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BAITING CAPITAL.

The influence of what has come to be generally known as the war on business in the United States seems to be spreading to Canada. As yet, it can be said that the influence is not particularly marked, but there are ominous signs which do not bode well for Canada's future. Politicians find capitalbaiting a popular policy which has the enthusiastic support of a clamorous section of the partizan newspapers with which the Dominion is afflicted, and they are adopting it to an increasing extent. And recently there have been signs of at least the partial adoption of this kind of policy in quarters where it might be reasonably expected that a wider and more statesmanlike view of matters would be taken. The Dominion Government, for instance, puts forward proposals to amend the Insurance Act which simply mean, in effect, that if they are put into operation, the British and foreign life insurance companies who now have many millions of their capital invested in Canada in excess of the sums required to safeguard their Canadian business, and are adding to those millions, very large additional sums year by year, will be compelled in the interests of the great body of their policyholders resident elsewhere than in Canada not only to cease their policy of further investment in the Dominion, but also to gradually withdraw a large proportion of their funds at present invested here. It is inconceivable that such proposals should be seriously persisted in but that they are put forward at all is a sign of the times that is well calculated to make those controlling capital pause and think seriously.

In the matter of grossly unfair taxation of capital, the provincial governments, and through them scores of municipalities, are hardened sinners. Year by year these imposts grow more and more preposterous, as the Governments become more greedy of taxes which are so easily collectable, and it is only by a policy of passing-on as directly as possible these imposts to ultimate borrowers—a policy which is now being adopted in a number of instances—that the provincial governments through the ultimate borrowers who have votes, can be brought to reason. Not content with ridiculous taxation, the Ontario Government has lately passed a measure which is

practically a confiscation of the business plant of numerous insurance companies who have spent much money in building up their connections in that province, and have, as is generally admitted, transacted their business in a fair and honourable manner, and would have continued to transact it on the same lines under new conditions. Instead of being allowed to do that they are told that they are no good and their business is destroyed by a mechanical majority of politicians, the greater number of whom, it is safe to say, know nothing of the merits of the respective systems of workmen's compensation. After this, what business is safe in Ontario? The provincial government may take it into its head to start a provincial bank and compel everybody in the province to use it and to use no other under pain of fearful penalties. True they would make a sad hash of it, as indeed, they may well do with their workmen's compensation scheme before much time has gone by.

It is a narrow parish pump point of view which imagines that Canada is the only country in the world offering great opportunities for the employment of capital, and that no matter how unfairly it is treated, it is bound to come here auyway as a sort of last refuge. The facts are totally opposed to any view of this kind. In the next twenty years, there will be in the international money markets what Lord Milner recently called "a scramb'e for capital." More than one South American republic of enormous extent is now in much the same circumstances. as Canada, with a stable government and limitless resources which have hitherto been scarcely scratched. The Far Eastern countries are fast advancing to the same position-hundreds of millions of capital will be required by them in the next ten years, Even Russia, generally regarded on this side of the Atlantic as an old country, has not yet developed a fraction of her resources. Sentiment may count for something, but it will not suffice to offset the fatuous taxation policy of the Canadian provinces and municipalities and such disturbing incidents as that which has lately occurred in Ontario. Capital will go where it is treated most fairly, and it is a suicidal policy that indulges in the constant pin-pricking that has lately become popular with Canadian

politicians.

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Banking, Insurance and Finance

ESTABLISHED 1881.

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ARTHUR H. ROWLAND,

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MONTREAL, PRIDAY, MAY 8, 1914.

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C. N. R.'S EARNING POWER.

The Canadian Northern resolutions as presented to the House of Commons a few days ago, have continued to engage the attention of financial circles in Montreal and Toronto during the past week. Naturally there is much discussion as to the probable outcome of the large additional guarantees by the Government. Assuming that the Dominion's guarantee is placed on \$45,000,000 new C. N. R. bonds, it is probable that considerable immediate benefit will be experienced by Canada through improvement of the financial situation. Through the clearing up of construction loans and contractors' accounts, no doubt a large amount of bank advances which had been dragging along, will be liquidated-and on realization of proceeds of the bond issues a substantial further improvement will be effected in the position of the banks as regards immediately available assets. Then the expenditure of the remainder of the proceeds in advancing the construction work towards completion, should have some tendency to brighten up general trade in the localities or districts in which the disbursements are made.

THE ROAD'S EARNING POWER.

However the vital question as regards Canadian Northern finance is that relating to the ability of the road when completed to earn the interest charges on the huge amount of bonds, debentures, etc., outstanding. To do that the system will probably have to earn from \$15,000,000 to \$16,000,000 per year over and above operating expenses-that is, after the system is completed and the full amount of capitalized cost is drawing its annual interest. When it is remembered that the net earnings for the fiscal year ended June 30th, 1913, were \$7,023,867, it will be understood that a considerable increase or development must occur before there can be any certainty that the earnings of the system will do all that they are expected to do. At present the outlook for railway earnings in the Dominion is somewhat obscure. It is not known exactly how long the declining tendency will be in evidence. The earnings of all the railways will be largely influenced by the course of trade in general.

NEW YORK FUNDS AGAIN AT PREMIUM.

For a week at the end of April New York funds were quoted here at a discount; but this week again a premium is quoted showing apparently that the movement of funds in this direction was merely temporary. Local rates for call loans are unchanged at 5½ to 6 p.c. as heretofore. So far the expected sharp reductions in rates have not materialized.

AN IMPORTANT FACTOR.

With reference to the exchange rates quoted for New York funds it is to be noted that sterling exchange in New York is ruling at a high level—at or near the gold export point. This fact is of some importance to the Canadian banks and to their customers, the produce exporters, who will have a considerable amount of sterling exchange to sell as a result of the shipments of grain and other produce on the opening of ocean navigation at Montreal. Owing to the high rates for sterling at New York and the premium on New York funds here, these exporters are doubtless getting very satisfactory rates of exchange for such bills on Europe as they have to dispose of.

EUROPEAN SITUATION.

There has been continued strong competition for the new gold offered in the London market. Russia in particular has been bidding strongly for the available supplies and has succeeded in getting a considerable a nount in the past few weeks. This week most of the gold went to Paris. The shipments amounted to \$3,750,000 and the price paid was 77s. 9%d., the highest since 1909. It is noteworthy that Paris has been actively enquiring for gold in the New York market also—the activity of the French bankers in this matter and the failure of a French

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banking firm have served to revive the rumors as to serious complications in the French financial situa-

EFFECT OF BRITISH BUDGET.

Bank rate in London is unchanged at 3 p.c. In the open market call money is quoted 11/2 to 13/4; short bills are 21/2 p.c.; and three months' bills, 21/2 to 2 9-16. At Paris bank rate is 31/2 p.c.; and discounts in the private market are 234. The Imperial Bank of Germany as yet holds its official quotation at 4 p.c.; and in the Berlin market discounts are 21/4. While the European outlook for securities is uncertain, the London Statist points out that sooner or later the funds which have been accumulating in investors' hands will have to go into the market. So far as the United Kingdom is concerned the new budget of Chancellor Lloyd George, with its heavy increase of taxation largely caused by advanced social programmes has caused additional uneasiness in financial circles, inasmuch as the new imposts are placed nearly altogether on the wealthy classes.

NEW YORK POSITION.

Call loans in New York are steady-the ruling rate being 11/2 p.c. Time loans have been week. Sixty days, 234 p.c.; ninety days, 3 p.c.; and six months, 3 to 31/4 p.c.

Clearing house institutions in New York, in their Saturday statement showed a large gain in surplus

BANKS' CANADIAN LOANS: FOUR YEARS' COURSE.

(Compiled by The Chronicle).

	E TOTA	Call and short loans on stocks and bonds in Canada.	Percentage increase over same month of previous year.	Current loans in Canada	Percentage increase over same month of previous year.	Total loans in Canada*	Percentage increase ove same montl of previous year.
			10.00	\$855,381,265	+3.94	\$924,469,505	†3.83
914-	-March	\$69,088,240	†2.32 0.12	842,084,073	†4.54	913,458,675	†4.19
-	Fohruary	71,374,602	+0.18	840,883,750	†3.87	912,131,992	†3.59
	Innuary	71,248,242	3.00	852,906,548	†3.23	925,769,519	†2.75
913-	-December	72,862,971		865,888,832	†1.09	936,011.933	†0.99
	November	70,123,101	10.77	900,159,736	2.27	971,277,991 973,764,304	1.85
	October	71,118,255	†3.90	903,717,013	5.16	973,764,304	4.20
	September	70,047,291	†6.86	899.132,894	5.53	966,366,877	4.22
	August	67,233,983	†10.59		5.78	969,541,708	5.08
	July	67,991,255	†3.43	901,550,453	6.04	967,902,386	5.50
	June	68,642,377	†0.09	899,260,009 898,959,650	7.36	968,942,190	6.99
	May	69,982,540	2.46		7.90	968,722,093	7.34
	April	69,757,912	0.74	898,964,181	9.14	961,244,476	8.52
	March	70,731,030	1.27	890,513,446	11.12	953,399,525	10.22
	February	71,286,799	0.15	882,112,726	12.72	946,082,126	11.66
	January	71,376,510	0.13	874,705,616	13,73	951,987,642	12.32
912-		70,655,661	†2.73	881,331,981	13.55	945,390,114	12.23
912-	November	70,668,521	†1.93	874,721,593	14.47	953,636,521	13.86
	October	73,959,866	7.05	879,676,655	14.73	934,546,454	14.43
	September	75,205,261	11.06	859,341,193		927,240,359	15.94
	August	75,194,735	15.50	852,045,624	15.97	922,664,385	16.93
	August	70,407,734	7.76	852,256,651	17.75	917,641,944	1 17.74
	July	68,701,855	11.70	848,940,089	18.26		18.25
	June	68,305,157	18.36	837,282,550	18.24	905,587,707	17.23
	May	69,243,791	19.82	833,242,621	17.02	902,486,412	
	April	69,846,338	19.66	815,948,308	14.82	885,794,646	15.59
	March	71,181,510	20.38	793,853,547	15.18	965,035,057	
	February	71,283,166	18.41	775,972,243	13.69	847,255,409	
	January	72,640,526	13.53	774,909,172	14.45	847,549,698	
911-	-December	72,033,493	14.58	770,356,419	13.69	842,389,912	13.76
	November		7.01	768,492,008		837,580,475	12.52
	October		8.49	749,007,607		816,725,598	
	Sontember	01,111,001		734,683,962		799,790,072	
	August	65,100,110	8.75	723,765,358		789,104,646	
	July	00,000,200	10.15	717,869,386		779,376,654	9.66
	June	61,507,268		708,093,677		765,803,530	9.18
	May	57,709,853	13.00	712,032,758		769,865,448	10.33
	April	57,832,090	1 2 2 2	710,604,072		768,973,784	
	March	08,008,712	1	689,234,781		748,367,473	
	Fobruary	59,132,092		682,506,695	4 40	742,707,476	13.40
	January	00,200,701	†5.86	677,064,829		741,048,741	
1010	-December	00,000,012				740,483,991	
1010	November	62,800,515		677,617,478		744,381,680	
	October	64,561,641		679,820,039		731,405,098	
	Sentember	02,420,010		668,976,522		718,241,766	3
	August	00,427,990		657,813,770		713,089,592	
	July	60,081,256		653,008,336		710,744,878	
	June	61,598,958		649,145,920		701,405,568	
				643,246,518		697,868,566	
				638,247,23		684,495,786	
	April March			624,550,05		664,310,058	
	March	04 OFF #46		602,454,53		654,929,88	
	February			590,984,34	4	1 004,929,00	, ,,,,,

^{*} Exclusive of loans to Dominion and provincial governments.

† Decrease.

THE ROYAL BANK OF CANADA

Capital Paid up \$11,560,000 Reserves \$13,000,000 Assets \$180,000,000

HEAD OFFICE - MONTREAL.

305 BRANCHES THROUGHOUT CANADA

24 Branches in Cuba, Porto Rico and Dominican Republic Kingston, Jamaics. Bridgetown, Barbados. Nassau, Bahamas. Port of Spain and San Fernando, Trinidad.

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LONDON, Eng. Princes St., E. C.

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SAVINGS DEPARTMENT In connection with all Branches. Accounts opened with deposits of ONE DOLLAR and upwards, Interestpaid, or credited at highest current rates.

The Dominion Bank

SIR EDMUND B. OSLER, M.P., President W. D. MATTHEWS, Vice-President

C. A. BOGERT, General Manager

BANKING BUSINESS In Foreign Lands

Business Houses, Corporations, Grain, Stock and Pro-vision Dealers will find the facilities of The Dominion Bank adequate for all foreign financial dealings.

With a Branch in London, England, and correspondents in all parts of the world, transactions are speedily effected on most favourable terms. Foreign Exchange bought and sold. Prafts and Letters of Credit Issued. Advances made on Shipments, both export and import. Collections promptly made and remitted for.

Head Office C.P.R. BUILDING. Toronto

THE BANK OF TORONTO

DIVIDEND No. 131

NOTICE is hereby given that a Dividend of Two and Threequarters per cent. for the current quarter, being at the rate of Eleven per cent. per annum, upon the paid-up capital stock of the Bank, has this day been declared, and that the same will be payable at the Bank and its Branches on and after the 1st day of June next, to Shareholders of record at the close of business on the 15th day of May next.

By Order of the Board,

THOS. F. HOW,

General Manager.

THE BANK OF TORONTO, TORONTO, April, 29th, 1914.

THE BANK OF NOVA SCOTIA

HEAD OFFICE: HALIFAX, N.S.

DIRECTORS

JOHN Y. PAYSANT. President. C. HARLES ARCHIBALD, Vice-President.
G. S. Campbell, J. W. Allison, Hector McInnes
Hos. N. Curry, J. H. Plummer, R. R. Harris,
James Manchester, General Manager's Office, TORONTO, ONT.
H. A. Richardson, General Manager, D. Waters, Asst. Gen. Manager
Supts. of Branches, J. A. McLeod, Geo, Sanderson, R. Crockett.
Chief Inspector, C. D. Schurman.

150 BRANCHES 150
Branches in every Province of Canada, Newfoundland, Jamaica a Cuba,
UNITED STATES: Boston, Chicago, New York
Correspondents in every part of the World, Drafts bought and sold.
Foreign and Domestic letters of credit issued. Collections on all points,

The Metropolitan Bank

Capital Paid Up \$1,000,000.00 Reserve Fund 1,250,000,00 Undivided Profits -182,547.61

Head Office - - - TORONTO

S. J. MOORE.

W. D. ROSS. General Manager

A GENERAL BANKING BUSINESS TRANSACTED

The Bank of Ottawa

DIVIDEND No. 91.

NOTICE is hereby given that a dividend of Three per cent, being at the rate of Twelve per cent, per annum upon the paid-up capital stock of this Bank, has this day been declared for the current three months, and that the said dividend will be payable at the Bank and its branches on and after Monday, the Second day of June, 1914, to shareholders of record at the close of business on the 16th May next.

By Order of the Board,

GEORGE BURN.

General Manager.

Ottawa, Ont., April 14th, 1914.

THE COURSE OF BANK LOANS.

On another page appears a detailed tabulation of the banks' Canadian loans during the last four years, exclusive of loans to the Dominion and provincial governments. These figures make clear some very interesting points. They show the tremendous expansion in the bank loans which took place during the boom period of two or three years back and the sweeping contractions which have since been made, although even at its present lessened pace, the commerce of the country absorbs bank loans hundreds of millions of dollars larger in amount than was necessary for its maintenance only three or four years ago.

During the last twelve months, from March to March, the total Canadian loans of the banks have decreased by 3.83 per cent. or in round figures by 37 millions. This compares with an increase of 8.52 per cent. or 86 millions in the preceding twelve months and one of 15.19 per cent. or 117 millions in the twelve months, March 1911-March 1912. From May, 1911, to June, 1912, there was an almost uninterrupted monthly advance in the ratio of percentage increase of the total Canadian loans of the banks. From June, 1912, the percentage of increase month by month was consistently on the downgrade, until October, 1913. Thenceforward the comparative increases have been changed to decreases, increasing proportionately month by month until March, when a check was given to the ratio of decrease, by the substantial month's increase of about eleven million dollars in the total Canadian loans of the banks, consequent mainly upon the seasonal requirements of the lumbering industry.

In regard to the banks' current loans these have increased in amount by 365 millions since January, 1910. They expanded most rapidly in the twelve months between June, 1911, and June, 1912, when an increase of 18.26 per cent. was registered. From that time their ratio of advance gradually contracted until October, 1913, the ratio of increase being changed in November to a decrease, gradually increasing in percentage proportion until March, when the proportion of decrease showed a falling off from February, at 3.94 per cent. This 3.94 per cent. represents some 35 million dollars.

Both the current Canadian loans of the banks and their total Canadian loans reached their maximum on the present movement last September, when the cropmoving financing was in full swing. At that time the current loans of the banks reached \$903,717,013, from which high level there was a downward swing until by January 31 last, when the crop-moving financing had been entirely completed, they reached a low level of \$840,883,750, a falling off of 63 millions in four months. From this level there was an enlargement of 141/2 millions to \$855,381,265 at March 31. The high level of the total loans of the banks at September 30 last, was \$973,764,304, there being a downward swing in four months to January 31, of 631/2 millions-practically the same as in the case of the current loans. From the low level of \$912,131,992 there was a recovery of \$12,000,000 by March 31, to \$924,469,505.

The course of the banks' call and short loans during the last four years has been considerably more varied than that of their current loans. In the first six months of 1911, the banks were rigorously limit-

ing their commitments in this direction; for the next six months they lent fairly freely. In the first half of 1912, the total of these loans was gently pared down, and after they had been augmented by some 5 millions in August and September, 1912, the stopper was put on in October, 1912, and it can be said that it has scarcely yet been removed, since these loans have in the interval been kept consistently at lower levels than that recorded in October, 1912. Their lowest was in August, 1913, of \$67,233,983, a falling off of nearly seven millions from the figures of October, 1912, while at March 31 last, they were still nearly five millions below the October, 1912, level. While the banks' current loans, as already noted, have in the four years and a quarter covered by the present tabulation been increased by 365 millions, their call and short loans have increased only a little more than 5 millions. To such a considerable extent have the industrial and commercial demands of the country absorbed the attention and the resources of the banks. The financial fraternity have, of course, had other sources of supply than the banks, and it is a fortunate thing for them that this has been the case.

One result of the contraction in the banks' loans since last summer has been to widen the margin between the banks' deposits and their loans. A year ago, at the close of March, 1912, the banks had lent in Canada (excluding Government loans), 961 millions while their Canadian deposits totalled 988 millions. At March 31, 1913, the banks' loans were 924½ millions against Canadian deposits of 99134 millions—a margin of 67 millions, an increase on that of a year ago of about 40 millions.

C. N. R.'S EARNING POWER.

(Continued from p. 649.)

reserve(which amounted, in case of the banks and trust companies combined, to \$6,232,150 and served to bring the total up to \$36,486,550. The banks taken by themselves had an even larger increase to report. Their loans decreased \$11,456,000, and cash holdings increased \$12,900,000 the net result being a gain of \$11,600,000 in surplus bringing the item up to \$34,368,000.

IMPORTANT APPOINTMENTS.

During the week President Wilson announced his appointments to the Federal Reserve Board which is to be the controlling factor in the operation of the new federal reserve banks. It will be remem-bered that the Secretary of the Treasury, the Comptroller of the Currency, and the Secretary of Agriculture, who constituted the Organization Committee for the new banks stirred up a storm of criticism by their action in locating the several reserve cities and deliminating the territory to be served by each. The bad feeling and distrust created by their action has been to a considerable extent removed by President Wilson's choice of members of the reserve board. Richard Olney and Paul Warburg are to represent New England and the Eastern States; and it is believed that that they will have a most important influence in the direction of keeping the new banking institution in safe and proper paths. The other three names selected to act also inspire confidence.

National Trust Co.,

CAPITAL RESERVE \$1,500,000 1,500,000

Acts as executor and trustee under will. Administers real estate. Allows interest on savings deposits.

MONTREAL DIRECTORS

H. B. WALKER, F. V. H. J. FULLER, W. M. BIRKS

F. W. Molson, T. B. MACAULAY

TEMPORARY OFFICES:

178 St. James Street PERCIVAL MOLSON, Manager.

CAPITAL PAID UP AND RESERVE \$1,210,000 \$14,000,000 ESTATES

IN BUSINESS 21 YEARS

Carries on a fiduciary Trust business on conservative lines only.

HALIFAX ST. JOHN MONTREAL CHARLOTTETOWN ST. JOHNS, NFLD.

Dominion Trust Company

Head Office - VANCOUVER, B.C.

BRANCHES

Vancouver. B.C. Victoria, B.C. Nanaimo, B.C. New Westminster, B.C. Calgary, Alta. Winnipeg, Man. Montreal, Que. Hailfax, N.S. Charlottetown, P.E.I. London, England Antwerp, Belgium

\$2,500,000 Subscribed Capital \$2,167,570 Paid-up Capital - -Reserve and Undivided Profits

Acts as executor, trustee, guardian, transfer agent, trustee for bond holders, agent for the investment of funds and in all other trust capacities.

Loans money for clients on first mortgages on improved real estate in amounts not exceeding 50% of conservative valuations, netting the investor 6% to 7 1%. Deals in Municipal and industrial debentures.

W. R. ARNOLD, Managing Director.

EDWIN P. PEARSON

Adelaide St. East, Toronto

NORTHERN ASSURANCE CO.

AGENT

Ehe Royal Trust

ROYAL TRUST BUILDING, 107 St. James St. MONTREAL Capital Fully Paid \$1,000,000 1,000,000 Reserve Fund

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Sir William C. Van Horne, R.C.M.G., Vice-President.

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A. B. ANGUS
A. D. BRAITHWAITE
H. R. DRUMMOND
C. B. GORDON
SIR LOMER GOUIN, K.C.M.G.

A. E. HOLT, Manager

SAFETY DEPOSIT VAULTS:

Bank of Montreal Bldg., 109 St. James St., Montreal

BRANCHES: Calgary, Edmonton, Ottawa, Quebec, Regina, St. John, N.B., St. John's, Nfld., Toronto, Vancouver, Victoria, Winnipeg.



PRUDENTIAL TRUST COMPANY

Trustee for Bondholders
Transfer Agent & Registrar

Real Estate and Insurance Departments

Insurance of every kind placed at lowest possible rates.

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Terms exceptionally

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HEAD OFFICE

9 ST. JOHN

STREET \$ 874,412 MONTREAL.

B. HAL. BROWN, President and Gen. Manager.

Administrator Liquidates

The Trust and Loan Co.

OF CANADA \$14,600,000 Capital Subscribed. 2,920,000 Paid-up Capital, 1,713,193 Reserve Fund, Special Reserve Fund 511,000

MONEY TO LOAN ON REAL ESTATE AND STRENDER VALUES OF LIFE POLICIES.

30 St. James St., Montreal

IS THE ONTARIO COMPENSATION ACT CONSTITUTIONAL?

The manner in which a highly-contentious measure like the Ontario Workmen's Compensation Act was jammed through a tame legislature in order that it might be used as a general election trump card is not edifying. Probably, however, the Ontario Government realised that to deal with it in this abrupt fashion was the only way in which they could push the measure forward with any hope of success. Had the Bill been left over until another session, the opposition to it from manufacturers who are normally supporters of the party in power in Ontario would have become so strong that the party leaders could not have afforded to disregard it. The better the provisions of this highly complicated legislation were understood by those immediately affected by them, the less chance was there of their finding favor. Legislation which penalises the enterprising manufacturer, wipes out of existence the whole business in the province of a class including many highly respected members in the community-a business which had only been built up over many years by the expenditure of much capital and skill-and sets up a new bureaucracy of probably the most partizan and inefficient type, is not the sort of thing which would be likely to win favor with hard-headed Ontario business men. From the politicians' point of view, the jamming through of this legislation was undoubtedly a wise move. It will make a very effective campaign appeal to the unknowing and unthinking masses of the electorate.

More important than the question of the means by which this legislation has been pushed through is that of the constitutionality of the Act. Is the Act in fact constitutional? Is it possible for a Canadian provincial government to discriminate between classes of the community as this Act does by the favoring of one at the expense of others. British law, broadly speaking, is based upon the liberty of the individual; has the Province the right to so curtail that liberty as to compel the employers of labour within their administrative jurisdiction to insure against their liabilities for workmen's compensation in the State fund and in no other way? If in fact, the provincial government does possess these coercive powers, the matter is one of tremendous importance. Whether in this particular instance the Ontario Government has or has not exceeded its constitutional powers is purely a question of law, and it would not be a matter for surprise were the matter taken into the judicial courts with a view of obtaining a definite statement upon the point.

Bank of England rate was continued yesterday at 3 per cent,

THE LONDON AND LANCASHIRE LIFE.

For over half a century the London and Landon and Lancashire Life and General Assurance Association, Limited, has been transacting business in Canada. Established in this field in 1863, it has long since occupied a distinct and respected position among the organisations transacting life insurance in the Dominion, and it continues to make steady headway. Last year the Company issued new policies in Canada aggregating \$2,012,804 ,and raised its amount of insurance in force in the Dominion to \$15,295,000. The Company's Canadian assets at December 31 last, amounted \$5,714,303, an increase of over \$400,000 upon the amount reported for 1912. The Association has a matured and wide-spread organisation throughout Canada, with at the head of it, Mr. Alex. Bissett as Canadian manager. Since Mr. Bissett took charge, considerable headway has been made in the Canadian business, and there is every reason to believe that under his experienced direction the future will continue to see a steady expansion of this Company's Canadian

THE RECORD OF 1913.

The Association's annual report shows that 1913 provided the London and Lancashire Life with an excellent record of achievement. While the figures are not quite so good as those reported for 1912, which was the closing year of a quinquennium and, therefore, somewhat exceptional, they compare very favorably with previous normal years. New life business amounted to \$4,043,625, of which, as indicated above, a substantial proportion came from the Canadian Field. The new annual premium income was \$147.555. The total net life premium income was \$2,073,865, the income from investments making the total income \$2,882,225. Claims by death, with bonus additions, amounted to \$842-, 795, and were not only well within the expectancy, but showed an exceedingly favorable experience since they were nearly \$130,000 lower than in 1912. Matured endowments with bonus additions represented \$505,870. After payment of all outgoings, the life and annuity fund showed an increase of \$688,055, an advance of \$34,000 on the expansion of 1912, thus raising it to an aggregate of over \$19,000,000. The total assets of the Company now stand at \$20,646,078.

The statement of assets contained in the balance sheet shows that the great bulk are invested in the highest grade of securities, well distributed among various classes. As previously noted, the London and Lancashire Life has very large investment interests in Canada, and these are being steadily increased from year to year. It was stated a year ago in connection with the close of the quinquennium that the actuarial valuation was made upon a more stringent basis than had been formerly used, and that the directors had continued their policy of sterngthening the reserves and improving the profitearning power of the Association. The followingup of this wise policy should mean much for the London and Lancashire Life's growth in the future. Mr. W. Aeneas Mackay, the skilful general manager, has become well-known in Canada, by frequent visits, and under his direction, the present results shown by the London and Lancashire Life, in the various fields in which it operates are likely to be the pre-

cursors of even larger figures.

"INVESTMENTS" --- A Much Misused Term

Many who should be, and think they are laying up money for their old age, are misled into so-called "investments," where their hard-earned money is jeopardised, and frequently lost, though it is of the utmost importance to them and to those who may be dependent upon them that its absolute safety should be beyond peradventure.

To those who may be dependent upon them that its absolute safety should be beyond peracerluter. To those who should invest safely and with caution, not speculate, the bonds of the Canada Permanent Mortgage Corporation can be confidently recommended. This Corporation is most conservative in the investment of the funds entrusted to it. For considerably more than half a century it has held a leading position among Canada's financial institutions, and its bonds are a LEGAL INVESTMENT FOR TRUST FUNDS. They are issued for one hundred dollars and upwards. Write for full particulars.

CANADA PERMANENT MORTGAGE CORPORATION

Paid up Capital and Reserve Fund exceed TEN MILLION DOLLARS. Toronto Street, TORONTO.

Established 1855



LLOYDS BANK LIMITED.

Chairman: R. V. VASSAR-SMITH. Deputy Chairman: J. W. BEAUMONT PEASE.

Capital Subscribed -£26,304,200 Capital paid up 4,208,672 Reserve Fund 3,000,000 Advances, &c. 50,871,240 Deposits, &c. 91,947,968

THIS BANK HAS OVER 650 OFFICES IN ENGLAND AND WALES.

Colonial and Foreign Department: 60, Lombard St., London, Eng. PARIS AL'XILIARY: LLOYDS BANK (FRANCE) LIMITED, 26, AVENUE DE L'OPERA.

London Agency of the IMPERIAL BANK OF CANADA.

NOTICE OF QUARTERLY DIVIDEND

Notice is hereby given that a Dividend at the rate of Seven per cent. (7 p.c.) per annum upon the paid up Capital Stock of this Bank has been declared for the three months ending the 31st May, 1914, and that the same will be payable at its Head Office and Branches on and after Monday, June 1st, 1914. The Transfer Books will be closed from the 16th to the 30th May, 1914, both days inclusive.

By Order of the Board,

JAMES MASON,

Toronto, April 20th, 1914. General Manager.

The CANADIAN SURETY CO.

Authorized Capital, \$1,000,000 Paid Up Capital . 200,000

Incorporated by Special Act of the Parliament of Canada and licensed to transact the business of

"GUARANTEE INSURANCE"

FULL DEPOSIT MADE WITH PROVINCE OF QUEBEC

W. H. HALL, General Manager. W. H. BURGESS, Sec'y. S. L. LYON, Supt. of Agencies.

A. F. GAULT TRUST COMPANY, AGENTS 263 ST. JAMES STREET, MONTREAL, QUE.

Telephone Main 2540

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CHARTERED ACCOUNTANTS Commercial and Municipal Audits and Investigations Liquidations and Insolvencies.

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MONTREAL

Union Assurance Society Limited

OF LONDON, ENGLAND.

[Fire Insurance since A.D. 1714]

Canadian Branch: Corner St. James and McGill Streets, Montreal T. L. MORRISEY, - Resident Manager

Agencies throughout the Dominion.

GOVERNMENT, MUNICIPAL AND CORPORATION BONDS

Our list comprises carefully selected offerings of Canadian Manicipal, Government and some of the best class of corporation bond issues suitable for the investment of the funds of banks, trust and insurance companies, estates and private investors. The securities we offer combine the two essentials of a satisfactory investment, namely, safety and good interest return.

WOOD, GUNDY & COMPANY.

LONDON, ENG.

AN IMPORTANT QUESTION FOR EVERY LIFE AGENT.

(By James L. Kenway.)

How does your renewal account stand? Is it steadily increasing from year to year? It is practically stationary or are more policies going off than you are adding to it? This is a very, very important question for each agent to ask himself—and to ask frequently. Upon a satisfactory answer largely depends the consideration whether he should or should not continue in the life insurance business.

There is just one way to secure a really satisfactory renewal of your business. It is to make your policyholders understand that you are their faithful friend and adviser; that you sold them something really valuable and that you saw to it that they were supplied with exactly the policies best suited to their individual requirements.

When you deliver the policy do not merely hand it over to the policyholder and receive payment of the premium; unfold the policy, explain its provisions and advantages, see that the policyholder fully understands the terms and conditions of his contract.

If your Company issues a monthly magazine, as so many companies do, be sure that everyone of your policyholders receives this paper at regular intervals.

It is important that you keep in touch with your policyholders as far as possible, and not go to see them only when the time for paying their premiums comes around. Be especially careful to see that they receive due notice when their premiums are due. If a policyholder has been in the habit of paying an annual premium but is somewhat pressed for ready cash, do not fail to remember that he is privileged to change his policy to the semi-annual or quarterly basis.

In one word, it is essential that you make and keep your policyholder interested in his contract by proving to him that you are interested in him and desire to render him efficient service. To do this effectually it is important that you should keep always before you the full record of every policy issued to your account, its number, the name of the policyholder, the name of the beneficiary, the amount, the date of renewal and amount of the premium.

One last word—If you will turn to the published report of your Company you will find that they are paying out a very large sum every year for renewal commissions. How much of this great sum was your share and is your share increasing?

CAPITAL APPLICATIONS IN LONDON.

The London Statist's compilation shows the new capital issues in the London market in April amounted to £21,291,000, against £28,841,000 in April, 1913, and £15,470,000 in 1912. The destinations of this year's applications included £8,264,000 for home and £9,374,000 for the colonies and £3,653,000 for foreign sources.

For the four months of the calendar year the total applications have aggregated £129,896,000, which is an absolutely new record. For the same months in 1913 the total was £104,415,000 and in 1912 £75,-268,000.

PREVENTION OF FIRES.

SCHEME OF ACTION RECOMMENDED BY NA-TIONAL FIRE PROTECTION ASSOCIATION.

The National Fire Protection Association adopted the following resolutions at the annual meeting at Chicago this month:

The National Fire Protection Association, assembled in Chicago for its eighteenth annual meeting, calls once more upon all citizens to aid to the utmost its campaign against the fire waste.

The destruction of life and created resources already suffered by the United States and Canada in the first four months of 1914 is deplorable evidence of the undiminished magnitude of this problem and the need for unceasing effort for its solution.

The inadequacy of water supplies in many cities due to their rapid growth in area and population; the more common use of explosives and inflammable oils; the growing use for manufacturing of buildings never designed for that purpose or inadequately provided with exits, and many other complex features of modern life are creating new fire hazards. These demand increased vigilance and initiative from those in authority.

The National Fire Protection Association advocates the following measures in its warfare against the needless sacrifice of human lives and property by fire:

(1) The encouragement of fire-resistive building construction through the adoption of improved codes by all states, cities and towns. The inclusion in such codes of adequate rules for exit facilities based on the occupancy for all buildings.

(2) The adoption of laws or ordinances requiring the installation of automatic sprinkler systems as fire extinguishing agents in all factories, commercial establishments and city blocks. The adoption of ordinances requiring the construction of fire division walls not only as a property protecting device but, as providing the best life-saving exit facility.

FIRE MARSHALS WANTED.

(3) The establishment by law of a fire marshal in every state, who shall be a trained man with trained assistants competent to direct the work as statistician, educator and prosecutor.

(4) The investigation of the cause of all fires by public officials.

(5) The consolidation of all legal forces so as to provide for the systematic inspection of all buildings by local firemen, and technically trained building and factory inspectors so as to insure the vigorous enforcement of rules for cleanliness, good housekeeping, and the maintenance of safe and unobstructed exits, fire-fighting apparatus and other protective devices.

(6) The especial safeguarding of schools, theatres, factories and all other places in which numbers of people congregate or are employed.

(7) The vigorous state and municipal regulation of the transportation, storage and use of all inflammable liquids and explosives.

(8) A careful study of municipal water supplies, their adequacy and reliability with special reference to their adequacy in case of conflagrations.

(9) The universal adoption and use of the safety match.

(10) The education of children and the public generally in careful habits regarding the use of fire.



CANADA BRANCH HEAD OFFICE, MONTREAL

M. Chevalier, Esq. T. J. Drummond, Esq., Sir Alexandre Lacoste, William Molson Macpherson, Esq. Sir Frederick Williams-Taylor

J. Gardner Thompson, Manager.

Lewis Laing. Assistant Manager.



Head Office: 112 St. James Street, Montreal

DIRECTORS :

J. Gardner Thompson, President and Managing Director.
M. Chevalier, Esq., A. G. Dent, Esq. T. J. Drummond, Esq., in Emo, Esq. Sir Alexandre Lacoste Wm. Molson Macpherson, Esq. Sir Alexandre Lacoste John Emo, Esq. J. C. Rimmer, Esq., Sir Frederick Williams-Taylor

Lewis Laing, Secretary.



The Northern Assurance Co. Limited

"Strong as the Strongest"

Accumulated Funds, \$38,800,000

G. E. MOBERLY, Supt. of Agencies.

HEAD OFFICE FOR CANADA, 88 NOTRE DAME STREET WEST. MONTREAL.

ROBERT W. TYRE, Manager.

"THE OLDEST SCOTTISH FIRE OFFICE"

CALEDONIAN

INSURANCE CO. OF EDINBURGH.

Founded 1805.

Head Office for Canada, DOMINION EXPRESS BUILDING **Montreal**

> JOHN G. BORTHWICK Canadian Manager

. . THE . .

London Assurance CORPORATION

OF ENGLAND.

INCORPORATED BY ROYAL CHARTER A.D. 1720

CAPITAL PAID UP TOTAL CASH ASSETS \$2,241,375

22,457,415

Head Office for Canada, MONTREAL W. KENNEDY, W. B. COLLEY, Joint Managers.

ATLAS ASSURANCE COMPANY

LIMITED, of LONDON, ENGLAND

Established in the REIGN of GEORGE III \$7,250,000

Income exceeds Funds exceed

17,900,000

Including the Fully Subscribed Capital, the resources of the Company exceed \$28,900,000.

Head Office for Canada -

MONTREAL

Active and Influential Agents Wanted

MATTHEW C. HINSHAW, Branch Manager

C. R. G. JOHNSON, POIRIER & JENNINGS, INC. **AGENTS** INSURANCE BROKERS

ÆTNA INSURANCE CO. OF HARTFORD ST. PAUL FIRE & MARINE INS. CO.

11 ST. SACRAMENT STREET MONTREAL, P.Q.

CANADIAN CASUALTY & BOILER INSURANCE COMPANY.

The eleventh annual statement of the Canadian Casualty & Boiler Insurance Company for the calendar year 1913, shows that the business is on a sound basis. Premiums, less cancelments, returns and reinsurances, amounted to \$104,665, special services to \$3,009, and interest on investments to \$6,177. Claims paid and the reserve for claims outstanding absorb \$32,457, this experience being more favorable than that of 1912, and general expenses are \$64,681. This leaves a balance at the credit of revenue account as a result of the operations of the year of \$16,846. Total amount at the credit of revenue account is \$41,709.

The balance sheet shows that the assets as at December 31 last, were \$160,929, an advance of about \$12,000 upon the 1912 total. Of the total assets, \$138,008 are represented by investments of a high class character. Reserve for unearned premiums on the Dominion Government's standard is \$61,734, and there is a reserve for claims awaiting adjustment of

Policyholders in this company enjoy an ample security since the Canadian Casualty is controlled by the General Accident Fire and Life Corporation, of Perth, Scotland. Mr. John J. Durance is the manager of the Canadian Casualty, and its continued sound progress may be anticipated.

WHAT TAXATION MEANS.

In an address before the Life Underwriters Association of New York, Edward A. Woods, vice-president of the National Association of Life Underwriters and chairman of the Taxation Committee, pointed out the magnitude of the tax imposed upon life insurance institutions, which of course means life insurance policyholders. He pointed out that the tax of \$13,000,000 which was exacted last year was sufficient to have purchased additional insurance of over half a million dollars, or to be exact, \$550,-000,000. Looking at it from another viewpoint, Mr. Woods stated that it would have added 14 per cent. to the refunds or dividends returned to policyholders; that it meant a demand of \$63 from every \$1,000 claim paid to widows and orphans. It is by looking at the tax from these angles that one is better able to understand its magnitude, as well as the injustice of it. While emphasizing the enormity of the present tax, Mr. Woods called attention to the fact that it is still on the increase and that strenuous co-operation will be required if a halt is to be called. He said that in 1871 there were twenty states that levied no tax, as against only one state at the present time. In 1860 the tax was 70 cents on each \$100 premium, whereas it is now \$2.06. Getting down to the aggregate amount of the tax, which is the best gauge, Mr. Woods said that in 1890 some \$2,000,000 was collected as against \$13,000,000 in 1913-this latter amount being exclusive of the recent Federal burden put upon insurance by the last administration. Another important point emphasized was that American states tax life insurance just about the same amount that the German government contributes towards compulsory insurance.

GASOLINE AND SPONTANEOUS COMBUSTION IN FACTORY FIRES.

The fire marshal of Indiana is calling particular attention to the fact that 89 of all the factory fires reported in his state are given as of unknown origin. This indicates a lack of careful factory supervision, the fire marshal feels, and means that all fires that occur have usually gained such headway by the time they are discovered that it is impossible to accurately determine the cause.

Sparks from chimneys and locomotives were also responsible for 80 of the 330 factory fires. The fire marshal feels that the hazard from sparks is greatly lessened if factory buildings are covered with some incombustible material. Chimneys should also be high enough, to prevent the falling of sparks on wooden roofs.

Probably one of the most common causes of factory fires, as brought out in the fire marshal's report, is spontaneous combustion.

"The prevention of spontaneous combustion fires," says the fire marshal, "is simply a matter of good housekeeping. Floor sweepings, greasy lunch papers, oily waste and like materials should always be deposited in standard safety cans, suitable for preventing fire. Oily metal filings should not be allowed to accumulate on the floor, and all other combustible waste should be removed from the factory at the close of each day's work. If factories are kept clean the hazards of spontaneous combustion are greatly lessened."

Gasoline explosion is another common cause of factory fires, according to the report of the Indiana fire marshal. Factory owners are advised to see that gasoline and other volatile liquids are kept in standard safety cans. Open lights of any nature should not be used near the storage quarters of gasoline. Even electric lights, the fire marshal states, should be of keyless socket pattern for use in the presence of volatile materials, and the switch should always be located in a different apartment.

Among other recommendations made to factory owners, by the fire marshal, are the following:

"The use of strike-anywhere matches should be absolutely prohibited within factory limits.

"In building, pockets or concealed spaces in floors and walls should be avoided. The trash which collects in such places may be a source of fire.

All opening in side walls offering any exposure, should be protected by fire shutters."

SASKATOON'S FIRE INSURANCE.

The city of Saskatoon will shortly increase its fire insurance from \$716,277.93 to \$1,087,817.93. The additional premiums for this increase amount to merely some \$46, because considerable reductions have been given on several of the rates, while other large reductions have been made possible by the insertion of co-insurance clauses in the schedules which have been drawn up. The city property is insured for eighty per cent. of its value, with the exception of the rolling stock of the street railway which is covered for ninety per cent.

COMMERCIAL UNION

of LONDON, England

(As at 31st December 1912)

\$14,750,000
1,475,000
68,056,830
39,500,000
118,000,000
155,780,550
1,077,033.36

APPLICATIONS FOR AGENCIES SOLICITED IN UNREPRESENTED DISTRICTS.

Head Office: Canadian Branch:

Gommercial Union Building,

J. McGREGOR, Manager W. S. JOPLING,
Assistant Manager

PALATINE

INSURANCE COMPANY LIMITED of LONDON, England

(As at 51st December 1912)

Capital Fully Paid	\$500,000
Fire Premiums 1912, Net .	\$2,421,745
Interest, Net	127,350
Total Income	\$2,549,095
Funds	\$4,000,000
Deposit with Dominion Gov'nt	\$155,666.67

In addition to the above there is the further guarantee of the Commercial Union Assurance Company Limited, whose Funds exceed \$118,000,000

APPLICATIONS FOR AGENCIES SOLICITED IN UNREPRESENTED DISTRICTS.

Head Office: Canadian Branch:

Commercial Union Building,

J. McGREGOR, Manager W. S. JOPLING,
Assistant Manager

SUN INSURANCE OFFICE

Threadneedle Street - London, England
The Oldest Insurance Office in the World

Surplus over Capital and all Liabilities exceeds \$10,000,000

Canadian Branch:
15 Wellington Street East, Toronto, Ont.
H. M. BLACKBURN. LYMAN ROOT,

Manager. Assistant Manager,

This Company commenced business in Canada by depositing \$300,000 with the Dominion Government for security of Canadian Policy-holders.

INSURANCE

Phœnix of Hartford

Company

Total Cash Assets : \$11,404,634.19
Total Losses Paid : 70,700,545.46

J. W. Tatley, Manager.
MONTREAL.

Applications for Agencies Invited.

ESTABLISHED 1809

Total Funds Exceed \$109,798,258.00 **Canadian Investments Over**

8,258.4° \$9,000,000.00 FIRE ND LIFE

North British and Mercantile

INSURANCE COMPANY

DIRECTORS
CHAS. F. SISE, ESQ. G. N. MONCEL, ESQ.
WM. MCMASTER ESQ.

Head Office for the Dominion:

80 St. Francois Xavier Street - MONTREAL.
Agents in all the principal Towns in Canada.

RANDALL DAVIDSON, Manager.

THE -

Continental Reinsurance Syndicate

CAPITAL STOCK

Premium and Loss Reserve, \$6,827,138

General Agents:

BRANDT & FISHER, 22 MÖNCKEBERG-STR., RATHAUS-HÖRN, HAMBURG, GERMANY.

LORD ROTHSCHILD AND INSURANCE INVESTMENTS.

Dangers of Chance Legislation—Policyholders' Interests Affected.

Lord Rothschild, chairman of the Alliance Assurance Company of London, England, made some interesting suggestions at the recent shareholders' meeting regarding the investments of insurance companies and the effect upon them of which had Rothschild designated as "chance" legislation. The remarks made are particularly interesting since attention was called to the fact that not merely the shareholders of the various companies are affected by depreciation in investments, but also, the interests of millions of policyholders are depreciated. Lord Rotchild said in part:

**The well-being of insurance companies, whatever business they may transact, and the prosperity of life business, depend on the value of the securities in which their money is invested. It is a question to which I have called attention before. I rather fancy that when I called attention to it last time my remarks were I will not say not appreciated, but were ridiculed. However, I wish you to bear in mind that on December 31st last we had to write down the value of the Stock Exchange securities we hield by no less a sum than £533,000; and that is not all, because during the quinquennium I think we were one of the first offices to adopt what I call a conservative principle, certainly in the shareholders' account, of always writing down securities to the market value instead of having what I may term the storm signal of a fictitious reserve for depreciation. I am well aware, and I think it right to tell you, that, though we wrote down the securities by the sum of £533,000 on December 31st, yet on March 31st our Stock Exchange securities had improved by over £200,000; but they have since then, I believe, somewhat depreciated. My object in calling your attention to this is not simply to give the directors' point of view, although it is a disagreeable thing for them to have to write down securities; neither is it the shareholders' point of view, because, after all, numerous as are the shareholders in insurance companies, they are comparatively a small body; but I mention the matter as one which affects the millions who are insured in offices like the Alliance, or who have taken out industrial policies, or who have tried to make provision in friendly societies.

THE STABILITY OF INSURANCE SCHEMES.

The stability of the various schemes of insurance depends, not on actuarial calculations, but largely on the maintenance of the values of the investments. Therefore, it is not the shareholders only of a company, but the millions who are insured in all these companies, who have got to see that the securities in which their money is invested are not depreciated by—what shall I say?—chance legislation. Of course, no directors, nor anyone else, could have foreseen the events which happened during the past year. When I last had the pleasure and honour of addressing you I thought the Balkan War was over. It dragged on, however, to the end of the year, and there have been other disturbing elements in the politics of the world. At the present time there is a great Mexican crisis, and other things which may affect the markets.

GLOBE AND RUTGERS FIRE INSURANCE COMPANY.

Mr. J. W. Binnie, manager for Canada, Globe and Rutgers Fire Insurance Company, has returned from a business trip to the West. The following well known firms have been appointed to represent the Company, Messrs. Hume and Telfer, Edmonton, Alta.; Messrs. Geddie, McKay & Smith, Limited, Regina, Sask.; Mrs. G. E. Rodwell, Calgary, Alta.; and Messrs. Byers, Butler, Bros. & Coderre, Limited, Saskatoon, Sask.

Mr. George H. Norris has been appointed city agent of the Excelsior Life, at Regina, Sask.

BANKS AND LUMBER INDUSTRY.

The March statement of Canadian banks reflects the seasonal spring expansion of loans and current accounts consequent upon paying off the lumber camps and the starting up of summer industries, writes a Montreal correspondent. The lumber companies are expected to buy their timber limits and provide such short railway lines, sluices, and other equipment as are required for getting out the logs, with their own capital. Most of them are expected to meet the bills for provisions for men and horses during the early months of the winter. Then later in the winter the bankers make advances for current expenses; and in February and March they grant further loans for the purpose of paying off the men who have been in camp through the winter. The banks take security on the logs, retaining their hold on the same till they are floated down to the mills, converted into lumber and sold. It is supposed that loans to lumber manufacturing and pulp and paper companies had something to do with the increase of \$11,779,000 in commercial loans in Canada during

GLENS FALLS CHANGES.

At the quarterly meeting of the board of directors of the Glens Falls Insurance Company just held, Col. J. L. Cunningham resigned the presidency of the company and Vice-President Russell A. Little was promoted to the vacancy. Secretary E. W. West was elected vice-president, and Assistant Secretary H. N. Dickinson was made secretary. Col. Cunningham has proposed resigning for some time, but has been persuaded to delay doing so till now. He has just passed his seventy-fourth birthday and rounding out his forty-seventh year of service with the Glens Falls. He will continue unofficial service of the company. These changes will not affect the administration of the company.

Mr. Little, the new president, is the son of the late R. M. Little, founder of the company and for many years its president. He has been in the company's service for forty-one years as field man, secretary and vice-president.

NOTICE OF REMOVAL.

THE CHRONICLE has now moved into its new offices,

Suite 406-408,
Lake of the Woods Building,
10 St. John Street,
Montreal.

Correspondents and exchanges are asked to address their communications accordingly.



ONTARIO AND NORTH WEST BRANCH 8 Richmond Street, East, TORONTO

PROVINCE OF QUEBEC BRANCH

164 St. James St., Cor. St. John St., MONTREAL



PERSONAL ACCIDENT SICKNESS FIDELITY GUARANTEE

PLATE GLASS AUTOMOBILE GENERAL LIABILITY

Head Office: TORONTO.

Montreal, 164 St. James Street. Quebec, 81 St. Peter Street.

THE YORKSHIRE INSURANCE COMPANY, I **ESTBD.** 1824

YORK, ENGLAND

FIREOn every description of property. Large Limits.

LIVE STOCK The Yorkshire is the FIRST COMPANY, licensed by the FEDERAL GOVERN MENT, to transact Live Stock Insurance in Canada.

ACCIDENT Personal Accident, Employers', Automobile, Teams, General Liability, and Plate Glass.

APPLICATIONS FOR AGENCIES are invited from responsible persons.

GANADIAN | Hon. C. J. Doherty DIRECTORS | G. M. Bosworth, Esq.

Alphonse Racine, Esq. Alex. L. MacLaurin, Esq. Canadian Manager. P. M. WICKHAM, Montreal.

ROYAL EXCHANGE ASSURANCE

Founded A.D. 1720

Losses paid exceed \$235,000,000

Head Office for Canada

Royal Exchange Building MONTREAL

ARTHUR BARRY, Manager

Correspondence invited from responsible gentlemen in un-represented districts re fire d casualty agencies



THE LIFE AGENTS' MANUAL

Published by The Chronicle, Montreal.

FOUNDED 1792

INSURANCE COMPANY OF NORTH AMERICA

PHILADELPHIA, PA.

CAPITAL \$4,000,000.00 SURPLUS TO POLICY HOLDERS . 8,844,871.95 ASSETS 17,816,188.57

LOSSES PAID EXCEED . 159,000,000.00 ROBERT HAMPSON & SON, LIMITED

GENERAL AGENTS FOR CANADA,

MONTREAL

THE LAW UNION & ROCK

INSURANCE CO. LIMITED, LONDON. Assets Exceed - \$47,500,000.00

Over \$10,500,000 invested in Canada. FIRE and ACCIDENT RISKS accepted.

Canadian Head Office : 112 St. James Street, Corner Place d'Armes MONTREAL.

Agents wanted in unrepresented towns in Canada.

IKEN, Superintendent, J. E. E. DICKSON

Accident Dept, Canadian Manager W. D. AIKEN, Superintendent, Accident Dept,

MOUNT ROYAL ASSURANCE COMPANY

PAID UP CAPITAL \$250,000.00 TOTAL FUNDS 729,957,36 NET SURPLUS 202,041.02

The NATIONALE FIRE INSURANCE COMPANY OF PARIS, FRANCE,

SUBSCRIBED CAPITAL \$2,000,000 TOTAL FUNDS 7,491,390 NET SURPLUS 1,857,150

AGENTS WANTED IN UNREPRESENTED DISTRICTS.

HEAD OFFICE FOR CANADA

MONTREAL.

J. E. CLEMENT, General Manager.

H. H. YORK, Inspector for Ontario.

L. C. VALLE, Inspector for Quebec

MEDICO-ACTUARIAL INVESTIGA-TION OF MORTALITY OF AMERICAN AND CANADIAN LIFE ASSURANCE COMPANIES.

(Mr. Arthur Hunter, in Journal of Institute of Actuaries.)

Volume IV of the report on the Medico-Actuarial Mortality Investigation deals with the effect on mortality of: 1. Defects in physical condition, which were found to exist at date of application for insurance; 2. Defects in personal history; 3. Defects in family history.

The term "Medical Impairment" or "Impairment" is used in the report to cover all of these.

The classes dealt with in the volume consist solely of policies issued on the lives of men.

One of the main points to be kept in mind in reading the report is that all cases which by reason of physical condition or of personal history had been treated as sub-standard, were excluded from the investigation; but policies were included under which the insured were treated as sub-standard on account of family history alone. Cases were considered as sub-standard if the policies were issued with an extra premium, or with a lien, or were placed in a special dividend class; but those which were simply limited to Endowment insurance were not considered as sub-standard.

If any of the "Required" or "Optional" occupations were recorded on the mortality card, the case was excluded from the classes on which a report is now made, as such occupations were generally expected to show a higher mortality than the normal. It may therefore be assumed that in the impairment cases there was no hazard from occupation. Again, on a small proportion of the cards there were two or more impairments recorded, but these were of minor importance, as otherwise the risks would have been treated as sub-standard. Such cases were ex-

Furthermore, in most of the impairment classes a mortality heavier than the normal was expected among lives which in other respects were "standard." In order to offset the effect of any given medical impairment and so maintain an approximately normal mortality, standards of fitness in other respects higher than the average must have been maintained.

For these reasons the mortality ratios in the classes recorded in Volume IV cannot be regarded as measuring the effect or the absence of effect of the medical impairment upon the mortality. In some groups the mortality ratio is less than 100 per cent., but the causes of death indicate that the impairment was prejudicial to longevity.

HIGHER STANDARD OF SELECTION.

In many of the classes a higher standard of selection was maintained by the Companies on account of the impairment, and this had an important effect on the mortality. It should therefore be remembered that Volume IV records the mortality experience of classes which are generally superselect except for the impairment in question. Thus, the vast majority of persons with a history of bloodspitting within five years of application were un-

doubtedly refused acceptance as standard risks; among the comparatively few cases accepted the mortality was 151 per cent. of the normal, but it would be wrong to assume that an extra premium or a lien to cover this excess mortality would justify the free acceptance of such lives in the future.

It is advisable to read the comments of the Committee before drawing deductions from the data, otherwise errors may be made. For example, it is stated in the comments that the class of those with irregular pulse consisted largely of insured having this impairment at the first, but not on subsequent examinations, and the low mortality was undoubtedly due to this cause. Another illustration is that of albumen in the urine. In this impairment the condition was apparently temporary, as in the majority of cases it was only found in one of several tests.

The expected deaths were calculated by the M. A. Table, which represents the average mortality of the forty-three companies in the investigation. This table was based on policies issued on "standard" lives during the years 1885 to 1908 inclusive-the same period as was covered by the investigation of medical impairments.

The standard or normal death rates for the various causes of death were based upon the records of 17,792 policies terminated by death. The death rate from each cause to 10,000 exposed to risk is used, and not the proportion of deaths from each cause to the total deaths.

(To be continued.)

ROYAL ARCANUM'S POOR RECORD.

The Royal Arcanum seems to be progressing backwards. In each of the last four years the assessments made have been insufficient to meet the incurred death claims. The figures are stated by an exchange as follows:-

Assessme	nts. Incurred. Death Claims.	
1910. \$8,083,963 1911. 7,959,767 1912. 7,859,236 1913. 7,751,203	8.32 \$8,393,450.60 7.54 8,014,283.21 6.59 8,048,203.62	*\$309,487.28 *54,515.67 * 188,967.03 *482,468.03
*Deficit.		1 1

Year after year there has been a steady decrease in assessments, while there has been a gradual increase in the death claims. A comparison of the figures for 1913 with those of 1904 shows that while there was a decrease in assessments of \$117,000, the death claims incurred were in the latter year greater by nearly \$33,000. In itself this latter figure does not appear large, but when it is remembered that the Royal Arcanum had \$200,000,000 more insurance in force in 1904 than in 1913, it will be seen that the ratio of death claims incurred to business in force has jumped up enormously.

In 1905 the assessments of the members were increased, and since that year there has been a steady falling off in the monthly receipts from assessments, the total income continuing to fall in spite of the addition of new members from time to time.

The business in force of the Royal Arcanum is new about \$480,000,000, and of this over \$360,000,-000 is on the lives of members over 40 years of age. It is obvious that in the years to come the death claims will increase very rapidly.

The moral is plain, and life agents should have no difficulty in driving it home to the public.

THE BRITISH AMERICA ASSURANCE COMPANY

Incorporated : 1833.

HEAD OFFICE: TORONTO

Reliable Old Assets over

Progressive \$2,300,000.00

Losses paid since organization

- \$37,000,000.00

DIRECTORS:

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THOMAS F. DOBBIN, Resident Manager MONTREAL

NORWICH UNION FIRE INSURANCE SOCIETY / IMITED Norwich, England

INSURANCE AGAINST:

FIRE ACCIDENT AND SICKNESS EMPLOYERS' LIABILITY PLATE GLASS

Head Office for Canada Head Office for Province of Quebec,

TORONTO MONTREAL

Agents wanted for the Accident Branch.

JOHN MacEWEN, Superintendent for Quebec

L'UNION FIRE INSURANCE COMPANY, Limited

Head Office : PARIS, France. Established 1828

Capital fully subscribed

Net Premiums in 1912 . .

\$ 2,000,000.00 5.303,255.00

Total Losses paid to 31st Dec., 1912 86,000,000.00

Canadian Branch:

LEWIS BUILDING 17 ST. JOHN STREET, MONTREAL

Manager for Canada :

MAURICE FERRAND

First British Insurance Office Established in Canada, 1804

INTENDING ASSURERS

Should read the "THREE MINUTES" Leaflet

of the

PHOENIX ASSURANCE CO., Limited,

OF LONDON, ENGLAND (Founded 1782)

Copies of this and full information regarding the Company's system, its equitable principles and liberal policies, may be obtained at the Head Office.

100 ST.FRANCOIS-XAVIER STREET, MONTREAL

The Company offers to the Public every advantage which

LIFE ASSURANCE

conducted under the most favourable conditions is capable of affording:

At the BONUS DIVISION for the five years ending 31st DECEMBER, 1910

(1) A UNIFORM ADDITION of \$85 per \$1,000 was declared on all classes of Full-Bonus Policies.

(2) A GUARANTEED BONUS was also declared of \$12.50 per \$1,000 per annum on Full-Bonus Policies becoming claims by death, and \$17 per \$1,000 per annum on Endowment Assurances maturing before 31st December, 1915. These bonuses apply to new as well as existing policies.

H. B. F. Bingham, R. MacD. Paterson, Life Superintendent. J. B. Paterson, Managers

Agents Wanted

Established 1864.

New York Underwriters Agency.

A. & J. H. STODDART REGISTERED 100 William Street, NEW YORK

PROVINCIAL AGENTS.

BASCOM,

& BASCOM,

EER, HAMMOND & NANTON,
Winnipeg, Man.
Halifax, N.S.
AYRE & SONS, Ltd., St. John's, Nfid.

BIGH PROCESSING AND ST. AVER & SONS, Ltd., St. John's, Nfid. MURPHY, LOVE, HAMILTON & BASCOM,
TOTORIO, Ont.
OSLER, HAMMOND & NANTON, Winnipeg, Man. ALFRED J. BELL.

T. D. RICHARDSON, Supt. for Canada, TORONTO

Established

1859

ondon Mutual Fire Insurance ACTIVE AGENTS WANTED

for MONTREAL CITY.

MATTHEWS WRIGHTSON & CO. (CANADA) Limited GENERAL MANAGERS

LEWIS BUILDING, Cor. St. John and Hospital Streets, MONTREAL

PREMEDITATED INJURY. INSURANCE COMPANIES HAVE TO CONTEND WITH MANY FRAUDULENT CLAIMS.

The ever-increasing amount of fraudulent claims with which companies writing accident insurance are forced to contend, has resulted in the development of the claim departments to the highest degree of efficiency. Suspicious claims, of course, have always been thoroughly investigated, but nowadays the large number of people who secure accident policies with fraudulent intent has caused the companies to take more vigorous means of discovering whether the claim has been made in good faith or that injury has been carefully planned and even executed, so to speak, in an effort to get money that does not rightfully belong to them.

The inside workings of the claim department of an insurance company are in many respects not unlike a detective bureau in the methods of investigating a claim which the head of the department has reasons to believe is not open and above board. Claim men are so well trained, says the New York Spectator, that what might be termed their "sixth sense" can often detect an effort to secure money on the pretext that they have been injured or are entitled to payments under the provisions of their policy, when, as a matter of fact, either no injury has been suffered or it has been deliberately received, which is so often the case. Physicians in such cases are often unknowingly brought into a fraudulent claim, when they believed they were acting in entirely good faith.

Co-operation between the claim departments of steam and electric railroads and the insurance companies often brings to light interesting cases from the standpoint of the clever extremes resorted to in receiving injuries that will bring the insured money not only on their policies, but from the railroads or street car companies, this latter being a popular means of receiving an injury with premeditation.

LITTLE HOPE OF CONTINUED SUCCESS.

There is little hope of making a continued success of this practice, for, as is evidenced in so many cases, the injured party comes to grief with the facts of various operations of the past brought home in any but an agreeable way.

An instance of this kind only recently came to light. A certain professional man of high standing in the section of New York where he resided was injured on a surface car according to a claim presented to an insurance company. At the same time a claim was filed with the street car company. The claim agent of the car company received information that on another occasion this same man had been injured in a similar manner by another street car company in New York. On investigating the files of the road on which he was previously injured, it was found that he had been paid several claims. The insurance company also had records snowing it had paid him claims on several occasions. Because of his high standing and the equally good reputation of the attending physician, who signed the claim certificate, the company had paid each without suspicion.

FREQUENCY CAUSED SUSPICION.

However, the frequency with which the claims were made at last brought about an investigation

by both the street car company and the insurance company, with the result that it was established beyond all question that cunning and fraud had won this man many dollars. His method was to be picked up from the side of a street car track suffering with an injury to his body and legs. His physician was consulted, and he admitted to the insurance company representative that he was somewhat suspicious of this accident. It was agreed that he should make a thorough examination of the injuries, which he did, and he reported the following day that his suspicions had been confirmed. With the aid of a drug to discolor his chest and adbomen the man had almost successfully feigned internal injuries of a serious nature, and with a knife he had scraped away some skin from both legs in such a way as to present an ugiy but not overly painful wound. It was afterwards learned that he had used cocaine to deaden the pain. When presented with these facts the man in question lost no time to acquaint the insurance company with the information that he would not consider the payment of the claim, as he was only slightly inconvenienced by the injury, and that it was not worthy of settlement.

A PETTY CASE.

In contrast to this attempt at fraud on a large scale is a petty case, which was intended as a means to get a few dollars from a street car company, but which for the victim resulted more seriously and involved a large casualty company in which he held a policy. The man was driving a delivery wagon when a street car bumped into it, and the driver was thrown into the bed of the wagon, but apparently was not hurt. A claim man happened to be passing on another car and saw the accident. He at once began an investigation with a view of settling for the slight damage to the wagon, when the driver announced he was injured. The claim man inquired as to the nature of his injuries, and was shown the driver's side, which bore four red streaks, beginning near the back and running around to about the centre of his chest. The claim man said:

"You didn't get that injury here."

"Oh, yes, I did!" said the driver, and he started to explain more fully the details. The street car representative insisted the man had made the marks with his finger nails. The driver later admitted this. Some time later blood poison, in a mild form, developed, and the man presented his claim to the insurance company. The details of the accident were known to the company, and while this was rather a fine point to decide the claim was never paid.

Mr. Bertram E. Hards, assistant manager Guardian Assurance Company, sailed for England, on the 4th instant, and will spend a three months' holiday abroad. He was accompanied by Mrs. Hards and family.

Toronto Railway announces a new issue of \$1,000,000 stock which will bring the total stock oustanding up to the authorized issue of \$12,000,000. New stock will be offered at par to shareholders of record May 11, in the proportion of one share of new for every eleven shares of old.

SIX FACTS

from the 67th ANNUAL REPORT of the

Canada Life Assurance Company

In important respects the Company in 1913 excelled its record for any previous year in its history.

1. THE SURPLUS EARNED in 1913 was \$1,709,959.66, exceeding by over \$179,000 the earnings of 1912, and by a much larger amount the earnings of any previous year. The present net surplus is \$6,183,278.39.

2. THE INCOME of \$8,094,885.70 was greater than that of the previous year by \$698,125.96, and the greatest in the Company's history. The rate of interest earned, which had been steadily advancing since 1899,

- was further improved in 1913. This is an important factor in producing surplus.
 - THE ASSETS were increased by \$3,860,271.32, and now stand at \$52,161,794.81.
- 4. THE TOTAL ASSURANCES now in force are for \$153,121,363.94, an increase of over \$8,273,000 in
- THE PAYMENTS TO POLICYHOLDERS in 1913 totalled \$2,878,016.11, an increase of \$415,051.31 over those of 1912. In addition to this, LOANS TO POLICYHOLDERS on security of their policy contracts were made for \$1,692,248.71.
- THE MORTALITY of the year was again more favorable than the expectation, and this, with a continued LOW EXPENSE RATIO, contributed to the earning of a record surplus.

WANT A BETTER JOB?

The Imperial Life has some splendid openings on its field force for men who can sell life assurance.

Energy, persistence, enthusiasm are required. In return we offer liberal agents' contracts, attractive policies and a reputation for properly safeguarding policyholders' interests.

For further particulars, write

IMPERIAL LIFE ASSURANCE COMPANY **TORONTO Head Office**

The Equity Fire Insurance Co. TORONTO, CAN.

WM. GREENWOOD BROWN, General Manager

GENERAL, AGENTS :

A. B. Powell, Interim Branch
Manager, Montreal
Brown Clarke Agency, Winnipeg
Young & Lorway, Sydney, B.C.
McCallum, Hill & Co., Regins.

The LIFE AGENTS MANUAL, \$3.00 THE CHRONICLE MONTREAL

YOUR CARD

As a representative of the "Oldest Life Insurance Company in America" will prove your best introduction.

THE MUTUAL LIFE INSURANCE COMPANY OF NEW YORK

Impregnable Strength Incomparable Dividends Maximum Benefits Minimum Net Cost

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2nd VICE PRESIDENT

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New York, N.Y.

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Protect YOURSELF against Dependence on Your Family, in your OLD AGE!

HOW?

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THE NATIONAL LIFE ASSURANCE COMPANY OF CANADA

For particulars, write direct to Head Office-NATIONAL LIFE CHAMBERS, TORONTO. ALBERT J. RALSTON, Monaging Director. ELIAS ROGERS, President. F. SPARLING, Secretary

Several good openings for producers.

A CELLULOID FACTORY FIRE.

This fire ocurred in a large plant manufacturing a pyroxylin plastic known as fibreloid, which is a patented trade name for an article commonly known as celluloid. Plant consists of twenty-five distinct sprinklered buildings, basement, one and two stories in height and mostly of mill construction. All buildings are well detached. Eighteen of them are comparatively of small size, while seven contain, in all, thirty-one distinct cut-off fire sections.

Sprinkler systems are supplied through suitable connections from an eight and ten inch yard loop having an eight-inch connection with a thirty-inch high service waterworks main, pressure 105 pounds. Secondary supply consists of a 1,000-gallon under-

writers steam fire pump.

The fire originated in the solvent building, a one storey and basement brick building of mill construction, forty-two by forty-two feet area. This building was used for the recovery of camphor from scrap fibreloid and contained two machines especially designed for this purpose. This process consists of treating scrap with caustic soda and extracting the liberated celluloid. There was always more or less storage of scrap in wooden boxes packed on first floor and in basement. The first notification of fire came from the electric annunciator connected with alarm valves. Engineer promptly notified the fire department which started the pumps. Building was found to be burning fiercely, flames shooting high into the air, as is typical for this class of material. Two streams were taken from pump and the fire department also laid two streams. Attention was directed to the exposed buildings. Sprinkers in first storey, about twenty in number, all opened but apparently had very little effect upon the fire, due to the extreme hazard of the contents. There were twenty-three sprinkler heads in the basement, only eleven of which opened. Very little fire took place in this basement, fire being most vigorous on the south side of the first floor where it appeared to have originated. Sprinklers in the other buildings materially aided in preventing fire from entering them.

Although there was no manifestation whatever of an explosion, three walls of the solvent building fell outward about half an hour after the start of the fire. The cause of this seems to have been the same which has been assigned to other fires of this character, namely, that the heat and gases from the combustion of a large quantity of this material will destroy brick or concrete work as the intense heat, quickly applied, causes unequal and excessive expansion, resulting in failure of the structure. This should be accepted as one of the characteristics of the combustion of large quantities of pyroxylin plastic

materials.

The actual cause of the fire is impossible to determine, several theories being advanced, the most likely of which is that there was some foreign material contained in this scrap which may have started the fire.

Conclusions.

(1) In planning protections against this hazard, the great intensity of the fire over that of an ordinary fire should be thoroughly considered.

(2) The sprinkler equipment should be planned on the assumption that considerable of the water will be evaporated by the excessive heat.

(3) On account of the great amount of heat radiated from this burning celluloid, whether in a fire-

proof vault or not, it is imperative that it should be stored a distance of at least fifty feet from surrounding buildings.

(4) It is desirable to keep the amount of material subject to one fire to five tons or less. If large quantities must be kept on hand, they should be divided into small amounts and stored in separate fire sections, preferably separate buildings.—N. F. P. A. Quarterly.

NEW EDITION OF LIFE AGENTS' MANUAL COMING OUT.

A new edition (the fifteenth) of the well-known LIFE AGENTS' MANUAL has been in course of preparation for some time past and is now in the press. The new edition is thoroughly revised up-to-date and greatly enlarged. At the same time it retains the useful format of previous issues, being not too large to go in the pocket.

The Manual contains the premium rates for all policies of all the life companies actively transacting business in Canada, copies of policies, 20 payments Life Plan, giving the guaranteed values, etc., at age 35, and explanations of policies; conditions of policies as to days of grace, loans, cash surrender values, paid-up policies, extended insurance, automatic nonforfeiture, voidance of policy, indisputability, revival, etc., together with much other information which the life man daily requires and cannot obtain so conveniently elsewhere.

The price for single copies is \$3.00. THE CHRON-ICLE is now booking orders at its office, 10 St. John

Street, Montreal.

PRUDENTIAL LIFE OF WINNIPEG.

The Prudential Life Insurance Company, which has been much in the limelight of late in connection with its application for a Dominion charter of incorporation succeeded yesterday in having its bill passed by the Banking and Commerce Committee. A statement of particular interest in view of the allegations made in one quarter regarding this company was out forward by Hon. W. T. White.

He pointed out that it would by its charter have two years within which to get its license from the department. Before granting such a license the department would visit the head offices of the company and would make a thorough and complete examination of its affairs. There would be a complete valuation of all its liabilities, an examination of its assets and proof required that its assets exceeded its liabilities, other than capital stock, of every kind, by at least \$100,000—that is, it must show an unimpaired capital of at least \$100,000.

"From the assets above mentioned," said Mr. White, "there will be excluded all shareholders' notes for capital or premium paid on capital as well as all capital of premium unpaid or in course of collection and any agents' balances and outstanding premiums believed by the department to be doubtful or bad. Such assets as these are not allowed according to the

standards of the department.

"We will also require that a deposit of \$50,000 in Government or municipal securities acceptable to the treasury board be made with the minister and all the other requirements of the Insurance Act and of its act of incorporation complied with."



The Employers' Liability

Assurance Corporation Limited " " OF LONDON, ENGLAND "

TRANSACTS:

Personal Accident, Health, Liability, Fidelity Guarantee and Fire Insurance.

Most Liberal Policies Issued

Offices: MONTREAL, TORONTO

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STANDS FIRST in the liberality of its Polloy Contracts, in financial strength, and in the liberality of its loss settlements

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HEAD OFFICE: Commercial Union Building, MONTREAL

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T. H. HUDSON, Manager.

TORONTO: Traders Bank Building VANCOUVER

WINNIPEG

MONTREAL Merchants Bank Building

FOUNDED 1871

The OCEAN ACCIDENT & GUARANTEE CORPORATION. Limited of LONDON, England

Accident, Health, Employers' Liability, Guarantee and Plate Glass Insurance LIBERAL POLICIES UNRIVALLED SECURITY

ASSETS EXCEED \$11,250,000 CLAIMS PAID, over \$45,000,000

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CHARLES H. NEELY, General Manager for Canada and Newfoundland

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All classes of Personal Accident and Health Insurance, Employers' Liability, Elevator Liability, Teams Liability and Automobile Insurance. LOWEST RATES CONSISTENT WITH SAFETY.

All Policies Guaranteed by The Liverpool and London and Globe Insurance Co., Limited.

ASSETS OVER FIFTY-SIX MILLION DOLLARS.

METROPOLITAN LIFE INSURANCE COMPANY.

REMARKABLE TRIBUTE BY NEW YORK SUPER-INTENDENT-RESPONSIBILITY TO COMMUN-ITY FULLY REALISED - A BARTER TO SOCIALISTIC IDEAS.

The New York State Insurance Department has published its report of an examination made of the condition of the Metropolitan Life Insurance Company as of December 13, 1912. The statement of the examiners is preceded by a remarkable memorandum of the Insurance Superintendent, Mr. Emmet,

which is in part as follows:

The fact is, the history and achievements during the last decade of the Metropolitan Life and of one or two other of our large life insurance companies, present such shining examples of efficient and enlightened business management-with in some cases a dash of statesmanship thrown in-that it seems to me to be quite as much the duty of a supervisory official, when an appropriate occasion arises, to comment favorably upon such cases of successful public service by business corporations under private control, as it would be his duty under present conditions to administer sharp criticism if the tendency had been in the other direction. In the case of the Metropolitan Life, the responsibilities of the company's management are shared by its comparatively small number of stockholders and its army of ordinary policyholders-under charter provisions designed to bring about this happy union in a practicable manner. Precisely what the basis of this partnership between stockholders and policyholders is need not be gone into here. It is no part of the work of the Insurance Department to settle questions which from time to time arise over the legal meaning of charter provisions. That is a function reserved, under our laws, to the courts. It is with

THE RESULTS ACHIEVED

under such a system as the Metropolitan has, rather than with its exact legal character, that we are now concerned. I simply call attention, therefore, to the interesting fact that at each annual election of directors certain of the ordinary policyholders and the stockholders of this company have the right to vote, under charter provisions which so far modify the procedure of strictly stock corporations as to constitute at least a substantial recognition of the theoretical advantages of the mutual idea, without at the same time involving a complete abandonment of those fundamental virtues which reside in the system of stock ownership. In the evolution of modern business the potentialities of such a plan of organization as the Metropolitan follows are deserving, I think, of very serious consideration.

The administrative officers of the company whose directors are chosen in the manner I have mentioned, seem to me not to have approached their task with any bias in favor of stockholders as against policyholders, or the reverse-as might very well have been the case if one or the other of these elements had been in complete control of the company. Rather they have shown a desire to harmonize the interests of both elements for the general good of the organization. In this they have been very successful, They have so increased the assets of the company as to make these equal the resources of many States

and even nations. They have at the same time steadily cheapened the cost of insurance to policyholders, both by direct means and by the distribution of bonuses. They have extended the company's business to such an extent as to bring it into contact now with approximately one-eighth of the population of the entire United States. That this notable growth has involved no sacrifice of efficiency in the handling of administrative details, but on the contrary has been the direct result of constantly increasing efficiency, is shown by the comparatively small losses sustained by the company in proportion to the large investments made, by the high earning power of the company's securities, and by the steady decrease which has been taking place in the percentage of managerial expenses to the company's premium income. The fact that the percentage of lapses due to the abandonment of their insurance by policyholders is constantly decreasing, speaks eloquently to the same effect. This last-mentioned development is perhaps the most convincing evidence which could be offered that the company's policyholders are, broadly speaking, very well satisfied indeed with what they get in return for the premiums they pay.

A VERY REMARKABLE SHOWING

altogether. It is very largely explained, it seems to me, by the fact that those in control of these great companies realize to-day that such institutions must shoulder responsibilities to the community at large of a somewhat different order from those which confron'ed them when they were engaged in business in only a small way, and that the affairs of such companies simply cannot be administered in a spirit which takes only the business side of things into account, This fundamental change in attitude on the part of great business institutions which have come up from small beginnings need not, it seems, be accompanied by any actual changes in the legal status or character of such organizations. In the case of the Metropolitan there have been no vital changes in the company's corporate character for many years. Under its system of joint control by stockholders and ordinary policyholders, it has been able very effectively to rise to the occasion and to bring about all the changes in its methods of doing business which a continuous growth has from time to time necessitated.

It is difficult to see how, if the burden of the administration of such institution as this had during the past twenty years been upon the shoulders of the public, the institution could have been made a particle more responsive than it is to the constantly changing requirements of our time. If the men in charge of such a company grow reactionary in their tendencies, or blind to the social progress of the age, the movement toward an absorption of their powers by the State itself will, as matters stand, proceed very rapidly. But in the case of the company under consideration there has been such a frank and fearless recognition of its new responsibilities that it is easy enough, after all, to understand how it has happened that in the field of industrial insurance the movement toward State operation and ownership has Having very promptly experienced a set-back. recognized what the public may rightfully require from institutions engaged in the industrial insurance business-having in fact been largely instrumental in educating the public to a full realization of what it might rightfully require-this company waited for no changes in existing law before striking out as a

GRESHAI

Life Assurance Society, Limited Founded 1848

Funds: FIFTY MILLION DOLLARS

Applications are wanted for Agencies. Liberal commissions would be arranged for Agents and Brokers.

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A Strong Canadian Company.

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PLATE GLASS AND AUTOMOBILE INSURANCE FRANK W. COX, E. WILLANS.

General Manager.

The WATERION Mutual Fire Insurance Co.

ESTABLISHED IN 1863

HEAD OFFICE WATERLOO, ONT. .

TOTAL ASSETS 31st DEC., 1911, \$772,000.00 POLICIES IN FORCE IN WESTERN ONTARIO OVER 30,000

WM. SNIDER, President,

GEORGE DIEBEL, Vice-President

FRANK HAIGHT.

ARTHUR FOSTER

Manager

President : HON. C. E. DUBORD,

"GOLD and DROSS"

These words are placed at the head of the investment section of one of Canada's most popular weeklies. The department is a catalogue of successes and failures.

These notes and comments show that the most astute investors may fail. The beneficiary under a life policy, unskilled in handling funds will therefore be in great danger of forfeiting the proceeds.

Mutual Life Continuous Instalment policies do away entirely with the investment problem. They automatically become at the death of the assured, gilt-edged securities—no "dross" all "gold."

The Mutual Life Assurance Co.

Of Canada,

WATERLOO - ONTARIO Let us give you full information.

PROVINCE OF QUEBEC To Wit :-CITY OF MONTREAL

IN THE MATTER of the appointment of a Provincial Manager by the CONTINENTAL LIFE INSURANCE COMPANY, HEAD OFFICE, TORONTO

GEORGE B. WOODS, President.

CHARLES H. FULLER, Secretary



JOHN P. MUNN, M.D.

PRESIDENT CLARENCE H. KELSEY WILLIAM H. PORTER

EDWARD TOWNSEND

Good men, whether experienced in life insurance or not, may make direct contracts with this company, for a limited territory if desired, and secure for themselves, in addition to first year's commission, a renewal interest insuring an income for the future, Address the Company at its Home Office, No. 277 Broadway, N. Y.

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ROYAL BUILDING, 2 Place d'Armes,

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STRONG AS THE STRONGEST

Agents wanted in Unrepresented Districts

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Manager : H. W. THOMSON.

INSPECTORS.

GAVIN BROWNE, Jr., 51 Yonge Street, Toronto, Ontario. R. T. BROWN, P. O. Box 849, Regina, Sask. B. A. CHARLEBOIS, P. O. Box 208, Montreal, Que.

PIONEER AMONG INSURANCE COMPANIES.

along the pathway of social service on a huge scale. The report of the examination which has just been completed shows the extent and ramifications of these departures. The many admirable things which have been accomplished for policyholders and employes during the past decade, are set forth in considerable detail in the following pages. Leaving out of consideration the mere numbers of those who have been directly benefited by these activities, I think that the example which the Metropolitan has set to other great business organizations by its early recognition of the new responsibilities attaching to all business enterprises which have attained a certain size, is one of the most beneficial of recent occurrences in the field of American business. In carrying out some of its remarkable projects of social betterment, like the establishment of its tuberculosis sanitorium for the home office and field employes of the company, it has had to overcome many obstacles, even to the extent of invoking court aid to enable it to proceed. Fortunately our court of last resort in New York was progressive minded enough not to withhold its assistance in this worthy enterprise. The tuberculosis sanitorium is now an accomplished fact. But for years before this happened, the company had, by means of educational literature distributed on a gigantic scale, been waging effective

WARFARE AGAINST THE DREAD EVIL OF TUBERCULOSIS.

For years it has through its publications upon the question of health conservation been serving multitudes of people as a sort of university of beneficial instruction upon this most important subject. For years it has maintained for its policyholders a nursing service upon a great scale; this has latterly become a veritable marvel of efficiency and practical helpfulness. I have mentioned only a few of the things the company has been doing in the field of social service, but I think that these will sufficiently show the extent to which this institution has recognized the modern truth that organized wealth under private management must, if it is going to be allowed to exist at all, assume certain public responsibilities which were not dreamed of under any of the old philosophies.

Now as to my purpose in dwelling upon these matters in a memorandum like this. It is not, let me hasten to say, primarily for the purpose of praising the Metropolitan Life or its present management that I mention them. It simply happens that this great institution-having so very recently been under our critical scrutiny, and presenting so many admirable illustrations of what an efficient and enlightened modern business organization on a large scale can do in the way of keeping abreast of modern thought-seems to be in a position where I may properly use it as an illustration of the particular point had in mind when I decided to prepare this preface to the report of my examiners. My point is, of course, that private initiative and enterprise are at their best still

CAPABLE OF DOING THE FINEST POSSIBLE WORK in fields from which, latterly, all the talk has been that these agencies should be compelled to retire. Those of us who have been more or less closely connected during the past few years with the work of the State are in a position to realize better perhaps

than many others are, the strength of the tide that is setting nowadays in the direction of what is commonly called Socialism-by which I mean, of course, the taking over by the State at the earliest possible moment of nearly every form of productive activity.

We have been in a position, too, where we could plainly see some of the evils which creep very insidiously into all public administration of large and complicated affairs. Upon me the effect of the experience has been to make me disinclined to see the movement toward State omnipotence proceed a bit faster than it has to. Rather would I see the people pause every now and then before such an example of private enterprise as we are here considering, and consider soberly whether, in the long run, good is going to come from substituting political administration in place of the kind of private administration which can apparently be secured for such companies nowadays-and which can be safeguarded, of course, to any extent the State may desire by a system of efficient governmental supervision. The Metropolitan Life is only one of several great insurance organisms of which substantially the same things which I have said with particular reference to this one company might be said generally. The Metropolitan Life is by no means a unique example among business institutions, or even among insurance companies, of modern and enlightened business management. Institutions like this constitute the most effective barriers we have to-day against the too rapid spread of socialistic ideas; and that is why, with so shining an example at hand, I-who believe in making haste slowly in the field of political evolution, even to the extent of putting on the brakes occasionally-have not been able to resist the temptation of pointing specifically to it in proof of what private enterprise is capable of accomplishing for the public good in the insurance field.

INSURANCE COMPANIES LOCATED IN LEWIS BUILDING.

The following companies are now located in the Lewis Building, St. John Street, Montreal, which is a handsome ten storey fire proof scructure lately completed :-

British America Assurance Company.

Employers' Liability Assurance Corporation, Ltd.

Continental Fire Insurance Company.

Connecticut Fire Insurance Company. Fidelity (Fire) Underwriters of New York.

Fidelity-Phenix Fire Insurance Co. of New York.

Equitable Fire & Marine Insurance Company of

Providence.

Globe & Rutgers Fire Insurance Company. London Assurance Corporation.

London Mutual Fire Insurance Company.

Mount Royal Assurance Company.

Nationale Fire Insurance Company of Paris.

Phœnix Insurance Company of Hartford.

Protectors Underwriters.

Union Insurance Company of Paris. Westchester Fire Insurance Company.

Yesterday's Bank of England statement showed a reserve of 44.26 per cent. against 42.37 per cent. last week.

PERMANENT POSITION



That's what a Prudential agency contract means for the man who makes good. The Prudential has agents who have been with us more than thirty years.

WRITE US ABOUT AN AGENCY.

THE PRUDENTIAL INSURANCE CO. OF AMERICA

Home Office, NEWARK, N.J. FORREST F. DRYDEN, President. Incorporated as a Stock Company by the State of New Jersey

GENERAL

FIRE AND LIFE ACCIDENT

ASSSURANCE CORPORATION, LTD OF PERTH, SCOTLAND.

Surplus Security to Policyholders \$10,342,825

PELEG HOWLAND,

Chairman. Canadian Advisory Board

D. R. WILKIE, Vice-Chairman, Canadian Advisory Board

T. H. HALL, Manager for Canada.

JUDSON G. LEE, General Agent, Montreal.

RAILWAY PASSENGERS OLDEST ACCIDENT COMPANY IN THE WORLD ACCIDENTS OF ALL KINDS ASSURANCE CO OF LONDON. **ENGLAND** Also Established 1849. ALL KINDS of EMPLOYERS' AND PUBLIC PLATE GLASS AND FIDELITY GUARANTEES Head Office for Canada, Confederation Life Building, TORONTO F. H. RUSSELL, Manager



Transacts: NT FIDELITY GUARANTEE
BURGLARY and
LOSS OF MERCHANDISE and
PACKAGES THROUGH THE MAIL
INSURANCE PERSONAL ACCIDENT SICKNESS LIABILITY (all kinds) AUTOMOBILE

Applications for direct Agencies invited. ELECTRICAL BANK and STORE PROTECTION SPRINKLER SUPERVISORY SERVICE NIGHT WATCHMEN'S SIGNAL and FIRE ALARM SYSTEMS

Head Office, GRESHAM BUILDING MONTREAL F. J. J. STARK, General Manager.

THE FEDERAL LIFE ASSURANCE COMPANY

Of CANADA

made a record for 1913 that will be hard to surpass. The Annual Report just issued showed improvement and increase in every item of the Company's operations. One of the most gratifying was that the Total General Expenditure WAS LESS THAN IN EITHER 1912 OR 1911, despite a large increase in business in force and new business The percentage of General Expenses to Premium Income showed the large decrease of 2.2 per cent. An Agency with this Company would therefore be desirable.

-Write -C. L. SWEENEY, Provincial Manager for Quebec, 180 St. James Street, Montreal.

CANADIAN FIRE RECORD

(Specially compiled by The Chronicle)

Oxford, N.S.—Block owned by Dr. J. R. Gilroy, destroyed, April 29. Loss, \$10,000.

HALIFAX, N.S.—Wright Marble building on Barrington Street, damaged, April 30. Loss, \$10,000.

FLORENCE, ONT.—I. Webster's handle factory at Rutherford, destroyed, May 5. Loss, unknown.

Belleville, Ont.—Walker foundry, operated by McCarthy and Wright, partly destroyed, April 30.

Bryson, Que.—Fire starting in Goodard's hotel, April 23, destroyed 28 stores and dwellings. Loss, \$65,000.

St. John, N.B.—Christie wood-working factory, destroyed, April 27. Loss, \$60,000 with \$20,000 insurance.

CALGARY, ALTA.—Standard Garage, 110 Seventh Avenue West, damaged. Loss, \$10,000. Cause unknown.

Moose Jaw, Sask.—Farm house of Sherman Blackburn, near Avonica, destroyed, May 5. Two deaths.

GALT, ONT.—J. E. Ward's hair factory on Stone ward, destroyed, April 30. Loss, \$2,000, partly insured.

Berlin, Ont.—Quality Mattress Company's building damaged, May 4. Origin, flying molten metal lodging in cotton bales.

St. Thomas, Ont.—J. R. Skinner & Son's grocery on Graham Street, and adjoining premisses of Baldwin & Co., confectioners and Collins & Sons, undertakers, damaged, May 5.

Tara, Ont.—Village almost wiped out, May 2. Losers as follows: Tara Hotel, Moncman livery barns and five horses, Alex. Wayne, implement dealer; Charles Start, law office; E. J. Madill, drugs; Bell Telephone central; C. R. Toby, general merchant; Public Library; A. McDonald, tailor. Started in livery barn. Loss, \$20,000.

NORTH BAY, ONT.—Fire which started midnight April 29, damaged the main street block owned by F. J. Martine and P. Adams, and occupied by Laing & Mackie, furniture dealers; O. Fouriozos, confectioner; F. J. Martin, undertaker; T. B. Adams, clothier. Most of the damage was done by smoke and water. Loss—Laing & Mackie, \$8,000; Philip Adams, \$5,000; F. J. Martin, \$2,000; Fouriozos, \$500, all fairly well covered by insurance.

LOSS AT SASKATOON.

The old Cairns building fire at Saskatoon, Sask., on April 7, resulted in the following insurance loss:

ON BUIL	LDING.
Aetna	N. Y. Underwriters. \$15,000 Quebec 5,000 St. Paul 5,000 Union of Paris 4,000
Canadian 3,000 Guardian	\$72,000

Loss 70 per cent.

\$24,000 Loss 25 per cent.

FIRE AT BATHURST, N.B.

The following companies are interested in the fire which originated on the 28th ult., in the premises of S. Holdengrabers, Bathurst, N.B., entailing a property loss of about \$135,000 and an insurance loss of \$83,000:

3,	
Natn'l of Hartford \$10,970	Liv. & Lon. & Globe \$6,500
North Brit. & Mer. 8,500	Yorkshire 5,978
National Union 4,607	Guardian 4,000
British America 3,900	Queen 3,900
Nova Scotia 2,945	Western 2,500
Springfield 2,475	Phœnix of London . 2,200
Sun 2,100	North America 2,000
British Crown 2,000	Union 1,500
Caledonian 1,500	Palatine 1,200
London Mutual 1,200	Protectors Undrs 1,000
Hudson's Bay 1,000	Anglo-American . 1,000
Equity 650	Small amounts 1,487
Phœnix of Hartford 540	STATE OF STA

FIRE LOSS STATISTICS.

As a step in the direction of solving the rating problem and meeting the alleged demand on the part of the public for more information as to fire insurance conditions, the plan presented by E. G. Richards on behalf of a special committee of the National Board of Fire Underwriters was favorably received by the State Insurance Commissioners at their recent The plan, in brief, contemplated the gathering of loss statistics by the National Board from all of the States and the reporting of same, in the aggregate, to the State Insurance Commissioners. The latter thought well of the plan in general, but were apparently averse to releasing the individual companies from any responsibility now devolving upon them in this connection. The Commissioners adopted a resolution commending the plan, but suggesting that the Board should endeavor to see if a basis for the making and testing of rates cannot be procured, and that the Board should undertake to reach such a basis. In adopting this resolution the Commissioners apparently overlooked the fact, says the New York Spectator, that the National Board now has no jurisdiction whatever over rates or ratemaking. The Board also would not care to undertake so extensive and expensive a line of work unless its members were to be relieved from a practical duplication thereof. This loss investigation plan was considered in connection with the broad subject of classification of premiums, risks and losses which has been under discussion for some time past, and is regarded as a move toward the consummation of a general classification scheme. There will no doubt continue to be much discussion as to the necessity for or the efficacy of such a classification as has been alluded to, in connection with the rating of fire risks, and the subject is likely to be brought up at the next annual meeting of the National Convention of Insurance Commissioners. It is probable also that it will receive some attention at the coming annual meeting of the National Board of Fire Underwriters. The topic is one upon which there are honest differences of opinion, and it is so broad a one and of such general importance that no hasty action should be taken regarding it. Every phase of the subject should be thoroughly considered, and everyone having views concerning it should have ample opportunity to be heard.

London and Lancashire Life and General Assurance Association, Limited

Extracts from the Report of the Directors presented at the Fifty-first Annual Meeting held in London, England, 1914.

LIFE BUSINESS

New Business:—During the year, 1707 policies, including 4 Deferred Annuity Policies, were issued for sums assured amounting to \$4,043,625.00, producing a new annual Premium Income of \$147,555.00 and Single Premiums of \$7,565.00, making a total NEW PREMIUM INCOME of \$155,120.00. Re-assurances were effected for \$118,000.00.

The sum of \$51,510.00 was received for the purchase of Immediate Annuities.

The TOTAL LIFE PREMIUM INCOME after deduction of premiums paid for Re-assurances amounted to \$2,073,865.00

The INCOME from INTEREST and DIVIDENDS on the Life and Annuity Fund was \$756,540.00 after deduction of Income Tax.

The TOTAL INCOME of the Life Department was \$2,882,225.00

The CLAIMS by death, with bonus additions, amounted to \$842,795.00, and were well within the expectancy. ENDOWMENT POLICIES matured during the year, representing Sums Assured of \$505,870.00 including bonus additions.

After payment of all outgoings, the LIFE and ANNUITY FUND showed an increase of \$688,055.00 and stood at \$19,035,680.00.

FUNDS OF THE ASSOCIATION

The Total Funds and Assets of the Association, excluding uncalled Capital, amounted at 31st December, 1913, to \$20,646,078,00

BALANCE SHEET ON 31st DECEMBER, 1913

LIABILITIES,	
Shareholders' Capital:— Subscribed (66,765 shares of \$25 each)\$ 1,0	669,125
Paid-upLife Assurance and Annuity	\$ 333,825
London and Lancashire \$14, Scottish Metropolitan 4,	381,805
Fire Insurance Fund	38,145 57,440
FundGeneral Insurance Fund	61,370 76,635
Sinking Fund, Capital Redemp- tion and Annuities Certain	233,590
Fund	119,035
Profit and Loss	11,980
Reserve Fund	96,975
Investment Reserve	385,870
Life, Fire and General Ins Dividends and Bonus to Proprie-	257,335
tors 31st December, 1913	25,290
Unclaimed Dividends	8
Sundry Creditors	135,990
Bills Payable	2,500
Buis Pavable	

ASSETS

ASSETS.	
Mortgages on Property within the United Kingdom	676,995
Kingdom\$	2,005,805
Loans on Local Rates	2,015
Loans on Life Interests	491,430
Loans on Reversions	425,540
Loans on Stocks and Shares Loans on Policies within their Surrender Values	29,125
Loans on Policies within their Surrender Values	1,763,850
Loans on Personal Security	122,840
Investments, taken at cost or under:-	
Deposits with the High Court	525,255
76,920 3 ½% Italian Rentes Deposit with New Zealand Government	14,850
£5,000 City of Wellington 4% 1906	24,000
British Government Securities	98,875
Indian and Colonial Government	
Securities	322,560
Indian and Colonial Provincial Securities	120,790
Indian and Colonial Municipal Securities	2,472,925
Foreign Government Securities	363,745
Foreign Municipal Securities	386,930
Railway and other Debentures and	
Debenture Stocks, Home and Foreign	6,547,960
Railway and other Preference and Guaran-	
teed Stocks	473,130
Railway and other Ordinary Stocks	845,210
House Property (at cost, less Sinking Fund)	765,815
Agents' Balances and December Premiums on	100 ***
which the days of grace are current	129,573
Outstanding PremiumsOutstanding Interest, Dividends and Rents	457,360
Outstanding Interest, Dividends and Rents	24,875
Interest Accrued but not Payable	217,565 1,427,060
Sundry Securities, Cash, Etc	1,427,000

\$20,646,078

\$20,646,078

The Dominion Companies' Act, it was announced at Ottawa this week, is to be amended so as to provide for the issue of share warrants, also for the issue of debenture stock in amounts less than \$100. It is also provided that bonds authorized but not issued which have been pledged to a bank and later redeemed shall not be deemed to have been sold and paid off.

The

WESTERN

Assurance Company

Incorporated in 1851

ASSETS

over

\$3,500,000.00

LOSSES paid since organization of Com-

. over \$57,000,000

DIRECTORS

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Tenders addressed to the undersigned will be received up to nine o'clock a.m. of Thursday, May 21st, for the purchase of 44 per cent. thirty year bonds of the Protestant Board of School Commissioners of the City of Montreal.

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Traffic Returns.

Week ending Apl. 7\$	Canadia 1912. 6,333,000 1912. 2,519,000 2,528,000 2,594,000	N PACIFIC R 1913. \$30,019,000 1913. \$2,623,000 2,645,000 2,695,000	\$24,382,000 1914. \$24,382,000 1914. \$2,237,000 2,234,000 2,100,000	Decrease \$5,637,000 Decrease \$386,000 411,000 595,000
. 30	3,387,000			653,000
Year to date. Mar. 31\$1 Week ending Apl. 7	GRAND 1912. 10,762,460 1912. \$939,753 937,900 939,632 1,318,317	\$12,490,392 1913. \$1,024,125 1,057,639	1914. \$11,734,620 1914. \$1,041,360 1,025,515	Decrease \$755,772 Increase \$17,235 Dec. :2.124 " 86.846 " 207,354
00	w los w radio w a		The second secon	

., 30	1,010,011	Tichmon T.	who works and	
00	CANADIAN	NORTHERN	RAILWAY.	Decrease
Year to date.	1912.	1913.	1914.	
Feb. 28	\$4,004,200	\$4,598,000	\$4,428,800	\$169,200
W. C. Co. S. March S. C. C.	*****	1913.	1914.	Decrease
Week ending		\$392,600	\$371,000	\$21,600
Apl. 7	\$381,800		0.000 100	31,200
" 14	374,700	398,600	367,400	
12		389,100	366,200	22,900
" 21	356,100			59,600
" 30	495,500	565,000	505,400	59,000
00				

. 30	495,500	000,000		
Year to date.	IN CITY R 1912. \$1,886,887 1912. \$150,413 145,785 141,132	1913, \$2,016,732 1913. \$164,018 161,236 160,670	T COMPANY. 1914. \$2,153,683 1914. \$171,564 173,371 168,771	Increase \$136,951 Increase \$7,546 12,135 8,101

HAVANA ELECTRIC RAILWAY COMPANY 1914. Increase 1913. Week ending \$54,809 \$39 \$54,770 May 3.... DULUTH SUPERIOR TRACTION Co. 1914. Increase 1913. 1912. \$24,977 \$1,592 Apl. 7..... \$23,385 \$21,743 2,316 20,883 23,116 25,432 25,160 14..... 1,472 20.730 23,688 21..... 2,438 31.822 26,998 29,384 30 DETROIT UNITED RAILWAY 1913. 1914. Decrease Week ending 1912. Apr. 7 \$203,797 \$213,893 \$14,334 \$228,227 226,648 224,84 ! 806 198,450 217,800 14,477 232,377 " 21.... 197.603

CANADIAN BANK CLEARINGS.							
	Week ending	Week ending	Week ending	Week ending			
	May, 7 1914	Apr.30, 1914	May 8, 1913	May 9, 1912			
Montreal	\$58,767,958		\$58,431,203	\$56,404.401			
Toronto	46,442,449		45,540,794	46,366,401			
Ottawa	5,204,901		4,520,419	6,621,203			

MO	NEY RA	TES.	
Call money in Montreal. " in Toronto " in New York " in London Bank of England rate	14 %	Last Week 51-61 % 51-61 % 11-11 % 3 %	A Year Ago 6-61 % 6-61 % 21 % 21-3 % 41 %

THE CANADIAN CASUALTY AND BOILER **INSURANCE COMPANY**

DIRECTORS REPORT AND FINANCIAL STATEMENT FOR YEAR ENDED 31st DECEMBER, 1913.

ELEVENTH ANNUAL REPORT.

The Directors beg to present the Eleventh Annual Report to December 31st, 1913.

Premiums less cancelments, Returns and Re-insurances of every description amounted to \$104,665,43, Interest on Investments \$6,177,25, Special Services \$3,008.75, making a total income for the year of \$113,851.43.

The Expenditure for Claims Paid and Reserve for claims outstanding, amounted to \$32,457.28, and the amount paid for Commissions and Expenses was \$64,681.33. The Reserve for Unexpired Risks decreased by \$133.28, which leaves a balance at the credit of Revenue Account as a result of the operations for the year of \$16,846.10. The Balance brought forward from the previous year was \$29,863.05, from which a dividend of \$5.000 has been paid, leaving an amount of \$41,709.15 at the credit of Revenue Account.

W. A. YOUNG, M.D. President.

Toronto, April 21st, 1914. BALANCE SHEET AS AT 31st DECEMBER, 1913.

Capital	LIABILITIES. Authorized\$88	9,200.00	
"	Subscribed	3,100.00	
Sundry Balance	Paid-up	1,984.96 87.97	\$ 50,000.00
justn	e for Claims Awaiting Ad- nent e for unearned Premiums as ired by Dominion Government e of Revenue Account		2.072.93 5,413.73 61,733 67 41,709.15

ASSETS. INVESTMENTS AT COST:-Municipal Debentures City of Brandon 4 1/2 p.e. .. \$4,574.84 Town of Brockville 4½ p.e. 3,689.66 "Indian Head 5 p.e. 4,713.27 City of Kamloops 5 p.e...

Lethbridge 4½ p.e.

Moose Jaw 4½ p.e.

Port Arthur 4½

p.e.

Port Arthur 5 p.e. 4,830.46 5,000,00 4.876.39 4,689.38 5,377.21 4,288.62 Town of Red Deer 5 p.c.... City of Sault Ste. Marie 3,668.51 4 ½ p.e.... -\$45,708.34

Miscellaneous Debentures— Canada Landed & Nation-\$10,000.00 4½ p.e..... Standard Loan Company 32,950.00 4 p.e.... 87,950.00

Stocks-Canadian Pacific Railway Co..... 4,350.00 -\$138,008.34 7,127.52 Cash in Bank and on hand..... 826.39 343.18 Premiums Outstanding (less cost of

Interest Accrued.... Office Furniture and Eng. Equipment (less depreciation).....

1.433.51 \$160,929.48

11,117.14

2,416.58

REVENUE ACCOUNT FOR YEAR ENDED 31st DECEMBER, 1913.

\$160,929.48

\$138,847.76

REVENUE. Balance from last account \$ 29,863.05 Less Dividend paid from Accrued 5,000.00 \$ 24,863.05 106.404.93 1,739.50 104,665.43 Special Services 3,008.75 Interest on Investments.... Decrease in Reserve for Unearned 6,177.25 Premiums..... 133.28

EXPENDITURE. General Expenses, including Advertising, Printing, Stationery, Rent, License Fees, Taxes, Directors' and Auditors' Fees, Travelling Expenses, Commission, etc.. Claims paid and Reserve for Claims Outstanding.

64,681.33 32,457.28 41,709.15

\$138,847.76

JNO. J. DURANCE, Manager.

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TABLES OF

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List of Leading Stocks and Bonds

CORRECTED TO THURSDAY, MAY 7th 1914

BANK STOCKS.	Closing prices o Last sale	r 0	Par ralue of one share,	Return per cent. on investment at present prices.	Rate of Annual Dividend	Capital subscribed	Capital paid up	Rest	Per cent'ge of kest to paid up Capital	When Dividend payable.
eritish North America			\$	Per Cent.	Per cent	\$ 4,866,667 15,000,000	\$ 4,866,667 15,000,000	3,017,333 13,500,000	62.0 90.0	April, October. March, June, Sept., Dec.
anadian Bank of Commerce,	-		100		12+2	3,000,000	5,944,935 3,000,000	6,944,935 3,600.000 3,625,000	116.9 120.0 90.6	Jan., April, July, Oct. March, June, Sept., Dec
amilton ochelaga ome Bank of Canada nperial	1	52	100 100 100	5 92	9 7 12	4,00 1,000 2,000,000 7,000,000	4,000,000 1,943,881 6,999,500	650,000 7,000,000	33.4 100,0	March, June, Sept., Dec March, June, Sept., Dec Feb., May, August, Nov
erchants Bank of Canada	199 . 241 2	137 8	100 100 100 100 100	5 52 4 97	10 10 11 16+2 8	7,000,000 1,000,000 4,000,000 16,000,000 2,000,000	7,000,000 1,000,000 4,000,000 16,000,000 2,000,000	6,600,000 1,250,000 4,800,000 16,000,000 1,550,000	120,0 100,0 77.5	March, June, Sept., Dec Jan., April, July, Oct. Jan., April, July, Oct. March, June, Sept., Dec Feb., May, August, No.
orthern Crown ora Scotla. ttawa rovincial Bank of Canada.		621	100 100 100 100	5 34	6 14 12 7 7	2,862,400 6,000,000 4,000,000 1,000,000 2,734,700	2,831,789 6,000,000 4,000,000 1,000,000 2,732,520	350,000 11,000,000 4,750,000 625,000 1,306,962	183.3 118.7 62.5	January, July, Oct. Jan., April, July, Oct. March, June, Sept., Det. Jan., April, July, Oct. March, June, Sept., De
neloc. jandard terling. oronto.			100 50 100 100	::::	12 13 6 11+1	11,580,000 2,969,800 1,257,500 5,000,000	11,560,600 2,877,120 1,181,473 5,000,000	12,560,000 3,777,120 300,000 6,000,000	181.3 25,5 120.0	March, June, Sept. Dec Feb., May, Aug. Nov. Feb., May, August, No March, June, Sept., De
nion Bank of Canada ancouver avburn Security	!	142]	100 100 100	6 30	8+1 6	5,000,000 1,174,700 682,200	5,000,000 877,213 316,100	3,400,000		March, June, Sept., De
Miscellaneous Stooks. ell Telephone	146 1 78‡ 7	145 18j	100 100 100 100	5 47 7 63 4 44	6 7 6	15,000,000 104,500,000 633,000 1,511,400	15,000,000 164,500,000 6-5,0-6 1,511,400 198,000,000			Jan., April, July, Oct. Feb., May, Aug., Nov. May, Nov. May, Nov. Jan., April, July, Oct.
anadian Pacific	60	58à	100	5 19 6 66	148	260,000.000 3,500,009	3,500,000			April, Nov. Jan., April, July, Oct
do PfdXD nn, Cement ComXD Do. PfdXD su. Con. Rubber Com	29 91 98 98	282 90 91 97	100	7 69 4 98 7 14	1	6,100,000 13,500,000 10,500,000 2,805 500 1,980,000	13,500,000			
anadian Converters anadian General Electric, anadian Cottons	27 j	35 g 104 g 26 72	100 100 1:0	10 38 7 68 8 10	7+1	1,783,600 5,640,000 2,715,000 3,611,500 2,000,000	2,715,600 3,661,500 2,00 ,000			Jan., April, July, Oct
do do anada Locomotive do do do, do, Pfd. Dietroit United Ry ominion Canners.		69½ 42½	100	8 57	24 6 6 7	1,500,00° 1,999,967 12,500,000 2,148,600 3,000,000	1,500,0 0 1,999,957 12,500,600 2,148,600		********	Jan., Apl., July Oct. Monthly. March, June, Sept., D January, August.
tominion Coal Preferred	751	75 100	100	7 95 6 86	6 7	5.000,000 1,859,030	5.000,000 1,889,030			Jan., April, July, Oct
om. Iron & Steel Pfd cominion Steel Corpn cominion Trust Co	25) 113	83 25# 110	100	8 13		5,000.000 35,456,800 2,500,000	35,656,806 2,167,570	800,000	36 91	Jan., April, July, Oct.
enluth Superior Traction		150	100 100 100 100	4 70 6 45		3,500,000 1,400,000 7,463,703 5,000,000 5,304,600	1,400,000 7,463,703 5,000,000 5,304,600			Jan., April, July, Oe Jan., April, July, Oe Jan., April, July, Oet. Jan., April, July, Oe Jan., April, July, Oe
nois Trae. Pfd	1784	1771	100 100 100	4 48 6 20	5 N R T	2,000,000 7,200,000 2,100,000 1,500,000	0.000.000			Feb., May, August, "ebruary, August. Mar., June, Sept., De Jan., Apl., July. Oct.
de Pfd	683 57	37 121	100 100 100 100 100	5 84 7 01 5 60	1	41,380,400 56,600,000 13,565,000 2,400,000 20,532,000 10,416,000	\$1,580,400 56,000,000 12,585,600 9,400,000 70,832,600			Jan., April, July, Od Jan., April, July, Od May, November. April, October. April, October. March, June, Sept. D
(ontreal Cottons	2194	219	100	7 40 4 55 5 88	10	3,809.000 17,000.000 2,000.000	17,000,000			. Feb., May, August, N. Jan., April, July, Oc.
ontreal Telegraph orthern Ohio Traction Co	64)	641	100 100	9 25	5	9.000,000	9,600,000			March, June, Sept., I Jan., Apl., July, Oct. Jan., April, July, Oct.
gilvie Flour Mills Com	117	113	100	6 83 6 01		1,030,000 2,000,000	2,500,000			March, June, Sept., I
enman's Ltd. Com XI GO Pref. uebec Ry. I. & P. Lohellen & Ont. Nav. Co. Lawinighan Water& PowerCo	1023	124 1024 131	100 100 100	7 45 7 79 4 57		3,158,600 1,075,000 9,999,500 3,178,000 10,000,000	1,075,000 9,999,*00 3,132,000 10,000,000			Jan. April, July, Oc
oledo Rys & Light Co. oronto Street Railway ri.City Preferred. win City Rapid Transit Co. City Rapid Transit, Pfd. XI	134	1332	100 100 100 100 100 100	4 95 8 66	1	13,875,000 10,968,383 2,826,260 20,164,066 3,000,000 800,000	13.875,000 10,968,383 2,826,20° 30,100,000 3,00°,000			Jan., April, July, Oc Jan., April, July, Oc Jan., Apl., July, Oct Jan., Apl., July, Oct Jan., April, July, Oct May, Nevember Jan, Apl., July, Oct.
West India Electric windsor Hotel. Winnipeg Electric Raliway Co		N5 195		5 00 6 15	12	3,000,000	3,000,000 6,000,000			Jan, Apl., July,Oct.

STOCK AND BOND LIST, Continued

BONDS	Closing Quotations In		Rate p.e. of Int- erest per	Amount outstanding.	When Interest due,	Where Interest payable	Date of Maturity.	REMARKS
	Asked	Bid	an- num					
Bell Telephone Co Can. Car & Fdy	99	988 104	5	3,500,000	1st June 1st Dec.	The state of the latest that the state of th	Dec. 1st, 1939	or in pt.aft.Nov.'11
Can. Converters	88		6	474,000	lst June 1st Dec.		Dec. 1st, 1926	
Can. Cement Co Dominion Coal Co	97 100	96 98	64	6,300,000	lst Apl. 1st Oct. 1st May 1st Nov.	" "	April 1st, 1940	Int.after May 1st, 1910
Dom. Iron & Steel Co Dom. Tex. Sers, "A"		84 99	6	7,332,000 758,500	lst Jan. 1st July l March l Sept.	Designation of the second	July 1st, 1929 March 1st, 192	and Interest.
" "В"	-	99	6	1,000,000		" "		Redeemable at par after 5 years
" "0"			6	1,000,000	"		the same of the same of the same of	Red. at 105 and Interest
" "D"				450,000	0 "			
Havana Electric Railway		1	5	7,824,73	l lst Feb. lst Aug	. 52 Broadway, N.Y.	Feb. 1st, 1917	Redeemable at 110
Halifax Tram Keewatin Mill Co	100	100	6	600 000	Ollat Jan lat Inl	Bk. of Montreal, Mtl. Royal Trust Co., Mtl	Jan. 18L 191	01
Lake of the Woods Mill Co	108	101	6	1,000,00	0 lst. June 1st Dec	Merchants Bank of Canada, Montreal	June 1st, 193	2
Laurentide Paper Co	106	102	6	947,30	5 2 Jan. 2 Jul	Bk. of Montreal, Mt	Jan. 2nd, 192	0
Mexican Electric L. Co.			5	5,778,60	0 lst Jan. lst Jul			5
Mex. L't & Power Co Montreal L. & Pow. Co.	. 85		6		0 lst Feb. lst Aug 0 lst Jan. lst. Jul		Feb. 1st, 193 Jan. 1st, 193	2 Red. at 105 and Int. after 1912
Montreal Street Ry. Co. Ogilvie Flour Mills Co	108			1,500,00	0 lst May 1st Nov	Bk. of Montreal, Mt	May 1st, 193	
Penmana	1					Bk. of M., Mtl. &Lr		6 Redeemable at 110
	1 8							Biter Mov. 1,1311
Price Bros	. 82			833,00	o let June let De	3,	June let, 192	19
Rio Janeiro	. 51		5	25,000,00	00 Jan. 1 Ju	C B of C London	. Jan. 1st, 193	50
Sao Paulo Toronto & York Radial				6,000,00 1,620,00	00 1st June 1st De	B. of Montreal, M	V Feb. 1st, 19	29 19 27
Winnipeg Electric West India Electric	. 105		5	4,000,00	00 2 Jan. 2nd Ju	ly	Jan. 1st. 19	35 29

Montreal Tramways Company SUBURBAN WINTER TIME TABLE

From St. Denis to St. Vincent—
20 min. service 5.20 a.m. to 6.00 a.m. 30 min. service 8.00 p.m. to11.00 p.m.
20 " 8.00 " 4.00 p.m. Car to St. Vincent 11.30 p.m.
20 " 4.00 p.m. to 7.00 " Car to St. Vincent 12.40 a.m.
20 " 7.00 " 8.00 " Car to St. Vincent 12.40 a.m.

Cartierville

From Snowdon's Junction— 20 min. service 5.20 s.m. to 8.20 p.m. 40 " 8.20 p.m. to 12.00. mid From Cartierville— 20 min. service 5.40 a.m. to 8.40 p.m. 40 11.40 p.m. to 12.20 mid

Mountain :

From Park Averue and Mount Royal— 20 min. service 5.40 a.m. to 12.20 midnight

From Victoria Avenue— 20 min. service 5.50 a.m. to 12.30 midnight

From Victoria Avenue to Snowdon,— 10 minutes service 5.50 a.m. to 8.50 p.m.

30 min. service 5.00 a.m. to 9.00 p.m. 8.00 p.m. to 12.00 midnight Tetraultville:



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