

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

Colman's Mustard

In Competition with the World
we have received the

**Highest Awards
Made . . .**

IS THE BEST IN THE WORLD

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

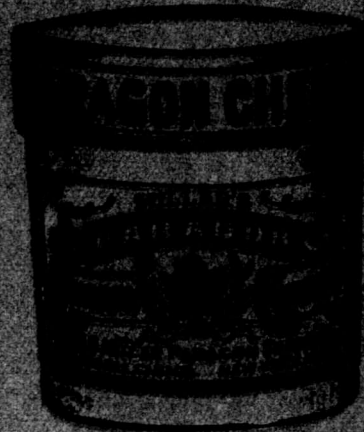
Edwardsburg Starch Co., Limited

Cardinal, Ont.

ESTABLISHED 1858.

Montreal, Que.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck"</p> <p style="text-align: center;">...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p>WHISKYS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL</p> <p>Toronto Sample Room: 58 and 59 Front St. West</p>		



TALK IS CHEAP

But it takes the quality of the articles you handle to tell whether they pay you or not — for it's the quality that sells the goods.

The quality and purity of

MILLAR'S PARAGON CHEESE

is ideal in every respect and suits the taste of everyone, that's why it will pay you to handle it.

GIVE IT A TRIAL.

The T. D. MILLAR PARAGON CHEESE CO.,
INGERSOLL, ONTARIO.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton.
Joseph Gorman, Winnipeg

Order Salt Now

Stocks at our various shipping points are ample and in excellent condition. We can ship promptly as there is no difficulty in getting cars. Later on comes the busy season, both for ourselves and the railways. Dealers who have to replenish their stocks to provide for spring business will confer a favor by placing their orders at once.

We assort cars to suit purchasers, and supply either Coleman's or Rice's Table and Dairy Salt as required.

R. & J. RANSFORD, CLINTON.

Are You Ready?

It was *your* fault that the woman who used to trade with you is buying at the store around the corner now—you didn't have what she wanted when she asked for it. You were not ready to meet the demand when the demand should have naturally been expected. You can look for a demand for Maypole Soap Specialties *right now*—don't let your customer go "round the corner" for them.

Maypole Soap Specialties:

Home Dyeing with Maypole Soap

Easy to use, brilliant, absolutely fast colors. It washes and dyes at one operation. Are you ready to meet the Spring demand from economical women? There's a nice profit in selling it—are you stocked up?

Maypole Straw Hat Polish

Just as easy to use and quite as economical, too, as Maypole Soap. It makes old straw hats look like new. Eleven different colors and shades. Retail for a small price, but there is a good profit for **you** in it. A new, novel, pleasing seller. Goes like the proverbial "hot cakes."

Maypole Oriole Soap

For the toilet and complexion. Each cake put up in a handsome, convenient, metal case with hinged cover. Gives softness, sweetness and delicacy to the skin, and firmness to the flesh. Delicately perfumed—free from harmful ingredients. Made in England.

A. P. TIPPET & CO.,

Gen'l Agts. for Canada,
8 Place Royale, Montreal.

MOLINA ROLLED WHEAT



All Hands Are After It!

No wonder our sales of Molina Rolled Wheat are going up, up, up—this rich, delicate, strength-building, warm-weather Breakfast Cereal is without a peer. It furnishes the same kind of ideal nourishment that the best beef does when it is in its prime.

Molina Rolled Wheat

is a perfect substitute for Cereal Foods that heat the blood when one wants to keep **COOL** and comfortable.

You'll pay no fancy price for it, because you buy it by the pound—no costly cartons to buy! "All hands are after it," because it sells quickly and pays nice profits.

The Tillson Company, Limited,
Tilsonburg, Ont.

B
Y

**Your
Pocket-
Book**

and your bank account will tell you a pleasing story of nice profits in the Cigar Department of your business, and quickly, too, after you once begin selling my Cigars.

I can sell you better quality for less money than any Cigar Manufacturer in Canada. All I want is a chance to prove this by having you send for a "trial order" of a thousand or more at MY EXPENSE. It will pay you to remember the old proverb, "Never put off till to-morrow what you can do to-day," and send you order in now.

J. Bruce Payne,
Cigar Mfr.,
Granby, Que.

MADE IN CANADA.

If your stocks are well assorted with the famous

**"STERLING"
BRAND
PICKLES**



you will know that you can ask your customer to return again when pickles are on her list. From one end of the Dominion to the other these pickles grow in favor, and never more so than this last year of the old century.

T. A. LYTLE & CO.

124-128 Richmond Street West,
TORONTO.



**W. B. & C. Spiced Gherkins } Kegs
Sweet Gherkins } 1/2-Barrels
Barrels.**

Waldorf Relish

French Mustard

Waldorf Catsup and

Horse Radish Mustard

Sweet Pickles

Spiced Pickles

THERE ARE NO FINER MADE.

Selling Agents

A. E. RICHARDS & CO., Hamilton.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



Here is where
Quality comes in.

Imperial White Wine Vinegar

we guarantee to be the best quality of White Wine Vinegar sold in Canada—clear and sparkling—will remain so until the last half pint is drawn from the cask. Delicious flavor. Costs no more than ordinary kinds. One purchase will convince you. Our travellers will show you samples.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**

10 GOLD MEDALS AWARDED FOR HIGHEST EXCELLENCE AT THE GREAT PURE FOOD EXHIBITIONS IN GREAT BRITAIN.

The Pickle—CASES OF 2 DOZ.

5-case lots and over, - \$3.20 per doz.
Less than 5 cases, - \$3.30 per doz.

The Sauce

5 dozen and over, - \$1.40 per doz.
Less quantity, - \$1.50 per doz.

BEYOND A DOUBT THE FINEST PICKLE AND SAUCE IN THE WORLD.
SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., "The Vintry Works," Walthamstow, **LONDON, ENG.**

AYE READY!
JATERSONS'
"CAMP" COFFEE
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE
AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
FOR IT



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CIRCULATES
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VOL. XIV.

TORONTO AND MONTREAL, MAY 11, 1900.

NO. 19

RETAILERS AND ADVANCING PRICES.

James H. Ritter.

AT first sight this question would seem to have only one answer, viz.: If a retailer had a stock of \$5,000 and in course of a year it increased in value so it was worth \$7,500, he would be exactly so much better off. At first blush we would say this is as obvious as "two and two make four." Sometimes they make 22, and we think a little reflection on this question will show that the answer is by no means what might have been expected.

To put the case concretely, and take one item as an illustration. Suppose a man has a stock of 25 kegs of nails, which cost him \$1.10 per keg, and the market advances until these same nails would cost him \$2.50 per keg. As is well known, retailers are very apt not to have much confidence in advances, and at the same time they have considerable pressure brought to bear upon them from their customers, with whom they are very often on intimate terms.

A customer comes into the store, and, accosting the proprietor, says, "Bill, what is the price of nails?" "Well," says Bill, "nails have advanced very heavily, and I can't sell them to-day for less than \$2.75 per keg." "Whew!" says the intending purchaser, "the last time I bought them you only charged me \$1.75. Come, now, you can't jump the price on me that way. Why, I can buy them down the street for less than that"; and Bill finally weakens and says, "Well, I really can't buy them to-day for less than \$2.50 a keg myself, but as I have these in stock, bought at old prices, I will let you have them at exactly what they cost to-day." So the purchaser takes the 25 kegs, and, as they cost Bill

\$1.50 per keg when he put them in stock, Bill thinks he has made \$25.

But is this true? Bill expects to continue in business. If he was going to retire from business and stop buying goods he would be \$25 better off, but in order to keep up his stock, he is obliged next day to buy from the first drummer who comes along 25 kegs to replace his stock. These cost him \$2.50 per keg, and it takes every cent he got for the nails to replace them.

How is the merchant any better off? He has simply sold 25 kegs of nails, and replaced them with another lot of 25 kegs, and he has not made a single cent to help pay for his bread and butter or the ordinary expenses of living.

This is by no means an extreme illustration. On the contrary, as a matter of fact, retail merchants on an advancing market are very apt to sell the goods for even less than they can replace them, and in this case they are not only losing their living, but they are actually losing money.

Now, it may be said that a man does not turn his whole stock in this way at once. That is, no doubt, true, but if the market should advance for a year, and a retailer pursue this policy throughout the entire year, the results would be no less disastrous.

It hurt the dog just as much to have his tail cut off one inch at a time as it did to cut it all off at once, possibly more, and a man who continued to sell goods throughout the year at a cost of replacing them, or somewhat under the cost of replacement, would be simply losing money. There is no other possible construction that can be put upon it. To be sure, at the end of the

year, the stock he has on hand, if taken at figures ruling, will stand him at higher prices, but the profit is not made until the goods are sold, and the business he did in the preceding year has simply netted him a loss, and he has been living off the business in the meantime under the delusion that he has been making a profit.

These statements are made not for the sake of proving the theory, but simply in order to state some hard, solid facts, which are borne out by experience.

In a line of business in which, during the last year, there have been some very marked advances, the whole level of prices is materially higher than a year ago. At first, one might be led to believe that retailers, as well as wholesalers, would benefit by the advanced market, but to-day it is to be doubted whether retailers are as well off financially as they were a year ago, and it may be beneficial to emphasize the necessity of realizing on a rising market a full and ample profit on new costs. Then, it will not have failed of result.

Incidentally, allusion might be made to another way in which the retailer is out of pocket by an advancing market, viz., by his failure to change retail prices to correspond with new costs. For instance, a retailer is buying a certain article at \$4 per doz., and retails it for 50c. His cost advances to \$4.50 or \$4.75 per doz., but he considers this advance too small to affect his retail selling price, he does not wish to change that to 55 instead of 50c., and, therefore, continues to sell the goods at 50c., but he is making 50 or 75c. less per doz. than he made before.

It is very much to be doubted, therefore, whether retailers are any better off on an advancing market, and certainly, unless

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE.

IN
TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

great judgment is used in selling, and selling prices promptly marked up, he is apt to be in a worse financial position at the end of the year than before. He may have on hand a stock which stands at inflated prices. Many of these goods, however, have been bought at advanced prices, and his debts will consequently be larger, while his living for the year has been drawn out of the business.

The only safe course on an advancing market is to mark selling prices of goods up on the basis of new costs, and unless this is done the dealer, whether he be retailer or wholesaler, is sure to suffer.

A LARGE HOME DEMAND FOR FLOUR.

The Ogilvie Milling Co. will build 12 new elevators at various wheat centres in Manitoba this year. General Manager Thompson, of the company, questioned by a Winnipeg reporter, declined to state at what points these elevators would be built. He said the increased business of the company demanded increased facilities for handling the wheat. When questioned as to whether his company was sending any flour abroad, Mr. Thompson said the company could not supply the demands on this continent, and it would be some time before they would be in a position to consider the foreign requirements.

HER FEARS CONFIRMED.

"I suppose," said the woman who had sampled every kind of candy she could reach by thrusting her arm over the protective railing, and finally had bargained for 5c. worth of butter-scotch, "all this is adulterated. You couldn't sell it so cheap if it wasn't."

"Yes, ma'am," returned the salesman solemnly, "it's all adulterated. That butter-scotch your getting, for instance, has mighty little butter and not a bit of Scotch."

DEATH OF AN OTTAWA GROCER.

The Ottawa Citizen of May 7 announces the death of Robert Reardon, grocer, 388 Rideau street, Ottawa. Deceased was 61 years old, and died on May 5. Two years ago Mr. Reardon was affected with heart trouble, and, although he recovered, has not been strong since. About two weeks ago there was a recurrence of the trouble accompanied with partial paralysis. Mr. Reardon gradually sank and passed peacefully away surrounded by the family.

Mr. Reardon was born in Montreal in 1829. He lived for several years in Western Ontario, and about 30 years ago came to Ottawa. For many years he carried on the business of a broom manufacturer. In 1885 he retired and started a grocery on Rideau street, Ottawa, which he had conducted with good success. Mr. Reardon was well known in military circles. He was a staff-sergeant of the G.G.F.G., and was connected with the battalion since its organization. He was a crack rifle shot, and in 1877 was a member of the Wimbledon team. He also carried off many trophies in local competitions.

Of a quiet, unassuming disposition, Mr. Reardon was highly respected and well liked by his friends. He leaves three children, Mr. Edwin Reardon, of The Federal Press Co.; Miss Maria L. Reardon and James A. Reardon, aged 16 years. His wife predeceased him three years. The children are the recipients of much sympathy in their irreparable loss. Mr. Wm. Reardon, broom manufacturer, York street, was a brother of the deceased.

A WELL-ARRANGED STORE.

James & Deming, general merchants, Brantford, Ont., have remodelled their premises, and now have practically three fine stores connected by double archways. The frontage, all of plate glass, is 50 feet in width. In the first store dry goods, boots and shoes are shown; the second is devoted

to groceries, the third to meats and provisions. All three are finished in natural hardwood with plate mirrors, which add much to their attractiveness. The whole of the second storey, which is finely lighted with fancy windows, is devoted to clothing and crockeryware. In every respect, James & Deming's store is now up to-to-date and attractive.

AN ANTI-TRADING STAMP LAW.

A bill has been passed by the New York State Assembly prohibiting the issuing of trading stamps and making it a misdemeanor for any merchant to distribute or present trading stamps to any person dealing with him. The law, however, does not prevent any merchant or manufacturer placing his own tickets, coupons or other vouchers in or upon packages of goods sold or manufactured by him. Although Governor Roosevelt announced that he would sign the bill, and intended to do so, the Attorney-General having declared it constitutional, a recent decision handed down by the Rhode Island Supreme Court declaring the anti-trading stamp law in that State to be unconstitutional has caused him to halt in his intentions, and he will look carefully into the matter.

Justice Tillinghast, who, in an elaborate opinion discussed the case, lays great stress upon several New York cases, one of which, *The People vs. Gilson*, arose in New York City, and was decided in the Court of Appeals by Justice Peckham, now of the Supreme Court of the United States. That case is authority for the proposition, the court holds, that no person can be prohibited from giving a stamp or check himself, to be redeemed by himself; that there is no substantial difference which requires or will permit legislation, when the trading stamp issued by the merchant himself is redeemable by a third person.

Yates & Thomas, of the Kandy Kitchen, Guelph, Ont., are in the midst of extensive alterations and improvements.

This is the season

for "Rhubarb," and nothing goes with it as well as "Raw" Sugar.
We have a nice soft one, cheap! Also, choice line Centrifugals.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS Hamilton.

If you desire the trade of the woman who pushes the washtub,
sell her a

GLASS WASHBOARD AND IMPERIAL SOAP

These conjointly make the washing day one of pleasure, doing away with the dreaded Monday, and cleaning clothes so easily and with no damage to the latter, instead of worrying away on the old Zinc Washboard and with out-of-date soaps.

JAMES TURNER & CO. WHOLESALE GROCERS HAMILTON.

WHOLESALE AGENTS FOR GLASS WASHBOARDS.



"CLOVER LEAF" SALMON

Choicest Quality.

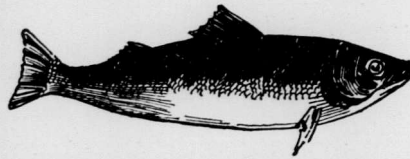
Most Attractive Package.

DELAFIELD, MCGOVERN & CO.
NEW YORK.

SALMON

We have a large stock of the best grades.

CLOVER LEAF, Flats.
CLOVER LEAF, Talls.
MAPLE LEAF, Talls.
HORSE SHOE, Flats.
HORSE SHOE, Talls.



LOWE INLET, Talls.
O-WEE-KAY-NO, Talls.
NIMPKISH, Talls.
GOLDEN NET, Talls.
SUNFLOWER, Talls.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

CANDIED COMB HONEY.

By M. M. Baldrige in Canadian Bee Journal.

SINCE receiving Mr. R. H. Smith's reply to the question, which appears in this issue, regarding candied or granulated honey in extracting combs, the following article on the subject by M. M. Baldrige, in Gleanings in Bee Culture, came under our notice :

"Now, my plan of treating such combs is to uncap the sealed cells and extract the liquid honey, if any, and then fill the empty cells full, or partly full, of water. I then set one or more of the prepared frames of honey in an empty hive, and under or over a strong colony of bees. Sometimes I remove one or two combs from the brood chamber, and replace with the frames of candied honey prepared as stated, with water. Any of these plans will do. The bees will then liquify the candied honey and remove it from the combs, and with no loss of honey whatever nor damage to the combs.

"A good way to fill the cells with water is to lay each comb flat side down in a clean wash boiler, and pour the water over all the cells with a dipper or a tea-kettle, from the height of a foot or so. Then turn the comb over and fill the other side with water. Now

rest the comb in the boiler right side up for a few minutes, and let the water drip. The comb is now ready to give to the bees. The plan given is both simple and practical, and no one need lose a drop of honey nor worry hereafter over combs of candied honey.

"One spring I treated more than 100 frames of basswood honey, candied nearly solid, as stated, and with no loss whatever. In fact, for several years past I have had each spring a number of combs I have been compelled to treat as stated with water. It is, of course, some trouble to do so; but I find that it pays, for I can then 'kill two birds with one stone.' It not only saves without loss both comb and honey, but, at the same time, it gives my bees water to nurse the brood.

"I find sometimes that more than one treatment is necessary to enable the bees to liquefy all the candied honey. This depends, of course, on how many empty cells there may be to hold the water. In that event I repeat the treatment once or twice, but the second treatment is generally sufficient."

Grosch & Pfeffer, grocers and dry goods dealers, Milverton, Ont., will build a two-storey addition to their store to accommodate their increasing business.

SWISS SYSTEM OF PRESERVING EGGS.

United States Consul Ridgely, of Geneva, transmits, under date of March 26, 1900, a letter from Prof. A. Badoud, which reads in substance: "I have recently read in a Geneva newspaper a statement to the effect that fresh eggs are being exported in large quantities from the United States to England. Unhappily, according to reports, the process of packing and shipping which your exporters use makes it necessary to break the shell of the egg in order to preserve it.

"I, therefore, have the honor to inform you that I have a system for preserving eggs which is at once simple and practical, and which preserves them absolutely fresh for an indefinite period, without making it necessary to break or otherwise disturb them. My system can be applied to large quantities of eggs, and also solves the problem of safe and easy transportation. Although I am (as you know) the cantonal teacher of the 'art of preserving,' I do not give lessons or impart information concerning this process, which is strictly secret. I stand ready to dispose of it, however, and I therefore write to you with the idea that the matter may interest some of your countrymen."



If a Cow Could Reason

the cows that produce the milk, which after many processes, becomes *Imperial Cheese*, would be the very proudest cows in Canada!

And it would gratify the bovines still more to see that their milk is never tainted with the slightest suspicion of any adulteration from the time it is milked until it leaves our factory in white opal jars.

The A. F. MacLaren Imperial Cheese Co., Limited
TORONTO, ONT.

SARDINES

¼'s Flat. ½'s Flat.

We offer for prompt shipment
Fine French Fish in
splendid oil. Keyed tins.

CHEAP

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO



A CONGRESS OF GROCERS.

Editor CANADIAN GROCER,—The French Chamber of Commerce, of Montreal, is in receipt of a circular issued by the Department of Commerce of France, notifying us of the proposed holding of a grocers' congress at Paris, in connection with the Universal Exposition now being held in that city.

We are requested by that circular to solicit representation to said congress from all organized bodies of the grocery trade in Canada, and we heartily invite your association to send one or more representatives to join in the discussion of trade topics with your French confreres. We are informed that a deputation of 150 members of the Grocers' Guilds from England, and of an equal number from the United States associations have been promised; so that you see the scope such a congress could attain, and of how much benefit it could be to the trade generally.

The date fixed for the holding of the congress is from June 13 to 15 next. It is rather early, or, properly speaking, the invitation

comes rather late; but, as very probably some member of your association will be in Paris at that time, you might likely find means to have him attend as your representative.

The congresses held in connection with the Exposition are not endowed by the State; Their expenses are paid by private subscriptions of members. In this case, we are told, it is understood that the English, French and American grocers will subscribe \$500 from each nation, and prospective participants are requested to contribute, at their discretion, and, in their letter of acceptance, to state what amount they desire to subscribe.

Numbers of delegates will be admitted according to the following scale:

An association with 25 members will have the right to send one delegate; from 25 to 99 members, two delegates; 100 members, three delegates, and one more delegate for every 100 members in addition.

Letters should be addressed to Mr. Laigneau, general secretary, 60 rue de la Verrierie, Paris, and funds remitted to Mr. Gailiard, treasurer, 115 rue Corneille, Levallois, Seine; or, if more convenient, either might be sent to our chamber, or to the French Consul-General, Montreal, who will gladly transmit same to the Paris officials.

Hoping this will not be too late for your association to take action, I remain,

E. GALIBERT,

President of the French Chamber of
Commerce of Montreal.

Montreal, May 7, 1900.

THE OWNERSHIP OF EGG CASES.

Editor CANADIAN GROCER,—We note that you ask for the expression of views on the return of egg cases. Our firm has been shipping eggs to Rutherford & Marshall, of Toronto, for over four years, and in every case we have been charged with the empty cases. In the fall of the year we can sometimes do a little better in price by selling to other dealers, giving them the cases of Rutherford, Marshall & Co. One dealer in St. Marys has 25 cases belonging to them since last fall, for which we paid cash. So you see it is not always the storekeeper who is at fault in the matter of using another man's cases. No doubt we will get other cases in return for those we sent out. We cannot see how they can return the same after this lapse of time. In our opinion one egg case is as good as another, and we cannot see why the egg dealer should kick about not getting his own. Each dealer helps to advertise his competitor. We think the matter of scratching off the names is too trifling to deal with.

THE BARNSDALE TRADING CO.,

OF STRATFORD, ONT., LIMITED.

Stratford, Ont., May 4, 1900.

Shut Your Eyes

Then taste **UPTON'S MARMALADE** and compare it with any imported Marmalade which you sell. If **UPTON'S** suffers in the least by comparison with these goods (which cost considerably more) we'll stop asking you to sell it.

But we are quite certain it will stand any test, so we ask you in the interests of your customers to see that they give it a trial.

The result will be gratifying to your customers, to yourself, and to us.

A. F. MacLaren Imperial Cheese Co.,

Canadian Selling Agents. Limited

For Sale by all Jobbers.



TRADE IN COUNTRIES OTHER THAN OUR OWN.

AN advance of $\frac{1}{4}$ c. per lb. was reported on Saturday in New York on Spanish shelled peanuts. Holders in the South are said to be refusing offers of $6\frac{1}{4}$ c. per lb.

One hundred and twenty-five carloads of dried figs were shipped from Fresno last year; and the coming crop, it is reported by The Fruit World, will be considerably larger. A great deal is expected from the work of the blastophaga, which it is hoped will make possible the production of the Smyrna fig.

Reporting on the canned goods situation in Chicago, The Canner and Dried Fruit Packer says: "Futures on corn, owing to limited buying, are a shade easier. Western corn is offered at 70c. Chicago, a few offering at $72\frac{1}{2}$ c., while others make a price of $71\frac{1}{4}$ c. Chicago. No spot corn has been offered under 70c. in some time. It is reported that early June peas can be bought at $82\frac{1}{2}$ c., and Baltimore sifted early Junes have been sold at 80c. delivered."

CANNED SALMON IN LONDON.

Prices for the best brands of Alaska salmon are very firm, and, owing to the large quantity sold forward, many of them will be entirely cleared off the market. Shipments are still arriving, but the delay in obtaining the goods from the ship is accentuated when, as at present, they are badly wanted.—Produce Markets' Review.

STRONG CURRANT POSITION.

There is said to be considerable business passing between Greece and consuming countries other than England, and the prices paid, when the quality of the fruit is considered, are above the level of the London market. If the present state of things should continue, it would seem probable that the price of Provincial must continue to harden slowly. Amalias fruit, which has supplied a large share of the season's consumption, is becoming scarce and the selection limited. With regard to Gulph and Vostizza, in spite of the small stock, there has been on the whole a decline in values during the past few weeks, due probably to the desire of some holders who have only small stocks remaining to close their accounts with the growers and to prepare for the next season. The prices of these grades are now very reasonable, and during the past few days there have been some indications that this fact is beginning to impress itself upon dealers. As regards the growing crop, there are some fears of disease setting in owing to the excessive

rainfall of the winter.—Produce Markets' Review.

INQUIRIES REGARDING CANADIAN PRODUCTS.

THE following were among the recent inquiries relating to Canadian trade received at the office of the High Commissioner in London, Eng.:

1. A Scotch firm desires to be placed in touch with the best buyers in Canada of iron and steel plates, bars, angles, etc., for shipbuilding and engineering purposes; also with users of firebricks and fireclay.

2. A firm doing a large business in cattle bones, hoofs oil, hair and other animal products, are open to buy further supplies from Canada, and desire to be placed in communication with exporters.

3. A timber house who are buyers of large quantities of mouldings and ready-made sashes and frames, which might be worked from white pine, red pine or basswood, desire to correspond with large makers in Canada.

4. A North of England firm, manufacturers of sheet lead, water and gas pipes, inquire for large producers of Canadian pig lead.

Mr. Harrison Watson, curator of the Canadian section of the Canadian Institute, writes that he is in receipt of the following inquiries:

5. A Manchester house dealing largely in organs, would like to get into touch with Canadian manufacturers, not already represented in the United Kingdom, wishing to export.

6. A Midlands manufacturer of hampers and baskets of all descriptions is prepared to arrange with a house of good position to represent them in Canada.

7. A correspondent in Malta would like to hear from Canadian manufacturers of jams, etc., as he is in a position to assure good business in these lines.

8. The names of Canadian firms open to buy English manufactured leathers of all descriptions are asked for.

[The names of the firms making the above inquiries can be furnished on application to the editor of THE CANADIAN GROCER.]

THE NEW SOULANGES CANAL.

Shippers of grain are already taking advantage of the new Soulanges canal with its greater draught of water. The Canada Atlantic Railway Co. have increased the size of its barges' cargoes from 25 to 50 per cent. Moreover, its vessels leaving Coteau at noon arrive at Montreal at night, a saving of time of 50 per cent., compared with the time taken formerly by way of the Beauharnois canal.

The barge G. T. Dave, owned by this company, upon her first trip this season through the Beauharnois canal brought down 34,000 bushels of wheat, the draught of the loaded barge being nine feet. Upon

her second trip she came through the Soulanges canal, carrying a load of 48,000 bushels of wheat, or 1,440 tons. This cargo was a record-breaker, being the largest ever brought down the Lachine canal. Her draught upon this occasion was $11\frac{1}{2}$ feet. On a draught of one additional foot she would carry her limit, about 53,000 bushels, or 1,590 tons. A further illustration of the advantages of the new locks compared with those now to be abandoned is the fact that this barge could be lengthened by 50 feet, her present length, 181 feet, having been laid down to suit the old lock.

POORLY CLEANED FRUIT.

The cleaning process, by which labor is saved in the preparation of dried fruit for the table, says The Merchants' Review, was welcomed by the grocers as a great boon which promised to stimulate the consumption of the goods, but, as with nearly all other goods, there has been a depreciation of quality, and so-called cleaned goods have reached the consumer that have to be well washed before they could be used. This has been particularly noticeable in the case of currants, and grocers have found it necessary to exercise care in buying these goods because of the slipshod manner in which the cleaning has been done. Low prices are quoted in order to move these badly-cleaned currants, but when one figures out the loss on dirt and stones and the annoyance of discovering that deception has been practised upon her, the consumer is apt to conclude that the purchase was a very expensive one.

HIS CHEESE WAS ALL RIGHT.

There is a decided novelty about the method adopted by a Canadian cheesemaker to obtain an unbiased opinion as to the quality of a special manufacture, says The Grocer's Journal, London. Mr. W. D. North, a Halifax, Eng., provision merchant, on cutting into a Canadian cheese this week found, to his great surprise, in the centre a bottle, containing a letter addressed to "whomsoever may receive this." The writer stated that he was a middle-aged man, who had been in the cheese business for 13 seasons in Broome County, Quebec, and in sending the letter by this novel method his desire was to find out, if possible, "how my cheese opens up in regard to quality when it reaches the place of destination." He added that, on receipt of this testimony, he intended to publish it in the paper at home. This letter was dated "Bolton Glen, September 16, 1899." Mr. North has written to him speaking highly of the quality of the cheese, and claiming no compensation for short weight due to the presence of the bottle.

"W. B. & C."

High-Class Pickles and Relishes.

No "Wall-flowers" these, they sell themselves.
— OVER 50 VARIETIES —
IN GLASS—Vacuum Packed—No Musty Corks—Cases Partitioned.
IN BULK—SWEET AND SOUR MIXED—SWEET AND SOUR GHERKINS.

Oak Kegs, 5 and 10 Wine Gallons.

DELICIOUS IN FLAVOR. ATTRACTIVE IN APPEARANCE. LOWEST IN PRICE.

THE **EBY, BLAIN CO., LIMITED**

Importers and Wholesale Grocers.

TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

A CASE of Valencia raisins, selected and finest selected is in transit for, and expected in a few days by, The Eby, Blain Co., Limited.

Lucas, Steele & Bristol offer good value in selected Valencias.

Perkins, Ince & Co. are in receipt of a shipment of French macaroni.

Buyers can now secure Aylmer canned goods from Lucas, Steele & Bristol.

H. P. Eckardt & Co. are just in receipt of a shipment of imported Patna rice.

In Young Hyson points Lucas, Steele & Bristol are offering exceptional value.

The Davidson & Hay, Limited, are handling evaporated apples in 50-lb. boxes.

Warren Bros. & Co. are in receipt of a shipment of Rio coffee containing a full range.

Wurzburg's preserved lobster meat put up in glass is being sold by H. P. Eckardt & Co.

Perkins, Ince & Co. have a shipment of castile soap arriving; also cream of tartar crystals.

Williams Bros. & Charbonneau's bulk gherkins are selling with Lucas, Steele & Bristol.

A small shipment of 4-crown Valencia selected layer raisins is in stock with Warren Bros. & Co.

The Davidson & Hay, Limited, are offering Menastara sardines, 1/4's, in flat tins, at close figures.

Durkee's "Royal" and Campbell's salad dressing may be had from H. P. Eckardt & Co.

The Eby, Blain Co., Limited, report the arrival of their first car for the season of Williams Bros. & Charbonneau's pickles,

etc., included in which are several new lines in glass and bulk, most attractive in quality and appearance.

The Davidson & Hay, Limited, have quite a stock of Dunmore 2-lb. pears, which are moving out rapidly.

A complete stock of canned fruits, not a line wanting, all packs in stock and selling rapidly with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, are offering Californian prunes in 50 and 25-lb. boxes. Sizes, 40-50's and 110-120's.

T. Kinnear & Co. are in receipt of a shipment of Cairn's home-made marmalade and pineapple marmalade. Both are in 1-lb. glass jars.

The Davidson & Hay, Limited, have a large consignment of Morton's pineapple which they are offering at a low price.

A. F. MacLaren's Imperial Cheese Co., Limited, are receiving direct shipment New Roquefort cheese this week. Buyers would do well to order some before hot weather sets in.

Are you open for a "very special" offer in baking powder? Write The Eby, Blain Co., Limited, or get particulars from their travelers. It is unique as a trade and money-maker.

During the month of May the consumption of bananas is the heaviest. White & Co. have their regular weekly cars arrive each Thursday. See advertisement in another column.

A shipment of Williams Bros. & Charbonneau's preserves, all fruit and granulated sugar, in 18 and 14-oz. octagon glass, equal to the finest imported but much lower in price, has been received by The Eby, Blain Co., Limited.

T. A. Lytle & Co., pickle and jelly manufacturers, Toronto, tell us that their travelers are finding a constantly increasing demand for their goods in all sections of the Dominion. Their "Sterling" brand pickles and "Sterling" brand marmalades are in-

creasing in favor with the trade throughout the country.

New York ginger ale and other summer beverages manufactured by Pilgrim Bros., Hamilton, are beginning to find a ready sale with W. H. Gillard & Co. already, and this firm is looking for even an increase over last season's sales, which were exceptionally large.

"SALADA" IN THE STATES.

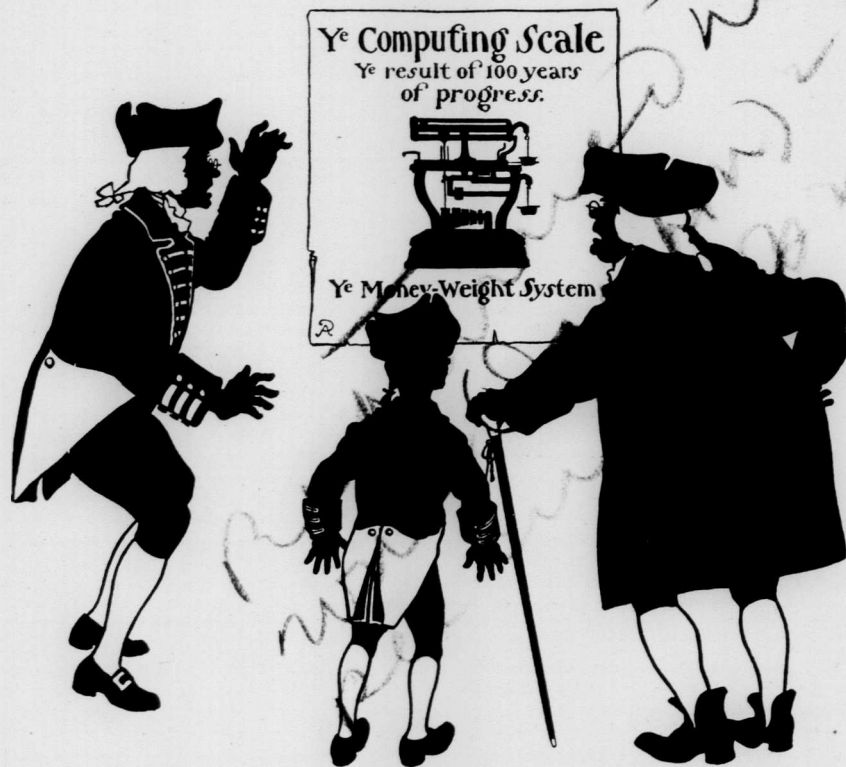
"Talking of increases in business," said The "Salada" Tea Co., "it is in the United States that the 'Salada' business is jumping ahead with leaps and bounds. For, although we have only a 26 per cent. increase in the Canadian business for the first four months of this year over the same period of last year, we have a 75 per cent. increase in Boston, 86 per cent. increase in Pittsburg, 143 per cent. increase in Buffalo, and, to cap them all, we have an increase of 149 per cent. in Detroit."

A GOOD SIGN.

Increasing business has compelled Frank Magor & Co. to occupy an additional flat in their building, 16 St. John street, Montreal, and, when completed, their office and sample-rooms will have more than double the floor space previously taken up. New lines of English goods are being opened up, and Messrs. Magor expect to increase their business proportionately with the improved facilities for showing their specialties.

THE EGG'S SHAPE.

The shape of the egg has nothing to do with the life germ unless the egg is deformed. The shape of the egg conforms with the shape of the ovary, hence we have long eggs, short eggs, and round eggs. The air cell and germ are in the broad end, and if this part is smooth and even, and if the germ is fertilized, that is all that is necessary, so far as shape goes.



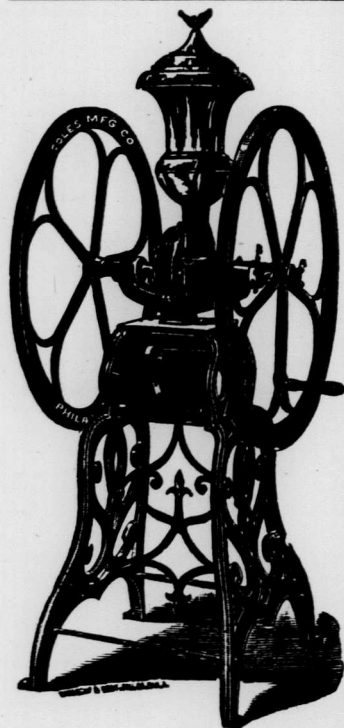
What Would Our Forefathers Say ?

They never dreamed of such progress ; they would simply turn over in their graves if they only knew how much they had lost on the old steel-yard, but they were not so much behind the merchant who uses pound and ounce scales, for the pound and ounce scale is nothing more than the old Roman steel-yard, with a platform added for convenience.

**THE MONEY-WEIGHT SYSTEM
THE KING OF SYSTEMS.**

THE
Computing Scale Co.
DAYTON, OHIO, U.S.A.

Or Money-Weight Scale Co., No. 47 State st., Chicago, Ill.
Money-Weight Scale Co., No. 142 Chambers St., New York, N.Y.
James A. Hossack, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Canada.
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Canada.



The Canadian Grocers Know

a good mill when it is presented to them.
They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.



A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Agents for Canada are:
For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., Winnipeg.

And for Quebec, Ontario and the Maritime Provinces:
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.



President,
JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

**THE CANADIAN AGRICULTURAL
PRODUCT TRADE.**

IN a recent article in the The New York Journal of Commerce on the Canadian preferential tariff there was this sentence: "In agricultural products the Dominion trade must remain with the United States."

Our contemporary went a little out of its way in drawing a comparison between the imports of agricultural products which the Dominion takes from Great Britain and the United States respectively.

It was never the intention of the preferential tariff to attract British agricultural products to this country. And for one good reason that Great Britain, as no one knows better than The New York Journal of Commerce, is not an exporter of agricultural products, while Canada, on the other hand, is not, in the accepted sense of the term, an importer of agricultural products. It is an exporter.

The only agricultural product of which Canada can be said to be an importer is

corn, and it is only since corn was placed upon the free list three or four years ago that we have become such.

Our total importation of breadstuffs last year for home consumption was \$9,915,262, and of that amount \$9,185,053 was Indian corn, all of which, of course, came from the United States.

Taking animals, breadstuffs, green fruits, and provisions all told, our imports from the United States and Great Britain for home consumption last year were less than \$16,000,000, all but \$342,314 of which came from our neighbors to the South. We have already shown that nearly \$10,000,000 of the total was corn.

Had The Journal of Commerce stated that Great Britain was the mart for Canada's agricultural products, and produced the figures to demonstrate it, some interesting information would have been furnished its readers, and particularly if it had, in addition, informed them that the credit for the same was largely due to the McKinley tariff of 1890. Here, for instance, are the figures for the export trade in the under-mentioned articles in 1899 to Great Britain and the United States respectfully:

	To Great Britain.	To United States.
Animals.....	\$ 8,071,500	\$2,810,796
Breadstuffs.....	14,990,404	263,459
Fruits.....	2,733,494	347,663
Provisions.....	32,216,600	57,307
Seeds.....	423,374	53,691
	\$58,435,372	\$3,532,916

Up to 1890 a great many people in Canada thought there was no market like that of the United States for the products of the farm and field. But nobody thinks that way now. Facts have destroyed fallacies.

JAPAN TEA MARKET OPEN.

The tea market in Japan opened about May 1.

Prices are about 10 per cent. above the opening figures of 1899.

A later cable stated that it was raining hard, which was interfering with the making of leaf. Long wiry style was hard to obtain.

The first lot of tea of April pick will not reach the Eastern Canadian market for at least another month.

He who does his best all the time may not always be appreciated, but he is a wise man who always tries to do his best.

EXPORTS OF PRODUCE TO BRITAIN

THERE seems to be no let up in the increase of Canada's export produce trade with Great Britain. There were some who, when speaking of the great strides Canada has made in this regard in the last four or five years, have freely expressed the belief that the limit—at least for a year or two—was reached last year. This opinion, however, is not supported by the British Board of Trade returns for the first three months of the present year, which have just been issued, nor by the Canadian monthly trade returns.

The British returns show a falling off in our export of peas, maize, butter, sheep and apples, and an increase in that of wheat, flour, oats, cheese, bacon, hams, cattle and eggs.

The principal decreases noted are in maize and apples. Only 5,000 cwt. of maize have been exported this year, whereas during the same quarter last year we sent the Mother Country 255,000 cwt. The exports of apples fell from 843,214 bushels to 468,194 bushels in the quarter. The shipments of butter fell from 6,065 cwt. to 1,860 cwt., and of sheep from 2,478 to 1,386 animals in the period.

These decreases are more than made up for in the growth shown in the shipments of wheat and oats alone. The exports of wheat increased in the period from 348,800 cwt. to 851,300 cwt., though the total imports of Great Britain show a falling off during the same time of nearly 3,000,000 cwt. Our exports of oats in the first three months of 1899 were nil, in 1900 they were 160,500 cwt.

The exports of cheese increased from 48,318 to 71,509 cwt.; that of bacon from 61,554 to 94,336 cwt.; of eggs from 15,400 to 35,142 great hundred; of cattle from 5,144 to 8,207 animals.

As has been said, there is no indication in these figures that Canada reached her exporting limit last year. There is still less reason for such opinion in the Canadian monthly returns. According to these figures, Canada's exports of agricultural products and of animals and their produce during the first quarters of the last five years have been as follows: 1896, \$6,521,492; 1897, \$11,801,470; 1898, \$13,305,433; 1899, \$13,528,720; 1900, \$18,330,062.

THE OPENING PRICE OF SALMON.

THE committee that represents the association controlling the canned salmon industry in British Columbia has fixed upon prices for the ensuing season's pack, and the representatives in Eastern Canada of the different Fraser river canneries are this week in possession of these prices.

Compared with last year, the figures are about 50c. higher, the actual quotation being \$5 f.o.b. the Coast for all Fraser river sockeye. To this must be added freight and other incidental charges before the actual cost can be ascertained.

Although the figures were only received this week, some orders have already been placed by the jobbing trade, and wholesale houses are already quoting to the retail trade.

The price to the retail trade is \$1.50 per dozen, and a few orders have been secured at that figure.

What promises to be a feature of the canned salmon trade this season is an extension of the fixed-price principle, another well-known brand having been added to the list.

Up to the time of going to press, no price has been named on sockeye packed on the northern rivers. It will probably, however, be as usual—50c. less than Fraser river pack.

As an outcome of the high prices asked for next season's pack, several of the wholesale houses have marked up their quotations on last year's sockeye 5 to 10c. per dozen. The reason for this is the expectation that, with a difference of 10 to 15c. per dozen between the price of new and old season's pack, retailers would rush in their orders for the latter; in fact, their experience of the past week or two was good ground for this belief.

Some houses have not, however, made any changes in their figures for last season's pack, and they state that until they have reduced the stocks they have on hand they do not intend doing so.

It is generally known that the stock of canned salmon in Canada carried over from last season is large, for this reason it is a foregone conclusion that the purchases

of the new pack will be relatively smaller than usual.

The leading and well-known staple brands will probably be affected less in this respect than others, although all brands will naturally be influenced to some extent by what promises to be a curtailed demand for new pack salmon.

But the home market is not, after all, the principal market, for, out of a total pack of 732,437 cases last year, only 114,736 cases went to Eastern Canada; but that, with one exception, was the largest on record. The quantity shipped to England was 547,682 cases, or nearly 75 per cent. of the pack. And, in England, the demand is active with prices strong.

GREEN FRUITS ARE DEAR.

GREEN fruits, in common with most articles of commerce, have shown a decidedly strong feeling this spring. The three foreign fruits which are in principal demand on this market in early spring—oranges, lemons and bananas—are all considerably dearer than a year ago, when prices were at a usual figure.

The high price of bananas, \$2 to \$3 per bunch, as compared with \$1.50 to \$2 a year ago, is due, as is well known, to the manipulations of the Banana Trust, which has got a firm grip on the trade, and is keeping prices at a profitable basis—profitable to themselves, at least.

Californian navel oranges, which are the favorites here at this season, are quoted at \$4 to \$4.50 per box, as compared with \$3.75 to \$4 a year ago. Lemons are now selling at \$3 to \$3.50, whereas last year they were freely offered at \$2 to \$2.50. In both lemons and oranges, the high prices now ruling are due to supply and demand. The demand has been almost as large as usual, notwithstanding the high prices, but the supply has been considerably reduced in both lines.

The high prices ruling in these fruits have given an impetus to the sale of cocoanuts and pineapples. Pineapples are in excellent demand, and, as supplies are liberal, there is a big movement at from 10 to 20c. each, practically the same price as a year ago. Cocoanuts, however, have especially

felt the stimulation referred to. Housekeepers must be making a lot of cocoanut cakes, pies, etc., this spring, for it seems to be the general verdict of the fruit jobbers that the sales of cocoanuts have been larger than any previous season has shown up to this time.

WHOLESALEERS TO MAKE COCOANUT.

A NUMBER of wholesalers in Toronto and Hamilton are forming a company with a view to undertaking the manufacture of shredded cocoanut.

The company is to have a capital stock of \$30,000, 10 per cent. of which is to be paid up.

An effort is being made, it is said, to purchase the plant of some of the existing concerns, but, so far, it does not appear to have been successful.

The wholesalers state they have been induced to undertake the formation of the company in question because the cocoanut manufacturers have been going direct to the retailer.

WORLD'S CONGRESS OF GROCERS.

WHAT promises to be the most interesting and most important gathering of grocers in the world's history will be held in Paris, France, next month.

It will be representative of the grocery trade of the world. It is expected that England and the United States alone will send 150 delegates each.

The congress meets on June 13 next, and will sit for three days.

In another column we print a letter from the President of the French Chamber of Commerce, Montreal, in which an appeal is made to the grocery associations of Canada to participate. It is to be hoped the appeal will not be in vain.

Representation is on the basis of one delegate for an association of 25 members, two delegates for 25 to 99 members and three delegates for 100 members. Where the association exceeds 100 members one delegate is allowed for every additional 100.

There is not a great deal of time to spare, but there is enough for those grocery associations which have not yet selected delegates to do so.

INCREASE THE PREFERENCE ON BRITISH SUGARS.

A GREAT deal of attention is being given in some of the British West Indian papers to the question of closer trade relations with Canada.

It is obvious that, while sentiment is not altogether absent as a factor, the commercial spirit is the most potent influence. Perhaps, after all, it is well that it should be, for, in this commercial age, any arrangement that might be made would only prove a source of irritation were not the commercial pros and cons well threshed out and well understood.

The British West Indies would probably not be much concerned about closer trade relations with Canada if the desideratum could be secured with the United States. But there is a grievous doubt about its being secured.

The Daily Chronicle, of Georgetown, British Guiana, under date of April 18, discussed at some length the proposal of Canada for free trade with Trinidad. The article does not lend much encouragement to the proposition. The resolution of the Trinidad Chamber of Commerce protesting against the acceptance of the convention with the United States it dismisses with the remark that meeting "was by no means representative of the Chamber of Commerce, the members in attendance numbering less than a dozen."

"It is quite clear," it goes on to say, "that the Canadian offer to Trinidad is of a tentative character, the prelude to similar overtures to other British possessions in the Caribbean Sea. * * * Now, Trinidad is the great commercial stepping-stone to the markets of Venezuela, and the advantage that a free depot of supply for the neighboring republic would give to Canada over her competitors would be enormous."

This reference to Trinidad as a stepping-stone to the market of Venezuela is a feature which, as far as we are aware, has not entered into the discussion in Canada in regard to the Trinidad matter.

The Chronicle opines that the question is one of deep concern to Demerara, "because sugar is the staple export of both colonies, and the sources from which their imports come are much the same. In Trinidad, as in British Guiana, by far the larger per-

centage of the sugar manufactured finds its way to the United States markets, and, in obedience to the well-understood economic law, the ships in returning bring back United States goods—an item in the imports which is constantly increasing both here and in Trinidad."

The Canadian 25 per cent. preference comes in for some consideration. And its conclusions in regard thereto are that "it has not served to influence the sugar exports of British Guiana, Trinidad, or any of the other West Indian possessions to the smallest extent."

The limited extent of the Canadian market for West Indian sugar, the consumption being only 118,000 to 120,000 tons annually, while the product of the West Indies is 280,000 tons, is pointed out. "On the other hand," it declares, "the United States affords us a market, which, if liable to contract, is still practically limitless. As to between these two, granted an equality in respect to all other conditions, there is little as to which the sugar dealer will choose * * * A still more important consideration is the serious disturbance which the enactment of free trade would have on the commerce of Trinidad."

The Island is counselled by The Chronicle to "remain in line with the rest of the West Indian Colonies which have negotiated reciprocity conventions with the United States rather than embark upon novel trade projects on its own account."

Three days later, The Chronicle appeared to be more favorably disposed towards trade with Canada. It had heard that in two years free trade was to exist between the United States and Porto Rico, and it feared that favorable concessions would also be made to Cuba, while, furthermore, there was not much prospect of the ratification of the reciprocity treaties, which had already been "hung up" for eight months. It continues as follows:

It is a hopeful and encouraging sign that such strong emphasis should have been placed by the Canadian Minister of Finance upon the desirability of improving the commercial relationship now obtaining between the British West Indies and the Dominion. Those who are competent to read the portents of the time cannot but feel concern for the continued reliability of the United States market for West Indian produce. * * * At present, the British colonies are in a state of helpless dependency upon the American market as an outlet for their staple article of export. * * * If, therefore, a British colony like Canada, whose

fiscal policy is, in the main, sound and reliable, offers to this set of colonies a helping hand in their difficulties, and proposes concessions in their favor, it would be unfortunate were they to fail in giving some response. * * * That the Canadian Government will feel disposed to grant us generous conditions there need be very little doubt. * * * In the course of a month or two a new fortnightly service will be inaugurated with the Dominion, whose freightage rates will be no higher than those with the United States.

The people of the British West Indies are learning what Canada was forcibly taught by the McKinley tariff, that, while the United States is a good market, if you can get it, the difficulty is in getting it and in keeping it after you get it.

The 25 per cent. preference has not, as THE CANADIAN GROCER feared when it was put into operation, appreciably, at any rate, benefited the sugar industry of the British West Indian Islands. And a private letter received in Toronto this week from an exporter in Demerara states that the 33 $\frac{1}{3}$ per cent. preference will not be sufficient. "The 33 $\frac{1}{3}$ per cent. preference," says the writer, "will not be sufficient for Canada to take West Indian sugars for its refineries. If we get 12 $\frac{1}{2}$ per cent. reciprocity with the United States, Canada will have to get the preference to 50 per cent."

The question of giving British raw sugars a preference of 50 per cent. is worthy of consideration, whether the 12 $\frac{1}{2}$ per cent. reciprocity with the United States is ratified or not. (It will not be ratified for a year at any rate now.) Canada can afford, from a revenue standpoint, to accord British raw sugars a 50 per cent. preference. And to buy more sugars from the West Indies would certainly mean in turn the latter buying more of our products.

WHOLESALE BUY A CANNERY'S OUTPUT.

The syndicate of wholesale grocers which recently obtained control of The Aylmer Canning Co. has this week purchased the output of The Dunnville Canning Co. for the ensuing season.

The pack of The Dunnville Canning Co. is estimated at between 30,000 and 40,000 cases.

SODA BISCUITS 2c. HIGHER.

Soda biscuits in 3-lb. tins have been advanced 2c. per lb. This makes the price 23c. per tin.

The advance is due to increased cost of tin.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Doupe & Doupe, general merchants, Lucan, Ont., who have assigned, has been called for May 14.

S. Donner & Son, grocers, Orangeville, Ont., have compromised.

Joseph Loranger, general merchant, Berthier, Que., is offering 20c. cash on the dollar.

Olson & Phelan, general merchants, Greenwood, B.C., have assigned to T. A. Garland.

Alex. Desmarteau has been appointed curator of David & Robert, grain dealers, etc., Montreal.

D. R. Pottinger, provision dealer, etc., Victoria, has been granted extension of time to January 1, 1901.

PARTNERSHIPS FORMED AND DISSOLVED.

Walsh & Son, flour dealers, Montreal, have dissolved.

Duckett, Hodge & Co., provision dealers, etc., Montreal, have dissolved.

T. A. Paige & Son, general merchants, Coaticooke, Que., have dissolved.

P. T. Baldwin & Son, flour and feed dealers, Coaticooke, Que., have dissolved.

Jalland Bros., grocers, Sandon, B.C., have been succeeded by Jalland & McFie.

Roux & Frere, general merchants, St. Patrick's Hill, Que., have registered partnership.

Legare & Frere, general merchants, Lyster Station, Que., have registered partnership.

George Bell & Co., general merchants, Enderby, B.C., have been succeeded by Bell & Jalland.

Harris, Youngheart & Co., manufacturers of cigars, Montreal, have dissolved, and will be succeeded by Ed. Youngheart & Co.

Oscar Brown and James P. McGregor have registered partnership as wholesale fruiterers under the style of Brown & McGregor, Vancouver.

J. J. & A. McLean, grocers, Moose Jaw, Man., have dissolved, J. J. McLean retiring. J. P. Wilson has been admitted, and the business will be continued under the style of McLean & Wilson.

Sutherland & Campbell, wholesale grocers, Winnipeg, have dissolved, and a new firm has been formed, composed of R. J. Campbell, W. J. Campbell and R. R. Wilson, under the style of Campbell Bros. & Wilson.

SALES MADE AND PENDING.

J. Little, baker and confectioner, Toronto, has sold out his stock by auction.

The stock of Joseph Pepin, general mer-

chant, St. Remi (Portneuf), Que., has been sold at 42c. on the dollar.

Wm. Carmichael, grocer, Montreal, is advertising his business for sale.

Whiting & Stanton, cigar manufacturers, St. Thomas, Ont., are about selling out.

The assets of George Williams, general merchant, Manotick, Ont., have been sold.

Davis & Fraser, pork dealers, Halifax, are advertising their retail business for sale.

The assets of Joseph Loranger, general merchant, Berthier, Que., have been sold.

The assets of J. A. Brien, general merchant, Chambly Basin, Que., have been sold.

The stock, etc., of Frank Gadway, grocer, Toronto, is advertised for sale by tender.

CHANGES.

Henry Ward, grocer, Stratford, Ont., has closed his store.

M. H. Dunlop, grocer, Toronto, has sold out to George Cole.

Nolin & Bros. have registered as grocers in Etchemin, Que.

Albert Carter, grocer, Niagara Falls, Ont., has given up business.

Baldwin & Paige, have opened a general store in Coaticooke, Que.

Clarence & Flewelling are starting as grocers in St. John, N.B.

The Wallace Bros. Packing Co., Vancouver, has been incorporated.

Mrs. Henry Logan has opened a confectionery business in Dartmouth.

S. A. Russell, grocer, Lethbridge, N.W.T., has given up business.

R. M. Mason has bought out Otta & Sliter, bakers, etc., Killarney, Man.

M. G. Nicholson, grocer, etc., Goderich, Ont., has sold out to J. W. Broderick.

Moses Landry, general merchant, etc., Altamont, Man., has sold out to P. Bourque.

Sliter & Otto, bakers and confectioners, Killarney, Man., have sold out to R. M. Mason.

F. H. Yemen & Co., general merchants, Honeywood, Ont., have sold out to S. W. Moore.

Armelle Gourdeau has registered as proprietress of A. Bedard & Cie., grocers, Quebec.

I. W. Holmes & Co., general merchants, Selkirk, Ont., have sold out to Hare, Beam & Hare.

Mrs. Justinien Vanier has registered as proprietress of Vanier & White, grocers, Montreal.

Mrs. Appolinaire Leduc has registered as proprietress of C. M. Leduc & Co., grocers, Montreal.

George Beatty, sr., general merchant, Beamsville, Ont., has been succeeded by A. J. Smith.

Govenlock & Gammon, flour and feed dealers, Sarnia, Ont., have sold out to George Jardine.

J. F. Morrish, grocer, Toronto and North Toronto, has sold his North Toronto branch to G. E. Coon.

Hyde, Titsworth & Co., grocers, etc., Nelson, B.C., have sold their grocery stock to George Bell.

The executors of R. B. Seeton & Co., wholesale grocers, Halifax, have sold the business to R. M. Symonds.

Alexander Gravel has registered as proprietor of Gravel, Freres & Co., who are starting as grocers in Montreal.

Mrs. Henry Goldvogel has registered as proprietress of R. Goldvogel & Son, cigar and tobacco dealers, Montreal.

A. S. Gledhill, general merchant, Benmiller, Ont., has sold out to C. A. Redmond, who takes possession July 1.

Alp. Thibault, general merchant, St. Louis de Ha Ha, Que., has sold his business to P. Morin, of St. Honore d'Armand.

Williard E. Brittain, has bought out the estate of J. J. Bostwick, wholesale grocer, St. John, N. B., and will continue the business.

The A. E. Hill Co., Limited, general merchants, Griswold, Man., have sold their hardware stock to Brown & Mitchell, Brandon.

FIRES.

D. Cain and S. McClelland, general merchants, Bobcaygeon, Ont., have been burned out.

The factory and mill of J. R. McLaurin, general merchant, etc., Vankleek Hill, Ont., has been damaged by fire.

DEATHS.

Alex. Grant, general merchant, Stellarton, N.S., is dead.

R. T. Morton, general merchant, Ayr, Ont., is dead.

Miss Constance Hotte, general merchant, Ste. Rose, Que., is dead.

George D. Davidson, sole partner in the firm of Davidson & Co., grocers, Charlottetown, P.E.I., is dead.

WANT HIGHER PRICES FOR SALMON.

The hundreds of Japanese fishermen operating on the river are demanding an increase in the price paid by cannerymen for spring salmon, and threaten to quit fishing if their demands are not granted. They say that they are receiving 3½c. per lb., and are agitating for 5c., which is an increase of 1½c. per lb. Large numbers of them have already given up their boats and gear, and have returned to Vancouver.—Victoria Times.



Office of _____

The Bee Starch Company,

No. 10 Lemoine Street,

Montreal, 190

\$5⁰⁰ Case FREE.

DEAR SIR:

In order to still further increase the sales of "BEE STARCH" and bring it to the attention of every grocer and storekeeper in Canada, in the shortest possible time, we make you the following liberal offer.

To every person sending us an order for five \$5.00 cases of "BEE STARCH" (each case containing 64 ten-cent packages) we will send, free, one extra \$5.00 case of starch.

We make you this offer at a heavy expense to ourselves, but we hope that by this method we can convince you of our confidence in this starch, and obtain a trial order from every grocer in Canada.

"BEE STARCH" is already so well known that it is needless for us to discuss its merits in this circular. To those, however, who have never handled it we would only say that it is a starch which requires no cooking, and that it can be used with either warm or hot water.

We feel confident that if you will but give this starch a trial you will be convinced that it is all we claim for it, and will always give it the preference over others.

It is our wish that everyone receiving this free case should give a package of it free to every purchaser of say \$1.00 or \$2.00 worth of groceries. In this way you are sure to increase your business and at the same time please your customers.

REMEMBER that this offer is good only until July 31st, 1900.

Please send the order stating explicitly the wholesaler or jobber you wish the order placed through. Orders sent in this manner to our office will be delivered freight paid less 3% 30 days.

Yours truly,

THE BEE STARCH CO.

Never mind yesterday and its mistakes, it's gone. If you don't believe it, try and call it back. Look out for to-day, and prepare for to-morrow.

Old-fashioned methods of selling Tea are gone forever.

"SALADA" Ceylon Black Tea

has revolutionized the World's-Black Tea Trade, and Salada Ceylon Green will do the same with Green Tea.

Toronto. Montreal. Boston. Buffalo. Pittsburgh. Detroit. Cleveland. Toledo. Philadelphia.

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED. TORONTO

The "BOSS" WASHING MACHINE

Still Leads.

If you have not tried the "BOSS"
do so now.

Walter Woods & Co.
HAMILTON.

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EXPORTERS.**

A reliable house, with headquarters at **STOCKPORT, ENGLAND**, and facilities for covering the towns in Lancashire, Yorkshire, and Cheshire, is in a position to do an import agency business in

**CANADIAN PRODUCE,
CANNED GOODS,
MANUFACTURED ARTICLES.**

TO BUYERS

We can quote low prices on **CONFECTIONERS' ANILINE DYES, COCOA** and **VANALINE CRYSTALS** for Cocoa manufacturing. **SOAP COLORS, GUMS, VARNISHES.**

Address **TAYLOR & CO.**
287 Wellington Rd. South,
STOCKPORT, ENGLAND.

CALIFORNIA ORANGES

Messina Lemons, Fruits and Nuts of all kinds. An excellent assortment of only the best grades always on hand and we can supply you at lowest market prices.

Bananas. The fruit is arriving in first class condition. Port Limon stock is exceptionally fine.

Fruit Auction Sales. These auction sales are held every Wednesday and we will be pleased to give you any information required.

McWILLIAM & EVERIST

Wholesale Commission Merchants.
25 and 27 Church St., TORONTO, Can.
Telephone 645.



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading
brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers
throughout the Dominion.

GRAND MOGUL EXTRACTS

"IS PURE FLAVORING."

Guaranteed the best value in Canada, strength and flavor considered.

A large, handsome card sent free with each dozen, representing a part of the Canadian Contingent cooking a meal—very attractive.

AGENCIES—

Montreal Winnipeg
Toronto Vancouver

T. B. Escott & Co., London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, May 10, 1900.

GROCERIES.

ALTHOUGH business is not as brisk as the trade would desire, an improvement is to be noted over last week. One of the most interesting features of the week is the announcement of prices for next season's pack of canned salmon. These prices are 50c. higher than last year, and, in sympathy with this advance, most of the wholesale houses have marked up their quotations on last season's pack of sockeye fish. A little more interest is being taken in canned vegetables for future delivery, both wholesalers and retailers being rather freer buyers. At the same time, however, business in this line cannot be called active. The coffee market rules quiet and easy. The demand for sugar is light, and the outside markets, particularly, those in Europe, have ruled easier. In teas, the most interesting feature is the opening of the Japan market at prices about 10 per cent. higher than a year ago. The demand for teas locally is quiet. Syrups and molasses are still quiet. A fairly good demand is still to be noted for currants, and Valencia raisins continue scarce and dear, although a small shipment or two has been received during the past week. A fairly good demand is still to be noted for prunes. Payments are fair.

CANNED GOODS.

The feature of the market is the announcement of the price on Fraser river sockeye salmon. This price is uniform for all the canneries on the Fraser, on account of the association that was formed some time ago. It is \$5 f.o.b. the Coast, and to this figure must, of course, be added the freight and other incidental charges. Orders have already been placed by some of the local wholesale houses for certain well-known standard brands, and a little business has been done by the wholesalers with the retail trade at \$1.50 per doz. This price will probably be fixed for nearly, if not all, the standard brands, as the principle of a fixed

price has been extended to some brands which have hitherto been sold at optional figures. In sympathy with this high price for futures, most of the local wholesale houses have marked up their figures on Fraser river sockeye 5 to 10c. per doz. Their reason for doing this is a desire to discourage retailers from rushing in and buying large lots of old season's goods at prices which were from 10 to 15c. lower than is now quoted for new pack goods. Some of the houses are still, however, quoting last season's pack at old prices.

A little more interest is being taken in canned vegetables for future delivery, although the buying is by no means free. Some of the wholesale houses are not yet naming prices but are taking orders at purely open figures. Where prices are being named to the retail trade they range from 85 to 87½c. per doz. for tomatoes, and 77½ to 80c. for peas and corn. It will be noticed that these figures are pretty

See pages 31 and 32 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

close to the Association prices. For prompt shipment the ruling price for last year's pack tomatoes is 90c., for corn, \$1.05 to \$1.10; and for peas, 75c. up. Orders for prompt shipment are not brisk and they are only of a sorting-up character. In canned fruits, a fair trade is being done.

COFFEES.

The outside markets have ruled weak. Locally, there has been no change in prices, but the volume of business is small, which, however, is only usual at this time of the year.

SUGARS.

The sugar market in Europe has again taken a weaker turn, there having been several slight declines in beet sugars during the past week. This has not had much effect, however, on the New York market, for the refiners have been fairly free buyers of raw sugar at the prices asked by holders. Prices there for refined sugars also keep fairly firm, the only shading that is done being in certain grades of soft sugar. In Canada, prices are the same as they were a week ago, namely, \$4.73 Toronto for granulated and \$3.96 up for yellows.

Business, however, is dull and disappointing.

SYRUPS AND MOLASSES.

The market is without interest in regard to either syrups or molasses, the demand being light and prices unchanged.

RICE AND TAPIOCA.

There is a fairly good demand for rice, and the outside markets rule firm. The recent action of the Customs authorities in refusing to allow Japan rice, cleaned in England, the benefit of the preferential tariff makes a difference in the duty of 31c. per 100 lb. The demand for tapioca is only fair, but prices keep steady.

PICKLES.

The feature of the pickle trade is the advance in price of Canadian pickles, several of the manufacturers having notified the wholesale trade of an appreciation of 10c. per doz. The pickle trade is fairly active.

TEAS.

The feature of the tea trade is the opening of the Japan market on May 1, at an advance of about 10 per cent. above the figures of last year. A later cable also states that rain is interfering with the making of leaf, and that long, wiry styled tea is hard to obtain. It will probably be a month before the first samples of new teas reach this market. The market for Indian and Ceylon teas is a little firmer than it was. Mail advices from London, under date of April 27, state that at the auction Indian tea met with a good general competition, all grades being well supported, prices here and there showing a distinct improvement. The same advices also state that all descriptions of Ceylon tea were readily taken at full prices, and that teas for price were, if anything, rather stronger. On the Canadian market there is not a great deal being done, trade being quiet. There have been some transactions during the week at from 13 to 14c. What people are looking for mostly are teas for price.

NUTS.

Advices to hand this week state that next year's crop of Tarragona almonds will be very short, and, as a consequence, prices will necessarily be high. Owing to the small supply in Spain, prices for last season's goods for prompt shipment have been advanced another 1c. per lb. This has led to some local buying between wholesale houses on the basis of 12½c. per lb. Ferd. Baller & Co., Messina, report new-

GIVE TO THE PURE

“OZO”

AS “OZO” TEAS AND COFFEES ARE PURE.

They give entire satisfaction and
so help to build up a good trade.

THE “OZO” CO., Limited, MONTREAL

crop Messina filberts easier for October shipment.

FOREIGN DRIED FRUITS.

CURRENTS—On Saturday, a cable received stated that the market was firm, and, on the following Monday, another cable stated that prices were rising; both these cables came from one house, namely, Hancock & Wood, Patras. The demand, locally, continues brisk, business still being stimulated by the high price of Valencia raisins.

VALENCIA RAISINS—The demand for Valencia raisins continues brisk, and prices are firm. A small shipment or two of selected layers has arrived on the market this week, and the steamship Orcadian is due with a small shipment from England. Local stocks are still light, and prices rule at from 8 to 8½c. for selected layers.

PRUNES—The demand for prunes continues active, with prices steady and unchanged.

GREEN FRUITS.

There is a good fruit business doing. The demand for oranges is active, and, as the primary markets are firm, the feeling is strong here, and, though the only advance is 25c. in Mediterranean sweets, there is likely to be a general advance before long. The lemon market, also, shows a stronger tone as a result of the firm prices which ruled for good stock at the Montreal fruit auction on Tuesday. There was a bad slump in the banana market last week, for so much fruit ripened at once that prices were forced down much below the purchasing basis, and it is estimated that fully \$1,500 was lost by local dealers during the week. Prices are steady at the Coast, and, as the supply is again normal, the feeling is steady at last week's quotations. The demand for coconuts continues very large, the high price of other fruit causing more liberal buying. Pineapples are in good demand. It is expected that there will be a drop in prices before long, but that the decline will be but temporary. Winter apples of first-class eating quality are in

good demand, and buyers freely pay \$5.50 for extra fancy red spies. Ordinary apples are worth all the way from \$2.25 to \$4.50, with a poor demand for the cheaper goods. Southern strawberries continue to arrive freely in small lots at 16 to 18c. per quart basket, and they will be offering in carlots before the week is out.

COUNTRY PRODUCE.

EGGS—The egg market is practically unchanged. The receipts are not as large as it is anticipated they will be in a week or two, so prices are steady at 12c. per doz. Picklers say there must be a decline soon.

POTATOES—The deliveries of cars have been less liberal, for the reason that farmers are too busy seeding, to ship. Carlots are 1 to 2c. higher, the quotation now being 36 to 37c. per bag. Small lots out of store are quoted 45 to 50c.

BEANS—The high prices are interfering with trade. Many buyers such as lumbermen, miners, etc., are taking potatoes in preference to beans, whereas if beans were cheaper they would buy some of both.

DRIED AND EVAPORATED APPLES—There is a light movement of evaporated apples at 6½ to 7c. per lb., in a jobbing way. There is little doing in dried stock, which is nominally worth 5½ to 6c.

MAPLE PRODUCT—There has been so much maple sugar bought for shipment to the United States that the stocks received on this market have been light, and prices are firm at 11c. The demand for syrup has kept active and prices are firm. Wine gallon tins are still quoted 90c. to 95c.; imperial gallon tins, \$1.15 to \$1.20, and bulk quantities, \$1.10 per imperial gallon.

HONEY—There is little doing. Prices are unchanged at 8½ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is easy at \$1.50 to \$2.26.

VEGETABLES—Native spinach and asparagus are now offering in fair quantities. Rhubarb is more plentiful and much cheaper. Mint and parsnips also show a decline. We quote: Rhubarb, 30 to 50c.

per doz. bunches; green onions, 10 to 15c. per doz.; green mint, 20 to 30c. per doz. bunches; asparagus, 40 to 60c. per doz. bunches; parsley, 15 to 20c.; radishes, 40 to 50c. per doz. bunches; lettuce, 20 to 30c. per doz.; cabbage, 50 to 75c. per doz.; red cabbage, 40 to 50c. per doz.; onions, \$1 to \$1.25 per bag; turnips, 40 to 50c. per bag; carrots, 40 to 60c. per bag; parsnips, 50 to 75c. per bag.

BUTTER AND CHEESE.

BUTTER—The market is in much the same position as a week ago. Both the receipts and the demand continue heavy, and prices, in consequence, are steady. We quote: Dairy, large rolls, 12 to 13c.; prints, 13 to 13½c.; tubs, 13c.; creamery, prints, 18 to 19c.; boxes, 17 to 18c.

CHEESE—The few old cheese on the market are held firmly at 13 to 13½c. The country board sales of new cheese have commenced, but little business has been done as sellers would not accept prices offered, which were from 10 to 10½c. The local jobbing price of new cheese is 11 to 11½c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The Ontario winter wheat market is dull at 65c. outside for both white and red. There is a fair movement of Manitoba wheat at 78c. local and 79c. grinding in transit, for No. 1 hard. There is not much offering on the local street market, where prices are steady as follows: Wheat, white and red, 69 to 70c.; goose, 74 to 75c.; peas, 63 to 65c.; oats, 33c.; barley, 44 to 45c.; rye, 52c.

FLOUR—Manitoba patents are 20c. higher. Otherwise, there is no change. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—There is a good demand for home consumption, but the export trade is quiet. We quote as follows: Standard oatmeal and rolled oats,

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

STORAGE

Eastern firms desiring Storage in **WINNIPEG** will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in the city.

E. NICHOLSON

Wholesale Commission Merchant and Broker.

115 Bannatyne Street East, **Winnipeg, Man.**

EGGS

We are buyers of eggs from carloads to case lots.

Correspondence Solicited.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

WHEN YOU WANT TO SELL

BUTTER or EGGS

WRITE OR WIRE

T.H. SMITH & CO.

70 Colborne St.

TORONTO.

References, Imperial Bank, Yonge Street, or Mercantile Agencies.

CALIFORNIA NAVEL

ORANGES

are fine eating now.

We have them in all sizes.

PRICE RIGHT.

CLEMES BROS.,

51 Front East, TORONTO.

\$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.

FISH AND OYSTERS.

Whitefish and trout are more plentiful and a decline of ½c. is noted. Otherwise there is no change. We quote: Trout, 8½c.; whitefish, 8½c.; perch, 4c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c.; haddock, 4c.; white halibut, 11c.; high-color salmon, 11c.; red snappers, 11c.; Spanish mackerel, 11c.; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; Cromarty bloaters, \$2; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box.

HIDES, SKINS AND WOOL

HIDES—There is a good demand. Prices are unchanged throughout. We quote as follows: Cowhides, No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are quoted at 9c.

SKINS — There is a fair trade doing. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 9c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring and lambskins, 15 to 20c. each.

WOOL—There is nothing doing, as stocks are practically all sold. Prices are nominally steady at 16 to 17c. per lb. for combing fleece, and 10c. per lb. for unwashed.

SEEDS.

There is a good trade doing in staple seeds. Red clover and alsike are unchanged at \$5 to \$5.75 for red clover, and \$4.80 to \$7.50 for alsike. Timothy is firm at \$1.50 to \$2 per bushel of 48 lb. Common millet and Hungarian keep steady at 75 to 90c., while German or golden millet is firm at \$1.15 to \$1.25 per bushel of 48 lb.

MARKET NOTES.

Jams and marmalades are in good demand.

Advices from Messina state that filberts are easier for October shipment.

The Japan tea market has opened 10 per cent. above last year's opening figures.

Tarragona almonds for prompt shipment have advanced another cent per lb. on the primary market.

Mediterranean sweet oranges are 25c. higher, which makes the price \$3.25 to \$3.75. Other oranges are likely to be raised in price.

The price of Fraser river sockeye canned salmon has opened. It is 50c. per case higher than a year ago. The price of spot goods is 5 to 10c. per doz. higher.

GOLDEN CROWN LOBSTER, flats and tails
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

CHATHAM, N.B. Limited

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

Established 1873.

CONSIGNMENTS SOLICITED

POULTRY

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DRESSED HOGS

Highest market prices. Quick returns.

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Pork Packers and Commission Merchants

76-78-80 Front St. E. TORONTO

Established 1892.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Exporters of

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BUTTER, CHEESE,
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We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

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VEGETABLE
COMPRESSED YEAST
HAS NO EQUAL.

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Will buy outright, or receive on consignment.
Correspondence Invited.

References, Standard Bk. and Commercial Agencies.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

QUEBEC MARKETS.

MONTREAL, May 10, 1900.

GROCERIES.

HERE has been no important change in the grocery trade during the past week. Business in all lines is quiet for the season, owing to the fact that jobbers seem to be well supplied with most lines. A fair trade has been done in sugar, and prices are firm at the advance noted a week ago. The foreign market for raw has ruled easier, but this fact has had no effect on refined. Molasses continue quiet, and the feeling is somewhat easier. Canned goods continue quiet and steady. The Jacona's cargo of fruit, which comprises 39,000 boxes of Messina lemons, 1,500 boxes of Sicilian lemons, 5,800 boxes of Messina oranges and 9,000 boxes of Sicilian oranges, was sold on Tuesday by auction. The second fruit boat, the steamship Endeavor, arrived in port on Tuesday with a cargo of 23,500 boxes of Messina lemons, 4,400 boxes of Palermo lemons, 800 boxes and 5,200 half-boxes of Messina oranges, and 4,700 boxes and 1,000 half-boxes of Sorrento oranges.

SUGAR.

A fair volume of business has been done in sugar, and the market is moderately active and firm at the late advance in prices. Granulated is selling at \$4.55, and yellows at \$3.80 to \$4.45 per 100 lb., as to grade. An easier feeling has developed in the foreign market for beet sugar, and prices have declined $\frac{3}{4}$ to $1\frac{1}{2}$ d., with May and June now quoted at 10s. 6d. Cane has ruled quiet, but steady, at 12s. $10\frac{1}{2}$ d for Java and at 11s. 9d. for fair refining.

SYRUPS.

The demand for syrups has been slow; in consequence, the market is quiet, but the undertone continues firm, with prices unchanged at $1\frac{1}{2}$ to 2c. per lb., as to quality, at the factory.

MOLASSES.

This market is without any new feature to note. The position at the Island for Barbadoes is evidently unchanged, as no later cable advices have been received. Cargo lots have been offered on spot at 18c. first cost, which figure would mean close on to 38c. laid down here ex wharf. Buyers are still holding off in anticipation of lower prices later on. On spot the feeling is easier, as a sale of a round lot to arrive has taken place at 36c. ex wharf.

CANNED GOODS.

Business in this line continues quiet and the market is featureless. In a jobbing way, corn is selling at \$1.10 to \$1.12 $\frac{1}{2}$ per doz., as to brand, but round lots can be bought at \$1 to \$1.05 per doz. Tomatoes, peas and beans are steady. There has

been some demand for new pack salmon, and a few sales of Fraser river sockeye brand have been made at \$5 per case in tall cans.

RICE.

The demand for rice is up to the average for the season, and the tone of the market is firm, with no change in prices to note.

SPICES.

Only a small business has been transacted in spices, but the tone of the market is steady. We quote as follows: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8 $\frac{3}{4}$ c.

COFFEES.

A few small lots of Jamaica coffee have changed hands at 10 to $10\frac{1}{2}$ c., but other grades have ruled quiet and steady. We quote: Maracaibo, 9 $\frac{1}{2}$ to 14c.; Mocha, 17 $\frac{1}{2}$ to 20c.; Rio, 8 to 14c., and Mexicans, $10\frac{1}{2}$ to 15c.

TEAS.

The feature of the tea market has been the opening up of the new crop Japan season with prices at an advance of 10 per cent. over a year ago. Considerable business has been done on spot in new crop Japan teas, jobbers having booked orders on country account for some large quantities. Some sales of old Japans have taken place at 11 to 12c., and gunpowder at 12c.

GREEN FRUITS.

A fair trade continues to be done in all lines of fruit, and the tone of the market is easier for some lines. Choice, sound apples are scarce and firmly held at \$4 to \$5 per bbl. Californian navel oranges are 25 to 30c. per box lower at \$3 to \$3.50, but Jamaicas are steady and in light supply at \$6 to \$6.50 per bbl. Sales of Messina oranges, just arrived by direct steamer, have taken place at \$2.50 to \$3 per box. Lemons are easy at \$2.75 to \$3 per box. Demand for grape fruit is small at \$5 per box. Spinach is meeting with a ready sale at \$2.75 to \$3 per bbl. Tomatoes are \$1 per carrier higher at \$4.50. Sweet potatoes are selling at \$4.50 per bbl. New Bermuda potatoes rule firm at \$7.50 to \$8 per bbl. New Bermuda onions have sold at \$2.50 to \$2.75 per crate. Mushrooms meet with a fair sale at 75c. per lb. Asparagus has declined to \$4.50 to \$5 per doz. Strawberries have declined to 16 to 18c. per quart. Pineapples rule steady at 10 to 20c. each. Golden dates are in fair demand at 4 $\frac{1}{2}$ c.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the market to note. The demand for small lots was good and a fairly active business was done at 11 $\frac{1}{2}$ to 12c. for choice, and at 9 $\frac{1}{2}$ to 10c. for culls.

MAPLE PRODUCT—A fair trade was done in maple product. The demand for sugar is good of which the supply is small and prices are firmer. New syrup sold at 80 to 85c. per large tin; 70 to 75c. per imperial gallon tins, and at 6 $\frac{1}{2}$ to 7 $\frac{1}{2}$ c. per lb. in wood; pure sugar, 9 $\frac{1}{2}$ to 10c.

BEANS—There was no change in beans. The demand is limited, and prices firm. We quote: Choice hand-picked \$1.75 to \$1.80, and choice primes at \$1.65 to \$1.70.

HONEY—Business in honey continues quiet, with no change in prices to note. White clover, in comb, is quoted at 14 to 15c.; white extracted, in large tins, 9 to 9 $\frac{1}{2}$ c., and in small tins, 10 to 10 $\frac{1}{2}$ c., and buckwheat extracted, 8 to 9c.

POTATOES—The demand for potatoes was fair and the market is moderately active. Carlots on track, 30 to 35c. per bag, and small quantities at 5 to 10c. per bag advance, according to the size of lot.

ASHES—Receipts of ashes were small; in consequence, the market is quiet, but firm. We quote: First pots, \$4.90; seconds, \$4.60 to \$4.65, and pearls, \$5.50 per 100 lb.

PROVISIONS.

The demand for smoked meats and lard continues good; in consequence, the market is fairly active. Supplies are not excessive, and the undertone is firm. We quote as follows: Heavy Canadian short cut mess pork, \$18 to \$18.50; short cut back pork, \$17 to \$17.50; selected heavy short cut mess pork, boneless special quality, \$19 to \$19.50, and heavy mess pork, long cut, \$17 to \$17.50; pure Canadian lard, 9 $\frac{1}{2}$ to 10 $\frac{1}{2}$ c. per lb., and compound refined, 7 to 8c. per lb. Hams, 12 to 14c., and bacon, 11 $\frac{1}{2}$ to 13c. per lb.

FLOUR AND GRAIN.

FLOUR—There was considerable inquiry for Manitoba grades of flour from foreign buyers, but, as bids were not considered quite satisfactory, no business was put through. The prospects, however, are encouraging, and the indications are that some large sales will be effected in the near future. The demand for local and country account is fully up to the average for the season, and a very fair trade is reported at steady prices. We quote as follows: Winter patents, \$3.40 to \$3.65; straight rollers, \$3.20 to \$3.45; in bags, \$1.55 to \$1.60; Manitoba patents, \$3.75 to \$4.00, and strong bakers', \$3.40 to \$3.70.

GRAIN—A fair amount of business was done over the cable in wheat and corn, but trade on spot in all lines of coarse grains was quiet. The tone of the market was steady with some inquiry for oats at 32 $\frac{1}{2}$ c. afloat, but holders as a rule wanted more money; in consequence, few sales were made. There was a good demand for

TO THE WHOLESALE TEA TRADE:

As we are about entering a new season, our various consignors are anxious to start with a clear sheet, consequently have instructed us to close out such lines as are still on hand. We will be pleased to submit **samples and quotations on application.** We also take this opportunity of notifying the **trade** that this coming season we will have consignments from Yokohama, Kobe, Foochow, Shanghai, Colombo and Calcutta, and will be pleased to call upon, or quote, our many clients at all times.

S. H. EWING & SONS, Montreal 96 KING STREET.

Manitoba wheat in the Winnipeg market, but owing to the light offerings shippers found it difficult to make purchases. The tone was strong and prices $\frac{1}{4}$ c. per bushel higher than Saturday, in spite of the lower American markets. We quote prices afloat as follows: Ontario spring wheat, 73 to 73 $\frac{1}{2}$ c.; peas, 70 $\frac{1}{2}$ to 71c.; rye, 62 $\frac{1}{2}$ c.; buckwheat, 58 $\frac{1}{2}$ to 59c.; No. 1 barley, 50 $\frac{1}{2}$ c.; No. 2 do, 48 $\frac{1}{2}$ c.; oats, 23 $\frac{1}{2}$ c.

FEED—There continues to be a good demand for feed, and the market is fairly active and firm. We quote: Manitoba bran, in bags, \$17.50 to \$18; shorts, \$19.50 to \$20; mouille, \$20 to \$25; Ontario bran in bulk, \$19, and shorts, \$20 per ton.

MEAL—Business in rolled oats continues of a jobbing nature, at \$3.30 per barrel, and at \$1.60 per bag.

HAY—The demand for baled hay is good and the market rules active and firm. We quote: No. 1, \$9.50 to \$10; No. 2, \$8 to \$9, and clover, \$7 to \$7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—A fair business was done, but the tone of the market, if anything, was inclined to be easier, and 10 $\frac{1}{2}$ to 11c. was given as fair range. Some cables were sent out on Saturday offering goods at 10 $\frac{3}{4}$ c. here, which did not fetch back any orders.

The Liverpool public cable was unchanged at 62s. 6d. for colored and 58s. for white.

BUTTER—There was no new feature in the market to note. The demand was fair and prices unchanged at 16 $\frac{1}{2}$ to 17c. for creamery in round lots.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., May 7, 1900.

Business continues good and collections are reported particularly satisfactory. There has been little change in markets. The advance in lard continues to be a matter of interest. Molasses moves freely at full figures and that landing goes quickly into consumption. As the winter export business is over, full returns of the volume of business done are to hand. Each year shows an increase and this year it reached almost 50 per cent, over the previous season. Total value of shipments this season, \$10,567,051. The lines showing the principal increases were: Wheat, barley, cattle, cheese, meats, and lard. There was quite a falling off in corn and butter. In fact, no corn was exported this year. A fact of particular satisfaction is the perfect safety with which the business was carried on. We knew there was no port were better results could be obtained in

this regard, and now this must be fully evident even to those appearing to entertain doubt on the subject.

OIL—As referred to in a late report, the market in burning oil tends easier, and prices are being quoted $\frac{1}{2}$ c. lower. There is quite a steady sale. In paint oil there is active business, though many, owing to the condition of the market, bought early, and at lower prices than now rule. While turpentine is rather lower, linseed oil continues to strengthen. Lubricating oils are very active. There is no change, but values rule firm.

SALT—Prices seem higher in Liverpool coarse, as the only chance to buy is ex store rather than ex vessel, which latter has been the case during the winter. There are full stocks held and a fair sale. In Canadian fine shipment seems delayed, particularly in cheese salt. There is a large demand. We quote: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

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CANNED GOODS—There is a fair, steady sale. While vegetables are firm, fair stocks are held, and there is little chance for further advance. In new goods, the wholesale trade are not finding an active forward demand, as season is so early. In meats, the fact that stock was bought so much below present figures prevents dealers in many cases, owing to competition among themselves, getting within a good profit what they would have to pay to replace stock. Fruits move more freely. In gallon apples, free sales for the week are reported. In fish, haddies and kippered herring tend higher, and sardines are firm. There is a good demand.

GREEN FRUITS—Bananas are high, and some sales are reported at \$3, which is an outside price here. In oranges, there are rather firmer figures. In Valencias, the season is getting late. In Messinas, there is improved sale. Lemons continue low and have good demand. Pineapples are low for the season; quality of stock but fair. Strawberries are quite plentiful and much lower; in fact, about as low as best stock will rule till native berries arrive. Rhubarb and cucumbers are received, but prices are too high for active sale. In apples, there is but little business.

DRIED FRUITS—Our dealers have had good satisfaction from Valencias of late, moving off their stock, which was quite large, at a good profit. Malagas are quiet. Prunes have less sale, and peaches are dull. Wholesale dealers do not offer apricots. In dates, there is light business. Evaporated apples are easy, with limited sale. There is almost no dried moving. Onions move freely, and during the past week the market has been quite bare. In currants, some barrels, direct importations, have been received; prices are easy. These are chiefly used for cleaning. Figs are dull.

PRODUCE—In eggs, stock coming to hand has been particularly good. There is good steady sale, and stock arriving is quickly picked up. Supply is not large, but it is ample. In butter there is but fair sale. Some little western is received, but market is chiefly supplied by local output. In cheese there is fair sale, chiefly western and at easier figures.

SUGAR—There is no change in price. The fact that considerable Dutch granulated of good quality is here, bought well below local refinery prices, tends to an easy market. There are fair sales. American sugars keep too high to come in.

MOLASSES—This is a market of particular interest. A cargo of Porto Rico arrived this week. It was sold to the different dealers. There was not enough to supply the demand, and prices rule firm. The Barbadoes which has arrived has quickly

gone into consumption. For American and New Orleans molasses there is less sale, though the lower figures keep it in the market. Further arrivals of Barbadoes are expected about May 24. And a fourth cargo of Porto Rico is daily expected.

FISH—Gaspereaux are the chief feature. Sale is free at full figures, and prices high for packing alewives. In other fresh fish, such as cod and haddock, there are fair receipts. A few shad are being received, and will soon be more plentiful. Dry fish is dull and easy. The West Indian market, at this season, is quiet. What has not been the case for a long time is that smoked herring continue the firm feature, but they are not high. In pickled fish, the market is about bare, but there is no need of stock, as there is little or no sale. In haddies, there is limited business. We quote: Large and medium dry cod, \$3.50 to \$3.75; small, \$2.25 to \$2.50; pickled shad, \$4.50 to \$5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.25 to \$2.35 per 100; pickled herring, \$2.20 to \$2.25 per half bbl.; bloaters, 70c.; kippers, \$1; Shelburne, \$4.50 to \$5; halibut, 8 to 10c.; gaspereaux, 70 to 75c.

PROVISIONS—Some very cheap beef has been received. There are fair sales. In pork, there is light business. Owing to the Boston market being below the general Western prices, they have largely supplied the trade, though there is quite a large quantity of local packed sold. Smoked meats are firm, and sales rather less active. Lard shows fair movement, but the price is affecting the sale. Values are rather firmer.

FLOUR, FEED AND MEAL—In flour, values keep low. City trade is light. In no line has the trade so fallen off in late years. Freight rates have killed local business, favoring direct buying by outside dealers. Oatmeal shows but fair business and no advance in price, though tendency has been to higher figures. Cornmeal has somewhat disappointed local dealers. It was thought that with three mills here competition would mean lower figures, but owing to advance in corn values are higher. Beans are quiet. Seeds are moving freely at full figures. We quote as follows: Manitoba flour \$4.50 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.40 to \$3.55; oatmeal, \$3.70 to \$3.80; cornmeal, \$2.30 to \$2.35; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40;

clover seed, 9½ to 10c½.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

ST. JOHN NOTES.

Mr. Hobbs, representing The North Packing Co., Boston, was in the city this week, and did a nice business with the trade.

Puddington & Merritt have received a full line of the "Country Club" luncheon specialties, as packed by The Armour Co., Chicago.

Persons desiring a perfect holiday should get the book just published by the St. John Tourist Association. They can get them by applying to the secretary.

Mr. R. Dawson Harling, Toronto, representative in Canada of the Manchester Ship Canal and Manchester Line Steamship Co., addressed the board of trade this week.

W. E. Brittain has taken over the business of the late J. J. Bostwick. Mr. Brittain was with the late Mr. Bostwick, and before that, with Geo. L. Slipp, whose business Mr. Bostwick bought out. His experience and standing with the trade should insure success.

BANANAS FOR BRITAIN.

Elder, Dempster & Co., Liverpool, Bristol, Montreal, etc., have received from the British Colonial Office a 10-year contract for the establishment of a direct line of fast fruit steamers between England and Jamaica. The steamers to be used at the commencement of the service are to be of 3,000 tons and to be able to carry 40 first-class and 15 second-class passengers. After 1904 they are to be of 5,000 tons and to be able to carry 100 first-class and 50 second-class passengers. The ports of calls are to be Port Antonio and Kingston. The minimum purchase of bananas is to be 20,000 bunches, and the freight is not to exceed 2s. 6d. per bunch. Elder, Dempster & Co. agree to provide no fewer than six skilled agents, whose special duty it will be to improve the fruit cultivation of Jamaica. The company is to get a subsidy of \$200,000, half paid by Jamaica and half by the Imperial Government. The first steamer is to sail next January.

PERSONAL MENTION.

Mr. C. E. Colson, who recently returned from England, is looking better than he has for years, notwithstanding his severe illness in London. He speaks very highly of the new Allan Liner Tunisian. He has crossed the ocean many times in the last 40 years and he says he never found a more comfortable or seaworthy boat and thinks the Allans should be congratulated on the development of their service.

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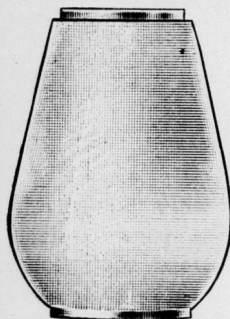
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THE . . .

OAKVILLE BASKET CO.,
Oakville, Ont.,

MANITOBA MARKETS.

Winnipeg, May 7, 1900.

THE week has been a very quiet one, and there is now no doubt among business men that the needless excitement got up over the few cases of smallpox has helped to bring this about. Everything is now being done to repair the mischief, but such things are more easy to do than to undo. In the city itself, the whole thing has fizzled out. Everyone now knows that there are a few cases of the disease which are properly isolated and under control, and all persons exposed to contagion before the disease was diagnosed have been properly disinfected and vaccinated. All this could have been accomplished just as well and nothing said about it to injure our city. Minneapolis and several towns in North and South Dakota have had smallpox for several weeks, and Minneapolis has, at the present time, five times as many cases as Winnipeg, but they are not going around with a brass band to announce the fact. Having taken proper precaution to prevent contagion, it is nobody's business but their own, and they are attending to it, and Winnipeg civic officials would do well to take a lesson from them.

Arbor Day was fairly well observed, and a good many trees were planted, especially in the public parks and gardens.

For the past week farmers have been seeding oats and coarse grains, and the last of the wheat is now in. In some districts the wheat is reported up three inches. Although as yet there has been no general rain, there is very considerable moisture in the soil which is being drawn up by the warm sun. The last few days, however, have been characterized by a chilly wind from the north-west.

WHEAT—This market is slow and unsatisfactory, although the opening of navigation appears to have created a somewhat greater demand for cash wheat, and has also affected considerable change in the statistical position. Considerable anxiety is expressed for fear the Northwest crops, which have gone in from three to four weeks earlier than usual, may be retarded for lack of rain. So far they have not suffered. The local wheat market, on the whole, is better than last week. Prices are stiffer, though not much advanced, and inquiries were quite lively all week. It is known that one or two holdings of considerable extent changed hands during the week. The price at closing to-day was 68½c., about ½c. higher than last week.

CEREALS—Millers quote rolled oats unchanged at \$1.75, but it is known that all transactions this week have been at lower figures. Split peas are in moderate demand

at \$2.40 to \$2.50 for the best grade. Cornmeal is fairly firm at \$1.30, with very light demand. Beans are very firm at \$2.15 to \$2.20.

MILL FEED—Owing to the rapid increase in pasturage and the consequently lighter demand, bran and shorts have dropped as anticipated \$1.00 per ton, being now quoted at \$14.50 and \$15.50 respectively.

FLOUR—Trade is fair in this market, but no change in price is reported. The strike of the city bakers has not so far affected bread.

VEGETABLES—Dealers have been bringing in a number of carlots this week, and prices of potatoes have weakened. They are now quoted at 35 to 40c. per bushel. All held over vegetables are in full supply, except onions, which, as reported last week, are scarce. Native asparagus was offered this week in small quantities, and retailed at 3 bunches for 25c. Though small, it was of excellent quality, and sold ahead of the imported, when there was any left. Imported is worth \$1 per dozen. Lettuce, onions, and radish are in plentiful supply from local gardeners.

DRESSED MEATS—The supply of mutton is somewhat limited, and sheep are being imported from the American side. There is a plentiful supply of beef, but the market is pretty firm at 6 to 7c. Dressed hogs are scarce, and satisfactory grades hard to obtain; they are quoted at 6½c.

POULTRY—Supply is limited and unsatisfactory. The only turkeys obtainable are stock from Smith's Falls which sells at 13c. Live chickens are in limited supply at 75c. per pair.

BUTTER—A few creameries have asked prices, but so far the small amounts made have been consumed locally. There is also a difference of opinion as to price. Manufacturers are asking 19 to 20c., while dealers feel that 18 to 18½c. would be a fair opening price. The amount made so far is very small indeed. The low price in the East is sure to affect the opening price here, as several Winnipeg houses are buying good creamery in Montreal at 16½c. and shipping it through to their British Columbian agencies. It would appear from this that prices in Montreal have already touched rock bottom, notwithstanding the high prices a few weeks ago. Latest advices indicate that there are no held stocks of Canadian in England, but the market there is dull, with light demand for all but the best grades. During the past week 3,000 boxes of choice Australian creamery were placed on the Vancouver market and found ready sale. Manitobans will have to bestir themselves to take care of their natural market. This is not the first shipment by any means, as smaller quantities have been coming in

more or less regularly for some time. Dairy butter is very scarce in this market and the demand is keen for first-class. The prices range from 18c. downward, according to grade, for tubs, rolls and prints. Dealers are already complaining of farmers sending in butter wrapped in paper as thin as tissue, in spite of all warning to the contrary. To show the difference that this makes there are a few farmers wise enough to do as they are directed, and are sending in their separator-made bricks nicely wrapped in heavy parchment paper, and, in consequence, are receiving 21c. per lb. for all they send. It costs about 1-16c. per lb. more to wrap the butter in heavy rather than light paper.

CHEESE—What remains of the old stocks are selling at 14 to 14½c. Several lots of new cheese offered this week and one small lot were purchased at 11½c. All the cheese offered is, of course, fodder cheese. It was mostly poor in quality and much too green. Some of it had not been out of press 10 days. The sizes were all small. The make of the Manitoba Government Dairy School, now about three months old, was sold during the week but the price is not known. The cheese were very fine and well cured.

EGGS—Plentiful supply has been received all week and dealers only offer 10½c. delivered at Winnipeg.

CANNED GOODS—Nothing further has been heard from the last meeting of the association and prices are precisely where they were a week ago. Few contracts are made from week to week and these are for small lots only. Buyers are still fighting shy of the present arrangement.

SUGAR—Sugar has advanced again in the East 5c. per cwt., but it has made little change here, as stocks are large and the former reduction of 15c. had not gone fully into effect. Prices are 5¾ to 5½c. for granulated and 4½c. for yellows.

MOLASSES—There has been a general advance and the market is very firm. New Orleans is 3c. per gal. higher, and is now selling at 37 to 40c.; Porto Rico has advanced 6c., and is quoted at 45 to 46c., and Barbadoes advanced 5c., and is quoted at 50 to 55c. Glucose syrup is firm at 3½c. per lb.

RICE—Rangoon, China and Siam are without change, but Japan is a shade higher and firmer, owing, doubtless, to war rumors and the famine in India.

DRIED AND EVAPORATED FRUITS—Valencia raisins are very firm, and when present scanty stocks are exhausted they will have to come direct from England; this means that extra selected stock will be worth \$2.50 per box. Californian muscatels are also higher, but the demand is not excessive. Currants are without change, and the market is slow. Apricots, peaches,

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Montreal.

pitted plums and the like are in moderate demand, and the price has remained unchanged for weeks. Prunes are firm, with slightly more demand, prices ranging from 6½c. upward. As reported last week, the smaller sizes grow scarcer and harder to obtain. Dried apples are offering a little more freely, but the price remains firm at 7½c. Evaporated are slow sellers, and price is not firm.

STARCH—There is now little doubt but this article will advance sharply on June 1. This is owing to increased price of corn.

CURED MEATS—Market very firm with a fair demand. Dry salt long clear is worth 9c.; hams 12½ to 13c.; breakfast bacon, wide, 12½ to 13c.; shoulders, 9½c. American meats still continue to come into the market, but the price is stiff. Heavy mess pork is worth \$17. Lard is firm at \$1.95 to \$2.10, the price varying with the firm quoting.

FISH—Prime sockeye salmon is scarce although considerable lots of lower grade are offering on this market. Prices remain firm.

GREEN FRUITS—In the early part of the week the demand was very good, but fell off somewhat to the end owing to the colder weather. The only new thing on the market this week is cherries, at \$3 per 10-lb. box. Strawberries continue to arrive in small quantities, principally Texas berries. They have been delayed somewhat by the floods and are sandy. A few Kansas berries have also arrived; price \$6.50 for 24 quart crates. Bananas continue firm, and were short on this market during the week. A car of Port Limon's arrived on Saturday, and were in good condition. The price is very high, \$3.25 to \$3.75. A small shipment of Ben Davis apples has been received, and they sell for \$7 per bbl. The few oranges remaining, navels, are selling at \$5; Mediterranean sweets, \$4.50; Californian seedlings, \$4. St. Michaels will arrive next week, and will be worth \$5. Lemons are \$4.75 per box. Florida pines have dropped to \$4 per doz.; Californian celery, 90c. per doz.; Californian cabbage, 5c. per lb.

A BUTCHER'S EPITAPH.

An English paper gives the following as copied from the tombstone of the famous John Higgs, at Cheltenham:

Here lies John Higgs,
A famous man for killing pigs;
For killing pigs was his delight,
Both morning, afternoon and night.
Both heats and colds he did endure,
Which no physician e'er could cure.
His knife is laid, his work is done,
I hope to heaven his soul has gone.

TRADE CHAT.

DESJARDINE BROS., general merchants, Plantaganet, Ont., have improved their store greatly by installing a sheet-iron frontage with plate glass windows. Mrs. T. Rodden is opening up in A. Wilson's block as grocer and general merchant.

A big catch of gaspereaux is looked for by St. John, N.B., fishermen.

Postill & Wright, general merchants, of Red Deer, N.W.T., have dissolved partnership.

The Hamilton Retail Grocers' Association holds its annual picnic, at Niagara Falls, on July 18.

J. A. McCrea, dealer in teas, chinaware, etc., is about to extend his chinaware department.

K. A. McLean & Co., grocers, Moncton, N.B., have started to do a strictly cash business.

James Norris is now on the road for the firm of Robertson, Nicolle & Co., wholesale grocers, Kingston, Ont.

Last week Mr. A. Fleming, grocer, Hagersville, Ont., received at his place of business no less than 50 cases, or 500 doz. eggs.

The Dominion Government has deposited 10,000,000 white fish fry in Round, Crooked and Qu'Appelle lakes, near Qu'Appelle, N.W.T.

The Manitoba Produce and Commission Co. and The Anderson Produce Co., Winnipeg, are discontinuing their Vancouver agencies.

J. M. Shoebottom, of Shoebottom & Co., grocers, London, Ont., has joined the mounted police force in the Northwest Territories.

J. H. Simpson, grocer, Guelph, is putting in the basement of his store a cement floor. In all respects this store is exceptionally well equipped.

All the grocers, boot and shoe dealers and clothiers in Petrolia, Ont., except one or two, have started to close their stores at 6.30 p.m. every night except Saturday.

A correspondent in Cottam, Essex County, Ont., says present indications are that there will be more tobacco grown in that vicinity the coming season than even in 1898.

Fire did about \$12,000 damage in Oshawa last week. Among the sufferers were F. L. Fowke, flour, feed, and grain dealer, loss \$2,500, insurance \$2,000; D. M. Todd, baker, etc., loss \$2,500, insurance \$1,450.

Levis, Que., council have granted the Dominion Government 800 feet of water front on which a wharf for the I.C.R. will be constructed. The Government is also

considering the construction of a grain elevator at Levis.

The Canada Flour Mills Co., Limited, has been incorporated, with H. M. Hart, R. E. Harris and E. P. Allison, of Halifax, and Edwin Dickie, of Upper Stewiacke, Que., as directors, and with a capital of \$650,000, to manufacture flour, meal and feed in Halifax.

The Combined Canneries of British Columbia, Limited, are busy contracting for the coming season. The Victoria Colonist says it is possible that Japanese may displace the Chinese inside the canneries, and at present hundreds of Japanese are being shipped north for the Skeena river.

At the first annual meeting of the Frontenac Milling Co., held in Kingston last week, the old directors—Henry Mooers, Edward Mooers, A. B. Campbell, Dr. T. M. Fenwick, and W. J. Doble—were re-elected. The dividend for the first year was 4 per cent., but, as the company has now a big trade worked up, it is expected the dividend will be doubled next year. The output of the mill is to be increased.

BUTTER AND CHEESE NOTES.

The Glencoe, Ont., cheese factory will not be operated this season.

The Dunkeld, Ont., butter factory has started for the season with its capacity increased by the installation of a new engine and other improvements.

The creamery which was removed from the Little River district to Lorette, Que., has been purchased by Henry O'Sullivan, who will have it in full operation in a few days.

Robt. McCue has taken over the business of The White Swan Butter and Cheese Association, of Bowden, N.W.T., and will in future carry it on under the name and style of The White Swan Creamery.

At the annual meeting of the Cornwall, Ont., cheese board, A. Denny was reelected president, and W. S. Friend, secretary-treasurer of the board. At the sale following, the first of the season in Cornwall, 285 cheese were offered, and all but 75 were sold at 10½c. per lb.

James Malcolm, Innerkip, Ont., one of the pioneers of the Canadian cheese industry, died at his home the other day. He was 72 years of age, and has been in touch with cheese-making since 1865, when he first started to make that product.

The Belleville, Ont., Cheese Board has elected the following officers: President, W. Clazie; vice-presidents, H. Wellbanks, J. Benconquel; secretary, D. J. Fairfield; treasurer, John Holgate. There were 25 white and 105 colored cheese boarded. The only sale was 25 boxes at 10 11-16c.

CURRENT MARKET QUOTATIONS

May 10, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	12	13	16	18
" " pound prints.	13	13½	19	20
" " tubs, best.	13	13	17	18
" " tubs, second grade.	13	13	16	17
Creamery, tubs and boxes.	17	18	20	22
" " prints and squares.	18	19	21	22
Cheese, new, per lb.	11	12	12	14
Eggs, new laid, per doz.	12	12	12	14

CANNED GOODS

Apples, 3's	\$0.90	\$0.90	\$0.95	\$1.00	\$1.10
" " gallons	2.25	2.20	2.25	2.25	2.40
Asparagus	2.20	2.25	2.40		
Beets	1.00		1.00		
Blackberries, 2's	1.40	1.70	1.50	1.80	
Blueberries, 2's	.85	.75	.85	.90	
Beans, 2's	.90	.95	.95	.90	
Corn, 2's	1.15	1.20	1.05	1.10	1.25
Cherries, red, pitted, 2's	2.00	1.90	2.00	2.30	2.40
" " white	2.00	1.90	2.00		
Peas, 2's	.85	.90	.95	1.00	
" " sifted	1.10	1.00	1.00	1.10	1.15
" " extra sifted	1.20	1.00	1.25	1.20	1.25
Pears, Bartlett, 2's	1.60	1.25	1.50	1.75	1.80
" " 3's	2.10	2.00	2.40	2.25	2.50
Pineapple, 2's	2.15	2.40	2.25	2.50	2.15
" " 3's	2.40	2.60	2.50	2.60	2.50
Peaches, 2's	1.50	1.75	1.75	1.90	1.85
" " 3's	2.00	2.90	2.50	2.60	2.70
Plums, green gages, 2's	1.25	1.35	1.10	1.25	1.30
" " Lombard	1.20	1.25	1.00	1.10	1.30
" " Damson, blue			1.00	1.10	1.30
Pumpkins, 3's			.85	1.00	1.25
" " gallon	.85	2.10	2.25	2.10	2.25
Raspberries, 2's	1.60	1.60	1.70	1.70	1.75
Strawberries, 2's	1.75	1.60	1.75	1.95	2.00
Succotash, 2's	1.25		1.15	1.10	1.15
Tomatoes, 3's	.90	1.00	.90	1.05	1.10
Lobster, tails	2.75	2.85	2.95	2.75	2.75
" " 1-lb. flats	3.15	3.20	3.00	3.25	2.75
" " ½-lb. flats	1.70	1.75	1.75	1.80	1.65
Mackerel	1.25	1.30	1.35	1.25	1.35
Salmon, sockeye, tails	1.30	1.50	1.30	1.40	1.50
" " flats	1.45	1.65	1.50	1.60	1.35
" " Horseshoe	1.35	1.55	1.35	1.40	1.60
" " Clover Leaf, tall	1.10	1.00	1.10	1.10	1.15
" " Clover Leaf, flat	1.00	1.00	1.00	1.00	1.00
" " Cohoes	1.10	1.10	1.15	1.10	1.15
Sardines, Albert, ¼'s	11½	12	12½	13	14
" " ½'s	20	21	20	21	21
" " Sportsman, ¼'s	11	12	12½	12	12
" " ½'s	20	21	20	21	21
" " key opener, ¼'s	8½	11	10½	11	18
" " P. & C., ¼'s	18	18½	23	10	11
" " Domestic, ¼'s	33	23	25	23	25
" " ½'s	4	4	4½	3½	4
" " Mustard, ¼ size, cases			9	11	
50 tins, per 100	9.50	11.00	8.50	9.00	10.00
Haddies	90	1.00	1.15	90	1.00
Kipperd Herrings	1.40	1.50	1.60	90	1.00
Herring in Tomato Sauce	1.30	1.50	1.65	1.60	2.00

CANDIED PEELS

Lemon, per lb	11	11½	11	12	13
Orange, "	11½	12	12	13	14
Citron, "	14½	15	15½	17	16

GREEN FRUITS

Oranges, Washington Navels, bx	4.00	4.50	3.75	4.00	
" " Valencia, ord. 420's	6.00	6.50	5.50	6.50	
" " large 420's		7.50	7.00	7.00	
" " Med. Sweets	3.25	3.75	5.50		
" " Messina, per box		2.75		3.50	
Lemons, Messina, per box	3.00	3.50	3.00	3.50	
Bananas, per bunch		2.00	3.00	2.25	2.75
Winter Apples, per bbl	3.00	3.50	2.50	5.00	3.00
Cocoanuts, per sack			3.75		
Pineapples, each		10			

SUGAR

Granulated	\$4.55	\$4.73	4.50	4.60	
Granulated, American			4.50	4.60	
Paris Lump, bbls. and 100-lb. bxs	5.15	5.53	5.40	6	
" " in 50-lb. boxes	5.25	5.63			
Extra Ground Cldg, bbls	5.15	5.3			
Powdered, bbls	4.90	5.45	5.40	6	
Phoenix	4.45	4.63			
Cream	4.45	4.63			
Extra bright	4.35	4.48	3½	3½	
Bright coffee	4.25	4.38	3½	3½	
Bright yellow	4.10	4.18			
No. 3 yellow	3.85	4.13	3½	3½	
No. 2 yellow	3.80	4.09			
No. 1 yellow	3.80	3.96			

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	\$3.20		\$3.20	
Cut nails, base	2.85		2.85	
Barbed wire, per 100-lb.	3.40		3.40	
Smooth Steel Wire (oiled and annealed, etc.), base	3.20		3.20	
White lead, Pure	6.75		6.87½	
Linseed oil, 1 to 4 bbls., raw	73		77	
" " " " boiled	76		80	
Turpentine, single bbls	77		73	

SYRUPS AND MOLASSES

Syrups—					
Dark	1¾				
Medium	2	30	32		
Bright	2¼	35	37	34	36
Corn Syrup, barrel, per lb	2¾		2¾	36	38
" " ½ bbls.	2¾		3		
" " 3 gal. pails, each.	1.40		1.50		
" " 2 gal. "	1.10		1.20		
Honey			40		
" " 25-lb. pails	90		1.00		
" " 38-lb. pails	1.20		1.40		
Molasses—					
New Orleans	25	35	23	27	28
Barbadoes, new		43		37	40
Porto Rico	40	43	38	42	46
Antigua		35			
St. Croix					

CANNED MEATS

Comp. corn beef, 1-lb. cans	1.65	\$1.75	\$1.55	\$1.60	\$1.70
" " 2-lb. cans	2.80	3.10	2.80	2.60	2.75
" " 6-lb. cans		8.25	8.50	8.75	9.25
" " 14-lb. cans	21.00	22.00	18.50	20.00	21.00
Minced callops, 2-lb. can		2.75	2.60	2.50	2.80
Lunch tongue, 1-lb. can	3.00	4.15	3.00	3.00	3.25
English brawn, 2-lb. can	6.00	8.00	7.00	5.50	6.00
Camp sausage, 1-lb. can		2.75	2.45	2.75	2.80
" " 2-lb. can			2.50	2.50	
Soups, assorted, 1-lb. can	1.50		1.50	1.40	1.50
" " 2-lb. can	2.45		2.20	2.25	2.30
Soups and Boull, 2-lb. can	2.50		1.80	1.75	1.80
" " 6-lb. can	5.85		4.50	4.25	4.50
Sliced smoked beef, ½'s	1.70	1.65	1.70		2.00
" " 1's	2.75	2.80	2.95		3.25

FRUITS

Foreign—					
Currants, Provincials, bbl.	4	4½		4½	5
" " ½-bbls.	4½			5	5½
" " Filiatras, bbls	4½			5½	5½
" " ½-bbls.	4½			5½	5½
" " cases	4½	4½	5½	5½	6
" " ½-cases	4½	4½	5½	5½	6
" " Patras, bbls				6	7
" " ½-bbls.				6	7
" " cases	5	5½	6	6	7
" " ½-cases	5	5½	6	6	7
Vostizzas, cases	3½	4	4	5	6
Dates, new, boxes		4½	4½	6	6½
Figs, 10-lb. boxes, per lb.	1.00	1.20	12½	14	14
" " 20 & 28-lb. boxes, per lb.			14	18	
" " Mats, per lb.			3½		
" " Naturals, per lb.			5½		
" " 1-lb. glove boxes			13		
Prunes, California, 30's	11	10	10½	10	12
" " 40's	10	8	8½	8½	9
" " 50's	8½	9	7½	8	8½
" " 60's	8	8½	7	7½	8
" " 70's	7	7½	6½	7	7½
" " 80's	6½	7	6¼	6¼	7
" " 90's	7	7	6	6	6½
" " Bosnia, A's			8½	9	
" " B's			7½	8	
" " U's			5½	6½	7
Raisins, Fine off stalk	7		7½	6	7
" " Selected	7½		8	6½	7
" " in layers			8½		
" " Layers	8		7	7	7
" " Malaga, 3-crown	10		8		12
" " Sultanias	10	10	15	10	12
" " California, 3-crown	7½	9	8½	9	7
" " 4-crown	9	9	10	8	8½
" " seeded, 3-cr.			11½		10
" " Malaga, Lon. layers	1.50	1.60	1.75	1.65	1.75
" " Black baskets		1.90	2.00	1.80	1.90
" " Blue baskets		2.00	2.25	1.90	2.25
" " Dehesa clusters		3.00	3.25	2.75	3.00
" " Royal clusters	3.00	4.00	4.50	3.50	4.00
" " ¼-flats black baskets	90		75		
" " ¼-flats blue baskets			85		
" " ¼-flats Dehesa			1.00		

PROVISIONS

Dry Salted Meats—					
Long clear bacon			8½	9	
Smoked meats—					
Breakfast bacon	13	11½	12½		
Rolls	9	9	9½	9	10
Hams	12	14	11½	12½	13
Shoulder hams	10		8½	8	9
Backs			11½	12½	
Barrel Pork—					
Canadian heavy mess.	17.00	18.50	16.00	16.50	15.00
" " short cut	17.00	20.00	17.00	17.50	16.00
Clear shoulder mess			14.00	14.00	14.50
Plate beef	13.60	18.00	12.00	12.50	14.50
Lard, tierces, per lb.			8½	8½	9
Tubs	9	9½	8½	9	9½
Pails	9½	10½	9	9½	9½

All meats out of pickle 1c. less.

THE JOHN L. CASSIDY CO., LIMITED

341 St. Paul Street, MONTREAL.

We are extending our premises on St. Paul Street, and offer special inducements to immediate purchasers and the trade generally, being prepared to fill their esteemed orders promptly from our immense stock of Crockery, China, Glassware, Lamps and Silver-Plated Ware, etc.

WE CARRY STOCK OF THE FOLLOWING MAKERS:

Haviland's Round Edge White China for Hotels and Steamboats,
J. & G. Meakin's Semi-Porcelain, Round Edge Hotel and Printed Ware,
(Crested to order at a week's notice.)

Furnival's Plain Graniteware, Light and Heavy Shapes.

—ALSO—

Full Line of Canadian Glassware,
Full Line of Bohemian and Belgian
Glassware,
American Brass Chandeliers and
Gasoliers,

Full Line of American Glassware,
American Brass Library Lamps,
American Table Lamps,
Rodgers' Plated Cutlery,
and Sterling Silverware.



The 1st shipment of the **NECTAR TEA** has been landed ex steamer Montevidéan. I am now delivering all back orders, and am ready to book and ship lots more.

The Nectar is a blend of China, Ceylon and Indian Teas. The best adapted to the waters of this country. The most appreciated by drinkers of real good tea.

Packed in 50-lb. cases, assorted, 20 $\frac{1}{4}$'s, 70 $\frac{1}{2}$'s, 10 1-lbs.
Green Label at 21c., to retail, $\frac{1}{4}$'s at 7c., $\frac{1}{2}$'s at 13c., 1's at 25c.
Chocolate Label at 26c., to retail, $\frac{1}{4}$'s at 10c., $\frac{1}{2}$'s at 18c., 1's at 35c.
Blue Label at 38c., to retail, $\frac{1}{4}$'s at 13c., $\frac{1}{2}$'s at 25c., 1's at 50c.
Maroon Label at 45c., to retail, $\frac{1}{4}$'s at 15c., $\frac{1}{2}$'s at 30c., 1's at 60c.
Fancy 1-lb. tins (50 in a case), at 32 $\frac{1}{2}$ c., 42 $\frac{1}{2}$ c., and 50c. per lb., according to quality.
Fancy 3-lb. tins (16 per case), at \$1.50 per tin.

TERMS, 3 PER CENT. 30 DAYS.

Don't wait to order Nectar until you find out that your neighbor is supplying your customers with it—they may not come back to you.

E. D. MARCEAU, 296 St. Paul Street, MONTREAL

THE FRUIT AUCTION.

KEEN bidding, high prices, rapid selling, and a large and avaricious attendance were the predominating features of the first important fruit auction of the season, held in Montreal on Tuesday in the Montreal Fruit Auction Company's wareroom, Murray street. Between 50,000 and 60,000 cases of lemons and oranges from Messina, Palermo, Catania, Sorrento and Maiori, were put under the hammer and hardly a single lot left unsold. The attendance was unusually large, and the keenest rivalry was evinced in the bidding for the choicest lots. Those in the business state that there is every probability of a scarcity of fruit this year. Prospective shipments indicate a distinct falling off in the supply as compared with former years. Consequently, competition amongst buyers to obtain a sufficiency is brisker. This, as was apparent at Tuesday's sale, reacts upon the market. The average price paid was higher than at former opening sales, and all indications point to an even more advanced scale.

The attendance included buyers for the principal houses in New York and Boston, as well as a thorough representation of the more important Canadian houses. Amongst the New Yorkers present were: Franz Feltmann, of Hirzel, Feltmann & Co., this firm had upwards of 12,000 cases in the Jacona's cargo; Mr. O. W. P. Westervelt, the bulk of whose consignment comes on the Endeavor; Mr. "Pappa" Minaldi, Mr. Tom Hulbert, Mr. Bob Dixon, Mr. John Molinelli, representing A. Zucca & Co., and Messrs. E. Andrews, jr., John W. Lumsden, C. A. Foster, R. A. Tucker, Lawrence B. Contencin, Victor L. Zorn, E. Scholl and Franke Paulino Gumenez.

Among the Canadian buyers were: William Dixon, Hamilton; J. Wood, Sarnia; R. E. Ryerson, Brantford; F. W. Ryerson, Brantford; George McWilliam, Toronto; Frank Everest, Toronto; Mat. Clewes, Toronto; J. R. Shuttleworth, London; George Husband, Toronto; Frank White, Toronto; Harry Dawson, Toronto; George Walker, Guelph; H. A. Prouse, Ottawa; George Hunt, Ottawa; J. D. McGregor, Ottawa; C. Mountjoy, London; McPherson, Winnipeg; G. T. Steele, London; Mr. Bowker, Hamilton; Mr. Fair, Barrie; J. B. Oke, Port Hope; A. Legare, Quebec; George Beauchamp, Quebec; F. Simard, Quebec; P. Rheame, Quebec; Mr. Vair, Parry Sound; J. M. Shuttleworth, London; Frank J. Hart, Vipond, McBride & Co., J. J. Vipond, J. T. McBride, P. T. Peterson, T. A. Vipond, A. Bowes, J. R. Clogg & Co., Jno. Barry & Son, Moquin & Cote, Irwin Harris, and Jno. Caldwell & Co., all of Montreal.

Mr. Stearn, of The Fruitman's Guide, and Mr. Hobbs, of The Fruit Trade Journal, are also in the city.

The sale lasted until almost 11 o'clock at night. In all 20,000 boxes of oranges and 39,000 boxes of lemons were disposed of. In oranges, there were 524 different lines and in lemons, 359. The entire consignment of fruit realized a total of \$114,000, a distinct increase upon all preceding fruit sales in Montreal. The orange market opened strong and remained firm throughout the sale. On the whole, this stock was particularly fine both as to condition and quality. Consequently, very high prices ruled throughout. Messina ovals ranged from \$2.50 to \$3.25 for boxes and from \$1 to \$3.10 for half-boxes. Sorrentos, which were especially fine both as to condition and quality, brought, for boxes, from \$2.45 to \$3.15, and for half-boxes, \$1.15 to \$2.30. A limited number of long boxes touched at \$4.10.

The lemon market was influenced to some extent by the knowledge that a large consignment was on its way from Italy to New York, and opened distinctly weak. Later in the sale, however, it took a firmer tone. First choice Messinas ranged from \$2.45 to \$3.10; seconds and thirds, from \$1.25 to \$2.25. Best ordinary grades realized from \$2.55 to \$2.70, common grades bringing from \$1.75 to \$2.25. In Sorrentos, the best lots brought from \$3.25 to \$3.50, while from \$3.40 to \$3.65 were obtained for Maioris.

The heaviest buyers were: Hart & Tuckwell and J. Barry & Sons, Montreal; McWilliam & Everist, Toronto; Messrs. Thos. F. Hobart, C. A. Foster, R. A. Tucker, Robt. Dixon, J. Lumsden and E. Andrews, jr., New York. Mr. E. J. Kneen, of Grenelle, Collins & Kneen, purchased 4,000 boxes for Minneapolis. The bulk of Mr. E. Andrews' heavy purchases is intended for consumption in the western section of the United States. Mr. Alan Stearn, of The Fruit Man's Guide, attended the sale in the interest of his paper.

EARLY CLOSING IN NEEPAWA.

A Neepawa, Man., correspondent writes: "The early closing movement is a certainty in Neepawa at last, the by-law being introduced and passed by the council at its last meeting. This by-law calls for the closing of stores and shops, such as those selling furniture, groceries, dry goods, harness, etc., every evening at 7 o'clock, except Saturdays and nights before holidays, which shall be 10 o'clock. The by-law came in force on May 7, and those infracting on the new law are liable to a heavy fine or imprisonment."

WIN A GOOD REPUTATION.

THE reputation of the squarest kind of dealing which a store can obtain by conducting itself in that way is worth more to it every year, and its regard in the minds of customers grows stronger with each evidence given, says The Drygoodsman. It depends upon the conduct of sales force and upon the attitude of the firm towards that conduct how great is to be the prestige and the standing of the concern in a community.

Don't allow your employes to make any transaction which you cannot sanction or which you would not make personally, for the blame of its results are going to fall on you more heavily than on the employe. It is just as easy to keep out of the rogues' gallery which people have in their minds as it is to get into it, but it is a mighty difficult matter to get out of it when once you are placed there, whatever may be the cause.

In a hurrying time, or, in fact, any other time, there is no place for any kind of persuasion but that of simple, plain statements put in the most straightforward and honest manner. The conviction that they carry with them seldom gives a customer a chance to register a protest against the goods she bought, and she never has the opportunity to call the salesman a rogue.

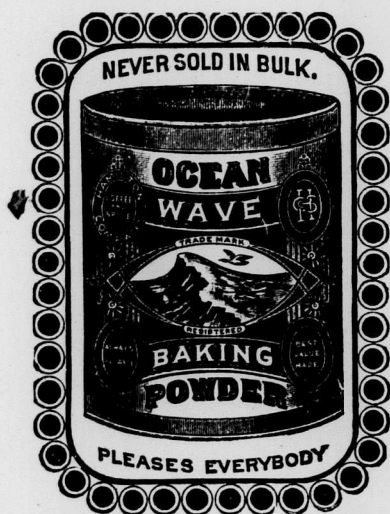
In hurrying trade it takes no longer to talk the goods up for what they really are than to make extravagant or preposterous statements which may lead to future trouble. It is far more to the advantage of a business to lose a sale occasionally because of a lack of some particular thing which a customer asks for than to make a sale through a misleading or deceptive statement. The reaction on sales made in that way is not only on the salesman but also on the store he represents, whose proprietors must stand with him as rogues in the estimation of the people who are dissatisfied.

TEAMSTERS' STRIKE OFF.

On Tuesday afternoon the strike of the teamsters employed by the three companies in delivering freight for the C.P.R. and G.T.R. at Toronto was declared off by the teamsters. Many of their places had been filled, and those who went back to work did so on the terms of the companies.

EVAPORATED BANANAS.

An American in Jamaica has built a plant for evaporating bananas. The thoroughly ripe fruit is placed in a heated oven for not more than 48 hours, during which time the sugar crystalizes. It takes 6 lb. of fresh bananas to make 1 lb. evaporated.



Ocean Wave Baking Powder

The most satisfactory for your best trade. It will bring a good cook back to your store. **Makes everything a little nicer.**

Are You Selling McLaren's Java and Mocha Blend Coffee,
 McLaren's Invincible Coffees?

SPICES

Ground from **selected whole goods** of the greatest strength and flavor. **Every cent higher means two cents more value.**

GOOD GOODS make **GOOD CUSTOMERS.**

The HAMILTON COFFEE & SPICE CO.

LIMITED

25 and 27 Macnab Street South

HAMILTON

SITUATION VACANT.

TRAVELLER WANTED TO REPRESENT A leading wholesale grocer, of Toronto, on G. T. R. West and Wellington, Grey and Bruce. Must know the territory well and be able to control business. Superior advantages for the right man. *THE CANADIAN GROCER, Toronto. (19)*

PIGEONS WANTED.

Quote prices F.O.B. at any station (Express) in Ontario, live pigeons crated with, say, 100 to 200 birds per crate. Water trough and sufficient feed for birds to last them on express trip of five days.

200 Birds Wanted per week.

Send C.O.D. per express to Calgary, or draft through bank attached to express bill. Send quotations, including crates, feed, etc., delivered into Express Co.'s hands at station where shipment is made, to

C. P. DIXON,
 care of Alberta Hotel, Calgary, N.W.T.

Good Printing Pays

Drop us a card, or telephone 2148, and we will gladly call and see you.

Try Us.

It costs very little more than poor printing, and is far cheaper in the end, because good printing attracts attention and always brings good results. We do all kinds of work, and our price is very reasonable.

The **MacLEAN PUB. CO.,** Limited

Board of Trade Bldg.
 MONTREAL

26 Front St. West
 TORONTO

THE FROZEN MEAT TRADE.

The importance of the frozen meat trade and of the development of that trade in the antipodes may be seen from the fact that, from a modest beginning in 1882, the business has so enlarged that there are now no less than 59 freezing and chilling works in Australasia, with a daily capacity of nearly 100,000 carcasses, or an annual freezing and chilling capacity of about 30,000,000 carcasses, and the end is not yet. This does not take into account the 18 or 20 preserving and boiling down (rendering) works, which can handle fully 30,000 sheep per day, or 9,000,000 per year. The estimates are made on 300 working days in the

year. The list of these meat works in the southern hemisphere shows what a revolution cold air has worked in the meat trade of the world.—National Provisioner.

THE VALUE OF READY CASH.

The cash system appeals to up-to-date grocers with unusual force to day, by reason of the advantages which the ready-money buyer possesses, says an exchange. Never before were such bargains obtainable by the dealer with the cash in hand, and it looks as though most of the dissatisfaction, apparently caused by the operations of "cutters," is really due to loose credits of

retailers who are compelled to pay the long price owing to their lack of ready money.

WHOLESALE GROCERS' OFFICERS.

At the annual meeting of the Wholesale Grocers' Association of Toronto, on Friday, the following officers were elected:

President—John I. Davidson.
 Vice-President—Hugh Blain.
 Executive Committee—W. A. Warren, W. Ince, jr., John Sloan, T. Kinnear and F. W. Humphrey.

For the information of canners and persons requiring large quantities of pineapples, White & Co. state that the crop is about half shipped; prices are being well maintained, and the quality is good. There will be no very cheap pines this season.

Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

**Superior Quality
Always Good**

SOME SARCASTIC ADVICE TO ADVERTISERS.

If possible, get in a little dig at your competitor. That shows you have respect for yourself—and his goods.

Always insist on your advertisement being in black type. It doesn't cost any more, and makes up for what you didn't tell.

Never take a white piece of paper and write your advertisements legibly—it is time thrown away. The printer is hired to read any old thing.

If you spend 10 cents in advertising, you ought to make \$100 out of it. That is reasonable and a good business proposition.

Never give the printer any latitude in getting up your advertisements. His life-time experience is worthless and your taste is better than his, anyhow.

Always wait until the last minute before you send in your copy. The printer then has lots of time to study out display and get up an attractive advertisement.

Always insist that your advertisement be top column next to reading matter. That lets the printer onto the fact that you know a few things and makes him disposed to favor you when he can.

Never reveal the fact that you know that no expenditure of money is so sure of return many fold as that spent in advertising. If

the publisher knew you were aware of it, it might make him feel too important.

ENCOURAGING TOURIST TRAVEL.

The New Brunswick Tourist Association are starting in good time and with commendable enterprise to attract tourist travel to that Province during the coming summer. They have just issued an edition of 15,000 copies of a booklet, beautifully illustrated and attractively written, which can hardly fail to extensively advertise the climatic advantages, the fishing, shooting, and pleasure resorts and the charming scenery of the Province. Some of the views, notably, the Grand Falls of the St. John by moonlight, and scenes on the Restigouche, are unusually attractive.

As the association have already received application for almost the whole issue, a second edition may be printed, which is not surprising when the merit and interesting value of the booklet is considered. Mr. W. S. Fisher is president and Mr. Charles D. Shaw is secretary of the association.

Bees have come out healthy and strong from winter quarters, the season has opened fine and they have been doing good work on the soft maples and willows. If the weather keeps right during fruit bloom, they will be in excellent condition when the clover opens.—Canadian Bee Journal.

THE PASTOR WAS WISE.

In a certain wine-growing community of France, according to a contemporary, a congregation once agreed to present their pastor with a cask of wine. As pretty nearly every member of the congregation was in the wine-growing business, it was considered that the best way to do it was for each man to bring a jug and empty it into a cask, and it would not be a burden on any one particularly, and the pastor would have a cask of wine. But there was one of those self sufficient people who have a patent way of doing business, who did not see what there was in it for him, and he thought he would bring a jug of water. He did so, and he did not think anyone was going to find it out, but there were about 85 others out of the congregation of 86 that thought the same way. When the preacher opened the cask of wine he found it was all water. The next morning, being Sunday, the preacher was very dramatic; he looked right straight at one particular man and said: "Yesterday, when you people presented me with a cask of wine, one man brought a jug of water. I won't mention his name, but, if he will replace that with a jug of wine to-morrow, I will keep quiet about it."

There were 86 jugs of wine there next morning.

:—THE DEMAND FOR—:

REGISTERED
Bow Park
BRAND
HAMS

is rapidly increasing, and grocers will find them "easy sellers."

They are largely advertised and are giving perfect satisfaction.

WRITE US FOR PRICE LIST.

REGISTERED
Bow Park
BRAND
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is —They are profitable to dealers and satisfying to consumers.

Ceylon and Indian TEAS

BLACK

have reached the highest point of tea excellence, and are acknowledged by all to be the purest, cleanest and best flavored teas in the universe.

They are machine-made, and cultivated under British supervision, hence their great superiority.

GREEN

REMEMBER—either **BLACK** or **GREEN** now. Better keep well supplied with both, and you'll please everyone.

A MODEL VILLAGE DEPARTMENT STORE.

THE store at present owned by Mr. J. A. Stewart, of Exeter, Ontario, is well worth an inspection. From the chief department to the slightest detail of business all is well managed and under the personal supervision of Mr. Stewart, who is a genuine business man, level-headed and up-to-date in all his ideas. Indeed, this place of business is a credit to a village like Exeter.

The store itself is 135 feet deep, with a frontage of 50 feet, and is commodious and airy. Every available space is utilized to the best advantage and yet it is so well arranged

one can see just as readily the colors, etc., as by day. The window display is always carefully planned, the owner fully realizing the advantage of fine windows.

As we enter the store we see, on our right, the space allotted to dress goods. This is well chosen because of the excellent light.

Facing us is the department for fancy goods. On our left is the men's furnishing department. Farther on to our left is the department for groceries, which is nicely placed rather at a distance from the other departments.

made bright and attractive by light, curtains, etc., is the millinery showroom, beyond which again is the workroom. The millinery branch of this prosperous business is as well managed and as successful as even the enterprising owner himself could wish.

Upstairs we find an extensive display of carpets, and also of wall papers. Here, too, is kept all reserve stock. This outline gives only an insufficient sketch of the many branches of the stock, but it may serve to give our readers some idea of its many excellent points.

A few comments on noticeably good ideas in this business may not come amiss. One notices that the counters have, in many



THE CASH DEPARTMENT STORE OF MR. J. A. STEWART, EXETER.

that the appearance of crowding, so hurtful to the good display of stock, is entirely avoided. A description of this up-to-date store, whose motto is "Cash and One Price," will, no doubt, be interesting to THE CANADIAN GROCER'S readers.

In the first place, the front is modern and up-to-date. The windows are excellent, three of them, large and well-lighted. The interior fittings of mirrors make a splendid background for a window display. They certainly are of great help in the business. By day the display is well shown, and by night, under the clear light of acetylene gas,

In the space fronting the men's furnishings and the fancy goods departments, and between the grocery branch and the dress goods space, are small tables on which are displayed furs, prints, or other goods, according to the season. Further on to our left is the clothing department.

Beyond the dress goods, on our right, we come to the staple department, opposite which are ladies' and children's shoes. Still farther down on our right are the mantle and lace curtain departments, opposite which is the china department.

At the extreme end of this long store, and

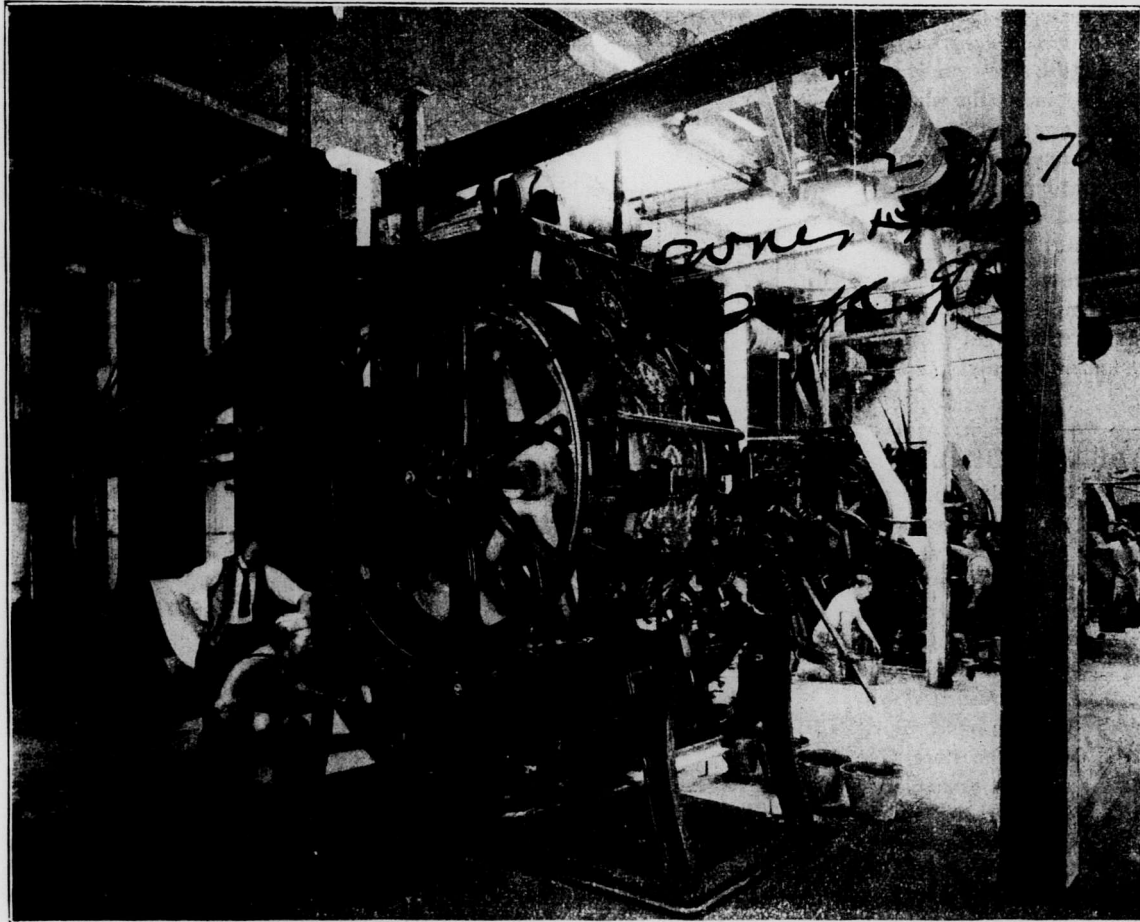
cases, glass tops, beneath which are displayed goods, which are easily discernible, and yet run no risk of being put in disorder by much handling.

At the backs of the windows, and facing the interior of the store, are placed large mirrors, which serve to heighten the attractiveness of the display.

The office desk, which is placed as nearly in the centre as possible, has a view of all departments. The "Whiting Cash Carrier System," as used in the city stores, is also in use here.

The three windows are usually utilized to

ONE OF THE **WALL PAPER**
PRINTING MACHINES
OF ...



THE **WATSON, FOSTER CO.,** LIMITED

MONTREAL

TO THE TRADE==

REPEAT QUICKLY ANY SHORT NUMBERS.
OUR STOCK IS NONE TOO LARGE.
SAMPLE BOOKS IF DESIRED.

advertise some different branch of the business. The window display is changed frequently, and thus does not become uninteresting to the possible customers.

Each department is under the management of a competent man, and, as the owner himself fully understands all the branches of his stock, we thus see that all the wheels of this business are well oiled and cared for, and consequently the success of the enterprise is not surprising.

A few words as regards the light. By day it is as good as possible, as the store is large and well lighted. By night, the whole interior from the windows to the millinery rooms, is lighted by acetylene gas, and the result is a bright, steady, and clear light, which is of no small advantage in the display of goods by night.

In short, one fully recognizes in this store a business nearly complete in its branches, and running in an excellent, and most successful manner, under its fully competent management.

GROCER DIES SUDDENLY.

While Ferdinand Filiatrault, grocer and provision dealer, 198 St. Lawrence street, Montreal, was closing up his store at 10.30 Friday evening, last week, he began to cough and presently fell heavily to the floor. Mrs. Filiatrault, who knew her husband had not been very well for some weeks, heard the fall, and rushed downstairs. She found her husband lying unconscious on the floor of the store, face downward. Medical aid was immediately summoned, but Mr. Filiatrault died in less than an hour. The cause was pronounced apoplexy.

PREPARING TO SELL ICE CREAM.

A. Mason, of the London Fruit Store, New Glasgow, N.S., is making extensive improvements. He has added one of the best and most up to date ice cream plants in the Province. Ice cream will be made in bricks, and fig shapes and flowers kept in stock. A large storage refrigerator has been added, capable of holding 200 gallons of ice cream, also a large refrigerator in the shop next to the soda font for milk shakes, etc. This season a specialty will be made of ice cream sodas. A door has been placed between the two buildings. Both stores have been nicely painted inside and out.

ONTARIO FISHERY FEES.

The Ontario fishery laws have been amended, to impose the following fees upon foreign sportsmen who fish in Lake Nipigon: For a four weeks' license, \$25; three weeks, \$20; two weeks, \$15.

WINTER PORT TRADE OF ST. JOHN.

At a meeting of the Board of Trade of St. John, N.B., the secretary submitted the following complete comparative statement of winter port trade for the seasons of 1898-1899 and 1899-1900, which shows an increase this season of nearly 50 per cent:

WINTER EXPORTS 1899-1900.		
GRAIN.	BUSHELS.	VALUE.
Wheat	2,865,809	\$2,118,530
Corn	None	
Oats, 40 bags	837,071	263,405
Peas, 5,845 bags	164,196	89,281
Rye	60,582	35,188
Buckwheat	1,884	1,130
Barley	417,922	161,207
Beans	None	
Grain not designated	40	30
<hr/>		
5,388 bags, estimated at 3½ bush. per bag	4,347,481	\$2,663,771
Flour and meal, pkgs.	4,366,342	
Cattle	253,818	\$885,829
Sheep	15,451	1,038,590
Horses	2,911	22,894
Deals, boards, etc., spl. feet	18,846	\$1,103,754
Other lumber, spl. feet	29,233,133	405,187
<hr/>		
		\$495,102
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Hay	TONS.	34,196
Cheese	PKGS.	772,574
Butter	3,898	52,636
Eggs	16,114	84,134
Meats	70,557	2,616,900
Wood pulp	BALES.	131,491
Manufactures	PKGS.	359,841
Apples	BARRELS.	176,329
Lard	88,791	523,893
Miscellaneous	75,059	666,611
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		\$10,567,051

THE TONNAGE.

	1898-9.	1899-1900.
Inward	18,242	22,529
Outward	145,246	191,754
Number of vessels, 64 in 1899-1900.		
Number of vessels, 61 in 1898-1899.		

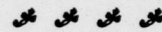
COMPARISON WITH 1898-1899.

INCREASES.		
	1898-1899.	1899-1900.
Wheat (bush)	1,510,554	\$1,025,826
Oats	131,076	39,973
Barley	409,875	157,825
Other grain		28
Total grain	1,884,859	\$1,223,652
Flour and meal (pkgs)	66,848	\$242,603
Cattle (number)	6,875	486,929
Sheep (number)	1,287	12,648
Horses (number)	198	13,240
Total live stock	8,358	\$512,817
Lumber (sup. feet)	7,412,301	181,521
Hay (tons)	357	1,318
Cheese (pkgs)	17,402	166,624
Eggs (pkgs)	3,782	34,236
Meats (pkgs)	28,101	858,130
Wood pulp		23,849
Lard (pkgs)	87,791	523,893
Grand total (increase)		\$3,768,720
<hr/>		
DECREASES.		
Corn (bush)	633,202	\$244,351
Peas (bush)	3,728	9,741
Rye (bush)	10,121	14,813
Buckwheat (bush)	17,597	9,586
Beans (bush)	1,820	1,687
Total grain	666,468	\$280,078
Butter (pkgs)	7,528	\$100,191
Manufactures (pkgs)	9,976	33,758
Apples (bbls)	3,217	7,294
Miscellaneous	20,228	66,804
Grand total (decreases)		\$408,125
Net increase for season		\$3,360,595
Or over 45 per cent. over the season of 1898-1899.		

Willard, Coles, Alfonso, George and Hamilton Kitchen have been incorporated with \$75,000 capital to carry on business under the style of The Kitchen Mercantile Co., as general merchants and furniture manufacturers, in Fredericton, N.B.

SMOKING

TOBACCO



POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

A WORD ON LAUNDRY BLUE:



IS NOW IN GREAT DEMAND.



Your customers are buying more Laundry Blue this month, preparing for the Summer flitting.

It won't do to let your stock run low.

See that the reliable OXFORD is on your order sheet for BLUE.

Current Market Quotations for Proprietary Articles

May 10, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.



BLACKING

P. G. FRENCH BLACKING		per gross
No. 4, 1/2 grs. bxs.	4	\$4 00
" 6, 1/2 "	4	5 00
" 8, 1/2 "	4	7 50
" 10, 1/2 "	4	8 25
" 10, Jet Enamel.	8	25

CARR & SONS.

CARR & SONS.		per gross
No. 2-1/4 gross boxes	2	70
No. 4-1/4 gross boxes	5	75
No. 5-1/4 gross boxes	8	00

SHOE POLISH.

HENRI JONAS & CO.		Per gross
Jonas'	8	00
Froments	7	50
Military dressing	2	40

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box.	0 17
Reckitt's Square Blue, 5 box lots.	0 16

BLACK LEAD.

Reckitt's, per box.	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

ROECKH BROS & COMPANY		doz. net
Bamboo Handles, A, 4 strings	4	
" " " B, 4 strings	4	
" " " C, 3 strings	3	
" " " D, 3 strings	3	
" " " E, 3 strings	3	
" " " G, 3 strings	3	
" " " I, 3 strings	3	

BISCUITS.

PEEK, FRENCH & CO.		
Metropolitan mixed	40 lb. tins	10c.
Florence Wafers	8 lb. tins	36c.
Venice Wafers	8 lb. tins	36c.
Florence Wafers	Small tins	\$3.70 per doz

CARR & CO., LIMITED.

CARR & CO., LIMITED.		
Frank Magor & Co., Agents.		
Cafe Noir		0 15
Foreign		0 12 1/2
Metropolitan mixed		0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.		

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.		
Mushrooms, Rionel	\$14 75	
" 1st choice Dutheil	17 50	
" 1st choice Lenoir	18 50	
" extra Lenoir	20 00	
Per case, 100 tins.		

FRENCH PEAS-DELORY'S.

HENRI JONAS & CO.		
Moyen's No. 2	\$9 00	
No. 1	10 50	
1/2 Fins.	12 50	
Tres fins	14 00	
Extra fins	15 00	
Sur extra fins	18 00	

FRENCH SARDINES.

HENRI JONAS & CO.		
1/2 Trefavennes	\$9 00	
1/2 Rolland	9 50	
1/2 Delory.	10 50	
1/2 Club Alps.	11 50	

CHOCOLATES & COCOAS.

Epps' cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities.	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents.		per doz
Cocoa essence, 3 oz. packages.	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 40	
" 1-lb. tins.	0 42	
Nibs, 11-lb. tins.	0 35 1/2	

TODHUNTER, MITCHELL & CO.'S.		per lb.
Chocolate—		
French, 1/4's-6 and 12 lbs.	0 30	
Caracas, 1/4's-6 and 12 lbs.	0 35	
Premium, 1/4's-6 and 12 lbs.	0 30	
Sante, 1/4's-6 and 12 lbs.	0 26	
Diamond, 1/4's-6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	

Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl	0 25	
London Pearl 12 and 18 "	0 22	
Rock	0 30	
Bulk in boxes	0 18	
Royal Cocoa Essence, pkgs., per doz.	1 40	

FRY'S.

Chocolate—		per lb.
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 42	
" Gold Medal Sweet, 1/4's, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24	
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24	

Cocoa—		per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40	
" 1/2's	4 50	
" 1 lbs.	8 25	
Homeopathic, 1/4's, 14 lb. boxes.		
" 1/2 lbs. 12 lb. boxes		

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4's)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibs		0 05
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35

CHEESE.

Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars.	1 00
Imperial Holder—Large size	15 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.		per lb.
Mecca	0 32	
Damascus	0 28	
Cairo	0 20	
Sirdar	0 17	
Old Dutch Blo.	0 12 1/2	

BAKING POWDER.

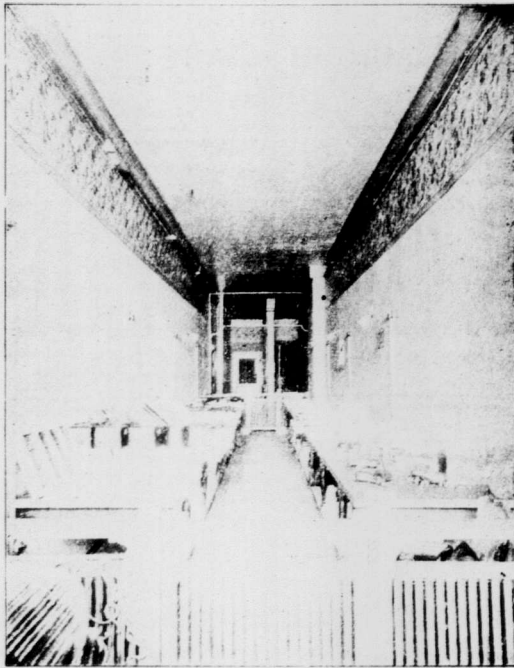
PURE GOLD.		
3 oz. cans, 4 and 6 doz. in case	88	
4 oz. cans, 4 and 6 doz. in case	95	
6 oz. cans, 2 and 4 doz. in case	1 40	
8 oz. cans, 2 and 4 doz. in case	1 80	
12 oz. cans, 2 and 4 doz. in case	2 70	
16 oz. cans, 2 and 4 doz. in case	3 60	
2 1/2 lb. cans, 1 and 2 doz. in case	9 00	
1 lb. cans, 1 doz. in case	14 40	
5 lb. cans, 1 doz. in case	18 00	

Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	

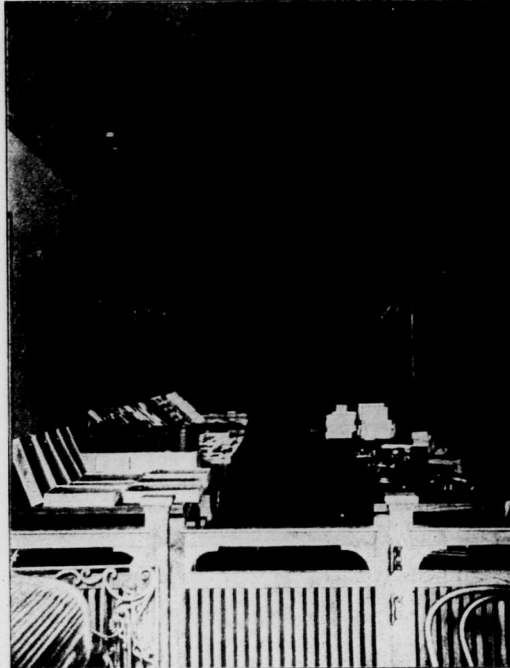
Diamond—		W. H. GILLARD & CO
1 lb. tins, 3 doz. in case	per doz	2 00
1/2 lb. tins, 3 "	"	1 35
1/4 lb. tins, 4 "	"	0 75

JERSEY CREAM BAKING POWDER		
1/2 size, 5 doz. in case	40	
1/4 size, 4 doz. in case	75	
" 3 "	1 25	
" 2 "	2 25	

OCEAN WAVE BAKING POWDER.		per doz
No. 10, 5-ounce Cans, round or square.	4 doz. in case	\$0 75
1/2 lb. Cans, round only 3 doz. in case		1 20
1/4 oz. Cans, round only 2 doz. in case		1 30
16-oz. Cans, round only 2 doz. in case		2 00
3-lb. Cans, round only 1/2 and 1 doz. cases		5 75
5-lb. Cans, round only 1/2 and 1 doz. cases		9 00



Luxfer Prisms successfully lighting a store 100 feet long.



Ordinary glass made the store unrentable without artificial light.

A visit to our test rooms will furnish ample proof that these contrast pictures underestimate rather than exaggerate the lighting results of Luxfer Prisms. Write for our blank form and obtain an estimate of cost.

THE LUXFER PRISM CO., Limited

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TORONTO

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by
Architects.
Approved
by
Owners.
Appreciated
by
Tenants.

Form
Your
Own
Opinion.

TODD HUNTER MITCHELL & CO'S	
Excelsior Blend.....	0 32
Jersey ".....	0 29
Rajah ".....	0 20
Old Government Java.....	0 28 0 30
Maracaibo.....	0 18 0 20
West India.....	0 16 0 18
Rio, choice.....	0 12

CLOTHES PINS.	
ROCKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case.....	0 75
4 doz. packages (12 to a case).....	0 90
6 doz. packages (12 to a case).....	1 20

EXTRACTS.	
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.....	0 90
2 " " ".....	1 50
2 1/2 " " ".....	2 00
4 " " ".....	3 00
8 " " ".....	6 00
4 " Glass Stop ".....	4 00
8 " " ".....	6 00

P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.....	\$6 00
4 " " ".....	4 00
8 oz. Plain bottles.....	5 00
4 oz. " " ".....	3 00
2 1/2 oz. Cabinet bottles.....	2 00
2 oz. Bottles.....	1 80
1 oz. " " ".....	1 20
Per gallon.....	7 00
Per pound.....	1 00

HENRI JONAS & Co.	
1 oz. London Extracts.....	\$8 00
1 oz. " " (no corkcrews).....	5 50
2 oz. " " ".....	9 00
1 oz. Spruce essence.....	6 00
2 oz. " " ".....	9 00
2 oz. Anchor extracts.....	12 00
4 oz. " " ".....	21 00
8 oz. " " ".....	36 00
1 lb. " " ".....	70 00
1 oz. Flat " " ".....	9 00
2 oz. " " ".....	18 00
5 oz. Square " " ".....	21 00
4 oz. " " (corked).....	36 00
8 oz. " " ".....	72 00
Per doz.	
4 oz. " glass stop extracts.....	3 50
8 oz. " " ".....	7 00
2 1/2 oz. Round quintessence extracts.....	2 00
4 oz. Jockey decanters.....	3 50

FOOD.	
Robinson's Patent Barley, 1/2 lb. tins..	1 25
" " " 1 lb. tins..	2 25
" " " Groats, 1/2 lb. tins..	1 25
" " " 1 lb. tins..	2 25

INDURATED FIBRE WARE	
THE E. B. EDDY CO.	
1/2 pail, 6 qt.....	\$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt.....	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tube (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4.....	8 00
" " 5.....	7 00
" " 6.....	6 00
" " 7.....	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms.....	2 65
" " round bottoms.....	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " 2.....	6 20
Barrel Covers and Trays.....	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.	
SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry " ".....	2 00
Apricot " ".....	1 75
Black Currant " ".....	1 85
Other Jams, W. F.....	1 55 1 90
Red Currant Jelly.....	2 75

P. G. JELLY POWDER.	
Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.	

P. G. ICINGS.	
Chocolate 2 doz. cases \$1.25 per doz.	
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.	

T. UPTON & CO.	
Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06 3/4
7-lb. wood pails, 6 " " "	0 06 3/4
14-lb. wood pails, per lb.	0 06 3/4
30-lb. " " "	0 06 3/4

LICORICE.	
YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb....	\$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
" Ringed" 5 lb. boxes, per lb.....	0 40
" Acme" Pellets, 5 lb. cans, per can..	2 00
" Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " 5 lb. cans.....	1 50
" Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 73
Dulce, large cent sticks, 100 in box....	0 75

MUSTARD.	
COLMAN'S OR KEEN'S.	
D. S. F., 1/2 lb. tins, per doz.....	\$1 40
" " 1 lb. tins, ".....	2 50
" " 1 lb. tins, ".....	5 00
Durham, 4 lb. jars, per jar.....	0 75
" " 1 lb. ".....	0 25
F. D., 1/2 lb. tins, per doz.....	0 85
" " 1 lb. tins.....	1 45

FRENCH MUSTARD	
Crown Brand—(Greig Mfg. Co.) per gross.	
Pony size.....	\$7 50
Small Med.	11 50
Medium.....	10 80
Large.....	12 00
Spoon.....	18 00
Beer Mug..... 16 20	
Cream Jug 21 00	
Sugar Bowl 22 00	
Caddy..... 28 00	

BAYLE'S PREPARED MUSTARDS.	
Horseradish..... per doz., \$1 20	\$1 75
English Sandwich..... " 1 20	1 75
Mustard (with fine herbs) " 1 20	1 75
Packed in our self-sealing half and one-pound jars, two dozen in a case.	

English Sandwich Mustard, Mustard (with fine herbs)—	
Bbls. Half 10-gal. 5-gal. 1-gal.	
50c. 55c. 60c. 65c. 70c.	

JONAS' FRENCH MUSTARDS.	
HENRI JONAS & Co. Per gross.	
Pony size.....	\$7 50
Imperial, medium.....	9 00
Imperial, large.....	12 00
Tumblers.....	13 20
Mugs.....	18 00
Pint jars.....	24 00

MINCE MEAT.	
Wetley's Condensed, per gross, net	\$11 00
" per case of 3 doz., net.....	2 70

ORANGE MARMALADE.	
T. UPTON & CO.	
1-lb. glass jars, 2 doz. case, per doz..	\$1 00
7-lb. pails, 8 pails in crate, per lb....	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.....	1 30

PICKLES---STEPHENS'	
A. P. TIPPET & Co., AGENTS.	
Patent stoppers (pints), per doz.....	2 30
Corked (pints), ".....	1 90

SODA—COW BRAND	
Dwight's Soda	
Case of 1 lbs. (containing 60 pkgs.) per box.....	\$3.00
Case of 1/2 lbs. (containing 120 pkgs.) per box.....	\$3.00.
Case of lbs. and 1/2 lbs. (containing 30 lbs. and 60 1/2 lb. packages) per box.....	\$3.00.
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00.	

RECKITT'S Blue and Black Lead { **ALWAYS GIVE YOUR CUSTOMERS SATISFACTION**

"Daisy Fruit"

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THE WM. CANE & SONS MFG. CO.,
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CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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German Chicory, Coffee, Extracts and Essences
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St. John's, Nfld.

EGYPTIAN AND BERMUDA ONIONS.

Home-grown stock is finished—these two lines coming into general use. Egyptians in bags about 100-lbs., Bermudas in crates about 50-lbs.

PINEAPPLES, BANANAS.

Pineapple crop about one-half shipped, buy now for canning. Bananas—Car Port Limon, firsts, due Thursday. All orders given best attention and prompt shipments made.

WHITE & CO., 64 Front St. E., TORONTO.

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HIRES ROOTBEER is a tonic as well as a beverage.

Be sure you sell them **HIRES**.
Price may be a little high, but the best pays in the long run.

All Wholesalers keep it.

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With a little moderate weather Bananas will move freely; we are just commencing another season and will handle the best grown. The trade can depend upon getting Fancy Ripe Bananas from us.

ORANGES.

Big sellers just now; car of extra Fancy Navels from Arlington Heights Fruit Co. in stock—as fine fruit as any grown. Also arriving this week, car of Fancy Valencias, Ordinary 420's and Jumbo 420's. Prices right on all we handle.

HUGH WALKER & SON,

Wholesale Fruits,

GUELPH, ONT.

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SATISFYING FULLY, RECUPERATING QUICKLY,
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The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

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SIX GOLD MEDALS
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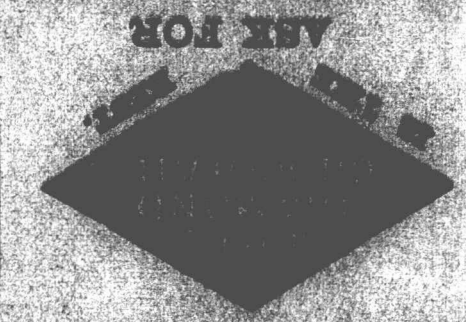
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best of refrigerators of the
world. Because it is well
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ventilated. Because it is
easy to clean. Because it
is safe. Because it is
durable. Because it is
cheap. Because it is
the best.

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the Thing on Which to
Make or Extend a Busi-
ness.

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We have a line of Glassware that surpasses any of our previous efforts.

We are making a special feature of New effects, such as

- Emerald and Gold Decorated**
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