

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, JUNE 9, 1905.

NO 23.

Robinson's Patent Barley

Sales are increasing all over Canada.
New Buyers are cropping up everywhere.
You cannot afford to be without

ROBINSON'S

PATENT BARLEY



Raised on It.

You
Never
Bet

Against the horse that is distancing
its competitors. On the same prin-
ciple you would not be wise to carry
on business without **Christie's Zephyr
Cream Sodas**. They distance all
competitors, and you cannot afford
to be without them.

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL.

Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 29

“Kkovah”

Jellies are bound to become the best sellers throughout the entire Dominion of Canada. This is not “talk” but a fore-knowledge of the results of our present efforts to reach every household from Halifax to Victoria. We guarantee to create a demand from consumers.

Prepare to meet this demand by writing to the manufacturers.

SUTCLIFFE & BINGHAM, Ltd.
17 St. John Street, MONTREAL

MADE IN CANADA



We can offer
you a
line
of

Get in line
for this
line
of

Mince Meat

Peacock Brand

that is
worth selling
because it
sells

First come,
First sales.

**THE BATES MFG.
CO., LIMITED**
9-11 Francis St.
Toronto

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request

BORDEAUX RELISH



is pure, unadulterated and appetizing. It is made from high quality ingredients, and from a first-class recipe. Price, \$1.20 dozen, 2 dozen in a case. In 5-case lots, freight prepaid. Order through your wholesaler.

PALM GROVE GOLDEN DATES

1/4-lb. and 1-lb. packages, 4 dozen in a case. Every grocer should handle dates put up in this way, as they are much cleaner than when in bulk. We guarantee these dates to keep for any length of time.

The Merchants' Mfg. & Supply Co.
58 Colborne Street, TORONTO

Increase Their Faith!

“Price” is an argument for trade but “quality” goes far ahead of it. *Quality holds* trade while price attracts for the moment only. Sell *standard goods* and you increase the faith your customers have in the service of your store. It pays to “increase their faith”

By Selling These Goods.

Felix & Co. Italian Macaroni

Always the same delicate, tender Macaroni that makes for *permanent* trade. Most attractively labelled and packed. Macaroni that will “increase their faith.”

Griffin & Skelley's Dried Fruits

“The pick of the pack” from the finest vineyards and orchards on the Pacific Coast. Peaches, Pears, Raisins, Apricots, Nectarines, Dried Plums and Prunes. “Increase their faith” by selling them.

“Thistle” Brand Maple Syrup

A rich, clear, pure **Maple Syrup** that reminds you of boyhood days way up among the sugar trees. Always the same, and always choice.

A Maple Syrup that will “increase their faith.”

“Shell” Brand Castile Soap

Containing 67 per cent. of pure oil, instead of the usual 60 per cent. of ordinary brands. Packed by Couret Frere of Marseilles.

In 1 pound bars and upwards and in pressed cakes also.

SOLD BY LEADING WHOLESALERS

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

20½ Front Street E., Toronto.

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

BARBADOES, B.W.I.

Travelling Representative, MR. J. F. HUTSON.
The Balogna Lime Works Co.
 and Mercantile Agency, BARBADOES, B.W.I.

Proprietors, Manufacturers and General Commission Merchants. Open to represent in the West Indies reliable Canadian firms. Consignments handled. Correspondence invited. References furnished. Through our medium the manufacturer is brought into direct touch with the dealer throughout the West Indies.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.
Wilson Commission Co., Limited
 Brandon, Man.

CALGARY.

Start the New Year Right

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON,
 Wholesale Commission Merchants and Brokers
 CALGARY, ALTA.
 Head Office: NICHOLSON & BAIN, WINNIPEG.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber.
 1483 Notre Dame Street
 MONTREAL.
 Open for few more foreign and domestic agencies. Correspondence Solicited. Highest References.

JNO. A. MOIR

Wholesale Commission, Teas and General Groceries. Established 30 years.
 6 St. Sacrament St., - MONTREAL
 Write me for snaps in Ceylons, Blacks and Green, also Japans, Gunpowders and Young Hysons, direct consignments. Buy direct from producer. I am quoting Kipperd Herrings, plain and in tomato sauce, inside prices. Write for quotations.

J. T. ADAMSON & CO.

Customs Brokers
 and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778. Bond 28.

TORONTO.

W. G. A. LAMBE & CO.
 TORONTO.

Grocery Brokers and Agents.

Established 1865

C. E. KYLE

WHOLESALE GROCERY BROKER
 and MANUFACTURERS' AGENT
 27 FRONT ST. E., - TORONTO
 Highest references. Commissions solicited.

W G. Patrick & Co.
 Manufacturers' Agents
 and

Importers.
 29 Melinda St., TORONTO

W. H. Millman & Sons

Grocery Brokers
 27 Front St.,
 TORONTO.

VANCOUVER, B. C.

J. McA. CAMERON

Manufacturers and Commission Agent
 More lines desired.
 Travellers on the road.
 VANCOUVER, B.C. P.O. Box 912
 Phone A1955

The Vancouver Warehouses, Limited
 STORAGE

BONDED AND FREE. FORWARDING AGENTS.
 Commercial Travellers Tax. We will hold Stocks for you so that you can supply your customers in any part of British Columbia.
 Consign your cars to us.
 Correspondence invited.

24 CORDOVA STREET E., VANCOUVER, B.C.

VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER
 MANUFACTURERS' AGENTS and
 COMMISSION BROKERS
 Correspondence Solicited. Reference - Bank of British North America, Victoria.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
 COMMISSION BROKERS.
 Excellent Storage Accommodation.
 Consign Your Cars to Us.

REGINALD LAWSON

MANUFACTURERS' AGENT and
 WHOLESALE COMMISSION BROKER
 UNION BANK BUILDING
 WINNIPEG, MAN.
 Correspondence Solicited

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
 Member Western Wholesale Brokers' Association
 Union Bank Block, Rooms 722 and 723
 Winnipeg, Man.

Open for good Canned Goods Agency
 Correspondence Solicited

Stuart Watson

Manufacturers' Agent and Wholesale Commission Broker.
 WINNIPEG, MAN.
 Highest References. Correspondence Solicited.

GEORGE ADAM & CO.

Wholesale Grocery Brokers and Commission Merchants,
 WINNIPEG, - - MANITOBA.
 The big crowd is heading for Western Canada. Get them buying YOUR goods. You can do so by corresponding with US.
 Members Western Wholesale Brokers' Association,

EASTERN MANUFACTURERS

-AND-
SHIPPERS.

All EYES are
 turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
 CANADA and the U.S.
 INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
 Wholesale Commission Merchants and Brokers.

HALIFAX, N.S.

E. St. G. Tucker

West India and General
 Commission Merchant

HALIFAX, N. S. CANADA.

GRIMM'S PURE MAPLE SYRUP

Send for Sample Lot.
Write for particulars.

is now acknowledged by those who have bought, sold and used it, as positively the ONE Maple Syrup that can be relied on as being without fault. Every gallon sold is guaranteed "INSPECTED PURE."

THE GRIMM MFG. CO., Manufacturers of Champion Maple Sugar Evaporator and Maple Sugar Makers' Supplies **Montreal**



Heinz Pure Food Products Stand All Tests

The grocer who puts on his shelves any one of Heinz 57 Varieties may rest perfectly sure that he has something which is pure and which will pass the pure food laws of any state.

Moreover, when the grocer sells Heinz products to his customers he guarantees them to suit the taste of everyone. If any one of Heinz Varieties fails to please we authorize the grocer to return the purchase price. Ask us about our free Retailers' Advertising Service.

H. J. HEINZ CO.
PITTSBURGH, - - U.S.A.

Filling the Picnic Hamper brings New Business to the Grocer

But fill it with the right goods
if you would fill it again.

- "Sterling" Brand Pickles
- "Sterling" Brand Relishes
- "Sterling" Brand Marmalades
- Lytle's Lime Juice, Raspberry Vinegar, Fruit Juices

are all popular with
the picnickers.

KEEP WELL STOCKED.

The T.A. LYTLE CO., Limited

124-128 Richmond St. W.
TORONTO, CAN.



CEREBOS TABLE SALT

Used like Common Salt
but contains
the Vital Phosphates
of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner.
Montreal: D. H. Rennoldson.

Ottawa: H. N. Bate & Sons, Ltd.
Kingston: Geo. Robertson & Son.

Toronto: W. G. Patrick & Co.
Hamilton: James Turner & Co.

Winnipeg: The Kenneth Mackenzie Co.
Victoria: R. P. Rithet & Co., Ltd.
Vancouver: Kelly, Douglas & Co.

It is an acknowledged fact by even the tea advocates of other countries than Japan, that where once the delicious, flavory and healthful teas of **Japan** have obtained a hold upon the tastes of the consumer no other teas will ever find favor.

This fact should be borne in mind by every grocer studying his own interests as well as those of his customers. A steady demand from the consumer for a certain grade or style of tea means **profit**.

Buy **JAPAN** Tea

**ABOUT
HALF
THE
MAPLE
SYRUP
SOLD**

has the words "Imperial Brand
Maple Syrup" on the label—all
the trouble comes of the other
half.

Which "half" are you selling?

ROSE & LAFLAMME, Agents,

Montreal



$\frac{1}{2}$

Flett's
**Pickle
Selling
Record.**

All previous records are broken by
the store that sells

FLETT'S PICKLES

People have a way of repeating
their pickle orders that is particu-
larly pleasing to the dealer.

ROSE & LAFLAMME

Agents, MONTREAL

MHS

**"ENTERPRISE"
PAYS**

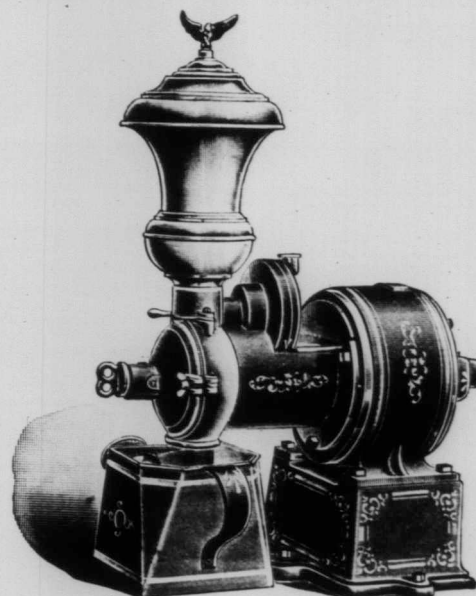
The buzz of customers—the ring of the cash register—the clink of coin, increase in a grocery store that is Enterprising in methods and equipment. An "Enterprise" Electrically Driven Coffee Mill decreases expense, increases business. A novelty a few years ago, now a necessity in every grocery. :: :: :: :: ::

The illustration shows our mill No. 83 fitted with $\frac{1}{4}$ H.P. motor, furnished for either direct or alternating current. It is 30 inches high, 22 inches long, 14 inches wide and weighs 115 pounds.

The nickel-plated hopper has a capacity of 4 pounds of coffee. It will granulate 1 pound of coffee a minute or pulverize $\frac{1}{4}$ pound a minute. Each machine is equipped with pulverizing grinders and can be regulated for fine or coarse grinding while running.

We will be pleased to send prices and practical suggestions; also our catalogue showing complete line of Mills, Food Choppers and other "Enterprise" grocers' specialties.

THE ENTERPRISE MFG. CO. OF PA.,
PHILADELPHIA.



THE QUINCUNX OF QUALITY

PURITY

FLAVOR

**CEYLON
TEAS**

STRENGTH

NUTRIMENT

HEAR FROM US!
 Before You Place Your Order for
SALT
VERRET, STEWART & CO.
 MONTREAL

THREE LEADING LINES THAT SELL.

Established 1750.

**Brewery—
 Bristol,
 ENGLAND**

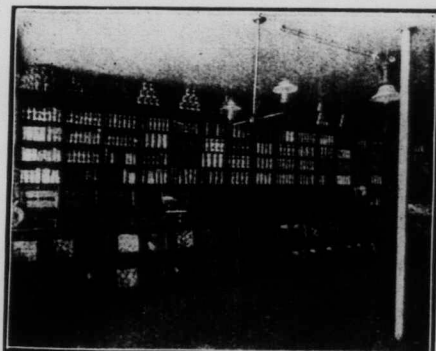
PURNELL'S

Pure Malt Vinegar
Pickles
Sauces

AGENTS

CHARLOTTETOWN, P.E.I.—HORACE HASZARD, S. Side Queen Square
 HALIFAX, N.S.—E. St. G. TUCKER, 1 Bedford Row
 ST. JOHN, N.B.—ROBERT JARDINE.

TORONTO, ONT.—J. WESTREN, 630 Ontario Street
 MONTREAL, P.Q.—A. J. HUGHES, 1483 Notre Dame St.
 WINNIPEG, MAN.—A. STRANG & Co., 233 Fort Street
 VANCOUVER, B.C.—C. E. JARVIS & Co., Holland Block



A Walker Bin Fixture Interior.

**THE
 IDEAL
 "Walker
 MADE
 IN
 CANADA
 Bins"
 STORE
 FIXTURE**

There is a personal satisfaction in having a store equipped with Walker Bin Fixtures.

The beauty of their design and their elegant appearance are unsurpassed, and for this, as well as for the peculiar attractiveness of their display, they impress the customer and offer a continued and irresistible temptation to buy. Their compactness and convenience are appreciated by the clerk, who finds everything he wants, when and where he wants it. They are a joy forever to the proprietor, for he sees his sales increasing, his losses, from waste, dirt, insects and samplers, diminishing and his store service prompt and effective.

WALKER BIN FIXTURES are within the range of the purchasing power of the smallest merchant, while they represent a permanent investment. They are made for a lifetime's service.

Write to **The Walker Pivoted Bin & Store Fixture Co.**, for their illustrated booklet. The Company's office is No. 516 Board of Trade Building, Toronto. The Booklet will interest you.

GROCEER REFRIGERATORS

The Best Finished and Most Up-to-Date Grocer Refrigerator on the Market.



FOR SALE BY ALL DEALERS WHO HANDLE BRANTFORD
 REFRIGERATORS, OR BY THE MAKERS
 Write for descriptive circular.

HAM & NOTT CO., LIMITED, Brantford, Ont.

Castle's Quotations

Get them, when wanting **Teas, Coffees, Mess, Back or Family Short Cut Pork, Lard, Beans, Prunes, Pickles in Kegs or Bottles, Marmalade in Tins (Keeler's, McConachie's or Crosse & Blackwell's), Jams or Jellies in 7 and 30-lb. pails.** We offer lower than any house in the trade. Our celebrated **Nuddea Blend Tea** at 15c. has no equal. Send for sample.

THE F. J. CASTLE COMPANY

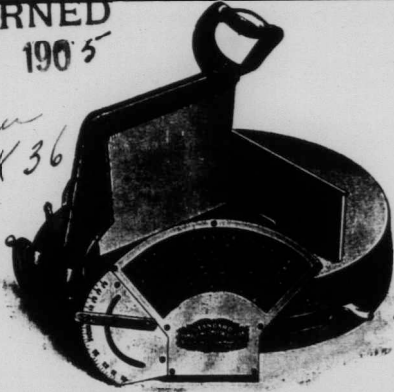
LIMITED

WHOLESALE GROCERS,

OTTAWA, CANADA

RETURNED
JUN 8 1905

To Owner
Cut Book 36
Page 17



THE STANDARD COMPUTING CHEESE CUTTER

is the only Cheese Cutter made that cuts to weight and money value in one operation.

If you are losing from 3 to 5 lbs. on each cheese the Standard will stop it.

It prevents waste.
It stops the nibbler.

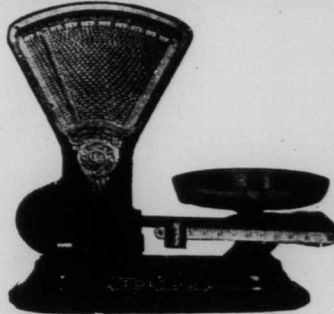
Every cut is perfect in appearance, weight and value.

PRICE and TERMS RIGHT. FOLDER FOR THE ASKING

THE WALKER PIVOTED BIN & STORE FIXTURE CO., - TORONTO

TOLEDO COMPUTING SCALES

Automatic but Springless.
The "Toledo" is a money saver because it positively stops the giving of overweight.
A time saver because it is Automatic.
A labor saver because there are no weights to lift, no poises to slide, or prices to set.
A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
It is honest both to the merchant and customer.
The Toledo system costs you nothing because it is paid for with the money you are now losing.
For Catalogue and information apply,



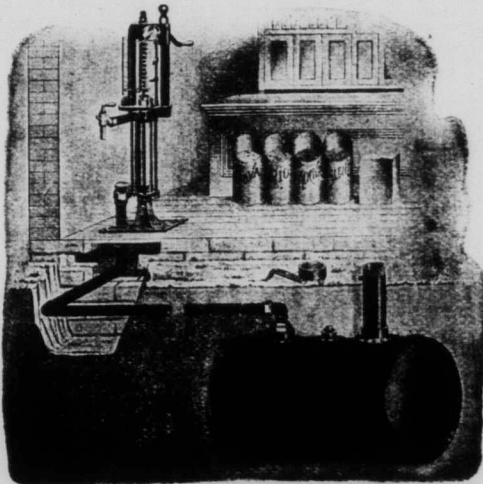
THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

THE LIFE OF GASOLINE

The vital element of gasoline is the gas. If this gas has been allowed to escape, the gasoline is "stale" or "flat" and your customer becomes dissatisfied.

THE REMEDY

Buy a high quality gasoline and store it underground and thus keep it at a uniform temperature, using the



PUMP IN STORE—TANK BURIED.

BOWSER LONG DISTANCE GASOLINE STORAGE OUTFIT

It is absolutely evaporation proof and so retains the high quality of your gasoline.

It is absolutely safe and is permitted by the insurance companies.

It is convenient, gasoline being pumped and measured directly into your customer's can without the use of measure or funnel.

It is economical, as it prevents loss thro' evaporation and spilling.

Full information free.

ASK FOR CATALOG "B"

S. F. BOWSER & CO., 530 FRONT ST., WEST, TORONTO.

It Pays You. WHY?

IT is the highest quality.
is a popular price.
is 40 per cent. profit.

HOLBROOK'S WORCESTERSHIRE SAUCE



The acknowledged Premier Sauce of the World

Price 25c. per Bottle

Sample and prices from H. GILBERT NOBBS, 496 Spadina Avenue, Toronto

Butchers, Merchants and Hide Buyers

Should write to CARROLLS. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.



Cultivating Weeds

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time wasting devices. Look here—

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. NO PASS BOOK NO WRITING. NO TIME LOST. NO KICKING. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost must in all cases accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

OFFICES IN CANADA

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.

THE "VAMPIRE" Spiral Flycatcher



5cts.
each

Clears the house of flies

THE "Vampire" Spiral Flycatcher consists of a small closely-wound Spiral, covered with a sticky material, and hermetically sealed in a short tube. By simply pulling out one end the Spiral is elongated and forms the most effective Flycatcher known.

This article is a quick seller and carries a large profit. It is CLEAN, SIMPLE and EFFECTIVE. As a window show it draws crowds. No POISON. No LEAKAGE.

LABELS IN ENGLISH OR FRENCH

SEND FOR FREE SAMPLE

SOLE MAKERS:

KAY BROS., Ltd., Stockport, England

SOLE AGENTS FOR CANADA:

The LEEMING MILES CO., Limited, Montreal

SPECIAL OFFER

To Every Grocer in Canada.



SPECIAL OFFER!

2 Boxes Davis' Fly Felts—200 5c. packages retail for \$10.00
1 Box Davis' Fly Felts— 50 10c. packages retail for 5.00
1 Box Davis' Fly Felts— 10 10c. packages retail for 1.00

\$16.00

Price to Retailer, \$6.00, net 60 days.

Please Note Profit of \$10.00 on \$6.00 Purchase of Fly Felts.

Davis' Fly Felts sold in all parts of Canada. Every package guaranteed effective. Attractively boxed. Sell themselves when displayed.

Order through your wholesale supplier. If they do not handle send order direct.

POWELL & DAVIS CO., - - CHATHAM, ONT.

JAMES' DOME BLACK LEAD

The Best for You to Buy

The Best You can Buy

W. G. A. LAMBE & CO., Canadian Agents.



OUR GREAT SATISFACTION

is that we have only to **start** you handling

BOSTON LUXURY COFFEE

After that we have your coffee trade for keeps.

JOHN SLOAN & CO.,

TORONTO

BELLEVILLE



RETURNED
 Rec'd 12/06
 to owner
 Cut Date No. 58
 Page No. 58
 now.

Prepared by a special process from a unique combination of the Finest Canadian Wheat and Barley, it makes an

IDEAL BREAKFAST FOOD

THEN, TOO, THERE IS

A SILVER TEASPOON IN EACH PACKAGE

3 Doz. in a Case.

To Retail at 15c.

THE ROBERT GREIG CO., Limited

White Swan Mills
TORONTO

More Light- *That's what we all need. You'll get it by using "BON AMI" — the best window cleaner known.*

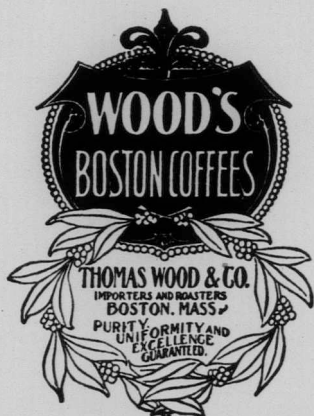
HASN'T SCRATCHED YET

A Metal Polish and Glass Cleaner unequalled.

W. H. GILLARD & CO., HAMILTON

Wholesale Grocers, Tea and Coffee Importers.

DO NOT WAIT FOR OTHER PEOPLE



Find out the real value of things yourself. Remember that the watch-word of the business and commercial world is "Progress," and that the days of "shoddy" no longer haunt honest, well-conditioned communities. Therefore when you desire an article in which all the best elements are brought out, developed and refined, select

WOOD'S COFFEES

They embody all the alluring qualities to gratify the present generation of Coffee drinkers.

CANADIAN FACTORY AND SALESROOM
428 ST. PAUL ST., -- MONTREAL.

The Character

of a grocery store reflects the character of the grocer. It is characteristic of good grocers that they keep in stock the things their customers require. By doing so they come into closer and more friendly contact with their customers.

MATHIEU'S NERVINE POWDERS

ARE WELL KNOWN to the public. During the hot, trying weather they are constantly in demand. They are known as the safest, quickest and most reliable thing to take in all cases of **Headaches, Neuralgia** and all **Nerve Pains**. There is a very handsome profit on the sale of this reliable article, which is worth getting; the more so that you also get more customers.

Perhaps you have observed how long a cough persists. Even during summer there are frequent calls for

MATHIEU'S SYRUP

of Tar and Cod Liver Oil

Don't allow your stock to run too low. The profit is safe. The stock will not be left on your hands.

J. L. MATHIEU CO.,
SHERBROOKE, Que.

CANNED SALMON

Large Assortment

Interesting Prices

Red Shield Arbutus
Red Buoy Cascade

Also all Standard Lines.

WARREN BROS. & CO.

Wholesale Grocers

35 and 37 Front Street East, - TORONTO

Provisioning Troops in the Field

THE fighting quality of an army depends on its stomach, one of the great military heroes is supposed to have said once, when he was upbraiding the chief of his commissary department for tardiness in bringing up the necessary supplies for sustaining his army in the field. Nothing is surer to lower the spirit of an army in the field than hunger, and how to always keep an army fed on the march or even in camp has given many sleepless nights and no end of trouble and vexation to those entrusted with this important part of an army's existence. The immense wagon trains, composed of thousands upon thousands of carts laden with supplies and drawn mostly by oxen, which used to follow an army in olden times have been mostly superseded by the rail-

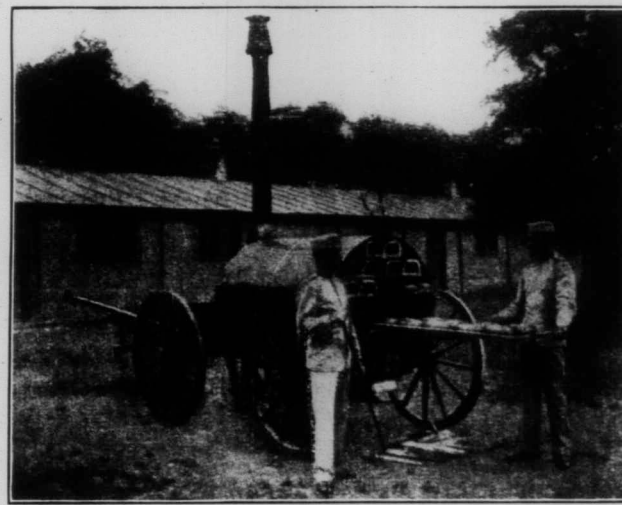
army relied upon obtaining from the farms on the line of march the necessary supplies of grain, which the farmers were then accustomed to store for years. Those conditions no longer exist, each year's crop being disposed of as speedily as possible. It is, therefore, imperative that steps should be taken to procure some effective method of supplying an army with bread, so as to prevent in time of war the awful misery which would result to the inhabitants in the arena of warfare, were they suddenly deprived of their supply of grain for the benefit of the army. Up to the present the European powers have endeavored to solve the difficulty by introducing movable stoves, which were first used by the Prussian army. These, however, have proved unsatisfactory and are now

carts, one cart doing the distance easily twice a day.

One train would have to produce twenty-eight tons of bread a day, and the trains containing flour for a fortnight would have to carry about 250 tons of flour, which could be stored in thirteen wagons of twenty tons each. Every one of the "bakery wagons" would carry two stoves producing 5,000 loaves a day, so that for each train six wagons with two stoves apiece would be needed. There would also be required thirteen flour wagons, a water wagon, a wagon in which to make the dough, one in which it could ferment, three coal wagons, two bread wagons, one wagon for the administration and one for the working men, which would give a total of thirty wagons.



Field Bake Oven—Austrian Army.



Field Bake Oven—Austrian Army.

way supply train, which has made the problem of keeping an army's stomach filled a good deal easier; yet with the increase of the size of the armies in the field nowadays, the task is still of great magnitude and demands much executive talent and patient labor.

Railway Trains.

Professor Kleinpeter, the German authority on military matters, writing in a Vienna, Austria, paper with reference to the provisioning of troops in time of war, advocates the use of railway trains as bakeries and flour depots, for the purpose of supplying the army in the field with bread, a subject which has long occupied the attention of the various ministers of war. Formerly, he says, in the case of European wars, an

only supplied to the flying columns of an army, while for general purposes the old stove sunk in the ground has been fallen back upon. The hundreds of horses and carts, now required for the purpose of bread supply, would prove an extreme obstacle in checking the rapid movements of a force, and would be in constant danger of falling into the enemy's hands.

Professor Kleinpeter maintains that the adoption of railway bakeries would effectively solve the difficulty. For example, take an army of 1,000,000 men, whose line can extend to, say, about 300 miles. With each train providing for 50,000 men, twenty trains would be required, which could be stationed at a distance of fifteen miles from each other. These fifteen miles could be covered by

The bread could be distributed by twenty cars attached to each train. The cost of such a train would be very small, as only the stove wagons would have to be specially provided; for the rest, ordinary railroad cars would suffice, involving no additional expenditure. The train could be got ready within twenty-four hours; it could accompany the army corps to which it was attached, within range of the guns, and could withdraw quickly in case of danger.

Advantages.

This proposed railway bakery would certainly offer many advantages over the regular field bakeries now in use. The accompanying illustrations show the style of field ovens now in use in the Austrian and Swiss armies. In com-

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.

IN TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

parison with the old style field baking ovens, which were and are still to some extent built of stones, in a hole dug into the ground, and had to be torn down or abandoned in case the army moved too far away or was obliged to retreat quickly, these movable field ovens are certainly doing good service. Yet they require too much of an additional train to bring up all the paraphernalia and raw materials used in the manufacture of bread. They are also, in this age of sudden cavalry surprises, too much exposed to the danger of being captured or destroyed.

The flour, which is to be used, is under present circumstances also much in danger of being spoiled by unexpected thunder showers or long-continued rainy weather, being transported to the camping place in wagons, at the most covered with a plane, and kept in the same vehicles until used. On account of flour being a material needed in large quantities, it may also easily happen that the supply gives out, and while a fresh supply is being hauled to the bakery, the latter has to remain idle. All these drawbacks are obviated with the railway bakers. Enough flour to last two weeks, or even longer, can easily be carried along in one train; there is no possibility of the flour becoming spoiled through rain or other vagaries of the weather, and all the tools and other supplies needed are instantly on hand when the train stops at the appointed place. No muddy roads can delay the bringing up of supplies, and, if necessary, bread can be stored in large quantities for future use. Even in cases of sudden surprises or attacks, a railway train can be quickly moved out of danger and is not susceptible to capture by a flying cavalry column of the enemy.

No Time Wasted.

In the matter of provisioning of troops it may be of interest to know how well and how quickly a large number of men can be fed when some of the canned goods, now so largely manufactured for

such purposes, are used. One of the most interesting experiments was recently made in a German garrison town where, under the personal supervision of a canned goods factory 600 soldiers were given a noonday meal, consisting of pork and beans, the pork being a double or so-called holiday ration. Punctually at twelve o'clock noon the 600 soldiers arrived; as the weather was unfavorable and there were large numbers of sight-seers present, the available room inside the factory building necessitated the meal being served in two sections. The first section finished the meal within twenty minutes after entering the building, although at first greatly embarrassed by the presence of so many visit-

GET THE HABIT

of dropping us a card a few days before you start for Montreal or Toronto on a business trip telling us where you are going to stay. We want to print it in the "Buyers in Town" department before you arrive. ♣ ♣ ♣

ors. Fifteen minutes before the soldiers arrived the cans were heated in a hot-water apparatus; then they were opened and placed twenty-five in a box, one of the latter serving for a table seating fifty soldiers. As soon as the soldiers were seated, the box with the open cans was placed at the head of the table, and pushed from one to another until finally two men each divided the contents of one can and began to enjoy them.

The meal was highly praised by all who participated, and in consideration of the fact that a hot-water apparatus is easily placed anywhere in the field where an army is encamped, it can be seen that it is now possible to provide troops with a warm meal in the shortest possible time.—Bakers' Review.

TRADE NEWS FROM TRINIDAD.

GORDON, GRANT & CO., Port-of-Spain, Trinidad, report under date of May 16 an improved inquiry for most grades of flour. The cereal market has steadied perceptibly, although there has been no actual improvement in prices. Cornmeal is scarce and wanted. The demand for pork and lard is extremely light. Pork heads, loins, ribs, shoulders and all such articles sell readily, and invariably command full prices. Family beef is getting scarce, and values are steadily improving. The demand for imported yellow rice is steady, with the market beginning to show signs of improvement, nearly all descriptions being reduced in stock. Split peas are in over supply, and the demand for oats and oilmeal is slow. For Newfoundland cured fish there is hardly any inquiry at the moment, and prices are nominal. Good split herring and medium and large mackerel are saleable, but pickled salmon is no longer wanted.

All available molasses has been bought up, and only a few small lots remain to be exported. Supplies of cocoa are coming in steadily, and are likely to continue for the next few weeks, by which time the bulk of the large pods will be picked. After that only light gatherings are expected until towards October. The young cultivation looks well, and the trees are flowering vigorously since the favorable change in the weather. From October 1 to date exports of cocoa total 129,961 bags, as compared with 159,332 bags for the corresponding period a year ago. The demand for cocoanuts has subsided, but the large crops have nearly all been engaged for the remainder of the year at the equivalent of \$20 per 1,000 f.o.b., and there are but few procurable.

" EMPIRE BRANDS "

Always in demand by good housekeepers.

Empire Tea
Empire Coffee
Empire Extracts
Empire Spice

Empire Baking Powder
Empire Salmon
Empire Syrup
Empire Maple Syrup

Empire Corn
Empire Peas
Empire Brooms
Empire Washboards

LUCAS, STEELE & BRISTOL, *The Original Quick Shippers,* **HAMILTON**

Summer is Here

To help the grocer, to have a leader that is seasonable, and to give him something to make a leader of, we have given our travellers,

SPECIAL PRICES ON

SALMON

See them and get a piece of something good, or write us.

JAMES TURNER & CO., - HAMILTON, ONT.

Tartan
BRAND
All Guaranteed by

Goods are sold from sea to sea, and are all of the first quality. If you have not stocked them you are missing a good thing.

TARTAN TEA

" COFFEE
" BAKING POWDER
" SPICE

TARTAN CANNED VEGETABLES

" CANNED FRUITS
" CANNED SALMON
" SOAP

BALFOUR & CO. WHOLESALE GROCERS Hamilton, Ont.

PROMPT SHIPPERS.

LONG DISTANCE PHONE 596.

Van Camp's Chicken Soup

Special price to clear, \$4.00 per case of 4 dozen.

THOMAS KINNEAR & CO.

WHOLESALE
GROCERS

TORONTO and PETERBORO



Business Changes

Ontario.

M. KELLY, confectioner, Milton, has assigned to H. Campbell, meeting of creditors to be held June 8th.

M. F. Foster, general merchant, Chatsworth, has been burnt out.

Seongale Brothers, Colborne, have opened up a new grocery department.

A meeting of the creditors of **G. M. Montgomery**, general merchant, Stirling, was held June 5th.

Quebec.

J. O'Dea, grocer, Montreal, has dissolved.

M. Yanofsky has registered as a grocer, Montreal.

Lefebvre & Freres have been registered as grocers Montreal.

F. X. Royer & Co. have been registered as grocers, Montreal.

Gaureau & Gosselin, grocers, Quebec, have dissolved partnership.

The assets of **G. Rowe**, grocer, Franklin Centre, have been sold.

Aubin & Laporte have been registered as tea merchants, Montreal.

J. A. Brouillet, grocer, Montreal, has assigned to Bilodeau & Chalifoux.

The assets of **J. A. Brouillet**, grocer, Montreal, advertised to be sold June 8.

The assets of **A. Provencher**, general merchant, Daveluyville, have been sold.

M. Lemieux, general merchant, Rapide De L'Orignal, has retired from business.

The assets of **J. A. Tremblay**, general merchant, Shawinigan Falls, are to be sold June 9th.

Du Sault & Co., manufacturers of biscuits and confectionery, Joliette, are discontinuing business.

J. A. Fortin, general merchant, Sherrington, has compromised, and the assets have been sold.

A meeting of the creditors of **A. Saurette**, general merchant, St. Jean Baptiste, was held June 2nd.

Wilks & Michaud have been appointed curators to O'Connor Brothers, fish and game dealers, Montreal.

W. B. Crawford, wholesale produce merchant, Shawville, has transferred his head office to Ottawa, Ontario.

M. Tremblay, general merchant, St. Simeon, has assigned. Lefavre & Taschereau are the provisional guardians.

Nova Scotia.

Smith & Wilson, grocers, Port Hood, have assigned.

C. A. Forbes, general merchant, Brass Hill, has assigned.

Ley Brothers, general merchants, Louisburg, are offering to compromise at 25c. on the dollar.

New Brunswick.

A. Lavers, grocer, St. John, is dead. **H. Wyse**, baker and grocer, Newcastle, has been burnt out.

D. L. Trites, grocer, Petitecodiac, has assigned; meeting of creditors held June 8.

Manitoba and N.W.T.

M. Halperin, general merchant, Plumas, has sold out to C. Trester.

The stock of **Shopland & Wallace**, general merchants, Langenburg, has been sold.

Dalton & Co., general merchants, Wellwood, have compromised at 65c. on the dollar.

Mr. Band, of Band & McDonald, millers, Baldur, has sold his interest to L. Chatrand.

A meeting of the creditors of the English Tea, Meat & Provision Co., of Winnipeg, has been held.

W. Harding, confectioner, Austin, has assigned to C. H. Newton; meeting of creditors held June 8.

British Columbia.

C. Gordon, confectioner, Vernon, has been succeeded by Sawyer & Holthy.

ADVICE TO RETAILERS.

Like butter, flour absorbs odors readily. It should not be kept where there are onions, fish, vegetables or other odorous substances, nor in a damp room or cellar. Keep in a cool, dry, airy room, where it will not be exposed to a freezing temperature, nor to one above seventy degrees.

Something that is wanted in every kitchen.

GRADUATE BAKING POWDER

A first class powder, put up in a very useful glass graduate container.
Just what the cook wants. It will be a big seller.

SEE OUR TRAVELLERS

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

AFTER THIRTY-FIVE YEARS.

MR. JOHN EVERETT, the veteran traveler of Christie, Brown & Co., Limited, Toronto, whose pleasant face and genial manner will be missed for some months by the trade in Eastern Ontario, passed through Montreal last Thursday June 1, on his way to England. Mr. Everett paid the Montreal offices of The Grocer a visit before sailing. It is 35 years since he left his home in Yorkshire to help build up Britain's greatest colony, and that he has prospered and made a name for himself in his own particular branch of trade and the Province of Ontario is attested to by the fact of his election as first vice-president of the Commercial Travelers' Association, Toronto, and the long period of service with Christie, Brown & Co., Limited. With the exception of a few years as traveling representative for the Eby Blain Co., Limited, wholesale grocers, Toronto, he has carried the name and fame of Christie, Brown & Co., Limited, abroad throughout the province. Built on solid John Bull lines, with that push that is associated with the character, it is no wonder that hard work and persistency have firmly established him as Canada's premier biscuit salesman. While he could sell almost anything, he prefers to sell biscuits, and Christie's at that—fulsome praise, but not undeserved, as the writer worked with him for several years and met him hustling on the road.

While across, Mr. Everett, who is accompanied on his trip by Mrs. Everett, will visit their childhood's homes in the north and south of England. A side trip will also be made to Paris and other continental points of interest. When The Grocer saw Mr. Everett off in the Allan liner Tunisian there was no more youthful and genial passenger on board than John. Both he and Mrs.

Everett look forward to happy hours in the circle of their old friends in the old land. "Bon voyage" from The Grocer.

VISITOR FROM VANCOUVER.

MR. GEORGE A. STONE, one of Vancouver's leading grocery brokers and commission merchants, paid a visit to the Toronto offices of The Grocer on Saturday, June 3. Mr. Stone is an old subscriber to The Grocer, and has always taken a friendly interest in the development of "Canada's premier grocery paper."

Trade conditions in British Columbia are in a healthy state at the present time. The trade latterly have been interested in the preparations that are being made for the big run of sockeye salmon. When questioned by The Grocer as to the attitude of the average western business man on the commercial travelers' tax, which has just gone into force, Mr. Stone stated that with the possible exception of the Boards of Trade and the deputation of brokers and commission men who went to Victoria to protest against the imposition of the tax, there had been no organized opposition. "As it turns out, however," said he, "there will be very few eastern wholesale houses who will not pay the tax in order to have the privilege of doing business as they did before. In this way there will be very little opportunity for British Columbia houses to cultivate a monopoly of the trade."

Mr. Stone left on Saturday evening by the Richilieu and Ontario Navigation Company's steamer "Kingston" for Rochester and Montreal. After a fortnight's holiday in the east he will return to Vancouver over the main line of the C.P.R.



UPTON'S

**Home-Made
Jams, Jellies
and
Marmalades**

are absolutely pure
fruit and granulated
sugar.

A trial will convince
you of the
truth of this statement.

DEPARTMENT OF ADVERTISING SUGGESTION AND CRITICISM

Edited by

**Our Ad.
Expert,**

TORONTO.

NOTE—Herein are discussed the principles and practice of advertising. Subscribers are invited to send our Expert specimens of their newspaper and other advertising, for the purpose of review in this department. Address care of Department of Advertising, THE CANADIAN GROCER.

TASTY PRINTING.

Printing is necessarily the source of much profitable advertising, and the grade of the printing is not a small agency in creating the profit. This is a fact too often lost sight of by merchants. No matter how small your store is, whenever you get out any literature see that it is gotten out well.

When I say get your literature out well, I do not mean for you to have lavish printing, but simply good, clean, tasty, modern printing. The difference in the cost has to be weighed, but if you can spare \$10 for printing you can, I think, spare \$15 for good printing. If you cannot spare \$15 for satisfactory work you cannot afford \$10 for unsatis-

factory work, because the measure of its success will be gauged by the measure of its strength. Nicely prepared literature has the same effect as nicely attired drummers. Both, at least, merit your attention, and that is a big part of the fight in these busy days.

In preparing the literature itself rather choose something of the booklet style—4 pages and cover make a neat size—than the plain, short-lived circular. Most people toss circulars into the fire. The same people would preserve a booklet. Now, the booklet gives the compositor a finer chance to display the art than does the bare circular. Consequently your words are given far greater emphasis, and the story you have to tell is driven home with far more force.

The booklet may be made tasty by having as few words as possible on the front cover—say a line something like this: "Between Ourselves," "Of Concern to You," "About Prices," "Mrs. Consumer," etc. The booklet is rendered commonplace by covering the whole page with data or your imprint.

If your business is very small and the booklet out of the question, use a neat folder in preference to the circular. Long and narrow shapes are the prevailing styles.

In preparing copy for the printer time and expense will be saved by writing in ink, legibly, and on one side of paper not too large. Do not put too much wording on a page. If you have any designs of your own outline them in the copy. Rule work predominates, and aided by "white" space and nice balance, a pretty effect can be produced.

Of course the main thing, after all, is: Why are you getting out literature? Are you getting it out on time? Will it pay you to get it out?

To be able to cover such a field advantageously it is necessary to have a clear conception of the actual conditions—trade, situation, stock, class of customers, etc. If the prospective advertiser will write in the full particulars, I will try to be of service to him, practically, as is the intention of this department.

Kirk Bros., of Bracebridge, know the wisdom of advertising one thing at a time, and of giving it just the proper degree of prominence. The "get-up" of their advertisements as seen in their local paper displays considerable ability on the part of the ad-writer; a thorough grasp of the goods advertised; a convincing line of argument; a coherency of style—in short, the writing is, in the main, clear, forceful, appealing. No devices are employed. The advertisements, too, are free from competitive cavil. I think, however, that the tone of some of them might have been a little less adulatory. In one or two there is an excess of "we." This is a tendency easily overlooked by a writer, and quite prevalent in our day. It is a question whether this sort of advertising is a trade-bringer. The firm name is apt to become more prominent than the goods, which is never the purpose of advertising, at least business advertising. There are only two things really essential to

successful advertising: Argument, backed up by good goods. The argument is necessary to compete with rivals; the good goods are necessary to retain what the argument produces. Where competition is small, of course, an advertisement need not be argumentative, as long as it is lucid, for its function then is that of an announcer, not a convincer. In such a case, as comparisons are few and far between, all the public have to be told is what the sale consists of and what the prices are.

Another point in connection with Kirk Bros.' advertisements where, I think, an improvement might be effected, is in the matter of wording. If there were less wording it would do away with the ne-

RIGHT AT HOME

I am right at home in handling Groceries, Fruits, etc. My stock is select, my service courteous and prompt. I would like to have an order from you.

JOHN T. BAKER
"The Busy Corner."

cessity of having to adopt lines of reasoning not sufficiently differentiated in order to attract attention and hold it. To this end I would suggest, also, the using of less newspaper space in the one-topic ad. Larger type could be used and the ad. read in a very short time. I would employ some catchy headings and work out the subject matter from the headings, always, of course, running in detail sufficient to guide the trend of the ad. to the conclusion "That ours are the goods." If the subject was seeds, headings something like these might be used: "That which a man sows," "Remember it's the seed, not the soil," "If you would reap," "You, the seeds and us." A permanent heading might also be adopted—"In Kirk Kompany," "Kirk Ways," etc. With lots of white space this should be effective.

JERSEY CREAM YEAST CAKES
The only yeast with cream in it.

The only yeast with cream in it.
JERSEY CREAM YEAST CAKES

Oyes, Oyes, Oyes

We are off to Merrie Old England for a final decision as to word "Cream"
—**While we are not afraid of the result**, should we not win, you will find us still in the race for the trade of the Merchants of Canada with

JERSEY YEAST CAKES

We expect to receive decision of Privy Council about the end of July— which will be announced to you through THE GROCER.

Hamilton Yeast Co., - Hamilton, Ont.

LUMSDEN BROS., Proprietors.

The only yeast with cream in it.
JERSEY CREAM YEAST CAKES

JERSEY CREAM YEAST CAKES
The only yeast with cream in it.

\$2.50 per case (40 pkgs.)

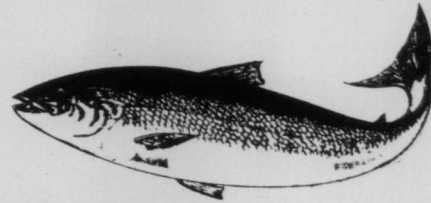
Can you beat that and get the grade, too? Guess not.

IVORINE COLD WATER STARCH

yields you 60 per cent. Think of it and get your order in.

St. Lawrence Starch Co.
LIMITED
PORT CREDIT, ONT.

SOCKEYE SALMON



"Sovereign" and "Lynx"
Brands

ARE THE OHOIOEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

An Exploded Idea

Grocers used to think Fish an undesirable line to carry in the Summer season, and for that matter there are some who still think so. But the idea is an exploded one. Since the introduction of

Halifax, Acadia and Bluenose Brands of Prepared Codfish

fish has become a popular Summer diet and as long as people can get these brands, there is a trade for the grocer in them in summer as well as in any other season of the year. Being put up in packages they are a convenient article for the trade to handle, and being such good sellers, there is every inducement to handle them.

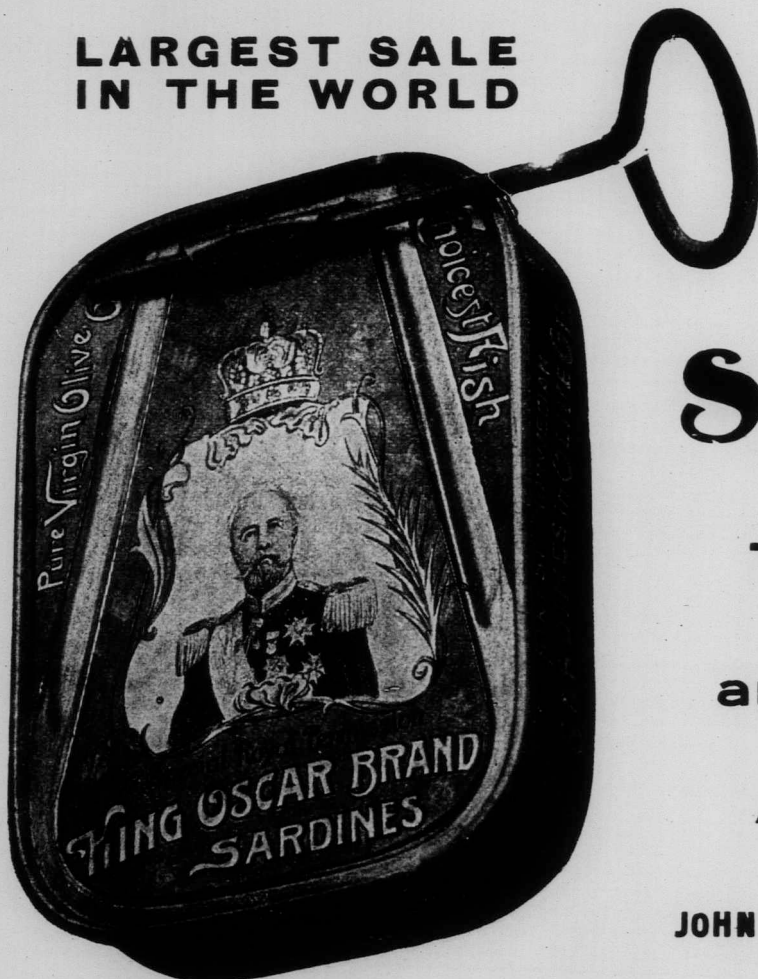
BLACK BROS. & CO., Limited

AGENCIES:

A. H. BRITAIN & CO., Board of Trade Building, Montreal
REGINALD LAWSON, Winnipeg, Man.
CHAS. MILNE, Vancouver, B.C.

**HALIFAX AND LaHAVE,
N. S.**

**LARGEST SALE
IN THE WORLD**



**KING
OSCAR**

SARDINES

**The Most Delicate
Flavor
and Purest Olive Oil**

ASK YOUR WHOLESALE HOUSE

JOHN W. BICKLE & GREENING, Hamilton, Ont.
Canadian Selling Agents

FRESH and CURED FISH**CRUDE FISH OIL WANTED.**

The Agricultural Department of the State of Victoria has recommended the use of the lowest grade cod or other fish oils for smearing the backs of sheep to prevent them being struck by the maggot fly. This fly has only recently made its appearance in Australia, and wool growers are exceedingly anxious to adopt strong measures to prevent a re-occurrence of the heavy losses of sheep during the last lambing season. There should be a quantity of low-grade oil available at the fishing centres in the Maritime Provinces for which there is practically no demand. If Nova Scotian fish packers will communicate with the Canadian Commercial Agency, at Melbourne, Australia, giving an approximate estimate of the quantity available during the coming season (if possible sending samples) and the price f.o.b. New York or Liverpool, England, fuller particulars will be supplied.

AN EXCELLENT OPPORTUNITY.

The Australian market has been, for some time past, in very short supply of canned oysters, for which there is a constant and increasing demand. Hitherto a well-known Baltimore brand has had almost a monopoly of the market; but through the difficulty in securing regular supplies, there now exists an excellent opportunity of introducing new brands. Cases should contain four dozen round tins, the weight to be 8 lbs. per dozen or 32 lbs. to the case. The Commonwealth customs duty works out at about 16 cents per dozen cans.

SALMON SCARCE IN ENGLAND.

A Montreal advice of recent date states that during the coming season canners are trying to introduce the half-size tin of sockeye, but it is just a question whether this small size will take to retail at 10c. for half-pound tin, consumers naturally preferring to pay that price for full-size pink salmon.

A market letter from London, Eng., reports a strong upward movement in one pound and half-pound flats, and prices have advanced quite 1s. 6d. per case. The scarcity of best salmon in all shapes in absolutely unprecedented, and it would not be surprising to see an absolute dearth of all best stock some weeks before the new could possibly arrive overland. One pound tall of best quality is at the present time a very good proposition. Grocers and consumers are beginning to resent paying a comparatively fancy price for Alaska re-labeled with labels that they have

S NAPS FOR SUMMER SELLING

**OUR
PRICES
ARE
RIGHT.**

ALL
ORDERS
SHIPPED
SAME
DAY
AS
RECEIVED.

WE
SOLICIT
YOUR
ENQUIRIES
BY MAIL
IF OUR
TRAVELLERS
DO NOT
CALL—

LOBSTERS—NEW PACK

Although the pack will be 40 per cent. short this season we are offering very close prices on

"BEAVER" brand, ½s & 1s **NOW IN STOCK.**

HERRINGS—NEW PACK

"ICE CASTLE" Kipperd Herrings.
Herrings in Tomato Sauce.
SPECIAL PRICES ON 5-CASE LOTS.

SARDINES—

We are quoting special prices on both
DOMESTIC and IMPORTED.
Our travellers are showing full line of samples.

SALMON—

We have a very heavy stock of all grades and are quoting under present market prices.
—DROP US A CARD for special prices if interested—

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, TORONTO

hitherto considered to be used only for best goods. The result is that the demand is going more and more on to British Columbia tall salmon.

POOR FISHING SEASON.

The St. John, N.B., Telegraph says: "This has been the poorest season for fish so far that St. John has had for many years. Fishermen say the only thing which can improve conditions will be a heavy freshet, which is not likely to come now. Scarcely any gaspereaux are being caught, as these fish in the present low water go up to the middle of the river. The shad season is be-

ginning now, but the probability is they will be very scarce. The market is very well supplied with halibut, cod and had-dock, and a few salmon are coming in. Pickled herring are very scarce. It is expected that codfish will soon take a drop in price. The prices prevailing through the Winter, \$4.85 to \$5, were the highest known in years."

The Newfoundland Government has chartered the whaler Neptune and commissioned her as a temporary cruiser to enforce the provisions of the Foreign Fishing Vessels Act against American fishermen.



"PRINCE OF WALES" Mocha and Java Coffee

"PRINCE OF WALES" is gaining ground every day—People know when they get the **COFFEE** they like—really delicious Coffee—It helps the Merchant, too—If you are not handling "**PRINCE OF WALES**" drop us a line and let us explain our method of "Helping the Dealer"—advertises you and helps introduce the Coffee. No premiums; Actual Merit does it. A post card brings the information Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.



TO THE DEALER:—

BLUEOL, the "Never-Streak" BLUE, gives you with each 10-lb. box (4 sq pkgs.) 10 extra packages more than you get with any other ten pound box of Blue, and with each 12-lb. box (3 sq. pkgs.) you get 16 extra packages more than with any other twelve-pound box of Blue. This reduces your cost 25 per cent, and you get the BEST Blue.

BESIDES THE ABOVE we will send for every 5 coupons (one enclosed in each box) one of the following valuable Premiums:

For Sale by all Jobbers.

- | | |
|------------------------|---------------------------------------|
| 1—Hand Bag | 5—Lady's Parasol (Black or Navy Blue) |
| 2—Stem Winder Watch | 6—Framed Colored Engraving |
| 3—Gentleman's Umbrella | 7—Pocket Flask |
| 4—Lady's Umbrella | 8—Pedometer, 100 miles |

J. M. DOUGLAS & CO., : Montreal

GOOD THINGS

STAR BRAND	
HAMS	SHORT ROLLS
BACON	COOKED HAMS
LARD	BOLOGNAS
BUTTER	BRAWN
CHEESE	FRESH SAUSAGE
EGGS	POTTED TONGUE
LONG CLEARS	SHORT CUT PORK

F. W. FEARMAN CO.

HAMILTON

LIMITED

WE ARE DAILY BUYERS OF

EGGS AND BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR TELEPHONE US WHEN YOU HAVE ANY TO OFFER.

THE PARK, BLACKWELL CO.

TORONTO

LIMITED

TELEPHONE M 3960

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

GROECER LONDON LETTER

Special Correspondence.

THE Canadian Grocer has always endeavored by every possible means to keep before the notice of the trade the desirability of closer commercial relationship between this country and the motherland, and if these London (England) letters, which will appear from time to time, prove of assistance to Canadian exporters in their efforts to secure a better knowledge of the requirements of the British markets, both pains and money will be well spent. Our London correspondent hopes, by keeping a strict look out, to be able to furnish a few useful hints and pointers from time to time, as well as the gossip of the trade in Great Britain.—Editor.

The first shipments of Canadian butter have not yet arrived, so it is impossible to say anything about the condition of consignments, but it is encouraging to find that several London houses, which hitherto have been content to buy upon arrival of shipments here, are now launching out for themselves and developing into importers. This would seem to denote a greater confidence in the uniform good quality of Canadian butter, for one firm said that the chief reason why they had formerly bought upon arrival of consignments in London was that they could then inspect the quality and condition of the butter, and thus run no risks. This good feeling must be fostered, and too much stress cannot be laid upon the importance of shipping good quality butter. It has been a bitter complaint for years amongst importers over here that the quality varied so much that it was impossible to ever be sure that a ready sale would be secured. In this respect there was a marked improvement last year, but there is room for further improvement. The Canadian shipper should not follow up a shipment of good stuff with another of inferior quality. He should establish a connection with British importers, endeavour to learn their tastes, and make a point of sticking to old buyers, so that he may know exactly what each individual concern wants. Perhaps the chief reason why Danish butter has such a command over British buyers is that the manufacturers have always endeavored to suit their customers, and have always kept the quality up. Of course it is true that Canadian butter has a long way to come, and cold storage does not improve the flavor, but without doubt better packing will go a long way towards securing larger sales.

Complaints about packing of Canadian cheese are not common, but there seems to be some difficulty with butter. Although the temperature of the steamer may have something to do with this evil, there can be no doubt that many Canadian shippers make use of an inferior grease-proof wrapper. Not one, nor two, but several London butter importers have made this remark to The Grocer representative. The reference was to salt butter in every case. Unsalted butter was found on the whole satisfactory last season. There is likely to be a good demand for salt and unsalted butter, although at a time of writing (May 25) prices rule too high. There is room for plenty of fresh (by which is meant newly-made) butter, but this, it would appear, is detained in Montreal for speculation purposes. Large quantities of Australian butter have been received, and prices are right, so that until there is a fall in the price of Canadian stuff very little, or nothing, can be done with the latter. There is, however, a whisper about that quotations on French butter are going to rise, and it is said that the price will remain away up for some considerable time. If this is the case, there will be a chance for Canadian shippers.

"What we want just now is Canadian bacon," said a London importing house. This was A. C. Doughty & Co., 20 Eastcheap, London who have good connections with Canada. Canadians can do a large business with Britain in bacon, particularly the cheaper meat, but in the higher-priced bacon the Danish exporter gets the bulk of the trade. His methods of curing are preferred on this market to the Canadian method, and it would be well worth while to Canadian exporters to learn a little more about the Danish method of curing.

A little cheese has been received, but not much. On the whole consignments received last season gave every satisfaction but there is no doubt that both the flavor and appearance of Canadian cheese undergo considerable change for the worst during transit. A little more may be said about this later on.

Before concluding, it must be mentioned that there are many London importing houses who are going to try to do business with Canadian produce exporters this season, who hitherto have been content to buy on arrival here. Give all inquiries from new importers special and careful attention, for the Englishman is not easily pleased, and, as one man said, there is other produce besides

Canadian. But he is staunch to his business connections, provided they are satisfactory. There are many advertisements of good British produce importers in the Export Number of The Grocer, and Canadian shippers would do well to get into communication with some of them.

Criticisms and inquiries are welcome at The Grocer office.

MONEY IN SELLING CHEESE.

GROECERS complain from time to time that "there is no money in selling cheese," giving as their reason the fact that there is unavoidably so much waste in cutting that it eats up all the profits. The Standard Computing Cheese Cutter, recently placed on the market by the Walker Pivoted Bin and Store Fixture Co., has changed all this. It cuts any amount of cheese wanted at any price per pound, and computes the price of the piece cut at the same time. An additional advantage is that it protects both cut-edges of the cheese from drying out, shrinking, or getting musty, and keeps off flies and dust. Grocers will make no mistake in communicating immediately with the Walker Pivoted Bin and Store Fixture Co., 510 Board of Trade Building, Toronto.

BUSINESS FOR CANADA.

H. Kayu, a wealthy Japanese merchant, of Tokio, and his interpreter, Wijina, are studying the dairy industry. Mr. Kayu will take back with him to Japan shortly a herd of 50 Ayrshire cattle, the first shipment of Canadian cattle to the flowery kingdom. Before the war Japan got her supplies from England, and since the war began cattle have been shipped from the United States. He stated his belief that Canada would soon be doing a big business with Japan in this line.

REPORT ON CATTLE EMBARGO.

The Federal Committee on Agriculture will shortly bring in a report on the question of the embargo on Canadian cattle, which will contain a number of recommendations. The committee will probably point out that as there is no pleuro-pneumonia among Canadian herds the embargo ought to be removed. In the next place the committee may suggest that the period within which cattle have to be slaughtered after landing should be extended from ten to thirty days. Addition of other landing places to those now permitted may also be recommended.



"THE FAIRBANK PLAN"

LOOK INTO IT

and see just what "The Fairbank Plan" is. While we spend hundreds of thousands of dollars every year advertising the six great Fairbank specialties:

Gold Dust Washing Powder
Fairy Soap, Copco Soap
Fairbank's Glycerine-Tar Soap
Fairbank's Scouring Soap
Fairbank's Sanitary Soap


and educating the public regarding them; and while we intend to continue doing this, we realize fully that advertising alone has not accomplished the splendid results we have enjoyed in the sale of these goods, but that "the man behind the counter" has been an important factor in extending and increasing our trade. It was the realization of this fact that gave birth to "The Fairbank Plan," as a method of rewarding the retail clerks for their earnest co-operation in selling these goods and, consequently, a portion of our immense advertising appropriation is now set aside for the recognition of the dealer and his clerks.

"The Fairbank Plan" is an absolutely fair method of rewarding the clerk in direct proportion to the interest displayed in pushing the six specialties, as each package of these goods is couponed in such a manner that the coupon can be easily removed before the goods pass into the hands of the consumer. For these coupons we offer many valuable articles.

If you will send for an illustrated premium list of "The Fairbank Plan" it will convince you that this is no cheap trading-stamp scheme.

THE N. K. FAIRBANK COMPANY - Montreal, Canada.

PURE CREAM TARTAR



Gillett's

Positively and absolutely the purest

Put up in

1-lb. Paper Pkgs.	1-lb. Cans.	10-lb. Boxes.
1-lb. " "	1-lb. " "	25-lb. Pails.
	5-lb. " "	100-lb. Kegs.
		360-lb. Barrels.

CREAM TARTAR

on the market.

Order from your Jobber.

E. W. GILLETT COMPANY LIMITED

London, Eng.
TORONTO, ONT.
Chicago, Ill.

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904

YES

Eggs AND Butter

THAT'S WHAT WE WANT

IN ANY QUANTITY and at ALL TIMES

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.
Toronto.

PROVISION AND DAIRY MARKETS.

TORONTO.

Provisions.—The cool weather has interfered considerably with the sale of cured meats, which otherwise would be very brisk at this season of the year. A fair demand, however, is noted in almost all varieties of smoked meats, the price of backs being up 1-2c.; a slightly lower range of quotations is noted in lard in tierces and tubs. During the week arrivals of farmers' supplies have been free, although hogs have only been coming fairly liberally. The price of live hogs ranges from \$6.40 to \$6.50 f.o.b. at outside points, and from \$6.75 to \$6.80 delivered in Toronto. Live hogs are quoted from \$8.50 to \$9, and indications point to higher prices. We quote the following:

Long clear bacon, per lb.	\$0 10
Smoked breakfast bacon, per lb.	0 13
Roll bacon, per lb.	0 10 1/2
Small hams per lb.	0 13 1/2
Medium hams, per lb.	0 13
Large hams per lb.	0 12 1/2
Shoulder hams, per lb.	0 10
Backs, per lb.	0 15 1/2
Heavy mess pork, per bbl.	16 00
Short cut, per bbl.	19 50
Shoulder mess pork, per bbl.	14 50
Lard, tierces, per lb.	0 09 1/2
" tubs " "	0 10
" pails " "	0 10 1/2
" compounds, per lb.	0 07 1/2
Plate beef, per 200-lb. bbl.	11 00
Beef, hind quarters "	9 00
" front quarters "	5 50
" choice carcasses "	7 25
" medium "	7 00
" common "	6 00
Mutton "	0 10
Lamb, yearling "	0 14
Veal "	0 07
Hogs, street lots "	8 50

Butter—There is plenty of butter arriving on the local market at the present time, with supplies in tubs coming more freely as the warm weather approaches. Owing to the consuming public requiring grass tub butter the price ranges even higher than for large dairy rolls. Dairy prints are down from 1 to 2c., and large rolls are slightly easier than a week ago. We quote:

Creamery prints, Per lb.	0 19	0 20
" solids, fresh "	0 18	0 19
Dairy prints, "	0 15	0 16
" large rolls "	0 15	0 16
" in tubs "	0 15	0 16

Cheese—A good demand is noted in new cheese, and the price of large cheese is down 1-2c. this week. The quotation for export markets ranges about 45s., although very little business is doing as yet. Our quotations are as follows:

Cheese, large, new, Per lb.	0 10
" twins "	0 10 1/2

Cheese Board Report.
(For week ending June 6.)

Board.	Boxes.	Price.
Madoc	960	0 09 1/2
Kingston	489	0 09 1/2
Perth	1,400	0 09 1/2
Napanee	1,210	0 09 3-16
Ottawa	462	0 09 1/2
Huntington	394*	0 09 3-16
South Finch	322*	0 09 1/2
Brantford	1,275*	0 09 1/2
Iroquois	580	0 08 13-16
" Colored.	305	0 09 1/2

MONTREAL.

Provisions—Provision market is easier. Live hogs are arriving more freely, and were sold at \$6.80 to \$7.25 on foot, off ears. Dressed hogs are selling at \$9.50 and going fairly freely. Hams 8 to 12 lbs. at 14c., 12 to 18 lbs. at 13 1-2c., and 18 to 25 lbs. at 13c. Breakfast bacon

13c., Windsor backs at 14c. Lard is a little easier. Pails, 20 lb., selling at \$1.90, and not very actively at that price.

Canadian short cut mess pork	\$19 00	\$20 00
American short cut clear	19 00	20 00
American fat back	19 00	21 00
Bacon, per lb.	0 12	0 14
Hams	0 11 1/2	0 13
Extra plate beef, per bbl.	11 50	12 00
Lard, Boar's Head brand, tierces, per lb.	0 06 1/2	0 07
" " " " " " " "	0 07	0 07 1/2
" " " " " " " "	0 07 1/2	0 07 1/2
Cases, 20 3-lb. tins, per lb.	0 07 1/2	0 07 1/2
" 12 5-lb. tins " "	0 07 1/2	0 07 1/2
" 6 10-lb. tins " "	0 07 1/2	0 07 1/2
20-lb. wood pails, each	1 45	
20-lb. tin pails, each	1 35	
Wood net, tin gross weight—		

Pure lard, pails	Wood, Tin.	2 10	2 20
" tubs		0 10	0 10 1/2
" cases (6 10-lb. tins)		0 08	0 08 1/2
" cases (12 5-lb. tins)		0 08 1/2	0 09 1/2
" cases (24 3-lb. tins)		0 08 1/2	0 09 1/2

Eggs—Eggs are arriving in such small quantities that prices are kept up high. Following all precedents of past years, the prices should be much lower than they are, and dealers are puzzled to account for this state of affairs. The cool weather prevailing during the past few weeks has had considerable to do with the holding up of prices, but when the weather man deals out a spell of warm weather supplies should be available in larger quantities. In a wholesale way straight-gathered stock is held at 16 to 16 1-2c., single cases 17c.

Butter—Butter market keeps up firm tone, and prices show no tendency to weaken. Supplies are coming in somewhat better, but the local demand seems to be able to cope with it. Export orders are slow of coming, and there appears to be a disposition on part of the English buyer to hold off at the high prices ruling.

Finest creamery	0 19 1/2	0 19 1/2
Fine	0 19	0 19 1/2
Medium	0 18 1/2	0 19 1/2
Fresh rolls	0 17	0 18
Fresh dairy tubs	0 16 1/2	0 17

Cheese—Market quiet. Shipments during the week have been fair, though not as heavy as last week. Export orders are commencing to assume larger proportions, but there does not appear to be much in it for dealers in the way of profit. Stocks abroad are getting down in compass, and shortly it would appear that more exporting trade will result. Local prices: Quebecs 9 1-8 to 9 1-4c. and Ontarios 9 3-8 to 9 1-2c.

WINNIPEG.

Creamery Butter—Supplies are larger and the quality is better. Prices have been further reduced and are now as follows to the retail trade:

Finest fresh creamery, in 56-lb. boxes	0 21
" " " " " " " "	0 21
" " " " " " " "	0 21
" " " " " " " "	0 22

Dairy Butter—Rains and favorable weather conditions have improved pastures, and dairy butter is offered now in larger quantities and of much better qualities. The produce houses are paying country merchants following prices:

Dairy, assorted pkgs., selected	0 15	0 16
" " " " " " " "	0 14	0 14

Cheese—Prices continue as follows:

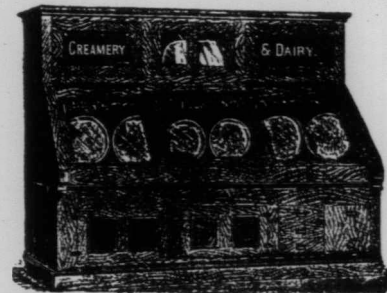
Finest Manitoba, large	0 11
" Ontario	0 12 1/2
" " twins	0 12 1/2

BUTTER and EGGS

—WE ARE—
BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.
Wholesale Produce Merchants.
TORONTO.



REFRIGERATORS Useful to every one. 40 different styles. Silver medal, Quebec, 1901. Diplomas: Toronto, Ottawa, Montreal.
C. P. FABIEN,
Merchant and Manufacturer.
3167 to 71 N. Dame St., Montreal, Can.
Write for Illustrated Catalogue.

PICKLES

"Queen Quality" Pickles

Mixed and Chow
Bulk and Bottled

Our Sweet Pickles do not Sour, and our Sour Pickles do not Mould.

Taylor & Pringle Co.
LIMITED
Owen Sound, Ont.

Butter Tub

BEST WHITE SPRUCE

50—30—20 lb.

ORDER NOW

WALTER WOODS & CO.

Hamilton and Winnipeg.

BUTTER

When you have one or 100 tubs
write us for price

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto.

GENUINE
**PRATTS ASTRAL
LAMP OIL**

Sold in all countries and recognized as the
highest grade oil manufactured.

WHOLESALE ONLY.
THE QUEEN CITY OIL COMPANY, Limited
TORONTO, ONT.

OAKEY'S The original and only Genuine
Preparation for Cleaning Cut-
lery, 6d. and 1s. Canisters

'WELLINGTON'
KNIFE POLISH

JOHN OAKEY & SONS, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:
JOHN FORMAN, - 644 Craig Street
MONTREAL.

Lard—Prices continue as quoted last week:

Lard, 50-lb. pails, per pail	5 25
" 20-lb. " " "	2 15
" 3-lb. tins, per case 60 lbs.	6 70
" 5-lb. " " "	6 60
" 10-lb. " " "	6 50
Pure lard in bbls, per lb	0 10 1/2

Cured Meats—No change since last week. We quote:

SMOKED MEATS.

Hams, selected stock, special mild cure	0 15 1/2
Bacon, " " "	0 17
Backs, " " "	0 12 1/2
Picnic, " " "	0 09 1/2
Hams, sugar cured, assorted sizes	0 13 1/2
" heavy, 20 to 30	0 13
Picnic, " assorted sizes	0 08 1/2
Shoulders, " " "	0 08 1/2
Bacon, " breakfast bellies	0 13 1/2
" " breakfast backs	0 11 1/2
" " Wiltshire sides	0 15 1/2
" " spiced rolls, long	0 10
Manitoba butts " " "	0 09 1/2
" " skinned	0 10
" " boneless and rolled	0 11
" " rolls, boneless	0 11

DRY SALT MEATS.

Bacon, dry salt long clear	0 09 1/2
" " smoked	0 10 1/2
Shoulders " " boneless backs	0 10 1/2
" " " "	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl	18 00
" " " " per 1/2 bbl	10 50
Standard mess pork, per bbl	16 00
" " " " per 1/2 bbl	9 00

PICKLED GOODS (COOKED).

Pig's feet	80 lbs. 5 50	40 lbs. 3 00	20 lbs. 1 60	15 lbs. 1 25
Pig's tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.	0 04			
hocks,	0 04			

Hams and Bacon—The demand is good, but there is a scarcity of both. Hams have advanced one-half cent per pound, being quoted at 13 1-2 to 14 cents.

ST. JOHN.

Provisions—Pork sells very slowly, and prices show little change. In beef, sale is also light. Canadian packers are selling more goods. Both the quality of the goods and of the package show improvement. Pure lard is very firm at full figures. Refined lard is still low

and has a good sale. Smoked meats are very firm at full figures. On fresh meats full figures also rule. Little western beef is being received, not only is the price too high, but some particularly nice domestic is offered. Mutton has a fair demand. Veal is rather higher than usual at this season. Lamb, while a little lower, is still high. Pork holds firm.

Mess pork, per bbl	\$17 00	\$19 00
Clear pork " " "	17 00	19 00
Plate beef " " "	14 00	15 00
" " " " "	"	12 00
Mess beef " " "	"	12 00
Domestic beef, per lb.	0 08	0 09
Western beef " " "	0 09	0 10
Mutton " " "	0 08	0 10
Veal " " "	0 06	0 08
Lamb, each " " "	3 00	4 00
Pork " " "	0 07	0 08
Hams " " "	0 13	0 14 1/2
Rolls " " "	0 10	0 13
Lard, pure, tubs " " "	0 10 1/2	0 10 1/2
" " " pails " " "	0 10 1/2	0 11
Refined lard, tubs " " "	0 08	0 08
" " " pails " " "	0 08 1/2	0 09

Butter.—There is little change. Best grades are firmly held. Good dairy is scarce, with a fair demand.

Creamery butter	0 22	0 23
Best dairy butter	0 20	0 21
Good dairy tubs	0 18	0 20
Fair	0 17	0 18

Eggs.—Eggs are firm. At local prices it will not pay to bring Prince Edward Island eggs here.

Eggs, hennery	0 24	0 25
case stock	0 16	0 17

Cheese.—Prices for new twins rather easier. Stocks here are light.

Cheese, per lb.	0 11	0 12
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WESTERN AGENT FOR CHINESE STARCH.

Stuart Watson, 433 Main street, Winnipeg, has been appointed agent for Winnipeg and the west for "Chinese" Starch, and the other products of the Ocean Mills, Montreal. Mr. Watson will be pleased to furnish full information on this subject, and attend to requirements of the trade in the west.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHEM & SONS,
LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiterers; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL,
ABERDEEN, - SCOTLAND.
Cables, Halcyon. Codes, A. B. C., 5th ed., Scattergood. Consignee for all kinds of Canadian produce. Personal attention and prompt returns guaranteed.

Agencies Wanted for Britain.—European and Canadian references and an extensive connection are points upon which I rely. CANNED GOODS, DRIED FRUITS, HONEY, FEAS.
A. S. DUFFUS, JR.,
9-10 St. Mary-at-Hill, LONDON, E. C.

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England
We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER.
We sell cost, freight and insurance. Western Union Code.
LONDON, LIVERPOOL, GLASGOW.

DAVID SCOTT & CO.,
Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS.
T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL,
Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US.
139 REDCLIFFE ST., BRISTOL, ENG.

Telegraphic Address, "Fondants, London."
A. E. SOWERBUTTS & CO.
PROVISION IMPORTERS
33, Tooley Street, London Bridge, S. E.
Bankers: Hill & Sons, 66, West Smithfield.

GEORGE LITTLE LIMITED
Canadian Produce Importers,
MANCHESTER.
BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

E. BIERMANN & CO.,
FRUIT AND PRODUCE BROKERS,
5th Ed. A. B. C. Code,
CARDIFF, WALES.
APPLES AND ALL KINDS OF FRUIT AND PRODUCE.

ALEXANDER CRICHTON,
15 Stanley St., LIVERPOOL, England,
CANNED GOODS AND DRIED FRUIT BROKER. And at St. Magnus House, London, E.C. T. A., "Acrition, Liverpool" Code, A. B. C., th Ed.

HAMBURG.
Kaiser Wilhelmstrasse 74-78.
Neubeck & Schipmann,
Commission Agents and Merchants.

HAMILTON WICKES & CO.,
Canned Goods Brokers, EASTCHEAP, LON. DON, and VICTORIA STREET, LIVERPOOL.—Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

GEO. R. MEEKER & CO.
11 and 12 Bedford Hotel Chambers, Covent Garden,
LONDON, W. C. - - ENGLAND
European representatives and distributors, Earl Fruit Co., California, U. S. A.
SPECIALTIES, CANNED AND FRESH FRUITS.
T. A., Emulate.
Codes, A. B. C. and Lieber's.

THOS. BOYD & CO.,
23 KING ST., - LIVERPOOL,
are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

Salter & Stokes, 19-20 King St. W. Smithfield, London, Eng.
226-7 Central Market, E. C.,
IMPORTERS OF CANADIAN
CHEESE, BUTTER, EGGS AND POULTRY.
Reference, London City and Midland Bank, West Smithfield. We buy outright.

The Odds are in Your Favor

when you handle

REINDEER BRAND

CONDENSED MILK and

JERSEY CREAM

(An Evaporated Milk that Contains No Sugar)

For not only are these goods value in themselves, but because of the satisfaction they give in their use, they help to increase your other trade.

W. G. A. LAMBE & CO., Agents

Quick Sales mean larger profits.

The quality and reputation of
CHASE & SANBORN'S COFFEES
find ready customers, and they help
the grocer in his general trade.

CHASE & SANBORN

The Importers, Montreal

Cutting Advertising Carvers **FREE**

RETURNED
 JUN 8 1905
 To Montreal
 cut Book 36
 Page 29
 D



Every grocer who handles **One Case** of "BEE" Brand Assortment (just a little of everything, and not too much of anything) amounting to **\$14.50**, gets one of these **Best English-made Sets of Carvers FREE.**

GROCCERS' ASST. CASE	
1 doz.	Sun Borated Gloss Starch.....\$0 90
1 "	Bee Laundry Starch..... 0 95
1 "	" Corn Starch..... 0 90
1 "	" Baking Powder, 6 oz..... 0 90
1 "	" " " " 10 " 1 35
1/2 "	" " " " 16 " 1 20
1 "	" Soda - - - - 10 " 0 45
2 "	" Borax - - - - 5 " 0 90
1 "	" " " " 10 " 0 85
1/2 "	" Coffee - - - - 16 " 1 80
1/2 "	" Ammonia Powd. 5 ct..... 0 25
1/2 "	" " " " 10 " 0 45
*1/2 "	Beaver Baking Powder..... 1 20
*1 "	" Coffee..... 2 40
*With premiums. \$14 50	

A full line of advertising goes with every case.

Send your orders to

"Bee" Starch Co.
449 ST. PAUL ST., MONTREAL

accompanied by the name of your wholesale grocer.

Don't forget that "BEE" Brand Goods are absolutely guaranteed perfect, or money back.

Baking Powder.
Davidson & Hay, Toronto.
Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.

Baskets.
Oakville Basket Co., Oakville, Ont.

Biscuits, Confectionery, Etc.
Christie, Brown & Co., Toronto.
Cowan Co., Toronto.
Greig, Robert, Co., Toronto.
Imperial Biscuit Co., Guelph.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Rose & Laflamme, Montreal.

Blue and Black Lead.
Douglas, J. M., & Co., Montreal.
Oakey, John, & Sons, London, Eng.

Brushes and Brushes.
Lind, Kerrigan & Co., London, Ont.

Canned Goods.
Belleville Canning Co., Belleville, Ont.
Bloomfield Packing Co., Bloomfield, Ont.
Canadian Cannery, Limited, Hamilton.
Cross, J. H., Montreal.
Old Homestead Canning Co., Picton, Ont.

Cans.
Acme Can Works, Montreal.

Cash Registers.
National Cash Register Co., Dayton, O.

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Canada Cigar Co., London, Ont.
Empire Tobacco Co., Montreal.
McAlpin Consumers Tobacco Co., Toronto.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Cocoanut.
Downey, W. P., Montreal.
Greig, Robt., Co., Toronto.

Cocoas and Chocolates.
Baker, Walter, & Co., Dorchester, Mass.
Cowan Co., Toronto.
Epps, James Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
Peterson—Lamont, Corlies & Co., Montreal.
VanHouten's—J. L. Watt & Scott, Toronto.

Computing Scales.
Dean & McLeod, Hamilton.

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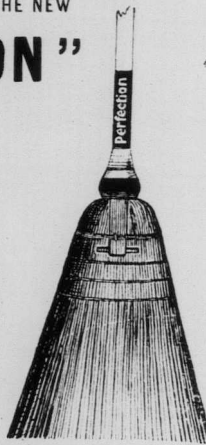
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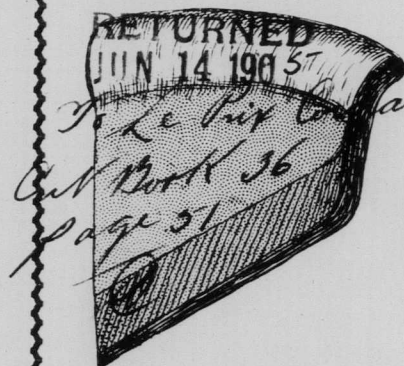
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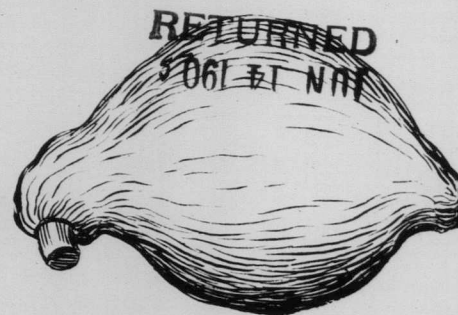
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NEW ADVERTISEMENTS.

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PURE FOOD LAW.

THE Inland Revenue Department at Ottawa is showing commendable zeal and some energy in prosecuting infringements of the Pure Food Act. Hon. Mr. Brodeur, since his appointment as Minister of Inland Revenue, is deserving of commendation for the manner in which he has taken hold of the responsible duties of his office. His assistants and inspectors, we regret to state, appreciate only in a measure their responsibilities, and in many instances "do those things they should not have done" and in others "leave undone those which they should have done." The Grocer's attention has been called to remissness in duty of inspectors and superficiality in their work, and documents are in our possession which reflect in anything but a creditable manner upon the inspection

of certain officials of the department. In the case referred to, where a serious injury was done the manufacturer, it is to the credit of the Department that the error was acknowledged and rectified as far as possible, though not before a certain amount of damage was done the manufacturer.

The passing of the Pure Food Act was one of the best moves made by the Government towards protecting the merchant and the consumer, principally the latter, in securing healthy and pure food, and it goes without saying that an improvement is apparent already in certain lines of food products made in Canada. The manufacturers themselves evince a desire to live up to the requirements of the Pure Food Law; retailers are getting more critical in their purchases and insist upon getting pure goods when they buy them as such, and salesmen are more particular in handing out guarantees of purity. All this is deserving of credit and on lines The Grocer has advocated for years in its columns, and is still strongly advocating. But there is a feature of trade conditions prevalent in the large cities such as Montreal, Toronto, Halifax, and other distributing and buying centres, that is entirely overlooked by the Inland Revenue Department, and we call the Hon. Mr. Brodeur's attention to the cases. We refer to the sale by public auction of food products that have been damaged through water, fire or other action of the elements. It is not more than a few months, more correctly weeks, ago that the Allan line steamship Parisian was run into in Halifax Harbor and partially sunk at her docks. Amongst the salvage was a large consignment of shelled walnuts and other eatables. These were brought to Montreal and sold by public auction at prices ranging from 3½ to 4½c. per pound. And who bought these damaged goods and where did they find an outlet to the consumer? We are informed that certain candy and biscuit manufacturers were the principal buyers. Were these nuts inspected before being allowed to be used for manufacturing purposes, and were they found fit for consumption? We doubt it. If fit for consumption why were they sold at 3½ to 4½c., when the import market price was nearer 17 to 18c.?

Who guaranteed, or could guarantee that these goods, which had undoubtedly been soaked with bilge water, or possibly been contaminated by other more injurious goods and possibly even deadly chemicals loaded in the hold of the vessel, were fit to be offered for sale to go into consumption? It is easy to picture the frightful possibilities of contamination in the hold of a submerged vessel, loaded with all kinds of goods, possibly chemicals and other lines affected by chemical action through contact with water. If the damaged goods went into confectionery and biscuits, it is natural to assume that the most of the stuff went into the mouths of innocent children, thus striking at the very tenderest of the public and the least likely to be on its guard.

Another feature, and the commercial one, though the lesser, should be considered before goods damaged by fire or water should be allowed to be sold. What about those merchants carrying healthy and salable walnuts (as in the case referred to) in stock? It means that these damaged goods come into direct competition with and kill the sale of legitimate products.

The main point, however, we desire to bring out and one that the Inland Revenue Department officials should see to, is that no food product intended for consumption should be allowed to be sold either by public auction or private sale. All such suspected and damaged goods should be immediately seized and destroyed. Undoubtedly the goods were insured, and if so, the loss should fall upon the insurance companies who get fully well paid for the risk. We call the attention of the Hon. L. P. Brodeur to this phase of the Pure Food Act, and in the interest of the trade as well as the more vital interest of the consumer, we ask for an investigation into cases of goods damaged in the manner referred to in this article, as well as analagous cases. If there is no provision in the Act covering cases of this sort no time should be lost in incorporating strong clauses and enforcing the letter of the Act. By doing this the interest of the public is served, and an evil done away with that is all too dangerous to the public and too prevalent in the trade.

THE NEW EDUCATION

THE last half century has seen a remarkable development of nearly all the arts of agriculture, commerce and manufactures, and it would be strange indeed if some corresponding change did not appear in the schemes of education that are to fit our young men and young women for the new order of things.

Formerly, students who wished to acquire the elements of a liberal education were required to spend their time on Latin and Greek, with some algebra and geometry, and, perhaps, a foreign language, such as French or, later, German. Years were spent in the study of works of ancient writers who would have been most of all astonished had they known to what uses their works were to be put. The unhappy schoolboy had his mind crammed with declensions and conjugations and few there who ever rose beyond this to a grasp of the Latin or Greek tongue sufficient to enable them to read with pleasure or profit the works of classic authors. This was the case for hundreds of years in England. He was a bold man who first drew public attention to the fact that boys and girls had not only memories, that they had human bodies which they might learn how to care for, that their own country had a history and a literature as honorable and as interesting as those of Greece or Rome. Moreover, it appeared that ninety per cent. of students were not going to be gentlemen of leisure or professional men, but were going to earn their livings in commerce or mechanic arts. Could not some scheme of education be arranged that would meet their wants?

The answer has come in many ways. Little by little dead languages have given way to living tongues, chemistry and physics have found their way into the curriculum and more and more attention has been paid to the art of writing and speaking fluently our own language. Greek has been dropped from the course of study in most of our high schools and Latin seems to be following it.

No better evidence of the growth of the new ideas can be offered than the remarkable popularity of technical and commercial schools. The growth of the

movement in Toronto is an illustration. A beginning was made about twelve years ago when the Trades and Labor Council persuaded the city fathers to give a grant of \$3,000 to assist in the establishment of night schools where apprentices and artisans might study mathematics, architectural drawing, machine drawing, chemistry, etc. At first about 200 students gathered together in old Wycliffe Hall on College street.

As year by year the work expanded new courses were added and the attendance grew very rapidly. In twelve years the number of students had increased tenfold. A larger building and a larger staff became necessary, and the Technical School Board got from the city the use of the large building on College street, formerly the home of the Toronto Athletic Club. In 1901 a day school was started with an attendance of about fifty. To-day the average attendance of the day classes is over five hundred and the night students number about one thousand. About a year ago the Public School Board, Collegiate Institute Board and Technical School Board were amalgamated as the Board of Education for Toronto, and the Technical school was reorganized as a fourth collegiate institute for special purposes under the name of the Technical High School.

The students of the day school are of the same standing as those who attend the collegiate institutes. They must have passed the Entrance examination. They have the same hours as in the collegiate institutes, and the teachers are legally qualified specialists in their departments. A full commercial course is given. There are departments of domestic science and art, architectural and machine drawing, applied mathematics, physics and chemistry, and English literature and composition, history and commercial geography are required with every course, and there are large classes in commercial French. The idea throughout is to make the student as efficient as possible in every way, and to use for this purpose those arts and sciences which will be directly useful to him in after life. A good beginning has been made and its success is vouched for by the large attendance. In the day

school alone the attendance is half as large again as that of any collegiate institute in the city and the night students are twice as numerous as the day students.

But much remains to be done. Practical technical education is bound to be expensive. Apparatus and supplies must be furnished. Business offices are required and shops for illustrative work in mechanics. It is certain that the citizens will respond to the needs of a department of education which ministers specially to the needs of those who intend to enter commerce or to pursue mechanic arts, for these number at least ninety per cent. of the people in Toronto to-day.

A DRAWBACK.

A FIRM of Canadian manufacturers of a line of goods which experience considerable competition from the United States recently opened up a branch office in London, England, and appointed a United States man as their representative. This man has considerable interests in the competing United States industry, and does not confine his attention to the Canadian agency, so that the latter is not pushed as it ought to be. It is to his advantage and the advantage of his country to keep the Canadian agency more or less in the background, and to give the preference to the United States goods. Doubtless he sends some business to his Canadian people, but the bulk of the orders go to the United States concern.

This is not an exceptional case. It is done in a number of cases in all the markets where Canadian goods compete with the United States. Citizens of the latter country are to be found who take up the Canadian agencies more with the idea of keeping the markets open for the United States products than with the intention of pushing Canadian industries. Wherever they can offer United States goods they do so, but if these are not available they fall back on their Canadian agencies.

When appointing agents abroad, Canadian firms should see to it that they get the full benefits of their representatives' labors, and that their agents do not carry other lines which might compete or prevent the best results being obtained.

FREIGHTS AND CHARTERS

FREIGHTS AND CHARTERS.

THERE is little doing in many quarters, and the shippers are in no shape to confess great prosperity. Grain is not going forward as rapidly as formerly, and the reports from the dairy produce section shows that there has not been as large a quantity moved as was expected. Large quantities of grain are now booked from

the business is developing strongly. On May 23 a very large cargo was shipped from Montreal to South Africa by the Wyandot e. There were three distinct destinations noted on the manifest, namely, Durban, Cape Town and Algoa Bay. It was notable that to Durban Arkell & Douglass and Peabody & Co., both American shippers, held a fair portion of the cargo.

The Ogilvie Milling Co. shipped 4,000

leather. The Cockshut Plow Co., of Brantford, shipped 144 packages of agricultural implements, and it was noticeable that to every port the Sylvester Co. had some implements shipped. The Gould Shapley Co. had seven packages of windmills, and Strong & Trowbridge eight cases of blocks and skewers. Altogether the shipments from Canada to South Africa were not as encouraging from a purely Canadian

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow.	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin.	Manchester.	Antwerp.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13¼c	13/1½	15/9	15/	15/6	17/6	17/6	16/6	10/6	12/6	15/
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13¼c	13/1½	15/9	15/	15/6	17/6	17/6	16/6	10/6	15/	15/
Canned Meats	*13¼c	13/1½	15/9	15/	15/6	17/6	17/6	16/6	10/6	15/	15/
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)	5/	13/1½	13/1½	†15/	†15/6	15/	15/	†16/6		†12/6	12/6
Oil, lubricating and other; also Wax; in barrels	10/6	12/6	15/6	15/					10/6	12/6	
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas											
Starch, and Grape Sugar, in bags	6/3	6/6	6/6	*9c	10/6	10/	11/3	11	7/6	*9c	11/3
Rolled Oats, Dog Flour, Flour Middlings, in bags	7/9	8/	9/4½	10/	16/6	12/6	14/3	17/6	8/9	10/	
Rolled Oats and other Cereals, papered, in cases	5/	10/	10/6	†15/						†15/	12/6
Glucose and Syrup, in barrels		12/6	12/6	10/	20/			22/6	8/9	10/	
Cheese, in boxes; also Condensed Milk	20/	25/	26/3	25/		25/	30/		20/	25/	
Butter, in cases and kegs; Cheese in crocks, boxed	25/	30/	/6	30/		30/	35/		25/	30/	
Seeds, Timothy and Clover, in bags	12/6	15/	15/	12/6				20/	12/6	12/6	
" Beans and Peas, in bags	10/6	10/6	10/6	10/6	20/			17/6	10/6	10/6	12/6
Apples, Flour and Meal, in barrels	2/6	2/6	3/	2/6					2/6	2/6	2/9
" and other Green Fruit, in boxes	12/6	15/9	15/9	15/				17/6	12/6	15/	
" Evaporated, in barrels or boxes	7/6	10/	10/6	10/	17/6				7/6	10/	12/6
" Prunes and other dried fruit, in boxes	15/	20/	21/	20/					15/	20/	20/
Eggs, in cases or barrels	12/6	15/9	15/9	15/					12/6	12/6	5/

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs,

No Primage via Montreal.

Chicago to Buffalo at three and three-quarters cents.

From Fort William to Montreal rates on wheat are quoted at 5 3-4 cents. The latest reports show that grain is being booked at 4 3-4 cents from Chicago to Montreal, and this is owing to the unusual demand which has set in. The price will no doubt remain at the present figure for a week at any rate.

Hay exports have been very good, and

bags of flour direct to Durban, and the Lake of the Woods 1,000 bags. A. F. MacLaren's cheese was shipped in great quantities, also Armour & Co. and Swift & Co.'s meats. The Sylvester Manufacturing Co., of Lindsay, had a shipment of 34 packages of agricultural implements. The Pedlar People had some very substantial shipments, too, of their fine lathing. The Imperial Export Co. had some wall paper and desks and

point of view as they might have been.

The lake trade is very active, and business is growing into Summer proportions.

APPOINTED CANADIAN AGENTS.

Rose & Laflamme, Montreal, have been appointed Canadian agents for Geo. Dalidet & Co., Bordeaux, France, one of the largest packers of French table delicacies, alimentary pastes, etc., in France.

*There's
a vast
amount of
difference
in Teas*

Some Good—Some Bad—Some Indifferent
But

"SALADA"

CEYLON TEA

Could never by any possible chance have attained its enormous sale of 13,500,000 packets annually unless the Quality and Value were "WITHOUT A FLAW." And remember—this is a growing business—new sale records being constantly established.

Black, Mixed or Sealed
Natural Green Packets Only

Wholesale Terms "SALADA," Toronto and
and Samples from Montreal

COLES Electrically Driven
Coffee Mills.

GRANULATOR. PULVERIZER.

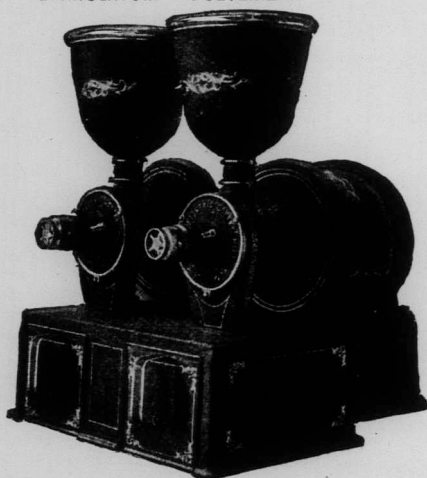
Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing $\frac{1}{2}$ pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

BRANTFORD PREPARED CORN STARCH

is no commonplace staple. Unique methods of manufacture and a fine discrimination in selecting the right kind of corn, have produced a better grade of corn starch than the trade has ever known before.

Based on merit and backed by heavy advertising, the inevitable result has been a DEMAND, and progressive dealers should be prepared to supply it.

The dainty food prepared from Brantford Starch brings the customer back again many times. The common-sense recipes on the packages delight the cook.

BRANTFORD STARCH WORKS, Limited,
BRANTFORD, ONT.

MARKETS AND MARKET NOTES

Quebec Markets.

GROCERIES.

Montreal, June 8, 1905.

TRADE during the week has not shown any great improvement, and while jobbers generally do not complain they are prepared to do a larger business, and look for a change for the better. The weather conditions have not been of the best, and the backward season is making itself felt in commercial circles. In conversation with a prominent merchant, who makes regular visits to Quebec and the eastern part of the province, it was learned that dullness also seemed to prevail in the east. Lumbering operations in the Quebec districts have this year been restricted, and not nearly so many men sent into the woods during the Winter, the consequence being that much less money was put into circulation, with a consequently restricted buying capacity. The situation of the sugar market is looked upon as bearing too much of a speculative character, and instead of prices advancing, declines have been made during the past five or six weeks. A further drop of 10c. was made by the refiners on Monday. These drops have had the effect of keeping country merchants, as well as the jobbing trade, from purchasing in any quantity. The arrival of early fruits will necessitate somewhat heavier buying, and with anything like a good crop, conditions will improve. New Japan teas are looked for shortly; samples to hand show splendid value. Yokohama market advanced 1c. per lb. since last week. India tea market opened this week at lower prices than last year, though, owing to poor and cold weather conditions, the quality is in doubt. Molasses and syrups are unchanged. Canned goods business only fair, and in some lines easing off, particularly fruits. No new salmon quotations have as yet been given to the trade, and though many good orders have been placed, these were principally for established brands. Lower prices are looked for by the trade as the B.C. salmon run is expected to be a large one. Fresh fish are coming in well, and owing to the cool weather are showing good business to fish dealers. The provision market is easier. Receipts are heavy and buyers getting all the supplies they want. Butter and eggs continue firm, in spite of all precedent. The demand is stronger than the supply. Cheese, principally for export, is getting more attention, and though no heavy business is done, it is expected that the English market will shortly be obliged to buy freely, as stocks there are thinning out fast. Flour and feed unchanged, and little of interest to note. Evaporated

and dried apples are practically dead on account of the arrival of fresh new small fruits and vegetables. New potatoes are on sale among the fruit and vegetable importers. The market seems to be loaded with Jamaica pineapples, and prices are easing off on same.

Sugar—The refiners made a reduction of 10c. per 100 lbs. on hard sugars on Monday. This was no doubt due to the weak position of the beet and raw foreign markets. On Tuesday beets recovered fully 9d. and a better tone was apparent. The uncertain condition of the market is having a bad effect on the trade, as no large orders are being received by the jobbers. In view of the fact, however, that the small fruit crop will shortly require attention, buying cannot be put off very much longer. Usually at this season of the year prices are higher and market firmer. It is hard to get any one interested to give any opinion as to how long the present unsettled condition will last. In the meantime buying is of a hand-to-mouth character.

Granulated, cbls.	.....	\$5 15
" 1/2-bbls	.....	5 10
Paris lump, boxes and bbls.	.....	5 65
" 1/2-boxes and 1/2-bbls.	.....	5 75
Extra ground, bbls.	.....	5 50
" 50-lb. boxes	.....	5 70
" 25-lb. boxes	.....	5 80
Powdered, bbls.	.....	5 30
" 50-lb. boxes	.....	5 10
Phoenix bags	.....	5 00
Bright coffee, yellow	.....	4 95
No. 3 yellow	.....	4 90
No. 2 "	.....	4 75
No. 1 " bbls.	.....	4 65
No. 1 " bags	.....	4 70
Raw Trinidad	.....	4 50
Trinidad crystals	.....	4 85 4 90

Syrups and Molasses—No change in the molasses situation. Prices are firm in Barbadoes according to latest advices, though a drop of 1-2c. per gallon was made last week. Jobbers still ask 38c. for puncheons. Corn syrups in fair demand.

Barbadoes, in puncheons	.....	0 38
" in barrels	.....	0 40
" in half-barrels	.....	0 41
New Orleans	.....	0 22 0 35
Antigua	.....	0 33
Porto Rico	.....	0 45
Corn syrups, bbls.	.....	0 02 1/2
" 1/2-bbls	.....	0 03
" 33-lb. pails	.....	1 30
" 25-lb. pails	.....	0 90
Cases, 2-lb. tins, 2 doz. per case	.....	1 90
" 5-lb. " 1 doz. "	.....	2 35
" 10-lb. " 1/2 doz. "	.....	2 25
" 20-lb. " 1/4 doz. "	.....	2 10

Tea—Business locally, while not extremely active, shows a tendency to bettering itself. New season's Japans are expected shortly, advance musters of which have been in the hands of the trade for some days. The Grocer was shown a sample of first pickings Japans by a prominent importer, which for style, bouquet and cup quality certainly augurs well for its selling powers. Cables from Calcutta received on Monday advise opening of the Indian market, and quotations are very reasonable. Owing to the cold weather prevailing in the Indian tea districts, the quality of the crop is some-

what doubtful. Prices open lower than last year. Ceylon greens continue firm, with supplies small on the London market. China greens and blacks are unchanged, and little inquiry is noted.

Japans—Fine	.....	0 26	0 28
Medium	.....	0 20	0 24
Good common	.....	0 18	
Common	.....	0 12 1/2	0 15
Ceylon—Broken Pekoe	.....	0 25	0 38
Pekoes	.....	0 17	0 20
Pekoe Souchongs	.....	0 15	0 20
Indian—Pekoe Souchongs	.....	0 15	0 18
Ceylon greens—Young Hysons	.....	0 16	0 13
Hysons	.....	0 14 1/2	0 15
Gunpowders	.....	0 13 1/2	0 14
China greens—Pingsuey gunpowders	.....	0 12	0 12
Congous—Kaisows	.....	0 12	0 12
Packing boxes	.....	0 12	0 14

Coffee—Coffee stocks show large decrease, with a fair demand in all lines. Prices are firm locally, and in New York last week's easiness has vanished owing to shortage, and prices will probably go higher shortly. Watt, Scott & Goodacre report quiet New York market, "with demand for actual coffees of a hand to mouth character, owing to lack of faith in present prices. The facts of the case remain unchanged. Statistics posted in New York show a decrease in the visible for April-May of a million and a quarter bags. Bulls are confident of higher prices on a basis of decreasing stocks, and the fact that production will be below consumption, plus boom on expected U.S. tariff changes. Bears do not deny natural strength of the situation, but claim that prices fully discount this condition. We hear of no Canadian orders placed abroad for coffees this week. In Brazil, part of the new crop is already marketed, but in limited quantities."

Spices—Dealers report a good demand for peppers, and prices are expected to harden shortly. Ginger and cloves are also in fair demand. New York advises that harder prices are expected in peppers and that great shortages will be met with in new crop. Local prices are not affected by this had condition of foreign trade, and are firm and unchanged as yet.

Peppers, black	Per lb.	0 16	0 22
" white	.....	0 25	0 30
Ginger	.....	0 12	0 20
Cloves, whole	.....	0 17	0 30
Cream of tartar	.....	0 25	0 30
Allspice	.....	0 12	0 15
Nutmegs	.....	0 25	0 50

Canned Goods—There are no special features noted. Business generally is good, though the arrival of new fruits, berries, etc., has checked the consumption of canned fruits. Vegetables are also affected by new crop arriving. Canned salmon in fair demand. None of the B.C. packers representatives have quoted any definite figures for new pack, though this year lower prices are looked for on account of the expected big run of fish.

Corn, 2-lb. tins	Per doz.	\$1 20
" 2-lb. succotash	.....	1 25
Gallon corn	.....	5 00
Tomatoes, 3-lb. tins	.....	1 30

Gallon tins	3 60
Sugar beets	80 85
2s Asparagus Tips	2 50
2s Beans, Golden Wax	0 80
2s " " Refugee or Valentine	0 82½
2s " " Crystal Wax	0 92½
2s Peas, No. 4 "Standards"	0 82½
2s " " No. 3 "Early Jules"	0 85
2s " " No. 2 "Sweet Wrinkled"	0 95
2s " " No. 1 "Extra Fine Sifted"	1 30
2s Table Spinach	1 40
Pears Flemish Beauty, Bartletts and pie in 2, 2½ and 3s	\$1 15 \$2 20
Peaches White, yellow and pie, 1½s, 2s, 2½s, 3s	1 25 2 82½
Gallon pears	3 15 3 07½
peaches	3 55 4 50
Pumpkins, 3 lb. tins	0 72½
" gal.	2 50
3-lb. squash	1 00
2s Cherries, red, pitted	2 20
2s " " red, not pitted	1 75
2s " " black, pitted	2 20
2s " " black, not pitted	1 75
2s " " white, pitted	2 40
2s " " white, not pitted	2 00
2s Currant, red, heavy syrup	1 57½
2s " " red, preserved	1 77½
Gals. " " red, standard	4 75
2s " " red, solid pack	7 00
2s " " black, heavy syrup	1 75
2s " " black, preserved	2 05
Gals. " " black, standard	4 00
Gals. " " black, solid pack	8 00
2s Gooseberries, heavy syrup	1 62½
2s " " preserved	1 85
Gals. " " standard	4 97½
2s Lawtonberries, heavy syrup	1 57½
2s " " preserved	1 85
Gals. " " standard	4 97½
2s Pineapple, sliced	2 25
2s " " grated	2 35
3s " " whole	2 50
2s Plums, Damson, light syrup	1 00
2s " " heavy syrup	1 20
2½s " " " "	1 57½
3s " " " "	1 85
Gals. " " standard	2 95
2s " " Lombard, light syrup	1 05
2s " " heavy syrup	1 35
2½s " " " "	1 62½
3s " " " "	1 90
Gals. " " standard	3 15
2s " " Green Gage, light syrup	1 15
2s " " heavy syrup	1 47½
2½s " " " "	1 72½
3s " " " "	2 00
Gals. " " standard	3 45
2s " " Egg, heavy syrup	1 52½
2½s " " " "	1 80
3s " " " "	2 10
2s Raspberries, red, heavy syrup	1 40
2s " " preserved	1 60
Gals. " " standard	5 00
Gals. " " solid pack	8 00
2s " " black, heavy syrup	1 35
2s " " preserved	1 50
Gals. " " standard	4 75
2s Rhubarb, preserved	1 15
3s " " " "	1 90
Gals. " " standard	2 62½
2s Strawberries, heavy syrup, 1903 pack	1 47½
2s " " 1904 pack	1 60
2s " " preserved	1 75
Gals. " " standard	5 50
Gals. " " solid pack	3 50

Rice and Tapioca—Business fairly good, and more inclination on part of outside buyers to purchase. Prices are low, and, as usual, a better consumption will be noted during the warm weather.

B rice, in 10 bag lots	2 95
B rice, less than 10 bags	3 05
C rice, in 10 bag lots	2 85
C rice, in less than 10 bag lots	2 95

Fish—Dealers report a brisk demand for fresh fish of all kinds. Gaspé salmon is beginning to arrive in small quantities, but in the finest condition, which is the case for all new fish as well, owing to cool weather. There is not much doing in salt fish. Skinless cod is at present on the market, and meets with a steady sale at firm price—\$5.50 for 100-lbs. cases. Smoked fish is also in fair demand. Large quantities of fish are consumed, and business is in a fine condition. We quote:

Shad	each	0 26
Gaspé Salmon		0 22
Sturgeon		0 09
Bolled lobsters		0 14
Dore, fresh		0 07½
Fresh white fish		0 07½
Lake trout		0 07½
Brook trout		0 18
Fresh salmon, B. C.		0 17
Choice select bulk oysters, per gal		1 50
Haddies		0 07
Bloaters in boxes, 100 fish		1 00
Yarmouth bloaters, 60 fish per box		1 10
Smoked herring, per box, new		0 11
Fresh haddock, per lb.		0 04
Fresh pike		0 06½
Fresh halibut		0 12
Fresh steak cod		0 05

No. 1 Labrador herring in 20-lb. pails	0 80
half bbl	3 00
No. 1 Holland herring, per half bbl	6 50
No. 1 Scotch herring,	6 50
per keg	1 00
Holland herring, per keg	0 65
No. 1 salt mackerel, pail of 20 lbs.	2 00
Skinless cod (100-lb. cases), per case	5 50
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
fish	0 05½
fish, loose, in 25-lb. boxes	0 04½
Labrador salmon, half bbl.	9 00
(20 lbs.) bbls.	17 00
large (300 lbs.)	24 00
B. C. salt salmon, bbl.	15 00
1 bbl.	8 00
Lake trout, salt, 100 lbs.	4 50
Sea trout in bbls., 200 lbs.	10 00
half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25

Foreign Dried Fruits—The Bordeaux market for shelled walnuts, as reported by W. A. Scott & Goodacre, continues firm. Prices for Eleme figs for September shipment are given as in buyers' favor, and orders are being very freely booked. In other lines little of interest is to be noted this week.

Valencia Raisins		
Fine off-stalk, per lb.	0 05	0 06
Selected, per lb.	0 06	0 06½
Layers,	0 07	0 07½
Dates—		
Dates, Halloweens, per lb.	0 04	0 04½
Californian Evaporated Fruits—		
Apricots, per lb.	0 13½	
Peaches,	0 10½	
Pears,	0 13	
Malaga Raisins—		
London layers,	2 60	
Connoisseur Clusters,	2 50	
1-boxes,	0 80	
Royal Buckingham Clusters,	1 10	
boxes,	3 50	
Excelsior Window Clusters,	4 50	
boxes,	1 35	

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, June 8, 12.30 p.m.

BUTTER—Market easier; finest creamery, 19½c.; good to fine, 18½c.

CHEESE—Steady market; finest Ontario, 9½c. to 9½c.; Quebecs, 9½c. to 9½c.; receipts heavy.

EGGS—No change; market steady; straight gathered, 16c. to 16½c.; jobbing lots smaller, 17c.; selected, 18c.; No. 2, 15c. to 17½c.

PROVISIONS—Unchanged; live hogs coming freely.

California Raisins—		
Loose muscatels, per lb.	0 07½	0 08
" " seeded, in 1-lb. packages.	0 08	0 09
" " 2 crown	0 06	
" " 3 crown	0 06½	
" " 4 crown	0 08	

Prunes—		Per lb.
30-40s		0 08½
40-50s		0 08
50-60s		0 07
60-70s		0 06
70-80s		0 05
80-90s		0 05
90-100s		0 05
Oregon prunes (Italian style), 4½-50s		0 08
50-60s		0 07
Oregon prunes (French style), 60-70s		0 06
90-100s		0 04
100-120s		0 04

Currants—		
Filiatras, uncleaned		0 04½
Fine Filiatras, per lb., in cases		0 04½
" " cleaned		0 04½
" " in 1-lb. cartons		0 05½
Finest Vostizzas		0 06½
Amalias		0 06

Sultana Raisins—		
Sultana raisins, per lb.	0 06½	0 08
1-lb. carton.	0 09	
Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes.	0 13	
Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 07	0 07½
Glove boxes, fine quality, per box	0 11	
Fancy washed figs, in baskets, per basket	0 20	
" " pulled figs, in boxes, per box	0 22	
" " stuffed figs,	0 28	
12-oz. boxes.	0 06½	0 07

Country Produce.

Honey—Demand in honey has dropped.

Business is at a standstill, with prices firm. New fruits and vegetables arriving is affecting the sale of this product.

White clover, extracted tins	0 07	0 07½
kegs	0 07½	0 07½
comb.	0 13	0 13½
Buckwheat	0 06	0 06½

Maple Products—Owing to cool weather the demand remains fair, and prices firm for maple syrup. Sales of maple sugar are small but steady, and business seems to be pretty good. No change in prices to note.

Maple syrup, in wood, per lb.	0 06	0 06½
" " in large tins	0 07½	0 07½
Pure new sugar, per lb.	0 10	
Pure Beauce County, per lb.	0 06	0 07

Beans—Nothing of note to say about beans. Demand is small at prices quoted, and no big sales have been made as yet, and price is not too firm on account of little business.

Choice prime beans	1 60	1 70
Lower grades.	1 40	1 50

Evaporated Apples—Evaporated apples are selling slowly, owing to poor demand. The price is firm at 6 1-4 to 6 1-2c. Dried apples are particularly dead and meet with hardly any demand at even 3 to 3 1-2 cents. The arrival of fresh fruits is curtailing the sale of these goods.

Hops—Dealers report that the local stock of hops is entirely exhausted. There is a general scarcity all over, and prices are uncertain, but unchanged as yet.

B. C.	0 32	0 35
Choice Canadian	0 25	0 30
Fair to good	0 24	0 28

Flour, Feed and Meal.

Flour—The flour market has not taken any notable increase. Local trade remains about the same, with a fair and steady demand. Exports are not much above those of preceding weeks. Prices remain firm. We quote:

Royal Household	5 60
Glenora	5 30
Manitoba spring wheat patents	5 40 5 50
strong bakers	5 05 5 10
Winter wheat patents	5 30 5 50
Straight rollers	5 00 5 10
Extra	4 50 4 60
Straight rollers, bags, 90 per cent.	2 40 2 50

Feed—Bran has gone down from 50c. to \$1.00, with an increasing demand. Market is much easier, and business shows an increase over that of last week. Nothing else of note to report. We quote:

Manitoba bran, in bags, per ton	17 00 18 00
shorts	19 50 20 50
Ontario bran, in bulk	17 00 18 00
shorts	19 50 20 50
Mouillie	24 00 28 00

Rolled Oats—There is little business done. Standard oatmeal has advanced 25c. on account of a slightly better demand. Nothing of note to report.

Fine oatmeal, bags	2 25
Standard oatmeal, bags	2 50
Granulated	2 40
Rolled oats,	2 20 2 25
bbls.	5 00 5 10

Hay—Business is quiet with a small but steady demand. No. 1 is still scarce, and No. 2 is easier, with a tendency to become cheaper. Some 1,200 to 1,500 tons of hay have been exported last week to England. Prices are the same and held firm.

No. 1 timothy	9 00	9 50
" " choice	8 00	8 50
" " ordinary	7 00	7 25
Clover	6 50	7 00
Clover mixed	7 00	7 25

Ontario Markets.

GROCERIES.

Toronto, June 8, 1905.

TRADER conditions this week continue very much as recorded a week ago. A fair assortment of orders is reported by the wholesalers without any particular outstanding feature. The drop of 10c. in sugar on Monday came as a surprise to most of the trade, who are beginning to look upon the market as having reached a stable basis. Since the drop there has been an advance of 8c in beets in Europe, and a considerable advance in canes, while New York refiners have shown no desire to drop prices. The local demand for sugar will improve as soon as the canning season gets under way.

In canned goods, the principal item of interest is the arrival of new pack lobsters and kippered herring on the market. Brokers are also in receipt of new season Rio coffee direct from Brazil. A sharp advance in Valencia raisins is recorded, equivalent to 3c. from the lowest point this season. Some interesting information in regard to new crop Persian dates will be found under the head of dried fruits. The Manitoba grain market is in an excited state owing to the effort on the part of certain interests to corner the market.

Canned Goods—Indications point to short supplies of Canadian tomatoes before the 1905 pack arrives on the market; weekly shipments of American goods are now helping to supply the trade. During the week several houses have received consignments of 1905 pack lobsters and new kippered herrings in tomato sauce. New pack lobsters, 1 lb. flats, are selling 10c. higher than a year ago. No change, however, is recorded in kippered herring; \$1 is the lowest price quoted on haddies, and there are some brands selling as high as \$1.50. A fair demand for sockeye salmon is noted and canned meats are moving freely in anticipation of Summer trade. One prominent meat packer remarked during the week that his sales of canned and prepared meats during the month of May, 1905, were fully 150 per cent. in excess of sales for the corresponding month a year ago. There is nothing new to report on opening prices for canned salmon. The lots that were quoted at \$4.50 a week ago were small, and in any event could not influence the market materially.

Our quotations are as follows:

Tomatoes, 3s.	1 25	1 30
Corn, 2s.	1 10	1 20
Peas, 2s.	0 82½	1 30
Sliced beets, 2s.	0 85	
" " 3s.	0 95	
" " whole	0 75	
Pumpkin, 3s.	2 50	
" gal.	1 00	
Squash	2 75	
Asparagus tips, 2s.	0 80	
Golden waxed beans, 2s.	0 85	
Refugee or Valentine beans, 2s.	0 92½	
Crystal waxed beans, 2s.	1 40	
Spinach, 2s.	1 80	
" 3s.	0 45	
Baked beans, plain, 1s.	0 72	
" " 2s.	0 90	
" " 3s.	0 50	
Tomato sauce, 1s.	0 78	
" " 2s.	0 50	
" " 3s.	0 70	
Chili sauce same as tomato sauce.		
Catsups, tins, 2s.	0 90	
" gal.	4 50	
jugs.	7 70	

Apples, standard, 3s.	85	90
" preserved, 3s.	1 47½	0 02½
" standard, gal.	1 70	2 00
Pears, Flemish Beauty, 2s.	1 52½	2 00
" " 3s.	2 00	1 87½
" Bartlett, 2s.	2 82½	1 72½
" whites, 2s.	2 67½	2 67½
" " 3s.	1 25	
Peaches, pie, 3s.	2 20	
Cherries, red, pitted, 2s.	1 75	
" " not pitted, 2s.	2 20	
" " English black, pitted, 2s.	1 75	
" " not pitted, 2s.	2 42	
" " white wax, pitted, 2s.	2 00	
Lawtonberries, heavy syrup, 2s.	1 57½	
" preserved, 2s.	1 75	
" standard gal.	4 97½	
Plums, Damson, light syrup, 2s.	1 00	
" " heavy syrup, 2s.	1 30	
" " 3s.	1 85	
" Lombards, light syrup, 2s.	1 05	
" " heavy syrup, 2s.	1 35	
" " 3s.	1 90	
" green gage, light syrup, 2s.	1 15	
" " heavy syrup, 2s.	1 47½	
" " 3s.	2 00	
" egg, heavy syrup, 2s.	1 52½	
" " 3s.	2 10	
Pineapple, sliced, standard, 2s.	2 35	
" " extra " 2s.	2 47½	
" " grated, 2s.	2 62½	
Raspberries, red, heavy syrup, 2s.	1 60	
" " preserved, 2s.	1 35	
" " black, heavy syrup, 2s.	1 50	
" " preserved, 2s.	1 15	
Rhubarb, preserved, 2s.	1 90	
" " 3s.	2 62½	
" gal.	1 60	
Strawberries heavy, syrup, 2s.	1 75	
" preserved, 2s.	3 50	
Lobster, talls.	3 85	
" 1-lb. flats.	2 00	
" ½-lb. flats.	1 00	1 25
Mackerel.		
Salmon, Sockeyes—		
1-lb. talls, 5 cases and over.	1 77½	
1-lb. talls, less than 5 cases.	1 80	
1-lb. flats, 5 cases and over.	1 90	
1-lb. flats, less than 5 cases.	1 87½	1 92
½-lb. flats, 5 cases and over.	1 17	
½-lb. flats, less than 5 cases.	1 26	
Salmon, "Clover Leaf."		
Chums	0 95	1 00½
Sardines, Sportsman ½s.	0 14	
" " 3s.	0 23	
" " Portuguese ½s.	0 08	0 10
" " P. & C. ½s.	0 25	0 27
" " P. & C. 3s.	0 35	0 38
" " Domestic, ½s.	0 038	0 04½
" " 3s.	0 08	0 11
" Mustard, ½ size, cases 50 tins, per 100.	8 00	9 00
Haddies, per doz.	4 00	4 50
Haddies, per case.	1 00	
Kippered herrings, domestic.	1 45	1 50
" imported.	1 00	
Herrings in tomato sauce, domestic.	1 40	1 45
" imported.	4 50	
California ripe olives, tins, per doz.	1 45	
Corned beef, 1s, per doz.	2 60	
" " 2s.	7 80	
" " 1s.	18 00	
Lunch tongues, per doz.	2 75	
Potted meats, ½s.	0 47½	0 50
" 3s.	0 85	1 00

Sugar—The refined sugar market is in a very uncertain state, following the unexpected decline of 10c. early this week. The reason of the decline is difficult to discover, especially when it is remembered that the price of cane sugar shows a substantial advance, that beets have gone up 8d in Europe, and that the New York refined market continues unchanged. The season of Summer consumption can scarcely be said to have started as yet. When this does take place an improvement in the local situation is inevitable. We quote the following prices:

Paris lumps, in 50-lb. boxes.	5 88
" " in 100-lb.	5 78
St. Lawrence granulated	5 23
Redpath's granulated	5 26
Acadia granulated	5 33
Berlin granulated	5 18
Phoenix	5 08
Bright coffee	5 08
Bright yellow	4 98
No. 3 yellow	4 98
No. 2 "	4 83
No. 1 "	4 73
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

Syrups and Molasses—With the exception of golden syrups, there has been very little demand for molasses and syrups during the week. This is the quiet season for this staple grocery article. We quote as follows:

Syrups—		
Dark	0 33	0 34
Medium	0 33	0 34
Bright	0 35	0 37

Corn syrup, bbl, per lb.	0 02½	
" " ½-bbls "	0 02½	
" " kegs "	0 03	
" " 3 gal. pails, each	1 30	
" " 2 gal.	0 90	
" " 2-lb. tins (in 2 doz. case) per case.	1 90	
" " 5-lb. " (in 1 ") "	2 35	
" " 10-lb. " (in 1 ") "	2 25	
" " 20-lb. " (in 1 ") "	2 10	
Molasses—		
New Orleans, medium	0 28	0 35
" " ½ bbls.	0 30	0 35
" " open kettle.	0 45	0 50
Barbadoes, extra fancy	0 45	0 50
Porto Rico	0 42	0 48
West Indian	0 32	0 35
Maple syrup—		
Imperial qts.	0 27½	
1-gal. cans	0 95	1 00
5-gal. cans, per gal.	1 00	
Barrels, per gal.	0 75	
5-gal. Imp. brand, per can.	4 50	
1-gal. " per case	5 10	
½-gal. " " "	5 60	
Qts. " " "	6 00	

Coffee—The coffee market continues practically unchanged from last week. Several firms have been busy supplying steamship and navigation companies with Summer supplies, but with this exception trade has been quiet, and is expected to continue so from now on until the Fall, when the buying season begins again in earnest. An unusual occurrence on a local market this week was the receipt of samples of new season crop Rio coffee direct from Brazil. We quote:

		Per lb.
Green Rios, No. 7	0 10	0 10½
" " No. 6		0 11
" " No. 5		0 11½
" " No. 4		0 12
" " No. 3		0 12½
" Mocha	0 21	0 23
" Java	0 22	0 35
" Santos	0 11	0 13
" Plantation Ceylon	0 26	0 35
" Porto Rico	0 22	0 25
Green, Guatemala	0 22	0 25
" Jamaica	0 15	0 20
" Maracatho	0 16	0 23

Teas—A steady trade in all staple varieties of teas is reported this week at unchanged quotations. There is a rumor on the street hailing from Montreal that there has been an advance in Japan tea of 1c. in Yokohama. The report is neither confirmed nor denied.

Latest figures of exports from all India during the past season show considerable expansion in foreign markets. The six million increase in the total output was placed entirely outside the United Kingdom, America taking some 33 per cent. more than last year, Turkey and Persia 50 per cent., and other countries about 8 per cent. Trade with Russia has been stationary, but this has been counterbalanced to a great extent by a welcome improvement in the shipments to Germany, which nearly doubled the quantity sent during 1903-04.

We quote the following prices.

Cougou—half-chests, Kaisow, Moning.	0 12	0 60
" caddies, Pakling.	0 19	0 40
Indian—Darjeelings, Pekoe souchongs.	0 20	0 22
" " Pekoes.	0 25	0 30
" " Orange Pekoes.	0 35	0 45
Indian—Assam, Orange Pekoes.	0 25	0 40
" " Pekoes.	0 18	0 20
" " Pekoe Souchongs.	0 16	0 18
Ceylon—Broken Orange Pekoes.	0 22	0 40
" " Orange Pekoes.	0 22	0 29
" " Pekoes.	0 18	0 24
" " Pekoe Souchong.	0 14	0 16
China Greens—Gunpowder, cases, extra first.	0 35	0 42½
" " half-chests, ordinary firsts	0 22	0 23½
" " Young Hyson, cases, sifted, extra firsts	0 37	0 47
" " cases, small leaf, firsts.	0 30	0 37
" " half-chests, ordinary firsts	0 22	0 32½
" " " seconds.	0 22	0 24½
" " " thirds.	0 15	0 17
" " common	0 14	0 14
Pingauys—Young Hyson, ½-chests, firsts.	0 25	0 30
" " seconds.	0 16	0 18
" " half-boxes, firsts.	0 25	0 30
Japan—½ chests, finest May pickings.	0 34	0 38
" " Choice.	0 31	0 36
" " Finest	0 27	0 29
" " Fine.	0 24	0 27
" " Good medium.	0 19	0 21
" " Medium.	0 17	0 19
" " Good common.	0 13	0 19
" " Common.	0 13	0 14
" " Dust.	0 06	0 08

Spices—No new business of importance is reported during the week in spices, demand being seasonable and

prices as last advised. We quote as follows:

Spices—		Per lb.	Per lb.
Peppers, blk.	0 18	0 19	
white	0 23	0 27	
Ginger	0 18	0 25	
Cassia	0 21	0 25	
Nutmeg	0 45	0 75	
Cloves, whole	0 25	0 35	
Cream of tartar	0 25	0 30	
Allspice	0 14	0 17	
Mace	0 80	0 90	

Rice and Tapioca—Locally trade continues steady at unchanged prices. Advices received from the southern states report firm markets with crop prospects unfavorable. We quote as follows:

Rice and Tapioca—		Per lb.	Per lb.
Rice, stand. B.	0 03½	0 03½	
Rangoon	0 03½	0 03½	
Patna	0 05	0 05½	
Japan	0 05½	0 06½	
Sago	0 03½	0 04	
Tapioca, staple	0 03	0 03	
" double goat	0 05½		
Carolina rice	0 08	0 08½	
Louisiana rice	0 05	0 07	

Foreign Dried Fruits—During the week there has been a sharp advance in Valencia raisins equivalent to about ½c. from the lowest point of the season. In answer to an inquiry as to the reason for the active demand for Valencia raisins on the local market during the last fortnight, we may say that it is the result of several recent shipments which arrived in Toronto and sold at prices favorable to buyers. The scarcity of large and small sized prunes continues, 30-40's being scarce on the spot. Elemes figs are about off the market.

Messrs. Landauer & Co. are quoting new Persian date to their agents, Watt & Scott, at prices on about the same basis as opening prices last year, which buyers will remember were the lowest that prevailed during the whole season. These steadily advanced, and the highest prices realized for dates, both on the spot and from London, were for the last goods sold. This review of last season's prices, perhaps, requires some explanation, in view of the fact that dates arriving on the first direct steamer are always sold at higher prices than on the second steamer to New York. The reason for this is because it is impossible to get dates from Bussorah by any other route to arrive until some weeks after the first New York boat. On this account the latter has the early market to itself, and naturally takes advantage of the circumstances to sell dates at higher prices. Dates, however, have been selling freely during the whole season. A considerable quantity was imported this year from London after the holiday trade was over, and it is likely that a still greater quantity will be sold during the coming season, as arrangements have been made for through shipments from Bussorah to Canada, which will, it is hoped, materially reduce the laid down duty paid cost. We quote:

Prunes—		Per lb.	Per lb.
100-110s	0 04½	0 04½	
90-100s	0 04½	0 04½	
80-90s	0 05	0 05½	
70-80s	0 05½	0 05½	
60-70s	0 05½	0 06	
50-60s	0 07½	0 07½	
40-50s	0 08	0 08½	
30-40s	0 09	0 09½	
Candied Peels—		Per lb.	Per lb.
Lemon	0 08½	0 10	
Orange	0 09½	0 10½	
Citron	0 15½	0 17	
Figs—		Per lb.	Per lb.
Elemes, per lb.	0 08	0 013	
Apricots—		Per lb.	Per lb.
Californian evaporated	0 14	0 15	
Peaches—		Per lb.	Per lb.
Californian evaporated	0 13	0 13½	
Pears—		Per lb.	Per lb.
California evaporated, per lb.	0 15		
Currants—		Per lb.	Per lb.
Fine Filiatras	0 04½	0 04½	
Patras	0 06	0 06½	
Vostizzas	0 07	0 07½	

Raisins—		Per lb.	Per lb.
New selects	0 04½	0 05	
Sultana	0 05½	0 10	
Californian seeded, 12-oz.	0 06½	0 07	
1-lb. boxes	0 07	0 08½	
unseeded, 2-crown	0 07	0 07½	
3-crown	0 05½	0 07	
4-crown	0 07	0 08	

Dates—		Per lb.	Per lb.
Hallowees	0 04	0 04½	
Sais	0 04	0 04½	
Fards new choicest	0 09	0 10½	
new choice	0 09	0 09½	

Foreign Nuts—The position of the peanut market continues strong, otherwise there are no changes to record since last week. Our quotations are as follows:

(The following quotations on peanuts are for sack lots, green.)		Per lb.	Per lb.
Selected Spanish	0 08½		
A 1's, banners and suns	0 08½		
Japanese Jumbo's	0 08½		
Virginia	0 10		
For sack lots roasted add 1c. to above quotations. For small 2c.			
Almonds, Tarragona, per lb.	0 12	0 12½	
Walnuts, Grenoble	0 12½		
Bordeaux	0 09	0 10	
Filberts, per lb.	0 10		
Pecans, per lb.	0 13	0 15	
New Brazils, per lb.	0 13	0 14	
Cocoanuts, Jamaica, per sack	4 50		
Italian Chestnuts, per lb.	0 08		

Bird Seed—As this is a comparatively staple article on the market, there is little of special interest to record. Trade is steady, and last week's quotations continue unchanged. We quote the following prices:

Canary seed, per lb.	0 06	0 07
Hemp	0 04½	
Cottam's	0 08	
Brock's	0 07½	

Dried and Cured Fish—Business in dried and cured fish shows very little activity. Quotations continue unchanged from last week. We quote as follows:

Boneless fish, per lb.	0 04½
Cod fish, 1-lb. bricks	0 06½
Boneless cod, per lb.	0 08
Quail-on-toast, per lb.	0 06
Flitched cod fish, in cases of 100 lbs., per lb.	0 06
Labrador herring, per bbl.	6 00
per ½ bbl.	2 85

Fresh Fish—A brisk demand is noted for all varieties of fresh fish, and quotations continue as last advised. There are no special features on the market this week. We quote:

Fresh halibut, per lb.	0 09
haddock	0 06
trout	0 07½
cod steak, per lb.	0 07
lobsters, boiled, each	0 15
B.C. salmon, per lb.	0 20
Shrimps, per gal.	1 15
White fish, per lb.	0 08

Evaporated Apples are attracting very little interest at the present time, and prices quoted to the trade continue to range about 7c.

Country Produce.

Eggs—Although supplies of eggs are arriving freely on the market, no more are coming than are sufficient to meet the requirements of the trade. Certain houses are paying a top-notch price in the country, and the result is prices are from 1 to 1 1-2c. higher this week than they were during the corresponding week a year ago. There is a considerable diversity of opinion as to what should be the proper range of prices. Some dealers quote as low as 15 1-2c., others name 16 1-2c. as the highest quotation. We quote as follows:

New laid eggs, per doz.	0 15½	0 16½
Beans—		Per bush.
handpicked, per bush.	1 75	1 80
prime, No. 1	1 60	1 65
prime, No. 2	1 45	1 50
Lima, per lb.	0 07	0 07

Honey—Trade is quiet and quotations continue nominal as last advised. We quote:

Honey, extracted clover, per lb.	0 07½	0 08
sections, No. 1, per doz.	1 90	2 00
No. 2	1 65	
Buckwheat, per lb.	0 05	0 06
sections per doz.	0 75	1 00

Maple Products—Trade in maple products is quiet to dull, and there are no features in the market to record. Quotations continue as last advised. We quote:

Maple sugar, 1 lb. cakes, per lb.	0 09	0 10
large cakes in tubs, per lb.	0 08	
Maple syrup, per imperial gal.	0 90	
wine gal.	0 65	
imperial quarts	0 25	
New maple syrup, per imperial gal.	1 50	
per wine gal.	0 85	

Seeds—A slight demand continues for Hungarian, millet and corn, although the wet weather last week has reduced the sale of this seed to a minimum. We quote:

Hungarian, per 100 lbs.	2 60	2 70
Millet	2 50	
Orchard grass	14 00	
Seed corn, Dent varieties, per bush.	0 70	1 00
Flint	1 25	1 30

Grain, Flour and Breakfast Foods.

Flour—The feature of the flour market this week is the very strong position of Manitoba wheat. Quotations, however, do not show any variation as yet from last week. Quotations are as follows:

Manitoba wheat patents, per bbl. in bags	5 20	5 50
Strong bakers	5 00	5 20
Ontario wheat patents	4 80	4 90
Straight roller	4 75	4 80

Breakfast Foods—Trade continues quiet. Quotations continue unchanged from last week as follows:

Oatmeal, standard and granulated, carlots, on track, per bbl.	4 90
Rolled wheat in boxes, 100 lbs.	2 90
50 lbs.	1 50
Rolled oats, standard, carlots, per bbl., in bags	4 35
in wood	4 60
for broken lots	4 60
Rolled wheat, per 100-lb. bbl.	3 00
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 00
in wood	4 25

Grain—A sharp advance is recorded in Manitoba wheat Northern No. 1, No. 2 and No. 3, on account of an effort towards a corner of the market, which is being made by certain grain interests desirous of covering shortages. Oats are up 1c. and peas 3c., while rye shows a decline of 5c. We quote the following prices:

All on track Toronto.	
Manitoba wheat, Northern No. 1	1 08
No. 2	0 05
No. 3	0 94
Red, per bushel, new	1 02
White	1 02
Barley	0 50
Oats	0 45
Peas	0 77
Buckwheat nominal	0 63
Rye, per bushel	0 66

Hides, Tallow, Skins and Wool—During the week supplies of wool have been coming more freely. Trade, however, has been backward on account of the cold weather. Hides are showing a substantial advance on account of improved quality of supplies arriving, hides being entirely free of grubs and manure. We quote this week lamb skins shorn and pelts at 25c. each. We quote the following prices:

Hides, No. 1 green steers, per lb.	0 10
No. 2	0 09
No. 1 green, per lb.	0 09
No. 2	0 08
Country hides, flats, per lb.	0 08

ALEXANDER CAIRNS & SONS'

Paisley, Scotland

MARMALADES

JAMS

JELLIES

Marmalades

1-lb. Glass Jars, Patent Air-tight Cap.
Cases 2 doz.

Scotch Orange.....	\$1.75
Home-Made Orange.....	2.20
Tangerine Orange.....	2.20
Pine Apple.....	2.30
Ginger.....	2.30
Green Fig.....	2.30
Green Fig and Ginger.....	2.30
Ginger and Pine Apple.....	2.30
Fig and Lemon.....	2.30
Apricot.....	2.30

Jellies

1-lb. White Stone Pots. Cases 4 doz.

Apple.....	\$1.90
Bramble.....	2.00
Damson.....	2.00
Gooseberry.....	1.90
Plum.....	1.90

Jams

1-lb. Glass Jars, Patent Air-tight Cap.
Cases 2 doz.

Strawberry.....	\$2.10
Raspberry.....	2.30
Black Currant.....	2.30
Red Currant.....	2.10
Gooseberry.....	1.90
Apricot.....	2.10
Green Gage.....	2.20
Raspberry and Red Currant.....	2.20
Plum.....	1.80
Damson.....	1.90
Blackberry.....	1.90
Assorted.....	2.10

Jellies

1-lb. Glass Jars, Patent Air-tight Cap.
Cases 2 doz.

Black Currant.....	\$2.80
Red Currant.....	2.80

SCOTCH ORANGE MARMALADE, 7-lb. tins, cases 1 doz.....\$7.20.

QUANTITIES of 5 cases or more, one kind or assorted kinds,
5 per cent. trade discount.

TERMS: F.O.B. Montreal, net 30 days or 1 per cent. 10 days.

HUDON, HEBERT & CIE.

MONTREAL

The Most Liberally Managed Firm in Canada

Calf skins, No. 1, selected.....	0 11
" " No. 2.....	0 09
Deacons (dairies), each.....	0 80
Sheep skins.....	1 25
Rendered tallow, per lb.....	0 04
Unwashed wool, new clip, per lb.....	0 14
Wool-washed fleece.....	0 22
Pulled wools, super, per lb.....	0 21
" " extra.....	0 22
Lamb skins, 3horn, each.....	0 25

N. S. Markets.

Halifax, N.S., June 5, 1905.

THERE is no very marked change in the grocery trade. Business shows but little improvement. A fairly good jobbing trade is being done, and the general tendency of the market seems to be slightly stronger in some particulars. Prices, however, rule about the same as last week. Collections from some sections are a little more satisfactory. The beef, pork and sugar markets are still very firm, and molasses has advanced one-half cent at Barbadoes, due to the unusual demand.

Fish—Scale fish of all descriptions are in pretty liberal supply, and prices are a little easier. The last sales of new bank cod here were at \$6.00. The price for Spring-made Nova Scotian fish is from \$5.50 to \$6, according to quality. Haddock is quoted at \$4.75; pollock at \$4, and hake at \$3.50 and \$3.75. The indications are that high prices, especially for cod, will prevail for some months, or until some reliable calculations can be made regarding the operations of the fishermen. This is due principally to the very light supply of old fish in the hands of the exporters, and the fact that early landings from the Lunenburg banking fleet have all been sold and delivered. The high prices which have prevailed during the past year for cod have induced many fishermen to give up other branches of the pursuit and devote all their energy to the cod fishery. The herring market is about cleaned up of last year's stock. Several small cargoes of fresh herring were imported from Newfoundland during the week, and the fishermen on the Cape Breton coast secured several fine hauls of fish of excellent quality. Herring have also appeared off Canso, and the Scotch steam trawler "33" at one setting of the net secured fifty barrels. The export markets are reported to be in fair condition.

Butter and Cheese—The butter market is becoming easier and the receipts are increasing. The demand here is good, but the quality and supply are only fair. Creamery prints are still quoted at 24 cents, but dairy butter and rolls of fair quality have eased down to 20 cents. Stocks of cheese held here are very small. The price quoted for new cheese is 11 1-2 cents. The demand is fair.

Eggs—The market continues firm. The receipts during the week were only fair. Montreal dealers are still buying largely in Prince Edward Island, and this has a tendency to keep the price. Island stock are worth 15 to 15 1-2 cents, and Nova Scotia 16 to 16 1-2 cents.

HINTS TO BUYERS.

J. M. Douglas & Co., Montreal, manufacturers of Blueol, call the attention of buyers to their system of valuable premiums for merchants, and will be pleased to answer any inquiries re same.

W. H. Millman & Sons, Toronto, report that they have taken an order for 25 gross of Witch Hazel toilet soap for shipment to London, Eng.

The A. F. MacLaren Imperial Cheese Co., Limited, Toronto, report that, having opened a buying office in St. Thomas, in the heart of the cheese manufacturing section, they are now open to quote close on quantities, i.o.b. factories, on all kinds Canadian cheese, Cheddars, flats, Stiltons, etc.

White & Co., Limited, Toronto, received this week two cars Mississippi four-basket crate tomatoes, the stock, for the first cars, arriving in excellent condition.

Jamaica raw sugar crystals, barrels and sacks, is offered at very attractive prices by the Eby, Blain Co., Limited, Toronto.

The first shipment of new season's pack of "Beaver" brand lobsters is in stock with the Eby, Blain Co., Limited, Toronto.

The Eby, Blain Co., Limited, Toronto, are quoting special prices on new pack "Ice Castle" kippered herrings and herrings in tomato sauce for immediate shipment.

L. Chaput, Fils & Cie., Montreal, have just received ex ss. Hesperus, 250 cases St. Louis Vichy water.

A shipment of French table delicacies, canned vegetables, olives, etc., from L. A. Price, Bordeaux, Fr., has just come to hand with L. Chaput, Fils & Cie., Montreal.

300 cases full halves shelled walnuts are offered by L. Chaput, Fils & Cie., Montreal, at extremely low prices.

The third carload, consisting of 750 cases Williams Bros. & Co.'s Detroit pickles, catsups and mustards, has just reached L. Chaput, Fils & Cie., Montreal.

E. D. Marceau, Montreal, is offering values in new Japan teas, also Ceylon blacks this week.

McWilliam & Everist, Toronto, are receiving strawberries in carload lots daily. During the week they report the arrival of 4 cars bananas, 2 cars tomatoes, besides shipments of potatoes, cabbage, cucumbers, beans, etc.

An announcement of importance is the first car Florida watermelons for the season to White & Co., Limited, Toronto.

The "Salada" Tea Co., Toronto, report that they shipped out more "Salada" tea during the one week ending May 27 than their entire output in the year 1894, which was the third year they were in business. Their green tea trade alone for that week was more business than they did during the entire first year they had "Salada" green tea on the market.

Buyers of Fard dates may procure same from H. P. Eckardt & Co., Toronto.

H. P. Eckardt & Co., Toronto, are selling pure maple sugar at an interesting price.

Alexander MacLean, Canadian agent in Japan, reports that Canadian exports in 1904 to that country show an increase of seventy per cent. over those of the previous year.

PERSONAL MENTION.

Members of the trade in Toronto were glad to meet Mr. David Greig, of D. McDougall & Co., Glasgow, this week. Mr. Greig is paying his annual visit to the Canadian grocery trade.

"That Grocer of yours has a wonderful circulation," remarked Mr. Cowan. "It beats any other paper I know. I see it in practically every store the whole way out to the coast."

Mr. D. McL. Brophy, who represents John Taylor & Co., Toronto, with offices at 449 St. Paul street, Montreal, has just returned from a trip to Quebec, and reports very satisfactory business.

Mr. Sam'l J. Mathewson, of Mathewson Bros., wholesale grocers, Montreal, has left with his family for his Summer residence at Little Metis, and during the next four or five weeks will enjoy the healthful breezes of the eastern St. Lawrence.

Mr. A. J. Williams, Canadian representative of Messrs. Crosfield, Lampard, Clark & Co., London and Colombo, has returned from a week's fishing at St. Gabriel, P.Q. Mr. Alex. L. Lockerby, of Lockerby Bros., also enjoyed a week's outing at Lac Racquette Club fishing preserves at St. Gabriel. Both gentlemen report good results.

A caller at the Toronto office of The Canadian Grocer last week was Mr. Chas. Corby, general manager of the Pacific Selling Co., of New York. Mr. Corby, who until recently had charge of the Pacific Coast end of the company's business, is a Canadian, and Upper Canada College boy, and a brother of Mr. Harry Corby, of Belleville. Mr. Corby, in addition to calling upon trade in Toronto, had the pleasure of meeting a large number of old friends.

Mr. W. Field, for the past sixteen years associated with James Turner & Co., wholesale grocers, Hamilton, has severed his connection with that house to go into business with Mr. A. R. McFarlane, broker. On Thursday of last week a number of his personal friends gathered at the offices of James Turner & Co., and made him a presentation of a valuable gold watch, suitably inscribed, and accompanied by their best wishes for his success in his new venture.

Mr. George Dalidet, of George Dalidet & Cie., Bordeaux, France, packers and exporters of fancy canned goods, alimentary pastes, etc., was a visitor to the Toronto wholesale grocery trade during the past week. He was introduced "on the street" by Mr. R. U. Delapenda, New York representative of George Dalidet & Cie., and Mr. W. T. Merrick, Toronto representative of Rose & Laflamme, Montreal. They paid a flying visit to Hamilton, and report a number of "nice" orders.

Mr. L. E. Morin, of Montreal, is dead. In 1872 he was a delegate to the Dominion Board of Trade to represent the Board of Trade of Montreal. In 1873 he was appointed Government agent for the purchase of rails for the Canadian Pacific. In that year he was also appointed inspector for fish and oils in the district of Montreal. In 1884 he was elected president of St. Jean Baptiste Society, and next year became quite well known through the publication of a series of articles on the Canadian fisheries. The following year he became mayor of Longueuil.

Mr. H. N. Cowan, of the Cowan Co., Limited, Toronto, called at the Winnipeg office of The Grocer last week. Mr. Cowan travels the territory as far west as the coast, but has been spending some three weeks or more in Winnipeg. "This city is growing so fast," he remarked, "that it takes longer every time to cover the trade." Mr. Cowan has arranged for demonstrations of Cowan's chocolate in Winnipeg grocery stores to commence about July 20, at the opening of the Exhibition. They will be in charge of Mrs. Lloyd, an expert demonstrator, and will be continued for two or three months and, perhaps, will also be conducted in Portage la Prairie, Brandon and other towns.

FRUIT GROWER IN TORONTO.

An interesting visitor to Toronto this week is Mr. John P. Sperco, of Pascal, Sperco Fils & Cie., Smyrna, Turkey, packers and exporters of figs and Sultana raisins. Mr. Sperco, who was introduced to the trade by Mr. W. H. Millman, is enjoying his first trip to Canada. He will make a number of side trips to Western Ontario points, returning to New York on Monday, June 12.

In conversation with The Grocer, Mr. Sperco remarked that his firm were shipping fruit direct on a large scale this season. Previously a considerable proportion of their trade consisted in packing for other houses to export. Latest cables from Smyrna indicate "weather not very normal for growing fruit crops." Mr. Sperco's headquarters while in Toronto are the King Edward Hotel.

GROCERS' PICNIC.

The Hamilton Retail Grocers' Association will hold its annual picnic this year on July 19 at Queen Victoria Park, Niagara Falls. Excursionists will go by G.T.R., and will be accompanied by the 91st Highlanders' Band. The Hamilton travelers intend to put on an attractive list of games and arrangements are being completed for a grand concert on the American side in the evening. The Brantford Association will join in the picnic again this year.

ADDED ANOTHER BRANCH.

Guillet Bros., Cobourg, Ont., have secured the coal oil business of that town recently by special arrangement with the refiners. Guillet Bros. have been so long and systematically established in Cobourg that this new departure will undoubtedly be handled to the satisfaction of their customers.

COMMERCIAL TRAVELERS' ACT.

THE following letter from the Canadian representative of a prominent English manufacturing firm, who has met with gratifying success in placing their goods on the Canadian market during the past year, represents an interesting phase of the new Act in Quebec respecting foreign commercial travelers: Editor Canadian Grocer—

What can be the real cause of the fever which seems to be spreading in this country of placing impossible taxes upon the shoulders of representatives of foreign manufacturers? Is Canada getting scared of the traveling sons from the Mother Country, who are already overburdened by heavy duty, that she should stoop to grip him by the leg by the imposition of such an exorbitant tax? This country is begging for men to come in and develop her land. Why then should she attempt to stifle commerce?

Does not the duty which foreign houses have to pay on the goods their representatives sell contribute to the expenses of the country? If all the provinces take up the same position I fear to esti-

mate what it would cost the poor representative who travels from coast to coast each year.

Is this country becoming afraid of fair competition? Again I ask, is Canada getting scared?

Englishman.

Montreal, June 4, 1905.

AMONG THE BOARDS OF TRADE.

The Port Hope Board of Trade has appointed a special committee to inquire into the question of discrimination in the price of sugar. Their contention is that the Dominion Wholesale Grocers' Guild decides what the freight rate (or price for sugar with rate added) shall be to every village, town and city regardless of Summer or Winter freight charges by railway, etc., and without considering the location of the place as to distance. Next week's issue of The Grocer will contain a detailed statement of this phase of the sugar situation.

* * *

The Fredericton, N. B., Board of Trade have begun an agitation to induce the Government to deflect the G.T.P. so that it may pass through Fredericton. The deflection would increase the length of the railway seventeen miles.

To arrive ex. C.P.R. SS. "Lake Champlain"—

1695 CASES

Canned Goods from Bordeaux, France, via Liverpool.

Ask for quotations on

Pineapples (Canned and in Glass.)
(Bordeaux pack of Singapore fruit.)

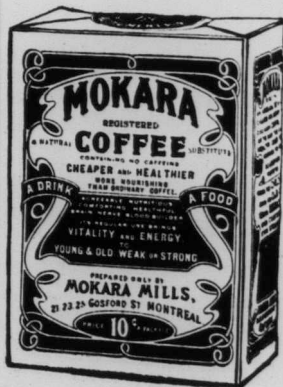
Soap from the celebrated manufacturers,
Anastay Freres & Cie. (Savonneries Reunies).
Quality and prices unsurpassed.

All goods that I carry are from 10 per cent. to 25 per cent. lower than any legitimate house can offer.

WRITE ME FOR QUOTATIONS

J. H. CROSS

Direct Importer, 112 St. James St., Montreal



MOKARA — A Home Drink for Everybody.

Natural, Absolutely Pure, Harmless — Replaces Ordinary Tea or Coffee

Contains none of their OVEREXCITING and ENERVATING PROPERTIES. MOKARA is not only an agreeable, soothing and toning BEVERAGE, cheaper and healthier than tea or coffee, it is also a COMPLETE FOOD, a powerful brain, nerve and blood BUILDER, as valuable as BREAD. MOKARA agrees with everyone, at any stage of growth or health.

PREPARED AND USED THE SAME AS ORDINARY COFFEE

DOCTORS endorse MOKARA

Dr. J. T. Donald, official analyst, says: "Mokara contains no alkaloid caffeine, is pleasant to the taste, soothing, and nutritious."

ANALYSTS approve MOKARA

Mr. Milton L. Hersey, City and Provincial Analyst, says: "Mokara is very satisfactory. It is nourishing, palatable, and contains no caffeine."

Sold by all grocers. Ask your jobber for it, or write us direct. 10c. per package, sufficient for 100 cups

Prepared Solely by **MOKARA MILLS, 21, 23, 25 Gosport St., MONTREAL**

N. B. Markets.

St. John, N.B., June 5, 1905.

THE special Spring number of The Grocer is to hand. The most favorable comments are made in regard to its general appearance. Particularly is the enterprise of the publishers in reference to the bringing together of the West India and Canadian interests a subject of commendation. It is felt, particularly by those who have visited the West Indies, that our manufacturers have failed to appreciate this market, which our American friends find so profitable. The manufacturers are especially criticized in that they do so little to meet the wishes of this trade in the matter of style of packages and other things which in themselves are small matters, but apparently of great importance in the securing of this business. Two of our merchants are leaving this week to join the manufacturers' excursion to England—Mr. T. H. Estabrooks, packer of Red Rose Tea, and Mr. R. B. Emerson, of Emerson & Fisher, Limited. In markets there is little of interest. There is improved feeling generally. Prices in many cases ruling firmer, and a fair volume of business doing.

Oil.—In burning oil there is steady business at low prices, but this is the quiet season. Lubricating oils have had a large sale; the dealers are rather pleasantly surprised. There was some little anxiety earlier in the season. In paint oil Spring business was good. Linseed was still quoted low.

Salt.—Importers of Liverpool coarse salt are very favorably placed at present, owing to special direct steamers from Liverpool and Manchester. Prices are held quite firm. There is a good demand. In fine salt, Canadian is being freely sold. At this season there is a large demand for dairy and cheese salt in barrels. Shipments come to hand slowly.

Canned Goods.—Corn is scarce. Prices are no higher, however, as American is being imported. Tomatoes tend higher. The grade of American which is being imported has been advanced by some packers. Peas and beans are selling freely. Prices are unchanged. Fruits are plentiful. Salmon has a fair demand. Lobsters are very high. Meats which now sell freely are unchanged in price. In domestic fish, haddies will be a light pack. It is early to speak about kippers, but the outlook is poor. Sardines are likely to be plentiful.

Dried Fruit.—There is but little business. Prices are in several lines firmer, but in the local market few changes have been made. Seeded raisins are low. Other lines of raisins very light stocks. Currants are low. New prunes are quoted. Prices are higher than last year. New peels for Fall shipment are freely offered. There is a wide range in price. Figures are, however, higher than last year. Dates are firm. Figs are very dull. Evaporated apples are unchanged, just a fair sale. In both

Bermuda and Egyptian onions demand is but fair. Prices are low. Quality not up to the usual standard.

Sugar.—Dealers have large stocks. The situation seems changed for the better. While there has been no gain here in price, market is considered much firmer. This is the season of increased demand.

Molasses.—The situation is still one of interest. Three more cargoes of Porto Rico are about due. In this line prices are perhaps easier, chiefly due to local competition. Barbadoes, which is not a large stock, quite firm.

Fish.—There has been a fair catch of gaspereaux the last two weeks, but taken as a whole the catch has been small. Shad have also been scarce. It is still early for salmon. The outlook is but fair. Dry fish are still high, and it looks like continued high prices. Pickled fish are a very light stock. Full prices are asked. Smoked herring are low.

Flour, Feed and Oats.—While flour is unchanged at the lower prices quoted, the market is considered quite firm. Feed is held at full prices. Oats are high. The large stock of oatmeal held, bought well below present prices, tends to lower prices than the present situation warrants. Cornmeal is unchanged. Barley and peas are high. Beans dull and show some range in price. Sale for seeds about over.

ANOTHER AGENCY.

C. E. Kyle, grocery broker and manufacturers' agent, 27 Front street east, Toronto, has been appointed agent for the Pacific Selling Co., in the following cities and towns: Toronto, Owen Sound, Windsor, Collingwood, Stratford, Belleville, Napanee, Peterboro, Guelph, Berlin, Sarnia, North Bay and Lindsay. Mr. Kyle will be pleased to give prompt attention to all inquiries for "Clover Leaf" and "Arrow" brands of sockeye salmon.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.

Quotations corrected by telegraph up to 12 a.m. Thursday, June 8th, 1905.

ACTIVITY still marks the wholesale grocery trade of the west, and the local houses report that they have about all the orders on hand that they can conveniently handle. As has been the case for some time, the only complaint is as to the slowness of collections, but with every indication pointing to a vaster crop than has been, it is believed that this difficulty will be removed in a few months.

Since the opening of navigation large supplies of import goods have come to hand, and the wholesale trade are in a position to supply fresh stocks of imported English sauces and similar goods. The sugar market has been steady for a fortnight, and some of the brokers are talking of a probable recovery of the high values maintained two months ago, but nevertheless the general trade are buying very sparingly in the expectation of a further decline. In this they are probably well advised. Since the opening of navigation good supplies of evaporated apples have come to Winnipeg, with the result that there has been a decline in prices. Fruit is being offered at prices lower than those quoted below, but it is not up to grade.

Sugar.—The sugar market continues steady at the price which has been maintained for more than a fortnight. Some brokers are predicting a recovery of the market, and as the determination of the price seems to be in the hands of a speculative element this is not impossible. The trade are, however, buying sparingly in the anticipation of further reductions, and as the future of the market is very problematical their attitude seems well advised. We quote:

Montreal granulated, in bbls.....	5 90
" " " in sacks.....	5 85
" yellow, in bbls.....	5 40
" " " in sacks.....	5 35
Wallaceburg, in bbls.....	5 80
" " " in sacks.....	5 75

Icing sugar in bbls.....	6 50
" " in boxes.....	6 70
" " in small quantities.....	7 10
Powdered sugar, in bbls.....	6 30
" " in boxes.....	6 50
" " in small quantities.....	6 75
Lump, hard, in bbls.....	6 60
" " in 4-bbls.....	6 70
" " in 100-lb cases.....	6 80

Canned Goods.—The canned goods market continues fairly active, and with no new features of interest. Manitoba canned meats are meeting with a good reception. We quote:

Apples, 3s, 2 doz. cases, per case.....	2 15	2 20
Cherries, red pitted, 2s, 2 doz.....	4 40	
Currants, red, 2 doz. cases, per case.....	3 35	
" black, " " ".....	3 75	
Gooseberries, " " ".....	3 50	
Lawtonberries, 2s, " ".....	3 35	
Pears (Bartlett's), " " ".....	3 50	
Peaches, 2s, " " ".....	3 75	
" 3s, " " ".....	3 75	
Raspberries, red, " " ".....	2 90	
" black, " " ".....	3 00	
Strawberries, " " ".....	3 50	
Plums, Lombard, 2 doz. per case.....	2 35	
" green gages, 2 doz. case, per case.....	2 50	
Pineapples, 2s, sliced, 2 doz. cases, per case.....	4 25	
" 2s, whole, " " ".....	3 75	
" 2 1/2s, whole, " " ".....	4 50	
" 2s, grated, " " ".....	4 50	
Tomatoes, 3s, per 2 doz. cases.....	2 85	
Corn, 2s " " ".....	2 50	
Peas, 2s " " ".....	1 90	
Beans, 2s " " ".....	1 90	1 95
Salmon, finest sockeye, per case.....	7 00	
" humpback, " " ".....	3 75	
" cohoes, " " ".....	5 25	
Boneless chicken, lb. tins, per doz.....	3 25	
" turkey " " ".....	3 25	
" ducks " " ".....	3 25	
Canned chicken (Man. Can. Co.) per doz.....	3 25	
" turkey " " ".....	3 25	
Corned beef " " 2s ".....	2 75	
" " " 1s ".....	1 55	

Spices.—No new features of interest. There is the usual steady demand for staple lines. Prices are:

Pepper, black, per lb.....	0 20
" white, ".....	0 28
Cayenne, ".....	0 21
Cloves, ground ".....	0 25
Cassia, ".....	0 18
Allspice, ".....	0 14
Ginger, ".....	0 18
Cloves, whole.....	0 25

Rice, Tapioca, Etc.—No change in price of any line since last issue. We again quote:

Rangoon rice, per lb.....	0 03 1/2	0 03 1/2
Patna ".....	0 04 1/2	
Tapioca, per lb.....	0 03 1/2	
Sago, ".....	0 03 1/2	

Pot and Pearl Barley—Prices continue as follows:

Pot barley, per sack.....	2 45
Pearl barley, per half sack (49 lbs).....	1 70
" " sack.....	3 40

Syrups and Molasses—There is the usual steady demand but the market is featureless. Prices continue as before:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case.....	2 00	2 10
" " 5-lb tins, per 1 ".....	2 40	2 50
" " 10-lb tins, per 1 ".....	2 25	2 25
" " 20-lb tins, per 1 ".....	2 15	2 25
" " barrel, per lb.....	0 03½	
" " Sugar syrup, per lb.....	0 03½	
" " Kairomel" syrup, 2-lb. tins, per 2 doz. case.....	2 20	
" " 5-lb. " " ".....	2 65	
" " 10-lb. " " ".....	2 40	
" " 20-lb. " " ".....	2 45	
Barbadoes molasses in 1-bbls, per lb.....	0 04	
New Orleans molasses in 1-bbls, per lb.....	0 02½	
" " in barrels.....	0 02½	
Porto Rico molasses in 1-bbls, per bbl.....	0 04½	

Coffee—The local market is steady at the advance noted last week. We quote:

Green Rio, per lb.....	0 10½	0 11½
Roasted, per lb.....	0 13	

Cocoa and Chocolate—The price of Baker's chocolate in 1-2-lb packages is 37c., and 1-4 and 1-2-lb. packages of cocoa are sold at 42c. per lb.

Jam—Unton's jam is quoted at 50c. per pail in Winnipeg. The Brandon price is 52c., the price in Calgary and Lethbridge 57c., and the Edmonton price, 60c.

Nuts—Quotations are:

Almonds, per lb.....	0 12½
" (shelled), per lb.....	0 28
Filberts.....	0 11
Peanuts.....	0 11½
Jumbos.....	0 14
Walnut, per lb.....	0 12
" (shelled).....	0 25
Pecans, per lb.....	0 15
Brazils, per lb.....	0 16

Foreign Dried Fruits—There are no new features in the foreign dried fruits. We quote:

Valencia raisins, Trenors, per case f.o.s.....	2 00
" " selects.....	2 20
" " layers.....	2 25
California raisins, muscatels, 3 crown, per lb.....	0 06½
" " " " ".....	0 07½
" " " " choice seeded in 1-lb. packages per package.....	0 06½
" " " " choice seeded in 1-lb. packages per package.....	0 08
" " " " fancy seeded, 1-lb. packages, per package.....	0 09½
Prunes, 90-100 per lb.....	0 04½
" " 80-90 ".....	0 04½
" " 70-80 ".....	0 05½
" " 60-70 ".....	0 05½
" " 50-60 ".....	0 06
" " 40-50 ".....	0 07½
" " silver.....	0 08½
Currants, uncleaned, loose pack, per lb.....	0 05½
" " dry cleaned, Filiatras, per lb.....	0 06½
" " wet cleaned, per lb.....	0 06½
" " Filiatras in 1-lb pkg. dry cleaned, per lb.....	0 06½
" " Vostizzas, uncleaned.....	0 05½
Hallowee dates, new per lb.....	0 03½
Figs, cooking in bags, per lb.....	0 04
Apricots, choice (present delivery), in 25-lb. boxes, per lb.....	0 13½
Apricots, standard (present delivery), in 25-lb. boxes, per lb.....	0 12½
Apricots, choice (July delivery), in 25-lb. boxes, per lb.....	0 10½
Apricots, standard (July delivery), in 25-lb. boxes, per lb.....	0 10
Peaches, choice.....	0 12½
" " standard ".....	0 12
Pears, (choice halves) ".....	0 12½
Nectarines, choice ".....	0 11
Plums, choice (dark pitted) per lb.....	0 10
Candied Peel—Lemon peel, per lb.....	0 09
" " Orange.....	0 09½
" " Citron.....	0 14

Evaporated Apples—Owing to the fact that large supplies have been brought in since the opening of navigation, there has been a decline in prices quoted. Some fruit is being offered at still lower prices, but the quotations below apply to the very best grade fruit. We quote:

Evaporated apples (choice), 50-lb. case.....	0 07½
" " (fancy), ".....	0 07½
" " (choice), 25-lb. case.....	0 07½
" " (fancy), ".....	0 07½

Beans—Hand-picked beans are quoted at \$2.10 to \$2.15 per bushel, and the ordinary grade at \$2.

Up, Up, Up,

That is how the sales of Clark's Meats are going.

Business men in all parts of the country recognize that there are no better lines anywhere.

They are handsomely packed, perfectly reliable, and every tin guaranteed.

That's Why

EPPS'S GRATEFUL COMFORTING

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS COCOA

TO THE WHOLESALE TRADE

We are after your business. If you are after the retail customers who are looking for high-class goods, you should sell

"WHITE DOVE" COCOANUT

THE MOST ATTRACTIVE PACKAGE ON THE MARKET.

W. P. DOWNEY, 26 St. Peter St., Montreal



TRADE MARK

THIN CASE LINING PAPER

ALL SIZES FOR SHOE CASES CHEAP AND EFFICIENT

SAMPLES AND PRICES FOR THE ASKING.

CANADA PAPER CO.

TORONTO LIMITED MONTREAL

This design a guarantee of quality

SHAKE THE BOTTLE.

WORCESTERSHIRE SAUCE



SIXTEEN PRIZE MEDALS

FOR ROAST MEAT, STEAKS, CUTLETS, CHOPS, FISH, CURRIES, GRAVIES, GAME & SOUP.

Having a peculiar frequency of from the superiority of its food is more generally useful than any other sauce.

MANUFACTURED BY

G. F. SUTTON, SONS & CO.

Osborne Works, King's Cross, LONDON, W.

SIXTEEN PRIZE MEDALS AWARDED

FACSIMILE OF LABEL.

SAMPLES AND TERMS FREE FOR ASKING

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion, 1c. a word each subsequent insertion

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.


100 words each insertion, 1 year	\$30 00
" " " " 6 months	17 00
" " " " 3 months	10 00
50 " " " " 1 year	17 00
" " " " 6 months	10 00
25 " " " " 1 year	10 00

AGENCIES WANTED.

EXPERIENCED business man, thoroughly in touch with Northwest trade, is about to establish high-class brokerage business and desires confidential correspondence with manufacturers and others having good lines to put on market in Manitoba and new provinces; best bank and general references. Address "XXX," Box 1299, Free Press, Winnipeg, Canada. (24)

AGENT WANTED.

BIG wages selling northern-grown trees, outfit supplied, pay weekly. Wismer, Nurseryman, Port Elgin, Ont. (f)



CHASER SOAP
Does the Work

Do You Know?
that with every 100-bar case of

CHASER SOAP

You receive a coupon worth 25 cents.

The Duncan Company of Montreal

P.O. Box 292. 1974 Notre Dame St.

POULTRY, FISH



WINNIPEG FISH CO.
PHONE 1480.

GAME AND OYSTERS.

259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man.

Butter Tubs—Prices continue as quoted last week:

Tubs, wooden hoops, 2 in nest, per nest	0 40	0 45
" " wire hoops, 2 " " "	0 70	0 73
" " " " 3 " " "	0 90	1 00

Fish—We quote again as follows:

Lake Superior trout	0 09
Gold eyes	0 03
Blue fish	0 18
Mackerel	0 15
Red snapper	0 10
B.C. salmon	0 10
Halibut	0 06
Flounders	0 05
White fish (L. Winnipeg), per lb.	0 05
Pickeral	0 03
Jackfish	0 03
Finnan haddie	0 11
" Halifax " brand salt cod, fish cakes 24-1's	0 09
" Acadia " " " " 20-1's	0 07
" Bluenose " " " " 2-lb. boxes	0 09
" Acadia " " " " 4-lb. " "	0 09
" " " " shredded, 24 cartons, per bx.	2 00
" " " " bulk, in 15-lb. boxes.	0 08
Large Labrador and Nfld. salt herrings per 100 lb.	5 00
" " " " per 20-lb. pail.	1 20
Salt mackerel, in 20 or 30-lb. pails	0 12
Finnan haddie, in 15 or 30-lb. boxes	0 08
Smoked halibut strips	0 11
Kipper gold eyes, per doz	0 45
Yarmouth bloaters, 60 in box, per box	1 75
Lobsters, fresh boiled, per lb.	0 25
Caviar, extra, small jars, per jar	0 40
Frog legs, 6 doz. in box, per doz.	0 40

Breakfast Cereals—No change in prices quoted. As noted last week, Malta Vita is being sold now at \$3.25 per case, with certain freight allowances, and is being advertised to retail at 10 cents per package. We quote:

Rolled Oats, 80-lb. sacks, per cwt	2 10
40-lb. " " "	2 15
20-lb. " " "	2 20
8-lb. " " "	2 50
Cornmeal, in sacks, per cwt	1 65
" " " " in 2 sacks.	1 70

Buckwheat Flour—Price is \$1.70 per half sack.

Maple Products—New maple syrup from Sutton, Quebec, in 5-gallon tins, is selling at \$5. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb box.

Honey—Prices are as follows:

Clover honey 1-lb glass, 2 doz. in case, per doz	2 00
" " 5-lb tins, 1 doz. in case, per tin	0 50
" " 10-lb tins, 8 in case, per tin	1 00
" " 60-lb tins, per lb.	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50
" " " " per case,	4 75

Eggs—Jobbers are paying 13 to 13 1-2 cents for eggs delivered in Winnipeg.

The GRAY, YOUNG & SPARLING CO., Limited
Salt Manufacturers

Granted the highest awards in competition with other makes. **WINGHAM**
Established 1871

THE BEST



THE CHEAPEST

Our assortments of Flower Pots, Fern Pans, Saucers, etc., are the best and the cheapest and we ship every order the day it arrives.

The FOSTER POTTERY CO. HAMILTON. Limited

"TANGLEFOOT" Sticky Fly Paper



Is really the only device known that will catch and hold both the fly and the germ and coat them over with a varnish from which they cannot escape, preventing their reaching your person or food.

"Tanglefoot" is Sanitary
Ask for **"Tanglefoot"**

Profit? Over 120 per cent. to you.

WILSON'S FLY PAD POISON
THE BEST FLY KILLER

Stock the kind the housekeepers ask for. Avoid poor imitations.

COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W. TORONTO, ONT.
Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.
Write for prices.

SALT SALT

TABLE, DAIRY AND CHEESE SALTS
FINE AND COARSE SALTS IN SACKS AND BARRELS
LAND SALT

C. R. COOPER
Toronto Salt Works
TORONTO, ONT.
AGENTS FOR THE DOMINION SALT AGENCY

Tea Weather--Tea History

When considering **Tea Weather**—the time when most people relish a drink of **Tea** after a surfeit of contaminated "cool drinks"—always consider **Tea History**—the **tea** that by its **Growth, Picking, Handling**, etc., is most able to **give** that **relish**.

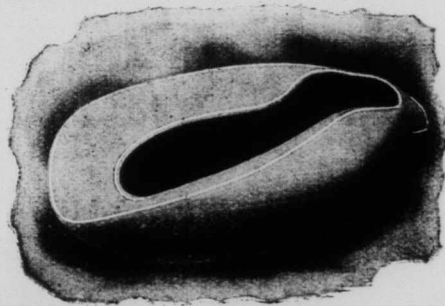
Blue Ribbon Ceylon Tea

is the **Tea** that can **give** it.

Its **history** is a **history** of **Excellence** and **Merit**—the **Blue Ribbon** on the **package**, the **Blue Ribbon** on the **breast**: **Highest Honor**.

Red Label Line is marvellously cheap—40c.—get it.

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

**The most Comfortable and
Sanitary Bed Pan ever made**

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.

LAST WEEK

We mentioned



“SNAPS” IN CROCKERY

Would you not consider
Goods from stock
**at 10 per cent. Discount
From Import Prices**

with a freight allowance
in addition **“SNAPS?”**

Upwards of 50 different assort-
ments to select from.

BARNARD & HOLLAND CO.

CORISTINE
BUILDING

Crockery Importers
and Manufacturers' Agents

MONTREAL

Madam Huot's Coffee

Has No Equal

NEW CROP TEAS

In Stock

13 Boxes **Condor I.** Japan Tea at **40c.** Extra choicest May crop both style and quality

Arriving in a few days

30 Boxes **Condor I.** Japan Tea at **40c.** Same as 1st lot in.

13 Boxes **Condor II.** Japan Tea at **35c.** Same liquor as Condor I., with slight difference in style.

In Stock

20 Chests Ceylon Black Tea, "**Meddekande**" choice orange Pekoe, at **22½c.**

20 Chests Ceylon Black Tea, "**Meddekande**" fine Pekoe, at **20c.**

This garden is well known for the high quality of its teas.

ASK FOR SAMPLES. IT PAYS.

Wholesale Teas, Coffees, Spices and Vinegars

E. D. MARCEAU

281-285 St. Paul Street, - - MONTREAL



THERE IS ONLY **ONE** GENUINE

Chinese Starch

IN CANADA

AND THAT IS THE STARCH OF THE OCEAN MILLS

This Starch gives the highest satisfaction to the housekeeper and shows a larger profit and quicker sales than any other Starch on the market. It is the most up-to-date package on the market.

**FOR SALE BY
ALL WHOLESALE GROCERS.**

**IF YOURS DOES NOT KEEP IT
WRITE DIRECT TO US.**

OCEAN MILLS

MONTREAL

PERHAPS

you are selling

Paterson's Worcester Sauce

If not, you are missing an opportunity for profitable extension of your business. Remember it sells quicker than any other sauce, because its price is away below its quality.

ROSE & LAFLAMME,
AGENTS,
MONTREAL

IT IS QUALITY

It is now generally acknowledged that Chocolate, and especially Milk Chocolate, is a very good article of food for "all sorts and conditions of men." The sale is therefore increasing every year. You can build up a good business in this line, but be sure to sell good, reliable goods. Such a line is found in "Klaus's"

The kind the public KNOW and ASK FOR.

THAT COUNTS

TRY A TRIAL LOT OF
say, 1 box each of the 2 for
5c., 10c. and 15c. sizes of

"KLAUS'S" IMPROVED SWISS MILK CHOCOLATE

AGENTS:
ROSE & LAFLAMME, MONTREAL

JUST LANDED EX. S.S. "HESPERUS"

250 Cases

ST. LOUIS VICHY WATER

The Most Sparkling

The Most Effervescent

Natural Mineral Water of the "Bassin de Vichy"

RETURNED
JUN 9 1905

To Montreal
RED



CLOVER

THIS IS THE BRAND

SOLD ALL OVER CANADA

L. CHAPUT, FILS & CIE.

"The Most Up-to-date Firm"

Wholesale Importers

SOLE AGENTS FOR CANADA

Pails and Tubs by Mail



A novel proposition, perhaps, but, Mr. Grocer, if you are in business in Ontario, Quebec, New Brunswick or Nova Scotia it should interest you because it will

Reduce Your Cost of Woodenware 12½%.

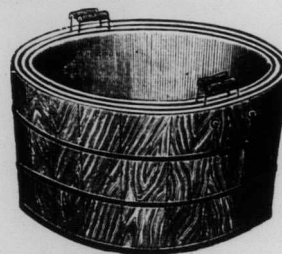
We are the sole agents for the largest woodenware factory in America. We want to do business with you.

We want Mail Orders and we are going to make it worth your while to send us your orders that way.

12½ Per Cent. off the following prices.

Here are the standard list prices :

Tubs, No. 0,	- - -	\$11.25	per doz.
" " 1,	- - -	9.00	"
" " 2,	- - -	7.75	"
" " 3,	- - -	6.75	"
2-Hoop Pails,	- - -	1.85	"
3- " "	- - -	2.00	"



On all orders amounting to \$20 or over we offer a trade discount of **12½%** off the above prices—freight paid to any station in Ontario, Quebec, New Brunswick or Nova Scotia. Terms : 2% 30 days.

We guarantee our goods first class in every respect.

SEND US YOUR ORDER AT ONCE AND ASSURE PROMPT SHIPMENT

TAYLOR, SCOTT & CO.

Brooms, Brushes and Woodenware

TORONTO,

::

ONTARIO

OUR TRAVELLERS
"STRIKE THE TRAIL"

ABOUT THE END OF THE MONTH WITH OUR NEW

WALL PAPERS

As a practical demonstration of crystalized experience and resourcefulness in producing effectiveness in design, novel and attractive color schemes, and a wide variety of patterns, the "Staunton" Line for 1906 more than maintains the high standard we have set as Wall Paper printers.

NO CONSIDERATION OFFERED BY OTHERS SHOULD INDUCE YOU TO PLACE ORDERS BEFORE SEEING OUR NEW SAMPLES AND PRICES.

STAUNTONS LIMITED

MANUFACTURERS
TORONTO

WALL PAPER

WHILE many departments of business have been suffering from a depression as a consequence of the unfavorable weather, the wall paper man has nothing but enthusiasm to show for his season's trade. The manufacturers who laid their plans for a big season in most cases fell short of the actual demand, and every day brings in sorting orders from all over the country for lines which are closed out. The sales have far exceeded the expectations of even the most hopeful dealer.

This encouraging condition is directly attributable to the progressive methods of manufacturer and retailer alike. The former saw the competition which the United States manufacturers were offering and they have met that competition by putting on the market superior designs and better paper for the money than the American manufacturers can do. The advance in the quality of wall paper manufactured in Canada during the last year is remarkable. It has become an art. As a consequence the imports of American wall papers into Canada, which steadily rose in quantity and value up to the year 1903, showed a marked falling off in 1904. This in itself is sufficient to show the growth in this industry in Canada.

Side by side with the advance in quality and attractiveness of Canadian-made wall papers has gone an advance in the selling methods of the retail distributors. What was till recently a side line of a paint shop, has become an integral part of up-to-date house-furnishing departments. Its place has been fixed as belonging to the store which sells carpets and curtains and drygoods-men are taking it up each year with greater avidity.

Having become established in the house-furnishing department, wall paper is now being treated as a part of

the whole interior decorations. Any kind of paper is not permitted with any kind of carpet or curtain. The expert decorator suggests suitable designs and the sales accordingly receive an upward impetus. The more the idea of art in interior decoration becomes diffused, the greater will be the business in wall paper. Each store should have one salesman who pays special attention to the house-furnishing department. Expert suggestions on such matters are of invaluable benefit, first in making sales and secondly in satisfying the customer.

1906 Prospects.

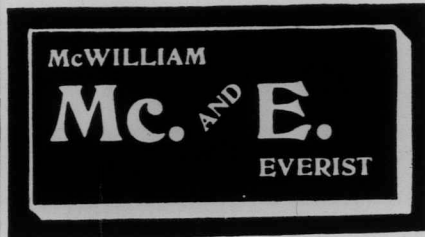
Urged on to greater efforts by the success of last year's designs, the wall paper manufacturers have developed patterns for the 1906 trade which promise great favor. The beginning of June will see the travelers on the road with the new samples. It is impossible to give any general features of the new offerings at this date, but another month will unfold the whole scheme. In anticipation of a greater business even than the present season's, the Canadian manufacturers are putting themselves in readiness to meet the utmost demands. As a consequence of the exceptionally strong season this year, the manufacturers will start out with an absolutely fresh line of stock for next year's business. The sorting orders which are daily coming in are clearing out the last of this year's manufacture.

Prospects are bright for the new year's business. The travelers are taking their samples to men who have had a good season behind them. The public has been educated up to the demand for high-class papers. With designs of the attractiveness of the present samples no dealer should find difficulty in satisfying his wants.

Our Arrivals of

PINEAPPLES

this week will amount to over 1,500 cases, consisting of 3 cars Cubans and 1 car Floridas (first of the season). Prices are now at their lowest. Send in your orders.



TORONTO, ONT.

Have also 2 cars Florida Tomatoes, and full lines Bananas, Oranges, Lemons, Etc.

Our second car of Late Valencias arrived, and the Oranges are very fine.

FRUIT AGENCY WANTED IN BRITAIN

Green and Canned, not Jams
House with 20 years' connection, in N.E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH
30 BARWICK STREET
Tel. Ad. "Leake, Scarborough."

The Stratford Wholesale
Grocery Co., Limited

WANT

POTATOES

DRIED APPLES

BRIGHT, DRY STOCK
WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

DRIED APPLES

We pay the highest market prices for bright dry quarters and make prompt remittance.

THE W. A. GIBB CO.

Packers and Exporters

5-7 Market St., HAMILTON

GREEN FRUITS AND VEGETABLES

The Cataract Wine & Canning Co., Niagara Falls, expect to begin work immediately on a \$35,000 factory, to be completed by August 1.

The United Fruit and Produce Co., of Winnipeg, have made an assignment for the benefit of their creditors. It is thought that the assets will be almost sufficient to meet the liabilities if they can be realized upon to advantage.

A. McNeill, chief of the Fruit Division, Ottawa, leaves this week for the Pacific Coast, where he will make a thorough study of the various methods of fruit packing in vogue in the west. He will endeavor to secure a thoroughly experienced man to come east and instruct packers how to pack fruit for local and export trade. It is hoped to bring about uniformity in packing, especially for export, throughout the whole of Eastern Canada.

Thos. Clark, Lytton, B.C., writes to The Grocer that the apple, peach, pear, plum, and apricot trees, as well as grapes and small fruits, passed the Winter safely, and that indications point to a large fruit crop. In fact, at the present time farmers are picking surplus fruit off the trees in order to prevent damage from branches breaking, and to improve the quality of fruit. Lytton, which is situated at the junction of the Fraser and Thompson Rivers, in the dry belt of British Columbia, is an ideal location for fruit, melons and beans. During the present season there will be shipped no less than 250,000 lbs. of fruit in addition to melons and beans.

According to A. W. Donly, Canadian commercial agent to Mexico, in a recent report to the Department of Trade and Commerce, Ottawa, Canadian Winter apples will find a good and growing market in Mexico. To give satisfaction, however, they must be carefully selected and packed. If these conditions cannot be met they might better not be sent. Only the firmest and most carefully selected stock can be transported, in good condition, south to Mexico through and into the warm climate of the tropics. The market prefers a large, rather than a small, apple, and those who are not posted in regard to northern varieties prefer generally a bright colored fruit.

As for packing, it is recommended that apples of the same variety be selected as nearly as possible to one size, that each apple be wrapped in tissue paper and be packed invariably in medium-sized boxes. One concern in Mexico City received last Fall a carload of apples from Ontario. The instructions had been explicit as to selection of fruit and packing. They were not carried out, especially as to the selection of the fruit, and the result was that the importers were unable to clear themselves on the shipment; whereas had they been followed, not only would the importers have been encouraged to repeat their initial order, but Canadian apples would now be favorably known in Mexico.

The success of this trade would, undoubtedly, depend to a large extent on the establishment of a direct fast steamship service on the east coast, and it would be materially helped had the boats the advantage of cold storage accommodation.

ONTARIO MARKETS.

Green Fruits.

Toronto, June 8, 1905.

NOTWITHSTANDING unfavorable weather conditions, a brisk trade in all kinds of green fruit is reported. California navels are still arriving on the market, although the season is rapidly drawing to a close. Pines are moving actively, particularly Havanas and Floridas. Bahamas in bulk have been noted on the market during the last few weeks. The price of bananas continues high on account of the controlling interest of the new banana combine. The first shipment of California fruit for the season arrived this week, including cherries, apricots, peaches, plums, etc., and quotations on same are given below. We quote as follows:

Havana pines per case	2 50	3 00
Florida pines, per case	2 50	3 25
California navel oranges, per box	3 75	4 25
Oranges, Mediterranean sweets, per box	3 25	3 25
late Valencias	4 25	4 50
Sorrento oranges, per case	3 50	4 00
New messina lemons, 300's, per box	2 25	3 00
" " 360's, per box	2 25	2 50
Bananas, large bunches, crated	1 75	2 00
Bananas, 8's, per bunch, crated	1 25	1 25
Bananas, 7-hand bunches, off track	0 90	1 00
Red bananas, per bunch	2 50	5 00
Apples, Winter varieties	0 15	0 16
Baltimore strawberries, per quart	2 00	2 50
California cherries, per box	1 75	2 00
" apricots	1 75	2 00
" peaches	1 75	2 00
" plums	2 00	2 25

Vegetables.

Among arrivals for the week we note green peppers, which are selling at \$3 to \$3.25 a case. Root vegetables are becoming very scarce and what are left on the market are selling at an advanced price. Outdoor lettuce is quoted for the first time this season. Florida cucumbers and Bermuda potatoes have been replaced by North Carolina and Baltimore stock respectively. Our quotations are as follows:

Greenhouse lettuce, per dozen bunches	0 25	0 30
Outdoor lettuce, per doz. bunches	0 20	0 25
New radishes, per doz. bunches	0 20	0 25
Dry Mint, per doz. bunches	0 20	0 20
Parsley, " "	0 20	0 20
Sage, per doz.	1 00	1 00
Savoury, per doz.	0 15	0 15
Carrots, per bag	1 25	1 50
Bermuda onions, per crate	2 50	2 75
Egyptian onions, per sack	0 25	0 25
Green house water cress, per doz.	0 55	0 65
Potatoes, carlots on track Toronto, per bag	0 55	0 75
Potatoes, per bag	0 66	0 67
" car lots, Eastern and Michigan	0 66	0 67
Parsnips, per bag	0 50	1 00
Cabbage, per doz	0 75	1 00
Furnips, per bag	1 25	1 25
Hothouse cucumbers, per doz.	2 00	2 25
North Carolina cucumbers, per hamper	0 15	0 15
Outdoor rhubarb, per doz. bunches	2 75	3 25
" onions	1 50	2 00
Florida tomatoes, per case	1 50	2 00
New beets, per doz. bunches	1 50	2 00
Spinach, per bbl.	1 50	2 00
" per bush	0 40	0 40
Asparagus, per basket	0 80	0 90
Mushrooms Illinois, per lb.	3 50	4 00
Baltimore potatoes, per bbl	0 75	0 75
New carrots, per doz. bunches	2 75	2 75
Waxed beans, per bush. box	2 00	2 25
Baltimore cabbage, per bbl. crate	3 00	3 25
Green peppers, per case	3 00	3 25

QUEBEC MARKETS.

Green Fruits.

Montreal, June 7, 1905.

Fruit dealers report that trade is fair, but not as good as first expected. There is a brisk demand in bananas, although they are not very plentiful, and stocks are only medium in quality. They are quoted in Baltimore for Jamaicas from \$1.80 to \$2.40, and for Cubas from \$1.80 to \$2.20, according to size and quality. This is lower than local prices this week. Pineapples have dropped 50c. per crate on account of heavy receipts. Canteloupes are arriving in small lots and selling at \$7.00. Five cars of strawberries were sold on Friday and three cars on Saturday, prices ranging between 9c. and 12 1-2 cts. Some California cherries are also on the market, though in very small quantities, but of the finest quality and selling at from \$2.75 to \$3.00. We quote:

California cherries, box.....	2 75	3 00
Bananas	1 50	2 25
Cocoanuts, per bag of 100.....	3 00	3 25
Pineapples, 24 to case.....	3 25	3 75
30 to case.....	2 75	3 00
Jamaica grape fruit, per box.....	5 00	5 50
Florida grape fruit, per box.....	5 00	5 00
California navel oranges, per box.....	3 50	4 50
New Messina lemons 30's.....	2 25	2 75
36's.....	2 00	2 50
Apples Winter varieties.....	2 50	5 00
Sweet potatoes, per bbl.....	6 00	6 00
Tomatoes, Floridas, crate.....	2 75	3 50
Lettuce, Boston.....	1 20	1 20
Strawberries.....	0 10	0 12 1/2
Canteloupes, per crate.....	7 00	7 00

Vegetables.

Demand is very fair, and trade is considered good. According to opinion of dealers the crops will be late this year, especially in tomatoes; this is on account of cold and unsteady weather. Canadian asparagus is still arriving in small lots. New potatoes are selling well enough from \$3.50 to \$4.00 per barrel. There is a good demand for tomatoes at 35c. to 50c. per crate higher. Florida celery in small demand sells at 75c. dozen. Beans, cucumbers and cabbages brought small prices at a fruit sale last week, owing to small demand and poor quality of stock.

Florida tomatoes, crate.....	2 50	3 00
celery.....	4 00	4 00
doz.....	0 75	0 75
cucumbers, basket.....	3 00	3 00
Bermuda onions, per box.....	2 00	2 25
New cabbage, per crate.....	2 50	3 50
Green and wax beans.....	2 50	3 50
Canadian Asparagus, doz bunches.....	2 50	3 00
Potatoes, carlots.....	0 55	0 70
Less than carlots.....	0 65	0 70
Bunch lettuce, per doz. bunches.....	0 75	0 75
Radishes, per doz. bunches.....	0 20	0 20
Mint, per doz. bunches.....	0 10	0 10
Parsley.....	0 35	0 75
Sage, per doz.....	1 00	1 00
Savory, per doz.....	1 25	1 25
Beets, new, per doz.....	2 00	2 00
Egg plant, per dozen.....	0 15	0 15
Green onions, per doz.....	2 50	2 50
Egyptian onions, per bbl.....	2 50	2 50
Yellow onions, in 80-lb. bags, per bag.....	0 50	0 50
Green house water cress, per doz.....	2 50	3 00
Green cucumbers, per basket.....	2 50	3 00
Green cabaage, crate.....	3 50	3 50
Waxed beans, per bush.....	2 50	2 50
Caniflowers, home grown, per doz.....	0 75	0 75
Green peppers, per basket.....	2 25	2 25
Spinach, per bbl.....	0 50	0 75
Cucumbers, per doz.....	2 00	2 00
Texas onions, crate.....	9 00	9 00
Cranberries, per bbl.....	9 00	9 00

MANITOBA MARKETS.

Green Fruits.

No important changes since last week. We quote:

Oranges, fancy Washington navels, 96's per case.....	3 25
Oranges, fancy Washington navels, 112's, per case.....	3 50
Oranges, fancy Washington navels, 126's, per case.....	4 00
Oranges, fancy Washington navels, 150's, per case.....	4 50
Oranges, fancy Washington navels, 176's to 250's.....	5 00
Bitter oranges (for marmalade), 200's and 240's.....	2 50

The Week for Pineapples

The price is down to rock bottom. **Godinez Brand**, 18s, 24s, 30s, 36s. Ripened and shipped in sound condition.

Watermelons

The first car Floridas is due. Large, ripe stock.

Mississippi Tomatoes

4-basket crates. 2 more cars arriving this week.

WHITE & CO., WHOLESALE FRUIT, PRODUCE AND FISH, **TORONTO**
Limited Phone Main 4106

W. B. STRINGER

SOON

J. J. MCCABE

you will be wanting

WATERMELONS

Get from us quotations on the most carefully selected stock it is possible to procure.

W. B. STRINGER & CO. - 61 Front Street East, **TORONTO,** FRUIT BROKERS.

PINEAPPLES

NOW is best time to buy. Next car due **THURSDAY,** best Fruit, all sizes.

OUR FIRST CAR LATE VALENCIA ORANGES. Due Saturday, the celebrated "GOLDEN ORANGE" brand. Packed exclusively for us in Canada.
HUGH WALKER & SON, - GUELPH, ONT.

HERE YOU ARE !!

Canadian Berries will be coming in soon, and through special arrangement we will have the choicest selection. We carry none but the best fruit. Have you tried us yet?

The F. T. JAMES CO., Limited, 76-78 Colborne St. **TORONTO**

Tomatoes

Fancy Florida, ripe, 6-basket crates, \$3.25 to \$3.50 crate. Fancy Mississippi, ripe, 4-basket crates, \$1.75 to \$2.00 crate. Egyptian Onions, a snap. Sacks, 100 to 110 lbs., \$2.50 sack. We have some St. Michael Oranges, put up in half boxes. These are thin-skinned, juicy fruit. 196 oranges to the half box, \$1.75 half box.

The Dawson Commission Co., Limited, FRUIT, PRODUCE AND COMMISSION MERCHANTS
Corner Market and Colborne Streets, - - - - **TORONTO**

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: **TORONTO**

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville;
C. P. Carpenter & Son, Winona; Griffith & Woolverton,
Grimsby; Titterington Bros., St. Catharines.

SPECIAL THIS WEEK

Car California Late Valencia Oranges, \$4.50 per case, all sizes. These are beauties. Mexicans, Prime Fruit, \$3.00. Car Fancy Pineapples, close prices.

**"CROWN" BRAND
STRAWBERRIES**

Select Fruit, Careful Packing,
Direct Service,
Reasonable Prices

E. L. JEMMETT

GROWER, PACKER, SHIPPER
"CROWN" BRAND FRUITS

Write or wire for quotations.

BEAMSVILLE, - - - ONT.

BUY

Star Brand

**COTTON
CLOTHES
LINES**

- AND -

**COTTON
TWINE**

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers
See that you get them.

45 HIGHEST AWARDS
In Europe and America
Walter Baker & Co. Ltd.



The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES

No Chemicals are used in their
manufacture.
Their **Breakfast Cocoa** is ab-
solutely pure, delicious, nutritious,
and costs less than one cent a cup.
Their **Premium No. 1 Chocolate**, put up in **Blue
Wrappers and Yellow Labels**, is the best plain
chocolate in the market for family use.
Their **German Sweet Chocolate** is good to eat and
good to drink. It is palatable, nutritious, and healthful;
a great favorite with children.
Buyers should ask for and make sure that they get the
genuine goods. The above trade-mark is on every
package.

Walter Baker & Co. Ltd.

Established 1780.

Dorchester, Mass.

Brach House, 86 St. Peter St., Montreal

Bananas, fancy Limons, per bunch.....	3 00	3 50
Pineapples, per doz.....	2 50	3 00
Strawberries, quarts, 2 doz. in case, per case.....	3 00	3 50
Cal. cherries, 2 doz. in case, per case.....	3 00	

Vegetables.

Parsley.....	0 40
Mint.....	0 45
Native onions, per lb.....	0 04
Carrots, per bush.....	0 40
Beets.....	0 80
Turnips.....	0 40
Potatoes.....	0 65
Celery, per doz.....	1 20
Florida tomatoes, 6 baskets in crate, per crate.....	4 50
Lettuce, per doz.....	0 50
Radishes.....	0 50
Cucumbers.....	2 00
Green onions, per doz.....	0 40
Egyptian onions, per lb.....	0 04
New California cabbage, per lb.....	0 04
Australian onions, per lb.....	0 05

**NOVA SCOTIA.
Green Fruits.**

Halifax, June 7.

The market is well supplied with all
seasonable fruit. The quality of the
oranges, bananas, pineapples and straw-
berries is excellent, and the price very
reasonable. During the week the market
was overstocked with strawberries, and
dealers, rather than let them rot, retailed
them as low as fifteen cents per box.

Vegetables.

There is a marked improvement in
quality and decrease in price in the
vegetable market. American garden
truck is disappearing, and the local pro-
duct is taking its place. Native-grown
lettuce, spinach and rhubarb is in good
supply, and the price moderate. There
is a good stock of splendid Bermuda
onions on hand.

**ST. JOHN.
Green Fruit.**

St. John, June 5, 1905.

Higher prices are the rule. In
oranges, stock gets wasty at this season.
Some quite good valencias are offered.
Lemons are higher. The price, how-
ever, is still low. Bananas, which are
such a large business at this season
and have been very low, have also been
advanced. Apples have little inquiry.
Pines sell but slowly. Strawberries
have been coming in very freely from
Boston, and are much lower. Native
rhubarb is quite freely offered at a low
price.

SAMPLING RIPLEY PINEAPPLES.

The old saying that there are horses
and horses may be easily metamorphos-
ed into "there are pineapples and pine-
apples." Through the courtesy of Mr.
Hart, of Hart & Tuckwell, Montreal,
The Grocer representative had the pleas-
ure of sampling a Ripley pineapple, and
experience was as satisfactory as it was
novel. A Ripley pineapple is an im-
provement on the ordinary wooden,
fibry pineapple of the trade, and con-
noisseurs of fruit have no hesitation in
admitting that a Ripley, while a slight-
ly more expensive luxury, is in every
way an epicure's delight. Somewhat
longer in shape than the ordinary Ja-
maica and Florida pineapple, without
the hard, thick skin of the ordinary
fruit, it has a distinctive richness and
mellowness and delicacy of flavor all its
own.

**DIAMOND BRAND
MAPLE
SYRUP**

IS NOT A COMPOUND

It is not only Pure, but it has
that delicious flavor of fresh Sap
Syrup direct from the sugar bush.

All Jobbers.

Sugars Ltd., - Montreal



Known and
Loved for
**SIXTY
YEARS**

COX'S GELATINE

needs no introduction.

It is one of the old institutions of all English-
speaking lands.

PURITY and STRENGTH are the watch-
words of the makers.

Canadian Agents:

**J. & G. COX,
Ltd.**

C. E. Colson & Son, Montreal

D. Masson & Co.,

A. P. Tippet & Co.,

**Gorgie Mills,
EDINBURGH.**

A Seasonable Line

which always sells well.

**San-Toy
Starch**

If your jobber can't give you quota-
tions write me direct.

**J. H. MAIDEN
MONTREAL**

WE IMPORT

Canned Goods, Apples, Grain, Maple
Syrup and all Canadian products.

WE EXPORT

English and Continental Groceries, Sweet-
meats, Oils, Colours, Chemicals, etc.

Let us hear from you.

T. B. BOWYER & CO.

80a Fenchurch Street, London, Eng.

A Delicious Cup of Coffee

Our 1-lb. tin "**CLUB**" brand **COFFEE** at **33** cents per lb. is without question the best value on the market. WE know it, YOU can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted, or ground.

Cultivate your coffee trade, it will pay you, by buying the best—"**CLUB**" **BRAND**.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.

Telephone orders receive prompt attention.



WHAT ARE YOU DOING ABOUT THEM ?

About

SHIRRIFF'S MARMALADES

They are Canadian made. They are pure.
They are delicious.

"IMPERIAL SCOTCH" AND
"SHREDDED"

1 and 2-lb. glasses ; 7-lb. tins.

Try an Order

IMPERIAL EXTRACT CO.
TORONTO



Capstan Brand
PURE MOCHA AND JAVA
GROUND

COFFEE

Put up in 1-lb. tins, with a very attractive label, and is giving perfect satisfaction. Ask your wholesale grocer for it, and be convinced of its high-grade quality.

CAPSTAN MNFG. CO., Toronto, Ont.

IF YOU WOULD

build up a sure business
get sure sellers.

Southwell's Jams and Marmalades

have the name for **being**
and **are** the goods.

ORDER SOUTHWELL'S

Frank Magor & Co.

Canadian Agents
MONTREAL

Old fashioned notions are sometimes discounted in these days of false impression, but people who use Baking Soda insist on buying the

"COW BRAND"

because of the satisfaction it has given for over 50 years. That means a lifetime of satisfactory service. People wouldn't buy and keep on buying if there was any skimping at all in the goods.



If you want more recipe books for free distribution, you're only to say the word.

JOHN DWIGHT & CO., Manufacturers
MONTREAL

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

YOU NEVER KNOW

how Canadian manufacturers are
improving their methods unless
you

TRY their PRODUCTS

MOTT'S

Chocolates

MADE IN CANADA

equal the best imported.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR R. S. MOINDOE JOS. E. HUXLEY
MONTREAL TORONTO WINNIPEG.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.
LIMITED

Montreal

BEAUCE MAPLE SUGAR

FINEST PRODUCED

D. RATTRAY & SONS

Import and Export Agents

QUEBEC

Montreal

OTTAWA

**A TRADE WINNER
FOR GROCERS.**



The full flavor the delicious quality, and the absolute purity of Lowney's Cocoa distinguish it from all others. It is a natural product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the choicest Cocoa Beans. A quick seller and a profit maker for dealers.

THE WALTER M. LOWNEY COMPANY,
No. 447 Commercial Street, BOSTON, MASS.
CANADIAN BRANCH: 530 St. Paul St., Montreal

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,
Cake Icings,
Cream Bars, and
Cowan's famous Milk
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED
TORONTO**

**Biscuits and
Confectionery**

is our line. We are open to give Jobbers or Wholesalers exclusive right of our goods where not already represented. If you purchase outright we can give you excellent terms with a guarantee that our goods will give entire satisfaction. Particulars and samples on application.

**IMPERIAL BISCUIT CO., LIMITED
GUELPH, ONT.**

Toronto Branch: 60 Front St. E.
Quebec City and Province: Messrs. BOIVIN & CRENIER

*The Best Cereal Food to Eat, and
the Best Cereal Food to Sell is*

**Shredded
Whole Wheat**

It is made in two forms, Shredded Wheat **BISCUIT** and **TRISCUIT**.

TRISCUIT is a **CRACKER**, not a "breakfast food." It is used as toast in place of ordinary bread toast, and for all purposes for which the common white cracker of commerce is used.

Shredded Wheat **BISCUIT** is the standard wheat food of the world, delicious for breakfast, or for every meal for every day in the year. It contains all the nutriment in the whole wheat in digestible form. A good seller all the year round.

**The Natural Food Co.
Niagara Falls, N.Y.**

Spring Drink

VAN HOUTEN'S COCOA

Spring Food

The Grocer who recommends Van Houten's Cocoa confers a favor on his customer that the latter will appreciate.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL

EXPORTED TO U.S.

A considerable shipment of maple syrup has been made from Montreal to San Francisco, and it is expected that more will follow. This is said to be the first shipment of the kind made to California, and can be laid down there duty paid almost as cheap as the Vermont product, besides being of superior quality to the latter.

AN AID TO THE GROCER.

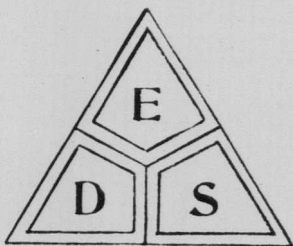
It is the exception nowadays when you run across a grocer who is not wise as to the value of up-to-date advertising. To these few, and to the trade at large, who would derive some practical benefit from the best book on advertising yet published, The Grocer recommends "Successful Advertising, and how to accomplish it," by J. A. McDonald. Retail grocers and general merchants especially will find the work invaluable. Fuller particulars may be obtained by communicating with The Grocer.

COMPANIES INCORPORATED.

The McLeod Milling Co., Limited, Stratford, have been incorporated with share capital of \$100,000, to carry on a general grain and milling business. Provisional directors: A. C. McLeod and W. J. Mooney, of Stratford; Duncan Stewart, of the township of North Easthope, Perth County, and A. Fail and L. M. Leitch, of London.

The J. H. Maiden Co., Limited, Montreal, have been incorporated with share capital of \$20,000, to carry on a general mercantile business. Provisional directors: R. T. Heneker, A. H. Duff, J. J. Robson, C. Ruttan, and E. Maiden, all of Montreal.

Maison Fournier-Fournier, Limited, St. Hyacinthe, Que., have been incorporated with share capital of \$45,000, to carry on the manufacture of all kinds of liquors. Directors: P. Fournier, J. Fournier, and F. F. Lemonde, of Ste. Rosalie, Que.; and L. A. Masse, J. A. Godbout, J. C. Brodeur, and J. H. Robert, of St. Hyacinthe.



None Better

You cannot put better fruit on your shelves than

**E.D.S. Brand of Jams,
Jellies, and Sealed
Fruits in Glass**

That's a certainty

E. D. SMITH'S

FRUIT FARMS

WINONA, - - ONT.

IF WE
LOOK OVER

the list of
those selling

**PERFECTION
CREAM
SODAS**

and do not
find your
name, shall
we conclude
that you are

GOING TO BUY



or that you
are not in
the race?

**PERFECTION
CREAM
SODAS**

will make
friends with
anybody.

**THE Mooney
Biscuit & Candy
Company,**

LIMITED,

Stratford, - Canada.

OPEN UP WELL

No argument is needed to convince one that OLD HOMESTEAD BRAND CANNED GOODS are the handsomest on the market. That fact is self-evident. From first sight the handsome gold embossed labels caught the eye of the trade and won a trial for **Old Homestead Brand Canned Goods.**

But more than a striking label is needed to explain the favor that has been won in the last year by the OLD HOMESTEAD BRAND. Quality alone tells in a try-out, and here is where the

Old Homestead Brand Canned Goods Score.

They open up well. They are found to be as fine in quality as they are handsome in appearance. Just what you might expect when the choicest fruit and vegetables grown in Canada are packed, by experienced experts, according to the most modern methods and under conditions where scrupulous cleanliness is maintained.

That is why customers come back again and ask for the OLD HOMESTEAD Brand. That is why OLD HOMESTEAD Brand Canned Goods build up a grocer's trade and establish his reputation for high-class goods. Ask your wholesaler for the OLD HOMESTEAD Brand.

THE OLD HOMESTEAD CANNING CO.
PICTON, ONT. LIMITED

"We Are Seven"

Seven sharp grocers put their heads together, saw

Orange Meat

was a good article, and decided to push it.

Each one had a window display once a week and distributed cards about the coupons and premiums.

They sold more

Orange Meat

than other grocers.

You could have a "seven." Get the "other six." Bet you'll have a bigger bank account at end of year. There is nothing like

Orange Meat

THE
Frontenac Cereal Co.
Limited
KINGSTON, - Ontario

Flour and Cereal Foods

FAVORABLE CROP REPORT.

THE C.P.R. crop report, issued June 1, may be summarized in one word—excellent. There is not a point on the whole of the C.P.R. system through the wheat-raising country of the great west from which complaints are made, and as for the weather conditions, the only variation noted from the word favorable is the phrase, "very favorable."

The rapidly-growing wheat carries from two to six inches in height, and forms a thick mat on all the fields where seeding was well and carefully done. There have been several small showers in some localities, but they have been appreciated and by no means excessive. Even the districts in which the subsoil is gravel and sand, and which usually are the first to complain of dry weather, are extremely confident. Farmers and country merchants are enthusiastic, for the grain is now at a stage where it will take extremely bad weather to do serious damage. With a reasonable amount of rainfall during June and July the amount of wheat grown will create a new record.

FOOD PRODUCTS OF MEXICO.

WHEAT in Mexico is not the staple that it is in other countries, says A. W. Donly, Canadian commercial agent, in a recent report to the Department of Trade and Commerce, Ottawa. The bread of the masses is the tortilla, which is made of corn. The total yield of the principal cereal crops in the year 1902 was as follows: Rice, 39,877,354 pounds, value \$1,270,000; corn, 74,000,000 bushels, value \$39,206,000; wheat, 8,430,000 bushels, value \$12,260,000.

Besides the cereals above mentioned, beans take an important place as a staple article of consumption. The kind most generally used is the brown bean (Mexican frijol) with considerable black. The white bean is grown in very limited quantities and is very little in vogue amongst the native population. The crop of beans of the various colors in 1902 amounted to 7,785,000 bushels, value \$6,665,000.

Although Mexico is the original home of the potato, instead of reaching perfection there, it was left to other countries to develop its quality, while for

many years the quality of the domestic article deteriorated. In very recent years, due to a demand for a better article and the introduction of new seed of improved varieties, the quality has improved. Still the domestic article does not compare with the imported. In the year already quoted the total domestic production amounted to 370,000 bushels, which, with a limited amount of the imported potato, represented the total consumption. The average retail price of potatoes on the Mexican market is \$1.40 per bushel, the minimum and maximum being about \$1.12 and \$1.68; the cheapest price obtaining during June, July and August and the dearest from January to April 30th, when the new crop begins to be placed upon the market. The duty in Mexican money is two cents, Mexican, per kilogram, or about 26 cents Canadian per bushel. The freight rate to Mexico City would depend more or less upon origin of shipment. Given direct transportation from Canadian ports and with the superior article produced in Canada, a good and profitable business might be developed in this article which is yearly in much larger demand, due to increased and ever-increasing immigration from those countries where it is a staple and practically an article of prime necessity.

Owing to the very high freight rates by an all-rail haul the only way that Canada is connected commercially with this republic is via New York and the water routes that connect said ports with Veracruz, Tampico and Galveston. As will readily be seen, this is not a desirable way of handling shipments between the two countries, and more so as through bills of lading cannot be issued from point of shipment to destination. This makes it necessary for all shipments to be consigned to a commission house in New York for re-shipment, thus causing additional expense for brokerage, clearance, etc.

CEREAL NEWS.

C. A. McGaw, of the Lake Huron and Manitoba Milling Co., has been admitted to membership in the Montreal Corn Exchange Association.

Advices from St. John's, Newfoundland, state that German flour is being offered in that market at 50c. per barrel lower than either Canada or the United States can supply it for laid down in Newfoundland.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.
Capacity 1,200 bbls. per day.
Delivered prices on application.

Lake Huron and Manitoba Milling Co.
LIMITED
GODERICH, ONTARIO.

Hot Weather Sellers



better than fresh milk or cream.

BORDEN'S
"EAGLE" BRAND CONDENSED MILK
"PEERLESS" BRAND EVAPORATED CREAM
are thoroughly sterilized, positively PURE, and RICH.

For sale by all jobbers—Write

WILLIAM H. DUNN, Montréal

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN, SCOTT, BATHGATE & CO.,
Halifax, N.S. Winnipeg, Man.
W. S. CLAWSON & CO. SHALLCROSS, MACAULAY & CO.,
St. John, N.B. Victoria and Vancouver, B.C.

We

beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods:

*RETURNED
AUG 20 1905
To Geo. Cowell
cut back 39
page 51*

Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr.
Oatmeal



Pot and Pearl
Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds
of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US
FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED OAR LOTS
OR OTHERWISE.

LETTER ORDERS
A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS **Toronto**
FOOT JARVIS STREET

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TOBACCO PROSPECTS.

WARM weather has had a beneficial effect on tobacco sales during the last week. Conditions in the trade have noticeably improved. Weather conditions influence the tobacco business to a greater extent than is generally supposed. When the tobacco consumers can live out of doors in the summer there is an upward bound in the sales of that commodity.

The successful retailer must be on the alert to see opportunities in his own line of business and to make the most of them. It will be of small benefit to him to have holidays and warm evenings and the other conditions which increase the sale of tobacco if he does not use special means to attract some of the custom to him.

Attractive displays are as possible in the tobacco department as in any other. Cigars and tobacco permit of great variety in show. To these may be added the accessories in the way of pipes, tobacco pouches, cigar cases, etc., which are not only profitable in themselves, but help to sell the regular goods. There is no class of goods which the manufacturers have gone to more expense to make attractive and salable than tobacco goods, and the retailer should adopt the devices offered to him and make the most of them to push his business.

EXPORTS OF CIGARS FROM CUBA.

Since April 1, 1904, the statistical bureau at Habana has published monthly statements of the exports of cigars, which shows the name of the manufacturers and the destination of the product.

According to these data the exports during the last nine months of 1904 were as follows:

Exports of cigars from Cuba during the nine months ended December 31, 1904.

Whither exported.	Exported by	
	trust factories.	independent factories
England	33,740,000	32,801,000
United States ..	28,446,000	16,976,000
Germany	11,562,000	12,525,000
Canada	2,530,000	2,540,000
Other countries.	10,348,000	17,242,000
Total	86,626,000	82,084,000

These figures show that 51.3 per cent. of the total exports came from the trust factories and 48.7 per cent. from the independent concerns. When the trust was formed the trust factories supplied about 75 per cent.—according to the statement of the trust itself, 85 per cent.—of the total exports. It is therefore evident that the trust, up to December 31, 1904, has lost at least 30 per cent.—more than 50,000,000 cigars—in trade. The Frankfurter Zeitung says that while the exports of the independent factories to the United States are not very great, it should be borne in mind that the trust, in consequence of its almost complete monopoly of the trade in cigars, cigarettes, and smoking and chewing tobacco, exerted great pressure upon American importers and dealers, and, besides, shipped several millions of so-called reciprocity cigars and cigars of very low grade. If these millions of trust cigars had been deducted, the showing of last year would have been in favor of the independent factories. From all appearances the attempted monopolization of the cigar trade of Habana is not a success.

NO RECIPROCITY TREATY.

The announcement of the German Government that it is its intention to assess maximum rates of duty on American products after March 1st next unless the United States in the meantime negotiates a reciprocity treaty, has drawn from Secretary of Treasury Shaw an expression that such a treaty will not be negotiated. This treaty might prove of great advantage to American tobacco exporters. The increased duties on American tobacco will not be pleasing to German manufacturers, who have a fixed price, beyond which they will not go if they can possibly avoid it, and they will search the world over for substitutes which can be purchased cheaper.

MARRY MAN WHO SMOKES.

At a woman's club the other day an elderly matron said to some young girls: "Never, on any account, think of marrying a man who doesn't smoke. I have had a good deal of experience with men, and I have found that non-smokers are invariably peevish, querulous, full of a nervous ill humor.

"Especially in the evening, after dinner, when he should be at his best, the

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

Questions and Answers

Q. Do you sell the Pebble and Pharaoh Cigars?

A. They sell themselves.

Q. Do you have any complaints?

A. Yes, when my stock has run out.

Q. Did you ever hear of better Cigars than the Pebble and Pharaoh?

A. I have often heard of better Cigars than the Pebble and Pharaoh, but I never saw them.

Note.—J. BRUCE PAYNE, LIMITED, GRANBY, QUE.
are the makers of these famous Cigars.

Letters to Tom, the Grocer.—No. XI.

HAMILTON, June 8, 1905

Dear Tom :

Put a little money in better store fixtures—better shelving, counters, scales, glass cases, mirrors, and such things. Don't try to do it all at once, and don't put it off until you can. Do a little regularly. By and by your store will be the finest in town, and you'll begin to get back every cent you spent in making your store such a smart one. Don't forget this advice.

Your tobacco department looks much better than it did a year ago—and we are very glad to see the **T. & B.** sales so good.

Yours truly,

GEO. E. TUCKETT & SON CO., LIMITED.

Per J.

non-smoker is hard to put up with. The smoker, after dinner, lights his cigar or his cigarette and at once falls into a placid mood, a happy, contented, angelic mood. But the non-smoker paces the floor restlessly, finds fault with this and that and everything, and at a word flies into a nervous and hysterical rage.

"I am convinced that Providence intended men to smoke, and for that reason placed tobacco on the earth. With the man who doesn't avail himself of this kindly gift of Providence there is something wrong, there is much wrong, and if you want to marry happily reject every non-smoker who proposes to you."

TOBACCO EXTRACT MONOPOLY.

From Ottawa it is learned that the consul-general of Italy has notified the

Canadian Government that the Finance Department (Monopolies Division), Kingdom of Italy, will receive tenders for exclusive right for six years of the sale abroad of tobacco extract, produced in the tobacco manufactory at Turin. The quantity to be purchased yearly runs from 2,500 to 3,500 cwt. The ordinary extract is stated to be "an extract adulterated with carbolic acid at one per cent., and containing from eight and a half to nine per cent. nicotine." Further particulars may be obtained from the consul-general of Italy, Montreal.

CLAY PIPES

A perfect article. Sell it.
Insist upon having McDougall's.

D. McDOUGALL & CO., Glasgow, Scot.

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

IF YOU FOLLOW IN THE TRACK

of the King Buffalo Cigar, you will find it nets good returns to grocers; excellent returns to live grocers.

King Buffalo Cigars

Can be had for \$35.00 per M.; express paid on sample hundred if cash accompanies order, also on all time orders of 1/2 M. or over. Packed in wax-lined pockets to prevent drying. Smokers, return pockets and thereby secure set of fine art pictures.

Canada Cigar Co., Makers, London, Ont.

DEALERS MAKING
MONEY
POINT TO

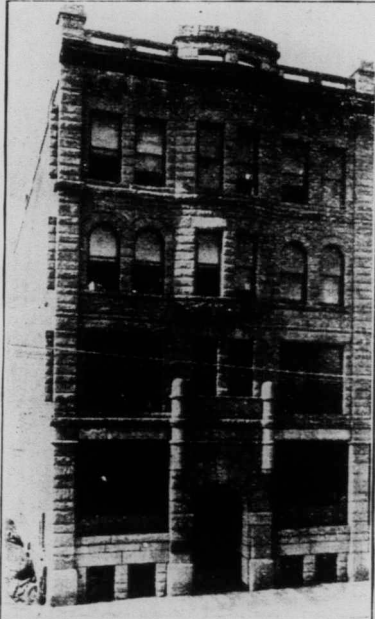
SATISFIED SMOKERS,
CHEWERS,
POINT TO

McALPIN'S

STANDS FOR
EVEN PRICE
SELECT STOCK

STANDS FOR
FAIR DEALING,
GOOD RESULTS

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

June 8, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
"Bee" brand, 48 5c. pkgs., per case	\$1 75
" " " 27 10c. pkgs. "	2 00
" " " 10 25c. pkgs. "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 2 doz. in case	3 00
12-oz. tins, " "	2 40
5-lb. " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
" 1-lb. tins, 3 " "	1 25
" 1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
4 doz.	12-oz.	3 40
4 doz.	2-lb.	10 50
1 doz.	5-lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " "	0 75
" 3 " "	1 25
" 2 " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$0 45
" " " 1 lb., 5 doz.	0 90
" " " 1 lb., 3 doz.	1 25
" Borax, 1 lb. packages, 4 doz.	0 40
" Cornstarch, 40 pks. in a case	0 78

Freight paid 5 p.c. 30 days

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 85
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 55
2 " "	16 " "	1 70
1 " "	2-lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" 1 lb.	1 60
" 6 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

Sizes.	Per Doz.
Cleveland's—Dime	\$1 00
" 1 lb.	1 50
" 6 oz.	2 20
" 1 lb.	2 80
" 12 oz.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 00

"VIENNA" BAKING POWDER.

Sizes.	Per doz.
1-lb. tins, 4 doz. in box	\$2 95
" 1-lb. tins, 4 doz. in box	1 25
" 1-lb. tins, 4 doz. in box	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " " 36 10 " "	4 10
" " " 24 16 " "	4 50
" Beaver" brand, 24 16 pks.	4 80



EAGLE BAKING POWDER

Cases of 48-5c. tins	Per doz.
" 48-10c. tins	\$0 45
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10



J. M. DOUGLAS & CO.—Laundry Blues.

"Blueol"—10-lb. boxes containing 30 pkgs., 4 squares each	per lb 16 1/2c
"Sapphire"—14-lb. boxes, 1/2 lb. pkgs.	per lb 12 1/2c
"Union"—14-lb. boxes, assorted 1 & 1/2 lb. pkgs., per lb.	10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/4 gross, 4 oz.	

JAMES DOME BLACK LEAD.

Per gross	
5a size	\$2 40
2a size	2 50

Borax.

"Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " " 10 oz., cases, 48 "	3 25
" " " 16 oz., cases, 48 "	4 25

EAGLE BORAX.

Per doz.	
Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c. "	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocos.

THE COWAN CO., LIMITED.

Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1-lb. tins	3 50
" " 1-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	2 55

Chocolate—	per lb.
Queen's Dessert, 1/2's and 1/4's	\$3 40
" " " "	0 48
Mexican Vanilla, 1/2's and 1/4's	3 35
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " " "	0 28

Icings for cake—	Per doz.
Chocolate, pink, lemon color, 1-lb.	\$1 75
Orange, white and almond, 1-lb.	1 00

Arguments with your Customers

ABOUT THE QUALITY OF THE GOODS YOU SELL THEM, NEVER OCCUR WHEN YOU SUPPLY THEM WITH

"CROWN" Brand



TABLE SYRUP

PUT UP IN TINS—

2-lb. tins—cases	2 doz.	Also in Brils., 1/2 Brils.
5 " " "	1 "	Kegs and Pails.
10 " " "	1/2 "	
20 " " "	1/4 "	

Freight paid on 5 cases and over to all railway stations East of North Bay.

—There is no better table syrup
—it has the true syrup flavor, color, body

The 2 lb. size tin is a favorite with the consumer—Retail at 10 cents.

—Order a case through any first-class jobber.

EDWARDSBURG STARCH CO'Y, Limited
ESTABLISHED 1858

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and num bered.
In lots of less than 100 books, 1 kind assorted.	4c.	4 1/2c.
100 to 500 books	3 1/2c.	4c.
100 to 1,000 books	3c.	3 1/2c.

Allison's Coupon Pass Book.

\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 1/2 "
15 00 "	6 "
20 00 "	7 1/2 "
25 00 "	8 "
50 00 "	12 "



Wholesale Agents
The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of fifty 10 cent packets, \$3 per box, or three boxes for \$8.40.

Feed.

Robinson's patent barley	1-lb. tins	\$1 1/2	5
" "	1-lb. tins	1 1/2	5
" "	groats	1 1/2	5
" "	1-lb. tins	1 1/2	5

Robinson's patent barley	5 doz., at.	\$1 40
" "	1 doz., at.	1 45

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 06 1/2
7 and 14-lb. wood pails	0 06 1/2
30-lb. wood pails	0 06 1/2
Pure Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	0 06 1/2
30-lb. wood pails	0 06 1/2
Home Made Jams—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
"Ringed" 5-lb. boxes	per lb. 0 40
"Acme" pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
"Purity" licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

Lye (Concentrated).

GILBERT'S PERFUMED. Per case.

1 case of 4 doz.	\$3 60
3 cases	3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COOLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
1-lb. tins	2 50
1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
1-lb. tins	0 35
1-lb. tins	0 32 1/2
4-lb. jars	per jar 1 20
1-lb. jars	0 35
Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 0 25
1-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25



Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40
(Freight paid)	
Cases, 20 25c. packages	4.10
5 case lots	4.10
(Freight paid)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass	\$1 50
quart gem jars	3 40
T. UPTON & CO.	
1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails	per lb. 0 06 1/2
Golden shred marmalade, 2 doz. case,	
per doz.	1 75

Pickles

STEPHENS'

A. P. Tippet & Co', Agents.

Cement stoppers (pints)	per doz. \$2 30
Corked	

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
---	--------

Soda.

COW BRAND.



Case of 1-lb. containing 60 pkgs., per box, \$3 00.
Case of 1-lb. (containing 120 pkgs. per box, \$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND

No. 1, cases, 60 1-lb. packages	per case \$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 3, " 60 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND.

"Bee" brand, 8 oz., cases, 120 pkgs.	Per case
" " 10 oz., cases, 96 pkgs.	
" " 16 oz., cases, 60 pkgs.	\$2 75

Soap and Washing Powders.

A. P. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 30
black	15 30
Oriole soap	10 30
Gloriola soap	13 00
Straw hat polish	10 30

ARE YOU SELLING ALL THE LIME JUICE YOU SHOULD?

No? Then you are NOT handling "Montserrat" Lime Juice.

"Montserrat" is a quick seller and a steady seller. It sells to your best trade, and it is just what your best trade wants.

Put in "Montserrat"—the pure, delicious juice of fresh limes, let your customers know you have the Lime Juice they want—and then watch the sales pick up.

"Montserrat" is a summer money-maker. Have your wholesaler send a dozen at first, just to supply the demand that we create by advertising. It sells itself.

"MONTSERRAT" LIME JUICE

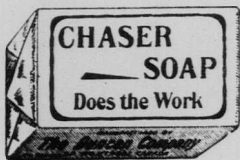
BABBITT'S.



Babbitt's "1776" 6-oz. pkgs \$3.50 per box. 5 boxes a freight paid and half box free. Babbitt's "Best Soap" 100 bars \$4.10 per box. Potash or Lye, bxs

each doz., \$2 per box.

W.M. H. DUNN AGENT.



CHASER SOAP
Does the Work

CHASER SOAP.

case \$2 40
Special quotations for quantities.

(Fairbank)

GOLD DUST WASHING POWDER.

24 25c. packages	\$4 65
5 1-lb. cakes	3 90
100 5c. cakes (Glycerine Tar Soap)	6 57
100 10c. cakes (Sanitary Soap)	6 50
100 5c. cakes (Fairy Soap)	3 90
100 5c. cakes (Capco Soap)	3 90
100 5c. cakes (Scouring Soap)	3 90
100 5c. bars (Santa Claus Soap)	3 87
100 5c. bars (Clairette Soap)	3 65
100 5c. bars (Masco Soap)	3 45

The above quotations are all on 5-box lots. When one box of specialties is purchased with each five boxes of laundry soap the latter is reduced in price 1/2c. per box. Freight prepaid.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb.	
No. 1 White or blue, 4-lb. carton.	\$ 0 05 1/2
No. 1 " " " 3-lb.	0 05 1/2
Canada laundry	0 04 1/2
Silver gloss, 6-lb. draw-lid boxes.	0 07 1/2
Silver gloss, 3-lb. tin canisters.	0 07 1/2
Edward's silver gloss, 1-lb. pkg.	0 07 1/2
Kegs silver gloss, large crystal.	0 06 1/2
Benson's satin, 1-lb. cartons.	0 07 1/2
No. 1 white, bbls. and kegs.	0 05
Canada White Gloss, 1-lb. pkgs.	0 05 1/2
Benson's enamel	per box 1 25 to 2 50

Culinary Starch—	
Benson & Co.'s Prepared Corn.	0 06 1/2
Canada Pure Corn	0 06 1/2

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car.	0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps.	0 08 1/2

Bee brand starch—	
" laundry, 64-12 oz. pkg. per case	\$5 00
" " 32-12 " " " " " "	2 50
" corn starch 40-16 oz. pkg.	3 00
" Sun brand starch, 40-16 oz. pk. per case.	3 00
" borated starch, 50 box, 100 lb. keg	0 06 1/2
" laundry " " " " " "	0 05 1/2
" Gem " " " " " "	100 & 200 lb. kegs 0 05 1/2

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40-lb.	\$0 04 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lb.	0 05 1/2
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lb.	0 05 1/2
Barrels, 200 lb.	0 05
Kegs, 100 lb.	0 05
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lb.	0 07 1/2
6-lb. toy trunks, 8 in case.	0 07 1/2
6-lb. enameled tin canisters, 8 in case.	0 07 1/2
Kegs, ex. crystals, 100 lb.	0 06 1/2
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lb.	\$0 07 1/2
Canadian Electric Starch—	
Boxes of 40 fancy pkgs., per case	2 50
Celluloid Starch—	
Boxes of 45 cartons, per case.	3 50

Culinary Starches—

Challenge Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 06 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 06 1/2
Crystal Maise Corn Starch—	
1-lb. packages, boxes 40 lb.	0 06 1/2
SAN TOY STARCH.	
10c. pkgs., cases 5 doz., per case.	4 75

ST. LAWRENCE STARCH CO., LIMITED.

Ontario and Quebec.

Culinary Starches—

St. Lawrence corn starch, 40 lb.	0 06 1/2
Durham corn starch, 40 lb.	0 05 1/2

Laundry Starches—

No. 1 White, 4-lb. cartons, 48 lb.	0 05 1/2
3-lb. cartons, 36 lb.	0 05 1/2
200-lb. bbl.	0 05
100-lb. kegs.	0 05
Canada Laundry, 40 to 46 lb.	0 04 1/2
Ivory Gloss, 8-6 family pkgs., 48 lb	0 07 1/2
1-lb. fancy, 30 lb.	0 07 1/2
large lumps, 100-lb kegs	0 06 1/2
Patent starch, 1-lb. fancy, 28 lb.	0 07 1/2
Akrop Gloss, 1-lb. packages, 40-lb.	0 06 1/2



OCEAN MILLS.

Chinese starch, per case of 4 doz., \$4, less 5 per cent.

Stove Polish.



For durability and for cheapness this preparation is truly unrivalled.

Rising Sun, 6-oz. cakes, 1-gross boxes	\$5 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste, 10c. size, 1-gross boxes.	10 00
Sun Paste, 5c. size, 1-gross boxes.	5 00



W. H. DUNN, AGENT.



Enameline No. 0 38 4, bxs., ea. 3 dz.
Enameline No. 0 65 6, bxs., ea. 3 dz.
Enameline liquid, bxs., ea. 0 80 3 doz.
Blackene, 5-lb. 0 10 cans, per lb.

Enameline stove dressing, per doz. 0 70

Syrup.

"CROWN" BRAND PERFECTION SYRUP.	Per case.
Enamelled tins, 2 doz. in case	\$2 40
Plain tins, with label—	
2 lb. tins, 2 doz. in case	1 90
5 " " " " " "	2 35
10 " " " " " "	2 25
20 " " " " " "	2 10
(10 and 20 lb. tins have wire handles.)	

SMALL'S BRAND—Standard.

5 gal. tins, per can	4 40
1 " " " " " "	4 90
1 " " " " " "	5 45
1 " " " " " "	5 70



Teas.

SALADA CEYLON.

Wholesale. Retail

Brown Label, 1's	\$0 20	\$0 25
Green Label, 1's and 1/2's	0 21	0 26
Blue Label, 1's and 1/2's	0 22	0 30
Red Label, 1's and 1/2's	0 30	0 40
Red Label, 1's and 1/2's	0 38	0 50
Gold Label, 1's	0 44	0 60



Ceylon Tea, in

1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c.	\$0 19
" " " " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label, " 40c.	0 28
Red Label, " 50c.	0 35
Orange Label, " 60c.	0 42
Gold Label, " 80c.	0 55



Cases, each 60 1-lb.	\$0 35
" " " 60 1/2-lb.	0 35
" " " 30 1-lb.	0 35
" " " 120 1/2-lb.	0 35



LUDELLA CEYLON, 1'S AND 1/2'S PKGS.

Blue Label, 1's	\$0 18 1/2	\$0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Brown Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1's	0 40	0 60

"CROWN" BRAND

Wholesale. Retail		
Red Label, 1-lb. and 1/2's	\$0 25	\$0 50
Blue Label, 1-lb. and 1/2's	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1's	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" I 40-lb. boxes	\$0 42 1/2
" " II 40-lb. boxes	0 40
" " III 80-lb. boxes	0 35
EMD AAA Japan, 40 lb "at.	0 30
" " AA 40 " "	0 27 1/2
Blue Jay, basket fired Japan, 70 lbs.	0 30
"Condor" IV 80-lb. "	0 30
" " V 80-lb. "	0 26 1/2
" " XXXX 80-lb. boxes	0 23 1/2
" " XXXX 30-lb. "	0 23 1/2
" " XXX 80-lb. "	0 20
" " XXX 30-lb. "	0 21
" " XX 80-lb. "	0 18 1/2
" " XX 30-lb. "	0 19
" " LX 60-lb. per case, lead packets (25 1's and 70 1/2's)	0 27 1/2

"Condor" Ceylon black tea in lead packets

Green Label, 1's, 1/2's and 1's	0 25	at 0 20
60-lb. cases " " " " " "		
Grey Label, 1's, 1/2's and 1's	0 30	at 0 23
60-lb. cases " " " " " "		
Yellow Label, 1's and 1's	0 35	at 0 26
60-lb. cases " " " " " "		
Blue Label, 1's, 1/2's and 1's	0 40	at 0 30
50-lb. cases " " " " " "		
Red Label, 1's, 1/2's and 1's	0 50	at 0 34
50-lb. cases " " " " " "		
White Label, 1's, 1/2's and 1's		at 0 40
50-lb. cases " " " " " "		

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.	
No. 1	per lb. 0 35
No. 2	" " 0 30
No. 3	" " 0 25
No. 4	" " 0 20
No. 5	" " 0 17 1/2

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 4s, 6s and 12s.	\$0 46
" " Amber, 8s. and 3s.	0 60
" " Ivy, 7s.	0 50
" " Rosebud, 7s.	0 51
Chewing—Currency, 12s. and 6s.	0 46
" " Old Fox, 12s.	0 48
" " Snowshoe, 6s.	0 51
" " Ray Roll, 7s.	0 56
" " Stag, 10 oz.	0 45
" " Bobs, 6s. and 12s.	0 45
" " 10 oz. bars, 6s.	0 45
" " Fair Play, 8s. and 13s.	0 53
" " Club, 6s. and 12s.	0 46
" " Universal, 13s.	0 47
" " Dixie, 7s.	0 56

Vinegars.

E. D. MARCEAU, Montreal. Per gal

EMD, pure distilled, highest quality.	\$0 32 1/2
Condor, pure distilled.	0 27 1/2
Old Crow.	0 25 1/2

Special prices to buyers of large quantities

Yeast.

Royal yeast, 3 doz. 5c. pkgs. in case.	\$1 05
Gillet's cream yeast, 3 doz	1 05
Jersey cream yeast cake, z. 5c.	1 00
Victoria doz. 5c.	1 00
" " 3 doz. 10c.	1 90

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited

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GEORGE MUSSON & CO.,
JOHN W. BICKLE & GREENING,
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Reasons Why**

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VINEGAR**

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time.*

It contains no acids.
It contains no drugs.
It is made from pure fruit.
It is made scientifically.
It is absolutely healthful.
It is absolutely inimitable.

*In three strengths.
Prices
proportionate.*

THE W. H. WILSON CO., LTD.
TILLSONBURG, ONT.

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For Retailing
By JOHN H. BLAKE

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Tea from Seed to Leaf.
Tea from Leaf to Cup.
The Tea Markets of the Orient.

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**Patent Strawboard Berry Box
Grain and Root Baskets,
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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Oakville Basket Co.
Oakville, Ont.

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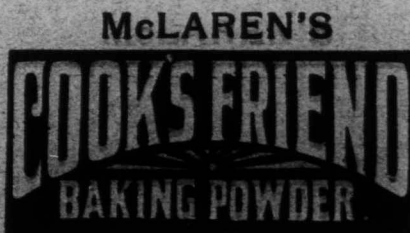
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of keeping it always in Stock.



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KENT & CO.
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To Owner
in Book 3
Page 20



"Perfectly clean from our kitchen to your customers."

Your customers' appetites are harder to please now than at any other time of the year. That's all the more reason for giving the pure, clean, wholesome, tempting

Wethey's Mince Meat

They'll like the look of it in its dainty package, and they'll thoroughly enjoy it. How is your stock?

**J. H. Wethey, Limited
ST. CATHARINES, ONT.**

C. & B.

Candied and Drained Peels

NEW SEASON'S PRICES NOW READY

C. E. COLSON & SON, MONTREAL, Agents.