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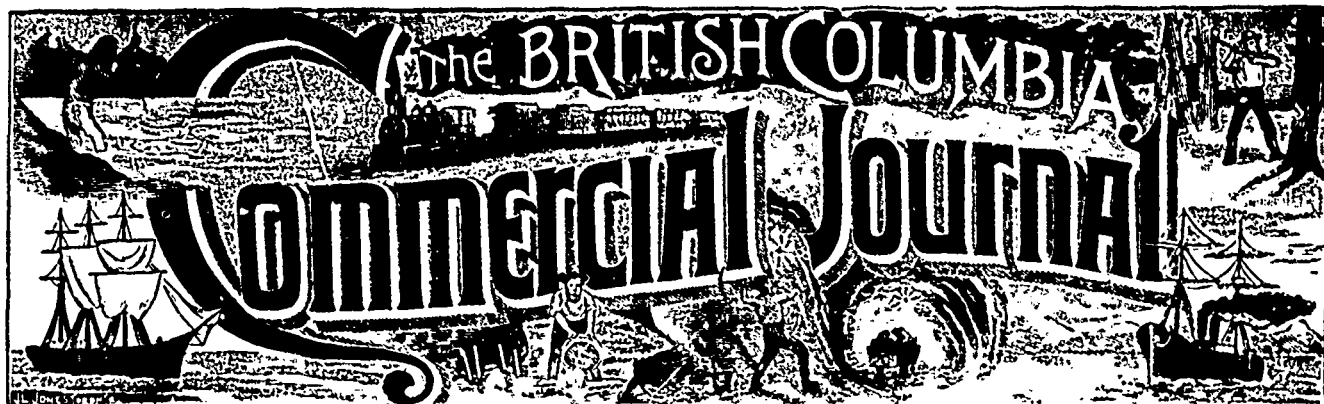
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"Consuls"; Candalan Pacific Packing Co.
"Flagship" brand.

TRADE AND COMMERCE

COMMERCIAL JOURNAL OFFICE.
Tuesday Morning, Feb. 20.

VICTORIA.

The weather was fair last week and business was good in most lines. The storm, which commenced Sunday, will for the time almost block business in everything except fuel and staples. The jobbers say they expect but little business from the city houses, and mail orders are the principal features at the wholesale warehouses. Shipping has been far active during the week. The Arawa has sailed for Sydney with a fair cargo. The Miowera for England, and the Empress of China and the Victoria have arrived from Hong Kong.

The Vancouver *News-Advertiser* says: "Business has continued fairly steady during the past week though there is no special feature to record. Complaints are still made about the scarcity of money, and collections are not as good as could be wished. The weather is still unfavorable for outdoor work, and but little of the work provided by the council has as yet been done. Building work has been similarly retarded, so that there are still quite a number of men out of work. Wholesale trade continues steady, and there is nothing much to note."

FRUITS AND VEGETABLES.

Jobbers' quotations for California oranges and lemons are lower than last week, on account of the free arrivals of fruit. Potatoes will probably advance, because of the change in the weather on Sunday. Twenty-five dollars is now the current price, but holders will realize more than that figure if the severe weather continues. Well informed persons state that California fruit will be plentiful and cheap on this market, during the coming spring and summer.

Alice & Ault were the first to receive a full carload of California oranges and lemons, this season. The fruit is of the Redland variety, and is said by competent judges to be superior to the Riverside brands. Washington navels are quoted at \$2.85 per box, seedlings (250 to 300) \$2.00, regular sizes (120 to 200) \$2.25, lemons \$3. They also received, last week, fifty bunches of choice New Orleans bananas, which were in great demand at \$3 per bunch. These southern bananas are the largest that have ever been offered in this market. Another shipment is now on the way, and is expected to arrive about next Monday. They will be quoted at \$3 per bunch. They are the only firm who are handling this fruit.

Jobbers' quotations for fruits are as follows:—

Oranges—California navels.....	2 50 @	3 00
" seedlings.....	2 00 @	2 50
Japanese.....	50 @	65
Lemons—California.....	3 00 @	3 50
Bananas—New Orleans.....	3 00 @	0 00
Apples.....	bxs 1 25 @	1 35
Canadian.....	bbls 5 75 @	0 00
Cocoanuts.....	per 100 8 00 @	9 00

Vegetables are quoted:

Potatoes—Local.....	per ton 25 00 @	00 00
Onions—Silver-skins.....	per lb 0 @	2 1/2

GROCERIES AND PROVISIONS.

The butter situation is at present interesting. Late advices from Eastern Can-

ada state that all the stocks there are pretty well cleared up and none will be held over until next season. There is only a small quantity of eastern creamery in jobbers' hands in this Province and they are holding it stiff. Roll butter at present is quoted from 21 to 26c in California, which with duty and freight added, about 5c, makes the cost from 20 to 31c in this Province. The market in California was recently down to 22c, which is the lowest price reached there this season, but the weather, which has been cold and stormy, has sent prices up again. In a short time these conditions will change and the market will no doubt drop again. Some of the prominent dealers are of the opinion that there will be little or no cheap California butter this summer. The California creameries only got their product fairly into the Eastern market last year, where it was in good demand. This year they are preparing for a still larger trade with the east, and, considering their success last year, there will not, in all probability, be any accumulation of stock in March, April and May this year. Valencia raisins are held strong by local jobbers at 7c. Eastern prices are easier in currants and exceedingly strong in Valencias. Stories are in circulation of a probable famine in Valencias, and other reports which tend to strengthen the market. Pickled eggs are decidedly weak, and quotations are down. The stocks in this province are reported as being plentiful, but the change in the weather will probably strengthen the market. The sugar situation is unaltered, but all interested are looking forward eagerly to the meeting called for next week. At the present time, the Refinery are quoting dry granulated at 4 1/2c, and, at the same time, the eastern refiners are quoting, it is said, 4 1/2c in Toronto, leaving a difference of only 1/2c over Toronto. Last year, the usual quotation for sugar in this province was 1c per lb. over eastern refinery prices, which was just sufficient to make it unprofitable to import eastern sugar. The importing of Chinese sugar and the consequent war in prices has, it is acknowledged made sugar refining in this province unprofitable. It is hoped by many in the trade that an amicable arrangement will be made at the coming meeting between the contesting factions so that the sugar business will in the future be carried on as harmoniously as any other branch of the trade.

The Montreal *Trade Bulletin* says: "Butter receipts during the past week were 1,990 pkgs., against 1,270 pkgs., for the week previous. There are too distinct markets, one comprising the finest grades, which are very firm, and the other has reference to the poorer qualities, which are weak and declining. In choice creamery the sale is reported of a car load at 24 1/2c, and a smaller lot of fresh winter creamery at 24 1/2c at the factory. All finest late made creamery will no doubt be wanted at present prices; but the June creamery that is coming out from hidden quarters and off flavor is not wanted even at the lower prices it can be bought for. We quote prices as follows: Creamery, early made, 22c to 23c per lb., Creamery, late made, 21c to 25c. For single tubs of selected, 1c per lb. may be added to the above. A good

many rolls are coming in and selling fairly well at 19c to 20c, a few extra fine lots bringing 21c. Receipts of cheese during the past week were 178 boxes against nil for the week previous. The past week has been an exceptionally quiet one in cheese, English buyers having held off with a dogged pertinacity that has proved little less than provoking to holders here. Still, the latter need not grow anxious yet, as stocks on the other side are dwindling down to small proportions under a steady consumptive demand, and a matter of about two or three weeks' steady buying would clean us out of every box. Besides, it will be more than three months before the new make commences to move in any quantity, and as stocks here are so small, no apprehension need be entertained on the part of holders as to the final outcome. The recent lull has no doubt been caused by the good sized shipments of Australian cheese."

Jobbers quote:

Valencia raisins.....	per lb \$ 7 @	\$ 0
Malaga raisins.....	per box 3 00 @	3 25
Currants (barrels).....	per lb 5 @	5 1/2
" half bbls.....	per lb 5 @	6
" (cases).....	per lb 5 1/2 @	7 1/2
Sultana raisins.....	per lb 8 @	10
Taragona almonds.....	per lb 11 @	18
Granoble walnuts.....	per lb 11 @	18
Filberts.....	per lb 11 1/2 @	14

Dairy produce is quoted:

Butter—Eastern Creamery, tubs.....	29 @	30
Manitoba dairy.....	00 @	00
California creamery.....	28 1/2 @	00
Cheese—Canadian, lb.....	13 @	14
California.....	16 @	18
Eggs, pickled, case, per doz.....	00 @	20

Smoked meats and lard are quoted:

Hams.....	13 1/2 @	14 1/2
Breakfast bacon.....	14 1/2 @	15
Short rolls.....	10 1/2 @	11 1/2
Dry Salt, long clear.....	10 1/2 @	11 1/2
Becks.....	13 1/2 @	13 1/2
Pure Lard, 20lbs, pails.....	14 @	14 1/2
" 10lbs, tins.....	14 1/2 @	14 1/2
" 5lbs.....	14 1/2 @	15
" 3lbs.....	14 1/2 @	15
Lard Compound, 10lbs.....	11 1/2 @	00
" 20lbs.....	11 @	00
" 5lbs.....	11 1/2 @	00
" 3lbs.....	11 1/2 @	00

Sugar—Jobbers' prices 1/2-barrels and kegs in each case being 1/2c higher:

Dry Granulated (China).....	42
Extra C, China.....	42
Australian Granulated.....	42
Dry Granulated.....	42
Extra C.....	42
Fancy Yellow.....	42
Yellow.....	42
Golden C.....	4
Cubes.....	5 1/2
Powdered.....	6 1/2
Syrups, per lb.....	3
" 1 gal. tins, American (10).....	5 50
" " " (16).....	5 35
" " " Vancouver.....	5 50
" " " " ".....	7 00

Jobbers' quotations for Armour Packing Company's brands per lb.:

Helmet brand sugar cured hams, medium	0 16
" " " heavy..	0 15 1/2
" " " breakfast bacon	0 16 1/2
Fancy Gold Band hams.....	0 17 1/2
" " " breakfast bacon.....	0 18 1/2
White Label pure leaf lard, tierces.....	0 14
" " " 50-lb tins.....	0 14 1/2
" " " 20-lb ".....	0 14 1/2
" " " 10-lb ".....	0 14 1/2
" " " 5-lb ".....	0 14 1/2
" " " 3-lb ".....	0 14 1/2
Lard compound (tierces).....	0 11 1/2

FLOUR AND FEED.

There are no fluctuations in prices since last review. The Western Milling Company, of Regina, Assa., have recently opened a branch warehouse at Revelstoke, where they will carry a choice stock of their brands of Hungarian flour and other mill products for the accommodation of interior merchants.

Quotations are unchanged and dealers report the market steady.

The Ogilvie Milling Co. quote their celebrated brands of Manitoba flours in car lots, on wharf in Victoria, as follows:

Ogilvie's Hungarian.....	\$1 00
" Strong Bakers.....	3 80

The Columbia Flouring Mills quote Enderby flour in carload lots on wharf in Victoria:

Premier.....	\$1 00
XXX.....	3 85
Strong Bakers or XX.....	3 45
Superfino.....	3 15

The Victoria Roller Mills quote Victoria flour in 10-bbl. lots at the mills as follows:

Delta.....	\$1 00
Victoria XXX.....	4 00

Jobbers' quotations to the trade are:

Delta, Victoria mills.....	\$ 4 25 @ 0 00
Lion, ".....	4 25 @ 0 00
XXX.....	4 25 @ 0 00
Premier, Enderby mills.....	4 35 @ 0 00
XXX, ".....	4 20 @ 0 00
XX, ".....	3 80 @ 0 00
Superfino, ".....	3 50 @ 0 00
Ogilvie's Hungarian.....	4 40 @ 0 00
Strong Bakers.....	4 25 @ 0 00
H. B. C. Fort Garry Hungarian.....	4 10 @ 0 00
Strong Bakers.....	4 25 @ 0 00
Oak Lake Patent Hungarian.....	4 40 @ 0 00
Strong Bakers.....	4 25 @ 0 00
Regina Hungarian.....	4 40 @ 0 00
Strong Bakers.....	4 25 @ 0 00
Benton County, Oregon.....	3 80 @ 0 00
Portland Roller.....	3 85 @ 0 00
Snowflake.....	3 85 @ 0 00
Wheat, per ton.....	26 00 @ 20 00
Oats.....	30 90 @ 32 50
Oil cake meal.....	42 50 @ 00 00
Chop feed.....	25 00 @ 30 00
Shorts.....	22 50 @ 28 00
Bran.....	20 00 @ 25 00
National Mills oatmeal.....	3 50 @ 0 00
" rolled oats.....	3 00 @ 0 00
" split peas.....	3 50 @ 0 00
" pearl barley.....	4 50 @ 0 00
" Chop feed.....	23 00 @ 25 00
California oatmeal.....	3 75 @ 0 00
California rolled oats.....	3 75 @ 0 00
Corn, whole..... per ton	37 50 @ 40 00
Cornmeal.....	2 75 @ 3 00
Cornmeal-feed..... per ton	40 00 @ 00 00
Cracked corn.....	40 00 @ 00 00
Hay, per ton.....	18 00 @ 20 00
Straw, per bale.....	1 00 @ 0 00

RICE.

The Victoria Rice Mills quote whole-

Japan rice, per ton.....	\$ 75 00 @ 80 00
Best China rice ".....	80 00 @ 100 00
Chinarice No. 1 ".....	68 00 @ 70 00
Rice flour ".....	70 00
Broken rice ".....	30 00
Rice Meal.....	17 50

DRY GOODS.

The Toronto *Empire* says: "Local warehouses present a plethoric appearance. All departments have been filling; up since the beginning of the year, and stocks are now at their maximum. The filling of orders for all lines of seasonable goods is in full swing, and from now on stocks will steadily diminish. Orders coming to hand are numerous, and the week's business is anything but unsatisfactory. Prints, dress goods, silks, trimmings of all sorts, men's furnishings,

spring suitings, spring overcoatings, and in fact all seasonable lines, are in fair demand. It is the opinion among the trade that buying, for the present, will continue within the same conservative limits as indicated in this column last week. The orders, while numerous, continue to be for smaller quantities than at this time last year, which is taken to mean that retailers are desirous of purchasing rather under the actual requirements of the trade to begin with. From all that can be gathered the retail trade appears to be in a good position. Stocks in the hands of country retailers are without doubt lighter than they were last year, and there is therefore an elastic condition which will doubtless conform quickly to a more favorable situation in the way of enlarged purchases. Cautious buying early in the season leaves the retailer free to trim his sales to the trade wind that blows later on. Tariff revision, crop prospects and other circumstances having a direct bearing on business are not yet all in, the payments due on the 4th February appear to be met fairly well. Jobbers were not expecting great things, and, as a result, did not suffer disappointment. A good quantity of cash came to hand, and the usual number were asking for renewals, and some for longer periods than jobbers cared to grant. On the whole however, remittances are regarded as satisfactory, and the requests of retailers as to renewals have been generally acceded to."

LUMBER.

There are two more vessels on the way to load lumber. The Chil. ship Hindostan, 1,512 tons, Capt. Welsh, and the Chil. ship Atacama, 1,235 tons, Capt. Caballero, are both on the way from Valparaiso to Moodyville to load return cargoes of lumber. R. P. Rithet & Co., Ltd., are the consignees.

There is at present one vessel of 397 tons, loading at British Columbia ports for foreign. Am. schr. Pioneer, 397 tons, loading poles for Santa Rosalia.

Quotations for Douglas Fir Lumber in cargo lots for foreign shipment: Rough Merchantable, ordinary sizes, in lengths to 40 feet inclusive, per M feet. \$ 8 00 Deck plank, rough, average length, 35 feet per M..... 19 00

Dressed T. and G. flooring, per M.....	15 00
Pickets, rough per M.....	8 00
Laths, 4 feet 6 in, per M.....	1 99

The following are the current city prices; quotations are at the mill and subject to the usual discounts: Rough, \$7.50 per M ft; rough clear, \$14; ship lap, \$9 to \$10; flooring and rustic, No. 1, \$10; do., No. 2, \$12; shingles, \$1.50; lath, \$1.50.

Cates & McDermott have leased Kennedy's wharf, Victoria harbor, on the James Bay side, outside Laurel Point. The propose extending the wharf and erecting warehouse accommodation.

The Nanaimo *Free Press* says: Messrs. Dunsmuir & Sons, of the Wellington Collieries, have removed the diamond drill to their property in the Middlestream Valley, locally known as "Jinglepot," where a slope was driven several years ago. Should the result of drilling prove as favorable as expected, the Wellington proprietors will at once sink a shaft and open up a mine in the immediate vicinity.

BUSINESS CHANGES.

W. H. Sisson, general store, Steveston, is dead.

Mr. Hanson intends erecting a sawmill at Fort Steele.

Mrs. J. W. Miller has opened a bakery at Chilliwack.

Clarence H. King, commission agent, Victoria, is dead.

The Universal Tire Tightening Machine Co. have opened at Vancouver.

John Faulkner, teas, Victoria, has sold out to the Victoria Tea House.

E. J. Fader & Co., fish market, Vancouver, have sold out to Tyson & Co.

Jos. Meunter, Prince of Wales saloon, Victoria, has sold out to C. E. Tugwell.

John Reed, druggist, Vancouver, stock advertised for sale by tender by mortgages.

Stadthagen & Garland, grocers, Victoria, have dissolved. Henry Stadthagen continues.

A. Garland, formerly of Stadthagen & Garland, has opened a grocery business in Victoria.

Vandewater & Spalding, men's furnishings, Vancouver, have sold out to Johnston, Keerfoot & Co.

W. Paterson & Son are reported to have purchased the business of Hull Bros., butchers, Nanaimo.

It is reported that E. W. Bickle & Co., general merchants, Wellington, are about to apply for incorporation.

J. W. McColl, barrister, who was one of the junior partners in the late firm of Corbould, McColl, Wilson and Campbell, has opened an office on his own account at New Westminster.

The Shawnigan Lake Lumber Co., Victoria, are applying for incorporation.

The Northern Pacific Express Co. have established a branch at Kaslo with Alder Bishop as agent.

Arrangements are now being made to connect New Westminster with Steveston, Lulu Island, by an electric tramway, the run between the two points to be made in half an hour. The construction will be of great benefit to the farmers on the Island and also to the cannerymen.

The Royal City Creamery Company, Ltd., capital stock \$20,000 in 200 shares of \$100 each, is being established with a view to building a \$10,000 creamery at New Westminster. One-half of the capital stock has already been subscribed for by prominent merchants of New Westminster. It is the intention to get the other half taken up by farmers in the Delta and Surrey districts. The promoters are interesting the farmers by offering them a fair price for all their milk. This assurance will, it is expected, have the desired end of inducing them to increase their dairy stock and also improve the quality of same. The present strong position of the butter market is a sufficient guarantee that the creamery will be a profitable industry.

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COVERING

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Steam Pipes, Boilers

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MINERAL WOOL

Sectional Covering.

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CANADIAN MINERAL WOOL CO., LIMITED.

118 BAY STREET,
TORONTO.

THE DEACON'S ADDRESS.

A good old church deacon, so the story goes, was visiting a neighboring Sabbath school one Sunday, and, as a matter of course and courtesy, was invited to address the scholars. Now, the deacon was a man of few words at best, and his wits went wool-gathering when placed in the embarrassing attitude of a speechmaker. He arose, cleared his throat, rubbed his specs, and his nose, scratched his head, blushed like a school boy, and for a momentary period that was years to him, he stood unable to utter a word. Finally as he mopped the sweat from his brow he stammered out: "Children, you should never fool with powder." That was as far as he ever got with his Sunday school address, but the good old soul had builded better than he knew.

His speech will bear memorizing and repeating for the benefit of children of a larger growth, for men are only boys grown tall, and are all apt to fool with powder. When a merchant buys more stock than he can readily sell; when he gets trusted at the wholesale house for more than he can collect; when he fails to discount his paper; when he fails to advertise, and to make his store attractive; when he pays big rent and lives beyond his income; when he trusts dead beats and trusts luck instead of spot cash, he is fooling with powder. When a business man gets so greedy and avaricious that he toils and frets, loses sleep, gets nervous and dyspeptic for the want of proper rest and recreation; when he exposes his health and sacrifices his life for a few more dollars and vainly expects his physician to pull him through when illness comes, he is fooling with powder.

When any man puts his time and money in a business he does not fully understand; when he has to cut prices and deal crookedly to get patronage; when he undertakes more than he can safely accomplish; when he tries to outdo his more fortunate competitor because he lacks the wherewith for honest competition; in short, when he resorts to skin games of any sort instead of straightforward, honest dealing and careful attention to the details of his business, or when he forfeits his good name for honest industry, punctuality and square dealing for any temptation, however great, he is only fooling with powder and deserves to be blown up. When a speculator gambles in stocks, makes ventures on a possible future; has too many business irons in the fire; sports with wine, fast horses, fast men and fast women, he is simply fooling with powder. We are all too apt to become powder monkeys and monkey with some sort of powder that is just as liable as not to blow us up.

We often run very narrow chances in the hap-hazard game of life by neglecting to heed the wisdom embodied in the deacon's address: "Don't fool with powder."

W. J. STEIN,

Chartered Accountant and Auditor,

313 COLUMBIA ST., NEW WESTMINSTER.

—AND—

P. O. Box 636, VANCOUVER.

ALLICE & AULT,

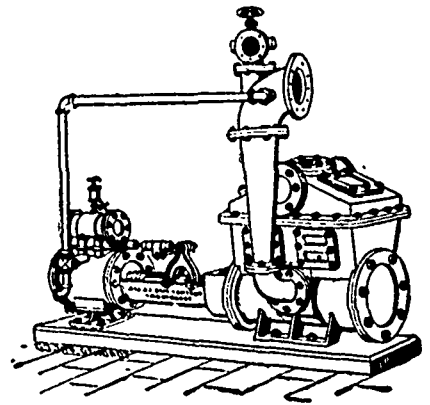
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The Great West Life Assurance Co., Winnipeg and Victoria.
The Royal Canadian Packing Co., Claxton, Skeena River, "Globe Brand of Salmon."
The Stoveston Canning Co., Stoveston, Fraser River, "Lighthouse Brand of Salmon."

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Special freight rates made for British Columbia.

THE CANADA PAINT COMPANY, LTD

Well-known brands of Paints, Varnishes, White Lead, Dry Colors, etc., etc :

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WHAT IS THE CAUSE?

The patronage of good customers is often lost by storekeepers and they are unable to assign any good or sufficient reason for it. All manner of irregularities that frequently happen about the store (especially when one has a large number of patrons to deal with) are avoided, and still here is a customer who was always satisfied and whom the storekeeper always sought to please, who has without finding fault or expressing any dissatisfaction has withdrawn his patronage. How to account for it is beyond the power of the evidently desirous-to-please grocer. What, then, can be the cause?

When instances of that kind occur it may be taken for granted that nine times out of ten it is the result of petty acts of meanness either on the part of the clerk or proprietor. Customers who are considered liberal to a fault will take offense at any display of meanness by a trader. Value received is expected when purchasing, and whatever looks like an attempt to give as little as possible for the money results very often in creating a feeling of distrust that is inimical to the continuance of future patronage by the person thus treated.

Nothing pleases a customer more than to see that a storekeeper is anxious to give the greatest possible return for the money received. Exact weight or measure can always be ascertained in a manner that will secure for the dealer the reputation of being generous and just. The down-weight in favor of the purchaser may probably result in a slight percentage of difference in getting the exact number of pounds out of a package, but what does this amount to in comparison with retaining the good-will of your patrons? What a cheap advertisement it is, and how widespread is its influence. How different it is when a storekeeper is spoken of as a liberal man instead of being termed as close and penurious.

An equivalent of exchange between buyer and seller is all that any person reasonably expects, but some merchants have such a peculiarly disagreeable and obnoxious manner of showing their disposition to give such return that their actions bespeak for them a closeness which though hidden is nevertheless apparent. There are many other ways in which a storekeeper has an opportunity to show his liberal inclinations. For instance, showing a readiness to rectify a com-

Montreal Smelting and Refining Works.

G. Langwell's Babbit Metal.

This Babbit, or anti-friction metal, is the best that is manufactured, and is made in numbered grades, containing certain percentages of copper, tin, antimony, etc. Every block is stamped, "G. LANGWELL'S BABBIT."
A trial will convince users of its superiority.

GEO. LANGWELL & SON,

Metallurgists and M'rs, Montreal, P. Q.
N. B.—Order through your wholesale house ONLY.

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(Graduate of Laval and McGill.)

MINING ENGINEER.

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MINES, MINERAL PRODUCTS

plaint about certain goods not being as represented, when such complaint is found to be sustained after due investigation.

It is a good policy for the storekeeper to make proper reparation, even though doing so would result to him in a net loss. There are many other apparently unimportant matters which come up almost every day, where the dealer has to take the losing end in order to retain his patrons. Those who do this, however, never have any occasion to worry over the loss of a customer through any act of meanness on their part. They generally know the cause of a cessation of trade relations between their customers and themselves.—Retail Grocers' Journal.

A Friend at Your

Elbow.—THE DRY GOODS REVIEW

The "Dry Goods Review" is the only journal in Canada published in the interests of the Dry Goods trade. It is full of hints on Buying and Selling, Window Dressing, Store Management, etc., etc.

It contains valuable suggestions on new goods, what's coming and what's going; enables you to avoid old stock, to attract trade and to hold it.

It deals with matters of greatest importance to you and your business.

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VICTORIA, TUESDAY, FEBRUARY 20, 1891.

PROMOTING COMPANIES.

The revelations that have been made throughout the world during the past four years with respect to the promotion of joint stock companies, have amongst other things dealt very strongly with a custom that has become notoriously bad, viz. the grossly exaggerated statements made in prospectuses, obviously with the view of deceiving the unwary investor. In our own Province we have had some examples of this by which the foot and his money have soon parted.

The canning industry, which has already reached important dimensions in its extent, has afforded temptation to not a few to embark in its ventures without either practical knowledge or the necessary capital to support it, and in total ignorance of the hazards and generally precarious character of the business, unfortunately too well known to many who have tried it.

Last year we noticed a prospectus of a canning concern brought out in England with a picture so luridly drawn that the gross exaggerations put forward were in themselves quite sufficient, in the opinion of most people, to condemn the undertaking. However, some can be found gullible enough to take the bait, with the inevitable result. We have before us the prospectus of another local concern of a similarly inviting character—it holds forth prospective profits enough to make one's mouth water. The figures given relate to an approximate pack of 20,000 cases salmon, and after allowing the "estimated" cost of the pack, cannery, plant, etc., on an outlay of \$108,015, a "handsome net" profit of \$11,165, equal to \$2 per case, is held out to the investor. Such a statement on the face of it is so utterly absurd that even the "number of fishermen who have signified their intention of taking stock" are bound to be disappointed. Dissecting the various items, particularly those relating to the "estimated returns," the sale price of the fish is as greatly overstated as the charges are under-estimated, which of course can readily be verified by the current course of the market.

To attract capital by gross exaggeration is not likely to benefit this or any other province, and it might be as well to caution those who apparently are not ashamed to allow their names to be used as promoters of such a nebulous enterprise as the one outlined above that the present Legislature have marked their disapproval

of the custom hitherto too prevalent of floating worthless schemes bolstered up with exaggerated or untrue statements, by the adoption of a measure making it an offense to insert that which is fraudulent or misleading in a prospectus. This bill will probably act as a wholesome check in this Province to a custom that was growing notoriously bad in the Mother Country.

PROVINCIAL POLITICS.

We have time and again been amused by the assumptions of those who on the platform, in the Legislature and through the press delight in exalting the doings of the James Bay Assembly to the level of politics and assume to talk of the statesmanship there exhibited, or complain of the lack of its manifestation. Really and truly, to how much more does it amount than a big municipal corporation? The Government and the Opposition have alike erred in this way, but it is to be supposed, as a matter of course, that if they do not magnify their office, others will not be inclined to do so. The cruising "politicians," who are accustomed to sit to the left of the Speaker and are anxious to find places at his right hand, have, under the command of Mr. Brown, on the bridge and the direction of Mr. Cotton at the wheel, done a great deal in this direction. Indeed, their exaggerations as to fact, their gross manifestations of principle and their unwarranted assumptions have led some people to think that our hundred and few odd thousand people—Chinese and Indians included—are a very big and influential community, and that they themselves are really statesmen whose all important function is to criticize—at times, disingenuously—the administration, if not actually to direct the expenditure—according to the official statement—a little over a million dollars per annum. At least one third of this does not, as the statement pretends, belong to revenue account, but is part of loans obtained on the credit of the province, while other amounts, though appearing as revenue, cannot in any sense be taken as coming under that category.

And this sum—revenue as well as capital—requires a Lieut. Governor, a Premier and Attorney-General, a Finance Minister, a Minister of Lands and Works and a Minister with ever so many titles to dispense. These gentlemen have full staffs of assistants—many of them exceptionally well paid—in order to keep the ponderous machinery going. The "politics" of the province is an expensive luxury; but our credit is good, and, possibly, might not be so well maintained did we not occasionally send Ministers on their travels—to England and elsewhere—to show that, distant as is British Columbia, it still exists and is "some pumpkins." But if we must have politics and have statesmen about us, we must be prepared to pay the piper.

Since our last, the Budget speech has been delivered by Hon. Mr. Turner, the showing which he made being, everything considered, a very satisfactory one. Still as we have said before, we should be very much better off if we had not quite so much pomp and circumstance, the expenditures on salaries and expenses being far too great in proportion to our income.

And the Opposition show us no better way of managing our concerns, though they carp, criticize and split hairs in a way that is little short of wonderful. As yet, we have seen nothing of a financial or administrative character developed in the harangues of the Opposition that entitles them to greater public confidence than is at present enjoyed by the Government. Perhaps, they may do something before the House prorogues, and, if so, we shall hail it as the dawn of a better day.

Then there has been much uneasiness manifested and talk up and down the country by the perambulating politicians—who have gone almost from Dan to Beer-sheba—as to the necessity for a redistribution of the seats in the Legislature, and even on the day the Bill was brought down the Government were reproached for having wilfully held it back in order to prevent it being freely discussed. But the cat is now out of the bag, and the measure—whatever its merits may be—is open to discussion. The present number of representatives—33 is maintained; the changes being that the constituencies of Alberni and the Islands disappear, being merged into those adjoining, that Cariboo loses one of its three representatives, and that Westminster district, Vancouver city and West Kootenay each have one member more. How this measure will be received, remains to be seen. Already some objections have been raised, but it is certain that the Bill will be subjected to the fire of considerable criticism. The net result of the proposal is that whereas in the present House Vancouver Island had sixteen members to the Mainland seventeen, in the new Legislature which is to be elected, the Mainland will have nineteen members and the Island of Vancouver fourteen. The limits of many of the ridings have, in consequence, been altered, which has afforded the Government critics the opportunity to talk about gerrymander and that kind of thing. But this was only to have been expected, and no one complains that the expected charge was formulated.

We have been to a considerable extent amused by the proceedings of a meeting held at Nanaimo about ten days ago under the auspices of the members for the city and district. On that occasion the following preamble and resolution were adopted:

"Whereas the present system of representation enables the minority to control the governing power; and whereas it is only just and proper that the majority should rule: Be it therefore resolved, that we consider the only practical manner in which the majority can rule is by proportional representation for the entire Province, by which each voter can mark his ballot for the full number of members required for the Provincial Parliament."

This is a great idea and one worthy of the men who a short time ago talked separation—some of them, indeed, annexation—because they were dissatisfied with the proposal to erect the Government buildings at Victoria and who also feared that the expected redistribution bill would not meet their views. We are curious to know who is the father of this patent measure. It has been repudiated on behalf of Messrs. Brown, Kitchen, and Sword. It therefore must be credited to Messrs. Keith, Forster and Mac-

kenzie, possibly aided by Mr. Twigg, of Vancouver, whom one of the members of the Government from his place in the House branded with having spread throughout the mother country the story that British Columbia was in a condition of bankruptcy and revolution. A Major General Twigg was connected with the Mainland Separationists. If it were he that spread this story and he has been at any time in the service of Her Majesty he should have first abandoned all connection with it, even to the total abandonment of the title before attempting to sow dissension. If his title be of American origin he cannot be a genuine British subject, and as such it is impertinence on his part to interfere in our concerns.

But as to this proportional representation it is not a matter at issue, and moreover, it is on its face a ridiculous proposition to call on a man to vote for 33 candidates, many of whose names he has never heard mentioned and of the requirements of the localities which they are supposed to represent he cannot possibly have any idea. Yet the gentlemen who assume to lead the opponents of the Government were at the Nanaimo gathering and allowed such a motion to pass. They spoke, but it was not 'n repudiation of the ridiculous scheme and therefore they assumed the responsibility of it. Their position much resembles that of the same Mr. J. C. Brown, their chief mouth-organ, who unlike the late Hon. Mr. Robson when on the occasion of an international festivity he vigorously spurned offensive American pretensions, assented to these same assumptions by his silence.

SPECIOUS PROMISES.

Upon many occasions, we have referred to the specious promises held out by the Mutual Reserve Fund Life Association, to the impossibility of its continuing to do business at the rates and on the terms which it holds out to insurers and to the many cases in which it has disputed risks which it was supposed by the insurer had been undertaken in all good faith. Recently an agent of the concern in Manitoba endeavored to make people believe that at the end of fifteen years, at least half as much more than all the premiums paid in would have been paid back for the surrender of a policy. Anything like as much as this could not be offered by the old line companies which charge much higher rates. This clearly shows that such a thing is utterly impossible of fulfillment.

The agent that is referred to in the above mentioned instance, stated to another person of twenty-three years of age, from whom he was seeking a risk, that an annual payment of \$14.64 for ten years would give a paid up policy for \$1,200, and, after fifteen years, a paid up policy of \$1,300 or \$300 cash could be withdrawn and the policy continued by still paying \$14.64 annually. An Ontario agent is also credited with making precisely similar statements on behalf of the Association.

The Mutual Reserve began in 1881 by charging only \$1.45 per \$1,000 as the average cost of membership, but by 1891 its cost had increased to \$17.62, or four times

as much. What may be expected by the time 1901 arrives? Every one is aware that as members grow older deaths come faster, and it is a fact that for the years 1889 to 1891 thirty-one English old established life companies, carrying risks of £1,000,000,000 suffered death claims equal to 28½ per cent. per annum average. The thing cannot be done on anything like the terms which the Mutual Reserve offer. On this point, the *Monetary Times* says:

"It is a favorite argument with the advocates of assessment or other 'cheap' plans of life insurance, that the reserves of old-line companies are uncalled for and never drawn upon. This is untrue. The time comes when premiums will no longer pay the losses of a year. We here quote from an English table, which shows how heavy the mortality becomes. A list of twenty-two companies, established each from 50 to 100 years, had, in the year 1890 and 1891, the following experience:

Premium income.....	£19,517,135
Claims on policies.....	2,413,765

Claims thus exceeded premiums by £ 5,896,510

"Every one of these companies paid out in 1890 or 1891 more than it received for premiums; the Law Life paid out 'more than double' its premiums. Where would these companies be, but for their reserves? Their new business alone clearly would not keep them afloat. The Mutual Reserve people may smile at or juggle with the laws of mortality, but they cannot evade them."

THE NEW INSOLVENT BILL.

The new Dominion Insolvent Act, it is understood, contains 120 clauses. It will provide for the appointment of official receivers, who will be required to give bonds, and cannot hold any official position. The court of adequate jurisdiction to which an insolvent's case is to be referred will appoint a liquidator, to whom the receiver shall hand over all the book accounts, etc. If the debtor do not make a clear account of his indebtedness he may be imprisoned for six months; and if it can be shown that a debtor is about to abscond, he may be arrested. Furthermore, his letters are to be stopped at the post office for the next three months by the liquidators, and opened in his presence by them. If any fraud be proven against him, the debtor's discharge may be held back for five years; and if he is found guilty of presenting a false balance sheet, two years' imprisonment is provided: if, again, he do not give up all the property under his control, he is to be liable to three years in gaol.

DEMANDS ON UNDERWRITERS.

The fire and light committee of the Toronto city council appear inclined to pursue something of the same kind of foolish policy with respect to the Fire Underwriters as was contemplated in this city. The chief of the fire brigade having recommended the purchase and equipment of a steam fire engine, the fire and light committee agreed to its purchase on condition that the fire in-

urance companies doing business in the city equipped and maintained a salvage corps. As has been very properly asked "if the steam fire engine is needed, why wait for any backing-up of the transaction by way of bargain with the fire underwriters?" We in Victoria have been too frequently accustomed to wait to find out what other people who in some respects were interested with us were inclined to do, instead of at once attending to the needs of time present. It is only recently that the Fire Underwriters were to a certain extent antagonized by the prospects of an increased insurance tax, and there were certain aldermen whose bullheadedness was such that they could not see that they were about, figuratively speaking, to cut off their noses to spite their faces.

EDITORIAL COMMENT.

It is remarked by an Eastern contemporary that a Vancouver firm has made successful shipments of venison put up in canvas to New York.

A BILL is now before the Provincial Legislature, to provide for a telegraphic system on the Mainland to connect with the Western Union company and its branches. It is further announced that a syndicate of Mexican and American capitalists has been organized for the purpose of constructing a pan-American telegraph line to extend along the Pacific Coast, from Victoria, B. C. to Santiago, Chili, passing through the United States, Mexico, the Central American States and the Pacific Coast countries of South America.

In Great Britain an endeavor is being made to float what is termed "The Rent Book Fire Insurance Company, Limited," with a registered capital of £2,000, in shares of £1 each. It is proposed that the company shall operate in Manchester, Liverpool, Glasgow, Edinburgh and other towns in Great Britain. The proposed system contemplates the effecting of assurance by means of the company's rent books containing a complete policy for £20, £10 and £5, which sell at one shilling, two shillings and three shillings each. Whether or not this is a fake remains to be seen; the scheme does not look particularly promising at any rate.

It is understood that the appeal in the case of the steamer *Coquitlam* will be proceeded with very shortly, before the district court at Olympia. The Alaska court condemned the vessel and her cargo to forfeiture, subsequent to which judgment the owners of the vessel tendered her to the U. S. authorities in Port Townsend in exchange for the bonds upon which her release had been secured. The matter having been referred to Washington, surrender of the bonds was refused, it being held that when they were accepted the U. S. Government gave up their interest in the vessel, and that they could not now resume the interest. The Union Steamship Company, the owners of the vessel, will join with the owners of the cargo in the coming appeal.

COMMERCIAL SUMMARY.

W. B. Scarth has been elected president and R. T. Riley, vice-president, of Winnipeg Board of Trade.

It is claimed that every house and shack in Revelstoke is and has been for some time fully occupied.

It has been discovered that the supposed rich gold mines in the Wichita mountains, Oklahoma, had been "salted."

The assets of the Cook Carriage Company, Cincinnati, are \$300,000 and the liabilities not more than \$200,000.

The last concession of the C.P.R. is to reduce freight on grain from Edmonton to the coast from 45 cents per 100 pounds to 35 cents.

The Farmers Mutual Elevator Company, owners of six elevators at Crookston, Minn., has gone into the hands of a receiver.

Two thousand coal miners in the Belaire district of Ohio are on strike. Their wages were reduced from 70 to 50 cents per ton. Great distress is looked for.

Shipments of wheat to Europe from America, Canada, Russia, India, Argentine and Australasia were 321,400,000 bushels in 1893 and 299,800,000 bushels in 1892.

Mr. McMorris, the purser of the steamer Nelson is stated to have bought the *Kaslo Examiner*. It is added that the paper will in its new hands be greatly improved.

During 1893, but three vessels were built and launched on Humboldt Bay. They were the steamer *Excelsior*, 364 tons, net, tug *Peerless*, 16 tons, net; and the three-masted schooner *John A.*, 265 tons, net.

Gold leaves so thin that 282,000 of them would make only an inch in thickness, were recently exhibited in Paris. Each leaf was so perfect and so free from holes as to be impenetrable by the strongest electric light.

All the miners on Lardeau creek have been very successful this winter. Jack Knowles and Charlie Matheson have taken out \$500, while Joe Bissett and partner have done even better. They have taken out \$1,500 between them, all in coarse gold.

The United States Lighthouse Board in its annual report states that the prospect of telephonic communication being established between lightships and the shore are good. In England, this is already an accomplished fact, a telephone wire being laid direct from the North Sandhead lightship on the Goodwin Sands to the Ramsgate post office.

J. S. Larke, Canadian Commissioner to the World's Fair, is given as authority for the statement that at least one award to a Canadian firm of agricultural implement makers was revised, after re-examination or a pretence of examination, with the result that one prize, if not more, was withheld after being granted. The reason given by the Executive Committee for the change, is stated to be that the implements were not of Canadian invention, but were made after American patterns.

The National electric railway at Nashville, Tenn., has made an assignment. Its liabilities are \$900,000.

It is not thought that the west arm of Kootenay will be frozen over this winter. Up to the present there has been no interruption of navigation.

It is reported that all the transatlantic steamship companies have decided to pool interests in the matter of passage rates. It is expected that rates will be advanced.

The railroads in Hungary, owned by the Government, charge less than a cent a mile for passengers, and yet pay the Government a profit of millions of dollars.

Lloyd's annual summary of ship-building returns shows that during 1893, exclusive of warships, 536 vessels of 836,383 tons, gross (viz., 438 steamers of 718,277 tons and 98 sailing vessels of 118,106 tons) were launched in the United Kingdom.

The American Steel Barge Company are considering the advisability of establishing a shipbuilding plant at Wiscasset, Me., for the purpose of constructing whaleback steamers for the Atlantic seaboard, West Indies and South American trade.

Colt's patent firearms factory at Hartford, Conn., was partially destroyed by fire, one day last week. The loss is estimated at \$250,000. The fire started in the boiler house. Five hundred hands have been thrown out of work by the fire.

The Buffalo Natural Gas Fuel Company and the Erie County Gas Company are having a war of pumping, one company endeavoring to outdo the other. Meantime, the supply, which is obtained from the Canada side, is being depleted, and the companies laugh at the idea of an export duty on gas being imposed by the Canadian Government.

The revised official report of the Province's coal output for 1893 gives the figures as 1,001,070 tons, an increase on 1892 of no less than 151,959 tons, and the largest yield on Provincial record, with the single exception of the year 1891, when the total quantity mined came to 1,029,097 tons. The North Thompson mine last year figured in the total for the first time, with a small experimental output of 250 tons. The home consumption of 1893 showed an increase of nearly 12,000 tons over that of 1892, and the total number of hands employed was 2,846, as against the 2,862 of the previous year.

On January 12th, there occurred a remarkable and significant illustration of the enterprise of the shipowners of the port of Liverpool, says the *Journal of Commerce*. On that day, the White Star line had in the port five of their large steamers, viz., the *Germanic*, *Adriatic*, *Cevic*, *Nomadie* and *Tauric*, and also two steam tenders, representing in all a total of 29,445 tons. There were also the sailing ships *California*, *Copley* and *Esmeralda*, aggregating 5,443 tons. Thus, in steam and sail, there were close upon 35,000 tons of shipping in the Mersey, on the day mentioned, under the management of the one firm, Messrs. Ismay, Imrie & Co. The total tonnage under the control of this firm amounts to 120,000 tons, so that in addition to the vessels in port on Friday they had 85,000 tons at sea.

A BID FOR BUSINESS.

Among those who are feeling the effect of the prevailing hard times are the so-called shipping masters who carry their offices in their hats and stand, unsolicited, between the sailor who wants to ship and the shipmaster who wants to ship him. Competition is keen among them just at present and all the fee they demand for shipping men is \$1. One enterprising shipping firm, in an endeavor to get ahead of the others, has gotten up a printed form of contract, which with the aid of an agent in England, it is trying to get the British shipowners having vessels coming to this port to sign. In the contract it is agreed that this firm shall have the privilege of shipping all men needed on the ships of the firms signing, for one year, the wages to be \$20 a month, not over \$40 advance, \$3 shipping fee and no blood money. The firm offers to give \$1,000 bond for the faithful performance on its part of the contract. The wages to-day out of this port are \$20 per month, \$1 shipping fee and what is known as \$5 "return."—*S. F. Commercial News*.

THE CHINESE "LANGUAGE."

A writer holds that "Chinese language" is a misnomer. "There is," he says, "no such thing as a Chinese language any more than there is a European language. A Canton man cannot understand an Amoy man, and I have seen two Chinamen sitting together with a third one acting as an interpreter. Pigeon English is the common tongue of commerce. It has a vocabulary of less than 1,000 words, but is sufficiently flexible to answer any purpose." Were China but an island or a series of islands instead of half of a large continent, and were thus open on all sides to the omnipresent language carrying British steamer, it is within the bounds of probability that pigeon English would ere now have replaced the national tongue to such an extent as to cause intense alarm to reign in the Chinese Chauvinistic camp.

The coal deposits of Colorado aggregate 45,175,000,000 tons.

Large shipments of ore are now being made from the Kootenay mines.

Waste land in Turkey sells at \$15 per acre; good farming land at \$125 to \$185.

Chief McLaren reports that there are very few cases of destitution at present in Vancouver.

The British museum has 25 miles of books and the largest collection of curiosities in the world.

The postmaster-general of England says that his department deals with about 160,000,000 newspapers annually.

Coffee is intoxicating if taken in sufficient quantities, though differing in its effects from alcoholic stimulants. The nerves may be disturbed in a degree approaching delirium tremens.

One of the wealthiest men in the Argentine Republic is Senior Jose Guazzone, the "wheat king." He owns 63,000 acres of land. He went to Buenos Ayres in 1875, when 20 years old, with only a few dollars in his pocket.

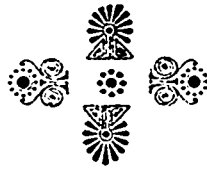
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CREDIT GIVING.

Credit giving is a science. In some trades this fact is recognized and appreciated, in others it gets a fair degree of attention, and among others it receives so little attention, that the percentage of bad debts made from the beginning to the end of the year can readily be placed in the latter category.

We shall always advise our subscribers to study this question carefully. It is, without doubt, the great pivot of business. There is considerable talk from time to time about doing a cash trade, but while the idea is working itself out you are all the time in an atmosphere of risk, because you give credit, and can't do business otherwise, and you can't take the chances incident to participating in a revolutionary movement. Watch your credits as you do your check-book.

SAN FRANCISCO COAL TRADE.

J. W. Harrison, coal and metal broker, San Francisco, reports Feb. 10, as follows: "Since the sailing of the last Australian mail the following vessels have arrived from Sydney and Newcastle, viz: John Ena, 4,279 tons, Glaucus, 3,210 tons, Hawaiian Isles, 3,300 tons, Pythomene, 2,900 tons, Terpsichore, 3,136 tons, Glenbreck, 2,091 tons, total, 19,819 tons. The quantity to arrive within the next 60 days is considerably less than the amount to be consumed, but for the moment there is an oversupply, as during the past four weeks we have had most liberal arrivals

from the Coast mines and Great Britain. The list of engaged tonnage from Australia increases weekly, so that we may look for full supplies from that section during the year. Freight rates have declined fully one shilling per ton, as the last quoted coal freight is 13s 6d asked with no takers, yet better rates should rule later on, if the Liverpool wheat market should not improve, as upon that depends our wheat freights, and upon the latter depend our inward coal freights. Coal quotations are about 25 cents per ton lower than a month ago, especially for future delivery. The abrogation of the duty on bituminous coal is still an uncertainty, with very strong chances of it being carried. Large consumers here are anxiously awaiting its results, as their future success depends on it, in a number of cases."

POOR ECONOMY.

Various are the devices of tradesmen for cutting down expenses when times of business depression prevail. The most foolish, perhaps, is the withdrawal of advertisements from the newspapers, for their disappearance takes with them all disappearance of the man and his wares. An equally absurd bit of economy is the turning out of the light in the windows, and here and there in the store room, to keep down the gas bill. This shutting off the gaslight, this clothing the store in funeral gloom, is very expensive in the long run. It repels instead of invites patrons, who pass by hurriedly as if

contagion lurked within the sombre store. Illumination, no matter by what means—electricity, gas or oil—should be complete, so as to attract customers by the cheerful glare within. The great caravansaries understand the value of light and life and are really prodigal in their employment of artificial lighting. When an individual attempts to save expenses by cutting off his gas jets or reducing the number of lamps the gloom about his premises is suggestive of the tallow candle period and a return to the business methods of that ante-diluvian age. Don't let the business gloom get into your minds or your stores, but be cheerful and make everything about you look cheerful. Turn on the light in your show windows and make your rooms bright as noonday, and your business will not only be improved but you will be better for it.

Satisfactory gas pipes are now made of Manila paper, coated with asphalt.

It is estimated that one of the largest stones in the Pyramids weighs fully eighty-eight tons.

In the Royal Aquarium of St. Petersburg are fish which have been on exhibition for 150 years.

An important deal affecting the salmon canning interests of the Sound country was consummated last week, in the transfer of the big Drysdale and Wadhams canneries, on Point Roberts, to the Alaska Packing company. Both these canneries were successful in their operations during the past season, each putting up a full pack.

THE COMMERCIAL JOURNAL'S SHIPPING LIST.

BRITISH COLUMBIA SALMON FLEET 1893.

FLAG.	NAME.	TNS.	MASTER.	SAILED.	FROM.	FOR.	CASES.	VALUE.	ARRIVED.
Br bark.	Routenbeck	940	Russell.	October 9	Victoria.	Liverpool.	38,900	\$201,875	
Ger ship.	Sirene	1157	Sauermlch	October 19.	Victoria.	London.	56,558	222,790	
Br ss.	Grandholm.	871	Masson.	October 19.	Victoria.	Liverpool.	31,707	158,535	January 13
Br bark.	Jessie Stowe	615	Blanche.	October 11.	New Westm'r.	London.	30,000	137,112	
Br bark.	Ladstock	816	Williams	October 19.	New Westm'r.	Liverpool.	33,773	178,865	
Br bark.	Formosa	915	Kam	November 18	Victoria.	London.	38,123	191,880	
Br bark.	City of Carlisle.	823	Hughes.	November 21	Victoria.	Liverpool.	37,381	183,905	
Br ship.	Candida	1222	Kee	December 22	Victoria.	Liverpool.	50,316	249,523	
Br bark.	Harold	1307	King	January 15	New Westm'r.	Liverpool.	61,091	321,511	
Br bark.	Primera	397	Gardner.	December 17	Victoria.	London.	21,636	123,330	

A—Other cargo value \$1,316.

B. C. LUMBER FLEET, 1893.

FLAG.	NAME.	TNS.	MASTER.	SAILED.	FROM.	FOR.	CARGO FT.	VALUE.	ARRIVED.	RATE.
Br bark.	Geo. Thompson	1128	Young	Jan. 13.	Westminster.	Sydney.	806,038	7,814	March 21	owners ac
Br bark.	Mark Curry	1246	Laswell	Jan. 4	Vancouver	Plymouth.	923,068	9,882	May 20	52s 6d
Nor bark.	Fritzoe	1078	Rolfen.	Jan. 10.	Vancouver	Callao.	879,260	8,041	March 3.	36s 3d
Am bark.	Colorado	1036	Gibson	Jan. 19.	Cowichan.	Valparaiso f.o.	832,637	7,077	April 27.	37s 6d
Br bark.	Highlands	1236	Owen	Jan. 26	Vancouver	Montreal.	895,023	15,537	June 23	Private...
Chil. bark.	India	453	Funke	Jan. 14.	Moodyville.	Valparaiso	798,782	7,169	March 30	owners ac
Br bktm.	Buttern	320	Stronach.	Jan. 20	Vancouver.	Freemantle, Au	302,350	4,201	May 16	owners ac
Ger ship.	Katharine	1630	Spille.	Feb. 7.	Moodyville.	Iquiqui	1,323,879	14,958	May 6.	35s
Br ship.	County of Yarmouth.	1451	Swanson.	March 23	Vancouver.	Cork	1,628,539	17,500	July 27	50s
Chil. ship.	Hindostan	1432	Welsh	March 6	Moodyville.	Valparaiso	1,196,526	10,212	July 11	owners ac
Am bark.	Seminole	1189	Weeden.	March 19	Moodyville.	Santa Rosalia.	1,010,913	7,966	April	Private...
Am ship.	Ivy	1181	Lovell.	April 22	Vancouver.	Whilmington	791,911	10,197	Aug. 25	Private...
Br bark.	Assel	795	Gilmour.	March 6.	Moodyville.	Antofagasta	631,165	6,577	June 21	35s
Br ship.	Natuna	1166	Graham	April 20.	Vancouver.	Port Pirie	931,868	7,718	Sept. 22	42s 6d
Am bark.	Harry Morse	1313	Hughes.	April 19.	Moodyville.	Shanghai.	928,219	8,900	July 18	45s
Haw. bark.	John Ewa	2600	Schmauer	June 2.	Cowichan	Port Pirie	2,580,797	19,500	Aug. 7.	40s
Br bark.	Blairhoyte	1291	Gray	June 1.	Vancouver.	Sydney	913,683	7,801	Aug. 16.	31s 3d
Br bark.	Mary Low	813	Robertson.	May 21.	Vancouver.	Pisagua	683,040	5,296	Aug. 26.	35s
Nor bark.	Sigurd	1339	Anse	May 24	Vancouver.	Port Pirie	1,426,080	10,638	Aug. 31	40s
Chil. ship.	Atacama	1235	Caballero.	May 13	Moodyville.	Valparaiso	967,361	7,762	Aug. 19.	owners ac
Br bark.	Wythop	1218	Edwards	May 26.	Vancouver.	Sydney	1,019,667	8,345	Aug. 15.	31s 3d
Br ship.	Gryfe	1029	Roberts.	June 25.	Vancouver.	Antwerp.	786,228	11,790	Nov. 29.	50s
Ger bark.	Heinrich	923	Henne	June 7.	Vancouver.	Holland.	577,337	4,908	Oct. 4.	55s
Br bark.	Dochra	966	McJerrrow	June 26	Vancouver.	Adelaide	740,231	5,920	Sept. 16.	38s 9d
Br ship.	Kinkora	1729	Lawton	July 29	Vancouver.	Callao	1,136,128	12,465	Oct. 29.	39s
Am schr.	Carrier Dove	672	Brandt.	Aug. 7	Cowichan	Adelaide	886,989	7,982	Oct. 14	38s
Am bark.	Seminole	1189	Weeden	Aug. 1	Moodyville.	Santa Rosalia.	1,015,005	7,896	Aug.	Private...
Am schr.	Purnan	581	Warner	Aug. 4	Moodyville.	Tientsin	725,931	8,625	Sept.	55s
Am bark.	Sonoma	938	Anderson	Aug. 16	Vancouver.	Iquiqui	811,183	9,289	Nov. 2.	30s
Br ship.	Gunford	2108	Wier	Sept. 6.	Vancouver.	Port Pirie	1,974,059	12,531	Dec. 8	37s 6d
Am ship.	Wm. H. Starbuck	1272	Reynolds.	Sept. 1	Vancouver.	London.	924,551	10,390	Jan 20.	52s 6d
Nor bark.	Fortuna	1332	McKeisen	Aug. 23	Vancouver.	Port Pirie	1,256,192	10,288	Jan 20.	36s 3d
Br bark.	Gausborough.	985	McPhail	Sept. 7.	Moodyville.	Valparaiso f.o	792,153	5,521	arrived.	33s 9d
Chil. bark.	India	453	Funke	Sept. 10.	Moodyville.	Valparaiso	799,257	7,000	arrived.	owners ac
Chil. bark.	Elixa	915	Harken.	Sept. 2.	Moodyville.	Antofagasta	577,254	6,000	arrived.	owners ac
Am schr.	King Cyrus	667	Christiansen.	Sept. 12.	Cowichan	Port Pirie	911,716	5,916	Nov. 28.	37s 6d
Am bktm.	Chas. F. Crocker.	813	Lund	Sept. 29	Vancouver.	Santa Rosalia.	783,548	7,076	Oct. 25.	Private...
Am bktm.	Hilo	612	LeBallister.	Sept. 23	Westminster.	Sydney	688,652	6,619	Nov. 18.	28s
Am schr.	Lyman D. Foster.	725	Dreyer	Oct. 11.	Cowichan	Sydney	871,395	7,614	arrived.	27s
Am bark.	Hesper	661	Underwood	Oct. 12	Vancouver.	Adelaide	779,388	5,886	arrived.	37s
Am schr.	Wm. Bowden.	728	Ejerem	Oct. 18	Victoria.	Adelaide	861,692	6,031	arrived.	37s 6d
Br bark.	Elizabeth Graham	538	Anderson.	Oct. 24	Moodyville.	Melbourne	821,681	3,989	arrived.	Private...
Am brig.	Geneva	471	Nelson.	Oct. 15	Vancouver.	Sydney.	511,228	4,157	Dec. 19.	28s 6d
Am schr.	Aida	507	Anderson	Oct. 14	Moodyville.	Shanghai	67,371	6,069	arrived.	40s
Am bktm.	Robert Sudden.	585	Ulberg	Oct. 25	Vancouver.	Port Pirie	714,808	4,616	Jan 23.	37s 6d
Am schr.	Salvator	444	Wells	Oct. 29.	Westminster.	Port Pirie	327,049	4,216	arrived.	37s 6d
Am schr.	Louis	820	Hatch	Nov. 8	Vancouver	Iquiqui.	863,115	8,691	Jan. 28	40s
Am schr.	John D. Tallant	533	Henderson	Nov. 19.	Victoria.	Sydney	705,927	10,800	Jan 21.	28s
Nor ship.	Germanic	1289	Sunde	Dec. 29	Vancouver	Cork, U.K. f.o.	910,483	9,973	arrived.	60s
Am schr.	Reporter	333	Mackie.	Nov. 24	Vancouver.	Nagasaki.	366,291	10,000	arrived.	Private...
Am bark.	Snow & Burgess.	1578	Mortenson	Dec. 30	Vancouver.	Santa Rosalia.	1,075,000	7,113	arrived.	Private...
Am ship.	Benj. Sewall	1361	Sewall	Dec. 28	Vancouver.	Cork, U.K. f.o	1,021,621	13,135	arrived.	55s
Am bark.	Color do	1360	Gibson	Jan. 1	Vancouver.	Shanghai	707,009	5,656	arrived.	37s 6d
Am bark.	Tempanr	910	Lee	Dec. 26	Vancouver	Callao	567,001	4,911	arrived.	35s
Am schr.	W. H. Talbot	776	Bihum	Dec. 28.	Vancouver	Cape Colony.	801,183	6,031	arrived.	75s

A—Also 100 spars.

B. C. LUMBER FLEET, 1894.

Am ship.	Eclipse	1536	Peterson.	Jan. 20	Vancouver.	Greenock	1,672,830	10,720		60s
Nor ship	Beaconsfield	1450	Rastlansen		Vancouver	Cork, U.K. f.o	1,655,411	13,491		
Am schr	Pioneer	357	Hughes		Mill Bay	Santa Rosalia.				Private...
Am bktm	Wrestler	417	Bergman			Australia.				Private

THE COMMERCIAL JOURNAL'S

SHIPPING LIST.

VESSELS ON THE WAY TO BRITISH COLUMBIA PORTS

FLAG.	NAME.	TNS.	MASTER.	SAILED.	FROM.	FOR.	CONSIGNEES OR AGENTS.	DAYS OUT.
Ger. bark.	Gutenberg	627	Zeplein	Aug. 10.	O Glasgow	Victoria	J. Crawford	194
Br ship.	Ainsdale	1725	Owens	Oct. 9	N Liverpool	Victoria & Van	R. P. Rithet & Co., Ltd and H. Bell-I & Co	131
Br ship.	Astoria	1335	Dagwell	Nov	G Liverpool	Victoria & Van	Turner, Beeton & Co. and H. Bell-I & Co	101
Br ship.	Benmore	1169	Scott	Dec. 22	Liverpool	Victoria & Van	R. P. Rithet & Co. and B.C. Iron Works	60
Br ship.	Borrowdale	1195	Bolderston	Dec. 22	Liverpool	Victoria & Van	Robert Ward & Co. and Evans, C. & E.	60
Br ship.	Ballachulish	1896	Gowder		A Java	Vancouver	B. C. Sugar Refinery Co.	77
Br bark.	Northernhay	1221	Miller	Dec 5	C Cardiff	Esquimalt		61
Br ship.	Astracana	1572	Jones	Dec. 21	I London	Vancouver	Evans, Coleman & Evans	
Br ship.	Eaton Hall	1779	Lowrison		K, London	Vic and Van	Robt. Ward & Co., Ltd and Evans, C. & E.	
Br schr.	Norma	33	Walker		Penrhyn Islnd	Royal Roads		
Chil. bark.	India	953	Funke		Valparaiso	Moodyville	Moodyville Sawmill Co	
Br ship.	Li-moro	1548	Ferguson		London	Victoria & Van		
Am. schr.	Aida	597	Anderson		B San Francisco	Moodyville	R. P. Rithet & Co., Ltd	
Br ss.	Empress of India	3443	Marshall		H Hong Kong	Victoria & Van	C. P. S. S. Co	
Br ss.	Tacoma	1662	Hill		H Hong Kong	Victoria	Dodwell, Cartill & Co	
Chil. ship.	Hindustan	1542	Welsh		H Valparaiso	Moodyville	R. P. Rithet & Co., Ltd	
Chil. ship.	Atacama	1255	Caballero		H Valparaiso	Moodyville	R. P. Rithet & Co., Ltd	
Br ss.	Warrimoo	1797	Perry	Feb. 15.	S Sydney	Victoria & Van	C. A. S. S. Co	5
Am. ship.	C. F. Sargent	1638	Boyd		Honolulu	Nanaimo	Geo. Flummer	

N—Spoken Oct. 14 lat. 49 N., long. 10 W. Nov. 13 lat. 7 S., long. 31 W. To load grain at Tacoma. G—Spoken Dec. 13 lat. 4° 35' N., long. 28 W. H—Via Yokohama Nov. 10. O—Spoken Sept. 13 lat. 13° N., long. 26° W. A—To sail in March with sugar. C—Dec. 14 put into Fatmouath with loss of some sails; Dec. 30, sailed again. G—Spoken Dec. 13 lat. 4° 35' N., long. 28° W. To load grain at Tacoma 1—Dec. 23, passed Deal. Spoken Jan. 18 lat 3° N., long. 28° W. To load grain at Tacoma. K—Jan. and Feb. loading. L—Dec. 26 arrived at Holyhead. Jan. 3rd sailed. B—Chartered for lumber to Shanghai at 10s. E—To sail Feb. 21. Via Yokohama March 2. H—To sail Feb. 27. Via Yokohama March 10. F—To load a return cargo of lumber. S—Via Saava and Honolulu.

VESSELS IN PORT.

(February 19, 1891)
VICTORIA.

Am. schr. Pioneer, 397 tons, Capt. Hughes, to load poles at Mill Bay for Santa Rosalia, on account of Robert Ward & Co., Ltd.

Am. bark Wrestler, 447 tons, Capt. Bergman, under charter to load lumber for Australia, went ashore during the gale. Robt. Ward & Co., Ltd, consignees.

Br. bark Archer, 789 tons, Capt. Dawson, arrived Feb. 12, from Liverpool, 102 days, with general cargo, R. P. Rithet & Co., Ltd, consignees.

Br. bark Thermopylae, 948 tons, Capt. Winchester, from Hong Kong with paddy, Victoria Rice Mills, consignees.

VANCOUVER.

Br ship British General, 1,751 tons, Capt. Tulloch, from Java with raw sugar.

Br. ss. Empress of China, 3,003 tons, Capt Archibald, arrived Feb. 13.

NANAIMO.

UNION SHIPPING.

Am. ship Richard III., 951 tons, Capt. Howard.

Am. ship Occidental, 1,470 tons, Capt. Morse.

RECAPITULATION.

Ports.	No.	Tonnage.
Victoria	4	2,581
Vancouver	2	4,757
Nanaimo	2	2,424
Total	8	9,762
Previous week	9	12,343
Correspond'g week last year	20	29,361
" " 1892	18	21,546

FREIGHTS.

From San Francisco rates for grain are steady at previous quotations. To Cork for orders 26s 3d, and 1s 3d less to a direct port are the current rates. There is some inquiry for tonnage from Tacoma at about 32s 6d for grain home ward.

Lumber freights from B. C. or Puget Sound are quoted as follows:—Valparaiso for orders, 37s 6d; Sydney, 27s 6d; Melbourne, Adelaide or Port Pirie, 37s 6d; United Kingdom, calling at Cork for orders, 60s; Shanghai, 40s; Tientsin 55s, nominal, South Africa 60s.

Coal freights from Nanaimo or Departure Bay to San Francisco, \$1.75 to \$2; to San Diego or Sau Pedro, \$2.25 to \$2.50.

FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending February 17:

NEW VANCOUVER COAL CO. SHIPPING.

Date.	Vessel and Destination.	Tons.
10.	Wanderer, str., Port Townsend	39
15.	Gen Fairchild, bk, San Francisco	2,345
15.	Sea Lion, str., Port Townsend	70

Total..... 2,451

At the annual meeting of the Okell & Morris Fruit Preserving Co., Ltd., the following directors were chosen: Noah Shakespeare, Hon. J. H. Turner, James Mitchell, Joshua Holland and S. M. Okell.

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## LION 'L' BRAND Pure Vinegars,

Manufactured Solely under the Supervision of the Inland Revenue Dept.

Mixed Pickles, Jams, Jellies and Preserves

—PREPARED BY—

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In all sizes and qualities and for every purpose.  
Jute or Cotton. Plain or Striped.

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Agent and Commission Merchant.  
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### REGINA, ASSA.,

DEALERS IN

## Seed and Feed Grain

OF ALL KINDS, ALSO

Flour, Chop Feed, Bran and Shorts.

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Next to New Opera House, VANCOUVER.

PRIVATE AND FAMILY HOTEL.

Choice Wines, Etc JOHN WHITTY, Pr.



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Preservers of all kinds of Canned Fruits, Jams, Jellies  
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*Still Leading All Competition and Better Than Ever.*

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AMERICAN GROCERIES,

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