We must explain here that for many years, in many States, an "anti-compact" fight has been going on, and laws have been passed to prevent the companies from agreeing on any company schedule, when the while mistaken theory on any common schedule, upon the wholly-mistaken theory on any common schedule, upon the wholly-mistaken theory that agreement means high rates and that those will be kept down if the companies can only be prevented from compar-ing notes and using any common material. The singular feature is that while some States are still trying to keep the companies apart, two or three others have dropped that and are trying to force them together, thus making compulsory what is still forbidden elsewhere. Even in Kansas, the anti-trust and anti-compact litigation begun by the State's Attor-ney-General last year is still undisposed of and that official ney-General last year is still undisposed of and that official refuses to drop it. Two opposite courses, aimed at the same result, are thus going on.

Coercion of the Companies

The aim of the entire agitation, says our contemporary, is coercion of the companies in respect to rates. It has been said, in order to illustrate the principle of the business, that It has been said, in order to illustrate the principle of the business, that insurance is practically a tax and the underwriters merely assess and collect it. An apologist for the Kansas law hit upon this old illustration and actually said that, inasmuch as insurance premiums, by the companies' own admission, are "a tax;" it is certainly right for the States to have something to say about larging it. to say about levying it.

A total false analogy between insurance and common carriers has been assumed. The likeness between the Kan-sas movement and the terms of the law, on one hand, and the Inter-State Commerce Commission and its law won the other, This, likeness and the false analogy are is very noticeable. shown very strikingly, in a recent decision of the Court of Errors and Appeals of New Jersey. The Newark Fire In-surance Exchange was formed several years ago, as a move ment for exchanging information and securing approximate uniformity of rates in Newark and in Hudson County. It was immediately assailed, in the customary manner, as be-ing a compact. The case has dragged along but lately that Court issued an injunction against some 121 companies, holding the Exchange an illegal combination in restraint of trade. Said Justice Garretson:



duct in respect to such business that tends to affect such public interest injuriously and is contrary to public policy, such contract is ultra vires and such corporations may be restrained in equity at the suit of the Attorney-General, without regard to whether or not actual injury has resulted to the public." Here we have an echo of the Northern Securities case,

in almost the language then used, declaring that the law does not discriminate between doing wrong or intending to do wrong and the possession of ability to do it. A minority opinion has well set forth the other view, and the evidence showed decline rather than advance in the local rates since showed decline rather than advance in the local laces and the Exchange was organized. A confusion appears between the "public service" by carriers, such as this State is now professing to regulate, and the "public interest" which at-taches to every moral and useful business; for it is plain that if all business "affected with a public interest" is to be regulated by statute, the regulation cannot consistently omit anything.

There were two assumptions in this case, both appar-ently unsound: one, that the compact actually was in re-straint of trade; the other, that "control" within the area resulted. "The business of fire insurance (said Justice Garretson) as it is carried on in this State by corporations created, licensed and regulated by the State, is a business affected with a public interest," &c. The licensing and re-gulating, then, stand upon the assumed "public interest;" the public interest, in turn, is proven to exist by the fact of licensing and regulating. An excellent example of arguing in a circle, one would say. Shut-out Competition

So, as pointed out above, the latest attempt towards lower rates is to construct a schedule, subject to review and change by a State functionary, and practically compel all companes to use it; this aims at uniformity. Meanwhile, the former process of preventing uniformity and agreement is still going on generally. It is an attempt to definitely sub-stitute coercion for competition, notwithstanding insurance does not contain one element of possible monopoly, but is absolutely open to competition by all the free capital of the world. Dissatisfied persons who really believe rates too high but is have only to organize themselves, under general laws, into new companies and put the issue to test. "Such is the situation to which some years of increasing

indulgence in indiscriminating attack upon corporatons have brought us. Commissioner Hardison of Massachusetts, in his annual report lately submitted, devotes several pages to the subject, arguing that rate-making by States opens a way to rates which may sap the companies' ability to bear the sudden blow of conflagrations. But there are reasons for believing that this course of general attack has reached its climax and has even begun recession; if not so, it is certain that recession cannot delay much longer. As for underwrit-What the Judge Said "If a corporation, engaged in a business that is affected with a public interest, contracts to enter upon a line of conOctober 16, 1909.

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