

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 5, 1898.

No. 31

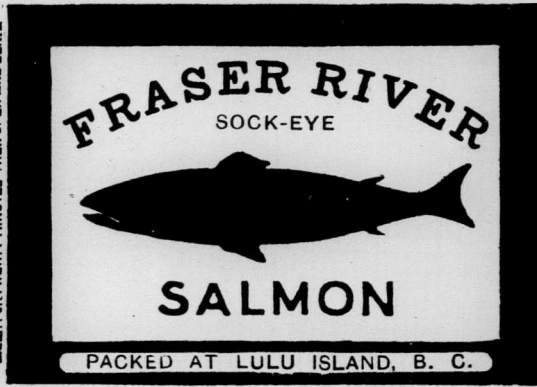
COLMAN'S MUSTARD



BEST ON EARTH



DIRECTIONS - OPEN ON OUTER EDGE, NEAR THE TOP. SO FISH WILL COME OUT WHOLE TO SERVE. HOT PLACE CAN IN BOILING WATER FORTY-TWO MINUTES THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

CONDENSED MINCE MEAT FOR MINCE PIES.

Just as good as and better than the good old fashioned home-made Mince Meat.



No trouble preparing it, as it is all ready to put in pie. It's a great saver of time and bother. Best not to be without it even for a single day, so don't delay in ordering.

J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

St. John, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)



WINN & HOLLAND
MONTREAL
SOLE AGENTS
FOR CANADA

BRUNNER, MOND & Co.'S
Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture." IT IS ABSOLUTELY PURE, THEREFORE BEST. "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: **MESSRS. FRANK MAGOR & CO.,** 16 St. John St. **MONTREAL.**

“Good Luck” in the Four Leaved Clover.

Stower's Lime Juice

The pure concentrated juice of West Indian Limes. The Lime Juice that draws trade because—so very strong, no “musty flavor” to it, keeps perfectly in all climates, even after the bottle is opened. No free acid taste.

“Good Luck” to the grocer who sells it—his customers will stick to the Lime Juice that draws trade—“Stower's.”

Maypole Soap Dyes

The modern English Home Dye (in all colors) that imparts an absolutely even color throughout. Fast, brilliant, clean, quick—it washes and dyes at one operation.

A staple seller as a side line for grocers. Widely advertised in the newspapers. One of the “lucky leaves” of the “four leaved clover.”

Thistle Brand Finnan Haddies

This is the **new** pack of those real, clean, delicately flavored Finnan Haddies that you know so well—we couldn't hurry the packers. They were conscientious about their work and kept it up to the usual standard—as **usual**.

A new leaf to an old clover—but a **four leaved** clover and a lucky one.

Lazenby's Soup Squares

When campers, picnickers or trampers want soup they want it in a hurry—they **get it** in a hurry, 1½ pints of it from each one of those rich, nutritious soup squares, made in England by E. Lazenby and Son. All they have to do is to drop one in hot water.

Seasonable Soup Squares delicately seasoned. They give zest to business and to appetite too. A lucky leaf in the four leaved clover.

Agents for all the
“Lucky Leaves”

A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John, N.B.

PURE MILK

Purity and cleanliness is the secret of success in the manufacture of food products. In all the processes, from the cow to the table, the most rigorous cleanliness is enforced in the manufacture of **BALDWIN'S EXPORT MILK**.

RICH MILK

Is evinced by the Government Analysis, which places **BALDWIN'S EXPORT MILK** at the head of the list, in a test of 64 samples, with 3.310 per cent. butter fat in original milk used.

PROFITABLE MILK

The Grocer, in handling **BALDWIN'S EXPORT BRAND**, secures the highest grade goods at the lowest price, and supplies the consumer at a figure that will largely increase his sales.

Drop us a post card for advertising matter and price list.

ROSE & LAFLAMME, Agents, MONTREAL.

Boston Laundry Starch

is the best Starch sold in Canada for domestic use. It gives a harder and more lasting polish than any other. It pays to sell the best.



FOR SALE BY _____

The F. F. Dalley Co., Limited, Hamilton, or any wholesale grocer.

SOLD FROM **ATLANTIC TO PACIFIC**

FAC SIMILE OF CASK LABEL.



PURNELL'S

**PURE
PLAIN and SPICED**

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Charlottetown, P.E.I.—HORACE HASZARD.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

BROOKLYN, N.Y.

Established 1845.

Greig's Crown

**UNEQUALLED
FOR PURITY**

AND STRENGTH

Extracts

The Greig Manufacturing Company
Montreal

**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



AURORA
(Registered Trade Mark)

**Ceylon
Tea.**

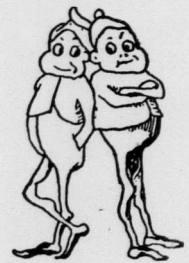
DIRECT from the best known gardens in Ceylon. Possessing distinctive and peculiar qualities which delight the consumer and make your Tea Trade a source of increased profit.

1-lb. and ½-lb. packages—unique and attractive in appearance—absolutely air-tight—the most healthful package on the market.

Retails at 35, 40 and 50 cents.



W. H. GILLARD & CO., Agents for Canada, **Hamilton, Ont.**



Gillard's New Pickle.

Packed 2 doz. in case.
Single case lots, \$3.40; five case lots, \$3.30 per doz.



Gillard's New Sauce.

Barrel lots of 12 doz., \$1.75 ;
single doz. lots, \$1.90 per doz.



TWELVE GOLD MEDALS HAVE BEEN AWARDED these goods for superior merit. 6,000 of the leading hotels throughout Great Britain use them exclusively. **The best people in Canada use these delightful table relishes.**

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 5, 1898.

(\$2.00 per Year) No. 31

HOW A GROCER CAN RUN A CREDIT BUSINESS.

BY MR. SAMUEL E. IRWIN.

THE subject of credit is one we are all deeply interested in. What is credit? I quote from Bradstreet's Weekly, New York, Feb. 11, 1893, page 82: "Commercial credit is an estimate of the ability and disposition of the individuals, firms or corporations to meet business engagements.

"It was formerly based chiefly on (1) reputation, and (2) capital in business, but the establishment of the mercantile agency has rendered necessary a restatement of the bases of commercial credit, to wit: (1) A closer approximation of character. (2) Total net worth, the element of contingent liabilities being considered. (3) Other facts bearing on the probability of success or failure in business."

You will observe three special reasons for giving credit: (1) reputation (2) capital (3) chances of success. Don't let us take up this question in the abstract form, but as individuals. It's a question that appears before us every day, or many times a day, for settlement—we either grant credit or decline it. If we are too easy in granting credits, or too easy in collecting what is due us, we must pay the penalty by being short when the time comes to make our own payments. Don't forget this fact. It don't pay to be too lenient with our customers; if we are, they impose on us. You can see it illustrated every day in your own experience, so do I—it makes a chain. The consumer fails to pay the retailer, who, in turn, can't pay the jobber, who again can't pay the manufacturer or importer.

Perhaps no class of merchants suffer more from bad credits than the retail grocer. Now, why is this? Isn't he too easy in giving credit, and not fully informed on the financial standing of his customers? Too

often we find he has granted credit where none should be given, and frequently we find he has granted too large an amount of credit, and cripples himself financially, because it's impossible to collect his bills.

Credits must be watched carefully and systematically; we can't use too much care in ascertaining just how responsible our customer is. Does he own his property? Is it encumbered? Is he paid weekly or monthly—if weekly, why should he want credit for a month? He should pay his bills each week, or else he will go behind in payments if we permit this. What amount will he owe, or how can he collect it? These are questions that should be considered when we allow the credit, and not when he owes and won't or can't pay.

A good credit business can be done on business principles, and money made, but a good many merchants fail, lose their credit, capital and business and go into the sheriff's hands because they are careless in granting credits and collecting bills. I quote an example in West Philadelphia, some years ago. The grocer had a capital of \$1,000, and accounts unpaid, \$2,500. His stock was poor, and so was his store—we even found a nest of mice in his tea box.

You will, perhaps, ask me for a rule. I can't give you one. You must consider capital, character, energy and the chances of success in each individual case. It's often the case that a retail merchant permits an account to increase when he knows it's too large. He don't seem to have the nerve to close the account or have a definite understanding as to time of payment. He says to himself: "If I raise the question I may lose the bill." Well, that's no reason why he should go on and make it larger.

Do you think so? Isn't it the reason why he should have some definite understanding or arrangement?

The trouble arises when the account first becomes slow; that is the time and opportunity to get information, and if it can't be had, stop the account; don't permit it to become larger. Small accounts, say under \$100, are very hard to collect from people who are not in business, and only engaged on a weekly salary. They practically have no financial responsibility, and credit granted them is on the basis that they are honest and mean to pay. This being the case, the account should be watched closely to see that it is paid promptly, and that it don't become larger than the individual can pay. If it can't be paid one week, how can it be paid the next?

The merchant knows these facts when he grants the credit, but the trouble is he is not careful enough when opening the account—then is the time for him to get all the knowledge he wants, and not when he finds the bill is uncollectable. Credit is too easy to get. How many retail merchants open an account without any information? I understand your many associations have a credit bureau for the furnishing of information on accounts. How many use it? Why don't more of them do so? They can't get too much knowledge and information about people who want to open accounts.

Carelessness in keeping books is another evil that helps to make bad debts. The account grows before you know it; it's twice as large as you expected. Well, change your system. Keep books in such a way that you will know what amount is due you by each customer, and examine your accounts daily, and weekly see that the accounts that are due are paid; if not, find out why. You can save many a dollar by close, judicious, careful examination of your books. You say: "I am not a book-keeper"—you don't need to be, but if you

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

sell goods on credit you must watch your accounts if you hope to be successful.

You should not give credit to every person who asks for it. You must select your accounts. This takes care, good judgment and information—get it, get all you can. Don't open the account and hunt for information when it's of no use. Learn when to say no, and try to do it so nicely that you won't offend the applicant for credit. Perhaps if you don't give them credit they will pay cash for what they want. At any rate, molasses catches more flies than vinegar; always be polite, and don't make an enemy if you can make a friend.

I find retail merchants who don't take stock. They say: "No need to; I pay all my bills; I own all I have." My experience convinces me that it's good business for every merchant, wholesale or retail, large or small, to take stock at least once a year—for several reasons: If he buys on credit and wants a larger bill than usual, taking stock enables him to make a correct statement of how he stands—he don't guess at it, but knows what amount of stock he had on a certain day, what amount he has outstanding in good accounts, and the amount he owes for merchandise. It makes it necessary for him to hunt out all the corners and clean them out; they need it very frequently, for they contain considerable merchandise that he should sell at bargains. Even if he lost money he would get the cash and use it in his business. He would be compelled to ascertain what amount he owed for merchandise, and also what amount was due him, what accounts were good, bad and doubtful.

If he found on striking a balance that he had not made money, that he had too much outstanding, that too many accounts were doubtful or bad, he could reorganize his business, watch his credit accounts closer, collect his bills sharper and put himself in position to do a paying business. While, on the other hand, if he don't take stock, and gets into trouble, he is so deep in that

it's an impossibility to redeem himself. If a merchant is careless in granting credit, careless in collecting, how is it possible for him to make a success? It can't be done. Know your business, and know it thoroughly. What are your expenses? What is the percentage of profit on your business? What does it cost a week to run the business? Keep intelligently posted, so that if you are not making money you will know it at once. You can then take measures to reduce expenses, and regulate them so you can show a profit and not a loss.

Many retail merchants allow themselves to be slow in paying, and take umbrage at a wholesaler who requests payment when bills are due. This is all wrong; he should be glad for someone to wake him up, for if he is going behind, the sooner he realizes it the better, and he should do the same with his own accounts.

A year or two ago I met a friend who was in the wholesale grocery business on the Pacific Coast. He stated that in the interior it was often necessary to carry customers for six months and a year. He mentioned an account of theirs that they were compelled to decline. He had paid what he owed them, but they could not carry such a large amount for a year, and yet financially he was solvent and amply able to pay all, but he owned a sheep ranch, a general store, a blacksmith shop, and sold merchandise on long time, got big profits and waited till crops were raised and sold, or till sheep were put on the market and paid for. In other words, he had too many irons in the fire, and not sufficient capital to do so large a credit trade, which made him slow pay and an undesirable customer.

In the south we have what are known as cotton factories—they loan money to farmers who raise cotton and who have not sufficient money to pay cash for seed, necessary implements, labor, etc. They borrow the money and give as security a chattel mortgage or deed of trust until the cotton is grown, harvested and sold. If the season

is a successful one the obligation is paid and canceled, and they have some money on hand. If it has been unsuccessful, caused either by bad weather or bad crops, they are at the mercy of the creditor, and often lose what little they have.

I can tell many instances of people who are wealthy who pay their bills at rare intervals. In fact, it is astonishing how careless some of them are. They will go to Europe for a six months' trip and allow their dress-making bill or grocery bill to remain unpaid till they return, causing much trouble and annoyance, and sometimes actual want. They return home, pay it, and not even make an apology for the delay.

Send out your bills promptly the first of each month for all your accounts. Educate your trade to expect them. If a merchant is dilatory in sending his bills or statements it helps to make his customer slow in paying. Let them know you expect them to pay at the stated time, and if they make a promise give them to understand you expect it kept. Years ago many accounts were kept on the books and settled in six months or a year, but the long-time accounts are not so desirable to-day, and merchants should confine their accounts to much shorter time, turn the stock oftener; in fact, it's an absolute necessity to-day because of the smaller profits.

There is one particular class of credit seekers that you are all acquainted with, that's the one who makes it his particular aim to get credit and not pay. He don't intend to pay, but he thinks he has done something to be proud of if he can obtain credit and not pay. He usually lives well (he can afford to at the expense of the merchants), manages to get some credit, pays a little on account of his bill and gets more credit. He wants the best of everything, the choicest cuts of meat, the best tea and coffee. Finally the merchant says: "I must have money, the account is too large; you owe me too much," and presto change, your good customer is gone and your goods

Will Make Their Fortune

have capital and energy; we never saw finer goods." This speaks for itself.

This is what Duff & Son, of York Street, say of the proprietors of T. & P. Pickles, adding, "If they

LUCAS, STEELE & BRISTOL AGENTS **HAMILTON**

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta

As good as ever.

REINDEER BRAND

CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

WE CAN . . .

supply your wants
with the . . .
Choicest of

CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kippered Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

also. He will find another merchant to give him credit, and treats him the same way.

Now, why can't you try your organized credit bureau, work together and get information on such people, so that they can't prey on the community? Pull together, don't be afraid to give each other needed information ; it will all come back to you, and save many a dollar from the bad-account list. Cooperation will accomplish wonders, if you will all work together. You can't do it by each one working in his own way ; you must all lend your energies to promote the one end.—The Grocery World.

GOOD FLORIDA ORANGE CROP.

The drought has probably cut down the Florida orange crop one-third to one-half below what it was expected the crop would be, says an exchange. At one time the yield of the groves this year was estimated at between 750,000 and 1,000,000 boxes, but the long continued dry weather caused a great quantity of the fruit to drop, and it is now believed that the crop will be in the neighborhood of a half million boxes. Growers expect fancy prices, though, and are far from being disheartened. The Florida orange-growing industry is making steady headway again. It will be a decade or more, though, before the crop reaches the magnitude of the year or two just preceding the great freeze. A crop of 1,000,000 boxes, though, may be expected any year now, with fairly good weather conditions.

A GROCERY WITHOUT COUNTERS.

The new retail grocery store which Bate & Co., have opened on Rideau street, Ottawa, has no counters. The stock will, instead, be attractively arranged in cabinets, etc., as is the custom in some of the best appointed United States stores. The intention of this arrangement is to remove somewhat the commercial aspect, which is considered distasteful to many of the feminine sex.

TRADE CHAT.

THE grocers of Sarnia, Ont., and Port Huron, Mich., United States, intend holding a union excursion to Saginaw, Mich., on Monday, August 11.

The C. P. R. intends building a \$50,000 dock at Brockville, Ont.

The Dundas Banner says that town is badly in need of a grist mill.

Essex county tobacco growers have already received offers of 17 cents per pound for their crops.

Alex. McD. Allan, Goderich, Ont., has been appointed fruit commissioner for Canada at the Paris Exposition in 1900.

Three persons in St. Thomas, Ont., were recently poisoned by eating slightly tainted smoked meat. All three recovered.

The factory of Pearsall & Co., fruit basket manufacturers, Kingsville, Ont., was burned recently, and 10,000 peach baskets were consumed.

The Hudson's Bay Co. intends erecting a large brick building in Nelson, B.C., in which to conduct its business as general merchants, etc.

A recent fire in the grocery store of Mr. Caron, 1520 St. Catherine street, Montreal, is supposed to have been caused by rats or mice nibbling at matches.

A former Napanee merchant, after winding up his business, had his goods removed to a barn. The barn and the goods, \$1,200 in value, were burned a few days ago.

The Guelph chief of police recently examined all the butter on the Guelph market, and found 26 rolls, each from one to three ounces under weight, all of which he confiscated.

A Cannington merchant lately left home for a few days on business, and his friends, thinking he had absconded, went to his place of business and stripped it of everything there was in it, but when the man returned he called on them for an explanation, when they appeared sorry for what

they had done, but this will hardly clear them in the suit for damages which is likely to follow.

Meredith, Chief Justice, held recently that a chattel mortgage may be made to a trustee for the creditor, if the latter assents, even after the execution of the mortgage, and that the mortgage is valid, although there was nothing on the face of it to show the fiduciary position of the mortgagee.

All the crops around here are prodigious ; such as have not been known in many years, the hay particularly. Very few farmers have anything like barn room enough to store it, and the quality is splendid. The grain also gives promise of being of superior quality as well as a large yield.—Richmond, Que., Guardian.

"Goshdurn you an' your old grocery!" shouted the man who had backed up against the fresh paint.

"Didn't you see the sign 'Fresh Paint?'" asked the grocer.

"Of course I did ; but I've seen so many signs hung up here announcing fresh, that I didn't believe it."—Indianapolis Journal.

A report comes from Sussex, N.B., that the cheese made in that district this year is greater than the total production last year. The creamery which was operated there from November 11 to May 14 did good work, 31,376 pounds of butter, valued at \$6,200, being manufactured.

S. E. Robertson, baker, Woodstock, Ont., was charged, in the police court, with selling Vienna rolls under the regulation weight of bread. The defence was made that Vienna rolls cannot be classed as bread, and that the regulations, therefore, do not affect them. The case was deferred to another sitting of the court.

A one-cent stamped envelope is shortly to be issued by the Post-office Department. The price in excess of the face value is ten cents per hundred less than that of the old stamped envelopes, so that 100 of the new one-cent stamped envelopes may be obtained at any post-office for \$1.20. The envelopes, apart from the stamp, cost only 20 cents per hundred.

Spring
Summer
Autumn
Winter

Because Tillson's Flake Barley doesn't heat the blood, perhaps you think that it will sell well only in warm weather.

It is especially wanted in Summer, but it sells readily at ALL seasons. One reason is because it is so easily digested by even the weakest stomach, and yet furnishes ideal nourishment to body and brain.

Some people cannot eat Rolled Oats because they cause eruptions on the skin—other folks want and need a change for breakfast. Because it sells by the pound it is EASY to sell—there is a ready sale for Tillson's Flake Barley in Spring, Summer, Autumn and Winter.

**Tillson's
Flake Barley.**

The Tillson Co'y, Limited, Tilsonburg, Ont.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

ROBERT GREIG & CO.'S FAILURE.

MISPLACED confidence seems to have been the original cause of Robert Greig & Co.'s failure. It seems that at the time when Mr. Greig became a member of the firm of Kennedy, Greig & Co., the statements of the concern as supplied by Mr. Kennedy showed it to be on a sound financial basis, but during the time which elapsed between Mr. Greig's becoming a member of the firm and his taking an active part in the business (about three months) notes were given for a large amount of liabilities which had not been previously

shown. This fact, together with the circumstance that many of the accounts receivable marked good turned out to be worthless, has been a heavy burden for the firm to carry. The recent failure of Tester & Co. coming as it did at a bad season of the year and involving the firm of Greig & Co. to the extent of about \$4,500, was the immediate cause of the suspension.

Mr. Greig, and also his father Mr. Wm. Greig, who has financially helped the firm in its time of need, have the sympathy of their many friends who acknowledge the strenuous efforts put forth to keep the firm's

head above water. The liabilities are about \$95,000, consisting of: Unsecured claims, \$56,000; secured (mortgages) \$27,000; privileged, \$1,600, and indirect, \$9,300. The principal unsecured claims are those of Wm. Greig, \$36,800, and Boyd & Co., \$9,611.70; secured, H. B. Ames, \$16,000; D. Williamson, \$7,841.80; Molsons Bank, \$2,744.62. The indirect claim consists of paper under discount with the Molsons Bank.

The firm of Robert Greig & Co. must not be confounded with The Greig Manufacturing Co., the latter being an entirely independent concern and in no way affected by the failure of Greig & Co.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO.**, Limited.
TORONTO, ONT.

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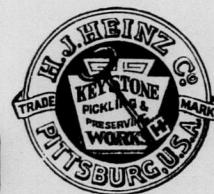
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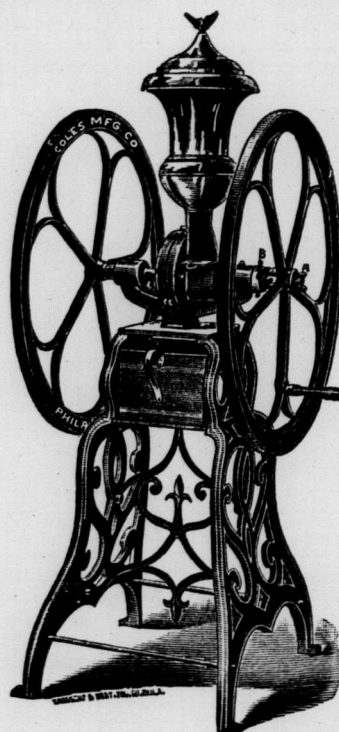
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We Further Claim to have the most effective and accurate Adjustment.

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THE CANADIAN GROCER

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

SHIPPING RASPBERRIES TO BRITAIN.

THE CANADIAN GROCER is glad to learn that at least one Canadian canned goods' packer is trying the experiment suggested in these columns.

It will be remembered that a representative of THE GROCER visited the Produce Exchange in Manchester, England, a year ago, and was informed that large quantities of raspberries were imported annually from New Zealand and other distant points.

One large English preserver when asked if he imported from Canada explained that they could not be got there. He was so informed by the Canadian offices in London. He was told that Canada imported large quantities of preserved goods from England, and therefore could not be a shipper of them. This wrong impression was at once corrected, and the representative of THE GROCER gave him the addresses of a number of Canadian houses who could supply these goods. Raspberries being scarce and dear, it was noticed that several packers, who had a display of samples at Manchester, put up a very palatable compound of raspberries and apples.

English packers import raspberries

chiefly in kegs with just enough sugar to preserve them. The Canadians who have taken up the idea are packing them in 10-lb round tins. The experimental shipment will consist of five carloads.

It is to be hoped that the experiment will be a success. Canada produces many thousands of pails of wild raspberries, the kind wanted. The development of such an industry would leave thousands of dollars in the hands of the farmers and country merchants. Those who have taken up land in new districts, where wild raspberries chiefly abound, will find them a most valuable source of income at a time when a few dollars are most needed.

It is unfortunate that we have not some native Canadians in our London offices, men who know something about our resources, men who have lived in and who have traveled about the Dominion, who have grown with the country.

The lamentable ignorance displayed by them is familiar to the Canadian business men who go over regularly. One gentleman told the writer he heard an Englishman inquire there where Regina was, and was told it was not in Canada.

It is in the interests of business men everywhere to keep up the agitation until our London office is remodeled or a proper commercial agency established, not to promote the sale of any manufacturer's special goods, but of our general products, like grain, flour, dairy and other produce. Of twelve articles grown on Canadian farms Britain imports \$600,000,000, of which Canada supplies but \$57,000,000.

The world's probable production of gold for 1898 is estimated by the United States Mint Bureau at \$275,000,000. Be sure you get a share of it.

EXPANDING LUMBER EXPORTER.

The Argentine Republic is expanding as a lumber exporting country. The total quantity sent out last year was valued at \$6,000,000, part of which went to the United States.

By way of comparison it may be perhaps not uninteresting to note that Canada's exports of lumber last year were \$23,808,562 and those of the United States \$21,814,952. Timber and logs are omitted in both instances.

CANADIAN EGGS AND AFRICA.

SOUTH AFRICA last year imported 2,650,273 dozens of eggs, of which the United States furnished 252,468 dozens.

Canada, which should at least be able to do as well as the United States in this particular, did not send one dozen.

The quantity of eggs which the colony imported is nearly equal to the quantity Ontario exported last year, but the price which eggs sell at in Cape Town is even a greater attraction than the consumptive requirements thereof. The price at which eggs were selling there a week or so ago was 84c. per dozen.

Would it not be well for Canada to make some enquiries in regard to the possibility of finding a market for eggs at the Cape? The fact that the United States sent a quarter of a million dozen, about half as many as Canada last year sent to the United States, would at least warrant the Department of Trade and Commerce looking into the matter, for eggs, it must be remembered, are among Canada's specialties.

Dead beats are usually so much alive that merchants have no easy task to keep from being victimized by them.

THE SUGAR AGREEMENT.

The western wholesale delegates were in Montreal again last Thursday to confer with the eastern grocery firms.

The object of the conference was to perfect some details of the recent agreement and draw up others which will cover more ample ground.

While this is being done, a committee now being at work upon it, no allowance will be made to buyers for freight, but all sugar is to be sold f.o.b. Montreal in the Province of Quebec.

When the proposed scale of prices, which will cover every important point touched by rail or boat in the Provinces of Ontario and Quebec, is completed, traders throughout the two Provinces will be obliged to observe these prices.

In the meantime, the agreement is in force in Ontario and in Quebec, sugar being sold at the f.o.b. Montreal price, the buyer receiving no allowance for freight, which, it is understood, he will after the scale is completed and adopted.

CANADA'S TRADE WITH THE FAVORED COUNTRIES.

THE amendments to the Customs Act, adopted at the last session of the Dominion Parliament, confining the preferential tariff to the British Empire, went into operation on Monday last, Aug. 1.

In the Act, goods the product of the United Kingdom, certain specified colonies and dependencies and "any other British colony or possession the Customs tariff of which, on the whole, is as favorable to Canada as the British preferential tariff herein referred to is to such colony or possession," are entitled to a reduction of one-fourth in the rate of duty. The countries mentioned in the Act as entitled to the reduction were:

The United Kingdom of Great Britain and Ireland.

The British Colony of Bermuda.

The British Colonies commonly called the British West Indies, including the following:

The Bahamas.

Jamaica.

Turks Island and the Caicos Islands.

The Leeward Islands (Antigua, St. Christopher-Nevis, Dominica, Montserrat, and the Virgin Islands).

The Windward Islands (Grenada, St. Vincent and St. Lucia).

Barbadoes.

Trinidad and Tobago.

British Guiana.

Since then, the Minister of Customs has decreed that the products of New South Wales are also entitled to share in the benefits of the preferential tariff.

There is, therefore, something like a score of different places within the Empire which are now enjoying favors under the preferential tariff. So far, the only part within the Empire which sends us anything like a large amount of products is the United Kingdom; and that transcends that of all the others combined. It was over 92 per cent. of our imports from the British Empire and over 26 per cent. of our total imports from all countries.

The actual imports from the British Empire were \$31,671,956, of which \$29,412,188 were from the United Kingdom, and but \$2,259,771 from the rest of the Empire.

From the British West Indies, which include the Bahamas, Jamaica, Turks Island and the Caicos Islands, the imports were \$1,069,043. British Guiana goods were brought in to the value of \$102,700. No figures dealing separately with the imports from New South Wales are given by the

Canadian trade returns, all being grouped under the classification of "Australasia." The total imports from Australasia last year were \$147,900. Of the Dominion's trade with the other colonies mentioned in the preferential list there is no mention whatever made in the trade returns. With some, of course, we do no trade whatever.

The duty collected in 1897 from the countries which are accorded the preferential terms and whose names figure in the Dominion trade returns was: Great Britain, \$6,205,366; West Indies, \$207,429; British Guiana, \$93,532; Australasia, \$5,031. This is a total of \$6,506,327, or less than \$20,000 short of the total duty collected on all goods imported that year from the British Empire. Were the imports of dutiable goods from the British Empire the ensuing year to be the same as that upon which the above calculation is based, Canada's revenue therefrom would only be a little over \$4,800,000, instead of over \$5,500,000, but THE CANADIAN GROCER firmly believes that the revenue from British goods will be larger than before, for the simple reason that it expects the imports will be largely augmented.

The principal dutiable articles we get from Great Britain are: Books, etc., \$204,921; cement, \$109,887; cottons and manufactures of, \$2,684,462; drugs, dyes and chemicals, \$224,517; earthenware and chinaware, \$388,485; fancy goods, \$869,413; flax, hemp and jute, and manufactures of, \$1,155,274; glass and manufactures of, \$186,008; fruits (green, dried, preserved), \$212,517; gloves and mitts, \$228,060; hats, caps and bonnets, \$692,613; iron and steel, etc., and manufactures of, \$2,133,447; animal and vegetable oils, \$323,653; paints and colors, \$209,485; silk and manufactures of, \$1,395,545; spirits and wines, \$425,657; wool and manufactures of, \$5,553,094. Our total imports of dutiable goods from Great Britain, in 1897, were \$20,190,468, and, of free goods, \$9,190,468.

The dutiable goods imported from the British West Indies were \$936,616, and, of free goods, \$132,427. The principal dutiable goods consisted of cocoanuts, \$15,409; sugar, \$423,333; molasses, \$468,542; fruits, \$6,779; spices, \$6,319; rum, \$4,104.

Dutiable goods imported from British Guiana were valued at \$102,472, and principally consisted of rum, \$5,951; sugar, \$74,089; molasses, \$19,871. The free goods were only valued at \$228.

As already pointed out, our own returns do not give figures for New South Wales alone, but from a New South Wales source the exports to Canada were given at £11,555, or in round numbers about \$57,000 in Canadian currency. The total exports from New South Wales to all countries were £23,010,349, of which £15,338,610 was produce of the colony.

The exports of Trinidad and Tobago in 1896, the last year for which we have any returns, were \$10,540,321, of which \$6,634,964 was merchandise of home produce. The principal export products of Trinidad and Tobago are sugar, molasses, rum, cocoa, coconut and asphalt, all of which Canada imports.

Jamaica's exports for the year ending March 31, 1897 were \$7,155,173, and consisted of coffee, \$1,026,603; bananas, \$1,471,755; cocoanuts, \$172,312; oranges, \$757,030; ginger, \$160,802; pimento, \$375,475; rum, \$599,629; raw sugar, \$723,571; wood (logwood) \$786,283; all other articles, \$1,081,713.

Barbadoes exported \$3,690,035 worth of goods in 1896, of which \$582,677 went to British North America. The chief items of export were: Fish, dried, \$245,009; flour, \$77,105; salted meat, \$18,574; molasses, \$593,847; rice, \$78,325; rum, \$1,209; raw sugar, \$2,122,531;

The chief products of the Bermuda Islands are early vegetables, bulbs and arrowroot. The export of the Islands are about \$500,000.

The products of the Leeward Islands are chiefly sugar and molasses, and their exports aggregate in the neighborhood of \$1,500,000.

Although the tariff concessions Canada has made have not so far induced similar favors, yet we believe the Dominion's reward will come in the shape of an enlarged trade with the Motherland and with her kith and kin in the islands of the sea. There may not be any material evidence of it for some time, but, if the business men of this country are aggressive and wise, we have no doubt as to the final result.

A DUTY FOR PORK-PACKERS.

In an article commenting upon an interview with Mr. Chester Fearman, of the F. W. Fearman pork-packing firm, Hamilton, The Toronto Sun made the suggestion that the superintendent of the Farmers' Institutes should endeavor to have lectures on hog raising delivered by practical packers as well as by farmers.

The suggestion is a good one, and there should be no hesitation in adopting it.

The farmer has the raising of the hog, but the packer has the preparing of it for market. It is only natural, therefore, that the two should cooperate in devising ways and means of getting the best results, not only for the farmer's pocket, but for the trade of the country.

In Great Britain, Canadian bacon, because of its peculiar quality, enjoys a high reputation, and a Frenchman recently told a London, Eng., trade journal that the best bacon imported into his country was Canadian.

The climate may have something to do with the reputation the product of the Canadian hogs enjoys in Europe, but the manner in which it is fed has more. The packer knows this better than anyone. He knows that the pea-fed hog produces the best bacon, and he should be employed as much as possible in imparting this knowledge to those who raise the hogs.

The value of the bacon, hams, shoulders and sides exported in 1897 was \$5,843,800, against \$4,382,465 in 1896, \$3,806,714 in 1895, \$2,938,551 in 1894 and \$1,975,518 in 1893. How important the hog product industry is and how necessary it is that every effort should be made to expand it is obvious from these figures.

BIG SALMON RUN IN THE NORTH.

While the pack on the Fraser is so far disappointing, that on the other rivers in the Province is likely to be good. Up to July 29 the aggregate pack on the Naas and Skeena rivers, and at Rivers Inlet, was 128,000 cases.

Last year the total pack at the three points mentioned was 126,959 cases, and that included the whole season's output. But, while these are the most important canning points, next to the Fraser, yet they are not nearly as important, for, against the former's

126,979 cases last year, the pack on the latter river was 860,459 cases, out of a total of 1,015,477 cases in the whole of British Columbia.

PRICES ON NEW PACK SALMON.

THERE have been no further important contracts in new pack salmon at Montreal since those reported a week or ten days ago. The reason is not far to seek. Jobbers in Montreal and packers on the Coast have a difference of opinion as to the proper basis of value. The former assert that every year there is the same old tune played of damage to the fisheries, etc., and that yet in the end the average ruling price does not by any means bear out the inference created by the early statements. While they are willing to agree, therefore, that prices on salmon are going to be reasonably firm this fall, they do not apprehend that they will have any difficulty about procuring supplies, and, consequently, are not very urgent buyers at the moment.

The sum total of their opinion appears to be that first-class red sockeye fish will be obtainable at an average price of \$3.50 per case f.o.b. on the Coast, and that other grades will run from \$3 to \$3.50, and possibly less.

It will be interesting to see how near the mark they are from the future course of the market.

THE RICHEST PLACER MINES.

A correspondent of Bradstreet's New York, writing from Dawson City in regard to the Klondyke says:

"I am told by miners from Australia, Africa, British Columbia and the United States that there is more gold in sight here than in any other placer digging yet discovered. The output is a much-discussed question, but is much exaggerated. I have taken some trouble to compute the amount of the output, and the closest figures would indicate that it will be between \$8,000,000 and \$10,000,000. The royalty of 10 per cent. is looked upon here as a great hardship, and is retarding the work to some extent, and I know a large number of the miners who will 'sit on their claims' in hopes of a reduction. Water on the Eldorado and Bonanza creeks is very scarce, and very little work is being done there at the present time on the dumps."

DROPS FROM THE EDITOR'S PEN.

A big head is too large for the biggest business.

Snarling merchants like snarling dogs always drive people away.

He who gets money should be careful he does not get meanness with it.

It takes time to learn a business just as it requires practice to become strong.

When a man goes to law it is usually to lose his money even if he wins his case.

Every moment lost is a golden nugget sunk beyond recovery in the Ocean of Time.

When a man gets down to business late his business is usually early in leaving him.

Merchants who do not keep up to Date will be overtaken and ruined by Bankruptcy.

Those who essay to get something for nothing usually get one thing—disappointment.

The business that cannot stand advertising is like a vessel that is too weak to allow a sail to be hoisted.

People who fail in everything else sometimes go into business. And the last state is often worse than the first.

There was an old saying that a lying tongue ought to be cut out. Modernized, the same doctrine ought to be applied to the lying "ad."

Dishonesty is about the most unreliable thing a merchant or anyone else can employ to accomplish that which it was employed to accomplish.

Some only learn to swim after being thrown into deep water, and some only learn to rely upon themselves after they have been thrown upon the world.

IN OUR LONDON OFFICE.

For the information of readers of THE CANADIAN GROCER in Great Britain, an official copy of the memorandum of information and instructions respecting the British Preferential Tariff has been put on file in our London, England, office. Our representatives there will have much pleasure in showing it, together with a schedule of forms required, to any who may desire the information.

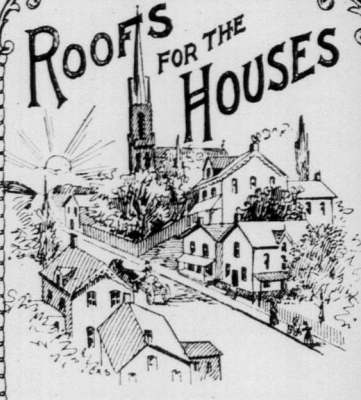
Lobster.	NOBLE'S X, XX Tall: XXX ½'s Flat. L.M.&Co. "ROCK" Flat 1's and ½'s.
Shrimp.	BARATARIA 2's Tall: 1's Flat.
Cove Oysters.	MALLORY'S DIAMOND, 1's and 2's. WAGNER'S DOGSHEAD, 1's and 2's.
Clam Bouillon.	BURNHAM'S 3's.
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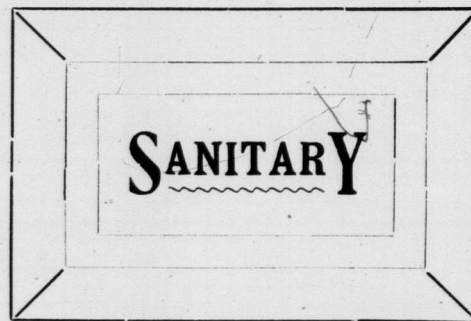
the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

**A FRESH PIECE OF SOAP
FOR EVERY GUEST.**

3-OZ.
Oblong Cakes.

*Honey,
Glycerine,
Rose or
Carbolic.*



Cases, 6 doz.
25c. per doz.

*Honey,
Glycerine,
Rose or
Carbolic.*

Will wash in hard, soft or salt water, and at any test guaranteed equal to any other soap manufactured. Pays you a good profit.

PURE GOLD MFG. CO., Limited
31 and 33 Front St. East, Toronto.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 4, 1898.

GROCERIES.

THE wholesale grocery trade in Toronto is not, this week, noted for any great activity, but there is a nice business being done nevertheless for this time of the year. Sugar is naturally the commodity which is most active, although refiners' agents are experiencing a lighter demand than they did a week or two ago. Canned goods are quiet both for present and future delivery. There is a little doing in spices at firm prices. A few transactions are reported in Japan teas, but in general the tea trade is quiet. A little business is being done in new season's foreign dried fruits for future delivery, but of a limited character. Coffee continues quiet. Sal. soda and bicarb. soda are both dearer on account of higher freight rates.

CANNED GOODS.

Prices are being firmly held on canned tomatoes, corn and peas of this season's production, but there is very little business doing. There have been a good many contracted for and packers do not appear to be anxious to sell, nor wholesalers to buy, preferring to await further developments before doing more business. Wholesalers are still quoting 75 to 80c. for future delivery, and corn 65 to 70c. per dozen. Peas are quoted at 65 to 70c. The lowest prices now reported to be quoted by packers for tomatoes is 75c., while some are asking 80c. Wholesalers are still booking orders for canned salmon. Prices are still firmly held on the Coast, and, while a short pack is promised on the Fraser river, on the Skeena and northern rivers there is a good run of fish. Within the last few days prices have been refused on the Coast which would have been accepted less than two weeks ago. Wholesalers report a little enquiry for canned lobster, but not much business is being done. Fresh shipments have arrived on the Toronto market during the past week. Canned meats are slow and there is nothing doing in canned fruits.

COFFEES.

The coffee market is quiet, but there is a firmer feeling as to prices. It is estimated that the world's visible supply of coffee increased by 150,000 to 200,000 bags during July.

SYRUPS AND MOLASSES.

No syrups are being offered by the refineries, and only an occasional order is being received by the wholesalers. The syrup market rules steady. Molasses is quiet, with the New Orleans market firm and unchanged.

SUGARS.

There are a good many sugars moving, although the volume of business is not as large as it was a week ago. This is particularly true as far as the experience of the

refiners goes. Brokers are experiencing a great deal of difficulty in effecting sales of foreign refined sugars. There was some offered during the week at less than 4c. per lb. without buyers. There have been some lots of foreign refined sugar refused in both Toronto and Montreal within the past few days on the ground that the shipments were not up to sample. Prices are unchanged either in Canada or the United States, and in London, raw sugars are a little firmer.

SPICES.

Pepper and cloves continue firm, with the former active, in London, Eng. Locally, the market is quiet and unchanged.

TEAS.

Local representatives of shipping houses are experiencing a good enquiry for new season's Japan teas at from 16 to 17c. There have been a few offerings at these prices, and they have been quickly picked up. There is no evidence of lower prices, and holders are, in some instances at least, asking ½c. per lb. more than they were a week ago.

Wholesalers are this week experiencing a good business in new season's Moning Congou teas. These teas are this year show-

*See pages 26 and 27 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

ing good value, being of full body and without the objectionable flavors which have been experienced during the past season or two.

Indian and Ceylon teas are quieter than they were, transactions being confined, as a rule, to what may be termed snaps. Mail advices from London, under date of July 22, state that supplies of Indian tea at the auction were small, and prices, except for a few fine parcels of Darjeelings, irregular. Ceylon teas met with a fair demand at the previous week's prices.

NUTS.

Advices received from France state that the crop of Grenoble walnuts is likely to be smaller than last year. A few confidential orders for Grenoble and Marbot walnuts and Tarragona almonds have been placed by local wholesalers. The price of filberts has recently dropped 4s. per bag, but they are still selling at firm prices.

FOREIGN DRIED FRUITS.

CURRENTS—Advices received during the past week from Patras state that the condition of the crop is of a most encouraging nature. A few confidential orders for early shipment have been placed during the past week, but they are small.

SULTANA RAISINS—Advices received this week from C. Whittall & Co. state that the yield of Sultana raisins is now estimated at

33,000 to 34,000 tons, which is in excess of last year's production.

FIGS—Advices from the market of production state that the fig trees are shedding some of their fruit, in consequence of which the estimate of the crop has been reduced to 7,000 to 7,500 tons.

PRUNES—There has been a little business done on the local market in Bosnia prunes for October shipments.

CALIFORNIA RAISINS—Local wholesalers are placing orders for new season's California raisins, first shipment. The prices are open.

GREEN FRUITS.

The past has been a comparatively quiet week. Raspberries are almost done. Gooseberries are done. White and red currants are scarce. Lawtonberries are plentiful, and, as the demand is ordinary, prices have dropped 1c., now being quoted at 4 to 6c. per quart. Blueberries are arriving in moderate quantities. Cherries are still on the market. The demand for them is not brisk. Early Canadian apples are now coming onto the market in both baskets and barrels. Baskets are quoted at 25 to 40c., and barrels (Duchess apples) at \$2.25. Bananas continue somewhat scarce, with prices easier. Canadian peaches have begun to arrive in fair quantities and in better condition than previously noted. Prices are unchanged. Receipts of Canadian tomatoes are still increasing, and, though the demand is improving, prices are falling. A reduction of 15 to 20c. is noted this week. Stocks of oranges are low, and, as the demand is quiet, there is hardly any business done. Stocks of lemons are decreasing steadily, as the demand keeps good. The quality now left in the hands of jobbers averages much higher than that of a few weeks ago, as the poorer stock had to be got rid of on account of the hot weather. An advance of 50c. to 75c. per box is noted. Watermelons are plentiful. Some excellent melons are selling at from 12 to 16c. each, a decline of fully 8c. over ten days ago.

COUNTRY PRODUCE.

EGGS—Receipts are increasing. The "loss off" on account of bad eggs is still heavy, though not as heavy as was noted during July. At outside points 9 to 9½c., f.o.b., is asked. The Toronto market has weakened somewhat, 10 to 12c. now being the range of prices asked.

POTATOES—Prices are steady, 60 to 70c. per bushel still holding good. Receipts are increasing.

HONEY—Business is opening up nicely, with prices steady.

VEGETABLES—Cauliflower, celery and lettuce are cheaper this week. Green peas and butter beans are dearer. We quote: Corn, 10 to 12½c. per doz.; cauliflower, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; onions, seed, 10c. per doz. bunches; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 30 to 75c.; parsley,

BRANCHES—
 MONTREAL :
 Board of Trade Building.
 TORONTO :
 Henry Wright & Co, 51 Colborne St.
 WINNIPEG : E. W. Ashley.
 VICTORIA : La Patourel & Co.



THE ST. CROIX
 SOAP MFG. CO.

ST. STEPHEN, N.B.

10 to 15c. doz. bunches; cucumbers, short, 25 to 40c. per doz.; green peas, large, 75c. to \$1.50 per bag; Canadian butter beans, 75c. to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck.

BUTTER AND CHEESE.

BUTTER—There is more enquiry noted for better grade dairy tubs. Creamery prints are in excellent demand, while the export and shipping enquiry for creamery tubs and boxes has improved during the last few days. At country points the following f.o.b. prices are quoted: Dairy tubs, 11 to 11½c.; prints, 11½ to 12c.; creamery prints, 16½ to 17c.; tubs and boxes, 15 to 15½c.

CHEESE—Many factorymen persist in keeping their product in the hope of higher prices. The British market, however, as yet shows little sign of much higher values. Sales at country boards are all at about 7½ to 7 9-16c. Toronto prices are steady at 7¾ to 8¼c.

PROVISIONS.

There is a good enquiry for all smoked meats. Hams are ½c. dearer than last quotation, now being quoted at 10½c. to 11½c. Long clear bacon is moving well.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Ontario wheat has experienced another decline, goose wheat dropping 10c., white and red 3 to 4c. We quote on cars outside as follows: Wheat, red winter, 67 to 68c.; white winter, 66 to 67c.; goose, 60 to 61c. The street market is quiet, farmers, as a rule, being too busy to bring in grain. We quote: Wheat, white, 70 to 73c.; red, 71c.; goose, 68c.; peas, 51c.; oats, 29 to 30c. No. 1 hard Manitoba wheat is quoted at 95c., Sarnia freights.

FLOUR—There has been an all round decline of 10c. this week. We quote: Mani-

toba patents, \$5.15 to \$5.25; Manitoba strong bakers', \$4.75 to \$4.85; Ontario patents, \$4.30 to \$4.40; straight roller, \$3.60 to \$3.70, Toronto freights.

BREAKFAST FOODS—Prices unchanged. Demand fair. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

MARKET NOTES.

All grades of flour have declined 10c.

American water-white petroleum is quoted 1c. per gallon cheaper, at 16½.

An advance in cream of tartar is likely to take place, according to recent advices.

QUEBEC MARKETS.

MONTREAL, August 4, 1898.

GROCERIES.

THE week has been a rather quiet one in general groceries, so far as actual movement for prompt delivery is concerned, but there has been considerable business between first and second hands for forward account. This is particularly the case in Japan tea, which displays not only marked strength but increased activity. In canned goods jobbers and packers do not appear to agree as to values, hence business is not brisk, but values are firm. Sugar continues steady at the recent rise, and in other departments no material change or feature calls for mention here.

SUGAR.

Demand for sugar has not been as brisk as it was a week ago, but there is still a fair

business moving in all sorts, both granulated and yellows. Values continue unchanged at the 1-16c. advance noted last week, and the raw article, also, is steady, both in beet and cane, in London and New York.

SYRUPS.

There has been no change in syrups, business ruling quiet at 2½c. per lb. for sugar house grade.

MOLASSES.

The molasses market, also, is without change. Stocks here are not heavy, and the feeling is very firm, though business is practically at a standstill, as it usually is at this time of the year. Recent sales of round lots of Barbadoes stock from first hands have been made at 27c. for 100-puncheon lots, and holders are confident that higher prices will prevail as soon as the fall demand sets in. The jobbing range is unaltered, as quoted in our prices current.

CANNED GOODS.

Business in canned goods of all sorts has been quiet, for the very good reason that packers and the jobbing trade are unable to come together regarding values. The former, as noted last week, are not urging sales of vegetables because the crops are unpromising, so that values are firm, agents now asking 80c. for new pack tomatoes, 75c. for corn and 70c. for peas, for future delivery. In salmon, there has been no further business in new pack since that already noted, but though firm prices are being asked jobbers here are not urgent buyers as yet.

COFFEE.

There has been no improvement in the coffee market, business ruling dull with no sales of importance to report. Values, as a rule, are unchanged.

BE SURE AND GET

BRIGHTON Canning Co.
 New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars. In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

AGENT WANTED.

WANTED AN AGENT FOR CANADA FOR AN old established first-class house of English Preserved Provision Manufacturers, whose goods are well and favorably known for the last quarter of a century. Apply in first instance by letter to Meredith, 109 Fleet Street, E. C., London, Eng. (33)

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignments Solicited.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

SPICES.

The spice market is steady. Supplies now on spot are more plentiful, owing to recent large arrivals from abroad, and buyers have been able to fill wants with less difficulty. Prices show no change.

TEAS.

There has been an active demand for Japan tea during the past week, and some large transactions in new crop Japans have been put through at 17½ to 20c. for some 2,000 half-chests, while 12½ to 13c. was bid for 700 old Japan stock and refused, the holder asking 14c. In fact, the stock of this all low-grade tea under 20c. is remarkably light both here and at primary markets, as the latter teas that sold last year for 12½c. are now held for 15c., while 17½c. is asked for stock that only realized 15½c. last year. Above 20c. the difference is not so great. In fact, buyers appear to be convinced that in order to secure new crop Japans they will have to pay up, hence the greater activity that is noted.

NUTS.

Nuts continue without change, very little business being noted.

DRIED FRUIT.

Dried and evaporated fruits of all sorts furnish nothing striking at present. Recent reports, both from Europe and the Pacific Coast, inferred that the new crop of raisins promised well, and the same in the case of prunes.

DRIED APPLES.

Dried and evaporated apples contribute nothing of interest.

GREEN FRUIT.

There has been a good seasonable week's business in green fruit. Oranges are firming up under an active demand, selling 50c. higher this week, while lemons were unchanged. The first receipts of new blueberries were received from the Lake St. John region this week, and already quite a fair quantity have been sent forward to Hamilton and other points in Ontario.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES ————

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.

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FOR SALE.

Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO

J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J.GALT PACKERS
OF THE
42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

They are selling here in 4-quart boxes at \$1.75. Increased receipts of bananas have led to a decline of 75c. to \$1, while red, black and white currants are now off the market here. Blackberries are lower, at 5 to 6c., and there have been declines in California peaches, pears and plums, as will be noted in our prices current. Watermelons are off the market, while Canadian tomatoes have declined to 30 to 50c. per basket. Egyptian onions are lower, at \$1.50 to \$2 per sack.

COUNTRY PRODUCE.

EGGS—There has been an advance in fresh eggs and prices are firm at the rise. Lower grades are little enquired for. We quote: Selected new laid, 13 to 14c.; No. 1 candled stock, 11 to 11½c.; P.E.I., 9½ to 10c.; and culls at 8½ to 9c. per doz. Receipts were 572 boxes.

BEANS—There was no improvement in the demand for beans, prices being unchanged at 90 to 95c. for primes, and at 95c. to \$1 for choice, hand-picked per bushel.

PROVISIONS.

There was no change in the local provision market. The demand for smoked meats continues good, and trade in these lines is still active, and prices rule firm. In lard a fair trade is doing. Pork rules dull and values show no change. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. per lb.; hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

The holiday in England at the beginning of the week interfered with export trade here, particularly in coarse grains. Values generally are firmer than they were last week. Bids of 32½c. were made for oats afloat to-day, but holders generally held for 33c., and some were asking as high as 34c. Peas were steady, recent sales afloat being at 64½c.

Flour has ruled dull, demand being confined solely to small lots, and values on Ontario brands have been shaded materially during the week. We quote: Winter wheat patents, \$4.50; straight rollers, \$4 to \$4.25; bags, \$2 to \$2.10; Manitoba patents, \$5.30, and strong bakers', \$4.90.

The feed market has ruled quite firm since last report under small supplies and a brisk demand, so that buyers find it difficult to fill their wants. Values are \$1 higher all round. We quote: Ontario winter wheat bran, \$13; shorts, \$16 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moultrie, \$17 per ton, including bags.

The meal market continues quiet, the demand being only for small lots at \$3.60 to \$3.70 per bbl. for rolled oats.

The market for baled hay is in a very unsatisfactory condition at present. The receipts continue liberal from all points, and the market in consequence is fairly glutted with stock. The demand is limited, owing to the fact that buyers are well supplied at present. There is no actual change in prices to note. We quote: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

The cheese market is in a very mixed condition just at present owing to the extensive operations of speculators. Shippers find it impossible to do business because their limits do not permit of prices within ¼ to ½c. of what the goods are being held for, while, on the other hand, sellers with full bids at country points will not concede a fraction. Business was done in finest eastern colored to-day at 7½c. and white at 7½c., which is an advance of an ⅛ to ½c. per lb. on last week. In Ontario cheese holders have refused 7½c. for colored, their price being 8c., while 7¾c. is quoted for white. Colored is very scarce, hence the premium.

Butter also has been excited lately owing to extensive buying in the country by both local jobbers and shippers, and an advance to 19c. for creamery at New York. Below Quebec 16½c. was paid for several large factories which price is equivalent to 17c. laid down in Montreal, and the latter figure was made to day for quite a large line of goods. Western dairy has benefited by the advance in creamery. Last week it was obtainable at 13½c., but this week is stiff at 14c.

MONTREAL NOTES.

Ontario brands of flour are considerably lower than they were a week ago.

Fresh eggs have advanced ½ to ¾c. during the week and are firmly held.

Creamery butter is fully ½c. higher than it was last week and is active at the rise.

Speculative operations have led to an advance of ⅛ to ¼c. in the price of cheese.

Feed of all sorts is very scarce on this market and is \$1 higher than it was a week ago.

The first receipts of new blueberries from the Lake St. John region came to hand this week.

New Japan teas have displayed marked activity and strength during the week, large quantities changing hands for future delivery.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Aug. 2, 1898.

BUSINESS for July is better than for June. It has not proved as large a month at the Customs house as it has at some of the other large cities in Canada, though, on Saturday, July 30, the Customs house was kept open till the unusual hour of six o'clock to accommodate importers. Flour continues to drop off, while meal is firmer. While spot canned goods are easier, futures are the other way. Cream of tartar, while still low, is firmer. English rice is again offered rather below Canadian. New China teas are expected to be on the market this week. In sugar, the feeling is firm, but the continued offering of foreign sugar makes the outlook uncertain.

SALT—There are no further arrivals of Liverpool salt to report. There is, however, quite a quantity on the way here. Prices

show no change. There is but a fair business doing, and stocks are ample. In Canadian salt, three concerns are now competing for business in these Provinces. Prices, however, are not affected. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Dealers who did not buy early are being somewhat disappointed. It is almost impossible to get any packer to quote corn or tomatoes, and some will not quote peas. As our Province packs considerable corn and but few tomatoes, grocers here are chiefly interested in the latter. At present it looks as if high prices would rule. In new salmon trade is backward owing to stocks on hand. Advices from the Coast point to higher figures later.

GREEN FRUIT—In California fruits, such as peaches, pears and plums, prices have ruled rather lower this week owing to the market being overstocked. In peaches, the Georgias arriving are preferred to the Californian. Pears have the chief sale. Oranges, while of good quality, are slow of sale, being out of season. Lemons hold their price. In pines, the market has, this week, been supplied by the arrival of the West India steamer. Melons are rather lower and in light sale. Bananas have large consumption at even prices. Raspberries, wild, are plentiful, but cultivated as yet have not been largely received. Nova Scotia cherries, which are about out of the market, have been a large crop, and therefore prices ruled quite low. Apples so far to hand are good fruit. Reports from Nova Scotia point to but a fair crop.

DRIED FRUIT—Spot business continues light. Values are low. In Valencia raisins, orders going forward have been small and at open prices. Terms are payable here. To retain business, shippers have had to forego letters of credit. Advices concerning California raisins favor a good crop at fair prices, but for prunes, crop is said to be short and prices are expected to rule higher than last year. A good sample of American citron is being offered here rather under the English prices. Some of the same brought here last year gave good satisfaction. No prices yet quoted for new nuts, but most orders have gone forward on open prices.

SUGAR—Market is rather firmer. Montreal refineries continue to quote rather higher prices than those quoted by Halifax. Business is quiet. Some 1,500 bags foreign sugars arrived by steamer this week.

MOLASSES—Market is dull. Quantity arriving by steamer this month was not large, being some 76 bbls. Trinidad, 250 packages of Barbadoes, of which, of which 100 were for Fredericton, and about 20 bbls. Antigua. Stocks of Porto Rico and other grades held here are light. But for all this there is little life. Some samples of Porto Rico of good quality and at low figures are offered here from Boston. These, and offerings from Halifax, Yarmouth, etc., no doubt affect the market. New Orleans is hardly a feature in the trade though there are small quantities here.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Teas & Persse, Winnipeg, for Manitoba and N.W.T.

Extra Choice

**Hams Bacon
Pure Lard
Mess Pork**

PARK, BLACKWELL & CO., Limited

Pork and Beef Packers,
TORONTO

**Evaporated
Vegetables**

**FOR SOUP
Always Ready
Always Delicious**

Specially adapted for **Miners' and Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

PRODUCE—Butter is dull, and many dealers are overstocked. Prices are low, and there is little chance of improvement. Even good butter is low, but, of course, it has the preference.

EGGS—Are not so plentiful, and prices are rather higher, but they work up slowly.

CHEESE—Is also rather firmer, except for June make. Factories are not pushing sales. So far, for local trade, twins have been preferred. There is practically no sale for last season's make.

FISH—Business is quiet. In dry cod, receipts keep light, and, as very small stocks are held here, higher prices are expected. Pickled herrings are still very dull; smoked keep low. Boneless fish has fair sale. Prices are firmly held, particularly pure cod. Fresh shad continue to be received. Some are very fat and large, being caught in salmon nets. Pickled shad are freely offered. Finnan haddies and smoked shad have fair sale. We quote: Large cod, \$3.25 to \$3.30; medium, \$3.15 to \$3.25; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.45 to \$1.50 per 1/2-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3 1/8 to 5c.; cod, 7 to 7 1/2c.; finnan haddies, 4 1/2 to 5c.; shad, 10 to 20c.; salmon, 16 to 18c.; 1/2-bbl. shad, \$4.

PROVISIONS—Pork and beef in barrels are quoted lower, and there is but light sale. Smoked meats are very quiet at even prices. Lard shows no change, but continues low.

FLOUR, FEED AND MEAL—Flour is still dropping off in price, and there is not likely to be any change for some time. Millers report new wheat of splendid quality and much better than last year. Ontario brands continue to have chief sale, and will until there is less difference between them and Manitobas. Oatmeal, while firmer, shows little change on this market. Oats quiet and quoted rather higher. Cornmeal is about as high as before the late decline. In feed, there is hardly any supply. Beans are very quiet at even figures. Hay is particularly dull. Barley dull, but continues to hold its price. More wheat and barley than ever before are being grown this year in our own Province. We quote: Manitoba flour, \$5.60 to \$5.70; best Ontario, \$4.65 to \$4.75; medium, \$4.40 to \$4.55; oatmeal, \$3.85 to \$3.90; cornmeal, \$2.20; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 40 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7 1/2c.; alsike, 7 3/4 to 8 1/2c.

ST. JOHN NOTES.

The Dominion Coal Co., Cape Breton, have done a large business this summer. One day this month they were loading 10 steamers, with a capacity of 40,000 tons.

Mr. Magor, of Frank Magor & Co., Montreal, was in the city this week in the interests of Keen's mustard, Cadbury's chocolate and other lines for which they are Canadian agents.

The local Government this week granted bonuses of 25 per cent. on the cost of the machinery for flour mills at Woodstock, Shediac, Rodgersville, Buctouche, Camp-

**DON'T PAY FREIGHT
ON WATER**

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

THE BEST VALUE

in the market to-day is our smoked

**SHOULDER HAMS
and BACKS**

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers
TORONTO, ONT.

DRINK : : :

: : Chocolate for Breakfast

It invigorates **MIND and BODY**
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

**VANILLA . .
CHOCOLATES**

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

bellton, River Charlo and Beldon. There are quite a number of applications yet to be considered. Subsidies of \$150 were granted to a number of cheese factories and \$250 to a butter factory.

Mr. A. C. Jardine, for so long one of the leading wholesale grocers of St. John, has gone to British Columbia, and, it is expected, will settle there. He is followed by the best wishes of a host of friends.

Grand Falls is becoming a very active village. Work on the development of the water-power has commenced. Upwards of 50 men are already employed. It is said some \$3,000 are to be expended on the works.

MANITOBA MARKETS.

WINNIPEG, Aug. 1, 1898.

THE crop prospects are a topic full of interest at present and the indications are that in both Manitoba and the Territories the yield will be fair indeed. In the east and west it is much above the average. In the central portion, however, it is lighter, though even at points at which the prospects were the worst three weeks ago there has been a marked improvement. If the weather continues good for ripening there is no doubt the results will be most satisfactory. Flour has dropped 10c. per sack since last writing. In the grocery trade business is good. Of course, so many families being out of the city for vacation has effected local trade to some extent, but, on the whole, business is good and prices steady.

Winnipeg is a hard market to cater for, as provision has to be made a long while ahead. At the present time orders are being made out and placed for supplies that will have to last until next June, and for this reason the markets of Winnipeg are often a feast or a famine.

Creamery butter has made a sharp advance during the week. This is due to some small improvement in prices at the Coast, but more immediately to a tendency to speculate and pay fancy prices. The creamery season this year has not been a very successful one. Owing to lack of green fodder many factories were late starting, and the price of dairy butter has ruled high all season.

Cereals show an advance of 5c. per sack over last week. All goods handled here at present are Ontario or American.

CURED MEATS—This market presents little that is new. Business is good. Hams appear cheap as compared with sides. Rolls and shoulders are short. Quotations are: Hams, smoked, 11½c.; breakfast bellies, smoked, 12c.; backs, smoked, 11½c.; shoulders, smoked, 9½c.; spiced rolls, 10½c.; dry, salt, long clear bacon, 9¼c.; extra short clear, 8¾c.; shoulders, cut square, 9c.; backs, 10c.

Sugar should be 1-16c. higher, but the selling price continues at last week's figure of 5½c. for granulated, though there are indications that the advance will come almost immediately.

SYRUPS—No. 1 is quoted 2¾c. in barrels.

EVAPORATED FRUITS—New apricots are here, but transactions so far are light, as

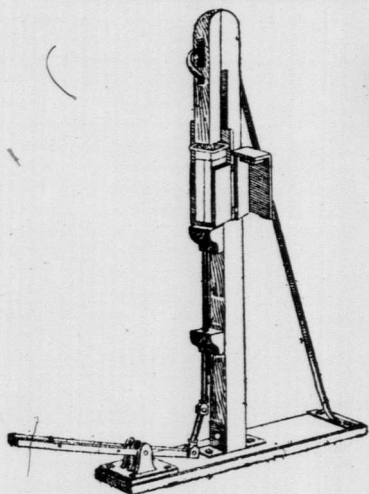
the old stock is in excellent condition and much cheaper in price. Apples are 10½c.; dried, 5½c.; market quiet, with no heavy sales.

TEAS—New China tea has arrived, but values cannot be quoted, as it is not yet passed into store. Market is, of course, higher than last year, but it is generally believed that good values have been received.

CANNED GOODS—The variety of prices quoted on futures in canned vegetables is truly astonishing. In former years the smaller factories have usually made a low price for the sake of getting into the market, but this year the tables appear to be turned and the smaller factories are asking more than the larger and older established. It is impossible at present to prophesy what the future will be. Sales of strawberries, raspberries and peas have been effected at prices that are certainly reasonable. Tomatoes and corn are still an open question. Strawberries, new goods, \$3.10. Raspberries have slightly advanced, and are now \$2.55 to \$2.60. Corn will probably rule about \$1.80, and tomatoes, \$2.15. No great sales of either wax or string beans are reported, but these will probably take place this week. Although previous reports in regard to canned salmon appear to point to a short pack, latest advices from Skeena river report the fish running well, and from this it would seem that there will be no great advance in price, after all.

RICE—Is firm, without change in price.

COFFEE—Market is dull and inactive, but prices are firm at 10 to 10½c. for No. 5 Rios.



Armada Tea Packer and Simplex Mixer

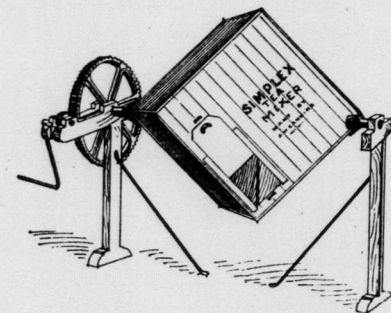
Now in actual use in Toronto, Hamilton, London, Brantford, Ottawa, Montreal, Halifax, St. John, Winnipeg, Victoria, B.C., and other leading cities in the Dominion.

Last week's enquiries were from Fort William, Nelson, B.C., Vancouver, B.C., London, Ont., and Truro, N.S.

The best recommend we can give, is, we have yet to hear the first complaint. The machine is easy to operate and turns out a perfect package.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



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BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (1f)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade. TORONTO

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts., TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday. We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

QUICK DESPATCH:

Order given 5 o'clock p.m. Monday.
Goods delivered in Streetsville Tuesday morning.

MR. R. GRAYDON writes: "Goods came to hand this a.m. Thank you for extraordinary promptness. That's what I call rapid transit, and beats the record. Again thanks."

We are "hustling" just now.

BALFOUR & CO. - Hamilton

Clark's Potted Meats are a

BEEF, HAM, TONGUE
CHICKEN, TURKEY, DUCK
GAME, HARE, ASSORTED

Perfect Success

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and Exporter of

DRIED FRUITS

Dressing and Packing of Currants a specialty. Telephone 8015. 66 Esplanade Street West TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:
30-32 Water St., Vancouver, B.C.
Branch: - 40 Yates St., Victoria, B.C.
Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

SPICES—Are all firm and ruling higher, more particularly peppers.

GREEN FRUITS—Carloads of Washington fruit arrived to-day made up of plums, peaches, pears and apples. These latter are in boxes, very fine in flavor and in splendid condition; price, \$1.75 to \$2. Bananas are again plentiful; price, \$2.25 to \$2.50; pears, \$3. New goods which arrived on Friday were nectarines, which sell at \$1.50 to \$1.75 the four basket crate. Georgia peaches are down to \$2.50. So far this season the peaches are fine indeed.

BUTTER—As already indicated creamery has gone up a notch or two and 17c. is a general figure at factories. Dairy is still arriving freely and brings 11½ to 12c., country points.

EGGS—Receipts are lighter than at this time last year, but still the supply now fully meets present demand; price, 12c. at Winnipeg.

SALES AT CHEESE BOARDS.

Perth, July 29—1,275 boxes white offered; all sold at 7½ to 7 9-16c.

Iroquois, July 29—761 boxes offered; 125 sold at 7½c.

Brighton, July 29—570 boxes white offered; highest bid, 7¼c.; none sold.

Brantford, July 29—3,130 boxes offered; 1,180 sold at 7½c.; 1,300 at 7 7-16c.; 160 at 7¾c.

South Finch, July 29—933 boxes white offered; 367 sold at 7¾c.

London, July 30—4,165 boxes July offered; 182 sold at 7½c.

Cornwall, July 30—1,400 boxes offered, 69 of which were colored; 940 sold at 7¾ to 7 9-16c. for white, and 7½c. for colored.

Lindsay, Aug. 1—1,398 boxes were sold at 7 9-16c.

Belleville, Aug. 2—1,340 boxes white cheese offered; 160 sold at 7 9-16c.

Madoc, Aug. 2—900 boxes offered; 150 sold at 7 9-16c.

Campbellford, Aug. 2—1,080 boxes offered; 770 sold at 7 9-16c.

ST. JOHN GROCERS' PICNIC.

The grocers' picnic, held on Tuesday, July 26, was a success, although, on account of fog in the city, the attendance was not as large as it otherwise would have been. The steamers made five trips up and four down, the attendance being upward of 2,500. The picnic was held at Walters' Landing, rather more than an hour's sail up the St. John river. There was no fog there, and the fact that the day was overcast was rather an advantage, as, on that account, the weather was quite cool. The sports were successfully carried out. The grounds are particularly suited for a picnic, as they allow of any method of enjoyment. The attendance of two bands was much appreciated. The one blot on the day was the fact that the last two boats leaving the grounds, owing to the fog, spent the night at anchor less than half-way to the city. The inconvenience of this was felt even more by the friends in the city than by those on the boats. Many of these anxious ones spent the night in watching. These two steamers arrived home about six o'clock the following morning. The bicycle given by the "Surprise" soap people was won by ticket No. 1,006.

WILL ENFORCE THE LOBSTER LAW

It is gratifying to learn that the Dominion Government has taken measures to put an end to illegal lobster fishing on the shores of the Maritime Provinces.

This action was imperative, because of the short sighted policy of fishermen who would take lobsters during the spawning season, regardless of the law, or the fact that the supply of this fish was gradually being depleted.

Recently, a government patrol boat found and destroyed 250 newly baited lobster-traps off Sea Cow Head, P.E.I. About five thousand lobsters, taken from four boats which had just left the traps, were returned to the water. It is quite evident from the stand the Government has taken that it is the intention to stop lobster fishing during the close season this year without fail.

The purpose of the Government is said to be that all boats with lobsters on board are to be taken and the owners of the factories fined. All traps found out are to be destroyed, and when canners persist in violating the law, their boilers and gear are to be destroyed.

PROGRESS OF A NEW INDUSTRY.

The amount of long bamboo poles used by Canadian manufacturers for various purposes is hardly realized by the general public. A large number are sold for fishing poles every season, and some for fancy furniture and other things. The most useful purpose for which they have been utilized is in making the "sweeping work" light and easy. They are now widely used throughout the country as handles for corn brooms. Many carloads are consumed every year for this purpose, which is not at all surprising when the difference in weight is taken into consideration between the lightness of bamboo and old fashioned style of hardwood handle. A broom made with one of these bamboo handles is claimed to be stronger as well as neater than the ordinary kind. These handles are also being decorated in Japanese style. Boeckh Bros. & Company, who manufacture these bamboo handle brooms in a variety of styles and grades of corn, as well as whisks, report a large demand. They state that every inch of these poles is used, and that in course of time these light handled brooms will almost entirely supplant the ordinary wooden handled article.

PERSONAL MENTION.

Mr. Vezena, manager of the Victoria Chemical Co. has just returned from a trip to Ottawa and other points and reports sales of "St. Antoine" goods. He sold in Ottawa alone over 150 gross.

Horace Hazzard, of Charlottetown, P.E.I., has been appointed agent in his Province for Purnell, Webb & Co., vinegar manufacturers, Bristol.

THE ONTARIO FRUIT CROPS.

It is expected from the reports gathered from the various fruit districts of Ontario that the banner crop this year among the larger fruits will be the pear crop. The majority of districts report that almost every tree promises excellent returns. The apple

crop is also expected to prove a large one, especially in western Ontario. Peaches will not be abundant. A fair crop of plums is looked for, but favorable conditions may result in a crop worthy of being called a good one. Fruitmen are confidently looking for a large growth of Canadian tomatoes, reports from most sections being excellent. This fruit is so tender, however, that a little frost may materially alter the complexion of affairs.

STOREKEEPING IN DAWSON CITY.

A Dawson City correspondent, of Bradstreet's, writes: "People are in business here for a month or two and away. At present there are hundreds of stores, but only a few that have been here any length of time. Many came here intending to go into business, but as it costs from \$700 to \$1,000 per month for a one-storey, 25-foot front store, most of them are frozen out and conduct their business from their scows on the river bank. As the main street runs along the river bank, scows form part of the business shops of the town, and for a distance of from one and one-half to two miles scows and boats line the bank, in some places two and three deep. Until later on in the summer, and when more buildings are erected, it is impossible to say who of these may be considered the permanent traders here."

A GROCER MARRIES.

Mr. J. S. Nichol, of the firm of Douglas & Co., grocers, Ailsa Craig, was married a few days ago to Jessie Hendrie, of London. The happy event took place at the bride's residence, and was attended only by the intimate friends of the contracting parties. The ceremony was performed by Rev. Mr. Johnson. Miss Carrie Hendrie supported her sister through the trying ordeal, while Mr. Andrew Nichol, of Dorchester, did likewise for the groom. After the young couple had received hearty congratulations, all sat down to the wedding feast. The presents were numerous and beautiful.

BRITISH AND CANADIAN TRADE.

The people of Bristol, England, are, it appears, gradually waking up to the importance of cultivating trade with Canada. Purnell, Webb & Co., the vinegar manufacturers of that city, have been so encouraged by their experience on the Canadian market, that they are now urging manufacturers in other lines to make a bid for a share of the trade of the Dominion.

As far as Purnell, Webb & Co. are concerned, they deserve to succeed in their efforts to do business with Canada, for not only have they a good article, but they exhibit good judgment in the methods they have employed in trying to do business with this country.

About 450 grocers and their friends, from London and St. Thomas, Ont., took in the union picnic at Niagara Falls, held under the auspices of the Retail Grocers' Association, of London.

The Blue Ribbon Tea Co. have a novel and humane way of advertising their teas, all their customers being supplied with fly nets for their delivery horses, on which are printed in large letters "Use Blue Ribbon Tea."

Guaranteed to keep in all climates

THE
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Guaranteed to keep in all climates



CONDENSED MILK

Manufactured by us is guaranteed to keep in any and all climates. It is weather-proof.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.
E. B. OSLER, M.P. Vice-President.

W. INCE. W. R. BROCK.
EDWARD LEADLEY.
WILMOT D. MATTHEWS.
A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
Brampton Guelph Napanee Oshawa
Seaforth Uxbridge Whitby Winnipeg

TORONTO—Dundas street, corner Queen.
“ Market, corner King and Jarvis street.
“ Queen street, corner Esther street.
“ Sherbourne street, corner Queen.
“ Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by
HARDY & DUBORD, MASTAI.

Montreal Agents . . .
AUSTIN & LEFEBVRE
317 St. Paul Street.

If You Handle Them
You Know

THAT

“Sterling”

BRAND

Pickles, Jams, Jellies, Sauces,
etc., are deservedly popular. They
are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

Gem Jars

...BELOW MARKET PRICES.

Warren Bros. & Co.
TORONTO.



We are glad to see that the trade generally, and our customers in particular, know a good thing and sell it as the increasing demand for

White Moss Cocoanut

proves. Ask your jobber for it, he sells it.

THE CANADIAN COCOANUT CO.
MONTREAL.

Lobsters

New Season's. 1-lb. Flat Tins.
1/2-lb. “ “
1-lb. Tall “

A Shipment just to hand.

PERKINS, INCE & Co.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE.

Positively IT'S GOOD COFFEE
Comparatively THERE'S NO BETTER
Superlatively IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

August 4, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4 3/8	4 1/2	4 1/2	5 1/8
Granulated, Acadia	4 1/4	4 7-16		5 1/4
German (Canadian) bbls	4 3-16	4 1/2	4 1/2	
Dutch, bags	4 1/8	4 1/8	4 1/8	5 1/8
Paris lump, bbls, and 100-lb. bxs	5 1/2	5 13-16	5 3/4	6
" " in 50-lb. boxes	5 1/2	5 13-16		6
Extra Ground (Cing. bbls)	5 1/8	5 7-16		6 1/8
Powdered, bbls	4 1/8	5 7-16	5 1/4	6
Cream	3 15-16	4 3-16		6 1/8
Extra bright	3 13-16	4 1-16	3 3/8	4
Bright coffee		4	3	3 3/8
Light yellow	4 1-16	3 15-16	3 3/8	4 3/8
No. 2 yellow	3 9-16	3 3/8	3 3/8	4 3/8
No. 2 yellow	3 11-16	3 11-16		
Demerara		3.50	3.75	
Imported yellow			3 11-16	

SYRUPS AND MOLASSES

Syrups—		\$0 23	\$0 27		
Dark	2 1/2			3	3 1/2
Medium	2 3/8			3 1/4	3 1/2
Bright	2 3/4				
Honey				40	
" 25-lb. pails			1 00		
" 38-lb. pails			1 40		
Molasses—					
New Orleans	31	27	45	26	28
Barbadoes	31			27	29
Porto Rico	23	25	38	32	34
Antigua	22	23		25	28
St. Croix				27	28

TEAS

Black—							
Congou—Half-chests Kaisow	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35
Morning Paking	14	40	18	50	15	40	25
Caddies Paking, Kaisow							
Indian—Darjeelings	35	55	35	55	30	50	13
Assam Pekoes	20	40	20	40	18	40	
Pekoe Souehong	7	25	18	25	17	24	
Ceylon—Broken Pekoes	35	42	35	42	34	40	32
Pekoes	20	30	20	30	20	30	25
Pekoe Souehong	17	35	17	35	17	35	22
China Greens—							
Gunpowder—Cases, extra firsts	42	50	42	50			
Half-chests, ordinary firsts	22	28	22	28			
Young Hyson—Cases, sifted, extra firsts	42	50	42	50			
Cases, small leaf, firsts	35	40	35	40		35	40
Half-chests, ordinary firsts	22	38	22	38		28	35
Half-chests, seconds	17	19	17	19			
" thirds	15	17	15	17			
" common	13	14	13	14		22	30
Ping Sueys—							
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40	
Half-boxes, firsts	16	19	16	19			
" seconds	28	32	28	32			
" seconds	16	19	16	19			
Japan—							
1/2-chests, finest May pickings	38	40	38	40		38	40
Choice	32	36	32	36		35	45
Finest	28	30	28	30			
Fine	25	27	25	27			
Good medium	22	24	22	24		20	25
Medium	19	20	19	20			
Good common	16	18	16	18			
Common	13	15	13 1/2	15		15	20
Nagasaki, 1/2-chests Pekoe	16	22	16	22			
" Oolong	14	15	14	15			
" Gunpowder	16	19	16	19			
" Siftings	7 1/2	11	7 1/2	11			

WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " No. 2		1 60	1 60	1 60	1 60	
" 2-hoop, " No. 2		1 40	1 40	1 40	1 40	
" 3-hoop, " No. 2		1 55	1 55	1 55	1 55	
" 3-hoop, painted, No. 2		1 40	1 40	1 40	1 40	
Tubs, No. 0		8 00	8 00	9 50	10 50	
" 1		6 50	6 50	8 50	9 50	
" 2		5 50	5 50	6 50	7 00	
" 3		4 50	4 50	5 50	6 00	

BUTTER AND CHEESE

Dairy, large rolls, per lb.	15	12	12 1/2	10	14	17	19
" pound prints		14	15	16	17		
" tubs, best		12 1/2	13	14	15		
" tubs, second grade		10 1/2	11 1/2	10	14	18	20
Creamery, tubs	16 1/4	16 1/2	17	17 1/2	17	18	20
" prints	19	18 1/2	19	18	19		
Cheese	6 1/2	7	8	8 1/2	9		

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 1/2	8	8 3/4	9
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	
Rolls	10 1/2	9	8 3/4	9
Hams	10 1/2	11 1/2	10 1/2	11 1/2
Shoulder hams	10	8 3/4	8 1/2	8
Bacon		11	11 1/2	
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 50	17 00	16 00	16 50
" short cut	16 00	16 50	17 00	16 50
Clear shoulder mess		15 00	14 00	15 00
Plate beef	12 50	18 00	11 00	11 50
Lard, tierces, per lb.		8 1/4	7 1/2	8
Tubs		8 1/2	8	8 1/4
Falls		8 3/4	8 1/4	8 1/2
Compound, per cwt	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs		6 25	7 00	7 1/2
Dressed hogs, light				7 1/4

GREEN FRUITS

Oranges, California seedlings		3 00	4 50	2 75	3 75		3 00
" Mediterranean sweets	2 50	3 50	3 00	3 25	2 75	4 00	
Lemons, Messina, per box	3 00	4 00	4 50	5 50	5 50	4 25	4 25
Bananas, per bunch	1 00	1 50	1 50	2 00	1 50	2 25	2 75
Apples, per bbl.	1 55	2 50		2 25	3 00	5 00	4 50
Cherries, Canadian, per basket	1 00	1 25	60	1 25			
Red Currants, per basket		40	40	65			
Black " "		60	75	85			
White Currants, per basket		40	35	40			
Red raspberries, per quart		7	8	6	7		
Blackberries		5	6	5	6		
Lawtonberries, per quart				4	6		
Canadian Apples, per basket			25	40			
" Peaches			50	75			
" Harvest Peas			40	50			
Blueberries, 4-qt. box	1 75		75	85			
Cal. Peaches (20-lb.)	1 00	1 50	1 40	1 50	1 40	1 50	
" Peas (50-lb.)	1 75	2 25	2 50	3 00	2 50	2 75	
" Plums (4-basket)	1 50	2 00	1 50	2 50	1 50	2 00	
Watermelons, each	20	25	12	20	40	45	
Tomatoes, Can., per basket	30	50	40	60	2 50	3 00	4 00

NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	15
Valencia shelled almonds	25	27	22	24		25	30
Tarragona almonds	10 1/2	11 1/2	10	11	11	12	13
Peanuts (roasted)	6 1/2	9	7	10	9	10	9
" (green)	5 1/2	8		9		10	12
Cocoanuts, per sack			4 00	3 50	4 00		
" per doz.			60	70			
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13	14
Marbot walnuts	8	9	9	10	9	10	11
Bordeaux walnuts	8	9	8	9	9	10	11
Sicily filberts	8	9	8	9	8	10	12
Naples filberts	10	11	10	11	10	11	
Pecans	8 1/2	12	8	11	11	12	

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	13
" in 5-lb. cans	15	16	14	15	15	16	
" whole	11	13	11	13	12	13	10
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	25
" in 5-lb. cans	20	22	20	26	20	22	
" whole	17	25	17	24	20	22	
Ginger, Jamaica	20	25	18	25	20	25	
Cloves	15	20	14	35	18	20	
Pure mixed spice	25	30	25	30	25	30	
Cassia	25	40	20	40	18	20	25
Cream tartar, French	25	27	24	25	20	22	
" best	28	30	25	30	25	30	
Allspice	15	17	13	16	13	14	18

PETROLEUM

Canadian		12		13 1/2	15	16	
Sarnia water white	12	13		15	17	19	
Carbon safety		17					
American water white	17	17 1/2		16 1/2	19	21	
Pratt's Astral, in bulk	18	19		16			

COUNTRY PRODUCE

Eggs, fresh laid	10	10 1/2	10	12	9	10	10
Poultry—chickens, dressed	*5	8	50	60	30	60	
Geese, per lb.					70	1 00	
Ducks, per pair	*8 1/2	9	45	50	50	1 00	
Turkeys, per lb.				9	10	14	
Game—Hares, per pair					25	30	
Honey, comb, per doz	1 50	1 75	80	1 25	1 50	1 75	
" light color, 60-lb tins	7	8	5 1/2	6 1/2	7	8	
" 5 and 10-lb. tins	7	8	6	7	8	10	
" buckwheat	4	5	2	3	5	6	

RICE, SAGO, TAPIOCA

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CURRANTS IN LONDON.

THE desire to sell the lower kinds of currants still continues, and prices have again fallen fully 6d. per cwt. It is a fact which may appear at first curious, but it is none the less a fact, that so far as the recent running of the home trade is concerned, the more pronounced the fall, the less the demand for common currants. The reason is, perhaps, not so difficult to find as at first appears, and is undoubtedly because the present level of prices does not fit in with retail requirements. During the seasons of low values, a retail price of 2d. per lb. was established, but in the early part of the current year, when the lowest market quotation was about 23s. per cwt., 3d. per lb. became the lowest universal price. Although the market has steadily declined from 23s. to 16s., the retail distributors generally, having regard to the fact that it is a time of the year when currants are not regarded as particularly attractive, have been content to proceed on the previous lines, and have not lowered their prices in the same proportion as the market has fallen, but, instead of doing so, have been buying a better quality of fruit. These may appear to be small distinctions, but in the volume of business they affect the position very materially, and divert the heaviest demand from the lower to the medium grades. At the present moment there is a good supply of common fruit which sells only very slowly, and there is only a very bare supply of the rather better grades, say from 18 to 20s., which are in good demand.—Produce Markets' Review.

CANNED GOODS IN THE STATES.

The principal feature of interest in vegetables is the weakening of the market for spot tomatoes, notwithstanding the recent cleaning up of the market in the South, though orders from the Government, which, it is said, took 40,000 cases from Herford county alone, it is reported. In spite of this large absorption of spot supplies the market appears to be weak, owing mainly to the report of most favorable prospects for the coming crop. On the spot, Marylands are now procurable at 90 to 95c.; Delawares at the same price and Jerseys at 95 to \$1.00. Gallon tomatoes are also easier and the market is quiet. Corn is quiet on the spot, and we hear of nothing doing for forward. Beans and peas are nominal, though there seems to be no pressure to sell the latter, in view of the prospect of a light State and Western pack following the small Southern output. According to the latest advices, the outlook is for a very small pack of apricots, peaches and pears, and, as a

result, most packers have withdrawn offerings through their agents in eastern markets. Cherries and plums are expected to be plentiful and being relatively cheap, are said to be attracting considerable attention. Gallon apples are scarce and firm, \$2.25 now seeming to be an inside price for New York State. Salmon is reported to be in a very strong position owing to the short pack on the Frazer and Columbia rivers, but there is comparatively little demand for spot or future goods. Opening prices on Alaska are expected in a few days.—N. Y. Journal of Commerce.

TEA IN NEW YORK.

Only a very moderate distributing business was transacted. There was something of an improvement in the call from the interior trade for Ping Sueys, and they were selling at hardening prices. New crop Japans were also firmly held, particularly for the lower grades, and it was questionable whether supplies could have been obtained at 25c. In other particulars dealers stated that they were having practically no call for supplies; but values held to a steady basis. Buyers showed some interest in the market, for invoices and sales were reported of 800 packages Formosa and 500 packages Ping Suey, and a sale was also rumored of a block of 2,000 to 3,000 packages Ping Suey. As the date for the auction sale approaches, the interest of the trade centres around it, particularly as quotations for new crop Formosa will then be established, and it is expected that it will result in some changes in quotations on old crop ditto.—N. Y. Journal of Commerce.

SICILY LEMONS.

Concerning the Sicily lemon situation, a New York importer the other day said: "Owing to the fact that the La Croma has put into Algiers leaking, which means, no doubt, a very considerable delay in the arrival of her 16,500 boxes of lemons, if they can get here at all, being perishable, it may be interesting for the trade here to learn that there will be an interval of over 11 days between the sale of the lemon cargo to arrive on the Jerseymoor, which is due on Aug. 6, and that of the California, due to arrive here Aug. 17. There is no other lemon cargo on the way between these two steamers, except the La Croma, which, as already stated, is disabled. As the size of shipments of Sicily lemons is showing a material decrease the fact that the La Croma is practically out of it, will cause a considerable shortage, which must be felt in the market here."

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS . . .Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTONThink of the
AdvantagesTo be gained by
using our . . .METALLIC
CEILINGS

They're exceedingly handsome—economical in price—durable, don't need renewing—fireproof—and hygienic.



This metallic finish is used for walls as well as ceilings, and is suited for any room of any building.

Think it over—and if you'd like an estimate, mail us an outline showing shape and measurements of your walls and ceilings.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

“SALT



That is



SALT”

RICE'S
PURE SALT

Put up for all purposes, and
every package guaranteed.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance Telephone... 54

Goderich, Ont.

Molasses...



Now on wharf, ex barkentine "C. W. Janes,"
and ready for delivery.

From Messrs. J. A. Lynch & Co.

300 puncheons Barbadoes Molasses		
23 tierces	"	"
20 barrels	"	"

From Messrs. W. P. Leacock & Co.

668 puncheons Barbadoes Molasses		
52 tierces	"	"
44 barrels	"	"

Of these two lots we have only a few puncheons left
to offer, order at once and save cartage.

TO ARRIVE SHORTLY on Barkentine "Gabriel."

From Messrs. S. P. Musson, Son & Co.

889 puncheons Barbadoes Molasses		
64 tierces	"	"
60 barrels	"	"

The three above houses are amongst the best on the Island of Barbadoes, and their
shipments are of the choicest quality.

We bought early and right. Ask for our quotations—you will find them the very
lowest.

L. CHAPUT, FILS & CIE., Montreal

Something Worth Buying

It is a well-known fact that we are always ready to take advantage of any offer when we see any profit for us as well as a bargain for our customers, but this time, we have fallen **into a gold mine**, and we intend to give you the big share.

JUST THINK OF IT _____

900 Cases of A. Bellamy V.S.O.P.

FINE CHAMPAGNE BRANDY

at about half of what it should sell for.

The Brandy is old and of the finest quality.

The house of A. Bellamy is well-known and nothing but their finest goods are put under this label.

This is a Snap. Don't Miss It.

It is Going Fast. Don't Delay.

SPECIAL PRICES WILL BE GIVEN TO BUYERS OF A QUANTITY.

L. Chaput, Fils & Cie., Montreal

We Note an Active Demand

for Sardines in $\frac{1}{2}$ and $\frac{1}{4}$ tins during the last few days. We are offering at surprisingly low prices a fine lot of Sardines in $\frac{1}{2}$ tins. These Sardines are prepared by "L'UNION SARDINIÈRE du ST. LAURENT," and are put up with the finest imported Italian Olive Oil.

We Guarantee Every Tin to be of Superior Quality.

We have also a special price . . .

For Steam Refined Seal Oil

We have quite a stock of it and can give a good profit to the retail trade.

WRITE FOR QUOTATIONS.

Laporte, Martin & Cie., Wholesale Grocers,
... MONTREAL



T. EATON CO., LIMITED, QUEEN ST. SECTION

Lighted with Luxfer Prisms.



T. EATON CO., LIMITED, YONGE ST. SECTION

Lighted with ordinary glass and light wells.

3,000 Square Feet of Floor Space Saved by using

LUXFER PRISMS

For Catalogue or Estimate, Write

LUXFER PRISM COMPANY, Limited - 58 Yonge St., TORONTO

COX'S GELATINE *Always Trustworthy.*
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.
Toronto, St. John, N.B., and Montreal

The Ontario Mercantile Agency
(Limited)
18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

THE MOST NUTRITIOUS COCOA.

EPPS'S
GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

THE ...
UNRIVALLED



**Brilliant
St. Antoine**

**METAL
POLISH.**

New Belgian Process for cleaning and polishing all kinds of Metal with the LEAST POSSIBLE LABOR.

This is the best article for cleaning Wood, Paint, Brass or any other household article.

SEND FOR QUOTATIONS.

Also manufacturers of Ink, Mucilage and the famous **St. Antoine Cement** for glassware, etc.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

**P
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"SUITABLE FOR"

- Baking Powders
- Cocoanuts
- Confectionery
- Mustards
- Spices
- Washing Compounds

All kinds of Wooden Ware kept in stock.

Manufactured by
**The Wm. Cane & Sons
Mfg. Co., Limited**
Newmarket, Ont.

Sole Agents
Boeckh Bros. & Company
Toronto, Ont.

The Chemical Test Shows

**COW
BRAND**

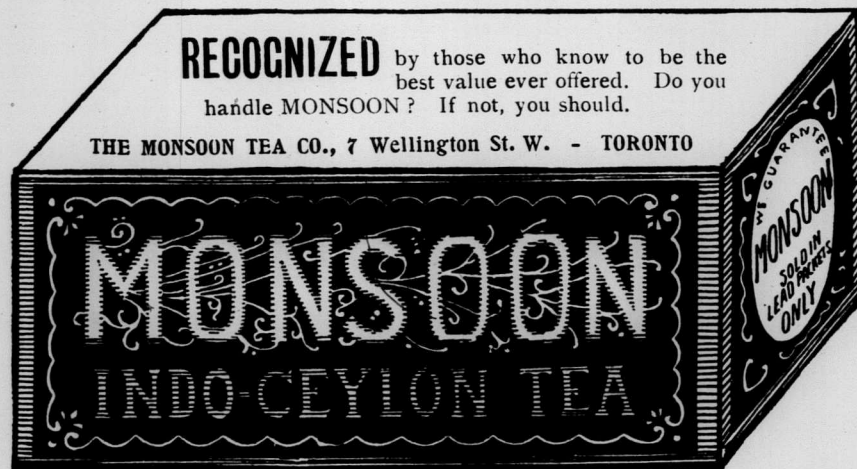


To be **absolutely pure.**

Always uniform in strength. Dealers will please caution consumers "Not to use too much." on account of its **superior quality** over ordinary keg soda.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



**NEW
18**



**SEASON'S
98**

"CROSSE & BLACKWELL"

**Candied and
Drained Peels**

C. E. COLSON & SON, MONTREAL

A PROPHETIC LETTER.

MANY years ago, when the question of annexation was discussed in Canada, an American, a gentleman of some prominence, wrote The London Advertiser. His wife had a wonderful faculty of seeing the future. She saw the destiny of Canada was not annexation, and the following letter was the result. It has been kindly handed to THE CANADIAN GROCER by Mr. Allen, of the Oneida Community, Limited, who secured a copy at the time:

"Canada is not simply an 'English-speaking people of this continent.' It is an integral part of the British Empire. To propose the political union of Canada with the United States, independent of the remainder of the British Empire, is to propose the disintegration of that Empire.

The British Empire to-day, and prospectively for a long future, is the greatest political bulwark of modern civilization. Its flag represents, its power defends, its enterprise is upbuilding and extending, the greatest Empire of freedom and human progress the world has ever seen. To propose its disintegration is treason to that freedom and human progress, and to modern civilization.

The British Empire heads the column of resistance to the aggression and ultimate dominance of Russia and Russian barbarism over the eastern continent. Disintegrate the British Empire and Kossuth's prophetic warning may yet come true: "America may yet see Cossacks." Disintegrate the British Empire, and England and all her present colonies and dependencies will see Cossacks, and many of her sons Siberia, or its equivalent. That is the great issue of the future, that very heart of the undying eastern question. Shall Anglo-Saxon civilization, Anglo-Saxon freedom, Anglo-Saxon free bibles and free religion, Anglo-Saxon progress on all lines of human advancement, Anglo-Saxon individual liberty of movement, of growth, of education, of spiritual, intellectual, moral and physical culture, and all that makes the true glory of the English-speaking world—shall this go on to the progressive conquest and blessing of the eastern continent and of the earth, or shall the Russian, opposite of all this, prevail? To you, Canadians of to-day, this is a vital question, infinitely more important than the sale of your surplus eggs and hay, barley and potatoes, codfish and lumber. As you loyally help to settle it right, or disloyally help to settle it wrong, so will your sons and daughters of future generations bless or curse you.

By its development, under the fostering protection of the British Government, and the building of the world's greatest railway across its continental expanse, Canada has become a great highway of the Empire between the east and the west—between England and Asia and Australasia—a highway whose value in the present condition of eastern and the world's affairs cannot be measured or approximately estimated. Sever Canada from the British Empire and you cut the Empire in two, close this highway and antagonize the world's best interests.

Not the union of Canada with the United States, with its attendant disintegration of the British Empire, but the loyal union of Canada with the whole British Empire, and the union of the whole British Empire and the United States of America in one fraternal, world-wide, Anglo-Saxon Confederation, offensive and defensive, should be the watchword and political rallying cry, not only of Canada but of the English-speaking world. Until this larger union comes let Canada stand with England.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

DR. O. W. HOLMES SAYS

(AND VERY TRULY SO)

The world is divided into two classes:

Those who go ahead and do "something"—and those who sit still and enquire why it wasn't done the other way.



has gone ahead and done something, inasmuch as it has revolutionized the tea trade of the country.

Sealed Lead Packets only. } 25c., 30c.,
By grocers all over. } 40c., 50c., 60c.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO. RICES

Agents



Dewar's Famous Scotch

Can be had from
Geo. J. Foy Perkins, Ince & Co. R. H. Howard & Co. Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

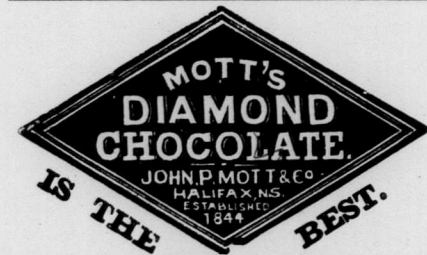
34 Yonge St., TORONTO

"Golden Leaf" Japan Teas

We are still able to fill orders for all grades.

GEORGE FOSTER & SONS

BRANTFORD, ONT.



ASK FOR

MOTT'S

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows



Puzzled to know
where his tea
trade has gone to

Easily explained---stuck too long to the cheap,
characterless, unclean teas of China and
Japan, while his competitors were making
money and increasing their tea trade with

Ceylon and Indian TEAS



These teas are purer, cleaner,
> healthier, more economical and
more profitable than those of
either China or Japan --- try
the experiment --- change to
Ceylon and Indian Teas.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.
SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.
 Jobbers in any locality will quote you prices.

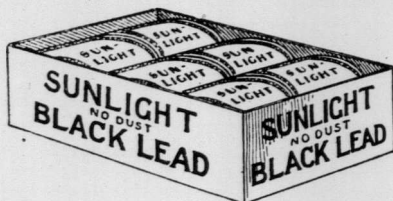
MORNING DEW
 Virginia Flake Cut.
CHAMPAIGN
 Virginia Cut Plug.
GOLDEN LEAF
 Virginia Cut Plug.
HUDSON (For Smoking or Chewing.)
 Kentucky Curly Cut.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

.. SELL ..

Sunlight Black Lead

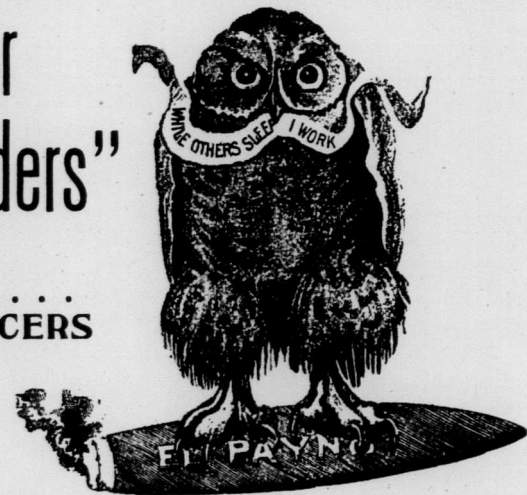


Can be used in any country.
 Will be sold in every country.
 It's a trade winner, try it.

The Alpha Chemical Co.
 BERLIN, ONT.

Cigar "Leaders"

FOR . . .
 GROCERS



Pharaoh, Pebble, La Fameuse,
 Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE
 GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO. Wholesale Grocers, **LONDON, ONT.**

Quo
 etc.,
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 If a cl
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4 lb.
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 1/2 lb.
 1/4 lb.

1/2 lb.
 1 lb.
 1 lb.

Silver
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1742 
 1898

One hundred and fifty-six years.

A SPLENDID REPUTATION
MADE ON MERIT

N.B.—

Keen's Mustard and
Keen's Oxford Blue

have stood the test of all these years.



Current Market Quotations for Proprietary Articles.

Aug. 4, 1895.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60
MAPLE LEAF BAKING POWDER,	
1/4 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75

English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

BIRD SEEDS

BART. COTTAM & CO.	
" Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 3/4
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 06
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " "	03

BLACKING.

P. G. FRENCH BLACKING.	
1/4 No. 4	per gross \$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Creasant Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00
THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases	Per Gross \$ 22 00
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox-Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in 1/4 gross cases	per gross.
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
Alpha Metal Polish No. 2	per gross. 9 00



Patent Stove Polish—	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case Reliable Stove Pipe Varnish	14 40
1/4 gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins.	



BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

STOVE POLISH.



RISEING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

THE EDWARDSBURG STARCH CO., Limited, Cardinal, Ont.

The leading Starch makers of Canada,
sole manufacturers of

"BENSON'S SATIN" and EDWARDSBURG SILVER GLOSS

both unequaled for general use in all laundry work, also

BENSON'S ENAMEL STARCH

a perfect cold water starch for shirt bosoms, collars and cuffs,
and wherever a specially stiff finish or brilliant gloss is desired.

You must keep well supplied with above famous brands to keep thoroughly up to the times.

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
Stovepipe Varnish, 4 oz. bottles... 1 00
Boston Brunswick Black, 8 oz. bot's... 1 25

Enameline.



No. 4-3 dozen in case... \$4 50
No. 6-3 dozen in case... 7 50

CORN BROOMS

BOECKH BROS. & COMPANY, per doz. net.
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings... \$3 50
" " " " 7, 4 strings... 3 30
" " " " 6, 3 strings... 3 10
" " " " 6, 3 strings... 3 10
"Victoria," fine, No. 8, 4 strings... 2 90
" " " " 7, 4 strings... 2 90
" " " " 6, 3 strings... 2 90

"Standard," select, 8, 4 strings... 2 85
" " " " 7, 4 strings... 2 70
" " " " 6, 3 strings... 2 40
" " " " 5, 3 strings... 2 20

BLUE.

KEEN'S OXFORD. per lb
Per lb... \$0 17
In 19 box lots or case... 0 16
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots... 0 16

CHEWING GUM.

ADAMS & SONS CO. per box
Tutti Frutti, 36 5c. bars... \$1 20
" (in cream pitcher) 36 5c bars... 1 20
" (in sugar bowl) 36 5c bars... 1 25
" (in glass jar) 115 5c pkgs... 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages... 3 75
Pepsin Tutti Frutti, 25 5c packages... 0 75
Round Pepsin, 30 5c packages... 1 00
Cash Register, 390 5c bars and pkgs... 15 00
Cash Box, 160 5c bars... 6 00
Tutti Frutti Show Case, 180 5c bars and packages... 6 00
Variety Gum (with book in each box) 150 1c pieces... 1 00
Banner Gum (English or French wrappers) 115 1c pieces... 1 00
Flirtation Gum (English or French wrappers) 115 1c pieces... 1 20
Mexican Fruit, 36 5c bars... 0 90
Sappota, 150 1c pieces... 0 75
Orange Sappota, 150 1c pieces... 0 75
Black Jack, 115 1c pieces... 0 75
Red Rose, 115 1c pieces... 0 75
Magic Trick, (English or French wrappers) 115 1c pieces... 0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S. per lb.
Case of 14 lbs. each... 0 35
Smaller quantities... 0 37 1/2
CABBURY'S.
Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb
Rock Chocola, loose... 0 40
" 1-lb. tins... 0 42 1/2
Cocoa Nibs, 11-lb. tins... 0 35
TODHUNTER, MITCHELL & CO'S.
Chocolate— per lb
French, 1/4's-6 and 12 lbs... 0 30

Caraccas, 1/4's-6 and 12 lbs... 0 35
Premium, 1/2's-6 and 12 lbs... 0 30
Sante, 1/4's-6 and 12 lbs... 0 26
Diamond, 1/4's-6 and 12 lbs... 0 22
Sticks, 1/4's boxes, each... 1 00

Cocoa—
Homeopathic, 1/4's, 8 and 14 lbs... 0 30
Pearl... 0 25
London Pearl, 12 and 18 " " 0 22
Rock " " " 0 30
Bulk in boxes... 0 18

Royal Cocoa Essence, packages... per doz 1 40
BENDSORP'S ROYAL DUTCH COCOA.
1/4 lb. tins, boxes 4 doz... 2 40
1/2 " " " 2 " " " 4 50
1/2 " " " 1 " " " 8 50

Ralston Health Club boxes 6 lbs... per lb. 45

CHOCOLAT-MENIER.
Vanilla-per lb.
Yellow wrapper... \$0 32
Pastilles... per case, per box \$0 31
Cocoa... \$0 20
Cocoa... \$0 20
Cocoa... \$0 20

FRY'S.
Chocolate— per lb.
Caraccas, 1/4's, 6-lb. boxes... 0 42
Vanilla, 1/4's, 6-lb. boxes... 0 42
"Gold Medal" Sweet, 1/4's, 6-lb. boxes... 0 29
Pure, unsweetened, 1/2's, 6-lb. boxes... 0 42
Fry's "Diamond," 1/4's, 14-lb. boxes... 0 24
Fry's "Monogram," 1/4's, 14-lb. boxes... 0 24
Cocoa— per doz.
Concentrated, 1/4's, 1 doz. in box... 2 40
" 1/2's, " " " 4 50
" 1 lbs. " " " 8 25
Homeopathic, 1/4's, 14-lb. boxes...
1/2 lbs. 12 lb. boxes

JOHN F. MOTT & CO'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma... per lb. 0 30
Mott's Prepared Cocoa... 0 28
Mott's Homeopathic Cocoa (1/4's)... 0 33
Mott's Breakfast Cocoa (in tins)... 0 45
Mott's No. 1 Chocolate... 0 30
Mott's Breakfast Chocolate... 0 28
Mott's Caraccas Chocolate... 0 40
Mott's Diamond Chocolate... 0 23
Mott's French-Can. Chocolate... 0 18
Mott's Navy or Cooking Chocolate... 0 28
Mott's Cocoa Nibs... 0 35
Mott's Cocoa Shells... 0 05
Vanilla Sticks, per gross... 0 90
Mott's Confectionery Chocolate... 0 21
Mott's Sweet Chocolate Liquors... 0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz... \$3 75
Cocoa Essence, 1/2 lb. tins, per doz... 2 25
Soluble Cocoa, No. 1 bulk, per lb... 0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 25
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—
1/2 lb. Packages, 15 or 30 lb. cases... 0 27
1/4 & 1/2 lb. " " " " 0 27 1/2
1/4 " " " " " " 0 28
1/4 " " " " " " 0 29
1/4 " " " " " " 0 29
1/4 " " " " " " 0 30
Bulk—
White Moss, 10, 15 or 20 lb.
Feather Strip, " " " " ..
Ribbon, " " " " ..
Special Shred, " " " " ..
Macaroon, " " " " ..
Crown Desic'd, 12, 20 25 ..
Special, " " " " ..

STANDARD COCOANUT MILLS.

Feather strips... 18 21
Cream shredded... 17 20
Standard... 15 18
Macaroon... 15 17
Dessicated... 14 16
Shavings in packages... 16 18
Cream shredded, 1/4 lbs... 29
1/2 lbs... 28

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

CHEESE.



MACLAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz. \$9 00
Medium Size, cases 1 doz. 4 50
Small Size, cases 2 doz. 2 40
Individual, cases 2 doz. 1 00



MILLAR'S PARAGON. Per doz.
Large Size, cases 1 doz. \$9 00
Medium Size, cases 1 doz. 4 50
Small Size, cases 2 doz. 2 40

COFFEE.

JAMES TURNER & CO. per lb.
Mecca 0 34
Damascus 0 30
Cairo 0 20

TODD HUNTER, MITCHELL & CO.'s
Excelsior Blend 0 33
Bourbon Blend 0 31
Our Own 0 30
Jersey 0 28
Laguaya 0 25
Rajah Blend 0 21
Mocha and Java 0 32
Old Government Java... 0 30 0 32 0 34

EXTRACTS.

per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors \$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors 0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors 1 25

Crown Brand (Robert Greig & Co.)—
1 oz. Bottle, per doz. 0 90
2 " " " 1 50
2½ " " " 2 00
4 " " " 3 00
8 " Bottle " 6 00
8 " Glass Stop'r " 7 50

FOOD.

per brl.
ROBINSON'S BARLEY AND GROATS.
Patent Barley, ½ lb. tins per doz. 1 25
" " " 1 lb. tins 2 25
" Groats, ½ lb. tins 1 25
" " " 1 lb. tins 2 25

DALLEY'S ROYAL HYGIENIC SELF-RIISING FLOURS. per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case 1 20
Pancake Flour, 2 lb. packages, 3 doz. in case 1 20

Tea Biscuit Flour, 2 lb. packages, 3 doz. in case 1 20
Graham Flour, 2 lb. packages, 3 doz. in case 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases 1 20

GELATINES.

KNOX'S
Sparkling calves foot, 2 qt. size 1 20
Acidulated, 2 qt. size 1 50
(Sold by all wholesale grocers.)

COX'S

1 Quart size, per doz 1 15
2 Quart size, " 2 30

INDURATED FIBRE WARE.

THE E. E. EDDY CO.
½ pail, 6 qt. \$3 35
Star Standard, 12 qt. 3 80
Milk, 14 qt. 4 75
Round-bottomed fire pail, 14 qt. 4 75
Tubs, No. 1 13 30
" " 2 11 40
" " 3 9 50
Fibre Butter Tubs (30 lbs) 3 80
Nests of 3 2 85
Keelers No. 4 8 00
" " 5 7 00
" " 6 6 00
" " 7 5 00
Milk Pans 2 85
Wash Basins, flat bottoms 2 50
" " round bottoms 2 25
Handy Dish 2 25
Water Closet Tanks 17 00
Dish Pan, No. 1 7 60
" " 2 6 20
Barrel Covers and Trays 4 75
Railroad or Factory Pails 4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.
Orange Marmalade 1 50
Clear Jelly Marmalade 1 80
Strawberry W. F. Jam 2 00
Raspberry " " 2 00
Apricot " " 1 75
Black Currant " " 1 85
Other Jams 1 55 1 90
Red Currant Jelly 2 75
(All the above in 1 lb. clear glass pots)

LICORICE.

YOUNG & SMYLLIE'S LIST.
5-lb. boxes, wood or paper, per lb. \$0 40
Fancy boxes (36 or 50 sticks) per box 1 25
"Ringed" 5 lb. boxes, per lb. 0 40
"Acme" Pellets, 5 lb. cans, per can 2 00
"Acme" Pellets, fancy boxes (40) per box 1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can 2 00
Licorice Lozenges, 5 lb. glass jars 1 75
" " " 5 lb. cans 1 50
"Purity" Licorice, 200 sticks 1 45
" " " 100 sticks 0 75
Dulce, large cent sticks, 100 in box 0 75

MINCE MEAT.

Wetley's Condensed, per gross, net \$10 80
per case of 3 doz., net 2 70

MUSTARD.

COLMAN'S OR KEEN'S.
D. S. F., ¼ lb. tins per doz. \$1 40
" " " ½ lb. tins 2 50
" " " 1 lb. tins 5 00

In Jars—
Durham, 4 lb. jars, per jar 0 75
" " " 1 lb. " 0 25

F. D., ¼ lb. tins per doz. 0 85
" " " ½ lb. tins 1 45

FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.) per gross.
Pony size \$7 50
Small Med. 7 50
Medium 10 80
Large 12 00
Spoon 18 00

THE F. F. DALLEY CO.

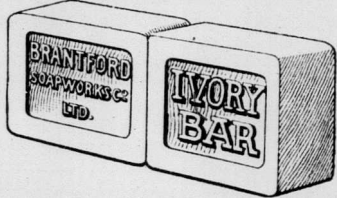
Dalley's Mustard, bulk, pure, per lb. 0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz. 2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz. 1 00
Dalley's Superfine Durham Mustard bulk, per lb. 0 12
¼ lb. tins, 4 doz. in case, per doz. 0 65
½ lb. tins, 2 " " 1 20
1 lb. jars, per doz. 2 40
4 lb. " 7 80
¼ lb. glass tumblers 0 75
Jersey Butter Color, 2 oz. bottles, per doz. 1 25
1 gallon tins, per gal. 2 50
Celery Salt, 2 oz. bottles, silver tops, per doz. 1 25
Curry Powder, 2 oz. bottles, silver tops, per doz. 1 25

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.
Patent stoppers (pints) per doz. 2 30
Corked (pints) 1 90

SODA—COW BRAND.

DWIGHT'S
Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00
Case of ½ lbs. (containing 120 pkgs.), per box, \$3.00
Case of lbs. (containing 30 pkgs.), per box, \$3.00
Case of 5c. pkgs. (containing 96 pkgs.), per box, \$3.00



BRANTFORD SOAP WORKS CO.
Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.

MAYPOLE SOAP
A. P. TIPPET & CO., AGENTS
Maypole Soap, colors, per grs. \$12.00
Maypole Soap, black, per grs. \$15.00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
No. 1 White or Blue, cartoons 0 05½
Canada Laundry 0 04½
Silver Gloss, 6-lb. draw-lid boxes 0 07½
Silver Gloss, 6-lb. tin canisters 0 07½
Edwardsburg Silver Gloss, 1-lb. chromo package 0 07½
Silver Gloss, large crystals 0 06½
Benson's Satus, 1-lb. cartoons 0 07½
No. 1 White, bbls. and kegs 0 04½
Benson's Enamel, per box 3 00

Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06½
Canada Pure Corn 0 05½

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09½
Edwardsburg No. 1 White or Blue, 4-lb. lumps 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS } 40-lb. boxes, 1 lb. pkgs., 0 08
GLOSS } 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08½
PURE } 40-lb. boxes, 1-lb. pack. 0 17
" " 48-lb. " 16 3-lb. boxes. 0 07
For puddings, custards, etc.
OSWEGO } 40-lb. boxes, 1-lb. packages 0 07½
CORN STARCH }
ONTARIO } 38-lb. to 45-lb. boxes, 0 06
STARCH } 6 bundles
STARCH IN } Silver Gloss 0 07½
BARRELS } Pure 0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 04½
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs. 0 05½
Bbls., 175 lbs. 0 04½
Kegs, 100 lbs. 0 04½

Lily White Gloss—
Kegs, extralarge crystals, 100 lbs. 0 06½
1 lb. fancy cartoons, cases 36 lbs. 0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07½
6 lb. tin enamelled canisters, 8 in crate 48 lbs 0 07½



BRANTFORD GLOSS—
1 lb. fancy boxes, cases 36 lbs. 0 07½
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs. 0 05
Canadian Electric Starch—
40 packages in case 3 00
Celluloid Starch—
per case 5 75
Culinary Starch—Chalenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05½
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06½

TEAS.

SALADA CEYLON.
Brown Label, 1's & ½'s wholesale 25c., retail 25c.
Wholesale Retail
Green Label, 1s and ½s 0 22 0 30
Blue Label, 1s and ½s and ¼s. 0 30 0 40

Red Label, 1s and ½s..... 0 36 0 50
 Gold Label, ½s..... 0 44 0 60
 Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs..... 0 35
 " " 60 ½-lbs..... } 0 35
 " " 30 1-lbs..... }
 " " 120 ½-lbs..... 0 36



Ceylon Tea, in 1-lb. and ½-lb. lead packets,
 black or mixed.
 Black Label, 1-lb., retail at 25c..... 0 19
 " ½-lb., " " " 0 20
 Blue Label, retail at 30c..... 0 22
 Green Label " 40c..... 0 28
 Red Label " 50c..... 0 35
 Orange Label, retail at 60c..... 0 42
 Gold Label, " 80c..... 0 58
 Terms, 3 per cent. off 30 days.
 CROWN BRAND.
 (Ceylon in lead packages)
 Wholesale Retail
 Red Label, 1-lb. and ½s..... 0 35 0 50

Blue Label, 1-lb. and ½s.... 0 28 0 40
 Green Label, 1-lb..... 0 18 0 25
 Green Label, ½s..... 0 19 0 25
 Japan, 1s..... 0 19 0 25

TOBACCO'S.

EMPIRE TOBACCO CO.

Foreign—
 Royal Oak, 2 x 3, Solace, 8s..... 0 58
 Something Good, rough and ready,
 8½s..... 0 61
 Something Good, rough and ready, 7s
 Golden Plug, 3 x 6, 3½s..... 0 66
 Domestic Chewing—
 Currency, 13¾ oz. bars, spaced 9s,
 (10½ to the lb.)..... 0 39
 Patriot, 2 x 6, Navy 5s..... 0 41
 Old Fox, Narrow 12s..... 0 44
 Silver Buckle, bright 8s..... 0 44
 Snowshoe, 10½ oz. bars, spaced 8s,
 (12 to the lb.)..... 0 44
 Snowshoe, pound bars, spaced 6s..... 0 44

Cut Smoking—
 Leader, 9s, in 5 lb. boxes (10 lbs. in
 case)..... 0 3

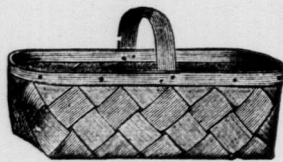
WOODENWARE.

THE E. B. EDDY CO.

per doz
 Washboards, Planet..... 1 60
 " XX..... 1 40
 " X..... 1 25
 " Special Globe..... 1 50
 Matches— 5-Case Single
 Lots. Case
 Telegraph..... \$3 25 \$3 45
 Telephone..... 3 05 3 25
 Parlor..... 1 30 1 40
 Red Parlor..... 1 50 1 60
 Safety No. 1, wall box 1 40 1 50
 " No. 2, slide box 2 80 2 90
 " No. 3, capital... 2 75 2 85
 Flamers, slide boxes... 2 25 2 35
 " wax stems... 3 20 3 30
 Tiger..... 2 65 2 85

THE
Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles
 of a business or personal nature of interest to subscribers in
 this department.

Politicians can obtain from it everything the papers say about themselves on any subject
 in which they are interested. Business men learn of new openings for trade, pointers to sell
 goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted,
 reports of new industries or stores, etc.

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 members, society, etc., and we are prepared to address and mail circulars or letters to these
 at any time.

The Press Clipping Bureau, Board of Trade, Montreal



Caution

We would ask our customers and friends to beware of package coffees put up to imitate our **Famous SEAL BRAND Coffee** in 1 and 2-lb. tins. Our label can be imitated up to a certain point without infringing upon our rights and might deceive the public, but a comparison of the contents will easily prove that **SEAL BRAND Coffee** cannot be imitated.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.

See that COLEMAN'S BUTTER SALT

— Is Used.

No butter-maker can produce the best results with coarse, lumpy, or in any degree impure salt. It does not dissolve quickly enough to penetrate the butter evenly, and the result is, that part of a churning is too salt and the rest does not contain enough to keep it. Coleman's Butter Salt is specially made for the purpose. IT IS ABSOLUTELY PURE. It works quickly and effectively, and produces butter of the same color and flavor throughout.

A Trial Carload might contain :

10 sacks Coleman's Butter Salt, 50's (a choice package—fine linen with outside paper wrapper to keep it clean). 5 bbls. Coleman's Butter Salt, 20's (a good seller—fifteen in a barrel). 1 bbl. 3's and 1 bbl. 7's (for family trade). The balance assorted in Common Salt, coarse or fine, barrels or sacks. WE SHIP PROMPTLY.

R. & J. RANSFORD - CLINTON

We quote "The Grocer":

"OFFICE OF THE CANADIAN GROCER,
"ST. JOHN, N.B., June 27, 1898.

"SALT—The large quantity of Canadian now used for dairy purposes has had the effect of very much lessening the sale of the Liverpool factory filled."

This is a report from a district where we are doing a good business in **Coleman's Dairy Salt**. We are shipping there regularly in carloads, also to Ottawa, Montreal and Quebec. In getting this business we have to compete against the prejudice in favor of English salt—and it is good salt—also against transportation by water, which often costs next to nothing. Coleman's Dairy Salt is simply selling on its merits.

Do you buy butter from farmers?

Most country dealers have to take more or less in trade, crediting it at the market price, although the quality may be very uneven. Anything that improves the quality increases the dealer's profit. The difference between good and bad salting, for instance, may mean a difference of a cent or two a pound on the selling price.

FRUIT JARS

We have a stock of nearly
all of the desirable sizes.

WRITE FOR PRICES.

Jelly Glasses
Fruit Jar Rubbers
Common Tumblers

and other lines for the
Fruit Canning Season.

Gowans, Kent
& Co.

TORONTO, ONT.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.
repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally,
RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

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J. CHITTENDEN,
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States,
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and financially,
the strongest organization of its kind working in one interest
and under one management—with wider ramifications, with
more capital invested in the business, and it expends more
money every year for the collection and dissemination of
information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

Oakey's

'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

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