



# communiqué

N<sup>o</sup>: 139  
No.:

September 30, 1985

## CANADIAN FIRM WINS CONTRACT IN BARBADOS

The Honourable James Kelleher, Minister for International Trade, and the Honourable Monique Vézina, Minister for External Relations, announced today that Stevenson Hluchan Associates Limited (SHAL), a Toronto consulting engineering firm, has signed a contract with the Government of Barbados to design and supervise the construction of a fishing harbour in Bridgetown, Barbados. The project, worth Cdn \$16 million, is being funded by loans from the Inter-American Development Bank to the Government of Barbados which total approximately Cdn \$10 million. Stevenson Hluchan Associates Limited, together with Koppernaes Engineering Ltd. of Halifax and the Barbadian firms of Associated Consulting Engineers, Selby, Rose & Mapp, and Richard Gill and Associates will implement the project.

Since 1979, Stevenson Hluchan Associates Limited has worked in collaboration with Barbadian fisheries officials and several Ministries of the Government of Barbados in the development of this project, with funding support from CIDA's Industrial Cooperation program. The Inter-American Development Bank approved the necessary financing in September, 1984. The project's main components are the construction of a fishing harbour with the capacity to handle 150 fishing vessels and to provide boat service and repair facilities. It will also provide the development of a fisheries terminal complex including fish handling, cold storage and marketing facilities.

Stevenson Hluchan Associates Limited already has significant experience in designing and supervising the construction of fisheries development projects in the Caribbean region. The Toronto firm recently completed a project in the Bahamas which is similar to the Barbados fisheries harbour complex. It was also financed by the Inter-American Development Bank. The firm also recently completed the design of a Caribbean Development Bank-funded fish processing plant in Antigua. It was in large part due to the company's work in the Bahamas and Antigua, as well as to its familiarity with Barbados' fisheries sector, that the Barbadian contract was awarded to this Canadian firm.

The Ministers noted that they were pleased to see Canadian firms such as Stevenson Hluchan Associates Limited winning multilaterally-funded contracts such as this one in Barbados. Canada is the Inter-American Development Bank's sixth largest contributor. This project will provide a range of procurement opportunities to Canadian and other international suppliers. The Ministers strongly urge the numerous small and medium-sized fisheries equipment suppliers which have shown an interest in expanding their sales to export markets to look seriously at the opportunities provided by this project. There is an excellent match between Barbados' needs and Canada's expertise in this sector and Canadian firms can follow Stevenson Hluchan Associates Limited's lead in taking advantage of this.

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Further information is available from Caribbean and Central America Trade Development Division, Department of External Affairs, telephone (613) 996-3877.