

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, OCTOBER 9, 1896.

No. 41

COLMAN'S MUSTARD



BEST ON EARTH

THE ONLY TEN CENT CIGAR

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

**PEEK
FREAN
& C^o's**

**BISCUITS
AND
CAKES.**

Have obtained great Celebrity for their
→ PURITY & EXCELLENCE ←

VARISITY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOES

SH
nd
and
eet

Announcement

We desire to advise the trade that we have put in a full stock of Helmet Brand Canned Meats prepared by Armour Packing Co., Kansas City. The high reputation achieved by these goods throughout the United States and abroad, justifies us in asserting their superiority over any other brand now on the market. We call especial attention to the mild cure and delicate flavor of the Helmet Brand Luncheon Beef---a unique preparation which every fancy grocer should carry. We shall also be pleased to fill orders for White Label Soups in 20 varieties, each guaranteed absolutely correct.



HUDON, HEBERT & CIE., Montreal

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black, for stoves.
Universal Harness Composition, in tins.
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N. B., for Maritime Provinces.

OHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

.....London and Liverpool.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

Standard Goods THE **Best to Handle**

FOR
PURITY

FOR
STRENGTH

Bi-Carbonate of Soda



TRADE MARK

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



DON'T BUY INFERIOR BRANDS OF

Castile Soap

that spoil in your warehouse, but buy

"LE LION ROUGE"

GENUINE
MACCARONI

Bears this name

P. CODOU

ONLY
Finest Quality
Manufactured

Fry's

**Chocolates
And Cocoas**

BEST VALUE FOR THE MONEY

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.,

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBUURG P.O. **London, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SPECIAL
 LIQUEUR HIGHLAND WHISKY.
Cockburn & Co.,
Leith & London.
 ESTABLISHED 1796
 8, LIME STREET, E.C.

Try—
**COCKBURN'S
 SCOTCH
 WHISKY**

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
 THE DOMINION



Cockburn's Special Liqueur
 Cockburn's Special Scotch
 Cockburn's Very Old Highland

PACKAGE TEAS

HAVE COME TO

STAY

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME

Eastern Agents

MONTREAL



The principle of economy consists in getting the most value for the least money.

A CASE IN POINT :

EDDY'S MATCHES

The E. B. EDDY CO. Limited
HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.

Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

Tea



BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS

Montreal and Toronto

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.



Keep abreast of the times

Be thoroughly alive to the requirements and possibilities of your trade. Don't miss a single opportunity of thoroughly pleasing your customers. It all means increased profit and a fuller bank account. **A sure way** to attain this object in your Tea Department :

Look into the grand values which **W. H. GILLARD & CO.**, of Hamilton, are offering in high and medium grades of Assams, Ceylons, Indians, Darjeelings, Young Hysons, Japans, etc., etc.

Their stock is complete: their prices right. Remember.....The utmost despatch is observed in shipment of goods.

Winners of the Best Trade

OUR SPECIAL
QUALITIES OF
CURRANTS



LAST YEAR consumers were delighted; this season the superior appearance and flavor will meet with equal appreciation.

KINDLY NOTE—That we purchased our supply of these currants before the market had advanced, and prices will be extremely low—consistent with quality.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON**

We Sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, OCTOBER 9, 1896

(\$2.00 per Year) No. 41

DROPS FROM THE EDITOR'S PEN.

The merchant who studies his customers increases his custom.

Blind credits will in time lead any merchant into the ditch.

Judicious curtailment of credits means enlargement of profits.

A merchant that is not up to date soon becomes a back number.

The way to overcome evil in trade is by inaugurating good business methods.

Opportunities neglected to-day fly past too rapidly to be caught up with to-morrow.

Do not turn a deaf ear to any man's views, but do not accept every man's views.

Look out for your own interests, but do not forget that other people also have rights.

People do not, as a rule, place reliance in a man with whom self-reliance is a wanting quantity.

People who think twice before they open their mouth once are not likely to put their foot in it.

No man, and a merchant particularly, gains anything by unnecessarily increasing his enemies.

Merchants who dispense grains of kindness to children gather gold nuggets as a resultant.

The ideal "drummer" is as brave as a lion, as courteous as a lady, and as pertinacious as a bull-dog.

The merchant who has not time to read his paper usually wastes golden minutes mourning over losses he would not have en-

countered had he found time to read that which would probably have prevented him from incurring the loss.

A dull merchant can no more be expected to build up a bright business than can a dull knife cut a hair.

The association is to the merchant what the school is to the pupil—an educator. If it is not it isn't anything.

He who expects perfection in other people is, ten chances to one, as full of imperfections as an old wooden target is of holes.

Canadians like to see a strong butter market in England, but Englishmen do not like to see strong butter on their market.

He is an unwise merchant who increases his expenses except with the object of increasing his profits as well as his revenue.

The merchant has to deal with so many wolves in sheeps' clothing that it is surprising that he is not "bit" oftener than he is.

Every merchant should buy his goods as cheaply as he can, but care needs to be exercised that cheap goods are not bought dear.

The United States as a nation is confronted with a crisis; but it is within the power of the nation to knock said crisis on the head.

Dude clerks are good things to crack jokes upon, but it is dangerous to lay business responsibilities upon their mental capabilities.

A store sign often indicates more than the name of the merchant and the line of business he is in: It indicates whether he is dead or alive.

Hope must have a basis for its existence. If it is not it is a fancy. Trade in Canada

is hopeful, for the substance of things upon which it is based are seen.

The clerk who once and awhile imagines himself in the place of the merchant will be a gainer rather than a loser by the little mental trick.

It is well to always exercise common sense. Through indiscretion a merchant can bring discredit upon himself by even discarding the credit system.

Election soap is a commodity that is now on the United States market. It will probably be used to wash away the stains of corruption after the war is over.

The "cutter" would appear to be in business for charity; but he isn't. He "cuts" because he doesn't want the "other fellow" to get any of the trade.

The value of a customer is not always in ratio to the quantity of goods he buys. It is the promptness with which he pays his accounts that determines his value.

Some of the members of the Toronto Retail Grocers' Association are delinquent in reporting delinquents on their books and an effort is being made to stir them up.

A man has got to keep his eyes open, even after he gets in the Way of Success. The path of Ruin runs parallel with it, and if he is not watchful there is a danger of his wandering into it.

A fool can as easily displease a customer as a wise man, but it takes a Solomon to persuade most displeased customers to allow the offender to again bask in the sunshine of the offended one's favor.

In order that the full benefit of intercourse between traveler and merchant may obtain it is necessary that the merchant should stand in with the traveler as well as the traveler with the merchant.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

TENDENCY ON DRIED FRUIT.

THE tendency of the market in all lines of dried fruits for a week past has been upward. Old stocks have been closely absorbed by the quiet though steady demands of consumption, and the new season opens, according to report, with smaller supplies of both foreign and domestic fruit than has been known for several years. In both foreign and home-producing centres the weather this year, it is reported, has been against the harvesting of anything like full crops. The output of foreign fruits of all descriptions in spite of the bad weather may, it is intimated, be up to the average of the past few seasons; but most of the California crops will fall short of expectations, as in connection with the frosts in the early spring, which considerably curtailed the output and delayed the crop, the weather during the drying season so far has been adverse to production on the usual scale, and will make choice and fancy grades, particularly the latter, scarce.

According to late mail advices from reliable people in California, the stock of new apricots has been well cleaned up, and the few remaining cars are under close control and firmly held. The prune crop is late, and will run largely to small sizes. The supply of peaches, which some time ago it was expected would be large, turns out according to later reports to be comparatively small, and although prices are advancing on the Coast, buyers continue to take all they can get at what they consider reasonable prices, with the result that stocks of all desirable goods are being rapidly bought up.

The raisin situation on the Coast has been somewhat unsettled, but the general tendency of the market has been upward owing to the continued bad drying weather. A letter just received from a prominent commission house says that if the damp weather continues there will be few raisins for early shipment. The writer of this letter said that prior to September 19th for about two

weeks the weather in the raisin district was most unfavorable. The temperature during the day was 90 to 95 degrees, but the nights were cold and dewy, so that it required all of the morning to restore the fruit on the trays to a normal temperature, leaving only two or three hours in the afternoon in which evaporation could take place. However, if favorable weather should succeed that which prevailed during September, the writer was of the opinion that prices would recede somewhat.

It is reported from California that there has been an unusually heavy production of dried pears, but owing to the low prices named the fancy qualities have gone freely into consumption, and there is not an excessive supply of these grades at the present time. Germany has been a buyer of considerable quantities, and at last mail advices was ready to take more at the equivalent of 7 3/4 c. f.o.b. in 25-lb boxes.—N. Y. Commercial Bulletin.

A DEPARTMENTAL STORE FARCE.

What a farce the retail distribution of merchandise, as carried on by department houses, is getting to be! What does it matter to a man in search of good coffee or tea, whether the store he purchases it at has sixteen elevators and also a wet-nurse department for the babies of customers, provided the goods are not up to standard? Even a purchaser of dry goods would have good cause for complaint if, when criticising the quality of the delivered goods in the presence of the department manager, the latter should retort: "But, madam, consider our unparalleled attractions! Do you not know that we have a tower that is 300 feet high?" Imagine a complaining purchaser of drugs being soothed by the assurance of a floor-walker that (probably in case of the customers occasionally being poisoned) two medical men are constantly in attendance, for the benefit of the firm's patrons, and that no charge for their services is demanded. Merchants' Review.

FROM THE CORNER STORE.

I met an Owatonna girl,
She was twelve years old she said,
Her hair was thick with wave and curl,
Which clustered round her head.

She was dressed in such a dainty dress,
As ne'er I saw before;
The goods from which this dress was made
Came from the "Corner Store."

—Waseca Radical.

The dress was trimmed with ribbon fine,
Which did it much adore;
The very finest Persian kind,
Bought at the "Corner Store."

—Albert Lea Enterprise.

Besides the ribbon, silk chiffon
Enriched it many score;
This costly chif, so rich and rare,
Came from the "Corner Store."

—Faribault Republican.

The sleeves were grand, most widely grand
Which no one would ignore,
Made from the finest Dresden silk,
Bought at the "Corner Store."

—Mankato Daily Free Press.

The skirt, all splendor and replete,
Had many an extra gore,
The style and pattern of the same
Came from the "Corner Store."

—Sleepy Eye Herald.

Her blushing face, all wreathed in smiles,
Showed confidence galore,
For she had struck a bargain day
At this great "Corner Store."

—Minneapolis Herald.

Her ruby lips, so sweet to kiss,
Vibrated more and more—
She masticated pepsin gum,
Bought at the "Corner Store."

—New England Grocer.

The ring upon her finger
Which she so proudly wore,
Warranted to keep its color,
Came from the "Corner Store."

—Retail Grocers' Advocate.

The winsome look upon her face,
The o'er pensive look she wore,
The studied manner of her grace,
Were for the clerk of the "Corner Store."

J. C. THORNTON'S LOVE MISSIVE.

A Portsmouth provision dealer writes that in unpacking a case of eggs from Canada last week, he found one bearing the following inscription in lead pencil: "July, '96. If any nice young lady should by chance receive this egg, will she please write (for matrimonial purposes) to John C. Thornton, Seaforth, Ont., Canada?" Mr. Thornton rather reflects on the young ladies in Canada, but his idea might be utilised by the grocer when sending eggs into a house where too long credit was being taken, in a message neatly printed on each egg, and suggesting settlement. This would be sure to attract attention!—Grocers' Journal, London, Eng., September 12.

What to do--NOW

Order some of our

Also to hand

New Labrador Herrings
New Mackerel, in Kitts
New Choice Cluster Raisins
New Black Basket Raisins

Japan Tea, in 5-lb. fancy bags
Japan Tea, in 1-lb. fancy bags
Japan Dust, in 1-lb. fancy bags

LUCAS, STEELE & BRISTOL

Wholesale
Grocers

Hamilton

Now in Store

New "Choice Clusters" Malaga Raisins.

" Valencia Shelled Almonds.

" Crosse & Blackwell Candied Peels (tins or boxes.)

" Fine Off-Stalk Valencias, Arguimbauş.

" Selected " "

JAMES TURNER & CO., HAMILTON,

CONTROLLERS OF

Ram Lal's Pure Indian Tea

Mascot Blend—in tins or packages—Golden Age Blend.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

SH



E.

Radical.

Enterprise.

Republican.

Free Press.

The Herald.

The Herald.

The Grocer.

The Advocate.

ISSIVE.

writes
m Can-
ring the
" July,
ould by
please
John C.
" Mr.
g ladies
utilised
s into a
g taken,
ach egg,
ould be
Journal,

NEW GOODS

Young Hysons,

Extra Firsts, Firsts, Seconds and Points.

**Extra Dessert Clusters,
Connoisseur Clusters,**

We offer a limited quantity 1895 Whittall's Fine Sultanas and Bevan's Valencia Almonds in good condition.

French Plums,

110's.

**Eleme and
Comadra Figs.**

H. P. ECKARDT & CO. - - TORONTO.

HINTS TO BUYERS.

THE Davidson & Hay, Ltd., are in receipt of a shipment of new prunes in half cases, which they offer at a low figure.

Lucas, Steele & Bristol are agents for The baking powder.

McWilliam & Everist expect their first shipment of Eleme figs this week.

Gunn Bros. & Co. are extending their special prices on shoulder hams.

Warren Bros. & Co. have in stock their first shipment of new Brazil nuts.

The Davidson & Hay, Ltd., report a good sale for "English Club" pickles.

Warren Bros. & Co. have a shipment of fancy New Orleans molasses in stock.

The Davidson & Hay, Ltd., have their first shipment of new Malaga fruit in stock.

A shipment of Rio coffee has just been landed in New York for Warren Bros. & Co., of Toronto.

Clemes Bros. have another direct carload of Palermo Verdelli lemons in stock, which they are selling cheap.

The "Pure Gold" "Kitchen" is creating great excitement in Hamilton. They can't supply the demand for their doughnuts.

"Yes," say Lucas Steele & Bristol, "our icing sugar is a great ad. for us. Those who buy our XXX never buy any other."

The Eby, Blain Co. are calling special attention this week to their "Anchor" brand salmon put up under their own label.

They claim this is the finest fish packed this year. A new shipment of Beardsley's shredded codfish is in store with the Eby, Blain Co, Ltd.

W. H. Gillard & Co. expect their first shipment of "Paradise" currants in this week. This is a special quality of excellent value.

The Eby, Blain Co., Ltd., have received another shipment of Knox's gelatine—Calvesfoot, Acidulated and Crystallized Fruit.

The Davidson & Hay, Ltd., have in stock Albert sardines, $\frac{1}{4}$'s and $\frac{1}{2}$'s; also cheaper fish, $\frac{1}{4}$'s and $\frac{1}{2}$'s, in several well-known brands.

Every week has been bringing to Laporte, Martin & Cie. large consignments of their special brands, "Victoria" and "Princess Louise," Japan teas.

The cocoa season has opened this year with a very much increased demand for Bendsorp's "Royal Dutch." The Eby, Blain Co. are Toronto agents.

Fruit and vegetables are still plentiful, which accounts for the continued sales of pickling vinegar reported by T. A. Lytle & Co., Richmond street west.

Large tea sales are reported by Lucas, Steele & Bristol. "In October, in fact," said one of the firm, "we were almost double any previous October."

Durability is economy. Morse Brothers' "Sun Paste" stove polish has durable qualities which make it a favorite with the trade and the housekeeper. It does not rust

or eat the boxes, and does not deteriorate on the grocer's shelves. It gives and holds a brilliant lustre, which makes it a favorite in the hands of the consumer.

The Scotch whiskey trade seems to be livening up with Laporte, Martin & Cie. They report good sales of Mitchell's Scotch, for which they are Canadian agents.

Lucas, Steele & Bristol find the demand for "Pure Gold" goods increasing every day. Their pastry spice, poultry dressing, sage, savoury, etc., are seasonable goods.

Laporte, Martin & Cie. are selling their "Victoria" and "Princess Louise" Japan tea at a lower price than last year. They are making special offers to the trade.

Gillard's new pickle and Gillard's new sauce, made in London, Eng., is finding a ready sale with W. H. Gillard & Co. This firm say they are away up in quality.

The "Salada" Ceylon Tea Co's advertisements now run in 349 newspapers in Canada and the United States. In Buffalo they appear in The Sunday Express, Times, News, and Enquirer.

Twenty-three millions of packages of stove polish in a single year is a large record, but such is the yearly output of the "Rising Sun" stove polish factory. The "Sun Paste" stove polish has already become an important part of the business of this factory, and Morse Brothers use the same trade mark on the "Sun Paste," which has become familiar to the trade and housekeepers as the mark on the "Rising Sun" stove polish.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO., Ltd., OTTAWA AND PETERBOROUGH

PRUNES

Half-Cases, New Fruit. Price Low.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers.

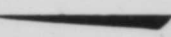
 TORONTO.

Proofs

—Consumers now-a-days are intelligent buyers. They well know the value (to them) of good quality. They are not hunting for bargains in groceries. They are going to stick to the grocer who sells quality, rather than "any old thing" that will yield a larger profit. Oatmeal is as staple as Flour—that is, it's growing to be. It's easy for us to say Pan Dried Rolled Oats are highest quality. How do we know? The mercantile ratings to your largest customers prove it.

From Manufacturer to
Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP 

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

Every Grocer Must Sell It

What? Japan Tea. Why? Many people won't use anything else. Which brand should grocers sell? The best, if they wish to keep steady tea customers. Does it pay them? Of course it does. It pays in winning trade, and it pays in actual profits. What is the best Japan Tea? We never tasted any better than our brands.

Victoria
Japan Tea

Princess Louise
Japan Tea

Our regular price is even lower than last year, and we can make some special bargains. Every week we are receiving large consignments. Every week we are making large sales.

LAPORTE, MARTIN & CIE.

72 to 78 St. Peter St.

MONTREAL



Popular Biscuits.

Popular with the consumer because of their high quality. Popular with dealers because they sell so well.

Carr & Co.'s Biscuits.

For fifty years they have retained the favor of Her Majesty the Queen. "Cafe Noir" is especially popular.

Sole agents for Canada

Robert Greig & Co.
MONTREAL.

A Successful Grocer

Right goods make good business. The best trade is only attracted by the best goods. We handle nothing but the very best goods we can get—goods that make more trade for you by making pleased customers. We never take any risks of losing steady trade among live grocers. We never play any pranks with the trade's confidence. We guarantee every article to be the best of its kind and always like new customers to prove it.

CROWN BRAND FLAVORING EXTRACTS

MADE IN FORTY DIFFERENT FLAVORS

—all pure and strong. Sensible housewives use them. Up-to-date grocers sell them. We make them.

BRYANT & MAY'S MATCHES

The quickest light and surest. Known as the best matches all over the world. "Safety" and "Tiger" for the household, "Wax Vestas" for the smoker. Also Bryant & May's wax tapers.

KEOPFF'S FAMILY GELATINE

Its permanent place in the stock of every grocer who tries selling it proves its purity and excellence. 1 oz. packages, in sheets, silver or gold label.

LORIMIER'S WORCESTER SAUCE

This sauce is made of finest materials, and becomes a household favorite when once it is tried. Put up in half-pint and in pint bottles.

ROBERT GREIG & CO.

MONTREAL.

Extracts You want the best.

Handwritten:
 1896
 J. W. 4th



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. FINEST QUALITY OF GOODS. ELEGANTLY PUT UP. SIGHT SELLERS.

The most attractive Extracts on the market. Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

WHOLESALE GROCERS

Winnipeg



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No... Brushing

...ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - Board of Trade Building,
Telephone 1255

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

ALLEVIATION FOR TARIFF REVISING EVILS.

It is beyond question that the prospective tariff revision is a disturbing element in trade. We do not say this with a view to casting any reflection upon the Government in its avowed purpose of overhauling the tariff. On the contrary, we would rather commend it. The tariff needs revision, for where in many important industries it should be a help, it is now a hindrance.

When a patient is undergoing an operation the attending physicians try by every possible means science has devised to make it as easy as they can.

Tariff revision, whenever and by whomsoever done, causes inconvenience to trade. But, nothing is ever done by tariff doctors to alleviate the suffering of the patient. They do not seem to ever give thought to the devising of ways and means whereby the minimum of suffering may be secured. "It has always been done this way; and it's going to be done this way," is in effect their line of argument. And there is yet no sign that the present Government intends departing from the ways of their predecessors in office. Their predecessors did not give anesthetics when operating on the tariff and they do not propose to give any.

Meanwhile the trade of the country is suffering. We do not believe that it is suffering to the extent that some would have us believe it is. But it is suffering; and suffering more than it need suffer.

No sensible business man would for a moment demand that the Government should at this time reveal in detail what it proposes to do with the tariff. The work of tariff revision is too great and too intricate to expect it.

The physician cannot relieve the patient

of all the effects of an operation. But he can alleviate them. And that is what the Government can do in the matter under discussion.

What is retarding trade is the uncertainty which surrounds the tariff. We all know the tariff is to be revised, but none of us know to what extent it will be revised. Hence, the uncertainty. As a consequence manufacturers, in a great many lines, are turning out goods but sparingly. Wholesalers and retailers are also moving like men treading in the dark with stone walls or pitfalls surrounding them.

What the Government should do is what we last week intimated it should do: issue an official notification to the effect that whatever changes may be made next January they will not go into effect until six, eight, ten or twelve months afterwards. Manufacturers could then go on making, importers importing and retailers buying for the next spring trade, confident that they were not buying a "pig in the poke." And then, next spring, after the tariff had been revised they could go on arranging for their summer trade, alike undisturbed by tariff bugaboos.

This is the United States' method; and it is one of the few methods that that country has in dealing with the tariff that we can with profit take to our own bed and board.

THE GOVERNMENT SHOULD BE CAREFUL.

THE Dominion Government should go very slowly in undertaking to make any changes in regard to the minimum rate of speed of steamers that may be subsidized for an Atlantic service.

That we need a steamship service on the Atlantic faster than we now have is beyond peradventure. No one, as far as our memory serves us, has ever said anything to the contrary. The fact that the Canadian lines take from 30 to 40 per cent. longer time to cross the Atlantic than do the fast boats running into New York is evidence sufficient to convince any ordinary man that we need a faster line, and need it badly.

On the Pacific we have the lines running to Australia and the Orient. Both these lines are superior to any other line running on the same routes from United States ports. Foreigners, as well as British subjects, take that line because of its efficiency. The C. P. R. as a trans-continental route is taken again for the same reason. But when the traveler reaches eastern Canada he branches off into the United States and takes for Europe one of the fast lines running out of New York. And that in spite of the fact that Canada is a day or two's

journey nearer Europe than is the favored port of New York.

It is to be regretted that so much opposition should arise to the inauguration of a twenty-knot service, just when the desideratum appeared to be within realization. It was not in evidence when Parliament was dealing with the matter. The question has been before the country for years, and why such opposition should develop now, and so suddenly, is difficult to understand.

What the Dominion needs is a first-class line. Anything that comes below a twenty-knot minimum rate of speed will not be a first-class line. It may be safe, it may be comfortable. But speed is to-day the chief factor which determines whether a line is first-class or not.

Give Canada a twenty-knot service on the Atlantic and there is no question about her being able to compete with New York in regard to trans-Atlantic travel; but with an eighteen-knot service it is a question. It is well to be cautious; but it is also well to avoid a petty cheese-paring policy.

We are infinitely more in need of a fast service on the Atlantic than the United States ever was. The fast lines running into New York were not established because that port was not getting its proper share of the Atlantic traffic. With the lines that preceded the present service that port held first place. How great, therefore, is the necessity that Canada should have a line of boats that can do mile after mile with the ocean greyhounds that run in and out of New York? If she has not, how can she compete? If our boats are not as fast as those of our competitors how are we to attract traffic that is now not ours?

Another question which has to be considered is: Will Great Britain assist in subsidizing a second-class line of steamships? The reason that the Motherland agreed to subsidize a twenty-knot service was that the steamers composing it could be utilized as fast cruisers in the event of war. Boats that could be obviously outstripped while either being pursued or pursuing are not boats that the British Admiralty are likely to look upon with favor or to put their hands into their pockets to help. Great Britain is primarily looking after her own interests, not ours.

No one questions that we will have to subsidize a steamship service, whether that service be slow or fast. What is to be gained, therefore, by reducing the amount of the subsidy by a few thousand dollars when by so doing we shall induce Great Britain to withdraw her financial support or to give a support that would be of very little assistance.

These are questions which it would be well for the Government to ponder well over.

VALENCIA RAISINS.

VALENCIA raisins continue to gather strength. A cable received in Toronto this week announces this fact. The increased certainty of the crop being small is the cause of this.

A cable received in Toronto about ten days ago from Arguimbau, of Denia, stated that the crop was decidedly short, and mail advices received from the same authority this week state that the crop will be 400,000 boxes less than last year. If this estimate is a correct one, and Mr. Arguimbau is usually conservative in matters of this kind, it means that the crop this season is in the neighborhood of 1,400,000 boxes. This is the smallest crop since 1873.

It will be interesting in this connection to take a glance back over the figures for different years during the last four decades. In 1855 the crop was 597,000 boxes; in 1865, 789,000 boxes; in 1875, 1,580,000 boxes. For each of the past ten years the crop was as follows: 1885, 1,659,048 boxes; 1886, 2,345,040 boxes; 1887, 2,758,184 boxes; 1888, 2,288,376 boxes; 1889, 2,271,464 boxes; 1890, 3,467,988 boxes; 1891, 2,677,812 boxes; 1892, 2,376,136 boxes; 1893, 1,902,264 boxes; 1894, 2,633,652 boxes; 1895, 1,808,512 boxes; 1896, 1,400,000 boxes.

Whether the shortage is smaller or greater than given above, remains, of course, to be decided; but one thing is certain, the crop is a short one and that prices will rule high. Already values are about 3s. above the figures of 1895, and there is every indication that they will go still higher.

HANDSOME BUTTER PROFITS.

THE exports of butter from Montreal last week were 15,268 packages, making the total to date 107,222. It is only two years ago that the total shipments hardly amounted to more than double last week's quantity.

This welcome expansion in the Canadian export butter business can be attributed to two causes, the cold storage facilities and the sale of the butter before it becomes stale.

It is noted with regret, therefore, that some of the speculative operators in Montreal have pursued the policy of carrying June made creamery until September more extensively than usual this year.

The great bulk of the exports during the past three weeks have been of this cold storage June butter, sold earlier in the year for September shipment. This speculation has been carried on by the English buyers quite as much as the Montreal exporters.

In fact the great the bulk of June creamery in cold store was carried on English account. This action on the part of the Britishers, considering that they have protested loud and long in the past against stale held butter, looks suspicious.

On the surface it would appear as if they were not practising what they preached, and that a good deal of the preaching was done to enable them to make a handsome profit. They certainly cannot deny that they have done so this year.

Most of the butter that has gone across the water recently, did so on the basis of 18½ to 19c., in Montreal. As this June butter only cost 16 to 16½c., there was a clear margin of profit of almost \$2 per tub. Some snug little sums, therefore, must have been made recently on butter shipments, which ought to stop some of the complaints so frequent with traders and exporters this summer.

CANNED SALMON INACTIVE.

ESTIMATES received recently at Montreal estimate the pack of salmon on the Fraser river at 314,000 cases, and the pack on the northern rivers this year is estimated at 234,000 cases, making 548,000 for the season.

Though some sales, amounting to possibly 3,000 to 3,500 cases in rough numbers, have been made at \$4.25 f.o.b. Coast, the eastern Canadian market is far from being an encouraging one.

This demoralized condition, as has been pointed out before, is due to the fact that jobbers generally in Montreal carried over sufficient stock from last season to fill their requirements; consequently they have been slow in placing their orders. The prospects are very poor for any large sales being made in this market this season, as it is claimed that buyers already have ample stocks on hand. Sales in this province this season are fully 75 per cent. short of last year. A few small lots of red salmon have been placed at \$4.25 per case, f.o.b. Coast, and some sales of cohoes at \$3.50, f.o.b. Coast, and other sales are reported at \$4, delivered Montreal. The above price for red salmon is a decline of 25c. per case as compared with the price it was offered at in the beginning of the season, but agents state that an order for 5,000 cases of either of the above brands would advance prices 25c. per case. The demand from foreign markets this season for red salmon has been very active, and it is claimed that the bulk of the pack has already been shipped, and there is very little left for Canada, except the lower grades, which are being packed now.

MR. KYLE HONORED AND MARRIED

MR. C. E. KYLE, chief traveler for H. P. Eckardt & Co., wholesale grocers, Toronto, was married on the 30th ult. to Mrs. J. H. McCallum.

A few evenings prior to the performance of this interesting ceremony Mr. Kyle's confreres in the house of H. P. Eckardt & Co. expressed their respect for him and well wishes for his future happiness in a tangible manner: They presented him with an address and a handsome cabinet of silver cutlery.

The address was read by Mr. Neil Carmichael and the presentation was made by Mr. R. B. Rice. The address read as follows:

Hearing that a very interesting event in the history of your life is about to take place, we cannot let the opportunity pass without signifying the esteem in which you are held by us all. During the years that it has been our privilege to associate with you we have found in you a companion whom we could honor and respect, and a man possessed of such qualities that those who know you best admire you most. We desire to tender our congratulations on the step you are about to take and trust the estimable lady who is about to become your partner may be spared to enjoy with you a long life of the greatest happiness. We ask you to kindly accept this cabinet, not on account of its commercial value, but as expressing in a small degree the regard in which you are held by us.

A whole army of competitors or customers would not nonplus Mr. Kyle. But what competitors or customers could not do the expressions of good will on the part of the employees of the house accomplished. He, however, made a neat and appropriate speech in returning thanks for the present and the kind things that had been said about him.

THE CANADIAN GROCER begs to tender its congratulations to Mr. and Mrs. Kyle.

FIRST NEW MALAGA RAISINS.

The first shipment of Malaga raisins to reach the Toronto market this season arrived on Friday. The shipment was only a small one, and comprised two brands.

The crop is about the same as that of last year. Prices are moderate, and it is considered that they will be certainly as low as those which ruled for the crop of 1895.

The few that were in the shipment referred to are quoted by the wholesale trade as follows: London layers, \$2.20; black baskets, \$2.75; blue baskets, \$3.25; choice clusters, \$3.25; Dehesa clusters, \$3.75.

VISIT FROM AN OLD FRIEND.

Mr. Robert Ellis, of Vancouver, formerly so well and favorably known on "The Street," Toronto, is paying a visit to the scenes of his former activity in the grocery trade. His reception on "The Street" was cordial. "My, but it looks like old times to see Bob going along 'The Street,'" exclaimed one wholesaler, as he caught a

glimpse of Mr. Ellis as he passed the window. Mr. Ellis never regrets he went to the Coast. He is looking the picture of health, his friends who have not yet met him will be pleased to know. Business, he says, is improving on the Coast, and the outlook, particularly in the mining districts, bright.

PERSONAL MENTION.

MR. WALLACE ANDERSON, representative in Toronto of the Acadia Sugar Refining Co., returned on Monday from a visit to Great Britain. He enjoyed his trip immensely. In spite of the good trade generally, he reports trade with the refiners in Great Britain unsatisfactory owing to the competition of the German, bounty-fed article.

J. C. Brown, of Harriston, has been succeeded by John McConnell, late of Chesley.

The trade will regret to learn that Mr. Wm. McAllister, Bloomingdale, died a few days ago.

Mr. J. B. Huether goes on the road next week for H. P. Eckardt & Co. He will cover ground north of main line G.T.R., west of Toronto.

Mr. Neil Carmichael, representative in Northwestern Ontario for H. P. Eckardt & Co., will hereafter be found in the sample room of the firm.

Mr. A. W. Daviss, who represented the Acadia Sugar Refining Co. in Toronto during Mr. Anderson's absence in Great Britain, is in the General Hospital suffering from typhoid fever.

Mr. J. D. Roberts, of the Pure Gold Co., Toronto, has just returned from a trip to the field of his former labors—the Northwest and British Columbia, whither he went on business and pleasure bent.

Capt. J. Adams, who is selling out the stock of Smith & Keighley, has nearly completed his task, and in a few days will leave for a trip to the Coast. "I still have three or four thousand dollars' worth of goods which I will sell at a sacrifice," he remarked.

Mr. W. K. Rymal, who was the winner of the piano offered by the manufacturers of "Surprise" soap for the nearest guess to the weight of the big cake of soap at the Industrial Exhibition, has written to the firm, acknowledging the receipt of the instrument.

Mr. J. W. Shouldice, eastern traveler for H. P. Eckardt & Co., is confined to his home with an attack of typhoid fever. So far he is doing nicely. His route is being looked after by Mr. D. Wright, and the trade will, no doubt, accord him the same consideration as they did he whose place he is now filling.

BAGS OR BOXES.

ACCORDING to The N. Y. Commercial Bulletin there has been some discussion among members of the dried fruit trade in New York city recently over the use of bags in the packing of California dried fruits. A few shipments of evaporated apples in bags have been received here, and this caused some comments, as these goods have hitherto almost invariably come to this market in boxes. There is considerable opposition to the use of bags by some merchants here. A member of the trade, in discussing the matter recently, said: "The tendency to pack evaporated apples in bags is condemned by experience, and it is quite probable that the experiment will not be repeated. The results of packing fruits in bags have not been satisfactory, notably in the case of raisins. It seems that there is no better criterion as to how goods should be packed than the long experience of European packers, who almost invariably use boxes of standard measurements. Any method of packing which reduces fruits, which are generally considered articles of taste and fancy, to a mere staple lowers these goods in the eyes of the consumer. Furthermore, the great amount and variety of chemicals, oils and other similar materials transported in cars renders the use of bags objectionable, as it increases the liability of staining and absorption of undesirable and possibly pernicious odors, and there is no doubt that this danger, if it could be traced analytically by itself, would far outweigh the alleged danger from the infinitesimal particles of zinc oxide suspected to be contained in some of our American fruits and which is legislated against by the German Government."

A member of another local jobbing firm which handles California dried fruit, when questioned recently said: "We are condemning the use of bags wherever we have a chance. The fruit is liable to become crushed in transit on account of the pressure, and the shrinkage is considerable, owing to the amount of moisture that is squeezed out. The bags are also liable to get torn. The average customer prefers coast-packed prunes, and I think the use of bags in packing these goods, and raisins especially, is decreasing. Other members of the trade, however, claim that either method of packing is suitable, and that the danger of contamination from outside sources is not of sufficient importance to merit attention. Some dealers, especially those who repack goods for their customers, prefer to have certain classes of fruits come in bags, as the price of goods shipped from the Coast in bags, and consequently loose, is somewhat lower than for those packed in boxes. A style of case

which is said to be coming into general favor is a case of 50 pounds capacity, used largely for prunes, which are put in loose."

SUPPLEMENTARY HINTS TO BUYERS.

Lorimier's Worcester sauce is having a big sale. Robert Greig & Co. are agents.

"Grand Mogul" tea is now sold by all the trade in Winnipeg with few exceptions.

H. P. Eckardt & Co. are receiving this week a large range of new Young Hyson's.

Another car of Heinz's pickles, sauces and canned beans is being unloaded for H. P. Eckardt & Co.

H. P. Eckardt & Co. are offering a car of No. 1 split herrings in bbls. and half-bbls. at specially low prices.

H. P. Eckardt & Co. have "Eagle" and "Gold Seal" brands condensed milk in stock. They are fine quality.

"Our new fine Filiatra currants, in half-barrels, cases and half-cases, show extra good value," say H. P. Eckardt & Co.

Robert Greig & Co. have recently shipped several large parcels of their "Crown" brand flavoring extracts both east and west.

"Aunt Polly" pancake flour has started a demand already. Maizola and wheat is also selling well, report T. B. Escott & Co.

H. P. Eckardt & Co. are offering very low a line of Eleme figs, 10 and 20-lb. boxes, "95 pack." They have been kept in cold storage and are all right.

Mack's Double Starch has passed the experimental stage in the Canadian market. Repeat orders are constantly being received by the agents, Robert Greig & Co.

Our method of advertising Japan teas for the merchants is doubling their sales and decreasing the pedlars' sales correspondingly, report T. B. Escott & Co.

Cold weather coming. J. McLauchlan & Sons anticipate large sales for their McL. Cough Drops, as the firm report having received many testimonials as to the merits of this drop for coughs.

Bryant & May's English matches, safeties and wax vestas, are the standard lights the world over. Robert Greig & Co., Canadian agents, state that the sale of this popular line was never so great as at present.

Pratt's poultry food is a guaranteed egg producer. Robert Greig & Co., the Canadian agents, are giving with each package sold a large colored chart showing the different breeds of poultry, also a book of 150 pages on the care of poultry, etc. The food is having a large sale in the United States, no less than thirty-two travelers are constantly on the road with this line alone.

A PICKLE

That is manufactured on a strictly scientific basis—from nothing but the best English and Eastern Spices and Vegetables.

That has received no less than Eight Gold Medals from the great Expositions in England.

That is in daily use in over 5,000 of the principal hotels throughout England.

That is **Gillard's New Pickle**

2 doz. in a case; single-case lots, \$3.40 ; 5-case lots, \$3.30 per doz.

Gillard's New Sauce

Half Pints ; single-dozen lots, \$1.75 ;
in barrels of 12 dozen, \$1.60 per dozen.

Can be had from
all wholesale grocers
in Canada.

GILLARD & CO. MAKERS London, Eng.

Popularity Figures High

And we intend to still **STRENGTHEN** the strong **DEMAND** for our **PEERLESS "Lion" Brand**.

RETURNED
Dec 3/06
How:

In a short time we purpose sending a personal letter to each of the best homes in all Canada, enclosing our handsome "Souvenir Card" and recipe booklet.

Let us say to you, live and progressive retailers, secure our goods now. Remember, you will have strong demands for them. The knowing consumer is **FAST REALIZING** the **PURITY** and **POPULARITY** of the **PEERLESS "Lion" Brand Canned Goods**.

Order now. Don't let your wholesaler palm a brand on you (which they say is just as good as **BOULTERS'**) because it is a trifle cheaper. Don't let them hoodwink you ; this is becoming too common.

W. BOULTER & SONS

Works: Picton, Toronto and Demorestville, Ont.



MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE does not exhibit much life, there having been a falling off in volume during the past week. This decreased trade is particularly noticeable in sugar, which is both lower in price and less wanted, although there may be said to be a fair movement for this time of the year. The tea market has rather increased than diminished its strength. Canned vegetables are demoralized and canned goods generally are quiet. Some houses are this week in receipt of Valencia raisins, prices for which are firm. The finer grades of green Rio coffee are scarce, with prices firm. There is a fair trade doing in molasses and business is opening up in syrups. Spices contain no new features. Currants are in good demand, with prices firm.

CANNED GOODS.

Although the frost has put an end to the packing of tomatoes, the price of that commodity does not appear to have gained any strength thereby; and the packers themselves are largely to blame by the haste which some of them are exhibiting in offering their product. No transactions are reported, both wholesalers and retailers holding off. Sixty cents per dozen is commonly quoted by packers, while others are firm at 65c. Still others are not offering. Wholesalers' prices run from 62½ to 65c. No interest is being taken in either peas or corn. The situation in canned salmon is unchanged. We hear of a transaction or two in cohoes. The exact consideration has not been divulged, but we were given to understand that it was

in the neighborhood of \$3.40 f.o.b. We quote as follows: Tomatoes, 62½ to 65c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.40 to \$1.45; "Maple Leaf," \$1.40 to \$1.45; Lowe Inlet, \$1.30 to \$1.35, in tall tins; cohoes, \$1.20 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.60 to \$2.65; half tins, \$1.50 to \$1.55; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

There is a good business being done. Stocks of fine grades of Rio are scarce and hard to get. As to price, the market is better, both in Brazil and New York. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There has been more enquiry during the last few days and a fair quantity has gone out. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fairly good, the season beginning to open up nicely. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-

barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

A further decline is to be noted both in the home and the New York market. Granulated dropped ¼ to 5-16c. per lb. in New York on Monday, and on Friday last the Canadian refiners shaded their figures 1-16c. per lb. all round. Our prices are still about ¼c. per lb. below the figures obtaining in New York. Wholesalers' quotations are now 4 to 4.10c. per lb. for granulated and 3.10 up for yellows. The demand has also fallen off during the week, but there are still a good many small orders coming in. The retail trade in Toronto is freely offering granulated sugar at 25 pounds for \$1, and 35 pounds of yellow sugar for the same price.

SPICES.

All kinds of ginger continue dearer in the primary markets. Locally there are no new features to note. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

There is a fair demand for tapioca, but rice and sago are both quiet. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The first shipment of new Brazil nuts was received on the Toronto market this week, and they are going out fairly well at the rul-

Grocers' Scoops

STEEL, TINNED and GALVANIZED, BRASS, HORN, WOOD.

Grocers' Sundries

Line complete for fall.

WALTER WOODS & CO.
HAMILTON.

"SANITAS"

NATURE'S
GREAT DISINFECTANT.

Non-Poisonous.
Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various infectious diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited.
BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

IMITATIONS . .

. . OF . .

"SALADA"

CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.
25 Front St. East, TORONTO
and 318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.



ing price of 12 ½c. per lb. New season's chestnuts and hickory nuts are offering freely and the demand is beginning to open up. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 12 to 13 ½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12 ½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 ½ to 11c. for small lots; pecans, 10 ½ to 11c. Chestnuts, \$3 to \$3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, \$1.75 to \$2 per bushel.

TEAS.

Mail advices received in Toronto this week from Calcutta indicate that all Indian teas up to 6 ½d. are very strong and well competed for. Calcutta shipments to London up to date are still behind the same date last season. It is owing to the short shipments, together with the good quality of the tea offering, that the price of low-grade Indian teas is being so well maintained. Indian and Ceylon teas are both firmer on the London market. In the latter some kinds have advanced as much as 2d. per lb. Toronto brokers report that during the last couple of weeks there have been more transactions in Indian teas at from 14 ½ to 16c. than for the two months previously. Darjeelings at 18 to 20c. are said to be practically unobtainable. Japan teas are stronger, especially in the low and medium grades. New season's North China country teas (Monings or Ningchow), ranging from 11 ½ to 25 ½c., are reported to be

exceedingly scarce. In Foochow black teas there is little of interest to report. Prices are low, but they do not attract the attention of buyers. A cable received in Toronto this week indicates that supplies of Young Hysons are diminishing, and that good teas are hard to get. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

A cable received in Toronto this week indicates a higher range of values in Valencia raisins. A small shipment of 500 boxes arrived on the Toronto market on Friday via Liverpool, and were distributed among the trade. They were little more than a "flea in a tar barrel," the market still being bare. A shipment of Arguimbau's fruit arrived in New York on Monday ex ss. Elysia. The portion consigned to Toronto is being anxiously waited for. The few boxes of new fruit there are on the market are quoted at 6 ¼ to 6 ½c. for fine off-stalk and selected at 6 ¾ to 7 ¼c.

A few boxes of the early shipments of new season's Malaga raisins arrived in the Toronto market on Friday. There were two brands in the shipment, Casado's and Rein's. The quality was satisfactory. We quote this fruit as follows: London layers, \$2.20;

black baskets, \$2.75; blue baskets, \$3.25; choice clusters, \$3.25; Dehesas, \$3.75.

Currants continue in good demand with the market firm. We still quote as follows: Provincials, 3 ¾ to 3 ⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4 ⅞c.; do., half-bbls., 4 ½ to 4 ¾c.; ditto, half-cases, 4 ¾ to 5c.; Patras, 4 ¼ to 4 ½c.; Casalinas, cases, 5 to 5 ¼c.; Vostizzas, cases, 6 to 6 ½c.; do., half-cases, 6 ½ to 6 ¾c.; do., extra fine, 6 ¾ to 7 ¼c.; do., half-cases, 7 ¼ to 7 ½c.

Turkish prunes are again a little higher in the lower grades, so that prices for the four sizes are pretty well bunched now. In other words, the difference between the prices on each size is not so great as it was. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7 ¾c.; "U," 102 to lb., 6 to 6 ½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8 ½ to 9 ½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8 ½c. per lb.; 80-90, 7 ¼ to 7 ½c.; 90-100, 6 ½ to 7c.; 110-120, 5 ½ to 6c.; Bohemian, 3 ½ to 4c.; French, 5 ½ to 6 ½c.

The new steamship Canada, of the Dominion line, which is due in Montreal on Friday, carries a shipment of Elemes figs from C. Whittall & Co., Smyrna.

California dried fruits are without change. New season's California loose muscatels are expected here about the last week in the month.

GREEN FRUIT.

Jamaicas are the only kind of orange on the market, and the demand for them is im-

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . 140 Princess St. Market Square WINNIPEG

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

proving. Prices are much about the same as a week ago. Lemons are in moderate demand without any special feature. There is a very good demand for sweet potatoes. Peaches are about exhausted. Grapes are meeting with a fair demand. The season is about over for pears. Apples are still being exported in liberal quantities, but there is not much doing locally. Quinces are meeting with a good enquiry. In cranberries Canadian are being offered as well as the Cape Cod article. We quote: Oranges—Jamaicas, \$7 to \$7.50 per bbl. and \$4.50 to \$4.75 per box. Lemons—Maoris and Sorrentos, \$4.50 to \$6 per box. Bananas, \$1.00 to \$1.50; coconuts, \$3.75 a sack and 60c. per doz.; tomatoes, 15 to 25c. per basket; Jersey sweet potatoes, \$2.50 per bbl. for extra selected; apples, 75c. to \$1 per bbl.; pears, 25 to 60c.; grapes, blue, 1 1/2c. per lb.; Niagara and Rogers, 2 to 2 1/2c.; onions, 75 to 80c. per 80 lb. bag; Cape Cod cranberries, \$6 to \$7 per bbl. and \$2 to \$2.75 per crate, and Canadian cranberries, \$5 per bbl.

BUTTER AND CHEESE

BUTTER—The conditions are much about the same as they were a week ago. The receipts are large while the demand is light for all butter except for choice packages of creamery. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The market is strong. October cheese has been contracted for at 10 1/4c. Locally there is not much doing, and the export demand is much about the same as a week ago. We quote in a jobbing way 9 1/4 to 9 1/2c. for early makes, and 10 to 10 1/2c. for October.

COUNTRY PRODUCE

BEANS—The feeling is steady, but there is not much doing; 75 to 80c. is the jobbing price. Choice hand-picked beans are held at 65c. per bushel on the Chatham market.

DRIED APPLES—We hear of transactions in new fruit at 2 1/2c. f.o.b. for prime bright fruit, and more offers are out at the same figure.

EVAPORATED APPLES—Enquiries by cable have been received, but the prices quoted are lower than holders are willing to accept.

EGGS—Receipts are light and demand fairly good at 14c.

HONEY—Not much doing. We quote: Strained, 7 to 7 1/2c., in 50-lb. tins, and comb at \$1.75 per dozen.

POTATOES—Not much doing. We quote 35c. on track and 45c. per bag for small lots out of store.

PROVISIONS AND DRESSED HOGS.

Trade continues good in provisions. Long clear is practically cleaned out of the market, and no heavy hogs are coming in from which more can be made. Prices are fractionally higher. Lard is firm, and the

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited. References—All wholesale Grocers. WINNIPEG, MAN.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

ESTABLISHED 1892.

Butter and Eggs
WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

MOUNT ROYAL MILLS RICE

D. W. ROSS CO.

Agents MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS

will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

demand is so active that packers are experiencing difficulty in keeping up with it. Light dressed hogs, \$5 to \$5.25 in small lots.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5½ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts are fair, with prices higher than a week ago. We quote: White wheat, 75 to 75½c.; red, 74 to 74½c.; goose, 53½ to 54c.; oats, 21 to 22c.; peas, 43 to 44c.

FLOUR—Trade is good owing to the advance in prices. We quote in carloads on track, Toronto: Manitoba patents, \$4.50; Manitoba strong bakers', \$3.95; Ontario patents, \$4.25 to \$4.35. Straight roller is about \$3.65 to \$3.85 Toronto freights.

BALED HAY—Demand is for choice grades. On track carloads of No. 1 timothy are selling at \$11 to \$11.25; No. 2, \$9.

BREAKFAST FOODS—The price of oatmeal is much dearer, owing largely to the poor quality of oats which are coming to the mills. We quote as follows: Standard oatmeal and rolled oats, \$2.75; rolled wheat, \$2.25 in 100-lb. bbls.; cornmeal, \$2.35 to \$2.45; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

FISH AND OYSTERS.

There are no white fish on the market, and salmon trout are not much wanted on account of the large size of those now offering. Haddies are selling fairly well. Oysters are a little easier, being quoted 5c. per gallon lower. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at \$1.35 for standards, and \$1.75 for New York counts.

SALT.

Trade has picked up considerably since last week. Prices are unchanged. We

quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

There is yet no movement in the Canadian crop of red clover, and prices are, in consequence, purely nominal. Alsike has been in better demand, and prices have hardened up a little. Choice qualities are selling at \$4.75 per bushel at outside points. Lower grades range from \$3.50 to \$4.50 per bushel.

MARKET NOTES.

Oysters are 5c. cheaper.

Sugar is 1-16c. lower than it was a week ago.

Long clear bacon is fractionally dearer owing to shortness of supply.

A small shipment of new Brazil nuts arrived on the Toronto market this week.

There has been a further slight advance in the price of Turkish prunes, smaller sizes.

The Fruit Market at the foot of Scott street was on Saturday last closed for the season.

P. L. Mason & Co. are in receipt of a cable indicating a high range of prices in Valencia raisins.

Figs, consigned by C. Whittall & Co., Smyrna, are on the new Dominion liner due in Montreal to-day.

The ss. Elysia, with Valencia raisins on board for the Canadian market, reached New York on Monday.

A small shipment of Malaga raisins, containing both Casado's and Rein's brands, reached the Toronto market on Friday last.

A cable to C. H. Anderson, of Toronto, indicates that the supplies of Young Hysons are diminishing and good teas are difficult to pick up.

QUEBEC MARKETS.

MONTREAL, Oct. 8, 1896.

GROCERIES.

THE grocery market has furnished a fair degree of life during the past week, and is about the only branch of trade in which business is anything that approaches a normal volume. In many cases, however, values are unsettled. Sugar is still

the notable example in this respect, but syrup and molasses are also easy in tendency. There has been more doing in tea, which generally rules steady, and importers have been placing orders for dried raisins and prunes this week for more money than the goods would have cost them a fortnight or three weeks ago. Currants also have sold at higher prices, while agents for California raisins are not urging business at all. Canned salmon have sold from first hands for the first time this week in any quantity, and canned tomatoes exhibit a more settled tendency than they have shown recently.

SUGAR.

The sugar market continues unsettled as to value, despite the fact that enquiry has been good, resulting in a fair turn-over. At the refineries prices have been shaded both on granulated and yellows, less than 4c. being accepted for round lots of the former and 2 15-16 for low-grade yellows. In a jobbing way, however, prices are not quotably changed, though jobbers are disposed to make sugar a leader with which to induce other business. We quote 4 to 4½c. for granulated, and 3 to 3½c. for yellows.

SYRUPS.

There has been no material change in the syrup market. Demand rules dull and prices are unchanged at 1½ to 2¼c., as to quality.

MOLASSES.

There is a little more demand for molasses from second hands. The market is still weak in its tendency, however, and sales of 20-puncheon lots of Barbadoes have been made at 28c., while smaller lots have ranged from 30 to 32c. Large stocks in jobbers' hands are the chief cause of the weakness.

RICE.

Demand for rice was good and prices are firm while foreign markets are cabled much higher. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

There was no change in the spice market, a good jobbing demand being experienced. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

.. CAUTION ..

DRIED APPLES

will be almost unsalable this year unless the Farmers and Merchants give the strictest attention to **CUT, COLOR** and **CONDITION**. Requirements are **LARGE QUARTER-CUT FRUIT, BRIGHT COLOR** and **DRY**. **DISCOURAGE** all **SMALL-SLICED** and **CHIPPY** stock. **POSITIVELY REJECT** everything **DARK, BURNT** or **WET**. With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price. It is quicker to Cut fruit **LARGE** (in quarters) than **SMALL**, and as easy drying **BRIGHT** as **DARK**, it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for **CANADIAN DRIED APPLES**.

46 Front St. East,
TORONTO

W. B. BAYLEY & CO.

NEW FRUIT

We have in stock the following lines of New Fruit—the first to arrive in this market.

- London Layers (Rein's)
- Black Baskets (Rein's)
- Blue Baskets (Rein's)
- Choice Clusters (Rein's)
- Dehesa Clusters (Rein's)
- Connoisseur Clusters (Bevan's)
- Imp. London Layers (Bevan's)
- Ex. Dessert Clusters (Bevan's)

We also have a second shipment of F.O.S. and SELECTED VALENCIAS—only a limited quantity of each. Do you want a box or two to keep you going until the next shipment arrives?

“ANCHOR”

BRAND


Finest Red Salmon

Best British Columbia Sockeyes

Every tin goes out under our SPECIAL guarantee of quality. Assorted Colored Labels—each tin wrapped in tissue paper. This fish is specially packed for high-class trade, and is unquestionably the FINEST SALMON IN THIS MARKET.

“MAPLE LEAF” Baking Powder

In 1-lb. and ½-lb. Glass Screw-Top Jars

IS A TRADE WINNER 

Every Jar is Absolutely Guaranteed.

Prices— 1-lb....cases 2 dozen..... \$2.25 dozen
 ½-lb....cases 2 dozen..... 1.25 dozen

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

COFFEE.

The coffee market is quiet, and though some lines, such as Maracaibo, are scarce on spot the fact has little influence on values, demand being dull. We quote: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

There has been a fairly active trade in tea during the week, for not only is the distributing movement well maintained, but there has been more doing in a wholesale way, sales being noted of China blacks and Ceylons for forward delivery. Gunpowders have also been moved to a considerable extent at a range of 10 to 23c. and Japans at 13 to 15½c. The market is practically bare of Japan tea dust at 7½c. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The strong disposition of Valencia raisins noted last week is, if anything, more marked, and importers have as a result been freer buyers for forward delivery by the direct boats. Based on the business done this week jobbers are now offering stock to arrive at the following range: Ordinary off-stock, 4¼ to 4½c.; fine ditto, 4¾ to 5¼c.; selected, 5¾ to 6c., and layers, 6¼ to 6½c.

There is no change in California raisins. Sales agents, owing to the position on the Coast, are not urging sales, and values are firmly held. We quote for forward delivery: 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c., the inside figures being very difficult to secure.

The currant market is strong and higher. All the stocks in jobbers' hands are entirely cleaned up and importers this week placed orders at fractional advances on what they could have bought at a fortnight or so ago. Holding off, therefore, has not been probable. Based on the purchases made values on the first direct shipments are opening as follows to arrive: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4¾c.; half-cases, 4½c. Fine provincials are worth about ⅓ of a cent a pound more; Patras, 5¼ to 5¾c., and Vostizzas, 6 to 6¼c.

The strength in French prunes has been accentuated, another advance of 1s. being cabled on Monday. In consequence of this steady upward disposition abroad sales agents are asking more money this week, and have received it, both on French and Austrian. We quote French firmer at 4¾ to 6c., as to grade, and Austrian, 5½ to 6¼c. California are held steady at 6 to 11c.

There is no change in evaporated fruits. We quote: Peaches, 8½c.; apricots, 12½c., and pears, 9c.

NUTS.

The market is quiet and steady. We quote: Grenoble walnuts, 11 to 13c.; Brazils, 11c.; almonds, 10½ to 11c.; filberts, 7 to 7½c.; peanuts, 5 to 7c., and cocoanuts, \$3.50 to \$4.25 per 100.

CANNED GOODS.

There have been some large purchases of canned salmon by jobbers here at \$4.25,

f.c.b. Coast. This, and the fact that some canners are asking rather firmer prices on tomatoes are the only features of the week. We quote as follows: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

There has been little important change in green fruit, which has ruled fairly active on the whole. We quote: Winter apples, \$1.25 to \$1.75, fall ditto, 50c. to \$1; peaches, 50c. to \$1; plums, 30 to 60c.; pears, \$3 to \$8 per box, as to grade; old lemons, \$1 to \$3 per box, and Jamaica oranges, \$6 to \$6.50.

Exports for the week ending September 26 were as follows:

From.	To Liverpool	To Glasgow.	To London	Vari-ous.
Boston	37,144	9,730	7,126
New York	16,366	8,055	5,311	150
Montreal	32,590	14,103	5,414	1,855
Halifax	10,000	..
Total	86,100	31,888	27,851	2,005
Same week, 1895	39,021	8,030	22,333	204
Total this season	273,327	94,836	70,737	2,005
Total last season	87,705	23,192	23,423	460

This makes a grand total from this continent to date, this season, 440,905 barrels, against 133,780 last year.

FISH.

There has been a fair trade in fish during the week, and but for the mild weather it would have been much better. There is a general assortment of all kinds of fish on this market at present except No. 1 pickled herrings, which, however, are expected this week. When large and fat they sell readily at \$5 to \$5.50 per bbl. No. 2 Labrador salmon, \$12 per bbl. and \$17.50 per tierce; B.C. salmon, \$5.50 to \$6 in half-bbls. and \$11.50 per bbl. The feeling in mackerel has been weaker, and prices are lower at \$11 to \$15 per bbl.; No. 1 green cod is firmer at \$4 to \$4.25 per bbl.

Dried codfish are in fair supply, and prices are easier at \$3.75 to \$4 per 100 lbs. Dried pollock, \$2.20 per case of 100 lbs.; skinless cod, \$5.25 per case; boneless cod, 5½ to 6c. per lb., and fish, 3c. per lb.

There has been a large quantity of smoked fish here during the past week, which has met with a ready sale at 6½ to 7½c. per lb. for haddies, \$1.50 per box for kippered herrings, \$1.50 per box for Yarmouth bloaters.

Fresh fish are in small supply, and haddock and cod are selling at 4c. per lb.; N.B. salmon, 12 to 12½c.; trout and white fish, 6½ to 7c., and dore, 7c.

Shell oysters continue to arrive daily in small lots. The weather is strongly against any outside trade. Ordinary Malpeques are selling at \$3 to \$3.50 per bbl.; hand-picked, \$4 to \$4.50; Buctouche hand-picked, \$4.50, and Miramichi, \$2.75 to \$3.

I want work

IN GROCERY or General Store. Have had a couple of years' experience, and can give good references. I am ready to go to any part of Canada where I can get employment. Address

"WILLING,"

Care of THE CANADIAN GROCER.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

THE "DIAMOND"

OIL BLACKING

TRADE

OIL

MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET Montreal

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.
J. W. BEARDSLEY'S SONS, New York, U.S.A.

VINEGARS

Made under Government Supervision. Absolutely pure.

**BADGEROW
SCOTT & CO.**

79 and 81
JARVIS ST.
TORONTO.

APPLES

FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.

32 WEST MARKET STREET

Correspondence Solicited.

TORONTO.

GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL . . . **FRUIT**

Commission Merchants

**25 and 27 Church street,
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Sausages

of finest quality.
Fresh every day.

Pork Loins

Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

COUNTRY PRODUCE.

EGGS—This market has been firm at the advance, 12½ to 13c. for candled and 17c. for new laid.

BEANS—Continue steady at 70 to 75c. in car lots, and 80 to 90c. in smaller quantities.

HOPS—Unchanged, with trade dull at 7c.

HONEY—A few small lots are moving at 10 to 12c.

POTATOES—Fair enquiry at 30 to 40c. per bag, according to quantity.

DRIED APPLES—Dull and steady at 3 to 3½c., and evaporated at 5½ to 6c.

BALED HAY—Has ruled a shade firmer since last report at \$9.50 to \$10 for No. 1, and \$8.25 to \$8.50 for No. 2.

PROVISIONS.

In this branch of the trade business has continued quiet, the demand being chiefly for small lots to fill actual wants at steady prices. We quote: Canadian short cut, clear, \$10 to \$10.25; Canadian short cut, mess, \$10.25 to \$10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED.

The flour market has maintained the steady upward tendency since last report and prices all round are higher. We quote: Winter wheat, \$4.25; spring wheat, patents, \$4.30 to \$4.55; straight roller, \$3.85 to \$3.90; straight roller, bags, \$1.75 to \$1.85; extra bags, \$1.55 to \$1.65; Manitoba strong bakers', \$4 to \$4.25.

In meal a fair trade was done, there being a better demand for small lots at fair values. We quote: Standard, bbls., \$2.80 to \$2.90; granulated, bbls., \$2.90 to \$3; rolled oats, bbls., \$2.65; rolled oats, per bag, \$1.27½.

There was no change in feed. The demand is fair and business is moderately active. We quote: Bran, \$10 to \$11; shorts, \$11 to \$12; mouillie, \$15 to \$16.

CHEESE AND BUTTER.

There has been heavy contracting in cheese east of Toronto during the past week, possibly some 25,000 boxes being acquired in the Brockville district all the way from 10 to 10¾c. at the factory. This deal has, of course, excited the spot market and it is difficult to quote a reliable figure for Ontario cheese. Quebec makes sell all the way from 10 to 10¾c.

The butter market was quiet, but steady. Exporters are not active operators at present, but as local jobbers are still paying 19c. the prices hold steady as a general rule, and a range of 18½ to 19c. covers all ideas.

BROCK'S BIRD SEED

is put up in attractive packages, sells readily, and leaves retailers large profit.



ASK YOUR WHOLESAKER FOR IT.

NICHOLSON & BROCK - TORONTO

Fresh Eggs . .

are in good demand. Write us for cases. Send us your consignments of produce; we can sell to advantage.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN & CO.

**70 and 72 Front St. East
TORONTO**

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,
TORONTO, ONT.**

OUR TEN DAYS'

Special Sale

ON . . . of Breakfast Bacon is over.

SHOULDER HAMS

We will hold the special price good for another week.

WRITE QUICK.

D. GUNN, BROS. & CO.

Pork Packers, Toronto.

Hugh Walker & Son
Guelph, Ont.

**Wholesale Fruit and
Commission Merchants**

Consignments Solicited.

MONTREAL NOTES.

Japan tea dust is difficult to procure here at 7½c. per pound.

The foreign rice market is higher, but it has no effect on domestic prices.

Refiners cut their price on both granulated and yellows 1-16c. per pound Friday last.

Cables on French prunes Monday quoted another advance of 1s., and spot prices have advanced accordingly.

Agents for both California prunes and raisins are not urging sales at all owing to the position on the Coast.

Lamplough & McNaughton are pushing Putz's pomade. This polishing material is well known to the trade throughout Canada.

Currants are firm, and wholesale importers here have placed orders this week at advances on what they could have bought for two weeks ago.

Some canners are asking steadier prices for canned tomatoes. One said this week that 67c. was his best price, and it is claimed that it would be difficult to buy now inside of 65c.

Mr. Hopkins, Jr., pork packer, St. John, N.B., was in the city on Monday on his way home from a fortnight's tour in the States. Mr. Hopkins says business is very good indeed in New Brunswick.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., Oct. 8, 1896.

THE interest during the week has centred around flour, which both in Manitoba and Ontario grades has continued to advance and shows signs of further strength in the near future. Millers' agents report good sales. The Exhibition, which in its general features was the best we have ever had and which during its first week had a very large attendance, was during its last three days most unfortunate, owing to bad weather. The Maritime Board of Trade, which has been meeting here, has had a very successful session, many of the best known business men of these three lower provinces being present. Ship owners are feeling better than for a long time owing to advance in freights; the coastwise business is, however, very dull. There is practically no demand for lumber for American ports. A good business is being done with South America and the English business is the best for years.

SALT—There is no change. Present stock, while light, is equal to demand. Some direct from Liverpool is expected in about ten days, when prices will likely be lower. Though the season is late, a good demand is still noted for Canadian salt, particularly boxes. We quote as follows: Coarse, 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3.25; 10-lb. bags, in bbls., \$3; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, \$2 per case of 2 doz; Canadian fine, \$1.

CANNED GOODS—The newest item of interest is that our local canner of corn is

selling in 200-case lots 10c. below the Ontario canners' price, which itself is about 10c. below the opening price. The goods from Ontario are sold at guaranteed prices against certain packers. But it is not known if the Ontario men will consider the local man in the arrangement. In round lots goods are being offered at very low prices to retail dealers. Stocks of new goods are coming in very freely. Quantity bought for this market is large, but it is thought the very low price will greatly help the demand. Some packers

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

E. NICHOLSON 124 Princess St., WINNIPEG
Successor to
W. F. HENDERSON & CO.
Wholesale Commission Merchants. Established 1882.
Manitoba and Northwest Agents for:

The Canada Jute Co., Ltd., Montreal, Que., Bags and Hessians. The Edwardsburg Starch Co., Cardinal, Ont., Starches and Juice. The Truro Condensed Milk Co., Truro, N. S., Reindeer Brand Condensed Milk, etc. The Simcoe Canning Co., Simcoe and Hamilton, Ont., Canned Goods, Jams and Jellies, Dow & Curry, Pilot Mound, Man., Rolled Oats, Granulated and Standard Oat Meal, Pot and Pearl Barley. The Anglo British Columbia Packing Co., Vancouver, B. C., Canned Salmon. The Cudaby Packing Co., South Omaha, Neb., Rex Brand Canned and Smoked Meats, Lard, etc. The Cutting Fruit Packing Co., San Francisco, Cal., California Dried and Canned Fruits and Raisins. Arguimbau & Rames, New York, Mediterranean Fruits, Currants, Valencia Raisins, etc. N. W. Taussig & Co., New York, U. S., Molasses and Syrups. Hard & Rand, New York, U. S., Rio and Santos Coffee. E. James & Sons, Plymouth, Eng., Dome Black Lead and Blue. Colby & Tylhurst, Blenheim, Ont., White Beans. F. W. Fearman, Hamilton, Ont., Lard and Meats. Wholesale trade only supplied. Correspondence solicited. Advances made against consignments.

The Most Searching Tests

"GOLDEN" FINNAN HADDIES

Have been subjected to the most severe tests, and have come out on top.

Remember, when you buy "GOLDEN" Haddies you get a full pound tin.

Quality guaranteed or money refunded.

Packers' Agents.

NORTHRUP & CO.
St. John, N.B.

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb "Gem of the Sea" in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

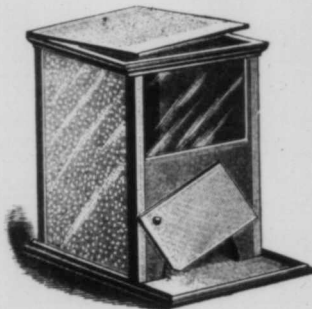
SALT  SALT

Don't wait for broken fall weather to order your winter's supply . . .

VERRET, STEWART & CO. - MONTREAL, QUE.

MODESTY

would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that COTTAMS BIRD SEED is 2½ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.



MARSHALL'S

Saratoga Potato

CHIPS

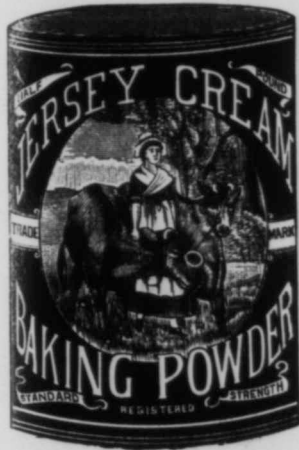
Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL
118 Commercial St.,
Boston.

D. H. RENNOLDSON,
Agent in Montreal.





Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

Tomato Ketchup

made from a well-known recipe, of very best ingredients and possessed of good keeping qualities, will always win favor with consumers.

IF YOU DON'T SELL OUR
TOMATO KETCHUP

it's time you did. Send along a trial order. It'll sell readily.

T. A. LYTLE & CO.
Vinegar Manufacturers

TORONTO

Fish! Fish!

Labrador Herrings—Barrels and Half-Barrels.
No. 1 Shore Herrings—Half-Barrels.
XXX Table Codfish—100-lb. Cases.
Pure Table Codfish, 1-lb.—24-lb. Cases.
Boneless Codfish, 1-lb.—25 and 40-lb. Cases.
Dried Codfish—Quintals and Halves.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers

TORONTO

Rio Coffee

Another shipment NOW ARRIVING EX SS. SALERNO. Only a limited quantity of the choicest grades remain unsold. PRICES THE LOWEST.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

WE ALWAYS CARRY

BARTON'S BAKING POWDER

in Glass Jars 1 lb. and Glass Jars ½ lb. You will find this a first-class powder and a good seller.

T. KINNEAR & CO.

49 Front St. East, TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. OLARK, MONTREAL

See prices current for quotations.

Valencia Raisins

ARGUIMBAU'S.

Another shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO



Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

MONTREAL

IS

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE WINNERS

Starting last in the race for the Point of Perfection and Popularity.

JAMIESON'S BISCUTS

Only appeared on the market five months ago. Since their first appearance they have steadily and rapidly grown in favor, until to-day they are accepted by all who have tried them, as **the Best on the Market.** Send for sample order.

Manufactured by

R. E. Jamieson - Ottawa

have withdrawn their quotations at the present prices. But one car of new salmon has yet been received, but other cars are daily expected. We quote as follows: Corn, 65 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 80c.; gallon apples, \$1.80 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.34 to \$1.45; peaches, 3's, Canadian, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; lobsters, \$2.20; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—Arrivals of Canadian grapes are still large, with prices ruling low. It is said that one car consigned here very little better than paid its expenses. Canadian peaches have also ruled very low, owing to large consignments, which, like the grapes, in some cases have barely paid expenses. Pears are higher. The few Nova Scotias arriving sell quickly at good prices. A small quantity of American and Canadian are still received. Some very fine Cape Cod cranberries are here. Bananas and oranges are a light sale. Apples continue dull and low. The stock arriving is large and quality not suitable for shipment, not being keepers. Plums are quoted higher, and the season is about over. They have been lower than for many years. We quote: Lemons, \$6 to \$6.50; oranges, \$3 to \$4 per box; bananas, \$1 to \$1.50; grapes, 30 to 40c. per basket; peaches, 40 to 50c.; apples, \$1 to \$1.25 per bbl.; keg

grapes, \$5 to \$6; Bartlett pears, \$4 per bush.; N.S. pears, \$2 to \$3 per half-bbl.; cranberries, Cape Cod, \$6 to \$6.50 per bbl.

DRIED FRUIT—Very few Valencias are so far to hand and the price asked is still high. With later arrivals lower prices will rule. There is a wide range in brokers' prices for direct shipment. Market appears firm. Loose muscatels (California) are said to be rather higher at the Coast, and very firm. Demand from Europe is very heavy. Those who have held off, looking for lower prices, are now buying. New prunes and plums are to hand and look well. Prices are low. Latest reports from France are that prunes are higher. Some California figs are offered here, but price is considered too high. In evaporated apples there is a rather better movement. American onions are out of the market. Canadians are selling low, but higher prices are looked for. Quite a quantity of cocoanuts arrived this week. We quote: Valencias, 6 to 6½c.; California L.M. 3-crown, 6½ to 7c.; London layers, \$2 to \$2.25; currants, cases, 4 to 4½c.; bbls., 3¾ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 5½ to 6c.; Canadian onions, \$2.15 to \$2.25; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Butter is easier again, though it is not thought prices will go lower. The turn is rather expected the other way. Cheese are selling here lower than they should. Factory price and store price are about the same. Market is firm, with higher prices expected. Eggs are firmer; arrivals

are not large and there is a good demand. We quote: Dairy butter, 17 to 19c.; new creamery, prints, 21 to 22c.; do., tubs, 20c. Cheese, 9 to 9½c. Eggs, 10 to 10½c.

SUGAR—Fairly large quantities are being sold, but prices are still easy. At the low figures some very fine yellows are being offered. There is still sugar coming in at prices well above the market. There is one lot of sugar here (granulated) that has been in stock since before the change in duty. It was held for 5c., but the market never reached that point. It is now daily getting of less value. We quote: Granulated, 4 3-16 to 4¼c.; yellows, 3 to 3¾c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—There is nothing new to report. The West India steamer had quite a quantity on this trip—more than was expected—largely Antigua, which could be bought low. There is but little demand, and prices all round are held easy. There were some arrivals of New Orleans in barrels during the week. This, as other grades, is offered very low, in 40-gallon packages. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—In smoked there is a much firmer feeling. Very few old are held, and the new are coming in much higher than prices have been. In cod and pollock there is no change. There is a good demand reported. Pickled herring are light stocks and tend higher, particularly the better grades. Some Canso in both bbls. and half-bbls. are offered. There is a good demand for boneless; it is all sold west. Bloaters and kip-

If You Push the Highest Quality Goods

YOU WILL BUILD UP YOUR TRADE

It costs you less and it costs your customer less, while you make more profit on it than on any other high-class Baking Powder on the market.



It is made from Pure Gold Cream of Tartar and Pure Gold Bicarb. Soda. These are the purest it is possible to obtain. It contains no phosphates or alum or other injurious substance.

It is made by — Sold by — Used by
CANADIANS

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

pered herring are in good demand at steady prices. Shad are small stock, and the fall caught, which are the best, are held very firm. We quote: Large cod, \$3.25 to \$3.50; medium, \$2.25 to \$3; pollock, \$1.20 to \$1.25; bay herring, \$1.30 to \$1.35 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, \$4.50 to \$5; boneless, 2 1/2 to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; Quoddy herring, \$2.75 half-bbl.; kippered, \$1 per box.

PROVISIONS—After a long spell of easier prices pork is now quoted rather higher. Demand is but fair. Beef, however, is still easy. Lard and hams are also tending lower. We quote: Clear pork, \$13.55 to \$14; mess, \$12.50 to \$13.50; plate beef, \$11 to \$12; hams, 11 to 12c.; rolls, 7 1/2 to 8c.; pure lard, tubs, 7 to 8 1/2c.; compound, 6 1/2 to 7 1/2c.

FLOUR, FEED AND MEAL—In flour, market during the week has been very active. While all grades have shown a good demand, that for Manitobas continues the largest. It is thought prices will be still higher. Local prices have not advanced in proportion to millers' prices. Oatmeal is also higher and firm. Cornmeal shows no change from the very low figures ruling, though the market is rather firmer. Beans are also higher, but stocks are large, and local prices show little change. New hay finds but fair sale. New buckwheat, which continues to come in quite freely, has little sale. We quote as follows: Manitoba flour, \$5.00 to \$5.10; best Ontario, \$4.40 to \$4.50; medium, \$4.25 to \$4.35; oatmeal, \$2.85 to \$3; cornmeal,

\$1.85 to \$2; middlings, car lots, in bulk, \$14 to \$15; bran, do do, \$13 to \$14; hand-picked beans, \$1; prime, 90c.; oats, 29 to 30c.; hay, \$13 to \$14; barley, \$3.25; round peas, \$1.15; split peas, \$3.00 to \$3.25; yellow eye beans, \$1.75; buckwheat meal, \$1.20 to \$1.25.

ST. JOHN NOTES.

J. G. Reed, of Waterville, N.S., has 15,000 cans of fruit ready for shipment, and is now putting up 80 to 100 barrels apples daily.

Honey is becoming quite a product in the lower provinces. One apiary expects to net \$500 this season. About 13c. per lb. is asked for clover honey and 16c. for thistle.

C. & C. Macmichael have received a shipment of Vienna coffee, with each pound of which is given a large patent grater. It is the latest thing got out by the Pure Gold Manufacturing Co.

Among the cargo of the West India steamer this trip, were 175 casks of molasses, 230 bags of cocoanuts, also 140 bags of cocoanuts for Hamilton, Ont., 40 barrels and 80 boxes Dominica oranges, 15 kegs of tamarinds, also 140 casks of pickled limes, and 25 casks lime juice for Boston.

Thos. Foster, the well-known traveler for the Eastern Oil Co., is going south on account of his health. His brother travelers remembered him by a handsome gift and their best wishes that he would return fully recovered.

Great interest was taken in the guessing of the weight of the big bar of Surprise soap,

at the Exhibition, the one guessing correct or nearest correct to get a handsome piano. The weight of the soap was 483 lbs. 10 1/4 ounces. The guess of Mrs. Walter Higgins, Horsfield street, St. John, was 483 pounds 10 3/4 ounces and that of Miss Bertha Courtney, of Douglas avenue, St. John, was 483 pounds 9 3/4 ounces, making a tie between the two guessers. Lots were drawn according to the conditions of the contest and Mrs. Higgins was the fortunate winner.

WANTED.

WANTED GOOD REFRIGERATOR AND SCALE to weigh 1,200 pounds. Address with particulars, A. B. C., Paris, Ont. (41)

HERE'S A CHANCE

for someone to secure a profitable agency. A Scotch firm wants a good active agent to push an A 1 brand of Scotch whisky in Canada which will be extensively advertised.

Apply
CANADIAN GROCER, MONTREAL

SHARP ON TIME

We are already filling orders
for our Delicious

Buckwheat Flour

(SELF-RISING)

Note.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

TRY A SAMPLE ORDER

In 2½ lb Packages, 2 doz. per Case. In 5 lb. Packages, 1 doz. per Case.

The Ireland National Food Co. Ltd. OPERATING the largest and most complete
Breakfast Cereal Food Mills in the Dominion.

Write us at once for Prices

MILLERS AND MANUFACTURERS OF
Choice Breakfast Cereal Foods

TORONTO, CAN.

HALIFAX TRADE GOSSIP.

TRADE on the whole has been fairly satisfactory this week. In some lines there is a noticable improvement and dealers are not complaining, which is in itself a healthy sign. The principal movement has been in fish, apples and flour.

There is a possibility of the cold storage scheme for Halifax coming to a head. At the last session of the Local Legislature, a Halifax company received an Act of incorporation. They asked the Local Government to guarantee interest of 4 per cent. on their preferred stock, which was not done. There is every indication that this request will be complied with at the next session of Parliament. Mr. George E. Boak, promoter of the company, has asked the City Council to exempt the goods in storage from taxation, to exempt the proposed buildings from taxation and to give the company a low rate on water. The Council will grant the request. The capital stock of the company

is \$75,000. About \$22,000 has been subscribed.

The local demand for sugars continues good. On account of the loss by fire of the Moncton refinery, the refineries here are greatly increasing their output. Refinery prices continue at: Granulated, 4c.; extra circle C., 3½c.; circle C, 3c. Jobbers' quotations are: Granulated, 4¼c.; yellows, 3½ to 3½c.

Flour is on the advance, and dealers who have stocks on hand are happy. The movement continues good. Quotations are as follows: Ogilvie's or Five Lilies, \$4.70 to \$4.80; Ontario made Manitobas, in wood, \$4.10 to \$4.20; Manitoba shipments, in sacks, \$4.20 to \$4.25; Ontario and Manitobas mixed, for patents, \$3.85 to \$4.00; 80 p.c. patents, \$4.00 to \$4.15; 90 p.c. patents, \$3.85 to \$3.90; low grades, \$3.35 to \$3.45; oatmeal and rolled oats, \$2.75 to \$2.80; cornmeal, \$1.95 to \$2.00; middlings, per ton, \$17 to \$18; shorts, \$15 to \$16.50; bran, per ton, \$15 to \$16.50; white oats, per bushel, in sacks, 31 to 32c.; cotton seed meal, per ton, \$20; oil cake meal,

per ton, \$23 to \$24; hay, per ton, \$12 to \$13; split peas, \$3.15; pot barley, \$3.50; white beans, per bushel, 85 to 95c.; No. 1 chopped feed, per ton, \$18.50.

There is a fair business being done in fishstuffs, particularly in mackerel, salmon and herrings. Considerable herring were caught last month, perhaps enough to meet all requirements. Quotations are: Dry cod, shore, tol quol, prime, \$2.50 to \$3.50; small bank do., \$2.25 to \$2.50; large do., \$2.75 to \$3; bay do., \$2 to \$2.25; Labrador, \$2 to \$2.25; haddock, \$1.75 to \$2; hake, \$1.25 to \$1.50; pollock, \$1.25; Bay of Islands herrings, \$1.25; Labrador, No. 1, \$5; do., No. 2, \$3.50; No. 1, large, fat shore, \$3.25 to \$4; alewives, \$3; mackerel, No. 3, large, \$8 to \$9; salmon, No. 1, \$13; No. 2, \$11; No. 3, \$10.

The egg market is firm, and good stocks are about exhausted. The rise in price reported last week was unlooked for. An advance was expected, but not so soon. A good article is worth 14c. in case lots. P.E.

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Nero fiddled

while Rome burned. Don't you fiddle over rubbishy "imitations" and let your business run away from you.

Maclaren's Imperial Cheese

is the best cheese, and no other cheese can begin to compare with it, nor take its place. Such delicious flavor and perfect keeping quality cannot be produced outside our premises.

A. F. MACLAREN & CO., - - - TORONTO



EAST INDIA PICKLES

Have been sold on the Canadian market for the past six months and the sales have been enormous. They have proved trade-winners to the grocer in every case.

A Grocer's stock is not complete without them. Order a sample case if you have not already done so.

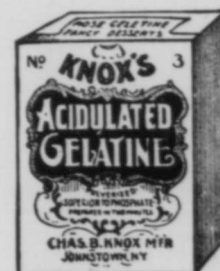
For sale by all Wholesalers.

A. E. Richards & Co. Canadian Agents **Hamilton.**

TRADE IS WON by handling the best goods and the best values. Therefore offer some inducement by selling



Knox's Sparkling Gelatines



When your customers find that they can procure such pure, sparkling and odorless Gelatines as the Knox brands, your trade for gelatine will double, and you will be delighted with the results. They are good honest goods and the best value in the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. Canadian Agents **Hamilton.**

... HAVE YOU EVER TRIED ...

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.**

Lose no time in trying them.

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

Island run from 12c. for inferior to 14c. for good.

There is an improved demand for butter in all grades. Creamery in tubs is jobbing at 19c. and prints at 20c. The market for native is firm. Western dairy is slow at 12 to 15c. Western creamery is quoted at 18 to 19c., and townships 17c.

Cheese shows a slight advance on this market, and dealers are anticipating a further rise. Jobbers are now asking 9 to 9½c.

There was one small arrival of molasses during the past week, 76 puncheons, to Pickford & Black. About 85 puncheons went forward to Newfoundland. The jobbing demand is good. Quotations are: St. Croix, 27c.; Porto Rico, 20 to 30c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; St. Kitts, 25c.

There is still a big trade in green fruits. The steamer Halifax City took 13,874 bbls. to London on Saturday last, and although the cables from the other side report prices lower, there is no falling off in the shipments or the desire to ship, space being eagerly sought after. Prices rule low on the local market, good stocks selling at auction as low as 60c. per bbl. Plums continue to arrive in great quantities and retail at 25c per peck basket, or \$1 per bushel. Jamaica oranges are jobbing at \$6.50 to \$7 per bbl. of 350 count. Lemons are lower on account of the cool weather, being quoted at \$4.50 to \$5 per case for good fruit. Silver skin onions are selling at 1¾ to 2c. per lb., and Canadians at 1½ to 1¾c. Some Canadian peaches are offered at 40 to 45c. per basket. Canadian grapes sell at 30 to 35c. per basket. Delawares in 5-lb. basket are jobbing at 40 to 50c. Almerias are worth \$5 to \$5.50 per keg of 50 lbs.

Native pears are not very plentiful. Bartlett's are worth \$4.50 for good, hard fruit.

There have been no arrivals of dried fruits as yet, but several steamers are daily expected. New French prunes are jobbing at 6c. Old stock raisins are quoted at 5 to 5½c.

There appears to be no change in the provision market. Fresh meats are not in demand to any extent. P.E. Island mess pork is quoted at \$12.50 to \$13. Canadian plate beef is quoted at \$9.75 to \$10.

Poultry and game are coming in more freely. Partridges are worth 40 to 45c. per pair. Geese sell from 75 to 90c. each, and chickens from 45 to 60c. per pair. Moose meat retails at 15c., but is very scarce. Rabbits are on the market at 25c. per pair.

The produce market is dull. Nova Scotia farmers, in some sections, are letting their potatoes rot in the ground. This will help the P. E. Island farmers somewhat, as they have secured their large crop in good condition. There have been no arrivals from the Island as yet. Cornwallis and Colchester stocks sell at 40c. per bushel.

New stocks of canned goods are arriving in limited quantities. Lobsters are fairly scarce, flats selling in a jobbing way at \$9.75 to \$10 per case, and talls at \$7.50 to \$8. Canadian canned beef is in good demand at \$1.15 for 1's. Nova Scotia salmon, talls and flats, are worth \$7 per case for 1's.

Smith & Proctor, dealers in butter, cheese and eggs, intend to erect a large establishment on Barrington street at a cost of \$22,000.

Times are apparently better in Newfoundland than for a number of years, judging

from the imports. A late arrival at St. John's consisted of 200 tons of pork (Canadian and P. E. Island), 5,000 barrels of flour and 10,000 barrels of apples. Newfoundland papers report a good market for apples.

W. McKay and H. Sutherland have bought out the stock of E. Collishaw (co-operative store), New Glasgow.

The New Glasgow Milling Co. have two cargoes of wheat on the way from Chicago.

The death occurred on Sunday morning last of Rufus J. Sweet, tea and general wholesale grocery merchant. Mr. Sweet has been in failing health for some years. He was an upright man and his demise is universally regretted. Mr. Sweet leaves a widow and two children.

P. E. Island is exporting apples for the first time in its history. Cape Breton is the market sought. The fruit is reported good.

There is a great crop of cranberries at Lot 2, P. E. Island. Farmers there are going into the culture of that fruit extensively.

Enormous quantities of berries are being shipped from Newfoundland, principally to Montreal. Newfoundland merchants say they command \$5 per bbl. and upwards. They are shipped in iron bound casks.

H. P. Eckardt & Co. will have Trenor's fine off-stalk raisins in stock in a day or two.

W. H. Gillard & Co. state that their assortment of high and medium grades of Assams, Ceylons, Darjeelings, etc., is in advance of any former shipments.

The low prices for molasses this year have brought a good business in this line for T. B. Escott & Co. Another car just arrived.

CONDENSED MILK



**THE GAIL BORDEN EAGLE BRAND
HAS NO EQUAL.**

Sold by all wide-awake dealers.
All of the BRANDS prepared by the

New York Condensed Milk Co.

are guaranteed in quality and sold at the lowest possible prices consistent with proper maintenance of our usual high standard.

FOR QUOTATIONS SEE PRICE COLUMNS.

Send for particulars to
F. W. HUDSON & CO., Selling Agents, Toronto

Also manufacturers of the



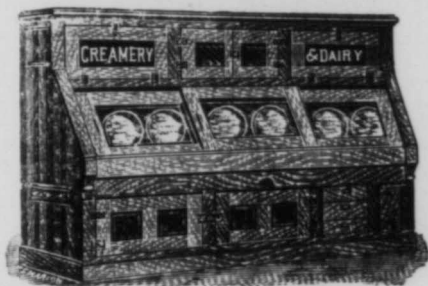
GOLD SEAL BRAND CONDENSED MILK

AND

BORDEN'S PEERLESS BRAND EVAPORATED CREAM.



Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



**50 Casks
Best
Imported
Chicory**

EWING, HERRON & CO.

Coffee and Spices

... MONTREAL

**PUDDING
FOR
THIRTY.**

One package of *Instantaneous Tapioca* will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. *Instantaneous Tapioca* goes much farther than ordinary tapioca. Reason—i.'s pure.

HOWE, McINTYRE CO.

MONTREAL

Commission Merchants and
Manufacturers' Agents.

Agents for Canada.



**Wethey's Condensed
Mince Meat**

NOW IS THE TIME
FOR QUICK SALES.

GUARANTEED PURE FRUITS,
MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

THE SEASON IS WITH US
FOR NICE, LIGHT

Pancakes

and also the sweetest of Tea Biscuits.
Try a case of

**Dalley's Royal Hygienic Buckwheat
Flour, Tea Biscuit Flour,
White Wheat Pancake Flour,
Graham Flour and Bread Flour.**

The Buckwheat is put up in 2½ and 5-pound packages. The other flours are put up in 2-pound packages, packed three dozen in a case, except the 5-pound Buckwheat, which is two dozen in a case. These flours have no equal, and give universal satisfaction. Full directions with each package.

NOTE—These flours differ from others, as they will keep their strength for years if kept in a cool, dry place. They are always ready for immediate use, and are put up in handsome packages, making very handsome shelf goods.

Sold at proper prices by

The F. F. Dalley Co. Ltd.
MILLERS
Hamilton, Can.

If you have never
ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,

14 Lemoine Street,

... MONTREAL

T. KINNEAR & CO.,

49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

LUMSDEN BROS., HAMILTON.

G. FOSTER & SONS, BRANTFORD.

The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto }
FRANK MAGOR & CO., St. Peter Street, Montreal } Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and
Sweetest Cakes

USE
**Ocean
Wave
Baking
Powder**



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

OVER
1,000,000

Packets sold
weekly in
Great Britain
alone.

Largest sale in the World

Wholesale Agents:

Montreal:
Caverhill, Hughes Co.
Toronto:
Eby, Blain Co., Ltd.
Ottawa:
P. Baskerville & Bros.
Kingston:
W. G. Craig & Co.
Hamilton:
Balfour & Co.
London:
A. M. Smith & Co.
Sarnia:
T. Kenny & Co.
Winnipeg:
Sutherland & Campbell



Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON



Expressions of a man who stuck to China Teas.



Expressions of a man who took up CEYLON Teas.

Comment is Unnecessary.

ffer-
sale,

nile,
th a

ons.

s

S

ER

,000

old

tain

e World

nts:

ghes Co.

o., Ltd.

& Bros.

ig & Co.

r & Co.

h & Co.

y & Co

mpbell

R

ON

Speaks Well
for the Brand !!

Hudon, Hébert & Co.
Importateurs et
Épiciers en Gros
ADRESSE TELEGRAPHIQUE:
HUDONBERT-MONTREAL.

Montreal, Sept. 25th, 1896

Mess. J.M. Douglas & Co.

City

Dear Sirs,

We now give you below the particulars of the Five hundred Cases John Dewar & Sons Old Highland Whiskey, ordered to your Mr. Gardner a few days ago.

400 Cases	Extra Special Qts
50 Cases	Extra Special Pts
50 Cases	Special Liqueur Qts
Total 500 Cases	

Usual prices and terms.

Shipment by one of the last direct boats for the St Lawrence.

Marine Insurance in our care.

Please confirm and oblige

Yours truly

Hudon Hébert & Co.



THAWING FROZEN FRUIT.

ACCORDING to the researches of Professor Muller-Thurgau, frozen vegetables are the least injured when care is taken to thaw them out slowly. He froze fruits of the same kind and quality, and as nearly as possible of equal size, and then placed them in lukewarm water, and another part in water at zero (the freezing point, 32 deg. F.), hung up a third part in a room at about 20 deg. (68 deg. F.), and a fourth in a place at zero. The results were briefly as follows: At a temperature of—5 to —7 deg. (23 to 19 deg. F.), the hardest kind of fruit remained uninjured, whether the thawing was slow or quick. With more sensitive kinds, or those that were somewhat over ripe, only those that were thawed in warm or cold water were injured, while those thawed in warm or cold air showed little or no evil effects. With yet more delicate specimens, the fruit thawed in water were completely killed, while those in the air were at most only partially injured.

Frozen fruit is thus not always ruined, but, if the cold be not too great, can be thawed out again and remain sound. If the cold be very severe, however, frozen fruit is quite spoiled and can in no way be saved. Between these limits there are de-

grees in which the fruit can be saved by proper treatment. As soon as it is perceived that the fruit is frozen, it should be warmed just enough to prevent any further freezing, for the more the ice forms in the fruit the greater is the damage. The warming should, however, be as slow as possible. To plunge them into cold water or to throw cold water over them raises the temperature suddenly, and hence is not in accordance with the prevailing views. For the same reason it will not do to handle them with warm hands. Frozen fruit is also very sensitive to pressure. If it is possible to warm the room where the fruit is lying, it is best to let it alone, otherwise it should be removed to a warmer place, without contact with warm objects and without pressure, and slowly thawed out.

If experiment shows that the fruit cannot be kept after slow thawing, then it should be kept in the frozen state as long as possible and eaten by degrees. If frozen apples be thrown into water and boiled at once, they cook as if they were sound and taste as well. But if left to thaw out first and allowed to stand a little they acquire by chemical decomposition a characteristic taste, and the cooking improves them little.

If large quantities of frozen apples are to

be utilized, it is best to make them into cider before thawing. The taste and quality of the cider are in nowise impaired by the freezing if care is taken by warming the cider and providing storage room at 12 to 15 C. (58 to 63 degrees F.), that energetic fermentation will at once set in.—Literary Digest.

HONEY HINTS.

The Bee Keeper's Review prints some hints to honey producers and dealers, among which the following may be useful to grocers:

Don't buy honey that has stood in the open air, especially in a damp climate. The cappings of comb honey are very porous and affected by all stong-smelling and damp surroundings; consequently, do not use honey that is kept near tobacco, salt or smoked fish or meats, candles, etc.

Don't buy honey in which any comb is immersed, for pure extracted honey does not need comb in it to deceive the eyes, for it appeals to the palate as well as the eye.

Don't use strained honey, as it is squeezed from the comb in which dead bees, larvæ, pupæ, the bee-moth's larvæ, and even worse, are present.

Don't leave your extracted or comb honey open; cover it.

The Hilliard House, Rat Portage
 The favorite Summer Resort of the West.
 Strictly First-Class. Special Rates to Tourist
 Parties. LOUIS HILLIARD, Proprietor.

LONG CLEAR BACON
 BREAKFAST BACON
 BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.
 Pork Packers, OWEN SOUND

La Fayette
 Cigarettes
 Are up-to-date
 Give them a trial
 5 cents

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
 Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you
 are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
 Montreal Branch, 301 St. Paul Street.
 Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
 Manufacturers
 Toronto, Ont.

The Strong Man . .

Needs to take care of his health and
 not wait till he gets sick. This can be
 done by keeping the system well nour-
 ished. A Cup of **Johnston's Fluid**
Beef regularly, night and morning,
 will do this effectively.



Johnston's 16 oz. Bottle
Fluid Beef \$1.00.

A Bottle will make 50 Cups of Beef Tea.

**SOAP
 AND
 WATER**

May be good for cleaning
 and scrubbing, but it's a
 well-known fact that there's
 something better. The
 grease and dirt and stains
 of ages quickly vanish be-
 fore

**SILVER DUST
 WASHING POWDER**

Fine Fruit Tablets



**ENGLISH FORMULA
 TABLETS**

Have been our specialty
 and have been a success.
 Packed in elegant Flint
 Glass Jars, large glass
 stopper, the finest pack-
 age in the Dominion.
 Also in round jars, similar
 to English, but made two
 inches shorter to fit the
 ordinary shelf. A large
 variety. List of flavors
 and prices on application.

**G. J. HAMILTON
 & SONS**

PICTOU, N.S.



INDIAN &
 CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING
 MAILED ON APPLICATION

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

A DEMAND of assignment has been made upon F. Besner, butter and cheese factory, St. Justin de Newton, Que.

The stock of Honore Guay, grocer, Quebec, has been seized.

H. S. Eagleson, grocer, Ottawa, has assigned to W. A. Cole.

Samuel Desy, grocer, Montreal, has filed consent of assignment.

Louis Benmore, grocer, Belleville, has assigned to Martin LaRue.

L. W. Brissette, general merchant, St. Eustache, Que., has assigned.

A. Charbonneau, general merchant, St. Scholastique, Que., has compromised.

A meeting of the creditors of J. P. Blais & Co., Kamouraska, Que., has been called.

J. E. Walmsley & Co., wholesale grocers, Belleville, are offering to compromise at 30c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Jobin & Vaillancourt, grocers, Quebec, have dissolved.

The Union Dressed Meat Co., of Montreal, have dissolved.

F. W. Parker & Co., general merchants, Cache Bay, have dissolved.

Crerar & Watkins, general store, Forest, have dissolved. Clifton Watkins continues.

A. J. Sargeant & Co., general merchants, Mildmay, have dissolved. A. Moyer continues.

Lamplough & McNaughton, general merchants, Montreal, have registered a partnership.

W. W. and W. T. Oughred have registered a partnership in Marbleton, Que., to carry on business as general merchants under the style of W. W. Oughred & Son.

CHANGES.

Beaulieu & Pilon, grocers, Montreal, have sold out.

W. H. Pearson, grocer, Elgin, is retiring from business.

C. Langevin is starting a grocery store in Beloitel, Que.

Louis Benmore, grocer, Belleville, is giving up business.

Madame A. Yelle is starting a grocery store in Montreal.

A grocery store has been opened out in Montreal by P. St. Jean.

G. G. Steele, grocer and wholesale fruits, St. Thomas, has sold out.

Frank Heiman, hotel, Drayton, has been succeeded by Fred. Mabell.

A grocery store has been opened out in Montreal by Arthur Trudeau.

L. N. Jones & Sons have started a general store in Sweetsburg, Que. N. E. Vincent,

in the same line of business, in the same place, has sold out.

A general store has been opened in Gretna, Man., by Freizer & Janzen.

G. A. Griffith, general store and lumber, Baldur, Man., has sold out to P. F. Curtis.

Robert Bell, general merchant, Scarboro Junction, has been succeeded by Everist & Son.

Cameron & Cassidy, general merchants, Port Elgin, is advertising giving up business.

W. F. Schooley, general merchant, Miami, Man., has opened a branch at Rosebank.

A. D. MacDonald & Son, general store, Arkona, has been succeeded by J. G. Brown.

Wilson & Rankin, departmental stores, Brandon, have sold Virden stock to G. H. Healey.

T. M. Tobias & Co., general merchants, Morden, Man., have opened a branch at Deloraine.

E. J. Brooks & Co., general merchants, Indian Head, Man., have opened a branch at Saltoun.

Joseph Picard, grocer and butcher, St. Catherine street, Montreal, has sold out grocery business.

W. N. McKay is starting a grocery store in New Glasgow, N. S. He bought out the balance of the stock of E. Collinshaw.

Dufresne, Mongenais & St. Charles, groceries and liquors, Montreal, have sold out St. Catherine-street branch to Oscar Tessier.

SALES MADE AND PENDING.

The stock of J. F. Beauchemin, grocer, Montreal, has been sold.

The stock of C. Vaudry, jr., grocer, Montreal, has been sold at 49c. on the dollar.

The stock of the estate of James Good & Co., grocers, Toronto, is advertised for sale by administrators.

The stock of A. J. Frechette, general merchant, Iberville, Que., has been sold at 37½c. on the dollar.

The assets of J. E. Deslauriers, general merchant, St. Anne de Bellevue, is to be sold by auction to-day.

The stock of the estate of J. White & Co., wholesale and retail wines, Windsor, Ont., is to be sold by tender.

FIRES.

J. L. Rogers, grocer, Gananoque, has been burned out.

The stock of J. Barsalou & Co., grocers, Montreal, has been slightly damaged by fire and water.

The stock of C. A. Chouillou & Co., importers of wines, etc., Montreal, has been slightly damaged by fire.

DEATHS.

Rufus J. Sweet, grocer, Halifax, is dead.

J. O. Girard, general merchant, Fraser-ville, Que., is dead.

J. W. Alliston, general merchant, Avondale, N.S., is dead.

W. G. Newton, general store, Port Hammond, B.C., is dead.

H. A. Planche, of H. A. Planche & Co., general merchants, Cookshire, Que., is dead.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK BROTHERS, - Montreal



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

Established 1780.
WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.
The Oldest and
Largest Manufacturers of
PURE, HIGH GRADE

COCOAS
AND
CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children. Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,
6 Hospital Street, • • Montreal.

OUR CORNED BEEF



Is and always has been decidedly individual. We started out with the idea of having something different from other people and that very difference has been our success.

Bear in mind that "Laing" goods will attract the best trade, pay the largest profit in the long run and prove the most satisfactory products you can handle.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.



ASK FOR

MOTT'S



"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
**CONTRACT-
RECORD.**

TORONTO
will bring you
tenders from the
best contractors

Metal

... Pomade
... Extract

White and Red,
All sizes in stock.

LAMPLOUGH & MCNAUGHTON
59 St Sulpice St.,
MONTREAL.

Fresh Herrings

The recognized leading Brand in all the markets of the world.



MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

Kipperd Herrings

- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.



CELLULOID STARCH

(EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH)

**A NOVEL INVENTION!
REQUIRES NO COOKING**

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 8, 1896.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—		
1/4 lb. tins, 4 doz. in case	per doz.	\$0 75
1 " 3 " " " " "	"	2 00
3 " 1 " " " " "	"	6 50
5 " 1/2 " " " " "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails	"	18

PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square	0 75
1/2 lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
lb., 1/2 " " " "	5 75
lb., 1/4 " " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 doz. boxes	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 doz. in case	" 90
1/4 lb. tins, 4 doz. in case	" 60

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins	\$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'kg Powder, 1/2-lb.	75
" " " " 1-lb.	1 25
" " " " 1-lb.	2 25

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

THE F. F. DALLEY CO.

BLACKING.

DAY & MARTIN'S BLACKING. Paste. (Boxes of 3 doz. each. per gross.	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	8 00

Liquid. per doz.

Pints, A (6 doz. per bbl)	\$ 3 30
" 2 " B 9 " "	2 25
" 1/2 " C 15 " "	1 25

Russet Paste. (3 doz. in box) per gross

No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85

Russet Cream. (1 gross cases) per doz.

No. 1. In bottles	\$ 0 80
2. " "	1 60
3. " "	1 90
4. " "	"

Polishing Cream. (1 gross cases) per doz.

No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING. per gross

1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

THE F. F. DALLEY CO.

per gross.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " " "	4 50
No. 5 " " "	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

per doz.

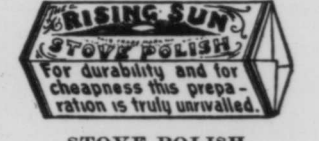
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 3 oz., or 1/4 gro. 4 oz. per gr.	
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

gross. 1/4 gross. doz.	
Scientific Stove Enamel	7 50 2 00 75
Scientific Stove Pipe Varnish	9 00 2 50 90
Scientific Furniture Polish	1 25



STOVE POLISH.

Per gross.

Rising Sun, 6 ounce cakes, half-gross boxes	\$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00



THE F. F. DALLEY CO.

Gem Stove Polish, 1/4 gross cases 9 00

per doz.

Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Starch . .

**LAUNDRY
STARCH
CULINARY
STARCH
RICE
STARCH**

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BIRD SEEDS

BART. COITMAN & CO.

"Cottans" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06 1/2
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05 1/2
German X Bird Seed.....	0 04 1/2
German Bird Seed.....	0 05
London Bird Seed, bulk 25 lb. cases..	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.....	6 06 1/2

BLUE.

KEEN'S OXFORD.

1 lb. packets.....	per lb.
1/2 lb. "	0 17
Rockitt's Square Blue, 12-lb. box....	0 17
Rockitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	\$3 65
" " " " " " 7, 4 strings..	3 45
" " " " " " 5, 3 string..	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " " " " " 7, 4 strings..	3 10
" " " " " " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select, 7, 4 strings..	2 75
" " " " " " 6, 3 strings..	2 60
" " " " " " 5, 3 strings..	2 45

CANNED GOODS.

Apples, 3s.....	\$0 80	\$0 95
" galls.....	1 80	2 25
Blackberries, 2.....	1 75	2 00
Blueberries, 2.....	0 90	1 10
Beans, 2.....	0 75	0 95
Corn, 2s.....	0 55	0 80
Cherries, red pitted, 2s.....	2 00	2 25
Peas, 2s.....	0 75	0 80
" sifted select.....	0 95	1 15
" Extra sifted.....	1 45	1 50
Pears, Bartlett, 2s.....	1 65	1 75
" 3s.....	2 40	2 40
Pineapple, 2s.....	1 75	2 40
" 3s.....	2 40	2 50
Peaches, 2s.....	1 90	2 20
" 3s.....	2 50	3 00
Plums, Green Gages, 2s.....	1 85	2 00

" Lombard.....	1 60	1 75
" Danson Blue.....	1 60	1 75
Pumpkins, 3s.....	0 80	0 90
" galls.....	2 10	2 25
Raspberries, 2s.....	1 50	1 80
Strawberries, 2s.....	1 65	1 95
Succotash, 2s.....	1 15	1 15
Tomatoes, 3s.....	0 80	0 90
Lobster, tails.....	2 10	2 30
" flats.....	2 50	2 65
Mackerel.....	1 20	1 30
Salmon, Sockeye, tails.....	1 35	1 50
" flats.....	1 40	1 75
" Cohoes.....	1 15	1 20
Sardines, Albert, 1/2 s tins.....	0 20	0 13
" 1/2 s tins.....	0 20	0 21
" Sportsmen, 1/4 s genu- opener.....	0 12 1/2	0 10 1/2
Sardines, key opener, 1/2 s.....	0 10 1/2	0 11
" " " " " " 1/4 s.....	0 18 1/2	0 19
Sardines, other brands 9 1/4.....	0 16	0 17
" P. & C., 1/2 s tins.....	0 23	0 25
" " " " " " 1/4 s.....	0 35	0 38
Sardines, Amer., 1/2 s.....	0 04 1/2	0 09
" " " " " " 1/4 s.....	0 09	0 11
" Mustard, 1/2 s size, cases 50 tins, per 100.....	10 00	11 00

ine French high grade, key opener.....	0 12 1/2	0 10 1/2
" " " " " " 1/4 s.....	0 18 1/2	0 19
" " " " " " 1/2 s.....	0 16	0 17
" P. & C., 1/2 s tins.....	0 23	0 25
" " " " " " 1/4 s.....	0 35	0 38
Sardines, Amer., 1/2 s.....	0 04 1/2	0 09
" " " " " " 1/4 s.....	0 09	0 11
" Mustard, 1/2 s size, cases 50 tins, per 100.....	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kipperd Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce.....	1 70	1 90
Herrings in Shrimp Sauce.....	2 00	2 00
Herrings in Anchovy Sauce.....	2 00	2 00
Herrings a la Sardine.....	2 40	2 40
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock.....	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans.....	\$1 40	\$1 50
" " " " " " 2.....	2 40	2 55
Comp Corn Beef 4-lb. cans.....		
" " " " " " 6.....	7 75	8 25
" " " " " " 14.....	16 00	18 00
Minced Callops.....	2 60	2 65
" " " " " " 2.....	2 60	2 65
Lunch Tongue.....	3 40	3 50
" " " " " " 2.....	6 00	6 00
English Brawn.....	2 75	2 80
Camb Sausage.....	2 50	2 50
" " " " " " 2.....	4 00	4 00
Soups, assorted.....	1 50	1 50
" " " " " " 2.....	2 25	2 25
Soups and Boull.....	1 80	1 80
" " " " " " 6.....	4 50	4 50



**Acme
Sliced
Beef.**
No, 1 tins,
key, 2 doz.
per doz. \$2.60.

**Beardsley's
Boneless
Herring.** per
doz..... 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.....	1 40	1 50
" " " " " " 2 lb.....	2 60	2 75
" " " " " " 4 lb.....	5 50	5 80
" " " " " " 6 lb.....	8 50	8 80
" " " " " " 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" " " " " " 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb.....	1 60	1 70
" " " " " " 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" " " " " " 2 lb.....	2 35	2 50
" " " " " " 6 lb.....	6 60	6 80
" " " " " " 14 lb.....	14 50	15 00
Ox Tongue, 1 1/2 lb.....	7 00	7 25
" " " " " " 2 lb.....	8 50	8 80
" " " " " " 2 1/2 lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " " " " " 2 lb.....	6 50	6 80
Chipped Beef, 1/2 lb.....	1 60	1 70
" " " " " " 1 lb.....	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " " " " " 2 lb.....	2 45	2 60
Potted Meats, Tongue or Ham 1/4 lb.....	70	75
Potted Meats, Tongue or Ham 1/2 lb.....	1 20	1 25
Potted Deviled Ham or Tongue, 1/4 lb.....	70	75
Potted Deviled Ham or Tongue, 1/2 lb.....	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00	3 15
" " " " " " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb.....	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tom- ato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	5 00
Sliced Gold Band Bacon.....	3 00	3 00

Codfish.

Beardsley's Shredded, 2 doz. pkgs....	per doz.	0 90
---------------------------------------	----------	------

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars.....	per box	\$1 20
Pepsin Tutti Frutti, 23 5c packages.....	0	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages.....	0 80	
Horhound Tutti Frutti, glass tops, 36 5c packages.....	1 20	
Cash Register, 380 5c bars and pkgs.....	15 00	
Tutti Frutti Show Case, 180 5c bars and packages.....	5 50	
Glass Jar with Pepsin Tutti Frutti, 115 c packages.....	6 00	
Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages.....	6 00	
Variety Gum (new), 150 1c pieces.....	1 00	
Orange Blossom, 150 1c pieces.....	1 00	
Flirtation Gum, 150 1c pieces.....	0 65	
Monte Cristo, 180 1c pieces.....	1 30	
Mexican Fruit, 36 5c bars.....	1 20	
Sappota, 150 1c pieces.....	0 90	
Orange Sappota, 160 1c pieces.....	0 75	
Black Jack, 115 1c pieces.....	0 75	
Red Rose, 115 1c pieces.....	0 75	
Magic Trick, 115 1c pieces.....	0 75	
Red Spruce Chico, 200 1c pieces.....	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.....	per doz.	\$1 65
Cocoa essence, 3 oz. packages.....	per lb.	0 40
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose.....	0 37 1/2	
" " " " " " 1-lb. tins.....	0 40	
Cocoa Nibs, 11-lb. tins.....	0 40	
TODD HUNTER, MITCHELL & CO.'S.....	per lb.	0 30
Chocolate—		
French, 1/4's—6 and 12 lbs.....	0 30	
Caraccas, 1/4's—6 and 12 lbs.....	0 35	
Premium, 1/2's—6 and 12 lbs.....	0 30	
Sante, 1/4's—6 and 12 lbs.....	0 26	
Diamond, 1/4's—6 and 12 lbs.....	0 22	
Sticks, gross boxes, each.....	1 00	

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, Toronto, Can.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

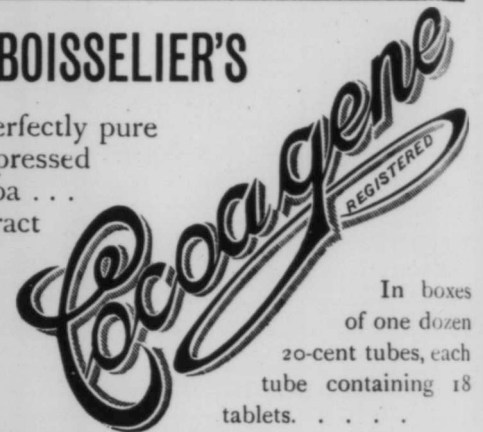
OFFICE, Vancouver, B.C.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa... Extract



In boxes of one dozen 20-cent tubes, each tube containing 18 tablets.

ALL LEADING GROCERS KEEP IT.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street, TORONTO, ONT.

Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl, " " " "	0 25	
London Pearl, 12 and 18 " "	0 22	
Rock " " " "	0 30	
Bulk, in boxes	0 18	
	per doz.	
Royal Cocoa Essence, packages	1 40	
Cocoa—	per lb.	
EPPS' " " " "	0 35	
Case of 11 lbs. each	0 35	
Smaller quantities	0 37 1/2	
	FRY'S.	
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb.	
Caraccas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's, " " " "	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4's, 6 lb. bxs.	0 24	
Fry's "Monogram", 1/4's, 6 lb. bxs.	0 24	
Cocoa—	per doz.	
Concentrated, 1/4's, 1 doz. in box.	2 40	
" " " " " "	" " " "	
" " " " " "	" " " "	
Homeopathic, 1/4's, 14 lb. boxes	0 33	
" " " " " "	33	
	JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	" " "	0 28
Mott's Homeopathic Cocoa (1/4's)	" " "	0 32

Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19
	COWAN COCOA AND CHOCOLATE CO.
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 35
	WALTER BAKER & CO.'S
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes	
in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25

Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, 1/2 lb., tins.	0 49
	COFFEE.
	Green.
	per lb.
Mocha	0 27 1/2 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23
	TODHUNTER, MITCHELL & CO.'S
Excelsior Blend	0 34
Our Own " "	0 32
Jersey " "	0 30
Laguaya " "	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India	0 00 0 20

CONDENSED MILK. NEW YORK CONDENSED MILK CO.

Gail Borden Eagle, 4 doz. 1 lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. cans per case	2 00
Borden's Peerless Evaporated Cream Family size, 1/2 in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, 1/2 doz. in case	
Quality thorough guaranteed	

WANTS
for
October

STARCH

BRANTFORD STARCH

THE QUICKEST SELLER



The Brantford Starch Co., Ltd., - - Brantford, Ont.

Bright	0 38	0 43
Redpath's Honey	0 40	0 49
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50
MOLASSES		
Barrels	0 28	0 32
Half barrels	0 30	0 35
SOAP		
Babbitt's "1776" Soap Powder		\$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 & 16 lbs., 3 lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 1 1/2 lb. in box; Twin Cake, 11 1/2 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		
Congou	per lb.	per lb.
Half Chests Kawsow, Mong Paking	0 12	0 60
Caddies, Paking, Kawsow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42

Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson—		
PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests—		
JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TELETYPE TEAS.		
No. 1. Retailed 70 cents, cost 50 cents.		
No. 2	50	35
Mixed	40	30

LIFTON'S TEAS.		
No. 1 Ceylon, retail at	0 50	0 55
No. 2	0 40	0 28
No. 3	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

per lb.		
Green label, retail at	30c.	0 22
Blue label, retail at	40c.	0 30
Red label, retail at	50c.	0 36
Gold label, retail at 60c.		0 44
Brown Label, 1 lb. retail at 25c.		0 20
Brown Label, 1/2 lb. retail at 26c.		0 21
Terms, 30 days net.		
"KOLINA"		
Ceylon Tea, in 1 lb. and 1/2 lb. lead packets, black or mixed.		
Blue Label, retail at 30c.		0 22
Green Label	40c.	0 28
Red Label	50c.	0 35

Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold	
Bar, 8s	0 59
Ingots, rough and ready, 8s.	0 57
Laurel, 3s.	0 49
Brier, 7s.	0 47
Index, 7s.	0 44
Honeysuckle, 8s.	0 56
Napoleon, 8s.	0 50
Victoria, 12s.	0 47
Brunette, 12s.	0 44
Prince of Wales, in caddies.	0 48
" " in 40-lb. boxes.	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Queen Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" " 1 lb. tin	0 47
Cigarettes—	
Sonadora Havana	per 1,000 \$10 00
Royal Turkish Egyptian	10 00
Crene de la Crene	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50
Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	43
Span roll chewing, boxes	55
Plug smoking (with or without tags)—	
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08

Cigars

La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Crene de la Crene Reina Victoria Extra, 1-20	55 00
Crene de la Crene Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Commune il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.		Per M
Madre E Hijo, Lord Lansdowne	60 00	
" " Panetelas	60 00	
Madre E Hijo, Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	80 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Victoria Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	50 00	
" " Pins	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
" " Queens	25 00	
Cigarettes—All Tobacco—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

WASHING POWDER.

"SILVER DUST"		per doz.
Case	72 1-lb. cartons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1		per doz.
" 3	" " " "	\$ 1 45
" 2	" " " "	1 00
" 3	" " " "	1 00
" 3	" " painted " 2	1 00
Tubs, No. 0		2 00
" 1	" " " "	2 00
" 2	" " " "	3 00
" 3	" " " "	4 00
THE E. B. KIDDY CO.		
Washboards, Planet		1 00
" " " " " X X		1 00
" " " " " Special Globe		1 00
Matches—		
5 Case Lots, Single Case		
Telephone	\$3 30	\$5 00
Telephone	3 10	3 30
Parlor	1 70	1 70
Red Parlor	1 70	1 70
Safety	4 00	4 20
Flaners	2 25	2 30

BRYANT & MAY.

Robert Gray & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 " " "	1 70
" 2 Tiger, " " "	2 00
" 4 " " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE :

YOUNG & SMYLIE'S
PURE Spanish
ACME LICORICE PELLETS
STICK LICORICE

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

For

10 cents

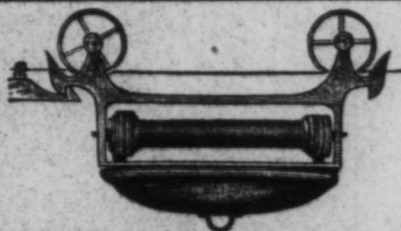
We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.



CHAMPION OASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

**Union Mutual Life Insurance Co.
OF PORTLAND, MAINE**

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 2, 3 bushel grain and root baskets.
- 2, 3 satchel lunch baskets.
- 2, 3 clothes baskets.
- 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

**IN DUTY
BOUND**



Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

**Confederation Life
Association**

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

Salt for Winter Use

If you want to supply your farmer customers with a Salt that is especially adapted for curing meat, you will give them

WINDSOR SALT

The only Salt made by the "VACUUM" Process in Canada. It is used by nearly all the large meat packing firms and gives the best results. Send us an order for a car.

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

Fruit Jars



We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion
C. E. COLSON - MONTREAL

"RICHMOND STRAIGHT CUT" CIGARETTES

"SWEET CAPORAL" CIGARETTES

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS