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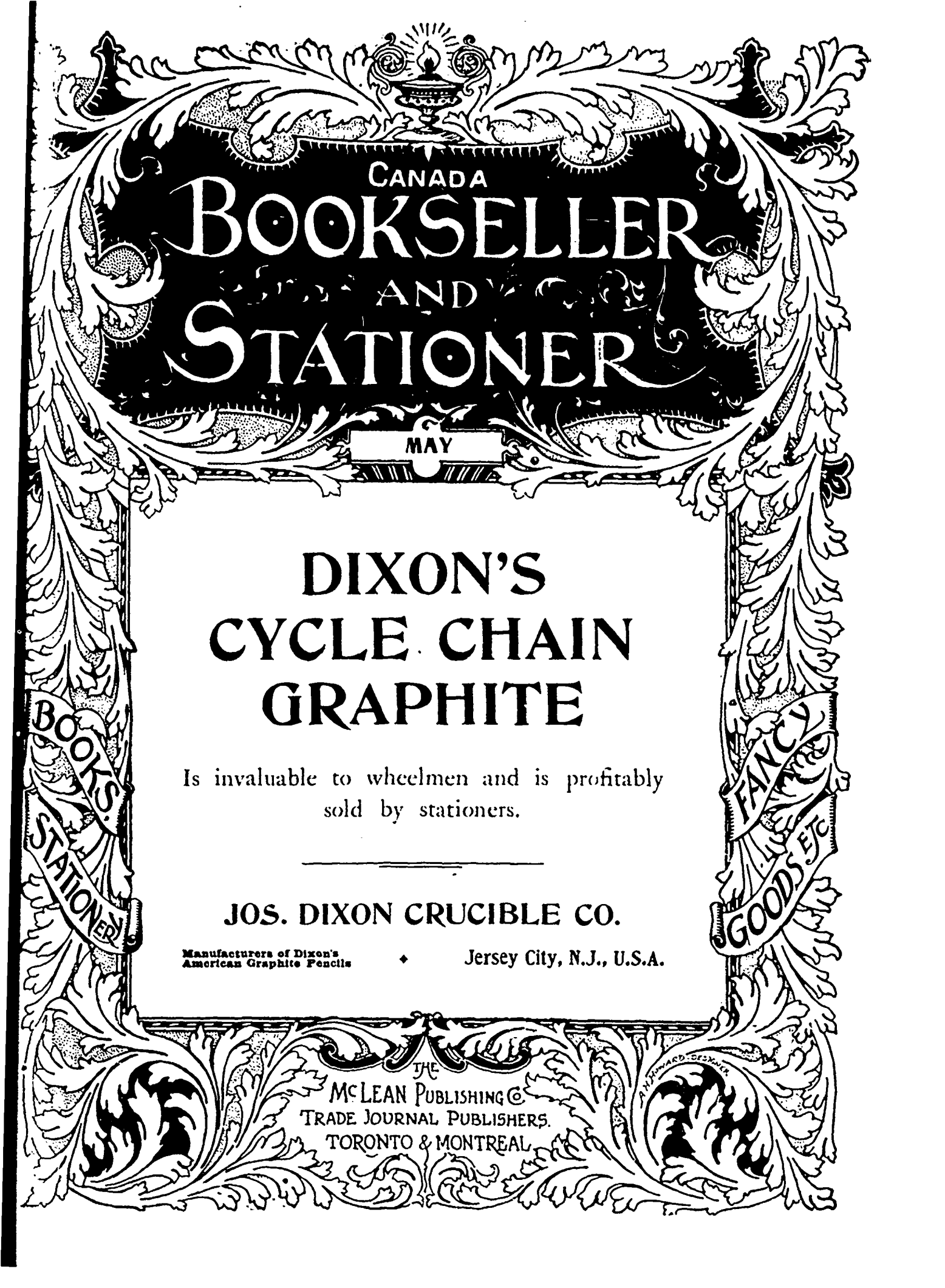
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TORONTO & MONTREAL

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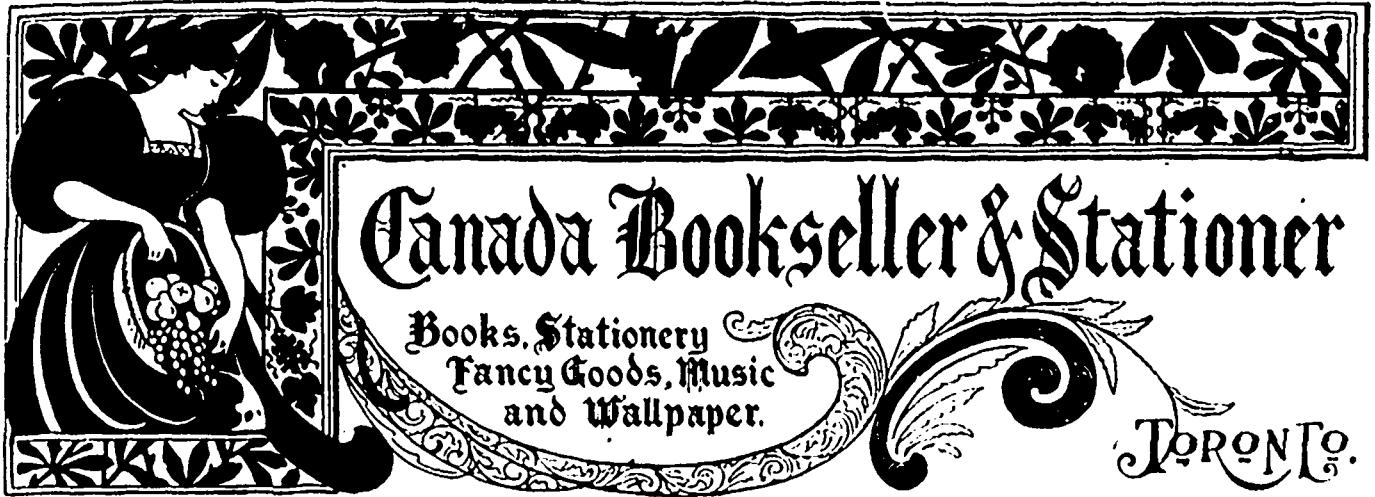
The Trade are respectfully requested to delay orders
until they inspect this truly remarkable line.

Warwick Bros. & Rutter,

See Catalogue Agency etc.

Raphael Tuck & Sons Co.'s
Art Publications

... TORONTO, Ont.



Vol. XII.

TORONTO, MAY, 1896.

No. 5.

THE MACLEAN PUBLISHING CO.

OFFICE :

26 FRONT ST. WEST, TORONTO

Subscription, \$1.00 a Year in Advance.

Montreal Office Board of Trade Building.
Telephone 1255.

J. B. MACLEAN, MANAGER.

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HELD OVER.

THE useless session of Parliament is over, and nothing was done in the matter of copyright. That subject, with several other business questions, was postponed, while the politicians talked themselves hoarse on the school issue. Now we are in the throes of an election campaign, and as the politicians do not see many votes in copyright they will not talk much about it. It is not probable that much will be said on the matter during the contest. Mr. Edgar, who understands copyright thoroughly, may have something to say, but in the main silence will reign until Parliament meets again in July, when we hope the struggles between parties will not prevent final action being taken. The Copyright Association know their business, and when the opportunity arrives will seize it.

THE INTERESTS OF RETAILERS.

THERE used to be a retail booksellers' association in Toronto of which well-known men in the trade like Bain, Wallace, etc., were members, but we cannot find that it exists now or that there is any medium for united action by retailers on the hundred

and one issues that concern their business. One of the trade, in mentioning the matter to BOOKSELLER AND STATIONER the other day, wondered why the trade did not get together for purposes of organization. In his opinion there were matters now which might be dealt with by such a union. The problem of book slaughtering at the department stores is one. It is quite clear that if the retail city trade do not look after their own interests no one else will. That they may cultivate mutual co-operation on all subjects of common concern regular meetings and permanent organization are absolutely essential.

GLARING CUSTOMS TYRANNY.

IT seems impossible for any trade to escape annoyance at the hands of the Customs Department. BOOKSELLER AND STATIONER'S attention was called to the latest instance of petty Customs tyranny in Montreal the other day. A well-known firm of fancy goods jobbers received at the Custom House a consignment of fishing rods. They passed the entry for these, but when the goods were opened at the examining warehouse a small lot of fishing rod ferrules was found among them. As they were not invoiced the Custom House officials at once jumped at the conclusion that it was a case of smuggling. They seized the lot, worth probably \$25, and notified the firm that they would be released upon payment of the duty. As they had not ordered the ferrules at all, they suspected that it was an oversight in packing at the factory in the sales. Their surmise was correct, for the manufacturers, when communicated with, promptly for-

warded affidavits testifying how the mistake had occurred. This did not satisfy the Customs people, who again asked the firm to pay the duty. As the latter had not ordered the goods, and did not want them, they referred the authorities to the American manufacturers, stating that the latter were the people with whom they had to deal. The officials refused to treat with the latter and at the last sale of unclaimed goods sold the parcels of ferrules for \$3. Their course in this matter is quite on a par with other actions to which The Canadian Grocer and Hardware and Metal have called attention from time to time. Their actions infer that in their opinion every respectable merchant is a thief trying to cheat the country out of its dues. This is about the best method of creating a thorough contempt for the law that could be devised. Another instance is to hand which strengthens what is said above. It is well known that violin strings are admitted free of duty. In a case of violins imported by the same firm, which were opened, a small parcel of strings were found. As they were not invoiced, this also was set down as smuggling and the parcel was confiscated. This is the height of absurdity. It is unreasonable to suppose that a firm of wide-awake merchants would be so foolish as to smuggle goods which they had only to declare as free goods. It was simply another case of mistake in packing, but the Customs people failed to see it in this light, and kept the goods. There is certainly room for sensible officials in the Examining Warehouse at Montreal. Some of the present staff don't seem to possess any discrimination at all.

ANNOUNCING NEW TEXT BOOKS.

THE Council of Public Instruction in the Province of Quebec can, without any annoyance to themselves, confer a decided benefit on the booksellers as a trade. The trouble at present is the delay in announcing what new text books, if any, they have decided to authorize each season for the opening of the schools in September. The present method is for the Text Book Committee, whose decision for all practical purposes is final, to recommend a book to the Council. This is usually done about this time. Before Council formally acts the end of June is at hand. The trade submit that in the case of a text book published in Canada this does not bother them, as they have plenty of time to procure supplies. It is different, however, if the new text book is one published outside the country. In such an event they contend that the time is too short, and they respectfully submit that the Council of Public Instruction announce the new books authorized with more expedition. There seems to be nothing in the way of this being done, and as it will be a convenience to the trade, no doubt the Council if properly approached will take steps to oblige the trade in the matter.

EARLY CLOSING IN MONTREAL.

The early closing by-law recently enacted by the Montreal City Council is now in force. It applies to book as well as other stores, but an exception is made in the case of stores which sell newspapers. These can be sold after eight o'clock, so that all that a store has to do to evade the law is to procure a supply of newspapers and then they can keep open with impunity. Of course, they can be proceeded against in the Municipal Courts if they sell books, but the difficulty under the circumstances will be to catch them selling books. In this connection it looks as though the by-law is not workable in so far as it applies to bookstores.

THE LOCAL DEALER'S RIGHTS.

IT is charged that wholesale houses will sell to the consumer. An explanation of this is given. The statement is that most of these orders come from the country, and are alleged to be due to the fact that the local dealer has not the books wanted, and is not particularly energetic about ordering when wanted. As to the truth of this we cannot say. One thing is clear: the local dealer

should take pains that nothing goes past him. The book-buyers in his town should be his willing customers. Readers, as a rule, are not anxious to order direct. They are much more inclined to avoid the trouble and uncertainty of ordering for themselves. The local bookseller can count on them as clients if he takes the right course. If it does not pay you to carry all the new books in a small town, at least show a disposition to order what are wanted promptly, and as if it were a pleasure to do so. Be up-to-date, and don't let a particle of legitimate business go away to larger centres.

NEW BIBLE DICTIONARY.

The Fleming H. Revell Co. are going to issue on this continent the "New Dictionary of the Bible," which is being prepared in Britain by T. & T. Clark, Edinburgh. The editor is Rev. James Hastings, M.A., and the staff of contributors includes the leading theological writers of the day. The geography of the East will be dealt with by such eminent authorities as Sayce, Max Muller, Flinders Petrie, etc. The work will be in 4 volumes, imperial 8vo., of about 900 pp. each. It will probably be autumn before the first volume, which is already partly in type, is shown to the Canadian trade. It will be one of the most important publications of the present time.

FORTHCOMING NEW BOOKS.

Oliphant, Anderson & Ferrier, Edinburgh, have removed their London house to larger and more convenient premises at 21 Paternoster square. The firm's latest announcement of forthcoming books includes some highly interesting works, such as: three of the Famous Scots series, John Knox, by A. Taylor Innes (this month); Robert Burns, by Gabriel Setoun (June); The Balladists, by John Geddie (July); Money and Social Customs, by J. Wilson Harper (10s. 6d.); The Gospel of Common Sense, by Rev. Dr. Deems, of New York; A Most Provoking Girl (reviewed elsewhere); Lamps and Pitchers, by Rev. George Milligan (new volume in the "Golden Nail" series); The Scottish Churches: On What Basis Can They be Re-united? and many other volumes of great interest and value.

DEATH OF HENRY SMITH.

Henry Smith, late senior partner of the firm of Smith & Fudger, who has been conducting a fancy goods business, on Bix street, passed away at his residence, Spadina avenue, Toronto, April 21. Mr. Smith had the reputation of being one of the most successful business men in Toronto, and was about to retire next month, intending to take a trip to the Continent. His business was classed A1 in the commercial world, and he was reported to be worth \$100,000.

EXPRESSED THEIR ESTEEM.

THE staff-sergeants and sergeants of the Royal Grenadiers have tendered to Mr. and Mrs. A. S. Irving the following handsomely engrossed address of sympathy expressing their esteem for the late Capt. Andrew Maxwell Irving, alike as a soldier and a civilian:

"To Mr. and Mrs. Irving,—

"We the undersigned, on behalf of the staff-sergeants and sergeants of the Royal Grenadiers, without wishing to cause you additional pain, do herein desire to express our heartfelt sympathy with you in our mutual loss caused by the sudden death of your beloved son and our ever-to-be-regretted captain and adjutant.

"From the rank which he held in the regiment as our superior officer we were in a position well qualified to appreciate his many and rare executive abilities. From a social standpoint it was our privilege to enjoy many happy and profitable hours, acquired through his display of his wondrous dramatic and literary talents. But, while passing these exceptional powers, which commanded alike the admiration of the soldier and the civilian, it is from a military standpoint that our Dominion, our city, and our regiment in particular, deplores the loss of her officer, her citizen and our beloved friend, Andrew Maxwell Irving, captain and adjutant.

"We do most sincerely pray that comfort and consolation may be granted you during the period of your affliction, and when this fleeting life is past, may we all meet on that Heavenly shore, when Soldiers in Christ shall part no more."

J. T. COX, Sergt.-Major.

G. SCULLY, Color-Sergt.

JOHN PHILLIPS, Sergt.

Toronto, January 13th, 1896.

ILLUSTRATIONS A SPECIALTY.

"Adam Johnstone's Son," the new novel by Mr. F. Marion Crawford, is being handled by the Copp, Clark Co., Ltd., who are the sole agents for Canada. It is illustrated by an artist who went specially to Amalfi in order to be able to catch the local color of the scene in which the story is laid.

The Toronto News Co. report The National Review as doing well in the Canadian market. Its well-written current notes on public affairs are a feature, being up-to-date, and indicating the British view of foreign affairs.

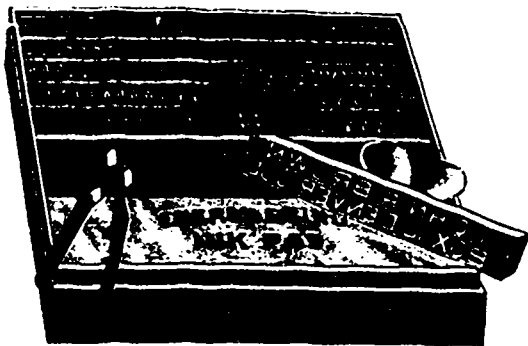
The Werner Co., of Chicago, will soon publish "The Story of Cuba," by Murat Halstead. Mr. Halstead visited Cuba last March, and in circumstances which gave him exceptional opportunities to acquire the information most needed in such a book.

FANCY GOODS AND STATIONERY DEPARTMENT.

FINE ART PUBLICATIONS.

THE inspection of well-selected paintings in a picture gallery is a pleasure that most people of refined taste appreciate, and the impression conveyed to the mind through the eye is generally of a durable nature. The gems of poetry that shine with varied lustre through the exalted expressions of master minds, cast on the memory of those who value them a reflection not easily obscured. The pithy words that grace the language of noble men and women who have distinguished themselves in the fields of literature fasten themselves on our minds in a pleasing manner, affording a rich garnishing to our own thoughts. All these influences are educational and civilizing, tending to elevate the intellectual faculties to a higher sphere of enjoyment, and thereby improving the social condition of humanity.

When picture gallery, poetic gems and choice literary expressions are combined and brought in a cheap yet tasteful form into the family circle, or handed from one to another as an evidence of affection or regard



Everybody's Printer—Copp, Clark Co.

there is a benefit conveyed to the public which cannot be too highly estimated.

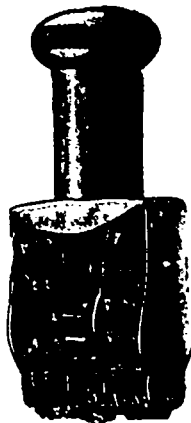
NEW ART GOODS IMPROVING.

An object lesson of this nature was taught us forcibly by an inspection of the magnificent array of samples of Raphael Tuck & Sons Co.'s art publications exhibited by Warwick Bros. & Rutter, their sole Canadian agents, preparatory to their being turned over to their large staff of travelers. Accustomed as we have been to choice selections of this class of goods, we were struck with surprise to see the advance made since last season in style and design throughout every line and grade. Pleasing in detail, rich in color, chaste in design and exquisite in sentiment, the great assortment seemed a treasure of intellectual wealth.

THE NEW CALENDARS.

Art calendars, now so very popular as gifts, in all sizes and shapes, hangers, folders, drop floral, figured and embossed, were in great profusion. "Golden Words," from Tennyson, Browning, and the Book of Books; "Divine Thoughts," by Dean Far-

rar; "Noble Thoughts," by J. G. Whittier; "Remembrances," by Frances Ridley Havergal; "Forget Me Not," by J. Russell Lowell; "Glory of gems from and many bearing the names of Scott, Beeche, Ollivell Holmes fellow. All marvelled in style of coloring, and white work. confidenting for this extended



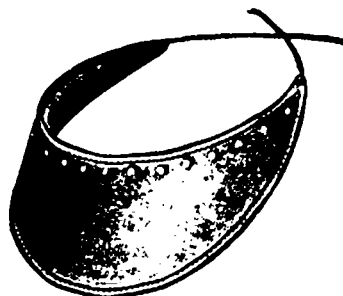
The Date Maker.

IN BOOKLETS.

In booklets, also, new styles and marked progress were very evident. Those of a religious nature are particularly beautiful in selections, coloring and design. In these we found some of our most highly honored authors, Helen Marion Buraside, Charlotte Murray, Sarah F. Adams, Mrs. Hemans, Eliza Cook Frances, R. Havergal, etc., and among others whose works have been culled for the choicest quotations, are Shakespeare, Macdonald, Longfellow, Tennyson, Bingham and Nesbit. This line is extremely varied, and a characteristic feature of all, from the cheapest up, is the never failing beauty of design and color, together with adaptability to every phase of social life.

GIFT BOOKS.

Gift books, perfect in binding, matter and colored illustration, and suitable to all ages, form a prominent attraction. Editions de Luxe of Shakespeare's plays, and the Children's Shakespeare are very handsome; also Books of Stories, Poetical Selections, Season's Flowers, Arabian Nights, and others of



Victor Eye Shade—Copp, Clark Co.

that class, all exhibiting the climax of art color-printing. The happy recipients of these gifts will possess a thing of beauty "which is a joy forever."

FOR JUVENILE TRADE

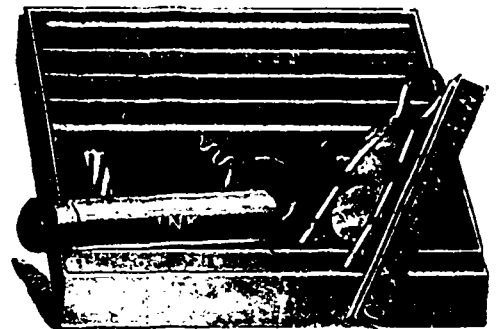
For the juveniles a rich fund of amusement and joy is in store. Panoramas, circuses, menageries, flying wonders, arks, Indians, Ethiopians, theatricals, farms, babies of all types, cats, dogs, mechanical marvels and every conceivable novelty, will fill many a little heart with gladness. One is lost in amazement at the hundreds of contrivances gotten up and sold so extensively for the little people.

THE REVIVAL IN CARDS.

To the immense line of cards it would be impossible to do justice; they must be seen. They are remarkable alike for their wonderful variety and the material brought into requisition to produce them. To suit all prices and all tastes must have been a difficult task to the publishers, yet they have amply fulfilled it by bringing out a series which, for adaptability to all the requirements of the trade, could hardly be surpassed. We congratulate them on their success, and hope that the enterprise of Warwick Bros. & Rutter, in carrying a class of goods of such marked superiority, will be appreciated by their customers throughout the Dominion.

THREE PRINTING OUTFITS.

A series of printing outfits, containing a



The Perfect Pocket Printer—Copp, Clark Co.

font of type, a type holder, indelible ink, pad, tweezers, spaces, points, full directions for use, etc., are being shown this month by the Copp, Clark Co., Ltd. They are very complete, neat and durable, and will go well. The range includes three different kinds, the Boy's Printer, the Perfect Pocket Printer, and Everybody's Printer. Illustrations of the two latter lines are given herewith. The prices to the trade are respectively, \$1.20, \$1.50 and \$1.80 per doz.

THE VICTOR EYESHADE.

This eyeshade is having a large sale, from its quality and price, being made of waterproof material, bendable, and easily adjusted. The illustration gives a representation of the Victor, being offered to the trade by the Copp, Clark Co., Ltd., at \$1.20 per doz.

THE PERFECTION DATE MAKER.

The "Perfection" date maker, of which an illustration appears herewith, is one of the handiest and most complete of these articles now being shown to the trade. It

provides dates to the year 1901, and has also the words paid, rec'd., ans'd., ent'd., and acp't. With ink pad attached the "Perfection" is offered to the trade by the Copp, Clark Co., Ltd., at \$4.80 per doz.

CANADIAN LINEN IN LINE.

A leading bank in Montreal have notified Morton, Phillips & Co. that nothing but the Rolland Co.'s Canadian Linen Ledger paper is to be used in their ledger and other account books.

NEAT CIRCULARS.

The J. B. Rolland Co. have issued a lot of neat circulars to the trade. They are printed on sample slips of the firm's well-known brands of Empire, Superfine Linen Record and Earncliffe Bond papers.

U.S. PAPERS

There have been a lot of American low-priced job lots offered to the trade in Canada during the past month. They have not taken well with the trade, for the reason that they are odd lots, and in the case of a repeat cannot be replaced. The standard Canadian papers have had no difficulty in retaining their custom, despite these low offers.

THE SPRING TRADE.

H. A. Nelson & Sons, St. Peter street, Montreal, report that while trade has been fair on the whole this spring, it has not been equal in volume with them to the corresponding period last year. The great bulk of their orders has been for fishing tackle, and other sporting goods, supplies for outdoor games, such as lacrosse, baseball, lawn tennis and cricket being notable. The firm's stock of all these goods is a well assorted one still and all orders will be executed promptly.

HANDSOME NOTE BOOKS.

A handsome issue of new leather pocket note books is announced by the Copp, Clark Co., Ltd. These are of linen paper, with red American Russia leather covers, gilt edges and drill rulings. The long size is No. 690 and the broad No. 691. The prices are \$3.60 per dozen.

THE FLAG SEASON.

This is the time of closing exercises in the schools, June concerts and other summer celebrations, and several lines of flags lithographed on tissue for decorative purposes and including Union Jacks (sizes 12 x 17 and 6 x 8), Dominion designs and red, white and blue, both in 12 x 17 sizes, which are being offered to the trade by the Copp, Clark Co., Ltd., are timely. The prices range from \$3 to \$5 per 1,000.

LIST OF GAMES NOW OUT.

The new list of games has just been issued by the Copp, Clark Co., Ltd., and

copies are obtainable by the trade on application. Amongst those newly manufactured which are a feature this season may be mentioned the Steeplechase, in two sizes, and very brightly and tastefully turned out, being superior in this respect to the German makes. Prices are as good as the imported article, and the native production should be given a fair chance. The Copp, Clark Co.'s list covers games from 5c. to \$1.50.

NEW WRITING PADS.

Five new writing pads have been got out by the Copp, Clark Co., Ltd. They are in large octavo and quarto sizes, cream and white paper, ruled or plain, and are respectively known as the Antient Scottish, Royalesque, Regal, Scottish and Olde Englysshe. They are very fine lines to retail at 10c.

BROWN BROS., LTD.

Spring has come, and with it the inevitable weddings and the Parliamentary elections. The Brown Bros., Ltd., have put themselves in a position to supply everything that is required to the former, from invitation notes to wedding cake boxes, and for the latter election cards and everything that should make it easy for any candidate to be elected, be he in favor of the Remedial Bill or not.

Whiting celebrated note paper and envelopes. The trade should see the new shapes and tints, which are certainly very pretty.

The Brown Bros., Ltd., have just received their spring stock of Treasury and Taurine mucilage.

If the trade would look to the advertisement of the Brown Bros., Ltd., they would see a list of some of their new staple goods.

NOVELTIES IN CELLULOID.

Few in the trade have any conception of the endless variety of articles that are now made in celluloid. This material is a compound of camphor and some other ingredients. It was used originally to cover linen collars and cuffs, making them water-proof. These have steadily improved until to-day the original makers and the people who first used this name—The Celluloid Co., New York—are turning out an article that is a perfect imitation of real linen.

The manufacture of collars and cuffs is now only one of many departments of their business, of which the factories cover 144 city lots in Newark. They make an enormous range of combs, brushes, mirrors, toilet articles and fancy goods in the most beautiful patterns, and in every conceivable color and shade. Novelties in fancy goods and stationery are coming out all the time. Their sample room alone occupies a floor space of 75x85 feet in their fine seven-storey stone building at the corner of Washington Place, N. Y., just overlooking the park of that name. Buyers going to New York should

look in, ask for Mr. Leferts and mention that they are readers of BOOKSELLER AND STATIONER. No doubt they would only be too glad to send a copy of their illustrated catalogue and price list in answer to any of our readers who may send them a postal card.

EXAMINATION PAPERS.

Buntin, Gillies & Co., Hamilton, promise exceptional value in examination paper for the June "Exams.;" dealers will do well to get samples from them.

THE TRADE IN TOILET PAPER.

A nice trade can be done with the hotels at summer resorts in toilet paper, toothpicks, paper napkins, etc. It may require a little extra attention at first, but in these days of "drumming for trade," no one will object to that. Buntin, Gillies & Co., Hamilton, carry in stock a complete line of these goods. Fixtures can be supplied for the roll toilet papers.

PIRIE PAPERS.

A large shipment of Alex. Pirie & Sons' well-known papers, including the "Olde English," "Antient Scottish," and "Olde Irish Vellum," have just been received by Buntin, Gillies & Co., Hamilton. These papers come in different sizes of note papers, attractively boxed, with envelopes to match.

A POPULAR PAPETERIE.

A new papeterie to retail at 20 or 25c., is shown by Buntin, Gillies & Co., Hamilton. The box is of royal purple, and the top is beautifully adorned with a series of colored views of hunting and racing scenes. The contents (24 envelopes and 24 sheets) are of heavy cream paper.

THE NELSONS TORONTO BRANCH.

The Toronto warehouse of H. A. Nelson & Sons is nearly cleaned out of goods by sales and shipments to the head office in Montreal. For the present the stock of woodenware and games will be kept in the Toronto branch, and new samples are being prepared to show the trade in all lines. The Toronto office will shortly be opened in new premises.

FASHION IN CALLING CARDS

The Roman or block letter is becoming more popular as the style of engraving for visiting card plates, while the fashionably thin card of two-sheet quality is eminently proper. Cards for both men and women are considerably smaller, and the script engraving is finer in consequence, following more closely the English style than the Parisian, which is large and with flourishes. The block or Roman letter plate is very English, and with the affecting London styles it finds great favor. The price more than doubles that of script engraving. Ladies

use the block style now on their cards for teas and receptions, as it admits of the necessary engraving of days within a smaller space than the script, and enables a smaller card being used.—Ladies' Home Journal.

CREPE TISSUE.

Nerlich & Co. report a fresh shipment of crepe tissue paper with a full assortment of colors.

THE SWIMMING FROG.

The swimming frog, the ingenious popular toy retailing at 25c., is a good seller, Nerlich & Co. report, and gives satisfaction to those in the trade who have reported on it.

MR. TUCK TO VISIT CANADA.

Adolphe Tuck, of Raphael Tuck & Sons, is now in New York, and may probably visit Canada, which is a profitable market for the firm's publications, and promises to be better than ever this season.

FINE CELLULOID ARTICLES.

The current taste for articles of celluloid make is met by the range shown by Nerlich & Co. The new lines comprise both cheap and expensive goods. All are very tasteful and striking. Fancy celluloid picture frames to retail at 10c. up are a feature, and look like good property for the trade. In the costlier lines the dressing cases are at prices up as high as \$20 apiece, and are beautiful goods, satin lined, fine fittings, etc.

METAL NOVELTIES.

The travelers for Nerlich & Co. have gone out with the metal novelties of the season. The goods shown include some handsome frames, mirrors, trinket boxes, card and pin trays, etc. The bright finish and original designs in the metal part of the material make the articles very attractive.

NEW BOOKS.

CANADIAN.

J. L. GREEN, F.S.S.—Allotments and Small Holdings. Social Science Series. Cloth, 90c. Swan, Sonnenschein & Co., London; Copp, Clark Co., Toronto.

L. L.—Money and Its Relations to Prices. Social Science Series. Cloth, 90c. Swan, Sonnenschein & Co., London; Copp, Clark Co., Toronto.

PAUL BOURGET—A Living Lie. Cloth, \$1.25. Chatto & Windus, London; Copp, Clark Co., Toronto.

ALAN ST. AUBYN—The Tremlett Diamonds. Cloth, \$1.25. Chatto & Windus, London; Copp, Clark Co., Toronto.

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Arms 1895-6. Observations of a Casual Spectator. Ill. Crown 8vo., 2s. 6d. Smith, Elder & Co., London.

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ROGER FOSTER—Commentaries, Historical and Juridical, on the U. S. Constitution. Vol. 1; cloth, \$4.50. Boston Book Co.

GEO. N. CURZON, M.P.—Problems of the Far East, 8vo, \$2.50. Longmans, Green & Co., New York.

ALICE STONE BLACKWELL—Armenian Poems Rendered into English Verse. 12mo; cloth, \$1.25. Roberts Bros., Boston.

A. GROWOLL—The Profession of Book-selling. A handbook of practical hints for the apprentice and bookseller. By the Editor of The Publishers' Weekly, New York.

MRS. KINGSLEY'S BOOK

THE David C. Cook Publishing Company, of Chicago, when they offered the prize of one thousand dollars that brought them Mrs. Kingsley's "Titus: A Comrade of the Cross" could scarcely have anticipated that within a year from their own presses they should have issued and sold a million copies of the book. The fate of a book is said to be as uncertain as a horse race or an election contest. Many a clever work has made its appearance backed by the confident expectation of its publisher that his presses would scarcely be able to keep the supply up to the demand, but—alas for his expectations!—has been doomed to drag its way through two or three small editions in as many years. Popular favor is capricious to a degree. But whatever are the subtle qualities in a book that strike the chord of popularity, it must be that "Titus" is fairly saturated with them, if we may judge by its enormous sale.

One wonders why the publishers had not the sagacity to secure another book from the same author, or, if they did try, only to find that the Philadelphia angler had hung out a more tempting bait. Mr. Henry Altemus did a good day's work when he secured Mrs. Kingsley's second book, "Stephen: A Soldier of the Cross," which a prominent American bookseller has predicted will reach a sale of 50,000 copies (at \$1.25) within a year. We learn that Mr. Altemus has succeeded in securing still another story from the same writer, which, under the title of "Paul: A Herald of the Cross," will appear next January, and carry on the series begun with "Titus." This astute publisher must have conducted his negotiations with rare tact, and supported them with a substantial consideration, for it is said that propositions already had been made to Mrs. Kingsley by a number of other publishers. The author of "Titus" has in the life of Paul and his co-workers material for a powerful historical novel, and those who have read either of her two books will believe her "equal to the occasion."

Canada has furnished an exceptionally good market for these books. Many thousands of the cheap paper edition of "Titus" must have been sent into this country by the American publishers. A limited number of their elegant cloth edition have also found Canadian purchasers. We are informed that a special Canadian edition, printed from the original plates, will very shortly appear, bearing the imprint of William Briggs. This edition will sell at 90c., and should find a large constituency in the Sunday Schools and the Public Libraries, as well as the "little corner bookshelf."

"Stephen," issued by this same enterprising Toronto house, has proved to be one

of its best ventures. Advance orders for some 1,200 copies awaited publication. Mr. Briggs has also secured Mrs. Kingsley's next story, and will have his copyright edition ready for publication simultaneously with the American and English editions.

We are enabled to give our readers a portrait of this writer, who so suddenly has become famous. The face is a pleasing one, and in our next issue we hope to give a personal sketch of its possessor.

CANADIAN HISTORICAL PORTRAITS.

The descriptive and illustrated catalogue of old portraits and historical prints relating to America, issued by Godefroy Mayer, 15 rue Pigalle, Paris, contains some items of interest to Canada. Among the portraits are those of General Abercromby, (75c.),



MRS. KINGSLEY.

General Amherst, (75c.), Col. Barre, who fought with Wolfe at Quebec, (\$6), Marquis de Beauharnois, Governor of Canada, (\$1.25), Lord Dorchester, (\$2), Jacques Cartier, (\$2), Lord Durham, (50c.), General Gage, (\$2), Sir William Grant, (50c.), Viscount de Lery, (\$2c.), Sir Alexander Mackenzie, (\$1), Marie de l'Incarnation, first superior of the Ursulines, Quebec, (\$8), Montmorency, (75c. and others), Soissons, (75c., etc.), Wolfe, (\$1, etc.). A folio volume of 140 Canadian portraits and historical prints is priced at \$300. It contains 9 maps of Canada.

WHY LEND AT ALL?

It is a wise lender of books who writes her name on the inner margin of the forty-seventh page as well as on the fly leaf. She has in this way been enabled to identify her

own books in friends' houses when the fly-leaves have mysteriously disappeared. — British and Colonial Printer.

A THRIVING STORE.

The Bain Book and Stationery Company, 51 King street east, successors to Jas. Bain & Son, have issued a very unique little book-mark list of "The Best Recent Novels," which they are distributing broadcast. This firm makes a speciality of the latest fiction and certainly enjoys the reputation of having the latest novel always on their counters. Under the new management Bain's promises to be one of the leading book stores in Canada.

QUEBEC'S TEXT BOOKS.

The Text Book Committee of the Quebec Council of Public Instruction had a conference last week with Messrs. Hughes and Gundy, of Toronto, in regard to the Readers to be used in the province of Quebec. Professor Kneeland, of the McGill Normal School, stated that the report would be considered at the meeting of the Council to be held on the 20th of the month. He told BOOKSELLER AND STATIONER that he could not say anything regarding the tenor of the report until it had been considered by the Council. After that, of course, it became public property. It was learned outside, however, that several revisions to the Readers, to adopt them for use in the province of Quebec, had been recommended, and, of course, the Council is certain to authorize them in accordance with the recommendations of its committee. It is understood, also, that the vexed question of Copy Books came up and that revisions to them were recommended, such as the double line, which, if adopted, will make the series acceptable to the Text Book Committee. It was also asserted that arrangements are on the tapis to have both the Readers and Copy Books published by a Montreal publishing house, in agreement, of course, with the Gage Co., of Toronto.

AN UP-TO-DATE IDEA.

The Bain Book and Stationery Company, 53 King street east, Toronto, had a very attractive window during Horse Show week. The window was draped with the Horse Show colors—blue and gold, in crepe tissue—and crowded with these colors in rolls of tissue. Bain's window was considered by many one of the most attractive of the many gay windows on King street.

Mr. Gladstone, when ordering book from a local bookseller, gives his order subject to ten per cent. discount, even when the order includes a copy of one of his own early works.

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WALL PAPER AND DECORATIONS.

ARSENIC IN WALL PAPER.

RECENTLY, according to the American papers, a physician of Cambridgeport, Mass., had certain old papers removed in a house, suspecting that they might contain arsenic. The owner and others in the house had run down in health and the doctor had the old paper replaced with new modernly manufactured paper. When the old paper was analyzed the doctor's diagnosis was found to be correct, the paper all containing some poison. It is satisfactory to note that the condemned papers were over ten years old and that so far no papers of recent manufacture have been found to contain arsenic.

A CURIOUS DREAM AND ITS RESULT.

The following table is the result of a dream, F. S. Cotterell, of Bristol, England, who on awakening, got up and put the idea on paper for further elucidation. On working it carefully out Mr. Cotterell found his nocturnal vision fully verified.

COTTERELL'S TABLE TO MEASURE CEILINGS OF ROOMS
(Copyright Entered at Stationers Hall)

Measure-ment in feet of round room	No. of pieces	Measure-ment in feet of round room	No. of pieces	Measure-ment in feet of round room	No. of pieces
20 feet	1	40 feet	3	74 feet	20
22	1	42	3	76	20
24	1	44	4	78	21
26	1	46	4	80	21
28	1	48	5	82	22
30	1	50	5	84	22
32	1	52	6	86	23
34	1	54	6	88	23
36	1	56	7	90	24
38	1	58	7	92	24
40	1	60	8	94	25
42	1	62	8	96	25
44	1	64	9	98	26
46	1	66	9	100	26
48	1	68	10		
50	1	70	10		

EXPLANATIONS.

Measure round the four walls of room, including doors, windows, etc. Note the number of feet in left-hand column, opposite this will show the number of pieces a ceiling will take. A reasonable allowance has been made for cornices, centering of design and salvage.

In hanging ceiling papers, paper-hangers should always cut the paper to cause the least possible amount of waste, and in the shortest length possible, after careful note has been taken of the light in the room.

Should the ceiling paper have large or set figures it is advisable to centre the design. This table only applies to ceilings in ordinary size rooms, hung with a usual size design. It does not apply to long passages, corridors, etc., or narrow rooms where the length is more than double the width.

NEW LINES FOR THE COMING SEASON.

Colin McArthur & Co., proprietors of the Montreal Wall Paper Factory, are now engaged in sampling the best and most artistic lines of wall paper that they have yet put upon the market. They have had a very prosperous year, and have turned out an enormous quantity of paper and delivered it

promptly and with fewer complaints from their customers than fall to the lot of wall paper manufacturers usually. Repeat orders are coming in very freely, showing that last year's line is turning out popular with the public.

A CANADA BOOKSELLER AND STATIONER representative had the pleasure of seeing a few of the many new and artistic designs which are being prepared for the coming season's trade. The line will consist of a number of original and artistic effects for parlor decoration with matched ceilings and blended friezes; a well-selected assortment of hall and dining-room designs, armorial and others, and a number of graceful floral patterns in dainty colorings for bedrooms.

Ingrains appear to be as popular as ever, and a specially fine line of blended friezes to match the various shades is being prepared.

This firm are the sole agents in Canada for Anaglypta, and a full line of this, the newest and most artistic material for mural decoration in relief work, is carried in stock, and a handsomely illustrated catalogue of the designs can be obtained by the trade upon application.

WALL PAPER NOTES.

The funeral of the late Mr. T. A. Dunn, foreman for Watson, Foster & Co., wall paper manufacturers, Montreal, who died suddenly on Saturday, the 2nd inst., took place Tuesday morning from his late residence, 1888 St. James street, to St. Henri parish church, and thence to Cote des Neiges cemetery. The funeral was very largely attended by his friends and fellow-workers, as well as by the Mayor and Council of St. Henri, whilst a carriage load of floral offerings bore testimony to the esteem in which he was held by those with whom he was acquainted, as well as by those with whom he had worked. The deceased, who was 55 years of age, leaves a widow and four children.

Walter Crane, the English designer, is one of the few modern artists who has been to any degree successful in introducing the human form in wall paper design. Some of his tapestry designs are said to be notable examples, for his figures, while they bear a close scrutiny as to form and even details, yet so perfectly do they blend with the foliage and remainder of the design that there is nothing obtrusive or staring about them.

The Wall Paper News has the following good advice to decorators: "We have frequently expressed the opinion that the policy is a most narrowed one which dictates a contempt for the public and the public taste in art matters, but, paradoxical as it may appear, this feeling exists, and many of the trade papers seek to encourage it. Business men can pooh-pooh if they like at the dilettante or whimsical ideas of the amateur de-

corator; but it is like killing the goose with the golden egg to ignore this class of money-spenders. They are enthusiasts and should be encouraged; they are intelligent and should be respected, for, as a rule, they know in the theory of decoration a great deal more than the trade knows."

The number of repeat orders daily being received by M. Staunton & Co. are more than usually large and seem to show that business in wall paper through the country is brisk. These orders also serve to show that the goods manufactured by this firm are saleable and popular with the public or the dealers would not be re-ordering so freely.

M. Staunton & Co. inform us that they are well advanced with the sampling of their new patterns for next season. The range of new designs will be more extensive than heretofore, and every attention is being given to coloring them in attractive and artistic effects.

Attention has been called in these columns more than once to the wall paper trimmer sold by M. Staunton & Co. As it is of such general usefulness to the dealer we may be excused for once more bringing it before the trade. The machine they sell is the Key stone, and everyone who has used it has a good word to say for it.

CANADIAN WRITERS.

W. D. LESUEUR, of Ottawa, had an article on "War and Civilization" in the April Popular Science Monthly.

The current Monist has an article on "The Dualistic Conception of Nature," by Prof. Clark Murray, of McGill University, Montreal.

The Harpers are publishing "The Book of the Ouananiche and its Canadian Environment," by E. T. D. Chambers, of The Quebec Chronicle. As the product of a busy newspaper man with a fertile pen, the book is notable, and in addition most seasonable with the fishing days at hand.

Mr. J. G. Colmer, C.M.G., the secretary to the Canadian High Commissioner in London, has issued a little shilling book "Across the Canadian Prairies," describing a recent trip through Canada to the Pacific Coast.

"THE PROVINCE."

A high-class weekly which deserves to be better known in Eastern Canada is "The Province," published at Victoria, B.C., at the extremely low figure of \$1 per annum. It is literary, political, etc., and a commercial supplement devotes much attention to the mining industries of British Columbia. This feature alone should secure a large eastern patronage. The paper is well-printed, and retails at 5c. per copy.

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6079; 146	3 Single Lens, suitable for pocket, finished in nickel.	1.20
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BOOKS AND PERIODICALS.

WILD FLOWERS.

DURING these lovely spring days the woods in the vicinity of Toronto are thronged with seekers of those "wildings of the wood," the sweet-scented wild flowers, which are now peeping shyly through the brown leaves, and unfolding their fragrant bloom to delight the eye. A more intelligent and more enthusiastic interest in these floral beauties will be felt by the reader who has enjoyed the charming pages of "Canadian Wild Flowers," from the pen of our venerable naturalist, Mrs. Traill, and who has admired the exquisite reproductions of our native flora, fresh from the brush of Mrs. Chamberlin, which are the crowning glory of that book. As a gift-book, a wedding present, or a distinctively Canadian book to send over the seas, we know of nothing in the literature of our country so elegant or appropriate.

SUMMER SHORT STORIES.

A "good seller" for the summer trade will be Edward William Thomson's "Old Man Savarin and Other Stories," which is being issued in a paper edition by the publisher, William Briggs. Many a journey will be lightened by it, and many a knot of "campers" listen to the inimitable stories.

A LOCAL HISTORY.

Early in June a History of Scarborough Township, edited by Mr. David Boyle, and written partly by himself and partly by Miss Fitzgibbon and Mrs. Curzon, will be issued from the busy presses of William Briggs. This prosperous township has an interesting history, which will, no doubt, have substantial justice done it by these writers.

TEXT BOOK FOR TEACHERS.

A work on School Management, written by Mr. John Millar, B.A., Deputy Minister of Education for Ontario, will be issued within a couple of weeks by Wm. Briggs. It is designed as a text-book for teachers.

THE WESTMINSTER.

The first number of The Westminster, the new monthly edited by Rev. J. A. Macdonald, will appear about the 20th, and be dated June. Many subscriptions have already been obtained. The illustrations and special articles will be features. The yearly rate is \$1 50.

THE BIRDS OF MONTREAL.

A very interesting work is now in the hands of the printers, and will shortly be issued by W. Drysdale & Co., Montreal. It is a description of the birds of Montreal by Ernest D. Wittle, a well-known admirer of the feathered tribes. BOOKSELLER AND STATIONER was shown some of the colored

cuts the other day, the workmanship of which was excellent. They ought to make the book acceptable on the shelves of any library. The first edition will be issued by subscription for \$1, and afterwards it is expected that the price to the general public will be \$1 50.

THE BEST SELLING BOOKS.

The month of April has been one of the quietest months with the Montreal News Co. for a long period, as with others. Among the new books they have just placed in the hands of the trade is "Mighty Atom," in paper, 50c., by Marie Corelli; also "Adam Johnstone's Son," cloth \$1.50; trade \$1 nett. "Barabbas" has run through its fourth Canadian edition, being one of the best selling books of the year.

TWO POPULAR NOVELS.

Two new books that the Copp, Clark Co. will issue this month in paper cover are "The Real Lady Hilda," by Mrs. E. M. Croker, and "The Tale of the Ten," by W. Clark Russell. Mrs. Croker, it is not generally known, has relatives in Canada, her uncle having been the late Mr. Alma, of Niagara.

BOOK NOTES

"An Itinerant in the British Isles," a book of travel written by the Rev. W. W. Walker, a clergyman resident in Toronto, has just been published by Wm. Briggs.

THE SEASON FOR NATURALISTS.

The "all alive" bookseller should these days be looking up the naturalists who are scouring the fields and the forests for the new arrivals among the feathered immigrants, and seeing that they appropriate to themselves copies of that Canadian bird-students' classic, McIlwraith's "Birds of Ontario." At the same time he might tempt the collectors of wild flowers with Mrs. Chamberlin's "Canadian Wild Flowers," or Mrs. Dana's "How to Know the Wild Flowers."

NEW ENGLISH NOVELTIES.

SEVERAL new and attractive novelties are announced to the Canadian trade this month by that well known English house, Messrs. Bennis Brothers & Co., 12 St. Benet place, Gracechurch street, London, E.C. The briefest reference to them is only possible as BOOKSELLER AND STATIONER goes to press. One is a capital device for mending a tear in a sheet of music, a map, a leaf of a book, etc., and consists of a transparent, very adhesive tape on a reel, with a simple little device for preventing it unwinding itself, got up in a most attractive and salable form in fancy boxes of two dozen each, to retail at 2d. per reel, the price to the trade being 16s. per gross.

The London trade are patronizing it generously.

Another attractive novelty, quite unique, of which Messrs. Bennis Bros. are the English patentees, is called the "Pik-Fix." This pretty article consists of a round thistle which clings to dress materials, and is attached to all shades of pretty colored paper, representing gorgeously tinted butterflies, or flowers, cinderellas, cockades, etc. It is for use in ball rooms in a similar way that flowers are used in "Battles of Flowers," only in this case the flowers or butterflies on alighting on the garments of the person they are thrown at, cling to it, giving a charming effect. It can be employed with pleasing effect as art decorations, for curtains and such like.

Among Messrs. Bennis Bros.' other novelties are: Travelers' pattern boxes, in sizes to suit buttons, brooches, lace, music, cards, etc. They consist of thick stiff boards in couples like the covers of a book, and for wide articles like buttons or brooches a soft cushion pad is placed between the boards. These double boards are attached to the back by an ingenious arrangement, so that when desirable they can easily be detached from the box, and can be replaced at will, either the same ones or fresh ones. Book files at low cost and after new designs are also among the special lines shown.

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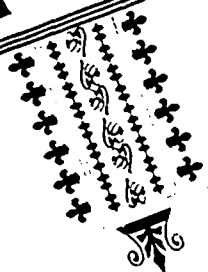
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Profit on securities realized	53	4	1
Balance carried to funds, as per other side	£46,133	6	1

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An interim dividend of 2s. per share was paid in September last, and the directors now recommend a further dividend at the same rate as for the past half year, and also a bonus of 2s. per share, making for the year 1895 per cent	£31,000	0	0
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REVENUE ACCOUNT FOR THE YEAR ENDING 31st DECEMBER, 1895.

Net premiums	£738,891	16	6
Interest and dividends	20,229	14	5

Profit on securities realized	53	4	6
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Agents' commissions and expenses	131,178	19	1
Home, foreign, and colonial state taxes	12,036	14	2
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	713,081	9	4
Balance carried to funds	46,133	6	1
	759,214	15	5

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100,000 shares of £20 each £2 per share paid	2,000,000	0	0
Funds from last year's account	£480,053	19	4
Balance of revenue account brought down	46,133	6	1
	2,526,187	5	5
Less Interim dividend paid September	£10,000	0	0
Dividend and bonus payable April 11, 1896	20,000	0	0
	30,000	0	0
Reserve Funds	496,187	5	5
Total	696,187	5	5
Outstanding losses	34,626	18	5
Bills payable	2,600	0	0
Other liabilities	281	5	8
Dividend and bonus for past half year payable to shareholders, 11th April, 1896, as shown above	20,000	0	0
	£403,696	9	6
	£	s.	d.
Railway and other debentures and bonds	225,839	14	7
United States government 4 per cent. registered bonds	97,941	18	7
Municipal bonds	94,784	11	6
English railway and other stock	12,329	3	1
Canada government inscribed stock	43,785	8	1
Cape of Good Hope government 3 1/2 per cent inscribed stock	9,853	6	0
Transvaal government 5 per cent loan	5,257	11	0
Austrian government 4 per cent gold rentes	8,710	0	0
Spanish government 4 per cent redeemable stock	628	3	2
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Interest accrued, not yet payable	4,621	16	4
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495. The Seats of the Mighty. Being the memoirs of Captain Robert Moray, sometime an officer in the Virginia Regiment, and afterwards of Amherst's Regiment. By Gilbert Parker. D. App'eton & Co., New York.

THE MAY MAGAZINES.

THE Canadian Magazine for May is markedly up-to date with timely features such as: a handsome front-piece on the Toronto Horse Show; Martin J. Griffin, on Canadian Parliamentary Dissolutions since 1841; the British Empire in South Africa, by Hon. D. Mills; the Value of All British Cables, by Danvers Osborn. We note that the magazine continues to present fiction, poetry and current subjects by Canadian writers, and preserves the happy medium between the light and the serious.

In The Arena E. L. Mason's historical article on America's Relation to England will attract Canadians.

Elza R. Scidmore, on the Alaska Boundary Question, is a feature in The Century. Miss Thornton's article on the Crowning of a Czar is by the daughter of the British ex-Minister to Washington.

The Monist, a quarterly, which has now reached vol. 6, No. 3, has amongst other articles in its last issue papers by Profs. Mach and Schubert on the Rontgen Rays, Edward Atkinson, of Boston, on the Philosophy of Money, and Prof. Clark Murray's, mentioned elsewhere. It is an able and vigorous review. (The Open Court Pub. Co., Chicago; 50c. each, \$2 yearly.)

The Hesperian is a western quarterly (A. N. De Meil, ed. and pub., Seventh and Pine streets, St. Louis, Mo.), which contains some well-written, entertaining articles, principally literary criticism. The May issue is vol. 1, No. 9. There is a frontispiece, a portrait of Tolstoi; 15c. per copy, 50c. annually.

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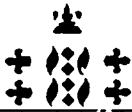


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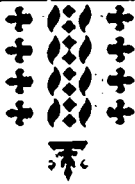
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