

# THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, SEPTEMBER 27, 1895.

No. 39

Manufacturers by Special Warrant  
To Her Majesty THE QUEEN



## COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862      Only Silver Medal Paris 1875  
Only Medal Dublin 1865      Grand Gold Medal Moscow 1872 &c




COURT OF HOLLAND AND THE KING OF ITALY TO THE PRINCE OF WALES PURVISORS TO THE

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.



# HUNTLEY & PALMERS

## ENGLISH BISCUITS

### The Largest Biscuit Manufacturers in the World

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LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND BRISK SMOOKING TOBACCO.

THE CANADIAN GROCER



# First Quality

## Potted Meats

AND

## Fish Delicacies



*Jams*

*Jellies*

*Essences*

*Marmalades*

*etc.*



To be obtained through all Leading Wholesale Grocers.

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For further particulars apply to agents:—

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FOR  
**PURITY**

# Bi-Carbonate of Soda

FOR  
**STRENGTH**



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only  
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



## Pure Castile Soap

**RED LION BRAND**

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

# Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

**ARTHUR P. TIPPET & CO.**

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

# "FLAMER" MATCHES

These are matches that when lit cannot be extinguished, even by a cyclone. They ensure a good light in any kind of weather, and are particularly useful to smokers.



"FLAMERS" are safely put up in small sliding boxes, convenient for carrying in the pocket.

"FLAMERS" are more than 50% cheaper than the imported article; besides, there are in Eddy's small box 30% more matches. Eddy's also afford a steadier and more reliable light.



---

The **E. B. EDDY CO.** Ltd., Hull, Canada

Branches in Montreal and Toronto

Agents: F. H. Andrews & Son, Quebec, Que.; A. Powis, Hamilton, Ont.; J. A. Hendry, Kingston, Ont.; Schofield Bros., St. John, N.B.; J. Peters & Co., Halifax; Tees & Persse, Winnipeg, Man.; James Mitchell, Victoria, B.C.



# IMITATIONS

There are several  
but only One Genuine



**Rose & Laflamme**

39 LEMOINE STREET

— MONTREAL

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:  
Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries,  
Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

**Laporte, Martin & Cie.** WHOLESALE GROCERS 72 TO 78 ST. PETER STREET MONTREAL



**Marshall & Co.,**  
Spring Garden Works, ABERDEEN, SCOTLAND.

## Kippered Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

**SALT HERRINGS IN KEGS. "CROWN" BRAND.**

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

**WALTER R. WONHAM & SONS**  
Sole Agents for Canada, MONTREAL.

# The St. Lawrence Sugar Refining Co.

LIMITED

## MONTREAL

Laboratory of Inland Revenue,  
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99<sup>99</sup>/<sub>100</sub>** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.  
Prof. of Chemistry and Pub. Analyst,  
MONTREAL.

## THE BRANTFORD STONWARE MFG. CO., LTD.

BRANTFORD, CANADA

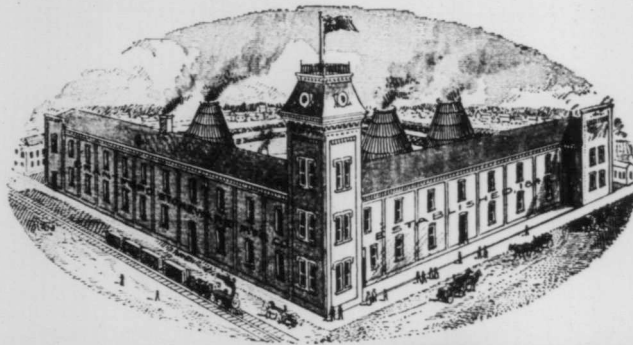
FOR . . .

### Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT  
RAHAT LAKUHM  
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MEDALS AND DIPLOMAS.

PARIS  
SYDNEY  
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WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.



# GRAND MOGUL TEA

This famous Tea stands at the very summit of excellence.

The sales are among the largest in Canada.

Has won its way to the highest place by high quality.

T. B. ESCOTT & CO.

SOLE AGENTS

40c

50c

Wholesale Grocers

LONDON, ONT.

OUR 20, 25 AND 30 CENT BROOMS CANNOT BE BEAT.

ORDER

## DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of 5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

# There was but one opinion

Expressed by all who tasted



## REINDEER BRAND CONDENSED COFFEE . . .

AT THE INDUSTRIAL EXHIBITION

"IT IS DELICIOUS" !!

You will be asked for it right along.

Buy in small lots and often

# Greece's Finest Productions



**THIS FRUIT** has been carefully selected and packed for us under the personal supervision of one of the most extensive and favorably known packers in Greece. We offer it to the trade with a knowledge that the quality is the finest shipped to Canada, and much superior to that regularly imported.

We have established a reputation for Currants by handling fine goods, and this year the quality and value will be better than ever. Ask our travellers to show samples. We leave the rest with you.

---

**W. H. Gillard & Co.** Wholesalers Only **Hamilton, Ont.**

---

**GOOD LOOKING  
TRAVELLERS  
SELL OUR  
GOOD LOOKING  
GOODS**

---

**Wm. Paterson & Son, - - Brantford**



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. IX. (Published Weekly) TORONTO AND MONTREAL, SEPTEMBER 27, 1895 (\$2.00 per Year) No. 39

## DROPS FROM THE EDITOR'S PEN.

The weather seems to have a penchant for summer.

\* \* \*

Man may be a biped, but he is a hog sometimes.

\* \* \*

Keep your store clean, if it is only for your customers' sake.

\* \* \*

A man may be consumed by business and yet be in evidence.

\* \* \*

Develop brains in business, even if it is but a teaspoonful.

\* \* \*

People seem to be getting assorted on the mixed wheat question.

\* \* \*

Persistent pegging away will build up a business as well as a boot.

\* \* \*

It beats everything the importance beats now play in the sugar situation.

\* \* \*

An advertisement is like a trip hammer: wherever it hits it makes an impression.

\* \* \*

The New Woman in business will need to be winsome if she is to win some business.

\* \* \*

He who is taxed for income should be thankful he has income enough to be taxed.

\* \* \*

The United States is evidently bound to the bond system to keep gold in its treasury.

\* \* \*

Honesty anchors more customers to your store than ever dishonesty can beguile into it.

\* \* \*

A real estate boom has struck Harriston, Ont., and it is said Toronto trembles for her.

\* \* \*

In blending good teas the merchant blends into one harmonious whole his de-

sire to sell tea and the consumer's desire to buy a good tea.

\* \* \*

Taking "stock" in the stock exchanges frequently leads to depreciation in merchants' stocks.

\* \* \*

It does not necessarily follow that the merchant should play the autocrat in order to act the master.

\* \* \*

Because business has its dull periods it does not follow that merchants should have periods of lethargy.

\* \* \*

Fire-bugs are so numerous in Montreal that it looks as if it will require a trip hammer law to crush them.

\* \* \*

There may not be a serpent in the wine cup, but there is foolishness in the young man who lingers at it.

\* \* \*

There does not appear to be much "sand" in sugar these days. At any rate, it does not develop much strength. P. S.—The "sand" is beginning to appear.

\* \* \*

It is often because clerks lack interest in themselves that they have no interest in the affairs of their employer.

\* \* \*

Perseverance and ingenuity are as essential in fishing for business as they are fishing for trout by shady streams.

\* \* \*

A paper in the Southern States talks about a cut in cigarettes. A new departure. Is it not smoked that cigarettes usually are?

\* \* \*

"How to Crush Bones" is the subject of an article in a contemporary. How to crush competitors would be more popular.

\* \* \*

The railroad companies have now been getting their heads together with a view to

advancing rates. In spite of the good times it seems that neither rates nor prices can be advanced without an "understanding."

\* \* \*

"Heroic measures will win," remarks a contemporary. That is so. Bravery is as essential to success in business as it is to war.

\* \* \*

A good many merchants are anxious to see China opened up to missionaries in order that they may follow with their merchandise.

\* \* \*

The advertisement opens up the way for business, but if the merchant lags behind, lost may be the business that should have been his.

\* \* \*

It is better to be a crank in business than a cipher. Turn a crank and you can get some results, naught from naught is nothing, figure how you will.

\* \* \*

Retail merchants should teach people how to make tea and coffee as well as persuade them to purchase. There is a great deal of missionary work to be done along this line.

\* \* \*

Capt. Howard, of Batoche fame, is evidently finding it more difficult to perform his duties as a Customs official than he did as a manipulator of the Gatling gun which gave him notoriety. The trouble seems to be that the gallant captain has lost the head he had during the rebellion.

\* \* \*

The members of the Montreal Trades and Labor Council who refused to invite Keir Hardie to address them are wiser in their generation than the Chicago Methodist ministers who did ask him and then went about sorrowing afterwards. Let me see, does it not say somewhere in Holy Writ that the children of darkness are wiser in their generation than the children of light?

### THE EXPORT APPLE PACKAGE.

IN the following letter to the editor of The Glasgow (Scot.) Evening Herald will be found some pointers to apple growers and shippers worthy of attention :

SIR,—There is a railway race for a record attracting attention at present, but there is a far more stupendous and important race for a record going on amongst the soil producing nations of the world to ledgerize Britain as their special customer for their respective products, and Britain is the best customer for many of their products—in many cases the only one—to whichever of them can monopolize her orders. Her import for her pantry use figures up to about £180,000,000 annually, of which sum about £6,000,000 is for fruit, and this sum might be doubled by care against waste and by a methodical dietary application of it to the expressed wishes and wants of the people here who consume it, and are both able and willing to pay for it.

Now, in the item of apples Canadians have the mile-a-minute of the race for record on their hands if they would judiciously and honestly use it. Dishonesty in the packing of these barbarous barrels is stupid ; because right down honesty would serve all purposes better for the financial profits of the growers and shippers in Canada, and with much less trouble if backed with fraternal admonitions by their consignees in Scotland. Moreover, the empty barrel, costing in Canada about half a dollar each, is only firewood here ; whereas the cheap square wicker hamper, holding upwards of a bushel of apples, when empty would find ready purchasers in grocers and other shopkeepers for catering parcels to their customers, and cost primarily less money than the barrel.

And the intelligent fruit growers and shippers of apples in Canada know all that, but they are handicapped by the barrel custom. Mr. Sheppard, Montreal, of long standing and reputation, who makes apples in season one of his specialties in his home trade, refuses to make consignments to Britain on his own risk of return. He has done so to Liverpool and Edinburgh in 50-lb. packages, but always with irritably unsatisfactory results. His recent consignments, he says, of select fruit in such packages to commission merchants in the latter city were realized by the hammer in the characteristic rough-and-tumble, adjective, and hilarious form to an appreciative audience, no doubt, but regardless of quality, merit, avoidupois poundage, or careful packages ; with results pleasing to all but Mr. Sheppard. He would consign no more for sale in that manner.

The result of the desirable reform in the classification and package of the Canadian fruit trade would be all round productive of fair remuneration—profit to the grower, shipper, consignee, and their subsidiary dealers ; and not less so to the family man

purchaser in Glasgow, who might thereby have a reasonably sized hamper of apples in the corner of his kitchen at a reasonable price, for handy family use, and the empty hamper to the bargain for the housewife's clothes-holding purposes on the washing green. A barrel of apples is too much for a small house, and is often simply a barrel of irritation and disappointment.

I am, etc., JOHN MCLEAN.

86 Wilson street, Glasgow, Aug. 27, 1895.

### THAT EGG PROBLEM.

THESE additional answers have been received to the egg problem published a few weeks ago in THE CANADIAN GROCER :

Lui Doeringer, Brantford—Re egg problem. Friend Laughton's answer, 721 eggs, makes 60 dozen. Did he ever see a woman carry such a weight of eggs in a basket? I think 301 eggs is nearer correct.

301 divided by 2 equals	150	and 1 remainder.
301 " 3	100	" 1 "
301 " 4	75	" 1 "
301 " 5	60	" 1 "
301 " 6	50	" 1 "
301 " 7	43	

No number under 301 is divisible in the above manner. Therefore, beyond doubt, a woman would be less apt to carry 60 dozen eggs (about 80 lbs.) than she would to take in 25 dozen, or say 35 to 40 lbs.

Kind regards to Friend Laughton.

E. Ashley, clerk with William Patterson & Son, Belleville—How many eggs had she?

Mr. Laughton's answer of 721 eggs may be correct, but to my mind it is too many for any ordinary woman to handle in one basket unless she were a giantess. Seven hundred and twenty-one eggs is equal to 60 dozen and 1 over ; that amount is rather large. Below will be found a more reasonable answer, and in all probabilities the correct one.

" 301 " eggs in basket.

2 at time.....	150-1
3 " .....	100-1
4 " .....	75-1
5 " .....	60-1
6 " .....	50-1
7 " .....	43-0

301 eggs, or 25 dozen and 1 over.

Does this not look more reasonable? To my mind it does.

LONDON, Sept. 21st, 1895.

F. Smith, of P. M. Lawrason, London—How many eggs had she? Seeing answer to egg problem in your last issue by J. H. Laughton, Parkhill, the writer would suggest 301 as being much easier carried. Friend Laughton always did believe in big baskets.

J. H. Hager, Hagersville—The old lady rather got the start of Mr. Laughton last week, as the basket contained but 301 eggs. Mr. L is out 420 eggs.

2 at time.....	150-1
3 " .....	100-1
4 " .....	75-1
5 " .....	60-1
6 " .....	50-1
7 " .....	43-0

John Pryke, Hamilton—Regarding egg question appearing in issue of 13th inst., Mr. J. H. Laughton, grocer, Parkhill, has found time to figure out at 721 eggs ; but I think I have come to better conclusions by making the number of eggs that she had at 301. Being a smaller number it would be nearer the mark.

2 at time.....	150-1
3 " .....	100-1
4 " .....	75-1
5 " .....	60-1
6 " .....	50-1
7 " .....	43-0

Give us something a little easier.

Correct answers have also been sent in by M. J. Wigle, of Essex, and J. C. Purvis, of Cowansville.

### PROBLEM FOR MATHEMATICIANS.

EDITOR GROCER,—If you would like to give out a simple problem with a startling answer, then the following will answer the purpose :

If a man hires to a farmer for 52 weeks, for the remuneration of 1 grain of barley for first week, and double the pay each succeeding week, thus :

First week's pay	1 grain.
Second " "	2 grains.
Third " "	4 " "
Fourth " "	8 " "
Fifth " "	16 " "
Sixth " "	32 " "
And so on till 52nd week,	

How many bushels will he receive for the 52nd week?

Yours, etc., D.

### LATE STRAWBERRIES.

Mr. Charles White, of St. Norbert, brought to the city yesterday a fine basket of strawberries freshly plucked from his garden. They were of a variety known as the "Oregon Ever Bearing." Mr. White, who lately moved here from the Puget Sound, is an enthusiast in the culture of this fruit. He brought with him from the Coast a thousand plants, including several different varieties. Mr. White is confident he can grow strawberries successfully here and declares that next year he will have a good supply for the local market during the latter part of August and early in September. The berries he brought in yesterday were of a good size and of a delicious flavor.—Winnipeg Free Press of Sept. 17.

### A GROCER FLIM-FLAMMED.

According to a London, Ont., despatch, a confidence-man, who has escaped arrest, succeeded in flim-flamming a small grocer out of \$5 in the often-worked way. With his arm in a sling he entered the store, and, having asked for something not on sale, requested the lady in charge, Miss O'Donnel, to give him a \$5 bill for that amount of silver. The silver proved to be ten cents short, and the sharper, expressing surprise because he had "just got the money at the place near by, gathered up the silver, and, giving the lady the bill, as she supposed (he had apparently sealed it up in an envelope) to keep till he returned, he started out to hunt up the lacking ten cents. Of course he never returned, and the envelope contained not the bill but a worthless piece of paper.

### TRIPLETS FOR A GROCER.

The wife of Richard McDougall, grocer, 70 Sherbourne street, Toronto, has given birth to three children at one confinement. One was still-born, but the other two, a boy and a girl, are alive and thriving, one weighing seven and the other eight pounds.



**TEAS** **Send to Us** when you are in the market.  
 State about the price you wish to pay. We are  
 interested in pleasing our customers  
 and can suit you to a . . . . . **T**

**LUCAS, STEELE & BRISTOL** Hillwattee Tea  
... Agents **HAMILTON**

For **PICKLING** use our

**PURE  
 PICKLING  
 SPICE IN  
 PAPER  
 PACKAGES**



We have the finest pure  
**GROUND** Spices in  
 10 lb. boxes.

**BEAVER BRAND**

Our **WHOLE** Spices direct importations are now all in.

**James Turner & Co. - Hamilton, Ont.**

WE ALL SWEAR BY "IMPERIAL."



**MacLaren's Imperial Cheese**

Just think of it; never gets hard.

For sale by all Wholesale Grocers.

# NEW FIGS ❖ NEW PEELS

Finest Eleme

In 10-lb. Boxes.

Crosse & Blackwell's

Lemon, Orange, Citron.

**NOW IN STORE.**

**H. P. ECKARDT & CO.,**

WHOLESALE GROCERS

**Toronto**

## REASONS FOR RAISINS.

**A** RAISIN vineyard is in full bearing in three years, but the grape has not reached its perfection until the vine from which it springs is six or seven years old, says Harper's Weekly.

The Muscat and Thompson seedless are the best variety of raisin grape cultivated, the latter having only been introduced within the last few years, but the Zinfandel and Sultana have also large claims upon popularity.

Standing before one of these vines, upon which inverted cones of countless perfect spheres are hanging—each cluster weighing several pounds—a vision of the Hebrew spies, with their magnificent grapes of Eschol, borne "on a staff between the two," rises before us, and involuntarily we exclaim, "Is not this the Promised Land?"

About September 1, the long sunny days, the dewless nights and percolated soil have perfected their marvelous work, and the first crop is ready to be gathered. By this time the laterals have run riot, and the vineyardist can scarcely see over the top of his vines.

The process of grape-gathering for raisins requires the most delicate handling and cleanliness. Hundreds of shallow wooden trays, about five feet square, are distributed among dozens of trained pickers. The bunches are carefully cut from the vine, and as carefully laid upon the base of the tray to avoid bruising them. There they remain untouched for ten days and nights. One-half of the grape is by this time cured: but instead of turning them with the hand, an empty tray is placed over them, the lower one is inverted, and the turning and transfer have been made. In twelve more days the curing is completed. The trays and contents are then stacked about twenty trays high, where they remain for five days sweating, when they are ready to be graded and packed in boxes of five, ten, twenty and fifty pounds for the eastern market.

Vines six years old yield one and a half tons of raisins per acre, giving a net income of \$200 per acre. While the supply of rais-

ins is as unfailing as the growing demand, there is an esthetic as well as economic side. A few women have not only found raisin vineyards a source of comfortable revenue, but their cultivation a most elegant and healthful pastime.

The approach to some of their homes, with the vineyard in the rear of the dwelling house, is through avenues of palm and magnolia trees, and if they lie, as many do, against the foot-hills of the Sierras, a ride through the columnar glories of giant redwoods is a fitting introduction to the beauty and utility which is sure to be beyond.

## THE "SKIN" GROCER.

The New York World relates the following story. "There is a grocer in the ninth ward whose one aim is underselling the trade. That he does this in many instances is made plain by a comparison of his prices with those of other grocers in the vicinity. His stock is not nice to look at and much of it appears to be shopworn. It is said that he buys up job lots from fire sales, goods damaged in transit and consignments that fail to come up to expectation.

"However that may be, a woman bought a can of tomatoes from him and when she took it home and opened it the contents were unfit for use. She brought it right back and requested that it be exchanged. The grocer refused to listen to this proposition and when the woman's husband came home she told him all about it. The next day the grocer was surprised by a visit from the food inspectors. They made a raid on his canned goods and after their departure the grocer could not have given the woman a similar can in exchange, even had he been willing to do so.

"The news of the raid attracted quite a crowd, but no one enjoyed it so much as the woman's husband, who arrived early on the scene and was last to leave. When the inspector's wagon drove off the man entered the store and addressing the grocer, rubbed it in after this fashion:

"My wife bought a can of tomatoes here yesterday. They were bad and when she

asked you to exchange them you refused. When I came home and heard about it I notified the authorities. I see they have just been here and cleaned out all your bad stock; so whatever you have left must be fit to eat. Let me have a can of tomatoes, please."

## BRITAIN'S CROPS.

The London Times publishes the third of its special crop reports for this season. The result of its investigations shows that during the past month the cereal crops of Great Britain have not in any way improved, but, on the other hand, that their condition has further deteriorated, wheat being 1.5 worse, barley 0.9 lower and oats 1.0 down. The following table gives the condition of the different crops in Great Britain on Sept. 1, with comparisons, 100 representing the condition of perfect healthfulness:

Crop.	Sept. 1895.	Aug. 1895.	Sept. 1894.	Sept. 1893.
Wheat .....	76.3	77.8	94.5	82.2
Barley .....	85.0	85.9	96.7	77.0
Oats .....	79.0	80.0	101.9	80.9
Beans .....	70.6	75.0	93.7	59.1
Peas .....	74.7	74.9	91.7	71.5
Roots .....	78.8	74.9	96.7	80.5
Potatoes .....	98.9	95.4	88.9	93.4
Grass .....	91.6	74.3	110.1	58.3
Hops .....	80.3	74.1	93.45	92.5

## SCARCITY IN CERTAIN COFFEES.

The Rio News of August 19th has the following: "So far as we have been able to learn, the purchases have been, in great proportion, of good coffees and destined to north of Europe markets, and the quietness of American buyers is supposed to result from a determination to allow the buyers of the better qualities to 'fill up,' when a possible modification in dealers' views as to the value of the lower qualities may occur. The opinion among the dealers is, however, quite general that during the present crop there is to be a scarcity of grades from No. 8 down, and as it is a common report that considerable sums of exchange have been sold for future delivery, holders of coffee show no nervousness as yet, although there has been some business, for future delivery, spoken of in the coffee market at prices under quotations."



# Davidson & Hay

Wholesale Grocers  
and Importers



Toronto

It will pay you to get our quotations before buying.  
Mail orders given our best attention.

## The Queen of England

Has nothing better, purer, sweeter, on her table  
than you can have on yours, if you buy our

**GOLD-DUST  
CORNMEAL**

*E. D. Tillson, - Tilsonburg, Ont.*

## A TRIAL ORDER



Of "Jersey Brand" will convince you of its selling qualities  
and give your customers the opportunity of buying the **BEST**  
brand of Condensed Milk. We would like you to try a  
small order, say a single case. If you purchase once you  
will always buy the

**"JERSEY BRAND"**

IT SELLS ITSELF.

If you are interested in a scientific  
analysis of the different brands write for  
a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - -

HALIFAX, N. S.

### THE TRAVELER AT HOME.

**M**ANY people who observe the C. T. on the road with his jolly ways and light heart may suppose he cares not for home or its sacred ties, or at least is indifferent to its pleasures, says a writer in Ohio Merchant. Such is not the case by a large majority. A careful analysis of their character, based on years of experience, leads to the conclusion that the C. T. loves his home as few men do, and it is the Mecca towards which his daily thoughts are directed, and to which he gladly returns at the first opportunity consistent with his business. The mere fact that he is away for a longer or shorter period from the home only adds zest to the idea of a return, and a better preparation for its fullest enjoyment. I once met a traveler who, by reason of extent of territory, could reach his home but once a year, and that a vacation of but a few days. When asked if it paid to keep up so great an expense for such a brief stay, his answer only emphasizes the foregoing, "that as the weary days rolled around he constantly kept in communication with his family, and looked forward with pleasant anticipation to even a remote return, that he knew if taken sick he had a place to go where loving hands would minister to his wants, and a haven to which he could at last retire and pass his declining years when worn out by the routine work of his calling."

Yes, the C.T.'s are seen in the hotel writing room each evening busily writing, and the early morning mail trains are freighted with messages to the ones at home, saying "I will be in Saturday night," and the faithful wife and eager little ones count the hours that intervene until papa appears.

What a well-earned rest it is to relax from the weekly grind of business and in the home circle once again forget cares, to renew social life for even a brief period, and "rest up over Sunday."

### DECLINE OF THE GROCERY TRADE.

A correspondent in your last issue seemed to think that the grocery business is on the decline. I beg to differ with him on this question. As long as I live I have heard this complaint of poor business and hard times, but I think there was not much in it at any time. I think the world is growing better and richer instead of poorer. Of course, we are never satisfied, and the more we have the more we want. We all have more comfort and enjoyment than our forefathers did 50 or 100 years ago—the storekeeper as well as the laborer. The more money we make the more we spend, and we can never get enough. How could there be so many inventions and labor-saving machinery without cheapening the products of labor and enabling us to buy more of them? Many of us now take trips to summer resorts during the hot season, go to the theatre in winter, and

occasionally some of us go to Europe. We give our children a good education; our wives wear silk, or at least good dresses, and we ourselves wear gold watches, diamond pins, etc. What did our forefathers do 50 years ago? True, some of them got rich, but were there as many grocers then wearing gold watches, or going to the theatres, as there are now? I think not. The grocers at that time worked harder, kept their stores open longer and got up earlier in the morning. Their stores, as a rule, were much smaller. I think there are just as many people getting rich in the business to day as ever. The only trouble is that we don't want to live on as little money as our forefathers did. — Progress, in The Advocate.

### DELIVERY WAGON ADVERTISING.

A great many enterprising retail grocers, not only in the larger cities but in small country towns as well, are utilizing their delivery wagons profitably as advertising mediums, says Grocery World. The grocery wagon goes everywhere in delivering orders, and conspicuously placarded with muslin or canvas signs, displaying some special bargain or general advertising, they are sure to attract attention.

The majority of grocers simply display their firm name and address, with the word "grocer" on their delivery wagons. This is a mistake. In the grocery business everything which can yield advertising should be made to do it. It is not like a profession where advertising is restricted. One of the most progressive grocers the writer ever knew does business in a small inland New Jersey town. Notwithstanding the insignificance of the place, however, this man's methods are novel, unique and strictly up to date, and he is making money hand over fist. The grocer uses his delivery wagon for advertising, and his opinion is that he derives great benefit from it.

His plan is a simple, but very effective one, and any grocer who desires can adopt it. He had two light metal frames made, which are destined to be attached to each side of the wagon. Over these frames are tightly stretched some cheap, light material on which is stenciled various advertising matter. The grocer in question provides variety by showing a different color for each day. On Monday, for instance, he will have orange; Tuesday, crimson; and so on. He devises various bargains to be displayed on them, and declares that he has traced a great deal of business to those signs alone.

One important requirement is that these signs should be arranged neatly and that the printed advertising matter should be nicely done. Owing to the conspicuous coloring, anything but good taste and neatness in the lettering would give an effect of shoddy cheapness, which will kill the whole thing immediately.

### HALIFAX NOTES.

R. J. Mathison has purchased the corn-meal milling plant erected at Windsor some time ago by Coolfeet & Co., and will set it up in Dartmouth.

Nearly all the city bakers have reduced the price of bread, 2 lb. loaves, to 4c. Moir & Co. made the cut last fall and kept it up while flour was high. The cut by the other bakers is to meet this, as Moir & Co. were taking all the trade.

Blackwell & Co., pork packers, Montreal, will open a branch house in this city, with B. Rautenburg as manager.

### PERSONAL MENTION.

Z. Limoges, produce merchant, Montreal, was killed by a street railway car on September 22.

The first initial to Mr. H. C. Boomer's name was omitted in our last issue, making it read C. Boomer, instead of as above.

Mr. Thos. Dickson, jr., Lebanon Group, Madulkelle, Ceylon, was introduced to the trade in Toronto last week by Mr. Geo. Stanway.

John Walker, one of the leading grocers of Paris, has removed into a large corner store. He now has one of the finest retail stores in the country.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, will visit Toronto and Hamilton early next week. There are still some fall orders to be taken. Mr. Magor expects to secure them in time for shipments to be made before close of navigation.

H. J. Bourne, of Bourne Bros, general merchants, Revels'oke, B. C., was in Toronto this week with his bride. Trade, he says, has improved a great deal lately THE CANADIAN GROCER congratulates and hopes the newly-wedded couple will spend many happy and prosperous years in their Rocky Mountain home.

### EARLY CLOSING IN LONDON.

A London, Ont., despatch says: An influential delegation from the Grocers' Organization attended the last meeting of the Early-Closing Association with a view to secure the shutting up of stores at a more seasonable hour Saturday evenings. It is claimed that the customers, and not the merchants, are to blame in the matter, and special efforts will be made to have employers pay their hands some day other than Saturday, and also to urge purchasers to do their buying earlier in the day.

Herr P. Erbach, of the Grasserzogthum, Baden, is at the Manitoba on his annual trip to this country for the purpose of buying and shipping flax seed to Germany. There is at present no flax offering, but the market is expected to move shortly.—Free Press, Winnipeg.



**FILLED CHEESE A BOOMERANG.**

THE practice in the United States of making filled cheese has become an abomination which threatens to destroy the home as well as the foreign trade. Oleomargarine and lard appear to be the principal "filling" ingredients.

The evil has become so threatening that press and people are united in demanding that steps be taken to remedy it. Referring to this demand The Utica Herald says:

This year "filled cheese" seems destined to knock out even the home trade unless dairymen, dealers and everybody interested in the genuine product of the cow, unite together firmly and contribute liberally to compel the sale of this fraud for just what it is. This can surely be done if a sufficient fund can be raised to bear the expense. It would take but a small sum from each individual if the whole dairy community would unite, and it is believed that the majority of the dairymen can see and appreciate the necessity of it. The trouble is that lard cheese is sold as full cream, or an imitation sold as the genuine product, and there is no question that this can be stopped if a sufficient amount of funds can be raised. The movement started by the Utica Board of Trade is being pushed as rapidly as possible, and the patrons of all factories are earnestly requested to respond immediately to the circular issued, in order that there may be no delay. In another week September cheese will begin to be marketed, and it is hoped to make a part of the September and October stock worth more money than cheese is now bringing. But it can't be done by holding back and depending on your neighbors to carry on the movement. Everybody must join in and do what he can to save the dairy industry from any further disaster.

**INCREASED EXPORTS.**

The trade returns for the past two months indicate a gratifying increase in the trade of the country. Exports are valued at \$24,876,199, as against \$22,559,419, or an increase of two millions and a quarter. The

duty collected for the same period shows an increase of \$318,000. Imports for the two months manifest a falling off of exactly two million dollars.

**AFTER THE HUCKSTERS.**

At the second general meeting of the stockholders of the Cleveland Retail Grocers' Association, according to The Ohio Merchant, an ordinance was framed for presentation to the City Council providing that hucksters shall pay license fees as follows:

For horse and wagon license with one man, \$150; for each additional man accompanying same, \$40; for two-wheeled cart and man, \$50; for foot peddler, \$25.

At present a foot peddler is charged \$1, and a man with a horse and wagon, \$25.

**B. C. LUMBER FOR AFRICA.**

The very large increase in shipments of lumber to South Africa from the mills of British Columbia and Puget Sound must indeed be gratifying to lumbermen. This new field for fir lumber promises to equal, if indeed it does not soon surpass, the demand for it in Australia. Within the last two or three months five large steamships and four sailing vessels have sailed for South Africa with cargoes of lumber, amounting in the aggregate to some 15,000,000 feet. Another steamship, the Yanariva, which recently arrived from the Orient, is now loading for South Africa. It is claimed that the steamships can carry lumber as cheaply as sailing vessels and make reasonable profits. The increasing demand for Douglas fir lumber in South Africa marks a new era in the trade, as it is an entirely new and promising field, which has formerly been supplied with lumber from the Baltic. Now that Douglas fir lumber has secured a firm hold in South Africa, there is every reason to believe that the demand will rapidly increase, and South Africa eventually will be one of the best mar-

kets for Douglas fir, as it is far superior to Baltic pine or any other lumber where size, strength and durability are required.—B. C. Commercial Journal.

**LATE BUSINESS CHANGES.**

W. D. Lamb has opened a general store at Solina, Ont.—Thos. Penfold, liquors, St. Thomas, B.C., has compromised at 35c.—T. F. Miller, grocer, Wroxeter, Ont., has been succeeded by Thos. Rae.—N. Bloom & Co., general store, Cookshire, Que., have dissolved.—Jas. and Ed. J. Planche and Jos. F. Wilson are partners, as Planche, Wilson & Co., general store, East Angus, Que.—Wm. Hurley, grocer, Montreal, is dead.—The business of H. Rochon & Co., grocers, Montreal, is owned by Nathile Bergeron, wife of Hector Rochon.—Felix Cloutier, general store, Ste. Rose, Que., has sold out, and W. Chartrand has started a business at the same place.—The assets of A. Grenier & Co., confectioners, Three Rivers, Que., are to be sold by auction in October 1.—The creditors of C. J. Draper, general store, Waterville, Que., have been called together.—Jos. Symington, general store, Minnedosa, Man., is removing to Brandon.—T. Carbutt, crockery, Vancouver, B.C., is selling out.—W. M. Robson, general store, Plumper Pass, has assigned his personal effects to his wife.

**MANITOBA PLUMS.**

Says The Manitoba Free Press: Thos. Frankland, of Stonewall, has sent to The Free Press samples of the Manitoba plum, to the cultivation of which he has been giving attention. The samples include seventy varieties, some of considerable size. Mr. Frankland hopes to show the improvement that can be made in these wild fruits by cultivation and everyone will wish his experiment success.

# THERE'S BEEN A GOOD DEAL

Of talk so far, about the Salmon pack this year, but as a matter of importance quality takes precedence over quantity.

Quality is the first consideration in our case. Flag-ship Salmon will never be anything else than first-class.

ROBERT WARD & CO., Ltd.  
Sole Agents  
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,  
Manager.

LULU ISLAND, B.C.



# Franco American Food Co.'s



## French Soups

## Truffled Game Pates

- PARTRIDGE
- QUAIL
- GROUSE
- PHEASANT
- WOODCOCK



- CONSOME
- CLAM CHOWDER
- CHICKEN
- JUILLENE
- MOCK TURTLE
- MULLIGATAWNEY
- OX TAIL
- TOMATO

Totally different from Potted Meats.

The above incomparable goods, the very best manufactured, for sale by

**Turner, Mackeand & Co.** Western Wholesale Selling Agents **Winnipeg**



## There is Some Satisfaction

In selling an article that secures the full confidence of your trade, and especially if that same article pays you a good profit. There is no better way for you to satisfy yourself about the quality of

## SNOW DRIFT BAKING POWDER

Than to try it in your own home. Then put price and results against any others. Decide for yourself—others have and are making large sales and good profits.

The Snow Drift Co. - Brantford, Ont.

This brand of . . . . .



# Flavoring Extracts

IS UNRIVALLED FOR

**PURITY** and **STRENGTH**

ROBERT GREIG & CO. . .

MONTREAL



# THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

## The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS  
and  
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

### EUROPEAN BRANCH:

Canadian Government Offices,  
17 Victoria St., London, S.W.  
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

### ADVANCE IN WOODENWARE.

**A**N ADVANCE of 5 per cent. has been announced by the Canadian manufacturers in the price of woodenware. The change was decided upon at a meeting held on Thursday last in Ottawa.

The manufacture of woodenware has not been a profitable industry for some time. Not only were values influenced by the quietness of trade at home, but the manufacturers were compelled to put prices down still further in order to meet the slaughter prices on the United States product which was being shipped into the country in considerable quantities in spite of a duty of 20 per cent., the manufacturers on the other side being anxious to accept almost any price while the depression obtained.

When the raw material, wages, etc., were cheap the conditions were onerous enough, but they became more so when the raw material and wages both appreciated. To such a situation had affairs arrived that one of the manufacturers, and the largest, seriously contemplated shutting down his factory until better prices obtained.

In view of this the surprise is not that prices have advanced 5 per cent., but that they did not advance more: An increase of from 10 to 15 per cent. would have only brought prices to where they were before the decline. There is, therefore, some reason for the assertion that a further advance before long is probable.

There are at present only two manufacturers of woodenware in the country. More there were at one time, but, through senseless cutting, the number has been reduced to two. It is to be hoped that these will live and let live.

That all underhand work is not yet numbered with the past is evident from an incident of the day on which the recent advance took place. At the morning session, while it was practically agreed that there should

be an advance, an adjournment was made for lunch before the agreement was formally consummated. In the meantime, however, the representatives of one concern in the different parts of the country became in some mysterious manner acquainted with the fact that an increase was practically certain; and they put their information to such good account that before they had been officially notified of the advance they had booked a number of orders at the old figure.

Stocks of woodenware in first and second hands appear to be light. At all events orders are already coming in to the manufacturers with increasing momentum.

### "CUTTING" IN CANNED GOODS.

**M**ANY rumors are afloat regarding packers' prices on canned tomatoes and corn. From what THE CANADIAN GROCER can gather there is more smoke than fire, but where there is some smoke there naturally must be some fire.

The canners' supposed price for tomatoes and corn is 75c., but this figure is being cut. There is no question about it. And it is not confined to what in trade parlance are termed "off goods." It is true that very little business is passing as between packer and wholesaler, but little as it may be, some of it is passing at figures lower than those that are supposed to rule.

The fact that stocks in second and third hands, are, as a rule, sufficient for present requirements, and, furthermore, that the pack of corn and tomatoes promises to be large, may fairly be set down as the cause of the cutting.

That the practice is a senseless one is evident from the fact that it costs as a rule about 72c. to put these goods up ready for shipping, besides which there is the additional cost of making delivery.

The representative of one leading packer spoken to regarding the matter, while acknowledging that prices were being cut, declared that the cutting was chiefly on goods sold on Northwest account.

While upon the canned goods situation, it might not be without some interest to note the outlook for canned tomatoes in the United States. From all accounts the pick there is likely to be the smallest for some years, the poor results of the season of 1894 having discouraged many of the growers. A New Jersey packer of tomatoes, whose average annual product is 25,000 cases, does not expect to get out more than 7,000 cases, although he has made contracts for some 11,000 cases. In spite of this, however, we are assured that buyers in the United States are taking little or no interest in the market. This, however, is perhaps largely due to the fact that jobbers still have a great deal of 1894 stock in their warehouses.

The situation in the United States should

tend to strengthen the Canadian market for canned tomatoes, notwithstanding a duty of 30 per cent.

### WE SHOULD GUARD OUR CHEESE.

**I**T is an ill wind that blows nobody good. And although Canada warmly resented the statement that cheese filled with oleomargarine was being shipped from this country to the United Kingdom, yet good results will flow therefrom if Canadians so will.

The charge in question was not only refuted, but the editor of The North British Agriculturist has explained that what he meant to say was that filled cheese from the United States was being placed on the home market. But there is no knowing when a similar charge may be again levied.

We know that filled cheese is being made in the United States and exported. We are equally well aware that our cousins to the south have not hesitated to, in the English market, trade on Canada's good name: many a cheese made in the United States, and shipped via a Canadian port, has been sold on the other side of the Atlantic as a Dominion-made article. Uncle Sam is never adverse to donning other people's clothes if he can make a dollar by so doing.

And if our respected cousins have not hesitated to sell ordinary cheese as Canadian, it is scarcely probable they have any pricks of conscience about selling the extraordinary or spurious as Canadian.

Wisconsin is one of the chief, centres of the filled cheese industry; and with the cheese from that state, which crosses into Canada at the Soo en route for the Atlantic ports and Europe, it is likely there may be some of the filled article. Whether this fact had anything to do with the recent charge THE CANADIAN GROCER has no opinion to express. But upon this we have a decided opinion: Canada should take some steps to protect her own interests. We have nothing to say about the cheese makers on the other side transshipping their product, either good or spurious, through Canada or sending it out from our ports. Let them send it, and the more the better for our railway and steamship companies. Neither is it of any use to plead with our cousins to be honest in the matter. They will be honest when it pays them best to be so. But we can guard ourselves. We can pass a law compelling all cheese to be branded. At the last session of Parliament a bill having this end in view was introduced, and it is expected that the next session will see its adoption. It provided that every cheese box and every cheese should be branded with the word "Canada," the date of manufacture, the registered number of the factory and the initial letters of the province.

Of this the people of the United Kingdom may be assured: Canada has no oleomar-

garine filled cheese. We make no oleomargarine in the country, and the law prohibits our importation of it. But assurance on the part of Canadians is not enough; we must take means to ensure a continuance of the high favor which Canadian cheese occupies on the British market, and from which there are those on both sides of the Atlantic who would fain depose us.

If The North British Agriculturist's charges accelerate us in securing the desideratum, it will be an example of where ill wind does sometimes blow good.

#### WILL BE MANY POOR RAISINS.

What THE CANADIAN GROCER said a week or two ago regarding damages to the Valencia raisin crop by rains has been confirmed by advices just to hand.

The bad weather, it appears, was of some four days' duration, with the result that a great deal of inferior fruit will be on the market this season, and at low figures.

As a matter of fact, low prices are already being quoted by cable. THE CANADIAN GROCER knows of at least one packer who is putting a special line on the market at 2s. per cwt. less than his regular brand. This special line does not contain the packer's name.

The advices referred to intimate that there will be a great deal of poor fruit on the market this season. In the meantime, however, there does not appear to be any appreciable depreciation in the value of the ordinary first-class brands.

#### SMALLER-SIZED PRUNES SCARCE.

Cable advices received this week in Toronto from Trieste indicate increased strength in the primary prune market.

The advices in question state that the smaller sizes are very scarce, being practically out of the market.

This is all the more interesting to Canadians from the fact that what are known as the smaller sizes are the standard fruit on this market, being cheaper goods.

In consequence of the scarcity of the smaller sizes their price to the larger sizes is relatively much higher than usual. As a rule the difference between each grade is 2s., or 8s. from the smallest to the largest size, but at the moment the difference between the highest and the lowest grade is only 2s., or one-fourth the usual figure.

Regarding the quantity, the latest advices say that it is "very, very short."

#### MATCHES LIKELY TO BE DEARER.

Matches, THE CANADIAN GROCER learns on pretty good authority, are likely to be advanced in price before long.

Some time ago, it will be remembered, a reduction was made, and the talk is now

that not only may the old figures be replaced, but that an advance even exceeding these will be made.

#### "CHEAP" TUTTI FRUTTI.

Tutti Frutti—Another shame. You've been paying 5c. for Tutti Frutti, but don't do it any longer. John Eaton Co. sells it 2 for 5c.

The above is an extract from an advertisement which was inserted in the Toronto daily press on Saturday last by the John Eaton Co., one of the "Queen City's" department stores.

It is frequently charged against department stores that they sometimes advertise at a great reduction in price an article which they have not in stock.

Be that as it may, there is ground for suspecting that Tutti Frutti was not in the John Eaton Co's store on Saturday last, as advertised.

When Adams & Sons Co., manufacturers of Tutti Frutti, saw the advertisement, they, early on Saturday morning, deputed five persons to visit the John Eaton Co.'s store to purchase the article. Each was told that the firm did not keep Tutti Frutti, but mentioned another kind it did keep. THE CANADIAN GROCER also deputed one of its staff to purchase Tutti Frutti, and he too received a like reply. What he was given as a substitute for Tutti Frutti was decidedly inferior in every respect to the article made by the Adams Co.

THE CANADIAN GROCER does not charge the John Eaton Co. with deliberate falsifying. What was done may have been the result of a misunderstanding. The fact, however, remains that an article was advertised which would be purchasers could not get, and demands that the firm make some explanation, if explanation is possible.

Whether studied or not, the advertisement in question will not tend to entrench the John Eaton Co. in public favor, and the continuance of such practices will kill any business. It is difficult to understand how the Thomas Thompson family, who are practically the owners of the John Eaton Co., could have, with their half century of experience, made such a blunder.

#### BETTER FEELING IN SUGAR.

The sugar market gives indications of a more settled feeling in regard to values.

Last week the refiners in Montreal were shading prices on both granulated and yellows. This week, however, THE CANADIAN GROCER learns that they have arrived at a tacit agreement not to shade 4c. on granulated and 3c. on yellows at the refineries.

It is explained as a reason for this change of temper that stocks on hand have been well worked down, that the demand from jobbers is of larger volume, and that the marked activity in refined sugars in New York has exerted a sympathetic influence.

#### ADVANCE IN BAKING POWDER.

Cream of tartar continues to have an upward tendency in price.

To lay the commodity down here to day would cost something like 25 to 26c., an advance of 9c. per pound from the lowest point.

The original cause of the advance is the decreased output in France owing to the falling off in the manufacture of wine. But all of the advance can scarcely be attributed to natural causes. A syndicate is in evidence on the market, and it has naturally manipulated prices.

Compared with what they have been, prices are not, however, abnormally high at present, whatever they may be in the future. Less than five years ago the wholesale price was 33 to 35c., and when it ruled at 28c. it was considered a pretty low figure.

It is the general opinion that the end is not yet, and some at least of the makers of baking powder in Canada have advanced prices materially.

#### MONTREAL BOARD OF TRADE.

At the meeting of the Montreal Board of Trade held on Tuesday, the new Italian Consul addressed the Board in reference to trade between Canada and Italy.

He explained that up to the present there had been no practical means of bringing to the knowledge of Italians what the resources of Canada were. It would be his duty to do so in order to induce an expansion of trade between the two countries; and he would be exceedingly glad if any of the mercantile community would favor him with suggestions as to how this could be done. He referred to the treaty which had been arranged between Canada and France, which had facilitated trade between the two countries in wines and fruits from France and produce from Canada. Italy desired closer business relations also and hoped that the result could be arrived at to the mutual advantage of both nations.

The Board some time ago wrote the Controller of Customs asking why duty had been collected on the tins, cans or packages in which canned fish were imported, pointing out that no such duties had been collected in the past. A reply was read from the Commissioner of Customs stating that Item No. 334 of the new tariff provided for a duty on packages made of tin or other material, and that the department had no option in the matter.

The secretary was instructed to reply, stating that the clause was practically a dead letter until very recently, and urging strongly that the practice of admitting such packages free be continued.

He was also instructed to forward the petition recently adopted by the Board in favor of free canals to Ottawa.



### NEW DRIED FRUIT.

There have been further unusually low offers on new crop Valencia raisins at Montreal during the present week. In fact, the prospects point to a lower ruling price for the opening business in new fruit this fall than the lowest touched last season.

Sales agents have offered to contract freely at a price which is equivalent to a cost, laid down on the wharf, of 3c. There is a disposition to treat these low offers with extreme caution, but the fact that they are being made has its effect.

It is understood that sales have been made as low as 9s. 6d. to 10s. for ordinary off-stalk and 12s. for fine off-stalk, cost and freight, by the direct steamers.

Figuring on these sales, exporters expect prices to open on the first direct arrivals of new raisins at a range of about 3 3/4 to 4c.

The feeling in currants is much steadier, and, based on sales that have been made so far, prices on first arrivals in Montreal will open about the same level as they did last fall, viz., 3 3/4 to 3 1/2 c. in bbls. and 4 to 4 1/2 c. in cases.

The first direct steamer, the Escalona, passed Gibraltar on the 20th September, and her agents expect her in Montreal by the 10th October. They have no definite intelligence of her cargo, but expect that her lot of fruit will consist of 40,000 boxes and half-boxes of fruit. The second steamer, the Fremon, was cabled as leaving Patras on Tuesday, the 24th.

### PRIVATE POSTCARDS "CATCHING."

The notice in THE GROCER of W. H. Gillard & Co.'s private postal card, which is one of the most attractive yet sent out, has stirred up many other wholesale merchants and manufacturers, who have called at THE GROCER office to see it. We have no doubt that Gillard & Co. will be glad to send a sample to anyone who may write them for it.

Robt. Greig & Co., Montreal, send one printed in two colors. The back is divided into three spaces. In the centre they say that "Mr. \_\_\_\_\_ will have the pleasure of calling on you, etc." On the right is a list of grocery articles for which they are sole agents, and on the left the articles which they manufacture. The weak point in the card is on the face, which bears only the words "Private Postcard." Why not their name also!

### WANT CHEESE BRANDED.

Produce dealers and cheese exporters in Montreal are commencing to agitate for the enactment of the law proposed last session for the branding of all cheese.

They contend that the chief influence against the bill last session was the opinion

of Professor Robertson, who held that its compulsory enforcement was not practical. Leading members of the Butter and Cheese Association contend that it is entirely practical, and hold that the Professor is not consistent in the action he has taken. He has had all the cheese made in Prince Edward Island branded with the date, section and month, as inspection in the warehouse at Montreal proves. This being so, the shippers and traders cannot understand why he should work against it elsewhere. They point out that there has been legislation to compel the farmers to furnish good milk to the factories, and why should not people who put the manufactured article upon the market in a fraudulent way be prevented from doing so. Why should the former be punished if he supplies impure milk and the latter be allowed to misrepresent the goods he sells?

The position taken certainly seems to be a sound one.

### TWO-COLORED ADVERTISEMENTS.

In the last ten years there has been a most wonderful development in printing machinery of every kind and in engraving and designing. Advertisers and publishers have not been slow in taking advantage of the opportunities thus afforded them, as many readers of THE CANADIAN GROCER can testify. We believe that in the very near future all advertisements will be run in colors in all the first-class journals at a fraction above the present rate. Experiments are now being made with printing presses that will print two and three colors at one impression. We can assure the advertisers of THE CANADIAN GROCER that the moment a press of this kind is found to work satisfactorily it will be ours. We have led, and propose to lead, in this procession; as good as yesterday won't do us.

In the Fall Trade Number, now in press, more than half the advertising pages will be in colors. This means great additional cost to the publishers and a slight additional cost to the advertiser. We find any number of advertisers quite anxious for two colors, and we are not disappointing them.

### THE CLERKS' ENTERTAINMENT.

The entertainment given by the Grocers' Clerks' Association, Montreal, on Tuesday evening was a great success. They had the largest gathering but one ever held in the fine Monument National, which has a seating capacity of fully 1,500.

The members of the committee deserve the greatest praise for the perfect way in which everything was carried out. Of course the bulk of the work fell upon the shoulders of president J. B. E. Poirier and the secretary, J. A. Laughran, but the others were equally energetic in pushing the sale of

tickets and making the preliminary arrangements. A portion of the proceeds will go to the "poor fund," but there should be a nice balance to deposit to the credit of the association.

Two or three rows in front were reserved for the guests. Among them were Hon. James McShane and Mrs. McShane, Mr. and Mrs. J. M. Fortier, Ald. Renau't. The Wholesale Guild was represented by the president, Mr. Charles Chaput, and the Commercial Travellers' Association by President Massicotte, and THE CANADIAN GROCER by John Bayne MacLean. Where, however, was the Mayor of Montreal, Mr. Villeneuve, himself a grocer, and a good one, too, and where was Mr. Johnston, the big, warm-hearted president of the Retail Grocers' Association, who should have been on hand to encourage the Clerks. Lieut.-Governor Chapeau allowed the entertainment to be given under his auspices, and the Governor-General's secretary sent the following very nice letter:

DEAR SIR,—I am authorized to acknowledge with thanks the receipt this morning of your courteous letter inviting their Excellencies to a soiree of the Union des Commis Epiciers at the Monument National on the 17th inst.

As their Excellencies are at present in British Columbia, and will not be able to return before the date named, I fear that it will not be possible for them to accept the invitation so kindly proffered, but I am authorized to express to you their sincere good wishes for the success of the gathering. I remain, yours faithfully,

W. T. S. HEWETT.

Mr. J. A. LAUGHRAN.

The play was the well-known "Monte-Christo," which was very cleverly presented by a company of amateurs under the direction of Mr. Petitjean.

At the conclusion of the play the guests were invited to partake of light refreshments, when Mr. McShane took the opportunity of congratulating the Clerks on the great success of the affair.

The committee who had charge of the arrangements was composed of the officers of the association, Messrs. J. B. Poirier, J. P. Beauvais, O. Bergeron, J. A. Laughran, Arthur Desrochers, O. Legendre, W. A. Archambault, J. N. Robert, Viateur Laforest, Paul Ethier, E. Migneron, H. E. Thibautier, and Ed. Labrecque.

THEY TOOK IN \$400.

Montreal Grocers' Clerks' Association met this week to receive reports of the recent entertainment. The total receipts were over \$400. After paying expenses \$70 was donated to the fund for free Christmas gifts to poor children of the city and the balance went to swell the funds of the association. A cheque was received from Mr. Chas. Chaput, president of the Wholesale Grocers' Guild, for \$10, who wrote congratulating the association on the good work they are doing, and said he was glad to encourage them.

Arrangements were made for holding a general meeting of all the clerks in the city to further the early closing movement.

It was proposed to celebrate in some way St. Nicholas day, who is the patron saint of the association.

## TRADE CHAT.

THE stones taken out of the peaches that are tinned or dried are collected and sold at the rate of \$3 per ton.

Fire did \$500 damage to Alex. Watt's bakery at Amherst, N.S.

R. E. Bush, formerly of Berlin, has opened a restaurant and grocery in Woodstock.

There are 24 creameries in Maine that do nothing but manufacture butter the year round.

John Montgomery, an old and respected citizen of Brantford, died in that city a few days ago, aged 78.

J. C. Panter, of Norwich, Ont., has stated his intention of starting into business again as soon as possible.

A herd of 7,000 horses was bought on a Washington ranch the other day by the Portland Horse Meat Canning Company at \$3 a head.

The Vancouver Board of Trade has reduced its individual membership fee to \$5 per member. Heretofore it was \$25 for each firm and \$5 per member.

On the 21st inst. a daring robbery occurred at James Lynn's grocery store, corner of Barton and Wentworth streets, Hamilton. Mr. Lynn left a purse containing \$90 on the dining room table, and when he left a boy

jumped through the window and grabbed the purse. The detectives were advised, and after interviewing a suspected party, induced him to admit that he had taken the purse.

J. Welsh, who formerly conducted a grocery in Sarnia, has embarked in the manufacture of potash at Brigden, Ont. His buildings are at present in course of erection.

The Board of Directors of the Elgin Fair Association have decided to hold no more fairs. At the recent show there was a deficit of \$170.44 and the prize winners will receive only 70 per cent. of their winnings.

It is estimated that 150 tons of blueberries arrived per C.P.R. express from Rat Portage and district this summer for shipment to firms in Winnipeg, in the province, and to several of the states south of the line.

The best way to buy anything on the instalment plan is to put your spare money by in instalments of a dollar or so a week until you have enough saved up to buy what you want at the lowest price for cash.—Boston Globe.

The store of L. Charbonneau in Plantagenet, Ont., was burglarized on the 20th inst., the job evidently being done by experienced hands. Entrance was effected by the back door. A hole was drilled through the door of the safe, some explosive placed

therein, and the front completely shattered. About \$100 was secured.

An officer of the Customs Department is investigating the charge made in the House last session that a rebate of 90 per cent. had been obtained by certain millers on corn ground for fodder, under the false pretext that it is being ground for human food, to which alone the rebate applies.

United States Consul-General Mason, at Frankfort, Germany, in a report to the Department of State, says the beet sugar product for all European countries for this year is estimated at 3,015,000 tons, against 4,730,000 tons for the previous year, which was an abnormal yield.

The St. Johns News learns that negotiations are being conducted by Count de Bouthillier in Paris to effect a sale to a wealthy French syndicate of the St. Johns Stone Chinaware potteries, and are approaching a satisfactory conclusion. A representative of the syndicate is expected at an early date. The News says the booming of the pottery industry in St. Johns would be a big thing for the town. It would stand a little booming just now, for undoubtedly trade is very unsatisfactory, and many families are striking out for pastures new. This dullness of trade is, no doubt, due to many causes, but is chiefly attributable to the hard times which have been everywhere prevalent during the past two years, but accentuated recently by the collapse of the Banque du Peuple.

## CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

**THE IRELAND CO.'S**  
**BUCKWHEAT**  
**FLOUR**

**TORONTO, ONT.**

In 2½ lb. Packages. 2 doz. per Case.  
" 5 " " " 1 " " "



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Sept. 26, 1895.  
GROCERIES.

THE feature of the wholesale trade this week is the firmness in sugar, the refiners having advanced prices from 1-16 to 1/8c. per pound. General trade continues to improve, although the volume of business is not as heavy as wholesalers would like to see it. Canned goods, while quiet, are in little better demand than they were. New season's Sultana raisins arrived on the market this week. Malaga raisins are arriving. Some small shipments of new season's soft-shelled almonds have also been received. The movement in syrups is improving, but the turn-over is only small as yet. The tea market is fairly active and strong. Demand continues good for small parcels of Valencia raisins. Currants are still active.

### CANNED GOODS.

The demand for canned vegetables is a little larger than it was, but still the volume of business passing is not large, the price of tomatoes and corn being unsettled. Canned salmon is in moderate request. In fruits there is scarcely anything doing. We quote: Tomatoes, 80 to 85c.; corn, 80 to 85c.; peas, 85 to 90c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40; salmon, new pack, \$1.35 to \$1.40, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40;

half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85.

### COFFEE.

The situation is much as before. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22 1/2c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracabo, 21 to 23c.; Jamaica, 21 to 25c.

### RICE.

Business is moderate. We quote: "B," 3 1/2 to 3 3/4c.; extra Japan, 5 1/4 to 5 3/4c.; imported Japan, 5 1/4 to 6 1/4c.; tapioca, pearl, 3 1/2 to 5 1/2c.

### SPICES.

Further advances have taken place in cream of tartar, and manufacturers of baking powder are beginning to quote higher prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 30c. per lb.

### NUTS.

New season's Fermegetta soft-shelled almonds have arrived on this market, and they are being quoted at 12 1/2c. per pound. We quote: Brazil walnuts, \$2.15 in 100 lb. barrels; scornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—The price given is \$12.50 to \$13.00, cocoanuts, \$4.50 to \$5 per sack, Grenoble walnuts, 14 to 15c.; Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10 1/2 to 11c. for small lots; pecans, 10 1/2 to 11c.

### SUGAR.

There has been a sharp advance in raws, with considerable buying. In Canada there has been a great deal more buying, with the

result that the refineries have advanced prices 1-16 to 1/8c. per pound. At the advanced prices the refiners are disinclined to push business, professing to believe that values will go still higher. At the time of writing they are asking 1/4c. more in New York for centrifugals. Sales were made at 3 1/4c. for the basis of 90 degrees. Since that 3 3/4c. has been bid and refused, and holders are asking 3 1/2c. All grades are correspondingly higher. We quote: Granulated, No. 1, 4 1-16 to 4 1/8c.; do., No. 2, 3 3/4c.; yellows, 3 1/2 to 3 3/4c.

### SYRUPS.

The enquiry for syrups is gradually developing, but there is not much doing yet. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

### MOLASSES.

There is a limited demand only. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33 1/2 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

### TEA.

The retail demand is a little better than it was. Ceylons, Assams and Japans are the kinds mostly wanted. There is a fair enquiry for China teas, particularly new season's Young Hysons. Local representative of foreign tea houses report some fair transactions in low and medium grade Japan and China blacks. China green teas have been coming forward very slowly, and they have been bought up on sight. Indian and Ceylon teas have advanced 1/2d. in London during the past week or ten days, and the tendency is reported to be still upward. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high

## W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

# PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE  
EQUAL TO ANY IMPORTED  
IN BULK OR BOTTLES.

## NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

## BERLIN BRUSH CO.

Berlin, Ont.

## Return if not Satisfactory

# "SALADA"

CEYLON TEA

These are the terms "SALADA" is sold on. Is any other tea sold on like terms? If your shipment is paid for, we are ALWAYS READY TO RETURN YOUR MONEY. This says more for "Salada" than a day's talk.

## P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

TORONTO

and  
318 St. Paul St., MONTREAL.



*St. Croix Soap  
29/3/01*



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.



BRANCHES—

MONTREAL: 17 St. Nicholas St.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

#### DRIED FRUITS.

Shipments of new season's Valencia raisins are on the market. As to quality, they show the same satisfactory conditions as did the samples. They range in value from 5½ to 8½c. per lb. There is a fair demand for them.

New season's Malaga raisins are arriving as we go to press, but as the cost has not yet been made up, we cannot give reliable quotations this week.

Small lots of Valencia raisins are still in good demand, the trade only buying for present requirements. We quote slightly lower prices. New fruit, fine off-stalk, 5½ to 6c.; old fruit, off-stalk, 3 to 3¼c.; layers, 4 to 5c.

Smyrna figs, new season's growth, are to hand, and there is a fair enquiry for them at 13c. for 10-lb. boxes and 15c. for 28-lb. boxes.

Currants continue in active demand at steady prices. We quote as before: Filiatras, half-bbls, 4 to 4¼c., bbls., 4¼c.; fine Filiatras, half-bbls., 4¼c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¼c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Prunes of California and French growth are in stock in limited quantities, but there are not many wanted. We quote: Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 6 to 9c. per lb. The quality of California prunes is exceptionally fine this year.

In California evaporated prunes the situation remains much as before. We quote: Apricots and peaches, 12½ to 13½c. per lb.,

#### GREEN FRUIT.

The boom in lemons continues, and \$10 per case is now the local quotation. The market is likely to continue in the same condition for a few weeks yet. Sorrento, Palermo and Verdilla are the lines now offered, and a few green Malagas are coming in, but even they are held at big prices. In oranges, California seedlings are out of the market, leaving Sorrentos and some Jamaicas in barrels offering. Sweet potatoes are growing plentiful and they are of good quality. The supply of apples is good and prospects for prices are not bright, foreign yields being also up to the mark. We quote: Lemons—Sorrento, Palermo, Verdilla and Malaga, \$10 per case. Oranges—Sorrento, \$4 to \$4.50 per case; Jamaicas in barrels, \$10. Bananas, \$1 to \$1.50; coconuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 15 to 25c. per basket. Green California fruit—Peaches, \$1.25 to \$1.50 in boxes; Tokay grapes, \$2 per box; green apples, \$1.25 to \$1.75 a barrel; watermelons, 15 to 20c. each; muskmelons, 40c. per basket, \$1.50 per bbl.; grapes, 3½ to 5c. per pound; Canadian Crawford peaches, 75c. to \$1.50 per basket; Michigan peaches, \$2.75 in bushel baskets; Canadian Bartlett pears, 90c. to \$1 per basket; other grades, 30 to 60c.; Spanish onions, 90c. per small crate; Portugal onions, \$2.50 per large crate; sweet potatoes, \$3.25 per bbl.

#### BUTTER, CHEESE AND EGGS.

BUTTER—Offerings from the country have been much larger recently, and from present indications it would appear that

large quantities are still held in country towns and villages. This means that in all likelihood lower prices will prevail. Country merchants are still trying to obtain costs out of their stocks, but it is feared that theirs is a losing game—in fact, the market points to a repetition of last season's losses. This will be largely due to the quality of the butter held, for good butter is still in good demand, while the quantity of good butter coming forward is small. Prices remain unchanged. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—Many of the large exporters have been buying freely of late makes of cheese at prices ranging from 8 to 8¼c. This would seem to indicate that the local market for cheese will soon improve, although no change is yet noticeable here. Local buyers have been offering 7½c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c.

EGGS—A year ago at this time eggs were bringing 15c. a dozen, but now, although there seems to be no cause for it, 12 to 12½c. is the quotation, and the market is easy at that.

#### COUNTRY PRODUCE

BEANS—Have declined to \$1.40 to \$1.50.

DRIED APPLES—Jobbers quote at 5½c.

EVAPORATED APPLES—Jobbers quote at 7c.

POTATOES—Slightly improved, 30c. per bag being paid.

HONEY—Strained in bulk is unchanged at 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.



# THE TORONTO COLD STORAGE CO.

Rates and information, write . . .

W. H. LECKIE, Manager,

TORONTO

Telephone No. 471.

Established 1870.

## JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

## White & Co.

70 Colborne St. - TORONTO

Still lead for the

### Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . . .

## Silver Star Soap

Are steadily increasing. No better so. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

## ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried  
Fruit, Smyrna Figs and Sul-  
tana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East, TORONTO

## COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

HOPS—Canadian, 6½ to 7½c; Pacifics, 14c.

PROVISIONS AND DRESSED HOGS.

Dressed hogs have declined in price to \$5.50 to \$6 per cwt. Products are also a little lower. We quote :

DRY SALTED MEATS—Long clear bacon, 7c. for carload lots, and 7¼ to 7½c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10¼ to 11c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED.

WHEAT—Quoted on the street here thus: White, 62c.; red, 62c.; goose, 55c. per bush.

OATS—Quoted at 28 to 29c. per bush.

BARLEY—Quoted at 39c. per bush.

FLOUR—Business is dull and prices are the same as last week. We quote : Straight roller, \$3 to \$3.05; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Trade is dull and foods are easy at quotations. We quote : Standard oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—The price given is \$12.50 to \$14.

FISH.

Business is only fair, and fresh fish are scarce. Prices are not changed. Oysters bring \$1.40 for standards, and \$1.75 for selects. We quote fish : Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6½ to 7½c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

SEEDS.

The timothy season is about over, and it looks as if the bulk of the alsike crop had been marketed. Alsike runs in price from \$3 to \$4.50.

SALT.

No change. We quote : Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have recovered a little owing to more favorable reports from Chicago, and dealers are now asking 8¼ to 9c.; for green 8c. and 7c. for Nos. 1 and 2 is paid.

SHEEPSKINS—Have put on another 5c.;

## Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

### MARINE INSURANCE

## The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY &amp; SONS

Managers for Canada — Montreal

## Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.  
Consignments Solicited.

### EGG CASES SUPPLIED

Liberal advances made  
on consignments.

Bankers: Canadian Bank of Commerce.

## W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

## REMINGTON MACHINE CO.

Refrigerating and Ice Machines.  
Complete Plants Installed for all Purposes.  
Robb Engineering Co. Economic Boilers.  
High Speed and Corliss Engines.  
Complete Plants Erected. All work  
guaranteed.

## Fresh Fruits

ALL KINDS in their  
seasonSpecial attention given to  
mail orders.

CLEMES BROS. - TORONTO

lambskins and shearlings being quoted at 60c.

**WOOL**—For fleece, prices are nominal, there being none in the market. Pulled are firmer and higher. We quote: Fleece combings, 24 to 25c.; rejections, 17½ to 18½c.; unwashed, 14 to 15c. In pulled wools supers are quoted at 21 to 23c., and extras at 23 to 24c.

#### PETROLEUM.

There is no change in the situation. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

#### HINTS FOR BUYERS.

Lake fresh fish are scarce.

Dawson & Co. have in 100 cases of choice dates.

Creamery butter in pound prints is having a good run. Stocks are short.

White & Co. report daily receipts of the finest quality of haddies and oysters.

The Eby, Blain Co., Ltd., have in store their first shipment of new Sultana raisins.

Clemes Bros. have in a car of California peaches and some Tokay grapes this week.

W. H. Gillard & Co. are selling large quantities of fine black teas to arrive shortly.

W. H. Gillard & Co. refer the trade to their advertisement re currants on another page.

Wm. Paterson & Son report an increased demand for their high grade domestic pickles.

Davidson & Hay report the arrival this week of a carload of molasses in barrels and half-barrels.

Smith & Keighley have in stock a shipment of new season's soft-shelled almonds; also new figs.

Several new lines of choice chocolate goods have lately been introduced by Wm. Paterson & Son.

The Eby, Blain Co., Ltd., have received a large shipment of medium Japans in half-chests and caddies.

The Eby, Blain Co., Ltd., have received a new shipment of Imperial plums and French prunes in 50-lb. cases.

The first arrivals on the Toronto market of new crop Eleme figs came to hand with Davidson & Hay on Monday last. This is a very early arrival for this fruit, which shows

very fine quality. Being a small shipment, it was absorbed entirely by their city trade.

Barrels and half-barrels new Labrador herring and boneless fish are being offered by Davidson & Hay.

Graham, McLean & Co.'s Chesley creamery butter took the first prize in pound prints at the Toronto Industrial Fair.

English peels from the factories of Crosse & Blackwell are being offered in assorted cases by Lucas, Steele & Bristol.

John Sloan & Co. are in receipt of a shipment of fine Vostizza currants in half-barrels, which is showing good value.

James Turner, & Co., of Hamilton, report the arrival of their first consignment of new "Sockeye" salmon, "Maple Leaf" and "Lowe Inlet" brands.

H. P. Eckardt & Co. report the arrival of their new season's Malaga fruit, consisting of "Extra Dessert" and "Connoisseur Clusters."

The Eby Blain Co., Ltd., are selling Nova Scotia fibred codfish, splendid preparation for fish balls and croquettes, etc., at 80c. per doz., 3 dozen in box.

Wm. Paterson & Son are having a big run on their new "Menthol Tablets." These goods are packed either in 5-lb. bottles or tins, and are very tasty.

Rutherford, Marshall & Co. have just received a carload of late-made cheese, which they report they are offering at inside prices.

H. P. Eckardt & Co. are in receipt of a shipment of New Orleans molasses in barrels and half-barrels. They report the samples to be fine and prices low.

The Eby, Blain Co., Ltd., have received the first shipment in this market of fancy Malaga raisins, Imperial London layers, extra dessert clusters and connoisseur clusters.

D. Gunn, Flavelle & Co. announce that they will, until the close of their business year, i.e., Oct. 1, give specially close quotations on smoked hams, backs and long clear bacon.

In a letter received by W. H. Gillard & Co. from Patras, Greece, under date of Sept. 5th, the packer writes stating "The quality of Haycastle and Paradise currants is extra and infinitely superior to anything yet ship-

ped." The fruit is due about the middle of October.

The Pure Gold Manufacturing Co. has been compelled to advance the price of "Pure Gold" baking powder owing to the recent advance in the price of cream of tartar.

Late mail advices from Bordeaux regarding walnuts is to the effect that there is no great change in the situation, although the weather has been unfavorable and fears were entertained that the quality would be deteriorated.

A shipment of new codfish in quintals, pollock in half quintals and Sealey's 1-lb. blocks of cod steak have been received by H. P. Eckardt & Co.; also to hand a consignment of Labrador herrings in barrels and half-barrels.

Direct shipments of California raisins, apricots, peaches, etc., will soon be to hand with Lucas, Steele & Bristol. This firm is offering close figures on French plums, French prunes, also selected Valencias.

A very choice syrup in half-barrels is being offered by Lucas, Steele & Bristol, it is at a moderate figure, suitable for lumber camps. They have also secured a few more hundred barrels of the "Bargain" molasses.

#### QUEBEC MARKETS.

MONTREAL, Sept. 26, 1895.

#### GROCERIES.

THE grocery market has presented more activity in many lines during the past week, and it looks as though the fall movement had started in earnest. A steadier feeling in sugar has been a leading feature of the week, and it looks as though prices had touched bottom. In tea demand has continued active, the jobbing houses being free buyers. Canned goods have met with a fair demand also in the same connection, especially peas and tomatoes. In dried fruit, low offers continue to be made on Valencia raisins, but buyers have started in with more freedom. Currants are expected to open up about steady, and the firm feeling in French prunes noted two weeks ago is accentuated, prices being fully ½c. higher than they were then. Taken on the whole the week has been an active one.

#### SUGAR.

The sugar market presents a much improved tone this week. Prices look as

EDINBURGH

**SYMINGTON'S**

**ESSENCE** OF **COFFEE**

IS UNEQUALLED.

ORDER  
NOW

**W. B. BAYLEY & CO.,** Wholesale Agents, 42 Front Street East, **TORONTO**





# Still on top!

Notwithstanding the loud claims of its competitors **Bendsorp's Royal Dutch Cocoa** is still the **Purest, Healthiest and Most Economical** cocoa you can sell.

Prices {  $\frac{1}{4}$  lb., \$2.40 per doz.  
 $\frac{1}{2}$  " 4.50 "  
 1 " 8.75 "

We are wholesale agents.

## We Guarantee

Good results from selling "**MAPLE LEAF**" **Baking Powder** put up in Screw-Top Glass Jars.

1 lb. jars, 2 doz. in case, \$2.25 per doz.  
 $\frac{1}{2}$  " 2 " " 1.25 "

**TRY IT.**

## Batger's (London, England)

**CANDIED PEELS** are unquestionably the finest imported. We have a shipment just arriving.

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WATCH OUR AD. IN THE FALL NUMBER

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THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

**TORONTO - - ONTARIO**

though they had touched bottom, and a large volume of trade has been passing at steadier rates than were prevalent a week ago. Granulated this week is held firm at the refineries at 4c. and yellows at 3 to 3¼c., as to quality. The jobbing demand has shown more life also for the first time for several weeks, and more business is also doing on this account. In a jobbing way we quote granulated firm at 4½ to 4¾c., and yellows at 3¼ to 3¾c. The news from all the outside markets has been very firm.

## SYRUPS.

There has been a good enquiry for syrups in a wholesale way. Stocks here are not large and the feeling is firm at 1¾ to 2¼c. per lb., at the factory, the jobbing range being ½ to ¾c. per lb. advance on that range.

## MOLASSES.

More business in a round way has been doing in molasses also, and several round lots of Porto Rico have changed hands at 33c. In a jobbing way values show no change, but orders are rather better than they were. We quote: Barbadoes in puncheons, 37c., and barrels, 40c., and Porto Rico, 36c. in puncheons.

## RICE.

The rice market rules firm and a fair business has been transacted. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

## SPICES.

There is little change in the situation of the spice market. With colder weather more enquiry is looked for. Prices are steady and unchanged. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

## COFFEE.

There has been little change in coffee, which rules quiet. A few sales of Rio and Maracaibo in straight lots have been made at 20c. and 21½c., respectively. In a jobbing way we quote green bean coffee: Maracaibo, 21 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

## TEAS.

Demand for tea steadily improves, though the distributive movement has not as yet exhibited appreciable change. Still there is more enquiry this week in this connection. Enquiry is still confined chiefly to medium and low grade Japan and some further good sized parcels have been put through since last week at a range of 14 to 18c. We quote: Japans, low grades, 14c., medium, 16 to 18c., fine, 19 to 22c., and finest, 25 to 31c.

## DRIED FRUIT.

There has been more business doing in Valencia raisins since last report, but the tendency of values on the whole is easy. New off-stalk are offering this week on the market, and business has been transacted in them at 5 to 5½c., as to grade. No new layers are as yet offering. In old fruit prices still range from 3½ to 4¼c., as to grade, but stocks are well worked down on the whole. Old layers are available at 4½c.

New Sultana raisins are offering this week, a few small lots having arrived. They are selling at 6c.

There is no change in California fruit. The lots received from New York the other week did not prove very acceptable as to quality and have met a slow sale. For good

brands of 4 crown the prices are steady at 6½c., and 3 crown at 5½c.

No new currants are expected before the second week of October. For old stock a moderate demand is experienced at steady prices as follows: Barrels, 3¼c.; half-barrels, 3¾c., and cases, 4c.

The firm feeling noted last week on French prunes is fully maintained, and values are ¼ to ½c. per lb. firmer than they were, a good demand being noted at 5 to 5½c. as to grade. California prunes are nominally quoted at 6¼ to 6½c.

The market is practically bare of old stock in both figs and dates, and no quotations are possible.

Evaporated fruits are quiet and steady as follows: Apricots, 14 to 17c.; peaches and pears, 9 to 10c.; plums, 9 to 9½c., and apples, 9 to 10c.

## NUTS.

Nuts are without special feature. Stocks are light, and there will be little on hand when the first fall shipments of new stock commence to arrive. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

## CANNED GOODS.

There has been a fairly active business in canned goods since our last. Jobbers have been fair purchasers of tomatoes and peas, and the advance noted in lobsters and salmon is well maintained. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

## GREEN FRUIT.

Trade has been decidedly brisk in nearly every line of fruit, and prices as a general rule are on an advanced basis. Receipts have been heavy in peaches and California goods, but moderate in all others. Despite this fact the market has been well cleaned up.

APPLES—Prices have shown improvement on apples, a good trade being transacted at \$1.25 to \$2.25 for fall sorts, good 20-oz. St. Lawrence and snows bringing \$1.60 to \$2.50, and culverts, pippins, etc., \$1.25 to \$1.65.

PEARS—Receipts are small and the market has advanced steadily. Flemish beauties sell readily at \$4.25 per bbl.

PEACHES—Arrivals have been heavy, but prices have ruled fairly steady at 35 to 60c. for Michigan fifths and \$1.25 to \$1.40 per box for Californias.

PLUMS—Are nearly gone. Prices range from 90c. to \$1 per basket.

GRAPES—Receipts have been light and meet a ready sale, Concord at 3½c. and Delawares and Niagaras at 4 to 5c. per lb.

BANANAS—Have sold higher, sales of car-load lots transpiring at 70 to 90c. per bunch.

LEMONS—Very scarce, in fact, until Monday there were none on the market. Prices range from \$8 per box.

## FISH.

The market was very lightly supplied with fresh fish during the past week, owing to the storms on the Coast. New arrivals of had-dock and cod are looked for during the

week and are offering at 4c. Fresh salmon continues to arrive in small quantities and sells at 13c.

Pickled fish are only arriving in a small way. No. 1 large bright herring range from \$4.50 to \$5, and No. 1 Labrador salmon \$13 to \$13.50. B. C. salmon are offering at \$10.50. Sales of No. 2 large mackerel are made at \$17 to \$17.50 per bbl.

Prepared fish move along quietly at steady prices. Dry cod held at \$4.75; boneless, 6c. Haddies range from 7 to 7½c. Kipper herring sell at \$2.25 per box, and smoked herring at 9 to 10c.

Shell oysters are now arriving freely, and sell at a range of \$3 to \$5 per bbl.

## COUNTRY PRODUCE.

EGGS—The egg market early this week developed a stronger tone, and prices advanced ¼ to 1c. per doz. Fine stock are now held at 12 to 12¼c., and ordinary, 10 to 10½c.

BEANS—Business continues slow and sellers are free for new hand-picked stock at \$1.10 to \$1.25 in car lots.

HOPS—Demand continues of a limited character at 8 to 10c. for choice and 3 to 6c. for old.

POTATOES—Market continues dull at 35 to 45c. per bag.

MAPLE PRODUCTS—No change to report. We quote: Sugar, 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood, 4 to 5c. per lb. and 50 to 60c. per tin.

TALLOW—Featureless and unchanged at 6 to 6½c. for refined and 5 to 5¼c. for lower grades.

HAY—There has been no change in hay since last week. Business rules quiet at the decline. We quote: No. 1, \$10, and No. 2, \$9.

## PROVISIONS.

Business is very dull in pork, but prices are unchanged at the recent decline. Smoked meats are in fair enquiry. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut, mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¼ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7¾c.

## FLOUR, MEAL AND FEED.

There is a good demand for Manitoba grades of flour, and the market is active and steady. There is also an improved enquiry for Ontario grades. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.65 to \$3.75;

## VISITING..

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

## JAMES A. SKINNER &amp; CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.



**TRADE  
BEARDSLEY'S SHREDDED CODFISH  
MARK**

Ready for the able in 10 minutes,  
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;  
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**FRUIT  
PRODUCE  
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GENERAL . . . **FRUIT**  
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Consignments of FRUIT and PRODUCE SOLI-  
CITED. Ample Storage.  
All orders will receive our best attention.

**Bolognas**

**FINEST QUALITY  
CHEAP IN PRICE**

Order now for the Fall Fair Trade.  
I am quoting low prices for Cheese.

**F. W. FEARMAN**  
HAMILTON

Sell  
Your  
Best  
Trade  
The  
Best  
Yeast  
  
Foam  
Yeast



The Foam Yeast Co., - Toronto

straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

In oatmeal business of a small jobbing character at steady prices. We quote: Standard, bbls., \$3.70 to \$3.80; granulated, bbls., \$3.80 to \$3.90; rolled oats, bbls., \$3.80 to \$3.90.

A fair business is transacted in feed at quotations: Bran, \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

**BUTTER.**  
There has been little change in the butter market. Factorymen were in town this week, offering first week's make of September creamery, and the best bid from exporters was 17 1/2c. We quote: Finest creamery, 17 to 17 1/4c.; finest Townships dairy, 14c.; finest Western dairy, 12 to 13c.

**CHEESE.**  
The improved feeling noted in cheese last week is maintained, though the demand is as yet of a quiet character. Prices, however, are fully 1/2 to 3/4c. per lb. higher than they were a week ago. Sales of 4,000 French make were made at 7 3/4 to 7 7/8c., which makes a quotation on these goods, and a lot of 1,000 Ontarios were taken by a shipper at 8c. A lot from the same factories sold a fortnight ago at 7c.

**ASHES.**  
The ashes market is quiet and unchanged. We quote: Firsts, \$4.05 to \$4.15; seconds, \$3.80 to \$3.85; pearls, \$4.80 to \$4.85.

**MONTREAL NOTES.**  
The egg market advanced 1/4 to 1c. per dozen on Tuesday last.

Caverhill, Hughes & Co. landed a consignment of new Sultana raisins on Monday.

Advices to A. P. Tippet & Co. from the Coast continue firm on California raisins.

Vipond, McBride & Co. expect their first lot of new layer figs this week, and are booking orders for them.

Mr. Felix Taussig, of the firm of N. W. Taussig & Co., New York, was in town for a couple of days during the week.

The Escalona, the first direct fruit steamer from the Mediterranean, passed "Gib" on the 20th of September.

Rose & Laflamme have been appointed Canadian agents for the Virginia Peanut Association, of Norfolk, Virginia.

Robert Greig & Co. have been appointed agents for the Union Produce Co.'s cheese in porcelain jars. Samples are now in their travelers' hands.

Rose & Laflamme note continued strength in their advices from France on prunes. Higher prices generally are asked for future shipments.

"Kolacafe" is a new liquid compound composed of kola, coffee and chicory, manu-

**HUGH WALKER & SON,**  
**FRUIT AND COMMISSION MERCHANTS,**  
**GUELPH.**

**PLATE BEEF**

Short Cut, Mess, and Clear Mess Pork, L. C. Bacon, Haus, Break Bacon, Rolls and Shoulders, Evaporated and Sun-dried Apples, New and Old Cheese, Beans, Etc.

**MAPLE SYRUP**  
**W. M. RYAN,**  
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

**S. K. MOYER,**

Commission Merchant and Wholesale Dealer in . . .  
**FRUITS, VEGETABLES, AND FISH**

SPECIALTIES:—Oranges, Lemons, Dates, Bananas, Pineapples, Peanuts, Coconuts, Trout, White Fish, Baltimore Cabbage, Cucumbers, New Potatoes, and Strawberries.

**76 COLBORNE ST.,**  
TORONTO, ONT.  
Telephone 1064

It will be worth your while to ask for prices on

**BREAKFAST BACON  
BACKS ROLLS**

"MAPLE LEAF BRAND"

**D. GUNN, FLAVELLE & CO.**  
Pork Packers and Commission Merchants TORONTO

Has our traveller called on you

to receive your order for all kinds of pure

**MALT, WHITE WINE OR CIDER VINEGARS ?**

If not, send in your order to us for the cheapest and best Vinegar on the market.

**THE DOVER VINEGAR WORKS**  
PORT DOVER, ONT.

factured by an Edinburgh firm. They have given the Canadian agency to Robt. Greig & Co., who are distributing free small sample bottles to the trade.

Receipts of peaches during five days of the week aggregated 10,000 baskets and boxes, but the market has been cleaned up well.

Prices on canned goods are being shaded here, and Laporte, Martin & Cie., who have just received their winter stock, are prepared to give a very low figure. They have a splendid assortment of the best known brands of canned goods. It will pay buyers to ask them for quotations.

Frank Magor & Co., Montreal, report a steady enquiry this fall for their different lines, especially Keen's mustard and Oxford blue. Southwell's jams and marmalades, etc., are also coming in for a fair share of business.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Sept. 26, 1895.

**W**E are not as fortunate as Toronto and a number of other western towns, and do not have an exhibition every year, so when we do have one it is a matter of perhaps more moment. We are much pleased at the success so far of our Show. Our friends of the grocery trade are to the fore. There are Messrs. Dearborn & Co. with a splendid exhibit of spice, James Patterson and John Sealy with fish, Geo. S. Deforest and W. Frank Hatheway with tea. Then the candy and soap exhibit of our province are a feature of the show. We have been much pleased to welcome so many of our friends from different parts of our three maritime provinces as well as a fair representation from other parts of Canada, and a few of our American neighbors. To all who have in any way aided in making our Exhibition the success it is, we extend our most hearty thanks and assure them they will not be losers. In markets there are not many important changes. The tendencies are as last week. Cream of tartar continues excited, and as high as 96s. was quoted last week, but there will be no buyers until matters are more settled. Holders are very firm.

**SALT**—The expected cargo is not yet here, though hourly expected. The market is getting quite bare, but, as yet, prices have not advanced, as the supply is so near to hand. One of the exhibits at the Show drawing general attention is that of the Windsor Salt Co. There is a good stock of English factory-filled here. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

**CANNED GOODS**—New corn is now here, and all new goods are expected within a few weeks. There is a fair demand from the larger centres. Through these provinces, where our merchants used to sell a carload divided among the different merchants, there

are now carloads sold direct by packers, which cuts down the amount to be supplied from here. Salmon continue firm, with light stocks, for the season. Some Singapore pineapple was received during the week. Prices are: Corn, 95c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2-lb. tins, \$2.50 to \$2.75; 1-lb. tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2; lob-ters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75.

**DRIED FRUIT**—Prices at Denia continue easy with rather lower prices quoted for 4 crown layers. Stocks ordered are not large, though all importers have ordered some. There begins to be an inquiry for dried apples, but no new stock is to hand, and stocks held of old are light. On account of high prices on the Coast no California loose muscatels have been ordered. It is understood a number of merchants are ordering their Valencias from New York. As the season for dried apples is about here, it would be well for packers to remember what THE GROCER has so often said, and pack the apples firmer in barrels, without strings, and bulked so that quality will run even. They will find they will get much better prices. We quote: Sultana raisins, 7 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¾c.; half-cases, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; American onions, \$2.50 per bbl.; coconuts, \$4 per 100.

**GREEN FRUIT**—The market has continued active during the week though apples in large quantities do not find ready buyers. One carload of good Gravensteins coming on this market this week was offered at \$1.50, but found no taker and was shipped to Boston. One buyer told THE GROCER he had 1,000 barrels to come forward, but at present the market was not satisfactory. In plums, receipts are lighter and prices range rather higher than last week. Some very fine American peaches were in the market last week and found ready sales. Lemons are very high. Banana season is about over. The largest quantity of Canadian grapes yet to hand was on the market this week. We quote: Peaches, \$2.50; pears, \$5 to \$7; California pears, \$3.50; apples, \$1 to \$2 per bbl.; lemons, \$6.50 to \$7; bananas, \$1 to \$2.50; California plums, \$2.50; grapes, 45 to 60c.; West India oranges, \$5.50 per bbl.; Nova Scotia pears, Clapp's favorite and Bartlett, \$2 to \$2.50 per half-bbl.; plums, basket, 50 to 55c.; plums, boxes, pecks, 55 to 60c.

**DAIRY PRODUCE**—There has been but little change during the week. Cheese is still inactive. Holders of cheese are becoming anxious to sell, and there is no doubt it is time early cheese were sold. Eggs are in very light demand, case eggs being slow at 12c., grocers preferring to buy small lots of fresh in country markets, at higher prices. In butter there is a better demand at rather firmer prices, and the market looks better than for some time. The creameries are doing better than the cheese factories. We quote: New cheese, 8½ to 9c.; new butter, 18c.; eggs, 12 to 12½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

#### E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.  
Bensdorp's Royal Dutch Cocoa.  
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

#### The Bell Cigar

Is the leading 5 cent, and

#### Spanish Doubloon

The leading 10 cent smoke.

Manufactured  
by THE BELL CIGAR CO.  
St. John, New Brunswick

## Repeat Orders

Are coming in all the time for canned

## GOLDEN Finnan Haddies

If they did not give general satisfaction the trade would not order twice. This is convincing proof.

Wholesale by

JOHN SLOAN & CO., Toronto.

## FISH \* GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

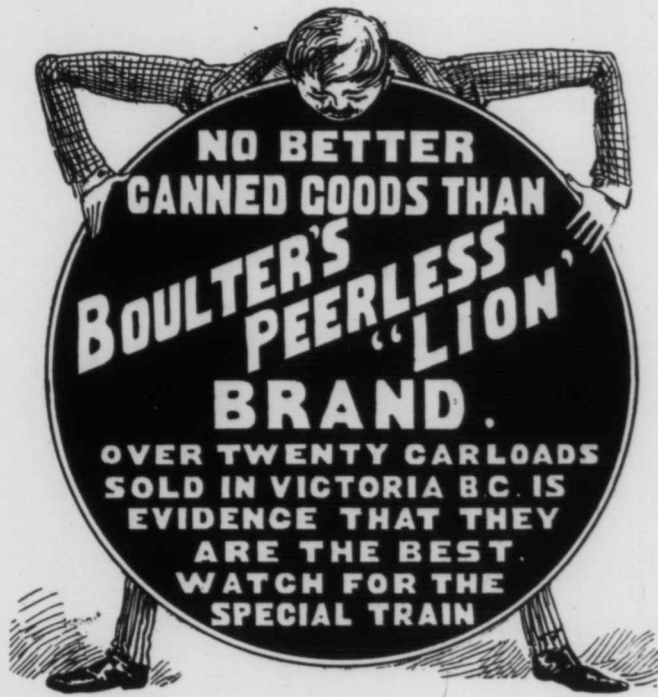
JOHN SEALY - St. John, N.B.

**MOTT'S  
DIAMOND  
CHOCOLATE.**  
JOHN P. MOTT & CO.  
HALIFAX, N.S.  
ESTABLISHED  
1844

IS THE BEST.

ASK FOR  
**MOTT'S**





The Kent Canning & Pickling Co.

Packers of the high grade

“KENT”

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

For Cold Meats

When ordering your condiments be sure to include

GARDEN CITY BOTTLED TOMATO CATSUP

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.



Don't buy inferior brands of canned goods.

*Buy Delhi*

Obtainable from all wholesalers.

DELHI CANNING CO., - DELHI.

**MOLASSES**—There is a rather better demand during the week, and a better movement is expected. Prices show no change. There are rather larger stocks than were expected at this season. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

**SUGAR**—The market appears hardly as firm as was expected when last report was made. Movement continues fair, with local prices even lower (particularly in granulated) than market warrants. We quote: Granulated, 4¼ to 4¾c.; yellow, 3¼ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

**FISH**—In dry, prices are fully as low as when last quoted. Stocks arriving are not large. There is a good movement reported. In pickled, prices show no change. Some nice Shelburne are offered. There was a report that the alewives shipped to New York were not giving satisfaction. As this is a matter of some importance, THE GROCER saw some of the shippers, but they had heard nothing except the report, and had written for information. This year some 14,000 bbls. were shipped, while last year there were 21,000. By those whom THE GROCER saw it was thought the report was circulated for local purposes. The shad catch is over. The pack of pickled shad has not been large but good. We quote: Medium cod, \$3.50; large, \$3.70; small, \$2.90; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.40; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to 2.60; smoked, 5 to 6c.; shad, half-bbl., pickle, \$5.50.

**PROVISIONS**—The market shows a better demand, with prices rather easy. There is a better movement expected during the coming month. We quote: Clear pork, \$16.50 to \$17.50; mess, \$16 to \$16.50; plate beef, \$13.25 to \$14; pure lard, 10c.; compound lard, 8c.; cottolene, 9¼ to 9¾c.; rolls, 9 to 9½c.; beef, half bbls., \$7.

**FLOUR, MEAL AND FEED**—Now the profits of the summer are being cut down, and sellers are working on a falling market. Beans have dropped off very suddenly, till dealers will not offer over \$1, while those which they have in stock cost in most cases at least \$1.70.

In flour stocks are light. Manitoba is rather firmer, as quotations dropped off rather too quickly. Ontario, however, is still weak and quoted rather lower. In cornmeal prices have also dropped more quickly than the stocks. There were, however, no heavy stocks. Feed is in less demand. The movement in hay and oats is light. Hay is steady, but oats are easy, and oatmeal is moving downward. In flour old wheat product is held higher than the new, which affects quotations. We quote: Manitoba, \$4.70; best Ontario \$4 to \$4.10; medium, \$3.75 to \$3.80; oatmeal, \$4.50 to \$4.75; cornmeal, \$2.55 to \$2.60; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.55 to \$1.60; prime, \$1.25 to \$1.30; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 35 to 40c.

#### ST. JOHN NOTES.

New Prince Edward Island oysters are now being received.

During the week a cargo of salt was landed at Richibucto for H. O'Leary.

Felix Taussig, of N. W. Taussig & Co., New York, was in the city during the past week.

A shipment was this week made from

Nova Scotia to Boston of bushel boxes of Gravenstein apples, packed in layers with paper between and excelsior on top and bottom.

The annual fair of the Campobello Fishery Association will be held at Welsh Pool October 16-17.

Springhill merchants are rapidly building since the late fire. A great improvement will be noted. The town is a live one.

The Gypsum Shipping Co., Hants county, N.S., are shipping from their quarries at Wentworth about 600 tons of plaster daily.

The movement in apples to the English market is now large. In one day eleven cars were handled by the D.A.R. Co. The crop this year is estimated at 200,000 barrels.

Some unfavorable crop reports have been received lately. Potatoes are said to be rotting badly, and in Nova Scotia hundreds of bushels of tomatoes have been destroyed by frost; also some corn.

Sussex, King's County, reports a successful venture in onion growing. One farmer raised 50 barrels, for which the price obtained was most satisfactory. As very large quantities of onions are imported, our farmers should take note of this.

Northrup & Co. have an exhibit at the Fair which attracts more than passing attention. The particular feature is Golden Finnan Haddies. Since their last exhibit of these goods their sales have increased very largely. It has become a staple with the best dealers.

Merchants should beware of burglars, who appear to be numerous. Not only in the smaller towns do they appear, but in the last few days an attempt was made to blow open the safe of G. & G. Flewelling, Hampton, which but for an electric burglar alarm would have been successful. A. C. Smith & Co.'s safe at Carleton was blown open.

The following is from Carleton County: Some ten cheese factories have been running during the season. The output has not been as large as was expected, being only about the same as last year, i.e., about 150 tons. Prices have not been nearly as satisfactory. Some direct shipments have been made to England and the result is anxiously awaited. The freight from Woodstock to St. John is found to be more than from St. John to London. Our Mr. Tilley, who won a medal at the World's Fair, is still without even a prospect of getting it, but it was through his exhibit there that he received orders from the English market.

## NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Sept. 26, 1895.

**TRADE** remains nominally the same as last week. Remittances are good.

Cold storage is becoming a live question in the province, and also in New Brunswick and P.E.I. An English company, represented by Major William Clarke, has been experimenting for some months in the preservation and export of perishable food products in cold storage. Last May Major Clarke secured a portion of space in the Furness line steamer Halifax City, and fitted it up in the most approved fashion. He made trial shipments with satisfactory results. A cold storage warehouse (or a warehouse arranged for that purpose) has been arranged for on one

of the wharves of this city. The Halifax City on her last trip took some 500 packages of apples, pears, plums and tomatoes, from sundry growers and shippers. The result of this shipment will be watched with interest.

The apple crop in the Annapolis Valley is not so large as last year. That could hardly be expected, as last year's crop was exceptionally large. The quality is good. Gravensteins are very fine. Nonpareils are a fine crop. Last year the apple growers of the valley netted \$453,000 in the London market alone. About 6,000 barrels have already been sent to the United States this season. This year's shipments to the London market will be under 200,000 barrels.

**FLOUR**—A leading flour merchant sums up the situation as follows: The breadstuffs market seems to be in a more settled condition. At least, they have not only touched bottom for the present, but have reacted, and some mills have advanced their prices 10c., others 15c., and others as high as 20c. Wheat has advanced in Chicago and throughout the United States. Farmers' deliveries in Ontario are very light, in fact, farmers have been attending to their fall work and provincial exhibitions. Opinions are divided as to whether the advance can be maintained or not—that depends largely upon the measure of confidence that is established. There was no more reason for flour advancing from \$2.85, the lowest point last winter, to \$5.50, the highest point this summer, than there has been for the sudden decline to \$3.15 or \$3.20. Confidence and speculation did the one. Want of confidence, and determination of bears, joined by the bulls to break down the market, did the other. No man can foretell the future of the markets. However, flour is higher, and it looks as though we would have a few weeks of better prices, at any rate.

**CORNMEAL**—The market in cornmeal is steadier, but prices are lower.

**OATS AND OATMEAL**—Oats and oatmeal are steady at the decline. Oats promise to be a little lower when deliveries become more plentiful.

**CHEESE**—Cutting prices is the order of the day. Most of the dealers have tried to keep the price up to 9c., but 8¼ and 8½c. have been quoted by Ontario dealers for August.

**EGGS**—Stocks are adequate and prices well maintained. The quotation is about 13c.

**BUTTER**—The demand for dairy is fair, with small stock offering at 15 to 18c. Local dealers are quoting Ontario creamery at 20c.

**FISHSTUFFS**—There is no change in the market locally. I. L. V. Lewis, of the firm of S. W. Lewis & Co., New York, is here. He will purchase a cargo of alewives and codfish which he will send to Hayti on a steamer especially chartered for that purpose.

**PROVISIONS**—The provision market is quiet. There is not much doing and prices remain unchanged.

**MOLASSES**—In molasses a few lots have passed from first hands. A brisk demand is soon looked for, but at present the market is quiet.

**SUGAR**—The refinery is doing a fair business. Prices remain unchanged.

**GREEN FRUITS**—The market is abundantly supplied with green fruits of all kinds, and a brisk business is being done. Prices show little or no change from last week's quotations.



# Now is the Time to Buy . .

## Nine Months Ago

Pure Cream of Tartar had reached a very low market value, and we reduced the price of "Pure Gold" Baking Powder accordingly, so as to give our customers and the public the benefit of the best baking powder in the world at the lowest possible price. The public appreciated this, and our sales increased immensely and are now greater than ever before.

During the past two months Cream of Tartar has advanced in price about 50 per cent., and the price is still upward. This advance does not affect the prices of the common Alum and Alum-Phosphate Powders; but it does affect a high-grade Cream of Tartar Powder, such as "Pure Gold," and makes it quite impossible for us to maintain the quality without advancing the price. We have still a few casks of Pure Cream Tartar on hand which were bought before the last advance in price, and any orders which we receive by mail or otherwise for "Pure Gold" Baking Powder up to First October will be filled at the old reduced prices, after which an advance in price must take place.

**PURE GOLD MFG. CO.**

31 and 33 Front St. East

— Toronto



### A GROCER'S DELIGHTFUL TRIP.

EDITOR GROCER,—Agreeable to your request that I should write a short account for you of my trip through our Canadian Northwest, California and the Western States, it affords me great pleasure to do so, and I trust it may be of some interest to your readers.

On the 27th July, armed with guide books innumerable, I left Hamilton for Windsor and thence via C. P. R. boat to Fort William. The trip through the Detroit river, through the lakes, and especially at the Soo, is most interesting, but it has been so often described by other and more skilful writers that I will pass it over. From Fort William to Winnipeg the country is very rocky and of little interest to the traveler, excepting the large flour mill of the Lake of the Woods Milling Co. at Keewatin.

Winnipeg is a busy, thriving place, its citizens strong believers in their destiny and that of their city.

After leaving Portage la Prairie the traveler is in the midst of the wheat country, and a beautiful sight it is to see the miles and miles of level country covered with golden grain. When I was there, great was the apprehension of the frost, but happily, except in isolated cases, the fear has been unfounded.

Brandon, Moosomin and Calgary and other thriving towns are passed and the mountains are at hand, and here I will have to refer your readers to the Canadian Pacific guide books for their description. It is not over-rated.

At Revelstoke I left the C.P.R. and took steamer down the Columbia river en route for the Kootenay mining country. This was a most interesting experience. I took the steamer to Nakusp, thence to Three Forks by railroad, rode over the mountain to Kaslo, boat to Nelson, rail to Robson, boat to Trail Creek, horseback to Rossland, thence back to Trail Creek and up the Columbia river to Revelstoke, eight days after leaving there.

The conclusion I arrived at was that Canada has, in the Kootenay country, an exceedingly rich mining section. It has passed, to a great extent, the day of "prospecting," and has gone into that of actual mining and shipping the ore. The general opinion of the mine owners and miners and everyone I met in the district was most sanguine, and, judging by the expenditure being incurred by the C.P.R. and Great Northern railways in building lines through

the country, they evidently share that feeling.

One generally associates a mining country with a good deal of lawlessness, and I was surprised at the absence of it.

Rossland, which a few months ago was a wilderness, and where there is now a population of 3,000 people of all shades and descriptions, is as orderly as any Ontario town. The B.C. Government is entitled to much praise in this respect. It was a most instructive experience to visit the mines and see the great work of development going on there.

From Revelstoke to Vancouver is a pleasant run of a night and part of a day, and here one is at the Pacific. One cannot realize that Vancouver is only nine years old; it is so well built and has all the conveniences of a modern city. Its business men are far-sighted, and it evidently has a great future before it.

The salmon fishery was in full swing and I visited several canneries, and watched with great interest their operations. The boats in the Fraser river catching the fish are a sight long to be remembered.

Thence across to Victoria on Vancouver Island, a quaint place, unlike our other Canadian cities in many respects, but solid and well built, and beautifully situated.

From Victoria to San Francisco by boat (3 days), then down to San Jose, the capital of the celebrated Santa Clara Valley (the garden of California). Through the kindness of the Griffin & Skelley Co., of San Francisco, one of the largest fruit firms on the Pacific Coast, I was enabled to see this valley to great advantage. Their manager at San Jose met me at the railway station there and we drove for six hours through this fertile and beautiful valley. It was most interesting to see the prunes, apricots, nectarines, etc., growing on the trees, then go to the packing houses and watch their preparation through all the stages until ready for the market. I was too early for the raisin district and was correspondingly disappointed. It seems to me that it will not be long before the European fruit will have a strong competitor in California in our market, especially in prunes and raisins.

From San Francisco I returned home via Salt Lake, Leadville, Colorado Springs and Chicago, and reached Hamilton after an absence of nearly six weeks. It was a most instructive and enjoyable trip, and strengthened my convictions that in the western provinces we have a great country, one to be proud of, and with enormous possibilities, being developed by a resolute and hopeful people, and that all the sacrifices we have made for it will yet be repaid us.

After having visited at different times every province of the Dominion, I am also convinced that Ontario is the best, and that

the city of Hamilton is the choice spot in that province.

Yours, etc.,

G. E. BRISTOL.

Hamilton, Sept. 21, 1895.

P. S. I met THE CANADIAN GROCER everywhere.

### AN INTERESTING JOURNEY TO THE PACIFIC COAST.

AS requested when leaving Toronto by your representative, I will try to write you another of my yearly trips to the Coast. I went by way of Owen Sound per C. P. R. s.s. Athabaska to the "Soo." We were delayed somewhat by fog, and when we reached there we found over 150 vessels ahead of us waiting to be locked through, delaying us some 17 hours. The new American canal was not then finished, nor was our own opened to the public. Our own canal has since been opened, thus giving us Canadians through traffic from Lake Superior to the ocean; and Mr. Yankee can put on his retaliation scheme as soon as he likes. We are independent of them. Our canal is working splendidly. The gates are worked by electricity, developed by the immense water-power. We pass on to the greatest fresh-water ocean in the world, some 400 miles to Fort William. Old Superior did its best to upset us, the winds being contrary, but our C.P.R. steamer was too much for them. The C.P.R. steamers are well officered, and the cuisine of the boats is excellent. Courteous waiters look after your wants. The boat trip breaks the long monotony of the long rail travel, and a very enjoyable two days is generally spent reaching Fort William: The twenty-four hour time service commences and a.m. and p.m. is done away and watches are put back one hour: Once on the train we start for Winnipeg, passing through over 400 miles of what was formerly called the old Dawson route, over which the new Commander of the British Forces, then Gen. Wolsley, took the Canadian forces through in the first Red River Rebellion. Very little farming land is passed. The country is rough.

Next day we reach Winnipeg, the Chicago of the Canadian Northwest. We soon feel we are among a wide-awake, go-ahead people, who take great pride in the rapid development of their city; and well may they, for a more buoyant, pushing and energetic people do not exist.

The wholesale grocery trade is well represented by live, energetic business men, with magnificent warehouses, capable of doing the business of their vast country. Their travelers seek out every nook and corner with that zeal now necessary to keep ahead on business. From my own personal experience nowhere in Canada could I find any business run more "up to date," confident, hopeful in the



**WE WANT** To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices  
Baking Powders  
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

**LUMSDEN BROS.,**  
Hamilton, Ont.

**JUST ARRIVED**

**3 Crown Superlative  
Vostizza Currants**

Half cases. Splendid value.  
Quality A 1.

**John Sloan & Co.**  
TORONTO

**CAPITAL  
COFFEE**



A pure, high-grade berry at a popular price. Trial order solicited.

**TODHUNTER, MITCHELL & CO.**  
TORONTO

**COLES PATENT  
COFFEE  
MILL**

Most perfect grinder for grocers' use.

**TODHUNTER, MITCHELL & CO.**  
Sole Agents, Toronto.

**A Want Supplied**

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

**Prunes**

Unicorn Brand, cases.  
Extra choice quality.

New Season's **Valencias**  
**Morand and Argumbau Brands**  
Off-Stalk, 14's and 28's  
Fine Off-Stalk, 28's

**Warren Bros. & Boomer**  
WHOLESALE GROCERS  
TORONTO - ONT.

**40% Profit.**

Supreme Soap Gives 40% Profit.  
Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.  
Sunflower Gives 35% Profit.

Manufactured by  
**P. M. LAWRASON, LONDON Ont.**  
Sold by all Leading Wholesale Grocers.  
Get Prices.

**NOW IN STORE**

**New Lobsters**

SCRIPTURE BRAND, flat and tall tins.

**Boulter's No. 1 Gallon Apples**  
and **LYNN VALLEY CORN**  
AT LOWEST PRICES

**T. KINNEAR & CO.**  
WHOLESALE GROCERS  
49 Front St. E. TORONTO.

**New Currants**

CHOICEST **I** VOSTIZZA  
"Crescent" Brand.

**FINE FILIATRA** (Our Quality)  
Half-cases, cases, barrels and half-barrels  
Now in store.

**PERKINS, INCE & Co.**  
TORONTO.

**J. W. Lang & Co.**

Have in stock . . .  
**Martin Wagner's Pineapples**  
eyeless and coreless "Extra."  
**Martin Wagner's Pineapples**  
eyeless and coreless "Fine."  
**Curtice Bros.' "Monroe Brand"**  
Strawberries.  
**Shredded Codfish, "pkgs."**  
Very fine.

**J. W. Lang & Co.**  
59, 61 and 63 Front Street East Toronto.

**New Valencia Raisins**

AND

**New Leghorn Peels**

NOW IN STORE

**SMITH & KEIGHLEY**

9 Front St. E. TORONTO.

# OPEN PAN "Anchor"

**BRAND SALT** is Salty, Pure, Clean and always the same quality. Our Table Salt is, we are confident, better than any other you can handle. You will please your customers' best taste by giving them our salt.

**THE T. T. COLEMAN ESTATE, SEAFORTH**

vast recourses of this great home for millions to come. We eastern men can even take a "cue" from them.

The wonderful crop of wheat which now has been safely shocked and stacked is the talk of everybody. From all the information I could gain in different sections, the crop of 1895 will be the finest ever grown, and if a fair price is realized, which we all sincerely hope may, Manitoba will relieve herself of the liabilities her people have incurred in the past. Her name as the greatest A1 wheat-growing centre will go out to the wide world, and will, I hope, result in a great influx of immigrants.

The present price of wheat started at about 42 cents; and the Winnipeg papers complain the grain men have combined to keep prices down. But they claim the price "at home" will not warrant any more being paid. However, on my return from the Coast, on the 18th, the large mill owners, anxious to secure a good supply of No. 1 hard, jumped price to 50c. The grain buyers say they are out of the race, but we hope it may go to 60c.; if so, farmers will no doubt sell, as none of them realized anything of the advance in prices in the past. The threshing machines are now in full blast and fabulous reports come in of enormous yields—from 30 to 60 bushels, and over, one reporting 70 per acre. I saw one thresher working near Brandon that threshed out 5,000 bushels of wheat in two days, ordinary time of work. I was astounded, seeing the big stream of wheat running out, ten teams drawing sheaves, four men pitching from wagons, two men feeding machine, and three men fast as they could work setting and tying the bags of beautiful clean wheat, so hard I could hardly crack the kernels with natural teeth; with artificial ones it could not be done. But one has to see the crops to realize their magnitude. If fair weather continues for two months, the crop, I am satisfied, will surprise even the most optimistic, but so many accounts have been forwarded east, possibly it has become monotonous, so for the present we will wait, hoping for the best.

I must on to the Coast. Passing Portage la Prairie, the garden, as it were, of the west, lit up beautifully at night by electricity, and with fires all around by the burning of the vast piles of straw from the threshers, making one feel somewhat nervous, fearing it might reach stacked grain. But so far we have heard of none. Recollect, eastern men, straw must be burned. It cannot be ploughed in the ground as with us. It would spoil the land, leaving it too loose to grow grain successfully. We reach Cal-

gary, passing miles and miles of wheat, oats, barley and flax, for mixed farming is now being carried on, arriving there on Saturday morning, 7th. They had heavy frost and snow, with ice thick enough to bear one's weight. The grain crop of this section yet uncut was destroyed. We fear this section will not be successful in grain-growing, owing to the difficulties in the way of getting grain started early enough to dry in spring. They are trying irrigation, and possibly may succeed. But this is the centre of the great ranching country of the west. Hundreds of fine steers are now being shipped east. We met train loads. Cattle can be found weighing from 1,200 to 1,800 pounds each at three and four years old, fatted on the rich grasses between here and the Rockies, the ranchers' paradise. The winters being mild, scarcely any feed is required in winter. We understand yearlings and others formerly sent over to England and Scotland to fatten are brought up here, turned out and successfully fattened. We hope this will prove remunerative, making a market for our young cattle east. But I must pass on. Reaching the Rockies, we pass the great coal mines at Anthracite, situated in the charming valley of the Cascade Creek, at an elevation of 5,000 feet above the level of the sea. Here is the headquarters of the H. W. McNeil Co., pushing, energetic miners. The first year about 5,000 tons were produced; second year about 12,000 tons; third year, 22,000 tons; last year over 36,000 tons was mined of A1 anthracite coal. They also have bituminous mines at Canmore, 10 miles east, and supply the great mogul engines of the C.P.R. This region is full of coal. Passing the great national reserve, Banff, the resort of so many troubled with rheumatism, etc., we arrive at the great Castle Mountains, where gold has been discovered and in paying quantities. But as my letter is for business men I do not want to inflate our grocers to leave off weighing out tea, sugar, etc., for this eldorado of wealth. Time will work wonders. The road is continuously passing mines of coal, gold and silver. At Moberly is the 1,000 mile post west of Winnipeg. Arriving at Donald our watches are put back another hour, making the third, the second having been put back at Brandon. This is a pushing town. But on we go, rising 116 feet to the mile.

Passing Ravelstoke, another pushing town, we reach the Okanagan valley, where Lord Aberdeen is trying to outdo Ontario in raising fruits, etc. Passing Kamloops, an important centre, we finally reach Vancouver,

which has become so important a centre, the terminus of the great C. P. R. and the end of the long ocean journeys of the trio of steamships from China. We board the steamer for Victoria, passing the beautiful steamship Empress of China, now nearly ready for sea. Reaching the beautiful city of Victoria, we find the wholesale grocery men hopeful of the great future of their province, so rich in minerals and fish. The canneries have had a fairly successful season, the pack being fairly well disposed of, bringing from the east and Old World large sums to be circulated here.

British Columbia is fast coming to the front as a good fruit district in certain lines, strawberries, raspberries, cherries, plums, pears, being now successfully grown, but I do not think they will ever successfully grow any well flavored winter apples. And our eastern men can count on a market now if the codling moth and fungous diseases are not prevalent, as they are very strict here, not admitting any showing any of above diseases, some carloads last year from the east having been destroyed on arrival. Shippers therefore need to be careful.

Business generally, as in the east, is improving, and the outlook is hopeful. A spirit of solidity maintains itself. We feel satisfied in doing business here. Obligations are, as a rule, promptly met.

The big dry dock is at Esquimalt, called "Squimo," where the largest ships can be repaired. The harbor is one of the finest in the world. The Royal Arthur is at present here. We pack trunks, bid good-bye, and off to Vancouver again. We visited the steamship Empress of China, and were much pleased with her general fittings, comparing favorably with our ocean greyhounds. The steamship Miowera is just in from her long journey from Australia, and with her sister ship, the Warrimoo, connection is made monthly to the Antipodes. The business is improving between these far-away sister colonies of ours. The steamers are well fitted up for passenger and freight business.

It is wonderful now to consider what in so short a time has been accomplished. It is just forty years since stages ran from Montreal to Toronto, 300 miles, and a trip then occupied a week. Now you step in a Pullman car at Montreal and in six days you are at Vancouver, 2,906 miles. You can then step aboard a steamship and go to Hong Kong, 5,936 miles, making nearly 9,000 miles. You can go from Montreal east to St. John, N.B., by same line.

Now, in conclusion, what about THE



CANADIAN GROCER? Well, gentlemen, I found it wherever I went, from Charlottetown, P.E. Island, east to Victoria, west, with nearly every grocery man I met. It is read by the solid business men, and looked upon as a reliable, newsy paper, up to date in every issue. I feel satisfied that it pays to advertise in it. I found this out. We found our advertisement had been read, for in three weeks and four days from the time I left Toronto I brought home orders for over 20 carloads or over 208 tons or 7,410 cases canned goods from Victoria alone, selling every jobber there where I had sent the first carload in 1886; from Winnipeg over 8 carloads or 3,160 cases—was practically sold out in several lines, or could have sold far more. Add two dozen to each case gives you the idea of quantity sold. And this in the face of the keenest competition from California goods, for Victoria is only three days' sail from San Francisco, with a low ocean freight.

I ask any manufacturer east who does not advertise to report if a more favorable three weeks and four days' trip has been made. Thanking you, gentlemen, for space, and craving your readers' apology for so long a letter, I am, yours truly,

W. BOULTER

On board C.P.R. steamer, Sept. 23, '95.

### LEAMINGTON AND ITS NATURAL GAS.

EDITOR GROCER,—I noticed your article in last week's issue on "Ontario Natural Gas," in which you say that "Detroit, Kingsville, Leamington and Walkerville" are being supplied by the wells in Essex. This is quite true, indeed, but the town of Windsor (the largest place in this neighborhood) is now also fully supplied from the same source, as well as one or two smaller towns. Leamington's contract with the Ontario Natural Gas Company terminates on 30th inst., after which date they will be supplied from their own well.

By the enterprise and push of a few of the citizens this well was sunk, and a strong flow of gas secured in the neighborhood of 1,000 feet in depth, and to-day is one of the strongest wells in Essex (400 lbs. to the square inch.)

The well was then passed over to the town, who now own it entirely, the stockholders being paid back for the money they risked in the first place to put down a test well.

In due course of time the town purchased the pipes as laid in the streets, and all other plant owned previously by the Ontario Natural Gas Company; laid down also extra piping where needed, and are now ready to connect with the town well, and supply the citizens direct themselves.

Apart from the advantages to be offered to factories to locate here, Leamington will

become a very cheap place to live in, as we secure our gas at a reduced rate on former price, and all the money received goes into our town treasury, and after running expenses are paid, and our plant also paid for, it will considerably reduce taxation.

We have also a magnificent system of waterworks, supplying water of the purest quality, and being in the midst of the finest peach-growing district in Canada, and having first-class facilities for shipping by two railways, Leamington's future is as good, if not better, than any town in western Canada.

Yours, etc.,  
LEAMINGTON.

### HALIFAX CASH STORE.

J. A. Gass & Sons, proprietors of the large and well-equipped "Halifax Cash Store," Halifax, N.S., have issued an illustrated catalogue of their wares. Their establishment has completed its fifteenth year of life, and it is unnecessary to say that it is thriving.

### THE SECRET.

Careful buying accounts for the ability of some grocers to undersell competitors. One of the largest retail grocers in a neighboring city is noted for his keen nose for discounts, and he rarely fails to underbuy his nearest rivals, yet he is frequently denounced as a "cutter," when the fact is his profits are larger than some of the more conservative dealers.—Review.

### CHEQUES FOR SEVEN CENTS.

Of the many schemes employed by advertisers to attract and retain the attention of the public, the one employed by a prominent down-town haberdasher is certainly as novel as any conceived, says a Chicago paper. He got up an elaborate envelope with a crest upon it and inclosed a short and well-worded note, asking the attention of the reader for two minutes to his notice of his goods, and inclosed also a cheque regularly signed, for seven cents, as the value of the time requested.

The advertisement was sent to Board of Trade men, bankers and the better class of business men throughout the city.

The haberdasher hardly thought that any one would take the trouble to cash the cheques, but some bright and kind-hearted wit conceived the idea of collecting these cheques and using them for a worthy object. Accordingly the cheques were gradually gathered in, all properly endorsed, and sent to the children's fresh air fund, and aggregated quite a comfortable sum.

While the advertiser was rather surprised at the novel use to which his advertising cheques were put, he is quite pleased to contribute thus indirectly, as it were, to such a worthy cause.—Chicago Times-Herald.

## Dogs for Business Men

**Irish Terrier Puppies for Sale**—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

### KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2501

MONTREAL

TORONTO

## Reasons

Metal is a conductor of heat.

Consequently, a safe which is meant to form protection against heat must not have an unnecessary quantity of metal in its construction.

The double tongue-and-groove flanges on our fire-proof safe doors are built of light, strong galvanized homogeneous steel, which is less than half the weight of the cast iron used for the same purpose by other makers.

This is one of the numerous reasons why the **TAYLOR SAFE** is so successful in preserving its contents through all fires, no matter how severe.

**J. & J. Taylor**

**CANADIAN CHEESE IN ENGLAND.**

It is undoubted that within the last year or so our cousins in the Dominion of Canada have been making very vigorous efforts to increase the favor in which their cheese is held. From other quarters also there has been a very large growth in the supply of this article, and, in addition to all that, it must be remembered that canned and frozen meats are being placed upon the market in a form and at a cost which must have considerable attraction for the public. Superadded to these considerations is the possibility hinted at, not vaguely, but quite broadly, by some of the persons whose opinion has been sought, that Cheshire cheese farmers themselves may have to a material degree aided in bringing about the state of things of which they now make sore complaint. They may not have kept their product up to a point of excellence which would lead to its remaining a premier article in the market; they may not have taken all the trouble which they might have done to improve their methods of production in a ratio which would keep them on a level footing with people who were turning out other makes. Judging from our own knowledge of the matter, we should be inclined to think that there is considerable force in this latter argument, although it must, in all candor, be admitted that of late years prominent agriculturists in the country have made most vigorous efforts to awaken their fellows to a sense of what it was desirable they should do. For ourselves, without pretending to be expert judges in this particular matter, we should very seriously doubt whether holders of Cheshire cheese will see any very substantial rally in the price which dealers are prepared to offer them. All the circumstances of the time seem to point as strongly as ever to low-priced articles of consumption, and it will, therefore, not be surprising to us if Cheshire cheese, unless some great fillip is given to its estimation in the public eye, should fail to rise to any high level in price.—Grocers' Review, Manchester.

**B.C. FLAX SEED.**

The Canadian Linseed Oil Mill Co., of British Columbia, which was recently incorporated, expect to have their mill erected at Mission City and ready for crushing in January next, so says The Commercial Bulletin. The necessary seed will be imported until a supply can be procured from local farmers.

The company will be in a position to enter into contracts by the 1st January for the product of 3,000 to 5,000 acres, for which 80c. a bushel of 60 lbs. will be paid for clean, well-matured seed, delivered at the mill. It is estimated that the crop will be greater in British Columbia than has been obtained in Manitoba, where the yield is from 20 to 30 bushels to the acre, when

grown for seed only. In Ontario, when the flax is grown for fibre, the yield of seed is only 15 to 20 bushels and from 2 to 3 tons of fibre, which sells from \$10 to \$12 per ton for clean stock.

The company are now preparing a pamphlet to be distributed shortly, which will fully demonstrate the cultivation of flax both for seed and fibre, and at the same time show the great value of the linseed oil cake for feeding stock.

**STAGGERING UNDER SUGAR.**

Europe has been staggering along under an enormous surplus weight of sugar, until such time as smaller crops of beet and cane should come to her relief. This relief is now near at hand. America cannot avoid heavy purchases of beet-root sugars, and is only trying to wait until first receipts of new crop are added to surplus of old crop, in the hope that such accumulation will give a more favorable opportunity for buying. As it is

now, Europe is constantly above the parity of our market in prices, and any attempt to purchase largely would cause a quick commotion and necessitate a complete readjustment of values on this side for both raws and refined.—Willett & Gray.

**CANADIAN FLOUR IN THE WEST INDIES.**

Since the abrogation of the reciprocity treaty with the United States there has been a difference of about 75c. per barrel on import duties in favor of Canadian flour, and some trial shipments are being made to introduce it here. About 1,000 bags and barrels have been imported at this port from Halifax. The flour is suitable for this market as regards color, but it lacks strength when compared with American flour, and does not keep as well in this warm climate. If some attention were paid to this in Canada a good market might be secured, as the importations at this port amount, on an average, to over 60,000 bags per annum.—British Vice-Consul at Ponce.

**NOVA SCOTIA FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

**PARKER, EAKINS & CO.** Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

Is there any reason why you should sell Imported Dairy Salts when

**"WINDSOR" DAIRY SALT**

is giving such satisfaction to such men as Prof. Jas. W. Robertson, Dom. Dairy Comr., who uses it at all the Government Dairy Stations for butter making? We guarantee Windsor Salt to be **purer, finer** and more even in crystal than any imported salt.

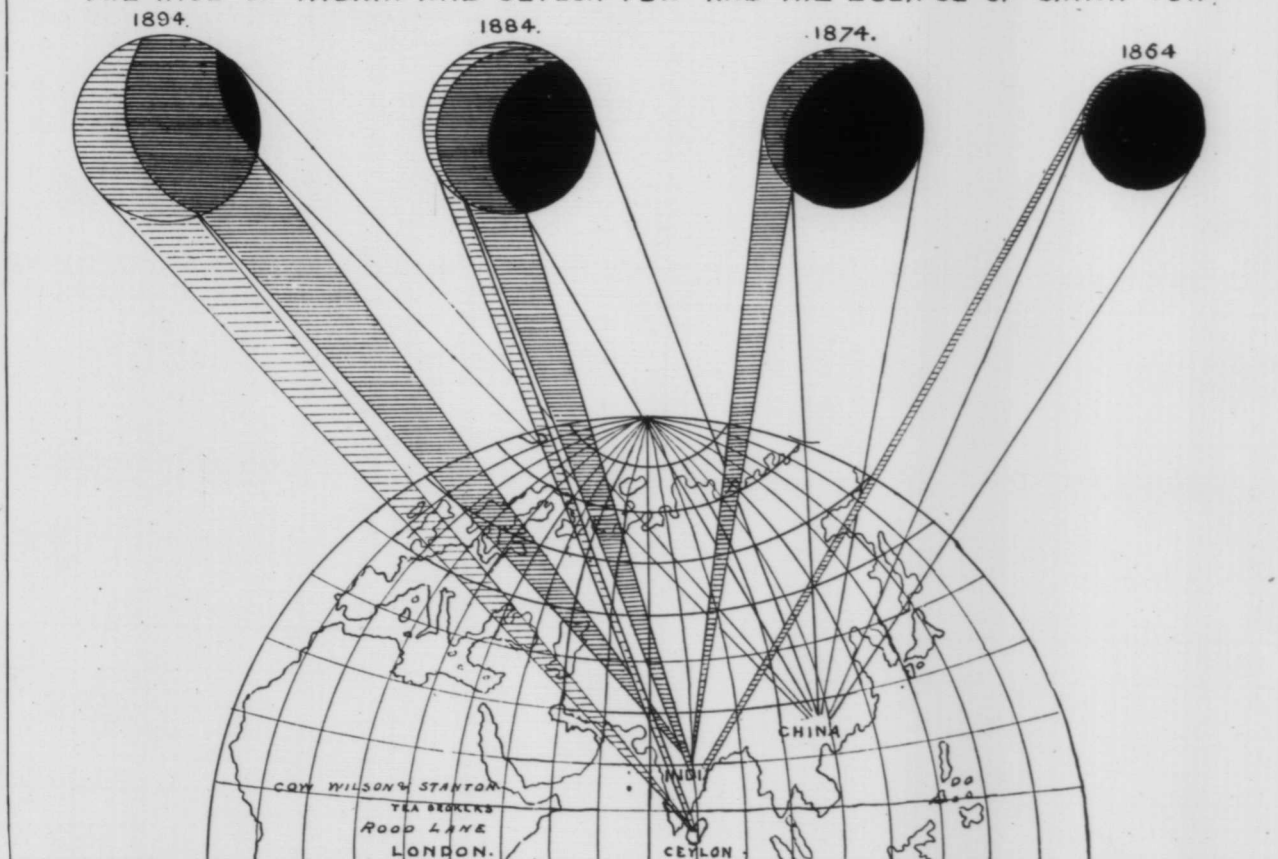
Put up for Creamery use in Paper Lined Barrels (280 lbs. net) and in 200-lb. White Duck Sacks; for Farm Dairy use in 50-lb. White Duck Sacks and in 20-lb. Cotton Bags, packed 15 per barrel. These can be ordered from any wholesale house in Canada.

**WINDSOR SALT WORKS, Windsor, Ont.**

**TORONTO SALT WORKS, Toronto Agents.**



THE RISE OF INDIAN AND CEYLON TEA AND THE ECLIPSE OF CHINA TEA.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▤ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

Ceylon  
... Teas

Shipments to countries outside of Great Britain:

	1890—Lbs.	1894—Lbs.
Australia.....	2,500,000	7,400,000
United States.....	500,000	1,300,000
Turkey and Persia.....	100,000	900,000
Canada.....	200,000	1,100,000
Russia and Germany.....	500,000	2,100,000
All other countries.....	700,000	2,000,000
	4,500,000	14,800,000

# TEA: What kind do you drink?

It is easier to imagine than describe the impurity imparted to tea, when rolled to produce the necessary twist, for nearly an hour in a hot room under a perpendicular sun, by the hand and arm of an unclean, perspiring and half naked Jap or John.

**CEYLON TEAS are MACHINE MADE  
and ABSOLUTELY PURE.**

## SMALL PROFITS.

**B**ELIEVING as we do in the great law of cause and effect and having been taught in early youth to take nothing for granted but to investigate and to think over every proposition that may present itself, it is but natural that we look around and endeavor to find out why it is that the complaint of "small profits" is so general among the grocers of the land. Almost every line of business has its staples and in every line of goods we find some that are used as leaders and sold at or below cost. The difference between those lines of goods and groceries is that in the former they make up on some articles what they give away on others, while in the latter, i.e., in the grocery line, there is no such thing as making up. Notwithstanding that we have any number of articles which ought to pay a living profit and which if sold at a good stiff price would not inconvenience or hurt either the retailer or the consumer, we have not the talent among us or among our salesmen that could take in the situation and get a reasonable price for goods even when it might be done without any trouble.

As an illustration we might point to some of the price lists going out of this city. In one instance a leading house here advertises concessions on slate pencils; in another instance, one of our oldest houses reduces the price of toilet paper. What an immense amount of trade can be influenced by a cut in the price of slate pencils may be easily figured out by those who have any understanding of our business. In another instance, we are told by one of the largest manufacturers of goods largely handled by the grocers, that a grocer salesman sold an article at 6 cents per pound for which his house paid 5¾ cents and for which the regular price among the manufacturers was from 12 to 14 cents per pound. How is it possible for a business to be profitable which is either controlled by those who make a leader of such goods as slate pencils, or whose goods are sold by salesmen willing to sell a fancy article at 6 cents for which the house paid 5¾ cents.

Truly there must be something wrong in a business which tolerates gross incompetency and which engages people not for what they can earn for their employers, but simply because they work for starvation wages. Talent cannot be had at \$40 per month, and, on the other hand, high wages cannot be paid unless the money is earned by the employe. Our profits are small because we have not sense enough in our ranks to make our business profitable, and we employ incompetent, irresponsible salesmen because our profits are too small to engage the services of competent men.

The suggestion of the evil should carry within itself the remedy, and yet even those that preach the doctrine of reform plod along in the same channel of incompetency, and while pointing out the mote in the eyes

of their neighbors, overlook the beam in their own eyes.

Any number of smart, experienced and well-to-do jobbers understand the situation and admit the troubles that are daily pointed out, and yet in their own business, in their own establishments they continue to employ incompetent people and to do their business in a way that they know to be antiquated and obsolete. They advocate liberal ideas and liberal thought and liberal action, and yet they continue to engage men that are foul-mouthed, untruthful, venomous and full of prejudice. On every side we hear extolled the doctrine of religious freedom, tolerance and forbearance, and yet in daily practice we find men hounded for their nationality, for their religion and for their politics. The inconsistencies are glaring, the faults are grievous and the penalty that is paid for them is enormous. Small profits are the result of incompetency, illiberality, vindictiveness and narrowness. To obviate the trouble we must begin reforming ourselves, and we must divest ourselves of prejudice, get rid of barnacles and shake our inexperienced and incompetent employes, and, starting out with goodwill to others, we may look for a responsive echo in them and expect their co-operation in the great aim and effort of advancing the interests of the business in which we are engaged.—Jacob Furth, in Inter-State Grocer.

## NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, \$36,465,000.  
Revenue, \$5,545,000.  
Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.



## Batty & Co.

London, England

Batty's Nabob Pickles  
Crown Pickles . . .  
Batty's Nabob Sauce  
Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:  
J. A. GORDON & CO., Montreal

## PRINCESS THEATRE

Tel. No. 2191

Week commencing **MONDAY, SEPT. 23**

Matinees Wednesday and Saturday.

THE COMEDIAN

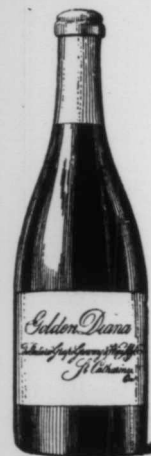
**MR. CHARLES DICKSON**

And an excellent Company  
... in ...

**OTHER PEOPLE'S MONEY**

"There's nothing so good as money, and no money so good as other people's."

**SEATS NOW ON SALE**



## Native Wines

Not "all kinds," only

**THE BEST**

Manufactured by

Ontario Grape  
Growing and Wine  
Mfg. Co.

St. Catharines, Ont.



## TRAVELERS NOW AND THEN.

"DID you ever notice what a difference there is between the conduct of the commercial traveler of today and that of the one of twenty years ago?" was asked of the writer a few evenings since. Then the querist, who was comfortably seated in an arm chair in front of the Boody, went on: "Twenty years ago the drummer—it was not the commercial traveler then—was generally a young or youngish man, who talked loud and talked shop on the cars or in the stage coach. He had more or less swagger in his manner, was flippant in speech, and had a very high opinion of his own importance, which he was not chary of exhibiting. To a large number of his fellow travelers—unless they happened to be drummers also—his conduct was offensive. But he did not appear to care. He was not always a boor, but very many were the cases where the term was applicable to him. On arriving at his destination he was wont to hurry through with his business, and spend what time he had left over in visiting places of shady reputation, or playing cards in a saloon, filling up with 'budge' and telling 'risque' stories. Now it is entirely different. The 'commercial traveler' of to day who is not gentle, manly in his conduct, and strictly attentive to business, is rare. If you will take a look at the crowd present you will find that the men with grey hairs are in the majority, that they are ever on the alert and ready for the business of the hour, that they waste no time, are not patrons of the bar to any extent, though most of them smoke; that, as a rule, they are careful about their expenses, though not penurious, that they are well informed on general subjects, but not given to talk, though they have a fund of anecdote, and can be particularly entertaining on proper occasion. In the main, they are of excellent reputation, thorough business men, with broad views and large experience, and are an important factor in the mercantile world. It will be hard to find a finer body of men in any calling, and the success of many a prosperous house is due in a great measure to the effort of its traveling men." —Business World.

## JAPAN TEA CULTURE.

With reference to the extension of the tea trade in Japan, we are informed, says an English exchange, that there seems little probability of machinery being used. The cultivation at present is entirely in the hands of native farmers, each having only a small garden, and the individual output is so moderate that it can be easily manipulated by hand. The tea is sent down in bulk to the treaty ports, and there it is possible that machinery could be used for the finishing process, and we understand that a large consignment of apparatus for this purpose has recently been despatched to Japan.

**WE MAKE A SPECIALTY OF**

Fibred or Shredded Cod  
Finnan Haddies  
Kippered Herring  
Yarmouth Bloaters  
Boneless Cod

**LEONARD BROS.**

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

**MOIR, SON & CO.**Manufacturers of all varieties  
.. of ..**BISCUITS AND  
CONFECTIONERY**

Jobbers please send for samples of specialties in penny goods, of which we have the best selling line in Canada. We are constantly introducing new varieties.

HALIFAX, N.S.

If you have not already got half a dozen of our Crystal Water Pitchers, with

**TUTTI FRUTTI**

get one. It's a beauty! Send postal for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.

**BROOMS . . .****BROOMS****OUR BRANDS:**

Imperial            Gold Medal            Victoria  
Bamboo Carpet    Standard            Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

**CHAS. BOECKH & SONS**

Manufacturers.

TORONTO, ONT.

**FIX THIS FACT IN YOUR MEMORY****JOHNSTON'S  
FLUID BEEF****. . . STRENGTHENS**

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

**F**RANCES H. PEARCE, grocer, Toronto, has assigned to Walter McC. Allan.

Cushing & Co., brush makers, Montreal, have assigned.

A. Miers & Co., general stores, Wentworth, N.S., has assigned.

Wm. H. Berry, general store, Newtown, N.B., has assigned.

Robt. Cote, general store, St. Hilarion, Que., is offering to compromise.

There is a demand of assignment against C. O. Leclair, trader, Montreal.

J. N. Graveline, general store, St. Francois Du Lac, Que., has assigned to A. Lamarche.

The drug business of G. S. Hobart & Sons, Kingston, Ont., is offered for sale by the assignee.

J. McD. Haines has been appointed curator of the general store of Wm. Wilson, Shawville, Que.

The creditors of T. Penfold, liquor dealer, St. Thomas, Ont., will probably accept 35 cents on the dollar.

Grossman & Robitaille, pedlars' supplies, Montreal, have assigned on demand. Creditors meet October 1.

Assignee W. H. Riches has declared a dividend of 75 cents on the dollar from the estate of W. C. Clift, grocer, 386 College street, Toronto.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Walter & Moser, grocers, Berlin, Ont., have dissolved. George Moser continues.

Hamilton & Jackson is the name of a new firm of general storekeepers at Brinston's Corners, Ont.

F. Lafond, F. X. Dumontier and Gregoire Lafonte have been registered partners in the Syndicate des Vins.

Arthur and Magloire Labelle are doing business as fruiterers at Montreal, under style of Labelle & Co.

Mayhew & Harmer, general store and bankers, Thamesville, Ont., have been succeeded by Mayhew Bros.

Victor and Louis Portelance have gone into partnership as V. & L. Portelance, general store, Lachevrotiere, Que.

William A. Wayland and Charles G. Detonnancour have been registered proprietors of the Montreal Dairy Co.

T. S. Simms & Co., manufacturers brushes, St. John, N.B., have been succeeded by T. S. Simms & Co., Ltd.

The Empire Tobacco Co., Montreal, has dissolved. John and Charles Edward Archibald have gone into partnership under same style.

D. McDermott, groceries and liquors, Prescott, Ont., has admitted Wm. P. Mc-

Carthy as partner, under the style of "D. McDermott & Co."

Wilfrid Lajeunesse and Joseph Adolphe Dagenais have started a provision business at St. Henri de Montreal, Que., as Lajeunesse & Dagenais.

James Malcolm Savage, Robert Arbuthnot, Arthur Cyril Boyce and Joseph Laundree, Rat Portage, Ont.; and Norris Vonschultz Mallory, Toronto, are applying for incorporation as "The Rat Portage Fish Co.," to carry on business, with Rat Portage as headquarters, and a capital of \$40,000.

John Connor, St. John, New Brunswick, and Nicholas K. Connolly, Michael Connolly, Edward A. D. Morgan and John Ogilvie, Montreal, Que., are applying for incorporation as "The Continental Cordage Co.," to manufacture all kinds of rope and twine at Brantford, Ont., with a capital of \$50,000.

**SALES MADE AND PENDING.**

Robt. Bouthellier's grocery stock at Montreal was sold.

J. C. Johnston, drugs, Toronto, has sold out to Wm. R. Reid.

The assets of H. A. J. Desparois, grocer, Montreal, have been sold.

Reuben A. Hill, drugs, Tilbury Centre, Ont., advertises business for sale.

T. C. McCulloch, fish dealer, New Westminster, B.C., is going to sell out.

S. G. Richards, confectionery, Windsor, Ont., has sold out to C. E. Walker.

Wm. Banford, general store, Hanesville, Ont., was sold out to Geo. S. Coons.

Hugh Wright, fruit and tobacco, Harris-ton, Ont., advertises business for sale.

D. Rollings, baker, St. Thomas, Ont., has sold out to Smith, Hunter & Beattie.

Wallace McKenzie, confectioner, Poltimore, Que., has retired from business.

Pednault & Tremblay's general stock at Chicoutimi, Que., has been sold at 51½c.

Wilfrid Perron's general stock, Chicoutimi, Que., has been disposed of for 52½c.

Simpson & Boyd, flour mill, Lachute, Que., have sold out to J. C. Wilson & Co.

Vermette & Goulett's general stock at Robertson's Station, Que., was sold at 56½c.

The general store stock of A. Vipond, Vars, Ont., is to be sold under chattel mortgage on Oct. 8.

The stock, etc., of S. C. Hunter, general store, Sweet's Corner, N.S., has been advertised for sale by auction.

**CHANGES.**

Richard Collins, general store, West Hill, Ont., is giving up business.

Geo. Martin, grocer, Hespeler, Ont., has been succeeded by Eli S. Biers.

The Edwards Trading Co., Thurso, Que., has opened a branch at Poltimore.

Albert Shaver, drugs, Iroquois, Ont., has been succeeded by R. H. Gilchrist.

C. A. Begin is proprietor of the flour business of Begin & Legault, at Montreal.

Wheeler Bros., millers, Meadowvale, Ont., have been succeeded by H. A. Brown.

Schultz & Hausen, general store, Gretna, Man., have closed their Morden branch.

Henry B. Teed, is proprietor of the Asbestos Co., soap makers, Yarmouth, N.S.

J. K. Fraser & Co., grocers, Stellarton, N.S., have been succeeded by B. D. Rogers.

Laing Bros., bakers and confectioners, Havelock, Ont., have been succeeded by Job Coon.

J. G. F. Basiliere is proprietor of the Royal Manufacturing Co., grocers' sundries, Quebec city.

**FIRES.**

Townsend Bros., general store, Woodstock, N. B., has been burned out. No insurance.

On Thursday two horses belonging to Herbert Tolchard, grocer, Toronto, were burned to death. Five animals, the property of James Wilson, baker and confectionery, were rescued from the flames.

**DEATHS.**

Patrick Mulqueen, grocer, Toronto, is dead.

**A NEW FOOD DISCOVERED.**

A discovery is reported to have been made in South Carolina which may give to the world another important article of food, says Trade. The common cane grown in that section bears a seed resembling rice, and almost as rich in starch. Cattle are fond of it, preferring it to oats. A quantity of it was recently ground and made into bread. The result of this experiment is not yet known. There are thousands of the seed, of which, up to this time, no special use has been made.

This discovery, if expectations be realized, will prove of great economic value in cheapening the "staff of life." Bread, which is a prime necessary, should cost far less than it does. It should be so cheap as to be had almost for the asking. Eight cents for a loaf scarcely large enough for a single meal for an average size family is a heavy tax on the poor.

All the cereals in use have been known for thousands of years. Nothing new has been added within the historic period. It is reasonable to assume there are other grains of equal value for food, of which nothing is known. Caneseed may be one of them.

**"SILICO"****THE UP-TO-DATE  
CLEANING SOAP.**

Cleans quickly and...

**DOES NOT SCRATCH**

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



**SITUATION VACANT:**

WANTED—A PRACTICAL MAN, THOROUGHLY posted in the manufacture of flavoring essences, etc. State experience and salary expected. Address MANUFACTURER, care CANADIAN GROCER, Montreal. (39)

**FOR SALE.**

Advertisements under this heading, two cents per word each insertion, payable in advance.

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply E. HILL, Annapolis, Ont. (40)

**EPPS'S COCOA**  
1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

**T. A. LYTTLE & CO.**

**TORONTO**

Manufacturers  
... of

**Pure Pickling Vinegar**



For . . . . .

**25 cents**

We will mail you a valuable little book on

**BUYING SELLING AND HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

**RAM SAY INDIAN AND CEYLON TEA**

In lead packages only. 1 lb. and 1-2 lb. packages. Lead lined cases, each 60 lbs. assorted.

**J. F. RAMSAY & CO.**

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

**Fine Fruit Tablets**

**ENGLISH FORMULA TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON & SONS**

PICTOU, N.S.



**BROWN & POLSON'S CORN FLOUR**

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

*John Brown John Polson*

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

**McLAREN'S**



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.





Benson's Prepared Corn

BENSON'S  
ENAMEL  
COLD WATER  
NEW PROCESS  
STARCH

Requires no boiling, Prepared especially for  
Fine Laundry Work.

Manufactured only by

The Edwardsburg Starch Co.

CARDINAL, ONT.

Edwardsburg  
SILVER GLOSS, SATIN and RICE  
Starches

Sardines, Amer., 1/4 s	0 05	0 09
" " " " 1/2 s	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " " 2 "	2 65	2 75
" " " " 4 "	4 00	4 10
" " " " 6 "	8 00	8 25
" " " " 14 "	18 00	19 00
Minc'd Callops	2 60	2 60
" " " "	2 60	2 65
Lanch Tongue	3 40	3 50
" " " "	6 00	6 00
English Brawn	2 75	2 80
Camb Sausage	2 50	2 50
" " " "	4 00	4 00
Soups, assorted	1 50	1 50
" " " "	2 25	2 25
Soups and Boull.	1 80	1 80
" " " "	4 50	4 50

CHEWING GUM.

ADAMS & SONS CO.		per box.
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 360 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Choclat, loose	0 37 1/2	
" " " " 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODD HUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4 s—6 and 12 lbs.	0 50	
Caracas, 1/4 s—6 and 12 lbs.	0 35	
Premium, 1/2 s—6 and 12 lbs.	0 30	
Sante, 1/4 s—6 and 12 lbs.	0 25	
Diamond, 1/4 s—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—	per doz.	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	
Pearl	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	
EPPS.		
Cocoa—	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.

(A. P. Tippet & Co., Agents.)		per lb.
Chocolate—		
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/4 s, 1 doz. in box	2 65	
" " " " 1 lb.	5 00	
Homeopathic, 1/4 s, 14 lb. boxes	9 65	
" " " " 1/2 lbs. 12 lb. boxes	0	
JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0
Mott's Prepared Cocoa	0	
Mott's Homeopathic Cocoa (1/4 s)	0	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. c.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins	0 49

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracibo	0 21	0 23
Caffrona, 1 & 2 lb. tins asst'd.	0 21	0 33
TODD HUNTER, MITCHELL & CO.'S.		
Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " " " " "	6 00	
" " " " " "	8 40	
" " " " " "	10 00	
" " " " " "	12 00	
Olive Oil, 1/2 pts., 2 doz. to case, per case	1 25	
" " " " " "	2 50	
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " " " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	
EXTRACTS.		
Dalley's Fine Gold, No. 8, per doz.	\$0 75	
" " " " " " 1, 1 1/2 oz.	1 25	
" " " " " " 2, 2 oz.	1 75	
" " " " " " 3, 3 oz.	2 00	

**Acme Sliced Beef.**  
No, 1 tins, key, 2 doz., per doz. \$2.85.

**Beardsley's Boneless Herring.** doz 2 doz. \$1 44

**Codfish.** per doz. Beardsley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

## BICYCLE ...WANTED SECOND-HAND

Address, giving lowest price, make and condition of wheel

**The Canadian Grocer**  
TORONTO.

## Heating Appliances

### FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office. . . . .

**THE CANADIAN GROCER**  
TORONTO

## English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . . .

1st—A beautiful Jet Black Polish.  
2nd—For a lasting polish.  
3rd—For a quick shine.  
4th—For its leather-preserving qualities.  
5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



## CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

**J. H. WETHEY,**  
St. Catharines, Ont.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



# 150 Years' Record



**MARTIN & ROBERTSON,**  
Victoria and Vancouver,  
for British Columbia

**E. T. STURDEE,** St. John, N.B., for Maritime Provinces.

**TEES & PERSSE,** Winnipeg, for Manitoba and North-West Territory,

## Liquid and Paste Blacking

Black and White Cream for Patent Leather.

## Russet Cream

For Brown Boots, Saddlery, Etc.

**DAY & MARTIN LTD.** London and  
Liverpool

**CHAS. GYDE,** Montreal, for Ontario and Quebec.



"Times are Dull" Bah! then don't be with the times.

We want to ask our numerous customers to forgive us for the delay in shipping out . . . . .

# CREAM SODAS

the last few weeks. By running over-time we are gaining ground, and in future every order will be shipped with our old time promptness.

## The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

**Crown Brand (Greig & Co.)—**

1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade"	"	3 50
Pepper Sauce, per gross	"	15 00

**FLUID BEEF.**

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	gross	\$ 3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Stapinal—2 oz. bottles	"	3 00
4 oz. " "	"	6 00
8 oz. " "	"	9 00
16 oz. " "	"	12 75
Fluid Beef Cordial—20 oz. bottles	"	15 00
Milk Granules, in cases, 4 doz.	"	6 00
Milk Granules with Cereals, in cases,	"	5 50
4 doz	"	5 50

**FRUITS.**

FOREIGN.

Currants—Provincials, bbls	per lb.	0 03 1/2	0 04
" " "	"	0 03 1/2	0 04 1/2
" Filiatras, bbls	"	0 04 1/2	0 04 1/2
" " "	"	0 04 1/2	0 04 1/2
" Patras, bbls	"	0 04 1/2	0 05
" " "	"	0 04 1/2	0 05 1/2
" cases	"	0 05 1/2	0 07 1/2
" Vostizzas, cases	"	0 05 1/2	0 07 1/2
Panarctes, cases	"	0 08	0 08 1/2
Dates, Persian, boxes	"	0 04 1/2	0 05
Figs—Eleme, 14 oz.	"	0 09	0 10
" " "	"	0 09	0 11 1/2
" " 18 lb	"	0 15	
" " 28 lb	"	0 17	
" taps	"	0 04	0 05
Prunes—Bosnia, cases	"	0 05 1/2	0 07
" Bordeaux	"	0 04 1/2	0 06 1/2
Raisins—Valencia, off stalk	"	0 03	0 03 1/2
" Fine, off stalk (new)	"	0 05 1/2	0 06
" Selected	"	0 04	0 05
" Layers (old)	"	0 04	0 05
" Sultanas	"	0 05 1/2	0 08
" Cal. Loose Muscals	"	0 04	0 05 1/2
" 50 lb. boxes	"		
" Malaga	per oox.		
" London Layers	"		
" Imperial Cabinets	"		
" Blue	"		
" Dehesas, boxes	"		
Lemons—Sorrento, Verdilla and Palermo	8 00	8 00	
Oranges—Valencias	"		
" Messina, half boxes	"		
" " boxes	"		
" Cal. Seedlings	3 50	4 00	
" Cal. Navels	"		
" Rhodi	3 75	4 00	

**DOMESTIC.**

Apples, dried, per lb.	0 06	0 06 1/2
evaporated	0 07	0 07 1/2

**FOOD.**

Split Peas	per brl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX	"	6 50

**ROBINSON'S BARLEY AND GROATS.**

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" " 1 lb. tins	"	2 25

**HARDWARE, PAINTS AND OILS.**

CUT NAILS—From Toronto—		
50 to 60 dy basis	2 50	
40 dy	2 55	
30 dy	2 60	

20 16 and 12 dy	2 6
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 0
4 dy A P	3 00
3 dy A P	3 40
4 dy C P	3 00
3 dy C P	4 10

**HORSE NAILS—**  
Canadian, dis. 55 per cent.

**HORSE SHOES—**  
From Toronto, per keg. . . . . 3 60

**SCREWS—Wood—**  
Flat-head iron, 80 p. c. dis.  
Round-head iron, 75 p. c. dis.  
Flat-head brass, 77 1/2 p. c. dis.  
Round-head brass, 72 1/2 p. c. dis.

**WINDOW GLASS.** [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

**ROPE—**

Manilla	0 08 1/2	0 09
Sisal	0 06 1/2	0 06 3/4

**AXES—**  
Per box . . . . . 6 00 12 00

**SHOT—**  
Canadian, dis. 17 1/2 per cent.

**HINGES—**  
Heavy T and strap . . . . . 0 04 1/2 0 05  
Screw, hook and strap . . . . . 0 03 1/2 0 04

**WHITE LEAD—Pure Association guarantee, ground in oil.**

25 lb. irons	0 04 1/2
No. 1	0 04 1/2
No. 2	0 04
No. 3	0 03 1/2

**TURPENTINE—**  
Selected packages, per gal. 0 39 0 41

**LINSEED OIL—**  
Raw, per gal . . . . . 0 58  
Boiled, " " . . . . . 0 61

**GLUE—**  
Common per lb . . . . . 0 07 1/2 0 08

**INDURATED FIBRE WARE.**

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 30
Strawberry W. F. Jam	"	2 20
Raspberry " " "	"	2 20
Apricot " " "	"	2 00
Black Currant " " "	"	2 00
Other Jams	1 55	1 90
Red Currant Jelly	3 10	

(All the above in 1 lb. clear glass pots.)

**LICORICE.**

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (30's), per box	1 50
" Acme " Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabria, 5 lb. boxes, per lb.	0 20

**MINCE MEAT.**

Condensed, per gross, net. . . . . \$12 00

**MUSTARD.**

COLMAN'S OR KEEN'S.

Square Tins—	per lb.	
D. S. F., 1 lb. tins	\$0 40	
" " 1/2 lb. tins	0 42	
" " 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" " 1/4 lb. tins	0 27 1/2	
" " 4 lb. jars, per jar	0 75	
" " 1 lb.	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

**FRENCH MUSTARD.**  
Crown Brand—(Greig & Co.)

Pony size, per gross	9 00
Small Med. " "	7 80
Medium " "	10 80
Large " "	12 00
Spoon " "	18 00
Mug " "	16 20
Tumbler " "	12 00
Cream Jug " "	21 00

**RICE, ETC.**

Aracan	per lb.	0 03 1/2	0 03 1/2
Patna	"	0 04 1/2	0 04 1/2
Japan	"	0 05	0 05 1/2
Imperial Secta	"	0 05 1/2	0 06 1/2
Extra Burmah	0 03 1/2	0 04	
Java Extra	0 06 1/2	0 06 3/4	
Genuine Carolina	0 09 1/2	0 10	
Grand Duke	0 06 1/2	0 06 1/2	
Sago	0 03 1/2	0 05	
Tapioca	0 03 1/2	0 05 1/2	
Goathead (finest imported)	0 03 1/2	0 06 1/2	

**ROOT BEER.**

Hire's Root Beer, per doz.	\$2 00
Adams 10c size, per doz.	0 90
" " " per gross	10 00
" 25c " per doz.	1 75
" " " per gross	20 00
Bryant's, 2 doz in box	1 75
" " per gross	10 00

**STARCH.**

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	0 05 1/2	
Canada Laundry	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07	
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07	
Silver Gloss, large crystals	0 06 1/2	
No. 1 White, bbls and kegs	0 04 1/2	
Culinary Starch—		
W. T. Benson & Co.'s Prepared Corn	0 07 1/2	
Canada Pure Corn	0 06 3/4	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb. cartoons	0 09	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2	
THE BRANTFORD STARCH CO., LTD.		
Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry—		
3 lb. cartoons, cases 36 lbs.	0 05 1/2	
Bbls., 175 lbs.	0 04 3/4	
Kegs, 100 lbs.	0 04 3/4	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/2	
1 lb. fancy cartoons, cases 36 lbs.	0 07	

6 lb. draw-lid boxes, 8 in crate		
48 lbs.		0 07
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06 1/2	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07 1/2	

**KINGSFORD'S OSWEGO STARCH.**



SILVER GLOSS	{ 40-lb. boxes, 1-lb. pkgs., new wrappers . . . . . 0 08 1/2
	{ 6-lb. boxes, sliding covers (12-lb. boxes each crate) . . . . . 0 09
PURE	{ 36-lb. boxes, 12 3-lb. boxes . . . . . 0 07 1/2
OSWEGO	{ 40-lb. boxes, 1-lb. packages . . . . . 0 08
CORN STARCH	{ packages . . . . . 0 08
	{ For puddings, custards, etc.
ONTARIO	{ 36-lb. to 45-lb. boxes, STARCH IN 6 bundles . . . . . 0 06 1/2
STARCH IN	{ Silver Gloss . . . . . 0 08
BARRELS	{ Pure . . . . . 0 07
	{ BROWN & POLSON'S CORNFLOUR.
	{ 1-lb packages . . . . . 0 07
	{ 40-lb boxes . . . . . 2 80

**SUGAR.**

Granulated	c. per lb.	0 04	0 04 1/2
" No. 2	"	0 04	0 04
" German	"	0 04	0 04
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 05 1/2	
Extra Ground, bbls. lcing	0 05 1/2	0 06	
Powdered, bbls	0 05 1/2	0 05 1/2	
Extra bright refined	0 03 1/2	0 03 1/2	
Bright Yellow	0 03 1/2	0 03 1/2	
Medium Yellow	0 03 1/2	0 03 1/2	
Dark Yellow	0 03 1/2	0 03 1/2	
Raw Demerara	0 03 1/2	0 03 1/2	

**SYRUPS AND MOLASSES.**

Dark	per gallon.	1/2 bbls.	0 30	0 33
Medium	"	"	0 33	0 38
Bright	"	"	0 38	0 43
Very Bright	"	"	0 53	
Redpath's Honey	"	"	0 50	
" " 2 gal. pails	"	"	1 35	
" " 3 gal. pails	"	"	1 80	

**SOAP.**



1 Box Lot	5 00
5 Box Lot	4 90
	Freight prepaid on 5 box lots.
	P. M. LAWRASON'S SOAPS.
	per box.
Wonderful, 100 bars	\$4 00
Supreme, 100 bars	3 70
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00





THE CANADIAN GROCER



**Embro  
Oatmeal  
Mills**

D. E. ROSS,  
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,  
Standard and  
Granulated

**OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatflour in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

**DURABLE PAILS, AND TUBS.**



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.

**THE  
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

**CHARLES H. RICHES**  
Solicitor of **PATENTS**

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Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

**BEATTY, BLACKSTOCK, NESSBITT,  
OHADWICK & RIDDELL**  
BARRISTERS, SOLICITORS, NOTARIES, ETC.  
Offices—Bank of Toronto, cor. of Wellington and Church Streets.  
TORONTO, ONTARIO.  
Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

**.. ODART'S SPECIALTIES ..**

· HIGH CLASS · · GREAT NOVELTY · · GOOD PROFIT ·

**ODART'S PICKLE - AND - ODART'S SAUCE**

**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.**

*The Dry Goods Review*



CLUBBING RATES

The Dry Goods Review and  
The Canadian Grocer

\$3.00

Send for Samples.

**THE DRY GOODS REVIEW**

TORONTO . . .

. . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,  
Agent for Ontario,  
" W. S. Goodhugh & Co., Montreal.  
" Tees & Perse, Winnipeg.

**Walter Baker & Co. Limited,**

The Largest Manufacturers of

**PURE, HIGH GRADE**

**Cocoas and Chocolates**

on this continent, have received

**HIGHEST AWARDS**

from the great

**INDUSTRIAL and FOOD**

**EXPOSITIONS**

**In Europe and America.**

**CAUTION.** In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

**WALTER BAKER & CO. LTD.**  
**DORCHESTER, MASS.**



ALL THE LEADING WHOLESALE TRADE HANDLE C.-D CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

# Attention!



Lots of "between seasons" colds going the rounds soon. Are you prepared for the demand for Cough Drops?

## B. F. P.

Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.  
TORONTO

## MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

# "PITTSBURGH" LAMP

Mammoth Sizes for  
STORES  
CHURCHES, Etc.

## Gowans, Kent & Co., Toronto

**EDWARD STILL**  
Assignee, Accountant, Auditor, etc.  
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:—  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John. N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT. TREASURER.  
ESTABLISHED 1849.

**THE BRADSTREET  
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,  
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