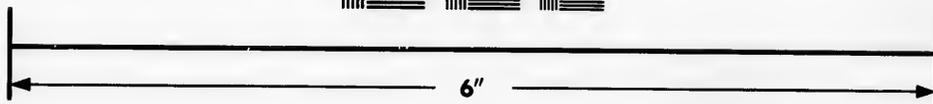
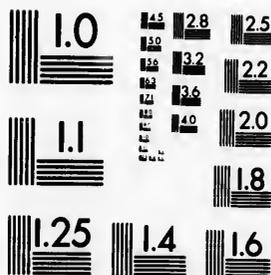


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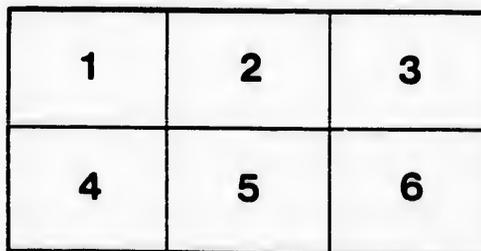
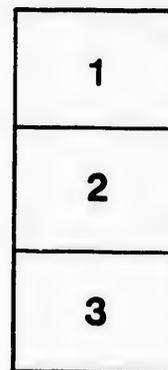
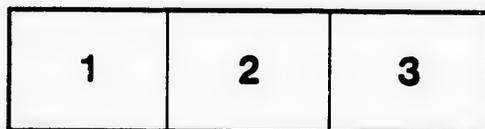
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## PREFACE

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MARKED is the growth of the Province of Ontario in all departments of industry and commerce that its best informed citizens are not able to keep pace with the very many rapid changes that are continually going on about them. Particularly is this the case with the thriving cities and towns which mark the westward march of civilization and progress, such as London, Guelph, Berlin, Waterloo, Brantford, Paris and Chatham, sketches of which are comprised in this volume.

Recognizing the need of some work which would give a comprehensive and intelligent knowledge of these places, the publishers have no hesitancy in placing such in the hands of the public, believing that no volume heretofore issued contains so great an amount of useful information. The design of the work is not only to acquaint the people of this Province with what properly belongs to their cities and towns, and the respective material growth of each, but also to place with them a convenient work of reference of such character that its distribution abroad will be a matter of interest to all.

Whatever may have been the state of affairs set forth as existing under the Canadian Government, the final outcome seems to have been satisfactory to a great majority of this Province, and redounded to the welfare of all trade centres by giving an impetus in the right direction, and which is now likely to be continued.

It has been our object to produce a volume of readable sketches dealing largely with local affairs of the respective places here dealt with, and particularly replete with personal matter in reference to those who are mainsprings commercially and otherwise, and with whom many of the public, familiar but in name, would gladly become more intimate. To the complete attainment of this object we have secured such aids and general support as must remove our attempt from the limits of mediocrity, and insure for it a permanent success.

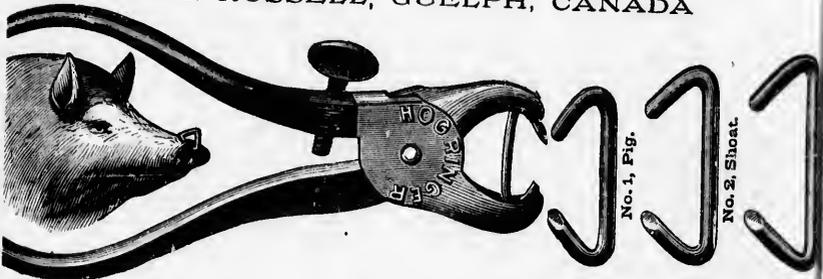
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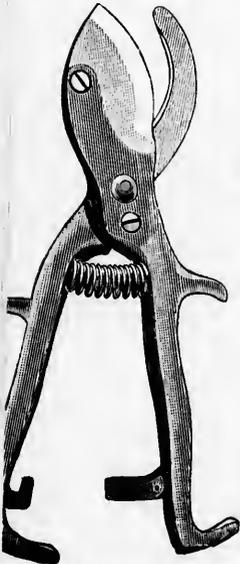
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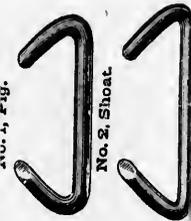
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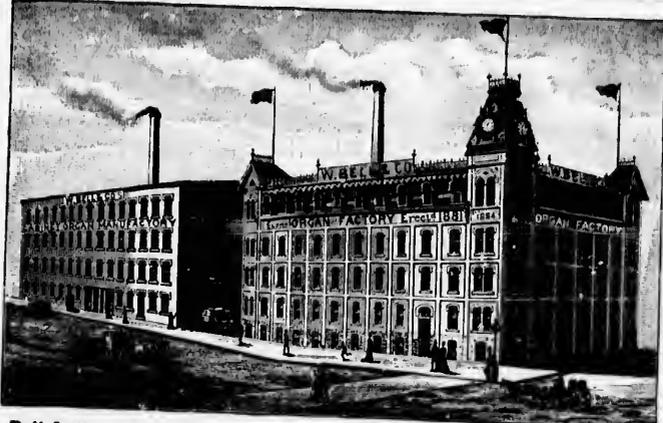
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**W. Bell & Co.,** Manufacturers of the "Bell" Organ, Guelph.—The history of the inception and progress of the firm of W. Bell & Co., manufacturers of the "Bell" organ, is one full of interest. The business was established in 1864 in a small wooden building, which is existing at the present day, an inferior and dilapidated shanty, and in striking contrast to the magnificent and mammoth building now the home of the manufactory, which is located on Market Square, and is the first structure of importance that meets the eye of the stranger arriving at the depot. The development of the business has been astonishing, but it has been due entirely to the energy, push, enterprise and ability of the firm, and the superior quality of the instruments manufactured by them, which now give forth their melodious tones not only in Canada but also in England, on the European Continent, in Australia, and other foreign countries. At the inception of the business one organ a week to be manufactured was no small task, while now they average 6,000 per annum, which, placing the price of each instrument at \$100, a low average, would give the annual output to be \$600,000, and this has been a rapid increase from 1885, when the total average for the year was about 4,800 instruments. The premises occupied by the firm are two extensive buildings, the main structure being five stories in height and the other four stories, and both having a floor area of 200,000 square feet. All the different departments are under the supervision of a skilled and competent head. All the latest and most improved machinery and appliances are in the building, the machinery being driven by an 80-horse power engine, with two boilers of double that capacity. Employment is given to about 350 skilled workmen. Messrs. W. Bell & Co. are self-made men, and have built up an industry of which the people of the Royal City of Guelph may well feel proud, and may well hold the members of the firm in the highest estimation.



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# THE DOMINION OF CANADA.

AN  
INDUSTRIAL AND DESCRIPTIVE  
REVIEW OF THE  
COMMERCIAL AND NATURAL  
RESOURCES OF THE DOMINION  
WITH AN EPITOME  
OF THE REPRESENTATIVE  
MANUFACTURES AND TRADES  
OF THE LEADING CITIES.



Part of the Lower Ramparts.

A View at Quebec, by Her Royal Highness  
the Princess Louise.

BY THE MOST HON. THE MARQUIS OF LORNE, K.G., ETC., ETC., ETC.

As the Silurian and Laurentian rock-beds stretch under the seas from the mother land to Canada, so do the firm bonds of mutual interest and brotherly affection cause the two peoples to stand together on the ground of a common Imperial origin, a common present purpose, with equal hopes of a profitable and inseparable future alliance.

Around a headland to the south lies the Baie des Chaleurs, so called because it was in the hot July of 1534 that Jacques Cartier cast his anchor in the Basin of Gaspé. In the following year he ascended to Quebec and Montreal. Nearly eighty years afterwards the same track was followed by Champlain, while other adventurers, notably De Monts, made themselves at home in Nova Scotia and New Brunswick. The advent of the first farmer who began to sow and reap in the new land, by name Louis Hébert, took place in 1617, and four years later matters had so far progressed that a register was opened for births, marriages and deaths. The Church was ever in the skirmishing line of the advance, ordering, regulating all enterprise, and working for the good of the native and of the invader.



*A Pioneer Farm*

The infant colony did not get through its early years without trouble. The New Englanders were the bitter foes of the French, who at first had the best of it in many a tussle. The Indians usually sided with the Catholics against the Puritans, and their aid was very material assistance. In the Maritime Provinces the Acadians could make no successful head, but Louisburg remained a tower of strength, and a rallying point for the French, until the year before the fall of Quebec. Numbers were, however, on the side of the English. In 1689 the Iroquois Indians proved that they could hate all white men impartially by perpetrating a terrible massacre at Montreal. It is related that the savages crossed the river during a great thunderstorm at night, and put to death man, woman and child. More happy in 1690, the French of Quebec managed to defeat Admiral Phipps, who, in his retreat, was overtaken by a tempest, and only regained Boston with half of his armament. Winthrop, also advancing upon Montreal, was compelled to give way, and, by the Treaty of Ryswick, France became mistress of Hudson Bay in addition to her former possessions. History repeated itself in the expedition of Admiral Walker, whose vessels were lost on Egg Island, a spot visible on clear days from the steamer. Even now balls and cannon of these ships are sometimes recovered from the grim, boulder-strewn northern channel of the river. There was war again in 1743, a war which was to be continued with brief intervals until the little army of Wolfe carried Louisburg by assault, and then secured Quebec by the memorable battle causing its surrender in 1759.

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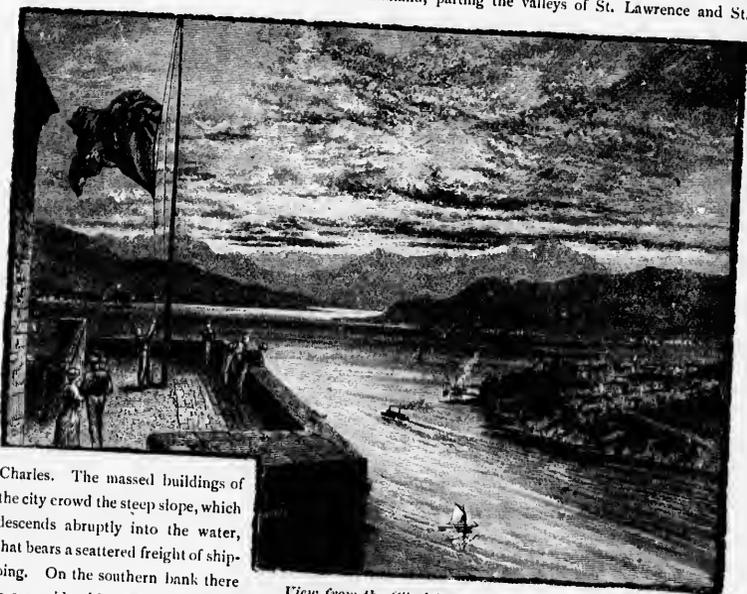
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The entrance to the Saugeny is visible from a great distance, and an excursion up its deep gorge, hemmed in by the rounded mountains, is well worth the two or three days which should be given to it, nor should the tourist be satisfied until he has penetrated as far as the Grand-Décharge, where Lake St. John pours forth to fill a channel far deeper than the St. Lawrence, into which it leads. At the mouth of the Saugeny the first Canadian church was built, and a military post established.

And now, in our ascent of the river, we see the mountains plainly on the northern side, and the stream is only a few miles wide. Presently it narrows, where a long, low, green island fills its centre. This was called the "Isle of Bacchus" by the first explorers, because it was full of wild vines. When this has been passed, a fine view opens of Quebec on its headland, parting the valleys of St. Lawrence and St.

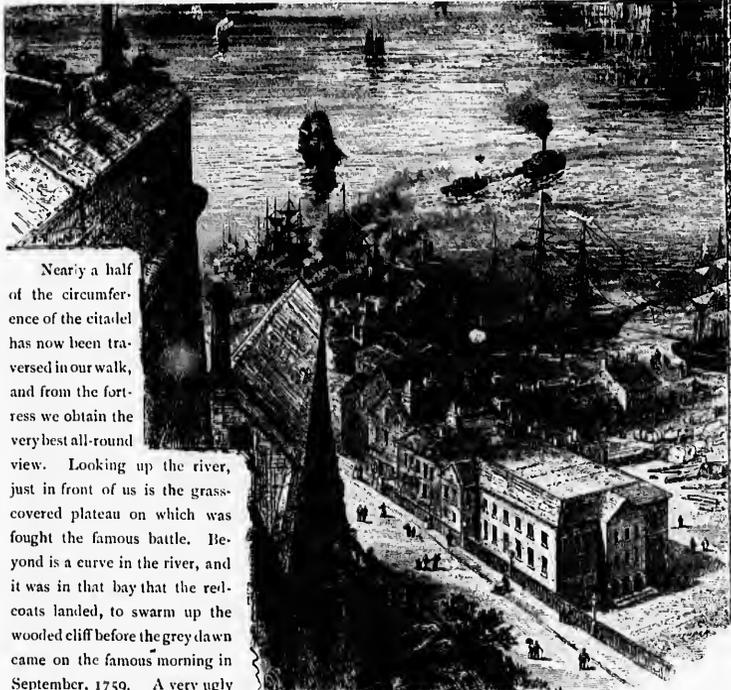


*View from the Citadel, Quebec, overlooking the St. Lawrence*

Charles. The massed buildings of the city crowd the steep slope, which descends abruptly into the water, that bears a scattered freight of shipping. On the southern bank there is a considerable town, called after Montcalm's lieutenant, the Marquis de Levis. Here the steamers disembark emigrants and the passengers desirous to proceed by rail to Montreal. But it would be a sin not to see Quebec at closer quarters.

The points of greatest interest are the following: The Dufferin and Durham Terraces give a walk with a view which is one of the "great views of the world." Athens, Prague, Edinburgh, Salzburg, Venice and Quebec have, perhaps, the most beautiful sites; and travellers will agree that the last is not the least in possessing the attributes of grandeur. From this terrace a circuit should be made along the "Old Town Lines"—ancient embrazured defences, still showing the cannon of a past age pointed to the approaches by which assaults were made in the last century. If such a promenade be taken, the tourist will pass the wing of the old Chateau de St. Louis, where dwelt the French governors and commanders, and passing the Post Office, should note a curious stone inlaid in the new wall—a stone which came from an old building, and whose story forms the motive of a charming novel, written by W. Kirby in English, called the "Chien d'Or," a book which should be bought and read at Quebec.

The Archbishop's palace is a goodly pile of stone, wherein lives the prelate, who most worthily represents a Church which governs the conscience of as hardy, pure, and happy a population as exists anywhere in the fold of the Catholic communion. The palace, a great seminary, and a university—that ounded by Bishop Laval, and named after him—all stand together, enclosing a pleasant garden above the rampart walls. A good museum, rich in Indian pipes and other remains of the red man, a library, and excellent lecture rooms, fill this fine university building.



Nearly a half of the circumference of the citadel has now been traversed in our walk, and from the fortress we obtain the very best all-round view. Looking up the river, just in front of us is the grass-covered plateau on which was fought the famous battle. Beyond is a curve in the river, and it was in that bay that the re-coats landed, to swarm up the wooded cliff before the grey dawn came on the famous morning in September, 1759. A very ugly prison building stands near the

place where the English general died. To the right the city has extended far beyond its old limits, and its upper fringe of villas encircles the handsome new Parliament buildings of the Provincial Legislature. The citadel itself is a good specimen of the fortifications in fashion in the early part of this century, but its masonry must now be backed and aided by an extensive system of earthen outworks if the Canadians intend to hold it as a strong place.

Between Quebec and Montreal there is little to arrest attention. Lake St. Peter spreads its broad expanse between the flat and fertile farm lands of the upper portion of the Province, and a deep channel is dredged in its shallow bed to ensure the safe passage of transatlantic steamers.

The boulders which strew the sides of the channel of the St. Lawrence, as well as every ledge on the floors of the ocean, have been carried by such agencies of ice and current, and often when the rivers break their winter chains and send them grinding along on the loosened torrent, you may see the

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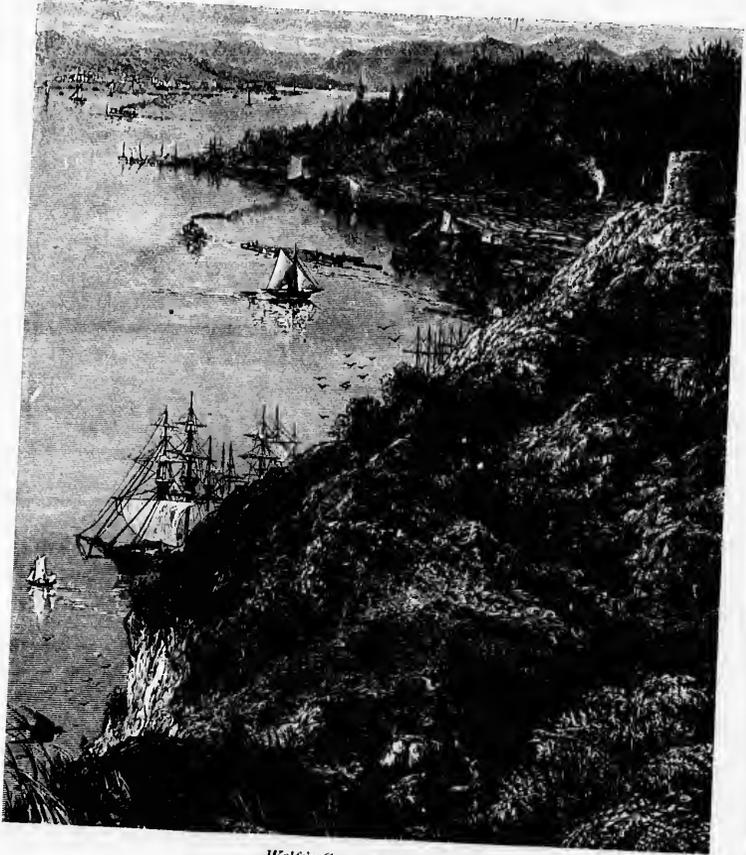
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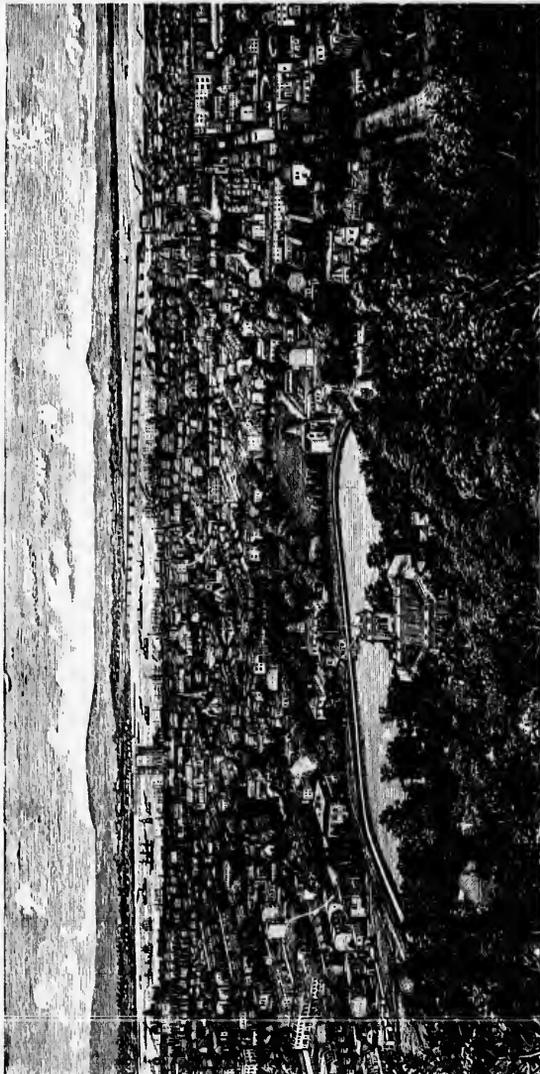
geological problem which of old puzzled people solved before your eyes: for large stones are being rapidly carried along to be at last sunk below the tides, when the white chariot which has borne them has been dissolved. To the navigator these wandering bergs are a nuisance, for care has to be taken to avoid them. But even a collision with one of them is not enough to damage a good modern ship so as to destroy her power of making port. The *Arizona*, when she "collided" with an ice mountain on her way



Wolfe's Cove, near Quebec

from New York, had her fore compartment stove in, but the water-tight doors prevented any further flooding of her frame, and she steamed to St. John as if nothing had happened, and thence, after a short delay, finished her voyage to Britain. With a good look-out, and with the care always taken by the Canadian liners not to run too fast in fog or dirty weather, there is no danger. Indeed, the amount of risk incurred when a traveller puts himself on board a transatlantic vessel of the first class, is far less than that involved in an ordinary railway journey.

Let us leave these hyperborean problems and look at the shores of Labrador or Newfoundland. Those of the northern land are low, those of the southern island bold, indented, and picturesque.



*View of the City of Montreal, looking towards the St. Lawrence River*

upon these that the gaze fell of the first European who discovered the New World, when Eric the Red's son, Lief, coasted along them in his Norse galley in the days when, as Humboldt says, "the Caliphate of Bagdad was still flourishing under the Abbassides, and while the rule of the Samanides, so favorable to poetry, still flourished in Persia." Nine hundred years have since come and gone, but these shores remain as they were, for the thick woods of light firs are uncleared, and the deer on the land, and the seals, the white porpoises, and the wild fowl of the waters, have almost as "good a time" as they enjoyed in those old days. Newfoundland still receives with loyalty a Governor sent out by the Old Country, instead of following the example of the Provinces of the Dominion, which, with equal loyalty, receive a Governor nominated as the representative of monarchical democracy by the Canadian Government. For two

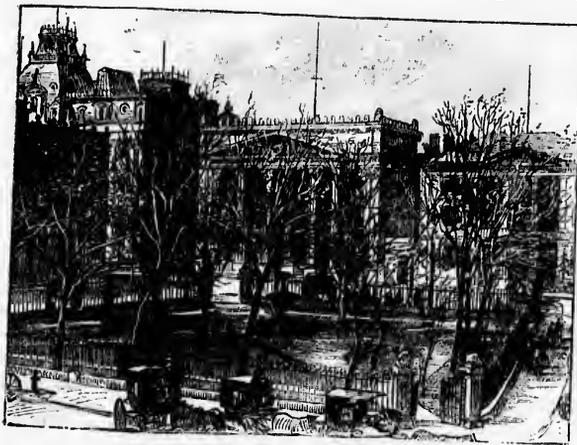
terms she has had the happiness of having a distinguished sailor and colonial statesman, namely, Sir John Glover, to preside over her councils. Sir John has lately returned to his first transatlantic

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love after a brief connection with a group of the fair West Indian Isles. As all the world knows, he was to have led the expedition against King Coffee in Ashantee. But at the eleventh hour a change in the views of the military authorities of England took place, and Sir Garnet Wolseley, with regular troops, was sent out, leaving to Sir John Glover the task of making an attack to divert the attention of the enemy by a parallel march with his gallant black "Houssa" levies. The part thus allotted to Sir John Glover he undertook with the greatest success, but at one point of the march fortune seemed to declare against him. A native chief living some distance up country swore that he could not provide the necessary transport. It was well known that he was perfectly able to do so, and after a conference which had proceeded uselessly for a whole morning, a flat refusal was given by the black sovereign. Sir John's ire was up, and he rose, and with dignity and precision hurled at the dark dignitary a rough chair on which he had been sitting. It caught him in the right place, and in two hours the necessary number of porters were ready. This story, like many another, became distorted in the telling of it. Sir John was nominated

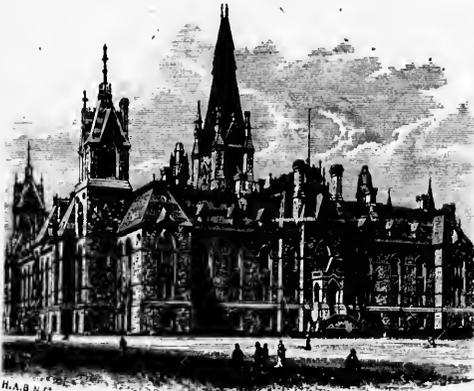


Place d'Armes Square, Montreal

for the Newfoundland Government, and some one in England wrote to a friend in Newfoundland, saying, "Look out for your next Governor, for he is not a man to be trifled with. He knocked his last Prime Minister down with an arm-chair!"

The whole of this enormous territory is divided into Provinces, whose limits are probably not all permanently fixed. For instance, among those which originally formed

part of the Confederation, it is possible that Nova Scotia and New Brunswick, or one of them, may amalgamate with Prince Edward Island. Again, in the newly-settled country of the Central Continent great spaces have been provisionally named, but as time fills them with people their bounds may be found to be ill-set, and a readjustment may be made. On the other hand, it is curious to observe with what tenacity the several States of the American Union, whether they be small or big, have kept to the original lines marked out for them when much of their land was unexplored forest or unknown prairie. The Americans gave in the beginning the title of "Sovereign" States to the members of their Union, and it was a moot point whether a State had or had not the right to secede from the Federation, disastrous as such a proceeding must prove to national life. That point was settled in favor of national autonomy by the civil war which raged between the North and South from 1861 to 1865. The Canadians, when they drew up their scheme of Federation, were careful to eliminate as far as possible the dangers which might spring from weakness of the Central Power. They provided fully for local rule and for a National Government. Each Provincial Government was given full power to make laws for the education of children, for the manner in which property should be held and devolve, and for the raising of revenue for local purposes. No individual Province can arm and maintain troops, lay on export and import duties, control navigation, or make a railway beyond its own borders, without Federal authority.



H.A. B. N. G.

Parliament Buildings, Ottawa.—West Block.

ward Island only joined her sisters after they had joined hands, and Newfoundland has consistently kept to her resolve to remain alone. But the rights of all who joined, or may join, are carefully guarded. Quebec was made the "Pivot Province," in that she had a certain number of representatives, and the representation of the others was based on the numbers she sent. In Sir John Macdonald's words, spoken in 1865, "the whole thing is worked by a simple rule of three. For instance, we have in Upper Canada one million four hundred thousand; in Lower Canada one million one hundred thousand. Now the proposition is simply this: Lower Canada has a right, with one million one hundred thousand, to sixty-five members; how many members should Upper Canada have? The same rule applies to the other Provinces; the proportion is always observed, and the principle of population carried out. . . . If an increase is made in the numbers in the House, Lower Canada is still to be made the pivot on which the whole calculation will turn." But all these safeguards could not prevent misgivings among some of Quebec's worthiest sons. Their feelings were like those which prompted the old Scottish peers at the time of the union with England. It was, in their tears, "the end of a noble old song." "Confederation," said one of them, "only exists as a scheme. But when the different Provinces shall meet in the Federal Parliament as on a field of battle; when they have there contracted the habit of contending with each other to cause their own interests, so various and so incompatible, to prevail; and when, from repetition of this undying strife, jealousy



Departmental Buildings, Ottawa.—East Block.

The Union was not brought about in a day. It was the result of long and anxious discussion. It was born of the necessity to have greater common strength, not against an enemy, but against the impotency inseparable from disorganization. Railway and navigation works were wanted, and isolated colonies could not execute them. But there was much opposition. Many in the French Province did not like the plan, fearing that it might diminish the security of the treaty rights of their laws, language and institutions. Nova Scotia, too, had a strong party against the proposal. Prince Ed-

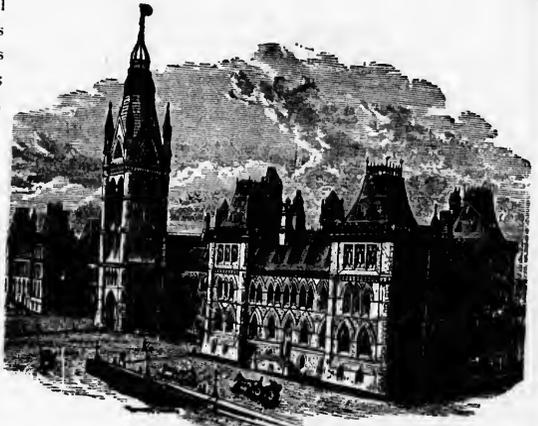
and inevitable hatred shall have resulted, our sentiments towards the other Provinces will no longer be the same; and should any great danger, in which our safety would depend upon our united condition, arise, it would then, perhaps, be found that our Federal Union had been the signal for our own disunion."

Such gloomy views were met by the firm and confident language of another French Canadian statesman. "If we remain alone," he exclaimed, "we can aspire to no position, we can give reign to no ambition, as a

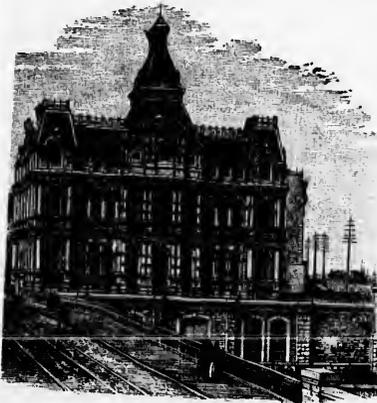
people. We have at the present time as many systems of judicature as we have Provinces; with Confederation, on the contrary, this defect will be removed, and there will be but two systems, one for Lower Canada, because our laws are different from those of the other Provinces, because we are a separate people. . . . There are also now as many different tariffs as there are different Provinces—as many commercial and customs regulations as Provinces. Currency and the interest on money are also regulated by different systems in the several Provinces. But with Confederation all these matters would be under the control of one Central Legislature. . . . There is another alternative that is proposed to Confederation—annexation to the United States. I do not believe there is a single member in the House or out of the House who would consent to the annexation of Canada to the United States. I now come to the other alternative proposed—that of Independence.

Men may be found, both in the House and out of it, who will be disposed to say that we had better have Independence than Confederation. For my part, I believe that the independence of the British North American Provinces would be the greatest misfortune which could happen to them; it would be to leave us to the mercy of our neighbors, and throw us into their arms."

The tone of this speech was in complete harmony with that which was delivered by Sir John Macdonald. "If we wish," he said, "to form a great nationality, commanding the respect of the world, able to hold our own against all opponents, and to defend those institutions we prize; if we wish to have one system of government, and to establish a commercial union, with unrestricted free trade, between the people of the five Provinces, belonging as they do to the same nation, obeying the same Sovereign, owing



*Parliament House, Ottawa*



*Post Office, Ottawa.*

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*Lord Lansdowne, Governor-General of Canada*

colonies from the mother country. Already, therefore, the prophecy that the tying together of the separate sticks into one fagot would provide fuel for patriotic ardor and spirit among the colonists, and respect in the mother country towards her great dependencies, has proved true. Canada presents to the world the spectacle of a united people, daily and hourly growing in strength and union. Her alliance will soon be a prize, her dependence is a lessening fear even to the most nervous and responsibility-hating politician. In her institutions she has kept to the model shown by the three kingdoms. There is the representative of the Sovereign in the Governor-General, who is bound to be a constitutional ruler, giving to the Ministry, representing the majority of the House of Commons, his loyal support. It is his duty to use his moral influence with his Ministers for what he conceives to be the public good; but his opinions as expressed to them must remain unheard beyond the Council Chamber. Where he sees danger to the Imperial connection, it is also his duty to make known his views; perhaps, if occasion require it, to a larger audience. There is a Senate, having the attributes, but hardly the strength, of the British House of Lords: and there is the People's Assembly, the House of Commons, chosen by a low but not by a universal suffrage. The number in the popular House is at present 212. The debates in the Commons display great talent, and among no section of the population is forensic ability more frequently shown than among the French Canadians. Lawyers and physicians are perhaps in a majority in this assembly, and it is said that when one of the members fainted on the floor of the House, one half of the representatives of the people rushed up to render him their medical assistance! Most of the Provinces have two Chambers, although the most populous, namely Ontario, is content with one. The nation represented in these assemblies will have a wide continuous belt of populated territory stretching right across the continent. The only sections where their numbers will be sparse are those also which are strong in defensive positions, and in the difficulties the country presents to an enemy as well as to the swarms of settlers. These two tracts are, first, the region along the north of Lake Superior; and, secondly, that where the triple chains of the Rocky Mountains, the Selkirk and the Cascade ranges, shut out from the mild Pacific coast the severer temperatures of the central continent.

the same allegiance, and being for the most part of the same blood and lineage; if we wish to be able to afford to each other the means of mutual defence and support against aggression and attack, this can only be obtained by a union of some kind between the weak and scattered boundaries composing the British North American Provinces." And later, in the same speech, he continued, "I am strongly of opinion that year by year, as we grow in population and strength, England will more see the advantage of maintaining the alliance between British North America and herself. Instead of looking upon us as a merely dependent colony, England will have in us a friendly nation, a subordinate, but still a powerful people, to stand by her in North America in peace and in war."

And now, in looking back upon this speech, it may be well to remember that Lord Derby, speaking in 1884, said that he did not know where the public man could now be found who would venture to propose the separation of the

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If we compare the capabilities Canada shows for the possession of a continuous belt of population from sea to sea, with the capacity of any given belt belonging to the United States, and stretching across from the Atlantic to the Pacific, we shall find that the comparison is favorable to the northern land. Although what the maps call "the great American Desert" has been proved to be in many places capable of settlement and cultivation, yet there are vast spaces on any given line from east to west in the United States which cannot be profitably used. There is an aridity which defies the agriculturist, if he cannot procure water sufficient for irrigation. There is nothing more curious in the physical problems of any country than that furnished by some of the great plains of America. It seems as though the whole surface was being raised and desiccated. There is evidence enough that in remote ages there was an abundance of water in these parched regions. To the south the sands of New Mexico, Southern California, and Arizona are the sands of an old sea bottom. In Wisconsin the country, now bare and dry, shows the traces of many lakes; and innumerable mounds, the work of old dwellers in the land, prove that numbers of human beings lived, worked, and died on the enormous steppes. On the other hand, to the north, while the same process of the raising and drying of the land is evidently in progress, it has not proceeded

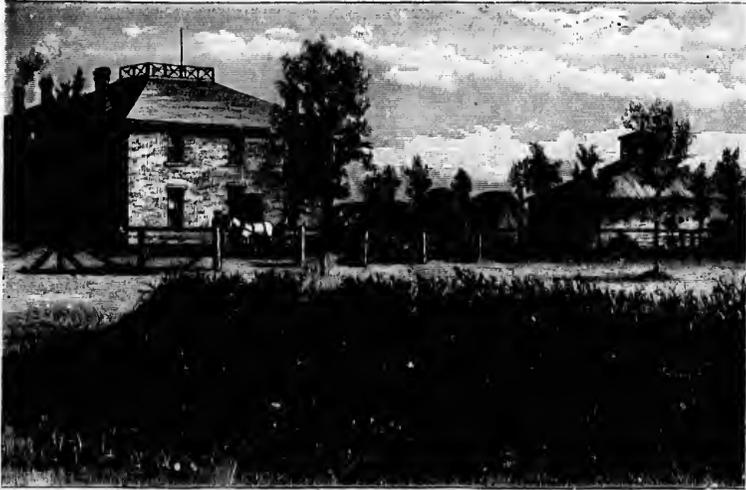


so far. There are dry, cactus-covered plains along the frontier of Assiniboia, the central Province of the Canadian North-West; but as soon as the Saskatchewan valleys are reached, and in general far to the south of this limit, the moisture is evident in the luxuriance of the grasses, until beyond the North Saskatchewan the moisture is great enough to support the dense growth of fir forest which clothes in a wide flat arch the whole of the country below the sub-arctic circle. Therefore, through an almost unbroken belt, the Canadians have a territory which should support 40,000,000 of people. It has a varying depth of from 450 to 100 miles, and in all parts of it the climate has been proved to be most healthy.

Little was known of the Northern New World until a comparatively recent date. Within the memory of middle-aged men, Chicago was the frontier post of civilization. Maps compiled by French geographers in the seventeenth century gave up all the country west of Hudson Bay to an imaginary and indefinite ocean. Around this Englishmen placed "New South Wales" and "New Caledonia," while no one disputed that "New France" was all the St Lawrence Valley. To be sure the New Englanders did not

like this, and were determined to alter it if possible, but they never succeeded in doing so. In maps of the time of William and Mary you will still see that everything to the north of the Gulf of California is marked as unknown. On the Pacific the ignorance of California was so general until recent years that when in 1849 the first strong influx of Americans took place into that State, men in New York derided the folly of friends who proposed to settle in that "unprofitable wilderness!" The land which is far to the north of California, namely, British Columbia, is one of the best valued of the Canadian States.

France has become too Parisian, or she might have colonies. But she loves the boulevard, hides even the street view with trees, and shuts up the end of the vista with a museum, or a monument to national glory. She plants out her view of things at home, and she does not plant herself abroad. This is a mistake. What she could do if she were not always turning to the looking-glass she showed in the sixteenth and the early part of the seventeenth centuries! Then she sent her people to subdue the earth. They began the work, and have continued it, but the mother country again took to the looking-glass,



A Homestead Farm in Ontario

and in her contemplation of herself forgot her children. They did not at that time contribute to her *menus plaisirs*, which might occasion a fresh wrinkle, so they were *congrat*. But what gallant children they were who thus remained forsaken, yet fortunate! The names of the first pioneers, soldiers and martyrs of New France will be as honored as are those of the early warriors and sultans of the Frankish kingdom.

In 1837 the French Canadians, with reason, demanded a wider constitutional privilege than they possessed, and this was practically secured by the measures taken after the mission of Lord Durham. To Lord Elgin must be ascribed the credit of having in time of trial and provocation resisted the party which would have made him go back from the doctrine of ministerial responsibility. He faced a riotous mob in order to give Executive sanction to the measures of his Government, and from that day pure constitutional Government and with it a freedom unknown elsewhere on the American continent, has found its home in Canada. From that time great works have been undertaken by a people recognizing each year more and more the necessity and use of union. The Intercolonial Railway, binding Nova Scotia and New Brunswick to Quebec; the Grand Trunk, traversing a great part of the older portion of the country, and having its termini in the American cities of Portland and Chicago, with other lines, have been under-

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taken by the young nation. Immense labor has been bestowed on the creation and deepening of canals and river channels. The prosperity of the country and its vast undeveloped resources have combined to attract emigrants to an extent heretofore unknown. The numbers of the emigrants have risen of late from 40,000 per annum to 100,000 and 135,000.

The Dominion of Canada occupies the northern half of the continent of North America. It has a territory of about the extent of Europe, and larger than that of the United States without Alaska. The southern frontier of Manitoba and the North-West Territory, if extended across the Atlantic Ocean, would strike the continent of Europe a little below the latitude of Paris; while the southern point of the Province of Ontario is as far south as the latitude of Rome. Canada is therefore the physical equivalent on the continent of America of the great empires and kingdoms of Italy, France, Belgium, Germany, Austria, the British Islands, Russia in Europe, and Sweden and Norway.



*Progressive Farming*

This vast territory comprises an area in round numbers of 3,500,000 square miles. From east to west it stretches from the Atlantic to the Pacific Ocean, and from the southern latitudes above stated to the Arctic circle.

Very large portions of this great territory are cultivable; and those portions not cultivable are rich in mineral wealth. The proportion of cultivable land in the Dominion, suited to the productions of the temperate zones, is quite as large as that in the United States. It possesses the largest extent of land yet open for settlement adapted to the growth of the grasses, cereals, and other productions of the temperate climates, not only on the continent, but in the world.

It has many thousands of square miles of the finest forests on the continent, and many thousands of square miles of the most fertile prairie land.

Its rivers and lakes form one of the most remarkable physical features of the continent. This water system furnishes important facilities for communication; and the course of the St. Lawrence is in the line of the shortest sailing circle across the Atlantic. The same favorable condition prevails on the west coast, from the terminus of the Pacific Railway across the Pacific Ocean to the markets of China, Japan, and also to Australia. Coupled with these important commercial conditions, there is the fact that the Canada

Pacific Railway crosses the continent on the shortest line through the fertile belt, and at the "gate" of the Rocky Mountains, crossing them on immensely more favorable conditions, both as respects grades and curves, than the line of railway which reaches the Pacific coast at San Francisco.

As at present constituted, it is divided into seven Provinces, viz.: Nova Scotia, New Brunswick, Prince Edward Island, Quebec, Ontario, Manitoba, and British Columbia, together with the vast extent of North-West Territory; out of which the Districts of Assiniboia, Alberta, Saskatchewan, and Athabasca have been formed; districts which will in the near future become great provinces of the Dominion, each having a territory as large as a European kingdom or empire.

Canada has fisheries of almost boundless extent, both on its Atlantic and Pacific coasts, which are without equals on the continent, or, it is believed, in the world. It has coal fields of immense extent on both its Atlantic and Pacific coasts; and there are large deposits beneath the surface of its prairie lands east of the Rocky Mountains. It has also iron, gold, silver, copper, lead, and other mines of great rich-



*Inventive Genius reaping her reward*

ness, including petroleum and salt; together with almost every description of stone and granite and other valuable building materials.

It has great variety of climates, from the arctic to that of almost the most southern of the temperate zones. The climates of the settled portions of the Dominion, and of the lands open for settlement, are among the most pleasant and healthy in the world, and favorable to the highest development of human energy. The Dominion of Canada must therefore, from these facts, become in the not distant future the home of one of the most populous and powerful peoples of the earth, while to the European immigrant, of whatever nationality, it offers an inheritance rich in resources and fruitful in products.

Canada seems especially fitted to supply the United Kingdom with much of the farm produce that is necessary for her to import. The older Provinces export horses, beef, mutton, butter, cheese and fruits as their leading staples from the field and the garden, while Manitoba and the North-West export wheat and other grains. Large ranches have also been successfully established on the great grass lands at the base of the Rocky Mountains, and when these come into full play their products will be enormous. The

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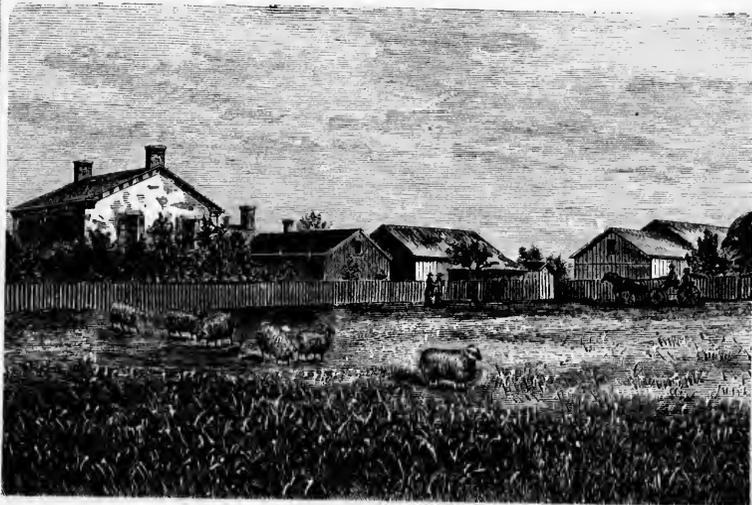


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cattle can be driven to the nearest railway stations, which are not more distant from the Atlantic seaports than are those railways in the United States, West and South-West, which now successfully bring cattle *via* Chicago to the Atlantic ports for export to Great Britain.

The general healthfulness of climate, and favorable conditions for feeding all kinds of stock, which prevail in the older Provinces of Ontario, Quebec, New Brunswick, Nova Scotia and Prince Edward Island, as well as in what may be called the new North-West, leave no room for doubt that Canada is capable of supplying the needs of the mother country as respects supplies of horses, cattle and sheep. It is to be remarked, moreover, that since the beginning of this export trade, there have been marked improvements in stock, by the importation of Short-Horn, Polled Angus, Hereford and other varieties. The success which has attended various well-known establishments in the Dominion devoted to the rearing of thoroughbred stock, is sufficient guarantee of the profitable nature of the enterprise, which is yet comparatively in its infancy.



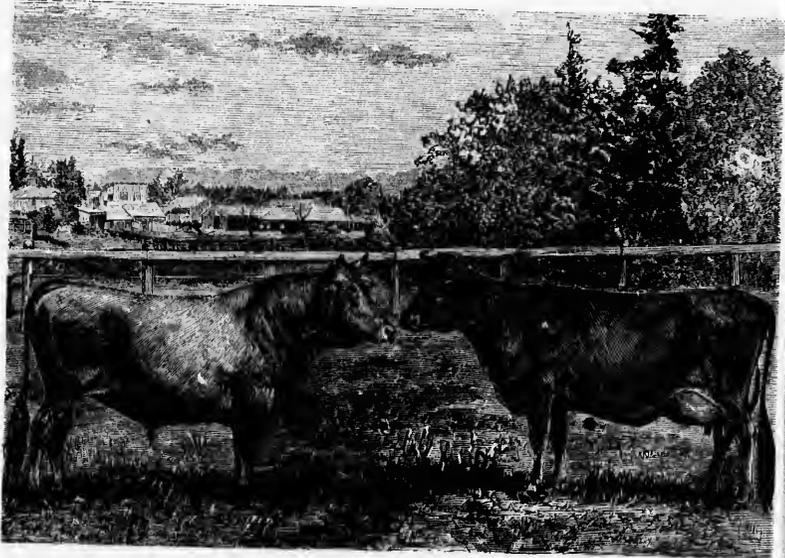
*An Ontario Farm*

The soil of Canada may be said to be the source of her greatest wealth and strength. Her forest lands, her smiling farms, and her rich and vast rolling prairies, make the attraction she offers for the agriculturist.

There may be more scientific farming in England and in Scotland than in Canada. English high farmers would find in Canada much that they would consider very rough work; but there are exceptions of highly cultivated farms. In the Province of Ontario there is a School of Agriculture, connected with a model farm, at which scientific and practical agriculture is taught. There are also model farms in the Province of Quebec. The result is a marked improvement of late years in the style of farming in some parts of the country. But there is much to be done yet in this direction. In too many instances the land is merely scratched over; and it speaks well for the character of the soil and climate that under such adverse circumstances such excellent yields are obtained. It has been hitherto found that what we may call pioneer farming, that is, taking from the soil in the roughest and readiest manner what it will produce, is more profitable than higher farming with its more costly appliances of labor and fertilizers. But in the older portions of the country this state of things is beginning to change. The sufficient reason for its

existence in the past has been that the land has been plentiful, cheap and virgin, while on the other hand labor has been dear. It was, therefore, natural to take the most from the land at the least cost of labor.

Let a new-comer in Canada go into a farming district, and call at the first large, comfortable house he may meet with, surrounded with well-tilled fields, herds of sleek cattle, great barns and extensive stables, all showing evidence of prosperity. Upon asking the owner's experience, in nine cases out of ten the reply to this would be that he came from the Old Country fifteen, twenty or twenty-five years ago, with an empty pocket; that in his early days he had to struggle with difficulties; but found his labors rewarded by success, and ultimately crowned with independence. Paying no rent, and owning no master, he has educated and settled his children around him in equally favorable conditions with his own. This is not an isolated case; it is the experience of hundreds and thousands of men. For the agricultural laborer who comes to Canada, the question is not simply what wages he may earn, but to what position of



*Jersey Cattle on an Ontario Farm*

independence he can attain in the evening of his life; in contrast to that possible goal in the mother country, if he should become unable to work with his accustomed vigor—the workhouse.

The opening up and successful carrying on of the export of cattle trade with England has sensibly changed, in many cases, the character of the farming in Canada; and this is well, for farmers had begun to overcrop the soil, in so constantly producing cereals.

In comparing Canada's present standing as a stock-breeding country with her standing twenty years ago, we find that her progress in this direction has been most remarkable. It is barely twenty years since the first herd of English thoroughbred short-horns was brought to Canada. Previous to that time very little attention had been paid to stock raising. In many instances cattle were allowed to look after themselves, and for market purposes they added but little to the settler's income. It was the opinion of many persons in those days that stock-breeding could never be successfully carried on in Canada. The experience of the last few years shows that that opinion was an error. Though the number of farmers who have

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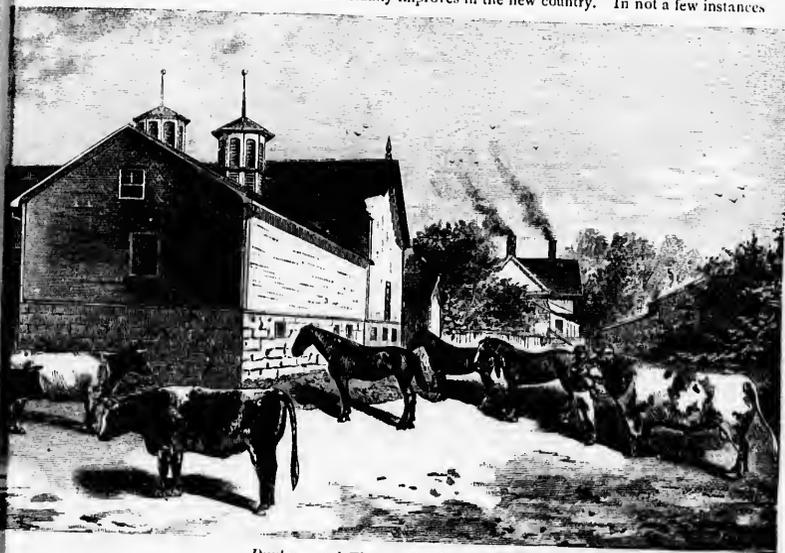
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ventured on the experiment of stock-breeding, on a large scale, is not great, the test has been most thorough and complete in both Ontario and Quebec, and part of the Maritime Provinces, and the result satisfactory.

It may now be stated with confidence that the collection of cattle at the great stock-breeding farms of Canada is among the most valuable in the world. It is made up of the very best blood of the bovine aristocracy of England. Not many years ago there were no pure herds in the country, except the small species of cow in the French part of Lower Canada, which were brought in chiefly from Bretagne, and possess the milking characteristics of the Alderneys. To-day, there are in Canada many herds of the best English breeds, with a pure and unbroken record extending back many generations.

It is a fact established beyond all doubt, that the famous short-horns of England not only do well in Canada, but that the character of the stock actually improves in the new country. In not a few instances



*Durham and Thoroughbred Stock Farm*

the offspring of stock taken out from England has been carried over to the mother country and sold at high prices. At a recent sale in England a three year old bull which brought the extraordinary price of three thousand six hundred guineas was of Canadian breed. The herds to be seen at the Provincial and other Exhibitions are the wonder and admiration of experienced English stockmasters.

The growing of fruit, as well for home consumption as for exportation, is a very important industry in Canada, and one which excites the wonder of many new-comers. People who have been accustomed to think of Canada—as described in the words of the French king before the cession—us “a few acres of snow,” are at first incredulous as to the extent and excellence of the fruits produced in a country which has the summer skies of Italy and France. There are vineyards in the Province of Ontario of fifty or sixty acres in extent; peach orchards of similar extent; and apple orchards almost innumerable.

Wine of excellent quality is now largely manufactured from the grapes, and this fruit is so cheap as to be within the everyday reach of the poorest. It may be mentioned that in the county of Essex, on the shores of Lake Erie, the vine is very largely grown for the purpose of wine-making, and both the growing of the vines and the making of the wines are systematically carried on by French viticulturists, by French

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methods and processes, with very great success. Frenchmen engaged in this work have declared the conditions for growing the vine are more favorable in Essex than in the east of France, while the wine which is made is of a superior quality.

The great wealth of Canada in fruits is a fact which is not only interesting to the intending settler as an industry, but as a climatic fact, the country in this particular being much before the United Kingdom.

The apples of Canada are especially very highly prized, and find their way in very large quantities to the markets of the United Kingdom; and it may be mentioned here that at the Centennial Exhibition at



*Lincoln County Grapery*

Philadelphia the Americans honestly admitted themselves to have been fairly beaten by this Canadian product. A New York illustrated paper, on that occasion, stated that the finest show of fruits at that great Exhibition was "made by the Fruit-Growers' Association of Ontario, Canada."

It is to be observed that the areas of the great waters, such as the great lakes and rivers of the Upper Provinces and the St. Lawrence, the bays and inlets of the Lower Provinces, as nearly as they can be estimated from measurement on the maps, would be about 140,000 square miles, which, added to the areas taken from the census districts, would give a total of over 3,610,000 square miles.

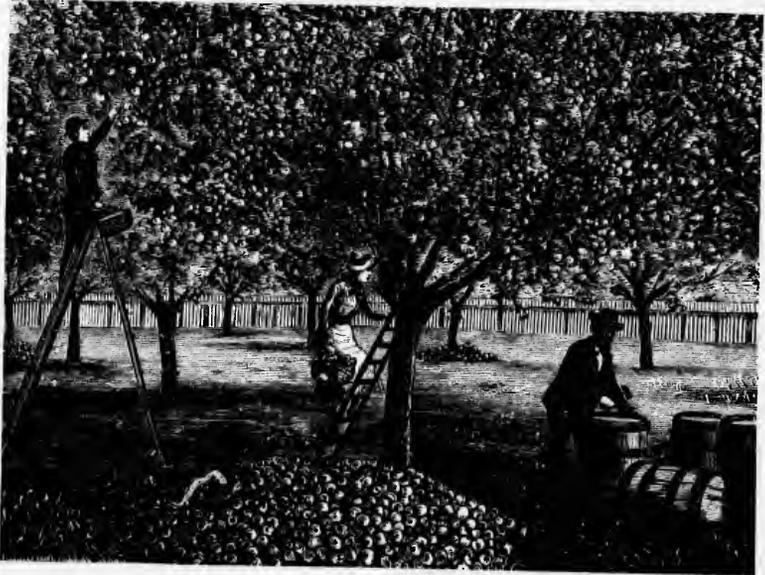
The area of the whole of the continent of Europe is 3,900,000 square miles; the area of the United States, exclusive of Alaska, is 2,933,588 square miles—that of Alaska is 577,390 square miles—combined making 3,510,978 miles. Thus the Dominion is nearly six hundred thousand square miles larger than the United States without Alaska, and nearly eighteen thousand square miles larger than both combined.

The total population of the Dominion by the census of 1881 was 4,324,810, against 3,687,024, as shown by the census of 1871. The increase in the old Provinces during the decennial is over 18 per cent. The increase for the same Provinces in 1871 over 1861 was over 12 per cent. The number of males in 1881 was 2,188,854; that of the females 2,135,956; there being a preponderance of more than 50,000 males over the females in the Dominion. This has probably arisen from the excess in immigration of males over females.

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Of this population, 478,235 were born in the British Isles and Possessions; 101,047 in Prince Edward Island; 420,088 in Nova Scotia; 288,265 in New Brunswick; 1,327,809 in Quebec; 1,467,988 in Ontario; 19,590 in Manitoba; 32,275 in British Columbia; 58,430 in the Canadian North-West Territories; 77,753 in the United States; and 53,330 in other countries.

Ontario is the most populous and wealthy province of the Dominion of Canada, and its growth has been exceedingly rapid. The area within its old limits, as taken from the census districts, is 101,733 square miles; but if we compute this area from simple measurement of the map, including rivers and lakes, its extent would be increased by about 20,000 square miles. It is further to be stated that the territory recently in dispute has been declared to belong to Ontario by a decision of the Judicial Committee of the Privy Council, and this adds about 80,000 square miles to the Province, making altogether a total of about 200,000 square miles.



*Ontario Apple Orchard*

The Province of Ontario reaches the most southern point of the Dominion, namely, to the latitude of Rome in Italy; and being in a large measure surrounded by the Great Lakes of the Continent of North America, its climate is much modified by their influence. The principal source of its wealth is agriculture, and it may be said to take the lead in the farming operations of the Dominion. The number of acres of land surveyed in this Province is about 31,000,000, and the number of acres already granted and sold is about 22,000,000. The population of Ontario is 1,923,228, as shown by the census of 1881; and, as already stated, agriculture forms the principal occupation of the inhabitants, although lumbering in the rich forests, mining in the bountiful deposits, commerce, and seafaring occupations on the Great Lakes, attract a portion of the labor of the energetic people of the Province.

Toronto, the seat of the Provincial Government, had a population of 86,415 by the census of 1881; but it appears from a municipal census recently taken, its population is 102,276; it is a city of which any country might be proud, and it is very rapidly continuing to grow, both in wealth and population.

This fair city, stretching along the blue waters of Lake Ontario, is not the largest city in our young Dominion, but even her more populous rival does not deny that she is the fairest and the most full of promise; and by common consent she is known all Canada over as "the Queen City of the West." Her



The City of Toronto

progress has not been a slow and dreary pace; for her veins are full of vitality, and her heart fired with ambition. Some of the most enterprising spirits in Canada are ranked among her citizenship, and she counts among her business houses some of the greatest and most important trade institutions in the country. In all those factors that go to make a community prosperous and worthy, she will be found well supplied. No poisonous slums exist within her limits to harbor pestilence; her streets no longer lie under their old reproach, for many of them are paved and cleanly. Societies with every description of benevolent, moral and elevating aim are busy among her citizens; her educational system is perfect as the age can give, and education has become the property of one and all. In art, too, she has much to show; and her late festival of chaises promises that in music she is destined to win a world-wide fame. The power of the pulpit in Toronto is great; and she emphatically is a church-going city. In walking her thoroughfares you find no empty houses; new buildings are being reared, and not in pairs but frequently in whole streets. Consolidation and unification are going on by the incorporation, with the Queen City herself, of those thriving suburbs that girdle her loins with clusters of little communities, industrious, ambitious and intelligent.

A regular steam-ferry service is established during the summer between the city and the Humber regions, or you may go by rail as well. Through the munificent generosity of Mr. Howard, the city now owns a beautiful stretch of woodland, interspersed with steep hills and deep gulches, known as High Park. To the numerous retreats of shade and picturesqueness which these grounds afford our city folk resort in hundreds. Here, you see a "select" picnic party, presided over by some dignified, yet winsome, chaperon; a little way distant is a church or Sunday-school picnic, the youths and lasses regaling themselves in enjoyable and healthful exercises. All the woods, hills and hollows are full of life, health,

beauty and gladness. Residents have at last discovered that even the broiling midsummer days may be spent with delight and comfort without leaving the environments of the city, for, fronting their very doors lies the Island, cool and delicious, when the clank of the machinery wheels is stilled and the day's work is done. This

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Island has been shamefully neglected in the past, but one is glad to note that certain steps have been decided upon to save this valuable piece of land from further destruction by water during storms. But even as it stands, it is a most salubrious and inviting spot for those tired in arm or brain. All day long, ferries, launches of various sizes and sail craft, from the tiny skiff to the more taut and stately yacht, ply between the city and the Island, and one finds in the late summer, midway on the bay, a stream of yellow, golden and brown butterflies on their way from the wider fields of the mainland to the rare clover-blooms, the few and vivid flowers, that brighten the face of the warm sand. During the evenings frequenters may

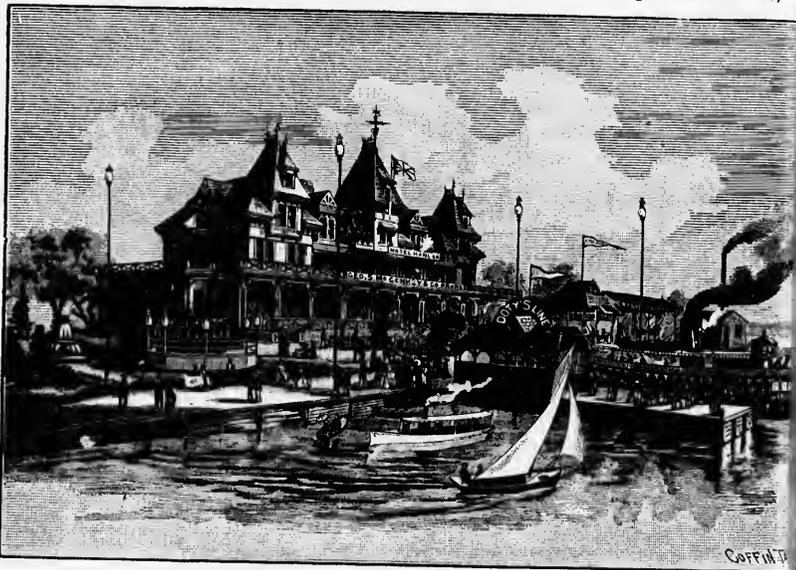


Post Office, Toronto

sometimes be numbered by the thousand, enjoying the numerous pastimes that the purveyors of amuse-  
ments have provided. The merry-go-round, with its freight of riders—comprising pretty lasses, with  
healthful cheeks and sunny eyes, and lads who sit *vis-a-vis* to catch the coquettish smiles or mischievous  
glances of the girls—never ceases its revolutions save to take a batch of new-comers. The swish and  
rumble of the roller-coaster, as it takes its passengers up the steep as well as down, are pleasant sounds;  
and to these is added the incessant crack of rifles, from the practice in the shooting galleries. To see who  
care to see the entire surroundings brought together in picturesque *tout ensemble*, may enter the camera  
obscura, or wizard's dark chamber. Fringing a considerable portion of the Island coast is a range of  
tasty cottages, cool and pleasant, and fronting the green, or green and blue, waters of Lake Ontario. For

the greater part the color combinations of these cottages are very happy. India red upon the roof harmonizes well with the rich Nile-green of the sides. Along the sands it is cool, and the color close to the water line is dun pink, or as the ladies phrase it, "ashes of roses." Refreshment houses, cleanly and sumptuously kept, abound; and all the luxuries or delicacies that you find in the city you can purchase there. No tourist should leave Toronto without spending an evening at the island.

The railway, unfortunately, runs along the lake, preventing any pleasant "Stränd" street, and spoiling, as it does at Genoa, the access to the shore. Here, as at Kingston, the French were first in the land, and the place is mentioned in old reports of skirmishes with Indians and English. Yet there are men now alive who are old enough to remember hearing when the first buggy was driven through the streets, which are now broad, well paved, and lined with houses, giving evidence of all the prosperity of a pushing and thriving commerce. Toronto had its troubles and excitements during the American War,



*Hotel Hontan and Island Pleasure Resort, Toronto*

and not far off, across the water, the battle of Queenston Heights gave Brock, the British General, a grave, and the regular and provincial troops a well-earned victory over an enemy strongly posted.

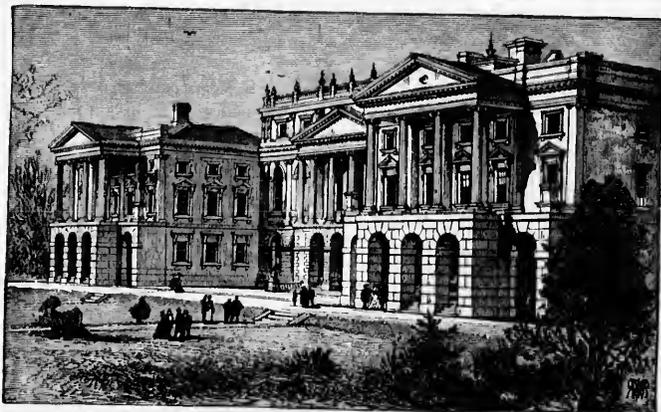
A less agreeable reminiscence is the indecisive fight between a greatly superior body of Fenians and a Toronto battalion in 1866 near the Welland Canal, when both sides, after firing much, retreated—the Fenians to Fort Erie, the Toronto men towards the canal. The object of the Canadian attack was attained, for the cutting of the canal, which was the object of the invaders, was frustrated. Several gallant youths belonging to the University were killed, and a monument in the pleasant and shady park attests the respect of the citizens for those who were foremost in giving evidence at that time of the patriotic spirit which animated all Canadians. Osgoode Hall, where are the Law Courts, is a fine building worthy of the learned Bar which meets there, and of the ability of the judges who preside over the Provincial Courts. It was named after the first Chief Justice of Upper Canada, and is memorable for an imposing ceremony in which Mr. Blake, the leader of the present Opposition in the Federal Parliament,

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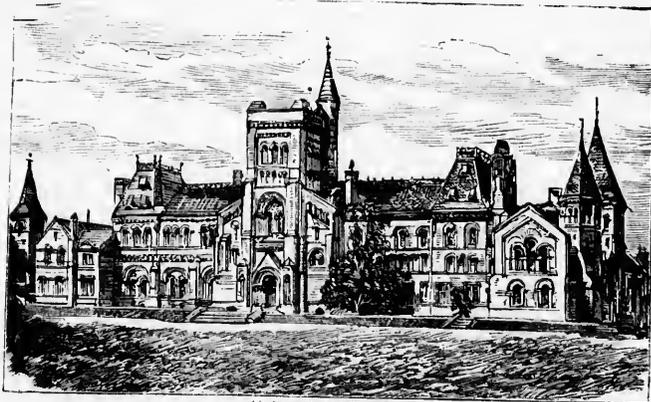
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*Osgoode Hall, Toronto*

and one of the ablest lawyers in the Dominion, welcomed in an impressive speech the American Secretary of State, Mr. Evarts. That remarkable statesman and orator delivered to the assembled company in the library a most eloquent reply, dwelling on the part taken by the exponents of law in the affairs of nations, and emphasizing his hearty desire—a desire for which Mr. Evarts, through his high official position, was able often effectively to labor—for the continued harmony and good understanding between the United States and the British Empire.



*University of Toronto*

This reception was one of the historic events which will live in the memory of the men of Toronto. where politics are as eagerly pursued as are the material gains of trade, and where neither the one nor the other is able to efface a love for letters, learning, the arts and the sciences. When the University is visited the Observatory of the Federal Government for Meteorology should not be neglected, for from such headquarters come the "storm warnings" which so wholesomely affright our sailors, keeping them to safe ports, and giving them warning of tempest. Dr. Carpmæl is at the head of this establishment, and it is

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W. H. Howland, Esq., Mayor of Toronto

of many a musical festival, and where many a prima donna has displayed her vocal powers, form one of the chief attractions of the Queen City. The grounds around are tastefully laid out, and in spring and summer fill the air with the rich perfume of their variegated flowers and plants, while a handsome fountain in the centre of the grounds lends additional grace with its shining spray to the surrounding scene.



Grand Fountain, Horticultural Gardens, Toronto

Leaving Toronto we pass by rail to Hamilton, a very thriving city of at least 40,000 inhabitants, and arrive at Niagara, where description is useless. Westward lies Lake Erie, with its fertile and maple-groved shore; but the tourist's route takes him northward to Collingwood or Gravenhurst, through pleasant country with scattered farms and villages; and the steamer awaits him on Lake Huron.

the only one which is very well-provided with instruments and house space, being better even than that at Washington in this respect. Dr. Daniel Wilson, the author of many learned and excellently-written works, such as "Old Edinburgh" and "Prinæval Man," and Dr. Hutton, with many able men, are Professors of Toronto University, a seat of learning daily growing in popular favor, and destined to be the Metropolitan University of Ontario. The buildings are good, but will need enlargement, if we may judge from the ever-increasing number of students. There are colleges affiliated to the University, and King's College, Trinity and others attest the powers the denominations possess in attracting to special establishments the sons of those who fear to embark their offspring on the unshepherded fields of University life favored by the Scottish and Continental systems.

The Horticultural Gardens, which comprise a handsome gothic structure, the scene

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## GRAND TRUNK RAILWAY.

## HISTORICAL REVIEW, MANAGEMENT, ETC.

Among the officials who have been prominently connected with the Grand Trunk Railway since 1861 is Mr. Joseph Hickson, the General Manager. He was born at Otterburn, Northumberland, England, in 1830, and entered the service of the present Northeastern Railway Co. when a boy, and by his industry and care worked his way up to the principal agency at Carlisle, and eventually became assistant to the General Manager of the M., S. & L. Ry., at Manchester, which position he left in 1861 to come to Canada, having been appointed Chief Accountant of the Grand Trunk Railway. He afterwards became Secretary and Treasurer, and in 1874, in consequence of his great executive ability, he obtained the position of General Manager. When Mr. Hickson assumed the management, the total amount of the mileage operated was 1,383 miles, which has grown during the last decade to 2,918 miles.

The following are the principal statistical and financial details of the Grand Trunk Railway: Lines of Road—Portland, Me., to Detroit, Mich., 861 miles; Niagara Falls, Ont., to Windsor, Ont., 229.50; Fort Erie, Ont., to Glencoe, Ont., 145; total length of all lines December 31st, 1884, 2950.9 miles.

On August 12th, 1882, the Grand Trunk Railway Co. and the Great Western Railway Co. were consolidated under the name of the former. The Grand Trunk Railway Co. was originally chartered in 1851. Opened from Portland to Montreal in 1853 and from Richmond to Quebec in 1854. The division from Montreal to Toronto was completed in 1856, and that from Toronto to Sarnia in 1858. The line from Montreal south to the province line was brought into use in 1853. The Eastern Extension was opened from Chaudiere Junction to St. Thomas in 1855; to St. Paschal in 1859; and to the Riviere du Loup in 1860. In 1879 the extension to the Riviere du Loup (124.25 miles) was sold to the Colonial Government, and the transfer made August 12th, 1879. In the same year the Grand Trunk Railway Co. acquired by purchase and construction a line between Port Huron, Mich., and Chicago, Ill., about 330 miles in length. This line comprises the old Chicago and Lake Huron R. R. (including the Chicago and Northeastern), 281 miles; the Chicago and Southern R. R., 20.50 miles; and new construction, 28.50 miles. For this acquisition and other purposes the Company issued first mortgage six per cent. twenty-year bonds to the extent of £1,240,000. The whole line was opened February 8th, 1880. The Company has also by subsequent agreements obtained control of the Port Dover and Lake Huron (63 miles); the Stratford and Huron (27.50 miles); the Montreal and Champlain (23.50 miles); the Michigan Air-Line (36 miles); the Grand Trunk, Georgian Bay and Lake Erie (91 miles); and the Montreal and Champlain Junction (6.50 miles).

The Great Western Railway Company was chartered March 29th, 1845, and the several additional lines as follows: Galt and Guelph, February 9th, 1852; Hamilton and Toronto Ry. Co., November 10th, 1852; the Sarnia Ry. Co., April 26th, 1853; the Canada Air-Line (Glencoe Loop) Ry. Co., December 24th, 1869; the Allanburg Branch Ry. Co., May 26th, 1874. The main line was completed January 27th, 1854; the Hamilton and Toronto Railway was completed December 3rd, and the Sarnia, December 27th, 1858. The branch to Galt was opened August 21st, 1854, and was extended to Guelph September 28th, 1857. It was operated under lease until January 31st, 1879. The Air-Line (Glencoe Loop) was opened in 1873, and the Allanburg Branch, which connects it through the Welland Railway with the Suspension Bridge, in 1875.

By the terms of the consolidation, the United Company assumed all the resources and liabilities of the two companies, the capital consisting of two classes, viz., the Grand Trunk capital and the

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Great Western capital. Any increase of capital made by the United Company to consist of seventy per cent. of such increase to the Grand Trunk and thirty per cent. to the Great Western Railway Co. The net revenue between the two classes of capital shall be divided at the rate of seventy per cent. to the Grand Trunk and thirty per cent. to the Great Western. Should the thirty per cent. of net revenue appropriated to Great Western capital of any year be insufficient to pay dividends on the stock, at the rate of 5 per cent. on preferred and three per cent. on common, the amount necessary to make such dividends good shall be taken from the seventy per cent. paid the Grand Trunk.

The Capital of the Company is as follows:

4 per cent. Guaranteed Stock.....	£ 5,219,794	
1st Preference.....	3,218,149	
2nd ".....	2,327,795	
3rd ".....	7,168,055	
Ordinary Stock.....	20,157,676	
<b>Total Share Capital.....</b>		<b>£38,091,469</b>
Loan Capital, Terminal Bonds.....		1,472,700
Grand Trunk—5 per cent. Debenture Stock.....	£1,270,575	
" 4 " " ".....	2,002,657	
Great Western—5 per cent. Debenture Stock.....	2,773,900	
<b>Total Debenture Stock.....</b>		<b>9,047,132</b>
Advances from Canadian Government in Aid of the Construction of the Line.....		3,111,500
<b>Total Capital.....</b>		<b>£51,722,801</b>

The first charges on the Revenue of the Company after the payment of working expenses are the Interest on Debentures and Rental of Leased Lines, amounting to about £830,000 per annum.

Rolling stock, June 30th, 1886: Locomotive engines, 705; cars—passenger (first-class, 332; second-class, 217), 549; baggage, mail, etc., 223; freight, brake-vans, 355; goods, 11,824; cattle, 1,147; platform, 4,360; grand total, 17,686. Also, 49 snow-ploughs.

The number of passengers and amount of freight carried were:

YEAR.	BY PASSENGER TRAINS.		BY FREIGHT TRAINS.		TOTAL.
	NO.	AMOUNT.	TONS.	AMOUNT.	AMOUNT.
1883	4,755,821	\$6,567,923	5,510,794	\$10,915,018	\$17,482,941
1884	4,998,481	6,172,753	6,114,548	10,449,065	16,621,818
1885	4,790,468	5,342,890	6,157,151	9,441,751	14,784,641
1886	5,334,000	5,728,715	6,496,328	11,194,299	16,923,014

In the year 1883, dividends were paid on all classes of securities, excepting the ordinary stock, but in 1884 not on second or third preference stock, and in 1885 the ruinous competitions between the United States, the depressed condition of trade and the small-pox epidemic so prostrated the business of the Company that it failed to yield sufficient coin to pay its debenture interest in full, but the above figures show better results for the year just closed.

The claim of the Dominion of Canada against the Company, represented by £3,111,500. "Canadian Government Advances," will rank after the ordinary stock of the United Company as now authorized.

To work this large mileage there is a staff of 20,000 men directly employed, and it is probable that there are indirectly dependent on the earnings of these employes a number of souls equal to one-fiftieth of the entire population of the Dominion. The influence that can be exercised by one controlling this staff, and expending about fifteen million dollars a year throughout the Dominion, must be very great. Mr. Hickson, however, has always pursued a neutral course, both as regards politics and municipal affairs; and having the control of such large interests will no doubt watch and endeavor to thwart attacks made upon the Grand Trunk Railway and those he is employed to

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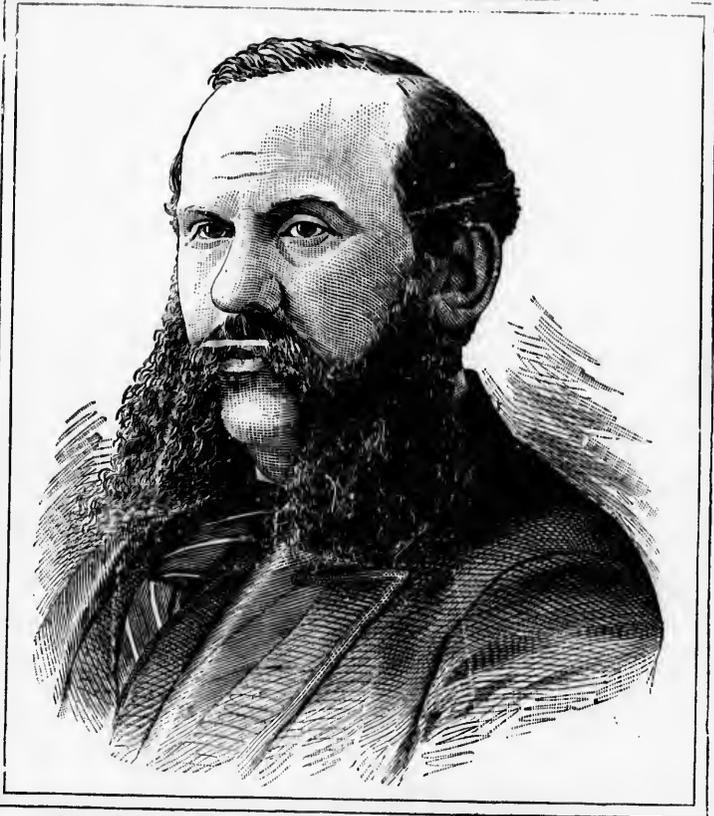
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protect. Until Mr. Hickson's idea of having a western outlet at Chicago and building toward Toledo was carried out, the Grand Trunk was greatly dependent on American lines at Detroit; his aim, while serving the interests of the Company which he manages, has always been tinged with patriotism, by carrying as much American traffic between the East and West through the longest distance possible in Canada. Before the fusion, the Great Western Railway, like the Canada Southern to-day, was used as a means of doing the opposite. The absorption of the Canada South-



JOSEPH HICKSON, ESQ., GENERAL MANAGER, GRAND TRUNK RAILWAY.

ern by the Michigan Central would have stripped the Great Western Railway as an independent concern of its through traffic, and in a year when there was a deficient Canadian harvest it would have left it a very poor business; but Mr. Hickson's policy utilizes it, as indicated above, and benefits Canada from Halifax to Windsor, and makes three lines of railways between the same places in Ontario under one control. Previous to Mr. Hickson's management, the Grand Trunk earned no dividends—a fact which is generally unknown. The General Manager has an abiding faith in the great resources of the Dominion and has earned the respect and esteem of the staffs of

the companies of which he is the head, and of the officers of the other lines, and also the thanks of the general public. He has done his utmost to improve the breed of cattle and horses, by importing improved stock from England, and has taken a great interest in agricultural and industrial exhibitions, and his presidency of the Winter Carnival Committee shows that even with his active life he can sympathize and mingle with the sports and pleasures of the young people of the Dominion. On his last visit to England Mr. Hickson was presented with a valuable testimonial of silver plate by the Board of Directors of the Grand Trunk Railway, to show their appreciation of his valuable services. In 1869 Mr. Hickson married Miss Dow, and has a family of three sons, and two daughters. Mr. Hickson is a self-made, honorable man, who works untiringly for the interests of the Grand Trunk Railway and the public, and is in every respect one of the most popular public men in the Dominion.

GENERAL OFFICES OF THE GRAND TRUNK RAILWAY COMPANY.—Montreal, Canada; London Office, Dashwood House, 9 New Broad Street, London, Eng.

DIRECTORS.—Sir Henry W. Tyler (President), Sir Charles Lawrence Young, Bart (Vice-President), Lord Claud John Hamilton, M. P., Robert Young, Esq., Robert Gillespie, Esq., William Unwin Heygate, Esq., James Charles, Esq., John Marlinham, Esq., Major Alexander George Dickson, M. P., London, Eng.; Hon. James Ferrier, Montreal, Canada.

AUDITORS.—Harry Chubb, Esq., London, England; Thomas Adams, Esq., London, England, William M. Ramsay, Esq., Montreal; Thomas Davidson, Esq., Montreal.

OFFICIALS OF THE SYSTEM.—HEAD-QUARTERS, MONTREAL.

General Manager.....	Joseph Hickson	Accountant.....	H. W. Walker
Traffic ".....	L. J. Seargeant	General Freight Agent.....	T. Tandy
Assistant ".....	Wm. Wainwright	General Passenger Agent.....	Wm. Edgar
Treasurer.....	Robert Wright	General Store-Keeper.....	John Taylor
Traffic Auditor.....	T. B. Hawson	Stationery Agent.....	H. K. Ritchie

DIVISIONAL OFFICERS.

SUPERINTENDENTS TRAFFIC DEPARTMENT.—East of Toronto, Midland Division, Northern Division, West of Toronto, James Stephenson; Southern Division, West of Toronto, Charles Stiff; Michigan Division, Port Huron to Detroit, Michigan Air-Line, W. J. Spicer, in charge, A. B. Atwater.

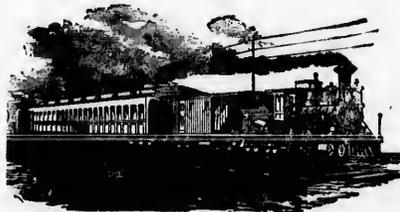
MECHANICAL SUPERINTENDENTS.—Grand Trunk and Midland Divisions, Herbert Wallis; Great Western Division, C. K. Donville; Michigan Division, Herbert Roberts, Detroit.

CHIEF ENGINEERS TRACK DEPARTMENT.—Grand Trunk Division, E. P. Hannaford; Great Western Division, Joseph Hobson; Midland Division, J. G. Macklin (Engineer); Michigan Division, George Masson (Engineer).

FREIGHT DEPARTMENT.—Through Traffic General Freight Agent (Western District), J. W. Loud, Detroit.

DISTRICT GENERAL FREIGHT AGENTS.—Montreal to Toronto and Midland Division, Arthur White, Toronto; East of Montreal, Andrew Burns, Montreal; West of Toronto, John Earls, Toronto; Michigan, John Main, Assistant, Detroit.

UNITED STATES AGENCIES.—E. P. Beach, General Agent, New York; F. A. Howe, Freight Agent, Chicago, Ill.; W. Robinson, Passenger Agent, Detroit, Mich.; W. C. Tallman, New England Passenger Agent, Boston, Mass.; G. H. Peters, Freight Agent, Boston, Mass.; G. B. Oswell, Passenger Agent, Ogdensburg, N. Y.; T. D. Shoridan, Passenger Agent, Buffalo, N. Y.



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*Bird's-eye View of the City of London*

## THE CITY OF LONDON.

There exists as one characteristic of the nineteenth century an earnest desire on the part of many to recall, and in mind to live over, the days and years that are past; to search among the faded records of departed years, to catch the golden sands of facts which cling to legendary tales, and to interpret the hieroglyphics which the footprints of time have well nigh worn away.

Since the days when man first trod the virgin soil of this globe, he has ever been accustomed to preserve the more important events of his life, and by tradition to hand them down to his children's children; and so likewise it has been with communities and nations.

The early history of this land is closely identified with the red man, yet the native Indian, who once proudly ruled the vast extent of the New World, has a history yet undeveloped. An impenetrable cloud obscures the fact appertaining to his advent on this continent. The nature of his origin is buried in the ocean of prehistoric time. But the life of the white pioneer, the struggles of the early settler, the rapid growth and development of villages, towns and cities, are results freely accessible to the historian.

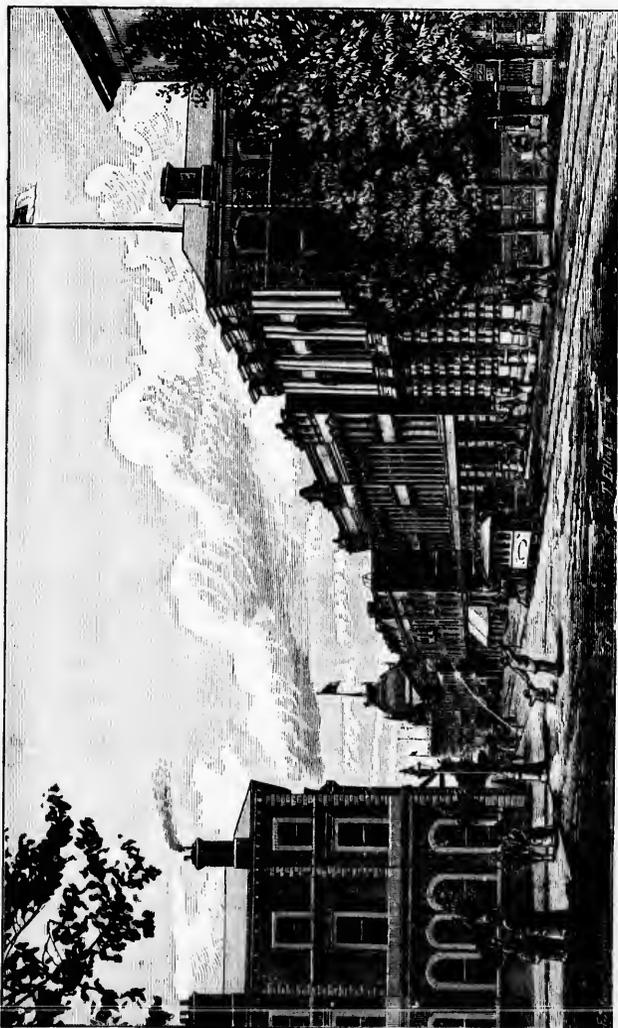
Could some of those early pioneers return to the scenes of their youth, what a change would be presented to their astonished gaze! The forests have disappeared before the axe of civilization; what was once only a trail through the woods is now a broad and well kept road. The Indian canoe and the freight boats of the Hudson Bay Company have disappeared before the steamboat and white-winged craft that to-day distribute the products of enterprise, as well as the necessities of life, throughout the length and breadth of the land. Railways and telegraphs cover the country as with a web.

From the depth of the primeval forest, watered by the forks of the Thames, has arisen the thriving and populous city of London, teeming with industry, and whose manufactures and products find a ready mart in every section of the Dominion.

From the days of the aboriginal Indian in his birchen canoe, as the first navigator locating on the shores of the Thames, a long stretch of gradually increasing civilization intervenes; and it is the object of this publication to place before the reader in concise form the many changes that have taken place since those primitive times, and further to afford a short but reliable history of the city, from whence and through which the march of western progress has advanced on its onward course.

It is not often that the idea of forming a city at some particular point is planned and carried out successfully. The majority of towns in the western portion of this Dominion owe their origin to the enterprise of some far-seeing, level-headed settler, and their development in most instances to their favorable location in regard to the great natural channels of travel, or to such artificial assistance as railways or canals. The city of London is, however, a notable exception. The idea of founding a city at the forks of the River Thames was deliberately planned by the first Governor of Upper Canada, long before the march of advancing civilization had trod these solitudes.

Governor Simcoe was very enthusiastic over the future city, and prognosticated for it, in 1793, that it would become the capital of all Canada. Although such is not the case, it has become, through the energy and enterprise of its citizens, its geographical location, and other natural advantages, the commercial



*Richmond Street, looking south*

metropolis of one of the wealthiest portions of this Province, and an important manufacturing centre. To particularize some of the chief events in connection with the growth of what is now the city of London, it may be recorded, that in 1826 a survey of the present site was made by Col. J. Burwell, who was employed for that purpose by the Government. For the trifling payment of \$30 and the erection of a small house actual settlers were given a lot, Col. Thomas Talbot being appointed to superintend the location of new comers. The growth of the settlement, owing to the difficulty of access, was slow, despite the fact that in 1827, by Act of Parliament, London was constituted the capital of the western district. In the same year the first Court-house was built, and is now the sole structure remaining in London erected in

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the infancy days of the city. Within the venerable walls of this primitive landmark, the first court was held, the first criminal sentenced, the first school taught, as well as the first divine service held. In the following year the present brick structure was built, of castellated design, supposed to be in imitation of the baronial manor house of Malahide, in Ireland, the home of Col. Talbot, its constructor.

The first settler was one Peter McGregor, who came to London early in 1826, and built a log shanty on what is now the corner of King and Ridout Streets. Here he dispensed refreshments to weary and thirsty travellers, a huge stump standing in front of his door serving the purpose of a bar.

McGregor subsequently removed from London, and thus it is that to Robert Carfrae, a Scotchman, who located here in 1827, the honor is due of having been the first permanent settler in the place, he living continuously here from 1827 to the day of his death in 1881.



*Western University, London*

During the first years of its existence the future city was nothing better than a straggling village. Mr. (afterwards the Honorable) George J. Goodhue was the first merchant in the county of Middlesex, he having kept a store and carried on a distilling business in Westminster for some years previous to the first settlement of the city, the late Police Magistrate, Mr. Lawrence Lawrason having been a partner of his. The first postmaster was Major Schofield, and the mail was a weekly one.

In 1831 the population was not in excess of two hundred, but from that date the village rapidly grew, though in the following year its growth received a severe check through the dire ravages of cholera, which almost depopulated the place, its terror-stricken inhabitants flying in all directions.

However, in 1835 London had become a place of some importance, and numbered a thousand souls. It was granted separate representation in Parliament, Col. M. Burwell being the first member. An extensive fire broke out in 1844, to be followed by a more destructive one in the spring of the following year, still remembered as the "Great Fire." This disastrous conflagration broke out on a Sunday morning, and was not subdued till fully thirty acres of buildings were laid in ashes. The fire commenced on what was known as the Robinson House, and the flames, fanned by a stiff north-westerly gale, with everything as dry as tinder, swept with irresistible progress the full width of a block, Dundas, Ridout, King, York, Bathurst and Talbot being the chief streets to suffer; fortunately no lives were lost.



William R. Meredith, M.P.P.

gaol and court-house); a St. Paul's Cathedral, with Pall Mall, Piccadilly and Cheapside.

But a little over half a century ago the surrounding broad expanse was one interminable wilderness, covered in every direction with dense forests, which sheltered the rich glebe from the hot sunbeams of summer and the biting winter winds that swept southward from the frozen deserts towards the pole; to-day the city of London marks one of the brightest gems in the diadem of the Dominion.

#### THE FINANCIAL INSTITUTIONS.

In the great essential of banking business, London enjoys every facility, having seven the roughly substantial and reliable banks, as well as twelve financial companies doing a savings and loan business.

Among the banks, the Bank of London in Canada has headquarters here, while the following well-known establishments have branches in the city: Bank of Montreal, Molsons, Bank of British North America, Federal Bank, Canadian Bank of Commerce, and the Merchants' Bank of Canada.

#### INDUSTRIES.

London is essentially a commercial and manufacturing centre, her trade in her home industries radiating through all parts of the Dominion. One of her chief industries is oil refining, crude oil being brought from Enniskillen Wells, a distance of 40 miles; also railway car works, boiler, stove and other iron works, and chemical works; furniture, farming implements, carriages and waggon are also manufactured on an extensive scale.

In the importing and wholesale trade of the city, large operations are carried on in dry goods, groceries, hardware, millinery, hats, caps and furs, wooden-ware, corsets, skins, leather and clothing.

The value of her imports rose from \$882,000 in 1861 to \$2,712,000 in 1881; her exports during that time rising from \$360,000 to \$655,000.

#### SOCIETIES.

Secret and other societies are well represented in London. The Masons have a large number of lodges, the Masonic Temple on Richmond and King being the headquarters of the craft. The Odd-fellows' form a strong body, and own a spacious hall on Dundas Street.

In 1847 the village was incorporated as a town. In 1853 the Great Western Railway was opened, one result of which was a considerable increase in the value of real estate. In the same year the assessed value of real property amounted to \$146,000, while in 1854 it reached \$228,000. The population in 1855 numbered over 11,000, and the place was incorporated as a city. In the same year the London and Port Stanley Railway was completed, while by these railways the growth and enterprise of the city was promoted. From this time the prosperity of London was fully assured; manufactories and industries sprung up on every side, which, fanned by the energy and enterprise of her citizens, rapidly pushed the Forest City into the premier rank of the cities of the Dominion. During the last decade London has witnessed a steady and rapid growth in population, which is now estimated at 30,000, while as a manufacturing centre she is rapidly attaining a position of increased importance.

The local nomenclature of London is in a great manner a reproduction of that of the great city whose name it has ambitiously borrowed. Those who sigh for the original will find here that the Thames is again spanned by a Westminster and Blackfriars Bridge; it has a Hyde Park; a Covent Garden; a Crystal Palace; a Tower of London (its



London Club House

incorporated as a town. In 1845 was opened, one result of which was an increase in the value of real estate. The value of real property amounted to over \$228,000. The population in 1845 was over 11,000, and the place was the same year the London and North Western Railway was completed, while by these railroads the city was promoted. London was fully assured; and on every side, which, the rise of her citizens, rapidly placed her in the premier rank of the cities of the world. In a decade London has witnessed an increase in population, which is as great as a manufacturing centre of increased importance.

London is in a great measure a great city whose name it is who sigh for the original London again spanned by a West-End which has a Hyde Park; a Tower of London (its name is Cheapside. The interminable wilderness, the sunbeams of the hot sunbeams of the pole; Dominion.

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Club House

The Ancient and Independent Order of Foresters, the Ancient Order of United Workmen, the Royal Arcanum, the Order of Chosen Friends, and various national, benefit and political associations, are duly represented.

In addition there are several clubs and social organizations. Of these the most noticeable are the Arion Club, the Baconian Club, the Brunswick Club, the London Club, and the Pickwick Club.

#### THE CHURCHES.

A leading feature of the city of London is the number and architectural beauty of her churches. The Roman Catholic Cathedral, known as St. Peter's, attracts the attention of every visitor to the city. In point of design and symmetry of proportion this splendid edifice stands without a peer in the Province. The Anglican Cathedral, St. Paul's, erected in 1845 on the site of the old building, which was destroyed by fire, is a handsome structure, with a seating capacity for 1,300. Of the Methodist body the representative church is the Queen's Avenue, a handsome edifice, which in 1880 was enlarged and beautified at considerable cost. This building owns a magnificent organ, possibly the largest in Western Ontario, and valued at \$7,000. The Presbyterians possess a handsome Gothic structure in that known as St. Andrew's, which is beautifully situated amid fine lawns at the corner of Queen's Avenue and Waterloo Street.

Many other of the city churches are remarkable for architectural design. There are seven Episcopal Churches; three Baptist; two Catholic; one Congregational; twelve Methodist; five Presbyterian; a Jewish Church; Latter Day Saints, and a strongly organized branch of the Y. M. C. A.; this commendable institution cannot be passed over without a due and fitting recognition of the great and wide benefits it confers. It has been for several years under the supervision of Mr. F. Heath, one of the most popular and respected of secretaries of these associations throughout the Dominion. This institution has been the means of procuring situations for many young men, and is always a willing medium for all seeking advice or positions, while its moral influence is widely extended.

#### THE PRESS.

In the matter of giving enlightenment to her citizens by means of the local press, London can boast of high class journalistic talent, the outcome of which is the result in the daily publication of the *Advertiser* and the *Free Press*; of weekly issues of the *Catholic Record*, the *Echo*, the *Western Advertiser* and *Weekly Liberal*; as well as monthly editions of the *Canadian Entomologist*, the *Farmer's Advocate*, the *Independent Forester* and the *Masonic Tablet*.

#### THE LONDON WATER-WORKS.

Pure water is of the most essential importance in any community, and in this respect London is well blessed. Her present water-works system was constructed in 1878, at a cost of \$325,000, under the direction of a Board of Commissioners, of which the Hon. John Carling was chairman. The reservoir is 190 feet above the city level, and has a capacity of 3,000,000 gallons. The water is elevated both by hydraulic and steam pumps, the River Thames being dammed to obtain power for the hydraulic pumps. The



St. Andrew's Presbyterian Church



First Congregational Church

water, which is remarkably clear and pure, is obtained from springs between three and four miles west of the city. The revenue from water rates yields the city about \$40,000 annually.

#### FIRE BRIGADE.

The fire department is a small but thoroughly efficient one, with a central station on King Street. It is well organized and managed in all respects; fire alarm boxes are to be found in all parts of the city. The chief engineer is John A. Roe, who has beneath him a staff of thirteen men. Since the adoption of the water-works system the steam fire engines have been dispensed with.



*St Paul's Church*

T. H. HODGENS, ESQ., MAYOR OF LONDON.

The rapid progress and growth of our leading commercial cities being due in no small degree to the fostering care and wise administrations of the respective civic authorities of each, it has been deemed consistent with the nature of this work to give a short biographical sketch of the present Mayor of the "Forest City." Not alone in his position as the chief magistrate of so important a city as London, but as a representative business man, Mr. Hodgens is entitled to all recognition as one who has by his own efforts and exertions attained the high position which he holds to-day in the community. He was born near Stradbelly, Queen's County, Ireland, in the year 1837, and came to this country in 1855, when but eighteen years of age; after a four years' residence he removed to the United States. In June, 1861, Mr. Hodgens returned to London, where for ten years he was actively engaged in the manufacture of carriages, which at that period was growing to be one of the leading industries of this city. On retiring from that line of business Mr. Hodgens became interested in oil refining, and is at present a director of the Imperial Oil Company. His career has been an eventful one, and should serve as an incentive to the young men of the present generation in exemplifying what may be accomplished by individual effort when applied in the right direction. Although never an aspirant for public office,

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Mayor Hodgens

Hodgens has been a consistent supporter of the National Policy.

#### EDUCATIONAL, ETC.

Few towns or cities in the Dominion have been more liberal in providing for the educational wants of her youth than London. Every effort has been made by the Board of Education to keep the school accommodations abreast of the requirements of the rapidly increasing population, and in harmony with every practical improvement.

There are now thirteen Public Schools, a very fine Collegiate Institute and three Separate Schools. The number of teachers employed is sixty-four, which includes a music and drawing master. The present inspector, Mr. James Beattie Boyle, has had, under the Board of Education, the supervision of these schools since 1855.

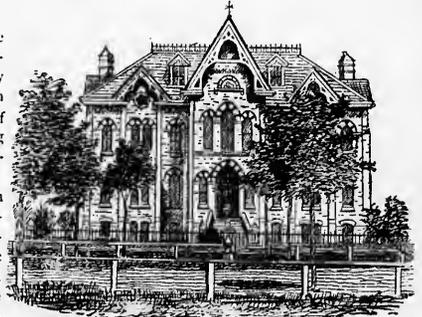
In addition to the public schools, London possesses a famous seat of learning, known as the Western University, controlled by a senate, of which the



Mayor Hodgens' Villa

he, at the earnest solicitation of his friends, became a candidate for the position of alderman in the Fourth Ward, and was accordingly chosen, and was at the last election returned as mayor of the city by a majority of 265, there being two other candidates in the field. Mr. Hodgens has ever taken an interest in the improvement and development of the city and its manifold resources and advantages. His residence comprises one of the handsomest villas in London, and was erected some three years ago on plans of Mr. Craddock, a prominent architect. This building is erected in the Gothic style, of white brick, with Ohio stone trimmings. The roof has ornamental gables, while the grounds are all beautifully and tastefully laid out. Universally respected in the walks of public and private life, Mr. Hodgens has become thoroughly identified with the interests of London, and is one of her most worthy and public-minded citizens, and a representative business man of this Dominion. His election to the position of mayor means the highest possible testimonial of the confidence and esteem of the mercantile community, and in his position he wields a powerful influence as the head of the civic interests of the city. Though not mixing himself up in political matters, Mr.

the Conservative party, and a staunch supporter of the

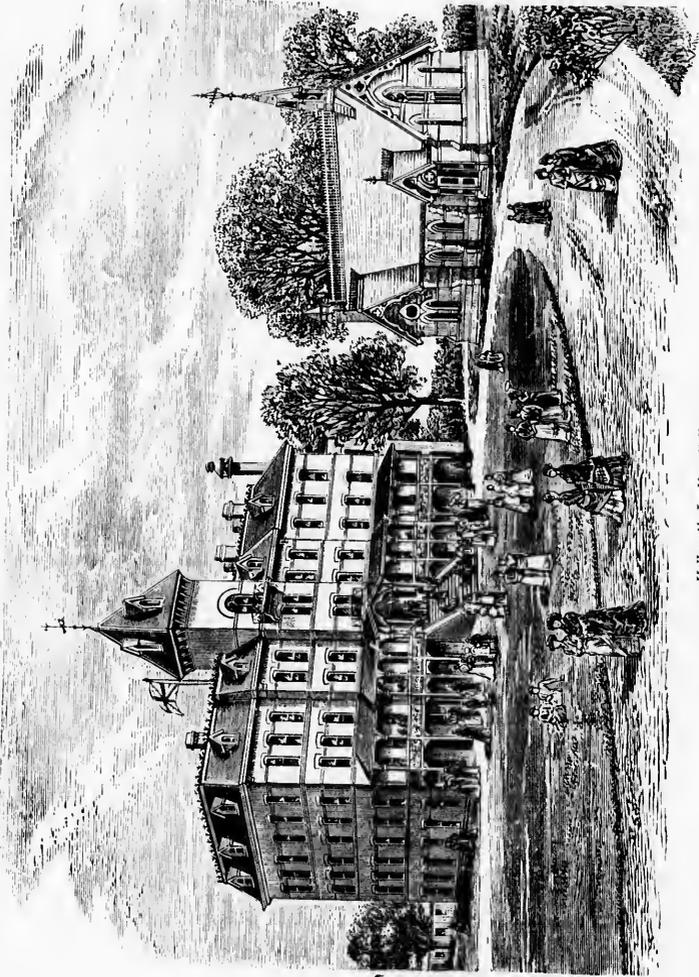


London High School

Bishop of Toronto is the head, and the Rev. A. Peache, D.D., Chancellor; the Huron College for students of divinity; the Hellmuth Ladies' College, an institution founded by the late Bishop Hellmuth, with the object of providing a thorough, liberal and useful education for young ladies. This establishment has a national reputation, which is by no means confined to the limits of the Dominion, but is supplied with pupils from all parts of the United States. The whole system is based upon the soundest Christian principles, without bias as to sectarian belief. Its situation is one of the most eligible in the whole of Canada, overlooking the River Thames, and surrounded by the most picturesque of scenery; the building itself, five stories in height, covering a wide

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space of ground, is a fine monument of architectural design, and is entitled to prominent mention amongst the chief structures of this country, while to the city of London it gives peculiar attractions.



THE PUBLIC BUILDINGS OF LONDON.

Besides its ecclesiastical and educational structures, London possesses many public buildings of a high degree of architectural merit, amongst which the following are the most important: the City Hall, centrally located on Richmond Street; the Court-house; the City Hospital; Lunatic Asylum; Orphan Asylum; the Roman Catholic Convent; the Masonic Temple; and the Custom House.

*Richmond Ladies College*

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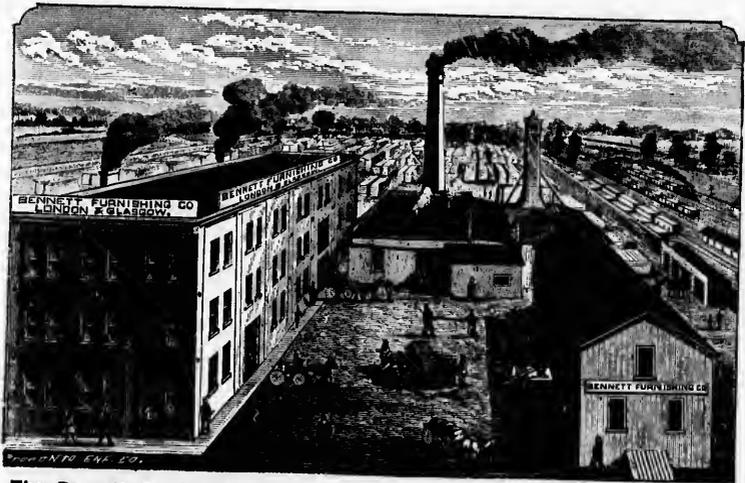
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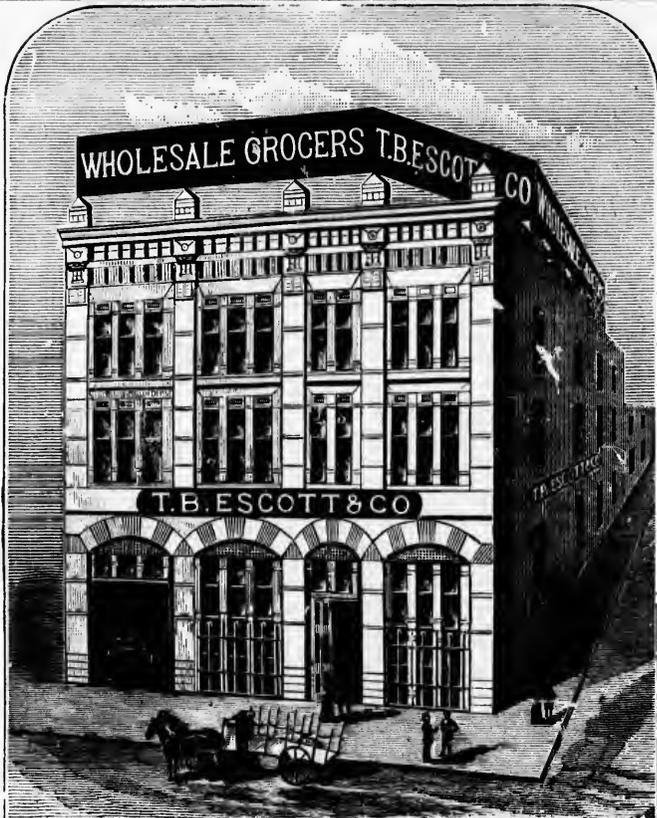
### GRAPHIC SKETCHES OF ITS PROMINENT PLACES AND PEOPLE

EPISODES IN USEFUL LIVES AND LOCAL REMINISCENCES



**The Bennett Furnishing Co. (Limited),** Rectory Street.—One of the most important industries of this city is the manufacture of furniture, and foremost among the establishments in this line is that of the Bennett Furnishing Company (Limited)—Henry Taylor, Esq., President. R. Bennett, Esq., Secretary. This house was established twenty-five years ago by the late Charles Bennett, who retired in 1872, and the four sons carried on the business under the name of Bennett Bros. About seven years ago the business was merged into a joint stock company. The Bennett Furnishing Co. manufacture school, church, office and fine art furniture; and in these lines this house is surpassed by no other on the continent of America. In art furniture their designs are often elaborate, always chaste and highly finished. They are of course always changing or adding new ones: but among them may be mentioned those in Queen Anne, Elizabethan and Louis XIV. styles; and Gothic and classic in church furniture. Expert and skillful workmen are employed, as the industry engaged in demands the services of artists in wood. The works cover some five acres, the main building

being 100x60 and three stories in height, a substantial white brick structure; and the building used for shipping purposes is 30x70 feet in dimensions. The factory is provided with the latest tools and machinery; constant employment is found for fifty-five hands; and steam power is supplied by an engine of 40-horse power. The trade enjoyed by this Company is immense, extending as it does over the whole of the Dominion and a large section of the Old Country, for the better attention to which this Company have very large warerooms in Glasgow, where an army of hands is employed, and to which, on an average, some fifty carloads of furniture are shipped each year. This Company have secured many prizes at exhibitions for their work; and at both the Colonial and Edinburgh International their exhibits of church and school furniture were pronounced to be by far the finest. Canada has long held her own against the world in furniture generally; but within recent years she has obtained an enviable position in fine art furniture, thanks to the ability and enterprise of the Bennett Furniture Co.

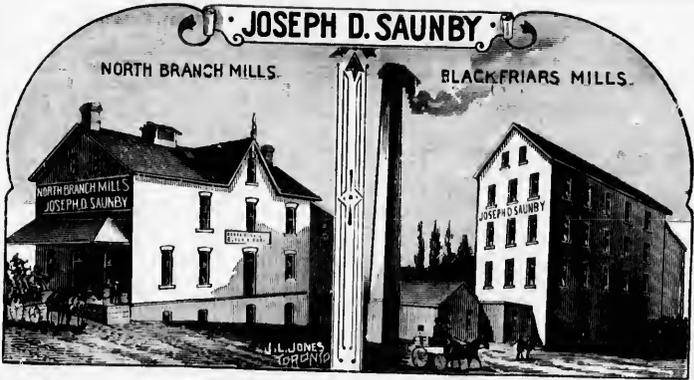


**T. B. Escott & Co.,** Importers of Groceries, York Street.—Amongst the leading grocery establishments of London is that of Messrs. T. B. Escott & Co., which for the extent of its trade, the variety of its stock and the superiority of its goods, is entitled to more than ordinary prominence and recognition. Though numbered amongst the more recent of the establishments of the "Forest City," it has nevertheless in the short period of its existence pushed itself into public notice, and already enjoys a favorable notoriety. This house was opened on September 1st of the present year, the premises being located on York Street, near to Richmond, and comprising a large and commodious warehouse 122x40 feet in dimensions, of solid brick and three stories in height, with a basement devoted to the storage of sugar, vinegar and fish. The first flat is utilized for offices and sample rooms, as well as for shipping purposes, and the facilities here enjoyed are not surpassed by any house in London. The second floor contains a large stock of canned goods and rice, a section being set apart for the packing of

goods, while the third floor carries a large stock of teas, coffees and wooden-ware. Messrs. Escott & Co. deal extensively in canned goods, such as vegetables, fruits, fish and meats; also dried fruits, figs, dates, raisins and prunes, while a speciality is made of teas, coffees and spices. The stock carried embraces a full and complete line of groceries of fine quality, including every article necessary for a really first-class establishment, and in its comprehensive nature is fully equal to that carried by any contemporaneous house. The goods are imported at first hand, and as they are bought in large quantities for cash, customers get the full benefit of the market. Orders are promptly filled, and goods ordered from a distance are immediately despatched. The membership of this enterprising firm is constituted as follows: Messrs. T. B. Escott, J. C. Hazard, and J. H. Cole, all gentlemen of high business abilities, thoroughly acquainted with the trade; and from the conservatism of their management, this house stands to-day among the most solid and reliable establishments of London, while its future is well assured.

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REPRESENTATIVE BUSINESS MEN



**J. D. Saunby**, Manufacturer of High Grade Flours, 255 York Street.—There is no country in the world more distinguished for its flour than Canada. It is one of our leading articles of industry, and as such we have much reason to be proud of it. Our millers are men of enterprise and push—ever ready to adopt a system that will produce a finer grade of flour—with which they combine that energy which never fails to secure success. Ontario is justly esteemed the premier Province of the Dominion, and in it we produce the finest wheat. Some sections, of course, are more highly favored than others, and productive of a richer class of grain. Western Ontario, it is generally conceded, is the Goshen of Canada, its cereals being at a premium in regard to quality; and the wheat of that part of the country, of which London is the central or converging point, ranks very high in the market. It need not be wondered at, therefore, if the millers here prosper, and find a ready demand for their flour. Flour and grain are among the staple articles of commerce in London, and there is one extensively engaged as a manufacturer of flour and as a dealer in grain—Mr. J. D. Saunby, who is widely known, having been before the public for the last quarter of a century. He is proprietor of the North Branch and Blackfriars Mills; the new extension of the C. P. R., running from Woodstock to Windsor, and close to these mills, offering every facility for transport. In connection with this enterprise there is a large cooperage, where the barrels required for this business are manufactured. Mr. Saunby produces a high grade of flour, that has secured for his establishment a very high reputation. The three principal brands are: "Forest City Queen," "Tecumseh" and "Ausonia." These grades are of first-class quality, and meet with a ready sale. It is needless to say that Mr. Saunby enjoys a very large trade not only in these but in all the grades manufactured, as his goods are all of standard quality. He likewise deals very extensively in grain of all kinds, his store on York Street having a capacity of 70,000 bushels. Very large quantities, however, never reach the store. His North Branch Mills are on one of the principal roads to London, and farmers, before going into the city, sell to him there. Mr. Saunby is a native of Canada, and is an energetic and excellent man of business. He is widely known and highly respected.

**Ferguson Brothers**, Lumber Merchants, York and Ridout Streets.—The advantages afforded by London as a commercial centre, by her combined railroad routes, make it especially adapted as a lumber market, and within the past few years these advantages have been improved by the establishment of firms who have gone extensively into the handling of lumber. Among the gentlemen who have prominently embarked in this enterprise are Messrs. Ferguson Brothers, who deal in all kinds of lumber, dressed and undressed lath, shingles, cedar posts, etc. Their offices and yards are located at the corner of York and Ridout Streets, where they have excellent facilities for handling their large stocks of lumber, while they have also a branch establishment in the east end. The firm was organized by the present partners in 1878, and from the first did a good business, which has since steadily increased. As an industry the manufacture of lath and shingles holds a high place among the activities of a community, and the Messrs. Ferguson, in seeking to perfect the works necessary for the demand of the public, have established a first-class trade, while they give employment to some thirteen hands. Extra shingles are made a specialty, bill stuff is cut to order, and special inducements are offered in carload lots. The gentlemen operating this important enterprise are natives of this country; they are conversant and familiar with all the details of their business, while they are personally esteemed in commercial circles.

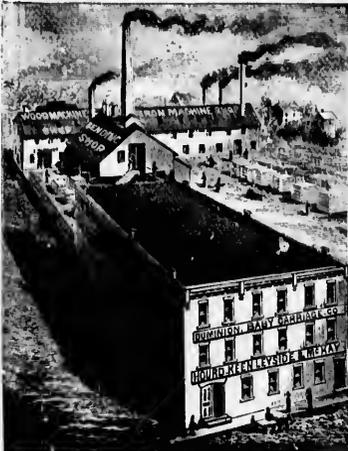
**C. E. Brydges**, Real Estate and Land Agency, Molson's Bank Building.—The steady growth of London and the rapid increase in population in western Ontario, have opened up a wide and important field of enterprise in the line of real estate. Many prominent citizens of London are engaged in this business. Amongst those well known in this line, and whom familiarity with the city and experience in these transactions have fitted so eminently for this business, is Mr. C. E. Brydges. This agency which he now controls was established by Messrs. G. B. Harris & Co., but has been under the direct management of Mr. Brydges since 1880, since when he has been a prominent and leading participant in real estate transactions. That which has contributed largely to his success has been the thoroughly reliable and methodical business principles which



carries a large stock of ware. Messrs. Escott & Co. deal in all kinds of goods, such as vegetables; also dried fruits, figs, while a specialty is made of the stock carried em- line of groceries of fine quality necessary for a really and in its comprehensive carried by any contem- goods are imported at first benefit of the market. and goods ordered from despatched. The mem- firm is constituted as t, I. C. Hazard, and J. of high business abilities, the trade; and from management; this house of solid and reliable estab- its future is well assured.

has governed his dealings with this community, and established for him a popular favor which strict probity alone can secure. Mr. Brydges is a native of England, and as a real estate and land agent he stands deservedly high in commercial circles, while his agency has the full confidence of the public.

**Dominion Baby Carriage Co.,** Hourd, Keenleyside & Mackay, 68 and 70 King Street.—Engaged most extensively in the Dominion in the manufacture of baby carriages are Messrs. Hourd, Keenleyside & Mackay, of the Dominion Baby Carriage Co., 68 and 70 King Street. Their build-



ings, outhouses and yard cover an area of half an acre, the two main buildings being respectively 45 x 80 feet and 30 x 100 feet in dimensions; both are splendid brick buildings, three stories high. This house has been established since 1866, and Messrs. Hourd, Keenleyside & Mackay are engaged in the manufacture of children's carriages and sleighs, reed rattan chairs, cradles, etc., the reed chairs having been added within the last twelve months. The latest and most improved machinery is used in the manufacture of these goods, the facilities are unequalled, and the equipment is complete. Fifty hands are employed. This house enjoys a first-class reputation, manufacturing nothing but the very best work, which is not surpassed anywhere on this continent. The "Lorne" cutters made by this firm are known all over Canada, as also their hand and clipper sleds; their chair rockers and "Royal Mails" are equally well known in every portion of the Dominion; while their chairs and cradles are marked by artistic taste in design and finish, and being at the same time most durable, places them at the front in the Canadian market. As might be expected, the trade is a very large one, and is constantly increasing. This house is represented on the road by three travellers. Messrs. Hourd, Keenleyside & Mackay are well known for their energy and perseverance, and they rank among the prominent citizens of London.

**The London Real Estate and Agency Association,** 437 Richmond Street.—The real estate interests are well represented in London,

especially by the Corporation known as the London Real Estate and Agency Association, which has been in existence since 1877, and has lately taken over the business of Wm. M. Modie & Co., of long standing as real estate agents here. It is under the most efficient and experienced management of Messrs. W. M. Moore, H. E. Nelles and Thomas A. Browne; the Association gives special attention to the following branches: acting as land agents, assignees in trust, collectors, accountants, auditors, financial agents, valuers, brokers, and auctioneers of land and stocks. Mr. Moore, who has had an experience of some fifteen or sixteen years in this line, takes complete charge of the real estate department, and acts as auctioneer of land and insolvent stocks, his long experience giving him peculiar advantages in the prosecution of these branches. He is also one of the auditors of the Huron and Erie Loan and Savings Company. Mr. H. E. Nelles, who is a Solicitor of the Supreme Court of Ontario of seventeen years' standing, and a Notary Public, was for a number of years official assignee of the county of Middlesex and city of London, under the Insolvent Act of 1875, doing in this line the largest business west of Toronto. He acts as trustee for the benefit of creditors, and has the special charge of that department of the business, as also of collections. Mr. Browne, who is an able accountant of long standing, acts as such for the Association. Loans are negotiated by this Corporation, and they also act as arbitrators on questions of real estate. They have clients in all parts of the country, and they publish periodically a list of properties which they have on their books for sale in the city and suburbs, and farming lands throughout Ontario and Manitoba.

**Fitzgerald, Scandrett & Co.,** Wholesale Grocers, 169 Dundas Street.—Few western cities in Canada are more highly favored with respect to grocery establishments—in size, purity and general excellence of stock, etc.—than London. Prominent among the wholesale and retail grocers of the "Forest City" are Messrs. Fitzgerald, Scandrett & Co., 169 Dundas Street. This house has been established for twenty-eight years, being conducted by Fitzgerald & Scandrett until 1877, when a new partner was admitted, the style of the firm being changed to its present form. Owing to the rapid increase of trade, this firm were obliged to enlarge their premises in 1882, being now 200 feet deep, with three flats. The stock carried is immense, most of which is imported direct from England, and bought for cash. A speciality is made of teas, coffees, and fancy groceries. A choice stock of wines and liquors is also constantly kept on hand; and this firm sell largely of the famous Pelee Island wines, in the county of Middlesex. They also handle Mumm's popular brands of liquors. The stock carried is of a very fine quality, and the goods can always be relied upon as being pure. As a result, Messrs. Fitzgerald, Scandrett & Co. conduct one of the largest and finest grocery trades in the city, each year bringing a fresh number of customers; and the goods being bought for cash and in very large quantities, gives this firm an advantage, in offering their goods to customers at a figure which few houses, if any, doing a retail business in London can compete against.

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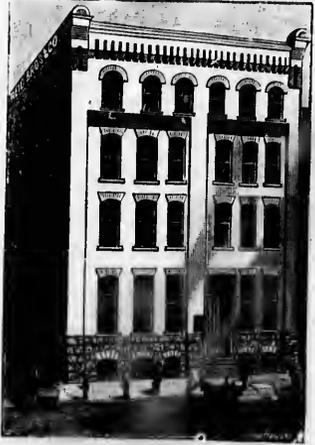
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**Bank of London in Canada:** Office, Dundas Street.—Among the youngest of our banking houses is the Bank of London in Canada. But two years in existence—for it was established in 1884—the volume of its business has steadily increased, and there is every assurance that it will form one of our stable institutions. It is under the management of an able and experienced gentleman, Mr. A. M. Smart, who is a thorough financier. The paid-up capital is \$200,000, with a reserve fund of \$50,000, so that the Bank of London in Canada is not only under competent management, but is established by a financial backing which already secures it against any immediate emergency. Last year the assets were \$1,218,769.17; this year they amount to \$1,315,000, showing an increase of \$96,230.83. The present premises of the bank are already found to be too small, and a removal to more commodious ones is immediately required. Branches will be found at Brantford, Watford, Petrolia, Dresden and Ingersoll. Following are the Board of Directors: Messrs. Henry Taylor, President; John Labatt, Vice-President; I. Danks, John Morrison, Thomas Kent, William Duffield, B. Cronyn, Thomas Long, F. B. Leys, and John Leys, Jr.

**The London Brewery,** John Labatt, proprietor, Simcoe and Talbot Streets.—One of the prominent establishments in London, the production of which is of the highest order of merit, and which is as perfectly equipped as any in the city, is the well known brewery of Mr. John Labatt, which for a number of years has been prominently identified with the beer-brewing interests of this city. The business of this house was begun in 1828, the original brewery having been built by Mr. John Balkwell, of logs cut from the surrounding forest. This being burnt down, it was rebuilt of cobblestones. In 1847 Mr. Balkwell sold out to Messrs. Labatt & Eccles. Ten years later the last named gentleman retired, and Mr. J. K. Labatt was left sole proprietor. This gentleman dying in 1866, his son, the present proprietor, succeeded to the business, and under his able management and administration the trade of the house has widely extended. In 1874 the brewery was destroyed by fire, but was rapidly rebuilt, every modern improvement in machinery and appliances being introduced in its construction; and as a result, its facilities for the production of a first-class article are all that could be desired. The premises, which are located at the corner of Simcoe and Talbot Streets, cover an extent of six acres, upon which are erected spacious and commodious buildings. The annual capacity of this enterprising establishment is over 30,000 barrels of ale and porter, and the capacity of the malthouses is about 85,000 bushels, while employment is given to some 70 hands. The quality of the beer is of a most superior nature, and is not excelled by any similar establishment on this continent. The trade of the house extends from the Atlantic to the Pacific, while a considerable quantity is exported to the United States for private consumption; the product of the house is now four times what it was in 1874, when the brewery was rebuilt. As a proof of the high character of the ales manufactured at this establishment, Mr. Labatt received at the Centennial Exhibition in 1876 three medals, and highly satisfactory reports from the judges and the members of the English Commission. In 1877 he was awarded a medal at the World's Fair, held in Sydney, Australia, and again in 1878, at the Paris Exposition, France. In fact, wherever

he has exhibited, Mr. Labatt has always obtained awards. That the products of this brewery are of the purest manufacture may be gleaned from the analytical reports of the late Professor Croft and Mr. John B. Edwards, Professor of Chemistry at Montreal, who both agree that the ales of the London Brewery are sound, pure and very superior malt liquors, containing no impurities or adulterations. Mr. John Labatt is a thoroughly practical and experienced brewer, and to that fact is due in no small degree the success of his enterprise. He was for five years in his father's brewery when he accepted a position in a large establishment in West Virginia, where his abilities soon secured him the situation of first brewer, which he retained till the outbreak of the war, when he removed to Prescott, Ontario, and there established the Prescott Brewery, afterwards returning to London. Mr. Labatt is a native of Canada, an energetic and successful business man, and a liberal-minded, public-spirited citizen, who has been closely identified with the business interests and progress of London.

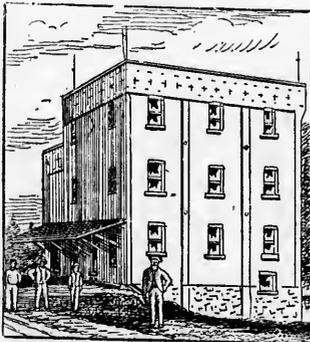
**Reid Bros. & Co.,** Wholesale Manufacturing Stationers, Clarence Street.—Among the leading manufacturing stationers of Canada are Reid Bros. & Co. This house was established in 1848 by Mr. Robert Reid, father of the present proprietors. In



1876 Mr. Reid accepted a Government position as collector of customs in this city, and during the same year the existing partnership was formed between Messrs. Robert Reid, Jr., and George M. Reid, trading under the firm name of Reid Bros. & Co. Owing to a rapidly increasing trade, and the necessity for more room than their house on Dundas Street afforded, this firm recently removed into new and very commodious premises on Clarence Street. It is a splendid white brick structure, 50x120 feet in dimensions, and is five stories high, the whole being devoted to stock and the manufacturing departments. All the most recent and improved machinery has been introduced, with every facility for turning out a very superior class of goods. They manufacture blank

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books of every description, from the smallest pass book to the largest bank ledger. A specialty is made of this department, and it can confidently be stated that Messrs. Reid Bros. & Co. are without a superior in the manufacture of blank books; and as a proof of it, their trade in this branch is not only a very large one but is constantly increasing, these goods having secured for them a wide reputation. This firm is also extensively engaged in the manufacture of paper boxes for grocers' use, for dry goods, confectioners, druggists, boots and shoes and general use; and they manufacture paper bags and oyster palls of all kinds, and also carry a very extensive stock of all the various kinds of wrapping paper and twines. These goods are all of excellent quality, and find a market in every portion of Canada. This firm carry a heavy stock of all kinds of commercial stationery and school supplies; in fact, everything relating to the paper business. This house has built up a splendid trade by the sterling principles which rule all honorable concerns; therefore this house is popular, and deservedly so.



**William Plewes, Flour Manufacturer and Grain Merchant, 151 York Street.**—Prominent among the flour manufacturers and grain merchants of London is Mr. William Plewes, who has carried on a very successful trade, principally as a flour manufacturer, for a period extending over nearly 40 years. Some 38 years ago Mr. Plewes began business at Acton, Ontario, whence he removed three years afterwards to Everton, Eramosa, and again to Bayham, Ontario, about 29 years ago; and Mr. Plewes has carried on a very successful trade in London for the past 17 years. He is proprietor of the Meadow Lillie Mills (complete roller process), Hamilton Road, producing flour which in quality is not surpassed in the Province. The capacity is 150 barrels, and the leading brands, for which there is an ever increasing demand, are "Cream," "Straight," "Tip-Top," "Plews' Extra" and "Meadow Lillie." These flours need no words of commendation, being well known in the market. Mr. Plewes deals extensively in grain, for which his store has a capacity of 40,000 bushels. A specialty is made of wheat, and as this gentleman is favorably known to the farmers, he enjoys advantages in regard to quality, etc., having a choice of the grain placed on the market, enabling him to deal under exceptional terms with his customers. Mr. Plewes, who

is an Englishman by birth, is energetic and a thoroughly competent man of business; he is widely known and highly respected.

**T. Herbert Marsh, Wholesale Dealer in Saddlery Hardware, Carriage Trimmings, etc., 96-98 Carling Street.**—The industry controlled by the gentleman whose name heads this article is a most important one, contributing as it does to the comfort and utilization of that much esteemed animal, the horse. This comprehensive business was established by Mr. Marsh some eighteen years ago, the first ten of which were spent in Toronto. In 1878 this gentleman removed to London, since when he has rapidly extended the operations of his house. He carries a very heavy stock of saddlery hardware, English oak-tanned harness leather, a very full line of fine carriage trimmings of all sorts, and whips of English, Canadian and American manufacture. The goods are bought direct in the British and foreign markets for cash, and being sold at close prices, the advantage afforded to the trade are of such a nature, that the result is a rapidly increasing connection. Mr. Marsh is also a most extensive manufacturer of horse blankets, both of jute and wool, having turned out and sold no fewer than 25,000 of them during the past year. In the jute line there is perhaps no other house on this continent carrying so heavy a stock. He also manufactures a large quantity of leather and metal bridle fronts, housings, gig saddles, collar-pads, sweat-pads, waterproof horse covers, etc. The trade of this house extends all over the Dominion, and is represented on the road by three travellers, while the quality of its goods is unsurpassed by any contemporaneous establishment. The premises, located on Carling Street, are large and commodious, being 60x100 feet in size and four stories in height. A large number of hands are employed in the factory, which is completely equipped with the latest and most improved machinery. As a business man of comprehensive views and thorough executive ability, Mr. Marsh occupies a prominent position among the representatives of London's mercantile pursuits.

**James H. Lea, Manufacturing Confectioner and Importer of Fruit, Cigars, etc., 354 Richmond Street and 350 Ridout Street.**—One of the salient features of the business men in the cities of western Ontario is their energy and push, or, as the Americans put it, "go-aheadiveness." London is no exception in this respect, but affords rather a striking example of the truth of the assertion, and Mr. James H. Lea furnishes us with a striking case in point. He began business only three years ago—1884—and he has since built up a large and representative trade, extending throughout the whole of Ontario. This is all the more remarkable, from the fact that the industry and business in which Mr. Lea is engaged are represented by very large and important houses in the leading cities of the Dominion, and whose trade extends from one end of Canada to the other. As a manufacturer of confectionery, his goods are pure, of excellent quality, and quite up to the latest and most approved makes, and his reputation is established for fine goods. Mr. Lea is largely engaged in the importation of foreign fruits, such as oranges, lemons, figs, nuts and dates, and purchasing these for cash, the trade is afforded peculiar advantages. The cigars imported are of the fine popular brands; the domestic cigars are those best known in the market; and the cigarettes are pure and delicious.

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gold, and finished with elaborate ornamentation. At the Boadley Pottery, Staffordshire, England, fifty pounds of gold are used every day in the manufacture of crockery; and some of the dinner sets bring fabulous prices. There is also a splendid collection of French bronze and terra cotta figures, Dresden and French Bisco figures, each of which is a complete work of art. Notwithstanding that W. J. Reid & Co. deal more extensively than any other in Canada in the most expensive and high class of goods, this house caters to a general trade, dealing in all classes of crockery and glassware, and buying in large quantities and for cash. Messrs. Reid & Co. are well known for their energy and enterprise.

**R. F. Lacey & Co.**, Manufacturers of Boot and Shoe Uppers, 398 Clarence Street.—The trade in boot and shoe uppers is one of primary significance. In this line of industry we have a leading and thoroughly representative house in that presided over by Messrs. R. F. Lacey & Co., who are established at 398 Clarence St., where, for the purposes of their business, they occupy a handsome three-storied brick structure. The trade of this house is widely extended, reaching from New Brunswick, to British Columbia, the business connections of the house having grown up from a widely diffused knowledge of the excellence of its products,



constituting it a most prominent establishment in the whole Dominion wherever leather is manufactured into shoes, a full line of goods especially adapted to the many phases of the trade being kept constantly in supply. This establishment dates its inception to 1876, having been started by the present proprietors. The senior partner, Mr. R. F. Lacey, who is a native of England, served his apprenticeship with Messrs. Cyrus and James Clark, of the town of Street, Somersetshire, afterwards being engaged for seven years with Messrs. Derham Bros., of Bristol. He has now been a resident in this country for 17 years. Mr. S. G. Lacey, who is also a native of the Old Country, is a practical cutter and fitter, having learned his trade in London and Detroit.

**Allen A. Newmon**, Boots and Shoes, 719 Richmond Street.—In connection with the boot and shoe trade of this city, the house of Mr. A. A. Newmon, located at 719 Richmond Street, is worthy of more than a passing notice. At this establishment a full line of higher grades of boots and shoes is always on hand, the leading specialty being custom work, in which none but first-class workmen are employed, and for which the proprietor has acquired a well-merited fame in this city. Four years ago Mr. Newmon commenced operations on his own account, with no other encouragement than an indomitable determination to succeed, but has had a pleasing and gratifying success, which has placed him in the position which he now holds as a thoroughly reliable tradesman in this line of business. Mr. Newmon has a large and varied stock of ladies', gents' and chil-

dren's boots, shoes and rubbers, which he is selling at most moderate figures, and which defy competition. In all cases a perfect fit is guaranteed, or no sale, while all goods are warranted as represented. Mr. Newmon is a native of this country, and has been a resident in London for the last four years, where by his energy and enterprise he has built up his present satisfactory trade.

**William M. Dwyer**, Marble Works, 589 and 591 Richmond Street.—Sculpture is an art which has ever been held in esteem by all civilized nations, and occupies an important position, viewed as an industry which produces articles of practical utility. The Victoria Park Marble Works, of which Mr. William M. Dwyer is proprietor, is a representative establishment, where are manufactured marble mantles, all kinds of monuments, headstones, slabs and marble works in general. Mr. Dwyer also deals in New Brunswick, South Renfrew and Queenstown granite. The premises occupied by this industry are located at 589 Richmond Street, where every facility is enjoyed for the efficient execution of this work. He manufactures every kind of marble work, employing none but skilled workmen, and turning out some of the most beautiful specimens of artistic work to be found in western Ontario. There are few families but so, one time or other have the mournful task of erecting a monument over the grave of some dear deceased; in consulting Mr. Dwyer, they will at the same time best consult their own interests, and at his hands will receive every satisfaction. This business was established in 1871. The office and store-room are 60x32 feet in dimensions, and the workshop 160x32. Mr. Dwyer is a native of Ireland, but has been a resident of London for the last 27 years. He is a thoroughly practical stone-cutter, marble worker and designer, and enjoys a large trade.

**John D. Le Bel**, Lumber Merchant, Wholesale Yards at Goderich.—The city of London being an important centre for the trade in lumber, a liberal record of this branch, and the advantages possessed by prominent dealers in this line of business, must necessarily form an important link in the chain of the business and commercial importance of the "Forest City." With the improved condition of the country the nominal energies assert themselves, and stimulate that enterprise which results in the steady and rapid growth of the Dominion. With the builders actively employed, as indicated in the growth of our own city and the improving condition of the country in general, the demand for lumber promises a future of unprecedented activity. Among the industrial pursuits of our country, none is more entitled to a comprehensive and thorough notice than that of lumber, and in this important branch we find a thoroughly representative house in that of Mr. J. D. Le Bel. This gentleman has for several years been prominently identified with the lumbering interests of this section, and now conducts a large business in the wholesale lumber trade, while the facilities he enjoys, and his large transactions, give him a prominence among the leading business men of the city. The trade of the house has been subject to those influences which have affected the interests of all enterprises and mercantile transactions during the time of its existence, and yet has maintained a gradually increasing business until its present annual transactions entitle it to rank as a prominent establishment in the lumber trade. Mr. Le Bel is a native of Lower Canada, and is a gentleman of experience, with ample capital.

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bers, which he is selling at a price which defies competition. His work is guaranteed, or no sale, and is not to be represented. Mr. [Name] is from this country, and has been a resident here for the last four years, where by his efforts he has built up his present

Marble Works, 589 and 591 [Address] is an art which has been practiced by all civilized nations, and is now viewed as an industry of practical utility. The works, of which Mr. William [Name] is a representative established and repaired marble mantles, all kinds of stones, slabs and marble. Mr. [Name] also deals in New York and Queenstown granite. The works in this industry are located in [Address] where every facility is afforded for the execution of this work. He employs men for marble work, employing men and turning out some of the finest and most artistic work to be seen in the city.

There are few families in the city who are not mourning the loss of some dear deceased; and they will at the same time be anxious to have their interests, and at his hands. This business was established in [Address] office and store-room are in [Address] and the workshop 160x32. Mr. [Name] is from Ireland, but has been a resident here for the last 27 years. He is a cutter, marble worker and tradesman.

Member Merchant, Wholesale Lumber, [Address] of the city of London being an expert in lumber, a liberal knowledge of the advantages possessed by his line of business, must be a link in the chain of the importance of the "Forest City" condition of the country and themselves, and stimulate the interest in the steady and rapid growth of our own city. With the builders actively engaged in the growth of our own city, Mr. [Name] promises a future of no small importance. He offers more than the industrial purchaser more entitled to a commodity than that of lumber, which we find a thoroughly reliable article at Mr. J. D. Le Bel's. Several years have promised a large business in the lumber trade, and the facilities he enjoys, give him a prominence among the men of the city. The subject of those influences which are the result of the time of its existence, and the gradually increasing business transactions entitle it to a prominent position in the lumber trade of Lower Canada, and with ample capital.

**Forest City Business College.** Messrs. Westervelt & York, proprietors, corner Richmond and King Streets.—It is but of recent years that a proper and systematic code of instruction has been drawn out for the edification of our young men and women in business and commercial departments. In this line London has taken a strong initiative amongst the cities of the Dominion, and may justly claim to possess the model business training school of Canada, known as the Forest City Business College. The proprietors of this now well-known institution located in London some sixteen months ago, since when they have earned for their institution a most enviable reputation, while its popularity has steadily increased, a fact proved by the constant access of new pupils. Mr. J. W. Westervelt, the principal of the establishment, is a gentleman of wide experience and business habits, having formerly been principal and founder of the Business College connected with the Baptist Literary College, Woodstock; while for five years he was special teacher of book-keeping and penmanship in the Brantford city schools. Mr. J. H. W. York, the secretary, was formerly with the law firm of Messrs. Wilson & Evans, Meaford, Ont. This gentleman is a teacher of eight years' experience, and is well versed in all commercial matters. Prior to locating in London, he was instructor in business papers, correspondence, book-keeping, etc., at the Woodstock Business College. In addition to these two gentlemen, Mr. G. M. Evans, a practical accountant, is in charge of the Junior Department; Mr. H. T. Smith is teacher of penmanship and type-writing; while Mr. T. H. Luscombe, barrister, is lecturer on commercial law. The College is divided into several departments—Junior, Intermediate and Senior—occupying separate rooms, general instruction being given in book-keeping, business and ornamental penmanship, practical arithmetic, banking, business practice, commercial law, correspondence, shorthand, etc. The training here given is useful to either sex, no matter what his or her occupation may be; and certain it is that those who have undergone the graduating course at the Forest City Business College, will, from that very fact, have the strongest credentials in seeking a position in a commercial or mercantile house. Messrs. Westervelt and York are both gentlemen of wide and enlightened views, and are highly esteemed in business and social circles in the "Forest City."

**The Ontario Investment Association (Limited):** Office, Richmond Street.—Among the leading loan companies of London a place must be given to the Ontario Investment Association (Limited). Loans are effected on real estate, municipal and



Government debentures, in which line this Company conducts a large and widely extended business. As the Ontario Investment Association is largely dependent on sterling money for its funds, it absorbs by the sale of its sterling debentures a very large amount of British capital. The earnings for the year 1885 were \$146,246.21 (£30,050 11s. 11d.), being equal to about 7% on the average amount invested. At the close of the same year the total assets of the Association were \$2,413,958.39, of which \$1,535,673.07 were loans on mortgages on real estate, \$470,046.44 loans on debentures, and \$307,774.99 loans on mortgage companies' stocks. With regard to the negotiation of loans, the usual rule is to advance fifty per cent. of the inspector's cash valuation, and on being satisfied as to the sufficiency of the security, loans are carried through promptly and at a reasonable sum. Mr. Henry Taylor, the energetic and efficient Manager, has all along displayed much zeal in the interests of the Association, and we are satisfied that no one more competent could be found for the position. Following are the Board of Directors: Messrs. Charles Murray, President; Samuel Crawford, Vice-President; C. F. Goodhue, Benj. Cronyn, W. R. Meredith, Q.C., M.P.F.; F. A. Fitzgerald, Daniel Macfie, Henry Taylor, John Labatt, John Elliott, Isaiah Danks, Hugh Brodie. The Solicitors are Messrs. Cronyn & Greenless; Counsel, W. R. Meredith, Esq., Q.C., M.P.P. The Bankers in Canada are the Bank of London in Canada and the Federal

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Bank of Canada. In Great Britain the Bankers are the National Bank of Scotland, Limited; and the General Agents in Great Britain, Messrs. Paulin, Sorley & Martin, 26 George Street, Edinburgh.

**W. H. Bartram**, Barrister, etc.—Though dealing more immediately with commercial pursuits, it has been deemed fit and proper that in this comprehensive work the legal profession should have due



representation, for in no small degree is the fabric of commerce dependent on the constitution of the law. Amongst the well known and notable representatives of the learned profession of the law, is Mr. W. H. Bartram. This gentleman, who was born at Cheltenham, Gloucestershire, England, commenced the study of law with Mr. P. T. Worthington, at Windsor, Ont., afterwards with Crown Attorney Hutchinson, in London, and subsequently with Judge Elliott. He was admitted as an attorney in 1871, and was called to the Bar in the Easter Term, 1871. He then entered into partnership with Mr. Charles Hutchinson, under the firm title of Hutchinson & Bartram, which was dissolved in 1874, when Mr. Bartram associated with him Mr. Frank Love, the firm being Bartram & Love. In 1877 this partnership was dissolved, and Mr. Bartram has since continued his extensive practice alone. He is a Commissioner in Ontario for taking affidavits to be used in Manitoba, and also a Notary Public. He holds the position of Registrar of the Law Department of the Western University; he was Reeve for London West for three years, and is now Solicitor for that Corporation. Mr. Bartram has been President of the St. George's Society, of London, and last August, when the North American St. George's Union held its Convention in London, he was elected first Vice-President of the Union, to hold office until the next meeting of the Convention in Philadelphia. The *London Free Press* published a likeness of Mr. Bartram and other officers.

**Canada Life Assurance Co.**, 385 Richmond Street, J. G. Brewer, agent.—The position occupied

by the above named Company in this community is such, that in depicting the commercial and manufacturing interests of London, it would be manifestly impossible to omit mention of an institution that adds so materially to the stability and representative enterprises of this Dominion. Above all other companies doing business in life insurance in this Dominion the Canada Life Assurance Company stands pre-eminently forward. The operations of this institution extend through all parts of the Dominion, and the business transacted by it more than doubles that of any other two companies put together. The Canada Life Assurance Company was established in 1847, with headquarters at Hamilton, and from its inception to the present time, the career of this Company under careful conservative management has proved a successful one in the highest sense, as may be inferred from the fact that the capital and funds of the Company at the date of its last report were over \$3,000,000, with an annual income of over \$1,400,000. The head offices at Hamilton comprise one of the handsomest structures in the Dominion, and form the chief adornment of the "Ambitious City." The Canada Life issues policies on all approved systems, having a thoroughly sound financial basis, and, as in the case of assurance by ten annual payments for a policy payable at death, at rates which no rival company can beat. The Canada Life is essentially a national institution of which we may all be proud, and intending assurers, having the interest of our home establishments at heart, should without hesitation accept the liberal terms of insurance offered by the Company. The executive officers are Mr. A. G. Ramsay, President; M. F. W. Gates, Vice-President; and Mr. R. Hills, Secretary; while the list of directors embraces some of the most prominent, successful and well known business men and capitalists of the Dominion, sufficient in itself to form a guarantee of success to any great enterprise. The London branch, with offices at 435 Richmond Street, is under the superintendence of Mr. J. Griffith Brewer, under whose able administration the business of the Company is well looked after in the "Forest City." Mr. Brewer, who is the youngest son of the late Commander Thomas Brewer, R. N., was born in Cornwall, England, in 1838; he was educated at Hurst-Pierpoint College, and prior to coming to this country he was sixteen years with the European Assurance Co., of London, England. He has now been with the Canada Life since 1870. He is a gentleman highly popular and respected in business and social circles, and makes an able representative for the Company with which he is associated.

**Frank Kirchner**, Bill Poster, Rooms 13 and 14 Strong's Block.—There is a decided art in advertising, and a most popular medium for attracting public attention is that of bill posting. In the posting of bills there is also an art, and a wide field for industry. The old and reliable bill poster of London is Mr. Frank Kirchner, who controls all the prominent bill boards in the city, and has under him an efficient staff of assistants, who in a remarkably short space of time will have the desired bills pasted in all conspicuous parts of the city. Mr. Kirchner occupies offices at 13 and 14 Strong's Block, Dundas Street, and established his business in 1882. He was formerly connected with the firm of Messrs. Manville & Brown, auctioneers and commission merchants, of this city, and at one time carried on an extensive dray business. Mr. Kirchner is an old resident of this city, and is well known in London.

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Company in this community is the commercial and manufacturing, it would be manifestly one of an institution that adds to the prestige and representative enter-

Above all other companies in this Dominion the company stands pre-eminently as one of this institution extending its Dominion, and the business it does doubles that of any other. The Canada Life is established in 1847, with its office in London, and from its inception to the present it has proved a successful one. The head office of the Company at the date of the issue of this paper was over \$5,000,000, with an income of \$400,000. The head office is one of the handsomest in the Dominion, and forms the chief office of the company. The Canada Life has approved systems, having a basis, and, as in the case of all other policies, it is essentially a national institution, and intending to establish itself in every part of the Dominion without hesitation. The Canada Life is offered by the Company, and is a guarantee of success. The London branch, with its office in the Strand, is under the supervision of Mr. Brewer, under whose able management the Company is well known in London. Mr. Brewer, who is late Commander Thomas in Cornwall, England, in 1847, at Hurst-Pierpoint College, is a country he was sixteen years in the Assurance Co., of London, and has been with the Canada Life for twenty years. He is a gentleman highly popular and well known in all social circles, and makes the Company with which

Mr. Kirchner occupies the office in the Block, Dundas Street, West, in 1882. He was formerly of Messrs. Manville & Co., commission merchants, of London, and was carried on an extensive business in London.

**Tackaberry & Wigmore**, Manufacturers and Importers of Harness, Saddles, Trunks, Valises, etc., Wholesale and Retail, 356 Richmond Street.—Manufacturers of such goods, both in the way of business and pleasure, to that noble animal the horse, that any industry which has for its object the supplying of the horse with harness, saddles or trappings for his better utilization, should surely be regarded in the light of a public benefactor. At least in a comprehensive work of this nature, dealing with the manufactures and industries of our country, due recognition must be paid to this important enterprise. Amongst those prominently engaged in this branch of industry in the "Forest City" the firm of Messrs. Tackaberry & Wigmore must be regarded as essentially a representative one. This establishment dates its inception back to 1856, when it was first founded by Mr. A. Loughrey, till in 1867 he associated with him Mr. William Tackaberry, trading under the firm name of Loughrey & Tackaberry. In October, 1884, the first named retired, and Mr. Tackaberry continued to carry on the business under the old title till this year, when Mr. A. S. Wigmore was admitted into partnership, the constitution of the firm then being Tackaberry and Wigmore. The stock, which is a large and complete one, includes harness, saddlery, trunks, whips, bags, valises and horse clothing of a superior quality, a specially being made of whips, sample trunks and cases. This firm import extensively English saddles and bridles and riding whips of all kinds, all of the best make and from the leading manufacturers. The trade of this house is a widely extended one, their products finding their way into all parts of the Dominion, while they also export to England, India, Australia, New Zealand and the North-West Territories. The harness manufactured by this firm is all hand-made, and has secured for the house a most enviable reputation. Constant employment is given to fifteen skilled workmen at their factory on King Street, which has a depth of 100 feet. Messrs. Tackaberry & Wigmore rank amongst the leading harness makers of Canada, while in their own city they are personally respected and esteemed.

**Bowman & Co.**, Coal, Wood, Coke, etc.: office, 402 Richmond Street.—The excellent facilities for shipping enjoyed by London have made it an important point for supplying other sections of the Dominion with coal; hence this business forms an interest of no inconsiderable value. The most important representatives of this branch of business in the "Forest City" are Messrs. Bowman & Co., who established this business some twelve years ago, and they are to-day the largest wholesale shippers in Canada. Few enterprises in London have had a relatively larger growth, the trade of the house having been an annually increasing one. This firm now do a leading business, as wholesale shippers by rail and vessel, to all points of Canada, of both anthracite and bituminous coal, obtained from the principal American mines, both east and west. Their retail business through the city and suburbs is also large, twelve horses and carts being kept for that purpose. In addition to coal Messrs. Bowman & Co. also handle large quantities of wood and coke, and contract for supplies of sewer pipes and cements. It takes 1,000 cars to transport their yearly freight to London market alone. Their yards are located at 242, 243 and 247 Bathurst Street, and are connected with the railway by switches. Mr. William Bowman, the senior partner of the firm, is a native of Liverpool, England, while his son was born in London, England.

Both gentlemen are well known in the city, and are highly respected in both business and social communities. Mr. William Bowman is also President of the Canada Chemical Company, whose extensive works are on Rectory Street.

**Grant House**, 280½, 282 and 284 Dundas Street, J. C. Grant, proprietor.—Among the hotels of this city there are none enjoying a higher reputation for the embodiment of all those essentials to a first-class house than that of the Grant House, situated on



Dundas Street, near Wellington Street. Eligibly and conveniently located, within a short distance of the wholesale and retail trade centres of the city, the Grant House affords to visitors and other inducements which cannot be excelled by any other house in the city. It is a substantial brick building five stories in height, and, from an architectural point of view, presents an imposing appearance. On the first floor is the office, dining room, reading and writing rooms, large sample rooms, a barber's shop, and well appointed bar. On the second floor are public and private parlors, and *en suite*. The remaining floors are occupied by sleeping apartments, and provide accommodation for from sixty to seventy guests; they are well lighted, ventilated and heated by steam, and furnished in the most complete and elegant manner, the furniture and upholstery being of modern design and finish. The bedrooms are especially large and lofty. The dining room has ample seating capacity, and the *cuisine* is under the supervision of competent and experienced assistants. The building covers a large area, and is fitted up with all modern conveniences and improvements, including steam-heating apparatus, baths, telephone, gas and electric light. A free bus meets all trains, this establishment being the only one in the city which provides this convenience. The Grant House dates its inception as a hotel to April of last year; since which time it has rapidly grown in public favor, and now enjoys a wide patronage and an enviable reputation. Mr. Grant, the general proprietor of the house, is an old hotel man, and has had a large experience in public life. He was for many years the proprietor of the Clarence House in this city. The rates of this hotel are one dollar per day, with special terms to boarders. To visitors as well as to residents in London this house offers peculiar attractions in the way of home comforts and attention. Mr. Grant is a native of Ireland, and is deservedly popular with all classes, possessing a thorough familiarity with all the details and requirements of the business necessary for success.

**Pethick & McDonald**, Merchant Tailors and Gents' Furnishings, 393 Richmond Street.—A most necessary institution in all communities is a first-class and thoroughly reliable tailoring establishment. In this line London is well represented; and the



leading and most fashionable houses is that of Messrs. Pethick & McDonald, who have obtained an enviable reputation for neat and superior styles and fits in gentlemen's garments. They occupy large premises at 393 Richmond Street, where they carry a large stock of piece goods, embracing cloths and all latest styles of fabrics for gentlemen's coats, pants, vests or suits; and being thoroughly experienced in this department, their patrons are guaranteed neat and perfect fits in all cases. They employ only experienced assistants, so that first-class workmanship is one of their leading characteristics. These excel-

lencies have given to them the best class of trade in this city, their annual business being a very large one. This business was established by the present firm in 1879; they keep none but the best of goods, importing French, English, Irish and Scotch cloths and tweeds, as well as having on hand a very large stock of the best Canadian tweeds. Messrs. Pethick & McDonald also deal in all kinds of gents' furnishing goods, and make a speciality of shirts to order. Gentlemen will here find every article needed for the complete equipment of a wardrobe, and all goods are of superior quality and make. Of the members of this firm Mr. Pethick is a native of England, while Mr. McDonald was born in Nova Scotia.

**The Federal Life Assurance Co.,** W. H. Rae, Agent, Masonic Temple.—Insurance may now be regarded as an absolute necessity, both in fire and life, for every right thinking business man, and it only behoves the would-be assurer to satisfy himself of the stability of the company with which he purposes insuring. Amongst the insurance institutions which in the present progressive age have deviated from the lines of the old level premium plan, must be mentioned the Federal Life, of Hamilton. This Company bases its insurance on what is known as the Homans Plan, as devised, after careful examination and deduction, by Mr. Sheppard Homans. The guarantee capital is \$700,000, while the sum of \$54,633 is deposited with the Government for the security of the policy-holders, thus affording the insured ample protection. The chief features of the Homans Plan are: (1) positive insurance; (2) it allows the insured to retain in his own business the large sums required for reserves on the level premium system; (3) the insurance is obtained on a purely mutual plan at its actual demonstrated cost. Since it went into operation, it has received the hearty approval and support of many of the leading citizens

in all sections where offices have been established. In addition to the system of paying insurance in case of death, the Company also constitutes a safety of guaranty fund. The insurance reserve is ascertained upon precisely the same principles as those employed in ascertaining the reserve liability upon other life insurance contracts. Its table of rates is carefully prepared upon a basis enabling it to meet every promise made, and not merely for the purpose of getting insurance and trusting to luck for the future. Its reserve gives it all the elements of strength claimed by high rate companies. An entrance and examination fee is charged on membership (payable only once), in addition to a small advance premium. Subsequent payments to renew and extend the insurance will be \$3 for each \$1,000 insured, each year for expenses, and mortuary premiums, not to exceed twelve in any one year, at the rate set opposite the actual age, as shown in table, which at 25 is only \$11, and at 49, \$1.31. These mortuary premiums and expenses charges may be paid quarterly or half yearly, and are adjusted at each renewal in accordance with the actual mortality experienced by the Company. Mr. Sheppard Homans, the author of this plan, is well known in insurance circles throughout this continent. He was eighteen years actuary of the "Mutual Life," the largest life insurance company in the world, and is consulting actuary for a number of Canadian and American companies. The agent for this Company in London is Mr. W. H. Rae, a gentleman well versed in insurance business, and one who will be pleased to give intending insurers every information concerning his institution, by which they may obtain assurance at greatly reduced rates.

**T. Brenton**, Furniture, 385 and 387 Talbot St.—In the list of industries in the "Forest City" that of furniture takes a prominent position, and amongst the houses engaged in this branch of business that of Mr. J. Brenton is entitled to due notice and recognition. Whether an intending housekeeper may require a large or small quantity of goods in this line, the establishment of Mr. Brenton can always be depended on to give the utmost satisfaction. The premises occupied by this gentleman are located at 385 and 387 Talbot Street, and comprise two large and spacious establishments three stories in height, fully stocked with a great variety of almost indispensable articles of furniture and upholstered goods, which combine use, comfort and adornment to the home. In this large and diversified stock may be found common and extension tables, parlor and chamber suites, centre tables, dressing cases, buffets, lounges, and every description of upholstered furniture. This house is also prepared to manufacture furniture to order, and guarantee it exactly according to the specified requirements. In addition to furniture Mr. Brenton also keeps a large and varied assortment of stoves of the most popular and favorite makes, thorough reliable and economical. This business dates its inception back to some seventeen years ago, and is entirely due to the personal energy and enterprise of Mr. Brenton that this establishment now enjoys so wide a popularity. This gentleman is a native of England, and has been a resident of this country for nineteen years. On first landing he engaged in agricultural work, and by his indomitable perseverance he has raised himself step by step into his present position. The history of Mr. Brenton fully exemplifies the career opened to any young man who, like him, follows the same path in industry and integrity.

**D. Darville**, Thames St.—Completion of the resource western population compatible with detail those upon the in city and Pr of this wor actively which has this countr D. Darville of the firm individual present cor are located and spacious hands are a manufacture threshing n of improved cider mills, and repair civilization ing of me amount of l by the subs in the place Mr. Darville which take industries o and ample appliances prompt disc executed. I Its product excellence more than a business car holds a prom of London, improved b and which l and the ma are perfectly advantage McCloskey a wide repu features fro Darville, the of England in 1882 was this country

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**John Ferguson & Sons, Furniture Manufacturers and Funeral Directors, 180 King Street.**—This house was established by John Ferguson thirty years ago, and in 1884 he admitted his sons, trading under the firm name of John Ferguson & Sons. No better furniture is manufactured in this country than



that made by this firm, and as funeral directors they are without a rival. They turn out furniture of the most elaborate and expensive kind down to that commonly used in the kitchen, the whole being of first-class quality. They do upholstering work likewise, importing all the material used. The factory is fully equipped in every respect with the latest and most improved machinery, and their warehouses are well worth a visit. Their premises, which are large and commodious, cover an area of 60x120 feet and are four stories high, the building being a substantial white brick structure. On the ground floor one section, 30x60 feet in dimensions, is devoted to the undertaking department, reception room and upholstered goods, below which is the morgue; the other portion, of equal dimensions, is the wareroom, devoted to sideboards, extension tables, hall racks, bureaus, etc.; and behind that again is the fitting up and packing room. On the second flat one portion, 30x60 feet, is set apart for all kinds of bedroom suites, and the other for all kinds of parlor suites, easy chairs and lounges. This department is under the immediate supervision of Mr. James Ferguson, one of the partners, who has had excellent experience, having been for some time in the employ of the great firm of Shoalbreed & Co., of London, England. Behind this department, 30x60 feet, all kinds of wool, hair and grass mattresses are made, and immediately above, 60x60, is the stock room; and still further up is the furnishing room, occupying one portion and upholstered goods occupying the other, and immediately behind is the unfinished goods room. Descending by the back, we arrive at the cabinet makers' room, where all kinds of furniture is put up; and below this is the machine room, fully equipped with the most improved ma-

chinery; still descending to the flat below is the department where the rough material is prepared for the machine room; and now we are in the vicinity of the engine room and drying kiln, in the rear of which is the large lumber yard. Forming a wing to the west is a room, 30x60 feet, devoted to such stock as tow, fibre, excelsior, etc.; in fact, everything for upholstering work. The whole extent of ground covered is 300x60 feet. As might naturally be expected, this firm enjoys a very large trade, and take the lead in the retail trade. Every article turned out is guaranteed, and quality, price and all considered, we know of no better furniture establishment with which to trade than that of John Ferguson & Sons. Mr. John Ferguson, the founder, who has been active in the interests of the public as in those of his own business, was for several years an Alderman of London, discharging the functions that position involved in a spirit of impartiality and disinterestedness; he has also been President of the St. Andrew's Society; and is now the incumbent of the presidency of the Undertakers' Association of Canada.

**Bon Ton Livery, Robert Heuston, Wellington Street.**—It is essential that a city of London's proportions and importance have livery establishments should be well represented. Happily, a number of such, alike creditable to the city and the proprietors, are here, and prominent among them is the well-known "Bon Ton Livery," Wellington Street, of which Mr. Robert Heuston is the proprietor. The Bon Ton is well known in sporting circles, and to the better class of citizens who are in the habit of patronizing such establishments. The building occupied as the livery is a substantial brick structure, being the finest of the kind in London, and the stables are well appointed with all modern conveniences. There are twenty-five horses altogether, and fifty vehicles of every description. The horses are always in first class condition, being always well kept, spirited, and of a stylish gait, among the number being the celebrated Lady Heuston, which has made an admirable record, having won the one and a quarter mile race and the two and a half miles steeple chase of the London Newmarket track in October of last year. The horses are generally well-bred, splendid roadsters, and here are to be found the best matched pairs of horses in London. The carriages, etc., are of the latest make, and have always a fresh appearance; and Mr. Heuston, who is very popular and extensively patronized, is ever courteous and obliging, and endeavors to anticipate the wants of the public.

**R. Arscott & Co., Tanners, Market Square.**—An important enterprise amongst our national industries is that of a tannery, and in this line London contains some leading houses, amongst which that of Messrs. R. Arscott & Co. is deserving of all recognition as a thoroughly representative establishment. This business dates its inception back to some twenty-five years ago, during which time the trade of the house has surely and steadily increased. Messrs. Arscott & Co. do a general business as tanners, while they are also manufacturers of lard and neat's-foot oil, and dealers in hides, skins, wools, tallow, bones, etc. This establishment compares favorably with other

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the same line in western Ontario, their returns showing that their work is duly and well appreciated. Their oils have also a wide reputation, and the general business of this old and reliable firm is in every department on a most satisfactory footing, while in satisfying the demands of a large portion of the consumers of leather, Messrs. R. Arscott & Co. have found a congenial avocation. The constitution of this firm is made up of Messrs. J. H. Elliott and R. Arscott; both these gentlemen are natives of England, and are widely known and respected in this section of the country.

**E. A. Taylor,** Bookseller, Stationer, etc., 180 Dundas Street.—In all the wide range of industrial pursuits there is not a more interesting occupation than that of the bookseller, upon which the education of the masses and the enlightenment of the citizens of this country in a large manner depend. Mr. E. A. Taylor, the proprietor of this enterprise, started it in the year 1858, and by the use of the most effective and energetic business methods has succeeded in building up a trade connection of which he may justly be proud, and one which ranks as the leading establishment of its kind in London. Mr. Taylor's late premises were located on Richmond Street, above Dundas, but the increasing demands of his business necessitated his removal to larger quarters. As a result he has recently moved to 180 Dundas Street, where he makes use of a large store, 18 x 100 feet in dimensions, which is fully stocked with works of the most popular authors, magazines, periodicals and general literature, all of a high class and order, which include classical, biographical, historical, scientific and artistic volumes, as well as works of fiction, romance, poetry and religion, all offered at remarkably low figures. Mr. Taylor also carries a complete line of stationery, plain, fancy and commercial paper, as well as blank books of all kinds. The leading newspapers can always be obtained here, and foreign ones to order. Mr. Taylor is a native of Eaton, in the Province of Quebec, but has been a resident of this city for 28 years. He is a gentleman of energetic and accomplished business habits, and prompt and reliable in all transactions.

**St. Nicholas Hotel,** Carling Street, H. Popham, proprietor.—Probably there is no city in Canada which is better supplied with hotels and restaurants than the city of London; they are to be found on every hand, and there is nothing which adds more to the prestige of the place than its accommodation for visitors and others. Amongst the restaurants of the city one stands pre-eminently forward, and is a thoroughly representative establishment in this line. The St. Nicholas Hotel, of which Mr. Henry Popham is proprietor, has a wide reputation; it is centrally and eligibly located, and is deservedly popular with merchants, clerks and professional gentlemen and the travelling public, who appreciate the advantages of first-class meals, served in neat and attractive style. The dining hall is fitted up in the best style, and has a seating capacity for some fifty guests. Being conducted upon the European plan, with meals at all hours, there is no limit to the number of guests who are daily accommodated. The bar is stocked with the finest brands of imported and domestic wines and liquors, beer, ale, etc., and the *cuisine*, under the management of competent assistants, is not excelled by any similar establishment, and as a result Mr. Popham enjoys a wide patronage. This hotel and restaurant has been under the management of

the present proprietor since 1882, though in this line Mr. Popham has had a varied experience, having formerly conducted the Club Chambers in Toronto. Mr. Popham is a native of England, and is thoroughly versed in all the details and requirements of the business in which he is engaged, while he is one of the most genial and popular of hosts.

**O. B. Graves,** Interior Decorations, Art Goods, Mirrors, Window Furnishings, Wall Papers, Borders, etc., etc., 222 Dundas Street.—Wall papers, borders and ceiling decorations form an essential in every home; hence an industry dealing in this line of goods is one of general interest. In this branch of trade we have a thoroughly representative house in that of Mr. O. B. Graves, who does a live business as an importer of wall papers, borders, ceiling decorations, window shades, spring rollers, etc. Whether considered as an industrial art or as a branch of commercial pursuit, this business is of sufficient importance to call for a favorable notice in a work of this kind. This establishment dates its inception back to 1860, having been started in that year by its present proprietor on Richmond Street, who afterwards removed to his present premises in Oddfellows' Block, 222 Dundas Street. The advantages of this house enable Mr. Graves to supply any article in the line at bottom prices. He imports mirror glass from England, as well as wall paper from England, France and the United States, of the most improved design and style. The manufacture of picture frames, casels and art furniture, etc., is an important and prominent branch of industry of the house. The goods supplied stand pre-eminently in the front rank for artistic design and excellence of workmanship. This establishment is a most comprehensive one, and includes a great variety of Christmas and New Year cards, plaques and push frames imported from England, France, Germany and United States; while a speciality is made of artists' materials, of which a full line is kept constantly on hand. The picture display is a prominent feature of this establishment, and is well worthy of a visit from strangers and visitors to the city. The store and show room occupied for the pursuit of this business are 100x30 feet in dimensions, and here window shades and poles, oak and bronze mouldings, together with other branches of this industry, are actively manufactured. Mr. Graves is a native of Ireland, and his large trade has been secured by a system of operations conducted upon the strictest principles of mercantile integrity.



**Fred. Rowland,** Pork Packer, etc.: office, 3 Oddfellows' Hall.—For some years past the city of London has been known far and wide for the excellence of its beef and pork. Prominent among the establishments engaged in the packing and provision business is that of Mr. Fred. Rowland, whose facilities for conducting this business are extensive and ample. This gentleman began business in 1852 in a comparatively small way, but with a thorough knowledge of the business, and with business ability he has

become one of the leading packers of meat in this section. Mr. Rowland is an extensive manufacturer and dealer in bacon, hams, and fancy cured meats, barrelled pork, lard, etc., and in this important line of industry he is the oldest established merchant in the city. He carries a heavy stock, and does a large city and widely extended business. His packing house is located at the corner of William and Bathurst Streets, where he has every convenience and a spacious ice house for carrying on his business. The brand of hams here turned out has a wide reputation, while a very superior quality of lard is produced. The packing house is fitted throughout with all necessary machinery and appliances; is furnished with steam power, which supplies motive power to the sausage cutters, the press and pork cutters. Mr. Rowland is a native of England, and has been a resident of this country for 45 years, 35 of which have been spent in London. He is a gentleman of enterprising business habits, and thoroughly understands every branch of the industry in which he is engaged, and which he has developed to its present proportions.



**Hunt Brothers**, Produce, Coal and Commission Merchants: office, 363 Richmond Street.—Prominent among the most enterprising and successful of London's merchants are Messrs. Hunt Brothers. Inheriting the substantial business left them by their father, the late Charles H. Hunt, in 1871—who established the City Mills in 1856, and carried on a large coal and wood trade—they have built up a trade, as millers and merchants, at once unique and representative. The City Mills, situated at the south branch of the River Thames, were rebuilt in 1884-85, when the complete roller process was introduced, with a capacity of 150 barrels; and the flour manufactured is of a quality that secures it a ready sale in the market. The "Diamond Patent," "Anglo-American Patent" and "Iroquois," are grades that have become household words among those dealing in the article of flour; the "City Bakers," a fine grade manufactured for the Montreal trade, and the "Iroquois" brand being entirely exported to Glasgow. A large number of men are constantly employed at the mills, which have been kept running night and day in order to keep up with the demand. Exclusive of the large export trade, the home market for the products of the City Mills extends over the Eastern Provinces and Ontario. Messrs. Hunt Brothers deal extensively in produce, having a warehouse on the G. T. R. track here, also one at Ilderton on the London, Huron & Bruce Railroad, and are also proprietors of the City Elevator. At their coal and wood yard, situated at 88 Bathurst St., is carried on the largest trade in the city of coal. They dispose of from 7,000 to 8,000 tons of that article per year, and 2,000 cords of wood. They are the exclusive agents in London for the Delaware and Hudson anthracite coal, as also for the Royal Coal & Mining Company, miners of the celebrated Brier Hill Hocking Coal, Columbus, Ohio. Mr. Charles B. Hunt is Vice-President of the London Coal Exchange, of which he has been a member since its inception in 1883.

### Canada Chemical Manufacturing Co.,

Rectory Street, London East.—Chemicals, entering as they do largely into various industries, and also used largely domestically, constitute a most important branch of industry. Experienced skill must be brought to bear upon it as care and attention is required at every stage. In Canada the manufacture of chemicals assumes considerable proportions, and prominent among those engaged in it is the Canada Chemical Company of London East. This Company has been established since 1867; Mr. William Bowman is President, and Mr. T. H. Smallman, Treasurer and Managing Director. The works, covering altogether some three acres, are completely equipped with the most improved appliances, the plant being perhaps the most expensive of its kind in use in Canada. The chemicals manufactured are sulphuric, nitric and muriatic acids, both commercially and chemically pure, and mixed acids for explosives. This Company is the only one manufacturing chemically pure acids in Canada; it also manufactures coppers, ammonia, glauber salts and calcined salts; it is also the only establishment in the country manufacturing acids from pure brimstone, using platinum distilling apparatus. This Company enjoys a very large trade, extending over the whole of the Dominion, owing to the purity and general excellence of the chemicals manufactured; and it may be mentioned in this connection that the manufacturing department is under the immediate supervision of Mr. J. H. Bowman, Professor of Chemistry, Western University.

**The London Drug Company**, James Douglas, Manager, 100 Dundas Street.—There is no better known drug house in Canada than that of Kerry, Watson & Co. of Montreal. For purity of goods and fair dealings their reputation has long since been established. Their trade is very large; and in order to give that attention to the western trade which its magnitude demanded, a branch house was established in this city in 1883, buying out Mr. B. A. Mitchell, than whom no one carried on a more important drug trade in the west. Two travellers are employed from this house, and since the foundation of the London Drug Company, the trade, which formerly was very large in the west, has been very considerably supplemented. What has contributed materially to the success of Kerry, Watson & Co. here, has been the energy of their Manager, Mr. James Douglas, who has had a long experience in the business, and who was for many years with the firm in Montreal. The large stock carried is imported direct from all quarters of the globe, and embraces everything relating to the trade of a retail druggist, excepting what is manufactured by the firm here, such as fluid extracts, elixirs, tinctures, citrate of magnesia, etc.; the drugs are ground at Montreal. A specialty is made of fine high class goods and druggists' sundries. An establishment in the west such as this must necessarily be a boon to the trade, as the operations are so extensive; and the imported goods being bought for cash, terms can be arranged especially advantageous to the trade. The premises are very large, having a depth of 120 feet and three stories high, the whole of which is devoted to manufacturing purposes and storage.

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**Manufacturing Co.,** East.—Chemicals, entering various industries, and also constitute a most important. Experienced skill must be as care and attention is re- In Canada the manufacture considerable proportions, and engaged in it is the Canada London East. This Company e 1867; Mr. William Bow T. H. Smallman, Treasurer r. The works, covering res, are completely equipped appliances, the plant being sive of its kind in use in n manufactured are sulphuric ds, both commercially and ed acids for explosives. This e manufacturing chemically it also manufactures cop- er salts and calcined salts; it is also the only establishment in the country manufactur- ing acids from pure brimstone, using plat- inum distilling ap- paratus. This Com- pany enjoys a very large trade, extend- ing over the whole of the purity and general excel- lence; and it may be that the manufacturing immediate supervision of Mr. sor of Chemistry, Western

**Company,** James Doug- las Street.—There is no e in Canada than that of Montreal. For purity of their reputation has long. Their trade is very large; at attention to the western le demanded, a branch house ity in 1883, buying out Mr. om no one carried on a more the west. Two travellers are, and since the foundation mpany, the trade, which for the west, has been very con- What has contributed Mr. Kerry, Watson & Co. here their Manager, Mr. James a long experience in the or many years with the firm ge stock carried is import- of the globe, and embrace e trade of a retail druggist- tured by the firm here, such inures, citrate of magnesia and Montreal. A special- class goods and druggists' ment in the west such a boon to the trade, as the ve; and the imported goods rms can be arrived at special- de. The premises are ver- of 120 feet and three storie is devoted to manufacturing,



**W. Hallé & Co.,** Importers of Pianotortes, Cabinet Organs and General Musical Merchandise, 5 and 6 Masonic Temple Buildings.—As an authority on music and musical instruments, Mr. W. Hallé occupies a pre-eminent position in western Ontario. He acquired his rudimentary knowledge of musical instruments in London, England, and coming out to Canada in 1866, opened a large music store in Chatham, Ont. Four years afterwards he removed to the "Forest City," and has since been prominently identified with every musical event of any importance in London. With a thoroughly practical and scientific knowledge of the construction of the piano, he combines the accomplishments of the musical artist. He has always taken an active interest in the London Philharmonic Society, of which he is the Treasurer. It goes without saying, therefore, that the musical instruments in which Messrs. W. Hallé & Co. deal must be of superior excellence. They are the sole agents here for Newcombe, of Toronto, and Hallett & Cumston, Boston. The Newcombes, it is needless to say, are patronized by the best piano artists in Canada, these pianos being noted for their reliable construction, their bell-like tone, with a perfect repeating check action. Referring to an exhibit of Newcombe pianos at the Colonial and Indian Exhibition, no less an authority than Henry Morley, of the Royal Academy of Music, London, said that they are, without doubt, as fine specimens of pianos as have ever seen. For such pianos to be introduced in our concert rooms in Great Britain will indeed be a treat in store." Mr. Charles T. Corke, Associate

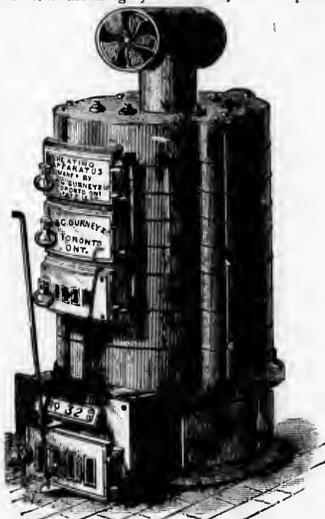
stock, and W. Dougherty & Co., makers whose instruments are well known and highly reputed. Messrs. W. Hallé & Co. conduct the leading piano business in London, and their instruments are sought after by the best musicians for recitals, while their warerooms are used for rehearsing their music.

**Edward De la Hooke,** City Passenger and Ticket Agent, 3 Masonic Temple.—The railroad facilities of Canada are now becoming so rapidly developed, that London, as an important point on several lines, is brought into direct communication with every part of the Dominion as well as of the United States, and thus there is a big field of enterprise for the ticket agent. The bustle and crowds at railway stations often prevent a traveller getting specific information as to the best and cheapest route to go in the event of a long journey, where several changes may be necessary; thus it is that the ticket agent, in the quietude of his office, is able to furnish every information and directions, while he is also enabled to issue tickets at the lowest rates. In this line of business Mr. Edward De la Hooke is popularly known, he having been for nearly 20 years in the service of the Great Western Railway of Canada, and for over 12 years of that period ticket clerk at the station here. He is the city passenger and ticket agent of the Grand Trunk Railway, and issues single and return tickets to all stations on the Grand Trunk system; and through tickets to all points in Canada, the United States and Europe. He is agent for the Curard, Inman, White Star, Dominion, and other

Royal Academy of Music, London, also said, "I am extremely pleased with all the Newcombe pianofortes I tried at the Colonial and Indian Exhibition. Both tone and touch are charming." These pianos secured the silver medal at the New Orleans Exposition in competition with the leading makers of the world. Hallett & Cumston have been before the public for 50 years, and have won an enviable reputation. Messrs. Hallé & Co. are also agents for: C. L. Thomas, Hamilton, D. W. Karn & Co., Wood-

lines of ocean steamers, all well known and favorite Atlantic liners. Mr. De la Hooke is also agent for Thomas Cook & Son's European and American tours, and those contemplating a journey, no matter to what point, cannot do better than consult this gentleman; by so doing they will assuredly be money in pocket, and will also have the satisfaction of knowing they are travelling on the best and most direct route. Mr. De la Hooke is a native of England, was educated at St. John's College, Hurstpierpoint, and came to Canada in January, 1864, bearing letters to Mr. Swinyard, the then General Manager of the Great Western Railway, who at once gave him a position in his own office. Since his residence here Mr. De la Hooke has gained the confidence and esteem of a large circle of friends in social and business life. He is a Past Master of the Masonic fraternity, and a past President of the St. George's Society.

**W. H. Heard & Co., Plumbers and Steam-Fitters, King Street.**—On no branch of trade are householders more dependent for their domestic comforts as well as for their sanitary arrangements as on that which comes under the heading of general plumbing and steam-fitting. Many are engaged in this enterprise, but it is not all that are both competent and reliable. However, amongst those who come within the category of reliability and competency



must be ranked Messrs. W. H. Heard & Co. The gentlemen constituting the membership of this firm have been engaged in their present business for the last five or six years, during which time they have gained the confidence of all for whom they have fulfilled orders, while they have also been engaged in executing the plumbing, steam-fitting and sanitary arrangements of some of the leading buildings and private houses of the "Forest City." Their establishment is located on King Street, near to Richmond, where they conduct a large business as manufacturers

and dealers in the various approved systems of heating apparatus, as well as galvanizing range boilers and stands, copper pantry sinks, lead traps and piping, electric house bells, pumps of all kinds; beer engines, artistic gas fixtures, window reflectors, globes and shades, in addition to many other articles needed for the comfort as well as the adornment of every home. The stock in hand is a most comprehensive one, and all goods are at rock-bottom prices. In this line Messrs. Heard & Co. are a recognized leading and representative house, and builders and others may safely rely on the excellence of their work. Mr. Heard is a native of Canada; he is a thoroughly practical mechanic and engineer in every department of his business.

**The Ontario Mutual Fire Insurance Co.,** P. F. Boyle, Manager, 386½ Richmond Street.—The number of fire insurance companies doing business in Canada is a large one, but the solidity of an insurance company and its promptness in paying claims is a most important point. In this respect the Ontario Mutual, which forms the subject of this sketch, is entitled to due prominence and recognition from the high character and reputation it enjoys. This Company was established in 1867 as purely mutual, its head offices being at 386½ Richmond Street, with branch agencies throughout Ontario, to which Province its field of operation is confined. Since its foundation this Company has enjoyed a large business, which it has regularly maintained, a fact which cannot be said of all companies at the present time. This institution is conducted under a board of directors, two of whom retire annually in rotation, but are eligible for re-election, the policyholders, according to the amount of their premiums, having a certain number of votes. The first manager of this thriving Company was Mr. James Johnson, who in turn was succeeded by Mr. P. F. Boyle, the present manager, a gentleman of wide experience in fire assurance, and whose able administration of the Company's affairs have given every satisfaction to those concerned in this enterprise. Mr. Boyle is a native of Ireland, but has been a resident here for over thirty years, during which time he has gained the confidence and esteem of all.

**Ontario Car and Foundry Co., London.**—Foremost among the industries of London is that carried on by the Ontario Car and Foundry Co. This immense concern was established in 1871, being originally conducted under the style of the Ontario Car Company and London Car Wheel Company. The area of ground covered by the car works and casting and wheel foundries is some sixteen acres, and the number of hands employed is 275. Motive power is supplied by engines aggregating 160-horse power. Every facility incident to the particular industry carried on is embraced within the works, the tools and machinery being of the most modern kind. The Company has capacities and facilities for turning out eight freight cars on an average per day, and sixteen passenger coaches per year. Every road in Canada has been equipped in part or in full by this Company, including the Canadian Pacific Railway, the Grand Trunk, the Canada Southern (now the Michigan Central), the Northern & North-Western, the Toronto, Grey & Bruce (now amalgamated with the Canadian Pacific), the Whitby & Port Perry, the Intercolonial, the Quebec & Lake St. John, the Quebec Central, the Western Counties, Halifax & Cape Breton. The cars manufactured by this Company

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approved systems of heating, standardized range boilers and tanks, lead traps and piping, valves of all kinds; beer engines, blow reflectors, globes and many other articles needed for the adornment of every home. Most comprehensive one, and at the lowest prices. In this line, a recognized leading and reliable builders and others may place their work. Mr. Canada; he is a thoroughly experienced engineer in every department.

**Fire Insurance Co.,** 386 1/2 Richmond Street.—Insurance companies doing business, but the solidity of its promptness in paying claims. In this respect the forms the subject of this prominence and recognition and reputation it enjoys, established in 1867 as purely being at 386 1/2 Richmond Street throughout Ontario, to the operation is confined. The company has enjoyed a reputation as regularly maintained, a list of all companies at the attention is conducted under a system of whom retire annually in order for re-election, the policy-amount of their premiums, and votes. The first manager was Mr. James Johnson, led by Mr. P. F. Boyle, the man of wide experience in the able administration of the given every satisfaction to enterprise. Mr. Boyle is as has been a resident here for a long time he has gained a reputation of all.

**Foundry Co.,** London.—Industries of London is that Ontario Car and Foundry Co. as established in 1871, being the style of the Ontario London Car Wheel Company, created by the car works and factories is some sixteen acres, employed is 275. Motive engines aggregating 160-horse power incident to the particular embraced within the works, being of the most modern capacities and facilities for cars on an average per day, shipped per year. Every road Canadian Pacific Railway, Canada Southern (now the Northern & North-Western, since now amalgamated with the Whiteby & Fort Perry, the & Lake St. John, the Quebec Counties, Halifax & Cape factured by this Company.



whether passenger, mail, baggage, express or freight, are not surpassed by those of any other concern on the continent of America for finish, durability and general workmanship. Skillful and experienced workmen are employed, and the material used strictly in accordance with specifications, each of its way company having their own standard and issuing their own specifications. It is a fact worthy of note that the manufacture of railway cars is an industry the most comprehensive of any, touching as it does upon every department of trade in the Dominion, among which might be mentioned lumber, bar iron, pig iron (both for castings and car wheels), nails, hardware, paints, oils, varnishes, plush, canvas, hair, springs and carpets. Mr. Thomas Muir is the competent General Manager of this concern, with which he has been associated since its inception. He is a gentleman of large experience in the manufacture of railway cars, and is thoroughly conversant with every detail.

**Chas. F. Colwell, Importer of and Dealer in Musical Instruments and Musical Merchandise,** 171 Dundas Street.—It was once the boast of continental Europe, and of Germany in particular, that we—the English, wherever we might be—were dependent upon them for our musical creations and our musical instruments. Europe was the birthplace of Handel and Mozart, of Beethoven and Mendelssohn, and of other great composers. The musical instruments which held the professional world by a kind of involuntary fascination were made there, and the most

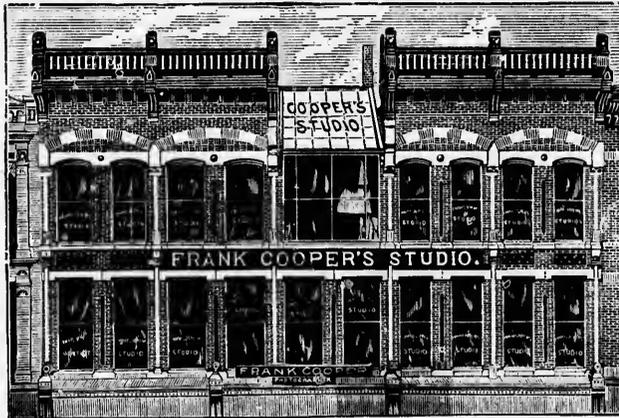


eminent critics of musical productions were nursed amid the inspirations of "Vaterland." A new era has dawned on the English-speaking race, and with it we claim fresh acquisitions, England and America, and when we name the latter we necessarily include the British portion of this continent—can now compete against the whole world in musical creations and in musical instruments. The "Forest City" is a well known musical centre, and among its inhabit-

ants are to be found many whose tastes are at once correct and refined. There is, therefore, a tempting field here for the musical merchant whose stock bears the stamp of merit, and whose reputation as an authority cannot be questioned. In London there are several large music ware-rooms, but foremost amongst them all is that of Mr. Charles F. Colwell, established some sixteen years ago. The excellence of his stock has long since secured for him a name second to none, embracing as it does musical instruments and musical merchandise of all kinds, among which may be mentioned pianos and organs by the great makers, violins of all sizes, styles and colors, varying in price from \$1.00 to \$1,000.00, including the famous Stradivarius and Amati violins; guitars, banjos, accordions, concertinas, melodions, mouth organs, etc. Mr. Colwell handles the "Emerson," "Dominion," and "Knabe" pianos, in addition to others; but let these suffice as samples of the heavier class of goods kept in stock. The "Emerson" piano is, without a doubt, as fine an instrument of its kind as is manufactured on this continent. It is noted for its fullness and roundness of tone, and for its durability. Mr. Colwell is an extensive importer, and buys for cash, the benefit of which he extends to his patrons. Mr. Colwell occupies two flats, the lower one being 100 feet deep. The ware-room, which is on the ground floor, is fitted up with much taste after the traditional manner of a music house, the walls being almost covered with portraits and engravings of famous composers, actors, actresses, and musical artists. We have seen no better music ware-room in Canada, and "Colwell's Popular Music House" has become a household word all over Ontario. The second flat is in two divisions, being devoted to rehearsals and music teaching. Professor Baumann, of Hamilton, and Professor Zinger, of Brantford, give weekly lessons, the one on the violin, and the other on the guitar and banjo. The piano and other instruments are taught as well. Mr. Colwell handles also the "White" sewing machine, than which there is none better in the market. It is guaranteed to last a lifetime, and its range of work exceeds that of any other. There are several hundred thousands of these machines now in use, and Mr. Colwell enjoys a large trade in them. Mr. Colwell, during the past sixteen years, has been prominently identified not only with leading musical events here, but with municipal and other important interests of the city as well. His trade is the largest west of Toronto, which he has built up entirely himself, and his career affords an excellent example of what luck and energy can accomplish under adverse circumstances and against keen competition.

**Frank Cooper, Photographer,** 169, 171 and 173 Dundas Street.—To produce satisfactory and pleasing pictures requires skill, refined taste, and appre-

ciation of the laws of light and shade. All these requisites are to be found at the establishment of Mr. Frank Cooper. As a photographer this gentleman has gained a wide and well-merited reputation for the excellent finish of his pictures. His studio, located over 169, 171 and 173 Dundas Street, is tastefully and elegantly finished, and is replete with everything necessary or convenient for the efficient practice of the art, or for the comfort of visitors. This establishment dates its inception back to some nineteen years, since when this house has enjoyed a



steadily increasing reputation. All sizes of photographs, from cartes up to 14x17 inches in size, are taken in every style and true to life, while a speciality is made of family groups and children, Mr. Cooper attending personally to the operating. The gallery is one of the largest and best appointed in Canada, and has long enjoyed a national reputation for artistic photography. The operating rooms are 55x25 feet in dimensions, while there are separate reception rooms for ladies and gentlemen, the whole establishment being in every way efficiently equipped with everything needful or useful for the effective performance of the best class of work, the workshop being 55x25 feet in size, with employment for 7 regular hands. Mr. Cooper, who is of Irish descent, is a native of the "Forest City," and has for many years been prominently identified with the business interests of the place, where he has established a business second to none in his line, and of which he may well feel a justifiable pride.

**Wright & Durand**, Builders, Contractors, etc., cor. Queen's Avenue and Wellington Street.—This well-known house dates its inception back to the year 1854, when it was first founded by Messrs. John Wright and James Durand. In 1830 these gentlemen retired, and were succeeded by their respective sons, Mr. Thomas Wright and Mr. Andrew Durand. Four years later the lamented death of Mr. T. Wright left the business under the sole control of Mr. Durand, though the old constitutional title of the firm is still retained. The premises occupied for this comprehensive industry are located at the corner

of Dufferin Avenue and Wellington Street, occupying a lot 200x120 feet in dimensions, on which is a spacious factory and workshop 50x100 feet in size. In addition to building and contracting, they also manufacture doors, sash, blinds, etc., and their extensive operations are conducted with eminent skill and executive ability. The various machinery and mechanical appliances are propelled by an engine of 25-horse power, with a steam boiler of similar strength, and throughout each department the busy operation of skilled workmen presents a

five of industry, indicative of energy and enterprise. The hands employed in connection with this industry will average from 45 to 50. Amongst the prominent buildings erected by this firm may be mentioned the High School, the Custom House, Merchants' Bank, Bank of Montreal and Federal Bank; also some of the prominent institutions of Strafford, Saint Thomas, Strathroy and Windsor, it is the intention of Mr. Durand to erect new premises on an enlarged

scale. This gentleman is a native of the city, who, industrious in his habits and progressive in his ideas, has familiarized himself with all modern styles and designs, and employs the most efficient and improved machinery and appliances in the preparation of lumber and material for building purposes.

**John M. Denton**, Merchant Tailor, 372 Richmond Street.—Among the most skilled and reliable merchant tailors of this city must be classed Mr. John M. Denton. As a practical tailor of the highest skill Mr. Denton has no superior in this city, and he has no hesitation in guaranteeing most perfect fits in garments in all cases. He carries in stock a full line of piece goods of the most popular makes and styles, which he takes pleasure in exhibiting to those in quest of goods or garments. He keeps special lines for dress goods, for suitings, for trousersing and for liveries; his Cheviots and Scotch tweeds being especially fine. Mr. Denton is a large importer of woollens, and he has always on hand an extensive stock, such as only first-class houses keep. None but experienced hands are kept, and no garments are allowed to leave the store which are not carefully inspected and entirely satisfactory to the customer; as a consequence, this house has received a high popularity, not only in this immediate section, but from patrons at a distance. Mr. Denton has now on hand a large stock of very reasonable and stylish woollen goods for winter use, for which he offers unusually good value. This important branch of business was established in 1855 by the present proprietor. The premises are located at 372 Richmond Street, and

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comprise a spacious and well appointed store, 20x80 feet in dimensions, fully stocked with a choice supply of the best of materials for garments. As a proof of the superior nature of the work turned out by this establishment, Mr. Denton was awarded the highest medal at the Paris Exposition in 1878, and was also awarded a medal at the first Dominion Exhibition in 1879. Mr. Denton is a native of England, but has resided in London for the last 31 years, where he is highly and deservedly respected.

strength claimed by high rate companies. The prominent features of this Company are *absolute security*, afforded by the reserves deposited with the Government, fair rates, unconditional policies, no forfeiture, a temperance section and a biennial division of profits. All earnings in Canada, besides large sums from England, are invested in Canadian securities. The head office for Canada is at Montreal, the General Manager for Canada being F. Stancliffe, a gentleman of large experience; the Dominion Board of Directors being the Hon. John Hamilton, Director of the Bank of Montreal; John Hope, Esq.; A. Murray, Esq., Director of Bank of Montreal; Robert Simms, Esq.; and James Bennett, President Montreal Stock Exchange. The western Ontario Branch is under the management of J. Frith Jeffers, Esq., who was formerly Inspector for the Canada Life for Eastern Ontario. The business of this branch is confined to the territory west and north of Toronto, and though but established here in 1883, the business of this agency has grown to large proportions. Mr. Jeffers is a native of this country, has been three years resident in London, and has established both for himself and the Company he represents a wide and increasing confidence.



**CANADIAN HEAD OFFICE.**

**British Empire Mutual Life Assurance**

**Company**, of London, Eng., established 1847; Western Ontario Branch, Albion Block Buildings, London, Ont., J. F. Jeffers, Manager.—The British Empire Mutual Life Assurance Company, of London, England, is highly recommended, as much for its economy as for its safety, the perfection of both having apparently been reached by its operations, as indicated by the liberal share of patronage accorded the organization by the leading merchants and residents of this city and section of the country. This Company was established in the Old Country in 1847, and now possesses assets of \$5,304,250, an annual income of \$1,037,855; the Canadian investments are \$700,000, while the claims and bonuses paid amount to \$10,000,000. All reserves are deposited with the Government at Ottawa, and the assured are thus given ample protection. The endowment plan is a noticeable feature of this Company, as in addition to the system of paying insurance in case of death, the Company also constitutes a safety fund from which at certain ages members insuring may realize the benefits of their investments and payments made. Its table of rates is carefully prepared upon a basis enabling it to meet every promise made, and not merely for the purpose of getting insurance and trusting to luck for the future. Its reserve for the payment of endowments gives it all the elements of

**Grigg House**, Samuel Grigg, proprietor, corner Richmond and York Streets.—There is nothing which adds so much to the prestige of a city in the estimation of strangers as first-class hotel accommodations. The city of London is to be congratulated on the possession of establishments of this kind of a high order, and which in all their details can well compare with those of any other place on this continent. Amongst the most popular and favorite houses of entertainment in the "Forest City" is that so widely known as the "Grigg House." The location is one of the most eligible in the city, at the corner of Richmond and York, in close proximity to the depot, within a short distance of the wholesale and retail centres, and accessible by horse cars, which pass the house, to all parts. This favored resort was erected some nine years ago, and since its inception has been under the direction of its present proprietor. The building is a three-storied one, while the interior is modelled and finished in the most thorough and complete manner with all the modern conveniences and arrangements of first-class metropolitan hotels. The office, located on the first floor, is fitted up in the most thorough and convenient style, and comprises a telegraph department as well as telephone; reading and writing rooms adjoin, as well as a thoroughly equipped bar, stocked with a choice supply of wines, liquors and ales, together with a well appointed billiard room, barber's shop and sample room. On the second floor are dining and breakfast rooms, ladies' and gentlemen's parlors, ordinary reception rooms and rooms *en suite*. The third floor is devoted to sleeping apartments, eighty-five in number, well ventilated, lighted and heated by steam. The halls and corridors are wide, spacious and convenient, while the rooms are all commodious, handsomely furnished and elegant in all their appointments, fixtures and upholstery. The "Grigg House" is in every respect a first-class establishment, not excelled by any contemporaneous hotel in the country; its *cuisine* is most excellent, the table at all times being served with choice viands and delicacies, while there is seating accommodation for one hundred guests. Under the able and judicious management of its present proprietor, the "Grigg House" has taken high

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rank among the leading houses of the Dominion. Mr. Grigg has been identified with the hotel business for the last twenty-seven years, and by his own energy and determination has attained his present prominent position in the front rank of hotel proprietors. This gentleman makes a most genial and obliging host, while his extensive acquaintance with the travelling public and his personal popularity have made the "Grigg House" peculiarly attractive and home-like.

**The Ontario Loan and Debenture Co.,** incorporated 1870: office, Dundas Street.—Principal among the financial institutions of London, devoted to the lending of money, on real estate securities only, is the Ontario Loan and Debenture Company. In the conduct of an institution of this kind, nothing can contribute more to its success and permanency than careful management, with which of course must be combined a thorough knowledge of financing and of the values of real estate. The Ontario Loan and Debenture Company has always been fortunate in its management, and consequently successful in its financial negotiations. These have continuously increased ever since its inception, until it now ranks among our leading and most solid institutions in Canada devoted to the negotiation of money. As a resource for simple investment, or for borrowing money on real estate security, the Ontario Loan and Debenture Company has established a reputation as being eminently suitable for the objects it has in view. Money is advanced on mortgages, on real estate, municipal debentures and Government securities; the amount advanced on mortgages being usually from fifty to sixty per cent. of the inspector's cash valuation. As an evidence of the increasing prosperity of this Company, the assets at the close of 1885 were \$3,239,695.62, and last year they were about \$150,000 in excess of that amount. In 1885 the loans on mortgages amounted to \$658,321.09, while last year they approached \$1,000,000. Mr. Joseph Jeffery, the well known Manager of the Molsons Bank, is the President of the Company. This gentleman is one of the clearest-headed financial men in the country; one better posted as regards values of real estate it would be difficult to find. He has been connected with the Company since its incorporation in 1870. Mr. Alexander Johnston is the Vice-President. The remaining Directors are Messrs. John McClary, William Bowman, William Woodruff, George B. Harris and Herman Waterman; these gentlemen are all well known, and successful men in their various lines of business. Mr. William F. Bullen, who is Manager and Treasurer, has also been connected with the Company since its formation. He has the reputation of being a cautious business man, prompt and decisive; and one more efficient for the position he holds, or more zealous in the discharge of his duties, it would be hard to find. Having at first occupied the position of Inspector, it has made him thoroughly acquainted with values of real estate in the various parts of the country in which the Company does business. Messrs. Magee, Jeffery and Thomas, of London, Ontario, are the Canadian Solicitors.

**James L. Anderson & Co.,** Booksellers and Stationers, 175 Dundas Street.—In all the wide range of industrial pursuits there is not a more interesting occupation than that of the bookseller, upon which the education of the masses and the enlightenment of the citizens of a country in a large measure depend. The city of London is especially a city of erudition

and culture, the consequence being that the book trade is of more than ordinary importance. There is no better evidence of refined taste in the house than the presence of books, and it is a matter of congratulation to the friends and laborers in the cause of education that the major portion of the literature

which forms the reading matter of to-day is far superior in character as compared with that of a few years ago. Messrs. James L. Anderson & Co., the proprietors of this enterprise, have been engaged in this branch of industry for the last eleven years, and by the use of the most effective and energetic business methods have succeeded in building up a trade connection of which they may justly be proud, and one which will bear favorable comparison with that of any kindred house in western Canada.

The premises occupied, at 175 Dundas Street, comprise a spacious building three stories in height, with a commodious store, fully stocked with a choice variety of popular literature, which includes both ancient and modern classical, biographical, historical, scientific and artistic works, as well as books of fiction, romance, poetry and religion, which are offered at most reasonable prices. This firm are also agents for Stafford's celebrated inks, which they keep in every variety and color. They have a large assortment of Bibles of all sizes and at all prices, as well as hymn books, prayer books, and special works for Sunday school libraries and prizes. Their stock of fancy goods comprises an elegant array of articles of practical utility and adornment, suitable for wedding and birthday gifts. They carry a full line of stationery, plain and fancy, as well as legal and commercial, also blank books and office sundries. They hold the agency for Valentine & Co.'s photographs of Old Country scenery, which to the many residents of Great Britain here must indeed prove a welcome boon. Messrs. Anderson and Co. import all their stationery direct, and selling on small margins, they are enabled to quote prices no other house can beat. They make a specialty of the



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"Leader" files, the "Eclipse" Letter-copying Press, Anderson's Calendar Pad, "Shannon" and "Globe" files. To the careful and judicious management of Mr. Anderson is due the present success of this enterprise, which in its line may justly be ranked as the leading house of the "Forest City."

**Beecher Brothers, Manufacturers and Dealers in Hot Air Furnaces, 245 Dundas Street.**—Manufacturing enterprises of modern times have embraced many features of practical utility, but none which deserve higher merit or consideration than those which relate to the home, its pleasures and conveniences. Amongst these may be mentioned the specialty to which Messrs. Beecher Bros. are devoted in the manufacture of Henderson's Home Hot Air Furnaces. This important establishment dates its inception back to the year 1868, when it was started by the present proprietors. Since that time the fame of these furnaces has become widespread; they are now in use in every part of the Dominion, from New Brunswick to British Columbia, and there is a steadily increasing demand for them. These furnaces are constructed upon the most improved sanitary as well as economical principles, and are adapted to buildings of every class, and are especially adapted for private houses. They keep the rooms at an even temperature throughout; they are easily managed, there is no dust or smoke connected with them, and they are in every way most durable. The premises occupied by Messrs. Beecher Bros. are located at 245 Dundas Street, where they conduct a live business as manufacturers and wholesale dealers in Henderson's Home Hot Air Furnaces, as well as the Boynton Wood Furnaces. Employment is here given to six skilled hands, the building being 70x15 feet in dimensions. Too high praise cannot be given to these excellent products: they have only to be tried to make their merits sufficiently patent to all, and a vast number are now in use. The Messrs. Beecher Bros. are natives of this country, and the success which has attended this enterprise is but a deserved tribute to the zeal and energy of these gentlemen.

**J. Friend, Baker and Confectioner, 117 Dundas Street.**—The industry of the baker and confectioner is in all communities a most important one, as supplying a commodity necessary for our daily subsistence. In this line we have a prominent and thoroughly representative house in that of Mr. J. Friend, whose establishment, located at 117 Dundas Street, is worthy of more than a passing notice. This business was established by its present enterprising proprietor some four years ago, who has, from a comparatively small scale, built up his present substantial and satisfactory trade. The business is both wholesale and retail; a handsome store, centrally located between Talbot and Richmond Streets, with a frontage of 20 feet on Dundas Street, serving for the retail department of the best quality, to which in no small measure is due his extended trade. Mr. Friend caters for all kinds of suppers, wedding breakfasts and banquets; and personally superintending all departments, patrons of this house may rely on everything being done in first-class style. The wholesale trade is reaching large proportions, a result due to honest dealing and careful attention to the wants of his many customers. Mr. Friend is a native of the Old Country, but has been a resident of this city for a number of years, where he is regarded as a substantial business man, and one who can be relied upon, in all commercial

transactions, to give satisfaction to those who trade with this house.

**William D. McGloghlon, Jeweller, etc., 179 Dundas Street.**—In all the wide range of industrial enterprise there is no industry of greater importance than that of watches and jewellery. In this line we have many of our leading merchants and citizens engaged, amongst whom we have a leading and representative establishment in that conducted by Mr. W.



D. McGloghlon. Ever since its foundation this house has enjoyed a large and steady trade. The premises occupied at 179 Dundas Street are large and commodious, and contain a most complete and varied stock of watches, jewellery, clocks and fancy goods of all descriptions, at prices to suit all. As a manufacturer, Mr. McGloghlon is prepared to execute all orders, perfect in finish and chaste in design, and has facilities for turning out the best work in this line. Diamond setting is made a prominent specialty, and a greater diversity is made here than at any contemporaneous establishment. Enamelling, chasing and engraving, are carried on in the highest style known to modern art. For extent, variety and elegance of watches, jewellery, plate, diamonds and fine goods carried in stock, this house will compare favorably with any similar one in western Ontario. Every article necessary for a really first-class jewellery store is here to be found. Watches are cleaned, repaired and warranted to give every satisfaction, and that at the most moderate cost. As a watchmaker, Mr. McGloghlon stands pre-eminently alone in the city, his establishment being the only one in Canada where all the several parts of a watch are made. The workmanship is of the finest nature, and Mr. McGloghlon is possessed of every facility in the shape of the most improved and modern machinery for turning out work of this nature. Monograms and casts are cut in all kinds of precious stones, and special attention is paid to repairing of every description. Mr. McGloghlon is a thorough practical watchmaker of many years' experience. He devotes his entire attention to the general business of the house, besides exercising a superintendence and management over the mechanical department of the business.

**John H. Chapman & Co.,** Importers of Dry Goods, etc., 126 Dundas Street.—Prominent among the dry goods merchants of this city are Messrs. John H. Chapman & Co. This house was established in 1879, an excellent trade having since been built up, which now ranks among the first of its kind in the city. The premises are commodious, being 150 feet deep and three stories in height, the first flat being devoted to a sumptuous array of small wares, dress goods, silks, satins, staple goods, collars, flannels, tweeds, etc., and on the second flat are the tailoring, millinery and mantle manufacturing departments, where competent *artistes* and cutters are employed. In the mantle department, which will compare favorably with any in the city, the stock is large, rich and varied, including wraps, dolmans and long and short jackets. A specialty is made of dress goods and mantles, being in the newest designs, and after the most approved mode. The goods are imported direct from England, Scotland, Germany, France and New York in very large quantities, and bought at close market price. Messrs. John H. Chapman & Co. are in a position—of which they avail themselves—to offer goods at a price which only a large and first-class house can. The stock needs no words of commendation, nor the manufactured goods; the former being of that quality which commands a wide and ready market, and the latter being without any finer in London. The large and representative trade enjoyed by Messrs. John H. Chapman & Co. has been built up on those principles of commercial honor which first command attention and then confidence, and at the same time anticipating the wants of the public in regard to the quality of the goods, style, finish, etc.

**Smallman & Ingram,** Importers of Staple and Fancy Dry Goods, and Manufacturers of Mantles and Millinery, 147 Dundas Street.—Well directed energy and honorable dealings always tell in business, as indeed in everything else. Messrs. Smallman & Ingram have conducted a very prosperous business since 1877, and during the whole time that has elapsed their trade has advanced by rapid strides, until to-day they are in the enjoyment of perhaps the finest retail trade in the city. It might naturally be asked, what has contributed most to so great a success? Everything connected with their business, and their manner of conducting it, have each and all contributed to the result. They import direct from the British and foreign markets, and being thoroughly familiar with these after a long experience and in close relations with the manufacturers, and buying always for cash, they are enabled to offer to their customers special advantages both as to the quality and price of goods, as the stock they keep is always of the best quality, which they sell at close prices and for cash, the advantage of which every customer understands. These are the salient features of this house, and thus the almost unparalleled success of Messrs. Smallman & Ingram can be easily understood. They cater to a medium and fine trade, and are always abreast of the times. They make a specialty of dress goods, and there is none finer anywhere. In the manufacture of mantles and millinery their reputation is assured, their Newmarket coats and short English walking jackets being without a superior. Their store, which is 145 feet deep, extending from Dundas Street to Market Square, was found too small for the requirements of the trade, and they were obliged to open a store adjoining, facing on Market Square. They employ some forty hands, a number they will be obliged shortly to increase.

**E. A. Crossman,** Artist, 322 York Street.—In the progressive age in which we now live, the painter's art has steadily kept pace with commercial advance, while the enlightened education of the day makes us the more appreciate works of science and art. Hence it is fit and proper that painting, fostered as it has been since the early ages, should, in a comprehensive work of this nature, be duly represented. To produce satisfactory and pleasing pictures requires skill, refined taste, appreciation of the laws of light and shade, a perception of correct pose, culture, and also much study and practice, as well as an expensive outfit and properly arranged studio. All the requisites named above may be found at the art rooms of Mr. E. A. Crossman, at 322 York Street. This gentleman is by nature as well as culture a true artist, and makes a specialty of crayon and pastel portraits, also oil, Indian ink and water color, while, by the superior character of his work, he has won an enviable reputation and has secured a liberal patronage in the city and its surroundings. Mr. Crossman has been successfully established as a portrait painter for the last six years in London, during which time he has executed faithful and striking representations of several of our leading citizens. Those having portraits of deceased friends and relatives, and wishing the same transferred to canvas, can have their wishes gratified by consulting Mr. Crossman, who is the very best in his line in Canada, while his charges, consistent with the high class execution of his work, are most moderate and reasonable. Mr. Crossman is a native of England, but during his residence in this country he has gained for himself and his productions an enviable reputation.

**London Business College,** 278 and 280 Dundas Street, A. J. Cadman, principal.—Amongst the old established and popular educational institutions that of the London Business College is entitled to primary mention. This establishment was founded by Mr. J. W. Jones in 1860, and is thus in its twenty-seventh year. For the last two years it has been under the care of Mr. A. J. Cadman, a gentleman in every sense qualified for the important position he holds, having spent some 20 years in preparing young men and young women for teachers many of whom are now in the various professions, and under whose able administration the college has gained in popularity and repute, till at the last quarter term, the large number of 103 pupils had been in regular attendance. The object of this institution is to fit young men with a thorough practical education for active business life. Its patrons since its inception have been amongst the most successful accountants, book-keepers and business men in the country; while the privileges and benefits offered are superior to all others. The course of study, which is eminently thorough and practical, embraces penmanship, arithmetic, rapid business calculations, commercial correspondence, book-keeping, in all its forms and applications by the most approved methods, practical banking, lessons on commercial law, business customs, telegraphy, phonography, type writing, and art. Mr. Cadman is himself an accomplished scholar, and has a powerful staff of assistants. The usual time required to graduate is six months, and diplomas are awarded to those who successfully pass the prescribed examinations in commercial subjects. An important branch in connection with this establishment is its department for ladies, and several lady students from this college have secured satisfactory and lucrative

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**H. R. Schram**, Dominion Detective, 58 Dundas Street.—In the long array of legal functionaries which are necessary in the interests of justice, the office of detective must be regarded as a primary and important one, and is one which to be conducted successfully requires more than ordinary perspicuity and great natural ability. Few histories are more teeming with interest and thrilling adventure than that of the detective; by his aid and skill, and oftentimes working on the most slender of threads, the avenging hand of justice has been able to bring the perpetrators of many a foul and black murder to reap that fate they have so rightly deserved. In this line we have in London a thoroughly representative and intelligent detective officer in Mr. H. R. Schram, who undertakes all business entrusted to him in this line, either in the criminal or as a private detective. In this latter department Mr. Schram has a staff of thoroughly reliable and experienced assistants, and all matters of whatever kind are promptly attended to with secrecy and dispatch. Mr. Schram has agents and representatives in all parts, and has earned for himself the reputation of a careful, shrewd and painstaking officer, who allows no clue for the working up of a case to escape him. This office was established in 1861 by the present proprietor, Mr. Schram is a native of Canada, and is well and favorably known in the "Forest City."

**Jones & Wall**, Auction and Commission Merchants, 242 Dundas Street.—Amongst the representative classes that go to make up our commercial fabric, that of the auctioneer and commission merchant forms no unimportant part. In this line of business we have a thoroughly representative firm in that of Messrs. Jones & Wall, the well-known auction and commission merchants. These gentlemen in 1885 purchased the interests of Messrs. Manville & Co., and have since then done a large business and established a wide connection. They are both thoroughly efficient auctioneers, popular in their profession, and may be thoroughly relied upon to obtain the best figure procurable for property or goods entrusted to them for public sale. They have conducted some important sales within the last year or two, and some heavy transfers of real estate at auction have been managed by them; thus as auctioneers and commission merchants they have, by thorough careful management, coupled with upright and honorable dealing, been enabled to build up a first-class line of customers and a trade connection which is gradually extending. Messrs. Jones & Wall also act as real estate agents, valuers, etc., and in this line they have had ripe and varied experience, and in land, farming stock, implements and other goods, their valuations may unhesitatingly be received as very near the mark. They are prepared to undertake business of this nature, either in city or country, in any section. Mr. Jones, the senior member of this firm, is a native of Scotland, and has resided here for 25 years. Mr. Wall was born in England, and has been in this country for 15 years. They are both gentlemen of thorough business habits, and have both had a large and varied commercial experience.

**James Slater**, Malster, Produce and Grain Dealer, 225 York Street.—London as the centre of a large agricultural country, with unsurpassed railway facilities, forms a leading emporium for trade in grain. The immense quantities shipped to this city, which find a ready sale in both eastern and western

markets, constitute an important element in considering the industrial and commercial resources of the growing city of London. For making ale and beer, good malt is a necessity, and to provide this malt and of first-class quality is the aim of Mr. James Slater. This gentleman commenced business 27 years ago as a grain dealer, and subsequently as a maltster and produce dealer, though he now chiefly confines his attention to produce and grain. In the malting business he makes a speciality of manufacturing Canadian malt, which is of fine quality. Mr. Slater deals extensively in grain, buying in large quantities for cash, the samples being the best obtainable on the market. In addition to extra storage room, he has often as much as 100,000 bushels stored at his establishment at 215 York Street. Barley, peas and oats of an especially fine quality are here to be found. In produce, Mr. Slater handles large quantities of Canadian cheese, a commodity which is now finding wide favor, not only at home but also in European countries. The facilities enjoyed by this house are unsurpassed, and its success and standing have been long assured. In addition to his grain business, he now carries on a general warehousing business for all kinds of merchandise, for which he has ample room. His warehouses are on the G. T. R. tracks. Mr. Slater is a native of England, but has been a resident of this country for 32 years, during which time he has been prominently identified with the business interests of the "Forest City."

**James A. Kennedy & Co.**, Wholesale Druggists and Manufacturers' Agents, etc., 342 Richmond Street.—This house was founded in 1881, and within the few years that have since elapsed, a trade has been built up second to no other drug house in the city. Messrs. Kennedy & Co., carry an immense stock of drugs of all kinds, importing extensively from England, France, Germany, and the United States. The stock includes a complete line of patent medicines, English, French, German and American perfumes, tooth and hair brushes, English and American combs, and a full line of horn, dressing and fine combs, imported direct from Aberdeen, Scotland; full lines of Canadian, English, German, and American soaps, oils, chemicals, dye stuffs, and druggists' supplies of every description. A speciality is made of Warwick's perfumes, and Mousson's perfumes, made in Frankfort, Germany. Messrs. Kennedy & Co. are direct importers of the Scottish Vulcanite Company, of Edinburgh, whose far-famed India rubber combs they keep a very large stock of. They are also sole agents for Kennedy's Herbal Discovery, Kennedy's Herbal Pills, Kennedy's Compound Balsam, Kennedy's Eyewater, Kennedy's Worm Powders, Kennedy's Worm Candy, and several other preparations of this house, all well known and highly reputed in the market. The entire stock is of excellent quality. This firm employ a large number of hands and are represented on the road by three travellers. The warehouse, which has a depth of 100 feet and is four stories high, is devoted exclusively to the storage of stock. Mr. James A. Kennedy, the senior member of the firm, is a gentleman of wide experience in business, having been twenty years connected with it, and prior to commencing on his own account, he travelled for Mr. B. A. Mitchell, who at one time carried on the largest drug business in western Canada. Mr. Kennedy, who is a native of London, is energetic and enterprising. He is a thorough man of business, and enjoys a first-class reputation for honorable dealings.

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**W. & Co.**, Wholesale Druggists, etc., 342 Richmond ended in 1881, and within time elapsed, a trade has other drug house in the Co., carry an immense s, importing extensively rmany, and the United a complete line of patent German and American brushes, English and all line of horn, dressing direct from Aberdeen, Canadian, English, German, chemicals, dye stuffs, and description. A specialty perfumes, and Mousson's fort, Germany. Messrs. importers of the Scottish burgh, whose far-famed up a very large stock of s for Kennedy's Herbal and Pills, Kennedy's Com- Eyewater, Kennedy's s' Worm Candy, and of this house, all well ed in the market. The quality. This firm employ ed are represented on the e warehouse, which has ur stores high, is devoted of stock. Mr. James A. of the firm, is a gentleman siness, having been twenty d prior to commencing on ed for Mr. B. A. Mitchell, the largest drug business Kennedy, who is a native d enterprising. He is a , and enjoys a first-class alings.

**The London Loan Company**, of Canada, Albion Block, 433 Richmond Street.—Few loan companies in Canada have enjoyed the same ratio of increase in business as the London Loan Company. Incorporated in 1877, the permanent stock has increased from \$129,400 in that year to \$548,550 in 1885; in loans, from \$190,952 to \$1,119,248; in deposits, from \$39,381 to \$442,965; and in reserve, from \$15,129.65 to \$50,000. These figures speak for themselves. During the year 1885 nearly a million of dollars passed through the hands of the Company in excess of the amount during the preceding year, while the increase in savings bank deposits was nearly \$200,000. The available capital has always been judiciously invested, and the cash value of mortgages is now \$1,119,248.74, being an increase of \$260,000 over that of 1884. Up to the close of the year 1885, the total assets of the Company were \$1,157,424.96. Notwithstanding the volume of business enjoyed by this Company, losses are all but unknown. Loans are effected on mortgages, municipal debentures and Government bonds, but the care exercised by this Company in the examination of the nature and extent of security offered for loans on mortgages, is so thorough that a loss through negligence or want of proper examination and care amounts to an impossibility. The funds are judiciously invested, and it may be mentioned that none of them are in Manitoba or the North-West. Satisfaction having been given on an application, there is no financial institution more prompt in its negotiations, effecting the same at moderate rates, and treating the borrower with every consideration. Thus confidence and business have been secured, both on account of the financial stability of the Company, and its fair dealings with applicants for loans. The Directors are Messrs. Thomas Kent, President; James Owrey, Vice-President; Thomas McCormick, George D. Sutherland, J. A. Nelles, M.D., R. W. Pudlicombe and Andrew Weldon. The Solicitors are Messrs. Gibbons, McNab, Mulken and Harper, and the Bankers, the Merchants Bank of Canada. The Manager is Mr. Malcolm J. Kent, a gentleman of energy, experience and general financial ability, and the directors of this prominent institution may well be congratulated upon the success of the Company.

**James Greenaway**, Steam and Hot Water Heating, Engineer, Plumber, etc., 244 Dundas Street.—Modern invention has created for the plumber new fields of labor. At one time plumbing pure and simple and bell-hanging comprehended pretty nearly all the plumber undertook to do. To cope with the progress of the times, he must now devote himself to a number of diverse branches, namely steam heating, hot water heating and ventilating, and such like, which come more within the province of the engineer than the plumber. This business, therefore, requires much skill. Mr. Greenaway, who has had 23 years' practical experience, and who was the first to introduce hot water heating into London, certainly meets the demands imposed upon him, as his trade, which is already a large one, is constantly increasing. Mr. Greenaway is largely employed in fitting up steam and hot water heating apparatus, gas-fitting and bell-hanging, making a specialty of steam and hot water heating apparatus, in which he is claimed to be the oldest and most experienced in the city. He keeps constantly on hand a complete stock of plumbers' goods, including gas fixtures, chandeliers, globes, all kinds of iron and

lead pipes and boilers. Mr. Greenaway is energetic, a thorough man of business, practical and experienced in his trade. He is well known in London and held in high esteem.

**C. McCallum**, Wholesale and Retail Druggist, 125 Dundas Street, and Market Square.—Mr. McCallum, who conducts a leading drug trade in the city and the largest retail store in the Dominion, began business 22 years ago in St. Mary's, carrying on a retail trade only. Thirteen years ago he removed to London, when he became a wholesale and retail druggist, etc. Mr. McCallum imports in very large quantities British and foreign goods direct from the manufacturers, carrying a well selected stock, which



embraces full and complete lines of drugs, patent medicines, chemicals and druggists' sundries. A specialty is made of refined coal oil, lamp chimneys, wicks and burners. Mr. McCallum also carries a large and excellent stock of wines and liquors, being the popular brands, which he imports; he handles native wines as well. In these goods the trade is exclusively wholesale. The whole stock in trade is of excellent quality and complete in every department, and buyers will find it to their advantage to see Mr. McCallum's stock. The trade, which is a large one and continues growing, extends throughout western Ontario; and on the road this house is represented by three travellers. The warehouse, which extends from Dundas Street to Market Square, is 140 feet deep and five stories high, the whole being devoted to stock. This is exclusive of cellar room elsewhere in the city. In the store are employed fifteen hands, where on shelves about 140 feet long are arranged innumerable drug bottles, enough to bewilder even the initiated; there is no other such display anywhere in the Dominion. Mr. McCallum is widely known to the trade, and is deservedly popular, bearing an honorable reputation.

**London and Petrolia Barrel Works, Simcoe Street.**—Among those establishments which have contributed much toward giving London importance must be numbered the London and Petrolia Barrel Works. There are few, if there be one, of the



industrial enterprises of this city whose relations and enterprise are of more significance than that of the manufacture of barrels and kegs, which are used in every department of industrial pursuit. In this line the London and Petrolia Barrel Works take primary rank in the Dominion, both from the magnitude of their enterprise and the superior quality of their products. The factories, offices and warehouses of this Company are located on Simcoe Street, near Rectory, and cover three acres of ground, giving employment to some sixty hands, a number which in periods of special activity has often to be materially increased. The factory is equipped with all the best wood-working and labor-saving machinery necessary to produce the wares here manufactured, these appliances having been imported from the United States. Five spacious drying kilns, on an improved and rapid system, have a capacity of 20,000 staves and headings at a time, while the steam boxes hold 12,000. This Company undertakes orders for beer kegs or barrels of any size, and is prepared to deliver any quantity of work required within a short time and upon the most reasonable terms, while the Company both buys and sells staves, timber and bolts, and makes a general line of every description of tight and slack coverage. They have a capacity of about 2,000 tight barrels a week, and about 3,000 ordinary barrels, turning out everything in the line from the largest hoghead down to the smallest keg, as well as beer, cider, vinegar, lard, flour, apple, pork and oil barrels. A new feature recently undertaken by this Company is the manufacture of syrup barrels, in which they are now doing a substantial trade. The interior arrangements of this important enterprise are all systematically arranged, and the works conducted on effective and economical principles, the exhaust steam from the steam boxes being utilized to heat the water in the tank before it goes into the boiler, thereby saving an expenditure of fuel. A large warehouse provides for the storage of manufactured goods, and is connected by a siding with the Grand Trunk, as many as ten carloads being shipped in a day. The trade of the Company is widely extended in all parts of the Dominion, while their products cannot be surpassed in any country. The gentlemen at the head of this concern are Messrs. Henry Taylor, John

Foorestal and William Hockin. Mr. Taylor is well known in mercantile circles in the "Forest City," and is an able financier, while Messrs. Foorestal and Hockin are practical coopers, and have a thorough knowledge of all the departments of their business. The high standing which this Company enjoys in all commercial communities is the natural result of a business career characterized by the strictest devotion to the highest principles of mercantile integrity.

**Haselgrove & Jones,** Cigar Manufacturers, 83 Dundas Street.—Among the enterprising business establishments of this city, whose operations are worthy of record in a work devoted to the commercial and manufacturing interests of this portion of Western Ontario, is that of Messrs. Haselgrove & Jones, manufacturers of fine cigars. Their manufactory is located on an upper flat at 83 Dundas Street, where they give employment to nine experienced workmen. The cigars manufactured by this firm are from carefully selected leaf, and many of their brands are received with the utmost approval by the best judges of tobacco in the city and surrounding country. The most popular and in general request are the celebrated "Puck" cigar, and the "Tom, Dick and Harry." In consequence of the excellent and standard quality of the cigars here prepared for market, this firm have an established trade, chiefly through the northern and western portions of Ontario, and often find the demand for some of their special brands to exceed their ability to supply them; yet they aim at all times to keep a full stock of the best grades constantly on hand. Though a comparatively young firm, having been started four years ago by Messrs. Haselgrove & Jones, the last named of whom sold out his interest two years ago to Mr. Haselgrove, yet it enjoys a wide popularity. Mr. Haselgrove is a native of Canada, and is much esteemed in social and business circles.

**Fraser & Fraser,** Barristers, 404 Talbot Street.—Though this comprehensive work is intended more especially to represent the commercial industries of our city and country, still, as the mercantile fabric is so dependent on the legal constitution, it has been deemed fit and proper that the profession of the law should be duly represented. Canada has every reason to be proud both of her law courts and the members of the bar who support them. Amongst the leading firms of barristers in this city is the well-known one of Messrs. Fraser & Fraser, composed of Mr. J. H. Fraser, Q.C., and Mr. M. D. Fraser. Mr. James H. Fraser, Q.C., the senior member of this firm, studied law with Judge Elliott, and was also in the office of the late firm of Patterson, Harris & Patterson, of Toronto, and was called to the bar in 1867. He then entered into partnership with Judge (then Mr. William) Elliott, and remained with him till his elevation to the bench in 1869, and then conducted his practice alone till 1873, when the present firm was constituted. Mr. Fraser was appointed a Queen's Counsellor in 1885. He sat as member for the city in the House of Commons in 1874, in the Conservative interest, but retired after one term. Mr. Maxwell David Fraser, the junior member of the firm, studied law with Elliott & Fraser and afterwards with Mowat, MacLennan & Downey, of Toronto, and was called to the bar in November, 1873, when he entered as a partner in the present firm. Mr. Fraser is a professor in the Law Faculty of the Western University; he is a Conservative in politics and a native of this country.

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**Dr. James M. Stevenson**, General Drug Store, 400 Richmond Street.—It is to the skill and science of the druggist that suffering humanity looks for alleviation of pain. The physician may successfully diagnose, but it is the chemist who prepares the remedy. When, therefore, as in the case of the gentleman whose name forms the subject of this sketch, the two professions, namely that of the physician as well as that of the druggist, are combined, how doubly important becomes the establishment conducted by Dr. J. M. Stevenson. This gentleman is a licentiate of the Royal College of Surgeons, Edinburgh, and a graduate of McGill University, and for thirty years has had experience as a regular medical practitioner, while for the last three years Dr. Stevenson has combined with his professional duties that of druggist. Dr. Stevenson in his dual professions has gained a most enviable reputation, and his list of patients is always on the increase. He gives free consultations to all, his surgery being in the rear of the store, while he may also be consulted by the letter, with stamp enclosed; and medicines are provided at reasonable rates. The general drug store is located at 400 Richmond Street, and comprises an elegantly fitted up and perfectly appointed store, fully stocked with all kinds of drugs and medicines, toilet articles, perfumery and every description of druggists' sundries usually kept in a first-class store. Strict attention is paid to the compounding of physicians' or family prescriptions, all orders being executed with great care and immediate dispatch. In the whole list of professions there are no two usually kept distinct that admit of more satisfactory blending than that of the physician and druggist, hence an appreciative public should recognize the benefit of the amalgamation, and favor the establishment of Dr. Stevenson in its dual capacity with the support and patronage it so richly, on its own intrinsic merits, deserves. Dr. Stevenson is a gentleman of wide and extended views, a native of the county of Middlesex, and for forty-eight years a resident of the city, and highly esteemed in all circles.

**J. Callard**, Druggist, etc., 390 Richmond Street.—The profession of the druggist is one which operates effectively, in time of need, in arresting and alleviating the most acute pains and ailments to which the human body is heir, and therefore deserves the most thankful and appreciative consideration on the part of the public. Amongst the old established and representative drug stores of the city is that now conducted by Mr. J. Callard. This gentleman has for some years been engaged in the pharmaceutical profession, and now occupies a fine and well appointed store at 390 Richmond Street, opposite the City Hall. This establishment, which is located in the heart of the commercial section of the city, with premises admirably adapted for its trade, dates its inception back to some twenty years, having been founded by Mr. W. H. Robinson, passing into the hands of the present proprietor four years ago, under whose able management the business of the house has materially increased. The store, which is a handsomely appointed one, is fully stocked with a choice selection of drugs, chemicals, and the most popular of patent medicines, as well as toilet articles and the necessary appurtenances of a really first-class establishment. Special attention is paid to the prescription department; physicians' and family prescriptions being compounded with care, accuracy and dispatch. In connection with this establishment Mr. Callard also carries on the Flavoring Extract business,

wholesale, under the firm name of Callard, Warren & Co. Fruit flavorings of every kind and description are here manufactured as well as a full supply of confectioners' and grocers' essential oils, vanilla, etc. Mr. Callard is a native of England, but has been a long time resident of London, while his efficiency in his profession is the result of long experience and practice.

**Cleghorn & Co.**, Fruit and Commission Merchants, 182 Dundas Street.—Among the natural and productive resources of Canada fruit plays no unimportant part, and in this line a large trade is carried on, while the importation of foreign fruits forms a connecting branch. Messrs. Cleghorn & Co., who are actively engaged in the fruit business, established their business in 1885 as wholesale fruit and commission merchants. Their premises are located at 182 Dundas Street, and comprise a large store, 20x60 feet in dimensions, where is carried a full stock of foreign and domestic fruits of all descriptions; they also deal in fish, and in both lines their house is regarded as a leading and thoroughly representative one. Their trade in the wholesale line is a large one, and they ship to all parts of Western Ontario. As commission merchants they handle large quantities of fruit, buying and selling, receiving and distributing from and in all directions. Nothing is neglected, and those forming trade relations with this house are induced to continue on account of their promptness and accurate business policy. The membership of this firm is composed of Mr. Robert Cleghorn and Mr. Frank Boyden, who are both young merchants of zeal and energy. Mr. Cleghorn is a native of Toronto, where members of his family conduct a very large business in a similar line. Prior to entering on commercial life he was in the service of the Grand Trunk Railway.

**C. F. Knight**, Surgeon Dentist, 192 Dundas Street.—Among the leading dentists of London who have availed themselves of all the modern improvements in this branch is the office of Mr. C. F. Knight. This gentleman has now been established in business for the last six months, his premises being located at 192 Dundas Street, comprising operating rooms and reception parlors, with every accessory needful to the comfort and convenience of patrons. In extracting teeth anaesthetics are administered if desired, and painless operations are guaranteed. Mr. Knight makes every description of artificial teeth, set in gold, silver and platinum. This gentleman has a chemical laboratory in connection with his business, a laboratory which is complete in all its departments. Mr. Knight, who is thoroughly experienced in all the intricacies of his profession, is a metallist and graduate of the Royal College Dental Surgeons of Ontario, and he has the sole right to use in London Hurd's Patent Vitalized Air Apparatus, which the highest medical and chemical authorities pronounce to be the safest and best anaesthetic yet discovered, no disagreeable sensations accompanying its use, as with ether or chloroform, and no sickness or injurious results follow. A specialty is made of artificial sets of teeth of finest make, and costing but \$8.00. Mr. Knight is a native of Bryant's Pond, State of Maine, and for some years conducted a prominent dental establishment at New York; he has now been established here for the last six months, during which time he has gained for himself, as a skilled operative dentist, a wide and steadily increasing reputation.



able and of neat execution. General jobbing work is a speciality made of by Mr. Heaman is a native of Ontario, has been a resident of this city, during which time he has been with the growth and has been Councillor for four years, Deputy-Reeve for one year, till the time of the late Mayor with the city, and has been Alderman. All these offices he has filled with credit and with satisfaction to the public, a gentleman highly respected and it is due to his own merits he has built up so substantial a business.

at 550 1/2 Richmond St.—has a refined taste in the execution of paintings. To be an artist requires years of much assiduous labor, and through by Mr. William Heaman forms the subject of an elegantly fitted art gallery in Richmond Street, where he is invited to call and see specimens, gallery, 50x20 feet in size, and of one hundred pieces, including choice specimens of all kinds of painting and practice of the art is open free to the public. Mr. Heaman makes a speciality of oil, water color, and animal painting, and animal painting he has a justly deserved reputation in his water color painting, and the most reasonable terms for the execution of the work. Mr. Heaman in 1882, and gives a speciality in crayon, flower painting, and painting from nature. He is a native of Ontario, and has been a resident of this city for several years.

Butcher, corner Gray and Wellington Streets, but comparatively recently but extensively trade of the thorough reliability of all his goods gained for him in the city a deserved reputation, and he is due representation. He was elected by him in 1883, and his business has steadily increasing. He is a thoroughly good judge of stock, and both in the city and widely-extended trade. He has a large number of cattle and 15 to 20 of sheep. His premises are situated on Gray and Clarence Streets, and building, 16x25 feet in size, and shop in the rear. Orders are delivered to all parts of the city, and he is a native of Hertfordshire, and has been a resident of this city for the last 15 years, and he is well known to all who come to meet the

**C. R. Somerville**, Manufacturer of Paper and Fancy Boxes, 644 Dundas Street E.—The manufacture of paper boxes in Canada is an industry of considerable magnitude, as it is one of very great importance. This country offers a large and inviting field to the successful paper box manufacturer, as that article is so extensively used throughout the whole of Canada. Among its progressive industries London includes that of box manufacturing, represented by Mr. C. R. Somerville, who, notwithstanding that he commenced operations only in May of this year, is already so busily employed that with a force of twenty skillful hands he finds himself in the possession of all the work he can possibly turn out. Among the goods manufactured in this establishment we might mention the following: Confectionery, biscuit, millinery, jewellery, druggists' goods, band boxes, corsets, hardware, brushes, envelopes, condition powder, bird seed, bottle cartons of all descriptions, slide boxes, tea caddies and canisters, egg crates, etc. His specialties are tea caddies, confectioners' boxes, folding end boxes, and druggists' goods. Another article that Mr. Somerville manufactures, and for which he has a very large trade, is an improved box for druggists' use; this preparation is made under a patent, and is the only thing that absolutely fills this want in the drug business. In make, finish and durability, the boxes manufactured by Mr. Somerville are without a superior in this Province, if not in Canada; hence his large and rapidly increasing trade. Mr. Somerville is a young man, energetic and thoroughly competent; and has proved that he has the confidence of the public where he is best known by being elected to the position of a member of the London Board of Education and other positions of trust he now holds in the city. We therefore have no hesitation in saying that he is deserving of all the success he already enjoys in this new line of business, and of still greater success in the future.

**Alexander Smith**, Manufacturer of Carriage Hardware, 346 Wellington Street.—There are few cities with equal rank in a commercial point of view, which can present an equal number of manufacturers. Among the important enterprises of London is the establishment of Mr. Alexander Smith, which was founded by its present proprietor in 1871, and has now established business relations all over the country. This house does a very large business in carriage and wagon goods, and all kinds of gear usually found in a first-class wholesale establishment of this kind are to be met with here. In certain specialties the trade is the largest of any similar establishment in the Province. The manufactory, located on Wellington Street, is a substantial two-storied building, 27x75 feet in dimensions, and comprises three forges, a steam hammer and trimming press, and other necessary machinery for furnishing goods. The motive power is gained by a 6 horse-power engine and a boiler of the most modern and approved kind, and some seven hands are kept constantly employed. They manufacture the Buffalo road wagon gear, which combines the ease and comfort of an Elliptic spring, together with the beauty of the best graduated cast-steel springs, and the material and workmanship are of the very best. The celebrated Timken side-bar wagon scarcely needs description, the merits of the springs of this famous inventor being so well known. These manufac-

tured by Mr. Smith are guaranteed to be the best in quality and finish of any now offered to the trade. They are made in two grades, and all the iron, bolts and clips are made of the best Norway iron. The Elliptic end-spring buggy gear is well known to all carriage builders. It is finished with light but strong double-drop reach, which allows the body to be hung very low. Only graduated crucible cast-steel springs are used on these gears, thus insuring ease of motion. This gear with single reach is also made at this manufactory, and is the best end-spring gear now offered to the trade. Mr. Smith also manufactures Clark & Easton's single perch side-bar irons, drop perch gear irons of Timken's patent, finished body steps, and any article in the line of carriage hardware. All goods are of the best execution and finish, and warranted for strength and durability. The prices charged will bear favorable comparison with those of any similar establishment in Canada, while the trade of the house extends as far east as Montreal, and circulates widely throughout the Province of Ontario. In connection with this industry Mr. Smith received first prize at Toronto, Guelph and London in 1883, for fifth wheels, clip king bolts and Timken gear irons; also diploma for carriage gears, and bronze medal for carriage hardware at Guelph, 1883, and first prize at Toronto and London, 1884, for carriage hardware and diploma for gears. Mr. Smith is a native of Paisley, Scotland, but has been a resident of this city for the last quarter of a century, where he may be justly entitled to prominent recognition as one of the representative business men of the "Forest City."

**Thomas Gillean**, Watchmaker, Jeweller, etc., 395 Richmond Street.—Among the list of industries prominent in our city and country that of watch-making and jewellery takes a high position, and in this line we have many well-known citizens engaged. A representative jewellery establishment of the "Forest City," and one that will compare favorably with that of any contemporaneous establishment, is that of Mr. Thomas Gillean. This establishment dates its inception back to the year 1869, since when it has by the energy, zeal and business abilities of its proprietor, pushed itself into the very first rank of jewellery establishments. Owing to the rapid increase in the trade of the house, enlarged premises were necessary. Mr. Gillean accordingly moved some three years ago to his present quarters, where he enjoys every facility for the prosecution of this important business. Mr. Gillean imports direct from the European and American markets, and is enabled to cater to the most fastidious tastes of the public. The premises utilized by Mr. Gillean are situated at 395 Richmond Street, and comprise a large and handsomely appointed store; the building is three stories in height, and steady employment is given to six experienced assistants. Repairing is made a speciality and any kind of work is manufactured to order and in any desired style. Mr. Gillean carries a large variety of elegant jewellery, plate, diamonds and all kinds of fancy articles, in the most chaste of designs and beautifully finished, a speciality being made of both gold and silver watches, a varied assortment being kept constantly on hand and all tastes as regards makes and prices can be suited. Mr. Gillean has had seventeen years' experience in this business, and all goods sold from his establishment are guaranteed as represented. This gentleman is a native of this city, where he is widely and favorably known.

**Muirhead & Gartley, Dominion Mills, 303 to 311 Talbot Street.**—Among the various commodities that rank high among our most important material resources, the article of meal may appropriately be classed as among one of the first. The immense quantities manufactured in this section, which find a ready sale in this Province, as well as in the markets of the east, constitute an important element in considering the industrial and commercial resources of the growing city of London, and serve to spread

and buy the best adapted to their use, as it is their aim to manufacture only the very finest grades of meal and breakfast cereals. The reputation which this house has acquired, and the prominence it has achieved, are due to the energy, enterprise and business abilities of its joint proprietors; wherever the firm have exhibited they have succeeded in carrying off a majority of first prizes. They are represented on the road by three travellers, while their trade extends from Halifax to British Columbia.



abroad its fame through all parts of the Dominion. Among the mills whose efforts are to produce a superior quality of meal and increase the commerce of the city, none are deserving of more favorable notice and consideration in the present volume than the well-known "Dominion Mills," located on Talbot Street. These mills, which have been in existence since 1867, are now under the joint administration of Messrs. Muirhead & Gartley. Since their establishment, numerous improvements and additions have been made, rendering these mills at the present time superior to any in western Ontario for completeness of detail and appointments. The machinery is all of the latest improved design and construction, and for economy in running and excellence of product, the Dominion Mills cannot be surpassed. They take the utmost care in the manufacture of their goods, and as a result of the excellent quality of the meals and flours they turn out, their mill is running to its fullest capacity the whole season round. They supply goods in bulk or package as required, and guarantee all articles sent out to be the best in the market. The mill is a substantial structure, four stories in height, and has a capacity of 125 barrels per day, giving employment to twelve hands. Amongst the products of this house are oatmeal, rolled, granulated and standard, rolled wheat, corn meal, linseed meal, oil cake, split peas, pot barley, self-raising buckwheat flour, Graham flour and self-raising wheat flour, while they also deal extensively in corn, peas and barley, both wholesale and retail. Located as they are, with railroads centring in London from all the best grain growing districts, they are able to select

**William Beck & Co., Ontario Cigar Box Works, 173 and 175 Albert Street.**—An important industry, where cigars are manufactured in such large quantities as in this section of the country, is the manufacture of cigar boxes. In this branch of trade we have a leading and representative house in that of Messrs. William Beck & Co., which, though trading under its old constitutional title, is still under the sole administration of Mr. A. Beck. This business was originally established in Galt in 1880, but in 1884 the firm removed to this city, where they now carry on a thriving business in the manufacture of cigar boxes, veneer and thin lumber, at their premises, 173 and 175 Albert Street. The building is a three-storied one, 25x600 feet in size, and steady employment is given to some 25 hands. The most improved machinery and latest modern appliances are here in use. They also do a very large business at their branch house in Montreal. The boxes are made of Spanish cedar, the cedar being imported from Mexico and Spain, and in this line Messrs. Beck & Co. turn out an article unsurpassed by any other establishment in the country, and this firm but exemplifies that distinctive western spirit of enterprise and progress, which has done so much to develop and increase the resources of the country. This firm undertakes all work in connection with thin lumber, and using the finest machinery, they have every facility for completing satisfactory work. Mr. Beck is a native of Waterloo county, and has been in the city since 1884, and his continuous success which has attended this enterprise ever since its inception is due in no small degree to his able management.

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## CITY OF BRANTFORD

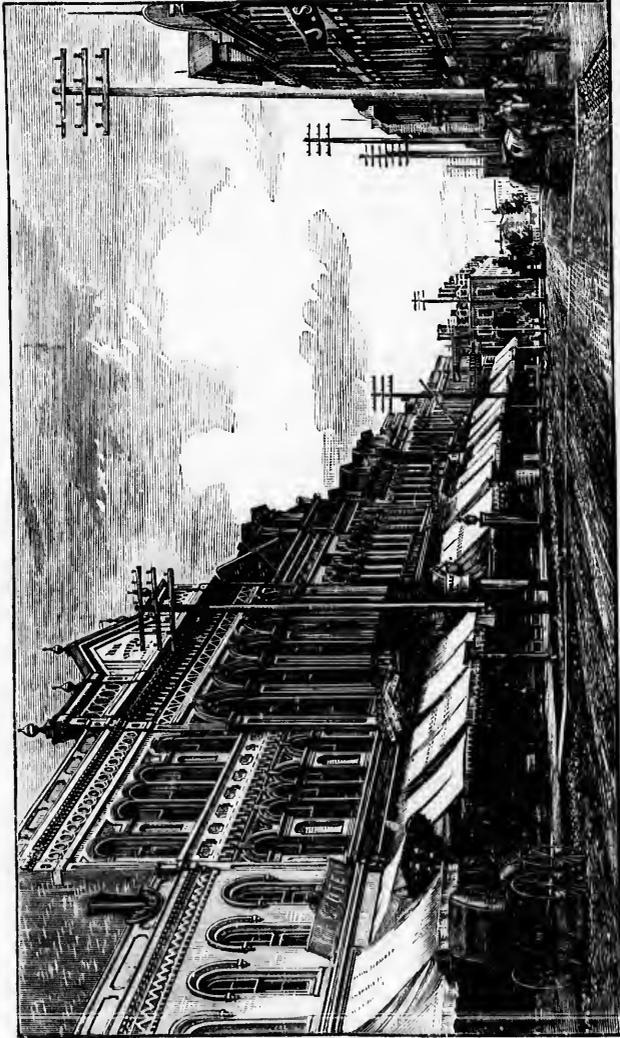


Court House, Brantford

In the early days of the present century the Grand River followed its tortuous course through valley and plain in its own solitude, with its power and energy unutilized by water wheel or mill. To the hunters and trappers who wandered in these primeval forests the ever flowing waters were as devoid of utility as the soil they trod upon. But it is to the Grand River the city of Brantford owes its name. The stream was wide and deep, and must be bridged, and this Joseph Brant, the Mohawk chieftain, accomplished by erecting a sort of boom very near the present site of the Lorne Bridge, where in the absence of raft or canoe, chief and warrior, squaw and papoose, could safely reach either shore. This crossing was known as Brant's Ford; hence the name of the city. Fair indeed in those times must have been the sight over the houseless stretch of ground, one day destined to be covered with an important and steadily increasing city. From east to west a hilly amphitheatre bounded the horizon, at the base of which the river travelled over its sinuous course, finally disappearing near where the spire of the old church of the Mohawks proudly erects its column to the skies. On all sides stretched a valley rich and fertile, with its innate wealth only awaiting development, while noble forests invited the axe of the pioneer.

The advent of the ubiquitous white man and his civilized house in the year of grace 1805 was the commencement of the change of scene, the first settler being one John Stalts. The progress of the settlement in its infancy was by no means rapid, for in 1818 there were but twelve white inhabitants, a number which in 1823 had increased to upwards of one hundred. During this year there were established a shoe shop, kept by one Arinah Huntington; a blacksmith's shop and three small stores, the chief articles of trade being whiskey and the principal customers Indians. Thus was founded the nucleus of the present trade and industry of the city. In 1825 the first grist mill was built on the banks of the river by Marshall Lewis. It was on April 19th, 1830, that the town plot of Brantford was surrendered by the Indians to the Government. This plot was included in the grant of land ceded by the Crown to the Six Nation Indians, when they, under Brant's leadership, came to Canada, the whole consisting of a strip six miles wide on each side of the Grand River. Most of this valuable territory has at different times been surrendered by the chiefs, the Six Nations being now principally located upon their reserve, a

splendid tract of some 44,000 acres, comprising the Township of Tuscarora, in Brant County, some nine miles distant from the city.



*View on Colborne Street, Brantford*

muddy lanes were the forerunners of paved streets. What added materially to the early prosperity of Brantford was the inauguration of the Grand River Navigation Company, and at a later period the construction of the Detroit and Lake Huron Railway, which ran through the town.

The town plot surrendered was immediately surveyed and sold by auction at an upset price of £10 per lot to actual settlers.

Then the old story was repeated: inns and churches, distilleries and stores, rapidly arose in the place of wigwags and huts; mills and tanneries were pitched on the river bank; and Brantford began its existence. Wonderful indeed have been the changes and progress since then. A brewery stood where Wycliffe Hall now faces the Market Square; a log cabin preceded the Bingham House; scattered houses adorned the landscape instead of white brick mansions.

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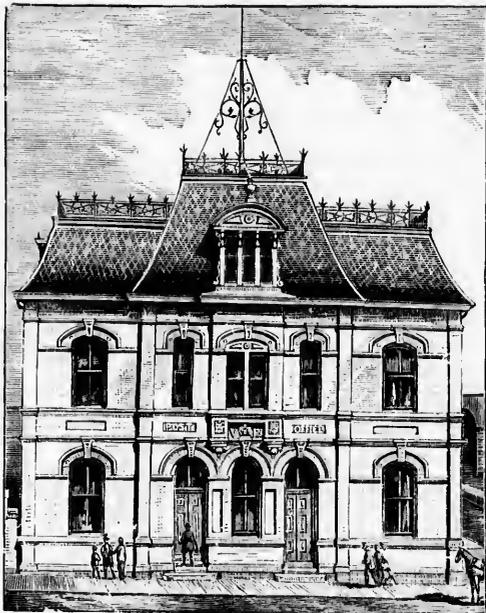
due to the early prosperity of the town, and at a later period the

On July 28, 1847, Brantford was incorporated as a town by special Act; on 6th September, same year, the first town councillors were elected, there being one member for each of the seven wards, and on the 9th of September the first Council meeting was held at Bradley's Inn, Mr. Wm. Muirhead being elected the first Mayor. In 1849 a Town Hall and Market were erected in the centre of the Market Square, a large wing being added in 1855 at a cost of \$3,000. The buildings, which are of brick, embrace a public hall, used chiefly for election purposes, the Council Chamber, and offices of City Clerk, Treasurer, Collector, and Police Magistrate. In 1853 the County of Brant was organized, Mr. S. J. Jones being Judge, Mr. T. S. Shenston, Registrar, and Mr. John Smith, Sheriff. The former two still hold their appointments, the latter having died in 1885, when Mr. W. J. Searle was appointed his successor. Mr. James Wilkes, who was a member of Council in 1849, was appointed City Treasurer in 1871, and Mr. James Woodyatt, who was a Councillor for 1850-51-52, and Reeve in 1853, was elected City Clerk in 1859, still occupying that position. Mr. James Weyms has been Police Magistrate since 1865, having previously been Mayor of the town. In 1854 gas was first introduced into Brantford, and in 1870 water works were acquired; and so from one stage to another Brantford moved steadily along, growing in population, increasing in her mercantile and industrial resources, and constantly acquiring additional facilities for the carrying on of the material interests of a rapidly growing town.

In 1866 a Board of Trade was organized, the following gentlemen composing the original membership: Messrs. J. Cockshutt, President; R. Shannon, Allan Cleghorn, Thomas McLean, William Calder, A. Watts, Leeming and Paterson, John Robinson, George Wallace, Thomas and Ash, Joseph Quintlan, William B. Hurst, Adam Ker, C. H. Waters, A. Robertson, F. P. Goold, George Watt, A. Morton & Co., John Comerford, John Montgomery, Thomas Botham, H. W. Brethour, Humphrey Davis, Joseph Loney, John Taylor; Secretary W. J. Imlach, who was chiefly instrumental in organizing the Board. The first meeting was held in the Brant Hotel, the leading hotel in Brantford at the time. It is now used as an office by Mr. Joseph Stratford, wholesale druggist. The Board has been since reorganized under an Act of Parliament relative to the formation of such institutions. There are at present some seventy members, the prominent merchants and manufacturers of Brantford, and good work is being done. Mr. George H. Wilkes is President, and Mr. William Watt, Jr., Secretary.

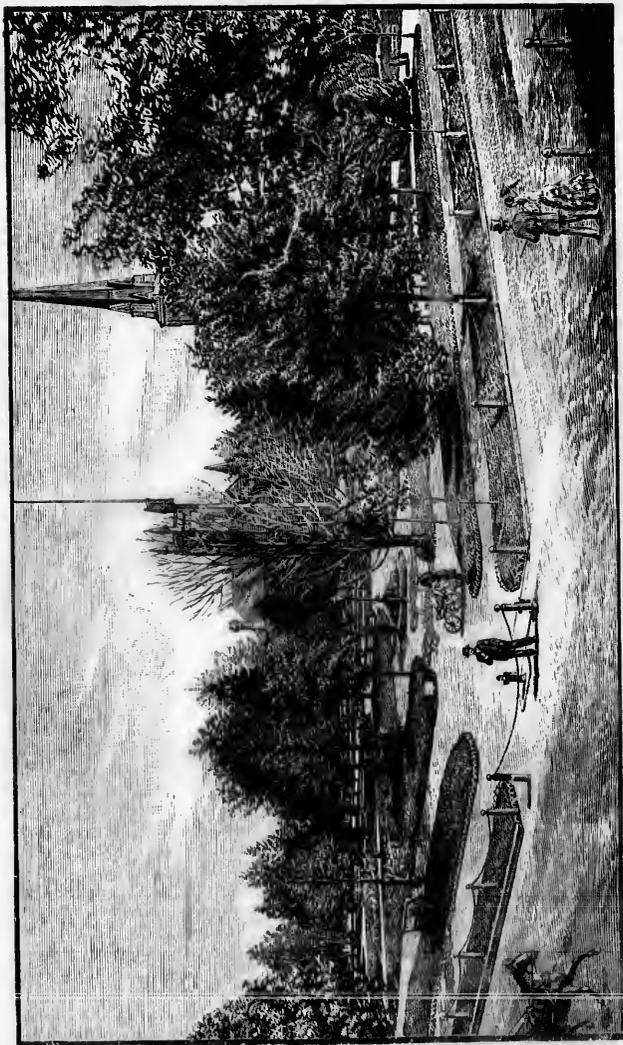
In 1877, Brantford was incorporated as a city, James W. Digby being elected Mayor. The total value of real property was then \$2,796,480; in 1885 it was put down at \$3,452,730, showing an increase at the end of eight years of \$656,250. The population of Brantford is 12,600, and in that respect ranks sixth among the cities of Ontario.

The public buildings, business houses and residences are, mostly built of the fine white brick which is the prevailing color in this section of Ontario, and the residence streets are wide, macadamized, and adorned with shade trees.



Post Office, Brantford

Victoria Park, a splendid square, in the centre of which is the Brant memorial, recently unveiled, of which any city might be proud. It is surrounded by trees, while gravel walks run through it, with here and there tasteful flower beds.



abutments are built of the finest cut grey limestone from quarries at Queenston and Beamsville, Ont., laid in the best Akron cement. The superstructure is of wrought iron and built in triangular system

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The public buildings are of a substantial nature, and are in agreement with the progressive city of Brantford. The Court House and County Buildings occupy a square opposite Victoria Park, and cost \$50,000. The Post Office, Customs, and Inland Revenue form a very fine white brick structure, which also cost \$50,000. The V. M. C. A. building, containing lecture hall, reading room, parlors and stores in basement, is an excellent building, and cost \$20,000.

In 1879 the Lorne Bridge was erected, former constructions having failed to withstand the touch of time. There is little likelihood, however, of the "Lorne" ever meeting with a disastrous fate. The stone and Beamsville, Ont. built in triangular system.

The bridge is 254 feet long, the bottom cords being 15 feet above water level; the width from outside to outside of walks is 34 feet, the truss 32 feet in height, and the structure is guaranteed to bear with perfect safety 2,100 pounds for every lineal foot, besides its own weight. The bridge roadway is covered with Nicholson block pavement, the whole cost having been \$45,000.

The history of this bridge is so indissolubly connected with the life of the famous chief, Thayendanagea, that no record of the city would be complete without reference to him from whom the city takes its name.

The parentage of Joseph Brant seems to be involved in some degree of mystery, some claiming he was a son of Sir William Johnson, the famous Irishman, who so won the confidence of the Indians of the Mohawk Valley, that they made him a sachem. Some maintain he is a Shawnee, and only a Mohawk by adoption; but the truth of the matter would seem to be that he was the legitimate son of a full blooded Mohawk sachem of the Wolf tribe. The home of the family was in the valley of the Mohawk River, but Thayendanagea was born in 1742, on the banks of the Ohio, whither his father and mother had gone for a temporary stay.

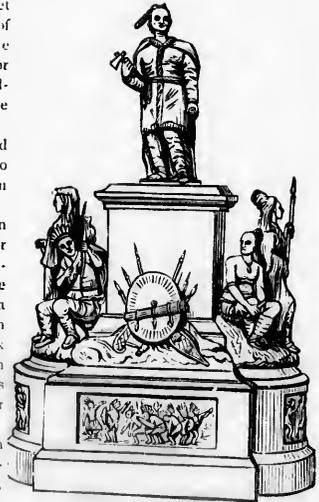
At the early age of thirteen he fought under Sir William Johnson, at Fort George. He also followed the same General in the Niagara campaign of 1759 against the French. For some time he was under Rev. Dr. Wheelock's care as a pupil in the "Moor Charity School" at Lebanon, Connecticut, he having been one of the chosen young Mohawks sent there by Sir William Johnson. He fought during the war of 1763 against Pontiac, and afterwards seems to have lived a quiet, uneventful life during the years that intervened between this and the revolutionary war. He assisted the various missionaries who were engaged in the preparation and revision of the Mohawk prayer book. About this time serious religious impressions led to his joining the Church and becoming a regular communicant at the celebration of the eucharist.

In 1775 the revolutionary war had broken out. Bunker Hill had been fought, Sir William Johnson had died, and to the efforts of his son-in-law, Colonel Guy Johnson, aided by Thayendanagea, the allegiance of a number of chiefs of the Six Nations Indians was secured at an interview at Montreal, in Lower Canada.

To follow that war through its long and bloody career is here unnecessary. The part played in it by Thayendanagea is historical. He twice visited England, and on each occasion was received with distinguished honors at the British Court. During the long years of the war Captain Brant remained the steady friend of the British, and continued to display the same terrible activity against the revolted colonies.

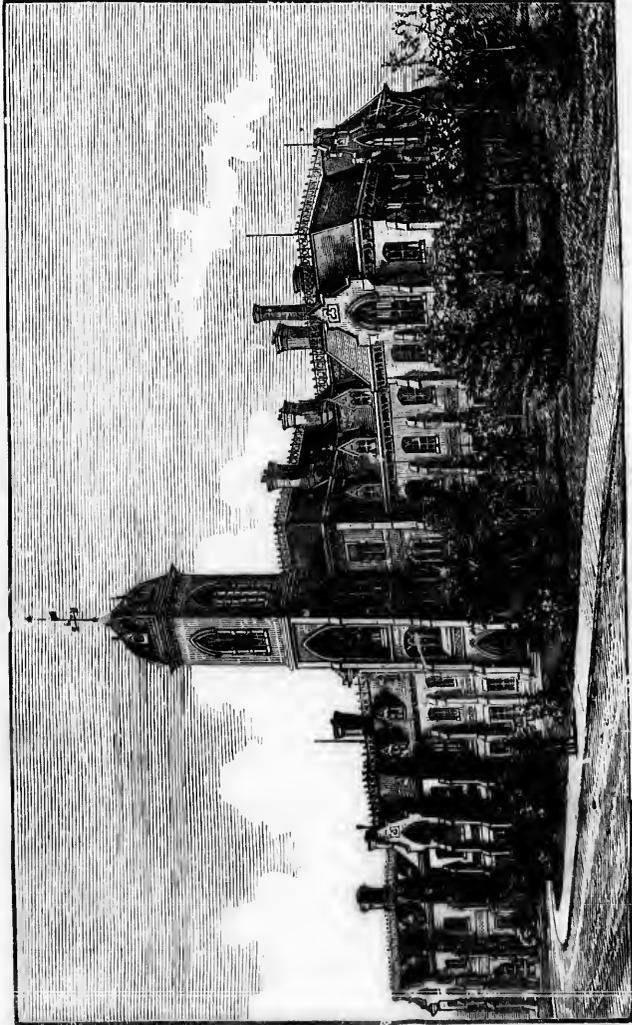
His declining years were embittered by difficulties which arose about the title to the lands granted to the Six Nations on the Grand River. The last few years of his life were spent in a house which he built near to what is now Wellington Square. Here he dispensed liberal hospitality, and here he died after a long and painful illness, on the 24th of November, 1807. His last thoughts were for his people; his last words, "Have pity on the poor Indians." Thus died Thayendanagea, the greatest of all the Mohawks. His remains were interred in the yard of the old Mohawk Church, which he had built many years before, and which was the first Christian church in Upper Canada.

With regard to her religious wants Brantford is well supplied; in fact, like Toronto, she might be called the city of churches. There are eighteen in all, comprised as follows: Four Methodist, four Baptist, two Presbyterian, two Episcopal, one Roman Catholic, one Congregational, one Plymouth Brethren, one Independent, one B. M. Episcopal (colored), and one Salvation Army barracks. Of these St. Basil's (R. C.), Brant Avenue (Methodist), Zion (Presbyterian) and Grace (Episcopal) are the respective representative churches, the buildings being especially fine. The Young Men's Christian Association performs also its due share of religious work, and that too in a most efficacious manner. It is an institution of twenty-five years' standing.



The Brant Monument

The Ontario Institution for the Education of the Blind occupies a commanding site overlooking the city, and is surrounded by eighty-seven acres of ground, devoted to recreation and to farm and garden purposes.



The John H. Stratford Hospital is a splendid edifice, occupying an eminence overlooking the city, with accommodation for fifty patients, where physicians of the city give their services gratuitously to those unable to afford medical attendance, and was donated to the city, together with the seven

*Ontario Institution for the Blind*

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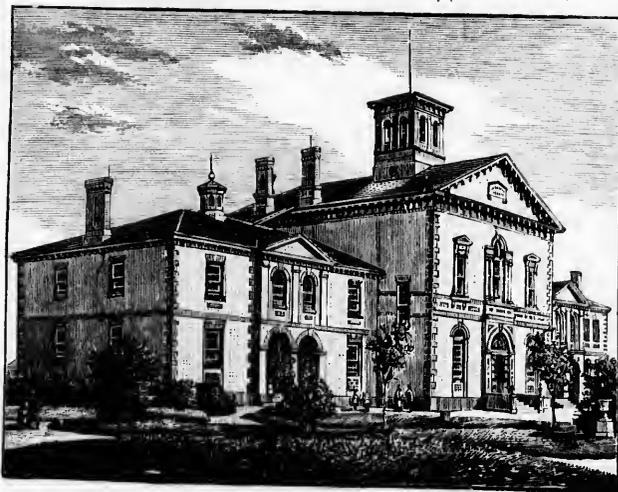
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acres on which it stands, by the gentleman whose name it bears, at a cost of \$25,000. The Widows' Home and the Orphans' Home are charitable institutions, sustained by private liberality.



Central School, Brantford

In educational matters Brantford occupies a prominent position. The public schools comprise a very complete Central School, with buildings and grounds covering four acres; three ward schools and a Roman Catholic Separate School. These schools are under the supervision of a thoroughly competent Inspector, and under the direction of Boards of School Trustees elected annually by the ratepayers. The Collegiate Institute, for higher education, has 290 students, and is presided over by a rector and seven masters.

The Brantford Young Ladies' College, for the higher education of young women, takes high rank. It is under the supervision of the General Assembly of the Presbyterian Church in Canada, though denominational in its teachings, and is governed by a board of directors elected by the shareholders. The college is a splendid structure, of considerable architectural design, is pleasantly located, and surrounded by beautiful grounds, and accommodates some 90 young ladies. It is in charge of a resident principal and several governesses, and enjoys the services of highly qualified masters in literature, music and art. It passes a class every year in the University local examinations for women. The Governor-General annually contributes a silver medal for general proficiency. The inscription stone was laid by the Countess of Dufferin in 1874; and in 1880 the Governor-General's medal was presented personally by the Princess Louise.

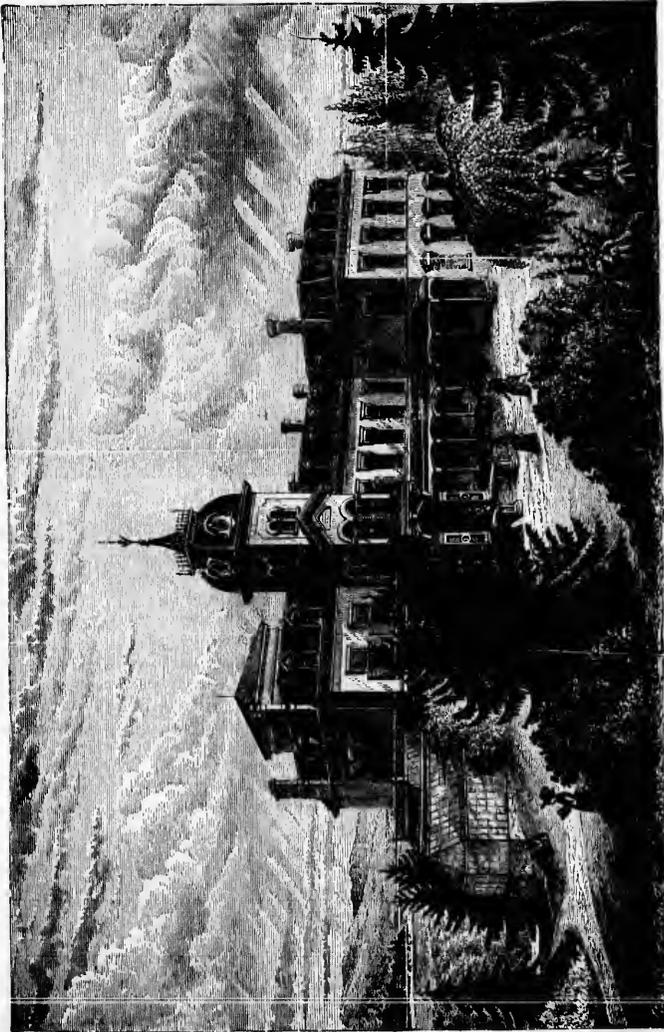
It has several important industries, including brick yards, breweries, foundries, flour, cotton and woollen mills, winery factory, agricultural implement works, engine and machine works, the extensive shops of the Grand Trunk Railway, etc. It has three banks, two loan societies, two private banks, and three daily newspapers, publishing weekly editions, viz., the *Expositor*, *Telegram* and *Courier*. Assessed valuation of real and personal property, \$3,964,310; bonded indebtedness, \$222,871.57.

Brantford also possesses a free library and reading room, where, in addition to 6,000 volumes, the generally read periodicals and newspapers are on file.

Brantford is often alluded to as the "Telephone City," a title it derives from the fact that from 1874 to 1876 Prof. Graham Bell and A. Melville Bell developed the telephone, the first experiments being successfully made between their home on Tutelo Heights, two or three miles distant, and an office in the city.

With this short historical sketch the "Telephone City" may well be left, in the glorious certainty of a steady growth and increased prosperity; for, situated as she is in the heart of one of the most highly

avored regions of Canada, and having among her citizens men of business ability and probity, of energy and enterprise, her future is well assured. Each passing year brings its improvements, and shows its



Brantford Young Ladies College

steady advancement. Brantford is to-day a bright link in the chain of Canadian cities, and it will not be long ere she becomes a western metropolis, in which will centre the life and commerce of a wide territory.

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A COMPREHENSIVE REVIEW

OF THE CHIEF POINTS OF ATTRACTION, AND THE MERCANTILE AND COMMERCIAL INTERESTS OF THE "TELEPHONE CITY."

**Charles B. Heyd, Esq.,** Mayor of Brantford.

The progress and general prosperity of the "Telephone City" is in no small degree due to the wise administration of her City Councilors; and in a work of this kind it is but due and fitting that proper recognition be paid to the Chief Magistrate of Brantford, who has, with credit to himself and with satisfaction to his fellow-citizen, conducted with high executive ability the onerous and responsible duties of his high position. Mr. Charles B. Heyd was born in Rochester, in the State of New York, on the 23rd of February, 1843, and is thus in his 44th year. His father, the late Mr. Bernard Heyd, a native of Berne in Switzerland, emigrated to America in 1832, locating in Brantford in 1855, where he the following year opened up a grocery store, which he carried on till his death in August of 1884, when he was succeeded by his son, the present Mayor. This establishment, by the wise policy of its management, has been eminently successful, and may be regarded as one of the representative stores of the city. After thirty years of growth and expansion Brantford was proclaimed a city on the 31st of May, 1877, with Dr. Dighy as its first Mayor, being succeeded in turn by Robert Henry, Dr. Hlenwood, William Watt, Sr., W. J. Scarfe and Charles B. Heyd. This last named gentleman is now holding his second term of office, having been previously called upon to fill the unexpired term of Sheriff Scarfe, and again at the general municipal elections. Mr. Heyd has always taken a deep interest in every movement which had for its object the development of the city and the advance of its commercial interests, while he has been prominently identified with several railway enterprises. As an active Mason he has been Master of Doric Lodge, No. 121, and principal of Mount Horeb Chapter, and is now a Director of the Young Ladies' College, and has been a Director of the Royal Loan and Savings Company since its foundation. He has been an Alderman for five years, representing the Queen's Ward, previous to his election as Mayor. During his term of office several important events have taken place, notably the completion of the Brantford Street Railway and the unveiling of the Brant Memorial, the latter having a national as well as a local importance, as building up a monument to one of the noblest Indians who ever lived, who, throughout the troublous times in which his life was cast, ever proved a staunch ally of England, and gave to Brantford the origin of her name, and left to the world the memory of him with whom the history of Brantford must ever be indissolubly connected. Thus, occupying a conspicuous position in various industrial enterprises, and all progressive measures which give promise of practical and beneficial results, Mr. Heyd has both upheld and perpetuated the high traditions appertaining to the important office he holds. To the efforts of this gentleman is due in a large measure much of that thrift and prosperity which has attended this city in its railroad facilities and manufacturing enterprises, with which for a long period Mr. Heyd has been associated;



while he has earned a name and position as a stalwart Liberal in politics, an eminent financier and the friend of enterprise and progress, being deservedly respected by all who know him.

**J. Y. Morton,** Hardware, Colborne Street.—

One of the oldest business establishments in the city, and the most important of its kind, is that conducted by Mr. J. Y. Morton, the hardware merchant, on Colborne Street. This house was established in May, 1851, by A. Morton & Co., the individual members of the firm being Andrew Morton and Robert Morton; subsequently the firm of A. & J. Y. Morton conducted the business for a period extending from 1856 until March 1884, when the firm was dissolved, the senior member retiring, the junior having since solely conducted the business. Mr. J. Y. Morton is now one of the oldest merchants in Brantford, and remembers when the population of the then town was between two and three thousand. The store is large and commodious, being 20x128 feet, two stories high. The stock, which is a very large and complete one, is second to none in the city. It consists of English, German and American hardware, the staples being iron, nails, horse-shoes (machine-made), glass, putty and bent stuff. A very large assortment of paints, oils and varnishes is constantly kept; as also mechanics' tools and house furnishings, iron and steel in sheet and bar, of which this establishment carries the heaviest stock in the city. Everything in this first-class goods being purchased, and in so large quantities that Mr. J. Y. Morton can offer advantages to the customers. Mr. Morton is a native of Montreal, but has spent the best days of his life in Brantford, where he is very popular, as well as throughout the surrounding country. He is one of the Directors of the Gas Company, is energetic and enterprising, honorable in all his relations, and estimable as a citizen.

Brantford Young Ladies' College

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ected with his position. of Scotch descent, is a y of Instruction; T. M. Ph.D., Principal; Mrs. Superintendent; Rev. Philosophy and Evidences R. Beattie, B.D., Ph.D., ogic; Miss Eliza Balmer, University of Toronto, English; Miss Isabella G. School), English and mann, French and Ger. Garratt, Esq. (Organist ce Church, Brantford), Organ, Voice Culture Evelyn Ruthven, Teacher E. Powers, Teacher tin, A.R.C.A., Professor sistant. Medical Attend lip and Nichol.

rist, Commercial Building ce.—Mr. Louis F. Heyd, Muirhead & Jones, goods in which Mr. Jones deals, of fine quality and promise, who has already low figures, would do well to call on him. Mr. Jones has not devoted his time exclusively to his business, but has devoted a portion of it in the interests of the city, having been an Alderman for some

of law. In 1882 he was admitted to the Bar; he opened chambers in Brantford, and for a year and a half conducted an individual practice, during which time he held many briefs and enjoyed an increasing general legal practice. In 1883 Mr. G. H. Muirhead became associated with him under the firm name of Heyd & Muirhead, and subsequently Mr. W. D. Jones was admitted into the partnership, since which time the style of the firm has been Heyd, Muirhead & Jones. It may be mentioned that in addition to a large legal practice, the members of this firm, being competent and energetic lawyers, also conduct the largest business in the city in the transfer of property. But to return to the subject of this sketch. As a pleader before the Bar, Mr. Heyd has obtained a wide celebrity, his forensic talents having singled him out as being one of the most promising members of the Junior Bar. Popular and public-spirited, he has identified himself with every movement which had for its object the general welfare of the city. In 1884 he was elected an Alderman of the city. In the same year he was a governor of the John H. Stratford Hospital, having been appointed by the Council. During the last municipal election Mr. Heyd retired from the City Council, when his brother, the present Mayor, ran for that office. In addition to other trusts, Mr. Heyd is solicitor for the Standard Bank, of Brantford, and for the Royal Loan and Savings Company. Few lawyers in Ontario have within so short a time acquired the popularity and distinction enjoyed by Mr. Louis F. Heyd, of Brantford. He is essentially energetic and enterprising, and is the owner of considerable real estate; he possesses abilities of a high order, and is thoroughly competent and reliable as a lawyer and practitioner.

**Hugh J. Jones & Co.**, Popular Dry Goods House, 54 and 56 Colborne St.—Mr. H. J. Jones, the popular dry goods man, is a native of Woodstock, Ont. In 1859 he began business, entering the firm of H. W. Brethour & Co. In 1879 he retired from this firm and opened a large store for himself, since which time he has enjoyed an increasing patronage, until his house now ranks among the leading dry goods establishments of Brantford, noted for its large and solid dry goods stores. From 1879 until 1883 Mr. Jones carried on a millinery business and dry goods, notions and dressmaking, in all of which branches he has been eminently successful. He carries a large and complete stock of dry goods, notions, etc., dealing only in the finest quality of goods, buying in very large quantities for cash, and selling at close prices. Mr. Jones can compete with any house in the city, both as regards the quality of goods and prices. He both manufactures and imports nantes, making a speciality of Jersey jackets and dolmans, which are now the prevailing fashion. These goods are of excellent make, and should please even the most fastidious. In these goods a very large trade is carried on. The leading feature of this house is, however, in dress goods, with the necessary trimmings, plushes, etc., and in this line Mr. Jones takes high rank. In the dressmaking department a staff of competent *artistes* is employed, while the clerks are courteous and obliging in their manner. Those requiring any of the goods in which Mr. Jones deals, of fine quality and promise, who has already low figures, would do well to call on him. Mr. Jones has not devoted his time exclusively to his business, but has devoted a portion of it in the interests of the city, having been an Alderman for some

**Slater's Winsey Mills**, Holmedale, Brantford.—In 1883 Mr. Clayton Slater, late member of the firm of John Slater & Sons, of Brantoldswick, Yorkshire, England, built the now well known winsey mills, at Holmedale. One hundred and twenty-five hands are employed. There are one hundred looms, five sets of cards for woollen goods, and 2,000 cotton spindles. Motive power is supplied by a compound horizontal engine, "Judith and Annie," being Bracewell & Pickup Patent, Burnley Iron works, Lancashire, England, of 600-horse power. The boiler is a Coverley of Burnley, with Proctor's self-feed, 30 feet long and seven feet in diameter. Both engine and boiler are among the finest on this continent. With regard to the goods chiefly manufactured at the winsey mills, they are union and all-wool flannels, colored cottons, denims, regattas, and coarse yards. The average annual output is 1,000,000 yards. In the manufacture of cotton and woollen goods Mr. Slater has no rival on this continent. He is thoroughly conversant with the details of the business and with the fabrics he manufactures, and has had moreover a long experience in England in the production of these goods.

**Alex. Fair**, Manufacturer of Choice Havana Cigars, Colborne Street East.—Mr. Fair has been in business since 1872, and prior to engaging in the manufacture of cigars, he conducted a wholesale and retail trade in groceries and liquors. As a manufacturer of cigars Mr. Fair's brands are well known, and none have secured for any manufacturer a higher



reputation than he enjoys. The "Havana Bouquet," a 10 cent cigar, is the favorite of the connoisseur and all who appreciate a delightful smoke; and the "A. F. Seal," the "Gold Seal," and the "Punch," all 5 cent cigars, will hold their own against any others of the same price in the market. Mr. Fair employs about 40 hands, and none but skilled workmen are in his factory. He turns out on an average 50,000 cigars per week, and intends extending his operations almost immediately, when he will conduct by far the largest cigar manufacturing concern in Brantford. At present his facilities are unequalled for turning out any kind of cigars, and it is a fact worthy of note that the material he uses is all of excellent quality. In the manufacture of the "Havana Bouquet" the pure Havana long filler is used, and Sumatra wrapper. The trade enjoyed by Mr. Fair, it is hardly necessary to mention, extends over the whole of the Dominion, and is constantly increasing.

**The Big 22:** J. Stanley, Dry Goods, Millinery, Clothing and Gents' Furnishings, Colborne Street.—One of the most enterprising and go-ahead business houses in Brantford is that known as "The Big 22," of which Mr. J. Stanley is the proprietor. Established in February, 1884, the trade of "The Big 22" has already assumed gigantic proportions, and the cause is not far to seek; Mr. Stanley buys immense stocks of goods, for the trade of three different stores, in



St. Catharines, Port Colborne and Brantford respectively, and in doing so secures large discounts; he is thus enabled to offer his goods—which are of a quality that cannot be surpassed—to customers at a much lower figure than those who do not deal so extensively. The store, which is one of the most complete and one of the best arranged in the city, is 30x140 feet in dimensions and three stories high. On the ground floor are the dry goods department, the gents' clothing and hats and caps department, and the millinery and mantle making department. A complete line of dry goods of every description is carried, millinery and ready-made clothing. A specialty is made of clothing, both ready-made and ordered goods, the stock of which is second to none in the city. In the millinery department all kinds and varieties of styles are made, and the most competent *artistes* in the city are employed, thus giving to their customers not only a first-class article, but in the latest styles. In German mantles "The Big 22" will give way to none in the Dominion; the stock is immense, the quality of a high standard, and the trade very large. In the gents' furnishing department a specialty is made of shirts and drawers, these goods being both tastefully made and durable. In addition to the general retail trade of this house, a considerable wholesale jobbing trade is also carried on. Everything here is reduced to a system. Great as the stock is, there is no one article that cannot be produced at a moment's notice. With regard to the quality and price of goods "The Big 22" takes the lead in Brantford, and customers are dealt with courteously and liberally. Mr. George Clark, the manager, is a gentleman eminently qualified for that position; he is energetic and experienced, of inviting and obliging manners, and has a way of interesting an intending purchaser the moment he enters the store.

**B. H. Rothwell**, Importer of Books and Stationery, Market Street.—Mr. Rothwell began business in 1877, and as an importer of books, stationery and wall-paper, he conducts one of the largest establish-

ments in Ontario. In several of his lines he is without a rival; especially newspapers, periodicals, wall-paper, etc. He delivers 1,000 copies of Canadian dailies each day, and his list includes all the daily and weekly papers published in Canada, United States and England. Among the English weeklies may be enumerated the following well known publications: *Academy*, *Army and Navy Gazette*, *Albion*, *Architect*, *Belfast News*, *British Medical Journal*, *Builder*, *Christian Times*, *Church Review*, *Catholic Opinion*, *Court Circular*, *Dublin Freeman*, *Journal*, *Edinburgh Scotsman*, *English Mechanic*, *Examiner*, *Engineering and Building Times*, *Field*, *Fun*, *Glasgow Herald*, *Graphic*, *London News*, *Sporting and Dramatic News*, *Iron*, *Kind Words*, *Lancet*, *Live Stock Journal*, *Liverpool Mercury*, *Lloyd's Weekly News*, *Musical World*, *Methuen's Record*, *Medical Times and Gazette*, *Pictorial World*, *Pall Mall Budget*, *Punch*, *Saturday Review*, *Sporting Times*, *Spectator*, *Times Weekly Digest* and *Vanity Fair* (the most prominent society paper published in London, and intensely interesting among the English monthlies are "All the Year Round," "Art Journal," "Adviser," "Band & Hope Review," "Belgravia," "Baptist Magazine," "Bible Treasury," "Blackwood's Magazine," "Bon Bells," "Boys of England," "British Temperance Advocate," "Chambers' Journal," "Chess World," "Child's Own Magazine," "Church of England Temperance Magazine," "Contemporary Review," "Carpenter and Builder," "Dublin University Magazine" and "Fortnightly Review." The English quarterlies include all the leading publications while among the immense list of American weeklies the following appear: *American Angler*, *Metropolitan Pulpit*, *American Machinist*, *Army and Navy Journal*, *Appleton's Railway Guide*, *Art Amateur*, *Atlantic Monthly*, *Bicycling World*, *Boys of New York*, *Bankers' Magazine*, *Building*, *The Century*, *Detroit Free Press*, *Dramatic News*, *Engineering News*, *Frank Leslie's publications*, *Golden Age*, *Harper's Bazaar*, etc.; *Irish American*; *Leisure Hours* and *The Magazine of Art*. Mr. Rothwell carries an immense stock of wall-paper, imported from the United States and England, making a specialty of the former. A specialty is made of school and college text books, and this house is the headquarters for the Collegiate Institute and Young Ladies College and the Public Schools. Mr. Rothwell, who is extremely popular, has been much identified with public affairs in the city of Brantford. He was four years Alderman for the Queen's Ward, Captain of the crack company of the Dufferin Rifles, a captain officer of his masonic lodge, and while he devotes six days of the week to business, he officiated on the seventh as Warden of his church. Mr. Rothwell, a native of Strathroy, county of Middlesex, where he was born in 1846.

**Franklin Ott**, Colored Linings, Russets, etc. Colborne Street.—The trade carried on by Mr. Ott has been established for thirty years or more, and his name is more familiar in the wool and hide market than that of Ott, and none have a higher reputation as a tanner of sheep-skins. Mr. Ott manufactures russets, morrocos, and linings of all colors. His yearly turn-over averages 30,000 sheep skins, and with regard to the quality of goods turned out, there is none better in Canada. The Canadian trade distributed over Ontario and Quebec, being very large, while an appreciative export trade to the Eastern States is also carried on. Mr. Ott is an extensive dealer in wool, green hides and calf-skin.

**William** and Confed foundation of Biscuit Wor considerable still more so a step in the we have been goods, and health of will devour kinds. Mr. from that d Mr. H. B. L has been the time the tra have from ti until now t Ontario. Belleve, C Another dep importance biscuits, and them, that produced at Biscuit Worl market in e enumerate t say that th collectionery and fancy, s by this hous goes withou Eight travell in securing a 60x320 feet, power is sup the hoiler ha facilities and passed, being most modern Mr. Paten been pre-em sufficient evi ability. He Councils and member in Riding of B 1872 the coun

**E. Sims** George St., of E. Sims has real estate r whom every and who enjo integrity of h with him his office has been Son. There of real estate, business as branches, se They are also loans, lea for private ind Judgment of and there is petent, from e real estate, to ale manage t pany, with po

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*Graphic, London News,*  
*News, Iron, Kind Words,*  
*enal, Liverpool Mercury,*  
*Musical World, Methodist*  
*and Gazette, Pictorial World,*  
*a, Saturday Review, Sports*  
*imes Weekly Digest and*  
 prominent society paper  
 and intensely interesting  
 nthlies are "All the Yes"  
 "Adviser," "Band of  
 evia," "Baptist Magazine,  
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 Journal," "Chess World,"  
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 Schools. Mr. Rothwell, who  
 been much identified with  
 of Brantford. He was in  
 the Queen's Ward, Capt-  
 the Dufferin Rifles, a cap-  
 tain, and while he devoted  
 business, he officiated on  
 his church. Mr. Rothwell  
 munity of Middlesex, where

**William Paterson, Manufacturer of Biscuits**  
 and Confectionery, Colborne Street.—Since the  
 foundation of the Brantford Steam Confectionery and  
 Biscuit Works the industry represented has assumed  
 considerable importance, and is destined to become  
 still more so at no distant date. Mr. Paterson has taken  
 a step in the right direction, and for a number of years  
 we have been accustomed to pure and unadulterated  
 goods, and we consequently have less fear for the  
 health of our children, who, despite of everything,  
 will devour enormous quantities of sweets of all  
 kinds. Mr. Paterson began business in 1863, and  
 from that date until 1876 had associated with him  
 Mr. H. B. Leeming, since which time Mr. Paterson  
 has been the sole proprietor. During the whole  
 time the trade has gradually grown, the operations  
 have from time to time been extended and enlarged,  
 until now these works are among the largest in  
 Ontario. In 1877 a branch was established at  
 Belleville, Ont., for handling confectionery goods.  
 Another department of the business and of no less  
 importance is the manufacture of plain and fancy  
 biscuits, and it is a fact admitted by all who deal in  
 them, that both the confections and the biscuits  
 produced at the Brantford Steam Confectionery and  
 Biscuit Works are among the purest and best goods in  
 market in those lines. We will not attempt to  
 enumerate the products of Mr. Paterson; suffice it to  
 say that they assume every conceivable form in  
 confectionery, and that the biscuits are both plain  
 and fancy, sweet and palatable. The trade enjoyed  
 by this house extends throughout the Dominion, and it  
 goes without saying that it is constantly increasing.  
 Eight travellers are employed, who find no difficulty  
 in securing orders. The premises cover an area of  
 60x320 feet, and are three stories in height. Motive  
 power is supplied by an engine of 50-horse power,  
 the boiler having a capacity of 70-horse power. The  
 facilities and equipment of these works are unsur-  
 passed, being complete in every respect and of the  
 most modern and approved type. However success-  
 ful Mr. Paterson has been in business, and he has  
 been pre-eminently so, his public career has given  
 sufficient evidence of the possession of remarkable  
 ability. He has sat in the County and Town  
 Councils and in the Mayor's chair, and he is now  
 a member in the Dominion House for the South  
 Riding of Brant, having successfully contested in  
 1872 the county against the late Sir Francis Hincks.

**E. Sims & Son, Loan and Land Agents,**  
 George St., opposite Market Square.—The name of  
 E. Sims has been prominently connected with the  
 real estate market since 1869, a gentleman in  
 whom every confidence has always been placed,  
 and who enjoys a wide patronage by reason of the  
 integrity of his transactions. In 1880 he associated  
 office with his son, J. J. Sims, since which time his  
 office has been known under the name of E. Sims &  
 Son. There is no other office in Brantford, legal  
 or real estate, conducting so extensive a conveyancing  
 business as E. Sims & Son, with the collateral  
 branches, searching titles and making abstracts.  
 They are also entrusted with the negotiation of money  
 loans, lending money on security, as also banking  
 for private individuals. As valuers of property the  
 judgment of E. Sims & Son is always relied upon,  
 and there is no other office in the city more com-  
 petent, from experience and thorough knowledge of  
 real estate, to judge of its nature and value. They  
 also manage the Globe Mutual Fire Insurance Com-  
 pany, with policies to the amount of \$800,000, and

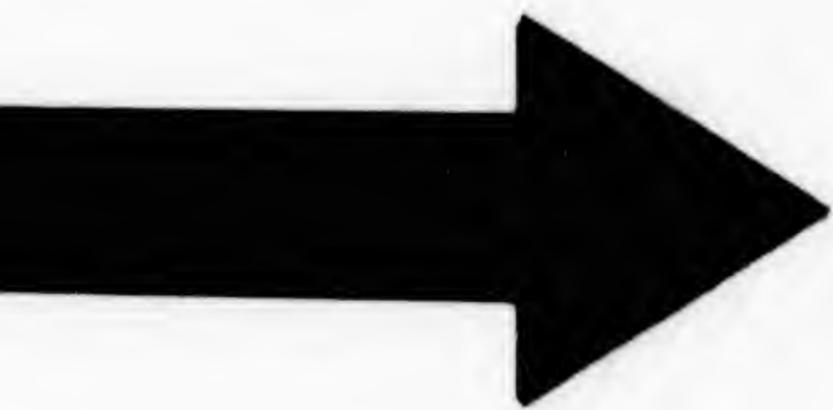
are agents for both the Caledonian and Northern  
 Insurance Companies. The very extensive real  
 estate and financial business carried on by E. Sims  
 & Son has been built up by the securing of that  
 confidence which follows in the wake of integrity  
 and ability.

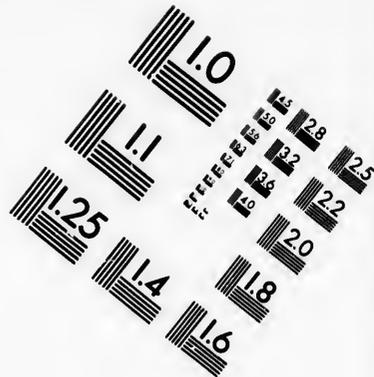
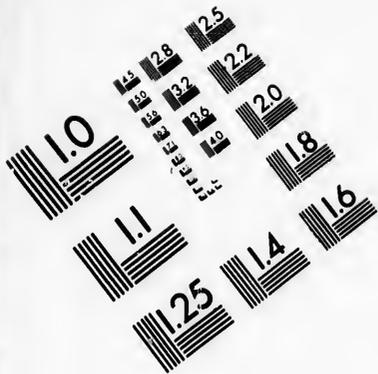
**J. S. Hamilton & Co., Wholesale Wine Mer-**  
 chants and General Agents, 119 and 121 Dalhousie  
 Street.—One of the largest houses in Canada devoted  
 exclusively to the wine and spirit trade is that of J.  
 S. Hamilton & Co., Brantford. The establishment  
 was founded in 1871, and since 1878 Mr. J. S.  
 Hamilton has been sole proprietor. The large pre-  
 mises are 57x115 feet in dimensions and two stories



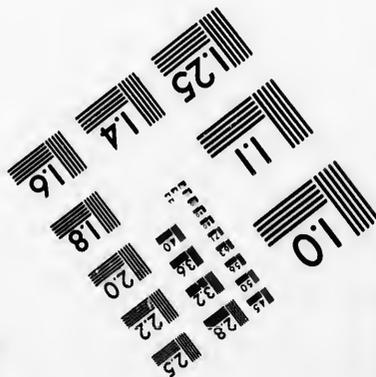
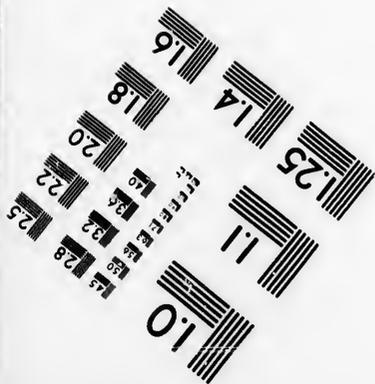
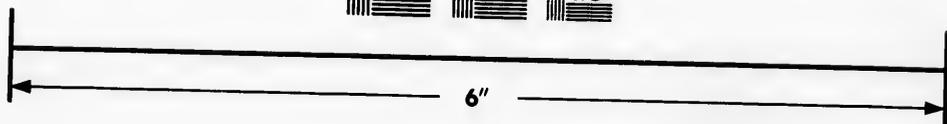
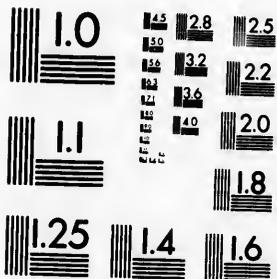
in height. In the vaults are stored the stock of  
 mature wines produced at the celebrated Pelee  
 Island Vineyards, of Pelee Island, Lake Erie. These  
 wines constitute the principal line of this house, and  
 shipments are made to all parts of the Dominion.  
 The leading brands of Pelee Island wines are: Dry  
 Catawba, a light dry dinner wine of fine bouquet,  
 and much resembling the Sauterne of France and  
 Rhine wine of Germany; sweet Catawba, a choice  
 sweet champagne-flavored wine of the same class as  
 sparkling wines are made from; Isabella, a delicious  
 golden-colored wine, choice and delicate in flavor,  
 similar to the Malvoisie wines; St. Emilion, a heavy  
 dark wine, stout, rich, and full-bodied, made from  
 the Virginia seedling and Catawba grapes; St.  
 Augustine, a dark, sweet red wine, produced from  
 the Concord and Catawba grapes, containing only a  
 small quantity of spirits, and suitable for sacramental  
 purposes; Claret, a dry heavy red wine, produced  
 from the Virginia seedling grape; Delaware, a choice  
 light dry dinner wine; Pelee Island port, a sweet  
 red wine, the product of the Concord and Fries seed-  
 ling grape. An exhibit of the Pelee Island wines  
 was made by this house at the Colonial Exhibition,  
 London, Eng. Mr. J. S. Hamilton is energetic and  
 enterprising; and in addition to importing to this  
 country the choicest of wines and spirits, he has done  
 much in his connection with the Pelee Island vine-  
 yards to popularize Canadian wines.







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WEBSTER, N.Y. 14580  
(716) 872-4503



**S. Hewitt, Pianos and Organs, cor. George and Dalhousie Sts.**—The manufacture of pianos is an extensive industry in the principal cities of America, Canada and Europe. As a musical instrument, the piano takes precedence to all others, but this has



only been accomplished after many changes and improvements. Its origin is traced back to the ancient lyre from which, by successive gradations through the harp, the psaltery, the dulcimer, the clarichord and the harpsichord, it has reached its present perfection. Who invented the first piano is unknown. For a long time Europe was reputed the best place in the world for the production of pianos, the inventor having been a native of some part of the continent. Be that as it may, Europe can claim precedence no longer; America has that distinction, and it was the Schomacker Pianoforte Manufacturing Company, of Philadelphia, who conferred it; they are without doubt the manufacturers of the best pianos in the world. Their gold string pianos have secured the highest honors ever awarded to any maker in the world, and by all competent judges their pianos are pronounced superior to any others. This Company is represented in Canada by Mr. S. Hewitt, who keeps an excellent stock of their goods; and all lovers of music in the highest sense of the word should visit Mr. Hewitt's store, corner of George and Dalhousie Streets, inspect his stock, and listen to one of the Schomacker gold string pianos. Mr. Hewitt is also agent for the Doherty & Co. organs, Bell organs, and others. These instruments are so well known in the Canadian market, and so highly reputed for their excellence of tone and finish, that comment is unnecessary. Mr. Hewitt has been in business since 1876, and is an excellent judge of the organ and piano.

**Brantford Seed and Horticultural Warehouse, James B. Hay, proprietor, Colborne St.**—What is more beautiful in nature than the budding and blooming of flowers in the spring time and summer! They enrich the landscape; they perfume the air; they give sustenance to the busy bee and pleasure to man. But to how many purposes can

flowers be put! They adorn the windows and gardens of the rich and poor; they enhance the sumptuous tables of the banqueting hall; they adorn the maiden's breast, and give a bloom and freshness to her cheek; in the bridal chamber and on the lowly grave they are alike objects of interest and importance. In the one case they lend attractiveness to the festive occasion, enrich the trousseau, dresses, and enhance the room; and in the other they are spread with tender hand on the little patch of earth, below which is all that remains of one who is no more. To many more purposes can flowers be put, but let these suffice. We cannot enumerate here all the flowers and plants contained in the greenhouses and conservatories of Mr. James B. Hay; they embrace generally bedding plants and flowers of all descriptions, and a visit to them would be well repaid. Mr. Hay, who conducts a very large seed and florist business, began in 1875, and since then has enjoyed a prosperous career, having met the tastes and supplied the wants peculiar to his line as no other one can in this portion of the country. In cut-flower work, in floral lettering and monograms, and in floral designs, Mr. Hay has few equals, and enjoys a deservedly wide reputation. He deals largely in all sorts of seeds, bulbs and plants, as also in florists' supplies, and those whose taste or business demand such goods as Mr. Hay deals in can find no better satisfaction than at the Brantford Seed and Horticultural Warehouse, which is well stocked with seeds, bulbs and florists' supplies, while the extensive greenhouses, almost adjoining, and the conservatories, near Victoria Park, can supply every kind of plant and flower. Mr. Hay, who is a Canadian, is widely popular, his kindly and unobtrusive manners having secured for him a large circle of friends, among whom he is held in high repute. Send for catalogue.

**Charles Duncan, Manufacturer and Importer of Carpets and House Furnishings, Drawing Room, Dining Room and Bedroom Furniture, Colborne Street.**—This is the largest and most important house of its kind in Brantford. Mr. Duncan has been established for twenty-five years, and during the whole of that time he has sustained a high reputation in the city, as well as throughout the surrounding country, for carpets and house furnishings of a superior quality, offering the same at prices against which no other house could compete. A large and complete stock is carried of carpets and house furnishings to meet the wants of a medium and high class trade. He imports from England and other countries, keeping always abreast of the latest styles. A specialty is made of carpets, of which a stock is carried of some \$20,000. The stock includes Brussels carpets, manufactured by Crossby & Sons, of Halifax, England; Kidderminster carpets of Canadian make, and superior to that manufactured by any Kidderminster firm; tapestry and unions; the whole stock being a first-class assortment of the finest goods in the market. Mr. Duncan also employs a number of skilled upholsterers on the premises, who turn out upholstered work which cannot be surpassed anywhere in Canada. An establishment of this sort—whose stock is of the highest quality, whose workmanship is of the highest standard, and whose prices are so reasonable—is not only a credit to Brantford, giving a tone to its commercial importance, but is a sufficient proof of the business ability of the proprietor, who can conduct an immense trade, dealing in the highest quality of goods, and selling the same at prices which set all other houses at defiance.

**W. F. Teas, and Crockery, Cutlery, in Shelf Exchange W. F. C. the oldest house in the city on terms offered two separate are conducted being the city are imported in fine groceries made of imported flour, cereals this house the groceries**

house with diately in a house with stored flour this house quality, ar manufacture by Whitlaw house carries house in the do, they are against who country can crockery di goods of fi be recomm the market lishment th of hardware are sole at Sheffield, Lewis, of goods, as i

down the windows and door; they enhance the quieting hall; they adorn a bloom and freshness chamber and on the objects of interest and interest they lend attractiveness to the trousseau, dresses, and in the other they are the little patch of earth, rains of one who is no roses can flowers be put, cannot enumerate here contained in the green—Mr. James B. Hay; they plants and flowers of all em would be well repaid. very large seed and florist d since then has enjoyed met the tastes and sup his line as no other one country. In cut flower monograms, and in floral equals, and enjoys a de He deals largely in all plants, as also in florists' taste or business demand als in can find no better antford Seed and Horti s well stocked with seeds, ies, while the extensive ng, and the conservatories, pply every kind of plant is a Canadian, is widely obusive manners having e of friends, among whom send for catalogue.

Manufacturer and Importer nishings, Drawing Room, om Furniture, Colborne and most important house Mr. Duncan has been e years, and during the sustained a high reputation oughout the surrounding ise furnishings of a superior at prices against which no . A large and complete and house furnishings to um and high class trade, and other countries, kept latest styles. A specialty hich a stock is carried, includes Brussels carpets, & Sons, of Halifax, Eng- ts of Canadian make, and red by any Kidderminster ; the whole stock being a finest goods in the market. a number of skilled apes, who turn out uphol- be surpassed anywhere in t of this sort—whose stock whose workmanship is of whose prices are so reason- o Brantford, giving a tone- ance, but is a sufficient ty of the proprietor, who ade, dealing in the highest g the same at prices which nance.

**W. F. Cockshutt & Co.,** Importers of English Teas, and General Dealers in Fine Groceries, Crockery, Seeds, Produce, etc.; also Importers of Cutlery, Spoons, and Plated Ware, General Dealers in Shelf and Heavy Hardware, 3 and 4 Merchants' Exchange.—Established in 1832, and conducted by W. F. Cockshutt & Co. since 1882, this is probably the oldest and is certainly the largest mercantile house in Brantford. It has always had a high reputation both for the general stock of goods and the terms offered to customers. This house embraces two separate and distinct departments, both of which are conducted on an extensive scale, an immense trade being done, against which no other house in the city can compete. In one department this house are importers of English teas, and extensive dealers in fine groceries, crockery, seeds, produce, etc. In groceries the line is a complete one, a specialty being made of teas, coffees and spices, these goods being imported in immense quantities from London. In flour, cereals and produce, a larger stock is carried in this house than in any other in Brantford. Back of the grocery store they have a separate grain ware-

well known house of Whitecross Wire and Iron Company, of Warrington, England. In cutlery they represent the leading houses in Sheffield, such as Rodgers, Lockwood, Thos. Turner, Fairbairn, and Wader Butcher, the best cutlery in the world. Everything in the hardware line is kept in stock here, and W. F. Cockshutt & Co. deal in nothing but first-class goods, and we know of no other establishment in Brantford to which we would more readily recommend the customer. Here everything is complete, of the best quality, and at the lowest living prices; no one can wish for any more. This house is 50x132 feet in dimensions and five stories in height. Since Mr. W. F. Cockshutt, the sole proprietor, assumed entire control, he has built seventy-two feet additional in the rear to admit of more extensive operations, as the trade was and is increasing rapidly. Mr. Cockshutt, who is energetic and enterprising, is President of the Cockshutt Plough Co., on which we have published a separate article.

**Frank Cockshutt & Co.,** Importers and Dealers in General Dry Goods, Fashionable Clothiers and Gents' Furnishers, Colborne Street.—This house was established in the year 1832 by J. Cockshutt, Esq., father of the present proprietor. In 1882, when the former retired, Mr. Frank Cockshutt assumed entire control, and has since carried on a large and constantly increasing trade. This house has always had a reputation for keeping first-class goods, a reputation which, if possible, has been improved since Mr. F. Cockshutt took entire charge. This is one of the oldest and best known houses in Western Ontario, and needs no words of introduction. As importers of British and Foreign dry goods, their long established connection with the leading dry goods houses in Britain and elsewhere, from whom they buy goods in enormous quantities and for cash, gives this house advantages enjoyed by few in the Dominion, enabling them to offer to customers first-class goods at the lowest prices. The whole stock embraces everything in general dry goods, furnishings and carpets. A specialty is made of gents' clothing, in which line this house conducts the largest trade in the city. In the dress and mantle manufacturing departments responsible and competent hands are employed. The whole establishment is operated under a thorough system, and with regard to the stock, it is so classified and arranged as to be promptly and easily handled. To carry on the business of this house some 100 hands are employed. The premises have a depth of 132 feet, and are three stories high. Mr. Cockshutt, who is a young man full of energy and enterprise, is one of the stockholders of the Cockshutt Plough Co.



house with a capacity of 25,000 bushels, and immediately in rear of the grocery they have a flour warehouse with a capacity of 15,000 bushels, in which is stored flour, feed, etc. The special brands in which this house deals, and which are noted for their fine quality, are "Valley Mills No. 1 Roller Process," manufactured by Apps; "Magyar," manufactured by Whitlaw Beard, of Paris, Ont. In addition, this house carries the largest stock of salt and sugar of any house in the city; and dealing so extensively as they do, they are enabled to offer advantages to customers against which no other house in this section of the country can compete. They also import largely crockery direct from the potteries and English glass goods of fine quality, and this house is certainly to be recommended as enjoying unequalled facilities in the market. In the other department of this establishment they are importers and dealers in all kinds of hardware. They carry a heavy stock of steel, and are sole agents in Brantford for Jowitz & Sons, of Sheffield, England; in coil chain they represent Lewis, of Dudley, England, an excellent class of goods, as is also the steel. They also represent the

**John Bishop,** Dealer in Shelf and Heavy Hardware, Paints, Oils, Glass, etc., Colborne Street, Brantford.—One of the most important hardware establishments in Brantford is that conducted by Mr. John Bishop, at the Sign of the Padlock, on Colborne

Street. He began business twenty years ago, his store being now 150 feet deep and three stories in height, the whole being devoted to the storage of an immense stock of hardware, including shell and heavy goods, paints, oils, varnishes, builders' hardware, mechanics' tools, cutlery, belting, saws, iron and steel in bar and sheet; and sporting goods, such as Clabrough's, Bonethill's, Richard's and other celebrated makers of breech and muzzle loading guns, rifles, etc., etc., ammunition, and a full line of Ely's sporting goods. The stock, which is first-class throughout, cannot be surpassed. Mr. Bishop has given much attention to the securing of the best goods in the market, keeping always abreast of the times. The trade is necessarily a large one, and is carried on without leaving the store. For many miles around Brantford the Sign of the Padlock is well known. Mr. Bishop, who is a Canadian, is a thorough man of business, and enjoys a high reputation both socially and otherwise.

**S. Simmons, Dealer in Flour, Grain, and Seeds, 65 & 67 Colborne Street, Brantford, Ont.**—One of the leading flour and grain dealers in Brantford is Mr. S. Simmons, established since 1863. He deals very largely in all kinds of flour, grain and seeds, making a speciality of peas, wheat, corn, beans, and potatoes. The capacity of the warehouse is 70,000 bushels, which conveys some idea of the extent of the trade carried on, extending as it does throughout Ontario and Quebec, exclusive of the export trade to England, which is considerable. The reputation of this house is first-class, and need not be more than mentioned here. Both the wholesale and retail trades are representative, ranking among the first of their kind in the city, a proof that the goods at the house of S. Simmons are of a superior quality. While Mr. Simmons has been, since the foundation of his house, energetic and pushing, the trade has nevertheless been regarded as subservient to the quality of goods, and it has been his ambition to offer for sale nothing except first-class goods. It is needless to say that Mr. Simmons has fully succeeded in so doing, and a handsome trade has rewarded his efforts. Mr. Simmons is an Englishman by birth, but he has spent the most of his lifetime in Canada; he is very widely known, and highly respected as a model man of business and most estimable citizen.

**Olty Carriage Works:** A. Spence, manufacturer of Carriages, Buggies, Cutters, Sleighs, Light and Heavy Waggon, Colborne St., opposite G. W. R. station.—The trade of the City Carriage Works was established in 1857 by Mr. Adam Spence, when the industries and commerce of Brantford were of small moment compared with what they are now. Pluck and perseverance were indispensable to a business enterprise of any kind whatever, perhaps as much if not more so than at the present day. The market was limited, and those who claimed a share of it were necessarily shrewd, thorough-going men of business, determined each of them to acquire a substantial patronage. Of course there were those who succeeded and those who did not. The qualifications were perhaps not wanting, but principle and business honor might have been. Besides there was a foreign trade, against which Canadian competition

was almost impotent. It will thus be seen that only sterling merit could survive beyond a very limited period. Suffice it to say, that since the foundation of this establishment Mr. Adam Spence has enjoyed a uniformly successful career. His trade, which was necessarily small at the outset, has steadily grown, until now it will bear comparison with any similar patronage in the enterprising and go-ahead city of Brantford. We need not refer to the quality of goods turned out at the City Carriage Works; the foregoing statement amply covers the ground. Besides they are well known, and have made this establishment deservedly popular throughout the country. The carriages, buggies, sleighs, cutters and waggon manufactured by Mr. Spence are reputed for their design, finish and durability. The works cover an area of 116x132 feet, and are fully equipped. Twenty skilled workmen are employed constantly with all the work they can overtake. Mr. Spence is a native of the north of Scotland, and came to Canada in 1850. Ever popular and highly respected, he became an Alderman of Brantford for the first time in 1867, since which date he has frequently sat in the City Council. He is a member of it now, and for the past five years has been elected successively. He is also a member of the School Board, in whose deliberations he manifests that interest and intelligence which become a conversant and public-spirited citizen.

**James Smith, Son & Co., Importers and Wholesale Dealers in British and American Saddlery Hardware, 153 Colborne Street.**—This house, which is one of the oldest in the city, was founded in 1855,



being first known under the firm name of McKay, Smith & Co., the senior member of the present firm being one of the partners; in 1865 it was changed to Smith & Brophy; in 1883 the firm assumed the present name, Mr. R. J. Smith then becoming associated with the business. James Smith, Son & Co. are wholesale dealers in saddlery and hardware, trunks, valises, whips, sleigh-bells, waterproof horse clothing, etc., and carry on the largest trade of the kind west of Toronto. The premises, which are large and well stocked, are 25x120 feet in dimensions and three stories in height, with a sub-basement, and they manufacture saddlery goods of all descriptions. Fifteen workmen are employed. A speciality is made of the manufacture of horse blankets, the web for which is imported direct from English and Scotch makers. This firm import direct from England, Scotland and United States, and this so extensively, while being in close relations with the manufacturers, that they are in a position to offer peculiar advantages to customers. Mr. Smith, who is a native of Ireland, has lived 35 years in Brantford, where he is highly esteemed. In business he has been energetic, enterprising and pushing; honorable and upright in all his dealings; public-spirited, he has done much for the welfare of this city. He has been a member of the Council and a member of the School Board, during which he was largely instrumental in beautifying the grounds of the Central and Ward Schools.

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It thus be seen that only beyond a very limited at since the foundation of Spence has enjoyed a success in his trade, which was set, has steadily grown, in comparison with any similar ing and go-ahead city of refer to the quality of the Carriage Works; the y covers the ground. n, and have made this popular throughout the buggies, sleighs, cutters Mr. Spence are reputed durability. The works are, and are fully equipped. are employed constantly overtake. Mr. Spence is Scotland, and came to lar and highly respected, Brantford for the first ate he has frequently sat a member of it now, and been elected successively. School Board, in whic at that interest and intelli- rant and public-spirited

**McKay, Smith & Co.,** Importers and American Saddlery Street.—This house, which ty, was founded in 1855, being first known under the firm name of McKay, Smith & Co., the senior member of the present firm being one of the partners; in 1865 it was changed to McKay, Smith & Brophay; in 1883 the firm assumed the present name, Mr. R. J. Smith then becoming partner. James Smith, Son of the founder, is in saddlery and harness, sleigh-bells, water-tanks and carry on the largest stock. The premises, Toronto, are 25x120 feet in area in height, with a substructure saddlery goods of workmen are employed. A manufacture of horse blankets, imported direct from English firms import direct from United States, and this so close relations with the firm in a position to offer to customers. Mr. Smith, who lived 35 years in Brantford, died in business he had energy and pushing; honorable and public-spirited, the care of this city. He has been a member of the School Board, which he was largely instrumental in the formation of the Central and

**Titus C. Boulee,** Importer of Upholstery Goods and Cabinet Hardware, Colborne Street.—There are few more enterprising and energetic young men in Brantford than Mr. Titus C. Boulee, who began business as recently as January, 1886, as an importer of upholstery goods and cabinet hardware. A very large and well selected stock is constantly kept on hand, received from the best manufacturers in the United States and England. The trade of this house, which has steadily increased since its foundation, extends throughout Quebec and Ontario, and does one of the largest wholesale trades in Canada, some of it finding its way even to New York State. The outside trade is principally wholesale and the local trade retail, which, of its kind, is the largest in Brantford. Dealing as Mr. Boulee does direct with the manufacturers, he is enabled not only to offer to his customers goods at reduced rates, but to give them first-class quality as well. Both are enjoyed by the customers of this house, and these, combined with fair and honorable dealings, energy, perseverance and enterprise, have contributed to the acquisition of so extensive a trade, which is steadily increasing. Mr. Boulee is a Canadian who is highly esteemed.

**Stewart M. Thomson,** the leading Merchant Tailor of Brantford, Colborne Street.—Prominent amongst the merchant tailors of Brantford, and one who has had a remarkably successful career ever since he commenced business in 1882, is Mr. Stewart M. Thomson, whose name is a synonym for excellence in the manufacture of gentlemen's clothing, and whose reputation is second to none in this section of the Province. Mr. Thomson is a practical cutter and tailor himself, and has had 15 years' experience in the tailoring business in Brantford, being formerly with I. Cockshutt, so that he is in every respect qualified not only to understand the wants of the market, but to supply them as well. He is a direct importer of his own cloths, and controls certain lines of goods in Scotch tweeds and English worsteds. As Mr. Thomson only caters to a fine trade, and



enjoys an extensive and representative patronage, only the finest material is handled. In addition to a large and ever increasing local trade, Mr. Thomson ships his goods to almost every part of the country, and is constantly receiving fresh orders from outside customers. These facts constitute the best criterion to the quality of goods turned out, and are indeed the best recommendation. The store is right in the heart of the city; it has two plate-glass windows, while everything inside is well arranged and in order. Mr. Thomson, who is a Scotchman, has always been an active and energetic citizen, as well as a noble Christian worker. He has been a member of the Board of School Trustees for the past six years, and is one of the most indefatigable of its members; and until recently he took an active part in the work of the Y. M. C. A. He is also a prominent Odd-Fellow, being District Deputy Degree Master at the present

time. Pressure of business has compelled him of late to devote his undivided attention to it.

**Grand Central Land Agency,** S. G. Read, Real Estate Agent and Auctioneer, 117 Colborne Street.—There are few real estate agents in Ontario conducting a larger and more lucrative business than Mr. S. G. Read, of Brantford. He began business in 1870, and prior to establishing the Grand Central Land Agency he conducted an extensive auctioneering and commission business, at the same time dealing in real estate. In the negotiation of loans, in the effecting of transfer of property, he is thoroughly reliable, while the utmost confidence is placed in his judgment with regard to the value and nature of real estate. In the conduct of private or public auctions, in the appraising of property, goods or chattels, or as a referee for insurance companies, Mr. Read is not only extensively employed, but he has no superior in these important departments of his business; and with regard to the sale of property, Mr. Keas really does more business than perhaps all others in Brantford put together. Summed up, \$500,000 represent somewhat the year's results. Each month Mr. Read publishes the list of properties he has on his books, and a bulky list it usually is, including some of the finest sites and properties in Brantford and surrounding districts. Mr. Read is agent for the Mercantile Insurance Company, the Perth Mutual Fire Insurance Company, of Stratford, and the Confederation Life, of Toronto. Mr. Read is a native of Brantford, and has for some years been an Alderman of the city, and is at present Chairman of the Finance Committee. One of the most popular men in Brantford is Mr. S. G. Read. He is also agent for the White, New Raymond, and the Wanzer Sewing Machines, and also deals quite largely in pianos and organs of the best makers.

**John H. Adams,** Importer of Wines and Spirits, Colborne Street.—The well-known wine importing house of John H. Adams was established in 1879 by the firm of Davidson & Adams, the business having been conducted since 1884, by the junior member of that firm. This house imports and deals largely in all classes of wines, making a specialty of the Alicante wine, a rich and celebrated brand. Mr. Adams is agent for the native wines of Smith & Co., Fairfield Plain, and carries on a large trade in that article. In whiskey a specialty is made of a brand specially recommended by the medical faculty; it is old and well seasoned, rich in flavor, and is without a superior in alcoholic spirits. In this article a very large trade is enjoyed, which is constantly increasing, so much in favor is this brand held by those who have tasted it. An excellent stock of Guinness's Stout and Bass's Ale is constantly kept on hand, as also of the best ales produced in Canada, a specialty being made of Labatts's, a brand in which this house carries on an enormous trade. With one exception the establishment of John H. Adams is without a rival in the city with regard both to the excellence and extent of the stock carried; besides a large assortment of the best brands of domestic cigars, among which may be mentioned the specialties of all the Brantford manufacturers' cigars, so much in favor by the smoker of a fine cigar; also fine imported Havanas. This house is thoroughly reliable, and can be confidently recommended. Its goods, which carry with them their own recommendation, are extensively sold throughout the Province. Mr. Adams, who is a competent man of business, enjoys a high reputation.

**D. Dempster**, Hatter and Furrier, Colborne Street.—This well known house was established in 1878 by Mr. George Dempster, now retired from business, and since 1884, it has been conducted by Mr. Duncan Dempster, brother of the original proprietor, who has had large experience both in the United States and Canada. In the importation of hats from England and New York, this is the largest



concern of the kind west of Toronto. The consignments received are so large and the quality of such excellence—nothing but a high grade of goods being kept—that intending purchasers of these goods will best consult their interests by dealing with Dempster. Moreover, these hats are invariably received three months ahead of the styles in vogue in Canada—an advantage to those who follow the current fashions. In his stock of furs Mr. Dempster will give way to none in this country. They embrace the richest Russian and German skins and Canadian furs of every description. From these the most elegant and luxurious mantles, gentlemen's coats, close-fitting jackets and shoulder capes, are made, made, cut and finished by experienced hands; their variety and richness of Persian lamb, Astrachan, seal, beaver, otter, bear, etc., being so great that it is difficult to make a selection, while all are alike of tempting make and quality. In fur caps and muffs



the stock is also a rich one, and suited to the taste of the most fastidious. The trade of this house is large and constantly increasing, the ratio of increase being double that of the previous year. The motto of the firm, "Reliable goods at reasonable prices," accounts in a great manner for this. Mr. Dempster is a Scotchman, young and energetic. He bears a high character for honorable dealings, and is altogether a superior gentleman, both socially and otherwise.

**J. Kirchner**, Cigar Manufacturer, Colborne Street.—The cigar factory conducted by Mr. J. Kirchner since 1883 was established some twenty-two years ago, and is well known and popular throughout western Ontario, thanks to the experience, energy and ability of the present proprietor, who

has more than doubled the capacity of the factory, as well as the trade previously carried on, notwithstanding that this is the oldest cigar factory in Brantford. Mr. Kirchner has devoted himself to the production of fine cigars, which are now deservedly popular throughout Ontario, and increasing so more and more every year. The special brands are "J. K.'s Favorite," "No. 1 Punch," "Good Company" and "Transfer." The former two are five cent and the latter two ten cent cigars; they are choice smoking, mild and finely flavored. As a manufacturer of choice Havana cigars Mr. Kirchner is widely popular, having satisfied the wants of the fastidious, as well as others in the cigar line. The factory is 30x80 feet in dimensions and two stories in height. Twenty-seven skilled workmen are employed, and over 1,000,000 cigars are manufactured annually. Mr. Kirchner is by birth a German, and thus eminently qualified to judge of a cigar, as well as to understand its manufacture. He is energetic and pushing, and has done much to improve the quality of our domestic cigars.

**California House:** John McGeary, Wholesale and Retail Dealer in Groceries and Provisions, 82 Colborne Street.—One of the largest grocery stores of Brantford is the California House, conducted by Mr. John McGeary. He began business 27 years ago in Mount Pleasant, Ontario, carrying on a general store, and for the last 12 years he has been known to the Brantfordites and those of the surrounding country. He carries a complete line of groceries and provisions, and, with one or two exceptions, on a much larger scale than any other in the city. A specialty is made of teas, coffees and spices, in which an extensive and ever increasing trade is carried on. These goods are of very fine quality, Mr. McGeary making it a point to deal in none but the highest grades. In fresh country produce the California House also deals largely, conducting a proportionate trade. In crockery and glassware, such as China-ware, lamp goods, etc., the stock is considerable, and a specialty being made of the finer grades, a representative trade is enjoyed. For the storage of so much stock, and for the conduct of so large a trade, this house is necessarily large and commodious, with a depth of 100 feet; the cellar below being entirely devoted to the storage of goods. Mr. McGeary, who is widely known and deservedly popular, is a Canadian; he is energetic and pushing, and represents the enterprising spirit of the west.

**Edward Jonathan**, Grocer and Provision Dealer, 163 Colborne Street.—The large grocery store conducted by Mr. Edward Jonathan is one of the oldest of the kind in the city. It was established by Mr. A. McMeans some thirty years ago or more, who successfully carried on the business during the whole of that time. In November, 1885, he retired, when Mr. Jonathan became his successor, and within the small space of one year he has established a name second to none. He carries a complete line of groceries, and makes a specialty of teas, coffees and spices; also country produce, of which he carries a very large stock. His general trade is not only local, but is distributed throughout the country for many miles around. If before Mr. Jonathan's accession to this business the trade was large, he has considerably supplemented it. He is energetic, a thorough man of business, and deals in only first-class goods; moreover, he is very courteous to customers, and has already become quite popular.

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an McGeary, Wholesale Groceries and Provisions, 82 the largest grocery stores in House, conducted by an business 27 years ago, carrying on a general store he has been known to use of the surrounding complete line of groceries and for two exceptions, on a other in the city. A teas and spices, in which using trade is carried on, the quality, Mr. McGeary none but the highest produce the California conducting a proportionate business, such as China-tea, is considerable, and finer grades, a representation of so much of so large a trade, this and commodious, with a r below being entirely ds. Mr. McGeary, who edly popular, is a Can- pushing, and represents west.

Grocer and Provision et.—The large grocery ward Jonathan is one of city. It was established thirty years ago or more, the business during the ember, 1885, he retired, his successor, and within r he has established a carries a complete line of lity of teas, coffees and e, of which he carries a eral trade is not only oughout the country for r. Jonathan's success- was large, he has t. He is energetic, a and deals in only first- is very courteous to come quite popular.

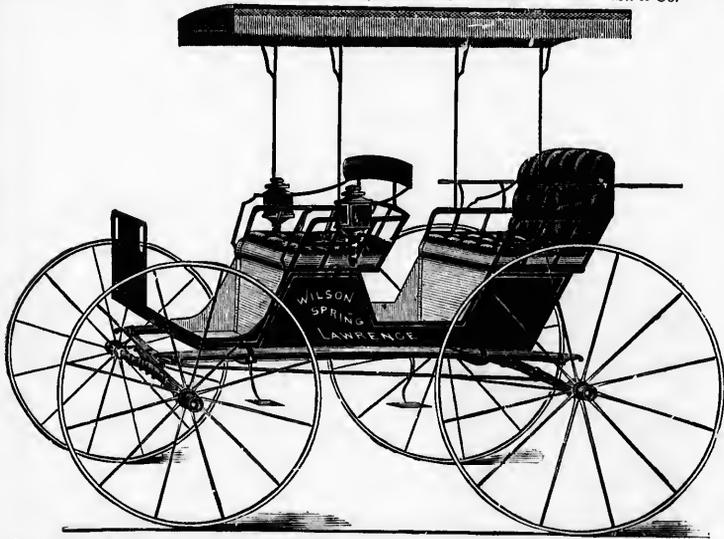
**E. L. Goold & Co.**, Fanning Mills and Beekeepers' Supplies, Albion St., Brantford.—This enterprising firm dates its inception back to the year 1872, when Mr. E. L. Goold, its founder, commenced the manufacture of refrigerators exclusively; but in 1882, on the formation of the present firm, composed of Messrs. E. L. Goold and W. H. Shapley, the manufacture of fanning mills and beekeepers' supplies was added. The "New Brantford Fanning Mill" has secured for this house a wide reputation, and the large number in the hands of farmers throughout the Dominion of Canada testify to its popularity and utility. Its chief features are that it is light-running, it cleans fast and well, while it is simple and easily made ready. It does first-class work in all kinds of grain, and for clearing seed grain it cannot be beaten. The workmanship throughout is first class, and it has certainly proved itself to be the most serviceable and practical mill in America. In

the line of bee-keepers' supplies, mechanical contrivances have now to a large extent superseded the work of nature, and the factory of Messrs. E. L. Goold & Co. is replete with every improvement in this branch of industry. They manufacture and keep in stock hives of various kinds, frames, honey boards, smokers, honey knives, extractors, drone excluders, queen cages, and in fact every accessory needful for the complete outfit of a bee-keeping establishment. The Blackburne Live, manufactured by this firm, and which has secured five first prizes, combines the best points of the leading shallow-frame hives. It is arranged for the improved Langstroth Frame, and what are known as the simplicity sections. This hive possesses many important features not possessed by those of any other make, and which will at once commend it to the bee-keeper; the large number in use, and the awards it has gained wherever exhibited, are sufficient guarantee of its all-round excellent qualities. The Alley Queen Trap is a most useful and efficient arrangement. Being placed over the entrance of the hive, where the bees are expected to swarm, the queen is thereby made captive, and the swarm placed where desired. The drone excluder serves a most useful purpose; placed at the entrance, it allows the drones to pass out but permits none to return, they being found clustered about the door at night, while no obstruction is offered to the workers. A queen nursery is another essential to bee farming; it consists of a number of cages contained in a suitable frame, whose outside dimensions are the same as those of the brood frame. This is necessary for successful nursing of young queens prior to their fertilization, and is also of great convenience in holding queens ready for immediate sale, since the same cages do for shipping. Messrs. E. L. Goold & Co. have a very large sale for these goods, having secured a reputation second to none in the Dominion, while they have also literature in connection with bee culture, etc. In all its comprehensive departments this house is thoroughly representative; they have numerous testimonials of the merits of their fanning mill, while their establishment is known to most bee-keepers. Since the inception of this company they have perfected all arrangements and introduced all modern machinery necessary in such a factory. They have already achieved a most gratifying business success, which is certain to develop to a much greater degree.



**City Woollen Mills, M. Malcolm & Son, Colborne Street.**—In the manufacture of blankets and flannels Brantford is second to no city in Canada; indeed, the city is deservedly famous in this respect. The City Woollen Mills were established in 1884, a comparatively short period in which to build so large and representative a trade as that enjoyed by Messrs. M. Malcolm & Son. But the quality of the goods turned out, it is hardly necessary to mention, is of so high a standard that a ready market is found for them, and the trade, which is already a very large one, extending as it does over the whole of Canada, is constantly increasing, and their factory of five flats will have to be enlarged shortly in order to admit of more extensive operations. Messrs. M. Malcolm & Son manufacture blankets, flannels, sheetings and yarns. At present there are seven looms and one set of cards, fifteen hands altogether being employed. Messrs. M. Malcolm & Son, who are thoroughly conversant with every detail of their industry, have devoted much attention to the manufacture of their goods; and they have won the gratification of knowing that their efforts have been crowned with success. Their goods are inferior to none in the market, and that is saying a good deal in face of so formidable competition.

**Park & Co., Portraits and Artists' Materials, 110 Colborne Street.**—One of the industrial arts that has made rapid progress within recent years is that of photography. From a comparatively rude, indistinct and artistic production, photography, in the hands of the skilled artist, can now be made to represent nature so realistically that it is invested with all but the potency of life. Amongst those whose productions take high rank in the photographic art in Canada, Messrs. Park & Co., of Brantford, deserve to be specially mentioned. Few have done more to preserve in life-like portraiture the beauty and grandeur of Canadian scenery; none can excel them in that relief and vividness, and in expression, of which the whole of their work is characteristic. Not only are they the leading photographers of Brantford, but they are second to none in the Dominion. At Canadian exhibitions, and at the Colonial now being held in London, England, their exhibits have elicited the warmest praise. At their studio, 110 Colborne Street, which is well worth a visit, is everything pertaining to the photographic art, and every equipment for producing all sorts of work. Their magnificent waiting room adjoining the studio is luxurious with comfort, and replete with taste. We heartily recommend Messrs. Park & Co.



**A. J. Jex, Manufacturer of Carriages, Sleighs, etc., South Market Street.**—Mr. Jex began business only last year, and already finds himself in possession of all the work he can attend to. Although a native of Brantford, he has had several years' experience in many of the leading carriage factories of the United States and Canada, and is thus not only conversant with the wants of the trade, but is equally qualified to supply them, and the large and increasing patronage which he already enjoys is sufficient proof that his work gives entire satisfaction. Mr. Jex makes a speciality of two and three spring

phaetons, two and four passenger Surreys, with canopy or extension top; the old reliable elliptic spring buggies, the self-equalizing model side-spring buggy, the Timken spring buggy, Buffalo road waggons, and two and three spring democrats. In the manufacture of his goods Mr. Jex uses only the best quality of material; and employing none but skilled workmen, his goods are always guaranteed. As a sample of the material used for woodwork, only the best second growth hickory is used for carriage parts, wheels, wood hubs, or patents of standard grade. Mr. Jex's premises cover almost half an acre.

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**J. Daniels, Manufacturer and Dealer in Harness, Whips, Trunks, Valises, etc., Colborne Street.**—When Mr. Daniels began business in 1855, it was in a small village in the country. A measure of success smiled upon his efforts, for he was reputed as a first-class saddler. But after an elapse of some ten or eleven years, Mr. Daniels was burned out, and with the fire went all that belonged to him. Undaunted and in good credit, he removed to Brantford, and resumed business in a very humble capacity without any capital, having to rely entirely upon his own resources. Energy well directed, and the production of a first-class article, soon drew round the store of J. Daniels an extensive patronage, which has continuously increased, until now he enjoys the first retail trade of its kind in Brantford. Mr. Daniels manufactures harness, hand-made, which in finish and durability is surpassed by no other house in the Province, excellence of workmanship being a cardinal principle at this establishment. There is always kept in stock a great variety of harness, whips, trunks, valises, rugs, a full line of horse goods, and baby carriages, of the latest styles. The whole stock, it may be mentioned, is a first-class one; and trunks and valises are sold at reduced prices. The premises occupied by Mr. Daniels, his own property, are commodious, 15x88 feet in dimensions and three stories in height, and a number of skilled workmen are constantly employed. Mr. Daniels, who is a Canadian, enjoys a wide reputation for integrity, energy and business ability. During the time he has been in Brantford he has become very popular, and is much esteemed.

**John Mann & Sons, Wholesale Lumber Dealers, Colborne Street East.**—The largest lumber, coal and wood trade carried on in western Ontario is that enjoyed by John Mann & Sons. Commencing in 1872, Mr. John Mann, the senior member of the existing firm, conducted for some time an exclusive coal trade, and gradually adding lumber, wood, lime and cement, etc. In 1881 he associated with him his sons, since which time the business has been carried on under the name of John Mann & Sons. As an indication of the extent of trade carried on at this yard, 7,000,000 feet or more of lumber are disposed of per annum; while in coal, the trade in which is both wholesale and retail, 11,000 tons are disposed of in Brantford alone, very large quantities being shipped to other places from their branch coal and wood yard at London, Ont. In firewood some 3,000 cords are put through, and a proportionate trade is carried on in lime and cement. In their planing mills Messrs. John Mann & Sons simply undertake for the outside trade what is known as dressing and matching, the builders' supplies which they manufacture being only for their own trade. In addition, a large stock of shingles, laths, posts, etc., is constantly kept on hand. The extent of ground covered is one acre. There is no better firm to deal with in western Ontario than that of John Mann & Sons, as in addition to keeping a first class stock of everything, their operations are so extensive that they can offer inducements to customers no others can. Mr. John Mann, who is well known in Brantford and been ever popular, has been an Alderman of the city, was for four years member of the Board of School Trustees, has been a member of the Board of Trade ever since its inception, and is also a Director of the Royal Loan and Savings Company. Mr. Mann has always been public-spirited, identifying himself with every movement in the interests of the city.

**L. Benedict, Dealer in Boots, Shoes, Rubbers, Overshoes, Trunks, Valises, etc., south side Colborne St., near Market St.**—Few industries are of more importance to the community in general in any locality than that of boots and shoes, for on that necessary commodity our comfort is more dependent than on any other article of our attire. In this branch of business a wide field of enterprise is opened up, and as a result many prominent merchants are engaged in this pursuit. In this line Brantford can boast of some strong houses, amongst which that of Mr. L. Benedict deserves recognition as a thoroughly representative one. This gentleman opened up this business in its present location some five years ago, after dissolution of partnership with Mr. Adams, with whom he was associated five years previously, since when, by strict attention to the wants of his numerous patrons, and by keeping none but goods of a superior nature, he has built up for himself an extensive and growing trade. His premises, which are spacious and well appointed, are located on the south side of Colborne Street, near Market Street, and here at all times may be found a choice selection of boots, shoes, rubbers and overshoes, as well as trunks and valises. This house enjoys a wide reputation, the aim of the proprietor being to keep a first-class stock, with goods turned out entirely as represented. Mr. Benedict is a native of the county and long resident in Brantford, where he is highly respected.

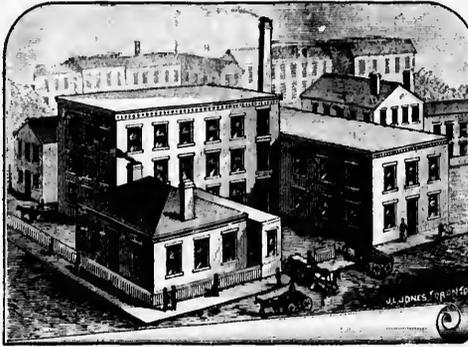
**Slingsby & Sons, Blanket Manufacturers, Holmedale.**—No man has ever achieved a greater reputation as a manufacturer of blankets than Mr. William Slingsby. Forty years ago he had the complete management of a small woollen factory at Dundas, owned by one Mr. Paterson. In 1851 that gentleman received a commission from the Canadian Government—his goods having been highly reputed far and wide—to manufacture a quantity of blankets for an exhibition then about to be held in London, England, in order to represent that Canadian industry. The Government chose well, for the exhibit secured the Prince Albert Gold Medal and a medal by the Governor-General of Canada as well. About the same time, an exhibit was sent to an import exhibition in France, with a similar result; and in 1855 Mr. Paterson—or rather Mr. Slingsby, for he was really the manufacturer—exhibited in New York, in competition with the whole world, and again were the products of the small factory at Dundas pronounced superior to any others, and secured first prize. Twenty-one years ago Mr. Slingsby began business at Canning, near Paris, Ont., and fourteen years ago he removed to Holmedale, near Brantford, his factory being situated on the banks of the Grand River. He then associated with him his two sons, Joseph Slingsby and John Slingsby, trading under the firm name of Slingsby & Sons, which has been retained to the present day. They have eleven looms and two sets of cards, employing twenty-eight hands. The yearly output is 15,000 pairs of blankets and \$15,000 worth of carpet yarns. Their trade is over the whole of the Dominion, and is constantly increasing. At the Colonial Exhibition this firm had an exhibit of blankets, which was pronounced by competent judges to be superior to anything of the kind there. During thirty years Messrs. Slingsby & Sons have taken the first prize wherever exhibited. At the Colonial Exhibition fifteen pairs of blankets were purchased from this firm by the Duchess of Sutherland for Her Majesty the Queen, who pronounced them the best she had ever used.

and Artists' Materials, of the industrial arts within recent years is comparatively rude, and photography, in can now be made to y that it is invested e. Amongst those k in the photographic & Co., of Brantford, ed. Few have done portraiture the beauty ery; none can excel s, and in expression, ork is characteristic. g photographers of none in the Dos, and at the Colonial land, their exhibits At their studio, well worth a visit, photographic art, and g all sorts of work, adjoining the studio eplete with taste. Park & Co.



enger Surreys, with old reliable elliptic g model side-spring egypty, Buffalo road ring democrats. In r. Jex uses only the mploying none but rays guaranteed. As woodwork, only the d for carriage parts, of standard grade. half an acre.

**Walter Fowler, Manufacturer of Paper Boxes, Cigar Boxes, etc.**—The largest and best equipped paper box factory is the Western Ontario Box Factory, of Brantford, of which Mr. Walter Fowler is the proprietor. He began business in 1876, and during the past year has put in the latest patented machinery, thereby increasing the facility of manufacturing, and also to turn out a better class of goods, so that to-day the factory and its trade stand second to none. He manufactures extensively all kinds of paper boxes, such as confectionery, millinery, note paper, envelope, druggist, hardware, hatter's, biscuit, dress, band, shoe and shelf boxes. A specialty is made of tea caddies. The boxes are acknowledged by all who use them to be of the best style and finish made. He is also an extensive manufacturer of cigar boxes; in fact, the largest in Canada and the best equipped. His advantages over other manufacturers are that he has the best and most improved machinery, employs none but skilled workmen, and uses none



but the best clear lumber, thoroughly kiln-dried; the wood is all polished, consequently there are no rough surfaces or edges, and most beautifully and handsomely stained, using nothing but the best edging, put on in the most artistic manner, and uses the best electrotype brands, giving a clear and distinct impression. They are made of butternut, elm, ash, basswood and Spanish cedar. His imitation Spanish cedar boxes are unequalled in Canada, and for finish and general workmanship have secured for Mr. Fowler a wide reputation. He is also agent for Geo. S. Harris & Son's Philadelphia cigar labels. He offers advantages to the Canadian consumer which no other cigar box manufacturer can do, namely, supplying American cigar labels at American list prices. The factory and other buildings connected with it cover an area 80 feet square. The main building is a solid white brick structure, being one of the finest buildings of the kind in this section of the country. Employment is here furnished to 50 skilled and careful workmen, the whole being under the superintendence of Edward M. Fowler, son of the proprietor. Mr. Fowler's daily output of all kinds of boxes amounts to an average 8,000. For excellent workmanship, for first-class goods, for the lowest possible prices, and for honorable and fair dealing, no establishment we know of can be more confidently recommended than the Western Ontario Box Factory, corner of Richmond and Albion Streets.

**Craven Cotton Company (Limited), Holme-dale.**—Clayton Slater, Esq. who was a member of the firm of John Slater & Sons, Barnoldswick, Yorkshire, England—a firm well known in the counties of Yorkshire and Lancashire—came out to this country in 1879, and built cotton mills, which, with the wincey mills also owned by Mr. Slater, are the finest brick structures in this section of the country. They are situated on the banks of the Grand River, the buildings occupied being 260x60 feet, and four stories in height. For some time Mr. Slater was sole proprietor of the cotton mills, but he afterwards associated with him other capitalists, forming a joint stock company, he retaining one half the shares and the management of the concern, which he resigned in August, 1886, when the management was undertaken by Fred Waller, Esq. The members of the Company are Messrs. Ignatius Cockshutt, President; John Harris, Vice-President; William Buck, William Watt, Clayton Slater; and H. B. Leeming, Secretary. The mills contain 10,000 spindles and 250 looms; 160 hands are employed. Motive power is supplied by a Goldie & McCulloch engine of 300-horse power, and the boiler is the same as that used at the wincey mills, being a Caverley of Burnley, with Proctor self-feeder. With regard to the goods manufactured, they are chiefly twills and plain grey cottons, the daily output of heavy grey cottons being 10,000 yards (3,000 lbs.) There are no finer cotton goods produced anywhere else in the Dominion. The mere fact of Mr. Slater being identified with the concern is a sufficient guarantee that their quality cannot be excelled. The trade enjoyed is an immense one, and is distributed over the whole of the Dominion. Mr. Fred Waller, the Superintendent and Treasurer of the cotton mill, is a young man eminently qualified for the responsible position he fills. He is practical, thoroughly conversant with every detail, energetic and painstaking, and none better could be found.

**S. Harold, Dealer in Grain, Seeds and Wool,** No. 305 Colborne Street.—The house of S. Harold was established in 1869, since which date a steadily increasing trade has characterized it, until now it is one of the leading houses of its kind in Brantford, where the grain and seed business is of very considerable importance. Mr. Harold deals in all kinds of grain, field seeds and wool, a specialty being made of barley—an article for which Mr. Harold has a very large sale, and for which he is widely known. His trade, as already stated, is in every respect a representative one. Always keeping on hand a first-class stock, and with a reputation for fair and honorable dealings, the trade of this house is constantly increasing. Among the farmers Mr. Harold is a popular customer, as he is ever liberal in his offers; and enjoying facilities for the purchase of his goods, he is enabled to offer peculiar advantages to his customers. Mr. Harold, who is an Englishman by birth, but has lived for the last forty years in this country, is intimately known in Brantford and within a radius of many miles around it, and enjoys a reputation for energy and thorough business ability. On a substantial basis the trade of this house was established, and upon it it has increased and is increasing.

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**Glassco, Im-**  
porter of Hats and  
Manufacturer of Furs,  
Colborne Street.—  
Prominent amongst  
those engaged in the  
importation of hats  
and the manufacture  
of furs in Brantford  
is the house of  
Glassco. Since 1833,  
the date of the founda-  
tion in Toronto by  
Thomas Glassco,  
father of the present  
proprietor, the name  
has been prominently  
identified with the fur  
trade of Ontario. In  
1847-48 Mr. Glassco's  
factory was burned  
down in Toronto, and  
in 1849 he removed  
his business to Brant-  
ford, associating with  
him his son, the pres-  
ent proprietor, trading  
under the firm name  
of Glassco & Son,  
which existed until  
1881, when Mr.  
George Glassco as-  
sumed entire control,  
and has continued  
ever since to carry on  
a large and prosperous  
trade; indeed, there  
is no better known  
fur house in Ontario  
than that of George  
Glassco, the name  
being a sufficient  
guarantee for the  
quality of the goods.  
In hats the stock is a  
large one, and in ex-  
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Mr. Glassco is always abreast of the prevailing  
fashions, and can always be relied upon for  
the latest styles in the market. The furs manu-  
factured are the very best which the foreign and  
home markets can afford, this house catering for a  
fine trade, for which it enjoys a high standing. On  
hand is kept an excellent stock of ladies' mantles and  
jackets and gentlemen's coats, elegantly made and of  
the richest material. A specialty is made of ladies'  
Astrachan jackets, there being nothing to equal  
them in the market, and in which this house carries  
on a very large trade. Always popular, because he  
is always able to meet the demands of his business  
in style, finish and material, is the house of George  
Glassco.

**H. W. Petrie, Dealer in New and Second-Hand  
Machinery, Dalhousie Street.**—Mr. Petrie who is a  
native of Massachusetts, has been in business in  
Brantford for ten years. He is a mechanical expert  
of no mean standing, and has made a success of his  
business as a machinist and general machine dealer.  
He buys both new and second-hand machinery,  
employing manufacturers specially qualified for the

production of the former, while the latter are  
thoroughly overhauled and refitted in his own  
workshop by skilled and experienced workmen, none  
other being kept in his employ. He deals extensively  
in engines, boilers, and iron and wood-working  
machinery. In addition he keeps always on hand,  
anvils, asbestos packing brass goods, including all  
kinds of valves, inspirators, injectors, oil cups,  
steam gauges, copying presses, emery cloth and paper,  
fire-brick and clay, files, hose, lacing, waste, and  
cotton, etc. Mr. Petrie is also a consulting machin-  
ist, and supplies estimates and quotations on any  
class of machine, engine, or boiler. His extensive  
warehouse is opposite the Grand Trunk depot, and  
his shop, 80x75 feet in dimensions, is on Dalhousie  
Street. For the extensive operations carried on by  
Mr. Petrie his shop is altogether too small,  
and he intends enlarging it considerably. Mr. Petrie  
has also machinery stored throughout the country  
where it was purchased, to save extra freightage,  
which would have to be borne by his customers. Mr.  
Petrie publishes periodically a descriptive list of  
his new and second-hand machinery, which will be  
found of great service to those requiring such goods.

**J. Pollock & Co.,** Manufacturers of Fine Cigars, corner George & Dalhousie Streets.—To the connoisseur of cigars the products of J. Pollock & Co., a house quite recently established, will doubtless recommend themselves. The manufacture of cigars is an industry of so great importance and so keenly competitive, that unless a superior article can be placed on the market by a new candidate for public patronage, the "candle is not worth the game." In addition to our domestics, and many of them are brands of very fine quality, our importations of foreign brands is considerable, so that an inferior article has no chance of surviving a second trial. We are confident, however, that J. Pollock & Co. will meet the wants of the most fastidious. Their special brands, which have already been placed on the market and given entire satisfaction, are "Flor de Columbus," "J. P.," "Curly Boy," "A. U.," and "Mild and Pleasant." These cigars are finely flavored and pleasant to smoke. Although not yet in complete working order, Messrs. Pollock & Co. are already turning out on an average 10,000 cigars a week, and they employ none but skilled and experienced workmen. With regard to the extent of their immediate trade, the hopes are reassuring of finding a ready market in both Ontario and Quebec, their goods having already been distributed in both Provinces with satisfactory results. The premises occupied are 25x70 feet in dimensions and two stories in height, each department being devoted to a separate room, and the whole establishment under a systematic arrangement. Mr. J. Pollock, the senior proprietor, is by birth a Scotchman, but he has lived for 30 years in this country. He is energetic and pushing, and thoroughly deserving of all encouragement.

**Colborne Street Planing Mills,** J. R. Vanfleet, proprietor; Builders' Supplies, Doors, Sash, Frames, Casings, Mouldings, Base, Lumber, Posts, Laths, Shingles, etc.—The best located planing mills in Western Ontario, and controlling two-thirds of the trade in Brantford, are those known as the Colborne Street Planing Mills, of which Mr. J. R. Vanfleet is the proprietor. Beginning in 1874 without a dollar of capital, an excellent trade has been gradually built up, until it has assumed its present proportions. Still the end is not yet, for the trade is constantly increasing year by year. What has produced such favorable results must be found in the facts that Mr. Vanfleet, who is a thorough man of business, has given his undivided attention to the business, and personally superintended the whole concern. His stock of lumber has always been good, while the builders' supplies he manufactures have always been superior. He has been uniformly upright in all his dealings, and treated his customers fairly and squarely. These facts account for so remarkable a progress in comparatively so short a time. The planing mills and yard on Colborne Street cover an area of a half acre, extending through Dalhousie Street; the other two yards on Darling and Clarence Streets are devoted to hemlock lumber and wooden posts respectively. Altogether Mr. Vanfleet's yearly output is 5,000,000 feet of lumber. The doors, sash, frames, casings, mouldings, laths, shingles, etc., manufactured at the Colborne Street Planing Mills, will compare with anything manufactured in builders' supplies in this country. Excellence has been the guiding principle here, and excellence has been attained. Mr. Vanfleet, who is a Canadian, has been an Alderman of Brantford for two years, being enabled by systematic business principles to devote

some portion of his time to the interests of the city. He is deservedly popular, and has earned the confidence of all with whom he has come in contact.

**Wright & Vanstone,** Wholesale and Retail Dealers in Groceries, Crockery, China, Glass and Silverware, etc., opposite Town Hall, George Street.—One of the largest grocery establishments in Brantford is that conducted by Wright & Vanstone, who have been sufficiently enterprising and successful to leave some of their old contemporaries in the rear. These gentlemen came to Brantford from Bowmanville only in 1885, having bought out Mr. W. T. Wickham, who carried on business for some thirteen years. The present firm deal in complete lines of groceries, making a specialty of teas and coffees, in which goods they have the largest retail trade in the city. They also deal in canned goods of every description, in which a large and increasing trade is carried on. The stock throughout is an excellent one, it being the ambition of this house to be second to none in that respect. In crockery a very fine stock of China tea sets is constantly kept on hand—a stock which it would be difficult to surpass. In toilet and bedroom sets their stock is also a choice one. These goods this house import direct from England and the continental markets, a specialty being made of all fine goods. As in groceries, the trade carried on in crockery is both wholesale and retail. The excellent stock of nickel-plated ware kept is bought from the leading manufacturers of Canada, and can always be relied upon as being of superior quality of material, as well as artistic in design. In the conduct of so large a business, this house occupies two stores adjoining, one for groceries, being 30x80 feet in dimensions, and the other for crockery, 25x70 feet; the latter being known as the "Crystal Hall." The trade enjoyed by Wright & Vanstone extends throughout the surrounding country, as well as being local. This is a good enough record for one year. During November Mr. Wright retired; the interest was purchased by A. L. Vanstone, Esq., who now assumes full control of the business.

**Bunnell & Busch,** Cigar Manufacturers, Colborne Street.—Among the most important and enterprising cigar manufacturers of Brantford are Messrs. Bunnell & Busch, who began operations as recently as November, 1885. Beginning at the foot of the ladder, they have already built up a large trade by reason of the production of a first-class article. Throughout Ontario, in Manitoba and New Brunswick, their cigars find a ready market, and are steadily growing in popularity wherever they have been introduced. An agency for the sale of their cigars has also been established in Liverpool, Eng., and already the prospects are reassuring. The premises are 70x50 feet in dimensions, four stories high. On the first floor are the bonded warehouse, shipping room and office; second flat, manufacturing department; while the flats above are set apart as drying rooms, etc. Forty hands are employed, the whole of them being skilled workmen, members of the "Union." On an average 150,000 cigars are manufactured per month, the special brands being "B. B." and "Ontario," which are pleasant to smoke and finely flavored. The quantity of cigars turned out exceeds that of any other manufacturer in the city, while the quality of them cannot be surpassed. Messrs. Bunnell & Busch are both young men, full of energy, enterprise and "go," with a thorough knowledge of the details of their business.

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## GUELPH

St. George is the tutelar saint of England; St. George's Day is the national day of Englishmen; and apparently no more fitting or auspicious anniversary could be chosen on which to lay the foundation of a settlement, destined in no great length of time to grow into an enterprising and thriving city, the products of whose industries and manufactures are widely spread, than the 23rd of April. Sixty-two years ago, St. George's Day next, and the birthday of the immortal William, the city of Guelph was founded on the banks of the river now known as the Speed. The original proprietors of the land on which the "Royal City" now stands were the Canada Company. The name Guelph was chosen in compliment to the Royal Family, as the well known novelist John Galt, then Acting Commissioner for the above Company, said, "because it was auspicious in itself, and had not before been given as a cognomen to any place in the King's domain." In April, 1826, people flocked from all parts to witness the ceremony of felling the first tree for the intended settlement, in celebration of which an ox was roasted whole.

From that time building went rapidly on. Messrs. Gilkison and Leaden put up a frame store on what is now East Market Square, and later they erected a saw mill on the site where the "People's Mill" now stands. Messrs. Jenkins and Oliver also built a stone store on the north-west side of the square. In 1828 two other stores were opened, one by Thomas McVane and another by Charles McCrae. Thus the settlement steadily progressed, till we find a record of the first semi-annual fair, which in its comprehensive nature comprised three cows and two yokes of oxen.

A portion of what is known as the old burial ground was cleared off in 1828, and the first one buried was a man named Reid, one of the first year's settlers.

The first permanent Sunday school was established in connection with the Methodist Society by Mr. James Hough, 1836; though the first school teacher in the town was a man named Davis, who opened a private school for a few months in 1827. An office for job printing opened in 1828, but had a very limited existence. The Canada Company, which was closely identified with the early history and progress of the place, offered a town lot and house for the first weaving done in the town. This generous award was earned by the late Mr. James Hodgert, who had a loom running in the winter of 1827-8.

Guelph was incorporated as a town in 1856, with a population of 3,000, which in 1867 was increased to 5,500, and in 1879, on the 52nd anniversary of the cutting of the first tree, was incorporated as a city by royal proclamation, the population being 11,000.

The city of Guelph is the capital of the county of Wellington, and is surrounded by a magnificent agricultural country, being celebrated throughout Canada for the superiority of its products. It is the healthiest and most substantially built city of its size in the Dominion. It possesses substantial public buildings, court-house and jail, city hall, high and central schools, hospitals, and many institutions of an educational, benevolent and charitable character. Its churches are numerous, several of which are distinguished for architectural beauty and design, and include Episcopal, Catholic, Baptist, Congregational, Presbyterian and Methodist. There are five banks; two daily papers, the *Herald* and *Mercury*; and a free library, with from four to five thousand volumes. The city is lighted with gas and electric light, has a complete system of water-works, and the Bell telephone connection.

The development of the industries of the "Royal City" has been most rapid. The excellent water-power of the River Speed has been utilized to much practical purpose. The "People's Mill" of Guelph has more than a local reputation, being known throughout the breadth of Canada. In addition to flour, an important trade is carried on in carriages, tempered steel goods, organs, sewing machines, agricultural implements, grain, live stock, limestone, and the products of the various industries, which are shipped in all directions.

The assessed valuation of real and personal property is \$3,066,240, and the bonded indebtedness, \$213,529.

The Ontario Agricultural College, a Government institution, comprises an excellent farm of 550 acres, one mile south of the city, and is the only experimental farm in the Province. It has extensive farm and other buildings, is well stocked with the best breeds of cattle; the object of the institution being "to give a thorough mastery of the theory and practice of husbandry to young men of the Province."

Guelph has also large quarries of excellent building stone, which are extensively worked.

The county of Wellington, of which the "Royal City" is the chief seat, is well known to be the best grain and stock raising county in Canada, and may well be regarded as the garden county of Ontario. It possesses better herds and more good stock than any county in the Dominion. More turnips are raised and more beef sold in Wellington than in any other agricultural, and if, as is generally assumed, the prosperity of a community advances with the development of its agricultural resources, the future of Guelph, as the capital of this thriving and prosperous county, is well assured.



The Church of Our Lady Immaculate.  
GUELPH, ONT.



**John J. Daley & Co.,** Real Estat. Dealers.—In a young and rapidly developing city like Guelph, situated as it is in the best grain and stock-raising section of country in Canada, the business of dealing in real estate is necessarily a very important one, and especially so because, in addition to city property, there is a very large amount of farm property continually changing hands, the greater part of which is handled by the firm of Messrs. John J. Daley & Co., who are well known, not only in this Dominion, but also in the United States and Europe.

Mr. John J. Daley, whose portrait heads this sketch, succeeded Messrs. Thompson & Jackson two years ago in the "Royal City;" he is now the principal

owner and sole manager of the most extensive and most systematically conducted real estate business in farming lands in Canada. Mr. Daley has evidently achieved the success predicted for him by several leading journals when he came to the "Royal City" from Toronto. The following are two brief extracts: "John J. Daley, Esq., who is popularly known, is about to open a real estate office on an extensive scale in Guelph. He is a gentleman well up in law, a practical conveyancer, and thoroughly acquainted with the intricacies of the real estate business." "Being a young man well known to possess good ability and all the qualities essential to a gentleman, he may predict a prosperous future."

Mr. Daley purchases a large amount of farm property, having within a few months' time bought six farms at an aggregate price of \$40,850.00. This firm have the best and most complete system of conducting their business known, which can readily be observed by any practical person on looking over their books, and reading and examining their lithographed letters, agreements, pamphlets, etc., and more particularly when Mr. Daley briefly and ably explains the system which he himself has adopted. They have prominent agencies established in Europe as well as in Canada, and they have thousands of applications for farm property from all parts of Canada, the United States and Europe, and many from the Island of Jamaica and South Africa.

The *Canadian Farm Advertiser*, published by this well-known firm, which has a very large circulation throughout Canada, Europe and the United States, contains the prices and full particulars of about 500 farms, besides city property at an aggregate value of over three million dollars, and the rates effected recently through this medium is something unprecedented in the history of real estate transactions in farming lands in Canada. The firm are well known for their honorable and straightforward system of doing business, and have thus secured the full confidence of all with whom they have transacted business. They are active and energetic, and highly esteemed in commercial and social circles.—December 24th, 1886.



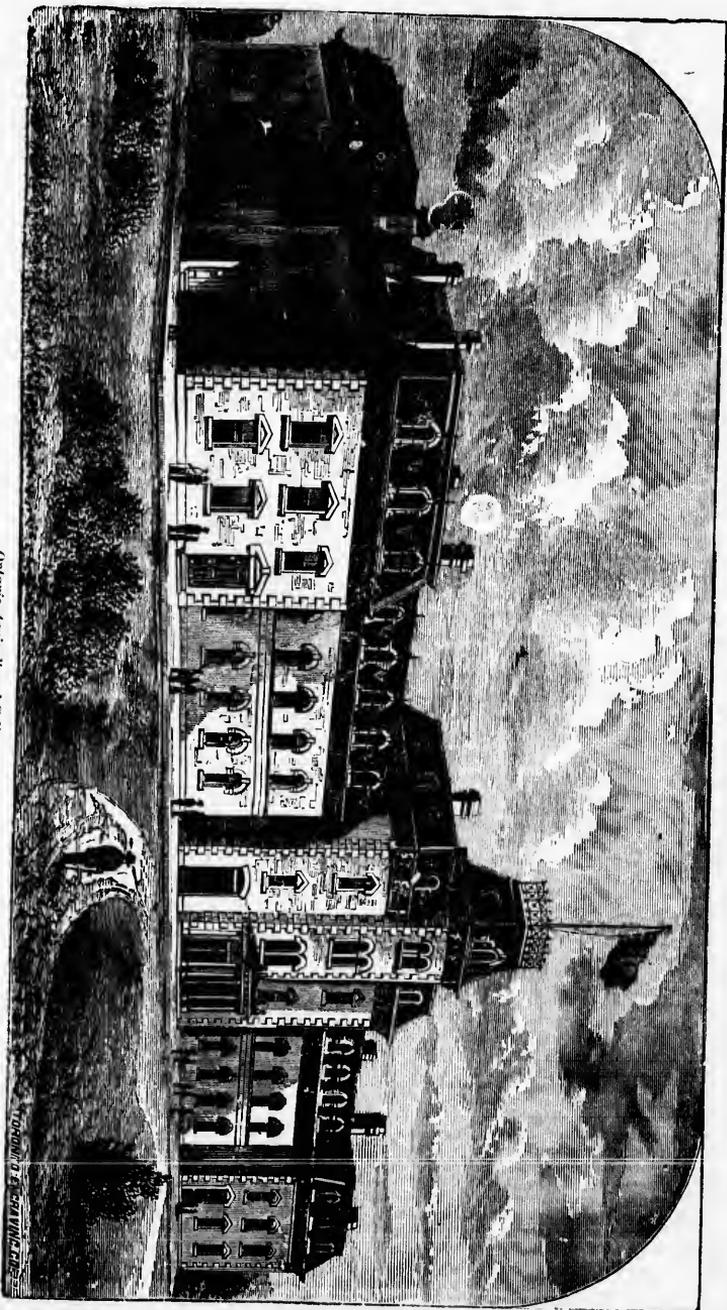
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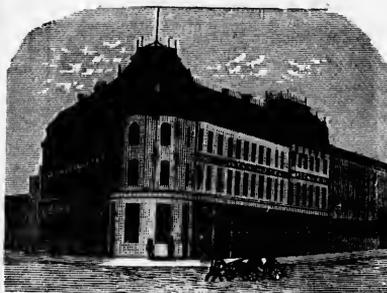
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Ontario Agricultural College





**Wellington Hotel, T. R. Galer, cor. Wyndham and Woolwich Sts.**—Notable among the many hotels in the "Royal City" is the "Wellington," which has, under the able management of Mr. T. R. Galer, become the most popular in the city. It is desirably located at the head of Wyndham Street, the business artery of the city. The building is large and commodious, and forms the apex of two streets. It is solidly built of limestone, and 75x150 feet in dimensions and four stories in height. It contains 70 bedrooms which are well ventilated, well lighted and comfortably furnished, being reached by spacious staircases and corridors. It has four handsomely furnished parlors, a large and elegantly fitted up dining room, bar and public office. The *cuisine* is all that could be desired, and the *menu* includes all the delicacies and substantial to please the most fastidious taste. The hotel affords the most desirable accommodation to permanent boarders and commercial travellers, as well as tourists. The building is lighted by three electric lights, and each room has an electric bell, bath and water closet being on each floor; livery and telephone connection; heated throughout by steam. The terms of the house will be found as reasonable as any first-class hotel in the city, and the courtesy and attention all that could be desired. Mr. Galer, the popular and genial proprietor, has been in business for the past eleven years, and as host of the "Royal" became well and favorably known to the travelling public; and under his care and management the "Wellington" has achieved a wide popularity, being highly spoken of by all who have made it their home during their stay in the city. Mr. Galer is a native of the United States and of English parentage. Chas. Korman, a gentleman well and popularly known to the travelling public, is chief clerk. He has a thorough knowledge of hotel matters, and is painstaking and attentive to the wants of his guests, anticipating all their desires; and it is in a great measure due to the attention and courteous manners of this gentleman that the "Wellington" has gained such an enviable reputation throughout Canada. The proprietor, Mr. T. R. Galer, is a gentleman highly esteemed for his business and social qualities, and has all the requisite push, energy and ability to command success. He takes a deep interest in all matters that tend to the benefit of Guelph.

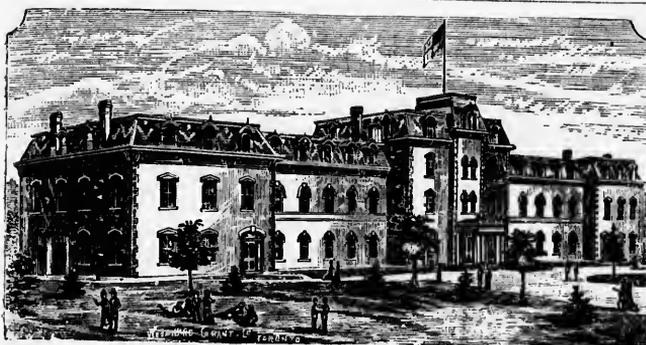
**F. W. Stone, Guelph, Ontario, Canada, Importer and Breeder of Shorthorn and Hereford Cattle, Cotswold and Southdown Sheep, Berkshire and Small White Pigs, and Suffolk Punch Horses; also Agent for Canadian Life Insurance Co.; 42 Gordon Street.**—For 37 years, which is the same as saying since the incorporation of the Canada Life Insurance Co. of Hamilton, Ont., Mr. F. W. Stone has been agent for that Company in the city of Guelph. The Company is well known throughout the Dominion, and is strictly reliable and liberal in all its dealings. It has made an honorable record, and merits the confidence of the people. The Canada Life building in Hamilton is the finest structure in the city. Mr. Stone has proved a painstaking and efficient agent for the Company during all these long years. Whatever reputation he may have as an insurance agent, it is as nothing when he is spoken of as the importer and breeder of celebrated cattle. Mr. Stone was one of the first importers in Ontario of celebrated stock, and also the oldest breeder. He keeps the Shorthorn and Hereford cattle, Cotswold and Southdown sheep, Berkshire and small white pigs, and Suffolk Punch horses. His breeding farm is adjoining the Model Farm, which grounds originally belonged to him. He keeps at present 300 head of pure Shorthorn and Hereford cattle. The accompanying cut represents



the noted Hereford bull, "Sir Charles" (3434) 543-bred by Mr. Stone. He was invincible at the leading Canadian and American shows, and was purchased by the noted Hereford breeder, Mr. Miller, of Illinois, to head his herd and help educate the American breeders up to a knowledge of the superior qualities of the breed. "Sir Charles" appears as the frontispiece in Vol. 8 English Herd Book, the only foreign-bred animal ever accorded that honor; he also is illustrated in Vol. 1 American Herd Book, and has a world-wide reputation as the best Hereford of his day. The flocks consist of 500 Southdown and Cotswold sheep, and a large number of pigs of the best Berkshire and small white kind. A great many of the celebrated herds in the United States and Canada have descended from those of Mr. Stone's breeding. In one year he took at the three exhibitions—the Provincial, Industrial and Western—69 first and second class prizes, and received from H.R.H. the Princess Louise, in the Senate Chamber, the magnificent gold medal of the Governor-General for taking the greatest number of first prizes. He is the only gentleman in Canada that ever received this distinguished mark of honor. Mr. Stone has a thorough knowledge of cattle, and a love for having about him the very best that can be raised, and he has certainly done much to improve the breed of cattle in this country and the United States. He is a pleasant gentleman, and is held in the highest esteem in the community.

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**Ontario Agricultural College and Experimental Farm, James Mills, M.A., President.**

—The above institution is one of the best of its kind in Canada, and students come from Europe and all parts of the States as well as Canada. The farm, which was purchased from Mr. Stone, the breeder of celebrated cattle, for \$75,000, is situated about a mile to the south of the city of Guelph, in the centre of a rich agricultural and noted stock-raising district, and covers 550 acres, over 400 of which is cleared. It is composed of almost every variety of soil, and is therefore admirably adapted for the purposes required. It is readily accessible from all parts of the Dominion by rail. The objects of the institution are, first, to give a thorough mastery of the practice and theory of husbandry to young men of the Province engaged in agricultural or horticultural pursuits, or intending to engage in such; and second, to conduct experiments tending to the solution of questions of material interest to the agriculturists of the Province, and publish the results from time to time. The farm is separated into five distinct departments, namely: Field Department, Horticultural Department, Live Stock Department, Mechanical Department and Dairy Department. Work was commenced on a small scale in May, 1874, but for the first few years not much progress was made, and it was believed at one time that the institution was a failure; but since that time it has become eminently successful. The College is a large and handsome structure, substantially built of stone, containing dormitories, school and lecture rooms, where cattle are exhibited and lectured upon by experts. Different herds of cattle, sheep and pigs are kept for the purpose of teaching the students their different points and qualities. Students are boarded in the College at most reasonable rates both for tuition and board. That the institution has proved of incalculable benefit to students and to the science of agriculture generally is now thoroughly established, and similar institutions are proposed throughout the country, but the Guelph College must long take the leading place. The officers and teachers of the College are as follows: James Mills, M.A., President, Professor of English Literature and Political Economy; William Brown, C.E., P.L.S., Professor of Agriculture and Arboriculture; C. C. James, M.A., Professor of Chemistry and Analyst of the Experimental Department; J. Hoyes Pantom, M.A., F.G.S., Professor of Geology and Natural History; T. C. Greenside, V.S., Professor of Veterinary

Science; J. W. Robertson, Professor of Dairying; E. L. Hunt, Assistant Resident and Mathematical Master; A. McCallum, Bursar. The officers of the farm are: Wm. Brown, C.E., P.L.S., Farm Superintendent; P. J. Woods, Farm Foreman; Jas. Forsyth, Foreman of Horticultural De-

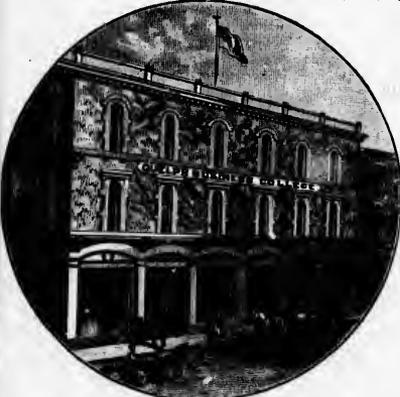
partment; James McIntosh, Foreman of Mechanical Department. The President, Mr. James Mills, M.A., is a gentleman well qualified for the position; he is pleasant and painstaking in his manners, and has the requisite ability to properly conduct the institution, and under his charge it is assured of still further success.

**Victoria Mills, E. & G. Present, Wellington Street.**—When a new settlement is started, about one of the most important things to do is to establish a flour mill; people must have bread, and wheat is easily raised. So in the case of the city of Guelph. Not many years after the first tree was cut the Victoria Flour Mill was started by Messrs. Dyson & Pratt. It was small in its beginning, but fully met the necessities of the case; but as the village grew into a town, it required greater production and more extended facilities; so that in 1846, after it had been run by the inceptors of the business for five years, it was purchased by J. C. Present, and many improvements were made. Three years ago Messrs. E. & G. Present bought the mill from their father and tore out all the old machinery and put in rollers. Time went on and the city grew, but the enterprising proprietors were equal to the emergency, and placed their mill upon a first-class basis. Their product has always held a high reputation in the market, and their special brand of flour, "Victoria," is a synonym for excellence in that line. The premises occupied, which are located on Wellington Street, are substantially built of stone, and are 30x70 feet in dimensions and three stories in height. Here they are fitted up with all the latest and most improved machinery, and everything that can conduce to perfection of manufacture is utilized. It is a 12-set roller mill, with one run of stones, the power used being a 50-horse power steam engine, with two water wheel auxiliary power, driven by the waters of the River Speed, when necessary. The mill has a capacity of from 100 to 125 barrels of flour per day. Employment is given to three competent millers, and two horses and waggons are used in the business. The trade is both local and in the Lower Provinces. The members of the firm are Canadians, and active, energetic and enterprising business men, fully up to the times in all that concerns milling. They are highly respected and valuable citizens.



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**Guelph Business College, M. MacCormick,** Principal, Upper Wyndham Street.—It has been truly said, that "a good education is the best inheritance that parents can leave to their children." Riches may take to themselves wings and fly away, but a good education will last through life. Many there are who cannot afford more than a common school education, means and circumstances preventing a higher course of tuition; but for those who intend to cope with the business relations of commercial life, a commercial education is of the utmost necessity. Among the business colleges of Canada there are none entitled to more favorable consideration, or that have a more pressing claim upon the business education of young women and young men, than the Guelph Business College, of which Professor Malcolm MacCormick is the Principal. Established in the Royal City of Guelph, Ont., it may be regarded as a model type of those useful institutions for the practical instruction of young men of business that have come to be regarded in the present day as a necessity of the times. With such facilities as are now within the reach of all who may be desirous of qualifying



themselves to take part in the active struggle for a commercial livelihood and the possibilities of something beyond, there is no excuse for any young man entering upon so serious a campaign otherwise than fully equipped. Among the educational institutions of Canada the Guelph Business College has already taken high rank. From four Provinces of the Dominion and from six different States of the neighboring Union has it received students. For an institution that has only been two years in operation this is a proud and enviable record. Nor is this record to be attributed to any system of inflated advertising or exaggerated promises to intending students; but rather to the thoroughness of the work done in all the departments of the College, the wide range of the subjects of practical importance that are efficiently taught, the high standard required in passing the different examinations, the impartial and courteous treatment accorded to every student and the consequent development of ability and character attained by all the graduates. Practical results are the touchstone by which to test the merits of any institution, and if this test be applied to the Guelph Business College its management may with confi-

dence await the popular verdict. Nor should the number, experience and attainments of the faculty be overlooked in forming an estimate of a public educational institution. The staff of the Guelph Business College comprises four experienced and successful teachers and two lecturers, the Principal being an ex-professor of the largest of the American business colleges. The pleasant and healthful location of Guelph, the fertility and beauty of the surrounding country, and the many facilities for obtaining needful recreation through the attention given to athletic sports by its public-spirited citizens, combine to render Guelph a most desirable students' resort. It is conducted upon actual business principles, and has a new and pre-eminent plan of operation combining theory with practice, so that students who undergo a course at this institution achieve the best results in the shortest space of time. Students may commence at any time, and progress as rapidly as their proficiency will admit. The course of study includes bookkeeping, commercial law, phonography, penmanship, correspondence, business arithmetic, practical grammar, business paper, including a thorough knowledge of the nature and uses of notes, checks, bills, invoices, receipts, drafts, account sales, bills of exchange, certificates of stock, bills of lading, etc. In the senior practical department it to be found the following sub-departments where business is transacted as in similar institutions in every-day life, viz.: Post office, railroad office, exchange broker's, advertising, insurance, real estate offices, a merchant's emporium—where goods are bought and sold at wholesale and retail—and bank. The student commences in the post office and advances through the other departments in order of rotation as mentioned. Lectures by specialists are also given on commercial law, physiology and hygiene, which are of the utmost value to the student. In the special departments penmanship, telegraphy, type writing, phonography, French and German are taught by specialists. The hours of study are as follows: Forenoon, from 9 to 12; afternoon, 1.30 to 3.30, daily, Saturdays excepted; and during the months of November, December and January, there is an evening session—giving the same course as in the day classes—from 7 to 9 on Mondays, Wednesdays and Fridays. The day classes are in session throughout the entire year. The main lecture hall is a large, high-studded well ventilated hall, 30x88 feet in dimensions, supplied with large desk tables for the use of students, the principal and teachers occupying a raised platform in the rear of the hall; and immediately in rear of the platform is the practical department, fitted up for post office, bank, etc. The institution was first opened on September 1st, 1884, and during the first year the attendance exceeded 100, a fair percentage of that number being ladies. The prestige of the College has steadily progressed and still continues, the institution having earned a wide-spread reputation for efficiency. This academy is the largest of its kind in the Dominion. Principal MacCormick is a gentleman of great erudition, and has had eight years' experience in teaching, in which he has been eminently successful. He takes a deep interest in the welfare and future success of his students, and is in constant receipt of letters from them informing him of their present successes and future prospects, which they ascribe to the tuition received in his institution. Prof. MacCormick is a native of Canada but of Scottish descent, and is a gentleman who enjoys the respect and esteem of the entire community, of which he is a valuable and honored member.

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**Guelph Foundry, Robertson & Son, Eramosa Road.**—When the present city of Guelph was still in its infancy, and the large business blocks had not yet sprung into existence, the Guelph Foundry was founded by Mr. Robertson; that was over 40 years ago. It was started in a comparatively small way, but by the excellence of work done and the close attention paid to business, the present excellent trade was built up. Some years ago Mr. Adam Robertson, the son, was taken into the business, and is now the sole proprietor, the father having died some years ago. The premises occupied are a machine shop, 35x50 feet in dimensions and two stories in height; the moulding and blacksmith shops, 35x100 feet in dimensions and one story in height; and the business office, which is detached. The entire structure is substantially built of stone, and is admirably adapted for the business transacted. Engines, both horizontal and upright, are manufactured, as well as boilers and every description of mill machinery and general machinery. Every facility is on hand for the proper turning out of the work, such as turning lathes, planers, cutters, etc., all run by a horizontal engine of 20-horse power, located in the machine shop. In the moulding shop employment is given to eight hands and to four in the boiler shop, while five competent and skilled mechanics are at work in the machine shop. The trade of the Guelph Foundry extends throughout Ontario, where the firm bear a high reputation for the excellence of the work done. Mr. Adam Robertson is a native of Canada, a practical machinist and a competent business man. He is a gentleman highly respected for his business and social qualities.

**N. Tovell, Undertaker, Quebec Street.**—The business of the undertaker is certainly not of pleasant associations, yet it is a necessary one. The fiat hath gone forth that "all must die," and consequently there must be some one to perform the last sad offices. It is necessary then that they should be men of sympathetic dispositions, with tact and a deep knowledge of human nature, yet having a perfect knowledge of



their important calling. Mr. N. Tovell, whose rooms are located on Quebec Street, is a gentleman who meets these requirements. He has been established in the business for the past 15 years, and has proved successful in every respect. He is well known throughout the country as well as city as a funeral director, and has always been regarded as a gentleman fitted for the duties by reason of his experience and the tender respect shown family and friends. He is careful and considerate, and can always be relied upon with the fullest confidence in the discharge of his duties. He gives his personal supervision to the direction of funerals, and furnishes all the requirements, including caskets, furnishings, hearse, carriages, etc. The tastefully fitted up rooms are located in a self-contained house which he occupies on Quebec Street, the business portion being 15x30 feet in dimensions. He gives employment to two assistants, and keeps two horses and three hearses. Mr. Tovell is a native of Canada, and is universally esteemed in the community.

**Henry Loch, Dealer in Fine Groceries, China, Glassware, Crockery, etc., 89 Wyndham Street.**—Among the principal industries of Guelph must be classed that of groceries, and many of the establishments present a decidedly metropolitan appearance. Among the most prominent houses in this line is the Italian Warehouse, 89 Wyndham Street, of which Mr. Henry Loch is the proprietor. This business was established 11 years ago under the title of Loch & Weir, and seven years ago Mr. Loch assumed the entire control. The premises occupied are 23x75 feet in dimensions, a warehouse in rear 24x23 feet, with a large and well assorted stock of fine groceries, the best brands of teas and the most fragrant coffees, table delicacies and condiments, etc., etc.; also a full line of China, glassware, crockery, etc. The trade extends throughout the city and country, and is constantly growing. Employment is given to five competent assistants, and use is made of a horse and delivery wagon. Mr. Loch is a native of Scotland, having been born in Linnithgowshire, and possesses all the excellent qualities of the Scottish race.

**Watson Bros., Family Grocers, Alma Block.**—Guelph contains many handsome and extensive business stores, and in this respect she is well represented by the firm of Watson Bros., prominent among whom is the firm of Watson Bros. This business was established in 1855 by Mr. John A. Wood, a gentleman well known throughout the Dominion, and was conducted very successfully by him, when he retired in May last being succeeded by the present firm, who are ably keeping up the prestige and business of the old stand. The firm carry a full and well assorted stock of family groceries, the choicest brands of teas from China and Japan, fragrant coffees from Rio and Java, table delicacies and condiments, hermetically sealed goods, China, crockery and glassware, etc. The premises occupied are spacious and commodious, and are 30x150 feet in dimensions and four stories in height, and the firm give employment to seven competent assistants. A horse and delivery wagon is also used to deliver goods to customers, who come from all parts of the city to leave their orders with Watson Bros. The members of the firm are Canadians by birth, and are young, enterprising and energetic gentlemen, full of that push and perseverance that secure success in whatever is undertaken.

**Charles Thain, Wagon and Sleigh Maker, etc., Cardigan Street.**—Guelph is certainly, to all intents and purposes, a manufacturing city in various lines of industry, and her products as a rule find a wide market. Among those prominently engaged in wagon making and sleighs is Mr. Charles Thain, whose works are located at Cardigan Street, near Trafalgar Square. This gentleman has been engaged in business for the past 25 years, and has enjoyed an excellent patronage on account of the excellent quality of the work produced. He manufactures heavy waggons, farm carts, sleighs, turnip drills, double mould ploughs, iron harrows, churns, washing machines, and also does general jobbing. The building occupied is substantially built of stone, 40x30 feet in dimensions and four stories in height; also a store shed in the rear 50x14, two floors, where employment is given to four competent and skillful workmen. Mr. Thain's trade extends throughout the city, and he also fills orders for goods in other countries. He is a native of Aberdeenshire, Scotland, and a gentleman highly esteemed as well as being a good practical workman.

**O'Brien & Keough, Art Furniture Emporium,** Lower Wyndham Street.—The premises occupied have a frontage of 30 by a depth of 100 feet, and comprise four floors, including the basement, all of which are fully utilized. The show-room is hand-



somely fitted up, with a plate-glass front, and every requisite facility for the proper display of the elaborate and costly lines of goods carried, which comprise all kinds of parlor, bedroom, dining room, office, lodge, school-room and other furniture, in maple, ash, cherry, mahogany, black walnut, birch and other woods, richly upholstered in any required design, and for quality and prices are not surpassed in the Dominion. Mr. E. J. O'Brien is well and favorably known in connection with this line of business, and is *par excellence* the wood carver of Ontario, having received the first prize and silver medal at the Provincial Fair in



Toronto, in 1883, when his work attracted the special attention of H. R. H., the Princess Louise, who warmly complimented Mr. O'Brien on his success, and presented him with a special silver medal, and had him appointed a teacher in the School of Art and Designs, of Ontario. He is the only medallist wood carver in America, and teaches a class in this line in his own city. Mr. O'Brien is a native of Quebec, but has been for many years a resident of the "Royal City." Mr. Keough has lived the greater part of his life a few miles distant from Guelph, where he carried on the furniture industry, and previous to going into his present venture was engaged in the real estate business in this city for five years, in which he was eminently successful. His fellow citizens of St. James' Ward have shown their appreciation of his abilities by placing him in the City Council as their representative, a position which he now fills for the third time, having on the last occasion been elected by acclamation.

**Silver Creek Brewery,** George Sleeman, proprietor, Waterloo Avenue.—Among the oldest established and best known breweries in the Province of Ontario is that conducted by Mr. George Sleeman, and known throughout the Dominion as the Silver Creek Brewery. It was established as far back as 1850. The brewery, together with the malt houses, store houses and other buildings, covers several acres of ground, and are the finest used for such a purpose in the Province, being an excellent specimen of architectural work, as well as having every modern facility for properly prosecuting the work, being fitted up and supplied with the most perfect machinery known to modern science. It is in charge of skilled, practical brewers, who are under the immediate supervision of Mr. Sleeman. The fine ales, porter and lager produced from this brewery are well known, popular, and in great demand throughout the country. The best malt and hops only are used, and careful attention is given to their preparation in the various stages they pass through. The Silver Creek ales, porters and lagers, are pure, healthful beverages, and, as regards quality, are considered the finest and best in the Dominion, and are in constant demand throughout Canada. An average of forty-five competent hands are employed, and are selected for their skill in the business in which they are engaged. The brewery has a capacity of about 40,000 barrels of ale, porter and lager, and the malthouse averages 130,000 bushels of malt per annum. The machinery used is run by a 60-horse power engine. An important feature is the dumping floored kiln, which is a marvel of simplicity and convenience, being the only one of its kind in Canada. The water used in the manufacture of the product is of the finest description, coming through the limestone strata, and is one of the best springs to be found in Ontario, if not in the entire Dominion, which is a valuable acquisition in the manufacture, the water flowing naturally to all parts of the building. Mr. Sleeman, the proprietor, is a practical brewer and an enterprising business man, and is held in the highest estimation by the community.

**John Day, Architect,** 26 Wyndham Street.—To the accomplished architect credit is due for the beauty of our cities, for the magnificence of our public buildings, and for the many features of utility introduced into our private residences. From the days of ancient Greece and Rome the architect has always occupied a prominent place in society from an artistic and industrial standpoint. Among those holding a leading position in this line in this city is Mr. John Day, whose office is located at No. 26 Wyndham Street. This gentleman has been established in business for over 12 years and has had the best of practical experience, which is one of the best of schools in which to study. He has built a great many residences and public buildings in this city and vicinity, among which might be mentioned Petrie's Stores, on Wyndham Street; Speed Skating Rink; the Commercial Hotel; Guelph Union Cemetery Buildings; private residence of Mr. A. C. McLaughlan, alderman; Maddock's Block; John Murphy's semi-detached and single houses; John Hogg's Terrace; D. R. Rowan's Terrace, and many others. Mr. Day has earned a wide reputation for the skill and artistic ability which he displays in his work, and on this account he has built up an excellent practice, which is constantly increasing. He is a native of Canada, and has won the esteem of the entire community.

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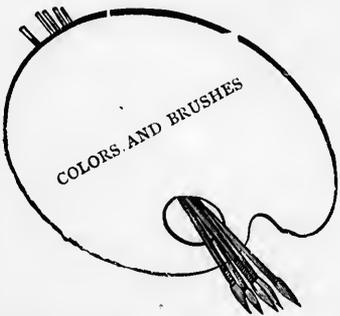
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**Guy & Husband,** Merchant Tailors, Upper Wyndham Street.—It is an old saying that "money makes the man, the want of it the fellow," which is true enough, but it is equally true that the tailor has a great deal to do with the manner in which the man or the fellow is received by the world; men are too often judged by the clothes they wear, but it is necessary to keep up a respectable appearance. Among the leading merchant tailors in Guelph are the firm of Messrs. Guy & Husband, who are located on Upper Wyndham Street. This concern was established in 1877, and has, since the inception of their business, made rapid strides upward. The premises occupied by them are 22 x 10 feet in dimensions, and four stories in height. Employment is given to twenty good competent hands and assistants. This firm have a well deserved reputation for the excellent quality of the materials they carry, of both foreign and domestic manufacture, which they mainly import direct, and also for the fashionable style of their garments and perfect fit. They will not permit a badly-sitting garment to leave their establishment, and hence their success. Their trade is principally confined to the city, but they also do a large country trade. Mr. Guy is a native of England, and Mr. Husband a native of Canada, and a member of the Council of the Board of Trade.

**Waters Bros.**—the Picture Gallery, near Post Office; Picture Frames, Oil Paintings, Steel Engravings, Mouldings, Poles, Cornices, and Mirrors, well known in Guelph as a reliable house in every respect at which to purchase pictures or get them framed; also artists' materials, and every article required by amateurs and professionals—established their business eight years ago, on their arrival in this country from England, the land of their nativity. They occupy very neat premises near the



Post Office, which are 25x25 feet in dimensions and two stories in height. They keep a full line of oil paintings, steel engravings, chromos, and mouldings, poles, cornices, mirrors, satchels and other goods in that line; also window shades and spring rollers, and a specialty is made of artists' materials, a complete assortment of which is carried in stock both for professional and amateur. They make picture framing a specialty, and do the work at very moderate prices, while they guarantee the quality of the work. Their trade extends through the city and country surrounding, and is constantly improving. They make a specialty of artists' materials.

**People's Mill,** Jas. Goldie, proprietor, Cardigan St.—The milling interests of Ontario occupy an important place among her manufacturing industries, and large amounts of capital are invested, and employment is given to thousands of hands. Prominent among the larger concerns doing business in this line is the People's Mill, of which Mr. James Goldie is the proprietor. The business was established in 1860, and after 11 years of marked success, during which time the trade rapidly extended, the present mammoth mill was built. It is a large and solid structure of limestone, and four and a half stories in height. It contains four run of stones and 35 sets of rolls, which are operated by steam and water, the engine being of 200-horse power capacity. Employment is given to about 50 hands. Several brands of flour are manufactured, the principal being the "People's," which is noted throughout the country for its purity and superior quality. The trade is principally in the Lower Provinces, although orders are filled for almost all parts of the Dominion. Everything about the mill is kept in the most perfect order, and is scrupulously clean. To facilitate the rapidly increasing business, large improvements are contemplated, and the capacity of the mill will be doubled during the incoming year. A switch track runs alongside of the mill, thus facilitating transportation and saving expense of cartage, which would be a considerable item on account of the business transacted. Mr. Goldie has a coeprage in connection with the flour mill for the purpose of making the barrels required, and thus securing them at first cost. Handsome business offices are situated across the railroad track and facing the mill. The building was formerly the railroad station, but was transformed into commodious and tastefully fitted up departments. Mr. Goldie is a native of Scotland, but has resided in this country for 20 years. He is a gentleman highly esteemed in the community, and at one time represented the city in the Council.

**James Stirton, L.D.S.,** Dentist, St. George's Square.—If there is one infirmity of human nature more excruciatingly painful than another it is the toothache, and yet it is one for which there is the least sympathy given. The poet of Scotland well describes this phase of the question in one of his inimitable poems. While the toothache may not be dangerous to life, it nevertheless brings misery in its train, and totally unfits the sufferer for any kind of business. The teeth should be properly cared for from childhood before decay sets in, and therefore parents should consider that they have an important duty to perform in taking their children to the dentist to have their teeth examined, so that the least symptoms of decay may be checked and the teeth preserved. If it is too late for other process, they may be filled and the natural teeth thus preserved. Only those who have "bad teeth" can fully appreciate the situation. Among those engaged in the dental profession in Guelph, and who have proved their skill in a remarkably short time, is Mr. James Stirton, who nine months ago succeeded Mr. Hayes, who had been in the business for seven years previously. He is a graduate of the Toronto School of Dentistry, where he passed with high honors. He is a thorough adept in his profession, and in the short time he has been in the city has built up an excellent practice. He is a painstaking, careful and sympathetic gentleman, and uses all the most modern appliances for painless and perfect dentistry.

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**Kirkwood & Phillips**, successors to Feek & Kirkwood, Sanitary Plumbers, Quebec Street.—One of the most important points about the building of a private residence or business block is the plumbing. Many lives have been lost by defective work, thus allowing noxious gases to arise, and typhoid fever and other diseases to follow in their train. It is imperative therefore that the most skillful workmen should be employed, and that the sanitary arrangements should be effected upon the most scientific of principles. Among those holding a high reputation as sanitary plumbers, steam and hot-water heating engineers, in Guelph, is the firm of Kirkwood & Phillips, whose establishment is located on Quebec Street. These gentlemen are successors to Messrs. Feek & Kirkwood, who were established for 20 years. Both members of the firm are practical men to the business. The premises occupied are 20x75 feet in dimensions and two stories in height, and substantially built of brick. The firm give employment to five competent workmen, who are under their immediate supervision, and their business extends throughout the city and country. The business they have done this year and are now doing is unprecedented in the history of the concern, and speaks volumes for the excellence of the work done and the public's appreciation of the same. The plant of the house, which includes a steam engine, is valued at \$2,500, and the average amount of business done is over \$10,000 a year.



**John Mitchell**, Undertaker, Douglas Street.—There are few branches of business, if any, that require more consideration and sympathetic feeling than that of the undertaker. Their services are only called in under the most trying circumstances that can befall a family or friends, and the utmost tact, coupled with decision and perfect, unostentatious knowledge of the business, is required. In these points Mr. John Mitchell, undertaker, whose office is located on Douglas Street, is well grounded by nature and experience, having been established for the past 16 years. His establishment on Douglas Street is neatly and appropriately fitted up, and is 15x50 feet in dimensions. Mr. Mitchell has two horses and two hearse, which are considered the best in the city. He takes charge of all the details of funerals entrusted to his care, supplying carriages, crape and all the other necessaries, while his charges are moderate. His business extends to all parts of the city and country. Mr. Mitchell is a native of Scotland, and has resided in this country many years; he is a gentleman highly esteemed for his many intrinsic qualities.

**Robert Parker**, Carriage Manufacturer, 51 Woolwich Street.—Among the most prominent and best known of the carriage builders in Guelph is Mr. Robert Parker, whose carriage manufactory is located at 51 Woolwich Street. This gentleman has been established in business for the past 28 years at the same location, and since the inception of the business it has steadily progressed. The reason of this is not far to find, for the quality of his workmanship is of the best, and cannot be surpassed by any other house in the Dominion. Mr. Parker manufactures all kinds of light carriages, buggies, sleighs and other vehicles of a like nature. The premises occupied form three separate departments; one, 35x60, built of stone and two stories in height, is used as the warehouse for the finished vehicles; another adjoining, 25x60 and one story in height, is used as the blacksmith shop; while the wood shop is in the rear, being a one-story frame building. Employment is given to seven competent workmen throughout the year. Mr. Parker used to ship carriages to Africa, but after a few years of so doing he found that his Dominion trade required all his attention, and the African trade was stopped. He has a speciality in the way of a sleigh that is the most unique of its kind. With but a slight touch of the hand, taking no more than three seconds of time, it can be changed from a single-seated sleigh to a double-seated one, dog-cart style. It will certainly come into popular

favor, being very handsome as well as useful. Mr. Parker is a native of England, and is a thorough-going business man, of long practical experience, and is held in high respect in the community in which he has so long resided. He is public-spirited, and takes a deep interest in all matters that tend to the city's welfare.

**Beattie & Dyson**, Saddlery, corner Woolwich and Eramosa Road and Market Square.—Holding a prominent position among those engaged in the manufacture of saddlery is the firm of Beattie & Dyson, who have two establishments, one being located at the corner of Woolwich Street and the Eramosa Road, and the other on Market Square. The business has been established for the past 30 years by Mr. Wm. Leather, who was succeeded ten years ago by the present firm. They are large manufacturers of saddles, harness of every kind, trunks, etc., and give employment to 6 competent workmen. The lines of goods manufactured by them are not surpassed by anyone in the Dominion, and, as a result, they receive orders for their goods from England, Cape of Good Hope, and also the United States. They also do a very large local trade, the bulk of their manufacture being used in this locality. The premises occupied by them on Woolwich Street are 60x30 feet in dimensions and 2 stories in height, being a frame building, while that on Market Square is 24x66, also two stories high, but built of brick. Mr. Beattie, the senior member of the firm, is a native of Scotland, and inherits all the sterling qualities of his race. Mr. Dyson, his partner, was born in the "Royal City" in 1837. Both gentlemen are successful business men and highly respected.

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**P. Grant & Son,** Pump Manufacturers, 10 Perth Street.—The manufacture of pumps is one of the special industries of Guelph. In the outskirts of the city and the country surrounding pumps are greatly in use as a means of obtaining water, and therefore a good business is done in their manufacture. Prominently engaged in this line in the "Royal City" is the firm of P. Grant & Son, whose works are located at No. 10 Perth Street, the premises being 24x40 feet in dimensions. This firm has been in this city for the past ten years, and Mr. Grant was in the same line for twenty-seven years previous in Galt and Puslinch, so that he has had many years experience in their manufacture. He has a patent on the handle known as "Grant's Patent Fulcrum," whereby the pump can be adapted to the amount of water in the well, and also regulated for the amount of leverage required. The firm have a high reputation for the quality of the goods they manufacture, so that their trade extends within a radius of twenty-five miles from Guelph. They also do an extensive business in repairing as well as manufacturing. The pumps made by them are known as "Rockshaft," "Close Top," "Grant's Patent Fulcrum," etc., as well as iron force and suction pumps. They give employment to four skilled workmen. It is the only firm in the city who make a speciality of boring and deepening wells without removing the stone-work; also brass and iron-lined cylinders for deep wells. Both Mr. Grant and son are natives of Canada, and are practical workmen, and excellent business men, who enjoy the regard of all who know them.

**Henry Hatch,** Real Estate Agent, Wyndham Street.—In a country like that of Ontario, with so much land still unoccupied or not built upon, the office of the real estate agent is an important one, and exercises considerable bearing upon the welfare of the community. He is an instrument for the building up of the country and making the wilderness to blossom as the rose, figuratively speaking. Among those largely interested in this line of business is Mr. Henry Hatch, whose office is located over Savage's jewellery store on Lower Wyndham Street. This gentleman has been established in business for over twenty years, and is thoroughly conversant with all the details of his business, the values of land, property, etc., in the different sections surrounding, as well as in the city. He also does conveying and advances loans on mortgages, and is also agent for the loaning of private funds. He charges the lowest possible rates of interest, and his terms are liberal. He is a native of England, and a gentleman who by his straightforward dealing and honorable business methods has built up an enviable *clientele*, who find it to their advantage to transact business through him. He is a gentleman held in high regard in the community for his many sterling qualities.

**Guelph Brewery,** Thomas Holiday, Bristol St., corner Fleet Street.—Advancing a prominent place among the leading breweries in this section of the country is that conducted by Mr. Thomas Holiday, and known as the Guelph Brewery. It was established in 1836, and has earned a good reputation throughout the Dominion for the superior quality of its product. The premises occupied are fitted up with all the most approved and latest machinery in the line that inventive genius could devise for improved methods of brewing. The building is large and commodious, and employment is given therein

to ten competent hands who are under the immediate supervision of Mr. Holiday. He manufactures ales, porters and malt, a large proportion of the malt being sold in the United States, the other products being confined to Canada. The capacity of the brewery is 75 barrels of beer per brewing, and the malthouse 30,000 bushels of malt. Mr. Holiday is an expert brewer, and has built up a good trade by making nothing but the best of ales and porters and guaranteeing their purity. The spring used runs 60 gallons of water per minute, spontaneous flow, having a normal elevation of 36 feet, which is a great advantage over most other breweries in different sections of the country, which have to depend upon river water entirely. The water used possesses the same constituents as that used by the celebrated Allsop's brewery in England. Mr. Holiday is a gentleman who has won for himself an excellent reputation by his honorable methods of business and his intrinsic social qualities.

**Hewer & Werlich,** Livery, Board and Sale Stables, Macdonnell Street.—The business conducted by Mr. Hewer was established over 30 years ago in a frame building which was not removed until one year ago, when the present handsome brick structure was erected. In the beginning of October, Messrs. Hewer & Werlich, the present proprietors, purchased the business from Mr. James Johnson. The premises are 40x110 feet in dimensions and



three stories in height, with excellent ventilation, and all the conveniences necessary for the health of the horses entrusted to their care. Two careful and competent grooms are in attendance, and give every care to the horses entrusted to them, so that gentlemen need have no hesitation in placing their horses there for board. In the livery department there are ten spirited and stylish horses, and conveyances and vehicles to correspond. Mr. Hewer is a native of Canada, and a painstaking, energetic and enterprising gentleman, and under his supervision there is little doubt but that the livery will become still more popular with the general public.

**W. M. Hepburn,** Boots and Shoes, Wyndham St.—Prominent among the boot and shoe merchants in Guelph is Mr. W. M. Hepburn, who is located on Wyndham Street, having succeeded to the business previously carried on by Messrs. Dempsey & Chamberlain for eight years. Mr. Hepburn purchased the business eight months ago, and has since built up an increasing trade, which extends throughout the city and county. The premises occupied are large and commodious, being 26x75 feet in dimensions, and three stories in height. Here is carried a large and complete stock of ladies' and gents', and misses' and boys' boots and shoes and rubbers, all of the best quality and most fashionable make. Employment is given to three assistants, who are courteous and obliging, and ever ready to show goods. Mr. Hepburn is a native of the United States, and for years travelled for a Chicago boot and shoe house, so that he is thoroughly "posted" in all the details of the business, and will without doubt meet with abundant success.

**Jacob Bernhardt & Co.,** successors to J. W. Holling, dealers in Foreign and Domestic Cigars, Finest Brands of Tobacco, Pipes, Walking Canes and Tobacconists' Sundries, manufacturers of the celebrated Key West Cigars, Lower Wyndham St.—Among the elements of interest which characterize the industries of Guelph, none deserve more prominent mention than that of cigar making. It is one giving employment to a large number of operatives, and tends to swell the commercial importance of the city as a manufacturing centre. Among those identified with this line of industry is Mr. Jacob Bernhardt, successor to J. W. Holling, whose establishment is located at No. 26 Lower Wyndham Street. The business has been established for the past six years, and since its inception has made rapid increase. The premises occupied are 15x75 feet in dimensions and two stories in height, the ground floor being used as a retail store and the upper for the manufactory. Employment is given to seven competent hands in manufacturing the cigars. The principal brands made are the "Key West," "Little Lake," and "Good Style." The trade is principally local, extending through the city and surroundings. The cigars are of a superior quality, the best tobaccos only being used. The retail store is handsomely fitted up and well stocked with the best brands of cigars, tobaccos and smokers' articles, from which the most fastidious can select. This is the only prominent cigar store in Guelph. Mr. Bernhardt is a native of Canada, and a practical cigar maker. He is a thorough-going business man, and one who has all the elements of business success, which he appears bound to achieve.

**Guelph Soap Co.,** Linton & Nicholson, proprietors.—The manufacture of soap is one of the important industries, for soap is universally used in all civilized countries for the toilet, cleansing and clothes washing purposes. To produce good soap requires a practical knowledge of many years' experience, and constant study and experimenting. In the city of Guelph Messrs. Linton & Nicholson are representative men in this line of industry, having had many years' experience as practical men. They started in business for themselves three years ago, and have built up in that short space of time an excellent trade, selling in Toronto and all west of that city. The special brands of staple soaps made by them are the "Royal City,"

"Peerless," "Superior," "Pure" and "Guelph Laundry." These soaps are well known in the market, and are appreciated for their excellent quality. The premises occupied as works are situated on Waterloo Street, 30x70 feet in dimensions and two stories in height, where employment is given to four competent soap makers. Two vats are in use, one having a capacity to boil eight tons of soap and the other two tons. The machinery is run by a steam engine with 15-horse power boiler. The annual output of the concern is over \$15,000. Both Mr. Adam Linton and Mr. William Nicholson are natives of Canada, and estimable gentlemen as well as capable business men.

**Dr. Grenside, V. S.,** Quebec Street.—The scientific attainments of the veterinary surgeon have so advanced that the dumb animals now have their sufferings relieved equally with the human race. It requires constant study on the part of the veterinary students and professors, however, to attain these results, and the anatomy of the domestic animals is studied as closely as that of man. Among those holding a high position in this profession in Western Ontario is Dr. Grenside, V. S., whose office and stables are located on Quebec Street. This gentleman has been established in business for over six years, and has built up a large practice in that time. He is a graduate of the Toronto Veterinary College, and holds the important office of Lecturer on Veterinary Science in the Ontario Agricultural College and Experimental Farm, an office he fills with honor to himself and profit to the students. His office and stables occupy an area of 75x100 feet, with accommodation for twelve horses, the stables being fitted up with all the latest improved sanitary arrangements, good ventilation, etc. Dr. Grenside treats cattle, dogs, etc., as well as horses. He also keeps a boarding and sale stable, and makes a specialty of the sale of saddle horses. He is a Canadian by birth and of English descent, and is a gentleman highly esteemed for his many intrinsic qualities.

**Stewart & Co.,** The Shirt Makers and Hatters. The gents' furnishings line of business is well represented in Guelph by many large and representative stores, among those most prominently identified with it being the firm of Messrs. Stewart & Co., whose establishment is located on Wyndham Street. This firm has been established in business for the past five years, and since the inception it has met with gratifying success, the trade extending every year. The premises occupied are 20x30 feet in dimensions and three stories in height. A full and well assorted stock of gents' hats, caps and furnishings is carried, all of the latest patterns and most fashionable designs, specially imported from the leading markets. A specialty is made of shirt-making, in which branch the firm have earned a wide-spread reputation for the style and finish, as well as the quality of the materials used in the manufacture. Their trade extends throughout the city and country. They give employment to 20 competent operators and assistants, the manufacturing being done on the top flat of the premises. Mr. Stewart is a native of Scotland and has resided in this country for many years, while his son is a Canadian by birth. Both gentlemen are wide-awake business men, and have merited the success which has attended their efforts. Mr. Stewart, Jr., is a member of the Guelph Board of Trade.

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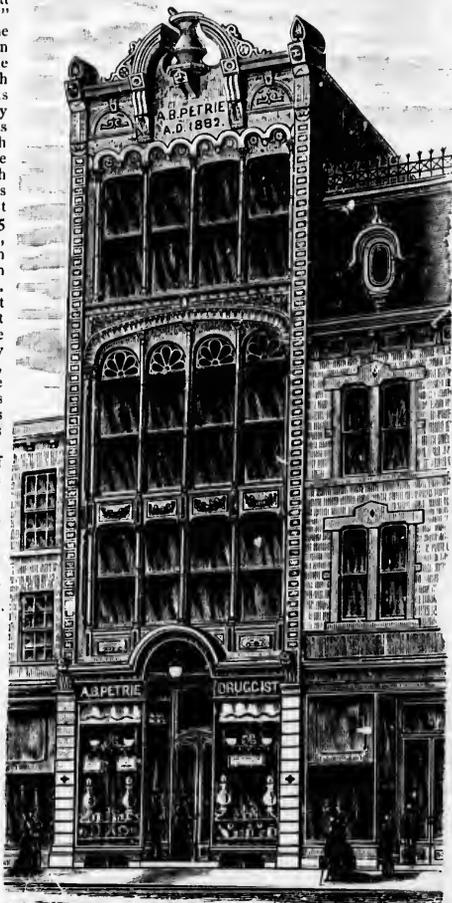
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**A. B. Petrie, Chemist and Druggist, Guelph, Ont.**—Holding the leading place among the druggists of the city of Guelph is the above named gentleman. The business he now conducts was established by him twenty-one years ago, and he has built it up to its present enviable position by upright and honorable dealing, by understanding the wants of the public and anticipating them; also by keeping nothing but the best and most reliable goods, so that whatever was purchased at "Petrie's" could be implicitly depended upon. The gentleman is proprietor of two stores in Guelph, one on Upper Wyndham, the other on Lower Wyndham Street. Both are handsomely fitted up establishments and models of interior decoration. They are objects of interest to the stranger as well as the resident, and will rank with any in any city in the Dominion. The store on Lower Wyndham Street, of which the accompanying cut is an exact copy, is the handsomest in the Dominion, built entirely for the drug business, is 22x95 feet in dimensions, four stories in height, with three stories in rear. The store on Upper Wyndham Street is 16x110 feet in dimensions and three stories in height. Employment is given to eight competent assistants and clerks. The stocks kept are full and complete, embracing pure fresh drugs and chemicals, proprietary medicines, toilet articles, perfumes, fancy articles, etc. A specialty is made of compounding physicians' prescriptions and difficult formulae. The trade extends throughout the city and country, and is very comprehensive in its sweep. Mr. Petrie is a member of the Association of the Ontario College of Pharmacy. He is a Canadian by birth and a gentleman highly esteemed, and represented the city in the Council with honor to himself and profit to his constituents.

**Day's Book Store, T. J. Day, 29 Wyndham Street.**—The business men of Guelph are a pushing, active, persevering and enterprising set, and "the weakest must go to the wall." Certainly Mr. T. J. Day is not one of the latter class, for to all intents and purposes he is an ideal business man. "Day's Book Store" is one of the institutions of the "Royal City," and known to every inhabitant. This gentleman has been established in business for the past 27 years, and from a comparatively small beginning has built up a very extensive business, quite metropolitan in its character. The premises he occupies consist of a main store 22x100 feet in dimensions, with two floors above, each 22x56 feet in dimensions, and two floors adjoining, extending over another store of the same dimensions. In these he keeps a very extensive and comprehensive stock of books, stationery, blank books, fancy goods, toys, wall papers, music and music books, window shades, rages, mouldings, etc., in foreign and domestic goods. He keeps employed five male and four female clerks,

and in the holiday season this number is increased to over 20. Mr. Day was over to England this '01 season, and made some heavy purchases of books. Christ-



SCREEN, ENG. HAMILTON

mas cards of most beautiful designs, from some of the leading firms dealing in these lines. He buys for cash, and so takes advantage of all discounts; and purchasing

in large lots, can almost set his own price, and so he can unquestionably sustain his reputation for selling cheap. He has completed several alterations on his premises which give him more room for the storage and display of his goods. His trade extends throughout the city and county, and his store is a scene of busy activity from morning till night. Mr. Day is a native of Ireland, and has resided in this country for 31 years. He is a gentleman of great business ability, and superintends every detail in his establishment, and is held in high esteem in the community.

**John Davidson,** Insurance and Steamship Agent, The Market Square. — It is an acknowledged fact that insurance is amongst the most important branches of business in any community. It gives security to commercial transactions, as well as a sense of protection to the householder. Without it the merchant might lay his head on his pillow at night with the haunting thought that he may rise a beggar in the morning; with it he can slumber peacefully, knowing that should his property be



swept away by fire, the insurance agent is ready to replace it. Holding a leading place as a representative of insurance companies in Guelph is Mr. John Davidson, whose office is located on The Market Square, where he has been established for the past twelve years, and consequently has had an extended experience in insurance matters. He represents the following leading companies: Imperial, Northern, Phoenix, of London, Caledonian, City of London, Hartford, Scottish Union and National, Connecticut, Agricultural, New York Life, Accident, of North America, Lloyd's Plate Glass Insurance Co., and the Dominion Plate Glass. All of these companies are well known, reliable and long-established, being conducted by gentlemen who merit the confidence of the public. One year ago Mr. Davidson also became agent for the following well-known steamship companies: Anchor Line, Dominion Line, North-east Line, and Black Diamond Line. Mr. Davidson has two canvassers on the road all the time, and does an excellent business throughout the city and county. He was

born and educated in Guelph, and holds a high place in the estimation of the people. Mr. Davidson is Captain in the First Provisional Brigade of Field Artillery.

**Robert Stewart,** Planing and Lumber Yards, Upper Wyndham Street. — Among the most prominent of the old established houses in this city is that of the above, the business being established in 1856. For a few years after its inception Mr. Stewart met with aggressive and persistent opposition from the carpenters, but he was made of the right material, and opposition only caused him to put forth greater exertions and conquer the opposition, and in this he fully succeeded. He went on from success to success, constantly increasing his facilities and extending his premises, until at the present time they cover two acres of ground, including his lumber yards and planing mill, the latter being situated on Upper Wyndham Street. He gives employment to 30 competent and skilled workmen who are under his personal supervision. Mr. Stewart is a practical workman and employs no foreman, paying attention to that matter himself, and thus ensuring a proper performance of the work. There is less waste of material in his works than in any other mill of a similar nature in Ontario, and on this account, and from the saving effected by the non-employment of foremen, he is enabled to sell cheaper than those whose business is not so well conducted. Mr. Stewart sells to builders, carrying at all times a large stock of sashes, doors and such like, and making whatever is desired on the shortest notice. He does a very large business, selling in Toronto and through other towns and cities as far west as Goderich. He has men in his employ who have worked for him some 17, others 20, and still another 25 years, which speaks well for both employer and employed. When he gets a man who suits him he never discharges him. He uses three teams in the prosecution of his business. He has all the latest and most improved machinery, which is run by a 25-horse power engine. Mr. Stewart is a native of Canada.

**C. J. Soule,** Architect, Maedonnell St. — To the genius of the architect ancient Greece and Rome can lay the proud distinction of being the finest cities for architecture in the world. St. Peter's at Rome and the temples of Athens bespeak their fame, and in these more modern days the beauty of our cities can be ascribed to the same source. It requires talent, taste and persevering study, to plan out a beautiful structure that will be pleasing to the eye and at the same time meet the requirements for which it is intended. Among those most prominently identified in this line of business in the City of Guelph is Mr. C. J. Soule. He studied his profession in the office of a leading London (England) architect, and has certificates and prizes for drawings and designs from the South Kensington School of Art and Science. Mr. Soule has, amongst other notable buildings, built the Court-House and Jail at Orangeville and the Presbyterian Church in the same place; the High Schools at Camberford and Walkerton; also Mr. J. D. Williamson's residence in this city. In addition to his profession he is now making a specialty of publishing photographic views of Canadian scenery, which are very fine in finish. He has also a branch office in Galt. Mr. Soule is a native of England, and has resided in this country for the past fourteen years. He is an excellent gentleman, and a devoted professor of his art.

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**H. Walker & Son, Family Grocers, 47 Wyndham Street.**—Among the most important industries of any community are those which deal in the necessities of life, and next to bread and meat, nothing is more necessary than groceries. Guelph has many first-class establishments doing business in this line, prominent among the number being the firm of H. Walker & Son. This business was established in 1861, and since its inception has rapidly grown into prominence. The premises occupied, which are located at 47 Wyndham Street, are 22x80 feet in dimensions and tastefully fitted up, and contain a large stock of staple and fancy groceries, teas, fragrant coffees, table delicacies and condiments, hermetically sealed goods, etc. To facilitate the rapidly increasing business, the adjoining store, of equal size, has been acquired and fitted for use. They are also large fruit importers and dealers, their leading lines embracing Valencia oranges, Messina lemons, strawberries (in season), cherries, bananas, peaches (American), coconuts, etc.; also apricots, Bartlett pears, plums and fresh figs. The business of the house has developed over 100 per cent. since its inception, and this may be accounted for by the fact that the firm handle nothing but the best and freshest goods in their line, and by liberal and straightforward dealing with their customers have earned their confidence. They give employment to six assistants, and use two horses and waggon for the delivery of goods to customers. Mr. H. Walker is a native of Scotland, and his son, Mr. George Walker, a native of Guelph. Both gentlemen understand their business in all its details, and are deserving of the large patronage they enjoy.

**A. J. Little & Co., Dry Goods and Millinery, 77 Upper Wyndham Street.**—Among the prominent business houses of Guelph, one deserving of special mention in connection with the dry goods line is the firm of A. J. Little & Co., who are located at 77 Upper Wyndham Street, and have assumed a position in the mercantile community creditable to themselves and of benefit to the city. The business was established three years ago, and has made marked progress in that short time. The premises occupied are 24x110 feet in dimensions and three stories in height. A full and well assorted stock of staple and fancy dry goods is carried, embracing all the lines; also carrying a complete and elegant stock of furs; they also make to order mantles and millinery. They have won an excellent reputation for the quality of the goods kept by them, and for the style and finish of the garments made by them, and their artistic designs in millinery. Employment is given to 15 assistants and operators. The trade extends throughout the city and country. Mr. Little is a native of Canada, and a gentleman who takes a lively interest in all public affairs, being at the same time a conservative and reliable business man.

**Philip Dobernein, Photographer, Macdonnell Street.** The photographer's art is one that requires much judgment, artistic skill and long practice, to successfully prosecute it. Of late years the process has been scientifically developed, so that now a photograph is a "thing of beauty and a joy forever." Among those engaged in this line of business in Guelph is Mr. Philip Dobernein, of Macdonnell Street, who has been established in his present premises for the past 18 months, although he conducted the same line of business in Caledonia for 18 years previously. The premises occupied by

him are 18x85 feet in dimensions and two floors in height, on the lower being the reception rooms and studio, which are tastefully fitted up, and contain all the latest requirements of the photographer's art. His custom comes from all parts of the city and the surrounding country. Mr. Dobernein is a native of Germany, but has resided in this country for a great many years. He is an expert photographer and a thorough artist, and his works do him praise.



**T. Pepper & Joseph Frazee, manufacturers of Carriage and Waggon Axles.**—Among the prominent manufacturing industries of Guelph is that conducted by Messrs. T. Pepper & Co., whose works are located on Wellington Street. This business was established nine years ago by the present firm, and since its inception has steadily grown in importance and extent of territory where the goods are sold. The firm manufacture the celebrated Anchor Brand and Duplex Carriage and Waggon Axles, which, for superior quality of material and excellence of workmanship, have no superior in the Dominion. Their Duplex Axles are to be had at all the principal hardware stores in the country, and their trade is principally centred in Ontario. The axles made by this firm have earned a high reputation for excellence and durability, which has been the main cause of the firm's business success. Employment is given to 15 competent and skilled workmen throughout the year. The premises occupied are 40x80 feet in dimensions, and substantially built of stone. Both members of the firm are natives of Canada and practical workmen, and possess all the requisites to business success, viz., push, perseverance, enterprise and ability, and merit the regard of the community.

**Charles H. Evans, Insurance Agent, cor. St. George's Square and Wyndham Street.**—About the necessity of insurance as a measure of security to life and property there can be no question, but with most persons the difficulty lies in the selection of a company in which to take out a policy. There are a number of companies doing business in Canada that are entitled to public confidence, and prominent among these are those represented by Mr. Charles H. Evans, whose office is located in St. George's Square. This gentleman has been established in business for the past ten years, and is a reliable gentleman in all matters relating to insurance. The companies he represents are: Guardian Fire Assurance Company of London, England, which was established in 1821, and has funds amounting to \$20,000,000; London and Lancashire Life Assurance Company; Waterloo Mutual Fire Insurance Company; the Lancashire Insurance Company, with a capital of £3,000,000; and others. He effects insurance on factories, mills, farms, furniture, dwellings, stores, stocks, grain, etc., on either cash or mutual plans, at the lowest current rates. These companies are time-tried, and their records are such that any companies might be proud of. It is a record of men intelligent and economical, administration and trusts fulfilled and confidence deserved, that entitle them to the appreciation of the public. Mr. Evans is a native of England, and a gentleman well known in the community and an experienced insurance man, fully posted in its every detail, and eminently qualified for the important position he holds.



**W. G. Smith & Co.,** Chemist and Druggist, corner Wyndham and Macdonnell Streets.—The oldest established drug store in Guelph is that of Messrs. W. G. Smith & Co., which is located at the corner of Wyndham and Macdonnell Streets. It was founded as long ago as 1848 by Mr. N. Higinbotham, who was succeeded by Mr. E. Harvey, who in turn was succeeded in 1875 by the present proprietors. The building occupied is a handsome substantial structure, 18 x 75 ft. in dimensions, and tastefully fitted up inside with all the requirements for the business conducted. The frontage on two



streets has large plate glass windows, which give a flood of light to the store. Messrs. Smith & Co. are accomplished chemists and pharmacists. They make a specialty of compounding physicians' prescriptions and difficult formulae. They carry also a general assortment of pure, fresh drugs and chemicals, all the standard proprietary medicines, fancy and toilet articles, perfumes, and all those articles required by physicians in their practice. Mr. Smith is a graduate of the Ontario College of Pharmacy, and is a native of Guelph. He is a gentleman highly esteemed by all classes of the community with whom he has resided for so many years.

**John Smith,** Banker, Land, Loan and Financial Agent, 83 Macdonnell Street, Guelph, Ontario.—Among those most prominently connected with the

rise and progress of the city of Guelph, the "Royal City," as she is called, is Mr. John Smith, banker, 83 Macdonnell Street. This gentleman arrived in the place from England in 1843—and two years afterwards started the *Guelph Advertiser*, the first paper ever started in Guelph, and from the able manner in which it was conducted, was acknowledged to have given a great impetus to the development of the town, bringing new comers and opening more extended markets for its produce. Mr. Smith was the last Reeve of the town and the first Mayor under its new organization, a notable distinction, but worthily placed. He now conducts a banking business, and is a land, loan and financial agent. Money is received on deposit in sums from \$1 and upwards, upon which interest at 5 and 6 per cent. is allowed. He also issues drafts and notes and collects accounts, as well as cashing business and farmers' notes. Money is loaned on real estate, and money is invested for parties on mortgage and other security for which he enjoys unexceptional advantages. Mr. Smith is agent and valuator for "The Canada Landed Credit Company" and "The Toronto General Trusts Company." He also sells real estate by auction and takes assignments and manages estates, and having been an official assignee for many years, he possesses all the knowledge required which lengthened experience can give. He prepares deeds, mortgages and wills, and investigates land titles, at the same time being commissioner for taking affidavits in the High Court of Justice.

**W. McLaren & Co.,** Boots, Shoes, Rubbers, Trunks, Valises, etc., Wyndham Street.—Holding a leading place among the old established business houses in Guelph is that at present conducted by Messrs. W. McLaren & Co., on Wyndham Street and corner of St. George's Square, which has been established over 30 years. It was first founded by F. Prest, and afterward became Prest & Hepburn, who sold out to R. McGregor & Co., who were succeeded three years ago by the present firm. The premises occupied are 25x40 feet in dimensions and two stories in height, where employment is furnished for five assistants. A large and well-assorted stock of boots and shoes is carried, from the finest of kid to the heaviest and most serviceable kip. Messrs. McLaren & Co. also manufacture custom work to order on the shortest notice, and all work is guaranteed to be of the best both as regards quality of material and finish of workmanship. The trade extends throughout the city and county, and is constantly increasing. Mr. McLaren is a native of Scotland, and a gentleman who takes a great interest in all business matters that tend to the development and improvement of the city. He is also a member of the Council of the Guelph Board of Trade, President of St. Andrew's Society, and is well known and highly esteemed in commercial and social circles.



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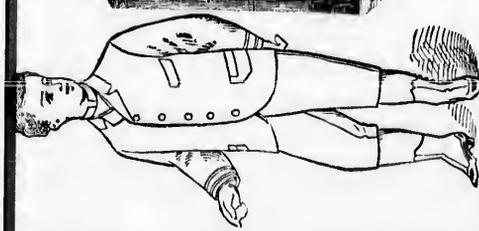
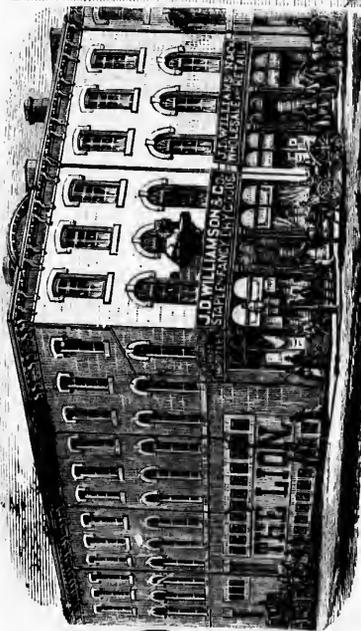
ots, Shoes, Rubbers, ... n Street.—Holding a ... established business ... present conducted by ... Wyndham Street and ... which has been estab ... first founded by F. ... est & Hepburn, who ... who were succeeded ... firm. The premises ... dimensions and two ... ment is furnished for ... well-assorted stock of ... a the finest of kid to ... ceable kip. Messrs. ... ure custom work to ... d all work is guaran ... s regards quality of ... anship. The trade ... county, and is con ... are is a native of ... takes a great interest ... to the development ... He is also a member ... h Board of Trade, ... ty, and is well know ... cial and social circles.



**The Lion, Dry Goods, J. D. Williamson & Co.,** 5 and 7 Wyndham Street.—The lion has been not inaptly called the "king of the animal kingdom," and as truthfully may "The Lion" be called the king of the dry goods houses of Guelph. The business was established a quarter of a century ago by Mr. John Hogg, and was some time thereafter

changed to Hogg, Williamson & Chance, who continued it for six months, when Mr. Williamson retired, and the business was conducted under the title of Hogg & Chance. Ten years later Mr. Chance and Mr. Williamson bought the business from Mr. Hogg, and it was then run under the title of Chance & Williamson. Two

years later Mr. Chance died, and Mr. Williamson continued the business for two years, when he took Mr. E. Radford into partnership, and it was then conducted as J. D. Williamson & Co.; four years later they took in another partner. One year after the admission of the last mentioned partner, J. D. Williamson retired, leaving one of his sons, J. B. Williamson, in his stead. This firm carried on business for five years, when it was dissolved, and J. D. Williamson's two sons, J. B. and R. S. Williamson, reopened under the firm name of J. D. Williamson & Co. They have now been in business for the past two years. Such is a brief synopsis of the changes that have taken place since the inception of the business. The present members of the firm are Mr. J. B. and Mr. R. S. Williamson, The premises occupied are large and spacious, being two stores joined by an archway, each being 30x100 feet in dimensions and three stories in height, with basement. A large and well assorted stock of gener-



al, staple and fancy dry goods is carried, the firm importing, direct from the leading manufacturers in Great Britain and the continent, all the latest and most fashionable designs and novelties in the dry goods and cloth lines. There are also departments for dressmaking, millinery, mantles, merchant tailoring and ready-made clothing, carpets and oil-cloths; in fact, everything that can be thought of in the dry goods line, or that is usually carried by a first-class metropolitan establishment. The number of clerks and operators employed is as follows: 14 salesmen and saleswomen, 6 milliners, 30 tailors and 12 dressmakers, making 62 in all. The business of the firm extends throughout the city and in adjoining sections of nine counties, and has greatly increased within the past few years. They sell at both wholesale and retail. The annual output averages \$150,000. Both the Messrs. Williamson are natives of Canada, and are pushing, active, energetic and enterprising gentlemen, fully alive to the requirements of the public and ever anticipating their wants. They are held in high estimation in the community for their social and business qualities.

**John M. Bond & Co.,** Shelf and Heavy Hardware, Wyndham Street.—The business of which the present firm are proprietors was established in 1848, when the city of Guelph was a comparatively



small place, by Mr. W. J. Brown, who sold out his hardware interest to Messrs. Smith & Spohn. A few years after a Mr. Thompson purchased the hardware business from Smith & Spohn, and in turn a few years later Henry Mulholland purchased it from Mr. Thompson. In 1868 Messrs. John M. Bond & Co., the present firm, purchased the business from Henry Mulholland, and for the past 18 years have continued to carry it on with much success. The premises occupied are large and commodious, being 26 x 176 ft. in dimensions and three or four stories in height. There are also the necessary outhouses for storage of goods, etc. The firm are direct hardware importers, and sell both at wholesale and retail. The stock carried is very large and complete, and consists of shelf and heavy hardware, carriage hardware, trimmings and wood-work, sporting goods, mill supplies and tools, silverware, cutlery and house furnishings, builders' and farmers' hardware, fire brick, foundry supplies, etc. They give employment to 17 assistants. Their trade extends from Goderich in the west to Toronto in the east, and north as far as the lakes. Mr. John M. Bond is sole proprietor, and personally superintends the business; he is fully alive to the times, and is vigilant to watch all details. Everything that long experience and means can do is used to further

the prosperity of the business and to benefit their customers.

**Charles Cottis,** Insurance and General Agent, 26 Wyndham Street.—Among those prominently connected with the insurance business in Guelph is Mr. Chas. Cottis, whose office is located at 26 Wyndham Street. This gentleman has been established in business for the past two years, and during that time has built up an excellent custom. He is well known in this city, having been for some years head book-keeper for Mr. George Sleeman, of the Silver Creek Brewery. He is agent for the Royal; London, Liverpool & Globe; Sun, Life & Accident; and the Perth Mutual; all of which are well known and reliable companies, conducted by conservative business men, who have been thoroughly tested by years of experience. Mr. Cottis' business extends throughout the counties of Wellington, Waterloo, Halton and Dufferin. He is a native of England, and has resided in this country for 18 years. He is a practical accountant, and is a member of the Ontario Association of Accountants. He is a gentleman taking a deep interest in the welfare of the city, is public-spirited and liberal in his ideas. He is a member of the School Board and also City Auditor, and is held in the highest regard in the community.

**Robert Cunningham,** Insurance Agent, Federal Bank Building.—In an account of the manufacturing and business interests of the city of Guelph, it is necessary that due mention should be made of the insurance companies, which add to the solvency and solidity of the various enterprises, and affording that protection and security only guaranteed by the best underwriting institutions. Mr. Robert Cunningham, whose office is located in the Federal Bank Building, is a representative of several of the best insurance companies in existence, and as he has been in the insurance business for 22 years, he is perfectly reliable in all his statements with regard to the companies he represents, for he has had his choice of representing all the leading companies. He has been established in the insurance business for 22 years, and is well known and respected by all. The following are the well known and substantial companies he represents: The Western Assurance (fire and marine), of Toronto; British American (fire and marine), of Toronto; North British & Mercantile (fire and life), London and Edinburgh; Quebec Fire Insurance Co., Quebec; Gore District Fire Co., Galt; Accident Insurance Co., of North America, Montreal. These are all first-class and reliable companies, and no hesitancy need be felt in placing risks with them. Mr. Cunningham is a native of Londonderry, Ireland, but has resided in this country for 26 years, and is held in the highest esteem by all who know him.

**S. J. Taylor,** Flax Mill, Perth Street.—Guelph is rapidly developing into a prominent manufacturing centre of various lines of industry. There are many carriage shops, agricultural implement shops, woollen and hosiery mills, but it was not until a year ago that Guelph could boast of a flax mill. This is a new industry for the "Royal City," and will tend to increase her manufacturing importance. The buildings occupied were once used for a foundry, but have been

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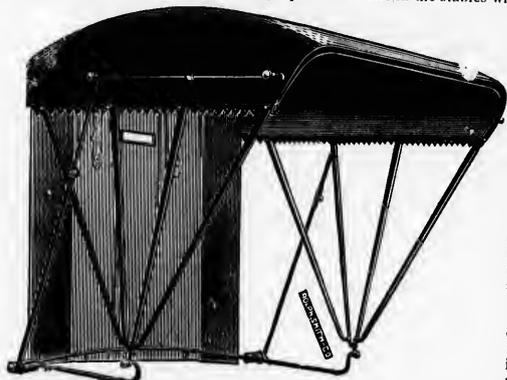
h Street.—Guelph ment manufacturing. There are many ment shops, woollen until a year ago that ll. This is a new and will tend to ince. The buildings ndry, but have been

completely transformed for the purposes required as a flax mill. There are six buildings altogether, and substantially built of stone, being about 40 x 300 feet in dimensions, and two and a-half and one stories in height. Here employment is given to eight competent hands. All the necessary machinery is in use and driven by a 15-horse power engine. Mr. Taylor manufactures the flax into what is known as green tow for upholstery, and his trade extends throughout the Dominion. He buys his flax directly from the farmers in this vicinity, and has large store houses where he keeps the unmanufactured article. The green tow is compressed into small bundles for convenient shipment. Mr. Taylor is a native of Ireland, and has resided in this country for twenty years. He is a gentleman possessing all the necessary qualifications for business success, and is highly respected.

**Guelph Carriage Top Company,** Walker & Glass, corner Norwich and Dublin Streets.—Guelph is noted for its many diversified industries and the enterprise of its manufacturers. Among those who may be said to hold the field to themselves in the city is the firm of Walker & Glass, proprietors of the

Walker is a native of Guelph and was educated here, while Mr. Glass is a native of the United States. Both gentlemen are young men full of push, energy and enterprise coupled with ability, and seem bound to establish a business second to none of its kind in the Dominion.

**John Blanchfield,** Livery, Board and Sale Stables, Quebec Street.—Among the many excellent livery stables in Guelph must be mentioned that conducted by Mr. John Blanchfield on Quebec Street. It has been a matter of succession for the past six or seven years. It was first started by Ithram Anderson, who conducted it one year and was succeeded by James Alexander, who had it for two years and retired in favor of John Wilson, who did business for 18 months and then made way for Cutton & Sprague, who ran it for three months and then made room for James Palmer, who was proprietor for nine months, and who gave delivery of the premises one year ago to Mr. John Blanchfield, the present proprietor, who appears to have come to stay, as he is building his custom up steadily, and has made improvements in the stables which are appreciated by the driving public. The premises occupied are 30x86 feet in dimensions and two stories in height, and substantially built of brick. Here all the accommodation necessary for stabling and the care of horses are on hand—good ventilation and comfortable bedding. It is also a sale stable, as well as boarding and livery. Mr. Blanchfield has 14 horses and 25 vehicles, and drivers are furnished to parties if required. It is one of the most popular establishments of the kind in the city, and is now meeting with deserved success. Mr. Blanchfield is a native of Canada, and is a gentleman well known and respected by all.

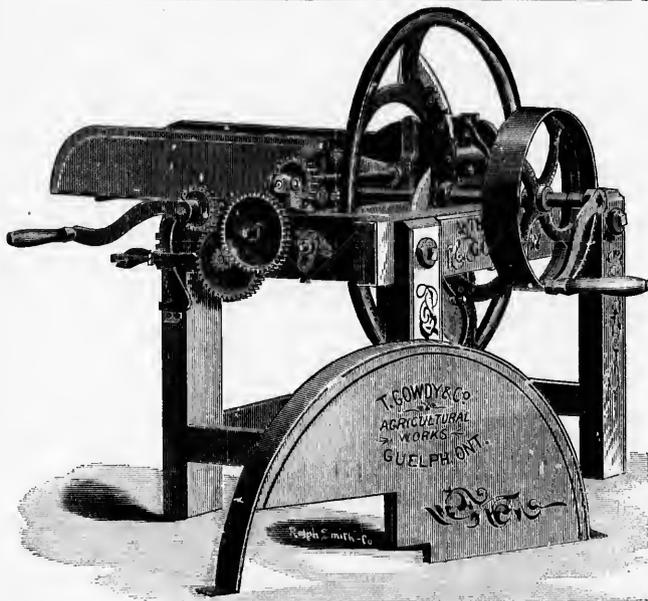


Guelph Carriage Top Works, which are located at the corner of Norwich and Dublin Streets, theirs being the only works of the kind in the "Royal City." This business was established seven years ago under the title of Kloepler & Walker, but last spring a dissolution of partnership took place, and Mr. Walker continued the business, taking in Mr. Glass as a partner. They manufacture all kinds of carriage tops and trimmings. They have their own blacksmiths, and make all the iron work as well as the leather part, completing the tops for the carriage makers and jobbers. The premises occupied are 50x25 feet in dimensions and two and a half stories in height. Then there is an L building projecting in rear of the main structure, which is used as the blacksmith shop and boiler room, and is 50x25 feet in dimensions and one story in height. The building is entirely heated by steam from the boiler in the blacksmith shop, which is a great improvement over fires. Employment is given to 32 hands, male and female. The trade of the concern extends all over the Dominion, and negotiations are now being made which will extend it into foreign countries. Mr.

tailor ; that was thirty years ago, and during all those years the business has maintained a steady and uninterrupted growth despite of persistent competition, until to-day it stands firmly established, with business extending throughout the city, county and Dominion. In 1878 Mr. Cormack took in a partner, Mr. Keleher, and the title of the firm then became Cormack & Keleher, the establishment being located on Lower Wyndham Street. The premises occupied are 35x85 feet in dimensions and three stories in height, being spacious and commodious. Employment is given to 30 competent assistants and operators. Messrs. Cormack & Keleher do a large merchant tailoring business, and carry a large and well-assorted stock of gent's furnishings and ready-cut, equal almost to custom made. All the cloths and woollens used by this house are their own direct importations, and have been for the past quarter of a century. Mr. Cormack, the senior partner of the firm, is a native of Scotland, and has served the city in the Council ; Mr. Keleher is a native of Canada. Both gentlemen are progressive and enterprising.

**Cormack & Keleher,** Mer-

chant Tailors, etc., Wyndham St.—When the "Royal City" was yet in its infancy and its business houses were not very plentiful, Mr. Cormack started in the business of a merchant



**Thos. Gowdy & Co.**—The inventive genius of this progressive age has found one of its most fertile fields in devising implements designed to lighten the labors of the agriculturist; and the progressive farmer of the day is provided with machines which, to a great extent, relieve him from heavy manual labor. Among houses well known for the production of these wonderful devices is that of Thomas Gowdy & Co., whose works are located on Suffolk Street. The business of this company was first established 15 years ago by Cossit & Co., who were succeeded in 1880 by the present firm. The premises occupied cover 2½ acres of ground, upon which are erected six separate buildings and stables. The main building is 3½ stories in height, the others 1 story. The foundry, polishing shops and blacksmiths' shops are one story in height, and every convenience for the proper turning out of the work is contained in the different departments. The works

contain the latest and most approved machinery, which is run by a 50-horse power engine. Over 40 skilled workmen are employed, all under competent foremen. The firm manufacture all kinds of reapers, mowers, sulky rakes, fanning mills, land rollers, root cutters, turnip sowers, straw cutters, sulky ploughs, gang ploughs, single ploughs of all kinds, harrows, lawn mowers, etc. The quality of the goods manufactured has given them a wide-spread reputation, and the trade extends throughout the Dominion, Australia and other countries. Mr. Gowdy is a native of Canada and an enterprising and energetic gentleman, and one who takes a deep interest in all that is for the good of the city, and his opinion is looked for upon all important questions. He has served in the Town Council and Board of Aldermen for over 20 years. He is a gentleman highly esteemed in the community.



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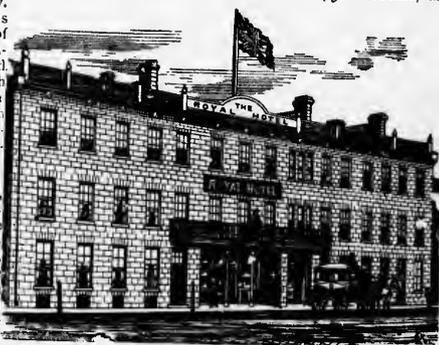
**Charles Walker**, Conveyancing, Insurance and Real Estate, Cuttin's Block, corner Wyndham and Macdonnell Streets.—Among the important industries in any civilized community is that of insurance and real estate. Without insurance business would be unstable; one merchant would be afraid to trust another, not knowing how soon his property might be swept away by fire, without any chance of compensation. Real estate also is an important factor in a new country, such as Western Canada may be said, comparatively speaking, to be. Among those doing business in these two lines is Mr. Charles Walker, whose office is located in Cuttin's Block, corner of Wyndham and Macdonnell Streets. This gentleman has been established in business for the past eight years, and has built up an excellent practice, his business extending throughout the city and county. He does conveyancing and negotiates loans at the very lowest rates; is agent for some of the most prominent and stable insurance companies in the country; is an accountant, and settles up estates and balances books and such other matters as come under that head. He is a native of England, and is a gentleman held in high esteem for his many good qualities; he takes a deep interest in the city's welfare, and served as alderman for four years.

**Charles Auld, Jr.**, Carriages, Harness, etc., Wyndham Street.—The starting of new business houses in any community is a sure sign that the place is in a prosperous condition, and that there is room for all to do well. In this respect we might mention the house of Charles Auld, Jr., which is located on Wyndham Street. This gentleman started in the business as late as August last, but he has every facility and requisite to place himself on a solid and successful foundation before many months. Already he is doing a very encouraging trade which other houses might envy. The premises occupied by him are thirty by one hundred and fifty feet in dimensions, spacious and commodious, and tastefully fitted up for the requirements of the business, besides large yardage accommodation. He has on hand a beautiful stock of American and Canadian carriages, harness, horse clothing, whips and stable fittings, all of the latest designs and the newest make. He gives employment to a number of hands, and personally supervises all matters himself. He is a gentleman who most thoroughly understands the business, having been engaged in the trade for the past 19 years. He is a native of Scotland, and possesses all the push, energy and persistent application necessary to business success.

**W. H. Kellett**, Pop Manufacturer, 93 London Road.—The invigorating and refreshing power of the beverages made by Mr. Kellett make them doubly grateful as pleasing, non-intoxicating drinks, exhilarating and revivifying, having a ready sale throughout the city and surrounding sections of country. Mr. Kellett has been established in business for the past five years, having bought the plant from his predecessor, Mr. C. E. Starr, which consists of three cylinders, bottling apparatus, two bottling tables, a machine for charging syphons, etc. He manufactures pop, ginger ale, cream soda, sarsaparilla, lemon soda and plain soda, which, for superior quality, are not excelled by any other manufacturer. He keeps a two-horse team for the country and a one-horse wagon for city delivery. His premises are located at

93 London Road. Mr. Kellett is a native of Canada, and is a practical soda water manufacturer, having had many years' experience in that line. He is a gentleman who is much thought of in the community for his business habits and social disposition.

**Royal Hotel**, Mr. Watts, proprietor.—One of the most prominent hotels in Guelph, as it is the oldest established, having been founded in 1840, is the Royal. It is the most liberally patronized hotel in the city, both by commercial travellers and tourists. The present proprietor, Mr. Watts, assumed control a few months ago and instituted many changes which have increased the popularity of the house. He was formerly proprietor of the Wellington Hotel for eight years. The hotel contains 75 bedrooms, all

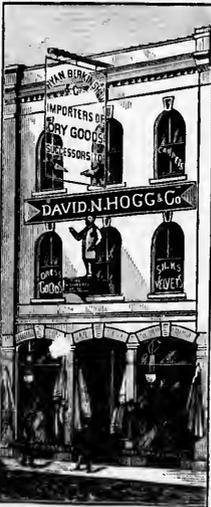


well lighted and ventilated, and comfortably furnished parlors, sitting rooms, and a spacious dining room, tastefully furnished, where will be found an excellent menu, which cannot be surpassed by any other hotel in Ontario, all the delicacies of the season being served. The *cuisine* is all the most fastidious could desire, and is under the charge of an experienced chef. There is a neatly fitted up bar and a spacious and handsome business office, together with fine sample rooms for commercial travellers. The hotel being situated near the depot, is easy of access to travellers, who take due advantage of its location as well as its liberal treatment. And we can safely say that for home comforts this hotel has no equal in Canada. Mr. Watts is a gentleman who makes a genial and painstaking host, and is very popular in the community.

**The Guelph Carpet Factory**, J. & A. Armstrong & Co., Neeve Street.—Among the special industries of Guelph holding a leading position is that of carpet weaving, the representative house in this line being the well known Guelph Carpet Factory on Neeve Street, of which Messrs. J. & A. Armstrong & Co. are the proprietors. This business was established fourteen years ago, and during that time has grown to large proportions, the trade now extending throughout the Dominion. They manufacture all kinds of woollen, union and ingrain carpets of a high quality, mostly foreign wools being used, being of a better grade than the domestic. The premises occupied are 140x140 feet in dimensions, in detached buildings, principally built of stone and two

stories in height. The different departments are the weaving and dyeing, and the stock room and business office. The machinery, which is the most improved, is run by a 35-horse power engine. Employment is given to fifty skilled help on an average, and the output of the factory is from thirty-five to forty pieces per week. Both Mr. J. and Mr. A. Armstrong are natives of Scotland, and Mr. K. Dodds, the other partner, is also a native of that country. They are gentlemen of energy, perseverance and enterprise, and have established their business upon a sure foundation.

**Ryan, Berkinshaw & Co.,** Dry Goods, Carpets, Millinery, etc., 93 Upper Wyndham Street.—When the city of Guelph was still in its infancy, the business now conducted by Messrs. Ryan, Berkinshaw & Co. was established by John Hogg; that



was in the year 1852. The business was well managed, and soon grew in popular favor and patronage, and twelve years ago it was moved from the old stand further down the street to the present location at 93 Upper Wyndham Street, where more fitting accommodation was found. Mr. Hogg was well known in town and country by his sign of "The Wonderful Man," which still stands over the door. The present firm succeeded to the business in February of the present year, and since that time the business has more rapidly increased over the previous extended trade, the new blood infused into the business showing its immedi-

ate effect. The firm have taken for their motto "A nimble sixpence is better than a slow shilling," and they sell goods upon that principle. The premises occupied are large and commodious, being 28 x 150 feet in dimensions and three stories in height. Here is a complete and well selected stock of dry goods, carpets, tweeds, ready-made clothing, and the firm manufacture millinery and do dress-making to order. They give employment to thirty-three assistants and operators throughout the year. Their trade extends throughout the city and country. Mr. Ryan, the senior partner, is a Canadian by birth, and was in the dry goods business in Orangeville for six years, and subsequently in Barrie for four years. Mr. Berkinshaw is also a native of Canada, and was for many years with the great dry goods house of John Macdonald & Co., of Toronto. Both gentlemen are possessed of energy, perseverance and push, combined with ability, and are highly esteemed in the community.

**Jones' Dry Goods Company,** 85 Wyndham Street.—Certainly the ladies of the "Royal City" need

not suffice for the want of dry goods, millinery or mantles, for there are many first-class houses from which to make their selections. Among those prominent in this line is the Jones' Dry Goods Company, of 85 Wyndham Street. This house was established three years ago, and has rapidly developed in its trade relations, which now extend throughout the city and country. The premises occupied are 24x120 feet in dimensions, being spacious and commodious, and fully stocked with a complete and well assorted line of staple and fancy dry goods, all of the latest patterns and fashionable designs. Here also skilled operators are employed in mantle making and millinery; the style of garments turned out being second to none in the city, for which reason the house is largely patronized by the ladies of the city and surrounding country. Employment is given to eleven assistants, who are courteous and painstaking to serve customers. Mr. Jones, the proprietor, is a young gentleman of marked business ability, enterprise and energy, and is Secretary of the Guelph Board of Trade, a position which he fills to the entire satisfaction of the Board and with credit to himself. He is a native of Canada, and much esteemed by all who know him.

**David Tripp,** Boots and Shoes, Wyndham St.—Situating in the centre of commercial activity on the principal thoroughfare of trade, on Wyndham Street, and carrying one of the most complete stocks of boots, shoes, rubbers, etc., Mr. Tripp stands prominent as one of the representative men in the line in the city. Established 15 years ago, it has had a long, honorable and prosperous career, and has grown in commercial importance as the years went past. The premises occupied are commodious and well adapted to the business, being 22x30 feet in dimensions, and are stored with a large and complete stock of goods of all kinds and descriptions in the boot and shoe line. The house possesses every known facility for the successful prosecution of the business, and owing to Mr. Tripp's long experience, and his wide-spread and intimate relations with manufacturers, he is enabled to offer to the public inducements in the way of first-class reliable goods at low prices, not surpassed by any other boot and shoe house in the city.

**C. W. Rowen,** Dealer in Boots and Shoes, Kirk's Old Stand, Upper Wyndham Street.—Boots and shoes are an absolute necessity in any civilized community or cold climate. Expose the feet to damp and cold, the health is undermined, and consumption or speedy death set in. Consequently those who deal in boots and shoes have a wide field for custom. Among those who hold a prominent position in this line of industry is Mr. C. W. Rowen, whose premises are located at 75 Upper Wyndham Street, 3 doors above the Post Office. They are 12x110 feet in dimensions and three stories in height, and well stocked with a well assorted selection of hoots and shoes of all kinds, from the finest of kid to the heaviest kip. Mr. Rowen established the business for himself two and a half years ago at Kirk's old stand. He does a large business both in city and country, and purchasing, as he does, directly from the manufacturer, in large quantities for cash, and selling for the same, he is enabled to give his customers the benefit in a reduced price. He gives employment to four assistants. Mr. Rowen is a native of the United States, and is possessed of all those go-ahead qualities inherent in that enterprising race.

**W. Sunley**, Dealer in Coal and Wood Stoves, Ranges, Cast Iron Pumps, Sinks, etc., Market Square—This gentleman established business twenty-four years ago, and since its inception it has more than doubled in volume of business transacted, and now extends throughout the city and country. Mr. Sunley deals in the best makes of coal and wood stoves and ranges of different designs; also cast-iron pumps, sinks, etc. He manufactures tinware of every description to order, and always keeps a well-assorted stock of tinware articles in general use in stock. He attends to

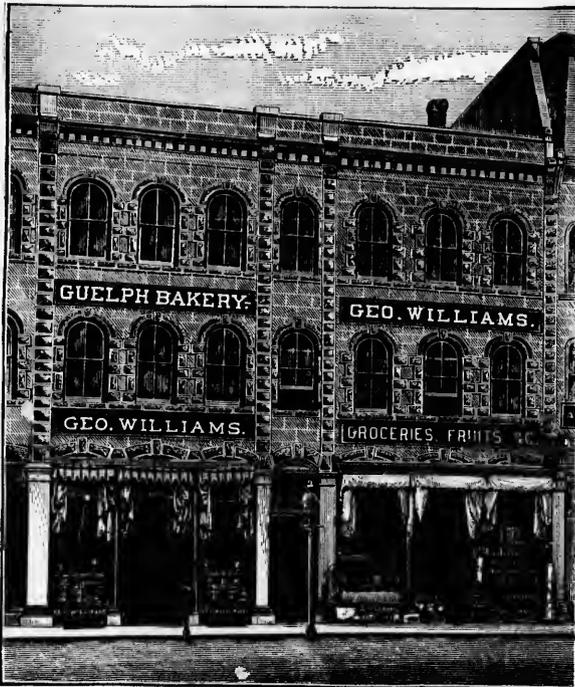
job work, makes a specialty of all kinds of galvanized iron roofing, metallic shingles, etc., and always guarantees satisfaction. The premises occupied by him are 50x100 feet in dimensions and three stories in height, substantially built of stone. He gives employment to six hands, and uses a horse and waggon in the conduct of his business. Mr. Sunley was born in Guelph, of English parents, and has grown up with the city's growth, and is highly esteemed in the community for his social and business qualities. His father was the second mayor of the city, succeeding Mr. John Smith.



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**George Williams, Guelph Bakery and Family Grocery, 81 and 83 Upper Wyndham St.—** The most prominent and best conducted business in Guelph is that of Mr. George Williams, who is proprietor of two distinct branches, a confectionery and bakery and a grocery store, which would do credit to any metropolitan city. The confectionery and bakery store is an elaborately fitted up establishment, where the artist's skill has been lavishly displayed, and in conjunction with the stock carried makes one of the most handsome stores in the city. In the centre of the store is a magnificent soda water fountain, standing over 8 feet in height, which is the most expensive one in Canada, having cost \$2,600. In the rear part of the store is a tastefully fitted up lunch parlor, containing 25 tables, and where hot lunches, or ice cream and cakes in season, may be obtained. Mr. Williams makes a specialty of wedding cakes, and ships them on orders to Toronto and all over Ontario. He imports his wedding cake tops direct from the most celebrated manufacturers in France and England. This branch was established 18 years ago by Mr. W. J. Little, and has been conducted by Mr. Williams for the past four years. The bakery and confectionery departments are in the basement, where there are two self-feeding ovens. Employment is given to 16 lady assistants, bakers and others; the size of this store is 20x80 feet in dimensions. The grocery

store, which is an archway in dimension, is given for use for also used for rigs are the some and in the city. Every department and well a of general groceries the finest of China and grant coffins and Java, comedically so etc. No purest quality been the building up of the extending throughout country. Mr. is a young marked business and enterprise highly esteemed community

**G. D. Wyndham** art of watch of perfection of hands. could carry can purchase cheap com those dealing this city is who has been

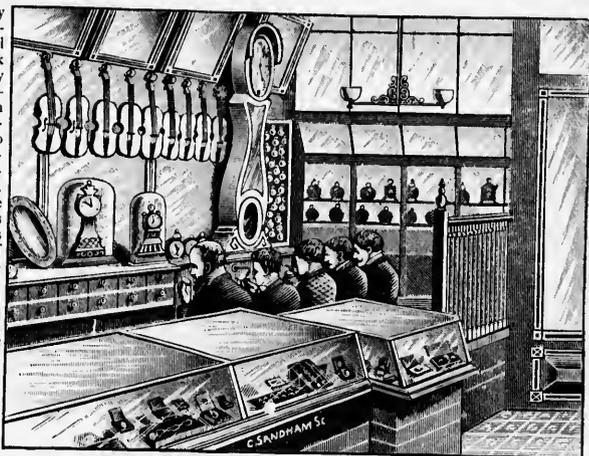
**Waterloo** C. M. Taylor mentioned among the affords that by the most It was established implies, is operations. property are tariff of the All mutual 23 years' experience of these mutual plan companies, the Secretary, 1885 were assets of the

**George Williams**, Guelph Bakery and Family Grocer, 81 and 83 Up-Wyndham St.—most prominent best conducted business in Guelph. Mr. George Williams, who is proprietor of two distinct businesses, a confectionery and bakery and a grocery store, would do credit to any metropolitan city. The confectionery and bakery store is elaborately fitted up, and the artist's touch has been lavishly displayed, and in conjunction with the other carried makes it one of the most hand-some stores in the city. In the centre of the store is a magnificent soda water fountain, standing 12 feet in height, is the most expensive one in Canada, having cost \$2,000.

In the rear of the store is a fully fitted up parlor, containing 25 tables, and hot lunches, cream and in season, may be obtained. Mr. Williams makes a specialty of wedding and ships them all over Ontario. He reports his wedding tops direct to the most celebrated manufacturers of England and America. This branch was established 18 years ago by Mr. W. Williams, and has been conducted by Mr. Williams for the last 23 years. The bakery and confectionery departments in the basement, there are two ladies assistants, and others; the grocery

store, which is joined to the confectionery branch by an archway in the centre of the store, is 22x80 feet in dimensions and three stories in height, where employment is given to six assistants, and two handsome rigs are used for the delivery of the goods; two rigs being also used for the bakery and pastry department. These rigs are the most hand-some and costly of any in the city. In the grocery department a full and well assorted stock of general and fancy groceries is carried—the finest of teas from China and Japan, fragrant coffees from Rio and Java, table delicacies, condiments, hermetically sealed goods, etc. Nothing but the purest quality of goods are carried, which has been the means of building up the reputation of the house, and extending its business throughout town and country. Mr. Williams is a young gentleman of marked business ability and enterprise, and is a highly esteemed and honored member of the community.

This gentleman is a practical watchmaker, and employs four assistants also in this line of industry. He has earned a wide reputation for the excellence of his work, so that now his customers come from all over the city and county. Since he started in business 16 years ago the business has more than



**G. D. Pringle**, Watchmaker and Jeweller, Wyndham Street.—Within the past ten years the art of watchmaking has been brought to a high state of perfection, and employment is given to thousands of hands. Where a few years ago only the wealthy could carry a watch, to-day the humblest mechanic can purchase one of these valuable timekeepers, so cheap comparatively have they become. Among those dealing in the line of watches and jewellery in this city is Mr. G. D. Pringle, of Wyndham Street, who has been established in business for the past 16

doubled. The business which he now conducts is an old established one, having been carried on by Mr. Cuthbert for many years previous to Mr. Pringle buying him out. The premises occupied are 16x30 feet in dimensions, and tastefully fitted up and well stocked with a fine assortment of goods in watches, clocks, and a general line of gold and silver jewellery. Mr. Pringle is a gentleman who is held in high regard by all who know him, and is an issuer of marriage licenses, a most important office to the contracting parties.

## TOWN OF WATERLOO

**Waterloo Mutual Fire Insurance Co.**, C. M. Taylor, Manager, Waterloo.—The above mentioned Company occupies a prominent position among the insurance companies of the Dominion, and affords that protection against loss guaranteed only by the most reliable organizations of this character. It was established 23 years ago, and as the name implies, is both mutual and cash in its mode of operations. The rates for all classes of insurable property are reckoned on a basis of those fixed by the tariff of the Canada Fire Underwriters' Association. All mutual policies are written for three years. Over 23 years' experience has demonstrated the fact that in none of these years has the cost of insurance on the mutual plan exceeded 80 per cent. of that of stock companies. According to the 23rd Annual Report of the Secretary, the total earnings of the Company for 1885 were \$93,334; losses paid \$37,523; total assets of the Company, \$228,650; policies in force,

11,399; amount insured, \$10,710,163; balance of assets over liabilities, \$178,036.35. This is one of the cheapest and most satisfactory systems of insurance, especially when the Board of Directors is composed of gentlemen well known in business and financial circles for their probity, intelligence and business acumen, such as that displayed in those who constitute the Board of the "Waterloo Mutual." The officers of the Company are Charles Hendry, Esq., President; George Randall, Esq., Vice-President; C. M. Taylor, Esq., Secretary and Manager; J. B. Hughes, Esq., Inspector; and Messrs. Bowly & Clement, of Berlin, Solicitors. The many years this Company has been in existence, and the successful career it has enjoyed, together with the high standing of the business men who insure with it, are sufficient guarantees that it is being conducted in a conservative manner, and that its reputation is beyond question.

**Union Mills, William Snider & Co.**—The milling industry is well represented in Waterloo. Situated as the town is, in the midst of an important wheat-growing country, this is to be expected. Among those prominently identified in this line is the firm of William Snider & Co., proprietors of the Union Mills. This business was established in 1879, succeeding Mr. Elias Snider, who had previously conducted it for five years. The premises occupied as the mill are 46x136 feet in dimensions and live stories in height, containing 26 pairs of rolls and all the latest and most improved mill machinery and appliances, the engine being of 100-horse power.



The product of this mill is of the most superior quality, and has a ready sale in the markets of the Dominion, besides which the firm do an extensive export business. They give employment to 15 skilled and careful hands, who are under their immediate supervision. The leading brands of flour manufactured by this concern are the "Ocean," "Agate," "Zola" and "Waterloo," which are well known and popular brands. The trade of the house during the present season is the largest they have had for years. Both members of the firm are natives of Canada, and the senior member of the firm, Mr. Snider, is a public-spirited gentleman, and was in the Council for seven years, Reeve for three years, Warden of the county one year, and Mayor of the town for two years. Both gentlemen are active and progressive business men, and have succeeded in building up an extensive and lucrative trade, of which they are eminently deserving.

**L. Graybill & Co.,** Carriages, Sleighs, etc., King Street.—There are many carriage makers in this section of the country, and, to their credit be it said, the majority of them produce excellent work, substantial and well finished, and it is no disparagement to them to say that the firm of L. Graybill & Co. are among the very first in their line in this section. This firm have their premises located on King Street, Waterloo, which are 38x60 feet in dimensions and two stories in height, where employment is furnished to 14 competent and skilled workmen, who are under the immediate supervision of the proprietors, who are themselves practical workmen. The firm manufacture all kinds of carriages, sleighs, buggies, hearses, buses, and sleighs of all kinds. A specialty is made of the Patent Reversible Single and Double Seated Sleigh—a marvel of simplicity and convenience. They are particular that nothing but the very best

of material is used and well tested in the different processes of manufacture, and the finish of each vehicle is all that the most critical could demand. The trade of the firm extends throughout the Dominion, and they also do an export trade, but do not sacrifice their Dominion business for the sake of filling all foreign orders. Mr. Graybill, the senior member of the firm, is a native of Canada, and has served in the Council for seven years. Mr. John R. Kauffman, the other member of the firm, is a native of Oxford county, Ontario. Both gentlemen are capable, enterprising and wide-awake business men.

**Silver Spring Mill, Thos. Roesch,** Waterloo.—As a manufacturing centre, Waterloo holds a prominent place in this section of Ontario. Among the various industries that of milling holds a prominent position. Holding a leading place in this line is Mr. Thomas Roesch, proprietor of the Silver Spring Mill, which has been established since 1878, and since the inception of the business it has been greatly developed, the trade now extending throughout the Lower Provinces. The premises occupied are 40x54 feet in dimensions and four stories in height, where employment is furnished to four skillful millers under the practical supervision of Mr. Thomas Roesch. The mill contains one set of rolls, three runs of flour stones and one chopper; the engine being 45-horse power. The daily capacity of the mill is 75 barrels. The leading brands of flour manufactured are "Silver Spring," "The best Superior Beauty," etc.; cracked wheat, Graham flour and rye flour delivered in any quantity; also patent roller process flour, and the leading brand is the "Vesta." The quality of these is such as to cause an active demand for them in the Lower Provinces' markets. Mr. Roesch, the proprietor, is a practical miller, and has been engaged in the business for many years. He is a native of Germany, and has resided in this country for the past 32 years. He is a thorough-going, active and enterprising business man, who, by his own unaided efforts, has built up a trade of which he may well feel proud.

**Richard Roschman, Button Works, Queen Street, Waterloo.**—The manufacture of vegetable buttons is one that employs a large amount of capital, and gives employment to many hands. The nut from which the buttons are made is grown in South America in swampy ground. The plant creeps along the ground for about 20 feet, and then rises perpendicularly to a height of from 12 to 18 feet, with large leaves, and flowers containing a cluster of the nuts, weighing on an average about 3 lbs. to the cluster. The outer shell cracks open and allows the nuts to fall to the ground, when they are gathered by the natives and transported to the ports of shipment. Among those prominently engaged in the manufacture of vegetable buttons is Mr. Richard Roschman, whose works are located on Queen Street, Waterloo, where his premises consist of a handsome brick structure, 3½ stories in height and 40x110 feet in dimensions; the engine and boiler house being 26x26 feet in dimensions and two stories in height, the engine being 35-horse power. The manufactory contains all the most improved machinery used in this line of manufacture, consisting of saws, borers, turning lathes, etc. Besides the plain buttons the

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#### Mercanti

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house also manufactures covered ones. The trade, which is extensive, and which has grown up gradually and steadily, extends throughout the Provinces of Ontario, Quebec and the Lower Provinces. Mr. Roschman has been established in business since 1878, and in September last removed into his present new building, which he erected specially for the business. He gives employment to 75 skilled hands on an average throughout the year. He is a native of Germany, and by patient industry, coupled with enterprise and ability, has built up an excellent trade.

**Mercantile Fire Insurance Co., P. II.** Sims, Secretary.—Among the insurance companies which are worthy of generous support is the Mercantile Fire Insurance Company, of Waterloo, which has been established for the past ten years. The subscribed capital of the Company is \$200,000; it paid up in cash, \$20,000, and Government deposit, \$20,100. The record of the Company has been excellent, and it has steadily but constantly advanced. The losses for 1885 were below the average, being only 49 per cent. of the net income, and after paying a 10 per cent. dividend on the paid up capital, there was on hand, over and above the paid up stock, an amount of at least 110 per cent. greater than required to reinsure all risks. There was a gain in business during 1885 over 1884 of \$10,099.52 in the premium income, and a gain in assets of \$14,465.57. During the year 5,736 policies and renewals were issued for insurances amounting to \$5,951,556, on which premiums were received in the sum of \$80,131.86, and including interest on investments, made the total receipts for the year \$92,301.05. The total insurance in force on Dec. 31st, 1885, was \$6,906,795, and the reinsurance liability on these risks \$37,957.38. The officers of the Company are, J. E. Bowman, Esq., President; John Shub, Esq., Vice-President; P. H. Sims, Esq., Secretary; James Lockie, Esq., Inspector, and Alexander Millar, Esq., Solicitor. Mr. Sims is a gentleman eminently qualified for the position.

**Waterloo Foundry, Bricker & Co., King Street, Waterloo.**—Was established by Mr. Jacob Bricker, father of the present senior member of the firm. It was started in a comparatively small way, and it required untiring exertions and a lively spirit of enterprise to build it up to important proportions; but those qualities were not wanting, as the result achieved testified. The business is now conducted by Messrs. Levi Bricker and E. W. B. Snider, under the firm title of Bricker & Co. The 38 years that have passed since the founding of the business have seen many extensions in the buildings to accommodate the increasing trade, until to-day their extent is as follows: Main building, 45x100 feet in dimensions and two stories in height; moulding shop and engine room, 50x80 feet, one story; blacksmiths' shop, 30x40 feet, one story; paint shop, 30x50 feet, one story frame; and implement shed, 34x100 feet, one story frame. In these employment is furnished to 40 skilled and competent workmen. The firm manufactures a general line of agricultural implements, including reapers, mowers, binders, threshers and hay binders, besides general job work and repairing. The work turned out at

this foundry is of the very best description, superior in quality and perfect in finish, which has been the main cause in building up and retaining their extensive trade. The annual output of the concern is over \$40,000. Both members of the firm are natives of Canada; Mr. Bricker, the senior member, being the practical man and supervising the work, while Mr. Snider attends to the financial and business affairs, the latter gentleman being a representative of the North Riding of Waterloo in the Local House. The industry they conduct is alike creditable to themselves and the town of Waterloo.

**Lion Brewery, Christopher Huether, King Street, Waterloo.**—This business was established twenty-seven years ago, and since its inception has steadily and rapidly advanced in volume until at the present day it holds a prominent and enviable posi-



tion among the lager breweries of the county. The premises occupied are 70x250 feet in dimensions, and the brewery is three stories in height, with hotel in front, which is four stories. All are solidly built of brick, and the architecture of the hotel is imposing and artistic, and an ornament to the street. The brand of lager manufactured is the celebrated "Lion" brand, which has a wide-spread reputation throughout Waterloo and Perth counties, where the sale extends. Employment is furnished to nine competent hands in the brewery, and four heavy teams are used in the delivery business. The brewery contains thirty-two fermenting tubs and all the latest and most improved machinery and appliances, while the engine is 25-horse power. The annual output of the brewery is 10,000 barrels, and the malting capacity is 15,000 bushels per season. In the hotel there are forty well lighted and ventilated and comfortable bedrooms; seven parlors, neatly furnished; dining-room, office and bar. The menu is excellent, and contains all the delicacies of the season as well as the substantial, while the cuisine is unsurpassed by that of any other chef in this section of the county. Accommodation is made for both transient and regular boarders, the rate being \$1.00 per day, with special rates to regular boarders. Mr. Huether, the genial and popular host, is a native of Baden, Germany, and is a gentleman of much business executive ability.

## TOWN OF BERLIN



**Louis Breithaupt & Co., Tanners, Queen Street, Berlin, Ont.**—The largest and most important tannery and leather house in Ontario is that known as the "Eagle Tannery," owned by Messrs. Louis Breithaupt & Co., of Berlin. This business was established in 1858 by the late Mr. Louis Breithaupt, and in its inception was not, comparatively speaking, of large proportions, but on account of the superior quality of the leather manufactured, and the persevering energy and enterprise of the inventor, it rapidly developed, extending in volume year by year, until it reached its present immense proportions. On the decease of the founder in 1880, the business was carried on under the management of his three sons, Mr. Louis J., Mr. William H. and John C. Breithaupt, under the direction of the executrix and executors. The said L. J. and W. H. are the executors, their mother, Mrs. Catharine Breithaupt, being executrix. The sons are young men, but understanding the heavy responsibility resting upon their shoulders, and being gentlemen of sound common sense and more than ordinary business ability, have not only maintained the former standing of the firm but have materially developed it; and finding that it was necessary to increase their production to fill orders, it was found necessary to build a new tannery, and so a large and substantial structure was erected at Penetanguishene, on the shores of the Georgian Bay, where hemlock bark could be obtained in sufficient quantities for their requirements. This new tannery manufactures Spanish sole leather only and is one of the largest of its kind, and is said to be the model tannery of the Dominion, having a capacity for turning out 700 sides per week. The tannery there is fitted up with all the latest and most improved machinery and appliances known to the trade. The tannery in Berlin has a capacity of 1,000 sides per week of sole and harness leather, peerless calf, peerless veal kips, prime upper, etc. The firm also at their warehouse on Queen Street carry all kinds of foreign leathers, shoe findings, tanners' tools, etc. They sell both wholesale and retail, and being themselves manufacturers as stated, are always prepared to give the best value, both in quality and prices, of any leather house in the Dominion.

**C. Schenker, Photographer, King St.**—The art of photography, possibly more than any other line of business, has made most rapid improvement

during the past ten years. Not a year has passed in that time but new methods and appliances have been invented to develop the art and make a photograph "a thing of beauty and a joy forever." Among the number prominently engaged in this line in Berlin is Mr. C. Schenker, whose studio is located on King Street. This business was established to years ago by Mr. L. H. Wilder, who conducted it for seven years, when he was succeeded by the present proprietor. Mr. Schenker is a thorough artist, and does all lines of the photographer's art, including crayon, India ink, water color and oil work, and, of course, the usual process by photography. The work executed by this gentleman is exceptionally fine and life-like, and his enlargements in crayon are works of art which it would be difficult to excel, while the prices he charges are remarkably low. The operating room is 12x35 feet in dimensions, and the reception room is of similar proportions. Mr. Schenker is a native of Canada.

**Pequegnat Bros., Watchmakers and Jewellers, Berlin and Waterloo.**—The inhabitants of Berlin are well supplied not only with the necessities but also the luxuries and adornments of life, and there can be no excuse for going out of town to make purchases,

when the merchants here keep such excellent stocks, and sell at the lowest possible prices. Among those engaged in the watchmaking and jewellery business must be mentioned Messrs. Pequegnat Bros., whose establishment is located on King St. East. This business has been established for over 11 years, and since its inception has met with very favorable success, the development being very gratifying. The premises occupied are 11x50 feet, with a very nice stock of watches, clocks, chains, rings, brooches, scarf pins, and such other articles in this line as are usually to be found in a first-class jewellery establishment. The firm also make a speciality of watch repairing, of which they do a great deal. They give employment to three competent and skilled assistants,

# HAMPDEN



# WATCHES

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and their trade extends throughout the town and country. They also do a large jobbing trade, and give their customers the benefit of the lowest market prices, thus ensuring a continuance of their custom. Messrs. Pequegnat Bros. started with almost nothing, but by perseverance, thrift, enterprise and ability, have built up an excellent business; not only this, but they have started seven other parties in different places, who are now doing well. They have also another store of their own located in Waterloo, which is a branch of the Berlin house. Messrs. Pequegnat Bros. are natives of Switzerland, the land that produced William Tell. They are wide-awake business men, and have the esteem of the community in which they reside. They have been in this country over 13 years.

**F. O. Gardiner, Dominion Pianos and Organs, King Street East.**—The above-mentioned gentleman has been established in business in Berlin for the past three years as agent for Waterloo county for the celebrated Dominion Pianos and Organs, and since starting in business here he has met with pronounced



success. It requires very little to be said in favor of these instruments; they are well and favorably known throughout the entire Dominion. The works of the Company are located in Bowmanville, and are the largest and most complete of their kind in the country. During the past two years the demand for the Dominion organs has more than doubled, and they are now to be found in England, Australia, West Indies, South America, Germany, Russia, and almost every civilized country on the face of the globe. At the Centennial Exhibition in Philadelphia in 1876, it was the only Canadian organ receiving an international medal and diploma of honor. This they received against 40 other competitors, the

points of excellence being "a pure and satisfying tone, simple and efficient stop action, an elastic touch, and good general workmanship." Mr. Gardiner has an agency of which he may well be proud, for the instruments speak for themselves if the record of the manufacturers is not sufficient. The warerooms he occupies on King Street East are 20x50 feet in dimensions and two stories in height. He gives employment to three assistants, and has two teams in use in his business. He is a native of Canada, an active and enterprising business man, liberal in his dealings and straightforward in all his transactions. He was Town Councillor in Mount Forest, where he resided previous to coming to Berlin.

**W. L. Schmidt, General Merchandise, Golden Lion Store, King Street East.**—In Berlin there is a good deal of barter transacted between the farmers and storekeepers, the farmers bringing in produce and exchanging it for other commodities. On this account there are many stores where groceries, dry goods, glassware, etc., are kept in general stock. Holding a prominent place among those doing business in this manner is Mr. W. L. Schmidt, whose store is located on King Street East, where he has been established for the past five years. The premises occupied are 24x100 feet in dimensions, and are well stocked with a large and well assorted stock of dry goods, groceries, glassware, etc., carefully selected, and sold at the lowest market value either for cash or in exchange. The business since its inception has increased steadily year by year, and shows at present marked tendencies to further development. Mr. Schmidt gives employment to three competent and obliging assistants on an average throughout the year. He is a native of Canada, and a capable and enterprising business man, who, by hard work and close attention, has built up his business to its present standpoint. He is a member of the Berlin Board of Trade, an organization productive of much good in business matters, and is a gentleman highly esteemed in the community.

**J. H. Gorman & Co., Family Grocers, King Street.**—The family grocery trade of Berlin is well represented by honorable business men, who are full of enterprise. Among those who hold a leading position in this line are Messrs. J. H. Gorman & Co., who are located on King Street. These gentlemen have been established in business for the past eight years, and have built a trade that is very satisfactory, increasing as it does steadily year after year. The premises occupied are 12x45 feet in dimensions, with a warehouse in rear 16x25 feet in dimensions. Here a large and carefully selected stock of fine groceries, crockery and glassware are carried, including the best brands of teas and coffees, spices, table delicacies, etc. A specialty is made of the celebrated national brand Baltimore Oysters, put up by Keagle & Guider, both in cans and bulk, and which are largely handled at wholesale and retail, as are also fruits of all kinds, and sweet potatoes by the barrel; the firm being direct importers of these goods, which are sold at the lowest market rates. The trade of the house extends throughout the town and surrounding country, goods being delivered by team. The firm give employment to three competent and courteous assistants. Mr. J. H. Gorman, the proprietor, is a native of Guelph, and is a capable and enterprising business man, highly esteemed by all who know him.

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Bury is agent for the Hamburg and French lines of steamers, and parties desirous of visiting the Old Country can make all arrangements with him on the most satisfactory terms, and save trouble in New York. Mr. Bury is a native of Canada, and is an enterprising, progressive and capable business man, who thoroughly understands the wants of the public.

**Hymmen Bros. & Chamberlain, Hardware, Stoves, Pumps, etc., King Street.**—The hardware trade of Berlin is one in which a large amount of capital is invested, and in which employment is furnished to many hands. The goods handled are those in use in all building operations, houses, stores, offices, etc., and consequently the demand is large and the field of operations extensive. Among those actively and prominently engaged in this line of industry is the firm of Messrs. Hymmen



Bros. & Chamberlain, whose business has been established for the past six years, Mr. Chamberlain having been admitted a partner last spring. The premises occupied are large and commodious, being 20x124 feet in dimensions, where a large and well assorted stock of hardware, stoves, pumps, tinware, hot-air furnaces, cutlery, etc., is carried in profusion. The firm manufacture their own tinware both for order and for stock. They give employment to 8 competent assistants and skilled workmen, and use one team for the delivery of goods to customers, who come from the town and surrounding sections of country. The business since its inception has been constantly improving and still steadily increases, the volume of business transacted this fall being very large and in advance of former years. All the members of the firm are natives of Canada, and imbued with all those business characteristics which have made the country such a successful commercial one. They are held in the highest regard by all who know them.

**August Hertel, Planing Mill, King Street East.**—Among the many industries which tend to make up the importance of Berlin as a manufacturing centre is that of the manufacture of sash, doors, blinds, etc. Holding a front place among those engaged in this line of industry is Mr. August Hertel, whose shop is located on King Street East. The premises occupied are 45x50 feet in dimensions and three stories in height, being a frame building. Here employment is furnished to 11 skilled workmen throughout the year, the number being increased according to the season and the pressure of business. Mr. Hertel manufactures all kinds of sash, doors, blinds, and all kinds of builders' furnishings. He also utilizes part of the power to run a feed chopping mill, which is a great convenience to those keeping horses in the

vicinity. Mr. Hertel is also a contractor and builder, and does considerable work in this line around town and country, throughout which section his business extends. He is a practical workman, and superintends all work done before it is permitted to leave his establishment, thus ensuring satisfaction to his customers, and still further building up his reputation for capability and skill. He is a native of Canada though of German extraction, and is, like his countrymen who have built up Berlin to its present proportions, a valuable and honored citizen.

**Charles A. Ahrens & Sons, Slipper Factory, Queen Street, Berlin.**—When merchants or manufacturers have to build or move to new premises of larger dimensions than those they were occupying, it is a sure sign that their business is prospering. Such is the case with Messrs. Charles A. Ahrens & Sons, who manufacture the finer kinds of slippers. These gentlemen have been established in business over four years and a half, and have commanded a large measure of success, so much indeed that they found their present place too small for them, and so they have moved into their new establishment on Queen Street, near the corner of King Street. The new premises are 41 x 100 feet in dimensions and three stories in height. These will be fitted up with all the latest and most improved machinery specially adapted to their line of manufacture. They make slippers in embroidered velvet, fancy plush, fancy repp, superior repp and fine and common repp, the uppers being imported direct from Germany. They also manufacture repp foxed and tweed foxed slippers, either machine or hand sewed. The firm give employment to thirty-five skilled hands in their factory, and the indications are that this number will have to be increased in the near future, should business continue to increase at its present rate. The gentlemen are enterprising and progressive citizens, and are held in the highest estimation in the community. Messrs. Chas. A. Ahrens & Sons are situated on the third flat, used as factory, and part of second floor as warehouse. Mr. C. A. Ahrens is the proprietor of the building, which is partly occupied by Randall & Ross as a wholesale grocery and liquor business.

**A. Vanderhart, Merchant Tailor, Fuchs' Block, King Street.**—Among the popular merchant tailors who enjoy a wide reputation for first-class workmanship and style is Mr. A. Vanderhart, who was formerly cutter with Messrs. Boehmer & Erb, but who has been established in business for himself for the past six years. The premises occupied are located on King Street, and are 22x50 feet in dimensions, where a large substantial business is being carried on, the patrons being derived from among all classes of the community. Mr. Vanderhart, as already stated, is a practical cutter and merchant tailor, and an enterprising, active business man, popular in the community and with all who have business transactions with the house. The store is neatly fitted up, and well equipped with a large, valuable stock of imported woollens for suits and trousering, which are made up to order in the latest fashions, well trimmed and finished, and warranted to give perfect satisfaction. Mr. Vanderhart gives employment to seven practical and first-class operators, the number being increased according to the season and the extra pressure of business. He is a native of Holland, and has resided in this country for 15 years. He is popular in commercial circles, and enjoys the confidence of all who know him.



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**B. H. Ziegler**, Carriage and Waggon Maker, King Street East.—In reviewing the commercial and manufacturing industries of Berlin the fact is brought to light that there are many business houses that had been founded by the early settlers still in existence. Among the number and worthy of special notice is that of Mr. B. H. Ziegler, carriage manufacturer, of King Street East. This business was established over thirty-five years ago by Mr. E. Ziegler, father of the present proprietor, who conducted the same successfully for twenty years, and then his son having arrived at manhood's years, the father turned it over to him, although Mr. E. Ziegler is still actively engaged in the work. Mr. E. Ziegler has resided in Berlin over forty years, and was one of the first councillors when the place was incorporated as a village. He has also served on the School Board, and was at one time a Dominion License Commissioner. He is a gentleman highly honored in the community for his many excellent qualities of head and heart. Mr. B. H. Ziegler, who has now conducted the business for the past fifteen years, makes all kinds of carriages, buggies, sleighs, waggons, carts and everything that comes under the head of carriage or waggon building. The premises occupied by him for the works are 30x50 feet in dimensions and two stories in height, where he gives employment to eight skilled workmen. Mr. Ziegler manufactures the carriage in its entirety, from the iron and wood in the rough to the finished article. His trade extends throughout the Province of Ontario, and has been of late, and is, unexceptionally good. Mr. Ziegler is a practical workman, understanding every detail of his business and personally inspecting all work done in his establishment, thus guaranteeing to customers the utmost satisfaction.

**John Fennell**, Hardware, King Street.—One of the most successful business men in the town of Berlin to-day is Mr. John Fennell, hardware merchant, whose establishment is located on King Street. The premises occupied are 25x100 feet in dimensions and three stories in height; also three warehouses in rear covering 28x100 feet and one story in height, for the storage of heavy iron, nails, woodenware, plaster of Paris, etc.; and another warehouse near the railroad station for the storage of oils; also a coal yard, located near the station. The business was established in 1863 by Mr. Fennell, and since that time the trade has been rapidly and constantly growing. In his extensive warehouse he carries a large stock of hardware, shelf-hardware, heavy irons, carriage hardware, cutlery, etc. He gives employment to eight competent assistants, but personally supervises his entire business. He also uses five teams, the trade extending through the town and extensive sections of the surrounding country. Mr. Fennell was born in Cobourg, Ontario, on the 8th of August, 1837. After passing through the public schools of the district he went to Victoria College, and thereafter learned the hardware business. Mr. Fennell, on the formation of the Berlin Board of Trade, last May, was elected President, and in honoring Mr. Fennell the members honored themselves and made a most wise choice, for he has been educated in that best of all schools for such a position as he occupies on the Board, namely, practical business, in which he has achieved such unequalled success. He has also held positions of honor and trust in the Council and School Board, and has been for a number of years President of the Liberal-Conservative Association of the North Riding of Waterloo. He is a gentleman of sterling worth.

**J. T. Huber**, Groceries and Crockery, King St.—Among the many industries in Berlin that call for special notice in a work of this kind is that which deals in the necessities of life, principal among which is that of groceries. Berlin contains several first-class stores in this line of business, principal among the number being that of Mr. J. T. Huber, whose establishment is located on King Street in the American block. This business has been established for the past eight years, and since its inception has improved steadily and rapidly. The premises occupied are 23x75 feet in dimensions, and tastefully and appropriately fitted up for the requirements of the trade. A very large and well-selected stock of staple and fancy groceries is carried, consisting of the choicest brands of teas and coffees, pure spices, table delicacies, hermetically sealed goods, flour, etc. Mr. Huber makes a specialty of crockery and glassware, of which he carries a large and fine stock, and sells at prices that defy competition. His trade extends throughout the town and country; he gives employment to four painstaking and competent assistants, and uses one team in the delivery of goods. Mr. Huber is a native of Canada, and a gentleman who understands most thoroughly every department of the business he now so successfully conducts. He is a man of indomitable energy and enterprise, and is held in high esteem in the community.

**J. T. Huber & Co.**, manufacturers of Patent Compressed Insoles, Upholsterers' Wool Batting and Flock.—The manufacturing industries of Berlin are varied in character and important in extent, and aid materially in developing the commercial prosperity of the town. Among the number of prominent specialties may be mentioned that conducted by J. T. Huber & Co., manufacturers of patent compressed insoles, upholsterers' wool batting and flock. The present firm succeeded Mr. George H. Nelson two years ago, and putting fresh life and vigor into the enterprise, are increasing the business weekly. The premises occupied, which are located near the Grand Trunk Railway station, are 50x100 feet in dimensions and two stories in height, where employment is furnished to 20 skillful workmen. The machinery used is all of the latest and most improved designs, consisting of carding and batting machines, pickers, etc., which are operated by a 30-horse power steam engine with boiler of 40-horse power. The product of the works is sold throughout the entire of Canada to shoe manufacturers, upholsterers and cabinet makers, amongst whom it is in active demand. Mr. Huber is always on the lookout for improvements, and is constantly adding to his reputation for the excellent quality of material manufactured by him, which is the cause of his constantly growing trade.

**J. E. Neville**, Chemist and Druggist, King Street East.—Holding a prominent place among the chemists and druggists of Berlin is Mr. J. E. Neville, who has been established in business for over four years, and since the inception of his business he has found it constantly increasing, the trade now extending throughout the town and country. The premises occupied, which are located on King Street East, are 12x40 feet in dimensions, and tastefully and suitably fitted up for the requirements of the business. Mr. Neville keeps a large and carefully selected stock of fresh and pure drugs and chemicals, toilet articles, perfumes, sponges and thoroughly attested and reliable proprietary medicines, etc. He also makes a specialty of physicians' prescriptions and

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difficult formulae. Mr. Neville is a graduate of the Ontario College of Pharmacy, and is a skillful and careful druggist, and has all the most modern appliances for the prevention of errors in handling drugs and compounding prescriptions. He gives employment to two competent assistants. He is a native of this county, having been born in Hamburg. He is a gentleman who has earned the respect and esteem of the community by his social and business qualities.

**North American Hotel, King Street West, Dopp & McGarry, proprietors.**—One of the most reliable hotels in Berlin is that conducted by Messrs. Dopp & McGarry, and known as the North American. The present proprietors recently succeeded Mr. Henry Walder, Jr., the latter gentleman having conducted it for a number of years previously. The hotel is a three-story brick structure, 50x70 feet in dimensions. In it are contained 20 bedrooms, 2 parlors, sitting room, dining room, bar, and billiard room containing 3 excellent tables. The bedrooms are well ventilated and comfortably furnished, and during the winter are well heated. The menu includes all the delicacies of the season as well as the more substantial, while the *cuisine* is all that the most fastidious could desire. The bar is well supplied with the best wines, liquors and cigars. Employment is given to seven competent and courteous attendants, who look well after the comfort of the guests. The rates of the house are one dollar per day. Messrs. Dopp & McGarry are both young men of much energy and practical business ability, and possess in an eminent degree those qualifications so essential to the successful management of an hotel.

**E. K. Snyder, Dealer in Fine Boots and Shoes, King Street.**—Among the many business industries of any community, that which deals in boots and shoes is an important one. Boots and shoes are a necessity at any season of the year, but more especially in our Canadian winters they are an absolute requirement. Among those engaged in this line of business in Berlin worthy of special mention is Mr. E. K. Snyder, whose establishment is located on King Street East. The business was founded two years ago, and since its inception has made very satisfactory progress. The premises occupied are 19x80 feet in dimensions, and consist of one story. The store is slightly situated on the main business thoroughfare, and near the market and post office. Mr. Snyder keeps a large and carefully selected stock of ladies' and gents', youths' and children's boots, shoes and rubbers, from the finest of kid to the heavy and most servicable kip suitable for farm wear or winter use. He keeps one assistant, and his trade, which is very fair, extends throughout the town and surrounding sections of country. Mr. Snyder is a native of Canada, and is a persevering and hard-working business man, and well deserving of patronage and success, which he appears to be on a fair way of attaining, for he sells the best quality of goods at prices that cannot be beaten.

**E. P. Cornell, Dentist, Germania Block, King Street.**—There seems to be a greater amount of decay in the teeth of civilized races as distinguished from those less civilized, or savage. The Caucasian race appears peculiarly liable to this teeth decay, while the negro glories in the perfection of his "pearly gates." As to the cause there are several theories, but this article is not a monograph on teeth, but a brief sketch of some of Berlin's leading business men,

among whom ranks Mr. E. P. Cornell, dentist, whose office is located in the Germania Block, on King Street. This gentleman has been established in business for the past six years, and on account of the premature decay already mentioned, and the acknowledged skill of the gentleman as a dentist of a high order of merit, his practice has rapidly developed, and is at present very good. Mr. Cornell is a graduate of the Ontario College of Dentistry, from which institution he graduated in 1880. His office contains all the latest and most improved appliances in modern dentistry, and he makes sets of false teeth in the best style of the art. He is a skilled practitioner, and is deserving of that business success which his own merits and industry have achieved. He is a Canadian by birth, and is held in the highest estimation by the Berlin community.



**Brown, Wright & Co., Manufacturers of Slippers, Shoes, etc., Queen Street.**—The largest manufacturers of boots, shoes and slippers in Berlin are the firm of Messrs. Brown, Wright & Co., whose manufactory and warehouse are located on Queen Street. This business was established as recently as 1854, but has increased rapidly. The handsome shoes and slippers made by this house have a widespread reputation throughout the Dominion for excellence of quality and finish, in both of which points they are not excelled by any house in the Dominion. The premises occupied consist of a three-story brick building, 30x80 feet in dimensions, and with a spacious basement. Here employment is furnished to 50 skilled hands, who are kept constantly employed in manufacturing goods to fill the orders which are being received daily from all parts of the country. The works contain all the latest and most improved machinery used in this line of manufacture, and the engine is a 10-horse power. The premises are well equipped in every respect, well lighted and ventilated, due regard being paid to the health of the

operatives. Of the members of this firm, Mr. Brown, the senior partner, is a native of England, as is also Mr. Wright, while Mr. Whiting, the other partner, is a Canadian by birth. These gentlemen are true representatives of what business men should be; they are active, progressive and enterprising, and are held in the highest respect in the community.

**Stricker & Doelle**, Merchant Tailors, King Street.—When new business enterprises start up in any community it is a sign that there is progress there, and faith in its future prosperity. In this respect the future of Berlin is assured, and the assurance seems well-founded. A number of good business firms have lately started, prominent among the number being that of Stricker & Doelle, merchant tailors and dealers in gents' furnishings, whose establishment is located on King Street, the premises being 20x60 feet in dimensions, and containing an excellent and well-selected stock of imported and domestic gents' furnishings of the latest patterns and most fashionable designs, including neck-wear, handkerchiefs, braces, shirts, hosiery, etc., which the firm sell at the most reasonable advance on cost. In the merchant tailoring department the best of work is executed, the best and most skillful workmen being employed. A full line of imported and domestic woollens, tweeds, broadcloths, are kept in stock from which to select for trousers, coats, overcoats, etc. The most fashionable and best fitting garments are guaranteed, and although the firm have only been in business about one year, the rapidly increasing custom which they are receiving is sufficient recommendation in this respect. The firm give employment to 10 assistants and competent operators. Messrs. Stricker & Doelle are natives of Canada, and are energetic business men, who have merited the highest regard in the community.

**M. Grebenstein**, Fashionable Tailor and Clothier, King Street.—Among the popular and prominent tailors of Berlin is Mr. M. Grebenstein, who conducts business on King Street, opposite the Germania Block. He is a practical cutter, and has achieved well deserved popularity as one of the leaders of gentlemen's fashions in town. The premises occupied are 23x80 feet in dimensions, and are well stocked with a large and valuable assortment of English, Scotch and French woollens for suitings, broadcloths, etc., which he cuts and makes to order in the most fashionable styles at moderate prices. Mr. Grebenstein controls a large trade among the merchants and citizens, by whom he is endorsed and recommended for his taste and skill in making perfect fitting, stylish clothing, etc. Mr. Grebenstein started in business in 1869, the firm being Gottlieb & Grebenstein, which was continued for six years and dissolved, when he commenced business for himself, in which he has proved eminently successful, but it has been by, as he himself expresses it, "hard, steady work and by sticking to it; business success depends a great deal upon the man himself." In this Mr. Grebenstein has uttered a truism that is not alone applicable to his own case, but to business in general. It is those who "stick to it" and "work hard and steady" that succeed in life's great race. Mr. Grebenstein gives employment to ten skilled and competent hands. He is a native of Germany, and has served in the Council here for two years, and is well and favorably known to the whole community, and popular with all who patronize him.

**Henry Knell**, Watchmaker and Jeweller, King Street.—One of the most prominent and popular business men in Berlin, and who was established when the town was only a hamlet, is Mr. Henry Knell, watchmaker and jeweller. Mr. Knell came from the land famous for its manufacture of clocks, and watches, and the legendary William Tell, 35 years ago, and two years later founded the present business, which has proved eminently successful. The premises occupied are 12½ x 60 feet in dimensions, handsomely fitted up with elaborate wall and counter



show cases, displaying the rich stock to the best advantage. Mr. Knell carries a beautiful and costly line of goods, embracing gold and silver watches, wedding and keeper rings, chains, lockets, scarf pins, silver-plated ware, etc. Of the latter goods Mr. Knell has sold extensively this fall, as a very large number of marriages has taken place among the young people of the town, and these goods were wanted for wedding presents; and certainly he carries an excellent assortment to choose from. Mr. Knell is a public-spirited and popular gentleman as well as enterprising and energetic business man, capable of understanding and supplying the wants of the community with articles in his line. He is highly esteemed, and has served the town in the Council for 15 years, resigning at last, through pressure of private business, to have

**P. H. Good**, Groceries, Crockery, Glassware, Wines and Liquors, King Street.—There are many old established business houses in Berlin that have grown up with the growth of the town, and met with deserved success. Among the merchants most prominently connected in this respect is Mr. P. H. Good, whose grocery establishment is located in the Canadian Block on King Street. This gentleman first started the business in 1865, and for the past 21 years has steadily and solidly advanced. The premises occupied, which are large and commodious,

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**W. Jaffray & Son,** Ticket Agents, King Street.—The firm of W. Jaffray & Son is one well and popularly known in Berlin, having been established since 1878 as general ticket agents for the Grand Trunk Railway, the Canada Express Company, the Great North-Western Telegraph Company, and for the following well known steamship lines: Allan, Inman, Cunard, Anchor, and others. Mr. W. R. Jaffray, the son, is also agent for the well known stock-broking firm of Cox & Co., of Toronto, whose operations extend all over Ontario and the west and other portions of the Dominion; also Chicago, New York and other American financial centres. Mr. Jaffray has special wires to Messrs. Cox & Co.'s office, and all stock transactions can be transacted through him equally as well as through the Toronto office. Mr. W. Jaffray, the father, was born in Shrewsbury, England, on March 6th, 1832, and has been postmaster in Berlin since 1862, and is a most faithful and efficient officer in that responsible office. Journalism appears to be hereditary in the blood of the Jaffrays. Mr. W. Jaffray's father was the editor of the Shrewsbury *Chronicle*, while Mr. Jaffray himself has been editor of the *Galt Reporter* and *Berlin Chronicle*, so that he may well be called "a man of letters." He has three sons on the Chicago press. Mr. Jaffray has also taken an active interest in politics, and has acceptably filled at different times the offices of Councillor, Deputy-Reeve, Reeve and Mayor, having served two terms in the last mentioned office. Mr. W. R. Jaffray, the son, is an enterprising, pushing and persevering business man, and ably conducts the affairs of the agency, and seems destined to follow politically in his father's footsteps. Both gentlemen are held in the highest esteem by the community.

**Henry Stuebing,** Groceries and Crockery.—Among the many important industries in any community there are none of more importance than those which deal with the necessities of life; and, next to bread and meat, groceries hold the most prominent place. Prominent among those doing business in this line is Mr. Henry Stuebing, whose establishment is located in Stuebing's Block, opposite the Market. This block has just been erected by Mr. Stuebing, and is an ornament to King Street. It is 46x66 feet in dimensions and three stories in height, and substantially built of brick. Mr. Stuebing occupies one store, which is 21x60 feet in dimensions, with a warehouse in rear 21x28 feet in dimensions and three stories in height. The rest of the block is occupied as stores, offices and dwellings. Mr. Stuebing carries a large and well-selected stock of general and fancy groceries, the choicest teas from China

and Japan, coffees from Java and South America, hermetically sealed goods, table delicacies, condiments, pure spices, and all other articles usually found in a first-class grocery. He gives employment to three courteous assistants, and uses one team in the proper conducting of his rapidly growing business. Mr. Stuebing is an active, energetic and enterprising business man, and is also a public-spirited gentleman, taking a deep interest in all that pertains to the welfare of the town, which he at present serves as one of its councillors.

**Stuebing & Smith,** Wholesale Fancy Goods, King St. and Market Square.—Holding an honored and prominent name among the many industries that have contributed to the development and prosperity of Berlin is that of Messrs. Stuebing & Smith, fancy goods merchants, whose premises are located in one of the most handsome brick blocks on King Street, at the corner of Market Square, which is



three stories in height and about 140x125 feet in dimensions. When the business was established over 30 years ago it was in a comparatively small way, without a thought that it should ever reach its present vast proportions. It is undoubtedly owing to the energy, thrift and marked business ability of the firm, combined with the handling of nothing but the best and most popular goods in the market, that they have achieved such well-deserved success. The large and greatly varied stock which they specially import consists of almost everything that is embraced under the head of fancy goods, and a specialty is made of wall papers, of which they regularly import the latest and most fashionable designs from the leading manufacturers of Europe. Their stock of general merchandise is probably not surpassed in the Dominion for extent and variety. Tobacconists' sundries, account books, albums, stationery, cutlery, and the countless other articles they handle, are complete representations of German, French and American manufacturers' wares in such lines. That the members of the firm control and are constantly extending such a varied and extensive stock proves them to be men of rare business ability and indomitable energy.

**Edward Victor Reinhardt,** Brewer, Queen Street.—Among the industries of Berlin, that of lager beer brewing is not forgotten, and it would be strange if such had been the case in a town peopled so largely with Germans and descendants of Germans. Reinhardt's brewery in Montreal is well and favorably known throughout a large section of the Dominion for the excellent quality of its product. Mr.

Edward V. Reinhardt, a son of Mr. Reinhardt, of Montreal, has purchased the brewery on Queen Street, previously conducted by Mr. Spiers, and has commenced the manufacture of the same quality of lager that has made their product so favorable with the Montrealers. The brewery here consists of the main building, which is a substantial brick structure 45x60 feet in dimensions and two stories in height, with large yardage, two dwelling houses and stables. The brewery has all the conveniences and appliances, mash room, cold room, office and store room, etc. There is one vat with a capacity of 10 barrels, which constitutes their present sales per day, besides their bottling trade. A 15-horse power engine is the motor; employment is furnished for six competent brewers, and two teams are used for delivery. With Mr. Reinhardt's experience in the Montreal brewery, the people of Berlin may rest assured of obtaining an excellent quality of this favorite beverage. Mr. Reinhardt is a gentleman of excellent business qualities and social attainments.

**John A. Mackie**, Importer of Dry Goods, Groceries, Hats, Caps, etc., Victoria Buildings.—The history of the business house of Mr. John A. Mackie is one full of interest, and redounding in credit to the gentleman who so ably conducts it. Mr. Mackie is the oldest established merchant in Waterloo county, having first commenced his business career more than 37 years ago in Bridgeport, Ontario, from whence he removed to Berlin, and for the past 34 years has been doing business continuously in his present location. The premises occupied by him are 20x100 feet in dimensions, and well arranged for the proper display of the stock carried, which consists of dry goods, groceries, glassware and crockery, hats, caps, etc. Mr. Mackie imports his goods direct and handles nothing but the best quality, and buying largely, gets the advantages of trade discounts, which he gives to his customers in selling at the lowest possible prices. He does an excellent business in town and country, and gives employment to three careful and courteous assistants. Mr. Mackie is a native of Scotland, and possesses all those sterling qualities which have made the name of Scotchman synonymous with business integrity, sterling honesty and success in all undertakings. Mr. Mackie has served in the school board, and has been a police magistrate for the past 26 years; he is a gentleman held in the highest respect and esteem in the community where he has so long resided and done business.

**J. Kaufman**, Planing Mill, King Street.—Among the prominent business houses in Berlin must be mentioned that of Mr. J. Kaufman, builder and contractor, and owner of the planing mill and lumber yards located on King Street. This business was established in 1877, since which time it has rapidly and steadily increased. The planing mill building is 45x70 feet in dimensions and two and a half stories in height. The lumber yards cover one and a half acres of ground, and a switch from the Grand Trunk Railway runs into it, thus affording Mr. Kaufman most excellent facilities for the receipt and shipment of his lumber and other goods, consisting of doors, sashes, window frames, blinds, and all descriptions of builders' materials, as well as the Paragon Fanning Mills, of which he is the manufacturer. He gives employment to 24 skilled workmen in the mill and

fanning mill works, the latter being 24x65 feet in dimensions and two stories in height. The works contain all the latest and most improved wood-working machinery, and a 20-horse power engine is used. Mr. Kaufman is a native of Canada, and a gentleman of business ability, push and enterprise. He is establishing a business, both in the lines mentioned and as a builder and contractor, that is a credit to himself and a source of prosperity to the town.

**American House**, King Street, Berlin.—The leading hotel in Berlin is the American House, which is located at the corner of King and Queen Streets, and is conducted by Mr. H. Bramm, who has been in the proprietorship for over one year. The business, however, has been established for more than 20 years. The premises occupied are a handsome white brick structure, which was erected in 1859, and is 100x110 feet in dimensions and three stories in height. It contains 40 bedrooms, which are all large, well lighted, comfortably furnished and heated in winter; two tastefully furnished parlors, large dining room, office and sitting room, three sample rooms for commercial men, billiard and pool room, and bar with all the finest imported and domestic wines, liquors and cigars. Mr. Edward Lyons, a thorough gentleman, and who has been connected with the establishment for the past 11 years, has charge of the "spiritual" department, and his cordial smile and warm handshake welcome the commercial "boys" as they put up at the house, which is most popular with the travelling fraternity. The menu is of the best, and cannot be surpassed by any house in this section of the country, including all the delicacies of the season as well as the more substantial, while the *cuisine* is faultless. Employment is given to 15 competent and courteous assistants, who are careful of the welfare of the guests. The terms of the house are \$1.00, \$1.50 and \$2.00 per day, according to accommodation, and special and reasonable rates are made to regular boarders. Mr. Bramm makes an excellent host, and personally supervises the catering, picking out the choicest that the market affords. Under his management the hotel is a pronounced success, and is steadily increasing in patronage.



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Send for testimonial, circular, and catalogue of *Iron Stable Fittings*; we lead in this line. If we have no agent in your town send \$3 for a sample box, which will pay for itself every few months. AIKENHEAD & CROMBIE, cor. King and Yonge Streets, sole Toronto Agents. See page 80.

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page 80.

**Hilborn House**, H. Walder, Jr. proprietor, Stanley Street.—The town of Ayr is happily well supplied with hotel accommodation; indeed, in this respect it will compare most favorably with the large cities of the Dominion. The finest hotel in Ayr is the Hilborn House, of which Mr. H. Walder, Jr., is the proprietor. It is most eligibly located, being right in the heart of the town; it is a substantial brick structure, and is equipped with all modern appliances and accommodations of a first-class hotel. It contains 27 bedrooms, fitted up in the most approved manner, three parlors, which are models of their kind; there are also two sample rooms, a smoking and reading room, and a bar which is always supplied with choice liquors and cigars. During the cold season of the year the house is comfortably heated throughout and the rooms are always well ventilated, and the house is provided with all modern conveniences. In connection with the hotel are boarding and livery stables, and there is also a bus for all trains. Mr. Walder, the proprietor, is late of Berlin, having recently acquired the Hilborn House. He is a competent and experienced hotel-keeper, and understanding the wants of the public, is deserving of the large patronage he already enjoys.

**William Baker**, General Merchant, Northumberland Street.—In a town of the size of Ayr the carrying on of a trade in general merchandise is of great importance, and constitutes the principal feature in the mercantile resources of a town not yet dignified into a city. Foremost among those engaged in such a trade here is Mr. William Baker. This gentleman commenced business in 1846, having since built up a splendid trade, which is now by far the largest of its kind carried on in Ayr. Mr. Baker carries a complete line of groceries, of fine quality, country produce, all kinds of garden and agricultural seeds. A large and general stock of hardware is carried, paints and oils; as also of dry goods and boots and shoes. The stock is of excellent quality throughout, and being bought on the most favorable terms, special advantages are afforded to the customer. A specialty is made by this house in the exporting of first-class dairy butter. The large trade carried on by Mr. Baker is constantly increasing, as this house is in a position to offer inducements to the customer which no other house in Ayr can. Mr. Baker, who is a native of Glasgow, Scotland, came out to Canada in 1846, having commenced business almost immediately after his arrival. He is an energetic and thorough man of business, and he is widely known in this community, and is held in high esteem, his business career having been unblemished.

**R. T. Morton**, Dealer in Groceries, Dry Goods and Gents' Furnishings, Stanley Street.—Among the commercial resources of Ayr, none is of greater importance than that represented in groceries and dry goods. Everywhere these staple articles constitute most important features of the commercial fabric of cities and towns, and those engaged in the business must possess energy, ability and tact. Prominent among those carrying on a trade in these lines is Mr. R. T. Morton. This gentleman commenced business in 1876, having since built up a splendid trade, which ranks among the largest and finest of its kind in Ayr. Mr. Morton carries a complete line of groceries of excellent quality, a general and complete stock of dry goods, as also of gents' furnishings. The whole stock is of excellent quality throughout, and being purchased on the most favorable terms, this gentleman is in a position to offer special inducements to the customer. It goes without saying, therefore, that the large trade carried on is constantly increasing. Mr. Morton is an energetic and thorough man of business, honorable and upright in all his dealings. He is widely known and is held in high esteem in the community. He has devoted a portion of his time to public affairs, and is at present a member of the Board of School Trustees.

**Charles McGeorge**, Dealer in Drugs, Stationery and Fancy Goods, Northumberland Street.—Among the commercial resources of Ayr, the trade carried on in drugs and stationery is a most important one, and foremost among those engaged in it is Mr. Charles McGeorge. This gentleman commenced business in 1877, having since built up a splendid trade, which is now the largest and finest of its kind in Ayr. Mr. McGeorge carries a complete line of drugs, chemicals, patent medicines and pharmaceutical preparations, making a specialty of cough remedies and family liniments, manufactured on the premises. The stock is excellent throughout, and can always be relied upon for its purity. A large and general stock of stationery and books is carried, this store being the headquarters for school books. A fine assortment of fancy goods is always on hand, and for Christmas and other presents, there is no other establishment in Ayr which can so completely meet all such demands. A very large trade is necessarily carried on by Mr. McGeorge, which is constantly increasing, and he is also agent for the Canadian Pacific Telegraph Company. Mr. McGeorge, who is a native of Ayr, is an energetic and thorough man of business. He is widely and most favorably known in the locality, being honorable and upright in all his dealings.

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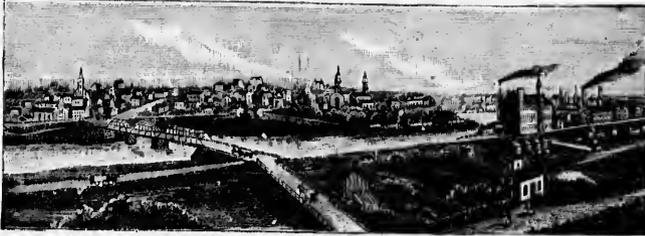
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Proof Safes with patent non-conducting steel flange doors.

Highest awards wherever exhibited in competition.

117 and 119 FRONT STREET EAST,

TORONTO.



## TOWN OF PARIS.

Paris, so called from its contiguity to beds of gypsum or plaster of Paris, is a thriving town in the county of Brant, pleasantly situated at the confluence of the Nith and Grand Rivers, partly in the township of Brantford, but principally in Dumfries. It is divided into an upper and lower town, Smith's Creek, which here enters the Grand River, separating the two. A most singular circumstance connected with it is that the water runs from the Lower Town to the Upper Town. Not that the water runs absolutely up hill, but the banks in the Lower Town on the upper portion of the stream are low, while below, the banks rise suddenly to a considerable height; even the main street of the Upper Town has a higher still, and is bounded by a range of hills. It is in these hills or knolls that the beds of plaster, for which Paris is so noted, are found.

Like so many of the cities and towns of western Canada, the growth of Paris, by the enterprise of its inhabitants, has been steady and progressive; the population of the place in 1850 was 1,810, it now amounts to 3,400. It has excellent railroad facilities, being situated on the Great Western and Buffalo and Goderich branches of the Grand Trunk.

The manufacture of plaster, alabastine, with flour, woollen, saw and planing mills, foundries and a carpet factory, form its chief industries; grain, flour, live stock, plaster and produce are shipped in all directions.

Paris possesses churches of all denominations, four Public Schools, a High School and a Separate School. The Mechanics' Institute has a library of some 4,000 volumes, while there is also a Town Hall, banks and two weekly papers, the *Star-Transcript* and the *Brant Review*. The water supply is an excellent one, and provides ample power for several important manufactories. The assessed valuation is \$1,071,232.

### **B. Travers,** Transportation and Insurance Agent.

—A most comprehensive and generally useful agency is that which has for so many years been controlled by Mr. B. Travers. This gentleman represents in Paris both the Canadian and American Express Companies, a position he has held, with credit to himself and satisfaction to all concerned, for the past 20 years. Mr. Travers is also agent for the following well known lines of Atlantic steamers: the Anchor, White Star, Red Star, Inman, Hamburg, American, State and Dominion, all of which are favorite companies, their boats being renowned for comfort as well as speed. He also represents the Lake Superior Transit Company, the Detroit & Cleveland Transit Company, the North-West Transit Company, and the Richelieu Navigation Company. Mr. Travers can issue tickets, either by land or sea or both combined, to almost all part of the world. Thus, those contemplating a

journey may, by consulting this gentleman, obtain every information, and obtain their tickets by the most direct and cheapest route, and so save both time and money. Mr. Travers does a good business in insurance as well, taking risks on behalf of the Citizens' Insurance Co. (for accidents only), a corporation of old standing and thoroughly reliable, and which possesses the full confidence of all commercial circles, a result gained by the prompt and efficient manner in which all losses are paid without vexatious or litigious delay. The office occupied by Mr. Travers, 25x50 feet in dimensions, constitutes one of the very best to be found in the country, being cheerful, light and airy. This gentleman is a native of Ireland, but has resided in this section of the country for the last 30 years, where he has made many friends and is highly respected.



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**The Alabastine Co., East side of River.—**

Amongst the industrial pursuits and leading manufacturing interests of this town and province, there are none whose enterprise, facilities or business transactions are entitled to a more comprehensive and thorough notice than the Alabastine Company of this town. Their extensive establishment is located on the east side of the river, and consists of a main building, 36x50 feet in dimensions, with a plaster warehouse, 36x80 feet; alabastine mill, 18x50; calcine works, 20x20; plaster shed, 90x100. The Company also own a mine and mill at Cayuga, where five men and two teams are kept constantly busy. The home industry in the manufacturing season gives employment to many hands, who are engaged in the manipulation of alabastine, calcine and land plaster. The buildings present an imposing appearance, and in their internal arrangements and adaptations are especially suited to the mechanical and operative employments of the various departments, in which the labor of human hands and ingeniously devised machinery harmonize in methodical and systematic results. In Paris the motive power is attained by an unlimited water supply, while at Cayuga the Company has a steam mill, with an engine of 40-horse power and a boiler of 50-horse power. This enterprise was started in 1885, being incorporated as a joint stock company, with a capital of \$28,000; since that time its products have been widely circulated in all parts of the Dominion, while the trade of the house has materially increased. As alabastine may be not generally known, it will not be out of place to give a short account of its use and merits. First, then, alabastine is not an experiment, neither an attempt to profit by the experience of others; it is the perfected result of more than ten years' practical use by Mr. M. B. Church, the first to introduce an article of this nature for coating walls, or a water primer—not a sizing—for use under oil paint. Alabastine is in no way like the kalsomine preparations sold under various names; it

forms a permanent coating for walls, is hardened on the wall by age and moisture, and the surface is strengthened by every coat added from time to time. The process of painting buildings with this water cement under paint has been well tested by long-time experiments. It is not a sizing, but a porous cement that adheres firmly to the wood when put on with water, forming a stonelike shell, which takes up and unites with the oil paint, forming one hard oil coat with much more body than any oil paint, and it resists the heat of the sun. On old, badly weather-beaten buildings it saves more than half of first coat of paint, while it is just the thing for brick and for shingled roofs. Painted walls are beautifully tinted new as easily as the painted walls can be washed, and the tint will not fade. On old wall paper it obliterates all stripes and colors, covers patches, and does not cause a wrinkle or blister in the paper, shuts out insects by brushing it in the cracks and around the casings, where it cements like stone; while the interior of factories, barns and such like buildings should be coated with it, Alabastine also possesses unequalled sanitary advantages, contains no arsenic or any other poison, does not decay, and the air passes through it the same as through brick and mortar, which cleanses the wall. Of all modern compositions, alabastine seems to possess unqualified properties, which should make it an article of general use; its price is very trifling, and sixty square yards may be covered with a double coat for fifty cents. The Alabastine Co. of Paris hold a patent for a machine for proportioning goods instead of weighing them; also an automatic screen feed, grinding with a millstone with no furrows; the stone is an under-run one, and never heats when feed runs out—an item of considerable importance—and is a most marked improvement on the old way. Those at the head of this concern are gentlemen of thorough business ability and experience, which they have brought into practical use in conducting this large enterprise.



**J. J. Guillard**, Clothing and Gents' Furnishings, 999 Store, Grand River Street.—No better exemplification can be found of the enterpris and energy offered in the commercial pursuits of Paris, than the fact that merchants in various lines of business are forsaking other towns and establishing themselves in this town. Amongst the more recently established business houses of Paris, that of Mr. J. J. Guillard is deserving of all mention as a representative one in its line. This gentleman carries on a live business in hats, caps, clothing and gents' furnishings. The business was established by himself in 1886, and though but a short time in existence, it has already received a most cordial support. The premises occupied for trade purposes consist of a well arranged store, 14 x 40 feet in dimensions, where a full line in the various departments of the establishment is at all times carried. The ordered clothing, suitable for men, youths and boys, will compare favorably with most garments made up and sold by merchant tailors, while the prices charged are of a most moderate nature. Hats and caps of the most fashionable make are always in stock, as well as all articles in the line of gents' furnishings. Mr. Guillard was born in the county of Bruce in 1862. He formerly conducted a business in Mount Forest, whence he removed to Paris last year; he is thoroughly experienced in all branches of his trade, and is highly esteemed by all who know him. Mr. Guillard was formerly associated with the 32nd Bruce Battalion of Militia.

**George Bernhardt**, Wine, Spirit and Cigar Merchant, River Street.—A first-class house in Paris, and one which makes a specialty of handling only pure and unadulterated wines, liquors and cigars, is that conducted by Mr. George Bernhardt; and the widespread reputation it has acquired among all classes has been fairly earned and justly deserved. This business was established by Mr. Benjamin Speer, and was purchased by the present proprietor in 1882, since when the trade of the house has steadily widened its field of operations. Mr. Bernhardt imports direct from leading European houses in original packages, and makes a specialty of bottling the finest grades for family and medicinal purposes. He also bottles ale, porter and lager from prominent breweries of the Province, and is a wholesale jobber of the choicest brands of cigars. The stock is full in all its different departments, embracing the finest wines and brandies of his own importation, foreign and American rums, Holland gins, pure whiskies of leading brands, bitters, cordials and the usual liquors carried in a first-class wine and spirit merchant's business. The premises are 16x75 feet in size, with a cellar for general storage purposes. Mr. Bernhardt is a native of Canada, and was formerly in business in Brantford. He has been a resident of Paris for the last five years, and has gained to the fullest extent the confidence of a numerous class of customers.

**J. T. Monteith**, Dry Goods, Grand River Street.—Dry goods have long constituted one of our most important branches of industry, and prominent among the establishments of Paris devoted to this line of business is that now controlled by Mr. J. T. Monteith. This business was established in 1884 by Messrs. Smith & Monteith, the first named of whom retired in 1886, since when Mr. Monteith has alone conducted this important enterprise. His

premises are located on Grand River Street, and comprise a three-storied building, 26x52 feet in size, where a full line of every description of foreign and domestic dry goods is kept, and which may be relied upon for excellent goods and moderate prices. The large variety of articles embraced in his stock is such as relates directly to the general wants of a community, and is recognized under the head of both staple and fancy goods. Special attention is given each season to the millinery department, in which is always embraced the newest styles and latest novelties of the season; hats and bonnets are trimmed according to the most popular fashions, while a specialty is made of the making up of mantles, in which a very choice selection is carried. Mr. Monteith enjoys a good steady trade, and employment is given to four hands. Mr. Monteith is a native of this country, and has been a resident of Paris for the past two years; he has a thorough knowledge of his business in all its details, while he has been ceaseless in his efforts to establish and maintain a first-class establishment in the line of staple and fancy dry goods.

**P. Pequegnat**, Jeweler, River Street.—In no branch of industry does fashion more completely exercise her fanciful vagaries and changes than in jewellery; and despite the periodical fancies that fashion dictates for the productions of one country over that of another, it is still to Switzerland that we must look as the nursery of watchmaking, and to the



Swiss for the scientific mechanism which has done so much to raise the standard of our timepieces. Fortunately that spirit of mechanical enterprise which characterizes the citizens of that famed republic has not been kept confined to their native hills, but we find in this country, as well as in the United States, representatives of Switzerland pursuing what may be termed their national industry. In this line we have in Paris a Swiss gentleman actively engaged in the jewellery business—Mr. P. Pequegnat. This business was established in 1882 by the present proprietor, who is a member of the celebrated firm of Pequegnat Bros. The premises are located on River Street, adjoining the Mechanics' Institute, and comprise a two-storied building 40x15 feet in size; the lower flat used for a show-room and the upper for a workshop. Mr. Pequegnat carries on a live business as a wholesale and retail jobber, and dealer in gold and silver jewellery, watches, clocks, silverware, spectacles and eye glasses, fancy goods, etc., while repairing is executed promptly by skilled workmen. The stock carried is a most comprehensive one, and amounts to some \$5,000 or \$6,000, while all goods bought here are warranted as represented. Mr. Pequegnat is a native of Switzerland, but has been in this country for 13 years, nearly two of which have been spent in Paris, while he previously conducted a jewellery business at Plattsville. Mr. Pequegnat is a thoroughly experienced and practical jeweller, and is a thoroughly reliable man of business.

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**Whitlaw, Baird & Co.**, Milling and General Commission and Insurance Agents, Grand River Street.—Among the various commodities that rank high among our most important material resources, the article of flour may appropriately be classed as one of the first. The immense quantities manufactured in this section, which find a ready sale throughout the Dominion, constitute an important element in considering the industrial and commercial resources of the growing town of Paris and of the county of Oxford. Among the many prominent flouring mills, whose efforts are to produce a superior quality of flour and to increase the commerce of the place, none are deserving of more favorable notice and consideration in the present volume than the mills controlled by the well-known firm of Messrs. Whitlaw, Baird & Co. These mills, which have been in existence for the last 40 years, were established by Mr. Charles Whitlaw in 1847, and were by him conducted as an individual enterprise till 1878, when the present firm of Whitlaw, Baird & Co. was established, since which time numerous improvements and additions have been made, rendering them at the present time fully equal to any in this section for completeness of detail and appointments. The machinery is all of the latest improved design and construction, on the full roller system, and for economy in running and excellence of product these mills cannot be surpassed. The building has a frontage of 144 feet on Grand River Street, the number of hands employed averages 20 the year round, and the annual amount of business is in the neighborhood of \$250,000. In addition to the manufacture of flour, Messrs. Whitlaw, Baird & Co. transact a general merchant milling business, and deal extensively in all kinds of grain and feed, wholesale and retail. In the latter named articles their trade is principally of a local character, while the high reputation of the flour manufactured by them ensures a steady demand in the markets of the eastern portion of the Dominion, as well as in Great Britain. The products of these mills and the extent of their trade will compare favorably with those of any similar establishment in the country. They have taken the silver medal at Antwerp for their excellent exhibit, and for the fine grades of flour which were exhibited there in 1885. Of the membership of this firm, Mr. Charles Whitlaw was born in Montreal in 1824, and came to Paris in 1845; Mr. Baird is also a native of Montreal, and settled

many millions; they are also agents for the Inman Steamship Company, a favorite line with all parties crossing the Atlantic. The comprehensive and thoroughly successful business controlled by Messrs. Whitlaw & Baird has been gained by their individual exertions, energy, enterprise and application to business, and they are justly entitled to prominent recognition as representative merchants of this county. Both gentlemen have represented the town and county of Brant in a municipal capacity, both having had the honor of being elected Mayor at divers elections; also as representatives at the School Board. Mr. Baird at present represents the city in the Common Council.

**Charles Flanagan**, Harness, Trunks, etc., William Street.—The horse plays so important a part in the pursuance of the commercial enterprise of the world, that any industry which has for its purpose the manufacture of goods by which his services can be better utilized, must indeed be one which deserves all recognition, and which in a work of this kind merits special mention. The manufacture of harness is in this country one of our most important industries, and an old established reliable store in this line is that which has for so many years been carried on by Mr. Charles Flanagan, a dealer in harness, trunks, valises, robes, whips, brushes, etc. This business was established 29 years ago by the present proprietor in premises on River Street, but being burnt out in 1885, he removed to his present quarters on William Street, where he has a store well adapted for his business, 18x40 feet in dimensions, where he carries at all times a complete stock of horse furnishings and trappings. He gives employment to four assistants, and manufactures a grade of harness which will compare favorably with that of any contemporaneous house in the county, while his trade is widely extended through the town and surrounding country. Mr. Flanagan is a native of this county, and has resided in Paris for close on thirty years, during which time he has been closely identified with the interests of the town of his adoption, having held the position of Councillor in 1874 and 1875, a post he filled with credit to himself and satisfaction to his fellow-townsmen.

**T. Bauslaugh**, Photographer, River Street.—In all the progress of science and art in recent years, no department has made such rapid strides as that of photography. Mr. T. Bauslaugh commenced business for himself in this line in 1878, and has since that time devoted his time and attention to the study and development of the art in all its phases and departments with such energy and assiduity, that he is now recognized as one of the most artistic and skillful photographers in this section. His reception rooms and operating rooms are situated over McKee's shoe store, and are fitted up in the most approved modern style with all the latest improvements in mechanical and scientific appliances, while the walls are adorned with the choicest specimens of photographic art. To produce satisfactory and pleasing pictures requires skill, refined taste, appreciation of the laws of light and shade, culture and also much study and practice, as well as an expensive outfit and properly arranged studio. That Mr. Bauslaugh is eminently possessed of those artistic requirements necessary for the successful portrayal of pictures, is at once made manifest from the repeated successes he has attained at exhibitions, having on several occasions taken first prizes. Three experienced assistants are employed, and a specialty is made of large work. His studio, which is 27x50 feet in dimensions, is fitted up with every facility for the rapid execution of artistic work; he also deals in frames and chromos. During the eight years this gentleman has been established as a photographer in Paris, he has by the superior character of his work won an enviable reputation, and secured a liberal patronage in this section. Mr. Bauslaugh is a native of Canada, and has a wide circle of friends in this town.

**John R. Munro**, Carriage Builder, etc.—In order to facilitate trade and commerce, carriages and waggons are an absolute necessity in all parts of the universe, and thus the manufacture of these goods must rank as a highly important one. The western portion of Ontario is distinctively noted for the number of carriage builders conducting this enterprise, and in this branch of industry Paris is not behind. A representative establishment is that of Mr. John R. Munro, who carries on a thriving trade as a builder of carriages, waggons, cutters and sleighs. Though but recently started, having commenced operations in this line in 1884, and that too on a limited capital, Mr. Munro has nevertheless built up a trade of which he has every reason to be proud, and which must yet still further develop and extend its field of enterprise. The vehicles built at this factory have gained a wide reputation in this section, to which at present the trade of the house is more immediately confined. The premises have every convenience and facility for the prompt execution of orders; the main building is 20x40 feet in size, with a paint shop up stairs and a store-room overhead. Employment is given to some five experienced assistants; none but the best of material is used, and as a result the vehicles turned out are characterized by strength, combined with lightness, by durability, and by neatness of finish and execution. Goods turned out here, all under the personal supervision of Mr. Munro, may in every way successfully compare with those of any large carriage factory, and those in want of articles in this line may rely on getting their wants most satisfactorily supplied by a visit to this establishment. The rates, considering the high class character of the work, will be found most reasonable, and repairing is

promptly attended to. Mr. Munro was born in the county of Wellington in 1840, and has been a resident of Paris since 1880. Under his able and judicious management a business has been built up the trade of which averages from \$3,000 to \$4,000 per annum, and which by the energy of its proprietor must, as a natural result, rapidly increase.

**Thos. O'Neall**, Merchant Miller, etc.—Among the various commodities that rank high amongst our most important material resources the article of flour may appropriately be classed as one of the first. The immense quantities manufactured in this section, which find a ready sale in the markets of the east, constitute an important element in considering the industrial and commercial resources of the flourishing town of Paris. Among the many flouring mills whose efforts are to produce a superior quality of flour and increase the commerce of the town, none are deserving of more favorable notice than the well known mills controlled by Mr. Thomas O'Neall. These mills, which were established by Messrs. Florey & O'Neall in 1869, have been in the possession of the latter gentleman since 1872, since which time numerous additions and improvements have been made. The machinery is all of the latest design and construction, and for economy in running and excellence of product these mills cannot be surpassed. The main building, which is 30x60 feet in dimensions, contains three floors and basement, with both systems—the roller process and the stone—operated both by water and steam power, the latter being supplied by an engine and boiler of 40-horse power. Eight hands are regularly employed, and frequently a much larger force is required, the mill having a capacity of 25,000 barrels. Mr. O'Neall has a large warehouse at the station, 40x60 feet in dimensions. The specialty of these mills is wheat germ meal, a most wholesome and nutritious food made from the glutinous portion of choice selected winter wheat, and is far ahead of oatmeal and cornmeal. It can be prepared for the table in more different ways and in shorter time than any other cereal food. It contains the best and most nutritious parts of the wheat, and is especially adapted to persons troubled with indigestion or dyspepsia, and is highly recommended and endorsed by all physicians. This establishment is the only one manufacturing this meal in Canada, it having formerly been imported from the United States. In addition to the flour department, Mr. O'Neall also deals in seeds and agricultural implements, occupying for the latter purpose a building 15x75 feet in size. This gentleman started this big enterprise with but a medium capital, but the energy and enterprise brought by him to bear on this industry has so increased the trade of the house, that he now does an annual trade of from \$180,000 to \$200,000, his products being chiefly shipped to the Maritime Provinces. Mr. O'Neall was born in South Dumfries in 1835, and has been a resident of Paris since 1867, during which time he has closely identified himself with the progress and interests of the place of his adoption. He was Warden of the county for one term, Councillor for a number of years, Reeve for three years, and is now for the third term occupying the position of Mayor, all of which posts he has held with credit to himself and with satisfaction to all concerned. Mr. O'Neall is now the possessor of a handsome competency, acquired by his own individual exertions, energy, and application to business, and may justly be entitled to prominent recognition as one of the representative merchants of our country.

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**Robinson & Finlayson, Dry Goods and Clothing House, Grand River Street.**—Chief among the dry goods establishments of Paris is that of Messrs. Robinson & Finlayson, where a full line of every description of foreign and domestic dry goods is kept, and which may be relied upon for excellent goods and moderate prices. This business was established by Mr. W. J. Robinson some six years ago, under whose able administration the concern so thrived as to necessitate this gentleman associating with him in the executive management of the business a partner, and in 1886 Mr. Finlayson became a member of the firm. The premises consist of a two-storied building 22x90 feet in dimensions, with a millinery department in the rear and a tailor's shop in the basement. This business is a credit to its enterprising owners, who at all times carry a general

is that of Mr. J. Camelford, who conducts an important industry in the manufacture of carpets, making a speciality of the woolen and union carpets. The premises utilized for the purposes of his trade consist of a spacious building, 25x50 feet in dimensions, in which are six looms, and where eight experienced assistants are employed. This business was originally started by Messrs. Camelford & Co., but for the last two years it has been under the sole control of Mr. Camelford. The goods manufactured have a wide reputation, and are in all respects equal to imported goods of a similar class, while the trade extends all over the Dominion. The products of this house have proved of so superior a quality that the demand has at all times equalled the supply, and as a result the trade has been a steadily increasing one; while for excellence, variety and durability, the carpets here manufactured may successfully compare with those of any contemporaneous house in the country. Carpets are an article of necessity in every home; thus the demand for them is steady and continuous. Those forming trade connections with this house will meet with every satisfaction. Mr. Camelford is a thorough master of his business, which he conducts on purely business principles, and as a result he enjoys the fullest confidence of all entering into relations with him. Mr. Camelford is a native of Scotland, but has been in this country for eight years, and was for some time established in business in Bradford.



line of fashionable and seasonable dry goods, domestic dress goods, millinery and fancy goods; special attention is given each season to the millinery department, in which is always embraced the newest styles and latest novelties in fashion. Their facilities for replenishing their stock with the most desirable articles at short notice, enable them to keep at all times full lines of the freshest and latest styles, and no old stock is allowed to accumulate on their shelves. They give employment to 15 hands, and their trade is a steadily increasing one. In the tailoring department they have a wide reputation; they employ none but thoroughly experienced hands; and they have no hesitation in guaranteeing most perfect fits in garments in all cases. They carry a full line of piece goods of the most popular makes and styles, and no goods are allowed to leave the store which are not carefully inspected and entirely satisfactory to the customer, and as a consequence the firm has received a high popularity. Mr. Robinson, the senior partner, is a native of Canada, and has been a resident of Paris for 12 years, while Mr. Finlayson was born in the town. These gentlemen are possessed of a large business experience, and their house now occupies a prominent position amongst the industrial establishments of Paris.

**George F. Birley, Groceries, Provisions, etc., River Street.**—As a result of the enterprise and energy of some of the more progressive citizens of Paris, many important establishments have sprung up amongst us, some of which are worthy of more than a passing notice. One of the most notable of these is the grocery establishment of Mr. G. F. Birley. The trade in groceries, considered as a branch of commerce, is probably the most important existing in this country, representing as it does an immense capital, and furnishing employment to thousands. The well known and reliable house which forms the subject of this sketch was established by the present proprietor in 1884, who, prior to that, was connected with the firm of Munn & Birley. The premises occupied are located on River Street, and comprise a substantial building, two flats of which, 17x35 feet in dimensions, are utilized for the purposes of the large trade carried on, which last year amounted to close on \$40,000. Though but comparatively recently established, the business connections of the house have been widely extended, while it has secured a lasting reputation for the quality and reliability of its goods. Mr. Birley does a big trade as a dealer in groceries, provisions, crockery, glassware, and the usual appurtenances of a really first-class establishment. The grocery department comprises a choice line of general and staple groceries, general provisions, and country produce, while a speciality is made of superior brands of teas and coffees. In crockery and glassware there is a large and varied assortment, in chaste and fashionable design, embracing breakfast, dinner and tea services, as well as numerous single pieces, both for use and adornment. Mr. Birley is a native of Manchester, England, but has been a resident of Paris for the last 12 years, where, by his energy and high commercial ability, he has, since its inception, steadily increased the scope of the operations and the extent of the business of his house, until it is now justly entitled to rank among the representative business houses of the thriving town of Paris.

**John Camelford, Carpet Manufacturer, West River Street.**—Among the leading manufacturing enterprises that have been established in Paris, and the only one of its kind in this section of the country,

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**W. H. Ridley**, Dry Goods, Clothing, Gents' Furnishings, William and River Streets.—Dry goods, clothing and millinery, constitute such important branches of our industrial pursuits, that any one individually would, in this work, be entitled to prominent notice. The establishment of which this article treats is so comprehensive in its nature as to include all these lines of industry, and as such deserves special recognition. A more useful house in any community it would be hard to find than that controlled by Mr. W. H. Ridley, who caters to the wants of various classes in the line of dry goods, clothing, millinery, hats, caps and gents' furnishings. This business was established by the present proprietor in Goderich, in 1882, but an increasing trade necessitated his removal to larger premises, and he accordingly took up his present quarters, with enlarged conveniences, on the corner of William and River Streets, in this town, where he occupies a spacious store 65x22 feet in size, with a basement for the clothing department and store-room. The stock carried is a large and varied one, and embraces all those articles which are comprised under the head of staple and fancy dry goods. Special attention is paid to the millinery department, which is constantly supplied with the latest novelties and fashions. The clothing branch is fully stocked with a variety of garments of approved style and make. Hats and caps of the newest fashion, and every article necessary for the attire of gentlemen, are also to be found in this comprehensive establishment. The trade is a steadily increasing one, and employment is given to six assistants. Mr. Ridley was formerly in business in Goderich, and removed here a few months since to open up his present establishment, in which so far the results have been most satisfactory, and promise in the near future that degree of success which his efforts so thoroughly deserve. Mr. Ridley is a native of Dundas county.

**Yates & Sinclair**, Stoves, Tinware, Furnaces, etc., Mechanic Street.—Industrial enterprises of modern times have embraced many features of practical utility, but none which deserve higher merit or consideration than those which relate to the home, its pleasures and comforts. In this line the supply of stoves and furnaces forms a by no means unimportant factor, and as such deserves full notice. Though but recently established, the firm of Messrs. Yates & Sinclair have, during their short existence, gained an enviable reputation for the reliable and superior quality of their goods, and have laid the foundation of a business which, combined with the energy, enterprise and commercial abilities of these gentlemen, must in the near future be materially increased. Messrs. Yates & Sinclair commenced operations as dealers in stoves, tinware, furnaces, cave troughing, roofing and plumbing, in 1886, and their efforts have so far been crowned with a most gratifying success. Their present premises are located on Mechanic Street, and comprise a store, with basement, 12x50 feet in size; but with their daily increasing trade they purpose, in order to meet those requirements, to move to more commodious quarters, where they will have greater facilities for conducting the comprehensive business of their house. They employ three hands, and manufacture all kinds of tinware. They carry a fine line of stoves and furnaces, made by the leading manufacturers in that line in the Province. They make a speciality of plumbing, and execute all work efficiently and promptly, and at reasonable rates. Mr. Yates is a native of Canada, while his

partner, Mr. Sinclair, was born at Galt in this Province. These gentlemen are thoroughly practical and experienced in all branches of the business in which they are engaged, and are energetic and industrious business men.

**W. R. McClung**, Boots and Shoes, River Street.—Amongst the various industries which make up our commercial fabric, few have so significant an importance as that of boots and shoes. In this line we have in Paris a leading and representative house in that of Mr. W. R. McClung, who has for the last seven years been actively engaged in this enterprise. This business was founded by the present proprietor in 1879, since when it has enjoyed an annually increasing business, which now averages between \$7,000 and \$8,000 per year. He occupies a commodious three-storied building, 18x54 feet in dimensions, on River Street, where he carries at all times a full line of ladies', gents' and children's boots, shoes and rubbers. Mr. McClung has a thorough and practical knowledge of his business, and keeps in stock only such goods as he can, with every satisfaction, recommend to his customers. He obtains his supplies direct from leading manufacturers, and warrants all articles bought at his establishment, and his goods, for neatness, strength, durability and execution, cannot be surpassed. Repairing also receives his prompt attention. Mr. McClung is a native of Cayuga in this Province, and removed here in 1879 from the city of Hamilton, in partnership with Mr. R. Hopkins, to open his present business; after continuing for three years, Mr. McClung bought out Mr. Hopkins' interest. He is a thorough, practical tradesman, and enjoys a wide connection in trade.

**W. D. Richards**, 777 Montreal Clothing House, River Street.—The growing importance of the town of Paris, and the rapid development of the surrounding country, are gradually extending a field of enterprise which outside firms readily avail themselves of, and thus add to the commercial importance of the place. Among the more recent establishments we have to welcome here is a branch of the Montreal Clothing House, which opened up spacious premises on River Street, consisting of a well appointed store, 15x40 feet in dimensions, with a workroom upstairs. This business is under the able administration of Mr. W. D. Richards, and a general trade is done here in men's, youths' and boys' garments, both ready-made and to order, comprising all articles necessary for the complete outfit of a gentleman's wardrobe. Though but recently established, this house has already laid the foundation of a substantial and satisfactory trade, which is bound to materially increase. The goods are all of the finest quality, of every variety, in the latest style and fashion, and can be honestly recommended, both for durability and the moderate prices charged. The stock carried is a heavy one, consisting of a general line of clothing and articles generally carried by a first-class house of this description. Employment is given to six assistants. Mr. Richards is a native of Wales, and has been a resident of Paris for the last six years. He is a gentleman of excellent business and executive ability, and is thoroughly experienced in all departments of his establishment.

**Best & Palmer**, Cabinet Makers and Undertakers, Grand River Street.—Considered both as an industrial art and a branch of commercial pursuit, the manufacture of cabinets is of sufficient importance

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to call for a favorable notice in a work of this kind; and in this connection the establishment of Messrs. Best & Palmer is worthy of mention on account of the excellence of its productions. This business was established a quarter of a century ago by Calib Forsyth, and seven years later sold out to Messrs. Ballard & Best, the former of whom four years later died, and the present firm was then established. Their premises on Grand River Street comprise a substantial building 22x50 feet in size, where three entire flats are utilized for their business, the show-rooms being upstairs, with a workshop in the rear



22x24 feet in dimensions. A very complete stock is carried at all times, comprising a good assortment and great display of drawing room, dining room and kitchen furniture at lowest prices. Messrs. Best & Palmer are reliable and practical upholsterers, cabinet makers, and they are able to fill orders of any size, from the grandest suites to the ordinary domestic furniture. In connection with this department, Messrs. Best & Palmer conduct a general undertaking and embalming business, providing all necessaries for the due and becoming burial of the dead. Funeral furnishings of every description are always on hand, and Mr. Best or Mr. Palmer personally conducts all funerals entrusted to the firm to the entire satisfaction of those most nearly concerned. This establishment is a most comprehensive one, and in all its departments it is fully equipped. Mr. J. J. Best is a native of Poole, Dorsetshire, England, and has been in Paris for thirteen years; Mr. J. Palmer is native of Devonshire, England, and has been a resident here for eight years. Both are energetic and accomplished business men, and will be found prompt and reliable in all their transactions.

**C. W. Palmer**, Pork Packer and General Butcher, Grand River Street.—The establishment presided over by Mr. C. W. Palmer is a most important one, and as such deserves special representation in a work of this kind devoted to the industrial pursuits of Paris and the county of Oxford. This business was started by Mr. Palmer in 1882, with a capital of \$4,000; but with a thorough knowledge of the business, combined with fresh vim and business ability, he has become a leading packer of meats in this section, while his meat market has a wide reputation, and he now does an annual business amounting to \$14,000. The building occupied by his packing factory is 20x75 feet in dimensions, while he occupies stalls 7 and 8 in the market building. Mr. C. W. Palmer enjoys a large local trade, his establishment having a wide reputation for the excellence of its beef and pork. The packing department is furnished with every facility, horses providing motive power to the sausage cutters, the press and pork cutters. Mr. Palmer supplies a well known and favorite brand of hams, and also produces a superior quality of lard. As a meat market this establishment has no superior; none but the best of cattle are killed, and customers may rely on securing the best meat obtainable. Mr. Palmer is a thorough judge of

cattle, and deals in every description of fresh and salt meats, as well as country produce; meat is delivered to any part of the town, and the highest price paid for hides and skins. Mr. Palmer was born in Brant county in 1854, and has been a resident of Paris for seven years. He is a gentleman of enterprise and business ability, and thoroughly understands every branch of the industry in which he is engaged, and which he has developed to such substantial proportions.

**Joseph Schaffer**, General Merchant, Paris Station.—Among the oldest and most favorably known houses engaged in the important department of trade included under the title of that of a general merchant, may be mentioned the establishment now conducted by Mr. Joseph Schaffer. This house was originally established in 1866 by Messrs. Hoffman & Schaffer, by whom, as a firm, it was continued for 13 years, to 1873, since when it has been under the sole management of the present proprietor. The premises utilized for the big trade of this house are situated at Paris Station, and comprise a spacious building two stories in height, 22x40 feet in dimensions, with a store-house in the rear of the same size. He deals extensively in dry goods, groceries, boots and shoes, hardware, hats and caps, flour and feed, etc. All departments are fully stocked—and that too with the best goods obtainable—so that those dealing at his establishment may rely thoroughly on the quality of all articles. Goods are delivered to all parts of the town free of charge, and the establishment has the reputation, which it apparently seems to have honestly deserved, of being the cheapest and best house in town. The trade is widespread, and annually shows an appreciable increase, while employment is given to four hands. Mr. Schaffer is a native of Germany, but has resided in Paris since 1854. Eminently conservative in management and reliable in all its dealings, this house stands to-day amongst the most solid and enterprising houses of Paris.

**W. H. Taylor**, Family Grocer, River Street.—Among the old established and leading houses of Paris extensively engaged in the grocery business is that of Mr. W. H. Taylor, who for forty years has been carrying on this important branch of industry. The field of enterprise in this line is a large one, and as a result we have many merchants engaged in its pursuit; but in spite of all opposition, Mr. Taylor has ever consistently kept his establishment in the front rank of business houses in Paris. This result is in a great measure due to the superior quality of the goods carried, and to the prompt and efficient manner with which all orders are filled, Mr. Taylor making it his constant aim to provide his numerous customers with the very best the market can afford. He keeps a full stock of staple and fancy groceries, general provisions, country produce and all the accessories necessary for a really first-class establishment in this line, while a specialty is made of superior teas and coffees. The premises utilized by Mr. Taylor comprise a spacious building three stories in height, 30x80 feet in dimensions, where all departments are neatly and systematically arranged. Mr. Taylor is a native of Ireland, but has been a long time resident of Paris, where he has always been regarded as a substantial business man, and one who can be relied upon in all commercial transactions to give satisfaction to those who trade with his house.

**Brown & Co.,** Manufacturers of Hot-Pressed Nuts.—There is no branch of industry or trade which indicates so plainly the wealth and resources of a manufacturing country as its operations in iron, which may, without exception, always be taken as a true index of its commercial value and standing. The Province of Ontario has many prominent firms engaged in the various departments of iron manufacture; but there is no organization more worthy of a record in this work than that of Messrs. Brown & Co. These works were established in 1873 by the present firm, with a capital of \$10,000. They started business with the design of manufacturing hot-pressed nuts which should be standards of excellence. Their success in carrying out their intention is attested by the numerous testimonials and flattering commendations which they have received from prominent manufacturing establishments using their goods. Keeping constantly in mind the idea of excellence with which they started, they use only the finest of modern machinery, while their excellence of product, added to promptness of dealing and skillful business management, has caused a steady and rapid increase in the demand for their goods. The premises and yards utilized for this manufactory cover an area of 120x220 feet, on which are several sheds for the storage of coal, iron, etc.; the main building being 70x40 feet in dimensions. They have four machines for the manufacture of nuts—two large and two small—Nos. 1 and 2; also iron planer, lathe and drilling machine. Their trade extends all over Ontario, and to some places outside the provincial limits; they supply in this territory most of the large dealers and machine shops. Their motive power is obtained by an almost unlimited water supply from the Grand River, while their annual trade amounts to some \$15,000. The individual members of this firm are Mr. David Brown and Mr. John Allan. Both are natives of Scotland, the former having been born in 1840, and the latter in 1839; they have been residents of Paris for the last 43 years, and have ever warmly associated themselves with the progress and development of the town of their adoption. Mr. Brown has filled the position of Reeve, Deputy Reeve, Councillor and School Trustee, while Mr. Allan was also Reeve and a School Trustee, and is now, and has been for the past three years, Reeve. The promptness and reliability of these gentlemen in filling all business transactions must mark their establishment as a most desirable one with which to establish business relations.

**Misses Tovel & Smith,** Variety Store, William Street.—Among the industrial occupations of Canadian trade and commerce, there is no branch of business whose distinctive feature is so essentially characteristic as that designated by the term of a "Variety Store." The "Variety Store" of Paris, controlled by Misses Tovel & Smith, was established by these ladies in 1883, and comprises a neatly arranged store 15x45 feet in dimensions, fully stocked with an almost unlimited variety of articles, which are essential in some way to every establishment and household for utility, amusement or adornment. It would be impossible to attempt an enumeration of the variety of articles here embraced. Among the leading specialties may, however, be mentioned Zephyr, Berlin and Shetland wools, knit goods of every description, gloves, hosiery, toys, dolls, confectionery and fancy goods of all kinds. Their stock of holiday goods, and useful and ornamental articles appropriate

for presents, is very complete, and varied enough to suit the most fastidious of tastes. The ladies at the head of this enterprise are also agents for McCall's New York Bazaar Patterns, while crocheting is made a specialty. Both Miss Tovel and Miss Smith are natives of Canada, and have been residents of Paris for the last five years, where they have not only displayed marked business ability in the conducting of their enterprise.

**David Patton & Brother,** Hardware, Wall Paper, Paints, etc.—Amongst the old established enterprises which have signally marked the business and commercial interests of the thriving town of Paris, must be numbered that of Messrs. Patton & Brother. This well known establishment was originally started by Mr. David Patton 26 years ago, who nine years later admitted his brother into partnership. These gentlemen have with marked success conducted a live business as importers and dealers in shelf hardware, wall paper, paints, oils, glass, silver-plated ware, cutlery, picture mouldings, and such like articles as conduce so essentially to the comfort and elegance of a household. Their stock embraces almost everything imaginable in this line. The excellent facilities enjoyed by the firm, their intimate relations with manufacturers and first hands, enable them to offer rare inducements, and at the same time to insure to those who patronize them the most perfect and substantial articles. They occupy a spacious building three stories in height, 24x45 feet in dimensions, with a store-house in the rear 20x30 feet. A choice selection of wall paper is always on hand, and a complete line of shelf hardware, pure paints and oils. The silver-plated ware and cutlery is especially recommended, and those contemplating furnishing will save both time and money by paying a visit to this comprehensive establishment. Mr. David Patton is a native of Belfast, Ireland, and has been a resident of Paris for 30 years; his brother, Mr. James Patton, was born in this country. Energetic and reliable in their business transactions, they have earned a prominent position among the leading business men of the town of Paris.

**George Bell,** Baker and Confectioner, River Street.—Among the important industries of any community that of the baker is a leading one, and has a personal interest for all. In Paris one of the most popular bakers and confectioners is Mr. George Bell, who for 26 years has been prominently engaged in this line of business. This gentleman was the first baker in the town, and during the long existence of his establishment he has ever kept it in the very front rank. His premises are located on River Street, and comprise a suitably adapted building, two stories in height and 18x20 feet in size, which is supplied with all the necessary fixtures and appliances for successfully conducting the business, and an ample stock is at all times carried, while steady employment is given to three experienced assistants; his weekly output amounts to 1,000 loaves, and waggons are constantly in use delivering goods to his customers in all sections, numbering among his regular patrons most of the leading families of the town, as well as hotels and restaurants. He is a thorough practical baker and confectioner of many years' experience; and devoting his personal attention to the business, he is enabled to offer inducements to all who may patronize him. He makes a specialty of wedding cakes, and supplies wedding breakfasts,

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luncheons or suppers. Mr. Bell is a native of Airdrie, Scotland, and has been a resident in this town for 28 years, where he has since conducted his business with that ability which has secured for him a liberal and substantial trade.

**Thomas Evans, Wall Papers, Paints, Oils, etc., Grand River Street.**—In the march of progress and improvements in the present age, a noticeable feature is the beauty and elegance of wall papers and the interior decoration of houses. We have in Paris a leading wall paper house in that of Mr. Thomas Evans, who in this line has gained a wide reputation. This business is an old established one, having been founded by its present proprietor some 15 years ago, since when he has occupied a prominent position as an importer of English and American wall papers, paints, oils, glass, varnishes, window blinds, looking glasses, artists' materials, alabaster, brushes, picture nails and cords, mouldings, glues, etc. This enterprise was first started on West River Street, but a steadily increasing business necessitated a removal to more commodious premises, and accordingly in 1882 Mr. Evans moved to his present quarters, consisting of a two-storied building, comprising a store 15x50 feet in size, with a workshop upstairs, where employment is provided for three experienced assistants. The stock of wall papers carried at this establishment is a full and complete one, and is unsurpassed by any rival house in this section. Besides supplying the goods, he undertakes the execution of all kinds of house and decorative painting, as well as glazing, kalsomining and paper-hanging, and has a most satisfactory connection in his business, which extends all over the town and neighborhood. Mr. Evans was born in Toronto in 1842, and has been a resident of Paris since 1856. He has a large circle of friends and business acquaintances, and stands well in public esteem.

**George T. Simpson, Groceries, Crockery, etc.**—The trade in groceries, considered as a branch of commerce, is probably the most important existing in this country, representing as it does an immense capital, and furnishing employment to thousands of people. The town of Paris is not behind her sister towns in the extent and magnitude of her grocery establishments, and the enterprise which characterizes her representative firms cannot be surpassed. A well known, reliable and thoroughly representative house is that of Mr. George T. Simpson, who carries on a most comprehensive business as a dealer in general groceries, crockery, glassware, fresh fruits and oysters. This business was first established by Mr. F. D. Mitchell, and was purchased by Mr. Simpson in 1884, who has in the three years he has conducted the trade of this house considerably extended its field of operations. The premises occupied consist of a two-storied building, with a capacious cellar, 18x70 feet in size, the whole of which is utilized for the large stock carried, which consists of a general line of staple and fancy groceries, coffees, spices, canned goods and grocers' sundries, while a speciality is made of teas of pure blend and superior quality. The crockery and glassware department is a most complete one, and every article necessary in this line for household purposes is here to be found, in the most chaste of patterns and designs. Fresh fruits and oysters are kept in season, as well as daily supplies of country produce. The trade of the house is a large one, amounting to \$30,000 per year, while employment is given to five hands. Mr. Simpson was

born in the county of Brant in 1843. He is regarded as a substantial business man, and one who can be relied upon in all commercial transactions to give satisfaction to those who trade with this house.

**Thomas Ryall, General Insurance and Estate Agent, Grand River Street.**—Prominent among the leading insurance agents of this section of the country is Mr. Thomas Ryall, who 40 years ago became associated with this branch of business with no other means than an indomitable spirit of perseverance and industry. This was the beginning of an enterprise which has resulted not only in the establishment of a large and prosperous business, but also in securing an honorable record worthy of the success attained. Mr. Ryall now represents some of the most popular and substantial companies of this country as well as of great Britain, among which may be mentioned the Western Assurance Co., of Toronto; the British American Assurance Co., of Toronto; the Lancashire; the Mercantile; Liverpool, London & Globe; Waterloo Mutual; Hartford; Quebec; and Royal. These companies are all of old standing, and are all recognized as most desirable institutions of the kind with which to hold relations. Their aggregate assets represent many millions of dollars. The promptness and satisfactory manner with which all losses have been adjusted in all cases have established for the enterprising agent here, and the companies he represents, a degree of confidence which correct business principles and probity alone could secure. Mr. Ryall is also engaged in the real estate business, and through his medium a considerable quantity of real estate yearly changes hands, with every satisfaction to both seller and purchaser, his knowledge and experience in this important branch of industry being unsurpassed. Mr. Ryall is a native of the south of Ireland, but for nearly 40 years he has been closely identified with the business interests of Paris. He introduced the coal trade here, and was at one time Postmaster of Princeton, where he was at the same time engaged in commercial pursuits as well as in shipping. Mr. Ryall is a thoroughly experienced business man, perfectly reliable and prompt in all business transactions. He is Licensed Commissioner for North Brant, and also Magistrate.

**Murray & Mauer, Tailors and Clothiers, River Street.**—It is somewhere said that man is only what his tailor makes him. Certain then it is that those who entrust their manufacture to Messrs. Murray & Mauer will be more than average specimens of manhood. These gentlemen conduct a thriving trade as tailors and clothiers. The industry is itself in the abstract a most important one, and a good tailoring establishment is a necessity in all communities. This business was started by its present proprietors in 1876, and during the 11 years of its existence, the reputation of this house for superior make and quality of its goods has steadily increased, till now its operations are widely extended, and its customers are to be found in all parts of the county of Brant, and even beyond those limits. For the purposes of their trade, Messrs. Murray & Mauer occupy a two-storied building 13x60 feet in dimensions, the first floor of which is utilized for a show-room, the second for a workshop, while the basement serves for storage purposes; and the store is lighted by the electric light, thus giving their customers an opportunity to purchase goods as well as by daylight. These gentlemen bring into their business all the requisite talent,

energy, and practical knowledge necessary to secure a most satisfactory and prominent position in this industrial occupation, while they carry a large stock of foreign and domestic goods, of the latest style and fashion, for the manufacture of gentlemen's garments. Their annual trade will compare favorably with that of any similar house in the county, their yearly returns averaging some \$15,000. Associated with this enterprise are employed some 14 hands, experienced in the business. No garments go from the store without being carefully inspected, while all goods are guaranteed to be as represented, with perfect work and neat fit in all cases. Mr. Murray is a native of this country, and has been a resident of Paris for the past 20 years. Mr. Mauer was born in the fair Province of Lorraine, France, and has been here since 1859. Both gentlemen are thoroughly experienced in their business, and spare no pains in giving satisfaction to all their customers.



**Finlayson & Chalmers**, Undertakers and Furniture Dealers, River Street.—In the whole wide range of industry and enterprise we must assume that the business of the undertaker must rank as the very oldest, for since the fall of Adam, when the fiat went out that there should be death, there has been a necessity for the undertaker. In the departments of this as in most other trades rapid improvement has been made in the conducting of funerals and in the superior make, finish and embellishments of the caskets used. The undertaking establishment of Messrs. Finlayson & Chalmers is justly entitled to prominent recognition as one of the leading houses of its class in this section; combined with this depart-

ment, these gentlemen also carry on a large business as furniture dealers. Their premises are located in Allchin's Block, River Street, and comprise a two-story building 22x90 feet in dimensions, while the basement is utilized as a workshop and storeroom. A heavy stock of all kinds of furniture is always carried, comprising handsome parlor, dining room and bedroom suites, in styles and at prices to suit all. Here also may be seen samples of the latest designs of elegant wood, crystal, glass and metallic burial cases, with every variety of trimmings and undertaking upholstery to meet the requirements, tastes and pockets of the public. This firm also carry a stock of Stein's celebrated velvet and cloth covered caskets. One of the partners attends personally to all the details of funerals, furnishing the hearse (for which purpose a handsome new one has recently been purchased) and carriages, and generally superintending the management of affairs to the entire

satisfaction of the bereaved friends. The business was started by Messrs. Finlayson & Chalmers in 1835, and the success which has since attended their efforts marks the Paris undertaking and cabinet warerooms as a representative business establishment of Paris. Mr. Finlayson is a native of Caithness, Scotland, and has been a resident of the town for 25 years. Mr. Chalmers also claims the same nationality, and has been in Paris for 16 years. Both gentlemen are strongly imbued with the dogged perseverance characteristic of the sons of the Land o' Cakes, and the success of their enterprise is well assured.

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## TOWN OF CHATHAM.

This thriving, pleasantly situated town in Kent County, at the head of navigation on the River Thames and McGregor's Creek, which at this point joins with it, may be said to have begun its career by the settlement of William Chrysler in 1820, although previous to that time Governor Simcoe had established it as a strategic military position in anticipation of trouble with the neighboring American Republic. The military reserve, which is now Tecumseth Park, a healthful breathing place in summer time, was denuded of its timber and a block house erected. At that time, what are now fertile farms was all woodland. The primeval forest encircled all around. A detachment of military was sent to garrison the fort. Preparations were soon made in anticipation of war, and Mr. William Baker with 25 men began the building of gunboats on the banks of the Thames. They were not very formidable vessels, certainly, more like mud scows than anything else, but the facilities at hand were none of the best, and as the boats were never used but rotted away on the banks of the river, their adaptability to modern warfare cannot be judged. The preparations made at the block house were not in vain, for the Americans did appear, and some very hard fighting between them and the British troops resulted in the invading forces being beaten and routed, and the British were left in undisputed possession. One Abram Iredell was the first settler in Chatham, but his settling developed nothing, and after his death the place remained deserted until Mr. Chrysler's appearance, as before stated, in 1820. The Kent militia used to have their annual muster here on St. George's Day, June 4th, and more enthusiasm was then displayed than by any of the encampments of militia at the present day. St. Paul's Church, a neat wooden structure which stood for 50 years on Gaol Street, but which was burnt down in March, 1869, was the first sacred edifice erected in the county. The first cemetery was also laid out at the east end of Gaol Street, and here rests the dust of many of the early settlers. Between 1824 and 1825 John Hooper, Peter Jot and several others arrived and located themselves; and in 1830 the pioneer store of Chatham was erected, on the lot where the Merchants' Bank now stands, by Stephen Brock, a grain buyer who was engaged at "McCrae's" in the lower run settlement. The first Public School was erected in 1831, on the site where the Central School now stands, the window frames of which were made by Daniel Forsyth, the first sash and blind manufacturer in Chatham, and the school was opened by Norman L. Freeman, father of Mrs. John E. Brooke of this town. It was a frame building, and was moved in 1834 to make room for the present brick structure. On being displaced for the more pretentious building, it lost its classic character, and was used as a stable by Messrs. Leith & Walker. There had been several private schools previous to this, which were held in Iredell's old house and also in Chrysler's residence early in 1826, which were taught by James Chrysler. In those early days, as in the present, there was marrying and giving in marriage, the first recorded marriage being that of Henry Chrysler, son of the pioneer, William Chrysler, who was collector of taxes, to Miss Lenover, Chatham being known at that time as "Chatham Plat." This first wedding was celebrated with all the *clat* and enthusiasm which the occasion deserved. The next wedding noted was when Chatham had become incorporated as a village, the contracting parties being William Dolson and Miss Nancy Evans. In 1832 the first census was taken by Mr. Henry Verrail—at present employed in the Post Office—and the population was found to be 300. At that time King Street gave little promise of the thriving business thoroughfare it now is, being little better than a decent trail, full of holes, tree stumps and mud.

About the year 1828 Chatham was ambitious of being a ship-building port, and several vessels were built, among the number being the "Western," which Duncaan McGregor had constructed out of the "Rob Roy" on the river flats. It was a fifty-ton steam vessel with 25 horse-power engines. The first wharf ever erected was built by Stephen Brock in 1839, at the mouth of McGregor's Creek, in rear of where the Merchants' Bank now stands, and proved of great advantage to the place in the loading and unloading of river craft. In 1847 the well-known "Kent Mills" were erected by Mr. Joseph Northwood, who conducted them for many years with eminent success. In 1851 Chatham was incorporated as a town, and its advancement in commercial importance and population has been rapid, and as a manufacturing centre it is taking a strong lead in Western Ontario. It contains flour, saw and woollen mills, waggon, engine and boiler works, foundries and machine shops, biscuit factories and other industries.

In religious matters it holds a high position, many of the church edifices being handsome structures, and belong to the following denominations, Episcopal, Presbyterian, Methodist, Baptist and Congregational.

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**James Marquand**, Watchmaker and Jeweller, 102½ King Street West.—When Chatham was just in its inception, and business houses and dwellings were not very plentiful, Mr. James Marquand commenced business as a watchmaker and jeweller; that was 35 years ago, and through all these years he has steadily continued to watch and chain people. With the increase in population, of course, came larger business, and so year by year it extended and developed in due proportion. The premises occupied, which are located at 102½ King Street West, are large and commodious, being 11x70 feet in dimensions, and tastefully fitted up with plate-glass show cases on walls and counters, displaying a beautiful stock of gold and silver watches, and jewellery of all descriptions, scarf pins, brooches, rings, both wedding and keeper, and gentlemen's signet; also an excellent assortment of plated ware for household use, and very suitable for wedding or other presents. Employment is furnished to two assistants, and watchmaking is made a specialty. Mr. Marquand is a native of Prince Edward Island, and is a gentleman of large business experience and a thorough judge of all goods in his line.

**J. L. Ryan**, Hardware, Plumbing, etc., 33 King Street E.—Among the business houses which line the main business thoroughfare of Chatham is that of Mr. J. L. Ryan, whose establishment is located at No. 33 King Street East, where he has been established since 1884. The premises occupied are 15x60 feet in dimensions on the lower floor, and 32x60 on the second floor, which is the manufacturing and workshop. The business conducted is that of general hardware, stoves, tinware, paints, oils, etc., and he also does sanitary plumbing, executing the work in the best possible manner upon scientific principles, which is a very necessary point in so important a matter as that of plumbing, especially where pipes connecting with sewerage are concerned. He also does gas fitting in the best and most workmanlike manner, giving employment to five competent and experienced hands. The trade of the concern extends throughout the town and sections of the surrounding country, and since its inception, two years ago, has gradually and steadily increased, with very flattering prospects for its future development. Mr. Ryan is a native of Canada, and is a good, practical workman and an enterprising business man.

**O. H. Smith**, Fancy Goods, 16 King Street East.—As civilization advances the community becomes more and more imbued with a taste for adornment, both in dress and in their household affairs. The little pieces of needle and art work scattered here and there apparently at random throughout the room make it look ever so much more attractive to the eye, and when perhaps in distant lands and among strangers the thoughts of the exile revert to the "dear old home" on this account. Among those prominently identified in the dealing in fancy dry goods and the requisites for art needlework, etc., is Mr. G. H. Smith, whose establishment is located at No. 16 King Street East, the store being 14x50 feet in dimensions, and well stored with a large and beautiful assortment of fancy goods, Christmas cards, toys and other such things. The business was established six years ago by H. W. Smith, who was bought out by Mrs. Annie Smith, and the present proprietor succeeded her in March of the past year. The present proprietor is maintaining well the reputation enjoyed by his predecessor, and increasing the

former patronage the house sustained. Employment is furnished to 4 competent and capable assistants. Mr. Smith is a native of Canada, and is a gentleman who enjoys the esteem of the community at large.

**A. O. Bedford**, Boots and Shoes, 12 King Street East.—Situated in the centre of commercial activity, on the principal thoroughfare of trade, at No. 12 King Street East, and carrying one of the most complete stocks of boots, shoes and rubbers, etc., in the town, is the house of Mr. A. G. Bedford. Although only established four months ago, the business has proved better than the highest anticipations of the proprietor predicted, and is maintaining a steady increase. The premises occupied, which are admirably adapted to the requirements of the trade, are 16x60 feet in dimensions, and well stored with a large and well assorted stock of gents', ladies', youths', misses', and children's boots, shoes and rubbers. These are purchased direct from some of the most prominent manufacturers in the Dominion, and are guaranteed to be first-class in every respect as regards quality, style, and perfect fit, three great and important requirements in foot coverings. Goods purchased at this house will be found in every respect just as represented, and upon this basis the house proposes to establish their business and reputation. Employment is given to three assistants, who are in every respect competent and courteous. Mr. Bedford is a native of Canada, and is an active and enterprising business man, and his future business success may be well assured.

**H. W. Crow & Co.**, Wholesale Steam Ice Cream Manufacturers and General Grocers, 118 King St.—This large and flourishing business was established seven years ago by Messrs. A. T. Crow & Son. Mr. A. T. Crow died three years ago, when H. W. Crow assumed full control of the business until May, 1886, when Mr. Purser entered into partnership with the son under the present title. The business previously had been entirely that of family groceries and oysters, but Mr. Purser, who had five years' practical experience in the United States, and knowing that on account of the duties on canned oysters coming into this country were so high that Canadian oyster dealers had been compelled to purchase the cheapest kinds of cans to sell them at any reasonable price, saw a way out of the difficulty, and they immediately purchased complete machinery of the latest and most improved kind, and started the manufacture of cans in this country, securing the services of a practical can maker. They have made arrangements for a constant supply of fresh oysters from some of the most celebrated beds on the Chesapeake Bay, which they are now canning themselves, and can sell as cheaply as they can be purchased in the States. They will be known in the Canadian market as "Canada Brand," and will be the best that can be procured. They also make a specialty of steam-power made ice cream, having a special building and all facilities for its manufacture. The store occupied is 25x100 feet in dimensions, with a large roomy cellar of the same size; the canning room the same dimensions; the ice cream department and that for making boxes, 80x100. Employment is furnished at present to 10 competent hands, and the trade extends throughout Western Ontario. Both gentlemen are natives of Canada and are go-ahead and enterprising men, with a specialty that may soon bring them large returns. Mr. H. W. Crow has had six years' experience in the Canadian market.



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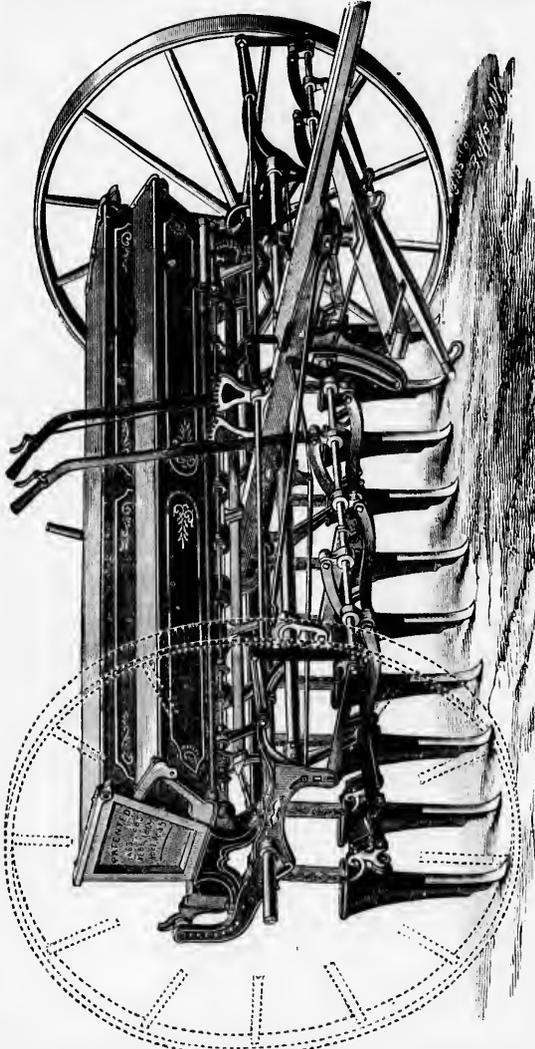


**Kingmill's**, Staple and Fancy Dry Goods, King Street East, opposite Market.—The name of Kingmill, the great dry goods house, is not confined to London, but has for many years been also well known in Chatham, whose towns-people have been in the habit of sending their orders there by mail, and having the goods returned by express. Finding that the trade was increasing to such an extent as to warrant their opening a branch here, the house decided upon it, and on the 17th of last November an establishment was opened on King Street East, opposite the market house, under the management of Mr. H. A. Kingmill, and in connection with T. F. Kingmill, Esq., of London. The premises occupied are 72 x 75 feet in dimensions, and are well stocked with the latest fashions and novelties in staple and fancy dry goods from the leading manufacturers of Canada and Europe. Mr. T. F. Kingmill makes semi-annual trips to the European markets to purchase the latest productions for his establishments, thereby giving his

customers the benefit of his vast experience in the dry goods and millinery line. There are also special departments for carpets, oil-cloths, linoleums, mantle making, millinery and merchant tailoring; in fact, everything that can be found in any first-class dry goods establishment in the Dominion. The house in London has been established over 21 years, and is one of the leading dry goods houses in that city. At present employment is furnished to ten competent assistants, but when the business gets properly started here a larger number will be required. Mr. H. A. Kingmill, the manager, is a young gentleman of much business ability, and thoroughly understanding all the details of the trade, cannot fail of success. He formerly had full management of the London warehouses, where for several years he gave his personal supervision to the immense business carried on there by his father, Mr. T. F. Kingmill, of "The Dry Goods House of the West."

**Samuel Glenn & Son, Seed Merchants,** Hanton's Block, William Street.—The business of the seed merchant is one of much importance in an

agricultural district where the products of the soil are matters of vital interest. Largely engaged in this business is the firm of Messrs. Samuel Glenn & Son,



who are located at Hanton's Block on William Street. The business was originally established four years ago by Messrs.

Hunton's Block on William Street. The business was originally established four years ago by Messrs. Glenn, Campbell & Co., who continued it until one year ago, when it was changed to the present title. In the selection of seeds the firm is careful to obtain only those of the best quality, and for the purpose of testing all seeds they have special facilities. They make a speciality of clover seed and beans, and employ a number of hands in sorting over the latter; also seed grain of every description, which they export to all parts of the Dominion, United States, Germany and Ireland, all of which is recommended as being reliable and guaranteed to be as represented. They occupy premises 50x60 feet in dimensions, which are fitted up with all conveniences for the proper handling of different kinds of grain. They give employment to five assistants in conducting the business. Besides its seed trade the firm is agent for Noxon Bros.' Manufacturing Co. (Limtd.), of Ingersoll, manufacturers of agricultural implements; also for Maggart Bros.' Portable Engine and Wide Awake Separators, of Brampton. The members of the firm are natives of Ireland, and Mr. Samuel Glenn was President of the Agricultural Society for two years. They are wide awake business men, and are conducting a successful business.

**J. Piggott, Lumber, Sash, Doors and Blinds,** King St. West.—Among the manufacturing interests of Chatham that pertaining to lumber and builders' materials forms no inconsiderable part, and calls for an investment of a large amount of capital in the aggregate and the employment of a large number of men. Among those prominently engaged in this line of business is Mr. J. Piggott, who has been known in the lumber business for the past 16 years, and for the past three years in that and the manufacturing of sash, doors and blinds, and other builders' materials. He occupies two offices and lumber yards on either side of King Street West, each occupying about one acre of ground, and the

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buildings are 36x60 feet in dimensions, and two stories in height. He employs 12 skilled workmen in the manufacture of sash, doors, blinds, mouldings, scroll and wood turning, shelvings, floorings, and in fact everything in the building line; and in the lumber business eight men. All the latest and most improved wood-working machinery is used in the operations of the business, and a 40 horse-power engine is the motive power. The work produced by this house is not excelled by any other in the trade, and the prices charged are as low as any in the market. Mr. Piggott is a native of Oxfordshire, England, and emigrated to Canada when only five years old. He is a thorough-going, persevering and enterprising business man, whose reputation in business matters is beyond reproach.

**George Stephens, Dealer in Hardware and Agricultural Implements, 14 King Street East.**—Holding a prominent place among the leading hardware dealers in Chatham is Mr. George Stephens. He is also among one of the oldest established in the line, having founded the business 14 years ago. Since its inception it has maintained a steady growth, and at the present day the increase is none the less, the business transacted during the past year being very good. The premises occupied, which are located at No. 14 King Street East—the leading business artery of the city—are 25x140 feet in dimensions, the front part being two stories in height and the rear three stories. Here is carried a very large and well selected stock of agricultural implements, stoves, and general and shelf hardware, cutlery, etc. There is scarcely anything in the hardware line that may not here be found. The house gives employment to ten competent and attentive assistants, and their operations extend throughout the town and country. Mr. Stephens is a native of Canada, and has a wide-spread intimation with the leading manufacturers, and is therefore enabled to offer to customers inducements in the way of first-class, reliable goods at low prices, not surpassed by any other hardware house in town.

**McCorvie & Co., General Grocers, 4 Thames Street.**—The grocery trade is well represented in Chatham by merchants of established reputation and business. Prominent among the old established houses in this line is the firm of Messrs. McCorvie & Co., who are located at No. 4 Thames Street. This business was first established by Mr. John McKerral, 30 years ago, who continued it successfully until within seven years ago, when the style was changed to McCorvie & Forman, and two years ago to the present one, the firm being Mr. McCorvie and Mr. J. D. McKerral, a son of the inception of the business. The premises occupied are 20x80 feet in dimensions, and are well suited for the requirements of the trade. The stock carried is large and extensive and consists of staple and fancy groceries, choice brands of teas and coffees for family use, pure spices, table delicacies, hermetically sealed goods and all other like articles, besides provisions, flour and feed. Employment is furnished to four courteous assistants, and one waggon is used for the delivery of goods in town and country. Some customers are trading with the present firm who began to trade with Mr. McKerral thirty years ago. Both members of the firm are Canadians by birth and have a thorough knowledge of their business, and are capable and wide-awake business men, buying in the best markets and giving their customers the benefit.

**Charles Lanning, Dry Goods, Millinery, etc., King Street.**—Dry goods occupies a prominent place in the business industries of Chatham; many large concerns being engaged in its operations, large capital



is invested and many are given employment. Among those most prominently identified in this line is Mr. Charles Lanning, whose establishment is located on King Street, opposite the Garner House. The premises occupied are 30x100 feet in dimensions and three stories in height, which are fitted up in a tasteful manner and well adapted to show the large stock contained to the best advantage. The stock consists of splendid lines of staple and fancy dry goods of home and foreign manufacture in the latest fashions and novelties, also millinery *a la mode* of Paris and London, which is set apart in rear of the main store. In connection with the dry goods business, there is also a department for millinery goods, under the able management of Miss Minnie Lanning. The beauty of her designs, the adaptations of her conceptions in millinery to suit the peculiar styles of the blonde and brunette with the different contour of their features, have earned for her a well merited fame and success, her custom having more than six times doubled during her connection with this department. There is also a department for gents' furnishings, where all the novelties in neckwear, hosiery, etc., are displayed in profusion. In another department may be found a very large stock of carpets in Brussels, tapestry, union, wiltons, etc., at prices that cannot be beaten. Taken as a whole the stock is one of the most complete and finest in the city. Employment is furnished to sixteen competent and courteous assistants. Mr. Lanning is a native of England, and has been established in his present business for the past four years and has built it up to its present enviable position. He is a gentleman of excellent business qualities, and has always enjoyed an excellent trade and the esteem and good-will of the mercantile community, and all who have business transactions with his house.

**Grand Central Hotel, W. K. Lighthart, King Street East.**—Among the many hotels which provide hospitality for the travelling public which visits Chatham, and which must be placed among those of the first-class, is the Grand Central, located in the business centre of the town, and connected by bus with all trains. It was conducted by Mr. Northwood for three years, who was succeeded by the present proprietor one year ago, when many additional im-

provements were made. The building is a handsome structure of brick, about 40x60 feet in dimensions and three stories in height. It contains 20 well lighted and comfortable bedrooms, which are neatly furnished and with well kept and cosy beds. It has one tastefully furnished parlor, one sitting room, a large dining room, a bar containing the best brands of domestic and imported cigars and soft drinks, also office and reading room. The menu contains all the delicacies of the season, as well as the more substantial, while the *cuisine* is all that could be desired. Employment is furnished to seven courteous and attentive assistants. The hotel is lighted throughout with gas, and is under the personal supervision of the proprietor, Mr. Lighthart, a gentleman well qualified for the position, being a good executive and careful of the comfort of guests. He was formerly clerk at the Garner House for three years, and at an hotel in Windsor. The rates of the house are \$1.25 and \$1.50 per day, and special terms are made to commercial men and theatrical troupes.

**S. C. Bogart, Livery and Sale Stable, Wellington Street.**—One of the largest livery stables in Chatham is that of Mr. S. C. Bogart, which is situated



on Wellington Street, opposite Market Square. This stable is a neat and substantial brick structure, two stories in height and 30x150 feet in dimensions, with all modern conveniences, and being admirably adapted by proper ventilation, drainage, etc., for the care of horses. It has facilities for boarding 90 horses. In the livery department Mr. Bogart has six horses, five top buggies, five open buggies and a number of sleighs, etc. Parties wishing to board their horses can find no better place in Chatham for this purpose than here, because Mr. Bogart is a Veterinary Surgeon, having graduated from the Ontario Veterinary College in 1884, and has a thorough knowledge of the diseases and ailments of horses and their anatomy, etc., and is properly qualified to treat all cases. Horses are also bought and sold here, and parties having any to dispose of or wishing to buy will find it to their advantage to call upon this gentleman. Mr. Bogart is a native of Canada, and a painstaking, industrious and enterprising gentleman, and during the two years he has conducted this business has made a success of it. Mr. S. C. Bogart makes a speciality of horse dentistry, having special facilities and machinery for cutting and extracting horses' teeth.

**H. A. Patterson & Co., Lumber and Coal, Queen Street.**—The above mentioned firm are the largest lumber and coal dealers in the western peninsula, and started their business only eight years ago. During that time, by strict attention to business, integrity and good judgment, they have built themselves up a splendid trade. They deal in nothing but the best of lumber, and their experience and general knowledge of timber has been worth many hundreds of dollars to their customers in the past. Their yard and office are situated on Queen Street, near G. T. R. station, with two other yards at foot of Victoria Avenue and Fifth Street Bridge, North Chatham. The planing mill, on Gray Street; the coal offices, corner Queen Street and Fifth Street Bridge; and the docks, at the foot of Pitt Street and Victoria Avenue; telephonic communication is maintained between the different offices and yards, which, combined, cover over six acres of ground. In the yards will be found the best qualities of lumber, laths, shingles, cedar posts and dressed flooring and siding. Builders and others have long since understood that they may be sure of the quality of the material they are putting in the houses when they patronize this concern. In the planing mill all kinds of builders' materials are manufactured, including sash, doors, blinds, base, mouldings, sheetings, etc., and a speciality is made in inside and outside blinds, and walnut and cherry woods. In the planing mill all the latest and most improved wood-working machinery is in use, driven by a 40 horse-power engine. The number of hands employed throughout the different departments averages between 30 and 35, while the trade extends throughout the western peninsula and Manitoba, excellent facilities for shipment being furnished by water, by way of the Thames, and by rail. The annual local output of coal averages 3,000 tons, besides shipments to other towns, and that of lumber over 4,000,000 feet, and 3,000,000 shingles. This shows in plain figures what an extensive business is conducted by this leading concern, which is entirely attributable to the energy, enterprise and executive ability of the proprietor, Mr. H. A. Patterson, who, though comparatively a young man, controls one of the largest commercial enterprises in Chatham. He is a public-spirited gentleman, and is held in the highest esteem by the community, and is the present honored Mayor of the town.

**R. C. Burt, Chemist and Druggist, 18 King Street East.**—The business of the pharmacist is one requiring a great amount of care and well directed study to prevent any possible mistakes in the compounding of prescriptions or handling of drugs. Among the most competent and popular druggists in Chatham must be classed Mr. R. C. Burt, whose drug store is located at No. 18 King Street East, where he has been established since 1878. The premises occupied are 12x58 feet in dimensions, and are tastefully and appropriately fitted up for all the requirements of the trade. Here a full line of drugs and chemicals of the finest quality is kept, including proprietary medicines of acknowledged merit and reputation; also fancy and toilet articles, perfumes, domestic and imported soaps, and all other articles usually to be found in a first-class drug store. Mr. Burt is a gentleman of much experience in his line of business, and graduated from the Ontario College of Pharmacy in 1876, and has succeeded in building up an excellent custom that embraces both town and country. Mr. Burt is a taxidermist of wide experience, and birds, animals or pets of any description,

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are stuffed and mounted in the most artistic manner, yet keeping their life-like appearance. He gives employment to one competent assistant. Mr. Burt is a native of Canada, and a gentleman much respected in the community, and gives special and personal attention to the compounding of all physicians' prescriptions.

**A. J. Wilson, Dealer in Staple and Fancy Dry Goods, Clothing, etc.**—There are few branches of industry in any community of more importance than that of clothing. The untutored savage may revel in the possession of a parasol and a bland smile, but civilized people are more particular and must adapt their clothing to the requirements of climate. Among those who are prominently identified with the dry goods trade in Chatham is Mr. A. J. Wilson, who has been established in that line for the past 14 years, and during that time has built up an excellent and ever increasing custom, which extends throughout the town and sections of the surrounding country. The premises occupied are 20x90 feet in dimensions, with roomy basement. The store is neatly fitted up, and well arranged for the display of the large stock carried therein, which consists of full lines of staple and fancy dry goods of the latest fashions, and best fabrics in the leading markets of Canada and Europe; also a full assortment of hats and caps and gents' furnishing goods, in all the novelties of the season. There is also a clothing department for both ready-made and custom work. In custom tailoring Mr. Wilson gives constant employment to one skillful cutter and eight assistants; anyone ordering custom work from him will be guaranteed good workmanship and a first-class fit. Men, youths and boys can be well "suited," and at prices that defy competition. Employment is furnished to four competent and obliging clerks, who make it a pleasure to show goods. Mr. Wilson, the proprietor, is a native of England, and came to this country at an early age. He is an enterprising and industrious business man, and thoroughly understands the wants of the public in his line, and caters to it.

**S. Backus, Saddlery and Harness, 117 King Street.**—There is not a better illustration of the growth of the country in development surrounding the town of Chatham than the volume of business that is transacted in the saddlery line, especially by Mr. S. Backus, whose premises are located at 117 King Street. Eleven years ago the business was founded by Mr. Backus, and has constantly grown and developed in proportions, and the business done in 1886 was largely in excess of that of 1885. The premises occupied, which are handsome, large and commodious, are 28x80 feet in dimensions, where employment is given to seven skilled workmen. His stock of saddlery, horse clothing, whips, stable utensils, etc., is very large and complete and of the best quality of material and finish. Mr. Backus also manufactures extensively on the premises single and double harness of every description and other leather goods, which are not surpassed by those of any other manufacturer in Canada. Mr. Backus' lines are complete in every respect. Besides the saddlery he carries a very full stock of trunks, valises, satchels, etc., from which the most fastidious can readily make selections at moderate cost. Mr. Backus is a native of Canada, and has built up his excellent trade by perseverance, enterprise and sterling ability, and the community rejoice in his well merited success.

**Powell & Davis, Chemists and Druggists, Garner House Block.**—There is no branch of commercial industry requiring more care and attention than that of the pharmacist. The slightest error



might result in death or serious consequences, so that experience as well as careful and proper training are necessary to ensure the best results. Among those having these requisites is the firm of Messrs. Powell & Davis, who have been established in business over twelve years. The late Mr. Powell, who died about three and a half years ago, graduated from the Ontario College of Pharmacy in 1872, and Mr. Davis, who now conducts the business under the old title, graduated in 1873. The premises occupied, which are centrally located for business in the Garner Block, are 18x60 feet in dimensions, and are fitted up with remarkable taste and richness, and are well stocked with a large and splendid assortment of drugs and chemicals, imported soaps and perfumes for the toilet, fancy articles, and all such other articles as are usually to be found in a first-class drug store. A specialty is made of the prescription department, over which Mr. Davis personally superintends, all the most modern appliances for the prevention of mistakes being used. Employment is furnished to three assistants, who are competent and careful. They do an extensive jobbing trade throughout the country and adjoining countries. They are the only manufacturers of the celebrated Powell's "Cough Syrup," Sarsaparilla, and Burdock and Powell's "Liver Pellets." They also supply the grocery trade with the choicest of essential oils and other requisites such as a first-class grocery always carries. Mr.

Davis is a native of Canada, and is a gentleman who largely enjoys the confidence and esteem of the community.

**W. H. Harper**, Ticket Agent, Bell Telephone Office, 90 Fifth Street.—"Hello! hello!" Such is the exclamation that has been universally adopted in "calling up" on the telephone; why it did not happen just as well to have been "Ah, there!" our greatest scientists cannot tell, though after ages may clear the matter up. But, hello! what this article intends to say is, that Mr. W. H. Harper is manager



of the Central office of the Bell Telephone Company in Chatham, and from all reports the service given is excellent, the utmost care being taken to give prompt service and immediately remedy all defects in apparatus as soon as they may occur. If all towns and cities gave as good service as that of Chatham, the final vowel would not be so often left off the exclamation. Mr. Harper is also agent for the Canadian Pacific Railway Company, and the White Star Line, State Line and other lines of steamers of well-known repute crossing the Atlantic. He has been established in the business in Chatham for the past 11 years, and was for several years agent of the Dominion Telegraph Company. He is a gentleman well qualified for the position he holds, possessing urbanity, enterprise and ability. He is held in the highest estimation in the community. He does the largest Insurance business in Chatham, and is agent for the Liverpool & London & Globe, Scottish Union & National, Western Assurance Company, Canada Life and other first-class insurance companies.

**Robert Cooper**, Books and Stationery, 108 King Street West.—Holding a prominent place among the old established houses which are located on King Street West, Chatham, is that of Mr. Robert Cooper, dealer in books and stationery. This business was established twenty years ago by that gentleman. From its inception the business has gradually advanced and extended, keeping abreast with the progress of the town and its development. The premises occupied are 20x65 feet in dimensions and two stories in height. Here a full stock of books of standard and general literature in different bindings, blank books for counting house, school and home use are to be found, besides commercial stationery and ladies' note, fancy articles, pen wipers, paper weights, etc., in endless variety from which to choose. Mr. Cooper gives employment to two assistants in the conducting of his business, which extends throughout the town and country surrounding. He is a native of Canada, and is a knowledgeable gentleman of sterling business qualities, who has, by strict attention to all details and a thorough knowledge of the requirements of the public, ever anticipated and supplied them.

**Reid Bros. & Co.**, Gents' Furnishers and Merchant Tailors, 95 King Street.—The character and volume of patronage accorded to a business firm is a sure test of its merits, and prominent among those concerning whom this is a sure criterion is the firm of Reid Bros. & Co., whose large establishment is so centrally located at No. 95 King Street. Mr. J. R. Reid is a native of Ireland, while his sons are Canadians. Their premises are 24x80 feet in dimensions and three stories in height, and are adapted for the proper display of the splendid assortment of the choicest imported fabrics, fine cloths and suitings, English, Scotch and Irish tweeds, pants patterns, etc.; in fact, the finest assortment of goods from which the most fastidious can be "suited." This firm has achieved, since its inception in 1865, an enviable reputation for the accuracy of fit, perfection of finish, and stylish elegance of all garments leaving their establishment. They bring to bear a judgment, taste and ability rarely equalled, while their facilities for the prompt fulfillment of orders are unsurpassed, employing as they do from 20 to 25 skilled cutters and assistants. To those desiring the highest grade of custom tailoring Messrs. Reid Bros. & Co.'s establishment commends itself as one that can be implicitly relied on to furnish faultless garments, that shall in a word rank superior in all respects. In connection with the merchant tailoring, there is a department devoted to the sale of hats and caps of the latest style and novelties and finish from the home and foreign markets. Also a splendid stock of gents' furnishings, with many new and choice designs in gents' neckwear, hosiery, etc. Their goods are ordered from all parts of Canada and the United States, and as far as Winnipeg, Manitoba. Their annual sales amount to \$25,000. Mr. J. B. Reid is a man possessed of rare executive abilities, and it is due to his untiring energy and perseverance that the business ranks as high as any. This store would do credit to any metropolitan city. Chatham can well feel proud in having in her midst a man possessed of such indomitable pluck and courage, for through him Chatham has become possessed of a street railway, which is a boon to the travelling public, and of which Mr. Reid is President.

**L. Nichols**, Dentist, King Street.—The art of dentistry is of much greater antiquity than many people suppose, a statement which is proved by the fact that lately in exhuming some curiosities from an Etruscan grave in Tuscany, a false tooth was found in the head of one of the skulls, it had been banded with gold, and attached to the other teeth. This grave dated back to the 5th or 6th century, B.C. Among those prominently engaged in the art of dentistry in Chatham is Mr. L. Nichols, whose dentist rooms are located on King Street, nearly opposite the Garner House. This gentleman has been established in business for the past 10 years, and has created an excellent practice, which embraces both town and sections of surrounding country. Mr. L. Nichols is a graduate of 1875 of the Ontario College of Dental Surgeons, of Toronto, and is an expert at his profession. His rooms, which are large and convenient, are tastefully furnished and fitted up, and contain all the latest and most improved appliances known to the profession. Mr. Nichols is a native of Dublin, Ireland, and has been a resident of this county for over 26 years; he is a gentleman of much study, and is considered one of the best dental surgeons in Western Ontario.

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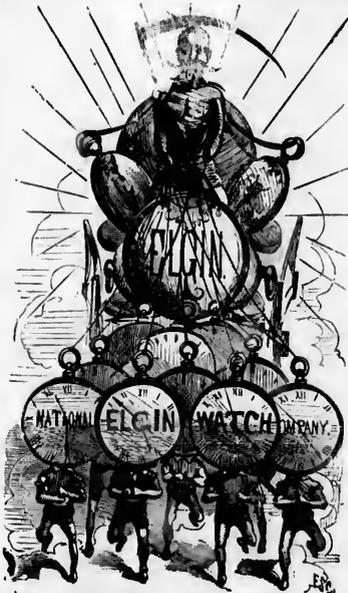
**F. Jacques**, Dealer in Harness, etc., also Sole Manufacturer of Patent Buggy Neck Yokes, Scane's Block, 29 King Street.—There are several houses in Chatham engaged in the manufacture of harness, prominent among the number being Mr. F. Jacques. This gentleman established his business three years ago, and by energy, steady perseverance and ability has built up a good trade. The premises occupied, which are located in Scane's Block, 29 King Street East, are 13x60 feet in dimensions. This house manufactures all kinds of single and double harness, which for lightness, quality of material and durability, cannot be surpassed by any other house in Western Ontario. Mr. Jacques is the patentee and manufacturer of the F. Jacques' Pat. Buggy Neck Yokes, which replaces the leather with malleable iron part around the wood, and clamping the leather "eye," and it is the best article for harness makers to use, instead of the old-fashioned style of putting the leather around the neck yoke, by which they can save in stock enough to pay for more than the difference in the cost of iron, thus obviating the wear and tear of the old style leather, and these can be refilled with the leather "eyes" whenever necessary. They are sold either wholesale or retail. A large stock of whips, harness, headstalls, etc., also trunks, is always carried at the lowest prices. Employment is furnished to two competent workmen throughout the year. Mr. Jacques is a native of Canada, and is a practical harness maker and an active business man, who is much respected by all who know him.

**John Downie**, Hardware, Carriage Goods, etc., 44 King Street E.—Among the old established and most reputable houses in the hardware trade in Chatham none holds a more prominent place than that conducted by Mr. John Downie, which is located at No. 44 King Street East. This business was established 22 years ago, and has ever since enjoyed a large share of the public patronage, steadily increasing in volume year by year. The premises occupied, which are large and commodious, and specially adapted for the business conducted, are 22x100 feet in dimensions. Here is contained a very large and excellent stock of heavy and shelf hardware, consisting of bar iron, steel, carriage goods, edge tools, shelf goods, cutlery, etc. Employment is furnished to three competent assistants, and the trade of the house extends throughout the town and the surrounding country. Mr. Downie is a native of Scotland, and has resided in this country since early youth. He is a gentleman appreciated in the trade for his habits of business rectitude, liberal methods and persevering energy, and holds the respect and esteem of all who know him.

**Jas. H. Oldershaw**, Wholesale and Retail Dealer in Lime, Cement, Plaster, etc., two doors west of the King Street Elevator.—There is no more important branch of industry carried on in this country than that which is devoted to the manufacturing of or dealing in lime, cement, sewer pipes, etc. In all building operations these articles are of paramount importance; in fact, buildings could not be erected without the first two mentioned at least, except it might be a log cabin. Among those holding a prominent position in dealing in such articles must be mentioned Mr. James H. Oldershaw, whose premises are located two doors west of the King Street Elevator. This gentleman has been established in the business for the last five years, and which since its inception has steadily increased in extent and im-

portance. The office and yard on King Street West occupy a space 80x300 feet in dimensions. Besides this he owns and operates a lime kiln, which is located across the Thames. He is a wholesale and retail dealer in lime, cement, plaster, sewer pipes, plaster ornaments for cornice and centre-piece ornamentation; also stone, sand, hair, etc. He gives employment to four men in the different departments. He does an excellent local trade, which is constantly increasing. Mr. Oldershaw was born in England, and came to this country when only 12 years of age. He is a member of the town council, and is a gentleman held in the highest estimation by all who know him.

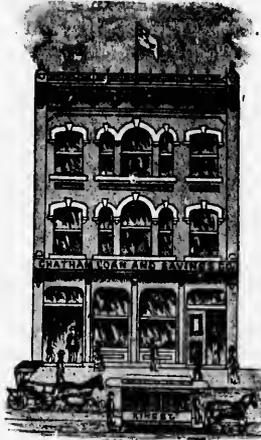
**E. D. Jordan**, Dealer in Watches, Clocks and Jewellery, 61 King Street East.—The well-known and popular jeweller, establishment of Mr. E. D. Jordan is eligibly located on King Street East at No. 61. Mr. Jordan has now been successful as a



business man, and he is practical and skilled as a watchmaker and jeweller. The store is neatly arranged and fitted up with plate show cases, and contains as fine an assortment of jewellery as is to be found in the city; also gold and silver watches, of both European and American manufacture, silver-plated ware, clocks, and a great variety of useful and fancy articles suitable for all occasions. Watch and clock repairing receive prompt attention, also repairing jewellery, which is always executed in the best manner and guaranteed substantial and durable. The premises occupied by Mr. Jordan are large and commodious, being 22x108 feet in dimensions, where employment is furnished to two skilled assistants. Mr. Jordan has been established in business for over

12 years, and since the inception of the same it has steadily and constantly increased in extent and importance, now receiving custom from both town and country. Mr. Jordan is a native of Canada, and is well and favorably known to the whole community, and is held in high esteem as an honorable business man and upright citizen.

**The Chatham Loan and Savings Co.,** S. F. Gardiner, Manager, King Street, Chatham.—Prominent among the leading loan and savings companies of the western peninsula of Ontario is the Chatham Loan and Savings Company, which was incorporated in 1881. It is the only loan company



in the town, and advances money on mortgage security on real estate and debentures at the lowest current rates of interest. The authorized capital of the Company is \$1,000,000, and the subscribed capital is \$313,400. The assets, including mortgages on real estate, cash and offices, etc., are \$225,057.60; the liabilities deducted are \$166,230.19, leaving the surplus assets at \$58,818.41, which are as follows: Capital stock, \$57,818.41; reserve fund, \$1,000. This was the statement as made at the meeting of the Company on December 31st, 1886. At the meeting on December 14th, 1886, a dividend of 7 per cent. per annum was declared, showing that the business of the past year was as prosperous as any preceding. According to the rules of the Company the borrower can obtain his money on day of application if the title is satisfactory; money is always loaned at the lowest current rates, and the rate stated clearly in the mortgage, rendering borrowers can arrange to pay off loans at any time, which pays the highest current rates of interest on all deposits, which is paid half yearly, and is the only savings bank of the kind doing business in Chatham. By law the depositors have the first lien on the assets of the Company, thus securing to the depositors absolute safety. The Board of Directors is as follows: Judge Bell, President; T. H. Taylor, Vice-President; Edward Harris, London; Wm. McKeough, H. F. Cuming, Thomas Stone and James Gardiner, all of Chatham. The Solicitor is Thomas Moffat, Esq.; the Bankers, Canadian Bank of Commerce; Manager, Mr. S. F. Gardiner. Under the management of so able a financier as Mr. Gardiner the Company may rest assured of success, and the depositors of absolute safety.

**G. K. Atkinson and W. E. Rispin, General,** Banking, Insurance, Railway and Steamship Agents, 115 King Street.—Among the important industries in any business community is that operating in finance and insurance. Money is at all times all powerful, and insurance is a safeguard to property and business. This is a fact acknowledged by all; the only question to be solved is where to place the insurance. Messrs. G. K. Atkinson and W. E. Rispin, whose office is located at 115 King Street, are gentlemen well known in business circles in the western peninsula, having been established for 15 years. These gentlemen represent some of the best companies doing business in Canada; among the number for which they are agents may be mentioned the Queen, Northern, Royal, London & Lancashire, Gore District, Glasgow, London, British American, Royal Canadian, Phoenix of London, Agricultural, North American, Sun Life, British, Foreign and Marine, and the Royal Canadian Marine. The above companies are solid and reliable institutions, and Messrs. Atkinson & Rispin will give full information with regard to rates, etc., which, in connection with these companies, will be found as low as the lowest. This firm also negotiates loans upon mortgages, charging the lowest rate of interest, without any charge for commission to the borrower. Since the admission to partnership of Mr. Rispin in January of the present year, another department has been added to the business. The firm now act as general railway agents, while they are also agents for the Cunard, Inman, White Star, Red Star, North German Lloyd, Allan, Dominion, Anchor, National and State lines of steamships, all well-known Atlantic lines, plying between this continent and Europe. Mr. Atkinson is a native of Canada, and a gentleman of large experience in business matters, and was Councillor for three years, giving the best of satisfaction in that position, while he is held in high esteem by all. Mr. Rispin was also born in Canada, and is respected in business and social circles.

**Thomas Stone, Dry Goods, Carpets, etc.,** 58 King Street East.—If "old age is honorable" then assuredly the business conducted by Mr. Thomas Stone in dry goods, carpets, etc., is honorable. This store was started in Chatham 34 years ago. Thirty-four years of an honorable business career is something of which to be proud, and no doubt the townspeople of Chatham feel a just pride in their pioneer dry goods merchant. The premises at present occupied at 58 King Street East are 24x110 feet in dimensions and two stories in height. The stock carried consists of staple and fancy dry goods of every description, laces, hosiery, woollens, winceys, etc., in all the latest novelties; also an elegant stock of millinery from which to select. On the second floor will be found a very large and choice stock of Brussels and tapestry carpets, unions, etc., and oilcloths in endless variety of patterns. Employment is furnished to 14 capable assistants in the different departments. The trade conducted by this house embraces all sections of the town and surrounding country, and the business this year was considerably ahead of last, which speaks well for the manner in which it is conducted. Mr. Stone is a native of Brockville, Canada, and is a gentleman of great force of character, liberal in his ideas and with a great love of the town's interests at heart. He is held in the highest esteem by all in the community, and has been a member of the Board of School Trustees for years.

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**Charles Northwood**, Public Elevator and Pot and Pearl Barley, King Street West.—The business conducted by the above named gentleman is one of great importance and benefit to Chatham. Mr. Charles Northwood started in the grain business in this town in 1865, and has been constantly increasing and in 1879 he built the largest grain elevator on the banks of the river Thames, not far distant from the new post office. Grain is brought to this town in and this elevator has proved a great benefit to grain other shipment. The elevator has a capacity of 60,000 bushels. Besides the elevator, Mr. Northwood does a very extensive business in the manufacturing of pot and pearl barley, the annual output being over 20,000 bushels, selling throughout the Dominion and Lower Provinces. His manufactory is fitted up with all the latest and most improved machinery and appliances, and a 40 horse-power engine is used. Mr. Northwood gives employment to 6 competent hands throughout the year. He is a native of Chatham, and a gentleman who has won the respect and esteem of all who know him. He was for one year a member of the Town Council, but was obliged to refuse re-nomination on account of the pressure of his private business interests.

**James Whan**, Dry Goods, Boots and Shoes, etc., Auction and Commission, King St. E.—One of the special features of the commercial industries of Chatham is that carried on by Mr. James Whan at King Street East, which is the selling of dry goods, boots and shoes, fancy goods, toys, etc., by auction and on commission. The business is one of great convenience to the public both from the buying and selling point of view. Those having a surplus stock of any goods in the line mentioned can have them disposed of by Mr. Whan, by either public or private sale, by paying a slight commission on the prices obtained, while others wishing to buy can do so here to the best advantage. Mr. Whan has had eleven years' experience in the business, and understands its every detail. The premises occupied are large and spacious, being 20x90 feet in dimensions, and employment is given to 2 competent assistants. A large stock of goods in the various lines of staple and fancy dry goods, boots and shoes, fancy goods and toys is always carried, and those not wishing to attend the public sale can do so by private bargain at auction prices. One of the special features of Mr. Whan's business is the buying and selling of land, while every attention is given to mortgages and Chan- cery sales, farm stock and household goods. Mr. Whan is a native of Canada and a gentleman highly respected, and has served in the Town Council.

**Andrew Hayward**, "The Liverpool House," Family Grocer, 83 King Street West.—Prominent among the leading grocery stores in Chatham is that conducted by Mr. Andrew Hayward, which is located at No. 83 King Street West. This magnificent establishment, which would do credit to a metropolitan city, is 30x80 feet in dimensions, with a warehouse for storage in the rear 40x60 feet. The store is fitted up in a very handsome manner, and suitable for the business conducted and known as "The Liverpool House." A very large and complete stock of choice staple and fancy groceries and provisions is carried, consisting of the choicest brands of teas from China and Japan, fragrant coffees from Java, Rio

and Mocha, pure condiments, table delicacies, hermetically sealed goods, flour, butter, cheese, sugar-cured hams and all other articles usually kept in a first-class grocery establishment. Mr. Hayward handles nothing but the very best class of goods, and whatever he guarantees is absolutely pure. The business has been established for the past 16 years, Mr. Hayward succeeding Mr. A. G. Maas. The trade of the house is derived from the leading families of the town as well as the general public, both in town and sections of surrounding country. Employment is furnished to six competent and courteous assistants, and one horse and wagon is used in the delivery of goods to customers. Mr. Hayward is a native of England, and is one of Chatham's representative business men, who is honored and esteemed in both the business and social circles of the community.

**A. M. Rolls**, Cigars, Billiards and Pool, King Street East.—"All work and no play makes Jack a dull boy," is an old adage and a true one, and from a hygienic point of view also recreation is necessary to "tone up" the body as well as the mind. To those engaged in sedentary employment there is nothing so invigorating to the mind, so "unbending" after the cares of the day, as a quiet game of billiards or pool, accompanied by a good cigar. To those who desire such recreation there is no place better suited than that kept by Mr. A. M. Rolls, which is centrally located on King Street East, nearly opposite the Opera House. This business has been running



for a good many years, the present proprietor having succeeded Mr. K. Gregory five years ago, the latter gentleman having had it for a number of years previously. The cigar store, which is in front, is 18x20 feet in dimensions, with two handsome plate-glass show windows, in which there is a good display, the store being also tastefully fitted up with suitable fixtures. A large stock of imported and domestic cigars and tobaccos is constantly kept in hand, along with an excellent assortment of smokers' articles. In rear is the large billiard parlor, being 38x80 feet in dimensions, and containing six pool and five billiard tables of the latest and best manufacture. The parlors are well lighted and comfortable, and perfect quiet and decorum is constantly maintained. Employment is furnished to four assistants. Mr. Rolls, the proprietor, is a Canadian by birth and an excellent business man, thoroughly understanding the requirements of the public and ably catering to them.

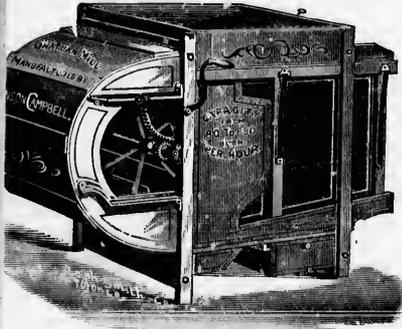
**Geo. E. Young**, Family Grocer, 60 King Street East.—Nothing so betokens the thorough business man as the manner in which his stock and store are kept, and a fair idea of the amount of business done can be truthfully judged in this manner. Go into a grocery store and see fly specks over everything and dust on the counters and you may have to look around to find the proprietor asleep somewhere. Go

into the grocery store of Mr. Geo. E. Young, at 60 King Street, Chatham, and observe the brass scales that shine like polished gold, and the "brand new" appearance that everything has, and you may be sure that goods are not kept long in his establishment, but are being turned over constantly. There is genuine business being done there, and such is the case. The premises occupied are 24x120 feet in dimensions, handsomely fitted up, with a place for everything and everything in its place. The stock carried consists of the choicest brands of China and Japan teas, fragrant coffee, delicious pure spices, hermetically sealed goods, provisions, etc. Four clerks and a team are kept constantly busy attending to customers and delivering goods through the town and surrounding sections of country. Mr. Young is a native of Canada, and it is needless to say what sort of a business man he is after 22 years of success. He is esteemed and honored by all who know him.

**Fanning Mill Factory, Manson Campbell,** corner Adelaide and King Streets.—The inventive genius of this progressive age has found one of its most fertile fields in devising implements designed



to lighten the labor of the agriculturist, and the progressive farmer of to-day is provided with machines which, to a very great extent, relieve him from heavy manual labor. Among those houses which have done much to bring about this state of things in one particular line is the Fanning Mill Factory of Mr. Manson Campbell, which is located at the corner of King and Adelaide Streets. This business was established 17 years ago, and has made wonderful strides forward in that time. As the name



implies, the article of manufacture is fanning mills for cleaning grain, and those made by this house may now be found in use throughout the Dominion. In

reply to our reporter's query, "How do you find business this year?" the prompt reply was given, "Splendid, the best year we ever had." This tells its own story. The premises occupied for the works are 50x150 feet in dimensions and two stories in height, where 25 skilled and competent workmen are kept constantly employed. During the past year the output of machines manufactured reached the immense number of 1,840, and from present indications the output next year will be in excess of that number. All the requisite wood-working machinery of the latest and most improved kind is in use, and is driven by a 35 horse-power engine. Mr. Campbell is a practical workman and a thorough business man, who by his own industry and ability has achieved this enviable success. He is a native of Canada, and is a gentleman held in the highest esteem in the community.

**Bridges & Trato, Painters and Paper-hangers,** Fifth Street.—The business conducted by the above mentioned firm was established five years ago by Mr. Bridges, who continued it alone for four years, and formed a copartnership with Mr. Trato one year ago. The premises occupied, which are located on Fifth Street, north of the Thames bridge, are 25x30 feet in dimensions. Here a full and choice stock of imported French and English wall-papers, friezes, dados, cente pieces, as well as oils and paints, are carried. The firm furnishes employment to four competent and skillful workmen throughout the year, executing all kinds of house painting, decorating, graining, paper-hanging, oil finishing, kalsomining, glazing, lead light work; also sign printing, designing and executing window shades. A specialty is made of fresco and scenic painting, to which every attention is devoted, as well as landscape and portrait painting. Messrs. Bridges & Trato are prepared to take contracts in all the above constructive or ornamental branches, and to execute all work in town or country on short notice. The work in all departments done by this house is of the very best, and is not excelled by any other house in the town. Mr. Bridges, the senior member of the firm, is a native of England, while Mr. Trato was born in Germany. Both gentlemen are practical workmen, and are adepts at their trade, their services being much sought after by the community.

**A. Macfie & Co., Cotton Batting Mill,** King Street East.—There are many manufacturing industries in Chatham which have conducted to the importance of the town from an industrial standpoint apart from its mercantile interests. Among those worthy of special mention is the cotton batting mill belonging to Messrs. A. Macfie & Co., and which is situated on King Street East. The mill, which is a two-story frame structure, is 50x107 feet in dimensions, with a warehouse outside the same used for storage purposes. The mill has a capacity for turning out 100 cases of cotton batting per week, there being 12 competent hands employed in its operations. The mill consists of one picker, one large lapper and eight cards, and all the latest and most improved appliances. The engine which is used for motive power is a 15 horse automatic with 20 horse-power boiler. The engine was built by Leonard's of London, Ont., and is a perfect beauty, running with an ease and noiselessness equal to the celebrated Armstrong & Simms', of Providence, R. I. The trade of the mill is entirely wholesale, and extends throughout the entire Dominion, the principal shipping

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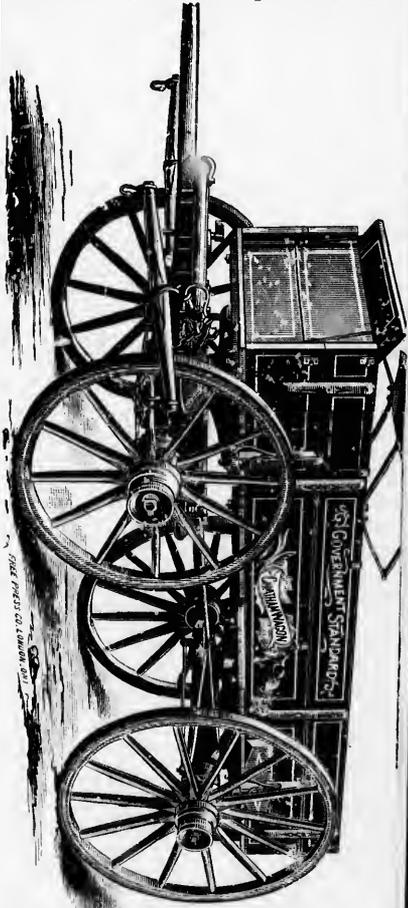
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points being Quebec, Montreal and Toronto. The business at present being done is excellent. The members of the firm consist of Mr. A. Macfie, who is the Manager, and Mr. William Heald and Mr. Wm. Robinson of Owen Sound, the two latter gentlemen being special partners. Under the control of so able a manager as Mr. Macfie the business of the mill cannot fail of being entirely successful.

**W. Berhorst, Merchant Tailor, Taft's Block, King Street East.**—'Tis said that "woman unadorned is adorned the most," and however true that may be in her case it by no means holds good in the opposite sex. Man, unless he is becomingly dressed, is not in every case taken at his proper worth. He is in a large measure dependent upon his tailor for the world's estimation of him. Among the merchant tailors in Chatham who hold a prominent position in their line for excellence of workmanship is Mr. W. Berhorst, whose establishment is located at No. 20 King Street East, in Taft's Block. The business he conducts was established eight years ago, and since its inception he has built it up to a prominent position. The premises occupied by him are 20x50 feet in dimensions, where employment is furnished to eight skilled hands in the production of stylish garments which, for fashionable cut and perfection of fit and workmanship, are not surpassed by any other house in town. Mr. Berhorst carries a large stock of native and foreign cloths from which to select, and the prices he charges are the most reasonable that can be found. He is a native of Germany, and is a practical cutter, and thus can guarantee all work which is turned out of his establishment. As a business man and a citizen Mr. Berhorst is held in the highest repute.

**Chatham Manufacturing Company, D. R. Van Allan, Manager, Head Street.**—The largest and most important industry in Chatham, and one that has done more to contribute to the development of the town than any other industry, is the Chatham Manufacturing Company, manufacturers of waggons, carts, ship planks, etc. This Company was established in 1882, and the following are the officers of the Company: President and Manager, D. R. Van Allan, Esq.; Vice-President, William Ball, Esq.; Secretary-Treasurer, George E. Ireland, Esq. The works consist of several substantial and handsome brick structures, of which the following are the dimensions: Main building, 100x150 feet in dimensions and two stories in height, of brick, with two wings, making the building equal to 40x300 feet; paint shop, 30x120 feet in dimensions, 1 1/2 stories in height; and detached building, 40x80 feet and 1 1/2 stories in height; foundry, 20x60 feet in dimensions and one story in height, brick; gang ship plank mill, 24x120 feet in dimensions and two stories in height; hand saw mill, for sawing short logs, 35x70 feet in dimensions, which is a two-story frame building; and lastly the business office, which is an octagon-shaped building with battlemented corices, giving it the appearance of a miniature fortress. In the different departments a complete assortment of the necessary wood-working machinery of the latest and most improved designs is in use. In the main building there is a 75 horse-power engine, in the band mill one of equal capacity, and in the gang plank mills, two engines, one of 40 the other of 20 horse-power. Employment is furnished on an average to 125 skilled and capable workmen, the number being frequently increased to 150 and over. This is the largest manu-

factory of the kind in the Dominion, and its products have a high and wide-spread name for excellence of quality, both of material and finish. The waggons, which are known as the "Chatham Waggon," have a sale throughout the entire Dominion, and arrangements are being effected for their shipment to Australia. The dump carts and sleighs also have a



Dominion sale. The ship plank, which is lumber sawn in various thicknesses, as may be required by ship builders, by "gang saws" (saws fixed in one frame from 5 to 20 as required), which saw the lumber into planks at one time going through. This gang plank is shipped all over the Dominion, State of Maine, Boston, New York, Newburg, Buffalo,

Detroit and other places. The average annual output of the concern is 1,000 Chatham waggons, 100 dump carts and 200 sleighs, and about 1,000,000 feet of ship plank, and 1,500,000 to 2,000,000 feet of short lumber for different uses. This is an immense output for one concern, and gives one some idea of the extent of the operations of this concern. Mr. Van Allan, the President and Manager, is a gentleman highly qualified for the position he holds, and under his management the business cannot fail of success. He is a Canadian by birth, and a gentleman held in the highest esteem in the community, and takes a lively interest in the well being of the town's affairs, and has taken an active part in carrying improvements out, having held every office in the gift of the people from School Trustee to Mayor. The Board of Directors is as follows: Samuel Barfoot, Esq., Postmaster; H. A. Patterson, Esq., Mayor of Chatham; W. S. Ireland, Esq., Treasurer of Town.

**Coltart & Neilson,** Cabinet Makers, Upholsterers, Undertakers, etc., Chatham.—In reviewing the commercial and manufacturing industries of the town of Chatham, it is necessary that more than a passing notice should be given to the old established and well-known furniture house of Messrs. Coltart,



& Neilson, which has, during a career extending over a period of 54 years, since its first inception by Mr. K. O. Smith, gained a wide popularity as well as a reputation of being one of the most desirable houses in the town to purchase furniture from. In 1872 the present firm succeeded to the business, and infused new blood into its veins. It has steadily grown in importance, and ranks as the largest as well as oldest wholesale and retail house in the town in the furniture line. The premises consist of a splendid brick building, three stories in height, 22x80 feet in dimensions, and embracing the two adjoining top floors, which are 44x80 feet in dimensions. These are used entirely as warehouses, and are stored with a very large and magnificent stock of household, office and other lines of furniture in different kinds of wood. In their manufacturing departments there is the main building—situated in rear of the warehouses, though not adjoining—which is 30x50 feet in dimensions and three stories in height, built of wood, with two frame built wings, one being 24x30 feet and two stories in height, the other, 20x30, one story. The engine room is a brick structure 20x50 feet in dimensions and one story in height. The upholstery shop is 26x35 feet in dimensions and two stories, and a building used for storage is 12x30 feet, one story. Thus it will be seen that the establishment is quite extensive. The manufactory is fitted up throughout with all the latest and most improved machinery for wood working, the same being driven by a 24 horse-power engine. Employment is furnished to 30 skilled and competent workmen. The firm also do a large undertaking business, having

all the necessary requisites, including hearses, etc., and all arrangements conducted by them prove highly satisfactory. Mr. Coltart is a native of Dumfries, Scotland, and Mr. Neilson is a Canadian by birth. Both gentlemen are eminently qualified business men, and have made a success of their business of which they may well be proud.

**F. Smith & Co.,** "The Big Four," Boots and Shoes, 26 King Street East.—The inhabitants of Chatham need not go barefooted, for there are several very superior establishments where the wants of the most fastidious can be supplied in this line. Holding a prominent place among the leaders in this industry is the firm of Messrs. F. Smith & Co., whose store is located at 26 King Street East. The premises occupied are large and commodious, and specially adapted to display the large stock of goods carried, being 24x90 feet in dimensions. Here is an



excellent stock of boots, shoes and rubbers of the best quality of material and in fashionable style and perfect fit, unsurpassed in the town. All persons can be supplied here from the most delicate lady's kid to the heavy man's kip boots, being a complete range found in stock. They purchase direct from the leading manufacturers, and can guarantee all goods sold by them, both for quality and wear. Employment is

furnished to three courteous and obliging assistants. The firm consists of Mr. F. Smith, trading under the firm name of F. Smith & Co. This gentleman is a native of Canada, and a thorough-going business man, and has been established over eight years, and succeeded in building up a trade that is creditable and profitable. He is a gentleman held in the highest estimation in business and social circles, and has also a branch store in Sarnia, Ont.

**Chicago Clothing House,** Ridley & Co., 46 King Street East.—Clothing and gents' furnishings are very necessary articles in any civilized community, and a large amount of capital is invested and help employed in its operations. During the past quarter of a century the clothing trade has gone under a complete revolution, and as handsome and well-fitting garments can now be purchased for almost one-half the price ready-made than can be purchased from the merchant tailor. Among those who are taking a prominent part in this line of industry in Chatham is Messrs. Ridley & Co., of No. 46 King Street East, where they have been established for the past two years. The premises occupied are large and commodious, being 20x100 feet in dimensions, where is carried a large stock of ready-made clothing, hats, caps and gents' furnishings of the latest styles and novelties in the home and British markets, while the prices at which they are offered defy competition. Employment is furnished to three competent assistants, the trade of the house extending throughout the town and county. Mr. Ridley is a native of Kent county, and is a thorough-going business man, who is well esteemed in the community. Mr. H. K. Ridley is the manager of the business, and is a gentleman eminently qualified for the position, having been for many years in the same line of business for himself.

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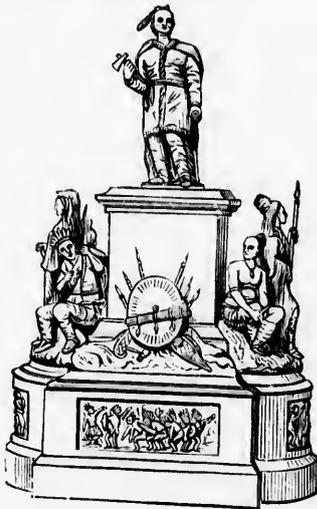
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**Kent Marble Works, P. H. Maggs, King St. West.**—In the production of monumental work the utmost skill, combined with artistic taste, must be brought into use, or the result is failure. Of course it is not necessary, were it even possible, for mercantile purposes that all engaged in sculpture should be Canovas or Michael Angelos, but there must be the eye to conceive and the hand to execute that which will be true in detail from an artistic point. Prominent among those engaged in this line of business in Chatham is Mr. P. H. Maggs, whose marble yard is located

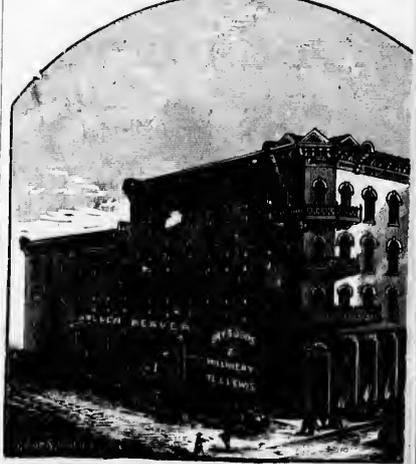


on King Street West, where he has been established for the past 10 years. The size of the premises is 22x60 feet in dimensions with yard for rough stone, with derrick located on the banks of the Thames, where the rough stone brought by vessel is unshipped and stored until required for use. The work produced by Mr. Maggs is beautiful in the extreme, displaying his ability and talents in the direction mentioned in the introduction of this article. He receives and fills orders for monuments, tablets, mantles, etc., from Windsor to Bothwell, and has a very large custom, which keeps six skilled and competent workmen constantly employed throughout the year. Mr. Maggs is a native of England, and came to this country when very young. He is an excellent workman, well skilled in his craft, and well deserving of his business success.

**Isaac Smith & Son, Merchant Tailors and Gents' Outfitters, 53 King Street.**—This popular business house has a very desirable location at No. 53 King Street East, opposite the market, which is 20x60 feet in dimensions and 3 stories in height, which makes a very handsome and commodious store, where is carried a full line of English and Canadian woollens, French cloths and also foreign and domestic tweeds, comprising all the new fashionable and seasonable patterns. Mr. Smith is a practical man and

has under engagement 22 skillful workmen and assistants. The cutting, fitting and making up of all garments is in competent hands, and good fits are guaranteed to the many patrons of the firm. Besides their merchant tailoring department, they carry a large and elegant stock of ready-made clothing, received from some of the best makers in the Dominion, also a full line of gents' furnishing goods, embracing all the latest novelties in neck-wear, hosiery, etc., also hats and caps. The stock is a large and well-assorted one from which to select, and the prices are the lowest in the market. Mr. Isaac Smith is a native of England, and is a thorough going business man with many friends in Chatham, whose interests he has served in the Town Council for many years. Mr. Smith is one of the first clothiers in Chatham, having now been established over 40 years.

**T. L. L. Lewis, "Golden Beaver," Dry Goods and Millinery, 62 King Street E.**—One of the most imposing dry goods stores on King Street, Chatham, is that known as the "Golden Beaver," conducted by Mr. T. L. L. Lewis at No. 62 on that thoroughfare. The premises occupied, which are large and commodious, are 33x100 feet in dimensions, and are



well stocked with very choice lines of staple and fancy dry goods and millinery. The interior is admirably arranged and fitted up in modern style, the surroundings being neat and tasteful and the whole presenting an inviting and attractive appearance. The basement is spacious and is used for storage of staples. Mr. Lewis is an extensive importer of dry goods and does a large retail trade. The reputation of the house for keeping not only a large but a first-class stock of the best quality of goods is well known, and upon the counters and shelves are to be found as fine an assortment of goods as is to be found anywhere. In dress goods it is not surpassed, while in cloth, dimites, blankets, laces, linen, woollen, trimmings, etc., it is not excelled. Employment is furnished to ten lady and gentlemen assistants, who are courteous and ever pleased to show goods. Mr.

Lewis is a native of Canada and is a prominent and substantial merchant and citizen, and it is not exceeding the bounds of truth to say that he is conducting a business which is not only an ornament to the city but one of the most popular, and at the same time the most desirable to deal with, having enjoyed the confidence of the public for the past fourteen years.

**W. K. Merrifield**, Real Estate Agent, and Agency for the White Bronze Monument Works, Fifth Street.—Among the new-comers in the commercial field of Chatham is the above mentioned gentleman, who established himself in his present business on Fifth Street one year ago; but it would seem that in a new and rapidly developing country like that surrounding Chatham, there should be business in the real estate line for more than those at present engaged in it, and this Mr. Merrifield has demonstrated during the short period he has been established here, for his business has been constantly and steadily increasing ever since its inception. He buys and sells real estate, and lends money on

## WHITE BRONZE MONUMENTS

ENDORSED BY  
SCIENTISTS AS  
PRACTICALLY  
Indestructible.

BETTER AND  
CHEAPER THAN  
MARBLE  
OR GRANITE.

Over 500  
Beautiful  
Designs.

Send for  
Price List &  
Circulars.



mortgages, charging the lowest rate of interest for the accommodation, while his terms are of the most liberal nature. Besides real estate, Mr. Merrifield is agent for the St. Thomas White Bronze Monument Co. for Kent and Essex counties. These White Bronze Monuments are rapidly displacing those of granite; they last longer, and the more they are exposed to the weather the better they become, the oxidizing becoming more perfect, although they are subjected to chemical oxidation before leaving the works. Mr. Merrifield will cheerfully give all information with regard to these monuments, and will show samples and plans. He is a native of Devon-

shire, England, and came to this country when very young. He is a thorough-going business man, and is highly respected. He is also agent for the Barnum & Co.'s celebrated Wire and Iron Works, who manufacture the much sought for reservoir vases, which are patented and contain a sponge in the bottom, which, by capillary attraction, draws the water from the reservoir into the earth above, thus keeping it moist, and will last for one month without refilling with water, for which they have received numerous prizes and diplomas.

**George McNaughton**, Groceries and Provisions, 35 King Street East.—The dealing in groceries and provisions is one of the most important lines of industry in any civilized community next to that of bread and meats. Among the later comers in this branch of trade in Chatham is Mr. George McNaughton, who established his business one year ago. The premises are located at No. 35 King Street East, and are 13x75 feet in dimensions. These are neatly and suitably fitted up for the requirements of the trade. The premises are well stored with full and choice lines of the choicest brands of teas from Japan and China, fragrant coffees from Java, Rio and Mocha, pure table condiment, table delicacies, hermetically sealed goods, flour, pure sugars, provisions, etc. Mr. McNaughton makes a specialty of keeping nothing but the very best quality of goods in stock, depending upon small profits and quick sales to build up his business. This certainly is the true policy, and one that is already beginning to tell, for his business is increasing steadily and regularly every month. Mr. McNaughton gives employment to three assistants in the conducting of his business, and uses one team for the delivery of goods to customers in town and country. Mr. McNaughton is a native of Canada, and is an active, persevering and enterprising business man, and one who combines all the elements of business success.

**Frank L. Lanagan**, Merchant Tailoring, Gents' Furnishings, 82 King Street East.—The merchant tailoring establishments of Chatham are noted for turning out as well-fitting and stylish garments as can be found anywhere. Among those who have a high reputation in this respect is Mr. Frank L. Lanagan, whose premises are located at No. 82 King Street East, and are 20x75 feet in dimensions. It has been the aim of Mr. Lanagan, during the five years he has been in business, to produce nothing but first-class garments. The making of gentlemen's wearing apparel to order by measure is one of those arts that requires for its successful prosecution the highest degree of artistic skill in every department of the business. Possessing a thorough practical knowledge of the trade, Mr. Lanagan guarantees all garments made by him to be perfect in fit and finish. On the premises are always kept in stock the finest imported fabrics from the principal looms of Europe, embracing suitings, coatings, trouserings, overcoat goods, and of the latest patterns and highest qualities. Ten skilled workmen are furnished employment, and the specialties of the house are correct styles, elegant fits and precise garments. The business is conducted upon a plan that has for its basis the fostering of the interests of customers. Mr. Lanagan is a native of Canada, and is a gentleman of thorough business habits and highly esteemed by all who know him.

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## TOWN OF SIMCOE

**O. R. Perry, Photographer, Norfolk Street.**—Holding the leading place in the photographic business in Simcoe, Mr. G. R. Perry has kept abreast of the times in all the improvements that have been made in the photographic art during the past 14 years in which he has been established. His studio, which is elegantly located on Norfolk Street, is 25x150 feet in dimensions and two stories in height. The rooms are very handsomely fitted up, and contain a large collection of specimens of the artistic work produced by him. He does all kinds of photographic work, including India ink, crayon, pastel, water color, enlarging, etc. He is now making a specialty of the new bromide process, whereby large pictures can be taken direct upon the prepared canvass or cardboard, and either by day or night, the result being equally satisfactory. Mr. Perry does such work for other galleries at both wholesale and retail prices, and is meeting with eminent success, as the process is one of the latest and greatest improvements in the art. He also carries a fine and well assorted stock of fancy goods, and does picture framing of every description. Employment is furnished to five competent assistants throughout the year. Mr. Perry is a native of Canada, and is one of those enterprising and progressive business men who make a success of whatever they undertake.

**A. D. Ellis, Staple and Shelf Hardware, Norfolk Street.**—Holding a leading position among the most prominent business houses in Simcoe is that of Mr. A. D. Ellis, wholesale and retail hardware merchant, whose premises are located on Norfolk Street. This business has been established for over 16 years, and since its inception has made rapid and constant development. The premises occupied are quite extensive, being 25x60 feet in dimensions and two stories in height, and solidly built of brick. There is also an iron warehouse adjoining, which is 45x75 feet in dimensions, where is stored the heavy bar and rod iron, etc., there being many hundreds of tons of the same. In rear of the store is a powder magazine for

the safe storage of gunpowder and other explosives in which the house deals. The stock of staple and shelf hardware carried is very large and complete, including mechanics' tools, builders' implements, paints, oils, putty, glass, cutlery and sporting goods of every description, and also plated ware. This is the representative hardware house of Simcoe, and the trade embraces the town and the surrounding sections of country, employment being furnished to three capable assistants in the prosecution of the business. Mr. Ellis is a native of England, and is a gentleman of high business attainments, active, persevering and enterprising, and is also a public-spirited citizen, who is highly respected in the community, and is a trustee of the Board of Town Council.

**W. A. Harris, Boots and Shoes, Norfolk Street.**—Among the more prominent and old established business houses in Simcoe there is none which enjoys a wider popularity than that of Mr. W. A. Harris, dealer in boots and shoes, which is located on Norfolk Street. This business was established 36 years ago by Mr. W. J. Harris, father of the present proprietor, who conducted it for 27 years, and was succeeded by Messrs. Harris Bros., who ran it for five years, and were in turn succeeded by the present proprietor four years ago. The premises occupied are 20x48 feet in dimensions, and contain a good stock of boots and shoes for ladies and gents, youths, misses and children, in all sizes, and from the finest of kid to the heaviest kip, made by some of the leading boot and shoe manufacturers of the Dominion. Mr. Harris has a special department for custom work, where those desiring can have boots and shoes made to order upon the shortest notice, and the quality of material and finish of workmanship is not surpassed by any other maker in Simcoe. Employment is steadily furnished to three competent assistants throughout the year. Mr. Harris is a native of Canada, and is a thorough-going and enterprising business man, and held in the highest esteem in the community.

GORDON'S  
CASH DRY GOODS STORE,

99 KING STREET,

CHATHAM.

## TOWN OF GLENCOE.

**A. McKellar**, Groceries, Boots and Shoes, Main Street.—Prominent among the leading business industries of Glencoe is that conducted by Mr. A. McKellar, dealer in staple and fancy groceries, provisions, boots and shoes. This business was established in April of 1873, and since that time has made rapid development, the trade now extending throughout Glencoe and surrounding vicinity. The premises occupied, which are located in the business centre of Main Street, are 20x80 feet in dimensions, and are handsomely fitted up internally in modern style, giving the place an attractive and very inviting appearance, and suitably arranged for the purposes of the business conducted. Mr. McKellar built the handsome structure, the lower floor of which he occupies for his own business. A very large and choice stock of staple and fancy groceries is carried, comprising the best brands of teas and coffees for family use, hermetically sealed goods, table delicacies, pure spices, provisions, etc., all of the very best and purest quality. There is also a large line of ladies' and gents', youths' and misses' boots and shoes and rubbers from some of the leading manufacturers in the Dominion. Employment is furnished to four competent assistants throughout the year. Mr. McKellar is a native of Canada, and is a go-ahead, persevering and enterprising business man, who has built up a business of which he might well feel proud.

**P. D. McDonald**, Dealer in Grain and Produce, Main Street.—The grain trade of Western Ontario is an important branch of commercial industry, and is extensively carried on by those who have a large experience in the line, for in scarcely any other branch of industry does more attention and knowledge of the market be required than in grain. Among those prominently identified in this business is Mr. P. D. McDonald, whose office is located on Main Street, Glencoe, where he has been established for the past 6 years. Mr. McDonald buys and sells all kinds of grain by the carload and otherwise, shipping as far as to Toronto and Montreal. He has

warehouses in Appin, Newbury, and also here, where he stores grain as he buys it, which he does in large quantities. During the time he has been in the business it has extended very rapidly, and still keeps constantly growing. He gives employment to five competent assistants in his different warehouses. He also owns a farm of 100 acres in Ekfrid township, which he has at present rented. Mr. McDonald is a native of Canada and a gentleman of rare business ability, push and enterprise. He keeps fully abreast of the times, and is thoroughly "posted" at all times on the grain market, so that his customers may rely upon obtaining the lowest prices going and the most prompt attention to orders.

**H. C. Dixon**, Harness Manufacturer, Dixon's Block.—Holding a leading place among the leading business industries of Glencoe is that conducted by Mr. H. C. Dixon, harness manufacturer. The business conducted by this gentleman has been established over 20 years, he having first started in Wardsville, where he remained 14 years, and then removed to Glencoe. Finding his business rapidly extending he decided upon erecting a business edifice for himself, and so the handsome brick structure in which he is now located was built, into which he removed about seven months ago. The premises occupied are 22x60 feet in dimensions, and are tastefully fitted up, with workshop in the rear. Mr. Dixon manufactures light and heavy, single and double harness of every description, which is of the most superior workmanship and finish. He gives employment to three competent workmen throughout the year, his trade extending throughout Glencoe and vicinity. Besides the goods he manufactures, Mr. Dixon keeps in stock all kinds of horse clothing and furnishing, whips, blankets, lap robes, curry-combs, sponges and all other stable requisites. Mr. Dixon is a native of Canada, and a gentleman who is held in the highest esteem in both business and social circles, and is endowed with all those requisites to success, perseverance, energy and enterprise.

## TOWN OF HESPELER

**John Zryd**, Dealer in Hardware, Tinware, etc., Queen Street.—The trade carried on in hardware, tinware, stoves, etc., in Hespeler is of great importance, and prominent among those engaged in it is Mr. John Zryd. This gentleman commenced business in 1857, and is now one of the most prominent merchants in Hespeler. Mr. Zryd carries a complete line of shelf hardware, wall paper, glassware, lamp goods, fancy goods of every description, and engages in the manufacture of tinware. The stock is of excellent quality throughout, and the goods manu-

factured are of superior quality. Mr. Zryd is also a prominent coal merchant, dealing extensively in that article, as he carries on a large trade in it. The general trade enjoyed is very large, being, perhaps, the largest and finest of the kind in Hespeler. Mr. Zryd is well known in these parts for energy, enterprise and first-class executive business ability. His long business career has been marked by honorable and straightforward dealings, and he is highly esteemed.

THE CANADIAN CANALS.

ST. LAWRENCE SYSTEM.—The great lake and river system of Canada has been made continuously navigable for a distance of 2,384 statute miles, by a connecting chain of ten canals, comprising 71½ miles of artificial navigation. This system extends from the Straits of Belle Isle to Thunder Bay, at the head of Lake Superior.

The following table of distances indicates also the respective positions of these canals, thus:—

	STATUTE MILES
Straits of Belle Isle to Father Point .....	613
Father Point to Rimouski .....	6
Rimouski to Quebec .....	177
Quebec to Three Rivers (or tide-water) .....	74
Three Rivers to Montreal .....	86
Lachine Canal .....	8½
Lachine to Beauharnois .....	17½
Beauharnois Canal .....	17½
St. Celesio to Cornwall .....	32½
Cornwall Canal .....	11½
River and Farran's Point Canal .....	16½
Rapide Plat Canal .....	4
River and Point Iroquois Canal .....	7½
Junction and Galops Canals .....	4½
Prescott to Kingston .....	66½
Kingston to Port Dalhousie .....	170
Port Dalhousie to Port Colborne (Welland Canal) .....	27
Port Colborne to Amherstburg .....	232
Amherstburg to Windsor .....	18
Windsor to Foot of St. Mary's Island .....	25
Foot of St. Mary's Island to Sarnia .....	33
Sarnia to foot of St. Joseph's Island .....	270
Foot of St. Joseph's Island to Sault Ste. Marie .....	47
Sault Ste. Marie Canal .....	1
Head of Sault Ste. Marie to Pointe aux Pins .....	7
Pointe aux Pins to Duluth .....	390
Total .....	2,384

DISTANCES TO LIVERPOOL.—Add to this table the 2,231 statute miles' distance from the Straits to Liverpool, and it gives a total navigable length of 4,615 miles from Duluth, the extreme head of Lake Superior, to Liverpool.

DIFFERENCE OF LEVELS.—The difference in level to be overcome, to where tidal influence ceases, is about 600 feet. Of this, the Canadian canals, with a total number of 53 locks, overcome a height of 52½ feet. The one-mile long Sault Ste. Marie Canal, built by the United States, has one lock, lifting 18 feet.

SIZE OF LOCKS.—The size of the locks in this system ranges from 200 to 270 feet in length by 45 feet in width. The depth of water is from 9 to 14 feet, and the Government intends to make the whole route fit for vessels of 12 to 14 foot draught of water.

OTTAWA CANALS.—The canal route from Montreal to Ottawa and Kingston has a total length of 246½ miles, with 59 locks exclusive of the Lachine Canal, and a lockage of 53½ feet. The now works on this route give 5 foot water in locks 45 x 200 feet.

ST. LAWRENCE AND NEW YORK.—Canal navigation is secured between the St. Lawrence and New York by means of the Richelieu River and Chambly Canal. This has 9 locks, with 7 feet depth of water; and connects by Lake Champlain with the United States Erie Canal, and the Hudson River; a total distance of 411 miles.

TRENT RIVER NAVIGATION.—Of the Trent River navigation, between Lake Huron and the Bay of Quinte on Lake Ontario, 235 miles, only part has been made navigable, chiefly for the passage of timber; and 155 miles' distance is available for light draft vessels.

ST. PETER'S CANAL.—Finally, there is the St. Peter's Canal, cut through an isthmus half-a-mile wide, between St. Peter's Bay on the Atlantic, and the Bras d'Or Lakes of Cape Breton. It has a lock 48 x 200 feet, with a depth of 18 feet and a breadth of 55 feet.

, and also here, which he does in he has been in the ly, and still keeps employment' to five warehouses. He Ekfrid township, Ir. McDonald is a a of rare business keeps fully abreast posted" at all times customers may rely ing and the most

facturer, Dixon's among the leading at conducted by nufacturer. The leman has been ng first started in years, and then business rapidly ecting a business handsome brick d was built, into onths ago. The dimensions, and hop in the rear. heavy, single and, which is of the inish. He gives kmen throughout oughout Glencoe e manufactures, of horse clothing bes, curry-combs, ites. Mr. Dixon ntleman who is oth business and ll those requisites enterprise.

Mr. Zryd is also a extensively in that ide in it. The being, perhaps, Hespeler. Mr. r energy, enter-ress ability His ed by honorable he is highly

## LIST OF CANADIAN RAILWAYS.

June 30th, 1885.

No.	NAME OF RAILWAY.	LENGTH OF LINE.	
		Completed. (Rails laid.)	Under Construc- tion.
1	Albert.....	61.00	
2	Atlantic & North-West.....	13.00	7.00
3	Bay of Quinte & Navigation Company.....	137.00	
4	Canada Atlantic.....	29.44	
5	Canada Southern.....	3,119.20	
6	Canadian Pacific.....	874.40	207.00
	Montreal to Ottawa (section of Q. M. B. & O. Railway).....		
	Credit Valley.....	184.00	
	Manitoba South-Western.....	50.70	
	Ontario & Quebec.....	193.50	
	Toronto, Grey & Bruce.....	192.00	
7	Charquet.....	27.00	40.00
8	Carlton & Grandville.....	13.00	
9	Central Ontario.....	104.00	
10	Chatham Branch.....	9.00	
11	Cobourg, Peterboro' & Marmora.....	35.00	
12	Cuoberland Railway & Coal Co.....	32.00	
13	Eastern Extension.....	73.75	
14	Edgta, Pettitville & Havelock.....	14.00	13.00
15	Eric & Huron.....	47.50	
16	Grand Southern.....	82.50	
17	Grand Trunk.....	2,591.42	
	Buffalo & Lake Huron.....	867.25	
	Buffalo.....	162.00	
	Georgetown Bay & Lake Erie.....	171.50	
	Montreal & Champlain Junction.....	62.25	
	(Great Western Division) Great Western.....	530.53	
	(London & Port Stanley).....	23.02	
	Wellington, Grey & Bruce.....	168.35	
	Brantford, Norfolk & Port Burwell.....	34.74	
	London, Huron & Bruce.....	68.89	
	(Midland Division) Midland.....	163.75	
	(Toronto & Nipissing).....	111.50	
	Grand Junction.....	87.75	
	Whitby, Port Perry & Lindsay.....	46.50	
	Victoria—Lindsay to Haliburton.....	68.25	
	Madoc Junction to Bridgewater.....	8.50	
18	Great Northern.....	7.84	
19	Hamilton & North-Western.....	175.30	
20	Intercolonial.....	861.00	19.00
21	International.....	61.66	
22	Jacques Cartier Union.....	6.81	
23	Kent Northern.....	27.00	
24	Kinston & Pembroke.....	112.00	
25	Lebanon & North-Western.....	34.00	
26	Massawippi Valley.....	78.54	61.60
27	Montreal & Sorel.....	84.00	
28	Montreal & Vermont Junction.....	41.67	
29	Napanee, Tamworth & Quebec.....	23.00	
30	New Brunswick.....	28.50	
	New Brunswick & Canada.....	174.00	
	St. John & Miramichi.....	127.00	415.00
	Fredericton.....	92.00	
	St. John & Miramichi.....	24.00	
31	New Brunswick & Prince Edward's Island.....	17.00	20.00
32	Northern Railway of Canada.....	207.00	
33	Northern & Western of New Brunswick.....	67.00	40.00
34	Northern & Pacific Junction.....	10.00	101.25
35	North Shore (Section of Q. M. O. & O. R'y) Quebec to Montreal.....	269.00	
36	North-Western Coal & Navigation Co.....		108.80
37	Nova Scotia, Nictaux & Atlantic.....		73.00
38	Oxford to New Glasgow (Section of Montreal & European Short Line R'y).....		78.00
39	Route & Pacific Junction.....	21.00	
40	Prince Edward Island.....	210.00	
41	Qu'Appelle Long Lake & Saskatchewan.....	62.00	15.00
42	Quebec & Lake St. John.....	154.00	60.00
43	Quebec Central.....	43.00	
44	Stanstead, Shefford & Chambly.....		
45	South-Eastern.....	162.00	
	Montreal, Portland & Boston.....	46.00	290.00
	Lake Champlain & St. Lawrence Junction.....	68.00	
46	St. Lawrence & Ottawa.....	0	
47	St. Martin's (Chapman).....	13	
48	Thousand Islands.....	5	
49	Waterloo & Margus.....	20.00	
50	Missisquoi Valley.....	10.10	
51	Western Counties.....	67.00	
	Windsor & Annapolis.....	84.00	116.00
	Windsor Branch.....	82.00	
		10,779.64	812.25



LINE  
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 Construc-  
 tion.  
 7.00  
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 40.00  
 101.25  
 109.50  
 73.00  
 76.10  
 15.00  
 40.50  
 812.25

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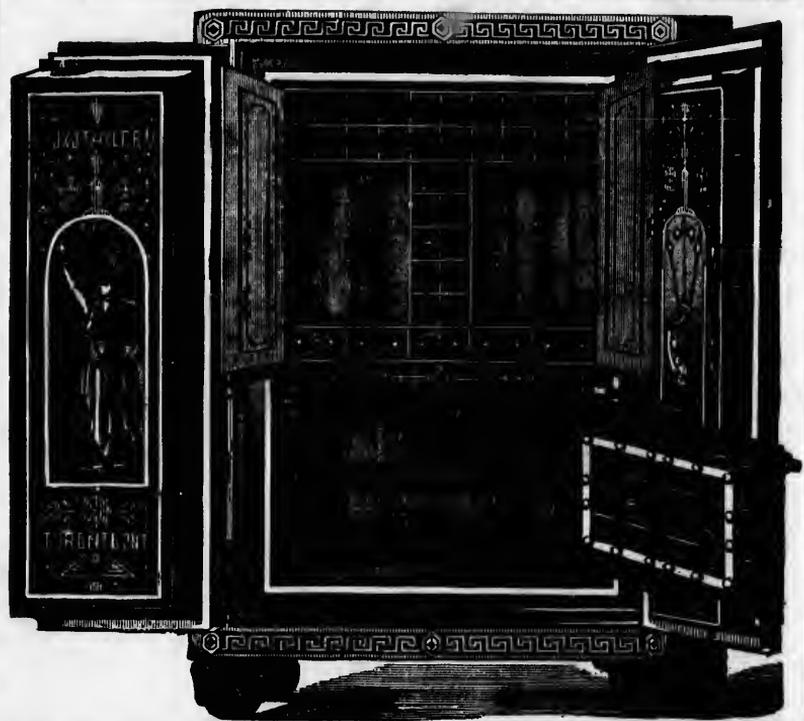
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## TORONTO SAFE WORKS

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Groove Safes**

See Page 4

DR



RKS



and

