



## 98ELF S SERVICE

Attached to each rack of Boots and Shoes on Sale we have displayed a sample pair, showing the contents of the rack, and attached the selling | price in plain figures-which enables you to |
| :--- | BE YOUR OWA , He-saving and efficient You will note the time-saving and efficient

Small Prices Bring Big Business-as will be shown by Our FALL BOOT \& SHOE SALE!
Ready with the largest selection of Ladies', Gent's and Children's Fall Boot and
reasons why

## ocated on New Gower Street OUR RENTS ARE LOWER.

Owing to our new Self Service
MEANS LESS CLERK HIRE. In other words, our expenses are lower
Together with the sole and only aim of thi Store: Small Profits and Quick Turn-over spells LOWER PRICES to YOU!

## Shoe Wear ever offered to the Buying Public of St. John's. <br> OVER 20,000 PAIRS

Of Ladies', Men's and Chidicen's's Hew Fall Boots and Shoes
Prices have been slashed to the bone We are fully determined on running over these Boots and Shoes quickly. "WE DONT WANT 'EM," perhaps you do. Anyway here are price in-
ducements enowat to make


## American Boot \& Shoe Store, American Boot \& Shoe Store, new oweir smerr.



Sweaters-Justopened A most extensiverrange off romgroven -Nisses-Sweations, Sale Prices and Buranowalye.

Ushering in the New Fall Season with a Stupendous Value-giving Event-Our

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\text { stuperiuvis valuc }{ }^{\prime}
$$

New Fall Waists
Just out of their tissue wrappings. They come in Georgette, Crepe de Unine, Baronet Satin, Mricollo. All wanted shades. All Sizes including Stout Sizes

All New Fall Merchandise Just Opened

All New Fall Styles All New Prices 2000 NEW FALL CQATS
In the greatest Sale of its kind ever launched in St. John's. Right at the start of the season. Accustomed as we are to doing things on a big scale, this is one of the most stupendous selling events we have planned in all our career.


| Real \$14 Coats at - \$7.98 | Real \$20 Coals at - \$16.88 |
| :---: | :---: |
| Real $\$ 18$ Coats at - 12.98 | Real \$30 Coats at - 21.00 |
| Real $\$ 22$ Coats ai - 14.98 | Real $\$ 40$ Coats at - 27.00 |
| Plush Coats worth $\$ 3014.98$ | Real \$50 Coats at - 35.00 |

Hundreds of Misses? and Children's COATS
Models that combine Style and Comfort at extraordinary Savings.

This Guarantee goes with our Ladies' and Mlsses' COATS. We guarantee that the Prices now quoted by us on Ladies' and 'Misses' Coats will not be duplicated anytime during the fall of 1923.

AN EXCEPTIONAL SALE $1000 \begin{gathered}\text { Beautifully } \\ \text { Trimmed }\end{gathered}$ New Fall hats

S6-to $\$ 14$ values, going at $\$ 2.98$ up to $\$ 7.98$
Lyons Velvet Hats Panne, Large Hats Small Hats, Medium Slzed Hats


 trimming: Our Famous Millinery Dept. SECOND: FLIOOR.

## 1800 New Fall DRESSES <br> AGAIN WE SET THE PACE IN DRESS VALUES.

 ALU THE BEAUTIFUW NEW FALL DRESSES are now here, ready fee your inspection, and owing to exceetionally keen purbehasing we are enaby led to latest fashion ideas. Suste Racks, Froant, silie and Rack Drapes. Pleated Fiounces Tier Slirts, Flowing Sleeves. Nore Sashee , Lace Timminz fill Romine Georsette Cantor Crepe Crepe Satitich Canton, Lace, TricofinePoiret Towil
Price Range \$5.98, 7.98,9.98, 12.98, 16.88, 22, 28,35
School Girls' Dresses Stout Sized Women Just in time for School re-opening. Sizesup to $52.1-2$ inches Magnificent ranges School Girls' Dresses just put on display. Ages 4 to 16 years.

Dresses for Afternoon, Dresses for Business, lovely Party Frocks, youthful lines-Beautiful Dinner and Evening Gowns-the very newest style creations. There are Dresses in thes groups that are actually worth doubl -Dresses that materials alone ar
Stout Sized Women

 over 300 Dresses in largers sizes. Al

Event-the Seemingly Impossible
 possibinity, but it iuntrs during their dull season, and arranged to
certain manufactures don have these garments made up for us at considerably less than the
wholesale prices. Save $\$ 10$ on Your New Fall Suits WOMEN'S AND MISSES' PLAIN AND FUR-TRIMMED. NEW FALL SUITS-AT $\$ 12.88, \$ 16.88, \$ 24, \$ 330, \$ 39$ Just the type of Suits that are absolutely essential to the smart 11 wardrobe-remarkable values so early in the season.
. Women's-Misses'-and Stout Sizes. Ladles' Rubberette Coals Heavily lined and full length at only $\$ 10.98$.
See our extensive range Now English Raglans Sale $\$ 29.80$

## New Fall Skirts

All the New Fall Colors and Styles-Skirts that were made to wear with the new Jacquette Sweaters, or to match up a Blouse. Skirts for every and any occasion, and all at Sale Prices.

London, New York \& Paris Association of Fashion ANNUAL

## Special Polo Coats

 1 Rack Only-Comprising 53 COATS-all full length, Dark Fawn Polo Coats in the right weight for Fall and Winter wear-only \$14.98-A
## FOR MEN, YOUNG MEN and BOYS

| Prices Will be Higher $\qquad$ manuracturers have already <br>  | MEN-New Fabr sters, New Ulst Coats, New Dre thing that is $n$ | , New Models, New Colors, New ttes, New Raglans, New Storm Coats, New Box Coats, New Che in Overcoats of every Descript <br> posit will hold Your Coat for Lat |  |
| :---: | :---: | :---: | :---: |
| $\$ 30, \$ 35$ and $\$ 40$ <br> Satin Lined All-Wool |  | Are you a stout-sized man? Or an extra large size and tall? We have models which were especially made for your sizes. | and \$50 |
|  |  | Spectal 100 Men's OVERCOATS worth $\$ 4.10$ S25, go on Sale at |  |
|  |  | BOYS' OVERCOATS-To fit 3 to 16 years. In Dark Browns, Greys Mixtures. All warm, snappy American models, ranging at $\$ 6.98$ up. |  |

Genuine Bargains That Will Actually Open Your Eyes in Amazement are Here for You!

BOYS' SUITS MEN'S SUITS
Ages. 3 to 8 . In Serge. Twed and
 $\$ 3.48$ to $\$ 5.98$
 $\underset{\substack{\text { Regular } \\ \text { only }}}{ }$

Men's and Young Men's



UITS $\$ 21.00$

MEN'S SUITS



BOYS SUITS
 $\$ 5.98$ and $\$ 6.98$

Young Men's Suits

 $\$ 12.00,15,00,22,00,28.00$

Men's \& Young Men's Highest Grade Suils


$\$ 25,28,34,38,44.50$

Boys' Fast Color Blue Serge and Mixture Suits
 popular Norfolk style All temo piris of Pants, at
$\$ 8.98,10.98,14.00,16.88$

Men's Separate Coats Coats separate from Suits-in fine wear-resisting fabrics of Dark Brown Cassimeres and TweedsValues at $\$ 10.00$.

5ale 46.98
All Sizes-for Men, Young Men and Stout-sized Men.

Separate Pants

| $\begin{gathered} \text { Men's and } \\ \text { Young } \\ \text { Mants } \\ \text { PANTS } \\ \$ 2.98 . \end{gathered}$ | $\begin{gathered} \text { Men's and } \\ \text { Yound } \\ \text { Mens } \\ \text { PANTS } \\ \$ 4.50 \text {. } \end{gathered}$ |  | $\begin{aligned} & \$ 8.50 \\ & \text { Enlish Tweed } \\ & \text { Anlish Wood } \\ & \text { PANTSL } \\ & \$ 6.98 . \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Men's Best <br> All Wool. <br> $\$ 7.98$. |  |  |  | Pants. |

## 300 Boys'

Separate Pants

## Strongly mpde Knickers and straight knee styles, in

 Dark patterns to match up suits. All Pants fullylined, and complete ranges to fit 5 to 17 years. lined, and complete ranges to fit 5 to 17 years
Specially priced for this Sale. $\$ 1.98$ up to $\$ 2.48$

# MAJESTIC TO-DAY <br> 7.15-Two shows- 90.0 

(Bren as you and
To a Rag and a Bone and a Hank of Hair; We called her theymainule fistoot care, But the Fool-he called her his Lady Fair


| NEW HATS <br> Pannes, Velours, Miroirs and Satins in all shapes and styles, to suit all occasions Every Hat is this Fall's Fashion. No Every Hat is this Falrs Fas |
| :---: |
| Pannes, Velours, Miroirs and Satins in all shapes and styles, to suit all occasions. Every Hat is this Fall's Fashion. No eft-orors. Put in half! <br> 10 p.c. off Sale Price |
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offers the biggest bargains ever given in the city. Reduction Sale
 values we're offering in our GREAT FALL SALE. Added to
which we give an extra 10 p.c. reduction off th . Sale Price of
 bargainse
youll get
Ther's not hali enough space to quote our stocci, bit in
every branch of Ladies' Wear, we have made the same sweepling

> 10 p.e. of Coats 10 p.c. of One Rack Only Greys, Fawns, Saxe, Navy and Henn. Good Tweeds and
Homespuns. Stylish heayyweight Coat for all-round wear. Sale Price $\$ 6.80$ Less 10 p.c. Ono Rack Only
> Stylish, Belted Model. Snuy and warm for cold days. All
sives in Brown, Fawn and Navy. Sale Price \$8.90 Less 10 p.c. Ono Rack Only
> Beautiful Coats and Wraps in all the new shades, designs
and materials. Fur collars, Satin linings, exclusive styles.
> From $\$ 12.00$ up

Here's SOME Snap! Ladies One-plece Serge Dresses, Navy Embroidered Saxe, eto. Sale Price $\$ 3.98$ Less 10 p.e.

Ladies' Dresses One Rack Only.
Wonderful Snaps! Values up to $\$ 17.50$.
Black and Navy Serge. Two-tone RadiBlack and Navy Serge. Two-tone Radi-
um Jersey and Paisley Dresses. One or
two Silks among them. Sale Price $\$ 5.98$ Less 10 p.c. Ono Rack Only These are starting in their values and
styles. Tiftetas, Cantons, Crepe de
de Chines, Poiret Twills. Several new
shades, and some very stylish young lady Sale Price g-98 hess 10 p.c.

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Seats in Dail.
Tonaon, yei 10. ration vinted




\section*{ <br> | $10 \%$ |
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| Super | \(\begin{gathered}CHILDREN'S COATS <br>

Reduction <br>

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Reduction <br>

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| Super | \(\begin{gathered}CHILDREN'S COATS <br>

Reduction <br>
THE\end{gathered}\) <br>  <br>  <br>  <br>  <br> } "ENGLISH-AMERICAN" $10:$
 Sale Price $\$ 2.90$ tess 10 p.e. ven as youl and 7 y): xt week it will be more so than usual for we are receiving new goods c.
bargains. Watch for our annoumcement-it will suredy repay you.

| THIS SPACE is always well worth watching. |
| :---: |

bargains. Watch for our announcement-it will gurely repe
Ladies' Fall and Winter Hats.

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\begin{aligned}
& \text { Special Sale Days } \\
& \text { eping reductions } \dagger \text { every Department. }
\end{aligned}
$$



Amongst thee you will find that "something different, something new" for Marshall Bros
Ladies' Knitted Costumes.
A sample lot, clearing at greatly reduced prices. No two alike. Special at $\$ 18.50$ each.

Fabric Gloves.
55 c . to $\$ 1.50$ pair

Hose, 70c. to $\$ 2.20 \mathrm{pr}$. Kid Gloves, $\$ 1.70$ to $\$ 3.00$ prier.

## Youth at a Price.







#  

 Hats, Caps TEGCA $4 A E T$ SAT Shirts Ties, Hose 0f IMITNT® VVAAAll Greatly Reduced
We're Over-StockedM!. Hundreds of Men's Fine Suits are here, all the prices slashed
in half, and then -a 10 p.e. cash seduction. For 10 Days, Commencing To-morrow, we. Flannels Pants o. Coats R. Coats Undorwear四 All Groatly Reduced

## SUITS

 Boys'American Good all-round styles for Fall School wear. In great variety. SALE PRICE accord- $\$ 5.80$ up. ing to sizeLess 10 p.c. Men's Suits Less 10 p.c.

Fancy Tweed Sport or Shooting Suils Norofok Model, Betted. In snappy paterms. Jutt 24.90
the thing for shooting. SALE PRICE all sizes .....

## Smart American Suits

 Als styes In Serese Tweeds Heringbones, and all the newweaves $A T$ ALLE PRICES

Men's UnionSuits White Turkish Towels
Fine heavyweight Jersey. Just the thing $\$ 1.98$ Less 10 p.c. $\$ 1.98$

While the last-which wont be long-
theyre eefilingat therri seling at
30c. each Less 10 p.c. 30 c.

## MEN'S PANTS



BOOTS








Wedding Bells.

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hen we avvertise our Merchandise it tia not tonly the price that we take into consideration. our Mrwhhn-
 Friday and Saturday

| Newest in Fancy Linens |  |
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| Teactoths |  |
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| Serim Curtains. |  |
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Smallware Bargains
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| Umbrellas <br>  |
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## Ne. Goods for Men

 Soft Felt Hats.
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 Borss Pante


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## NEW FALL pootviear for Men at Attractive

## Hearth Rugs Tapetry Hearhh Rugs.  Axminter Hearth Rugs.  Axminster Door Mats. <br> and

 Mer's Mahogany Boots. Gini. Meal Boots. Cim Metilbois






BLANKETS at Special Prices
 Part Wool Blankets
dit

Tissue \& Ribbon





Specially Reduced Prices

## ${ }^{5}$

## sime

 Travelling and MOTOR RUGS



## Sugar is Advancing

We are selling Lantic Sugar in dust-proof packages 2 Pound Packages, 21 cents each 5 " " 52
We recommend Lantic to be best granuilated Sugar Buy a case 100 -lbs, before price goes higher Bowring Brothers, Ltd.

## ON 'MANOA' TO-DAY

 a large shipment of SOR PATE"Canadas Best Flour"

in barrels, $140 \mathrm{~s}, 98 \mathrm{~s}, 49 \mathrm{~s}$ and $14-\mathrm{lb}$. linen bags
Hapvey \& Co., Ltd.


## MILKMAID MILK IS THE BEST MILK MADE

| Tennis Courtesies.$\qquad$ him his task. His jog is to work out open tournaments, and if he heard al$\qquad$$\qquad$$\qquad$$\qquad$$\square$$\qquad$ |
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# THE PREMIER GARMENT COMPANY 

and will be open some time next week, with a complete line of Ladies', Gents' and Children's Apparel. Wait for Our GRAND OPENING SALE for your Fall purchases. It will pay you to wait for this

## Value Giving Event, so Wait-Wait-Wait

 FREI Gmonn

## The Premier Garment Cormpany <br> 341-WATER STREET-341 - 2 Dobrs East of the Orescent





Made on correctly formed hygienic lasts, finish ed with the subtly distinctive style that stamps fashionable custom footwear, shaped to give the acme of comfort to the most sensitive foot Three E-E-E's Shoes are becoming more and more the choice of diseriminating women, who know a good shoe, and wear it

Made hy
Archiloald Bros.
Harbor Grace


## Here is an amazing NEW VALUE MEN'S FALL SUITS

? 虜 your inspection now
Really a step in advance of any we have yet offered Snappy Models for men and young men
of all ages. IS all ages.
In Striese and Checks in good lookiyg:
English Tweeds.
 and though extraordinarily low in price,
exhibit ant the appearaneso of much higher
priced Suits. Three-piece Suits of course priced
for Fall tits.
BAIRD'S SPECIAL ${ }^{8} 14.75$ $\qquad$
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TO-DAY'S MESSAGRS.




Look! Look! CRESCENT THEATRE Look! Look!
 "THE DYING DETECTIVE," one of the adventures of SHERLOCK HOLMES AL. PITTMAN at the Piano BIG AMATEUR CONIEST FRIDAY NIGHT.



Thousands of pipe users smoke

## ANCHOR

plug tobacco because it's a real satisfyingsmoke-at the price you just can't beat it

## THE <br> FLASHLIGHT <br> BE SURE ITSS AN <br> EVEREADY

"THE RIGHT LIGHT TO LIGHT RIGHT:"

The newest thing in Flashlights is the ALUMINUM CASE FLASH, the price of which is surprisingly Low.

## WM. HEAP \& C0., Ltd., <br> AGENIS.

| Fashions and Fads. <br> Embrofdery, feather fancles an flowers in silk and metal are millin ery trimming notes of interest. striped skirt is narrow inland pane with the stripes in reverse. That beautitul and serviceable crepe, satin-faced Canton, is particu larly stressed for fall wear Both the large hat with broa with slightly higher crown are quite | In the shape of plumes, fringe and There is no doubt that the hatter's fall hats, with velvet and felt as close seconds. Fashion chooses simple lines to bring out all the loveliness of her richest materials, such as velvets and brocades. <br> Appliqued trimming of black velvet motifs resembling oak leaves and acorns is attractive on a small hat of black felt. |
| :---: | :---: |
|  | WOODBURY'S |
| bright pins used in front or at on side. | DENTAL CREAM |
| Green | For white teeth and a clean mouth. Just the most deliger used. With Woodbury's, children cleaning time. Take home a tube to-day. to-day. Price 40c. Tube. |
| Collar and cuffs of white organdie bound in dariz biue organdie are de- lightilly crisp on a frock of navy serge. <br> Ostrich is particularly stresised | PETER OMARA, the dregatsi THE BEXALL STORE. |

## Gravenstein Apples!

ST Shipment for the season.
We are booking Orders for "Gravenstein" Apples to arrive Thursday forenoon ex. S.S. Silvia, and as we only have a limited quantity to offer, we would advise our customers to engage their requirements without delay and avoid the likelihood of disappointment.
F. McNamara,



## SPORTOGRAPHS

## KNOWLING'S

 HARDWARE.New Arrivals we are Offering Now for Sale.

GIMBLETS, assorted sizes. ALUMINUMWARE, everything. BASKETS of every description. ENAMELWARE, all kinds. FEATHER DUSTERS, 2 sizes. SHEATHING PAPER, WATCHES FARM FENCING made up. PLATE BASKETS, CLOCKS. TOILET PAPER, ALCOHOL. CLOTHES BOILERS, MOPS. CARPENTERS' BASKETS, GONGS GOLD PAINT, PLATEWARE.

## SHADES <br> CANDLE ELECTRIC.



15c. up
KITCHEN FORKS, CARVERS. HAM KNIVES, SCALES. EYE GLASSES, OYSTÉR KNIVES. FARRIERS' KNIVE, OILS. DOMES OF SILENCE, CASTERS. ELECTRIC SHADES, all colors. AXIE GREASE, CUP GREASE. SPECLAL DRILING LUBRICANT. SCISSORS FOLDING for POCKET. PIPE WRENCHES, PADLOCKS. KETTLE KNOBS, RAZOR BLADES. BUTCHERS' KNIVES, RAZORS. ICE GRIPS, RADIUM GUIDES for walls.
All the Latest Prices.
G. KNOWLING, LTD.

THE EVENING TELEGRAM, ST. JOHNS, NEWFOUNDIAND, SEPTEMBER 21, 1923

nam romes mame Don't say Paper, Say "EVENING TELEGR

## Fruit \& Vegetables

In Stock Sept. 21st.
Nova Scotia Cabbage Almeria Grapes California Oranges Valencia Onions "Early William" Apples.

## GEORGE NEAL,

Limited

## COAL!

Best Screened OLD NORTH SYDNEY Now Landing ex. s.s. "Lom." Whist discharging $\$ 14.50$.
It is is impossibe to get a better grade of North BURNSIDE-The Best Scotch. No Slack $\$ 13.50$ ANTHRACITE-2000 Tons due next Week. A. H. MURRAY \& CO., Limited,


## NOW LANDING <br> 1000 Tons Houschold Coal S13.50 PER TON sent home. in stock: 2000 Tons WELSH ANTHRACITE COAL HENPY

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## The Unexpected!




U.S. FIDELITY \& GUARANTY CO'Y.

## Bon Marche Specials <br> LADIES' FLEEEE LINED UNDERWEAR <br> This is áspecial Line we offer at less than ost price CHISD'S HEAYY FLEECE-LINED UNDERWEAR <br> Only a limited quantity of these. <br> Bon Marche, 266 Water St. John's Mail orders sent same day as received

> $\mathbf{P}$
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$\mathbf{T}$
> STOP THE DECAY "MATCHLESS" Way.
> Do it whilst the Weather is fine. TheStandard Manufacturing Company, Ltd.


$\frac{\text { TWEL }}{\text { WEA }}$


Nild. Government Railway. PASSENGER TRAIN SERVICE BETWEEN ST. JOHNS \& OARBONEAR Commencing Tuesday, September 18th, the
evening train between St. Johnis and Carbon. evening train between St. John's and Carbon-
ear, will be cancelled on Tuesdays, Wednesdays ear, will be ca
and Fridays.
This arrangement will permit a daily morn.
ing train (except Sunday), and evening train on Mondays, Thurscays nd Saturdays b S.S. HOME.

Pambermouti-battle hr. SERVICE.
Passengers leaving Str Jotn's on ex.
press train 1 p.m. Sunday' September press train 1 p.m. Sunday September
23 rd' will connect with S.S. "Home" at Humbermouth, for usual ports en route to Battle Harbour.

Alld. Government Railway.

RED CROSS LINE:
NEW YORK HALIFAX ST. JOHN
Schedule of Sailings for September.
 throver bates quoted to all ports.
Round trip tickets tssied at special rates
six movthis stop.over priviege.

Q. \&. CAMPBELL \& Con HiRTET \& $\mathrm{CO}_{n}$ Lid $_{n}$

Halifix, N.s.
sT. Jokive
CTHTREALSTMUTIT
Inter-Continental Transports, Limited,
S.S. MANOA will leave Montreal for St
John's on September 15th, and will sail from St Johns' on september 15th, and will sail from St
John's on September 22nd. For space, rates, ete, please apply to this
HARVEY \& CO, Limited, AGENTS.
Wallace Silverware.

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## VICTOR FLOUR




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30000000010000000000000 EAROUHAR STEAMSHIP COMPANIES REGULAR PASSENGER \& FREIGHT SER


 HEAD OFFICE: AGENTS:



## LABRADORITE

 | $\begin{array}{l}\text { PENDANIS. } \\ \text { RNGS. } \\ \text { BROOCHES. }\end{array}$ | $\begin{array}{l}\text { MASONIC EMB } \\ \text { CUFF LINKS }\end{array}$ |
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| CHARMS. |  |

 a Valuable souvenid ofe newioundand R. H. TRA PMIEN LE, Ltd,


DVERTISE IN THE EVENING TELEGRAH
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    BURT \& LAWRENCE

