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THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

**SELL
ONLY
THE
BEST!**



In Competition with the World
we have received the

**Highest Awards
Made . . .**

These substantiate our claim
that : : : : :

**Colman's
Mustard**

IS THE BEST IN THE WORLD

PEEK, FREAN & CO.

NOW MANUFACTURE

Over 25 Varieties of Wafers.

PLAIN, SWEET SAVOURY.

Among those recently added are:

CHERRY WAFERS

IN SEVERAL
FLAVORINGS



FLORENCE WAFERS

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CHAS. GYDE, Sole Representative, MONTREAL.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "OORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p>WHISKYS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>		

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE—TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



Millar's Paragon Cheese is reliable.
Millar's Paragon Cheese is the only Cheese that never varies in quality.
Millar's Paragon Cheese cannot be replaced by any other kind.
Millar's Paragon Cheese is demanded by the public—if they can't get it at your store—they'll go to the grocer who has it.
THEREFORE...
MILLAR'S PARAGON CHEESE IS THE BEST.

Manufactured by
The T. D. Millar Paragon Cheese Co.
INGERSOLL, ONTARIO.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph Carman, Winnipeg.

A popular name— **"ROBERTS"**

especially when connected with

KHAKI BUTTER SCOTCH, a first-class, old-fashioned toffee in new form and package. Sells well with fair profit.

CANADIAN BUTTER NUTS are made specially for the Canadian market. Are pure and wholesome. Made from best materials. Attractive package.

Your customers who want **PURE, RELIABLE** confectionery will appreciate these goods.

EBENEZER ROBERTS, LIMITED, LONDON, ENG.

Canadian Agents: **G. E. COLSON & SON, MONTREAL.**

"Thistle" Brand Canned Fish.

The reputation of the packers of the "Thistle" Brand of Canned Haddies, Kippered Herrings, and Digby Chicken is absolutely flawless. And this means much to the grocer who depends upon the custom of very particular people. If it's a question of quality, the "Thistle" Brand wins out—it does not compete for business on the basis of price.

The "Thistle" Brand factory is the most perfectly equipped and cleanest one of the kind on the Atlantic Coast. The fish are caught, cleaned, cured and packed **right there**. The delicate flavor is retained in all its richness. Lower-priced Canned Fish than the "Thistle" Brand **must** mean lower quality. The motto of the packers is, "Not how much profit can we make, but how good can we make the quality **regardless** of cost."

ARTHUR P. TIPPET & CO., Agents,

MONTREAL, 8 Place Royale.

TORONTO, 23 Scott St.

The high quality of that famous English Home Dye, Maypole Soap, is and always has been above reproach. It is not a "cheap" Home Dye that is uncertain in the results it yields—it is absolutely sure to please all women with its brilliant colors, its fadelessness, the quickness and ease with which it can be used.

And there is no mess or trouble as with the old fashioned Dyes, because **it washes and dyes at one operation**. The grocer who sells it is sure to draw the trade of many women to his store. It is an attraction that is as sure to bring trade as that day will follow night.

Maypole Soap, the Home Dye.

The tea plant to grow to perfection needs a warm, damp climate, such as that of

Ceylon or India

and this, coupled with the superior knowledge of the British growers, firers, packers, etc., combines to make the very best teas in the universe, namely :

Ceylon ^{and} Indian Black and Green TEAS

Known the world over as the purest, cleanest and best flavored.

**My
"Pharaoh"
and
"Pebble"
Cigars**

are leading all other 10 and 5c. brands in Canada in the volume of their sales. You can theorize all you want to about quality and profit on the Cigars you are now selling, but you can't get back of **actual results.**

I am still willing to send you a trial order of an assortment of a thousand or more of my Cigars, including one or two hundred each of the "Pharaoh" and the "Pebble." I'll pay the freight charges and you can have six months to return them in and get your money back if dissatisfied.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

MADE IN CANADA.



**"Sterling"
Brand
Pickles**

And none better—Gold medal at Industrial Exhibition — Made of best grown Canadian vegetables—in best equipped factory in Canada —by skilled workpeople.

—ALL GROCERS WHO CARE FOR BEST
—TRADE HANDLE "STERLING" GOODS.

T. A. LYTLE & CO.

124-128 Richmond St. West,

TORONTO.

**Safe,
Silent,
Effective !**

The well-known, high, distinctive quality of Tillson's Pan-Dried Rolled Oats is a "safe, silent, effective" argument for business for the grocer who sells them. The public recognize them as standard goods whose quality is ever above reproach.

The name "Tillson" carries its own forceful weight always.

Tillson's Pan-Dried Rolled Oats

have a rich, nut-like flavor that, of itself, induces permanent custom. Their freedom from hulls and cleanliness is long remembered. To be sure, pan-drying is expensive, but it proves its great value by a steady gain in sales from month to month. Lest you forget, let us repeat—Tillson's Pan-Dried Rolled Oats are a "safe, silent, effective" argument for more business.

The Tillson Co'y, Limited,
Tilsonburg, Ont.



Fine Fruits ^{for your} Fall and Winter Trade :

VALENCIA RAISINS—

TRENOR'S "Blue Eagle" Finest Selected.
 " " " " Fine Off-Stalk.
 " " " " "Aranda" Fine Selected.
 GRUSTAN'S Finest Selected.
 ARGUIMBAU'S Finest Selected.

SULTANA RAISINS—

Three Grades—very superior quality.

ELEME FIGS—

"Choice 8 Crown," 20-lb. boxes.
 "Imperial," 10-lb. boxes.
 "Aurora," 1-lb. glove boxes.

A fine quality of Comadre Figs in stock.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
 " **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
 " **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

AN INDISPUTABLE POINT

PATERSON'S "Camp" Reg. Coffee

IS THE BEST

Producing a cup of delicious coffee at a moment's notice.

R. Paterson & Sons
GLASGOW.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIV.

TORONTO AND MONTREAL, OCTOBER 19, 1900

NO. 42

COFFEE: ITS PREPARATION AND EFFECTS.

BY DR. GOODFELLOW.

DR. GOODFELLOW said: — Two years ago I delivered a lecture on tea and tea drinking, and made a promise in response to a request that on some future occasion I would be pleased to chat on coffee. I have much pleasure tonight in redeeming that promise. The cultivation of coffee is spread over a considerable area of the world's surface, including Brazil, Martinica, Java, Mocha districts, San Domingo, Ceylon, etc. The largest coffee-producing country is Brazil, which leads the way with a total production last year of 13,500,000 cwt., the figures for the rest of the world in the same period being only just over 4,000,000. The consumption of coffee varies very widely in different countries, and the following table affords very interesting information. It gives the annual consumption per head of population per annum: Holland 28 lb., Belgium 27 lb., Denmark 15 lb., United States 12 lb., Switzerland 11 lb., Norway 7 lb., France 5 lb., Germany 4 lb., Italy 4 lb., United Kingdom $\frac{3}{4}$ lb.

It will be noticed that the consumption of coffee is extremely small in the United Kingdom. It is difficult to account for the neglect of so refreshing a beverage, except the cause is to be found in wrong methods of preparation which destroy the exhilarating properties of the beverage. However, now that the Brazilian capitalists, aided by the Government, are making a determined bid for the English markets with a pure, cheap and good Brazilian coffee of guaranteed quality and purity, an increase in the consumption may be looked for in the future.

COFFEE CONSTITUENTS.

Coffee when properly prepared contains in solution the following chief constituents: (1) A volatile oil; (2) Caffeine; (3) Organic acids. The volatile oil gives the aroma and flavor to the coffee, and it is much more powerful and volatile than the corresponding oil of tea. Caffeine is a vegetable alkaloid and acts most powerfully on the nervous system. It is a potent stimulant of the brain and has a specific action on the chief nerve centres. The chief organic acid present is allied to the tannic acid of tea, but it is not present in so large a quantity and does not therefore act so injuriously as badly-prepared tea.

Coffee, however, differs very much in the proportions of the various constituents. The Mocha coffees for instance are rich in volatile oil but poor in caffeine, while the Brazilian coffee is very rich in the latter stimulant, and as coffee is after all taken as a stimulant the Brazilian kind is the more powerful and economical. The following table taken from Gabrielle Motta's standard work on coffee gives some recent analyses showing the percentage of caffeine in various coffees: Brazilian coffee, 1.82 per cent., Martinica coffee 1.79 per cent., Alexandria coffee 1.26 per cent., Java coffee 1.26 per cent., Mocha coffee 1.06 per cent., San Domingo coffee .85 per cent., Ceylon coffee .84 per cent.

We may now pass on to a description of a coffee factory and the various operations which the berry goes through before it becomes the fragrant powder we are so familiar with. I had some difficulty in getting views of a coffee factory, but ultimately Mr.

Motta, of The Brazilian Coffee Co., Goswell-road, E.C., kindly placed his factory at my disposal, as well as giving me the benefit of a life-long experience as a coffee planter and manufacturer. The first operation is that of

SORTING.

The berries are not all suitable for manufacturing purposes, and are mixed with decayed, hard, and unsuitable varieties. The removal of these is accomplished by a very ingenious machine. The berries are fed into a hopper and slowly run out on to a moving endless band. As the distributed berries move along a girl rapidly picks out the defective ones, and the good ones are carried to the end, where they drop into a bin.

CLEANING AND GRADING.

The berries are now taken to the cleaning and grading machine. It consists of a revolving hollow wire cylinder. The cylinder is fitted with various sized meshes graduating from the finest holes to those big enough to let the big berries through. Receptacles are placed under each grading of the cylinder to receive the berries as they fall. The berries are fed into the hopper and fall into the cylinder, being cleaned in the operation by the revolving brushes. The dust falls through into the first bin. The smallest berries into the second, and so on, the largest of all falling out at the end. These different-sized berries are used for the various grades of coffee, the largest being the best. The berries are now ready for

ROASTING.

This is undoubtedly the most important operation of all. If the roasting be carried on too long, the berries are burned, and the volatile oil, which gives the aroma, lost.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE.

DURABLE
3000 TONS SOLD YEARLY

STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN **TINS**
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

If not continued long enough, the aroma is not developed. The roasting is accomplished by gas, atmospheric burners being employed in conjunction with rotating cylinders. Great skill is needed in the roasting process, and the expert usually judges the moment to take the berries by carefully listening to the decrepitation or crackling which accompanies the roasting. The moment when the first series of decrepitations are just ceasing is usually the time chosen for the emptying of the cylinder. The berries should turn out a nice dark brown, and be uniformly colored and free from burnt specimens. Great advances have been made in recent years in roasting machinery, and modern processes favor the quick method, rather than the older and slower operation. The latest type of roaster is manufactured by The Grocers' Engineering Co., Cole street, S.E., which roasts 28 to 224 lb. in from 6 to 10 minutes. The heating arrangements are, however, so regulated that a slower process may be adopted if desired. I have had this machine under observation for over six months, and I find it turns out the nibs perfect in aroma and coloring. The machine essentially consists of an inner drum inside an outside metal case, and the heating power is gas. The drum continually revolves, and a hollow bar is provided to sample the roasting nibs. The roasted berries are now thrown into a sieve arrangement for cooling and sifting, after which they are ready for

GRINDING.

The grinding operation is accomplished by a powerful steel mill, which rapidly, and without excessive heat, reduces the berries to fine powder. The coffee is now placed in impervious paper and packed in sealed tins. Of course, coffee is at its best when freshly ground, but, as the majority of people do not possess coffee mills, the next best thing is to pack the coffee in paper and tins, which do not allow the aroma to escape.

HOW TO PREPARE COFFEE.

The English people as a rule do not know how to prepare coffee. Even in the majority of city restaurants the coffee is badly made. The usual method adopted is to place the coffee in a muslin bag in an urn and pour boiling water over it. After a few minutes the bag is withdrawn and the urn kept hot by a small gas flame. Obviously by such a method the aroma of the coffee so greatly appreciated by all is hopelessly lost, and after 20 minutes or so a black liquor is all that remains absolutely devoid of flavor and aroma. Coffee should be prepared in small quantities at a time and taken as soon as ready.

The points to be kept in view are: (1) To develop the aroma and flavor; (2) To dissolve out the maximum quantity of caffeine; (3) To dissolve the minimum quantity of the injurious acid. Here are a few methods which may be recommended for ordinary appliances: (1) Use water which has just come to the boil, preferably soft. Do not add soda. (2) Preferably employ an earthenware jug fitted with a lid. Failing that, use an ordinary coffee-pot. It should possess a fine strainer. (3) Preferably use coffee freshly ground. Failing that then coffee packed in sealed tins. Do not use coffee, if you can avoid it, from bulk which has been lying exposed to the air. It will lack aroma. (4) Put the coffee in the jug or pot loose. There is no comparison between the coffee made in this machine and that made in the ordinary way, and, no doubt, in the future, when we are educated to the point of trying a new thing, this or a similar machine will be found in most houses, replacing the old-fashioned and quite inefficient coffee pot.

EFFECTS.

The general effects of properly-prepared coffee are exhilarating and stimulating. The caffeine rouses the flagging nerve centres to increased activity, and this result is achieved without harmful reaction if not carried to excess. The great mental strain of modern

life seems to demand as a perfectly natural condition of existence a daily harmless stimulant, and whether it be tea, bovril, cocoa, alcohol or coffee, the result is substantially the same, viz., stimulation of the nervous and circulatory systems. The best time for coffee drinking is the morning or an hour after the light middle meal. It refreshes at those times without injury, always provided it be properly prepared and not carried to excess. It is, of course, very hard, if not impossible, to fix a standard of moderation, but, as a general rule, two cups of coffee daily may be taken as a fair mean. Excessive coffee drinking is injurious, and produces liver trouble, certain forms of dyspepsia and a harsh dry skin, accompanied with intermittent rises in temperature. Excessively strong coffee after a meal should never be taken in large quantities, as the digestive processes are thereby much delayed, but a small cup of properly-made coffee after lunch or as a breakfast beverage is perfectly harmless and gives a refreshing fillip to the flagging nerve centres. I have to acknowledge the courtesy of Mr. Motta in placing his factory at my disposal for the purpose of this lecture, and for the valuable information he has allowed me to cull from his works.

ALUMINUM MEDAL FOR GROCERS.

James Epps & Co., Limited, the well-known cocoa manufacturers of London, have just issued an exceedingly tasteful little medal in aluminum for distribution amongst their numerous customers and the public generally. It is called the National Medal of the United Empire, and, having been struck on the termination of the war in South Africa, it forms at the present time an interesting souvenir of the Mother Country and her various colonies, typical figures of each being represented thereon. A pretty scarlet ribbon and a suitable inscription completes its equipment, and we feel sure that all sections of the public will be eager to possess Epps & Co.'s patriotic medal. Readers of THE GROCER who wish to obtain this souvenir may do so by writing to Epps & Co. s agents in Montreal, C. E. Colson & Son.

**“L. S. & B.” and “EMPIRE”
COFFEES**

are known all over ONTARIO
and the NORTHWEST.

“Prices” are “moderate.” In store—Ceylon Tea Fannings; also Green Ceylons,
bulk and in cases containing 50 lbs. 1 and 1½-lb. circle canisters.

LUCAS, STEELE & BRISTOL, - - Hamilton, Ont.

PHONES 447, 488, 1258.

BROOMS! BROOMS! BROOMS!

Our buyer has just returned from the cornfields of Illinois,
having secured by hard work a lovely lot of corn (first car
expected here this week).

We offer for future delivery our known brands of brooms:

“Standard,” “Signal,”
“Bamboo Curlers,” “Heavy Miners.”

At prices and quality that cannot be beaten.

**James Turner & Co., - Hamilton,
Ontario.**

WHOLESALE GROCERS.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have de-
clared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THOS. KINNEAR & CO.

49 Front Street East, TORONTO.

Our stock is now complete with

Ceylon, Indian and Japan Teas.

Style and Quality unsurpassed.

Write us for samples and prices.

WHOLESALE ONLY.

A TRAVELER'S JOKE.

"**K**NOW old Bonds, of course," said Smith with a grin. "He has the reputation of being one of the most liberal and public-spirited men in the city, and it has never cost him very much to be so considered. He has money to burn, but he knows how to hold on to it and still create the impression that his pocketbook is always open to any good cause. He has a way of rising in public and agreeing to aid financially for a large amount the cause that is being considered at the time, and getting cheered to the echo for his liberality. But when the hurrah is over it is always discovered that Bonds has his money and the credit of being liberal, too.

"But his scheme failed to work the other day, and now he gets red in the face whenever the matter is mentioned. He paid the little town where he was born a visit the other day and attended service in the little church. It so happened that the church was badly in debt at the time, and the day had been set apart to take up subscriptions to pay it. After the minister's earnest plea for funds to save the church everyone turned expectantly to Bonds to head the list. He arose, and in his smooth and oily way said:

"I will be most happy to contribute to

such a good cause. I am informed that the debt is \$2,000. Now, I will be one of two to pay the entire debt, thus leaving what may be subscribed outside of that to furnish the church."

"Bonds sat down and beamed as the congregation cheered him. He knew full well that there was no one else in the town able to put up the other half, and that after a frantic effort to find such a man the thing would die a natural death.

"But for once in his life he was fooled. As soon as the applause had died away a stranger arose and said he would be most happy to subscribe the other half.

"Bond's face was a study. The stranger came forward and said as he was leaving on the first train out they might as well settle the matter right there by drawing checks for the amount that they had agreed to give. Bonds was carried off his feet and left without the shadow of an excuse, so he made out his check for the amount.

"His check was, of course, on his bank here, and the church soon had the money, and one-half the debt was paid off at once. The stranger's check was on a distant bank, and finally came back marked 'no funds.'

"It was discovered later that the stranger was a drummer who, in a spirit of fun, had called Bonds' bluff. As the church had

paid out the money that Bonds gave, I am afraid that he will have to grin and bear it."—Detroit Free Press.

THE PRICE OF COHOE SALMON.

Regarding salmon, The Trade Journal of San Francisco says, under date of October 5: "There is practically no salmon to be had from first hands, which is something never before known so early in the season. The Alaska Packers' Association's price for pinks is 90c. and for King, \$1.35 for talls and \$1.50 for flats. The pack of Kings is small, while that of pinks is light compared with last year. The pack of medium reds is very light. No prices have been made on Columbia river fall or Puget Sound cohoes or chums; neither have any prices been made by British Columbian canners. About all the expected coho or silverside pack of Southern Oregon was placed early at \$1 per dozen; the asking price now is \$1.05 to \$1.10. On Columbia river \$1.20 is talked, but canners want to see what kind of pack they will have. On Puget Sound \$1.10 is talked, but canners are waiting to see about what the pack will be. We do not hear what price is talked for chums or dog salmon. Alaska sold at 80c."

E. M. Schiedel, late of Weber's grocery, Berlin, Ont., is opening out for himself as grocer in Berlin.



Roquefort	Gorgonzola	Swiss
Edam	Pine Apple	English Stilton
Canadian Stilton	Canadian Colored and White	Canadian Twins

Quality Right. Price Right.

A. F. MacLAREN IMPERIAL CHEESE CO.,
TORONTO.

Limited.



IN STORE

MALAGA FRUITS SHELLED ALMONDS

NEW CROP

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

CANADIAN FRUIT IN ENGLAND.

THE last parcel of Canadian fruit that was put upon the market this week was of an instructive nature, for it proved clearly that the fruits of the Dominion can be sent into England in the pink of perfection. Amongst the varieties put up for sale were some very fine Williams (or Bartletts, as they are called in Canada), Duchesse, Clairgeau and D'Anjou, the last variety of which is a very dainty pear, and is sure to make headway in our markets. The shipment sent consisted of 1,000 cases of pears, and, in addition, there were some peaches and a few apples. The former consisted of Elberta and Crawfords.

The samples of pears were unusually large and fine. The Williams were grand, and it is clear that no competitor on the market from any outside centre can touch them, for as far as quality, size, flavor and color are concerned they are as perfect as a market William pear can be. The other varieties are also of prime quality. It is thus evident that at last the whole export business has been put upon a proper basis, and that Canadian growers and shippers may rest satisfied with the situation as far as methods of transit are concerned.

This highly satisfactory condition of

things has been brought about under the auspices of the Hon. Sydney Fisher, M.P., Minister of Agriculture for Canada. We learn that he inaugurated the system of mechanical refrigeration on steamers running from Canada to British ports in 1897, and from that time improvements have been made by his directions, and under the supervision of Prof. James W. Robertson, Commissioner of Agriculture for the Dominion. In future, we now know that Canadian fruits of the most delicate nature can be shipped to the United Kingdom with the knowledge that they will come to hand in a perfectly salable state, so that there is no reason why Canada, the premier fruit colony of the Empire, thanks to the fostering influence of its Minister of Agriculture, and the ably-led Department over which he presides, should not develop a gigantic trade in fresh fruits, especially with this country.

We learn that other fruits are to follow, that 1,000 cases of grapes will soon be seen upon our markets in one shipment, and that they will be of equal quality to the pears. The fruit dealers, buyers, and consumers of our cities will appreciate these Canadian shipments, and as they are of the highest quality their popularity with the masses must be an increasing one.

SAMPSON MORGAN.

SOLDIERS OF THE QUEEN.

Keen, Robinson & Co., Limited, London, Eng., have just issued a new show-card with the above title. The picture gives a group of 70 figures, embracing the different armies engaged in the South-African War, including Lord Roberts, Kitchener, five Canadian officers and a representative from each of Great Britain's colonies. There is a key of these "Soldiers of the Queen" with each picture. A copy, including key, will be sent, as long as the supply lasts, to all grocers applying to the agents, Frank Magor & Co., 16 St. John street, Montreal.

Another new show-card, called "An Easy Winner," will be sent at the same time.

GETTING POSTED FOR MANAGER.

A dry goods dealer who does a business of \$1,000,000 a year, and watches every detail himself, said to me as he pointed to a bright young man of 20, says a writer in an exchange: "There is my future manager. He is the only one of all that crowd who cares to read our trade paper, or who wants to know where things come from or how they are made." Only one in all the crowd. That is a pretty severe arraignment of the retail employe, and a correct one, in some cases.



"Substitution"

is often an effort to get rid of unsalable goods.

Some **Grocers** attempt to do so by substituting other preserves in place of **UPTON'S MARMALADE, JAMS** and **JELLIES**. When you buy something "as good as" Upton's you will pretty likely afterwards do your trading somewhere else, or insist on getting what you order,

=Upton's.

STRENGTH SHOWN IN CURRANTS.

NOTWITHSTANDING the market for currants has remained stationary as regards price and somewhat inactive as a whole for the last two weeks there has been little disposition toward weakness shown says The N. Y. Journal of Commerce. In fact, developments in the situation within the past day or two point strongly toward a firmer if not a higher market, particularly on stock of last year's crop. The new goods arriving ex ss. Glengoil show generally, according to several authorities, poorer quality than similar grades of the 1899 crop, and for cleaning purposes are in many cases inferior. In this connection and touching upon the situation in general a leading operator said to-day: "The reports that have reached us regarding the inferior quality of the Provincial grade and some of the Amalia grades of currants from Greece were to a great extent verified on the arrival of the Glengoil. It is perhaps too sweeping an assertion to make that all the fruit brought by that vessel (new crop, of course) is inferior to the best grades of similar descriptions of the old crop already here. At present we have made but a superficial examination of our own share of the fruit arriving, but from the samples inspected it is safe to say that in cleaning the new fruit will lose considerably more than the old, and on the basis of the inspection is not worth as much as the old currants now here.

"In advices from England a similar complaint is voiced, although, as a whole, there appears to be less ground for one. Under date of September 22 we are advised that the fourth cargo of currants since the commencement of the season has been landed in London. The fruit arriving was mostly sold to arrive, but was open for resale at the advanced values which then prevailed. "The market," continue our advices, "has been extremely active, and most kinds of currants show an advance in price. This is more particularly so as regards Vostizzas, most of the parcels already sold having been again turned over at a profit at from 5s. to, in some cases, 10s. per cwt. The quantity of currants consigned to English markets unsold is this year phenomenally small, even when compared with the very small total shipments, and dealers have found it necessary to buy all qualities in Greece for shipment in order to supply their requirements. This condition of things seems likely to continue, as growers are holding back their fruit with great determination.

"Some Greek merchants, who should be in a position to know the true state of affairs, estimate that the total quantity of currants remaining in Greece at the end of

September at less than 20,000 tons, as against an average of 120,000 to 140,000 tons in the last few years. As has already been pointed out in cables, the quantity remaining in Greece at the end of the present month will be almost nothing, so that what business for import is to be done must be accomplished in the next few weeks. This year's crop is conservatively estimated not to exceed 40,000 tons. The stock remaining in Greece from the crop of 1899, 7,000 tons; stock in the markets of consumption, 8,000 tons; making a total available for exportation of 55,000 tons. This quantity, considering the high prices which prevail, will be, it is figured, disposed of as follows:

	Tons.
Great Britain and Australia.....	43,000
United States and Canada.....	6,000
Holland.....	10,000
Germany.....	6,000
Total.....	65,000

The distribution last year where the crop in Greece was 150,000 tons was made about as follows:

	Tons.
United Kingdom.....	56,100
France.....	11,000
Germany.....	23,000
United States and Canada.....	14,400
Australia.....	9,500
Holland.....	12,000
Retention.....	24,000
Total.....	150,000

NEW FIRMS STARTING.

A. W. Harris has opened a grocery store at Pictou, N.S.

Robert Diprose is starting as grocer in Strathroy, Ont.

Joseph Baxter has opened a grocery store in Stratford, Ont.

Grimmer Bros. have started as grocers in St. Stephen's, N.B.

Mrs. A. N. Wilson has started as grocer, etc., in Lanark, Ont.

Mrs. T. W. Palmer has opened a general store at Hibernia, N.B.

Eugene Thornton has opened a grocery store in St. Stephen's, N.B.

D. E. Harlow & Co. have started as grocers in Bridgetown, N.S.

"Busy?" said the head of The Salada Tea Co., "well I should think so. It was two minutes to 12 o'clock when we closed our doors on Saturday night. Of course, the Ceylon green teas have added tremendously to our business. We received 300 chests ex ss. Regulus and we were holding orders for nearly every pound of them. We have 100 chests coming on the ss. Virginian, which was to have arrived in New York last Saturday. From this out we will have plenty of Ceylon green teas; we have greatly increased our monthly order from Ceylon."

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

ED. MARCEAU has had his two great brands, "Madame Huot's" coffee and "Nectar" tea on the market since April 1, only, but he says they have found a good deal of popularity throughout the country already.

New evaporated apples may be had from H. P. Eckardt & Co. at a low price.

New Roquefort cheese is offered by Lucas, Steele & Bristol; quality choice.

New Eleme figs in 10 and 20c. boxes for prompt shipment are selling well, so H. P. Eckardt & Co. report.

Layer figs, Sultana raisins and table raisins may be procured from Lucas, Steele & Bristol.

Some large shipments of Japan and Young Hyson teas have arrived this week consigned to H. P. Eckardt & Co.

McWillie's celebrated preserves in glass; peaches, cherries, greengages, etc., are now in store with Lucas, Steele & Bristol.

POOR QUALITY HERRING.

Editor THE CANADIAN GROCER,—Merchants all through the country complain bitterly of the quality of salt-water herrings that are now brought to this market, and no wonder; for the stuff we receive in the Province of Ontario is not worthy of the name of herring. Another great drawback is that those fish are branded by the shippers "Labrador," and then sold by the wholesale houses as such, when they have no more approach to "Labradors" than the man in the moon. The sooner the retailers all over the country take this matter up and compel the wholesale dealers to sell them what they buy, the better.

COMMERCIAL TRAVELER.

MR. BLANCHET'S NEW STORE.

Mr. Jno. Blanchet, North Bay, has recently moved into his large, new grocery store. It is a red brick building, 133x29, and has entrances facing both Main street and Front street. He has added all the latest fixtures and now carries, besides a complete stock of groceries, a full line of crockery. The inside presents a beautiful appearance, being lined with metallic sheeting. THE CANADIAN GROCER wishes every success to Mr. Blanchet in his new quarters.

Alex. Girvan, grocer, Moncton, N.B., intends closing up in that town and will open up in Sydney, C.B.

Neilson's Home-made Mincemeat

IN PAILS, 12 LB. AND 27 LB.; TUBS, 65 LB.

An extra fine article, **MOIST, NOT WET**, made from the finest ingredients, which can be retailed at a popular price.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE, IMPORTING
AND MANUFACTURING GROCERS.

TORONTO.

ATTEMPT TO BOYCOTT CEYLON TEA.

THE greatest compliment that could possibly have been paid to our tea and the way it has been pushed in the Exhibition in Paris, has been afforded by the action of the grocers of the French capital. It is, we may remark, customary at these exhibitions to insert in the regulations to exhibitors that articles shall not be sold within the building; but how little such a rule has been observed is proved by the letters from our correspondent at the Exhibition, wherein, referring to this matter, he says: "There was not a building where sales were not effected." Since selling tea within the exhibition has been commenced, the progress, we are informed, has been remarkable, and the grocers of Paris are consequently up in arms at the inroads being made into their China tea trade. We can understand that these tradesmen find their tea trade being cut into by the popularity which our tea, in particular, has achieved, but it is unfair and petty of the Exhibition authorities to boycott Ceylon and Indian tea sales and leave others dealing in teas free to do as they please. It is amusing, however, to read that Mr. Webster, and Lipton, Limited, are braving the whole strength of the Exhibition and continuing to sell tea over their counters as briskly as

ever, pending the settlement of the question which has been raised. Assuredly Ceylon tea has had the very best advertisement it could possibly have obtained, and one that will draw the attention of every tea vendor in France to the article.—The Times of Ceylon.

CHANGE IN AN ALMONTE FIRM.

The stock of the firm of Paterson & Thom, general merchants, Almonte, who lately dissolved partnership, has been purchased by Mr. Edward Duffy, who has taken possession. Mr. Thom will continue to assist Mr. Duffy for a time, while Mr. Paterson, it is understood, intends going to the Southern States.

A JAPAN TEA AGENCY.

The Japan Central Tea Traders' Association are establishing a tea agency in Montreal, and Mr. I. Neshinura will be the representative there. Offices have been rented in the Sun Life building, and business will commence immediately.

PERSONAL MENTION.

Mr. John Hager, Hagersville, Ont., was in Toronto a few days ago.

Mr. John Dickie, of John Dickie & Co., Pickering, Ont., was in Toronto last week.

A GRAND VALLEY BUSINESS.

IN last week's issue of THE CANADIAN GROCER, on page 36, appeared an advertisement in which was offered for sale by tender the business of John Robinson, general merchant, Grand Valley, Ont.

The business has been carried on for the past three years, is a good one, and is conducted on cash principles.

Mr. Robinson, who has lived in Grand Valley for 23 years, has for some time been on the road for the Good Roads Machinery Co., of Hamilton, Ont., but his duties on the road have become so onerous of late that he has decided to dispose of his business and devote his entire time to good roads machinery.

"You know," said Mr. Robinson, who was in Toronto the other day, "I seem to be more adapted to the road selling machinery than anything else. By trade I am a mechanic and I like to be around where there is machinery."

Grand Valley is situated in one of the best farming districts in the country. Its population is about 1,000, and it has three banks and three grain elevators.

H. F. Rapp, grocer, Hanover, Ont., is moving into larger and better located premises.

Did it ever occur to you that no one ever complained of the Quality of

LEA & PERRINS' SAUCE?

It is a marvel of skill, and stands out pre-eminently as the most perfect article of its kind.

J. M. Douglas & Co., Montreal, Canadian Agents.

Keep on the Right Side

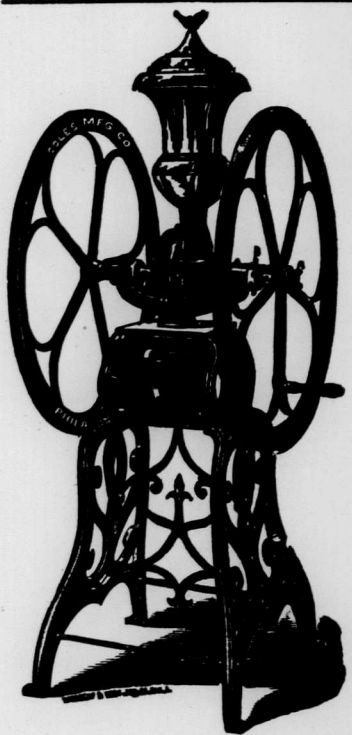
of a woman and that woman will continue to trade with you, *naturally*. Do you try your level best to keep a woman interested in you and your store? The grocer who sells Windsor Salt (especially to a woman who has never used it before) surprises that woman with its purity, whiteness and freedom in the package—*it never cakes*.

And, too, Windsor Salt saves a woman time and patience, because it never varies from the one high standard that has made it famous—it is “the Salt of quality”—pure, white, crystalline.

The Windsor Salt Co., Limited,
Windsor, Ont.

Windsor Salt.

Leading Wholesalers Sell It.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

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TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Used in all the
“Happy Homes of England”

Hudson's Hudson's Hudson's Hudson's Soap

A Fine Powder—In Packets only
For Washing Up!
For Washing Clothes!
R. S. HUDSON, 30, Front Street East, TORONTO



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

CHEESE ADVANCES.

THERE has been a buoyant feeling in cheese during the week, and prices have recovered about $\frac{1}{4}$ to $\frac{3}{8}$ c. per lb. at producing points.

On spot in Montreal, values have not kept entirely in touch with the advanced figures at the country boards, yet cheese in the city is firmly held, and finest Western Septembers are easily worth 11 $\frac{3}{8}$ c. Quebecs are in brisk demand, and sell freely at 11 c. These cheese seem to be improving in quality, and the difference of $\frac{1}{2}$ c. per lb. between Quebec and Ontario cheese is not being maintained on the wharf.

At Cowansville, Que., last Saturday, cheese sold at 11 c. and 11 1-16 c. In Cornwall the highest bid on the same day was 11 $\frac{1}{4}$ c., at London the bid was 11 1-8 c., and at Belleville it was 11 cents.

Although these prices are higher than those of last week, the factorymen do not show much inclination to sell. Only enough transactions are taking place to keep buyers on the market. At Belleville on Saturday

no sales were made; at London only 145 boxes were sold out of 4,286 offered.

The advance in price is due to the scarcity of cheese at all points. The factorymen have been holding their goods tightly, and, as there have not been many coming forward, shippers had great difficulty in getting their wants supplied for the Bristol boat last week, 11 c. having to be paid on spot in Montreal for Quebec cheese. This shows that Montreal stocks are not large. The cables also say that stocks on the other side of the water have been reduced to moderate proportions. Cable offers have been turned down during the week and values in London rose 15 to 54 to 56s. in sympathy with the rise here. In Bristol the situation is steady and in Liverpool the ruling quotation is 53s. 6d.

At present it does not appear as if the factorymen could force the market higher without running the danger of causing another reaction.

THE ADVANCE IN LARD.

THE reason for the rapid advance in lard during the last few weeks, amounting to 1c. to 1 $\frac{1}{2}$ c. on pure lard and $\frac{1}{2}$ to $\frac{3}{4}$ of a cent. on compound is explained in the statistics just published, showing the amount of lard in existence for the world's consumption at the beginning of the month. It is said to be the most interesting lard report issued at any time within five years.

On October 1, 1900, there were in existence only 198,307 tierces, as compared with 252,766 tierces on September 1, 284,353 on August 1, and 393,989 tierces October 1, 1899. A month ago stocks were considered low and yet they have decreased 54,459 tierces within the month. They are about 200,000 tierces below last year's stock, and in comparison with former years the fall is still more noticeable. The total amount of lard in the world to-day is only about enough to supply the demand for consumption for a period of 60 days.

Neither in Canada nor in the United States are the hogs in existence to make the lard, and dealers are looking for further advances. In Chicago alone the stocks this year are 128,917 tierces below those of last year.

LOBSTERS AND MACKEREL.

THERE is no doubt that the high price set on lobsters this year is checking the consumption. The opening prices ranged about \$1.50 to \$2 above the prices of last year, and falls are now worth \$12.60 a case, as compared with \$10 or \$10.50 last year at this time. Wholesale dealers judged when opening prices came to hand that the high values would check sales, and bought lightly; since that time figures have ruled firm, and there has been no encouragement to buy. Consequently, at the moment, stocks are light. This, in spite of the slow demand, makes the tone decidedly firm.

The lobster pack this year is not an average one. Each year the catch is falling off, and this year the fishermen have been hampered with several storms that delayed operations and worked havoc among the traps. A surplus was carried over from last year by some houses, but all this has seemingly gone into consumption and a general inquiry is now coming in from the continent for lobsters. But there are few goods to supply this demand, and it threatens to clear out the Canadian market. Dealers who are short would do well to fill their wants while goods are obtainable.

The demand for new mackerel is extra heavy this year, and it would appear that the high prices of lobsters are driving consumers to this article. It is perhaps as good a substitute for lobsters as can be obtained, for it is equally sustaining and almost as delicious. Moreover, it can be obtained for \$1 to \$1.10 per dozen, as compared with \$3.20 for lobsters.

The new pack of mackerel is now on the market, and turns out a very fine quality.

He who is endeavoring these days to gather political truths from the speeches of the politicians is about as successful as if he were trying to bale out a tub of water with a sieve.

PRICE OF SHELLED ALMONDS.

Valencia shelled almonds are costing about 40 per cent. more than last year.

A small shipment of new season's product arrived on the Toronto market a few days ago, and the price quoted to the retail trade for the same is 38c. per lb.

There is very little in the way of foreign fruits that will, this year, be sold at even a moderate price.

A THREAT AGAINST ENGLISH CONFECTIONERY.

LAST year quite a little interest was excited in Europe by the Government of British East India placing countervailing duties on the bounty fed beet sugars of Europe.

According to a circular which has been addressed by the India Office to the Associated Chambers of Commerce, London, England, still another shot at bounty-fed sugar is contemplated.

As is well known, nearly all the sugar, raw or refined, imported into Great Britain, comes from Germany, France and other European countries which give bounties on that product. What the Government of India now threatens to do is to place a countervailing duty on sugar and confectionery imported from Great Britain, the presumption being that they are made from the bounty-fed product.

In the letter referred to it is said that "for the purpose of the Indian Tariff Amendment Act, 1899, under which a countervailing duty has been imposed on bounty fed sugar imported into India, it has become necessary to ascertain, in the case of sugar imported from the United Kingdom, whether the whole or any part of it is liable to the countervailing duty."

After setting forth the necessity of the Government of India being assured in the matter, the letter concludes: "Unless some trustworthy declaration of the kind can be obtained, the Government of India apprehend that they may be compelled very reluctantly to treat all imports of sugar from the United Kingdom as consisting entirely of beet sugar produced in the country giving the highest bounty, and to leave the burden of proving the contrary on the importer, who is probably ignorant of the composition of the sugar himself, and possibly unable to obtain conclusive evidence on the point."

Should the Government of India carry out its threat it would, in all probability, strengthen the hands of those in Great Britain who have been agitating for some years for the imposition by the Imperial Government of countervailing duties on European bounty-fed sugar.

Great Britain is the largest sugar-consuming country in the world, the quantity being over 80 lb. per head, and sugar is

cheaper there than in the European countries from which she imports. Furthermore, she stands to the front among the nations of the world as a manufacturer of confectionery, biscuits and jams. Much of this is held by those who are opposed to countervailing duties to be due to the cheapness of the sugar they use, thanks to the bounty given by the producing countries in Europe.

But there is another side to the argument. Granted that the cheap sugar has had all the influence claimed for it, it must not be forgotten that to-day in Great Britain there are but few sugar refineries where there was once many, while the sugar industry of the British West Indies has been almost destroyed because of the bounty-fed sugar which has supplanted it in the British market. And now, through the threatened action of the Government of India, the very industries that are supposed to enjoy special advantages, because of the bounty-fed sugar, are threatened with disabilities.

The bounties which certain countries in Europe enjoy will not always exist. With the, perhaps, one exception of France, they are all desirous of discontinuing them, for they have become burdens grievous to bear.

If they are the props that are giving Great Britain the advantage she now enjoys, what will be the effect when they are knocked away? If the argument works one way it should in another.

Looked at from a business standpoint, it does not follow that the imposition of countervailing duties is a departure from the principle of free trade to which Great Britain is so firmly wedded. Gladstone, stalwart free trader and all that he was, did not think so, for he strongly favored their imposition against the bounty-fed sugar of Europe.

The United States already imposes countervailing duties against European bounty-fed sugar equal to the amount of the bounty. If Great Britain were to do the same the bounty would not have much to live for.

THE SMITH FAILURE.

The creditors of W. H. Smith, wholesale fruit dealer, Toronto, have been called to meet to-day (Friday). When a representa-

tive of THE CANADIAN GROCER called for particulars as to the estate, James P. Langley, the assignee, stated that the liabilities had not been figured up yet, but that he did not expect they would reach \$11,000, the figure given by the daily press. The assets amount to comparatively little.

LABRADOR HERRINGS.

In another column "Commercial Traveler" lodges a complaint against the quality of salt water herring on the Ontario market. There seems to be good ground for his complaint.

Owing to depletion of the Labrador herring, the best variety of herring that has in past years been sold to Ontario consumers is now practically never sold there.

The bulk of the fish sold in Ontario as Labrador herrings is caught in the Bay of Fundy. It is but little better than the shore herring, which has long been recognized as an inferior fish.

It is considered doubtful whether Labrador herrings will ever be caught in the large quantities of past years. Whether that be the case or not, it would be well for the trade if the name "Labrador" was not given to varieties inferior to the fish known under that name.

WINNIPEG'S NEW SUMMER RESORT

Winnipeggers are to be congratulated upon the new summer resort that will be opened to them with the completion of the terminus of the C.P.R. at Lake Winnipeg. It is to be at Whyteswold, a portion of the western shore of the lake which was in times past one of the favorite resorts of the Cree Indians.

The attractions of the new resort are indeed many. The bathing grounds are delightful, there being a beach of soft, white sand, varying in depth from 6 in. to 6 ft. Boating, sailing and fishing on water, and riding, wheeling and wood-roaming on shore, will be attractions sufficient to satisfy any kind of summer visitor. As the shores are covered with pine the resort will be a most healthy one. It is proposed by the C.P.R. to increase its popularity by establishing a daily service during the hot months of the year.

WHAT WE WANT WE MUST GET.

A STORY is told of a negro who prayed long and often that a pair of chickens might be sent to him; but no answer came. By-and-bye he began to pray that he might be sent to a pair of chickens; and his prayer was immediately answered.

The business men of this country have for some years been wishing that there were more practical business men and fewer professional politicians in the Provincial and Federal Parliaments. But the trouble is their practices are not always in line with their wishes: They too often wish one thing and do the very opposite. That which they would do they do not and that which they would not do they do. Business commonsense says they should do one thing and political exigencies say they should do another. And the latter is usually a more potent factor than the other.

It is certainly not as hard as it was. The politicians who manipulate the machines of the respective parties are beginning to at least pretend that they recognize that the commonsense business man is the ideal man for Parliament. This is particularly noticeable in the ridings where the commercial interests are strong. If there is at all any chance of associating their candidates with commercial matters they do not hesitate to do so. Frequently the man they hold up is not a bona fide business man, but it is complimentary nevertheless to the commercial men of the country when the professional politicians acknowledge that the man of practical business experience possesses qualifications for Parliamentary life.

The possession of a few shares in a commercial enterprise no more constitutes the holder thereof a business man than does the mere giving of a child a dose of medicine constitute the parent who give it a physician.

A man can only be called a physician after he has taken a course of practical training. It is the same with regard to a business man. Knowledge follows training.

The more the business men of the country exercise their influence in politics, the more businesslike will be the men who make and unmake our laws. And the improvement will be in ratio to the persistency with

which business men act upon their own judgment, and not upon that of the professional politicians who turn the political machine.

Wishing does not get good members of Parliament. They must be gone after.

NEWFOUNDLAND BUSINESS MEN.

MR. R. A. DONALD, manager of The Pure Gold Manufacturing Co., Limited, Toronto, has returned from a trip to Newfoundland, stopping over at a few of the principal business centres in the Maritime Provinces. It was Mr. Donald's first visit to Newfoundland, and he is much pleased with what he saw and heard on that Island. He was away about five weeks.

"I was," said Mr. Donald in reply to a question, "much impressed with the business men with whom I came in contact. They buy closely; but they buy well. They have exceedingly fine stores, and half a dozen or more of them in St. John's will compare favorably with any we have in Toronto. In some of the large stores there you can get everything, almost, and they are thoroughly up-to-date. Although I got there when the buying season was somewhat past, the business men whom I called on received me exceedingly well, and in almost every case I received an order, as an earnest of good-will, I suppose."

"What about union with Canada? Did you hear any expressions of opinion?"

"I did inquire about the matter while I was there; in fact, I spoke about it with almost everyone I met. I found there was a decided opinion in regard to the matter, and particularly among the younger people. What they want, is some definite information as to how they would be treated on coming into Confederation.

"They think we in Canada are heavily taxed, and some of them would scarcely believe that in Ontario, at least, we pay no other tax than that of the municipal. Some of them fear that they would be taxed to death if they came into the Confederation."

Mr. Donald is a firm believer in the wisdom of Newfoundland being taken into the Confederation, and his opinions have been strengthened by his trip to that Island.

THE SUGAR SITUATION.

ALTHOUGH the total stock of raw sugar in Europe and America is nearly one-half less than it was last year at this time the outlook is for a weak market.

During the past week beet sugar has declined $3\frac{3}{4}$ d. in Great Britain, and new crop beet sugar is being offered to refiners in the United States at a parity of 4.40c. per lb. for 96 degree test centrifugals for shipment the present month, and purchases have been made as low as $4\frac{3}{8}$ c. for November shipment. Willett & Gray's Sugar Trade Journal considers that in view of this the United States market is "undoubtedly facing a considerable decline in the near future."

The new beet crop of Europe is estimated by Giesecker to be 5,615,000 tons, only 80,000 tons in excess of last year's production. Mr. Licht's latest estimates are now awaited with interest.

In their review of the market, Czarnikow, Macdougall & Co., of New York, say:—"Cuban planters at the prices that are likely to rule in December, unless the beet market shows some improvement, will not be in haste to start up their factories, the yield they obtain in January-February being always so much greater than that obtained in December, and as few sugar estates have enough cane to keep them grinding during the whole season, starting up will be deferred until the canes are in condition to give the best results. In spite of the fact that our refiners will have to buy beets largely before the end of the year, no business has been done this week. The prices asked are however very near to refiners' views, and it should not be very long before American demand starts up again in Europe."

A MONCTON WHOLESALE HOUSE.

Among the noticeable improvements in Moncton, N.B., is E. P. Reid's three-storey solid brick wholesale grocery house, 40x 80. It is situated on the wharf branch of the Intercolonial Railway, so that there is considerable saved in truckage.

On entering the building one finds himself in a fine, large, well-lighted office, finished in oak. To the left is a very neat sample room, and at the rear of the general office is to be found Mr. Reid's private office, and which is in thorough keeping with the new establishment.

An author writes, say, twenty books—only one of them has the "Hot Cake" stir in it; the demand is universal—everybody wants it.

Same with the Tea trade to-day; a hundred and fifty brands are on the market, and all puffed up to an alarming extent, but none of them have the "Hot Cake" stir or selling qualities that

"SALADA" CEYLON TEA BLACK OR GREEN

has. Hence its great sale.

Toronto. Montreal. Boston. Buffalo. Philadelphia. Detroit. Toledo. Cleveland. Pittsburgh.
Newfoundland.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

FINE CARPET BROOMS

Also a full line of
Medium Grade and
Bamboo Handle
Brooms



SPECIAL VALUE.

Walter Woods & Co.
HAMILTON.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

IS MORE THAN A TRADE-WINNER—

GRAND MOGUL TEA

IT IS A PROFIT-MAKER.

An average of 40 per cent. on all grades over 25c. is a good showing. Can you average as much on bulk teas, after allowing for waste, wrapping, etc., and succeed in winning new trade? If not, push **Grand Mogul** which always pleases and brings in new customers.

T. B. ESCOTT & CO., London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, October 17, 1900.

GROCERIES.

BUSINESS this week has had one of its periodical lapses. This must, of course, be looked for at this time of the year, when it is between the seasons. Although the orders that are coming to hand are light, there is a great deal of activity around the wholesale warehouses, on account of the shipments that are going forward of goods ordered some time ago. The week has not been noted for any changes in prices. Canned salmon is in as strong a position as ever, and, in canned vegetables, the trade is still awaiting developments. Coffees are quiet, but rather firmer as to price in the primary market. The sugar trade is dull and prices rather easy in the outside markets, although locally there is no change. An improved business is to be noted in syrups and molasses. Spices are not attracting much attention, but they are as a rule, steady as to price. The first direct steamer, Escolona, arrived in Montreal some days ago, and local wholesalers are expecting shipments of currants and Valencia raisins at any moment. A few Valencia shelled almonds arrived on the market within the last few days. They are costing very high, being about 40 per cent. dearer than last year. The market continues firm on both currants and raisins.

CANNED GOODS.

The past week has witnessed no new developments in the canned vegetable market. The disposition on the part of buyers is still to await developments before making further purchases. Quite a few canned goods are being shipped on old orders, but not much new business can be reported, and the few orders that are being placed just now, are, as a rule, for small lots. The ruling price for the tomatoes that are selling just now is 85c., but there are certain brands which can be got at lower figures, while some, on the other hand, are quoted as high as 87½c. For corn, peas, and beans, prices range from 80 to 85c., as a rule.

There is quite a variety of canned beets on the market this season, but good brands are quoted at 95c. for 2-lb. tins of sliced, and \$1.10 for 3 lb. tins of whole beets. In spite of the high price the demand keeps fairly good for canned salmon. Prices are still decidedly firm. Canned lobster is in steady demand for small quantities. Canned herring, mackerel and finnan haddie are all in good demand. In canned meats and fruits there is scarcely anything doing.

COFFEES.

The position of the market for green Rio coffee is rather firmer than it was, but the volume of business both at home and abroad is decidedly light. Locally, green Rios are selling at 10c. and upwards.

SUGAR.

The raw market rules rather weaker than it did at the time of our last review. Beets are down about 3¼d. owing to favorable crop reports. Gieseke has issued his first

See pages 27 and 28 for
Toronto, Montreal, and St.
John prices current.

estimate in regard to the beet crop and places it at 5,615,000 tons, which is about the mean between Mr. Licht's two estimates. The local demand is light, being of a hand-to-mouth character, but prices are unchanged; granulated being quoted in Toronto at \$5.18 for Montreal and \$5.13 for Acadia refined. Yellows run from \$4.38 upward.

SYRUPS AND MOLASSES.

A rather better business is being done in both syrups and molasses. Some syrups are being offered by the refineries, but very few transactions have taken place.

SPICES.

Cloves are firmer, having advanced ¼ to ⅜c. per lb. in the primary market during the past week. Pepper is firm, but without change in price.

RICE AND TAPIOCA.

The usual steady trade is being done in both tapiocas and rice. Japan rice is reported a little easier in the primary market, while tapioca rules firm.

NUTS.

A small shipment of new season's Valencia shelled almonds has arrived on the

local market within the last few days. The price to the retail trade is 36c. per lb., which is 40 per cent. above the figures of a year ago.

TEAS.

Mail advices from China say that low-grade Young Hysons are scarce and difficult to pick up. Some points at about 16 to 17c. are also scarce, owing to absence of supplies, there having been very little of that grade made this year. The market for Indian and Ceylon teas is steady as to price, but locally there is very little business being done. Japan teas are firm but quiet.

FOREIGN DRIED FRUITS.

CURRANTS—The mail advices which have been received this week from Patras vary considerably as to the quantity of currants there at the end of last month available for export, one shipper estimating it at 7,000 tons and another at 15,000 tons. In either case, of course, the quantity is very small. The demand locally has increased materially, and a good many have been sold to arrive. The first direct steamer arrived in Montreal a few days ago and her cargo will be in the hands of the wholesale houses probably before this issue is in the hands of our readers. Prices are still firm. We quote: Filiatra, 13 to 13½c.; Patras, 15c.; Campos, 14½ to 15c.; Vostizzas, 16c.

VALENCIA RAISINS—The demand for Valencias continues good, although not for large quantities. Quotations received from Spain this week give figures which would mean a higher laid down cost for selected than the wholesalers are to-day quoting to the retail trade. The ruling prices to the retail trade are as follows: Fine off-stalk, 9 to 9½c.; selected, 9½ to 10c.; selected layers, 10½c.

MALAGA RAISINS—There are a few on the local market, and they are being quoted at \$3 per box of 22 lb. for connoisseur clusters and \$3 75 for extra dessert clusters. Mail advices received this week say that the crop of Malaga raisins has been much damaged by the weather and that prices are advancing.

SULTANA RAISINS—There is very little being done, and prices run from 11 to 15c.

PRUNES—The demand at the moment is light and for small quantities, but a better business is looked for shortly. Prices are steady and unchanged.

CALIFORNIAN EVAPORATED FRUITS—There is a little doing in apricots at 13c. per lb., and a small demand is being experienced for peaches at 10½c. per lb.

DATES—A few sales are being made to arrive at 5 to 5½c. for Hallowee dates, and 4¾ to 5¼c. for Sairs.

GREEN FRUITS.

The movement of native fruits, with the exception of apples, has decreased steadily of late, and now is within small compass. Tomatoes are arriving in fairly large quantity, but are not much wanted, and so are easy at 12½ to 15c. Peaches are in fair request at 35 to 60c. Some good pears were sold early this week as high as 45c., but the general run of prices is from 25 to 35c. Grapes continue to arrive in liberal quantities. Good Delawares are worth 40c. Cheaper varieties rule from 20c. up. Peppers are still easy at 15 to 25c. Quinces move quietly at 20 to 35c. Spanish onions are unchanged at \$1. Cranberries are moving more actively, and prices are firm at \$7 to \$7.50 for Cape Cod and \$4 to \$5 for Ontario varieties. Chestnuts are lower, as was expected. They are now worth from \$4.50 to \$5. Sweet potatoes are not moving as well as dealers would like, but prices keep steady at \$2.50 to \$3. There is a continued improvement in the demand for oranges. Jamaicas, the only variety yet offering, are steady at \$6. The quality this year averages good. Palermo, Malaga and Messina lemons are still arriving. Prices are steady. Bananas are moving well at regular prices. The movement of apples is large. Good eating apples, particularly Snows, are worth \$1.75 to \$2 per bbl. Other varieties range all the way from \$1 up. Malaga grapes are offering in large quantities and good quality at \$6.50 to \$7. The demand is active.

COUNTRY PRODUCE.

EGGS—The stiffness of the market has been increased by the cool weather, which is calculated to limit the production. Guaranteed fresh eggs are firm at 17 to 18c., and 19c. is asked by some sellers. Half fresh are steady at 16 to 17c. There is a good movement of pickled at 15 to 16c.

BEANS—The receipts on the market have been moderate, but there is sufficient for the demand, which is still light. We quote hand-picked at \$1.50 and mixed at \$1.40 to \$1.45.

HONEY—The market keeps stiff. Clover strained is firm at 9 to 10c. Clover comb has advanced 25c., and is now \$2.25 to \$2.50.

POULTRY—The cool weather has improved the demand, and, if the birds were ready, a good trade could be done for Thanksgiving. There are hardly any geese offering, and the majority of the turkeys arriving are lean. Prices are ½ to 1c. per lb. higher. Chickens and ducks are in moderate supply and firm at unchanged prices. We quote: Chickens, 40 to 50c. per pair; ducks, 60 to 75c. per pair; geese,

6½ to 7c. per lb.; turkeys, young, 10 to 12c. per lb.; old, 9 to 10c. per lb.

DRIED APPLES—There is little doing. The market is steady with dried at 4½ to 5c., and evaporated at 5 to 5½c. in a local jobbing way.

POTATOES—The offerings are larger than the supply and prices have fallen to 30 to 35c. per bag f.o.b. track, Toronto. The demand is moderate.

BUTTER AND CHEESE.

BUTTER—The export market continues off. The local trade keeps brisk, yet the offerings have kept so large that a slightly easier feeling has caused a decline of ½c. in dairy tubs. Otherwise there is no change. We quote: Dairy prints, 18 to 19c.; tubs, 18 to 18½c.; creamery prints, 22 to 23c.; boxes, 19 to 20c.

CHEESE—The market has recovered from the weakness of last week, both at country boards and in the city. The local jobbing price is steady at 11½ to 11¾c. for early makes, and 12c. for Septembers.

FISH AND OYSTERS

The sales of fish are moderate, but a big improvement in the demand for oysters has followed the advent of cooler weather. Prices are unchanged throughout. We quote: Trout, 8 to 9c.; white fish, 8 to 9c.; perch, 3c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; bluefish, 10 to 12c.; herrings, 3 to 3½c.; steak cod, 6 to 6½c.; haddock, 6c.; white halibut, 13c.; fresh sea salmon, 17c.; redsnappers, 11c.; fresh mackerel, 14½c. each; haddie, 7½ to 8c. per lb.; ciscoes, per 100, 90c. to \$1; Bay of Fundy herrings, splits, \$3.25 per half-bbl., \$5.75 to \$6 per bbl.; shore herrings, \$2.75 per half-bbl. and \$4 per bbl.; boneless fish, 4½ to 5c.; quail on-toast, 4½ to 5½c.; pure cod, 5½c.; shredded cod, \$1.80 per box. Oysters, Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.30 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 90c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change. Manitoba No. 1 hard wheat is firm at 68c. Toronto freights and \$1 grinding in transit. Ontario wheat is steady at 58c. at outside points. There is not much doing on the local street market. Prices are steady as follows: Wheat, white and red, 69 to 69½c.; goose, 69c.; peas, 56 to 59c.; oats, new, 28 to 29c.; old, 32 to 34c.; barley, 44 to 49c.; rye, 53 to 54c.

FLOUR—There is a good movement, with prices firm and unchanged. We quote: Manitoba patents, \$4.75; Manitoba strong bakers', \$4.50; Ontario patents, \$3.75 to \$3.85; straight roller, \$3.50 to \$3.75; Toronto freights.

BREAKFAST FOODS—A good export business is being done. The local trade also keeps up well. The only change in prices is a decline of 10c. in oatmeal and rolled oats. We quote: Standard oatmeal and rolled oats, \$3.30 in bags, and \$3.40 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4 00.

HIDES, SKINS AND WOOL.

HIDES—Prices are unchanged. We quote: Cowhides, No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c. Steer hides are worth ½c. more. Cured hides are quoted at 8 to 8½c.

SKINS—Trade is dull and prices are easy. We quote: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at 55 to 70c.

WOOL—Business is quiet at unchanged prices. We quote for combing fleece, 15 to 16c., and for unwashed, 9½ to 10c.

SEEDS.

The alsike market is dull, as nothing is doing with foreign markets. A decline of 25c. is noted. The range is from \$7 to \$7.50 for good to extra choice and slightly more for fancy seed. Many samples of inferior stock are shown which are worth from \$5 up. In red clover, too, the feeling is easier. The range is from \$5.75 to \$6.25 for choice and \$6.50 for finest qualities. There is nothing doing yet in timothy.

MARKET NOTES.

Malaga grapes are 50c. lower.

Dairy tub butter is ½c. cheaper.

Chestnuts have declined \$1 to \$1.50.

Cloves are ¼ to ⅓c. per lb. higher in the outside markets.

Owing to damage by the weather, Malaga raisins are advancing.

New season's Valencia shelled almonds are on the Toronto market. They are quoted to the retail trade at 38c. per lb.

The currant market has been distinctly quiet for the last few days, chiefly on account of the limited quantities offering and because dealers are receiving their forward purchases by the vessels just arrived. Prices are practically unchanged, except for common Provincial, which is fractionally lower; the values of good qualities are well maintained, and there appears to be no pressure to sell. Some small lots of common Zante fruit have arrived, and there have been a few sales at good prices. Undoubtedly the best value at the moment is to be found in parcels of bright Patras and good Gulph.—Produce Markets' Review.

Toronto Commission Houses.

CANADIAN PEACHES

are now coming in, and there promises to be a heavy yield in both early and late varieties.

Plums, Pears, Apples and all fruits are handled by us and special attention is given to them.

Foreign Fruits and Nuts will always be billed at lowest market price. All orders receive our prompt and careful attention. Consignments of fruit will be personally cared for.

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QUEBEC MARKETS.

MONTREAL, October 17, 1900.

GROCERIES.

BUSINESS is steady and brisk. The wholesale houses are busy making shipments according to contracts in canned goods and foreign dried fruits, but the demand on new account is of a very fair volume. Business between jobbers and from brokers is not active. The demand for sugar this week shows an improvement, with the market somewhat steadier. There have been no further changes in prices. The feature of the spice market is a New York report to the effect that there is a decidedly firmer tendency in pepper, cloves, pimento and cassia. Cloves are higher in Zanzibar and Holland. The supply of dried fruits has been augmented this week by arrivals per ss. Escalona, which came to port on Saturday, the first steamer bearing dried fruits, direct from Mediterranean ports. Prices of dried fruits do not show much change. In teas, trade is still dull, but all green teas are very firm. China blacks show some weakness, probably due to the anxiety of Shanghai merchants to clear out their stocks. The higher grades of coffees are firm.

SUGAR.

A more settled feeling has developed in the sugar market during the past week, in sympathy with New York advices. Prices have ruled steady. The demand has improved, although only for immediate requirements. Granulated is selling at \$5.00 and yellows at \$4.20 to \$4.90 per 100 lbs. according to quality. Advices from Europe have reported improved prospects for the best crop, with American refiners heavy buyers. The Java crop has been fairly well sold up, only a small supply for October—November shipment being still to be marketed, and the supply available for the remainder of the season is reported much smaller than for the corresponding period last year. The Louisiana crop is generally conceded to be full 300,000 tons. The sugar beet crops of the United States are also heavy. Latest advices received from Demerara indicate a full yield of sugar from this island. On the whole the world's supply of raw sugar ought to be fully up to the average.

SYRUPS.

The tone of the syrup market has continued steady. Only the usual demand has been experienced and dealers are as a rule well filled with stocks. Corn syrup is selling at 27-8c. to 31-8c.

MOLASSES.

There has been no material change in the condition of the molasses market since last week. The demand is improving some-

Toronto Fruit Merchants.

APPLES! - APPLES!

It may pay you to write to us re "Export Business." Our cable October 15, 1900, from

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SEED, GRAIN and

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**BEANS, PEAS, SEEDS, FEED,
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GOLDEN CROWN LOBSTER, flats and tails.

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GOLDEN CROWN CANNED CLAMS, 1-lb. talls.

GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

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Limited

what as cooler weather draws on. The feeling is firm and an impression prevails that all the stock on spot will be exhausted before the next season's crop sets in. Prices are 41c. for small quantities and 40c. for car lots.

CANNED GOODS.

All lines of canned goods are in fair demand, with the consumption increasing. In round lots trade is slow. Fraser river red sockeye salmon is selling at \$1.60 to \$1.70 per dozen, with flats at \$1.75 to \$1.85. At these figures prices are firm, and there is a feeling that a rise will occur in the near future, as stocks are light. There has been some trouble over some poor qualities of tomatoes, which are quoted at figures below those set by the association, but the standard brands are quoted firm, and it is expected that they will remain so. Tomatoes are worth 85 to 90c. per dozen; corn, 80c.; peas, 77½c. to \$1.05; beans, 82½c.

SPICES.

A New York report on spices says that there is a decidedly firmer feeling in pepper, cloves, pimento and cassia. Cloves are higher in Zanzibar and Holland. Conditions would tend to create higher prices for mustard seed and tapiocas. Another report advances prices on cloves ½c. per lb. As yet there have been no changes in our quotations. We quote: Nutmegs, 25 to 50c. per lb. as to size; mace, 45 to 50c. per lb. as to quality; pimento, 9c.; cloves, 12 to 14c.; pepper, black, 15c.; white, 23c.

RICE.

A Japan report on rice, dated September 22, says that during the previous month prices have slowly but steadily receded. The prospects for the new crop continue in every way to be satisfactory; so much so that the Government estimate a harvest of 45,500,000 koku, as against 39,500,000 average during the past 10 years. This is somewhat premature, but there is no doubt that the rice this year will be both plentiful and of good quality. Stocks of old rice are light. The Indian famine is almost over, and not nearly so much rice is needed for that district now. All signs seem to indicate that in time we shall see reductions in prices. Present values are steady, under a fair demand. We quote: B standard, \$3.20 to \$3.30; Patnas, \$4 to \$4.65; Japans, \$4.40 to \$4.90, and Carolina, \$6 to \$7.

FOREIGN DRIED FRUITS AND NUTS.

CURRENTS—The values set on the new fruit of fine Filiatra currants, which arrived per ss. Escalona this week, vary. Some houses ask 12¾ to 13¾c., while others quote as low as 12 to 12½c. Provincials are worth 12 to 12½c. where they can be found. Campos, Patras and Vostizzas are very scarce, and fancy goods command high

prices. The demand for the Filiatras has been so limited that dealers were afraid to put the finer grades in stock. It is estimated now that the crop of currants amounts only to 40,000 tons of poor stock, and the quantity remaining in Greece at the end of the present month will be almost nothing.

VALENCIA RAISINS—Recent cable advices from Denia on Valencia raisins state that holders are short of stock, and many cannot fill the orders already taken on contracts, as nearly everything has been shipped, and London continues to be a very heavy buyer in the market. The strong tone which has pervaded the local market since the season opened continues. The demand is good at 8¾ to 9c. for finest off-stock, 9¼ to 9½c. for selected, and 9¾ to 10c. for layers.

MALAGA RAISINS—It is said that all purchases of Spanish loose muscatels have been sold and no further supplies are obtainable. The crops have been badly damaged by the rains and all offerings are withdrawn.

PRUNES—French prunes show an advance of 2 francs, and are now worth 4¾c. to arrive. More have been sold than for some years. Bosnia prunes are worth 5¾ to 6c., and are selling well. Californian prunes show no change, 2-crown being quoted at 8¾c.; 3-crown, 9½c., and 4 crown, 10c.

FIGS—Further quantities of figs are arriving this week and will be sold at 3¼c. Whatever has arrived to date has gone into consumption quickly.

NUTS—The feature of the market for nuts has been the report that Grenoble walnuts will decline. The crop is large and it is feared that the bulk of the gathering will not find purchasers at the present prices. Grenoble walnuts are worth 12 to 13c. to arrive. Large shipments of filberts should arrive here about November 10. They will be sold at 12 to 12½c. Tarragona almonds have advanced to 15½c. to 16c. and good brand shelled almonds are worth 42 to 45c. to arrive.

TEAS.

The feature of the tea market is a reported weak feeling in China blacks, amounting perhaps to ½c. to 1c. per lb. This may be due to the large crops of blacks this year. In Congous this year the settlements to date have been 439,500 half chests as compared with 380,500 last year. Ouchongs and Pekoes also show an increase. Shipments to United States and Canada have been 6,106,045 lb. in comparison with 2,228,690 lb. to date last year. Some attribute the fall to eagerness on the part of Shanghai merchants to rid themselves of stock preparatory to leaving the country. The quality of China teas is first-

class this year. Some expect that troubles in India will cause China blacks to recover themselves. There are some good Saryune blacks on this market selling at 12½c. China greens are scarce and firm. Japan teas are dull, but holders are not eager to sell. It is said that the bottom has been reached in Indian blacks.

COFFEES.

The demand for coffee shows some improvement. The higher grades of coffees are very firm. Maracaibo is selling at 12 to 14c.; Rio, 10 to 11c.; Santos, 9½ to 12c.; Javas, 17½ to 40c.; Mocha, 19 to 25c.

GREEN FRUITS.

Trade has not been brisk this week on account of light demand, attributed to warm weather. Grapes have been coming in very freely and are finding a fairly good sale. On Friday about 1,500 barrels of apples that were on ss. Ottoman were disposed of at the fruit auction at an average price of \$1.30 per barrel; another lot of 1,500 barrels sold at slightly higher figures on Monday. These were good prices considering their condition and the forced sale. Lemons are much lower. We quote: Oranges, barrels, \$5 to \$5.50; new Jamaica Verdilli lemons, 300's, \$3.50 to \$4; 360's, \$2 to \$2.50 per box; bananas, 50c. to \$1.25, as to quality; Californian peaches, \$1.25 per box; Californian plums, \$1.25 per box; watermelons, 20c. each; apples, \$1.25 to \$2 per bbl., 20 to 30c. per basket; Californian pears, \$2.50 to \$3 per box; Canadian pears, 15 to 30c. per basket; Canadian peaches, 50 to 75c. per basket; Canadian plums, 25 to 50c. per basket; grapes, 1½ to 2c. per lb., 16 to 20c. per basket; cranberries, \$7.75 to \$8.25 per bbl.; Spanish onions, \$2.25 per large crate and 80c. per small crate; chestnuts, 8 to 10c. per lb.; sweet potatoes, \$2.50 to \$2.75 per bbl.

COUNTRY PRODUCE.

EGGS—The reports of the egg market vary. Some dealers say they are selling No. 1 candled stock at 16c., but the general figure is 18c. The receipts are heavy, but the demand is also brisk. Good cooking eggs, No. 2 stock, are worth 12 to 14c., and culls, 9 to 11c. per dozen.

MAPLE PRODUCT—Trade is quiet. Syrup sells at 70 to 75c. per tin of 14 lb., 50 to 60c. per tin of 10 lb., and 6½ to 7c. per lb., in wood. Sugar is worth 8c.

BEANS—The demand for beans is slow and the market rules quiet. We quote: Canadian hand-picked at \$1.60 to \$1.65, and primes at \$1.40.

HONEY—In honey, business has been quiet and prices are unchanged. White clover honey is worth 12 to 12½c.; white extracted, in large tins, 8 to 8½c., and in

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SPANISH SALTED PEANUTS.

			Per Case.
½-lb. Cartons, 50 in a Case,	-	-	\$5.00
1-lb. " 25 " "	-	-	5.00
5-lb. " 6 " "	-	-	5.40

*Just the thing for afternoon teas, etc.—taking
 the place of the more expensive salted
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TRY A CASE.

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A LETTER THAT EXPLAINS ITSELF.

ROBERT BRYANT,
 48 to 50 Aldersgate Street,
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MESSRS. BOECKH BROS. & COMPANY,
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 have used them here in our retail department, and in our travelling bookstalls,
 and find them so handy, so admirably adapted for displaying goods to the
 greatest advantage, so tempting to the purchaser, that they are almost invaluable
 to any tradesman who wishes to show his stock in the most fascinating manner.
 When properly used they must inevitably bring business and a speedy return
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(Signed) T. C. EAMER, Manager.

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S. H. EWING & SONS

— 96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.
Consult us now, as we have some splendid values in these brands. Wholesale only.

— SAMPLES AND PRICES ON APPLICATION —

small tins, 8½ to 9c., and buckwheat extracted, 6½ to 7½c.

ASHES—Receipts are small and trade slow. We quote: \$5 to \$5.15 for first pots, \$4.70 for second, and first pearls, \$6 per 100 lb.

PROVISIONS.

Trade in all lines has been rather quieter, but the tone continues firm. Lard is very firm. Statistics show stocks of lard to be only 198,307 tierces, as compared with 393,989 at this time last year. Some look for further advances. We quote as follows: Heavy Canadian short cut mess pork, \$19.50 to \$20.00; selected heavy short cut mess pork, boneless special quality, \$20.50 to \$21.00; heavy Canada short cut clear pork, \$19.00 to \$19.50, hams, 10½ to 14c., and bacon, 12 to 14c. per lb. Refined lard compound (Fairbank's) \$1.75 per pail; Snow White and Globe compound, \$1.65 per pail; cottolene, 8¾c. per lb. in tierces and 9¾c. in pails; pure Canadian lard, 10 to 11½c.

FLOUR AND GRAIN.

FLOUR—In flour, business has been rather quiet. Spring wheat brands are firm. We quote as follows: Manitoba spring wheat patents, \$4.40 to \$4.70; winter wheat patents, \$3.65 to \$3.85; straight roller, \$3.30 to \$3.50; in bags, \$1.60 to \$1.70, and Manitoba strong bakers', \$4.25 to \$4.40.

GRAIN—We quote: No. 1 spring wheat, 76½ to 77c. afloat; peas, new crop, 66½ to 67c.; rye, 55½ to 56c.; No. 2 barley, 48 to 48½c.; oats, 28 to 28½c.; buckwheat, 55½c.

FEED—The tone of the feed market is very firm under a strong demand. We quote: Manitoba bran, in bags, \$16; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$15.50 to \$16, and shorts, \$16.50 to \$17 per ton.

OATMEAL—The demand for rolled oats has been quiet at \$3.25 to \$3.30 per bbl., and at \$1.57½ to \$1.60 per bag.

HAY—Receipts of hay are increasing, and, consequently, the market is easier. We quote as follows: No. 1, \$9.50 to \$10; No. 2, \$8.50 to \$9, and clover, \$7.50 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—The tone of the cheese market is buoyant, prices showing an advance of ¼ to ¾c. per lb. during the week. As a rule, however, buyers and sellers are apart, makers thinking that higher prices will come if they only wait. Stocks at English points and here are comparatively low. We quote: Finest Westerns, 11¾ to 11½c.; finest Easterns, 11¼ to 11¼c.; Quebecs, 11 to 11¼c.

BUTTER—Butter is firmer and advancing.

There is a heavy demand for finest grades, while dairy is extremely scarce. We quote: Finest creamery, 20¾ to 21c.; seconds, 19½c. Dairy is worth 15 to 17c.

MONTREAL NOTES.

High-grade coffees are firm.

Ontario bran has advanced 50c. a ton.

Lemons have declined very appreciably.

Cloves are reported higher at primary points.

Cheese is ¼ to ¾c. per lb. higher this week, and creamery butter is a little firmer.

A late report from Spain says that olives are higher. The crop is short and very poor.

The ss. Escalona, of the Thompson Line, came to port on Saturday with the following cargo: From Patras she has 200 quarter-cases currants, 7,180 half cases currants, 2,500 cases currants, 100 bbls. currants, and 96 half-barrels currants. From Denia, 92,923 half-boxes raisins, 500 quarter-boxes raisins, 4 200 one-eighth boxes raisins, and 1,200 cases Spanish onions.

E. Bailey intends starting a factory for resorting, grading, steaming and packing tobacco in cases for the home market at Kingsville, Ont.

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

TEAS TEAS

The most complete assortment at interesting prices.

Now in Store

Ex steamer Goodwin from Foochow.

1,080 Caddies Paklin Congous

Ex steamer Tartar from Foochow via Vancouver.

400 Half-Chests China Black Teas.

Ex Empress of China from Kobe via Vancouver.

1,200 Half-Chests of Famous **Owl Chop No. 100** and other grades Japan Teas.

All these teas are this season's choicest pickings. They were bought before the rise, and will be sold at the lowest price

To Arrive in a Few Days.

Ex steamer Victoria via Suez Canal to New York.

75 Cases Ceylon **Bee Brand** Tea, in ½-lb. and 1-lb. packages.

Ex steamer Alnwick from Colombo via New York.

25 Cases **Owl Ceylon, No. 10.**

5 Cases **Owl Ceylon, No. 30.**

20 Cases **Owl Ceylon, No. 20.**

Ask for samples and prices and be convinced that we offer you the best values in teas in Canada.



Also a consignment of Green Ceylon Teas in half-chests.

WE ARE SELLERS.

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Tea Importers,

Sole Agents in Canada for
Ainslie's Scotch Whiskies.

... MONTREAL

TRADE IN COUNTRIES OTHER THAN OUR OWN.

ACCORDING to advices from the Coast, the following is the total quantity of prunes graded by the Cured Fruit Association in the entire State up to October 1: Ungraded, 32,656 lb.; 30's to 40's, 77,879 lb.; 40's to 50's, 1,193,822 lb.; 50's to 60's, 3,495,635 lb.; 60's to 70's, 4,827,020 lb.; 70's to 80's, 4,381,389 lb.; 80's to 90's, 3,773,850 lb.; 90's to 100's, 3,492,866 lb.; 100's to 120's, 3,969,714 lb.; 120's to 140's, 2,315,222 lb.; making a total of 27,560,955 lb.

BRAZIL COFFEE CROP.

The Brazilian Review of September 4 says that up to August 31 entries at Rio represent only 77 per cent. of last year's on the same date. At this rate the Rio and Minas crop will not exceed 2,500,000 bags, and, even allowing for the comparative lateness of the season, it seems reasonable to look forward to a small crop, not probably over 2,750,000 bags. At Santos, on the contrary, there seems every likelihood of the crop being quite up to and, possibly, somewhat larger than last year's, though it is reported that the Bahia crop is also particularly good this year, whilst the quality of the coffee in the Rio market is better than it has been for some years.

NEW CROP FLORIDA ORANGES.

The first few shipments of new crop Florida oranges have been received, and for early fruit show only average quality. Regarding the crop prospects a leading receiver said: "The impression is gaining in this market through advices received from the South that this season's crop from Florida will not run over 750,000 boxes, against 1,500,000 as estimated during the summer. The shipments already received do not show good quality, as shippers have evidently been in too great a hurry to forward the fruit. Stock we have received is generally pretty green and does not show up favorably alongside the Jamaica orange. It will be several weeks yet before we can look for anything like fancy fruit from Florida." —New York Journal of Commerce.

CURRANTS IN GREECE.

A letter received in London, Eng., from a shipper of currants in Patras, reads: "The market for fine and choice growths is rising daily, and fruit is fast disappearing; only inferior Provincial is hanging fire, owing to its damp condition; any dry parcels fetch readily equal to 53 and 54s. c.i.f. There is nothing to show that the crop will be larger than estimated—say, old and new available for shipment, 45,000 tons. By the end of this month, about

35,000 tons will have gone forward, and we reckon that the 10,000 tons remaining will be shipped off by the end of October, and we shall see the extraordinary phenomenon of 10 months passing without a pound of currants being shipped from Greece. The United States, Germany and Holland are holding off, and evidently think they may buy cheaper in Greece later on, but they will have to come to you, i.e., the English markets."

CANNED SALMON IN LIVERPOOL.

The Liverpool correspondent of a London, Eng., trade paper under date of September 29, writes: "The demand for salmon, either for spot requirements or forward delivery, has been far from brisk during the past week, but quotations remain firm. It was only to be expected after the large business that has recently been transacted, coupled with the interest that grocers are now taking in the dried fruit market, that a slight lull in the demand should follow, but the position of this article remains unchanged, and is considered by the best informed in the market to be a safe one. Few offers are now being received from New York for overland shipments, and it is evident that available stocks from that port have been considerably reduced."

SULTANA KAISINS.

A good business is doing in Sultanas, and the latest crop estimates would point even to a smaller yield than the 20,000 tons already mentioned. The Smyrna market is very high, and, although shipments already received in London undoubtedly show a good profit to shippers, it is certain that they could not be replaced in Smyrna at the prices now ruling in London. There are also indications that foreign markets, which have hitherto abstained from buying, have now commenced to make purchases in the country of production. Two cargoes afloat for London, consisting of about 1,600 tons, will offer a welcome addition to the assortment at present existing, but in the matter of price no relief can be expected. —Produce Markets' Review, September 29.

VALENCIA RAISINS FOR AMERICA.

Some inquiry is noted on the spot for Valencia layer raisins. Mail advices from the other side state: "The market here is

in a disturbed condition, owing to the fact that many irresponsible sellers sold early in the season on contracts at low prices, and are now laying down owing to the prevailing high prices. It is estimated that fully 50,000 boxes were sold to go to the United States and Canada alone."

ORANGES UNDER TENTS IN FLORIDA.

One of the latest and certainly the most curious devices adopted by orange-growers in Florida is that of a tent which is designed to cover and protect the trees, says The New York Tribune. The tent will be waterproof, so that it can be used from year to year, and will admit the sunshine on one side while it keeps out frosty winds on the other. In each tent will be an oil lamp for heating. One of the Government's devices to give warning of an approaching cold wave is particularly ingenious. Mails travel slowly in some of the less thickly populated districts, so the engineers of express trains are required to blow their whistles six times in every three miles to give notice of the coming of bad weather.

A. Q. Bobies, who has a butter factory at Exeter, Ont., is looking for a site for another factory near Kincardine, Ont.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

FOR SALE.

An old-established Grocery Business. Having decided to retire from the grocery business, I am now offering it for sale, which I have for 17 years successfully carried on. Satisfactory reasons will be given for my selling by addressing,

(44) Fred Carne Jr.,
Victoria, B.C.

NEW SEASON'S

Commadre Figs

Arriving ex SS. MONTEVIDEAN.

WARREN BROS. & CO.
TORONTO.

SWEET POTATOES. JAMAICA ORANGES. OYSTERS.

We are giving special attention to the above lines for the coming season. Our "Seal Brand" Oysters are unsurpassed both for quality and measure. Let us have your orders. Send us your name and address for weekly price list.

WHITE & CO., Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Etc. **64 Front St. East, Toronto.**



PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
 Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
 Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
 St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, Imperial Buildings, St. James St.
 Toronto—J. Westren & Co., 42 Colborne St
 Hamilton—Imperial Vinegar Co.
 Winnipeg—A. Strang & Co., Portage Avenue
 Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

B "BEE" STARCH B

THE SEASON'S SUCCESS.

LIVE GROCERS ARE MAKING MONEY SELLING IT.

BEE STARCH CO., MFRS., - 10 Lemoine St., Montreal.

ROYAL YEAST CAKES

MOST PERFECT MADE.

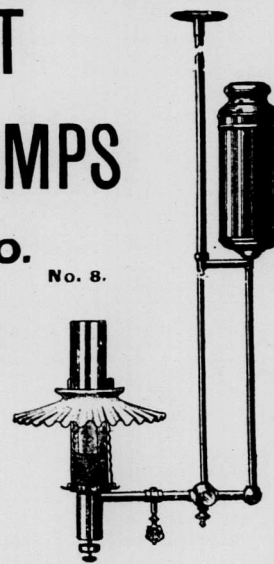


CHICAGO-ILL.
1893

THE LIGHT
— OF —
EIGHT OIL LAMPS
— FOR THE —
COST OF TWO.

100 CANDLE POWER
FOR
50 cents a month with
gasoline at 40 cents a
gallon.

Satisfaction guaranteed or money
refunded.



THE AUER GASOLINE LAMP

CHEAPER BRIGHTER THAN ANY OTHER LIGHT

Write for Catalogue

AUER LIGHT CO.

1682 Notre Dame, - - - MONTREAL

E. SIMPSON & CO., MOOSE JAW, Agents for the Territories.

"CONDOR" TEA
JAPAN

MADAME HUOT'S COFFEE

"NECTAR" TEA
BLACK

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Note the great difference. It is the same between my **TEA** and those of others.

The Cause is: Careful selecting, buying at the right time for cash always, and close selling to good accounts only.

The Effects are: A mutually satisfactory business; a good margin to you.

ASK FOR SAMPLES. IT PAYS.

100 10-lb. Boxes, Matted Singly, Choice Japan Tea, at - - **24C.**
600 5-lb. " Matted Singly, " " " " - - **25C.**

Pretty little boxes these are—your customers will know that they are getting an original imported package and will appreciate it.

To clean out a small lot—I make a low price.

14 30-lb. Boxes, Nicely Matted, Choice Japan Tea, at - - **20C.**
15 Mats 4 10-lb. Boxes, Choice Japan Tea, at - - **20C.**
A Fine Line of a New Japan Tea, Choice Early Liquor, at **18½C.**
A Beautiful Lapsang Souchong Tea, Splendid Liquor, Good Style at **30C.**

Terms 3 % 30 days.

MY SPECIALTY—HIGH-GRADE GOODS, TEAS, COFFEES AND SPICES, WHOLESALE.

E. D. MARCEAU, 296 St. Paul Street, **MONTREAL**

IN SEASON: Our Sage, Savories,
Marjoram, Currants,
Thyme, Mint, Poultry Dressing, Etc.,

in bulk, in tins, in glasses, in half-barrels, and in screw-top bottles are unexcelled.

ONLY THE BEST HERBS ARE USED.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton, Ontario

THE SALE OF INFERIOR TEA.

The following communication, signed by "Cinque Port," recently appeared in The Grocers' Journal, London, England. Indirectly it may possibly not be without interest to the grocery trade of Canada:

"A daily paper informs the public that the Government analyst has issued his report on the impurities existing in tea packets. He finds that 226 different samples, representing 3,322 packages of tea, were found to contain exhausted leaves, or an admixture of sand or other substances within the meaning of the Act, and were

refused admission to this country for home consumption. Inquiries revealed the fact that, whereas the teas from China, India, and Ceylon sent direct to this country were rarely found to contain sand, an attempt had quite recently been made to transmit tea to this country from Hamburg, and the attempt would doubtless have proved successful had not the Customs authorities, having suspicions, detained the whole consignment and sent it back to Germany. If the consumers of tea will not give a fair price for it, they must not expect to get a cup of tea fit to drink. Does not the pushing and puffing of common low rubbish at 1s., or 1s. 4d. per lb. not only injure the trade,

but also open the door for all sorts of adulteration to obtain a profit for the seller? It was calculated some years ago that every pound of China tea imported cost the producer or importer 11d. per lb. Some reduction might be made nowadays from this for reduced freights and expenses, but say it now costs 9d. per lb., add 6d. duty, and where does the profit for the retailer come in? If the public would only understand that really choice tea, not only palatable but refreshing, can be made at home for ½d. per cup, they would soon give up drinking low common tea which produces dyspepsia, and which, instead of refreshing, causes bad health in so many cases."



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,
LIMITED
HAMILTON.

PRATTS FOOD

A Money-maker at this
Season of the Year.

Have you seen our great advertising offer? We create the demand for Pratts Food and **advertise your own business** at the same time.

ROBERT GREIG & CO.,
TORONTO.

SHORT ROLLS AND SHOULDERS

choice sugar-cured meats
and just the line for slicing,
at reasonable prices.

Write us for quotations
on these and also *Hams,*
Bacon, Lard, Cheese.

F. W. FEARMAN CO.,
LIMITED

PORK PACKERS AND LARD REFINERS.
HAMILTON.

VINEGAR

is an article upon
which the grocer has a fair
margin. Then why risk
your customers' pickles, and
your own trade, by selling
goods other than the best?
Every dealer acknowledges
that **The Wilson, Lytle,
Badgerow Co., Limited,**
of Toronto, turn out the
very best and purest vinegar
made in Canada. So handle
only their goods.

A CORNER FOR CLERKS.

Personal and other items for this department will be gratefully received.

JUST FOR CLERKS.

DO not start a store until you are situated so you can own it and have a little surplus besides, says Storekeeper. There are plenty of stores in the city, and also in the country, which are started by ambitious and energetic young men who could make good salaries as clerks; and these are often started with limited capital, and with the backing of some wholesale house. The young man works all the time, eats and sleeps in the store, has no nights off. His life is a constant grind; each month finds him a little more in debt, and, finally, the wholesale house takes his all—its own goods, the young man's money and what goods he has bought from some one else. It all goes! There is no friendship in a chattel mortgage! Then he is ashamed to go home, and so he stays in the city and works for less than he could get at his own home with all its pleasant surroundings.

To change the subject now, study to become a good salesman. Your knowledge of goods is of no use unless you can sell them.

Be a "good fellow"; be careful at all times (even if your head does ache) but do not let people—especially young people—get too familiar with you, or they will make the store a loafing place. Never trust them for goods without consulting your employer.

Do not forget that you are not accommodating a customer by waiting on him. It is the customer who is accommodating you. It is of no use to advertise for trade if the customer is not well treated on his first visit; if he wants what is not in stock, use every effort to obtain it, and, no matter how small the order is, do not keep the customer waiting for it, but send it to him. People are continually changing from one store to another, and, if they do not get the proper attention from you, they will go where they can get it.

No clerk should take the responsibility of "talking back" to a customer. If he ever owns a store, he will think twice before losing a sale or a customer. If your employer's business is sufficient to pay a good salary to a clerk, it is to your interest to increase it, rather than diminish it by surly manners or inattention to customers. Your employer may notice these things more than you think.

MR. CHISHOLM HAS CLEARED OUT

THE "enquete" in the charge of conspiracy to defraud the Merchants Bank of Halifax of the sum of \$220,000 by means of fraudulent warehouse receipts and fictitious bills of exchange, prepared against Alex. McCullough, vice-president of The Croil & McCullough Dairy Co., Donald J. McGillis, and Thomas J. Chisholm, secretary-treasurer and manager, respectively, of The Montreal Cold Storage and Freezing Co., also in liquidation, was commenced on Wednesday afternoon, October 10, in Montreal, before Judge Choquet.

Mr. D. M. Stewart, inspector of the Merchants Bank of Halifax, swore that he heard Mr. McCullough admit to Mr. Pease, the general manager, that he had benefited to the extent of \$50,000, at least, from the money obtained under these fraudulent warehouse receipts. Besides, Mr. Pease and himself, he said, Mr. Chisholm was there. Mr. Stewart also stated that Mr. D. J. McGillis, when questioned about the warehouse receipts, said: "I am the guilty party through all this theft." Mr. McGillis also stated to Mr. Stewart that Mr. McCullough, of The Croil & McCullough Dairy Co., was the other party guilty with himself.

On Monday, when the case came up in court, T. J. Chisholm did not appear. It was found he had left the city Saturday night for unknown parts, and he had accordingly forfeited his bail. The examination of Messrs. McCullough and McGillis continued.

Mr. Pease, the general manager of the Merchants Bank of Halifax, corroborated Mr. Stewart's evidence in regard to McCullough confessing he had gained to the extent of \$50,000 by the issue of bogus receipts.

A LOCOMOTIVE OF GROCERIES.

In the window of Empey Brothers' store is a locomotive made out of groceries and grocery packages, which attracts as much attention as the Shay locomotive which is running between Rossland and Trail. The driving wheels are made of large cheese, and the small wheels of lard cans. The boiler consists of a large coffee can and wash tub. The cab is made out of eight vases of lye with a top improvised from a tea case.

The windows of the cab are of tinfoil.

The headlight is made of Christie crackers. The smokestack is constructed of two cans of chocolate surmounted by a china bowl. The whistle is fashioned out of a box of mustard and a bottle of Tabasco sauce, and is, therefore, hot stuff. The bell consists of a can of shredded ham. The engineer and fireman on such a locomotive as this need not go hungry when on a long run.—Rossland Miner.

EARLY-CLOSING MOVEMENT.

THE early-closing sentiment is spreading. Toronto, Winnipeg, and Kingston have all passed early-closing by-laws within the last year. The grocers of Hamilton are petitioning for a similar law.

Several small places have taken hold of the matter in earnest. The merchants of Hanover, Ont., decided a few days ago to close their respective places of business from October 1 until May 1 at 8 o'clock sharp.

On Thursday evening, last week, a meeting of the merchants of Stirling, Ont., was held to discuss the matter, when it was decided to close all business places at 6 o'clock p.m. on Monday, Wednesday and Friday evenings during the winter months, except the week preceding and following Christmas.

RODNEY'S NEW STORE.

Mistele Bros. & Co., general merchants, Rodney, Ont., have moved into their new store, and are being congratulated by customers and friends on its striking appearance. It is finished in sycamore with fine mirrored columns and metallic ceiling. The windows, shelving, etc., are finished in the most up-to-date manner, giving it that bright, attractive appearance which is a feature of the truly modern store.

INQUIRIES AND ANSWERS.

H. McKenzie, Chippewa.—The names of the firms you want are: McWilliam & Everist, M. H. Peterson & Co., The Dawson Commission Co., Limited, all of Toronto.

The Wm. Lamb Co., biscuit manufacturers, Ottawa, have decided to rebuild their factory, which was recently destroyed by fire.

George Young, grocer, Hintonburg, Ont., has increased the floor and shelf area of his store, as his business has grown considerably of late.

Mr. Gaspard Deserres has purchased the produce establishment formerly conducted by C. Langlois & Co., at 241 St. Paul street, Montreal, which will resume business with Mr. C. Langlois as manager.

A Small Sample Lot

DUE TO ARRIVE IN A FEW DAYS:

250 Cases California Santa Clara Prunes, 60/70

"CASTLE BRAND," in 5-lb. tins, Cases, 60 lb.

40 CENTS PER TIN.

NO PRO RATA BUSINESS with us! We deliver what we sell! We have received, this year, only ten per cent. of the quantity of "HORSE SHOE" SALMON we purchased, but, as usual, have filled our orders IN FULL, and with "HORSE SHOE" SALMON.

Just 300 Cases, R. O'Leary's "Jubilee Brand"
Selected Blueberries, 2-lb. cans
75c. per dozen.

Ex Allan Line Steamer Numidian
120 Cases Eleme Table Figs, Protopazzi Bros.
"Shield Brand."

Ex Allan Line Steamer Montevidean
2,000 Tapnets Comadre Figs.

Ex Thomson Line Steamer Escalona
1,500 Half-Cases Fine Provincial and Fine
Filiatra Currants.

HUDON, HEBERT & CIE.

MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THOMSON & CO., general merchants, Schreiber, Ont., have assigned to C. C. Scott, Hamilton.

J. M. Cassidy, grocer, Chatham, N.B., has assigned.

J. L. Langlais, general merchant, Amqui, Que., has assigned.

J. W. Keast, grocer, St. John, N.B., is offering to compromise.

J. A. Beauchamp, grocer, Montreal, is offering 35c. on the dollar.

Daniel M. Shields, grocer, Petrolea, Ont., has assigned to Charles Egan.

E. E. McNutt, grocer, Truro, N.S., is offering 50c. on the dollar, cash.

F. Patry & Co., grocers, Quebec, have compromised at 50c. on the dollar.

A. Bussiere, general merchant, Stanfold, Que., is offering 65c. on the dollar.

The bailiff is in possession of D. E. Morlock & Co., grocers, Waterloo, Ont.

Savage Bros., merchants, Revelstoke, B.C., have assigned to James B. Smith.

C. McCall, general merchant, Starbuck, Man., has assigned to J. K. McLennan.

Alex. Desmarteau has been appointed curator of Joseph Asselin, jr., grocer, Montreal.

V. E. Paradis has been appointed curator of D. Tremblay, general merchant, Point A'Pic, Que.

The demand of assignment made upon Barret & Connell, grocers, etc., Montreal, has been withdrawn.

E. E. McNutt, grocer, Truro, N.S., has assigned. A meeting of his creditors will be held to-day (Friday).

Smith, Fischel & Co., manufacturers of cigars, St. Jerome, Que., have assigned, and a meeting of their creditors will be held on October 20.

Larue & Pickard, general merchants, Edmonton, N.W.T., have assigned to C. W. Cross, and a meeting of their creditors will be held in Montreal on November 2.

A meeting of the creditors of The John Tobin Co., Limited, wholesale grocers and tea importers, Halifax and Vancouver, will be held on October 19. (This firm is entirely distinct from John Tobin & Co., wholesale grocers, Halifax.)

PARTNERSHIPS FORMED AND DISSOLVED.

Bicknell & Marquis, general agents, Montreal, have dissolved.

McLeod, Moore & Co., tea merchants, Amherst, N.S., have dissolved; C. W. Moore retiring.

Steele & Dart, general merchants, Ridgetown, Ont., have dissolved partnership, Thomas Steele continuing.

T. B. Escott & Co., wholesale grocers,

London, Ont., have dissolved, J. E. Hazard retiring. The style remains unchanged.

SALES MADE AND PENDING.

The stock of A. J. Clement, grocer, Montreal, has been sold.

The stock of Joseph Pepin, general merchant, St. Albert, Ont., has been sold.

CHANGES.

Ann Crittle, grocer, London, Ont., has sold out to W. Murney.

Emma J. Farrow, grocer, Stratford, Ont., is closing up her business.

Charles F. Barker, grocer, Nanaimo, B.C., is removing to Ladysmith.

M. R. Campbell, grocer, etc., Fingal, Ont., has sold out to George Taylor.

J. L. Terry, general merchant, Midway, B.C., has removed to Rossburg, Wash.

Sophia Delasala, candy manufacturer, Winnipeg, has sold out to Hazelwood & Co.

J. S. C. Lang, general merchant, South Monaghan, Ont., has sold out to Joseph A. Porter.

Paul Bissonette, general merchant, Caselman, Ont., has opened a branch at South Indian.

G. S. Marceau has registered as proprietor of Marceau & Gauvin, general merchants, Quebec.

Wm. Hunter & Co. have bought out the Western Mercantile Co., Limited, grocers, Nelson, B.C.

The business of A. R. Smith, general merchant, Brussels, Ont., is advertised to be closed out.

Krotz & Walter, general merchants, Listowel, Ont., are advertising to close up their business.

Thorne & Co. have bought out the wholesale tea business of John Tobin & Co., Limited, Vancouver.

Shera & Co., general merchants, Fort Saskatchewan, N.W.T., have opened a branch store at Star, N.W.T.

Miss M. H. St. Laurent has registered as proprietress of Theo. St. Laurent & Co., general merchants, Nicolet, Que.

George Brownell, general merchant, Amherst Shore, N.S., has sold out to J. E. Pipes, who will continue the business.

Daniel S. Perrin, London, Ont., has registered as proprietor of D. S. Perrin & Co., wholesale confectioners, Montreal.

G. E. Sauviat, A. L. Sauviat, and J. E. Sauviat have registered as proprietors of Sauviat & Fils, fruit dealers, etc., Quebec.

Meredith & Church, general merchants, South Indian, Ont., have disposed of a portion of their stock and moved to Depot Harbor, Ont.

FIRES.

Wm. Parish, grocer, Athens, Ont., has been burned out; insured.

Charles F. McLean, grocer, St. Stephen's, N.B., has been burned out.

DEATHS.

George A. Axtell, grocer, London, Ont., is dead.

David Shannon, general merchant, of Logan's Tannery, N.S., is dead.

Duncan McDonald, of McDonald Bros. & McLean, lobster packers, etc., Wallace, N.S., is dead.

James P. McIntosh, of P. McIntosh & Son, manufacturers and wholesale dealers in flour, breakfast foods, etc., Toronto, is dead.

HOW RUSSIA CORNERS SUGAR.

In an interesting article on this subject a writer in a recent *Fortnightly Review* says that each year the Minister of Finance fixes the amount of sugar which shall be produced in the empire and sets the price at which it shall be sold. The average domestic consumption is about 1,000,000,000 lb. This is announced as the legal limit of production which shall be put upon the market during the year. In addition to this, it is allowed to manufacture 180,000,000 lb. more, which is placed in storage. The 1,000,000,000 lb., as it is sold, pays an excise tax of 2½c. a lb. If at any time through increased demand sugar becomes worth more than the price fixed by the Government the 180,000,000 lb. in reserve are allowed to reach the market free of excise duty. If this does not supply the market at the legal price the Government itself will buy from foreign countries enough sugar to supply the need for a bear influence upon the price. This has been done by Russia twice during the past 10 years. This system, of course, precludes any export business in sugar, but the Russian Government does not believe that the exporting of sugar from Russia can be made profitable or advisable, so it does not encourage it.

NEW TEA PACKAGE.

E. D. Marceau, Montreal, is adopting a unique scheme to make his "Blue Jay" tea popular. He has had this popular brand of Japan tea put up in 5 and 10-lb., as well as 20, 30 and 40-lb., packages, each with its own matting. A good customer will buy a 5 or 10-lb. package in this form in the retail store, in order to feel sure that he is getting the real imported article. It is a good idea, and ought to work well.

Anderson's grocery store, Fairview, B.C., was entered one night recently and hams, baking powder, cheese, and even butter were taken, besides other and smaller goods. It is believed the thief was a Chinaman.

JAPAN TEAS

are looked up to
because they are the



**PUREST
CLEANEST
HEALTHIEST
MOST INVIGORATING
MOST PROFITABLE and
MOST POPULAR**

**TEAS
imported
into
Canada
and the
United
States.**



THAT THE PUBLIC DEMAND THEM IS * * *
CLEARLY PROVEN BY THE LARGE AMOUNT
CONSUMED IN CANADA, THE UNITED STATES
AND EVERY OTHER COUNTRY EACH YEAR.
THEY ARE GROWN IN SOILS PARTICULARLY
ADAPTED TO THE PRODUCTION OF TENDER
LEAVES. * * * * *

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

PARAPHRASED.

UNDER the foregoing title the G. H. Oliver Wall Paper Co., St. Louis, have issued the following hit-off on some of their contemporaries :

"On an open market like that of the present season (1900 01), if you should take some of the wall paper circulars that are being sent you and divest them of the language in which they are clothed, and invest them with language best suited to what they actually represent, you would have a trade circular very different from the one issued. It might not be as elegant, but it would be more truthful.

"The following paraphrase of some of these circulars contains much more of truth than poetry :

OUR ANNUAL ROMBEAST!

Dear Sir,—Our new line of wall paper is now ready. It has less leaves to the book and more books for its size than any of our competitors.

It is composed chiefly of ancient styles printed from the oldest rollers the Jim Crow factories we represent could find.

Our customers, as a rule, know so little about wall paper, they are unable to appreciate anything else.

In the above, as well as all other respects of like description, we challenge competition.

We started out for perfection in this direction, and we are steadily gaining ground. We expect to arrive there next year.

It gives us much pleasure to announce (as we have annually done the past 40 years) that our line is much fuller of old goods than ever before, and that in this way, if in no other, it far surpasses our former efforts.

Our truck is cheaper than anyone else's, prices being way under what the goods cost us.

LISTEN TO THIS!

We have browns at ¼ cent a roll, whites at ¼ of a cent, and better whites and glimmers at 1 and

1½ cents, and bronzes in large variety at 1 cent, 1¼ cents, 1½ cents a roll.

When you see these goods you will be compelled to admit it is all they are worth.

The cheaper they are the shorter the lengths of the rolls, to suit the prices.

LOOK! LOOK! LOOK!

We make no charge for borders or ceilings where side walls are purchased in fifty-piece lots or less.

The above prices are a snap, being but a fraction of what it cost to make the goods.

Our salesman, Mr. Talk-you-to-death, will shortly call and take your order. He is a new man, and we hired him because he is cheap. He is confident he can borrow enough money from the trade to keep him going, along with what we promise to pay him.

This is a good recommendation, even if he don't know much about the wall paper business.

If you take his advice and buy what he suggests, and don't know anything about, you will be sure to get rid of them in time. If you don't, the sheriff will assist you in doing so when your account becomes due.

The salesman who will call on you is strictly honest, and has made a solemn agreement with us not to stuff your order more than 75 per cent.

We are banking on your not looking at any other line but ours, as it would be a foregone conclusion should you do so, you would get your eyes open, and we would have to look elsewhere for a place to unload our plunder.

Yours for profit only,

CHESTNUT & LYE.

An Annapolis, N.S., despatch states that the International Packing Co., of Worcester, Mass., have decided to start a factory for the manufacture of pickled, dried, smoked, and canned fish, sardines, medicine, and curriers' oil, fish glue and fertilizer, hams, bacon, lard, and pork products, evaporated and preserved fruits and vegetables, pickles and vinegar, at the mouth of Bear river, N.S.

MANITOBA'S WHEAT YIELD.

A despatch from Winnipeg says that J. K. Macdonald, of Toronto, managing director of the Confederation Life Assurance Association, has returned from an extended trip of inspection through the Manitoba wheat fields, during which he drove nearly 600 miles. Interviewed on his return, Mr. Macdonald said: "With regard to the condition of the wheat crop, I am firmly convinced that if the present fine weather will now hold up, and give an opportunity of saving the wheat, that a very pleasant surprise is in store for the Province; in other words, that the yield will be very much greater, with less injury in consequence of the wet, than is generally anticipated.

"So far as the grain which came under my observation goes, in the grown part of it it is in comparatively small proportion to the total crop. The greatest loss, it seems to me, will arise from shelling. I had heard, so far as threshing was done, of yields that were a great surprise to me. I know of one case of 40½ bushels per acre and another case of from 30 to 35 bushels per acre. The prices that are being paid for wheat are most encouraging. I have some samples with me at Hamiota, which I found was classed as No. 2 hard, and this class was purchased at 68c., and a much inferior quality, I don't know if it was graded or not, brought 58c. Yet another class, which last year would never have been looked at for a moment, was sold at 51c. While it is borne in mind that the ruling price last year for No. 1 hard was from 50c. to 53c., and that the bulk of it would be sold at 51c., it indicates that even with the present crop, the Province will be much better off than was anticipated."

IT WILL PAY YOU TO HANDLE

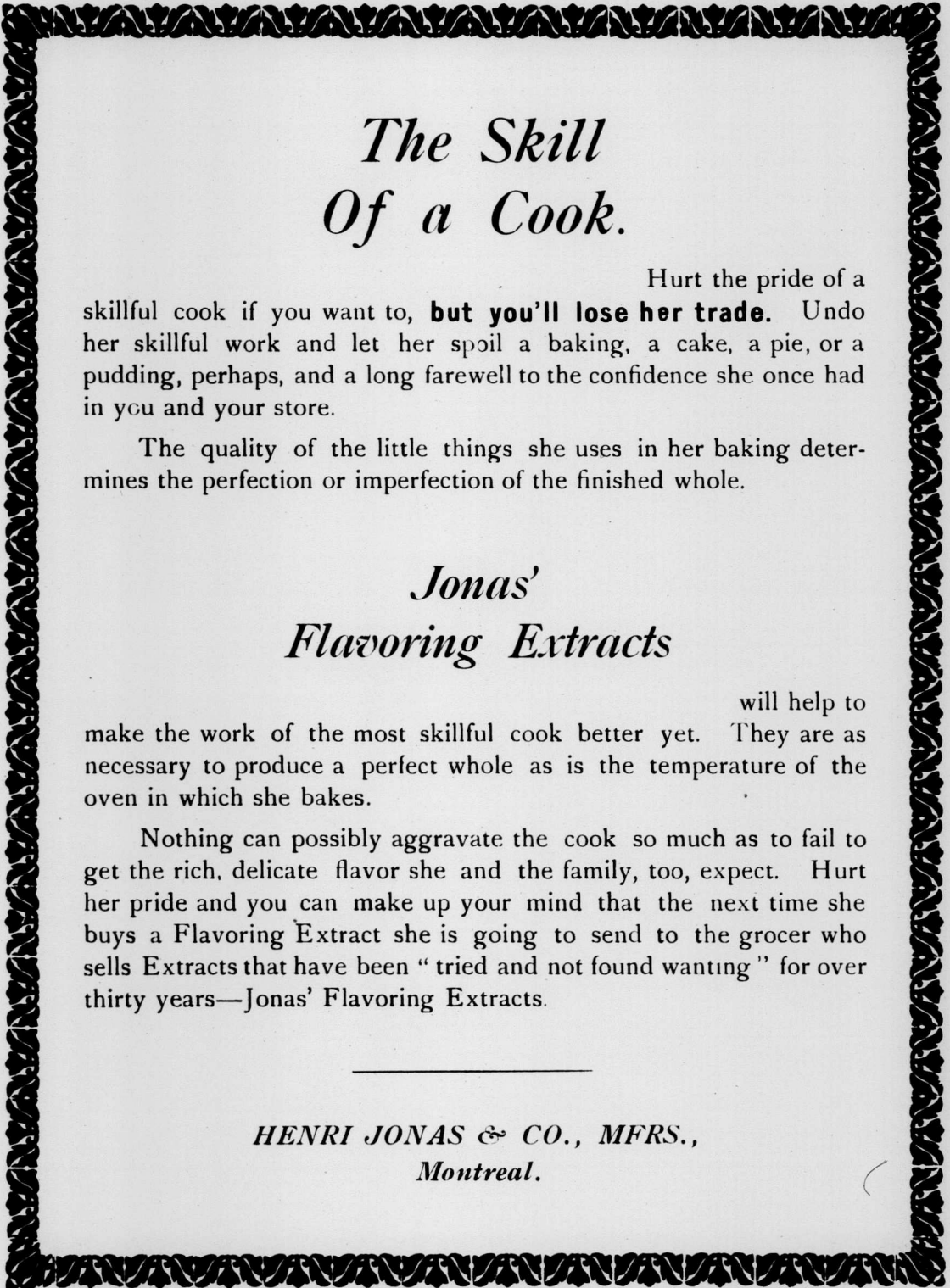
REGISTERED
Bow Park
BRAND
HAMS

Finest in Quality.
Prices Right.
Drop us a Card for Price List.

REGISTERED
Bow Park
BRAND
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

A decorative border with a repeating floral or scrollwork pattern surrounds the central text.

The Skill Of a Cook.

Hurt the pride of a skillful cook if you want to, **but you'll lose her trade.** Undo her skillful work and let her spoil a baking, a cake, a pie, or a pudding, perhaps, and a long farewell to the confidence she once had in you and your store.

The quality of the little things she uses in her baking determines the perfection or imperfection of the finished whole.

Jonas' Flavoring Extracts

will help to make the work of the most skillful cook better yet. They are as necessary to produce a perfect whole as is the temperature of the oven in which she bakes.

Nothing can possibly aggravate the cook so much as to fail to get the rich, delicate flavor she and the family, too, expect. Hurt her pride and you can make up your mind that the next time she buys a Flavoring Extract she is going to send to the grocer who sells Extracts that have been "tried and not found wanting" for over thirty years—Jonas' Flavoring Extracts.

*HENRI JONAS & CO., MFRS.,
Montreal.*

THE ART OF WINDOW DRESSING. SOME TIMELY SUGGESTIONS.

A COFFEE ADVERTISING WINDOW

By John Joseph Quinn in Grocery World.

WITH the cooler weather that is now due many people who have been drinking little or no coffee during the summer months will begin to buy coffee in larger quantity. A good way to take advantage of this would be to make a window display of coffee, and the best results are likely to come from a display of one of coffee only. If the paper bags in which coffee is sold are of a special color,

THE DRAPING OF THE WINDOW

should be of a color that will contrast with and form a good background for the color of the bags.

If white or blue bags are used, yellow would be a good color for the drapery. If yellow bags are used, deep red drapery would form an excellent background, and red bags would make a nice display with a white background. Whatever color is used should be used all around the top, bottom, sides and back, if the window is inclosed. If the back of the window is open so as to permit a view of the store from the street, which is

AN EXCELLENT IDEA

where the goods in the store are properly arranged, the drapery in the back should be carried up to a sufficient height to form a proper background, and no higher, with the drapery on the sides of the same height, and in this case no drapery whatever on the top of the window.

THE DRAPERY ON THE SIDES

and back of the window, even though it consists of one plain color, can be made very attractive-looking by pleating it in narrow pleats as it is tacked on. If this would require too much work, almost the same effect can be produced by pleating the drapery for the first foot and then run a foot plain, pleat the third foot, and every following alternate foot. This will look almost as well, and requires only half the time that full pleating would require.

Where the drapery is not carried to the top of the window, a finish is required for the drapery where it ends. The simplest way to prepare this with a pretty effect is to tack one width of the decorating material in one continuous length all the way around the sides and back of the window, right over the top of the pleating, this strip to be fastened at the top only and then let fall its full width. After it is fastened, gather up

the first end of it from the bottom and tack it on a line with the top, in the form of a loose rosette. Repeat this every 18 or 24 inches, or whatever distance apart will carry the

LINE OF ROSETTES

around the window in regular intervals.

Get a good-sized box or case about 30 inches deep. If a case of this depth cannot be secured, obtain one large enough otherwise—not less than three feet long and as wide as the window will permit—and place it on any foundation which will raise it high enough for the top of the case to be about 30 inches from the floor of the window. Fasten a piece of burlap coffee-bagging over the top of this box in such a manner that the edges will be firmly fastened to the box, but without drawing the burlap tight, as it should be allowed to sink down in the centre 8 or 10 inches when filled.

After this case is placed in the centre of the window, pile in

NEAT ROWS OF PAPER COFFEE BAGS

filled with sawdust or chaff, and neatly tied and folded to look as if they were pound packages of coffee, all around the case in such a way that the case will be completely hidden. After this is done, fill the case with all the coffee it will hold piled up as high as it can be without running over on the bags, but keep the edge of the burlap from showing by keeping it covered with

coffee. By preparing the case in the manner described, a good display can be made with about one-third of the coffee necessary to make the same display without the case.

MAKE A PYRAMID OF BAGS

neatly filled and tied, like those around the case, on each side of the window, and have a large card, neatly lettered with the following, hung from the gas jet right over the coffee:

EVER of our 25c. coffee?
DRINK It is as good as you pay 30c. or 32c.
A for elsewhere, because other store-
CUP keepers want more profit than we do.

If this sign does not tell the truth about the coffee displayed, make the necessary change to suit the actual price and value of the coffee, but keep the sense of the "ad" the same. Of course, the coffee must be as good as represented, otherwise the whole display will do harm instead of good.

The coffee can be sold right from the window, weighing each pound as called for from the pile on display, but care must be taken to keep this replenished frequently, so that the display will be kept intact during the time it is in the window.

LARGE SALE OF RUBBER GOODS.

Benning & Barsalou, auctioneers, will sell by order of the Canadian Rubber Co., at their warerooms, No. 333 St. Paul street, Montreal, on Thursday, October 25, over 12,000 cases of rubber boots and shoes, being seconds of this year's production, and first quality goods in stock, which they desire to clear before moving to their new premises. Catalogues will be mailed on application.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.
LIMITED
MONTREAL, QUE.



CARR & CO'S

CELEBRATED

Cafe Noir Biscuit

(The Original and Genuine)

We carry it in stock and we can Sample your Trade.

Send in a list of customers.

FRANK MAGOR & CO.

CANADIAN AGENTS

16 St John St., MONTREAL.

Reliable goods bring you new customers.

Southwell's Pure Fruit Jams



Are always reliable.

They stand at the head.
Send for reduced price list.

FRANK MAGOR & CO.

AGENTS FOR CANADA

16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

October 18, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	
Size 1, in 3 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00

Diamond—	W. H. GILLARD & CO
1 lb. tins, 2 doz. in case.....	per doz 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	1-c.	\$
3 "	6-oz.	
2 and 3 doz.	12-oz.	
2 and 3 doz.	16-oz.	
1 doz.	2 1/2-lb.	
1/2 and 1 doz.	5-lb.	

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$
4 "	6-oz.	
4 "	8-oz.	
4 "	12-oz.	
4 "	16-oz.	
1 "	2 1/2-lb.	
1 "	5-lb.	

JESSEY CREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 " ".....	1 25
1 " 2 " ".....	2 25

BLACKING.

CARR & SONS.	per gross
No. 2—1/4 gross boxes.....	2 70
No. 4—1/4 gross boxes.....	5 75
No. 5—1/4 gross boxes.....	8 00

SHOE POLISH.

HENRI JONAS & CO.	Per gross
Jonas'.....	\$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16
Nixey's "Cervus" in squares, 1 oz. in bags, 1/2 and 1 oz., and in pepper boxes, 2c. and 10c.	

BLACK LEAD.

Reckitt's, per box.....	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
Nixey's Refined 1d 2d and 1a. pkts.	
" Silver Moonlight 5 and 1c. pkts.	
" Nixelene Stove Paste 1d 2 1/2d. 5d. size.	
Nixey's Jubilee round lead in 1 and 2 oz. blocks.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

BISCUITS.

PEEK, FREN & CO.	
Metropolitan mixed.....	40 lb. tins 10c.
Florence Wafers.....	8 lb. tins 36c.
Venice Wafers.....	8 lb. tins 36c.
Florence Wafers.....	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents.	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.	
Mushrooms, Rionel.....	\$14 75
1st choice Duthell.....	17 50
1st choice Lenoir.....	18 50
extra Lenoir.....	20 00
Per case, 100 tins.	

FRENCH PEAS—DELORYS.

HENRI JONAS & CO.	
Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & CO.	
1/2 Trefavennes.....	\$9 00
1/2 Rolland.....	9 50
1/2 Delory.....	10 50
1/2 Club Alpins.....	11 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.....	0 35
Smaller quantities.....	0 37 1/2

CADEBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40
Rock Chocolate, 100g.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

TODD HUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.....	0 30
Caracas, 1/4's—6 and 12 lbs.....	0 35
Premium, 1/4's—6 and 12 lbs.....	0 30
Sante, 1/4's—6 and 12 lbs.....	0 26
Diamond, 1/4's—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.....	0 30
Pearl.....	0 25
London Pearl 12 and 18 ".....	0 22
Rock.....	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, pkgs., per doz.....	1 40

Chocolate—	FRY'S.	per lb.
Caracas, 1/4's, 6-lb. boxes.....		0 42
Vanilla, 1/4's.....		0 42
" Gold Medal " Sweet, 1/4's, 6 lb. bxs.....		0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.....		0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.....		0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.....		0 24
Cocoa—		per doz
Concentrated, 1/4's, 1 doz. in box.....		2 40
" 1/2's.....		4 50
" 1 lbs.....		8 25
Homeopathic, 1/4's, 14 lb. boxes.....		
" 1/2 lbs. 12 lb. boxes.....		

JOHN P. MOTT & CO.'S.	
R. S. Melndos Agent, Toronto.	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liqueurs.....	0 19

OWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.....	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.....	2 25
Scrubbe Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes.....	0 25
Royal Navy Chocolate, 12 lb. boxes.....	0 30
Mexican Vanilla Chocolate, 12 lb. bxs.....	35

OHESSEK.	
Imperial—Large size jars, per doz.....	\$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Paragon—Large size, per doz.....	8 25
" Medium size.....	4 50
" Small size.....	2 40
" Individual size.....	1 00

JAMES TURNER & CO.	per lb
Mecca.....	0 32
Damascus.....	0 28
Cairo.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 12 1/2

BENSON'S ENAMEL STARCH

A COLD WATER STARCH

MADE and GUARANTEED by

The Edwardsburg Starch Co., Limited.

SEE OUR PRICE LIST.

THE EDWARDSBURG STARCH CO.,

Works, CARDINAL, ONT.

Limited.

53 Front street East,
TORONTO.

ESTABLISHED 1858

164 St. James stree
MONTREAL.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

TODD HUNTER MITCHELL & CO.'S

Excelsior Blend.....	0 32
Jersey ".....	0 29
Rajah ".....	0 20
Old Government Java.....	0 28
Maracaibo.....	0 18
West India.....	0 16
Rio, choice.....	0 12

CLOTHES PINS
BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case.....	0 55
4 doz. packages (12 to a case).....	0 70
6 doz. packages (12 to a case).....	0 90

EXTRACTS.
HENRI JONAS & Co.

1 oz. London Extracts.....	36 00
1 oz. " " (no corkscrews).....	5 50
2 oz. " ".....	9 00
1 oz. Spruce essence.....	6 00
2 oz. " ".....	9 00
2 oz. Anchor extracts.....	12 00
4 oz. " ".....	21 00
8 oz. " ".....	36 00
1 lb. " ".....	70 00
1 oz. Flat " ".....	9 00
2 oz. Flat, Anchor extracts.....	18 00
2 oz. Square " ".....	21 00
4 oz. " " (corked).....	36 00
8 oz. " ".....	72 00
4 oz. " glass stop extracts.....	3 50
8 oz. " ".....	7 00
2 1/2 oz. Round quintessence extracts.....	2 00
4 oz. Jockey decanters.....	3 50

FOOD.

Robinson's Patent Barley, 1/2 lb. tins.....	1 2
" " " 1 lb. tins.....	2 2 1/2
" " " Groats, 1/2 lb. tins.....	1 2 1/2
" " " " 1 lb. tins.....	2 2 1/2

JAMS AND JELLIES.
SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Raspberry W. F. Jam.....	2 00
Apricot " ".....	2 00
Black Currant " ".....	1 75
Orange Marmalade, W. F. ".....	1 85
Red Currant Jelly.....	1 55
" " ".....	1 90
" " ".....	2 75

P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.
Chocolate, 2 doz. cases \$1.25 per doz.
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.
Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz.....	\$1 05
5-lb. tin pails, 8 pails in crate, per lb.....	0 07 1/2
7-lb. wood pails, 6 ".....	0 07 1/2
14-lb. wood pails, per lb.....	0 07 1/2
30-lb. " ".....	0 07 1/2



KNIFE POLISH.

Nixey's "Cervus" 6d and 1s. tin. For price list and slicing scale apply W. G. Nixey 12 Soho Sq. London, Eng.	
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LICORICE.
YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
" Ringed" 5 lb. boxes, per lb.....	0 40
" Acme" Pellets, 5 lb. cans, per can.....	2 00
" Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " 5 lb. cans.....	1 50
" Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 73
Dulce, large cent sticks, 100 in box.....	0 75

GILLETT'S POWDERED LYE.
4 doz. in case.....

MUSTARD.
COOLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.....	\$1 40
" " 1 lb. tins, ".....	2 50
" " 1 lb. tins, ".....	5 00
Durham, 4 lb. jars, per jar.....	0 75
" " 1 lb. ".....	0 25
F. D., 1/2 lb. tins, per doz.....	0 85
" " 1/2 lb. tins.....	1 45

BAYLE'S PREPARED MUSTARDS.

1/2-lb. jars 1-lb. jars.....	\$1 20
Horseradish.....	\$1 75
English Sandwich.....	1 20
Mustard (with fine herbs).....	1 20
Packed in our self-sealing half and one-pound jars, two dozen in a case.....	1 75

English Sandwich Mustard, Mustard (with fine herbs)—

Bbls.	Half	10-gal.	5-gal.	1-gal.
50c.	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.
HENRI JONAS & Co. Per gross.

Pony size.....	\$7 50
Imperial, medium.....	9 00
Imperial, large.....	12 00
Tumblers.....	12 00
Mugs.....	13 20
Pint jars.....	18 00
Quart jars.....	24 00

MINCE MEAT.
Wetthey's Condensed, per gross, net \$12 00 per case of 3 doz., net.... 3 00

ORANGE MARMALADE.
T. UPTON & CO.

1-lb. glass.....	2 doz. case, per doz.....	\$1 05
7-lb. pails.....	pails in crate, per lb.....	0 07 1/2

PICKLES---STEPHENS'
A. P. TIPPET & CO. AGENTS.

Patent stoppers (pints), per doz.....	3 30
Corked (pints), ".....	1 90

SODA.—COW BRAND
DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.), per box.....	\$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box.....	\$3.00
Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box.....	\$3.00
Case of 50. pkgs (containing 96 pkgs), per box.....	\$3.00

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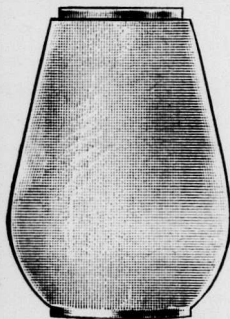
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Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

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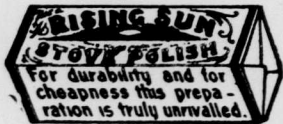
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Ortote Soap, per gross, \$10.20.
Gloriola Soap, per gross, 12 00
Straw Hat Polish, per gross, 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross boxes, \$ 8 50
Rising Sun, 3-oz. cakes, gross boxes, 4 50
Sun Paste, 10c. size, 1/4 gross boxes, 10 00
Sun Paste, 5c. size, 1/4 gross boxes, 5 00



No. 4-3 dozen in case, per gross, 4 80
6-3 dozen in case, per gross, 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.
No. 1 White or Blue, 4-lb. cartons, 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada Laundry " " " 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes, 0 07
Silver Gloss, 6-lb. tin canisters, 0 07
Edwards' Silver Gloss, 1-lb. pkg., 0 07
Kegs Silver Gloss, large crystals, 0 06
Benson's Satin, 1-lb. cartons, 0 07 1/2
No. 1 White, bbls. and kegs, 0 04 1/2
Benson's Enamel, per box, 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn, 0 06
Canada Pure Corn, 0 04 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart., 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps, 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb. boxes, 1-lb. pkgs., 0 08
GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2

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48-lb. " 16 3-lb. boxes, 0 07
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OSWEGO } 40-lb. boxes, 1-lb. packages, 0 07 1/2
CORN STARCH }
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STARCH } 6 bundles
STARCH IN } Silver Gloss, 0 07 1/2
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Cases, 64 pkgs. 48's, \$5.00
1/2 Cases, 32 pkgs. 24's, 2.50
Packages 10c. each.



Cases, each 60 1-lb., 0 35
" " 60 1/2-lb., 0 35
" " 30 1-lb., 0 35
" " 120 1/2-lb., 0 36

TEAS.



SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's, 1/2's	0 20	0 25
Green Label, 1s and 1/2s	0 21	0 26
Blue Label, 1s, 1/2s, 1/4s and 1/8s	0 22	0 27
Red Label, 1s and 1/2s	0 30	0 40
Gold Label, 1/2s	0 36	0 50
	0 44	0 60



LUDELLA CEYLON, 1's AND 1/2's PKGS.

	Wholesale	Retail
Blue Label, 1's	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Brown Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 60



CEYLON TEA, IN 1 and 1/2 lb. lead packages, black or mixed.

	Wholesale	Retail
Black Label, 1-lb., retail at 25c.	0 19	0 20
" " 1/2-lb. " " "	0 20	0 20
Blue Label, retail at 30c.	0 22	0 22
Green Label " 40c.	0 28	0 28
Red Label " 50c.	0 35	0 35
Orange Label, retail at 60c.	0 42	0 42
Gold Label, " 80c.	0 55	0 55

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and 1/2's	0 35	0 50
Blue Label, 1-lb. and 1/2's	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1's	0 19	0 25

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Something Good, 7s, 0 53

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Currency, 6s and 10s, 0 39
Old Fox, Narrow 10s, 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, 0 44
Snowshoe, pound bars, spaced 6s., 0 44
Snowshoe, 2 1/4, 6s., 0 44

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Washboards Leader Globe, 1 55
" Improved Globe, 1 65
" Standard Globe, 1 80
" Solid Back Globe, 1 90
" Jubilee (perforated), 2 10
" Crown, 1

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Royal yeast, 3 doz. 5c. pkgs. in case...

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