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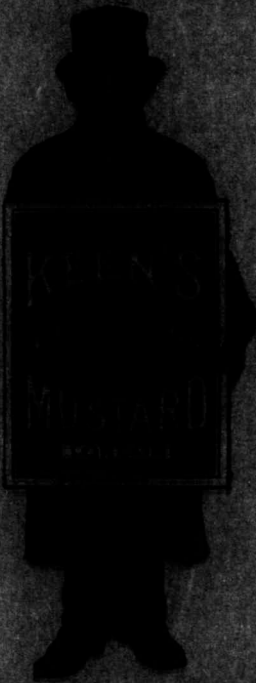
THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Provision and Food Stuffs Trades of Canada.

VOL. XVII

MONTREAL AND TORONTO, DECEMBER 9, 1904.

NO. 50.



Laundry Blue should be perfectly soluble.
Laundry Blue should not streak the linen.

Keen's Oxford Blue

is well known as the Delight of the Laundry
and answers all requirements.

Sold Everywhere in One Ounce Squares—FULL WEIGHT.

SHORT BREAD

A
SEASONABLE
LINE

A
TRADE-WINNING
LINE

A PROFITABLE LINE

TRY IT

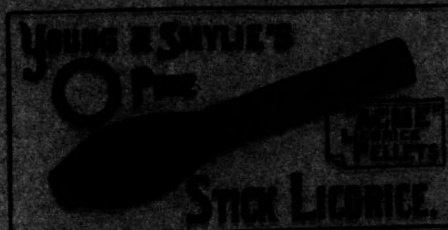
Canada, Brown & Co., Limited, Toronto and Montreal.

Coughing Customers are **cured** and preserved for future trades by the use of **Mathieu's Syrup of Tar and Cod Liver Oil**. Don't offer substitutes which might fail to cure, and cause the loss of a customer.

—Mathieu's Nervine Powders are a splendid and safe remedy for Neuralgia, Sleeplessness, Headache and Fever with Colds.

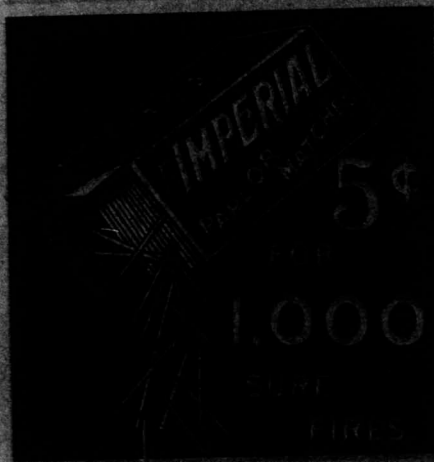
J. L. MATHIEU CO., LIMITED
 PROPRIETORS **SHERBROOKE, P.Q.**

National Licorice Co.



Y. & S. SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Waters in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

108 John Street, BROOKLYN, N.Y.
 Illustrated Catalogue on request.



You are not well matched, if you do not sell our

MATCHES

BEST and CHEAPEST on the market.

The Walkerville Match Co.

LIMITED

WALKERVILLE, ONT.



Paid For Itself.

C. WILSON & SON, Limited, Scale Manufacturers,
 Toronto.

HAMILTON, MAR. 18th, 1905.

DEAR SIR:—

I have used your **PALL-BEARING COMPUTING SCALE** for several years now and I believe it has paid for itself a good many times over during that period. Most of my profits went to my customers in overweights in the past. Now I have a little left for myself.

Yours truly,

One of a hundred dollars worth of goods ordered by me. Let us put you on the same road to prosperity. Catalogue free for the asking.

C. WILSON & SON, Limited, TORONTO.

Protect Your Capital!

"A small leak will sink a big ship."—
Look out for the quality of the goods you sell. Protect your invested capital by choosing standard goods. The "just as good" kind are dangerous rocks—obstacles to business success—menaces to your invested capital.

Griffin & Skelley's Dried Fruits

Picked and packed in the largest vineyards on the Pacific Coast—
"The pick of the pack," always.

Apricots, Peaches, Pears,
Nectarines, Dried Plums, Prunes
and Raisins.

Look for the "Griffin" brand
and you see the highest grade
there is or can be. Buy it and
you're absolutely safe.

"Shell" Brand Castile Soap

the leading brand because con-
taining 7 per cent. more pure oil
than others. Highest quality at
a fair price.

In one pound bars and
pressed cakes.

Buy it and your invested
money will bring sure returns.

"Protect your Capital."

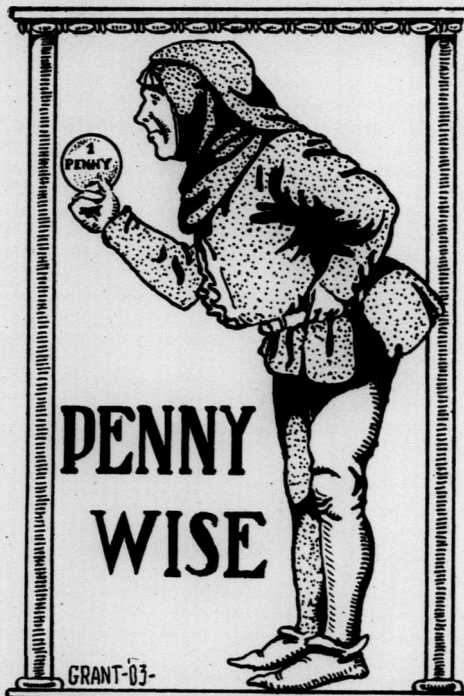
SOLD BY LEADING WHOLESALERS

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal.

20½ Front St. E., Toronto.

MANUFACTURERS' AGENTS AND BROKERS.



**PENNY
WISE**

GRANT-03-

The only real value of money lies in making use of it.

The money that lies there in your safe from day to day doesn't do you any good until you commence to use it.

Then its value to you depends on how you use it.

Now, if you would only invest some of it in advertising space in THE GROCER and then use the space right you'd have a valuable assistant, working to increase your trade with grocers and to make yourself and your goods better known among them.

Some folks would sooner save (?) the money—but they are "penny wise and pound foolish."

But you're not.

Are you?



**POUND
FOOLISH**

MAGLEAN PUBLISHING CO - DEPT. OF ADVERTISING SERVICE

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and
Agents.

Established 1885

W. H. Millman & Sons
Grocery Brokers

27 Front St. E., - Toronto, Canada

Offer few cars good **CORN** handsome label.

Few cars **PEAS** finest.

BEANS EVAPORATED APPLES
WIRE US.

CALGARY.

Are you

Represented in the West ?

If not, write us and get in

ON THE GROUND FLOOR.

Place your offerings with us and we will sell your goods.

Consign your cars to us.
Goods reshipped.
Excellent storage.

NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers.

CALGARY, ALTA.

Head Office: NICHOLSON & BAIN, WINNIPEG.

VANCOUVER

If YOU wish to sell
goods in the WEST

WRITE

CHAS. MILNE

THE
MERCHANDISE
BROKER

VANCOUVER, B.C.

Sell Flower Pots.

All grocers should carry a well-assorted stock of pots and saucers at this time of the year. **ORDER NOW.**

STRONG
DURABLE
LIGHT



POROUS
AND
CHEAP

WRITE FOR LIST
The FOSTER POTTERY CO.
HAMILTON, ONT. Limited

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.

COMMISSION BROKERS.

Excellent Storage Accommodation.

Consign Your Cars to Us.

REGINALD LAWSON
MANUFACTURERS' AGENT

UNION BANK BUILDING

Correspondence
Solicited

WINNIPEG, MAN.

EASTERN MANUFACTURERS
-AND-
SHIPPERS.

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in

CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.

NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

THE WILSON COMMISSION CO., Limited

BRANDON, MAN.

**Commission Brokers,
Storage.**

Correspondence Solicited.

If you have any snaps let us hear from you.



**ROW'S
GUM**

in
Lumps,
5c. Pkgs.
in
1c. Stick,
in
5c. Bars

RO & CO., Morristown, N.Y., and Brookville, Ont

To Manufacturers' Agents

THE CANADIAN GROCER has en-quiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, BUSINESS MANAGER,

CANADIAN GROCER,
Montreal and Toronto.

A CLEAN RECORD.

For sixty-four years

JAMES DOME BLACK LEAD

has given satisfaction. Is this not proof of good stuff?

W. G. A. LAMBE & CO., Canadian Agents.

KEEP UP YOUR STOCK.



CAPSTAN BRAND MINCE MEAT

Package Mince Meat

Put up in $\frac{1}{4}$ gross cases

2-lb. Pails, 2 doz. in Crate.

$\frac{1}{4}$ " $\frac{1}{2}$ " " "



25-lb. Pails. 75-lb. Tubs.

$\frac{1}{2}$ -Barrels and Barrels.

The Capstan Mfg. Company, Toronto, Ont., Can.

THE AUER GAS LAMP

Delightful to read by.
Gives the Light of 100
Candles and Costs Less
Than Coal Oil.

No smoke or smell. The
whitest, clearest, softest light
for reading or sewing. The differ-
ent styles are suitable for store,
church or home. SATISFACTION
GUARANTEED. Catalog on Request.
AUER LIGHT CO., MONTREAL.

A GOOD TASTE

That can always be gratified is a taste for

LYTLE'S Mince Meat

Every grocer should try and satisfy his
customers' taste by having on his shelves
Mince Meat of the highest quality. In
handling this Mince Meat the grocer can
rely on the quality always.

Done up in convenient-sized
fibre and wooden pails

The **T. A. LYTLE COMPANY, Limited**
Manufacturers of HIGH-GRADE MINCE MEAT
124-128 Richmond St. West, TORONTO.

Two Lines That Lead.

A Vinegar with Advantages.

You want a brand absolutely pure. One which will keep a long time without deteriorating. One known for its delicate aroma and its excellent flavour. **Hill, Evans & Co.** (Worcester, Eng.), produce the one. A Malt Vinegar which is unapproached by any other for these essential properties. A Vinegar you may always rely upon.

Quinine Wine with a Reputation.

Robert Waters' Quinine Wine enjoys a 50-year reputation as the finest tonic known.

Export Agents—**ROBT. CROOKS & CO.,** Botolph House, Eastcheap
London, England.

*Pushing back the waters of mighty
Niagara* is an easier task than
stopping the sale of

JAPAN TEAS

in Canada, or wherever they have once
been used.

Gentlemen of Ceylon and India,—Ye are mighty men and great, but
ye are pigmies struggling against **1000** years of
the highest and most perfect art of tea culture, and
JAPAN TEAS will be used by the people when
your pitiable imitations are but a memory.

The people want **JAPAN TEAS**

Provisions that are most subject to getting rancid
are generally those that are most impure. Fairbank's

BOAR'S HEAD brand of REFINED LARD COMPOUND

will keep under the same conditions fully
twice as long as hog lard. The oxygen
of the atmosphere attacks where there is the least resistance. The
more pure an article is the less subject it is to this atmospheric
influence, which very plainly argues why **Fairbank's Boar's
Head Brand of Refined Lard Compound** is purer
and more wholesome than hog fat. Then, too, it costs less.



Orders can be filled by any of
the jobbers in Canada
or direct.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY,
Wellington and Ann Sts., MONTREAL, QUE.

THE OLD HOMESTEAD CANNING COMPANY THANKS THE GROCERY TRADE OF CANADA FOR THE PROMPT AND GENEROUS RECEPTION ACCORDED THE OLD HOMESTEAD BRAND OF CANNED FRUITS AND VEGETABLES. IT WAS NO SMALL THING TO HOPE THAT THIS INITIAL YEAR OF THE COMPANY'S HISTORY WOULD BE CROWNED WITH COMPLETE SUCCESS; BUT SUCH IS THE RECORD. THE COMPANY BELIEVES, WITH MUCH REASON, THAT ITS BRAND HAS ALREADY ESTABLISHED ITS PRE-EMINENCE FOR HIGH QUALITY AND UNEQUALLED ATTRACTIVENESS.

PICTON, ONT., DEC. 9TH, 1904.

CEYLON TEA

satisfies—else the people—the Anglo-Saxon people — would not drink it. They reject the teas of other countries when they get acquainted with Ceylon Teas.

The grocer, when he sells package teas, sells Ceylon Teas —and when he sells from bulk, he should do likewise.

What possible advantage is there in keeping so big a tea stock?

Ceylon Teas come in blacks and greens.

HAVE YOU EVER THOUGHT

of the importance of **Condensed Milk** and the necessity of its being absolutely reliable? The original milk from which

“Reindeer” Brand

is prepared is of unusual richness, in point of flavor, color and consistency leaving nothing to be desired.

MANUFACTURED BY

TRURO CONDENSED MILK AND CANNING CO.
LIMITED

W. G. A. LAMBE & CO.
AGENTS.

Factories:
Truro, N. S.; Huntingdon, P. Q.; Mission, B. C.

Dressed Poultry Wanted.

The Canadian Cannery, Limited, are now ready to receive Dressed Poultry at the following factories, viz. :

AYLMER CANNING CO.,	-	AYLMER.
KENT CANNING CO.,	-	CHATHAM.
SIMCOE CANNING CO.,	-	SIMCOE.
SIMCOE CANNING CO.,	-	HAMILTON.

Ship to your nearest factory. Write for full directions as to packing and shipping.

Canadian Cannery, Limited

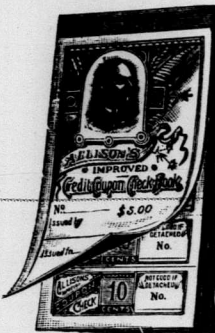
39 James Street South, - Hamilton, Ont.

FISH and OYSTERS
WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

If You Have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribbles, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers, has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by
THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana

THE CANADIAN GROCER

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply.

"COMMISSIONER,"

CANADIAN GROCER,
88 Fleet Street E.C. London, Eng.

**40 HIGHEST AWARDS
In Europe and America
Walter Baker & Co. Ltd.**



The Oldest and
Largest Manufacturers of

**PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES**

No Chemicals are used in their manufacture. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and make sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal

December 9, 1904

Orlan Clyde Cullen, C.E.L.L.M.

Counsellor at Law U.S. Supreme Court.
Registered Attorney U.S. Patent Office.

U. S. and Foreign Patents, Caveats, Copy rights and Trade Marks. Military and Naval Inventions a specialty. Address,

Box 264, Station G., Washington, D. C.

GUN SHOP and MODEL SHOP,
Warren White Sulphur Springs,
Totten P. O. Virginia.

Birds Thrive on
Brock's Bird Seed
and die on others—a
proven fact.
Therefore sell Brock's.

NICHOLSON & BROCK, TORONTO

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

BUY

Star Brand

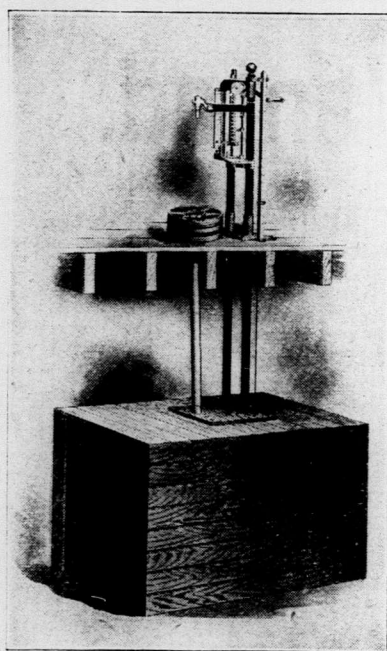
**COTTON
CLOTHES
LINES**

— AND —

**COTTON
TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.



CELLAR OUTFIT

IT PUMPS AND MEASURES AN ACCURATE GALLON, HALF-GALLON, OR QUART AS DESIRED DIRECTLY INTO THE CUSTOMER'S CAN WITHOUT THE USE OF MEASURES OR FUNNELS.

**Save Time and
Valuable Space**

This can be done by installing a

**BOWSER SELF
MEASURING
THREE
MEASURE OIL TANK**

with tank in cellar and pump on store floor, and so do away with running down cellar or to a back room each time oil is drawn. It saves in other ways as well. Let us tell you more. Write for Catalogue "B" to-day.

IT'S FREE

S. F. BOWSER & CO., 530 Front St. W., TORONTO.

How is Your Coffee Trade?

If you have CLUB COFFEE

—Put up in 1-lb and 2-lb Tins. —

on sale your coffee trade must be good

Manufactured only by

S. H. EWING & SONS, Toronto Branch, 29 Church Street.
96-104 KING ST., MONTREAL

Telephone Bell Main 65.
 " Merchants 522.

WRITE FOR SAMPLE AND PRICES.

TELEPHONE MAIN 3171

Telephone orders receive prompt attention.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

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THOS. C. IRVING, Gen. Man. Western Canada Toronto.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters

'WELLINGTON'

KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:

JOHN FORMAN, 644 Craig Street
 MONTREAL.

The Season for Stock Food is Just Commencing

It is money lost if you delay in securing an agency for that fast-selling line

ANGLO-SAXON STOCK FOOD and Veterinary Preparations

WRITE TO-DAY FOR OUR PROPOSITION

The 800 dealers who have sold our goods during the past nine months, and the thousands of farmers who have used them during that time, are delighted with the results secured. Every dollar's worth of our goods was **SOLD ON POSITIVE TRIAL** and every dollar's worth gave satisfaction and was paid for.

As an additional guarantee of the quality of Anglo-Saxon goods we might mention that **Mr. J. E. Brethour, of Burford, Ontario**, known to all Canadian Stock-breeders, fed and fitted his **St. Louis Exhibition Hogs on Anglo-Saxon Stock Food** and practically swept up everything in his classes, winning the following prizes:

PREMIER CHAMPIONSHIP FOR BREEDER

Two Reserve Grand Championships
 Two Grand Championships

Four Championships
 Two Reserve Championships

Twelve First Prizes
 Fourteen Second Prizes

Eleven Third Prizes
 Five Fourth Prizes

THE NAISBITT COMPANY, LIMITED Toronto, Ontario

184 James St.
 WINNIPEG, MAN.
 P. C. POWYS, Manager.

8-10 Water St.
 ST. JOHN, N.B.
 W. W. HUBBARD, Manager

HAY CASTLE BRAND
(HOIGEST SELECTED CURRANTS)

CAREFULLY SELECTED
BY THE GROWERS.
BY APPOINTMENT - W. H. GILLARD & Co. - SOLE AGENTS.
HAMILTON, ONT. FOR CANADA.

PARADISE BRAND
SELECTED CURRANTS.

CAREFULLY SELECTED
BY THE GROWERS.
BY APPOINTMENT - W. H. GILLARD & Co. - SOLE AGENTS.
HAMILTON, ONT. FOR CANADA.

FINEST GROWN IN GREECE.

Approved by the Greek Government as being of superior quality and handsome appearance.

Packed solely for

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON

WOOD'S BOSTON COFFEES

THOMAS WOOD & CO.
IMPORTERS AND ROASTERS
BOSTON, MASS.
PURITY, UNIFORMITY AND
EXCELLENCE
GUARANTEED.

It is a fact that everybody now insists on having better things to eat and drink than their fathers did,—and that, too, without relative increase in price. And they get them,—in some instances.

Those who realize the public taste of to-day find it necessary to offer something that is better than others have to sell at the same price.

Wood's Coffees

meet the highest present day requirement.

CANADIAN FACTORY AND SALESROOM

No. 428 St. Paul St., Montreal

WOOD'S BOSTON COFFEES

THOMAS WOOD & CO.
IMPORTERS AND ROASTERS
BOSTON, MASS.
PURITY, UNIFORMITY AND
EXCELLENCE
GUARANTEED.

**ABOUT
HALF
THE
MAPLE
SYRUP
SOLD**

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?

ROSE & LAFLAMME, Agents, Montreal

$\frac{1}{2}$



**GOODWILLIE'S
FRUITS**

*Are to be found on the
shelves of all*

**GOOD
GROCERS**

*Because they are used
by all people who want*

**THE
BEST**

Fruits in Glass.

ROSE & LAFLAMME,
MONTREAL.

OUR NEW GOVERNOR-GENERAL

A STRENUOUS BUSINESS MAN

By W. T. STEAD in Review of Reviews.

ALBERT HENRY GEORGE GREY, the fourth earl, was born on November 28, 1851. He came of notable lineage. His father, General Sir Charles Grey, had been for over 20 years more closely and confidentially connected with the British court than any other man, courtier or statesman. General Grey, second son of the great Lord Grey who carried the Reform Act of 1832, was private secretary to his father while he was Prime Minister of the Crown from 1830 to 1834. In 1849 he was appointed private secretary to the Prince Consort, a post which he held till Prince Albert's death. He was then appointed private secretary to the Queen, and this post he held to his death, in 1870. The private secretary to a king or queen is often a more important person than a Cabinet Minister. He is privy to all the business which a sovereign has to transact. He has access to all the papers. He knows all the secrets, and he is often much more than the private secretary. He is the trusted, confidential adviser of the sovereign. Unlike the official advisers of the Crown, he is appointed for life, and holds his position independent of popular caprice or changes of public opinion. General Sir Charles Grey stood high in the favor of his royal mistress. He was devoted to the memory of the Prince Consort, of whose early years he published a book in 1867.

The new Governor-General for Canada is, therefore, not only the grandson of one of the most famous Prime Ministers of the nineteenth century, he is the son of a man who from 1849 to 1870 occupied a position which made him the personal friend and trusted confidante of the Queen in all the business both of court and of state.

Lord Grey's chief interest in politics has been the maintenance, the extension, and the consolidation of the Empire. His ardent and enthusiastic temperament predisposed him to be a leading spirit among the young optimists who believed that in the union of the English-speaking race there might be discerned the dawn of a new heaven and a new earth.

Mr. Rhodes found in Lord Grey a man after his own heart, full of passionate enthusiasm for the Empire, and keen to do his part in the revival of the old Elizabethan tradition of adventure and romance. He became one of the founders of the chartered company, and was thereby committed to a close connection with the destinies of central South Africa. He became a Rhodesian, and he is a Rhodesian to this day.

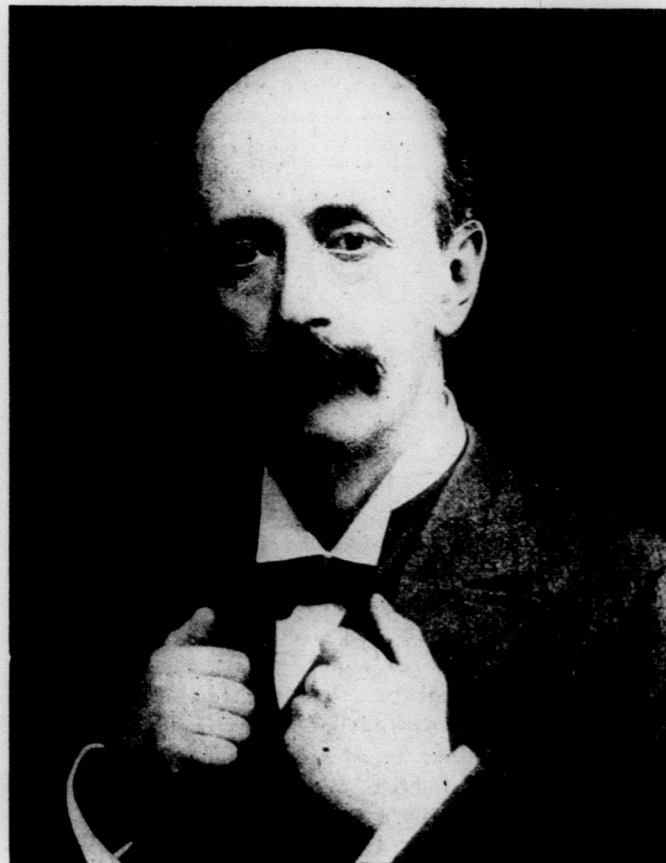
His Record in Rhodesia.

The task which Lord Grey attempted as administrator of Rhodesia in 1896-1898—years of native war and of profound political unrest—did not afford him much experience likely

to be helpful to him as Governor-General of the Dominion. The Rhodesians, a handful of white men, were fighting for their lives against overwhelming numbers of savage Matabele. Lord Grey was a novice in South African affairs, and he was necessarily overshadowed by the colossal personality of Cecil Rhodes. He had a divided allegiance. He was the representative of the Crown, as well as a founder and leading spirit of the chartered company. He was an English noble, bearing a name that is famous in the annals of Liberalism. Yet he was Mr. Chamberlain's agent in South Africa. After he returned home, he became a director of the South African Company and a trustee and a joint heir of the Rhodes estate under Mr. Rhodes' will.

As a Peace Crusader.

When the Russian Czar launched the Peace Rescript, Lord Grey threw himself heartily into the popular agitation which secured the meeting of the Hague conference. As Lord-Lieutenant of Northumberland, he presided over the peace meeting in Newcastle Town Hall at the beginning of 1899. That this did not stand in the way of his presiding, a few months later, over a meeting in the same place clamoring for the dispatch of more troops to South Africa to compel Mr. Kruger to climb down, is a fact thoroughly in keeping with Lord Grey's impulsive enthusiasm for every cause that seems to represent a struggle toward a loftier ideal. Lord Grey, as is



Lord Grey.

now well known, took little part in the annexation of the republics. Nor beyond supporting the importation of the Chinese has he interfered much in the settlement of the conquered territories. He has been chiefly interested in the affairs of the vast territories acquired and still administered under the charter. He has taken and still takes a keen interest in the development of the latent wealth of this great estate. His hopeful disposition enables him to labor on cheerfully where others would be apt to abandon their task in sheer despair.

Co-operation and Temperance.

In home politics, Lord Grey has devoted himself with untiring enthusiasm to two great causes—the cause of co-operation and the cause of temperance reform. He has for many years been the most brilliant and highly placed of the advocates of co-operation. Co-operation in all its forms, as the practical method of realizing voluntarily the ideals which the Socialists can only attain through legislation, has been always near his heart. Distributive co-operation, productive co-operation, co-partnership in every kind of industry, have always found in him a zealous and a sagacious supporter.

In the advocacy of co-operation, he was but one among many. In the work of converting the drink traffic from being a source of local demoralization into a source of local amelioration, he is the leading spirit. Many people, Mr. Chamberlain not excepted, had, from time to time, been fascinated by the working of what was at first known as the Gothenburg system of dealing with the supply of intoxicating drink. The Bishop of Chester had formed a small company to manage a public house for the public good, and not for private profit. At this stage of the discussion Lord Grey came into the field. A personal experience, by which he found that a licensing authority gave away for nothing monopolies which were salable the day after the grant for £10,000 (\$50,000) opened his eyes to the frightful extravagance and waste of the existing system of licensing. He became the apostle of "The Bishop of Chester's Trust." What might have been a mere local experiment was taken up all over the kingdom. Everywhere Lord Grey was to the fore. He argued, pleaded, persuaded, until at this moment public house trusts have been formed in nearly every English

county, and every month sees an addition to their number.

Public Conduct of the Liquor Business.

The essential principle of Lord Grey's trust public house is that the profits arising from the monopoly created by the public authority should be devoted to purposes of public usefulness, and not to build up fortunes of private individuals. The modus operandi is as follows: A number of the most influential and public-spirited persons in a given district meet together and agree to form themselves into a trust for the purpose of acquiring a license for the sale of intoxicants and the supply of refreshments. They subscribe the capital needed, the maximum dividend on which is 5 per cent. Then they either buy an old license or get a new one, and set up in business on the following lines: The public house is placed under the management of an agent of the trust, whose salary is not affected by the increase of intoxicants sold. He receives, however, a commission on all non-intoxicants supplied to the public, whether in beverages or in food. He has, therefore, a personal interest in pushing the non-alcoholic side of the business, and he has no inducement to construe liberally the law against supplying intoxicants to the intoxicated. Further, the trust being more intent upon social improvement than upon earning a dividend, the trust public house is more of a local club house and less of a liquor bar than any other licensed house. When the year's balance sheet is presented, a dividend not exceeding 5 per cent. is paid to the shareholders, and the balance is then devoted to the various local improvements. A footpath may need to be repaired, a public playground secured, books may be wanted for the library, a water fountain may be needed, a hospital may require assistance. The surplus profits of the trust public house form a modern Fortunatus' purse from which grants can be made to all manner of deserving objects of public utility and public charity.

An Opportunist Idealist.

Lord Grey, as sufficiently appears from this brief and rapid survey of his public career, is a man of great public spirit, of keen intelligence and of passionate patriotism. No man is less of a fanatic either in church or state. He is a Liberal who supports the Conservatives, a temperance reformer who runs public

houses, a free-trader who takes the chair for Mr. Chamberlain, a peace crusader who promoted the South African War. In his mind there is room for many antinomies or apparent contradictions. Yet he is consciously consistent even in his greatest apparent inconsistency. He is an opportunist-idealist of the first magnitude. There is no danger that he will fall foul of the somewhat pronounced prejudices of race and religion which he will find in Canada. He will be tolerant even to the intolerant, and in his broad philosophic survey the Ultramontanes of Quebec and the Orangemen of Toronto are all members of the universal Catholic Church which in its essence is a society for doing good. He is no stranger to Canada. He has twice visited the Dominion and the fact that his sister was the wife of his predecessor at Government House will make him feel at home in his new position.

AWARD IN GUESSING COMPETITION.

Readers of The Canadian Grocer who visited the London and Ottawa Fairs this Fall will remember the interesting guessing competitions provided by the Richards Pure Soap Co., of Woodstock. The handsome horse that was the object of the guessing competition at London became the property of Mr. Moore, of Pugsley, Dingman & Co., manufacturers of "Comfort" soap. No better evidence surely could be given of the fairness with which the competition was conducted by the Richards Co. than the fact that the prize was awarded to a gentleman connected with the firm that are their keenest competitors.

NO CHRISTMAS PRESENTS.

Editor Canadian Grocer—We have heard with satisfaction that the wholesale grocers of Canada have agreed not to give any Christmas presents to their customers.

We think this a very good move on the part of the wholesale grocers and hope that the retail grocers will follow their example.

The giving of Christmas presents to customers has always been a very un-business-like and much abused custom.

Thanking you in advance for your space, we are,

Yours faithfully,

A. J. McCORMICK.

London, Ont., Dec. 1, 1904.

A Good Repeater

A prominent grocer, when recently asked what kind of goods he liked to sell best, replied:—

“Give me a good repeater like Royal Baking Powder; an established article of undisputed merit which housekeepers repeatedly buy and are always satisfied with.”

NEW baking powders and new foods, like new fads, come and go but Royal goes on forever. Grocers are always sure of a steady sale of Royal Baking Powder, which never fails to please their customers, and in the end yields to them a larger profit than cheaper and inferior brands.

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DORABLE
3000 TONS SOLD YEARLY

STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

AN APPRECIATION.

The Canadian Grocer of October 21st presents to its readers a special holiday edition of 170 pages filled from cover to cover with the elaborately displayed and beautifully printed announcements (many of them in colors) of the representative wholesale and manufacturing interests of Canada, as well as varied and well selected special articles of news and information to all merchants in our sister country. This edition is in every particular a credit to The Grocer and clearly demonstrates its popularity with Canadian advertisers.—St. Paul Trade.

PREFERENCE AND RAW SUGAR.

ACCORDING to official returns the general trade of the port of Montreal has shown a satisfactory increase during the season just closed. A decrease in the revenue as compared with last year, however, is noted, caused by a falling off in importations of locomotives and by the preferential duty on raw sugar.

In regard to the first item, the value of locomotives formerly imported by the Canadian railways totalled \$1,198,240, while this year they have been getting practically all their locomotives in this country with the result that importations for 1904 have amounted to only \$105,799.

The preferential duty on raw sugar has made a difference of \$250,000. Last year the amount brought in under the preferential tariff in three months was 51,265,904 lbs.; this year's importations show an increase of nearly 13,000,000 lbs. Under the general tariff last year the amount of raw sugar brought in during three months was 38,998,880 lbs.

while this year it has amounted to only 24,034,450 lbs.

WEST INDIAN STEAMSHIP LINES.

It is learned that the Royal Mail Steam Packet Co. propose to tender for the steamship service from Halifax and St. John to the West Indies. The existing contract is with Pickford & Black, of Halifax, but this expires at an early date, when the service will be thrown open to public competition. The Royal Mail Steam Packet Co. has been doing business among the West Indies for 65 years, its boats at present running from Southampton to nearly all the principal ports in the West Indies and the Isthmus of Panama. Mr. Baker, representative of the Packet Company, was in Ottawa last week in communication with the Department of Trade and Commerce.

TO PROHIBIT TRADING STAMPS.

Another effort is to be made to have a by-law passed in Ottawa prohibiting the use of trading stamps. The agitation was taken up a year ago by the grocers but fell through. Since then a branch of the Retail Merchants' Association of Canada has been established in Ottawa and its officers are energetic in the renewal of the agitation for the purpose of the abolishment of trading stamps. While the membership of the association is confined mostly to the grocers, it is believed that the support of retailers in other lines of business can also be secured. It is the intention to bring the matter before the council backed up by the support of the majority of the retail dealers in Ottawa representing every line of business.

Mr. R. McDonald, of MacLaren's Imperial Cheese Co., Toronto, has been touring the Western States in search of new ideas.

ENLARGEMENT OF GROCERY FIRM

F. X. ST. CHARLES & Co., grocers, Montreal, have gone out of the retail business and will in future devote their attention entirely to the wholesale trade.

This firm is one of the oldest and most widely known in Montreal, having been founded in 1860 by Dufresne & McGarrity. Up to 1876 both partners carried on business with success. The company was then dissolved and Mr. Dufresne became the partner of Mr. Mongenais. This firm continued until 1892, at which time Mr. F. X. St. Charles became a partner. The partnership of Dufresne, Mongenais & St. Charles lasted till 1895, when Mr. St. Charles became sole proprietor of the concern, doing business under the style of F. X. St. Charles & Co.

Until that time the business had been confined to the retail trade. Under the new management, however, the firm began to pay some attention to the wholesale trade, and little by little this increased until it became necessary to provide larger accommodation and was finally thought advisable to retire from the retail grocery business altogether.

The new premises of F. X. St. Charles & Co., at 39-43 St. Gabriel street, are among the largest and most completely equipped in Canada. They were constructed as early as 1793 and are of considerable historic interest in so far as the site was at one time the property of Maisonneuve and Chevalier de la Salle. In remodelling the old premises the architects have preserved very little of the old warehouse except the four walls and have not only enlarged but thoroughly modernized one of the oldest buildings in Montreal.

Take Note of This

We can make prompt shipment of C. and B. Ginger Chips, Canton Ginger in Jars, Holly, Mistletoe, English Candies (including Rock) Roquefort Cheese, Washed Figs in Baskets, Burnett's Coffee Clearer, Fard Dates, Scollops, Aylmer Chicken, Turkey, Duck, Etc., Spinach, Asparagus Tips, Succotash, Whole Beets.

THE ORIGINAL QUICK SHIPPERS

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton.**

WE ARE RECOGNIZED AS THE



Quick Shippers
OF ONTARIO

So when needing **CHRISTMAS GOODS** in a hurry, send along your orders by 'Phone, Wire or Letter.

Our stock is splendidly assorted, our prices are right, and we will give you every satisfaction.

JAMES TURNER & CO.

Wholesale Grocers - - - HAMILTON, ONT.

ORDER NOW

Use Long Distance 'Phone **596** our expense—Quickest Despatch.

BALFOUR & CO., Wholesale Grocers **HAMILTON**

Christmas Fruits

of all kinds in store at lowest prices.

Thos. Kinneear & Co.

Wholesale Grocers, = = 49 Front St. E., Toronto

BENSDORP'S

ROYAL
DUTCH

COCOA

Tell your customers that
it is the most economical
because it



IT'S DUTCH!

REQUIRES ONLY HALF THE USUAL QUANTITY

For the preparation of this most delightful beverage.

WRITE US FOR PRICES AND PARTICULARS. THEY WILL INTEREST YOU.

A. F. MACLAREN IMPERIAL CHEESE CO., LIMITED,
Agents for Ontario, Manitoba and the North-West.
51 Colborne Street, - - - Toronto, Ont.

Business Changes

ONTARIO.

JOS. E. DIGNARD, general merchant, St. Charles, is offering to compromise at 50c on the dollar.

E. L. Wedge, confectioner, Blenheim, has sold out to Mr. Hunter.

D. Bibby, basket manufacturer, Dundas, has suffered loss by fire.

C. H. Durrant, grocer, Dundas, is advertising his business for sale.

The business of the Ottawa Milling Co., Ottawa, is to be liquidated.

John MacKay, Limited, millers, Bowmanville, have been burned out.

J. S. Yeomans, tobacco merchant, Kingston, has suffered damage by fire.

I. Belanger, grocer, St. Albert, held a meeting of his creditors on December 6.

The stock of the estate of J. M. Tait, general merchant, Glencoe, is to be sold.

A. J. Cooper, flour, feed and seed dealer, Goderich, has suffered loss by fire.

T. H. Petters & Co., confectioners, Kingston, have been succeeded by G. Gregoraks.

The business of Hazel & Son, grocers and liquor merchants, Hamilton, is advertised for sale.

QUEBEC.

A. Crete, general merchant, Grandes Piles, is dead.

Sansregret Freres, grocers, Montreal, have compromised.

The assets of A. C. Galarneau, grocer, Montreal, have been sold.

F. J. Morin, general merchant, Montmagny, has compromised.

O. Legault, grocer, Montreal, has assigned to Kent & Turcotte.

P. Drouin has been appointed curator to Laureat Gingras, grocer, Quebec.

The assets of H. Locas & Co., general merchants, Cheneville, have been sold.

The assets of Edmond Jean, general merchant, Amqui, were sold on Dec. 7.

MALAGA FRUIT

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

A. Desmarteau has been appointed curator to J. T. Pigeon, grocer, Montreal.

J. A. Morin, grocer and liquor merchant, has been succeeded by Alex. Deschamps.

The stock of Thomas Davis, cigar merchant, Montreal, has been damaged by fire.

Thos. Kinsella, grocer, etc., Montreal, has sold his grocery department to O. Jasmin.

Jean Baptiste Martel has registered with Martel & Martel, crockery dealers, Quebec.

G. A. Blais, of Blais & Co., tobacco merchants, Quebec, has retired from business.

The assets of J. D. Plourde, general merchant, St. Raymond, are advertised to be sold.

The assets of J. P. St. Laurent, general merchant, Isle Verte, were sold on December 7.

I. Herzberg has registered with B. Schechter & Co., grocers and provision merchants, Montreal.

A. Desmarteau has been appointed curator to Hubert Rainville, tobacco dealer, Montreal.

Langlais & Frere, and Langlais & Langlais, grocers, Victoriaville, have been burned out.

A. Desmarteau has been appointed curator to Theoret & Frere, grocer and liquor merchants, Montreal.

Lefaire & Taschereau have been appointed curators to A. Tremblay, general merchants, St. Felicite.

Raymond Freres, grocer and liquor merchants, Montreal, have succeeded to the retail business of F. X. St. Charles & Co.

Jos. E. Labrecque & Jos. A. Labrecque have registered under the style of Labrecque & Frere, wholesale grocers, Montreal.

BRITISH COLUMBIA.

Good & Bamford, confectioners, Chilliwack, have dissolved partnership.

Watson & Howell, grocers, Vancouver, have dissolved partnership.

E. F. Davis, general merchant, Chilcotin, has assigned to J. A. Fraser.

J. A. Schubert, general merchant, Penticton, is offering his Penticton business for sale.

The stock of H. K. Livingstone, general merchant, Arrowhead, has been sold to Reid & Young.

MANITOBA AND N.W.T.

Chas. Kert, general merchant, Miami, has been burned out.

J. S. Greig, grocer, Winnipeg, has sold out to Sutherland Bros.

W. J. Halliday, baker and confectioner, Calgary, has sold to J. Mills.

S. T. Atkinson, general merchant, Kenton, is retiring from business.

B. W. Kert, general merchant, Dominion City, has suffered loss by fire.

The business of A. Gough, confectioner, Cartwright, is advertised for sale.

James McCool, general merchant, Crossfield, has assigned to J. S. Pineo.

C. P. Bennett, flour and feed merchant, Gladstone, has sold out to Arthur White.

Stratton & May, general merchants, Stonewall, have been succeeded by H. O. May.

Laird & Christman, general merchants, Spruce Grove, have dissolved partnership.

G. F. & J. Galt, wholesale grocers, are closing up their branch business at Edmonton.

H. S. Jones & Co., general merchants, Carlyle, have sold out to Hamelin Bros. & Co.

H. O. May has been admitted to the firm of Geo. Musgrave & Co., general merchants, Stonewall.

E. J. Rose & Co., confectioners, etc., Yellow Grass, has sold his confectionery business to W. Johnson.

PRINCE EDWARD ISLAND.

The stock of A. A. Shelfoon, general merchant, Conway Station, has been sold to D. Nicholson by sheriff, under execution of judgment.



Upton's

HOME-MADE

Jams

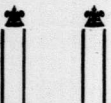
Jellies

AND

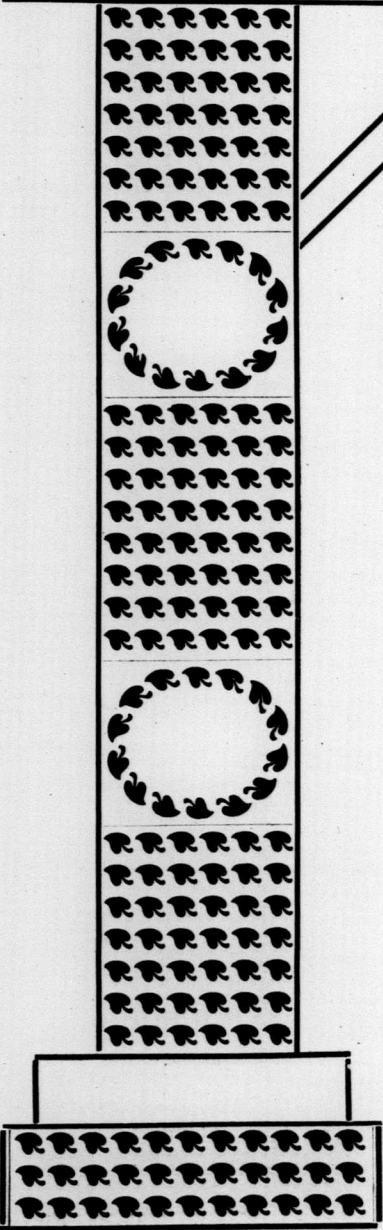
Orange

Marmalade

are guaranteed finest quality, and are put up in attractive glass jars, each holding a full-weight pound.



The Way To Success



It consists largely in
selling goods of which
the consumer can never grow
tired. Take

ACADIA BONELESS CODFISH

for instance. It makes such
tasty meals that people who
try it once want it often. It's
the kind of an article you can
depend on to make **good,
sure and quick sales** and
to yield **good, sure and quick
profits.** You can derive lots
of success in your business by
selling it.

BLACK BROS. & CO., LIMITED,
HALIFAX AND LAHAVE, N.S.

A. H. BRITAIN & CO., Agents, Board of Trade Bldg., MONTREAL.

FRESH AND CURED FISH

Salmon Industry in Northern B. C.

THOUGH the Fraser River is the great spawning ground for salmon, there are certain inlets and rivers in the north enjoying a run which is smaller but neither so various nor uncertain as that on the Fraser. Here nature itself seems to have provided a means which enables the salmon to escape the nets of the fishermen, and pass on to their natural hatchery.

The mighty Fraser, after plunging through abyss and canyon, passes over many miles of soft, sandy bottom, which it stirs up in its rapid career, and causes the waters to become muddy and impenetrable. The nets of the fishermen are so hidden in its murky currents that when the salmon arrive they plunge helplessly into the meshes.

In the north, however, the waters are clearer, and the success of fishing depends upon late snow from the mountains causing a freshet at fishing time. It is also necessary to have warm weather and a stiff west wind, which stirs up the waters on their approach to the sea.

In cold, rainy weather the fish swim deep and thereby escape the shallow nets which the fishermen are compelled to use. The tide also aids the fish in their evasion. Especially is this so on the Skeena and Naas Rivers, where there is a big rise and fall. So violent are the currents and so narrow, and full of snags are the channels, that it is impossible to fish much except at the slack time of high and low water. In the intervening time the fish have an opportunity to pass, and hence the interference with their spawning is not so continuous as on the Fraser.

These many causes, coupled with the absence of traps in adjoining waters, have the effect that, although reducing the size of the northern catch, a steadier propagation and a steadier run are permitted.

On Rivers Inlet and the Skeena and Naas Rivers there are quite a number of canneries, enough and more probably than the capacity of the supply would warrant, although it is not so much overdone as in other places. Among the troubles of the canners the chief one is in securing enough good fishermen, and keeping down the cost of the pack to allow for the excessive freight rates that make canning more expensive than on the Fraser. So far the canners have stood together well, notwithstanding

some foolish bonusing of fishermen by the more venturesome. At any rate, there has not been that insane and disastrous competition that took place on the Fraser in its palmy days.

In the struggle to secure fish the fidelity to agreement is sorely tried, and the individuality of those in charge is put to the test, and the fear is that they will think more of their own reputation for cleverness than of the interest of the stockholders.

There are ominous threatenings of a strike in the north again next year, but there is every reason to hope that if a policy of conciliation and compromise toward the fishermen is carried out the danger may be averted. The situation demands that the cannerymen take early action and that a settlement be made so as to insure a peaceful season in advance. One reason why northern canneries have more hopes of a permanent future is that the vicinity of the mouths of the rivers is not hedged about with traps as is the case with the Fraser. There is said to be some likelihood, however, that traps will be granted in the north. Even so it is improbable that they will operate so disastrously as on the Fraser. The formation of the openings to the sea, the depth of the water, and the large rise and fall of tides, seem to be features which would make their operation a doubtful proposition.

The quality of all kinds of salmon caught in the north are, in the opinion of many, superior to those caught in southern waters. The coldness of the water and the atmosphere, and the fact that all fish are caught in salt water, seem to make them more firm, solid, and to take on a greater proportion of fat. True, the sockeye has not the bright red color that it has on the Fraser, but it contains more oil. At any rate there is no disputing the fact that the coho, Spring salmon, steelhead and humpback, are superior to those of their kind caught in southern waters.

The price of salmon at the present time is regulated by the English market. Only the sockeye is sold there in large quantities. Every one knows that this market is a very fastidious one and that English dealers insist on fish being a bright red color.

However, British Columbia fish are pushing themselves into Australia and other countries, and the market is extending every day.

As to the qualities of the cheaper grades of fish mentioned above, a great number of people consider them quite as palatable as the sockeye. In fact many prefer them. Even the much slandered humpback, in the north at least, is considered a delicious dish. Their color alone is what makes them less saleable. There is reasonable hope however that they will gradually force themselves into general favor. This will operate to enhance their price and make the packing of them more profitable, and in fact open up a new field of enterprise in the canning line. Of course many of these kinds of fish are being packed at present, but it is not a very profitable operation, and only carried on as a side issue to the sockeye industry.

Attention might also be called to the practice of labeling salmon, which is often detrimental to the best brands. Puget Sound salmon are labeled Fraser River, Rivers Inlet are labeled Skeena River, Skeena River labeled Fraser River, and even cohoes and springs have been known to be labeled as sockeyes. All this goes against the reputation of the best kinds of fish.—Vancouver Province.

"Prepared Boneless Codfish."

WHY is it that the grocery trade has not in the past done a fair share of this business? The answer is given that the retail grocer has not given it the attention it should have, which is very largely true; but the grocer must have the very best stock to look forward to a steady trade.

Think of the way in which so-called boneless cod was packed and prepared up to within the last year or two. It was sent to the trade in the old fashioned dry cure, and hung outside a store which alone was enough to turn a customer against it. To make matters worse these goods were sold as "boneless," when as a matter of fact all the smaller pin bones were left in the fish, and it was positively dangerous for people to eat.

We are glad to be able to report a steady advancement in this industry in Canada, and we can now get our own Nova Scotia cod (which is considered to be the finest flavored codfish in the world) packed in attractive boxes and

cardboard cartons, shredded and in other forms and absolutely boneless.

The best parts of selected codfish are used for these packages, which are most certainly a luxury. Does the grocery trade fully realize that the codfishing industry in Canada almost equals the salmon industry amounting in dollars to over four millions, or an average of over one million hundredweight? From the year 1869 to 1902 inclusive the five principal commercial fishes have yielded the following enormous values: Cod, \$125,200,083; salmon, \$74,552,814; lobster, \$68,645,095; herring, \$66,106,645; mackerel, \$43,444,702.

A Model Fish Warehouse.

LEONARD BROS., wholesale fish dealers, Youville square, Montreal, have recently re-altered and enlarged their offices and warehouses, and now occupy the whole of the large building on the south corner of Youville square and Fort street, opposite the offices of the Ogilvie Milling Co., having one of the most complete and up-to-date fish and oyster warehouse in Canada. Their receiving and shipping facilities have also been improved and

they are now in a better position than ever to fill orders promptly.

A special department is set aside for handling oysters in bulk, of which this firm are one of the largest handlers in the Dominion. Representatives are sent out all over the Provinces of Ontario and Quebec, as well as Manitoba and the Northwest Territories. Their large packing houses are situated at St. John, N.B., where they also own wharves and vessels operating along the coast of Nova Scotia and New Brunswick. They have fishing stations on the Gaspé coast and the famous Baie des Chaleurs, where at various points fish are taken and cured for their large business which includes a healthy volume of export trade to the West Indies and Mediterranean ports. The firm is composed of Walter F. Leonard, manager of the business in the Maritime Provinces at St. John, and D. J. Byrne, Montreal, who has been with the firm for the past 19 years, and for the past 10 years has had sole control of the Montreal house.

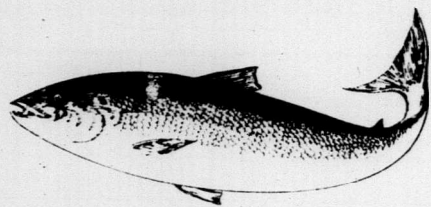
The introduction of the system of fresh fish shipments by express during the Summer months is one to which Mr.

Byrne has devoted considerable time and close attention, with the natural result that this business has now become a very important one. During the Winter months, frozen fish can be shipped by freight, the same as salt fish, owing to the rigorous climate of our Canadian Winters, and it is an acknowledged fact that fresh frozen fish of first class quality can now be procured by dealers in the smaller towns and villages throughout the country in the same first-class condition, and at as reasonable prices as from dealers in the larger cities. Leonard Bros. have large cold storage accommodation in their extensive warehouse where the fish are carried without risk of deterioration, and owing to the large volume of trade handled by this firm, supplies are always fresh and in good condition, Leonard Bros' well-known brands being known, handled and appreciated by the jobbing and retail trade throughout Canada.

Fish Notes.

It is believed that another combination to secure control of the salmon output of the Pacific coast is in process of formation.

SOCKEYE SALMON



"Sovereign" and "Lynx"
Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

IVORINE Cold Water STARCH

—matchless for the housewife, —profitable for the grocer.

Isn't 60% a good profit?

—Order it next time.

From your wholesaler.

St. Lawrence Starch Co., Ltd.

Port Credit, Ont.

ADVENT

FISH

OYSTERS

FRESH FROZEN SEA HERRINGS
 FRESH FROZEN SALMON
 FRESH FROZEN HALIBUT
 FRESH CURED HADDIES
 FRESH CURED KIPPERS
 FRESH CURED YARMOUTH BLOATERS
 STANDARD and SELECT BULK OYSTERS

ALSO ALL OTHER KINDS OF FRESH, FROZEN, SMOKED, DRIED AND PICKLED FISH.

A TRIAL ORDER SOLICITED.

WRITE US FOR PRICE LIST.

MONTREAL, P.Q.
 ST. JOHN, N.B.
 WESTPORT, N.S.
 GRAND RIVER, P.Q.
 GASPE, P.Q.

LEONARD BROS.
 20, 22, 24 and 26 Youville Square,
Montreal.

P.O. Box 639.
 LONG DISTANCE
 TELEPHONES.

KING OSCAR SARDINES

FOR SALE FROM THE
Atlantic
 TO THE
Pacific



In stock or arriving with

Macpherson, Glasco & Co.,	Hamilton	Randall & Roos,	Berlin
W. H. Gillard & Co.,	"	Telfer Bros.,	Collingwood
Lucas, Steele & Bristol,	"	Demers, Fletcher & Co.,	Montreal
James Turner & Co.,	"	Robitaille & Cie.,	"
Balfour & Co.,	"	H. W. Wentzell & Co.,	Halifax, N.S.
Edward Adams & Co.,	London	Black & Co.,	Truro, N.S.
T. B. Escott & Co.,	"	Cape Breton Wholesale	
M. Masuret & Co.,	"	Grocery Co.,	Sydney, C.B.
Lind, Kerrigan & Co.,	"	Hicks Bros. & Co.,	Winnipeg
A. M. Smith & Co.,	"	Foley, Lock & Larson,	"
Davidson & Hay, Limited,	Toronto	Campbell Bros. & Wilson,	"
James Lumbers,	"	Codville & Co.,	"
Perkins, Ince & Co.,	"	Jobin, Marrin & Co.,	"
Provost & Allard,	Ottawa	A. Macdonald & Co.,	"
F. J. Castle Co., Limited,	"	G. F. & J. Galt,	"
R. J. Carson,	Kingston	James Turner & Co.,	Calgary, N.W.T.
T. Kenny & Co.,	Sarnia	Cameron & Heap,	Rat Portage, Ont.
R. & J. H. Simpson Co.,	Guelph	Kelly, Douglas & Co.,	Vancouver, B.C.

JOHN W. BICKLE & GREENING,
Hamilton, Ont.

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 AGENTS**

The Dominion Packing Company

LIMITED.

Telegraphic Address
"DOMINO,"
Charlottetown.

Charlottetown, P.E.I. Canada

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LIEBERS
PRIVATE.

Our Prices

are exceptionally low at the present time on

Barrelled Pork Compound Lard Smoked Meats

Write us for full quotations now, and secure your stock while the present low prices last. All new stock—quality guaranteed.

The Dominion Packing Co., Limited, - Charlottetown, P.E.I.

BEECHNUT



BRAND

Fearman's

ENGLISH : : MINCE MEAT

You cannot buy any finer fruits or spices than are used in making it. You cannot exercise any more care in putting it up than we do. We save you all trouble, care and expense and give you Mince Meat as pure and as delicious as any made at home.

We pack it in bbls., half-bbls., 70-lb. kegs, 28-lb., 12-lb. and 6-lb. pails, and shall be pleased to have your order.

F. W. FEARMAN COMPANY,

PACKERS AND LARD REFINERS. Limited

HAMILTON, ONT.

Just the line for cool weather.

Delicious and appetizing.

Our Fresh Pork Sausage

Are good sellers.

Are always in good demand.

We are now booking standing orders for daily and weekly shipments.

We solicit your order for trial basket.

Expressed to all points.

Write us for quotations.

The Park, Blackwell Co.,

PORK AND BEEF PACKERS,

TORONTO, ONT.

LIMITED

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

Conditions in Montreal.

It is understood that quite a line of cheese has left Montreal city for export via Winter ports and as holders are not pushing business very little is going on locally. The prevailing range still seems to be 10 to 10 1-4c for October cheese and 10 1-4 to 10 1-2c for September, although it is very unlikely that the higher figure in either case has been paid. Shipments of cheese from the port of Montreal for the season are about 280,000 boxes short of the preceding season. This decrease however, hardly accounts for the decrease in United Kingdom imports as affected by the figures from New York, Portland and Boston. These will be some 362,000 boxes short of 1903.

Thus the large stocks of cheese held in Great Britain at the beginning and for some time in the season of 1904 seem to be more than offset by shortage in shipments. Then it being generally conceded that there was a very large November make and quite a little in December of 1903, whereas there is practically nothing this year, inspires holders with confidence in their stocks.

A slump similar to last year's is considered quite impossible. Some of the large retail combination stores abroad have put their retail cutting price down to five pence or say 10c per pound, and while this cheapness at first appearance would look as if conducive to larger sales, on second thought it hardly seems likely that retailers will push the sale of an article that shows them no profit. The trade abroad, however, is not brisk and it may take some time yet for improvement in price to take place. On the whole the season for the farmer has been one of a normal fair figure, although when compared to the abnormally high prices prevalent for the two preceding years it looks unprofitable.

There seems to be a good local demand for butter at from 20 1-2 to 21c and evidently the home trade are beginning to feel a little anxious about their Winter requirements being supplied as freely as was thought probable a little while since. However, the quality of most of

the butter now coming in will hardly meet the standard for export and after a season which in shipments exceeded that of 1903 by almost 150,000 packages and established a very good record for choicest quality, it were foolish to try for more export orders.

Special Feature.

The Canadian Grocer will publish in next week's issue a full report of the Guelph Winter Fair and Fat Stock Show which is in progress as we go to press.

Lard Statistics.

The accompanying statistics in regard to stocks of lard held in Europe and afloat on Dec. 1, 1904, as compared with estimates of former years, have been submitted by the N. K. Fairbanks Co., Chicago.

	1904. Dec. 1.	1904. Nov. 1.	1903 Dec. 1.	1902 Dec. 1.	1901. Dec. 1.	1900. Dec. 1.
Liverpool and Manchester	17,000	14,000	10,500	950	3,500	6,000
Other British ports	13,000	11,000	1,500	250	5,000	6,000
Hamburg	25,000	20,000	12,000	500	3,000	3,500
Bremen	1,500	2,000	500	1,500	1,000	1,000
Berlin	5,600	3,000	2,000	500	500	2,500
Baltic ports	16,500	15,000	8,000	5,000	6,000	5,000
Amsterdam }	2,500	3,000	500	500	1,000	500
Rotterdam }						
Mannheim }	2,500	2,500	1,000	1,000	1,000	1,500
Antwerp }						
French ports	1,200	1,200	900	500	3,000	4,000
Italian and Spanish ports	500	500	500	500	1,000	1,000
Total in Europe	84,700	72,500	37,400	11,200	25,000	31,000
Afloat for Europe	55,000	75,000	50,000	45,000	57,000	60,000
Total in Europe and Afloat	139,700	147,500	87,400	56,200	82,000	91,000

Value of Strict Dairy Laws.

There has been some opposition to such stringent legislation as the Dominion of Canada Dairy Products Act of 1893, and the Butter Act of 1903, which forbid the manufacture and sale in Canada of adulterated dairy goods, including filled cheese and process butter. The Hastings cheese case, recently reported in the press, has shown that if these dairy laws had been one whit less strict, the Canadian cheese trade might have received a blow from which it would have required years to recover.

The case has attracted almost universal attention in Great Britain and the triumphant vindication of the purity of

Canadian dairy products will prove a great advertisement of Canadian goods.

Big Price Paid for Cheese and Butter.

At Huntingdon is located one of the strongest dairy boards in the Province of Quebec, as is emphasized by the fact that the large sum of \$117,000 was paid to patrons of that institution during the past season. Mr. Charles Dewick, secretary-treasurer of the board, has furnished the following figures:

Cheese—White, 2,673 boxes; colored, 3,894 boxes. Total, 6,567 boxes, or 525,360 pounds, which realized \$42,226, an average price of 8.03c per pound.

Butter—Fresh, 4,205 packages; salted, 8,399. Total, 12,604 packages, or 705,824 pounds, which realized \$129,439.54, an average price of 18.33c per pound.

The total sales of butter and cheese amounted to \$117,665.54. The produce was all sold f.o.b. at Huntingdon, the buyers paying freight charges.

Dairy and Provision Notes.

The shareholders of the Harriston Pork Packing Co. have ratified the sale of their packing house and plant to the William Davies Co., of Toronto.

The Cobb Dairy Co., Guelph, have sold their plant.

The egg emporium and produce building in Wingham, Ont., owned by Gunns, Limited, Toronto, was destroyed by fire on Dec. 3.

Lethbridge, Alberta, capitalists have incorporated under what is called the Alberta Sheep Co., with authorized capital of \$40,000.

MATTHEWS ROSE BRAND HAMS

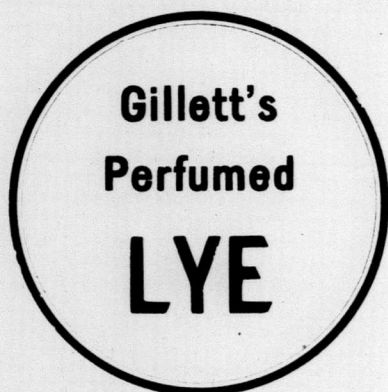
for your Christmas trade. Mild, sweet and tender—just what your customers require. Fresh out of smoke daily at

PETERBORO, HULL and BRANTFORD.

The George Matthews Co., Limited

ESTABLISHED 1868.

Handle only the Best!



is the Standard article.


There are many imitations of it being offered. **REFUSE THEM** and handle only the **ORIGINAL** and **Best**, the kind that pleases your customers and gives you no trouble to sell.

E. W. GILLETT COMPANY LIMITED

London, Eng.

TORONTO, ONT.

Chicago, Ill.

We are buyers of 

Poultry, Butter AND Eggs.

The best facilities for handling consignments. Up-to-date Cold Storage.

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

 Toronto.

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—During the week prices of long clear bacon, medium hams and lard in tierces, tubs and pails have declined. Hogs are scarce and prices are firm with indications pointing to an advance. Trade conditions in other fresh meats continue unchanged. We quote the following prices:

Long clear bacon, per lb.	0 08	00 08½
Smoked breakfast bacon, per lb.	0 12½	0 13
Roll bacon, per lb.	0 09½	0 09½
Small hams, per lb.	0 12½	0 13
Medium hams, per lb.	0 12	0 12½
Large hams, per lb.	0 11½	0 12
Shoulder hams, per lb.	0 09	0 09
Backs, per lb.	0 14	0 15
Heavy mess pork, per bbl.	15 00	15 50
Short out, per bbl.	17 50	18 60
Shoulder mess pork, per bbl.	14 40	14 50
Lard, tierces, per lb.	0 07½	0 08
" tubs	0 08	0 08½
" pails	0 08½	0 09½
" compounds, per lb.	0 07	0 07½
Plate beef, per 200-lb. bbl.	11 00	11 50
Beef, hind quarters	6 00	8 00
" front quarters	4 50	5 75
" choice carcasses	7 00	7 25
" medium	5 50	6 50
" common	5 00	6 00
Mutton	5 50	6 50
Lamb, spring	6 75	7 75
Veal	8 50	8 50
Hogs, light	6 00	6 75

Poultry—The demand for all poultry, with the exception of chickens and hens, is stronger than the supply, and the general belief is that the farmer is holding off till a later period, when a like action by all will flood the market and cause prices to decline, contrary to present expectations. On account of the scarcity prices have advanced. Owing to the poor condition of some consignments of dressed chickens and hens arriving, prices as quoted below could not be expected by the shipper. Well-dressed chickens and hens are scarce and prices have accordingly advanced. Our quotations are:

Chickens, spring	0 09	0 10
Hens	0 07	0 08
Geese	0 08	0 09
Turkeys	0 13	0 16
Ducks	0 10	0 11

Butter—Owing to the shortness of the season just started the Winter factories are not in a position to handle as large an output as they will at a later period, therefore the supply of creamery butter is limited and prices of creamery prints and solids have advanced 1c per pound. A good trade is being transacted in prints and rolls, and for the best quality of the last mentioned as high as 17 1-2 cents has been received. We quote the following prices:

Creamery prints	0 22	0 23
" solids, fresh	0 20	0 21
Dairy prints	0 17	0 19
" in tubs	0 14	0 17
" large rolls	0 16	0 17

Cheese—Trade in cheese is quiet. Some dealers report an advance in large cheese and quote it at 10 1-2 to 10 3-4c per pound, while others favor present quotation, namely, 10 1-4 to 10 1-2c per

pound. The price of twins continues unchanged.

Cheese, large	Per lb.
" twins	0 10½ 0 10½
	0 10½ 0 11

Montreal.

Provisions—The feature of the market this week is the advance of live hogs, as owing to the scarcity of supplies and the good demand prices rose to \$5.40 per cwt. weighed off cars. There naturally followed a stronger feeling for dressed hogs and sales of fresh killed abattoir dressed were made at \$7 to \$7.25 and country dressed at \$6 to \$6.75 per cwt. A steady market ruled for cured meats and lard and considerable business in lard was done both on local and country account. We quote:

Canadian short out mess pork	\$17 00	\$18 00
American short out clear	16 80	17 00
American fat back	17 00	17 50
Bacon, per lb.	0 11½	0 12½
Hams	0 10½	0 12
Extra plate beef, per bbl.	11 50	12 00
" Boar's Head" brand, tierces, per lb.	0 07½	0 07½
" tierces, per lb.	0 07½	0 07½
" 60-lb. fancy tubs	0 07½	0 07½
Cases, 20 3-lb. tins, per lb.	0 08½	0 08½
" 12 5-lb. tins	0 08	0 08
" 6 10-lb. tins	0 07½	0 07½
20-lb. wood pails, each	1 52½	1 52½
20-lb. tin pails, each	1 42½	1 42½
Wood net, tin gross weight		
Pure lard, pails	Wood Tin.	1 57 1 70
" tubs	0 07½	0 08½
" cases (6 10-lb. tins)	0 08	0 09
" cases (12 5-lb. tins)	0 08½	0 09½
" cases (24 3-lb. tins)	0 08½	0 09½

Cheese—The local dealers in cheese are busy counting up their losses for the year and on paper they appear a good deal more than they are actually. The point is that the prices have been lower than they were during the season of 1903, but then immense quantities of good cheese are in storage in Montreal now. Before the new season opens there will be some compensation coming to the big exporters as prices will be higher before they are lower. It is confidently expected that importers in England will want a great deal more cheese this Winter than they ever did before and when they get Canadian cheese they will certainly pay what the Englishman calls a "long price." Little is doing just now, although some small quantities are changing hands. There is so much disagreement between buyers and sellers that it is almost impossible to give a reliable quotation on Fall cheese. Buyers do not want to pay within half a cent of what the holders deem the article worth and so the business is nullified. Goods obtainable around ten cents is the order. Local holders decline to believe that any low offers have been made for Ontario makes of cheese.

Butter—Cable advices report the butter market very firm and active and this

COMMON SENSE

KILLS (Roaches and Bed-Bugs) (Rats and Mice)

All Dealers and 381 Queen St. W TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same. Write for prices.

"Eagle" Baking Powder THAT'S ALL!

A good powder—it pays you a good profit.

AGENTS WANTED

Write for particulars.

J. H. MAIDEN Montreal



THE TIME FOR MINCE MEAT

No time in the year when the sale is better than just now. We sell

Peacock Brand

in condensed form and in bulk. Our bulk article will keep sweet and fresh indefinitely. The finest made.

Order from your wholesaler.

BATES, PEACOCK CO. HAMILTON.

Egg Cases

—AND—

Woodboard Fillers

BOTTOM PRICES.

WALTER WOODS & CO.

Hamilton and Winnipeg.

Write us

if you want special values in
JAPAN TEA at **11¹/₂¢.**

New Japan Fannings and Siftings, all grades.

Special values in Green Maracaibo and
 Java Coffees—

ALSO

Ceylon and Indian Green and Black Teas,
 all grades.

SAMPLES ON APPLICATION

JAMES RUTHERFORD & CO.

27 ST. SACRAMENT STREET

MONTREAL

At Christmas



the people want something good to eat—
 in fact they want the best of everything.

Now, in JELLIES, Lipton's are a
 luxury within reach of everybody.

The best jobbers carry this line—
 now is the time to order.

Canadian Agents

J. N. CREED & CO., HALIFAX, N. S.,
 or J. S. CREED, MONTREAL.

57 MONEYMAKERS

You would not object to having so
 many active workers on your staff
 would you? We can put them to
 pulling business for you at once.



57 VARIETIES

Are so well known you don't have
 to work to sell them. They work
 for you if you display them well.

H. J. HEINZ CO., PITTSBURGH, U.S.A.

**Send
—US—
your orders for**

MALAGA RAISINS

**Our stock is complete.
Our prices
right.**

THE EBY, BLAIN CO., LIMITED, WHOLESALE GROCERS TORONTO.

is based upon the cold Wintry weather existing in Great Britain and Europe. It is thought that should the cold weather continue the price of butter for export will advance. Locally the market is firm under fair local inquiry. A lively trade has been going on at a range of 20 1-2 to 21c; the highest being, of course, for very choice lots of finest creamery. Dairy butter has changed hands by telegraph at 16c.

Winnipeg.

Butter—We quote, as last week:

Creamery, fresh, per lb.....	0 27
" per lb.....	0 24
Dairy, per lb.....	0 20 0 22
tub, per lb.....	0 18 0 18

Cured Meats—Prices are unchanged since date of last issue. We quote:

Hams, per lb.....	0 13 1/2
Breakfast bellies, per lb.....	0 13
Breakfast backs, per lb.....	0 11
Shoulders.....	0 08 1/2
Picnic hams, per lb.....	0 09
Long spice rolls, per lb.....	0 10 1/2
Long clear rolls, per lb.....	0 08 1/2
Dry salt backs, per lb.....	0 08 1/2
Short spice rolls, per lb.....	0 10

Lard—Prices are firm at reduction noted last week. We quote:

Lard, 50-lb. pails.....	4 40
" 20-lb. ".....	1 80
" 10-lb. ".....	5 70
" 5-lb. ".....	5 55
" 3-lb. ".....	6 00
" compound, in 20-lb. pails.....	1 60

**CHINA FOR CHRISTMAS PRESENTS
—ITS DURABILITY.**

Attention has recently been called to the durability of china and crockery in general. Many people are apt to think that because it will break easily, if it meets with an accident, that it does not last a long time. As a matter of fact a dinner set or more particularly a toilet set or piece of fancy pottery remains in its owner's possession for many years after a piece of silverware or an article of clothing would be worn out. If a moment's thought is given to this matter, it will be admitted to be true.

It is worth the while of the retailer to call his customers' attention to this feature and to recommend a nice piece of fancy pottery or even a chamber set or dinner set for a Christmas present on account of its durability.

ENTERPRISING FIRM.

The firm of Armour Limited, which is a Canadian branch of Armour & Company, of Chicago, have recently undertaken an active advertising campaign in Canada. Not only are they advertising in all the principal papers but they are doing some attractive poster work in

connection with their extract of beef, etc. The posters, which are artistically colored, represent a young boy dressed in typical cowboy uniform; partly hidden behind a cup of Armour's Beef Tea and he exclaims, after having tasted, "That's it." After an interview with D. Rattray & Sons, Armour & Co.'s agents for the Province of Quebec and Eastern Ontario, we learn that owing to a heavy demand for Armour's products Armour Limited have felt justified in doing even more advertising than they have been accustomed to.

OFF FOR THE OLD COUNTRY.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, leaves for England the early part of next week to be gone about six weeks. Mr. Magor, who represents such well-known firms as Keen's and Cadburys', pays an annual visit to his principals abroad. While away Mr. Magor will visit relatives in Devonshire.

The Eby-Blain Co., Toronto, are clearing out their stock of stuffed dates and washed and stuffed figs. Now is the time to order.

XMAS TRADE POINTERS

When the Xmas Trade comes on with a rush you may find that you have overlooked to order some much-needed goods or underestimated your needs in others.

We are prepared to help you out in all lines and do it promptly.

We will fill all orders the day they are received.

Write, telegraph or telephone your rush needs and we'll hustle them on.

Look through your stock and see if you do not need some

**Coffees, Extracts,
Xmas Spices,
Etc., Etc., Etc.**

GORMAN, ECKERT & CO.
LIMITED
LONDON, CANADA.

Importers and Roasters of Coffee.
Manufacturers of high-class Baking Powder.

5,000,000 lbs.

RETURNED — OF —

DEC 27 1904

Cut Book 2

Page 14
THE ONTARIO SUGAR CO. LIMITED
EXTRA
STANDARD
GRANULATED
BERLIN, ONT.

Has not supplied the demand this season for our popular product.

HAVE YOU HAD ANY?

If not, better order quickly.

**BARRELS, 300 lbs.
BAGS, 100 lbs.**

THE ONTARIO SUGAR CO.

LIMITED
BERLIN, ONT.

RIO COFFEES

Flinty Green Grocery Styles.
Ex. SS. Tennyson—Now in Store.

WARREN BROS. & CO., TORONTO



The
COCOA
with the
YELLOW
WRAPPER

That's

BENSNDORP'S ROYAL DUTCH COCOA

Its Purity cannot be questioned.
It stands the closest examination of the
Pennsylvania Food Commission.
Double strength. Use only one-half as
much as of other cocoas.

ALL GROCERS.

WM. H. DUNN, - - MONTREAL.
Agent for Province of Quebec.

CALL US UP FOR

- Flaked Wheat
- Flaked Rice
- Flaked Barley
- Flaked Peas
- S. R. Buckwheat Flour
- Graham Flour
- Whole Wheat Flour
- Gluten Flour

Awarded **GOLD MEDAL** at World's Fair, St. Louis.

BEST GOODS
BEST PRICES
QUICK SHIPMENT

The ROBERT GREIG CO., LIMITED
White Swan Mills
TORONTO

HIGH - GRADE GOODS

OUR SPECIALTY

Coffee, Cocoa, Chocolate and Spices

TODHUNTER, MITCHELL & CO.

Importers and Manufacturers—TORONTO

"The Autocrat of the Breakfast Table"

IS YOUR CUSTOMER WHO CRITICIZES
THE MORNING CUP OF COFFEE

**"PURE GOLD" BRAND
Hand-Picked Coffees**

ARE BEYOND CRITICISM

Sold in bulk in 10, 25, and 50 lb. air-tight cans, as follows:

A	B	C	D	E	F	G
32	30	28	25	23	20	18

One cent per pound additional in **Manitoba, N. W. Territories, British Columbia.**

Cans are not charged. Not returnable. New, clean cans only are used for packing.

Each grade is maintained strictly uniform in quality.

Free from dust, stones, or broken beans.

Free from quakers or imperfect coffee.

Roasted by the latest improved machinery.

ASK OUR SALESMAN FOR SAMPLE, OR APPLY TO

PURE GOLD MFG. CO., LIMITED
TORONTO

"THE MEMORY OF QUALITY LINGERS WHEN PRICES ARE FORGOTTEN."

Accountants and Auditors.
 Hopkins, David, Toronto.
 Jenkins & Hardy, Montreal, Toronto.
 New York.

Ammonia.
 Gorman, Eckert & Co., London, Ont.

Baking Powder.
 Maiden, J. H., Montreal.
 Gillett, E. W., Co., Toronto.
 Gorman, Eckert & Co., London, Ont.
 Greig, Robt., Co., Toronto.
 Lumsden Bros., Hamilton.
 McLaren's Cooks' Friend.
 Pure Gold Mfg. Co., Toronto.

Barristers, Solicitors, etc.
 Awater, Duchos & Chauvin, Montreal.
 Tupper, Phippen & Tupper, Winnipeg.
 Vidal, I. L. O., Montmagny and Quebec

Baskets.
 Oakville Basket Co., Oakville, Ont.

Bird Seed.
 Nicholson & Brock, Toronto.

Biscuits, Confectionery, Etc.
 Canadian Swiss Trading Co., Montreal.
 Christie, Brown & Co., Toronto.
 Cowan Co., Toronto.
 Imperial Biscuit Co., Guelph.
 Lamont, Corliss & Co., Montreal.
 Mackintosh, John, Halifax, Eng.
 McGregor-Harris Co., Toronto.
 Mooney Biscuit & Candy Co., Stratford.
 Mott, John P., & Co., Halifax, N.S.
 National Licorice Co., Brooklyn, N.Y.

Blue and Black Lead.
 Oakley, John, & Sons, London, Eng.

Canned Goods.
 Balfour & Co., Hamilton, Ont.
 Burlington Canning Co., Burlington, Ont.
 Canadian Cannery, Hamilton.
 Gillard, W. H., & Co., Hamilton.
 Laporte, Martin & Cie, Montreal.
 Old Homestead Canning Co., Picton, Ont.

Cheering Gum.
 Row & Co., Brockville, Ont.

Cigars, Tobaccos, Etc.
 American Tobacco Co., Montreal.
 Empire Tobacco Co., Montreal.
 Fortier, J. M., Montreal.
 McAlpin Consumers Tobacco Co., Toronto.
 McDougall, D., & Co., Glasgow, Scot.
 Payne, J. Bruce, Granby, Que.
 Tuckett, Geo. E., & Son Co., Hamilton.

Coccosnut.
 Greig, Robt., Co., Toronto.
 Lumsden Bros., Hamilton.

Coccos and Chocolates.
 Baker, Walter & Co., Dorchester, Mass.
 Canadian Swiss Trading Co., Montreal.
 Cowan Co., Toronto.
 Dutch Chemical Works, Amsterdam, Holland.
 Epps, James, Co., London, Eng.
 Lamont, Corliss & Co., Montreal.
 Lowney, Walter M. Co., Boston.
 Mott, John P., & Co., Halifax, N.S.
 Todhunter, Mitchell & Co., Toronto.
 VanHouten's—J. L. Watt & Scott, Toronto

Computing Scales.
 Wilson, C. & Son, Toronto.

Concentrated Lye.
 Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
 Borden's—Wm. H. Dunn, Montreal and Toronto.
 Colson, C. E. & Son, Montreal.
 Truro Condensed Milk and Canning Co., Truro, N.S.

Corks.
 Ewing, S. H., & Sons, Montreal.

Crockery, Glassware and Pottery.
 Barnard & Holland, Montreal.
 Cassidy, John L., Co., Montreal.
 Foster Pottery Co., Hamilton.
 Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.
 Canadian Cannery, Hamilton.
 Clark, Wm., Montreal.
 Dominion Packing Co., Charlottetown.
 Fearman, F. W., Co., Hamilton.
 Matthews, Geo. Co., Brantford, Hull, Peterboro'.
 MacLaren, A. F., Imperial Cheese Co., Toronto.
 McLean, J. A., Produce Co., Toronto.
 Park, Blackwell Co., Toronto.
 Ryan, Wm., & Co., Toronto.
 Rutherford, Marshall & Co., Toronto.

Educational.
 Belleville Business College, Belleville.
 Metropolitan Business College, Ottawa.
 St. Margare College, Tor

Financial Institutions & Insurance
 Bradstreet Co.

Fish.
 Bickle, John W., & Greening, Hamilton.
 Black Bros. & Co., Halifax.
 James, F. T., Co., Toronto.
 Leonard Bros., Montreal.
 Sovereign & Lynx Brands.

Foreign Importers.
 Stokes Bros., Exeter, Eng.
 Biermann, E., & Co., Cardiff, Wales.

Fruits—Dried, Green, and Nuts.
 Adamson, J. T., & Co., Montreal.
 Balfour & Co., Hamilton.
 Eby, Blain Co., Toronto.
 Gibb, W. A., & Co., Hamilton.
 Gillard, W. H., & Co., Hamilton.
 Goodville's—Rose & Laflamme, Montreal.
 Husband Bros. & Co., Toronto.
 Kinnear, T., & Co., Toronto.
 Millman, W. H., & Sons, Toronto.
 McWilliam & Everist, Toronto.
 Rattray, D., & Sons, Montreal.
 Reid, Homer, Meaford, Ont.
 Robinson, O. E., & Co., Ingersoll.
 Stringer, W. B., & Co., Toronto.
 Walker, Hugh, & Son, Guelph.
 White & Co., Toronto.

Fruit Wines.
 Turner & Co., Toronto.

Gelatin.
 Cox, G. & J.
 Tippet, A. P., & Co., Montreal.

Grain, Flours and Cereals.
 Frontenac Cereal Co., Kingston.
 Greig, Robt., Toronto.
 Lake Huron & Manitoba Milling Co., Goderich.
 McCann, Wm., & Co., Toronto.
 Ogilvie Milling Co., Montreal.

Grocers—Wholesale.
 Balfour & Co., Hamilton.
 Chaput, L., Fils & Cie., Montreal.
 Davidson & Hay, Toronto.
 Eby, Blain Co., Toronto.
 Eckardt, H. P., & Co., Toronto.
 Gorman, Eckert & Co., London, Ont.
 Hudson, Hebert & Cie., Montreal.
 Kinnear, T., & Co., Toronto.
 Lucas, Steele & Bristol, Hamilton.
 Laporte, Martin & Cie, Montreal.
 "Ozo" Co., Montreal.
 Simpson, R. & J. H. Co., Guelph.
 Turner, James, & Co., Hamilton.
 Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.
 Adamson, T., & Co., Montreal.
 Coles Mfg. Co., Philadelphia, Pa.
 Enterprise Mfg. Co., Philadelphia, Pa.

Hides.
 Page, C. S., Hyde Park, Vt.

House Insect Destroyer.
 Common Sense Mfg. Co., Toronto.

Infants' Foods.
 Keen, Robinson & Co., London, Eng.

Interior Store Fixtures, Trucks, Etc.
 Auer Light Co., Montreal.

Jams, Jellies, Etc.
 Batger's—Rose & Laflamme, Montreal.
 Colson, C. E. & Son, Montreal.
 Creed, J. N., & Co., Halifax.
 Crosse & Blackwell's—C. E. Colson & Son, Montreal.
 "Ozo" Co., Montreal.
 Smith, E. D., Winona, Ont.
 Southwell's—Frank Magor & Co., Montreal.
 Upton, Thos., & Co., Hamilton.

Macaroni.
 Tippet, A. P., & Co., Montreal.

Manufacturers' Agents, Brokers and Commission Merchants.
 Adamson, J. T., Montreal.
 Creed, J. S., Montreal.
 Dawson Commission Co., Toronto.
 Dingle & Stewart, Winnipeg.
 Dunn, Wm. H., Montreal and Toronto.
 Lambie, W. G. A., & Co., Toronto.
 Lawson, Reginald, Winnipeg.
 Millman, W. H., & Sons, Toronto.
 Milne, Chas., Vancouver, B.C.
 Nicholson & Bain, Winnipeg.
 Nicholson, Bain & Johnston, Calgary.
 Rattray, D., & Sons, Montreal.
 Ryan, Wm., Co., Toronto.
 Tippet, A. P., & Co., Montreal.
 Rutherford, Marshall & Co., Toronto.
 Watt, J. L., & Scott, Toronto.
 Wilson Commission Co., Brandon, Man.

Matches.
 Walkerville Match Co., Walkerville, Ont.

Mince Meat.
 Bates, Peacock Co., Hamilton.
 Capstan Mfg. Co., Toronto.
 Fearman, F. W. Co., Hamilton, Ont.
 Lytle, T. A., Co., Toronto.
 Wethey, J. H., St. Catharines.

Oil Tanks.
 Bowser, S. F., & Co., Toronto.

Pass Books, Etc.
 Allison Coupon Co., Indianapolis, Ind.

Patent Medicines.
 Mathieu, J. L. Co., Sherbrooke, Que.

Patent Solicitor.
 Cullen, Orian Clyde, Washington, D.C.

Peels.
 Colson, C. E., & Son, Montreal.
 Greig, Robt. Co., Toronto.

Pickles, Sauces, Relishes, Etc.
 Capstan Mfg. Co., Toronto.
 Colson, C. E., & Son, Montreal.
 Flett's—Rose & Laflamme, Montreal.
 Gorman, Eckert & Co., London, Ont.
 Heinz, H. J., Pittsburg, Pa.
 Lytle, T. A., Co., Toronto.
 "Ozo" Co., Montreal.
 Paterson's—Rose & Laflamme, Montreal.
 Sutton, G. F., Sons & Co., London, Eng.

Polishes—Metal.
 Oakley, John, & Sons, Montreal.

Polishes—Stove.
 James' Dome—W. G. A. Lambe & Co., Toronto.
 Morse Bros., Canton, Mass.
 Prescott's—W. H. Dunn, Montreal

Poultry and Cattle Food.
 Greig, Robert, & Co., Toronto.
 Naisbitt Co., Toronto.

Refined Cider.
 Wilson, W. H. Co., Tillsonburg, Ont.

Safes.
 Winnipeg Safe Works, Winnipeg, Man.

Salt.
 Gray, Young & Spurling Co., Wingham.
 Toronto Salt Works, Toronto.

Soda—Baking.
 Dwight, John, & Co., Toronto.

Starch.
 Brantford Starch Works, Brantford.
 Edwardsburg Starch Co., Cardinal, Ont.
 St. Lawrence Starch Co., Port Credit.

Steel Shingles and Siding.
 Metallic Roofing Co., Toronto.

Store Lighting.
 Auer Light Co., Montreal.

Sugars, Syrups and Molasses.
 Canada Maple Exchange, Montreal.
 Dominion Molasses Co., Halifax, N.S.
 Edwardsburg Starch Co., Cardinal, Ont.
 Imperial Maple Syrup—Rose & Laflamme Montreal.
 Montreal Maple Co., Montreal.
 Ontario Sugar Co., Berlin, Ont.
 "Sugars" Limited, Montreal.

Teas, Coffees, and Spices.
 Balfour & Co., Hamilton.
 Blue Ribbon Tea Co., Toronto.
 Braid, Wm., & Co., Vancouver, B.C.
 Ceylon Tea Traders Ass'n.
 Chase & Sanborn, Montreal.
 "Commissioner" Tea, London, England.
 Creed, J. N., & Co., Halifax.
 Dutch Chemical Works, Amsterdam, Holland.
 Eby, Blain Co., Toronto.
 Ewing, S. H. & A. S., Montreal.
 Ewing, S. H. & Sons, Montreal.
 Gillard, W. H., & Co., Hamilton.
 Gorman, Eckert & Co., London, Ont.
 Greig, Robert, Co., Toronto.
 Japan Tea Traders Ass'n.
 Kinnear, T., & Co., Toronto.
 Lumsden Bros., Hamilton.
 "Ozo" Co., Montreal.
 Pure Gold Mfg. Co., Toronto.
 Rutherford, Jas., & Co., Montreal.
 Salada Tea Co., Montreal and Toronto.
 Todhunter, Mitchell & Co., Toronto.
 Warren Bros. & Co., Toronto.
 Wood, Thos., & Co., Montreal.

Vinegars.
 Hill, Evans & Co., Worcester, Eng.
 "Ozo" Co., Montreal.
 Wilson, W. H., Co., Tillsonburg.

Washing Compound.
 Fairbank, N. K. Co., Montreal.
 Keen's—Frank Magor & Co., Montreal.

Woodenware.
 Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Etc.
 Canada Paper Co., Toronto.
 Douglas & Ratcliff, Toronto.

Yeast.
 Gillett, E. W., Co., Toronto.
 Hamilton, Yeast Co., Hamilton, Ont.

INDEX TO ADVERTISEMENTS.

Accountants Cards..... 70
 Adamson, J. T., & Co..... 61
 Allison Coupon Co..... 8
 American Tobacco Co..... 68
 Auer Light Co..... 3
 Baker, Walter, & Co..... 8
 Balfour & Co..... 15
 Barnard & Holland..... 56
 Bates, Peacock Co..... 25
 Bell Telephone Co..... 70
 Belleville Business College..... 21
 Biermann, E., & Co..... 41
 Black Bros. & Co..... 18
 Blue Ribbon Tea..... 47
 Bowser, S. F., & Co..... 8
 Bradstreet's..... 9
 Braid, Wm., & Co..... 73
 Brantford Starch Works..... 36
 Briggs Ledger System Co..... 70
 Canada Maple Exchange..... 61
 Canada Paper Co..... 7
 Canadian Cannery Limited..... 61
 CANADIAN GROCER..... 2
 Canadian Press Clipping Bureau..... inside back cover
 Canadian Swiss Trading Co..... 57
 Capstan Manufacturing Co..... 3
 Cassidy, J. L., Co..... 55
 Ceylon Tea..... 6
 Chaput, L., Fils & Cie..... 43
 Chase & Sanborn..... 47
 Christie, Brown & Co., outside front cover
 Clark, W..... 49
 Coles Manufacturing Co..... 32
 Colson, C. E., & Son, outside back cover
 "Commissioner" Tea..... 25
 Common Sense Mfg. Co..... 58
 Cowan Co..... 8
 Creed, J. N., & Co..... 26
 Cullen, Orian Clyde..... 8
 Davidson & Hay..... 17
 Dawson Commission Co..... 2
 Dingle & Stewart..... 2
 Dominion Molasses Co..... 55
 Dominion Packing Co..... 22
 Douglas & Ratcliff..... 32
 Downey, W. P..... 49

Dunn, Wm. H..... 29, 55
 Dutch Chemical Works, inside back cover
 Dwight, John, & Co..... 72
 Eby, Blain Co..... 27
 Eckardt, H. P., & Co..... 39
 Edwardsburg Starch Co..... 75
 Empire Tobacco Co..... 66
 Enterprise Mfg. Co..... 72
 Epps's Cocos..... 49
 Ewing, S. H., & A. S..... 76
 Ewing, S. H., & Sons..... 9
 Fairbank, N. K. Co..... 4
 Fearman, F. W., Co..... 22
 Fortier, J. M..... 68
 Foster & Holtermann..... 53
 Foster Pottery Co..... 2
 Frontenac Cereal Co..... 64
 Gibb, W. A., Co..... 60
 Gillard, W. H., & Co..... 10
 Gillett, E. W., Co., Ltd..... 24
 Gorman, Eckert & Co..... 28
 Gowans, Kent & Co., outside back cover
 Greig, Robt., Co..... 29
 Grey, Young & Spurling Co..... 6
 Hamilton Cotton Co..... 8
 Hamilton Yeast Co..... 59
 Heinz, H. J. Co..... 26
 Hill, Evans & Co..... 3
 Hotel Directory..... 71
 Hudson, Hebert & Cie..... 45
 Husband Bros. & Co..... 60
 Imperial Biscuit Co..... 56
 James' Dome Black Lead..... 3
 James, F. T., Co..... 4
 Japan Teas..... 8
 Keen, Robinson & Co., outside front cover
 Kingston "Gleaner"..... inside back cover
 Kinnear, Thos., & Co..... 16
 Lake Huron & Manitoba Milling Co..... 65
 Lambie, W. G. A..... 2
 Lamont, Corliss & Co..... 57
 Laporte, Martin & Cie..... 35
 Lawson, Reginald..... 2
 Legal Cards..... 70
 Leonard Bros..... 21
 Lowney, Walter M. Co..... 95

Lucas, Steele & Bristol..... 15
 Lumsden Bros..... 59
 Lytle, T. A., Co..... 3
 Maiden, J. H..... 25
 Martell-Stewart..... 50
 Mathieu, J. L., Co., inside front cover
 Matthews, Geo. Co..... 24
 Metallic Roofing Co..... 50
 Metropolitan Business College..... 70
 Millman, W. H., & Sons..... 2
 Milne, Chas..... 2
 Montreal Maple Co..... 56
 Mooney Biscuit and Candy Co..... 58
 Morse Bros..... 14
 Mott, John P., & Co..... 59
 Mackintosh, John..... 57
 Mackay, Dr..... 70
 MacLaren's Imperial Cheese Co..... 16
 McAlpin Consumers Tobacco Co..... 68
 McCann Wm., Milling Co..... 65
 McDougall, D., & Co..... 68
 McGregor-Harris Co..... 38
 McLaren's Cooks' Friend Baking Powder..... inside back cover
 McLean, J. A., Produce Co..... 24
 McWilliam & Everist..... 60
 Naisbitt Co..... 9
 National Licorice Co., inside front cover
 Natural Food Co..... 65
 Nicholson, Bain & Johnston..... 2
 Nicholson & Bain..... 2
 Nicholson & Brock..... 8
 Oakley, John, & Sons..... 9
 Oakville Basket Co., inside back cover
 Ogilvie Milling Co..... 62
 Old Homestead Canning Co..... 5
 Ontario Sugar Co..... 28
 "Ozo" Co..... 53
 Page, C. S..... 2
 Park, Blackwell Co..... 22
 Payne, J. Bruce..... 67
 Pure Gold Mfg. Co..... 30
 Queen City Oil Co..... 61

Rattray, D., & Sons..... 32
 Rickett's Blue..... 74
 Reid, Homer..... 61
 Robinson O. E..... 61
 Robinson's Patent Barley..... outside front cover
 Rose & Laflamme..... 10, 74
 Row & Co..... 2
 Royl Baking Powder Co..... 13
 Rutherford, James, & Co..... 26
 Rutherford, Marshall & Co..... 38
 Ryan, Wm., Co..... 38
 "Salada" Tea Co..... 36
 Simpson, E. & J. H. Co..... 49
 Smith, E. D..... 70
 Southwell & Co..... 72
 "Sovereign" and "Lynx" Salmon..... 20
 St. Lawrence Starch Co..... 20
 St. Margaret's College..... 70
 Stokes Bros..... 41
 Stringer, W. B., & Co..... 61
 "Sugars" Limited..... 61
 Sutton, G. F., Sons & Co..... 53
 Tippet, Arthur P., & Co..... 1
 Todhunter, Mitchell & Co..... 29
 Toronto Salt Works..... inside back cover
 Truro Condensed Milk & Canning Co..... 7
 Tuckett, Geo. E., & Son Co..... 67
 Turner & Co..... 38
 Turner, James, & Co..... 15
 Upton, Thos., & Co..... 17
 Walker, Hugh, & Son..... 61
 Walkerville Match Co., inside front cover
 Warren Bros. & Co..... 29
 Watt, J. L., & Scott..... 57
 Weese, G. A., & Son..... 70
 Wethey, J. H..... outside back cover
 White & Co..... 61
 Wilson, C., & Son..... inside front cover
 Wilson Commission Co..... 2
 Wilson, W. H., Co., inside front cover
 Winnipeg Safe Works..... 71
 Wood, Thomas, & Co..... 10
 Woods, Walter & Co..... 26

COLES Electrically Driven
Coffee Mills.

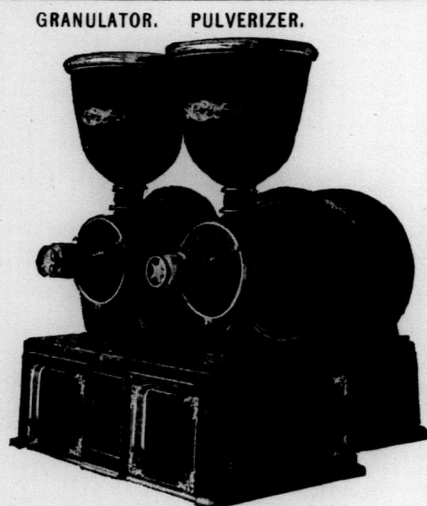
Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

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Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

Quick
as Wink!

When we get an order for Wrapping Papers, etc., we get busy on it right off.

You don't have to do any grumbling—or swearing—if we have your order.

Our customers smile.

Douglas & Ratcliff,
LIMITED,
TORONTO.

MEDITERRANEAN FRUITS

RIERA'S "MAPLE LEAF" Selected and 4-Crown Valencias,

Zini's Fine Filiatra Currants,

Tarragona Almonds,

Filberts, Etc., Etc.

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Wholesale grocers should communicate with

D. RATTRAY & SONS

General Commission Merchants

QUEBEC

Montreal

OTTAWA

THE CANADIAN GROCER

President:

JOHN BAYNE MACLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Northwest Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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MONTREAL	-	-	-	232 McGill Street. Telephone Main 1255.
TORONTO	-	-	-	10 Front Street East. Telephone Main 2701.
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ADELAIDE, AUSTRALIA,	-	-	-	Steamships Building, W. H. Sharland, Jr.

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NEW ADVERTISEMENTS.

Gray, Young & Sparling Co., Wingham, Ont.
Stokes Bros., Exeter, Eng.
E. Biermann & Co., Cardiff, Wales.

GRADING AND BRANDING VALENCIAS.

DURING the past few seasons more or less dissatisfaction has been expressed by importers of Denia fruit, with the manner in which Valencia raisins have been graded and marked for the Canadian market, and it seems that the only safe and reliable way to secure confidence in shippers is to have the fruit bought and sold only by sample, as is the case in England, and not by designation of "Fine Off Stalk," "Selected," or "Layers," etc. Certain jobbing houses in purchasing their fruit rely exclusively on the established reputation of the Spanish packers. The experience of years confirms them in their loyalty to certain brands, and when their salesmen take orders from the retailers, the latter are sure of getting properly graded fruit. A great deal of dissatisfaction, however, has resulted from time to time, through competing travelers offering similarly graded fruit simultaneously with the other at from 1-2 to 11-2c per

pound less. The traveler selling properly graded and branded fruit as "Fine Off Stalk," meets the competition of improperly graded stock continually, and the retailer does not hesitate to say that he is quoting "Fine Off Stalk" at considerably less money, whether he knows or not the difference in actual quality of the two brands offered.

The Grocer's attention was called to this matter last week by a wholesale grocery house of Montreal, and in such a manner that the opinion to be expressed could not be other than impartial. Three boxes of Valencia raisins were wrapped about with paper so as to hide every distinguishing feature, packers' name, branded grades, etc. On removing the lids and examining the fruit it was not difficult to pick out the best fruit—in fact the difference was so striking in one case as to lead one to suppose that the wrong box had been opened. The difference between the poorest and the highest grade was fully 11-2 to 2c per pound; when the wrappers were removed it was seen that all three were branded "Fine Off Stalk." The poorest box branded "Fine Off Stalk" was the veriest trash, full of stems, sticks and small pebbles, and small and shrivelled fruit, and any retailer receiving the same would be justified in promptly returning the goods.

In the opinion of The Grocer, who is not merely a newspaper man but an experienced grocer of nearly twenty years in the trade, it seems that this system of selling fruit should be terminated. Its continuance must result in dissatisfaction, not only between the packer and importer, but also, and to a greater extent, between the wholesale grocer and the retail trade.

It would be in the interest of the trade if the Dominion Wholesale Grocers' Guild would take up this question and formulate some scheme for the abolition of this improper system of grading and branding. The consuming public must be long-suffering to put up with such goods, and as the guild collectively are the largest importers, they should see that this poor stuff is kept off the market. Is it to be wondered at that the public are using California raisins, seeded, more and more, and that Denia is losing trade? There is a certain wholesale grocery house in Montreal that absolutely forbids its travelers to meet the competition of the "grade" and sells only one line and that the best, notwithstanding the higher price. This

firm's action was based on the uncertainty of doing business satisfactorily against improper grading, but since its exclusion of second grade "Fine Off Stalk" there are no complaints from its customers. The all-important question is: Will the guild protect the retailer, and the retailer the public?

THE PRICE OF WHEAT.

THE crop of 1904 appears to have ushered in a new level of higher prices of wheat, and although it is yet premature to even suggest that the dollar mark is likely to be the level of prices for a any great length of time, it would appear certain that we have left behind permanently the low range of values which existed some ten years ago, and will never again see, at least in this generation, the price of wheat established at 50c or even 60c.

Wheat around a dollar a bushel is really not a high priced article of food when its feeding value and commercial usefulness are compared with other foodstuffs, such as oats and corn, and the prices these have been selling at for the past two or three years.

In fact it has been a great surprise to many in the grain trade that the price of wheat did not advance last year in sympathy with the high prices ruling for oats around 40c, and for corn between 50c and 60c, in spite of the enormous crop of the latter in 1903. No doubt it would have been on a higher level sooner were it not that Australia had thirty or thirty-five million bushels of wheat for export, although the previous year she had to import wheat and flour to feed her own people. What is more, both India and the Argentine had a large exportable surplus, approaching 200,000,000 bush. between them, and Russia was again in a position to contribute in the neighborhood of 5,000,000 bush. of wheat per week to the food supplies of other European countries.

English statisticians predicted several years ago that before 1910 the United States would not only cease to be a source of food supply for Great Britain, but would probably be an importer of wheat, and thus become an active competitor against England for the surplus wheat crop of the great Canadian Northwest. This time has arrived sooner than any one expected, and already a couple of million bushels in the shape of wheat and flour has been purchased in Canada by U. S. mills and flour dealers for shipment to that country, on part of which it is known the duty has been paid for local consumption, and the indications are that this will amount to several million bushels before the end of

the crop year. As late as Dec. 7 Toronto exporters had bids for a cargo of Manitoba wheat that could have been worked at a fair profit for shipment from Fort William to a Lake Erie port near Cleveland, had a vessel been available to load before the close of navigation.

That this was not caused by the wheat crop of the U. S. this year being an unusually small one, although it is the smallest in the last three or four years, is shown by the Government estimate, namely, 572,000,000 bush. for 1904, as against a ten years average of 587,000,000 bush. As the estimate of home consumption for all purposes is 480,000,000 bush., it is apparent that there is a small exportable surplus according to the measured bushels. Thus it is doubtful if any Canadian wheat would have gone into United States if the Spring wheat crops of Minnesota and Dakotas has not been badly damaged by rust, with the usual result that the crop reaped was of poor quality, compelling U. S. millers to secure some of the high-grade wheat of Manitoba to enable them to maintain the quality of their best grades of flour for local consumption.

Indications are that with the rapidly growing population of the United States without a corresponding increase in the yield, owing to there being no more vast reserves of prairie lands to be brought under cultivation, the forecast of the English statistician referred to will be fully realized before the end of this decade.

IS THE PREFERENCE A MISTAKE?

SIR HENRY CAMPBELL-BANNERMAN in a speech delivered at Manchester, Eng., the other day, made the surprising statement that "the rise in the price of sugar is nothing more nor less than the first fruits of retaliation and of colonial preference; that the people of the West Indies have gained a few thousands while Great Britain has lost millions, the consumer, the manufacturer and his employes being the chief losers; and that Mr. Chamberlain has made a big mistake in treating Imperial sentiment as a marketable article."

This statement serves admirably to illustrate the truth of the maxim that "a little truth is a dangerous thing." There is no denying that the sugar industry of the British colonies is in a prosperous condition, the increase in importations of sugar into the United Kingdom from the British West Indies alone being 166,000 cwts. during the fiscal year of 1903-04. The statistical position of sugar at the present time is very strong, not only in Great Britain but all over Europe and America. It would, however, be strange to single out the British preference as a cause. The

advance is largely, if not entirely, owing to natural conditions, namely, shortage in the European beet crop and increased consumption.

OPENED A BRANCH AT TORONTO.

The Southern California Fruit Exchange, Los Angeles, California, who have been doing the Ontario business through their representative at Detroit, have opened a branch office in Toronto under the direction of C. H. Moe, brother of the representative at Detroit.

DEATH OF MR. E. W. CARTER.

On Wednesday, Nov. 30, in Toronto, occurred the death of Mr. E. W. Carter, well known among the younger business men of Toronto. Some time ago Mr. Carter went into business with his father, the late E. T. Carter, and his brother, H. J. Carter, who bought out the



The late E. W. Carter.

late J. Hallam, dealer in wool, hides, and skins, 83 and 85 Front street east, Toronto.

COMBINE OF NOVA SCOTIA GROCERS.

Twenty wholesale grocers in Nova Scotia have formed a combine on selling terms and given notice to their customers by circular. The terms on general groceries are one per cent. discount for cash in ten days or net thirty days. Flour and meal net thirty days, no discount. Interest at six per cent. per annum to be charged on all accounts not settled in thirty days. The agreement is signed by H. W. Wentzell & Co., J. P. Wambolt, John Tobin & Co., R. J. Sweet & Co., A. & W. Smith, R. B. Seeton & Co., Payzant & Co., Chas. H. Harvey, J. W. Gorham & Co., J. F. Crowe & Co., Billman & Chisholm and Bauld Bros. & Co., Halifax; Black & Co., Truro; E. D. Allen, Wm. Law & Co., Lovitt & Lovitt and Parkin, Eak-

ins & Co., Yarmouth; Fillmore & Morris, Amherst, and R. McGregor & Sons, New Glasgow.

PERSIAN DATES ON HAND.

Great interest is being shown in the large Canadian cities in the arrival in New York of the second direct cargo of Persian dates. These dates, though several days overdue, have come direct and will reach the big markets long ahead of stocks from London. There were landed about 52,600 boxes of Hallowee, 21,800 boxes of Khadrawee, and 23,200 boxes of Sair dates, and some 1,500 cases and 800 boxes of Fard. It is reported from New York by special mail advice that most of the latter and about half of the Persian dates were sold while afloat, and the balance arrived on a bare market as the first cargo had been completely sold out. Importers reported ready sales of Hallowees at 3½c; Khadrawees at 3¼c, and Sairs at 3c.

PERSONAL MENTION.

Mr. H. Macklin, of the British Columbia Packers' Association, will shortly assume the management of the branch business interests of Simon Leiser & Co., Victoria, B.C., at Ladysmith and Wellington.

Mr. A. M. Piper, of Todhunter, Mitchell & Co., Toronto, was a caller upon the trade in Montreal and Quebec during the past and present weeks.

Mr. J. Rose, of Rose & Laflamme, Montreal, has been confined to his house through illness during the past week, but expects to be able to return to his office in a few days.

Mr. A. H. J. Baass, London, Eng., of the Sydney Meat Preserving Co., was a caller on the Toronto trade last week en route from Australia to London. Mr. Baass is visiting the principal cities of Canada and also Niagara Falls, and is sizing up the opening for canned Australian mutton in Canada.

The death occurred on Wednesday of this week, at Guelph, of Mr. John Goldie, vice-president of the James Goldie Mfg. Co. The deceased was 54 years of age.

Mr. F. M. Moffat, of Gunns Limited, pork packers and provision merchants, Toronto, is in Wingham this week on business.

Mr. R. MacDonald, of the MacLaren Imperial Cheese Co., Toronto, has been traveling through the Western States in search of new ideas for the grocery trade. En route he visited St. Louis, St. Paul and Detroit.

The Ontario Cereal Co. Singhampton, have been incorporated with a share capital of \$15,000, to manufacture and deal in cereal foods. Provisional directors: C. Russell, Toronto; J. R. Hamilton and A. J. Sprott, both of Singhampton; J. Hamilton, Glen Huron, and A. Taylor, of the Township of Osprey.

*"Scotch ripens wit, exhilarates the mind;
Makes friends of foes, and sweetens all mankind!"*

wrote one day, in an enthusiastic hour, a grandson of the Celtic bard. No doubt he had come across "the big-bellied bottle," dear to St. Mungo, filled with

Mitchell's Extra Special Liqueur!

Mitchell Scotch and Irish whiskeys are thus classified:

<u>"Special Old"</u>	<u>"Cruiskeen Lawn"</u>	<u>"Old Irish"</u>
<u>"Special Reserve"</u>	<u>"Extra Special Liqueur"</u>	<u>"Heather Dew"</u>

Every grade enjoys a world-wide reputation of quality and purity, and has reached the zenith of success.

AN ADEQUATE COMPARISON!

There exists between the ever-increasing sale of the above brands compared to that of any ordinary Scotch, exactly the same difference there is between a large river that carries its waters to the sea and a sinuous little brook which loses itself in the swamps.

The most catching advertisement is the constant demand of the consumer for Brandies like the Ph. Richard, of Cognac, France, graded:—

<u>Fine Champagne</u>	<u>V. S. O. P.</u>	<u>V. S. O.</u>	<u>V. O.</u>
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on the purchase of which no one will ever tolerate a substitution of a brand said to be "just as good."

Richard Brandy Has a Dual Merit.

For ordinary use, there is none so good; for medical purposes, there is none so pure.

LAPORTE, MARTIN & CIE., LIMITED, AGENTS, Montreal

THERE IS AN OLD MAXIM, WHICH SAYS:
**"There are None so Blind
 as Those who Won't See."**



The foregoing very aptly applies to the remarks of our Japa Tea friends in their claims that "SALADA" Ceylon Green Teas can never displace Japans in public favor — Yes, **they will**, and are already doing so, and rapidly too, wherever they have come in competition, and our opponents will pardon our remarking the fact that they are only too well aware of it—denials and disclaimers do not alter the situation one iota—as while they are arguing to the contrary, **we are being kept busy filling repeat orders**—and have yet to learn of a single instance where once stocked they have been discarded.

This is evidence conclusive strong enough for us, but if not for others, they must be sleeping in a fool's paradise, and will get a rude awakening one of these days.

"SALADA" TEA CO., Toronto and Montreal.



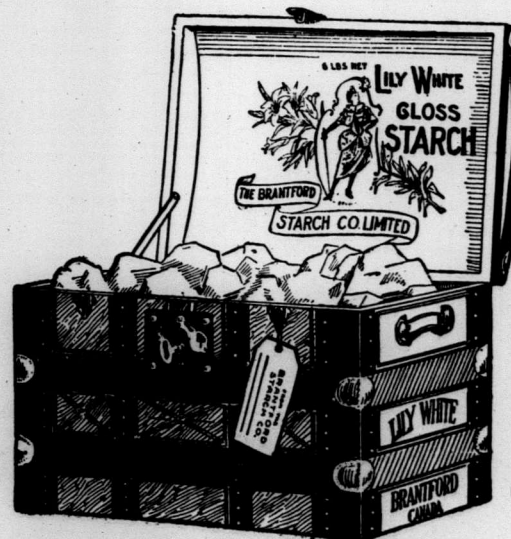
Holiday Trade Attractors

These attractive packages in which we put up Lily White Gloss Starch will add to your Holiday decorations and sell lots of starch. They are the kind of packages your customers are looking for just now. See that your stock includes

Lily White Gloss Starch

in 6 lb. Toy Trunks, with iron lock and key, 8 trunks in a case.

and 6 lb. Toy Drums with drum sticks, 8 drums in a case.



The
Brantford Starch Works
 Brantford, Canada Limited

MARKETS AND MARKET NOTES

QUEBEC MARKETS.

Montreal, Dec. 8, 1904.
Groceries.

MORE snow has fallen and with it has arrived more business all around. Groceries generally are very active. The big wholesale houses report enormous turnovers for the past month, greater in some cases by hundreds of thousands of dollars. Once more sugar is a feature. This time there has been a decline of five cents per hundred for all barrelled sugar, making refined granulated sell to-day at \$5.15 per cwt. There will be no change in the price of sugar in bags and boxes. All branches of the trade seem to be alive and the demand for sugar especially has never been curtailed even though the price was high. Molasses has met with considerable demand during the past week and jobbers have been busy making offers around 28 cents. Spices are reported to be firm and in good demand. Black pepper, both spot and forward is firm and in good demand. From Singapore it is learned that stiff prices are likely to last for the next two or three months. Nutmegs are cheaper and prices are very low for some sizes. The advance in caraways has attracted considerable attention in all countries where they are used for distilling purposes. Green corn in barrels is exceedingly scarce and prices are as high at \$7.50 to \$8 per barrel. There is a fine demand for dried fruit and nuts of all descriptions just as there always is about a couple of weeks before Christmas. New Persian dates are on hand and are of excellent quality. The coffee market is exceedingly quiet. There has been some trouble in Rio and offerings there have been disturbed as well as at Santos, where the holidays are in full swing. Prices are easier all around. Tea is brightening up a little and things are looking better all over the trade. A better market has been reported for all kinds of medium teas and the demand has been fair, all things considered. Green fruits are very much alive. California navels are attracting attention inasmuch as the lots received by Hart & Tuckwell were noticeable for their high color and excellent quality, in fact Mr. Hart thought they were as fine as any usual February arrivals. Their first car of California celery has arrived and all these comparative luxuries give the trade a Christmasy air. Business is very good in these lines. Fish of all kinds are selling well and fine frozen stock is now available. Tom cods are on sale in good variety. Eggs are strong with a tendency to advance and the market may jump up any minute. Butter is likely to advance. Poultry is away up and every day will see an advance.

SUGAR.

A drop of five cents in barrelled sugar per hundred again brands the market as speculative. The fluctuating course of sugar has been notable for the past two months. There is a good demand and the supplies are reported to be limited, so that while the facts appear easy to understand, speculative values exist which are propped up partly by the strong statistical position of sugar and also by the wild rumors which are current in the foreign markets.

It is learned that cane sugar has held the advance caused recently in sympathy with the advance in beef. Americans are evidently impressed with the truth of the situation because they are paying big prices for raw material from Cuba while new crop Cuban sugar will soon be on hand. The local market is strong and active. We quote:

Granulated, bbls.	\$5 15
" 1-bbls.	5 30
" bags.	5 10
Paris lump, boxes and bbls.	5 65
" 1-boxes and 1 1/2-bbls.	5 75
Extra ground, bbls.	5 50
" 50-lb. boxes	5 75
" 25-lb. boxes	5 85
Powdered, bbls.	5 30
" 50-lb. boxes	5 65
Phoenix	5 00
Bright coffee.	4 90
" yellow	4 85
No. 2	4 90
No. 3 yellow	4 70
No. 1 " bbls.	4 55
No. 1 " bags.	4 50
Raw Trinidad.	3 90
Trinidad crystals.	4 05

SYRUPS AND MOLASSES.

Quite a steady demand has been noticed for molasses all the week and the prices are firm to the advance. Country orders have increased and the local trade has seen certain good sized lots change hands at the advance of two cents reported three weeks ago. There may be some excitement in molasses before February. We quote:

Barbadoes, in puncheons.	0 28
" in barrels	0 30 1/2
" in half-barrels	0 31 1/2
New Orleans.	0 22
Antigua.	0 25
Porto Rico.	0 45
Corn syrups, bbls.	0 02 1/2
" 1-bbls.	0 03
" 1 1/2-bbls.	0 03
" 3 1/2-lb. pails.	1 30
" 25-lb. pails.	0 90
Bbls., per 100 lb.	2 75
1-bbls.	2 75
Eggs	3 00
Cases, 2-lb. tins, 2 doz. per case.	1 90
" 5-lb. " 1 doz. "	1 35
" 10-lb. " 1 doz. "	2 25
" 20-lb. " 1 doz. "	2 10

COFFEE.

The past two weeks have been holiday time at Santos while in Rio there has been an imitation of a rebellion. These two forces have tended to make offers sag and little has been doing in any of the terminal markets. Prices are inclined to easiness and the demand is principally for lower grades. Certain of the finest sorts have found extensive sale, and steady prices have ruled. We quote:

Good Calcuttas.	0 10	0 10 1/2
Choice "	0 11 1/2	0 12 1/2
Jamaica coffee.	0 10 1/2	0 11
Java.	0 18	0 22
Mocha.	0 16	0 19
Rio.	0 08	0 09

SPICES.

The activity in all kinds of spices has not abated. Spot black pepper is in strong demand and the prices are firm with a tendency to advance. Nutmegs are very low and perhaps have not been as low during the past year. Medium sago is in rather better supply and is slightly cheaper. Arrowroot is inclined to easiness and the expected advance did not take place. The Russian and Dutch crops of caraways are said to be short and as the present prices are ridiculously low a heavy advance is certain to follow. Big distillers who have not laid in a stock will no doubt be compelled to pay large advances. Creat of tartar is advancing and manufacturers are unable to offer. We quote:

Peppers, black.	Per lb.	0 15	0 22
" white.		0 25	0 30
Ginger.		0 15	0 24
Cloves, whole.		0 22	0 35
Cream of tartar.		0 25	0 30
Allspice.		0 16	0 19

TEA.

The tea market is firm although the trading has been quite limited during the week. Medium grades of Indian teas have ruled the market and what sales have been made have been at reasonably good prices. Good terms are now obtainable and it is the opinion of experts that no more favorable chances for buyers are likely to appear. The Autumn pickings from the countries of production will be embraced in the next imports, so that present stock should be watched. Teas generally of both Indian and Ceylon have improved in quality. The market was strong for better grades of Ceylons and good prices have been obtained. For Congou and China teas little demand has been recorded. Japan tea has been in better demand lately and the quality of the medium grades which are increasing in popularity was never better. A steadily increasing activity is expected from now on to the end of the year. We quote:

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common	0 18	0 18
Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoe	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14	0 15
Gunpowders	0 13 1/2	0 14
China greens—Fingsey gunpowders	0 12	0 12
Congous—Kaisows	0 12	0 12
Packing boxes.	0 12	0 14

CANNED GOODS.

The demand for canned goods of all descriptions is fair. The quality of goods offering is considered first class. Consumption, however, is of a hand-to-mouth character. Finest Fraser River

week with a good demand. We quote:

Mouillie	22 00	28 00
Ontario bran, in bulk	17 50	18 20
" " " " " " "	19 00	
Manitoba bran, in bags	19 00	
" " " " " " "	21 00	

ROLLED OATS.

There has been a decided increase in the consumption of oatmeal and rolled oats since the cold weather set in. We quote:

Fine oatmeal, bags	2 60
Standard oatmeal, bags	2 60
Granulated " "	2 60
" " " " " " "	2 55
" " " " " " "	5 00

HAY.

No marked change in price has set in but the demand is good and large quantities are coming forward. Immense quantities are being shipped to the Maritime Provinces, especially Nova Scotia, where the hay crop was reported a failure this year. We quote:

No. 1 timothy	9 00	9 50
" " " " " " "	8 50	9 25
" " " " " " "	7 00	7 50
Clover and clover mixed	7 25	7 50

ONTARIO MARKETS.

Toronto, Dec. 8, 1904

Groceries.

ORDERS for the holiday trade are being rushed through and will in all probability be completed by December 19 or 20. The biggest item unquestionably is foreign nuts, a most satisfactory volume of business for the season being reported. Importations are now practically complete and prices from now on need not be expected to show much variation. Importations of foreign dried fruits, particularly of Spanish fruit, have not been on as large a scale as last year and trade is behind the standard of former years owing to the fact that wholesalers, in view of reports from primary markets advising dullness and easier prices, have been anxious to work off holiday stock at any price and have cut accordingly. At the close there are advices from abroad saying that the markets are showing a firmer tendency. Peels are scarce and firm in price and prunes are exhibiting a similar tendency.

The last boat for the close of navigation sailed for northern ports on Friday, Dec. 2, and there is reported to have been considerable scrambling on the part of the wholesale trade at the last to send the remainder of their orders via water route.

Sugar continues very firm; canned goods are quiet, although a brisk and improving demand in canned vegetables is reported by the retail trade. Increased importations of West Indian molasses are reported, pointing to a healthy future for this article. Trade in dried fish is improving since cold weather set in, while green fruits are moving freely and in big volume as usual at this season.

There has been a reduction in all refined sugar prices of 5c per 100 lbs. applicable to sugars packed in barrels only, with the exception of Berlin granulated, which remains practically unchanged.

CANNED GOODS.

Canned goods have given place to for-

eign dried fruits and nuts, the requirements of the trade in the former article being pretty well met for the season. Only small stray orders are reported for the week at the high prices prevailing. At the same time a brisk and increasing trade in canned vegetables is reported throughout the retail trade. Canned fruits and fish are quiet. Very little of special interest in salmon need be expected from now on: this week's news consists in reported arrivals of "Sunflower" brand pink salmon on the market. Our quotations are as follows:

Tomatoes, 3's	1 25
Corn, 2's	1 20
Peas, 2's	0 82½
Sliced beets, 2's	0 95
" " " " " " "	0 95
" " " " " " "	0 75
Pumpkin, 3's	2 50
" " " " " " "	1 00
Squash	2 50
Asparagus tips, 2's	0 80
Golden waxed beans, 2's	0 88
Refugee or Valentine beans, 2's	0 88
Crystal waxed beans, 2's	1 40
Spinach, 2's	1 80
Baked beans, plain, 1's	0 45
" " " " " " "	0 72
" " " " " " "	0 90
Tomato sauce, 1's	0 50
" " " " " " "	0 78
" " " " " " "	1 00

Chili sauce same as tomato sauce.

Catsups, tins, 2's	0 78
" " " " " " "	4 50
" " " " " " "	7 70
" " " " " " "	0 85
Apples, standard, 3's	0 80
" " " " " " "	1 70
" " " " " " "	2 00
Pears, Flemish Beauty, 2's	1 52½
" " " " " " "	2 00
" " " " " " "	1 87½
" " " " " " "	2 82½
" " " " " " "	1 72½
" " " " " " "	2 67½
" " " " " " "	1 25
" " " " " " "	1 75
" " " " " " "	2 20
" " " " " " "	1 75
" " " " " " "	2 42
" " " " " " "	2 00
" " " " " " "	1 57½
" " " " " " "	1 75
" " " " " " "	4 00
" " " " " " "	1 30
" " " " " " "	1 85
" " " " " " "	1 05
" " " " " " "	1 35
" " " " " " "	1 90
" " " " " " "	1 15
" " " " " " "	1 47½
" " " " " " "	2 00
" " " " " " "	1 52½
" " " " " " "	2 35
" " " " " " "	2 47½
" " " " " " "	2 62½
" " " " " " "	1 40
" " " " " " "	1 60
" " " " " " "	1 35
" " " " " " "	1 50
" " " " " " "	1 15
" " " " " " "	1 90
" " " " " " "	2 62½
" " " " " " "	1 60
" " " " " " "	1 75
" " " " " " "	3 50
" " " " " " "	3 75
" " " " " " "	2 00
" " " " " " "	1 00
" " " " " " "	1 25

Salmon, Fraser River. "Horseshoe" and "Maple Leaf."

1-lb. talls, 5 cases and over	1 77½
1-lb. talls, less than 5 cases	1 80
1-lb. flats, 5 cases and over	1 90
1-lb. flats, less than 5 cases	1 92
1-lb. flats, 5 cases and over	1 17
1-lb. flats, less than 5 cases	1 20

Salmon, "Clover Leaf."

1-lb. talls, 1 to 4 cases	1 80
1-lb. flats, 1 to 4 cases	1 87½
1-lb. talls, 5 to 9 cases and over	1 77½

Chums

Sardines, Sportsman 1's	0 95
" " " " " " "	0 14
" " " " " " "	0 23
" " " " " " "	0 08
" " " " " " "	0 25
" " " " " " "	0 35
" " " " " " "	0 03½
" " " " " " "	0 09
" " " " " " "	8 00
" " " " " " "	1 00
" " " " " " "	4 00
" " " " " " "	1 00
" " " " " " "	1 40
" " " " " " "	1 45
" " " " " " "	1 00
" " " " " " "	1 40
" " " " " " "	1 45
" " " " " " "	4 75
" " " " " " "	1 50
" " " " " " "	2 70
" " " " " " "	10 00
" " " " " " "	18 00
" " " " " " "	3 00
" " " " " " "	0 50
" " " " " " "	1 00

Haddies, per doz

Haddies, per case	4 00
Kipper herrings, domestic	1 40
" " " " " " "	1 45
Herrings in tomato sauce, domestic	1 00
" " " " " " "	1 40
" " " " " " "	1 45
" " " " " " "	4 75
" " " " " " "	1 50
" " " " " " "	2 70
" " " " " " "	10 00
" " " " " " "	18 00
" " " " " " "	3 00
" " " " " " "	0 50
" " " " " " "	1 00

California ripe olives, tins, per doz

Corned beef, 1s, per doz	4 75
" " " " " " "	1 50
" " " " " " "	2 70
" " " " " " "	10 00
" " " " " " "	18 00
" " " " " " "	3 00
" " " " " " "	0 50
" " " " " " "	1 00

Lunch tongues, per doz

Potted meats, 1s, "	0 50
" " " " " " "	1 00

SYRUPS AND MOLASSES.

A seasonable business in syrups and molasses is reported for the week, the trade noticing a slight improvement in consumption which is in all probability due to the unprecedented firmness of the sugar market; 1904 crop New Orleans may be expected on this market within the next month. Several shipments of West Indian molasses are due to arrive shortly, indications pointing to the preference being ultimately given to it over medium grades of New Orleans. We quote the following prices:

Syrups—	
Dark	0 30
Medium	0 33
Bright	0 35
Corn syrup, bbl, per lb.	0 02½
" " " " " " "	0 02½
" " " " " " "	0 03
" " " " " " "	1 30
" " " " " " "	0 90
" " " " " " "	1 90
" " " " " " "	2 35
" " " " " " "	2 35
" " " " " " "	2 70

Molasses—

New Orleans, medium	0 25
" " " " " " "	0 30
" " " " " " "	0 27
" " " " " " "	0 45
" " " " " " "	0 50
" " " " " " "	0 35
" " " " " " "	0 40
" " " " " " "	0 35
" " " " " " "	0 40
" " " " " " "	0 32
" " " " " " "	0 35

Barbadoes

Porto Rico	0 35
West Indian	0 32
Maple syrup—	
Imperial qts.	0 27½
1-gal. cans	0 95
5-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
5-gal. Imp. brand, per can.	4 50
1-gal. " " " " " " "	5 10
1-gal. " " " " " " "	5 60
Qts. " " " " " " "	6 00

COFFEES.

Locally the trade are buying sparingly and only for immediate requirements on account of the firm situation prevailing in Rios. The market continues to fluctuate up and down, no change in prices being noticeable, however, on the whole. The estimate of the growing Rio crop indicates a larger yield than the present Rio crop, but this is offset by a growing belief that owing to the poor flowering the prospects for the growing Santos crop are for a smaller yield than for the present Santos crop, so that together the growing Rio and Santos crops are expected to yield about the same as the present Rio and Santos crops, which are generally placed at about 9,500,000 bags.

We quote the following prices:

Green Rios, No. 7	Per lb.	0 09½	0 10
" " " " " " "		0 10½	0 11
" " " " " " "		0 11	0 11½
" " " " " " "		0 12	0 12½
" " " " " " "		0 21	0 23
" " " " " " "		0 22	0 25
" " " " " " "		0 10½	0 12½
" " " " " " "		0 26	0 35
" " " " " " "		0 22	0 25
" " " " " " "		0 22	0 25
" " " " " " "		0 15	0 20
" " " " " " "		0 16	0 23

TEAS.

Locally the tea situation is quiet and without special feature for the week.

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Buyers in Canada and the United States stocked up more or less heavily with Japan tea before the war broke out; this, together with import orders, has enabled them to go along without placing fresh orders or buying from stocks to any extent. Consequently prices are abnormally low, although early fine grades have maintained their value throughout the season and are getting firmer every day. Low grades are also advancing, mediums being relatively the cheapest teas on the market at the present time. Chicago houses say they will be open to buy in January and similar conditions prevail throughout the United States.

Following are the exports from Japan for the present season to Oct. 31, 1904: New York and east, 14,854,066 lbs.; Chicago and west, 13,324,847 lbs.; Canada, 5,017,241 lbs.; San Francisco, 3,906,974 lbs.; total, 37,103,128 lbs., being a decrease of 4,518,244 lbs. as compared with importations to an even date last year. Our quotations are as follows:

Congou—half-chests, Kaisow, Moning.....	0 12	0 35
caddies, Pakling.....	0 19	0 40
Indian—Darjeelings, Pekoe souchongs.....	0 20	0 22
Pekoes.....	0 25	0 30
Orange Pekoes.....	0 35	0 45
Indian—Darjeelings.....	0 35	0 45
Assam Pekoes.....	0 18	0 22
Assam Pekoe Souchongs.....	0 16	0 18
Ceylon—Broken Orange Pekoes.....	0 23	0 25
Orange Pekoes.....	0 23	0 30
Pekoes.....	0 19	0 25
Pekoe Souchong.....	0 15	0 17
China Greens—Gunpowder, cases, extra first.....	0 35	0 42½
half-chests, ordinary firsts.....	0 22	0 28
Young Hyson, cases, sifted, extra firsts.....	0 37½	0 47
cases, small leaf, firsts.....	0 30	0 37½
half-chests, ordinary firsts.....	0 22½	0 32
seconds.....	0 22	0 24½
thirds.....	0 16	0 17
common.....	0 14	0 15
Pingauys—Young Hyson, ½-chests, firsts.....	0 25	0 30
seconds.....	0 16	0 18
half-boxes, firsts.....	0 25	0 30
seconds.....	0 35	0 39
Japan—½ chests, finest May pickings.....	0 32	0 37
Choice.....	0 28	0 30
Fine.....	0 25	0 28
Good medium.....	0 20	0 22
Medium.....	0 18	0 20
Good common.....	0 19	0 20
Common.....	0 14	0 15

SPICES.

Trade in spices continues steady without special feature as usual at this season. Our quotations are as follows:

Peppers, blk.....	0 18	0 19	Cloves, whole.....	0 25	0 35
white.....	0 23	0 27	Cream of tartar.....	0 25	0 30
Ginger.....	0 18	0 25	Allspice.....	0 14	0 17
Cassia.....	0 21	0 25	Mace.....	0 80	0 90
Nutmeg.....	0 45	0 75			

RICE AND TAPIOCA.

The rice and tapioca market is practically unchanged for the week. Trade is rather quiet. We quote the following prices:

Rice, stand B.....	Per lb.	0 03	Tapioca, staple.....	0 03½	0 03½
Patna.....	0 05	0 05½	" double goat.....	0 04	0 04½
Japan.....	0 06	0 07	Carolina rice.....	0 08	0 08
Sago.....	0 03½	0 04			

SUGAR.

Just as we went to press last week the local market was disturbed by a reduction in all refined prices of 5c per 100 lbs., applicable to sugars packed in bbls. only. As there was no apparent reason, judging from conditions in outside markets, the trade were at a loss to understand the move. Since then the Ontario Sugar Co. has advanced granulated in bbls. 5c per 100 lbs., until the differential in favor of that make is now only 5c per 100 lbs., whether in bags or bbls.

The course of the raw market was deranged during the early part of the week under review, developing considerable dullness, and in Europe there were some reactions, 88 per cent. beet declining to 13s 8½d per cwt. f.o.b. Hamburg. Since then there has been a rapid recovery, beets rapidly recovering to 14s, and as we go to press the market is very firm at 14s 3d per cwt., f.o.b. Hamburg, equal to full parity of 5.07c for 96 test centrifugals.

European advices indicate a very active market, based upon F. O. Licht's latest report, which reads: "Weather unfavorable; a reduction in estimates Germany, Austria, France and Russia necessary." The full effect of this will be seen in the near future, when Mr. Licht publishes his next estimate. Meanwhile speculation is rampant in Europe as a result of which United Kingdom refiners are devoting their attention to cane sugars and are formidable competitors of American refiners for these descriptions. A cargo of Java sugar afloat just sold to United Kingdom buyers at 14s 6¾d c.i.f. New York, or say 4¾c landed, duty paid, which is fully ¼c advance on U. S. refiners purchases of nearby sugars, such as Cubans and other West Indian sugars.

Large buying of raws is reported in New York, where refiners have purchased within the last day or two fully 100,000 bags Cubans at 3 3-8c c. and f., San Domingo at 3 1-16c c. and f., as well as Porto Ricos, all equivalent to 4.75c duty paid except San Domingos, which cost fractionally higher. The New York refined market is firmer in sympathy with raws, and on Tuesday, Dec. 6, the Federal Refinery advanced its entire list 10 points to basis of 5.45c net, while others are selling at 5.35c and 5.30c net, f.o.b. New York. However, buying from refiners is restricted owing to competition from secondhand holders of cheaper sugars, but there are indications that these holdings are becoming exhausted.

Stocks in Cuba have been reduced almost to the vanishing point, say 1250 tons, against 122,000 tons last year. Work on the new crop is under way, there being now 3 centrals grinding, as against none at the same time last year. Receipts at U. S. Atlantic ports for the week ending Nov. 30 were considerably above meltings, say 44,546 tons, as against 27,000 tons, the reduced meltings being attributed to Thanksgiving holidays. Total stock was 129,055 tons, compared with 100,387 tons last year, an increase of 28,668 tons, while Cuban and U. S. stocks together show a decrease of 92,082 tons from last year. Total stock of Europe and America at latest uneven dates was 1,569,305 tons, against 2,121,250 tons in 1903, the decrease being 551,945 tons.

It will be observed that the American markets have not responded to the excited speculative movement in Europe; but there has been a strong undertone based on natural conditions, and the indications are that as refiners' wants make themselves felt later in the season, higher values must rule. It will not do, moreover, to lose sight of the fact that American refiners will have to compete with British refiners for available supplies of cane sugars, which promise to be less than was originally anticipated. Our quotations are as follows:

Paris lumps, in 50-lb. boxes.....	5 88
in 100-lb. ".....	5 78
St. Lawrence granulated.....	5 23
Redpath's granulated.....	5 23
Acadia granulated.....	5 23
Berlin granulated.....	5 18
Phoenix.....	5 13
Bright coffee.....	5 03
Bright yellow.....	4 98
No. 3 yellow.....	4 93
No. 2 ".....	4 73
No. 1 ".....	4 63
Granulated and yellow, 100-lb. bags, 15c. less than bbls.	

Foreign Dried Fruits

The holiday trade in foreign dried fruits, which has kept the trade busy for the last fortnight, will be over a week before Christmas. A reliable authority states that the volume of business this year will be considerably below that of 1903. Importations, especially of Spanish fruit, were smaller than usual, and wholesalers in their anxiety to dispose of holiday stock on account of an easier tendency in foreign markets, have been selling at prices which leave a very narrow margin of profit. Latest advices, however, indicate a reaction in Valencia raisins, higher prices being reported in primary markets as well as in London.

The situation in prunes promises to become interesting in the near future on account of a shortage at the Pacific coast. Private advices agree that stocks remaining are not more than half the quantity held there last year with the added difference that at this date in 1903 the consuming markets were well supplied, while at the present time they are believed to be lightly stocked.

Candied peels are in light supply, the bulk being considerably under that of a year ago and the market is firm accordingly. It is authoritatively stated that there will be no further importations of Fard dates this year. Our quotations are as follows:

PRUNES.			
	Per lb.		Per lb.
100-110s.....	0 04	60-70s.....	0 06 0 06½
90-100s.....	0 04	50-60s.....	0 06½ 0 06½
80-90s.....	0 05	40-50s.....	0 07½
70-80s.....	0 05½	30-40s.....	0 08½ 0 08½

CANDIED PEELS.					
	Per lb.		Per lb.		
Lemon.....	0 09	0 10	Citron.....	0 15	0 18
Orange.....	0 10	0 11			

FIGS					
	Per lb.		Per lb.		
Tapnets.....	0 03½	0 04	Elemes.....	0 08	0 13
Naturals.....	0 06½	0 07½			

APRICOTS.	
Californian evaporated.....	Per lb. 0 12½ 0 14

PEACHES.	
Californian evaporated.....	Per lb. 0 11 0 14

PEARS.	
California evaporated, per lb.....	0 14

CURRANTS.					
	Per lb.		Per lb.		
Fine Filiatras.....	0 04½	up	Vostizzas.....	0 07	0 08
Patras.....	0 06	0 06½			

RAISINS.			
			Per lb.
New selects.....			0 06½ 0 07
Sultans.....			0 06½ 0 18
Californian seeded, 12-oz. Muscatals.....			0 06½ 0 07
" 1-lb. boxes.....			0 07 0 08½
" unseeded, 2-crown.....			0 07½
" 3-crown.....			0 05½ 0 07
" 4-crown.....			0 07 0 08

DATES.					
	Per lb.		Per lb.		
Hallowees.....	0 04½	0 05	Fards new choicest.....	0 09	0 10½
Sairs.....	0 04½	0 04½	" new choice.....	0 09½	

FOREIGN NUTS.

This market is firm and demand active on account of the Christmas trade.

1842

Our Motto : "FORWARD"

1904

Fresh and New Goods

BEST OFFER EVER MADE TO THE TRADE.

5000 PACKS PLAYING CARDS ^{GIVEN AWAY} **FREE**

THE WELL-KNOWN GROCERY FIRM

L. CHAPUT, FILS & CIE.

Sole Agents in Canada for

THE FAMOUS

BOULESTIN & CIE.

BRANDIES

"1000 Packages received this Fall"

1-Star. Qrts. and Pts.

3-Stars. Qrts. and Pts.

V.S.O.P. FINE CHAMPAGNE.

V.V.S.O.P. Extra Fine Champagne.

BARRELS, $\frac{1}{2}$ -BARRELS, OCTAVES, $\frac{1}{2}$ -OCTAVES.

1 Star ——— 3 Stars

Inform that every buyer will receive **FREE** from his dealer a nice pack of PLAYING CARDS with EACH BOTTLE.

The reputation of BOULESTIN & CIE. is Universal, and their Brandies are the best imported into Canada.

SOLD BY ALL THE LEADING GROCERS AND WINE MERCHANTS.

If your dealer has none, give us his name and address and we will have a bottle sent.

TRY A BOTTLE.

L. Chaput, Fils & Cie.

WHOLESALE GROCERS and IMPORTERS of TEAS, COFFEES, WINES and LIQUORS,

21 and 23 St. Antoine Street, - - - MONTREAL.

Sole Agents for _____

"DUBONNET" Tonic Wine, and ST. LOUIS Vichy Water, "RED CLOVER LEAF BRAND."



RETURNED

DEC 10 1904

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Old stock is practically cleaned up and present quotations are on new crop. New arrivals are from 1 to 11-2 cents higher than previous years. Owing to a scarcity of supplies, Brazils, fine stock, have advanced 1-2 cent per pound. Italian chestnuts are selling at from 11 to 12 cents per pound; the crop is reported poor on the whole, mould being prevalent in many cases.

New shelled walnuts are expected to arrive in the course of the next fortnight. Walnuts as a whole are inclined to be firmer, chiefly on account of scarcity in Bordeaux and Marbots; 1904 crop Grenobles received are the finest quality seen on this market for years. Importations of foreign nuts are practically complete for the season and the holiday trade is now at its height. We quote the following prices:

Peanuts, green, Virginia, per lb.	0 08	0 10
" roasted	0 10	0 11
" Spanish, green, per lb.	0 09	0 10
" roasted	0 10	0 11
" Japanese, green, per lb.	0 09	0 11
" roasted	0 11	0 12
Almonds, Tarragona, per lb.	0 12	0 12½
Walnuts, Grenoble,	0 12½	0 13½
" Bordeaux,	0 10	0 11
" Marbots,	0 10½	0 11
Filberts, per lb.	0 10½	0 11
Pecans, per lb.	0 13	0 15
Brazils	0 15	0 16½
Cocoanuts, Jamaica, per sack.	4 00	
Italian Chestnuts, per lb.	0 11	0 12

DRIED FISH.

With the advent of colder weather sales of dried fish have shown a satisfactory increase, the biggest item being codfish. The dried fish trade is expected to become a more important feature of the grocery trade as soon as the holiday season is over. We quote the following prices:

Boneless fish, per lb.	0 04½
Cod fish, 1-lb. bricks	0 06½
Pure cod, per lb.	0 10
Quail-on-toast, per lb.	0 05½
Flitched cod fish, in cases of 100 lbs., per lb.	0 06
Labrador herring, per bbl.	6 00
" per ½ bbl.	3 25
Scaled herring	0 14
Salmon trout, per keg	6 00

BIRD SEED.

A reasonable trade in bird seed is reported at unchanged quotations. We quote the following:

Canary seed, per lb.	0 06½
Hemp	0 05
Cottam's	0 08
Brock's	0 07

EVAPORATED APPLES.

The price of evaporated apples has advanced during the week, quotations now being from 5 to 6c. Trade is reported dull to fair and a decided improvement need not be expected until after the new year.

Country Produce.

EGGS.

Prices of this week are firmer than heretofore. New laid are very scarce, but shippers persist in sending in eggs classed as new laid when in reality they are no better than fresh. To meet this difficulty dealers have to grade these goods as second class. Storage stock is being used freely. Owing to high prices this Spring comparatively few eggs were pickled; large quantities, however, were stocked in cold storage, which will in all

probability hold prices from advancing. We quote the following:

Eggs, new laid	0 22	0 23
" fresh	0 20	0 21
" pickled	0 19	0 20

HONEY.

Trade is quiet. Indications point to a continuation of the present steady market with an unchanged price list. We quote the following:

Honey, extracted clover, per lb.	0 08	0 08½
" sections, No 1, per doz.	1 90	2 25
" No. 2, "		1 65

BEANS.

Beans are reported scarce, otherwise conditions and prices continue unchanged. Our quotations are as follows:

Beans, handpicked, per bush.	1 55	1 60
" prime, No. 1	1 45	1 50
" prime, No. 2	1 35	1 40
" Lima, per lb.	0 07	0 07

SEEDS.

Foreign buyers are indisposed to buy on account of the high prices, which are from 50 to 75c per bushel above the level of previous years. After the first of the year, when a correct idea of the output of the Russian market can be ascertained, a freer movement is expected. Prices continue unchanged. We quote the following:

Alsike clover, per bush	3 50	6 75
Red clover	5 00	6 75
Mammoth clover, per bush	5 00	6 75
Timothy	1 00	1 35

Green Fruits.

On account of the approaching Christmas season and cool weather, which has stimulated buying, a stronger demand for fruit is noted on the local market. Imported fruit is arriving earlier than usual, especially California navel oranges, which are two weeks in advance of previous years.

All varieties of oranges are arriving in large quantities, excepting Jamaicas, the season for them being practically over. The quality of California navels has never been better, it being equal to those previously shown as late as February. Valencia have arrived and are selling at from \$4.75 to \$5.25 per case. Lemons have arrived in large quantities and prices are easier. Owing to the large supplies of fancy fruits on the market to meet the demands of Christmas trade, trade in bananas is very quiet and no change is expected until after the holiday season. The unusually strong demand for Almeria grapes continues unabated.

The cranberry market is firm. Owing to shortage in the crop on account of the unfavorable weather conditions, the trade will have to depend on Budd's Long Keepers, which are arriving in large quantities and first-class quality. Owing to prevailing conditions, prices of the last mentioned cranberry have advanced. Trade in figs is reported slow.

Large quantities of North Carolina and Delaware holly have arrived, and is selling at from \$4 to \$4.50 per case. We quote the following prices:

Jamaica oranges, per bbl.	4 50
" per box	2 50
Jamaica grape fruit, per box.	4 00
Florida oranges, per box.	3 25
Florida grape fruit, per box.	3 50

Florida tangerines (half straps)	3 50
Florida pineapple, per case	3 50
Mexican oranges, per box	2 25
California navel oranges, per box	3 25
California valencias, per case	4 75
New messina lemons, 300's, per box	2 50
" 360's, per box	2 25
Bananas, large bunches, crated	1 25
Bananas, 8's, per bunch, crated	0 75
Apples, Winter varieties	2 00
Sweet potatoes, kiln dried, per bbl.	5 00
Almeria grapes, per bbl.	5 00
Cape Cod cranberries, early blacks, per bbl.	8 00
" late Howes	9 25
" Budd's long keepers	9 75
Smyrna figs, Eleme, four crowns	0 09
" five	0 10
" six	0 11
" seven	0 15
" glove boxes, 1-lb.	0 09
" 12 oz. square boxes	0 08
" Protoben, four crowns	0 10
" five	0 11
Comadre figs	0 03½
Holly, Delaware and North Carolina, per case	4 00

W. B. Stringer & Co., Toronto, representing J. C. Houghton & Co., Liverpool and London, Eng., are in receipt of the following cable from Liverpool dated December 5, 1904: "27,000 barrels selling. Mostly Americans. Baldwins xxx, 11s 6d to 13s 6d, xx, 9s 6d to 10s 6d; Greenings xxx, 15s to 16s 6d, xx, 12s to 13s; Northern Spy xxx, 15s to 16s, xx, 12s to 14s; Golden Russett xxx, 14s 6d to 17s, xx, 12s to 14s; King xxx, 22s, xx, 15s.

Eben James, Toronto, has received the following cables from M. Isaacs & Sons, London, dated December 6, 1904: "Baldwins, 10s to 12s; Spies, 14s to 15s; Greenings, 10s to 12s; Russets, 15s to 17s."

From Manchester Fruit Brokers, Manchester, dated December 6, 1904: "Our market continues very strong. Greenings, 11s to 13s; Baldwins, 18s to 23s; Spies, 12s 6d to 18s 6d; Russets, 12s to 15s 6d; Kings, 15s to 21s."

APPLE SHIPMENTS.

Total shipments from all ports week ending Dec. 3, '04.

	To Liver-	Lon-	Glas-	Vari-	Total.
	pool.	don.	gow.	ous.	
From Boston	28,820	1,363	7,114		37,297
New York	3,478	3,373	3,684	21,357	31,592
Portland, Me.	12,278	786			13,064
Halifax	535	5,300			5,835
St. John	368	55			423
Wolville, N.S.		8,500			8,500
Total for week	45,479	19,377	10,798	21,357	97,011
Same week 1903	27,532	16,548	12,813	17,526	74,419
Same week 1902	108,917	17,772	14,900	9,249	150,838
Total since season opened					1,436,970
Same time 1903					2,381,010
Same time 1902					1,567,188

Vegetables.

Red and white cabbage is reported scarce and prices are firm. Beets, parsnips and carrots are causing a good inquiry. The domestic supply of onions is diminishing very rapidly, and in some sections the trade has to rely on Spanish stock which is being imported in large quantities. Cables received state an advance of sixpence in the price due to the fact that the crops in Spain have been damaged by unfavorable weather. California vegetables consisting of celery, egg-plants, tomatoes and cauliflower are expected to arrive on the local market shortly. We quote the following prices:

Head lettuce, per doz. bunches	0 25	0 40
Greenhouse lettuce	0 30	
Greenhouse radishes, per doz. bunches	0 50	
Mushrooms, per lb.	0 75	
Dry Mint, per doz. bunches	0 20	
Parsley, "	0 20	
Sage, per doz.	0 15	
Savoury, per doz.	0 15	
Carrots, per bag	0 50	

\$323,313.51

is the amount of our sales for the month of November, 1904.

**Teas, Groceries, Provisions,
Wines and Liquors**

The largest stock.

The greatest variety.

Our Policy

LOW PRICES,

QUICK TURN OVER,

BIG BUSINESS.

A few trial orders will convince you of

Our Reliability

BEST EQUIPMENT.

COMPETENT STAFF.

PERFECT ORGANIZATION.

HUDON, HEBERT & CIE.

Importing Wholesale Grocers and Wine Merchants,

MONTREAL.

THE MOST LIBERALLY MANAGED FIRM IN CANADA.

Beets, per bu.	0 50
Beets, per bag	0 60
Dry Onions, per bag	1 60
Dry Onions, per basket	3 50
Spanish onions, per case	0 25
Green house water cress, per doz.	0 75
Cauliflowers, per doz.	1 50
Michigan celery, per doz.	0 35
Canadian celery, per doz.	0 50
Vegetable marrow, per doz.	0 50
Potatoes, per bag	0 80
Butter squash, per doz.	0 75
Parsnips, per bu.	0 59
Red cabbage, per doz.	1 00
per head	0 15
Cabbage, per head	0 05
per doz.	0 40
Furnips, per bag	0 30
Pumpkins, each	0 10
Spinach, per bu.	0 50

Fish and Oysters.

A brisk trade is reported in frozen stock. Prices of whitefish, trout, herring and finnan haddie have declined owing to keen competition on the local market. Cooler weather has stimulated the oyster trade. Although the demand has increased the price of Long Island native oysters has declined as a result of competition. Our quotations are:

Halibut, "	0 10
Sea salmon, "	0 12
Whitefish, fresh caught, per lb.	0 07
Haddock, " per lb.	0 06
Cod, steak, "	0 07
Perch, "	0 06
Trout, lake, per lb.	0 07
Herring, lake, per lb.	0 04
Pike, per lb.	0 05
Finnan haddie, per lb.	0 07
Oysters, Long Island natives, per imp. gal.	1 65
" " " " " " " " " " " "	1 30
" " " " " " " " " " " "	3 90
" " " " " " " " " " " "	4 80
Ciscoes, per basket	1 00
Kippers, per box of 80.	1 00
Bloaters, per box of 100	1 00
Labrador herring, 1/2 bbl.	3 25
" " " " " " " " " " " "	6 00
Shrimps, per gal.	1 25
Sea herring, "	1 00
Smelts, No. 1.	0 10
extras.	0 12

Grain, Flour and Breakfast Foods.

GRAIN.

Red and white Winter wheat have declined 1 cent per bushel. The price of these two varieties has been relatively high all season, but is now beginning to find its normal level. Owing to the strong American demand, Manitoba Northern No. 1 has advanced 2 1-2c, No. 2, 3c and No. 3, 2 1-2c per bushel. Oats have declined 1-2c; buckwheat 1c, and rye 2c per bushel. Trade is brisk, especially in wheat. Our quotations are:

All on track Toronto.	
Manitoba wheat, Northern No. 1 new	1 07 1/2
" " " " " " " " " " " "	1 02 1/2
" " " " " " " " " " " "	0 96 1/2
" " " " " " " " " " " "	1 04 1/2
Red, per bushel, new	1 04 1/2
White " " "	1 05
Barley " " "	0 48
Oats " " "	0 35
Peas " " "	0 73
Buckwheat " " "	0 60
Rye, per bushel, "	0 80

FLOUR.

There is a strong foreign demand, large quantities being exported via New York to South Africa and the West Indies. A good demand is noticeable in the local market and prices generally are firm, although no material change has taken place. Our quotations are as follows:

Manitoba wheat patents, per bbl.	5 50
Strong bakers	5 30
Ontario wheat patents	5 25
Straight roller	5 00

BREAKFAST FOODS.

Owing to the low price of American oatmeal for export, our foreign demand has eased to a certain extent. Cool weather has caused an increase in home consumption and manufacturers are busily engaged supplying home trade. Comparative lack of rolled wheat on the Am-

erican market owing to the insufficient wheat crop, has enabled our manufacturers to export larger quantities to foreign buyers formerly supplied by United States exporters. Prices continue unchanged. We quote the following:

Oatmeal, standard and granulated, carlots, on track, per bbl.	4 55
Rolled wheat in boxes, 100 lbs.	2 90
" " " " " " " " " " " "	1 50
Rolled oats, standard, carlots, per bbl. in bags	4 00
" " " " " " " " " " " "	4 25
" " " " " " " " " " " "	4 40
Rolled wheat, per 100-lb. bbl.	3 00
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	3 75
" " " " " " " " " " " "	4 00

Hides, Tallow, Skins and Wool.

HIDES

During the week the price of tallow has declined in sympathy with the London, Eng., and Chicago markets. Lamb skins have been changed for sheep skins and have advanced accordingly. Our quotations are:

No. 1 green steers, per lb.	0 09 1/2
" " " " " " " " " " " "	0 08 1/2
No. 1 green, per lb.	0 09
" " " " " " " " " " " "	0 08

CALFSKINS.

Veal skins, No. 1, 6 to 12 lb. inclusive	0 10
" " " " " " " " " " " "	0 08
" " " " " " " " " " " "	0 09
" " " " " " " " " " " "	0 07
Sheep skins	1 10

TALLOW.

Rendered Tallow, per lb.	0 04 1/2
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WOOL.

Unwashed wool, per lb.	0 13
Fleece wool, new clip, per lb.	0 21
" " " " " " " " " " " "	0 16
" " " " " " " " " " " "	0 23
Pulled wools, super, per lb.	0 24
extra	0 25

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, Dec. 8, 12.30 p.m. (By telegraph.)

BUTTER—Firm market, tendency to advance. Old Country offers are less by 1/2 cent than local selling prices.
CHEESE—Some cheese changed hands to-day at 10 1/2 cts. Holders and buyers still bickering. No prices quoted for best Ontario but offers are about 10 1/2 cts. Some inferior cheese has sold at 9 1/2 cts. Little export trade is being done as the British buyers want cheap cheese just now.
EGGS—No change in prices, a strong market is ruling. 24 cts. still holds for selected stock but higher prices are expected any day. Receipts are small and the demand is good. 22 cts. holds for ordinary stock.
PROVISIONS—Receipts were heavy to-day. Advance in live hogs well maintained. Demand fine. Dressed stock active. Cared meats and lard steady. Good volume of business being done.

CHEESE AND BUTTER EXPORTS.

At present there is little indication of a large export trade in cheese. Old Country buyers want cheese at 1 1/2 cts. instead of the best at 10 1/2 cts. Spot stock seems to be in better enquiry and big dealers are hopeful for better prices. They argue this way—that if the big importers are willing to pay 9 1/2 cts. for inferior stuff it follows that a considerable advance may be expected shortly for first class cheese. While little stock is actually changing hands there is an undertone of sound optimism that looks well for the trade.
 The exports from Portland and St. John West, N.B., since Nov. 26 to date were as follows:

	CHEESE	BUTTER
Liverpool	11,164	2,086
London	34,300	1,502
Bristol	2,280
	47,744	2,588

For corresponding period last year 35,761—11,071.

TRADE CONDITIONS IN NOVA SCOTIA.

Halifax, Dec. 5, 1904.

TRADE continues fair, wholesale houses reporting a good demand.

There has been a good deal of open weather and country roads have not been as good as they would have been had there been a little more frost. The leading importer of Porto Rico

molasses at this port advanced prices to the trade about 2c per gallon on the first of December. This brings wholesalers' prices up to 39c. With the high cost of sugar the demand for molasses is increasing, and it is only natural that holders should try to get as much as possible out of their stocks. It is probable that the supply of molasses may be lessened, as when the planters can get good prices for their raw sugars the tendency is to convert as much of the juice as possible into sugar, rather than molasses. A combine of interests at Barbadoes is in course of formation, the object being to put up prices on the primary market. A number of New Brunswick grocers have entered into an arrangement with a St. John firm for the purpose of making direct importations at that port and putting that part of the business on a better basis than prevailed a few years ago.

Flour is now costing dealers one dollar and thirty cents per barrel more than it did one year ago. There has been a good deal of complaint on the part of consumers regarding the quality but this seems very unreasonable. In the Ontario patents a greater proportion of Manitoba wheat is being used than usual, and users complain that they do not get the results from this flour that they have been accustomed to. The larger admixture of Manitoba wheat requires more kneading of the dough, and where this is borne in mind bread of the highest quality results. Cornmeal has advanced ten cents on the local market. Millfeeds are also up 50c. Hay has advanced 50c per ton, and oats are very firm owing to scarcity.

The Halifax and Dartmouth Retail Grocers' Association, which was formed some two years ago, seems to be nearing the verge of extinction. No meeting has been held for upwards of a year, and so far as can be learned there is no probability of any being held in the near future. A good many who compose the Grocers' Association are also members of the Retail Merchants' Association, which has lately affiliated with the Board of Trade as a special committee thereof. Mr. G. A. Cook, who was an active member of the Retail Grocers' Association, thinks the trade are standing in their own light in allowing their organization to lapse. The screws are being put on the retail trade in the matter of credits and prices, and he thinks there never was a time when a union of retail interests was as much needed as to-day. In fact he hopes to see the day when the retail grocers will have an aggressive association covering the entire Province of Nova Scotia, with a paid secretary to look after their interests. In the city of Halifax there are over 300 retail grocers, large and small, and it would seem that there was ample room for an active local association.

The Dominion Packing Co., Limited, with head office in Charlottetown, is in liquidation, and it is thought the bondholders will take possession and carry on the business. The company has been in operation two years, each of which showed a heavy loss. Some Halifax capitalists are interested.

40c., Worth 50c.

When we urge you: "Push the Red Label, a 50c. quality, sold at 40c.," we mean that the Red Label by comparison with other teas, bulk or package, is equal to a 50c. line. So many assurances of this estimate of our Red Label have come to us, that we have made much of the point.

Blue Ribbon Ceylon Tea

is a safe investment in every grade.

The best goods are always the cheapest. For you the **best** spells permanent success; for your customers it spells **economy**. Sometimes the best costs no more than the inferior. This is notably the case with **CHASE & SANBORN'S COFFEES**; in all grades, the best of their kind.

CHASE & SANBORN

The Importers, Montreal

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.
Quotations corrected by telegraph up to 12 a.m. Thursday, December 8th, 1904.

BUSINESS continues exceptionally brisk, orders for Christmas trade being received in good number. The market throughout appears to be firm and active. The only change of importance is a drop of 5c per cwt. in sugar in barrels, the price in sacks remaining the same. This is a change which merely alters the relations between the prices of sugar in barrels and in sacks and does not as yet indicate any downward tendency of the general sugar market. In canned goods interest centres for the moment in the small supply of tomatoes and jobbers state their intention of importing United States goods as Canadian supplies appear to be exhausted. Dried fruits, peels, nuts, etc., are in brisk demand and good supply for Christmas trade.

Sugar.

As was noted above, there has been a decline of 5c per cwt. in the price of barrel sugar, but there has been no similar decline in the price of sugar in sacks. This is not taken as indicating any general decline in the price of sugar. We quote as follows:

Montreal granulated, in barrels.....	5 80
" " in sacks.....	5 75
" " yellow.....	5 20
" " in sacks.....	5 15
Wallaceburg, in barrels.....	5 70
" " in sacks.....	5 65

Canned Goods.

Below will be found a number of additional quotations. Supplies of nearly all classes of canned goods are fairly ample, with the exception of tomatoes, which it is almost impossible to obtain. In spite of the handicap of duty and freight, local jobbers expect to import the U. S. goods as the Canadian supplies seem to be entirely exhausted. We quote:

Apples, 3s, 2 doz. cases, per case.....	2 45
Cherries, red pitted, 2s, 2 doz.....	4 40
Currants, red, 2 doz. cases, per case.....	3 35
" " black.....	3 75
Gooseberries.....	3 50
Pears, (Bartlett's) " ".....	3 60
Peaches, 2s, " ".....	3 85
" " 3s, " ".....	5 85
Raspberries, red, " ".....	3 00
" " black, " ".....	3 00
Strawberries.....	3 50
Plums, Lombard, heavy syrup, 2 doz. per case.....	2 90
" " green sages, 2 doz. case, per case.....	3 20

Canned Vegetables.

Tomatoes, 3s, 2 doz., per case.....	3 00
Corn, 2s, " ".....	2 60
Peas, 2s, " ".....	1 90
Beans, 2s, " ".....	1 90 1 95

Spices.

The spice market is not very active at present, but there has been some improvement owing to the near approach

of the holiday season. We quote as follows:

Pepper, black, per lb.....	0 18
" " white, " ".....	0 25
Cayenne.....	0 21
Cloves, ground " ".....	0 25
Cassia, " ".....	0 16
Allspice, " ".....	0 14
Ginger, " ".....	0 15

Syrups and Molasses.

Prices are firmly maintained in sympathy with the strong sugar market. Business is of seasonable volume. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case.....	2 40
" " 5-lb tins, per 1 " ".....	2 70
" " 10-lb tins, per 1 " ".....	2 50
" " 20-lb tins, per 1 " ".....	2 40
" " 1 barrel, per lb.....	0 03 1/2
" " Sugar syrup, per lb.....	0 03 1/2
Barbadoes molasses in 1-bbls, per lb.....	0 04
New Orleans molasses in 1-bbls, per lb.....	0 02 1/2
" " in barrels.....	0 02 1/2

Coffee.

The market is quiet this week with no new feature of interest. We quote:

Green Rio, per lb.....	0 10 1/2 0 11
Roasted, per lb.....	0 14

Nuts.

Holiday trade in nuts is very active at present. Supplies in most lines seem ample and prices are firm. We quote:

Almonds, per lb.....	0 12 1/2
" (shelled), per lb.....	0 28
Filberts.....	0 11
Peanuts, extra choice.....	0 11 1/2
Jumbos.....	0 14
Walnut, per lb.....	0 12
" (shelled).....	0 25
Pecans, per lb.....	0 15
Brazils, per lb.....	0 16

Foreign Dried Fruits.

For foreign and domestic dried fruits there is a seasonable demand of large proportions. Large supplies of Valencia raisins are in stock. Currants are reported firm. We quote:

Valencia raisins, Trenor's, per case f.o.s.....	2 00
" " selects.....	2 20
" " layers.....	2 25
California raisins, muscatels, 3 crown, per lb.....	0 06 1/2
" " choice seeded in 1-lb packages per package.....	0 06 1/2
" " choice seeded in 1-lb packages per package.....	0 08
Prunes, 90-100 per lb.....	0 04 1/2
" " 80-90 " ".....	0 04 1/2
" " 70-80 " ".....	0 05 1/2
" " 60-70 " ".....	0 05 1/2
" " 50-60 " ".....	0 06 1/2
" " 40-50 " ".....	0 07 1/2
" " silver.....	0 09 1/2
Currants, uncleaned, loose pack per lb.....	0 05 1/2
" " dry cleaned, Filiatras, per lb.....	0 05 1/2
" " wet cleaned, per lb.....	0 06 1/2
" " Filiatras in 1-lb pkg. dry cleaned, per lb.....	0 06 1/2
" " Vostizzas, uncleaned.....	0 06 1/2
Dates, old, per lb.....	0 05
" " new, (present delivery) per lb.....	0 05 1/2
" " new, (delivery January) per lb.....	0 05 1/2
Figs, cooking in bags, per lb.....	0 04 1/2 0 04 1/2
Apricots, choice, in 25-lb. boxes, per lb.....	0 13 1/2
" " standard, " ".....	0 12 1/2
Peaches, choice, " ".....	0 12 1/2
" " standard " ".....	0 12
Pears, (choice halves) " ".....	0 13 1/2
Nectarines choice " ".....	0 11
Plums choice (dark pitted) per lb.....	0 10 1/2
Candied Peel - Lemon peel, per lb.....	0 08 1/2
" " Orange " ".....	0 09 1/2
" " Citron " ".....	0 14

Green Fruit.

Holiday trade in many lines of green fruits is booming at present and prices throughout are firmly held. As noted last week the apple market is particu-

larly firm and Spies are in very poor supply. We quote:

ORANGES.

Washington navels, 126's.....	4 25
" " 150's.....	4 50
Extra fancy navels, 170's to 250's.....	4 75
Fancy navels, 25c per box less.....	3 75
Mexicans, 126's.....	4 00
" " 150's to 250's.....	4 00

LEMONS.

California lemons, 300's to 360's.....	6 00
(10c. off 5 case lots of oranges and lemons).	
Washington pears (Winter nellis), per case.....	3 00
Cape Cod cranberries, per bbl.....	9 50
Jersey (long keeping stock).....	11 00

APPLES.

Greenings, per bbl.....	3 00
Quebec, snow apples, per bbl.....	4 00
Fancy XXX Winter apples (spies) per bbl.....	4 00
Fancy XXX Winter apples, red varieties, per bbl.....	3 25
Greenings and other green varieties, per bbl.....	3 00

GRAPES.

Malaga keg grapes, per keg.....	7 00
---------------------------------	------

Onions.

We quote prices as follows:

Native onions, per lb.....	0 03
Spanish onions, per case.....	1 75
" " large case.....	5 00

Oysters.

Oysters are in brisk demand at following prices:

Standard, per gallon.....	2 00
Select, " ".....	2 25

Flour.

Prices as quoted last issue are unchanged. We quote:

No. 1, patent.....	2 90
" " 2, " ".....	2 70
" " 3, " ".....	2 10
" " 4, " ".....	1 50

Breakfast Cereals.

Prices of rolled oats are steady at the decline noted last issue. We quote:

Rollled Oats, 80-lb. sacks, per cwt.....	2 10
" " 40-lb. " ".....	2 15
" " 20-lb. " ".....	2 20
" " 8-lb. " ".....	2 50
Cornmeal, per sack.....	1 70

Honey.

We quote as follows:

Clover honey 1-lb glass, 2 doz. in case, per doz.....	2 00
" " 5-lb tins, 1 doz. in case, per tin.....	0 50
" " 10-lb tins, 1/2 in case, per tin.....	1 00
Fancy comb honey, per doz.....	2 40

Eggs.

Supplies are none too large and prices are firm as is usual in the holiday season. Fresh gathered are quoted at 26 cents; pickled 24 cents.

TRADE CONDITIONS IN BRITISH COLUMBIA.

Vancouver, B.C., Dec. 1, 1904.

HOLIDAY trade is now beginning, with good demand for fancy groceries, and a couple of advances. The feature in groceries is the increase in the price of sugar, 1-4 of a cent per pound on all grades having been added by the local refinery. In fruit, lemons are up \$1 per case, and 10c per dozen retail. From indications the Christmas trade this year promises to be brisk, and collections are fairly prompt notwith-

standing some shortage in the circulation consequent upon the failure of the fishing last Summer, and the continual depression in the lumber industry, which latter is alleviating slightly.

Hams are down a 1-2 cent, shoulder hams also having a similar reduction. Butter and eggs are unchanged, demand and supply continuing even. In flour, there is an advance in Graham and Wheat Sheaf, which did not rise when other grades were put up.

The quality of the Japanese oranges, the first large shipment of which arrived last Sunday on the Tartar, is the best for years. They are arriving in fine condition, and will continue until the middle of January. During that time they will be the preferred article over any other kind of orange. The flavor is unsurpassed, the skin comes off very easily, and they are of a more convenient size. They are going at 40c per box. Navels are lower, being \$3.50 to \$4, and California seedlings \$2.50 per box. The rise in lemons has brought that fruit to \$3.75 to \$4.50 per case, the cause being a temporary shortage, the crop being good. Bananas are also of good quality, and holding the same. The first full ear of Bell & Bugle's cranberries imported into Vancouver arrived this week, and are excellent. They are going at \$14 per barrel, while the early variety is worth \$12. California grapes are about over, but a few shipments are on hand worth \$2.50. Persimmons, \$2.25. Apples this year are plentiful and cheap. Local grown sell for 50c to 75c; Okanagan, \$1 to \$1.50, and some of the fancy highly colored specimens, \$1.75.

Mr. W. H. Cushing, a well known man of Calgary, was in Vancouver this week, and expressed himself as very hopeful regarding the prospects of the development of trade between that portion of the Territories and the Pacific coast. He said the merchants there were in favor of this, but the trade is prevented by reason of the high rates charged by the C.P.R. While this schedule remains in force it will be impossible to do much business, and there is little probability of alteration, as the railway prefers bringing the goods from the east.

There is considerable of interest in connection with the salmon fishing industry, and the future prospects are bright. When the hatcheries are in operation, and the fish conserved and assisted in their propagation, there is

The Customer's Side

Your customer places his confidence in you. He doesn't know the goods. You do. Your customer knows how they look but he doesn't know the vital points.

You can rest easy if you can say "these are **CLARK'S** make, every tin is guaranteed and that's all one needs to know."

Clark's Meats are Guaranteed

Just Arrived

Very handsome **Crystallized Cherries** (small and large), **Plums, Apricots, and Rose Leaves, Violets and Buds.**
Choicest on the market.

CHUTNEYS Genuine East Indian Products. Pts. and Qts.

GUAVA JELLY

W. P. DOWNEY, 26 St. Peter St., MONTREAL

EPPS'S

GRATEFUL.
COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, **G. E. GOLSON & SON, Montreal.**
In Nova Scotia, **E. D. ADAMS, Halifax.** In Manitoba, **BUCHANAN & GORDON, Winnipeg.**

THE MOST
NUTRITIOUS.

COCOA

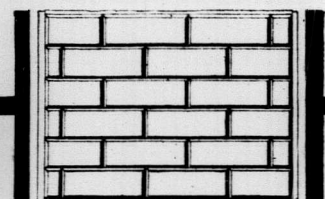
New Goods Now in Store.

New Prunes, New Dates, New Peels, New Raisins, New Currants, New Figs, New Nuts, shelled and unshelled; Fancy Table Raisins, boxes and quarter boxes; all at such prices that should interest shrewd buyers. Let us have your inquiries for anything in our line.

The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS,

Guelph, Ont.



**OUR SHEET STEEL
PRESSED BRICK**

Is an ideal covering, either for new buildings or improving old ones.

**IT IS VERY EASILY AND QUICKLY APPLIED,
GIVES PERFECT WEATHER PROOF PROTECTION,
IS FIRE, LIGHTNING AND RUST PROOF
AND COSTS VERY LITTLE.**

Consider its fine appearance—its splendid enduring qualities—and slight expense—and decide to serve your own best interests by using it.

Fullest details of information in our catalog.

METALLIC ROOFING CO., LIMITED,
Wholesale Manufacturers,
TORONTO, CANADA.

**Butchers, Merchants and Hide
Buyers**

Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

**The Martel - Stewart Co.
MONTREAL.**

**Creators of
ART SIGNS**

We can supply you with Signs made from original ideas, also copied from the latest and best Signs in Europe and America. Write us for prices on Show Cards. The latest Novelties. They are business bringers. We can also supply you with Window Shades, plain or lettered. Write for Catalogue.

every reason to believe that in a few years there will be a good run every season, instead of only one in every four. At the meeting of the Fraser River Cannermen's Association, held on Tuesday, it was announced by Mr. John T. Williams, Dominion Government inspector in northern waters, that directions had been issued for the erection of two hatcheries, one at Rivers Inlet and the other on the Skeena, each to have capacity of 20,000,000 eggs. There is already one in the north, at Lakelse, with capacity of 4,500,000. Further, three officers in uniform are to be stationed in the north to prevent the wholesale destruction of salmon on their way to spawn by the Indians. The appointment of the commission, suggested by Hon. Raymond Prefontaine when in the west last Summer, has been postponed until the opportunity offers of consultation with the newly elected M.P.'s from this province. Some of the local cannerymen regard this move as one to shelve the matter.

* * *

Dawson markets are steady and unchanged, according to latest advices, and show a marked contrast to the markets of Tanana, to where the rush took place last Fall. Extreme high prices prevail, and there is a shortage in many lines. The movement of freight from Dawson to the creeks is almost nothing owing to the lack of snow. Cold weather is needed to freeze the ground so that the miners may work to better advantage and snow is needed to facilitate freighting.

While after herring, Nanaimo fishermen caught a big net full of pilehards, a choice food fish found on the Cornish coast. They had to be discarded, as there is no method employed for curing them. It is interesting to know, however that there is a new and valuable food fish to be found in local waters.

Mr. Maxwell Smith, Dominion inspector for the Fruit Marks Act, has returned from a trip as far east as Medicine Hat. Some violations of the law were discovered. He stated that the shipments of Ontario and British Columbia apples into the Territories this season were about even, although the latter commanded a better price because of superior packing and better grading and

FOR SALE.

FOR SALE—Old established combined grocery, meat and liquor business, Hamilton; large and paying trade, and first-class location; stock list and inventory may be seen on application; splendid opportunity for a good man; satisfactory reason for retiring; the premises also for sale. Address P.O. Box 304, Hamilton. (50)

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

AGENCIES WANTED.

COMMISSION AGENT with A1 connection in Montreal and district, is open for a few extra lines in grocers' sundries; able to give satisfaction to principals. Address L.L.S. Box 195, CANADIAN GROCER, Montreal. (51)

GOOD live agent with office in Winnipeg can handle one more line for Manitoba and the Territories on commission; references. Apply Box 200, CANADIAN GROCER, Toronto. (50)

GROCERY AND PROVISION TRADE—wanted an agency for London, Eng., by a gentleman who has one of the best connections and is a splendid salesman. A specialty preferred where the principals are go-ahead and will well back him up; highest references obtainable. Replies to J. A., care Wills Limited, 151 Cannon street, London, Eng. (50)

TRAVELLER WANTED.

WANTED—A traveling salesman for one of the largest wholesale grocery houses in the Maritime Provinces. Must have good references, be a first-class salesman and have a good knowledge of the grocery trade. Write P. O. Box 561, Halifax, N.S. (51)

BUSINESS CHANCES.

THE Locators, largest and oldest exclusive business brokers in the west. W. B. Herbert, general manager, Merchants Bank Building, Winnipeg, Manitoba.

GROCERY in Winnipeg, the Goldengate of Western Canada. Can be bought for \$2,000 with \$1,250 cash; splendid location; new stock; good trade. The Locators, Winnipeg, Man.

GROCERY—An old established trade of 20 years, groceries, stationery, crockery, toys and wall paper; stock all fresh; doing a nice little business; practically no opposition; can be bought for \$3,000; do not delay. The Locators, Winnipeg.

GROCERY—Another one; price \$1,500, makes good profit; in fine well developed portion of Winnipeg, making a net profit of \$3,000 per year. The Locators, Winnipeg, Man.

BAKERY AND CONFECTIONERY—Sited in the best portion of Winnipeg, an old established bakery of 15 years standing, with a big bread connection; can be bought for \$1,500, and the man who purchases has without doubt the snap of the season; does a business of \$12,000 per year and clears \$2,500 profit. The Locators, Winnipeg, Man.

RESTAURANT AND CONFECTIONERY—In Winnipeg, centre of traffic and life; may be had for \$2,000 with \$1,300 cash, doing a fine evening trade and making \$2,000 a year clear. The Locators, Winnipeg, Man.

BAKERY AND CONFECTIONERY in the Northwest for \$4500; annual turnover \$20,000; net profit \$3,000 to \$4,000; this is situated in a growing city of the Northwest and prospects for the future are the brightest. The Locators, Winnipeg, Man.

For above and all other business, address, The Locators, Merchants Bank Building, Winnipeg, Man. Send for our free book Business Opportunities in the Great west. (50)

Window and Interior Displays

Timely Hints and Suggestions

FROSTED WINDOWS.

IN all parts of Canada and the Northern States the window dresser has a foe to fight, which may deprive fully one-half of his displays during the three Winter months of their value. Without precautions, he need not be surprised at this proportion of useless arrangements, but it is a curious fact that some stores are almost free from frosted windows, even though no preventives are used.

The cause of the frost is the collection of moisture on the inside of the glass brought about by the contact of the warm air of the interior on the glass kept very cold by the atmosphere outside. The simplest plan, then, seems to be to prevent the warm air reaching the glass. This is easily done in such stores

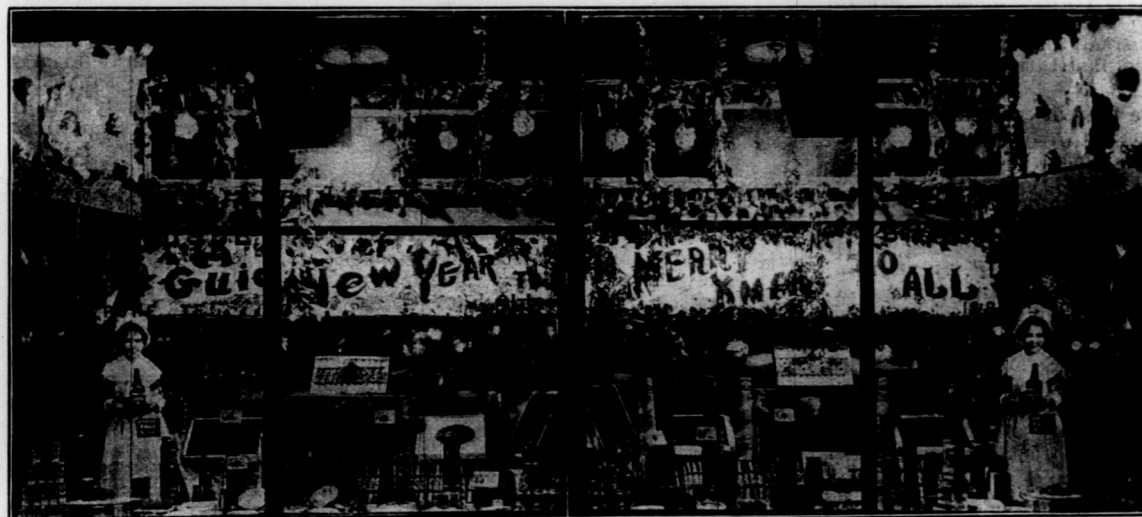
gather as surely as before. Above the glass, in the sash, bore small holes about half an inch in diameter and six inches apart. In the window floor, and as close as possible to the glass, bore more holes, and from these have tin pipes connecting them with a cold air box in the centre under the floor. This box is open to the outside air through a slit under the casing of the window. The cold air enters the box and is carried through the pipes to the interior of the window, and up the glass to the overhead holes, making a draft that keeps the inside of the glass at the same temperature as the outside, dries any moisture, and so cools the window space that there is little probability of the formation of moisture.

As more or less dust will enter holes opening directly into the window, the

Other Preventives.

Where the window is not enclosed, there are several plans open to the window dresser, each possessing more or less value. Some prevent the formation of frost by a super-heated atmosphere next the glass on the inside. To secure this coils of pipe running around the base of the glass are heated from the furnace. A coil of gas pipe with small outlets thickly scattered over it is sometimes seen. But these are only local in their effect and are not of neat appearance.

Apart from these, there are liquids which have considerable merit, especially when the temperature is not very low. Some of these are sulphuric acid, glycerine, aqua ammonia, hydrochloric acid, alcohol, nitric acid, calb nitrate or



A Christmas window shown by Mowat & Wallace, Victoria, B.C.

as those handling dry goods, boots and shoes, hardware, etc., which do not display goods injured by a low temperature, by enclosing the window space. In a grocery store, however, this is not as easy, since many of the lines carried must not be frozen. In spite of this fact many grocers prefer to restrict the range that can be displayed, in order to be assured of clear glass. The number of lines offering themselves for the enclosed window is much greater than the window dresser thinks, since in almost all his ordinary window displays he includes liquids or other goods injured by frost.

The Enclosed Window.

After the window is enclosed in the back, the air must be allowed in some way to circulate inside, or the frost will

gather as surely as before. A further preventive is to have a small slide door on the outside over the slit, which can be closed when dust is blowing, or to place a door in the cold air box itself which can be closed from under the window on the inside.

To make this plan of any avail care must be taken that the doors of the windows are kept constantly closed. The window dresser will thus have to do his work in the cold window.

The backing which encloses the window is often no aid to the appearance, and for this reason it is built so that it can be removed in the warmer weather, leaving only a medium height background of good finish. If allowed to remain, it, however, keeps out the flies—a great consideration in any store.

benzine. Sulphuric acid and glycerine are two of the best, the former working quickly, while the latter is a good preventive, although it leaves a somewhat greasy glass. The effect of aqua ammonia is of short duration, unless the moisture is thoroughly dried off the glass after it has melted the frost. This is sometimes done by running a spirit flame over the glass, a scheme in itself for melting the frost. A preparation that has been used with some success is: Equal parts of water and glycerine, with a few drops of cumarin (which must be dissolved in warm water) added. Rub the glass with this and the frost will not gather for some time.

These liquids are of temporary value only, and may not affect the frost which has gathered, but in every case will de-

lay its re-formation after it has been removed in some way. The spirit lamp will do this but a far simpler method is to rub salt water over the glass, allowing the liquid to run into a cloth resting on the floor at the bottom. When the frost is thus removed and the glass wiped dry, the liquid mentioned before can be applied.

The Electric Fan.

A plan which is coming more and more into favor is the use of the electric fan. This fan, which is also employed in the Summer time to keep the window free of flies, is placed three or four feet from the glass and directs a constant current of air against it at an angle. It dries up the moisture, only in very cold weather it will not keep the entire

glass clear. It is simple, however, and as a rule satisfactory.

This Week's Illustration.

The special Christmas window used by Mowat & Wallace, Victoria, B. C., is simply made but effective. Branches taken from lemon and orange trees with the fruit attached, specially imported from Southern California with a shipment of fruit, are hung along the background. These are an attraction to those who have never been in California to see the fruit. One would think the fruit had simply been tied on. One branch has blossoms as well as oranges.

The front is filled up with special Christmas delicacies. Mowat & Wallace report that this window is one of the best paying windows they ever had. On the upper part of the background are cards trimmed with ivy, holly and chrysanthemums.

derby, B. C., and two at Winnipeg have been arranged for, and will be opened shortly.

The reconstruction of the headquarters building on St. James street is now proceeding, and will be completed in a few months.

All the offices of the bank, including the head office, have been inspected during the past year.

STRATHCONA AND MOUNT ROYAL,
President.

Bank of Montreal,
Head Office,
31st October, 1904.

THE GENERAL MANAGER.

The general manager then spoke as follows:

Referring to the statement laid before you, the principal changes as compared with last year are, an increase in the deposits bearing interest of \$13,265,000, in the call loans of \$9,143,000, in the current loans of \$6,699,000, and a decrease in the balance due by our own agencies and other banks outside Canada of \$4,114,000.

There is nothing that calls for any special remark in connection with these amounts, except that in the case of the loans and deposits a certain amount of the increase is of a temporary nature and will disappear shortly, but there will still be a sufficient amount to show that our business is steadily progressing. The diminution in our profits is largely accounted for by the low rate of interest ruling in the foreign markets, where we have to loan most of the money we desire to hold readily available. I saw a statement the other day, that in New York not in a quarter of a century has money fallen so low as it did a portion of this Autumn.

On the whole, it may be said that the past year has been a prosperous one for Canada, though there have been special industries which did not participate. Lumber markets have been very disappointing, and the prices for dairy products unsatisfactory. Certain industri-

BANK OF MONTREAL.

Proceedings at Eighty-Seventh Annual Meeting of Shareholders - A Satisfactory Report - Past Year has Been Prosperous one for Dominion - Election of Directors.

The eighty-seventh annual general meeting of the shareholders of the Bank of Montreal was held in the Board Room of the institution, at noon, December 5.

There were present: Hon. Sir George A. Drummond, K.C.M.G., vice-president; Sir William C. Macdonald, R. G. Reid, Hon. Robert Mackay, Messrs. G. F. C. Smith, George Durnford, James Skeoch, Henry Dobell, C. J. Fleet, K.C., George Filer, Henry Morton, R. B. Angus, M. S. Foley, B. A. Boas, F. S. Lyman, K.C., Angus W. Hooper, Percy R. Gault, Thomas Irving, J. Scott and John Morrison.

On the motion of Mr. R. G. Reid, Sir George A. Drummond, vice-president, was unanimously voted to the chair, in the absence of the president, the Right Hon. Lord Strathcona and Mount Royal.

On the motion of Mr. C. J. Fleet, K.C., seconded by Mr. Henry Dobell, it was agreed: "That the following gentlemen be appointed to act as scrutineers: Messrs. F. S. Lyman, K.C., and G. F. C. Smith, and that Mr. James Aird be secretary of the meeting."

DIRECTORS' REPORT.

The report of the directors to the shareholders, at their eighty-seventh annual general meeting, was then read by Mr. E. S. Clouston, general manager, as follows:

The directors have pleasure in presenting the report, showing the result of the bank's business for the year ended 31st October, 1904.

Balance of profit and Loss Account 31st October, 1903. \$ 373,988.66
Profits for the year ended 31st October, 1904, after deducting charges of management, and making full provision for all bad and doubtful debts. 1,609,207.95
\$1,983,196.01

Dividend 5 per cent. paid 1st June, 1904. \$700,000.00
Dividend 5 per cent. payable 1st December, 1904 700,000.00
1,400,000.00

Balance of Profit and Loss carried forward. \$ 583,196.01

Since the last annual meeting of the shareholders, a branch of the bank has been opened at Portage La Prairie, Man., and sub-agencies at Armstrong and Kelowna, B. C., and Papineau avenue (Montreal), and Westmount. Sub-agencies at Hochelaga (Montreal), En-

THE GENERAL STATEMENT.

Liabilities.		Assets.	
Capital Stock	\$14,000,000 00	Gold and Silver coin current	\$ 4,083,672 63
Reserve	583,196 01	Government demand notes	4,468,798 75
Balance of Profits carried forward	583,196 01	Deposits with Dominion Government required by act of Parliament for security of general bank note circulation	460,000 00
Unclaimed Dividends	\$10,583,106 01	Due by agencies of this Bank and other banks in Great Britain	\$ 3,555,929 34
Half-yearly Dividend payable 1st December	980 01	Due by agencies of this Bank and other banks in Foreign countries	1,112,152 15
	700,000 00	Call and short Loans in Great Britain and United States	24,499,623 00
	11,284,176 02	Dominion and Provincial Government Securities	29,167,704 49
Notes of the Bank in circulation	\$10,925,689 00	Railway and other Bonds, debentures and stocks	519,863 56
Deposits not bearing interest	23,681,366 72	Notes and Cheques of other Banks	7,373,367 89
Deposits bearing interest	71,113,046 67		2,808,282 61
Balance due to other Banks in Canada	162,489 97	Bank Premises at Montreal and Branches	\$48,881,689 93
	105,882,592 26	Current Loans and discounts in Canada and elsewhere (rebate interest reserved) and other assets	600,000 00
	\$131,166,768 28	Debts secured by mortgage or otherwise	\$81,304,314 28
		Overdue debts not specially secured (loss provided for)	252,478 07
			128,286 00
			81,685,078 35
			\$131,166,768 28

E. S. CLOUSTON
General Manager.

Bank of Montreal,
Montreal, 31st October, 1904.

als have suffered from foreign competition, but on the other hand, some of our important industries are now reviving under more experienced and intelligent management.

The trade of the past year, both domestic and foreign, has been well maintained. Domestic trade shows a slight increase, while foreign trade, omitting specie, reached a value of \$454,642,000, as compared with \$450,040,000 in 1903. One feature of foreign trade may be noted. Exports of domestic products declined in value \$16,000,000, while imports for consumption rose \$18,776,000, making a loss in balance of trade of nearly \$35,000,000 from the preceding year. In the seven year period, 1896-1902, inclusive, the very exceptional condition existed of an excess of domestic exports over imports for consumption, the actual balance in favor of Canada in this period having been \$1,428,000; but in the last two years the condition has changed, and since 1902 imports have outrun domestic exports by \$55,600,000. In itself this excess may be of small concern. It has probably been much more than overcome by the introduction of capital brought by an increasing volume of immigration, by investments of foreign capital, largely from the United States, in our virgin lands, water powers, forests, and in many other ways. Yet the fact remains that considered alone, the foreign trade balance has turned against us, and to this cause the somewhat less abounding activity of domestic trade may, perhaps, be traced. In the two months of the current fiscal year, for which returns were available, July and August, domestic exports were less in volume by \$4,200,000 than in the corresponding period last year; imports for consumption show a decline of about \$530,000.

Taking a broad view of Canadian commerce, the future is bright with promise. Our population is fed now by an immigration of upwards of 100,000 people annually, and the stream appears to be well turned towards Canada. Production in the Northwest grows apace, the railways are prosperous, a second transcontinental line is on the eve of construction, the reports from the mining districts of British Columbia are more encouraging, a spirit of abiding confidence in Canada pervades our people; and despite temporary checks in the progress of material developments, there is increasing belief that this country has entered upon an era of great and enduring prosperity.

VICE-PRESIDENT'S REMARKS.

The vice-president, in moving the adoption of the directors' report, said:

The statements submitted by the general manager and in the directors' report, so fully place before you the position of the bank that it is unnecessary I should trespass on your patience for more than a few moments with some general remarks.

The handsome and commodious premises in which we are now assembled, and which are now close to completion, have, I am sure, met with your approval as furnishing a worthy and convenient home for the headquarters of the bank for many years to come.

The general manager has referred to one cause of diminished profits, to which may be added the fact that to earn divi-

Always



When any article appeals for your patronage for any other reason than genuine worth it may be depended upon that there is something the matter somewhere. On the other hand, goods that are well known and appreciated for their quality have a turnover that is rapid and easily made. On such goods no money can be lost or tied up for any length of time. With our Pickles the care necessary to turn out a quality product is taken from the time the seed is planted, followed by every improvement in handling that will tend to bettering them in any way. For instance, we make a Vinegar specially for our own Pickles that is everything experience has taught us a Pickling Vinegar should be. We show two lines: "Lion," 20-oz. bottle, 3 doz. to case, \$2.00 per dozen; "Premier," in bbls, 6 doz., \$1.00 per doz., or in cases of 3 doz., \$1.05 per doz.



THE OZO CO., Limited
MONTREAL

G. F. SUTTON
SONS & CO'S
WORCESTERSHIRE
SAUCE
A1 QUALITY



SAMPLES AND TERMS FREE FOR ASKING

dends now-a-days a much larger volume of business must be done, though that is only another way of stating the great reduction in the rates for money, and in the charge for banking services which has been going on.

I may again draw your attention to the fact that in 1817, when the bank first occupied the premises on this site, its total assets amounted to \$7,110,000, and this year they reach \$131,160,000.

In reviewing the general condition of the country, it may be noted that the Stock Exchange, reflecting as it does the views of investors, has apparently entered on a period of revival; securities have now a higher range of value, and confidence in the lasting character of this improvement appears to be spreading.

It is evident that any marked increase in immigration, or in the production of cereals, must come from the Northwest. We have there an immense territory, of which the area stated in figures conveys no adequate idea, but taking only that portion to the south of the fifty-fifth parallel of latitude, which, as you know, passes through the north of England, the Government expert estimates that the portion "suitable for cultivation," in Manitoba, Assiniboia, Saskatchewan and Alberta, that is from Manitoba to the mountains, reaches an extent considerably exceeding the total area of the Empire of Germany, while referring to the much larger extent to the north of the fifty-fifth parallel he says: "What proportion of these vast districts will be capable of the profitable growing of crops is as yet a matter of conjecture."

You are all aware, of course, that the isothermal lines do not necessarily coincide with the parallels of latitude, and these latter only approximately denote the climate, but the fact of the production of the finest qualities of wheat in our territory, as above defined, is established beyond question. You will be able to form some estimate of the possibilities of the future, when I add that as yet less than 4 per cent. of this land has been brought under crop. It is worthy of note, also, that the yield per acre in Manitoba and the Territories exceeds that of every one of the Northwestern states of the American Union, Montana alone excepted.

Striking proofs of progress in this part of the Dominion are everywhere visible. The population of Manitoba and the Territories, which in 1901 was 422,000, became in 1904 870,000.

The homestead entries, which in 1901 numbered 8,157, and represented 1,305,120 acres taken up for cultivation, had, in 1904, reached the number of 31,383, and covered an acreage of 5,021,291; and to this may be added land sold for settlement by companies, bringing the total up to 9,387,501 acres.

The number of immigrants, which ten years ago, in 1895, was 25,788, and for years made little progress over this figure, last year reached 130,329, and is believed during the present year to have largely exceeded that number; but statistics are not yet attainable.

While the evidences of progress are, as already said, most marked in our western territories, the rest of the Dominion has not been standing still. One feature is noteworthy, the number of new manu-

facturing enterprises springing up all over the country; some of them are essentially Canadian, others are branches of important American industries. It is impossible to give data, even approximately correct, of their extent or number, but I hold in my hand a list of over thirty in Ontario and Quebec, and may say that for three only in this city and neighborhood, sites have been secured averaging about fifty acres each.

OLDER PROVINCES.

Of trade in general I submit the following brief summary, which, taken in conjunction with the remarks of the general manager, may be useful:

DRY GOODS—A fairly good year's business, the woolen industry somewhat better, collections good.

LUMBER—Not so good; the production this year will be reduced, and better prices expected.

PROVISIONS—The export of bacon shows large increase, and considerable quantity of provisions is going to South Africa.

LIVE STOCK—Exports show large decline, prices of cattle being very low.

LEATHER—Good year's business at fair prices.

BOOTS AND SHOES—A very unsatisfactory year, consequent on labor troubles and high prices of material.

GROCERIES—Business reported good and fairly profitable; the farmers reported prosperous everywhere.

DAIRY PRODUCE—Cheese has been disappointing, but butter has been satisfactory; upon the whole fairly good.

The grain trade of the port shows a marked falling off.

The hay crop of this province has been exceptionally good, and exports fetched remunerative prices.

IRON AND HARDWARE—Not so good as last year, which was phenomenal.

The construction of another line of railway across the continent, about to be undertaken for the Grand Trunk Railway Co., is an event of the first importance.

TRADE OF THE PORT.

The steamship lines have suffered from various causes, the reaction due to the close of the South African war, and the keen competition in rates inaugurated by the continental lines, which largely reduced earnings. This warfare is believed to be over.

The import trade and the passenger business to this port have been up to the average in volume.

The exports of grain and timber show a reduction of one-third to one-half.

The inland craft coming to this port show a heavy decline.

Ship-owners, however, look for better trade next season.

It ought to be noted that importers complain that, considering higher freights and insurance and port charges in the St. Lawrence, as compared with Atlantic ports, there is little inducement to bring goods this way.

The prompt completion of the long-talked-about harbor improvements, with modern facilities for handling goods, the reform of the pilotage and improvement of lighting, are urgently called for, if the advantages due to our geographical position are to yield their

due results. In this connection, a point of interest is the announcement of the construction of one or more ice-breaking steamers. About these comparatively little is known, but any experiment bearing on the prolongation of the season of navigation, if seriously entered on, will be watched with an interest commensurate with its importance to the country.

The continuance of the sanguinary struggle in the Far East is, of course, a menace to the general prosperity, but as regards our own country, surveying the whole field, I can see no reason to doubt that, given normal conditions and favorable weather, we are about to enter on a prosperous year.

I beg, in accordance with custom, to move:

"That the report of the directors now read, be adopted and printed for distribution among the shareholders."

The motion was seconded by Mr. R. B. Angus, and after some remarks by Mr. John Morrison, it was unanimously adopted.

Mr. B. A. Boas moved:

"That the thanks of the meeting be presented to the president, vice-president and directors for their attention to the interests of the bank."

This was seconded by Mr. George Durnford, and was unanimously concurred in.

The vice-president having acknowledged the compliment, Hon. Robert Mackay moved:

"That the thanks of this meeting be given to the general manager, the assistant general manager, the inspector, the managers and other officers of the bank, for their services during the past year."

This was seconded by Mr. R. G. Reid, and was unanimously carried, the general manager acknowledging the same.

Mr. Angus W. Hooper moved, seconded by Mr. James Skeoch:

"That the ballot now open for the election of directors, be kept open until 2 o'clock, unless fifteen minutes elapse without a vote being cast, when it shall be closed, and until that time, and for that purpose only, this meeting be continued."

This was unanimously concurred in.

THE DIRECTORS.

The ballot resulted in the election of the following directors:

R. B. ANGUS.
HON. SIR GEORGE DRUMMOND,
K.C.M.G.

EDWARD B. GREENSHIELDS.
SIR WILLIAM C. MACDONALD.
HON. ROBERT MACKAY.

ALEXANDER T. PATERSON.
ROBERT G. REID.

JAMES ROSS.
The RIGHT HON. LORD STRATHCONA AND MOUNT ROYAL, G.C.M.G.

At a meeting of the Board of Directors held the following day, Lord Strathcona was chosen president and Hon. Geo. E. Drummond as vice-president.

J. T. Adamson & Co., Montreal, have recently sold out their dried fruit business to the Montreal Dried Fruit Cleaning and Packing Co., 100 St. Henri street, Montreal.

THE JOHN L. **CASSIDY** CO. LIMITED
MONTREAL.

French China	Jardinieres
English Pottery	Vases
Silverware	Lamps
Cutlery	Cut Glass

EVERYTHING IN
CROCKERY
AND ALL THE STAPLES

Is Your
Stock of
CHINA
complete for
CHRISTMAS?



If not, ask us for our
"Special Inducements"

BARNARD & HOLLAND Co.
MONTREAL

The Up-to-date Grocer

Caters to the Tastes
of His Customers.



Years ago no Condensed Milk was used, but now every one knows of its advantages and benefits. Since

BORDEN'S
"Eagle" brand Condensed Milk
AND "Peerless" Evaporated Cream

have been on sale public confidence in this class of goods has been strengthened. Get them into stock and watch your trade increase.

WILLIAM H. DUNN, - MONTREAL

JOS. IRVING. 92 Wellesley St., TORONTO.
ERB & RANKIN, SCOTT, BATHGATE & CO.,
Halifax, N.S. Winnipeg, Man.
W. S. CLAWSON & CO. SHALLCROSS, MACAULAY & CO.
St. John, N.B. Victoria and Vancouver, B.C.

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited
HALIFAX - - - NOVA SCOTIA.

Agents
GEO. MUSSON & CO., TORONTO
JOHN W. BICKLE & GREENING, HAMILTON
GEO. H. GILLESPIE, LONDON
JOSEPH CARMAN, WINNIPEG

**THE CANDY DEPARTMENT IN
A COUNTRY STORE**

THE candy department of a country store is another of the side lines which, in most instances, does not receive the proper amount of attention from clerks and proprietors. We are not going to argue with the grocer or general storekeeper that a candy department can be made as profitable as some of the other departments or that a larger amount of space should be devoted to it; that would be nonsense and the country storekeeper would have reason to think that we did not know what we are talking about. But we are going to argue somewhat in behalf of the candy as a profitable side line and trade bringer.

The candy department, as a matter of fact, can be made into a natural advertiser for the store. When John Jones, of Hay Corners, accompanied by Mrs. Jones and the little Joneses, come into the store to buy a bill of goods it

would be mighty good advertising during the course of their shopping to unostentatiously go behind the candy case, when they reach that part of the store, pick out a few nice pieces of candy, suitable to the standing of the customers, put them up in a neat paper sack and hand it to the eldest Jones child.

There is nothing that so warms the cockles of a parent's heart to the storekeeper as to witness this little act on his part. I know a grocer who lost a valuable customer once because he failed to recognize the good advertising that lies in the distribution of a half dozen pieces of candy in this manner. This particular parent had traded at the store for years and, on its changing hands, traded with the new proprietor the first month. Previous to that time the old proprietor had always sent a little bag of candy home to the children of the family when the monthly bill had been settled or else gave it direct to the child

when it happened to accompany its parent. The new proprietor, however, entirely overlooked this procedure and the upshot of it was that the man got to trading at other stores and finally lost interest in the old store altogether and traded at another place where he found a more thoughtful proprietor.

We went out of our way to illustrate the above point, because it was a true happening, and because it well serves to bring out the point that we are trying to make about the advertising value of the candy case. While we do not approve of the giving of premiums to draw trade we do not consider this little kindly act as in the nature of giving premiums. Of course, we realize that candy costs money and that it cannot be given away indiscriminately to every family that may come along, but where the family trades steadily at the store we believe it a good plan.

If the country storekeeper will pay more attention to the candy department he will realize that the demand for confectionery from his country patrons is larger than he thinks. It may be difficult for him to try to get the village trade for his candy department, especi-

FOR CHRISTMAS

for Easter, for all seasons of the year, our

**BOSTON
BAKED BEANS**

are sure to be a trade winner. Nothing like them on the Canadian market for quality.

Also our

**Orange Slices,
Roly-Poly,
Jujube Dolls,
Funny Men,
Pickaninies,
Pony Hearts**

are some of our well known specialties and our own exclusive manufacture.

Imperial Biscuit Co., Limited.
GUELPH.

MAPLE SYRUP

You are losing money if you do not carry a full line of Cabinet Maple Syrup in store.

NOTICE—Some parties claim to have Cabinet Maple Syrup put up under other brands. This is a mistake. All genuine Cabinet Maple Syrup has our name, MONTREAL MAPLE COMPANY, printed on every label.

PACKED IN TINS

6 gallons wine measure,	\$4.50	per case,
12 half-gal.,	4.80	"
24 quarts,	4.80	"
24 pints,	2.50	"
5 gal. tin, imp. measure,	4.00	"

PACKED IN WOOD

12 gal. kegs,	-	-	5½ cts. per lb.
27 " bbls.,	-	-	5½ " "

Freight prepaid up to 40c. per 100 lbs., all freight charges over 40c. per 100 lbs. to be added to invoice, in three case lots and over.

If your jobber will not supply you with our goods, write to us and we will see that your order is filled.

Accept no substitutes. None genuine unless our name is printed on every label.

THE MONTREAL MAPLE COMPANY
MONTREAL, - - QUE.

DON'T ASK FOR "DUTCH COCOA"

—ASK FOR—

VAN HOUTEN'S COCOA

There are other Dutch Cocoas.

Van Houten's "beats the Dutch."

Grocers, don't supply other Cocoas when your customer will appreciate only Van Houten's.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL

"Irresistibly
Delicious!"



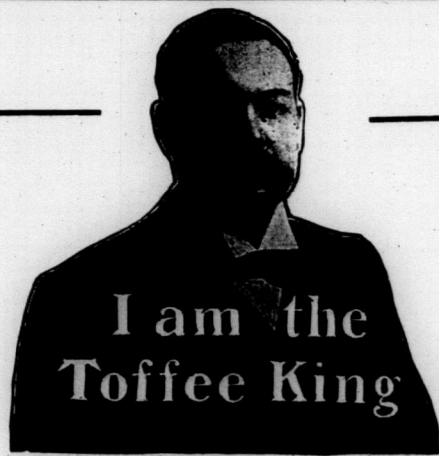
One taste
will make a
Peter eater!

MADE IN VEVEY, SWITZERLAND—FOR EATING ONLY.

A Quick, Steady and Profitable account for any dealer.

Send for a Sample.

LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal



I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE

is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

CHARLES GYDE, 20-22 ST. FRANCOIS-XAVIER STREET MONTREAL.

old reputation

Attention!

old reputation

The BEST
of

Swiss Milk Chocolates

KLAUS'S

CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the Gold Medal) at the Glasgow Exhibition.

Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.

MONTREAL.

We beg to advise the Grocers of the Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA (Maple Leaf Label) Absolutely Pure.

THE COWAN CO., LIMITED, TORONTO

Christmas is very near

and it is desirable that you should have on hand something worthy of the season and your business.

Christmas cheer is greater if

PERFECTION CREAM SODAS

are served—and how can they be served apart from your assistance?

In addition, we make an immense variety of

Fancy Biscuits and Confectionery

—all worthy of us and of you.

Send us an order—the earlier the better.

We ship on equalized freight rates to any point in Canada.

THE **Mooney**
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.

ally if there is a regular candy shop in the immediate vicinity. The former, however, is a sure customer; his family, in most instances, has not had its taste cultivated for the more costly grades of chocolates, bonbons, etc., but its gnawing desire is for the good, old-fashioned stick candy and cheaper sugar candies. If he could see the little toddlers in the country home urging "papa not to forget to bring home some candy," and the happy smiles with which they welcome the candy bag on its arrival home, the country storekeeper would realize more keenly that the candy department is one that he should have in his store and one that he cannot afford to neglect when he has it, because the chances are ten to one that the parent will do his trading where he can buy the sack of candy.

The question is: How to make the candy case more profitable? In the first place we would suggest that candies known through the reputation of the maker to be as nearly pure as possible be purchased. It will pay best to lay in the stick and sugar candies, peppermint hearts, licorice, etc., for the country trade, with a few trays of higher grade chocolates for the class of trade that will demand them. It will pay to get a neat and attractive glass case in which to display the candies. Keep the bulk candy in an attractive looking pile, and the higher grades neatly arranged on their trays. Have the interior of the case as inviting as possible. Use some soft tinted, crinkly paper on the floor of the case and be careful to keep flies out of it and any other extraneous matter that might accidentally get inside the case. Have the case where it can be seen to advantage, and it would not be a bad idea to run in your ad now and then a paragraph calling attention to your line of candies.—Exchange.

E. D. S.

JAMS
JELLIES
and
SEALED
FRUITS

(IN GLASS)

are ABSOLUTELY
PURE and of highest
quality.

They may cost more than some domestic-made goods, but cost less than British made goods of equal quality.

You should know them and sell them.

* * *

E. D. SMITH'S
FRUIT FARMS
WINONA, - ONT.

**A TRADE WINNER
FOR GROCERS.**



The full flavor, the delicious quality, and the absolute purity of Lowney's Cocoa distinguish it from all others. It is a natural product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the choicest Cocoa Beans. A quick seller and a profit maker for dealers.

THE WALTER M. LOWNEY COMPANY,
No. 447 Commercial Street, BOSTON, MASS.
CANADIAN BRANCH: 530 St. Paul St., Montreal

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

AS A COOKING

Chocolate

MOTT'S ELITE

in ¼-pound blocks, 6-pound boxes

at 30c. per pound has no superior.

DIAMOND

8s, 6s, or ¼s

At 25c. per pound is the best sweet chocolate on the market for the money.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:

J. A. TAYLOR,
MONTREAL.

R. S. MCINDOE,
TORONTO

JOS. E. HUXLEY
WINNIPEG.

The Yeast of Quality

JERSEY CREAM YEAST CAKES

The constantly increasing demand for these Yeast Cakes is deservedly due to their very high quality and uniform excellence; it being our aim to make them and keep them the best in Canada and the favorite of Canadians, reliable at all times. We have doubled our trade each year and next year we intend to treble it. Our Mr. J. J. Jones has just come in with our waggon after a nine months' trip advertising and replacing any old Yeast in every store between Ottawa and Toronto. He found everything most satisfactory as far as the merits and appreciation of Jersey Cream Yeast Cakes were concerned. BUT he found also that every advertising sign which had been nailed up with so much care and expense had been systematically torn down. Who had any interest in doing this most contemptible work? We know! You know! More to follow.

To show how anxious we are to insure every customer getting Jersey Cream Yeast *always* in perfect condition, each package for the future will have a band round it as follows:

Keep in Dry Cool Place

GUARANTEED
FULL STRENGTH UNTIL
MAY 1st, 1905

If bought after this date
use larger quantity.

All Dry Yeasts become WEAKER through atmospheric or other influences, therefore carefully read date at the end of package and see that you get it fresh. Always use good flour as it is as necessary for good bread as good yeast.
Keep the Sponge warm

Keep in Dry Cool Place

GUARANTEED
FULL STRENGTH UNTIL
MAY 1st, 1905

If bought after this date
use larger quantity.

**Jersey Cream
Yeast Cakes**

Directions under Band.

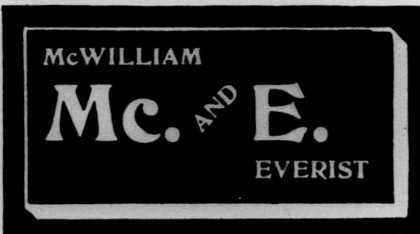
are the best made and
if used correctly will

make the most delicious bread. We want every customer to get it in perfect condition and will spare no expense to enable them to do so.

So that there will be no excuse for the customer or grocer not having at all times Jersey Cream Yeast Cakes in the freshest state.

HAMILTON YEAST CO., = Hamilton, Ont.

**Almeria Grapes
California Celery
Florida Grape Fruit
Florida Tangerines
Holly, etc.**



TORONTO, - - ONTARIO
Long Distance Telephone Main 645

**California, Florida,
Mexican, Jamaica
and Valencia Oranges**
also
Full line Nuts, etc.
FOR HOLIDAY TRADE

The _____
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets. **TORONTO**

WE BUY 

**BRIGHT DRIED APPLES.
HIGHEST MARKET PRICES.**

The W. A. GIBB CO.
5 and 7 Market St., **HAMILTON**

IN STOCK

New Figs Spanish Onions
Celebrated Camel Brand.
Jamaica Oranges Malaga Grapes
Bbls. or boxes.

If our travellers do not call on you, write, wire or phone your orders which receive prompt attention

HUSBAND Bros. & Co.
Wholesale Fruit and Commission Merchants.
82 Colborne St., **TORONTO.**

GREEN FRUITS

Fruit Packing.

BY way of further supplementing certain observations in a recent issue of The Canadian Grocer on the subject of "Fruit Packing," the following article from the O. A. C. Review ought to be of special interest to the trade:

Fruit as now packed and shipped in the Province of Ontario is a very poor advertisement for Canada, and just so long as we continue a haphazard method of packing, so long will our fruit be outclassed by sections which pay particular attention to careful selection and grading of their products. Let us, therefore, grade our fruit so that it cannot be surpassed by competitors and make it a credit to Ontario. Steps towards this end are being taken in some districts. Co-operative shipping companies have been organized by means of which fruits are handled without the agency of the local buyer. A step farther is necessary, however, before even such corporations can be ultimately successful, namely, the establishment of a central packing and grading house. To this house all the fruit is brought as picked by the growers and sorted by unprejudiced hands. Each member's fruit is graded, separated, and credit given for the quantity of each grade. In this way the grower who furnishes good fruit will get more for his product than the one who supplies only an inferior grade.

By following this plan of packing, a uniform grade may be established which in a very short time will make a name for itself in addition to finding ready sales.

As an example of what uniformity in grading and careful selection of individual fruits will do, compare fruit shipped from California with that from Ontario. We never need to admit that Californians can surpass us in the quality of our fruit, but when it comes to packing and marketing they are far in advance.

For those living in sections where large quantities of fruit are grown the question of erecting a central packing

house need excite no adverse criticism. The cost of having the work done by skilled workmen all under one management is much less than of having it done in a less efficient manner on individual farms where each foreman has his own ideals. Although many men consider that they are following closely the instructions of the Fruit Marks Act, they may be putting up an entirely different grade from that of their neighbors who think they are following the Act to the letter.

Uniformity in grading and packing is necessary to success in fruit marketing. Closely connected with these is uniformity of the package containing the fruit. Each class of fruit requires a special form of package. Let the package be of whatever style you wish, but have some definite size for each form. At present each factory has a shape and size of its own. When these odd sizes are placed on the market the general appearance is ruined and much confusion results from the misunderstanding between buyer and seller. With a uniform size of package this trouble will be avoided. Let us have a uniform standard and compel all factories to make that size and not something "about the same."

With the establishment of a uniform size of box will come some definite system of packing. The old method of facing the top of the box or barrel and then filling up in a promiscuous manner with fruit of various grades and sizes must soon become obsolete. In order to secure the best result each fruit should be placed in the box separately and in some definite order. Notice the way the fancy fruits on our markets are arranged in cups and boxes. Compare these with the shiftless mass in the boxes and baskets alongside. Which attracts the eye of the buyer? The answer is too evident to require explanation. Now if this fruit can be so carefully packed and shipped long distances at a profit, how much more would it pay to carefully pack and grade the fruit which is near the market. The great needs in successful packing are uniform-

ity, neatness, good quality and honest work.

Fruit Notes.

The Dominion fruit inspector for the west who has just paid an official visit to Nelson, B.C., reports a satisfactory improvement in the fruit packages on the market at the present time as compared with those of a year ago. He also reports a large increase in importations of Ontario apples into Alberta.

Through the courtesy of White & Co., Toronto, The Canadian Grocer is in receipt of a handsome illustrated booklet issued by the United Fruit Co., Boston, Mass., on "Banana Culture." The frontispiece has a large bunch of bananas embossed in gold while the make-up of the reading matter is rendered specially attractive by means of artistic colored and half-tone illustrations. Not the least interesting feature is a collection of valuable recipes for the use of the banana.

**Successful Advertising—
How to Accomplish It**

By J. ANGUS MACDONALD—a volume of 400 pages packed full of good stuff for advertisers. Price \$2 00.

Sent postpaid upon receipt of price.
TECHNICAL BOOK DEPARTMENT,
MACLEAN PUBLISHING CO., LIMITED, TORONTO.

The GRAY, YOUNG & SPARLING CO., Limited

**Salt
Manufacturers**

Granted the highest awards in competition with other makes. **WINGHAM**
Established 1871



**GENUINE
PRATTS ASTRAL
LAMP OIL**

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY.
THE QUEEN CITY OIL COMPANY, Limited
TORONTO, ONT.

To Grocers and Fruit Dealers.

Your XMAS FRUIT order placed in our hands means

Finest Goods
Biggest Assortment
Lowest Price

SEND FOR
WEEKLY
PRICE
LIST

No Disappointments
Early Delivery

WHITE & CO., TORONTO

W. B. STRINGER
J. J. McCABE

WHOLESALEERS!

Phone Main
5672

Do you read our Circulars carefully? They contain important information, and will assist and guide in making judicious purchases.

61 Front E.,
Toronto.

W. B. STRINGER & CO.

Fruit
Brokers

**SUGARS LIMITED
MONTREAL.**

Manufacturers of high-grade SYRUPS and MAPLE CONFECTIONERY.
Illustrated price lists on application. They will interest you.

THEY ARE HERE NOW AND PLENTY COMING FOR XMAS

EXTRA FANCY

ALSO

New Grenoble Walnuts, Tarragona Almonds, and all other kinds of Nuts, Dates, Figs, etc., all of very best quality. Prices the lowest. Send us your orders and get the best.

HUGH WALKER & SON, Guelph, Ont.

California Navel
Florida and Sweet
Sonora ORANGES
NEW LEMONS
MALAGA GRAPES
CAPE COD
CRANBERRIES
BARRELS AND BOXES



This design a guarantee of quality.

WATERPROOF WRAPPING PAPER

For Express and Long Distance Packages Put up in rolls 36 in. wide, 250 and 300 yards in a roll. Clean paper on both sides—waterproof substance in the centre—therefore it will not soil or stain delicate goods as ordinary waterproof paper will. Practically odorless. May be used either for case lining or wrapping packages.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

SAMPLES AND PRICES WITH PLEASURE.

DRIED APPLES

BRIGHT, DRY STOCK
WANTED.

O. E. ROBINSON & CO.
INGERSOLL

Established - - 1886

**HOMER REID
MEAFORD, ONT.**

Wholesale dealer in and manufacturer of

EVAPORATED APPLES

Write for prices.

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

FLOUR AND CEREAL FOODS

Grain Situation.

A DECIDED firmness has ruled in the Canadian wheat market for the week under review, an advance being reported in Manitoba wheat, while Ontario grades have shown a corresponding decline. Millers show a decided preference for western wheat, and very little of the Ontario product is being ground. The export of low grade Manitoba wheat continues, and it is reported that some of the better grades have been sold to millers in the United Kingdom.

On account of the decline in the price of Ontario wheat, which makes Ontario flour 25c per bbl. cheaper than it was three weeks ago, 1904 crop flour is being exported in considerable quantities, quite an unusual occurrence in the Canadian flour trade. Last year a very large amount of Ontario flour was exported; this year, however, exports are entirely of Manitoba wheat as milled in the Provinces of Ontario, Quebec and the west.

The visible supply of wheat in Canada and the United States on Dec. 5, 1904, was 36,860,000 bush., an increase of 1,265,000 bush. as compared with 32,539,000 bush. in sight on Dec. 7, 1903. The visible supply of corn totalled 3,180,000 bush., an increase of 1,328,000 bush. over last week, as compared with a visible supply of 5,584,000 bush. at an even date last year. Oats show an increase of 265,000 bushels for the week, being 24,497,000 bushels on December 4, 1904, as compared with 8,115,000 bushels on December 7, 1903. Wheat on passage to the United Kingdom and Europe aggregated 38,560,000 bushels as compared with 36,960,000 bushels the previous week and 24,800,000 bushels at an even date last year. Corn on passage totalled 15,440,000 bushels as compared with 14,720,000 a week ago and 13,200,000 bushels at the same date in 1903.

The total amount of wheat in sight on December 5, 1904, consisting of the visible supply and the quantity on passage,

is 75,420,000 bushels, against 72,555,000 bushels last week, 57,339,000 last year, and 74,980,000 in 1902. The total amount of corn in sight is 18,620,000 bushels, as against 16,572,000 last week, 18,784,000 this week last year, and 10,775,000 in 1902.

A comparison of the world's wheat shipments for the week ending December 5, 1904, shows a total of 10,774,000 bushels, as compared with 7,785,000 bushels on December 7, 1904, and distributed as follows: United States and Canada, 2,112,000 bushels; Argentine, 688,000 bushels; Australia, 104,000 bushels; Danube, 280,000 bushels; Russia, 4,456,000 bushels; India, 3,144,000 bushels.

According to Bradstreet's wheat in the United States has been rather reactionary during the week. Liquidation, based upon absence of export business, reduced demand from millers, and a movement at interior points fully equal to a year ago, has proceeded, checked only temporarily by reports of damage by drought and Hessian fly in the United States and by advices of bad weather in Argentina. Corn is rather easy on clear, cold weather in the west, but declines have met a good export demand for late December and January on which considerable business has been booked.

Cereal Premium Plan Modified.

THE Canadian retail grocery trade will doubtless be interested in knowing the outcome of continued opposition on the part of their fellow tradesmen across the line to a plan adopted and now in growing use by manufacturers of cereals and other food products in the United States, namely advertising their goods by means of premiums.

On November 15 the president of the American Cereal Co. notified the National Association of Retail Grocers of the United States that his company had gone into the business unwillingly—had in fact been forced into it as a matter of self-preservation by its competitors.

In view of this condition he formally offered to abandon the entire premium business if all other large manufacturers would also simultaneously abandon it.

Continued agitation on the part of the retail grocers has brought a statement from the Great Western Cereal Co. which in outline is as follows: It does not regard the total abandonment of the premium plan as a practicable proposition, having hitherto taken the position that the premium plan as employed by the Great Western Cereal Co. has been legitimate, owing to the fact that part of the premiums have been given free to the consumer and the retail grocer. Inasmuch, however, as the matter has been agitated with a view to discontinuing the objectionable feature of all premium plans, namely, the part requiring coupons and cash from the consumer, and especially as a rival company has made a conditional proposition to discontinue the giving of premiums, the Great Western Cereal Co. proposes to discontinue the coupon and cash plan of their premium system, provided the American Cereal Co. and the H. O. Co. are willing to do likewise.

Evidently the largest users of premiums are beginning to find out that this policy of robbing Peter to pay Paul is anything but an ideal way of bonusing trade, thereby fulfilling the prediction of The Canadian Grocer that the system, if allowed to run its course, would eventually die out of its own accord.

Shortage in Grain Cargoes.

Eastern Canadian grain men report a shortage in cargoes of wheat arriving from upper lake ports during the last few days. In endeavoring to get an expression from grain men on this ticklish subject The Canadian Grocer has succeeded in eliciting nothing more than the statement that the weighing of grain cargoes into boats at Fort William has always been done by competent weighmen on perfectly adjusted scales, correct weighing being done in every instance.

IN THE BORDER TOWN

Significant Statement by a Prominent Amherst Business Man.

The following interview, which appeared first in the Amherst "TELEGRAM," is reproduced here, for the benefit of people who are interested in flour :

Our readers have no doubt observed that for some months the "TELEGRAM" has carried large advertisements of "**Royal Household**" flour. If they have read these advertisements even casually they have also observed the various claims made for the quality of "**Royal Household**." This week it was suggested to us that a few paragraphs of special information about the sale of the flour in the local field would perchance be of interest to our readers, so we straightway sent to Fillmore & Morris, Limited, one of the largest flour dealers in the town and therefore competent to speak on any question connected with the flour business. We asked them to tell us about it.

We found Mr. Fillmore at his desk and to him we stated the object of our visit. He said he would be very glad indeed to give as much information as he could, as his firm is having very large sales of "**Royal Household**" at present and he thought everybody should know how good a flour it is.

"How long have you been selling '**Royal Household**' Mr. Fillmore?"

"I have just forgotten for the minute, but I think we were the first people in this county to give it a trial."

"Are your sales larger or smaller than six months ago?"

"Very much larger. At the present time we are selling at least 200 barrels a week. This is probably double what we were selling six months ago."

"Have you found the quality of the flour to run uniform, or have you any chance of telling this?"

"We have the very best chance in the world, because the millers authorize us to take back any flour that is complained of and give the purchaser his money or a new barrel of '**Royal Household**' in its place. To show you, therefore, how uniformly good the flour must be, I may tell you that we have not had a single barrel returned to us yet and in the past nine months we have sold over six thousand barrels. Both Mr. Morris and myself use '**Royal Household**' in our own homes and we find it A1 for bread and excellent for pastry, in fact it is my belief there is no such flour made in Canada and we intend to keep on handling it as long as it remains at its present standard."

Fillmore & Morris, Limited, inform the "TELEGRAM" that general business with them is exceedingly good. They were making shipments of flour and groceries to points on the I. C. R. as far east as Londonderry at the time of our visit and expressed the greatest confidence in the business outlook as far as their trade is concerned. Asked as to whether the sale of "**Royal Household**" had affected that of other flour, Fillmore & Morris stated that they thought it has, as they now sell five barrels of "**Royal Household**" to one of any other kind.

Ogilvie Flour Mills Co., Limited
MONTREAL



Good-Natured Warfare

The man who wins can afford to be good-natured.

It is the man who is losing that is surly.

We smile all day, just because we are having the best of the argument with our breakfast food.

Orange Meat

You know it, you sell it. The people know it, and buy it. They are happy, you are happy, we are happy—every body happy.

Your wholesale grocer sells **Orange Meat.**
Order from him.

The Frontenac Cereal Co.
Limited.
KINGSTON, CANADA.

Oriental Flour Trade.

FOR some stime past the prospect of the wheat fields of Western Canada participating in the Oriental flour trade has been under discussion in wheat and flour circles.

Some years ago representaives of an eastern milling firm went to Vancouver with a view to establishing mills and elevators on the Pacific coast. They looked the ground over but decided not to go on with the enterprise, presumably because either the market was not then large enough to warrant the expenditure involved, or the distance to haul the wheat too great to enable them to compete with Pacific coast mills. Recently, however, a trade over the C.P.R. has sprung up, flour from Edmonton and the more westerly part of the prairies being routed through to Japan via the C.P.R. steamers.

The Northwest is peculiarly well adapted to supply the needs of the Orient. The wheat is hard, and, therefore, superior in quality to the wheats of Washington, Oregon and California. In Japan the people are changing from rice to wheat, and are using the latter for various culinary purposes. They also use the cheapest quality of wheat flour for making paste, which they utilize in the manufacture of fans, screens, etc. The present war, unfortunate in many other respects, is fortunate in increasing the demand for our flour products and opening up a market in Japan. The following table showing our exports to that country is encouraging:

	Pounds.
1901.....	84,157,485
1902.....	96,387,477
1903.....	279,413,953

When the Canadian Northern and Grand Trunk Pacific shall have reached the coast, the wheat fields of the Northwest will be brought more directly in connection with the Oriental markets, and then we may confidently look forward to seeing large elevators and flour mills being erected at the terminals wherever those may be, and the building up of a large industry similar to what exists at Tacoma and Portland.

Irish Milling Industry Reviving.

According to an Irish exchange an unusual occurrence was noted in Dublin recently, namely, a fleet of grain ships discharging cargoes of wheat,

barley and corn. It is predicted that the arrival of grain ships at this port heralds the permanent revival of the milling industry in Ireland which has been on the decline for the past quarter of a century.

German Milling Industry.

ACCORDING to statistical reports, the number of mills in the German empire is shrinking rapidly, in spite of the attempts to preserve the industry from outside competition and to protect the small mills from the competition of the big mills. On January 1, 1903, there were, altogether, 32,678 mills in Germany, while on the first of December, 1903, eleven months later, the unumber had shrunk to 31,856, a decrease of 822, of which over 600 were water mills.

The mills that remain would seem to be more than enough for all purposes, as Germany is only about the size of the State of Texas or Louisiana. Of course, mills depend on population and not on area for support, but as the number in Germany would average four to an American township, it is inevitable that they crowd each other pretty hard for markets as well as for grain.

The classification of the mills is interesting. Of the total number existing a year ago, 9,786 were windmills, 18,706 water mills, 841 steam mills and 1,849 steam and water mills. In the total number were included 540 oil mills, 119 fodder and barley mills, 12 rice mills. The employes number 68,039. This, compared with our 25,285 mills and 37,073 employes, ought to convince pessimists that things in milling in this country might be a good deal worse.—American miller.

Cereal Notes.

The Ogilvie Milling Co. intend building an elevator at Cartwright next Summer.

The annual meeting of the Northwest Territorial Grain Growers' Association will be held at Regina, December 13 and 14.

The Finance Minister of Spain has prepared a tax on foodstuffs, namely 80c duty on imported corn (per 100 kilos), and \$1.40 on imported flour (per 100 kilos), wherever the price of Spanish wheat exceeds \$5.60 per 100 kilos.

Write or Phone Us

For Prices on

Rolled Oats,	Standard and Granulated Oatmeal,	Flaked Wheat,
Granulated Wheat,	Pot and Pearl Barley,	Split Peas,
Gold Dust Cornmeal,	All Kinds of Feed,	Pea Meal,
Ground Wheat,	Ground Oats,	Ground Corn,
	Grain of all Kinds.	

We can give prompt delivery in mixed carlots or otherwise.

Letter Orders Promptly Filled.

Wm. McCann Milling Co.

Office and Mills: Foot of Jarvis Street, - TORONTO

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

Shredded Wheat

... AND ...

TRISCUIT

NEW PRICE LIST

SHREDDED WHEAT

Per Case,	Containing 50 Cartons,	\$5.25
" 1-2 "	" 25 "	2.75

TRISCUIT

Per Case,	Containing 30 Cartons,	\$3.00
-----------	------------------------	--------

1 per cent. 10 days, net cash 30 days.

FOR SALE BY ALL WHOLESALE GROCERS

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Tobacco and Christmas.

NO store is more popular at Christmas time as far as men are concerned than that of the first-class tobacconist. Everywhere the windows are laden with oddities in tobacco pouches, cigar and pipe cases, pipe racks, jars for tobacco, in short every imaginable accessory to tempt the Christmas buyer. In every large city where there happens to be a university a remarkable amount of labor and ingenuity is expended each year designing a special coat of arms of the college upon various smoking accessories, which sell like hot cakes. It seems proverbial that students must smoke and the fragrant weed seems part and parcel of study of all kinds. Mark Twain is said to smoke as many as 1,000 cigars in a month when he has a working fit on. Charles Kingsley has immortalized smoking by saying such nice things as this:

"When all things were made, none was made better than tobacco; to be a lone man's companion, a bachelor's friend, a hungry man's food, a sad man's comfort, a wakeful man's sleep and a chilly man's fire, while for staunching of veins, paving of rheum, and settling a man's stomach, there's no herb like it under the canopy of heaven."

The gift craze has run riot this year and the tobacco shops are alive with decoration. Nearly all the big manufacturers including Bruce Payne, of Granby, the American Tobacco Co., with their inimitable Sweet Caporal cigarettes, Tuckett's with their famous Marguerites, Fortier with his excellent selling Royal Egyptian cigarettes and Chamberlain cigars, have been making a special run for Christmas trade. Neat packets are being specially made to catch the gift buyer, especially small lots costing a dollar, which are attractively arranged in small boxes. The Manhattan cigar is put up in dress suit case packages, while the North American Cigar Co. is keeping well up in the front rank. Near Montreal the Webster Cigar Co., of Sherbrooke, and the Sherbrooke Cigar Co. are thoroughly up-to-date with Christmas boxes. These firms are grow-

ing every year, their stock being considered among the first of domestic cigars. The Emporium Cigar Co., of Ste. Hyacinthe, have also made a hit with their Emporium cigar as well as their five-cent lines, and all are hustling after the dollars. The Harris Harkness Co., of Montreal, report an excellent year's business and expect to open out with many novel plans for the coming campaign. Their latest advertising novelty is to give a handsome golden oak show case to druggists who sell a certain number of their Colonel Steele or Van Home cigars. They simply present it to the customer who orders so many cigars, retaining only one stipulation, namely, that in the case the top shelf must be reserved exclusively for Harris Harkness goods. The McAlpin Consumers' Tobacco Co., of Toronto, are no whit behind the rest in their enterprise and efforts to secure a fair slice of the holiday trade.

Probably nothing more original has been noted in the Autumn tobacco trade than the American Tobacco Co.'s plan of advertising their well known cigarettes. Appreciating the fact that all eyes at present are more or less fixed

upon Japan and her efforts to fight Russia, they have published a picture of a Jap smoking a cigarette. At great length they tell how Jap soldiers at the front are almost dying for a smoke. In fact privates sauntering around the tents of the officers are reported to have picked up stubs of cigarettes that have been thrown away. They then conclude that the soldier who does the best fighting is the one who smokes cigarettes and that presumably the world-wide known Sweet Caporal will be the cigarette of the universe.

U. S. Imports of Cuban Leaf.

Importations of leaf tobacco into the United States from Cuba for the first nine months of 1904, as given by the Bureau of Statistics of the Department of Commerce and Labor, were 11,043,862 lbs., valued at \$6,703,106. This shows a decrease from the importations of the same period of 1903, which aggregated 16,190,400 lbs., valued at \$7,423,508. There is reason to believe that the falling off in the value of importations of leaf tobacco during these nine months is partially offset by an increase in importations of cigars, namely, 170,-

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

Known Cigars.

It would be a different thing if we were trying to persuade you to buy unknown cigars; but **Pebble** and **Pharaoh** are known cigars. We spend thousands of dollars annually advertising them in the daily and weekly newspapers of Canada. Smokers know them and smokers buy them. No possible loss on our cigars.

We send 1,000, express paid, assorted as desired, and we take back unsold stock at invoice price after 3 months.

PEBBLE is a 5-center; **PHARAOH** is a 10-center.

J. BRUCE PAYNE, Limited, Mnfrs., GRANBY, QUE.

I.

Satisfied

It becomes us to thank the grocery trade for their very generous assistance in promoting the sale of T. & B. Tobacco. We are satisfied and gratified with the results.

The 10c. size has taken well.

II.

Not Satisfied

however, to rest with present achievements. There is yet much to be done in some directions—new men entering the grocery business, for example—in teaching dealers that no tobacco excels—or equals—

T. & B. Smoking Tobacco.

Geo. E. Tuckett & Son Co, Limited, Hamilton.

000 lbs. for the first six months of the present year.

No Free Trade With the Philippines.

According to the U. S. Tobacco Journal Secretary Taft's hobby of free trade in cigars and tobacco with the Philippines is not likely to materialize. Judging from authoritative information obtained during the recent campaign President Roosevelt is unwilling to sanction the policy owing to certain strong representations made by the trade, and as a result Secretary Taft has dropped his advocacy of free trade.

Taste Tells.

The secret in making a combination seed-and-Havana cigar does not lie alone

in the Havana used, says an exchange, but in the fermentation and curing of the seed tobacco which is used in the combination. It stands to reason that if a fine piece of Havana is put up against a piece of seed tobacco, which is not especially cured for the purpose, the strength of the seed tobacco will overcome the high taste of the Havana. The result is that the smoker never gets the benefit of the Havana because the seed tobacco has overpowered the fine aroma of the Havana.

Should be in the mouth of every smoker. What?

McDougall Scotch Clay Pipe

Be sure and ask for it, and see that you get it.

D. McDougall & Co., Glasgow, Scotland.

SWEET CAPORAL



CIGARETTES

STANDARD OF THE WORLD

Sold by all Leading Wholesale Houses.

The Chamberlain Cigar

The best value in Canada! Sold the world over! It will help your trade tremendously! Order a sample lot to-day!

SAVE THE BANDS AND RETURN THEM TO

**J. M. FORTIER, Limited,
MONTREAL.**

MANUFACTURERS OF

Cigarettes and Cut Tobaccos

● ● ● SELL ● ● ●

: TOBACCOS :

bearing the name of

McALPIN

CHEWING	SMOKING
KING'S NAVY	TONKA
BRITISH NAVY	SOLID COMFORT
BEAVER	PINCHIN'S
APRICOT	HAND-MADE

McALPIN CONSUMERS' TOBACCO CO. LIMITED
TORONTO

FREIGHTS AND CHARTERS

THE first week of navigation to the Winter port of St. John, N.B., has stirred things up somewhat. Freights are better and trade is picking up nicely with the snow which has brought out sleighs and added to the activity of business. Shippers in Montreal are complaining of grain shortage from western points. A prominent man interested in shipping from the great lakes stated that he had had complaints of shortage of grain cargoes loaded at

possible way of getting at the culpable parties. According to usage the owners of the vessels are responsible and in one case the owners had to pay up the full market price of the wheat missing which amounted to \$2,000. Not only has one instance occurred but numerous ones so that the situation has become serious.

A prominent freight man explained that as all grain from railway elevators was weighed in the presence of a Government inspector, as well as of compe-

plete cargo. She will then sail for South Africa direct. The cargo comprises a large quantity of general merchandise and full freight rates have been obtained.

The C.P.R. has issued a circular announcing that all goods and live stock shipped for exhibition purposes to the Ontario Winter Provincial Live Stock Fair at Guelph which is being held from December 5 to 9, will be carried back to its destination by the company free of

BERTH QUOTATIONS--St. John, Halifax and Portland

The undernoted rates from West St. John are subjected to 5 per cent. primage additional.

Description.	Liverpool.	London.	Bristol.	Glasgow.	Manchester.	Dublin and Belfast.	Capetown and Port Elizabeth.	Leith.	Aberdeen.	Cardiff.	Hamburg.	Havre.	Rotterdam.
Oil Cake.....	* 5/	† 5c	† 9c	† 6c	* 5/	* 11/6	* 12/6						
Sack flour.....	* 5/	† 5c	† 9c	† 7c	* 5/	* 12/	* 12/6						
Canned meats, fish.....	* 7/6	* 12/6	* 15/	* 12/6	* 10/	* 15/	* 15/						
Provisions.....	* 5/	* 12/6	* 15/	* 12/6	* 5/	* 17/6	* 15/						
Tierces lard.....	* 5/	* 12/6	* 15/	* 12/6	* 5/	* 17/6	* 15/						
Pail lard.....	* 7/6	* 17/6	* 20/	* 17/6	* 7/6	* 20/	* 20/						
Butter.....	* 15/	* 25/	* 25/	* 30/	* 15/		* 80/c.s.						
Cheese.....	* 10/	* 20/	* 20/	* 25/	* 10/		* 80/c.s.						
Eggs in c. s. (meas't).....	* 10/	* 15/	* 15/	* 15/	* 10/		* 40/c.s.mt.						
Clover seed.....	* 10/	* 10/		* 15/	* 10/	* 15/	* 15/						
Cotton.....	† 15c				† 15c								
Apples, per bbl.....	2/	2/	2/6	2/6	2/	31/	10/c.s.						
Meas't goods.....	† Fine 20/		† Fine 20/	† Fine 20/	† Fine 20/								
Leather sole.....	* 20/	* 25/	* 25/	* 30/	* 20/	* 12/6	† 15/						
Leather finish.....	* 15/	* 20/	* 20/	* 20/	* 15/	* 22/6	* 25/						
Lumber, hard.....	* 8/	† 10½c	* 12/6	* 14c	* 8/	* 17/6	* 20/						
Lumber, soft.....	* 9/	† 12c	* 15/	† 16c	* 9/		* 15 m't						
							* 17/6 m't.						

* Per ton 2,240 lbs.

† Per ton of 40 cubic feet.

‡ Cents per 100 lbs. without primage.

The above is for general information only. These rates liable to change without notice and are therefore **Subject to Confirmation**. When ocean charges are collectable at port of destination, rates exchange on basis of \$4.80 to £1 sterling. When ocean charges are prepaid, rates exchanged on basis of \$4.86 to £1 sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option prompt advice will be facilitated by informing us of the relative weight and measurement of the mdse. when applying for rate. It is also necessary to know shipping point and on whose account engagement is to be made. All contracts subject to confirmation.

Port Arthur and Fort William. The story goes that certain vessels loaded portions of the cargoes at Fort William and at Port Arthur and when they came to unload they found a great shortage when the amounts of the waybills were compared with the actual cargo. Complications arise when it is remembered that at Fort William the grain is taken from the elevators of the C.P.R. and at Port Arthur from those of the Canada Northern Railway. Thus there is no

tent men the responsibility rested with the captain of the steamer when he signed the manifest. Any shortage that might subsequently exist must be made good by the owners of the vessels.

Plenty of grain is being shipped from the three terminals, Halifax, St. John and Portland, and business is improving every day. S.S. Etolia of the Elder-Dempster line, was the last ocean vessel to leave Montreal, sailing on Monday, November 28 for St. John, N.B., to com-

charge if shipped within ten days from the close of the fair.

Mr. R. T. Goodfellow, formerly in the retail grocery trade in Prince Albert, Saskatchewan, has re-entered business and is opening up a new stock of groceries, fruit, confectionery, crockery and china. The name of the new store will be the "City Grocery."


Mr. L. Dewar, grocer, St. John, N.B., has accepted a position with the American Express Co., Fargo, North Dakota.

<p>This list is for the purpose of placing retailers, manufacturers' jobbers and other readers in touch with reliable and competent accountants and auditors whose services are so frequently required for such purposes as opening books,</p>	<h3>Leading Canadian Accountants and Auditors</h3>	<p>adjusting and auditing accounts, arranging partnerships or organizing joint stock companies, devising special office systems, making collections and investigations, handling estates, making valuations, etc.</p>
<p>DAVID HOSKINS, F.C.A. Chartered Accountant, Auditor, Financial Valuator. 27 Wellington Street East,</p>	<p>This Space \$15 a Year.</p>	<p>JENKINS & HARDY, Assignees, Chartered Accountants, Estate and Fire Insurance Agents. 15 1/2 Toronto Street Toronto. 485 Temple Building, Montreal. 100 William Street, New York.</p>

<p>This list is for the purpose of placing manufacturers, wholesale and retail merchants and other readers throughout Canada, and firms abroad doing business in Canada, in touch with the legal profession throughout the Dominion, for the collection of accounts, legal representation,</p>	<h3>LEGAL CARDS.</h3>	<p>organization of companies, the arrangement or dissolution of partnerships, or assignments, as well as all other matters of a legal nature. For advertising rates apply to MacLean Publishing Co., Limited, Montreal or Toronto.</p>
<p>TUPPER, PHIPPEN & TUPPER, Barristers, Solicitors, Etc. Winnipeg, - - - Canada.</p>	<p>ATWATER, DULOS & CHAUVIN Advocates. Montreal. Albert W. Atwater, Q. Consulting Counsel for City of Montreal. Chas. A. Duclos. Henry N. Chauvin.</p>	<p>This Space \$15 a Year.</p>

<h2>Educational Department.</h2>	<p>The following institutions for the education of business men's sons and daughters are recommended by this paper :</p>
<p>1889. The Belleville Business College, Limited, Business firms get the best results by applying to us 10 days before vacancies occur in their employ. See Catalogue pages 21, 27, 33, 41. J. A. Tousaw, } BELLEVILLE, } J. Frith Jeffers, M.A., Secretary. } ONTARIO. } President.</p>	<p>TELEGRAPHY SHORTHAND <i>METROPOLITAN Business College</i> - OTTAWA, ONT. - BOOK-KEEPING TYPEWRITING</p>
<p>St. Margaret's College, Toronto A Boarding and Day School for Girls. Thorough courses in every department. Only teachers of the highest academical and professional standing employed. GEORGE DICKSON, M.A., Director. MRS. GEORGE DICKSON Lady Principal.</p>	<p>One inch space in this dept. \$45 per year.</p>

LITHO-GRAYURE PRINTING
Send for Sample Book.
Beautiful designs in Letterheads, Billheads, etc., in the new Litho-Gravure Style. Looks just like an engraved plate. It is much cheaper, but don't look it. Send stamp for samples.
G. A. Weese & Son, 44 Yonge St., Toronto.



It's Free to Business Men

Our latest illustrated catalogue sent free upon request. Telling you how you can save 10 to 60 hours per month in rendering your accounts and doing your book-keeping. Render 1,000 accounts in one-half hour. Write to-day.

THE
Briggs Ledger System Co.
Limited
75 York St., - - - Toronto, Can.

ALCOHOLISM

The best treatment for all persons afflicted with the disease of drunkenness is known only to Dr. MacKay. Address: City Hall, Montreal, Que. Absolutely private treatment.

THE BELL TELEPHONE CO.
of Canada, Limited
has extended its
Long Distance Service
From
BRANTFORD
to
MOHAWK, OAKLAND and SCOTLAND

Rates may be obtained from any of the Long Distance Toll Stations of the company.

THE OFFICE END

DEVOTED TO THE
OFFICE STAFFS OF
BUSINESS
ESTABLISHMENTS

FORMING A JOINT STOCK COMPANY.

A few items of general interest to the bookkeeper employed by an industrial concern which has amalgamated or formed into a joint stock company.

By H. R. W.

AN amalgamation is usually formed for the purpose of self defence against unjust competition, with a tendency, if anything, to lower rather than raise prices. The object of an amalgamation is primarily to concentrate interests, the entire business being under one executive head and management, hence the policy governing the business is the same; to reduce expenses, such as managers' and foremen's salaries; traveling expenses, one traveler carrying one set of samples covering the same or almost the same ground as was previously covered by two or three salesmen from the different companies before amalgamating, who crossed and re-crossed each other's ground continuously; and lastly, a very important feature to the shareholders, to increase profits, which need not necessarily arise out of increased selling prices but by purchasing raw materials in larger quantities at lower prices and discounts, and turning out larger quantities of goods at less cost of manufacture.

A promoter is one who brings about the incorporation and organization of a company, brings together the persons who become interested in the enterprise, and aids in procuring subscriptions and in the formation of the company.

The prospectus issued when public capital is solicited is very often inserted in the daily papers, and should contain the proposed operations, prospects and advantages of the new company, names of directors, which very often influence the investor even more than the auditor's certificate; the number of shares, and anything else which may bring the company favorably before the public.

A prospectus should contain the truth, the whole truth and nothing but the truth. Subscriptions have been set aside for the misrepresentation of material effects. As to the manner in which the profits of the amalgamating companies should be set forth in the prospectus there is a difference of opinion.

The most satisfactory way to the investor would be to show the annual net profits for each company separately for a period of say five years previous to the amalgamation, in this way showing the earning power of the individual company each year.

Unissued stock is sometimes called treasury stock. A trust company will very often underwrite the stock of a company, i. e., will for a commission agree to take such shares as the public has not applied for.

The paid-up capital is the money which the company has on hand; the subscribed capital the amount which is pledged by shareholders, subject to call at any time; the nominal capital that to which it is entitled according to the charter.

Goodwill or general public patronage, reputation of goods, special brands and trade marks recognized by the public, sometimes said to be simply the sale of a mere chance which vests in the purchaser nothing but a possibility that a preference, which has generally been extended, may continue, sometimes considered a property, forms a part, and sometimes a very large item in an

amalgamation. It depends largely upon the nature of the business and its length of operation, and is arrived at simply by an agreement between the vendors, the parties transferring their respective businesses.

In some cases all assets, both fixed and moveable, are transferred to the new company, as well as all liabilities, but the method of effecting a transfer which meets with general favor to-day is to arrange to have the individual companies collect all accounts receivable contracted prior to the transfer of the business, and also pay all accounts payable, and other liabilities, the new company taking over the plant, stock, etc., only.

The course of procedure with companies intending amalgamation depends largely upon the agreement with the vendors and the circumstances of each case. Probably the first step after the documents necessary to the transfer are completed, would be for each concern to take stock of all merchandise, and value the plant and equipment, goodwill and other assets, which, after being audited by an accountant, would be transferred to the new company and stock given in payment of same.

Should the estimated value prove to be less than the actual value when ascertained, the new company would either pay cash for the amount transferred over and above the estimate, or give additional shares for such, but if the estimate prove to be more than the actual value of the stock, the vendors would, of course, pay the company the difference. If the value may be readily ascertained, the stock being small or consisting of only a few lines, no such course would be necessary, the individual companies simply receiving shares in the new company in payment of amount transferred.

HOTEL DIRECTORY.

NEIL McCARNEY, PROP.

W. C. McCARNEY, MANAGER.

THE PROVINCIAL

LEADING COMMERCIAL HOTEL.

GANANOQUE, ONT.

Located in Heart of Business Section. Ten First-class Sample Rooms.

HOTEL GRAND

O. F. BAKER, PROP.

GALT, ONT

First-class accommodation for Commercial Men.

Safes and Vault Doors

GUARANTEED FIRE AND BURGLAR PROOF.

"THE WINNIPEG SAFE"

That's "OURS."

We are the sole distributing agents in Canada for the famous
DIEBOLD SAFES and VAULT DOORS

AGENTS WANTED FOR OUR SMALL HOUSEHOLD SAFES.

Winnipeg Safe Works

Office and Salesroom—62½ Princess St..

'Phone 3006.

WINNIPEG, Man.



This fact deserves emphasis — that **“Cow Brand Baking Soda”** has been on the market for 50 years, and is now used in millions of homes all over America. Never any risk and never any guesswork.

SOLD ONLY IN PACKAGES

JOHN DWIGHT & CO.
Manufacturers TORONTO

IF YOU SELL
Southwell's
Jams and Marmalade

You sell the highest quality made. There's satisfaction to you— and to your customers. Satisfaction represents money.

Sole Canadian Agents,

Frank Magor & Co.

403 St. Paul St., MONTREAL

“Enterprise” RAPID GRINDING AND PULVERIZING MILL

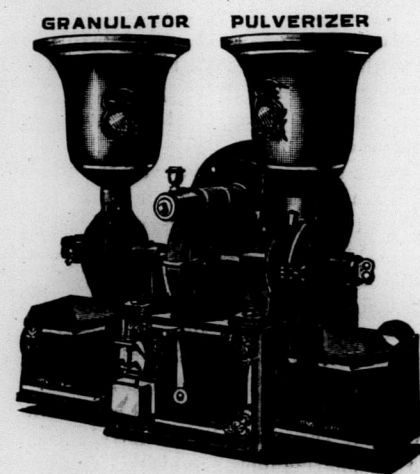
Saves Time, Lessens Labor and
Increases the Coffee Trade
Because clerks will try to sell coffee when not compelled to grind by hand.

25 to 50 lbs. of Coffee can be ground
FOR ONE CENT

Will be furnished for Direct or Alternating Current to suit all conditions

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa.
PHILADELPHIA, U. S. A.



No. 08712

Height 31 inches Width 32 inches
Length 25 inches Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, ½ pound per minute
Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7½ lbs.

WM. BRAID & CO. COFFEE IMPORTERS

How is your Coffee Trade?

BRAID'S BEST COFFEE is increasing in popularity every day because consumers appreciate its merit.

ARE YOU SWIMMING WITH THE TIDE?

*If not, now is the time to change.
Don't let your neighbor outstrip you, as he surely will unless you carry a good stock of Braid's Best Coffees.
Bucking the current has carried down many a strong swimmer.*

BRAID'S BLENDED COFFEES are the best for grocers to buy—

FIRST—Because they yield him a satisfactory profit.
SECOND—Because the quality never varies.
THIRD—Because they give the public better satisfaction than any other coffee sold.

These Coffees are a triumph of the expert coffee man's art. An order will make you a permanent customer of ours, and every sale a steady patron for you.

**Write us for
Samples**

WM. BRAID & CO.,
Importers of Teas, Coffees, Spices, etc., VANCOUVER, B. C.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

December 8, 1904.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.		
	Per doz.	
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes.....	\$4 40	
" 10, in 4 doz. boxes.....	2 10	
" 2, in 6 ".....	0 80	
" 12, in 6 ".....	0 70	
" 3, in 4 ".....	0 45	
Found tins, 3 doz. in case.....	3 00	
12-oz. tins, ".....	2 40	
5-lb. ".....	14 00	

W. H. GILLARD & CO.		
	Per doz.	
Diamond—		
1-lb. tins, 3 doz. in case.....	\$2 00	
1-lb. tins, 3 ".....	1 25	
1-lb. tins, 4 ".....	0 75	

IMPERIAL BAKING POWDER.		
Cases.	Sizes.	Per doz.
4 doz.....	10c.	\$0 85
3 doz.....	4-oz.	1 20
3 doz.....	6-oz.	1 75
1 doz.....	12-oz.	3 50
3 doz.....	12-oz.	3 45
3 doz.....	12-oz.	3 40
3 doz.....	16-oz.	4 45
3 doz.....	16-oz.	4 35
1 doz.....	2 1/2 lb.	10 40
1 doz.....	5 lb.	19 50



MAGIC BAKING POWDER.		
Cases.	Sizes.	Per doz.
6 doz.....	5c.	\$0 40
4 ".....	4-oz.	0 60
4 ".....	6 ".....	0 75
4 ".....	8 ".....	0 95
2 ".....	12 ".....	1 40
2 ".....	12 ".....	1 45
2 ".....	16 ".....	1 65
2 ".....	16 ".....	1 70
1 ".....	2 1/2 lb.	4 10
1 ".....	5 ".....	7 20
1 ".....	8 oz.	Per case
1 ".....	12 ".....	\$4 55
1 ".....	16 ".....	

JERSEY OREAM BAKING POWDER.		
Size, 5 doz. in case.....		\$0 40
" 3 " ".....		0 75
" 2 " ".....		1 25
" 2 " ".....		2 25

OCEAN MILLS.		
	Per doz.	
Ocean Baking Powder, 1/2 lb., 4 doz.....	\$ 45	
Ocean Baking Powder, 1/2 lb., 5 doz.....	90	
Ocean Baking Powder, 1 lb., 3 doz.....	1 25	
Ocean Borax, 1/2-lb. packages, 4 doz.....	40	
Ocean Cornstarch, 40 pks. in a case.....	78	

ROYAL BAKING POWDER CO.		
Sizes.	Per Doz.	
Royal—Dime.....	\$ 1 00	
" 1 lb.....	1 60	
" 8 oz.....	2 25	
" 1 lb.....	2 90	
" 12 oz.....	4 50	
" 1 lb.....	5 75	
" 3 lb.....	15 50	
" 5 lb.....	25 50	

CLEVELAND'S—DIME.		
Sizes.	Per Doz.	
Cleveland's—Dime.....	\$ 1 00	
" 1 lb.....	1 50	
" 8 oz.....	2 20	
" 1 lb.....	2 80	
" 12 oz.....	4 25	
" 1 lb.....	5 50	
" 3 lb.....	15 00	
" 5 lb.....	25 00	

"VIENNA" BAKING POWDER.		
	Per doz.	
1-lb. tins, 4 doz in box.....	\$2 25	
1-lb. tins, 4 doz in box.....	1 25	
1-lb. tins, 4 doz in box.....	75	

BEE BAKING POWDER.		
	Per doz.	
1-lb. tins, cases 4 doz, per doz.....	\$3 25	

HOME BAKING POWDER, CO., MONTREAL.		
Sizes.	Per doz.	
2 doz. case 1/2 lb.....	\$3 40	
1 " 1 lb.....	4 75	
1 to 5 cases, 5 per cent.		
5 to 10 cases, 10 per cent.		



EAGLE BAKING POWDER.		
	Per doz.	
Cases of 48-5c. tins.....	\$0 45	
" 48-10c. tins.....	0 75	
" 24-25c. tins.....	2 25	
" 48-25c. tins.....	2 25	

"BEE" BRAND BAKING POWDER.		
	Per doz.	
6 oz. cases, 4 doz., per case.....	\$3 50	
10 oz. " 3 doz. ".....	4 00	
16 oz. " 4 doz., per doz.....	2 25	

Blue.		
	Per doz.	
Keen's Oxford, per lb.....	\$0 17	
In 10-box lots or case.....	0 16	
Reckitt's Square Blue, 12-lb. box.....	0 17	
Reckitt's Square Blue, 5 box lots.....	0 16	
Gillett's Mammoth, 1/2 gross box.....	3 00	
Nixey's "Cervus," in squares, per lb.....	0 16	
" " in bags, per gross.....	1 25	
" " in paper boxes.....	0 02	
according to size.....	0 02	



J. M. DOUGLAS & CO.—Laundry Blues.		
	Per doz.	
"Blueol"—10-lb. boxes containing 50 pks., 4 squares each.....	per lb. 16c	
"Sapphire"—14-lb. boxes, 1/2-lb. pks. per lb.....	12c	
"Union"—14-lb. boxes, assorted, 1 & 1/2-lb. pks. per lb.....	10	



JAMES DOME BLACK LEAD.		
	Per gross	
6a size.....	\$1 40	
2a size.....	1 50	

BORAX.		
	Per doz.	
"Bee" brand, 5 oz., cases, 40 pks.....	1 40	
" " 10 oz., cases, 40 ".....	2 25	
" " 16 oz., cases, 40 ".....	4 25	

Cases of 5-doz. 5c. packages.....		
	Per doz.	
5-doz. 10c.....	\$0 40	
" " ".....	0 55	

Boeckh's Brooms.		
	Per doz.	
Bamboo Handles, A, 4 strings.....	\$4 50	
" " B, 4 ".....	4 20	
" " C, 4 strings.....	3 85	
" " D, 4 ".....	3 70	
" " E, 4 ".....	3 40	
" " G, 4 ".....	3 10	
" " I, 4 ".....	2 70	

Cereals.		
	Per doz.	
Wheat Oat, 2-lb. pks., per pkg.....	0 05	
" " 7-lb. cotton bags, per bag.....	0 10	
Quaker Oats, 2-lb. pks., per case.....	3 00	
Tilson's Oats, 2-lb. pks., per case.....	3 00	

Chocolates and Coconos.		
THE COWAN CO., LIMITED.		
	Per doz.	
Hygienic, 1-lb. tins.....	\$6 75	
" " 1/2-lb. tins.....	3 50	
" " 1-lb. tins.....	2 00	
" " fancy tins.....	0 85	
" " 5-lb. tins, for soda water fountains, restaurants, etc., per lb.....	0 50	
Perfection, 1/2-lb. tins, per doz.....	2 40	
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 55	

—FROM
NOW
ON—

you will be selling
Peels—every day—

Why not
sell

Others
are—and
are well
pleased—
too.

ROSE & LAFLAMME,
MONTREAL.

BATGER'S

**MACHINE-
CUT
MIXED
IN 1 lb. & 1/2 lb.
DRUMS.**


Your Coffee
Trade Will Grow

IF YOU HANDLE


**PATERSON'S
CAMP COFFEE
ESSENCE**

ROSE & LAFLAMME, Agents,
MONTREAL.



Chocolate—	per lb	
Queen's Dessert, 1/2's and 1/4's	\$0 40	
" " " "	0 42	
Mexican Vanilla, 1/2's and 1/4's	3 35	
Royal Navy Rock, " "	0 30	
Diamond, " "	0 25	
" " " "	0 28	
Icings for cake—	Per doz.	
Chocolate, pink, lemon color, lbs.	\$1.75	
Orange, white and almond, 1/2-lb.	1.90	
Confections—	Per doz.	
Cream bars, large boxes	\$2.25	
" " " " small	1.35	
Chocolate ginger, lbs.	3.75	
" " " " 1/2-lb.	2.25	
" " " " wafers, 1/2-lb. boxes	2.25	
" " " " 1/2-lb. boxes	1.30	
Chocolate—	per lb.	
Caracas, 1/2's, 6-lb. boxes	\$0 42	
Vanilla, " "	0 42	
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 29	
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42	
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24	
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24	
Cocoa—	Per doz.	
Concentrated, 1/2's, 1 doz. in box	2 40	
" " " " 1-lb.	4 50	
" " " " 1-lb.	8 25	
Homoeopathic, 1/2's, 14-lb. boxes	0 35	
Epps's Cocoa, case of 14 lb., per lb.	0 35	
Smaller quantities	0 37 1/2	
BENSCHER'S COCOA		
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.		
1/2 lb tins, 4 doz. to case	per doz.	\$ 90
" " " " 4 " " "	"	2 40
" " " " 2 " " "	"	4 75
" " " " 1 " " "	"	9 00
JOHN P. MOTT & CO.'S		
R. S. McIndoe, Agent, Toronto.		
		
Mott's Broma	Per lb	\$0 30

Mott's Prepared Cocoa, 1/2's and 1/4's boxes	0 28
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's Navy Chocolate, 1/2's in boxes	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	1 00
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 20
WALTER BAKER & CO., LIMITED.	
Premium No. 1 chocolate, 12-lb. boxes	\$0 38
Vanilla chocolate, 6-lb. boxes	0 47
German sweet, 6-lb. boxes	0 27
Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 43
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 35
Caracas sweet chocolate, 6-lb. boxes	0 37
Caracas tablets, 100 bundles, tied 5's,	
per box	3 00
Soluble chocolate (hot or cold soda)	0 42
1-lb. cans	1 56
Vanilla chocolate wafers, 48 to box,	
per box	1 56
The above quotations are f.o.b. Montreal.	
WALTER M. LOWNEY CO.	
Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins. 40c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins. 40c.	
12-lb. boxes, 6 boxes in case, 1/2-lb. tins. 40c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins. 42c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins 44	
Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins. 32c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. tins. 34c.	
Premium chocolate—	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 33c.	
12-lb. boxes, 6 boxes in case, 1/2-lb. pkgs. 33c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 35c.	
12-lb. boxes, 6 boxes in case, 1/2-lb. pkgs. 35c.	
Medallion sweet chocolate—	
3-lb. boxes, 24 boxes in case, 1/2-lb. pkgs. 44c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 44c.	
Milk chocolate—	
3-lb. boxes, 24 boxes in case, 1/2-lb. pkgs. 35c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 35c.	
Vanilla sweet chocolate—	
3-lb. boxes, 24 boxes in case, 1/2-lb. pkgs. 32c.	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 32c.	
Tid-Bit chocolate—	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 30c.	
12-lb. boxes, 6 boxes in case, 1/2-lb. pkgs. 30c.	

Diamond sweet chocolate—	
6-lb. boxes, 12 boxes in case, 1/2-lb. pkgs. 23c.	
12-lb. boxes, 6 boxes in case, 1/2-lb. pkgs. 23c.	
Condensed Milk.	
Anchor " brand, cases 4 doz., per case \$5 00	
evap. cream, op. 4d. " " " " 4 65	
 	
Borden's Condensed Milk Co.	
Eagle " brand	\$1 50
Gold Seal " brand	1 30
Peerless " brand evaporated cream	1 20

 	
TRURO CONDENSED MILK & CANNING CO., LIMITED.	
"Jersey" brand evaporated cream,	
per case (4 doz.)	\$4 65
"Reindeer" brand per case (4 doz.)	5 60
Coffee.	
"Bee" brand, 1 lb. tins, cases, 30 tins	\$ 00
" " " " 2 lb. tins, cases, 15 tins	\$ 70
THE EBY, BLAIN CO., LIMITED.	
In bulk—	Per lb.
Club House	0 32
Royal Java	0 31

Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 28
Ambrosia	0 25
Fancy Bourbon	0 20
High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 17
JAMES TURNER & CO. Per lb.	
Mocha	\$0 32
Damascus	5 00
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 19 1/2
E. D. MARCEAU, Montreal. Per lb.	
"Old Crow" Java	\$0 25
" " Mocha	0 25
"Condor" Java	0 30
" " Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" " " " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
" " II, 40-lb. boxes	37c.
" " III, 80-lb. boxes	35c.
" " IV, 80-lb. boxes	35c.
S. H. & A. S. EWING'S.	
Mocha and Java coffee, in 1-lb. tins, 30-lb. cases	33
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases	29
Cheese.	
Imperial—Large size jars	per doz. \$8 25
Medium size jars	" 4 50
Small size jars	" 2 40
Individual size jars	" 1 00
Imperial holder—Large size	" 18 00
Medium size	" 15 00
Small size	" 12 00
Roquefort—Large size	" 2 40
Small size	" 1 40

We have made **STARCH** for nearly
50 years—our process has produced the
BEST Starch.

Cheapening the product at the expense of quality is not our method.

The **BEST** Starches to-day are:

Edwardsburg "Silver-Gloss" Starch and
Benson's "Prepared Corn"

FOR SALE BY ALL JOBBERS

EDWARDSBURG STARCH CO'Y, Limited
ESTABLISHED 1858

83 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.
 Un-covered and
 num Coupons
 bered, numbered
 In lots of less than 100
 books, 1 kind assorted. 4c. 4c.
 100 to 500 books..... 3c. 4c.
 100 to 1,000 books..... 3c. 3c.

Allison's Coupon Pass Book.

\$1 00 to 3 00 books..... 3 cents each
 5 00 books..... 4 " "
 10 00 "..... 5 " "
 15 00 "..... 6 " "
 20 00 "..... 7 " "
 25 00 "..... 8 " "
 50 00 "..... 12 " "

Cane's Clothes Pins.

UNITED FACTORIES, LIMITED.
 Clothes pins (full count), 5 gross in
 case, per case..... \$0 82
 doz. packages (12 to a case)..... 0 75
 doz. packages (12 to a case)..... 0 95

Cleaner.



BRUNSWICK'S EASYBRIGHT
WESTERN CLEANER
 Cleans Everything
 Per doz.
 4-oz. cans \$ 0.90
 6-oz. " 1.35
 10-oz. " 1.85
 Quart " 3.75
 Gallon " 10.00

Wholesale Agents.
 The Davidson & Hay, Limited, Toronto

Food.

Gelatines. Per gross.
 Knox's Gelatines..... \$16 75
 Robinson's patent barley 1-lb. tins \$1 25
 " " " 1-lb. tins 2 25
 " " " 1-lb. tins 1 25
 " " " 1-lb. tins 2 25

Per doz.
 " " 5 doz., at. \$ 1 40
 " " 1 doz., at. 1 45

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.
Frank Magor & Co., Agents.
 Orange marmalade..... \$1 50
 Clear jelly marmalade..... 1 80
 Strawberry W. F. jam..... 2 00
 Raspberry " "..... 2 00
 Apricot " "..... 1 75
 Black currant " "..... 1 85
 Other jams..... 1 90
 Red currant jelly..... 1 75

T. UPTON & CO.

Pure Fruit Jams—
 12-oz. glass jars, 2 doz. in case, per doz. \$0 85
 2-lb. tins, 2 doz. in case..... 1 60
 5 and 7-lb. tin pails, 8 and 9 pails in
 crate..... per lb. 0 06 1/2
 7 and 14-lb. wood pails..... per lb. 0 06 1/2
 30-lb. wood pails..... " 0 06 1/2
Pure Fruit Jellies—
 12-oz. glass jars, 2 doz. in case, per doz. 0 95
 2-lb. tins, 2 doz. in case..... 1 60
 7 and 14-lb. wood pails, 6 pails in crate
 "..... per lb. 0 06 1/2
 30-lb. wood pails..... " 0 06 1/2
Home Made Jams—
 1-lb. glass jars (16-oz. gem) 2 doz. in
 case..... per doz. 1 45
 5 and 7-lb. tin pails, 8 and 9 pails in
 crate..... per lb. 0 09
 7, 14 and 30-lb. wood pails, 6 pails in
 crate..... per lb. 0 09

BRAND & CO.

Brand's calf's foot..... \$3 50
 Real turtle jelly..... 7 75

Licorice.

NATIONAL LICORICE CO.
 5-lb. boxes, wood or paper..... per lb. \$0 40
 Fancy boxes (35 or 50 sticks)..... per box 1 25
 " Ringed " 5-lb. boxes..... per lb. 0 40
 " Acme " pellets, 5-lb. cans..... per can 2 00
 " " (fancy boxes 40) per box 1 50
 Tar licorice and Tolu wafers, 5-lb.
 cans..... per can 2 00
 Licorice lozenges, 5-lb. glass jars..... 1 75
 " 20 5-lb. cans..... 1 50
 " Purity " licorice 10 sticks..... 1 45
 " 100 sticks..... 0 75
 Dulce large cent sticks, 100 in box.....

Lye (Concentrated).

GILLET'S PERFUMED. Per case.
 1 case of 4 doz..... \$3 60
 3 cases "..... 3 50
 5 cases or more..... 3 40

Matches.

UNITED FACTORIES, LIMITED. Per case.
 Surelight (Parlor)..... \$3 50
 Flashlight (Parlor)..... 5 75
 Kodak (Sulphur)..... 3 80

WALKERVILLE MATCH CO.

Parlor— 1 case, 5 cases.
 Imperial..... \$5 75 \$5 50
 Best..... 3 50 3 25
 Crown..... 1 70 1 60
 Maple Leaf..... 1 90 1 80
 Knights..... 4 75 4 50
 Sulphur—
 Club..... 3 90 3 70

Mince Meat.

Wethey's condensed, per gross net..... \$12 00
 per case of doz. net..... 3 00

Mustard.

GOLMAN'S OR KEEN'S.
 D. S. F., 1-lb. tins..... per doz. \$ 1 40
 " 1-lb. tins..... " 2 50
 " 1-lb. tins..... " 5 00
 Durham 4-lb. jar..... per jar. 0 75
 " 1-lb. jar..... " 0 25
 F. D., 1-lb. tins..... per doz. 0 85
 " 1-lb. tins..... " 1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—
 1-lb. tins..... per lb. \$ 0 35
 1-lb. tins..... " 0 35
 1-lb. tins..... " 0 32 1/2
 4-lb. jars..... per jar 1 20
 1-lb. jars..... " 0 35
Old Crow," 12-lb. boxes—
 1-lb. tins..... per lb. 0 25
 1-lb. tins..... " 0 23
 1-lb. tins..... " 0 22 1/2
 4-lb. jars..... per jar 0 70
 1-lb. jars..... " 0 25



Orange Meat.

Cases, 36 15c.
 packages..... \$4.50
 5 case lots..... 4.40
 (Freight paid.)
 Cases, 20 25c.
 packages..... 4.00
 5 case lots..... 4.00
 (Freight paid.)

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.
 "Anchor" brand 1-lb. glass..... \$1 50
 quart gem jars..... 3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case..... per doz. \$ 0 85
 Home-made, in 1-lb. glass jars " 1 50
 In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 06

Pickles.

STEPHENS.
 A. F. Tippet & Co., Agents.
 Cement stoppers (pints)..... per doz. \$ 2 30
 Corked "..... " 1 90

Soda.

COW BRAND.



DWIGHT'S BAKING SODA
 Case of 1-lb. contain-
 ing 60 pkgs., per
 box, \$3 00.
 Case of 1-lb. (con-
 taining 120 pkgs.
 per box, \$3 00.
 Case of 1-lb. and 1-
 lb. (containing 30
 1-lb. and 60 1-lb.
 pkgs), per box, \$3 00.

Case of 5c. pkgs. containing 96 pkgs., per
 box, \$3 00.

MAGIC BRAND.

Per case.
 No. 1, cases, 60 1-lb. packages..... \$ 2 75
 No. 2, " 120 1-lb. "..... 2 75
 No. 3, " { 30 1-lb. " }..... 3 75
 " { 60 1-lb. " }
 No. 5 Magic soda—cases 100—10-oz. pkgs.
 1 case..... 2 85
 5 cases..... 2 75

"Bee" brand, 8 oz., cases, 120 pkgs. Per case
 " " " 10 oz., cases, 88 pkgs. " 3 75
 " " " 16 oz., cases, 60 pkgs. " 3 75

Soap and Soap Powders.

A. F. TIPPETT & CO., Agents.
 Maypole soap, colors..... per gross \$10 20
 black..... " 15 20
 Oriole soap..... " 10 20
 Gloriola soap..... " 15 00
 Straw hat polish..... " 10 20

RABBITT'S.

Rabbitt's "1776"
 6-oz. pkgs. \$3.50 per
 box. 5 boxes a
 freight paid and
 half box free.
 Rabbitt's "Best
 soap, 100 bars
 \$4 10 per box.
 Potash or Lye, bxs
 each doz., \$2 per box.

WM. E. DUNN AGENT.

A "GOOD COFFEE" reputation—has—does—and will, increase a Grocer's trade—even in the face of fiercest competition. YOU can gain the reputation, by handling

"Prince of Wales"

MOCHA & JAVA COFFEE

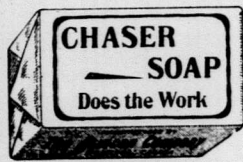
Packed in 1 & 2-lb. (air-tight) tins.

S. H. & A. S. EWING

ESTABLISHED 1845.

Importers and Manufacturers

55 Cote St., MONTREAL.



1 case	\$2 40
5 cases	2 30
10 cases	2 20
20 cases	2 10
6 per cent. 10 days or 60 days acceptance.	

CHASER SOAP.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches—	per lb.
No. 1 White or blue, 4-lb. cartons	\$ 0 6 1/2
No. 1 " 3-lb.	0 6 1/2
Canada laundry	0 6 1/2
Silver gloss, 6-lb. draw-lid boxes	0 0 7 1/2
Silver gloss, 6-lb. tin canisters	0 0 7 1/2
Edward's silver gloss, 1-lb. pkg.	0 0 7 1/2
Kegs silver gloss, large crystal	0 0 6 1/2
Benson's satin, 1-lb. cartons	0 0 7 1/2
No. 1 white, bbls. and kegs	0 0 5 1/2
Canada White Gloss, 1-lb. pkgs.	0 0 5 1/2
Benson's enamel	per box 1 25 to 2 50

Culinary Starch—

Benson & Co.'s Prepared Corn	0 0 7
Canada Pure Corn	0 0 5 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car.	0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps	0 0 6 1/2

SEE STARCH CO., MONTREAL.

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40-lb.	\$0 0 6 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lb.	0 0 5 1/2

Finest Quality White Laundry

2-lb. Canisters, cases of 48 lb.	0 0 6 1/2
Barrels, 200 lb.	0 0 5 1/2
Kegs, 100 lb.	0 0 5 1/2

Lily White Gloss—

1-lb. fancy cartons, cases 30 lb.	0 0 7 1/2
6-lb. toy trunks, 8 in case	0 0 7 1/2
6-lb. enameled tin canisters, 8 in case	0 0 7 1/2
Kegs, ex. crystals, 100 lb.	0 0 6 1/2

Brantford Gloss—

1-lb. fancy boxes, cases 36 lb.	\$0 0 7 1/2
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Canadian Electric Starch—

Boxes of 40 fancy pkgs., per case	2 50
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Celluloid Starch—

Boxes of 45 cartons, per case	3 50
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Culinary Starches—

Challenge Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 0 6 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 0 7

Crystal Maize Corn Starch—

1-lb. packages, boxes 40 lb.	0 0 7
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ST. LAWRENCE STARCH CO., LIMITED.

Ontario and Quebec.

Culinary Starches—

St. Lawrence corn starch, 40 lb.	0 0 7
Darkness corn starch, 40 lb.	0 0 6 1/2

Laundry Starches—

No. 1 White, 4-lb. cartons, 48 lb.	0 0 6 1/2
" 2-lb. cartons, 36 lb.	0 0 6 1/2
" 200-lb. bbl.	0 0 5 1/2
" 100-lb. kegs	0 0 5 1/2

Canada Laundry, 40 to 46 lb.

Ivory Gloss, 8-5 family pkgs., 48 lb.	0 0 7 1/2
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1-lb. fancy, 30 lb.

" large lumps, 100-lb. kegs	0 0 6 1/2
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Patent starch, 1-lb. fancy, 28 lb.

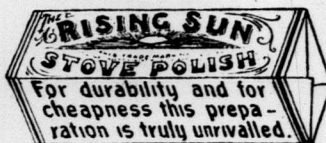
Akron Gloss, 1-lb. packages, 40-lb.	0 0 6 1/2
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OCEAN MILLS.
Chinese starch,
per case of 4
dos., \$4. less 5
per cent.

"BEE" BRAND CORN STARCH. \$3 00
San Toy Starch—
10c. pkgs., cases 5 doz., per doz. 1 00
less 5 per cent.

Stove Polish.



Rising Sun, 6-oz. cakes, 1-gross boxes	\$3 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste, 10c. size, 1-gross boxes	10 00
Sun Paste, 5c. size, 1-gross boxes	5 00



DUNN, AGENT.



Enameline No. 4, bxs. ea. 3 dz. 0 38
Enameline No. 6, bxs. ea. 3 dz. 0 65
Enameline No. 11, 40-lb. boxes 0 40
Liquid, bxs. ea. 40
3 doz. 0 80
Blackene, 6-lb. cans, per lb. 0 10
Enameline stove dressing, per doz. 0 70

Syrup.
"CROWN" BRAND PREPERATION SYRUP.

Enamelled tins, 3 doz. in case	\$3 40
Plain tins, with label—	
2 lb. tins, 2 doz. in case	1 90
5 " " " " " " " "	3 25
10 " " " " " " " "	3 25
20 " " " " " " " "	3 10

(10 and 20 lb. tins have wire handles.)
"BEAVER" BRAND. Per case.
1 gal. tins, square, 6 in case \$4 40
1/2 gal. tins, round, 12 in case 4 50
1/2 gal. tins, round, 24 in case 4 90

SMALL'S BRAND—Standard. Per case.
1 gal. tins, square, 6 in case \$4 70
1/2 gal. tins, round, 12 in case 4 90
1/2 gal. tins, round, 24 in case 5 30

Teas.
SALADA OYELON.

Wholesale. Retail.

Brown Label, 1's	\$0 20	\$0 25
" 2's	0 21	0 25
Green Label, 1's and 2's	0 22	0 30
Blue Label, 1's, 2's, 3's and 4's	0 23	0 40
Red Label, 1's and 2's	0 24	0 30
Gold Label, 1's	0 44	0 60



Ceylon Tea, in
1 and 1/2-lb. lead
packages, black
or mixed.

Black Label, 1-lb., retail at 25c.	\$0 19
" 1/2-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label, " 40c.	0 28
Red Label, " 50c.	0 35
Orange Label, " 60c.	0 42
Gold Label, " 80c.	0 55



Cases, each 60 1-lb.	\$0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1/2-lb.	0 35



Wholesale. Retail.

Blue Label, 1's	\$0 19	\$0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 22	0 40
Green Label, 1's and 1/2's	0 30	0 40
Red Label, 1's	0 35	0 50
Red Label, 1/2's	0 40	0 60

"CROWN" BRAND.

Red Label, 1-lb. and 1/2's	\$0 25	\$0 50
Blue Label, 1-lb. and 1/2's	0 25	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MAROEAU, Montreal.

Japan Teas—

"Condor" I 40-lb. boxes	\$0 42 1/2
" " III 40-lb. boxes	0 40
" " III 80-lb. boxes	0 36 1/2

EMD AAA Japan, 40 lb "at" 0 32 1/2

" AA 40	0 30
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Blue Jay, basket fired Japan, 70 lbs.,

"Condor" IV 80-lb.	0 32 1/2
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" V 80-lb.

" XXXX 80-lb. boxes	0 27 1/2
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" XXXX 80-lb.

" XXX 80-lb.	0 24 1/2
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" XXX 80-lb.

" XX 80-lb.	0 19
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" XX 80-lb.

" LX 60-lb. per case, lead	0 20
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packages (25 1's and 70 1/2's) 37 1/2

Black Teas—"Nectar" in lead packets

Green Label, 1's, 1/2's and 1's	0 26	at 0 20
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Chocolate Label " 0 25

Blue Label, " 0 50	at 0 38
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Maroon Label, " 0 60

Fancy tins—Chocolate, 1-lb.	0 33 1/2
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" " Blue, 1-lb.

" " Maroon, 1-lb.	0 45 1/2
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" " Maroon, 1-lb.

" " Maroon, 1-lb.	1 50
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"Condor" Ceylon black tea in lead packets

Green Label, 1/2's and 1's	0 25	at 0 20
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60-lb. cases, retail 0 25

Grey Label, 1/2's and 1's	0 30	at 0 28
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60-lb. cases, retail 0 30

Yellow Label, 1/2's and 1's	0 35	at 0 26
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60-lb. cases, retail 0 35

Blue Label, 1/2's and 1's	0 40	at 0 30
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60-lb. cases, retail 0 40

Red Label, 1/2's and 1's	0 50	at 0 34
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60-lb. cases, retail 0 50

White Label, 1/2's and 1's	0 60	at 0 40
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60-lb. cases, retail 0 60

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.	
No. 1	per lb. 0 35
No. 2	" 0 30
No. 3	" 0 25
No. 4	" 0 20
No. 5	" 0 17 1/2



LIPTON'S
TEA (in
packages).

1 lbs. & Sold
Color of 1/2 lbs. & lbs. for
Label per per
lb. lb. lb.

Ceylon-India, Ex. oh't A Yellow	45	70
" " B Red	40	60
" " No. 1 O Pink	35	50
" " 2 O Orange	30	45
" " 3 O L. Blue	25	35
" " 4 O L. Green	20	30

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3/4's, 5's and 10's	\$0 20
" " Amber, 8's and 3's	0 20
Chewing—Stag, bars, 10 for	0 45
" " Hope, 5's and 1's	0 44
" " 10's oz. bars, 6's	0 44
" " Currency, 12 oz. bars, 12's	0 47
" " Old Fox, narrow, 12's	0 47
" " Snowhags, 14 for 6's, 10's & 12's	0 51
" " Pay Roll, 7's and 6's	0 51
" " Fair Play, 8's and 12's	0 52

Vinegars.

E. D. MAROEAU, Montreal. Per gal.

EMD, pure distilled, highest quality	\$0 20
Condor, pure distilled	0 25
Old Crow	0 30

Special prices to buyers of large quantities

GRIMBLE'S MALT.

Bulk, 1/2-casks, 25 gals.	\$5 45	\$10 05
oaks, 60 "	10 25	20 40
Bottles, cases, 3 doz.	3 25	4 40

Washing Powder.

FAIRBANK'S GOLD DUST.

Five cases assorted—	
24 25c. packages	\$4 65
100 10c.	7 50
100 5c.	3 50
1 case 50 5c. packages free with 5-case lots	

Freight prepaid.

Cane's Woodenware.

UNITED FACTORIES, LIMITED.

Washboards, Victor	Per doz \$1 20
" Crown	1 25
" Improved Globe	1 50
" Standard Globe	1 00
" Original Solid Globe	1 25
" Superior Std. Bk. Globe	1 50
" Jubilee	1 50
" Pony	0 80

Diamond King (glass)

Tubs, No. 0.	11 25
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" 1 " 9 00

" 2 " 8 00

" 3 " 7 00

Pails, No. 1, 2 hoops	1 25
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" No. 3.

" "	2 00
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0 35
0 30
0 25
0 20
0 17 1/2

From's
(in
gals.)

Sold
lb. for
per per
lb. lb.
70
60
50
40
30
25

RED.
00 30
0 20
0 15
0 14
0 14
0 14
0 14
0 14
0 14
0 14
0 14
0 14
0 14
0 14
0 14

Per gal.
00 30
0 25
0 20

antilles
010 05
23 40
4 40

04 05
7 00
3 00
see lots

Per doz
01 30
1 35
1 50
1 60
1 80
1 90
1 90
0 90
2 90
11 25
9 00
8 00
7 00
1 85
2 00

01 05
1 05
1 05
1 05
1 05

THE GREAT WESTERN
CONDENSED MILK
CO.

TO GET THE MOST FROM
CONDENSED MILK
BUY THE BEST

"Butterfly Brands"

CONDENSED MILK	1 1/2	1 1/2	1 1/2
CONDENSED MILK	1 1/2	1 1/2	1 1/2
CONDENSED MILK	1 1/2	1 1/2	1 1/2

Largest Condensed Milk Plant in any
Country in the World. Terms: Cash with
order.

CONDENSED MILK

Largest Condensed Milk Plant in any
Country in the World. Terms: Cash with
order.

SORTING UP FOR XMAS!

Look over your stock
and see if you can't
use a few nice China
or Glass Lines extra.

Send your order to us by mail and
you will be satisfied.

GOWANS, KENT & CO.
16 Front Street East
Branches at
Winnipeg and Montreal
TORONTO

Perfectly prepared for the table
There is no other like it in the market

Walter's Mince Meat

Can be used in many ways
It is better than any other mince
of the kind

Put up in tins
up in every grocery store

J. H. WALTER
ST. CATHARINES

C. A. W.

Canada