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## * New Wickes Refrigerator Cars *

TO LEASE.

Equipped with Westinghouse Air Brakes, Vertical Plane Couplers, and all latest approved appliances. The only car that will transport all kinds of perishable freight with suceess :

Dressed Beef, Poultry, Dairy Prodncts, Fruit, Oysters, Beer, etc. Cars painted with trade mark and firm name for responsible lessees.
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Merchant Tailor,

## 259 ST. JAMES STREET

\author{

- MONTREAL.
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Newest Styles for Gentiemen.
Ladies' Tailor-made Costumes:
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Merchants, Manufacturers and other unsiness men should bear in mind that the "Journal of Commerce" will not aceept advertisements through any myents not specially in its employ. Its circultiom-catending to all ports of the Dominion-renders it the best adverlising medium in Canadr-equal to all others combined, chile its rates do not inclute herivy commisszons.
-TuE establishment of smelting works and a steel plant at Belleville, Ont., are among the probabilities of the near future. -'lue deposits in Government Savings banks during December were $\$ 271,970$ and withdrawals $\$ 300,5$ TH. The balance at the credit of depositors is $\$ 17,361,74 \overline{0}$.
-Nomes is given of application for leters patent to incorporate the Taylor IIydraulic Air Co: of this city; capital $\$ 500$.000 , also the Staudard Shirt Company of this city ; capital, $\$ 200,000$.
-Ir is stated that Lord Aberdeen has offered to defray the cost of the further edacation of the two sons of the late Sir John Thompson until such times as they have been admitted to the Bar.
-Tom stock of nutmegs in London on the tirst of Fanuary was ouly 127 tons against 142 last year. Of mace there was on hand 25 tons.
-I' is reported from Chicago that all rail mites lutve been cut to 17 cents per 100 pounds on grain and hour as an incentive to the Western mills to start up, A 15 cent rate is predicted hefore fotig.
-Tue Nova Scotia Steel and Forge Co. are in communication with the Governl ment on the subject of the bounty on stecbillete provided for last session.
-Anormer assessment life insurance society has heen started in London, Ont. It is the Catholic Mutual Benefit Association of Canada, which has just complied with the requirements of the Insurance Act and received a certillcate of registration.

$$
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Spring - Suitings.
SAMPLES NOW READY.
Choice Colorings-Latest Styles.

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All kinds of Buidding'Minterials, Pittings for Bunks, Storos, ote., a Specialty. AMERESI, N. S.
[27 Tho only Manufacturers of Ruwhide Bolting in the conntry.
The Chicago Rawhide Mrg. Co., manumacturtats of
RAWHIDE BELTTING
Lace Leather, Rope, Lamiats,
Fly Nothe Proleat Lanthor, Stock nind Farm Whipa,
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Tho MA BDS HYDRAUIIC IRAWHIDE PACKING World'g Far Medala Awarded,
$75 \& 77$ OIIIO SI'., Near Market Street CHICAGO, ILL.

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## Importers and Dealers in

## WHITE LEAD AND COLORS,

Dry and Grodnd in Oht.
Varnishes, Olla, Window Glase, Star, Dlamond Star and Doublo Diamond Star Brande.
Rolled Rough and Pollshed Plate Glase
Colored Plinin and Stained Enamelled Sheet Glabe. Puinters' und Artista' Materials.
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Most agreenble to the taste and fmore offectual than any of the "Spruce Gum Byrups."
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Our Travellere are now on the rond with a com. plete range of amuples.

Orders will have carefin and prompt attention.

CHICAGO AUTOGRAPEIC REGISTER

--Mn. F. F. Wamb, of London, Ont., lats been appointed manager of the brinch of the Molsons Bank at Exeter, Ont.
-Mr. Bannevt D. Drwar has heen appointed secretary of the Camada Life Assumace Co, at Wimnipeg.
--Jabanise oranges are the latest candidates for popular favor. One Winnipeg firm has receivod a carload which have sold readily.
-AT the meeting of the creditors of li. 3. McCormick, grocer of St. Thomis, the statement showed stock of $\$ 1,800$, book debts $\$ 350$, and liabilities of $\$ 2,300$. It was decided to offer tho stock for sale.
-Mm. A. 1s. Demabmany, cashier of La Banque Jacques Cattier has been presented with a magnificent onyx vase, valued at $\$ 1,600$, by the staff of the bank on the occasion of his departure ou a business trip to Burope.

- litereafine shingles and pulp wood from the United States will enter Camada free of customs duty. The Dominion government having reedived assmances hat the United States is admitting Camalian-made shingles freo of duty, will reciprocato in this respect.
-'Ime long-standing dispute between the Camadian Pacific Railway Company and the city of Toronto relative to the Bisplanade has been settled in a mauner perfectly satisfactory to both parties.
-Tue shipments of Scotch coal for 1804 amounted to $5,340,000$ tons, a decrease of $2,580,000$. This enormous falliug off is attributable to the great coal strike whioh, it will be remembered, paralyzed trade for four months.
-Rerours from Odessa say the Russian wheat crop is disappointing and that the grain is light. At present prices the farmers are ouly receiving 36 cents per bushel, which does not cover cost of production.
-The figures furnished by the Toronto Railway Company in its annual statoment show that the number of passengers carried during the year 1804 was $22,600,388$, and the number of transfers was $7,438,171$.
-At Italian shipping points candied citron is again lower in sympathy with a further fall in the cost of sugar. Good ordinary in American style of packing has been sold at $25 s$ 6d per cwt.


## SUYDAM FLEXIBLE METALPIPEJOINT



## WHAT IS 'IHIS FLEXIBLE JOIN'?

It is an absolute steam joint under any steam pressure It is a practical flexible coupling for metal pipe.
It will allow the joming of iron pipes so that the sections may be easily moved in any direction at will or rotate on a swivel.
It is more durable and lessi้ expensive than rubber hose


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Ladies' - and - Gentlemen's - Tailor, Has recelved all his Spring Noveltice, which are well worth Beeng
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Asso. Yember of the Con. Society"ot Civil Engineers Member of the P. Q. Aesociation of Architects.
f.o.l., and more could be had at the same limit. Candied orange and lemon peels are also lower, but quotations may be considered nominal, no sales having so far tranepired.
-Tres east-bound railway freight pool is in danger of disruption. It is declared that several central traftic and trunk lines have been carrying more than the share allotted to them, and they have refused to advance rates to allow companios that fell behind to catch up. East-bound rates have been demoralized for some weeks, particularly on expurt business.
-The Union Casualty and Surety Company has withdrawn from the compact which has existed for the past year among the plate glass insurance companies. This means trouble, as the other companios have resolved to vigorously meet auy attempts that may be made at rate cutting.
-Tue insurance companies iuterested in the stock of Robt. Darling \& Co., burned out in the recent fire at Toronto, have decided to pay the whole loss and take ovor the salvage, valued at $\$ 30,000$. It will be divided into two lots and sold, half in Toronto and half here.

- Ebwin O. Quigley of Quigley \& Tuttle, bankers and brokers, New York, was arrested on the charge of robbing the Mercantile Bank of $\$ 144,000$ by means of getting loans on bogus mumicipal bouds which he forged. He confessed his guilt and exonerated his partner from all blame.
-Tue suit against the New York Life brought by the estate of the late Reserve Bowers, of Saco, to recover $\$ 40,000$ of insurance claimed to be due under one of its policies, has been decided


BEST FOR THE MONEY aLL Jobbers keep them.
Take no Imitations. Every Bat is Branded Insist upon receiving
"Patent Roll" Cooton Bats,
As they are vory attractive in appearance and guperior in
quallty, and no other bat will retull as well. quality, and no other bat will retall as well. ASK FOR THESE BRANDS:
'North Star,' 'Crescent' or 'Pearl,' Pat up In Bales or Cuses $\ln 4$, f, 8,12 or 16 oz, Rolle.
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## PURE <br> OAK BELTING

The J. O. McLaren Belting $\mathrm{CO}_{\text {r }}$, Montreal - and Toronto Tel. No. 388.

Tel. No. 475.
in favor of the company. The claim was resisted on the ground that the preminm was overdue and not paid when Bowers died.
-Trie loss in the elopator fire at Lucan last week was $\$ 6,000$ fully covered by insurance in the Western. The building was insured in the Gore Mutual, of Galt, for $\$ 1,500$. The fire originated inside, and the building was past redemption before the blaze was discovered.
-Nemtherolds, Limited, of Jirmingham have announced an increase of 5 ger cent. in the discount from list prices of iron wood screws. This is equal to a reduction on the net price of 10 or 15 per cent., and may be regarded as a further attempt on the part of Nettlefolds to crush the American Screw Company, of Rhode Island, in their comparatively recent British venture of starting screw making at Leeds.
-Thes six weeks dispute in the Welsh tinplate trade wa brought to a close by the Danelly and district workmen accept ing $22 x / 2$ per cent. reduction, the original demand of the manu facturers having been 25 per cent. Work has therefore beet generally resumed and much satisfaction is expressed on both sides that what, it was at one time feared, might prove a general stoppage in the Welsh tinplate trade has been averted.

- A teaffic arrangement has just been completed by which the Boston \& Maine is to place the business of the Cunadian Pacific throughont the system of the New York, Now Haven \& Eartford at Boston rates. This arragement contemplates an interchange of business between all New Ingland points and those on the lire of the Canadian and "Soo" lines, and is regarded as most important for both interests.

TEAS !!! TEAS !!! TEAS !!! We offer to the trade a complete
assortment of Teas of allqualities.
JapanTeas, BlackTeas, "Gunpowder" Teas ind prices, We recommend specially our
"Victoria" \& "Princess Louise" Japan Teas
In $5,10,20,30,40,50 \quad$ Quallity unsurpassed for price.
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## British and Foreign Dry Goods

Woollens and Tailors' Trimmings a Specialty. Canadian Woollens and Cottons from all the different mills.

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 413 to 417 Sti. P'aul Street, Montreal. Bell Telephone pos7 1. O. Box 64s.Curtain Stretchers!! wholesale \& retail.<br>L.d.A.SUAVEYER, 6 St. Lawrence St. hompreal, camad.

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Tanner and Manufacturer of Leather Belting, $\begin{gathered}\text { Fire } \\ \text { Hose, Hariness }\end{gathered}$

Moccasin, Lace, Russet and
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## Butitermilk Toilet Soan,

The Best Tollet SOAP
In the World - -

Nets the Retailer a handsome profit when sold at a very popular price. It will not remain on your counters. Try a sample lot.

Canadian Agency:
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Toronto, Ont.

THE COSMO BUTTERMILK SOAP CO،,
CHICACO, ILL


TheCalifornia
Mid-Winter
Fair
was no exception to the rule
Chocolat-Menier
there received the Highest Award, Diploma of Honor
The beet cup of Chocolate yon ever tasted can be had only by using
Chocolat-Menier,
[the best and cheapest Vanilla $C$
market], and preparing as follows:
market], and preparing as follows. Take one of the six aticks [in each half-ponnd in thres tablespoconfuls of water, over a brisk irm atir until completely disgolved, then udd suflecient milk for two cups and boll for about flve minntes. Water may be tueed in place of milk.

## Ask Your Ghocen for CHOCOLAT MENIER Annual Sales Exceed

 If he hasn't it on asle gend hise name and your address to C. Alfred Chouillou, $12-14 \mathrm{St}$. John $\mathrm{St}^{2}$ 12-14 St. John St. Montreal.
## ChicagoGlass BendingWoks,

185 Dearborn St., Room 85,
Bent, Stained and Bevelled Glass. Estimates Furnished on Application.

CHICACO.
Agente wanted in each of the Provinces of Canada.
-Mn. Ilinb, the well-known insurance writer, says that it isn't so much what we don't know, as it is what we do know that isn't so, that interferes wilh our whimate status and success. Many an underwriter who "knew it all" hats wrecked his craft by knowing so much, when a litte modest and imguiring ignor-ance-such as comes of long experience-might have saved both himseld' and his company.
-A mundren million grallons of wine wore made in Russia last year, the greater part in the Chumatas and in Bessarabia. Half a million arese in European lussia are covered with vines 230,000 of them in the (hatasus and 150,000 in bessamhia; the Crimea, the Dun Regrion, and the comury about Astracham also probluce wine. Rrance is the latrest importer of Russian wines, which she uses to blend with her uwn.
-Ton: Cineimati Pric; (inrorn in its weekly crop summary, sty's: "The whate crup is generally well protected and all right. Some Westem tistricts are unsatisfictory. The marketing is very light ind prospectively so. Interior prices arestrengthening under a widening demand from millers. The corn movement is moderate."
-A Wasbonorox despateh says that Robert A. Kellond, formerly of the tim of Reynohls © Kellond, patent attornies of this eity, has boen debarred from practice before the United States Patent Ollice. He sent a check in payment of a government fee, which went to protest, and would not make it grood.
-The rapidity of the export movement of wheat from Mani tobatand the North West left the millers somewhat short of stocks. This is no doubt the reason why the two great milling concerns aro going so largely into elovator building this year.

## Chinn Curpidors, Men Sefin,

 Tollet Wiam, Fruil ./ars,Iletal, Rronze, Piano and Trable
Lampm,Cutlery, Plated Goods.

## JOHN L. CASSIDY \& CO.,

 China, Crookery and Glassware. always in stock* Street Lamps, Lanterns, Station Lamps, Headights, \&C. * of the Celebrated C. T. חani mFg, CO., Rochester, N.Y.
Offlons and Samplo Rooms: 339 nud 341 ST, PAOL STREET, MONTREAL Biancire: 5s Princess St. Winniper, Man. S2 Princess St. Winniper, Man,
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ETIMPORT ORDERS A SPECIALTY,

It will enable them to buy and store more wheat during the busy delivery season, so that they will not be caught short of supplies again.
-Tine return of the grip has caused an active consuming demand for quinine, and thls is reflected in the renewed interest of jobhers and retailers in the article. Within the past week there heve been sales in New York aggregating 80,000 ounces at $21 / 1 / 2$ to $221 / 2 \mathrm{c}$ cash. This stock being out of the way the market has become firmer and bids of 23c cash have not found takers, though jobbing lots are procurable at $231 / 2 \mathrm{c}$.
-Cotronseed oil has heen very quiet, though abo ut the middle of the week exporters showed more interest. These bids, however, were in most cases ton low and comparatively little business resulted. The exporters wanted white oil and of yellow. Home huyers are indifferent, the Western compounders being entirely out of the market for the present. Prices are fairly steady at the mills.
-As was generally expected, the dividends announced so far by the English joint-stock banks are for the most part lower than at this time last year. The London \& Westminster, the largest of all the purely metropolitan banks, will pay $41 / 2$ per cent for the past half year, making with the $51 / 2$ per cent. paid for the first half, 10 per cont. for the whole year. For 189312 per cent. was paid. The London Joint-Stock Bank, also a large metropolitan bank, will pay at the rate of 9 per cent. per annum against 10 per cent., the London $\&$ Southvestern 10 per cent, against 12 per cent., the National Discount Company 11 per cent. against 12 per cent., and the Union Discount Company 9 per cent., which is at the same rate as twelve months ago.

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Head Office: 1740 NOTRE DAME ST., MONTREAL.

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The Mrutual Aceldent Ass'n Ltd., (belng the Accident Department of The Palatine Insurance Co. Lita., of Manchester, Eng.)
The Citizens Insurance Company of Canadn, Accident Branch, and The Sun IIfo Agwurance Company, Accident Branch.
ACCIDENT. - HMI'LOYERS' LIAHLIITY. - PIATE GLASS

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## LYIMAN'S FLUID <br> COFFEE

It is fragrant, delicions, and can be prepared in a moment.
It is Economical becauso there is no wuste, as no more need be prepared at a the than lo ued. gnd. It requires lees sweetening than other coffee us the bitter part is extructed during process of tion than two of uny ordmary confee.
Buy a bottle from your druggiat or grocer, and you will never want any other.
LYMANE SONS \& OO., MONTREAL.

## RSTR ALISUKH 1886. <br> Chaput Freres, COMMERCIAL * AGENCY, <br> Place d'Armes, MONTREAL. <br> The beat and most rellable fnformation that can be obltained is suppled to the patrons of this Agency.

AUTOMATIC HIGH SPEED ENGINES
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## Steam Pumps, Shafting, pulleys,

AND GENERAL MACHINERY. White for Phole.

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General . Insurance . Agency,

onictuld Astis loaned at best rates of interest.
Correspondence solicited.
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'GENERAL AGENTS, 27 and 29 St. Sacrament St. Montreal AGENTS FOR
George Sayer \& Co., Cognac, France.
Chas. Coran \& Co., Comac, France. Central Socjoty, Vmeyard Jroprsetors.
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A. Houtmana © Coa, Rotterdam, Molland GIn Ind, Coope $\mathbb{E}$ Co., lurton-on-1'rent, Ales.
Dublin City, Distillery Whtekey
Banagher, Irish Whiskey, on the Green Banks of die Sluannon.
Escheneam \& Co Bordeans, Clarets, Santernes, itc Joseph Cuzol, Fils \& Co., Bordeaux, Clareta, Sun-
Nevernes, Raphael © Co., St. Hiaire, Sparkling Neven, Raphanar.
Faye \& Copie, Mucon, Burgnedtes and White WInes. Royni Hungarinn Government Wines of liudapest,
James Wratson \& Co, Dundee, Scotch and Irish Whiskey.
-W. G. Taylor, grocer, Toronto, succeeded his father in the business some five years ago. He had a moderate capital at the start but, in his anxiety to do busiuess he credited too freely, with the result that bad debts accum ulated aud he has had to assigu. -H. J. Bray, Jr., succeeded his father, who was unsuccessful, in the fruit business in Toronto some three years ago. But he was handicapped by a chattel mortgage from the start, and this las kept him hampered until he has been compelled to assign also.-Jas. Collins is a farmer who started a general store at Sydenham, Ont. a year or so ago. He had very little capital and less experience to aid him. He has now a little of the latter and none of the former; but not sufficient of either to keep him clear of an assignment.--S. E. Stephenson, jeweller, Dlora, Ont., has been in business for nearly a quarter of a century although only in a small way. His means were limited, and a period of dull trade followed by pressure of debts has caused his fallure.-Pecover Bros. furni ture, Hamiltou, have assigned. Tenry J., Pecover was the only partner. Limited means and dull times may be given as the cause.
-'T. Bracaule, dealer in men's furnishings, came to this city from Toronto in 1891, having failed in the Queen City in December 1800. He did fairly well at first, when he confined himself to the store he stated in. But he started another and, as he could not personally supervise both, he has run behind until an assignment has become necessary. He owes $\$ 10,000$. -Desparois \& Prere started in the shoo business in Vulleyfield in May 1859. In April 1892 they were burnt out and had
to settle at 40 cents in the dollar, cash. A. Desparois contimued alone under the old style, but there seems to bo but little money in the retail shoe business nowadays, and he has assigned owing $\$ 2,100$-D. Levi \& Co., drygoods, St. Johns, Que., have assigned. D. Levi was a member of the firm of Levi 13ros., who lost so heavily by an abscouding debtor five years ago that they compromised at 60 cents in the dollar and dissolved. David started again alone, but has not been able to make a success of it
-Beginnivg only last spring D. Lavery, general dealer, Kirkfield, Ont., finds himself embarrasssed and has assigued. He was formerly in business at Myrtle for a couple of years, and was credlted with fair capital.-Thos. Hicks, grocer, Dessex, Ont., assigned. He was formerly in business at Kemptville. Jiabilitios light.-L. Wartelsky, clothing, Carleton Place, Ont., has given the assiguee possession of his stock. He has been doing a small trado for some years, principally with pedlars by whom he is said to have lost through crediting. Je had a partner named Slowensky prior to Aug. :92.-J. W. Relyea, dealer in bankrugt stocks, Perth and Brockville, Ont., has assigned. Tho liabilitios will reach about $\$ 10,000$, but the affairs of the estate will no donbt bo satisfactorily arranged, fas the assigmment, it is said, was made merely to adjust a difference between Mx. Relyeu and a Kingston firm, which had been forwarding him the necessary money to continue his business, and after an interviow had oceurred between Mr. Relyea and bis 'Toronto and Montreal creditors.
-Fred. Crone, jeweller, Now Westminster, B.C., hasassigned Ife started in business nearly ten years ago with a fow hundred dollars capital. Dull times are given as the cause of his failure.

This is not Moonshine.


THERE Amer stans are "STAR" OVERAlLs. The former are out of your reach but every merchant who kells" STAR" OVERALLS SImRTS, Consis,
 thirty years'experienco in the larrest way heest fictiories in the United
Stateg. All grmenta states. Al itarments
etamper with my name stamper with my name
and "IAR BRAND aro made in my factory by competent operatives using the most molern machinery.
They are nourbe surcimb with RIVBMED POOKEI'S and WORKED BUYTYON HOLES, and every article is carefully inspected before being placed in stock
better and wear longee you that the "STARS" fit he market. Give them that trial.
J. J3. GOODHOE

Rock Island, P. $Q$.

M. \& L. Samuel Bemamin \& Co,

26,28 and 30 Front St. West, TORONTO,
Impolmers and Deajbis in Buthish, Amemean, 1 fonelgen and Continental

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Metals, Tinplate, Tinware, Tinners' Plumbers' \& Staam Fitters' Supplies Gas Fixtures,
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140 St. Lawrence Street,
MONTREAL.

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$\rightarrow 1894 . \leftarrow$

At the close of this year the profits will be divided. Those joining NOW will share in these profits.

J. W. MARLING, Manager P. Q., MONTREAL.

# THE STANDARD ASSURANCE C0. ${ }^{\text {EsTABLIshemd }} 182 \overline{2}$ OF EDINEURGH. <br> HEAD OFFICE FOR CANADA, - MONTREAI. <br> Investod Fundy 

 Iavostinents in Canaida,
## 1895 Bonus Year.

[Wonld Wide Policies.]
Thirteen monthe for revival of lapred policiee without medical certlicate of five year's exiatence. Ionane advanced on mortgagea and Dehenturee purchaged. Agenta wanted.


## UNION ASSURANCE SOCIETY of london, g. b.

Established A. D. 1714.
Capital and Assets, nearly - - - - $\$ 15,000,000$
One, of the oldent and Strongest wire orifices in the World.
Canada Branch-The Bank of Toronto Chambers, Montreal.
Agonte throughout the Dominion.
T. L. MORRISEY, Realdont Manager.

## NORTHERN ASSURANCE COM'Y. INCOME AND FUND (1892)



## Insurance.

## PHCENIX

Fire Insurance Cóy. rondus.
Established in 178y, Gunadian Branch Established in 1801.

No. 35 St. Francois Xavier St. MONTIEAX, P. $\boldsymbol{O}$.
PATERSON \& SON
Agents for the Dominion.
RAYMOND \& ATONDOU,
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FOR SALE in FLORIDA.

A FERTIILE TRACT OF LAND of 20 to 25 , acreb between and partly covering the margins of lakes
Florida and kildece, lying within $1 /$ miles of Inter
 miles due west of lithtkis. Ormarpp pealies, eveet potatoes, coiton and all entr-tropical frints and plants ars grown in the vicinity. An ornge garden, neg. lected latterly owing to distance from owner. is on the place. Returns from agrove of 3acres at Green
Cove Sminge, bome $2 t$ miles north enet show an agregate of $\$ 3,000$ to $\$ 5,000$ a year. The hakes abound with fialh. Climate remarkibly healthy. Interlachen is $a$ winter refort for many Northervers troubled with lung affections, several Montreal
people nermanently geside there, people permanently reside there. Apply to
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Government. - $\$ 2,00, ~$
Government.
SMITH \& TATLEY, Minatgers for Camada,
II4 St. James Street, MONTREAL.

# THE MANCHESTER <br> FIREASSURANCE COMPANY. 

Estathitshod 182.
OAPITAL, - - \$10,000,000
Ifend ontice, Canalim Branch head Omee, Tononto. jNO. W. MOLSON, Regident Mmager, MONTheal.
Note.-'Ihis Company having uhoorhed the Alion Fire Insurance Abeociation,


FIRE
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MARINE.
G. ROSS ROBERTSON \& SONS, ueneral Insurance Agents and Brokers matablismed 180.
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Head Office, HALIFAX, N. S.
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prebinemt . . - Joifn douili, Eeq., (Prebident Rank of Nowa Scotia.)
 adam burns, Eeq., (Wholeeule Merchant) Malifax. chas. D. Cony, mang. mirector.

ONTARIO \& QUEBEC BRANCH: Temple Building, - - -. MONTREAL.
D. C. EDWARDS, - Resident Manager.

## THE CANADIAN <br> Journal of $\mathfrak{T}$ mmerre.

Montimali, Fhidar, Jan. 25th, 1895.

## THE • BANK S'IATEMENTIS.

The Return which we print in detail elsewhere on our columns, gives evidence that those who were guiding our financial aftairs held a tight rein during December. 'Jheir policy semps to have heen fustified if we recall
the somemhat nervous and strained feeling in our local Wall street, apparent during the second half of the month, and reflected in the decline of certain bank shares. The holidays were responsible for various rumours, for the most part idle and exaggerated, nevertheless sufficient to engender a spirit of caution, while imposing no undue restriction in the legitimate borrowings of customers.

Circulation at the time of our previons writing stood at $\$ 33,070,868$, moving upwards during December to $\$ 34,450,532$ as its highest point, and falling back again to $\$ 32,375,620$, or $\$ 701,248$ below the opening figures. Contrasted with 1893 circulation is diminished S2,043,316.
Deposits for December have reacted, and a decline of: $\$ 1,126,312$ has taken place.
Those payable on demand have fallen \$447,117 and those after notice $\$ 679,195$. The total of $\$ 182,080,669$ is still $\$ 1,601,445$ over the figures of 31st December 1893. The month's decline we might have reasonably attributed to the lowering of rates of interest on deposits, but on reference to the figures of the Government savings' departments we do not find that any portion of the withdrawals have been attracted thither, and must attribute the decline to causes connected with the season. Very probably the last fortnight of the month may have covered the term when the larger portion of the withdrawals were consummated and when active retail trade, then taking place, kept the money in circulation, and away from the wholesalers and the banks.

Loans and Discounts have been held well in hand, though no unnecessary curtailment has been enforced. The aggregate has risen only $\$ 51,241$. Looking back a twelvemonth we observe that diminished trade has lessened the demand for relative accommodation by $\$ 4,581,357$. It may be that improved values account for the incrase, during the same period, of those other advances classed as " on demand" and which have come to be regarded as of a more or less speculative character. These we notice have risen $\$ 3,555,000$, and leave the nett decrease in the grand total of loans and dis. counts for the year, $\$ 1,006,348$.

It will be more reasonable to look for a combination of circomstances likely to give a spur to trade (and consequently to enlarge the volume of bank advances) after a new Parliament has assembled at Ottawa-more reasonable then than to look for it now.

Thaff uncertainties will in moderate degree affect transactions until the next elections are past.

Symmathetically we are now affected, and have been for some months, by the decline in trade across the border. Breadstuffs and cotton, the staple experts of the Republic, have exhibited very large decreases for the year just closed, and their whole foreign trade, outward and inward, manifests a heavy downward tendency. All this, without being able to say specifically where 'and how, alfects us in Canadi, just as by slow degrees we evidenced the reflex effects of the panic in the United States during 1893. But while from this and other causes we have to acknowledge a falling off in Dominion Revennes, and a circumscribed volume of trade, we have much on which to stay our confidence, and to enconrage us as we look out upon the coming monthis of this new year.

ASSESSMENT SYSTEM.
MUYUALI PRINOLPLE

## Mutual Reserve Fund Life Association

E. B. HARPER - - President,

Home Office, oor. Broadway and DuaneSt, New York,

# 35 MILLION DOLLARS 

The total cost for the past $1 ;$ years for $\$ 10.000$ insurance in tho arutual reserve amounte to leas than Old System Companies charge for $\$ 4, n 00$ at oribury life rates-the sering in premiams being equat to a cash dividend of nearly 00 per cent.
1881. THE ELOQUENCE OF RESULTS, 1894.

| No. of Polictes in Force, over | 83,000 |
| :---: | :---: |
| Interest income, annually, | \$130,000 |
| Br-Monthly Income exceeds | 760, 000 |
| Rescrvo Emergency Fund, exceeds | 53, 520,000 |
| Denth Claims Paid, over | 20,500,000 |
| Nev Buthese in 1sik, over | 64,000,000 |
| New Business, Sanamry to December | 79,000,000 |
| Insurance in Force exceeds ..... | 230,000,000 |
| Not a single dollar of the accumblate | mid lusis e |
| been used or required eithor for the p durpose. | for any ot |

D. Z. BESSETTE, General Manager.

12 PLACE D'ARMES, - - - - MONTREAL
AGENTS WANTED.
Again reverting to the December statement we observe a strengthening of Reserves to the extent of $\$ 479,042$, and summarying the more noticeable features of the statement we have:

| Circulation, decre | \$ 701,248 |
| :---: | :---: |
| Deposits, decrease. | 1,120,312 |
| Reserves, increase. | 479,042 |
| Advances, increase.. | 81,241 |
|  | \$2,387,843 |

And amongst the sources from which the necessary offsets lave been derived we find

$$
\begin{array}{lr}
\text { Investments, decrease............. } \$ \begin{array}{r}
1566,095 \\
\text { Due to Foreign agents, increase. . }
\end{array} \\
\begin{array}{l}
451,56 S \\
\text { Due by Foreigu agents, decrease ... } \\
\\
\\
\\
\\
\hline \$ 1,278,830 \\
\hline 1,886,403
\end{array}
\end{array}
$$

The banks having their head oftices in the Provinces of: Ontario and Quebec have still some 24 millions of. dollars of foreign balances due to them, chiefly from New York. The employment of these moneys at renumerative rates is a matter of continued difficulty.

It may not be unfitting to call attention at this time to the excellent work which members of the banking community locally have undertaken in the interests of the city's finances and prosperity generally. The interests of the large institutions which those gentlemen represent must always be of paramount importance and claim their firstattention, but it strikes us as indicative of a broader mindeduess on the part of the business population of Montreal, that the bankers are now so often appealed to for countenance and support in matters concerning which heretofore they have been kept entirely aloof. The banker is from the very nature of his profession conservative "and deliberate and much given to analysis. His help is therefore of benefit, obviously so, in matters of finance.
It has been generally recognized tou, that the Council of the Board of Trade, another sphere which the bankers have been allowed to enter, has gathered fresh diguity and importance from having had among its members during the past year the general manager of our leading institution. We believe there is sonac tacit understanding that the bankers will be allowei
continued representation on the Conncil and their nominec chosen at the appronching anntal meeting. 'Ihis will have its good result, and further demonstrate the inter independence of trate and finance.

We append the usual comparative tible for December:


## THE NEWHOUNDHAND CRSTS.

It is litite wonder that the guestion of confederation with the Dominion of Canda has become a live issue in commercial circles in Newfoundland. In fact it is the only alternative from the appointment of a Royal Commission which would certainly insist upon a rigorous investigation into the chuses of the present insolvency of the island, and would probably result in its summary rednction to the level of a crown colony. for years past the great merchants of Newfoundland have been sowing the wind, and they cannot complain it they are now reaping the whirlwind. They have been pursuing a poliey of reckless overdrawing which has wrecked their banking system and compelled them to hand over the control of their earency and financial Patare to strangers. 'Ihe statement of the Commercial Bank shows that the five directors overdrew their accomnts to the exlent of $\$ 1,200,000$, and that the total overdalts were over $82,000,000$. The Union Bank made very little better showing. Four of its directors are credited with unsecured overdialt:ts of $\$ 1,750,000$, and it is doubtinu if the bank will pay 70 cents in the dollar to its creditors, cren if: the whole of the shareholders' liability can be collected. Under these circumstances the banking system of Newfoundland is at an
end, and with it the old happy-go-lucky method of doing business. The banks who now control the financial situation of the jsland have no local sympathies or affiliations to sway them from the path of strict business principles. They will demand tangible security, and not political preferment, in return for their adrances, and they will compel the commercial community to conduct their business in future on modern principles. This, of course, means the summary wiping out of many of the old firms and the reduction of others to a very much lower grade in the commercial scale than the one they now occupy. 'To avert this they are willing to grasp at any straw, and in the vague hope that the upheaval that would follow confederation might in some way stave off the evil day they are endeavoring to inject it as a factor into the political situation.
'The question of whether Canada is desirous of receiving an island, so heavily in debt, and so hopelessly bankrupt, among her provinces, does not seem to occur to them at all. They assume that our statesmen will be so glad to round off this grand Dominion by the acquisition of Newfoundland that the gnestion of the liabilities, both financial and political, to be incurred thereby will never be taken into account. But this unconscious egotism may possibly meet with rebuke. At the present moment Newfoundland would be anything buta desirable aequisition to Canada, and until the Prench Shore question be finally settled we should much prefer to see it in the position of a crown colony. Even from the ultra-patriotic point of the extension of the Dominion to its proper limits it is evident that nothing would be gained by shilting the endless difticulties of the French Shore chaims on to our shoulders. 'I nen continnal ventilation at Ottawn would cause endless strife, altercation, and triction that we are now happily free from, and that they can ever bo settled without some very large concession upou the part of linglandsuch as at present she is hardly likely to make-is not Iikely so long as France maintains her attitude upon the question. At present a British subject is no better than an alien on the stretch of 800 miles of shore that faces the St. Lawrence. Jivery crown grant is issued subject to Prench rights, and as no one knows exactly what these are, or what shape they may assume, no cipital can be invested in agriculture, mining, or lumbering. The building of railroads and wharves, and the erection of stores is forbidden by the French, and thus the interior points adjacent to the shore are left perforce in a state of desolation for which the transferrence of the tract to the nominal jurisdiction of Cauadia would prove no remedy. Great Britain has always deemed it more prudent to let the island Sufter than to raise a cause of friction with France, and it is hardly likely that her ministers would depart from that policy in our favor.
If the political difficulties in the way of the admission of Newfoundland to Canda are great, the fimancial ones are equally oppressive. It must be remembered that the pablic debt of Newfoundiand has quadrupled itself in the past six yeurs. In 1888 it was $83,300,000$. The funded debt alone is now $\$ 10,000,000$, there is a floating debt of $\$ 3,000,000$ and the ammal deficit has increased from $\$ 200,000$ to $\$ 1,000,000$ per year. All this would fall on the Camadian taspayer. And not
this alone. There would be considerable outlay in addition. The poor are a regular charge on the govern. ment of Newfoundland, as no municipal system exists on the islaud, mad large sums are yenly spent in relief works on their behalf. As 9 y per cent. of the revenue of the isliund comes from the customs duties, and these would of course be trausferred to Ottawa in event of conlederation, it would be necessary for the Dominion to pay the island a yearly subsidy sufficient to defray the cost of a provincial administration charged with this and other municipal frnctions. To this must be added the cost of constructing and operating the government railway, of lighting a coast line of 2,000 miles, of opening harbors and post offices, constructing roads, and bonusing the fishermen to enable them to compete with their bounty-fed rivals. 'This would all fall on the Dominion. The four senators and ten representatives which the population of the island would be entitled to would lose no time in pressing their claims at Ottawa. Their sympathies would naturally be purely local, and they would regard Cauada from the insular standpoint of a milch cow from which every dollar possible should be extracted. The interests of the rest of the Dominion in their eyes would be subordinate to those of their own constituents, and it is possible, that were a erisis to occur in which these interests were opposed, they might be found antiagonistic to the policy most advantage ous to Canada as a whole.

Sumuing up the argument as a whole, then, it is evident that the only advantage to be gained by the admission of Newfondlland into Confederation would be the rounding off of the Dominion. As, from the geographical position of the island, this is certain to occur sooner or later, it may be well to wait until it can be accomplished without neecssitating the shouldering of the political and financial burdens it would involve to-day. The fact that two Canadiau banks now control the finaucial and commercial destiny of the island is a long step in the direction of practical, if not political confederation, and for the latter we can well afford to wait. At present the disadvautages that would accrue from annexation would far outweigh any gain to this conntry, and, as we are a practical and business-like commmity, it is hardly likely that we would now willingly become the cats-paw to pull Newfoundland's chestnuts out of the fire to which reckless trading, antiquated methods and political maladministration have consigned them.

## THE PERCENTAGE SYSTEM.

The failure of the latest experiment in the percentage or co-operative system, after a patient trial for twelve months under favorable auspices, will probably put an end to the efforts of its supporters to introduce it again into the dry goods trade. The experimental test was made by the house of Siegel, Cooper \& Co. of Chiengo, So favorable were the conditions and so greet the enthusiasm displayed both by the management and the employes, at the outset that the aunouncement that its ultimate abmudonment was hailed with delight by the very class whom it was intended to benefit shows how inoperative the system really was when confronted with the test of actual experience.
Yet, theoretically; it seemed a great improvement upon the existing relations between employer and em.
ployed. The idea promulgated was that each of the salesmen were to receive a slightly less weekly wage than ordinary, and in addition a commission of 2 per cent. ou all sales. This, it was believed, would give each clerk a closer persomal interest in the firm's prosperity and idenvify it practically with his own. It was also believed that it would add to their frugality, and that instead of spending all they made, they would save a portion of their extra earmings in good weeks for times when business in their respective departments was slack. To the firm it meant that when business was brisk the salaries would be no larger than they could well afford to pay, and that when it was dull their expenses would be light. At the same time it would diseriminate betiween their employes. The active cnergetic clerk would receive all le deserved, while the indolent would only get what he earued.
Unfortunately human mature was too weak for the system. The clerks soon grew tired of saving up for dull times, and when they made a big week's wages the money was spent as rapidly as if it was their average. Then, when percentiges were few, and the same clerk had to live on his stipulated salary, there came dissatisfaction and complaint. They felt they were not getting enough, and became indolent and careless as many persons do when the ilea enters their heads that they are doing more than they are being paid for, with a total disregird for the siereduess of contract. The most efficient elerks resigued aud sought other situations. Tin $a$ large dry goods house, with so many departments, and with all the changing seasons, there was nearly always some division in which sales were slow, and there was consequently a constant under-current of discontent. This was more than the business instiucts of the firm could staul, so, after twelve months' trial of the eo-operative system, the great drygoods house has returned to its ordinary methods a good deal wiser by its experience.
This unsatisfactory euding to an experiment which social reformers predicted would eventually revolationize the time-honored relations between the wage-earner and employers shows the impossibility of forecasting the result of the working of any system dependent for its success upon the co-operation of a number of diverse interests. Theoretically it should have made the clerks active, energetic, and frugal. Practically it made them extravagant, indolent, and discontented. It should have proved a boon to both employers and employed. It turied out a detriment to both. Yet it was not the fault of the theory. It was the fault of the incousistencies and weakinesses of human nature which rendered that theory impossible in practice. But it has had one good result. It has shown that the existing methods of doing busiuess are the best, and it has relegated the co-operative theory to the realin of schemes Utopian.

GRAND TRUNK RAILWAY COMPANY.
Return of trafic week endiag Jin. 19th 1805:


## THE LJBERAL DEMONSTRALION AT WINDSOR HALL.

It is now some time since the two great political parties have been stirred by the eloguence of their respective leaders. The Conservatives are believed to have had nearly everything their own way lately, and their opponents had doubtless too much delicacy of feeling to gird on their armor and re-open the battle until the lisit suld rites were paid to the dead leader of the Goverrment.
The couple of thousand persons, among whom was in small sprinkling of the gentler sex, that thronged the Windsor Hall on lluesday evening were probably recruited as much from those who ally themselves with Hhe House of York as from those who adhere to the Honse of hancaster. If there is anything that will draw a crowd in Montreal, as in most cities of equal population, it is a free entertainment, and the legend, "All are invited," in the announcements of Tuesday's meeting, was sulbicient to attract hundreds who have become birel of theatres, opera honses and rinks, and who pobably lad not all found an opportunity of being presentiat any of the social gratherings of the season. Representative followers througed the platform, the most influential being as near as possible to the great lights, Sir Oliver Mowat, Hon. Wilfred Laurier and Mr. Paterson of Brant, M.I.' All three gentlemen aldressed the andionce, and were londlv applanded at every poriod, especially by the large number of enthusiasts on the phationm. The unbiased listener could find hittle new ill the specches. All the old time-honored arguments were pressed into the service. There were the sane respectable, inherited phatitudes and arguments we have listened to for a gurter of a centiury, chief among them being the tarifficuld the proportion of debt to population hut many of the heavers loved the uttevers for the hatbles they had fought, and the views and ideas were received with more welcome perhaps, than il they had come freshl from the mint.

It is not ati all probable that any Conservalive was led by them to change his opinions; indeed some of those who haul listened to the speeches were heard to remirk on the way out that they had become stronger in theirbelief than ever, while it is not at all likely thatimy liberal present was strengthened in his faith by the ingments anduced. It was a matter of surprise to a few in the andience that the three or four thonsamd unemployed, who recently besieged the City Hall here, hatd not felt thenselves possessed of a mission in the premises and made to strengthen the oceasion by an exhibition ontidoors, but the influence of the authorities doubtless had its sway with this more or less indolent multitude, some of whom it is known have not turned up at places where they have been offered employment. Thang it all for all, the impression made upon unbiased listemers, was that the Government has no new arguments to combat, nor the Opposition any new weapons to boist of.

If there is one thing for which the Liberal Party has never been distinguished in Camada, it is in the character of its leaders. The want of magnetic influence over the people has always been remarked. A substratum of suspicion has been generally attached to every movement of theirs, especially in their occasioual flirting with the neighboring republic, and though Flirtation has been aptly defined as "Attention without Inten-
tion," our people are too loyal in Canada to tolerate even the semblance of anything savoring of a prospective change in our political relations to the Mother Country. The endorsement of the present party in power in all the great influential circles of Great Britain, and especially by those in high station, even royalty itself, is a great tower of streugth for the Conservative party, and in the absence of masterful leaders on the other side, it is not at all within the reach of probability, that any political change will be effected in the Government of the country for some years to come. A party one of whose leaders is obliged to accept of support more substantial than lip loyalty and votes is surely too weakly equipped. The laborer is, of course, worthy of his hire; but could not a more efficient captain be procured after a similar fashion? The country at the present time recalls Abraham Lincoln's remark about the unwisdom of swapping horses when crossing a stram.

## THE OUTLOOK FOR LACES.

Retail merchants need not hesitate to buy laces this season for the indications are that not only will this delicate fabric hold its popularity butthat every varicty of it will be an egually good seller. It is the same with color. Of course the creamy shades will be preferred, and butter colors almost deep enough for maize will be worn, but pure white lace will also be much used, more especially for millinery purposes, aud black lace is expected to grow in populaxity as the spring advances.
The reason for the popularity of butter shades in lace is a simple one. It is the shade of all others which harmonises best with the reddish violet tones which are now the best sellers in Europe, and itis the one most becoming to ordinary complexions and which is most fitted for the vandyled points which are now so popular. Deep round vandyked collars are more worn than ever, and all the new shapes are pointed. New styles having rose-leaf points are offered, and others, embroidered and vandyked in very long points, have been faucied by bayors. These collars all mect on the bust, and may either have a band of the same lace round the neek or a velvet or satin necklet ; but tabbed lace collars in Renaissance point, low at the throat and open in front, are also affected by seekers after novelties. Dittle lace capes, circularin form, will be worn with a frill of Mechlin or Valenciennes round the border and a band of lace mounted on ribbon tied with a bow at the neck. These capes are fastened with a row of buttons down the front. Yoke collars are also worn. They are made of vertical bands of lace and embroidered muslin, and have a frill gathered on square. Bows on the shoulders and at the throat finish them effectively.
Lace will also be used more freely this year than last for millinery purposes, and every indication is that the popular demand for this fabric will be so stady that there is little danger in buying freely of it. But at the same time it will be well for the retail merchant not to fill up his hace shelves until he is certain that he has seen the latest novelties, which will not be for some time yet. Even in Paris the latest styles are not yet out, and it is only the buyer who lingers longest in the Euro pean markets who returns best equipped for the campaigu. The tendency with manufacturers is uaturally to hold new styles back until the last possible moment, so as to keep their rivals in the dark as to what
they have to offer, and this necessitates a buyer who desires to keep his house up to date remaining much longer on the other side than heretofore, and militates against the chances of those who have only time for a hurried visit to the large houses. In the same way it tells against those merchants who are too eager to buy their gools, or are too easily persuaded to buy to their limit by the plausible drummer; for a man who fills his shelves before the new year with laces for the coming summer can only expect to have last year's styles to show. Of course there are cases where the merchant camnot help himself. He may be a supply account and practically compelled to take whatever his wholesalers choose to sell him. He may be lured into buying too early by the bait of dating ahead, and the prospect of turning over the goods before he is required to pay for them. Or his credit may be so weak that he is only too glad to buy from the first traveller who is willing to sell to him. Under these circumstances he cannot well avoid buying too carly. But for a solvent house in fatir credit to load up with laces before the latest styles are out, simply beause one of the partners wants a trip across the Atlantic, or because they can get a particularly long date upon them if they buy early, cannot be considered wise. There is always the danger that some novelty may come out at the very last moment which may become a popular craze, and may sell to the practical exclusion of all other fabrics of its class, and this danger should never be run unecessarily. It is true that this year the danger is less than usual, since the prospect is that every variety of lace will sell well. But, nevertholess, it exists, and it is one of the most cogent arguments against buying too early.

## CANADIAN trade progress.

(2.)

|  | Alexandila, on's. |  |
| :---: | :---: | :---: |
|  | 1868 | 1884 |
| Population. |  | 1,200 |
| Business houses. | 25 | 49 |
| Capital invested | ... \$123,000 | \$253,000 | Capital invested............... $\$ 123,000 \quad \$ 253,000 \quad \$ 784,500$

Among ithose doing business in 1868 the lollowing still continue: Duncan A. McDouald, general store; D. D. McPlee \& Co., general merchants; atd J. Simpson, general store. In addition to these the following have been in business since 1884: Angus Kennedy, tanner ; Mrrs. D. A. Chisholn, general store; D. 13. Kennedy, cabinetware ; P. Leslie, hardware; D. A. McArthur, general store; R. McDonell, grocer ; J. A. McKinnon, tannor ; A. D. McPlee, sawmill ; Miller \& Campbell, foundry; and D. Tomb, carding mills.

( $\$ 42,000, \$ 1,304,000$ \$2,496,000
Among the Brockville merchants of 1868, still doing business are: Willis Coates, wholesale jeweller; The W. H. Constock Co., Limited, patent medicines, etc., John Culbert, grocer; Gilmour \& Con, wholesale grocers; James Hall $\&$ Co, tanning and glove factory ; T. J. B. Harding, drugs, etc.; G. G. Hutcheson \& Co., dry goods; Lipsett \& Co, shoes Wm. Manly, tailor; A. G. McCready \& Sons, tanners ; John McMulha, books, etc.; The James Smart Mifg. Co., T. B. Steacy, matches; and II. Whitney \& Bro., watches. Among those who have been in business since 1884, oxclusive of the above, are Abbott, Grant \& Buell, wholesale confectioners ; A. A. Ayer \& Co., produce; G. W. Bissell, grocer; T. Bobier, shoes; W. R. Botsford, grocer ; Bowie \& Co., brewers ; J, Briggs \& Son, sash mirs.; Allan Cameron, grocer ; Canada Central Coal Co.; Edw. Clini, furniture, etc.; Wm. Coates \& Son, watches; Cosaitt Bros.,
foundry; J. J. Curran, grocer; R. Davis \&Sons, general merchants ; D. Derbyshire \& Co., provisions; W. S. Donaldson, grocer, D. W. Downey, boots and shees ; G. T. Fulford \& Co., drugs, etc.; Geo. Gale, canned goods; J. Greene \& Co., stationery ; W. M. Harrison, tins ; Wm. Johnson, produce ; N. Lacasse, grocer ; G. G. Lafayette, jeweller; Jos. Lane, jeweller ; W. H. McCunkey, grocer ; R. McCormick, grocer ; Thos. MeGrory, baker ; P. K. McMillan \& Cu., drugs ; the Mann Mfg. Co.; H. Mathan, boats; Morrison \& Percival, tins ; Thos. Nappy, grocer, etc.; O'Donahue Bros., drygoods; Thos. Patterson, grocer; W. Reynolds, grocer; Jno. Rhodes, grocer ; G. A. Rudd, saddlery; J. H. Russell, grocer H. Shepherd \& Co., general merchants ; R. Sheridan, stoves, etc.; R. H. Smart, hardware; B. D. Steacy, hardware; P. W Strong, cheese presses; A. Turner \& Co., drugs ; M. White \& Co. clothing, ete.; Jas. Williams, drugs ; Woods \& Co., cigars mfrs. H.B. Wright \& Co., confectioners; and Robt. Wright \& Co., drygoods.

PERTH, ONT

|  | 1868 | 1884 | 1894 |
| :---: | :---: | :---: | :---: |
| Population . |  | 2,460 | 3,140 |
| Business houses. | 84 | 109 | 105 |

Capital invested.................... $\$ 300,000 \quad \$ 805,000 \$ 600,000$
The business houses of Perth in 1868, still continuing are: James Allen, general merchant; N. Andison, grocer; W. G. Butler, hardware ; R. W. Croskery, shoes ; J. A. Ferrier, sadder ; John Hart, books and paints; J. T. Henderson, general merchant: David Hogg, cabinetware ; D. Kippen, sabh factory; R. Mathewson, general merchant; A. T. McArthur, stoves, ote. ; Arthur Meighen \& Bros, general morchants; H. ML. Shaw, general merchant; J. Sutherlaud, grocer; I. Thompson, general store; and H. B. Wright \& Son, men's furnishiugs. In addition the following have been in business since 1884: J. Bailey, grocer; J. Bower \& Son, drugs; Thos. A. Code, knitting mill ; F. Davies, grocer; C. \& A. Devlin, tanners; ML. R. Dodds, ilour; G. B. Furmer shoes; R. Gemmell \&Sons, woollen mill: D. Glassop, shoes; R. Graham, grocer; Peter Hope, timware; J. F. Kellock, drugs; Mrs. E. A. Lester, fancy goods; J. A. McAllister, tailor; J. A. McLaren, distillery; W. A. McLaren, confectionery; W. J. Pink, furniture; Spaulding \& Stewart, distillers; H. Taylor, hardware; Miss Wallace, millinery: and Warren \& McCarthy, hardware.
carleton place, ont


Among the busiuess houses of Carleton Place which have contimued uninterrupted since 1808 are : A. Coleman, shoes; Gillies, Son \& Co., woollen mill; McDonald \& Brown, man'rr's. woollens; W. Patterson, furninture; M. W. Sumner, general merchant ; and Wm. Taylor, hardware. Besides these the following have been in business since 1884: H. Brown \& Sons, flour mills: J. F. Cram, tanuer; Findlay Bros., foundry ; Chas. Glover, carriages; Geo. Godden, watches; Geo. Graham, grocer ; Miss S. Tickson, fancy goods ; F. Hollingsworth, general merchant ; E. Hutchins, grocer; G. E. Leslie, cabinet maker; R. McDiamid \& Co. general store; S. J. McLaren, furs: B. McNeilly, tamer; Boffat \& Co., planing mill ; Donald Munroe, grocer and tanner ; A. Nichols \& Son, planing mills; A. R. G. Peden, grocer : A. Sib bett. grocer; Thos. Stevens, grocer; and J. Weeks, drygoods,


Among the business houses of Madoc which have continued since Confederation are: M. Bristol, hardware, etc., Thos. Cross, general merchant; E. D. OPPlyou \& Sous, bankers; C. G. Wifson, drugs and general merchants; and A. F. Wood, grain, ete. In addition to these the following have been in business since 1884: D. R. Bowen, grocer, etc.; R. R. Casement \& Co., hardware; S. Driscoll, tailor; N. M. Maybee, furniture; W. Mullet, saddler; B. O'Hara, general merchant; G. A. Rollins, hardware; and. I). W. Wright, grocer.
morribbunaif, ont.

|  | 1868 | 1884 | 1804 |
| :---: | :---: | :---: | :---: |
| Population. |  | 2,000 | 1,805 |
| Business houses | 60 | 87 | 78 |
| Capital invarted | \$594,000 | \$084,000 | \$460,000 |

Among those who have continued in business in Morrisburgh since 1808 are: John barry \& Sons, clothing, etc.; Bradield \& Co, hatware (then general dealers); Nits. J. C. Chalmers, watches; Gibson \& Co., frist-mill; G. A. Jloht, tinware; le Lyle, carriages; Thos. MeDomuld, general merchant; J. I. McKenzie, faning and saw mills; W. \& J. Moikle, general merchants; J. F. Millar \& Son, m'r'si implements ; and F. Swayne, harness. Among the Morrisburgh merchants who have continued since 188:, in addition to the above are: Mrs. J. W. Aikman, confectiomery; W. M. Baker, grocer, cte.; F. B. Carman, drugs; A. Dane, Fommby; John Fitamarick, grocer; Miss M. J. Gillespie, millinery; Wm. Kilgour, furniture; A. A. Jogan, produce: A. II. Merkley, planing mill; R. G. Nash, machinist; L. F. Selhick, drugs, etc.; and Smith \& Montgomery, tailors.
(TO BE CONTINUED.)

## HOW JO REISAIN CUSJON.

A simple but very effective plan for xetaining their customers' patrontge, and preventing them from neglecting local stores and going to the cily to buy their goods, is now boing operated by merchants residing in the simall towns within an easy mal ride of New York, and it has been found to work so well in the United States that it may be well to suggest that it be triod as an experimenti by storekcopers in those of our Camadian towns whose trade is injured by proximity to a largo cily.
Tho plan was invented and first proved successful by an ontorprising suburbin drygoods merchant who found that his lady customers invariably took the train to New York when thoy wantod to buy dress-roods. Tn order to retain their custom he volunteered to go there for thom, save them the tronble and worry of the journey, and the fatigue of shopping, and fring them back a line of samples to chooso from or: match any stumplo they might give him for that purpose. Ho soont tound that tho city retail stores were willing to cooporate with him by allowing him a cemmission on all sales ho eftectod, und this eommission ho divided with his customers. 'Ihe lady thus sol hor goods cheaper than sho herself could possibly havo boughi them, she was saved the time, faligne, worry and expense of a shopping trip to the city, and sho benefited by tho skill and experience of a brained buyer. Naturally sho told her friends, tho merchant's famo spread, his customers' intorests beemo ilentified with his own, they dealt nowhere stve with hime as he practically represented Now York for them, and thas he bnilt up a largo and luerative businoss in a store which had proviously depended on the sale of such articlos as it was not deemod worth a trip to the cily to procure.
Iho suggestion is one that merchants in our smaller towns wonld do well to profit, by, in part, if not in its entiraty. The question of keoping thado at home is of as great importance in many parts of Canta as it is across the border. People aro too apt to puss over the local stores and to fancy that Hoy sat a larger solection and better prices by going to a hade contre. And to a cortain extent they are correct; for no doubt tho comutry merehant is not able to carry as large it stock of groods as his city rival. But he can soo that his goods aro all now and fresh, and very often his assortmenti covors the exnct article and shade they are looking for. In the question of prieo, too, there is no reason why ho should not, bo able to meot city ligures. He can buy very nearly, if not, quite, as alvanlageonsly. If his overtum is not as great his exponses are very much loss. Why thon can ho not make his prices equally close? 'Ihis is tho only way he can retain enstom at the presont day and it is better for him, just now, to endeavor to increase his business by reducing his margin of protitiand turning over more goods than to do a small businoss on a bigger mugin.
Ot course lhere are people in overy town who cammot be persmaded to buy at home oven if thoir own storokeopers of fered them the sime goods at tho samo figures as they would havo to paty in the city. To these pooplo evorything from a distance is better dain that which is at their own doors. But
this class of buyers forms only a minority in every town. The great majority can readily be induced to trade at home if thoy can get anything near the same selection at the same prices that they would pay elsewhere. They prefer to deal with their own townsman since he is more likely to deal honestly with them and look after their interests than a stranger would, and they are willing to concede him some slight advantage over his city rival. But the trouble often is that he does not carry the class of goods they want, and they cannot always get from him the articles they call for, more especially in the better class of trade. The result is they take a trip to the city to make their purchases and, unless the storekeeper adopts some such plan of retaining their custom as the one we have indicated, they soon get into the habit of doing so and their trade is lost to him for ever. In this case it is not their fault. It is his own. His style of business is simply not up to date, and he has no one to blame but limself if his goods become dusty and shop-worn on his shelves while customers troop past his door on the way to the depot.

## THE BOARD OF TRADE.

The amnual elections of the Board of 'lrade take place on Tuesday next, but the four principal offeers have already been elected by acclamation. They are Jas. A. Cantlie, president, John Torrance, vice-president, John McKergow, second vice-president, and Chas. F. Smith treasurer. The nominations for the twelve members of the Councilare: I_I. Boivin, plate glass, etc.; Geo. Childs, groceries; W. W. Craig, live stock; James Currie, grain and feed ; Jno. Gault, Merchants Bank; J. Y. Gilmour, drygoods; Geo. Harrue, general manager Morehants Bank; Abner Kingman, shipping and Nfld. trade ; H. Taporte, groceries ; Dumont Laviolette, glass and china; John 'T. MeBride, fruits; David MacFarlane, paper; Chas. MeLean, shipping; Ewan MeLenman, grain; Wm. McNally, coments and builders' supplies; Wilfrid Marsan, hay exporter ; W. H. Meredith, hardware ; Henry Miles, drugs ; Arch. Nicoll, marine insurance; Wm. Nivin, dairy produce; Jas. D. Rendell, Newfoundland trade; David hobertson, flour; G. F. C. Smith, fire insurance; J. Alex. Stevenson, leather and hides; Richard White, printing. The nominations for the Board of Arbitration are: Robert Archer, John Baird, H. A. Budden, Chas. Chaput, Jas. F. Cleghom, Jolm Fairbairn, D. B. Greenshields, T. W. Henshaw, Edgar Judge, John 13. McLea, Hugh McLemnan, W. W. Ogilvic, Jas. Slessor.

## INSURANOE S'OCKS.

The following are the highest and lowest prices for the past year of the stocks of the principal British insurance companies doing business in this country.


THE UNTIED FIRE.
It seems a pity that the onerous conditions imposed upon companies like the Palatine which possess broad charters, under the insurance act, should have rendered that company unwilling to continue the business of the United Fire in this conntry. When the Palatine took over the entire British business of the United Fire in 1893, the liquidators of the latter company carried on the Canadian business pending the procuring of a license to do business in this country by the Palatine. The conditions demanded, however, are such as the Palatine found it impossible to comply with. Section 6 B of the lnsurance Act provides that companies of the Palatine's class desiring to do business in this country must possess a capital of at least $\$ 300,000$, wholly unimpaired, and in addition a rest or surplus fund of 20 per cent. of the paidup capital over all liabilities estimated according to the Dominion standard. The market value of its stock must be at least at a premium of 20 per cent., and it must have carried on suecessfally the business for which the license is required for the five preceding years. These conditions were considered too onerous by the directors of the Palatine. They notified the liguidators of the United Fire that they could not take over their Canadian business, and the latter at once sold out the branch to the Western, as stated in our last issue.

## A NEW PIANO DAMPER.

The contest going on for some time past between such old friends as the Steinway, and Kuabes bids fair to become a rupture. This is largely due to the success of the latter manufacturers in eventually securing certificates from the loading artists of Europe. Perhaps the new damper patented by Wm . Knabe \& Co., which does away with the disagreeable squeaking so familiar to all pianoforte players when using the pedals, has somothing to do with the estrangement. The invention is most ingenious, and so simple that one wonders it was never thought of before. It consists of a hollow metal tube for one pedal and a rod ruming through it for the other. Evidently the old-fashioned wooden levers have had their day. We are indebted to Messrs. Willis \& Co., Notre Dame street, agents for these and other instruments, for an explanation of the new dampers which are attached to some of the lately received pianos in their warerooms.

## JUTE.

The shipments of jute during the first four months of the season 1894-5 amounted to 1,286,000 bales, or: 60,000 bales in excess of the shipment for the same forr months of 1892, and 180,000 balas greater than those of the corresponding period of 1890-91. There is thus, it will be seen, a crop of extraordinary magnitude, and one which will doubtless exceed any shipments of previous records. Quality, unfortumately, is not quite up to the nark, but coming after the inferior sinipments of 1893-94, the present crop is giving satisfaction. Fine qualitios are very difficult to procure at any price. Complaints made in the East of importations of wat jute are not wholly justified.

## PRESIDENI. E. B. HARPER.

Mr. E. B. Harper, President of the Mutual Reserve Fund Life Association, New York, who has been suffering from an atteck of nervous prostration during the last week or two, is at length convaleseent and on the way to complete recovery. The thought, responsibility and labor devolving upon the chicf executive of so gigantic a creation and growth as the Mutual Reserve call for almost superhuman powers of endurance, and when such men give evidence of over-work, the most robust constitution, one such as President Harper could lay claim to, should heed the timely warning and pull up, for a while at least, and be content with morely keoping a directing eye upon the great work, its operations and progress. Mr. D. Z. Bessette, the manager in Montreal, las gone to attend the anuual meeting of the Association in New York.

THE NAIL COMBINATION.
The expected meeting of nail manufacturers on Weduasday last failed to materialize, and it probably will not bo held for a day or two yet. The question to be decided is the price of nails branded "steel." Some makers wish them to be placed at $\$ 2.20$, while others favor their retention at $\$ 2.10$, and the reduction of the base price of cut mails to $\mathbf{S a}^{2}$ per keg. It is understood that the Lower Province mills have agreed to the price of $\$ 2.10$ f.o.b., St. Join or Halifax, and that this element of danger to the combination has been eliminated.

## ANSWERS TO CORRESPONDENTS.

"Water \& Powes" Montreai.-The $\$ 3,000$ note was not paid at maturity, and now suit is about to be entered against the parties concerned.
Saw-rit, Montreal,-The parties referred to are temporarily hard-run, but there is ample security to keep them above water.
Smazelomer, Kingston.--The wealthy syndicate who took upon themselves to carry the stock would not allow any such catastrophe to approach. The rumors you mention are wide of the mark. No immediate danger whatever.
Agent, Halifax.-An amalgamation is within the bounds of probabllity, and it is not the only quarter in which co-operation is mentioned.
-Habempasmen, Hamilton.-Some thrend-ends are yet hanging loose, but all will probably be adjusted shortly.
-Insured, Moncton.-The company you name is also considering the advisability of withdrawing, and no wonder.
Indignant Citizen.-They owe the committee about 860,000 . The pipes were not paicl for. The loan was 2250,000 sterling.
"Sumbnmer Value," city.-You should have appenfed to the directors, that is if you could manage to find a quorum. The case is certainly a hard one, but by no means singular. It has often been remarked that the company "gives ligureheads but no figures," as you say.
C.W.O., Halifax, N.S.- better communicate with James Little, Trenton, Ont.
Tower-Clock, Yarmouth.-Chanteloup \& Co., who made these goods, are no longer in business. Their successors, Messrs. Yuile \& King, have not resumed the manufacture of them as yet. Sinameromben, Montreal.-We we looking into the affairs of the Strect Railway Company you reler to. There is some appearance of a large lake thereabouts. The more castern system cost per mile withim a filth of that figure, but 10 cents in the dollar is incredible.
-As offer to compromise has been made by fienry Vilison, a grocer of many years standing, at Oakville, Ont. He enjoyed a good trade and his present embarrassment has caused somewhat of a surprise.-I. E. Nilson, St. Thomas, and L. Carton, Mouo township, Ont., have assigned,-B. T?. Young, planing mill, Stratford, Ont, previonsly referred to as asking an extension has now assigned.-A. J. Brown, butcher, 'Toronto, assigned. Liabilities and assets about $\$ 800$.-T. H. Glass, agent, 'liverton, Ont., has assigned.
-Av offer of $331 / 6$ cents in tho dollar, cash, has been submitted to the creditors of W. J. Davidson, lumber, St. John, N.J3. ILe owes $\$ 7000$, and shows assets of some $\$ 3,000$. Previous to starting on his own account $31 / 2$ years ago, he was manager for his father. He was considered to be in comfortable circunstances. -D. J. Dwyer began as tailor at Lalifux in the spring of "01 with little capital, to which he does not appear to have added much in the interval. He has assigned.
-H. F. Starizs, formerly of the firm of J. Staples \& Son, hotel keepers, started a fruit store in Fredericton, N.B., last spring. The business was not large enough to prove successful,-T, W. Tabor, who has run a small grocery in the same city hat assigned -Tue men's furnishing busiuess in St. John, N.B., is evidently overdone. The last to Jind this out are Kinnear Bros., who started in this line last spring on capital furnished by their father and have just assigned.
-Mr. Almander ML. Smitir, President of the Western Assurauce Co. and of the Canada Lake Superior Transit Co., vicopresident of the Ontario Bank, and a director of the Bank of

British North America and of the Camada Pormanent Building Society, died in Toronto on Saturday last at the age of 77 years. He has leeen actively identified with commercial life for the past forty years and leaves a widow, but no children, to mourn his loss.
-Amono the failures in this Proviuce are:-Wean Paquet, Hour deater, of Quebee, who has been in business for eight or nine years and is now endeavoring to effect a compromise with his creditors.-P. T. O. Charlebois grocer of St. Henri, has assigned owing $\$ 3,100$. lie wis supposed to have some means, and to be doing at fair trade, so his stoppage is somewhat of a surprise. Win. Johnston, hardware, of this city, already referred to, has succeeded in obtaining an extenslon of time.-J. H. Bedard, a clerk in a wholesale drygoods house, started a small grocery in this city about a year aro. As he knew very little about the husiness his assignment is not altogether unexpected.--Labelle \& Co., drygoods merchants of this city, are asking an extension spread over nine monthly payments. They obtained an extension from their principal creditors last August, but since purchased a bankrupt stock which proved such a load that they have to ask further indulgence. The houso has been th existence for about seven years, and in 1892 effected a settlement with its creditors at 60 eents in the dollar.
-II. Mcl'merson \& Suns, carritges, Ringwood, Ont., have be came embarmssed, and the assignee will now endeavor to set the whech uratio in motion. 'lue father owned the business for many years, admilling his son in 'st, The additional management however, dad not result protitably.-J. H. Price, grocer, St. Thomas, Ont., gave up that business yearsago and took up hardware, returning igsin tu his original trade in the fall of '02. He has now assigued.--J. 11. Collins, Ilamilton, Ont., who has conducted a small grocery sinee O.t, 93 has assigned.--J. E. Patmore has heen in the proluce business at London, Ont., for some years buta quiet seaton atas proved too much for his resources and he has assigned. -The assigmment is reported of J. A. Rubinsom, Waghons, Newbury, Ont. He has been in business for bome yearb on small capital. -Levi Leach, greneral store, Sturgeon Fally, Ont., hats assigned after tu experience of 18 months. Liabibities light,
.....An offer of 40 cents in the dollin, secured, is being submitted to the creditors of Ballintyne \& Wilson, tins, etc., Brussels, Ont. They succeedod Turnbull \& Ballantyne in 1590.--Fred. Donaghy, grocer, Pordwich, Ont., is offering ris cents in the dollar. He has been in business atune for 6 years, being formerly of Donaghy Bros.-N. J. Mealuraty, huther, Suruia, Ont, has assigned.Stucbing Bros., grocers, Berlin, Ont., have assigned. The business was started by 11 . Stucbing in Dec. '80 in partnership with Aldeman Bros, He suld his interest to them in Feb, '00. He re-started shortly afterward admithing his brother as partnor.
-Whes A. Lamrin, drygoods dealer, lailed at Sorel, Qne, in the spring of '93 the business was purchased by Jaurin \& Peloquiu who, in lurn, have now assigned Their capital was limited.An extension of time is being sought by Lemieux \& Co., general dealers, Chicoutimi, Que. The business is understood to belong to Mrs. le. Lemienx who got possession on the fature of her hushand in '89, allowing him to continue as manager with the usual result.
-Russeld McDonalid e Co., who have varicty stores at Victoria and Vancouver, B.C., have assigned. The busiuess has been established for several years. The tronble is in part attributed to some ltmancial dilliculties in which Mry. MeDonald of the Vancouver houso became involved. The Victoria house is said to be almust clear of debt--J. B. Holmes, general store, Comox, B.C., hats obtained an extension.

- A conmpomise at 50 cents in the dollar, cash, has been effected by O. Delisle, genem storr, St. Casimir, Que.-A similar offor hats been referred to the creditors of V. Castonguay, wines, Que ${ }_{5}$ bec, previunsly reported.-Gudfroi Tremblay, general dealer. Ancienne Lorette, Que., recently referred to, is now offering 50 cents in the dollar, $1 / 2$ cash and the balancespread over 12 months, secured.-Lachlim HeLean, tailor, Moutague, P.E.L., recently referred to ats in difticulties, is now endeavoring to compromise.
-We regret to leam of the death of Mr. Johin C. Allan, of Guolph, Ont, which took place on the 10th instant. Mr. Allan was one of the old-time, stanel, liberal business men of that district.
-Tme MLanitoba delegater, Attorney-General Sifton and Treasurer McMillan, have had a satisfactory interview with Finance Minister Foster, and it has been arranged that the subsidy to Manitoba shall be paid until 1800 on the basis of a population of one hundred and ninety thonsand, which will give the province an increase of about thirty thousand dollars a year.
-Tae "Duties and Prospects of the Russian Jews in Canada and United States" is the subject of a lecture by Rabbi Radin of, New York, to be given at Victoria Armory Hall in this city on the evening of Tuesday the $20 t h$ instant. The proceeds are to be donated to tho Hebrew Benevolent Loan Socicty. Rabbi Veld of Montreal presides on the occasion. The lecture will be followed by a miscellancous concert.
-Mr. John Fisifer of the wholesale woollen house of John Fisher, Son \& Co., who has been residing in Huddersfield, Eng., that great manufacturing centre, for some years past, is on a brief visit to the branches of the firm in MLontreal, Toronto \& Quebec. Mr. Fisher speaks hopefully of the condition of affairs in England.
-Tire retirement of the United Fire Insurance Co. from the Canadian field has naturally caused some changes in its staff, Mr. T. H. Hudson, it is understood, will shortly assume a responsible position in the Canada Accident Co., and Mr. J. A. Robertson becomps inspector for the Province of Quebec for the Western and l3ritish America.
-One of our city contemporaries who rashly published the words of the new military song "'lommy Atkins" in response to the request of a subscriber has been served with a writ for $\$ 000$ damages for infringement of the copyright which belongs to a music-publishing firm in Toronto.
-Is order to meet the competition of the electric light the City Gas Co., of London, Ont., will shortly reduce the price of gas to $\$ 1$ per thousand net. The houscholders of the Forest City are to be congratulated.
-Tre prospects of the heiress to the Chanteloup (city) cstate, resident in France, appear less and less brilliant as the months roll by. The amount likely to be realized after the liabilities are paid will scarcely exceed a few housand dollars.
-Mr. Jambs Guesr, of Junes Guest \& Co., the well known commission merchants, who is on one of his usual visits to customers in Midland and Western Ontario, speaks enconragingly of the business outlook.
-'I'me stocks of Devanev Bros., drygoode, Toronto, $\$ 20,000, ~ A$. Foster, men's furaishings, St. Cathurines, 83,000 , and BrownWaite ©Co., general store, Smith's Falls, $\$ 10,000$, were sold by auction in 'Toronto last week.
-Ocfave Vrona, a grocer in a small way al Quebec, has assigned. Ile has succeeded in keeping his head above water for several years; but his means were too light for success and he has always had difficulty in making both ends mest.
-Tree number of now limited liability companies started in London during 1804, was 2,671, with a total capitalization of $\$ 2 \overline{0}, 006,240$ agrainst 2,382 companies with $\$ 423,603,116$ capital in 1803.
-As extension of time spread over 12 months, secured, is being sought by W. Johnston, hardware, this city, previously referred to as in difficulties.
-l'mose ol our subscribers in arrears whom it may not inconvenience to remit the amount due for subscription, will confer a favor by forwarding the trifle at an early date.
-A New theatre is to be built in Torouto, at a cost of $\$ 60,000$. It will have a seating capacity of 2,000 .
-La Banque Nationale will shortly open a branch at St. Marie de la Beauce, Que.
-Tre drygoods firm of J. B. \& J. S. Gralton, Dundas, Ont., will open a branch in Orillia.
-Tine usual noat little calendar has been issued by Mr. F. W. Foster, merchant, of Asheroft and Clinton, B.O.
-A. Roy \& Co. is the firm style of a small fruit-dealer in Sherbrooke, who has just assigned.
-Tononto is now paying the penalty of being a six storey city with a three storey fire brigade.
-H. J. Bray, jr., wholesale dealer in fruits, etc., Toronto, has assigned.


# Spring Trade 1895 

Our representative will soon have the pleasure of calling on you with samples of spring and summer clothing for next season. As our old stock is well cleared out, almost everything he will have to show you will be new. All our lines have been very carefully selected with a view to meet the new and changed conditions of the trade, and prices of both Canadian and imported goods will be found lower than ever.

Our new Foreman-Designer has introduced several novelties you will appreciate, and you will find our reputation for turning out the best fitting, best finished and most stylish goods in the trade will be fully maintained.

An inspection of our samples before placing your order is earnestly requested.
Montreal, Sept., 1894.
Yours falthfully,

J. W. MACKEDIE \& CO.

pur inducements.

## A Good Article At a Fair Price

## OUR Celebrated Brands

"Cable Extra,"
"Mungo,"
"El Padre," and
"'Varsity."
Are as staple as flour, eoll readily and ulwayb in demind. Minlions of each brand sold annually; sales constantly Increasing.

## S. DAVIS \& SONS,

Tho Largest Cigar Manufacturers in the Dominion.

## FOUR YEAR OLD ICE

It is stated by American ice dealers that this has been the best year for business since the great season of 1300 . One man says that some ice four years old has been sold. This is very unsual, beculuse ice lour years old costs more to get out of the houses than it costs to cutit in the first place. It is the ice that is at the bottom of the house, and has been consolidated into a solid mass by the water flowing down from the meltint cakes above freezing these underlying cakes together. To run out a block from this is very difticult, lor it is like qurrying stonc from the solid ledge. It is a good thing that it can be sold, if only for the cost of handling it, because it must be got out of the building somehow. Generally ice men bore holes in it with an auger, put in a stick of dynamite, and blow the ice into fragments, which are then shoveled ont.

## Finamcial.

## Thursday, Jan'y 24th, 1895.

The steady fall in the gold reserve of the United States Treasury is again occupying the attention of financiers. On Wednesday it dropped to $\$ 00,500,000$, and as the shipment of gold this week will fall very little short of $\$ 7,000,000$, another issue of bonds is inevitable betore long. This gold is being withdrawn enrly in order that shippers miny fick out the coin unsuitable for export, and make further drafts in place of the rejected coins which are left in the
banks. The store of gold thets accumulated by bankers will be useful when the new issue comes on the market. To relieve the demand for coin, the l'reasury are offering part of the $\$ 47,000,000$ of fine gold bars they hold; but as they want $1 / 5$ of 1 per cent, or eqnal to $\$ 1.25$ per $\$ 1,000$ premium for it, loreign bankers are reluctant to take them, although it is known that they are paying $1-10 \mathrm{th}$ of 1 per cent premium to the smelters for fine bullion. Should they accept, however; this would involve an addition of $1 / 2 \mathrm{c}$ per $£$, the price of sterling exchange to cover the cost of the premium on the gold. This scarcity of gold does not excite much attention abroad; although the reserve of the Bank of Englaud is now only $\$ 120,000,000$ and the coin and bullion held a tritle above $\$ 165,000,000$. For in spite of the fact that the French are again accumulating gold, and that Austria wants from $\$ 40,000,000$ to $\$ \mathrm{a} 0,000,000$ more to place her currency on the gold standard, the receipts from South Africa and An tralasia are so large that this together with the payments of the debtor countries, will soon replace the balanco in England on the proper basis.
In this market money is unchanged at 4 per cent on call and 6 to $61 / 2$ per cent for discount. In New York money is 1 per cent on call, and 2 to 3 per cent on time. Commercial paper runs from 3 to $31 / 2$ per cent for endorsed, and 4 to 6 per cent for single name paper. In Tondon call money is $1 / 4$ per cent, and discount in the open market $5 / 8$ per cent. Bar silver $271 / 4 \mathrm{~d}$. Sterling exchange continues strong ou the report that the Treasury were seeking to sell gold bars at a premium. There is no increase in the supply of bills and bankers are still compelled to cover their foreign liabilities with coin. Posted rates in New Fork are 4.89 for sixties and 4.00 for de. mand. Actual rates were 4.88 to $1 / 4$ for sixties, 4.80 for demand, and $4.891 / 4$ for cables. Commercials were 4.88 and documentaries $4.871 / 4$. Paris francs were $5.161 / 4$ for long and $5.143 / 4$ for short. In this market the rates between banks were $9.13-16$ to $/ / 8$ for sixtios, 10 to $1 / 8$ for demand, 10.3-16 for cables, and 1-32 to 1-64 discount for New York funds. Over the counter rates were 10 to $1 / 8$ for sixties, $101 / 4$ to 38 for demund, $101 / 2$ for cables, and $1-16$ to $/ \frac{1}{6}$ premium for New York funds.
The fluctiations during the week on the Stock Joxchange were due solely to speculative manipulation; but the "bull" feeling was very evident, and values closed considerably higher all round. Street Railway was the leading stock. It rose about nine points during the week, at one
time reaching 1853 for old and 184 for new stock. It sold off towards the close, but sales were made at the morning board at 18484 and $1831 / 4$ respectively. This dragged up all the rest of the list, and the result was ill active market at which 22,700 shares were sold. Bank stocks were strong, and a number not usually dealt in were taken up lor investment. 'The tigures of the Ontario bank in the double-page government statement published in this issue were very welcome to its friends, and 31 shares changed lands at 95 on the strougth of them. Manufacturing stocks were quiet, Montreal Cotton sold at 1181/2 to 120. Colored Cotton at 50 for stock and 98 for bonds, and Dominion Cotton at 021/4 to 94 . The "street" took kindly to Toronto S . R'y, as a stock easy to manipulate, and 2075 shares were dealt in at a range from $67 \%$ to 75 . The remainder ol the list was favorably affected by the advance in the leaders, although the market closed a little weak. The following are the transactions of the week as per Chas. Meredith \& Co., stockbrokers.


MONTREAL CLEARING HOUSE
Total for Week End-
ug Jan. 24, 1805.. Clearings. Balances Condin $\$ 10,363,4196$ \$1,601,195)
Corresponding
Week of 1894....
" " 1893 ...

| $0,777,180$ | $1,444,576$ |
| :---: | :---: |
| $10,727,108$ | $1,056,093$ |
| $0,758,668$ | $1,480,527$ |

## MONTREAL WHOLESACT MARKETG

Thursday eveding, Jun, 24th, 1895.
A review of the business situation dur-

|  | Hiak Statoment to Govt. Month ondink Dec. 31,'94 | Capital Anthorizod. | Capital Subsoribed. | Capital <br> Paid ap. | Resorye frnd. | Dividond Kate p. c. п. пппит. |  | 1ヶ4i. dise 0 Dom. Govi. aft'rded'ot adr'po's for Crudits,ixe. |  | Dolrosity by tho Publio. payable on dopand. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 'aronto.................. | \$2, | \$2, (xys), (1) | \$2,00u, (x) | \$1,800.000 | 10 | \$1, 50.290 | \$ 39.124 |  | \$5,675,281 |  |
| $\mid$ | Comperce ................ |  |  | $6,000,000$ $1,500,000$ | 1,200000 $1+50000$ | 12 |  | 227,593 | 388,823 | 5,659,894 | 3 |
| 4 | Ontario. | 1,5010,000 | 1,500, 12090 | 1,506, 0000 | ${ }^{3} 345.000$ | 12 | 1.998,691 | 20.044 | 77,311 | 1.553 .59 ; |  |
| 5 | Standara | 2,0000,009 | $1.10 \times 1090$ | 1,009,400 | 1100.000 | 8 | 76,0,099 | 1 $\mathbf{1}, 141$ | 54, 24 | 1,645,009 | 5 |
| ${ }_{7}$ | Impurin | $2,000,000$ | 1,943, 6100 | 1,981,740 | 1.135,490 | 8 | $1.333,31$ | 21,477 | 289.35 | $2.673,458$ | ${ }_{7}$ |
| 7 4 | Tradors | 1, | 1648,403 | 1,2509.000 | 875,000 | 8 | (601,015 | 2,234 | 64,643 | 1,765,542202 | 8 |
| 14 | Ottuwn. | $1.510,000$ | 1,500, (007 | 1,500.000 | 925010010 | 8 | 1, $1,167,1880$ | 18, 40. | 41,784 | 1,1155,302 | 9 |
| 10 | Wostorn. |  | 540,009 | 370,862 | 92,550 | 7 | $254.4,5$ |  |  | $20,1,634$ | 11) |
|  | Total, Ontar | 19,700,000 | 17,822:1100 | 17,631,062 | 8,373,3i0 |  | 11,40v.520 | 189,992 | 481,132 | 23,72,418 |  |
| 11 | Montr | 12, (nan),000 | 12. 10000 | 12,000,006) | 6,000.000 | 10 | 4,452,207 | 3,767,617 | 107,162 | 15,771,987 | 11 |
| $\begin{aligned} & 12 \\ & 13 \\ & 13 \end{aligned}$ | British North A Du Pouple.... | 4, 4, |  | $4,866,666$ $1,206,604$ | $1,318,333$ 6000,000 | 5 | 4 949.123 | 4,6i13 | 162.318 | 2, $2,495,976$ | 12 |
| 14 | Juaruos Cartior | 500000 | 1560.100) | 1500,000 | 223.000 | 7 | 358,4322 | 19;504 | 50,640 | T5s,9\%2 | 14 |
| 15 | Villo-Mario | 5500.600 | $6 \mathrm{ch}^{1000}$ | 479,501 | .. | 6 | 304,295 | 5,642 |  | 159.024 | 15 |
| 16 | D'Hochelaga | 1,000,000 | $7 \mathrm{75}, 4009$ | 788.040 | 2.0 .0070 | 7 | 651,531 | 20,297 | 46, 599 | 702,994 | 15 |
| 17 | Molsons ...... | $2,000,000$ | $2, \mathrm{OHO},(003)$ | 2.0000 .0040 | 1,301.000 | 8 | 1,654.448 | 15,690 | 5,n54 | F. 5660.663 | 17 |
| 18 | Marchants .... |  | 6,000,00\% | 6,000,010 | 3,010,000 30 | 8 | 2,755,571 | 202,762 | - | 3,249,446 | 18 |
| 20 | Qubbee.. |  | 2,510),(140) | 2,514,000 | 550.000 | 7 | 823,4U6 | 16,549 | 4,601 | 4,723269 | 90 |
| 21 | Union | 1,260,090 | 1,210),000 | 1,240.000 | 230,000 | 6 | 1,067,412 | 5,673 | 415677 | 1,140,995 |  |
| $\stackrel{2}{2}$ | St. Joan | $1,010,00909$ | 50, 50.200 | 261,217 |  | 4 | 33,201 |  |  | 7,610 | 212 |
| 24 | St. Mynatontho.............: | 1,500,001000 | 1,5010, $1 \times \times$ m | 1,499, 1,05 | 68.10000 | 6 7 | $\begin{aligned} & 204,767 \\ & 827,956 \end{aligned}$ | 25566 | $\begin{aligned} & 5,848 \\ & 9.873 \\ & \hline \end{aligned}$ | $\begin{aligned} & 320.957 \\ & 652017 \end{aligned}$ | ${ }_{24}^{23}$ |
|  | Total, Quobre |  | 35,250,866 | 34,606,7\%3 | 14,3313,33 |  | 15,748,993 | 4,097,33.1 | 830.70 | 37,248,924 |  |
| 25 | Nova Soo | $1.5410,490$ | 1,5 | 1.510 | 1.300000 | 8 | 1,1 9,9,3 | 477,577 |  | 1.331331 |  |
| $2{ }^{20}$ | Morchan | $1.510,0$ | 1,100,100 | 1,100,000 | 639.000 | 7 | 41, | 124, 7 \% 3 |  | ,29,1288 | 86 |
| ${ }_{28}^{24}$ | Poupla | 81800000 | Sm, | 7000000 | 1 18i) 01040 | 6 | 498.797 | 7 7,908 |  | 496288 |  |
| 29 | Union | SKMIOMO | Sum, | 5 (x), 000 | 250,1000 | 6 | ${ }^{393,080}$ | 464 |  | 557 430808 | 23 |
| 30 | Yarmout | 3n0,000 | 300.000 | son, $0 \times 10$ | $6 \% .000$ |  |  |  |  |  |  |
| 31 | Exchanke | 230,(00) | 235,10,10 | 249,788 | 30, 10100 | 6 |  |  |  | 34,846 | ${ }^{3} 1$ |
| 3.2 | Commerain, Windeor .... | 5(x),000) | $5(x), 010$ | 247.520 | 90 (40) | 6 | 94,86. | 6,992 |  | 43,447 | 31 |
|  | 'Lotal, Noma Sootia.... | 5,880, 1 , K10 |  | 5,137,303 | 2,710,000 |  | 3,661,413 | 691.176 |  | 4,244,762 |  |
|  | Now | 5010.000 | 5 5R1),000 | 500.1000 | 525.009 | 12 | 441,578 | 42,453 | 18,262 | 618722 |  |
| 34 | Poople' ${ }^{\text {a }}$, | $2 \operatorname{lin}$ (4n) |  | - | ${ }_{45}$ | ${ }_{8}^{8}$ | 108,791- | $7,0,355$ |  |  | $\cdots$ |
|  | Total, N. |  | 886 |  | 6880 th19 |  |  | 71,712 |  |  |  |
|  | Brit. Col................. | 9.733333 | 2,920.0ng | 2,92n.00 | 1,338,333 |  | 01 | 390,111 | 415,6 | $2.841,656$ |  |
| $\begin{aligned} & 37 \\ & 34 \end{aligned}$ | summersido, P. E. L...... Morchatht, P E.I. | $\begin{gathered} 48 \text { ajif } 61 \\ 210,{ }^{2} \end{gathered}$ | $\begin{array}{r} 48,(8136 \\ 2010 \\ -2012 \end{array}$ | $\begin{array}{r} 48,666 \\ 20,1020 \end{array}$ | $\begin{aligned} & 1,010010 \\ & 40,10610 \end{aligned}$ | 8 | $34,594$ | , 1 |  |  | 38 |
|  | Gran | 73.453, 685 | 622,510,552 | 61,683,719 | 27,470,026 |  | 32,375,620 | 5440,365 | 2,2,3,8203 | 63,917 642 |  |
|  |  | Dolosits by |  |  |  |  |  |  |  |  |  |
|  |  | Dlop Priblic, | Loantig from | on domand aft'r notico | Balannes <br> Due other | Balances <br> Duebks, | Paknecs |  |  |  |  |
|  | Liabilitics-C | rayibite after | Badts in | or fixd day | Banks in | Due bise or arts. not in | Bur orthor |  |  |  |  |
|  |  | $\begin{aligned} & \text { notico or on } \\ & \text { a fixal fuy } \end{aligned}$ | сли. валй | hy other bks in C | Camadr. | Canada. | in U. K. | Liabilitics. | Liahilitiee. |  |  |
|  | Toronto | \$3970,6999 |  | \$109.889 | \$ 2,079 | 2420 |  | 3,435 | 11. 22,224 |  |  |
| 2 | Commeras | 11, ${ }^{6}$ |  | 300,86 | 4,690 | 14,403 | 251: | 11,462 | 21,16..329 | …........ | 2 |
| 4 | Dominion. | 3, 3 W4,978 |  | $68531^{\prime}$ | $\ldots$ | ............ |  |  | 10, ${ }^{\text {a }}$ | -......... |  |
| 4 | Standard | 3,675,158 | ......... |  | ........ |  |  |  | 6.152,355 | -.......... | 5 |
|  | Imporial | 5,95933 |  | 62.692 | 794 |  |  |  | 10.391.365 |  | 6 |
| 7. | Tradors. | 2, $3,5651,258$ |  | 30.03 340 | -14,680 |  | 457.603 | …….... |  |  | 7 |
| 9 | ifmailton | 3,477:317 |  |  | 40,701 ${ }^{\circ}$ |  | 317,514 |  | 6, 5.700 .8941 |  |  |
| 10 | Wostern .................... | 884, 153 |  |  | $\begin{array}{r} 4,0100 \\ \hline \end{array}$ |  |  | 1.488 ${ }^{\circ}$ | ${ }_{1}+334512$ |  | 0 |
|  | Total, On | 16, 2856,815 |  | 2,36 | 64.734 | 16,823 | 1,036,165 | 10.585 | 84,944, 167 |  |  |
|  | Montroal. | 13,2(12,781 |  |  | 11824 |  |  | 83,601 | 38,145,16i) |  |  |
| 12 | Britibl Nort | 5 |  | 13,116 |  | 20, 9 S0 |  |  | 9,434,964 |  | 相 |
| 13 | Du Pouple ............... |  |  | - 86 | 6.891 |  | 132,565 | 5.057 | 7,3,3, 245 |  | 13 |
| 14 | Jagauog-Cartier ........... | $\underset{0}{2,245,636}$ |  |  |  |  | 26,441 | 3,722 | 3,504,876 |  | 5 |
| 16 | b'Hoohola | 2,533,548 |  |  | 8,149 |  | 46,563 |  |  |  |  |
| 17 | Molsons | 3,581, 513 |  | 119523 | 5,064 | 3,7895 | 40,663 | 37, 47 | 10,476,591 |  | \% |
| 18 | Moroliants ............... | 6,940,273 |  | 539,2078 | 2,122 |  | 512200 | 9,663 | 34,23i,910 |  |  |
| 19 | Nationalo ................ | 2,017,371 |  | ${ }_{6} 6178$ | 36.252 | 216 | 118,13 |  |  |  | , |
| 20 | Uuehen . . . . . . . . . . . . . . . ${ }^{\text {a }}$ | 207,3n |  | 67,684 | 1,019 |  | 216,331 |  | 7.399,7i9 |  |  |
| 21 | Uuion ................... | - 3,586,090 |  |  |  | 2,816 | 134,263 |  | 6.402.78 |  |  |
| 2 | St. Joan .... . . . . . . . . . ${ }^{\text {St }}$, | - $\begin{array}{r}4,9,40 \\ 031 ; 40\end{array}$ |  |  |  |  |  | 1,431 | 88,189 |  |  |
| 24 | Hestorn Townshipu ........: | - 2, 2127,780 |  |  | 1,as |  | \%3, 175 |  | 3,916,259 |  | 2 |
|  | Total, Quo............ | -50,4 |  | 1,455,909 | 65,55y | 77 | 1,274,991 | 1.11 .04 | 111,918,147 |  |  |
| 25 | Novr Sooti | 4838,870 |  |  | 2,554 | 65,377 | 179, 883 | 69,589 | \$,148.104 |  |  |
| 26 | Morohants of Halifax.... | - 3,692,485 | - | 238,783 |  | , | 471,241 | 56,948 | 6,758, $62{ }^{\text {diu }}$ |  | 20 |
| 27 | Popplos ................ | - $\begin{aligned} & 945,2188 \\ & 76020\end{aligned}$ |  | 16,272 | 22,959 | - .......... | i408088 | - $\quad 182$ |  |  |  |
| 28 |  |  |  | 20,000 | 22, 5 |  | 142,606 | 68,650 | 2, 1818,52 |  | \% |
| 31 | Mathax b. co........... | 429.457 |  |  |  |  |  |  | 589.341 |  |  |
| 31 | Yarmouth | : 84.848 |  |  |  |  |  | 529 | 156,4,43 |  |  |
| 32 | Conamersini, Windeor.... | - 342, 174 |  | 1,184 |  |  | ... | 173 | 485,834 |  | y |
|  | Total, Nova Sootir... | . 12,768,152 |  | 525 | :24.9134 | 65,659 | 874,218 | 201,089 | 22,832,865 |  |  |
| 3 | Now Brunswio | 1,110,522 |  | 56,182 |  |  | 47 |  | 2,285, 066 |  |  |
| 8 | Pouplo's-................. | - 102.1024 |  | 37.41. |  |  |  | . $\cdot . . .1 . . .{ }_{279}$ | ${ }_{3}^{311.397}$ |  |  |
|  | Total, Now Branswiok | $k-\frac{1,2410}{1,341,244}$ |  | 91,592 | $11-\frac{174}{174}$ | $\frac{5,050}{}$ |  | 279 | 2,975,579 |  |  |
| 45 | British | 1,09,415 |  | 22,437 |  | 10,896 | 366,51 |  | 5,926.088 |  |  |
| 37 88 | 3 Sumborsive, P. .f. | . $\begin{aligned} & 40,656 \\ & 40,199\end{aligned}$ |  |  |  |  |  | $\begin{array}{r}\text { 836 } \\ 8.0 .5 \\ \hline\end{array}$ | - $\begin{array}{r}97,98 \\ 211,311\end{array}$ |  |  |
|  | Grand Total........... | . $113,163,127$ | - 0, ${ }^{272}$ | 2,534,463 | 158,350 | 166.116 | $6{ }^{6}$ | - $\frac{188,128}{}$ | 228,905,55s |  |  |




jaminu d llochelaga bontus of 1 per cent equal la all to a divident of 7 per cent per annum.
ing the past week reveals littic chatage from the conditions apparent during the two weeks previous. The expectations: of a rovival following the 15 th instant did not materializo to a noticeable degree except in a few odd lines which do not form inuortant features of the market. Sugars hare shown more inquiry, considerable

moving to interior points. Standard granulated is quoted lyy refiners at $31 / 2$ cents for reasonable lots, smiller quantitios 356 . Molasses are higher at 32 to 33 cents. Teas are meeting with considemble inquiry from outside sources, and small lots aro moving out freely. Dealers here are pleased with the movement which is much arger than had been anticipated for Janu-
ary. Wardware is quiet. There is a pro bability of a change in the price of mails following an expected meoting of the Association this week. Leather and hides are held in light supply in this market, the latter continuing very scarce and insufficient to meet the demand. Dryguods travellers are sending in fair-sized orders, and report the outlook

as improving. Remittances in this lino have been slowduring tho week, accounted for by possible hoarding up to meet maturing paper on the coming 4th. Failures, though numerous throughout the Dominion, are exceptionally small individually, the greater number being composed of that chass, who, having previously failed, continued as managers for their
wives, sisters or other relative who came to the rescue at a critical moment.
Asius.-The market is quiet at $\$ 4,05$ to $\$ 4.10$ lor first pots and $\$ 3.70$ to $\$ 3.75$ for seconds. Pearls, nominal, at \$6.40 to $\$ 0.50$. Little foreign demand at the moment. Received since 1st Jinuary 85 brls pots, 2 lils pearls. Delivered 30 brls pots, no
pearls. In store 23 Janary at 6 pim. 120 pearls. In store 23 Jan
brls pots,
jurls pearls.

Burrim.-The maket continues in a very dull and unsatisfactory position, even finest goods are less called for, and during the past week have been much neglected. Prices rule about as last quoted, with no ontlet whatever for medium or poor qualities, finest faesh creamery offering from 20 to $2 l \mathrm{e}$ bate fall makes 10 to 2 C ; sumwer held lots 15 to 17 c ; tinest dary 17 to

## WILLIS \& CO <br> notre dame st.. MONTREAL.



WHOLESALE AGENTS
—role tirs-
$\underset{\substack{\text { cot } \\ \text { meal } \\ \text { Bell Pianos } \\ \text { \& Organs }}}{ }$
ANI) OTILER LEADING INSTRUMENTS OF american f Canadian make.

Rellable agents wanted In unoccupied teriltory.

## M. BEATTY \& SONS,

Lewelland, ont.


Dredges, Ditchers, Derricks, and Steam

## Shovels

Of various styles and sizes to suit any work.
Submarine Rock Drilling Machinery, Hoisting Engines, Suspen sion Cableways, Horse-Power Hoisters, Gang Stone Saws, Centrifugal Pumps,
For Water Sand and Gold Mining, and other contractors' plant.
JAS. G. STEWART, MONTREAL,
Agent.

## E. A. SMALL \& CO.

## MONTREAL.

## $\rightarrow$ Manufacturers of Clothing : $\leftarrow$

FALL TRADE 1895.
Our Traveifers wili be shomify on the road.

190: good straight western 12 to 13 c and under grades 10 to 11c. Roll butter is plontiful, and offoring largely at from 14 to 150 .
Coal, and Woob.--d steady demand exists, and dealers generally are satisfied wilh the output since the advent of steady cold weather. Prices are likely to remain unchanged for the season. Wo quote, Stove jer ton, $\$(6.00$; Chesthut, $\$ 0.00$; Lusg, \$i. 5 ; Cape Breton, (ex-ship, $\$ 3.75$; lictou, do. \$4.25; Lower ports sereen, (retail) $=5.00$; Scoteh, do. $\$ 6.00$; Dry maple wood per eord, $\$ \mathbf{6} .0$; beech, $\$ 6.00$; birch, $\$ 0.00 ;$ mixed, $\$$, 0.00 ; tamant, $\$ \overline{0} .00$; slabs, $\$ 4.00$.

Cubesw,-'lhere is no perepptible change in the attitude of the market from the life. less feature shown for somo time. Public cable declined on white during the week and is now 10 s . A New York report says: The demand is still limited to such small lots as actually wanted for current reguirments, buyers showing no disposition to stock up ilgainst future wants. Prices show little actual change, but holders are genorally ansious to sell and demand is promptly met as it comes along, and there is generally an easy tone for most all grades exeopt lancy large colored, which are in comparatively light stock.
Drebsen Pouniny and Game. - Roceipts ol turkeys have been large, and with only a slow domand passing, prices have weakened and rule in favor of buyers,
with sales ranging from 8 to 0 c per 1 lb . for good stock, while poor and discolored lots are offering as low as 5 c per lb. Good chickens are scarcs and sell quickly at 8 to 0 c per lb. Fowls and poor lots are dull at $51 / 2$ to $61 / 2 \mathrm{c}$ por lb. Geose are scarce and sell on arrival at 6 to 7o per lb. Ducks 8 to 9 c per 1 b . Grome. - As the season is drawing to a close holders are forcing stocks off. The result is unsettled and low prices. Hares offer largely at 5 to 10 c per pair; partridges 20 to 30 c per pair; venison $\overline{5}$ to 8 c per 1 b .
Dry Goobs.-Retail merchants in the country seem to be saving up for the heavy amount of notes which fall due on the 4th of February and money receipts have been very slim in consequence. Travellers report a fair volume of trade and an increased disposition to invest in spring goods. City dealers are busy with discount and stock-taking sales and the crowds at the popular stores show that people have plenty of money to buy goods if they think they are going to get bargains. The suburban trade are divided as to the course of business during the week. Some state that it is better, while others complain of a falling olf. There are no changes in the manufucturing situation. Makers claim that prices are so low that they are down to bed-rock and that any change must be upirard.

Dressed Eous.--Receipts for the past week have been large. With most packers now dilled up buyers haye not been as

## DRED FRUUTTS.

WANTLD--Tho andresses of DTRECT LALpORTERS of Dried Fruits, Evaporated and Dried Apples.
Address : Jaines LITTLIE, Trenton, Ont.
readily found, and receivers have had to lower prices to push sales. We quote car lots $\$ 5.20$ to $\$ 5.25$; jobbing lots $\$ 5.50$ to $\$ 5.60$.
Druas, Onis anil Patrics.-Business is resuming in these lines though not dis. playing the vigor which general want of stock might indicate. Travelers are again on the road, and in the efforts to push business into something like its former life, are making concessions on certain lines. Gum Arabic, Tragecanthe and Glycerine are somewhat stronger though not advanced in this market as yet. Oils are unchanged. Fish oils are in light supply and firm, The existing affairs in Newfoundland will be likely to limit the output for next season, even under the most lavorable conditions. Coal oil is unclianged.

Eacis.-Large arrivals and a very slow dragging sale give the market a heavy unsettled tendency, and receivers are forcing sales at all kinds of prices. Western limed offer from 9 to 11c, and held fresh at from 10 to 12 c . We notice a salo by auction, of 150 cases best western limed at from $21 / 2$ to 7 c per dozen, which shows how low prices would have to be accepted on forced sales of large quantities. Dealers expect the low prices now ruling will have a tendency to check receipts, and with continued cold weather the market will likely improve during the early part of February. Strictly fresh gathored are scarce, and held steady with sules at 20 c and over.

Fish.-There is a good supply of fresh arriving in the market which scems to claim more attention at the moment than is being given to other varieties. Prices are unchanged from last week.

Fiour and Grain.-The Hour market has ruled quiet all week. Millers prices are above importers ideas and only a fair local business is passing at $\$ 3.70$ to $\$ 33.90$ for spring wheat patents and $\$ 3.60$ to $\$ 3.75$ for winter whent. Manitoba stroug bakers are $\$ 3.75$ and struight roller $\$ 2.85$ to $\$ 3$. The demand for all classes of feed continues good and the market rules fairly active and steady at $\$ 15$ to $\$ 15.50$ for ram, $\$ 17$ for shorts and $\$ 20$ to $\$ 22$ for mouillic. Oatmeal is quiet on the basis of $\$ 3.70$ for standard. No transactions in wheat are reported; but the coarse grains ato enquired lor, and in few cars of No. 2 oats changed hands at $361 / 2$ to 303 cents. Cable advices to the Buard of Trade today were as follows: Cargoes off Coast, wheat and maize nothing doing. Cargoes on passage and lor shipment, wheat is weak; maize rather easier. Mark Lane wheat, $l_{a}$ Plata steamer arrived, 2 õs $6 d$, for west cuast of Ireland, torms net cash, 22s; number of stles, two cargoes. Country market, English, prices a shade easier: French, quiet and steady. Liverpool spot wheat dull, demand poor; spot maize, steady, moderate demand. Zondon irinnoapolis straight fiour, 15 s 9a. Liverpool futures: Wheat strong; 4s Gd Jannary; 4 s $69 / 4$ March; $4571 / 2 d$ May. Maize steady, 4s Famary; is March; is May.

Hides.-Dealers report a brisk business, with arrivals better than during the proyious week. Stocks continue light, however and all receipts are wanted to fill orders. The new conditions prevailing allow of a better leeling among the trade. Asione dealer expressed it: "we aro making a little butter for our bread now, where before we were not making even salt for table use." Stocks are musually smanl both here and the U.S., and with the added demand arising the question of supplies is becoming more serious

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#### Abstract

Grocmmes.- While a light jobbing trade is being done there is an absence of any return to the full measure of business so far in the month. The recent raiu had a bad effect on country roads and this has served to quieten business early in the week; but thi return to cold weather will have the required effect, and by another weok it is expected trade will assume a a diflerent shape. Sugars continue low. Standird granulated is worth $31 / 2 \mathrm{c}$ at the refineries, in reasomable lots, and 85 in a smaller way. Yellows are quoted at $23 / 4$ for lowest grade obtainable, to $23-10$. Beel is quoted at! !s 1 the Jan. and Feb. foob. Hamburg. There is considerable more doing and the movement has been active during the week. There is little speculation, however, and the presence of an off. grade granulated on the market, while not attracting the attenticu it was expected by some dealers to warrant, has had a certain disturbing influence which is being felt more or less in many lonalities. Some differences have arisen at Jamilton, Ont., owing to the reduction in standard granulated while some dealers were awaiting the arrival of other productions. Molasses have advanced and are now quoted at 32 to 33 c . 30 c was paid by a city dealer this week in Quebec, the purchaser paying treight here. The new year has opened up well in the tea trade. While lew large lots have been sold as yet, offers are frequent for round lots, which shows the disposition of the market. Holders here have sufficent confidence to warrant them in adhering to firm prices as regards value. Cofleo is quiet and unchanged. Green Fuurts.-A quicter business prevails with prices practically unchanged. Winter apples, which were thought to be somewhat scarce carlier in the season, are now held in large supply, without the demaud necessary to keep them moving. Complaints of their unfitness for keeping, in comparison with former seasons, are quite frequent. Oranges and lemons are in good demand. Quotations are: Winter apples, car lots $\$ 2.25$ to $\$ 250$; retiail $\$ 2.75$ to $\$ 3$; Oranges Florida's 126's $\$ 3.75$ to $\$ 4,00 ; 150$ 's $\$ 4.00$ to $\$ 4.50 ; 170$ to 200 's $\$ 4.50$ to $\$ 4.75$. Lemons, Messina's cholee $\$ 2.50$ to $\$ 2.75 ;$ fancy $\$ 3.2$, to $\$ 3.50$; Mlalaga chests, $\$(6,50$ to $\$ 7.00$; Malaga


grapes per keg $\$ 6.00$ to $\$ 6.50$; heavy weights, $\$ 6.00$ to $\$ 7.00$; bananas, finest full fruit, per bunch as to size, $\$ 2.50$ to $\$ 3.00$ ripe coming by express. Evaporated apples per 1b, $6 / 2$ to $71 / 2$ : Canadian onions, brls. $\$ 1.75$ to $\$ 2.00$; Spanish ouions, 00c per crate; Nuts, filberts, 0 c ; ahmonds 13 to 14 c ; walnuts old, 10 to 13 c ; walnuts, new Naples $131 / 2$ to 14 c ; new Grenobles, $131 / 2$ to 14 c ; peanuts 8 to 9 c . Italian chestuuts 9 to 10 c ; sweet potatoes $\$ 3.75$ to $\$ 4.00 \mathrm{brl}$. Cape Cod cranberries $\$ 15$; do per bush. box $\$ 5.00$; pears, $\$ 2.00$ to $\$ 4.00$. Basket pears, 25 to 35. California winter nelles, $\$ 2$ to $\$ 2,75$; Valencia oranges 420 size $\$ 4 \cdot 25$, do 714 s $\$ \mathbf{3} .2 \overline{0}$.
Imon and Merals. - There are no changes to chronicle in the price list in the metals and trade is fainly down to a minimum, A. few small transactions in Summerlee at $\$ 21$ is all that is doing in pig iron. Bar iron is flat and unchanged at $\$ 1.60$ to $\$ 1.0 \overline{5}$. Tin plates are dull at $\$ 2.90$ for cokes and $\$ 3.25$ to $\$ 3.75$ for charcoals, American iron continues to come in; but it is in fulfilment of contracts made some months ago and no new sales are reported. In fact very little is doing and the large houses are practically resting on their ours. The mail question is dealt with in another co.umn.

Leatmer and Shoes.-Stocks of leather continue low though no round lots have been heard of as moving during the week. Prices romain firm in sympathy with hides which are scarce and held at flyures which do not admit of any shading. Representative shoe manafacturers report orders arriving freely, and the outlook fair for the coming season.
Potarous.--Somewhat better prices have been realized for good stock within the past two wecks. Movements of large lots, however, are few. $\Lambda$ car of No. 1 Burbanks sold ou track this week for $57 / 2 \mathrm{c}$ per bag of 90 lbs. 'This may be considered an outside figure, probably $11 / 2$ cents more than could be now obtained. Complaints of quality are frequent, though the abovemontioned variety are known to be satis. factory.


Woor.-Business has been somewhat better during the past week, many smal, to fair-sized lots being purchased. In B.A. 25 to 27 cents, have been the ruling prices, though the better grades run considerably higher. One lot of Cape sold at 10c; this for an extra fine quality. The figures rule from $131 / 2$ to 16 c . The london sales which have been ruming for 10 days show a range of prices similar to those at the close of the former sales. U.S. buyers are taking considerable quantities.

## TORONTO THOLESALE TRADE.

Toronto, Jan'y 24th, 1895 (Revised by Telegraph).
Business is only fair. The seasonable weather has helped some lines of trade,-but there is no activity apparent. The outlook has its good sides, but improvement wi 1 be slow. Money is easy, the rate for call loans being 4 per cent. Prime commercial paper is discounted at 6 to $61 / 2$ per cent. Sterling exchange continues very strong in sympathy with New York rates. Stocks fairly active. Commerce sold at 137, Imperial at 1803.4 , Dominion at $2741 / 2$, Ontario at 901/4. T'orouto Strect Railway at 75 to $741 / 4$, Western Assurance at 1.52 , Britigh America at 114, C. P. R. at 50 , Telephone at $1.54 \frac{1}{4}$, Incand + scent at 111, Cable at 1431/2. Frechold Loan?at 1331/2, ITamilton Provident at 128, Union at 124, Western Canadat 162. London \& Canadian at 12012 , Canada Permanent at 105.
Butren, \&c.-The market is quict and featureless. The best qualities of tub dairy job at 16 to 17 c , large rolls at 14 to 16 c , and inferior at 11 to 12 c . Creamery, 20 to 23c. Jiggs steady, with sales of fresh at 17 to 18 , limed at it to $121 / 2 \mathrm{c}$, and new laid at 22 to 24 . Cheese steady at $10 \frac{1}{2}$ to 11 c in a jobloing way.
Dressed Moos.-The market is steady. Sales of selected weirhts at $\$ 5.15 \mathrm{to}$ 紬. 25 , and of heavy car loads at $\$ 4.00$ to $\$ 5.00$.
Floud and Grain.-The demand for flour is slack and prices unchanged. Straight rollers are quoted at $\$ 2.60$ to \$2.70, according to quality, and Ontario patents, $\$ 2.80$ to $\$ 2.90$. Manitola patents, $\$ 3.80$ to $\$ 3.90$, and strong bakers $\$ 3.65$ to \$3.70. Wheat steady, with white selling at 5 \% west and at 59 c on Norihern and Midland. Spring sold at Gic on the Midland. Manitoba hard is steady with sales at 78 c west and 79 c east. Burley quiet with choice grades firm at 4 i to 48c, No. 2

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 tallons. In pare vincrat, in $20 \%$ round bottles, and in wood mackages of $i$, $; 5$ and 10 JAMS, JELLIES and PRESERVES, Whansma Faur and Stanh:
 fuctioners' uso. FOR Tll E HOUSRIIOLD: For Iotel, Boarding Ifouges, Cluhg, Colleges,
 pulle of 7,14 and 30 lub.

20 Pirst Prizes side and at 20c for white. Peas sold at 53 c west. Buckwheat unchanged, selling at 36 c outside, Rye steady at $415 / 2 \mathrm{c}$, outside. Bran is quoted it s12, Middle freights and oatmeal at $\$ 3.50$ to $\$ 3.75$

Grocrmies.-Trade quietand prices unchanged. Sugars sell at $3 \% / 4$ to $3 / 8 \mathrm{c}$ for granulated and at 3 to $31 / \mathrm{c}$ for yollows. Tleas in fair demand. Fruits dull. Rio colfec, 19 to 21 c .
Hambwand.-Trade quiet with values generally steady.

Hides and Sirins. -There is a moderate trade, with cured unchanged at 5 . Dealers continue to pay 4 c for No. 1 green and 30 for No. 2. Sheepskinstfirm at 70 to 75 c and calfskins 0 to 7c. Tallow is quoted at $51 / 2$ to 6c.
Thive Stock,-Receipts are moderate. Choice butcher's cattle sell at $8 / 4$ to $31 / 2 \mathrm{c}$ per 1 lb . and exporters at 334 to 4 c : inferior animals 2 to $21 / 2 \mathrm{c}$. Sheep and lamb frm at $31 / 4$ to $83 / 4$ per lb . Hogs stendy at $\$ 4.12$ to $\$ 4.15$ per hundred cor choice and $\$ 0.00$ to $\$ 4.00$ for stores.
Provistons.-l'rade fair. Mess Pork sells at $\$ 14.50$ to $\$ 14.75$, and short cut at $\$ 15$. Long clear bacon 63/ to $71 / 4 \mathrm{c}$, hams $03 / 4$ to $101 / 2 \mathrm{c}$, aud lard 8 to $81 / 2 \mathrm{c}$.
Wool.-Sradedulland prices unchanged

MUNTREAL WHOLESALE PRICES CURRENT－THURSDAY，JAN．24，．805．

| Name of Article． |  | Wholesale． |  |  | Name of Article．Rond Chicken 1－lh ting．． | Wholesale． <br> c． <br> 3 <br> 3 <br> 2 <br> 0 | $\frac{\text { Name of Article．}}{\text { Sodn Ash．．．．．．．．．．．．．．．．．．．．．．．．．．．．．}}$ | $\begin{aligned} & \text { Wholesale } \\ & \text { scsc. } \\ & 100 \text { on } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Boots and Sho roganeor Cobonria ．．．．． |  | Meng． <br> S0 15010 | 50 to 3085 | Youthe． <br> S0 5 5 |  |  |  |  |
| Sjlit Bulnornls． |  | $\bigcirc 09018$ | 0 so 0 \％ | ${ }_{0} 00$ | loust lurkey，1－1b tins．． | $\begin{array}{lll} 2 & 25 & 0 \\ 3 & 20 \\ 2 & 25 & 0 \end{array}$ | Soda Bicarb．．．．．．．．．．．．．．．．．． | $980{ }^{2} 50$ |
| Nip＂ |  | $\begin{array}{llll}1 & 10 & 1 & 40 \\ 1 & 1 \\ 0 & 1 & \\ \end{array}$ | $\begin{array}{llll}0 & 5 & 1 & 15 \\ 1 & 10 & 150\end{array}$ | $\begin{array}{lllll}0 & \text { F } \\ 0 & 1 & 00 \\ 0 & 1 & 15\end{array}$ |  |  | Sal．Soda．．．．．．．．．．． | $\begin{array}{lll} 0 & 0 & 0 \\ 1 & 80 & 20 \end{array}$ |
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| Split boote． |  | 1 少 200 | 115150 | 0 O5 110 | Rose 4 varn．hand heavy．． | 325000 |  |  |
| Kip＂1 |  | 175 | 14015 | 100100 | l＇ansy＂＂＂medium | 300000 | Dyestufis． |  |
| Grain＂Selt Boote，hinlf fox | Felt Sox．${ }^{\text {a }}$ | 03001010 |  |  | Thiste ${ }^{\text {a }}$ | ${ }^{2} 600000$ |  |  |
| Felt Boote，hinlf fox ．．．．．．．．$\$ 1$ b0 i 10 |  | do full Sl \％Sis |  |  |  | $\begin{aligned} & 3000 \\ & 200000 \end{aligned}$ | Architl．con Cnteh． |  |
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| Split Batts or Bals |  | $\begin{array}{llll}0 & 60 & 0 & 55 \\ 0 & 50 & 1 & 0\end{array}$ | 01600070 | 0） 10005 | 134 ＂stained | \％ 40000 | Chi | 200 |
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|  |  |  |  |  | Drugs \＆Chemicals |  | Fish． |  |
| Than Russia CuIf，13als，Cons or |  | Nel |  |  | A cid Carbolic Cryet medi． | 030035 | Cape Brit．Jerring，July．， | 965 |
| ＂Freach Pat．Calf or | Enamel Leat | ath r Bals． |  | 3 30 450 | Aloer，Сape．．．．．．．．．．． | $\begin{array}{lllll}0 & 13 & 0 & 15\end{array}$ | Care＂1．${ }^{\text {¢ }}$ | 450475 |
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|  |  |  |  |  | Gamphor．E | 070072 | Herringe North Sho | 350400 |
| Name of Article． | Wholesalu． | e of |  | Wholesale． | Citric Acid |  |  |  |
|  |  |  |  | Сорperns，per | $0 \% 100$ | $1 / 2 \mathrm{~b}$ | 700800 |  |
| Canned Coods． |  | ，Beef 1－1b，－sc， |  |  | （ Cream Thartar | 0） 180080 | Green Cod，No． 1 |  |
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| ＂${ }^{\text {d }}$－lb，white．．．．． | \％ 000 | Camadian B．beans |  | ． 000130 | Quinine | 035080 |  |  |
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| Struwherrieg，Pres＊dion． | 140000 | Deviled Tong ${ }^{1} \mathrm{~s}, 1 / 2 \mathrm{lb}$ ．＂ |  | 120000 | Ting Crystals．．．．．．．．．．．．．．．．．． | － $0 \times 14$ |  | ${ }^{2} 8083000$ |
| Rnspherries 28. | 140400 | Ham， $1 / 2.16$. |  | $1 \geqslant 0000$ |  |  | Extra．．．．．． | ${ }^{2} 65{ }^{2}$ \％ 70 |
| Pinetpples，3．］l）tin，p，doz | 200 | Chicken， | 1／2－16．＂ | $\therefore 00000$ | eavy Chemicals． |  | Superine |  |
| Goneeberies 1＇res．${ }^{\text {as．．}}$ | 15180 | ＇Turkey， $1 / 2$－1b．＂ |  | $\because 00000$ |  |  | Manitoba Strong Bakers．． | 340375 |
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| Corn，ith．tins．．．．．．．．．．． | 0990 | ＂${ }_{1}$ |  | S 4000 | $31.10{ }^{\text {d }}$ | 400600 | Standard oatruea |  |
| Roast Turtle 1－lb tins．．．． | － |  |  | 11 1240 1200000 0 | Brimstone．．． |  |  | $\begin{array}{llll}15 & 60 & 16 & (0) \\ 1 \% & 00 & 00 & 00\end{array}$ |
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MONTREAL WJOLESALE PRICHS CURRENT－THURSDAY，JAN，24，189\％，

| Name of Article． | Wholesnle． | Name of Article． | Wholegnle． | Name of Article． | Wholesale． | Name of Article． | Wholeanle． |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄ c ． |  | $\begin{array}{ccc}\$ c . & 8 & c\end{array}$ |  | \＄c．\＄c． |  | $\$ c . \$ c$ |
| Farm Products． |  | Barley，malting．．．．．．．．．．．．． | 0 0 0 5005080 | Molasees（Barbadob）lmg．． |  | Macaroni，＂ | $\begin{array}{ll} 605 & 0 \\ 0 & 00 \\ 0 & 05 \\ 0 \end{array}$ |
| But | 0） 178021 |  | 067098 | Porto Rico．．．．．．．．．．．．${ }^{\text {a }}$ | 000000 | Italiun．．．．．．．．．．． | 010013 |
| T＇ownehip | 016000 | ， | 000800 | Antigu | 000000 | Peel－Citron | 020000 |
| Western，new． | 0） 140115 | 1 Kyo | 049051 |  | 000000 | Orange | $\begin{array}{llll}0 & 14 & 0 & 16\end{array}$ |
|  |  | Corn，in | 000000 | Baking |  |  | 013015 |
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| Fluckt Weat col＇dfull ja＇k | 010156108 |  |  | $1{ }^{1} 14$ | 000000 | Chacolat Menicr． |  |
| F＇jurat Wostern white＂ | 010 ¢ 10 | Gro |  | Fruit：Loose Muscatel．．．． | 00012061 | Vanilla，yel．wrap． $31 \times 1 / 16$ |  |
| Finest＇Townallipe＇．．．＂＂ <br> Fimesh futhen colored＂ | $\left.\begin{array}{llll} 0 & 10 & 0 & 164 \\ 0 & \text { On: } \\ 10 \end{array} \right\rvert\,$ | Ta（Itf．Cheat＊Cad ） |  |  |  | $\begin{array}{lll}\text { do Chamois } & \text { do } \\ \text { do lo } \\ \text { link }\end{array}$ | $\begin{array}{lll} 0 & 43 & 0 \\ 0 & 45 \\ 0 & 50 & 0 \end{array}$ |
| Finest Eatern whits |  | Tea，（IIf．Chest \＆Cad．）．． |  | Layerr，London．．．．．．．．．．． |  | $\begin{array}{lll}\text { do } & \text { Pink } & \text { do } \\ \text { do } & \text { diue } & \text { do } \\ \text { do }\end{array}$ | $\begin{array}{ll} 0 & 50 \\ 0 & 066 \\ 0 & 56 \end{array}$ |
| Und | 00085 | ${ }^{\text {Japmen mon }}$ | 0172 | Estra Depger | $350 \quad 000$ | Trip．Van，Green do do | 050056 |
| Aug．make，col a | 0 OH： 010 | ＂chol | 038035 | Royal Bucking＇m Cluster | 435450 | do do Lilac do do | 068066 |
| Cable eor | 5018．fid． | 4 fan | 035045 | Sultanas．．．．．．．．．．．．${ }^{\text {ler }}$ ib | 0017007 | do do Branze do do | c 6 6． 074 |
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|  |  | Oolong．．．．．．．．．．．．．． 4 | 028005 | new layer | 003010 | Benson＇s Prep | $000000{ }^{1}$ |
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| Pork Ch．8．e．per min．hav |  | Colfees，Mocha（greon）－ |  | Spices：Cabela．．．．．．．mate |  | cr X |  |
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| Almiser per | ${ }^{0} 1110911$ | Cunadian | 000009 | Pepper，Blac | 007009 | Nelson＇g Match |  |
|  |  | Su |  | atard， 41 lb | － 0108015 | Steamehtip | $\begin{array}{lll}265 & 000 \\ 275 & 0 & 00\end{array}$ |
| Phax 56 bisa |  | ExGround． | 0014000 | ${ }^{1 / 4 r a}$ | 072075 | Railr |  |
| Potatoes，per bubi | 035040 | Powlered，in mria | 009000 | $4 \mathrm{bbjurs}, \mathrm{Cana}$. | $0{ }^{0} 5050$ | Nelson＇s Favo | 120000 |
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|  | 5if,000 | -2, | 40 | 4 | 294. | \$20 |
| Chledontan .......................... | 2l,500 | 120. | 25 | 5 | (t) $(11 / 2$ | 23 $1 / 2$ |
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| Edinburgh Life...... .................. | 5,000 | 10 | 100 | $\stackrel{2}{0}$ | 50 | 00 |
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| Guardian Fire amblife. | 200,000 | 71/2 | 10 | 5 | 91/2 | 10 |
| (mparinl bire | \%0,009 | $20 \mathrm{p}, \mathrm{p}$. | 0 | 5 | 27 | 25 |
| Lanctshire life. | 1316,493 |  | 0 | $\stackrel{\square}{8}$ | $51 / 2$ | 0\% |
| Lifo Assochation of Scothand | 10,000 | 15 | ${ }_{0}$ | 83. |  |  |
| Coudon Aparamce Corporation. | 35,862 | 20 | 25 | 121/\% | 95\% | 5 |
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| Liv. © 1,on. © Globu Fire and Life... | 3:1,759 | 95 | St. | $\stackrel{1}{1}$ | 47\% | $451 / 2$ |
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