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PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE CANADIAN GROCER

AND
GENERAL
STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about **QUALITY**
When he talks quantity
Ask him about **QUALITY**
When he talks merit to you
Ask him about **QUALITY**
That's the
STRONG POINT
in
Colman's Mustard

CARR & CO'S

CELEBRATED

CAFE NOIR BISCUIT

(The Original and Genuine)



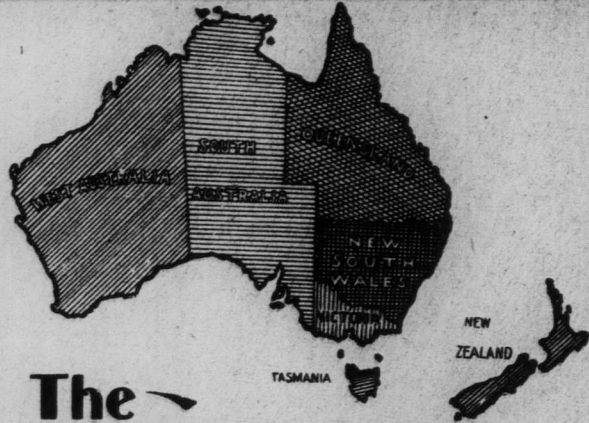
We carry it in stock and we can Sample your trade. Send in a list of customers.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

G. E. JARVIS & CO., Vancouver, Agents for B.C.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

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A handsome Diary is presented free to annual subscribers.

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Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

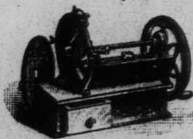
ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.

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Rotary Smoked Beef Shaver with Patented Self-Sharpening Device



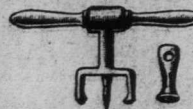
No. 125, 2 Blades, \$20.00
 No. 129, 1 Blade, 20.00

Self-Priming and Measuring Pump



No. 97, \$5.50

Auger for above Pump



No. 97, 60 cents

"ENTERPRISE"

Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H. P. Motor

The Machine is self-contained and is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

GRINDING CAPACITY

FAST SPEED

Granulating 3 pounds of Coffee per minute

SLOW SPEED

Granulating 2 pounds of Coffee per minute

Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber



No. 8712

Height, 30 inches. Width, 18 inches.
 Length, 22 inches. Weight, 250 lbs.

Capacity of Iron Hopper
 4 lbs. of Coffee

PRICE ON APPLICATION

The Enterprise Manufacturing Co. of Pa.

Philadelphia, Pa., U. S. A.

"Wheat Marrow"

"The Totally Different" Cereal Breakfast Food

Grocers who sell that new and "totally different" Cereal Breakfast Food, "Wheat Marrow," are making a fine thing out of it. It does not compete with other Cereal Foods, because it is in a class by itself—it is "totally different."

A most wholesome and nutritious food and made from the glutinous portion of the choicest Winter Wheat. Can be prepared for the table in more different ways and in shorter time than any other Cereal Food. Infants, invalids and dyspeptics thrive on it.

Use in place of cracker meal for frying oysters, fish, etc., and the best thing for thickening soups and tomatoes.

There is a fine profit in it for you.

Sold by leading wholesalers.

ARTHUR P. TIPPET & CO., AGENTS,
8 Place Royale, Montreal. 23 Scott Street,
Toronto.

One of the surest signs that GOLD SOAP is a big success is the way that representatives of other soap companies are running it down and talking a lot of nonsense about our money-in-the-soap idea not being legal. Just as sure as you hear anyone trying to spread false reports about GOLD SOAP, you may know they are just a little worried over its phenomenal success.

Write to GOLD SOAP, Toronto, for free sample and full particulars about the great money-in-the-soap plan of advertising.

Good Cigars!

My "Pharaoh" 10-cent, and my "Pebble" 5-cent Cigars are good Cigars. I will go further and say this—the profit you can make with them is larger in proportion than any Cigars of equal quality made anywhere by anybody. Will you let me prove it?

*J. Bruce Payne, Mfr.,
Granby, Que.*

The way to find out about the markets of the British West Indies

is to take a trip by one of PICKFORD & BLACK'S STEAMERS, which sail from Halifax every other Monday for BERMUDA, ST. KITTS, ANTIGUA, MONTSERRAT, DOMINICA, ST. LUCIA, BARBADOS, ST. VINCENT, GRENADA, TRINIDAD, TOBAGO and DEMERARA. The voyage lasts 42 days, and the cost of a return ticket is \$130.00. This is the best time to go.

R. M. MELVILLE, Passenger Agent,
TORONTO.

MORE SATISFACTION

If you sow satisfaction of more sales, that's put in the connecting

cause and effect together. If you always supply your customers with the kind which satisfies it will take more than another pound offered by your competitor to tempt them away from your store. This past year has been the very best in our whole history, and we put it down to the one fact that we gave more satisfaction and the results came along naturally. *PUT* new life into this department of your store and *KEEP IT* in by always supplying TILLSON'S PAN-DRIED OATS.

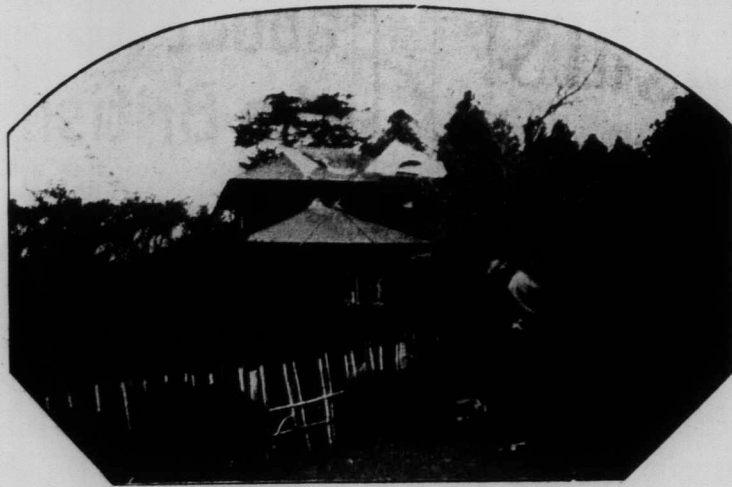
Tillson's Pan-Dried Oats

MORE SALES

you will reap a harvest dead sure. We have link which will bring this

THE TILLSON CO., Limited, TILSONBURG, ONT.

*JAN 22 1902
To Mr. Office*



A Japanese Tea-House Garden.

**Its Purity Its Flavor Its Strength Its Aroma
Its Healthfulness Its Wholesomeness Its Clearness**

are seven of the leading characteristics identified with

JAPAN TEA

All grocers who realize the importance of attaining and maintaining a reputation for handling high-class teas will find that the easiest and surest way of winning and holding this reputation is by standing by the old and reliable

JAPAN TEA

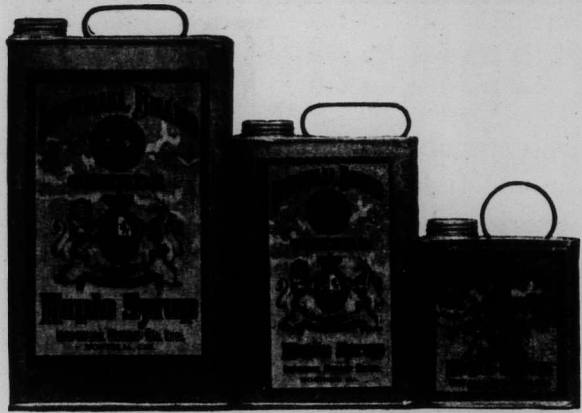
The Canadian and American people's favorite tea.

**JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.**

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.



IMPERIAL BRAND MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co.,
Limited

88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

COMPARISON

COURTED BY US—SHUNNED BY OTHERS.

We would like you to put our

IVORY GLOSS STARCH

beside any and all of the other starches you have handled, and try it fairly and squarely. Apply any test you like, and, if our starch does not prove itself to be of superior quality to the others, we want to know about it.

St. Lawrence Starch Co.,
Limited

MANUFACTURERS

PORT CREDIT, ONT.

Our New Building.

Before moving we wish to sell out all lines other than food products. We offer our blacking machinery, recipes and all information cheaply, and it cost us thousands to acquire. A first-class chance for an energetic young fellow. Pure Gold Blacking was the best, ask any grocer if this is not so.

Pure Gold Co., Toronto

Handsome Lithographed Tins.

Not ordinary everyday tins—but something really attractive. We have decided to send out our standard blends of Fine Ceylon and Indian Teas in these tins, 25 lbs., 35 lbs. and 50-lbs. The same high-grade quality characterizes the blends: "The 400 Select," "Morning Luxury," "Imperial," "Russian," and "Globe." They show a snug profit to the retailer while the tins add to the attractiveness of the store.

W. H. GILLARD & CO., Wholesale Grocers, and
Tea Importers, **HAMILTON, ONT.**



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

**ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.**

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THE SAUCIEST OF SAUCES.

PATERSON'S

**ossesses a
eculiar
iquancy, and is more
generally used than other**

SAUCES.

**Paterson's Wor'ster Sauce
is the best value on
the Market.**

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

*Manufacturers of the celebrated
"PATERSON'S CAMP COFFEE ESSENCE,"
and "PATERSON'S 'EUREKA' PICKLES."*

Agents—

ROSE & LAFLAMME, MONTREAL,



THEY COST LESS THAN NOTHING

Literally, ALLISON COUPON BOOKS cost less than nothing. By using them a mistake is impossible, thus saving many times what we charge for them. Hence, by absolutely saving a great deal more than you pay for them they not only cost less than nothing, but you receive a great, big premium with every book you buy.



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in
Canada by

**The Eby, Blain Co., Limited, Toronto.
C. O. Beauchemin & Fils, Montreal.**

**ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.**

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JAM AND ITS HISTORY

FROM THE LONDON GLOBE.

A RECENT trial of some celebrity has not only procured to the world the benefit of learning a Lord Chief Justice's views on the true inwardness of marmalade, but has also had the effect of drawing public attention to two articles which play a large part in the daily life of most of us. How many households are there in the British Isles in which at least one of these comestibles does not figure twice a day on the domestic board? And yet how many of us could give off-hand the derivation of the words, jam and marmalade, or, save for a few cheap and pessimistic sneers concerning turnips, etc., and raisin-pips could define the things thereby signified, or supposed to be signified?

In the famous trial just alluded to, it will be remembered that the grand question of adulteration or no adulteration turned entirely on this very point—the proper definition of the word jam—marmalade being considered as a sub-species included under this general term. Though of

RESPECTABLE ANTIQUITY,

it cannot boast of a lofty origin, or aristocratic traditions. In fact, we have been assured on competent authority that 60 or 70 years ago, the name, not the thing, was considered unsuitable for use in refined society. It was de rigueur to employ the synonym "sweetmeat," which is often to be found in this sense in such writers as Miss Edgeworth and Mrs. Sherwood, who flourished during the early decades of the last century. Yet, strange to say, the despised word appears in the first edition of Johnson's Dictionary, which came out in 1755. It is there described as "a conserve of fruits boiled with sugar and water." The laconic comment, marked by a not altogether characteristic modesty, follows, "I know not whence derived."

Professor Skeat derives it from the Scandinavian jam, to squeeze tight, being the same verb as cham or champ, to chew. He hazards the extremely unpleasant conjecture that jam is so named as being

A SOFT SUBSTANCE

resembling what has been chewed, thereby recalling certain weird rumors as to the method by which the dried fig of commerce is packed for market. Marmalade, Dr. Johnson, confirmed in this point by Skeat, derives from marmelo, the Portuguese for quince, and explains it to mean "the pulp of quinces boiled into a consistence with sugar." It is certainly a

far cry from the marmalade of those days to that preparation of Seville oranges which Americans prefer to call "bitter marmalade," thus emphasizing the fact, well nigh forgotten among us, that it is not the one and only marmalade. Some lingering consciousness of this can be traced, no doubt, even here in the existence of

LEMON MARMALADE,

and in the tradition (it is little more) regarding that original preserve of quinces which has given its name to the whole marmalade family. In cookery books of 40 years back, we find a number of recipes for marmalades made from different fruits, and in an encyclopaedia bearing date 1819, marmalade is called a confection made of the juice or pulp of some fruit, as plums, apricots, oranges and ginger, or quinces, boiled with sugar to a consistence, while quince marmalade is said to be "the most frequent." Thus was it in the good old days of Protection, when the British householder had not yet cast in his lot with foreign as opposed to native products!

THE DEVELOPMENT OF JAM-MAKING

in all its branches is a highly interesting subject, but there is a considerable lack of evidence, especially regarding its early stages. Whether it was known in an elementary form to the ancient Greeks or Romans is a somewhat difficult question. Dried fruits, of course, were usual among both nations. When these were not merely preserved in their own saccharine juices, like the cakes of figs and clusters of raisins mentioned in the Old Testament, they were probably "confectured" with honey, which then supplied the place of sugar. The art of "confectioning," which included that of "conserving," grew into high honor in the middle ages. Mr. Hazlitt, in his interesting work, "Old Cookery-Books," says that the love of confections was borrowed from the East by Italy, and thence spread to France and England, and that these sweetmeats were often of a very elaborate and costly nature. He is, however, confronted by the initial difficulty that "fruit preserves could scarcely have been accomplished without a large and constant supply of sugar. He tells us how in 1226 Henry III. asked the Mayor of Winchester to procure him three points of Alexandria sugar, "if so much could be got." Yet, by the end of the 13th century, he says, it could be bought even in remote country towns, though certainly at a prohibitive price; while in the

"Form of Gery," an ancient culinary manual written between 1377-1399, sugar is spoken of as a fairly well-known article. The chief difficulty was the refining of it, nor was this thoroughly mastered in England till 1659. "Before this," says the encyclopaedia quoted above, "our ancestors used it rough as it came from the canes, but they most commonly used honey instead." The same authority states that "the ancients only confectioned with honey. At present (1819) sugar is more frequently used," implying that the use of honey in preserving was not yet extinct, but perhaps this evidence, as proceeding from a mere man, should be received with caution. The sugar of the 13th century came from Cyprus and Egypt; a larger supply was, of course, obtained after the exploitation of the West Indies.

EFFECT OF WIDER DIFFUSION OF SUGAR.

With the wider diffusion of sugar preserving naturally developed. Mr. Hazlitt tells of a recipe in a cookery-book of 1734, for making jam, "the real jam of these days, made to last, as we are told, the whole year." Dr. Johnson, in describing one of those model housewives who were his particular betesnoires, says that she was an adept in the best methods of conserving, reserving and preserving all kinds of fruit. (It is noticeable that the vulgar word jam, though allowed a place in his dictionary, is eschewed as unsuitable to the classic pages of the "Rambler.") Probably, preserves, according to the custom still prevailing in French boarding schools, were then considered as appropriate to dessert, and eaten with a spoon. When the present habit of spreading them on bread arose, it is not easy to determine. But Johnson, in his journey to the Hebrides, records his extreme approval of the Scotch breakfast, including "honey conserves and marmalades," instead of the plain bread and butter then the rule in England. This practice, now so familiar to us, seems to have been a long time in spreading from north to south Britain. Yet for many years jam and marmalade have been constant factors in the equipment of our tea as well as our breakfast tables. Indeed, since the rise of jam factories, still a comparative innovation 20 years ago, the world has almost forgotten that traditional view of preserves as a rare and delicate dainty, which lingers in remote districts, for example, among the Irish peasantry. Of few housewives, even those who continue to preserve at home, can it be said, as Johnson says of the good lady for whose pursuits he certainly ought to have felt more sympathy, that "it is the great business of her life to watch the skillet on the fire, to see it simmer with the due degree of heat, and to snatch it off at the moment of projection."

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.**



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

OLD COLONY GROCERS DINE.

THE Old Colony Grocers and Provision Dealers' Union held its annual meeting and banquet at the United States Hotel, Boston, on the afternoon and evening of January 15. It also, previous to its business meeting, gave a reception and lunch to George A. Bond, of Kansas City, Mo., who represents the Kansas City Grocers and Merchants' Association. The reception and banquet were largely attended, among those present being:

General Thomas R. Mathews, Colonel Robert Mitchell Floyd, President William Craig, of the Boston Fruit and Produce Exchange; ex-President John T. Nickerson, of the Boston Wholesale Grocers' Association; George H. Bond, president of the Massachusetts Grocers' Association; A. A. Fales, president of the Boston Retail Grocers' Association; William J. Wadleigh, president of the Boston Wholesale Grocers' Association; S. B. Abbott, of Chicago, of the Chicago and Northwestern Railroad; W. B. Seignious, representing the New York grocers and provision dealers; Fred. Fowler, representing the Montreal, Canada, Board of Trade; Arthur T. Ward, of Portland, Me., and Frederick J. Penshyn, of Philadelphia and Representative A. C. Dowse.

President A. F. Faunce extended the welcome of the union to the guests, and Colonel Robert Mitchell Floyd introduced them to Mr. Bond.

At the conclusion of the reception the union held a business meeting, at which officers were chosen as follows:

President, A. T. Faunce, of Abington; first vice-president, E. W. Hunt, Weymouth; second vice-president, H. W. Mansfield, South Braintree; secretary, John A. Radcliffe, Rockland; treasurer, E. W. Noyes, Whitman; executive committee, John W. Nash, Quincy; J. M. Arnold, Braintree; F. W. Hayden, Randolph; M. W. Lynch, East Weymouth; delegates to the annual national convention of the

Retail Grocers' Association at Milwaukee, A. T. Faunce, of Abington, and John W. Nash, of Quincy.

The banquet was held at 7.30 o'clock. At the head of the table sat president Faunce, and at his right was George A. Bond, of Kansas City, the guest of the evening. On the left of the president sat Colonel Robert Mitchell Floyd, representing the International Grocers' Association. Others at the table were: William Craig, Henry Coolidge, Walter A. Penfield, F. Fowler, of Montreal; H. H. Logan, Arthur T. Hull, of Portland, Me.; representative A. C. Dowse, Frederick Humphrey, John W. Nash, E. W. Noyes, the Rev. L. B. Hatch, C. L. Kern, A. A. Fales, Joseph Simpson, George H. Bond, W. L. Penn, William B. Seignious, John L. Radcliffe and Nahum Reed, of Whitman.

At the conclusion of the banquet, President Faunce welcomed the guests on behalf of the Old Colony Union, and introduced Colonel Robert Mitchell Floyd. The latter reviewed the organization of the National and International Associations of Grocers, and said among other things:

"I believe in a national association, as it can be the helpful guiding head of the most important of all the recognized trades in the world, that of supplying food and sustenance directly to the people. The future and permanency of the national association depends upon the character of the officers who are elected to executive positions, and that none while in office shall hold any other executive position in any local or State grocers' association in the State wherein they reside; that its membership consists of representatives from State associations only; that two conventions be held during the year, first a general gathering of delegates during January, for the purpose of electing officers and transacting other business, second a meeting of the executive committee, including the executive officers, during July, to meet any and all contingencies that may possibly arise; that

the national association be legally incorporated; that it shall take up and consider questions that affect the grocers as a whole, and not interfere in local or State matters; that all its decisions and acts be made from a sense of justice and right, and so broad in its dealings that partizanship, bias or selfish interest never can be charged against it."

George A. Bond, of Kansas City, the guest of the evening, then spoke as follows:

"The retail merchants are now taxed beyond their capacity to pay, and it is not possible to offer much resistance without a thorough organization. Capital above, and labor below, are fully protected, but the retail merchant without organization cannot expect just taxation, nor can he expect assistance from large corporations and railroads. Advertising in a business is as necessary to figure on as your rent. It is a question that has never been understood only in a general way. My idea of advertising is to first get an article of real merit, then to conservatively estimate the sale and proportionate amount of profit for advertising it properly, then be conscientious in using up the amount to one's best judgment, with as little duplication as possible, and by keeping everlastingly at it. As the business grows, increase the advertising until success is obtained. The Kansas City Retail Merchants' Association has attracted the attention of our city press, the politicians and the public. Public sentiment is coming over to us rapidly. The bankers, the leading clubs, the taxpayers' association and the large manufacturers are pledging their cooperation. There is certainly a new era at hand. The 20th century stands for combination, concentration and consolidation; the times change, and we must change with them; we must adopt improved methods, this is the law of society, civilization demands it. Business common sense sees it coming.

"We want the parcels post bill killed. We want the blood poisoning affect of the trading stamp eliminated from our mercantile system. We want pure food guaranteed by law. We want good roads and highways; we want good government. To obtain these things we must unite in common, energetic action."

VINEGAR.

The very best is the **"IMPERIAL."**

Place your order **now** for present or future shipment.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario.

3 LONG-DISTANCE TELEPHONES.

Coffees

Coffees

Coffees

Special Blend	-	-	15c.
Standard Java Blend	-	-	18c.
Hotel Blend	-	-	20c.
Glasgow Blend	-	-	25c.
Plantation Blend	-	-	28c.
Queen's Blend	-	-	28c.

All guaranteed to be the best possible value for the money in Canada. Roasted at our Standard Spice Mills, Hamilton.

Our usual liberal terms—Ten per cent., thirty days.

Send for a Sample Tin of twenty-five cent. We will prepay freight on Sample Lot.

LUMSDEN BROS.

9 Front Street East, TORONTO.

82, 84, 86 McNab Street, HAMILTON.

57½% of all Teas consumed during 1901 in the United Kingdom were

INDIAN TEAS

STATISTICS FOR 1901 PROVE THIS, HERE THEY ARE:

— THIS ACCOUNTS FOR THE ENORMOUS OUTPUT OF —

Ram Lal's Pure Indian Tea
and Khaki Pure Indian Tea

INDIANS	57½%
CEYLONS	36%
JAPAN and JAVA	2¼%
CHINA and other Teas	3¼%
	<u>100%</u>

Both blended by one of the leading Tea experts of the world and packed by skilled labor.

ON THE GARDENS IN INDIA

Coming direct to our tea depots at:

Hamilton, Vancouver, Calgary and Winnipeg

The public are ever ready to appreciate a superior article and when **Ram Lal's Pure Indian Tea** and **Khaki Pure Indian Tea** are once used, no other Package Tea will replace these sterling brands.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

Brooms

Brooms

Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers,

49 Front St. East, TORONTO.

CANADA, THE LAND OF ROSES.

ASK almost anyone you know where all the heaped-up masses of glorious roses in the florists' show-windows come from. An easy way to win a pair of gloves is to wager that he or she will answer Florida or California.

Roses associate themselves with tropic climes, and the person who makes the answer given above cannot be blamed for making it. But, as a matter of fact, the majority of the roses shown now, and especially the finer varieties, come from Canada, the "land of snow and ice."

It is only within a twelvemonth that this has been so, for even the florists themselves had no idea until then that hitherto unnoticed Canada could grow the finest roses in the world.

But one of the New York fraternity, wandering about on his vacation in 1909, stumbled upon a place in Upper Canada that made him gasp. He saw at Brampton, Ont., 10 acres of glass-covered plain, with a regiment of 150 men working about it.

He went to investigate, and found that an Englishman had been for 10 years growing a lot of superb roses there—roses appreciated by the sweldom of

Montreal, Toronto and Quebec, who know from London and Paris what roses are.

His flowers grew in popularity year by year, and he increased his plant proportionately, but he had never dreamed of sending roses to the United States, and was dazed when the New York man made him an offer for his entire year's crop.

His business sense came to the rescue, and he secured a high figure, chuckling to think how the New York man would rave on finding out that Canada charges a 25 per cent. export duty on flowers.

But the New York man did not rave a bit. He paid the duty cheerfully, as did his rivals, who immediately began prospecting Canada for like treasure trove, and they have made even more than their usual large profit on the blooms that have come to New York so far.

In a business way, the Canadian rose is superior, in that it lasts so long. The average far-northern flower lasts a week, even in a hot drawing-room, while the blooms from local or southern green-houses rarely keep their beauty for more than three days.

The roses take longer to grow in the far-northern climate, and the buds have necessarily more substance and take longer to develop. They are picked "close" there (that is, just on the verge of opening), and expressed here in long, flat,

wooden trays. The buds lie on their pillow of leaves and the long stems are covered with crushed ice. The water dissolving from the ice moistens the stems sufficient to bring the flower here in just its perfect stage of opened beauty.

The demand for the hardy products of our Canuck neighbors has already grown so great that 100,000 roses were expressed to New York alone in the last two months.

The Canadian rose-growers produce the usual brands of favorites, Maids, Brides, Jacks, Libertys, Golden Gates, etc., but they pride themselves on the variety that only they can grow in perfection—the Sunrise.

This is a blossom almost as large as a jacqueminot, odorous in the extreme and tinted almost like an orchid, from pale yellow to delicate pink. Its tints have a metallic lustre, different from anything in the floral world, and its beauty has already set upon it the seal of fashionable demand.

The Canadians cannot now begin to supply the new demand from the United States, and every grower is putting up additions to his establishment. The average new house is 840 feet long, just the size that can be looked after by one man.

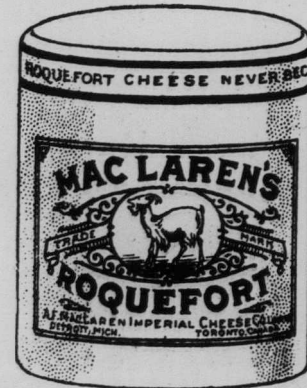
More than 100 houses of this size are being built now and they are full of the



No guarantee needed with
**MacLaren's Imperial, or
MacLaren's Roquefort Cheese**

Every jar remains in perfect condition
until entirely used.

The A. F. MacLaren Imperial Cheese Co., Limited
51 Colborne St., TORONTO.



SUCCOTASH

Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED
Wholesale Grocers. - Toronto.

latest improvements, steam heat, automatic boiler feeders, etc.

It may interest the amateur grower to know that the Canadians keep their plants free from the insect pests simply by occasionally filling the houses with the fumes of strong nicotine extract, exhaled from a vaporizing lamp.—New York Herald.

CHAT WITH A MAN FROM BOSTON.

I HAD a few minutes' chat the other day, in Toronto, with Mr. J. A. McGuane, the manager of the Boston branch of The Salada Tea Co., just before he returned to the famous city of culture. It is about a year and a half since Mr. McGuane visited Toronto, and on that occasion he came to take away a life partner.

"Trade in Indian and Ceylon teas in Boston and the New England States," said Mr. McGuane, in reply to a question, "is making splendid headway. Speaking of our business, particularly, I may say that it is three years since I went to Boston to open up a branch of The Salada Tea Co. During that time so rapidly has our business in that city and the New England States developed that I believe that in another three years it will be even larger than the business that is now done by the head office in Toronto. Do you know that we are paying into the United States Treasury on

an average of \$2,000 per week in Customs duties. We sell to almost every grocery store in the New England States, and there is not a grocery store in Boston from S. S. Pearce's (the largest grocery store in America) to the very smallest that does not handle our goods. Furthermore, every first-class hotel in Boston has 'Salada' tea printed on its bill of fare." And then to prove what he said Mr. McGuane reached for a bundle of bills of fare which he had collected, and held them up for my inspection. Certainly "Salada" was there all right enough.

"What class of tea do the people over there drink?"

"Good tea. In Boston and in the New England States, except Vermont, the business is entirely in 60 and 70-cent tea. In Vermont, where the taste runs to Japan tea, green Ceylon, which goes to the consumer at 50c. per lb., is gradually making its way. We are meeting with wonderful success in Ceylon greens."

Just then Mr. P. C. Larkin walked into the room with a large book under his arm. As he laid it on the desk and opened it up, he remarked, as he glanced down the columns: "Our trade in black teas in the city of Boston last year (1901) increased over 48 per cent and in the New England States, omitting Boston, 380 per cent. Our trade in Ceylon green teas increased about 400 per

cent. in the New England States, including Boston."

"Package tea," resumed Mr. McGuane, "is even more popular in the New England States than it is here. This is a solemn fact. Go into any grocery store there with a packet article that will give a good profit and it will be given a preference over bulk goods nearly every time."

Then we began philosophizing on the fact that the people of the United States were such relatively small tea drinkers compared with other countries. "Well, I'll tell you," remarked Mr. Larkin, when we had all expressed our opinions, "the people of the United States never had a chance to drink good tea."

"Why!" we all ejaculated.

"Because proper attention was never paid to it. They make magnificent coffee, but in tea they have been nowhere. In Canada the consumption of tea has increased about one pound per head of population within the last five years, the quantity now used annually being about 25,000,000 lb."

Chartrand & Turgeon, the assignees, have advertised the business of H. Girard & Co., grocers and liquor merchants, insolvents, Montreal, for sale by auction on January 22. The assets, consisting of liquors and groceries, store fixtures, license and lease of store from February 1 to May 1, amount to \$618.87.



It is Foolish

to expect people to buy imported Marmalade when they can get so pure and delicious an article as **UPTON'S MARMALADE**, a Canadian product, at a much lower price.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents,

51 Colborne Street, **TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DUNCAN McINTYRE, general merchant and sawmiller, Clarence, Ont., is offering 30c. on the dollar.

P. Martel, general merchant, Roberval, Que., has assigned.

J. C. Giroux, general merchant, Berthier, Que., has assigned.

The creditors of William Cable, Delhi, Ont., met on January 22.

A. L. Stickney, general merchant, Stickney, N.B., has assigned to sheriff.

Chas. Duquette, boots and shoes, Montreal, has assigned to Alex. Desmarreau.

Kerner & Shaffer, general merchants, Campbellton, N.B., are asking an extension.

The creditors of Joseph Slade, general merchant, Orwell, Ont., met on January 22.

George M. Smith, grocer, provisions, etc., Cornwall, Ont., has assigned to J. A. C. Cameron.

A bailiff is in possession of the premises of Frank Melville, fruiterer, St. Marys, Ont.

James E. McAdam, grocer, etc., Renfrew, Ont., has assigned to Thos. W. McGarry.

Bessie Simon, general merchant, Greenfield, Ont., has assigned to Geo. Hearnden, Alexandria.

The creditors of James E. McAdam, grocer, etc., Renfrew, Ont., will meet on January 25.

Charles R. Oliver, grocer, Deseronto, Ont., has assigned to Samuel J. Collier, Kingston, Ont.

The creditors of J. W. Thompson, general merchant, Buckingham, Que., met on January 23.

S. Black, of Black & Ross, general merchants, Thetford Mines, Que., has consented to assign.

The stock of Green Bros., bakers, Hamilton, Ont., has been seized under chattel mortgage.

Albert P. Janisse, general merchant, Tecumseth, Ont., is offering to compromise at 40c. on the dollar.

The creditors of Antoine O. Decario, trader, Notre Dame De Grace, Que., are to meet on January 24.

There was a meeting of the creditors of Bourne Bros., general merchants, Revelstoke, B.C., recently.

The creditors of M. Ornstein & Co., general merchants, St. Polycarpe, Que., had a meeting on January 15.

Alex. Chisholm, general merchant, Mahone Bay, N.S., is offering to compromise

at 50 cents on the dollar. J. Harvey Morris, grocer, Charlottetown, P.E.I., has assigned to G. E. Auld.

The assets of B. F. Reid, general merchant, Aylwin, Que., have been sold.

The creditors of Walter Mitchell, boots and shoes, St. John, N.B., have held a meeting and appointed inspectors.

Hugh Fitzpatrick, tobacco and cigars, Ottawa, has assigned to W. A. Cole, and his creditors had a meeting on January 22.

T. Y. McNall, general merchant, MacLennan, Ont., has assigned to W. H. Plummer, Sault Ste. Marie, and his creditors had a meeting on January 24.

PARTNERSHIPS FORMED AND DISSOLVED.

Lorenze W. Dickson and Fred G. Spencer have registered as partners with Dickson & Co., grocers, Glace Bay, N.S.

SALES MADE AND PENDING.

K. S. Hocken, flour and feed merchant, Sussex, N.B., has sold out.

Bella Blakley, baker and confectioner, Burk's Falls, Ont., has sold out.

The assets of J. R. Kyle, boots and shoes, Montreal, have been sold.

Chester Thompson, general merchant, Selkirk West, N.W.T., has sold out.

The stock of E. F. Cowan, general merchant, Novar, Ont., has been sold.

The assets of James Ashfield, crockery and glassware merchant, are to be sold.

John Gibson, general merchant, Belton, Ont., is advertising his business for sale.

E. N. Saddler, confectioner, grocer, etc., Carleton Place, is to have his assets sold.

M. Richardson & Co., general merchant and druggist, Dundalk, Ont., has sold out.

The stock of W. J. McGrath, grocer, Ottawa, has been sold at 65c. on the dollar.

The assets of Alexander Bros., general merchants, Port Daniel, Que., have been sold.

The stock of George Daglish, sr., manufacturer of matches, Hull, Que., has been sold.

The assets of F. J. K. Alexander, general merchant, etc., Little River East, Que., have been sold.

The assets of H. Girard & Co., grocers and liquor merchants, Montreal, were sold on January 22.

Douglas & Douglas, general merchants, Leduc, N.W.T., are advertising their stock or sale by tender.

The assets of F. J. K. Alexander, general merchant, Little River East, Que., were to be sold on January 16.

R. Laing & Co., grain, produce, etc., Petrolea, Ont., are advertising their flour, feed, seed and wood business for sale.

The stock of the estate of Elizabeth Dahm, grocer, Rat Portage, Ont., has been

sold to Christian Dahm at 25c. on the dollar.

The real estate of Honore Thauvette, general merchant, St. Lazare de Vaudreuil, Que., is to be sold.

The business of the late Chas. Gillespie, egg merchant, Wingham, Ont., is advertised for sale by tender.

A bailiffs sale of the stock of Thomas Zervas, confectioner, Hamilton, Ont., has been advertised for January 22.

The stock of R. P. Dalgleish & Co., general merchants, Mount Forest, Ont., has been advertised to be sold by auction on January 24.

The liquidator of The F. C. Coldwell Co., Limited, candy manufacturers, St. John, N.B., offers the plant, etc., for sale by tender to February 15.

CHANGES.

L. H. Bayeur & Co., grocers, Montreal, have registered.

A. E. Crossett, grocer, Nelson, B.C., has sold to H. Ginsberg.

Corinne Cote has registered for Bedard & Co., grocers, Quebec.

Wm. Hall & Sons, milk dealers, Longue Point, Que., have registered.

F. X. Faucher & Co., traders, Grand Mere, Quebec, have registered.

C. Pratt, general merchant, Stony Plain, N.W.T., is giving up business.

The Winnipeg Pure Milk Co., Winnipeg, is applying for incorporation.

J. P. Ross, general merchant, Exeter, Ont., has sold to T. G. Harlton.

John F. Titus, general merchant, Blenheim, Ont., is closing out business.

Joseph E. Pedlow, general merchant, Vienna, Ont., has sold to C. A. Gardner.

J. B. Tuttle, boot and shoe merchant, Nelson, B.C., has moved to Grand Forks.

The St. John Milling Co., Limited, St. John, N.B., is applying for incorporation.

H. A. Scarth, general merchant, Griswold, Man., has sold out to McArthur & Lyons.

Elliott, Organ & Co., wholesale grocers and sundries, Montreal, are applying for a charter.

Mrs. E. A. Sentenne has registered for E. A. Sentenne & Cie, commission merchants, Montreal.

The Partington Supply Co., grocers, Rat Portage, Ont., are succeeded by E. Appleton.

Cunningham & Curren, millers, etc., Halifax, have sold out to Levi Hart & Co., Limited.

Thomas Grace, general merchant, Gracefield, Que., has opened a branch store at Low.

A new firm, composed of H. N. Kittson, H. C. Beckett and J. T. Gillard, has been formed to conduct the wholesale grocery

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THE BEST VALUE OFFERED TO THE TRADE.

"ANCHOR" BROOMS.

THE KIND THAT "WEAR WELL" AND "SELL WELL."

Write us for Quotations or see our travellers.

THE EBY, BLAIN CO., LIMITEDWholesale Importing
and Manufacturing**GROCERS****TORONTO.**

business of W. H. Gillard & Co., Hamilton, Ont.

Mrs. W. Bluteau has registered for Bergeron, Roger & Cie, general merchants, Shawenegan Falls, Que.

F. A. Robert has purchased the stock of the estate of H. W. Nutson & Co., liquor merchants, Windsor, Ont.

The stock of J. L. Aubut, general merchant, St. Eloi, Que., has been sold at 71 cents on the dollar to J. C. Lafrance.

W. S. Seward has bought out Munroe's interest in the firm of Munroe & Seward, general merchants, White Horse, B.C.

The Vancouver Mercantile Co., Limited, grocers, etc., Grand Forks, B.C., have sold to A. F. Mowat at 65 cents on the dollar.

J. Cobbletrik & Sons, millers and grain merchants, Exeter, Ont., have sold their grist mill to T. & J. Harvey, who take possession on March 1.

DEATHS.

W. L. MacGowan, grocer, etc., New Westminster, B.C., is dead.

DAMAGED HER BOILERS.

Sandbach, Parker & Co., agents of the Canadian Mail Steamers, were advised by telegram on Monday, that the C. M. S. Orinoco, damaged to whose boilers necessitated a delay at Barbados, sailed from Trinidad on Sunday, via the usual islands, for Halifax. The C. M. S. Oruro, which will be here this morning, brings the Orinoco's cargo for this port. — The Argosy, Georgetown, Demerara, January 1.

SUPPORTING THE I. B. & O. R. EXTENSION.

THE Lindsay Board of Trade, at a well-attended meeting on January 16, discussed a communication from L. B. Howland, general manager of the Iron-ore, Bancroft and Ottawa Railway.

This communication informed the board that the above mentioned railway company have finally succeeded in securing financial backing from a prominent trust company in New York, and now were ready to complete their line, which had already been built from Kinmount on the G. T. R. to a point near Bancroft, Ont., by extending it from the latter point to a place at or near Coldwell Station on the Canadian Atlantic Railway, a distance of 60 miles from the end of the completed line. To insure this extension a 60-mile grant is required from the Dominion and a 45-mile grant from the Ontario Government, the latter having already subsidized 15 miles. As some difficulty was expected in the attainment of this, the support by strong and influential resolutions of the Lindsay Board of Trade was asked.

Mr. Howland also appeared before that board and pointed out, by the aid of maps, that the new line would tap the famous corundum mining region, would lead to the development of the fine water-power on the Madawaska river, and extend through Lindsay. Trade, consequently, would be

greatly attracted in that direction, and the assistance of the board would very much help in the attainment of that object.

After considerable discussion, a committee, consisting of President J. D. Flavelle, R. J. McLaughlin, C. D. Barr, Wm. Steers and Secretary Sootheran, was appointed to draft memorials to be presented to the Dominion and Ontario Governments asking that subsidies be granted for the proposed extension.

HAMILTON RETAIL GROCERS.

At the annual meeting of the Hamilton Retail Grocers' Association, with President A. G. Bain in the chair, the following officers were elected for 1902:

President—Joseph Kirkpatrick.
First Vice-President—J. Main.
Second Vice-President—J. H. Horning.
Treasurer—C. Bremner.
Executive Committee—Wm. Smye, George Powell, J. Forth, F. Harrington and A. G. Bain.
Auditors—C. H. Peebles and H. Ballentine.

W. R. Harvey, who has been secretary for a number of years, asked to be relieved from the duties of office, so the election of his successor was left over to a subsequent meeting.

The merchants of Elgin, Man., have agreed to close their respective places of business at 7 o'clock every evening of the week, excepting Saturday, until further notice.

MR. GROCER

Thousands of Canadian homes darkened and blackened and gloomy by the shadows of sickness and death will be changed to the sunshine of health when they learn the secret of diet in daily life.

THE FOLLOWING IS IN EVIDENCE:

NORTH-WESTERN CEREAL CO., London, Ont.

Dear Sirs,—We have been using "Superior Gluten Flour" in our retail business for the past year with excellent satisfaction to all customers suffering from impaired digestion, dyspepsia or diabetes, and we are pleased to know that you are putting it up with full directions for use in package form.

London, Dec., 10th, 1901.

Yours truly,

T. A. ROWAT & CO., Grocers, etc.

3 doz pkgs. to the case—through any wholesale grocer.

North-Western Cereal Co., London, Canada

Manufacturers SUPERIOR GLUTEN FLOUR and Superior Breakfast Cream.

or Selling Agents: GEO. CARTER,
Victoria, B.C.

JOSEPH CARMAN,
Winnipeg, Man.

CHAS. E. MACMICHAEL,
St. John, N.B.

PICKLEMEN FEAST.

ON January 10 a grand banquet in the Hotel Schenley culminated the annual convention of the representatives and delegates of The H. J. Heinz Company, at Pittsburg, Pa., which has lasted seven days. Over 350 invited guests and delegates from all parts of the North-American continent were present to partake of the delightful menu provided, listen to the soft strains of the orchestra, and admire the profuse and costly decorations of tiger-lilies crocuses, carnations, American Beauty roses and Japanese palms which were in abundances everywhere.

Among those present were Theodore C. Search, of Philadelphia, President of The National Association of Manufacturers; F. T. Roots, ex-State Senator of Indiana; Rev. Dr. Lloyd B. Wright, of New York; John L. Given, of New York; and Hon. Joseph Buffington, Judge of the United States District Court; Robert Pitcairn, T. M. Armstrong, A. P. Burchfield, J. S. Foster, W. D. Herbert, P. Keil, jr., Willis F. McCook, Wilson A. Shaw, Emil Winters, all of Pittsburg; and R. Muat, the head of this firm in Canada.

After prayer, offered up by the Rev. Dr. White, the task of disposing of the viands was begun and continued for upwards of three hours. A special feature was the serving of ice cream in the form of pickles, perfect in imitation, size and color.

R. G. Evans, a member of the firm, in a neat speech introduced Theodore C. Search, who responded to the toast: "Integrity in Commercial Life." He, after expressing his pleasure at being present, went on to say that he often wondered how it was that the United States people did so much work in so short a time. This he attributed to their superior intelligence. He was a firm believer in the doctrine of America for Americans. And it was by taking men from the ranks and advancing them to higher positions that had contributed much to the success of The H. J. Heinz Company. This, and much more, he said, dwelling greatly on the importance of honesty and integrity.

The toast, "Pittsburg Through Western Glasses," brought the Hon. F. T. Root to his feet, who rehearsed the progress of the firm, which, from a small beginning in 1869, now owned over 18,000 acres, employed 2,000 hands, and had giant factories adorning the Alleghanies.

R. Muat, of Toronto, in a pleasing speech, amongst other very interesting things said: "Five years ago we started in Canada with one representative, and to-day we have five, each one paying. This year, as near as I can ascertain, we have nearly trebled our business. When you take into consideration the high duty, which is over a third, and the

freight, you, as an intelligent body of men, can see what that means."

H. J. Heinz concluded by making a short speech in which he wished all God-speed as they entered upon their work for the year of 1902.

The many friends of Mr. Alex. Mac-Willie, who was associated with Mac-Willie Bros., in their grocery business formerly conducted at the corner of Yonge and Richmond streets, Toronto, a few years ago, will be pleased to hear that he is the South-American representative of The H. J. Heinz Company.

CANADA'S DAIRY TRADE.

THE dairymen from all parts of Eastern Ontario recently attended a most successful convention at Whithy, Ont., which was presided over by D. Derbyshire, Esq., of Brockville, the president of the association.

In his opening address the president gave a summary of the dairy trade for the past year. There had been made in the country over 2,494,686 boxes of cheese, having a total value of over \$17,500,000. There had been exported during the season of navigation from Montreal over 1,791,613 boxes, and since its close 102,439 boxes, and from Portland, 200,634 boxes, leaving on hand 400,000 boxes. Never in the history of butter making was there a finer quality made. The returns show 670,893 packages, valued at \$8,000,000, made up as follows:—410,893 packages exported from Montreal; since the close of navigation, 35,000 packages; now on hand, 25,000 packages, and 200,000 packages consumed. Summing up, it appears that the cheese and butter came to \$25,000,000, a gain of over 500,000 over 1900, and to this may well be added the hog products, amounting to \$14,500,000, which makes \$40,000,000 that dairymen have produced.

At the afternoon session of the first day Prof. Harcourt, of The Ontario Agricultural College, Guelph, Ont., gave details of experiments he and Prof. Dean had made to determine the best temperature for curing cheese. His conclusions were that the best results were obtained at a temperature of from 40 to 60 degrees, or higher.

In the evening Hon. John Dryden gave a discourse on education and the need of it on the farm and in the dairy. He mentioned that a training school for the preparation of teachers to impart knowledge of a practical nature, had been established at Guelph. The Hon. Sydney Fisher called attention to the decline in the exports of cheese during the past year and suggested to hold a high position cooperation in the cheese industry was necessary. His remedy was to group ten or more factories together and es-

tablish a first-class curing room at some central point. This could be done at a cost of about \$10,000.

The subject of cheese-making in factories was taken up by Mr. Publow, of the Kingston Dairy School. He went into the cause of the bad cheese produced last season, noting to what the defects could be attributed. He suggested as a remedy that producers should make their cheese firm and have it well cured before sending it to the market.

Dr. Connell wanted to see greater cleanliness in factories and stables. Impure water, he said, was also a great hindrance to cheese and butter making.

The following day the election of officers was held at which Mr. D. Derbyshire and all of last year's officers were reelected.

Prof. Dean also read a paper on "Ensilage" as the most economical food for the dairy cow in summer as well as in winter.

Resolutions were also adopted calling on the Dominion Minister of Agriculture to try and get the British authorities to credit to their proper origin Canadian dairy products exported through United States ports.

OTTAWA RETAIL GROCERS.

ON January 15 the annual meeting of The Ottawa Retail Grocers' Association was held in their rooms on Nicholas street, when the reports were read and the officers elected for the coming year.

The association has now a membership of 44, and 14 new applications were considered. A committee, consisting of John Bambrick, Jas. F. Garrow, M. H. McVeitty, Chas. Prevost and H. C. Ellis will make arrangements for a progressive euchre party which they purpose holding the first week in February.

The election of officers resulted as follows: President, Charles Prevost; Vice-President, W. J. Eastcott; Treasurer, Wm. York, reelected; Secretary H. C. Ellis, reelected; Guard, M. H. McVeitty, reelected; Auditors, Messrs. H. W. Booth and William Nicholson; Executive Committee, Messrs. John Bambrick, W. Hand, Geo. J. Miller and James F. Garrow.

At the conclusion of the meeting the association waited on Secretary Ellis and presented him with a meerscham pipe. W. J. Eastcott made the presentation, to which an appropriate reply was made.

The grocery stock of L. Spence, at Georgetown, Ont., has been purchased by Thompson & Adams, who will open up in a few days in the department of the "Cheap Cash" store there, after making large additions to it.

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PRESIDENT SYKES.

MR. W. J. SYKES, the president of the Toronto Retail Grocers' Association, is a young Canadian of about 42 years of age. He has been conducting a grocery business at 346 College street for about 14 years, and has been identified with the Retail Grocers' Association ever since he has been in business. Born in Newmarket, Ont., of English extraction, he came to Toronto with his parents when quite a young lad. He was educated at the Jarvis Street Collegiate Institute, and, as his tastes turned towards agriculture, he underwent a course of training in scientific farming at the Ontario Agricultural College at Guelph, Ont. In due time he graduated from that institution an associate, and then for five years was engaged in the profession of farming in Ontario and five years in the Canadian Northwest Territories. Growing tired of this pursuit, he came to Toronto and started a grocery store on College street.

In religion, Mr. Sykes is an Anglican, and is a society man, being a member of a number of fraternal and beneficial institutions. He is Past Chief Ranger of the Canadian Order of Foresters, Past Master Workman of the A. O. U. W., a member of Occident Chapter of the Royal Arch Masons, of Georgina Masonic Lodge A. F. & A. M., and of the I. O. F. Besides all these he is vice president of the North Toronto Liberal Association.

Mr. Sykes has a pleasing manner, his genial ways making for himself friends innumerable. His energy and tact in connection with the Grocers' Association has contributed much to the success of that body; he is the life and soul of their baseball team, in which he is a player. The Toronto Retail Grocers' Association is indeed to be congratulated in securing as their president such a man as W. J. Sykes.

A TRAVELLER'S DEATH.

Mr. William A. Thorpe, a traveller for The Ross Tea Co., Toronto, died at his residence at 229 Carlton street, Toronto, on Saturday, January 18. Deceased was born in London, Eng., about 33 years ago, and came to Canada when he was about 23 years old, first finding employment with The "Salada" Tea Co., Toronto, with whom he remained for about a year, and then went to the United States. He came back to Canada some three years since, and obtained a situation with The Monsoon Tea Co., the manager of which, Mr. R. D. Ross, now of The Ross Tea Co., was a friend of his, and only left when the present Ross Tea Co. was formed, by whom he was employed as a travelling salesman. He

was considered one of the most expert salesmen on the route. He was an Anglican in religion, and was married about seven years ago to a Miss Cameron, of Beaverton, Ont. (who is a relative of the well-known Lindsay grocer, Arch. Campbell), by whom he is survived, with one child. He was buried in Beaverton on January 20.

MONTREAL GROCERS' MEETING.

THE monthly meeting of the Montreal Grocers' Association was held in its rooms in the Monument National on Thursday, January 17. A good many were in attendance. Ald. R. Turner took the chair.

After the ordinary business was concluded, Mr. Bigouette made a motion that the Association's solicitor should be instructed to prepare an amendment to the Provincial liquor law. He thought that the existing law, which prohibited grocers who had licenses to sell liquor from retailing it, or, in other words, selling it by the glass, was an injustice. They could now only sell it in certain quantities, flasks, bottles, etc.

The motion carried, and, after the solicitor of the Association has drawn up the proposed amendment, a committee will be selected to present it to the authorities of the Province.

The question of holding the municipal elections this year on the first day of February was also brought up. February 1 happens on Saturday, which day the grocers of the city cannot afford to regard as a holiday, as it is the busiest day of the week. Those grocers who were licensed to sell liquors, which includes about ninety per cent. of them, would have to close up their stores from 9 o'clock in the morning till 5 in the afternoon.

It was suggested that the present law should be altered, and that it should read the first Monday, Tuesday or Wednesday of February, which was approved of by the members present.

Ald. Turner was asked to bring the question up in the meeting of the city council, and he will likely do so at the earliest opportunity.

GROCERY CLERKS' BALL.

The first annual ball of the Grocery Clerks' Association of Montreal was held on Wednesday, January 15, in the Conservatory Hall, St. Catherine street, and was an immense success. The members of the association turned out in full force with their fair companions, and the fun lasted till it was nearly time for breakfast.

GROCERS' EXECUTIVE MEET.

THE coming "At Home" of The Toronto Retail Grocers' Association on January 29 is the one absorbing topic amongst its members who are all working for its success. On Monday night, January 20, a meeting of the executive of the association was held in St. George's Hall to attend to that matter. David Bell was in the chair, and everything progressed harmoniously. Those present were Secretary Edward Hawes, President W. J. Sykes, R. Bailey Snow, R. Robertson, Thomas Clark, R. W. Davies, James Nolan and J. T. Schoales.

The matter of tickets and invitations first engaged their attention. There are being printed 500 invitations, 200 dance cards and programmes, and 850 tickets.

Twenty dances will appear on the programme, and on the suggestion of J. T. Schoales, it was decided to have a selection come in after every four or five dances. By that means the singing of Master Jack Challis will be heard to greater effect.

It was mainly owing to Bailey Snow that they decided to insert a notice in The Globe, World, Mail and Empire on the Monday before the event stating that a young singer, Master Jack Challis, who, at Buffalo, at the Pan-American, at St. Catharines, and other centres, had won golden opinions, would sing at the grocers' entertainment.

Complimentary tickets will be sent to his worship Mayor Howland, "The Canadian Grocer," and to Aldermen Spence, Urquhart, Foster, Bell, Woods, Crane, Loudon and Ward. The names of each will be written on the back of the ticket, as by that means they hope to insure a personal attendance.

The tables and chairs have already been secured by D. Bell, while Bailey Snow undertook to see that a piano will be in the right spot at the right time. He and B. Panter will look after a performer for the same.

The treasurer was given instructions to pay several accounts.

It was unanimously decided that a letter of condolence should be sent to J. W. Sanderson, tendering him the sympathy of the association in the recent loss of his child.

It was announced that at the next meeting of the association a lecture will be given by Thos. Cleghorn, of Cleghorn, Smith & Co., on the early-closing of the fruit market—a very important subject. Fruit Inspector Alex. McNeil also wants to give an address on the new Fruit Inspection Act.

After transacting some other business, the meeting adjourned.

A. Ames and W. W. Baker have purchased the Lennoxville Creamery, Sherbrooke, Que., and have placed it in charge of a first-class butter maker.

Business Will Pick Up!

Windsor Salt won't accomplish miracles but it will certainly add to the character of your general stock. Even if you do not care to sell the highest quality of goods, "business will pick up" when customers find you selling "the best salt."

Sell Windsor Salt

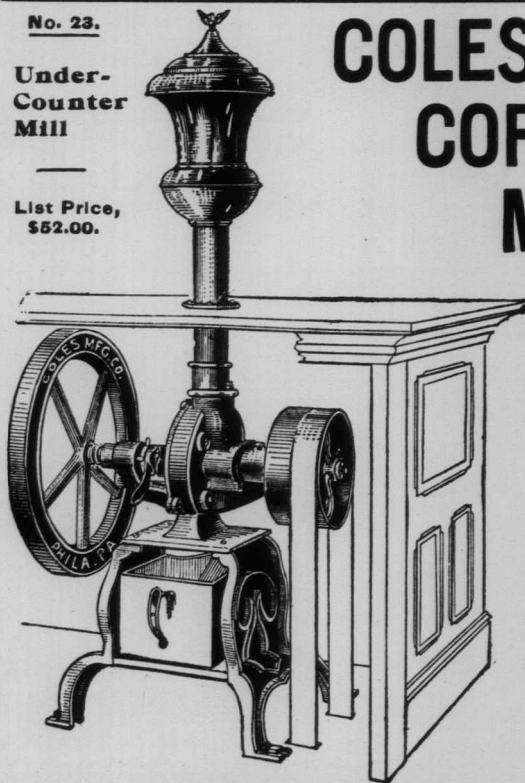
and you sell the best Salt there is or can be. Try it if you never have—try it for your customer's sake, if not your own. Ask your wife to use it and trust to **her** opinion. She's not so different from other women—you'll certainly believe her if you won't believe us.

THE CANADIAN SALT CO., LIMITED,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

"Sterling" Brand Jams

TURNIPS AS JAM.

Special to The Mail and Empire.

It is probable that an enquiry may be made into the shipment of Canadian jams, which were certainly not what they should have been. One Canadian officer declares that Canadian jam which he opened at Johannesburg consisted of turnip pulp with a little fruit flavoring.

—Are
—Reliable.

It need hardly be said that none of the jams of this factory were among the goods referred to in this Ottawa dispatch. The trade can always depend on our goods. Ask your grocer for quotations.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO



President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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A PRAYER THE GOVERNMENT SHOULD ANSWER.

A DELEGATION from the Canadian Manufacturers' Association is in Ottawa this week interviewing the Government on a number of subjects. One is the occasional recalling of our trade commissioners in order that they might obtain a more thorough knowledge of trade conditions in Canada, and thus be in a better position to intelligently discharge their duties.

Mr. Larke, the commissioner in Australia, is cited as a case in point. He has been away from Canada seven or eight years, and, although he is a man exceedingly well qualified for the position he holds, he must naturally have become somewhat stale as to trade conditions in Canada.

Since Mr. Larke left this country to assume the duties of commissioner in Australia, Canada has developed industrially to an astonishing degree. In no similar period has it been so marked.

Seven years ago our import trade was \$110,881,682; now it is \$181,257,988; our exports \$113,638,803; now \$196,487,632, while the total foreign trade was \$224,420,485 against \$386,903,157 in 1901.

When Mr. Larke left this country the iron industry scarcely had a name. To-

day Canada has a place among the nations of the world as an iron producer, the product of her furnaces now not only controlling the home market, but having become a factor in the British market as well.

In every phase of manufacturing, in every branch of agriculture, in mining, in financial institutions, there has been a development we believe far beyond the anticipations of the most sanguine of seven or eight years ago. In no branch of industry has the development probably been more marked than in the manufacturing arts. And in regard to no branch of industry is it more necessary that Mr. Larke and other trade commissioners should be well informed. It is to be hoped the Government will, therefore, answer the prayer which the Manufacturers' Association is presenting.

It is not the first time, however, that such a prayer has been presented. The matter has been brought to the attention of the Government more than once during the last year or two. It is to be hoped that there will now be no further delay, and that, as soon as the Parliament of the Australian Commonwealth has finally adopted the new tariff, Mr. Larke will be recalled to Canada for a few months in order that he may not only become acquainted with the trade conditions obtaining in Canada, but that he may be given an opportunity to acquaint exporters in this country with the conditions and possibilities in the antipodes more fully than he can through the medium of the reports which the Department of Trade and Commerce issues monthly.

TRADING STAMPS.

A SUBSCRIBER in St. Thomas, Ont., writes: "I do not notice that you congratulate your subscribers on the disappearance of the trading-stamp nuisance through the united efforts of the respectable portion of the business community."

THE CANADIAN GROCER always has been, and is still, opposed to trading stamps, and no journal has been more active than this in pointing out the unsoundness of the business principle upon which they were based. When the time expired during which trading stamps could be used in Ontario, owing to the Act passed at last year's session of the Legislature,

this paper duly announced it. As the question as to the legality of the Act passed by the Ontario Legislature was before the courts, we considered that our duty for the time being ended in merely noting that the Act went into operation on January 1, and that the Trading Stamp Company, for the time being at least, had discontinued operations in Ontario.

NEGLIGENT IN THE ESSENTIALS.

A GREAT deal of thought is being given to Canada's military representation at the coronation in June next, but little or no thought is being given to the representation of Canada industrially.

It is quite proper that the military units of Canada should be properly represented. It would be a mistake if they were not. But it is equally a mistake to concentrate our efforts in bringing to the foreground that which represents the arts of war, and, at the same time, neglect that which represents the arts of peace.

Canada is at all times ready to defend her own shores and to render service to the Motherland when occasion demands. But we are not a warlike people. We are an industrial people, and, if an effort is to be concentrated on any one phase of Canadian activity, it should be on that which is most representative of our national life.

It is because in the past we have been negligent in this most essential particular that Canada has often been misrepresented in tableau in Great Britain as the land of frost and snow; for instance, by blocks of ice in a Lord Mayor's show. And even now, as we pointed out a few weeks ago, it is proposed to have Canada represented in the coming coronation proceedings by mountains with snow-covered tops.

At the coronation proceedings will be men and women from every clime under the sun. As an opportunity to represent to many millions of people the varied industrial resources of Canada, it will be great. Not probably for a generation shall we have its equal. And yet if we are active in anything, it is in the non-essentials, while in the essentials we are surprisingly passive.

It seems to us that this is a matter in which the Trade and Commerce Department might concern itself.

BUSINESS MEN IN PUBLIC LIFE.

ONE of the daily newspapers attributes the defeat of its candidate in one of the constituencies in the recent bye-elections to the apathy of those professing fealty to its particular political party. This may or may not have been the cause of defeat. As a rule party men are not apathetic. It is business men who, as a rule, are weak in this respect.

Although there has been a great improvement during the last few years in this respect, we are still far from the ideal. The signs, however, are by no means discouraging. Lord Rosebery, as our readers are aware, some months ago declared, in a speech now famous, in favor of a government of business men. Mr. Edmund Robertson, M.P., similarly expressed himself in an article which he recently contributed to *The Nineteenth Century*. It is true that in Canada no statesman of relative importance has come out unequivocally in favor of such a doctrine, but it is significant of the trend of public opinion that if a candidate for Parliamentary or municipal honors is a business man the newspapers supporting him do not miss the opportunity of emphasizing the fact. Even should he, while not a practical business man, have some connection with a commercial enterprise, his friends usually make all they can out of this for campaign purposes.

There is still to be found a daily newspaper here and there that is prone to decry the usefulness of the business man in public life, but, on the other hand, it is common to hear either the Dominion or one of the Provincial Governments spoken of as a Government of business men.

It is evident, therefore, that the principle is making headway, and the more business men recognize that it is the best policy the better will it be, not only for themselves, but for the country as well.

CUT FLOWERS IN GROCERY STORES.

IN another column we reprint from *The New York Herald* an article on Canadian cut roses in New York. The article is interesting and is worthy of perusal by our readers. The trade, according to *The Herald*, was initiated by mere chance. A New York man, while on a holiday tour,

peeped into a nursery at Brampton, Ont., 22 miles west of Toronto. The roses he there saw astonished him. He concluded they were the finest he had ever seen, and before he departed he had made a contract to have the whole year's supply shipped to him in New York. What he did others have done with other florists in Canada, and it is said that during the last couple of months 100,000 roses were expressed to New York alone. In that city, as *The Herald* says, the majority of the roses shown, and especially the finer varieties, come from Canada.

In *The Herald's* article it is said that Canada imposes an export duty of 25 per cent. on flowers. This is an error. Canada does not impose an export duty on cut flowers or anything else. The United States imposes an import duty of 25 per cent. on flowers, and possibly this may have confused *The Herald*.

It appears to us that there is in this recently-developed trade in roses with the United States a hint to grocers and general merchants in Canada.

In how many grocery and general stores in Canada do we see roses or cut flowers of any description on sale? Very few, indeed.

Cut flowers, besides being a source of direct income to a grocer, would undoubtedly lend attraction to the store. And we believe it is only necessary for us to refer to the matter to induce live grocers to give some consideration to cut flowers as a feature of their business.

DROPS FROM EDITOR'S PEN.

A light weight in the prize ring may after all be an honest weight.

Perseverance is the precursor of prosperity in mercantile life.

A good thing is a bad thing when it is bought in excessive quantities.

The indispensable man does not usually keep afloat very long. He is dragged to the bottom by the sense of his own importance.

The more vigorously a merchant cuts prices the more slowly does he hew out the pathway to success.

BOARD OF TRADE NOMINATIONS.

THE meeting of the Board of Trade of the city of Toronto to nominate officers to be elected at their annual meeting was distinguished by an event of unusual occurrence, the official farewell given to Edgar A. Wills, who for upwards of 20 years has been secretary of that institution, but is now leaving to fill a more lucrative and more important post at Windsor.

As soon as the regular business was over, Mr. A. E. Ames, the president and also president-elect, in a very fitting speech presented Mr. Wills with a beautifully illuminated address expressing their regret at his severing his connection with the board. Accompanying this was a purse containing a good round sum of money.

Speeches complimentary and expressing regret were made by a number of others which were fittingly replied to by Mr. Wills. The proceedings were closed by three ringing cheers and the singing of "For He's a Jolly Good Fellow."

The nomination of officers was then proceeded with as follows: Elected by acclamation—President, A. E. Ames; first vice-president, J. F. Ellis; second vice-president, J. D. Allan; treasurer, E. R. Wood.

Nominations for Council:—Messrs. J. W. Woods, H. N. Baird, T. G. Brough, R. J. Christie, Noel Marshall, Edward Gurney, W. A. Warren, Miles Vokes, W. J. Gage, A. E. Kemp, M.P., W. F. Cockshutt (Brantford), Peleg Howland, C. J. Marlatt (Oakville), J. L. Spink, C. W. I. Woodland, P. R. Miller.

Nominations for Board of Arbitration:—Messrs. Hugh Blain, Alex. Cavanagh, Col. Davidson, D. O. Ellis, M. C. Ellis, Thomas Flynn, James Goodall, J. C. McKeeggie, W. D. Matthews, W. K. McNaught, D. M. Spink, W. Stark, S. R. Hart, W. E. Milner (Brampton), and George H. Baird.

Nominations for Representatives on the Exhibition Board—Messrs. Thos. H. Lee, R. W. Elliot, Thos. Harris, S. E. Briggs, W. P. Gundy, G. H. Gooderham, Geo. Edwards, R. Y. Ellis and John Carrick.

Nominations for Representatives on the Harbor Commission—Messrs. J. T. Mathews, Barlow Cumberland and Geo. A. Chapman. Ald. McMurrich, C. B. Watts and Geo. Love are the scrutineers who will count the ballots at the annual meeting.

Chaput, Fils & Cie., Montreal, are unable to insert their advertisement in this issue as the complete lists of goods they intended offering have not yet come to hand. The announcement will appear in next week's issue.

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TRADE IN COUNTRIES OTHER THAN OUR OWN.

SPOT TOMATOES STRONGER IN NEW YORK.

AN improved interest in spot tomatoes was noted to-day, and following business aggregated around 4,000 cases of 3-lb. standards on the \$1.22½ basis, the feeling among the few holders was stronger. It is believed that a few small lots might still be picked up from second hands around this figure, but in general the views of sellers are higher. Stocks in first hands are exceptionally light, and no blocks are offered in any quarter. The impression is gaining ground that stocks in jobbers' hands are small, and a few in this market are looking around for bargains. The higher views of growers on the raw material for 1902 pack and the influence exerted by the combine talk have affected somewhat the offerings of futures, although in view of the uncertain position of packers there is no marked interest among jobbers in futures at the 80c. f.o.b. factory price for 3-lb. standards. Regarding the combine the sentiment among brokers is decidedly against its prospects of success, chiefly because of the wide extent of territory it is proposed to cover, and the small cost comparatively of erecting opposition plants.—N. Y. Journal of Commerce, January 20.

INQUIRY FOR CURRANTS IN NEW YORK.

A considerably stronger feeling was noted to-day in spot currants as a result of the improved jobbing interest reported of late in cleaned and inquiry wired here from interior jobbing quarters for round lots. Inquiry to-day aggregating around 1,000 barrels is reported, one prospective buyer offering to purchase to arrive ex-Manin. It could not be learned precisely the basis of values offered, but it is stated on good authority that the price offered was around the present spot quotations for fine Amalia grade. A cable from the primary market quoted the market there very firm on the basis of 16s. per cwt. for fine Amalia grade. Stocks in bond on January 1 were, according to the Customs House returns, 5,314,148 lb., compared with 5,505,233 lb. on January 1, 1901. The Manin brings a further supply of about 1,600 tons and is reported to be due around the last of the month. The Picqua, also due to arrive late in the month, brings about 500 tons. We hear of nothing offering to arrive, goods on these vessels having, it is stated, cost about the parity of the spot market.—N. Y. Journal of Commerce, January 18.

CHINA TEA MARKET.

Wisner & Co. in their circular dated Shanghai, December 21, say: "Black Teas—Only a few transactions have resulted since our last, at prices which mark

a small advance. Settlements reported since the 23rd ult., amount to 4,096 half-chests. Stock is 1,996 nominal. Green Teas—A few further chops of local pack have been offered and found buyers at one or two taels per picul over rates ruling a month ago. Further supplies of country tea and local packs will be very small. Pingsueys—An active market during the interval enables us to report the sale of all clean, sweet teas remaining in stock when we last wrote. Tael prices showed some advance, but the sharp drop in exchange early in the interval and the reduction of freight rates to New York via Suez, fully equalized the advance. A few coarse-quality teas have been sold at full rates; present small stock consists of such description only. Further supplies are expected to be nominal and will probably be quite common in quality. Total exports of green teas will approximate closely the estimates given in our last circular:

Country Tea and Local Packed.	To Cor.	Date Last Season.
Total arrivals . . . half chests, 144,866	against	169,995
Settlements 144,866	"	168,602
Stock Nil	"	1,393
Pingsuey—		
Total arrivals 111,379	"	122,028
Settlements 110,231	"	118,839
Stock 1,148	"	3,189

TOMATO FUTURES DULL IN THE STATES.

Notwithstanding the strong position of spot tomatoes and the advancing tendency noted both here and in advices from the packing sections, there is a marked indifference shown in jobbing quarters to take hold of "futures" on the price basis fixed by several packing interests in the south and west. Packers' ideas on 1902 pack are around 80c. for 3-lb. Maryland pack and 82½ to 85c. f.o.b. Chicago for Indiana pack—the latter prices being named by several interests outside of The Indiana Packers' Association. This organization has not fixed a basis on futures yet, but it is expected to do so on January 21 next. Some business in southern 3s. has been done in a small way at the 80c. basis and a few trifling sales of Delaware pack on the 85c.-delivered basis, but jobbers, in view of the uncertainty as to pack, are not buying and are not willing to talk at anything like the present prices. The general idea in jobbing quarters is around 75c. for Maryland 3s. Some think 72½c. is high enough and on better grades a few are willing to pay up to 77½c. on 3-lb. standards. Discussing the situation to-day a prominent canned-goods buyer said:

"Despite the position of old-pack tomatoes, the feeling generally in jobbing quarters is adverse to the purchase of

futures on the basis of packers' present ideas. The 80c. basis on 3-lb. standard Southern pack has attracted little interest. No doubt a few sales have been made, but no jobber would jump in and buy with the uncertainty as to production and packing conditions, at that figure. We, ourselves, have bought, but only sparingly. At 72½c. or even 75c. a great deal of business could have been done, and these figures seem to represent the ideas of buyers under the present uncertain conditions. There has been no general opening in prices named, as packers themselves admit that the relations existing between growers and packers with regard to the 1902 crop are by no means clearly defined. This season's high cost to the consumer has stimulated the views of farmers, and packers are having difficulty in securing contracts for the coming season. Growers want in some instances \$8 per ton; last year the price was from \$6 to \$6.25 per ton. Negotiations now under way for the organization of the tomato combine have interfered to some extent with the naming of prices among the larger packers, many of whom are identified with the movement. Those not pledged to the movement are afraid to make prices until the combine is heard from.—N. Y. Journal of Commerce.

CALIFORNIAN CITRUS FRUIT SHIPMENTS.

The following summary of the orange crop is made by The Express, Los Angeles:

"Southern California will ship a total of 20,000 cars of citrus fruits during the present season. The new crop is expected to fall short more than 4,000 cars of the output last year. The estimated shipment of vegetables will aggregate 2,000 cars. The figures quoted were gathered by the Transcontinental Railroad Company, with headquarters in Los Angeles, and considered reliable.

"Frost has not damaged oranges up to this time, but the new crop of summer lemons will be short. Last season the total shipments aggregated 24,531 cars of citrus fruits. Oranges this year are smaller in size, a fact to which nearly all of the shortage is stated to be due. Shipments of the new crop to Saturday aggregated 3,233 cars, as against 3,299 cars for the same time last year. The new crop is of a superior quality, and the acreage this year is the largest in the history of the industry in this section. Present prices are considered fairly high, with indications for an excellent market."

M. Richardson & Co., general merchants, Dundalk, Ont., have sold out their business to W. J. McFarland, of Toronto, who, it is reported, has resold to another firm.

“Success don't konsist in never makin' blunders, but in never makin' the same ones twict.” **JOSH BILLINGS**

Many dealers made a mistake in the past by opposing Ceylon Blacks in competition with China Congous. . . . Merit won a sweeping victory nevertheless.

Opposition to “Salada” Ceylon Greens, as a rival to Japans, will meet with a like result, just as sure as the sun shineth.

“SALADA” Ceylon Greens are easily leading all others, and are sold in sealed lead packets only---same form as the famous black and mixed teas of “Salada” brand.

In a few years Japan tea will be of the past. Why not be a leader? Here is your chance.

Have you seen our new **THREE-POUND CANISTER** of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited
BRANTFORD, ONT.

Maple Syrup



In Bottles, 1-Doz. in Case
In ¼-Tins, 1-Doz. in Case
In ½-Gal. Tins, ½-Doz. in Case
In 1-Gal. Tins, ½-Doz. in Case
In 5-Gal. Tins

THE CANADA BISCUIT COMPANY, Limited

Office Phone : Main 3624.
Warehouse Phone : Main 3676.

King and Bathurst Streets, TORONTO



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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, January 23, 1902.

GROCERIES.

THE feature of the wholesale grocery trade this week is the improved demand for sugar, and a firmer tone in regard to prices in sympathy with the outside markets. Trade, generally, is fair for this time of the year, and no important changes have taken place in prices, although an advance in sugar is looked for at any moment. The situation in canned goods is much the same as a week ago, although perhaps the demand for vegetables is a little better than it was. One-pound packages of both jam and marmalade are 20c. per dozen higher. In canned salmon the demand is only moderate. There is a fair demand for roasted coffees, but little is being done in the green description. In nuts there is naturally only a small sorting-up trade being done. Rice, tapioca and sago are meeting with a good demand. A good trade is to be noted in molasses and a fair trade in syrups. A fair business is being done by the wholesale trade in teas. In foreign dried fruits, currants, Sultana raisins and prunes are in fairly good demand.

CANNED GOODS.

The demand for canned vegetables during the past week has been rather better, particularly in tomatoes and peas, and, if anything, the tone of the market is rather stronger than it was a week ago. Canned corn is quiet. The ruling prices are 87½ to 90c. for tomatoes, 80 to 85c. for peas, and 80c. up for corn. In canned salmon there is only a fair demand, although it is up to the usual average for this time of the year. Ruling prices are: Fraser River sockeye, \$1.42½ for five-case lots and over, and \$1.45 for less quantities; northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15. In both jam and marmalade an advance of 20c. per doz. is noted in 1-lb. packages, and we now quote \$1.20 per doz. instead of \$1.

COFFEES.

Green Rio coffees are only in light demand, but in roasted coffees a fair business is reported. We quote: Green Rio, No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

CANDIED PEELS.

Trade, as is usual at this time of the year, is quiet. We quote as follows: Lemon, 10 to 12½c.; orange, 11 to 13c., and citron, 15 to 18c., according to brand and quality.

NUTS.

Only a small sorting-up trade is being done. We quote: Grenobles, 10¾c. by the bale, up to 12c. for smaller quantities; Marbots, 9½ to 10½c., and filberts, 9½ to 10½c.

RICE AND TAPIOCA.

Business is good in rice, tapioca and sago, and prices rule as before. We quote: B

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

SPICES.

There has been a fair demand for spices during the past week, and prices rule much the same as before.

SUGAR.

The most interesting feature in the grocery trade this week is sugar. Since our last the outside raw markets have shown an improved tone, and, in New York on Wednesday, there was an advance of ½c. per lb., and an advance in refined sugars is imminent at any moment. In Canada there has been a good demand during the past week, and business is much better than it has been for some months. No advance has taken place in prices, but should the unexpected advance take place in New York, the Canadian market is certain to follow. At present the basis of granulated is \$3.90 f.o.b. Montreal for Redpath and St. Lawrence, and \$3.85 for Acadia. In Toronto we still quote \$4.08 and \$4.03 respectively. The receipts of raw sugar in the United States last week were 25,279 tons and the meltings 23,000 tons, while the total stock

in the four United States ports was 123,180 tons against 88,151 tons last year.

SYRUPS AND MOLASSES.

A good trade is being done in molasses, and a fair trade in syrups. The ruling price for New Orleans molasses is 25 to 30c. for medium grades and 45 to 50c. for open kettle. Syrups range from 30 to 32c. for medium and 35 to 37c. for bright.

TEAS.

The local wholesale houses are experiencing a fair demand for all descriptions of teas. Japan teas are firm and low grades are very high and hard to obtain. China green teas continue scarce and dear. Mail advices from London, England, under date of January 10, say that for Indian teas up to 8c. the demand was fairly good, the chief inquiry being for the lower grades, although competition is not so pronounced as during the previous week. Medium and better grade teas attracted rather less attention, and sold somewhat slowly. In Ceylon teas all descriptions sold fairly well, the strongest market being for teas up to about 7d. per lb. The quantity of tea exported from Ceylon from January 1 to the end of December was 107,500,000 lb. against 114,500,000 lb. in 1900.

FOREIGN DRIED FRUITS.

CURRENTS—There is a very fair demand for currants and prices are firm with an upward tendency. We quote: Filiatras, 6 to 6¼c.; Patras, 6¼ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS—These still rule quiet, with prices unchanged. The ruling quotation for selected raisins of standard brands is 6½c., and for fine off-stalk 5½c.

SULTANA RAISINS—A good trade with the confectionery manufacturers is still to be reported, and prices are firm, although 8½c. still represents the lowest quotation for the lower grades. Stocks of this kind are getting low. For the higher grades prices run up to 12c.

PRUNES—The demand for prunes is brisk and prices unchanged. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's., 5½ to 6¼c.; 80-90's., 6½ to 7c.; 70-80's., 6¾ to 7¼c.; 60-70's., 7½ to 8c.; 50-60's., 8 to 8½c.; 40-50's., 8¾ to 10c. French, 100's., 3½ to 4c.

FIGS—Although trade is small, it is fair for this time of the year. We quote: Mat figs, 3¼c.; naturals, 3¼ to 4½c., accord-

ing to grade; tapnets, 3¼c., and elemes, 8½ to 18.

CALIFORNIAN EVAPORATED FRUITS—A fair business is being done, and prices remain much as before. We quote: Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

DATES—There is a fair demand, and prices are firm at the recent advance. We quote: Hallowees, 4½ to 4¾c. and Sairs, 4¼ to 4½c.

GREEN FRUITS.

The movement in green fruits is very quiet, the demand still continuing to drag. Messina lemons are 25c. a box higher, being less plentiful, while Malaga grapes are 50c. higher. There seems to be no demand for apples, the present high prices killing their sale. Cranberries still continue scarce with prices firm. We quote: Tangerine or kid glove oranges, \$8.50 to \$9 per strip; grape fruit, \$4.50 to \$6 per box; apples, \$4 to \$5 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Florida oranges, \$3.25 to \$3.50 per box; Mexican oranges, \$2.25 per box; Messina lemons, \$2.50 to \$3.00 per box; Californian oranges, \$3.25 to \$3.50 per box; Valencia oranges, \$3.75 to \$5.50 per case; Malaga grapes, \$5.50 to \$6.50; cranberries, fancy Jerseys, \$9 to \$10; pineapples, 25 to 35c. each by the case; cucumbers, Southern, \$2.25 to \$2.50 per doz.; Spanish onions, large cases, \$3.50; small crates, \$1.10.

VEGETABLES.

Potatoes are a little weaker, owing to larger arrivals, and the price is 5c. per bag lower, but the weather is unfavorable and probably no further weakening in price will take place. Turnips, parsnips and carrots are much in demand, while celery is brisk, but the most of the latter is of very poor quality. Green onions are now being offered at 10 to 15c. per doz., while rhubarb is now on sale at 15 to 20c. per bunch, or \$1.50 per doz. There has been no change in the other prices. We are quoting: Green onions, 10 to 15c. per doz.; rhubarb, 15 to 20c. per bunch, \$1.50 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, \$1 to \$1.25 per bag; potatoes, 80 to 85c. per bag.

COUNTRY PRODUCE.

EGGS—The held eggs are finding a ready sale, with prices very firm. Strictly fresh laid eggs are very scarce, and those that are offered are worth 28 to 30c. per dozen. Lined eggs are 1c. higher. We quote: Fresh-gathered, 20 to 22c.; cold-stored, 18 to 20c., and lined 17 to 19c. per doz.

BEANS—There is a quiet trade in beans, with unchanged prices. We quote: Choice hand-picked, \$1.70 to \$1.85; prime, \$1.50 to \$1.60 per bush.

HONEY—There is a steady movement with prices quite firm. We quote: Clover, in 60-lb. tins, 9¼ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.

DRIED APPLES—Not much trade is being done in dried apples, but the price still continues steady. We quote: Evaporated apples, 9¼ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—The offerings this week in car lots have been more free and prices are weaker, the ruling figure now being 65c. per bag, with 70c. the top price. Jobbers sell them out at 75 to 80c.

BUTTER AND CHEESE.

BUTTER—The receipts are nominal, the quality averaging fair. The demand is steady, with prices firm. Medium grade tubs are bringing 15c. in some cases, which is an advance of 1c. over last week. We are quoting: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 15c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—There is a very quiet demand, but the inquiries for export warrant dealers keeping the prices firm. We quote: Cheese, wholes, 10½ to 10¾c.; twins, 11c.

POULTRY.

DRESSED POULTRY—The receipts are very light, the weather being unfavorable. Prices still continue firm, the ruling prices for turkeys being 9 to 10c., although as high as 11c. is paid for extra good fowl. The other prices are unchanged. We quote: Chickens, 30 to 50c. per pair; ducks, 60 to 90c. per pair; geese, 8 to 9c. per lb.; turkeys, 8 to 11c.

LIVE POULTRY—Receipts still continue to fall off. The prices are unchanged. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

FISH AND OYSTERS.

There are brisk sales in all lines of fish, the weather being very favorable for trade. The stocks on hand are being increased, and prices are firm. Frozen British Columbian salmon are offered at 9c. Haddock is more plentiful, and has been lowered 1c. We quote: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring, 4 to

5c.; trout, 7c.; halibut, 11 to 14c.; sea salmon, 9 to 10c.; haddock, 5c. per lb.; perch, 4c.; British Columbian salmon, fresh, 20c., frozen, 9c.; Labrador herrings, \$3 to \$3.25 per 100-lb. bbl. Smoked fish—Ciscos, \$1 to \$1.25; finnan haddie, 6¼ to 7c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks, 4¼ to 5¼c. per lb.; steak cod, 6¼c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4¼c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, \$1 to \$1.25; kippered herring, 50 in a box, \$1 to \$1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6¼ to 7c. per lb. Oysters—Standards, \$6.75 per large pail, \$3.75 to \$4.05 per small pail, or \$1.50 to \$1.75 per Imperial gallon; selects, \$2 to \$2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—Manitoba hard is down 1c. per bushel, the price now being 88c. grinding in transit or 87c. Toronto and west. On the local market there have been very light arrivals, owing to the poor weather. White and red Ontario wheat is down 2c., and oats ½c. while peas have advanced 8 to 10c. per bush., but the bulk of the offerings in the latter are only fair. We quote as follows: White and red Ontario wheat, 70 to 80c.; goose, 67 to 67½c.; oats, new, 46 to 46¼c.; rye, 58c.; barley, 54 to 63c.; peas, 85 to 90c.; buckwheat, 58c.

FLOUR—The demand still continues to improve, and a good trade is now being done. Prices still continue unchanged and firm. We quote as follows: Ontario patents, in bags, \$3.70 to \$3.80; Hungarian patents, \$4.15; Manitoba bakers', \$3.90; straight roller, \$3.40 to \$3.50 per bbl. in Toronto.

BREAKFAST FOODS—There is an active inquiry from all quarters for oatmeal and rolled oats, and prices are correspondingly firm. The other lines are selling well. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.55; standard rolled oats in carlots on track here, \$5.20; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$4.00; split peas, \$4.50; pot barley, \$4.50.

HIDES, SKINS AND WOOL.

Trade is steady with nominal prices. We quote what is paid by buyers on arrival:

HIDES—We quote: No. 1, green, 7½c.; No. 2 green, 6¼c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¼ to 8¼c.

SKINS—We quote: No. 1 calfskins, 9c.;

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Ostrom, McBride & StronachWholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.
33 Church Street, TORONTO.

MERCHANTS

Consult your own interests. Your
PRODUCE placed with us meets
with good demand.
Consignments and Correspondence Solicited.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

References: Imperial Bank of Canada, Yonge St.
Mercantile Agencies or your local Banker.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country
Storekeepers and Creameries will profit by placing
orders for their supplies now to insure prompt
delivery this Spring. Get our prices. Corres-
pondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of
apples the trade will find big inquiry
for **DRIED FRUITS**. We are on the
ground floor and want your orders.

PRUNES—Nonpareil and Santa Cruz packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

and No. 2, 7c.; deacons (dairies) 55 to 60c.
each; sheepskins, 65 to 75c.; deerskins,
12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and
unwashed, 7 to 8c. per lb.

SEEDS.

The foreign demand still drags, but the
offerings have been very light owing to the
unfavorable weather. Prices are somewhat
weaker, red clover and alsike being 25c.
cheaper. We quote prices paid at outside
points: Red clover, \$4.75 to \$5.15;
alsike, \$6.25 to \$8.25, and timothy, \$2.50
to \$3.25 per bush.

MARKET NOTES.

Potatoes have come down 5c. per bag.

Limed eggs are 1 to 2c. per doz. higher.
Red clover and alsike have been lowered
25c. per bushel.

Marmalade and jam are 20c. per dozen
lower in 1-lb. packages.

Malaga grapes are worth 50c. per bbl.
more, and Messina lemons are 25c. per
case more.

Manitoba hard wheat is down 1c.
Ontario red and white 2c. and oats ½c.
per bushel. Peas are very firm and have
advanced 8 to 10c.

Western hogs have taken a drop of 40c.
per 100 lb. Locally, the fall has not been
so great, being 25c. Veal is ½c. higher,
while lamb has jumped 1 to 1¼c. per lb.
Live hogs have also been lowered 25c. per
100 lb.

In Lumsden Bros.' advertisement in last
week's issue the words "Jersey Cream
Yeast Factory, the Finest in America,"
should have come over the line "Our
capacity will be 500 boxes per day—every-
thing clean, sweet and wholesome." Will
our readers kindly make a note of this?

DEATH OF AN OLD RESIDENT.

On Saturday morning, January 18, one
of the landmarks of York County passed
away in the person of Salem Eckardt in
his 79th year. Deceased was born in
Markham Township. His father, who came
from Saxony in 1792 and settled in the
Genesee Valley, was one of the first to take
up land, and it was he who started the first
grist mill in York County, and opened up
Yonge street, then a wilderness.

Mr. Eckardt had followed the business
of an auctioneer for over 55 years, and was
a grand-uncle of H. P. Eckardt, wholesale
grocer, Toronto, and of Albert Eckardt, of
The Eckardt Casket Company, also of
Toronto. One daughter survives him.

He was an adherent of the German
Lutheran Church and was buried in the
cemetery at Unionville on Tuesday last.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO

OLD OHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and OATS
IN CAR LOTS.

If open to buy or sell, wire

R. W. HANNAH
Board of Trade, TORONTO

FISH AND OYSTERS

Largest variety of fresh and frozen Fish in the
Dominion. Mail or telephone orders receive
prompt attention. Can ship on any train.

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JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

Manufacturers!

More Business is What You and
I Want. Let us Join Hands and
Secure it.

It's my business to increase YOUR busi-
ness, and I know how to do it. Highest
references.

E. NICHOLSON

Wholesale Commission Merchant
and Broker,

Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 23, 1902.

GROCERIES.

BUSINESS, on the whole, this week is pretty satisfactory. Trade has recovered from the holiday season this year in shorter time than it has ever been known to before. One reason for this is doubtless the early coming of Lent, which has stimulated the demand for several lines which, ordinarily, would have moved much more slowly. This demand is principally on fish. It is expected this will be in exceptionally heavy demand this year. If the Lenten season were to come later on in the spring the low price of eggs, butter, etc., would tend to lessen the demand for fish, but this year it is unusually early and the better movement in fish has already begun. There is nothing particularly striking in this week's markets. A number of minor changes will be found in several lines. The most important is the advance in Canadian apples of 50c. to \$1 per barrel; the advance in Fairbank's refined lard compound (Boar's Head) brand of 3c. per pail. A new price list on odd size baker's Cottolene, which went into effect on January 21, has been issued by The N. K. Fairbank Co. It quotes f.o.b. Quebec and Ontario points, 60-lb. tubs, 10½c. and 20-lb. pails, 11c.

SUGAR.

Since the drop of last week there has been nothing further to report in the sugar market. There is a pretty good trade doing at the following prices: Granulated, \$3.90; yellows, \$3.15 to \$3.80.

TEAS.

There is a more satisfactory trade doing than a week ago, although the demand is still somewhat light. Prices all round are firm, especially on China greens. In the latter, prices are very firm although there is no extra demand. One large importer has managed to secure an advance of ¼c. on his sales, which, however, he may not be able to maintain.

SYRUPS.

There is a slightly better movement in syrups, which is likely due to the approach of Lent. We quote corn syrups as follows: 3½c. in bbls.; 3½c. in ½ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 35½-lb. and \$1.20 in 25-lb. pails.

MOLASSES.

The demand for Barbados molasses has scarcely improved at all. In view of the situation in Barbados prices are becoming firmer, and were there an active market prices would be likely to take a rise. But, notwithstanding the low prices, there is very little buying. We quote: Barbados, in any quantity, 29c.; Antigua, in single puncheons, 24c.

CANNED GOODS.

Though on the whole business is quiet, there is a good demand for one or two lines. Salmon is among these, and the demand for tomatoes is also fair, though wholesalers have now raised their price to 90 to 95c., in accordance with the change recently made by the syndicate. Tomatoes at this price are quite firm. It is stated that corn and peas are also to be advanced in price. Some brands of corn sell as high as 85c., though ordinary stock remains at 80c. At present the demand for peas is only

a light one, and the price stays at 95c. On salmon our quotations are: \$1.00 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42½ to \$1.45 for Clover Leaf talls. Gallon apples sell for \$2.60 to \$2.70, and 3-lb. apples at \$1.

RICE AND TAPIOCA.

There is a better demand starting up; the trade, however, is not very satisfactory. Our quotations in combine district are: B rice in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½c. per lb., and tapioca, 3¼ to 3½c.

SPICES.

There is not much of a demand at present, though on nearly all lines prices are firm. The recent advance in the primary markets, of whole peppers has, so far, not affected prices here, but it has tended to make pepper still stronger. We quote: Nutmegs, 30 to 55c. per lb. as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

FOREIGN DRIED FRUITS.

CURRENTS.—The demand continues rather light, but prices are quite firm. A recent advance in the foreign markets, though slight, and not having affected local quotations, shows the firmness of the market. We quote: Fine Filiatras, in ½ cases, 5½c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7½ to 8c.

VALENCIA RAISINS.—The stock is pretty nearly exhausted and prices are firm, as follows: Finest off-stalk, 5½c.; selected, 6½c.; layers, 6½c.

CANDIED PEELS.—There is not a very active market just now as stocks on hand are rather light. Prices are: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is only a moderate trade doing. Nothing new in prices is to be reported. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—Stocks on spot are pretty well cleaned up. Hallowee dates are quoted at 4½ to 4¾c.

FIGS.—There are not many tapnet figs left. In the primary markets the crop is practically exhausted. In London recently 15s. c.i.f. were quoted. Prices, locally, are 97½c. to \$1. There is a pretty fair demand for tapnet and layer figs both.

CALIFORNIAN RAISINS.—Seeded raisins show slightly more strength. It is reported that the association in California are unwilling to sell under an advance of ¾c. per lb. So far as can be learned, no business has been done at that price, but an offer of ¼c. advance was made and refused, with the above intimation. Seeded still sell here for 9¼ to 9½c.

PRUNES.—There is a moderate de-

mand at steady prices. We quote: Californians, 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7¼c. for 70-80's, 6¾c. for 80-90's, 6¼c. for 90-100's.

NUTS.

There is a little doing. Prices are unchanged since our last quotations. We quote as follows: Walnuts, 9¼ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¼ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The condition of the butter trade remains about the same. Fall creamery is in active demand and prices on it are somewhat firmer. The local trade is improved. Large rolls remain at 17½ to 18c. Creamery butter is worth 20½ to 21c.

CHEESE.—Since last week's advance there has been no quotable change. Prices on both colored and white are firm. Some dealers are getting as high as 52s. c.i.f. for colored, which is rather scarce. White is quoted at 49 to 50s.

COUNTRY PRODUCE.

EGGS.—Prices remain firm. Stocks in the local market are still light and there is practically no improvement in the number of offerings. We quote as follows: Pickled, 22c.; select cold storage, 25c.; new laid, 35c.

HONEY.—The market remains quiet with firm prices. Our quotations are: Buckwheat honey in combs, 10c.; white extracted, 9½ to 10c.; strained, 8 to 9c.

DRESSED POULTRY.—The demand shows a slight improvement. Supplies, however, continue light and prices are firm. We quote: Choice turkeys, 11 to 12c.; ordinary, 9c.; choice geese, 7½ to 8c.; choice chickens, 7½ to 8c.; fowl, 5½ to 6c.

ASHES.—A fair demand keeps up and prices are a shade firmer. We quote: First pots, \$4.40 to \$4.45 per 100 lb.; seconds, \$4 to \$4.05; pearls, \$6.75 to \$7.

GREEN FRUITS.

The trade is still quiet. A scarcity of Canadian apples has sent up the price per bbl 50c. Good apples are very scarce. About \$5.50 is a fair quotation for fine stock, though on January 20 about 125 barrels of very fancy stuff sold for \$6. The market in England is becoming stronger. Valencia oranges, 420's, have taken another drop, and are now quoted at \$3.25, a decline of 25c. 714's are also 25c. lower. Pineapples have gone up 5 to 10c., quotations now being 20 to 30c. Cranberries are 50c. higher, and barrel onions, which are not now plentiful, are 25c. higher. We quote: Jamaica oranges, \$4.50 to \$4.75; Florida oranges, \$3.75 to \$4.00; Californian sunflowers, \$3.50; Valencia oranges, 420's, \$3.25; 420's, Jumbo, \$4.75; 714's, \$5.00; Messina lemons, \$2.75 to \$3.00 per box; Malaga lemons, ¼ chests, \$5.25 to \$6; pineapples, 20 to 30c.; Canadian apples, \$3.50 to \$5.50 per bbl.; limes, \$1.50 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Spanish onions, \$1.10; sweet potatoes, Vineland's, \$4.75 to \$5.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; barrel onions, \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, \$3.25 per box; Californian tangerines, \$3.00 per box; grape fruit, \$4.25 per box; Florida tomatoes, \$4.75 per crate.

of 3c. has taken place in corn. We quote as follows: Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 62½ to 63c. (for carlots in store); No. 2 barley, 57c.; oats, 47c.; buckwheat, 54 to 56½c. east; corn, 72 to 73c.

OATMEAL.—The market is quiet. We quote \$5.85 to \$5.90 in small lots.

FEED.—A moderate business is doing. We quote: Ontario bran, \$20 to \$20.50; mouille, \$28 to \$30; Manitoba bran, \$20 to \$21; shorts, \$22 to \$23 per ton, including bags.

BALED HAY.—There is a fair demand. The supply is increasing. Our quotations are as follows: No. 1 timothy, \$10.50 to \$11; No. 2, \$9.25 to \$9.75; clover mixed, \$8.25 to \$8.50; clover, \$7.50 to \$8.25.

MONTREAL NOTES.

Barrel onions are 25c. higher. Pineapples are 5 to 10c. higher. Cranberries have advanced 50c. per barrel.

Valencia oranges, 420's, and 714's, are 25c. lower.

Jobbers are getting 90 to 95c. for canned tomatoes.

Fairbank's "Boar's Head" refined lard compound is 3c. higher.

Canadian apples, of good quality, sell for \$5.50 per bbl. Some fancy stock sold this week for \$6.

NEW BRUNSWICK MARKETS.

Office of "The Canadian Grocer,"
St. John, N.B., January 18, 1902.

THIS week has not been a very busy one. Some have not yet taken stock. For the season, more goods have been received than usual. Canned salmon have been arriving much later than in previous years. There has also been some Californian fruit distributed. It has so far been a very mild winter. In looking over the past year it has been found that, as usual, the trade have got stuck with at least one new line. This time it was a new lampwick.

OILS.—In summing up oils, prices are unchanged. They are still very low and the market is easy. The volume of trade is falling off somewhat. In lubricating oils, except for spring shipment, little is being done. Prices are held quite firm. Paint oils are marked rather lower. The chief dealers have bought largely, but the retail trade is backward, holding off, expecting lower figures. But it is doubtful if any lower prices will be quoted. Turpentine is rather higher. Wax and candles are unchanged.

SALT.—In Liverpool coarse salt the quantity arriving is rather larger. Not only do the Liverpool steamers bring regular quantities, but the Manchester boats also bring large shipments. The market is well supplied. Prices are firmly held. In fine, the quantity moving is light. In rock salt a small quantity is always held in store. Our quotations are as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—New salmon con-

Clark's English Mincemeat

is packed in Tins—1s, 2s, 3s, 4s and 5s.

If you are looking for quality

Try a sample order.

You'll not regret it!

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

RIGAUD MOUNTAIN MAPLE SYRUP

SPRING
1902

A DELICIOUS AND FRAGRANT SYRUP.
On sale at the leading grocers throughout Canada.

The Trade will now please place their orders, as our output is limited.

ADDRESS,

D. L. Macdonald, Rigaud, Que.

John MacKay, Bowmanville, Ont.

Manufacturer of Established 1854.

**POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED**

Send for Prices or Samples. Prompt Business. **IN CAR LOTS.**

**Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni
White Castile Soap**

C. A. CHOUILLOU & CIE.
14 Place Royale (Customs House Sq.) **MONTREAL**

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

tinues to arrive. It is quite new to receive it at this time of the year. Prices have continued to go lower on the Coast, which is one reason. Three grades of goods are now offered, namely, sockeye, cohoes and pinks. The last-named are cheap and seem to give good satisfaction. In vegetables, close prices are quoted and fair stocks are held. Gallon apples are held firmer and higher prices will likely rule. Blueberries are scarce. A few years ago this was a particularly dull line, but the demand has grown larger and the supply smaller. This year there was not enough to go around. Meats are offered low. In domestic fish a fair business is being done. Kippered herring are a short stock.

GREEN FRUITS.—In apples, trade is quiet, prices being rather too high. Shipments have been larger from Halifax than any other Canadian or American port. In Nova Scotia there are still large quantities held. Oranges sell freely. Jamaica fruit largely takes the place of the higher-priced lines. The quality is very fine. Valencias are beginning to be nice stock. They sell freely, prices ruling very low. Sales of Californians and Floridas are not large. Lemons keep low, though tending firmer. Californians are little sold. Grapes are rather higher. In cranberries, high prices rule. The stock offered is good. A few bananas only are sold.

DRIED FRUITS.—Some Californian prunes were received during the week and prices continue low, though there is an improved sale. In Californian loose and seeded raisins prices continue to tend higher. There is a fair stock of seeded held. Some Malagas, loose, have been bought. Currants are free sellers. Import prices are rather higher. Cleaned goods have the demand. In dates the market is firm and there is a good general business doing. Figs have a slow sale. Evaporated apples are firmly held. There is but a light stock. Some dried are held. Some old evaporated are offered, but this is not a market for such goods. Onions are very high and there is but a limited quantity held here now.

DAIRY PRODUCE.—Eggs are held at quite high figures, and although there is but a light sale arrivals are also light. Butter is unchanged. There is a considerable quantity of medium grade held and further lots are offered. It moves slowly. For best stock high prices are readily obtained. Cheese are rather firmer.

SUGAR.—Sales are large. Prices are lower than they ever were before, best granulated selling below 4c. and a good grade well below that price. Yellows are correspondingly lower. The markets are easy. Arrivals of foreign are light.

MOLASSES.—There is but a fair movement, Porto Rico having the chief sale. Prices are still low. There is but little New Orleans handled this year, but of late some particularly nice-appearing stock is offered. Syrup is a small seller in this market.

FISH.—There have been fair receipts of fresh cod. There is a free sale. Haddock are quoted rather higher than cod, as they are so largely used for making finnan haddies. There are regular receipts of frozen herring, but not near enough to supply the demand. Dry cod are unchanged. There are fair receipts. Pollock are dull. In smoked herring prices are very low—never lower before at this season. There is a large stock held. In bloaters, quite a quantity are held at Grand Manan, hard cured, for the New

York market. Pickled herring are rather easier. We quote as follows: Large and medium dry cod, \$3.50 to \$3.65; small, \$2.50 to \$2.60; haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh cod and haddock, 2½ to 3c.; boneless fish, pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2 to \$2.15 per ¼ bbl.; Canso herring, \$5.50 per bbl.; Shelburne, \$2.50 per ¼ bbl.; frozen herring, 75c. per 100; smelt, 5 to 6c. per lb.

FLOUR, FEED AND MEAL.—In flour, there have been quite free receipts and the market tends a little easier. Feed is still scarce and high. Beans are unchanged and there is but a light sale. Oats and oatmeal are somewhat easier. Cornmeal is still high. The sale has been lighter than usual, owing to the price. Barley is still high and very firm. Split peas sell slowly at the present price. Blue peas could be sold, but they are very scarce. Hay is firm at full figures. We quote as follows: Manitoba flour, \$4.80 to \$5.00; best Ontario flour, \$3.90 to \$4.20; medium, \$3.70 to \$3.90; oatmeal, \$5.70 to \$5.80; cornmeal, \$3.30 to \$3.35; middlings, \$22 to \$23; oats, 49 to 50c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.75 to \$4.95; barley, \$4.65 to \$4.75; hay, \$12 to \$14.

NOTES.

Maple syrup, in bottles, is offered by Bowman & Angevine.

C. D. Trueman has received a shipment of choice New Orleans molasses.

Thomas Gorman and John Sealy are holding a large quantity of smoked herring. Prices are very low.

"Tea Rose Drips," a fancy, sugar syrup, has been received by Dearborn & Company.

Geo. E. Barbour paid a visit to Montreal last week. While one of our young merchants, Mr. Barbour is doing a large and a growing business.

T. & H. Estabrooks, packers of "Red Rose" tea, last year did the largest business in the history of the firm, and with an increased travelling staff it is expected that 1902 will see a still further enlargement of trade.

MANITOBA MARKETS.

Winnipeg, Man., January 18, 1902.

BUSINESS has been steady all week with a fair volume of trade.

There have been a few changes in price, notably the decline in sugars due apparently to overstocks in the United States.

A number of lines here are suffering for the want of snow and it is now feared that snow, if it comes at all, will be too late for this trade to be recovered. The winter has been the mildest and with the least snowfall of any on record in Manitoba.

The wheat blockade continues and is increasing; in fact, everything is now practically tied up until navigation opens.

FLOUR.

The weakness of the wheat market and the dullness of outside flour markets has been felt here in slackness of demand. The week has been without features except in the shipment of one trainload for South Africa and another for Australia. Prices for the week have remained without change. Ogilvie's Hungarian Patent, \$2.00; Glenora Patent,

Include with first order from wholesale grocer a trial lot of

H AND H
TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised and have letters daily from consumers.
34 Yonge Street, Toronto.

FLOUR **MAGOR'S DELICIOUS PATENT FLOUR.**

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

"Imperial" Brand **PEARS**

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and pr. serve it the right way. That's why.

IMPERIAL CANNING CO., KINGSVILLE.

FISH—FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish
TORONTO

Toronto Fruit Merchants.

FANCY NAVEL ORANGES

We have the fancy "Camellia" Brand again and they are sound, juicy and sweet.

New Messina Lemons, Florida Oranges, Malaga Grapes, Dates, Figs, Nuts.

Mail orders a specialty.
Send us your Xmas Order.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

If you have not tried _____

Graham's ORANGE MARMALADE

THERE IS A TREAT IN STORE FOR YOU.
WE ARE NOW BOOKING ORDERS FOR NEW GOODS.

Agents,

GEO. J. CLANCY & CO.,

59-61 Front St. East, TORONTO.

Canada Preserving Company

HAMILTON.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT


AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.



The **THISTLE** Brand
ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.
GUARANTEED SECOND TO NONE. BRIGHTON CANNING CO.



Nothing Succeeds Like Success

And the success of **KENT BAKED BEANS** is already assured. They are no longer an experiment, but an article that quickly commend themselves to the careful buyer. Their quality appeals to all who take the trouble to investigate. Don't lag in the race. Buy a case or two and try them. Packed 2-doz. in a case. Cost you 90c. dozen.

THE KENT CANNING CO., Limited, CHATHAM, ONT.

\$1.85; Alberta, \$1.65; Manitoba, \$1.45; Imperial XXXX, \$1.25; Nestor, \$1.15; Lake of the Woods Milling Co., Five Roses, \$2.00; Red Patent, \$1.85; Medora, \$1.65; XXXX, \$1.25; Hudson Bay Hungarian Patent, \$2.00; Strong Bakers', \$1.85; Leader, \$1.50; XXXX, \$1.25; Gladstone Sweet Home, Hungarian, \$2; Home Rule, \$1.85; Headingly Hungarian Patent, \$2.00; Favorite Family Patent, \$1.70; Strong Bakers', \$1.60; Pansy, \$1.25.

CEREALS.

In sympathy with the weaker feeling in oats and the difficulty of export rolled oats show a decline of 10c. per sack all round. Quotations for the week are: Rolled oats, 80's, \$2.30; 40's, \$1.15; 20's, 57½c.; granulated and standard oatmeal, \$1.85. Rolled wheat is unchanged and very dull at \$2.30; cornmeal firm at \$2; split peas, \$2.75 to \$2.80 with little or no demand.

RICE.

The situation shows no change from last week, as there have been few purchases. The stock of Japan in hand is light. Japan is now quoted at 5½c. and No. 1 Siam rice at 5½c.

COFFEE.

The market is firm and demand fair and prices unchanged. Quotations are 10 to 10½c. for Rios.

SUGAR.

Sugars have dropped 10c. per cwt. all round and present quotations are: Extra standard granulated, \$1.85; bright yellows, \$1.20; extra ground, \$6.40; powdered, \$6.65; lumps, \$6.40 to \$6.65.

DRIED AND EVAPORATED FRUITS.

In currants and raisins there is nothing new to report. Raisins seem to hold their own as to price and the demand is fair for the season, and practically the same may be said of currants. Prunes are offering very freely, more especially the large sizes; small sizes seem to be well bought up. No change in price is to be noted, though there may be an easing off in the price of the large sizes as the season advances. Evaporated apples are high and the quality is distinctly below the average of former years. The demand is not large at the present time owing to the small number of camps in the bush reducing consumption materially.

CANNED GOODS.

The advance in tomatoes seems now fairly well established and several houses state that their sales for the week have been large, as country merchants are afraid of further advances in the east which seem to be possible. No purchases of eastern stock are reported at the advanced figures. The majority of the wholesale houses here were carrying large stocks before the advance was declared. —Strawberries, heavy syrup, \$3.25; preserved, \$3.60; raspberries, preserved, \$3.25; syrup, \$2.95; blackberries, \$2.75; gooseberries, 2's, \$2.90; 2's, preserved, \$3.60; peaches, yellow, 2-lb. tins, \$4.00; 3-lb. tins, \$6; pears, 2-lb. tins, \$3.50; 3-lb. tins, \$1.50; apples, 3-lb. tins, canned, \$2.50; 3-lb. tins, preserved, \$3.65; gallon, canned, \$1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, \$1.25; Lombard, \$4.20; damson, \$4.20; egg, \$4.20; peaches, \$4.75; pears, \$4.95; apricots, \$4.75; cherries, white, \$5.50. Canned vegetables—Tomatoes, \$2.30 to \$2.35; corn, 2-lb. tins, \$1.90;

peas, 2-lb. tins, \$1.95; beans, 2-lb. tins, \$1.85; pumpkin, 2-lb. tins, \$2.10.

SPICES.

Reports are coming forward of shortage in the pepper crop and an advance of 1 to 2 cents in the primary markets. No change of price is to be noted here as yet.

TEAS.

The difficulty of filling orders for cheaper teas at reasonable figures continues and the better grades are firm and slightly advanced.

GREEN FRUITS.

The market is an exceptionally dull one, more so, in fact, than is usual for the season. Reports from California indicate considerable damage from frost and the prospect of an advance in the orange market. This has made prices here rather more firm in tone although no advance at present is to be noted. Winter apples are very unsatisfactory; in fact, no one seems to want to mention them. Quotations for the week are: Apples, \$5.50 to \$6.50; American apples, \$2 per box; navel oranges \$3.75 to \$4.75, according to number in case; lemons, \$5.25; cranberries, \$10 per bbl., and very scarce; bananas, \$3.50 to \$3.75 per bunch.

CURED MEATS

The market has shown some slight shading for the week but is not noticeably lower. Hams, 13½c.; shoulders, 10½c.; picnic hams, 8½c.; breakfast bellies, 14c.; backs, 14c.; spiced rolls, 11½c.; dry salt long clear, 11c.; dry salt backs, 11½c.

LARD.

There has been a considerable drop in 50-lb. pails and 3 and 5-lb. tins. The cause is said to be the weakening of the American market. Fifty-pound pails, \$5.85, this is as against \$6.70; 20-lb. pails remain without change from last week and are quoted at \$2.40. American lard, \$8.50; 3 and 5-lb. tins in 60-lb. crates, \$7.55.

SAUSAGES.

Sausages continue in active demand and without change of price in any line. Bologna, 7c.; pork sausage, 8c.; liver sausage, 6c.; Vienna sausage, 10c.; blood sausage, 6c.; head cheese, 6c.

BUTTER.

The market shows some very slight improvement as to supply, a few lots of really choice dairy having been received and also some small quantity of creamery for the one or two factories still open, but compared with the demand the supply of first-class butter is hardly a drop in the bucket. This is forcibly illustrated by the run on the Manitoba Dairy School. Owing to the high price and scarcity of milk the school has found difficulty in getting the usual supply and up to the present has not made more than about 45 lb. per day. This has found a more than ready market at 30c. per lb., retail. Good, first-class dairy is selling at from 25 to 26c. Winnipeg. There is a very wide contrast between the small quantity of really fresh and sweet butter and other grades, and prices run down the scale from 18 to 10c. and even lower. In fact, there is considerable butter in Winnipeg to-day that you could not give away. It would seem as if really this winter would have taught the Manitoba farmers the lesson of making good butter, and a fair supply of it. The fact that the Produce Ex-

change is now in working order has put the jobbers in a position to show more discrimination in price, and those who made good butter have found it pays and those who have made bad butter have lost anywhere from 3 to 6c. per lb. on it. Jobbers think that another two weeks will see the worst of the situation over and that butter will then come in more freely—that is if the mild weather continues—if it should turn very cold, as is so often the case in February, it is hard to say when the supply of good butter will increase.

CHEESE

Stocks are running very low, but the demand is not so heavy at the present time and the price continues without change at 11c.

EGGS.

There has been a considerable improvement in the supply of Manitoba eggs during the week, about double the number of cases being received that came in last week. The quality also shows some improvement. Prices are very high and firm and the demand most exceptionally active. Quotations are: Fresh gathered Manitoba, 30c.; Ontario fresh gathered, 27c.; pickled eggs, 22c. New laid (guaranteed), 45c. per dozen, retailing at 50c.

VEGETABLES.

The market shows little or no movement for the week. Potatoes have been a heavy disappointment to dealers up to this date. Early in the fall everything pointed to a brisk demand and high prices, but the season has by no means carried out that promise. Potatoes continue at 30 to 35c. per bushel here; carrots and beets, 45c. per bushel; turnips, 20 to 25c. per bushel; cabbage very scarce at \$30 to \$35 per ton; celery, 60c. per dozen bunches—very scarce. Hot-house lettuce plentiful at 40c. per dozen.

NOVA SCOTIA MARKETS.

Halifax, N.S., January 20, 1902.

It is the general opinion of the wholesale and retail grocers that the trade, so far in January, has been a little better than usual, and that the prospects for a continuation of a good trade are excellent. This is in a measure accounted for by the fact that we are having extremely fine weather. The thermometer has had considerable work to do—now up, now down—but real winter has hardly set in. We have had considerable frost, but very little snow.

* * *

The assignment of Mr. Drake, referred to last week, is a comparatively small one. The liabilities amount to about \$1,000. The assets are placed at—goods in stock, \$1,000, on which a relative of Mr. Drake has a full claim; and \$2,500 of book debts, which will go to the creditors. Over and above expenses these will net probably \$1,000, which will give 25 cents on the dollar to creditors, a meeting of whom is advertised for to-day.

* * *

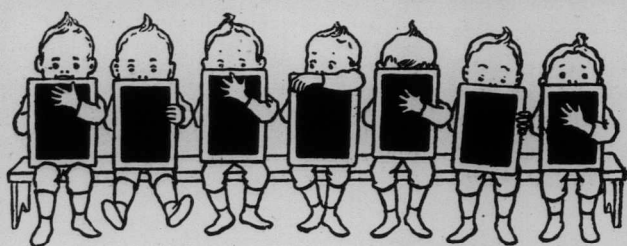
During the last week an important announcement has been made with reference to a change in business. A new firm, or company, has been formed, to be known as Levi Hart & Son, Limited. This company has bought out the long-established and well-known firm of Levi Hart & Son, and also a portion of the business of Cunningham & Curren, and will in future run the corn mills, flour

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Take an example by these little chaps and figure out how much money you made last year. If you think there's any money in our various lines we will be pleased to forward prices and samples.

VICTORIA FRUIT, for Athletes
MALTED PEPSIN, for Dyspeptics
JAPANESE BOUQUET, for the Ladies
MAPLE LEAF, for the Children

RAW CHICLE FLAVORING EXTRACTS

VANILLA BEANS

CORRESPONDENCE SOLICITED

Canadian Chewing Gum Co'y
 363 Spadina Avenue, TORONTO



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

and feed department of the latter firm. The new company advertise to do a fish, flour, feed, milling and commission business.

The troopship Manhattan, or transport No. 81, sailed for South Africa this week with one-half of the 2nd C.M.R., but contrary to the expectations of the provision dealers, nearly all the supplies for the 500 men and horses on their 30 days' voyage to the Cape, were brought over from England. This meant, of course, considerable loss in trade. There are rumors abroad why this has been the case, but as the subject borders on the political, we pass it over.

The troopship No. 66, or the Victorian, is now in port and will sail on Tuesday, the 28th inst., with the balance of the 2nd C.M.R. Her supplies, as for the Manhattan, have largely been brought from England. An incident may be mentioned in connection with her arrival here. A friend of mine went aboard and was invited by the steward to dinner. The bill of fare consisted, among other things, of—South-African goose, Irish Potatoes, Australian Mutton, English Plum Pudding, Nova-Scotian Cheese, and a top of real Scotch Whiskey. Truly, this might be called an "Imperial" dinner.

The apple shipments from Halifax up to the 14th of this month amounted to 173,393 barrels. The steamer Concordia, which sailed from here last week, took 3,774 barrels to Glasgow, and the Loyalist took about 1,500 barrels for London. The price here remains unchanged as

previously quoted: \$1.50 to \$3 wholesale—\$2 to \$3.50 retail.

Wholesale sugar prices are quoted 10c. reduced per cwt. Granulated XXX, \$3.95; Austrian, \$3.85; bright yellow, \$3.65; No. 1 yellow, \$3.35. Butter remains scarce and the prices remain steady. Eggs are also scarce, and strictly fresh new laid are retailing at 35c. Case eggs, fresh, are quoted at 24c. wholesale. All kinds of flour, feed, meal, etc., are firm, and prices rule high, having been on a regular advance for the last two months. Bran, however, which had reached a record price of \$25 to \$26 has dropped \$1. Oats, which a few weeks ago ruled very high, are now easier at 55 to 57c. wholesale. Hay continues firm and the price high—\$12.50 to \$13. The demand for the latter lines still continues good.

The fish market remains dull and there are no changes in price except in Bank cod, which has dropped 10c. The foreign markets are dull, especially the West-Indian, which is in a very poor condition. The Ocamo, which sailed last week, however, took forward the usual quantities. The lobster fisheries on the South Shore have proved totally unremunerative, and most of the fishermen have taken up their traps until later in the season. The last shipment of live lobsters from Halifax, by the Bonavista to Boston, only amounted to 10 crates.

R. C. H.

Alex. Kent has sold his bakery business in Streetsville, Ont., to a Mr. Hunter, of Brampton, and will return to his farm near Norval, Ont.

GROCERY CLERKS' ELECT OFFICERS.

THE Toronto Grocery Clerks' Association held their annual election of officers at their meeting last week.

The following were elected:

President—Wm. Bail.
 Vice-President—Robert Helstrop.
 Corresponding Secretary—Wm. Turpin.
 Recording Secretary—M. H. Anderson.
 Treasurer—R. H. Hudson.

The best of feeling was manifested throughout the meeting. The heartiest thanks of the Association were tendered to the retiring officers, all of whom have done their duty well. Two of the members have during the year gone into business for themselves, and the boys took this opportunity of wishing them every success.

Great interest has been awakened in the essay contest which will close March 15. It is to be open to all retail grocery clerks in the city and the subjects for the two essays are "Condiments" and "Store and Window-Dressing." Circulars are to be sent to all clerks, giving the rules, etc., of the contest, but should anyone be overlooked they should see or write to the corresponding secretary of the Association.

After finishing the business of the meeting, an hour was enjoyed with carpet-ball, archery, checkers and other games which have been provided for the members.

CATALOGUES, BOOKLETS, ETC.

A SEED CATALOGUE.

THE annual seed catalogue of William Rennie, Toronto, has been issued. This house, which has been established in Toronto for a number of years, carries a full stock of vegetable, flour and grain seeds, and also full lines of dairy supplies, agricultural implements, fertilizers, etc. The catalogue and price list, which is freely illustrated with handsome wood cuts and has a beautifully colored cover, will be sent to any address on application, if you mention THE CANADIAN GROCER.

A PAINT FIRM'S CATALOGUE.

A few moments spent in going over the latest 1902 catalogue of A. Ramsay & Son, paint makers, Montreal, is sufficient to reveal the full lines of white leads, colors ground in oil, dry colors, glass, artists' materials, glaziers' diamonds, etc., carried by this firm, who were first established in 1842. They also have always on hand a full stock of brushes and cutlery used in the painter's and glazier's business. Mention The Hardware and Metal when you write and you will be mailed a copy of this catalogue.

TRADE CHAT.

L. H. CORMIER, general storekeeper at St. Mary's, Kent county, N.B., is offering to compromise with his creditors at 40 cents. His liabilities are about \$3,300.

Sinclair & Co., grocers, at Arnprior, Ont., have sold out to McCormick & Co.

A new addition has been made to the premises of the Fruit Package Co., at Ingersoll, Ont.

At Aylmer, Ont., the grocers will close their stores every evening at 6.30 o'clock, excepting Fridays and Saturdays.

At Ottawa the Retail Grocers' Association are taking steps to have the by-laws operating against the trading-stamp system enforced.

The merchants of Amherst are closing their places of business every week night except Saturday, during January and February, at 6 o'clock.

J. C. Haugh, fruit and fish merchant, Downie street, Stratford, Ont., has sold out his business to C. E. McIlhargy, and the stock has been removed to the latter's store, which will be under the management of J. C. Haugh.

CHINESE LIQUOR SEIZED.

As a result of a letter sent to the police department, last Saturday night, a raid was made on Wai Lung's grocery store at 69½ Queen street west, Toronto. Some 18

cases, containing about 200 bottles of liquor, were found. Some of the bottles were labelled "Guinness' Stout." The odor from the liquors differs so much from the ordinary that the police think they have been drugged. As soon as the find has been analyzed and the result known, action will be taken. The cases of the bottles were imported from China. There were in the place at the time of the raid about 20 Chinamen, who were apparently engaged only in conversation.

PERSONAL MENTION.

Mr. Geo. Mann, manager of The Montreal branch of The "Salada" Tea Co., spent a few days in Toronto last week.

GIRL GROCERY CLERKS.

THE question of female grocery clerks is attracting some attention in Great Britain. An English paper commenting upon the fact says: "New features in the grocery trade have become frequent during recent years, they constantly crop up in the most unexpected quarters, compelling admiration; yet, perhaps, on account of their frequency, they have not received the consideration that ought to have been bestowed upon them by practical men of business. Novel ideas are, however, put into practice to relieve the stress of competition, and retailers, wishing to earn an honest living and save something, find they must devote their whole care and energy to their shop and customers.

"A fresh development, introduced by a large company, must now be noted by our retail friends. The company referred to has recently been considering the question of employing female labor, and as a result girls may be seen at the present time serving behind the counter at some of their branch establishments and doing the work of an ordinary assistant.

"In fact, girls are now to be found in many shops where the work is by no means light and the hours are generally long. They are willing to work for a lower wage than a male assistant is prepared to receive; and this recommendation is of considerable importance to a number of employers.

"With reference to the capacity of girls to perform the duties of an assistant in an ordinary grocer's shop, a trade expert, when questioned upon the point, stated that in his opinion this innovation is not likely to prove a great success. Girls, he said, are not altogether suited to the work; they find it too arduous, and the surroundings are not congenial or encouraging; and he further expressed the belief that this new feature in the trade has not come to stay. On a question of this sort it is rather early to form an opinion, as experience alone will

show whether girls are likely to shine in this field of labor.

"They prefer to live out, at any rate; they do not look very happy behind a grocer's counter; neither do they put much heart into the work, or show special politeness during a press of custom; and what they think of the business we shall, perhaps, hear after they have settled down."

WHERE FURS ABOUND.

AT the ancient trading post of The Hudson's Bay Company at Edmonton you are away from the modernity of the new town, and are conscious of a certain atmosphere of historical romance. From the front of the massive whitewashed buildings, which have more than once been attacked by hostile foes, you have a fine prospect of river, and woodland, and fertile plains, stretching away to the blue distance. The Saskatchewan runs in a deep gorge below you and on the farther bank there is a diversion of outline and foliage that is very delightful. But I don't suppose the Hudson's Bay people used to think much of the beauty of the scenery in the midst of which their trading post happened to be situated. Their eyes were set on the "main chance" rather too intently for that. When the Indian came for a sack of flour they stood his gun upright and made him pile skins up to its muzzle from the ground as the price of it. Well, of course, it had taken considerable trouble to get the flour there and there was no competition.

The fur trade is still pursued at Edmonton, and on the main streets one sees more than one sign on which is painted on legible letters: "Furs bought here for cash." Bears are to be seen occasionally within a few miles of the town, and it was not long ago that a Galician farmer of the neighborhood, seeing a cub roaming near his shack, fetched his gun and fired at it. Thereupon its mother appeared and ran at him viciously, open-mouthed, and wishful to tear his vitals. The man, having powder, but no more slugs, felt that a Galician's house is his castle, and retiring therein, barricaded himself as well as he could. Till the day broke the she bear clawed all over the place in the endeavor to get at him. But the daylight enabled the farmer to find a couple more slugs, with which he despatched his assailant, afterwards coming up to Edmonton triumphantly with her skin and that of the cub for sale. Only the other day a bear was seen by a townsman prowling around his back yard, though it decamped with rapidity, warned, apparently, by the increasing daylight and by the noise the Edmontonian made in opening his back door, that the environment was unsuitable for an animal of its type. If you go 40 or 50 miles north or northwest you may "load for b'ar" with reasonable hope of bagging a specimen. Other fur-bearing animals are correspondingly numerous, and many a Mooswa and his companion roam in the vast wilderness.—Calgary Correspondence Mail and Empire.

Are you judging me by someone else ?

Are you judging **RED ROSE TEA** by your
experience with other brands ?

Don't do either of these things.

Judge me for myself ; on my own merits or demerits, and judge **RED ROSE TEA** for
itself ; **for the worth that is in it when brewed in the pot.**

Then, if it is no better than the others, leave it alone. Don't fill up your shelves with
another brand whose chief merit is a fancy name or a fancy label ; **but, if Red Rose Tea in
the pot** is a better Tea than you have been able to find before—just such a Tea that you know
will please your most particular customers—then you will judge me as I hope to be judged,
viz.: A man who knows something about Tea. And we will likely do business together.

There are six grades of Red Rose Tea, all in either Black, Green, Mixed, and all Indo-Ceylon.
Cases, any assortment, 60 or 100 lbs. each.

T. H. ESTABROOKS, Tea Importer and **ST. JOHN, N.B.**
Blender,

Six Travellers in Ontario. A Post Card will bring one of them to see you.

**The best is the cheapest in the end. And
your customers will know this better than
you. if you are not handling**

JAMES' "DOME" BLACK LEAD

others are and you're losing business.

We are offering Special Quotations on

**SYRUP
MOLASSES**

"IDEAL"
"GOLDEN ROD"
"STAR"

**NEW ORLEANS
BARBADOS**

SEE OUR TRAVELLERS, OR WRITE US FOR SAMPLES AND PRICES BEFORE BUYING.

JOHN SLOAN & CO.,

TORONTO.

THE SHIPPING TRADE OF TORONTO.

ACCORDING to the annual report of Colin W. Postlethwaite, the Toronto harbor master, recently issued, the total number of vessels entering Toronto Harbor last year was 3,490, and 3,469 for 1900, an increase of 21, and the tonnage for this year being 1,203,593, and the year before 1,109,784 tons, a difference in last year's favor of 98,809 tons.

The cash receipts, including a balance of \$10,446.11 carried forward from 1900, were \$21,982.77. The expenditures were \$15,863.26, leaving a cash balance of \$6,119.51. This is a falling-off from the year before, which was mainly owing to the reduction in the tolls.

During the season, 155,009 tons of anthracite and 28,822 tons of bituminous coal were received, in all being 183,831 tons, which is an increase of 19,025 tons over 1900. According to the Government returns, there were 421,488 tons of anthracite and 364,580 tons of bituminous coal, or a total of 786,058 tons, imported into Toronto last year, as compared with 761,610 tons for 1900, an increase of 24,458 tons.

This was a poor fruit season, for in 1901 there were only 402,448 packages imported, as compared with 519,540 in 1900, a decline of 117,092 packages.

The following is a comparative statement of the goods brought in for the years 1900 and 1901:

	1900.	1901.
General merchandise, tons.....	20,294	24,949
Coal, tons.....	164,806	183,831
Wood, cords.....	1,283
Lake stone, toise.....	2,490	2,595
Fruit, in packages, barrels.....	5,285	1,795
" " crates.....	4,709	7,122
" " baskets.....	508,729	392,267
" " bags.....	725	821
Firebricks.....	473,700	46,600
Sheep, hogs and calves.....	155
Horses, cattle and vehicles.....	122	93
Oil in bulk, barrels.....	25,000	23,783
Ice, tons.....	2,518	6,777

U. S. TOMATO PACKERS COMBINE.

It is generally believed that The American Packing Co., which has been incorporated under the laws of Delaware with a capital of \$150,000, will later increase the amount to \$20,000,000. The combine will probably take in most of the leading vegetable and fruit concerns in the Eastern States. Among those prominently associated with the consolidated company are Smith, Rouse & Webster, Bel Air, Md.; Baker & Morgan, Aberdeen, Md., and Comly & Flannigan and Thos. Roberts & Co., Philadelphia.

It is reported that a majority of the tomato packers of Maryland, Delaware and New Jersey, who represent about 90 per cent. of the total production of canned

tomatoes in the east, are represented in the consolidation, which will probably be in operation before the next packing season opens.

BOARD OF TRADE MATTERS IN OTTAWA.

THE annual meeting of the Ottawa Board of Trade was held on January 14 when the presidents' report was read, stating that there was a total membership of 235, and that the average attendance at the eight meetings of the board held throughout the year was 34.5.

The report of the cheese committee showed that the quality and quantity of cheese made last year was fairly satisfactory, although the latest number of factories listed might be better.

The tourist committee are doing good work, especially in the obtaining of more space in the advertising literature of the C.P.R. and Grand Trunk.

A resolution was submitted on behalf of the Trade Congress committee by Thos. McFarlane favorably commenting on the coming trade conference at London between Australian and Canadian representatives, and stating that the Ottawa board is in favor of a Customs union between the various colonies of the Empire, that a uniform duty over their ordinary tariffs might be levied on all importations from countries outside the union, the proceeds to be devoted to some common object, such as Imperial defence.

The following are the officers elected for 1902:

President—John Coates, acclamation.
 First vice-president—John R. Reid, acclamation.
 Second vice-president—Geo. S. May.
 Treasurer—C. A. Douglas.
 Council—C. J. Booth, F. H. Chrysler, Geo. F. Henderson, A. W. Fleck, G. B. Greene, D. Murphy, John McKinley, G. L. Orme, R. W. Shannon, P. Whelan, J. W. Woods and George Burn.

Board of Arbitration—Thos. Askwith, N. A. Belcourt, J. R. Booth, W. Borthwick, Fred Cook, H. K. Egan, D. M. Finnie, J. M. Garland, R. M. McMorran, G. H. Perley, P. D. Ross, C. C. Ray.

BOUGHT A STEAMER.

A first-class side wheel steamer has been purchased by the Algoma Central Steamship Line, which will be placed with the opening of navigation on the route between Toledo and Sault Ste. Marie, via the Canadian shore and the north Manitoulin Channel, giving a service of two trips per week. The steamer has a cabin capacity of 500 passengers, will carry 500 tons of freight, and has a speed of 16½ miles an hour.

WILL SELL CANADIAN GOODS IN SCOTLAND.

MR. JOHN W. WALKER, who has during the last few years been with the Anglo-British Columbia Packing Co., Vancouver, B.C., has been spending a few days in Toronto. Mr. Walker is en route to Greenock, Scotland, where he will in future reside. Prior to his coming to Canada he was connected with the sugar refining industry in Greenock, and he is returning to his old place of residence with a view to pushing Canadian products there, and especially those appertaining to the grocery and provision trades. As his connection with the sugar industry brought him into touch with the wholesale grocery trade of the principal trade centres in Scotland, he should be eminently fitted for the work he now proposes to undertake.

Should any of our readers desire to be placed in communication with Mr. Walker, the editor of THE CANADIAN GROCER will be glad to be the medium through which it can be done.

Mr. Walker, like all who have given the subject any attention, is a sound believer in the importance of quality as a factor in building up trade with Great Britain. "They want to be as careful as we are on the Coast in the salmon-canning industry," he said by way of illustration. "Every can is tested five or six times before it is shipped and by the aid of machinery every can is weighed before being sealed."

SCARCITY OF LABOR IN DEMERARA.

Planters have been complaining that their grinding is being prolonged owing to the scarcity of labor. Now, we hear a similar scarcity of labor has been experienced by persons interested in the gold industry, and that the Institute of Mines and Forests last month had considerable difficulty in meeting all the demands it had for laborers in the bush. Notwithstanding this insufficiency of labor supply, it is stated that men have been engaged here for employment in the Cayenne gold fields.—The Argosy, Georgetown, Demerara.

WIDE-AWAKE KENTVILLE.

The Kentville, N.S., Board of Trade have discussed and enthusiastically taken hold of a project to hold a fruit, vegetable, poultry and flower show at that place next fall, soon after the Provincial Fair. The success of this fair will largely depend upon the cooperation or management of the County Council and the Fruit Growers Association, and the assistance rendered by the Kings County Board of Trade and the county agricultural societies.

This cities of public dealers page — Goo All call dal

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A Popular Favorite

In Tins,
Half-Boxes
and Boxes

Christie's Fig Bar

Include this line in your next order.
Made from best box figs.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

BULK MINCE MEAT

A good profitable line for the grocer to sell. Be particular and get the best.

NEILSON'S HOME-MADE MINCE MEAT

Put up in 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs. Made from the choicest materials—will please your trade—it's guaranteed. Write for prices.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha.....	24	28	28	25	30	
Old Government Java.....	27	30	30	25	30	
Rio.....	10	7½	9½	12	18	
Santos.....		9½	10½			
Plantation Ceylon.....	29	26	30	29	31	
Porto Rico.....		22	25	24	28	
Gautemala.....		22	25	24	26	
Jamaica.....	18	15	20	18	22	
Maracaibo.....	18	18	18	12	18	
NUTS						
Brazil.....		15	16		15	
Valencia shelled almonds.....	22	23	30	35	35	
Tarragona almonds.....	10		11½	12	13	
Formetta almonds.....			10½			
Jordan shelled almonds.....		30	40	43		
Peanuts (roasted).....	7½	8	8	10	9	
" (green).....	6½	7	7	9		
Cocoanuts, per sack.....	3 00		3 75	3 50	4 00	
per doz.....			60	60	70	
Grenoble walnuts.....	10	10½	10½	11	12	
Marbot walnuts.....	10	9½	10			
Bordeaux walnuts.....	9		8	8½	9	
Sicily filberts.....	8	8½	9½	10½	9	
Naples filberts.....				10	11	
Pecans.....	13½	14	18	13	14	
Shelled Walnuts.....	16	17	18	25	25	
SODA						
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl.....	70	75	80	90	85	90
Sal Soda, per keg.....	95	1 00	1 00	1 00	95	1 00
Granulated Sal Soda, per lb.....				1		
SPICES						
Pepper, black, ground, in kegs	16	18		18	14	15
pails, boxes.....	14	17		19	15	16
in 5-lb. cans.....	15	17		19	12	13
whole.....						
Pepper, white, ground, in kegs	26	27	26	27	24	26
pails, boxes.....	25	26	25	26	20	22
5-lb. cans.....	23	25	23	25	20	22
whole.....	19	25	22	25	20	25
Ginger, Jamaica.....	12	30	14	35	18	20
Cloves, whole.....	25	30	25	30	25	30
Pure mixed spice.....	18	18	20	40	18	20
Cassia.....	25	30	25	30	25	30
Dream tartar, French.....	25	25	24	25	20	22
" best.....	28	28	25	30	25	30
Allspice.....	10	15	18	18	16	18
WOODENWARE						
Pails, No. 1, 2-hoop.....	1 75		1 72		1 90	
" 3-hoop.....	1 91		1 83		2 05	
" half, and covers.....	1 75		1 80		1 75	
" quarter, jam and covers.....	1 25		1 30		1 45	
" candy, and covers.....	2 50	3 00	1 88	2 90	3 20	
Tubs No. 0.....	10 71	10 25		9 15	11 00	
" 1.....	8 00	8 25		7 50	9 00	
" 2.....	7 00	7 25		6 70	8 00	
" 3.....	6 00	6 25		5 90	7 00	
PETROLEUM						
Canadian water white.....	14½	15½		16	16	16½
Sarnia water white.....	16	17		16	16	16½
Sarnia prime white.....		15		15	15	15½
American water white.....		19		17½	17	17½
Pratt's Astral (barrels extra)	18½	19		17	18	18½
Black— TEAS						
Congou—Half-chests Kalsow,						
Morning, Peking.....	18	60	12	60	11	40
Caddies Peking, Kalsow.....	17	40	18	50	15	40
Indian—Darjeelings.....	35	55	35	55	30	50
Assam Pekoes.....	20	40	20	40	18	40
Pekoe Souchong.....	18	25	18	25	17	24
Ceylon—Broken Pekoes.....	35	42	35	42	34	40
Pekoes.....	20	30	20	30	20	30
Pekoe Souchong.....	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted						
extra firsts.....	42	50	42	50		
Cases, small leaf, firsts.....	35	40	35	40		
Half-chests, ordinary firsts	22	28	22	28		
Half-chests, seconds.....	17	19	17	19		
" thirds.....	15	17	16	18		
" common.....	13	14	14	15		
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " seconds.....	16	19	16	19		
" Half-boxes, firsts.....	28	32	28	32		
" " seconds.....	16	19	16	19		
Japans—						
½-chests, finest Maypickings	38	40	38	40		
Choice.....	32	36	33	37		
Finest.....	25	30	30	32		
Fine.....	25	27	27	30		
Good medium.....	22	24	25	28		
Medium.....	19	20	21	23		
Good common.....	16	18	18	20		
Common.....	13	15	15	17		
Nagasaki, ½-chests, Pekoe.....	16	22				
" " Oolong.....	14	15				
" " Gunpowder.....	16	19				
" " Siftings.....	7½	11				
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B.....	3 00	3 10		3½	3 25	3 40
Panna, per lb.....	4 25	4 50		4½	5	5
Japan.....	4 40	4 60		5½	5	5
Imperial Seta.....	4 60	4 90		4½	5½	5
Extra Burmah.....				4½	4	5
Java, extra.....		5½		6	6	7
Macaroni, dom'ic, per lb., bulk	5	6		7½		
" imp'd, 1-lb. pkg., French.	8	12		9	10	
" " Italian.....	8	10		11	12½	
Sago.....	3½	4		4½	5	5
" Tapioca.....	3½	4		4	4½	5

THE YEAR OF 1901 IN THE KLONDYKE.

By JAMES HAROLD THOMPSON.

IT is the history of a "Placer Mining Camp" that its life is short and eventful, while it lasts, and that it springs rocket-like into prominence and sinks gradually after having reached its years of plenty into a thing of the past.

The Klondyke has reached the crucial year of its existence. "For hope's sake" many have continued their confidence in the future of Dawson; the hub of which has been the richest placer-mining camp of this and possibly any other decade. The hope of those interested in commercial enterprises along the Canadian Yukon is the discovery of quartz in paying quantities.

As to the future of the mining district which in 1897 so startled the world and which since then has been such an abundant gold producer, known as the Klondyke mining district of the Northwest Territory of Canada, its future depends upon the discovery of well-placed quartz. It is acknowledged by the conservative knowing ones that the days of big profits in mining and commercial enterprises are past and are only present now in reminiscence. Overland and water navigation from the coast, with its difficulties, are now subject to modern systems of railroad and steamboat transportation, and when the Arctic winter has put its seal upon this northern country, the telegraph daily voices the events of the world in Dawson.

Heretofore merchants and tradesmen reaped big harvests, 100 per cent. being not an uncommon profit. Yet, it was seldom that capital profited its owner more than once a year because of navigation and railroad facilities. The short season beginning in June and ending in October, coupled with the lack of telegraphic communication, allowed time for but one shipment during the year. As a consequence the necessities of life were oftentimes cornered and prices in some instances reached prodigious heights. As competition became a factor many of the larger commercial enterprises drew together and amalgamated their interests. Two companies now control the market. In every department of mercantilism competition is keen, excepting in one which is a very essential one here. That one is the oil trade. The Standard Oil Company has complete control, and it retails a case of kerosene at \$12.50 per case. The same case of oil sells for from \$2 to \$3 in the States. Merchandise is delivered in Dawson for from \$70 to \$90 per ton, just about half of what it was in 1899. And yet this price is deemed abnormal by the importers and a strenuous effort is being made to have it reduced to \$50 per ton. The cost of mining has been cheapened by the use of steam and machinery,

enlarging the yearly output of gold much over what it would have been under the crude methods of the "sour dough."

Government regulations have somewhat hampered the prospector, but withal he has been quite vigilant and has as yet discovered nothing since 1898 to perpetuate the reputation the Klondyke has had as a gold producer. Claims upon the banner creeks whose reputations as gold mines have equaled the wildest hopes of the pioneer-pro prospector are gradually being deserted and to-day half, I might say two-thirds, of Eldorado Creek has been worked out. The same is true of the other rich spots of a few years past. The life of the camp, from what is in sight, can be estimated at this date.

Prospecting for quartz is occupying the attention of many hard-rock miners along the Yukon and its tributaries. Upon the successful solution of the quartz question depends the present prominence of Dawson as a mining camp, and it is the one thing talked of and hoped for by the present inhabitants of this district. As yet nothing of any permanent value has been discovered, although many of the numberless claims staked and recorded are being worked quite thoroughly. Companies have been formed and their stock is on the market. Their hope is that the present prospects will lead to the substantial vein, or the "Mother Lode," as it is called. To facilitate the sorting, handling and assaying of these prospects two fine stamp mills have been erected in Dawson and are now crushing quartz rock.

Prior to the discovery of the Klondyke district it was found practical to thaw the frozen earth to almost any depth by the use of wood fires. Hence as the gold lies in or above the bed rock ground, when the bed rock was 100 feet below the surface it could be worked as well as that of 25 feet. The winter season being the longest and driest season it became the busy season for the miner. But steam and machinery have reversed this order of things, and as in the days of the oldest "sour-dough" miner, summer, although the season is but six months long, has become the time of activity. The majority of heavy operators discontinue altogether the operation of their properties and spend the winter months at their ancestral homes, wherever they may be. As a consequence, the work accomplished this winter will not compare at all favorably with that done during the preceding winters. It also means a busy summer season for 1902. Considering those changes, the consensus of opinion of those conversant with this district is that the output of gold will decrease from this year.

Gold mining will continue here for some time. This is the history of similar camps. Capital will gradually withdraw, and individuals who will be content with wages for their labor will work the old workings. These are known as "snipers" in the vernacular of the miner.

The development of the unknown resources of the vast land known as Alaska and the Northwest Territory should be of constant interest to the farmer, merchant and manufacturer of the United States and Canada. Directly and indirectly it is of vital importance to these mother countries. The actual necessities of the man living next door, too, and within the Arctic circle will support a larger portion of labor than the similar necessities of any individual living in any other portion of the globe. Good, pure food; plenty of it; abundance of well-made clothing are absolute necessities for the health and preservation of life in this cold climate. If peopled as it should be, were the resources of this vast territory opened up in a limited degree, the commercial world of the North-American continent would have a market open to their products which would be the surest in times of depression, the most profitable and congenial for the absorption of the congested material.

Experiments have proved that the hardier cereals and vegetables can be successfully raised within the Arctic circle, but the season is so short that competition in this line will not become a factor for many years. The advent in the manufacturing line, factories, etc., is not to be considered. Beef has thus far come from the Western States and British Columbia, and the winters are found too severe for stock-raising.

Legislation can greatly facilitate the work of those who are destined to develop and pioneer the many industries which will some day flourish here. — Scientific American.

A small fire was discovered in the building of The American Fluid Beef Co., 236 St. Paul street, Montreal, on January 11, but it was soon extinguished.

The annual meeting of The British Columbian Fruit Growers' Association was held at Vancouver, on January 22 and 23. A good programme was prepared.

Walter MacGregor, a merchant of Windsor, Ont., had three barrels of coal oil and one of crude oil in his store, which is more than a by-law of that town allowed, so he was convicted. Now he is appealing against this conviction, contending that if there is a section of the Municipal Act which authorizes such a by-law, it is beyond the Legislature's power to enact it. His case will come before the Divisional Court, Toronto.

THE PROVISION TRADE.

The Markets—Canadian Provisions in England—Miscellaneous Notes.

CANADIAN PROVISIONS IN ENGLAND.

THE London, England, correspondent of The Toronto Mail and Empire sends the following: "The growth of the export of Canadian bacon and ham to the English market is the subject of remark in The Mark Lane Express, which points out the great field for expansion that is still open. We imported last year some 50,000,000 lb. of bacon and 16,000,000 lb. of ham, but our imports altogether were 650,000,000 lb. of bacon and 221,000,000 lb. of ham, so that Canada may be encouraged to push this trade for all it is worth. But if Canadian bacon is to compete here with American and Danish, it must be of the best breed of Yorkshire and other English pigs; then, as to the feeding, The Mark Lane Express says the Canadian firm, dairy-fed and pea or barley-finished commodity has already struck the very critical British palate. They will choose a toothsome bacon raised in Ontario or Manitoba in preference to the oily maize and factory-fed American swine. The British consumer wants a lean or streaky bacon and pays for it.

"The Canadian poultry trade with England is also encouraging. Just before Christmas about 5,000 packages of turkeys were landed at Liverpool, and in London and elsewhere were much appreciated, and realized within a trifle of the price of best English birds. For the sake of this trade it should be realized by shippers that in order to get good paying prices they should have sales made to customers in advance, instead of consigning to an auctioneer or commission salesman, who forces a sale and, of course, charges profits and expenses."

CANADA THE GREAT.

Canada's output of high-class pork, butter and cheese last year is valued by The Toronto Weekly Sun at \$40,000,000.

The gold output of the Transvaal for the last good year before the war broke out was valued at \$57,000,000.

Thus the cows and pigs of Canada have a producing power worth within \$17,000,000 of as much money every year as the gold mines of the Transvaal. The gold output of the Transvaal will, of course, increase. So will the pork, butter and cheese output of Canada, a country which, thanks more to the industry of her people than the wisdom of her politicians, promises to

become the richest land on earth.—Toronto Telegram.

CANADA'S CATTLE TRADE.

Mr. Hodson, Dominion Live Stock Commissioner, reports that during the month of December and the first eight days of January 46 cars of grade and pure bred cattle were shipped from Eastern Canada to British Columbia. These cars contained 2,223 head and cost in the east something over \$30,000. Besides these a considerable number has recently been sent to the Northwest Territories, and orders are now in hand for additional shipments to be made to the last-mentioned territory.

THE PROVISION MARKETS.

TORONTO.

There have been very large offerings in carlots of western and northern hogs, which have resulted in their taking a tumble of 40c., the price now ranging from \$7.50 to \$7.75 per 100 lb. The drop is partly owing to the fall of 25c. per 100 in live hogs. Locally the receipts of dressed hogs have very much increased and prices are 25c. per 100 lb. lower. The only complaint now is that there are too many fat hogs. Veal, which is becoming scarcer, is 1½c. higher. Lamb has also gone up from 1 to 1¼c. per lb. We now quote as follows: Dressed hogs, \$8.00 to \$8.25; beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6.50 to \$7.50 per 100 lb.; front quarters, \$4.75 to \$5.50 per 100 lb. Veal, 7 to 7½c. per lb.; lambs, 7 to 7¾c. Live hogs: Selects, \$6.37½, and lights \$6.12½ per 100 lb.; choice export cattle bring \$5 to \$5.40 per 100 lb.; lights sell at \$4 to \$4.50.

Canadian mess pork is very firm, with prices 50c. to \$1 higher. The prices of short cut also are very firm with an upward tendency. The other prices continue very steady, with a good demand both locally and for export. We quote as follows: Long clear bacon, 10½ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$20 to \$21; short cut, \$21.00 to \$22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

MONTREAL.

The demand, a good one, keeps up. The only changes in prices this week occur

in refined lard compound (Fairbank's), which, on January 21, were advanced 3c. all around. At this price, lard is firm. Other provisions are being frequently inquired for, but prices are steady. We quote as follows: Heavy Canadian short cut mess pork, \$22; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.35 to \$2.40 per pail; refined lard compound (Fairbank's); \$2.05 for 1 to 24 pails; \$2.03 for 25 to 49 pails; \$2.02 for 50 pails and over. Snow White and Globe compound, \$1.72½ per pail; Cottolene, 10¾c. for 20-lb. pails, and 10½c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In pork and beef full prices rule, and they are continually tending higher. There is but a limited business. In pure lard there are quite large receipts in spite of the high price. Compound also sells freely.

PROVISION TRADE NOTES.

Lajoire & Tourangeau, butchers, St. Paul, Que., have registered.

W. D. Wigle, butcher, Ridgetown, Ont., has sold to John Richardson.

A. P. Rusk, butcher, Oak Lake, Man., has sold out to W. A. Clow.

The estate of Paul Busse, provision merchant, Toronto, is to be wound up.

Mr. J. W. Flavelle, of The Wm. Davies Co., Limited, has been elected trustee of the Toronto General Hospital to fill the vacancy caused by the death of the late Walter S. Lee.

Established 1673.

Pork Packers, Commission Merchants,
Buyers and Exporters of

Eggs, Butter,
Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

CONSIGNMENTS

of EGGS, BUTTER, CHEESE, etc.,
will receive our careful attention.

Write us when you have Eggs and
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,
77 Colborne St., TORONTO.

Have your customers asked you for



OR



If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

THE NEWEST THING ON THE MARKET IS



CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by

Shuttleworth & Harris,
BRANTFORD, CAN.

Toronto Agents:

THE WM. RYAN CO., Limited, FRONT STREET EAST.

There are
no finer
HAMS
made than the
"STAR" Brand
Put up by
F. W. FEARMAN CO.,
Hamilton, Canada. Limited

**Sugar Cured Hams and
Breakfast Bacon.**

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
TORONTO, ONT. LIMITED.

BRITISH TEA TRADE FOR 1901.

IN their annual review of the tea trade of Great Britain for 1901, Harrison & Crosfields say:

Reviewing the year just closed, the most noticeable feature to record in regard to the tea trade generally, is the restored feeling of hopefulness consequent upon the readjustment of the balance between demand and supply. In 1900 there was a surplus of 10½ million lb., which coming on the top of 3½ millions surplus in 1899 depressed the market and caused the tea-producing industry to become unprofitable. Prices fell to an abnormally low point until March last, when it became known that some restriction of production was in contemplation by the planters coupled with a general endeavor to effect improvement in the quality. A more confident feeling than showed itself in the market, which has since steadily strengthened, the most marked rise being in the quotation for low grade teas, which are now 1½d. higher than they were a year ago. The reduction in the total quantities produced this season both in Indian and Ceylon has been almost entirely in the lower grades of tea, whilst the supply of medium grades in all growths has been very abundant, so that while there has been an important advance throughout the year in common kinds, medium descriptions have been in large supply and consequently have sold at rates showing excellent value to buyers. The London figures now published cover the seven most important months of this season, June to December, and in those months there was a decrease of 10 million lb. in the imports, but owing to the fact that the imports for the first five months of the year were extremely heavy, the year's total is only two million lb. less than in 1900. The deliveries from bond were also very heavy in the earlier months in view of a possible increase in the duty, and for the whole year there is an increase of nine million lb. For this purpose of comparison, however, the Board of Trade returns are subjoined, giving the exact pounds weight as ascertained by the Customs' authorities at all the ports of the United Kingdom. These may be regarded as the most reliable data, and they conclusively show that the home consumption is making steady progress notwithstanding the increase in the duty; and also that British grown tea is steadily displacing China, both in the home trade and in the exports:—

	Imported.	Duty paid.	Exp'd.
	lb.	lb.	lb.
Indian	1901 161,451,666	147,959,734	13,226,367
"	1900 156,968,149	138,025,026	10,272,264
Ceylon	1901 1'5,268,642	90,825,519	18,072,706
"	1900 118,822,673	92,470,009	18,775,416
China	1901 20,350,432	9,825,302	10,903,183
"	1900 21,857,642	13,143,864	18,284,608
Other countries	1901 10,213,152	7,262,532	1,184,686
(Java, etc.)	1.00 9,723,785	6,153,197	825,510
Other countries			
(Java, etc.)			
Total	1901 297,275,793	255,873,097	48,388,845
"	1900 303,867,149	249,792,084	43,157,197
"	1899 228,921,251	212,860,814	32,224,285

Stock of all kinds on December 31 at all the ports of U. K.:—

1901	115,951,000 lb.
1900	119,430,000 "
1899	113,086,000 "

NEW YEAR 1902

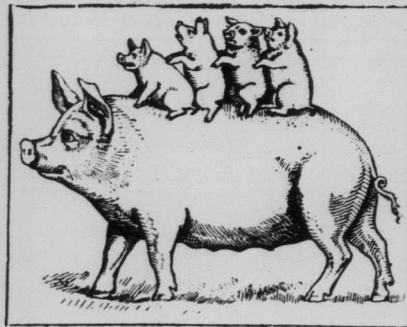
Merchants will please bear in mind that fine quality is what is aimed at in

COWAN'S

PERFECTION COCOA.
ROYAL NAVY CHOCOLATE.
CAKE ICINGS.
CHOCOLATE CREAM BARS.
CHOCOLATE GINGER, WAFERS, Etc.

COWAN'S FAMOUS BLEND COFFEE
IS REALLY PERFECTION.

THE COWAN CO., Limited, - TORONTO.



LARD

that is

PURE

IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up.

Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

**"L. & S." and
"Imperial"**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
22 McNAB STREET SOUTH, HAMILTON, CAN.

CANADIAN ADVERTISING is best done by THE
E. DESBARATS ADVERTISING AGENCY
MONTREAL

OYSTERS

V
A
L

We are agents for Booth's celebrated OVAL BRAND OYSTERS. We give you Imperial measure; 4 gals. Imperial equal 5 gals. wine.

ALL KINDS OF FRESH FISH.

Trial Order Solicited—Prompt Shipment.

M. Doyle Fish Co., Limited, ^{The} Market, Toronto

SANDBACH, PARKER & CO.

DEMERARA, BRITISH GUIANA.

General Commission Merchants,
Importers and Exporters.

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenheart, Wallaba Shingles, Charcoal, Coconuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A.B.C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

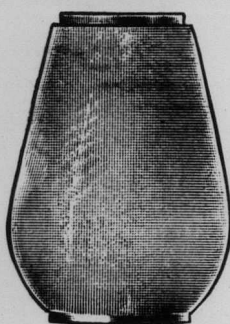
We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods | TORONTO

Correspondence Solicited.

"Wheatine"

Made from No. 1 hard Canadian wheat. Recommended by the medical profession as a real health food.

Wholesale Agents—

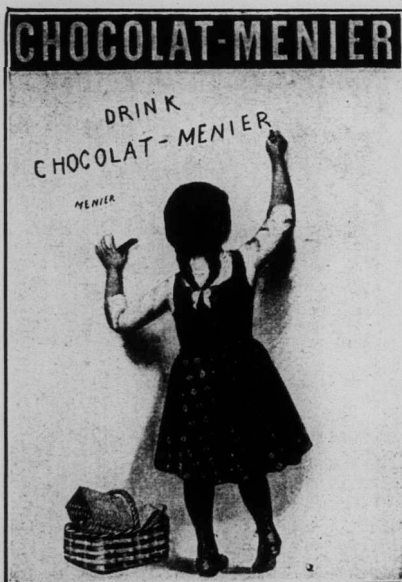
WARREN BROS. & CO.
TORONTO.

COX'S GELATINE ^{Always} Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Annual Sales
Exceed
33,000,000 lbs.



Grand Prix
Highest Award,
Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

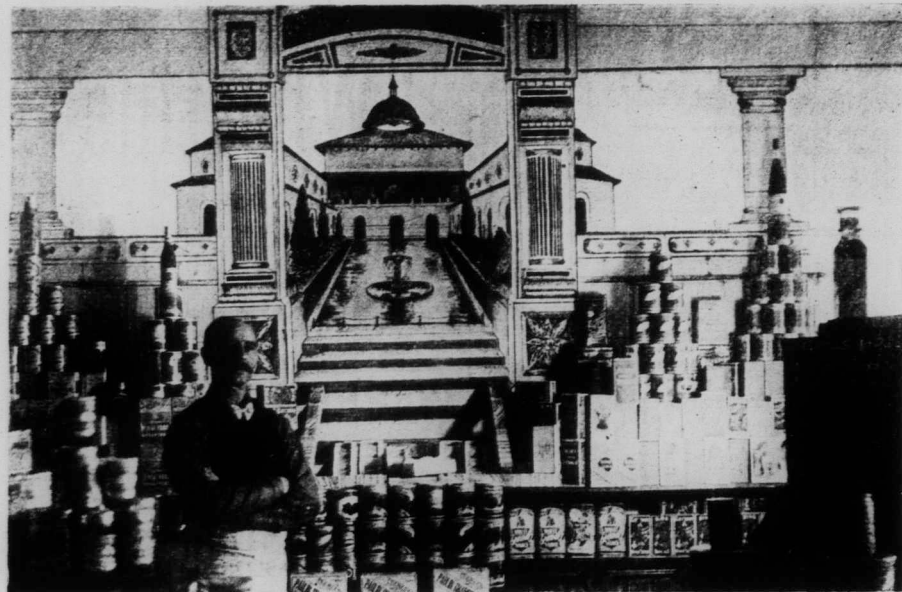
A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

INTERIOR OF A WINNIPEG STORE.

BY THOMAS OSBORNE.

I TAKE great pleasure in sending you the notes of a visit I paid to the grocery store of W. R. Johnston, Winnipeg, and per same mail I also send you photos

work has been designed and executed by the head clerk, James H. Smith, a young Scotchman, and reflects great credit on his ability. He is not only an artist, but an



Interior of a Winnipeg Store—The Main Wall.

of the interior, which, I have no doubt, if you publish, will greatly interest the readers of your paper. With regard to the manner of dressing the store, and artisticness of same, it reflects great credit not only on the proprietor but also on Winnipeg. On entering the store, one is at once struck with the treatment of the main wall to the right. Here shelving has been done away with and the wall done in fresco work (sepia tones), which has a very pleasing effect (see photo. of main wall and the proprietor) and helps to lend variety to the surroundings. At the rear end of the store and right above the doorway is a striking picture of Manitoba in the early days, namely, a buffalo hunt, harmonizing in color with the rest of the decorations. On the left side of the store, which is shelved, the treatment is somewhat different. The space between the shelving and ceiling being pannelled off on the wall and the spaces filled in with emblematic designs representing England, Ireland, Scotland, Canada, etc.

On the left side of the store, and in the space between the front window and counter, fixed against the wall, is a handsome mirrored stand for the display of candies, etc. Above this and on the wall, painted in the same style as the rest, is a figure of "Justice," the surroundings of which are blended to fit in with the stand.

I may mention that the whole of the

amateur photographer as well, as the accompanying photos were taken by him.

On turning to leave the store, you cannot

fail to observe the rustic fountain, which plays about 3 ft. high, and keeps the vegetables surrounding it in a fresh condition. In the photo it is shown dressed with apples, etc., during the winter months. Altogether it is one of the neatest stores I have met with in the West.

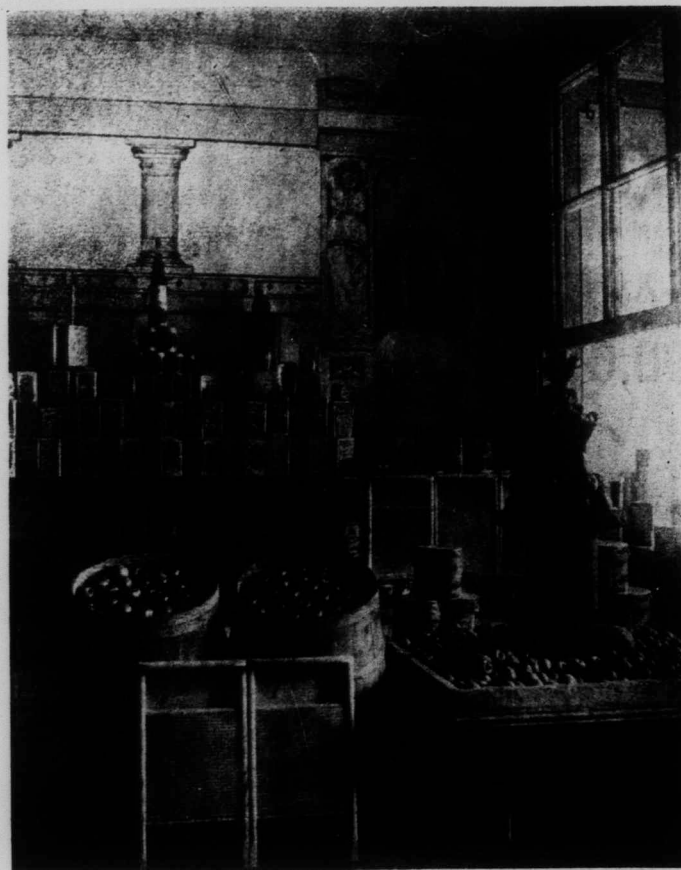
Mr. Johnston also informs me that he has been a subscriber to your paper for about 15 years, and takes great pleasure in perusing it.

THE ONLY BRAND OF LIVE STOCK.

Yesterday we received from the Department of Agriculture at Ottawa a courteous note informing us that one Hodson would forward to this office each week carefully prepared articles on the live-stock question.

Unless these essays deal with the science of the diamond hitch or give hints on how to rough-lock a rawhide the agricultural gent is slightly out of his latitude. The only brand of live-stock literature circulating in the Slocan is the inscription of Pat Burns' meat bills and the directions that go with cans of St. Charles' condensed.—Sandon Paystreak, January 11.

Thomas Foster dropped dead with heart failure at Brampton, Ont., recently. Deceased was head shipper for W. E. Milner & Co., grain merchants.



Interior of a Winnipeg Store—Rustic Fountain and Apple Display.

Ceylon Teas

**BLACK
GREEN**



The Blacks now used everywhere
in Canada.

The Greens are displacing Japans.

Grocers should think of this be-
fore ordering stocks for coming
season.

NOVA SCOTIAN APPLES.

NO product of Nova Scotia, not even our valuable iron, coal and gold products, have more effect on the prosperity of the country than our apples. The reason of this is self evident. A great yield of gold, iron and coal, though it enhances the revenue of the country, only distributes its benefits locally, the greater profit falling into the pockets of the company controlling such industry.

* * *

No man, or no company, controls the apple product or the raising thereof. There is hardly a county in the Province which does not now raise enough apples for its own local supply and also has some for export. A few years ago the famed Annapolis Valley was looked upon as the only place which could grow apples successfully, but later years have shown that many other districts can rival, and in some instances even excel, the famed Valley. A few more years will make this fact more apparent. As we have said, no company does or can control this product; every man who has the necessary ground can be a producer, and he has fully as much chance to make his dollar if he only plants 100 trees as the man who cultivates 10,000. This is a case where the big concern cannot kill off the smaller in the market.

* * *

The apple crop this year has been a good average one in Nova Scotia, and prices have ruled extremely high. To-day, if one wants to buy a good No. 1 Bishop Pippin, Baldwin, King of Thompkins, or Northern Spy, he has to pay at least \$3.50 to \$4.00, while in most instances he does not get a No. 1. The fact is, as far as we have noted from experience this season, the speculators in the Valley bought up all the best apples, and those coming into the city markets are only a second grade. Very few apples have been sold this season at auction compared with other years. This is accounted for by the fact that speculators, in many cases, bought out the orchards as a whole, long before the apples were ready to pick.

* * *

The apple shipments to Europe this season have been considerable, and may be of interest. Up to December 14 they were as follows: From Halifax, 138,740 bbls.; from Montreal, 122,466; New York, 90,303; Boston, 99,608; Portland, 36,063; St. John, 890; total, 488,019. The total quantity of apples remaining in the various warehouses in the Annapolis Valley on December 1 was given by various local papers as 119,500 bbls.

* * *

Since December 14 a number of large shipments have been made from Halifax,

which must be added to the amount already given for this port. The steamer Evangeline took 16,000 bbls.; the Corinthian, 3,235; the Dahome, 2,668; the Damara, 3,095; the Tunisian, 548. There have also been small shipments to Newfoundland, the West Indies and to Boston, aggregating about 100 bbls. This still leaves for shipment from the Annapolis Valley 75,000 to 80,000 bbls., which will go forward from time to time as the various winter varieties are required in the market.

R. C. H.

Halifax, January 20, 1902.

FREDERICTON, N.B., BOARD OF TRADE.

THE Fredericton, N.B., Board of Trade recently held its annual meeting with President Edgcombe in the chair.

The president, in his address, noted the success of the Provincial Exhibition, which was mainly owing to the support of the local board of trade, the movement to establish a steamship line between Fredericton and Woodstock and the dredging of their harbor front last summer. He urged the construction of a union depot for the different railways centreing in Fredericton.

In the Tourists' Association report, next presented, mention was made of the Sportsman's Shows in New York, Chicago and Philadelphia since the last annual meeting of the board, at which were distributed large numbers of the Fredericton booklet. It was stated that a new edition of their tourist booklet, comprising 10,000 copies, was issued in July last, and the visit of the Upper Province Press Association was noted. They (the tourist committee) had also addressed a letter to the Chief Com-

missioner of Public Works of New Brunswick suggesting that a book in which visitors could write their names and addresses be placed in the Parliament Buildings, which was acted upon.

The treasurer reported receipts of \$971.02 and an expenditure of \$608.35, leaving a balance of \$272.67.

FAVOR TARIFF REVISION.

AT a meeting of the Brantford, Ont., Board of Trade on January 14 there was considered the question of tariff revision, which resulted in there being submitted and carried unanimously the following resolution:

That in view of the present conditions of trade and the expansion of Canadian industries, it is highly desirable that the Government revise the present tariff, with a view to the preservation of our markets against unfair competition, thus assisting to maintain and increase our present industries and to establish new ones.

This was moved by C. H. Waterous, who pointed out that the aim of all Canadians was, or should be, the preservation of Canadian markets for Canadians, and seconded by F. Leeming, who maintained that our Canadian tariff should be framed in the same spirit as our neighbors to the south framed theirs.

H. Cockshutt supported this, as did also Lloyd Harris, who stated that Canada last year sent to the United States \$80,000,000 less of goods than she received from them.

Several others also took part in the discussion, and a clause was added to the effect that copies should be sent to the Premier, Minister of Finance, Minister of Customs and Mr. C. B. Heyd, M.P.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

Made by

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited
Montreal. Toronto.

Wrapping Papers for Grocers.

Our kind, whether brown or manilla, are always full weight and count 480 sheets to the ream. Quality is right.

—Our oil papers are needed
—by every grocer.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

**CANE'S
Wooden
Packages**

Suitable for
PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited
Head Office, TORONTO.

**Wholesale Grocery Stock
For Sale**

VICTORIA,
BRITISH COLUMBIA.

Tenders will be received by the undersigned at a rate on the dollar up to 12 noon on the 31st January next, for the purchase en bloc, or in lots, of the stock-in-trade of THOMAS EARLE, Wholesale Grocer, Victoria, B.C.

The stock is well assorted and up to date. Full particulars may be had on application to the Assignee.

The highest or any tender not necessarily accepted.

Anyone contemplating going into a similar business in Victoria could acquire a suitable building, erected in 1900, and recently occupied by Thomas Earle.

ARTHUR ROBERTSON, Assignee,
6 Bastion Square, Victoria, B.C.

**Direct
Importations**

Grenoble Walnuts.
Tarragona Almonds.
Finest Eleme Figs.
Extra Fancy Northern California Navels.
Sweet Sonora and Valencia Oranges.
Fancy Messina Lemons.
Fancy Malaga Grapes.
Best Baltimore Oysters.
Scotch Finnan Haddies.

**Hugh Walker
& Son**

Wholesale
Fruit and Commission
Merchants.

Guelph, Ont.

**MINCE
EAT**



There has been a large demand for our Mince Meat this season. We have been putting up an excellent brand and selling it in bulk, any quantity desired. Trial order solicited. Prices upon application.

THE CAPSTAN MFG. CO.,
TORONTO.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL
LAMP

Equal to best American Oil. GROCERS ALL SELL IT.
THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

W. A. CARSON

J. ERLE CALDWELL

Belleville Pottery Co.

SUCCESSORS
TO...



KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.

DWIGHT'S



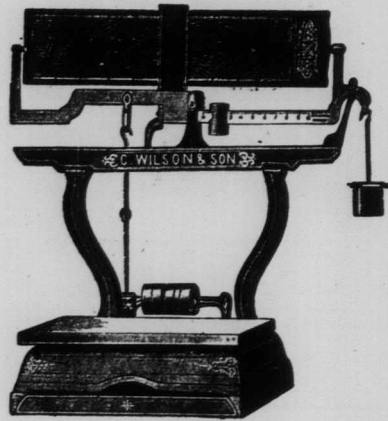
SODA

Not Honestly

can bulk Soda be compared with DWIGHT'S COW BRAND BAKING SODA—sold in packages—which is stronger, absolutely pure, and wholesome. Note: It gives the dealer more profit per pound than the bulk goods.

JOHN DWIGHT & CO.,
34 Yonge St., TORONTO.

Agencies in all leading centres.



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call—you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

Southwell's Jams



We aim at doing a **first-class trade** and we cannot do this unless we offer you high-class goods—

Southwell's fill the bill.

SEND FOR PRICE LIST OF NEW SEASON'S GOODS.

FRANK MAGOR & CO.

AGENTS FOR CANADA

16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

January 23, 1902.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2 in 6 ".....	80
" 3, in 4 ".....	70
" 12, in 6 ".....	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 ".....	2 40
5 lb. tins, 1/2 ".....	14 00

W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz.	2 00
1/2 lb. tins, 3 ".....	"	1 25
3/4 lb. tins, 4 ".....	"	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
1 doz.	16-oz.	4 35
1/2 and 1 doz.	2 1/2-lb.	10 40
	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 85
4 "	6-oz.	1 00
4 "	8-oz.	1 50
4 "	12-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
3/4 size, 4 doz. in case.....	75
1 " 3 ".....	1 25
1 " 2 ".....	2 25

BLACKING.

SHOE POLISH.

Jonas'	Per gross	\$9 00
Froments	"	7 50
Military dressing	"	24 00

BLUE.	
Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 18

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BORCKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings.....	4 35
" " " " B, 4 strings.....	4 10
" " " " C, 3 strings.....	3 85
" " " " D, 3 strings.....	3 60
" " " " E, 3 strings.....	3 35
" " " " F, 3 strings.....	3 10
" " " " I, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.	
Mushrooms, Bionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" " " " ".....	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & Co.	
Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18

FRENCH SARDINES.

HENRI JONAS & Co.	
1/4 Trefavennes.....	\$9 50
1/2 Roland.....	9 50
1/2 Delory.....	10 50
1/2 Club Alpines.....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/2 and 1/4 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 55 1/2

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb	0 30
Mott's Prepared Cocoa.....	"	0 28
Mott's Homeopathic Cocoa (1/2's).....	"	0 22
Mott's Breakfast Cocoa (1/2's).....	"	0 40
Mott's No. 1 Chocolate.....	"	0 30
Mott's Breakfast Chocolate.....	"	0 28
Mott's Caracocas Chocolate.....	"	0 40
Mott's Diamond Chocolate.....	"	0 28
Mott's French-Can. Chocolate.....	"	0 18
Mott's Navy or Cooking Chocolate.....	"	0 35
Mott's Cocoa Nibs.....	"	0 35
Mott's Cocoa Shells.....	"	0 05
Vanilla Sticks, per gross.....	"	0 90
Mott's Confectionery Chocolate.....	"	0 21 0 43
Mott's Sweet Chocolate Liquors.....	"	0 19 0 30

CHOCOLATE-MENIER.



Chocolate-Menier 1/4 and 1/2 lbs. per lb.
Croustilles and Pastilles 20c. or per case of 108 \$20.
Mentor Breakfast Cocoa 1/2-lb. tins 13c. 1-lb. " 25c. 50c.

Chocolate—	FRY'S	per lb.
Caracocas, 1/2's, 6-lb. boxes.....		0 42
Vanilla, 1/2's.....		0 42
"Gold Medal" Sweet, 1/2's, 6 lb. bxs		0 39
Pure, unsweetened, 1/2's, 6 lb. bxs		0 42
Fry's "Diamond," 1/2's, 14 lb. bxs		0 24
Fry's "Monogram," 1/2's, 14 lb. bxs		0 24
Cocoa—		per doz.
Concentrated, 1/4's 1 doz. in box..		2 40
" " " " ".....		4 50
" " " " ".....		8 85
Homeopathic, 1/4's 14 lb. boxes..		8 95
" " " " ".....		12 10

THE COWAN CO. LIMITED.

Cocoa—		per lb.
Hygienic, 1-lb. tins, per doz.....		\$7 25
" 1/2-lb. tins ".....		3 75
" 3/4-lb. tins ".....		2 25
" fancy tins ".....		0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....		0 55
Perfection, 1/2-lb. tins, per doz..		3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....		2 25

Chocolate—		per lb.
Queen's Dessert, 1/2's and 1/4's... \$0 40		0 42
Mexican Vanilla, 1/2's and 1/4's... 0 35		0 30
Royal Navy Rock " " " " "..... 0 25		0 28
Diamond " " " " ".....		0 28

WALTER BAKER & CO., LIMITED.

Chocolate—		per lb.
Premium No. 1 chocolate, 12-lb. boxes.....		\$ 38
Vanilla chocolate 6-lb boxes.....		47
German sweet, 6-lb. boxes.....		37
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....		51
Cracked cocoa, 1/2-lb. pkgs., 12-lb. bxs.		35
Caracocas sweet chocolate, 6-lb. boxes		37
Soluble chocolate (hot or cold soda) 1-lb. cans.....		45
Vanilla chocolate wafers, 48 to box, per box.....		1 56

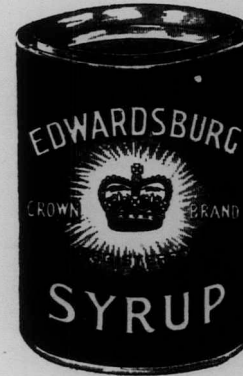
CHEESE.

Imperial—Large size jars, per doz..	\$8 55
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, or doz.....	2 40
Small size.....	1 40

EDWARDSBURG "CROWN" BRAND

BARRELS HALF-BARRELS QUARTER-BARRELS
25-LB., 38½-LB. PAILS ENAMELLED TINS

SYRUP



Is well known all over the Dominion as a **STANDARD OF QUALITY**. ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & Co. per lb.	
Mecca	0 32
Damascus	0 28
Calro	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.	
Clothes Pins (full count), 5 gross in case, per case.....	0 55
4 doz. packages (12 to a case).....	0 70
6 doz. packages (12 to a case).....	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

	Un. Covers and num. Coupons bered. numbered.	
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books.....	3½c.	4c.
500 to 1,000 books.....	3c.	3½c.

Allison's Coupon Pass Book.	
\$ 1 00 books.....	3 cents each
2 00 books.....	3 cents each
3 00 books.....	3 cents each
5 00 books.....	4 cents each
10 00 books.....	5½ cents each
15 00 books.....	6½ cents each
20 00 books.....	7½ cents each
25 00 books.....	8 cents each
50 00 books.....	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$8 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	5 00
2 oz. Ancho extracts	9 00
1 lb. " "	13 00
1 lb. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square	21 00
4 oz. " " corked.....	36 00
8 oz. " "	72 00
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
2½ oz. Round quintessence extracts	Per doz. 2 00
4 oz. Jockey decanters	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.	
"Superior" Gluten Flour and Breakfast Cream.	
Price—Toronto, Montreal and East.	5 10
Winnipeg.....	5 40
Vancouver.....	6 50

Robinson's Patent Barley	Per doz.
½ lb. tins 1 25	
1 lb. tins 2 25	
Grout, ½ lb. tins 1 25	
1 lb. tins 2 25	

GILLET'S POWDERED LYE.	
4 doz. in case.....	\$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade.....	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 90
Red Currant Jelly.....	2 75
Jams—T. UPTON & CO.	
1-lb. glass jars 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 "	0 07
14-lb. wood pails, per lb	0 07
30-lb. " "	0 06½
Jellies—	
1-lb. glass jars, per doz.....	\$1 00
7-lb. wood pails, per lb.....	0 06½
14-lb. " "	0 06½
30-lb. " "	0 06½

LIQORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb ..	\$0 40
fancy boxes (86 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 30 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wetley's Condensed, per gross net	\$12 00
per case of doz. ret.....	3 00

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., ¼ lb. tins, per doz.....	\$1 40
" " ½ lb. tins, "	2 50
" " 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 15
" " 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.....	0 85
" " ½ lb. tins	1 45
HENRI JONAS & Co. Per gross.	
Pony size.....	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass 2 doz. case, per doz..	\$1 00
7-lb. pails and 5 and 7 lb. tins....	0 07

PICKLES.

STEPHENS' A. P. Tippet & Co., Agents.	
Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, \$3.00	
Case of ½ lbs. (containing 120 pkgs.) per box, \$3.00.	
Case of 1 lb. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, \$3.00.	
Case of 50. pkgs (containing 96 pkgs) per box \$3.00.	



EMPIRE BRAND SODA.
 Case 120 1/2-lb. pkts. (60 lb.) per case \$3.00
 Case 96 10-oz. pkts. (60 lb.) per case \$3.00

SOAP
 A. P. TIPPET & CO., AGENTS
 Maypole Soap, colors per grs. \$10.20, black per grs. \$15.30
 Ortole Soap, per gross \$10.20

Gloriola Soap, per gross..... 12 00
 Straw Hat Polish, per gross..... 10 00

GOLD SOAP
 "GOOD AS GOLD"

STOVE POLISH.
ENAMELINE

No 4-3 dozen in case, per gross... 4 89
 6-3 dozen in case... 8 40

SUN
 TRADE MARK REGISTERED
STOVE POLISH
 MADE BY MORSE BROS. CAMDEN, MASS. U.S.A.
DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

RIISING SUN STOVE POLISH
 For durability and for cheapness this preparation is truly unrivalled.

Per gross
 Rising Sun 6-oz. cakes, 1/2-gross lxs \$8 50
 Rising Sun, 3-oz. cakes, gross lxs... 4 50
 Sun Paste 10c. size, 1/4 gross boxes.. 10 00
 Sun Paste, 5c. size, 1/4 gross boxes.. 5 03

STARCH
 EDWARDSBURG STARCH CO., LTD.
 Laundry Starches— per lb.
 No. 1 White or Blue, 4-lb. cartons 0 06 1/2
 No. 1 " " 3-lb. " 0 06 1/2
 Canada Laundry " " " 0 05 1/2
 Silver Gloss, 6-lb. drawlid boxes 0 08
 Silver Gloss, 6-lb. tin canisters.. 0 08
 Edwards'g Silver Gloss, 1-lb. pkg. 0 04
 Kega Silver Gloss, large crysta 0 07
 Benson's Satin, 1-lb. cartons.... 0 08 1/2
 No. 1 White, bbls. and kegs..... 0 05 1/2
 Benson's Enamel, per box..... 3 00

Culinary Starch—
 Benson & Co.'s Prep. Corn..... 0 07
 Canada Pure Corn..... 0 05 1/2

Rice Starch—
 Edwardsburg No. 1 white, 1-lb. cart 0 10
 Edwardsburg No. 1 White or Blue, 4-lb. lamps..... 0 08 1/2

KINGSFORD'S OSWEGO STARCH

SILVER { 40-lb. boxes, 1-lb. pkgs. 0 08 1/2
 GLOSS { 6-lb. boxes, sliding cover 0 08
 PURE { 12-lb. boxes each crates) 0 07
 48-lb. 1-lb. pack... 0 07
 For puddings, custards, etc.
 OSWEGO { 40-lb. boxes, 1-lb. 0 7 1/2
 CORN STARCH { packages.....
 ONTARIO { 38-lb. to 45-lb. boxes, 0 06
 STARCH { 6 bundles.....
 STARCH IN { Silver Gloss..... 0 07 1/2
 BARRELS { Pure..... 0 03 1/2

BEE STARCH.
 Cases, 64 pkgs. 48's..... \$5.00
 1/2 Cases, 32 pkgs. 24's..... 2.50
 Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED
 Ontario and Quebec.

Laundry Starches—
 Canada Laundry, boxes of 40 lbs. \$0 05 1/4
 Acme Gloss Starch—
 1-lb. cartons, boxes of 40 lbs.... 0 05 1/4
 Finest Quality White Laundry—
 3-lb. Canisters, cases of 48 lbs... 0 06 1/4
 4-lb. " " " " " 0 06 1/4
 Barrels, 175 lbs. 0 05 1/2
 Kegs, 100 lbs. 0 05 1/2

Lily White Gloss—
 1-lb. fancy cartons, cases 30 lbs. 0 08
 6-lb. toy trunks, 8 in case 0 07 0 08 1/4
 6-lb. enameled tin canisters, 8 in case... 0 08
 Kegs, 3x large crystals, 100 lbs. 0 07
 Brantford Starch—
 1-lb. fancy boxes, cases 36 lbs... 0 08 1/2
 Canadian Electric Starch—
 Boxes of 49 fancy pkgs. per case 3 25
 Celluloid Starch—
 Boxes of 45 cartons, per case... 3 75

Culinary Starches—
 Challenge Prepared Corn—
 1-lb. packages, boxes 40 lbs.... 0 05 1/2
 No. 1 Brantford Prepared Corn—
 1-lb. packages, boxes 40 lbs.... 0 07
 Crystal Maize Corn—
 1-lb. packages, boxes 40 lbs.... 0 07

TEAS.
SALADA
 CEYLON TEA
 Wholesale. Retail

Brown Label, 1's..... 0 20 0 25
 " " 1/2's..... 0 21 0 26
 Green Label, 1's and 1/2's..... 0 22 0 30
 Blue Label, 1's, 1/2's, 1/4's and 1/8's. 0 30 0 40
 Red Label, 1's and 1/2's..... 0 36 0 50
 Gold Label 1/4's..... 0 44 0 60

KOLONA
 PURE CEYLON TEA
 BLACK

Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.
 Black Label, 1-lb., retail at 25c.... 0 19
 " " 1/2-lb. " " " " " 0 20
 Blue Label, retail at 30c..... 0 22
 Green Label " 40c..... 0 28
 Red Label " 50c..... 0 35
 Orange Label, retail at 60c..... 0 42
 Gold Label, " 80c..... 0 55

CROWN BRAND
 Wholesale Retail.
 Red Label, 1-lb. and 1/2's..... 0 35 0 50
 Blue Label, 1-lb. and 1/2's..... 0 28 0 40
 Green Label, 1-lb..... 0 19 0 25
 Green Label, 1/2's..... 0 20 0 25
 Japan, 1's..... 0 19 0 25

RAM LAL'S PURE INDIAN TEA
 TRADE MARK
 GUARANTEES ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS OF INDIA.

Cases each 60 1-lb..... 0 35
 " " 60 1/2-lb..... } 0 35
 " " 30 1-lb..... }
 " " 12 1/2-lb..... } 0 38

LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's..... 0 18 1/2 0 25
 Blue Label, 1/2's..... 0 19 0 25
 Orange Label, 1's and 1/2's... 0 21 0 30
 Brown Label, 1's and 1/2's... 0 28 0 40
 Brown Label, 1/4's..... 0 30 0 40
 Green Label, 1's and 1/2's... 0 35 0 50
 Red Label, 1/2's..... 0 40 0 60

TOBACCO.
 THE EMPIRE TOBACCO CO. LIMITED.
 Smoking—Empire, 3 1/2's, 5s and 10s.. 0 89
 Royal Oak, 2 x 3, Bolace, 8s..... 0 52
 Something Good, 7s..... 0 48
 Chewing—Boys, 5s and 10s..... 0 36
 Currency, 13 1/2 oz. bars, spaced 9s.. 0 39
 Currency, 6s and 10s..... 0 39
 Old Fox, Narrow 10s..... 0 43
 Snowhose, pound bars, spaced 6s.. 0 44
 Pay roll, 6s..... 0 44

WOODENWARE
 UNITED FACTORIES, LIMITED.
 Washboards Leader Globe..... 1 40
 " Improved Globe..... 1 50
 " Standard Globe..... 1 65
 " Solid Back Globe..... 1 75
 " Jubilee (perforated)... 1 85
 " Crown..... 1 25
 F.o.b. Toronto.

YEAST.
 Royal yeast, 3 doz. 5c. pkgs. in case.. 1 00
 Jersey cream yeast cake, 3 doz. 5c... 1 00
 Victoria " " 3 doz. 5c... 1 10
 " " 3 doz. 10c... 1 60

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s
 PURE, HIGH GRADE
Cocoas and Chocolates.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.
 Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.
 German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.
 ESTABLISHED 1780.
DORCHESTER, MASS.
 BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.
 TRADE-MARK ON EVERY PACKAGE.

Soap
 "IMPERIAL" and "SNOW"
 Twin Cakes.
 NOW IN STORE.
 Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE
 JOHN P. MOTT & CO.
 HALIFAX NS
 ESTD 1844

IS THE BEST.
 ASK FOR
MOTT'S

ROCK SALT FOR HORSES and CATTLE.

BASKETS

We make them in all shapes and sizes. We have
Grain and Root Baskets, Satchel Lunch Baskets, Clothes Baskets, Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to
Oakville Basket Co.
 Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

No. 9

EVERY store-keeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.



IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

Profits

After all every grocer is interested in profits. Profits are the will-o'-wisp of the day.

Look your stock over and see how many profit-eaters are there. You have a profit-eater in every article that fails to do what it should.

"Empire" Soda

BEST FOR BAKING,

is a profit-producer. It not only gives you a good profit on each packet you sell but its quality and the satisfaction it gives brings purchasers back for more.

WINN & HOLLAND,
MONTREAL,
SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

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The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,
Limited

"Gleaner" Office, KINGSTON, JA.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

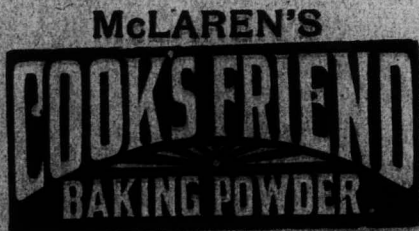
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

Our Travellers

ARE NOW OUT

and showing without exception the finest line for import ever offered in Canada.

Our general stock of staples in Glass and Earthenware for Spring is all ready and in splendid shape.

We want you to see our line, and if our traveller has not called on you yet, drop us a card.

EVERYTHING IN

Crockery and Glassware,
China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.
Decorators of Earthenware, China and Opal.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

The Best is Always the Cheapest and Most Desirable.

The grocer who thinks that because a thing is cheap it is most desirable makes a serious mistake. The purchasing public know that the **best** is always the cheapest, and will always give the **best** the preference. The ever-increasing demand for

WETHEY'S FAMOUS CONDENSED MINCE MEAT

bears striking testimony to its high quality. Grocers who are handling it are making money. Grocers who are not handling it make a big mistake and are losing money.

All wholesalers sell it.

Manufactured by . . .

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
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