## S. DAVIS \& SONS, LARGEST CIGAR MANUFAI:TURERS IN CANADA.



VOL. VI.
TORONTO, OCTOBER $28,1892$.
No. 44


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Published in the interest of Groeers, Qanners, Produce and Provision Dealers and General storekeepers.

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## J. B. McLEAN, <br> President. <br> HUGH O. McLEAN, 

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The prices at which this year's crop of blue fruit comes on themarket would indicate that the growers of Malaga are not making much headway in repairing the ruin the phylloxera wrought in their vineyards several years ago. The market has strengthened materially since the opening, an advice to hand on Monday reporting it excited, owing to an unexpected shortage which chiefly affects the finer grades. Canadian orders have all been filled, however, and the bulk of the shipments for this market are on the Escalona, which is due at Montreal in a few days. The price is likely to rule generally higher than it did last year, though this is contrary to the expected course of development, as an increase in the crop is looked for every year. The yield used to be three or four times what it is now, but was brought down enormously by the phylloxera which threatened the extinction of the vine. For the past six years the work of recovery has been going on, but each year finds it little farther forward. The young vines are now bearing, and it is probable that next year's crop will more fully answer to the expectations. The young vines
are healthy and appear to withstand the phylloxera. The graftıng of Malaga cuttings on American roots is said to be a successfal means of ensuring the vine against the disease.

The "nerve" of some merchants has been sorely tried this summer by the sugar trade. The wholesalers who bought large quantities at high prices in March in anticipation of higher ones in July had to wait until September for the turn of the tide, but they stayed manfully with their competitors, and now and then forced the pace a little. But there came a time when the people who had sugar bought were better off than those who had to buy it ; and then it was expected that there would be a pause for profits. Sweeter than profits, however, was the satisfaction of dosing the other fellows with their own medicine. Profits were as little regarded in the summer's trade as horse flesh was in the long cavalry ride in which Austrian and German troopers vied with each other to make the shortest time. The wholesalers who bought sugar at low prices always made business lively for those who did not. The retailers too rarely followed a wiser course. Many a grocer sold sugar at prices that did not repay him the mere money outlay, much less interest or profit. Some did so from a mistaken and foolish belief in "nerve," which they consider a requisite of modern business. To stand up and cheerfully shovel out sugar at losing prices is now and then a matter of choice between two evils, the other evil being the loss of trade. In certain circumstances loss on sugar is the lesser evil, and then a man has to face it with the best grace he can. But where traders resort to it out of pure waywardness, with the idea of doing a sensational trade, it is a must irrational course. There is an ignorant notion prevalent among people who have no clearly defined idea of
mercantile matters that this is "busıness." It is "business" in the sugar trade, it seems, and it would appear that grocers are coming to accept it as an article of faith that sugar must not be sold at a profit. It is possible that some dealers would be dissatisfied with a salesman who should do a fair and profitable trade in everything, sugar included, and sell sugar at a paying price. They most likely would reason that, if a comfortable business could be done upon a basis of a profitable sugar trade, it could be immensely developed if sugar profits were discarded. It would be a shackle on the talents of some merchants, if the circumstances permitted they were required, to sell sugar at a profit or cost. They would be in dread of failure.

It is possible to make money in the retail grocery trade. There are grocers who demonstrate this at the end of every year, by the figures of their annual balance sheet. Their success controverts the hopeless plaint that there is no money to be made in the retail grocery trade. There is one method of proof often invoked by those who hold this latter view. They put side by side the number of those who fail and the number of those who become wealthy, and of course the latter is insignificant beside the former. But the same test would prove that every mercantile calling was a non-paying one. It is said that 95 per cent. of the men who go into business fail at some stage in their career, but 95 failures against 5 successes do not prove that there is no money to be made in trade. They do prove that the secret of making money is not shared by all at the outset of their career, and that it is hard to acquire without a lesson or two from failure. They show that business is not the easy matter that it seems and that so many traders go on taking it to be. Of course it is not easy to make money; it is not
easy even to remain solvent. The very common practice of the methods which lead to failure is not only directly productive of insolvency but indirectly as well. The conscientious and conservative trader has many times more trouble in keeping his business clear of consequences of rivals' actions than of consequences of his own. The effects of recklessness are farther reaching than the effects of care. The grocers who make money require to be not merely well versed in their knowledge of goods, but they must clearly recognize the conditions that trade is now done under. Prices are cut on many lines, cost prices are variable from time to time, goods are sold by wholesalers on short time, the credit system is dangerous, the expenses of doing business are greater than they ever were. The country merchant must make his produce pay him a good profit if he is to accept it as an equivalent for cash, all must study the tea trade to make it pay them a profit on itself and one on sugar, discounts must be secured, credit must be sparingly and discrıminately given, bookkeeping must be faultless, collection infallible, prices maintained on proprietary lines, buying done with all the shrewdness a man can command. The care and display of stock, personal attention to customers and manifold matters of detail are all of importance as factors in the increase of capital that is employed in the retall grocery trade. The problem of how to make it pay is one that should never be absent from the mind. The people who lead an easy thoughtless life during the inintervals when demands for payment are not disturbing them, cannot expect to succeed. You are not behind the counter any single moment for mere gossip or any other idle entertainment. If you do gossip, it is in pursuance of one predominating purpose always present to the view of the earnest trader, and that is to make it pay you. A merchant who is constantly turning over the problems of his business in his mind and constantly working out their solutions is a hard man to drive out of business.

Several of the busiest retail grocers in Toronto believe in and practise early closing at this time of year. Some of the mturn the key in the door at seven o'clock, others at eight. They comprise many who were unconvinced by the arguments in favor of early closing in summer, and who met those arguments by citing the solid returns of their own fruit business between the hours of
eight and 10 p.m. Ot course the fruit business is a factor on the side of late summer hours that it is hard to get over. The view taken by those who adopt an early closing hour at this season is, that the evenings are too cool for the perambulations of the citizens, whose saunterings in the warm evenings brought so much chance trade. People are enjoying the comforts of their homes or are taking part in some of the evening gatherings that are numerous now. Hence, the amount of shopping done after dark is small. The places of amusement are open, evening classes of various sorts are starting and the inside entertainments generally are now in their season. Salesmen, saleswomen and office hands might as well have a chance to benefit by these opportunities for relaxation and improvement of the mind.

## THE FRACTION IN PRICES.

A score of years ago, anybody who knew enough about whole numbers to add, subtract, multuply and divide In could do all the reckoning called for in a retail store. Fractions seldom disturbed his peace of mind, unless in relation to the pound or other unit of weight or measure, and then generally only halves and quarters were involved. Occasionally, when butter would be 13c a pound a farmer's wife would have 8 lbs. 13 oz ., or some equally inconvenient weight, and then the odd ounces would be allowed for in a rough way if the buyer happened not to know how to manipulate fractions. But prices were mostly all integral. Even the whole numbers which expressed the prices were apparently chosen with a view to the convenience of the reckoner. Prices were given in numbers ending in 5 or o very usually. But all this has changed. Odd numbers, prime numbers that will not factor, numbers with fractions now have to be faced. But lhe trader does not always bother with these fractions. If granulated sugar costs him $43 / 8 \mathrm{c}$. laid down in his store, and he calculates on making $1 / 4 \mathrm{c}$. per lb . profit, he should sell at $47 / 8 \mathrm{c}$. per lb . or about $201 / 2 \mathrm{lbs}$. for a dollar. But he wants an unbroken number to express a dollar's worth and would like one to express a half dollar's worth, so he says 22 lbs. for a dollar and II lbs. for a half dollar. Thus he sells at a shade below his buying price. However he quotes he is forced to calculate in fractions, as these now play a large part in the wholesale prices, the shrinkage in prices consequent upon increased production, greatly cheapened cost of transit and intense selling competition having brought the fraction into great use. Years ago wholesale prices used to fluctuate in degrees of 1 or 2 or even 5 cents, whereas a change of a sixteenth of a cent makes as much difference now in trade as several units did in those tumes. But to
avoid the fraction the grocer will adopt a price that divides his fair margin with the customer. An article that cost him nearly 5 c per lb . he will sell at 5 c rather than say $51 / 2 \mathrm{c}$. The prices of to-day may be compared with those of a generation ago in the same way as many a man of to-day may be compared with the man ne was then. They were like well-filled out plump figures then; they are like attenuated forms now, on which the drawn skin shows the rough angles of the bony framework. They are worn as close to the intrinsic cost as it is possible to get. The retailer should give more attention to fractions and make up his prices on a margin that he knows the width of. Prices must be low, but let them not be shrivelled up to satısfy anybody's likıng for simple integers, though they may be inflated for that purpose.
So fine are the distinctions drawn in quo. tations upon some classes of goods that decimal fractions have to be used instead of vulgar fractions. It is a pity they were not more commonly used. They are as easily handled as whole numbers, as in form they are simply an extension of our system quotation past the units' place, a system which is not bounded downwards any more than it is upwards. Hence decimal fractions can be operated up as whole numbers can.

## the patrons at huntington.

The Enterprise of Huntingdon, Que., gives a report of a meeting of the Patrons of Industry in that town on the 15 th inst., and we make a few extracts from it.

In his speech Mr. Mallory, the Grand President of the order had this to say about salt:-The entire salt output of Canada was controlled by three men. These men were enabled to keep up the price of salt by gauging the supply. Only enough salt was put on the market at one time to keep up an active demand, and prices were never allowed to come down. The Patrons, at a meeting of the Grand Association, extended negotiations to one of the three men to come out of the combine, and they would agree to take a certain quantity of salt. Many vexatious delays and hindrances were put in the way by the other members of the combine, who even went so far as to have the County Judge issue an injunction restraning the members with whom they were negotiating from supplying the Patrons of Industry with their salt. -This injunction expires on the 3Ist December, and the speaker said that it gave him pleasure to inform the Patrons present that they would receive their salt about January ist, at half the price they would otherwise pay. According to the agreement made the Patrons will be furnished with from 500,000 to $1,000,000$ barrels of salt at a stated price.

Mr. Mallory was followed by G. W. Stephens, M.L.A., who thought that it was a mistake for the Patrons to interfere with

## THE CANADIAN GROCER

traders. He thought that the latter class had enough competition already amongst themselves to keep prices down. He did not believe in farmers going into trading themselves, for just so sure as a man goes into anything he knows nothing about, just so sure would he come out with an immense quantity of experience. Speaking of the cash system, he said that a long credit system was bad. If people would only pay cash for what they got, everything would be cheapened. He pointed to the Dominion Cotton Co., as an instance of the evils of a combine, and explained how this company watered their stock so as to create the impression that they were making more than six per cent dividends. Farmers should take an active and intelligent interest in the affairs of the country.
Mr. Scriver, M. P., was the next speaker. He said that if the farmers are oppressed it is largely their own fault. Mr. Mallory had remarked that farmers preferred to be represented by one of themselves. If there was any rock on which the association might split it was in arraying one class against another. It was not men of any particular class that were wanted, but honest men, who would give them an honest administration of affairs. He did not think that the profits of the storekeepers nowadays wereunreasonable. He did not think they could point to any one around here who has made a fortune at retailing merchandıse. Speaking of his own personal experience a man would not get rich very fast.

## THE POSITION OF TEA.

The strong advance in prices of tea which wehave been experiencing lately, differs from the occasional excitement of past seasons, in that the position looks certainly favorable to a steady market. Therefore, without anticlpating any very wild operations among tea speculators, the general impression seems to be that tea at the prices at which it has been bought is a fairly safe investment. In China the Pingsuey men, as already noted in these columns, have determined on a reduction in the production to 135,000 half chests against 160,000 halt chests last year. This is certain to ensure speculation across the line. In Japan there is no accumulation despite the heavy shipments of the past season, and stocks are not any larger than they were this time last year, while advices with regard to the last crop state that it was $2,000,000 \mathrm{lbs}$. short and that all there is coming forward is now afloat. With regard to Indian and Ceylon teas, advices from London are that the market has held strong for several weeks. They put the total available supply for Great Britain from India at about $107,000,000 \mathrm{lbs}$. If this is so, brokers consider that it it is not more than will be actually wanted. The statistical position of Ceylon stock also, according to British advices, appears even
s)ronger, as the total import into Great Britain is not estimated at more than 70,000 ,000 lbs ., while the consumption of the tea by the English market is placed at $78,000,000$ lbs. a year. On the whole the position seems to favor firmness, and it looks more and more as if prices were going, if anything a little higher. Lower grades of India and Ceylons have been worked up Id. to I $1 / 2 \mathrm{~d}$., and Pekoe Souchong cannot be bought now under 6 d . per. lb. Java and green teas also point upwards, the crop news on the latter being unfavorable. Prices in consequence are firm at full values. It would seem therefore as if those buyers who got the low grade goods at the recent auction sale in Montreal at such low values, owing to the absence of competition, have made a good thing of it.

## THE DECLINE IN SUGAR.

This staple and its phases has been an interesting study recently, furnishing for the nonce an apt illustration of how sympathetically the markets of the world act with one another at times. No sooner was there an interruption to the supply of beet stock across the lines and attention devoted to cane for supplies, than the beneficial influence was felt by Canadian refiners. Naturally. with no supplies of beet in prospect, prices hardened under the increased call for cane stock. and our refiners had a chance to send a considerable quantity of sugar across the Hnes, as everyone knows. This steadied the Canadian market in the face of a quiet domestic trade, but now the position of affairs is altered. Supplies of beet recommenced at New York and United States refiners reduced their prices to meet foreign competition, notably Canadian. This shuts the latter out of the market across the lines, and as the domestic market is dull and heary, the decline of a fortnight ago was inevitable.
In fact, prices seem likely to tend lower. The American Sugar Trust by its recent course seems determined to keep Its own field to itself, and should our refiners meet its move by a further reduction, would probably cut prices still lower. The possibilitics of the domestic trade, therefore, is all that remains to our refiners. If jobbers are to be belleved, they are well supplied ahead, and this is a natural assumption, as the movement of sugar from first hands has been pretty steady during the fall. There is no urgent necessity thercfore of provid ing for fresh supplies at the moment unless some inducement is offered, and as buyers hold the view that the presentleasiness will be of some duration, they are not likely to be urgent for some time to come. As a matter of fact, there is no reason . .. tirey should, for if jobbers are selling at first cost. or within a small fraction of it, which we know to be the case. there must be some very good reason for it. Briefly, the weak feeling is undoubted, and it will not be surprising if we see still lower prices, unless some radical change occurs on outside markets calculated to effect a recovery. This is a remote possibility and hardly worthy of consideration.
There is nothing in the position of the raw sugar market to warrant any apprehension on the part of buyers.

In New York importers are endeavor ing to sustain prices on cane, but there is nothing very special in the position, while receipts of beet stock have been very free recently. There is a prospect, however, that Southern States cane will be hurried forward more rapidly this year than usual While reports from some sections say the crop is unusually large. New su gar was marketed in New Orleans on the 1st of October this year, being a couple of weeks earlier than the regular date for that event. It is understood also that every arrangement is being made by the government to facilitate the marketing of the crop by hurrying the weighing and inspection of the sugar. With regard to the crop itself in Louisiana. the Picayune, of New Orleans, says that all reports warrant the belie that the crop will be unusually large. Some sanguine planters and sugar men go so far as to predict that this sea son's yield will not only exceed all crops since the War, but also go ahead of the best ante-bellum records.

## LOSSES ON APPLE SHIPMENTS.

As the season advances the prospects for those speculators who went in early and pald extreme figures for apples in the country do not improve. In fact, allowing for all the conditions. some of the figures paid seem ridiculous in the extreme. comparing the present season with previous ones. The Canadian crop this year, both of fall and winter apples, was an exceptionally good one, and in addition to thls, advices from the apple producing countries on the continent of Europe indicate that they would send the average quantity of stock to the English market. it is true the English growth itself was short, but the deficiency was more than made up by the excess in supplies elsewhere. Last year no such condition of affairs prevailed, and the first cost of apples in Canada only averaged from $\$ 1$ to $\$ 1.25$ per barrel. This year, on the contrary, they were fully 25 c . to 75 c . higher for the first cost of the fruit at the orchard. In a word, fruit in Montreal ready for shipment costs to-day from $\$ 2.25$ to $\$ 2.50$ per barrel, against $\$ 1.75$ to $\$ 2$ last year, and this increase does not include any margin of profit for a turnover. On this basis operators stand to lose a tidy littie sum, unless prices in Great Britain improve materially. Some of the shipments of early fall apples which have gone forward mean big losses to some people, one dealer estimating that from $\$ 100,000$ to $\$ 125,000$ must have been dropned in the aggregate on some shipments. Little of this comes out of the pockets of Montreal shippers, who would have nothing to do with apples at the ex-
aigh ralues. The preferred to anow the speculators in the country to drop their money. Latterly it is worthy of remark that growers it is worthy of remark that growers
are disposed to talk more reazonably than a month ago, and this is taken as an indication that the people in the country who have been boosting up prices have got tired of the game, the inference being that they found it unprofitable. The shipments from Montreal also have been remarkably Montreal also have been remarkably
heavy, ranging all the way from 10 ,heavy, ranging all the way from $10,-$
000 to 25,000 barrels per week since the apple shipment season opened, and they keep on.

ON BOTH SIDES OF THE COUNTER.

FOR WANT OF A NAIL THE SHOE WAS LOST, ETC.
A grocer ordered some hams to be sent up in the morning, that being the usual time for the driver to deliver his goods in that direction. But this day the driver was slow and did not arrive until about 5 o'clock in the evening. The following is the consequence: That grocer had an order waiting the arrival of the hams, but could not send them until they came from the packer's. As it was a long distance to send, he wished to make one trip do, and he reframed from sending the other goods of his customer's order withjut the hams for fear of offending her. A servant came down twice to see why the goods did not come up. The grocer made the excuse that he was waiting for the hams. She said they needed the hams in the worst way, as there were some strangers invited to spend the afterncon and stay for tea, and she suggested that he had better send the rest of the things and the ham afterwards. This he did. He received the hams about $50^{\prime}$ clock. He sent one up but it was returned, as it did not get there in time to be cooked. The story falls into the form of that about the House that Jack Built. The packer's delivery was long behind time, consequently the grocer's was, the people had waited all day for the ham and at last were disappointed; the driver had two very long trips, one trip for nothing ; the people, who were good customers were disgusted, and withdrew their account : the grocer lost the customer and all the customer's friends, because they could not depend on getting their goods when they wanted them ; the grocer buys his ham and bacon after this from another packer.

FOR A FRIEND IN NEED.
How would it do to let part of the surplus fund of the Grocers' Association go to help some poor but really deserving grocer when in need ? Timely assistance might often be rendered when sickness, fire or other misfortune had reduced a fellow-member to a condition of destitution.
HELLO, CENTRL !

SCENE 1.-Grocerystore.-Grocer wipes persperation from his brow.
Grocer's Wife.-Well, did she give you a big order?

Grocer.-No, it's enough ic make any one sick. I've been all that way, aboui .... miles, only to be told that she could not think of a single thing she needed to-day.
[Telephone Bell rings. Grocer's wife answers.]

Grocer's Wife.-Hello !
Customer.-Hello, is that Mr. R ?
Grocer's Wite.-No, its Mrs. R.
Customer. -Mr R . was up this morning and I could not think of a single thing I wanted, but on looking over I find I need a pound of rice and a pound of sugar. Would
you please send it up at once, as my cook is waiting for it ?
Grocer's Wife.-All right ma'm. Is there anything else?

Customer.-No, not to-day.
Grocer's Wife - All right ma'm.
Grocer.-Who is that ?
Grocer's Wife.-The woman you called upon an hour ago.
Grocer.-I just expected as much. Now I supposed I'll have to drive all that way for one cent profit.
Scene 2.-Same store 2 o'clock in afternoon ; Bell rings. The grocer has returned from delivering.
Grocer.-Hello.
Customer.-Is that Mr. R.
Grocer.-Yes.
Customer.-I forgot to order 5 c . worth of mixed spice, when you were up. Would you please send it up at once.
Grocer to himself.-I would like to send you to Jericho.

LOSS AND GAIN.
Lady Customer.-How much are your readers?
Shopkeeper.-They are 15 c .
Lady Customer.-Oh, E. sells them at ioc. I guess I'll go down and get them there.
Shopkeeper.-All right, ma'm. I can't sell them at that price.
She takes the boy with her, pays 5 c . car fare for herself and 3 c . for the boy, 8 c . there and 8 c . back, that is 16 c ., to get 5 c . ahead of her grocer and IIC. ahead of herself.

BEWARE.
Some employees' mode of operation in trying to bring others down to their own level is this : they try by their suave manner to make friends of the other employees, especially those who have any power, lead them on into some mischief, get them to do something wrong so that they cannot squeal on them when they do anything that is not right. When the better man yields to this cunningly devised scheme he is in the grip of the devil. Beware, young men, when the tempter asks you in his friendly way to partake with him in some idle or vicious pleasure. Shrink from him as if he were a viper. Which he is.

## A NEW VARIETY OF TEA.

The tea that is always drunk in novels -orange pekoe-is a tea perfumed by laying orange flowers among the tender young leaf buds, but not produced in nearly sufficient yuantities : . .he demands made upon it by the lady novelists. A new perfumed tea, however, is being introduced. It is called Fayham tea, and is expected to soon have the vogue in literature of orange pekoe. It is even more valuable in life, because it is described as agreeable cold or hot, and can be used to flavor custards and ices, while in punch its own aroma is even more fragrantly distilled by the other ingredient. Fayham tea, it seems, is made of the flat-dried leaves of a white orchid that grows as a parasite in
the forests of Mauritius. Its botanical name is Angræcum fragrans. The plant has long been known, but only recently orchid tea has been introduced in Paris, where it has since become an article of commerce. But it is not only as a tea that this parasite is making itself a reputation. Cigars have also been made of the leaves, and the vanilla-like odor they emit is described as worthy the end of the century. The orchid of all plants has, been hitherto regarded as the most purely ornamental, as it not even supports itself. The discovery of a variety that rivals both tea and tobacco on their own grounds is regarded of economic importance, and the probability is that the orchid, which belongs to the very highest botanical circles, will yet be cultivated and numbered with the crops. $-N$. Y. Sun

## JAMAICA COCOANUTS.

On the island of Jamaica are found several varieties of cocoanuts. They are distinguished by shape and size and the thickness of the husk and the flesh part of meat. The Curacoa is a very large nut, with thick husk and meat. The Maiden variety is very small and grows in large bunches, and while the Curaco seldom has more than six or seven nuts to the buncb, there was recently exhibited a bunch which contained thirtynine nuts of the Maiden variety. The Curaca produces the largest amount of oll, usually averaging twelve quarts to 100 nuts, more than any other variety. In sprouting the cocoanut, the flattest of its three sides should be laid on the ground, and should be so inclined that the water, or milk, will flow towards the eyes. The uppermost ridge should be chipped to allow the moisture to penetrate, causing the eyes to grow more quickly. The earlier the nuts are transplanted after sprouting (the season being faborable) the stronger will be the plant. The beginning of the October season is the best time to transplant. In laying out a plantation the land should be thoroughly cleared, as the young plant requires no shade.

It has been tound best, by experience, not to cut the branches or to trouble the tree in any way in its growth. A plantation usually will commence to bear in seven years, and be in full bearing in ten years. Generally the nuts are permittel to fall to the ground, and are gathered every day or two and taken to the storehouse. The greater part of the nuts shipped from Jamaica go to America and Canada, although a considerable quantity go to England and the Continent. In shipping to the first-named countries all the nuts are husked, while they are sent to Europe in the husks. The average price realized by the producer is 2 cents per nut. Some growers, instead of shipping the nuts, prefer to extract the oil, which is done by a very simple process. After being husked the nuts are broken up and pieces laid near a fire until the meat will come away from the shell. Then the meat is washed, the thin black skın that lies between it and the shell not being removed. After being washed the meat is grated, placed in a vat, bolling water poured over it, and the whole strained. When the water cools the oil floats on the top and is skimmed off and cooled and is ready for shipment. The oil sells for 12 cents per pint bottle. It is now proposed to introduce into Jamaica the manufacture of cocoanut buitter.-American Grocer,

## HILLWATTEE.

"Reasons why merchants should handle above brand of tea" : It pays, it pleases, it never varies, is clean, sound, unadulterated, and free from taints.

GOODS JUST IN STORE.
LLabradore Herrings, Lochfyne Herrings, Half Barrels Mackerel, Kitts Mackeral, Mackerel in Tomato Sauce, Sportsman Key Sardines, Kippered Herrings.
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## W. H. Gillard \& Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA-in $1 / 2 \mathrm{lb}$. and I lb . tin foil packages. Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.
GILLARD'S SPECIALTIES:-High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.
Old Mill Tomatoes, hand packed-best in Canada--to be had only of us. All live grocers should try them.
TEAS:-Our Tea Department is now complete in all grades. Special values in New Season's Japans.

## JAMES TURNER \& CO.,

 HAMIITON, ONT.,Are wholesale agents for the following lines, every one of which is a seller : Ram Lal's Pure Indian Package Tea, Bensdorp's Royal Dutch Cocoa, St. Charles Evaporated Cream, Munn's "Caplin" Half-tins, Royal Egg Macaroni,

Batger's Cumpressed Jellies.

## STANDARD BLENDED THAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

## STEEL, HAYTER \& CO,

11 AND 13 FRONT ST. EAST.

## BATTY \& CO'S PICKLES AND SAUCES



123 and 125 FINSBURY PAVEMENT, LONDON.
Batty \& Co.'s NABOB SAUCE Is the Eauace of Sauces, and the mne delicious for Fish, Hashes, Steaks, Stews, \&o
Batty \& Co.'s NABOB PICKLE
Is universally admitted to be the finets. and most enjoyable
Pickle in the Worla.


# $\square \wedge$ TT OUR STOCK IN THIS DEPART. MENT IS NOW COMPLETE. 

 IT WILL PAY YOU TO CALL WHEN IN THE CITY.
## 

## TAKE TIME.

Every day you hear some business man or merchant complaining that he gets no time for doing thus and so. It is a very convenient excuse for negligence or lack of a proper system of working. The fact is there is a time for everything under the sun, if people will only take it, by seizing time by the forelocks as they should. A man has no business to work at anything that he has not ample time for doing, and doing well. If a business man gets insufficient time to attend properly to all the details of his business, there is something radically wrong with his system, or in the running gears of his establishment that should be righted at once. He lacks sufficient help in somedepartment, or is practising false economy, or else wasting time somewhere.
Some people foolishly fancy that they get no time for any rest ur recreation, they do not ever find time to eat or sleep properly, but get so wound up in their business that they fly around like a buzz saw and those nervous, restless mortals are never still. They are a sort of anımated perpetual motion machines. There seems to be no happy medium ; people either wear out or rust out, and one way of giving out is as bad as the other.
There is a vast difference between the svstematic, methodical, regular, steady-going business man, and the one who flies around
until he flies off the handle, and never gets time to properly oll up. These are they who fill our lunatic asylums, or plod around as poor nervous dyspeptics and drop into an early grave, because they never got time to attend to nature's laws. Old father Time reaps them in with his keen edged scythe and they are harvested before they are ripe. They have to take time to die and it is only then that they get their long neglected rest. The wise man of Holy writ said: "There is a time for all things, a tume for rejoicing and a time to mourn."

The true business man ever finds time too precious to waste in frivolous things, but he has always time for a pleasant word for those around him. He works like clock work, and takes tıme to get wound before he runs down. He keeps his hands busy as well. He never wastes tıme in long stories and useless talk argument. He works easily and smoothly because he is systematic. He finds tume to eat his food with a relish, to sleep and rest, to get acquainted with his wife and play with his babies. He never says, "I had no time to attend to that little matter," because he is punctual to the stroke. He is like a time piece well regulated. If he does go on tick he is punctual to the hour. He strikes-"while the iron is hot." His keeps all his appointments and engagements to the letter, and those with whom he deals know that they can trust and depend upon him. He is a good time piece, and all men look up to him with confidence
that they will never be too late for the train.

It is not stearly work that kills. It is nervous, fretful worry. It is letting your clock get too fast or too slow. It is getting out of plumb with the world. My friend, if you are a business man, keep your works clean, well regulated, and balanced. Mark time as you go, and do not get wound up too tight or fly off your balance, until the mainspring of life has worn out by time's unceasing stroke, the wheels have ceased to revolve and the clock has struck, "never to go again," until it is prepared by the great Creater.--Detroit Herald of Commerce.

The Vancouver Cleiks' Asociation held their first annual ball in the Market hall Wednesday evening, the Igth inst.

## "Happy Thought"

## IS BOUND TO WIN

Merchants that appreciate despatch, peatness, permanenoy and exactness will use nothing but our new "Happy Thought" Counter Cbeck Book. No Carbon Paper required. Every page copios to the very edge and nothing to do but ise your pencil upun the bill. Suruly the invention is a Happy Thought.
Every Merchant is made happy, contented and safe when they use "Happy Thought." Made i Send for samples of "Happy Thought" and Store and Office Supply pricelist, etc.

## J. K. CRANSTON, <br> GAIT, OINT.

## Agent for Carter and Grip Counter Check Books

 $8^{\text {as }}$ well.HUGH BLAIN.

## All Live Merchants



## EBY, BLAIN \& CO.,

Wholesale Grocers.
TORONTO, ONT.

Read Our Advertisements IT PAYS THEM



## Window Dressing

Fully explained, or How to Trim Your Windows in' 300 Wrys." A book of 250 phges, 150 illustrations, adapted to Grocers. General Merchanta, and all linos of business. Prion, post-paid, $\$ 1.50$. HARMAN'S WINDOW-DRESSING HAMMER Nirkle-plated, self s iding has dle. so it may be carried in pocket. Handle serves as a receptacle for plns or tacks. Price, post-paid, 50cts.
CHRISTMAS PAMPHIET.-A descriptive illustrated work. How to arrange yonr win-
dows for the Holiday Season for ali lines of business. Price, post-paid, 75cts. The entire outfit for $\$ 2.25$, or separate.
HARRY HARMAN, Window-Dressing Supplies, Room 1204, The Temple, Chicago, In

## PURE GOLD

 Flavoring Extracts -ALL THE NATURAL FRUIT FLAVOR8, OF PERFECT PURITY AND GREAT BTRENGTH. VAMILLA, LEMON, ORANGE, AND OTHER FRUITB.
Don't take any other, but insist on
getting PURE GOLD GOODS

The Pure Gold Mfg. Co. TORONTO.

## THE CAMADA MEAT PACCNIGG CO..

## MONTTRH_A」, BEEF AND PORK PACKERS,

Currers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar curred extra-flapored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue Pure Lard a Specialty.
WRITE FOR QUOTATIONS.

ENGLISH JAMS, JELIIES, PRESERVES, AND MARMALADES. SPECIALTY IN CLEAR JELLY MARMALADES
"Scotch Home Made,"
" Perfection."
" Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from Seville Oranges, Messina Lemons, West India Limes.

Chas. Southwell \& Co. are also manufacturers of Candied Peels, Excelsior Packet Conzentrated Jellies, etc., etc. All goods having their brand are exceptionally chorce quality.
FULL PRICE LIST ON APPLLEATION. WORKS: DOCKHEAD, LONDON, ENGLAND.


010


Strike you that you can save money by buying direct from us.

We can give you the best goods at lowest prices. Send for a sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

## DRY GOODS.

The past week has been a quiet one with the wholesalers in some lines, but general trade is good. In fact it may be sald that in all except the heaviest woollen goods the demand has been brisk. Buyers are still cautious and wary, but staple lines are being bought in fairly large parcels.
Holiday novelties are being talked up in all quarters, and dealers are picking up leaders for their holiday trade. Many lines are being shown, but most of the wholesale houses have not yet received their full lines of this class of goods. Ties of all kinds are being pushed just now in contemplation of the usual brisk trade at this season of the year. All kinds of patterns and colors are displayed with a profusion which has never been excelled on this market.
Dress tweeds are not selling so rapidly as before, but the great demand is now on black and navy serges. The is now on black and nav well this sea-
old stand-bys have sold son in all varieties, and at present stocks are very low. Although wholesalers were prepared for a moderate demand, they did not anticipate so great a reaction in their favor.
Sewing silks are expected to advance In price in a few days; in fact, all kinds of silk goods are held at firm prices at present, and spun silk has already materinlly advanced in price. Most of the travellers now on the road report a good sorting trade. but road report a good sorting trade. but hy. The present cold snap may work a speedy change in regard to this situation. Most of these are now carrying spring samples, but it is ton early yet to gauge the real feeling of the trade with regard to spring goods.工OTES.
Wyld. Grasett \& Darling have placed in stock a fresh shipm"nt of class cloths in fancy checks ranging through all usual prices. They claim that these goods are of the best quality. In domestic shirtings they are offering some splendid drive These cottons bought at old prices, and are now belng sold at prices equal to the present cost at the mills. They are showing one knecial line in ladies' underwear at $\$ 9$ per dozen. which is taking well; this is a line of natural wool. the sale of which is controlled by them in this city. They are also pushing a nice line of laced kid gloves which were received recently. These are much in demand at present, and they carry a fu'l range. In their furnishing department underwear is moving freely, and there is a strong demand for lined gloves in kids, napa bucks, buckskin, etc.: and also mufflers in fine cashmeres and silks. These latter are shown in fancy designs, such as polka đots, checks and Paisley patterns.
Gordon, McKay \& Co. have just secured four thousand pleces of flannelettes in checks and stripes. This lot ettes in checks and stripes. different patterns, but only one quality. These patterns, but only one quality. These
goods have been bought at about 20 per cent. below manufacturers' prices, per cent. below manufacturers prices,
and will be sold at a close margin. and will be sold at a close margin.
They guarantee them first quality and worthy of attention in all respects.

Although cottonades have advanced in price, this firm is offering two special lines of overalls at low prices which are excellent value. They have large quantities of them.
Samson, Kennedy \& Co. are opening up a lot of chenille curtains, which comprises a large range both as to pattern. color and quality. In children's and misses' wool caps and hoods they are showing a good range. One of their specialties at present is a line of their speciaities at present is a line of cornice poles in antique oak, ebony,
mahogany and ash, zt all prices. For mahogany and ash, at all prices. For
the cheaper class of trade these poles are taking extremely well, and the enquiry for them has been increasing, notwithstanding the short time they have been on the market. The poles are fitted ur with wooden rings and brackets. They are also doing a good trade in brass pole trimmings. In sealettes and mantle cloths their range is extensive at present, having been kept so by repeats, notwithstanding the strong enquiry for them and the the strong enquiry for them and butky orders executed. They have a low line of all-wool henThey have a low line of all-wool hen-
riettas which they are running on at riettas which they are running on at
present. A shipment of black and colpresent. A shipment of black and col-
ored velveteens has just passed the ored velveteens has just passed the
Customs and will soon be placed in stock.
John Macdonald \& Co. have opened up another shipment of ladies' and children's fine ribhed wool hose. They are the balance of a manufacturer's stock, secured at a low figure, and early purchasers will get the benefit. Odds and ends of dress goods are now being offered at clearing rrices, and are being rapidly picked up. Thicir are being rapidy picked up.
lines of dress goods have been good lines of dress goods have been good
sellers this season, and consequently sellers this season, and consequently
odd and broken lines are valuable. A ndd and broken lines are valuable. A
manufacturer's stock of braces, commanufacturer's stock of braces, com-
prising over 2.000 dozens. has just been prising over 2.000 dozens. has just been
opened up. This shipment contains 23 opened up. This shipment contains 23
different styles, and are placed on sale so as to be cleared rapidly at about one-third less than $u$ sual prices. They have also just passed into stock three cases containing eleven hundred dozen of manufacturer's job handkerchiefs. A case of ladies' portmonnaies have just been received in ten different numbers. They have refilled their stock of yarns by repeats in Saxony wools, fingering and domestic yarns. Fight fingering and domestic yarns. Aight different numbers of new style Ameri-
can corsets are being shown. They can corsets are being shown. They
are extra good value, and with are extra good value, and with Thompson's English glove-fitting cor-
sets, and the best domestic makes, their stock presents a very large variety.

## THE SHEEP AND THE GOATS.

The best and most effective object lesson on the relative advantages of buying and selling for cash and of trading on the credit system is that happily conceived and practiced by a California grocer. He has arranged two distinet and separated departments. On each side of the store there is kept a complete stock of groceries, the difference being that the goods on one side are sold for cash, while those on the other side are sold "on time." When a customer presents his order he is asked whether he desires to purchase for cash on credit, and is at once brought face to face with is at once brought face to face with the fact that there is a distinction with a very perceptible difference letween
the two methods.-Commercial Inthe two
quirer.

## FRESH ARRIVALS

Bevan's Valencia Shelled Almonds.
" Imperial Cabinets.
. Connoisseur Clusters.
Eleme Figs in 10, 20 and 28 lb . boxes.
Natural Figs in 28 lb . boxes.
Evaporated California Apricots.
H. P. Eickardt \& Co., WHOLESALE GROCERS, TORONTO.

## To the Tale :

GENTLEMEN :-
We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours, THE NOW DRIFT CO., BRANTFORD

## 310 . SODAS

IN
RedBoxes
Wm. Paterson \& Son bRANTFORD.

Best Value Made. Ocean Wave Baking Powder Sold only in Cans.

## HUDON, HEBERT \& CIE., Wholesale Grocers <br> -ANDWine Importers,

804, 306 St. Paul St., 143, 145 Commissioners St.

MONTREAL, CANADA.
We offer to arrive ex S. S. "Avlona."
Finest Provincial Currants in barrels and half barrels. Finest Filiatra do in barrels and half barrels. Finest Vostizza do in half cases. Valencia Raisins, "Fine Off Stalk." do do "Four Crown Layers."
L. CHAPUT, FILS \& CIE. Wholesale Grocers, Montreal.

## Caverill, Rose, Hughes \& Co.

 WHOLESALE GROCERS, MONTREAL, P.Q.New fruits, all kinds. Too busy to specifv them.
Todhunter, Mitchell \& Co., HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXOELBIOR BLEND.
reliable roasting by patented process.
TORONTO.

[This department is made up largely of item from travellers and retailers throughout the Dominion. It contains much interesting informa tion regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Wednesday.]
D. Vincent has opened a new store at Novar, and another is being fitted up there by Mr. Cooper.
Porter E. Ronald's china and glassware house, Winnipeg, was badly damaged by fire on Friday night with heavy loss.
Next year is expected to be a fat year on the Fraser River. There appears to be a regularly recurring strong run every fourth year.
The Fisheries Department has issued a warning that it is illegal to catch whitefish or salmon trout in the province of Ontario between the 1st and 30th of November.
The other morning Mr. Gamble, a storekeeper on the Manotick road, jumped off an electric car betore it had come to a standstill at the junction of Maria and Bank streets, Ottawa. He was thrown on his head and badly injured.
Henry Barber \& Co., assignees, have sold the estate of Ruby \& Hilker, of Port Elgin, tor 68 cents to L. A. Hilker. The estate of Henry Hilker, of Underwood, was sold for 65 cents, and the store property for $\$ 1,250$ to AmosHilker. There are $\$ 50,000$ assets yet unsold.
Warren Bros. \& Boomer have received a a copy of a book containing a list of all the tea, indigo, silk, coffee and sugar plantations in India and Ceylon, with their factory marks, etc., and other interesting information relating to the Indian and Ceylon tea trade.
G. Hector Clemes, advertising manager for The Canadian Grocer, is making his headquarters at the Exposition, and is establishing cordial relations and valuable acquaintanceship with members of the Manufacturers' Association, besides making lots of friends socially.-Commercial Enquirer.

The Grocer extends its most hearty congratulations to A. A. Parks, Williamsford, Oct., and wishes Mr. and Mrs. Parks very many happy and properous years of married life. In Mrs. Parks, who is the thira daughter of John Stewart Sullivan, he has a most estimabie and talented companion.

The estate of Vincent White, of St. John, N.B., provision merchant, was valued at $\$ 100,000$ personalty. Deceased leaves the incoine of $\$ 40,000$ to the widow for her lifetime, and a small sum to a sister, $\$ 2,000$ to the Home for Aged Females, and $\$ 2,000$ to
the Protestant Orphan Asylum. The balance goes to his son, Dr. White, of that city.

A test made at Kingston of the use of black pepsin in milk in order to increase the quatity of butter is pronounced a failure. The quality of the butter was injured.

The other night thieves broke into the store of Mr. Smeath, Burgessville, and carried off a number of pairs of pants, shirts, tobacco, pipes, and a 25 -pound sack of flour, together with other small articles, amounting in value to about $\$ 50$. The next night, at Globe's corners, the general store of Mr. Bugberry was the object of attack, and goods to the value of $\$ 100$ were carried off, as well as a few dollars in cash.
"O \& W. Thum Co. are enlarging their works by the addition of a building 75 by 100 ft . and three stories high to accommodate additional machinery. New engine and boiler house and storehouses will also be completed before next spring. O \& W. Thum Co. mean to have no trouble next year to supply Tanglefoot in sufficient quan. tity to meet the requirements of the trade.
Ed. L. Liddicot, grocer, of East London, Ont., was united in marriage Wednesday, the 19th inst., to Miss Alice J. Allen, of the same place. The wedding took place at the residence of the bride's father, 1074 Francis street. The ceremony was performed by the Rev. J. Philp, in the presence of about fifty guests. The presents were numerous and valuable. The happy couple will at once take up housekeeping at 886 Dundas street.
At a meeting of the Council of the Wood. stock Board of Trade a letter from Thomas McClay , the contractor, was considered. It contained an offer to put up a 125 -bbl. flouring mill on kis premises in the East end if the town would exempt said premises and mill from taxation for ten years and give him free water, the mill to be a fine brick and stone structure, and ready for operation before the ist of January. The members of the board present passed a unanimous resolution in favor of askıng the Town Council to grant the terms asked.
Keep a good lookout for the counterfeit United States five-dollar note, which may find its way into Canada one of these days. It is of the 1880 series, and is numbered $\mathbf{A}$ $224,455,760$. It has the vignette ot Jackson and is a very bad imitation. The paper and engraving of the front are bad. The silk threads are imitated by creases in the paper. The reverse side of the note is very good. The counterfeit was discovered by the receiving teller at the Continental National Bank in Baltimore, recently.

It is said that there is a movement on foot to promote an export trade in dead meat from the Canadian N ,rth-west territories to China and Japan. Extensive refrigerators are to be established at Vancouver, on the C inadian side of the Pacific, and at Shanghai, Yokohama and Hong Kong on the Astatic coast, all of these being owned and controlled by the prospective company. $I_{t}$
is understood that the greater portion of the cattle required will be obtained from the ranches of Alberta, and that the killing will be done at Calgary or at some adjacent point on the Canadıan Pacific line.
The Leland House, which is situated in the centre of the business part of the city of Winnipeg, has now accommodation for 150 to 200 guests, and is fitted up with all the latest modern improvements ; elevator from basement to top storey ; lavatories and bath. rooms on every floor; electric light and gas in every room, and is steam-heated thorougly throughout. The dining-room acco modation and the cuisine is not surpassed by any hotel west of Chicago, and as a commercial house both as regards situaticn and cunvenience is one of the best, if not the best in the city. One feature, not often met with in hotels, is its telephone system, which connects the different business portions of the house, nine in number.
A meeting of the clerks of the town of Renfrew, Ont. was held the other evening, to consider if they would take steps to try to induce their employers to continue the earlyclosing movement-six o'clock, three nights in the week-the year round, instead of for the summer months only. All agreed that they would like to get the concession ; but the general store clerks were not quite sure, if they were the bosses themselves, that they would want to close up so promptly any nights in the winter months, when far-of customers get in late in the day, and want to do their shopping at $n i g h t$. It was decided, however, to name a committee to find out the opinion of the senior merchants themselves on the matter, and D. W. Stewart, W. R. Barnard and J. R. Morley were selected.
Ald. Burns, talking over the proposal of the mayor that no ice for any purpose what ever be cut from the bay,said that the change would put about $\$ 100,000$ a year into the railway coffers. It costs $\$$ I per ton to haul ice from Lake Simcoe, and often a carload of fifteen tons is reduced by shrinkage through detention to nine or ten tons. Before the city passes the by-law he thinks something should be done toward securing a reduction of freights. The people he finds favor the change and a great many are willing to pay the extra cost for Lake Simcoe ice. The alderman made rather an original proposal when he said :-" If you will prevent the sewage of the city and byres from draining into Ashbridge's Bay and will restore it to its old clear conditon I will give $\$ 20,000$ a year for the privilege of cutting 100,000 tons of ice from it." This would go a long way 10 ward paying the interest on a reclamation scheme.


## "CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BRO8, MONTREAL.
General Agents for Oansia

## TORONTO AGENTS :

WRIGHT \& COPP,
so Wellington St. East, Toronta

## NEW FRUITS ARRIVED

## J. Morand's Off-stalk Valencias. <br> Eleme Figs, 1, 2, 10, 30 lb. boxes.

" Selected Valencias. Layer Valencias. Currants, bbls, hf.-brls, and cases. Sultana Raisins. Also
-
"
Vostizza Currants, cases and hf.-cases.


## Wholesale Grocers,

 36 YONGE ST. TORONTO.
## EPPS'S COCOA

$1 / \mathrm{lb}$. pankets, 14 lb . boxes seoured in tin
al Agent for the Dominion: swat
C. E. Colson, Montreal

## MUUNIN'S

 FamousBoneless Codfish
NEW and GENUINE. NOW ARRIVING. Packed in assorted Boxes, 5 -lbs., io-lbs., $20 \cdot \mathrm{lbs}$, and $40 \cdot \mathrm{lbs}$., containing I and 2 lb . Bricks, also

## MUNNN'S

Skinless Codfish
Packed in 100 lb . Boxes, Whole Fish. Delightful thick Codfish Steak. Orders can be filled at short notice after this. Stewart, Munn \& Co., MONTREAL.

## "JEREEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent food for Infants.
We make only the one quality-THE BEST. Buy only the JERSEY BRAND for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST OANNING OO'Y,
STANWAY \& BAYLEY, Agents, Toronto.

Sir GoLD Medals VIN EGAR GRIMBLE \& CO., Ltd., LONDON, N. W. ENG.

## GILLARD'S Specialties

High Class, English Made,




The Housekeeper's Delight !
The Baby's Friend!
No more trouble about perfect milk or cream in any season or piace, on land o: sea ! Highland Brand Elaporated Cream
Yields an excellent quality of milk if mixed with 3 times its volume of water (hot for cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENENT.
FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

## HELVETIA MILK CONDENSING CO., HIGHLAND, ILL., U. S. A. <br> WRIGHT \& COPP. Ontario Agenta. <br> L. H. DOBBII, Montreal, <br> Quebec Agente.



## TORONTO MARKETS.

## TORONTO, Oct, 27, 1892.

 GROCERIES.The state of trade owes little to this week, as scarcely a shadow of change has passed over it since our last report was written. Business is quiet all along the street and nobody claims that it is more than moderately good. Canned goods, which for the last two or three years have been depended on to flush in a strong volume of orders in October, have not beneffited trade much this year. Dried fruits partirularly Valencıa raisins, receive their wonted attention, which is always limited to present wants unul a little later in the fall. Tea is rather active but not remarkably so. Sugar is dull and quiet. Retailers are not favored with any unusual demand from agricultural quarters. The farmers are not selling their grain as freely as they might ; consequently they are not buying freely, nor are they paying therr accounts as retailers would like to see them doing. The wholesalers note this backwardness in the dayment of store accounts, and complain that it prevents money getting to them when it should. Renewals are grudgingly given at this tume of year, but they have to be conceded now and then.

## COFFEE.

The market has lost little if any of its strength. The stocks iv hands of holders here were bought when prices were high and will likely be held at current figures untul they are run off, no matter how the outs de markets act. Another shipment of Rio is on the way. The price here continues at $191 / 2$ to 21C. Java is firm at 30 to 40 c., the highest

## NEW ELEME FIGS,

MAIORI LEMONS,
MALAGA LEMONS,
JAMAICA ORANGES.
SPANISH ONIONS,
JERSEY SWEET POTATOES,
CAPE COD CRANBERRIES.
CLEMES BROS.
Phone 1766.
TORONTO, ONT.
REE RISPBEERYY JaM.
The Largest and Finest Stock
IN THE DOMINION OF CANADA.

> APPLY TO
> THE SIMCOE CANNING CO., SIMCOE, ONT.

## priced being specially choice stock. Mochas

 quote from 28 c . upwards.DRIED FRUITS.
Valencia raisins, despite the stronger tone of the market last week and the continuance of the new strength then imparted, are still quoted at from 5 c . up for off-stalk fruit. The demand is reporied good, some hou-es having been quite busy upon orders for Valencias. The lower grades are in chief request. Selected off-stalk Valencias are $61 / 2 \mathrm{c}$. up. wards. Layers are $71 / 2$ to 8 c . The latest advices from Denia report the market there to be very favorable to sellers. The Malaga crop, according to letters received this week, shows a greater shortage than was expected. The scarcily is most marked in the finer classes of fruit. The bulk of the shipments for this market are aboard the Escalona, which will soon arrive at Montreal. The limited stock in store here is quoted at $\$ 2.85$ to $\$ 3.25$ for London layers, $\$ 425$ to $\$ 4.50$ for black baskets, connoisseur clusters $\$ 4$ to $\$ 4,50$, extra deserts $\$ 5$ to $\$ 5.25$. Sultanas are $71 / 2$ to IIc., but have advancer outside, chitfly on account of higher freight. Currants are not in free demand. The quality of some grades appears to be open to exception, though when good prices are paid good frutt is obtained. Patras and Provincials in barrels are $53 / 4 \mathrm{c}$., in half-barrels $57 / 8 \mathrm{c}$., Fiiidtras 6 c . in barrels, $61 / \mathrm{c}$, in half-barrels, Vouzzas in cases $71 / 2 \mathrm{c}$. Figs are unchanged and in fairly good demand at i1c. for 14 oz . and 10 lb . boxes, and 15 to 16 c . for 30 lb . boxes of 7 . Crowns. Candied peel quotes at 15 to 16 c . for lemon, 16 to 18 c . for orange and 27 to 30 c . for citron. None of the October shipments of figs have yet come to hand. A cable advising a considerable advance in the Sphinx brand is the latest news on this market. Old crop fruit is quoted at $53 / 4 \mathrm{c}$. upwards.

## RICE, SPICES, ETC.

The quiet trade in rice that is now done by whole:alers is unvaried by any new features. Common grades are $37 / 8$ to 4 c ., Japan is 5 to $5 \frac{1}{2} \mathrm{c}$.
Spices continue in good request at quotations in Prices Current.

SUGAR.
The sugar trade is more easily handled this week than it was even last. Of course so important a staple at so low a price cannot fall to be a large factor in trade at any time, but by comparison with the sales made during late fruit preserving, current business looks very small. Granulated is quoted at /5/ to $43 / 4 \mathrm{c}$. Yellows are $35 / \mathrm{c}$. upwards. The Canadian sugar market is dull. Our refiners are able to do but little business now with United States jobbers, as the latter have prices at home that will hardly pay Canadian shippers. And the refiners in this country have a productive capacity that could supply several times the demarid that the Canadian several times the demarid that the Canadian
trade now yields. They seem to have the raw material bought at favorable prices too. The wholesalers whose sugar was contract ed tor early in the summer or in spring are now pretty well to the end of deliveries. The features of the Canadian market are nearly alogether of a nepative character. Business is not active, prices are not weak, merchants are not heavily stocked. Prices look as if they were in a state of equilebrium that might not be disturbed for a long time. If the equilerbium shou d be disturbed the balance would tilt to the side of lower prices. Barbados raw sugar is $3 \frac{3 / 4}{} \mathrm{c}$. in barrels.

SYRCP AND MOLASSES.
Canadian syrups are plentiful only in the brighter grades. The price begins at about

## CANNED GOODS

## TORONTO.

The state of prices may cause prolonged hesitation on the part of all trade buyers but it does not cause any cessation in the consumption of canned goods. People will eat these goods no matter what quandary trad-g ers may be in. Consequently the jobbing demand for current supply is gooa, but if course it is a poor substitute for the contract business that used to be one of the most important elements in the fall grocery trade. Lots running as high as 100 cases have been sold occasionally this week, and smaller lots very numerously. The price holds at from 85 c . to $\$ \mathrm{I}$. The grocers who make it a point to keep the best lines in all classes of merchandise are buying choice brands for present requirements quite freely. In fact the business in these brands is well supported by the general demand. But buyers refuse to anticipate their wants at present prices, preferring to trust to future quotations for the replenishing of supplies. Thisstanding off attitude is as pronounced on the part of jobbers as on that of retailers. Both classes of traders are shy of giving orders for quantities that they do not see an immediate outlet for. The pack everybody believes will be large, and it seems impossible that everybody should be mistaken, but whether they are or not, the prevalence and firmness of the conviction that it will be cannot but have the effect of keeping prices down. Low prices will cause an expansion of trade, even the same prices as ruled last year would probably not have prevented an expansion, as it is believed that canned vegetables have not found out all the nooks and corners of consumption even yet. Fruits are quiet and unchanged. Salmon is scarce on spot, and there is a very limited supply of the Horse Shoe brand in wholesale hands here. The price has gone up. No brand of salmon is now quoted below $\$ 1.50$.

The B. C. Commercial Journal says of the salmon market: The situation shows no change since last review. The pack of the northern canneries is gradually being brought down to shipping ports. The market continues strong. Dealers will not quote Sockeye fish for Eastern Canadian market. They report none for sale, and that about every thing will be shipped to the U. K, as previously reported. There is nothing doing in English business as nearly everything packed has already been engaged. Eastern firms are reported to be offering $\$ 5$ a case for Sockeye f.o.b. Victoria, but there is none * for sale. Cohoes have lately been sold for the Eastern markets from $\$ 4.50$ to $\$ 475$ per case. Some of these are labeiled by canners as fall fish, to distınguish them from the standard brands of sockeye fish. The rurrent quotations in England are reported at 23s. ex ship for talls and 27 s . for flats.

## montreal.

The canned goods market continues quiet and business is not large. Values on canned (B.C ) salmon continue firm at $\$ 1.45$ to $\$ 1.50$, but in vegetables these is nothing doing.

## HENDERSON

 \& LIDDELL, 3 Eastcheap, London, Eng. dealers in Sugar, Dried and Green Fruit, Rice and Canned GoodsAre prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Frui:, \&c.
H. \& L. have been in business nver 40 years and have Travellers all over Enyland. Highest References.
feer Can

## Giaantered.

Every can of "Kent 'Tomatoes is guaranteed, filled with Solid, h IPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damayed or defaced goods.
 CHATHAM, ONT.

## THE "Lion Brand"

 is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BUULLER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."
## Bay of Quinte

Canning Factories. PICTON and DEMORESTVILLE.
W. BOULTER \& SONS, PROPRIETORS, PICTON, ONT.

## LOBSTERS,

Finest brands, Canned Lobsters, talls and fats, hipped from the factories. Orders solicited from S.P. Wholesate Trade. For quotations mduress 8.P. Leonard H. Dobbin, Montreal.

## It always pays to

## BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every dav, by using the Lakeport Preserving Co's Canne 1 Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co., Lakeport, Ont.
Factories at Lakeport and Trenton.

## Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.
D. W. DOUGLAS,

## MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address
Sherbrooke Maple Product Co., Sherbrooke, P. Q., Canada.


## BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891. You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.
Delhi Fruit and Vegetable Canning Co.,
Factoorles: Delhi, Ont., and liggara on the Lake.

## MAREETS, Continued

$21 / 3$ c. The low grade stock on the market is all Un'ted States syrup and quotes from $13 / 4 \mathrm{c}$. There is nut much disposition among jobbers to increase their stock of dark syrups by importing, as some who bought United States syrups would rather they had not.
Molasses has a little better chance to figure in trade at this time of year than it had in summer, but the demand is of insig. nificant strength here at the best. New Orleans in barrels is 32c. upwards, and there is a grade of West Indian in barrels quoted as low as $30 c$.
teas.
The demand for tea grows. The favorite grades with buyers just now appear to be such as can be had at prices ranging at from 18 to 25c. Japans and Ceylons catch a large part of this trade, and Assams and Indias are not far behind them. A fair movement in the better grades of Young Hyson tea at 30 to 37 c . is reported. Low grade Hysons are in demand, but are not ireely offered. A big tea trade appears to be done in London. Local jubbers have not yet shown much inclination to pay the last advances that have taken place there.

## MARKET NOTES.

[Importers, wholesale merchants and manufaoturers should send any items intended for this department so that they may reach the head offce not later than Weduesday morning. The sditor will always welcome such information.]
A cable from Marseilles reports the crop of Grenoble walnuts darraged by drought.
It is said that there are only 40,000 cases of the northern salmon pack remaining at the canneries.
H. P. Eckardt \& Co. have a consignment of North Shore cranberries in barrels. The quality is fine.

A private despatch says that Licht's estimate of the beet crep is 100,000 tons short of the previous estimate.
W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 Cases canned lobsters, also dried cod of finest quality. 52.

On Tuesday Sloan \& Crowther received a shipment of Buwlby's preserved apples, of which the high reputation is well known to the trade.

Eby, Blain \& Co. control the sale of the Royal Arms cheese, manufactured by C. Bate, Brockville. This is a double cream cheese, put up in jars, and is free from indigestible properties.
Some of the wholesale grocers are determined that their trade shall not be injured by canned goeds for which pretensions are made that the goods themselves do not bear out. A round lot of peas was refused the


## Surprise

 Soap Washes without boiling or scalding the clothes. Its a cool way and a quick way, and greatly appreciated by the users of laundry soap. Why don't you sell "Surprise" Soap? It pleases your custormers and makes a good profit.The St. Croix Soap Mf'g Co.,<br>Branches:<br>MONTREAL: 17 St. Nicholas St.<br>TORONTO: Wright \& Copp, 40 Wellington st. east.

other day, not because the brand had a bad name, but because this particular shipment was not up to the standard established by the brand.
A letter advice from Patras, under date of Oct. 3 rd, states that half the currant crop had been shipped by that time, and that scar-ely any Patras fruit remained in growers' hands.
The advance in peanuts is due to the very poor crop reports. The yield will be very light and of poor quality, except for Spanish shelled, which have stood the dry weather, and with an increased acreage the crop promises to be half as large again at last season.
A trial shipment of Florida oranges is to be despatched to England on the 15 ih inst., from Fernandına in that State. Thus not only is the supply of American grown oranges narrowing the American market for Mediterranean fruit, but aspires to competition with it for the European market.
A botanical authority, writing from Hong Kong, expresses his belief that Chinese ginger is much more succulent than West Indian ginger-so much so that it is impossible to dry the rhizomes sufficiently to render them fit for export in the usual commercial form-or, if it had been otherwise dried ginger would have been exported from Chins long ago. So far as he has been able to learn, preserved ginger is made at Canton
and Hong Kong only. The Imperial Chinese Customs returns for last year show that in junks alone the quantity of fresh ginger exported from Carton to Hong Kong was over 6,000 piculs (a picul is 133 lbs .) Pre. served ginger is manufactured in Hong Kong to a large extent for export to the United States.-N. Y. Commercial Bulletin.
The Grocers' Chronicle, an English paper has this to say in its report of the Bristol market : This week large arrivals of Canadian butter flood the market and make trade dull for other grades. Just at the moment prices have now reached a fairly high level and retailers experience a difficulty ingetting what they want for Is. per lb. on the counter. Stored goods sell freely and are making holders very good profits.

The "high grade" tomato catsup now placed on the market by the Ontario Canning Company of Hamilton, and for which Lucas, Sieele \& Bristol are local agents, is attracting much attention. This catsup is prepared from fresh ripe tomatoes without fermentation. Send to Lucas, Steele \& Bristol for a sample case of two dozen.

## PETROLEUM.

The market is unchanged. Trade is active, but prices remain at 14 to $141 / 2 \mathrm{c}$. for Canadıan refined,
The Petrolia Advertiser reports : Petrolia crude $\$ 1.27$ per barrel; Oil Springs crude

## DRESSED POULTRY

We are now booking urders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open zases, weighing two hundred pounds each. We offer special prices on large lots.

## PARSOIS PPROCLCE CO.

WINNIPEG,
MANITOBA.

## W.F. BUCHANAN

BROKER, COMMISSION MERCHANT AND
GENERAL PURCHASING AGENT,

## WINNIPEG.

Representing-Armour \& Co., Chicago, III.; The Armour Packing Co., Kansas City, Mo. ; The B. C. Sugar Refining Co., Ltd., Vancouver, B. C. ; Buchanan \& Co., Saltcoats, N. W. T.; Hiram Walker \& Sons, Ltd., Walkerville, Ont. ; Thos. Dewar \& Sons, Tullmyet Distillery, Perth, N. B. ; Perinet et Fils, Reims.

Warehouses on C. P. R. Track.
Excise Customs and Free,
and Low Rates Storage.

## CORRESPONDENCE BOLICITED.

## NOTIO日.

The British Columbia Fruit Canning and Coffee Co's, Lt'd.

## VANCOUVER, B.C.

Having largeiy increased their capacity, Wo adrise all dealers to see their price fist betore plas.
ing their ordess for Jams, Jullies, Canned Frats, ing their ordens for Jams, Jellies, Canned Fruits,
and Canned Vegetables. and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known they quote.
Blend No. 1 at 350 ., either ground orwhole roasted 8 at
$8 \mathrm{at} 330 .$, .,
8
Their Flavoring Extracta are of the choicest quality.

## LAURENCE GIBB

 Provision Merchant,88 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Oheese, Poultry, Tallow, Eto.
PATENT EGG CARRIERS SUPPLIED. Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall \& Co."
Wholesale Provision Merchants, 3 and 4 Corn Exchange,

Also at
Manchester,
Liverpool and Glasgow. England.
are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in conneotion with all the best buyers in the North of England.
Husband Bros. \& Co., 71 Colborne St., Toronto. OYSTERS, HADDY.--DAILY. GRAPES, PEARS. ORAMCES, LEMONS, FORELCN NUTS.
W. Gibbins \& CO., JOSEPH CARMAN, Oommission and Manutacturers' Agents, Grain P.O. Box 1014. Winnipeg, Man. We are open to receive a few first-class agencies

Good connection wholessle and retail. Correspondence invited
Consignments Produce will have prompt attention.
JAS. DICKSON \& CO., 26 WEST MARKET STREET,
Provision and Commission Merchantr.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission, Agents for all lines
Canned Corned Beet. Egg Carriers supplied.

## J.F.YOUNG\&CO.

PROOULE AND COMMSSION MERCHANTS
74 Front St. E., Toronto.
Our business is solely Commission. The only
plan which does justice to the Consignor. We plan which does justice to the Consignor. We keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns. We Furnish Egg Cases. Try Us.
PARK, BLLCKWELL \& CO. (Limited.)

- successors to

JAS. PARK \& SOIN,
TOROINTU.
Full lines ot Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

## FORBIGN CORRSSPONDBVCR.

Letters translated from or written in any foreign language.
J. H. CAMERON, 10 Front St. E.

Georgs MoWilliam.
Frani Eviaigt.

## MCWILLIAM \& Everist

General Commission Merchants,
25 and 27 Church street,
TORONTO, ONT.
Consignments of Fruit and Produce Solicited. Ample Storage.

## J. Cleghorn \& Son,

94 Yonge St., TORONTO.
Fruits, Etc., in Season, at the Lowest Market Prices.
Grapes, Crawford Peaches, Plums, Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.
FISH:-
Finnan Haddio, Oysters.

## WILLIAM RYAN, PORK PACKER <br> Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.
WRITE FOR PRICES.

## THOMPSON \& CO.,

Giffan Counisson meciculis

## BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

## CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

## McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.


The Best Grocers Make a point of Keeping it always in Stock.

## MAREETS-Continued

$\$ 1.271 / 2$ per barrel. As the fall season advances, the evidences of increasing activity in the refined oil market become more pronounced. Stull, business is confined for the most part to the supplying of what we might call jobbing orders, for small buyers as a rule do not appear to be able to bring themselves to the point of where they will antucipate their requirements. However the volume of trade so far has been very satisfactory and if it does not exceed that of the corresponding time last year, is every whit equal to it. Prospeets, too, are very encouraging, and the verdict of a good many is that the outlook was never more favorable than at present. Holiday time is now about over, and buyers are settling down to business again, this must soon have some effect upon the market, if its influence has not at present been felt. All our refiners are at the same time ready and anxious tc do business. The Imperial OII Co. were never since their incorporation in better shape to cater to their customers. The National Oil Co. have added several thousand dollars worth of plant to their refinery. The Premier with some of the oldest and best heads in the business are still in line. The Petrolia Oil Co. has an able and long headed management composed of some of the best far seeing men in the petroleum business.
The crude oil market remains about the same in price, and there are several good and sound reasons advanced for this state of affairs, and the most prominent among uhich is that the producer, instead of investing his money as heretofore, in trying to boom the crude oll market, has, tempted by the scarcity of crude oul and the hixh price thereof, been investing his money and time in leasing and drilling new territory.

## BUTTER AND CHEESE.

The price of butter is as firm now as it was a month ago, and the prospect for the remainder of this year is favorable for a continuance or an increase of strength. The market is poorly supplied. Country merchants appear to have had the benefit of good competition among buyers and got paying prices as soon as they chose to ship. They have as a rule done no storing but forwarded stock as soon as they received it. The English market afforded a capacious outlet for our production. The finest dairy tub is worth 18 to 20c., good grades below the finest are quoted from 16 c . upwards. Large rolls of prime quality being 17 to 19 c . Store tubs are worth 16 to 18 or 19 c . Creamery tub is 23 to 24 c .
The price of cheese is $101 / 2 \mathrm{c}$. for the best in stock. This does not include September cheese, which jobbers are not doing much in, as they could not afford to job it at IIC.

COUNTRY PRODUCE.
Beans-The demand is of small magnitude, the price is $\$ 1.15$ to $\$ 125$.
Dried Apples-The price paid by buyers for round lots is $41 / 4$ to $41 / 2 \mathrm{c}$., and supplies appear to be liberal at that quotation.
Evaporated Apples-The offerings are fréer, producers evidently becoming reconciled to the prospect of a low market. The price paid for round lots is $63 / 4 \mathrm{c}$.

Honey-Good clear extracted is 8 to Ioc., while dark honey can be had as low as 5 c . Sections are 13 to 16 c.

Hops-Growers and brewers seem to recede larther from each other. The former refrain from selling at the prices the latter offer, namely 15 to 16 c ., and are holding out for as much as 25 c . in some cases. It is
impossible to say yet whose ideas will pre vail until the state of the outside market determines the extent of importations.
Onions-The price is unchanged at $\$ 2.25$ per barrel, and the demand is moderate.
Potatoes-The price for carloads is 60 to 65 c . per bay for faultess stock, which is sold out of store at 70 oc . But some recipts to hand this week have been very bad, so much damaged with rot as to be unsaleable
Poultry-Turkeys are il to 12 c ., geese 6 to 7 c ., chicken 40 to 60 c ., ducks 50 to 60 c . GREEN FRUIT.
The stock of oranges on the market has been increased by the arrival ot a few Floridas, which were taken up as soon as they got into wholesale hatids. They quoted at $\$ 4$. to $\$ 4.50$. Jamaicas are $\$ 8.50$ to $\$ 8.75$ per bariel, but some shipments have been re. ceived in boxes, put up like Floridas. These quote at $\$_{4}$. to 450 . The lemons now on the manket are nearly altogether Malagas, and are held at $\$ 6$ to $\$ 6$ so in boxes, and \$10 to $\$ 10.50$ in halt chests. There are a few Maloris at \$io. Bananas are firm ard scarce at \$1. to \$1.50. Canadian grapes are ab ut done. They are still quoted at $31 / 2$ to $33 / 4 \mathrm{c}$. for Concords, and $41 / 2$ to 5 . for Niag.aras. Quinces are 50 to $65 \%$ a basket, apples $\$ 1.50$ to $\$ 2.00$ per barrel, cranberries $\$ 8$ to 8.50 per barrel. ${ }_{\text {peet potatoes are } \$ 350}$

## FISH AND OYSTERS

There is a farrly active trade in fish at 7 c . for white fish and salmon trout, and $\$ 1.50$ upwards for lake herring. In dried and salt fish there is litde movement yet, but prices are unchanged.

Oysters are more active since the cooler weather set in at $\$ 1.30$ to $\$ \mathrm{I} .35$.

HIDES, SKINS, WOOL, TALLOW.
Hides - No. I green cows' are still quoted at $41 / 2 \mathrm{c}$. Cured are moved out at 5 C . in car lots.
Skins-Sheepskins are 75c. Calfokins are quiet at 5 to 7 c .
WOOL-Combing fleeces are 17c., clothing fieeces 19 to 20c. The market is very dull. In pulled wools prices remain at 22 C . for super and 26 c . for extra.
TaLLOW-Is quiet at $53 / 4 \mathrm{c}$. for rendered and 2 c . for rough.

## MONTREAL MARKETS.

Montreal, Oct. 27, 1892. GROCERIEs.
The movement of groceries has shown somewhat smaller volume in the aggregate this week, but there is still a fair business to note. The deal in the newly arrived Valencia raisins and in currants ex steamship Avlona has been one of the leading features of the market. As we predicied in our last, ratsins have moved up a trifle, but the influence of large offerings of low grade currants coupled with easier advances from primary markets have resulted in a somewhat lower range on this fruit. In sugars also easiness is noted in yellows, which are fractionally lower than a week ago, butgranulated is unchanged at the decline noted last week. Teas are firm but rather quiet, while the market has a very bare supply of coffees. Spices show more firmness and there has been a little more doing in Pimentos and pepper which are quoted rather stiffer. In other lines there is nothing special to note. sugar.
The American Sugar Trust having dropped prices, our refiners although they still have enquiries from points in the Western States

## FLOUR AND FEED.

## TORONTO.

The flour shipping tusiness has few fits, the movement outward being very steady and of moderate volume, so that one week differs little from another in the season's his tory of the flour trade. This week may have been a little more active than last week. The shippers still complain of their very narrow margin, but a narrow margin is the thing taat all classes of traders have to cope with these days. Prices have changed a little for the worse in Manitoba patents and Strong bakers', and for the better on Straight roller. Feed is featureless.

Flour.-City millers' and dealers' price; are: Manitoba patents, $\$ 4.70$; strong bakers', $\$ 4.40$; white wheat patents, $\$ 4.60$; straight roller, $\$ 380$; low grades, per bag, $\$ 1.25$ to \$1.50.

Car prices are: Toronto freights-Manıtoba patents, $\$ 435$ to $\$ 4.45$; Manitoba strong hakers' $\$ 3.90$ to $\$ 4.10$; Ontario patents, $\$ 3.40$ to $\$ 3.50$; straight roller, $\$ 3.20$ to $\$ 3.45$; extra, $\$ 2.90$ te $\$ 3$; low grades, per bag, \$1.00 to \$1.50

## Meal-Oatmeal is $\$ 3.8$. Cornmeal is

 \$3.50.Feed-Bran is $\$_{11.50}$ to $\$ 12$, shorts $\$ 12.50$ to $\$ 13$ mixed feed $\$ 22$,teeding corn 60 to 62 c , oats 30 to 3 IC .
Hay-New baled timnthy is $\$ 9$.
Straw-Is steady at $\ddagger 6$ to $\$ 650$. montreal.
There is a moderate volume of business on local account, but prices are sull in tuyers' favor, although the latter show somewhat more disposition to stock up. Ontario straight rollers are offering at $\$ 365$ to $\$ 385$, and it is understood that the inside fikure has been shaded in some cases. Very little is doing in extras. A fair business is reported in spring wheat brands, and this is eisy to understand when choice strong bakers can be had at $\$ 4$ delivered. Some sales have been noted on Newfoundland account, and dealers here report that quite a lot of fluor is going through from the west direct from the mills on Maritime province account advices to millers agents here stating that their correspondents have contracied for a month ahead, which would inter that buyers down there consider prices low enough. It is worthy of remark also that Quebec is buying more freely in the west. There was an increase of 3706 barrels in store on Saturday last compared with a week ago, and a decrease of 191 barrels compared with a year ago. We quote :Patent, winter $\$ 3.90$ to $\$ 4.15$; patent, spring $\$ 4.25$ to $\$ 4$ ro ; straight rollers $\$ 3.65$ to $\$ 4$; extra $\$ 3.20$ to $\$ 3.25$; superfine $\$ 300$ to $\$ 3.15$; rity strong bakers $\$ 4.10$; strong bakers $\$ 4.00$ to $\$ 4$. 10 .

## REINHARDT \& CO.,

SALVADOR LAGER IS Hive ver biss. TORONTO.

## nOWAN'S OCOAS and UHOCOLATES

Are Standard, and sold by all grocers.


Brantford J. S. HAMILTON \& CO'Y, Pelee Islasd Sole Agents for Canada.

## COUGH DROPS.

Every retailer should have them at this seasen of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. \& T W." stamped on each drop. Write
R. \& T. WATSON, TORONTO,
for Prices, etc.
Mention The Gracer.
BUY THE BEST.
 SEELY'S Celebrated

Flavoring Extracts. vanilla, lemon, and Assorted Flavors. Standard Goods of America (established in 1862). Once tried, always used.
Selely Manfuratuing Co.
Detroit, Mich. - Windsor, Ont.


Are you ambitious to make your win dow attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address, ADAMS \& SONS' CO II and 13 Jarvis St., Toronto.
A. HAAZ \& CO., Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider VINEBGARS.
74 Bagot Street, - Kingston, Ont

## The Westen Milling Company (Limtoa, <br> REGINA, ASSA.

Manufacturers of all kinds of High Grade Flours, Hungarian Patent, and Strong Bakers.
We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Miliers' of the Eastern Provinces, wanting Manituba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

## Embro

## Oatmeal

D. R. Ross,

## Oatmeal

II BARRELS, HALF BARRELS OR BACS.
Selected WHITE OATS only used. For prices of Oatmesi or Oathulls in Car-loads orless quan tities, Write or wire, and will reply promptly. Canship via Canadian Pacific or Grand Trun Railways.

## OATMEAL

Dominion Mills, LONDON. Excelsior Mills, MITCHELL.
Write or wire for Thomson's Brands ROLLED OATS, PINHEAD \& STANDARD MEALS. SPIIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.
GENERAL GRAIN DEALER. Highest price pad for Oats and Peas in ear lots. WALTER THOMSON, ${ }^{\text {Londoo and }}$ ${ }_{\text {Mitchell. }}$
BRANDON ROLLER MILLS, Brandon, Man.

- MANUFACTURERS OF-

Hungarian, Patent, Strong Bakers


Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard. Dealers in all kinds of grain and feed. ALEXAMDER, KELLY \& CO'Y, PHOPRIETORS
N. WENGER\&BROS., AYTON, ONT.

## - - MILLERS --

 (Hungarian Process)
## BRANDS : KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH \& SON, - Montreal. EPHRAIM ERB, Halifax.
w. w. sutherland.
W. W. suthe MILLS.

STRATHROY OATMEAL AND CORNMEAL MILLS. Pincombe \& Sutherland,

STRATFIROY, OINTARIO.
Manufacture by the latest improved process
The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.
N.B.-The only mills putting up Rolled Oatmeal in Cotton Bags.

## ONTREAL Markots continued

find it difficult to fill such orders on a figure below the American Trust prices. In the local market the demand has been very quiet, and offers are made at lower prices from the refineries than could be had a week ago. Jobbers have been taking a few yellows on he baعis of $37 \cdot 16$ to $3 / / \mathrm{c}$., which applies to almost any quantuty from the refinery. There is no change in granulated stock which is still quoted at $41 / 2 \mathrm{c}$. There is some new
 some fair sized quantities of extra fine centrifugals have left first hands at $43 / 4 \mathrm{c}$. Cable advices to importers here quote cane as quiet in London, but steady with Java at $15 \mathrm{s.91}$. and fair refining at 13 s .6 d . Beet is quoted steady at 135.9d. spot and November

## SVRUPS AND MOLASSES.

The low prices available on sugar has rather attracted the demand away from sugar and business in consequence is rather quieter, and Canadian is easier, principally owing to he $13 / 4$ being now quoted for the inside price, and on the basis the American product is being pretty badly pressed. In Molasse there is not much activity to note. A range from 31 to 32 c . being quoted, the inside figure representing prices to regular customers, and the outside what is asked from most houses. We note the sale of a lot of Barbadoes at the inside figure to-day.

TEAS.
The local tea market is somewhat quiet at present, but the steady feeling is fully mainained. There is a moderate móvement in Japans and Congous. Cables show no change in tenor advices from Foochow to brokers here, stating that all the common cargoes are sold, and the market there is very stiff.

## COFFEES.

The coffee market does not furnishing anything special, and some Rios have been moving at $191 / 2$ to 20 c ., but the supply is extremely light.

## SPICES.

Spices all round show a firmer tendency. Pituento is firmer having moved up to $61 / 2 \mathrm{C}$. at which price we note business in good sized lots. There is a little more doing in pepper also from first hands on the basis of $71 / 2 \mathrm{C}$

RICE.
Rice is firm and fairly active this week We quote standard $\$ 4$ to $\$ 4.20$; Japan $\$ 4.50$ to $\$ 5$; Patnas $\$ 5$ to $\$ 5.50$ and Caralinos $\$ 7$ to 8 c . per 100 lbs .

## DRIED FRUIT

Our remarks about the firmness of raisins made last week can be repeated with |full force this week. The Avlona lots are practically absorbed now and the supply offering in a wholesale way is much lighter than it was. In fact values are a $1 / \mathrm{c}$. higher on the advance noted last week for it would certainlv take $4 \frac{3}{4} \mathrm{c}$. net cash to move any round lots of Valencias with prime brands 5 to 51/4 c. in the ordinary way. There has been considerable business doing at these prices also for we note sales of 1,500 boxes to-day at $4 / / 8$ to 5 c . which is an Indication of what is doing. The Escalona has not been reported from Halifax yet but our information regarding her lot given specially in last weeks number does not require any connection.

In currants low prices have been reported on low grades in a wholesale way for we understand that some round lots of this grade of stock has changed hands at 5 to $51 / \mathrm{cc}$. In prime provincials however, business is not possible under 5 K to $5 \mathrm{~K} / \mathrm{c}$. in barrels which is a somewhat lower range than the one
given last week. This is due to the influence of the Avlona's lots on the market and the easier cables from primary markets.

## GREEN FRUIT

The S. S. America has arrived and landed her cargo of 2000 boxes and 500 barrels Jamaica oranges and 600 bunches of bananas. The condition of the fruit was not all that could be desired and it has been put into store. Some of the oranges have been moved at $\$ 6$ to 6.50 per barrel and $\$ 4$ to $\$ 4.50$ per box. The bananas are selling slowly at $\$ 1$ to 1.50 per bunch.
The firmness of Almeria grapes noted last week is freely maintained, there having been free sales at the advance $\$ 5.50$ to $\$ 7$. per keg. Light supplies are still the feature of the market.

The market is steady for figs, large boxes moving at 10 to $121 / 2 \mathrm{c}$. per lb . Some crystalyzed are selling at 15 c .
Dates newly arrived are in fair demand at $51 / 2$ to 7 c . per lb . Cocanuts new bags are selling at \$4. to $\$ 4.50$ per 100 .
The approach of Holloween has quickened the demand for all kinds of nuts, and freer sales are reported. We quote as follows:Pecans Ioc, to $121 / 2 \mathrm{c}$. per ib. Tarragona, Almonds, 14 to 15 c .; Grenoble walnuts $131 / 2$ to 14 c . filberts 9 to 10 c . Ivica, $121 / 2$ to 13 C . Bordeaux $91 / 2$ to Ioc. peanuts No. I roasted $91 / 2 \mathrm{c}$. Brazil II to $12 \mathrm{I} / 2 \mathrm{c}$. marbots $111 / 2 \mathrm{c}$ per lb .
There is a fair demand for Spanish onions and supplies are light. Spanish choice crates move at $80 c$ good to fine $60 c$.

## APPLES.

The stocks of tall apples here have been subjected to considerable weeding out and as a consequence somewhat better prices have been obtained, but the improvement was badly needed to let holders out on some of their purchases. At present straight car ots are selling at $\$ 1.50$ to $\$ 1.75$ per barrel. With regard to export shipments the position has not been altered to any material extent. Mail advices state that some of the lots of fall goods have arrived in pretty bad condition and did not meet a good sale. Cables at the latter part of last week quoted 6 s .6 d . on fall varieties, 14 s . to 15 s . for greenings and 20s. to 22s. for Kings. Even at these figures which average about $\$ 2.25$. Montreal market will have to improve to let out purchasers of winter stock on the basis of $\$ 1.50$ to $\$ 180$ in the country, when the freight,cost of packing, etc, are considered. It is understood however that growers in the country are showing a more reasonable spirit recently, from which it may be inferred that those who have been boosting prices have had enough of it.

FISH
The fish market does not present any particular feature. The demand for Labrador and Cape Breton herring is quiet but with light stocks, and supplies elsewhere limited, prices are firm at $\$ 5.25$ to $\$ 5.50$ and $\$ 5.50$ to $\$ 575$ per barrel respectively. In smoked fish small sales of kippered herring transpired at $\$ 2.50$ to $\$ 3.00$ per box of 100 . Finnan haddies move at $71 / 2$ to $81 / 2 \mathrm{c}$. per lb. In fresh fish haddocks is scarce and firm at 3 to $31 / 2 \mathrm{c}$. British Columbia salmon is moving at 14 to 15 c . We quote green cod, $\$ 4.55$ to $\$ 5$ per 200 lbs.; dry cod, $\$ 475$ to $\$ 5.25$; B. C. salmon, $\$ 14$ to $\$ 15$, and Labrador, $\$ 12$ to \$14: N. S. and Newloundland herring, $\$ 5.50$, and C. B.'s, $\$ 550$ to $\$ 5.75$; Portland haddies, $71 / 2 \mathrm{c}$. ; Malpecque oysters, $\$ 3$ to $\$ 5.50$, according to pick.

EGGS.
The scarcity of eggs bas resulted in a furtr er advance in prices which are now quoted at 3 c , for the outside price on choice stock.

Offerings of strictly fresh stock are very small and command full prices with pros. pects of further stiffening. We quote 15 to 18 c . as a range. The English market con. tinues firm, and sales have been made at an advance on figures possible a week ago.

## BEANS.

The market is featureless and prices are unchanged. Good fair stock can be moved at $\$ 1.20$ to $\$ 1.40$ as before but poor stock is not wanted.

ASHES.
The ash market is extremely firm sales of first pots having been made as high as $\$ 5$. Holders speak of still higher prices.

## DRESSED POULTRY.

There are small receipts of chickens which move at 8 c . per lb.

GAME.
A few partridges are offering but the mar ket is hardly quotable yet. Sales of No. i have been made at 85 c . per brace.

## HONEY.

Extracted has sold at 7 to 8 c . which is a somewhat better basis than was possible a week ago. Lomb stock has also made higher rate a lot of 20 cases going the other day at 14 c . and we quote 14 to $14 / 2 \mathrm{c}$.

HOPS.
The same difference of opinion is to note between buyers and sellers and a reliable. quotation is difficult. It is simply a question of who can hold out lorgest growers or consumers. For small lots for actual wants $181 / 2 \mathrm{c}$. has been paid but this is hardly a fair quotation as representing the market.

## HAY

Cattle shippers are still sending forward hay to the nther side and some good profits are reported in this connection during the week. We quote pressed hay at $\$ 8.50$ to $\$ 9$ for No. 2 with No. I about $\$$ r higher.

## DRESSED HOGS

It is yet a hittle too early to speak of dress. ed hogs but some small receipts have been turned over at $\$ 6$ to $\$ 6.50$ according to quality.

PROVISIONS.
The American market has shown greater firmness during the week and the influence has been felt to a certain extent on the market here. Canada mess is firm at $\$ 16.50$ to $\$ 17$ per bbl. while it would cost $\$ 1590$ to lay down regular American mess in Montreal. There is stock here however that can he had at $\$ 15.75$ and we quote a range of $\$ 1575$ to \$16. A fair business is doing in lard for jobbing account at $\$ 1.40$ to $\$ 1.45$ but round lots have changed hands at $\$ 1.35$. Smoked meats furnish a fair volume of husiness at II to r2c. as to quality and quantity. Canadian short cut, per bbl \$16.50 to \$17; mess pork, western per bbl $\$ 1450$ to $\$ 15.50$ short cut, western, per bbl. 0.00 to 0.00 hams, city cured, per lb . 0.11 to $0.11 / 1 / \mathrm{c}$. lard, Canadıan, in pails $0.08 \%$ to 009 ; bacon, per lb. $0.101 / 2$ to 0 IIc. ; lard, com; refined, per lb. 0.07 to $0.07 / \mathrm{cc}$.

## BUTTER AND CHEESE.

The quiet feeling noted in butter in our last is still to note and business is of moderate volume. Creamery is still held $t 00$ high to prevent of business for shipment and the consequence is that attention is directed to the cheaper grades. We note in this connection sales of gilt edge western dairy as high as 18 c to 19 c and sorne lots of odd sizes of Kamoraska have also gone forward on the basis of 18 c . We quote as follows:Creamery choice fall 23c, to $23 / 2 \mathrm{c}$ c. ; do good to fine $21 \%$ to 22c.; Eastern

Soap and water are oheap, but soil on good sexpensive.

THE SALADA TEA CO., L'TD. certon.
Golden Teapot Blend
Pound and Half Pound Lead Packages. Prices on Application.
P. C. LARKIN \& Co., wholesale agmiss, TORONTO.

ESTABLISHED 1851. We offer to the Trade:
2,500 Gases TOMATOES,
"De Salaberry" orand, equal to any in the Market, at 85 c . per doz.
Ordinary Terms.
N. QUINTAL \& FILS, wholesale grocers, 274 St. Panl Street, Montreal,二 ${ }^{-}$WRITE FOR OTHER PRICES. $=$

## BALFOUR \& CO., IMPORTERS OF TEAS

Wholesale crooerrs, HAMILTON.
western ontaho agesme for the
Irish Mustard.
Cherry's DUBLIN Mustard is guaranteed absolntely PUKE, and sold cheaper than the compound Senu for Prices.
J. W. LANG \& CO.,
wholessule grocerss. HAVE
Horseshoe Salmon Now In Store.

59, 61, 68 FRONT STREET EAST, TORONTO.

## New Teas

We expeot one thrusand packages Pakling this week, direct from China, ex s.s. "Glengyle."
Also. ex "Glenarm," four hundred half ohests Panyong Congous. Both lines were purchased before the racent advance and are well worth attention of shrewd buyers.
Full lines of Ceylons, Assams, Japans, Young stook. Splendid sssortment of General Groeeries.

## Sloan \& Crowther

wholesale grocers, 19 Front St. E., Toronto.

## RIO COFPEES

* Our shipment ex S. S. Capua now arriving, makes our assortment complete.

We carry the finest selection of any house in the trade.

WARPEN BROS. \& BOOMER, 35 and 37 Front St. East, TORONTO, - ONT.
ARRIIED IN STORE
New Malaga Raisins, New Figs,
Currants and Dates.

## NMITH \& KEGGHEFV

Wholesale Grocers, 9 Front St. E., Toronto

# New Currants IN STORE 

PERKINS, INCE \& Co.,
41-43 Front St. East, TORONTO.

## JOHN BURCESS \& SON SAUCE PICKLE MANUFACTURERS, 107 STRAND Cormer ot tho saros stops, Londoon, w. c

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI, and XXX.

Lord Byron's "Beppo," VIII.

## EDWARD ADAMS

\& CO.
Impotersot Teas

## Wholesale Grocers

LONDON, ONT.
SPECIAL BRAND TEA. LOOK OUT FOR


Nothing equal to it at the price.
See our travellers.
Write for samples and prices.
Thos. KINNEAR \& Co Wholesale Grocers, 49 Front Street East, Elioth,Mari\& Co.n Importers of Teas

\author{

- AND-
}

Wholesale Grocers.
LONDON, ONT.

## montreal Markets Continued.

Townships dairy, choice fall 20 to 2 IC.; to do do good to fine $181 / 2$ to $191 / 2 \mathrm{c}$.; Morr!sburg and Brockville 18 to $201 / 2 \mathrm{c}$.; Western 16 to $18 \frac{1}{2} \mathrm{c}$.

Cheese is a difficult market to describe as reports are couflictıng. It is undoubted, however, that there is business passing for shipment at $101 / 4$ to $103 / 8 \mathrm{c}$., but these figures do not represent holders ideas on finest Ontario Septembers and the figures for these is nominal. We quote ;-Finest Ontario Sepnominal. ${ }_{\text {tembers }} 10 / 8$ to $101 / 2 \mathrm{c}$; ; Finest Townships $101 / 8$ to $101 / 4 \mathrm{c}$. ; Earlier makes 10 C .

The shipments of butter ard cheese last week from this port were somewhat less than those for the corresponding period last year, the first time it has occurred during the present season but the total to date is still largely in excess of that for the corresponding period last year. These have been exported to date $1,359.438$ boxes of cheese against 1,124 ,960 for the same period last year, an increase of 234478 boxes. The exports of butter to date are 86,159 packages axainst 60,343 for last year, an increase of 25,816 packages.

## grain.

The grain market has been quiet as before, prices on wheat remaining nominal. Peas and oats reman much the same and there is no change in other lines. The stocks in store at Montreal on Saturday the 231d show a decrease of 25,855 bushels of wheat, 1,303 bushels of corn, and an increase of 101,120 bushels of pea: $76,46 \mathrm{I}$ bu hels of oats, 4.349 bushels of barley, 2,855 bushe $s$ of rye. Compared with the corresponding date last year there is a deciease of 51,725 bushels of wheat, 73207 bushels of peas, 92,273 bushels of barely, 92322 bushels of rye, and an increase of 17,783 bushels of corn, 105 , 106 bushels of oats. We quote as follows:- No. 2 Lard Manitoba 83c.; No. 3 do., 73 to 75 r .; peas, 76 to 78 c . per 66 pounds; oats, $341034 \frac{1}{2} \mathrm{c}$ c. per 34 pounds ; corn, oo to 62c. duty paid.

## EQUABLE DISTRIBUTION OF ASSETS.

The following resolution was discussed at its last quarterly meeting by the Board of Trade of Victoria, B. C.: - Whereas the law in force in the province gives the first judgment creditors a first claim against the estate of debtors, and frequently to the entire exclusion of the claims of other creditors, and whereas it is desirable that an equable distribution of insolvent estates be made :
Therefore, be it resolved. That this board is of opinion that in case of the insolvency of the debtor the execution creditcr or creditors should rank upon his estate equally with other creditors whose claims are filed within 30 days from date of such prior judgment ; and further :

That in all cases where such debtor shall make an assignment within thirty days of such prior iudgment, all monies levied upon an execution against the property of such debtor shall be recoverable from said judgment cred tor for the general benefit of the debtor's estate, but the costs incurred in obtaining such judgment shall be first paid.

## CHANGES IN CHINA'S TEA TRADE.

From a consular report recently prepared at Pekin the following extracts are taken. The annexed figures give the export trade in tea during the last four year :

| Blac | 1888. <br> Piculs. <br> $1,542,210$ | 1889. Piculs. <br> 1,456,524 | 1880. Piculs. | 1891. <br> Piculs. <br> $1,201,880$ |
| :---: | :---: | :---: | :---: | :---: |
| Green | 209,578 | 192,326 | 199,504 | 206,760 |
| Brick \& ta blet | 412,642 | 310,178 | 307.441 | 836,100 |
| Dust, leaf, etc. | 3,332 | 10,420 | 9,110 | 5,300 |
|  | 2,167,562 | 7i,33 | 1,665,396 | 1,750,040 |

"It is evident that it , in the near future, the diminution is as constant and as regular -for the increase of 1891 over 1890 is only due to a delay in the export-it will be necessary to adopt serious measures if one of the chief articles of Chınese trade (silk only being superior to it) is to retain its importance. It is black tea comprising the varieties know as Congou, Oolong, Souchong, Ponchong, Flowery Pekoe, Orange Pekoe, and Scented Caper,' the export of which has chiefly dimin ished, while the other qualities, and particularly green tea, appear to maintain their position. From 1887 to 1891 the export of black tea fell off to the extent of 428,000 piculs, and it is chiefly in the export to England and her colonies that this decrease has shown itselt. Russian consumption contınues to makegreat progress, but the development of this market cannot compensate the Chinese products for the loss of the English market, which has become dependent upon the products of India and Ceylon."

It is to be hoped that the salmon supply of the coming season will not fall short of the sanguine anticipation of the canners and fishermen. Already extensive preparations are being made all through and around are being made all throtigh and around
Fiaier River fishing circles for the run of " 93, ," an. 1 for the next eight months these preparations will be continued with more or less rush and energy. Besides the big London's Landing faciory, which will be one of the most extensive cannery establishments on the Fraser, and which will be controlled and operated by a company of men, some of whom have spent many years at the trade, there are five other canneries projected, three of which will be built sure, and some of the existing factories will be extended and enlarged, among others that of Mr. D. Drysdale, on the coast near Blaine, Wash.-Vancouver News Advertiser.
A commission consisting of Samuel Wilmot, superintendent of fish culture, Ottawa ; Edward Harris, of Port Dover, and Thomas Marks, of Port Arthur, has been appointed to enqure into and report as to the pericd in which the undermentioned fishes are found in spawning condition in the waters of the province of Ontario, namely, sturgeon, fresh white herring, ciscoes, salmon trout, white fish and speckled trout. The commission is also to report on the size and mesh of gill nets, which would allow various immature fishes to escape, and also to consider the propriety of reserving grounds for spawning and for angling only in Georgian biy. This step has been taken on account of the contradictory statement with reference to the spa wning seasons which have been made by interested parties in different portions of the province.


## TO THE RETAILER.

## Editor Canadian Grocer

Sir,-"Did you ever think" of looking into the question of tares on figs at this season? A good many are sold in small lots and the buyer pays some house say $\$ 1.15$ per box of io lbs. In looking into this matter he will find he usually gets 10 lbs , gross weight, equal to about 9 lbs . net, making the cost of the goods nearer 13c. than II $1 / 2$ cent. Many houses sell at so much per lb, and are often handicapped through this box quotation which should not be permitted.

Traveller.
Hamilton, 19th Oct., 1892.

## EDDY CO'S LETTER TO THEIR BRANCHES.

We are running every machine full day and night on firm orders, booked for days and weeks ahead.
Mr. Eddy and Mr. Millen are now away in the Western States, visting the most recently erected modern paper mills, and will hurry back to decide on what style of machine we shall put into the new two-machine mill that it is now imperative we should thave in running order with the least possible delay.
Our papers are leading everywhere. We positively cannot see a spare moment ahead of us on either news. brown wrapping, toile.t, tissue, hardware or tea papers, and we shall be obliged to put in extra machines for book, white prints and colored papers.

THE E. B. EDDY COMPANY.
Percy Sherwood, the Commissioner of Dominion Police, received from Buffalo, a counterfeit two dollar Dominion note. As a considerable number of these bills may be put in circulation, some account of the defects of this bill may be of value in alding their detection, though the counterfeit ts nct so faithful a copy of the true two dollar Dominion note as to deceive anyone who will look at it closely. It bears carefully forged signatures of J. M. Courtney, Deputy Minister of Finance, and of L L. Sutton, of the Finance Department. After the first signature, however, the words "For Minister ol Finance" do not appear as they should, and over the second signature the word "countersigned," which appears on the true bill, is missing too. After the words "Dominion of Canada will pay" in large lettering across the top of the face of note, the words in script "to the bearer" are also missing, and the number of the note is printed in purplish ink, instead of in blue.


Gives a beautiful black Polish and does not burn off.
All grocers should order from their wholesaler, or write direct to
S. G. CATCHPOLE \& CO., TORONTO.

## PUTT

## TEXAS BALSAM

IN STOOK
The Great Hea'er fur all kinds of wounds on Horses and Cattle 83.00 worth ouly costs you 81.60 . Express prepaid. Cash with order. C. F. SE SWORTH, C. F. Wellington St. Eact.

8amp'e 25c. postpald. Tart.
Toronto
PURE CONFECTIONERY, FINEST BISCUITS. Manufactured by
J. MCLAUGHLAN \& SONS, OWEN SOUND, ONT.
T. A. LYTLE \& C0.,
 Vinegar Manufacturers, TORONTO. Have reduced the price of their Celebrated BEAVER BRAND PICKLES
 Cosis

THE KING OF BLACKINGS
F. F. DALLEY \& CO., - - HAMILTON, ONT.

## Condensed Mince JMeat.

Delicious Mince Pies
every day in the
year.
Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis.
faction.
Sells at all seasons.
Will not ferment in
warm weather.


The best and cheapest Mince Meat on Eath. Price reduced to $\$ 12.00$ per gross, net.
J. H. WETHEY, St. Catharines, Ont.


[^1]
# S.A.Van Dam\&Co 

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.
Solicit Consignments of

# Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods. 

LIBERAL ADVANCES MADE.
FIRM FOUNDED 1850.
" REFERENCES "--Bank of British North America, Toronto; and Manehester and Salford Bank, Manchester, Eng.

## MONTREAL TRADE NOTES.

The demand for Canada leat lard is a feature of the provision market at the moment.
Stewart, Munn \& Co. are offering selected boneless cod, packed in assorted boxes, 5 to 40 libe.; also codfish steaks.
There is a good volume of business doing in smoked meats, and the C. M doing sugar-cured hams go toward furP. sugar-cured hams go tow
nishing a good many cales.
Hudon, Herbert \& Co. report busiHudon, Herbert \& Co. report busi-
ness good in the Quebec districts, the movement of goods in this connection being fully up to the average.
The prospect of Halloween festivi ties is appreciated by the general fruit merchants here. It is increasing their sales of nuts to a material extent.

Mr. Lightbound, of the firm of Lightbound, Ralston \& Co., says that he is prepared to fill orders for the finest grades of currants, and that if west ern buyers imagine. there is no fine stock to be had in Montreal, they stock to be had in Montreal, they
have only to e.pply to his firm to be have only to epply to his firm to be
disabused of the idea which seems to prevall up west, that all the fine stock has gone in that xirection.
w. 8. Kennedy, of St. Paul street, agent for Rowntree's cocoa and Carr \& Co.'s biscuits, has opened a new warehouse on account of his extra large stock of cocoa, biscuits and Christmas goods.

Chaput, Fils \& Co. report trade rather quiet on currants, owing to the easier tendency at primary markets. easier tendency at primary markets.
Their off-stalk Valencias and fourcrown layers, ex Avlona, are meeting a good demand.

The demand for canned vegetables is rather quiet at the moment, but Quintal \& Co. state that their offer ings of "De Salaberry" tomatoes are meeting with a fafr call.
The steamship Escalona has not been reported at Halinax yet. She has to report first at that port, where she leaves off 12,000 boxes of Valencia rais ins. She has a fair quantity of cur rants also for Montreal.
Lightbound, Ralston \& Co. report a good sale for their fine off-stalk Valencia raisins, ex e.s. Avlona. They


## Tea Caddies all Sizes

SPCEE, BANIIG POWEER AIID TOBCCCO TIIS, AND TIN SICNS, LITHOGRAPHED OR JAPANNED.
Write our nearest house for Catalogue and Prices
THE M'CLLARY M'FG COMPANY,
are placing nice orders for Japan and Congou teas also. A special offering this week is some choice Porto Rleo molasses in barrels and half-barrels.
E. B. Eddy and W. Millen, his superintendent, were in town last week. They 'were on their way to the States, where they intend visiting some of the most modern paper mills, to look up the most improved paper-making machinery.
The steamship America arrived this week with the largest direct shipment of Jamaica oranges ever received at Montreal, some 2,500 packages. The condition of the fruit was not all that could be desired, but the steamship agents say that their arrangements next year will preclude this, as they will have another boat on and both will have better fittings.
William Kerr, a young man of respectable connections, of Cote St. Antoine, was arrested last Saturday afternoon, charged with stealing $\$ 20$. He was engaged for a grocery firm, and was charged with taking the money, along with a purse, from a customer's house on St. Antoine street, where he had gone to deliver some goods. He pleaded guilty, but as the lady did not want to prosecute, sentence was suspended.
A good joke is going the rounds about a) leading cigar manufacturer here. He was paying off his men last Saturday night, when a very ragged and unwashed band of boys entered the office. They accosted the cigar man and an-
nounced that they were members of a football team, and had christened it after a leading brand of his cigars. They wanted him to stand godfather and also chip in the sum of two dollars, the cost of a Rugby football, as their finances were low. The gentleman thought it smart and pald up, but learned afterwards that several others of his confreres had been vicothers of his confreres had been vic-
timized the same way, and that the timized the same way, and that the
enterprising youngsters had scooped in about $\$ 30$ for their club.
The last of the sugar boats for Montreal this year, the ship George T. Hay, arrived in port Monday. The George T. Hay is in to the st. Lawrence Refinery, and is discharging at Hochelaga. She is from the Phillippine Islands, and had a very istormy voyage to Montreal.

An ingenious grocer, who had in vain de vised all manner of methods for clearing his store from the nuisance of flies, has shown himself to be well up with the times by start ing an electrical fly trap. Tbis is driven by an electric motor, and consists of a band smeared with some sweet substance on which the flies alight, and on which they are carried along and swept into a wire trap. The new trap has been so successful that many grocers' shops in England are now supplied with it, and it is also installed in many shop windows, where it serves the double purpose of a unique fly catcher and a novel advertisement.

## Lightbound, Ralston \& Co., Wholesale Grocers, MONTREAL,

## 'Offer to the trade new fruits of every description.

CURRANTS-In Barrels, Half-Barrels, Cases, and Qr. Cases.
FIGS-Naturals, in 56 lb . Boxes. Fine Eleme in io lbs. and 20 lb . Boxes, and Loncoum Figs in 4 lb . Boxes. SULTANA RAISINS-In 16 lb . Boxes. Good average, golden and choicest golden.
MALAGA RAISINS- In stock and to arrive per S. S. Escalona.
SHELLED ALMONDS-Valencia, Jordan, and Bitter.
SUGARS. In view of probable advance, we notify the trade that we can offer both granulated and yellow, in any quantity up to 20,000 or 25,000 Barrels, enough for present wants.
Molasses-Barbadoes, Porto Rico, Cuba, and Sugar Cane.

You can lose more than we do by not subscribing for this paper.

## DPPRICE'S Cram Baking

Contains the Whites of Eggs. Other baking powders Substitute Ammonia.

Baffles Human Conception.


Nature'sall-powerful healor is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wondertul. So say all that use st. Leon Water. World, Feb. 13th, 1892.

8t. Leon Mineral Water Co., Ltd.,
Hoed Omoe 1013/6 King 8t. W. Toronto BRANOER-TIdy'd Flower Dopot, wit Yonge Bt.
"SUNSHINE"What more do you want? Have you it in Stock?

## BREWSTER SOAP WORKS,

308-310 Greenpoint Ave., Brooklyn. N.Y., U.S.A.
J. M. LOWES SON \& CO,
35 Wellington East, Toronto Agents.
W. T. COSTIGAN \& CO.,
Montreal Agents.

THE FINEST
IN THE LAND.


EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd. ST. STEPHEN, N.B.

##  <br> Bustiess. Oishapes.

## SALES MADE OR PENDING.

James Dunlap, ${ }^{\text {frocer, St. John, N. B., has }}$ sold out.
John S. Moore, general merchant, Poquiock, N. B., has sold out.
Kelley Bros., grocers, Kincardine, Ont., advertise their business for sale.
Hunter \& McKınnon, general merchants, New Denver, B. C., have sold out to Bourne Bros.
Davis \& Smith, commission produce merchants, Vancouver, B. C., have sold out to Vaughn \& Co.

The grocery stock in the estate of Mitchell \& Co., grocers, Toronto, is advertised for sale by tender.
PARTNERSHIPS FORMED AND DISSOLVFD.
McRae \& McKinnon, general merchants, Port Hawkesbury, N. S., have dissolved.
Shaffy \& Neilly, grocers, Bridgetown, N. S., have been succeeded by Neilly \& Crowe.

Connor \& Martin, general merchants, Suffield, Que., are about dissolving partnership.
John C. Strang, grocer, St. Johns, Newfoundland, has admitted Joseph House into partnership under the style Strang \& House.

Frederick W. Finlay and Charles Taylor, St. Johns, Newfoundland, have formed a new commission firm under the style Finlay \& Taylor.
E. B. McDougall, commission merchant, St. John, Newfoundland, has admitted C. R. Campbell as partner, under the style McDougall \& Campbell.
Bolduc, Lesperance \& Co., flour merchants, Montreal and Valleyfield, Que., have dissolved, T. Bolduc retiring, and remaining partners continuing under the the style Lesperance and Company.

REMOVALS AND DEATHS
Bernard Murray, general merchant, Sherbrooke, Que., is dead.
Stark \& Tidy, grocers, Vancouver, B. C. have retired from business.

FIRES.
Anderson \& Co., grocers, Halıfax, were burnt out.

David McKay, geveral merchant, Lansdowne, N.S., is burnt nut.

The Atlantic Mfg. Co., manufacturers of cod liver oil and extracts, Halifax, lost a quantity of stock by fire.
A. N. Hipwell, general merchant and grain dealer; Geo. N. Pringle, grocer and boat and shoe dealer ; R. Scott, general merchant and owner of saw mill; were burnt

# FRY'S 

## Pure Concentrated

COCOA.
To secure this article, please ask for "Fry's Pure Ooncentrated Cocoa,"
"It is especially adapted to those whose digestive organs are weak." Sir Charles A. Cameron, M.D.

## IT IS ABSOLUTELY PURE I

Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvelous purity and strength and solubility. It is a profitable line to handle.

ARTHUR P. TIPPET \& CO., $43 \frac{1}{2}$ Wellington St. E., Toronto.
Agents for J. 8. Fry \& Sons for Ontario and N. W.
out in the fire which visited Beeton, Ont., last week.
DIFFICULTIES,ASSIGNMENTS,COMPROMISES.
Fidele Blouin,jr., grocer, Quebec, has been asked to assign.
H. D. Chapman, grocer, Moncton, N. B., has assigned.

Israel Chavanel, truit dealer, Quebec, has been asked to assign.
Chas. Lays, general merchant, NewLastle, N. B., is offering to compromise.

Hugh P. McKinnon, general merchant, Port Hawkesbury, N.S., has assigned.
Mrs. Marg 7 ret Henderson, grocer, Brock ville, Ont., has assigned to G. W. Baker.
Wintermute Bros, general merchants, Cayuga, Ont., have assigned to Robert H. Jarvis.
A. Cabana, jr., general merchant, St Ephrem d'Upton, Que., has been asked to assign.
Thomas Acteson \& Co., general merchants, Lanse au Gascon, Que., are offering to compromise.
White \& Co., general merchants, Sault Ste. Marie, Ont., have assigned to John Ferguson, Toronto.
Archibald McGregor, merchant, Fort Wil laam, Ont., has assigned to Alexander W. Thompson, Port Arthur.
John Barker, general merchant, Johnson's Landing and New Westminister, B. C., has assigned to D. S. Curtis.

## SITUATION WANTED.

$W^{A N T E D-S I T U A T I O N ~ B Y ~ Y O U N G ~ M A N ~}$ ence in grocery or general store, 4 years experi-
B. ence and bost of references. B. W. 个., Hartiord,
Ont. $\stackrel{\text { Ont. }}{ }$

SITUATIONS VACANT.
Advertisements for assistants in retail and wholesale houses, under this head, free.

```
BUSINESS CHANCES.
```

Advertisements inserted under this heading one cent per word each insertion.
C ANADIAN AGENTS WANTED, FOR FOR-
Applign manufacturers of Vinegar amd Mutari.
Grockz.

##  

PLEABE ABK FOR ANDD USB ONLT WIXEY'S SPEHALITIES OF STERLLI: VALUE. Nixey"3
Blacie nowss
Lead Hundreds of Testimonials from all partu, Including
Her Majest's, Royal Bnckingham Palace. HIGHBST EXHIBITON HOMOURA.

FOR BRIGHT, SILVERY, OUIOK POLISH stoves a batis
atwars USE

PLUMBBABO' STOVE POLISH.
Always Bright \& Beantiful. In Large Paokets 14. \& 2d. each.
 For Eniveas Forks, Brass Wond steol Works co., \&ice od. and 12. Tins. MiNE =1/8 KNIFE Polish
"INVICTA" INIE OF ALL STOREKEBSP ERS BVERYWHERE,
Wholesale: W. G. EIDYYY, EOndon, England. Canadian representatives:
Mr. W. Matthews, 7 Richmond St. East, Toronto.
Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

## Nachurnis Imperial Cheese

 IN GLASS JARS. LARGE, MEDIUM, SMALL. Every first-class grocer should keep them in stock.Dominion Agents: WRIGHT \& COPP, ${ }_{40}$ Wellington St. East, TORONTO.

## E. LAZENBY \& SON,

18 Trinity St., London, S.E.
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIP. TION OF GOODS only.

Our goods can be obtained from leading houses everywhere.
Agents for Canada:
A. P TIPPET \& CO.,
$431 / 2$ Wellington St. E., TORONTO.

CRESCENT BRAND.
BRUNNER, MOND \& CO., Ltd.,
NORTHWIOE, EINGIAND, manufacturers of

## Bicarbonate of Soda <br> REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

 - "mom SODA CRYSTALS =...Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb . Casks Net Weights.

WINN \& FIOIIAND,
MONTREEA工.
SOLE AGENTS FOR THE DOMINION OF CANADA.
THE CANADIAN GROCER PRICES CURRENT.


PURE CALABRIA "Y. \& S." LICORICE, 4, 6, 8, 12 and 16 s to pound. "ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5 -pound Tin Cans
LICORICE "Y. \& S." LOZENGES, In 5 -pound Tin Cans and 5 -pound Glass Jars. "PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

## Manufactured Exclusively by YOUNG \& SMYLIE,

Where did you see this advertisement ?
BROOKLYN, NEW YORK.


# THE TORONTO BISCUIT A CONFECTIONERY CO'S 

Goods are always the best. No first-class grocer can afford to be without them.

Geo. W. Booth, Henry C. Fortier, Charles J. Peter.

Telephone 528.


DURABLE PAILS AND TUBS
WA. OANE \& BONS, MANUPAOTURING CO NEWMARKET.
Per dog.
Steel hoops, painted and grain'd 890
Brass hoops, oiled and varnish. 895 Brass hoops, oiled snd varnish. No 1 tubs.. No 2
No 3

EXTRACTS.
Dalley's Fine Gold, No. 8, p. doz. $\$ 075$


(bgely's plavobing) per doz Concentrated, 2 oz, full measure | 17 |
| :--- | In Lemon, Vanilla and Assorted Flevors. Less 10 per cent. discount in gross quantities or more.

## FLUID BEEF.


No.8, 4 ox tins..... $48755^{58} 00$
No.s, 4 ox tins.... 850800
No. 8,8 or tins.... 800876
No. $4,1 \mathrm{Ib}$ tins.... 18601485
No. $4,1 \mathrm{lb}$ tins..... 18601495
No. $5,8 \mathrm{lb}$ tins.... 95008700

## FRUITS.

FOBEIGN.
Currants, Provincial, bbls. ©... $\frac{1}{5}$


| Currants, Patras, bbls ....... "1 "1 bbls...... |  |
| :---: | :---: |
| ". V " cases ..... | ${ }_{7}{ }^{7}$ |
| i. Vostizzas, cases... | 7319 ${ }^{7}$ |
| " 5 -crown Exoelsior (cases) …..... "1 lcsse | 88 81 81 81 |
| ates, Persian, boxes, ..... | 5 5, |
| gs, Elemes, 140z., perbox | 11 11\% |
| 10 lb boxes | ${ }_{15}^{11} 18$ |
| runes, Bosnia, casks ....... |  |
| unes, Bosnia, casks, | 67 |
| Raisins, Valencia,offstalk |  |
|  | ${ }^{2} 4$ |
| \% | $8 t$ |
| sins, Sultan | 11 |

## Eleme..

Londonlagers
London layers ...
Lmperial cs binets ..........
Imperiaisseur olusters ....
Dontra dessert
Extra dessert :
Roys l clusters....
Fancy Vega boxes
Black baskets
Blue
Find
Brens
Oranges.
qrs

Oranges, Jamaica
Valenoias
Mespinas...
Seedlings
$\begin{array}{ll}85 & 325\end{array}$
$\begin{array}{llll}\dddot{4} 00 & \dddot{n} \\ 5 & 00 & 50 \\ 5 & 25\end{array}$
...
$425 \quad 430$

| 760 | 800 |  |
| :--- | :--- | :--- |
| 8 | 00 | 8 |

800825

## DOMEstic.



## FISH.

Oysters, per gallon
r gailon 50
50

Oats, No 2, per 34lbs
Barley, No per per 48 lbs


HAY \& STRAW.
Hay, Pressed, "
Straw Pressed,"
HARDWARE, PAINTS AND OILS.

Out Nails, from Toronto
50 to 60 dy basis...... 40 dy.
30 dy.
\&0, 16 and 12 dy
$10 \mathrm{dy} . . . . . . .$.
8 and 9 dy
8 and 9 dy
$5 \mathrm{dy} . .$.
4 dy A
8 dy AP
dy dy
Hobse Nails
" 0 " 60 and 5 per cent. from list.
Horse Shoss :
From Toronto, per keg .. 360 8 70
Screws: Wood-
Flat headiron 77 p.c. dis
Round 4 ./ 72
Flat head brass 75
p.c. dis.
Round
Flat head brass 75 p.c. dis.
Round head brass 70 p c.
Window Glass: [To find out what
WINDOW GLAss: [To find out what
break any required size of panecomes
break any required size of pane comes
under, add its length and breadth to-
gether. Thus in a $7 \times 9$ pane the
length and breadth come to 16 inches; which shows it to be a first-
break glass, i.e., not over 25 inches in break giass, i.e., not over breadth.] White fish........... do
Manitoba White fish do
Salmon Trout....... do

| Salmon Tront....... do |  |  |
| :--- | :--- | :--- | :--- |
| Lake herring.......... 100 | i 50 | 850 |

Liakled and Salt Fish :
Labradorherring, p.bbl $600 \quad 695$
$\begin{array}{lllll}\text { Shore herring ..... } \\ \text { Salmon trout, per b bl } & \ldots & 00 & 5 & 50 \\ \text { Sal }\end{array}$
White Fish, bbl........ $550 \quad 575$
Driad Fish:

Smoked Fish:
Finnan Haddies. per lb $007 \frac{1}{2} 008 \frac{1}{2}$
$\begin{array}{lllll}\text { Blosters..............per box } & 1 & 00 & 8 & 25 \\ \text { Digby herring } & 25\end{array}$
Digby herring……
Sea Fish: Haddookper lb
B.O. salmon............. "/
$\begin{array}{ccc} \\ \cdots & 0 \\ 0.17 & 0 & 071 \\ 0 & 18\end{array}$
Frozen Sea Herrings"
GRAIN.
$\begin{array}{llllll}\text { Wheat, Fall, Nos, } & \ldots . . . & 0 & 66 & 0 & 66 \\ \text { H. Red Winter, No \& } & 0 & 66 & 0 & 66 \\ \text { Red }\end{array}$
$\begin{array}{cccccc}\text { Wheat, Spring, No N...... } & 0 & 61 & 0 & 68 \\ \text { Han Hard, Noi.. } & 0 & 89 & 0 & 90\end{array}$

1st break ( 85 in and under)....... 135
1st break ( 85 in and under).
8nd 40 inches) 40
3rd ". 41 to 50
4th " (51 to 60
ROPE : Manilla
Sisal Z...........
Axes: Per box, 86 to 818
Shot : Canadian, dis. $12 \ddagger$ per cent.
Hinges: Heavy T and strap ...041 05
Whits Legad: Pure Ass'n guarantee

No. 1
No. 8
No. 3
TUBPENTINE Selected packages, 4
gapenting Selected prokages, per
LINBEED OIL pergal, raw 057
GLUE: Oommon, perlb.... 010011
indurated fibre ware.
pail, 6 qt................................. $\% 1500$
Milk, 14 qtard, 18 qt ...................................... 550


JAMS AND JELLIES.

## dELEI GANNING co

$\begin{array}{ll}\text { Jams assorted, extra fine, l's. } & 85 \\ \text { Jellies, extra fine } 1 \text { 's............. } & 85 \\ 25\end{array}$
TORONTO BISCUIT \& CONFECTIONERYCO Perlb
Jams, absolutely pure-apple... 8006
Black and Red currant. Raspberry, Strawberry, Peach
and Gooseberry per lb...
Plum....................................... 018
ellies-pure-sil kinds .............. 010
These goods are put up in
glass jars and in 5 , and 10
fb . tins and 28 ib . pails.
Marmalade-orange ................... 0 1y
LICORICE.
YOUNG \& SMYLIE'S LIST.
5 lb boxes, wood or paper, per 1 b 040 Fancy bxs. ( 36 or 50 sticks), per
box Ringed" 5 ib boxes, per ib...... 04
Acme" Pellets, 5 lb esns, per Acme" Pellets, 5 lb eans, per
can "Acme" Pellets, Funcy boxes (30s) per box 1 .............. "Acme"' Fellets, Fancy paper Tar Licoriceand ToluWaters, 5 Licorice Lozenges, 5 ib glass Licorice Lozenges 5 ib oans.... Purity" Licorice, 900 sticks Imitation Calabria, b lb bxs

## MINCE MEAT.

J. H. WETHEY'S-st.CATEABINES

Condensed, per gross, net.... 81200
MUSTARD.
gllis \& EmiaHLET's. ets Durham, Fine in tandilbtins Fine, in lib jars......... 29 Eine, in 4 ib jars........ 10 Superior in bulk, g. ib 90

## THE CANADIAN GROCER



| Grand Duke. <br> Sago <br> Tapioca, $\qquad$ <br> ROOT BEER. | Oswego Corn Starch-ior Puddings, Custards, etc.- <br> 40-1b boxes, 1 lb packages <br> $20-\mathrm{lb}$ $\qquad$ 81 <br> St. LAWRENCE BTARCE CO 'B |
| :---: | :---: |
| Hire's (Liquid) perdoz $\ldots \ldots .$. \$2 00 SPICES. around | Culinary StarchesSt. Lawrence corn starch..... 7 Durham corn starch............. 6$\}$ Laundry Starches- |
| Pepper, black, pure....... 80 12180 15  <br> if fne to superior.... 10 18 <br> in white, pure........ 20 28 |  |
| " fine to choice...... 20.25 | Canada |
| Ginger, Jamsica, pure...... $25 \quad 27$ | Ivory Gloss, six 61 lb . |
|  |  |
|  | paoks |
| Allspice, choice to pure.... $12 \quad 15$ | Patent Starch, fancy pioture, 1 |
| $\begin{array}{llllll}\text { Cayenne, } \\ \text { Nutmegs, } & \text {. } & \text {. } & \cdots & 30 & 35 \\ 75 & 120\end{array}$ | Ivorine Starch in cases of 40 ¢f |
| Mace ${ }^{\text {a }}$, " " | ages |
| Mixed Spice, choice to pure. 3035 |  |
| Cream of Tartar, fine to pure $25 \quad 37$ | SUGAR. c. per lb |
| STARCH. | Granulated. <br> Paris Lump,bbls and loo ib.bxs ... 54 |
| BRITIBH AMERICA BTARCH CO BRANTFORD. | Extra Ground, bbls than a bbi  <br> ".  <br> less the $\frac{5}{6}$ |
| 1st quality white, in kegs and bris | Powdered, bbls a \% less than a bil........ $5 . .5$ |
| 1st quality white, 31 l . cartoons,. 4 d | Extra bright refined........... ... $4 \mathfrak{i}$ |
| Lily White gloss, erates ......... 6 | Bright Yellow.................. ${ }_{\text {Medium }}{ }_{\text {3i }}^{\text {d }}$ |
| Brantford gloss, 11b............. 6. | Medium <br> Brown |
| Lily White gloss, 1 lb chromo.... $8 \frac{1}{38}$ Canada Laundry, Boxes | Brown .................................... |
| Pure Prepared corn | SALT. |
| Challenge Corn........................ $6 \frac{1}{1}$ |  |
| Rice Starch, fancy cartoons...... 8 ex |  |
| KINGSFORDS OSWEGO STARCE. | Dairy, car lots, F O.B........... i. small lots $\ldots . . . . . . . . . . . . . . . . ~$ 1 $\frac{150}{55}$ |
| Pure Starch- | 'quarter-sacks ...... 045050 |
| 40-1b boxes, 1, \% and 4 1b pack'g's 8 |  |
|  | Rock salt, perton.......... |
| 38 to 45-1b boxes.................... 8 | Liverpool coarse ........... 075080 |
| ilver Gloss Starch | SYRUPS AND MOLASSES |
| $40-\mathrm{bb}$ boxes, 1,2 and 40 , pack'g's 9 |  |
|  |  |
| 40-lb " assortedit and $\ddagger$ lbs. 9\% | D.................................. 1 17 2 |
| -1b ${ }^{\text {a }}$ sliding covers....... 9l ${ }^{\text {d }}$ | 2 |
| 38 to 45 lb boxes...................... 9 | B . . ............. . .......... 21 $_{18}^{21}$ |

# W. C. A. LAMBE \& CO., Grocery Brokers. TORONTO. 

Agents for

The St. Lawrence Sugar Ref'g Co., Montreal.

## How is your stock <br> -OFJOHNSTONS

Now is the time to lay in a supply to meet the winters demand.

## Kingsford's Oswego STARCH. <br> STRONGEST. <br> PUREST. <br> BEST.

"THE ORIGINAL"
"Silyer Gloss"
(Others so-called are imitations of our brand.)
Pure Starch.
FOR SALE BY ALL LEADING JOBBERS IN CANADA.
T. KINGSFORD \& SON

OSWEGO, N.Y.

## You

## Will do your Customers a great Kind-

 ness by recommending$\theta$ <br> \title{
INHW COLD PROCHIS <br> \title{
INHW COLD PROCHIS <br> <br> Ivorine Stareh.
} <br> <br> Ivorine Stareh.
}

## THE MOST PERFEGT FOR COLLARS, CUFFS AND SHIRTS.

| Prices <br> V.B. <br> E. V. <br> E. s |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |



Unscented Glyoerine
Grey Oatmeal Plain Honey.
Plain Glycerine
Plain Windsor
Fine Bouquet
Morse's Toilet Balls... Infants' Delight.

$\mathrm{G}_{\mathrm{C}}$
Gunpowde
CHEANA GRE. unpowder-
Cases, oxtra firsts
Half ohests, ordinary Cang Hyson-
Cases, sifted, extra firste
Hases, chests, ordinary firstit seeonds
thirds common
Young Hys Half cheste, firsts Half Boxes,
 second seconds.
JAPAN.

## Half Chests Choicest <br> Choices Finest <br> Finest <br> Fine <br> Medium <br> Good commo

Nagasaki, chests Pekoe. Oolong.
Congou-
sts,
in Chests, Kaisow, Mon-
Cadăles, Pakling, kaisow...
Darjeelings
Assam Pekoes
Broken Pekoes
${ }^{\text {Pekoes }}$
TOBACCO AND CIGARS
British Consols, 4 's ; bright twist,
5's; Twin Gold Bar, $8^{\prime \prime}$,
Ingots, rough and ready,
8
Ligote rongh
Brier, $7^{\prime} \mathrm{B}$,
Index,
7
Honeysucieie, ${ }^{2}$ 's
Napoleon, 8 's....
Napoieon, 8 's.
Roysi Arms,
Victoria, $11^{1}$,
Brunette, 19 's
Prince of Wsies, in caddies
Brightsmoking Plug Myrtle, $\boldsymbol{T}$ \& $\dot{\text { in }}$ Lily, $\mathrm{T}^{\mathrm{B}} \mathrm{B}$.
Diamond solece, 19 's
Mvrtle Cut Smoking, ilib tins $1 \mathrm{lbpg}, 6 \mathrm{lb}$ boxes
$\mathrm{oz} \mathrm{pg}, 5 \mathrm{~b}$ boxes
kMPIRE TOBACCO COMPANY
cut smoking.
Golden Plug, 2 oz. pkg boxes, 5
Uncle Ned, 2 oz. pkg, ixs 5 ibs Gem, 2 oz, packager
Gem, 8 oz tins in 616 cases....
plug smoking,

cigarette tobacco.
B. C. N. 1, $1-10,5$ lb boxes.
Puritan, $1-10,5$ lb boxes.

Athlete, per 1b...

|  | VINEGAR. <br> A. HAAZ \& 00 |
| :---: | :---: |
| ${ }_{\text {X }}^{\mathbf{X}} \mathbf{X} \mathbf{X} \mathbf{W}$ W.w.w | W.................................. |
| Honey Dew |  |
| Malting... | ..................... |

WOODENWARE. per doz Pails, $\frac{2}{}$ hoop, clear ........Nr 1... $\$ 170$ Pails, zhoops, clear …...No. 8 .


Water Witch.....
Planet...
$\mathbf{X} \mathbf{X} \ldots$
Single Crescent...
Jouble
Jubilee Improved.
Quick and Easy
World
Rattler
per case.


OIGABS-8. DAvis \& sons, Montreal
Pises,
Madre E' Hijo, Lord Landsdow $\$ 6000$
$\begin{array}{lll}\text { Single case and under } 5 \mathrm{cs} & \$ 3 \\ 5 \text { cases and under } 10 \text { cases } . . . & 360\end{array}$ Steamship (10 gro. in case)
Single asse and under 5 cs . 350
5 cases and under 10 cases.
Mops and Handles, comb. per doz
WHSEMipipg COASHING
Housekeeper's Quick
Washing per case.

$$
\begin{array}{|llll}
5 \mathrm{c} \text { pkgs } 100 \text { in case } & . . & 3 & 50 \\
10 \mathrm{c} & 60 \text { in case } . . . & 400
\end{array}
$$

pererless waseing compound.
$1 / 4$
1 lb packages,
12
6


## YEAST.




# ——卫耳 $\boldsymbol{P}$ ST．LWMREICCE SUCAR RFFINIIGC COS． GRANULATED <br> <br> AND YELLOWS <br> <br> AND YELLOWS AND SYRUP8 <br> ARE PURE． ：NO BLUEING： 

 Material whatsoever is used in the manufacture of

## THE CANADA SUCAR REFNNNG CO＇Y［umiteod，

MONTR $\boldsymbol{H} A 工$,

Manufaeturers of Reflned Sugars of the well－known Brand


Of the Highest Quality and Purity，made by the Latest Processes，and the Newest and Best Machinery，not Surpassed Anywhere．

Lump Sugar，in 50 and 100 lb ．boxes．
＂Crown＂Granulated，Special Brand，the finest which can be made＊ Extra Granulated，very Superior Quality．
＂Cream＂Sugars，（not dried．）
Yellow Sugars of all Grades and Standards．
Syrups of all Grades in Barrels and Half Barrels．
Sole Makers of high class Syrups in tins， 2 lb ．and 8 lb ．each．

## Travellers' Guide.



LELAND HOTEL
 Vanoouyer, B.O. MYgLEY EADWARDS Topritetor:
THE SANITARIUM BANFF, N.W.T.
8pooial apertmente tor invililds. Bath hounen in connestion Ara estat of mal amay lemale gt-



- The Alberta Hotel CALQARY, N.W.T.
 Ton, Lagge symple roomb,
H. A. PERLEY, Prop.
- Queen's Hotel rosomin, м..ш...
Sowly built; agwiy furnighed) WM. CLEVERLY Prop.

The Hilliard House bat portace, ont.

Striotly Hofollyg The favorite oommerolal home tons the the of of HOUIS HILHARD, Prop.

The Clarendon Hotel,
Winnlpeg, Man.
RUTLEV \& MCCAFFREY Propritors,

## THE LELAND HOUSE,

Portage La Prairí, Man.
Eest ample zoomi frotol ot Wipulpeg. Btriothy
Wh. NETINS, Prop.
Queen's Hotel, WINNIREG, MAN.
is Pirst-aless in areiry respect,
Jas. ógog pas Prop. Jand. Spapo, YM
Grand Pacific Hotel R.AMLOOPS, B.C.




The Hotel Wilson. NANAIMO, B. C.
The largeet and beat Hotelin the olty. JOS. RICHARDS,

Praprletoz:

## TRY

## BALD LICOACE

For the voice.


A description of the ohocolate plent, and of the varlous cocoa and ohooolate preparatlons manufactured by Walter Baker \& Co., will be sent free to any dealor on appligation.
W. BAKER \& CO., Dorclustrar, Mass The lotoon Manufactuing Co.
 Edwin Norton, W, O. Breokenridge,


## Tin Cans

By Antoratio Itachinery.
Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster GANS.
Oapelty afty thousand cuns pez dey: Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps. Inguirter and Gorcespondence Soliefted HAMILTON. - ONT.


TER
Oakrille Basket Con,


1, 2,3 bushel grain and root baskets. 1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
$1,2,3,4$ market baskets.
Butcher and Crockery baskets. Fruit package of all descriptions.

For sale by all Woodenware Dealers
Oakville, Ont.
DURABLE PAILS AKD TUBS.

The Wm. CIIIE SOOSS MINWFICTUAIIIG Co OF NEWMARKET, OHT.
The goods are hooped with Corragated Bteel Hoops sunit in arooves in the staver and osinnet pondbly fal ot The haopes xHand and oontreet With the : Aopresented by
Chas. Boeckh \& Sons, Toronto,
H. A. Nelson \& Bons, Montreal.

> ORDER
> moIVORY BAR SOAP

| Ask for | JOHN PETERS \& CO., |
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| LOEN FINNAN HADUIES | General Commission Merchants and Brokers, |
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