VOL. XIII.

TORONTO AND MONTREAL,

COLMAN'S MUSTARD



BEST ON EARTH

Gold Dust Corn Meal

that never varies from the high standard of general excellence that has made it famous. Kiln-dried to ensure its keeping sweet and fresh—clean, down to the last pound in the barrel—evenly cut grains—a golden yellow color, always.

You won't confuse it with Corn Flour because there is very little bran in it-it is a finely granulated meal. It is always meal and never flour. Let us send you samples of it.

The Tillson Company, Limited

Tilsonburg, Ont.



"We hold a raster assortment than has been.

Noce are some - "There a

There are others

Perhaps you are looking for

PLAN BISCUTS

Atlantic, ISO to ib. Notel - 200 to ib.

Are sure to please you. Cannot be excelled, A Dainty of Dainties

GETEN, BREALES

Pleasant to the

MEDICINAL

Plain and real Celery Flavor

REMEMBER! It only Costs Two Cents to answer questions.

Charles Gyde

20 and 22 St. Prancols Xavier Street

MONTREAL

WE MUST, AND WHEN WE MUST WE WILL

We feel it our duty to keep you constantly in touch with our modern methods of Merchandising.

You, perhaps, have read and reread our advertisements without fully comprehending their meaning and vital importance to you as a Merchant.

The Money Weight System is the only safeguard against careless weighing and handling of Merchandise. Keep this in mind, and when you come to invoice and find disappointing results for the year, ask yourself the trouble, and if you can't solve the mystery, write to us. We are good correspondents and like to answer letters.

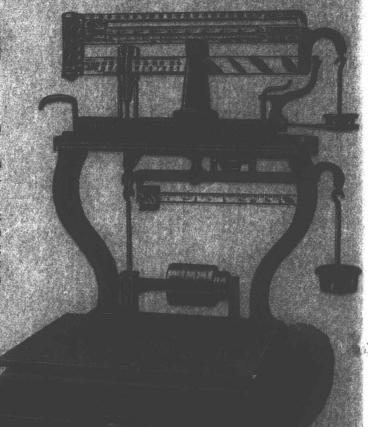
Scales sold on easy monthly payments, without interest.

Yours, for Success,

The Computing Scale Co. DAYTON, OHIO.

Mills & Hastings, 700 and 701 Garden City Block, Chicago, III,

L. A. Davidson, Canada Life Bidg., Toronto, Can.



Profit with Honor

is the goal of all our ambition.

To attain the one without sacrificing the other is often difficult.

It is only after long and careful study of qualities and values that this is obtained.

We here offer you three lines that can be both honorably and profitably handled:

"Good goods always sell."
They are the best advertisement for your store.

Lazenby's Soup Squares

"are the best experience and money can produce." "Once used, always used." Eve's Fair Daughters like something bright and new for Easter.

To do this economically often means using Dyes, and the best Dyes, too.

Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

Some people do not care what name is on the goods they buy. Others do.

But they all like to see

Codou

stamped on their Maccaroni. They know then they are getting the best. Made from Russian wheat—white, tender, will not break when boiled.

No stock complete without it.

For sale by all wholesalers.

AGENTS:

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.

A GRAND COMBINATION



Flavor, Aroma,
Cleanliness,
Purity and Popularity

All found in the world famous

JAPANESE TEAS

Every pound is officially inspected, before being exported, by experts, appointed by the Imperial Japanese Goverment. This guarantees uniformity in quality.

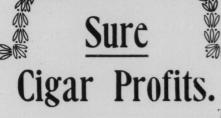
Care should be taken in preparing them for the table, to see that the infusion does not consume more than three minutes, the leaves being very delicate and tender.

Remember that over two-thirds of the tea consumed in America comes from Japan.

50

The Cele

Ro



question of steady profit to a grocer from the sale of Cigars has been answered-a thousand progressive grocers in Canada say they couldn't do without it.

But, to induce your customers to keep on buying of you alone, look carefully into quality and reputation before you order. Low prices catch customers but quality keeps them. You can depend on Sure Cigar Profits with

Payne's Cigars

J. Bruce Payne, Mfr. Granby, Quebec.

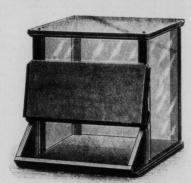
First, Last and Always FLAVORING **EXTRACTS**

Greig Manufacturing Co.

456 St. Paul Street

. . . MONTREAL

500 of these cases to be sold at a great sacrifice.



The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at \$17.00 per dozen. We offer the present stock to clear out at \$12.00 per dozen to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be \$17.00 per dozen.

T. B. ESCOTT & CO.

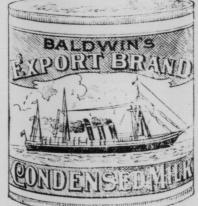
Wholesale Grocers.

LONDON, ONT.

Sell



Montreal



Rose & Laflamme Selling Agents



CONTINUING FROM LAST WEEK-OUR

"SNOW DRIFT"
"BRANT" "MOHAWK"

and "No. 6"

ARE BLENDS OF COFFEE THAT HAVE STOOD THE TEST FOR THE PAST FIFTEEN YEARS—MORE ABOUT COFFEE LATER ON.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

BROOKLYN, N.Y.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES

TUBS

PAILS

CHURNS

BUTTER PLATES

BUTTER TUBS

BUTTER PRINTS

BASKETS

SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers.

Established 1845.



Sovereign Matches



unduisa

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Sweet Pickles

are packed in two varieties, gherkins and mixed pickles. The gherkins are small, uniform size, crisp and tender. The mixed pickles are a choice selection of vegetables. More healthful than sour pickles, because they contain pure sugar which every healthy person requires.

For sale by____

H. P. Eckardt & Co., Toronto. Hudon, Hebert & Cie., Montreal.

MEDALS-

PARIS . CHICAGO ANTWERP ATLANTA. ET The **GENUINE**always bear this
Keystone Irade - mark.



Em

THI

THI

Somet Royal

Free Curre

E

See Pr

TOBACCO

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.

THEY cost less and bring LARGER RE-TURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good Royal Oak ... Smoking

Currency..... Chewing

FMPIRE TOBACCO CO., Limited

Granby, Que

See Prices Current.

DERSONS addressing advertisers will kindly mention having seen their advertisement in The

THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

If an article has not a respectable demand and ever-growing sale, let the retailer religiously shun it.

None of us can afford to fritter away time and money on an article not successful.

When your customers buy any particular brand of goods, and keep buying it, you may rest assured they are good goodsgood for the buyer and good for the seller.

We ask for your business on one ground, and one ground only, because it will pay you to handle our goods.

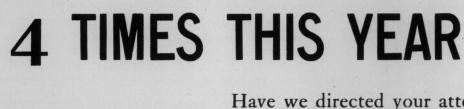
Just what other dealers charge for their goods is no concern of ours—they may charge you one or five cents a pound more than we do, this is a matter of indifference to us.

It is, however, our business to offer you teas at the lowest possible price—a fixed price to every dealer.

We grow all our own teas, and can therefore give you first-class goods to supply your trade always.

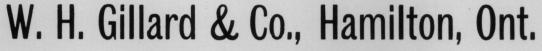
Monsoon Indo-Ceylon Tea is guaranteed to please, or you can send it back at our expense.

The Monsoon Tea Co., Toronto.



Have we directed your attention to the extent and variety of our **TEA** stock---We have great pleasure in offering **TEAS** of exceptional values---You would find pleasure in handling them---It is only occasionally you can get such lines as we are offering.

MEN WHO KNOW TEAS are really astonished at the attractive TEAS we are sending out---THIS WEEK we devote special attention to ASSAMS---We can suit you, if others fail.



Tea Importers and Wholesale Grocers.

JOHN MOUAT, Northwest Representative, WINNIPEG.



PATERSON'S Worster Sauce.

PATERSON'S Eureka Pickles.

PATERSON'S Camp Coffee Essence.

Rose & Laflamme

Agents

MONTREAL



Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES

AND
PURE

OLIVE

OILS.

BAIT/EC. JAI

AND
PURE

OILS.

BAIT/EC. JAI

AND
PURE

OILS.

BAIT/EC. JAI

AND
PURE

OILS.

INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class





OF ALL KINDS.

This

....

N view (Mon on ac been mac Chief Jus Killowen tent to 1 respect.

son shall chaser, a is not of of the art under a that any sample o sale and ceedings under th the case a contr Suburbai delivery dington terms it only the to be pai of the m was put distance paid by and prac trol over London. from wh

handed

subseque been ac

by some

during tl

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER THE CANAD

VOL. XIII.

TORONTO AND MONTREAL, FEBRUARY 3, 1899.

NO. 5

AN INTERESTING PURE FOOD DECISION.

(Reported by Peers Davidson, Esq., of the Montreal Bar, for MacLean's Trade Journals.)

N view of the recent agitation in this city (Montreal) in favor of pure milk, and, on account of several seizures having been made, the following judgment of the Chief Justice of England, Lord Russell, of Killowen, is of interest, as showing the extent to which they go in England in this respect.

THE ENGLISH LAW.

The English law provides that: "No person shall sell to the prejudice of the purchaser, any article of food or any drug which is not of the nature, substance and quality of the article demanded by said purchaser,' under a penalty. A further Act provides that any inspector of milk may procure any sample of milk at the place of delivery or sale and have the same analyzed, and proceedings taken, and penalties enforced, under the above provision of the law. In the case in question, defendant entered into a contract with the Metropolitan and Suburban Milk Supply Association for the delivery of milk, prepaid, to them at Paddington Terminus, London, and in express terms it was provided by this contract that only the amount of pure milk received was to be paid for. The purchaser took delivery of the milk at Paddington Station only. It was put on the railway at a station some distance from London, and the freight was paid by defendant. The defendant did not, and practically could not exercise any control over the churns while on the railway to London. It was proved that when the churn from which the sample was taken was handed to the railway company, the milk contained in it was pure, and that the water, subsequently found by the analysis to have been added, was so added unlawfully by some person a stranger to the defendant, during the transit to Paddington, without

the knowledge or authority of defendant, or any servant of the defendant, or any person employed by him in his general business of a dealer in milk. The method of adding the water, therefore, remained a mystery, as far as the proof was concerned. In rendering the judgment of the court, Lord Russell, in part, said:

MORAL INNOCENCE OF THE DEFENDANT.

"Taking it that the defendant was morally innocent of the offence, that he was no party to the adulteration, and admitting that he had not even the means of protecting himself, ought the law to be construed in such a way as to protect him? I am of opinion that any such construction would open a wide door for its total evasion. And when it is considered that an innocent vendor is liable in such a case as this for the act of his servant-see Brown vs Foot -the moral innocence of the defendant in the present case can make no difference. To go one step further: In the face of this stringent provision, there can be no material difference whether the adulteration has been committed by the servants of the innocent vendor or by strangers; for in neither case could he have prevented it. On the whole, therefore, I am of opinion that, looking at the policy of the Legislature, and considering the object of the statute, there can be no doubt that an offence has been committed by the defendant, for, in the course of carrying out his contract for sale, the milk has been adulterated. At the same time, I think, that upon facts coming to the knowledge of the magistrate, which go to extenuate the offence in cases of this kind, it is right and proper that the penalty should be mitigated in the degree which appears to him to meet the exigencies of the particular case, or he may act under the provisions of

section 4 of the Summary Jurisdiction Act, 1879. Full effect must be given to the object the Legislature had in view in passing the statute. The case will be remitted to the magistrate to convict."

INTENDED TO BE DRASTIC.

Mr. Justice Wills also said: "I am of the same opinion. I was party in the judgment in Brown vs. Foot, and see no reason to doubt that it was correct. The Act was intended to be drastic, and I can see no real distinction between the case of a sale by a morally innocent vendor of an article which has been fraudulently adulterated without his knowledge, by his servants, and a similar one where the article has been adulterated fraudulently and without his knowledge, by strangers. I entirely agree with what has fallen from my lord as to the mitigation of the penalty where it appears to the magistrate that an innocent vendor is the victim of a fraud practised by a stranger, but I also agree that full effect must be given to the Act, and that there must be a conviction.'

This decision goes pretty far, but it exhibits a laudable determination on the part of both legislators and judges to have pure milk at any cost. (Parker vs. Alder, 66, L.J., Q.B.D., page 7.)

A FORTUNATE INVESTMENT.

A reader of THE GROCER who is receiving numerous congratulations just now is Mr. Cummings, of James Johnston & Co. He bought War Eagle shares at 80, and to day they are worth 320, and he has, besides, been getting an 18 per cent. dividend. Just how much he has invested no one knows, for Mr. Cummings is a very canny Scotchman. Some say \$10,000, but Mr. Cummings says it was only a few dollars, and not worth making any fuss about. The \$10,000 is probably not far out. There are few men with so many friends who will feel just as pleased as he is himself in his fortunate investment.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

INDIAN TEA PLANTERS AND THEIR SYSTEM.

N an article on "Indian Tea Planters and Their System," The Produce Markets' Review says:

"The various kinds of tea, apparently supplied from one estate at one time, are really grown on the same plants at the same time: Pekoes. Pekoe Souchongs, Souchongs, Congous, dust, and so on, are simply different sized leaves sifted out by the coolies after they have been roasted, with the result of a considerable addition to cost. The Pekoes and so on, of course, fetch more than the larger leaves, but the lower price of the residual dust created by the siftings must go far to neutralize this gain. The separate sizes continue to be so badly mixed that they have to be compulsorily reblended in the London public tea warehouses. The cost of this operation is 1/4 d. per pound, and in addition to this the tea can never be improved in the operation, and is often materially injured. Finally, all the various Pekoes so elaborated, sifted out, and at such great cost are, as the lawyers say, brought into hotchpot, and once more mixed together either by wholesale or retail blenders, showing, in any case, how little the tea trade appreciate all these careful and expensive divisions. So far as the planters are concerned the original sifting and the reblending here must one way or another cost them 1/2 d. per pound, a charge of about £300,000 a year on 140,000,000 pounds of tea.

"Quite apart from the cost of the sifting process, it forms the main reason of the small breaks which go far to prevent the rational sale of tea in Mincing Lane. The present system of separate sized leaves is certainly a lamentable one, and accounts to some extent for the most unsatisfactory position. The question arises whether, if the Indian planters do not adopt a more sensible system, some very drastic remedy will not have to be found as the trade increases, to enable the parcels offered to be

sampled and valued. No doubt when the produce of the various estates is being blended at the public warehouses here, it would be a simple and effectual cure to forcibly blend all the different sizes together again, in order to produce decent sized lots, but it would, of course, be far better if this were done on the estates, and in addition that the blending there should be so conducted as not to call for reblending here prior to the sales. It surely ought to be a simple matter on all the larger estates to make, say, 200 chests at a time of an even quality, and not differing from chest to chest as is often now the case. If the Chinese can, and do, properly blend 500, or even a 1,000 chests in a single 'chop,' where is the difficulty in India with much smaller lots? The difficulty of the irregular size of chests, which necessitates the turning out of each chest for taring, is simply a proof of imperfect appliances. Tea chests can surely be cut to scale as they are in China, or if not the ready-made iron chests can be substituted, or some of the new light patent packages now being made and freely used in this

"The small breaks are not only a source of expense and loss to the planters, but they prevent a considerable number of buyers from properly tasting and valuing the sales-for it requires a large staff to taste hundreds of samples a day. This is an injury both to the producer and to the home trade. The small breaks also inflict immense cost and inconvenience on the wholesale houses, which mainly distribute their tea through travelers, and the cost of supplying them with samples of trivial lots is just the same as if the parcel consisted of hundreds of chests. Then, both they and their travelers, as well as the retail buyer, have to do at least five times the amount of tasting and valuing as used to be the case for a similar weight of China tea. Large breaks would, therefore, be most advantageous for these reasons both to the producer and to the distributer, and we pointed out last week how the present system discourages the larger buyers and tends to bring prices to a dead level, to the injury of all concerned."

ADVERTISING CEYLON TEA IN GERMANY.

John Hagenbeck, whose recent pushing of Ceylon tea in Germany was such a pronounced success, is forwarding to the Thirty Commitee some specimens of the advertisements that he lately employed in his Berlin campaign. They are all original and are well worthy of imitation. One advertisement is a sheet of plate glass, framed in tin, and bearing a representation of a mahout with an elephant laden with chests of various brands of Ceylon tea. The advertisement gives the Berlin prices of the different teas Mr. Hagenbeck sells, and, as our planting readers may be interested therein, we quote them as follows:

Besides this panel, Mr. Hagenbeck has shown us, and is sending to the Thirty Committee, some very choice tin cases in which he sells his tea by the lb., the 1/2-lb., and the 1/4-lb., to German tea-drinkers. They are not mere packages, but each one is a veritable tea-caddy, of the good old grandmother's sort, fitted with a hinged lid and bearing painted on its four sides, first, Mr. Hagenbeck's own design of the mahout and elephant; secondly, a Tamil boy serving the hospitable cup on a tray; thirdly, a Tamil cooly-woman plucking a tea bush, and, fourthly, a Sinhalese bullock cart, with driver. Each tin also has in printed characters on the lid, the words "Unter den ? Protectorat der Planters' Association, Kandy, Ceylon," while on the face of each are instructions in German for brewing the tea. The caddies are curiosities that many a Ceylon planter would be glad to keep by him, either in his bungalow or in his English home.—Times of Ceylon.

Su

time a

Whol

J

JA

Supply and Demand "IT GOVERNS"

Anticipating higher prices in TEAS, we bought some , time ago several invoices of Indian, Ceylon and Young Hysons, and this enables us to give our customers the benefit of the advance.

WE HAVE "KIJI" JAPAN—In bulk, in 5-lb. packets, in 1-lb. packets.

LUCAS, STEELE & BRISTOL,

Wholesale Grocers

Hamilton.

JAPAN TEAS

We have splendid values from the lowest grades up.

JAPAN SIFTINGS Pound Packages

in medium and pale drawing Teas at selling prices.

Japan Teas are scarce and hard to get hold of. See the values offering by our travelers.

James Turner & Co.

HAMILTON

LOWER PRICES

We have reduced our prices, but are keeping up the quality of "Reindeer" Brand Condensed goods to their old standard.

The Truro Condensed Milk and Canning Co.

Fresh Arrivals—

Shell Brand Castile Soap, Bars Shell Brand Castile Soap, Cakes Pearl Sago Pearl Tapioca Aylmer Canned Chicken Aylmer Canned Turkey Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

"THE SIRDAR'S MOCHA."

THE ACME SPICE MILLS have done a very large business during the past season in seeded raisins. After a series of extensive experiments they have succeeded in discovering a process whereby this fruit is preserved with the original flavor and conditions, thus producing a most useful and presentable form of the fruit for domestic use. The main difficulty they have had to contend with has been preventing raisins from "candying" after the skins have been broken. This they claim they have now completely overcome.

Their raisins are packed in tasty 1-lb. cartons, packed in 24 and 50 lb. cases. They seed both Mediterranean and Californian fruits with equal results. Besides seeding raisins they also do an extensive business in cleaning and cleaned currants. They have the best and most improved machinery procurable at present, and are constantly looking for the newest appliances. The currants are packed in similar cartons to the raisins, and are put up in 50-lb. cases, or can be had loose in 50-lb. boxes.

They are also now putting on the market an extra fine brand of Mocha coffee, called "The Sirdar's Mocha." This is made of the finest grade of Mocha. The coffee is packed in one pound tins, and, already, they have a good demand for it. Considering the short time this brand has been on the market, the sales are very encouraging.

DRIED FRUIT IN ENGLAND.

In their annual review of the dried fruit market in England, J. C. Houghton & Co. say of figs: "It is many years since so great a scarcity in the Smyrna crop was known, and this has caused an exceptionally eventful season in our markets. The total supplies fall far short of an average year, even giving due consideration to the considerable quantities of Spanish and Portuguese growths, which, in part, compensated for the shortage in Smyrna fruit. But these substitutes could only be set off against the dearth of 'natural' figs, and did not, of course, make less appreciable the want of fine layers. Small quantities of Smyrna layers first arrived on September 12, but, as not infrequently happens with the earliest supplies, they were defective in condition. Good, sound fruit followed shortly afterwards, and was firmly held for high prices, which traders felt no inclination to pay, and only by considerable firmness on the part of importers were they finally secured and maintained almost to the end. The following figures embrace the quotations generally ruling throughout the season: Smyrna layers, common fruit, 45 to 50s.; fair to good, 55 to 70s.; fine, 75 to 90s.; out of condition

fruit, 25 to 40s.; Loucoums, 80 to 130s. Whatever 'naturals' and 'pulled' came in evidence were so completely inferior in quality that prices result merely nominal. Such fruit would not in an ordinary season have been packed for these markets. A great deal of inconvenience was caused by the unsound condition of many parcels of Malaga figs, the want of keeping quality in Valencia and other descriptions also rendered these substitutes unmunerative to our traders here.

TORONTO GROCERS TO DANCE.

A special general meeting of the Toronto Retail Grocers' Association was held on Monday evening, this week, to receive a report from the executive committee regarding the annual entertainment.

The committee reported in favor of a conversazione, to be held in St. George's hall, Elm street, on Tuesday evening, the 21st inst. The programme they suggested s similar to that of last year, except that, instead of the light lunch provided then, a good supper will be given this year.

RETIRING FROM BUSINESS.

H. W. Wright, grocer, Alliston, Ont., has been succeeded in his business by John Scheifle. Mr. Wright has for some time been agent for several important fire and life assurance companies, The Canadian Express Co., etc., and is issuer of marriage licenses for Alliston, and this work has so grown that, in order to give proper attention to it, he has sold out his grocery business.



AS PURE AS IT IS GOOD

We need say no more.

ALL OUR TEAS ARE LEADERS

and are selected especially for FINE STYLE AND DRAW.

"ANCHOR" JAPAN

CEYLON

and

INDIAN

PEKOE SOUCHONGS
BROKEN PEKOES
PEKOES

SPECIALLY CLOSE QUOTATIONS



ancy Air-Tight Tins, 30-lb., 50-lb., 90-lb., net

A SNAP

IN

YOUNG HYSONS

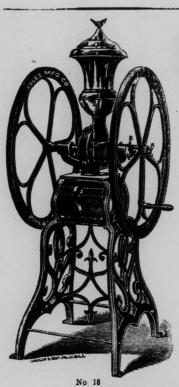
WRITE FOR SAMPLES AND PRICES

THE

EBY, BLAIN CO. LIMITED

WHOLESALE GROCERS
MANUFACTURERS AND TEA IMPORTERS

...TORONTO



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

TODHUNTER, MITCHELL & CO., Toronto.

Agents DEARBORN & CO., St. John, N. B.

FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.

A CONTROL OF THE PARTY OF THE P

JOHN BA

Quebe-Island MONTRE TORONT

NEW YOU WINNIP

C

MANCHE

WHEN PLEASE THEIR A

THE

THE in Br some iso compelle manded. tinue mut or the o since the

have been Notable demand when the too firm, former, a both in 9½ to 9½ goods no This bein buy finest let them of

They for shippers to concede to 1 1/4 c. I

holders a

until Ma

Within



President, Treasurer,

JOHN BAYNE MacLEAN, HUGH C. MacLEAN

Montreal. Toronto.

THE MacLEAN PUBLISHING CO.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

Published every Friday.

Cable Address
Adscript, London
Adscript, Canada

WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

THE DEADLOCK IN CHEESE.

HE battle between holders of cheese in Canada and buyers in Great Britain is still a drawn one, though in some isolated cases the latter have been compelled to concede what the former demanded. That this state of affairs can continue much longer is doubtful, for one side or the other will have to give way, and since the middle of last week indications have been more favorable to sellers.

Notable in this connection has been the demand for underpriced goods, for buyers, when they found that finest quality was held too firm, turned their attention to the former, and bought seconds pretty freely both in Montreal and New York, paying 9½ to 9½ c. In fact, the quantity of these goods now available is extremely limited. This being so, shippers will either have to buy finest to supply their customers with, or let them do without, for it is certain that holders are determined to carry their goods until March in preference to accepting a decline.

They feel confident that before that time shippers who paid 9 1/4 c. for seconds, will concede that finest fall makes are worth 1 to 1 1/4 c. per lb. more.

Within the past day or so private cable

advices, while they have not led to any appreciable movement of cheese, have afforded more encouragement. They, one and all, indicate that the tone is stiffening in Great Britain, and, in contrast to those of a fortnight ago, exhibit anxiety to find out what holders will accept.

Already some trading has been done this week at 10 ½ c. for finest fall colored, which shows an advance of the fraction on what was possible a week ago.

Stocks are small at distributing centres, both on this side and in Great Britain, and men in the trade, who have the means of securing the information, state that there is a still stronger influence at work, viz., that retailers in Great Britain have restricted themselves to actual requirements throughout the entire fall. If this is correct, they will want a steady supply of cheese, which the movement from this continent since January 1 does not afford.

During December, the weekly exports from Montreal and New York were quite heavy, but since the first of the year they have averaged about 10,000 a week from Montreal and less than 8,000 from New York, or 70,000 boxes in the aggregate. This quantity represents about one month's consumption in the Liverpool market alone.

It would seem, therefore, with small stocks in Great Britain, that fresh supplies would be wanted in the near future to meet the actual daily demand, and holders argue that the better inquiry experienced since the middle of last week is an indication that will develop into a positive demand before the ensuing month is ended.

If they are right, it will not take long to exhaust the available supplies in Canada and the United States.

Estimates vary regarding this quantity, but the most extreme do not place it above 200,000 in Canada and 60,000 in New York, and allowance has to be made out of the latter for the home demand there.

Taking the imports into the United Kingdom for five years, the weekly consumption of colonial and foreign cheese was considerably over 70,000 boxes per week, so that, if the stocks are as light as they are represented to be, it will only be a matter of weeks before the supply in North America is exhausted, always providing prices do not appreciate to such an abnormal extent as to kill the demand.

DECIDED ADVANCE IN BUTTER.

A DECIDED advance has been established in finest, late-made creamery butter during the past ten days.

During the first half of January exporters were out of the market, the poor demand from Great Britain being due to rainy, unfavorable weather; and the extreme price that they would concede was 19c.

Since the beginning of last week, however, they have been keen competitors for finest creamery, and it has been established that there has been practically no accumulation at all in Montreal since the first of the year.

While exporters were talking 19c., the home demand was steadily absorbing the daily receipts in small lots at ½ to ½ c. per pound above what the former would pay.

As a result, the latter have been compelled to advance their bids a full cent per pound, and, even at 20c., have found it difficult to procure any large quantity of stock, as receivers in Montreal can work off their receipts in jobbing parcels at higher prices, and are doing so.

Exporters, also, want 56-lb. boxes, and there are few of them coming in, so that if the demand continues in its present volume, still higher prices are inevitable.

Dairy butter, too, has been more inquired for by exporters, who are bidding 14 1/2 c. per pound for it quite freely in the Montreal market.

It is worthy of remark in connection with the small accumulation, that receipts of all sorts of butter at Montreal, since the close of navigation, have been 10,000 packages in excess of these for the corresponding period last year. This, however, has been more than counteracted by an increase of fully fifty per cent. in the exports to Great Britain as compared with 1898.

ADVANCE IN TAPIOCA.

Quite an advance has developed in tapioca, and, according to a recent cable received in Toronto, it would cost something like \$3.30 to import. This means an appreciation of about 34 c. per lb.

When it is realized that tapioca has been selling on the local market as low as 3.25c., the significance of to-day's values in the primary market is evident.

LOWER THE DUTY ON PICKLES.

tariff is the upbuilding of home industries. This was the doctrine laid down when, 20 years ago, the Dominion of Canada adopted what was popularly known as the National Policy.

Some industries to which protection was applied have failed to thrive, and it is worthy of note that among those which failed to thrive were those which were the most highly protected. These were of two kinds: (1) Those whose promoters were lacking in skill or enterprise; and (2) those which were so unnatural to the country that all the tariff encouragement in the world would not make them grow and multiply.

All this has been learned after 20 years' experience.

Pickle-making is one of the industries that has not thrived in Canada. There does not appear to be any sound reason why it should not. THE CANADIAN GROCER has, time and again, pointed out that the country was capable of producing the vegetables. But there is one thing the country is not producing, and that is men with sufficient skill and enterprise to make the industry anything more than a poor weakling and as unpopular as if it were illegitimate.

The fact of the matter is: The picklemakers in Canada have got into a rut. The majority of them do not appear to care either what the quality of the vegetables or of the vinegar is that they put into their bottles.

In spite of the lessons that have been taught them, they still seem to think that the highway to success is to be opened by cheap pickles.

Cheap goods may establish a cheap name, but they will never create a reputation for first-class goods, which is the foundation upon which all successful business superstructures must be built.

Were there no market for good pickles in Canada, the manufacturers in this country might, with some semblance to reason, persist in their policy of putting up cheap, poor-quality goods. But experience teaches that there is. If there was not, people would not so persistently reject Canadianmade pickles and select those imported.

Lying before us at the moment is a letter

HE avowed purpose of a protective from S. J. Mathewson, of J. A. Mathewson & Co., the well-known wholesale grocers and importers, of Montreal. This letter

> Editor CANADIAN GROCER: I cannot refrain from thanking you for your editorial remarks re Canadian

As a Canadian buyer, I have for years tried to get hold of a satisfactory Canadian-made pickle in bottles to compete with English goods, and, so far, without success. is not to be believed that they cannot be made here, but, I think, the experience of many merchants is like my own, viz., that, so far, they have not, and, at present, do not, seem likely to be made, though quality, with reasonable price, can be largely sold.

Yours, etc., S. J. MATHEWSON, Of J. A. Mathewson & Co.

Judging from the temper of the manufacturers, it does not seem likely that firstclass pickles are to be put up in this country. Why, then, should the present high duty on imported goods be maintained?

Since 1890, and up to June 30, 1897, there were imported into the Dominion \$559,370 worth of pickles, upon which duty to the amount of \$205,520.36, or 36.73 per cent. was paid. And the importation is increasing, as the following table shows:

	value of	Duty
	Imports.	Collected.
1890	\$ 63,332	\$ 28,366.89
1891	67,514	26,624 08
1892	67,436	24,831.50
1803	63,208	24,896.36
1894	74,058	26,622.22
1895	65,001	22,768.71
1896	68,569	23,999.65
1897	80,252	27,430 95
	\$559,370	\$205,520 36

These figures show that the people of Canada have in eight years been taxed \$205,000 in order that an industry might be developed that will not develop.

In fairness to the people of this country, therefore, it seems to us that the Government has no other alternative than either to remove the duty altogether, or, if it is required for revenue purposes, to place it upon that basis. On a protective basis it has signally failed to accomplish its purpose, viz., to build up a home industry.

THE SUGAR SITUATION.

For a week or more the sugar market has been steadily developing a healthier tone, and the effects of the blow which the increased estimates of the beet crop administered seems to have about disappeared.

The cables from day to day note a favorable market in Europe, while the visible supply of raw sugar in the United States is,

this week, less than 750 tons, an abnormally small quantity. The refiners are, therefore, at the moment, practically dependent upon supplies afloat. The peculiarity about this is that it deprives the refiners of an argument to persuade holders of raws to make concessions in price.

Mr. Licht's new estimate of the European beet sugar crop shows only an increase of 70,000 tons, and this has doubtless had its influence in imparting a better tone to the

The world's sugar crop is estimated to be about 7,900,000 tons, taking Licht's estimmate of beets at 4,860,000 tons and Willett & Gray's estimate of cane at 3,049,260

A FIRMER TEA MARKET.

Teas, generally, are developing a stronger tone. Spot teas of Indian and Ceylon growth on the Canadian market are pratically exhausted, and brokers are, in some instances, asking a cent per pound more than they were a week ago.

The exhaustion of the stocks of these teas is alone sufficient to give the local market a firmer tone, as prices here have, for some time, ruled much lower than in London, Eng. But the tendency of the outside markets is still upward.

Advices from London, under date of January 20, stated that prices were then fully 1/2 d. per lb. higher than three weeks before for Indian teas below 7d., and 3/d. to 1d. dearer on the better grades. In Ceylon teas, good liquoring descriptions, as well as some of the lower grades, showed higher

China green teas, which have been firm for some time, are also dearer, holders refusing to accept less than an advance of one cent per pound, over the figures at which they were sellers a fortnight ago.

Local jobbers are also firmer in regard to Japan teas, and an advance of 1/2 c. per pound is demanded in some instances.

SIXTEEN-SHILLING TEA.

A small consignment of tea was received the other day by J. Wilson, Toronto, representative of the Indian and Ceylon Tea Co., the counterpart of which was recently sold at auction in London, England, at 16s. per lb. It is an Indian golden-tipped pekoe. It is a decidedly pretty tea.

It ha and 1 many

Th

time while the d Gove ness phras W waite Lond unde

venc subse W Cana Brita it has

It

adva

with

Dom

there law, great on c Cr the : is be a gre

cash trade or to elap: ware recei

T

the c

tecti of a deci a re

T gove has of tl

NECESSITY FOR AN INSOLVENCY LAW.

RECENT press despatch stated that it was the purpose of the Government to introduce an insolvency law at the ensuing session of Parliament. It has neither been confirmed or denied, and until one or the other is done a good many will fear it is too good to be true.

The business men of this country asked time and again for an insolvency law, but while no refusal was ever made, neither was the desideratum forthcoming. Successive Governments have merely played with business men in this respect, or, to use a slang phrase, have "jollied" them.

When the deputation of British exporters waited upon Finance Minister Fielding in London, and pointed out the disabilities under which they labored in doing business with Canada, the hopes of those in the Dominion who were advocating an insolvency law were somewhat elevated, only subsequently to be dashed to the ground.

We have, therefore, the importing class in Canada and the exporting class in Great Britain asking for the desired law and yet it has not, so far, been enacted.

e

of

n

IS

er

m

rs

of

to

er

ed

at

b.

It is all very well for the argument to be advanced that if people did not give credit there would be no need of an insolvency law, but people do give credit, and a greater part of the world's business is done on credit and so it will continue to be.

Credit is a transgression of no law. It is the abuse of it that is a transgression, and it is because it has been so much abused that a great many retailers have wisely adopted the cash system. But the application of the cash system, while possible to the retail trade, is not possible to the wholesale trade or to the exporting trade. Some time must elapse between the time the goods leave the warehouse or factory before the money is received in payment therefor.

This being so, efficient laws for the protection of those engaged in business, either of a wholesale or exporting character, are decidedly necessary. Their absence entails a restraint upon trade.

The Provinces have power to enact laws governing assignments, and, while there has been an improvement in the measures of this nature of late years, yet, they are

far from perfect, to say nothing of their lack of uniformity.

The power to enact bankruptcy legislation is reposed in the Dominion Parliament, and it is to be hoped that, at the ensuing session, the Government will take upon itself the responsibility of introducing and passing the desired measure, and particularly one which will do away with the iniquitous system of preferences.

The business men's organizations should take the matter up, and again impress upon the Government the necessity for the measure.

A YEAR OF CEYLON TEA SALES.

The weekly tea sales in Colombo, Ceylon, last year, aggregated 27,197,810 lb., out of 36,175,644 offered.

The yearly totals of tea sold in Colombo since 1890, according to a table published in the Times of Ceylon, were as follows:

																					b					
1890.																			5	,	96	1	,9	0	2	
1891.					,		. ,							 					9		59	19	,0	2.	4	
1892 .																										
1893																										
1894																										
1895.																		1	9	6	66	8	,1	16	5	
1896.																		. 2	25		11	2	,6	2	4	
1897.																		2	6	, 5	şt	2	0	99	•	
1808.				L												Č,		. 2	27		10	7	.8	10	0	

An increase of over 356 per cent. in eight years is most extraordinary.

A London, Eng., tea circular to hand shows that the exports of Ceylon tea from Great Britain increased over previous years. In 1895, the quantity of Ceylon tea exported from Great Britain was 7,147,086 lb.; 1896, 8,496,663 lb.; 1897, 10,683,885 lb.; 1898, 11,522,434 lb.

ORANGE FLAVORED TEA.

A couple of years ago, tea brokers in Canada were annoyed a great deal by the samples they received from London being flavored with oranges.

Representations were made to the postal authorities in England, with the result that greater care was promised in the future. Up to quite recently this promise was carried out. Now, however, the same trouble has again cropped up.

The contamination is caused by the mail bags containing the samples of tea being put in proximity to the shipments of oranges in the holds of steamers crossing the Atlantic.

The matter will again be brought to the

attention of the proper authorities in England; but, in the meantime, the brokers will have to await new samples of tea before they can do business, which means loss of money as well as loss of time.

DROPS FROM THE EDITOR'S PEN.

Do not borrow trouble; it may run you into debt.

He who knows it all has not yet mastered the alphabet.

A business that will not stand being pushed must be tottering toward the grave.

Customers will not have confidence in the merchant until he has confidence in himself.

He who is as watchful for the interests of his employer as he is for his own is on the high road to success.

Lies are after all poor, impotent things, but some people seem to think they are mightier than the truth.

DRESSED HOGS CHEAPER.

Within the last four weeks the price of light dressed hogs has fallen 25 to 40c., being now quoted at \$4.75 to \$5.

The cause of this decline is the remarkable increase in the receipts and offerings. Buyers of live hogs throughout the Province have recently been unwilling to pay the prices they had been quoting, and this caused many to dress their hogs. This, added to the natural increase in offerings, due to the increased production of hogs in the country, has so stocked the market that packers are able to secure all they want at the reduction noted.

HOW TO KEEP CURED HAMS.

A Berlin, Ont., subscriber writes: "Can you find out for me the best way for keeping cured hams for the summer trade, so that they will not shrink so much in weight nor mould? We used to pack them in rock salt, but it seems to me they draw some salt."

[Remarks: Inquiries have been made among the pork-packers, and the general opinion is that cold storage is the best way, while a dry, cool place will fairly well serve the purpose. If our readers can supply any information in regard to the matter it will be most thankfully received. — Editor The Canadian Grocer.]

Not the adulterated, coloured, nerve-disturbing teas of Japan-but-nutritious ... and delicious ...

CEYLON TEA

The best customer-making and customer-retaining tea in the world. Do you keep it on your front counter? 32 Yonge St. TORONTO St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

1-lb. bars. 2 6-16-lb. bars. 3-lb. bars.

60 bars in box.

Ivory Bar Twin Cake 12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.

Commission Merchants

BUTTER, CHEESE, EGGS,

GAME and POULTRY,

Evaporated Vegetables

FOR SOUP

Always Ready **Always Delicious**

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.

KENTVILLE, NOVA SCOTIA

USE THE BEST!

Canada Manutacturing Co.

"STAR SELF-RAISING FLOUR."

An old favorite, "FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER,"

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors : AULD MUCILAGE CO.

Telephone Main 2476. Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage, in Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

AULD MUCILAGE CO.

Telephone Main 2476. 17 Bleury St., Montreal

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver**, **Columbia and Tiger**, all guaranteed good Red fish.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

COUNTRY PRODUCE

Reference-Merchants Bank of Canada.

Sold on Commission.

8 and 10 Lemoine Street, MONTREAL

All enquiries by letter or telegram promptly answered.



REMY'S MATCHES

Plain and Impregnated.

REMY'S

HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

all Communications to

H. BECKER.

8 Lower Thames Street,

London, E.C.

FAR SUPERIOR TO ANY

OTHER

op the fui th

that

and is in

in 1 muc

is to

rang

at la fair

are reta

of t

this

mu bett

mai

all

gro

gin

ket

ger

ret oth

ne

de be wi to

90

MARKETS AND MARKET NATES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of til the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

ГО

ED

EST

TORONTO, Feb. 2, 1899. GROCERIES.

OR this time of the year a good wholesale trade is being done. It is the general opinion that the volume of business during the past month has exceeded that of the corresponding month of last year, and a general confident tone as to the future is in evidence. There has been no change in prices during the week, values ruling much as before. Whatever tendency there is to changes is in the direction of a higher range of values. Canned goods remain firm at last month's quotations, and there is a fairly good business being done. Coffees are firmer, and in good demand from the retailers. There has been a readjustment of the price of four grades of yellow sugars, a reduction of 10c. having taken place, but this was not due to any influence of the market, being simply to put prices on a better parity. The strongest feature of the market at the moment appears to be tea, all kinds being firm, while Japan and Ceylon growths are quoted higher. Pepper and ginger are also firmer in the primary market. In foreign dried fruits, the demand is generally for prunes, which are firm, and in some instances quotations are higher to the retail trade than they were a week ago. In other lines of dried fruits nothing particularly new is to be noted.

CANNED GOODS.

Nothing particularly striking has developed on the canned goods market during the past week. While there has been no further change in quotations on vegetables, the confidence has increased rather than decreased, and it is now looked upon as being a matter of time before higher prices will rule on tomatoes, peas, and corn; 85 to 95c. is still the ruling price for tomatoes; 90c. to \$1 for corn, and 75c. upwards for peas. The demand for canned salmon is

just moderate, and prices remain much as before. The prevailing idea as to cohoes is from \$1.05 to \$1.15, according to quality, although even slightly lower prices than the minimum figure noted can be obtained. Brokers report an improvement in the demand for lobsters, and they look for a better business next month. Prices rule firm. During the past week wholesalers have been experiencing a moderate business in canned fruits, particularly such lines as plums, pears and peaches. Quite a little canned poultry has been picked up on Klondyke account. Already a good deal has been taken, and the scarcity which was experienced for at least some packs last year, threatens to be repeated again this

COFFEES

The coffee market is stronger, and there has been a little business done for importation. Quotations for Rio coffee on the outside market are now at about their high-

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

est point. Wholesalers report a good demand for the better grades of Rio coffee at from 8 to 10c. per lb. There is also some business being done in Santos coffee at 10 to 10½ c., and in Maracaibo coffee at from 12 to 14c. per lb.

SUGARS.

The feature of the local market is a decline of 10c. per 100 lb. in the prices of Phoenix, Cream, Extra Bright, Bright Coffee yellow sugars. Phoenix and Cream are now quoted at \$4.33; Extra Bright at \$4.23, and Bright Coffee at \$4.13. This change is not due to any weakness in the market, but is made in order to readjust the prices on a better parity with granulated sugar, Phoenix and Cream sugars being quoted at the same price as Acadia granulated. Refiners are experiencing a little more inquiry than they were a week ago, and wholesalers report business fairly good for this time of the year.

The outside sugar markets have continued to develop more strength. It is believed that the invisible supply in the United States is small, while importers state that it is abnormally light, being less than 750 tons, which prevents the refineries beating down the price, as they are now practically de-

pendent on sugar afloat. There is a feeling that there will not be any further increase in the estimate of the European beet sugar crop, and the general opinion is that the worst has now been seen. The open weather which has prevailed on the European continent has caused deliveries of sugar to be pretty free, thereby making the situation easier.

RICE AND TAPIOCA.

The improvement noted last week in the demand for rice has been maintained, although the volume of business does not amount to a great deal. The tapioca market is decidedly strong, and, according to cables received in Toronto this week, it would cost \$3.30 to lay down foreign supplies of this commodity. What effect this must have upon the future of the market is obvious. The advance is about equal to 3/4 c. per lb.

SYRUPS AND MOLASSES.

The syrup market is strong, in sympathy with an advance of 2c. per lb. in the United States. While there is not a great deal of business being done in syrups at the moment wholesalers are looking for a good business in this line shortly. Advices from New Orleans state that the market is firm for desirable grades of molasses, but easier for the poorer grades. It appears that offerings of strictly desirable molasses are light.

SPICES.

The pepper market is firm at last week's prices. Advices from the primary market state that prices have advanced for Cochin ginger, owing to a reported shortage in the crop. Advices from London state that it is believed a turning point has been reached in regard to nutmegs, and higher prices are consequently looked for.

TEAS.

The market is fairly active for Ceylon and Indian teas. The London, Eng., market is still above the parity of values on spot in Canada. Consequently, most of the business being done by brokers now is in the latter goods. Only an occasional transaction for importation from London is being reported. A cable from Ceylon states that, as long as the present strong condition of the market prevails, there are not likely to be any shipments made. Local brokers are asking as high as 1c. per lb. more for both Indian and Ceylon teas than they were a week ago. During the week, there have been some inquiries from Chicago

At 5 cents--- This is the price at which SURPRISE SOAP retails. Your customers get a pure hard Soap---You get a good profit.

BRANCHES-

MONTREAL: Board of Trade Building. TORONTO: Henry Wright & Co., 51 Colborne St. WINNIPEG: E. W. Ashely. VANCOUVER: 430 Cordova St. ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

Establ

grade Indian teas. Samples have been for- and featureless, with quotations purely warded, but whether any business will result therefrom has yet to be determined. Local brokers report that the demand for Ceylon teas from wholesale houses is still chiefly for those ranging in prices from 16 to 17c. There has been a decidedly strong feeling in regard to Japan teas, and some of the brokers are asking ½ c. per lb. more than a week ago. Desirable teas are scarce in Canada, and jobbers are holding for firm prices. There is still an inquiry for Japan teas at from 15 to 16c., and some business has been done at these prices. There has been some business done during the week in China green teas for importation and in spot goods. The feeling is decidedly stronger, and holders have refused to accept less than Ic. per lb. advance on the figures which they were willing to take a fortnight ago. China blacks have also been inquired after, the demand particularly being for low grades. No transactions are, however, taking place, as better prices can be obtained in the United States than in Canada.

FOREIGN DRIED FRUITS.

CURRANTS-The currant market remains much the same as it did a week ago. There is not a great deal of business being done, either for importation or on retail account. The demand for currants is almost altogether for the cleaned description, it being estimated that for one box of uncleaned sold, fifty boxes of cleaned are sent out.

VALENCIA RAISINS-The market is dull

nominal.

PRUNES-A cable received in Toronto on Monday, noted an advance of 1s. 3d. in Turkish prunes. The prune market generally is strong, and in some lines local wholesale houses have advanced their prices 1/4 c. per lb. The demand for prunes is just fair. A shipment of "Anchor" brand prunes reached the Toronto market this week.

DATES-The market is quiet and the ruling quotations are 5 1/2 c. for Hallowee dates and 5c. for Sairs.

GREEN FRUITS.

The cold snap has created quite a lull in the fruit trade, but yet the demand, considering the weather and the time of the year, is better than usual. Stocks of Mexican and Jamaica oranges are becoming well cleaned up. Californian navels are still plentiful, but have advanced 25 to 50c. in the last week, and are now selling at \$3.50 to \$3.75. Lemons are moving steadily at stiffening prices. Cranberries are quiet. A reduction of \$1 brings the price quoted to \$6.50 to \$7.50. There is a good demand for onions. Valencias in 160-lb. cases are 25c. dearer, and are now worth \$2.75 to \$3. There is no change in the price of apples, bananas, or Almeria grapes, which are all moving quietly but steadily.

COUNTRY PRODUCE.

EGGS - Notwithstanding the colder weather the receipts of eggs are increasing. Strictly fresh eggs are in good demand at 22 to 23c. Stocks of limed eggs are moderate, and will likely be well cleared up before the season is over. They are steady at 15

POTATOES-The situation is unchanged. Offerings are liberal, but are still held firmly at 58 to 6oc. f. o. b. cars at Toronto. The street market is steady at 60 to 70c.

POULTRY—There is a good demand for bright, fresh-killed stock. Chickens are steady at 35 to 70c.; ducks at 40 to 80c.; fresh-killed geese have advanced 1c., and are now worth 6 to 7c.; bright-looking tur-keys are 2c. dearer, now being quoted at 10 to 11c. Dark frozen stock is not wanted at 3 to 4c. less than this.

DRIED AND EVAPORATED APPLES -A fair jobbing trade is doing in dried stock at 5½ to 6c. The movement at outside points is moderate, with the old price, 5 1/2 c., still holding good. There is a good demand for evaporated apples at 8 1/4 to 8½ c. outside, and 8½ to 9½ c. in a jobbing way locally.

VEGETABLES — A fairly good trade is reported at unchanged prices. We quote as follows: Rhubarb \$1 to \$1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to \$1 per bush.; green onions, 10 to 15c. per doz.; cauli-flower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to \$1; parsley, 10 to 12 1/2 c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hub-bard squash, \$2.50 to \$3; red cabbage, 40 to 50c.

BUTTER AND CHEESE.

BUTTER-A good, healthy tone is reported. Choice dairy prints and rolls are in excellent demand, but inferior stuff is

BE SURE AND GET

BRIGHTON Canning Co. **New Process** THISTLE TOMATOES GARDEN GROWN

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,

CANADIAN

Manufacturers and Shippers who are not repre-

WINNIPEG

E. NICHOLSON

124 Princess Street, Winnipeg, Man. Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

Merchants Mercantile Co. 260 St. James St., MONTREAL.

Mercantile Reports and Collections. Our method of furnishing commercial reports to our subscribers gives prompt and reliable information to date. Every modern facility for the collection of claims. Tel., Main, 1985.

0

Water White Lamp Oil. . .

qual to the best American Water White Oil. Test and be convinced. Genuine is branded Sarnia ater White. Wholesale only by

The QUEEN CITY OIL CO., Limited. TORONTO, ONT.

We solicit consignments of

POULTRY ROLL BUTTER FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited 70 and 72 Front St. East, TORONTO

dull. An advance of 1/2 c. brings the price of choice large rolls to 14 to 15c. Choice pound prints are worth 15 to 16c., and some fancy lots have been sold at 17c. Creamery butter is firm, especially prints and squares, which are quoted at 20 to 22c. in Toronto. Tubs are worth 19c. in factories.

GHEESE—A good jobbing trade is noted. The lightness of stocks is causing a steadily growing firmness in tone. Choice early makes are quoted at 9½ to 10c., choice late makes at 10½ c. A couple of cars of early cheese are offered at 83/c., but the general opinion is that they are not up to the standard.

PROVISIONS.

The steady increase in the receipts has resulted in a further decline in the price of dressed hogs this week. The general figure quoted is \$4.85 to \$5, but some cars have been sold at \$4.75. An excellent demand is reported for all meats, the prices of which are unchanged throughout.

There is no change. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pike, 5c.; Man. pike, 6c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 5c. per hundle of five: Halifax herring, 55c. per bundle of five; Halifax herring, \$2 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in I-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks. 5½ to 6c.; fresh-water herring, 6oc. per basket; ciscoes, 6oc. to \$1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.20 to \$1.30 per gallon, or \$6.25 per large pail. GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN-The situation is practically unchanged. Red and white are steady at 71 to 72c. at middle freight stations. street market is active. Goose wheat,

CURRANTS from **PATRAS** just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind. Also SALTPETRE, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED

QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER. EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

MARKET LOOKS LIKE AN ADVANCE. CONSUMPTION JUST BEGINNING.

CALIFORNIA'S, in 50/60's, 70/80's, 90/100's in 25 and 50-lb.

SPHINX PRUNES, the Best. A's and U's 55-lb.

MARMALADE ORANGES, 200's-240's Size Boxes.

CLEMES BROS., Wholesale Fruit, 51 Front Street East,

Wholesale Fruit,

Toronto

barley, and oats, are coming in in large quantities. No change is noted. We quote: Wheat, white, 73c.; red, 72½c.; goose, 71c.; peas, 62 to 66c.; oats, 34c.; barley, 47 to 48c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 8oc., Toronto freights.

FLOUR— There is no change. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.80 to \$3.90; straight roller, \$3.25 to \$3.35, Toronto freights.

BREAKFAST FOODS—A good business is reported. Cornmeal has declined 10c. We quote: Standard oatmeal and rolled oats, \$3 90 in bags and \$4 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.40; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—A slightly weaker feeling is noted, but no change in prices has yet ensued. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — The market is firm for sheepskins and lambskins at 85c.

WOOL—No change. Market weak. We quote fleece at 15c. and unwashed at 1oc.

SEEDS.

The market is demoralized. Alsike is uneasy at a decline of 50c., which brings the price to \$2.50 to \$3.50. Good to choice red clover has also declined 25c., and is now quoted at \$3 to \$3.50. Scarcely any timothy is offered, except an occasional lot of machine-threshed, which is quoted at \$1 to \$1.25. No flail-threshed is offering, but bright unhulled stock is worth \$1.60 to \$1.75.

SALT.

No change. The demand is good; prices firm. We quote at Toronto: Carload lots, \$1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 50c. English salt is quoted at 48 3/4 c. per sack of 154 lb.

MARKET NOTES.

Cornmeal is 10c. dearer.

Tapioca is cabled 3/2 c. per lb. dearer.

Dressed hogs have advanced 10 to 25c. Alsike has declined 5oc.; red clover is 5oc. cheaper.

Choice dairy rolls have advanced 1/2c., choice prints, 1c.

A cable notes an advance of 1s. 3d. in the price of Turkish prunes.

China green teas, and some grades of Ceylon teas, are held Ic. per lb. higher by shippers.

Fresh-killed turkeys have advanced 2c., geese, 1c. per lb.; frozen stock is in poor demand.

Californian navels have advanced 25 to 50c. Lemons are 25c. dearer. Valencia onions are 25c. dearer.

A private letter received from London by the "Salada" Tea Co. states that after March or April next there will probably be a much better supply of flavory Ceylon teas, which are now so scarce.

"Phœnix," "Cream," "Extra Bright," and "Bright Coffee" yellow sugars are all quoted 10c. per 100 lb. lower.

QUEBEC MARKETS.

MONTREAL, Feb. 2, 1899.

HE general grocery market exhibits a satisfactory degree of activity for the season. Sugars, with the exception of the brighter grades of yellows, which are slightly lower, rule firm, and there has been a good turnover in them. Syrups are firm, with a rather better inquiry than last week, while wholesale grocers are now asking more money for jobbing parcels of Barbadoes molasses. Canned goods are firm in all staple lines. Dried fruit has shown more life, and prices generally are firm in their tendency. Spices are strong as last noted, and there would be a freer movement in tea if buyers and sellers could only come together in regard to prices.

SUGAR.

The refined sugar market here has, with one exception, ruled firm, the only change of importance this week being a slight modification in the price of the better grades of yellow sugars. Demand during the week has been good, a large turnover being reported of both yellows and granulated. In New York, also, the refined market has been firm, and the stiffness has been accentuated by the position of the raw article, which has ruled strong at 33/4 c. for fair refining and 4 1/4 c. for 96 test centrifugal. London advices also state that the raw market was firmer and improving slowly for cane, with Java quoted at 11s. 3d., and fair refining at 9s. 9d. Beet sugar was firmer in tone, but not quotably higher, present and next month's delivery being quoted at 9s. 71/2 d.

SYRUPS.

The demand for these has been fair during the week, and supplies in first hands continue limited. In the wood, Canadian sells steady at 134 to 21/4 c.

MOLASSES.

The wholesale grocers have at last marked up prices on Barbadoes molasses, as a result of steadily diminishing supplies, and, now, no single puncheons are obtainable under 32c. Offerings of Porto Rico are made at 28½c. Reports from Barbadoes with regard to the new crop state that it will be late, as planters do not expect to be able to cut their cane before March. Inquiries for round lots have been more numerous here, and 200 puncheon lots have changed hands at 31c. The bulls predict that stocks in first hands here will be nil before there are any new crop offerings.

CANNED GOODS.

This market has ruled rather quiet, but values generally are fully maintained. Salmon has been moved in 150 case lots during the week at \$3.75 f.o.b. Coast, and more is offering at the same figure. A fair inquiry is experienced for corn, with supplies small, and \$1 per dozen has been freely

bid f.o.b. at the factory within the past eight days. Peas are quiet at 75 to 85c., and tomatoes 90c., these figures, of course, being for straight wholesale lots.

RICE.

The rice market is quiet at present, but more business is expected with the opening of Lent. Prices are steady, and at the mills quotations are: B Standard, \$3.40 to \$3.50; Patras, \$4.12½ to \$4.75; Japans, \$4.50 to \$5, and Carolina, \$6 to \$7.

DRIED FRUIT.

There has been a fair demand for Valencia raisins lately. Holders of round lots of 12,000 packages off-stalk and fine sold out lately to jobbers at full figures. Advices from Denia continue firm.

Californian raisins continue steady, as last quoted, and demand has been better this week.

Currants are quiet and without change, but prices are firmly held.

Prunes have met a fair inquiry, and values generally are steady, both on Californian and European sorts.

Figs and dates continue as last reported.

SPICES.

The firm feeling in spices is strongly maintained, and pepper points to still higher

COFFEE.

While not active, a fair business has been transacted in green bean coffee on this market. Maracaibo has been in most request at 9 to 10½c., while some Santos and Rios have been moved at 7 to 9c.

They're Popular Because They're Better

OHE

METALLIC CEILINGS AND WALLS

offer more good features than any other interior finish—without any of the drawbacks.



Sample Design-Plate No. 229

They are economical—durably beautiful—fire-proof—sanitary—easily applied—and never crack or drop off.

Why not send us an outline showing the shapes and measurements of the walls or ceilings to be covered, and get an estimate?

Metallic Roofing Co., Limited

Inquilarly J week, are ap to a coan ad in larg realize is out. from the busing In blc for fir are no for w

Th

fruit 1

of Va

\$5.5c at \$2 per b much quan ditto fair t Cran Alme are fi Pines to 35 but price only \$4.5

T



Young Hyson A BON MARCHE.

TAY

FOINE VALUES SHURE.

S. H. EWING & SONS,

Wholesale Only.

Montreal.

Inquiry for all grades of teas, but particularly Japans, has been active during the past week, but the fact that buyers and sellers are apart interferes with the volume of trade, to a certain extent. The latter now demand an advance of 1 1/2 c. per lb. on Japan teas in large lots, and though it has not yet been realized they expect to get it before this week is out. A feature has been the demand from Chicago houses for pingsueys, but no business has as yet resulted on this account. In blocks, Ceylons have moved at 17 1/2 c. for fine, and medium at 15c. These prices are not, of course, for jobbing parcels, but for wholesale lots.

GREEN FRUIT.

There has been little change in the green fruit market since last report. Large varieties of Valencia oranges are offering at \$3.75 to \$5.50, as to size, while Jamaicas are steady at \$2.50 to \$3 per box, and \$4.50 to \$5.50 per bbl. Californians and Floridas continue much the same. Florida tangerines in limited quantities have sold at \$6.25, and Japanese ditto at \$3.50 to \$4 per box. There is a fair trade in lemons, and prices are steady. Cranberries are only meeting a slow sale. Almeria grapes are still scarce, and prices are firm at \$5 to \$7 per keg, as to quality. Pineapples meet a very slow demand at 23 to 35c. each. Supplies of bananas are small, but more than equal to the demand, and prices are easy at \$2 per bunch. There is only a limited inquiry for grape fruit at \$4.50 to \$5.50 per box.

APPLES.

but prices remain unchanged at \$2.50 to \$4 per bbl.

There has been no change in fresh fish, though the cold weather has been more favorable for holders, and demand is better. We quote as follows: Haddock and cod at 3 to 3 1/4 c.; salmon, 9 to 10c.; Manitoba whitefish, 6 to 6 1/4 c.; dore, 51/2 to 53/4 c.; pike, 33/4; smelts, 3 to 6c. per lb.; tommy cods, \$1 to \$1.25 per bbl., and herring, \$1.60 to \$1.65 per 100.

Pickled and salt fish are distinctly firm in tone, though there has been no quotable change. We quote as follows: No. 1 N.S. herring, \$4.50 to \$4.75 per bbl. and \$2.25 per ½-bbl.; No. 1 green cod, \$5.75; do. large, \$5.75 to \$6; No. 2 ditto, \$4.25; No. 1 haddock, \$4.25; No. 3 mackerel, \$18 and B.C. salmon \$12.50 to \$13 per bbl.

Prepared and smoked fish continue steady. We quote: Haddies firm at 6 1/2 to 7c.; bay bloaters at 85c. per box, and smoked herring 9½ to 10c. per box. Dried codfish, \$3.65 to \$3.75 per 100 lb.; boneless, 5 to 51/2 c., and dressed boneless cod, \$4.25 per

COUNTRY PRODUCE.

EGGS-A fairly active trade was done in eggs to-day, there being a good demand for small lots at firm prices. We quote: No. 1 candled, 17c.; No. 2 do., 14c.; Montreal limed, 16c.; western limed, 14 to 15c.; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

POULTRY-There was no change in the The improvement in apples continues, situation of the poultry market. Supplies

of fresh killed and good frozen stock are not large, for which the demand is chiefly for at quotations. We quote: Fresh killed turkeys, 10½ to 10½c.; frozen, 9½ to 10c.; assorted, choice, fresh killed chickens, 9c.; western frozen, mixed stock, 5½ to 6c.; ducks, 7 to 8c., and geese, 4½ to 6c. per lb.

HONEY-In honey, business was quiet and prices unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 8 1/2 c.; dark, 61/2 to 7c.; white extracted, 7 to 7 1/2 c., and dark, 5 to 6c.

BEANS — The demand for beans in a jobbing way was fair. We quote: Choice hand picked, 95c. to \$1 per bushel; primes, 85 to 90c.

POTATOES-The tone of the market for potatoes is firm and prices are fully maintained. The demand is good and any choice stock offering meets with a ready sale at 55 to 57c. per bag in car lots.

ONIONS-The active demand in this market from Ontario buyers has continued, but holders are less anxious to sell and business has been smaller. We quote \$1.75 to \$2.25 per bbl.

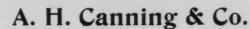
DRESSED HOGS AND PROVISIONS.

The provision market was featureless. Trade continues quiet and of a small jobbing character, at easy prices. We quote as follows: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 71/4 to 71/2c. per lb., and compound refined at 5 to 51/2c. per lb. Hams, 10 to 12c., and bacon, 101/2 to 11c. per lb.

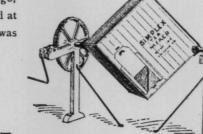
Receipts of dressed hogs are not heavy, but the market was quiet and easy, the outside figure for car lots now being \$4.75.

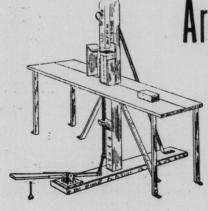
Armeda Tea Packer and Simplex Mixer

Mr. Hellyer, of the firm of Hellyer & Co., Hiogo, Japan, called to see the Armeda Tea Packer, and at once ordered one shipped to Japan. Mr. Hellyer was delighted with it.



57 Front Street East, TORONTO, ONT.





d

The demand for small lots was fair, and sales were made at \$5.25 to \$5.50 for lightweights and at \$5 to \$5.15 for heavy, per

FLOUR, GRAIN, ETC.

GRAIN-The feature of the grain trade today was the weakness in Manitoba wheat, and prices show a decline of 1½c. per bushel since Saturday, No. 1 hard being quoted at 73c., January delivery, afloat, Fort William. Business in coarse grains on spot was quiet, there being little demand from shippers. Oats in store sold at 323/4

FLOUR—There was a good demand from local and country buyers for Manitoba grades of flour to-day, and the market was more active with a large volume of business doing. The tone is firm, but values show no actual change yet. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.60 to \$3.70; in bags, \$1.80; Manitoba patents, \$4.10 to \$4.20; strong bakers', \$3.75 to \$4.

MEAL—A fair amount of trade is doing in rolled oats, in a jobbing way, and prices are unchanged at \$3.70 to \$3.75 per barrel, and

at \$1.80 per bag.

FEED—The demand for bran and shorts continues good, of which supplies are limited, and prices in consequence firmly held. Ontario white wheat bran, in bulk, sold at \$15 to \$15.25, and shorts at \$15.50 to \$16 per ton. Manitoba bran, \$16; shorts, \$18, and mouille, \$20 per ton, including bags.

HAY-In baled hay trade was quiet, and the market is featureless. We quote: No. 1, \$6 to \$6.50; No. 2 extra, \$4.50 to \$5; No. 2, clover mixture, \$4 to \$4.50; clover, \$3.50 to \$4.

CHEESE AND BUTTER.

CHEESE-There has been more inquiry for this product than last week, but the firm attitude of holders tends to restrict business. As a result, only a moderate quantity of seconds have been moved at 9½ to 9½c., and a few isolated lots of finest at 10 1/4 c., and it will take very little movement to entail an advance on these prices.

BUTTER-Has advanced as a result of an active competition between domestic jobbers and exporters for the small quantity of

finest late-made creamery offering here. At this writing 20c. is being freely bid for it, and, before the week is out, still higher prices are predicted. This price is for 56lb. boxes, 70 lb. tubs being obtainable at slightly less money. Western dairy has been more inquired for also, and exporters have bought several good-sized lines at 14½ c. Offerings of it up to the present have been light.

MONTREAL NOTES.

Demand from Chicago for green teas has been one of the features of the week in this

Creamery butter has advanced over 1c. per lb. in an export way and points stil. higher.

Wholesale grocers here are asking more money this week for Barbadoes molasses in jobbing parcels.

Refiners have reduced their prices on cream and bright coffee grades of yellow sugars. Others are all firm.

Advices from Barbadoes state that no

reaping is expected until March, which will make new molasses later than last year.

Do You Sell Candles?

The APOLLO brand Stearine Candles are the best. Warranted not to run. Will not glow nor smoke when extinguished. Are extra hard, and burn longer than any other. Manufactured in Schiedam, Holland, and sold extensively to British Admiralty.

The Foreign Cheese and Importing Co.

9 St. Peter St.,

Montreal.

SIRDAR'S MOCHA

Prepared by special process as in Egypt. The finest flavoured and strongest Coffee on the market. Packed in 1 and 2-lb tins only by

126-128 Oueen St.. The Acme Mills Co., MONTREAL.

For Sale by all Wholesale Grocers.



THE HOLIDAYS. FOR

CALIFORNIA NAVEL ORANGES MEXICAN ORANGES VALENCIA ORANGES JAMAICA ORANGES NEW MESSINA LEMONS All sizes, and finest quality fruit.

GUELPH, ONT.

FANCY MALAGA GRAPES NEW NUTS, ALL KINDS NEW DATES AND FIGS **CRANBERRIES**

SPANISH ONIONS PRICES ALWAYS RIGHT

The A

ATHLE

The Following Brands

The American Tobacco Co.

OF OANADA, Limited. Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM. SEAL OF NORTH CAROLINA. OLD GOLD.

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

E. T. STURDEE

Mercantile Broker. Manufacturers' Agent,

ETC. ETC. ST. JOHN, N.B. Wholesale trade only.

Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants 25 and 27 Church St., TORONTO, Can.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

W. Fearman

HAMILTON

Tartan

It sells readily

BALFOUR & CO.

Wholesale Agents

Three Things Right

QUALITY, STYLE and PRICE

of Clark's Ready Lunch Beef.

The Great Hit of the fruit season is the

MAPLE LEAF" BRAND.

Ask your wholesale house for them.

SEEDED RAISINS.



per Case, 64 Packages.

HAVE YOU TRIED

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO. Canadian Branch :

Stanstead, Que.



Free_

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

BLUERIBBONTEAS

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. John, N.B., Feb. 1, 1899.

IMITED business is about the best that can be said, as far as movement in groceries during the past week is concerned. In tea, receipts are quite large. Dealers are not over-enthusiastic in their expectation of a duty. The drygoodsmen have made January a much more busy month than formerly by pushing white goods. Consumers now buy largely for their year's needs in these lines at this time. The result has been most satisfactory. In bicarb. soda, two size kegs are now quoted, which explains some of the low prices that are given.

OIL — Business is active. Burning oil moves freely, and sales of lubricating are large for future shipment. The new order of things is now in good working shape, and competition, at least as far as a Canadian company and an American company is concerned, is at an end. The latter have full control. While there is not change in price, the market is firm, and an advance not unexpected.

SALT—Imports continue large, chiefly English coarse. There is a large sale, little, if any, being stored here. That arriving is promptly shipped from steamer side to point of consumption. Prices are low, so this is the time to buy. It is difficult to think of anything cheaper than salt. One would look for the freight to be more than the salt is selling for. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is a steady sale, largely of vegetables. Prices show no change, but are firmly held. Corn is the most likely to advance, stocks being not as large in proportion to sale as in tomatoes, and local price has never been as high as that noted by western holders. Salmon are firm, but supply is equal to demand. Lobsters are still held firm in this market. Fruits have but a limited sale. Oysters are firmer, and higher prices are looked for. Canadian packers are actively pushing canned meats.

GREEN FRUITS—Oranges move freely, and dealers find the demand is for good grades. Californian navels are selling more freely, and prices tend lower, though still quite firmly held. They are gradually taking the place of Jamaicas. Floridas are selling, but lightly. Valencias have the large sale, and prices hold low. Lemons are rather firmer, with steady sale. Apples show a range in prices, but for best stock full prices are asked, and values tend higher. Except in a retail way little else is offering.

DRIED FRUIT—Prunes have chief attention, while local demand is not large, season being early. Prices at point of shipment, both for French and Californian, are higher

and tending upward. This has caused our wholesale men to buy quite freely. Californians are preferred. In raisins, there is but light sale. A car of ungraded Californian arrived this week, but though stock was good and price low, there was limited sale. Currants are light stock with prices unchanged. A few Californian figs in pound bricks are to hand. Evaporated apples are scarce and high. Dried are also higher, and but in limited supply. Evaporated apricots and peaches are high, and sale is much below last year. Dates hold firm with light demand.

SUGARS—There is but little to say. The market shows little change. Local demand is light and low prices rule. There is, however, a firmer feeling.

MOLASSES — Prices, while firm, are no higher. Some Demerara arriving by last West India steamer was sold quite low, and was of good quality. Dealers do not desire large stocks, as each week brings us nearer new goods. Barbadoes would sell at a price, but dealers would not give big figures. New Orleans, of a particularly nice quality, is now offered in small packages, and there is a good demand.

PRODUCE—In eggs, prices are tending easier, though there is no change. In fact, our next report may be the reverse of the above. Butter, for best, is rather firmer, but there is little change in price. Cheese is scarce, but, as yet, prices have shown but slight advance.

FISH-There have been rather better arrivals of fresh fish during the week. In cod, haddock and herring, prices keep high, which affects the demand. Dry fish hold high, with but fair stocks held. Pickled fish have a steady sale, at full figures, and are very firm. Smoked herring do not improve. Shad move slowly, and prices are easy. Smelt are still a large catch. Finnan haddies keep high. In lobsters, local receipts are light, though catch is fair. They, like the smelt, go to Boston and New York. We quote as follows Large cod, \$3.60 to \$3.65; medium, \$3.50 to \$3.60; pollock, \$1.75 to \$1.80; Grand Manan pickled herring, \$1.85 to \$1.90; ½bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; bloaters, 50 to 6oc.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1 1/4 to 1 1/2 c.; frozen cod, 2 1/4 to 2 1/4 c.; frozen haddock, 21/2 to 23/4 c.; frozen herring, \$1 per 100; fresh cod, 21/2c.; lobsters, small, 3 to 4c.; do., large, 16 to 18c.

Provisions—There is but a limited sale. Pork holds its price. Packers are finding that dealers demand a good barrel as well as good pork. Beef tends easier. Lard shows quite a range in price. There is a good sale.

FLOUR, FEED AND MEAL—Flour has been a matter of interest, and, while dealers have bought quite freely, they have but little more than supplies needs. Feeling in reference to higher prices is somewhat divided; while Ontario millers are higher, there is as yet no change in Manitoba. Beans tend lower; demand and stocks both light.

Packers show a range in price. Oats and oatmeal are again firmer. The price of oatmeal is about the same as that of Ontario flour. Cornmeal is firm. but our prices are well below western millers. Barley and split peas are high. We quote as follows: Manitoba flour, \$4.65 to \$4.85, best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.85; oatmeal, \$3.80 to \$3.95; cornmeal, \$2.20; middlings, \$19 to \$21; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas. \$3.80 to \$4; round, \$3.25 to \$3.40; pot barley, \$3.75 to \$4; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Halifax will have another big exhibition next fall.

A cargo of potatoes cleared from Canard, N.S., for Havana this week. Price paid was \$1.20 per bbl.

Edward Kennedy has bought the retail grocery business formerly conducted under the name of Scott Bros.

THE GROCER returns thanks for a handsome pocket rule, received from The Pure Gold Manufacturing Co. The rule, like the goods of this house, is first-class.

THE GROCER learns that G. W. Cooke, of Dunlap, Cooke & Co., furriers, Amherst, N.S., is in Victoria, B.C., buying sealskins, anticipating higher prices because of the expected withdrawal of Canadian fishermen from the business.

THE GROCER had the pleasure of a call this week from W. B. Rankin, of Erb & Rankin, brokers, Halifax. Mr. Rankin is an old St. John boy. The firm of which he is a member is one of the most successful in their line in Halifax.

W. Clark, the well-known meat canner, of Montreal, was in the city during the week, and, with the local agent, W. S. Clawson, called on the trade. The St. John business is a large and growing one. Mr. Clark sells only to the wholesale trade.

Halifax is much pleased with the Customs regulations which take effect in Porto Rico Feb. 1, as there will be no preference given to American products. The importance of this is seen when it is remembered that Nova Scotia ships rather over \$1,000,000 worth of fish there annually, and a quality it would be rather difficult to find another market for. The fact, however, that these schooners will not be allowed to take return cargoes to American ports, as formerly, will very much affect the profit of the business.

NEW FIRMS COMMENCING.

A. W. Russell has started business as confectioner in Ottawa.

Mrs. Ira A. Byce is opening a general store in Kars, Ont.

H. V. B. Farnsworth has opened up a general store in Aylesford, N.S.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

FOR SALE.

A GROCERY BUSINESS IN A WESTERN city, turn-over about thirty thousand. All cash, no credit. For further particulars, apply to Box L, CANADIAN GROCER, Toronto. (5)

6

PURV

To H.R

<u>In t</u>

for a J nam regi ture colc or l of t Del or witl

(E) cor blin cor gra infi rel PURVEYORS BY APPOINTMENT



TO HRH. The PRINCE OF WALES.

MUSTARD MANUFACTURERS by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES

COLMAN'S



MUSTARD

In the High Court of Justice.

ssk

in of

of ld et

rs to ch

as

al

RN All to (5) J. & J. CODMAN, LIMITED GORMAN, ECKERT & CO.

Plaintiffs.

Defendants

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a PERPETUAL INJUNCTION restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. AND FURTHER TAKE NOTICE that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label

Tomato

..Ketchup

rids digestion of all ills, appetite of fickleness. Prepared with skill from finest red ripe tomatoes, seasoned to

a turn, put up in bottles made pure by sterilizing.



Prepared by . . .

Curtice Brothers Co.

_ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

WHY buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them.

Tiger Stove Polish



In two sizes, 5 and IOc. boxes.

The largest box, and 50% better than any other Stove Paste sold in Canada. Sold to the trade in 10 cent boxes at \$7.20 per gross, and 5 cent boxes at \$4.50 per gross. Put up in quarter gross boxes. Send for a sample order to

The F. F. DALLEY CO., Limited

Toronto and Hamilton, Canada.

MANITUBA MARKETS.

WINNIPEG, Jan. 28, 1899.

RADE of all kinds is dull, and as the weather has been very severe with a heavy blizzard in the middle of the week it is not much to be wondered at. Manitoba has not experienced such continued cold in five years at least.

The wheat market has been a little more active during the past week owing to the rise in the Chicago market. As high as 62c. has been paid on standard rate of freight (that is 17 1/2c, per 100 lb.). The receipts, however, have been extremely light, owing a good deal to the weather. Little hauling can be done while the cold is so extreme Little hauling and the roads heavily drifted. A great deal of damp and tough wheat has gone forward to Port Arthur. In fact, the yards there are crowded with cars, and they have as much as they can possibly handle at the dryers. The amount of grain in elevators is not so large in proportion to the amount in the farmers' granaries. Farmers are holding very tenaciously in the hope of high figures in the spring. The drying of the wheat is very satisfactory, and the samples in the possession of the grain exchange are very

The Ogilvies are putting up a very attractive package of rolled oats. The price of rolled oats has advanced slightly, being now quoted at \$1.80 to \$1.85 for 80's.

BUTTER AND CHEESE—The market is dull. Liitle dairy is being received just at present, but the feeling of the market is still

easy. In creamery, little movement has taken place, and prices from wholesale jobber to retailer are still 21 to 22c. per lb. The output of the Government dairy school is finding a ready market in the city, at a uniform price of 30c. per lb. Other creamery retails at 25c. Cheese is not moving.

EGGS — Are very quiet. Receipts are almost nil, and will be so until the present cold snap lets up.

CURED MEATS—Market slow and steady with no change in price. Hams, smoked, IIc.; breakfast bellies, II½c.; ditto backs, IIc.; shoulders, 8½c.; long clear, 9½c.; dry salt, long clear, 8½c.; shoulders, 8½c.; short clear, 8c.; backs, 9c.

FISH—The market is liberally supplied with all kinds of frozen fish. Large loads of whitefish, pickerel and pike are always a feature of the market at this season.

SUGAR—Market is without change for the week. Granulated, 5c.; German granulated, 4%c.; bright yellow, 4½ to 4%c.

EVAPORATED FRUITS—Market is firm and price high. Peeled peaches, 17 to 18c.; unpeeled, 13 to 14c.; apricots, 16½ to 17c.; dried apples, 7½ to 8c.; evaporated, 11c.

GREEN FRUIT—Apples are firmer. Really good apples are scarce. Spies are held at \$5 per barrel, and may go higher. Bananas are arriving more freely at \$3 to \$3.50. Oranges are slightly lower, running from \$3.25 to \$4 per case, according to variety. Lemons, \$4.50.

A. & W. Johnston, general merchants, Orangeville, Ont., intend retiring from business in the near future.

MAKING MATCHES.

The E. B. Eddy Co., Limited, Hull, Que., has now got its new match factory in thorough working order. This factory is equipped with the latest and most modern type of match-making machinery, and the company is now devoting extra time and attention to this particular line of its business, with a view to not only increasing the output, but also of putting on the market new brands and new styles in sulphur, parlor, safety, wax and advertising matches. And all this is going on while the paper mills of the company are running full time, with more orders than they can well handle.

AFTER 40 YEARS IN BUSINESS.

James Craig, Brock street, Kingston, has sold out his stock to James Waugh, of Hillsdale, Ont. Mr. Craig has had a business experience of over 40 years, both wholesale and retail. His store had the reputation of being one of the finest and most attractive in the trade. His many friends in Kingston express their regret that he has decided to retire from business.

SOAP ADULTERANTS.

Soap is adulterated with a much longer list of articles of a varying nature than the average consumer of this useful commodity imagines, according to an exchange. Many insoluble mineral matters are added to hard soap of poor quality. Among the soluble vegetable matters used in adulterating both hard and soft soap may be mentioned glucose, when it is not too expensive.

This little cities of peg, Vancouch quant terms of cities of All q

Dairy, choi
"""
""
Creamery,
"Cheese

Apples, 37
Blackberr
Blueberrie
Beans, 2's
Corn, 2's...
Cherries, 1
Peas, 2's...
extr
Pears, Bar
"
Pineapple
Peaches, 1
Pums, gr
"
"
La

Raspberri Strawberr Succotash Tomatoes Lobster, t " 1 Mackerel Salmon, s

Pumpkin

Fruit in Haddies Kippere

Lemon Banans Apples Cranbe

Grape F Granula Red Granula Paris lu

Extra Powde Phœni Cream Extra Bright No. 3 y No. 2 y Trinida

This list is corrected every Thursday, and the quotations herein given are to the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

n

6

S

1

.s

e n 0

y d

e h

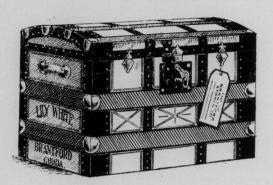
A r

BUT	TEF	R AN	D CI	HEES	E				
		itreal,	Tor	onto, milton,		John,			
	Que		Lon	don,		ifax.	Man	itoba	
Dairy, choice, large rolls, per lb		15	14	awa. 15	12	14			
" pound prints tubs, best			15	16 14	17 16	18			
" tubs, second grade			11	12	14	16			
Creamery, tubs	193	20 22	19 20	20 22	18	20 22			
Cheese	10	101/4	9	101/2	91/2				
	MAS	NED	GOO	nns					
Annles 2's	00	\$1 00	\$ 0 85		\$1 00	\$1 10	\$1 15	\$ 1 25	
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25	1
Blackberries, 2's	1 40 80	1 70	1 40 75	1 70 85	1 50 85	1 80 95	90	95	
Beans, 2's	70	95	70	95	90	95		90	,
Corn, 2's	2 00	1 00 2 35	90 1 85	1 00 2 25	2 30	95 2 40	1 75	1 90	
Peas, 2's	80	85	75	60	80	90		90	
" sifted " extra sifted			85	1 00 1 25	1 10	1 15		1 00	
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80		1 15	
	2 25 2 10	2 40 2 40	2 00 2 40	2 40 2 50	2 40 2 15	2 50 2 25	2 40 4 50	2 50 5 00	
	2 50	2 60	2 50	2 60	2 50	2 60		5 00	
Peaches, 2's	1 75 2 50	1 90 2 75	1 50 2 40	1 60 2 60	1 65 2 50	1 70 2 75	2 25	1 60 2 60	
" 3's Plums, green gages, 2's " Lombard	1 50	1 55	1 30	1 55	1 30	1 60		1 40	
" Damson, blue	1 30	1 50 1 30	1 20	1 50 1 40	1 30	1 50 1 30		1 40	
Pumpkins, 3's	75	85	70	80	90	1 00		1 00	
Raspberries, 2's	2 10 1 50	2 25 1 90	2 10 1 50	2 25 . 1 65	2 10 1 50	2 25 1 75	1 40	1 60	
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75		1 70	
Succotash, 2's Tomatoes, 3's	1 10 95	1 15 1 00	85	1 15	1 10 95	1 15		1 10	
Lobster, talls	2 50	2 95		2 50	2 50	2 60			
" 1-lb. flats	2 75	3 00	1 75	3 00 1 85	1 25	1 30			
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		******	
Salmon, sockeye, tallstlats	1 30	1 25 1 45	1 40 1 50	1 60 1 60	1 25	1 50 1 35	1 20	1 30	
" Horseshoe	1 20	1 25	1 55	1 60		1 60			
" " Leaf flats		1 20	1 55	1 60 1 60	1 15	1 25			
" Cohoes	95	1 00	1 05	1 15	95 14	1 00	95	1 12	
" '' ''' 'S	20	21	20	21	20	15 21			
" Cohoes Sardines, Albert, ¼'s " ½'s " Sportsmen, ¼'s " ½'s " ½'s " ½'s " other brands	113	20		121/2	20	12 21			
·· key opener, ¼'s	10	11	101/2	11	16	18			
" other brands	16 23	18 35	18½ 16	23 17	10 16	11			
" P. & C., 1/4's	23	25	23	25	23	17 25			
" 4 marican 1/2	33	36 5	33	36	33	36 5			
" American, ¼'s	9	11		11	10	11			
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00 *	10 00	11 00	10 00	11 00			
Fruit in glass jars					4 25	4 50			
Haddies	1 40	1 50	1 00	1 15 1 60	1 00 1 15	1 10	1 85	2 00	
Herring in Tomato Sauce .	1 25	1 45	1 20	1 60		2 00	1 90	2 00	
	GRE	EN F	RUI	TSI					
Oranges, Valencias, 714's	\$	\$3 75	4 00	4-90	3 50	4 00			
" 420's, large		4 00	4 50	5 00	4 75	. 5 00			
" Mexican, per box	2 75	3 25	3 50 2 25	3 75 2 75	3 25	3 50			
" Jamaica, per bbl	4 50	5 50	4 50	5 00	5 50	6 00			
" California Navels " Jap. Tangarines	3 50	4 00	3 50 1 25	3 75 1 75		4 00			
" Sorrentos			1 50	2 00					
Bananas, per bunch	2 25 2 25	3 00 2 75	3 00 1 40	3 25 1 75	$\frac{2}{2} \frac{75}{00}$	3 50 2 25			
Apples, per bbl	3 00	4 00	2 00	3 50	2 50	3 50			
Cranberries, per bbl	7 00 3 50	8 00 4 00	6 50	7 50	8 00	10 00			
Almeria Grapes, per keg Pears, late varieties, per bbl	5 50	7 50	7 50	10 00	6 00	7 00			
Spanish onions, per crate	75	80	2 50	4 00					
Valencia onions, 160-lb. case			2 75	3 00					
Danvers onions, per bbl	5 50	6 00	2 75	3 00			*****		
		SUG	AR					1	
Granulated (St. Lawrence,									
Redpath)		\$4 35 4 35		\$4 48 4 43	43%	41/2	51/8	51/4	
Granulated, Acadia		5 45		5 48	534	6			
Extra Ground Icing, bbls		5 55 5 05		5 58 5 35				7	
Powdered, bbls		4 80	5 121/2	5 25	534	6		634	
Phœnix		4 20		4 33 4 33					
Extra bright		4 10		4 23	356	3¾ 3½	41/2	4%	
No. 3 yellow		4 10 3 90		4 13 4 03	31/4 31/8	31/4			
No. 3 yellow No. 2 yellow Trinidad		3 80		3 93					
* comidad	*****	31/8	******	******	******	******	******	******	

SYRUPS	AND	MOL	ASSES
--------	-----	-----	-------

SYRU	PS	AND		ASS	ES				
Syruna		ntreal.	Toro Han Lone	nilton.	St. Je Hali		Mani	toba	
Dark		134	30	32				31/2	
MediumBright	*****	2 2 1/4	35	37	34	35	31/4	31/2	
" 25-lb. pails		90		1 00		*****	.,		
Molasses-		1 20		1 40					
New Orleans Barbadoes		31 32	24	45	33 29	35 31	35 48	45 50	
Porto Rico	23	25 23	38	42	32 25	34 28		40	
St. Croix					27	28			
Comp. corn beef, 1-lb. cans		\$1 50	MEA \$1 40	\$1 50	\$1 50	\$1 65	\$	\$1 75	
" 2-lb. cans " 4-lb. cans	******	2 65	2 50	2 60	2 50	2 65		3 00	
" " 6-lb. cans	******	8 60		8 00 18 00	8 75 20 00	9 25 21 00			
Minced callops, 2-lb. can Lunch tongue, 1-lb. can		2 60 3 50	3 20	2 60 3 25	2 75	2 80 3 25		3 00	
English brawn, 2-lb. can		6 70 2 80	6 75	7 00 2 80	5 80 2 75	6 00 2 80		6 50 2 75	
Camp sausage, 1-lb. can		2 80	2 60	2 50	2 50	2 80			
Soups, assorted, 1-lb. can		2 00		4 00 1 50	4 00 1 40	1 50			
Soups and Boull., 2-lb, can		2 00		2 20 1 80	2 25	2 30 1 80			
			1 65	4 50	4 25	4 50 2 00			
Sliced smoked beef, ½'s		2 25 TRY	2 80	2 95 DUCE		3 25			
Eggs, boiling stock	23	24	22	23	18	19		15	
" fresh gathered " held	15		17 15	18 16	20 15	24 16			
Poultry—chickens, dressed Geese, per lb		8	35 6	70 7	25 50	50 70			
Turkeys, per lb	*****	32 9	40	80 11	40 10	60 14			
" light color, 60-lb tins	7	7½	80	1 35 61/2	1 50	1 75			
" 5 and 10-lb. tins buckwheat	5	6	3	7	8 5	10			
		* per po	ound.						
Foreign— Currants, Provincials, bbls		FRUI		4%	41/2	5	7	734	
" '' ½-bbls " Filiatras, bbls		41/4 41/4 41/4	416	434	6 5¾	614	7 7¼ 7½	7¼ 7¼ 7½	
" ½-bbls cases	*****	43%	41/2	434	61/2	6	7½	8	
" ½-cases Patras, bbls			434	5	5½ 6	6 7			
" " ½-bbls " cases			5	6	6 7	7 734			
" 14-cases		5	51/4	6 7	534	6 8	7½	8	
Vostizzas, cases	5	34 6 20	5 18	5½ 20	5 14	6 16	. 6	7	
" 28-lb. boxes, " " Tapnets, per lb			4	28 414				*****	
" Naturals, per lb " Naturals, boxes			8 .	81/2					
Prunes, California, 40's		11	10	11	10 812	12			
" 50's " 60's		91/4	81/2	81/4 73/4	8 7½	9 8½			
" 80's		7	7½ 6¾	7	7	7 1/2			
" Bosnia, B		6½	6	61/2	63/2	7	614	61/2	
" " C				6 6					
Raisins, Valencia, off stalk		4	5½ 4		5	6	1 70	1 90	
" Fine off stalk		4½ 5%	41/2	4¾ 5½	6	51/4			
" Layers	11	5¾ 13	5½ 10	614	10	1.0	8	8½ 12	
" California 3-crown		71/	7¼ 8	7½ 8½	8	734 814	7 8	7½ 8½	
" Malaga, London layers		1 50	1 80 2 20	2 00					
" " Blue baskets " Con. Clusters .		*****	3 10 2 30	3 25 2 40					
" " Choice " " Ex. Dessert			2 50	2 60 3 25					
" " Royal Buck'm			3 60 4 25	3 70 4 50		*****			
" Clusters " Finest Elite Domestic—Apples, dried	6		6 00 51/2	6 25	51/2	6		7	
Cal. Evaporated Fruits—	9	91/2	852	9	91/2	10	11	12	
Apricots, 25-lb. boxes				18	16	18			
Dry Salted Meats—	P	ROVIS	SIONS	3				01/	
Long clear bacon Smoked Meats—			7 10½	714			1114	914	
Rolls		0	8	816	91/2	10	111/4	101/4	
Rolls Hams Shoulder hams		12 13 10	734	8	101/2	12 9	02/	91/2	
Barrel Pork— Al	meat	s out of	10 pickle	11 1c. less.	******		934	10	
Barrel Pork— Canadian heavy mess " short cut	16 50	17 00	14 00	14 90	14 90	15 00 15 25	16 00	17 00	
Clear shoulder mess			13 00	15 50 13 50		14 00	16 50	17 50	
Lard, tierces, per lb	12 50	18 00 814 81/2	11 00	11 50 6½	6%	13 50	9	91/2	
Pails	84	936	634	734	7 7¼ 6½	714		9	
Compound, Pails Shortening, in 60-lb. tubs Dressed Hogs		1 10	5½	6 7	61/2	7 734		7	
Dressed Hogs	***		4 75	5 00					

Our New Package!



Have you seen it in the flesh?

LILY WHITE GLOSS STARCH

is now put up in 6-lb. Toy Trunks (package registered). You can have them with or without lock and key. There has been no such seller on the market in years.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

										DE	TRO						
		coff treal, oec.	Tore Har Lon	onto, milton, idon, awa.		John, lfax.		nitoba l B.C.	(Innestee	Mor	treal,	Ha Lo Ott	ronto, milton, ndon, tawa.	Hal	John, lfax.		anitoba d B.C.
Green – Mocha Old Government Java Rio Plantation Ceylon	24 27 10 29	29 31 11 31	23 22 7½ 26	28 30 12 30	25 25 12 29	30 30 13 31	24 24 10	25 25 10½	Canadian Sarnia water white Carbon safety American water white Pratt's Astral, in bulk	12 17 18	12 13 17 17½ 19		13 ½ 15 ½ 16 ½ 16	163			
Porto Rico	24 24 18 13	28 26 22 15	22 22 15 13	25 25 20 16	29 24 24 18 13	28 26 22 15			Black— Congou—Half-chests Kalsow,		TE	AS					
Maracaibo	13	NU.		16	13	15			Moning, Paking Caddies Paking, Kaisow	‡ 0 12 14	\$0 60 40	‡ 0 12 18	\$0 60 50	11 15	40 40		
Brazil Valencia shelled almonds Tarragona almonds	12 28 12	13 30 15	12½ 28 12	13 30 14	12	12½	25 13	15 30 15	Indian—Darjeelings	35 20 18	55 40 25	35 20 18	55 40 25	30 18 17	50 40 24		
Peanuts (roasted)	51/2	9½ 8 3 50	9 7	10 9 3 75	3 50	10	9	12 15	Pekoes	35 20 17	42 30 35	35 20 17	42 30 35	34 20 17	40 30 35		
" per doz	12	12½ 11 8	12	13	60 12 9	70 13 10		14	China Greens— Gunpowder-Cases, extra firsts Half-chests, ordinary firsts.	42 22	50 28	42 22	50 28				,
Bordeaux walnuts Sicily filberts Naples filberts Pecans	734 10 10	8½ 11 11	8½ 10 10	9 11 11	8 10 11	10 10 11 12		12	Young Hyson—Cases, sifted, extra firsts	42 35	50	42 35	50 40	,			
Shelled Walnuts		25 AGO.	25	28 PIOC					Half-chests, ordinary firsts Half-chests, seconds	22 17 15	38 19 17	22 17 15	38 19 17				
Rice—Standard B		3.90	334	3%	3 621/2	3 75		4%	Ping Suevs—	13	14	13	14				
Patna, per lb	6 5	5 61/4 6	4% 5½ 4%	5 6 5½	5 5 5	6 6 6		53/8	Young Hyson-½-chests, firsts "seconds Half-boxes, firsts	28 16 28	32 19 32	28 16 28	32 19 32	30	40		
Extra Burmah	61/2	7 4	41/4 6 31/2 33/4	4 1/6 6 1/2 4 1/2	6 5	5 7 6		4	Japan— seconds	16	19	16	19				
Taploca	4	41/2		4	5	6		4	Choice	32 28	36 30	32 28	36 30				
	0.05	SOD		0.00					Good medium	25 22	27 24	25 22	27 24				
Sal soda, per bbl	2 25 70	2 50 75	2 25 70	2 50 80	2 25 85	2 30 90	1 50	1 75	Good common	19 16	20 18	19 16	20 18				
Sal soda, per keg	95	1 00 -	95	1 00	95	1 00			Common	13	15	131/2	15				
		SPIC	ES						Nagasaki, ½-chests Pekoe "Oolong	16 14	22 15	16 14	22 15				
Pepper, black, ground, in kegs, pails, boxes	12	15	12						" Gunpowder	16	19	16	19				
" in 5-lb, cans	15	16	14	14	14 15	15 16		15	" " Siftings	71/2	11	7%	11				
" whole	11	13	11	13	12	13		15		wo	ODEN	WAS	2F				
pails, boxes	20 20	26	18	24	24	26		35					-				
" 5-lb. cans	19	22 25	20 19	26 25	20	22 22			Pails, 2-hoop, clear, No. 1				\$1 45 1 60	\$1 45	\$1 50 1 60	1 50	\$1 60
Ginger, Jamaica	20	25 20	18	25 25	20	25			" 2-hoop, " No. 2				1 40		1 40		
Pure mixed spice	15 25	20 30	14 25	35 30	18 25	20 30			" 3-hoop, " "				1 55		1 55		
Cassia.	25	40	20	40	18	20		25					1 40 8 00		1 40 8 00	9 50	10 50
Cream tartar, Frenchbest	25 28	27 30	24 25	25 30	20 25	22 80			" 1				6 50		6 50	8 50	9 50
Allspice	15	17	18	16	13	14		20	44 44 9				5 50 4150		5 50 4 50	6 50 5 50	7 00 6 00

C

For Pr

Cı

C

Wa

THE

øF.

Butt

Can

CADBURY'S

NO CHEMICALS USED.

The late editor of the Sanitary Review, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—" It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply

FRANK MAGOR & CO.,

16 St. John St.,

MONTREAL

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

COFFEES

Our stock comprises choice selections of

JAVAS MOCHAS JAMAICAS BOLIVARS SANTOS RIOS

GREEN or ROASTED

PRICES AWAY DOWN.

Warren Bros. & Co.

35 and 37 Front St. East TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, VICTORIA,

NELSON, REVELSTOKE.

4F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers

BRANTFORD, ONT.

RICE

-JAPAN

A direct shipment from **Hiogo**, per SS. "Tartar."

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

Cocoa Chocolate

Spices

Baking Powder

> TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO



A scene on Yonge Street, Toronto, last Friday, two carloads of "Salada" tea being shipped.

NEW GOODS IN STOCK OR ARRIVING.

P. ECKARDT & CO. are offering fine quality salmon at \$1.05 per doz. in 5-case lots.

Balfour & Co. are offering a line of Californian peaches in bags.

H. P. Eckardt & Co. are offering good value in evaporated peaches.

Special values in brooms are offered by The Eby, Blain Co., Limited.

Horse radish at 90c. per dozen is being offered by Lucas, Steele & Bristol.

Flaked rice, the new breakfast food, is in stock with Balfour & Co., Hamilton.

Rose & Laflamme have received another car of Santa Clara prunes, "Castle" brand.

S. H. Young & Sons are offering special values in Congou, Young Hyson and Japan teas.

The Davidson & Hay, Limited, have a car of salt herring and codfish to hand this week.

w. H. Gillard & Co. have at present a arge assortment of fish: Pure cod, 1 and

2-lb. bricks; boneless fish, I and 2 lb. bricks, and 25 and 40-lb. boxes of strips, boned and skinned in cases, and Labrador No. I split herrings.

Rose & Laslamme are offering a consignment of Glasgow Fish Curing Co.'s fresh herring in tins.

The Dawson Commission Co., Limited, expect a car of Californian navel oranges on Saturday or Monday.

A. P. Tippett & Co. have just received another consignment of "Maypole" soap for Easter.

The Eby, Blain Co., Limited, offer extra value in "Empire" syrup, imported heavy pure sugar goods in 2-lb. tins.

Two invoices of fine Darjeeling teas have arrived this week, and Lucas, Steele and Bristol offer them at old prices in chests and halves.

The Davidson & Hay, Limited, are quoting special prices on beans in tomato sauce and Boston baked beans, 1-lb., 2-lb., and 3-lb. tins.

Frank Magor & Co. are offering a fine line of French plums, in Choice, Superior,

Extra and Excelsior grades, made by J. Nolett & Co., Bourdeaux.

The Eby, Blain Co., Limited, have a full

The Eby, Blain Co., Limited, have a full range of canned goods, in all the leading brands, which they quote at specially close figures for round lots.

Batger's "Seville" orange marmalade and Stower's "Peptonized Lime Fruit Sauce"—a delicious relish—are quoted at low prices by The Eby, Blain Co., Limited.

Some fine 1897 Valencia raisins can be had from Laporte, Martin & Cie., they are guaranteed to be in splendid condition and can compare with many of 1898 crop.

If you want some fine Mayette Grenoble nuts, now is the time to buy, Laporte, Martin & Cie. have received their holiday supply too late and are making a special price for five-bale lots.

Lucas, Steele & Bristol are offering attractive wire barrel covers, flat or oval. They are inexpensive, and grocers displaying apples, onions, sweet potatoes, etc., should not be without them.

Mr. De Lacourt, manager of The Foreign Cheese Importing Co., has just returned from a successful business trip to Quebec.

Ceylon

.and..

Indian

full ing

ruit l at ted.

be

no-

lay-

eign rned



■Tea

is a wholesome, unadulterated tea, prepared for the market by modern machinery methods instead of the primitive and less sanitary hand methods still used in other countries.

Substitute it for coffee. A rich breakfast beverage. Wholesome, delicious, economical and profitable.

J. J. ROBERTS.

J. ROBERTS, of the advertising firm of Roberts & Co., Winnipeg, is one of the two new men on the present school board, and somewhat of the esteem in which he is held by his fellow members is seen in the fact that although a new man he has been elected to a position on the school management committee-the most important and largest of the board's committees. He is an old countryman by birth, but a thorough Canadian in spirit, and takes the deepest interest in matters pertaining to the education of our youth. Being a man of large experience gained by travel in Europe and Africa, his breadth of view on any subject is a most noticeable feature. Mr. Roberts was born in Corwen, South Wales, his father being a member of a real estate firm. He was educated in a private school and then in the national schools of the country, afterwards attending the University of Edinburgh. He thus became familiar with the school systems of the three countries.

After leaving the university, Mr. Roberts entered the Merchant Trading Service of West Africa, where he had the advantages of much travel. His health failing, he came to Manitoba 15 years ago and traveled over the different parts of the Province, serving in the militia forces in the Rebellion of 1885, under Col. Irvine. During most of the time he had charge of the hospital at Fort Carlton, for it must be remembered that Mr. Roberts is an undergraduate in medicine. He is prominently known in fraternal societies, being the grand high priest in the I.O.O.F., and secretary of St. John's Lodge A.F. and A.M. From his prominence in The Waghorn Guide he is known to many as Mr. Waghorn. He was appointed for three years by the Provincial Government as immigration agent to Wales, during which time he traveled much and delivered many addresses in the interest of his adopted land. He is a representative of ward two, Winnipeg, has no pet schemes to advocate, but being a man in touch with the people will always consider their views and interests first. He believes fully in adapting our system to the needs and requirements of the various classes that form our population, while a strong hand is kept on the extravagant tendencies of those entrusted with this great work.

Mr. Roberts was prominently connected with the inception of Manitoba's new magazine, The Great West, and is the western representative of the MacLean trade journals.

JAPAN TEA IN CANADA.

Editor GROCER: I notice an advertisement in your paper which states that the

sale of Japan tea is growing less. The following figures prove the contrary:

THE TOTAL EXPORT FROM JAPAN TO CANADA.

To December 15, 1867 ... 8,334.693 lb.

15, 1898 ... 11,283,948 lb.

Increase ... 2,949,255 lb.

Yours faithfully,

C. M. BERNARD. Toronto, Jan. 27, 1899.

TEA DEMONSTRATIONS.

J. A. Leslie, representing The Cowan Ramsay Co., is starting on a trip through the townships, giving free demonstrations and samples of Walla Galla Red Cross tea. He reports business good and demand for their teas increasing. "Club House," in particular, is taking well.



Dewar's Famous Scotch

Can be had from

R. H. Howard & Co. Adams & Burns

Perkins, Ince & Co.

Adams & Burns
Toronto.

James Turner & Co., Hamilton, and all first-class houses.

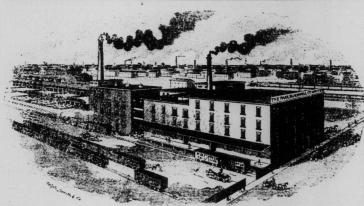
The London Coffee and Spice Co.

LONDON, ONTARIO

LIMITED

Me

Our travellers are now on the road with full lines of COFFEE, SPICES, MUSTARDS, EXTRACTS, FRENCH MUSTARD, Etc. A trial order solicited.



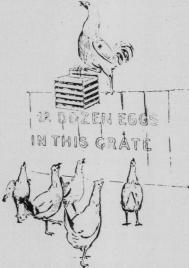
Boneless B. Bacou Roll Bacon Pure Lard Plate Beef Mess Pork Dairy Butter Cheese, D. Apples

Mild Cured Hams

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO



The Daddy of them all.

The Best always the Cheapest.

These are both Cheapest and Best.

Humpty Dumpty Egg Crates



The newest, cheapest and best method of bringing eggs to market.

Every farmer needs them, and must have them.

Cost Trifling.
Saving Enormous.

When not in use folds flat.

Will outlast a dozen baskets and all annoyance) of miscounts and breakage is avoided.

SEND FOR PRICES

The DOWSWELL MANUFACTURING CO., Limited

W. L. HALDIMAND & SON
32 and 34 St Dizier St., Montreal, Eastern Agents.

HAMILTON, CANADA.

Eddy's Matches

The attention of the

RETAIL TRADE

is called to the advantage of purchasing from the Wholesale and Jobbing Trade in FIVE-CASE LOTS, thus getting the advantage of quick and free delivery at lowest price.

THE advantages to all concerned are obvious, for the Retail Trade gets small lots, with free delivery, at the lowest cost, and the Wholesale and Jobbing Trade does not have to touch or to handle the goods in making sales.

The Wholesale Grocery and Jobbing Trade

are respectfully urged to keep their customers fully stocked with EDDY'S MATCHES and to kindly push sales of

FIVE-CASE LOTS.

The E. B. EDDY CO., Limited

HULL, CANADA.

BRANCHES and AGENCIES

ce 1

A.

TORONTO KINGSTON

MONTREAL ST. JOHN VANCOUVER QUEBEC HAMILTON HALIFAX WINNIPEG ST. JOHN'S, NFLD.

LONDON

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Fnameline THE MODERN STOVE POLISH PASTE · CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

E. MORIN & CO., general merchants, Notre Dame du Lac, Que., have assigned, and Paradis & Jobin have been appointed provisional guardians.

A. A. Hunter, general merchant, Brome, Que., has assigned.

T. Roux, general merchant, Plessisville, Que., has assigned.

B. Hallonquist, general merchant, Napinka, Man., has assigned.

Joseph Moreau, grocer, Levis, Que., is offering 30c. on the dollar.

Thos. Wilson, general merchant, Trail, B.C., has assigned to Edward Bailie.

C. Gelinais & Frere, general merchants, etc., St. Paulin, Que., have assigned.

The sheriff is in possession of The Halifax Grocery Co., grocers, Halifax, N.S.

J. C. Sutherland, grocer, etc., Wallaceburg, Ont., has assigned to Robert Kerr.

Francois X. Lagrand, general merchant, St. Christine, Que., has compromised at 40c. on the dollar.

Richard Hayden, fish dealer, etc., Conception Bay, Newfoundland, has applied for insolvency declaration.

N. Daunais, proprietor of the Star Canadian Tobacco Co., Montreal, has compromised at 40c. on the dollar.

Pierce Bros., general merchants, Warren and Oxbow, N.W.T., and Baie des Peres, Que., have assigned to J. M. McNamara.

Wm. McEwan, jr., grocer, Hull, Que., has assigned to Thos. H. Birk, and a meeting of his creditors will be held on Feb. 6.

J. M. Nichols, general merchant, Gamebridge, Ont., has assigned to M. H. Roach, Beaverton, and a meeting of his creditors will be held on the 6th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Gravel Freres, grocers, Montreal, have

G. Simard & Co., grocers, etc., Laprairie, Que., have dissolved.

Stewart & Burr, grocers, and boot and shoe dealers, Allenford, Ont., have dissolved.

Sigler & Cristall, general merchants, Edmonton, N.W.T., have dissolved, H. Sigler continuing.

Henry Walsh and Wm. T. Walsh have registered as proprietors of Walsh & Son, flour dealers, Quebec.

J. K. McCargar & Co., cheese exporters, Belleville, Ont., have dissolved, and have been succeeded by F. W. Benton & Son.

SALES MADE AND PENDING.

A. J. Pallister, general merchant, Kars, Ont., has sold out.

N. Tessier & Co., grocers, Quebec, are offering their business for sale.

Lucy J. Corbitt, grocer, etc., Palmerston, Ont., is advertising her stock for sale.

Mary E. Trench, grocer, etc., East Toronto, is advertising her business for sale.

The assets of J. D. Caron, general merchant, Hull, Que., are to be sold on the

The assets of F. Parent, general merchant, Rimouski, Que., are advertised for sale on

The assets of George Stewart, confectioner, Ottawa, Ont., have been sold at 50c.

Duquette & Co., general merchants, Whitewood, Man., are advertising their business for sale.

J. W. Tremblay, general merchant, Les Eboulements, Que., has sold his stock at 51c. on the dollar.

The assets of J. A. Laurent, general mer-

chant, Father Point, Que., are advertised for sale on the 7th inst.

E. Hipwell & Co., general merchants, Westbourne, Man., are advertising their stock for sale by auction.

The stock, etc., of the estate of H. C. Dahl, general merchant, Erin, Ont., is advertised for sale by auction on Feb. 8.

CHANGES.

James Manning, grocer, Vancouver, has been succeeded by B. E. Armstrong.

G. D. Scott & Co., general merchants, Nanaimo, B.C., have been incorporated.

E. A. Peddie, general merchant, Wingham, Ont., is removing to Seaforth, Ont.

A. B. George, confectioner, etc., Listowel, Ont., has sold out to Henry George & Co.

Chas. J. McKinnon, grocer, New Glasgow, N.S., has sold out to Jessie I. McKay.

The Oxford Creamery Co. have been incorporated, with headquarters at Windsor,

Hood & Co., general merchants, Teeswater, Ont., have been succeeded by Rogers & Co.

W. F. Osborne, grocer, etc., Plum Coulee, Man., is adding a stock of tinware, etc., to his business.

Maria Cusson, wife of Victor Cadorette, has registered as proprietor of V. Cadorette & Cie., grocers, St. Hyacinthe, Que.

The Scotten Tobacco Co. of Ontario, Limited, has been incorporated. Ont., will be the headquarters of the firm.

Vincent Ockley & Sons, grocers, etc., Kingston, Ont., have been burned out ; insured.

E. S. Haines, general merchant, St. Mary's, N.B., has been partially burned out ; insured.

DEATHS.

Wm. Wilson, grocer, St. John's, Nfld., is dead.

H. C. Barnaby, of H. C. Barnaby & Son, Bridgewater, N.S., is dead.

Good In Any Climate Tanglefoot STICKY There Are Flies. Tanglefoot FLY PAPER.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Rigaud Mountain Maple Syrup...

Every tin is sealed in the bush, with a lead seal, stamped



Made from the largest bush in Canada, by latest improved process.

Thus IMPARTING confidence to customers.

ORDER EARLY ...

is

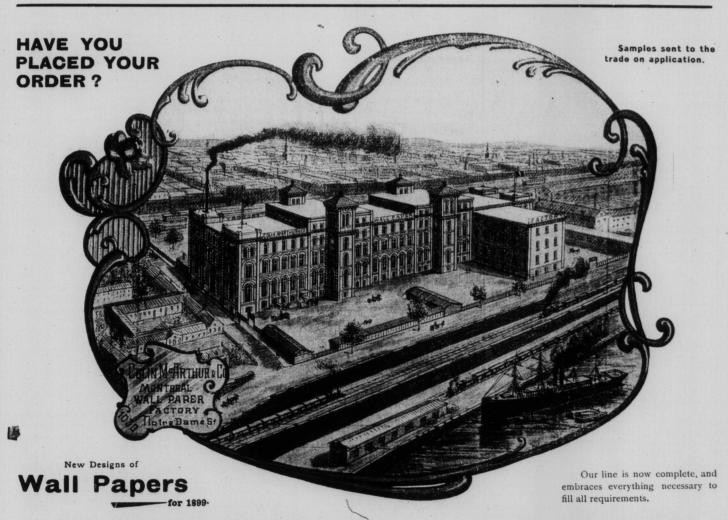
r.

to

r.

Shipments according to dates of orders.

DeLERY MACDONALD, RIGAUD, QUE.



COLIN McARTHUR & CO., Manufacturers

1030 Notre Dame Street, MONTREAL.

BORAX SALTPETRE SAL SODA BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents-

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa Royal Navy Chocolate AND

Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc. Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer By a practical accountant. This treatise deals with sys-tems of to kkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above nailed for . . . lO cents

Credits, Collections and their Management a most complete and comprehensive work of great importance to any business man. - \$1.50.

The MacLean Publishing Co. Limited TORONTO and MONTREAL

Address

The Bugle Brand

OLD SCOTCH WHISKY

is having a big sale.
TRY IT The price is right.

J. & R. McLEA

MONTREAL

Agents

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28.

Vancouver.



Baking Powder

for Strength, Purity and Wholesomeness.
Sold by all wholesale dealers.

SMITH & SCOTT

Mfrs. 6 & 8 Bay St., Toronto.



ASK FOR

MOTT'S

Royal Snaps

Please ask for samples and price of best Ginger Snap in

THE HOME CAKE CO. GUELPH, ONT.

The Toronto Patent Agency

Limited

CAPITAL

\$25.000

W. H. SHAW, Esq., President. Jos. Doust, Esq., Vice-President. J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency Limited

TORONTO, ONT.

THE MOST NUTRITIOUS COCOA.

GRATEFUL

COMFORTING

SPECIAL AGENTS

For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia. E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

Brooms Brushes Baskets

Wooden Ware

Paper Bags TWINE, PAPER **Butter Tubs**

WALTER WOODS & CO... HAMILTON

We

1S 1 hu

Cu Quotatic

etc., are a accuracy. cline, it is request it

We have all read the De Rougemont Fake, and some of us believe him.

When we state that

Keen's D.S.F. Mustard

is **the** popular brand in Canada---we are only saying what hundreds and thousands know and believe.

Current Market Quotations for Proprietary Articles

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case ... 4 oz. cans, 2 and 4 doz. in case ... 4 oz. cans, 2 and 4 doz. in case ... 4 oz. cans, 2 and 4 doz. in case ... 1 80 doz. 1 1 80 doz. in case ... 1 80 doz. 1 80 doz. in case ... 1 80 doz. 1 80 doz. in case ... 1 80 doz. in

Quotations for proprietary articles, brands tc., are supplied by the manufacturers or

agents, who alone are responsible for their accuracy. The editors do not supervi-e them.

If a change is made, either an advance or de

Maple Leaf Bird Seed. 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
Bird sea-gravel, 10c. pkts., 24 in case 0 06
BLUE.

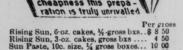
REEN'S OXFORD. per lb
In 10 box lots or case. 0 16
Reckitt's Square Blue, 12-lb. box. 0 17
Reckitt's Square Blue, 15 box lots. 0 16
STOVE POLISH.

STOVE POLISH.

BIRD SEEDS

THE F. F. DALLEY CO.
Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases...... 0 06%

NICHOLSON & BROCK.



MONEY COMBONEY CONSIDER

BENSON'S CANADA PREPARED CORN

Highest Awards Wherever Exhibited.

Over 40 years on the market and quality still unsurpassed.

NO ADULTERATION.

The Edwardsburg Starch Co., Limited CARDINAL, ONT.







CORN BROOMS

BOECHH BROS & COMPANY.

Carpet Brooms—

"Imperial," extra fine, 8, 4 strings. 3 30

"Victoria," fine, No. 8, 4 strings. 3 10

"Victoria," fine, No. 8, 4 strings. 3 10

" " 6, 3 strings. 2 90

" Standard," select, 8, 4 strings. 2 70

" 6, 3 strings. 2 70

" 7, 4 strings. 2 70

" 7, 4 strings. 2 55

" 7, 4 strings. 2 20

CHEWING GUM. CHEWING GUM.

CHEWING GUM.

ADAMS & SONS CO. per box

" (in cream pitcher) 385c bars 1 20

" (in ream pitcher) 385c bars 1 20

" (in glass jar) 115 5c page. 3 75

Pepsin Tutti Frutti (in glass jar) 115

5c packages 3 75

Pepsin Tutti Frutti (in glass jar) 115

5c packages 3 75

Pepsin Tutti Frutti, 23 5c packages. 0 75

Round Pepsin, 30 5c packages. 1 00

Cash Register, 390 5c bars and pkgs. 15 00

Cash Register, 390 5c bars and pkgs. 15 00

Cash Register, 390 5c bars and pkgs. 15 00

Cash Register, 390 5c bars and pkgs. 15 00

Cash Register, 390 5c bars and pkgs. 15 00

Cash Register, 390 fc bars and pkgs. 15 00

Cash Register, 390 fc bars and pkgs. 15 00

Cash Register, 390 fc bars and pkgs. 15 00

Cash Register, 390 fc bars and pkgs. 15 00

Cash Register, 390 fc bars and pkgs. 15 00

Cash Register, 390 fc bars and pkgs. 15 00

Filit Frutti Show Case, 180 5c bars

and packages. 1 0 0

Banner Gum (English or French wrappers) 115 1c pieces. 100

Mexican Fruit, 36 5c bars. 1 20

Sappota, 150 1c pieces. 0 75

Black Jack. 115 1c pieces. 0 75

Black Jack. 115 1c pieces. 0 75

Magic Trick, (English or French wrappers) 115 1c pieces. 0 75

Magic Trick, (English or French wrappers) 115 1c pieces. 0 75

Magic Trick, (English or French wrappers) 115 1c pieces. 0 75

CHOCOLATES, & OOCOAS.

hocolate— FRY 8. per lb.
Caraccas, ¼'s, 6-lb. boxes ... 0 42
Vanilla, ¼'s. ... 0 42
"Gold Medal "Sweet, ¼'s, 6-lb. bxs. 0 29
Pure, unswetened, ½'s, 6-lb. bxs. 0 42
Fry's "Diamond, ¼'s, 14-lb. bxs. 0 24
Fry's "Monogram, ¼'s, 14-lb. bxs. 0 24 Cocoa— per doz
Concentrated, ¼ s, 1 doz. in box. 2 40
" 1 lbs. " 4 50
Homeopathic, ¼ s, 14lb. boxes
½ lbs. 12 lb. boxes

R. S. McIndoe, Agent, Toronto.

CANADIAN COCOANUT CO.

Feather Strip,
Rıbbon,
Special Shred,
Macaroon,
Crown Desic'd, 12, 20 25
Special. STANDARD COCOANUT MILLS.

CHEESE.



Per 25 1

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The COW BRAND has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

LION

TORONTO

WINNIPEG



BELLEVILLE BUSINESS

ESTABLISHED 1880.

Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

- Bookkeeping,
 Shorthand,
 Typewriting,
 Tielegraphy, Commercial and Railway Work,
 Civil Service Options.

Students may commence Telegraphing on the 1st of each month, and the other departments at any

Address : Believille, Ont J. Frith Jeffers, M.A. Principal.

COX'S GELATINE Trustworthy. ESTABLISHED 1725.

Agents for Canada:

C. B COLSON & SON, Montreal.

D. MASSON & CO., Montreal.
ARTHUR P. TIPPBT & CO.,
Toronto, St. John, N.B., and Montreal

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue

TORONTO

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

WINDOW SCREENS AND DOORS . .

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

Boeckh Bros. & Company

Selling Agents, Toronto, Ont.

Manufactured by WM. CANE & SONS CO., Newmarket,

40	THE CHARDIN	ur Grocer	
COFFEE. JAMES TURNER & CO. per lb Mecca 0 32 Damascus 0 28	Strawberry W. F. Jam	han 5 	1 lb. pkgs., boxes 40 lbs 0 05% No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs 0 06% TEAS.
Cairo	All the above in 1 lb. clear glass pots P. G. JELLY POWDER. Raspberry, strawberry, orange lepon, vs illa.	box and less than oces and upward. Freight prepaid 5 box lote.	SALADA CEYLON. Brown Label, 1's & '/s e wholesale 20c., retail 25c.
Excelsior Blend 0 32 Bourbon 0 30 Jerzey 0 28 Laguaya 0 24 Rajah 0 20 Maracaibo 0 18 0 22 Santos 0 15 0 15	pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz. P. G. ICINGS. Charter Chocolate 2 doz. cases,	the colors, box	Wholesale Retail. Green Label, Is and \(\frac{1}{2} \)s
CLOTHES PINS.	\$1.25 per doz. Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.03 per doz. LICORICE.	P. TIPPET AGENTS AGENTS POLE SORD FETS. \$818.00 FETS. \$818.00	RAM LAL'S lead packages.
ROBCKH BROS. & CO. Clothes Pins (full count), 5 gross in case, per case	YOUNG & SMYLIE'S LIST. 5-lb. boxes, wood or paper, per lb \$0 40 Fancy boxes (36 or 50 sticks) per box 1 25 "Ringed" 51b. boxes, per lb 0 40 "Aome" Pellets, 51b. cans, per can 2 00 "Aome" Pellets, fancy boxes (40) per loss of the per can 1 50	STARCH. EDWARDSBURG STABOH CO., LTD.	PURE NO INC. A PURE N
EXTRACTS. per doz Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors. \$2 00 Dalley's Tropical Extracts, 2 oz. bottles all flavors. 0 75 Dalley's Fine Gold Extracts, 2 oz. bot-	per box	Laundry Starches— No.1 White or Blue, cartoons 0 05½ Canada Laundry 0 04½ Silver Gloss, 6-lb. draw-lid boxes 0 07½ Silver Gloss, 6-lb. tin cannisters Edwardsburg Silver Gloss, 1-lb. chromo package 0 07½	Cases, each 60 1-lbs
Crown Brand (Greig Mfg. Co.)— 1	MINCE MEAT. Wethey's Condensed, per gross, net \$10 80	Silver Gloss, large crystals	PURE CEYLONTEA
8 "Bottle " 6 00 8 "Glass Stop'r " 4 00 8 "Glass Stoper " 6 00 P. G. FLAVORING EXTRACTS 8 oz. Glass Stopper bott\$6 00	PICKLESSTEPHENS' A. P. TIPPET & CO., AGENTS. per doz. Patent stoppers (pints)	Rice Starch— Edwardsburg No. 1 white,1-lb.cart. 0 09 ¹ / ₄ Edwardsburg No. 1 White or Blue, 4-lb. lumps	Ceylon Tea, in 1-lb. and ½-lb. lead packet black or mixed. Black Label, 1-lb., retail at 25c 0 1: "½-lb., retail at 25c 0 2: Blue Label, retail at 30c 0 22 Green Label 40c 0 28 Red Label 50c 0 35
8 oz. Plain bottles 5 00 4 oz 3 00 2 /2 oz. Bottles 2 00 2 oz. Bottles 1 80	MUSTARD.		Orange Label, retail at 80c
Per ga lon	In Jars— Durham, 4 lb. jars, per jar 0 75 1 lb. " " 0 25 per doz	STARCH III NEW 0.08	Red Label, 1-lb. and ½'s 0 35 0 50 Blue Label, 1-lb. and ½'s 0 25 0 40 Green Label, 1-lb. 0 18 0 25 Green Label, ½'s 0 19 0 25 Japan, 1's 0 19 0 25
ROBINSON'S BARLEY AND GROATS. per doz. Patent Barley, ½ lb. tins 1 25 1 lb. tins 2 25 25 1 lb. tins 2 25 2 2	Crown Brand-(Greig Mfg. Co.)	SILVER { 6-lb. boxes, 1-lb. pkgs., 0 08	LUDELLA CEYLON, I's AND 1/2's PEGS. B ue Label, I's
DALLEY'S ROYAL HYGIENIC SELF-BISING FLOURS. per doz Buckwheat, 2½-lb. pkgs, 3 doz. case	Ind at a property co.	OSWEGO 40-lb. boxes, 1-lb. CORN STARCH packages 0 07½ ONTARIO 38-lb. to 45-lb. boxes, STARCH 6 bundles 0 0 06% STARCH IN Silver Gloss 0 07½ BARRELS Pure 0 06%	Blu , Label, 1s 0 19 0 25 Blu , Label, 1s and 1s 0 19 0 25 Orange La et, 1s and 1s 0 25 0 47 Brown Label, 1s and 1s 0 31 0 40 Green Label, 1s and 1s 0 35 0 50 Red Label, 1s 0 40 0 60
Graham Flour, Z-Ib. page, 3 doz. case. 1 20 Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	Dalley's Mustard, Dulk, pure, per 15. U 25 Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz. 200 Dalley's Mustard, ½ lb. tins, 4 doz. in case, per doz. 100 Case, per doz. 100 Case, per doz. 100 Dalley's Specifica Durham Mustard	THE F. F. DALLEY CO. Boston-Laundry, 40 pkgs. to box, per package 0 08 Culinary — Toledo Corn Starch, 40 pkgs. to box,	TOBACCOS. EMPIRE TOBACCO CO. Foreign—
"Star" Self-Raising Flour, 3-lb. pkgs . 1 30 6-lb 2 60 Flexman . 3-lb 1 30 6-lb 2 60 GELATINES.	4 lb. " 7 80 1/4 lb. glass tumblers 0 75 Jersey Butter Color, 2 oz. btls, per oz. 1 25	per lb. 61/2c. TROSTON LAUNDRY	Royal Oak, 2 x 3, Solace, 88 0 52 Something Good, rough and ready, 78 0 53 Louise, 2 x 3, 14s 0 54 Domestic Chewing Currency 13% oz. bars, spaced 9s, (10½ t, the lb.) 0 39 Patriot, 2 x 6, Navy 5s 0 41 Old F-x, Na row 12s 0 44 Erre Trade, 8s 0 44
COX'S 1 10 4'S 1 20 8 Quart size, 2 12	tops, per doz	STARCH (DEN STARLH	Free Trade, 8s. 04 128. Snowshoe, 10% oz. bars, spaced 8s, (12 to the lb). Out Smoking— Leader, 9's, in 5 lb. boxes (10 l.xs. in case). 0 32
THE E. B. EDDY CO.	DWIGHT'S Case of 1 lbs. (containing 60 pkgs.), pr box. \$3.00 Case of ½ lbs. (containing 120 pkgs.),	THE BRANTFORD STARCH CO., LTD.	WOODENWARE.
½ pail, 6 qt. \$3 35 Star Standard, 12 qt. 3 80 Mills, 14 qt. 4 75 Round-bottomed fire pail, 14 qt. 4 75 Tubs, No. 1. 13 30 " 3 9 50 9 50 Fibre Butter Tubs (30 lbs) 3 80 Nests of 3. 2 85 Keelers No. 4 8 00	SODA SODA Soba Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, 83.00	Laundry Starches— 0 04½ Canada Laundry, boxes of 40 lbs. 0 04½ Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs. 0 05½ Bbls., 175 lbs. 0 04½ Kegs, 100 lbs. 0 04½	Special Globe 1 50
" 5	Case of 5t. pkgs (containing 96 pkgs), per box, \$3.00 SOAP. BRANTFORD SOAP WORKS CO.	Kegs, extralarge crystals, 100 bs. 0 06½ 1 lb. fancy cartoons, cases 36 lbs. 0 07½ 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07½ 6 lb. tin enamelled cannisters, 8 in crate 48 lbs 0 07½	Telegraph \$3 00 \$3 20 Telephone 2 80 3 00 Empire, slide box 2 25 2 35 Safety, Capital 2 75
Milk Pans. 2 65 Wash Basins, flat bottoms 2 65 " round bottoms 2 50 Handy Dish. 2 25 Water Closet Tanks. 17 00 Dish Pan, No. 1. 7 60 " 2 6 20 Barrel Covers and Trays 4 75		1 lb. fancy boxes, cases 36 lbs07% Brantford Cold Water Rice Starch— 1lb. fancy boxes, cases 38 lbs0 009	Slide box
Railroad or Factory Pails		STARCH STARCH STARCH STARCH STARCH STARCH ANOUNCIS NO EDOUNG REQUIRES NO EDOUNG TO MARIE THE THE TREET OF THE	Imp oved Globe
Frank Magor & Co., Agents. Orange Marmalade	"fvory Bar" Soan is put up in Twin Cakes. 12 oz. each and in Bars, 1 lb., 26-16 lb. and 3 lb. Quotati-ns furnished for "Ivory Bar" and other grades of soap on application.	SARCH COMUSA. Per case	F.o b. Toronto.



GRINDLE W. CO. Makes London, N.W. Burt.

The Press Clipping Bureau, Board of Trade, Montreal



THERE IS MONEY IN THE

"Silverine" pays you a better profit than any other stays polish. It is put up in attractive packages, and in popular sizes, The quality is guaranteed.

"There is conthing more ask out paices in pain want let us know, painess contains."

SILVERINE MANEG. CO., MONTREAL

BRUNNER, MOND & CO.S.

Pure Alkeli



The Best Grocers make a point of Keeping it



on every chimney.

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep vour customers if you supply them with this brand.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

Do you want Customers?

Then try as a leader



It's a success everywhere.

J. H. WETHEY

St. Catharines

that the

SIGNATURE

is now printed in blue ink diagonally

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE

OUTSIDE WRAPPER

AGENTS-J. M. Douglas & Co., and C. E. Colson & Son, Montreal

THE DOMINION BANK

Capital (paid-up)............\$1,500,000 Reserve Fund...... 1,500,000

DIRECTORS

Hon. Sir Frank Smith
President.
E. B. OSLER, M.P.
Vice-President. W. INCE. W. R. BROG EDWARD LEADLEY. WILMOT D. MATTHEWS A. W. AUSTIN. W. R. BROCK.

HEAD OFFICE TORONTO

AGENCIES

Belleville
Brampton
Seaforth

TORONTO—Dundas Street, corner Queen.

"Market, corner King and Jarvis street.
"Queen street, corner Esther street.
"Speahourne street, corner Queen.
"Spadina avenue, corner College.
Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK, PRESIDENT.

J. CHITTENDEN TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices,

NOS. 346-348 BROADWAY, NEW YORK

Offices in the privcipal cities of the United States. Canada, the European Continent, Australia and in London, England.

The Bradstreet Compony is the oldest and financially, the strongest organization of its kind-working in one interest and under one management with wider remifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES-McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, SuperIntendent.

OAKEY'S 'WELLINGTON'

JOHN UAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and

Wellington Mills, London, England REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL