

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

COLMAN'S MUSTARD



BEST ON EARTH

A WORD ABOUT

VENICE WAFERS

EXACT SIZE

They are a variation of our "FLORENCE" wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up teas" and suppers are being served. When sending in your next order, include a case of "VENICE" wafers.

Chas. Gyde,
Agent,
MONTREAL.

Peek, Frean & Co.

Manufacturers

London, Eng.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck"</p> <p>...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>WHISKS</p>	<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>
		<p>Corn Whisks</p>



A medal has been awarded to Heinz Pickles in London. The old world has become acquainted with and recognized their merit.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudson, Hebert & Co., Montreal.

Our SALT is steadily and rapidly growing in popularity.

The public know a good thing when they see it.

Ask your Grocer for either of these Brands and **TAKE NO OTHER.**

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

R. & J. RANSFORD,
CLINTON, ONT.
Established 1886.

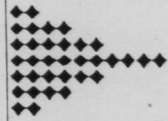
No other make of Salt can equal our record for winning prizes.

Be abreast of the times and keep Salt that will sell!

CH
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**AN
OLD
FAVORITE**



MACURQUARHT'S

WORCESTER SAUCE



**NONE GENUINE WITHOUT
THIS LABEL.**

CHEAPEST because of its great strength and purity.

BEST because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

HIGH QUALITY DRIED FRUITS.

are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality is all there!

A profitable point and a strong one for progressive grocers. Will you profit by it?

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they

GRIFFIN & SKELLEY
"Griffin Brand"

ARTHUR P. TIPPET & CO.,

Agents,

MONTREAL.

Machine-made Fancy Biscuits



BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS**. We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Agents for Canada:
Frank Magor & Co.
16 St. John St., Montreal.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

YOUNG & SMYLLIE
Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

“A Stitch in Time”

is going to be a dangerous one for your business.

Folks don't go to one grocer for one thing and to another grocer for another, because it's human nature to buy all “cooking things” at one store. When your customer happens to buy a pound or two of Tillson's Pan-Dried Rolled Oats of your competitor and *doesn't* happen to find hulls and black specks in them, and *does* find a rich, nut-like flavor, it is ten to one you'll lose that customer's trade on everything else. Remember what “a stitch in time” saves.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

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“Save The Pennies

and the dollars will take care of themselves.” Many a large ship has been sunk from a small leak. It's the trifles that count in life—the little things that are often overlooked on account of their littleness.

If you are one of the few grocers in Canada who are not selling my “Pebble” 5c. Cigar you are losing little daily profits that will amount to a big thing in the course of a year. If a customer once buys the “Pebble” he continues to buy it week after week. That's the strong point about the “Pebble” Cigar—it's a steady seller! Write me about it.

J. Bruce Payne, Mfr.,
Granby, Que.

EXTRACTS OF PURITY

Greig's Crown Flavors

GREIG MFG. CO'Y, Montreal.

THE “STAR BRAND” HAMS



Are Good Hams

and are sold by leading grocers from Vancouver, B.C. to Halifax, N.S.

PUT UP BY...

F. W. FEARMAN CO.

Limited

Hamilton, Ontario.

MADE IN CANADA.

It is no mean compliment that

“Sterling” Brand Pickles

are made in Canada. Canadian-made goods are to the front now the world over, especially in a line like pickles, wherein Canadians excel.

“Sterling” Brand Pickles are made of the best grown Canadian vegetables—and the world produces none better—made by modern methods in Canada's largest pickle factory.

The grocer who is resolved on catering to the best trade of his community will always keep on hand a good assortment of these pickles.



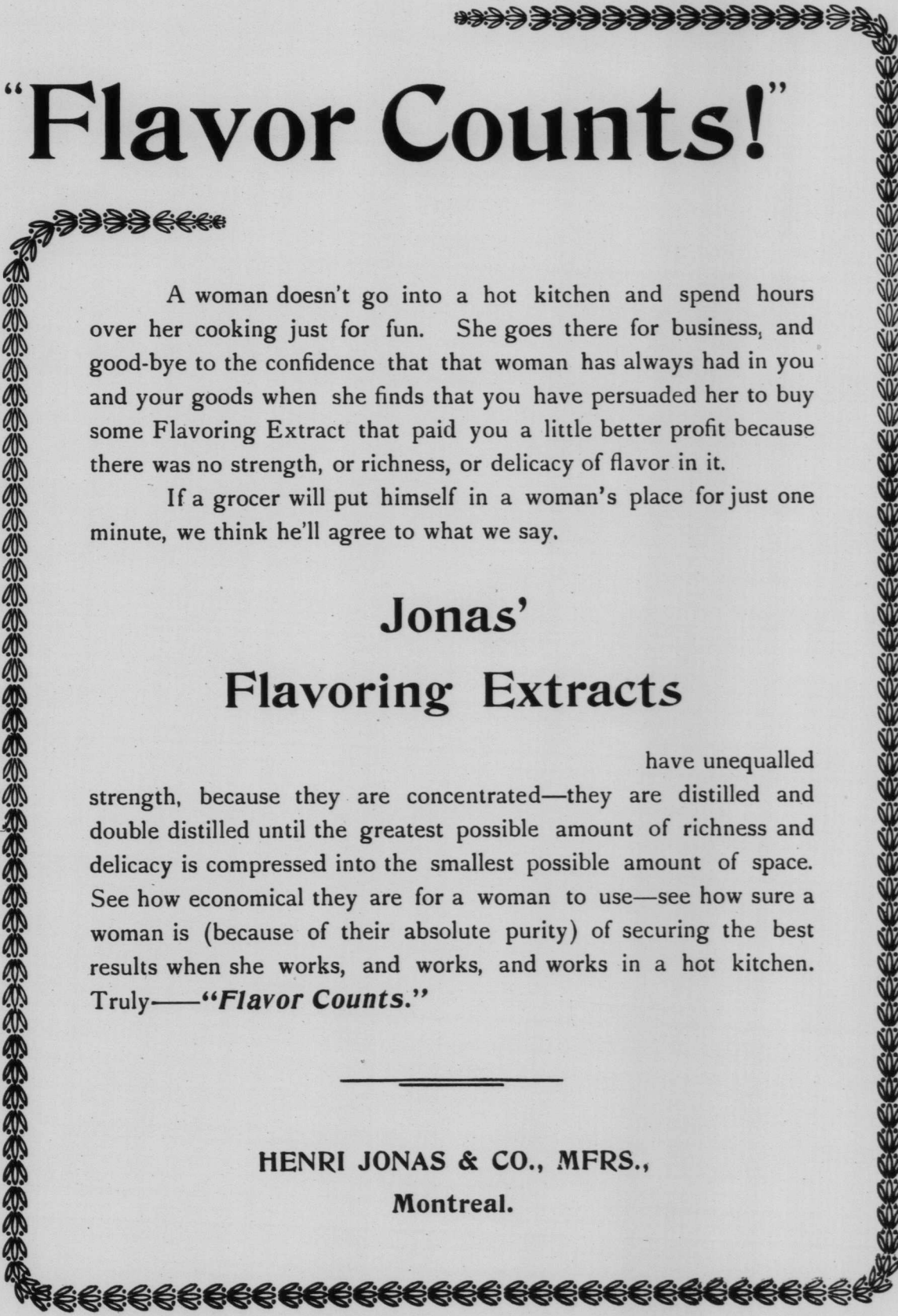
T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

If you sell Tea,
Sell Good Tea.

CEYLON^{AND}
INDIAN Machine-Made
TEAS

Are the Best on Earth.
Sell them.



"Flavor Counts!"

A woman doesn't go into a hot kitchen and spend hours over her cooking just for fun. She goes there for business, and good-bye to the confidence that that woman has always had in you and your goods when she finds that you have persuaded her to buy some Flavoring Extract that paid you a little better profit because there was no strength, or richness, or delicacy of flavor in it.

If a grocer will put himself in a woman's place for just one minute, we think he'll agree to what we say.

Jonas' Flavoring Extracts

have unequalled strength, because they are concentrated—they are distilled and double distilled until the greatest possible amount of richness and delicacy is compressed into the smallest possible amount of space. See how economical they are for a woman to use—see how sure a woman is (because of their absolute purity) of securing the best results when she works, and works, and works in a hot kitchen. Truly—"*Flavor Counts.*"

HENRI JONAS & CO., MFRS.,
Montreal.

FIGS—All kinds and sizes.

VALENCIA RAISINS—

Best brands selected and fine
off-stalk.

CURRENTS—Paradise and
Haycastle.

PEELS—Crosse & Blackwell's,
and York.

NUTS—New arrivals in store.

BUY NOW—Prices steadily advancing. We are the largest dealers in Mediterranean
Fruits in Western Ontario. Why? The quality and price is the magnet.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

**YARDLEY'S
LIST...**
Genuine
Transparent
Soap
Cold Cream
and Oatmeal
Fine Oatmeal Soap
Savon
Violettes de Parme

"Safety Soap"

This applies to, and might well be stamped upon, every cake of

YARDLEY'S SOAP

It's safe for the user, first of all; therefore, safe for the dealer. It is as pure as a soap can be,
free from all injurious substances; better soap isn't made in the world.

A good line to push during rough weather is **OATMEAL SOAP.** It is
specially prepared for sensitive skins.

Canadian Agency:

GREIG MANUFACTURING CO., - **MONTREAL.**

Paterson's

THE ...

PRINCE of ... SAUCES

Has no equal
at the price.

SOLD BY ALL WHOLESALE GROCERS



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED
EVERY
FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

VOL. XIII.

TORONTO AND MONTREAL, NOVEMBER 10, 1899.

NO. 45

GINGER, AND WHERE IT IS PRODUCED.

GINGER is the root of a kind of reed, grown both in the East and West Indies and China, also largely in Malabar, and to a certain extent in nearly all tropical countries. It is also, remarks Merchants' Review, New York, to be found, though of poor quality, in most of the Gulf States. The stem, or reed, is an annual, and grows directly from the root every spring to the height of about three feet, with long blades or lanceolate leaves, resembling very much in style and color American maize or corn. This reed, or stalk, terminates in an oblong scaly spike, and from each of the scales grow a little blue and white flower. This plant is now cultivated in very great quantities in the West Indies, especially in the Island of Jamaica, from which place the finest and most esteemed is imported.

Jamaica ginger is not only cultivated to very great perfection, but the selecting, scraping, drying, and all the necessary details in its preparation are observed with the utmost care and nicety. Ginger is imported into this country either in the form of the dried roots or as a preserve in syrup, and comes from Cochin China, Africa, and the East and West Indies. The preserved ginger from the West Indies is much esteemed and commands a very high price. The ginger root grows in knotty, branched pieces, in low, fenny, or marshy soils, and has a pleasant, aromatic odor and biting taste. There are

TWO KINDS OF GINGER,

viz. the black and the white. Black ginger consists of the inferior roots, which have been steeped in boiling water previous to being dried in the sun. The color of the darkest kinds, however, is not black, but

more of a dirty brown or stone color. White ginger consists of the roundest and finest roots scraped clean and then dried carefully without being scalded. It is firmer, less fibrous and more pungent than the black, and, from the fact that the finest and soundest roots are always selected, white ginger is, independent of the manner of its preparation, superior to black, and always realizes a much higher price in the market; but the difference of color depends wholly upon the manner of curing or preparing. For both of these kinds the tubes or roots are allowed to ripen, that is they are not dug up until after the annual stalks are withered.

THE PRINCIPAL VARIETIES OF GINGER

known in commerce are, white ginger—Jamaica, Cochin China, Africa, East Indian or Bengal and Tellichery; black or dark ginger—Jamaica and Malabar. Gingers imported into Europe are subjected to various modes of treatment, which tend greatly to improve and preserve them, for the finer its quality the more susceptible is ginger to the ravages of the fly or ginger worm. These various modes of treatment are washing, brightening and bleaching, and the gingers are consequently known in the trade as "originals," viz.: the ginger as imported; "washed," that which has been cleaned in water slightly acidified; "bright," the ginger which has undergone the preparatory course of bleaching; and "bleached," that which has received a coating or dressing of lime, etc. These latter modes of treatment of ginger until recently were carried on exclusively by experts in Europe, and it is only within the past few years that the art has been introduced into this country. When a

PRESERVED GINGER

is required, the roots are taken up in the sap, the stalks not being more than a few inches long; the young roots are scalded, then washed in cold water and afterwards carefully peeled. This process lasts for several days, during which time the water is often changed. When the cleansing is complete the tubers are put into jars and covered with a weak syrup of sugar. After a day or two this weak syrup is removed and replaced by a stronger one, and this shifting is two or three times repeated, increasing the strength of the syrup each time. The preserve thus formed is one of

THE FINEST THAT IS MADE.

The removed syrups are not lost but fermented into a pleasant and agreeable beverage, known as "cool drink," used very much in topical countries. Preserved ginger, as manufactured here and in Europe, is dark and fibrous, but when prepared in the East or West Indies or China, the West Indies especially, from the young roots, it is almost transparent. It is imported in jars, and should be of a bright yellow color. Ginger is imported from Jamaica in barrels of about 100 lb. each, with actual tare allowance; from Cochin China and Malabar in cases of about 200 lb. each, also with actual tare allowance. African and East Indian ginger comes in bags of 100 lb. each, with tare of 2 lb. each bag.

Ginger is one of the most

IMPORTANT MEMBERS OF THE SPICE FAMILY.

The import tables show that between 5,000,000 and 6,000,000 lb. of the dried root are used annually in this country, about the same quantity as is taken of cassia. Between 250,000 and 500,000 lb. of pre-

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE.

RISING SUN
STOVE POLISH
DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH
IN TINS
GUARANTEED TO THE TRADE

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish
MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

served ginger is imported annually, the average import price for the preserved article and the root being about 4c. per lb. in each case.

TRADE CHAT.

A STEAMER left Sarnia, Ont., a few days ago with a consignment of 11,000 barrels of apples for the Canadian Northwest.

The Maritime Spice and Coffee Co., Limited, are applying for incorporation.

Potatoes are being imported to Regina, N.W.T., from Duck Lake, Grenfell and Portage la Prairie, Man.

Prince Bros., millers, Battleford, N.W.T., have bought out The A. Macdonald Co., general merchants of that place.

About \$10,000 damage was done to The Sun Oil Company's refinery at Hamilton last Friday night. There was \$2,000 insurance.

Vital Raby, grocer, Notre Dame street, Montreal, is mentioned as a candidate for No. 1 seat, St. Antoine South ward, in the city council.

P. A. Boughner's general store in Mapleton, Ont., was burglarized last week. The thieves took away about \$100 worth of merchandise.

D. I. Hamlink's apple evaporator, at Port Hope, Ont., was completely destroyed by fire last Saturday. The loss is placed at \$4,000, with no insurance.

A. S. Williams & Co., general merchants, Eagle City, B.C., have sold their business to The British Columbia Mercantile and Mining Syndicate, Cascade, B.C.

Thos. Craig, general merchant, Ridgetown, Ont., who was burned out a few weeks ago, reopened last Saturday with a big clearing sale of salvage stock.

The McLaughlan & Son Co., Limited, manufacturers of biscuits, etc., and wholesale grocers, Owen Sound, Ont., have been incorporated with \$150,000 capital.

William J. Stewart, of Glasgow, representing a syndicate prepared to invest \$650,000,

is investigating the suitability of Ontario for the establishment of a beet sugar industry.

The English Bay Canning Co., Limited, and The Scottish-Canadian Salmon Packing Co., of Vancouver, have amalgamated with The United Canneries of British Columbia, Limited.

On Sunday morning, Wm. B. Kellett's general store and building, with their contents, in Essex, Ont., were destroyed by fire. His loss is estimated at \$6,500. There is \$3,000 insurance.

"When you get your groceries to-day," said the butcher to his wife, "don't go to that little grocer next door to my shop." "Why not?" she demanded. "Because he sent in yesterday and borrowed an old pair of my scales."

A good proof of industrial activity is given in The Ontario Gazette of November 4, which shows that companies with a total capitalization of \$2,187,000 have been incorporated, and other companies have been empowered to increase their capital \$750,000 during the past week.

The shipments from Mount Albert, Ont., station, for last week were: Two cars stock to Toronto; two cars potatoes to Toronto; one car barley to Montreal; one car peas to Montreal; one car barley to Portland; two cars of oats to Portland; one car of oats to New York; six cars wood to Toronto.

Canadian fruits are having a wide market every year in Manitoba and the Northwest, owing to the increased facilities of transportation, the low rates, and the growing demand. Winnipegers are now enjoying apples for the first time from the famous Annapolis Valley, a carload of the noted Gravensteins having been imported last week by a local firm.

MONSOON IN FAVOR.

The Monsoon Tea Co., Toronto, shipped a carload of their teas to Halifax last week. This firm has met with great success in the Lower Provinces, where "Monsoon" has had a steady sale from the date of its introduction.

FIRE AT LEAMINGTON.

Kennedy Bros.' evaporator at Leamington, Ont., was damaged to the extent of \$2,000 by fire a few days ago. The factory employed about 60 hands. They have another kiln, which has been heretofore used for waste, which they will use until the end of the season. They have an immense stock of apples, both evaporated and green, which was not touched by the fire. Kennedy Bros. will erect new buildings for next season's operations.

NEW STORES STARTED.

Paradis & Frere are opening a restaurant in Montreal.

W. Dawe is opening a grocery store in St. John's, Nfld.

Arthur Wicks has commenced as grocer in Dresden, Ont.

M. N. Ritchie has started a general store in Marquette, Man.

R. M. Hall is starting a general store in Whitebourne, Nfld.

A. H. Walsh is starting as general merchant in Quyon, Que.

C. J. Upton has started as general merchant in Watford, Ont.

Thos. Proudfoot has opened a general store in Fort Coulonge, Que.

Fontaine & Co. are starting as general merchants in Papineauville, Que.

Donald McLeod is opening as general merchant in Willoughby, N.W.T.

J. H. Mendels, general merchant, Perth, Ont., has started a branch at Brightside, Ont.

T. C. Forbes, general merchant, Rathwell, Man., has opened a store at St. Claude.

George Gray has opened a produce and feed store in Woodstock, N.B. It will be known as "The Green Front Store."

WE HAVE —

ROBINSON'S GROATS AND BARLEY,
 FOULD'S WHEAT GERMS, SHREDDED WHEAT BISCUIT,
 QUAIL OATS, QUAKER OATS,
 SWISS FOOD, GRAPE NUTS,
 FARINOSA.

LUCAS, STEELE & BRISTOL, - HAMILTON, ONT.

Goods that are Badly Wanted.

We are Free Sellers

BOSNIA PRUNES

105's.

California small sizes are not to be had.

Bosnia now afloat cost big money.

We will give you a bargain on the car just arrived.

Write for quotations or see Travelers.

James Turner & Co., Hamilton

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.

We confine its sale to the Grocery Trade, who make barrels of money out of it.

RE COUPONS, 30 letter and 35 full new coupons make a full sett.

T. B. ESCOTT & CO.
 LONDON, ONT.

Agencies:
 TORONTO, WINNIPEG, MONTREAL.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
 IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co., Wholesale Grocers,
49 Front St. East, Toronto.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W H. GILLARD & CO., have now in stock a very fine line of French liquorice in 5lb. tin boxes, to retail at 5c. a stick.

Large shipments of Brazil nuts are now in store with W. H. Gillard & Co.

Canned spinach, asparagus and beets are in store with Lucas, Steele & Bristol.

See the announcement of The Eby, Blain Co., Limited, in this issue.

The F. F. Dalley Co., Limited, say that their coffee trade is growing by leaps and bounds.

"Empire" British-grown teas are always procurable from Lucas, Steele & Bristol in bulk.

A direct importation of Singapore pearl tapioca is in store with The Eby, Blain Co., Limited.

W. H. Gillard & Co. are, this fall, showing a fine range of Mediterranean fruits, nuts, etc.

T. B. Escott & Co., London, Ont., have several carloads of currants on board ss. Jacona, among them the celebrated "Black

Bird," also "Hercules," Amalias and fine Filiatras. They are prepared to quote very low prices to large buyers.

A full assortment of canned fruits, all leading packs, is in stock with The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, received two cars of cranberries and one of lemons on Tuesday.

The F. F. Dalley Co., Limited, say it pays to handle nothing but the best coffees the market can produce.

English rock candy, Slade's butter-scotch and Harris' horehound candy just arriving with Lucas, Steele & Bristol.

The F. F. Dalley Co., Limited, state that the superiority of their coffees is testified to by hundreds of consumers all over the Province.

Further arrivals of new currants, Eleme figs, Valencia and Malaga raisins, ex Jacona, are coming forward for The Eby, Blain Co., Limited.

J. C. Hazard, manager of T. B. Escott & Co.'s Montreal agency, reports the sale of "Grand Mogul" tea very good in the Province of Quebec. His firm have shipped him a carload this week to fill orders in Montreal and other parts of the Province. He reports business good and prospects for "Grand Mogul" excellent.

CANADIAN TRADE WITH JAMAICA.

The commercial agent of Canada at Kingston, Jamaica, suggests that during the meeting of the Legislative Council, of the Island, which convenes in December or January, the Dominion Government should take advantage of the tariff revision, which is to be made then, to secure whatever return is desired for Canadian favors already granted.

He also advocates a faster and cheaper boat service, as rates are now considered excessive. More energetic action on the part of exporters is also advanced. What has interfered greatly with the development of Canadian trade has been lack of promptness on the part of Canadian exporters in answering correspondence and their failure to comply with instructions. He is glad to note a house has been opened in Kingston, Jamaica, to handle Canadian boots, shoes, cottons, etc., direct from the manufacturers in this country. The Island is at length beginning to show signs of a revival of trade and agricultural prosperity.

CANADIAN HAY FOR AFRICA.

SS. Montauk, of the Elder-Dempster line, was chartered by the Canadian Government to carry 1,800 tons baled hay to South Africa at freight rate of \$12 per ton.



Roquefort.

Gorgonzola.

Pine
Apple.

Gruyere.

Edam.

English
Stilton.

Canadian
Stilton.

Canadian
Cheese
(all kinds).

We have them all in stock, and are prepared to fill orders for any kind of Cheese at the lowest prices.

A. F. MacLAREN & CO., Toronto.

WE HAVE SOMETHING TO OFFER IN...

...Fruits

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

WINTER IS COMING.

WINTER is coming. In a few days we will have frost and snow. The trees are already bare and the chilly winds are sighing through the forests. Cold weather generally comes so suddenly that few are prepared for it. Every year storekeepers lose thousands of dollars worth of goods because their cellars and storehouses are not frostproof. They intended, of course, to have everything fixed and put in proper order, but the frost caught them unaware, and their goods were spoiled on account of their procrastination. It is about time to put up your storm windows and get your heating apparatus in good shape. There are cellar doors that need repairing; air-holes in the partitions that should be stopped up; exposed walls that should be banked up with earth. All grocers and general storekeepers know these things very well, but they put off day to day what should be done at once, and the sudden and unexpected coming of a cold snap catches them.

Canned goods, vegetables, fruits; in fact, groceries of various kinds, are ruined in quality and flavor by freezing; some are

utterly spoiled and become a total loss. All of this might be avoided by a little precaution and care.

Fall business may be brisk, but there is plenty of time to look your premises carefully over and see if everything is all right. It will not require a great amount of labor or expense to make everything snug and tight and ready to fight the frost. Attend to this matter at once, and it may save you many dollars.—Grocers' Criterion.

OLIVE OIL SHORT.

MAIL advices from a leading English broker in London say: "I am to-day in a position to confirm that in all olive producing districts the new crop will be considerably below the average. The present stocks are being rapidly bought up, and prices are already 15 per cent. higher than early in the season. The advance will specially be felt on the lower grade olive oils, for which an increasing demand for pharmaceutical purposes makes itself felt. The crop in Italy is expected to be very poor indeed, and considered barely sufficient for home consumption. Italian merchants are buying heavily for prompt

and forward delivery from my principal in Algeria. Tunis and Algiers will have about half the average crop. Greece and the Levant.—The prospects are almost as bad as in Italy. Provence has an average crop, but genuine Provence oil fetches to-day 5s. 9d. to 6s. Spain's crop will be somewhat below the average, but, as Spanish oils are only suitable for technical purposes, this market will not affect the better oil. I can confidently advise my friends to cover their requirements for next year without any delay. The pressing of the new fruit will begin the middle of next month. Shipments of new oil may be expected early in December. Mr. Tiopulo has a weekly production of about 50 tons. As pointed out to you before, special attention is paid to the keeping properties of the olive oil. Olive oils for technical purposes (lubricating, soap-making, etc.) are at present very scarce, and business has been done at about £33 per ton nett c.i.f. United Kingdom ports for bright yellow oil of about 10 per cent. acid. I am authorized to make sales of new season's oil, well filtered, bright yellow color, 3 to 4 per cent. acid at £33 per ton nett c.i.f. United Kingdom ports, delivery as required January forward."



"I Make My Own Marmalade"

This is what a great many ladies used to tell their grocers. But they don't say that now, for they all use

UPTON'S MARMALADE

For sale by all jobbers, in 1-lb. Glass Jars and 7-lb. Wood Pails.

HENRY WRIGHT & CO.

Canadian Selling Agents
TORONTO

TEA TEA TEA

Our stock is now complete in every line. If your stock is low, please write us for samples and quotations.

We Are Sellers

Just Landing To-day. Ex-Steamer Grecian.

VALENCIA RAISINS, IN BOXES, HALF, AND QUARTER-BOXES.

FINE OFF-STALK,
FINEST OFF-STALK.

FINEST SELECTED,
FINEST SELECTED, 4-crown.

Currants

Barrels, $\frac{1}{2}$ -barrels, cases, and $\frac{1}{2}$ -cases } FINE FILIATRA,
VOSTIZZA, AMBROSIA and JUPITER

CLEANED CURRANTS, in $\frac{1}{2}$ -cases, loose, and 1-lb. packages.

Malaga Table Raisins

BULL, TIGER, LION and ELEPHANT Brands, in boxes and $\frac{1}{4}$ -boxes.

We expect our Figs, Dates, Bosnia Prunes, California Prunes and Seedless Raisins in 1-lb. packages to arrive shortly.

If you have not already placed your order with us for above, do not delay in doing so, as the market is constantly advancing, and we expect to see higher prices.

L. Chaput, Fils & Cie., Montreal.

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"THE SEASON'S FAVORITES"

A Combination of Convenience, Cleanliness, and Attractive Appearance. THEREFORE, Sure and Quick Sellers.

OUR BRANDS.**"GOLD RIBBON"** and **"QUEEN'S"** Cleaned Seeded Raisins.**"STERLING"** and **"ANCHOR"** Cleaned Stemless Currants.

IN ONE POUND CARTONS.

FRUIT—THE BEST—selected especially for QUALITY.**PACKAGES**—Handsome in the Market.—THE LEADING ATTRACTION FOR THE HOLIDAY TRADE.**THE EBY, BLAIN CO., LIMITED**WHOLESALE GROCERS, MANUFACTURERS,
IMPORTERS OF TEAS.

TORONTO, CANADA.

CLEANLINESS IN THE STORE.

It may interest our readers to hear that one of the subjects discussed at the recent sanitary congress in Nuremberg was "The Need of Greater Cleanliness in the Retail Grocery Trade." It formed the title of a lecture delivered by Professor Erismann, of Zurich, and lest our readers may dispose of the matter with the flattering unctious that it concerns only a European trade and public, we make known to them that a prominent metropolitan journal takes occasion to remark that the subject might be profitably discussed in other cities, meaning, of course, American as well as European cities, says The Merchants' Review.

There is much less cause for public concern as to the condition of grocery stores than formerly. During the last 20 or 25 years the average American grocery store has seen many changes, but none more marked than the improvement in the construction of the stores and in the fixtures and utensils, and, as the stores have grown more spacious and handsome and the refrigerators, counters, etc., finer and more elaborate, the obligation of perfect cleanliness has naturally been pressed upon the grocer's attention with greater force than formerly.

There is, of course, still room for im-

provement in some direction — there will probably always be room for that, because the poor and their crowded tenements will always be more or less in evidence, and the untidy, crowded grocery store of the neighborhood must keep them in countenance in order to preserve their patronage.

The fact that an important sanitary congress has seen fit to discuss this subject ought, however, to cause the mass of the grocers to take even greater pains than in the past to keep goods from contamination with dust and dirt. The exposure of foods to the open air of the store offends the better class of consumers, even when the practice is harmless, and the sooner the custom of displaying fruits and vegetables on the sidewalk is discontinued, the better the general public will be pleased.

Sanitary laws are multiplying in number and strictness in most of the civilized countries, and the condition of goods in the grocery store may soon become the care of our health boards. Grocers, therefore, would perhaps save themselves some annoyance by taking time by the forelock and removing all cause for further interference by health officers in their affairs.

A still more important consideration, and one which will always have weight with intelligent dealers, is that the public like clean

stores, and will patronize them in preference to establishments of a different class.

A GOOD TRAVELER.

A good traveler should be, says The Scottish Trader: 1. A good man, but not prudish, and should make a firm resolution never to discuss religion, politics or other people. 2. He should dress quietly, speak quietly, act quietly and be a good listener. 3. He should do all he is paid to do, and as much more as he is able during each day; he is entitled to recreation in the evening. 4. He must be honest, truthful and sincere. 5. He must never overstock a customer, and should suggest such business as he knows will bring repeat orders, but he should on no account dictate, but with due deference should take his instructions and carry them out (with the assistance of his house) to the best of his ability and to the satisfaction of his clients. 6. He should be punctual in his appointments, and always remember that time is money to himself, his client and his house.

AUSTRALIANS AT OTTAWA.

An Ottawa despatch says that W. P. Reeves, New Zealand; Sir Andrew Clarke, Victoria, and Dr. Cockburn, South Australia, who have been attending the Congress of Commerce at Philadelphia, arrived in that city on Sunday. They are having a conference with some of the Ministers on the Pacific cable and other matters in which Canada and the sister colonies are interested.

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WE HAVE just added two new and the most improved presses to our plant especially adapted for fine job work. When you require anything in Letter Heads, Statements, Circulars, Dodgers, Envelopes, Booklets, Catalogues, or, in fact, anything in this line, let us know and we will be pleased to quote you prices on same.

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The rapidly increasing
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CEYLON TEA JAPAN

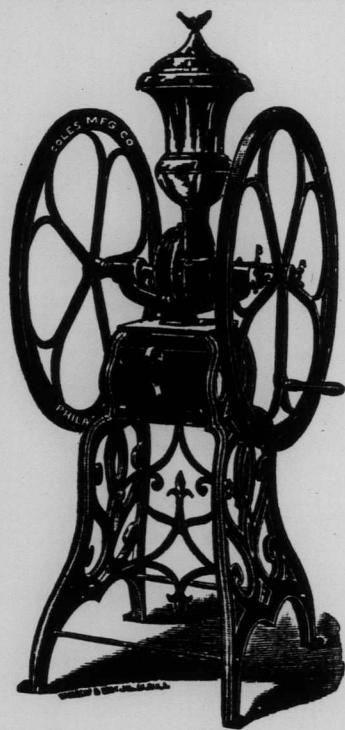
proves that the grocers find it a
good seller, and the consumer
gets satisfaction.

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The “OZO” Co., Limited,

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The Canadian
Grocers Know

a good mill when it is
presented to them.

They have taken up
the . . .

**COLES
COFFEE
MILL**

Because it saves them dollars
in money and pounds of energy
when they grind coffee. It
works easily, grinds evenly,
and is recommended earnestly.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to
call the special attention of the Canadian trade to
their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame
for purity and delicacy of make. Rowntree & Co.,
Limited, are the largest manufacturers of Gum Con-
fectionery in the world, the large Yorkshire Factories
employing over 1,500 hands.

Chocolate Creams of all varieties.

Rowntree's
ELECT COCOA

A delicious, highly-nourishing,
and thoroughly digestible Cocoa,
so economical in use that 120
breakfast cups can be filled from
a 1-lb. tin.

Agents for Canada are:

For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., Winnipeg.

And for Quebec, Ontario and the Maritime Provinces:
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.

**Wool
Soap**

For Toilet and Bath

Pure, white Wool Soap is an
ideal soap for the toilet and
bath. It is high grade toilet
soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

EDUCATE THE PUBLIC.

It is a question whether the average retail grocer realizes the value of his local paper to his business and himself. He, as a rule, understands from experience the benefits of its columns for advertising purposes, but he has not tried, therefore, does not know, how valuable it can be as a means of educating the public.

For instance, when certain lines of goods are stiffening or advancing in price, it would be a good move to acquaint the local editor with the fact. By this means, the public would be led to expect an advance on the part of the retailer.

The average consumer does not know that canned goods are rising in price, as they are. So the housewife, when asked an advance of 1c. or so from the retailer, will naturally argue that, as she got them cheaper a week or a month ago at a competitor's, that the grocer she is now buying from is dearer than the other fellow; whereas, an editorial note in the local paper would prepare her for this advance.

This information should not be paid for as a "reading notice," as it is news of

benefit to the readers of the papers, and of no more advantage to the grocer giving it to the editor than to the other grocers in the town.

To make sure of the information being published correctly, it would be well to either write it out, or to show the local editor a report of it in the authority on such matters, THE CANADIAN GROCER.

COTTON CORD AND LINE DEARER.

The anticipated advance in cotton goods, such as lines and twine, has at last taken place.

Under these changes, cotton twine is from 1 to 1½c. per lb. higher; cotton rope, 1c. per lb.; clothes line, 10 to 12½ per cent., and sash cord, 1½ to 2c. per lb. higher.

SCARCITY OF FRENCH SARDINES.

Advices in regard to French sardines are very firm, it being confirmed that, owing to the storms that have prevailed, the fishing operations have been very disappointing. As a consequence, though a great number of buyers are offering higher prices, they find it difficult to place orders. The excessive dearth of tin and lead during the past year have also exercised a material influence, and the certainty of a shortage of olive oil makes the outlook for the French sardine canners poor. In fact, several of the large concerns expect that they will be compelled to shut down, and that, if the coming winter is severe, a year of extraordinary scarcity, like that of 1880, is a foregone conclusion.

REFUSED THE REBATE.

The A. I. Teed Co., Limited, St. Stephen, N.B., who bought a car of Californian raisins at the time the California Packers' Association quoted 1c. rebate on goods paying duty in Canada, were much surprised to receive a telegram that the association had withdrawn the rebate and would not even allow it on goods that had been bought and not delivered. This is but one of the unbusiness-like methods that have been introduced this year into the Californian raisin business. The car was sold to The A. I. Teed Co., Limited, by J. Hunter White, St. John, N.B., representing the J. K. Armsby Co., Chicago, and they, recognizing the injustice of the position taken by the association, undertake to see their customers are not the losers.

A FIRM RAISIN MARKET.

RECENT advices from California state that rains have so seriously damaged the crop there that no more offerings of Californian raisins can be looked for. As stocks of these raisins are just starting to arrive on this market, it is likely that the total supply of them will be light.

Cables from Spain re Valencias state that the crop is practically exhausted. It is estimated to be over 300,000 boxes lighter than last year, and that prices have considerably advanced.

Sultanas are more plentiful. All grades of this brand are now offering freely. The foreign market is dearer, however, and, as there is a large selection on the Canadian market to choose from, it would seem that the present would be the retailers' best opportunity of the season to purchase his stocks.

PACKING HOUSES BUSY.

The pork-packing houses are manifesting unusual activity just now. The near approach of the close of navigation has brought a greater rush of orders than is the custom even at this generally busy season of the year. The result is that, to fill orders in the limited time, all houses are working at extra pressure day and night.

This, too, in the face of a declining market. Within the past week, the price of dressed hogs has fallen 25c., making a total drop of 75c. in about five weeks. This naturally will affect prices, and, after the present rush is over, a decline in many lines may be looked for. But the rush will not be over for a week or two yet.

WHEN SHIPPING GOODS EAST.

Our St. John N.B., correspondent writes: "Western shippers should learn that when they sell goods delivered at St. John, if the buyers have them billed for export, the difference which the railways make in the rate of freight in the interest of export business belongs to the buyer and not to the shipper. This almost seems too simple a proposition to need stating, still, there are shippers in the west who hold that they should have the advantage of the reduced rate."

THE EXPORT POULTRY TRADE.

THOSE who are interested in the export of poultry from Canada have made, and are making, preparations for a big season's trade this year.

The export of poultry from Canada is small compared with that of other farm produce, but it is rapidly growing. It has already, in fact, reached proportions that would have been considered impossible towards the close of the year 1890, when the passing of the McKinley Bill imposed a specific duty of 5c. per lb. on turkeys in place of the former ad valorem duty of 10 per cent., thus demoralizing the export of Canadian turkeys, etc., to that country.

Previous to that date Boston was Canada's market for poultry, but frequently it was too limited a market, and prices were very irregular, especially in soft weather in the early winter. The average of prices, however, was much better than has been the case since that year.

The principal export, previous to 1890, was from Eastern Ontario, the centres of trade being the towns of Perth and Smith's Falls. At these points "turkey fairs," as they were locally called, were held annually, and, for four days, two at each town, deliveries of dressed poultry, of which turkeys formed the major part, brought by farmers from all the neighboring district, were made to Boston buyers. The prices ranged from 10 to 12c. to as high as 14 to 16c. for turkeys, and 2 to 4c. less for geese at the farmers' wagons. Generally from 8 to 14 tons were shipped from each of the towns.

Since the passage of the McKinley Bill, these "fairs" have still been held, but rarely has the price paid exceeded 10c. for turkeys, and 8c. for geese. In recent years a big demand for poultry has been experienced in Ontario from British Columbia and the Northwest. This trade has largely been captured by the Eastern Ontario towns.

Meanwhile a good export demand for poultry, especially turkeys, has been developed in Great Britain, while the United States has also taken some of our stock in late years. The following table shows the exports of dressed and undressed poultry from the beginning of the decade till the issue of the last Government returns, July, 1898:

	Great Britain.	United States.
1898	\$72,185	\$20,124
1897	14,875	33,530
1896	3,075	8,618
1895	1,824	11,167
1894	11,867	2,592
1893	3,119	13,982
1892	6,577	15,929
1891	1,002	24,070
1890	49,232

As the 1890 returns are for the year ending June 30, they were not affected by the McKinley Bill. The effect is well shown in the succeeding years, however. The four years, 1893-4-5-6, show the smallest export. During November and early December of these years turkeys sold at about 6 to 8c. per lb. in Toronto.

The figures of 1898 show a total trade nearly double that of 1890. If those for the year ending June last were to hand, they would show a great gain over that of 1898. The increase in the production necessary for such development of our exports has been extended over most of Eastern Canada, but the major portion of it has been in Western Ontario. Greater interest was taken in this trade last season than ever before by the merchants of this part of Ontario. Some of them, such as T. Whitehead, Walkerton, held special delivery days, similar to the "Fairs" of Perth and Smith's Falls, and in this way collected, in some instances, several tons in a day.

As before stated, the preparations for the present season are greater, and the export is likely to be larger than ever before. It is estimated that buyers have already contracted in the country for about 100,000 turkeys for the British market at about 7½ to 8c. per lb. for dressed stock. Its probable reception on that market may be judged from the following, taken from The Fish Trade Gazette, London: "We do not anticipate quite so strong a demand for Normandy turkeys this year, on account of probable large supplies of Canadian birds of fine quality. There is every reason to expect these birds to be much better prepared than in former years,"

When the average Eastern Canada farmer learns to properly fatten, kill and dress poultry—turkeys and fowl, especially—there will be an exceedingly great expansion in our exports of them. One of the most conservative commission men of Toronto states that \$5,000,000 is by no means an impos-

sible figure to reach, when the trade is properly looked after by all concerned.

And a review of the situation makes the claim seem a reasonable one.

MAKING COLLECTIONS.

DURING the fall of the year, when the farmer is making deliveries of grain, hogs, etc., and reaping the profits of his labors of the summer, the merchant who does a credit business with the farmer is called upon to exercise even greater skill than usual in the management of his business.

In dealing with his farmer customer he has to exercise much tact and skill that he will get his pay, yet shall not offend, and consequently lose, any desirable customers through the persistency of his request for payment.

All merchants should, and most successful merchants do, know personally all their customers—not only have a speaking acquaintance with them, but know their characters and natures so well that they are able to approach them successfully on such matters as the payment of their accounts.

When a merchant sells a customer goods on credit, his customer is under no obligation to him, if he pays it in a reasonable time. The merchant's reward is, or should be, in the increased charge made because of the business being on the credit basis. When this principle is thoroughly recognized, there is less difficulty in approaching a customer about his account than when the merchant looks upon it as a personal favor to his customer.

But, when the customer asks that his account may be left unpaid over the reasonable limit of time, he puts himself under obligation to the merchant, and should be able and willing to give satisfactory reasons for so doing.

As a general rule, the present is the reasonable time for the payment of farmers' accounts, and, if a farmer does not pay up when he is getting his own payments, he should give reasons for the neglect. The merchant should be able to know, from his knowledge of the man's character, whether the reason is satisfactory or not. If it is, certainly the request for longer credit should be granted; if it is not, it should be "gently, but firmly," refused.

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COMPETITION OF FOREIGN SUGAR.

In addition to the unsettled feeling in raw sugar abroad, to which reference has already been made, another cause has materially contributed towards the frequent fluctuation witnessed in the price of Canadian refined sugar during the past month or six weeks.

Freer offerings of foreign refined sugar, both American and Dutch, is the influence referred to, and, in passing, increased competition from this direction was as much responsible for the latest cut in prices by the Canadian refineries, as the position of the raw material.

So far, this competition has not affected traders in the Montreal district as much as in other parts of the country.

In Quebec and the district adjacent to or controlled by importers there, it is Dutch granulated that our refiners have had to fight.

This sugar can be offered to the trade at about \$4.15 per 100 lb., duty paid, but it has the disadvantage of being put up in bags, and, in catering to Canadian consumers who are used to barrels, by long odds the cleanest package, experts figure the preference in favor of the latter is about equivalent to 20 to 25c. per 100 lb.

This, of course, does not apply to the American refined sugar. This is being offered chiefly in the West, and it is understood that three well-known firms of importers, outside of the regular wholesale grocery trade, are bringing in large quantities of this sugar and storing it at Toronto, Winnipeg and other western points.

The competition now in progress between the United States refiners and the drawback of about \$1.79 to \$2 per 100 lb., allowed by the United States Government on refined sugar exported, is enabling these firms to purchase refined in bond in New York, and offer it to the trade in Canada at \$4.40 per 100 lb., duty paid. This competition has been carried so far that the country has been flooded with circulars addressed direct to the retail trade, offering supplies in suitable quantities at the above figure.

Naturally, with the rebate that the Canadian refiners have to allow to wholesalers, this competition is felt all the more keenly, and it is not surprising that they express

dissatisfaction with the present condition of affairs. The further west, also, that they cater for trade, the harder this competition from American refined is to meet. This is due to the difference in railway rates imposed from Montreal to points west compared with those asked from New York to the same points.

A case in point came up the other day. A well-known commercial man asked for a figure for 2,000 bbls. from New York to Winnipeg. He was quoted 63c. per 100 lb. by the American railways.

To ship a similar quantity from Montreal to the Western city would cost 73c. per 100 lb., or a difference of 10c. per cwt. in favor of the American sugar, quite a nice margin in these days of keen competition for business. Altogether, the present conditions are decidedly unfair to our Canadian refiners.

Figures obtained from the Customs Department demonstrate that this business in foreign sugar has been largely increased this year as compared with 1898.

For the fiscal year ending June 30, 1899, there were 28,544,981 lb. of foreign refined brought into Canada, valued at \$807,064. During the same period in 1898 Canadian imports were 22,457,266 lb., valued at \$573,448.

At Montreal, however, for the quarter ending September 30, 1899, the imports of foreign refined were less than in 1898. This year, Montreal, in the period named, only imported 1,459,455 lb., valued at \$38,984, against 2,060,725 lb., valued at \$52,757, in 1898.

THE WAR AND TRADE.

THE troubles in South Africa are, aside from their political significance, of direct interest to merchants and traders generally owing to the influence they exert on the world's money markets. The Imperial Government is shipping gold to South Africa to meet its military expenses, and it has enormously increased its disbursements for military and naval purposes, and, if the war is long drawn out, its need of money will necessarily be heavily added to. An issue of consols is rumored, but, whatever form it takes, the Mother Country cannot

carry on war in Africa without withdrawing from commercial uses a considerable volume of money now in use in the loan markets or seeking investment. At the same time the war has cut off the supply of gold from what has become the largest producing section. The supply of gold would still be far larger than it was a few years ago, but the business of the world keeps itself adjusted to the supply of gold in a general way, though of late years it has had some difficulty in keeping up with the increasing supplies, and the sudden cessation of the production on the Rand cannot fail to have an effect upon the money supply. On the other hand, the war is being felt in a beneficial way in the increased demand for breadstuffs, and there must be an increased demand for provisions if it lasts any time and also for war material of every sort. Canada, of course, should share in these benefits; in fact, we have already had an experience in the shape of enormous purchases of Canadian hay for the army horses and mules. But, unfortunately, the stimulus thus afforded to certain branches of trade falls far short of compensating for the interruption of business in other directions. War involves waste of capital instead of its employment in reproductive forms, and the nerves and arteries of commerce are now so interlaced that waste at one point is not without its effect everywhere.

SUGAR DECLINES AGAIN.

After the decline of 5c. noted in sugar prices last week, it was expected by many that figures would hold steady for a while. Another drop, and one of 10c., is noted this week, however. The continued strong competition of foreign sugars, referred to in another column, has made this necessary, and a reduction of the price of raw materials has made it possible.

TORONTO GROCER SHOT.

John E. Varcoe, grocer, 182 Queen street east, Toronto, was shot in his bedroom early Thursday morning by burglars. Mr. Varcoe, who resides over his store, was awakened by a noise, and found one of the thieves beside his bed. He jumped up, and in the scuffle that ensued the thief drew his revolver and fired, hitting him twice, in the groin and the left side. Meanwhile, Mr. Varcoe's assistant, Noel Thomas, who slept in the next room, was prevented from helping his employer by another burglar with a loaded revolver.

After the shooting one of the thieves jumped from a second-storey window, and so hurt himself that he was easily captured by a night patrol in the neighborhood. The other one got out safely, but was chased by a second policeman, who, after firing a number of shots, wounded and captured him.

Two doctors were speedily summoned to Mr. Varcoe's assistance, and, after everything had been done to relieve his sufferings, he was removed to the General Hospital, where he died about 7 o'clock. Mr. Varcoe was a young man, and had many friends in Toronto.

WAR, WAR!! AND RUMOURS OF WAR.

Everything is going up—see to it that your "Salada" sign goes up, and let the public know you're "up-to-date."

"SALADA"

PURE UNCOLOURED
CEYLON GREEN TEA

SALADA

Announcement in a grocery store stamps the proprietor as a man of good judgment.

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

REPRESENTATIVES WANTED.

WANTED—REPRESENTATIVES IN MONTREAL and Toronto to sell to the trade Concentrated White Wine Vinegar (English Manufacture) one part Concentrated Vinegar to four of water. Address "Vinegar," care of The Canadian Grocer, Montreal or Toronto. (46)

POULTRY

Parties having poultry to offer will do well to communicate with

THE DELHI CANNING CO.
DELHI, ONT.

All poultry must be dressed, drawn, with heads and feet off.

Seeded Raisins

Freshly done after you send in your order. Quality guaranteed second to none. Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

We handle the following

Coffees, Green and Roasted

Gautemala, Mocha, Maracaibo, Ceylon, Mexican, San Salvador, Java, Jamaica, Santos, Porto Cabella, Costa Rica, Bogota and Choice Rios. We have also the following favorite blends—Dalley's Perfect Coffee, Dalley's Special Coffee, Dalley's Pearl Coffee, Dalley's Reliable Coffee, Dalley's Victor Coffee, Dalley's Queen Coffee, Dalley's French Cream Breakfast Coffee.

We are direct importers of Coffees. Give us a trial. Quality is our motto.

The **F. F. DALLEY CO., Limited**, Hamilton, Can.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 9, 1899.

GROCERIES.

THE market exhibits some interesting features this week. Sugar has declined 10c., making a total drop of 15c. per 100 lb. in two weeks. This is due to easier raw material markets and competition from the United States. Canned goods are decidedly firm, tomatoes showing an advance of 10c. and peas of 5c. Indian and Ceylon teas arriving from London this week show an advance of ½c. Imported nuts are scarce in quantity and high in price. Peppers show an advance of 2c. per lb. Fine and selected Valencia raisins are ½ to 1c. per lb. dearer. Currants are cheaper in Patras, but the reduction comes too late to affect prices for the Christmas trade. With the exception of currants and sugar, a general firmness is manifested, and a good, healthy trade is being done.

CANNED GOODS.

The canned goods market shows decided strength. Tomatoes are the strongest, possibly, on the list. The general quotation is 90c. to \$1 for first-class stock. Peas have advanced 5c. in the past week, and are now firm at 80 to 85c. Corn is firm, though last week's range, 95c. to \$1, still covers the market.

The lightness of the pack of canned fruits keeps prices stiff, though the demand is but moderate. Pears are very scarce.

It is generally admitted that the pack of Coho salmon is light, as has been stated in these columns. There is a good movement. Holders are still asking \$3.40 to \$3.50 f.o.b. at the Coast.

COFFEES.

There is nothing new. A good business is being done at unchanged figures.

SUGAR.

The weakness of this market is demonstrated by another decline of 10c., which follows the drop of 5c. noted last week. The cause of the decline is the competition of United States sugar, but it has been made possible by reduction in the raw sugar

market. The decline, which went into effect at 1.30 p.m. Tuesday, makes the Guild price now \$4.53 for Montreal granulated, and \$4.48 for Acadia granulated.

SYRUPS AND MOLASSES.

Sugar syrup is in greater demand than can be supplied, so is decidedly firm. Corn syrup is also moving briskly at firm, unchanged prices. The demand for molasses is light, with prices steady and unchanged.

TEAS.

The strength of Indian and Ceylon teas is maintained by reports of slightly higher prices in the country of production. The London market also shows up strong, especially in the lower and medium grades. Stocks now arriving from England show an advance of ½d. The quantity of spot teas of desirable quality is very limited. Lead for packing teas has, owing to the high price of raw material, advanced £2 10s. from its

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

lowest point. A heavy consumption of China green teas in the United States this season has made it hard to get Canadian orders filled, especially Young Hyson thirds. From recent reports to hand there is no indication of the market easing off in the near future. There is not much doing, though, as buyers refuse to meet sellers' figures. Higher grades of China blacks are easier. Japan teas are steady at unchanged figures.

NUTS.

The stock of filberts in Canada will be light this season. The bulk of these goods for this market were on the ss. James Turpie, which was stranded, and the bulk of the nuts destroyed. There will be no opportunity of purchasing further supplies of these goods for the holiday trade except from New York. To lay them down from there would cost 9½c. A second cable from Dadelszan & Co., Bordeaux, states that marbots are very high, and that grenobles are in short supply. At the price quoted for grenobles it would cost 12c. in carlots to lay them down here. The ss. Jacona arrived at Montreal on Wednesday with the season's supply of Tarragona almonds. Owing to the high costs, the importation is very light, probably not more

than 1,000 bags. To-day's cost of these nuts would be about 13c., original weights. The crop of Canadian hickory nuts and chestnuts has been above the average. Chestnuts are selling freely at \$3 to \$3.25, and hickory nuts at \$1.75 per bushel.

FOREIGN DRIED FRUITS.

CURRANTS—A brisk business is reported. The foreign markets are weaker, but this is not likely to affect the Canadian market before Christmas, as it is too late to get supplies at present prices before then. They can be bought to-day, though, ½c. lower than goods now arriving. The direct boat, which arrived at Montreal on Wednesday, carried 1,000 tons of currants, of which 520 tons were from Dem Schisas, Patras, the balance by sundry shippers.

VALENCIA RAISINS—Stocks in Spain are practically exhausted. The last quotations received (which were for only a trifling quantity of fine off-stalk) were ½c. higher than the last figure for selected. At the prices quoted, it would cost to lay down in Toronto 6½c. for fine and 7¼c. for selected.

SULTANA RAISINS—All grades are now offering more freely. The foreign market for these raisins is high, so dealers have now the best opportunity of the season to supply their wants at reasonable prices, and with a large selection to choose from.

CALIFORNIAN RAISINS—The first shipments are now coming to hand. Advices just to hand state that rains have damaged the crop so seriously that no more Californian raisins can be offered.

PRUNES—Some European prunes have been sold on the market as Bosnias, but it is generally believed they are Servian prunes. Shippers who have their factories in Bosnia, and deliver Bosnias only, are asking 2s. more than these have been sold at. Californian prunes are steady at unchanged figures. There is a great scarcity of small sizes.

GREEN FRUITS.

Generally speaking, an excellent business is being done on the green fruit market. There is an splendid demand for Almeria grapes, sweet potatoes, cranberries, oranges, and lemons. There is also a good movement of winter apples. Large supplies of Verdilli lemons are now on the market at \$2.50 to \$3.50 per barrel. Jamaica oranges are offering at \$5.50 to \$6 per barrel, a decline of 50c. Cranberries have also declined 50c., the price being \$6.50 to \$7. Sweet potatoes are firm and at unchanged figures. The quality of bananas now offering is none

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Soap 29/8/07 147
page

SURPRISE SOAP

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too good, and first-class stock is held firmly at \$1.50 to \$1.75 per bunch, though most of what is offering is not worth much over \$1. A few native grapes are still offering at 17 to 20c. per basket. Almeria grapes are firm at \$5 to \$5.50 per keg. Winter apples are easy at \$2.50 to \$3 per barrel.

COUNTRY PRODUCE.

EGGS—There is not much change. Prices are steady at last week's figures. Strictly fresh eggs are quoted at 18 to 19c. per dozen, though ordinary fresh-gathered stock can still be had at 17c., and 14c. is the price of cold-storage supplies. At outside points the price is firm at 15 to 16c.

POTATOES—The market shows a much stronger feeling this week, and 35 to 37c. per bag is being paid on track for carlots. Small lots are selling at 40 to 45c. out of store.

BEANS—The market is still advancing, both hand-picked and prime showing an advance of 10c. Prices now are firm at \$1.40 for hand-picked, and \$1.25 to \$1.30 for prime.

DRIED AND EVAPORATED APPLES—The market is firm at an advance of ½c. in both dry and evaporated apples. Dried apples are very scarce, and dealers are cheerfully paying 5½ to 5¾c. outside. The jobbing price is firm at 6 to 6¼c. Evaporated apples are in good demand at 8 to 9c.

POULTRY—The offerings of turkeys continue to increase, and though the demand keeps good another decline of 1c. is noted, the top figure now being 9½c. A large average of scalded stock is arriving and is in exceedingly poor demand as they are not wanted here at all. Geese are firmer

than last week and 6 to 7c. is the ruling figure. Chickens are in good demand at 35 to 50c., and ducks at 40 to 60c. per pair.

GAME—Owing to the comparatively warm weather, receipts of ducks and other game are not as large as we expected. Ducks are steady at from 25c. per pair for teal and other small varieties; 40 to 50c. for blue bills and red heads, and 75c. for mallards and large black ducks. Partridge are in good demand at another advance of 5c., the present price being 55 to 60c. per pair. A small quantity of venison has been received on the market. This has been sold at good prices, carcasses selling at 7 to 8c. per lb. and saddles at 11 to 12c.

VEGETABLES—The market is quiet, in consequence of a light demand. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40c. to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket all apples, \$2 to \$2.50 per bbl.; squash, \$1 to \$1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The demand for home consumption keeps so large that the market is kept clear of all receipts, prices are, consequently, firm. We quote: Choice dairy large rolls at 18½ to 19c.; tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The feeling outside is rather firmer, and as high as 11¼c. has been

paid at country boards. The majority of factorymen are making sales at the prices ruling. The jobbing trade keeps steady, and stocks are moderate. Prices are firm and sellers are not pushing sales at 12 to 12¼c. for Septembers.

PROVISIONS.

Unusual activity is noticed at local packing houses this week, caused principally by orders to be filled before the close of navigation. The demand is general, all goods going out in as large quantities as the packers can send them by working day and night. All packers are behind their orders of lard, so prices of tubs and pails have been raised ¼c. The price of dressed hogs has declined on account of declines in the British market. For carlots \$5.25 is paid for select weights and \$5 for heavy. It is probable that after the present rush of orders is filled the weakening in the price of hogs will be followed by declines in provisions.

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FISH AND OYSTERS

A decline of 25c. per basket is noted in ciscoes. They sell well at \$1, the present figure. There is a good demand for frozen fish and for oysters, which are not changed in price. We quote: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, \$1.00 per basket. Oysters, Booth's standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.

GRAIN. FLOUR. BREAKFAST FOODS.

GRAIN — The market is steady, with fall wheat unchanged at 67c. at outside points. Deliveries on the street market are good. We quote this market as follows: Wheat, white and red, 70 to 71c.; goose, 70c.; peas, 62c.; oats, 31 to 33c.; barley, 43 to 47c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat keeps prices firm at 79c. Toronto and West.

FLOUR—A good local trade is being done. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS — Standard oatmeal and rolled oats are 10c. dearer. We quote as follows: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.70 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL

HIDES—Both cured and green hides are in good demand at the advance noted last week. We quote: Cowhides, No. 1, 9¼c.; No. 2, 8¼c.; No. 3, 7¼c. Steer hides are worth ½c. more. Cured hides are worth 9¼c.

SKINS—The market is firm. A good business is being done. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 80c.

WOOL — Combing and unwashed wools have advanced ¼c. as anticipated. We quote: Clothing wool, 17c.; combing fleece, 15½c.; unwashed, 9½ to 10c.

SEEDS.

The market is quiet. Red clover keeps firm, with dealers paying \$4.50 to \$5 outside. Alsike keeps easy, though prices are

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still about \$7.50 per bush. for fanciest qualities. A fair movement of timothy is reported at \$1.25 for extra choice to fancy, and 75c. to \$1 for choice to fancy stock.

QUEBEC MARKETS.

MONTREAL, November 9, 1899.

GROCERIES.

A GOOD volume of trade has been noted in groceries, and all the jobbers state that they have all they can do getting out orders. The chief news of the week has been another decline in the price of refined sugar of 10 per cent., due to the determination of the local refiners to keep out the American article at all costs. Molasses, under a limited stock, clearly point higher, and there is considerable excitement in Valencia raisins, owing to a sharp advance in values. Firmness in canned vegetables is still quite remarkable, and many other lines of leading canned goods promise to be much higher; notably sardines, mushrooms and French peas. Coffee exhibits a better tone, and there has been a fair business in teas.

SUGARS.

Another slump in the price of Canadian refined sugar has been the chief feature of the week. Domestic refiners are determined to keep out American refined at all costs, and this week's cut of 10c. per 100 lb. all around is a step in that direction. On the new basis, granulated is offered at \$4.40 and yellows at \$3.60 to \$4.25. Advices on raw sugar continue easy, cables to-day reporting the market for beet sugar $\frac{3}{4}$ d. lower, with November quoted at 9s. and December at 9s. $1\frac{1}{2}$ d. Cane was steady at previous prices, with Java quoted at 11s. 3d. and fair refining at 10s. 6d.

SYRUPS.

There is nothing new to report in syrups, business being dull and prices nominally quoted at $1\frac{3}{4}$ to $2\frac{1}{4}$ c. per lb. at the factory.

MOLASSES.

The position of molasses steadily becomes stronger, owing to the fact that stocks in first hands are very light, so much so that an advance in price is considered inevitable. There has been some demand for Barbadoes during the past few days, and some sales of

25 puncheon lots were made at 36c., but it is stated that holders now are asking 37c., and in some cases 38c. The Guild price is unchanged at 37c. for carlots and 38c. for smaller quantities.

DRIED FRUITS.

The Valencia raisin market is excited owing to advices from primary markets. The second direct steamer from Denia is due here on November 10, but from what information can be gathered none of her fruit cargo is on consignment; consequently, buyers who have held off with the expectation of filling their wants when she arrives will more than likely be disappointed. In fact, no fine off-stalk are now obtainable here for less than $6\frac{1}{2}$ c. in jobbing parcels, while no selected are to be had for prompt delivery, but they are quoted $7\frac{1}{4}$ c. to arrive. Layers are stronger at $7\frac{1}{2}$ c.

There has been a fair demand for currants at $4\frac{1}{2}$ to $4\frac{3}{4}$ and 5c. per lb., as to quality, with Vostizzas from $5\frac{1}{2}$ to $7\frac{1}{4}$ c., as to brand and package.

CANNED GOODS.

There has been a good demand for canned vegetables, but, with limited stocks, business has been of small volume. Corn has sold at \$1 per dozen, but holders in many instances will not accept less than \$1.05 to \$1.10. A round lot of tomatoes changed hands recently at a price equal to 85c. on spot. Peas have sold at $72\frac{1}{2}$ to 75c. and beans at $82\frac{1}{2}$ c. per doz. here. Advices from France are to the effect that sardines suitable for the American trade are scarcely to be had. The pack this year was but 20 per cent. of that of last. Gallon apples are held firm at \$2.25 and No. 30 at 85c. Peas are steady at 80 to 85c. for sifted Junes and 75 to 80c. for marrowfat. Both strawberries and raspberries continue scarce and firmly held. Mushrooms, owing to the drought in France, promise to be remarkably scarce, and, at the earliest, no deliveries can be made before January. French peas are equally scarce also, and, as a broker said, don't seem obtainable for love or money. In pickled olives prices will also be high, as they sold on the trees much higher than last year.

RICE.

Business in rice has been less active, but

prices are fully maintained in sympathy with outside markets, and we quote "Standard" at \$3.30 to \$3.40.

SPICES.

In spices, the demand for nutmegs has been good, and some fair-sized sales have been made at firm prices. Other lines have been quiet, but values show no change. Cable advices report a firm market for pepper, and quote 12 5-16c. for Singapore black, December February, sail shipment. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

The stronger tone outside has caused a somewhat firmer feeling. Maracaibo is quiet with sales of 25 and 30-bag lots at $8\frac{3}{4}$ c. and smaller lots 9 to 12c. as to quality. Rio and Santos range from 7 to 10c. as to quantity and quality.

TEAS.

There has been a fair inquiry for tea during the past few days, and, while small lots only are moving, a larger volume of business is noted. Sales of teas have been made here at prices which importers could not replace in Japan except at an advance of $2\frac{1}{2}$ to 3c. per lb. There is considerable inquiry here for gunpowders, but buyers and sellers are apart in their ideas as to values. Advices from New York state that the demand for Young Hysons has been good, and all the stock obtainable at 13c. has been bought up for shipment to London. Low-grade congous here are held at 13c.

FISH.

There has been a fair demand for fish, but stocks are ample to fill all requirements. No green haddock or pollock are here at present, but green cod are arriving freely. Dried codfish are easier at \$4.75 to \$5, and haddies at 6 to 7c. The rest of the list is unchanged. We quote: No. 1 new Nova Scotia

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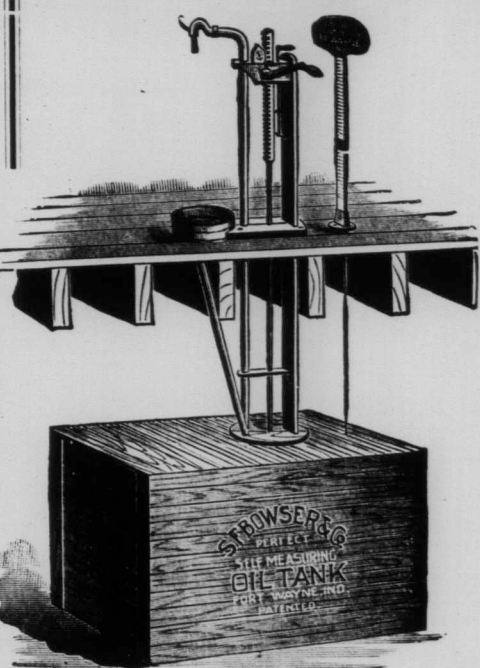
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tian herring, \$5.25 per bbl.; \$2.50 to \$2.75 per half-bbl.; N.B. do, \$2.50 to \$2.75; No. 1 green cod, \$4.75 to \$5 per bbl.; No. 1 large, \$5.50; No. 2, \$4 to \$4.25; No. 2 Labrador salmon, \$13.50 to \$14; British Columbian salmon, \$14 to \$14.50; No. 1 Red Sea trout, \$10 to \$12, and pail do., \$8 to \$9; No. 2 mackerel, \$15.50 per bbl.; dried codfish, \$4.75 to \$5 per 112 lb.; large dressed do., \$4.25 to \$4.50 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloaters, \$1 per box; Yarmouth do., \$1; smoked herrings, medium, 12c.; Lock Fyne do., \$1 per keg; large do., \$3.50 per half-bbl.; kippered herrings, \$1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 4c. per lb.; whitefish, trout and dore, 7½c. per lb.

Demand for oysters is good. Ordinary malpeques, \$3.50 per bbl.; hand picked do., \$4.50 to \$5; standard, in bulk, \$1.30 per gallon; select do., \$1.50.

GREEN FRUITS.

Receipts of apples have been free, and they are selling in round lots at \$3

for No. 1, and No. 2 winter apples, \$1.50 to \$1.75. Many barrels are arriving that have been heated, and they have to sell for what they will fetch—\$2 to \$2.50. On the whole, the apple market is depressed owing to the demoralized state of the foreign markets. The best part of the Canadian grape season is now over; receipts of good sound stock are comparatively light, but there is any amount of frozen and wasty stock offering. No. 1 quality command 18c. per basket for blue, 20c. for Niagara, and 25 to 30c. for Rogers. Almeria grapes are offering at \$4.50 to \$7 per keg as to weight and quality. Jamaica oranges, which are the only variety offering, are selling under a fair demand at \$5 to \$5.50 per bbl. The lemon market is quiet at \$2.50 to \$3.25 per box. Bananas are slow sale at \$1.75 to \$2.25 per bunch, as to size. Sweet potatoes are selling fairly well at \$2.25 per bbl. There is little or no demand for cranberries at \$6 to \$6.50 per bbl. Spanish onions remain unchanged at 65c. per crate.

COUNTRY PRODUCE.

EGGS.—The demand was good from loca

buyers, and an active trade was done at firm prices. Strictly new laid near by stock sold at 22 to 23c.; choice candled at 20 to 20½c.; Montreal limed at 16c., and western culls at 12 to 12½c. per doz.

POULTRY—There was a good demand for dressed poultry to day, and a fairly active trade was done at steady prices. Receipts were fair, considering the weather, but the supply was not sufficient to fill the requirements. Turkeys sold at 9 to 10c.; chickens at 7 to 7½c.; ducks at 7½ to 8½c., and geese at 6 to 7c. per lb.

GAME—Receipts of partridge were small and prices rule firm at 55 to 60c. for firsts, and at 30 to 35c. for seconds per brace.

MAPLE PRODUCT—In maple product business was exceedingly quiet. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¼ to 8c. per lb.

HONEY—For honey there was a small demand. White clover comb is quoted at 12c., extracted at 9c., and buckwheat at 8c. per lb.

BEANS—There was considerable inquiry for beans at firm prices. Choice hand-

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S. H. EWING & SONS,

96 King St., Montreal.

picked are quoted at \$1.45 to \$1.50, and primes at \$1.37½ to \$1.40.

POTATOES—A fair trade is reported in potatoes, and prices rule steady at 40 to 45c. per bag in round lots.

ASHES—In ashes business continues quiet. We quote: First sorts, \$4.10; seconds, \$3.85, and pearls, \$5.15 per 100 lb.

DRESSED HOGS—Owing to the continued mild weather, receipts of dressed hogs are still very small, there being only 15 received to day. The market is quiet, and prices rule about steady at \$5.75 to \$6.25 per 100 lb. in a jobbing way.

PROVISIONS.

There was no new feature in the market to note. The demand for most lines was fair at steady prices. We quote: Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

FLOUR AND GRAIN.

FLOUR—A better demand was experienced for flour to day, and the market was more active, with a larger volume of business doing at steady prices. We quote: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.40; in bags,

\$1.65; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—The feature of the grain market to-day was the decided improvement in the demand for Manitoba from Liverpool buyers; in consequence, round lots were placed, one shipper's sales aggregating 125,000 bushels. There was also a fair demand in the Winnipeg market for wheat from shippers here and some round lots of No. 1 hard were purchased at 67½c. afloat Fort William. The demand for coarse grains on spot was slow, and, outside of some sales of buckwheat that were made at 54½c. afloat, which figure shows a decline of 1c. per bushel, there was nothing doing. Peas were quoted at 66c.; rye, 61c.; No. 1 barley, 51c.; No. 2 ditto 51c.; feed ditto 47½c.; oats, 29½c., and buckwheat 54½c.

OATMEAL—A meeting of the oatmeal millers was held recently in Toronto, at which it was decided to put the price of rolled oats at \$3.60 per bbl. and \$1.75 per bag in carlots, on track here, but it remains to be seen if they will all keep up to this agreement.

FEED—A fairly active trade was done in feed, there being a good demand for bran especially. Manitoba bran is selling at \$15; shorts at \$17 per ton, including bags; Ontario bran at \$15 and \$15.50; shorts at \$17 to

\$18, and mouillie at \$20 to \$24 per ton, in bulk.

HAY—The tone to the market for baled hay was steady, with a good trade doing. We quote: Choice No. 1, \$8.50 to \$9; No. 2, \$7 to \$7.50; and clover, \$6.50 to \$7 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE—The market rules about steady, and so far as business between traders, there was little to make a price, but fine Quebec Septembers could be quoted steady at 10½ to 11c., and ditto Octobers at 10½ to 10¾c. At the wharf about 3,000 cheese were sold, and they ranged from 10¼ to 10½c., with possibly the inside the ruling figure. The goods were late October make. The cable was unchanged to-day.

BUTTER—The market was rather heavy in its disposition, and we understand that business was done in good-sized lines of stock down to 20¼c. The advices from Great Britain are not very encouraging, the notable fact being heavy receipts of Australian. In fact, it is estimated that between now and November 27 there will be landed in Britain 123,757 packages of Australian butter.

MONTREAL NOTES.

Canners have, it is reported, refused \$1.05 for corn and 85c. for tomatoes lately.

1899

NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { **BLACK**
BLACK AND GREEN MIXED
JAPAN }

In 1 or ½-lb. Sealed Packages,
Retail Price—

25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

A. H. CANNING & CO.

Heavy arrivals of heated stock and poor markets abroad have depressed the apple market.

Advices state that the price of castile soap is 6d. per cwt. higher, and a further rise is probable.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., November 9, 1899,

BUSINESS continues very good, and there is a general feeling of satisfaction amongst the trade. Groceries are not the only line that feel the effect of the improved condition. The advance in prices is, perhaps, even more noticed in hardware and in lumber, and freights have reached a point that has been looked forward to for years. In woollen goods and other lines there is an upward movement. All of this goes to make good times. Teas, particularly Indians and Ceylons, are higher. In cream of tartar, the tendency is downward, but there is no marked change, and price is rather higher than last sales were made at here. The stronger tone in all grades of raisins has been a feature of the week. Pepper is advanced, and the tendency is to still higher figures. Dealers have been quite free buyers of English rice. The market has advanced 6d. of late, and is very firm. Brooms, which have been lower in price, were advanced a considerable amount this week, much to the surprise of the trade.

OIL—Price of burning oil was again advanced this week. This time the advance was ½c. on the different grades, and prices are held very firm. Sales are very large, the entire business being practically with the one company. Turpentine and linseed oil are also again advanced, and very high prices now rule. There is but a fair sale. Lubricating and cod oils are quiet. The former is very firmly held.

SALT—It is doubtful if there was ever as little coarse salt in this market at this season as at present, and it is very difficult to get further supplies. A small lot of Liverpool coarse arrived via Boston during the week. It found a ready sale at an advance over late prices. There is but a fair demand. In fine salt market is well supplied. We quote: Liverpool coarse, 48 to 55c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Some packers have not yet filled their orders. All lines are firmly held. Corn has been advanced, and the stock is already short. Peas are firm and tomatoes tend higher. Sales are active. In salmon, the stock is still light, though there were some arrivals during the week. Prices are high, and the sales are largely

Clark's Mince Meat

In Tins— 1's, 2's, 3's, 4's, 5's
Retail at—10c., 20c., 30c., 40c., 50c. each.

Handsomely packed. Stock A.1

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky !!!

Hugh Walker & Son

Consignments carefully handled.

The Following Brands
Manufactured by
The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, TORONTO

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can

Telephone 645.

SELL . . .

**GOOD
WILL
SOAP.**

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Wholesale Fruit and
Commission Merchants

GUELPH, ONT.

CURRENT MARKET QUOTATIONS

November 9, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	19	18	14	16
" " pound prints.	17	20	17	18
" " tubs, best.	15	18	17	18
" " tubs, second grade.	12	14	14	15
" " low and med.	22	21	18	19
Creamery, tubs and boxes.	22	22	19	20
" prints and squares.	11	11½	11	11½
Cheese, per lb.	16	18½	14	15
Eggs, per doz.				

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's	\$0 90	\$0 90	\$1 00	\$1 00
gallons	2 10	2 40	2 60	2 25
Asparagus		2 40		
Beets		1 00		
Blackberries, 2's		1 40	1 70	1 80
Blueberries, 2's	70	75	85	90
Beans, 2's	90	1 00	1 25	1 30
Corn, 2's		1 90	2 00	2 30
Cherries, red, pitted, 2's		1 90	2 00	2 40
" white		1 90	2 00	
Peas, 2's	75	75	80	85
" sifted		85	1 00	1 10
" extra sifted		1 00	1 25	1 20
Pears, Bartlett, 2's		1 25	1 50	1 80
" 3's		2 00	2 40	2 25
Pineapple, 2's	2 40	2 25	2 50	2 25
" 3's	2 60	2 50	2 60	2 60
Peaches, 2's	2 50	1 75	1 90	1 85
" 3's	2 50	2 50	2 70	2 85
Plums, green gages, 2's		1 10	1 25	1 60
" Lombard		1 00	1 10	1 50
" Damson, blue		1 00	1 10	1 30
Pumpkins, 3's		75	90	1 00
gallon		2 10	2 25	2 10
Raspberries, 2's	1 40	1 45	1 65	1 50
Strawberries, 2's	1 35	1 50	1 60	1 65
Succotash, 2's		1 15	1 10	1 15
Tomatoes, 3's	75	78	85	90
Lobster, tails	2 50	2 95	2 75	2 50
" 1-lb. flats	2 75	3 00	3 25	1 25
Mackerel	1 30	1 35	1 30	1 35
Salmon, sockeye, tails	1 30	1 50	1 40	1 25
" flats	1 40	1 60	1 50	1 30
" Horseshoe		1 35	1 40	1 60
" Clover Leaf, tails	5 5	9 9	1 7½	
" Clover Leaf, flats	1 1	4 4	1 65	
" Cohoes	1 05	1 15	1 05	1 10
Sardines, Albert, ¼'s		12	12½	13
" Sportsman, ¼'s	20	21	20	21
" key opener, ¼'s	10	11	10½	11
" P. & C., ¼'s		18	18½	23
" American, ¼'s		33	33	36
" Mustard, ¼ size, cases		9	11	10
Haddies	9 50	11 00	8 50	9 00
Kipperd Herring	1 20	1 50	1 00	1 10
Herring in Tomato Sauce	1 30	1 45	1 55	1 60

GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Sorrento, per box	\$3 25	\$1 00		\$3 00
" Jamaica, per bbl.	5 50	6 50	5 50	6 00
Lemons, Verdill, p. box		2 50	2 75	3 00
" Messina, per box		3 00	3 25	4 00
Bananas, per bunch	50	1 00	1 50	1 75
Grapes, per 10-lb. basket		17½	20	20
Winter Apples, per bbl.	3 00	3 50	2 00	2 75
Sweet Potatoes, per bbl.		2 50	2 50	3 00
Cranberries, per bbl.	5 00	6 00	6 50	7 00
Spanish Onions, per crate	35	50	85	90
Ameria Grapes, per keg		5 50	6 50	

SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated (St. Lawrence, Red-path)	\$4 50	\$1 52	\$4 53	4 50
Granulated, Acadia	4 45		4 48	4 55
Granulated, foreign			4 60	
Paris lump, bbls. and 100-lb. bxs	5 70		5 33	5¾
" in 50-lb. boxes	5 80		5 43	6
Extra Ground Cing, bbls.	5 30		5 43	
Powdered, bbls.	5 15		5 25	5¾
Phoenix	4 35		4 38	
Cream	4 35		4 38	
Extra bright	4 20		4 23	3¾
Bright coffee	4 10		4 13	3¾
Bright yellow			4 03	
No. 3 yellow	3 85		3 88	3¾
No. 2 yellow	3 80		3 84	
No. 1 yellow	3 70		3 73	
Foreign, yellow				
Trinidad				

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	\$3 25		\$3 30	
Cut nails, base	2 60		2 60	
Barbed wire, per 10-lb.	3 40	3 50	3 40	3 50
Smooth Steel Wire (oiled and annealed, etc.), base	3 00		3 35	
White lead, Pur.	6 37½		6 50	
Linseed oil, 1 to 4 bbls, raw	59		59	
" " boiled	62		62	
Turpentine, single bbls.	77		77	

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark	1¾			
Medium	2	30	32	
Bright	2¼	35	37	34
Corn syrup, barrel, per lb.			2¾	
" " ½ bbls.			2¾	
" " kegs			2¾	
" " 3 gal. pails, each.			1 30	
" " 2 gal. "			1 00	
Honey			40	
" 25-lb. pails			1 00	
" 38-lb. pails	1 20		1 40	
Molasses—				
New Orleans		26	45	28
Barbadoes		36		28
Porto Rico		38	42	38
Antigua				25
St. Croix				27

CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans	\$1 50	\$1 50	\$1 60	\$1 60
" " 4-lb. cans	2 65	2 65	2 75	2 50
" " 6-lb. cans	8 25	5 25	5 10	8 75
" " 14-lb. cans	18 00	18 50	19 50	20 00
Minced catlops, 2-lb. can	2 60		2 60	2 80
Lunch tongue, 1-lb. can	3 30	2 90	3 25	2 80
" 2-lb. can	6 70	6 75	7 00	5 80
English brawn, 2-lb. can	2 40	2 50	2 20	2 75
Camp sausage, 1-lb. can			2 50	2 50
" 2-lb. can			4 00	4 00
Soups, assorted, 1-lb. can			1 50	1 40
" 2-lb. can			2 20	2 25
Soups and Boull, 2-lb. can			1 80	1 75
" 6-lb. can			4 50	4 25
Sliced smoked beef, ½'s	1 70	1 65	1 70	2 00
" 1's	2 75	2 80	2 95	3 25

CANDIED PEELS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Lemon, per lb.			11	12
Orange, "			12	13
Citron, "			15½	17

FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbl.	4½		4½	5
" " ½-bbls.	6		6	7
" Filigras, bbls.	4¾		5¾	6¾
" " ½-bbls.	4¾		5	6
" " cases	4½	5	5½	5½
" " ½-cases.	4¾	5	5½	5½
" Patras, bbls.			6	7
" " ½-bbls.			6	7
" " cases			6	7
" " ½-cases.			6	7
Vostizas, cases	5½	6½	6	7
Dates, old, boxes	5¾	6	7	8
Figs, 10-lb. boxes, per lb.		12½	14	16
" 20 & 28-lb. boxes, per lb.		14	18	
" Mats, per lb., new		3¾	4	
" Naturals, per lb.			5½	
" 1-lb. glove boxes			13	
Prunes, California, 40's			10	10
" " 50's			9	8½
" " 60's			8	8½
" " 70's			7	7½
" " 80's			7	7½
" " 90's			6	6½
" Bosnia, B				
" " C				
" " D				
" " U				
Raisins, Valencia, off stalk	4		5	6
" Fine off stalk	4¾	6¾	6½	5
" Selected	5	7	7½	5¾
" Layers	5¾	7	7½	6¾
" Sultanas		10	15	12
" California, 3-crown	6¾		7	7¾
" 4-crown	7¾		8	8¾
Domestic—Apples, dried	6	6½	8¾	6
" evaporated	9	9½	9	10
Cal. Evaporated Fruits—				
Peaches, in 50-lb. bags		9	10	

PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dry Salted Meats—				
Long clear bacon			7½	8
Smoked meats—				
Breakfast bacon	11½	12½	11	11½
Rolls		9	8¾	9
Hams	12	13½	11	11
Shoulder hams	10	8	8½	8
Backs			11	
Barrel Pork—				
Canadian heavy mess	15 00	15 50	14 50	15 00
" short cut		16 00	16 50	15 50
Clear shoulder mess			12 50	14 00
Plate beef			11 50	14 50
Lard, tierces, per lb.		6¾	6¾	6¾
Tubs	6¾	7	7	7
Pails	7	7¾	7¾	7¾
Shortening, in 60-lb. tubs			7¾	7¾

All meats out of pickle 1c. less.

Do You Handle Brantford Starch ?

A trial shipment will convince you there is nothing
better, purer, whiter, in the market.

The **Brantford Starch Co., Limited**
BRANTFORD, ONT.

COFFEE					PETROLEUM						
	Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		
Green—					Canadian.....	12	15½	16½	17½		
Mocha.....	24	23	25	30	Sarnia water white.....	12	13	16½	17½		
Old Government Java.....	27	22	25	30	Carbon safety.....	17	17½	18	19½		
Rio.....	10	7½	12	13	American water white.....	17	17½	18	19½		
Santos.....		8			Pratt's Astral.....	18	19				
Plantation Ceylon.....	29	26	29	31							
Porto Rico.....		22	24	28							
Gautemala.....		22	24	26							
Jamaica.....	18	15	18	22							
Maracaibo.....	13	13	18	15							
NUTS					TEAS						
Brazil.....	12	13	12½	13	12	60	12	60	11	40	
Valencia shelled almonds.....	28	30	28	30	Congou—Half-chests Kalsow, Moning, Paking.....	12½	60	12	60	11	40
Tarragona almonds.....	12	15	12	14	Caddies Paking, Kalsow.....	17	40	18	50	15	40
Peanuts (roasted).....	6½	9½	9	10	Indian—Darjeelings.....	35	55	35	55	30	50
" (green).....	5½	8	7	9	Assam Pekoes.....	20	40	20	40	18	40
Cocoanuts, per sack.....	3 00		3 75	3 50	Pekoe Souchong.....	18	25	18	25	17	24
" per doz.....			60	70	Ceylon—Broken Pekoes.....	35	42	35	42	34	40
Grenoble walnuts.....	12	12	13	12	Pekoes.....	20	30	20	30	20	30
Marbot walnuts.....				9	Pekoe Souchong.....	17½	40	17	35	17	35
Bordeaux walnuts.....				9	China Greens—						
Sicily filberts.....		7¾	8½	9	Gunpowder—Cases, extra first	42	50	42	50		
Naples filberts.....	10	11	10	11	Half-chests, ordinary firsts	22	28	22	28		
Pecans.....	10	11	10	11	Young Hyson—Cases, sifted						
Shelled Walnuts.....		25	25	28	extra firsts.....	42	50	42	50		
					Cases, small leaf, firsts.....	35	40	35	40		
RICE, SAGO, TAPIOCA, MACARONI					Half-chests, ordinary firsts	22	38	22	38		
Rice—Standard B.....	3 25	3 35	3¾	3¾	Half-chests, seconds.....	17	19	17	19		
Patna, per lb.....			4¾	5	" thirds.....	15	17	15	17		
Japan.....			5½	5	" common.....	13	14	13	14		
Imperial Seeta.....			4¾	5	Pingsueys—						
Extra Burmah.....			4¾	4	Young Hyson—½-chests, firsts	28	32	28	32	30	40
Java, extra.....			6	6½	" seconds.....	16	19	16	19		
Sago.....			3¾	4½	Half-boxes, firsts.....	28	32	28	32		
Tapioca.....			3¾	4½	" seconds.....	16	19	16	19		
Macaroni, dom'ic, per lb., bulk				5	Japan—						
" imp'd, 1-lb. pkg., French				7½	½-chests, finest May pickings	38	40	38	40		
" " " Italian				11	Choice.....	32	36	32	36		
					Finest.....	28	30	28	30		
SODA					Good.....	25	27	25	27		
Bi-carb, standard, 100-lb. keg...	2 25	2 50	1 85	2 25	Medium.....	19	20	19	20		
Sal soda, per bbl.....	70	75	70	80	Good common.....	16	18	16	18		
Sal Soda, per keg.....	95	1 00	95	1 00	Common.....	13	15	13½	15		
Granulated Sal Soda, per lb.....				1	Nagasaki, ½-chests Pekoe	16	22	16	22		
					" Oolong.....	14	15	14	15		
					" Gunpowder	16	19	16	19		
					" Siftings.....	7½	11	7½	11		
SPICES					WOODENWARE						
Pepper, black, ground, in kegs,					Pails, No. 1, 2-hoop.....		1 55		1 55		
" pails, boxes.....	13	15		16	" " 3-hoop.....		1 70		1 70		
" in 5-lb. cans.....	14	17	14	15	" half grained.....		1 40		1 40		
" whole.....	11	12		14	" quarter, jam.....		90	90	1 08	1 08	
Pepper, white, ground, in kegs,					" candy, and covers.....		2 25	2 65	2 25	2 65	
" pails, boxes.....	20	23	18	24	Tubs, No. 0.....		8 50		8 50		
" 5-lb. cans.....	19	25	19	25	" " 1.....		7 00		7 00		
" whole.....	19	25	22	25	" " 2.....		6 00		6 00		
Ginger, Jamaica.....	12	30	14	35	" " 3.....		5 00		5 00		
Pure mixed spice.....	25	30	25	30							
Cassia.....	20	40	20	40							
Cream tartar, French.....	25	24	25	20							
" best.....	28	25	30	25							
Allspice.....	18	17	18	16							

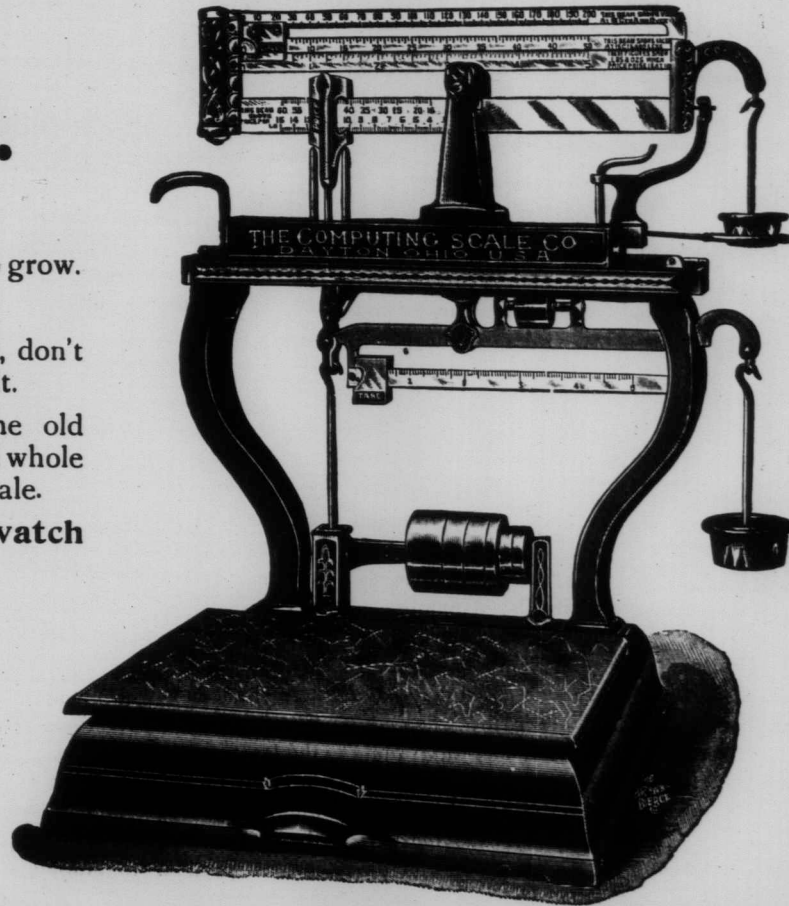
How to Fatten a Dollar.

- FIRST—Get the dollar.
- SECOND—See that it has room enough to grow.
- THIRD—Don't loan it to your neighbor.
- FOURTH—Keep it from wearing; that is, don't give away the smallest fraction of it.
- FIFTH—Add several new dollars to the old dollar now and then, and invest the whole in a Money-Weight Computing Scale.
- SIXTH—Then follow direction and watch it grow.

REMEMBER OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.

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DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.



Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA Produce & Commission Co.

WINNIPEG, MANITOBA. Limited

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver, Victoria, Nelson, Rossland, B.C.

Cocoanuts by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value.

ASK FOR PRICES.

The Macpherson Fruit Co., WINNIPEG, MAN.
LIMITED.

Winnipeg, B.C.

THE VALUE OF EXPERIENCE.

DURING the last 25 years there has been a very material change in almost everything connected with our existence, writes G. W. Werlin, in *The Chicago Grocer*. War, for example, is at present conducted on very different lines from what formerly prevailed, and the change in business is no less conspicuous. Any nation that engages in war, or any man who enters upon business to-day, without such an experience and preparation as insures the use of the best up-to-date methods, is almost sure to meet disaster. Experience in war and experience in business are alike essential to success.

It may be possible occasionally to point out a business in which a man has succeeded without previous experience, but it is far easier to point out a very large number of cases wherein lack of experience has brought on disaster. That experience was lacking on the part of the one who failed may have escaped notice in some cases when the failure occurred, from the fact that some years had intervened between the time the business was begun and when the failure occurred. Nevertheless, it was inexperience that caused the disaster, and the disaster was delayed only during the period

necessary to exhaust or consume the assets of the business.

Business cannot be learned from books or acquired at school. A theoretical course in business is only an introduction to its practice. It requires thorough training to make a successful business man. Employment in a prosperous and progressive establishment, affording as it does the opportunity for watching causes and effects, and stimulating a desire to excel in the duties imposed, is the only practical training school.

To enumerate causes of business failures would be an almost endless task. The causes are extremely numerous, but, for the most part, they are mixed up with one kind or another of inexperience. Buying cheaply and selling at high prices are not the only conditions to insure success. Good buying is an art, the practice of which requires one to know many things and to understand many conditions. Speaking in general terms, goods can be bought cheapest when bought in a manner that causes the seller the least expense to make the sale. Therefore, the buyer's condition of solvency, his ability to pay promptly, his management of the details of his business, and other conditions peculiar to himself, all affect the prices that he pays for his goods. But all

these are things which require forethought; that demand for their proper employment an intelligent study of conditions and a thorough acquaintance with surroundings, which are only other names for experience.

THE INDIAN PEPPER CROP.

Reports about pepper and ginger in Southern India have not been very satisfactory of late, owing to the long drought, but, as prices have been well kept up, cultivators are probably not greatly alarmed. Buyers are, however. A home paper writes: "The position of pepper, indeed, is becoming more critical every day. Not only is the Tellicherry crop in danger, but the Lampong yield is reported seriously damaged by insects. This, on the top of steadily diminishing supplies of black Singapore, lends exceptional strength to the position of black pepper, and fairly threatens a squeeze in the near future. The markets here and in Havre appear to have realized the abnormal position, and speculators, although cautiously, are laying in stocks in view of the coming boom. An exceptionally large business has been done lately in black Tellicherry in our market at steadily rising prices, as much as 5½d. landed having been paid."—Planting Opinion, Madras.

Seasonable Goods!!!

THE JOHN L. CASSIDY CO., Limited, MONTREAL.

Beg to advise their customers and the trade generally of the arrival of the following seasonable goods:

- 500 Umbrella Stands, from \$2.00 to \$6.00 each.
- 1000 Majolica Pedestals and Pots, \$1.50 to \$6.00 each.
- 20 Crates Majolica Jardinieres, 13 doz., 4 to 10 in.
- 10 Crates Majolica Jardinieres, 14 doz., 5 to 10 in.
- 10 Crates Majolica Jardinieres, 18 doz. 5 to 10 in.

ALSO IN OPEN STOCK:

- | | |
|--|---|
| 25 doz. each 4 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. | 25 doz. each 8 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. |
| 25 doz. each 5 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. | 10 doz. 9 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. |
| 25 doz. each 6 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. | 10 doz. 10 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. |
| 25 doz. each 7 in., Fancy Shapes and Assorted Colored Majolica Jardinieres. | Same quantities in Gold Stippled Majolica. |
| 60 each 6 to 10 in., Flown, Blue and Gold Band Jardinieres. | |
| 100 each 6, 7 and 8 in., Enamelled and Gold Stippled. | |
| 75 each 6, 7 and 8 in., Enamelled, Shaded and Gold Stippled, and a variety of Gilt Terra Cotta Japanese, from 4 to 15 in. in diameter. | |

THE JOHN L. CASSIDY CO., Limited,

339 and 341 St. Paul St., MONTREAL.

MAIL ORDERS PROMPTLY ATTENDED TO

GRUSTAN

GRUSTAN

GRUSTAN

RAISINS

J. MAYANS GRUSTAN & CO.

PACK ONLY
ONE QUALITY OF EACH GRADE, AND THAT
THE VERY BEST.

Some other packers ship inferior fruit under unknown brands, and upon which they are ashamed to put their names.



GRUSTAN STANDS FOR

Quantity - The largest imported into Canada.

Quality - The best and most uniform

THEREFORE, INSIST UPON GETTING

G-R-U-S-T-A-N-S

TOUJOURS LE MÊME CHOSE.

George Lightbound, Esq., Toronto, Ont.

Dear Sir:—Confirming our "telephone" conversation with you, we beg to say that we have received into store a quantity of fruit shipped by J. Mayans Grustan & Co., and have pleasure in stating that the quality is all that could be desired.

Yours truly,

HUDON, HEBERT & CIE.

CURRENTS from Hamburger & Company,

PATRAS.

Filiatra, Amalias, Patras, Vostizza. **SPECIALS: Venus, Black Opals, Black Diamonds.**

SALMON, When you buy, buy the best, and Nimpkish River is the best.

If your customers want FRASER RIVER buy

EMPERESS or EMBLEM,

And take care—the very best care—that no one imposes Rivers Inlet upon you at price of genuine Fraser River.



IN ENGLAND YOU KNOW

Fraser River sells for 21/- } Rivers Inlet
Rivers Inlet sells for 19/- } fifty cents a case less than Fraser River.

If your tastes get below **Sockeye** buy either **Clayoquot** or **E** brands—they are good **Cohoos**.

AND GENTLEMEN

If you want Salmon for price buy the graceful Humpback "SUNFLOWER BRAND" and don't take "Dogfish" which by some unscrupulous packers is being shipped as Humpbacks.



THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,

46 Front St. East, TORONTO.

Retails in
5 and 10 cent packages.

BROOM CORN RISING.

IN the last four or five weeks the price of broom corn has advanced \$50 a ton and is still going up. Factories are not well supplied with stock, and the speculators and a few manufacturers have the market in their control. This rapid advance, of course, will affect every household.

The country around Arcola known as the central Illinois broom corn district, produces three-fourths of all the broom corn of the world. Early last month, when the harvest began, farmers felt that if they could get \$60 a ton they would be doing well, as it costs about \$40 a ton to produce broom corn. Manipulators of the market realized that little old corn was held over from last season and that manufacturers must depend upon the new crop for broom stock.

Hardly had the cutting began when the broom corn districts were full of buyers. Brokers contracted for many farmers' crops before they were harvested. The highest price at that time was \$60. Towards the close of September a few who had nice brush got \$70. Then the price ran up to \$80 a ton.

The last ten days in the central Illinois district have been the most exciting ever known during a broom corn season. Prices of corn have gone up steadily until now the

farmers, or a portion of them, are holding their stock for \$125 a ton.

The broom corn handlers of Chicago estimate that nine-tenths of all the corn is now in the hands of speculators and manufacturers. It is believed that before the first of the year the price will be \$150 a ton.

Factories throughout the country are beginning to put up the price of brooms. During the week an advance of 10 per cent. has been made by some factories, and dealers here say that another 10 per cent. is likely to be made.

All this, of course, has its effect on the prices of the finished article, the brooms.—Chicago Grocer.

GOOD ADVICE.

Be especially reverent in your treatment of the customer of slender purse, says The Simcoe, Ont., Reformer. A multi-millionaire requires only one-tenth the respect due to the man or woman who is bound by the law of necessity to buy within a fixed limit. A readiness to show goods within that limit and a tactful avoidance of anything to wound or make forced economy conspicuous meets with instant appreciation, while attempts to force the sale of goods "just a trifle" above the price named by them is resented—and remembered.

ODDS AND ENDS.

In reference to working off odds and ends and stale stock, L. M. Marquett writes to the Grocery World: "After thirty-five years' experience I find it a very easy matter to dispose of the above, by simply placing all odds and ends on the counter and making it a system of calling the attention of every purchaser to the fact that we make a reduction in prices. Never, however, sell less than cost, and never let anything get so stale that it is not fit for use.

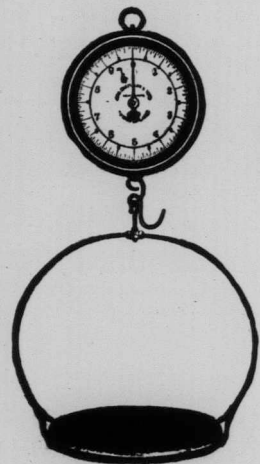
"We get the customers' confidence, and they are always ready to accept or take advantage of the reduction, knowing that they had at no time received anything misrepresented.

"This a short and simple way of getting rid of the above."

A BIG WEEK'S BUSINESS.

The week ending November 4 was the largest week's business The "Salada" Tea Co. ever had, and on Monday morning at 10 o'clock there were orders in the Toronto warehouse for 16,870 lb., or nearly 8½ tons, of "Salada."

Mr. J. A. McBain, Northwest agent for T. B. Escott & Co., London, Ont., who has been visiting in Ontario for the past month, has returned to Winnipeg, and will visit all the buyers throughout the Northwest.



CHATILLON SPRING SCALES

Large Dial and Glass Sash
Nickel Edges and Bows

Porcelain Enameled Pan
Capacity—30 lbs. x 1 oz.

Sent, express paid, to any part of Canada on receipt of \$10.50. This price includes Government Certificate, which accompanies every scale.

THE FAIRBANKS COMPANY,

749 Craig Street,

MONTREAL

Coffee . . .

With the return of cool weather your Coffee trade will increase. If you make Coffee one of your leaders we would thank you to try our

Java and Mocha Blend

for your best trade, and for a good, full-bodied, medium Coffee, try our

400 Blend.

These two lines have brought us many repeat orders lately. The price of the latter is **20c.**, whole or ground, but price can be shaded for large lots.

Extracts

McLaren's Invincible Vanilla, Lemon and all other flavors are fast taking their place as the best extracts on the market.

OCEAN WAVE BAKING POWDER

Telegraph and Letter Orders are coming in more frequently this Fall than ever before, for which we thank our friends.

FULL-FLAVORED PURE SPICES

of all kinds, at right prices. Manufacturers who use large quantities and require the best goods, will profit by giving us a trial.

HAMILTON COFFEE AND SPICE CO., Limited

25 and 27 MacNab Street

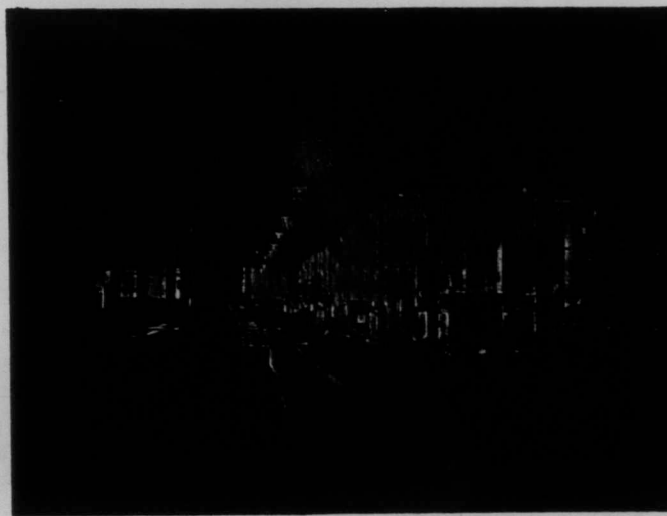
HAMILTON.

DARK DAYS ARE COMING

—AND—

YOUR STORE IS GLOOMY.

Buy Luxfer Prisms and tempt new customers in—by making your store airy, cheerful and bright.



EATON'S—WITH OLD-FASHIONED GLASS.



EATON'S—WITH LUXFER PRISM WINDOWS.

LUXFER PRISMS ARE NO FAD.

Their popularity is due to the economy effected in artificial light. Dollars and cents do our pleading.

WRITE TO

Luxfer Prism Co., Limited

98-100 King St. West, TORONTO.

MANITOBA MARKETS.

WINNIPEG, November 6, 1899.

THE whole news of the week may be summed up in the words of one of our city travelers: "Business is humming; prices are good; markets are firm, and we are happy."

WHEAT—Bad, is the best that can be said of the wheat market at present. It has grown steadily weaker every day, and when it closed at 1 p.m. Saturday, the market was further depressed by having several very large holdings dumped just a few minutes before closing. There is a general lack of demand for cash wheat, and this is not only true of Fort William, but also of Duluth and Chicago, and stocks are accumulating rapidly. There are a good many indications that wheat will drop to 65c., Chicago, and this would mean 50c. wheat here at country points, if the price did not go even lower than that. Delivery at country elevators, which had fallen off to almost nothing, has revived very considerably this week, and, in fact, the deliveries have been large. Owing to the extremely fine weather, a great deal of fall ploughing is under way, and will continue until heavy frost comes. The grading for September and October has just been published, and makes very interesting reading. During the two months 10,583 cars were inspected at Winnipeg. This means 8,783,890 bushels. Of this amount, 8,342 cars, or 6,923,860 bushels graded No. 1 hard, while only 65 cars showed signs of frost, and of these only 8 graded No. 3 frosted. Prices at closing Saturday were: Cash wheat and November deliveries, 66½ to 67c. Fort William. Country points, 15c. rate of freight, 52c. for No. 1 hard; 16 and 17c. rate of freight, 51c.; 18 and 19c. rate, 50c.; 20 and 21c. rate, No. 1 hard, 49c.

FLOUR—The market is, if anything, rather weaker, owing to the drop in wheat. Quotations are, however, unchanged, as follows: Patent, \$1.80; Glenora, \$1.70; Manitoba strong bakers', \$1.50; XXXX, \$1.15.

FEED—Still very scarce, and price unchanged.

CEREALS—Rolled oats are still at \$1.80, and the supply of oats for milling purposes is very short. Beans remain very firm at \$1.60 to \$1.65.

BUTTER—The creamery stocks are now all in second hands, and the supply of creamery in the city is very small. Dealers are asking 23c. from retailers for fresh creamery. The small amount that will be made from this time on will bring about 22c. factories, but the amount will be so small as to scarcely count in the market. Dairy butter is in very good demand for

fresh-made, of which the supply is limited. Held butter is now coming on the market in considerable quantities, and is meeting with a ready sale where the quality is good. Fresh dairy is worth from 17 to 18c., and round lots at country points bring from 15 to 16c., while held goods vary from 13 to 15c., according to grade.

CHEESE—Factories are all closed, and all cheese in second hands. Holdings here are very small. Selling price, 12½ to 13c.

EGGS—Supply is very short and dealers are paying from 18 to 20c. Winnipeg for fresh gathered. A good many Ontario eggs are coming in, and many carloads are being shipped west to Vancouver.

POULTRY—The supply in the Province is even more limited than usual, especially turkeys. Dealers have already placed very heavy orders in the East for poultry, and prices will be high.

CURED MEATS—The market continues firm at last quotations, and there is a good deal of activity: Hams, 12½c.; breakfast bellies, 11½c.; backs, 10½c.; spiced rolls, 10½c.; shoulders, 10c. Dry salt meats—long clear bacon, 8½c.; shoulders, 8¼c.; short clear, 8c.; backs, 9c.

HOGS—Live hogs are bringing 5 to 5½c. and dressed hogs are arriving in larger quantities, and are quoted at 6 to 6½c.

GROCERIES—Practically no changes to report.

DRIED AND EVAPORATED FRUITS—Market in all lines of these goods is firm with a steady demand.

CANNED GOODS—Canned goods present no new features for the week.

GREEN FRUITS—The demand for all kinds of season fruits is very active. Winter apples continue to arrive in large quantities and in fair shape. There is no change in price. Winter apples, \$3.65; Snows, \$3.75; fancy Montreal Famuese, \$5.25. The only line of oranges on the market at present are the Mexican, at \$5.50 per case. New Californian lemons are also quoted at \$5.50. Grapes are without change, except that large lots are quoted at about 2c. per basket cheaper. The season for Ontario grapes is about at an end. Cape Cod cranberries show a good sale at \$7.50 per bbl. Southern vegetables, such as celery and cucumbers, are again being brought in in small lots by express.

MARKET NOTES.

In the hurry of preparing copy, in the article "Some Winnipeg Industries," which appeared in the issue of October 27, the writer referred to The Codville Co. This should have read Codville & Co., as the firm is not a joint stock company.

NEW

Sicily Filberts Shelled Almonds

Now in Store.

WARREN BROS. & CO.
TORONTO.




EDDY'S

House, Horse, Scrub ^{AND} Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax.

Hamilton,
Winnipeg,

Kingston,
Victoria,

London,
Vancouver,

St. John, N.B.
St. John's, Nfld.

❁ THE ART OF WINDOW DRESSING. ❁

A FRUIT WINDOW. For those who cater to a first-class trade, now is an excellent time to make a display of dried and preserved fruits. Michie & Co., King street, have a model window of these goods just now. The background of the display is made by piling a row of canned fruits across the full width of the window space. In front of these are small piles of canned and bottled fruits of all kinds. In the centre of the window is a box of cluster raisins; in front of this is one of citron peel, at the sides of which are boxes of orange and lemon peel. In the foreground, pulpwood tubs, about 18 inches in diameter and 6 inches deep, are filled with raisins and currants. The only tickets used are in these tubs, and they refer to the quality, not to the price, of the goods. This policy is always adopted by Michie & Co., I have noticed. They never talk price, but always quality.

ADDITIONAL ATTRACTIVENESS. Last Saturday night I saw a window that was in many respects commonplace, but, by a simple means, was made to be very attractive. It was a display of canned vegetables. The goods were piled in a large pyramid the base of which covered the entire floor, and the apex of which was in the centre, and about three feet high. In this apex a jardiniere held a large bunch of chrysanthemums of varied colors. A card attached to the jardiniere read: "These flowers are for sale at —c.; so are these canned goods. They are the best on the market." Price cards were shown near the different lines of canned goods. As the window was well lighted, the flowers looked very tempting. I dare say many grocers do not handle flowers, but many of them might find it a good move on Saturday evenings.

PRODUCE WINDOWS. Many grocers handle produce and green vegetables. A really beautiful window can be made of these goods. R. Barron, Yonge street, Toronto, nearly always has a display of these goods on view. The floor of his window is covered by a zinc stand, which fits closely to the front, sides and back, and is about three or four inches deep. It slants slightly towards the front, where a small trough carries to the cellar the water which is constantly sprayed over the vegetables by one or two fountains. The arrangement of the vegetables is import-

ant. Care is taken to arrange them so that the white of cauliflower or celery will be offset by the green cabbage, or the red and green of radishes. They are never piled carelessly in, one on top of another, as the effect of a good arrangement is worth more than the trouble of making it.

I saw a good display of vegetables, butter and eggs on Carlton street the other day. In the centre of a large window, the floor of which sloped towards the front, about a basketful of eggs were piled, and kept in place by parsley. At either side of this were three or four rows of celery. To the left of this was a row of cabbage, and then rows of cauliflower to the left side of the window. To the right creamery and dairy butter was shown. Around each package of butter shown was some strong tissue paper, which, however, was sufficiently open at the top to permit of the butter being examined. No cards were used except on the butter, where they were valuable for

showing the variety in quality and price offered for sale.

A few essentials which every window-dresser of experience has learned are given by The San Francisco Advocate, as follows: "1. To be most effective, the window should be devoted to one line at a time. It is better to force one single idea into the heads of the passers-by than to excite their curiosity about a dozen things without interesting them particularly in any.

"2. The window should not have too much in it. There is a certain amount of space given for advertising. If the passer-by has been attracted to some article exposed in that space, the advertising has been a success. In the same way, if, after being attracted to the window, the purchaser glances at one of a dozen articles that are knocking into each other, but is not particularly interested in any, then the advertising would not be considered an advantageous investment.

"3. Displays should be changed frequently. This keeps people interested in the window itself.

"4. All rough boards and framework should be covered. In this way changes without number can be wrought, and the furniture of the window will always look right."



ANXIOUS TO LEARN.

"Pluck is the secret of success on the Stock Exchange."

"Well, I'll give you \$10,000 if you'll teach me your method of plucking."

—Montreal Life.

A PAIR OF LEADERS

No. 753

“Roses”

The dainty and delicate motif of this design is very much appreciated by connoisseurs. The choice of colors on soft, natural, and sober grounds, such as reseda, grass green and azure cannot be equalled for effectiveness in gilt and flat papers.



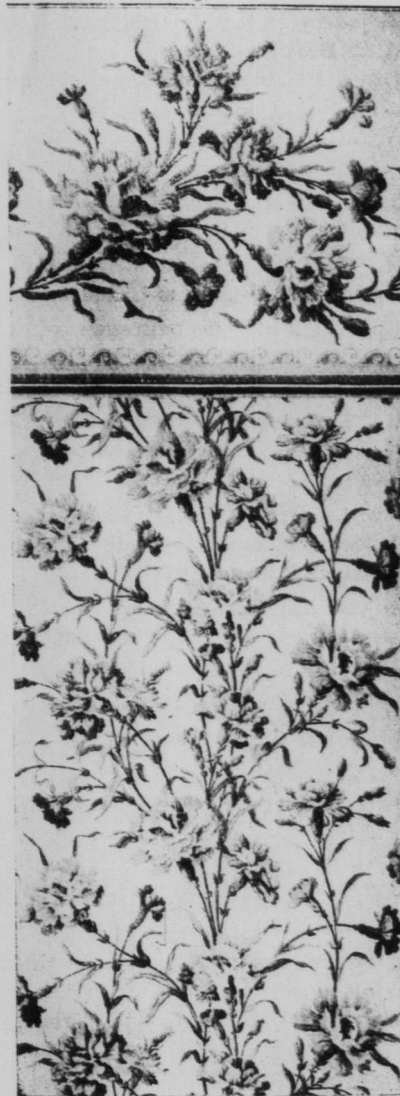
No. 843

“Pinks”

This is one of the many bewitching florals shown in the upper end of our line, printed in flats and embossed varnish golds. The beautiful succession of cheerful colorings on baize, modern blue, cream white, old ivory, and blossom green grounds, makes this pattern a remarkably good seller.



No. 753.



No. 843.

The above patterns are DRAWING CARDS in any display window or rack—the buyer will pick them out of the largest assortment.

Can you afford to be without the best? We have others, too.

Let us send you a representative or a set of samples, free of all charge—you will then be able to understand the reason why we are Leaders in the trade and our Wall Papers find such a ready sale with best resulting profit to dealers.

In point of originality, variety, novelty, and quality we excel.

Don't wait. Order now and get best selection and early delivery. Perhaps you will need the goods sooner than you anticipate. The tide of prosperity will benefit you ever so much more IF YOU HANDLE “PROSPERITY” WALL PAPERS, only manufactured by

The WATSON, FOSTER COMPANY

Agents for Cameo Reliefs and Lignomur

... LIMITED

MONTREAL, QUE.

price
every
erience
by The
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Life.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE CROW'S NEST TRADING CO., general merchants, Fernie, B. C., have been granted an extension of one year from October 1.

T. Jodvin, grocer, Montreal, has assigned to Alex. Desmarteau.

Daniel McLarty, manufacturer of confectionery, Hull, Que., has assigned.

A. A. Black, general merchant, Walkerton, Ont., is offering to compromise.

Sylvia Dethoras, general merchant, Plessisville, Que., is offering 25c. on the dollar.

M. V. Morrill, general merchant, Florence, Ont., has assigned to Isaac Unsworth.

The bailiff is in possession of the premises of John Charters & Co., grocers, Toronto.

Mrs. L. Leroux, general merchant, Cascade Point, Que., has compromised at 50c. on the dollar.

Geo. Lefavre has been appointed curator of J. Raymond & Co., general merchants, St. Anne de Beaupre, Que.

Arthur Dussault, general merchant, L'Islet, Que., is dead, and the estate has compromised at 75c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Lafleur & Co., traders, St. Anne de Sault, Que., have dissolved.

Fuller & Wiggett have registered partnership as flour dealers in Sherbrooke, Que.

M. S. Bradt & Co., grocers and liquor dealers, Hamilton, Ont., have dissolved. M. S. Bradt continues alone.

Partnership has been registered by Hinse, Thibault, Provencher & Cie., butter and cheese makers, St. Ferdinand d'Halifax, Que.

E. B. Bishop and Walter T. Bishop have registered a new copartnership under the style of E. B. Bishop & Son, grocers, Wolfville, N.S.

Lafontaine & Poirier, general merchants, Drummondville, Que., have dissolved, and partnership has been registered by Adolphe and Joseph Lafontaine under the style of Adolphe Lafontaine & Cie.

SALES MADE AND PENDING.

Miss M. Finley, general merchant, Fort Coulonge, Que., has sold out.

The stock of W. H. Love, general merchant, Roland, Man., has been sold.

The stock of M. Searles, general merchant, Frankford, Ont., has been sold.

The assets of S. B. Annable, general merchant, Russell, Ont., have been sold.

Smith & Co., general merchants, Port Rowan, Ont., are advertising their business for sale.

The assets of J. B. Domville, general merchant, St. Stanislas (Champlain county), Que., are to be sold.

The stock of E. Raymond, general merchant, St. Anne de Beaupre, Que., has been sold at 65 1/2c. on the dollar.

The assets of M. A. Menard & Co., general merchants, Buckingham, Que., are to be sold by the curator, James Martin.

CHANGES.

Joseph B. Browne, grocer, etc., Hamilton, has sold out to Andrew G. Bain.

E. J. Cobeau, general merchant, Camilla, Ont., has been succeeded by A. Soper.

John M. Hamlin, grocer, Port Albert, Ont., has been succeeded by P. F. Hamlin.

T. A. Faulds, produce dealer, London, Ont., has been succeeded by W. W. Harrison.

Robert Forsythe, confectioner, Newbury, Ont., has been succeeded by James Armstrong.

P. W. Tully, general merchant, Marquette, Man., has sold out to Mrs. McPherson.

H. M. Burns & Co. and C. P. Spafford have retired from the grocery business in Picton, Ont.

Octave Guertin, wife of Jos. P. Prefontaine, has registered as proprietress of J. P. Prefontaine & Cie., merchants, Montreal.

W. T. Fleming, general merchant and baker, Shannonville, Ont., has sold his bakery to H. L. Loroy, and is removing his general business to Melrose, Ont.

FIRES.

W. P. Kilgour, general merchant, Verner, Ont., has been burned out.

Barr & Ruskin, general merchants, Argenta, B.C., are reported burned out.

DEATHS.

James Kaiser, general merchant, Conquerall Bank, N.S., is dead.

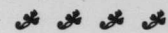
John Tanton, of Adams & Tanton, flour and feed dealers, London, Ont., is dead.

C. R. Slater, of Creed, Slater & Co., wholesale dealers in cigars, etc., Vancouver, is dead.

REBUILDING RIDGETOWN.

Thomas Craig, general merchant, and H. D. Smith, Ridgetown, Ont., have purchased a large lot of land in the district lately burned on Main street east, Ridgetown, and intend erecting thereon a two-storey brick business block with a frontage of 114 feet. It will be divided into four stores. One of these, to be occupied by Mr. Craig, will have 45 feet front. W. G. Malcolmson, a Detroit architect, is preparing plans for stores, first-class and modern in every particular.

Empire Smoking Tobacco



Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money



Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Quota
etc., at
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THE BEST MUSTARD

IS

Keen's Mustard

in square tins.

K-E-E-N-'S---note the name.

Current Market Quotations for Proprietary Articles

Nov. 9, 1899.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
12 oz. cans, 2 and 4 doz. in case	3 60
16 oz. cans, 2 and 4 doz. in case	9 00
2 1/2 lb. cans, 1 and 2 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 " "	14 00
Diamond—	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	per doz. 2 00
1/2 lb. tins, 3 " "	1 25
1/4 lb. tins, 4 " "	0 75
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15

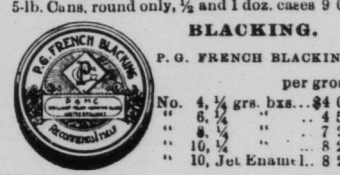


English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/4 lb. jellies	2 25
1 1/4 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
3/4 " 4 " " "	75
1 " 2 " " "	1 25
1 " 3 " " "	2 25
SNOW DRIFT BAKING POWDER.	
1/2 lb. tins, 4 doz. in case	per doz. \$ 75
1 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/2 lb. tins, 3 doz. in case	per doz. 0 80
1 " 3 " " "	1 20
1 " 2 " " "	2 00
1 " 1 " " "	9 00
CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.	
per doz.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00

BLACKING.	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25



CARR & SONS.	
per gross	
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00
THE F. F. DALLEY CO.	
per gross	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 80
No. 3 " "	4 50

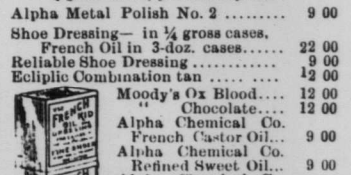
No. 5 Spanish Blacking, 1/4 gross cases	per doz 7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Oroscent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing, " "	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
per gross	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Per Gross	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00
Quickshine Pipe Varnish	12 00
1/4 gross cases, pressed top tins.	

Alpha Metal Polish No. 2	
9 00	
Shoe Dressing—	
in 1/4 gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking—	
in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50



BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 08
" " 5c. " 48 "	0 03

BLUE.	
KEEN'S OXFORD.	
per lb	per lb
Per lb	\$0 17
In 10 lb lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS	
BOECKH BROS & COMPANY	
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " E, 3 strings	3 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.	
ADAMS & SONS CO.	
per box	
Tutti Frutti 36 5c. bars	\$1 20
" (in cream pitcher) 36 5c. bar	1 20
" (in sugar b-w) 36 5c. bar	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Ready ?

The thoughtful housewife begins to serve light, dainty, wholesome dishes about this time—Autumn. Are you ready to meet the demand with one time-tried article that she will want to use? Benson's Prepared Corn has taken first prizes at all Canadian Exhibitions. Awards were made by skilful judges, carefully chosen for this one purpose—of selecting the best by all the tests that go to prove it "best."

It is absolutely pure—it has a delicacy which is all its own—it never varies from the one high standard of quality that has made it famous. It pays to handle articles of recognized merit like

Benson's Prepared Corn.

The Edwardsburg Starch Co., Limited,

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 lc. pieces	1 00
Banner Gum (English or French wrappers) 115 lc. pieces	0 75
Flirtation Gum (English or French wrappers) 115 lc. pieces	0 75
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 lc. pieces	0 90
Orange Sappota, 150 lc. pieces	0 75
Black Jack, 115 lc. pieces	0 75
Red Rose, 115 lc. pieces	0 75
Magic Trick, (English or French wrappers) 115 lc. pieces	0 75

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	49 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz.

CARR & CO., LIMITED.

Frank Magor & Co., Agents.

Cafe Noir	0 15
Ensign	0 12½
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa—	EPFSS.	per lb.
Case of 14 lbs. each	0 35	
Smaller quantities	0 37½	

CADBURY'S.

Frank Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼ s—6 and 12 lbs.	0 30
Caracas, ¼ s—6 and 12 lbs.	0 35
Premium, ½ s—6 and 12 lbs.	0 30
Sante, ¼ s—6 and 12 lbs.	0 26
Diamond, ¼ s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, ¼ s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl 12 and 18 "	0 22
Rock " " "	0 30
Bulk (in boxes)	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb.
Caracas, ¼ s, 6-lb. boxes	0 42
Vanilla, ¼ s	0 42
"Gold Medal" Sweet, ¼ s, 6 lb. bxs.	0 29
Pure, unsweetened, ¼ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼ s, 14 lb. bxs.	0 24
Fry's "Monogram," ¼ s, 14 lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼ s, 1 doz. in box	2 40
" " ½ s, " "	4 50
" " 1 lbs, " "	8 25
Homeopathic, ¼ s, 14 lb. boxes	0 28
" " ½ lbs, 12 lb. boxes	0 28

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (¼ s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 40	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 28	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ¼ lb. tins, per doz.	\$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20

Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	29	
" " ½ lbs.	28	

CHEESE.

MacLaren's Imperial—	Per Doz.
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—

Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

Mecca	per lb.	0 32
Damascus	0 28	
Cairo	0 20	
Sirdar	0 17	
Old Dutch Rio	0 12½	

TODHUNTER MITCHELL & CO.'S.

Excelsior Blend	3 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	per doz.	\$2 00
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Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2¼ " " " "	2 00
4 " " " "	3 00
4 " Bottle " "	6 00
4 " Glass Stop'r " "	4 00
8 " " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	per doz.	1 25
" " 1 lb. tins	2 25	
" Groats, ½ lb. tins	1 25	
" " 1 lb. tins	2 25	

DALLEY'S ROYAL HYGIENIC SELF-RISEING

FLOURS.

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 3-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. " "	2 00
Flexman " 3-lb. " "	1 30
" " 6-lb. " "	2 00

GELATINES

COX'S

4's or quart size	1 10
8's or 2 quart size	2 30

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B. Etc., Etc.
 Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
 QUELPH, ONT.

**W
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R
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THE BEST

**PICKLE PACKAGES
 PAINT PACKAGES
 and
 SYRUP PACKAGES**

are manufactured by
 The Wm. Cane & Sons Mfg. Co.,
 Limited
 Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
 Toronto, Ont.

**DON'T PAY FREIGHT
 ON WATER**

**CONCENTRATED GRAPE WINE
 VINEGAR**, best and most economical
 Vinegar made. One gallon Concentrated
 makes 25/27 gallons Standard Vinegar—
 Great saving in weight and freight. Write
 for sample.

Agents—
W. H. SEYLER & CO.
 118 King St. East, **TORONTO**
 Agents for **HEINRICH FRANCK SOHNE & CO.**
 German Chicory, Coffee, Extracts and Essences
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

**BUSINESS
 NEWS**

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Cow Brand Baking Soda

is still growing in favor with house
 keepers all over the Dominion. Rich
 and poor all use it, and write us
 letters of appreciation of its quality,
 September averaging 31 letters each
 week.

JOHN DWIGHT & CO.,
 TORONTO, MONTREAL,

VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
 DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in
 this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

CORNWALL, ONT.

MONSOON

INDO-CEYLON TEA.

You should be anxious to give your customers the very best
 in all lines.

No person who knows tea will say for a moment that there is
 anything which at all approaches "Monsoon" in value.

Don't take our word for it. Order a small assorted case, and
 let your customers try it—after all the consumer is the very best
 judge of everything.

If "Monsoon" does not please better than any other, return it
 and get your money back.

THE MONSOON TEA CO.
 Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

titles 0 75
 bot- 1 25
 doz. 0 90
 1 50
 2 00
 3 00
 6 00
 r " 4 00
 " " 6 00
 EXTRACTS
 bott. \$6 00
 " " 4 00
 " " 5 00
 " " 3 00
 " " 2 00
 " " 1 80
 " " 1 20
 " " 7 00
 " " 1 00
 PROATS
 per doz
 " " 1 25
 " " 2 25
 " " 1 25
 " " 2 25
 ELF-RISING
 per doz
 ase... 1 20
 " " 1 20
 e... 1 20
 case... 1 20
 pack-
 " " 1 20
 pkgs... 1 20
 " " 2 00
 " " 1 30
 " " 2 00
 " " 1 10
 " " 2 20

R
 FACTION

INDURATED FIBRE WARE.

THE E. E. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms.	2 65
" " round bottoms.	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays.	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly.	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.
1-lb. glass jars, 2 doz. in case, per doz \$1 00
5-lb. tin pairs, 8 pails in crate, per lb. 0 66 1/2
7-lb. wood pails, 6 " " 0 66 1/2
14-lb. wood pails, per lb. 0 66 1/2
30-lb. " " 0 66 1/2

LICORICE.

YOUNG & SMYLYE'S LIST.
5-lb. boxes, wood or paper, per lb. \$0 40
Fancy boxes (36 or 50 sticks) per box. 1 25
" Ringed " 5 lb. boxes, per lb. 0 40
" Acme " Pellets, 5 lb. cans, per can. 00
" Acme " Pellets, fancy boxes (40) per box. 1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can. 2 00
Licorice Lozenges, 5 lb. glass jars. 1 75
" " 5 lb. cans. 1 50
" Purity " Licorice, 200 sticks. 1 45
" " 100 sticks. 0 73
Dulce, large cent sticks, 100 in box. 0 75

MINCE MEAT.

Wethy's Condensed, per gross, net \$11 00
per case of 3 doz., net. 2 75
Nicholson's, per gross. 10 80
per 1/4 gross case. 2 70

MUSTARD.

COLMAN'S OR KEEN'S.
D. S. F., 1/4 lb. tins, per doz. \$1 40
" " 1/2 lb. tins. 2 50
" " 1 lb. tins. 5 00
In Jars—
Durham, 4 lb. jars, per jar. 0 75
" " 1 lb. " 0 25
per doz. 2 85
F. D., 1/4 lb. tins. 1 45
" " 1/2 lb. tins. 1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)
per gross. per gross.
Pony size. \$7 50 Beer Mug. 16 20
Small Med. 7 50 Tumbler. 11 50
Medium. 10 80 Cream Jug. 21 00
Large. 12 00 Sugar Bowl. 22 00
Spoon. 18 00 Caddy. 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0 25
Dalley's Mustard, 1/4 lb. tins, 2 doz. in case, per doz. 2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1 00
Dalley's Superfine Durham Mustard bulk, per lb. 0 12
1/4 lb. tins, 4 doz. in case, per doz. 0 65
1/2 lb. tins, 2 " " 1 20
1 lb. jars, per doz. 2 40
4 lb. " " 7 80
1/4 lb. glass tumblers. 0 75
Jersey Butter Color, 2 oz. btl. per oz. 1 25
1 gallon tins, per gal. 2 50
Celery Salt, 2 oz. btl. sil. tops, per doz. 1 25
Curry Powder, 2 oz. bottles, silver tops, per doz. 1 75


ORANGE MARMALADE.

T. UPTON & CO.
1-lb. glass jars, 2 doz. case, per doz. \$1 00
7-lb. pails, 6 pails in crate, per lb. 0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz. 1 30

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.
Patent stoppers (pints), per doz. 2 30
Corked (pints), " 1 90

SODA.—C BRAND



DWIGHT'S SODA
Case of 1 lb. (containing 60 pkgs.), per box, \$3.00
Case of 1/2 lb. (containing 120 pkgs.), per box, \$3.00
Case of lbs. and 1/2 lb (containing 30 packages) per box, \$3.00
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

SOAP.

JOHN TAYLOR & CO.
Eclipse (Twin-bar), per box. \$4 00
Freight prepaid 5 box lots. Special discount for larger quantities.
BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes' 12 oz. each, and in Bars, 1 lb., 2-6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 colors \$4 00
per gross. \$10.20, black, 5 boxes and upward. 4 00
Freight prepaid on 5 box lots. \$10.20
A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per gross. \$10.20
Maypole Soap, black, 5 boxes and upward, per gross. \$10.20
Orville Soap, per gross. \$10.20



MAYPOLE SOAP
WASHES & DYES
Gloria Soap, per gross. 12 00
Straw Hat Polish, per gross. 10 20

STARCH.


EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
No. 1 White or Blue, 4-lb. cartons. 0 05 1/2
No. 2 " 3-lb. " 0 05 1/2
Canada Laundry. 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes. 0 07
Silver Gloss, 6-lb. tin canisters. 0 07
Edwards' Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals. 0 06
Benson's Satin, 1-lb. cartons. 0 07 1/2
No. 1 White, bbls. and kegs. 0 04 1/2
Benson's Enamel, per box. 3 00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn. 0 06
Canada Pure Corn. 0 04 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps. 0 07 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package. 0 07 1/2
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.



KINGSFORD'S OSWEGO STARCH.

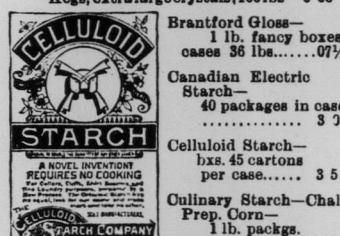


(40-lb. boxes 1-lb. pkgs., 0 08
SILVER 6-lb. boxes, sliding covers 0 08 1/2
GLOSS (12-lb. boxes each crate) 0 07
PURE—40-lb. boxes 1-lb. pack. 0 07
48-lb. " 16 3-lb. boxes. 0 07
For puddings, custards, etc.
OSWEGO 40-lb. boxes, 1-lb. packages. 07 1/2

ONTARIO) 38-lb. to 45-lb. boxes,
STARCH 6 bundles. 0 08
STARCH IN Silver Gloss. 0 7 1/2
BARRELS Pure. 0 6 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 4 1/2
Acme Gloss, 1-lb. cart., 40 lb. box 0 4 1/2
Finest Quality White Laundry—
3 lb. canisters, cases 36 lbs. 0 05 1/2
4 lb. canisters, cases 48 lbs. 0 5 1/2
Bbls., 175 lbs. 0 04 1/2
Kegs, 100 lbs. 0 04 1/2
Lily White Gloss—
1 lb. fancy cartons, cases 30 lbs. 0 07
6 lb. trunk, brass catch, 8 in case 0 07
6 lb. trunk lock and key, 8 in case 0 07 1/2
6 lb. enamelled tin, 8 in case. 0 07
Kegs, extra large crystals, 100 lbs. 0 06



CELLULOID STARCH
A NOVEL INVENTION
REQUIRES NO COOKING
No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs. 0 06
STOVE POLISH.

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07 1/2
Canadian Electric Starch—
40 packages in case. 3 2
Celluloid Starch—
bxs. 45 cartons per case. 3 5
Culinary Starch—Chal-
Prep. Corn—
1 lb. packgs. boxes 40 lb. 0 04 1/2



ENAMELINE
No. 4—3 dozen in case (net cash). 4 50
6—3 dozen in case " " 7 50



RISING SUN STOVE POLISH
For durability and for cheapness this preparation is truly unrivalled.
Per gross.
Rising Sun, 6-oz. cakes, 1/4 gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, 1/2 gross bxs. 4 50
Sun Paste, 10c. size, 1/4 gross boxes. 10 00
Sun Paste, 5c. size, 1/4 gross boxes. 5 00



RISING SUN DUSTLESS LABOR SAVING STOVE POLISH
BEST IN THE WORLD.



TIGER STOVE POLISH
Tiger Stove Polish, 1/4 gross boxes, large. per gross, \$7.20: small, per gross, \$4.50.
per doz.
Stovepipe Varnish, 4 oz. bottles. 1 00
" 6 oz. bottles. 1 25
Boston Brunswick Black, 8 oz. bot's. 1 75



SILVERINE STOVE POLISH
Per gross.
No. 4—5c. size. \$3 50
" 6c. size. 3 50
" 8c. size. 3 50
" 10c. size. 3 50



SALADA CEYLON TEA
Wholesale. Retail

Green Label, 1's. 0 20 0 25
" 1/2 s. 0 21 0 25
Green Label, 1s and 1/2 s. 0 22 0 30
Blue Label, 1s, 1/2 s, 1/4 s and 1/8 s. 0 30 0 40
Red Label, 1s and 1/2 s. 0 36 0 50
Gold Label, 1/2 s. 0 44 0 60
Terms, 30 days net.



RAM LAL'S PURE INDIAN TEA
MANUFACTURED BY THE GARDENS OF INDIA.

Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36



KOLONA PURE CEYLON TEA
BLACK

Ceylon Tea, in 1-lb. and 1/2-lb lead packages black or mixed.
Black Label, 1-lb., retail at 20c. 0 19
" 1/2-lb., " " 0 20
Blue Label, retail at 30c. 0 22
Green Label " 40c. 0 28
Red Label " 50c. 0 35
Orange Label, retail at 60c. 0 42
Gold Label, " 80c. 0 55
Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages
Wholesale Retail
Red Label, 1-lb. and 1/2 s. 0 35 0 50
Blue Label, 1-lb. and 1/2 s. 0 28 0 40
Green Label, 1-lb. 0 18 0 25
Green Label, 1/2 s. 0 19 0 25
Japan, 1's. 0 19 0 25



LUDELLA CEYLON TEA
1's AND 1/2's PKGS.

Blue Label, 1's. 0 18 1/2 0 25
Blue Label, 1/2 s. 0 19 0 25
Orange Label, 1's and 1/2 s. 0 21 0 30
Brown Label, 1's and 1/2 s. 0 28 0 40
Brown Label, 1/2 s. 0 30 0 40
Green Label, 1's and 1/2 s. 0 35 0 50
Red Label, 1/2 s. 0 40 0 60

TOBACCOS.

EMPIRE TOBACCO CO.
Smoking—
Empire, 3's, 4's and 9's. 0 36
Royal Oak, 2 x 3, Solace, 8s. 0 52
Something Good, rough and ready, 7s 0 53
Louise, 2 x 3, 14s. 0 54
Chewing
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.). 0 39
Patriot, 2 x 3, Navy 5s. 0 41
Old Fox, Narrow 12s. 0 44
Free Trade, 8s. 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.). 0 44
Snowshoe, pound bars, spaced 6s. 0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.
Wool soap, 100 10-oz. bars to box. \$7 75
Wool soap, 100 6-oz. bars to box. 4 75

WOODENWARE.

THE E. E. EDDY CO. per doz.
Washboards, X. 1 40
" XX. 1 60
" Waverly. 1 70
" Planet. 1 80
" Special Globe. 1 70
" Solid Back Globe. 1 80
" Electric Duplex. 2 50

Matches—
5-Case Single Lots. Case.
Telegraph. \$3 40 \$3 70
Telephone. 3 30 3 50
Tiger. 3 20 3 40
Telephone (1/2 gross). 3 50 3 70
Empire, (slide box). 2 25 2 35
Safety, Capital. 2 75 2 85
Parlor, Eagle, 200 s. 1 30 1 40
" 100 s. 1 50 1 60
" Victoria. 2 50 2 60
" Little Comet. 2 25 2 35
Flamers (wax stems). 3 20 3 30

BOECKH BROS. & COMPANY.

Per doz.
Washboards, Leader Globe. 1 45
" Improved Globe. 1 50
" Standard Globe. 1 50
" Solid Back Globe. 1 70
" Jubilee (perforated). 2 30
" Crown. 2 00
" F.o.b. Toronto. 1 55
Matches, Kodak, per case (10 gross in case). 68

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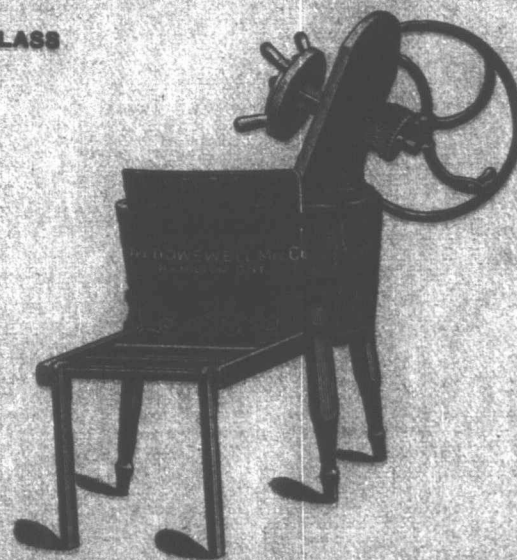
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