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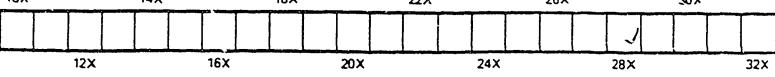
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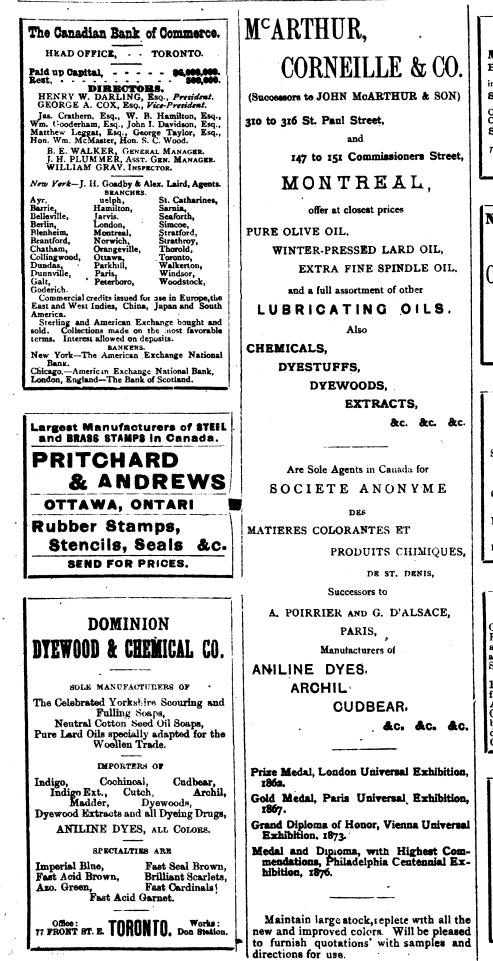
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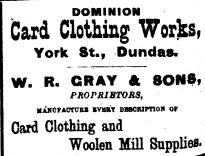
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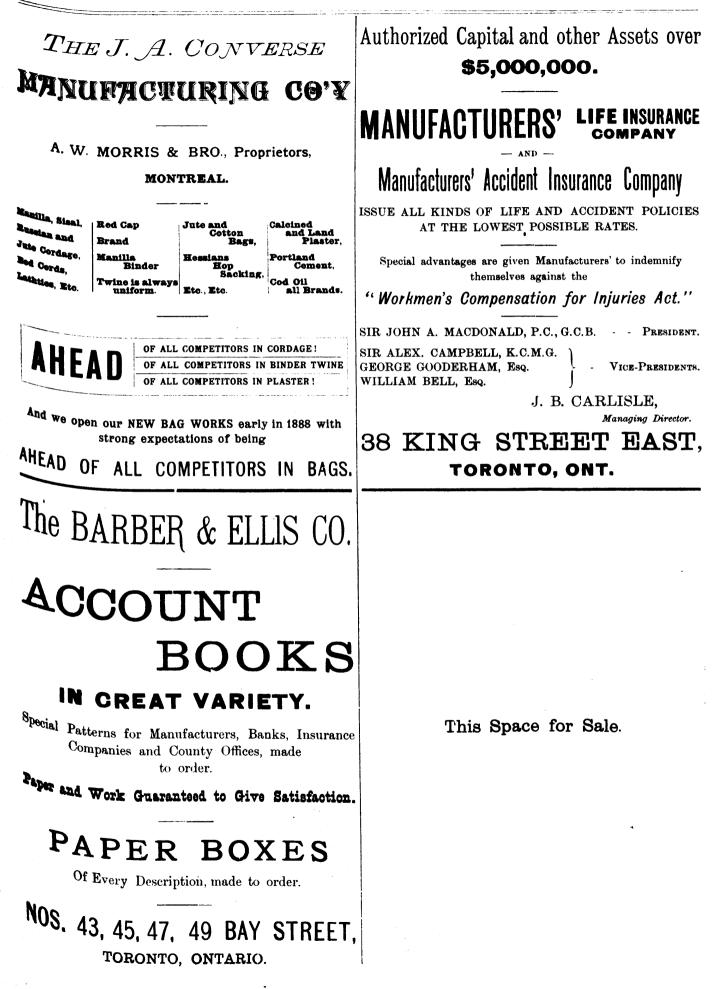
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The Canadian Manufacturer. Published on the first and third Friday of each month, by the CANADIAN MANUFACTURER PUBLISHING Co., (Limited). 6 WELLINGTON STREET WEST, TORONTO. ANNUAL SUBSCRIPTION, in Advan \$2.00 ADVERTISING RATES SENT ON APPLICATION FREDERIC NICHOLLS, Editor. J. J. CASSIDEY, Managing Editor. ED. D. McCORMICK, Secretary. This Journal has won for itself an acknowledged position amongst Trade Journals and is recognized as the representative industrial paper of Canada. All the various industries of the country are represented in its columns, and it has been for years the fearless and consistent advocate of those reforms which were indispensable to the success of the Manufacturers. It now reaches nearly every mill and factory in the Dominion, and its influence is constantly increasing. As a medium for advertisements of machinery, steam appliances, mill and factory supplies, etc., it is unequalled, and our rates will be furnished on application. Communications from Manufacturers, Exporters, and others, are respectfully invited Any association of manufacturers who may desire to hold meetings for organiza-tion or other purposes, are invited to avail themselves of the meeting room adjoining the office of the CANADIAN MANUFACTURER. MR FREDERIC NICHOLLS is Secretary of The Canadian Manufacturers' Association, The Woolen Manufacturers' Association, and The Tanners' Association. His Office is at the Publication Office of THE CANADIAN MANUFACTURER. 6 Wellington Street West, Toronto. AUSTRALIAN TRADE. In October last the editor of this journal addressed a letter to Mr. A. Woods, Agent of the Dominion Government in Australia, requesting information about that country as a market for Canadian manufactured products. A few days ago a reply was received from Mr. Woods, and the information he imparted was of such great and general interest, that it was thought better to give it the wider publicity by publication in the columns of the Empire, which reaches all classes of readers in the community, rather than in this journal, for which it was written. The letter was accordingly published in the Empire of February 1, and occupies nearly three columns of solid matter, and to which we ask those interested to refer. It is a plain, business-like statement of the possibilities of Canadian trade in that quarter of the world, and supplies precisely the information which Canadian manufacturers stand in need of ; and the facts presented show not only how strong a grip England and Germany have upon the trade of Australia, but also the opportunities which Canadian manufacturers will no doubt be quick to avail themselves of. Mr. Woods is fully convinced that Canadians can compete successfully in many lines of manufactures now largely imported by the Australasian colonies, and that, with proper enterprise, assisted by the proposed Pacific line of steamers from Vancouver, a trade may be built up in that country second only to the home consumption.

Regarding some of the lines of goods in which Canadian but at comparatively low prices.

manufacturers are specially interested, Mr. Woods says that agricultural implements are for the most part imported from England, although the United States sends considerable, and the home production is quite extensive. The United State supply about all the axes used, and the quantity is very large Boneless and other fish is a large item of imports, the prices of salmon being regulated by the values on the Pacific coast of the United States. Large quantities of barb wire are used the supply being distributed between Canada, the United States, England and Germany. The importations of boots and shoes are very heavy, chiefly from England and Germany There is a large and remunerative demand for cheap buggit and other wheeled vehicles, also for carriage woodware, nearly all of which latter is supplied from the United States. good article of dry earth closets, well advertised, would meet with a large demand particularly in the cities of Melbourn<sup>6</sup>, Victoria and Brisbane, where sewerage is an unsolved prob lem. The iron safes imported from England are inferior in style, finish and general excellence to those of Canadian make and are too expensive for general use. India rubber and gutta percha goods are extensively used, supplied chiefly from England, though the United States has been recently making some shipments. Mr. Woods says that there is a good open ing in that country for an agency for a really first class quality of very cheap oil-skin goods. Lawn mowers from the United States are preferred to those of English make The trade in organs is a growing one, Canadian organs being shown much favor, the trade being divided between Canada and the United States. Canadian office and school desks would compete more successfully with those from the United States if the prices were slightly reduced. The United States controls the trade in perambulators, and there is a large demand for a well  $m^{ad\theta}$ cheap article. England supplies the whole demand for paints and colors in oil. Silver-plated ware is imported from Eng land, Germany and the United States. The sewing machine business is overdone, although extensive advertising would probably create trade. An English and an American mana facturer of scales have the call of the market, and it would require considerable tact and expenditure to introduce a new make. There is a large demand for small portable oil stove but little or none for the larger kinds; and the demand for large cook stoves is quite limited. There is a good demand for good saws, the trade now being divided between England and the United States. England and Germany now control laundry starch trade; but attractive packages, well advertised would sell readily. Canadian soaps have a good reputation and sell readily. Orders have been placed in Canada for extensive shipments of soap monthly, and a cable order was recently son for a shipment to go by steam to Bremen, thence by steam destination. German cigars glut the market and are cheaper than Canadian, and will probably hold their own against America. There is a good trade done in cheap trunks travelling bags, most of which are made in England and United States. A superior article of wire mattresses would meet with good favor, but poor goods are not wanted at price. Canadian horse shoe nails are largely used, and are equal to any on the market. Woodenware, generally, include ing washboards, clothes pins, brooms, etc., are in large deman

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 $T_{ME}$  Dominion 'Irade and Navigation tables for the fiscal Jear ending June 30th, 1887, compiled from official returns, show a most satisfactory increase in the volume of trade of the Dominion, the total amount of exports being \$89,515,811 and imports \$112,892,236, showing an increase over last year of \$4,324,497 in the former and \$8,467,675 in the latter, a total increase of \$12,742,162, the largest increase in one year <sup>since</sup> 1882.

The aggregate trade of the Dominion by countries on the basis of goods entered for consumption and exported was as follows :

Great Britain																		\$89.534.01
France						•••												2,405.00
Germany																	•	. 3,672.96
Spain Portugal																	•	. 481.28
Portugal Italy																		. 204.69
Italy Holland							•								•			. 245.17
Holland Belgium	•••			• •			•										·	. 309.92
Belgium Newfoundland			• •	• • •			•		·	• •	•	• •	•	•	•		•	. 927.58
Newfoundland West Indice	d.	<b>.</b>	• •	•••	• •	• •				• •	•	• •		·	•			2,072.94
West Indies.	•••	• • •		• •		• •	•	• •	•		•	• •	• •	·	•	•	•	4,057.59
South Americ	88.	•••	••	• •		•	••	• •	•	•							·	. 2,625.08
China and Ja Switzerland	pan	۱	• •	•••	••	• •	•	• •	·	• •	·	• •	•	·	•	• •	·	. 2,819.58
Switzerland Other countri	• • •	•••	•••	• •	• •	•	• •		• •	•	• •	•	• •	• •	·	•	•	. 219.77
Other countri	es.	•••	•••		• •	•		• •	• •	·	•	·	•	•	•••	•	•	. 2,011.01
																		\$195,155.23

Amongst the most noticeable increases are Great Britain \$7,390,191, United States \$1,340,457, Germany \$164,164 (an increase of 5 per cent.), Belgium \$410,108 (an increase of hearly 80 per cent.), South America \$514.050 (an increase of hearly 25 per cent.), China and Japan \$323,881 (an increase of 13 per cent.), other countries \$478,899 (an increase of 20 per cent.) The only decreases of any account are France \$104,580, Portugal \$97,256 (32 per cent.), West Indies \$486,943 (about 9 per cent.).

The value of goods entered for consumption, and duty col lected, by countries was :

Countries.	Consumption.	Duty.	Per Cent.
	\$44,962,233	\$9,318,920	20
United States	45,107,166	7,299,592	16
France	2,073,470	699,840	34
Germany	3,225,449	1,190,267	37
Spain Portugal	409,269	176,449	43
Portugal Italy	58,143	33,130	57
Italy Holland	119,889	31,405	26
Holland	295,061	623,894	212
Belgium Newfoundload	703,851	166,445	23
Newfoundland	354,342	1,625	12
West Indies	1,942,182	968,496	50
South America	1,178,406	848,563	72
China and Japan Switzerland	2,750,788	222,800	8
Switzerland	219,777	59,303	27
Other countries	2,209,902	828,687	33
Totale	0105 000 100	900 400 MOR	

The average percentage of duty on the total value of goods entered for consumption, dutiable and free, was 21.64, which is 1.74 per cent. more than last year, and the highest average ever reached. The amount of duty per head of population, taking the population at 4,856,226, was \$4.63, which is 14 Cents more than last year, and the highest ever reached with the exception of 1881 and 1882.

The value of merchandise exported from Canada amounted to \$89,515,000 against \$85,251,000 in the preceding year, the

tural products, and products of the forest. Of the total exports of nearly ninety millions of dollars about one half, say \$44,571,849, were sent to Great Britain, while but \$37,660,-200 went to the United States. Of the products of the forest, while \$10,647,074 went to the United States, but \$9,856,-144 went to Great Britain; but of animals and their products, while but \$7,571,583 went to the United States, considerably more than twice that amount, or \$16,815,877, went to Great Britain ; and while \$8,043,192 of agricultural products went to the United States, nearly twice that amount, \$14,198,698, went to Great Britain. Of horned cattle, Great Britain took \$5,344,375, against only \$922,358 to the United States; and Great Britain took \$778,058 worth of Canadian butter, while the United States took only \$17,207 worth. Of cheese, Great Britain took \$7,509,013, and the United States only \$30,667; and similar disproportions prevail throughout the list of that class of products. The products which were sent in larger quantities to the United States than to Great Britain consisted chiefly of farm and live stock products, which were required to make good the deficiency in the home supply. The exports of products of the mines aggregated \$4,110,608, of which coal is credited with \$1,522,272; British Columbia mines furnishing \$1,137,618. The only items under the head of manufactures exported, exceeding \$100,000 in value, were :-- Leather, \$440,616; furniture. \$243,894; organs, \$190,548: extract of hemlock bark, \$136,077; and ships, \$143,772, Although in some items of farm products the United States took more than was sent to Great Britain, yet the excesses the other way are noticeable, as, for instance, our exports of apples to Great Britain amounted to \$658,993, and to the United States, \$197,613: of oats the proportions were \$509,875 and \$12,210; of peas, \$2,026,670 and \$331,349; of wheat, \$7,357,403 and \$265,-940; of flour, \$1,608,189 and \$20,776; of oatmeal, \$176,518 and \$3,850.

#### THE LABOR COMMISSION.

WHEN the Labor Commission were about to begin their arduous and exhaustive work of enquiring into all subjects connected with labor and its relation to capital, a circular was sent out in which it was announced that the Commission would be glad to hear evidence bearing on the subject, and inviting everybody who could throw any light on it to appear and do so. For the purpose of giving a better idea of what subjects were considered pertinent to these enquiries the circular contained a list among which was enumerated, "conspiracy laws and black lists," and "labor combinations," and authority was given the Commission to subpœna witnesses and power to compel attendance. One of the members of the Commission was Mr. A. T. Freed, of Hamilton, and the Commission held quite a number of sessions in that city. Mr. Freed i. editor of the Hamilton Spectator, and is, or should be, aware of all important matters transpiring there having any bearing upon the questions which the Commission were appointed to consider; and being the editor of his own paper it was certainly to be expected that he would be more or less familiar with such matters when they found publicity through it

Just previous to the first visit of the Commission to Hamilincrease being chiefly in animals and their products, agricul- ton, the Spectator contained accounts of the labor troubles

there in which the bricklayers had struck on the order of the ashes and smoke being entirely consumed. The process <sup>if</sup> Bricklayers' Union, and quit work on several important public said to effect a saving of from 40 to 50 per cent. buildings then in course of erection, because a non-union bricklayer named Buscombe was found at work building a sewer for the city. The affair was a dirty case of conspiracy and blacklisting to drive Buscombe away from his job, the conspirators going so far as to appear before the city council and insolently "demand" the discharge of the man as the only terms on which work would be resumed on the city buildings. All the facts of the case were published in the Spectator from time to time as they transpired. Later, and while the Commission were actually in session in Hamilton, the Specta'or published an item in which it was related that a poor woman, named Mrs. Farr, who had fallen upon the ice and broken her arm, totally incapacitating her from doing any work whatever, was the wife of an old man, a bricklayer, who had been debarred work, when work was plentiful, because he was not a union man. Mrs. Farr, meantime, had been the mainstay and support of the family through scrubbing, washing, and similar menial work, but being laid up with her broken arm, the family was in sad distress.

Mr. Freed was no doubt aware of this sad case, it having been brought to his attention through reading his own newspaper, and it might reasonably have been expected that the incidents transpiring under his own nose, and related in his own newspaper, and coming clearly within the scope of subjects which the Commission were appointed to investigate, would have prompted him to make some enquiries and take some steps looking to an investigation by the committee of the methods of the Hamilton labor unions by which honest, hard-working, willing men were driven away and deprived of work only be cause they were not members of some labor union.

The testimony taken before the Commission on frivolous and nonsensical subjects would fill several large volumes and be of no earthly practical value to any one in Canada; but when an opportunity was afforded of investigating some of the most painful outrages committed by organized labor, and to show the heartless tyranny of it against innocent and inoffensive men, only because they declined to connect themselves with such organizations, it was ignored and passed over unheeded. Organized labor in its power could bulldoze city officials and force objectionable men into want. beggary and distress, and then go before a Government Commission and insolently prate about the "oppression" of Labor by Capital; and brow-beaten Government Commissioners are seemingly afraid to investigate cases of outrageous oppression by organized labor practised under their very eyes. Shame !

#### EDITORIAL NOTES.

THE production of pig iron in the United States in 1887 aggregated 7,187,206 net tons against 6,365 328 tons in the previous year. Of this enormous production, Pennsylvania produced more than half, or 3,684,618 tons.

THE use of powdered coal for fuel has been successfully tested at the Chester Iron Works, at Chester, Pennsylvania. The experiment consisted in blowing the powdered coal into

ABOUT all of the nut manufacturers in the United States, or their representatives, were in convention in Pittsburg<sup>b</sup>, Pa., on January 20th, for the purpose of forming a pool of trust, otherwise called a "national association." It was agreed to advance prices, the plan being to impose a heavy penalty upon any member who might be caught breaking faith. They all do it.

WE observe that most of the new textile mills now being built are provided with automatic sprinklers for the extinguish ment of incipient fires; and that many mills that were not thus provided, are making this important addition to their fire apparatus. This good work should go on until every mill and factory in Canada is fully equipped with some good and efficient system of automatic sprinklers.

SENATOR HOAR, of Massachussetts, has introduced into the United States Senate a resolution requesting the President to open negotiations with Great Britain and Canada with a view to constructing and opening a free ship canal from the Bay of Fundy to the Gulf of St. Lawrence at the joint expense of the countries interested. Such a canal would be of the great est value to Canada, and it is to be hoped that arrangements may be made for its construction.

FORTY years ago neither France, Belgium nor German<sup>§</sup> had any very important manufacturing industries; to-day the tall chimneys of their industrial establishments are almost innumerable. Fifty years ago the United States had po manufacturing industries whatever, but to-day, a population of sixty millions of Americans have all their wants supplied from the mills, factories and industrial establishments that have sprung into being there since that time.

THERE are said to be twenty-one important reaper, mower and binder manufacturers in the United States, nineteen of whom have organized a national association, the object of which is to curtail production, regulate prices, and arrange and maintain a uniform system of prices. In other words, the organization is in the nature of a "pool," or "trust." Prices of this class of goods are higher in the United States than in Canada, and the object of the combination is to advance them still higher.

According to a statement made in the London Economis by Mr. William J. Harris, late a member of the Imperial Parliament from Devonshire, England,  $14\frac{1}{2}$  per cent. of the total value of the products of agriculture in that country paid in taxes to the government. We call the attention of Canadian farmers to this fact. And yet the British Government allows the agricultural products of the whole world to be imported into the kingdom without contributing in the least to British taxation.

ROUMANIA has recently enacted a law providing that every the furnace onto the fire. The combustion was perfect, both person who will start and operate a factory or other industrial establishment in that country, worth at least a thousand dollars, and give employment to an average of twenty-five hands for at least five months of the year, may erect his buildings on Crown lands, a lease of which will be given for ninety years. All such establishments are exempted from all taxation for fifteen years, and special freight rates will be given on all government railways. It is, moreover, enacted that all government and municipal orders are first to be offered to home factories.

THE Toronto Mail is publishing the views of a few Canadian manufacturers of strong Grit proclivities who favor Commercial Union. These gentlemen profess to believe that the manufacturing industries of Canada would not be injuriously affected by unrestricted competition from Yankee manufacturers. They are authorized to speak for themselves, of course, but no one puts much faith in their professions. If Commercial Union should suddenly appear to be imminent they would be quite as vociferous in denouncing it as anybody else. There is no particular harm to be done by their vain-glorying. Wind is cheap.

THE Sherbrooke, Que., Gazette, is publishing from time to time very interesting accounts of the growing mechanical industries of that and neighboring towns, and from which its readers are made aware of the existence of the industries alluded to, and the extent and value of them. It is an idea which we would be glad to see other papers adopt. Although the papers published in the smaller towns giving such information may not reach any vast number of readers, the CAN-ADIAN MANUFACTURER takes pleasure in reproducing the facts, and thus a publicity is given to them that reaches all classes of the community who may be interested in them.

THE Toronto Mail, speaking of the tariff on imported books, quotes from the New York Evening Post as follows: "Publishers may wish to keep the tariff on imported books, but they are only middlemen, and their claims deserve no consideration. But the producers and consumers of books would prefer that the tax should be abolished." It is true that the author must in the first place write the book before the publisher can put if on the market, but when the copy goes into the hand of the Printer the labor of the author has ceased; and the "producer" of millions of copies of the book is certainly not the author, who may be dead and gone in the meantime, but the publisher, who is certainly not a "middleman."

MESSES. NICHOLLS & HOWLAND, proprietors of the Permanent Exhibition of Manufactures, 63 to 69 Front street west, Toronto, are distributing among their business friends a very attractive and beautiful lithograph, printed in four shades of brown, in which a number of different views of their establishment are shown, and from which a correct idea of the place may be had. This exhibition now embraces a very large and valuable variety of manufactures, and is one of the most instructive institutions in Toronto. It is spacious, well lighted and warmed, and polite and well-instructed attendants are always at hand to impart information to all visitors. It is open free to the public at all business hours.

THE Ottawa Journal has a queer way of measuring the value of certain Ontario officials. It says that if 10,000 is too much for a lieutenant-governor, as some think it is, 4,000is too much for the mayor of Toronto, "a place which has less than one-tenth the population of the lieutenant-governor's province." The office of lieutenant-governor of Ontario is a sinecure, about the most important duties performed by him being to c'raw his salary and maintain the dignity of his office ; and he has now even abandoned going down to open Parliament bedecked in gorgeous apparel and surrounded by a dazzling cortege ; but the mayor of Toronto has to hustle all the time and earns every dollar of salary he receives.

UNTIL a few years ago, all the ice used for refrigerating purposes throughout the world, even in tropical countries, was obtained from frozen lakes and rivers, and the transportation and trade in the article gave employment to large numbers of people and fleets of vessels. Since the invention of ice-making machinery those countries where the lakes and rivers do not freeze are no longer necessarily dependent upon the north for their ice; and the manufacture of ice by artificial means has become an extensive and profitable business, and so has the manufacture of ice making machinery, large quantities of which find widespread use in nearly all warm countries. Canada possesses fine facilities for the production of such machinery, but we are not aware that any such is made here.

John Bull feasted this Christmas on American 'Norfolk' turkeys, in addition to the 'Roast Beef of Old England,' as interpreted by Chicago abattoirs. Fast steamships took hundreds of cases of prime American turkeys across the Atlantic, whence lightning express trains transported them to London. It is expected that similar transatlantic shipments will be made by every steamer leaving this port during the winter months. —Australasian and South American.

CANADA furnished much the largest part of the turkeys alluded to, if not all of them. There was one shipment alone of a train load of twenty cars of poultry gathered from farms in the vicinity of Ottawa that was sent by fast steamers to London, the shipments from other locations in Canada also being very heavy.

THE Essex, Ont., *Review*, tells of how a Canadian Customs official in that city detected "a couple of women" in the very act of smuggling in a lot of goods which they had just purchased in Detroit. It says that "the women were very angry but the official was inexorable, and the goods were confiscated." There are three rather remarkable things embraced in the transaction, —that the seizure should have been made at all, seeing the lax manner of Customs officials there in performing their duty; that the smugglers were only "women" instead of "ladies," as has usually been the case when smuggling wa<sup>S</sup> being done, and that these women should have been so careless as to have placed their smuggled goods in baskets instead of secreting them in their "smuggling bags," which, we have been told, are uniformly a part of the trousseau of every bride married in that country.

IN 1886 there were more than 8,000 Knights of Labor in good standing in Detroit, according to the *Evening Journal* of that city, while at this time there are only about 1500,

some placing the estimate as low as 800. The Hamilton Spectator says that a similar decline is going on in that city ; and the Toronto World learns that a similar falling off here is noticeable. All the assemblies show decreases, some to a very large extent. One assembly that had 600 members a year ago now numbers only sixty. This is a sample of others. Five months ago there were in this city fully 4,000 Knights of Labor. It is doubted now if there are 1,000. If the decrease goes on at the same rate in a short time the order will be extinct in the Queen City. Internal dissensions and dissatisfaction with the management of the order are alleged as causes of this remarkable decrease.

THE Toronto Press Club have decidedly the finest and most comfortable press club house in Canada or even the United States. But a few years ago the Toronto Press Club was or ganized in a small back room in this city, the accommodations of which were not sufficient to afford chairs to all the newspaper men who participated in the event, and there were not a very great multitude of them either. Years of checkered experience witnessed growing interest in the maintenance of the club, and considerable increase in the membership; and now it is on a sound financial basis, embraces a very large and influential portion of all the newspaper men and journalists in the city, and occupies a large, well-furnished and centrally located home of its own. The organization is a credit to Toronto, and exerts a happy effect on the whole community through the kindly feelings that exist among the members

An American maker of alpaca, Mr. D. Levis Moore, shows in The Manufacturer, of Philadelphia, the following figures showing the wages paid by him and the wages paid in similar establishments in Bradford, England. These figures are commended to the attention of Canadian textile workers :

Bradford 1886 :

Weavers' full								148.				
Twisters' "	"		"	• •		• •			28в.	or	6	79
Loom fixers'	4.6	**	"						328.	or	7	76
Yarn clerks'	"					•••			26s.	or	6	31
	"								~ ~			~ ~
Overlookers' Philadelphia 18 Weavers' an a	887 :								26s.	•-	÷	
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THE Montreal Herald speaking of the proposition of the Kamper Syndicate to establish steel rail works in Canada provided the Dominion Government will protect the industry by levying a duty upon importations of steel rails, warns the country against granting such a concession, and points warningly to the steel rail "trust" which it says exists in the United States. It is true that the United States now imposes a duty of \$17 a ton on foreign rails; but it is also true that American steel rail manufacturers are ready and willing to fill all demands for the article at prices not exceeding \$32 per ton, while no foreign manufacturer can afford to lay them down in American ports, duty paid, for less than about \$40 per ton. Foreign rails cannot be laid down in New York, the country, its progress in the future should be secured.

duty free, for less than about \$25, which includes freight; so it will be seen that while the duty is \$17 per ton, the cost of American rails is only about \$9 per ton more than foreign rails.

In testimony taken before the labor commission in Hamilton, Mr. John McKenna, a broom-maker, stated that owing to the competition from prison labor, broom makers working full time can only make \$8 to \$10 per week. The convicts in the Central Prison are farmed out to contractors, and those employed in broom-making cost the contractors only about twenty-five cents per dozen brooms made, while with free labor the manufacturer has to pay about twenty-five cents per dozen to prepare to make brooms, and afterwards pays about forty five cents a dozen to his workmen. The prison authorities supply the contractor with everything except tools-workshops, machinery, power, etc. It looks as though the Govern ment, instead of punishing the prisoners for crimes committed, were deliberately using them to depress the value of free labor, and drive free laborers to the commission of crime, through poverty and distress. The system is wrong and vicious, and ought to be abandoned.

THE British Iron and Steel Trades Journal, announcing the purchase of German milling machinery for English flouring mills, says that such purchases are going on on a large scale, and that there are few towns which do not contain a flour mill erected entirely with foreign-made machines. "In Liverpool," says this paper, "there are ten large mills fitted with German machinery; in Glasgow, seven; while the largest manufacturers of German milling machinery advertise that they have erected in the United Kingdom during the past six years, machinery capable of making 12,000,000 sacks per an num, or one-third of the total quantity of flour necessary to meet the wants of the country." The British press and many public speakers are inclined to attribute this result, in most cases, to the effect of the protective laws that have been adopted of late by the German Government, and use it as one of their strongest arguments in favor of protection for British industries.

THE first annual report of the directors of the Manufao turers' Life Insurance Company of Toronto, of which Sir John A. Macdonald is president, is published elsewhere in these pages, and from which it will be seen that the company, although coming into existence and beginning work only in August last, has met with great and deserved prosperity. Within a period of only five months the value of insurances effected amounted to more than two millions five hundred thousand dollars, the premiums upon which amounted to \$62,000. There was \$261,000 worth of stock subscribed for, of which \$126,000 had been paid in. The expense incurred in organizing has been almost all provided for, and there is held as security for policy-holders \$662,249, made up of cash assets, \$168,069 and These facts indicate that the uncalled capital, \$494,180. Manufacturers' will find a sufficient field for its operations. In Mr. Carlile it has a managing director admittedly of the highest ability, and as it has organized a system of agencies covering

"DESPISE not the day of small things," finds application in Ways that frequently lead to the establishment of important industries and the foundation of fortunes. The Baltimore San, alluding to the immense piles of waste tin from the canmaking establishments in that city, that a few years ago used to glitter upon every dumping-ground, says that the first use of this waste was by a poor man, who obtained permission to bet up a machine in a can shop in that city. Here he bought scraps for almost nothing, and cut out tin button stock Afterward the stamps for shaping the button were introduced, and the man reaped a large fortune from his enterprise. The next use of tin scrap was for smelting. The tin at first refuned to flow when subjected to the heat of the furnace. It was discovered that it would pay to cut the tin coating chemically, and that the sheet iron would then smelt and flow. Out of this grew the manufacture of sash weights, and few of them are now found that are not made from tin scrap. There are places in Canada where similar enterprise would be equally remunerative.

ANENT the barbarous laws allowing imprisonment for debt the Montreal Herald tells of a sad case occuring in that city. A young married man with a family rented a small house in which to live. He was a clerk on a small salary, and although he practised close economy, he gradually fell behind, until he owed for six months' rent. All the household effects were of not sufficient value to pay the indebtedness, and seeing no hope for the future the young man stated the facts to his landlord and asked indulgence, saying that he proposed to go out West and seek new occupation, leaving his wife and babes behind until he became settled. The landlord demanded the money or good security for it, neither of which could be had, and the Poor fellow was sent to jail until the debt was paid. The little ones were sent to an asylum and the wife eked out a bare living by day's work, and this situation prevailed until friends in a foreign land, learning of the distress, relieved it. The circumstances are horrible and demand a change in the laws. Imprisonment for debt, except where fraud is permitted, should not be allowed in Canada. It is painful enough to be poor, but to be imprisoned because of poverty is a disgrace - not to the poor man--but to the laws that permit such things.

One of the largest stove manufacturing concerns in the United States, Messrs. Rathbone, Sard & Co., of Albany, New York, have proposed to their workmen to enter into a sort of co-operative arrangement for the ensuing year, which, if accepted and carried out, will be a preventive of strikes as far as this firm and their workmen are concerned. In their proposition the firm recite :-

"It is well known that in 1885 our employees suffered sreatly from the effects of a prolonged strike. In 1886, also, strikes and lockouts effected considerable pecuniary loss to the men, and in 1887 we paid in wages \$70,000 less than in the preceding year, notwithstanding the fact that the men were working at an advance of about 10 per cent. over wages in tion or advance in the wages paid last fall, which were accept able to all the employees; there shall be no lockouts or strike trikes; no discrimination shall be made against any man be cause he is or is not a member of any organization, and all minor ances shall be referred to a shop committee. Ten per cent. of Canada and its several provinces, including Newfoundland;

the wages of the men shall be retained until the end of the year to insure the fulfilment of this agreement. If the em ployees enter into a strike within that time the amount retained shall be forfeited by them, and if the firm make a lockout they are to pay to each molder an amount equal to that portion of his wages held back.'

ONE of the most remarkable contrasts shown in "parallel columns" reading was displayed in the editorial pages of the Toronto Globe a few days ago. There were two editorials of about equal length in adjoining columns. In one a deliberate effort was made to bewilder the people by raising the following "blue ruin " cry : "What with unemployed men, low wages, depreciated factory property, an increasing exodus, a disordered North west, disconnected Provinces, broken banks, embarrassed railway companies, the drain by taxation and the huge burden of Federal debt, Canada is in such a situation that immense business disasters might occur if the Liberal press were unpatriotic enough to initate the Tory tactics of 1874-78"; while in the adjoining column in an article concerning "Canadian Credit," in which the fall in the yield of Canadian and other first class securities is contrasted, greatly to the credit of the Canadian Government, it being shown that the credit of Canada has, since 1869, risen more than that of any other colony, or of even England herself, the Globe says: "In the face of such facts it is idle for any one to preach despair to Canada. The country is well able to get along, and with good government may prosper exceedingly, even though the Commercial Union agitation come to naught."

M.R. JOHN WATSON, of Ayr, Ont., is the head of a large concern there, who manufacture agricultural implements. Mr William Ure, of Glasgow, Scotland, is a successful manufacturer of iron, and is also a near relative and friend of Mr. Watson. Mr. Ure traveled extensively through the United States and Canada last fall, and, on his return home, wrote a lengthy letter to Mr. Watson, reciting his impressions regarding the two countries. He spoke highly of the vim and enterprise dis played by the business people of the United States, but was specially struck with the apparent poverty of the farming classes there. He availed himself of every opportunity of inquiring into the condition of the American farmer, and his information was that farming was the poorest business in the What he saw in Canada, however, led him to a very States different conclusion regarding the condition of Canadian farm ers, who, he says, seemed to be more comfortable and prosper ous in every way. The contrasts, generally, were, all of them, more favorable to Canada and Canadians than to the United States and the farming classes there, and Mr. Ure's letter has been widely published and very favorably received. A rather remarkable circumstance in connection with it is that the Toronto Globe, which has for so long been telling of the hopeless ness and helplessness of Canadian farmers, prints the material points of Mr. Ure's letter

SENATOR FRYE, of Maine, has offered a resolution in the United States Senate, i structing the Committee on Foreign Relations to have prepared a statement embracing the following points:-The various political organizations of the Dominion of

the treaties with the United States in regard to the Dominion in this country to some extent. At a recent meeting of the and its several provinces; the commercial status established; the amount and value of commerce and trade between the United States and Canada; the amount and value of the transit rate on goods not subject to duty; the area and population of the Dominion of Canada and its provinces; the amount of their funded and floating debts; their revenues; their railroads, showing the mileage, cost, spare capital, funded and floating debts and the guarantees given to them by Great Britain or the Dominion; their canals, showing the size of the lock, the cost of the canals, the number of vessels navigating them and the average number of days that they are navigable ; the dates for a series of years, of the opening and closing of navigation on the St. Lawrence, and as to subsidies paid to railroad and steamship companies. In speaking to the resolu tion Mr. Fry said that the information called for was exceedingly important and valuable. The necessity for it was apparent in view of the fact that serious commercial questions were liable to arise at any time between the United States and Canada.

THE public accounts of the Dominion up to the close of the tiscal year ending June 30, 1887, have been issued. The operations of the Government during the year resulted in the accreation of a small surplus amounting to \$96,832. Sir Charles Tupper in his last budget speech estimated that the year's operations would result in a deficit of about \$300,000, but the management of the finances has been such that a small surplus is gained. The total expenditures for the year amounted to \$35,685,161, against \$39,011,612 in the preceding year. There is a decrease in expenditure on the public debt amounting to nearly half a million dollars as compared with the previous year. The Administration of Justice cost \$50,000 less than in 1886; but Arts, Agriculture and Statistics required more money than in previous years. The revenue derived from taxation in 1887 reached \$28,687,001, or nearly three and a half millions in excess of the previous year. The bulk of this increase, three millions, was from Customs, the remainder being credited to Excise. The other principal items of income on account of the Consolidated Fund are interest on investments, and the revenue from the Post Office and Government Railways and Canals. The interest on investments yielded \$990,000, a decrease of over a million, due to the fact of the Canadian Pacific paying off their loan; Public Works, \$3,270,000, a gain of \$200,000; and the Postal Service, \$2,020,000, a gain of \$120,000.

WE recently mentioned the fact that a judge of the United States Court of Iowa had decided that the Glidden barb wire patents, owned by the Washburn & Moen Mfg. Company of Worcester, Mass., were invalid. With but few exceptions all the barb wire manufacturers in the United States are licensees of the Washburn & Moen Company, and pay them a royalty of fifteen cents for every hundred pounds of barb wire they inake. These manufacturers, or some 222 of them, are associated together and form what is known as the Barb Wire Manufacturer's Association, their chief object being to limit production and to make and control prices. The Glidden invention is also patented in Canada, and barb wire is made may be included the Labor Commission.

American Association in Chicago, the price of barb wire in car load lots was advanced from \$3.15 to \$3.40 per hundred pounds, the reason assigned for doing which being that the foreign manufacturers of wire rods, from which the wire for manufacturing barb wire is made, had advanced their prices very materially. While there are a number of works in the United States devoted exclusively to the manufacture of wire rods, and perhaps a much larger number of mills engaged in producing wire suitable for the manufacture of barb wire, the importations of foreign made wire rods into that country amount to about 150,000 tons annually. The United States is the chief foreign market for both English and German wire rods, on which a duty of \$12. per ton is levied, but competition among the manufacturers has kept down the price until recently, when most of them went into a combination or " pool " and advanced prices about \$5 per ton.

THE labor commission were again in session in Hamilton last week, and while quite a lot of more or less valuable and interesting testimony was adduced, we failed to discover by the newspapers published there that any investigation or enquiry was made into the Buscombe matter, which received attention in these pages a few weeks ago, or the Farr matter, related in our last issue. It will be remembered that Buscombe was a poor brick-layer who earned his daily bread last summer by working on the street sewers in Hamilton, and who was not a member of the Bricklayers' Union, because of which facts the Bricklayers' Union of Hamilton refused to allow union men to work on any city work until Buscombe lost his job. The man Farr was also a non-union bricklayer, who, according to the Specattor, "was debarred work when work was plentiful because he was not a Union man." His wife supported the family as best she could by "scrubbing and washing," but met with the misfortune of falling on the ice and breaking her arm, resulting in much distress to the family, the case being "a sad one" as stated by the Spectator. The editor of the Spectator is a member of the labor commission and of course had knowledge of the circumstances here alluded to. The commission have power to subpœna and enforce the attendance of witnesses before them : and just such cases as these are clearly within the scope of the enquiries they were apointed to make. Here, then, was knowledge of important facts within the scope and purview of the enquiries which should be made; sitting of the commission in the very city where the circumstances occurred; power and authority to bring the witnesses before them, and plenty of time to make a thorough investigation. But strangely enough, no investigation was made or even attempted. We notice that labor union men found ready and frequent hearing, and that their views regarding the benificent effects of trades unionism were duly recorded and reported. But nothing on the other side. Were the commission terrorized by the jawsmiths of the Unions ! It looks so. They seem to have been afraid to invite even such humble laborers as Buscombe and Farr to appear before them for fear Mr. D. R. Gibson and some others of the leaders of the terrorists should be offended therest. There is a great deal of humbuggery in the world, in which

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Which will Run Straight on the Pulleys;

Which is thoroughly well Stretched;

Which will Not Tear at the Lace Holes;

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Belting made from the very Best Canadian Leather;

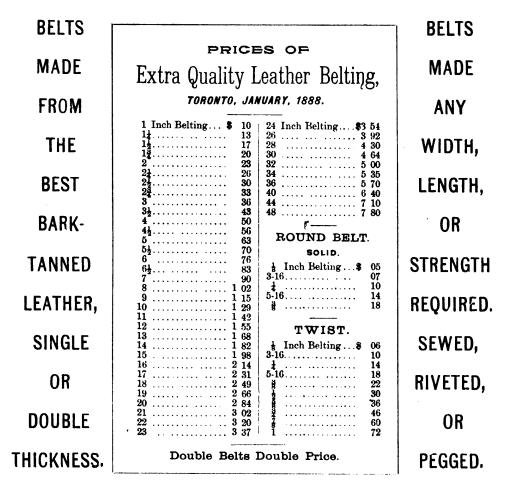
Belting made from American "Genuine Oak Tanned Leather;"

Rubber and Cotton Belting; Lace Leather;

PHENIX OIL, the only Perfect Belt Dressing.

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ALL OUR BELTING IS SOLD AT THE CANADIAN PRICE LIST. PLEASE COMPARE BEFORE FURCHASING. Send for Discounts and our Pamphlet on Belting. NEW LEATHER BELTING FACTORY, II JORDAN STREET.



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PLEASE COMPARE BEFORE PURCHASING.

THE DISCOUNTS WE OFFER FROM OUR LIST REDUCE THE NET COST OF OUR CANADIAN MANUFACTURE BELOW THAT OF ANY OTHER MAKERS.

> GEO. F. HAWORTH & CO., TORONTO.

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## Manufacturing.

This department of the "Canadian Manufacturer" is considered of pecial value to our readers because of the information contained therevited to contribute any items of information coming to their knowledge explicit. State facts clearly, giving correct name and address of person or firm alluded to, and nature of business.

- MR. J. BOOTH, Lakefield, Ont., is building a new woolen mill at that place.
- ME. E. W. CASE, Case, King's County, N.B., will build a new woolen mill.
- The Montreal Woolen Co., Montreal, are equipping their works with electric light.
- MESSRS. LEITH BROS., Oak Lake, Man., will rebuild their recently destroyed saw mill.
- DURING 1887 there were 1076 new buildings erected in Montreal, which cost \$4,793,178.
- THE Massey Manufacturing Co., Toronto, will erect a large and commodious warehouse at Neepawa, Man.
- MESSES. HAMLIN & AYERS, Lachute, Que., have recently largely increased the capacity of their woolen mills.
- In sinking the Richardson gas well at Port Colborne, Ont., a fine vein of gas was struck at a depth of about 760 feet.
- MR. J. T. SMITH, Southampton, near Amherst, N.S., is getting the machinery into his new woolen mill at that place.
- THE Phoenix Coal Mining Company, Joggins, N.B., are raising some 180 tons of coal a day from their mines, employing 80 men.
- MR. JOHN T. KERR, Iona Station, Ont., is building a saw mill day.
- MR. THOMAS WATERHOUSE, Palmerston, Ont., will build a new woolen mill. He has been awarded a bonus by the town to assist him.
- Tax Moncton Knitting Works, Moncton, N.B., are filling an hose.
- THE Eastern Township's Dying Co., Sherbrook, Que., have just sone into business under the management of Mr. W. A. Hamp-
- A COMPANY is being formed at Richmond. Que., near Sherbrooke, banda. banda.
- MR. C. E. PETTES, West Brome, Que., is doing a big business orders. He is crowded with
- MR. W. B. MCALLISTER, Wilberforce, Ont., is driving work in Pembroke. This well is 14 miles from
- MR. FREODOR BOAS, Morrisburg, Que., late of Montreal, will knitting mill.
- THE Canadian Locomotive and Engine Co., Kingston, Ont., have commenced the construction of a new iron steamer which will be log feet long.
- ALL the passenger trains on the New Brunswick Railroad are very satisfactory.
- ME. SAMUEL MADDIN, Sarnia, Ont., has organized a company in tural implements.
- The Canadian Rubber Company, whose head offices are at Montreal, are applying for authority to increase their capital stock from \$1,000,000 to \$2,000,000.

MR. S. V. WILSON, Union, Ont., near St. Thomas, whose woolen mills were recently destroyed by fire, will rebuild upon the old site at a cost of about \$20,000.

MESSRS. NOWLANDS & Co., Galt, Ont., manufacturers of plush, have recently made some important additions to their works, among which is a large dye house.

It is said that there is not a concern in Canada who manufacture church, school, or fire alarm bells. There is a large and increasing demand for this class of goods.

MESSRS. MILLER BRON. & MITCHELL, Montreal, have recently put one of their freight elevators into the Magog Textile and Print Company's works at Magog, Que.

THE Rosamond Woolen Co., Almonte, Ont., are making considerable improvements to their mills, including new and improved apparatus in their dying department.

MR. JOSEPH BROOK, Simcoe, Ont., who recently lost his woolen mills by fire, is building an extensive brick factory, which he hopes to have finished within a few weeks.

THE Almonte Knitting Company, of Almonte, Ont., have added to their machinery one of Arthur Wrightson's balmoral frames for the manufacture of shirts and drawers.

MESSES. J. F. MILLER & SON, Morrisburg, Ont., manufacturers of agricultural implements, are having inducements offered them to remove their works to St. Catherines, Ont.

THE fine Corliss steam engine built by Messrs. Inglis & Hunter, Toronto, for the Martin Manufacturing Co., Whitby, Ont., has been placed in position and works admirably.

MESSRS. ALEX. GARTSHORE & Co., Hamilton, Ont., iron founders, have been awarded the contract for furnishing about 800 tons of iron pipe for the St. Catherines water works.

MR. E. B. EDDY, Hull, Que, manufacturer of matches, has recently filled several large orders for matches to go to foreign markets, a part of which went to San Francisco, Cal.

MR. WILLIAM STEPHENSON, Morris, Man., has invented a strawburning stove adapted to domestic use in Manitoba and the North-West, where other fuel is not plentifui and cheap.

MR. E. C. COLE, Moncton, N.B., has recently imported a button making machine of very simple construction, and which turns out the very best quality and finish of covered buttons.

MESSES. W. HICKS & Son, Paris, Ont., who were recently in a rather tight place, financially, have found needed relief, and are in good shape to continue their carriage making business.

MR. THOMAS BRYAN, London, Ont., manufacturer of brushes, etc., has recently been awarded a large contract by the Dominion authorities for brushes, brooms, etc., for the Military Department.

THE Canadian Jute Co., Montreal, are erecting a large new factory building near that city, and expect to have it in readiness to receive the new machinery intended for it within a few weeks.

MR. BEGG, North Gravenhurst, Ont., has invented a machine for cutting matches, which has a capacity to produce 1,200,000 match splinters per day of ten hours. He has started a match factory.

MR. J. D. RONALD, Brussels, Ont., manufacturer of steam fire engines, etc., is building a system of waterworks for domestic use and fire protection for the town of Wiarton, Ont., on Georgian Bay.

THE Granby Rubber Co., Granby, Que., expect to begin work in their new works early in February. A large force of superior and experienced workmen from the United States are already on hand.

MESSRS. THOMPSON & Co., Sherbrook, Que., manufacturers of bobbins and spools af every description for woolen, cotton and rope mills, have been sending to their friends a beautiful 1888 calendar.

THE Calgary Lumber Co., Calgary, Man., are applying to have their letters patent extended to give them power to engage in the manufacture of bricks and tile, and mine for coal and other minerals.

MR. ROBERT DAVIS, Kingston, Ont., ship builder, has contracted with a fire-proof cement works in Montreal to freight 2000 tous of soapstone from Rideau Lake to that city during the coming season.

MR. J. D. RONALD, Brussels, Ont., has just received an order to build another steam fire engine for the Winnipeg, Man., fire department, similar to the one previously built by him and now in use in Winnipeg. MR. J. W. CUTHBERTSON, Bothwell, Ont., proprietor of the Dominion Pump Works at that place, which were destroyed by fire January 29th, will rebuild immediately. His loss by the fire was about \$4.000.

MESSRS. JOHN GROSS & SONS, Welland, Ont., manufacturers of punns, etc., have just placed a new steel boiler and Corliss steam engine in their works. The outfit was furnished by Messrs. Inglis & Hunter, Toronto.

THE Haverly Knitting Mill, Preston, Ont., will be operated the next season by the owners, but will not be started before the first of March. In the meantime some changes in the placing of the machinery will be made.

MESSRS. HOUSTON & HARDING, Montreal, manufacturers of dyed and wool stock, etc., whose works are at Cote St. Paul, near Montreal, have recently made considerable additions of machinery and appurtenances to their establishment.

ALEX. SMITH, a brickmaker near Cowal, Out., while boring in his brickyard for water a few days ago, struck a fine flow of natural gas at a depth of 210 feet. He will utilize his "find" as fuel for his boilers, and also to burn his brick kilns.

MESSRS. R. DUNSMUIR & SONS, Wellington, B.C., proprietors of the Wellington colleries, during the month of December last shipped 17,773 tons of their coal to foregin ports and 6,192 tons for local and provincial trade—an aggregate of 23,965 tons.

THE Canadian Pacific Navigation Company have ordered the con-struction of a steel steamer to ply between Victoria and Vancouver, at a cost of some \$200,000. She will be built on the Clyde, and is expected to be running before the end of the year.

THE Laidlaw Manufacturing Company, Hamilton, Ont., since the extensive addition made to its premises, has launched out in many other branches besides stoves. It has been working right along in turning out brick machines, ranges, Star augers, etc.

THE N. S. Sugar Refinery paid its half-yearly dividend of 10 per cent. Saturday. The refinery has been in operation under the new arrangement eighteen months, and has paid during that time 12 per cent., or one per cent. per month.—Halifax Recorder.

MR. R. GILLIS, has taken out a patent for an improved school desk and seat, being the second patent on school furniture within two years. We understand that it is his intention to commence manufacturing on a large scale. -Sydney, N.S., Advocate.

MESSRS. J. GILLIES, SON & Co., Carleton Place, Ont., manufacturers of woolen goods, are sending out some of the finest tweeds, silken mixes and worsted on the market. Their factory is a substantial building four-and-a-half stories high, and is a four broad set mill.

MESSRS. R. & G. STRICKLAND, Lakefield, Ont., are building a large frame building on their raceway, to be occupied by Mr. Wal-ter Strickland and Mr. R. Booth in the manufacturing of flannels. The factory, in full running capacity, will employ about sixty hands.

MESSRS. J. MCLAUGHLIN'S SONS, Skaneateles Falls, New York, growers, merchants and exporters of American teasels, have appointed Mr. A. H. McKee, 210 St. James street, Montreal, their sole agent for Canada. Mr. McKee will furnish prices on application.

THE Eddy Manufacturing Co., Hull, Que., have gotten their new paper pail and household utensil factory into full operation. The sawdust from which the paper pulp used in this factory is manufac-tured, is obtained from the match factory operated by this concern, and is admirably adapted to the purpose.

BOOT FACTORY .--- The proposal to start a boot and shoe factory in the city does not seem to be meeting with much success. A meeting was called at the Kerby House, January 12th., to open the stock books, but there was only a small attendance of citizens, and an adjournment was in order. -Brantford Courier.

THE E. C. Manufacturing Company, Essex Centre, Ont. are the successful tenderers for the construction of a machine for the Frontier Iron Works, Detroit. The machine is to be used for the manufacture of woven wire fencing to supply the Canadian trade. It will weigh about 10,000 pounds.-Windsor Review.

MESSES. WEBSTER, NUTTER & Co., Sherbrooke, Que., are among the largest manufacturers of tobacco, cigars, etc., in the Eastern Townships of the Province. Their factory is a large four story building, in which employment is given to some 80 hands, their average daily production of cigars being about 9,000.

REPRESENTATIVES of fifteen galvanized iron firms from various parts of the United States met in Pittsburg a few days ago to con-

## Millers' and Manufacturers **INSURANCE COMPANY.**

AND STOCK MUTUAL.

#### OBJECTS.

1. To prevent by all possible means the occurrence of avoidable fires 2. To obviate heavy losses from the fires that are unavoidable by the nature of the work done in mills and factories.

3. To reduce the cost of insurance to the lowest point consistent with the safe conduct of the business.

#### METHODS.

METICODS. All risks will be inspected by a competent officer of the company, will make such suggestions as to improvements required for safety are such as ystem of discipline, order, and cleanliness in the premium insured as will conduce to safety. As no agents are employed and the company deals only with the prime is are so apt to inslead the insured by it, conditions and exceptions will the set the insured and promote controversy and litigation is the set term in to losses will thus be avoided. The most perfect method of insurance must, in the nature of things, one in which the self-interest of the insured and the underwriters is dentical, and this has been the object aimed at by the organizers of the many.

company.

#### W. H. HOWLAND. JAMES GOLDIE, Vice-President. President HUGH SCOTT, Managing Director

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sider the advisability of forming a national association to maintain prices. If it is found that foreign competition is jeopardizing the home industry, a decided reduction in prices will be made.

MR. H. R. ROBERTSON, the builder of the big timber raft at Jog gins, N.B., which was lost at sea while being towed to New Yor says that timber is now being cut in the woods for the proposed timber ship to be erected on the site of the old raft at Joggins, and that the work of building the ship will be begun in the early spring

THE first thing in the shape of woolen manufactory in the western part of Outario, was a carding mill, started by Israel Evans, Chatham, in the county of Kent. It was erected in 1830, and motive power was a horse. It was some years before it was enlarge into a mill for weaving but it was the terms to be the into a mill for weaving, but it was the beginning of the industry in Chatham.

MESSRS. A. R. CLABKE & Co., Toronto, manufacturers of glove have gotten their factory equipped with a full complement of class machines and machinery, which enables them to prompty meet all demands that may be made for their goods. They have recently brought out some new lines that are very fine and exceedingly attractive ingly attractive.

MESSRS. T. S. SIMMS & Co., St. John, N.B., manufacturers of brooms, brushes, etc., employ some 55 hands, and turn out the dozen brooms a day, besides brushes and other goods. During **\$30,000 a year is distributed by this firm for wages in their factory.** and for materials worked up in it.

W. H. CHASE, who was boring a well for Messrs. Slade & Bukton at Belle River, Ont., near Chacham, came in contact at eighty of feet with water, gas, gravel and stones, which were thrown about seventy-five feet in the air, and a heavy cloud of fog was seen and felt three quarters of a mile away from the spout. The well is not flowing a large stream of clear good matter flowing a large stream of clear good water.

MR. ALEX. GARTSHORE, Hamilton, Ont., proprietor of the ada Pipe Foundry, furnished the iron water pipe for the recently constructed water works system of Belleville, Ill. There are more than 15 miles in length of these piper are the the than 15 miles in length of these pipes, embracing 6714 pieces, be diameters of which yarv from 4 inches diameters of which vary from 4 inches to 16 inches, and the tract price paid for which was \$33 per ton.

THE Union Phosphate Company, of Ottawa, have just disposed of their Star Hill mines, one of the finest phosphate properties on the Lieven 2500 000 This Lievre, to a syndicate of London capitalists for \$500,000. This property covers about two thousand acres in the township of West ortland. The Union Company have heretofore expended about 8200,000 in the purchase of land and plant, construction of tramways, etc.

Ma. ISRAEL KINNEY, London, Ont., is having machinery built With which he will engage in the manufacture of fire proof lathing, invented and patented by him. It is claimed, that, with this style of lathing, buildings are rendered entirely fire proof. The machine will weigh Weigh some six or seven tons when completed, and it will be adapted to the to the manufacture of cresting and other ornamental iron work, Stating, screens, etc.

THE E. & C. Gurney Co. are making several important changes The Hardine coal stoves will be made by the Toronto branch. The Particle Pa The Hamilton branch will confine its business to the manufacture of frame furnaces, octagon self-feeders, wood stoves, gravity locks, etc. The change will in no wise affect the number of employes or the amount of work of work to be given out.

The steamer being built by the Polson Iron Works Company, Toronto, for the passenger trade between Chatham, Ont., and Detroit is the passenger trade between Chatham and 8 feet deep troit, Mich., will be 125 feet long, 28 feet beam and 8 feet deep will a feet hear and a feet deep in the set hear a feet hear a feet deep in the set hear a feet deep in the will draw 7 feet of water, and have a speed of 16 miles an hour. She will be fitted with all modern appliances and conveniences, and handsometer in the secommodations for 800 pashandsomely decorated. She will have accommodations for 800 pas-sengers, and her cost will be about \$25,000.

FINE screw steamer, 120 feet in length, is being constructed by Mr. M. Simpson at Zealand's yard, foot of MacNab street. It is inderstood that she is to be run as a pleasure steamer between Toronto and the Humber. The new boat for the Hamilton Steamboat Company, which is being built in the Old Country, and which will be for the Beach-Hamilton-Toronto service, will be completed in April and the second service of the second se April and will be here early in May.—Hamilton Times.

A PROJECT is on foot to request the Ontario Government to de-

the islands belong to the Crown Land Department, and such a scheme offers it an opportunity to repay the District a part of the value of the timber limits which has been taken and expended in other sections of the province.-Algoma Pioneer.

MR. W. JOHNSON, Montreal, owns or controls some exceptionally valuable deposits of mineral ochre near Three Rivers, Que. The ochre contains about 94 per cent of iron, and the mines are being developed to supply the home market. The annual importation of the article into Canada amounts to about a million pounds, and Mr. Johnson urges the Dominion Government to extend to his industry the benefit of the tariff.

THE H. W. Johns Manufacturing Company, New York City, are availing themselves of our pages to call attention to the asbestos plastic stove lining manufactured by them. They claim for it that this is one of the most desirable articles for the household ever pro-duced. It is easily applied by any one at less than half the cost of brick linings, while it is far more durable. Only one-half the thick-ness of ordinary fire brick is required, leaving more space for fire. It is suitable for all kinds of stoves, ranges and furnaces.

MESSRS. DOBSON & BRODIE, Montreal, are patentees and manufacturers of the "Perfection Smoke Consumer and Fuel Econo-' which has been put to quite a number of severe practical mizer.' tests, and which has given great satisfaction. The appliance is being used at the works of the Canadian Rubber Company, Montreal, where its effect is pronounced to be perfect, and it is to be attached to the boilers of some of the larger trans-Atlantic steamers, and to the locomotives on some of the railroads in Great Britain.

THE Canada Phosphate Mining Company, recently formed in London, Eng., and who purchased the mines and property of the Union Phosphate Mining Company, located at Buckingham near Ottawa, paid, it is said, \$400,000 for the property, and have \$100,-000 with which to carry on operations. Mr. Millar, manager of the company, will purchase entire new machinery for the mine, which will enable the company to increase the present output 300 per Mr. Millar has gone to Chicago to purchase this machinery. cent.

Baldwin's Textile Designer, a practical monthly journal devoted **A PROJECT** is on foot to request the Ontario Government to de- **velop** the water-power at the Sault Rapids by building a small and lease the sites thereon to manufacturers. A portion of is a new advocate for favorable attention, particularly among manu-



We guarantee their orders well and promptly filled, for we keep on hand all sizes  $P_{unchos} \ge 16$  inch, SINGLE AND DOUBLE; also : Lace Leather, Belt Hooks, Belt Punches, etc., etc.

facturers of textile fabrics, published at Brasher Falls, N.Y., the initial number of which has reached this office. The mechanical "get up" of the paper is excellent, and there is that about it which gives promise of its filling a wide sphere of usefulness in the chan-nel in which its proprietors have chosen to launch their handsome barque.

THE Canadian Architect and Builder is a new monthly devoted to the interest of architects, civil and sanitary engineers, plumbers, decorators, builders, contractors and manufacturers of and dealers in building utensils and appliances. The first number contains full page illustrations of the Canada Life building now under way in Toronto, and of the new city hall in Hamilton, and such a variety of reading matter useful to Canadian architects and others as assures it a large measure of support. The publisher is Mr. C. H. Morti-mer, 31 King street west, Toronto.

MESSRS. GEO. F. HAWORTH & Co., Toronto, are calling the attention of the trade and of users of belting to their price list, which is printed in their business card in another page of this paper. They inform us that the belts made in their factory are manufactured of the best oak taned leather, of either single or double thickness, of any width, length or strength required, and are either sewed, riveted or pegged as may be desired. They say that the discounts from the price list alluded to reduce the cost of their belting to figures which should demand investigation by all interested.

THE Toronto Lithographing Company, Toronto, whose card is displayed elsewhere in these pages, have just turned out a most beautiful and attractive lithograph for Messrs. Nicholls & Howland, proprietors of the Permanent Exhibition of Manufactures, this city, in which is shown several different views of the interior of the Exhibition Hall. The lithograph is printed on heavy white paper in four shades of brown, the design being very artistic and the mechanical execution perfect. It is mounted as a hanger, and is an ornament that will be attractive in any business office.

MESSES. N. C. PETERSON & Sons, Sarnia, Ont., proprietors of the Sarnia Portable and Traction Engine Works, in November last commenced to sink a test well for gas on their premises. The well was sunk to the depth of about 700 feet, a good supply of gas having been struck at 335 feet. At a depth of 520 feet another flow of

encountered. The water was shut off, and the gas obtained in the well is conducted into their works, where it is used as fuel in their furnaces for making steam, and for other purposes.

MESSRS. JOHN BERTRAM & SONS, Dundas, Ont., manufacturers of woodworking machinery, etc., display in their advertising space in this paper a cut of the Whitney surfacer manufactured by them. The machine is made in two sizes -26 and 30 inches-and weight about 4,500 pounds. It is specially adapted to working Canadian The woods, and the attention of planing-mill men is directed to it. Permanent Exhibition of Manufactures, of Messrs. Nicholls & How land, 63 to 69 Front street west, and Polson Engine Company, 38 Yonge street, are Toronto agents for Messrs. Bertram & Sons.

THE bonus system is still flourishing. An implement manufso turer in Paris, who employs a hundred men, has been offered \$20, 000 in cash, a free site, free water and exemption from taxation for ten years as an inducement to locate in St. Thomas. A larger offer from Stratford will secure the inductor for the tax from Stratford will secure the industry for that city. A manufacturer in Stratford has been invited to remove to St. Thomas, and A manufac he has replied that "any proposition made will receive consider" tion," A Morrisburg manufacturer is also in communication with St. Thomas; and the manufacturer of a patent frog is also negotiating with that city.-Mail.

THE Planet Spectacle Case Works, Chatham, Ont., is a new cost cern that has just gone into the manufacture of spectacle case This enterprise is an adjunct of the book-binding and paper box department of the Chattan Barting and paper box department of the Chatham Planet, and will give immediate em ployment to some 15 hands, the number to be increased as business may require. Mr. Richardson, of the Planet, is familiar with the business, and the new industry starts with large orders from optical instrument houses in New York city and other places. This is claimed to be the only spectacle case factory in Canada, and is a direct result of the N.P.

THE Nova Scotia Steel Company, New Glasgow, N.S., manufacturers of Siemons-Martin open hearth steel, have sent us their new catalogue, in which is illustrated and described the several lines of goods manufactured by them, and in which reference is made to are and axle steel, angles, billets, bolt steel, tool steel, machinery steel, shafting, rail plate, soft steels, steel rails, plow beams and shapes gas was struck, and at 685 feet a vein of very strong salt water was special sections, agricultural springs and rake teeth, etc. A large

#### C. C. CLEVELAND. J. L. GOODHUE & CO. G. F. CLEVELAND MANUFACTURERS OF LEATHER BELTING Thoroughly Stretches, Canadian Leather. Canadian Made. Carefully Made, Canadian Price List. Runs Straight LACE LEATHER. DANVILLE. QUE. OUR BELTING IS MADE FROM CANADIAN TANNED LEATHER

Tanned in the most careful manner expressly for Belting in our own Tannery. We warrant itequal to any imported, either American or English, or any made from imported American or English Oak Leather. All widths, single or double, for any duty, Saw Mills, Cotton Mills, Woollen Mills, Electric Light, etc., etc.

### Canadian Manufacturers' should use Canadian Belting

ter Specimens of these goods are to be seen at the Permanent Exhibition of Manufactures, 63 to 69 Front Street West, Toronto.

number of testimonials from some of the largest and best known manufacturers in Canada, who are customers of the company and constant users and consumers of their products are printed, and to which they invite attention.

MESSES. J. B. REED & SONS, Bridgetown, N.B., are large manufacturers of furniture, etc., their establishment being one of the inest in the maritime provinces. The workshops and engine rooms occupy a large four story building 132 feet in length. by 56 in occupy a building three stories in height, 75 feet long by 40 broad. About 32 workmen are constantly employed in the various departments of the business, and 22 families derive their support from this and wages. The manufacture of parlor and bed-room furniture is a speciality of the firm, but a great deal of general cabinet work is along.

MESSES. JOHN BERTRAM & SONS, Dundas, Ont., inform us that they now have in press a new and revised illustrated catalogue and price list which will embrace every article manufactured by them. The list will contain descriptions of machine tools and wood-working drilla, bolt cutters, punches and shears, boiler rolls, slotting, milling and cutting-off machines, shafting lathes, pulley, boring and turning mortising and tenoning machines, band and scroll saws, wood turning lathes, complete sets of machinery for locomotive and car tories, etc.

The annual meeting of the shareholders of the Magog Textile and Print Co., was held at the office of the company, in Montreal, on manuary 18th. It was stated that the machinery for spinning and rapidly as possible, and it is confidently expected in their mills as roompany will enter upon a new era of its existence and be largely independent of outside supplies, and satisfactory results are anticifollowing gentlemen :--J. K. Ward, Jas. G. Ross, R. G. Reid, W. C. C. Colby, M. P.

Nor long ago comment was made upon the fact that the automatic sprinklers put up in a mill which took fire did not operate to advantage, and in another instance a test was made and it was found that the pipes had become clogged. It was then pointed out that the difficulty was caused by neglect, and that unless mill-owners for the advantage expected to be derived in time of need. Neglect caution an inventor has just derived a means for helping to keep operation, but it serves to remind us that there is nothing about a regards its working and efficiency.

MESSES J. L. GOODHUE & Co., Danville, Que., manufacturers of trade to belting, lace leathers, etc., are calling the attention of the leather belting, lace leathers, etc., are calling the attention of the trade to the fact that their belting is made from Canadian tanned their, which has been prepared in the most careful manner in They warrant it equal to any imported belting, either American or leather. They manufacture belting in all widths, single or double, and for any duty – saw mill, cotton mill, woolen mill, electric light by Messes. Goodhue & Co., are on view at the Permanent Exhibition of Manufactures of Messes. Nicholls & Howland, 63 to 69 Front to the set. They be the set.

Tax Sewell Safety Car Heater, is receiving a practical test on the New Brunswick railway, the first road in Canada that has adopted locomotives in the company's shops at McAdam, N.B., the work the Sewell company. All the passenger locomotives have been well, but it was not until recently that orders were given to deger trains on the Maine Central are fitted with the same system, and Two I. C. R. trains are also being equipped, one with the Sewell system and the other with the Martin system.

## New Brunswick Cotton Mills Saint John Cotton Mills,

### WM. PARKS & SON, Ltd. saint john, n.b.

Cotton Spinners, Bleachers, Dyers and Manufacturers.

Cotton Yarns, Nos. 5 to 10, White & Colored. Cotton Carpet Warp, White & Colored.

Ball Knitting Cotton, in all numbers and colors.

Cotton Hosiery Yarn, suitable for manufacturers of Hosiery.

Grey Cottons, in a variety of grades.

Fancy Wove Shirtings, in several grades and new patterns.

Seersuckers, in Stripes and Fancy Checks.

Cottonades, in Plain, Mixed and Fancy Patterns.

#### AGENTS, DUNCAN BELL, Montreal and Quebec. WM. HEWETT, Toronto.

MR. JONATHAN ELLIS, of Port Dover, Ont., has his mill well under way, the roof being now on. He has just returned from the Eastern States, having made a trip to purchase machinery. His carding and spinning plant is of Davis & Furber's make, the cards being 48 inches all through, the mules being 288 spindles each. The size of the mill is 4 sets, and Mr. Ellis expects to have it in operation by the first of May; and having saved his samples he will be in the market with his competitors, but a little later in the season. The average dye-house of a mill is generally the least comfortable part of it to the workers therein, but this one is a notable exception. There is the usual opening in the roof to carry off the steam, but the hot-air drier in the room, heats the air in the room, so that the steam is not condensed ; the air is clear, so that the men can work in comfort, and can see all over the room.

MORE triumph for the Killey pumping engines. The expert engineers who conducted the recent test will in their official report state that the average duty given by the engines during the fortyeight hours of continu us work was 114,758,000 foot-pounds for every 100 pounds of coal consumed. That is to say, the engines did nearly fifteen per cent. more work than was demanded by the specifications. The enormous duty of the Killey engines can be well understood only by comparison with the duty of other pumping engines. Eighty million foot-pounds is the highest point yet reached by any other engines in Canada. The best of the Toronto engines only reach sixty-five millions. There are probably not half a dozen engines in the United States which yield as high results as these Hamilton engines, designed and built right here in our own town. Once more—hurrah for Hamilton skill and industry !—Hamilton Spectator.

THE lumbermen at the Chaudiere are keeping abreast of the times in new and improved methods. Up to this season most of the lumber firms have been using in their mills a piece of machinery known as a "hog," which is a sort of cone shaped iron basin studded with sharp knives. This is situated beneath the saws, and the edgings and waste fall from the saws into it and are chopped into sawdust by the knives, and fall through the small end of the cone into the river. By this system much lumber suitable for making lathand other small lumber is wasted. Messrs. J. R. Booth & Co. are doing away with this piece of machinery, and are constructing a large lath THE CANADIAN MANUFACTURER.

GALT MACHINE KNIFE WORKS. PLANING MACHINE KNIVES STAVE CUTTER KNIVES STAVE JOINTER KNIVES. MOULDING, TENONING. MITREING, SHINGLE JOINTER. And other irregular shapes. Cheese-box and Veneer, Paper Cutting, Leather Splitting and any special knife made to order. SEND FOR PRICE LIST. ALL WORE WARRANTED. PETER HAY, GALT ONT

mill adjoining the saw mill, as well as blasting a roadway underneath the mill so that the waste lumber may be carted to the lath mill, and there manufactured into lath. The other firms who have also adopted this idea are Messrs. Perley & Pattee, Hurdman & Co., G. A. Grier, and Gilmour & Co. - Ottawa Journal.

MR. S. DAVISON, 14 Colborne street, Toronto, Canadian agent in Toronto for Messrs. Dunbar, McMaster & Co., Gilford, Ireland, manufacturers of prize medal linen threads, has compiled and published "The Buyers' and Sellers' Hand Book" for computing profits from 5 per cent. to 40 per cent. on sums from 2 cents to \$10; also sterling exchange at  $9\frac{1}{2}$ , and other tables of interest to merchants and others. Among these tables there are those of Belgian, French and Swiss france; Spanish pesetas; Grecian drachmas and Italian livres, showing the customs value thereof; of marks of the German Empire, florins of Austria and of the Netherlands; kilogrammes, or kilos, of France; a comparative table of French and English measure, converting metres into yards and inches; interest tables, circumferences and area of circles, etc. The book is very nicely gotten up, of convenient size, and cannot but be of valuable assistance to the mercantile community, both in purchasing and marking the selling price on the goods.

THE Asbestos Mining and Manufacturing Company, Quebec, Que., of which Mr. Thos. Hamel is manager, are manufacturing several new lines of goods of which asbestos is the chief ingredient. Among these is an asbestos cartridge, a cylinder about 5 inches long and 3 inches diameter, encased in strong wire gauze, which, after having been immersed in coal oil for a few minutes may be put in a cook, parlor or bedroom stove and ignited, the burning oil affording sufficient heat for ordinary purposes. The cartridge is industructible, the only expense being the coal oil, which is not very costly. They make an asbestos stove, an arrangement in which the asbestos is conveniently arranged in a gas stove, and which becomes red and glowing as soon as the gas is ignited. The stove is made in various styles and patterns, and is adapted to use in offices, residences, etc. They also manufacture asbestos store store store and boiler covering ; asbestos safety fire proof boxes for keeping valueble papers etc. ; abestos felt carpet lining, sereens, etc. , asbestos mill boards, fire boards, etc.

THE following will afford an idea of the magnitude of the leading manufacturing industries of Moncton, N.B., and the number of hands employed in them :--Moncton Cotton Mills, employ **300** hands ; Moncton Sugar Refinery, 125 ; Foster's steam flour **and** planing mill, 12 ; Lea's planing mill, 35 ; Rand & Co.'s planing mill, 15 ; Record Foundry and Machine Co., 48 ; Moncton Bras Works, 25 ; Mark's carriage factory, 20 ; Givan's steam laundry, 10; Givan's soda water factory, 3 : Weir's machine shop, 25 ; Moncton Chemical and Soap Works, 10 ; McSweeney Bros., furniture up holsterers, 15 ; Cole, the clothier, 35 ; Ross, the tailor, 20 ; Moncton ton *Times* Steam Job Printing Office, 35 ; Moncton *Transcript* Steam Job Printing Office, 15 ; Metzler, painter, 25 ; Day, builder, 30 ; Moncton Knitting Works, 25 ; O'Neil & Crue, boot and shoes, 15 ; Hotel Brunswick, 30 ; Moncton Gas, Electric Light and Water Co., 25. There are a number of smaller concerns employing, probably, 200 more hands. In and about the Intercoloning Railway Works, in various capacities, are employed about 1,000 men.

MR. J. H. RUSSELL, St. John, N.B., has just completed two of his winged elevator plows—one for the New Brunswick road and one for the Northern and Western. The Intercolonial Railway, which used one of Mr. Russell's plows last year, and opened a part of the line that had been snowed up, and which could not be opened by any plow in the service, has given Mr. Russell several order. The plows are being built in Harris & Co.'s establishment, at St. John. The forward end of the plow rests on a double bearing truckframe, in there are eight boxes, furnished 48 inches of journal bearings. These journal frames weigh 6,300 pounds and are cap able of carrying 75 tons dead weight. The wheel base of the plow is 75 feet, and wheel base of forward truckframe, 3 feet 6 inches; the wheel base of the rear truck is 5 feet 8 inches; the full length of the plow is 36 feet and its width 10 feet; the distance from the rail to top of iron fender is 11 feet. Mr. Russell says the plow has been constructed to handle ten feet of snow. The centre sections are arranged with wings and elevators that can be extended by means of a double acting bevel gear, cleaning the road 16 feet wide. These winged elevators are so constructed as to lift all the snow and ice and throw it clear away from any possible obstructions to trains.

THE Moncton, N.B., *Times* prints the following list of the cotton mills in the Dominion, with their respective complements of spindles. The information, which it believes to be complete, was obtained from Mr. Frederic Nicholls, Secretary of the Manufacturers' Association, Toronto: --Ontario. --Craven Cotton Co., Brantford, 10,000 spindles; Canada Cotton Manufacturing Co., 40,000; Stormont Cotton Manufacturing Co., Cornwall, 26,000; Dundas Cotton Mills Co., 17,000; Hamilton Cotton Co., 6,000; Ontario Cotton Mills Co., Hamilton, 12,005; Kingston Cotton Manufacturing Co., 10,000; Lybster Cotton Co., Merritton, 12,000; Merritton Cotton Mills Co., Merritton, 13,000. Quebec. --Chambly Cotton Co., Chambly Canton, 7,000; Coaticook Cotton Co., Coaticook, 12,C00; Magog Textile and Print Co., capacity to print 40,000 yds per diem; Hochelaga Cotton Co., Montreal, 95,000; Hudon Cotton Mills, Montreal, 70,000; St. Ann's Spinning Co., Montreal, 25,000; Merchants' Manufacturing Co., St. Henri-Montreal, 25,000; Montreal Cotton Co., Valleyfield, 54,000. New Brunswick.-Gibson Cotton Mill, Marysville, 50,000; St. Croix Cotton Mill, Milltown, 37,000; Moncton Cotton Co., 11,000; W. Parks & Son, St. John, 15,000. Nova Scotia.-Nova Scotia Cotton Co., Halifax, 18,000; Windsor Cotton Co., 10,688.

At the "spread" in connection with the sailing of the pioneer vessel of the St. John Trade and Forwarding Company, Mr. C. A. Everett was one of the speakers. He said he was following with interest the progress of the present attempt to work up an export trade with the West Indies. In three weeks he would have completed the fortieth year of his career as a manufacturer on his own account. His father in 1863 brought out the first steam engine used in a manufactory in this place. He purchased it in England at a time when the export of engines to the colonies was forbidden by law. The engine was seized and its owner escaped with a waraing to the effect that the property would be confiscated and himself punished if he again undertook to carry out his design. Neverther less the engine was bought, packed in hogsheads in sections and entered at the customs as hardware. He had followed his father is manufacturing, and could report to-day that he had done more business as a manufacturer during the past three or four years than had been done in any like period during the 78 years of the history of the establishment. He had visited about all the workshops in the county, and was prepared to affirm that in the year 1887 more business was done in St. John industries and more paid out in wages than in any other year of the history of St. John. --St. John N.B., Sun. Feb. 3, 1888.

# Canadian Manufacturer ne IS THE OLDEST TRADE JOURNAL PUBLISHED IN CANADA, And is the only paper in the Dominion published entirely in the INTERESTS OF CANADIAN MANUFACTURERS. All the various manufacturing industries of Canada are represented in its columns, and it is and always has been the fearless and consistent advocate of those reforms indispensable to the success of home manufacturing industries. AS REGARDS THE INTERESTS TO WHICH IT IS DEVOTED, IT IS THE Best Advertising Medium in Canada. ITS ADVERTISING RATES ARE REASONABLE. Specimen Copies, with Rate Card, will be sent Free, on application. Send \$2 and receive it twice a month, postage paid, for one year. ADDRESS. CANADIAN MANUFACTURER,

8 WELLINGTON STREET WEST

TORONTO, ONTARIO, CANADA.

#### MANUFACTURERS' LIFE INSURANCE COMPANY.

THE first annual general meeting of the Manufacturers' Life Insurance Company was held in the Council Chamber, Board of Trade Rooms, Toronto, on Tuesday, 17th January, last.

The president, Right Hon. John A. Macdonald, occupied the chair, and Mr. J. B. Carlile, managing director, acted as secretary. At the request of the chairman the report was read to the meeting by Mr. J. F. Ellis, one of the directors. It is as follows :-

#### REPORT.

"The directors have pleasure in announcing at this their first annual meeting, that the operations of the company during the five months of its history, have been of a most satisfactory character, having far exceeded in importance their most sanguine expectations.

"A year ago our company was not in existence. About that time our indefatigable managing director, Mr. Carlile, was beginning to think that there was room for another life insurance company in Canada, and with him, to think was to act, so that during the year just past, obstacles that seemed almost insurmountable have been overcome, and results accomplished which are usually only reach ed by years of steady application.

"Since then the charter has been obtained from the Dominion Parliament. Capital stock to the amount of \$621,000 has been subscribed ; \$126,800 of which has been paid up. All the intricate forms incident to the organization and carrying on of the business of a life insurance company has been prepared ; its plans have been in the main part devised ; its tables of rates have been calculated, and among its schemes we find some hitherto adopted by no other company, but all bearing the endorsement of some of the ablest actuaries on the continent. Its agency department has been so far organized that it forms a complete net-work over the whole Dominion, only needing a slight revision to make it equal, in all respects, to the organizations which it has taken other companies years to build up. So rapidly, and so quietly has this all been accomplished, that the statements which are made here to day are almost incredible. The statements which are made here to-day are almost incredible. company issued its first policy on the 19th day of August, 1887, leav ing less than five months for active operations in procuring business. "The best efforts of our valued staff of agents have been put forth

in the meantime with results never before approached in the history of life insurance.

"On the 29th day of December the business aggregated the handsome sum of \$2,564,500, on which the annual premium is \$62,000. In closing our books on the date mentioned, we had in view the requirements of the insurance department, as we could have readily put on our books-had we chosen to keep them open until nowover \$3,000,000.

"Indeed, we can say that the insurances already written exceed that amount. We preferred, however, to close our books promptly, believing that nothing is gained by issuing policies up to the 1st of March in any one year, and crediting the business to the previous year.

"We have been called upon to pay one claim for \$7,000 under a policy on the life of cur first agent, the late Andrew Wilson, in whom the company has lost one of its most efficient workers, and whose place it will be difficult to fill.

"Although it is an unusual course for new companies to pursue, we decided to submit our policies for valuation to an independent actuary, a gentleman of high character and undoubted ability, and his report is before you to-day in the company's general report, showing that a handsome surplus still remains, after providing for all our liabilities, including the statutory reserve on the policies, and in addition thereto a contingent fund. Of the large item for promoting the company, but \$3,855.73 remains unprovided for, which is a most satisfactory state of things, when it would not have been unprecedented had our capital stock been impaired at the end We therefore congratulate the stockholders on of the first year. the very satisfactory state of their account.

"The company received 1,035 applications for insurances, amount-ing to \$2,878,000, there were 915 for \$2,564,500, with annual premium amounting to \$62,000, which were accepted and issued, others amounting to \$119,500, upon 81 lives, have been declined, and applications for \$115,000 were in course of completion at the date of the report.

"The report would be incomplete did we not tender our thanks to the agents of the company everywhere, for their extraordinary efforts on behalf of the company, and also to the office staff, for whom no hours seemed to be too long; no work too heavy. All have borne their fair share in bringing about this most satisfactory "All the directors retire, but are eligible for re-election. "All the directors retire, but are eligible for re-election.

"JOHN A. MACDONALD, President.

"GEORGE GOODERHAM, } Vice-Presidents." "WILLIAM BELL,

Sir John A. Macdonald moved the adoption of the report. Mr. T. G. Blackstock, in seconding the motion, said that since the figures of the report had come before his observation as a member of the executive committee he had taken some pains to compare the position which the company occupied after five months' business with that of other Canadian companies of reputation and financial stand ing of which they were all, as Canadians, justly proud. He four that there was on the first day of January, of this year, as much business upon the books of the community of this year, as much business upon the books of the company as many Canadian life companies had after being years in the field. It was due to the policy holders to say that the cheaper the institution could be run the more money there would be to divide among them in the shape of a reduction of premiums. The speaker knew that there was a very great difference between the conditions now existing in life insurance matters and these which existed forth and the second the second ters and those which existed forty years ago, when the Canada Life Insurance Company was incorporated.

At that time the only insurance offices in this country were brand offices of British companies. The persons who were insured at the time were the persons who presented themselves voluntarily at the At the present offices of these companies and solicited insurance. If a man make time this is not the way in which business is done. up his mind that it is the wisest plan to insure his life he will not down that it is the wisest plan to insure his life he will not get down town before he will have presented to him a half-dozen ferent schemes of insurance. At the time the other companies were started, some sixteen or seventeen years ago, competition had becom very keen. The American companies had also opened agencies in the country and entered into competition, but at the same time competition was hardly what it is at the present time. It was really remarkable that the Manufacturers' Life Insurance Company been able to make such progress during the five months which the had carried on business. It was, however, to be noted that according to the Government returns of the insurance business, the business was increasing with great rapidity and that the business, the business of the Canadian companies exceeded that of the foreign companies, which showed that are appendix to the foreign companies, which showed that our people had increased confidence in the stability de our own institutions. He thought then, that, while seconding the adoption of the report, it was only fair to the policy-holders that is should refer for a moment to the schemes of life insurance what they had adoption These schemes had all been worked out by the they had adopted. manager, Mr. Carlile.

The executive committee at once submitted the plans of insurant to two actuaries of the highest standing, and, having gone over the carefully, each gave a certificate endorsing these plans in glowing terms. He thought the financial statement was a most satisfactory showing of this company during the first five months of its This justified the hope that their success would out with the same amount of attention to business which ence. With had been evidenced in the past, this company will occup in a very short period as good a position as any company this company. tinue. this continent. It was only a matter of a little over for four years ago that the largest insurance company in the work commenced business. At that time its or here its other that the commenced business. At that time its only capital was its premium, and after struggling along for a number of years in quiet sort of way, it eventually forged its way to the front, and day that company has assets to the event of another in the start of day that company has assets to the extent of one hundred and teen millions of dollars. The Manufacturers' Life Insurance Company might before very long extend their business. pany might before very long extend their business to the other of the line and take a prominent position and become one of best life insurance companies on this continent. He thought remarks from any member of the acception remarks from any member of the executive would be imperied which failed to emphasize the feeling, which they all had, of debtedness to their general manager, Mr. J. B. Carlile. He heard some people say, "There is only one Carlile, and we him." At any rate, in season, and out of season, in favor or out favor, Mr. Carlile's zeal had never flagged and his energy had never favor, Mr. Carlile's zeal had never flagged and his energy had net tired. Not only had he brought a vast amount of experience to management of the affairs of this business, but he had succeeded introducing a great deal of his comparison with the had succeeded in the succeeded of his comparison of the succeeded of the suc introducing a great deal of his own enthusiasm into his large both of agents, than whom the speaker the of agents, than whom, the speaker thought, there were none bet throughout this country.

Addressing the chairman, the Rt. Hon. John A. Macdonald, a speaker said : "I desire also to express our obligations to you, considering the fact that in times past you have not been willing give the weight of your name to incorporated enterprises, that have done so in this instance, I think it must be a source of grad cation to you to know that the good fortune which has seenies follow you in other matters with which you have been identify has not failed you in this instance, and the affairs of this comp and all concerned depend a great deal on you to-day. I can express the hope that at some future time, I trust at some dist day, such as I have heard you allude to, when you leave this so of earthly labors for a higher sphere, when the people speak of r

great labors in this Dominion, they will not regard this as the least enterprise with which you have been connected.

The report was adopted unanimously. Mr. E. M. Chadwick then moved a vote of thanks to the retiring directors, which was seconded by Mr. Clark and unanimously carried

H. J. F. Ellis thanked the meeting on behalf of the directorate for the hearty manner in which they had passed the vote. Personally as a director, he had taken a very keen interest in the success of the of this new company. They all knew, of course, that the president, who had many public duties, could not give to the company that perional supervision that a president was usually expected to give, but at the been a tower of strength to the company in the conduct of business. The two with the same time, his advice and his personal popularity had The two with the strength to the company in the conduct of business. The two vice-presidents, Mr. George Gooderham and Mr. Wm. Bell, had ably assisted the managing director in carrying on the daily assisted the managing director in carrying at this been always ready at his daily details of the business; they had been always ready at his call for the business they had been always ready at his these two genall for advice and assistance and he was sure that these two gentor advice and assistance and he was sure that more deal towards the success of this company. Of course, the success of a new and the success of this company. hew enterprise depended in a great measure, if not almost entirely, had said of the energy and enthusiasm with what Mr. Blackstock had said of the energy and enthusiasm with which Mr. Carlile had entered upon the work and added to the success of this company. In fact he had infused that energy into every one who had anything to do \_\_\_\_\_\_ for the had infused that energy into every one who had anything to do with it. The company's staff of agents seemed to be alive. They worked with energy and will. Perhaps some of those present in looking over the report presented to-day, would notice that the expenses of the company had expenses incurred in carrying on the business of the company had been put at \$28,708.68. Of this sum \$7,000 had been paid as a destriction of the second to be the second to be the second to be the second to be second to be a second to be s death claim. For comparison, perhaps, it would be well to see what the other companies had been doing in the way of expense. In the to over the other companies had been doing in the way of expense. In the Government returns they would find that for every \$100 of new premiums received by the Canadian life companies last year the expense had be a first they would find that an extraordinary com-Trans received by the Canadian lite companies in a straordinary com-parison had been \$79. He thought this was an extraordinary com-Parison considering the expense incurred in promoting the new com-Pany. This showed how cheaply the business had been conducted when when every one connected with the company had that object in view revery one connected with the company had been made, was view. In fact, one place where a great saving had been made, was in the amount of insurance effected at the head office. Out of the two and a balf a million had been done two and a half millions business, over half a million had been done from a half millions business, over half a million had been done from the head office, that of course they would quite well under-tand was through the personal efforts of Mr. Carlile, the managing director. upon on the personal efforts of Mr. Carme, and the made upon on the could all see what a wonderful difference this made upon current expenses. He did not think they could feel too proud the position this company had now taken among the life insurance in panies of G companies of Canada. like manner in future. He felt sure that they would prosper in a

Mr. Clarke then moved a vote of thanks to the medical directors of the company. In making this motion, he said he saw by the re-port, that out of 1,035 applications for insurance 81 had been de-clined in additional support deferred. They all knew the clined, in addition to a large number deferred. They all knew the great reaction to a large number deferred. **Breat** responsibility which rested upon the medical gentlemen as one of the staff of an insurance company. The resolution was sec-Part of the staff of an insurance company.

Dr. J. F. W. Ross, in reply to the resolution, explained the Brounds upon which these applications were refused. They were Particular to country, and Particular to secure the best medical examiners in the country, and bone of these physicians were employed by the best companies doing business in Canada.

The source of the second of th Was seconded by Mr. S. F. McKinnon.

Mr. H. J. Hill responded on behalf of the auditors. They had, he most careful in auditing every item of the company's fair. had been promptly met by the managing director, who gave every information, to the great satisfaction of the auditors. He thought it was due to the great satisfaction of the auditors. It was due to the staff in Mr. Carlile's office, that they were a body it men that the staff in Mr. Carlile's office, In checking over of men that any company might be well proud of. In checking over a second on the second of the of business which passed through the books during the past few months, the mail and through the books during the past few the books during the books during the past few the books during the past few the books during the books durin nonthe, the auditors did not find a mistake of a single cent. The add the single company had been visited at all hours of day and night, the single company had been visited at all hours of day and night, and the staff was on hand to keep abreast with their work. He

peaker trusted that they had done their duty properly. H bure that they had the desire and hoped they had the ability. Mr. R T Mr. R. L. Patterson, in a humorous, yet stirring speech, moved a te of thanks. As tote of thanks to the agents and inspectors of the company.

chainman of the agency committee he could say that the agents had then continue, and they had done it well. He would like to see They had made the prosperity their duty, and they had done it well. He would like to see much success in the intuire as in one poor continue with the company. They had made the prosperity for the ensuing year was then proceeded with.

of the company an object, and, at the same time, the prosperity of the company meant their own prosperity. Their managing director, he might say, fully appreciated the services of the agents. surance agents, in his opinion, were much maligned individuals, because, in his belief, they were a benefit to mankind. He respected the life insurance agent ; he respected him for his integrity and industry; for the manner in which he could talk up his own company, and lastly, he respected him also for his motives. Mr. R. Crean seconded the resolution, which was carried with applause.

Mr. J. D. Henderson replied on behalf of the agents. He thanked the shareholders, as well as the policy-holders, present for the enthusiastic way in which they had carried the resolutions just adopted. He desired to say in a few words, respecting this company with which he had been connected since it started. done a very large business in a very short time. He believed that had it not been for the energy of the managing director, they could not have met with such great success ; but he was alive to the fact of the great benefit derived by the company, from the connection with it of the honorable gentleman who occupied the chair. He had to say in addition, that the people of Canada would not have had that confidence in the company which they now had were it not that the Right Honorable Premier of the Dominion was at its head. The people had confidence in such men as Sir John A. Macdonald, Geo. Gooderham, Wm. Bell, and other prominent officers of the company, and with such men at their head, the work of the agents had been made comparatively easy. The agents had no trouble whatever in getting good policies and very good premiums, and this was chiefly due to the confidence inspired by names referred to. On behalf of the agents he could say, that the company would receive as much energetic work as has been received in the past, and he only hoped that the company would have the same success in the future as they have had in the past.

Mr. J. F. Mathieson said that it was not in the capacity of an agent that he arose to address the meeting, but of a policy-holder. It was the name of Sir John A. Macdonald, the veteran statesman, who had received such numerous public honors, that was the strength and power of the company and consequently the task of the agent was quite an easy one. The managing director, Mr. Carlile, possessed a wonderful amount of magnetism and he had given his agents the same magnetic powers which he possessed. The company, they all knew, had already been established in the confidence of the Canadian people.

Mr. John Massey then moved a resolution expressing the gratification which policy-holders feel at the founding of the Manufac-turers' Life Insurance Company. As a policy-holder, he could only say that he had found the policy of this company more liberal and satisfactory than any of the other policies which he had held. He felt sure that with this company they had the maximum of insurance for the minimum of premium. He believed the company would go on prospering from year to year, in the way Mr. Blackstock had spoken of, and soon become one of the leading insurance companies of Canada and one of which Canadiansmight well be proud.

Mr. Wm. Bell, one of the vice-presidents, then moved a vote of thanks to the policy-holders for their efforts in assisting the company. He said that if every policy-holder introduced into the company one new policy-holder during the ensuing year, it would maintain its successful position among the companies of Canada. The annual report just read showed the great extent to which policyholders had appreciated the company. He hoped this confidence would be continued, and if so, the success of the enterprise was sure. Mr. Alex. Manning seconded the resolution, which was unanimously adopted.

Mr. L. A. Morrison thanked the meeting on behalf of the policyholders. He had heard of the proposed company before it became an incorporated body. The great point in favor of the Manufacturers' Life Insurance Company was that claims were paid without Some companies paid over the money ninety days after the delay. death had been proved to their satisfaction, but this company paid one large claim, to his knowledge, on the very day the proof ar-rived. He hoped to see the day when insurance would be better appreciated by the masses of the people, when larger policies would be taken, and when mechanics and clerks would carry from two to ten thousand dollars each upon their lives.

Mr. Frederic Nicholls then moved a vote of thanks to the office staff for the careful and enthusiastic manner in which they had performed their duties since the formation of the company.

Mr. Robert Crean seconded the motion, which was unanimously adopted. Mr. Martin, accountant, replied on behalf of the staff, stating that the staff would do all in their power to assist the president and directors to carry on the business of the company with as much success in the future as in the past. The election of directors

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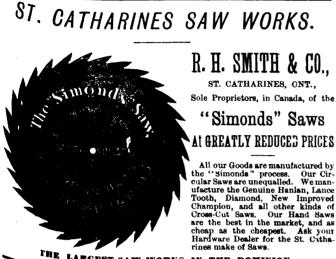


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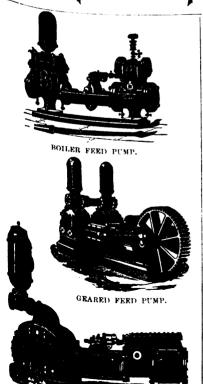
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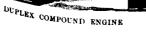


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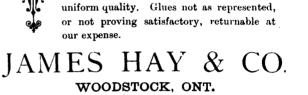
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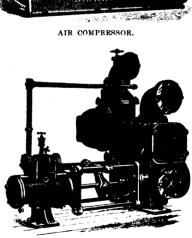


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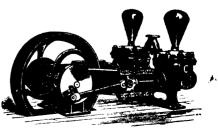
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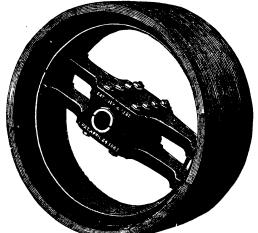
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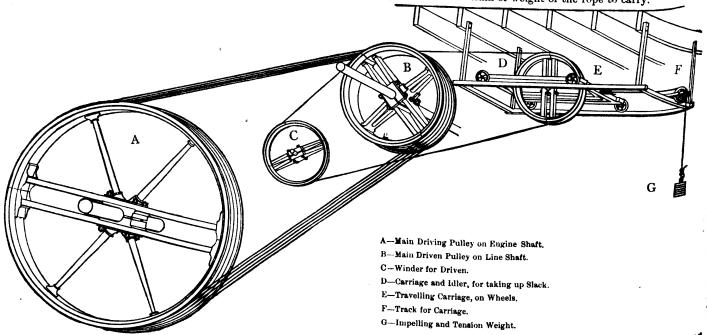


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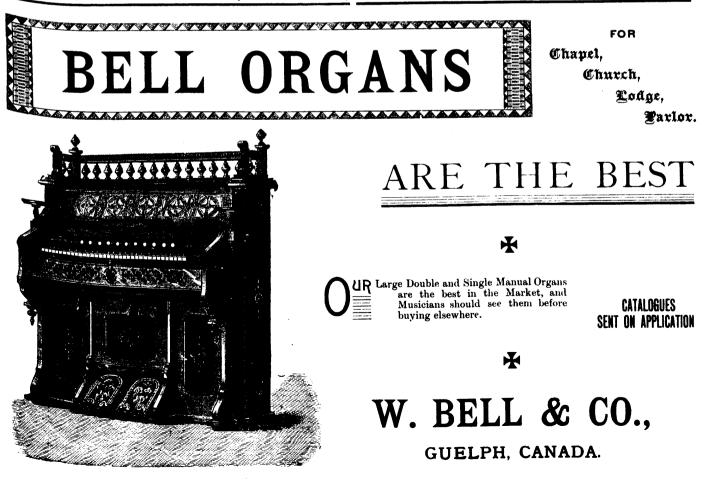
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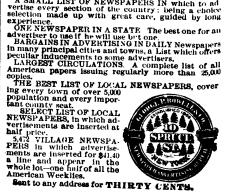
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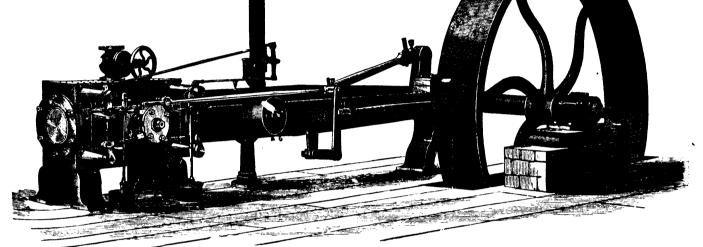
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