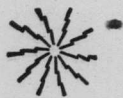


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Now for Pickles.

Time is near at hand when your customers will be making pickles, sauces, etc. You will be asked to send the best vinegar you have for the purpose (and remember it is a particular business this making of pickles—that is good pickles) and vinegar has a lot to do with the result.

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The vinegar that is used exclusively by the majority of Canada's foremost pickle and sauce manufacturers. "Imperial" has been proven to be nearer the standard of absolute reliability than any other vinegar used. No experiment—no doubt—but perfect safety with "Imperial."

Price, just that of the ordinary standard article. Order from your wholesale grocer, and take none but **"IMPERIAL."**



If your customers desire a really
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Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,

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Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in
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Vegetable Cans, Meat Cans, Spice Cans,
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We manufacture everything in the Licorice line carried by the Grocery,
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plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
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ONLY**

We are putting up and
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LARGE SALE on our
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Every package guaranteed finest grade grown. 25-40-50 cents
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Write us for Samples and Prices.

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A Smiling Face.

A contented customer is a good advertisement—one of the best you can have. You can't have contented customers with smiling faces if you sell goods of inferior quality, because poor quality is remembered long after low price is forgotten. "A Smiling Face" is worth dollars and cents to you. Keep your customers contented and happy *Sell them quality that you know is right.*



Codou's Macaroni.

Made always from Russian Wheat, and that is one reason why it is so delicate, tender and white. Tough Macaroni won't win the smiling face and satisfaction—*Codou's Macaroni wins both.*

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Free from adulteration—it is absolutely clean. The standard of highest quality the world over. For the holiday cooking it will be in great demand as usual. Proved "best" by the test of a half century and more. Sell it and you sell satisfaction. You win "A Smiling Face" with Cox's Gelatine.

Sold by Leading Wholesalers Everywhere.

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GROWS
FRUIT

WRITE OR WIRE

J. D. FRASER
Leamington,

for Early Tomatoes, Cucumbers, Muskmelons,
PEACHES and Watermelons by the car load.

FLOUR **MAGOR'S**
DELICIOUS
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The Purest Flour Made makes
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Prices For Cash Unequalled.

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"ACME"
TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3-lb. cartoons in a
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Agents for the Canadian Salt Co., Windsor, Ont.

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SAVES TIME AND MONEY.

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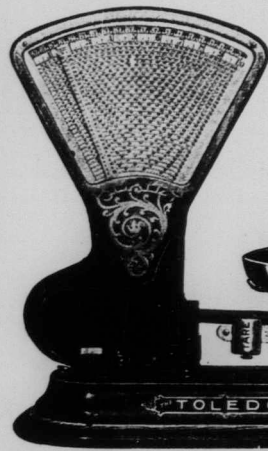
We make them in all shapes and
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Grain and Root Baskets,
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In fact, all kinds; besides being very neat
in appearance, they are strong and dur-
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THE . . .

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The Toledo Springless, Automatic, Computing Scale, "The Scale with Brains," is the only scale in the world that positively stops the giving of **DOWNWEIGHT**. It is the only Automatic Computing Scale in the world without springs. No hand operation in weighing; no prices to set; no levers to move; no weights to lift; no poises to shift; you simply place the article to be weighed on the scale, and the scale instantly and automatically shows in plain figures:

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Canadian Agents, **HAMILTON, ONT.**

The warm weather quickly tires.

Don't it make you think of **HIRES'**?

Beware of cheap imitations which are offered
every season to the trade.

HIRES' ROOT BEER

was the first on the market; holds first place to-
day and has never yet been equalled for quality.

Price, in lots of one gross and over per gross \$20.40

Price, in 5-gross lots and over \$19.40

Freight Prepaid on Two Gross and Upwards.

SEND YOUR
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W. P. DOWNEY, Sole Canadian Agent,

20 and 22 St. Peter Street, - MONTREAL.

Handbills, Showcards, etc., on receipt of Business Card

John MacKay, Bowmanville,
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Manufacturer of **Established 1854.**

POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. **IN CAR LOTS.**
Prompt Business.

OLIVE OIL

"Doublement Clarifie"

Bottled by—

B. Fouga, Bordeaux.

Quarts, Pints, Half-Pints now in store.

WARREN BROS. & CO.
TORONTO.

Try the "Imperial" Brand

— OF —

Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest
fruits and vegetables.

Packed by —

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

Perkins, Ince & Co.

Wholesale
Grocers

FRONT STREET EAST,
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For Sale Everywhere.

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ASK FOR

MOTT'S.

**A
Complete
Line**

I send you a complete line of my cigars—a thousand or more, including one or two hundred each of my famous "Pharaoh" 10-cent and "Pebble" 5-cent Cigars. I pay the expense of getting them to you and agree to take all of them or any part of them back at any time and to refund you your money. This is my famous trial offer and I can afford to make it because every grocer who has once bought my cigars continues to buy of me and to increase the size of his orders. Send at once, I take all the risk.

J. BRUCE PAYNE,
Cigar Mfr.,
GRANBY, QUE.

**"STERLING"
BRAND**

—means sterling worth when
seen on our goods.

- Lime Fruit Juice
- Lime Juice Cordial
- Raspberry Vinegar

Thoroughly hygienic and refreshing drinks,
made by best methods.

These drinks are fit for the highest-class
trade.

—Ask your grocer for quotations,
—or write us direct.

T. A. LYTLE & CO.
124-128 Richmond St., West, TORONTO.

A
Steady
Rise

MOLINA BREAKFAST FOOD

has grown in popular favor steadily. It is not a sky-rocket—a brilliant flash and then ashes. Every year has shown a marked but material increase as its general merits become more widely known. When it makes friends it keeps them. It is a natural and wholesome food of Wheat sterilized and kiln-dried, but not predigested.

Grocers, your customers will appreciate

MOLINA BREAKFAST FOOD.

The Breakfast Food that "has a flavor like popcorn."

THE TILLSON CO., Limited, Tillsonburg, Ont.

YOU HAVE
TWO commendable **AIMS**

in the conducting of your business—

One is : To please your customers ;

The other is : To conduct a profitable trade.

JAPAN TEA

is of such excellent quality that it ALWAYS PLEASES
 and proves itself a PROFITABLE article to sell.

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR Delicate in Flavor and Aroma.
 Splendid keeping properties.

ROBERT WATERS' QUININE WINE

Quinine in a palatable form—50 years' reputation.

Export Agents :
 Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

PRINGLE MACAROONS

A new Biscuit, very tasty.

Not a high-priced one either.

The Canada Biscuit Co., LIMITED,

KING and BATHURST STS., TORONTO.



IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

Merit Acknowledged
Superiority Admitted.

YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents
Montreal.

IVORY GLOSS STARCH

is the kind that never fails to please. It is due to this fact that the demand for it is continually on the increase. Every progressive dealer is glad to handle

IVORY GLOSS STARCH

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

Our Travellers



will be right glad to see you again next week—or shortly after—and a good order from you will cap their satisfaction. We hope you will have it for them.

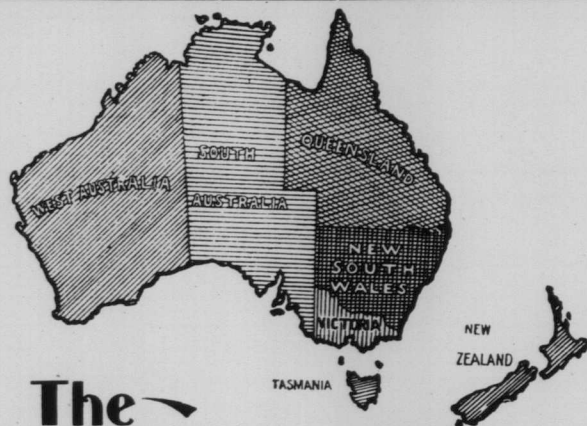
At the same time, you have done nobly by us during the past two weeks. Our Mail Order department has been working full time, and we have had real pleasure in the quick execution of your valued commands.

WE HAVE LOOKED UP some splendid values for you during the time our travellers have been holidaying—values in Teas—values in Canned Goods—in fact, our stock is in exceptional shape to give you good goods at the right prices.

W. H. GILLARD & CO.

Wholesale Grocers,
Tea and Coffee Importers.

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CANADIAN FLOUR IS THE BEST.*

AS DEMONSTRATED BY ANALYSIS.

TOWARDS the end of the 18th century not a few of the pioneers of agricultural progress recognized in education and experiment the most important agencies for future advance, and as early as 1800 the second President of the English Board of Agriculture strongly urged the establishment of an experimental farm with an annual subsidy of \$2,500. Even Columella, a Roman writer, complained that every art was taught methodically, whilst that of husbandry was neglected. And so, to this day, the same complaint may, with some degree of truth, be made.

HUSBANDRY IN THE SCHOOLS

Husbandry should form a more leading part of our education at public schools. In 1790 the first chair of agriculture and rural economy was founded in the University of Edinburgh, and endowed by the Government with \$750 a year. For more than a hundred years it has exercised an unobtrusive but stimulating influence on the farming practice of the whole of Britain. As the end of the 18th century witnessed the formal initiation of education in agriculture, so it was also this period that gave birth to the scientific literature on the subject. While prior to this FitzHerbert, Tusser, Markham, Blith, Weston, Tull, Hartlib, and others, had described the agricultural conditions in Great Britain and other countries, it was reserved for Lord Dundonald (an ancestor of the new General Officer Commanding the Canadian Militia, and who recently arrived in Ottawa), to give shape to the idea that was, doubtless, gradually forming in the minds of the philosophers of the last decade of the 18th century, and to emphasize, once for all, the dependence of agriculture on chemistry. This Lord Dundonald did in "A Treatise Showing the Intimate Connection Between Agriculture and Chemistry," published in 1795, and "The Principles of Chemistry Applied to the Improvement of Agriculture," published in 1799.

CHEMISTRY AND AGRICULTURE

The closing years of the 18th century thus recognized the important connection that exists between chemistry and agriculture, while the 19th century effected its consummation.

The century that recently closed was only two years old when the British Board of Agriculture invited Sir Humphry Davy to expound before them the scientific basis of the farmer's business, and this he did annually up to 1813, when his lectures were collated and published under the title of "Elements of Agricultural Chemistry," rapidly running through several editions. It was Sir Humphry Davy who described science as the refinement of common sense guided by experience gradually substituting sound

* This article has been furnished by the Department of Agriculture, Ottawa.

and rational principles for vague popular prejudices. It was the teaching of Davy that broke up the system of bare-fallowing, so that in Great Britain to-day the portion of bare fallow to total arable area has fallen to 1 in 50. As regards germination, Davy's views were entirely in line with the present-day knowledge, while wheat rust was well known to be frequently associated with the presence of barberry bushes in the neighborhood. Although the recognition of the fact that leguminous crops leave the land rich in nitrogen may not first have been made by Davy, he anticipated by more than half a century the experimental demonstration that such crops draw most of their supply of nitrogen from the atmosphere.

The experiments of Liebig, Lawes and Henslow in 1840 and the three following years, introduced to practical use that invaluable fertilizer, superphosphate of lime. Then came underground field drainage, by which enormous areas, with the assistance of Parliament, were relieved of their superabundant moisture.

THE BRITISH CORN LAWS

From the beginning of 1800 to 1846, Parliament was constantly attempting to improve agriculture by means of taxation on imported grain, and with slight modifications from 1804, and with a differential tariff in favor of Canadian grain, protection governed the fiscal policy of Great Britain until 1846, when the only shred of protection that was left was 25c. per quarter upon all kinds of grain. The abolition of the Corn Laws in 1846 marked the critical date in the history of the agriculture of the country. It is not that in the latter half of the century agriculture has been furnished with any new aids that it has flourished, but that existing aids have been more generally and more fully utilized. The extensive agriculture of the thirties was superseded by the intensive agriculture of the sixties. The improvement of roads, the construction of railways, the inauguration of agricultural societies and annual shows, the extension of literature and the spread of education, have all tended to place farmers in the position of being acquainted with the most recent developments of their business. One of the main features of the agriculture of the past half century has been the increasing amount of attention that has been given to live stock, the tendency in the Motherland being that now more and more of the crops of the farm are finding their way to market in the shape of beef and mutton and dairy products.

STOCK-RAISING ON BRITISH FARMS

To-day more than ever before the tendency of the British farmer is to compete with the foreign and colonial markets in stock-raising, so as to supply the home markets as much as possible with the million and a half of cattle, and the seven millions of sheep, that are being landed on her shores. Every year will

see less grain-growing and more stock-raising in Britain. And here is Canada's chance to step in the gap vacated by the home farmer. The British public refuse absolutely to be fed with home-made grain. They deny that it makes the best or the most satisfying bread-loaf. Thirty years ago it was the custom in that country to make flour suitable to the public taste, that would give satisfaction to the consumers, both in town and country, by the admixture of 75 per cent. of home-made wheats with 25 per cent. of foreign. In fact, after an ordinarily favorable harvest some large country mills, favorably situated in good wheat districts, would grind 80 per cent., or even 100 per cent. of native grain. Fifteen years ago the proportion of foreign wheat that a miller would be compelled to use had increased to one half, whilst to-day, it is not safe to make flour to meet the general demand from a mixture containing more than 20 to 25 per cent. of English wheat, and there are mills where even this small proportion has had to be reduced to 15 per cent.

WHY CANADIAN FLOUR IS THE BEST.

Why this change? It is because British agriculturists, unlike their Canadian brethren, are not alive to the essential quality of "strength" in their wheat. They do not recognize, as Canadian farmers do, that strength is determined by the presence in wheat of what is known as gluten, and that of the right kind. And, so, to-day, Canada is in every sense of the term "The Granary of the World."

The farmers of Canada know by experience that the Government have their interests at heart, for have not the farmers full pockets as the results of following their teaching and training? And not only so, but they are growing the best wheat in the world, as proved by comparison of analyses. Canadian best patents show wet gluten, 34.22 and dry gluten, 12.33, as against 26.17 wet gluten and 9.79 dry gluten in the best grades that can be found to compare with it at all. Then take the percentages of albuminoids or protein, the most important part from a nutritive point of view, and what are the results? By the same comparison Canadian patents come out at 12.59 per cent., as compared with 11.27 in the other samples. British bakers have personally demonstrated that not only is Canadian flour unsurpassed for whiteness, sweetness and strength, and that it is unadulterated, but that from it they can make not only the best quality of bread, but the largest quantity per barrel. Three tests in London gave the following results, each using 100 lb. of flour:—146 lb. of bread, 151 lb. of bread, and 152 lb. of bread.

OUR EXPORTS OF WHEAT AND FLOUR.

In 1884 Canada exported in value, wheat, \$812,923; in the following year it had risen to \$1,966,287; then it leapt up

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

to \$3,025,864 in 1886, and in 1900 had grown to \$11,995,488. Flour that in 1884 only amounted to \$1,025,995, in 1886 had risen to \$1,744,969, and last year took the mark at \$1,915,226. Without being wearisome these figures tell, and they bear repetition.

And this is one of the results in Canadian farming of "the refinement of common sense guided by experience substituting sound and rational principles in farming for vague popular prejudices." It is a practical proof that "obedience is better than sacrifice."

THE CANADIAN FARMER

is an apt pupil, but only so long as he wills to do that which the Department of Agriculture sets before him as the straight path of duty, defined after long years of patient trial and investigation, will he be in the happy position of being able to capture the markets of the world in the production of all that the world's markets require in general, and wheat and flour in particular. The Departmental experimentalists are never at rest, yet they never get weary of well doing; and in their tasks they are greatly stimulated by the knowledge that they possess the confidence of our farmers and are doing the best they can for the development of Canada and all things Canadian in the most useful of all callings.

FIRST TEA BREWED.

"The first tea brewed in England was in the year 1666," says The London Truth, "when Lord Arlington, who had brought a small quantity from the East presented it at Goring House, afterwards named 'The Arlington' in his honor."

Lord Arlington was a member of the famous "Cabal Administration," and did much to introduce this fascinating herb, which became a regular fixture at all state occasions in England after that.

Tea was first brought to the American colonies, so tradition has it, "as early as 1680, and was considered a rich treat, for it cost about £1 6d. per pound."

On all festive occasions, the report states, it was "freely brewed, and the governors of colonies invariably served it at all the important functions of the day."

E. Conroy & Nephew, general merchants, Wine Harbor, N.S., have dissolved; E. Conroy continues.

THE CHINA TEA TRADE.

THE condition of the tea trade of China at the present time forms the subject of a report by British Consul Playfair, which will be read with interest by those engaged in the handling of the teas of China and others. The apparent decline in the trade attracts the consul's particular notice. He says: "The change which has come over the tea trade, not of Foochow alone but at other producing centres in China, and which is ruining what was once a flourishing industry, seems ascribable to several causes, not all within the power of the sufferers to remedy. First, there is the indisputable fact that the use of due care in the manipulation of the leaf when growing, when being picked, and when being prepared for its transit over the sea, is not exercised by the native grower. The means of insuring all this has been repeatedly indicated to him and put within his reach, with no result, either owing to apathy, ignorance, or dogged conservatism. He has been in turn implored, scolded and lectured, but all to no purpose. Some years ago a circular was issued by the Inspector-General of Customs, warning tea growers that owing to the superior methods prevailing in India, the trade was slipping out of China's hands—hands that used to supply the world. It was recognized by Europeans interested in the industry that the lead taken by India and Ceylon had been secured by the substitution of machinery for hand labor. Machinery was accordingly imported. In some places more even than this was done in the effort to infuse new life into a moribund industry. While Formosa was still Chinese the governor imported into the north of the island not only the machinery considered desirable, but even an expert from Assam. But neither in Formosa nor in Foochow have these devices proved of any avail. To the intelligent native they possibly appealed, but not to the fountain head—the grower and the picker, whose methods continued to be unscientific and primitive. His livelihood was obviously slipping from him, but the prospect of even that catastrophe has had no power to startle him from his invincible optimism."

CHANGE IN PUBLIC TASTE.

"Secondly," says the Consul, "there is the change which has come over public

taste in Europe. When China held the monopoly of tea production, China tea was necessarily bought. But when Assam and Ceylon entered into the competition it was very soon apparent that the liking for their products was increasing rapidly, and China tea was in no long time hopelessly distanced.

Thirdly, the present great trade in Indian and Ceylon teas has been fostered by judicious and persistent advertising, to which the Foochow merchants appear to have not condescended to resort. Fourthly, the trade is crushed by an excessive export duty. When the duty on tea was first made specific, it no doubt represented fairly enough the five per cent. ad valorem sanctioned by treaty. The diminishing value of teas has, however, resulted in the export duty of to-day representing 40 instead of five per cent. The first, second, and fourth causes seem beyond the control of the merchants, but the remedy for the third should be well within their reach.

ADVERTISEMENT NEEDED.

"Advertisement is the life-blood of commerce at the present day, and is freely resorted to in all departments wherever there is an element of competition. Where soaps, pills, cocoa, bicycles, typewriters, and a host of other things are concerned, the advertiser, if the statements are to be believed, owns the best variety. It stands to reason that this cannot be so in each case, and though each advertiser must be conscious that his panegyric will not be universally accepted as gospel truth, he continues to publish his vaunts, and presumably finds it pays to do so. All the excellencies attributed by interested proprietors to the various soaps, pills, cocoas, and so on cannot possibly be founded on fact, yet the mere iteration tends to promote successful sales. A dozen virtues might be predicated for China teas, without overstepping the bounds of truth, and it seems a pity no one has taken the matter in hand. If the teas of India or Ceylon had occupied exactly the space once filled by the teas of China, the case would be more desperate. But it is not so. If China teas disappear the breakfast tables of the world will be the poorer."

Lynch Bros. & Co., bakers, etc., Sydney, N.S., have registered a co-partnership, consisting of W. F. Lynch, James F. Lynch and Thomas Cozzoline.

BIG DAMAGE TO RAISIN CROP

We are selling futures.

CANNED VEGETABLES—We are selling futures.

CANNED SALMON—Look out for it. See our prices.

Full lines of SPICES, etc. See our travellers.

G. H. Mitchell, Calgary, Northwest Representative.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, **Hamilton**

B U Z Z Z I P

They stick, don't they! And they'll bite, won't they!

WILSON'S FLY PADS will kill every one in the place.

THE BEST GROCERS SELL THEM.

Archdale Wilson - - - - Hamilton.

DELIVERY ABOUT 1st SEPTEMBER.

James Turner & Co.

are sole agents in **Hamilton** for

GOODWILLIE'S

Celebrated Pure Fruits

in glass, packed in pint gem jars on the gardens where the fruits are grown.
Get your orders in as stocks are rapidly going down.

***Strawberries, Raspberries, Cherries,
Currants, Peaches, Pears,
Plums.***

CROWN BLEND CEYLON.

Sales increasing every week.
No better Package Tea in the market.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

THE MONTREAL BAKERS' OUTING.

ON August 6 the bakers of Montreal held their annual excursion and picnic, this time at Highgate Springs, Vt. The most beautiful weather prevailed during the day, and in many ways the present year's outing was a greater success than any other yet held. An interesting programme of sports was provided, Lieut.-Col. Stevenson being one of the judges. Two splendid orchestras added to the enjoyment of the party during the trip and on the grounds. Following are the results of the games:

Throwing 56-lb. weight, open—1, T. McBride; 2, A. Smith; 3, F. Phillips.

Putting 16-lb. shot, open—1, A. Smith; 2, T. McBride; 3, F. Rodger.

Boys' race, under 10 years, 100 yards—1, A. Withell; 2, R. Hood; 3, A. Charbonneau.

Girls' race, under 10 years, 75 yards—1, Annie Fletcher; 2, Lizzie Hoult; 3, Minnie Boyce; 4, Maggie Wilkinson.

Young ladies' race, 75 yards—1, Nellie Quinn; 2, Mary Martin; 3, A. Lessard; 4, M. Carmichael; 5, Laura Briggs; 6, Grace Rook.

Boys' race, under 16, 120 yards—1, V. Damant; 2, H. Scott; 3, W. Martin; 4, W. Baker; 5, A. Withell.

Bread and cake drivers of Montreal, 220 yards—1, A. Adams; 2, C. Damant; 3, N. Laporte; 4, B. Dupre; 5, D. Sanche.

Married ladies' race, 75 yards—1, Mrs. Bain; 2, Mrs. Scanlan; 3, Mrs. Smart; 4, Mrs. Carmichael; 5, Mrs. Laflamme.

100 yards, amateur, open—1, W. Strachan; 2, W. Caldwell; 3, T. Phillips.

Bread drivers, under 35, 220 yards—1, E. Desjardins; 2, A. Adams; 3, D. Fletcher; 4, M. Laporte; 5, A. Cousineau.

Bakers' and confectioners' drivers' wives, 75 yards—1, Mrs. Hawkins; 2, Mrs. Bain; 3, Mrs. Ford; 4, Mrs. J. F. Quinn; 5, Mrs. Adams; 6, Madame Sequin.

Canadian Order of Foresters, special prize—1, A. Smith; 2, M. Laporte; 3, J. Thouin; 4, P. Lloyd; 5, A. Langton; 6, H. Bird.

Oddfellows' race, special prize—1, H. Phillips; 2, W. Dumont; 3, V. Dumont; 4, C. Dumont, sr.; 5, W. Ford.

Oddfellows' wives and friends' race—1, Miss Ford; 2, Mrs. McDonald; 3, Miss R. Ford; 4, Miss L. Ford.

Bakers and confectioners of Montreal, 440 yards—1, J. J. Phillips; 2, J. Drake; 3, A. McConomy.

Master bakers, 100 yards—1, W. Strachan; 2, J. Strachan; 3, G. Stuart; 4, F. Carter; 5, R. S. Auld; 6, N. Charland; 7, N. Lalonde.

Pipe race, open, 100 yards—1, Lalonde; 2, Adams; 3, McConomy; 4, Hazel; 5, McBride.

Montreal bread drivers, over 35—1, A. Cousineau; 2, Lloyd; 3, Little; 4, Brouillet; 5, J. Thouin.

Hop, skip and jump, open—1, T. Phillips; 2, James Damant; 3, W. Caldwell; 4, J. McBride.

Duck hunt—1, J. Fletcher.

Prize waltz—Mr. and Mrs. J. P. Odell.

Tug-of-war, 12 a side—English beat French by 3 pulls to 2.

Prize two-step—Mr. and Mrs. Carmichael.

Quoits—1, W. Hazel; 2, B. Connoughton.

Fishing contest—1, Hawkins, 32½ lb.; 2, Furlong, 31½ lb.; 3, Wm. Shepherd, 27 lb.; 4, A. Adams, 24¼ lb.; 5, Gohier, 21½ lb.

Largest picnic party on the ground—J. Hayes.

Best bunch of flowers—Mrs. J. F. Quinn.

Bean guess—J. C. Gee.

One of the most exciting contests was the tug-of-war between 12 English and 12 French bakers, the former winning, after a very hard struggle, by three to two.

Among those who worked hard to make the picnic a success were: S. G. Grimston, chairman of the committee; George Hoult, treasurer; W. J. Damant, secretary; Hon. President E. J. Stuart; Hon. Vice-President A. Strachan, F. Stevens, A. Seeds, W. Bryson, W. Ford, C. Damant, T. Thomson, J. P. Lloyd, J. Brouillet, J. B. Vien, A. Hastie, H. Sampson, F. Rodgers, D. R. Macgregor and J. B. Eupre.

WILL GO TO THE FALLS.

The Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada will hold their annual excursion to Niagara Falls on Wednesday, August 20. An enjoyable trip is anticipated.



BEWARE of COUNTERFEITS.

They are unsalable.

Imitators cannot produce anything to resemble

MacLAREN'S IMPERIAL
—OR—
MacLAREN'S ROQUEFORT
CHEESE

which represent the highest attainment of dairy art.

IMPERIAL VINEGAR

PROOF, EXTRA PICKLING, WHITE WINE, AND CIDER

UNEQUALLED FOR

Purity—Flavour—Strength

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

FRUIT GROWERS' CONVENTION.

THE Pomological and Fruit Growing Society, of the Province of Quebec met at Aylmer on Thursday, and listened to a number of excellent papers by different members of the society, and spent a very profitable and enjoyable afternoon. On Friday they were expected to pay a visit to the Central Experimental Farm.

N. E. Jack, Chateauguay, opened the Thursday afternoon session with an address. Then followed a number of papers, all of which were listened to with much interest. The subjects were: "Notes on the Culture of the Pear in the Province of Quebec," paper read by G. Reynaud; "Plums," by W. W. Dunlop; "Notes on Plums and Pears grown at Village des Aulnaies," by Auguste Dupuis; "Pruning, its Principles and Practice," by W. Mead Pattison; "Floriculture, Annuals, etc.," by W. B. Whyte.

In the evening, the session opened at 8 p.m. with a good attendance. The first paper read was on "Noxious Weeds," by J. M. Fisk. Then Professor M. F. Macoun took up the subject of "Fruits for the Home Market, with Notes on their Culture," and dealt with it in a most entertaining manner.

Dr. Fletcher wound up the evening session with a paper on "Insects Injurious to Fruits."

SAMPLES OF CONFECTIONERY.

The Globe Manufacturing Co., 103 Adelaide street west, Toronto, have an interesting announcement this week for grocers who are handling varied lines of confections. Their nut popcorn is what its name implies, "Something Good," while their "Boston Fritters" are also a quick-selling sweatmeat. These are lines which grocers can handle with little trouble, making a neat display in their confection showcase and netting a considerable profit. The Globe Co. offer to send free sample packages with prices to any intending customer.

CATALOGUES, BOOKLETS, ETC.

POP-CORN MACHINE.

C. Cretors & Co., Chicago, have issued a bright booklet dealing with the excellences and efficacy of their machines. The durability, simplicity and utility of their various poppers and peanut roasters, with base and wagon models, are all properly emphasized. Some very suggestive testimonials are produced to attest the validity of their claims, and the whole is an excellent catalogue.

DISPLACING POTEEN.

Tea is thought to be displacing poteen in Ireland whose people now consume eight lb. of tea per capita annually, which is some four lb. ahead of the quantity consumed by the Englishman. To encourage the use of this gentle stimulant by the Irish it was even proposed to exclude Ireland from the application of the tea duty and testimonials were produced in favor of tea. Mr. H. Broadhurst in supporting the motion said that he drank tea four times a day and found it cooling and stimulating.—Scottish Trader.

DEPARTMENTAL STORE FIRM FAILS.

The recent suspension of the departmental firm of Runions, Carson & McKee, of London, has been followed by the failure of the house, an assignment having been made to C. B. Armstrong, of London. At the time of the suspension a committee was appointed to look after the interests of the creditors, consisting of Henry Darling, of The Wyld-Darling Co., Limited, Toronto; Mr. Finlayson, of J. N. W. Campbell & Co., Glasgow, and George C. Gibbon, of London. The Scotch firm is a large creditor. The liabilities will be in the neighborhood of \$100,000.

JUST OUT

UPTON'S
Pure Fruit Jams
and
Marmalade

BEST QUALITY

1-lb. glass jars, \$1.50 per doz.



UPTON'S

Jams, Jellies and
Marmalade

12-oz. jars, \$1.00 per doz.

GOOD PRESERVES

A. F. MacLaren Imperial Cheese Co.,
Limited,

51 Colborne St., TORONTO, Agents.

THE PROVISION TRADE.

A British View—The Markets—Miscellaneous Notes.

A BRITISH VIEW.

THE development of poultry farming in Canada is thus treated by The Commerce, of London, Eng.: "If evidence were wanted of how our agriculturists have neglected some of the most profitable departments of their business, it is to be found in a typewritten circular sent out by the Department of Agriculture at Ottawa to the press of this country with a view to pushing the Dominion's poultry trade. From it we learn that Canada is developing poultry farming at a great rate, and is keeping a keen eye on the wants of Great Britain in the poultry line. Anything you want in the way of a plump, well-dressed chicken you can get from Canada. The Dominion Government has established a number of fattening stations, and the farmer is taught not only what Great Britain requires, but how to make the chickens suit the market. It is said that such is the growing demand for Canadian poultry in Britain that several Montreal firms intimate their desire to buy up at the highest market price all the young fatted chickens the farmers can rear, and firms in Western Ontario will buy all the live chickens they can secure. The Department of Agriculture has arranged for the disposal of the chickens alive to firms that export them to Great Britain. The greatest attention is being paid to such details as careful and cleanly packing. As a proof of the growing popularity of Canadian eggs in this country, we are told that we imported no less than \$1,691,640 worth last year, as against \$1,406,199 worth in 1900."

THE DANISH BUTTER INDUSTRY.

Danish butter is now such a common article of consumption in this country that the huge figures given in Capt. Boyle's report from Copenhagen (published in The Grocers' Journal of last week) will hardly come as a surprise. In 1901 Denmark exported 189,960,000 lb. of butter, against 171,472,000 lb. in 1900, of which almost the whole, to be exact, 181,440,000 lb. came to the United Kingdom. This works out at an average of some 4 lb. per head of our population, and gives some idea of the enormous extent now attained by the trade in Danish butter. In other items of produce Denmark is extending her trade, and this is largely attributed to the extension of the cooperative principle to dairy-farming. The

cooperative dairies are societies from which each member receives a dividend proportionate to the quantity of milk delivered, less a deduction for working expenses. The first of these was founded in 1882, and there are now 1,040 in operation, converting about 4,000,000,000 lb. of milk per annum, equivalent to a value of £7,112,000. Not only do these cooperative dairies produce butter of a uniform quality, but the best results are obtained from each cow, by observing that foods are best suited for her, while in other respects every attention is paid to both quantity and quality. One of these dairy farms alone possesses over 6,000 cows, producing 31,000,000 lb. of milk annually.—Grocers' Journal, London.

NEW GERMAN MEAT LAW.

The State Department at Washington has made public reports from Ambassador White, at Berlin, dated July 12 and 14, that according to an official proclamation the Meat Inspection law will go into force in its entirety on April 1, 1903, with the exception of the section which relates to doing away with the second examination of meat once officially inspected. This paragraph will not go into effect until October 1, 1904.

A report on the new regulations received from Consul-General Richard Guenther, of Frankfort, says that as the time is approaching when the new regulations concerning the importation of meat and its transportation in transit through Germany will go into force, it will be well to note that the following imports into Germany are prohibited:

Meat in hermetically sealed boxes and similar vessels, as well as sausages and other mixtures of chopped meats, dog meat; also, prepared meat of horses, asses, mules and other solipeds; meats which have been treated with one of the following substances or with a preparation containing such: Boracic acid and its salts, formaldehyde, hydroxides and carbonates of alkalis, sulphurous acid and its salts, hyposulphurous salts, fluor-hydrogen and its salts, salicylic acid and its salts, chloride salts, and coloring substances of whatever nature. The latter, however, may be employed for coloring coverings, if not otherwise prohibited.

Fresh meat may be imported into Germany in whole carcasses only. When imported in halves the two halves must be

so marked as to be readily identified. The report of the consul gives detailed information as to how fresh meats must be prepared to be imported.

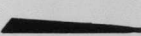
RETAIL MEAT DEALERS IN CONVENTION.

The annual convention of the National Retail Butchers' and Meat Dealer's Protective Association assembled in Washington last week with delegates present from many States.

The address of President Wagner, of New York, was devoted largely to a review of the fight waged by the retail butchers against the so-called beef trust, which, he said, "ruled with an iron hand, and whose aim seemed to be the absolute dictation of prices, limiting supplies when they thought it necessary to maintain prices; enforcing the payment of disputed claims irrespective of their accuracy; blacklisting men whose honesty and integrity had never been questioned if a feeble protest was made and payment withheld for an injustice perpetrated upon them. Not content with the patronage of the butcher they sought the consumer, until their objective point seemed clearly to be the acquisition of the entire trade, both wholesale and retail."

Referring to the action of the Department of Justice against the combination, President Wagner said: "I am happy to say the Federal Government recognized the justice of our complaint, putting the machinery of justice in motion at the instigation of our Association that has in a measure resulted in the complete demoralization of the firms in this combination, at least for the time being, and has relieved our craft of the oppression from which it suffered and complained in every city, town and hamlet in these great United States. I believe the time is not far distant when the Government can be induced to establish public abattoirs, or foster the establishment of abattoirs by the retail butchers of every city of enough inhabitants to warrant it, creating a home market for cattle and live stock and an incentive for the farmers of the Southern, Middle and Eastern States to again devote their land to the raising and marketing of live stock."

Some of the important recommendations made by President Wagner included: "That the legislative committee of the different States take the necessary steps to enact a law subjecting tierced meats, boxed meats

Are you selling 

REGISTERED
Bow Park
BRAND

Cream Cheese?

Just the thing this hot weather. It sells fast. Send us your order or ask your wholesaler.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

When you have any


BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

 **Toronto.**

HAMS

that are good hams.

If you have not had a shipment of

Three Star Hams

we solicit a trial order for them. Unequaled for the family that stays at home or goes to the summer cottage. Just the thing for camp or excursion. A little higher in price, but worth it.

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

Long Clear Bacon.

Your trade demands the best quality obtainable. **WE HAVE IT.** Cured and stored in Cold Storage of uniform temperature and is absolutely free from Rust.

Quotations on Case or Car-load lots on application

The Park, Blackwell Co.,
LIMITED.
PORK PACKERS,
TORONTO, ONT.

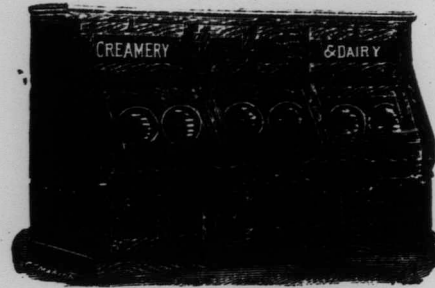
and poultry to forfeiture if found short weight, and payment for box weights is insisted upon. That the several States take up for their respective cities the establishing of public abattoirs, where butchers can do their own slaughtering, encouraging home industry and the raising of all kinds of stock in the immediate neighborhood of cities. Particularly is this true of the Southern, Middle and Eastern States. That our Federal Government eliminate the duty on cattle and live stock, or modify it to an extent that importation of live stock will not be prohibited by reason of excessive duty during periods of extreme high prices, that are a hardship to the public at large and a detriment to the retail butchers; that a copy of this resolution be forwarded to the United States Government. That a vote of thanks and appreciation be extended to United States Attorney-General Knox and State Attorney-General John C. Davies for their aid and work in obtaining an injunction against the beef combination, and that a copy of the resolution be forwarded to them. That a vote of thanks be given to the public press for the aid accorded us by the publicity given to the methods of the beef combination, so detrimental to the craft and harmful to the general public."

THE PROVISION MARKETS.

TORONTO.

Dressed hogs are firm and unchanged. The beef now coming in is inferior in quality to that which has been arriving, and so a reduction of from 50c. to \$1 per 100 lb. has been made in the price of beef carcasses and from 25 to 75c. in live cattle. Live hogs are if anything firmer than they were a week ago, and the arrivals thereof are limited. We quote as follows: Dressed hogs, \$9.50 to \$10; beef carcasses, \$7 to \$8.00 per 100 lb.; hind quarters, \$9.00 to \$10.00 per 100 lb.; front quarters, \$4.50 to \$5.50 per 100 lb.; veal, 8 to 9c. per lb., and lambs, 8 to 9c. Select live hogs are worth \$7.25 to \$7.37½, and fat and lights, \$7 per 100 lb. Choice export cattle are worth \$5.75 to \$6.25 per 100 lb., and lights, \$5 to \$5.75.

The demand for provisions continues steady, and the prices are firm and unchanged. Lard meets with a fair trade and the prices are steady. We quote: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; roll, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11 to 11½c., and backs, 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23.50 to \$24; lard, in tierces, 10¾ to 11c. per lb.; tubs, 11 to 11¼c., and pails, 11¼ to



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,
LONDON, ENG.

FOR



English Malt Vinegars.

Ontario Agents—

John W. Bickle & Greening,
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

All Bacon and Hams

cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

OUR LARD is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.



Registered Trade Mark Brand
Found on all our Bacon and Hams.

The Farmers' Co-Operative Packing Co. of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

Long Clear Bacon.

New cured, free from rust, light or medium weights.
Write or wire us for quotations in case or car lots.

Fowler's Canadian Company, Limited

HAMILTON.

11 ½c.;
beef, \$1

A go
meats a
quote
to \$2.4
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11 1/2c.; compounds, 8 3/4 to 10 1/4c.; plate beef, \$15 per 100 lb.

MONTREAL.

A good trade is being done in smoked meats and lard, and prices are firm. We quote: Pure Canadian lard is \$2.37 1/2 to \$2.40 per pail. Fairbank's "Boar's Head" lard compound, 9 3/4c. tierce basis, with extras as follows: 60-lb. tubs, 1/4c. over tierce: 20 lb. tin pails, 1/4c.; 20-lb. wood pails, 1/2c.; 10-lb. tins, 5/8c.; 5-lb. tins, 3/4c.; 3-lb. tins, 7/8c. Snow White and Globe compound, \$1.95 per pail; Cottolene, 11 1/4c. for 20-lb. pails, and 11c. for 60 lb. tubs, for Quebec and Ontario; hams, 13 to 14c.; bacon, 14 to 15c.; heavy Canadian short cut mess pork, \$24.50 to \$25.00; Canadian short cut clear pork, \$23.50 to \$24.00; American short cut clear pork, \$24.00 to \$24.50; American fat back, \$24.50 to \$25.00.

ST. JOHN, N. B.

In barrelled meats there is only a light business. Domestic pork is well cleaned up. Prices are still held at the high figures. Smoked meats hold their full figures. There is, however, always a certain sale as it is about impossible to get anything to take their place. Lard moves slowly. Price is

unchanged. In fresh meats, beef is not so firm, owing to freereceipts of light domestic stock. There is little offered except lamb, which is quite plentiful and rather lower. Pork is still scarce and high. We quote as follows: American mess pork, \$23 to \$23.50; domestic mess pork, \$21.50; plate beef, Canadian, \$14 to \$14.50; clear pork, American, \$25.50; plate beef, American, \$17 to \$18; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef 8 to 10 1/2c.; round hogs, 7 1/2 to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12 1/4c.; compound lard, tubs, 9 1/2c.; compound lard, pails, 9 1/4c.; refined lard compound, Fairbank's, tubs, 10 3/4c. to 11c.; pails 11 1/4 to 11 1/2c.

The N. K. Fairbank Co., always alive to the interests of the trade, are selling their standard lard in a particularly attractive grained tub, which is of considerable value when empty.

PROVISION NOTES.

The Colonial Fluid Beef Co., Montreal, has registered.

Wm. Kyle has registered for W. Smith, butcher, Montreal.

Hodgson & Fitzgerald, butchers, Courtney, B.C., have dissolved; Wesley Hodgson continues.

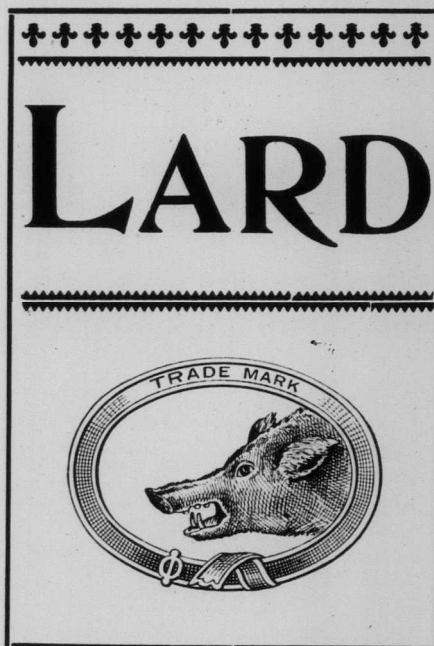
CHINA TEA IN HOUSE OF COMMONS.

We are told that the tearoom at the House of Commons has lately witnessed an enormous demand for China tea. This, we presume, is the latest phase of Imperialism, which is so expansive that it enables some of its advocates to preach about the importance of supporting trade within the Empire, but does not lay any obligation on them to practise that which they preach.—Home and Colonial Mail.

A SUCCESSFUL EXCURSION.

Much pleased is the Toronto Retail Grocers' Association with its annual excursion to Niagara Falls on July 23. Nearly 700 went with them, and over \$150 was cleared after all expenses were paid. This is gratifying to the promoters, as they received no subscriptions or prizes from the wholesale houses, excepting those granted for amusements on the steamer going across in the morning, in aid of the excursion which was run purely on its own merits.

The credit for the success of this affair is much due to the following gentlemen: Jerry Burns, Edward Hawes, D. Bell, T. Clark, D. W. Clark, T. Dowswell, J. Butcher, J. T. Schoales, Harry Kelly, R. Bailey Snow, B. Panter, C. Callander, J. Bond, and a number of others.



Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

There is one word sadly misinterpreted, that word is "substitute." Because an article is a substitute it is not necessarily inferior. The electric light is a substitute for the candle and the modern flour for the product of the windmill. Our "Boar's Head" brand of **Refined Lard Compound** is a substitute for hog lard, and is an improvement on any other frying and shortening medium. Grocers totally unable to sell other brands of Compound with any satisfaction, find that **Fairbank's "Boar's Head"** brand takes the place of every other lard with their customers, then, too, the price is about 2c. less per lb. than hog fat.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY.
Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.

EXHIBITS FROM THE WEST INDIES.

THE British colony of Trinidad and Tobago, B.W.I., has shipped an exhibit for the Toronto Industrial Exhibition, which will be forwarded to Toronto upon its arrival at Halifax. The exhibit is not large, but is fairly representative of the products of the colony, including the new mineral industries.

Accompanying this exhibit is a statistical report showing that for the year ending March 31, 1902, the imports of the colony

the establishment of an improved steamship service between Canada and Trinidad.

Some interesting information is given besides of the trade requirements and possibilities of the West-Indian colony. There is a good market there for Canadian butter, cheese, lumber and oats. Butter in tins retails at Trinidad for 50c. per lb.; the duty is 2c., the same as is imposed on cheese. Fresh milk retails at 48c. per gal., and on condensed milk the duty is 5 per cent. ad valorem.

able foot is utilized without trespassing on the convenience of customers. Marshall & McLeod also have in connection with the "Soo" store, a branch at Tagona.

EXPORT TRADE WITH GERMANY.

Becker & Haag, of Berlin, Germany, correspondent members of the Canadian Manufacturers' Association for Germany, are in a position to bring Canadian manufacturers into touch with the German trade and market. Any firm desirous of opening



Interior of Marshall & McLeod's grocery store, Sault Ste. Marie, Ont.

from Canada increased \$163 565, and the exports to Canada increased \$89,000 as compared with the year preceding. This increase is credited to the visit of Mr. Parmalee, representing the Dominion Government, the visits of representatives of the Canadian Manufacturers' Association and of prominent Canadian merchants desirous of opening up trade with the colony; the transfer of the Port of Spain electric light and tramway to a Canadian company; the recent establishment of a Trinidad branch of the Union Bank of Halifax, and

A PRETTY STORE INTERIOR.

Economy in arrangements and taste in display are characteristic of all too few grocery stores. As shown in the accompanying cut, the grocery and china store of Marshall & McLeod, Sault Ste. Marie, Ont., combines excellence in arrangement with good taste. The interior only of their store is shown. Beautiful large display windows with plate-glass, 12 x 12 ft., speak much for the enterprise of this down-to-date firm. There store is 100 ft. deep and every avail-

an export business with Germany will find them at their disposal to give the necessary assistance. In such cases it is necessary to send to the address, Becker & Haag, Berlin S. 42, Ritterstr. 27, the following information:

1. Export price list of articles, and, if possible, catalogues and small samples.
2. Indications concerning packing, net and gross weight and measurements.
3. The freight rate c.i.f. German port. To obtain these have Mr. Otto Thorning, 13 Peter street, Montreal, forward them to Becker & Haag's Berlin office.

With this information, Becker & Haag are enabled to make investigations and make proposals for best introduction.

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IN STORE

New California Apricots

Choice Bright Stock, Boxes, 80-lbs.

ALL OUR TRAVELLERS WILL AGAIN BE ON THEIR REGULAR TRIPS COMMENCING NEXT MONDAY, AND WILL BE PLEASED TO SHOW YOU SAMPLES AND QUOTE PRICES.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, ETC. TORONTO.

NOVA SCOTIA MARKETS.

THE grocery business done in the city for the last two weeks has been small compared with that of previous weeks, and the orders coming in from various parts of the Province denote that general mid-summer dulness prevails. Tired employers and hard-worked employes are enjoying their vacations, while those still remaining at business find quite enough work for the hot weather.

Flour, cornmeal, oatmeal and the various feeds remain firm at late quotations, and there is considerable demand. Stocks generally are low on account of difficulty in getting orders filled at the mills, especially the coarse feeds.

Butter is very freely coming in, and dealers find it necessary to make use of the refrigerators. Prices have relaxed somewhat from former quotations. Eggs are in moderate quantity, and the unusual high price is maintained. Dealers in cheese are taking in considerable quantities, and the price fluctuates more or less with Montreal quotations. New potatoes have been in the market for some time, but there is still some old in stock which people prefer to

use rather than pay the high price demanded for new ones. The old stock is still remarkably good in quality. New beets, turnips, cabbage, carrots and other light green products may also be found in the Saturday markets.

There is no material change in the sugar and molasses situation. From this out the quotations on the latter will, no doubt, become firmer, and there will be no cutting of prices such as prevailed earlier in the season.

The season for strawberries has now passed, and raspberries, currants and blueberries are plentiful in the market. Californian peaches, plums, and other fruits are being imported freely, and will be until the home raised fruit is available.

The fish market has improved very slightly, owing to a better condition in the Southern markets, but wholesalers will not go up to the high prices of last season, as the West Indian and South American markets are uncertain. The Pickford & Black steamers are still carrying large cargoes on their regular trips. Trade with the West Indies and Trinidad seems to be on the increase.

FIRE IN A BISCUIT FACTORY.

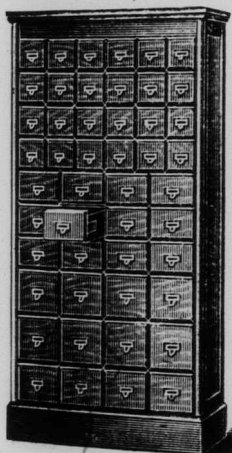
On Tuesday night fire caused damage of \$60,000 or more, principally to the factory and warehouse of The Toronto Biscuit and Confectionery Co., Limited, at 7 Front street east, Toronto. The fire had a great start when the brigade arrived, and the outburst on the top floor was desperate, owing to the inflammable nature of the boxes stored.

The firm employed about 130 hands, and will, of course, make arrangements immediately to resume business.

The plant and stock are fully covered by insurance, divided as follows: Machinery, \$28,000; stock, \$21,000, and office and factory furniture, \$1,000.

When interviewed by THE CANADIAN GROCER, the management of The Toronto Biscuit and Confectionery Co. stated that some delay in filling orders would be inevitable. However, every energy would be exerted to make that delay as brief as possible. Efforts would be made at once to enable them to resume business as quickly as possible.

H. P. Eckardt & Co. are selling a very fine quality of canned asparagus.



Bennett's Grocery Cabinet.

SATISFIED CUSTOMERS

our best recommendation.

"Lindsay, April 14.—I am well pleased with cabinet.

"A. FISHER."

"Port Arthur, June 23.—Cabinet received O.K. It is just what I wanted.

"H. CHAUSSE."

"Fowler's Corners, June 27.—Cabinet is greatly admired and it certainly is a necessity in any well ordered grocery.

"WM. DINSDALE." Full particulars from **J. S. BENNETT,** Patentee and Mfr., 15 Marlon St., Toronto.

WESTERN ASSURANCE COMPANY

Incorporated 1851

Fire and Marine

Capital - \$2,000,000.00
 Assets, over - 2,900,000.00
 Annual Income 3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
 C. C. Foster, Secretary.

REFRIGERATORS.



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

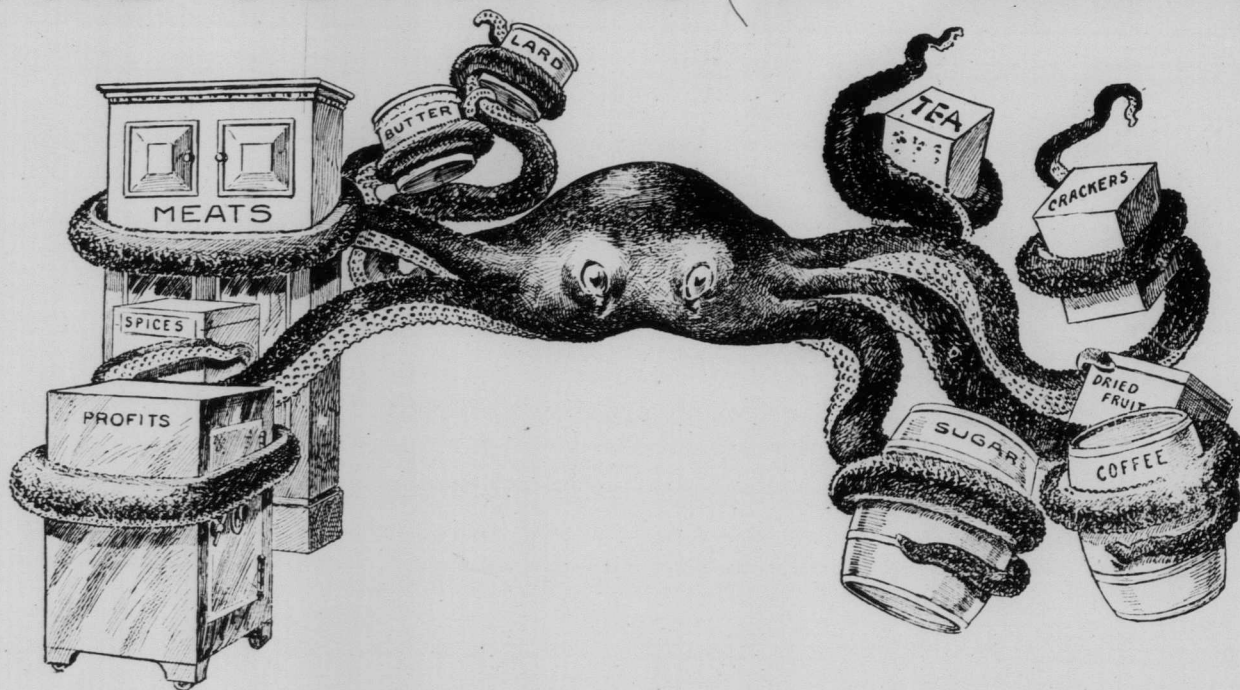
Eureka Refrigerator Co.

Wilbert Hooley, Manager.

Phone Park 513.

54 Noble St., TORONTO.

THE OCTOPUS OF WASTE



Don't let this hideous monster (the pound and ounce method of weighing merchandise) fix its tentacles on your store. It is death to profits and everlasting ruin to business.

The Moneyweight System will rescue you from this vampire.

**THE COMPUTING SCALE COMPANY,
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844 Pender St., Vancouver, B.C.

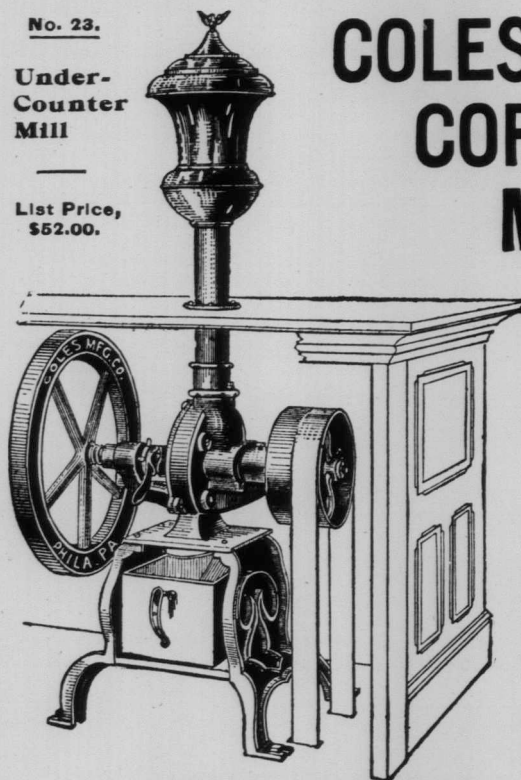
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MANUFACTURERS OF . . .

**DAYTON COMPUTING SCALES
MONEYWEIGHT SCALES.**

No. 23.
Under-Counter Mill

List Price,
\$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
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GORMAN, ECKERT & CO., London, Ont.

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Are You Looking For a Saleable Specialty

that will satisfy your customer and make money for you?

Paterson's Worcester Sauce

exactly fulfills these requirements.

ROSE & LAFLAMME,
AGENTS,
MONTREAL.



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THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

BUSINESS MEN IN THE BRITISH CABINET.

INTEREST in the Coronation has so overclouded all other events during the past week that little attention has been paid to the announcement of the readjustment of the British Cabinet, made public on the same day as the Coronation ceremony took place.

To Canadian business men there is probably little of moment in the changes gazetted. Perhaps to some the introduction of several younger men into the Government and the reduction in the average age of the Ministry will be viewed with much approval and will bear most weight. But many others will see a deeper significance in the appointment of Sir Michael Hicks-Beach's successor. While the Prime Minister and Mr. Chamberlain dominate the Cabinet, yet neither are in actual touch with the Treasury, nor can they afford to tamper much with the

management of that Department. Hence, the Chancellor of the Exchequer is, in deed as well as in word, the guide of the financial destinies of the country, and to him financiers all around look for indications of what is to be the state of the money market.

Sir Michael Hicks-Beach was a man of much prominence in the office he held. His tenure of that office will be momentous because he produced the biggest budgets Britain ever saw. Half a dozen years ago the £100,000,000 Budget was a new thing. In 1901-1902 there was a £200,000,000 Budget. Though he has added £92,000,000 to consuls and has increased the floating debt by £75,000,000 more, yet, on the whole, he has refused to saddle posterity with a great deal of the expense of the Boer War which he might very well have done.

As his successor comes Mr. Charles Thomson Ritchie, a Scotchman, with a lengthy business training and much experience of government. As president of the Local Government Board from 1886 to 1892 he showed himself to be an administrator not devoid of courage and capable of plodding industry. So worthy an administrator did he demonstrate himself to be that on Lord Salisbury's resumption of power in 1895 he was appointed President of the Board of Trade. There he had a wider range for the exercise of his individual initiative, and his handling of trade disputes was most commendable. Since the election of 1900 he has been Home Secretary, and now, as many surmised, he has been placed in charge of the Exchequer. That there will be no great change from the preceding management of this Department is evident, while there can be little apprehension that there will be any mismanagement.

Of the young blood infused into the Cabinet, the most notable name is Mr. Austen Chamberlain, son of the Colonial Secretary. This young man, while he can scarcely be accused of acting as a tool in his father's hand, will, nevertheless, second his father's policy and in his management of the Post Office Department there is little doubt that in time many of the reforms desired by the colonies will be brought about.

AN EXHIBIT REFUSED.

WITH no little surprise has the announcement been received from the secretary of the Wisconsin State Exhibition that there is no room left for the projected Canadian exhibit. This is doubtless a mild way of stating that the Wisconsin State Exhibition does not want a Canadian display. If such is the case the reason is not far to seek, and it is not much to be wondered at that the step has been taken.

The exodus of settlers from the North-western States of the Union across the border has now been going on for some time, and there is every prospect that it will increase. This loss of population, and of a very valuable population at that, cannot but be viewed with anxiety by the Governments of the several States concerned, as well as by the country as a whole. It cannot, therefore, be wondered at that those in authority are going to do all in their power to stem the tide of emigration. To prevent the display of the choicest Canadian products, which would tend to attract people to this country, is a very obvious way of assisting in this movement, but whether it is a wise policy is doubtful. The people of the United States will have to realize that their country has about reached its limit of natural development, while, at the same time, Canada still offers vast areas for speculation and exploitation. A movement of population from the former to the latter becomes accordingly inevitable, and to try to stop it by such means as refusing to exhibit its products is alike fruitless and foolish.

NEW CROP RAISINS ARE HIGHER.

Judging from present conditions, the coming season will possibly witness another firm market in Valencia raisins.

Our expectation of this is based on the cable advices received in Canada during the last few days, reporting that owing to excessive heat the crop will be decidedly short. In consequence of this shortage the market in Spain has opened strong, and some shippers in Denia have advised their representatives that, as the market is bare, they are not prepared to make sales.

The spot market is bare of old stock, and inquiries received during the last week it has been found impossible to satisfy.

THE SALMON PACK OF BRITISH COLUMBIA.

AS the end of the season approaches interest in the British Columbian salmon pack naturally increases.

Our latest advices are up to the middle of last week, and from them we would gather that the pack promises to be a fair one.

On the Skeena River and Rivers Inlet the pack is practically over, and the quantity put up satisfactory, the steamers arriving from the north early last week bringing the information that up to three or four days previous the pack approximated 250,000 cases.

A British Columbian paper of August 4 gives the pack at some of the individual canneries up to a few days previous as follows: Inverness, 12,000 cases; North Pacific, 17,000; British America, 17,000; Aberdeen, 14,000; Balmoral, 9,000; Peter Herman's, 10,000; Carlisle, 11,000; Claxton, 11,000; Standard, 9,000; Mill Bay, 8,500, and Nass Harbor the same, making a total of 17,000 cases for the two Naas River canneries. Princess Royal was reported to have 15,000; Lowe Inlet had 4,000; and at Alert Bay the pack was small. On Rivers Inlet the Brunswick cannery had 14,000; Good Hope, 12,000; Wannock, 10,000; Wadham's, 16,000, and Rivers Inlet, 12,000 cases.

The run of salmon on the Fraser river up to the first week in August was disappointing, but an improvement then took place. The Victoria and Vancouver daily papers of August 6 say that the fish were running well in the Gulf and on the Fraser. One boat on August 5 caught 700 fish and another on the following day 876, said to be one of the biggest catches by a single boat for some years, and netting the fishermen \$131.40 for one night's work. On the estimation of the British Columbia Packers' Association the average catch on the Fraser was estimated at the time to be about 200 per boat. Whether this improvement has been maintained we cannot say.

It was estimated a few days ago by a San Francisco authority that the Puget Sound and British Columbia pack of salmon

would be 20 to 25 per cent. less than last year.

CEYLON AND INDIAN TEA INDUSTRY.

THE large areas of land brought under tea cultivation in India and Ceylon during recent years, which are now coming heavily into bearing, have caused a reduction in the value of tea sufficiently serious to threaten the existence of the industry." These are the somewhat ominous words with which Messrs. Gow, Wilson & Stanton, of London, open up the tea question in a pamphlet just issued to the trade.

In India, since the year 1894, the area under cultivation has increased from 400,527 acres to 522,487 acres, and in Ceylon during the same period the area has likewise increased from 289,000 to 387,000 acres, while the exports of tea from both countries exhibit analogous increases. Add to this rapid growth within the British dominions, the fact that the export tax on tea in China has been reduced to an ad valorem duty, and hence falls but lightly on low-priced teas, and it will be seen that the prospect of China sending out large quantities of cheap tea is by no means improbable. So rapidly has the market been glutted with tea that the average price of Indian tea in London has sunk from 1s. 3d. in 1882 to less than 8d. in 1901, with a similar decrease in the price of Ceylon tea.

Over against this gloomy outlook may be placed the partially successful efforts that are being put forth to increase the demand by opening up new markets. Ceylon's increase of 50 per cent. in the export tax on tea has increased the national fund for developing new outlets, and a similar move on the part of India should produce like beneficial results. Moreover, if a portion of the tax on tea were used to promote the growth of green and uncolored tea in these countries, where black tea is almost the sole product, the tea industry might be greatly benefitted, for, as it is, India and Ceylon do not produce much more than one-ninetieth of the world's supply. By devoting more attention to the growth of green tea a two-fold result would be attained, in the opinion of Messrs. Gow, Wilson & Stanton. Not

only would the British possessions get a firmer hold on the market for green tea, but for every pound of green tea grown a pound of black tea would be displaced, thereby reducing the supply of the latter.

The table demonstrating the growth of the tea trade by means of a comparison of the trade for 1895 with the trade for 1900 is of great interest. There it is shown that, speaking roughly, the export of Indian and Ceylon tea grew from 234,000,000 lb. to 334,000,000 lb. in the six years, whereas China, Japan and Java combined showed a decrease in their tea export from 309,000,000 lb. to 262,000,000 lb. This decrease comes from China alone, because tea was overproduced there to such an extent in 1895 that a falling off became inevitable.

Turning to the consumption side of the table, it is found that, with few exceptions, all customers buying British-grown tea have increased their purchases and many new customers have been secured. Indeed, the tea-drinking capacity of the world is as yet far from having reached its limit. And with care on the part of planters there should be little difficulty in preventing a rapid increase in production, at least until the demand has considerably increased.

THE SITUATION IN HONEY.

THE indications are that this season's production of honey both in the United States and Canada will be small. Reports from all parts of these countries are anything but favorable.

The rainy and damp weather during the greater part of the summer in Canada and the northern and eastern portions of the United States will leave the hives almost destitute of honey. There is an abundance of clover in the fields, but the humid atmosphere and lack of sunshine prevented the bees from going into the fields and filling up their hives with honey. But if warm weather sets in from this out there may yet be a fair yield.

When asked as to the future price of honey on the Canadian market, should the crop be small this year through the unfavorable weather conditions, a prominent handler and holder of honey of Toronto said that in this country at least one-third of last season's output of that commodity was still in the hands of the holders. The demand

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now was practically nothing, and the yield this season would have to be small to have any perceptible influence on the market.

A number of enterprising Toronto dealers are preparing this season to import honey from Jamaica. This honey can be purchased there at about 5½c. per lb. and laid down in Toronto at 9c. It is of exceptional flavor, and can be obtained all the year around in any quantity desired. It is sweeter than the Canadian article, and is principally extracted from the blossoms of the logwood tree.

From the above facts it is hardly probable, even if this season's honey crop turns out a failure, that the prices of honey in Canada will advance this fall.

THE CEYLON GREEN TEA TRADE.

CABLE advices to hand this week from Colombo, Ceylon, report prices higher on green teas as the result of large buying on Russian account.

We have before us a report showing the quantity of green tea exported from Ceylon from January 1 to June 30, and this gives the quantity sent to Russia during that period as 106 435 lb. During the same period in 1901 no green tea was sent to Russia from Ceylon.

The total quantity of tea shipped from Ceylon to all countries during the six months' period was 747,732 lb., against 427,695 lb. the same period in 1901, an increase of 75 per cent.

According to our Ceylon exchanges the quantity of green tea on which a bonus had been paid during the six months ending June 30 was 1,414,391 lb. As the exports only aggregated about one-half that quantity, the curious are asking what became of the remainder. The opinion is ventured by some that possibly the figures of the Customs authorities are at fault, but no one appears to know.

NEW SEASON'S CURRANTS.

Samples of the first crop of new season's currants were received on the Toronto market this week, and the quality is decidedly fine.

Mail advices to hand this week said that cutting had begun in the southern districts

of Greece, and that the market would likely open a week earlier than last year.

Prices rule steady, and they show an advance over the figures originally quoted for this season.

A moderate business appears to have been done on importation account.

DECREASE IN CEYLON TEA AREA.

IN furnishing The London Times with particulars about "Ceylon and its Planting Industry," Mr. J. Ferguson writes: "The most notable fact revealed by the figures is the falling-off in the area of tea, the total in cultivation on plantations being 4,000 acres less than a year ago, or, including native gardens, a decrease of 6,000 acres, making a total of 386,000 in place of 392,000 acres. This must be due to the abandonment of non-paying fields and of some unprofitable gardens; for it is accompanied by an extension of the total extent in cultivation by 1,000 acres, although poor 'coffee' has gone down, being 3,200 acres less than a year ago. Cacao, on the other hand, is 500 acres more in planted extent; cardamons are greater in area by 1,800 acres; cinchona shows an increase of 1,000 acres, and india-rubber (chiefly the Para or Hevea variety) of nearly 1,000 acres—which must, however, be rather under the actual area planted during the year, our total extent planted being about 3,400 acres. In several minor products, too—camphor, nutmegs, crotons—there has been a good deal of planting, and still more have we had in the Kelani Valley and other low country estates, a planting out of cocoanut palms among the tea, just as Para rubber has been put in freely on the Kalutara tea estates. The check to tea, and the fact that there are no clearings this year to plant, ought to strengthen the hopes of those who believe in a future for our staple, so soon as consumption overtakes production. A year ago we anticipated that there would be 400,000 acres under tea at an early date in Ceylon; whereas now we are in reality back to 386,000, with no immediate prospect of extension. In our shipments of tea from Ceylon this year we are so far 5,000,000 lb. behind the same date last year for the United Kingdom; but shipments to Russia and America show an increase. Our cocoanut palm industry—chiefly in native hands—covering 600,000 acres with a crop of 1,000,000,000 cocoanuts (for oil, copra, fibre, desiccating kernels, etc.)—is in a highly prosperous condition; while that in cinnamon bark and in plumbago mining continues fairly satisfactory. The Boer prisoners are making preparations against their return home—the first transport calling at Colombo shortly—and are likely to take a good deal of Ceylon tea with them."

SOME IMPORTANT TRADE QUESTIONS.

THE CANADIAN GROCER has received from Charles W. Creed, secretary of the Maritime Board of Trade, the subjects for discussion at the annual meeting of the Board at Sydney, C.B., on Wednesday, August 20. They are as far as known to date the following:

1. Proper methods of curing, culling and preparing dry and pickled fish.
2. The urgent necessity of better aids to navigation on the Atlantic seaboard and the entrance to the Bay of Fundy.
3. The desirability of daily steamship communication between St. John and Digby throughout the year.
4. Is not the fast Atlantic service an absolute necessity in the development of the Maritime Provinces?
5. The necessity of the establishment of county Boards of Trade.
6. Trade with South Africa.
7. Forest preservation.
8. Preferential Customs tariff.
9. Steel shipbuilding.
10. Government ownership of the fast Atlantic service.

PERSONAL MENTION.

Mr. R. T. Macdonald, of The A. F. MacLaren Imperial Cheese Co., Limited, Toronto, is holidaying at Windermere, Muskoka.

Mr. L. J. Levy, of the travelling staff of the United Factories, Limited, Toronto, has just returned from a pleasant holiday trip to Buffalo, Cleveland, Detroit and Chicago.

Mr. J. W. Powell and Mr. J. F. Holden, Western Ontario representatives of E. W. Gillett Co. Limited, are in Toronto using up part of their holidays in the "Queen City."

Mr. T. S. Annandale, grocer, New Westminster, B.C., who has just returned from a pleasure trip to the Old Country, was in Toronto this week. He had a pleasant holiday, but said he would be glad to get back to the Coast.

Mr. J. M. Lobb, formerly with W. G. A. Lambe & Co., Toronto, but now with Rodewald & Heath, Colombo and Shanghai, is sailing from the latter port this month for Canada on a business trip. Mr. Lobb's many friends will no doubt be glad to see him.

Lumsden Bros. made their first shipment of yeast cakes to Buffalo this week. This is a lot to be sold by their agents previous to their opening a factory in that city.

A consignment of Spanish "Queen" olives arrived this week for H. P. Eckardt & Co. They are exceptionally fine value and are packed in fancy shaped bottles.

Government Figures Have Arrived.

The Statistical Department of Ottawa handed us the figures this morning of the Imports of tea into Canada during the fiscal year ending June 30th, 1902 :

The Imports of Japan Tea were 5,736,495 lbs. They fell off last year over 2,000,000 lbs. Think of the change!

In 1899	the Imports of Japan Tea	were	11,667,757	lbs.
In 1900	"	"	9,762,032	lbs.
In 1901	"	"	7,528,309	lbs.
In 1902	"	"	5,736,495	lbs.

Surely this proves to any reasonable person that **Japan Teas are out of date** and that it is only the old-fashioned that are adhering to them, and what we prophesied three years ago is coming true quickly, and is taking their place rapidly. It is finer in quality, better in flavor and more satisfactory to the Green Tea drinker. Are you handling it?

"SALADA" Ceylon **GREEN** Tea

Toronto. Montreal. Boston. Buffalo. Philadelphia. Detroit. Toledo. Cleveland. Pittsburg. Newfoundland. New York.

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profits to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **ALLISON COUPON SYSTEM**.



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

LILY WHITE GLOSS STARCH

In 6-lb. Toy Trunks with real locks and keys.

This beautiful and useful package will be appreciated by every householder.

Try a case or two with your next ten-box order.

The Brantford Starch Works,
LIMITED,
Brantford, Ont.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

Butter and Eggs

We have good demand for choice Butter.
We buy Eggs F.O.B.—Write us.
Consignments and Correspondence Solicited.

SMITH & CARMICHAEL

70 COLBORNE ST., TORONTO.

References: Imperial Bank of Canada,
Mercantile Agencies, your local banker.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your
station. Phone, write or wire us, stating
quantity you can sell for delivery next week.

Rutherford, Marshall & Co.

Wholesale Produce Merchants.

68 Front Street East, Toronto.

The _____
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, **TORONTO**

CLEMES BROS.

Wholesale
Fruit and Commission Merchants.

Special attention given Mail and
Telephone orders.

Your consignments, produce and fruit
carefully handled.

WRITE US FOR PRICE LISTS.

QUEBEC MARKETS.

Montreal, August 14, 1902.

GROCERIES.

THE past week has been up to the average in point of sales. Several large orders have been filled for the Yukon trade, and local buying has been active. The whole of Saturday being generally observed as a holiday, Monday and Tuesday were particularly busy days, both with the wholesale and retail trades. The delivery points for Canadian syrups and starches have been extended to the upper lake points, including Sault Ste. Marie, until navigation closes. White beans are this week quoted as high as 2 3/4c. per lb., or \$1.65 per bushel, an advance of 5c. per bushel over last week's prices. They are very scarce on this market. As yet there has been no advance on canned baked beans, but it is thought that these may be affected by the high price of the raw beans, and some jobbers are looking for an advance before long. Spanish onions are quoted for September delivery at 85c. per 50-lb. crate. This figure is about the same as that of last year.

SUGAR

There is a good demand for sugar, which becomes more active as the season for preserving fruits advances. The price has continued unchanged throughout the week, and the market is steady at \$3.65 for granulated and \$3 to \$3.55 for yellows. The London market for beet sugar has been steadier of late and no change in prices is reported. Raw sugar in New York is steady.

TEAS

The demand from country buyers is reported satisfactory for this season of the year. Japan teas under 20c. are scarce on this market. A few lots, however, are being offered at 17 1/2 to 19c. Black teas are moving fairly well. Green teas continue very firm and high in price. The scarcity is still felt, and the inquiry keeps up well.

SYRUPS AND MOLASSES.

The market is still very quiet for both lines. Barbados molasses is worth 23 to 24c., according to quantity. Antigua molasses sells at 24c. and Porto Rico, at 38c. In corn syrups there is only a small amount of business doing and no quotable change has been made. We quote as follows: 3 1/2c. in bbls.; 3 3/4c. in half barrels; 3 3/8c. in quarter barrels; \$1.60 in 38 1/2-lb. and \$1.20 in 25-lb. pails.

CANNED GOODS

These continue to move well at unchanged prices. Cannery blueberries are reported to be a little uncertain as regards the new crop, and are now only guaranteeing 75 per cent. of the orders. Blueberries are quoted for future delivery at 80c. Other canned goods to arrive are now quoted as follows: Tomatoes, 90 to 95c.; corn, 80 to 85c.; peas, 80c. to \$1.20; string beans, 80 to 85c.; strawberries, \$1.45 to \$1.60; raspberries, \$1.45 to \$1.60; gooseberries, \$1.45 to \$1.60; pears, 2's, \$1.60 to \$1.70; 3's, \$2.10 to \$2.15; peaches, 2's, \$1.65 to \$1.70; 3's, \$2.50 to \$2.75; 3-lb. apples, 85 to 90c.; gallon apples, \$2.10 to \$2.20; 2-lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, 95c. to \$1; spinach, \$1.50; sugar beets, 95c. to \$1. We quote spot goods as follows: Peas, 82 1/2c. to \$1.15; corn, 82 1/2 to 85c.; toma-

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toes, \$1.12½ to \$1.17½; gallon apples, \$2.50; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet, red sockeye, \$1.30; Fraser River, red sockeye, \$1.40.

SPICES.

The market remains wholly unchanged. The feeling in peppers is still strong. They are in good demand; gingers, cinnamon and other lines for preserving purposes are commencing to move well. No quotable change has been reported, and the prices remain as follows: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a moderate demand for these lines. Tapioca has advanced 9d. on the foreign market, which is equivalent to about ¼c. per lb. here, and jobbers are now quoting 3¼c. Pearl sago is higher on the primary markets, and although jobbers are selling at about 3¼c. to-day, when stocks, which are not heavy, become exhausted, they will be compelled to ask 4½ to 4¾c., the present selling price being less than the cost to jobbers. We quote: B rice, in bags, \$3.02½; in ½ bags, \$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10 bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3¼c.

FOREIGN DRIED FRUITS.

CURRENTS.—Business continues to move along fairly well in this line. There is no special change to report. Recent quotations by cable gave the price of Filiatras at 13s., Provincials, 12s. 9d., and Amalias, 11s., cost and freight Montreal. The local prices are as follows: Fine Filiatras, 5½c. to 5¾c. in ½ cases; cleaned, 5½c. to 5¾c.; 1-lb. cartons, 6½ to 7c.; finest Vostizzas, 6½ to 7c. per lb.

VALENCIA RAISINS.—The latest news from the primary market confirms previous reports regarding the damage to the crop by heat. Finest off-stalk for earliest shipment by direct steamer are quoted at 22s. 6d., but higher prices are looked for. Locally, finest off-stalk are quoted at 6½, and selected at 7½ to 8½c.

SULTANA RAISINS.—There are very few of these on the market, though the inquiry is still brisk. What there is left should be worth 9½c. per lb.

CANDIED PEELS.—There is nothing of importance to report in this market. Trade continues fairly good and prices are still as follows: Citron peel, 15c.; orange, 11½c.; lemon, 10½c. per lb.

MALAGA RAISINS.—Business in these is still of satisfactory proportions. The prices are steady and unchanged, and our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; ¼'s, \$1.30 to \$1.40.

DATES.—Some business has been done this week, but the market ruled rather quiet. Halloweens sold at 4¼c. per lb.

FIGS.—There are not many on this market, and business is of very small proportions in consequence. It is stated that a further advance of 1s. per cwt. on new-crop figs has been made.

CALIFORNIAN EVAPORATED FRUITS.—There is nothing new in this line. Trade continues fair and at unchanged prices. We quote: Pears, 10c.; peaches, 10½c. and apricots, 14½c.

CALIFORNIAN RAISINS.—No new reports of importance have been received from primary sources. The local market is fairly active for seeded raisins, and the price remains at 9¾ to 10½c. per lb.

PRUNES.—These continue to move out steadily. There is no particular feature on the market. We quote as follows: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

NUTS.

During the past week the local market has been much more settled than in the previous week. Prices have not advanced further, though Grenoble and shelled walnuts and shelled almonds are very firm. In almonds it is expected that higher prices will be asked next week. We quote as follows: Walnuts, 10 to 11c.; Tarragon almonds, 11c.; shelled walnuts, 18c.; shelled almonds, 25 to 26c.; filberts, 9c.; pecans, 15 to 16c.

GREEN FRUITS.

The market has been quite active all round during the week. Blueberries are commencing to arrive, and the outlook for a good crop is bright. They are selling now at \$1.50 to \$2 per box. Asparagus, Californian cherries and apples, red currants and apricots are now out of the market. Canadian apples are in good supply, selling from \$1.50 to \$2.50 per barrel. Canadian peaches are 10c. lower. We quote: Jamaica oranges, in barrels, \$5.50, in boxes, \$2.75; Sorrento oranges, \$3.75 to \$1 per box; Messina lemons, \$2 to \$3 per box; pineapples, 13 to 20c.; cocoanuts, \$3.25 per bag of 100; bananas, No. 1, \$1.25 to \$2 and eight hands, \$1 to \$1.50; Boston lettuce, 35c. per dozen; cucumbers, 15c. per dozen; Canadian cabbage, 75c. per bbl.; potatoes, \$1.15 to \$1.30 per bbl.; tomatoes, 4-basket carriers, 60c. to 75c.; watermelons, 25c.; muskmelons, \$3.50 per crate; raspberries, 8c. per box; gooseberries, 65c. per basket; blackberries, 6 to 7c. per box; peaches, \$1.25 per box; plums, \$1.25 to \$1.75 per box; pears, \$2.25 per box; limes, \$1.50 per box; Canadian peaches, 40c. per basket, and plums, 50c. per basket; blueberries, \$1.50 to \$2 per box; Canadian apples, in barrels, \$1.50 to \$2.50, in baskets, 20 to 30c.

FISH.

The demand for fish is fairly good. There is a scarcity in some lines and prices show a tendency to advance. Haddock is already quoted 1½ to 2c. higher; salmon is now 16c., an advance of 2c., and dore is stiffer but not advanced in price as yet. Whitefish is the only line quoted lower this week. Quotations are: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 5½c. per lb.; whitefish, 7 to 7½c.; dore, 7½ to 8c.; pike, 6c.; halibut, 10 to 12c.; salmon, 16c.; trout, large and medium, 8c.; No. 1 herring, Nova Scotian, \$4.75 to \$5.25 per bbl., and \$2.50 per ½ bbl.; No. 1 Holland herring, \$6.50 per ½ bbl.; No. 1 Scotch herring, \$6.50 per ½ bbl.; and 95c. per keg; Holland herring, 75c.

per keg; No. 1 green codfish, \$5 per bbl.; mackerel, \$12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4.75 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces, and in barrels, \$12.50; No. 1 British-Columbian salmon, \$6 per ½ bbl., and \$12 per bbl.; standard bulk oysters, \$1.50 per gallon; Marshall's kippered herring, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The demand for Manitoba flour for export account has kept up well, and with a continued good local demand, the movement in Manitoba grades is brisk. Ontario flour is still firm, the offerings being as light as ever. Prices are unchanged. We now quote: Manitoba spring wheat patents, \$4.10 to \$4.20; strong bakers', \$3.70 to \$3.90; straight rollers, \$3.60 to \$3.70; winter wheat patents, \$3.90 to \$4.10.

GRAIN.—The grain market is not very active at present and some lines show a decided weakness. Peas are in fair demand at a lower price, 85c. In oats, both Manitobas and Ontarios, a further decline has taken place, and local buyers are holding off in expectation of still lower prices. We quote: Manitoba oats, No. 2 white, 46½ to 47c.; No. 2 Ontarios, 46½ to 47c.; No. 3, 45c. ex-store; rye, 67c.; peas, 85c.; corn, 71c.; buckwheat, 61c. to 65c.; barley, 59c. in store.

FEED.—With the exception of somewhat lower quotations on Manitoba bran there has been no change in the price of feed. Business in Manitoba bran for export has been better. We quote: Manitoba bran, \$17; Ontario bran, \$15.50 to \$16; Manitoba shorts, \$23; Ontario shorts, \$24.

OATMEAL.—The demand for rolled oats is not heavy and the market remains rather quiet. No further advance in prices is reported. In small quantities the price is \$5.80 per barrel and \$2.82½ per bag.

BALED HAY.—A fairly good demand is reported for baled hay at steady and unchanged prices. We quote as follows: No. 1, \$8.75 to \$9.25; No. 2, \$7.75 to \$8.25; clover, \$7 to \$7.50 per ton in carlots.

BUTTER AND CHEESE.

BUTTER.—Between the heavy receipts and light inquiry for export, the butter market is, as a consequence, in a much easier condition than a week ago. Prices have receded from ½ to 1c. per lb. We quote as follows: Fancy Townships, creamery, 19¼ to 19½c.; finest Townships, do., 19¼ to 19½c.; finest Quebec, creamery, 19 to 19½c.; finest Ontario, creamery, 18½ to 18¾c.; fine creamery, 18¾ to 18½c.; dairy butter, 14½ to 16c., according to grade.

The exports from the port of Montreal for the week ending August 9 were as follows: To Liverpool, per ss. Parisian, 515; to Manchester, per ss. Manchester City, 1,974; to Glasgow, per ss. Lahoma, 766; to London, per ss. Pomeranian and Cervona, 8,291. In all, 11,546 packages. For the corresponding week last year, 10,585 packages were shipped. For the corresponding week of the previous year, 18,106 packages. Since May 1, 1902, we have shipped from this port 216,693 packages, while for the corresponding period



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CHASE & SANBORN, Importers, Montreal.

last year, 151,906 packages were shipped, and for the same period of the previous year, 133,959 packages.

CHEESE.—This market is very sluggish this week, due, to a large degree, to the accumulation of stock and light demand from the other side. The Coronation holidays have very materially affected trade. However, this has been the slowest period for some time, and arrivals are looked for within a reasonably short time. The consumption of cheese in Great Britain has been much greater thus far this year than for the same time last year.

Prices are as follows: Finest Ontario, colored, 9½ to 9¾c., ditto, white, 9½ to 9¾c.; finest Townships, colored, 9½ to 9¾c., ditto, white, 9½ to 9¾c.; finest Quebec, colored, 9½ to 9¾c., ditto, white, 9½ to 9¾c.

The exports from the port of Montreal for the week ending August 9 have been as follows: To Liverpool per ss. Parisian, Roman and Lake Ontario, 22,611; to Manchester, per ss. Manchester City, 2,879; to Glasgow, per ss. Ontarian and Lahoma, 7,939; to London, per ss. Pomeranian and Cervona, 33,450; to Aberdeen, per ss. Bellona, 1,618; to Bristol, per ss. Memnon, 8,937 boxes. Total, 77,434. For the corresponding week last year, 40,975 boxes; corresponding week, 1900, 75,388 boxes. Total shipments since May 1, 1902, 986,828; corresponding period, 1901, 712,148; corresponding period, 1900, 1,036,788.

COUNTRY PRODUCE.

EGGS.—The quality of eggs being received is slightly better. Inquiries have been received from the other side, but we have not yet learned of any transactions

having materialized. At present the demand is not very great. We quote as stock, 15½ to 16c.; straight receipts, 11½ follows: Selected, 17½ to 18c.; candled to 15c.; No. 2, 12½ to 13c. in round lots.

BEANS.—A firm feeling prevails. We quote \$1.35 to \$1.40 per bushel.

HONEY.—There promises to be an exceptionally good crop of clover this year, which gives ample reason to expect an increase in honey offerings. Doubtless, prices will recede somewhat. We quote: New crop white, strained, 8 to 10c., as to quality; white clover, comb, 12 to 13c.; tinged, 10 to 11c.; strained, 9 to 10c.; buckwheat honey, 8 to 9c.; extracted, 7 to 7½c. per lb.

POTASH.—Trade is slow and prices are unchanged. We quote: Firsts, \$1.10 to \$1.15; seconds, \$3.25 to \$3.45; pearls, 80 per 100 lb.

POTATOES.—A good crop is promised. Business can be said to be fair. Price is about 55 to 60c. per bag.

MAPLE PRODUCTS.—Nothing new has occurred since our last report. Trade is dull, but prices remain firm. Our quotations follow: Syrup, in large tins, 70 to 80c.; small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 7 to 8c. per lb.

MONTREAL NOTES.

Tapioca has advanced ¼c.
Fresh salmon is 2c. higher.
White beans have gone up 5c. per bushel.

Canadian peaches are 10c. lower per basket.

Tomatoes, in 4-basket carriers, are 25 to 30c. lower.

Alfred J. Bruce, one of Montreal's leading exporters of butter and cheese, has

been proposed for membership on Board of Trade.

W. Grant, butter and cheese exporter, shipped per ss. Lake Champlain, on July 31, 3,098 boxes of cheese; per ss. Numidian, on July 31, 351 packages butter; per ss. Brazilian, for London, July 31, 222 packages butter and 2,195 boxes of cheese. Large shipments were also sent by other steamers.

NEW BRUNSWICK MARKETS.

St. John, N.B., August 11, 1902.

A STEADY business is to be reported. The markets are firm. Several lines are quite scarce and show an advance. In cream of tartar, which is very largely sold here, considering the size of the market, stocks are light and dealers are not freely quoting in large quantities, as they have been waiting for the market to go off from the present rather high price, before replacing stock. In rice, the market is rather firmer. Though English rice is still offered at quite low figures, the importations have been very large during the summer. Canned goods have occupied much attention, and spot stocks are well cleaned up. Dealers have largely bought new goods and many lines below association figures.

OILS.—There is a marked increase in the movement of burning oils and many contracts have already been made for future shipments. Prices are unchanged. Paint oils are unchanged. There is still quite a steady sale. Considerable painting is done here in the fall. In lubricating oils, sales have been particularly

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large. Lumber mills, of which there are a great many, are having a successful season, and so create a large demand. Cod oil is received quite freely.

SALT.—In Liverpool coarse salt the stock is quite light and there is an active demand. No further arrivals are due for some little time, so prices are very firm. There is a fair sale for fine, chiefly Canadian. Our quotations are as follows: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.75 to \$2.85 per bbl.; 10-lb. bags, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 22-23c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 dozen; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—Dealers have largely bought their season's stock, particularly of vegetables. They bought chiefly out side of the association. Spot stocks in all lines are very firm, particularly tomatoes. Several western packers have withdrawn their quotations on new vegetables. The outlook is for higher prices. In fruits, some new pack Nova Scotian strawberries have been received. The quality is particularly good. Quotations on Nova Scotian apples, which are largely sold here, have been withdrawn. The spot market is bare. In peaches, quite a few of last season's pack have been sold from the west at figures below new goods. White peaches will not sell here. In salmon, the sale is good and prices unchanged. In domestic fish, such as sardines, haddies and herring, prices are

rather easier, because of competition between packers. Meats are still high.

GREEN FRUITS.—Bananas are still large sellers, and prices are low. Apples have a free sale at quite full figures. The American stock received is very good. Californian fruits are freely received, and the pears, particularly, are good. Prices are lower than last season, and the sales are large. There are very few oranges moving. Lemons have a good sale at quite full figures. Berries are about out of the market. Some Nova-Scotian cherries are still received. A few Ontario plums have been offered, and sales are becoming quite active. Tomatoes are scarce. Cucumbers hold their price well. Melons and pines are in fair demand. The former have not a large sale here.

DRIED FRUITS.—In raisins, the market is well cleaned up. Prices of Californian loose and seeded continue to advance slowly, and higher prices will rule. Prunes are still low and there is a fair sale. During the week orders for new apricots and peaches have been placed quite freely. Prices are lower than last season, particularly apricots. This is not a large market. Figs will rule at quite full figures. Californian goods are not sold here. Peels are scarce. Dates will be quite low. There is a light inquiry for apples. Onions are high. In peanuts full prices rule.

DAIRY PRODUCE.—Butter is quite firm at rather higher figures. Shipments have been light. Much higher figures are not expected. Eggs continue quite scarce, with the market largely supplied from Prince Edward Island. The price is firm at full figures. Cheese is rather firmer,

but there is very little movement in the local market.

SUGAR.—Sales continue large, the demand being for granulated. The low prices have been particularly appreciated during the preserving season. The Guild continues to work well.

MOLASSES.—There is little change. Prices are still low. There is considerable Porto Rico still to arrive. Porto Rico and Barbados are the only lines offered.

FISH.—The market is somewhat dull. In fresh fish, the weather has been unfavorable. Chiefly haddock are scarce. Fishermen have also been giving attention chiefly to sardines and pollock. In dry fish, cod and pollock, prices are unchanged. Smoked herring are dull and rather easier. New will soon be received. Pickled herring have a light movement. New Bay herring are to hand. Shad are very scarce. We quote as follows: Haddies, 4½ to 5c.; smoked herring, 6½ to 7c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.75 to \$1.85 per ½ bbl.; Canso herring, \$5.75 per bbl.; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.50 to \$3.65; halibut, 10 to 17c.; shad, 15 to 25c.; salmon, 15 to 16c.; pickled shad, \$6.

FLOUR, FEED AND MEAL.—In flour, prices are unchanged. Ontario flour is rather firmer. The outlook for Ontario wheat is brighter. While the coming crop of oats promises to be quite good, old stock is cleaned up. In the local market oatmeal is scarce and little is offering from the west. Cornmeal is firm and likely to continue so. Beans are in light supply and the outlook is for full

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prices to rule. Barley shows rather an improved sale. Split peas are scarce. We now quote as follows: Manitoba flour, \$4.70 to \$1.80; best Ontario, \$4.30 to \$4.45; medium, \$3.95 to \$4.10; oatmeal, \$5.45 to \$5.50; cornmeal, \$3.30 to \$3.35; middlings, \$26 to \$28; oats, 56 to 57c.; handpicked beans, \$1.75 to \$1.80; prime, \$1.65 to \$1.70; yellow eye beans, \$2.80 to \$3.00; split peas, \$5.15 to \$5.25; barley, \$4.40 to \$4.50; hay, \$10 to \$14.

ST. JOHN NOTES.

A. L. Goodwin receives regularly direct cars of Californian fruits.

J. A. Tilton is home from an extended visit through Western Ontario.

J. G. Reed & Co., Waterville, N.S., shipped a car of canned strawberries to the St. John trade this week.

Seeded raisins show continued advance. The Maritime Spice and Coffee Company are fortunate in having quite a full stock.

The Lake of the Woods Milling Company have a large connection here. Two of the leading members of the company were in the city during the past week.

Mr. Hickson, of Andrews, Gillespie & Co., Liverpool, England, called on "The Canadian Grocer" this week. W. D. Hooper is the acting representative here.

MANITOBA MARKETS.

Winnipeg, August 11, 1902.

BUSINESS is good in all lines, and the outlook is bright and satisfactory. The week shows few changes in prices, but nearly all lines are firm.

CANNED GOODS.—The situation with reference to the whole line of vegetables shows no change or improvement. A number of the larger eastern canneries have withdrawn prices on this market for tomatoes and corn. Although the extent of the pack of peas is now fully known, the extreme strength of tomatoes and corn is holding the price of peas stiff also. Present quotations for old stocks are: Tomatoes, \$2.75; corn, \$1.85; peas, \$2, and beans, \$1.85. There is nothing new with reference to canned fruit, and the movement is only moderate.

DRIED AND EVAPORATED FRUITS.—New apricots are in and selling at 10 to 10½c. This is a very considerable reduction on the price at which old stock has been held. There is a very good demand for the cheaper grades of prunes, as country dealers were anticipating the harvest demands, and there are practically no evaporated apples to be had. The prices run from 4½ to 9c., according to size.

CURRENTS.—New currants are ordered, but the date of arrival will not be before October 1 and perhaps later. Old stock is selling at 7c. for cleaned goods. The reports as to the raisin crop are most unsatisfactory at present. Dealers here have placed orders, but no one is

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willing to state what the opening price may be.

COFFEE.—The market shows a slight advance and is firm and steady.

LOBSTERS.—New lobsters have arrived and are very high, being quoted at \$13.50 for the four-dozen case. The supply also is likely to be limited.

RICE.—Japan is higher, although 5½c. is still quoted it is to be doubted if any dealer would sell for that figure, and some sales have already taken place at 5½c. Patna is firm at 5c. Tapioca has not recovered from the decline previously reported and is in only nominal demand at 3½c. per lb.

GREEN FRUITS.—The market is a brisk one and well supplied with all reasonable lines. New Californian lemons are in, and the quality shown is good. Early Crawford peaches are in full supply, and as they have reached a price at which they are profitable to can, the demand is good. Native-grown black currants are offering in moderate quantities. Prices for the week are as follows: Valencia oranges, \$5 to \$6; Californian lemons, \$6; pears, Bartlett's, \$2.50 per box; apples, boxes, \$2.50; barrels, \$6; peaches, \$1.25; plums, \$1.50 to \$1.75, according to variety; bananas, \$2.75 to \$3; blueberries, 6c. per lb.; black currants, 10c.

BUTTER.—Creamery is offering in larger quantities than ten days ago, and as the bulk of the shipments are going to Montreal, dealers are making every effort to hold the price as low as possible. With the market improving somewhat in British Columbia, it is hoped prices for August may go a little higher. At present 16½ to 17c. is as high as any dealer can be got to offer, and some has changed hands at 16c.

DAIRY BUTTER.—The supply is increasing and the quality is rather better. A good deal is being purchased for cold storage. The price paid for good butter suitable for storage purposes is 12c. at country points, or 13c. Winnipeg.

CHEESE.—Prices have held very firm and some lots have been sold at a slight advance over previous quotations. In a regular way 9 to 9½c. is the market price, but one or two lots ran to 9¾ to 10c. during the week, and it is doubtful if any could now be bought under 9¾c.

EGGS.—The supply is not increasing; in fact, there is every reason to believe it will decrease as harvest approaches. In the meantime the demand is keen and prices are 12½c. at country points.

CEREALS.—The business is dull in all lines, the only point of interest being the advance in white beans, which are now quoted at \$1.85, while rumors are current that the price will run as high as \$2.50 per bushel before the season is out.

FLOUR.—The market is rather dull with prices unchanged as follows: No. 1, \$2.05; No. 2, \$1.90; No. 3, \$1.75, No. 4, \$1.60; No. 5, \$1.25.

VEGETABLES.—The supply in all lines is now full and satisfactory. New potatoes are down to 60c. per bushel. Squash and vegetable marrows are among the new lines offered this week.

Every grocer who desires to have the finest goods for his customers will see that he is never without a full stock of:

COWAN'S Hygienic and Perfection Cocoa.
Queen's Dessert, Royal Navy and Perfection Chocolate.

COWAN'S Cake Icings—Chocolate, Pink, Lemon Color and White.

COWAN'S Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited - TORONTO

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

Do You Sell Popcorn? We have SOMETHING GOOD

to retail at 5c. Samples and Prices Free on Application.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.



BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto
Exposition, 1901.

H. N. Bate & Sons
OTTAWA, CANADA.

Agents for
STRICTLY UNCOLORED

ANGLO-SAXON
CEYLON GREEN

Same drawing qualities as Japan.

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 10 cents per lb.
Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue,
London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

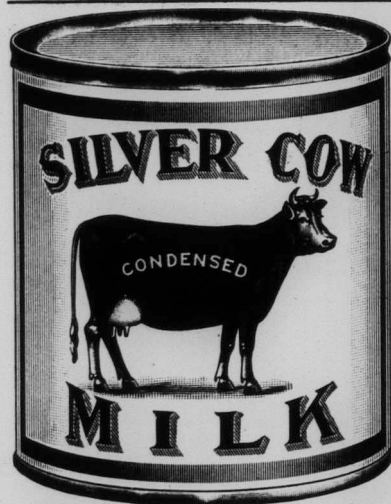
N.B.—A free specimen copy will be sent on receipt of a post card.

The Telephone

has no equal as a saver of time and money for the buying and selling of goods from distant points.

The travelling salesman found this out long ago. Others are learning the truth daily. Bear it in mind.

**THE BELL TELEPHONE
CO. OF CANADA.**



SWEETENED
 We are now prepared to furnish and ship promptly
Silver Cow Brand
Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address:

St. Charles Condensing Co., Factories—**INGERSOLL, ONT., and ST. CHARLES, ILL.**
ST. CHARLES, ILL., U.S.A.

LISTEN!

We are offering goods at the uniform Association prices.
 We solicit your patronage on **the merit of our goods.**
 We guarantee the quality of any line of goods packed by us **equal to the best brands packed on the Continent of America.**
 We are ready to support this statement with samples. **Don't be side-tracked.**
 Your wholesale house will supply our best brands if you insist upon it. If not, write for quotations.

Delhi Canning Co., Limited, -:- Delhi, Ont.



The **THISTLE** Brand
 ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.
 GUARANTEED SECOND TO NONE. **BRIGHTON CANNING CO.**

JERSEY CREAM YEAST CAKES—THE ONLY YEAST WITH CREAM IN IT.

JERSEY CREAM YEAST CAKES—THE ONLY YEAST WITH CREAM IN IT.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

- Canada's Greatest Baking Powder—Jersey Cream.
- Canada's Greatest Yeast Cake—Jersey Cream.
- Canada's Greatest Package Tea—Social Tea.
- Canada's Greatest Package Coffee—Social Coffee.
- Canada's Greatest Breakfast Food—
 Social Flaked Wheat.

LUMSDEN BROS.

Proprietors Hamilton Yeast Co., Social Tea Co., Standard Canning Factory, Standard Broom Factory, Social Pure Food Co., Standard Spice Mills.

82, 84, 86 McNab St., HAMILTON.

9 Front St. East, TORONTO.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

MR. STEELE'S EULOGIUM OF THE WEST.

MR. R. T. STEELE, of the wholesale grocery firm of Lucas, Steele & Bristol, Hamilton, Ont., has just returned from a trip to the Pacific Coast. Mr. Steele, in his travels, is observant, and what he has seen convinces him that Canada is destined to produce the best men and best women in the world. This, however, on the side. In an interview recently Mr. Steele explained why he would have all Canadians visit the Far West. "We find Englishmen ignorant of Canada, but after what I have seen I have come to the conclusion that there is much ignorance of our country on our own part. We, in this Province, know little of the vast West."

PLACE FOR YOUNG MEN

The Northwest Territories and British Columbia are the places for young men, but they must be hustlers. None but that class are wanted in that great country. In the Northwest Territories farming and ranching are what all talk about. Those engaged in both occupations are making money, especially the cattlemen. They are accumulating fortunes rapidly. There is a great demand for mechanics and agricultural settlers, but of professional men and storekeepers there are already about enough for the country's needs. In the northern country, especially, the lands are increasing in value every day. No mistake can be made in buying land. On the Prince Albert line and the Edmonton line the immigration is tremendous. Among the new settlers are large numbers from the United States. These are mostly a fine type of people, physically, with more or less money, and great numbers of them are either Canadians by birth or descendants of Canadians.

WHY THEY COME TO CANADA.

"They are coming over here," said Mr. Steele, "simply because we have the better country and the better laws. I am firmly convinced that these men will make just as good citizens as our men have made in the United States, and the record of Canadians over there is one to be proud of."

"Up the Calgary and Edmonton branch," continued Mr. Steele, "there is fine ranching country, and further north, fine country for mixed farming, dairying being one of the principal industries. The opening of cheese factories and the establishment of Government creameries in that country has been a splendid foresight on the part of the Government, as the farmers get an immediate return, in part for their milk, and when the sales are made and final settlement effected they get a good big balance and all are satisfied."

"You meet a great number of Maritime Province men, and they are splendid citizens. I consider it should be the almost exclusive immigration policy of our Government to get the emigrants leaving for South Africa, South America and the United States to go out to our Canadian Northwest. They would do better and be amongst their own people."

Amongst the travellers going into the country are many from the Southern States. At one station I saw one from Texas with 1,200 head of cattle. If any of the Boers are determined to leave South Africa they would make a fine class for this country. They make better settlers than many of those from Southern and Eastern Europe, many of whom seem objectionable and of a class that will take ages to assimilate.

"Very extensive sales of lands are going on. If possible, the Government should avoid selling big blocks of land except under absolute guarantee of actual settlement. The country does not need land speculators to advertise it. It is now enjoying such a boom that it advertises itself, yet, in many sections, fine land, bought by speculators and unoccupied, is a detriment to the country and a hindrance to settlement."

RAILWAY ACCOMMODATION.

"The country's railway accommodation is wholly inadequate. The Calgary and Edmonton road is owned by capitalists and operated by the C.P.R., and neither seem to make necessary repairs. It has a mail subsidy of \$80,000 a year, yet runs only one train a day each way. The road is so poorly built that when heavy rains come many bridges and culverts are destroyed."

"The country also wants, and that as soon as possible, colonization roads and some good system of drainage. The absence of these has made it almost impossible, this season, for immigrants to get into their settlements. If something was done in advancing money to settlers it would give a magnificent return in encouraging people to go in. My impression is that the Dominion Government hardly understands the position of affairs and the representatives of the West are so few that in the rush at Ottawa they do not receive the consideration they should from the eastern members. To get at the bottom of it, I believe it would be a good thing to send out a deputation of plain, everyday thinking business men to size up the situation and say exactly what they think, but they should not be politicians. In the West now the people want many things, including Provincial autonomy. They are the most hopeful people I ever met. They have hail and rain and frost, but from past experience they think the recuperative power of the country is so great that all will come right. They are a free and generous people, and in that country honesty is a necessity. The hotel guest never locks his bedroom door. He throws his bags anywhere, and they are never touched. People driving will leave their rifles or saddles on the roadside, and they would rust and rot before being picked up by anyone else."

GOOD HOTELS.

"The hotels throughout the Northwest and British Columbia are A1. Their cooking is much better than in the average Ontario hotels, and during the whole time I was away I never slept on anything but an absolutely clean bed. The prices, too, are moderate."

"There is a great absence of firewood in the northern part of the country, but

coal is very plentiful. It is found on the surface, and is delivered at centres of population, in the houses, at \$2.50 a ton."

DULL IN BRITISH COLUMBIA

"In British Columbia things are a bit flat just now, owing to the low prices of silver and lead. Some people think the local Legislature is to blame. They have no politics in the Legislature, and my opinion is that they would be better off if they had. I never saw a community in which all classes are so thoroughly convinced of the incompetency and selfishness of the members of the Legislature. Everyone, almost without exception, tells you the Legislature is rotten to the core."

"In the mining district the Smelter Trust of the United States works against our interests. They have their own ores and don't want ours. You hear of railways working together, but you have to look at the practical results. We have the minerals, as rich as any country in the world, but the capitalists are afraid to invest. The same condition existed in Northern Ontario a few years ago, but the regulations in regard to the exportation of sawlogs stopped it, and the whole country is prosperous. The lumbermen are making money, and the people who went to the United States to manufacture our logs are now coming back to do it here. My opinion is that there should be an export duty on British Columbian ore, and that tariff measures should be adopted whereby all refining should be done in Canada. I believe the prices of lead products would be no higher, and, if they were, the east could afford to be taxed a little to help the West, which is being taxed pretty heavily for what it buys in the east. The Western people should have our strong support and sympathy, and I think the result would be that our manufacturers would be greatly benefited."

SOUTHERN ALBERTA.

"Coming to Southern Alberta, heretofore only a ranching country, I find it is gradually being taken up by farmers, and as this occurs, the ranchers have to move back. Still, there are many thousands of acres of fine farming land available."

"Crow's Nest Pass country is bound to be a great factor in the West. Its coal production promises to be enormous, and new mines are being opened all the time. The Crow's Nest Pass Coal Company at Fernie, Mitchell and Morrissey now employ nearly 2,000 men, and at Fernie have over 400 coke ovens."

"I met a great number of Australians, who are visiting Canada, partly as a result of the friendly relations growing out of the Boer War, and partly through the efforts of the C.P.R. One and all think Canada the greatest country in the world, and the most hospitable. Coming from Owen Sound to Toronto, some Australians I met were amazed to see the great fields of wheat and oats."

"I was surprised to find in so many sections that the snowfall is small, and the duration of the cold weather short."

"Taking all in all, I can only add that, although always intensely Canadian, I have come back more so than ever, and I hope all my friends will have an opportunity to see what I have seen of the country and its people, as I know they would return as enthusiastic as I."

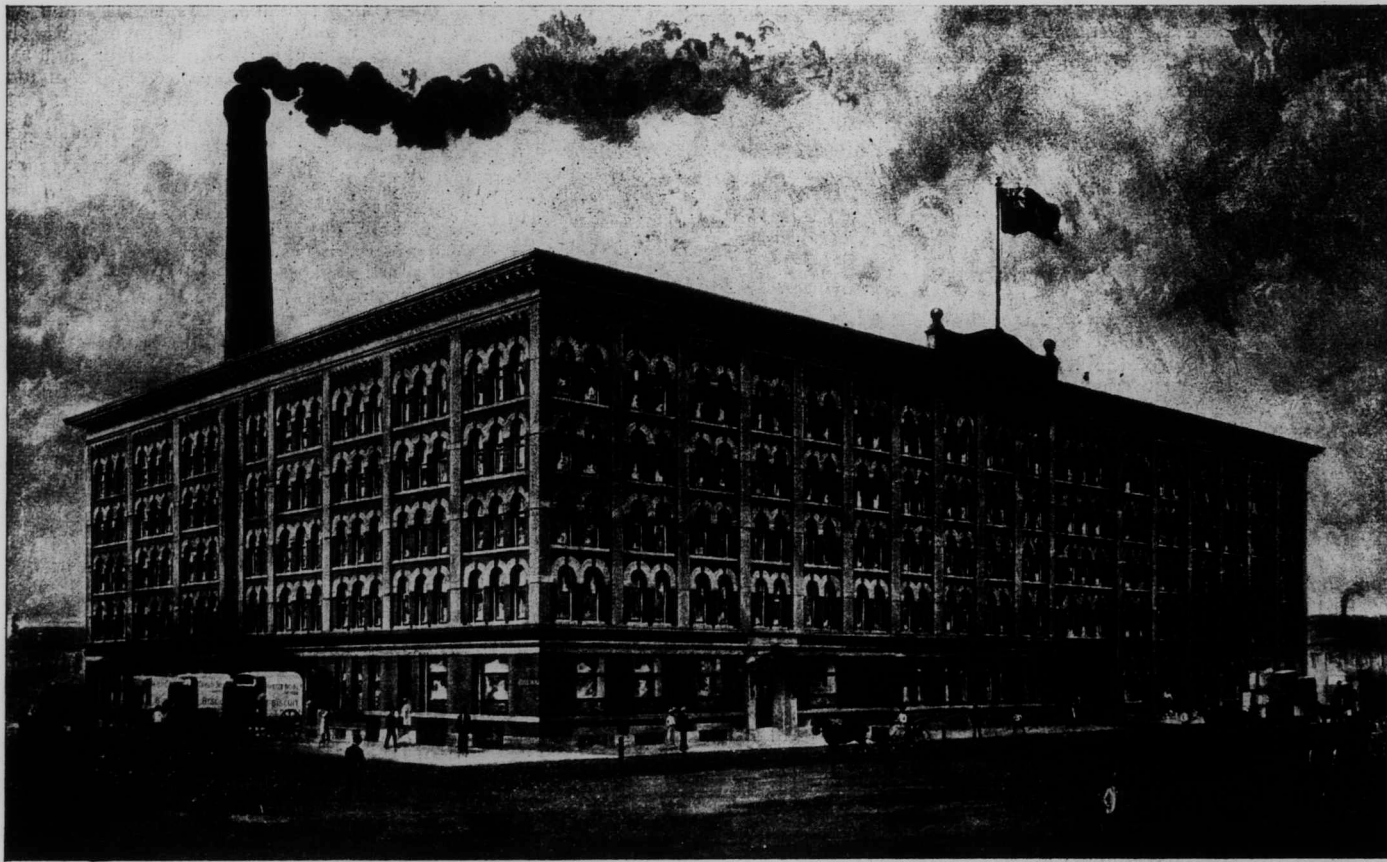
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Christie, Brown & Co., Limited

Biscuit Manufacturers

Toronto, Canada.

NOTE A FEW OF THEIR SPECIALTIES :

Zephyr Cream Sodas

Oswego

Water Ice Wafers

Social Tea

Imperial Wafers

Apple Blossom

Ratafia Wafers

Lemon Sandwich

Etc., Etc.

CHATS ON WEST-INDIAN TRADE MATTERS.

MR. HARNETT, OF BERMUDA.

MR. L. B. HARNETT, of the firm of W. T. James & Co., Hamilton, Bermuda, is making one of his periodical trips to Canada. His object is principally pleasure, but he is also devoting some time to business, the firm he represents being large jobbers and retailers in Bermuda. He was in Toronto for a few days last week, and "The Canadian Grocer" had a pleasant few minutes' chat with him. He came to Canada by the Pickford & Black Line, and reports having had a pleasant voyage, and he spoke highly of the service. When questioned in regard to trade matters, he said: "Our desire in Bermuda is to trade with Canada, for we are of the same nation, but, of course, you can readily understand that we are compelled to buy where we can buy cheapest and to sell where we can sell to the best advantage. The trade between Bermuda and Canada is growing, but you have a great competitor in the United States."

"What Canadian products do you purchase principally?"

"Speaking for our firm alone, I might say that we buy all our flour from Canada, and we have been doing so for some years. Then we buy oats, hay, butter, cheese, bran, middlings, etc. Canadian soaps are beginning to come in more freely, and quite a little Canadian furniture is bought. Our firm is now buying a lot of canned goods from Canada, such as fruits and vegetables, and we find them of excellent quality. We prefer some of the canned fruits to those of California, their flavor and syrup being much better. So far, Canadian canned goods are knocking out New York prices. Of course, did they not do so we could not buy them."

"What about the dry goods trade?"

"Nearly all the dry goods we import into Bermuda come from England, our buyers going there twice a year. It is perhaps worthy of note that the people from the United States, who visit Bermuda in large numbers during the winter, purchase while with us a great deal of these English goods, particularly silks, dry goods and clothing. We have some fine tailor shops in Bermuda. These goods are largely purchased by the people from the United States who visit us, because they can get them a great deal cheaper than in their own country."

"Where do you get your hardware from, principally?"

"Our shelf hardware comes largely from Pittsburg, but the heavy goods are still largely imported from England. We have some good hardware stores in Bermuda."

Speaking of the products of Bermuda, Mr. Harnett said: "Our principal products are onions and potatoes. Of potatoes we raise three crops a year. The first crop is gathered about September, the second in January and the third in March. After the land has been given a little rest we produce on the same soil watermelons, muskmelons, and vegetables generally. There is only one crop of onions a year. The production of Easter lilies is quite an industry in Bermuda. Whole farms are devoted to their cultivation. The seed is sown in December and the flowers are gathered in July. It takes about three years to produce bulbs of

saleable size. These fields of Easter lilies are a beautiful sight, particularly in the morning when they look like fields of snow, while the odor from them is delightful."

While a good many Canadians visit Bermuda in the winter, Mr. Harnett regrets that the number is not larger. "We have," he said, "a very fine climate and excellent hotels."

MR. CHARLES PICKFORD, OF HALIFAX.

Mr. Charles S. Pickford, who has been in the West Indies for nearly eight months in the interest of the Pickford and Black Steamship Company, is in Toronto, where he will remain some months looking after shipments for the West Indies. While in the West Indies he arranged for an exhibit at the Industrial Exhibition, Toronto. The goods are now on the way, and Mr. Pickford will have charge of the exhibit. During the volcanic eruptions at St. Pierre and St. Vincent, Mr. Pickford was in Barbados. He says the detonations were quite distinctly heard where he was, which was 90 miles from St. Vincent and that at five o'clock that evening the cloud of volcanic dust was so heavy in Barbados, that it was as dark as midnight, while by the next morning it had covered the island to the depth of an inch.

As in regard to Canadian trade with the West Indies, Mr. Pickford said: "There has been a great deal more Canadian flour sold than usual. The sales, however, are increasing in all lines, but particularly in flour, oats, biscuits and goods of that kind. The Christie, Brown Co., Limited, are now making regular shipments of their goods to the Islands. There is no reason why Canadian manufacturers should not sell in the West Indies nearly every kind of goods they produce, but one thing is sure, they must go and look after it."

"Do you think that the people of the West Indies are becoming more interested in Canada?"

"Yes; I think the sentiment in favor of trade with Canada is growing all the time. But the trouble is the United States manufacturers have their men going through the West Indies all the time selling their goods. It is only now and then that you meet a traveller representing a Canadian house."

"What about the shipment of West-Indian products to Canada?"

"That is not growing as fast as it should. I think if our people here would buy more goods in the West Indies, the sale of Canadian products in the Islands would increase more rapidly. We cannot expect those people to buy from us when we buy so little from them. Naturally, the inclination is to buy your goods from those to whom you sell. Another thing is that the exporters in the United States keep the merchants in the West Indies well posted as to prices of different kinds of merchandise, particularly on such lines as flour, peas and oats, while the Canadian exporters do not. This is a big mistake. While, as I have said, we do not buy as much from the West Indies as we should, our steamers have this winter brought up more sugar from the West Indies than ever before. The bulk of it came from Demerara, Antigua, St. Kitts and Montserrat."

"What are trade conditions like in the West Indies?"

"In Barbados, Demerara and the smaller islands trade is in a pretty bad state, and it is due to the fact that these islands are practically dependent upon the sugar industry. In Dominica, Trinidad and Grenada trade is good. In these places the cocoa, coffee and lime juice industries are quite important. Consequently, there is not the same dependence upon the sugar industry. In Demerara improvements have been made in the machinery in the sugar mills, but on the smaller islands in the West Indies they have not been able to do this on account of lack of money. The diamond industry in Demerara is making quite a stir, and oil has been struck in Trinidad, but I cannot inform you as to whether in paying quantities or not."

Mr. Pickford says that the weather in the West Indies during the last winter was wetter than usual. The number of people from Canada and the United States who spent last winter there was not as large, while the number of visitors from Great Britain was, on the other hand, much larger than usual.

Speaking of the transportation service, Mr. Pickford said that the railroad authorities say that there will be no difficulty in securing cars for conveying merchandise from points in Ontario to Halifax and St. John destined for the West Indies. It will be remembered that last year there was quite a little difficulty in getting a sufficient number of cars.

OUTLOOK FOR CANNED PINEAPPLES.

An exchange says: "Latest reports received from Singapore advise that the crop is practically at an end, and that producers refuse to make contracts for forward delivery. Shipments during May and June were short, and it is reported that deliveries also for July will show a deficiency of quite 10,000 cases. If this should prove to be correct, it will be a serious thing for many packers who, anticipating an enormous crop, made contracts for delivery during June, July and August at such ridiculously low prices that they now find they will be unable to fulfill their contracts unless at a loss."

CANNED SALMON IN ENGLAND.

The most important feature in the salmon trade having a bearing on this market is how to increase the demand so that a sufficient proportion of the pack may be attracted here. Recent experiences show that price is a very important factor, and with the collapse in the demand fresh in their minds, both importers and distributors have aimed at keeping prices within bounds all through this season, and have not made advanced quotations even when fully warranted by the position, excepting in the case of sockeye talls, where, for a time, the demand outran the visible supply, and even then there was practically no alteration in quotations to the retail trade. For the next few weeks the fishing reports will be of absorbing interest, for on the progressing pack depends the course of next season's trade: no one anticipates any sudden or extreme fluctuation in price, but a scarcity of tall tins in the Fraser and Puget districts would at least call for a recasting of selling prices.—Produce Markets' Review.

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Is RED ROSE TEA advertised as much as other package teas ?

I think not !

Yet, fourteen travellers are employed. Warehouses at St. John, Toronto and Winnipeg are kept busy distributing tea from the Atlantic to the Pacific.

Sales every year show a really phenomenal growth.

Why is this ? How have such results been obtained ?

Simply by putting up good tea. SO GOOD that people who use it recommend it to their friends.

RED ROSE TEA WILL HELP INCREASE YOUR TEA BUSINESS.

It is packed either Black, Mixed or Ceylon Green. Six grades, retailing at 25c. to 60c.

Are you selling it ?

T. H. ESTABROOKS,

Tea Importer
and Blender,

ST. JOHN, TORONTO and WINNIPEG.

Cute Grocers

know their own business best, and the "cutest of the cute" always offer Sunlight Soap to good customers, knowing Sunlight Soap will please every customer, and Sunlight is the only advertised soap that can be sold on a par with "cutting stores." Sunlight Soap is never "cut."

Sunlight Soap has a written agreement with each customer against cutting.

LEVER BROTHERS LIMITED, TORONTO

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BUTTE ANI

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No. 2 ye
No 1 ye

FRENCH SARDINES, PEASE, Etc.

Rodel & Fils Freres, Bordeaux, France.

Shippers of the highest grades of Sardines, Pease and Conserves.

JOHN HOPE & CO.

Sole Agents for Canada.

MONTREAL.

By Special Appointment to His Majesty
King Edward VII.

CANTRELL & COCHRANE,
DUBLIN and BELFAST.



C. & C.
"Ginger Ale"

C. & C.
"Club Soda"

C. & C.
"Royal Seltzer"

C. & C. have been awarded 33 Gold and Prize Medals for special excellence and superiority of manufacture.

JOHN HOPE & CO., MONTREAL,

SOLE AGENTS FOR CANADA.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
COFFEE				PETROLEUM			
Green—				Photogene.....		17	17½
Mocha.....	24	23	28	Canadian water white.....	14½	16½	17
Old Government Java.....	27	22	30	Sarnia water white.....	16	16½	16½
Rio.....	10	7	12	Sarnia prime white.....	18	15	16½
Santos.....	29	9½	10½	American water white.....	19	17½	18
Plantation Ceylon.....	22	25	24	Pratt's Astral (barrels extra)	18½	19	17½
Porto Rico.....	22	25	24				
Gautemala.....	18	15	20	Black— TEAS			
Jamaica.....	18	18	18	Congou—Half-chests Kalsow.	13	60	11
Maracaibo.....	18	18	18	Morning Paking.....	17	40	15
				Caddies Paking, Kalsow.....	35	55	30
NUTS				Indian—Darjeellings.....	20	40	18
Brazil.....	11¾	12¾	15	Assam Pekoes.....	18	25	17
Valencia shelled almonds.....	25	25	30	Ceylon—Broken Pekoes.....	35	42	34
Tarragona almonds.....	11	11	11½	Pekoes.....	20	30	20
Formegetta almonds.....	42	40	43	Pekoe Souchong.....	17½	40	17
Jordan shelled almonds.....	8½	13	8	China Greens—			
Peanuts (roasted).....	6¾	7¾	7	Gunpowder—Cases, extra first	42	50	42
" (green).....	3	25	3	Half-chests, ordinary firsts	22	28	22
Cocanuts, per sack.....	8	75	8	Young Hyson—Cases, sifted	42	50	42
per doz.....	19	60	11	extra firsts.....	35	40	35
Grenoble walnuts.....	10	9½	10½	Cases, small leaf, firsts.....	22	28	28
Marbot walnuts.....	9	9½	10½	Half-chests, ordinary firsts	17	19	16
Bordeaux walnuts.....	15	16	13	Half-chests, seconds.....	15	17	16
Sicily filberts.....	18	18	23	" thirds.....	13	14	14
Naples filberts.....				" common.....			
Pecans.....				Plingsueys—			
Shelled Walnuts.....				Young Hyson, ½-chests, firsts	28	32	38
				" " seconds	16	19	16
SODA				" Half-boxes, firsts	28	32	28
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	" seconds	16	19	16
Sal soda, per bbl.....	70	75	80	" " firsts	28	32	28
Sal Soda, per keg.....	95	1 00	1 00	" seconds	16	19	16
				Japans—			
SPICES				½-chests, finest Maypickings	38	40	38
Pepper, black, ground, in kegs				Choice.....	32	36	33
palls, boxes.....	16	18	18	Finest.....	28	30	30
" in 5-lb. cans.....	14	17	19	Fine.....	25	27	27
" whole.....	15	17	19	Good medium.....	22	24	25
Pepper, white, ground, in kegs				Medium.....	19	20	21
palls, boxes.....	26	27	26	Good common.....	16	18	19
" 5-lb. cans.....	25	26	25	Common.....	18	15	17
" whole.....	23	25	23	Nagasaki, ½-chests, Pekoe...	16	22	14
Ginger, Jamaica.....	19	25	22	" " Oolong.....	14	15	14
Cloves, whole.....	12	30	14	" " Gunpowder	16	19	16
Pure mixed spice.....	25	30	25	" " Siftings.....	7½	11	7½
Cassia.....	13	18	20				
Cream tartar, French.....	28	25	30	RICE, MACARONI,			
" best.....	28	25	30	SAGO, TAPIOCA.			
Allspice.....	10	15	13	Rice—Standard B.....	3 00	3 10	3 ½
				Patna, per lb.....	4 25	4 50	5
WOODENWARE				Japan.....	4 40	4 90	5½
Palls No. 1, 2-hoop.....	1 65	1 55	1 90	Imperial Seeta.....	4 60	4 90	4½
" 3-hoop.....	1 80	1 70	2 05	Extra Burmah.....			4½
" half, and covers.....	1 65	1 60	1 75	Java, extra.....		5½	6
" quarter, jam and covers	1 15	1 10	1 45	Macaroni, dom'ic, per lb., bulk	3½	4½	7½
" candy, and covers.....	2 50	2 90	2 40	" imp'd, 1-lb. pkg., French..	8	12	9
Tubs No. 0.....	10 00	10 15	8 50	" " Italian.....	8	10	11
" 1.....	8 00	8 15	7 00	Sago.....	3½	3½	3½
" 2.....	7 00	7 15	6 00	" Tapioca.....			3½
" 3.....		6 15	5 25				



THE
Sole
The



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Schepp's Coconut

Quality first, then price.

Cocoanut is a luxury. Those that use it want the best (*Schepp's*).
Cocoanut is used generally as a dessert; should therefore be the best
in quality to give the dinner a pleasant finish (*Schepp's*).

L. SCHEPP CO., CANADIAN FACTORY:
TORONTO, CAN.

NEW YORK.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents.

"ARISE AND SHINE"!

With "GLOBE" Metal Polish

THE BEST "SHINER" ON THE MARKET.

Send for a free sample and try it on your scales.
Then you will recommend it to your customers.



RAIMES & CO., 164 Duane St.,
New York City



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared
them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



Gillard's Sauce

Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO
HIS MAJESTY THE KING
AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

GILLARD & CO., Limited, LONDON, ENG.

THE EXPORT OF POULTRY.

By R. H. Ashton, of Scott & Ashton, Morrisburg, Ont.

THE question of fattening fowls is a most important branch of commercial poultry keeping. Of what use is it instructing the agriculturist to rear innumerable chickens, if, when he has got them, he is at a loss to know what to do with them? Canadian markets can be quickly overdone, but Great Britain has apparently an inexhaustible demand for really prime quality, well-fattened fowls. But the breeder must either be capable of fattening the birds off his own place, or must be able to hand them to a fatter, if the fowls are eventually to find their way to England. Therefore, it is that we look to the fattening industry as the pioneer that shall eventually enable us to compete successfully with other countries in poultry produce as a whole. There are many

FATTENING ESTABLISHMENTS IN ENGLAND, especially in the counties of Essex and Surrey, where men make a business of fattening fowls. A fatter, and by this term we mean the actual man who performs the duties of fattening, does not care to put on paper his mode of operation, for they are wide enough awake to know that if they were to—so to speak—"give themselves away," their occupation might be gone. In giving the benefit of our experience, and the methods we employ, no such sordid considerations bear weight with us.

The only branch of poultry keeping that will permit, with any certainty, of the

PROFITS OR LOSSES

being accurately prophesied is, in our opinion, poultry fattening. That anyone can, however, start in this line with a fair prospect of success is by no means to be taken for granted. But that one and all of the many thousands of poultry keepers would derive considerable benefit were a better knowledge of this branch more widely circulated, is a fact. There are, we have no doubt, a number of poultry breeders who would, if they only knew that they were eminently adapted by their connections and surroundings to make a success in this business, start at once in the undertaking. Before entering into any new business, it is every one's duty to make himself as fully conversant as possible with the requirements of such trade or business, and when, having mastered these details, he is able to see an opening for his enterprise, he may start operations in the fattening line, with a certainty that by strict attention to business he can provide himself with a steady income in proportion to his undertaking.

Lest it may be thought that we advocate the

PRINCIPLES OF FATTENING

all and every description of fowls that come to hand, and forward the same to the English markets, we desire to say such is by no means our intention; but though England will always take the best and the worst, there is generally a "glut" of what we call "thirds" and "culls," and if these are sent there, the returns would not be as much as what we could have obtained at our own door. This is where the difficulty with the

novice comes in. He has lately commenced in this line of business and has produced better fattened fowls than he has ever done before, or seen in his neighborhood, and he at once jumps to the conclusion that they are really prime quality goods; but what he may call prime birds and what the English poulterer would designate the same, may be two very different things entirely. It is obvious then, that the one thing necessary (outside of practical experience),

TO INSURE SUCCESS

when starting a fattening business, is to find a demand for the lower quality goods that you will have for disposal. These, we might add, will be infinitely superior to the average quality found in the local market.

To suppose that a fatter, if he has, say, 500 birds up, can, as they become fit, send them all off to the markets and make a profit is an idea possessed by many, but which, if put into practice would, with few exceptions, result in failure. But we will suppose that the 500 birds previously mentioned are an average type of fowl, suitable for fattening, and these, for convenience, we will divide into the probable five qualities of which they will be likely to consist, and the quantity in each lot, thus: Prime, 50; seconds, 150; thirds, 150; culls, 125; bad, 25; total, 500.

ENGLAND DEMANDS THE BEST,

and the 50 primes and 150 seconds as stated above, should, therefore, be sent there. It is the "thirds" and "culls" where the difficulty in finding an outlet is apparent. The 25 bad (that is the birds killed in transit), wasters, and we regret to add, diseased, also find their way to the packing establishments and consequently have to be thrown on the manure heap. The market supply of prime quality chickens is dependent upon two factors: First, the selection of the breed possessing the most suitable frame and form with a readiness of putting on flesh. Second, the adoption of the best methods of feeding and fattening. Apart from the greatly improved quality of flesh produced by special food and improved feeding, there will be a

VAST INCREASE IN WEIGHT.

For example, the average 3-lb. chicken, as it comes from the farm, carries about six ounces of bone, 18 ounces of fat, and, after being cooked, there are about 13 ounces, or 28 per cent. of edible meat left. Suppose the farmer receives 30c. per pair for the birds in this condition. He may argue that they cost him little or nothing to produce, but is that a fair reason why he should throw away good opportunities of making more money simply because he has made so much without any effort? Suppose, instead of selling the birds for 30c. per pair, he puts them in the fattening coop for 21 days and expends 15c. more in food and then goes to the market with them. The chickens then weigh 10 pounds per pair, and after cooking them we find 80 ounces of edible meat, which is three times as much as they possessed at the beginning of the fattening period. Suppose he sells them at the same price per pound, he would receive 50c. instead of 30c., as before;

but like any other meat of extra quality, it fetches an extra price, as in the large markets to-day such poultry command two cents per pound above common stocks, such as is usually exposed for sale on the butchers' stalls.

The problem that has to be solved by the farmers of this country, is

HOW TO CAPTURE THE BRITISH MARKETS, in other words, how to produce, how to fatten, and how to sell. To suppose that every breeder of chickens has either the time or the means to learn the fattening industry, is to suppose what is most unlikely. Even so, the cost of shipping in small lots to the cold storage and fattening establishments makes the business almost impracticable. What is required is a co-operative fattening station in every county, to form a connecting link between the producer and the exporter, with one or more branches where necessary, from which the producers can receive a fair market price for their poultry, and at the end of the season participate in the profits that have been derived by properly fattening and marketing their produce, each contributor receiving a share in the profits in proportion to the amount of poultry that he sold to the association during the past twelve months. The principle of co-operation has been successfully adopted for the manufacture of cheese and butter, and we see no reason why it should not be successfully carried out in the fattening and marketing of poultry. Capital is, of course, required to make such a society a success, but compared to the numbers it would effect, and the great benefits that each individual contributor would derive, the amount of capital would be insignificant, and we trust we may see the day when the Department of Agriculture will take this matter up, and place it on a sound basis, or, that failing them, private enterprise may step into the breach.

THE OLD STORY.

SEVERAL months ago two young Englishmen opened up business in St. John, N.B., under the name of J. C. Williams & Co. They claimed to belong to Manchester, England, and purchased goods for export. They dealt in flour, provisions, hay, etc. A few weeks ago they locked up their store and departed without saying a word to anyone. Their absence did not create any sensation, as it was thought they had gone to the country. They claimed to have bought for cash, and only owed a few small amounts around the city. It seems, however, they worked some sharp games on Ontario men. They ordered a quantity of flour, valued at \$590, from Neil McCahill & Co., Forest, Ont., but when it came with the bill of lading attached they telegraphed they would not take it that way. McCahill & Co. wired instructions to give the firm the flour; a sight draft was accepted; Williams & Co. sold the flour from the cars below cost, put the money in their pockets and left town. On August 5 Judge McLeod granted a warrant under the Absconding Debtors' Act to C. S. Hanington, acting for McCahill & Co., and the goods in the store have been seized. There is little in the store except some hay, a roller desk and some chairs. As Senator Dever has distrained for a quarter's rent, \$50, the Ontario men and other creditors will receive very little on their claims.

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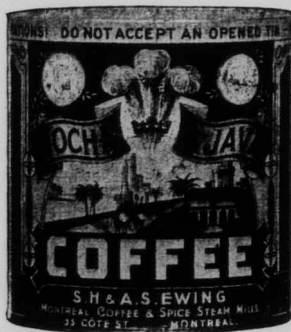
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Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.



1 and 2-lb. Tins.

When you hear a man talk about the quality and reputation of "Ewing's Coffee" and "Ewing's Spices," just remember that they are "S. H. & A. S. Ewing's"—the perfected products of the old reliable house that has stood the test of 57 years. Try personally and be convinced of the superior aromatic flavor of S. H. & A. S. EWING'S High-Grade COFFEE. Compare the quality of S. H. & A. S. EWING'S High-Grade SPICES, and satisfy yourself that they are the best.

Handle S. H. & A. S. E. Mocha and Java, in 1 and 2-lb. tins (as cut), "Willison's Turkey Coffee," "Vienna Baking Powder," etc. Enquiries and mail orders solicited. Prompt shipment guaranteed.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.

Do you want
JAPANS
in small packages?

We
have

One-pound original rice paper packets,
Forty-pound original Caddies,
Ten-pound original Caddies,
Five-pound original Caddies,

at **21** CENTS

Or could you use some **CORN** (Blue Bell), at **SEVENTY-FIVE** Cents?

May we send you samples of either?

F. J. CASTLE, - Ottawa

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SEASON 1902.

**Butter
Tubs**

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

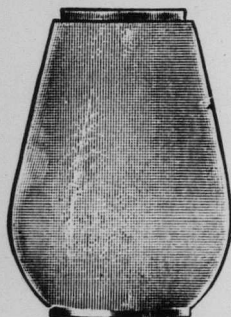
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

**McWilliam &
Everist**

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

Raspberries

Watermelons. Tomatoes

Fresh arrivals daily at lowest market price.

Full stock of Oranges, Lemons and Bananas always on hand.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 54, Main 3428.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. E. KIRONAC, gracer, Cacouna, Que., is offering to compromise at 25c. on the dollar.

Antoine Fortin, general merchant, Causapcal, Que., has assigned to V. E. Paradis.

The creditors of Franklin & Co., general merchants, Berwick, Ont., meet on August 18.

Salvas & Co., general merchants, St. Francis du Lac, Que., are offering to compromise.

J. U. Clemes & Co., dry goods merchants and grocers, Berlin, Ont., are offering to compromise.

The creditors of A. Cote & Co., general merchants, St. Alexandre, Iberville Co., Que., meet at Iberville on August 16.

The estate of J. C. Williams & Co., grain and produce merchants, St. John, N.B., has been seized under the Absconding Debtors' Act.

The Runians, Carson, McKee Co., departmental store, London, Ont., have assigned in trust to C. B. Armstrong, and their creditors meet on August 26.

PARTNERSHIPS FORMED AND DISSOLVED.

Andrews, Bell & Co., general commission merchants, Montreal, have dissolved.

A. H. Moore & Co., general merchants, Magog, Que., have dissolved and a new partnership has been registered.

Hart & Tuckwell, wholesale fruiterers, Montreal, have dissolved, and a new partnership has been registered.

Mitchell, Russell & Co., commission merchants, Vancouver, B.C., have dissolved; F. W. Mitchell continues.

Crosbie & Co., produce merchants, St. John's, Nfld., have dissolved; John E. Crosbie continues under the same style.

SALES MADE AND PENDING.

J. T. Piper, tobacconist, Quebec, is to have his assets sold.

The assets of A. Lapensee, grocer, Hull, Que., have been sold.

The stock of George E. Waud, grocer, Toronto, has been sold.

E. G. Farnsworth, tobacconist, Rossland, B.C., has sold out.

J. A. Darby, tobacconist, Winnipeg, is advertising his business for sale.

Alex. Russell, general merchant, Elora, Ont., is advertising his business for sale.

The assets of A. H. Pare, general merchant, Pont de Maskinonge, Que., are to be sold.

E. Nichol & Son, general merchants, Boissevain, Man., are advertising their business for sale.

The stock of the late Silas A. Hill, general merchant, L'Amaroux, Ont., is advertised for sale by tender.

The assets of A. Beaudry & Frere, hotelkeepers and feed merchants, Longueuil, Que., have been sold.

The stock of Organ, Elliott & Co., wholesale grocers' sundries, Montreal, has been sold at 40c. on the dollar.

The stock of Leger Lemelin, general merchant, St. Raphael, Que., has been sold at 65c. on the dollar to S. Bilodeau & Co., Quebec.

The book debts of O. Beaulieu, general merchant, New Carlisle, Que., have been sold at 19c. on the dollar; the stock has not been sold.

The stock of the estate of T. L. Bourke, wholesale and retail liquor merchant, St. John, N.B., is advertised for sale by tender on August 16.

CHANGES.

V. Boyer & Co., bakers, Montreal, have registered.

The Dominion Fish and Fruit Company, Quebec, have registered.

B. A. Payson, grocer, Tyrconnel, Ont., has sold out to Wm. Page.

Eugene J. Toutant, grocer, Toronto, has sold out to M. Worden.

Gibson Bros., general merchants, Danville, Que., have registered.

H. Bolan, general merchant, Low, Ont., is succeeded by Grace & Co.

L. S. Morse, grocer, Leamington, Ont., is removing to Dover Centre.

S. Israel, confectioner, etc., Winnipeg, has sold out to G. Shimlovich.

Ward & Taylor, grain and produce merchants, Montreal, have registered.

D. H. Way, general merchant, Rockland, Ont., is commencing business.

W. L. Hodnet, general merchant, Holmfield, Man., has removed to Miniota.

Margaret Sheppard, tobacconist, Stratford, Ont., has sold out to Jas. Ross.

Ernest G. Scott, general merchant, Milberta, Ont., is commencing business.

Gingras & St. Hilaire, general merchants, Etchemin, Que., have registered.

John T. Fleming, general merchant, Killaloe Station, Ont., is starting business.

G. Casebeer, grocer and hardware merchant, Carstairs, N.W.T., is opening business.

J. W. Fitzgerald & Co., Limited, general merchants, Milan, Que., have registered.

Thomas Bell, Sons & Co., general commission merchants, Montreal, have registered.

W. T. Heddle & Co., grocers, Nanaimo, B.C., are opening a branch at Lady-smith.

Wilfrid Ledoux, general merchant, Bowsman, Man., has removed to Arnand.

Brunet Euchariste, general merchant, Nominique, Que., is commencing business.

Dickson & Co., general merchants, Alexander, Man., are succeeded by T. E. Morris.

James McDonald, liquor merchant, Halifax, N.S., is succeeded by William Neville.

Gorman & McFarlane, general merchants, Douglas, Ont., have commenced business.

C. Turner & Co., wholesale and retail tobacconists, Winnipeg, have commenced business.

R. Cross & Co., general merchants, Killarney, Man., are opening a branch at Holmfield.

J. A. Proudfoot, general merchant, Palmer's Rapids, Ont., has opened a branch at Combermere.

W. Hine & Co., general merchants, Keremeos, B.C., have sold their Hedley City branch to J. A. Schubert.

A. R. Johnston & Co., wholesale and retail grocers, Nanaimo, B.C., are removing their extension branch to Lady-smith.

Peter Dubois and Jos. B. Rokan have registered as flour and feed merchants at Central Park, B.C., under the style of Peter Dubois & Co.

FIRES.

Samuel Arthur, grocer, Port Arthur, Ont., has sustained loss by fire.

S. C. Halliday, confectioner, Niagara Falls, Ont., has sustained loss by fire and water.

John Wilson, tea and coffee merchant, Niagara Falls, Ont., has sustained loss by fire and water.

The stock of Robinson & Givan, grocers and hardware merchants, Moncton, N.B., was damaged by fire; insured.

DEATHS.

George Forde, grocer, Ottawa, is dead.

John De Young, grocer, Halifax, is dead.

J. Soule, produce merchant, Chester-ville, Ont., is dead.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

All careful housekeepers prefer buying

CEYLON TEA

because experience
has taught them
that they are
obtaining the best
possible value
for their money,

a
n
d

nearly every grocer in every section of
Canada prefers to sell

CEYLON TEA

because experience
has taught them
that it is the
kind of tea their
customers are
looking for.

A winner and re-
tainer of trade

is

CEYLON TEA

BLACK and GREEN.

EVERYTHING

comes to the man who
WAITS,

but **Robinson's Patent Barley**

and **Robinson's Patent Groats**

have stood the test of over ninety years, and are now being sold by almost every reliable Grocer in Canada.

Don't **WAIT** until you are asked for them,
but stock these Foods **NOW**.

Current Market Quotations for Proprietary Articles

Aug. 14, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.	\$ 2 40
Size 1, in 2 and 4 doz. boxes.....		2 10
" 10, in 4 doz. boxes.....		2 10
" 2 in 6 ".....		80
" 12, in 6 ".....		45
" 3, in 4 ".....		45
Pound tins, 3 doz. in case.....		3 00
12 oz. tins, 3 ".....		2 40
5-lb. tins, 2 ".....		14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz.	2 00
1/2 lb. tins, 3 ".....		1 25
1/4 lb. tins, 4 ".....		0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
1 "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1/2 doz.	2 1/2 lb.	10 50
1 doz.	2 1/2 lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	5c.	\$ 40
4 "	4-oz.	0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
2 "	12-oz.	1 55
4 "	16-oz.	1 80
2 "	17-oz.	1 85
1 "	2 1/2 lb.	7 50
1 "	5-lb.	7 75
2 "	6-oz.	Per case.
1 "	1-oz.	\$1 90
1 "	16-oz.	

JERSEY CREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/2 size, 4 doz. in case.....	75
1/2 " 3 " ".....	1 25
1 " 2 " ".....	2 25

VIENNA BAKING POWDER.

1 lb. tins, 4 doz. in box.....	Per doz.	\$1 25
1/2 lb. tins, 4 ".....		1 25
1/4 lb. tins, 4 ".....		75
3 oz. in paper, 4 doz. in box.....		70
5 "		35

BLACKING.

SHOE POLISH.

Jonas'.....	Per gross	\$9 00
Fromonts.....		7 50
Military dressing.....		24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
------------------------	------

Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.

COBN BROOMS

Bamboo Handles, A, 4 strings.....	4 35
" " " " B, 4 strings.....	4 10
" " " " C, 3 strings.....	3 85
" " " " D, 3 strings.....	3 60
" " " " E, 3 strings.....	3 35
" " " " G, 3 strings.....	3 10
" " " " I, 3 strings.....	2 85

BISCUITS.

CARE & CO. LIMITED.

Cafe Noir.....	0 15
Ensign.....	0 11 1/2
Metropolitan mixed.....	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	22 00

Per case, 100 tins.

FRENCH PEAS—DELOREY'S

Moyen's No 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

1/4 Trefavennet.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alps.....	2 50

CHOCOLATES & COCOAS.

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	2 25
" fancy tins ".....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins per doz.....	2 25
Chocolate—	
Queen's Desert, 1/4's and 1/2's.....	\$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock ".....	0 30
Diamond ".....	0 25
" 8's.....	0 28

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb.	0 30
Mott's Prepared Cocoa.....		0 25
Mott's Homeopathic Cocoa (1/4's).....		0 12
Mott's Breakfast Cocoa (in tins).....		0 40
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caracas Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 23
Mott's French-Can. Chocolate.....		0 18
Mott's Navy or Cooking Chocolate.....		0 58
Mott's Cocoa Nibs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate 0 21		0 43
Mott's Sweet Chocolate Liquors 0 19		0 30

Chocolate—FRY'S.

Caracas, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's, 6-lb. boxes.....	0 43
"Gold Medal" Sweet, 1/4's, 6-lb. boxes.....	0 28
Pure, unsweetened, 1/4's, 6-lb. boxes.....	0 42
Fry's "Diamond," 1/4's, 14 lb. boxes.....	0 24
Fry's "Monogram," 1/4's, 14 lb. boxes.....	0 24

Cocoas—

Concentrated, 1/4's 1 doz. in box.....	2 40
" 1/2's " ".....	4 50
" 1-lb. " ".....	8 25
Homeopathic, 1/4's 14 lb. boxes.....	
" 1/2 lbs. 12 b. boxes.....	

Epps's cocoa, case of 14 lbs., per lb.. 0 35
Smaller quantities..... 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
" Nibs, 11-lb. tins.....	0 35 1/2

CHOCOLATE-MENIER.

Chocolate-Menie 1/4 and 1/2 38c per lb.
1/2 and 1/4 35c per case, or per case of 108 2/3 lb.
Menier Breakfast Cocoa 1/2-lb. tins 13c, 1-lb. " 25c, 50c.

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. boxes.....	35
Caracas sweet chocolate, 6-lb. boxes.....	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

CHEESE.

Imperial—Large size jars, per doz. \$ 8 55	
Medium size jars.....	5 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	1 40



Mecca ...
Damasou
Cairo....
Sirdar...
Old Dub...
"Old Cro"
"Condor"
15-year-old hand-
1-lb. Fau
48 tin
Madam F
100 lb. de
C
"Eagle"
"Gold S"
"Peerle"
U
Clothes
case
4 doz. pr
6 doz. pr
COU
For sale
Ltm
Fill
\$1.
In lots
book
100 to 5
500 to 1
RE

"THE EDWARDSBURG BRANDS"

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
 MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO.	
Mecca	per lb. 0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 13 1/2
S. D. MARCEAU, Montreal.	
"Old Crow" Java	0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	



CONDENSED MILK.

Borden's Condensed Milk Co.
 "Eagle" Brand \$1 75
 "Gold Seal" Brand 1 50
 "Peerless" Brand Evaporated Cream 1 50

CLOTHES PINS.
 UNITED FACTORIES, LIMITED.
 Clothes Pins (full count), 5 gross in case, per case. 0 57
 4 loz. packages 12 to a case. 0 12
 6 loz. packages 12 to a case. 0 12

COUPON BOOKS—ALLISON'S
 For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
 \$1, \$2, \$3, \$5, \$10 and \$20 books.
 Un-Covers and num Coupons Lered numbered.
 In lots of less than 100 books, 1 kind assorted 4c. 4 1/2c.
 100 to 500 books. 3 1/2c. 4c.
 500 to 1,000 books. 3c. 3 1/2c.

Allison's Coupon Pass Book	
1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.
HENRI JONAS & Co. Per gross.

8 oz. London Extracts	\$5 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	9 00
2 oz. " "	12 00
2 oz. Ancho extracts	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00
8 oz. " glass stop extracts	5 50
8 oz. " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

Robinson's Patent Barley	
1/4 lb. tins	1 25
1 lb. tins	2 25
1/2 lb. tins	1 25
1 lb. tins	2 25
LYE (CONCENTRATED).	
GILLET'S PERFUMED.	
1 case of 4 doz.	\$3 50
3 cases	3 50
5 "	3 40

GINGER ALE & SODA WATER.

Cantrell & Cochrane's Imported	
Ginger Ale and Club Soda Water	\$1 40
JAMS AND JELLIES.	
SOUTHWELL'S GOODS.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 80
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 00
Raspberry " "	1 75
Apricot " "	1 85
Black Currant " "	1 55
Other Jams, W. F.	1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb.	0 6 1/2
7-lb. wood pails, 6 "	0 06 1/2
14-lb. wood pails, per lb.	0 6 1/2
30-lb. " "	0 6 1/4
Jellies—	
1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 6 1/2
14-lb. " "	0 6 1/2
30-lb. " "	0 6 1/4

LICORICE.
YOUNG & SMYLLIE'S LIST

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (38 or 50 sticks) per box	1 50
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellet, 5 lb. cans, per can.	2 00
"Acme" Pellet, fancy boxes 40)	1 50
per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

LIQUORS.
CCGNAC IN CASES.
 Ph. Richard.

S.O. Quarts, 12's	\$22 50
F.C.	15 00
F.C. 1-15 bottles, 180's	2 00
V.S.O.P.	12 10
V.S.O.P. pints, 24's	13 00
V.S.O.P. 1/2-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. 1/2-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. fl. sks, Imp. pint, with thumb-lers	9 75
V.O. " Reputed " 24's	10 50
V.O. " no " 14's	9 50

Chas. Couturier.

Quarts, 12's	7 00
1/2 bottles, 24's	8 00
1/4 " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
1/2 Flasks, 48's	9 00
Flasks Imperial pints, Copsule, 16's	8 00

F. Marion & Cie.

Quarts, 12's	6 00
1/2 bottles, 24's	7 00
" 48's	8 00
Flasks, reput. d 24's	7 10
Flasks, 1/2-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumb-lers, 16's	8 00

Cognac In Wood.
 Ph. Richard.

Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	\$4 00	\$3 95	\$3 85	\$3 80
Marion	3 75	3 60	3 50	3 40
Ph. Richard				
V.S.O.P.	5 50	5 35	5 25	5 00
Richard				
V.O. proof.	4 25	4 10	4 00	3 90
Richard Sup.				
proof V.O.	4 00	3 80	3 70	3 50
Richard Fine				
champagne	6 00	5 90		

Gin—Pollen & Zoon, in Cases.

Red, 15's	\$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin—Pollen & Zoon, in Wood.
 Gals. Oct's. Oct's. Bbls. Hhds.
 Ph. Richard.

Gin, P. & Z.	\$3 15	\$3 05	\$3 00	\$3 95
Mitchell Bros. Limited Scotch.				
1 case. 5 cases:				
Heather Dew, ordinary qts.				
12's	\$7 00	\$6 75		
Heather Dew, stone jars,				
Imperial, 12's	12 50	12 25		
Heather Dew, oval flasks,				
quart, 12's	11 25	11 00		
Special Reserve, oval, pts. 24's	11 75	11 50		
12's " ordinary qts.,				
12's	9 00	8 75		
Special Reserve, 1/2 bottles,				
pints, 24's	10 00	9 75		
Extra Special Liqueur, flagon,				
12's	9 50	9 25		
Extra Special Liqueur, ordin-				
ary bottles, 12's	9 50	9 25		
Heather Dew, flasks, 48's				
" " 1/2 flasks, 60's	12 00	11 75		
" " 1/2 flasks, 60's				
9 00	8 75			
Mullmore, Imperial oval quart				
flasks, 12's	10 00	9 75		
Mullmore, fl. sks, Imperial				
pints, 24's	10 50	10 25		
Mullmore, flasks, ordinary				
pints, 24's	7 75	7 50		
Mullmore, 1/2 flasks, ordinary,				
48's	9 00	8 75		
Mullmore, ordinary quarts, 12's				
6 50	6 25			
Mullmore, ordinary pints 24's				
7 50	7 25			

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

Scotch Whiskey in Wood.			
	Gals.	Oct's.	Bbls.
	9gals.	17gals.	40gals.
Special Reserve	\$4 51	\$4 25	\$3 90
Heather Dew			
Extra Special	4 00	3 85	3 75
Liqueur	5 00	4 90	4 80
Old scotch	3 75	3 70	3 65

Whiskey in Cases.			
	Gal.	Oct.	Bbl.
Mitchell Bros., Limit-d-Irish			
Cruiskeen Lawn, stone jar, 12's			\$12 50
Old Irish, flasks, Imp. quarts, 12's			11 25
Special, quarts, 12's			9 00
Imp. pints, 24's			1 75
round bottls, quarts, 12's			6 50
round 1/2-bottles, pints, 24's			5 00
10-oz. flasks, 48's			12 00
5-oz. flasks, 60's			9 00

Irish Whiskey in Wood.			
	Gal.	Oct.	Bbl.
Mitchell, "Special"	\$4 50	\$4 40	\$4 10
Old	4 00	3 90	3 75
B	3 50	3 40	3 25
C	3 00	2 80	2 75

Champagne Wine in Cases.			
	Quarts	Pints	Bottles
Duc de Pierland, quarts, 12's			\$11 01
Cardinal, quarts, 12's			12 50
Vve. Amiot, Carte d'Or, quarts, 12's			16 00
d'Argent, quarts, 12's			11 50

Blandly Bros Wine.			
	Quarts	Pints	Bottles
Very Superior, quarts, 12's			8 50
Special Selected, quarts, 12's			10 00
London Particular, quarts, 12's			13 00

Blandly's Sherry, in cases.			
	Quarts	Pints	Bottles
Manzanilla, quarts, 12's			8 50
Morosa, quarts, 12's			11 00
Blandly's Port Wine, in cases.			
Good Fruity, quarts, 12's			7 50
Invalid Special, quarts, 12's			12 00

Blandly Bros' Wine in Wood.			
	Gal.	Octave.	Bbl.
Madera, No. 1/2			\$3 50
No. 3/4			4 50
Malaga Pale Sweet			3 00

Canadian Whiskeys.			
	Gal.	Octave.	Bbl.
Gooderham & Worts, 65 O.P.			\$4 50
Hiram Walker & Sons			5 50
J. P. Wiser & Son			4 49
J. E. Seagram			4 49
H. Corby			4 49
Gooderham & Worts, 50 O.P.			4 10
Hiram Walker & Sons			4 10
J. P. Wiser & Son			4 09
J. E. Seagram			4 09
H. Corby			4 09
Rye, Gooderham & Worts			2 20
Hiram Walker & Sons			2 20
J. P. Wiser & Son			2 19
J. E. Seagram			2 19
H. Corby			2 19
Imperial, Walker & Sons			2 40
Canadian Club, Walker & Sons			3 60

Less than one bbl.			
	per gallon.	per oct.	per bbl.
65 O. P.	\$4 55		
50 O. P.	4 15		
Rye	2 25		

MINCE MEAT.			
	per gross net	per case of doz. net.	
Wethley's Condensed	\$12 00		
		3 00	

MUSTARD.			
COLMAN'S OR KEEN'S.			
	per doz.	per gross	
D. S. F., 1/4 lb. tins	\$1 40		
1 lb. tins	5 50		
Durham 4 lb. jar, per jar	0 75		
1 lb.	0 25		
F. D., 1/4 lb. tins, per doz.	0 85		
1 lb. tins	1 45		

HENRI JONAS & Co.			
	per gross	per case	
Pony size	\$7 50		
Imperial, medium	9 00		
Imperial, large	12 00		
Tumblers	12 00		

Mugs, Pint jars, Quart jars.			
	per gross	per case	
Mugs	13 20		
Pint jars	18 00		
Quart jars	4 00		

E. D. MARCEAU Montreal.

"Condor," 12-lb. boxes-			
	per lb.	per gross	per case
1/2-lb. tins	0 35		
1-lb. tins	0 33		
1 1/2-lb. tins	0 32 1/2		
4-lb. jars	1 20		
1-lb. jars	0 35		

"Old Crow," 12-lb. boxes-			
	per lb.	per gross	per case
1/2-lb. tins	0 25		
1-lb. tins	0 23		
1 1/2-lb. tins	0 22 1/2		
4-lb. jars	0 70		
1-lb. jars	0 25		

OLIVE OIL.			
	per case	per gross	
Barton & Guestier's quarts	\$8 00		
pints	9 00		

ORANGE MARMALADE.			
T. UPTON & CO.			
	per doz.	per gross	
1-lb. glass	\$1 00		
7-lb. pails and 5 and 7 lb. tins	0 06 1/2		

PICKLES.			
STEPHENS'.			
A. P. Tippet & Co., Agents.			
	per doz.	per gross	
Parent stoppers (pints)	3 30		
Corked	1 90		

SODA.—COW BRAND.			
DWIGHT'S			
	per box	per gross	
Case of 1 lb. con. taining 60 pkgs.	\$3.00		
Case of 1/2 lbs. (containing 120 pkgs.)	\$3.00		
Case of lbs. and 1/2 lbs. (containing 30 lbs. and 60 1/2 lb. packages) per box	\$3.00		
Case of 5c. pkgs. (containing 96 pkgs) per box	\$3.00		

EMPIRE BRAND.			
Brunner, Mond & Co.			
	per gross	per case	
Case 120 1/2-lb. pkts. (60 lb.)	\$2 70		
Case 96 10-oz. pkts. (60 lb.)	\$2.89		

SOAP.			
MAYPOLE SOAP			
	per gross	per case	
Maypole Soap, colors	\$10.30		
Maypole Soap, black	\$15.30		
Ortole Soap, per gross	\$10.30		

GLORIOLA SOAP, per gross.			
	per gross	per case	
Straw Hat Polish	12 00		
	10 70		

STARCHE.			
EDWARDSBURG STARCH CO., LTD.			
	per lb.	per gross	per case
No. 1 White or Blue, 4-lb carton	0 06 1/2		
No. 1	0 06 1/2		
Canada Laundry	0 07 1/2		
Silver Gloss, 6-lb. drawlid boxes	0 08		
Silver Gloss, 6-lb. tin canisters	0 08		
Edwardsburg Silver Gloss, 1-lb. pkg.	0 07		
Kegs Silver Gloss, large crystal	0 07 1/2		
Benson's Satin, 1-lb. cartons	0 08 1/2		
No. 1 White, bbls. and kegs	0 05 3/4		
Benson's Enamel, per box, \$1 50	3 00		

Culinary Starch-			
	per gross	per case	
Benson & Co.'s Prep. Corn	0 07 1/2		
Canada Pure Corn	0 05 3/4		

RICE STARCH-			
	per gross	per case	
Edwardsburg No. 1 white, 1-lb. car	0 10		
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08 3/4		

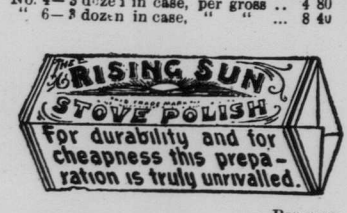
BEE STARCH.			
	per gross	per case	
Cases, 64 pkgs. 48's	\$5.00		
1/2 Cases, 32 pkgs. 24's	2.50		
Packages 10c. each.			

BRANTFORD STARCH WORKS, LIMITED. Ontario and Quebec.

Laundry Starches-			
	per gross	per case	
Canada Laundry, boxes of 40 lbs.	\$0 05 1/2		
Acme Gloss Starch	0 06		
1-lb. cartons, boxes of 40 lbs.	0 06		

Culinary Starches-			
	per gross	per case	
Challenge Prepared Corn-			
1-lb. packages, boxes 40 lbs.	0 05 3/4		
No. 1 Brantford Prepared Corn-			
1-lb. packages, boxes 40 lbs.	0 07 1/2		
Crystal Maize Corn Starch-			
1-lb. packages, boxes 40 lbs.	0 07 1/2		

STOVE POLISH.			
	per gross	per case	
No. 4-3 dozen in case	4 80		
No. 6-3 dozen in case	8 40		



Per gross			
Rising Sun 6-oz. cakes, 1/2-gross boxes	50		
Rising Sun 3-oz. cakes, gross boxes	4 50		
Sun Paste 10c. size, 1/2-gross boxes	10 00		
Sun Paste, 5c. size, 1/2-gross boxes	5 00		



CEYLON TEA, in 1 and 1/2 lb. lead packages black or mixed.			
	Wholesale	Retail	
Brown Label, 1's	0 20	0 25	
1/2's	0 21	0 26	
Green Label, 1 and 1/2's	0 22	0 30	
Blue Label, 1s, 1/2s, 3/4s and 5/8s	0 30	0 40	
Red Label, 1s and 1/2s	0 38	0 50	
Gold Label 3/4s	0 44	0 60	



Black Label, 1-lb., retail at 25c.			
	per gross	per case	
1/2-lb.	0 20		
Blue Label, retail at 30c.	0 22		
Green Label	0 28		
Red Label	0 35		
Orange Label, retail at 60c.	0 42		
Gold Lab	80c.	0 65	



Cases each			
60 1-lb.	0 35		
80 1-lb.	0 85		
120 1/2-lb.	0 36		



Blue Label, 1's			
	per gross	per case	
Blue Label, 1's	0 18 1/2	0 25	
Blue Label, 1/2's	0 19	0 25	
Orange Label, 1's and 1/2's	0 21	0 30	
Brown Label, 1's and 1/2's	0 28	0 40	
Brown Label, 1/2's	0 30	0 40	
Green Label, 1's and 1/2's	0 35	0 50	
Red Label, 1/2's	0 40	0 60	

CROWN BRAND			
	Wholesale	Retail	
Red Label, 1-lb. and 1/2's	0 25	0 40	
Blue Label, 1-lb. and 1/2's	0 28	0 40	
Green Label, 1-lb.	0 19	0 15	
Green Label, 1/2's	0 20	0 25	
Japan, 1s.	0 19	0 25	

Japan Teas-			
	per gross	per case	
"Condor" 1 40 lb. boxes	6 37 1/2		
EMD AAA 40-lb. boxes	0 37 1/2		
"Con tor" II 40-lb. boxes	0 36		
III 80-lb.	0 35		
IV 80-lb.	0 32 1/2		
V 80-lb.	0 30		
XXX 80-lb. boxes	0 24		
XX - X 30-lb.	0 25		
XXX 80-lb.	0 20		
XX - X 80-lb.	0 22 1/2		
XX - X 80-lb.	0 19		

Black Teas—"Nectar," in lead packets-			
	per gross	per case	
Green label	0 26	at 0 20	
Chocolate label	0 35	0 25	
Blue label	0 50	0 36	
Maroon label	0 60	0 45	
Fancy tins—Chocolate, 1-lb.	0 32 1/2		
" - Blue, 1-lb.	0 42 1/2		
" - Maroon, 1-lb.	0 50		
" - Maroon, 1-lb.	1 50		

Black Teas—"Old Crow" Blend-			
	per gross	per case	
Bronzed tins of 10, 25, 50 and 80 lb.			
No. 1	0 35		
No. 2	0 50		
No. 3	0 25		

The Auer Gas Lamp

Money-Back Style.

EVERY store-keeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.



No. 9

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

You can't do better than give your customers the best. That means more sales and a good profit for you when that best is

"Empire" Soda

BEST FOR BAKING.

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

SOLE AGENTS FOR CANADA,

WINN & HOLLAND, MONTREAL, QUE.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,
Limited

"Gleaner" Office, KINGSTON, JA.

TANGLEFOOT SEaled STICKY FLY PAPER



Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.

Grand Rapids, Mich, U.S.A.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

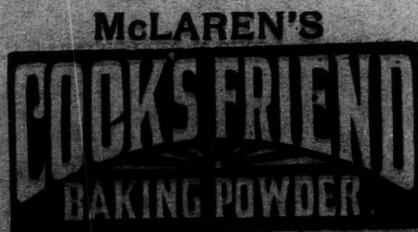
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