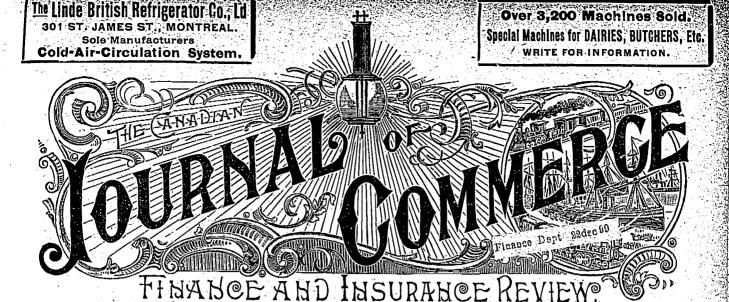
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Vol. 48. No. 15 New Senies

MONTREAL, FRIDAY, APRIL 14, 1899.

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Leading Wholesale Houses

McINTYRE SON & CO.,

Importers of Dry Goods, MONTREAL.

Owing to the late disastrous fire, beg to announce that they have removed to new premises at

8 BEAVER HALL.

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Montreal, 28th Dec., 1898.

Montreal, 28th Dec., 1898.

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THE DOMINION BANK.

NOTICE is hereby given that a dividend of THREE PER CENT, upon the Capital Stock of this lastitution, has this day been declared for the current quarter, being at the rate of 12 per cent, per annum, and that the same will be payable at the Banking House in this city on and after

MONDAY, the 1st of MAY next.

The Transfer Books will be closed from the 20th to the 30th of April next, both days inclusive.

The annual general meeting of the shareholders for the election of Directors for the eneming year will be held at the banking house, in this city on Wednesday, the dist of May next, at the hour of 12 celects, near

o'clock, noon. By order of the Board, R. D. GAMBLE, General Manager. Toronto, March, 1899.

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THE BANK OF BRITISH NORTH AMERICA.

Established in 1836. Incorporated by Royal Charter in 1840. Paid-up Capital, - - £1,000,000 Stg. Reserve Fund. - - 300.000 " London Office, 8 Clement's Lane, Lombard St., E.C.

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Drafts on Dawson City, Klondike, can now be obtain dat any of the Bank's Branches.

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Messrs. Glyn & Co.

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Anticou and North West - Imperial Bank of Canada.

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Newfoundland—Bank of Nova Scotia, St. John's,
Nova Scotia—Hallfax Banking Company, Bank
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Quebec—Eastern Townships Bank,

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Capital Subscribed - 500,000
Capital Pald-Up - 385,000
Reserve - 118,000

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Manirs. Boots and Shoes. Ames, Holden Co., Ltd...47 Victoria Sq. Lynn Shoe Co......92 Beaudry St.

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Commercial Summary.

We Merchants, Manufacturers and other business men should bear in mind that the "Journal of Commerce" will not accept adin its employ. Its circulation—extending to all parts of the Dominion—renders it the best advertising medium in Canada—equational others combined, while its rates do not include heavy commissions.

-Waterloo, Ont., has carried a by-law to purchase a water works plant from a private company and enlarge it.

-Tre Bank of British North America has opened a branch at Atlin, B.C., a very promising mining centre.

-MARCH exports from Toronto were \$448,002 in excess of same months 1897. chiefly in animals and agricultural pro-

-THE taxes paid by American life assurance companies in 1898 were sufficient in amount to pay the premiums for about 80 millions of life assurance;

-Windson station in this city is to be enlarged this summer to twice its present size. It will have a frontage of 175 feet on Osborne street instead of 70.

-The Standard Oil Company will use oak barrels in future in the distribution of coal oil throughout Canada, discarding the elm barrels now in use as speedily as the others can be received.

-THE annual report of the marine department shows that during the year 1898, the number of wrecks in Canadian waters was 187, representing a total loss of \$722,-967 in vessels and cargo.

-THE American exports to Great Britain in 1897 were 482% millions of dollars, in 1898, 538 millions. In 1897 the imports. of America from Great Britain were 159 millions and in 1898, 1111/2 millions.

-Two insolvent shoe stocks were sold in Quebec on the 6th instant. That of P. Boissonault & Son, valued at \$2,182, realized 40 cents in the dollar. That of G. Bouchard, Sons & Co., valued at \$6,455, was sold for 44 % cents in the dollar.

-THE picturesque town of Dundas, Ont., which during past few years has been thought by many to be so far eclipsed by Hamilton's larger growth as to be partially forgotten, is reported to be at present unable to satisfy the demand for houses.

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644 Craig Street, - - - - MONTREAL.

- -A BRANCH of the Molsons Bank has been opened at Hensall. Ont.
- -Cables from Calcutta report the market strong in jute and burlaps, with the latter advanced 2 to 3 per cent in price.
- -Тик "Daily Telegraph," London, England, recently spoke of a person as "Born in the town of New Brunswick, Nova
- -IT is estimated that 5,000 miles of rallway will be built in the United States the present year, representing an investment of \$150,000,000.
- -A ST. John's, Nfld., dispatch of the 11th instant reports the arrival of the sealing streamer "Greenland" with thirteen thou-
- -OLIVIER RICARD, general store, Bulstrode, Que., previously reported as in difficulties, is offering to settle at 60 cents in the dollar, 56 cents cash and the remainder in 4 months.
- -MR. GUNDRY, who is well known to many in Canada as having been manager of the Bank of Montreal, at Halifax, and Ottawa, and its agent in New York, died at Kensington, on 24th
- -A KLONDIKE report speaks of miners washing their faces in champagne for lack of water. Such ablutionists must have been previously washing their throats with something stronger than champagne.
- -THE Canada Company reports having leased 9,163 acres last year with right of purchase, and converted 3,800 from lease to freehold. The company has now 66,482 acres under lease with a pre-emptive value of \$850,000.
- -THE Calgary city council has decided to submit a by law to a vote of the ratepayers to borrow \$90,000 on thirty year debentures, carrying 4 per cent interest, payable half-yearly, wherewith to instal a water works system.
- -The assignment of Wm. Biggar, tanner, Galt, Ont., doing business under the style of Wm. Biggar & Son, caused a little surprise among his friends. He was known as a good tanner and was understood to be succeeding fairly well.
- -OPERATIONS have begun at rebuilding on Victoria square, the premises recently destroyed by fire, belonging to and for years occupied by McIntyre, Son & Co. and Greenshields, Son & Co. Mr. Wm. C. McIntyre has taken voyage for a trip to Europe.

- -MR. THOMAS HUNTER, insurance agent, Toronto, who was charged last month with fraud for issuing a policy by the London Fire Office, has been acquitted as it was proved that he had remitted the premium in due course to New York, and that he was not aware of the worthless character of the policy.
- -The warehouse of Messrs. Benoit & Co., Commissioner St. in this city, collapsed on 10th inst., owing to the weight of flour and provisions in the upper floors being too great for the walls to bear. The damage to stock and building is heavy. An official inspection of such buildings is necessary as in other cities.
- -MR. GEORGE HAGUE, General Manager of the Merchants Bank of Canada, returned home a few days ago after a trip to Florida, which we trust was recuperative to his strength.-Mr. D. M. Stewart, of the Bank of Commerce, has accepted the position of inspection of agencies of the Merchants Bank of Halifax.
- -Ar Goderich, Ont., Geo. Haley, who has been conducting a grocery business since the fall of '95, has made an assignment. He was previously a clerk and began business without sufficient capital. The withdrawal of money put in the business by a sister, together with too free crediting are accountable for his difficul-
- -After an unsuccessful attempt to obtain a settlement, at a meeting held recently in Winnipeg, Temple & Bolton, general dealers, Napinka, Man., have assigned. They have been in business only since last fall, succeeding McKinnon & Co. They were understood to have had a few thousand when beginning, but a fire in February last caused a considerable loss.
- -Tux luscious oyster is at length awakening to the dignity of his calling, and desires those who seek him to do so with due respect to his station in life. An order-in-council has been passed prohibiting the use of drags or dredges for the purpose of taking oysters on any public bed in Prince county, in the province of Prince Edward Island during the year 1899.
- -TENDERS for factory additions and new buildings are being prepared in Hamilton, Ont., this spring at a rate which denotes plenty work for the mechanic and much added business for the city in general. Surveyors are locating the proposed electric road to Guelph, which, if carried through, will prove of much worth to both cities, tapping, as it will, fully a dozen intervening villages.

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10 LEMOINE ST.,

MONTREAL.

COMPLAINTS of bad meat still come from Havana, Cuba, notwithstanding that peace hovers over the island and supply ships are unmolested. It is claimed that from 10 to 20 per cent of the refrigerated meat now being supplied under contract by a Chicago firm to the U.S. troops at Marianao and Havana, has to be trimmed off as unfit for food. Four thousand tins of canned beef were recently thrown into the bay.

-THE Provident Trust and Investment Company is asking incorporation, with capital stock of \$500,000. The Rock City Tobacco Company, Quebec, is seeking incorporation with a capital of \$50,000. The Wm. Rutherford & Sons Co., Ltd., Montreal, is asking for incorporation to carry on lumber manufacturing business, capital stock \$150,000. La Compagnie Lavoie-Gray of Quebec, is incorporated to make acetylene gas, capital stock \$50,000.

-From Hamilton, Ont., it is reported that negotiations are in progress for the amalgamation of the Hamilton Blast Furnace Company and the Ontario Rolling Mills Company. If the deal carries the new company will run the smelting works, rolling mills and forge works all on their present sites, and will establish a large steel plant on the smelting works site. The two concerns employ 600 hands, and this number will be greatly augmented by the amalgamation.

THE Deer Park Gold Mining Co. was orginally stocked at one million dollars. Funds having run short it was reorganised with capital increased by \$200,000. The stock, which is held largely in Toronto, was sold at 25 cents, then 23, and last week the quotation was 11 cents. As the old song read: "That's the way the money goes," yet the subscribers to and purchasers of this mining stock fancied they were on the direct road to a fortune. 'There are others.

-C. W. Stone, Westmount, Que, an employee of a railway company, opened a grocery in the fall of '97, with the economical, if not altogether original, idea of holding his position and having his wife look after the business. He subsequently quit the former and gave his entire attention to the grocery store with the result that the assignee is now in possession and creditors are not quite certain how near they will come to being paid in full of their claims, which total some \$1,500.

THE growing importance of the vast Northwest Territory will be more fully recognized by intending settlers on hearing of the preparations being made by grain shippers at the head of lake navigation. The largest grain elevator in the world will, it is said, be erected at West Superior, Wisconsin, by the Great Northern Railway. It will be built of steel at a cost of over \$2,000,000. Its capacity is to be 6,500,000 bushels of grain, or 2,500,000 bushels more than the largest existing elevator.

-A PETITION has been sent to the Dominion Government to deepen the harbor at Port Colborne, Ont., at the Lake Erie end of the Welland Canal, to a depth of twenty feet, placing it on an equality in this respect with Buffalo. It is contended that with the port thus deepened the large upper lake steamers, carrying 7,500 tons or more of freight, will be able to unload directly into vessels of 2,500 tons, which will be able to come through direct to Montreal when the St. Lawrence canals will be deepened to a uniform depth of fourteen feet.

-The loss by the burning of the Dominion Metal Works in this city on the 6th instant is estimated at \$90,000. The insurance loss is : on building, (owned by Charle sGarth), in the Liverpool and London and Globe, \$4,150; Scottish Union and National, \$4,150; Norwich Union, \$4,150; total, \$12,450. On stock and machinery-Liverpool & London & Globe, \$5,100; Royal Insurance Company, \$5,100; Lancashire Insurance Company, \$5,100; Sun Insurance Co., \$5,100; Imperial, \$5,100; Scottish Union and National, \$5,100, and Norwich Union. \$5,100. Total \$35,700.

The shortage in broom corn which was taken advantage of recently by a Chicago syndicate has caused another advance. A special from Chicago says :- Broom corn took another jump of \$10 a ton here. The immediate cause of the advance, attributed by some indirectly to the combination of broom corn interests recently formed in this city, was the raising of the price by the Central Illinois Broom Corn Association, which met at Charleston, Ill. Dealers from Chicago, Kansas City and St. Louis were present and the proceedings were governed by a reported shortage of the supply. Another meeting will be held in May, when a further advance will be considered. It is said the trust have a corner on all the available stock.

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11	11 .	Wine,	٠		-				-		50	••
11	79.	00. ' -		-		-		_		-	50	**
11	11	Wadding,	-								25	33
11	11	Soap.									10	91
11	**	Lotion,			-		-		_		50	**
11	**	Bath				_					50	17
11	11	Plaster,	-		-				-		50	11
**	11	Flannels,				-		-		1	ŏŏ,	17

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62½ St. Antoine Street. - MONTREAL.

No charge for small mending to customers.

J. KLEIN, 85 St. James St., MONTREAL Maker of Fine Clothing Order Made Pants A Specialty

-The Governor-General in his address at the Arts Exhibition in this city used two phrases which are likely to be remembered as aphorisms. Lord Minto said: "No man can rise to fame in a narrow groove." Then, when urging Canadian artists to be national in their works, as were the great Italian, Spanish, Flemish, French and English masters, he said: "It is a terrible thing to be a mere copyist—to paint without a soul." Although he disclaimed being an art critic, His Excellency made some remarks on artists and art which showed a warm appreciation of those engaged in this profession and a thorough knowledge of what is needed for success.

—By the burning of the M. Langmuir Manufacturing Co's. trunk works in Toronto on the 7th instant a total loss of some \$80,000 is shown. Over 275 employes are also temporarily out of work. The Langmuir Co.'s loss is about \$40,000. Damage to building, \$10,000; stock and machinery, \$90,000. Total insurance carried \$60,000; divided between the Northern, Lancashire, Royal, Queen, Norwich Union, Caledonian, North America, Scottish Union, Commercial Union, London Assurance, Mercantile, Phoenix, of Hartford, Phoenix, of Brooklyn and Imperial.

—This city has been deprived of one of its well known and highly respected citizens by the death of Mr. John Magor. Deceased was born in Devonshire, England, in 1835. In, or near, 1850 he came out to Newfoundland, and in 1862 moved to Quebec, where he was engaged by Messrs. James Ross & Co., shipping and commission agents. He removed to Montreal and joined the firm of James Lord & Co. In 1889 he established the firm of Magor Bros. & Co., which in 1891 became John Magor & Son. For many years he was Vice Consul for Brazil, and occupied the honourable position of President of the Montreal Board of Trade. Mr. Magor left a highly honourable record and his demise caused widespread regret in our business circles, where he was much respected.

—A Bill is before the British Parliament enlarging the privileges of colonial lawyers in the Supreme Court of the old country. Another is intended to compel those who have received a
degree from some source outside the United Kingdom, to state
what that source was when making use of the degree in a public
manner. Any B.A. of McGill for instance, would have to sign
his name, John Jones, B.A.; McGill College, Canada. The abuse
at which this Bill is levied does not exist in Canada, except in regard to the title indicated by D.D., as a pass degree of B.A. or
M.A. from a Canadian University implies equal scholarship to an
ordinary one from a University in the United Kingdom. The
doctor of divinity degree is given by American colleges as a
mere compliment, without any examination, or proof of the reciplent being a scholar in any true sense. The use of such a degree is most unfair to those entitled to it by their learning.

—Our Cornwall correspondent writes:—J. H. S. Parke has sold out his stationery and book business to R. M. Pitts & Co. and is taking up his residence in Chambly, Que.—Miss Webber has bought out the stock of the estate of Webber & Son.—The water was let out of the canal on the 8th inst for repairs. It will be ready as soon as required.—Maple syrup promises to be scarce, owing to the backward season, farmers have tapped but the run of sap has been small.—There is a decided shortage of fat cattle. Prices have gone up of late and promise to remain

high for some time; the Americans practically depleted this section last fall.—All the cheese factories will be in operation by 1st May. The price now is very encouraging to the farmers and a good season is looked for.—Cornwall is one of the best located towns in the Dominion for manufacturing purposes during navigation. Some 18 boats pass up and down weekly, all touching at this port. Cornwall is within 50 miles of Ottawa by the Ottawa and New York Railway, connecting with the C.P.R. at Finch for all through and local trains. Also within 67 miles of Montreal by the G.T.R., and on the completion of the new bridge will be within 325 miles of New York City, the shortest point from Canada. The town has the advantages of splendid water power, plenty of good labor available throughout the year, and is ready to communicate with new industries or those already established and desiring to move.

-AFTER many years of almost exclusive poise as hat and hair trimming, the ribbon, in all its splendor of shades, has chosen a wider field. For dress trimming it is coming largely into use this season, bringing with the more modern satin and gros-grains the draw effects of a former day. The narrow widths are still called for both in flat weaves and draw-string goods in large quantities. They are appliqued in many parallel rows so that an extraordinary quantity, especially in the narrow widths, is being required. There is a strong tendency for the better goods in all markets, this being more pronounced than for several seasons past. The backwardness of the season prevents a definite statement as to how much of a factor ribbons will figure for millinery purposes, but the styles, widths and qualities which have been prepared by manufacturers for this purpose are numerous and 'varying, and if this can serve as a gauge they doubtless will meet with a ready and liberal sale. Many buyers who foresaw the recent advances in raw silk, being quick to see that prices then existing had reached a minimum for the season, have accordingly profited by their farsightedness. It is conceived to be a commercial impossibility for prices to be any lower until the mid-summer quietude asserts itself, whereas every indication seems to point to still further advances. The market is reported as very firm, and concessions from present quotations are not to be had. The more staple makes of ribbons in satin and grosgrains and double-faced satins in the narrow widths have been freely selected in all the new season's colorings. The wider goods in sash widths have been taken more freely in both plain weaves and fancies, but the former show the best results, particularly in plain taffetas and double faced satin weaves.

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Surplus 50 p.c. of Paid-Up Capital above all liabilities La Stock

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Yonge & Temperance Sts., TORONTO, ONT.

GROCERY NOTES.

When the price of the cheaper grades of coffee advanced 30 to 40 per cent in 1886 it was widely predicted that the era of low price coffee was past. It was then that cheap and mysterious sutstitutes were being brought upon the market and introduced under almost as many fancy names as the package tea of to-day. But the enormous crops of the past three years have again lowered the price, gradually falling till it has almost reached the point where it will compete in price with its own substitute. In a circular just issued by a leading New York importing firm the crop prospects are thus summed up :- In Santos the current crop receipts already reach five million bags which make it probable that the total there will exceed 5,500,000 bags. In Rio, so far, the receipts are 2,700,000 bags, but in that port they again neglect to count the coffees sent down from the inferior direct for export, the quantity received in this way being about 125,000 bags up to date. The total in Rio for the crop year however, will be close to 3,500,000 bags, the aggregate for the two ports no doubt reaching 9,000,000 bags. Regarding the next crop, it is now well known that the Brazilians while, adverse to giving out figures, admit a large surplus over last year. But whatever the figure finally reaches, it is positively immaterial, since the fourth consecutive large crop in excess of the requirements of consumption will mean a combination of very low prices. With three large crops in Rio and Santos aggregating 28,000,000 bags and a fourth (claimed to be a "record breaker") to follow, it is no longer a question how much coffee is on the trees; it is a question how much coffee is in the warehouses, the surplus production of the last three seasons. There are a great many who speak about five cent coffee as being very cheap, and that the Brazilians cannot raise it at that price. The real fact is, there is no five-cent coffee sold anywhere at present. New York Standard No. 7 has sold in Brazil during the present crop at an average of about 6 cents, cost and freight, but the bulk of the crop has consisted of higher grades, which have sold at 61/2 and 7c per pound. Not only in Brazil but also in the United States an idea has been formed that the so-called coffee war is one of the reasons for the heavy decline in coffee. No greater fallacy than this could be put forward since the price of No. 7 coffee-the basis for the roasting business-has declined far less than any other quality. In Europe, where there is no coffee war, the decline in coffee has been much more marked than here; and here the price of all mild coffees and high grades has continued to go down, while that of No. 7 has been held up by the strenuous efforts of many large and small roasters in this country. We believe that so long as illiterate labor in Brazil, which is now recruited chiefly from Italians and the colored races, is willing to accept the present milreis in payment for their wages Brazil can produce coffee as cheap as any other country, and probably cheaper. It is doubtful whether coffee countries can readily substitute other products where they now raise coffee, and the abandonment of new plantations where new trees are coming into fruit bearing in all parts of the world and Brazil (new trees being set out

THE

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Bank of Toronto Chambers,

MONTREAL;

within the past two years), is not to be supposed as likely, and for this reason we believe the price of coffee will have to go considerably lower before the over-production will cease.

A letter from a prominent fruit grower in California says thatthe outlook for apricots is not so promising as it was a while ago. For peaches and prunes, on the other hand, the prospect is exceedingly good, and according to present indications the crops of each will be the largest ever known. If there is no frost by the 15th instant the writer adds there will be plenty of apricots.

Mail advices from Bremen state that the cold wave prevailing in that section and in middle Europe during the eight days ending March 29th had undoubtedly, according to reports gathered by the Fruit Association, done enormous damage to the fruit-bearing trees, especially apricots and prunes.

Liverpool mail advices report rather more inquiry for Sultana raisins but only small sales at prices ranging from 46s to 48s. Since the season opened Liverpool received up to the end of March 449,085 packages, or 124,547 packages less than during the corresponding period in 1898.

Mail advices from Bordeaux, France, are to the effect that in view of the very unfavorable outlook for the coming French prune crop, stock that had been sent to Germany on consignment has been ordered reshipped to the primary markets.

It is reported that the severe frosts of last winter have killed fully ninety per cent of the peach trees in Essex County, Ont. The peach crops in Kent, Elgin and the Niagara district are believed to be in a worse condition.

A new departure in the sale of pineapples will be introduced in New York city this week. Semi-weekly auction sales will be held, where heretofore this fruit has always been disposed of by private sale.

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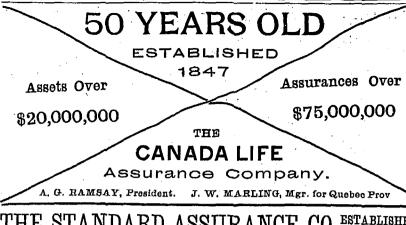
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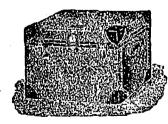
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THE CANADIAN

Iournal of Commerce.

MONTREAL, FRIDAY, APRIL 14TH, 1899.

RADE WITH GREAT BRITAIN AND THET THE UNITED STATES

The tables of Trade and Navigation just issued by the Department of Customs for the year 1898, afford authentic material for comparisons as to the movement of Canada's foreign trade in past years. The returns have an especial as well as a novel interest in view of the highly commendable effort to develop our trade with the mother country.

We are not, and never were, however, of the school which makes sentiment a predominant influence in fiscal legislation. Trade is trade with whomsoever it is transacted. As trade is carried on solely with a view to making profits, this economic object must of necessity be "the power behind the throne" which, in the long run, will be the ruling, the supreme force which will direct trade movements. There are, however, influences at work in the sphere of commerce which, though not of a strictly fiscal nature, have a recognised effect in directing the stream of trade more or less towards one channel or another in preference to others. Such influences nevertheless will prove powerless, if they run directly counter to those of a purely fiscal economic nature. The dominant motive power of a steamer is given out by its engines. If the wind blows favourably the vessel is speeded by its sails, but if the wind is against her the ship still moves on her course. So with trade, the economic force is the ruling power. If sentimental, or other influences run in the same direction so much the better for trade, but, if those in-

	APRIL.								
SUN	MON	TUE	WED.	THU	FRI	SAT			
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fluences run in opposition to those of economic laws, the ship of trade keeps on its course heedless of the obstruction.

Every loyal British subject desires to have trade developed between the mother country and the colonies. But it would be unreasonable and most unbusiness-like to have trade in that direction so developed as to be injurious to the general business interests of any colony. The mother country has our affection, but she is quite rich enough to get along without being granted privileges by any one of her children which that child cannot grant without a sacrifice. If, however, a colony by allowing exclusive privileges to the old land, is enabled to secure some trade equivalent, some adequate recompense, then the relations between mother and child are put on the business basis of mutuality, which alone can ensure the stability, the permanence, and the extension of such relations. All English trade is conducted on the above principles. There is not the least trace in the fiscal system of Great Britain of any sign of sentiment. To John Bull, a trader is a trader and nothing more, and whatever his nationality, the trade of an alien is just as welcome as that of any of his sons. We have therefore the strongest of precedents and of authorities when we maintain that trade relations should be arranged strictly on economic principles; that their object should be, to ensure profits not to gratify feelings.

The official returns of our exports for a series of years in and since 1873, to Great Britain, the United States and other countries, give the following exhibit:

Exports.	Great Britain. \$	U. S.	Other countries.	Total.
1873	38,743,848	42,072,526	8,978,000	89,789,822
1877	41,567,469	25,775,245	8,533,000	75,875,893
1891	53,571,570	36,866,225	7,853,000	98,290,828
1895	41,877,705	39,752,734	7,608,000	89,238,361
1889	38,108,126	43,522,404	7,658,000	89,189,167
1893	04,080,493	43,923,010	10,561,000	118,564,352
1897	77,227,502	49,373,472	11,849,000	137,950,253
1898	104,998,818	45,705,336	18,456,000	164,152,683
			N	

The respective percentages to the total exports of those to Great Britain and the United States for several past years were as follow:

	1898.	1897.	1885.	1873.
	p. c.	р. с.	p. c.	p. c.
Great Britain	63.9	56.0	46.9	43.1
United States	27.8	85.7	44.5	46:8

This is certainly a remarkable exhibit. Since 1873 the proportion of our exports sent to Great Britain to our total exports has expanded from 43.1 per cent to 63.9 per cent, that is, such proportion has nearly

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On the other hand the proportion of our exports sent to the United States to our total exports has decreased from 46.8 per cent to 27.8 per cent, that is, the proportion has fallen off nearly one-half. During the time that Canada increased her total exports by \$74,363,000, from 1873 to 1898, those sent to Great Britain increased by \$66,255,000, while those sent to United States only increased \$3,633,000. If we take the five years from 1873 to 1877, and from 1894 to 1898, we find that the aggregate exports were as follow:

and the second s	1894	1873	Increase
• •	to	to	to
Exports.	1898.	1877.	Gt. Britain.
	\$ `	· \$.	\$
Great Britain	379,312,000	206,071,000	173,241,000
United States	216,635,000	165,635,000	51,000,000
Evidently in the ol			
"open door," and ir	n the United	d States with	a block-
aded one.			

We will now turn to the imports, which, for the same years as the export figures are given, show as follow:-

Imports	Gt. Britain.	U.S.	Other Countries.	Total.
	\$	\$	\$	\$
1873	68,522,576	47,735,678	11,256,000	127,514,594
1877	39,572,289	51,312,669	5,415,000	96,300,488
1881	43,583,808	36,704,112	11,323,000	91,611,604
1885	41,406,777	47,151,201	14,152,000	102,710,019
1889	42,317,389	50,537,440	16,818,000	109,673,447
1893	43,148,418	58,221,976	20,335,000	121,705,030
1897	29,412,188	61,649,041	20,233,000	111,294,021
1898	32,500,917	78,705,590	19,402,000	130,698,006

The respective percentages to the total imports of those from Great Britain and the United States for several past years were as follow :---

F	1898.	1897.	1885.	1873.
•	p.c.		p.c.	
Great Britain	24.7	26.4	40.3	53.7
U. States	60 2	55 4	46.8	917 A

This is no less remarkable than the exhibit of exports. Since 1873 our imports from Great Britain in proportion to our total exports have fallen from 53.7 per cent to 24.7 per cent, that is, such proportion has decreased more than one-half. On the other hand the proportion of our imports from the United States to our total imports has increased from 37.4 per cent to 60.2 per cent, an increase in the proportion of over 50 per cent. Since 1873 our imports from Great Britain have declined from \$68,522,776 to \$32,500,917, while in the same period our imports from the United States increased from \$47,735,678 to \$78,705,590. Putting the export and import returns together we get the following striking contracts :--

Exports to Great Britain increased between 1873	· '
and 1898 by	\$ 66,255,000
Exports to United States increased	
Imports from Great Britain decreased in above	
period by	\$ 34,022,000
Imports from IIS increased in same period	30.970.000

These statistics knock on the head the theory that the markets we buy most in are the markets which will take most of our goods. We have been buying more and more heavily from the United States for years past, and our sales to the States have only increased by a trifling amount. We have been selling more and more heavily in Great Britain for many years, yet we have been at the same time decreasing our purchases in Great Britain.

We regard the above returns as conclusive evidence that the policy of the United States has been successful in preventing the imports into that country from Canada increasing, and that the fiscal policy of this country has not placed any material obstruction in the way of the increase of imports from the States. Up to the date of the official returns, the preferential tariff in favour of British imports had not been long enough in operation to show what its capabilities are for increasing the imports from Great Britain. We propose to analyse the returns, and show in a second article in what classes of goods the increases or decreases have taken place.

THE QUESTION OF LIGHTING.

The feeling that now generally prevails against the giving of privileges and contracts by municipal corporations to companies for purposes affecting the public at large and for a long term of years, is justified by what is transpiring both in Canada and the United States in the matter of lighting the various cities and towns. The recent contract awarded by the Harbour Board to the Royal Electric Co., brings the matter right home to the people of Montreal, and in a way that shows with a clear light the marvellous improvements that have been made, and which all tend to cheapen production and still leave a good margin of profit to the producers.

It is but a few years since the harbour was lighted by electricity and at the rate of 30 cents per light per night; but now, with competition, and the application of water power in the production of electricity, the contract price is to be 15 cents per light per night. It must be borne in mind that on the wharves the season lasts only about seven months, and the poles have to be taken down every fall and replaced every spring, and from the nature of the ground on which they stand and the disturbance from the business done there, the expenses of operating are much heavier than in the city where the conditions are more favourable.

This is in marked contrast with the contract the city has with the same company for lighting the public streets and buildings. That contract was made six or seven years ago and it was to run for ten years. The amount paid in 1897 for street lighting by electricity was \$145,237.15, which we are under the impression, was about \$130.00 per light, or 45 cents per night per light, and for all the year round, without any taking down of poles and replacing them annually. When that contract expires, it is reasonable to expect a proportionate reduction such as has taken place in the harbour, and which will materially help to restore the

equilibrium between the income and outgo of the city revenue.

In this connection it is well to note what is going on in other places in these matters. Take that enterprising city Chicago, which is popularly supposed to be run by monopolies. There the price paid for the street electric lamps was, two years ago, \$96.00 a year, but during the Mayoralty of Mr. Carter Harrison—who has just been re-elected—the price was reduced to \$68.00 per lamp at which it stands to-day. The advantages for the production of electricity in Chicago are less favourable than here, chiefly because of the want of water power. Notwithstanding this the difference in the prices paid for street lamps is most striking.

We notice in our exchanges that a similar reduction in the cost of electric lighting for streets is very general in the cities and towns on this continent as well as in Europe, so that in this respect the harbour contract for lighting is in a line with a general tendency.

The same remarks will, practically, apply to gas lighting. In Montreal the price is now \$1.20 per thousand feet—net cash—with a penalty if not paid promptly, and a further charge for meters. This is higher than in any other city of importance similarly situated. In Toronto it is 90 cents per thousand with a demand for a reduction, and the city gets a certain percentage of the gross receipts. In Chicago the price is about the same. In New York the price last year, under the compulsory legislative enactment was \$1.05 per thousand, and under the same compulsion this year it is to be supplied at \$1.00 per thousand.

There is now a measure before the State Legislative in Albany, to break up the gas monopolies in New York and make the maximum price 90 cents, and it is further contended that the price will be still further reduced to 60 cents with good profits, as a consequence of improved methods of manufacture. The question of cheaper light, whether it is to come from electricity or gas, is one that comes home direct to every householder, and in the near future there is every prospect of getting it at a much lower figure than now prevails, and yet be remunerative to the producers.

Another Bill has recently been brought into the Ligislature at Albany to fix the maximum price for illuminating gas in New York City at 75 cents per thousand feet. Whether this passes or not it shews the tendency to protect the consumers of one of the prime necessities of modern life.

A NEW EXEMPTION LAW FOR ONTARIO.

In the closing hours of the recent Session of the Ontario Legislature, an amendment Act was passed in a rush which forbids any municipality granting exemption from taxation to industrial enterprises unless the by-law granting it is passed, (1) by a two-thirds vote of the electors on the voters' list as well as, (2) a majority those voting. This Act, like so many Ontario ones, seems to have been drawn very carelessly. It was introduced and passed through the Assembly under conditions which precluded the possibility of such consideration and discussion as ought to be given to legislative measures.

If a by-law is approved by two-thirds of those on the voters' list it must necessarily receive a large majority of those who cast their votes, so that the second condition is superfluous, unless there is some plan of ascer-

taining the views of the entire body of voters without their going to the poll, which plan does not exist. Before it can be known that any by-law has received the assent of two-thirds of the voters on the list, every one of the voters must have recorded his vote. Even if a few voters abstain from placing their vote on record, it cannot be certainly known that those who have voted for, or against a by-law constitute two-thirds of the whole number of voters. Suppose a municipality has 20,001 voters, two-thirds of this is 13,334, now suppose 19,908 record their votes, two thirds in favor of a bylaw, that would give a vote for of 13,332, which would be below the legal requirement by only 2 votes. the whole voting machinery would be thrown out of gear simply because three voters out of 20,001 did not record their votes. Now, in every municipality there are, at all times, voters who are too sick to vote, or are absent. Even were adequate machinery provided for securing what the Act requires, that is, the actual vote of every voter on the list, every voter would have to be at home within the range of such machinery, and every one also would have to be in a physical condition to record his vote. So that the new Act manifestly imposes a condition which involves physical impossi-

This extraordinary Act was passed by those who object to a Senate, who, however, have given a very striking object lesson on the utility of a second Chamber. The Globe objects to this Act because it says:

"It is clear that the restriction requiring the assent of two-thirds of the people on the voters' list will make it impossible to pass an exemption by-law in Toronto. The feeling in the city against special exemptions is growing stronger, but a greater obstacle will be found in the difficulty of securing the required quota, as there is a large number of non-resident property owners, and a much larger number who do not take sufficient interest in municipal affairs, to vote on an exemption by-law or any other question of management or policy."

This view, however, overlooks the provision that any by-law, "must receive the assent of two-thirds of the electors on the voters' list qualified to vote for such by-law," which we have shown to be an impossible feat, especially in a large city. Read literally the Act declares that the vote on a by-law shall be vitiated unless the votes of the dead whose names remain on the list, were recorded. How their votes are to be polled we are not informed, but as Toronto has several spiritualistic mediums, their services might be secured for this purpose. The new Act was intended to restrict the exempting of certain manufacturing enterprises from local taxation, and so to prevent municipalities competing with each to secure such establishments. It will have no such effect, as the Act is unworkable.

ELOQUENCE AT A DISCOUNT.

Those who have read Pendennis will remember the highly amusing description given by Thackeray of a visit paid by his hero to a public house called "The Back Kitchen," a resort of the low class of journalists who in those days wrote for the "yellow" newspapers. One of these remarked, "The taste for eloquence is going out, Mick." Pendennis was published fifty years ago, so that in that period the value of eloquence was on the decline.

Any one who remembers with what prolixity the English newspapers in years gone by reported the speeches made in the House of Commons, and those

made on the stump by public speakers of more or less note, or no note at all, cannot but have noticed what a change has occurred in recent years. Formerly the public seemed to have such an insatiable appetite for speeches that all those made in the House were reported in full in the London daily papers and republished by provincial ones in extenso. Now the debates are edited, and only the addresses of the more distinguished speakers are reported at length, the others being summarised, some of them very briefly indeed. Even our own orator, Mr. Edward Blake, is not on the favoured speakers' list of the reporters' gallery. In fact the more eloquence or oratory there is in a speech, as ordinarily understood, the less chance there is of its being published in full. Literary style is now at a low discount; readers seem too busy to read spoken literature; they want short statements, pithily put arguments, and anything not strictly germane to the subject on hand is not acceptable. Hence personal attacks, recitations of a member's records, comments on an individual's actions, if at all extended, are regarded with disapproval both in and outside the House.

This change in public taste has inspired an article in the "Contemporary Review" for March. Mr. Gladstone is affirmed to have kept up the value of inspiring Parliamentary and platform oratory. Since his departure the market value of speeches has diminished to what those engaged in the trade of supplying them must be little short of appalling. Oratory is a drug in the market. Mr. Gladstone's speeches were text books for his party, they put his colleagues on their metal, and roused all the latent powers of his opponents. was an inspiration to friend and foe, and kept up a demand for oratory on a high level. While he was in the field the battles of Parliament were intensely interesting, since his death there have been nothing but tiresome skirmishes. The "oratory market" is conducted on commercial lines. Every daily in the United Kingdom receives every Saturday a list of "fixtures" for next week and asking "your early orders" for reports. These are a "verbatim report," a "full report," or a "summary," as required. The full report is one partly condensed, and a summary is given in the third person.

The merchants who deal in these reports, are two firms who sell speeches as others sell drygoods. They keep reporters who are sent to any place where a speech is likely to be delivered that will sell. The Post-office telegraph service facilitates the transmission of saleable speeches. The papers receiving a "Chamberlain" or "Balfour" speech, or any other statesman's, are charged \$2.50 per column, which includes telegraphing. This is a very low figure, but, as with the old woman's apples, its the quantity sold that brings good profits. If 40 papers pay \$2.50 per column, and take 4 columns the total amounts to \$400, which pays well. Speeches are, however, very seldom of that length. Such long affairs are at a heavy discount, as there is no demand. By carefully noting how their circulation is effected by a speech from such and such a person, the newspapers are able to regulate their demand for reports, and they would not buy an oration by the Archangel Gabriel unless they were certain it would pay for publication.

No statesman living commands the market for verbatim reports. The Premier, Lord Roseberry, Mr. Balfour, Mr. Chamberlain and Sir William Harcourt, who head the list as popular speakers, are only reported "in full," which implies some degree of condensing. Lord

Salisbury does his own condensing, as his speeches are models of terseness and brevity. Any country paper can get a full report of the Premier's speech sent down by telegraph for \$5. Lord Roseberry is a "two column" speaker, Mr. Balfour runs up to three columns. Mr. Chamberlain is more wordy, but being foud of smart sayings, his speeches are in good demand. The Chancellor of the Exchequer's speeches had no market value until he used the words "open door," and, "at the risk of war," these expressions brought him popularity. To meet the case of minor speakers one news man sells half-column reports. Our readers would be surprised to find what distinguished men are on this list, as the public will only read half a column of any speech they make. There is a lower depth still, as the speeches of some distinguished noblemen and commoners are quite unsaleable at any price. The Irish members are looked after by their own papers.

The dullness of modern oratory in England is attributed to the lack of friction. No speaker is able to provoke an opponent into making such a rattling reply as to create a demand for it. The price of reports has fallen from \$3.75 per column to \$2.50, with a tendency downwards. Our contemporary draws this moral from the decay of oratory: "An improvement in public taste cannot be hoped for until our great men's speeches contain more of the reality of the spirit of political warfare."

Such speeches as have recently been delivered in the House at Ottawa, would not be tolerated in the Imperial House of Commons, as a quorum could not be maintained therein to listen four, five, or six hours to oratory, even if up to the standard of Burke, Sheridan, Pitt, or Erskine. Were the members of the British House of Commons to go on night after night consuming time over a so-called debate on the Address, they would soon hear the roar of the public telling them to get down to Parliamentary business.

PRICES OF OIL.

The figures recently given us by a contributor in regard to the disparity between the retail price of coal oil in this city and in Chicago contained an error, which in justice to the Standard Oil Company and our readers, we correct in the following statement. Our informant appears not to have clearly distinguished between wholesale and retail prices. The present net price of American water-white coal oil to the retailers in this city is 15 1-12 cents per gallon. The price for the same grade of oil to retailers in Chicago, if reckoned by Canadian, or Imperial measurement, would be about 5½ cents per gallon. If to this first cost of 5½ cents we add the duty of 5 cents, and 3 cents for cost of transportation, official testing and filling of barrels, we get 134 cents per gallon as the cost of oil, if bought in Chicago and imported for distribution by retailers in this city. The difference between the price charged retailers in Montreal, which is 15 1-12 cents per gallon and the cost of bringing oil from Chicago, which is 131 cents, is 1 7-12th cents, which is an inappreciable fraction over 1½ cents per gallon. It is therefore manifest that the margin for retailers in this city, who sell water-white oil at 25 cents per gallon leaves quite a handsome profit. The following table gives the price of Canadian and American oil for the month of December in the past four years.

AVERAGE PRICE TO RETAIL TRADE.

Discount and rebate for emptles not included.

December, 1895. December, 1896. Canadian. American. Canadian. American. *P.W. P.W. *W.W. Astral. P.W. W.W. P.W. W.W. Astral 14%c 17 c 18½c 19½c 15c 18c 1916c 2116c December, 1897. December, 1898. Canadian. American. Sarnia. American. 13c 14½o 140 16%c 18c 19%c 16c 17c 1816c * P.W. means prime white, and W.W. water white.

We are informed that the fuel oil now being supplied by the Standard Oil Company is proving more satisfactory to manufacturers who use it, as it produces a more intense heat. This is understood to be a full compensation for the expense of adapting the plant to the new quality of oil.

THE HUGHES LIBEL SUIT. The suit for criminal libel brought by Mr. Hughes,

Chief of Police, in this city, against the editors of a local paper has ended in a verdict of "not guilty." The charges made against Mr. Hughes practically amounted to an accusation that he had made a fraudulent use of the city's money. The verdict does not imply that those charges were substantiated, but that the jury, which was a mixed one, considered the irregular business proceedings of the Chief of Police were so indefensible as to justify severe comment in the public interest. We fear Mr. Hughes has suffered severely by the folly of his friends. A strong appeal was made to the jury on his behalf on the ground that he had served as a Papal Zouave in Italy. That entitles him to the respect of those who regard the aim of those volunteers to have been commendable, but it is no reason for appointing one of them to be Chief of Police in a Canadian city, nor is it any apology for the person so appointed being excused from discharging his official duties so as to be above reproach. There is a general impression amongst a large body of our citizens of all classes and of both races, that Mr. Hughes took liberties which he would not have done had he not believed that he was a privileged person on account of his record in Italy, and that as an ex-Zonave he was in a position to set criticism at defiance. The utter neglect of the city's by-laws by the police in regard to the sidewalks and other matters, in spite of frequent remon-, strances and appeals by the press and private persons, has aroused general resentment. Justly or not, there is a conviction that Mr. Hughes regarded himself as above public opinion and that he rather enjoyed manifesting his independence those of whom he was the paid servant. Judge Wurtele who tried the case said, "Being personally acquainted with Chief Hughes, I believe he had no intention to misappropriate money, but, abetted by the Police Committee, he had made illegal purchases of horses, and had made no entry of them in his books and had mixed up a loan of \$300 with his own cash, and had it in his possession one year and three days." The Judge evidently thinks the Police Committee as blameable for irregularities as Mr. Hughes. The hearing of this case and the verdict will have a wholesome effect if it warns officials against presuming that their "pull" with some section of the City Council will enable them to neglect their duty, or commit improprieties with impunity. The public service like private should be conducted on business principles. Had Chief Hughes

recognised this principle, and acted upon it, he would have been saved a most costly, disagreeable and damaging experience. But, as we have said, he may thank many of his friends for inspiring him with the erroneous ideas which led him into trouble, and which have alienated that public sympathy which is ever ready to support an official whose one aim has been to do his duty with zeal, energy and impartiality. The Herald, having won the above case should pursue its investigations. As we said last week, \$300 is a mere flea bite. It has only scratched the ground, let it dig deeper and materials will be discovered as rich in scandal as gold in the Yukon creeks.

THE PACIFIC CABLE. The Premier announced to a gathering of his fol-

lowers on the 11th inst. that a Bill would be introduced this Session to authorize the granting of a subsidy towards the laying of the Pacific Cable. Sir Wilfrid stated that the Government had become impressed with the necessity of Canada assuming a fair share of the cost of this enterprise, which was regarded as one of Imperial importance. The Australasian colonies had already decided to pay four-ninths of the cost. What should be the proportion respectively to be contributed by Great Britain and by Canada having been undecided the matter, had been in suspense until an agreement was arrived at. The Dominion Government considered a fair proportion to be three-ninths for Great Britain, leaving the subsidy from Canada to be two-ninths. The Imperial Government regarded a fair arrangement to be, half of the difference to be contributed by Canada. This, it is understood, will be the provision of the Bill to be introduced, so that, should the arrangement be approved by Parliament, Canada will contribute five-eighteenths to the Pacific Cable. We regard this as more than could have been equitably regarded as the contribution of Canada. The cable will be principally advantageous to Great Britain and to Australia. The benefit to Canada will be only nominal for many years. Our trade with Australia is not developing as was expected, nor can it be justly said, that this lack of progress arises from the lack of a cable service. Between the antipodes and the mother country, there is a very large and growing trade done in products which compete with those of Canada. To both Great Britain and Australia a Pacific Cable will be of the greatest utility, and upon them might with equity be laid the entire cost of its construction, leaving Canada to contribute to its maintenance by the business provided by this Dominion. For Great Britain the cable will have great value politically, in that benefit Canada has no share. As the Government has decided to grant a certain subsidy, we suppose it will be approved by the House, so we can only hope that time will reveal or create some conditions now unknown, or nonexistent, which will make our contribution to a Pacific cable a remunerative investment. The cable will be in the hands of a Commission proportioned according to amount of subsidy granted. It is proposed to be run to Fanning Island, Fiji, Norfolk Island, and thence to Australia and New Zealand. The entire length will be 7,150 miles. The total cost is estimated at \$7,500,000, which is likely to be exceeded by subsidiary works. Reports from experts speak favourably of the financial prospects of the enterprise, which are based chiefly

upon the business likely to arise between the old land and Australasia, and connections with the East. In three years after opening, the line is expected to become a dividend-paying enterprise, a hope which we trust will be fully realised.

CANADIAN FAILURES, 1ST QUARTER 1899.

The report of failures in Canada for the first quarter of this year as compiled by Dun & Co., is not a very satisfactory one, as the following statistics show:

	Total failures for 1899.				
Provinces.	No.	Assets.	Liabilities.		
Ontario	141	\$ 509,852	\$ 609,505		
Quebec	137	2,104,147	2,768,266		
British Columbia	17	125,450	110,050		
Nova Scotia	35	80,610	195,833		
Manitoba	19	96,857	103,166		
New Brunswick	12	235,400	448,147		
Prince Edward Island	2	11,300	16,444		
Total	363	\$3,163,116	\$4,241,411		
" 1898	423	2,865,688	2,941,067		

Of these liabilities \$2,433,155 are classified as manufac turing, against \$456,424 in 1898, an increase of \$1.976,731 in this one branch of trade. One failure in the iron trade with liabilities of \$1,150,000 accounts for over half the increase. A brick maker's failure for \$245,443, makes the increase in that branch \$242,343 more than in 1897. There were 19 failures in the clothing trade with liabilities for \$408,345, which exceeds 1898 by \$337,998. The leather failures were for \$184,279, which is larger by \$147,669 than in 1898. Nearly the whole increase is accounted for by the failures in those four branches of manufacture. "Earthenware" seems also to have been in a bad condition this year as the liabilities under this head are \$247,245, as compared with \$3,100 last year, and \$36,000 in 1897. The "wood" business shows also an increase in liabilities of \$32,864 over 1898. Indeed the manufacturing lines of trade show very unfortunate results so far this year as the following table evidences:

	Man	ufacturing.	Trading.			
Provinces.	No.	Liabilities.	No.	Liabilities.		
Ontario	43	\$155,981	96	\$451,574		
Quebec	85	2,211,687	100	549,179		
British Columbia	3	32,200	14	77,850		
Nova Scotia	8	27,200	27	168,683		
Manitoba	··· 2	2,430	17	100,736		
	1	3,657	11	439,490		
P. E. Island		•••••	2	16,444		
						
Total	92	\$2,433,155	267	\$1,803,906		
Total, 1898	97	456,424	319	2,467,188		

The failures classified as "trading" had liabilities of \$663,-282 less than in 1898, and \$1,727,433 less than in 1897. The drygoods item is, however, larger this year than last, the number who failed was less, but their liabilities greater. It is evident from these returns for first quarter of 1899 that trade conditions are really not as satisfactory as they have been regarded. There is still room for great improvement before business can be considered thoroughly and generally prosperous.

THE CANADIAN TOBACCO GROWERS.

The growers of tobacco in Canada are endeavouring to secure such changes in the tariff and excise laws as will create a better market for their produce. The petition they have addressed to the Government asks that the Customs tax on raw leaf be raised to 20 or 30 cents per pound, that the Inland Revenue tax on the manufactured article be uniform for native and foreign leaf, say from 10 to 15 cents, and that the manufacturer of tobacco goods be left free to make up whatever class of tobacco leaf he thinks proper. The latter change would render only one license necessary instead of one for each class of business he engages in, as, all foreign

leaf, all Canadian leaf, or partly of both. The native growers believe that were the trade thrown open, as they desire, they would have a home market for a considerable part of the 19 million pounds of tobacco now made up in Canada, by which they would receive an acceptable portion of the money now sent abroad for foreign leaf. There would be, however, no inconsiderable danger to the Canadian manufacturers, of tobacco goods, if they were induced to substitute Canadian for foreign leaf. Consumers would discover sooner or later that this change had been made, and a prejudice would be created against Canadian tobacco manufactures. Whatever may be accomplished in time by greater care in the culture of the plant and treatment of the leaf, at present the tobacco grown in this country is defective in the primary, the essential qualities of, the weed in the judgment of the great majority of smokers. Its production, for commercial purposes, is in the experimental stage, through which it is passing slowly, as the requisite experience has not yet been attained for securing steady and successful results. The judgment of the established manufacturers is reflected in the large stocks held by growers for which the market is much too small. The tobacco crop last year was three or four times larger than in previous years, the price therefore fell, but the demand was increased only to a trifling extent. It is not so much a question of the price of leaf, nor of the facilities for placing it on the market in competition with, or in amalgamation with foreign leaf, as a question of the readiness of Canadian users of tobacco to consume the native product. The tobacco growers are very sanguine of the future demand being great, because in 1898 the amount of Canadian leaf used was over a million pounds more than in 1897. In 1898 the number of cigars made from native leaf also increased from 542,770 to 739,910, the number of foreign leaf ones having proportionately decreased. But the proportion of native to foreign leaf cigars was little more than half of one per cent. The increase t duties on tobacco leaf, which were expected to enlarge the revenue, reduced it by \$390,000. The tobacco duties have proved very disappointing to the Government, and we fear the effort to boom the use of Canadian leaf tobacco will also disappoint the growers, until they have acquired better results in its cultivation and curing.

A LESSON IN ECONOMICS.

A Toronto contemporary is very fond of charging those who do not hold Free Trade views with still clinging to the exploded mercantile theory of the balance of trade. Our contemporary should not theorise so much, but try to get at facts-at least occasionally. Opposition to Free Trade may, according to its theory, imply holding the old fashioned balance of trade notion. But, as a matter of notorious fact to those who get their ideas of others from observation, the upholders of a protective policy know as much about the balance of trade, as those who consider that it is good policy to prevent a nation from developing its industries. That idea is even more witless than the old mercantile theory. According to our contemporary's theory an excess of imports over exports is demonstrative proof of the nation, which shows this condition, being in a prosperous state. In 1893t he imports of the United States exceeded the exports, yet, in that year, that country was convulsed with panics, trade was paralysed, and national bankruptcy threatened. The plain fact is that the annual balance between the gross amount of a nation's merchandise exports and imports, is only one factor in this problem. A country may be prosperous when its imports exceed its exports, of which Great Britain is the chief example, or, it may be prosperous when its exports exceed its imports, as the United States is now showing. But, no nation can be prosperous when its industries are paralysed, its workpeople unemployed, its resources left undeveloped, and its capital is stagnant. It is a very poor compensation for such calamitous conditions for certain classes of imported goods to be cheap. When an unemployed

artisan's stomach is empty from lack of means to buy food, it has enough wind in it already without being filled out with Free Trade theories as to the iniquity of protection. The most effective way of enlarging imports is to develop the internal trade of a country, so that its industrial population may be in receipt of steady wages, its home products may have profitable markets, its merchants have good sales, and its capitalists find remunerative occupation for their funds. When such conditions exist the people at large have the necessary means for buying imported goods and then, if such imports do not depress the native industries, they afford evidence of prosperity.

GRAND TRUNK RAILWAY REPORT.

The annual meeting of the Grand Trunk Railway held on the 29th March last, passed off without any acrimonious discussion. Although the statements presented were, in some respects, not quite as favourable as those of previous year, they were regarded as satisfactory. The gross receipts were \$10,700,000, and working expenses, \$7,138,000, leaving the net traffic receipts \$3,562,000 as against \$4,060,000 in 1897. The working expenses are stated to have been -66.71 per cent as compared with 63.84 in 1897. The revenues received from miscellaneous sources amounted to \$4,090,000 and charges, \$3,047,000, leaving a surplus of \$1,043,000, to which \$11,300 balance from 1897 being added made \$1,054,300 available for dividend. On this result a half-yearly dividend was declared on the 4 per cent guaranteed stock amounting to \$521,800, and a dividend of 3 per cent on first preference stock amounting to \$512,000, leaving \$20,500 to be carried forward.

Traffic statistics show:

•	LONG.	1021.
Passengers carried	3,833,614	3,641,761
Average fare per passenger	3s 1-2d	Is 5d
Tons of freight and live stock.	4,756,205	5,186,828
Average rate per ton	5s 10J	5s 91-2d
Earnings per train-mile	59.92d	59.61d
The receipts from traffic were a	s follow:	

	1898.	1897.
•	\$	\$
Passengers	2,906,000	3,197,000
Mails and Express	521,000	550,000
Freight and live stock	6,900,000	7,453,000
Miscellaneous	873,000	150,000
		·
	10,700,000	11,350,000

A considerable amount more was expended last year than in 1897 over ballasting, bridge renewals, and other works required for keeping the line in good working condition. A large amount was expended on capital account for enlarging the rolling stock, the sidings accommodation, and the shops of the company. Mr. Hay, the general manager of the line was present at the meeting and was very cordially received.

NEW YORK MARINE INSURANCE.

In our last issue we gave statistics showing the business of the fire insurance companies operating in the State of New York according to official returns for 1898. The following figures exhibit the extent of business done in marine insurance in that State, with other details for last year:

NEW YORK MARINE COMPANIES.

	1898.	1897.
Number of companies	2	2 -
Assets	\$11,141,986	\$11,145,515
Liabilities, except scrip and capital	2,832,443	2,702,010
Scrip and capital	6,657,700	7,077,370
Net surplus	1,651,793	1,305,226
Premiums received	2,959,528	2,289,524
Total receipts	3,401,381	2,788,414
Losses paid	1,522,708	1,334,141
Total disbursements	2,305,156	2,202,108
Risks in force	118,226,755	180,618,454

1,135,156

609,587

974,721

33,508,283

MARINE COMPANIES OF	OTHER STATES.	
	1898.	1897.
Number of Companies	1	1
Assets	\$3,078,148	\$2,870,224
Liabilities, except scrip and capital	815,576	745,712
Scrip and capital	1,000,000	1,000,000
Net surplus	1,262,572	1,124,512
Premiums	1,056,686	1,021,945

1,177,796

1.073.200

672,491

BRANCHES OF FOREIGN MARINE Co's.

Total receipts.....

Total disbursements.....

Losses paid.....

	1898.	1897.
Number of companies	11 ⁻	12
Assets	\$6,656,751	\$6,978,730
Liabilities	2,164,019	2,221,258
Net surplus		4,757,472
Total receipts	4,750,189	5,001,086
Total disbursements	4,060,147	3,670,898
Risks in force	63,972,731	118,217,578

The percentage of premiums to losses paid was, of the New York companies 51.45; of the companies of other States, 63.64 per cent. The amount of the losses of the branches of foreign companies is not given, but, judging from the large amount of their total disbursements, the losses item was a very heavy one last year. It will be noted how largely the total risks in force of the New York and of the foreign companies were each reduced in 1898 below 1897, owing to the unsatisfactory condition of the business. On the other hand the marine companies of other States took over 9 millions more in risks in 1898 than in 1897, and paid for it heavily as their loss ratio was raised from 59.54 in 1897 to 63.64 in 1898.

IN DRY GOODS CIRCLES.

With the advent of the delayed spring weather, drygoods particularly in the light seasonable requirements for summer wear are showing decided signs of life. Dotted swisses in whites as well as on colored grounds are again coming to the fore and there has been quite a free inquiry for these goods during the week. There has been a marked revival in the demand during the past couple of weeks and importers cabling orders to the other side are advised that heavy advances in prices have taken place averaging as much as 15 per cent, which will make a difference of fully 22 per cent in the landed prices. Merchants fortunate enough to carry a stock of last season's goods are advised that they are holding a good article and ought to derive a good profit from these goods. Dimity cords as well as checks on sheer ma. terial are reported in good request. The old lace effects in long fold goods are again coming into prominence and importers report that they have been good sellers during the week. Piques are still keeping up in the demand in both warps and fillers, with the latter given the preference. India linens. staple lawns, also Persians, continue to sell freely, with prices still tending upward. Swiss mulls and batiste in 47-inch goods are among the most desirable in the white goods lines this season. Organdies in 8-4 widths are in good steady request and firm in prices. French Reveres, 39 inches wide, to take the place of all-over tuckings and embroidered all-overs are accorded a good share of attention from buyers. One house who ordered out a good assortment of these goods in herring-bone and lace effects reports gratifying results, with over half of their order sold before the goods are received.

Notwithstanding the views of some importers that smoothfaced goods in soft effects will be wanted, as they are better adapted to the styles of garments that will prevail for fall, the majority of importers report the best results in the roughtaced styles of the order of cheviots, homespuns and the hairy fabrics of the camel's hair order, termed by some as cashmere Himalaya in both blacks and the staple shades. All sorts of homespuns are taken in plain colors, mixtures and plaids in suiting effects. Orders are not large but they cover a gene-

ral range of these styles. The new plaid suiting effects are now feeling their way, but a great future is predicted for these goods. One importer predicts the largest plaid season experienced for years, and his new season's collections includes an unusually wide range of plaid styles. These run largely to homespun weaves, but a good range of camel's hair weaves is included in them, also other rough-faced fabrics, such as vicunas and cheviots. Ladies' cloths are promised well for another season, and some fair sized orders have been booked on these goods for later delivery. There is still a demand for crepons, and new designs in brilliant color effects are selling as well as small effects in mohair figures on poplin and cloth grounds.

COMMERCIAL VALUE OF COURTESY.

There is no retail store, whether at some country crossroad or occupying a desirable city corner lot, but claims within it's circle of trade one or more customers whose decided ways of trading are scarcely inclined to lend briefness to the hours of duty, or brilliancy to its calling. They are readily distinguished and as readily remembered. One redeeming feature of their presence, however, is the fact that they are not "of various kinds" but rather seem to have acquired their porcupine natures at some fountain where diversity played no part. Neither are they ever found among the really poor. That would be incompatible with their natures. At the counter nothing at first pleases them. If they are being waited on by an assistant, they want to see the owner or manager, in order to be given the article in question at so much a yard or a pound less. It is difficult to reason with them because the same disposition which impels them to haggle over the price of an article, aided by their daily encounters of a similar nature, creates a harshness or perverseness in their conversation which is at times wont to baffle the most congenial spirit in the effort to please or pacify.

Herein lies the commercial value of courtesy. Being taught to believe there is a better side to every nature, it is a most interesting task to try and bring it to view. There is no time, place, or occasion in which this task can be practised so opportunely as when serving at the retail counter. Being aware of what is on the customers' mind, and knowing the disposition to be encountered, there is no reason why that caller should not be made a friend of the store. There is here a two-fold object to be desired: the custom of this individual, and the result of the test of the art to please in an exceptional case.

It has sometimes been heard said by a retail merchant, "I'd rather not have that person's trade for it is productive of more harm than good." But in reality such callers are necessary to establish in one's mind the depth of patience in their possession when brought to the test. Such customers not only display the opposite side of business life but show the necessity for calm judgment and quick perception.

To please and hold such trade and gradually improve their way of dealing is to become accomplished in the art of readily pleasing all. In addition to the interesting features it exhibits, it causes the time to pass away more speedily, pleasantly, and with much greater profit to the store.

SHIPPING SEMI-READY HOUSES.

Unlike the pioneers of the older provinces, future settlers in the rapidly growing Northwest will not be able to recall the hardships of landing nor the crude implements used in erecting a sheltering abode. Semi-ready houses are among the latest ideas conceived. When the emigrant of the near future arrives at Quebec or Montreal, all he will require to do is to give his order for the size, sort and color of house he prefers, with number of windows, doors, etc., just as he would give his order for a suit of clothes. He can proceed on his journey and have his house on the ground almost as soon as he arrives. One day's work placing the detached parts together, and his castle is complete. A Barrie, Ont.,

special tells of a firm there who are building and shipping complete houses for Northwest settlers. The first shipment consists of eleven houses disjointed and packed ready for the prairies, where they will be erected by the respective owners. Most of the houses are one and a half storeys high, 16 feet wide, and 20 feet long. The walls are made of fair thicknesses, of half-inch dressed pine, and will enclose a layer of tar paper. Each house will have five windows of two lights each, and two doors, front and back. Storm sash and doors are also being taken along for winter use. There will be two rooms below for living, and one above for a bedroom. In some cases, the owners are taking along material to partition the lower room into three parts. The house will stand on posts or stone, if the latter is available, and will be roofed with pine or metallic shingling.

THE NEW YORK PANIC.

New York has the reputation of being the most panicy city under the sun. It is a storm breeding place. Some of its products in this line are like summer thunder storms which exhaust their violence quickly, leaving the air clearer for the disturbance. Others are like the first shots when war is declared presaging a long conflict. On Friday, panics are fond of Fridays, Wall street was a pandemonium of excitement for about two hours. There was a sudden break in sugar, tobacco and other industrial stocks. Margins were wiped out by millions, and the demand for advances sent the market rates for loans up to 16 and 20 per cent. To secure funds heavy sales were forced by which prices were dropped heavily and hundreds of new operators had their "baptism of blood," and learnt a wholesome lesson as to the dangers that do environ the meddler with stocks in Wall street. The panic was no surprise to old heads, the existing conditions foreshadowed it. The immediate cause of the excitement was the refusal of bankers to make any further advances on industrials. and calling for the further security of some already made. Operators had been going on blindly relying upon the banks being willing to give them unlimited assistance in their gambling game. In the course of the day the panic, as such, was over, but the consequences to not a few will be a trouble for years.

BUSINESS DIFFICULTIES.

Wm. Cook, shoes, New Glasgow, N.S. has assigned. Liabilities \$14,000; assets \$6,000.

- F. D. Leplante, Peterboro, Ont., a dealer in a small way in fish and fruit, has made an assignment.
- P. Bougie, tobacco and cigars, Montreal, previously reported as in difficulties, has now assigned with liabilities of \$3,400.

An offer of 35 cents in the dollar, cash, has been made by G. B. Fotheringham, stationer, Ottawa, Ont. He has been in business for a number of years and was thought to be doing fairly well.

Beginning with little capital in '96 as a successor to his brother's harness business, N. Jalbert, Windsor Mills, Que. finds himself saddled with too heavy a load of debts, and has offered to stand 40 per cent of the load if relieved of the larger sum.

The suspension of Charles Laveau, wholesale hardware, Quebcc, came as a surprise to the majority of his creditors. Although trade showed a falling off of late it was generally understood the business was paying. His record extends back over 25 years.

The ambition to succeed at many things has brought financial grief to the counter of P. E. Hudon, general dealer, Hebertville, Que. He has been conducting a general business for years. In '92 he branched out in the butter and cheese trade, subsequently interesting himself in a sawmill. The assignee has possession.

The Kingbolt Cigar Co., London, Ont., Fred. Hazlegrove, proprietor, is in financial difficulties and it is presumed will offer to settle at 25 cents in the dollar cash or 40c on time. The liabilities and assets are nominally \$2,400, though the latter are not all considered good realizable property. The concern is said to have lost \$1,500 through bad debts in the past two years. The owner has been in business several years at one time connected with a Mr. Harrison, who retired in '96.

-Ottawa is just now enjoying a first class sensation which will not be shared in by outside cities to the extent some imagine. It seems that a new electric company, the Metropolitan, secured a franchise from the City Council of Ottawa, through the influence of its President Mr. T. Lindsay, who is well known as a dry goods merchant in that city. The company had no water power at the time the franchise was granted, but secured an option on a property owned by Mr. J. R. Booth, who offered it for \$20,000. At a later date the President of the new company offered to sell the water power property on which he had an option from Mr. Booth, the price to be \$40,000, thus aiming to make \$20,000 out of the purchase. It is alleged that the franchise of the new company had been hawked about immediately after it was secured. Certainly the offer to its rival of its water power property soon after securing a franchise to operate an electric system in Ottawa, seems to justify the suspicion that the franchise was obtained as a basis for speculation. In opening negotiations with its rival the letters sent were stipulated to be returned, but before being sent back they were photographed and fac similes have been published in the "Ottawa Journal." The securing franchises for sale is no novelty. It is decidedly contrary to the public interest for such transactions to be sanctioned by municipal Councils as the profits made have to be paid out of the taxpayers' pockets. The Ottawa case will bear explanation from those who granted the franchise to a company which placed it on the market as soon as it was secured.

-"RETIRING from business" sales, and "big bargains," usually go together, at least, the popular impression is that when a man intends to go out of business, he is ready to sell goods at exceptionally low prices, in order to clear out stock. This being so, buyers naturally are attracted by announcements of this kind, and take advantage of the occasion to purchase something they want, or, more correctly, something they think they want, while the chance lasts to do so, at that undefined price quoted "next to nothing." All "retiring from business" sales however are not the real "Simon pure," and this would seem to be the case particularly in the furniture line. Not so many weeks ago. a prominent dealer in the East end of the city advertised a retiring sale. Now he announces that owing to the "solicitations of my employees" he will continue on as usual, and adds a note to the effect that "having already received a great part of my spring importations" he "respectfully solicits a visit." One wonders most whether to admire the chivalry of the first part, or the delicious naviete of the second part. It is not every day an employer, even in the furniture line, puts aside his own feelings in the matter out of consideration for his employees; and still less is it common to come across a merchant who has room in his head to wind up a business and reconstruct it at the same time. Yet it can be done.

—Considerable gossip is passing in steamship and forwarding circles, in connection with the sudden resignation of the manager of a steamship company, whose vessels sail to Manchester, and other ports in the United Kingdom. A member of the firm recently came out from England, and took over the management at a moment's notice, so report goes, and the late manager is now on his way across, with the intention of siraightening out matters with the concorn, or failing this, to rehabilitate himself in another direction.

—A customer is occasionally found buying goods for apparently no other reasons than to show that the funds are available, and the desire to be considered among good callers. In the same way a new dealer is occasionally found who apparently gives credit in order to be considered capable in that direction. John Graham, a Goderich, Ont. butcher, began last fall with little means and now finds his resources scattered through the town, and the assignee in possession of what he did'nt give out on credit.

—A Petrolia correspondent writes that, "The Standard Oil Company has bought the controlling interest in all the Canadian oil refineries at Petrolia, but not in the oil wells, this is still retained by the hundreds of individual oil producers themselves."

The new Allan steamer "Bavarian," 10,000 tons is contracted for delivery in May; the "Tunisian," 10,000 tons is promised for August; the "Sicilian" and "Corinthian" will probably be delivered to owners at the end of the present St. Lawrence season. Messrs. H. & A. Allan have chartered the old Cunarder "Gallia", at one time a favorite New York ocean racer, and last season sailing between Montreal and Liverpool under the Beaver line flag.

BUSINESS CHANGES.

ONTARIO-Robt, Conn., general store, Collingwood, moved to Thornbury; Thos. Pethick, tailor, London, stock advertised for sale; H. Siegrist, groceries, &c., Shallow Lake, succeeded by W. H. Lawson; Jos. Rosser, banker, Ailsa Craig, out of business; Smith & Hunt, general store, Dorchester, dissolving partnership, Mrs. T. Pastorius, millinery, Kingsville, succeeded by Craig & Fleming; W. A. O'Dell & Co., hardware, Mitchell, succeeded by R. S. Harding; Rose Bros., groceries, Sarnia, sold out; Straith & Manning, general store, Harrow, dissolved, F. C. Manning continues; Kirkpatrick & Co., general store, Lefroy, succeeded by E. B. Hill & Co.; Ralph Jackson, groceries, London, has sold out; Woodstock Express Printing Co. Ltd., Woodstock, incorporation granted; Richard Gould, groceries, London, dead; Alex. Leslie, hotel, Toronto, sold out to R. F. Hill; C. E. Horning, general store, Hannon, has sold out; T. Seli & Co., general store, St. Marys, stock advertised for sale 12th inst.; Gale Mfg. Co., shirts, Toronto, J. W. Gale Sr., dead; Kingan & Allan, hardware, Peterboro, succeeded by Kingan Hardware Co. Ltd.; C. H. Smith, hotel, Ripley, sold out.

Quebec-Seguin Joseph & Co., traders, Farnham, dissolved; Mrs. A. Latour, millinery, Lachine, commenced business; Fit Reform Clothing Co., Montreal, E. A. Small sole owner; Fecteau & Hurtubise, coal, Montreal, new co partnership; Trenholme & Hogg, mfrs. tinware, Montreal, new co-partnership; Louis Corbeil, hotel, St. Jerome, has sold out; O. Labelle, hotel, St. Jerome, commencing business; J. E. Tobin, grocer, Windsor Mills, commenced business; P. Racicot, groceries, Magog, commenced business; Coglan & Kavanagh, saloon, Montreal, commenced business; G. G. Bryant, sash & door factory, Sherbrooke, has sold out; A. Daoust, groceries, Montreal, commencing business; Daoust Freres, groceries, Montreal, dissolved; Silverine Co., mfrs. silverware, Montreal, new co-partnership; Duval & Perry traders, Montreal, dissolved; Seguin & Co., traders, Montreal, dissolved; Wm. Rutherford & Sons Co. lumber, Montreal, applying for incorporation; The Telfer & Ruthven Co., Montreal, incorporated; Arcade, Decelles & Co., general agents, St. Johns, new co-partnership.

Nova Scotia -J. A. Mackassey, groceries, Halifax, sold out to D. Connors; Fraser Bros., machinists, New Glasgow, dissolved; McLean Bros., general store, New Glasgow, co-partnership registered; W. M. Forsyth, groceries, &c., Bridgetown, dead; E. Brooks & Son, general store, Paradise, new co-partnership; A. W. Drysdale, general store, Waverley, sold out to B. C. Wilson.

NEW BRUNSWICK—W. C. Cadsoe & Co., victuallers, St. John, sold out to Kane & McGrath; G. H. Seeley, groceries, St. John, stock damaged by fire; Mrs. A. Richards, millinery, Monoton, removed to Campbellton; S. H. White & Co., general store, Sussex, dissolved, A. L. Price retires.

Man. & N.W.T.—A. Grenier, blacksmith, Pincher Creek, sold out to Robinson & Foote; A. Des Brisey, general store, Wolseley, advertises business for sale; Moody & Sutherland, hardware, Selkirk, adding furniture; Heimskringla News & Publishing Co., Winnipeg, applying for incorporation; Kirby & Colgate, insurance agents, Winnipeg, dissolved; P. F. Curtis, general store, Baldur, succeeded by W. J.S. Waugh; Retail Co., general store, Morden, incorporation granted; Great West Saddlery Co. Ltd., Winnipeg, seeking incorporation.

BRITISH COLUMBIA—R. B. Devlin, groceries, Victoria, stock, &c., sold by auction; Jay & Co., seeds, &c., Victoria, Geo. Jay Sr., dead; Robt. Charters, general store, Quilchena, succeeded by D. S. Selby; Chas. E. Reid & Co., drugs, Revelstoke, sold out to Field & Brews; Gold Reef Mining & Milling Co., Rossland, incorporated; W. E. Grace, whol. liquors, &c., Vancouver, stock advertised for sale by tender; C. A. Godson, comn. agent Victoria, removed to Vancouver.

P. E. Island—Estate of Patrick Kelly, groceries, Charlottetown, succeeded by Chas. Kelly; McKinlay Bros. agrl. implements, Charlottetown, new co-partnership; D. M. Dorion, general store, Howlan Station, succeeded by J. J. Dorion.

LEGAL RECORD, &c.

Week ended April 11, 1899.

The following is a record of transactions and cases in our Canadian courts of law, comprising Writs Issued and Judgments Rendered for sums of \$300 and upwards, (Montreal, from \$175 and upwards), and Chattel Mortgages and Bills of Sale for sums of \$550 and upwards), as taken from the public records. It will be understood that the actions or items do not necessarily affect the credit and soundness of the persons or concerns named, as they may have been paid or otherwise settled, and that good defences may exist in cases of writs, &c.

tences may exist in	cases of wr	its, co.		· .
	WRITS ISSU	ED, ONT.		
Flamboro W. Tp-L Harwich Tp-Taylor Ottawa-H. Robillia \$1,566.	r & Williams	on vs R. Smith		440 320 t al,
Toronto-G. Henry	a J. & E. Cra	wford, \$514: B		
F. And	erson vs Gra	nd Trunk Ry. (April 8.	509
Arthur Tp.—J. Lenn Dryden.—Wood, Val Gosfield N Tp.—N. Gowor N. Tp.—J. M \$6,180.	lance & Co. H. Stevens va	vs Wm. Quirk. s W. T. Clarke	et al	339 468 988 die,
Grimsby—Scott, Lee Ottawa—Kennedy & Sabastopol Tp—T. Toronto — Toronto \$1,112; H. M W. H., & M.	c Co. vs Chas O'Connor vs General T ilne vs A. R. Lackie, \$195 gs., \$1,500; I	s. Smith E. O'Connor e	t al Dilworth et 7; J. Dew vs vs J. A. Mi	lis &
1771			April 11.	. ••
Arnprior—J. Armou Coldwater—M. & I. Fingal—Star Loan (Guelph—McGregor Hamilton—M. Web vs A. J. Nie,	. Samuel et Co. vs Thos. . Gourley & (al vs W. H. M Casey Co. vs J. G. Su	lanning	,978 776 2,818 400 ham
Vs A. J. Nie, Hawkesbury W. T Dewar, \$383.	p-McCuaig,	Cheney & C	o, vs R. &	М.
London—A. R. Goi Ottawa—W. Muloc Sarnia—Bank of Mc Toronto—Land Sec Wilberforce—A. R Lowell, Mass—R. C Mapleton, North D \$2,300.	ng vs J. McI k vs Robt. W ontreal vs W urity Co. vs V . Williams, I craig vs N. F	Thillans et al H. Hill Wm. Crackle e Machy Co. vs J Richardson	et alas, Scott.	900 2,958 1,392 2,806 341 1,222 ulop,
	TS ISSUED	Man. & N.W.	T.	
			April 6	•
Napinka—Temple & St. Pierre—Chas. L. June	edez	DERED, ONTAR	ю,	1,081 850
Brantford—S. G. Re	ad agt I. Ha	zel	April 6.	443
Moore—J. Hall agt Niagara Falls—J. I	D. Cameron			860 500
Peel Tp-W.H. Bo	wlby agt W	.C. Quickfall		1,918
Brampton—Mfrs. I Calumet Island, Qu \$829.	ie—A. Camei	on & Co. agt	P. & T. Sull	1,104 ivan,
Camlachie—J. Mac Ellice—R. J. Rose Hallowell—Trusts & Hamilton—F. O. I Kingston—M. S. B Mickleborough—M	agt A. Laure & Guarantee	enctbury Co. agt F. Lea	avitt	317 545 315 2,289 537 773
Ottawa—M. Vinebe Toronto—Canadlan son, \$1,300. Wellington—T. M: —Confed.	erg & Co. ag Homestead l ara agt E. D	t. & S. Co. ag	t E. & M. C.	704
Calgary, Man-Toro	onto Railway	Co. agt W. Ba	ıln	3,403
Clarenceville-A. S			April (621
Montreal—T. Basti agt H. Hain \$176; M. Mo St. Philippe—J. U.	es, \$300; Dor reau agt P. I	minion Banka L. Wiseman, \$3	gt W. G. Mc] ,898.	1880n Lean,
Consention—Bangs			April 11	1,388

Conseption -Banque Hochelaga agt W. H. Quinn.

	Montreal—F. Brodeur agt J. B. O. Archambault, \$383; Dme. S. T. Lafortune agt M. E. Auclair, \$550; L. A. Gagnon agt M. E. Auclair, \$500; H. W. Pendergast agt W. Caver, Jr. et al, \$232; F. W. S. Crespy esql. agt Dme. L. G. Holdstock, \$418; J. Cohen agt S. Superior, \$408; E. Robilliard	Fort Steele—Louis Sich
	agt P. C. Wand, \$712. Quebec—Standard Life Assur. agt A. Charlebois 10,000 St. Johns—D. Macdonald agt S. C. Fatt, \$762; T. R. Earle agt The Canada Stone Chinaware Co., \$268.	April 8. Kaslo-Murchison & Desmonde, \$550; L. Hanna et al 1,377
	St. Sebastien—F. Lafond agt H. Duquette	BILLS OF SALE, PROVINCE OF ONTARIO. April 6.
•	JUDGMENTS RENDEEED MAN. & N.W.T. April 6,	Cartwright—Jas. Graham to J. Graham 1,800 Dunville—W. G. Scott to W. Shirton 1,200
÷	Dauphin-W. C. Edgar	Ottawa - S. McCormick to J. McFarlane
	April 8. Nakusp—E. McDougal!	Hamilton-W. B. Bauer to J. P. Mullen
	April 11. New Westminster—Holmes & Hacking 343 Shoal Bay—Moerman & Smith 574	Berlin—Berlin Publishing Co. to D. Bean et al 1,475 Chinguacousy Tp—P. J. Woods to J. Woods 720
	Vancouver—E. Blewett	BILLS OF SALE, MAN. & N.W.T. April 6.
	April 11. Southport—J. W. Stewart	Duck Lake—Jos. Vimont
	EXECUTIONS QUEBEC.	April 6. Parrsboro—Spencer & Sons
	April 6. Montreal—G. Deserres agt H. G. Cadieux, \$744; J. H. Wilson agt Dme. E. Lalonde et vir et al, \$274.	BILLS OF SALE, B.C. April 11.
	April 8.	Fort Steele-F. Kaisar
	 Montreal—J. O'Donahue agt Dominion Carpet Beating Co., \$600; L. Gondreau agt A. Fiset, \$500; Bank of Nova Scotia agt E. Newberger et al, \$216. 	BILLS OF SALE, N.B. April 11.
	Richelieu, Trust & Loan Co. of Can., agt H. C. Wurtele et al, \$3,889.	Edmonton—F. Michaud
	April 11. Montreal—L. Vandal agt J. Crowe, \$4,04; H. D. Henderson agt H. Lionals, \$191.	-Our Petrolia, Ont., correspondent writes: The firm of Stirrett & Co., drygoods, furnishings, millinery, &c., after a
	CHATTEL MORTGAGES, ORT. April 6.	number of very successful years are advertising to sell out. Their stock will be sold gradually and when mostly disposed of
	Campbellford—J. White to E. Martin	the balance will be sold en bloc. Mr. Stirrett intends to enter the wholesale business in London—George Watson, tinsmith,
	Grattan Tp.—S. Potvin to E. Kelly	who has for over twenty years carried on business here, has
	North Bay—M. J. Evans to Caverhill & Kissock, \$987; Fee & Mackay to R. Mackay, \$800; Fee & Mackay to C. Mackay,	lately assigned. This step was not compulsory but with the view of giving up business—The Hotel Iroquois has changed
	\$1,700. Oakville—W. T. Carson & Sons to S. McCraney 642. Ottawa—L. & V. Carisse to W. Tasse, \$642; J. Davidson to P.	hands from those of the present proprietor J. A. Johnson to the management of Mr. John Barry of Petrolia and Mr. O'Dwyer of
	Wholau, \$20,290. Owen Sound—R. Reid to D. Porter	Strathroy—Keyser Bros. have bought out Kaake's barber shop— J. S. Harvey has sold his bicycle business to Kemp & Co.—H.
	Percy-F. M. Lee to G. F. Lee. 2,640 Saltileet Tp-P. & J. Carpenter to E. J. Palmer. 1,700	Peterman is now conducting the tailoring establishment lately owned by R. B. Smith—The photograph gallery of W. A. Couse
	Teoswater—A. Butchart to J. Morgan	has changed to the hands of H. G. Webb formerly of Hamilton. —A fire occurred here on the 9th instant, in the Oil Exchange
	Ayre to G.J. Foy, \$3,370; C. A. Davies to A. W. Blachford, \$948; D. T. Hedley to S. J. Windle, \$673.	building (frame). The building was totally destroyed. J. M. Knight, harness maker, saved goods but lost tools. Messrs.
	Walnapitae—R. Thomas to E. H. Thomas 650 Woodstock—J. O. Trotter to J. R. Huggart 6,000	Jupp & Young, veterinary surgeons, lost everything. J. M.
	J. Dowling to L. A. Noecker	Downer, agent for Massey-Harris Company, lost most of his implements. Insurance in all cases was small —A brick block is
	Chatham—A. I. McCall & Co. to II. Watson & Co	being built in the west end of the town by George Fisher and it is contemplated other blocks will be constructed shortly—H.
	Downie—S. Johnston to W. Johnston	Branston, broker and agent for the G.N.W. Telegraph Com- pany, now occupies the quarters lately held by the Bank of
	Hamilton—Jones & Bertrand to Grant-Lottridge Brewing Co., \$3,600; J. P. Mullen & wife to Grant-Lottridge Brewing Co., \$2,600.	Toronto—The town of Petrolla having been given power to grant a franchise for the conduct and supply of gas the operation for
	Kincardine—I. J. & J. M. Fisher to J. Sturgeon 1,100 Kinmount—Alex. Watson to Steinhoff & Gordon 4,182	deep well drilling for oil and gas by the Carman Gas & Oil Co. will shortly begin—The Council has also been asked to grant a
	A. Watson to J. W. Steinhoff	franchise for running street cars in the town of Petrolia and it is further rumored that a pork packing and cheese manufacturing
	Toronto—T. H. Scott to P. Jacobi	establishment will be started here—Under the present circumstances the citizens have every reason to expect a decided im-
	Belleville—M. Sine to Margt. Sine	provement and increased prosperity for Petrolia. —Messes. Merton & Co., London, state that the production
	Kingsville—A. Tuckwell to P. Fax	of copper during 1898 was 424,126 tons of fine copper, as against
	Ross Tp—J. B. Thrasher & wife to C. Chapman	397,790 tons in 1897; 372,368 tons in 1896; 334,565 tons in 1895, and 324,505 tons in 1894. In the following table is given the
	Tilbury Wost—Petit Bros. to Sutherland, Innes Co 25,000 Toronto—S. R. Hanna agt M. McEachern 1,500	sources of the copper during the last few years, in tons: 1898 1897 1896 1895 1894
	Walters Fails—W. J. Stephenson to A. C. Paterson 651 Woodstock—A. J. Gordon to A. Lee, as assignee 2,382	Australasia 18,000 17,000 11,000 10,000 9,000 Canada 8,040 5,005 4,000 4,000 5,000
	CHATTEL MORTGAGES, MAN. & N.W.T. April 6.	Chill
	Yorkton—J. E. Peaker	Germany
	Ainsworth—Now Jerusalem M. Co. Ltd. 1,338 Fernie—Warwick & Card 5,000	Mexico
		는 사람들은 사람들은 등 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은

El Padre Needles stocks for w. e. April 13th, supplied by Chás. Meredith & Co., Stock Brokers, Montreal.

10 cents.

Varsity,

5 cents.

The Best⊱

⇒CIGARS⊱

that money, skill, and nearly half a century's experience can produce.

Made and Guaranteed by

S. DAVIS & SONS.

Financial.

Thursday E'vg: April 13th, 1899.

The prospects of the next harvest are becoming a financial problem of the deepest Winter wheat in 26 American interest. states is officially reported on 1st inst., to have been below the condition last year, and not up to the average of the last ten years. These 26 States grow 75 per cent. of the total winter wheat raised in the United States. No official report has been issued respecting Canadian wheat fields, but there is reason to fear that the crop is not in as good shape as it was at this time last year. Affairs in the English money market indicate rather an advance in the Bank rate than a decline. Although the brief but, to many, disastrous panic in New York last Friday created no serious trouble here, there were some brokers and operators on 'Change who had a very anxious time until the storm subsided. Had our bankers followed suit to those in New York, there would have been some very perplexed people in this city, and some cleaned out ones, after their magins had disappeared. Local stock business has been run in a narrow groove this week, chiefly in Montreal and Toronto Street, the former of which the bulls tossed up to 329 1/2 and the latter to 1203%. Pacific had sales at 86% and 87, Richelieu 1134, Bell Telephone 1771/2, Electric 185, but sales were small. The coming payment of \$20,-000,000 by America to Spain for the Philippines, is puzzling those who hold that Europe has become a debtor to the States owing to the enormous imports from this side. Of course, if this is the situation the money for Spain will be drawn from the European debtors of the States and transferred by exchange, but, if there is no such fund to draw upon the payment to Spain will have to be otherwise arranged, probably by shipments of gold. Money is somewhat tight for call loans, as it may well be in view of contingencies. For trade paper the rate remains unchanged.

The following is a comparative table of

BANKS.	Sbare	Highe	Lowes	Avers Last Y
<u></u>	S		ដ	
Montreal Molsons	12	251 %	250%	235
Molsons	138	200	199 x	d196
Toronto	4	245	245	225
Jacques Cartier	50	111		981%
Merchants	69	181		
Merchants Halifax	, 8	185	185	190
" " Right	8 2	-\$5		
Quebec	10	126		124
Can. Bk. of Com.	93	150	149	
Ville Marie	10	90	90	92
Miscellaneous.				•••
Can. Pacific	2950	87	851/2	80
Comm. Cable	263	186	185	186
Mont. Telegraph	60	177	175	175
Rich, & Ont	2000	114	112	
1win City	2374	71	68	
M. S. R	2889	3291%	328	1501/2
" (New Stock).	500	328%	823	154
Montreal Gas Co. x	d 798	200	205	185
Bell Tel. Co	. 76	179	177	171
Bell Tel. Co Royal Electric	350	86	84	145
Toronto St. Ry	6916	1201/6	11716	9358
Halifax Ry	50	114	114	
War Eagle xd 20),150	859	350	
Merchant Cotton	2	155	155	
Can. Col'd Cot. Co.,	2100	1011/2	101	
Dom. Cotton Mills	475	1181/	í 116 ½	
Dom. Coal Pfd	50	120	120	
Payne Mining Co.	3700	390	389	
Mont. & Lon	7440	73	60	
	_			

Brazilian exchange for the week ending the 12th, is as follows:

Δ	pri	1 6 7	6 29-32d
٠.	766	7	6 15-16d
	66	8	6 81.324
	44	10	7 1.294
	**	11	B 15.16A
	46	12	7d

-MONTREAL CLEARING HOUSE.

Total for week End-

ing April 13, 1899. Clearings. Balances \$14,942,050 \$2,049,912

Corresponding Week of 1898.... 8,721,075

1,054,700 " 1897.... 11,918,724 1,844,181 " 1896.... 7,418,868 850,041

MONTREAL WHOLESALE MARKETS MONTREAL, April 18th, 1899.

Backward weather conditions still play an important part in retarding the flow of trade. Montreal streets are various in appearance, the best of them scarcely inviting with any degree of sincerity the newest and nobbiest creations of Paris leaders to their side. Millinery claims a good share of attention, and trade, considering the difference in seasons, is much ahead of last year. Hardware is full of the same desire to go skyward as has been its chief feature for months, the many changes in the regular market reports this week denoting unusual interest for retail dealers, carriage makers, etc. In groceries, sugars have shown a gain for the week of 10c per 100 lbs. The state of the country. roads are such that even the persuasive commercial traveller had to retrace his steps in many instances during the past week. As a consequence trade from these fields of operation is almost at a standstill.

CHEESE. -Offerings have been more freely made within the past few days, and the market has lost considerable of the strength previously reported. Holders are more anxious to clear stock, and finest is now to be had at 11 to 11½c. The chances of seeing a 12c market are now presumed to be somewhat slim, this being the price at which holders have been keeping stock in expectation of.

DRUGS & CHEMICALS. - A sharp decline occurred in quinine, reducing the price some 5c per oz. Other drugs are unchanged. Saltpetre is in short supply, and this may be said of many other staples which have been retarded in shipment this March date have not yet been received; in fact, no vessels for Canada sailing from primary chemical markets have taken cargo since February. A new York drug report says: Quinine prices were reduced 40 per ounce, or to the basis of 86c for bulk, by nearly all manufacturers. The reduction was unexpected in the trade here, allowed the same and save and save the save that the s though agents have remarked latterly that orders were running very light. It is an open secret, however, that the offerings from second hands were unusually free last week, and that manufacturers' prices were undersold to the extent of 5c or inore. At present the outsiders are somewhat demoralized. They would accept 32 to 33c without ceremony, or probably a shade less. In one instance a bid of 30c was solicited. As to the cause of the break in prices the usual mystery was shown by those who should be in a position to know. Opium was sold by the single case at \$3.10, and that price seemed to have been the inand that price scened to have seen the inside one for such quantity. About 5c advance was generally asked. There were no really new influences. The spot supply is seemingly quite well controlled, and last advices from the primary markets con-firmed previous reports of more or less unfavorable crop conditions.

Eggs.—The market since the beginning of the week has ruled somewhat feverish and unsettled. On Monday prices opened up at 19 to 20c, but with increased arrivals daily and receivers anxious to clear stocks on arrivals, the price quickly receded, and to-day best new-laid stock can be had without difficulty at:14 to 15c. As is usual on a declining market, buyers keep holding off, which has resulted in a very dull and nusatisfactory trade.

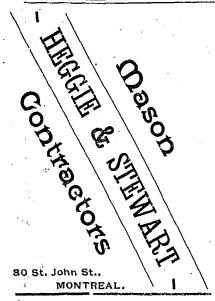
FLOUR, FEED AND MEAL.-The heaviest business for many months has been experienced during the past week. The country roads are responsible for this, as all were anxious to have sufficient stock on hand to meet requirements which the near future might be unable to otherwise satisfy.
Prices all round are devoid of noticeable Prices all round are devoid of noticeable change. Complaints have been heard in a local way of the inferiority of recent arrivals of catmeal, but investigation shows this to be nothing more than the proceeds of a single milling which contained a few foreign, though otherwise harmless, grains. Prices are: Winter wheat patents, \$3.75 to \$4.00; straight roller, \$3.50 to \$3.65; and in bags, \$1.05 to \$1.75; Manitoba patents, \$4.00 to \$4.10; strong bakers, \$3.70 to \$3.80. Bran, Manitoba, \$16; do. Ont., \$16.50; shorts, \$16.50 to \$17; monille, \$19.50 to \$20; oatmeal steady but firmer in tone at \$3.70 to \$3.80 hay is showing a steady demand, without change in price. No. 1, \$5.50 to \$5.75; change in price. No. 1, \$5.50 to \$5.75; No. 2, \$4.25 to \$4.75; clover and mixed,

GREEN FRUIT, ETC. -The general market is quiet. Spring is too tardy in approaching to coax out the custom which will make the trade assume proportions pleasing to the wholesale dealers. Messrs.

For best

and Dry Kindling L. Cohen & Son

36 Prince Street



Hart & Tuckwell, of Montreal, in their last circular say: We hand you memo. of cargoes bound for Montreal, as per cable received on the 3rd inst. These quantities covers the purchased as well as the consigned fruit. These cargoes will be sold by auction early in May; full particulars time of sale, will be advised later. The cargoes will be as follows: The SS. Fremona passed Gibraltar on April 7th, carrying 57,250 boxes Mossina lemons, 500 boxes Messina oranges, 9,000 half-boxes of Messina oranges. The SS. St. Mernock passed on April 3rd, carrying 30,000 boxes Messina lemons, 6,800 boxes Palermo iemons, 1,000 Sorrento lemons, 2,400 boxes Messina oranges, 6,600 half-boxes Messina oranges, 6,600 half-boxes Messina oranges, 1,000 boxes Palermo oranges, 8,000 boxes Sorrento oranges, 2,000 half-boxes Sorrento oranges, 2,000 half-boxes Messina lemons, 4,300 boxes Palermo lemons, 300 boxes Sorrento lemons, 600 boxes Messina lemons, 4,300 boxes Palermo lemons, 300 boxes Sorrento lemons, 600 boxes Catania lemons, 4,000 boxes Messina oranges, 5,700 boxes Palermo oranges, 3,500 boxes Sorrento oranges, 1,000 Sorrento half-boxes, 2,900 half-boxes Catania oranges. The SS. Bellona left Messina on April 10, but her cargo has not yet been reported. The total number of packages reported up to date is, therefore, 152,250 boxes. Montreal quotations are: Apples, Northern Spies, \$4.50 to \$5.00; Baldwins, \$3.50 to \$4.00; Russets, \$3.50 to \$4.00; Russets, \$3.50 to \$4.00; Russets, \$3.50 to \$4.00; Valentia oranges, \$6.00 to \$7.50 per 100 qt. brl.; pine apples, 20c to 30c each. Florida tomatoes, \$5.05 per box. Vegetables.—Green radish, 50 to 60c doz.; lettuce, Canadian, 25 to 40c doz.; do.; loston, \$1.25 doz.; new Havana potatoes per brl. \$5.00; Catawba grapes, 15 baskets to crate, \$3.50; Florida celery, 5 to 10 dozen in case, \$7.50. Sweet potatoes, \$4.50 brl.; blood oranges, \$2.50 per 36 box; strawberries (American) 45c box.

Hardware.—The temporary lull in the soaring tendency of the market has been again broken by a new and advanced price list for the week, embracing many of the staple lines while adding renewed firmness all around. Among the advanced prices are: Carriage bolts 5-16 and under 60 p.c.; 36 and larger 55 p.c.; machine bolts 60 p.c.; coach screws and sleigh bolts 75 p.c.; black and tinned rivets 55 p.c.; burrs 50 p.c.; copper rivets and burrs 85 p.c.; tire bolts 65 and 10 p.c. Iron and steel wire are now \$2.50 base with extras as per list given on another page; bar iron, base \$1.65 to \$1.70; cut nails have advanced to \$2.05 base, loss 5c keg. Barb wire \$2.90 f.o.b. Montreal. Horse shoes are: iron, No. 2 and larger \$3.25, No. 1 and smaller \$3.50; snow and light heel, 2 and larger \$3.50; 1 and smaller \$3.75; extra light heel, all sizes \$4.75, J.o.b. Montreal. Wire nails are firm at

quotations. A U.S. report says: Without attempting to prophesy how much further prices are to advance, leaders in the trade are giving proof in one way and another that the real question is—How much below to-days prices for steel and finished products will business be done for the second half of the year? In Bessemer pig iron the basis has been established—a minimum, that may also be not far from the maximum. In foundry iron there have been contracts all the way along the up-ward course, and some of them at the top prices, so that to-day foundry furnaces are practically sold up into fall, and foundries are generally provided for through an equal period. Billets and sheet bars are still undetermined, and this is true of the bulk of finished material, apart from rails. Over the whole situation there is the shade of uncertainty due to the attempt on the Marquette range to coerce mining com-panies and non-union workers to come under union domination. While a simple wage difference might not be difficult of adjustment in times like the present, such an issue as is now raised may lead to a stubborn contest. Any interruption of the ore supply, it is evident, would upset all calculations as to prices, with such tension as has been on every line of production in the past three months. The lull in buying that may extend over the next few weeks will not beget the uneasiness that would have attended uncertainty about future supplies under the old conditions. Interests have been so rolled together in the past six months that it is now known in advance where a large fraction of the billets and sheet bars, for example, of Central Western plants will be placed. If the sheet mill consolidation is put through, and that of the hoop and cotton-tie mills, the situation will be further simplified.

LEATHER AND SHOES.—The leather market is not expected to show much activity for the remainder of April, but prices remain generally firm. United States tanners are hopeful of better prices and show little desire to sell. Shoe manufacturers are busy. The tendency to obtain a better margin on all grades of shoes is becoming general, as too close cutting has been the feature of past years, and the time is ripe for an improvement.

MAPLE PRODUCTS.—Supplies are still insufficient for requirements. The market holds firm with a good trade passing in both syrup and sugar. Choice syrup in wood 6 to 6 4 c; in tins, wine measure, 60c, imperial, 70 to 75c.

Molasses.—A small parcel of new crop Barbadoes molasses was offered in this market Wednesday at equal to 30c laid down, but no particular request was shown for it, as old stock at 28c between jobbers appears to be plenty good enough for the demand, which at the moment is not large. Price of cargoes at the Island still remain at 11c, but as this is rather higher than importers want to go, nothing has been done. It is stated that the crop is a small one, but, however, buyers here will wait a little while longer before deciding; they might operate rather freely if the price was around 9c, as supplies on hand are small, and the season of ordering is getting late. In past years it has been the custom of the trade to have made purchase of all the molasses they would require at this date, but the high prices ruling this season has put buying out of the question.

POTATOES.—Arrivals have shown quite an increase, but the heavy supplies required have allowed these to be quickly absorbed. Sales in car lots are reported at 60 to 70c for 90 lb. bags as to quality.

PRODUCE.—BUTTER.—The market continues to show a heavy feeling. Arrivals continue to display larger proportions, and as a consequence, fluest creamery is being offered at 17 to 17½c, with fair qualities quoted at 14 to 16c. Choice fresh townships dairy at 15 to 16c meet with fairly

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ESTIMATES ON APPLICATION.

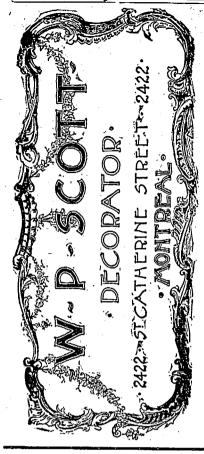
good trade, but old butter is much neglected and very difficult to move; quotations are from 10 to 14c as to quality. Finest roll butter is in large supply and sells at 13 to 14½c.

Provisions.—A fair local demand exists but nothing further of a nature to receive comment. Prices hold steady at last week's quotations. Hams and bacon are receiving a little more attention, and prices may be said to be somewhat firmer. Quotations are: Canadian pork, barrels, \$15.00 to \$15.50; hams, 10c to 11½c; bacon, 10½c to 11½c. Pure lard, pails, 7c to 7½c; compound refined, 5c to 5½c per lb. Fresh killed hogs, \$5.50 to \$5.75; held \$5.00 to \$5.40. Lard is quiet and unchanged in price.

RAW FURS.—At the recent London sale of the Hudson Bay Co.'s furs, extraordinary prices were received for some lines. This is accounted for from the fact that these furs have been simultaneously wanted on the various trade centres of the globe. A few of the advanced lines showing percentage as compared with March, '95, are: Silver fox, 50 to 80 per cent higher; blue fox, 120 to 250 per cent.; red fox, 40 to 60 per cent.; grey fox, 200 per cent.; marten, 50 to 60 per cent.; skunk, 15 to 45 per cent.; mink, 40 to 50 per cent.; racoon, 10 to 15 per cent.; wolverine, 70 per cent.; hair seal, 25 per cent.

Sugar.—The market is strong at the advance which occurred after going to press last week. Quotations for granulated in New York are too high to permit of importations of American granulated. Local refiners are doing considerable business. Standard granulated is worth \$4.45 to \$4.50 according to quantity. Yellows are selling at factory at \$3.85 to \$4.25 as to grade. The raw market continues to bear out anticipations of advancing values for refined, and there would seem to be no risk in carrying a full supply of refined. It is learned from the Pacific coast that the B.C. refinery is experiencing the competition of China granulated. Already this sugar has invaded the San Francisco and Seattle markets, and as it is cheap, quite a business is doing in the article for miners supplies.

Teas.—There is considerable enquiry for Cevlons, but business is altogether impracticable at the prices offered. Buyers who of late have enjoyed the advantage of picking up teas on a favorable basis, because of the unloading of consignments from the West, do not realize where the market is for these kinds, and importers on the other hand, are not inclined to bring forward parcels at the present time, lest the Budget to be soon brought down should contain a clause imposing duty on tea. There is no real grounds for supposing that the Government intend to tax tea, but so much has been spoken on this head, that the trade at the moment deems it wise to go slow. If duty should be a feature of the Tariff, it is held that 6c a lb., will represent the tax. When the tea duty last



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obtained in the tariff, this was 7c per lb., on greens and 4c on blacks. In the event of duty being reimposed on tea, Indian and Ceylon kinds will, under the preferential ruling, enjoy such an advantage as to more ever replace China teas in this market.

Wook.-The market here maintains its former firmness, and prices may be said to be a trifle higher on finest grades. The list for the third series of London sales closed on the 11th. Following are the arrivals to date: New South Wales, 71,366 bales; Queensland, 27,056; Victoria, 38,677; South Australia, 12,752; West Australia, 2,345; Tasmania, 1,619; New Zealand, 65,121; Cape of Good Hope and Natal, 36,078, Deducting from these 50,000 Australian and 31,000 Cape of Good Hope and Natal forwarded direct and adding 11,000 bales held over from the last list for the third series of London sales ding 11,000 bales held over from the last sales makes the total amount available for the third series 185,014 bales.

TORONTO WHOLESALE TRADE (Revised by Telegraph).

TORONTO, April 13, 1899.

There is some improvement in wholesale trade this week. Orders for sorting-up are numerous, and the feeling generally is

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very hopeful. A good many retail merchants from outside have visited the city and left good orders. The Northwest trade is good. Prices of leading staples are firm. In hardware business is fair and builders' material is in good demand. Groceries moderately active with prices firm all round. Remittances are satisfactory. Money unchanged with prime paper discounted at 6 to 61/2 per cent, and call loans quoted at 5 per cent. Stocks fairly active during the week, with general tone firm. Bank shares scarce. Latest sales ; —Dominion Bank 272, Commerce 150 Imperial 215, Cable 185, Toronto Ry. 120, C P.R. 86%, Toronto Electric 140%. Richelieu 11234, Western Assurance 16534 British America 12734, Northwest Land pr. 53, Dunlop Tire pr. 119, War Eagle-356, Cariboo 1531/2, Imperial Loan 91.

BUTTER &c. - The butter market is easier, with best grades holding their own pretty well. Choice dairy tub is jobbing at 13 to 15c, and medium at 11 to 12c. Large rolls 12 to 14c, and pound rolls 15 to 161/c. Creamery is quoted at 201/2 to 211c for choice rolls and at 19 to 20c for tub. Eggs are quoted at 14 to 15c per doz. in case lots. Cheese is firm at 11 111/2c per lb., the latter for choice quality.



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DRESSED Hogs-Offerings are moderate and prices about steady. The best selections are \$5.25 in car lots and heavy \$5.10.

FLOUR-AND GRAIN-The flour trade is dull, the demand being limited. Straight rollers in wood west are quoted at \$2.90 to \$3.10. Ontario patents \$3.15 to \$3.25. Manitoba grades are \$4 to \$4.10 for patents and at \$3.80 to \$3.90 for strong bakers. Bran \$14 to \$15 north and west, and shorts \$15 to \$16 north and west. Wheat quiet, with the feeling unsettled. Red winter in car lots are quoted at 671/2 to 68c and white at 681/2 west. No. 1 Manitoba hard 72c Fort William, and at 82c North Bay. No. 1 Northern 79c North Bay. Rye is steady at 52 to 53c west. Buckwheat 48 to 50c west. Oats are firm, white selling at 301/2 to 31c west and at 311/2 to 32c east. Peas 65 to 66c north and west. Corn quiet, with Canadian quoted at 35 to 35 1/2c west and American at 41c on track here. Barley dull, at 42 to 43c for No. 1 and at 38 to 89c for No. 2 north and west. Oatmeal unchanged at \$3.60 in bags and \$3.70 in barrels on track here.

GROCERIES-Trade this week has been fair, with little change in prices. Sugars



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are firmer, with granulated quoted at \$458 to \$4.03 per 100 lbs., and yellows at \$4.03 to \$4.43. Molasses, West India in barrels, 32 to 45c. Teas in fair demand and firm. Rio coffee 8 to 12c, and Java 30 to 32c. Dried fruits firm. Valencia raisins 4½ to 4½ c off-stalk, 5½ to 5½ for selections and at 6 to 6½ for layers. Currants are 4½ to 4½ c. Canned goods are firm; Fraser river salmon (sockeye) \$1.35 to \$1.60; tomatoes 90 to \$1.; peas 80 to 95c; corn 90c to \$1.00; beans 80 to 90c.

LEATHER—The demand is fair and prices firm. A good deal of sole is being exported.

HIDES AND SKINS—The hide market is quiet and prices steady. Cured quoted at 8½ to 9c. Green unchanged at 8½ for No. 1, 7½ o for No. 2, and 6½ c for No. 3, Calfskins are steady at 8 to 10c. Sheepskins are quoted at \$1 to \$1.10. Tallow rules at 4 to 4½ c for rendered.

LIVE STOCK—Offerings of cattle fair, and prices lower. Choice shippers sold at 4% to 4% c per lb. Bulls sell at 4 to 4% c for heavy and at 3½ c for light. Butchers cattle are steady, with sales of good to prime at 4 to 4½ c, medium at 3½ to 3½ c and inferior at 3 to 3½ c. Stockers and feeders are steady 3½ to 4c per lb. Calves \$4 to \$10 each. Milch cows \$30 to \$45 each. Sheep unchanged, with sales of ewes at 3½ to 3½ c per lb., and bucks 2½ to 2½ c. Lambs 4½ to 5½ c per lb. Hogs are unchanged, with choice bringing \$4.37½ per 100 lbs.; light bacon \$3.97 to \$4.40; heavy \$3.75 to \$3.84; sows \$3 to \$3.25 and stags \$2 to \$2.25.

Provisions — The demand for cured meat was fairly active this week and prices rule steady. Mess pork is quoted at \$13.25 to \$13.50 short cut at \$14 to \$14.50, and shoulder mess at \$12.50. Bacon sells at 6½c in car lots for long clear, and at 7 to 7½c for small lots. Breakfast bacon 10 to 10½c, and smoked hams 9½ to 10½c. Rolls 8½ to 8¾c. Lard is steady; therees 6½ to 5¾c, tubs 7c and pails 7¼c.; compound lard 5½ to 6c. Beans are quoted 70 to 80c for ordinary, and \$1.00 to \$1.10 for handpicked. Dried apples 5 to 5½c in quantities, and 6c in small lots. Apples \$2.50 to \$4.00 per barrel. Potatoes 70 to 75c per bag on track.

Wool.—Fleece wool is dull and prices unchanged at 14 to 15c, while unwashed is quoted at 8 to 9c. Pulled supers 17 to 18c and extras 20 to 21c.

STOCKS AND BONDS.

								
NAMB.	Par Val'e.	Capital Sub- scribed.	Capital paid-up,	Rest.	Div. last 6 Ms	Dates of Dividends,	Per Cent Price Apr. 13. (Bid)	Casl valu per f
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Commercial, Windsor Dominion	40	500.000	849,172	00,000			. 105	42 0
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Onehee	150	190,000	190,000	140,000	4	· -	250	375 0
Quebec St. Stephen's	100 100	2,500,000 200,000 1,000,000	2,500,000 200,000	650,000 45,000	8		ec 126	126 0
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Agri. Say, and Loan Co.	50	630,000	829 K44	118,000 160,000	3⅓ 3		ct	
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Dominion Telegraph Co.	50	1.000,000	1,000,000		11/4	Jan •	183	3S 0
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Manufacturers of Plumbers' Supplies & Babbet Metals.

MONTREAL WHOLESALE PRICES CURRENT-THURSDAY, APRIL 13, 1899

Name of Article.	Wholesale.	- 1	Name of Article.	Wholesale.		Wholesale
Boots and Shoes. Brogans or Cobourgs. Split Balmorals. Klp " or Congress Split Boots. Klp " Split Boots. Klp " \$2.00 to \$3.00, Felt Sox	Mens, Boys, Y \$0 70 0 80 - \$0 60 \$0 65 \$ 0 90 1 10 0 80 0 90 \$ 1 10 1 20 0 95 1 00 \$ 1 20 1 50 1 00 1 20 \$ 1 30 1 75 1 10 1 25 \$ 2 10 2 75 1 50 1 75 \$	0 55 \$0 60 0 70 0 75 0 80 0 85 0 90 1 00 0 90 1 00 1 10 1 80 1 10 1 30	Rose 4 varn, hand heavy., Panay 4 " medium Thistie 4 " " " Map Leaf A 4 stgs. " B 4 " stained Shamrock A 4 " varn han " B 4 " stained	3 50 0 00 3 50 0 00 3 10 0 00 3 50 0 00 3 20 0 00 3 10 0 00 2 85 0 00	Concentrated	7 50 8 50 2 60 2 55 2 00 2 55 2 00 2 25 1 33 1 50 2 25 2 35 0 721 0 75 1 50 2 00
Split Boots, half fox Split Batts or Bals Kip Pebbled or Buff Bals Pebbled Button, Machine Sewed Glazed Buff Button. Pollsh Calf Dongola Kid 1 quality """ """ """ """ """ """ """	Womens. Misses, 0 70 1 75 0 65 0 70 0 90 1 75 0 65 0 70 90 1 00 0 80 0 80 1 00 1 15 1 150 2 00 1 20 1 15	0 471 0 50 0 60 0 70 0 70 0 75 0 70 0 75 0 90 1 00 0 75 0 80 0 85 0 95	Daisy A 3 stgs varn handle "B 8" stained " Tulip No. 1 8 stgs " " 2 n it " " Curling 4 " Warehouse 4 heavy Letter A 2 plain Drugs & Chemicals	2 45 0 00 2 25 0 00 1 80 0 00 3 60 0 00 1 10 0 00	Dyestuffs. Archil. con. Cutch. Ex. Logwood. Chip Indigo (Bengal). Indigo Madras. Gambler. Madder Sumac.	0 08 0 09 0 10 0 15 2 00 2 50 1 50 1 75 0 70 1 00 0 04 0 05 0 10 0 15
Mens' Calf, Bals. Cong or Butt. Good "McK "Tan Russia Calf, Bals. Cong or "French Pat. Calf or Enamel L. Ladies' Glaze Dong. Butt. and Bals., G	year Welt y Sewn Butt, Goodyear Welt, McKay	2 30 8 50 1 90 2 10 2 50 3 50 1 90 2 10 3 50 4 50 2 10 8 00	Acid Carbolic Cryst medi. Aloes, Cape. Alom. Borax, xtle. Brom. Potass Camphor. Eng. Ref Rings (** Refoz.ck** Citric Acid Copperas, per 100 lbs Cream Tartar	0 18 0 18 1 40 1 50 0 06 0 07 0 70 0 75 0 65 0 70 0 45 0 48 0 75 0 80 0 20 0 25	Distributors prices. Cape Bret. Herring, Labrador Herrings No. 1 Shore Herrings No. 1 Shore Herrings Mackerel No. 1, Palis. Mackerel No. 1, Palis. Green Cod, No. 1	4 50 0 00 0 00 4 50 0 00 1 75 0 00 0 00 0 00 0 00
Name of Article. Wholesale.	Corn Beef 1-lb	0 00 6 20 8 55 9 60 19 50 22 00 3 30 3 65 6 50 7 35 6 50 7 35 6 50 8 50 8 15 10 80 9 85 12 80	Epsom Salts Glycerine Gum Arabic per lb. " Trag. Morphis Optim Oralic Acid. Phosporus Potash Bichromate Potash Bichromate Quinine. Strychnine Trartaric Acid. Tin Crystals. Licorice.— Y. & S. stick, 4, 8, 8, 12, & 15 to lb., 5 lb., boxes.	0 18 0 22 0 25 0 50 0 50 1 00 1 75 1 85 4 25 4 50 0 10 0 12 0 65 0 75 0 65 0 55 0 75 0 90 0 32 0 25	Green "large Draft " No. 2 " Large dry Gaspe per quit Salmon No. 1 bris Lab Salmon, (tlerces) " Brit. Col bris." " Cod " Finnan Haddles " Sea Trout No. 1 split) half bris." Winter Wheat patents Manitoba patents Straight roller do bags	0 00 0 000 0 00 0 00 4 50 0 00 14 50 15 00 0 00 0 00 12 50 13 00 0 031 0 04 0 051 0 051 0 07 0 071 0 00 0 00

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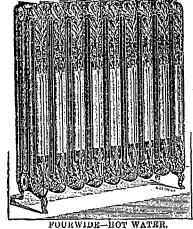
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Farm Products. Butter: Finest Creamery 0 17 0 17; Ordinary grade Creamery 0 14 0 18 Township's Dairy. 0 15 0 18 Mode Cynal. 0 10 0 14 Rod. Qual. 0 13 0 14 Corector Creamery 0 17 0 17 0 17 0 17 0 17 0 17 0 17 0 1	0 06 0 08 0 13 0 16 0 18 0 12 0 36
BUTTER: Finest Creamery 0 17 0 17; Peas, per 60 lbs, in store. 0 00 00 07; Inilidad. 0 00 0 00 00 00 00 00 00 00 00 00 00 0	0 06 0 08 0 13 0 16 0 18 0 12 0 36
Ordinary grade Creamery. 0 14 0 18 Rye 0 53 0 55 Cuba 0 00 0 00 Pet Citron 0 17 Orange 0 18 O 16 Corn, Ontario. 0 00 0 00 Rates 0 00 0 00 0 00 Pet Citron 0 17 Orange 0 18 Cuba 0 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 13 0 16 0 18 0 12 0 12 0 36
Township's Dairy	0 18 6 12 0 36 0 48
Western Dairy 0 13 0 15 " duty paid 0 00 0 00 Raisins: 0 11 0 18 Lemon 0 10 0 14 Sultanas 0 11 0 18 Loose Musc. California 0 051 0 084 Chocolate Chesse: Crocoles Crocoles Loyers, London 1 50 1 75 Vanilla, yel, wrap. 24 x 1/2 lb p 34	0 12 0 36 0 48
Unrese: Cracariae Layers, London	0 48
Unesse: Cracariae Layers, London	0 48
	0.58
Finest White	
Quebec, Finest 000 000 Japan, com, to med., b. 015 016 Royal Bucking'm 350 000 do Blue do do 058	0 88
Rees:	0 56
" fancy	0 74
Hops: per b	0 83
nne to nneet, m) 0 30 0 45 1 2 1 1 2 2 3 3 3 3 3 3 1 Stanch .	
Bacon, smoked, per 15. 0 101 0 111 Gunpowder, Moydine 0 22 0 25 Yestazzas 0 00 0 061 Can, Laundry 0 04	1 0 00
Hams, city cured, " 0 10 C 113 Pingeney med to good. " 0 121 0 14 Pranes, " 0 06 0 10 Silver Gloss 0 00	0 07
POTE CB. B.C. DET DOI 110 CU 10 30 II COLORG "I O OC O AN II " HOW INVERSE I U 10 V AD II CBIR. POTE COTTS	0 05
do mess	0 00
the Com Regued 0 up 0 0511 up od to good up 0 301 S S. Tarragona 0 091 0 10 Crystal Pickling 0 23	0 00
11 11 dna to finest " 0.90° 0.32° Walnuts " 0.10 0.14 W. W. XXX	0 00
Olover, red, per 1b. 007; 0 10 Darieelings 0 35 0 45 Filberte	0.20
Alaike, per 10	0 00
Western 0 CO 0 00 Teve 0 20 0 05 Cloves C 15 0 16 4 XXX	0 00
Play 68 lbs U 65 U 90 Magaziba	0 05 1 0 04
Willet 0 75 0 90 The Works of Tolograph 3 00	3 20
Hungarian	3 00 1 40
Sampling " Canadian do " 0 00 0 00 Penner, Black " 0 15 0 16 " Tipar 2 65	2 85 2 55
Honory Broad 10 07 0 08 Sugars:	
Rangway 0 20 0 25 Garran gran's 1 60 0 0 00 11 1 1 1 1 1 1 1 1 1 1 1 1 1	0 00
Brans: white ordinary one 0 59 1 00 Ex Ground, in bris. 515 520 41 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.00
Maple Sugar 0 06 0 07 Powdered, in brie 4 90 4 95 Rice, C.C 0 00 3 25 Improved Globe 1 50	0 00
Wanle Syrip in ting 60 65 Paris Lamps in bris 5.55 5.60 " Patns 9 100 lb. 4.25 4.75	
" half bris 5 65 5 70 " Burmah " 4 00 4 25 Antimony	0 11
Grain. " " 50-lb bys 0.00 5 65 " Carolina \$ 100 b 6 75 7 76 " " Stratta " 0.00	0 27
Beanded Vallows 3 85 4 05 Tabloca, Fearl * U U3t U U4t Connect Tracet • 15 0 10	0 00
Hard Man. No. 2 0 00 0 03	0 00
Oats in store	
L de Krant	



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MONTREAL WHOLESALE PRICES CURRENT-THURSDAY, APRIL 18, 1899

Name of Article.	Wholesale.	Name of Article.	Wholesale.	Name of Article.	Wholesale.	Name of Article.	Wholesale.
Mardware—Untitued. OUT NALL SOREDULE. Base Price, per Keg. Extres—Over and above 30d, 40d, 50d, 50d and 70d Nails. Out and Fence Nails— 16 and 20d Hot Cut, per 100 lbs 10 and 12d """ 3d """ 3d """ 2d """ Cut spikes 10c, per Keg advance. Fine blued nails— 2d per 100 lbs. 3d """ Out spikes 10c, per Keg advance. Fine blued nails— 2d per 100 lbs. 3d """ Out spikes 10c, per Keg advance. Fine blued nails— 2d per 100 lbs. 3d """ Out spikes 10c, per Keg advance. Fine blued nails— 3d per 100 lbs. 3d """ South 3d """ 3d and 4d """ 4 to 5d "" 3d """ 3d "" 3d """ 3d	\$ c	Galvanized Staples— 100 lb. box Bright. Gaivanized Iron: Morewoods Lion, No. 28. Queen's Head, or equal gauge 28. Common gauge 28. Co	2 65 0 0 0 0 5 10 4 35 4 60 1 1 65 1 70 0 0 0 0 0 3 25 3 5 0 0 0 0 0 0 2 5 5 0 0 0 0 0 0 2 5 5 0 0 0 0	Metal Scrap No. 1 Wrought Iron No. 1 Machiners Stove Malleable iron Hard Steel (per long ton 2240 lbs.) Lead solid "tea Light Brass Copper Bottoms Heavy Copper Red Brass. Heavy Copper Red Brass. Yellow Metal Sheathing Wirs: Bright and Annealed Nos. 2 to 9 bass Net, extra for smaller sizes. Coppered base Net, extra for smaller sizes. Earbed Wire- 2 and 4 barbs Plain Twist 2 and 3 wrs. Staples Spring Wire per 100, 85c net extra "7-16 and up "7-16 and up "8-18 "" "8-18 "" Mantills. base	2 00 9 9 00 8 50 6 50 6 50 6 50 6 50 6 6 0 02% 0 06 0 00 2 6 0 00 2 50 0 00 2 50 0 00 2 50 0 00 2 50 0 0 0	Tallow, cake	0 24 0 25 0 22 0 23 0 19 0 21 0 19 0 21 0 28 0 23 0 28 0 23 0 28 0 23 0 28 0 23 0 24 0 25 0 24 0 25 0 25 0 38 0 25 0 38 0 33 0 35 0 33 0 35 0 35 0 36 0 30 0 50 0 50 0 60 0 60 0 60 0 60 0
1% and 1% inch per 100 los. 1% """ Common barrel nails— 1% inch per 100 lbs 1 """ % """" Sinch nails— Sinch and longer per 100 lbs 2% and 2% inch" 1% and 1% """ Sharp and flat pressed nails 2% and 2% inch" Sharp and flat pressed nails 2% and 2% """ 2% and 2% """ 1% and 1% """" 1% """""""""""""""""""""""""""	1 20 0 00 1 50 0 00 1 00 0 00 1 55 0 00 1 55 0 00 8 0 60 0 00 0 95 0 00 1 20 0 00 1 20 0 00 1 50 0 00 1 55 0 00	per 100 ft. nett. Steel, cast per lb. "Spring, 100 lbs. "Tire, "Sleigh shoe, 100 lbs. "Toe Calk. "Machinery. Tin Plates: IC Coke	4 20 5.40 7 10 9 60 0 08 0 10 2 40 0 00 2 25 base 2 25 base 0 00 8 15	Manilla, base "	0 101 0 111 0 111 0 111 0 112 0 009 2 45 2 50 1 00 0 05 1 00 0 05 0 05 0 15 0 06 Base	Saddlers Imt. French Calf. English Oak. Rough. Dongola, extra. "No. 1. "ordinary. Colored Pebbles. "Calf. Cod Oil. S. R. Pale Seal. Straw Seal. Cod Liver Oil, Nid. Norver Process. "Nowegia Castor Oil.	8 00 9 00 0 20 0 25 0 20 0 25 0 20 0 25 0 12 0 15 0 18 0 16 0 16 0 2k 0 40 0 46 0 40 0 46 0 40 0 46 0 10 0 10 12 0 10 0 10 12
Ooil Chain-No. 6	0 091 0 00 0 072 0 00 1 0 051 0 00 1 0 051 0 00 1 0 051 0 00 3 55 0 00	Russ. Sheet Iron. Lion & Grown tin'd sh'ts., 22 and 24 guage case lott less. 26 guage. Lead: Pig, per 100 lbs; Sheet, Shot, per 100 lbs. Lead Pipe, per 100 lbs. Zinc: Spelter, V.M., per 10 lbs.	6 50 6 25 6 50 0 00 0 0 0 4 25 4 00 4 00 4 25 6 00 6 50 7 00 0 00 less 17½ p.c.	Horse hides west., No. 1	0 00 0 081 0 00 0 073 0 00 0 66 0 00 0 75 0 00 0 00 0 10 0 00 0 10 0 00	Olive, pure Extra, qt., per cas: Turpentine, nett Imperial Oil Co's. Oils: 650 Imverial Oylinder 500 Imperial Engine Majestic Cylinder Majestic Engine.	0 65 0 7 0 40 0 9 0 75 0 8 0 40 0 8 0 50 0 8 0 85 0 4

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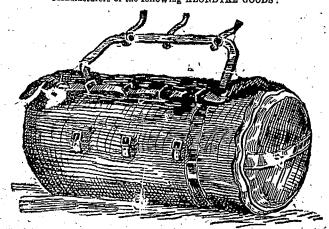
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OCES AND BONDS-INSURANCE COMPANIES-CANADIAN.-Econtreal Quotations April 11, 1899

NAME OF COMPANY.	No. Shares.	Last Dividend per year.	Share par value.	Amount paid per Share.	Canada quotations per ct.
British American Fire and Marine Canada Life	2,500 5,000 25,000	8½-6mos. 5-6mos. 7½ 6mos. 5-6mrs. 6	850 400 100 40 50	\$50 50 10 20 50	1273 675 165%

Bairish and Foreign.—Quotations on the London Market. April 1, 1899 Market value p. p'd up sh.

Alliance Assur. Atlias British and Foreign Marine. Caledonian Commercial U. Fire, Life and Marine. Guardian Fire and Life. Imperial Fire. Lancashire Fire. London Fire. London and Lancashire Fire. London Assurance Corporation. London & Lancashire Life. Liv. & Lon. & Globe Fire and Life. Northern Fire and Life.	24,000 67,000 21,500 50,000 200,000 136,493 100,000 85,100 35,563 10,000 391,752 30,000	86. p.e. 24 p.e. 25 128. p.e. 27 25 25 25 20 20 20 20 20 20 20 20 20 20 20 20 20	20 50 25 50 20 20 84 25 25 25 25 25 26 20 81	2 1.5 6 4 5 5 5 5 2 134 234 224 10 10 10 10 10 10 10 10 10 10 10 10 10 1	1014 £28 221/4 431 101/4 25 41 171 56 7 50 7	10; £29; 367-18; 4414; 11; 29; 42; 41; 60; 51; 51;
Lancashire Fire	136,493	5	20	114	1 2	435
London and Lancashire Fire	85,100	22	25 25	21/4	17	173
London Assurance Corporation	35,562	20	25	1214	5S_	60
			10	2	1 .	
		90		10		\$1 \$1
North Brit. & Merc. Fire and Life	110,000	30e.p.s.	25	634	40	41
Norwich Union Fire		•3314	100	127	123	127
Phonix Fire	53,776	85	50	5	£4214	£4814
Royal Insurance Fire and Life	125,234	581/6	20	٠	524	5814
Sun Fire			10	10	11	111/4
Union	. 45,000	18 p.s.	10	1 4	241/4	251/2

[·] Excluding periodical cash bonuses.

The Inns of Court Legal Aid Society

10 Park Street, Regents Park, LONDON, N. W., ENGLAND,

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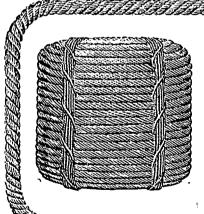
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- \$1,475,283.41 Surplus to Policyholders 717.884.21 Paid Policyholders in 1898 143,702.25

MOST DESIRABLE POLICY CONTRACTS.

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Of Edinburgh, Scotland.

ESTABLISHED 1824.

M. BENNETT, Jr., Gen. Manager North American Branch, Hartford, Conn. Capital\$30,000,000 | Invested Frands......\$13,500,000
Total Assets34,472,705 | Deposited with Dom. Gvt., 125,000
(Market value.)

WALTER KAVANAGH, Resident Agent, 117 St. Francols Zavier St., MONTREAL

Insurance.

British * America COMPANY.

HEAD OFFICE, - . . TORONTO.

Incorporated 1833.

FIRE AND MARINE.

Cash Capital. \$750,000.00 Total Assets, over .. •• .. \$1,510,827.88 Losses Paid since organization, \$16,920,202.75 J. J. KENNY, Vice-Pres. P. H. Sims, Secretary GEO. A. Cox, President.

C. R. G. JOHNSON, Res. Agent, Canada Life Building, MONTREAL.

The Mutual Life Insurance

OF NEW YORK

RICHARD A. McCURDY, President.

STATEMENT FOR THE YEAR ENDING DEC'BER, 31st, 1896 \$184,935,690,80 Assets,

| Reserve on Policies (American Table, 4 p.c) | \$168,221,916 | Liabilities other than Reserve | 1,623,951 | 15,623,951 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 15,623,852 | 1 Receipts from all sources
Receipts from all sources
Payments to Policy-holders
Whole Life Risks assumed and renewed, 219,305 policies
Risks in force, 273, 213 policies, amounting to

Note.—The above statement shows a large increase over the business of 1892 in amount at risk, new business assumed, payments to policy-holders receipts, assets and satplus; and includes as risks assumed only the number and amount of policies actually issued and paid for in the accounts of the year.

FAYETTE BROWN, Manager, MONTREAL.

Caledonian Insurance

THE OLDEST SCOTTISH FIRE OFFICE.

TEMPLE BUILDING, MONTREAL

LANSING LEWIS, Manager.

THE

NOR'TH AMERICAN LIFE ASSURANCE COMPANY.

- TORONTO, Ont. Head Office:

The following figures taken from the last financial statement show the unexcelled financial position to which the Company has attained. It has

Assets \$ 3,137,528.61
Cash Income 785,130.81
Net Surplus 474,024.05
Insurance in Force 20,595,705.00

L. GOLDMAN. Secretary. WM. McCABE,

Man. Dir.

Messrs, AULT and McCONKEY, Managers for Province of Quebec, 180 St. James St., Montreal.

Have You_

Anything to place before the drug trade of Canada? Write to us for rates. Read what a New York publication says about the Montreal Pharmaceutical Journal:

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NEW YORE, April 29th, 1896.

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LIVERPOOL & LONDON & GLOBE

INSURANCE : COMPANY.

Available Assets, - \$58,553,900 Funds Invested in Canada, - \$2,110,000

Security, Prompt Payment and Liberality in the adjustment of Losses are the prominent features of this Company.

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MONTREAL.

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Total Assets, Jan. 1, '94, \$349,734.71.

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Saxe & Archibald, **ARCHITECTS**

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"The St. Lawrence" FIRE INSURANCE COMPANY.

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Insurance Company.

Total Funds, Dec. 1896, Canadian Investments,

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Arch'd Macnider, Esq.

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HARTFORD, CONN. Established - 1794. Cash Assets, - \$10,004,697.55.

Authorized Capital,
Capital Subscribed & Paid-up,
Deposited with Receiver General in
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Annual Income,
Surplus beyond liabilities and
Capital Stock,
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P. C. Royce, Sec'y.
Chas. E. Chase, Asst. Sec'y.

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Manager, P.Q

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Under Guaranteed Non-forfeitable Insurance the conditions prevent the Policy from lapsing after three annual premiums have been paid, so long as the Reserve on the Hm. 4 per cent. table to the credit of the Policy will keep it in force. This condition is a great advantage to the Policy-holder in case at any time he should neglect to pay the premium when due. All Benefits and Advantages under the Policy hold good while the Reserve keeps the Policy in force, and the Policy-holder can pay overdue premiums, and interest not exceeding 6 per cent, per annum while the policy is in force, without furnishing a certificate of good health.



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We have letters from many of our customers giving figures showing that they are saving in artificial light from twenty to one hundred per cent. per annum on the cost of Luxfer Prisms. Their first cost is their only cost. They look ornamental and are glazed in copper electrically and so are indestructible. They pay others, and if you wish we will tell you how they will pay you.

LUXFER PRISM COMPANY, Limited, 1833 Notre Dame Street,

WESTERN **ASSURANCE** COMPANY.

Incorporated 1851.

\$2,340,000.00 Income for Year ending 31st December, 1898, over - 2,290,000.00

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J. H. Routh & Son, Managers Montreal Branch. 190 ST. JAMES STREET.

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LONDON. ESTABLISHED 1803.

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