



VOL. VI.

TORONTO, APRIL 29, 1892.

No. 18

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartons, boxes 36 lb. each	4 3/4 c
Barrels, 175 lbs	4 3/8 c
Kegs, 100 lbs	4 3/8 c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6 1/4 c
Brantford Gloss, 1 lb. cartons	6 1/4 c
Lily White Gloss, 1 lb. cartons	6 1/4 c
Canada Laundry, boxes 40 lbs	3 3/4 c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6 1/4 c
Brantford Cold Water Rice, 1 lb. cartons	8 1/2 c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17 1/2 per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR
WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED

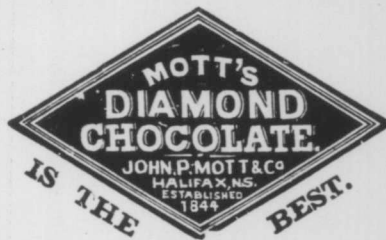
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY
ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO
MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E. HIO (7 SIZES)

EL PADRE AND CABIE.

THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of



This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce"
"Devonshire Relish" Raspberry Vinegar, Eva-
porated Vegetables, Chocolates, Coconuts, Confectionery

DURABLE PAILS AND TUBS.

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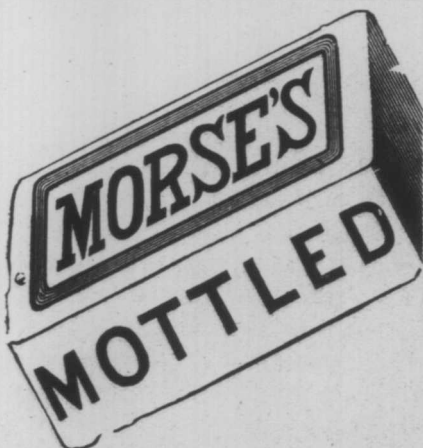


THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
possibly fall off. The hoops expand and contract
with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.



Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.

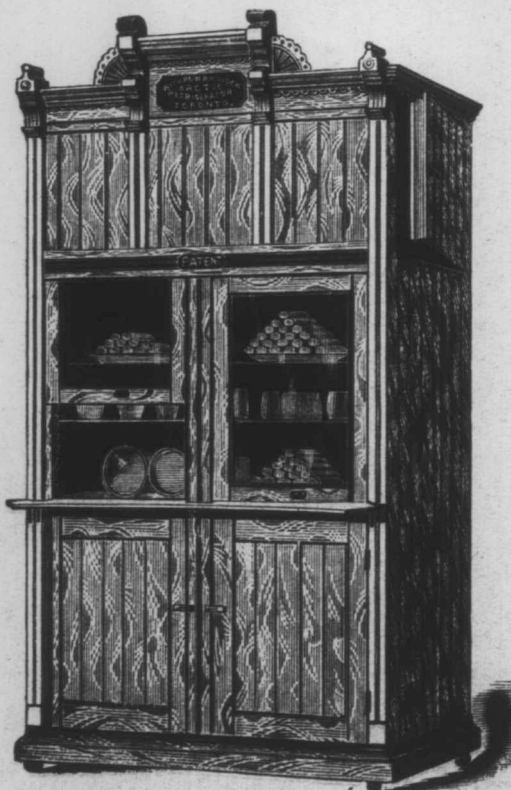


The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.



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SPANISH BLACKING
THE KING OF BLACKINGS



THE PATENT
ARCTIC
REFRIGERATOR

Manufactured by
WITHROW & HILLOCK
TORONTO.

The accompanying cut represents
our \$55 Grocer Refrigerator. But
we make any size or shape to suit
the convenience of our Patrons, and
Guarantee Satisfaction.

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130 Queen St. E.
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, APRIL 29, 1892.

No. 18

J. B. McLEAN,
President.HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

All may do what has by man
been done.

One touch of nature makes the whole world kin, and one touch of organization equally makes a whole trade kin. But the kindred in either case must not be depended on for too much. No doubt there is a common chord among grocers of the same association that will respond much more sympathetically to an insider than to an outsider, but it is impossible and undesirable to sink the individual completely in the corporate association. Those who join an association with the expectation that every member will unbosom himself fully to his fellows will meet with disappointment. They might as well look for community of capital and community of material property of all kinds, as absolute community of experience, judgment, trade confidences and whatever special advantages individuals can have. If B joins an association in which A is a member, he need not hope to learn from A how

he manages to get such good bargains, how he retains his first class customers, how much money he makes in a year, how much he loses in bad debts, who is his backer in business, what his leading tea blends are, or any one of the thousand trade secrets that a sagacious grocer will acquire in the course of a business experience. These he is under no moral or social obligation to turn over to his fellows in organization.

* * *

It is well that there is so little of the community about a trade association. If there were more, there would be more truth in the charge that is sometimes made against associations that they extinguish business individuality. Business individuality is preserved, and if it were endangered by organization there would be no organization. Associations would be more numerous probably if mistrust that private affairs would have to be more or less disclosed did not exist. Traders organize, not for the purpose of establishing a common fund of experience, advantage, etc., but for the sake of the strength that lies in union. They can concentrate the force of opinion upon any injustice or irregularity that affects their trade, or they can come to a common understanding as to the nature of the competition they shall carry on against each other. The list of subjects coming within range of treatment is a long one, is liable to addition from time to time, and need never trench upon the domain of strictly private knowledge or practice. No doubt there are men who would join an association from the sole motive of learning all they could about the methods of competitors, if such information were freely vouchsafed. A case is in mind just now, but it is not furnished by the grocery trade, in which a leading importer withdrew from an association because he was expected to instruct his fellows in many matters in which he possessed special knowledge.

It was almost laid down as a doctrine that each member should impart everything he knew relative to the business whose interests this particular association cherished. This required the sacrifice of a big personal advantage of this importer, and he withdrew from the association, stronger in his isolation than in fellowship with the other members of his trade. His influence and support he was ready to place at the service of his fellows, but he was not disposed to be prodigal of advantages that sprang from special knowledge and favored connections.

* * *

The usefulness of associations is sometimes impaired by the tendency of their members to degenerate them into mutual admiration societies. There must be serious business intention on the part of those who belong to an association, and if there is that they will put in the time together more profitably than in wording compliments to each other, working off pleasantries and passing the hours in harmless and useless social intercourse. Social intercourse is a good thing, but it is not everything. And, while no member can be expected to submit all his private and special knowledge for the good of the association, none should be too reserved in relation to matters that cannot be classed as strictly private. It is a fact that reticence on the part of members is sometimes disloyalty to the association, and it occasionally happens that a man's silence is attributed to fear of the interests that are the objects of attack, or to a desire to make himself solid with those interests. Where the proceedings are to be published, it occasionally looks as if some men liked now and then to be put on record as being rather against a movement that their association was taking hold of. It is sometimes a case where grinding one's own axe is best done by taking an opposition or neutral course.

SALESMEN'S COURTESY.

What is it that impresses the dealer most in connection with his purchases from the wholesale house, when he pays his weekly, monthly or yearly visits thereto? Is it the neatly kept sample room, the handsome and conveniently arranged warehouse, the general appearance of thrift about the place, the greeting of principals? None of these are without effect on the mind of the dealer, and all of them, if he be of a reflective mind, will leave an impress on his mental chart; yet none we venture to assert are to be compared with the lasting effect produced by the friendly hand-shake, the cheerful greeting and the thoughtful consideration of the salesman.

The thorough salesman, with the true instincts of his calling in his heart, is the loadstone that attracts the merchant, and he it is who makes or mars an account for the house. A churlish, curt, inattentive salesman acts like a shower bath to the visiting country merchant, and a feeling takes possession of him that his presence is not so welcome or of such importance as he anticipated. There is in the bosom of every man, no matter what his position on the mercantile scale, a certain amount of self-importance, whether he admit it or not, and it is always a gratification to him to have his presence acknowledged with the recognition he deems himself worthy of, and not unusually the smaller the account the more attention is desired. It requires a knowledge of human nature on the part of salesman to properly gauge the unspoken egotism of the customer. With the travelling salesman the conditions are somewhat altered; the merchant is in his own castle and does not require or demand that looking after which he expects when visiting the city, though if the traveller meet his customer in the warehouse or while in the city this desire for attention is uppermost in the mind of the dealer, and he is a wise traveller who looks after his accounts.

The sample room salesman possesses opportunities and the power of being agreeable, tending to leave better impressions in the mind of the customer than any attention that can be bestowed on him by the traveller, for the plain reason that the latter is seen often, while the former is a comparative rarity with most dealers, and attentions from strangers are generally more acceptable than from those from whom we have a right to expect them. A pleasant word with a few general inquiries after the state of trade, etc., constitutes the bulk of the average salesman's attention. Very few think of presenting the customer to the principals, or showing him through the establishment, or explaining things about the premises likely to

prove strange or interesting. It is these little outside of "well, what-do-you-want-to-order-to-day," attentions that are pleasing to the trade and which are a standing and profitable advertisement for the house.

In our peregrinations among the wholesale trade we have frequent opportunities of observing the different methods of handling customers by salesmen, and we are daily more and more impressed with the importance and necessity of courteous reception and friendly treatment of visiting merchants by sample-room salesmen, and we feel safe in stating that the proper display of attention will always bring its reward, both to the salesman and to the house.

TRUTH FROM HIS LIPS.

Our bright and original contributor, "Hec. Secord," is complimented upon the realism of his poem, "Elegy in a Country Store," by a correspondent whose words we give below. Fidelity to fact is the strong point in that bit of verse, and nobody is a better judge of its deserts in this respect than the friendly critic quoted below. He has grappled both literally and metaphorically with the subject of that poem, having written in this paper letters upon the Patron movement that did good wherever they were read, and having waged a successful business campaign against one of the Patrons' chosen vessels. He is competent to pronounce upon the Elegy, not only by virtue of his insight into the movement, but also by virtue of his literary ability—himself being one of the best read men in business to-day. Here is what he says:

"I thoroughly digested and assimilated the 'Elegy in a Country Store.' The ideas contained therein were desperately familiar, and one of the expressions seemed peculiarly like one of my own coinage, and I at once concluded that 'Hec. Secord' must be not only a careful reader of THE GROCER, but a close observer of men and their expressed thoughts. The subject is one, which about nine months ago was as close to any commercial heart as anything well could be, but after getting my brains a-moving I conceived and executed a bold piece of policy, which resulted not only in a knock-down but a complete 'knock-out' of the Farmer Jones and Rodd gang in this section. They have never recovered their mental equilibrium sufficiently to tackle the job again, and I think we can safely sing the Te Deum for deliverance from the horde.

A great deal (and favorable at that) might be said in addition to the few remarks I have made on the power. Only for being worked so hard and so incessantly I should gladly give friend McLean more articles for THE GROCER. The paper is a good one and he is deserving of it too. Elegy excellent, phraseology striking, rhythm very good, subject opportune, and the sequence of ideas well sustained and logical.

IT PAYS TO ADVERTISE IN THE GROCER.

Read the following:

HAMILTON, April 22, '92.

BREADMAKERS' YEAST CO., TORONTO.

DEAR SIRS,—Enclosed you will find the names of fifty of our customers who have bought your yeast from us and are pleased with it. We will expect the clock as per advertisement in to-day's CANADIAN GROCER.

Yours, etc.,

C. H. PEBBLES.

WHERE THE JOKE COMES IN.

Tommy—Say, paw?

Mr. Figg—Well?

Tommy—Do they get chicory from a henery?

"Put that kid to bed!"—Indianapolis Journal.

"Is th'r boss in?" "Whose boss?" "Yourn." "I ain't got no boss. Ef ye mean the man what pays me \$3 a week to answer fool questions, he's out, and won't be in agin till you're gone."—New York Truth.

UNCONSCIOUS FLIM-FLAM.

Even a mathematician will get mixed in his calculations sometimes when changing money back and forth, says the Savannah News. The telegraph operator at the De Soto realizes this fact and nine men out of ten would have done the same thing that he did without thinking.

One night last week a guest of the hotel handed in a message. The operator counted the words and announced that the charge was 50 cents. The gentleman handed over a \$10 bill, which the operator mistook for a \$1 bill, and gave him back 50 cents. The gentleman left the hotel without noticing the mistake. Presently he discovered it and returned to the operator's desk.

"Wasn't that a \$10 bill I gave you awhile ago?" he said.

The operator opened his drawer and looked at the bill.

"Why yes," he exclaimed; "I thought it was a one. Here it is," and he handed over the bill.

"Now I owe you 50 cents," said the gentleman.

"Oh, no you don't," said the operator.

"Oh, yes I do," replied the gentleman. "The telegram was 50 cents, you know," and he handed over a half dollar and walked off.

"I'm into that fellow 50 cents," remarked the operator to the bookstand keeper, "and I can't make him see it."

"Not much," returned the bookstand man. "He's into you 50 cents," and the operator has been trying to figure it out ever since.



STATISTICS GAINSAY THE PATRONS' ASSUMPTIONS.

EDITOR CANADIAN GROCER.

SIR,—The object of our society, say the Patrons of Industry, is to come to the assistance of a long-suffering public who are being "bled white" by the retail merchants, and also to put trade on a cash basis. In my opinion the intention of the founders and officers of the P. of I. was to create and to maintain lucrative positions for the heads of the order at the expense of the retail merchants. I am strongly opposed to combinations, be they for the purpose of enriching the manufacturer and the distributor at the expense of the consumer, or to impoverish the manufacturer and the distributor for the benefit of the consumer. In their ranks the Patrons undoubtedly have many men who have raised a howl of indignation against the Wholesale Grocers' Guild and kindred associations. Now these same men will join the ranks of a society whose members want to make riches for themselves by extorting it from others. Two wrongs do not make a right. Open and free competition is the only safeguard to the consuming public; and only in such competition will low prices and legitimate profits be the result. I have never heard that retail grocers have ever combined for the regulation of prices. Live and let live, is our motto. The organisers of the Patrons of Industry are either very dishonest or they are totally ignorant of the cost of running a grocery shop. When they ask a man to sell his goods at a gross profit of 12½ per cent. they know, or ought to know, that they are asking him to perform an impossible feat, which will quickly lead him into bankruptcy and ruin. They may argue that a merchant need not join the association. But there are difficulties in the way. The grocer has his capital invested in business, and he cannot always retire without suffering great loss. The masses of the people are not conversant with the expenses a merchant must incur to conduct his business, and when told that retailers are robbing them, and that goods can be sold at 12½ per cent., it is only reasonable that they should believe it and patronize those merchants who sell at the lowest prices. So that when these demagogues make their appearance in a city or town, grocers will suffer losses, probably bankruptcy, either by joining and selling at the Patron prices, or by such a reduction in their business as will eventually compel them to close their doors to save what they own. I have prepared the following statement of

yearly expenses to conduct a business of \$12,000 a year for the benefit of my confreres who have not thought the matter over yet:

Shop rent	\$180
One man	364
One boy	156
Fire and light	35
One horse	73
Rolling stock	10
Cleaning, alterations	30
Dead stock	26
Insurance on \$2,600	20
	<hr/>
	\$894

Deduct \$894 from \$1,500, 12½ per cent. on \$12,000, and you have \$606.

This bill of expense, of course, will increase or decrease as the amount of business transacted goes up or down. In few, if any, of the above-mentioned items of expense can a reduction be made, but several of them will little more than cover half of the actual outlay. To do a business of \$1,000 a month a stock and plant of no less than \$2,000 is necessary. Before trading with the Patrons a merchant has to own his stock in trade, as he cannot afford to buy on time and pay discounts, his profits being so minute. Interest at 4 per cent. on capital invested is \$80. Deduct this amount from the net profits of \$606 and it will leave the enormous salary of \$526 for one year of 308 working days of from 12 to 16 hours per day, or \$1.70 per day for the proprietor and manager of the institution. Furthermore, the merchant has to meet all unforeseen expenses by accident, loss on perishable goods, etc., before he can allow his family their weekly pittance of \$10. Is this fair remuneration for a man of sufficient intelligence and ability to conduct any business? Would the officers of the Patrons of Industry be satisfied with such a reward to perform their labor or fraud? Let some of their dupes ask them.

Now, as to the question of putting trade on a cash footing. For my part I believe it to be a physical impossibility. The vast majority of the Canadian people, or of any people, for that matter, depend on to-day's earnings for to-morrow's bread. We do the bulk of our business with workingmen, and I know that during the season of prosperity—the summer—some of them, through no fault of theirs, will be compelled to ask for credit; the father has met with an accident or he has to knock off work for some days owing to inclement weather, or waiting for material, etc.; someone in the family is ill, or for other and innumerable reasons that every shop-keeper well knows. And how are these people going to tide over our long and severe winters when expenses go up and wages go down? To refuse these people credit would mean starvation in many instances.

The credit system cannot be abolished; but there is undoubtedly room for improvement. My remedy is short credit. Limit a customer's credit from one payday to the

other, when working; and if out of employment do not see him in want if he has proven himself to be honest in his days of prosperity. Unfortunately too many merchants will accept anything as good and sufficient reasons for putting off the settling of a grocery bill, and let their slow-paying customers speculate, enjoy themselves, or otherwise spend the money which legitimately belongs to the grocer. Study a customer's income, and trust him accordingly. Tell an intending credit client how you do your business, and you will seldom have any trouble afterwards. Les bons marches font les bons amis.

Yours,

A. E. P.

Ottawa, April 19, 1892.

EFFECTS OF THE MCKINLEY TARIFF.

EDITOR OF THE CANADIAN GROCER.

SIR,—As you probably know, there is all through Europe manifested an extraordinary interest in the coming Presidential election in the United States, as it will show what experience the people of the United States have had with the McKinley Act so far. I travelled considerably in the North of Europe last year for American houses, and had an opportunity of discussing the Act with prominent merchants, and they all seemed to be convinced that even if the Republican party succeeds at this election, it is only a question of time when the working-men of the United States will see, that instead of the McKinley Act increasing their wages and working for their prosperity, it robs them and increases their cost of living, by requiring them to pay an unreasonable price for home-made goods. I don't think, however, that the McKinley Act has yet had time to show its bad effects. There are different reasons for this, the first one being the present famine in Russia. I am positive that if the Russian harvest last year only had been medium, the McKinley Act's fate would have been sealed at next election. Russia, as you know, is America's great competitor on the European flour market, but on account of the failure of the Russian harvest last season, it is completely out of competition this year, and has even been compelled to buy from the United States. This has caused an enormous export of flour from the United States, and they have got a good price, and millions of dollars have been given in exchange. But this, as I have said, has been caused by the crop failure in Russia. Another year it will not be so, as flour will come down like other American produce. I will mention, for instance cotton. It is, as all know, one of the largest export articles of the United States. The price has gone now to exceedingly low figures, and I read in the papers not long ago that such low quotations on the Exchange in New York had never been, and the demand for it was very dull. You will particularly notice that even at those

low figures the demand was dull. The price quoted on Aug. 20th, 1891, was 120½ cents, while last 15th of March it had dropped to 97 cents. And what was the reason? Because Europe had lost its purchasing power. The McKinley Act has shut out European manufactured goods, and for that reason European manufacturers have been working less, which means less money for the working-man, thereby reducing his purchasing power. Now Europe says to the United States: "We will buy your cotton, but, if you will not buy our manufactured goods you reduce our purchasing power; consequently we are poorer, and have to buy less and at low figures. We can't afford to buy any new cotton; we have to use our old cotton goods, as you will not take our manufactured goods in exchange. You will only take money, and money we have very little of, and for that reason we can pay you very little for your produce." The same is the case with silver and will be with everything that the U. S. export. What money they succeed in keeping in their country by compelling the people to buy their own goods they lose by getting less money for what they export. We are getting our eyes open in this country to see the great mistake of a high protective tariff, and the last Norwegian Storting (Parliament) made some great changes in that respect, and I believe, Mr. Editor, that in all countries it is only a question of time when that unfair institution called customs duty—an institution left us from the dark ages—will be done away with, and men will be free to buy the necessaries of life wherever they can buy them the cheapest and best.

Yours respectfully,

C. E. SONTUM

(Of C. E. Sontum & Co., Christiania, Norway.)
April 13th, 1892.

ANTI-PATRON ORGANIZATION.

A movement has been started in Manitoba among merchants, in opposition to the Patrons. It is not, we understand, to be an active opposition, but simply a passive one. One of the objects of the Patrons is, we believe, to arrange with one or more merchants at each point, to supply them with goods at 12½ per cent. advance on invoice cost. Merchants who submit to an agreement of this class, are known as Patrons' storekeepers, and the Patrons agree to give all their custom to the Patrons' store. Merchants are certainly justified in refusing to make any such agreement. If they are wise, we think they will refuse to do so. The passive opposition to be given the Patrons is simply an understanding among the merchants that they will not enter into any agreement with the order, in compliance with the demands of the Patrons. There is nothing objectionable in this, for merchants either individually or collectively to refuse to enter into any such agreement as that asked

by the Patrons. We do not, however, believe that these agreements made between Patrons and merchants will continue in force long, and it is only a matter of time when they will fall through, and very likely the merchants who make them will suffer more than those who refuse to consider the Patrons' proposals. Those who do enter into an agreement with the Patrons are very likely to resort to dishonorable means to deceive their customers who are members of the order. The agreement, we understand, makes it necessary that merchants shall show invoices when called upon to do so by the order, and it is already stated that false invoices are being used in these cases. At Elkhorn, in this province, the merchants have formed an association and pledged themselves not to enter into any contract with the Patrons.—Winnipeg Commercial.

THE BEET SUGAR BOUNTY.

A large deputation, representing the beet industry of the province of Quebec, had an interview the other afternoon with Hon. Mr. Foster and Messrs. Carling, Chapleau and Ouimet for the purpose of urging that the bounty of two cents a pound on beet root sugar, granted last year for two years, be continued for a period of five or ten years. The deputation consisted of Hon. L. O. Beaubien, commissioner of agriculture for the province of Quebec; Mr. Musy, manager of the Farnham Beet Sugar factory; Mr. Barnard, secretary of the Council of Agriculture for Quebec; Rev. Father Labonte, of the college of Ste. Therese, and Messrs. Ferland, Tranchemontagne and Robillard, ex-M. L. A., who were introduced by Messrs. Bain, Deslauriers, Bergeron, Girard, Desjardins and Robillard. The spokesmen of the party were Messrs. Barnard, Musy and Rev. Father Labonte. They expressed themselves as well satisfied with the result of the experiments so far. The quality of beets produced in the province was steadily improving and instead of only 6½ per cent. of saccharine matter, which used to be obtained, 9 per cent. was now got. Several instances were quoted of extra good crops. Mr. Ferland, of Berthier, had taken a crop of fifteen tons to the acre from fifteen acres, for which he received \$4.50 per ton from the factory and the bounty of fifty cents per ton paid by the Quebec Government. Father Labonte, of Ste. Therese, cultivated twenty-eight acres without any manure, with no special care. He kept a very careful account of the expenditure in connection with this crop, and found that it netted him just \$630. Hon. Mr. Foster said the Government had already considered the question. What that was really wanted was information of the kind which had been given him with regard to the results of crops and what he had heard to-day was very satisfactory. He could not make any definite promise in the matter further than that it should receive careful consideration at the hands of the Government.

THE OLD COFFEE-MILL.

Just at the hour when chanticleer
Wakes his harem with lusty crow.
I turn on my pillow and seem to hear
A welcome sound from the world below.
It is not the chirp of the early bird,
Nor the passing milkman's sonorous thrill
Whose homely call in my dream is heard,
But the musical grind of the coffee-mill,
Mingled with mother's staccato clear:
"It's time to-get-up-now, William, dear."
It always hurg by the chimney wide—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
Time and wear and rust it defied—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
Its music silenced the cricket's note—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
Its fragrance tickled each thirsty throat—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
The hand that turned it turned with a will,
And incense ground from the old coffee-mill.
O, years that are gone, come back again!
And find in my pillow a rose-leaf dream;
Take out of my heart this smarting pain—
Make all things really what now they seem;
Bring the eyes that had never learned to weep;
Bring the slumber that held me at early dawn,
Awake me, as then, from sweet boyish sleep
To weed the garden or hoe the corn,
To the tune of father's "Git up thar, Bill!"
And the rhythm and rhyme of the old coffee-mill.
—Detroit Free Press.

WOMAN vs. "LADY."

The almost universal application, as an address, of the word "Lady" to every female who visits the stores or markets, has at length called out a protest from a woman who expresses her views on the subject in the New York Press.

It is suggested that "Madam," or the French word "Madame," be used when addressing female patrons whose names are not known, and this would certainly be more appropriate than "Lady," which term is of rather low caste, as generally used.

The woman above referred to (we use the word woman in preference to lady, as being more respectful and dignified) says that "one of the most maddening things on earth is the persistent 'ladying' I get at the hands of the tradesmen. My butcher and grocer and fishman are so hopelessly committed to this form of address, I expect no relief in their cases, but why the clerks in dry goods stores are not taught better I can not see. It is so much more pleasant to be called 'Madame;' the continued interpolating of 'lady' as I am making a purchase irritates me to the verge of exasperation, and has on a few occasions driven me from a counter without waiting to select the goods I wanted."

It is not only irritating, but almost insulting, to many women of refinement to be addressed as "lady," which term is so universally applied in this country to females of all classes and degrees.

It is to be hoped that the classes of tradesmen to whom the lady (and here the word comes in properly, because not used in the second person) refers will substitute the more respectful word "Madam" in addressing their women customers.

R. A. LUCAS.

R. T. STEELE.

GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.	Hillwattee Tea.
Lady Charlotte Gelatine.	L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Coffees.	L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

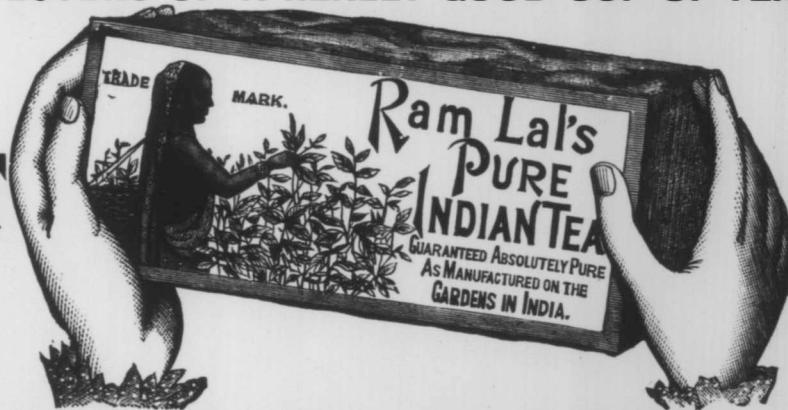
We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
 BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

**EVERY GROCER
 AND DRUGGIST.**

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. **BEST IN THE WORLD.** Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,

London, Ontario.

WM. HOOD & CO.

Importers and Manufacturers of



TRADE MARK.

Coffees,
 Spices,
 Mustards,
 Cream of
 Tartar,
 Baking
 Powders,
 Flavoring
 Extracts,
 Etc.

48 & 50 LOMBARD ST., TORONTO.

STORE HINTS.

And then about politics. Do you allow yourself to become such a violent partisan that you can see no good in the other party? Do you "run wid de mashine?" or do you vote for the best men? There are merchants who dare have no political opinions of their own, who vote for half the men on each ticket, or don't vote at all, simply because they fear they may offend some one. They have no backbone, nor are they fit for boneless bacon.

Have opinions of your own. Opinions on all subjects. Opinions that no man can doubt. If you change them do so because you believe it to be right—not to win trade. You need not intrude your belief on others, but be sure you're right, then go ahead.

Probably politics will be more or less discussed around the store stove, but don't make yourself the leader. In fact, you will at such times be rather retiring. Don't allow your store to be given over to politicians to the exclusion of business, however.

Do you imagine that because your store is in the "rooral deestricks," and because you know everybody for miles around, there is no use of spending a cent for printers' ink? The merchant in the adjoining town does not agree with you. The result is that a number of your customers on the "off" side of town are being persuaded to leave you. You must advertise—or you may "bust."

Small as the item may seem, it will pay you to use first-class stationery. A letter written on paper that would make good blotters, disfigured by unsightly printing and horrible cuts, and the reading matter setting at defiance all known laws of grammar or propriety, even though correctly written itself, makes a bad impression upon a wholesaler if you are seeking a line of credit. The cost of the better article will be slight, and it will always pay to secure it.

Treat the children well. They have long memories, and some of those little boys may be your competitors some day. That isn't the idea, though. Parents would rather be swindled than have their children humbugged, and they would be justified in ever afterwards giving you a severe letting alone, and telling their neighbors to do likewise.

If you sell sugar at cost, and your neighbor sells it at a profit, you're pressing the button; he's doing the rest.

It is exasperating for a customer to have to wait while the clerk seeks to find the price of an article not marked. The impatience increases while a bill has to be searched for, and finally he goes away mad because the clerk had to guess at the price. Moral: Mark everything you buy. Not only the shoe box, but each pair of shoes.

When you take an account of stock it will save time and trouble if each drawer has its weight marked on. The whole thing can

then be weighed and you will not need to empty it every time you invoice.

If your clerks are to think clearly and so limit the number of mistakes, they must have plenty of sleep. If they go out after 9 or 10 o'clock, to "have some fun with the boys," it will indirectly, and sometimes directly, be at your expense.

Perhaps you are in the habit of going out yourself after the store is closed, just for a "lark." If you make this your regular practice—DON'T.

"Keeping everlastingly at it brings success."

A Chicago paper has been discussing the question as to whether a man can be a business man and at the same time a consistent Christian. It is fitting that this should have originated in Chicago. In fact, there could have been no such question raised elsewhere. If a man who is a merchant takes pleasure in telling that he is glad he is not a Christian, beware of him. Not that it is at all necessary to make loud professions of religion, but of the two, people will certainly prefer the Christian.—J. C., in American Grocer.

Counterfeit five and ten cent pieces are being freely circulated in Hamilton. They look so much like the original that it is difficult to detect them. In appearance and finish they seem to be all that they should be, nor will they yield to the teeth when bitten, the metal of which they are composed being much harder than lead. They will not ring as silver does when thrown down, however, and this seems to be the only easy way by which they may be detected.

Fredericton (N. B.) merchants are up in arms against the recent large increase in freight rates between that city and St. John, the result of a combine between the Canadian Pacific railway and the Star lines of river steamers. At a meeting of the council of the Fredericton Board of Trade it was proposed to carry freight from St. John by schooners and to establish a regular line to make two trips weekly. It is thought that the increased tariff will seriously cut into the trade done by the wholesale merchants of St. John all along the river.

The Vancouver News Advertiser in its Westminster paragraphs says: As predicted by the fishermen, the run of Spring salmon has panned out good, and the run is as good as in average years. The red fish are more numerous as compared with the white than in the first of the run. On Saturday Messrs. Port & Co.'s boats landed 300 fish, which weighed something over 4,000 pounds. On Monday their catch was about as large. They made a large consignment to their branch in Vancouver (R. V. Winch) and are getting ready to send a carload of salmon and halibut in ice to New York, which will probably be despatched on Wednesday. Boutillier, Vianen and Pretty are also handling a large quantity of salmon.

BREADMAKER'S YEAST.

PRIZE--IT IS FOR YOU.



Do you want it?

Read the following.

The Breadmakers' Quick Rising Dry Hop Yeast is carefully and scientifically made from the purest and best materials obtainable and can always be relied upon to make light, white, wholesome and delicious bread, buns, rolls, etc. It is the best yeast made for all purposes where a quick and sure result is desired and is unequalled.

It never fails to give satisfaction if used according to directions. We receive hundreds of letters from parties using it stating they would have none other. Have all your customers tried it? If not, have them do so at once.

If your yeast is not fresh or if you receive at any time any complaints write us at once giving particulars and name of firm from whom you bought, and we will be happy to exchange it for you. All yeast leaving our factory is tested and guaranteed to keep fresh for one year. It should be kept in a cool dry place.

Breadmakers' Yeast will keep much longer than this but it is slower in rising. The older the yeast the more required. One fresh cake of Breadmaker's Yeast—six of which—not five, are contained in each five cent package—will make from 5 to 10 loaves of bread. It is the most economic yeast made and pays you a large profit in handling it.

Read the following: To the first fifty grocers sending us the names and addresses of 50 of their customers to whom they have recommended and sold Breadmakers' Yeast, and who are now using it we will send them on receipt of the postage on same 25 cents a handsome nickel silver alarm clock. See above cut.

This is a magnificent prize, secure one for yourself, you will be pleased with it.

Breadmaker's Yeast

J. M. LOWES & SON, Props.,
 33 Wellington St. East, Toronto.
 Address THE BREADMAKER'S YEAST CO.,

SPECIAL VALUE

Valencias, Currants, Prunes

and Fruits of all Descriptions.

H. P. ECKARDT & Co.,

Wholesale Grocers, Toronto.

Are you fully satisfied
with your Coffee ?

If not send to us for sample order, 30 lbs. "Snow Drift Blend" price 33 cents, "Highest Grade" new style of package, in every case gives satisfaction. Almost every day brings new customers, Just one trial is all we ask, we then leave it with you.

Yours, etc.,

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

"SIDE-LINES."

In these days of competition, Grocers are looking for Side-lines on which they can make a good profit. CONFECTIONERY is what is wanted. It yields from 50 to 75 per cent. profit.

We manufacture it in every conceivable shape. Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.
IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



Ram Lal's
PURE
INDIAN TEA
GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.

THE CORNER GROCER.

Schmidt had just finished boring an inch hole in the head of a half-barrel of sourkraut that was busy, when a small boy handed him a note.

"Vot's dis peesness?" asked Schmidt, as he dodged the foam from the enthusiastic kraut.

"Aw, can't ye see? ye big slob, dats a note. Gimme a nickel. De fellow wat gimme dat note to fetch you, said you would gimme a nickel."

"Vots dat you say? you rat! I preak every bone loose in your shkin—Whcs dem notes from?"

"Waal, read it, see!" said the boy.

"I doan can read Eng— Say, Sergeant Young, py golly, how you doing anyhow? I'm glat to seeing you. Vair you pin so lonk? I doan see you for a mont," said Schmidt, as he wiped his hands on an empty coffee sack that he had wrapped around the auger used in exploring the kraut that had, by this, time imparted an illicit odor to the atmosphere in the store. "Shake hands, I van't to ashk you off you will read dees poy's note vots bringt here to me. I doan can read English, needer can Herman, my clark. You yoost come in goot time."

Sargeant Young took the note and glanced over it. It read as follows:

SCHMIDT—You kin cum and help me. I am stalded. The horse kaint pull out by the Sitty Horspittal.

JOHN, ON THE DELIVER WAIGON.

"So, so!" said Schmidt, excitedly. "Here, Herman, kum on. Go yoost mit dis poy, John he ish shtayin shtickin mit de waigon out by de hoshpitawl. Go on now, hoary oop. I exshpeck dot poy ish grazzy, unt dat horse und dot heafy load. I till you, Herman, not to put dem seeks flour on for Meeses Meyer does load. Say, boy, here ish one extraas neekel for you makin hoory. Delephone me, Herman, how it—." But Herman and the boy were gone.

"I doan think," said Schmidt to Sergeant Young, "dot dot vaigon preak down he's got good shprings. I git him from some grocery shtore paper vot gives a vaigon mit one year's sumscriptions off you guess how much pounds dot vaigon veigh. I guess she veigh 900 poun and a litle more, und I vins. Dot's de feerst time I efer haf do paper, awer its a pully dings. I keeps him him now every year. Might I git anonner vaigon. Say, Sargent, you tink I bin too old already to learning to read English?"

"No, I think not, if you go to some good school they will teach you in a short while so you will be able to at least read and write English fairly well."

"So! Vell, I likes to do dot. You see, I going to learn dot, for I gittin a letter letz veek fon a feller in Ny Yorrick, und I doan can read it, und I cum potty near loosing a pile off money. Awer a young shtranger he coom in here und he read it for me. It

shtood in dem letters dot if I would send him finefty dawler he vill send me two hundred und finefty, yoost so good. Awer maybe torn up a leetle. He say, I moos not tol any body, awer I know you been a fine friend of mine, und dots all right. I pin oxshpectin dot money now pooty soon, as I send mine finefty away already a veek."

The Sergeant became interested. This was an old game with a slight variation that had been played on Schmidt.

"Say, Schmidt," said he, "do you ever expect to get that money?"

"Vy shure I do. Dot shtranger vot read my letter say he know dot Ny York fellow putty vell, und he is good as goold."

The Sergeant laughed as he said: "Schmidt, those fellows are 'green goods' men. They never will send you a dollar, and you have lost your \$50 besides. I think it is time you were learning to read English so you can read the daily papers."

Schmidt got pale, and his hand trembled as he took his drooping mustache out of a "stein" of beer, and he now thoroughly resembled a walrus from out a "white cap."

"Say, sergeant," said Schmidt imploringly, dropping both elbows on the counter, "You sure tink dots so?" Off mine vite finds out dot, I lose dem fimfty dawlers. I pin getting more fuss as I can purty near shtand. You tink I could maybe get em back, eh?" asked Schmidt, as he dusted out an open box of rock-candy on the base shelf.

"No, sir; I don't think so," said the sergeant, "that money is gone—good-bye fifty," and the sergeant made a skyward motion with both hands, at the same time, giving vent to the meaning words, "phit! phit!"

"Say, sergeant," yelled Schmidt, "I bin giving you many drinks und I treat you always pooty nice, now the less vot you shell do, I tink, is not laugh by dis trooble, Donnerwetter, Ich glaube ich bin verrickt," and Schmidt went back to his storeham, but this time took "hard goods," saying as he did so. "I bet you I learn English, und den I read every baper in dees country, und de next feller vot dries to fool mit me, he gits a sh-wipe vot doos him good. Hello, here is Herman! Vell, hows dem vaigon?"

Herman told him it was all right, and while he busied himself scraping the mud from his clothes, Schmidt said, "Herman, ven my wife comes down shtares yoost tell her I am gone oop town to pay every tam lodge vot I owe. Tell her It vill cosht me about finefty dawlers, und if she doan like so much oxshpence she can tell me, und I vill drop lots of insurance."

And as he and the Sergeant went out of the door, Schmidt was heard to remark: "I got to make dem oxshpenses count oop finefty dawlers pooty soon. Some how anonner."

Schmidt bade the Sergeant good bye, and jumping on the car said to him: "Yoost vait till I read English once feerst rate."—W. E. Robertson in Interstate Grocer,

A GREEN GOODS MAN IN THE TOILS

The Boston Post has been instrumental in leading to the arrest of one of those clever scoundrels who lure silly and greedy people to meetings with them for the purpose of dealing in green goods. The reporter to whom was assigned the work of answering a letter offering a green goods deal to a merchant who had turned over the letter to the paper. The reporter's name is Wall, and this is his experience after he meets Lafforgue the letter-writer:

They stumbled up a dark and narrow stairway to the second floor. There after a series of wonderful and mysterious signals and countersigns, they were allowed to enter a small room over which a young man presided.

"Father is ill," this young man said, addressing Wall. "I'm sorry, because I would like to have you meet him. But I'll show you the goods."

A big pile of good money was then shown to Wall. While he was examining it there was a rap at the door, and a gray-haired man entered. He was the sick father. The son embraced him, and congratulated him upon being able to get out, and then introduced him to the victim from Boston.

At 11 o'clock Saturday morning Wall returned to the Elizabeth street joint, where he met Lafforgue and the rest of the gang. He had seen James and Jacobs in the meantime.

When Wall entered the room he found the old man sitting at a desk, which opened at the top, with a big package of good money before him. The old fellow allowed Wall to examine the money, and then asked him to sign his name in the "order book." He raised the lid of the desk, handed the "order book" to Wall, and while the latter was laboriously struggling with his name the old man substituted the usual package of green paper for the package of good money.

Lafforgue then picked up this package, and requested Wall to accompany him to the Adams Express office. Lafforgue took Wall a few doors below, and entered an office on the ground floor, which was fitted up exactly like a branch express office. There were trunks and boxes and packages upon the floor, and a clerk behind the counter. This clerk accepted the package, and gave Lafforgue a receipt written upon a regular Adams's Express blank. Lafforgue paid \$1, and put the receipt in his pocket.

Lafforgue then suggested that they go to the Chase National Bank and see if the certificate of deposit would be honored. James and Jacobs, the detectives had been there for some time, arranging for the green goods man's reception. The bank officials allowed Inspector James to take the numbers of six \$50 certificates and to mark them for identification.

The two men then went out, followed by James and Jacobs. Lafforgue led Wall up Nashua street to a saloon at Fulton and Nashua streets. The post office inspectors went in also. Lafforgue took Wall into the washroom, where he exchanged the spurious express receipt for the \$300 of good bills. As Lafforgue, whose real name is Oliver Goyett, came out into the saloon Inspector Jacobs snapped a pair of handcuffs upon his wrists.

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - - **MONTREAL.**
SOLE AGENTS FOR THE DOMINION OF CANADA.

Sells Faster Every Day

ADAMS' FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box.

Price 65 Cents.

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

Baffles Human Conception.



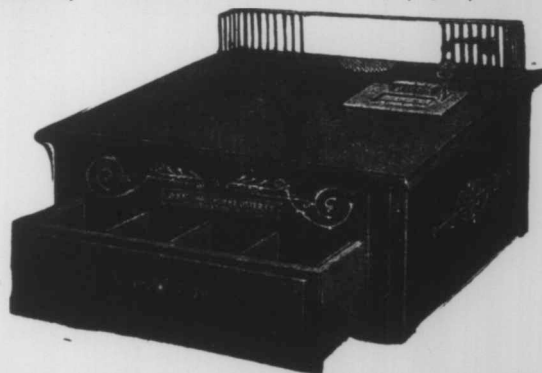
Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/2 King St. W., Toronto.
BRANCH-Tidy's Flower Depot, 164 Yonge St.

AUTOGRAPHIC CASH REGISTERS.

All kinds and sizes, with or without combination lock, with plain cabinet, or with railing, etc. Before ordering any Autographic Register see the NATIONAL. Guaranteed equal to the STANDARD, PECK, or any other Autographic Register of this class, and sold at only half the price.

PRICES, without Combination Lock, \$15; with Combination Lock, \$20.



No. 25 Combination Lock Autographic Register. PRICE, \$20.

WE MAKE 33
Different kinds
of Cash and Auto-
graphic Registers.

Detail Adding,
Total Adding,
Check Printing,
Dial,
Autographic, Etc

Various Prices. Easy
Terms of Payment.
Send for Catalogue
and Testimonials.

THE NATIONAL CASH REGISTER CO.,

CANADIAN SALESROOMS:

Toronto, Ont., 63 King St. W.
Montreal, P. Q., 174 James St.
Halifax, N. S., 107 Holles St.
Winnipeg, Man., Main & Queen Sts.

DAYTON, OHIO, U. S. A.

We employ 853 persons in our factory.
We make nothing but Cash and Auto-
graphic Registers.



Two canning factories are being erected at Trenton.

Mr. W. L. Shields of Coboconk is building a new store.

Perth is agitating an early closing movement for five nights in the week.

Brockville boasts of more grocery stores and butcher shops for any town of its size in the province.

J. D. Teetzel, general merchant at Morpeth, Ont., will, it is said, go out of business owing to failing health.

Sugar machinery in Cuba is undergoing a radical change in consequence of improved manufacturing processes.

J. S. Babcock, Kingston, sold his grocery business on the corner of Princess and Barrie streets to Mrs. R. Newlands.

The membership of the Patrons of Industry in Michigan has decreased in a year's time from 60,000 to less than 15,000.

Mr. John Moule, grocer, London, has removed his establishment from next door to the Post Office to No. 131 Dundas street.

A very close imitation of the "Clover Leaf" label is said to be used on canned salmon bearing the name of a California commission firm.

Steam power is being gradually introduced into the sugar mills in the island of Barbadoes, but wind mill power still very greatly predominates.

The contract for supplying groceries for the next year, to the Toronto Jail, was awarded to James Lumbers by the Markets and License Committee.

We are sorry to learn the Mr. W. H. Rowley, of The E. B. Eddy Co., is again on the sick list. He left Wednesday last for the Rockies, where he will spend a few weeks.

A circular has been received by the Montreal Board of Trade from the new Decimal association, of London, Eng., urging the adoption of the metric system of weights and measures.

A most interesting relic of the long ago has been in the hands of Mr. A. Tytler, grocer, London, Ont., for the last week or two. It is a copy of the Aberdeen Journal, published in Mr. Tytler's native city in 1780.

Messrs. Wetmore, in the country market, informs the St. John, (N.B.) Sun that they have within a short time this year paid \$1,500 to one Ontario dealer for butter from that province. This is not creamery, but dairy produce, such as is furnished by the New Brunswick farmers in quantities in-

sufficient for the demand. A firm on the South market wharf has also handled a large quantity of Ontario dairy butter.

A report in the "Chemiker Zeitung" states the fruit of the wax palm (*Corypha cerifera*, L.) is being used in Brazil as a coffee substitute. The fruit of this tree is of a stony consistency, which, however, disappears during the roasting process to which it is subjected for the purpose of manufacturing it into "coffee."

The Diamond Puzzle is the name of an exercise in ingenuity and constructiveness that the T. A. Snider Preserving Co. of Cincinnati, O., are handing round to the buyers of their goods. It is got up neatly, enclosed in a stiff envelope. The problem is to assort several pieces of cardboard so as to form a square.

The public in the county of Kent have been cheerfully paying low prices for coffee in 25-lb. cans, which an oily-tongued fakir peddled among them till they began to find out the so-called coffee was only browned navy beans flavored with coffee-essence. This is the class of traders Inland Revenue inspectors should watch.

A fire broke out the other afternoon in the grocery store of Letourneau & Frere, Richelieu street, Quebec, and before the flames were extinguished damage was done to the extent of several thousand dollars. The firm had no insurance, but the building, owned by Mr. Falardeau, of St. Rochs, was insured for \$3,000, which will more than cover the loss.

The first parade of the 48th Highlanders last Sunday drew attention to the large number of grocers in the Militia force in Toronto. They are also equally well represented in other parts of Canada. With the Highlanders were Lt. Col. Davidson of Davidson & Hay, Capt. Adams of Smith & Keighley, Lieut. Donald, son of R. Donald, King St. east. Lieut. Michie of Michie & Co.

A bill is before the Nova Scotia Legislature to amend the Act of 1890 of that province relating to imprisonment for debt. The amendment proposed requires personal service before a warrant can be made, with a proviso that the justices can proceed in the absence of personal service, if it be shown that the defendant is aware of the notice and evades service.

The Mayor of Montreal says that hardly a week passes that he does not receive letters from nuns, ministers and priests asking him to give licenses to poor men or women to sell trinkets in a basket, and he had several of these for which the recipients had paid instalments of \$5 or \$6. The Mayor said it was better and cheaper to do as he had done than to send these people to jail.

J. W. Waddell has bought the stock and good will of the retail grocery business carried on by R. Kennedy, 313 King st. west, Toronto.

Mr. and Mrs. Kennedy are going to Great Britain for a few months' holiday. It is whispered that Mr. Kennedy is now so well off that he need not again embark on the stormy seas of business. Mr. Waddell is an energetic young man, under 30, with an experience of ten years in country and city trade and the prospects are that he will do a good business.

S. M. Okell, W. Morris and J. Holland, of Victoria, B.C., are seeking incorporation as the Okell & Morris Fruit Preserving Company, limited. The objects of the company is to acquire the fruit business of Okell & Morris, and to carry on the same. The capital stock of the company is \$50,000, in 5,000 shares of \$10 each. The principal place of business of the company will be in Victoria.

The Westminster Board of Trade has appointed committees to make investigation and enquiry into prospects and inducements for the establishment of industries to be established and encouraged in and around the city, and to report to the Council of the Board. One of the industries to be considered is the deep sea fisheries. Another is the proposal to increase the manufacture of machinery and iron works, and it will be proposed to establish on a large scale a factory for the making of sealed tins and the canning of all kinds of native grown fruit.

P. Corridi, accountant, has removed from Yonge St. to No. 9 Toronto St., York Chambers, in this city. He has been appointed sole representative for Henry Goldman of Chicago, in whose system of locating errors in trial balances, short methods for computing interest, averaging accounts, etc. Mr. Corridi is now prepared to give instructions as to application. Full particulars as to charges, etc., are to be had at his office. He audits merchants' and joint stock companies' books, in whatever periods are desired at contract rates.

Two weeks ago the Chief of Police at Peterborough received a letter from a young man in Harwood, which had been received from "F. C. Austin, Box 644, Peterboro," containing an offer to furnish counterfeit bills which "the most expert bank clerk



"CAIRN'S" HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SITUATION WANTED.

AN EXPERIENCED GROCERMAN WANTS permanent position in good store. Salary moderate. Good references.
Williams, 143 Gerrard St., Toronto.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

**TANGLEFOOT
Sticky Fly Paper**
IS SOLD IN
CANADA

By the following Jobbers :

- | | |
|---|--|
| TORONTO.
Lyman Bros. & Co.
Kilgour Bros. | HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co. |
| MONTREAL.
Evans & Sons, Lt'd.
Lyman Sons & Co. | WINNIPEG.
Martin Rosser & Co. |
| LYMAN, KNOX & CO.
Kerry, Watson & Co.
N. Quintal & Fils. | VICTORIA.
Moore & Co.
Langley & Co. |
| QUEBEC.
W. Brunet & Co.
Edmund, Giroux & Bro. | VANCOUVER.
H. McDowell & Co. |
| KINGSTON.
Henry Skinner & Co. | NANAIMO.
E. Pimbury & Co. |
| LONDON.
Jas. A. Kennedy & Co.
C. McCallum & Co. | NEW WESTMINSTER.
D. S. Curtis & Co. |

TANGLEFOOT NEVER SPOILS.

ICE
YOUR
CAKE IN
3
MINUTES

with
GIBSON'S
"ICINA"

No Eggs required

The manufacturers of above goods are J. M. Lowes, Son & Co., 33 Wellington St. East, Toronto. Give them an order for an assorted case containing 1 doz. Chocolate and 1-2 doz. each pink and white, \$2.50 for case, or purchase through your wholesale.

P. CORRIDI,
Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Statements of Affairs Prepared.
Sole Representative for Toronto, for Goldman's System for Locating Errors in Trial Balances.
No Accountant or Book-keeper should be without it. Call or write and get particulars
Office, Room 26, York Chambers,
9 Toronto St., TORONTO.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

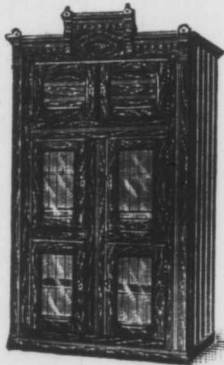
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P. Q.
The Mercantile Agencies.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St
TORONTO.

Grocer Refrigerators.



Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT



**ORDER
IVORY BAR
SOAP**

MacLaren's Imperial Fancy Full Cream Canadian Cheese. This Cheese contains more Cream, more Butter, Fat than any other Canadian Cheese ever before offered for sale on the Canadian or United States Markets. I can strongly recommend it to any or every lover of fine fresh Creamy Nutty flavored Cheese. Try it! The Cheese will speak for itself. After using this Cheese cover up nicely and keep in cool place. It will then retain its fine fresh flavor and every particle will be fit for use. This Cheese is Manufactured in Brantford, Canada, or what is known as the fancy Cheese Section.

Only Genuine when Signed *MacLaren*

WRIGHT & COPP, AGENTS, 40 WELLINGTON E., TORONTO.



No Delay Filling Orders

If you want to save money, write to us.

A postal costs 1 cent only and will save you many dollars.

Write for Price List or order a Caddy or two.

Empire Tobacco Co.,

MONTREAL.

could not detect." By means of a decoy letter sent to the swindler's address the chief was able to arrest him in the post office. When arraigned before the police magistrate the prisoner gave his name as W. J. Young, of Keene, a village near town. When searched the prisoner's pocket contained several circulars from Yankee "green goods" firms. He was remanded till Friday.

Most of the merchants of Assinboia have signed the early closing agreement.

Timothy Coveney, grocer, dropped dead in his store in St. John's suburbs, Montreal, on Monday night.

The wife of Mr. Michael Kavanagh, grocer, Ottawa, died on Monday night under very sad circumstances. On Sunday, being unwell, she took a dose of carbolic acid instead of medicine.

Albert D. Nelson, of the wholesale house of H. A. Nelson & Co., Toronto and Montreal, arrived in Winnipeg last week from Victoria. He is returning from an extended trip south and west.

A proposed amendment to the Inland Revenue Act deals with the manufacture of cigars. As the law now stands cigars may be manufactured in packages of three, six and ten. This privilege was granted for the convenience of the public, but it had resulted in the manufacturers carrying on a retail trade, which was inconsistent with the Government supervision of the factories. It was, therefore, deemed advisable to enact that cigars should not be sold in packages less than one hundred. This would not prevent the manufacturers from putting up cigars in packages of three, six and ten, but they must not sell them.

Burglars broke into the store of Mr. W. R. Foot, of Parry Sound, one night lately. They bored three holes into the vault, put in powder and blew the door open and took \$200, all the money there was there. Mr. Foot is treasurer of the town, and had returned from Toronto the day previous, where he had negotiated debentures to the amount of \$28,000, which had been borrowed for paying for water-works. It had been announced in the papers that these debentures had been sold, and it is believed that Mr. Foot was followed home by experienced burglars who went after the \$28,000.

EMPLOYER AND CLERK.

In the last issue of the New York Christian Advocate there appears in its column of "Questions and Answers," the following interesting problem:

Q. 3,644. Suppose a man not very popular with his costumers, but having some capital, has had a clerk for twenty years who is very popular, and who knows that at any time he wants to move across the street and set up business for himself all the customers will follow him. He has always been paid all the salary he wanted and all the business

would afford, but being tired of working for others, and wishing to have a business that he could transmit to his sons, has he or has he not the right to demand to be taken into partnership, and, if not granted, leave and establish business for himself.

A. He certainly has. "Thou shalt love thy neighbor as thyself." The law does not say more.

Fair play between employer and those who have contributed to the success of a business would go far to reduce competition. The world has endorsed the proposition, that "the laborer is worthy of his hire." Such cases as the above are constantly arising and unfortunately in small towns and villages, where a multiplication of stores is not desirable. There is enough trade to make one store profitable and not enough to insure good profits to two or more.

It frequently happens that a capable clerk with strong personal characteristics becomes, through intimate association with customers, very popular. They not only like him, but take an interest in his prosperity. His hold upon patrons becomes stronger when, as in the case cited, the proprietor lacks those qualities which are calculated to make him popular. It is good policy to give such a clerk a just share of the earnings of the business. It cements the relations between employer and clerk, as well as between customer and clerk. It places a premium on the popular man putting forth extra exertion to increase the business. If, however, he desires to be independent and hoe his own row, he has a perfect right to open a store and use every legitimate means he can to gain patronage.

There are, however, popular clerks who are unscrupulous and who, harboring an intent to start in business for themselves, deliberately set to work to undermine the reputation of their employer. They insinuate that they were driven to start for themselves because of the dishonesty and incompetency of their employer. They intimate that he has too many tricks of trade for them to remain and keep a good conscience. We recall an instance where a hard-working and popular but dishonest clerk falsified pass-books and created errors in accounts, in order to discredit his employer and pave his way for an easy capture of customers wholly under his influence.

The competition started by former clerks is frequently a source of great annoyance, the starting point of slander and abuse.

Dealers who are capable and whose character is of the best can afford to let such a clerk go on his way without attempting to counteract his work of defamation and injury. Nothing can destroy character, although reputation may suffer for a time. The people are not long in detecting pure gold from dross, and when they have been deceived and find it out the reaction is great in favor of the injured party.

Equity between employer and clerk is calculated to prevent the best helpers assuming the care and risk of an independent business.—American Grocer.

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about \$4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173.

CHATHAM, ONT.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND



PICKLES

Send for Quotations.

BUY ONLY
THE BEST



THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3rd Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,
MANUFACTURERS
Brushes,
Brooms and
Woodenware.

TORONTO, ONT.



FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,

Agents for Ontario and Northwest,

1 Wellington Street East, Toronto



TORONTO MARKET.

TORONTO, April 28, 1892.

The date is almost the only particular in which this week's report is essentially different from last week's. Very minor are the changes that have occurred since the last issue. Trade is still but fairly good as to volume, and still unsatisfactory in many lines as to profits. Farmers are busy seeding, and are bringing no pressure on retail merchants to hurry up supplies. Cheapness is promoting business in such lines as Valencia raisins, but sugars are very quiet. Trade is of a general character. Teas continue active. The volume of business done now would undoubtedly compare favorably with that of the corresponding part of last year, but lower prices from one cause and another make a disadvantageous comparative showing in the money columns. The reports of payments are of the usual variable character. As to prospects they are generally regarded as bright, in their relation to the volume of goods likely to be moved, but there is no very sanguine feeling with regard to prices. Sugar may advance, but its immobility for so long a time past does not furnish much warrant for the belief that it will advance. Fruits are likely to be cheap till the new crop comes to market. The abundance of low grade tea makes the market rather unresponsive to the tendency of late big sales, good prices and present scarcity of medium to choice teas.

COFFEES.

Selling has not expanded appreciably during the week, purchases being kept down to limits defined by momentary necessities, the object being apparently less to take advantage of prices than to have stock always fresh. Rios are steady at 17 to 21c., V.O.G. Javas go as high as 34c., this figure being for fine colony stock. Padang is steady at 27 to 31c.

DRIED FRUITS.

The market for Valencia raisins has this redeeming feature about it that the stock is selling well. Low prices are inviting the demand from retail stores, but while this demand is expanding, the supply is increasing rapidly. With the increase in the supply the deterioration in the quality keeps pace, and rubbishy stock abounds. So bad is the quality of some low grades that three cars were refused last week on the plea that they were unfit to sell. Offers have been made by New York shippers, it is claimed, at 1c. Not alone here is the stock excessive, but it is said to be very heavy also in Montreal. Old Valencias it is said can be bought at 20c. a box in New York, where the quantity held is very large. Some local jobbers who bought at 2c. are naturally sorry they did not wait for the last break. Quotations to retailers may be classed as follows: Fine Valencias 4½ to 5½c.; American staple Valencias 3½ to 4½c. There is nothing heard of in the way of new Valencias offering

to retailers under 3½c. Currants go steadily and regularly into trade at 4¾c. and upwards, with quotations to arrive at 4½c. The sample on which latter quotation is made is very poor. Prunes are quiet. In no other line is there any special feature to note.

Jas. Morand & Co., of Denia, in their annual circular, say: "The price opened at \$4 per cwt. or quintal first cost, but the heavy duty in the U.S. of America, added to the competition of the California produce which Valencia raisins now meet with, caused the demand from the U.S. to stand very limited, and consequently prices lowered considerably in the course of the season, in spite of the firmness of farmers declining to deliver their sound and fine fruit at a price which does not cover the cost of cultivation, &c., the stock remaining in their hands at this season of the year being for that reason so large. Looking for some protection to the increased plantation and chief production of this district, so seriously injured by the falling demand, the inhabitants have sent a committee to Madrid, for the purpose of inducing the Government to use their influence with the nations principally consuming raisins to lower their import duties on that article. In England the matter is also worked with great zeal, which leads to hope that some success may be obtained there. The thing looks differently with regard to the United States of America, where no reduction, at least for the present, is to be expected.

NUTS AND PEELS.

A light demand rules, and no change has grown out of the week's business. Valencia shelled almonds are in some request at steady prices. Lemon peel is 16c., orange peel 17c., and citron 25 to 27.

RICE AND SPICES.

Rice is steady at 3¾c. to 4¼c. for B, the lowest figure being quoted by holders of stock bought before the advance. A fair business is reported. In choice grades, as Japans and Javas, the market is firm and trade moderately good.

Spices fail to attract much attention these days. Fluctuations in primary markets do not affect prices perceptibly here.

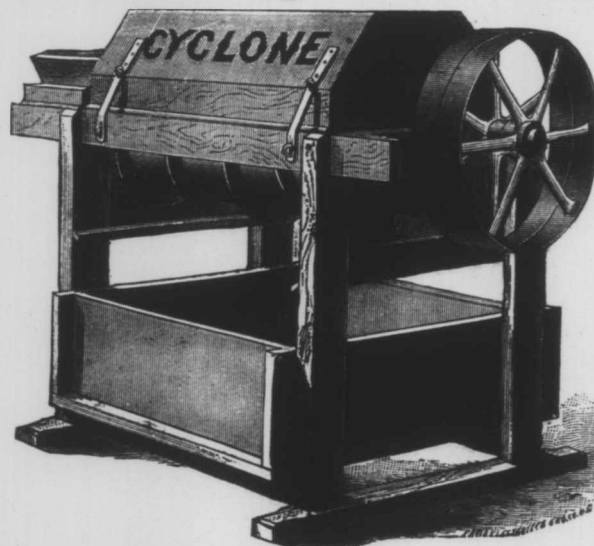
(Continued on page 16)

CANNED GOODS.

The variations that this week's report must turn upon are briefly these: Stock is in fewer hands, prices are a shade firmer, the demand is moving occasional car lots, business is backward in futures. Two cars of corn and peas have been shipped to Winnipeg since last report, and the run of the demand in the form of sorting orders has been well kept up. While for staples all the signs of the market are healthy, and the stock apparently becoming concentrated, there does not appear to be any grounds for expecting a sharp advance, as stock is not so near depletion as to urge to any stiffening in value that might check the demand. Perhaps not all the demand will be needed, but there is no disposition to slight any that comes. It is still an open question whether there will be enough, too little or too much stock to last out the season, and when the situation is in that shape the market is interesting to everybody. Staple goods, as corn, peas and tomatoes, are about all that there is any call for. Other vegetables are neglected. As to fruits, the prospect of an undesirable surplus being carried over into next year is a very strong one. Salmon and all canned fish are quiet, being left alone quite generally after Lent.

Says the B. C. Commercial Journal: British Columbia fishermen—particularly those engaged in the catch of salmon and halibut—must be highly gratified by the extension of the market which they aim to supply with the fresh article. Indeed, as far as the Fraser River industry is concerned, they appear to have a demand from the East that will more than make up for the decreased consumption by the canning establishments. This is most encouraging to one section of the interested

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,
SALVADOR LAGER
 IS THE VERY BEST.
TORONTO.

TO THE TRADE
 —IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
 St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
 Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE **"Lion Brand"**

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
 PROPRIETORS,
PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock
 IN THE DOMINION OF CANADA.

APPLY TO
THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
 Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand** Canned Goods, Evaporated Apples.

JAMS and JELLIES
 IN GLASS AND PAILS.
Wholesale Only.



Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in **Pure Granulated Sugar.** Each Label has a **Maple Leaf** which **Guarantees the Quality.** Test them and prove the assertion.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES : DELHI AND NIAGARA.

MARKETS—Continued

parties, while the canners who concluded to lessen their production will in no way be more disadvantaged than they had expected to be.

MONTREAL.

The movement in canned goods still continues small, only a fair jobbing and sorting up trade doing. Dealers here are not complaining, however. Now that navigation is opened up they expect to do a good trade.

Continued from page 14.

SUGAR.

Sugar is very slow of sale, and there is noticeable some weakening in the resolution of jobbers to get business in granulated entirely off a $4\frac{1}{2}$ c. basis. Sales have been made this week at $4\frac{1}{2}$ c., but it is pleaded in extenuation that the business done at this figure is on contracts made several weeks ago. It appears to be as much owing to dulness as to any other cause. There are several wholesalers, however, who hold out for $4\frac{3}{8}$ c. Jobbers are not bringing much sugar into stock, firstly, because not much is required, and secondly, because they have but a few days to wait to get the advantage of vessel freight. Yellows are quiet from $3\frac{1}{2}$ c. upwards, lowest quotation being more general than it was a week ago, owing to the large quantity of raw sugar that is held here at low prices. Louisiana raws in barrels quote at $3\frac{1}{2}$ c.; Barbados in barrels at $3\frac{3}{8}$ c., and in hogsheads at $3\frac{3}{8}$ c.; Demeraras at $4\frac{3}{8}$ c. The sugar market shows little immediate sign of advance, but the wary buying operations of the United States Sugar Trust favor the suspicion that it is the aim of that concern to try and effect a corner in Cuban raws. Probably when they get loaded up prices will be advanced. At present they are buying in a desultory way, Boston being on the market to-day, Philadelphia to-morrow, and so on, their object plainly being to worry importers. They perceive that once the raw sugar is afloat the importers are under a pressure to sell. An advance in the price of sugar would not be a surprise, in the face of statistics that are supposed to estimate the beet crop closely.

Willett & Gray, New York, in their sugar Statistical say:

Raws—There has nothing occurred to change the conditions from last week. Buyers have taken all the lots offered rather freely, at full quotations, until they have a quite liberal stock, and would, perhaps, rather not take any more for near-by delivery. Sellers, however, show some anxiety, being influenced by the continued depression of the European markets, which is bringing the quotation of beet sugar nearer to the parity of cane for our market. The exports from Germany during March were only about 60,000 tons, against 125,000 tons for same month last year, and the accumulated stocks make increased exports desirable, especially as the new rates of decreased bounty which



A PURE SOAP

—AT—

Moderate Price.

Good for all purposes for which soap is used. Guaranteed to give the best satisfaction. Send for advertising matter. We send it free.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N. B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

come into force October 1, will make it necessary, or desirable, that the entire balance of the present crop of beet root sugars in Germany shall be exported before that time, as no qualification of the law was made to protect sugars on hand, October 1, against the reduction in bounty. Naturally, therefore there is more or less anxiety and disappointment at the long-delayed demand from the United States, and it is possible prices may be brought down to the competing point with Cuba sugars. Cuba has still a very considerable amount of crop to dispose of before reaching the point at which they will be willing to hold the remainder for better prices.

Refined—There is not the amount of snap and vigor to the market that ought to be showing itself at this season, still it is a very healthy and satisfactory market to the extent of a fairly good demand while nearing a hand-to-mouth basis, and any change should be to an increased business. Several grades of softs have been reduced in prices. The new bounty law, which goes into effect in Germany, October 1, is causing German refiners some anxiety, as consumers are buying very sparingly and consumption is apparently decreasing. The new law will enable refiners to sell for home consumption two marks per 100 kilogrammes (2.16c. per lb) cheaper than now, which should again increase the consumption of Germany after October 1; and, as the bounty on exported refined will be correspondingly decreased, it ought to have the effect of increasing present sales of refined for export, but thus far sufficient inducements are not offered in prices to tempt any importations of German

granulated to the United States. A further concession has been made here to grocers of 1.16c per lb, bringing net prices to refiners down to 4.18c for granulated.

SYRUP AND MOLASSES.

Syrup is dull. There is stock offering at $1\frac{7}{8}$ c, but buyers seldom take anything below 2c. All syrup prices are low and easy. United States stock still depresses values.

Molasses just moves. A good West Indian is offered at 3c. a pound, and is held to be equal to the finest syrup. Low prices for syrups make them a strong rival of molasses.

TEAS.

The movement of medium and choice Japans to Chicago and other United States points has stopped for want of stock on this market, but some sales have been made since last week's report. Fifty half chests of good medium Japan were sold in Chicago at a cent and a half above prices obtainable here, the additional half cent having been conceded by the buyers after failure to purchase last week. There is a splendid demand for this description of teas just now, but the stock of teas from 18c. up is very low. During the present season the sale of teas has been larger than ever before, but prices are so low that less money has been taken for tea than a year ago. Assam and Ceylon teas are in request and selling freely at steady prices.

The Produce markets Review says:—"Indian tea has been more freely offered, including a fairly good assortment of medium and fine grades. These have been actively dealt in at firm to advancing prices,

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1880.

STANWAY & BAYLEY

BROKERS

AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS

IF THE
MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester,
England.

Also at

Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE

Robertson, Thompson & Co.,
Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,
Sugars, etc.

185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA
DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angeles, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMs,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments or

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

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JOSEPH CARMAN,

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We are open to receive a few first-class agencies
Good connection wholesale and retail.
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Provision Merchant,

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All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

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Good Prices paid for Good Dairy Butter.

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Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

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McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS—Continued.

the market again closing strong with a tendency to a further upward movement. The liberal supplies of Ceylon tea now coming forward, which were expected to check the advance in Indian growths, have so far had no effect, and it appears probable, with a further curtailment of good Indian grades, which is almost certain to take place later on, the rise established will be increased. For the common description the demand has slightly improved, but the quantity placed on the market has been amply sufficient to meet the enquiry, and consequently prices have been barely maintained. The deliveries for the past month were unusually large, as will be seen by the figures below, but, owing to larger imports, the surplus stock has not been materially reduced, and is still about 6,000,000 lbs. in excess of the preceding year, although only about 3,000,000 lbs. larger than in 1890. The demand for Indian tea for other markets is steadily increasing, but the rate of progress is not sufficient to relieve this market of the additional supplies promised in the coming and ensuing seasons. It is understood, however, that greater efforts will be made to produce tea that will more effectively meet the requirements of an export demand. There are two important things to be considered, especially for the development of the export demand from America and Canada, namely, the size of the leaf and of the packages. The former should correspond as nearly as possible with the leaf of China Congou, and a good proportion of the tea should be packed in half-chests, containing about sixty pounds. There is little change of any kind in the position of Ceylon teas. A fair quantity has been offered, but the indifference of the dealers to go farther into stock has been about balanced by the apparent willingness of brokers to buy over, and consequently there is no quotable change in values. The quality of the teas has been fairly maintained, as the present standard now goes, but it is seldom, if ever possible to match the thick juicy teas which were the rule rather than the exception two seasons ago. The imports for the month were only 710,026 lbs. in excess of last year's, but the stock still stands at a rather high figure, namely, 16,686,854 lbs., as against 11,779,720 lbs. on March 31, 1891. The exports from Colombo, according to the latest advices, dated March 7, were 11,226,61 lbs., or nearly 1,000,000 lbs. in excess of last year."

MARKET NOTES.

Mr. Cutler of the Halifax Sugar Refinery has been in the city the past few days. He made some advantageous offers.

Cables from Bordeaux advise heavy frosts and serious damage to the crop of peas, and as a result all offers of stock for forward shipment have been withdrawn.

Perkins, Ince & Co. made a large sale of good medium Japan teas on Chicago account the other day. The price was a strong advance on what could be realized on this market.

Smith & Keighley the other day made a large sale of tomato pulp, a by-product made in the canning of tomatoes. Until three years ago the pulp was waste matter. Now it is put up in gallon cans, and being clear of either the skin or the fibre of the tomato, it is an excellent basis of tomato soup, and is

bought by soup manufacturers, restaurant people, etc. It is the excess fluid matter of the tomato that canners separate from the residuum that they put up as canned tomatoes.

Wilkins & Co., Adamsville, Que., have booked orders for maple products with leading merchants in British Columbia, but fear they will not be able to get forward full supplies when delivery is due.

Wright & Copp have secured the agency for "Tuxedo Table Jelly," one of our "American Cousins," finest table delicacies in the shape of gelatine preparations. It is composed of the finest French gelatine, sugar and distilled fruit juice, blended together and flavored by a secret process which produces a splendid time-saving luxury, and one that has become wonderfully popular in the States. The manufacturers have spent a large amount of money in experiments, and use nothing but the best of raw materials in its preparation. Housekeepers will welcome gladly anything that will enable them to prepare so fine a dessert, with such a number of flavors, in a very few minutes without the aid of other material.

PETROLEUM.

A light business both locally and for shipping has been transacted. Prices are low and show no prospect of strengthening. The quotation for Canada refined is 14 to 14½c.

The Petrolia Advertiser reports: Petrolia crude \$1.24 per barrel; Oil Springs crude \$1.24½ per bbl. The main features of the refined oil market are very similar to those which have prevailed for the past three or four weeks. At intervals a fair degree of life to business is shown, but this is offset in a good measure by intervals of dulness, and the aggregate movement therefore, runs very little if at all in excess of the previous average this last month. As usual under the circumstances values are not supposed to be quite as steady as might be wished, but at the same time show no greater variation than is experienced on a quiet market. The Premier Oil Co. having closed their works for the present, fine "cuts" on refined illuminating oils are not so much the order of the day. Although the heaviest part of the business is over for the season, the Imperial Oil Co. are running right along as their enormous amount of Canadian business would warrant them to do. The dulness of the crude oil trade may be said to be in a measure incidental to the season, large sales being ordinarily exceptional at this time of the year. But such an explanation is only partial. Manufacturers have for some time past been buying only in quantities to supply immediate wants; as a consequence, their stocks outside of some of the largest refineries is unusually low even for the season of the year, and it would not be unnatural for them to manifest more anxiety, if not to replenish them at least to keep them up to a somewhat better standard. The truth is, however, that the trade is outspoken in its denunciation of the policy of maintaining present illuminating oil prices. Steadiness they say is one of the most desirable characteristics of any market, but they add, "there is such a thing as too much steadiness." The price paid for crude during the busy season now about

(Continued on page 20)

FLOUR AND FEED.

The market has had some slight relief since last week, a few cars having been moved on eastern account. Prices are unchanged, and stocks stored at the mills large. Buyers still keep their offers down to the lowest basis, and business lags. The prospects are no brighter than they were. Feed goes out at its usual rate.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$5.10; strong bakers', \$4.65; Ontario patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$5.10 to \$5.30; Manitoba strong bakers' \$4.65 to \$4.90; Ontario patents, \$4.50 to \$4.90; straight roller, \$3.95 to \$4.00; extra, \$3.25 to \$4.00; low grades, per bag, \$1.25 to \$1.75.

MEAL—Oatmeal is \$3.90 to \$4.00. Cornmeal is \$4.

BUCKWHEAT FLOUR—Is \$4.50 per barrel.

FEED—Bran is \$14 to \$15, shorts \$15 to \$16, mixed feed \$23 to \$25, cracked corn \$1.15, feeding corn 50 to 52, oats 31 to 32c.

HAY—is fairly active at \$12 to \$12.50 for No. 1 timothy and \$10 to \$10.50 for mixed.

STRAW—is steady at \$6 to \$6.50.

MONTREAL.

Buyers are still very indifferent, and the actual amount of business doing seems to be confined to lots offering at below market quotations. The stock in store on Saturday last showed an increase of 1211 barrels when compared with the same day of the week previous and a decrease of 1787 barrels when compared with the corresponding date last year. We quote: Patent, spring \$5 to \$5.20; patent, winter \$4.90 to \$5; straight roller, \$4.40 to \$4.55; extra, \$4.15 to \$4.25; superfine, \$3.90 to \$4.00; fine, \$3.30 to \$3.65; strong bakers, \$4.60 to \$5.00.

Oatmeal.—The state of the market is discouraging in the extreme to holders. There is at present no enquiry from shipping buyers and the home demand is quite insufficient to absorb the current production. The disposition to concede is in consequence more marked than ever. The stock in store on Saturday last showed an increase of 130 barrels when compared with the same day of the week previous, and an increase of 4841 barrels when compared with the corresponding date last year. We quote:—Granulated, bbls. \$3.95 to \$4; Rolled, bbls. \$3.95 to \$4; Standard, bbls. \$3.85 to \$3.90; Granulated in bags \$1.92½ to \$1.95; Rolled in bags \$1.92½ to \$1.95; Standard, in bags \$1.85 to \$1.90.

Feed.—The market is a shade more active at prices last quoted. Bran selling at about \$15.50, shorts at \$16 to \$17, and moullie at \$20 to \$23.

ST. JOHN, N. B.

Flour—is again reported a trifle lower, and from present appearances still further concessions will be required to create a good general demand. At time of writing business is purely of local character. Quotations are about 5c. per bbl. less than last week.

Meal—There is no change to report in oat or corn meal. Prices rule steady with a fair demand.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS., INGERSOLL, ONT.

BRANDON ROLLER MILLS,
Brandon, Man.

— MANUFACTURERS OF —

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

For Choice Family Flour
Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.

EMBRO OATMEAL MILLS

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.'
CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
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VANCOUVER, B.C.

N. WENGER & BROS.,
AYTON, ONT.
-- MILLERS --
(Hungarian Process)

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HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St

DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,

Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.

Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.,) Toronto.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
E. D. TILLSON, TILSONBURG, ONT.



MARKETS—Continued.

over should have given the refiners a cent or so more than what they have been getting; anyway it is pretty well understood that there were several reasons why they or some of them were not inclined to accept the situation.

BUTTER AND CHEESE.

Receipts of butter increase, and the market is sufficiently supplied for all the needs of the moment. Any special call, however, would require some little time to enable dealers to get their hands on enough stock to meet it. The supply is even more than ever in the form of large rolls. The new butter is about altogether of this description. Tubs are at a premium as compared with rolls, and fine dairy butter in tubs is good for as high as 19c., if the quality is really first-class. Creamery tub, though offering, is slow of sale, its advantage having slipped away with the incoming of dairy butter of the new make. In medium butter the market is not over-supplied, though it is not in special need of a stronger supply than is now coming in, which begins to be as much dependent as the demand was a while. The figures ruling are 13 to 15c. More common butter could find sale if it were forthcoming, bakers keeping up a good demand throughout the spring. It runs out at 11 to 13c. The prospect is that butter will be fairly plentiful soon. Prices are steady, with no perceptible tendency one way or the other.

New cheese is offered by the manufacturers at 10½c. Little buying has been done so far on this market, where the supply of old has not yet run out, and where the demand for old has still the preference at 11¼ to 12c.

COUNTRY PRODUCE.

APPLES—Are \$2 to \$3 per barrel, overplentiful so far as the limits of the current demand go, and very wasteful, re-packing being a cause of loss to holders. Though prices are lower this week, the apples cost dealers just as much, on account of the waste which occurs in a few days. Russets are now the solidest fruit, and they cannot be kept long without big loss in bulk.

BEANS—The buying side of the market is still unequal to the task of balancing the supply, which is very large.

Business is dull and prices are both low and weak, 90c. to \$1 being the run of quotations for cars, and \$1.05 to \$1.20 for small lots.

DRIED APPLES—Everything seems against improvement in the market, round lots continuing at 4 to 4¼c. and smaller quantities at 4½c.

EVAPORATED APPLES—Are dull, weak and lower, the range being 7 to 7½c.

EGGS—The market has its ups and downs. At moment or writing it is firm at 11c.

HIDES—No change is to be reported, 4½c. being still the basis for green No. 1 cows'. Cured are steady at 5c.

HONEY—Is duller than ever and is also lower, 8 to 9c. being the prices for good extracted, and 13 to 15c. for sections.

HOPS—The condition of the market is unchanged. Some business is reported. Prices are 19 to 24c. for new, and 16 to 18c. for yearlings.

ONIONS—Are steady and on the firm side at \$2.25 to \$2.75 per barrel.

POTATOES—Offers are free on a basis of 29 to 30c., but buyers are scarce, and never take more than a car at a time. Out of store prices are 40c., and under.

TALLOW—Is easier at 5 to 5½c for refined and 1½ to 2c. for rough.

Wool—Is very dull at 18c. for fleeces.

PROVISIONS.

The lots moving these days are generally small-sized, but the aggregate of the orders keeps up a good healthy draft upon supplies. Prices remain as quoted last week.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is active at 10 to 10½c. for tubs and pails. Compound is quieter at 8 to 8½c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16 to \$16.50.

DRESSED MEATS—Beef is 4 to 5c. in fore and 7 to 7½c. in hindquarters, lamb is 8 to 10½c., mutton 7 to 7½c., veal 7 to 7½c.

GREEN FRUIT.

Green fruit is fairly active. In oranges the prices are easier in all but fancy Valencia fruit, which is held more firmly and at higher quotations, \$6 to \$6.50 being now the ruling figures, as Valencias are becoming scarce. The demand for oranges is all the brisker on account of the rapid progress towards exhaustion of all native fresh fruits, apples becoming now soft and not keeping well. Florida oranges are unchanged at \$4.50 to \$5, and are in chief request. A mistake made by the shippers of California oranges at the outset of the season was their sending forward frost-touched fruit. This gave California oranges a bad name at the start, and now they are hard to sell, buyers of stock arriving by the first shipment being determined to run no risk of a second loss. The fruit is now in excellent condition, and gives satisfaction to all who handle it. Seedlings are easier at \$3 to \$3.75, Navals unchanged at \$4.50 to \$5. Messina oranges are selling freely at \$4. Lemons are likely to be a drug, as supplies are liberal on spot, prices are easy in New York, and the first boats, the Charrington and the Fremona, are in Montreal with auction stocks. Prices at present are \$2.75 to \$3.75. Pineapples are very abundant and cheap, the range being 8 to 30c. Bananas are very plentiful also at \$1.35 to \$2. Fifteen cars have arrived this week. Sweet potatoes are steady at \$2.75 to \$4.

MAPLE PRODUCTS.

Present advices indicate a very considerable shortage in the crop, slightly more than half the expected yield being the estimate now given of the season's product. The run of sap on the 15th, 16th and 17th was good, but since that it has been disappointing. The farmers realize that they have the advantage and are holding for high prices, knowing that the output of the season has been sold to arrive by leading distributors. The quality is not equal to that of former years, on account of unfavorable weather.

The following is the wholesale price list for maple syrup in screw top cans: Tall Round Can,—say 11 lbs. gross 85c.; Half Can,—say 5¾ lbs., gross 42½c.; Small Can, say 2½ lbs., gross per doz., \$2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c.; Small Bbls., per Imp. Gal. 90c.

Pure Maple Sugar, in 1 lb. Cakes, per lb. 9c.; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8½c.

FISH.

Salmon trout gets the chief demand these days, and white fish comes in next. The price of salmon trout is 6 to 7c. Frozen sea

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar & Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

FOR

Oranges { California Seedling
California Navels.
Messina.
Valencia.

Lemons

Bananas

AND

Pines.

TRY
CLEMES BROS.
TORONTO.

CEYLON TEA.

From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

CANNED CORN BEEF.

ARMOUR'S | 1, 2 and 14 Pound Tins; with
AND
CLARK'S | and without key opener.

Now is the time to buy cheap.

See our Quotations.

LARD { Standard Comp'd.
Snowdrop
Pure Kettle Rend } Tubs and Pails.

BEST QUALITY! LOWEST PRICES!

T. B. ESCOTT & CO., London.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO.

TOMATOES, PEAS, CORN.

In store, some of all the finest brands canned. We have also just received three cars of Cane Sugar in barrels, the product of Louisiana.

Send in orders before prices advance.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

**Canned Fruits,
VEGETABLES AND MEATS.**

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.
HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received
New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

WARREN BROS. & BOOMER,
Wholesale Grocers.

35 and 37 Front St. East,
TORONTO, ONT.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

**TEAS,
SUGARS,
COFFEES,
TOBACCOS.**

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Second Arrival!
CAIRN'S

NEW SEASON'S

Home Made
Marmalade.
GREATLY REDUCED PRICES.

SMITH & KEIGHLEY
WHOLESALE GROCERS,
9 Front St. E., Toronto

Thos. KINNEAR & Co
Wholesale Grocers,
TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

**NEW
JAMS**

In Pails and Jars.

J. W. LANG & CO.,
WHOLESALE GROCERS,
TORONTO.

PRUNES

Sphinx Brand in Cases

—AND—

Bosnia in Casks.

PERKINS, INCE & Co.,
41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

BUY THE BEST

" EUREKA "

SALT.

Write for Price List

WESTERN AGENTS:
EBY, BLAIN & CO.,
WHOLESALE GROCERS,
TORONTO, ONT.

MARKETS.—Continued

herring are up to \$2 and \$2.25 per hundred by count.

The B. C. Commercial Journal says: The run of spring salmon on the Fraser is reported as improving steadily and the catches of the fishermen are increasing. These fish are in good demand in the Eastern markets, to which most of the catch goes. The Danube, which sailed on Saturday, took a large quantity of supplies for northern canneries, where preparations are being made for the canning season, which begins in May, when the sock eye salmon begin to run. The Fraser river canneries do not usually begin packing till June, and generally continue until September, when the sock eye run completely falls off, giving place to the cohoes, which, however are not put up by the canneries.

SALT.

A steady trade goes on in the descriptions usually called for at this time of year. Among the sales made are to be mentioned a car of barrel salt at \$1.20, a car of coarse salt at 70c., a car of dairy sacks at \$1.25.

DRY GOODS.

An uneventful week has been put in in the dry goods market, where business has been but fair and prices generally steady. The ripples caused by the formation of the cotton combine have cleared away, and no other exciting occurrence has come to take the place of that.

MONTREAL MARKETS.

MONTREAL, April 28, 1892.

Business in the grocery trade is on the same footing this week as last. It is reported that the refiners have come down 1-16th of a cent in the price of granulated sugar. This has a tendency to increase the volume of trade a little, but as yet the business doing is only fair. Black teas are in good demand this week, and the same may be said of Japans, that is in the high grade lines, while the low grade stock is quiet. Dried fruit is quiet. Green fruit has stiffened up during the week owing to the arrival of the Mediterranean boats. There are a lot of big buyers in town waiting for the fruit sales, which take place at the end of the week. The wholesale trade say their men are doing a nice spring trade in all lines, and on the whole the trade are satisfied with the state of affairs. The French trade report the same lookout in their section of the country. Payments are now coming in better than they have for some time back. Manufacturers' agents are satisfied with the outlook for the coming summer.

SUGAR.

Locally the sugar market is about in the same footing as last week with only a fair trade doing. It is reported here the Lower Province refiners are offering sugar at 4¼c. for granulated and have in consequence been getting the business. The quotation here is 4½ but one of the local refiners is said to be selling at 4 7-16 and would no doubt make further concessions on a large order. Cable advices from Great Britain report that cane is very inactive and beet quiet. The majority of the wholesale trade here are selling at 4½ but it is claimed that one or two of

them are selling at a much lower figure. One firm not connected with the Cuild says that they are selling at regular prices and do not intend to do business at a loss but say they are prepared to meet any cut the other houses will make. The general tone of the market is quiet with only a fair jobbing trade doing. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

It is reported round the street that both the big sugar refineries will meet the cut made by the Lower Province people and that they are now selling at the 1-16 under the half. Reports say that sales have been made as low as 4¾c.

SYRUPS AND MOLASSES.

The syrup market is still dull, with only a few small lots of Canadian bright colors, the only sales reported, on spot. American syrups continue in fair demand at old prices. We quote 1½ to 2½ per pound. Molasses is moving out slowly in small lots at about 35c. Advices from Barbadoes say the market there is steady at 12c. with a fair demand. We quote Barbadoes 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

There is a fair jobbing trade doing in maple syrup at prices quoted last, receipts during the week have been liberal and quite a few small lots have been sold. The stock of old is still very heavy and can be bought at easy prices. Sugar also has had a fair movement at regular prices for the new, but old stock can be had very cheap. We quote syrup new in tins 60 to 65c. per gallon and in wood at 5½ to 6c. per pound, old is hard to quote. Sugar is quoted at 8 to 8½c. for prime new stock and fancy cakes at 9c., old stock can be had at almost any price.

TEA.

During the week low grade blacks have been in good demand, but the stock in England is so low that orders cannot be filled. Japans are also in good demand for high grade stock ranging from 20 to 22c. per pound, but stocks of them here are on the light side, and holders are still firm in their ideas. Low grade Japans are still plentiful on spot, but do not meet with any enquiry. Ceylon teas are meeting with better sales every day, and seem to be growing in favor. Indian teas also meet with more enquiry than in former years. Brokers are advised that the market will open later this year than last owing to the recent cold weather.

COFFEE.

Coffees are a little more active than last week, but with the opening of navigation the business is expected to be still more active. Even now Maracaibos and Javas have had several enquiries. It is also reported that some round lots of Rios have been turned over during the week at from 17 to 19c. Jamaica is wanted but there is none in stock here. We quote:—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

A good movement in rice has been reported during the week, both from the wholesale houses and the mills. The demand from Western houses is particularly good, and several car lots have been shipped during the week. Advices from Primary markets are still reported strong. Prices now are very firm, Patnas being quoted at \$4.50 to

\$5. We quote Standard \$4 to \$4.10 Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8.

DRIED FRUIT.

The only business doing on spot in dried fruit is in a sorting up way, with nothing special to mention about the local market. It is reported here that New York dealers are offering Valencias at a very low figure, but could not say at what figure. Currants are in steady demand at 4¼ for common Provincials and 4¾ for choice qualities for jobbing lots. We quote:—Valencias, ordinary, 3½ to 4c.; No. 1 off stalk, 4½c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c.; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4¾ to 5½c.

NUTS.

Nuts are having a fair jobbing movement to city traders, but outside of that there is not much doing on spot. Prices however remain the same as quoted in our last report. We quote:—Almonds Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 \$4.50 to \$5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

The green fruit has shown more activity during the week on account of the two fruit boats having arrived. Valencias have stiffened in value during the week and are now selling at \$6 to \$6.50, Jamaica in barrels being \$6 to \$7, Floridas \$3.75 to \$4.25, Messinas \$4 to \$4.50, Jaffas \$5 per box and \$3 for half boxes, Blood \$2.50 for half boxes and bitter at \$2. Lemons will no doubt be selling cheaper after the fruit sale which takes place here on Thursday. We quote \$2 to \$3.75 per box, with only a jobbing trade doing at present. Pineapples are having a better movement at 15 to 20c. and sales are reported at both prices. Strawberries are still selling at 50c. per box for choice fruit, a few lots of cull stock bringing a less price, say 20 to 25c. Owing to the heavy receipts of bananas prices have fallen off during the week and are now quoted at \$1.50 to \$2.50 per bunch. Banana receipts for the week are put down at ten car loads.

APPLES.

The apple market is badly broken up, and sales have been made all the way from \$1 to \$2 for round lots. Good long keeping fancy stock sell in single barrels at \$2.50 to \$3, but the bulk of the stock is going much less. Extra fine stock sells at \$3 to \$3.50. A few sales have been reported in evaporated apples at 6½ to 7½c. for round lots. There has also been a few sales of smoke-damaged stock at 6c. We still quote 7 to 8c. Dried apples also having a little better enquiry this week at unchanged prices. We quote Eastern Townships at 5 to 5½c., and Western at 4½ to 5½c. according to quality. Evaporated peaches still sell at 12 to 13c. per tin.

HOPS.

The hop market is without change and the business doing here is still small, really choice Canadian stock bringing 22 to 24c. There is a lot of Bavarian hops on the market which were sent out on consignment which could be bought at a better price but could not say at what figure. Pressed hops are having a fair turnover among the wholesale trade and quite a few jobbing sales have been closed during the week. We

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

STORAGE—Bond or Free

Warehouse Receipts Issued.
CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER
AND
OCTOBER
CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,
Hams, Bacon, Lard,
HAMILTON.

YOUR STOCK

Is not complete without a full line of **Munn's Boneless Codfish.**

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks. Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand **Thick Codfish Steak,** packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

MANUFACTURERS OF THE



ST. STEPHEN, N.B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING
(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN CREAM
(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

MONTREAL MARKETS—Continued.

quote bulk at 22 to 24c for Canadian and pressed at 16 to 17c for quarters, halves and pounds.

FISH.

The fish market on the whole is quiet and now that the Lenten season is over there is only a jobbing trade doing. In smoked fish the market is also quiet and devoid of any new feature. We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

We quote smoked Yarmouth bloaters, per 60 box, \$1.10 to \$1.25; St. John's bloaters, per 100 box, 90c. to \$1.10; boneless cod, large boxes, 6c. to 7c.; do. small boxes 7c. to 8c.

PROVISIONS.

The tone of the provision market, to day, shows a decided improvement. The demand for Ports being larger than usual, dealers claim to be holding off for our quotations. There are rumours afloat that Canadian short cut can be bought at easier prices. We quote: Canadian short cut, per brl. \$16.25 to \$16.50; mess pork, western, per brl. \$15.00 to \$16.25; short cut, western, per brl. \$15.50 to \$16.25; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails, 8½c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7 to 7½c.

BUTTER AND CHEESE.

Butter does not furnish any interesting feature outside of a jobbing trade to our retail grocers. Receipts of new dairy stock are not large or near it as yet, and on being offered finds a fairly ready sale. New Township dairy sold in single tub lots to-day at 22c., while new creamery brings 23c. Western dairy was sold at 18c. This stock of old creamery on spot are being gradually reduced. We quote: Creamery, 22 to 23c.; Townships, dairy, new, 20 to 22c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

The only business doing on spot in cheese is a local jobbing trade to the retailers on a basis of 12 to 13c.

EGGS.

The egg market is very weak, 11 to 11½c. being about the idea. The receipts continue very heavy and the demand shows a steady falling off. Eggs have been so cheap that quite a large quantity have been consumed during the last few months, and people are apparently tired of them now. We give this as a reason for the falling off in the demand.

GRAIN.

The market continued easy to day and the week closes with no visible improvement over last; in fact, values at Chicago are a fraction lower. Cables do not afford any encouragement. Generally there is no change. No. 2 hard Manitoba, 93 to 95c; No. 3 do., 85 to 90c.; No. 1 Northern, 92 to 95c. peas, 70c. to 73c per 66 pounds; oats, 30 to 32c. per 34 pounds, corn, 55 to 60c., duty paid; feed barley, 40 to 42c.; good malting do., nominal.

The stocks of grain and flour in store in Montreal, show an increase of 15,966 bushels of wheat, 5,101 bushels of peas, 3,980 bushels of oats, 938 bushels of barley, 114 bushels of rye, 1,211 barrels of flour, and 180 barrels of oatmeal compared with a week ago; and an increase of 63,153 bushels of

wheat, 223,455 bushels of peas, 290,289 bushels of oats, 19,732 bushels of barley, 11,534 bushels of rye, 4,741 barrels of oatmeal, and a decrease of 1,787 barrels of flour compared with the corresponding date last year.

The stocks in store on the dates mentioned were as follows:

	April 23, 1892.	April 16, 1892.	April 25, 1891.
Wheat, bush.....	638,382	622,416	575,229
Corn, bush.....			6,778
Peas, bush.....	394,948	389,842	171,488
Oats, bush.....	542,889	545,901	259,591
Barley, bush.....	87,215	86,277	67,483
Rye, bush.....	39,592	39,478	27,958
Flour, brls.....	70,022	68,811	71,809
Oatmeal, brls.....	5,114	4,934	373

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., April, 29, 1892.

Some of our wholesale houses are complaining about the poor outlook for trade and say there is nothing to warrant any expectation of improvement for several months. Others say business is as good as could reasonably be expected, although they admit the prospects are not as bright as could be wished for. Travellers are sending in orders, though smaller than usual, and money still circulates very slowly.

MOLASSES—There is some expected the last of the present month, when prices will be several cents lower. At present the market is getting quite bare. Quotations are 34½ to 36c.

SUGAR—The demand has fallen off somewhat lately, though prices are holding steady at 4.40c. to 4½c. for granulated, and yellows are selling at 3.40c. to 3½c.

PRODUCE.

EGGS—Are selling at 10 to 12c.

BUTTER—The prices quoted is 19 to 23c.

CHEESE—Firm at 12½ to 13c.

POTATOES—Can hardly be given away. Some choice stock were sold at 65c. per barrel the past week.

FISH—There is a good demand for pickled herring, which are very scarce. Dry cod are selling at \$4.80 to \$5 for large, and \$4.50 to \$4.75 for Mediums. Smoked herring are 8 to 12c.

MONTREAL TRADE CHAT.

A Montreal grocer advertised that he had the same kind of apples for sale that Eve ate, and the next day his store was crowded with women.

Mr. Palardy, general store keeper, of Eastman, Que., is endeavoring to effect a compromise at 50c. on the dollar in 4, 8, 12, and 16 months, secured.

Mr. Philadelpa Fortier, merchant of St. Charles, County Bellechasse, assigned to-day upon demand of Joshua Thompson of Levis. Assets \$2,725.44, liabilities 2,008.58.

The steamship Fremona arrived here Monday with a cargo of lemons and oranges from Mediterranean ports, being the first arrival from sea. She was followed a few hours later by the Channington with a similar cargo. Both sales will take place at the latter end of the week.

Mr. R. J. Williams, 17 St. John street, Montreal, has been appointed sole agent in Canada for Brand & Co., of London, Eng.,

manufacturers of preserved meats. That firm are getting out a very fine line of table sauce, which will be sold at a little lower price than the high line now on the market. They are also giving away a nice sample bottle labelled "A Taste of Brand & Co.'s Table Sauce."

DISHONORABLE COMPETITORS.

Nothing is doing more at the present time to demoralize business and bring the retail trade into disrepute than runious competition, says the Grocers' Criterion. Amen to that and also to its declaration that practices of certain men put a premium on fraud. They are thus described by our contemporary: They manage in some way to obtain credit; they go to the locality where they are little known and open a store; advertise extensively and strive to attract attention by underselling all legitimate competitors. The public patronize these men to the detriment of old and established storekeepers who have laboriously built up their establishments by years of patience, industry and fair dealing. These unprincipled competitors convert their stock into cash as fast as possible; they fail dishonestly and the jobbing houses which have been victimized realize what they can from the assets and make the best of it by charging legitimate dealers more for goods. The dishonest competitors manage to settle for a few cents on a dollar and with their illgotten gains go elsewhere to play the same act over again. They demoralize trade wherever they locate their establishments. It is a wrong principle for jobbers to make compromises with such people. It lowers the character of the jobbing as well as the retail trade. It is an injustice to legitimate and honest grocers. It is putting a premium on fraud and making it more difficult for an honest grocer to do business in an honorable and legitimate way and acquire a respectable competency in the course of a lifetime."

West Lorne has bonused a canning factory.

Early closing will be begun by the stores of Windsor next Monday.

R. T. Forrestall, grocer, Halifax, has purchased the house south of his shop, and will convert it into a store house.

London, Ont., liquor dealers who hold shop licenses are having their grocery department separated from the liquor store.

S. J. Brooks' dwelling and general store, Tilton, Ont., were destroyed by fire on Saturday last. Loss \$2,000, insurance \$1,350.

McBride, Harris & Co. have issued a handsome folder giving information respecting the spring importations of lemons and oranges. It states that there will be five cargoes here between April 25th and May 30th as follows: Fremona, 60,000 boxes and half boxes; Charrington, 28,000 boxes and half boxes; Escalona, 56,000 boxes and half boxes; Dracona, 20,000 boxes and half boxes and 4,000 cases oranges; Avalona, 25,000 boxes and half boxes.

REDUCTION IN THE PRICE



Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

TORONTO BRANCH :

29 Front St. W.

The E. B. EDDY CO.,

Hull, Canada.



SALES MADE OR PENDING.

John H. Lawson, grain and feed merchant, Drumbo, Ont., has sold out to Chas. Baxter.

A. Bryenton, general merchant, Derby, N. B., stock advertised for sale by auction.

Mrs. G. M. Jacques, general merchant, Malvern, Ont., has sold out to Thos. L. Willis.

PARTNERSHIPS FORMED AND DISSOLVED.

Book & Pargeter, fruit dealers, Nanimo, B. C., have dissolved, E. Book, continuing.

J. Walter Allison, is registered sole partner in John P. Mott & Co., manufacturers of spices etc., Halifax, N. S.

REMOVALS AND DEATHS.

Simon K. Holmes, general merchant, Parrsboro N. S., is dead.

J. T. O'Connor, general merchant, Edmeston N. B., is dead.

R. L. Robinson, of Robinson & Son., general merchants, Waterloo, Que., is dead.

FIRES.

Huston, Bros., grain merchants, Glencoe, Ont., had their warehouse burnt.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Adam Densmore, trader, Selmah, N. S., has assigned.

J. W. Powell, grocers etc., Toronto, is offering to compromise.

Frank S. Allwood, rubber merchant, St. John, N. B., has assigned.

Joshua M. Steeves, general merchant, Hillsboro, N. B., has assigned.

R. McKenzie, general merchant, Kirkfield, Ont., is offering to compromise.

Edward C. Schurman, general merchant, River Philip, N. S., has assigned.

M. H. Ruggles & Co., grocery and crockery dealer, Halifax, has suspended,

George Firth, general merchant, Wyevale, Ont., has assigned to Campbell & May, Toronto.

Jane C. McKittrick, general merchant, Greenwood, Ont., has assigned to H. R. Taylor.

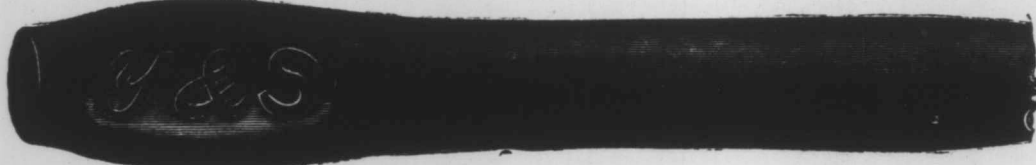
The storekeepers of the town of Palmerston have agreed to close their respective places of business at eight o'clock every evening except Saturdays, from April 18th till Sept. 30th. There is some complaint already, through, violations of this agreement.

ENGAGING ASSISTANTS.

At the meeting of the Aberdare Grocers' Association, Mr. J. Davies, J.P., president of this active trade organization, called attention to the importance of greater care being exercised by employers in engaging new assistants. He thought at present great laxity was shown, especially in the matter of enquiry into references, and that this resulted in many incompetent men obtaining situations and thus creating annoyance to the employer and frequent changes for the assistants. This is greatly to be regretted for many reasons. And perhaps one of the most important of these is the effect it produces upon the customers. When the assistants are frequently changed, especially in shops where a family trade is done, there must necessarily be friction from customers who like to be served by men who know their special requirements, and who therefore can be trusted to carry out the orders given to the employer. Then, too, when the customer has been accustomed to deal with a particular assistant, and has confidence in him, the latter will often be able successfully to recommend new goods that will be taken on the faith of the representations of their quality that he makes. To the employer frequent changes of assistants mean more personal attention and a consequent increase of anxiety which he would be saved by having tried and trusted servants in his employ, who could ease him of the necessity for attention to many of the daily details of business. But it seems to us that to argue at any length the importance of a prolonged relationship between a good employer and a staff of capable and trustworthy assistants is hardly necessary, as it must be so obvious as not to need demonstration. But if that be true how is it that changes are so frequent. We believe one answer will be found in the low standard qualifications for an assistant which now prevail. It seems to us that he is too often regarded as a mere window dresser and medium for transferring goods from the grocer's warehouse or counter to the customer, the latter being often but a mechanical operation, much like that of the penny-in-the-slot machine. But surely the assistant ought to be a salesman. He ought not merely to be able to civilly hand the customer what he asks for, but also to introduce new articles, and to recommend special qualities of goods not much in demand, because not much known by the public. He ought to be a man competent to open up business and to push sales, and everyone knows that this has to be done as much by the salesman, when the customer is

in the shop as by outside advertising. Indeed, the former ought always to be the accompaniment of the latter. For example the canned fruit trade is by no means the least remunerative department in a grocer's business, but we do not think it has attained anything like the proportions it might reach, simply because it has not been so vigorously recommended as it might be. And there are many other branches that might be made most profitable and of considerable proportions if only properly handled by the employer and his salesman. One just now occurs to us—the sweet trade which many Glasgow grocers find gives a good return for the capital and trouble expended on it. But to do this the assistant must be a practical man at his trade and know much about the goods he handles. How often the tea department of a grocery business—now so much knocked about by the packet trade—might be greatly improved and extended if only the customers' tastes were more carefully studied. And yet how few assistants are there who know much about either tea or coffee tasting, or who are familiar with the great varieties of leaf and berry. These instances might be multiplied, but they would all lead up to one conclusion, that the assistant must be a well trained man well paid for his services. Raw youths at 18s. a week will never suit a retail grocery business, and "improvers" generally get their experience at the expense of employers who think they are cheap, but who, in the long run, prove very dear. And this leads us to another truism—"If you want a good article you must pay for it." We heard a grocer, whose success has become almost as familiar as a household word in the trade, say some time ago that the frequent rises in wages among his employes made a great increase in his working expenses, "but," he added, "I would rather pay more money and keep a good man when I get him than lessen my expenses by having a low-priced servant and find my business go down in consequence." And that, in our judgement, ought to be the true attitude on this matter. But there is, of course, the assistants' side to be considered. Among them there is frequently found a love of change for the sake of getting experience. Change, undoubtedly, is good in the earlier days of an assistant's career, as thereby his knowledge is widened, and he is made more competent. But constant change is most harmful as it engenders a restless and roving disposition, which proves the truth of the proverb, "A rolling stone gathers no moss." It further makes a bad record when applying for a new situation, and it undoubtedly prevents that confidence which springs up between an employer and his assistant through many years of satisfactory association with each other.—Grocers' Chronicle.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
 "ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
 "PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	1 50	
Lobster, Clover Leaf	2 25	
" Crown	2 75	
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls	1 45	
" Hats	1 70	
" white	1 10	1 25
Sardines Albert, 1/2's tins	12 1/2	
" 1/4's	20	
" Martiny, 1/4's	10 10 1/2	
" 1/2's	16 17	
" Other brands, 9 1/2	11 16 17	
" P & C, 1/4's tins	23 25	
" 1/2's	33 36	
Sardines Amer, 1/4's	6 1/2	8
" 1/2's	9 11	

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 50	\$1 65
" 2	2 55	2 70
" 4	4 80	5 00
" 6	8 00	8 25
" 14	17 50	18 50
Minced Collops, 2 lb cans	2 60	
Roast Beef	1 50	
" 2	2 60	2 75
" 4	4 75	
Par Ox Tongue, 2 1/2	8 00	8 25
Ox Tongue	7 85	8 00
Lunch Tongue	3 25	
" 2	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	
" 2	4 00	
Soups, assorted	1 35	
" 2	2 25	2 50
Soups & Bouilli	1 80	
" 6	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	
Potted Ham, Tongue or Beef, 6 oz cans	1 35	
Devilled Tongue or Ham, 1/2 lb cans	1 40	
Devilled Chicken or Turkey, 1/2 lb cans	2 25	
Sandwich Ham or Tongue, 1/2 lb cans	1 50	
Ham, Chicken and Tongue, 1/2 lb cans	1 75	

CHEWING GUM.

ADAMS & SONS
To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115	0 75
Oolah, 115	0 75

Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65
C. T. HEISEL.	
To retailers per box	
Red Jacket, 115 pieces	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces	0 80
Largest Heart, 150	1 00
Globe picture, 150	1 00
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100	0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell, 150	1 00
Cracker, 144	1 00
O-Dont-O, 144	1 00
Little Jap, 100	0 70
Dude Prize, 144	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb.
French, 1/4's	6 and 12 lbs. 0 30
Caraccas, 1/4's	6 and 12 lbs. 0 35
Premium, 1/4's	6 and 12 lbs. 0 30
Sante, 1/4's	6 and 12 lbs. 0 26
Diamond, 1/4's	6 and 12 lbs. 0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl	12 & 18 " 22
" Rock	12 " 30
" Bulk, in bxs.	18
BENS DORP'S ROYAL DUTCH COCOA.	
1/2 lb. cans, per doz.	82 40
1/4 " " " "	4 50
1/2 " " " "	8 50

JOHN F. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	\$0 30
Mott's Prepared Cocoa	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22 & 24
Mott's Confec Chocolate	22 & 40
Mott's Sweet Choc. Liquors	21 & 30
COWAN COCOA AND CHOCOLATE CO.	
Cocoas—	
Hygienic, 1, 1/2 & 1 lb. boxes	70, 75, 70
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla, " "	32
Sweet Caraccas, " "	25
Chocolate Powder, 15, 30 lb bxs	00
Chocolate Sticks, per gross	30
Pure Caraccas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	5
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s	32
Breakfast Cocoa—	
1/2 bxs, 6 & 12 lbs., each, 1/2 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	40

GIBSON & GIBSON'S per lb
 (J. M. Lowe, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, 1/4's	0 30
Dr. Clarke's Cocoa, 1's and 1/2's, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, 1/4's and 1/2's	0 30
Gibson's Rock do 1's	0 28
Dr. Clarke's do 1/2's	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Gibson's Icina, 1 lb (24 lbs in case)	2 25
do do 1/2 lb	1 25
Packed, chocolate, pink or white assorted, or if required, any kind separate.	

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS, per box

40 gross, single & 10 box lots	0 75	0 80
35 Star, 4 doz. in package	0 85	
32 " 6 " "	1 25	
25 " 4 " cotton bags	0 90	
COFFEE.		
GREEN c. per lb		
Mocha	28, 33	
Old Government Java	25, 32	
Rio	17, 20	
Plantation Ceylon	23, 31	
Porto Rico	24, 28	
Guatemala	24, 26	
Jamaica	22, 23	
Maracaibo	24, 26	

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGLEY'S

c. per lb	
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26
TODHUNTER, MITCHELL & CO'S	
Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in 1/2 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb \$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 60
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellbore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Saltre	0 08	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12	0 14

ALWAYS ORDER

RECKITT'S BLUE.

TO THE MERCHANTS OF CANADA.

If you have not already done so send us a trial order. We believe our

BISCUITS

are the best made. If they are not we never expect another order.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd 2 20
Brass hoops, oiled and varnish. 3 25
No 1 tubs..... 9 50
No 2 "..... 8 50
No 3 "..... 7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz. \$0 75
" " " " 1, 1 1/2 oz. 1 25
" " " " 2, 2 oz. 1 75
" " " " 3, 3 oz. 2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins \$2 75 \$3 00
" No. 2, 4 oz tins.... 4 50 5 00
" No. 3, 8 oz tins.... 8 00 8 75
" No. 4, 1 lb tins.... 12 60 14 25
" No. 5, 2 lb tins.... 25 00 27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls. 4 5/8
" " " bbls 5 6 1/2
" " " cases 6 6 1/2
" Filigras, bbls 6 6 1/2
" " " bbls ... 6 5/8
" " " cases ... 6 5/8
" Patras, bbls. 6 7
" " " bbls..... 6 7 1/2
" " " cases... 7 1/2
" Vostizzas, cases... 7 1/2
" " " cases 8 1/2
" 5-crown Excelsior (cases) 9 1/2
" " " case... 9 1/2
Dates, Persian, boxes, 5 5/8
Figs, Elemes, 14oz., per box 9
" 10 lb boxes 11 1/2
" Seven-Crown 16 1/2
Prunes, Bosnia, casks 5 5/8
" " cases, new, 6 7 1/2
Raisins, Valencia, of stalk old 3 4
" " New off stalk..... 3 1/2
Selected..... 7 8
Layers 7 8
Raisins, Sultanas 11 13
" Eleme 11 13
" Malaga:
London layers 2 25 2 65
Loose muscatels 2 00 2 25
Imperial cabinets 2 75 3 00
Jonnaisseur clusters 3 50 3 80
Extra dessert " 4 25 4 75
" " qrs. 1 25 1 30
Royal clusters 5 00
Fancy Vega boxes 6 75 6 80
Black baskets 3 00 3 50
" " qrs 1 10 1 30
Blue " 4 00 4 25
Fine Dehesas 5 40 5 50
" " qrs 1 80 1 90

Lemons 2 75 3 75
Oranges, Floridas 4 50 5 00
" Valencias 6 00 6 25
" Messinas 3 75 4 00
" Seedlings 3 00 3 75
" Navels 4 50 5 00

DOMESTIC.

Apples, Dried, per lb..... 0 04 0 04 1/2
do Evaporated..... 0 07 1/2 0 08

FISH.

Oysters, per gallon 1 25 1 30
" select, per gallon 1 60 1 70
Pickrel per lb 0 03 0 04
Pike do 0 03 0 04
White fish do 0 06 0 06
Manitoba White fish do 0 06 0 06
Salmon Trout..... do 0 06 0 06
Lake herring..... do 0 04 0 04
Pickled and Salt Fish:
Labrador herring, p.bbl 6 00 6 25
Shore herring " 5 00 5 00
Salmon trout, per 1/2 bbl 5 00 5 50
White Fish, 1/2 bbl..... 5 50 5 75
Dried Fish:
Codfish, per quintal..... 5 25 5 75
" cases 5 00 5 50
Boneless fish per lb 0 04 1/2
Boneless cod..... " 0 06 1/2 0 08
Smoked Fish:
Finnan Haddies, per lb 0 07 1/2 0 08 1/2
Bloaters..... per box 1 00 2 25
Digby herring..... " 0 15 0 15
Sea Fish: Haddock per lb 0 05 0 05
Cod..... " 0 07 1/2 0 07 1/2
B.C. salmon " 0 20 0 22
Market Cod " 0 04 1/2 0 04 1/2
Frozen Sea Herrings 1 25 1 50

GRAIN.

Wheat, Fall, No. 2, 0 82 0 83
" Red Winter, No 2 0 82 0 83
Wheat, Spring, No 2 0 80 0 81
" Man Hard, No 1. 0 84 0 85
" " " No. 3..... 0 85 0 86
Oats, No 2, per 34 lbs ... 31 32
Barley, No 1, per 48 lbs. 52 54
" " No 2 extra..... 48 49
" " No 3 44 45
Rye 79 81
Peas 59 60
Corn 47 48

HAY & STRAW.

Hay, Pressed, "on track 12 50 13 00
Straw Pressed, " 6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto
50 to 60 dy basis..... 2 30
40 dy..... 2 35
30 dy..... 2 40
20, 16 and 12 dy 2 45
10 dy 2 50
3 and 2 dy 2 55
6 and 7 dy 2 70
5 dy 2 90
4 dy A P 2 90
3 dy A P 3 30
4 dy C P 2 80
3 dy C P 3 20

HORSE NAILS:
"C" 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis
Round " " 7 1/2 p.c. dis.
Flat head brass 7 1/2 p.c. dis.
Round head brass 7 1/2 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]
1st break (25 in and under)..... 1 40
2nd " (35 to 40 inches) 1 55
3rd " (41 to 50 ") 3 40
4th " (51 to 60 ") 3 70
5th " (61 to 70 ") 4 00

ROPE: Manila 0 12 1/2
Sisal 0 10 1/2
New Zealand..... 0 08 1/2

AXES: Per box, \$6 to \$12.
SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ... 0 4 1/2 0 5
" Screw, hook & strap. 0 3 1/2 0 4 1/2
WHITE LEAD: Pure Ass'n guarantee ground in oil.
25 lb. irons..... per lb 5 1/2 5 3/4
No. 1 " 5
No. 2 " 4 1/2
No. 3 " 4
TURPENTINE: Selected packages, per gal 0 57 0 60
LINED OIL per gal, raw 0 56 1/2 0 60
Bollid, per gal..... 0 59 1/2 0 63
GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pall, 6 qt \$4 00
Star Standard, 12 qt 4 50
Milk, 14 qt 5 50
Round bottomed fire pall, 14 qt. 5 50
Tubs, No. 1 15 50
" No. 2 13 25
" No. 3 11 00
Nests of 3 3 40
Keelers No. 1 10 00
" No. 2 9 00
" No. 3 8 00
" No. 4 7 00
Milk pans 3 25
Wash Basins, flat bottoms 3 25
" round " 3 50
Handy dish 3 75
Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO
Jams assorted, extra fine, 1's. 2 35
Jellies, extra fine 1's..... 2 25
TORONTO BISCUIT & CONFECTIONERY CO
Per lb
Jams, absolutely pure—apple... \$0 06
" Family 0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb..... 0 12
Plum 0 10
Jellies—pure—all kinds 0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.
Marmalade—orange 0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.
In Butte Tubs 0 08 1/2
Fancy " 0 09
3-hoop pails 0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb 0 40
Fancy bxs. (36 or 50 sticks), per box 1 25 1 25
" Ringed" 5 lb boxes, per lb..... 0 40
" Acme" Pellets, 5 lb cans, per can 2 00
" Acme" Pellets, Fancy boxes (30s) per box 1 50
" Acme" Pellets, Fancy paper boxes, per box (40s) 1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can 2 00
Licorice Lozenges, 5 lb glass jars 1 75
Licorice Lozenges 5 lb cans... 1 50
Purity" Licorice, 200 sticks 1 45
" " " 100 " 0 75 1/2
Imitation Calabria, 5 lb bxs p lb 0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, 1/4 gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12 1/2 c
J. H. WETHEY'S—ST. CATHARINES
Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts
Durham, Fine, in 1/2 and 1/4 lb tins per lb..... 25
" Fine, in 1 lb jars..... 22
" Fine, in 4 lb jars..... 70
" Ex Sup., in bulk, per lb 30
" Superior in bulk, p lb 30
" Fine, " " 15

CHERRY'S IRISH.

Pure in 1 lb. tins 0 40
Pure in 1/2 lb. tins 0 42
Pure in 1/4 lb. tins 0 44

NUTS.

Almonds, Ivica 14 15
" Tarragona 13 15
" Fornigetta 13 14
Almonds, Shelled Valencias 28 30
" Jordan 40 45
" Canary 28 30
Brazil 10 12 1/2
Cocoanuts..... 5 6
Filberts, Sicily 10 11
Pecans 11 15
Peanuts, roasted 10 12
" green 8 9
Walnuts, Grenoble 14 15
" Bordeaux 10 11
" Naples, cases
" Marbots 12 13
" Chillis 12 13

"OUR NATIONAL FOODS.

Desiccated Wheat pkg. doz
" Rolled Oats..... 4 lb. \$2 25
Snow Flake Barley..... 4 " 2 25
Desiccated Rolled Wheat 3 " 2 25
Buckwheat Flour, S. E. 5 " 2 25
Prepared Pea Flour..... 2 1/2 " 2 00
Baravens Milk Food..... 1 " 2 50
Patent Prepared Barley 1 " 2 00
Patent Prepared Groats 1 " 1 50
Gluten Flour..... 4 lb. 3 00
Farina, very choice..... 1 1/4 lb. 1 40

Prices current, continued.

PETROLEUM.

1 to 10 bbl lots, Toronto...	Imp gal	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	
Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
Chow Pickle, in bulk	0 50
mixed and Chow Chow	1 90
pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
pts	3 50
Chili Sauce	2 00
pts	4 50
pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
pts	1 25
Devonshire Relish, kegs per gal	1 75
pts	1 25
Niagara Tomato, kegs, per gal	1 25
pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels. c. p. per	
Lemon, 7 lb. boxes	4 50
Orange, "	5 1
Citron, "	5 1

LEA & PEBBIN'S. per doz.

Worcester Sauce, 1/2 pts	\$3 60	\$3 75
" pints	6 25	6 50

LAZENBY & SONS. Per doz

Pickles, all kinds, pints	3 25
quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	\$0 24	\$0 26
" dairy, tubs, choice	0 16	0 19
" medium	0 12	0 15
" low grades to com	0 10	0 12
Butter, pound rolls	0 16	0 18
large rolls	0 15	0 17
store crocks	0 15	0 17
Cheese	0 11 1/2	0 12

COUNTRY.

Eggs, fresh, per doz	0 11	
limed	0 11	
Beans	0 90	1 25
Onions, per bbl	2 25	2 75
Potatoes, per bag	0 30	0 40
Hops, 1890 crop	0 13	0 18
1891 "	0 18	0 25
Honey, extracted	0 07	0 10
section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb	0 07 1/2	0 08
Pork, mess, p. bbl	13 00	15 00
short cut	16 00	16 50
Hams, smoked, per lb	0 10 1/2	0 11
pickled	0 09 1/2	0 10
Bellies	0 08 1/2	0 10 1/2
Rolls	0 08 1/2	0 10 1/2
Backs	0 10	0 10 1/2
Lard, Canadian, per lb	0 10	0 10 1/2
Hogs	0 05	0 05 1/2
Tallow, refined, per lb	0 05	0 05 1/2
rough, "	0 02	

RICE, ETC.

Per lb

Rice, Aracan	4 1/2
Patna	4 1/2
Japan	5 6
extra Burmah	3 1/2
Java extra	6 1/2
Genuine Old Carolina	9 1/2

Grand Duke	6 1/2	7 1/2
Sago	4 1/2	5 1/2
Tapioca	5 1/2	

SPICES.

GROUND. Per lb.

Pepper, black, pure	\$0 12 1/2	\$0 15
fine to superior	10	18
white, pure	20	28
fine to choice	20	25
Ginger, Jamaica, pure	25	27
African, "	18	25
Cassia, fine to pure	18	25
Cloves, "	14	25
Allspice, choice to pure	12	15
Cayenne, "	30	35
Nutmegs, "	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartons	4 1/2
Canada Laundry	3 1/2
Silver Gloss, crates, 6 lb. boxes	6 1/2
Satin, Starch 1 lb chromos	6 1/2
No 1 White, barrels & halves	7
Benson's Canada Prepared Corn	6 1/2
Canada Corn	6 1/2
Rice Starch, 1 lb	8 1/2

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and bbls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	6
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1/2 lb. package	9 1/2
40-lb " 1 lb. "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	2 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb. packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" less than a bbl	5 1/2
Powdered, bbls	4 1/2
" less than a bbl	4 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium "	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 10
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

bbls. 1/2 bbls.	
D	2 1/2
M	2 1/2
B	2 1/2

KINGSFORD'S

OSWEGO

STARCH



PURE AND SILVER-GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON,

OSWEGO, N.Y.

THE HIGHEST STANDARD.

St. Lawrence

Corn Starch

FOR COOKING.

Prices current, continued—

Table listing various goods such as V.B., E.V.B., E. Superior, XXX, Crown, Molasses, Soap, Morse's Soaps, and various oils and flours.

Table listing Unscented Glycerine, Grey Oatmeal, Plain Honey, Plain Glycerine, Plain Windsor, Fine Bouquet, Morse's Toilet Balls, Turkish Bath, and Infants' Delight.

TEAS.

Table listing Gunpowder, Young Hyson, and various grades of tea.

PING SUYERS.

Table listing Young Hyson, Half chests, firsts, seconds, and thirds.

JAPAN.

Table listing Half Chests, Choicest, Choice, Finest, Fine, Good medium, Medium, Good common, Common, Nagasaki, Oolong, and Gunpowder.

INDIAN.

Table listing Darjeelings, Assam Pekoes, Pekoe Souchong, Broken Pekoes, and Pekoe Souchong.

CEYLON.

Table listing Broken Pekoes, Pekoes, and Pekoe Souchong.

TOBACCO AND CIGARS.

Table listing British Consols, Ingots, Laurel, Brier, Index, Honeysuckle, Napoleon, Royal Arms, Victoria, Brunette and Lovely, Prince of Wales, Bright Smoking Plug Myrtle, and Diamond Solace.

GLOBE TOBACCO COMPANY.

Table listing Cut Smoking Tobacco, The Old Flag, and various grades of tobacco.

Table listing Gold Flake, Hand Made, and various grades of tobacco.

GRANULATED SMOKING TOBACCO.

Table listing Uncle Tom, Wig Wag, and various grades of granulated tobacco.

LONG CUT SMOKING TOBACCO.

Table listing Golden Thread, Golden Thread 16, and various grades of long cut tobacco.

FINE CUT CHEWING TOBACCO.

Table listing Golden Thread, Globe, Victoria, High Court, Jersey Lilly, and various grades of fine cut tobacco.

CIGARS—S. DAVIS & SONS, Montreal.

Table listing Madre E' Hijo, El Padre, and various grades of cigars.

DOMINION CUT TOBACCO WORKS, MONTREAL.

Table listing Athlete, Puritan, Sultana, Derby, B. C. No. 1, Sweet Sixteen, The Holder, Hyde Park, and various grades of cigars.

CUT TOBACCOS.

Table listing Puritan, Old Chum, Old Virgin, and Gold Block.

CIGARETTE TOBACCO.

Table listing B. C. N. 1, Puritan, Athlete, and Hyde Park.

VINEGAR.

Table listing XX, W.W., XXX, W.W., Honey Dew, Pickling, and Malting.

THE BADGEROW DIXON VINEGAR CO

Table listing French Bordeaux, Tarragona, Triple, Fruit Vinegar, Pickling, XXX, Extra XX, XX, X, Cider Vinegar, Honey Vinegar, Eng. Malt Vinegar, Bottled Malt Vinegar, and Methylated Spirits.

WOODENWARE, per doz

Table listing Pails, Washboards, and various woodenware items.

per case.

Table listing Matches, Parlor, Telephone, Telegraph, Safety, and French.

per doz

Table listing Mops and Handles, Butter tubs, and Butter Bowls.

WASHING COMPOUND.

Table listing Housekeeper's Quick-Washing per case, 5c pkgs 100 in case, and 10c " 60 in case.

YEAST.

Table listing Barm Mfg. Co. per box, 1 box containing 2 doz. 5c. pkgs., and 2 doz. 10c.

BREADMAKER'S

Table listing 5c packages 36 in box and 2c " 45 in box.



— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :
 Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADIAN GROCER

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
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