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CANADA'S POPULAR MAGAZINE


CHRISTMAS
NUMBER

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"WISHING YOU ALL A MERRY CHRISTMAS."

# Camadian Alictorial 

Vol. 7, No. $1 \underset{\substack{\text { One Dollar } \\ 2 \text { Year }}}{\substack{\text { T42 St. Peter Street } \\ \text { Montreal }}}$ DECEMBER, I9II PRICE 10 CENTS

## Christmas

Theap on more wood !-the wind is chill; Sut let it whistle as it will. We'll heep our CCbristmas merry still.

Tach age has deemed the new-born year The fittest time for festal cheer ; And well our Christian sires of old Toved when the year its course had rolled And brought blithe Cbbistmas back again. $2 W^{2}$ ith all his hospitable train,
Domestic and religious rite Gave honor to the holy night. Uhen opened wide the baron's hall Oo vassal. tenant, serf and all: Flower laid his rod of rule aside. And Ceremony doffed his pride. All hailed with uncontrolled delight And general voice, the happe night

That to the cottage as the crown Brought tidings of salvation down.
'Owas Chrisimas broached the mightiest ale:
'Owas Cbristmas told the merriest tale:
A Christmas gambol oft could cheer The poor man's beart through balf the year.

Still linger, in our northern clime, Some remnants of the good old time:
And thus me Christmas still 3 hold
22 here my great grandsire came of old.
$\mathrm{In}_{\mathrm{n}}$ these dear halls, where welcome hind
Js with fair liberty combined.
22 bere cordial friendship gives the hand,
Tittle we heed the tempest drear.
While music, mirth, and social cheer
Speed on their wings the passing year.


HE season of peace on earth, good-will toward men, this year finds two European nations at war and a great Oriental empire in the throes of a rebellion. It finds the British Empire at peace, a peace that all will devoutly pray may be long maintained. It finds Canada enjoying the blessings of peace, prosperous almost beyond expectation. Material development is visible on every hand; large towns are taking their place at intervals along the route of the steel bands that now do more than skirt the prairie, and dotted lines of comfortable homesteads go out in every direction from these centres. After the year's hard work of getting, there comes this hallowed Christmas season of giving, for never more than at Christmas-time does one realize the great truth of the words: "It is more blessed to give than to receive." This is the time when the hearts of those that are rich, and strong, and well, go out to those who are poor, and sick, and needy. Hearts are touched by the sorrows of others, and the rich and the poor come closer together than at any other time of the year. How can anyone professing faith in the Christian religion let his thoughts go back to the Babe who was born in a manger because there was no room in the inn, and then turn a deaf ear to the cry of the little children, or the moan of the sick and suffering? In these days of rush and bustle such a season comes like a benediction to turn our thoughts from the material things of earth to the higher ideals for which too many of us try to persuade ourselves we have no time. Yet who among us is willing to be called selfish? Does not everyone like to be considered generous? The rich have many calls upon them and some must be denied, but are all the people in what are called "comfortable" circumstances sure that they are doing all they can to lessen the burden that some in their community are obliged to carry? This is a time for re-flection-a time to measure one's service by one's opportunities-
and in too many cases it will be found that some sufferer is being neglected within easy reach of our own door.

A word to the women of Canada: Shop early. The season, bringing as it does joy to millions of hearts, is looked forward to with dismay by thousands because of the enormous amount of extra work that it entails. On the girls in the stores this falls the most heavily; many of them have to stand all day, and that day at this season, is in many places very much lengthened.

## 8

A word about ourselves. With this issue begins the seventh volume of the Canadian Piotorial, and we thank our readers for their support during these years. We are proud to have on our subscription list several thousand names that were placed there within the first few months, and have never been removed. These readers look eagerly for the magazine, month by month, and are good enough to tell us that, in its field, it is easily the best in the country. We have not allowed the quality of the work to deteriorate; the highest quality of pictures and letterpress, it has been our aim to produce, rather than mere bulk that would have been given at a mere fraction of the cost to the publishers. In addition to the old friends we have, year by year, added thousands of new ones, and we venture to hope that these have appreciated the pictures of the happenings of the months, gathered from the four corners of the earth. It is always our aim to illustrate, primarily, events of special interest to Canada and to the British Empire.

With a grateful appreciation of the interest our readers take in our work the Editor begs respectfully to wish each one

A Merry Cbristmas.

The session of the Alberta Legislature opened on Nov. 30.

Sir Wilfrid Laurier, who attained his 70th birthday on Monday, Nov. 20th, received many letters, cablegrams and telegrams congratulating him and wishing him long life and usefulness.

The Hon. Senator Sir John Carling, a former Postmaster-General and Minister of Agriculture, died in London, Ont., on Nov. 6 in his 84th year. He had been continually in parliamentary life since 1857.
Earthquake shocks more or less severe, al though no damage to life or property has been reported, were felt in Dominica, Guadeloupe, Martinique, St. Vincent, and the Danish West Indies on the morning of Nov. 20th.

In a great storm which prevailed on the lower St. Lawrence last month, the Norwegian ship 'Antigua,' loading at Martin River, was driven ashore, fifteen of her eighteen crew being drowned, including the captain.

An island has suddenly risen from the sea in the Serpent's Mouth Strait, between 'Irinidad and the Venezuelan coast. The phenomenon was preceded by an extraordinary commotion in the sea, from which burst huge columns of flames and smoke.
The 'Canada Gazette' officially announces that His Majesty the King has been graciously pleased to approve of the naval forces of Canada receiving the style of the 'Royal Canadian Navy,' and of the ships of war of that navy being designated as 'His Majesty's Canadian Ships.'
Francisco I. Madero was inaugurated President of Mexico last month, succeeding President de la Barra, who filled in the gap after the Executive now sworn in had ended the rule of Gen. Porfirio Diaz. The ceremony was rule of Gen. Porfirio Diaz. The ceremony was
brief and simple, following precedent, and took place before the members of Congress in the Chamber of Deputies.

The total budget of the New York City government for the year 1912 is $\$ 187,200,000$. The tax rate will be between 1.85 and 1.88 , an increase over the rate for the present year. The increase in the budget is approximately $\$ 15,250,000$, and is due, in a great part, to the fact that the salaries of the women teachers in the city schools is to be equalized during the coming year with the salaries of the men teachers.

Dr. James Williams, D. C. L., a contributor of over a hundred legal articles in successive editions of the 'Encyclopaedia Britannica,' and many in law magazines and reviews, died in London on Nov. 3. He was the author of a number of books on law, including 'The Schoolmaster and the Law,' 'Wills and Succession,' 'Law of Education,' 'Institutes of Justinian,' 'Dante as a Jurist' and 'Law of the Universities.

Mr. Andrew Carnegie announces that he has given $\$ 25,000,000$ to the Carnegie Corporation of New York, organized under a charter granted by the Legislature 'to promote the advancement and diffusion of knowledge and understanding among the people of the United States.' This brings his public beneUnited States. over $\$ 200,000,000$. The trustees of the new fund will carry on the work of founding libraries and endowing colleges.

The new Austrian Ministry is composed as follows: Premier, Count Steurgh; Minister of the Interior, Dr. K. Heinold d'Udynski: Minister of Commerce, Dr. von Roessler; Minister of Railways, Dr. von Forster; Minister of Education, Dr. Hussarek von Heinlein; Minister of Works, Herr Trnka, and Minister of Agriculture, Ritter von Zaleski Wenzel. The

Ministers of Justice, Finance, and National Defence remain the same as in the last Cabinet.

At a meeting of the Privy Council held at Buckingham Palace before King George sailed for India a commission was appointed which is empowered to summon and hold councils for the despatch of State business during the absence of the King. The members of the commission are Prince Arthur of Connaught, the Archbishop of Canterbury, Lord High Chancellor Loreburn and Viscount Morley of Blackburn, the Lord President of the Privy Council.

The trial by Naval Court-martial of the officers responsible for the grounding of $H$. M.C.S. 'Niobe,' last September at Yarmouth, N.S., took place last week on board the 'Niobe' and resulted in Lord Alastair Graham, officer of the watch on the night the ship stranded, being reprimanded, but allowed to keep his sword; Lieut. Charles White, navigating officer, reprimanded and dismissed from the ship; and Capt. Macdonald cleared of any blame.
A destructive fire broke out in the business section of London, Ont., on Nov. 3, and before the flames were subdued damage amounting to $\$ 870,000$ had been done. Five hundred people were thrown out of employment. The fire originated in the store of J. H. Chapman \& Co., and when discovered the place was a seething furnace. The flames were shooting across the street. In a few minutes firemen had fifteen streams playing on the fire, but it was impossible to save the adjoining property. The plants of the Purdon Hardware Company, the Chapman Company, and many others were totally destroyed.
Judgment in the famous suit of the Rev. Dr. Workman, a former professor in the Wesleyan Theological College, Montreal, against that institution for libel and wrongful dismissal, was given on Friday, Nov. 10th, by Judge Weir, in which he found for the plaintiff in $\$ 2,500$ damages for wrongful dismissal and $\$ 1,000$ for the libel. The action was taken at the beginning of the year and tried before Judge Weir in the month of May, lasting nearly a week, evidence being given by the leading theologians of the Methodist Church in Canada. Ten thousand dollars was claimed, part for wrongful dismissal, and part for libel which the plaintiff alleged was found in the statements of the defendant regarding his beliefs and teachings, which were untrue. An appeal to a higher court will be taken.

Parliament was opened on Nov. 16 by H. R. . H. the Duke of Connaught amidst scenes of splendor and pomp and a large and brilliant audience. The Speech from the Throne was brief and was read by His Royal Highness, both in English and French, his French hearers being particularly delighted at his evident command of their language. The features of the speech were the announcement of the determination of the Borden Government to create a permanent tariff commission immediately and a new grain inspection law, calculated to make it more difficult for American companies to engage in the elevator business. There was no reference to the navy question, but legislation to foster closer trade relations with the British West Indies was announced.
H. M. S. 'Centurion,' Britain's twenty-second Dreadnought, was launched at Devonport on Nov. 18. The most remarkable feature of the new fighting vessel is the scores of watertight compartments of which she is composed. It is believed that she will not sink even if a hole should be broken in her below the water line. The 'Centurion' is a sister ship, to the superdreadnought 'King George V.,' which was launched a short time ago. The designs of these vessels have been carefully guarded by the Admiralty, but it
is known that they are of about 23,500 tons displacement and 30,000 horse-power. Their armament will consist of ten 13.5 inch guns and twenty-four 4 inch guns. The thickest armor of the 'Centurion' will be 12 inches She will have three torpedo tubes firing a 21 inch torpedo with range of 7,000 yards.

The steamer 'Medina,' carrying King George and Queen Mary to India, left Portsmouth on November 11, amid a royal salute by the guns of the warships and forts. The ships were manned, the bands played 'God Save the King,' and enormous crowds on the esplanade at Southsea cheered as the vessel passed out. Along the sea front off Spithead the first battleship squadron of eleven vessels and attendant cruisers awaited the 'M'edina' and led her out to sea. The Admiralty yacht 'Enchantress,' with the lords of the Admiral ty, immediately followed the 'Medina' and the four first cruisers, the 'Cochrane,' 'Argyll,' 'Defence,' and 'Natal,' which, in command of Sir Colin Keppel, will convoy their majesties to the Far East, completed the pageant. The fleet is due to arrive at Calcutta during the first week of December and two days later the party will proceed by train to Delhi, which they should reach on Dec. 7. There will be elaborate ceremonies at Calcutta, and the durbar proper, at which the King will formally assume the title of King-Emperor, will be held at Delhi on Dec. 12.
Mr. A. J. Balfour, the Unionist leader in the House of Commons, whose recent leadership has been marked by some internal party dissensions, having resigned the leadership on Nov. 9th, Mr. Andrew Bonar Law, a Canadian by birth, has been chosen to lead the Conservatives on the floor of the House, while Lord Lansdowne is to be the acknowledged leader of the Unionist party. Mr. Law was born in New Brunswick in 1858, being the son of the Rev. James Law. He received his early education in his native province and was subsequently sent to Glasgow for his college course. He engaged in business as an iron merchant in Glasgow, and was first elected to the House of Commons as the Unionist member for Blackfriars division, Glasgow, in 1900. Mr. Law has proved himself a brilliant speaker and a resourceful debater. Mr. Law now sits for the Bootle division of Lancashire, South-west. A strong protectionist, the Unionists consider Mr. Law their most persuasive speaker on tariff reform. Therefore, the party will more than ever be committed to tariff reform and expect that his leadership will infuse a strong fighting spirit in their ranks.
A number of suffragettes interviewed Mr . Asquith on Nov. 17, and demanded a pledge that he would undertake at the next session of Parliament to pass a bill giving equal suffrage to the sexes. Mr. Asquith told them that he stood, as always, against woman suffrage, because he thought it would not be for the good of the State. He added that the women, nevertheless, had a remedy in their own hands. The Government would leave the House of Commons free to amend the proposed manhood franchise bill so as to extend the franchise to women, if the latter were able to persuade a maiority of Parliament. to support their cause. At a subsequent meeting the Suffragettes declared war upon the Government, and Nov. 21st proceeded to the Parliament buildings. Not being allowed to reach the entrance to the House they became riotous, and, accompanied by a large rowdy element, armed with bags of stones, broke the windows in public offices, the Liberal headquarters, and many other buildings, nearly two hundred women were arrested, among them being Lady Constance Lytton, Mrs. Haverfield, a daughter of Lord Abinger, and Mrs. Lawrence. Many of the women carried stones attached to tapes which they used
as slingshots.


Rehearsing the Durbar at Delhi This month, for the first time in history, the British King and Queen will attend the durbar at Delhi, and His Majesty will formally assume the title of Emperor of India. The procession of state elephants will be one of the great features of the celebration.


One of the unique features will be the carriages drawn by camels -Cotyright Undervood and Undermeod



BOVE the rattle of the sewing machine rose
two shrill young voices in conflict. "I want a turkey !" "Shut up, Lucy!" "Don't push me, you horrid
'Wel scratch !" me!" "You shouldn't have put your hand in my mouth!" "
"You did!"
There was a scuffle, a yell, a thud and a
The sewing machine stopped.
"Children, children," said a sweet, tired voice, "don't squabble. Bobby, help Lucy, up, "That would be a big fib," said Bobby, panting.
panting. "Then say you're sorry you knocked her "But I'm not. She slapped me firstand she's bigger'n me. "To please me!" she added, gently, persuasively.
The little boy's fit of temper passed quickly. He extended a hand to his sobbing sister. lightly.
"Come, Lucy dear," said the mother "Bobby wants to be friends, you know,
And I'm going to stop sewing for five And I'm going to stop sewing for five minutes, and you can tell me what the
trouble was about. Come here, both of you."
The little girl rose slowly, dried her eyes on her pinafore, and followed her
brother to the table, above which the gas
was already lit, for the December afternoon was already lit, for the December afternoon Was of the wettest and gloomiest. The in a shabby fashion. Though love bad not flown out of the Leslies' window, it was obvious that poverty had come in at the door, and not quite recently ; indeed, it had made its first, entrance not very
long after the Leslies' marriage. "Now, what was it all about?" Mrs, Leslie inquired, with a smile. She was
still pretty, though worried. "You first, "He said he must have a goose for far nicer "'Twouldn't! A great big fat goose "You've never tasted a goose!" cried Lucy.
"Neither have you! But I smelt the one next door last year. You couldn't
smell it, because you had a stuffy nose. So " know will" do, Bobby," said Mrs. Leslie mildly. "I don't think we'll have a goose this year "" telling you now because I don't wan you to be disappointed when Christmas Day comes. But that's not to say that we shan't have a splendid dinner, all the
same."
There was a rather distressing silence. "how can we have a splendid Christmas dinner without a - a goose?"' Ciristmas ing of fresh tears. Lucy, with a threaten"Just wait and
with all the cheerfulness at her comother "After all, you know, geese and turkeys are not very good for us ; we're apt to require medicine afterwards."
clared. "I'd take a whole bottle-" son de"I wouldn't eat too much turkey, Mrs. Leslie shook her head. "What do you say to a chicken with lovely stuffing "A chicken !"
Christmas?" heard of a chicken for "Mis'rable little thing
Mrs. Leslie sighed, then laughed for her ense of humor had survived in spite of change your little minds about that," she said. "Wait till you smell my chicken! Now get back to your play. I've heaps to in a naughty temper.'

The children moved away.
"Let's ask Daddy when he come home," said Bobby.
"No!" There was a ring of authority "No!" There was a ring of authority both of you, that you'll say nothing to Daddy about geese or turkeys. Lucy Somehow she replied soothingly to thei protests and questions, and finally gained the required words. But there was no And there was a heaviness in her heart She wished Christmas a year away. To some of us the season has its terrors. The machine rattled once more; the children fell to playing amicably to-
gether; the windows grew black with gether; the windows grew black with
night.

## II.

Robert Leslie had two distinct recollections of being called a fool by his uttered in response to his announcement of his approaching marriage and of his decision (a couple of years later) to commence business on his own account. Since
the latter occasion Robert had applied the word to himself pretty frequently though not in his uncle's hearing. As a matter of fact, he had not spoken with his uncle since the day of quitting his employment. Chance encounters on the imited to a curt nod and mumble on either side. Pride is an excellent thing in its way, but it seldom pays, and often costs even more than money. And now, for the first time in eight years, Robert, on his way home from which his uncle's offices were situated. He could not have told why he did so. The night was bitterly cold, and a drizzling rain made the darkness wretched. He was behind his usual time, too. He was fain for his wife and children and
fireside, though in these days, alas! he carried home a sorry heartache, and his smile for even the youngsters was wan. he drew near the old-fashioned ye handsome building his pace slackened, t, glancing furtively with its dwindling traffic. How familiar everything was, how suggestive of solid from want and safety from sordid pecurity rom want and safety from sordid petty cares! Over there he had spent the manhood-he could tell the windows behind which his years in the different departments had been passed. He could
tell, also, those of his uncle's private room, wherein cold good-byes had been exchanged eight years ago. Most of the windows were now dark and as he
watched, the last of the lights went out watched, the last of the lights went out
-extinguished by the caretaker, he extingu Robert sighed, and made to turn away. private room-a lowered gas-jet and the flickering glow of a fire. Perhaps his uncle was coming back later. Robert remembered how in the old days just at this time of the year, the master of the
great business was wont to spend a few evenings at his desk after dinner. Should he wait on the chance of gaining an inter-
view with the old man? Five minutes view with the old man? Five minutes
ago he had not dreamt of such a thing, ago he had not dreamt of such a thing,
but now-somehow-was it the sight of the familiar windows, the cosy flicker that had moved him?-he felt a craving to stand in the old place once more. had been ever to leave it-to throw up a sure, generous and increasing salary for the will-o -the-wisp of a fortune to be
derived from a business Where now was the fortune, where the business of his own! Where the capital he had invested in it? Gone gone-
shadow, bones and all! For himself shadow, bones and all! For himself, he
was now slaving in a situation yielding him barely half the salary enjoyed in his uncle's office. Again he gazed at the firelit window. He shook his head. No! He could not face his uncle. Besides, they would be worrying about
him at home; he must hasten. He turned him at home, That night, in bitter mood he told his
wife of the impulse that had sent him along the once familiar street.
him; and if I had, I'd probably yave face hnubbed for my pains. He doesn't for give failures. But oh, Marjorie, what a "Don't reproach yourself, dear," she

## Sandwiches for School Lunches

The most nourishing sandwich is buttered bread or toast spread lightly with Bovril. It is excellent for building body and brain and specially valuable for growing children.


IS ALL THAT IS GOOD IN BEEF
The $1-\mathrm{lb}$, size is the most economical to use.
replied for perhaps the thousandth time in recent years. "I don't care what you everything for the best. It hasn't been your fault, Robert-never '!" He shook his head wearily. "You're a
brick, Marjorie," he said sadly; ""put I brick, Marjorie," he said sadly; "but I
know what you suffer."
"Nh "Nonsense! Things might be ever so
Thildren keen well and much worse. The children keep well and
there's enough to eat, and-and-oh, don't , give way, my dear !"
"It's this Christmas business that "It's this Christmas business that terly. "You haven't a penny to spend o yourself or the kiddies, and as soon as Christmas is past those over-due bills will come flowing in again. I wish we could all go to sleep for Christmas week One gets one's poverty rubbed in jusi What trouble I've brought you to '"' lips quivered. "Whe "Ill pull through her lips quivered. "We'll pull through some
how, Robert. But do you mind me, have you ever really felt like going to your uncle for-for help?"
"Why do you ask?")
"Because I want you to understand that you must never humble yourself for "Ah, Marjorie, for whose sake would I go to him? But my idea would be to go to him, for employment - not charity
to
Possibly,

- bitterly - "he would bitterly - "he would regar Mrs. Leslie was silent. She had neve met the rich man. At times she had
hated him, though all she him was that he had refused to attend her wedding and had sent a cheque for hundred pounds with his card, also that he had resented Robert's leaving his office to embark on a new business. She
imagined him as an elderly imagined him as an elderly gentleman with to tell the truth, she had encouraged her husband when he had first talked of a
business of his own. Poor girl, she had business of his own. Poor girl, she had even dreamed of the young man becom-
ing the envy of the old. ou are the most loyal little woman that ever was," said Robert suddenly
"I'll go and see him to-morrow- or th day after. If he snubs me, it will be no
more than I deserve."
She protested for a time, but she was very, very tired, body and mind, and at last "pride gave in. . "tell him it was my idea-your going to see him. when Robert called at the big offices a few days later he was shortly, if politely, informed that his uncle was en"You gave him my name," he stammered to the clerk, a stranger happily. "He sent
Robert hesitated, then turned from the inquiry counter, his last hope, shattered. began less stiffly
"Thank you," said Robert; "I may do
But years of failure had weakened his never very robust spirit, and he knew he
could not face the possibility of another ebuff.
Ais uncle crossed the street a minute later


## III.

Mrs. Lessie could not afford a servant in the house, but twice a week a small female, whose age might have been any-
thing between fifteen and fifty, came in to assist with the rough work.
On the afternoon of the 23 rd day of On the afternoon of the 23 rd day of
December the small female was engaged in scrubbing the narrow hall (which she when to have done in the morning) A smartly-dressed gentleman with white side whiskers alighted, looked about him, frowned, told the driver to wait, frowned again, and approached the door. Where-
upon the small female withdrew quisitive nose from the letter-fler inwaited, crouching and panting, for the
bell to ring. When it did ring she paid marked time with her feet as if then she marked time with her feet as if hastening
to obey the summons, and slowly her head to the glazed portion of the door She also applied wet fingers to her front hair. It was her first chance of admit to do, having read all knew exactly what oo do, having read
"Is Mrs. Leslie at home?"
"Yes, sir. Will you please step in,
sir." She threw the door wide, knock-
ing over the pil The visitor removed a very shiny hat but ignored the grubby hand outstretched

There was a somewhat awkward pause until the small female, recovering some of her wits, led the way to the sitting-
"What name if you please, sir
"Kindly say if to Mrs. Lease, sir?"
Meslie that a gentleman desires to see her."
"Oh-all right," said the small female, forgetting the words of the book. "Take a seat, and 1 'll tell her. She's just dres-
sin' herself. Behave yourself, Master Bobby!"' she added in a stage whisper.
"Here's a gentleman to see your ma."
The visitor found himself in a room as
untidy as two healthy children left to untidy as two healthy children left to
themselves for an hour or so could make it. And his ears were assailed by the ound of quarrelling
"Turkey!"
"Bobby, don't be nasty., You promised
to pray for a turkey "I'll pray for a turkey for next year, if you'll pray fray a turkey a goose for thist year, Hurry up, Lucy, or perhaps God won't have any gooses left.",
"But I want a-", visitor and were silent, abashed. Taking hands, they stared him for a moment or two, then edged The gentleman coughed. "Youl needn't run away," he said with something of an effort, but in quite a mild tone of voice.
"I have called to see your mother-Mrs. "I have called to see your mother-Mrs.
Leslie is your mother, I presume-but you might speak to me until she comes.", you Lucy halted. "Don't push, Bobby!" she whispered. She regarded the visitor with
a quaint dignity, and said gravely, "But we "don't know you." "Perhaps you've heard of me," he returned, a trifle grimly. "Will you come and shake hands? And I'll tell you who I "A."." you a great friend of mother's?" the little girl asked atter a pause. never met your mother. Still, I hope I am not an enemy."
Lucy considered, while her companion tugged at her hand

## ays,", se what mother

 "Oh-but perhaps you've heard of me," he said again. "My name is George your great-uncle, you know. You have hearr your parents speak of meBoth
heads emphatically: "H'm!" muttered the great-unc haps you won't object to telling me your
names; Y 'd like, to know them."
"Hes Bobby," said the girl, indicat "He's Bobby," said the girl, indicat
ing her brother. "She's Lucy," said the boy, finding his he left his sister and stepped forward a couple of paces.
"Do you like turkey or goose best?" he demanded.
Mr. Geo
Mr. George Leslie laughed. "Why," he said, never seriousy considered th say goose." He laughed again, quite
pleasantly pleasantly. the moment the triumphant
Within the Bobby's, hand was in his. "Boby never tasted turkey, and he has only smelt goose once. Pve tasted turkey when he was too young to get any. I'm sure
I'd hate goose." She eyed the visitor in
(Conytinuid on Pagi 12),


This picture shows the finishing touches being put on the cast metal horses to serve the toy army. Nimble fingered girls, in the toy factory, can paint a whole troop of horses in an
incredibly short time.


Making Christmas Armies
On the left is the casting room in the toy army manufactory, where many regiments of soldiers are turned out for the Christmas toy trade. On the right, the process of melting the metal
on. The worker at the top is nipping off any fringe from the figures cast. from which to cast the soldiers is going on. The worker at the top is nipping off any fringe from the figures cast.

## Pictures of Canadian

Scenes

While it is the a1m of the Editor to publish pictures showing the great events of the world, we are most interested in our own country. Therefore, we want Canadian pictures. But we want them immediately after they are taken and not several weeks afterwards. Family groups as a rule cannot be used. Such photos as are found suitable for reproduction will be paid for. It is impossible for the Editor to say from description whether any picture could be accepted. It must be submitted. If stamps are enclosed reasonable care will be taken to see that all pictures declined are returned, but the Editor cannot hold himself responsible if any should fail to reach their destination. Mark "Canadian Picture" and address : Managing Editor, "Canadian Pictorial," 142 St. Peto Street, Montreal.



RANGERS would never have taken Cap-
tain Richard Askew and his daughter Joan for people of kin.
Outwardly they had nothing in common,
and you might have and you might have
tramped all the dales of Cumberland and
searched all its sea ward towns without finding another couple with contrasts so
decided. For Joan was a slender slip of a girl, sweetly spoken and dainty in all her ways, while her father was a bluff and masterful man indeed, with a touch of money pride, and yet withal having the heart of a child
In one thing Joan and Cap'n Dick were agreed-we always spoke of him as Cap'n Dick-in their love for each other all thei
differences were reconciled, and when the captain gave up the sea and settled down in the big house on the Allerdale uplands, a house stocked with treasures gathered in
the lands of all the Seven Seas, it seemed the lands of all the Seven Seas, it seemed
as though they were entering upon an as though they were entering upon an
idyllic life. As the skipper explained to
his chum, Cap'n Peter-Captain Peter his chum, Cap'n Peter-Captain Peter Stewart to those who did not know him I've made money and the girl can have
whatever she sets her heart on, so what's whatever she sets her heart on, so what's
t' prevent us hitting it off together. Course knaking their heads, and there's a fine are shaking their heads, and there's a fine
flurry of talk at their five o'clock teas, but then if they weren't making a target of me they'd be shooting at somebody
else. And anyway, Joan and , me's going else. And anyway, Joan and
As it happened, however, the skipper of a maid, and when a third son of the
of sea, this one a captain of the new school, a school which is not lenient and also
pays its men badly, appeared in the perpays its men badly, appeared in the per-
son of young Tom Fisher, they disas well as flood the world with sunshine quick," Cave him his sailing orders pretty quick, Cap'n Dick explained to Cap
Peter, with whom he had few secrets,
"and he"ll bear them in mind without "and he'll bear them in mind without 've got a snug pile-shipping shares and railway stock, not $t$ mention a bit of
property, and Joan will get the lot, and property, and Joan will get the lot, and
as for him, he's the skipper of a cheap tramp steamer with nothing but his
salary. I don't like men who run after salary. I don't like men who run after
girls with money. Love may come first, but it's suspicious. Besides, Joan is all
I've got left, and-and-it isn't nice t' "Cours
"Course, not,", Cap'n Peter assented. "Stands t ' reason that you want t ' keep
her as long as you can. Time enough for her as long as you can. Time enough for
her t' marry when you've gone. I don't
liold with early marrying. It ought t' be loold with early marrying. It ought t' be
stopped by Act $o$ ' Parliament, and I 'pose you'll have told Cap'n Fisher what you think of him
"Am I the man to beat about the bush? "And how did he take it?"
"He took it as I meant he should. He's got a bit o' pride, and I found it. Got
my knife in and twisted it round. He'll not come here again. And there's an end
Here, however, Captain Askew fell into
very common error, for the circuma very common error, for the circum-
stance to which he gave the name of the end, was, in reality, only the beginning. o Cap'n Peter that he was "worried to "It's about Joan," he went on. "Seems to me that money isn't everything after all, and-and I'm all at sea and the wea-
ther thick. Joan minds me of her mother. he's full of grit, going about with I'd like to know for sure about Fisher, Whether is was Joan or her money he was
after. You see, I'm dead certain about the girl-she's fond of him, and her love's
a thing worth having, just as her mother's a thing worth having, just as her mother's Bed him and he smote the table with his ist- "but even if I knew. I'd not give
way. I've got my flag up and I'll keep it After this he made mysterious reference lo an intended visit to Liverpool, "just a he was back again with a call on Cap'n I want you t' pass along t' Joan," he said.
surrender, but all the same, I'll be glad surrender, but all the same, I'll be glad
for her to know about his stroke of luck. d a talk with James Russell when I was in Liverpool, and I got him-I
mean I found that Tom had t' have the command of Sanderson's new boat." "James Russell," he murmured. "Isn't he man-
ager for the Sanderson Company ?" ager for the Sanderso
"And haven't you got a pretty strong holding in the concern yourself?"
"Ay. At any rate, I've got a few
shares-but they've nothing t' do with it shares-but they've nothing t' do with it.
And I want you t' tell Joan, in a casual sort of way, you know, about Tom Fisher, and-and I daresay she'll be glad. Now night."
As Captain Dick lumbered down the garden path, the other man remained on duty at the door, on then as he heard the fist into an equally solid palm.
"So, he's had a talk with James Rus-
sell," he muttered. "It strikes me, Cap'n sell," he muttered. "It strikes me, Cap'n loose the halyards, and that one o' these
days your flag 'll come down with a run." It was a couple of months after this that Captain Dick began to be talked of as a changed man, and it was patent that
he had something on his mind. He conhe had something on his mind. He con-
fessed to Joan that he "was feeling a bit worried," but it was "nothing at all, my dearie, nothing at all," but he gave a
heavy shock to Peter Stewart when he admitted that "things were going very badly
indeed," though he refused to indicate the indeed," though he refused to indicate the
direction of the disaster. Nothing more direction of the disaster. Nothing more
was said until a fortnight before Christwas said until a fortnight before Christ-
mas, when he paid another of his visits to mas, when he paid another of his visits to
Liverpool, and on his return made an early call on Cap'n Peter with the news. But he was still in despondent mood, and instead of passing on the gossip he had
picked up at Johnson's chandlery by the picked up at Johnson's chandlery by the Mersey he insisted on yarning about the
worries of life and the melancholy side of
"Terribly upsetting time is Christmas," he growled. "Only on Tuesday, when we Johnson's, I told them what I thought about it. 'I don't like Christmas,' I said, 'it's wasteful and it's upsetting.', But in used t' plan, and the bonny secrets she
had, and the way she seemed to hit off just what everybody wanted. Next thing I remembered that I hadn't made up my
mind whether to buy Joan a diamond mind whether to buy Joan a diamond
brooch or a set of furs, so I cleared out But I soon found myself in. distress was I sure the brooch 'd suit her best than it struck me how well she dors, and I ended up by buying the trick," Cap'n Peter dryly suggested, and
Cap'n Dick pleaded guilty to the charge. "It isn't, my son. I mind once when I did it for Joan's mother, and I had $t$ '
halve my allowance of 'bacea $t$ ' make for it. And it was worth it." and by began again on the same note "Queer how Christmas freshens" up your memories
mother mother out of my head, and last night letters. There was a mighty big bund after the letters she sent round the world after me before we were married and
afterwards, when Joan was a wee mite and afterwards, when Joan was a wee mite and
the mother had got $t$ ' stay at home 'with the mother had got t' stay at home with
her. They were the bravest letters that home from one voyage to B found that she'd been ill all the time I' been away, and yet her letters were brim-
ful of sunshine, with never a whimper ful of sunshine, with never a whimper
about her own troubles. And I wouldn't have found it out even when I got back if some outsiders hadn't let it slip. I other. Rummy what a heap of pluck
these little pink and white women can these little pink and white women can
show. I was reminded of it in every show. I was reminded of it in every and-confidence; and in every one of them a prayer ; and, many a confession of he,
faith that $I^{\prime} d$ do the right thing for Joan's happiness at all times
"There! That's all I'm going $t$ ' tell you about the letts. But they set me thinking, and tell you, Peter, I got things into a fearfu tangle. There was the memory of Joan's I might be spoiling her life for her ; and there was the way $I$ 'd turned young 'Tom
adrift, and those letters telling me of what done, and in the end I got mixed up in a Peter nodded his head sympatheticall "If I was you I'd heave-to" he advised. out and you can get your bearings, and I'll stand by handy for a call." replies. "I've carried on too long. We" haven't told you all my-my trouble Mebbe you've noticed that I've not been comfortable lately." "I could see with one eye shut that
something was wrong. ", something was wrong. "Course you could. Well-I don't like telling you because I know what a blow soon. Fact is, Peter, I've lost my money."
"Lost -your - money," Cap'n Peter gasped. "Someone picked your pocket in
Liverpool?" snapped. "D'ye think there's a thie born who could get his hand into my
pocket? I tell you I've lost it. Stocks - shares - investments - speculation buying for a rise and getting a mighty
drop. All that sort $o$ ' thing. And it's all gone. I'm a poor man." Cap'n Peter gripped the arms of his
chair, and his big blue eyes bulged until they looked as though they would drop the like of it. To think that you should be hooked in that fashion. And d'ye mean t' tell me that you're a pauper?" I'll save enough from the wreck t' keep Joan and me out of the workhouse. I yet. . . S'pose I'll have t'go in for a
sale-heave the big house overboard and book a passage on a little one-cottage in the country sort of business"
"Does Joan know?",
"Told her when I came home-not everything, but quite enough. And she's bit-s'long as she's got her father-et Says she's always rather cottoned to the
cottage idea and she's going to begin cottage idea and she's going to begin
looking for one as soon as Christmas gets looking for one as soon as Christmas gets
over. She thinks we'd better leave Allerdale, and her own notion is that Branthwaite'd suit us." "But what about that diamond brooch and fur set?" Peter inquired.
"Oh, well-I-I-I didn't know the worst then." " Your fortune must have gone off terrible quick." "It did, Peter," Cap'n Dick replied eagerly. "It went fearful quick. It's
way that money has. Here to-day and way that money has. Here to-day and
gone to-morrow. You know what the Book says about riches having wings. Money'
a fearful thing for flying when once it starts.

## II.

In the dark of a blustry Christmas Eve wer Richmond rounded the Rock Light, was taken in hand by a couple
of Mersey tugs and, after much canting of Mersey tugs and, after much canting At the cry of "All's fast, sir,"" Captain Tom Fisher rang off the engine-room and wen letters which had been passed on board by one of the tugs as they came up the river.
There was a fine bundle of them, bright, There was a fine bundle of them, bright,
newsy, gossipy letters, letters sanctified by heir atmosphere of home and love, and among then one in an which proved on the opening to be the
most wonderful of the lot. It was signed "Samuel James"-he wondered afterward who Samuel James might be and why he
had written to him-and this was the message it held:
"You'll be surprised to hear that old Captain Askew is a poor man. The silly
chap wouldn't let well alone. He'd got chap wouldn't let well alone. He'd got
enough, but he wanted more, and he wanted it quick, so he must go meddling with it quick, so he must go meddling with
some risky investments. Did a bit o plunging and lost the lot. And in a wa puffed up about his money." Eve. When the first hour of the new day was called, Captain Tom Fisher was travel ling north as fast as express train could the snow-covered land with a glory of ivory and of gold, he walked briskly up to
the big house on the breast of the Allerthe big house on the breast of the Aller-
dale hills and presently found himself once dale hills and presently found himself once
more in the presence of Cap'n Dick, who at first seemed strongly inclined to stand on his dignity, but suddenly melted and held out his hand.
"and I'm glad you've come, Tom," he said without wasting any time. When did you , land. Yasting any time. When did
"We docked last night, sir. I hurried down to my letters as soon as the old
hooker gave me the chance, and before hooker gave me the chance, and before
midnight I was going full-speed ahead for the station." going full-speed ahead "And you know what has happened to "So one of the letters told me."
"And what is it that's brought you "I've come to offer, Joan a home, sir,
and-and you as well." "In spite of the -the way I packed "We'll say no more about that-it's
wiped off the log. Besides, we're equals now ; you're a poor man, and Im not
rich, and it was love that made you act as you did, love for Joan. And love sent me away, and it's my love for her et me have her, now, won't you?" "ou'll By way of answer, Cap'n Dick slipped
out into the hall and his trumpet voice rang through the house: Soan! Joan, ahoy! Stranger come aboard. Come and report yourself." Then he hurried away to his own den,
but remained at the door listening until he heard his daughter trip lightly down the stairs. After this he quietly left the house for an hour's ramble on the moors,
and for had lost all his

At the end of the day, when the lamps were lighted and the curtains drawn,
Cap'n Peter came stumbling up the hill, just as he had done every Christmas night since the pair of them settled
down to a shore life, and was shown into the skipper's den. He drew back a stride het he caught sight of a strange form, and dragged him into the room.
"Merry Christmas, Peter," he roared, "Merry Christmas, Peter," he roared,
"and a happy New Year to all of all.
Come along and report yourself, man. Here's Cap'n Fisher, and and it's all
ight. Oh, you don't need t' look so ight. On, you don't need 't'look so Tom's torn a pace out of his log-book and I've torn a page out of mine. I'm and Joan'll have a good man t' look after her when I'm gone, and I'm very glad." "Shaking hands all round. He did it gain and yet again, and all the time in his best seafaring voice roared out his
greeting. "Merry Ohristmas to all of us and much happiness." And then they all gathered round the fire, and Cap'n Peter
was told of the fine new ship which Sanderson's had so unexpectedly offered to Tom, of the home that Tom had offered to Cap'n Dick, of Cap'n Dick's refusal, of his own barge rather than book as passenger on somebody else's liner," of would choose for him, and of the score of other gilt-edged trifles that gave comNow and form to their lives. nce was made to the fortune so strangely ost, and after Cap'n Peter had twice delared his inability to understand it he called on the others to "take a good hey'd ever seen anybody take such a loss "Oh, I "can stand it," Cap'n Dick reponded. "I'm an old man now and little liked to give Joan a fine wedding silk dress-orange blossom-cheques-presents
and all the rest of it. You know what I mean." We know what you me and a bit more." There seemed to be a most pronounced significance in Cap'n
Peter's reply, and he was careful to repeat his statement. "And a bit more." then, his face lighted by a grin of magni-
tude, an accusing finger levelled at his tude, an accusing finger
old friend, he demanded:-
"And how, much longer d'ye propose t'
keep it up ?" Here his laughter overcame him, and he burst into a joyous shout, never saw such a bit o' Father
Christmassing in all my cruising. Oh, dirl, my lassie," here he turned to the amazement and a touch of fear, "didn't you know what an artful dodger you'd
got for a father ! I tell you it's all a plant-for your sake. He hasn't lost any of them anonymous letters he signs himself 'Samuel James' . and when he wants t' do a young captain a good
turn he speaks t' James Russell and gets him a noo ship. and that's all wedding present after all-not t' mention her diamond brooch and set o' furs." best to bluster it out, but his best made a poor show against the friendly jeers of his old croney, and at last, with the three
of them confronting him, he made full "It was the only chance I'd got," he
explained. "I could see that I'd made a mistake. I'd sent Tom away with words that no decent man should have had t '
listen to, and I knew his pride 'd not let listen to, and I knew his pride 'd not let
him come back, and so I thought I'd do a bit of pretending till Joan was comfortably settled, never thinking that Peter had he threw up his head defiantly, "I've done it, and I'm jolly glad, and it's got t' be he held out his hand to Captain Tom Fisher. "There's t' be no drawing back
now, Tom. No silly pride or dignity. Money or poverty, I'm not going t' have
any shipwreck of my girl's life. We've got t' stand by her, you and me
For Joan he had another declaration. close to him, and huskily whispered, "It's it, lassie. I surned to that have done lost my bearings, and they were like the And her way was always a sure the dark


The Breakdown


A Refuge in ${ }^{7}$ Sight


Welcomed at an Inn.
Making the Best of It: A Christmas Calamity in the Olden Time.

## Christmas Conundrums

Why is an umbrella like an annuity ?
-It affords shelter for a rainy day.
Why are sailors bad horsemen?-They ride on the main (mane).
Why should it affiont an owl to mismaking game of him.
Why is a chicken crossing the road like a burglary?-It is a fowl proceeding. Why is a whisper like a forged note? What roof covers the most noisy ten ant?-The roof of the mouth.
When is a sermon like a round shot?-
When it comes from a canon's mouth. When it comes from a canon's mouth. When does a captain of a vessel commit self mutilation? -When he goes
When may a man be said to be thoroughly sewn up?-When he has pins and
needles in his foot and a stitch in his side.
When is a penny like a hermit?-When it's a loan.
When is a cat like a teapot? - When you're teasin' it (tea's in it).
What flower most resembles a bull's mouth?-A cowslip.
Why is a beefsteak like a locomotive ongine?-Becau.
Name the two largest ladies in Of what gender is the National Anom - Masculine. It's a hymn
Why is a bracelet like a speech on the deck o
Why are cowardly soldiers like butter? -Because they run when they are exposed to fire.
Why do white sheep furnish more wool than black sh
more of them.

When is the ocean treacherous?-When it is full of craft.
Why is the elephant the most sagacious of travellers?-Because when he travel
Why is a restless patient in bed like a often turns round and lies on the other.
What are the most difficult ships to onquer?-Hardships.
What is a nice, cheap, and wholesome
breakfast?-A roll on the grass.
What is that which, though black itself, enlightens the world?-Ink.
What is the pain of which
nakes light?-A window pane.
Which are the islands good to eat?Sandwich and Madeira Islands.
Why is the world like music?-Because
is full of sharps and flats.
What is that which every living being
as seen, but never will see again?-Yeshas seen
terday. Why is the pith of a tree like the tip
of a dog's tail?-Because it's farthest from the bark.
Why ought Ireland to be rich?-Because its capital is Dublin.
Why is a pig's tail like the le
Because it is the end of pork.
What church official would be most useon the battlefield?-A canon
When is a person obliged to keep his
What is the riddle of riddles?-Life, because we must all give it up.
If a barrel weighs ten pounds, what can you fill it
pounds?-Holes.
What is that which is taken from you portrait.
Why is a pig with a curly tail like the
host in Hamlet?-He can a tale unfold.
What is the color of the wind and the the wind blew
Why is an orange like a church steeple?
Why is the letter Y like a young spend-
thrift?-Because it makes pa pay.
Whe pay.
Why is a peacock like the figure 9?-
Because it is nothing without its tail.
Which is the most wonderful animal in
the world?-A pig-because he is first
killed then cured.

When is a Scotchman like a donkey?-
When he stands on his banks and braes.
Why should a novel writer be an extratale coming out of his head.
What garden crop would save draining? Leek.
What pen ought never to be used for writing?-A sheep pen.
Why is the letter W like the Queen's
adies?-Because it is always in waiting. What tune makes everybody glad? Why is U the gayest letter in the
alphabet?-Because it is always in f-u-n. Why is the Bank of England like a thrush?-Because it often changes its
notes.

What article that we wear is most affectionate? - A porous plaster,
it becomes very attached to us.
When is a doctor likely to be most an
What insect does a blacksmith manufacture? - He makes the fire-fly.
Why is a church bell like a good story?
Why are clergymen like railway porters? -Because they do a good bit of couping.
Why is it absurd to call a dentist's oom the dental parlor?-Because it is the awing-room.
Which is the easiest profession, a doctor's or a clergyman's? - The clergyman's, because he only has to preach,
whereas the doctor has to practice

Why are twice eleven like twice ten?Because twice eleven are twenty-two, and

Why is Buckingham Palace the cheapes palace ever built?-Because it was built for one sovereign and furnished for an-

Why may a beggar wear a very short coat?-Because it will be long enough before he gets another.
Why is a bad picture like weak tea?Because it is not well drawn.
Which is the smallest bridge in the
Why is a merry fellow like a bad shot? - Because he's the boy to keep the game alive.
A cat and a half caught a rat and a half in a minute and a half. How long
would it take sixty cats to kill sixty rats? -One minute.
Why is the letter "g", like matrimony? Bear courting.
How many wives does the marriage service allow? Sixteen. Four (for) better,
four (for) worse, four (for) richer, four four (for) w
(for) poorer
Why is coffee like an axe with a dull edge?-Because it must be ground befor it is used.
What is it we all frequently say we'll
do, and no one has ever done?-Stop a
Formed long ago, yet made to-day
I am in use while others sleep
Me few would like to give away,
And fewer still would like to

- keep.

What are the most unsociable things in the world?-Milestones, because you neve see two together.
What is the difference between a good soldier and a fashionable young lady?-
One faces the powder, and the other One faces the
powders her face.

When may a person reasonably condemn his cont crounds. he has more than suffi-

If a church be on fire, why has an organ the smallest chance of escape?-Be
cause an engine cannot play on it.
Why is love like a Highland plaid?Because Why is V like a creditor?-Because it is sure to come after U.
Why is a thief in a garret like an honest action.
Which is the most abused part of the human body? - The eye, because it is under the lash all day, and gets a good hiding at night.
What is that which by losing an eye has
Perfect with a head, perfect without a
head ; perfect with a tail, perfect without
a tail; perfect with either, neither, or
both. What is it?-A wig, What is the difference between a butcher and a fashionably attired lady?-One kills
to dress, the other dresses to kill.
Why are two laughing girls like the wings of a chicken?-Because they have a

What is a trout like when he is lying on a gravel path?-Like a fish out of water. Why is it dangerous to take a walk in the woods in sprin
trees are shooting.
Why are teeth like verbs?-Because they

Which is the best land for babies? -
Lapland.
Why should young ladies set good examples? -Because young men are so ap

What is the best thing to make in a hurry.-Haste.
When is a newspaper like a delicate
child?-When it appears weekly (weakly).
Which of the four seasons is the most literary?-Autumn, for then the leaves are turned, and they are red (read).
When is a chicken's neck like a bell?
Why is an army like a newspaper?Because it has leaders, columns, and re

Who gains the most at a coronation king or people ?- The king gains a crown, the people a sovereign.
What is the difference between a lady and her mirror?-One speaks without re flecting, the other reflects without speak ing
Do you know why a fisherman ought to
be wealthy?-Because all his is net profit.

## The Goose

(Continued From Page 8).
a manner that might have been called coquettish, had she been ten years older. Louisa- "Lucy!"
"Pardon-Miss Lucy, the fact is, when I was younger I preferred turkey to the smell of goose, but now I prefer goose to
the smell of turkey." And he held out his free hand, which lucy, coming forward after a little hesitancy, graciously "But which would you pray for?" The question seemed to escape her.
Mr. George Leslie looked gravely ju
dicial. At last- "Both," he said firmly. And just then Mrs. Leslie came in to find the children clinging to a stranger's hands and regarding him with the utmost

A little later, the children, having been "Mrs. Leslie, shall we come to the
"Mraisse the old man point?", self quickly. "What do you mean, Mr. Leslie ?",
"I mean-shall we discuss Robert, your husband ?"
Her face flamed. "I'd rather not, Mr. Her face flamed. "I'd rather not, Mr.
Leslie!" she returned proudly. He nodded, as if to himself. After a short pause-"How is Robert getting on?" e inquired casually
uestion but that. But she had asked any loyal. And in one way the question reassured her. It told her that, after all, her husband had not called on his uncle; and she felt she would rather work her should do so now. "Robert,", she said with dignity, "does not complain of business.'
The visitor's eyes were on the threadbare carpet. Again he nodded. He held up his hand. "Don't be alarmed not to speak to." He sighed and went on. "He called at my office, but I sent word that I was engaged."
"I don't think," he resumed
I don't think," he resumed-and his voice was sad-"that age treats youth
quite so unfairly as youth treats age. Perhaps it is natural that it should be so. Age has had his youth; nevertheless, age is never so old as youth presumies it to
be. Mrs. Leslie, I have be. Mrs. Leslie, I have suffered a great deal more than your husband-I don't say

I have not suffered
He lifted his eyes, but she could not "Listen," he said gently. "My affection for Robert, your husband, never ran to sentiment, but it was always sincere. He was left a penniless orphan soon after he
entered my business, and I did all I could for him, short of actually pampering him. strict, I gave him every opportunity of ad-
vancing himself. I was looking ahead, you see," He halted.
"I'd rather you didn't tell me any more
unless-" she murmured.
"Ms
"My girl,", he said with a
"do you imagine I ever lost sight of Robert after he left me? Why, since you have come to live here-here!-never a week has passed but I have stood outside your house of a night, wondering how
things were within. And I have watched his business career, too, though he was un his business career, too, though he was un-
aware. You don't seem to understand, because I am an old man-
"Forgive me," she said, hurt by his piteous expression; "Torgive me "There is nothing to forgive you, Mrs. Leslie," he proceeded more calmly. "I may have been wrong in objecting to my
nephew's marrying-I know now that I was wrong; but I wanted him to wait I was not wrong, however, in objecting to I knew what he was doing; he didn't. No; it wasn't merely that I wanted to him to remain there ; I did, with all my heart. Yet I should not have stood in his way, had his way been the right one. Marjorie dropped her handkerchief from her eyes. "He hasn't," she cried. "Mrs. A faint smile moved his lips. "Mrs.
Leslie," he said softly, "I have pride as Leslie," he said softly, "I have pride as
well as you and Robert. Admit that he has made a failure of things."
"Ah! From my office window, an hour ago, I looked upon him as he crossed the treet. I did not catch even the slightest limpse of his face, but the set of his Leslie, just about broke my heart. Robert's the sort of man who carries his burden on his back. Now will you admit ailure? Marjorie checked her sobs. "No!" she
said distinctly.
'You-you have everything you want?",
"I have Robert and the children you are cruel!"" The old man rose. "Then I can do othing for you, Mrs. Leslie?
"Wer head dropped; she made no reply. sked almost wistfully. "Will for me promise to do me a great favor-to-morrowChristmas Eve
She put her hands to her eyes tightly,
elling herself she must telling herself she must do nothing to be-
tray her husband. ".
every day," he said presently ask favors Robert, get away from business by five?" "He's sure to get away early on Christ"But Eve," she said with an effort. "Will you and he and the children car which shall be at your door at fivehirty? Mrs. Leslie, it's an old man that's asking you. Trust him for once
It was some time ere she promised.

The motor-car drew up at a pretty house on a broad avenue in Hampstead.
"You are expected inside, sir," said the "You are expected inside, sir, said the Robert hesitated, but his wife took his "It's a sort of dream, I suppose," she
whispered, "but you promised to go Whispered, "but you promised to go through it, dear, with me."
Presently
Presently a maid showed them into a
beautiful bedroom. "Dinner will be
be served in five minutes,
And at the end of that period, punctually, she conducted them to a handsome dining-room, with a great bay-window been drawn. On the white, clittering table a first course was already laid. But neither host nor hostess was in evidence. The maid handed Robert a letter marked "immediate," and at once retired. The contained words were in typescript:
"This house and all within it is the property of Mr. and Mrs. Robert Leslie. Don't let the dinner get cold."
And as husband and wife gasped, a dis-
mal wail came from their son, Bobby mal wail came from their son, Bobby. a "It's a turkey-and I prayed to God for "Oh!" screamed Lucy, as the curtains Leslie, looking rather awkward, stepped forth. "Where's the goose !" demanded Bobby, and saved his parents from an utte "Here," said his great-uncle comin forward and taking Robert Leslie's hand. "I'm the goose, because because this ought to have happened yars ago.
Robert"-softly- "let's begin where we left off-for your loyal wife's sake-for
"I don't think you're very like a goose, remarked Bobby to his new
friend, after he had become reconciled to the turkey.
"Thanks, my boy," said Mr. George
Leslie. "It would be a pity if we all Leslie. "It would be a pity if we all
looked what we were." "If I had known were.
said Lucy, with her mouth full, "I' I have prayed for goose.


Crackers in the Making The "crackers" that add so much to the merriment of supper tables in the festive season are made by the tens of thousands. The picture shows workmen cutting out paper masks in bulk for inclusion in crackers.


An English Ploughing Match A ploughing match is a holiday feature in some parts of England. This one is at Forests' Farm, Barkingside, under the Ilford Farming Association. Miss Mary Painter and her sister are the girls taking a hand at the plough. Barkingside, under the Hford Farm and General Illustrations.


Portuguese Cavalry Manoeuvres
Hitherto the Italian cavalryman has been associated in the minds of most of us with daring feats of military horsemanship. As our photograph (taken near Lisbon, by a Central News Staff Photographer) shows, the Portuguese cavalry, are capable of rivalling the feats of Italians. The Portuguese cavalry perform their dashing evolutions without discarding their lances



A Christmas Hunt When the weather is open enough, fox-hunting in England is kept up until quite late in the season. In Prince Christian who married Ois typical hunting group, photographed the other day, the handsome figure, second from the left is -Copyright, Central News.


The Football Season
When the snow falls, the football season is over and the bouncing ball is forsaken for the more elusive puck of hockeyfon the ice. This is a snap-shot of one of the incidents of a big Canadian match this season.


Little Canadians at Play
Plenty of snow for the holiday season is the delight of Canadian boys and girls. These youngsters have amassed a huge ball to be transported with some toil for building purposes elsewhere.




In the Tripoli Country An Italian outpost stopping the first Arab caravan to pass through the inland country, because food, which might be given to the Turks, was being carried. This fine picture is from a pbotograph by Central News Staff Photographer, per the Warwick Trading Co.'s special messenger from Tripoli, by courtesy. In the picture the effect of the strong light from the tropical sky is accentuated by the depth and sharpness of the shadows on the desert sands. Distinct in the distance are seen the gleaming walls of the capital city and ships in the harbor beyond. A great portion of the interior of Tripoli, and even up to the Mediterranean shores, is a desert country, consisting of sandy plains dotted in parts by palm trees, or of plateaus or mountain ranges. There are fertile valleys and oases in certain districts of the provinces, and in the east and north of the province of Barca the hillsides are cultivated and afford excellent pasture. The coast region of the extreme west is a fruit and cotton raising district. There is a considerable trade by caravan with the Soudan, carrying European goods south, and ivory, ostrich feathers, and products of the interior north.


Sicilians Praying to St. Anthony The latest eruption of Mount Etna, in Sicily, bas been responsible for incalculable damage in Catania, and the "Sphere" artist here depicts an incident showing how the lava stream having destroyed the railway of Etna has momentarily stayed its relentless course near a statue of St. Anthony of Padua, to whom the inhabitants are praying for protection.



A Flight on Skis
The Norwegian spert of ski-ing is becoming more popular every winter in hilly parts of Canada. The picture shows a surprising exhibition of ski-jumping, on Mount-Royal.
-Photo., Stroud.


## (Good Christian deter, RRejoice.



Good Christian men, rejoice
With heart, and soul, and voice; Now ye hear of endless bliss; Joy! Joy! Joy!
Jesus Christ was born for this! He hath ope'd the heavenly door, And man is blessed evermore; Christ was born for this!

Good Christian men, rejoice,
With heart, and soul, and voice;
Now ye need not fear the grave
Peace! Peace! Peace!
Jesus Christ was born to save!
Calls you one and calls you all
To gain His everlasting hall;
Christ was born to save!

## forail the fifght, and Gail the eflom.



Virgin-born, Thy praise we sing, Son of the Eternal King!
When in Thee the angels' voice Bade the shepherds' heart rejoice; Noel! Noel! Noel!
Straight was heard an answering cry, "Glory be to God most high,"

Echoed from the heavenly train, "Peace on earth, good will to men!" Noel! Noel! Noel!

Hark: we catch the heavenly song; Hark! the cherub's hymn prolong; Glory be to God most high, Who enthroned above the sky; Noel! Noel! Noel!
Deigns to cast His sight below. And to bless this world of woe, Sends His Son our flesh to take, Humbled thus for sinners' sake. Noel! Noel: Noel!

Thus to hail Thy natal day, Prompted by Thine angels' lay Virgin-born, Thy praise we sing, Son of our Eternal King! Noel! Noel! Noel!
Grant us, as we sing, to live, Grant us, day by day, to give Glory first to God, and then Peace on earth, good will to men. Noel! Noel! Noel!

Come! fet $\mathfrak{C s}$ Celebrate the 㿟ay.


## 

With sprit.


In a manger lowly laid,

Born to-day, sing loud the lay
From hearts that cannot vary
Christ is born for us this day,
Born of the Virgin Mary.
Redeemer, King,
Thy praise we sing,
Alleluia! Amen.

# Bright Boys 

## Achance for

 YOU!Bright boys (yes and girls too) can earn cash commission and splendid premiums by selling among their friends copies of the "CANADIAN PICTOR-IAL"-filled from cover to cover with exquisite pictures - splendid stories, music, etc., etc.
Handsome nickel skates, hockey goods, watches, knives, pens, books, artists' color boxes, are some of the things that our boys have earned-while many have added substantially to their bank account by earning cash prizes and commissions.

## HONOR ROLL of "Pictorial" Boys

Bright boys who "made good" last month.
Why not YOUR NAME in this list?

Wilfred Snelling, Que. Weston Robutson, Que. Alfred Dutot, Ont. Jas. McIntosh, Que. Oswald Bradley, Ont. Douglas Everett, N.B.

Beverley Scott, N.B. Wm. Marshall, Alta. Lillian Russell, Man. Wm. Skilling, B.C. Baird Cavins, Sask.

## Bright Bits from our Boys' Letters

"I have lots of fun selling "Pictorials" at noon hour and besides I get good premiums or money. I have decided to take cash this time."

Crawford Rose, Man.
"I sold the 35 Pictorials in one day. Am enclosing money for 24 copies of next issue."

Woodworth Taylor, Man.
"I received my watch and camera and am greatly pleased with them. My friends all think you have treated me very handsomely."

Donald Mc Lean, Ont.
"I have earned two watches, one, three years ago, and the other last summer. Both are keeping good time yet."

Ewan Todd, Que.

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## 



DEAU HALL has lately figured in despatches all over the country, in connection with the preparations for the coming of a Royal Governor. The place is rather celebrated for being unlike what the gubernatorial residence of a country uch as the Dominion of Canada might be expected to be, and yet in its very agglomeration of parts and variety of architecture it conveys-when one thinks of it in that light the idea of gradual growth and development. It was built as a private residence, sold by its original owner to the Canadian Government, and has been added to, altered, and done over to suit the requirements of succeeding vice-regal occupants since Confederation.
The popular name "Rideau Hall" is from the location, not far from the place where the Rideau river drops in pretty little cur-tain-like falls some forty feet into the Ottawa. It is this effect that gives the name, from the French "rideau," a curtain.

Government House is about two miles from the city. Past the Rideau Falls, the road leads on through the suburban town of New Edinburgh to the entrance gates. The drive from the gates to the house leads to the wooden pillared porch of the doorway, which remains much the same as when the house was first built. The front of the building strikes the visitor, at first view, as being anything but imposing. The Hall is a long, rambling collection of gray stone buildings, two stories high, plain and unpretentious enough without, but possessing capacity for comfort within, and having "delightful surprises in the way of cosy, oddly-shaped apartments, such as buildings which have grown, bit by bit, from small beginnings so often possess."

Built in 1838 by Thomas McKay, a ScotsCanadian Member of Parliament and building contractor, Rideau Hall is of respectable age, and has grown from less than a score of rooms to over a hundred. The large ballroom is a handsome apartment, the finest in the house. It was built by Lord Dufferin, whose régime was marked by a large and gracious hospitality, not less than by wise statesmanship. "At homes," private theatricals, concerts, sleighing parties, snow-shoeing, enlivened the winter season. One of the most splendid of many splendid entertainments that have taken place in the ball-
room was the Fancy Ball given by Lord and Lady Dufferin on February 23rd, 1876, to which fifteen hundred invitations were issued. Not the least interesting feature was the dancing of "Singing quadrilles," and a valse, the music of which was supplied by the dancers themselves, supported by a piano accompaniment. The ball was not only a magnificent entertairment in itself, but it also was a part of a well-thought-out social policy by which His Excellency, choosing the

the main portico of rideau hall
occasion when Parliament was in session, brought together the leading social elements from all over the country. Since that time the ball-room has been the scene of many brilliant gatherings, including State Balls and dinners, and it has also rung with the merriment of children at Christmas time. The racquet court, which is transformed with flowers and plants and bunting into with flowers and plants and bunting into
a supper-room on the occasion of balls or a supper-room on the occasion of balls or
other large evening parties, was built by the other large evening parties, was built by the
Marquis of Lorne (now the Duke of Argyll) during his occupancy of Rideau Hall. The Princess Louise added the studio, in which to pursue her art. It was Lord Aberdeen who built the chapel, which is a restful, quiet spot, softly lighted by diamond-paned windows. The parlors are rather oldfashioned, but sufficiently spacious; the bedfashioned, but sufficiently spacious; the bed-
rooms, however, most of them, are somewhat unfortunate in the matter of lack of size.

The conservatories are among the later improvements, and are very fine. A picturesque feature is the lodge, an octagonal building of light-colored brick. A motor garage has been added to the out-buildings, which include coach-house, stables, laundry, gardener's cottage, etc. Out in the grounds there rises a structure which, when covered with the snows of winter, is the centre of much hearty, healthful merriment-the toboggan slide. There is a long, covered rink for curlers, and in winter a well-kept area of for curlers, and in winter a well-kept area of
ice is the delight of skaters. Near the ice is the delight of skaters. Near the
toboggan slide is the Log Hut, erected by direction of the Princess Louise, and subsequently the especial domain of Lady Marjorie Gordon, the only daughter of Lord and Lady Aberdeen. Lady Marjorie, who is now Lady Pentland, wife of the Secretary for Scotland, and mother of a boy and a girl, used to conduct there all sorts of housewifely experiments, and invite the Muse as the fifteen-year-old editor of a children's magazine.
The glory of the place is the surrounding grounds and park. The estate comprises some ninety acres of land, diversified by lawns, gardens, grassy meadows, and forest trees. There is a superb avenue of trees, planted by the original owner and his wife, Mr. and Mrs. McKay. A second avenue was cut through the woods, looking towards Ottawa. This was the idea of the Princess Louise, and it is known as "the Princess's Louise, and it is known as "the Princess's
Vista." There are more than one way to the Vista. There are more than one way to the
grounds besides by the main entrance, but grounds besides by the main entrance, but while members of the royal family are in residence all approaches are guarded.
A list of those who have received the private hospitality of Government House would be a very long one, and would include names of distinguished travellers, writers, musicians, statesmen, and representatives of many countries. Their Excellencies Earl and Countess Grey were particularly gracious in receiving in a home-like way visitors from other lands, and also occasionally invited Canadians from other cities for an informal "week end." To Lord and Lady Minto fell the honor of entertaining Their Majesties King George and Queen Mary (then Duke and Duchess of York) at Rideaul Hall for four days during their Canadian tour. Lady Minto, always a most charming hostess, gave a garden party in the Government House grounds, at which several hundred persons waited upon Their Royal Highnesses.
For the second time Rideau Hall has a Royal mistress, and for the first time a Royal governor, a proud distinction in the history of the old mansion as of the nation.


Canada's Government House
The official residence of the Governors-General of Canada. It is popularly known as Rideau Hall.


The Sort of Christmas the Children Like
There is not generally so much snow by Christmas-time-that comes later, great disappointment. Canadian children are not often disappointed in this regard.


Equal Rights

| Christmas Gift Making |
| :---: |


ometimes prone to think that if we only had an
unlimited supply of
money and could buy money and could buy
anything and every
thing we fancied thing we fancied would be easy and a
delight．But there piature ather side to the
satis－
from successful con faction that comes from successiul con－
triving，and the pleasure of giving what has cost some personal effort．In the making of Christmas gifts，however，on plan the article to suit the taste of the recipient－although that is essential－ but the work also must be as neat as one can make it．Betler some inex good of its kind than an article o or unskillfully made as to be valueless， unless it is the work of the untrained fingers of a child，to whom all is mor
than forgiven．One should not attempt what is beyond one＇s powers to accom plish，but there are any number of dainty trifles which only need careful cutting
and measurement and neat stitches or and measurement and neat stitch
application of glue in the making． When one begins to contrive Christ saying that there is nothing new unde the sun．It sometimes seems as if one can but ring the changes on the bags cushions，cases of all kinds．And speak－ ing of bags，a gift which any girl wil
appreciate is a neat bag to match her appreciate 15 －near it she hasn＇t such
street a one already．Most girls are obliged to find bags in all colors now，either in elvet，suede，moire，or kid．If a fabric bag is chosen，an addition that will give
the＂personal touch＂is the monogran of the recipient embroidered on the velvet
or moire in silks to match outlined with gold threads．
The grandmother who remembers the and fitted－up travelling equipment，when the carpet－bag was the means of trans porting one＇s belongings on the rare oc ${ }_{\text {cill }}$ wislions when one went from home ceive a wo doubt be pleased to rashioned on the orde
of the old family receptacle．
work－bag should resemble its prototype as closely as possible in all but size．A
piece of quaintly figured tapestry answers piece of quaintly figured tapestry answers
for the material，but denim with a used．An ablern or piece of cardboard，say ten inches by three and a half or four，
is covered with leather－colored lining is covered with leather－coored the sing
material for the botom，and the material for the bottom，and the sides
and ends attached to this．Colored braid or ribbon is used to bind the edges，and or here are double handles，one on each
side If the side．If there is one of the old－fashioned
carpet－satchels to be found for a model carpet－satchels to be found for a model，
the construction is easy．A bag for the construction is easy．A bag foo
grandmother＇s knitting there are still
grandmothers who grandmothers who knit－needs a fairly
stiff
canvas
foundation so that the needles will not poke it out of shape． Measure it a little more than the length
of the needles．wider at one end of other for the ball，and deep enough to hold the work when rolled up．It is better to line the case it is a case
rather than a bag－with a good quality rather than a bag－with a good quality
of mercerized or brocaded sateen，than with a soft silk or satin．A silver gray satin
the outside．
A brush and comb box with spaces
partitioned off for side－combs and for hair－pins of different sizes is not very difficult to make，although it takes a
little extra time and carefulness．$\quad$ Made of a cigar box or some other box of
light wood and covered with chintz，silk， or other material to match the decorations of the room，it is inexpensive and would
make a useful gift．If a cigar box is make a useful gift．If a cigar box is
used，the cover can be cut up for the used，the cover can be cut up for the
partitions．These are covered with the chintz and pushed into place in the
box after it is lined．If the outside is of flowered material，it will be pretty to have the lining plain．Various receptacles
for use on the dresser for use on the dresser can be beautified
by covers of flowered silk or Dresden ribbon，when one cannot have these receptacles in silver or ivory or some
ware beautiful in itself．A can of tal－ ware beautiful in itself．A can of tal－ cum powder by itself would not make very presentable offering，but enclose the
flask in a little case of delicate－hued silk，with a draw－ribbon and bow，and it is quite within the gift class．A pin
and needle－case，especially convenient when and needle－case，especially convenient when
travelling，is made from a piece of travelling，is made from a piece of
Dresden ribbon，about four by six inches， a piece of sort corded silk and a piece
chamois or white flannel，of the same


Making Christmas Stockings This is quite an industry hundreds of the big stockings for the stores．
for girls who make and fill －Copyright，Central News．
imensions．Lay the three pieces in place with the chamois as interlining，baste
together，and bind all around with inch－ wide ribbon or silk braid．Fasten a utside to tie the case with when it is olded in three．Put in pins of different izes and colors，safety pins，and three or
our needles threaded with black and hite cotton and silk．
The little sweet－grass baskets of Indian mall sums in the shops，have had ex－ ellent possibilities in the gift line．They r any for sily in pink natural tint of the basket，and used for
no holding a piece of embroidery and its materfas，for small workbaskets，for handkerchief boxes，to hold buttons，rolls
of tape，collar supports，and so the covers are not wanted they can be removed and used for the bottoms of work－bags，covered as mats，etc．
For the person proud of his or her For the person proud of his or her lrish origin a letter rack in the shape
of a harp will be a gift likely to meet with approbation．Use a piece of heavy cardboard for the foundation，and ex－ periment with pencil，scissors，and wrap－ correct．When the foundation is cut to uit，draw an inner line on your pattern解 and cut along this to get the pattern
for the frame，which is also of card board．Cover the front of the founda ion with green satin，the real Irish he edges over and fasten at the back with glue or by catching across with thread rom one side to the other．From top the bottom，at the front，run gold cord for securely to the foundarion，fastening them will be hidden by the frame Cover the rame with velvet of a little deeper shade of green，or with gold－colored plush or atin，or even with gilt paper，although
this will not wear so well rame into its place so the Glue the and put in rings to hang the harp Cover the back with sateen lining． The letters and cards are held by the For the the harp．
For the young matron a boudoir cap of a small piece．It can be made out frills or edging，with a bow lace for o finish．These little caps，which have come into fashion so much of late，are really quite simple to make，not much A＂vanity＂than a dust cap． is an inexpensive and dainty trifle satchel can be made in a short time．Take piece of five－inch Dresden ribbon about ten inches long，and sew up ends to mirror and blue the Procure a tiny round to it，holding the silk in tiny plaits． Cut a piece of cardboard the size of the mirror，pad with a bit of cotton，cover with thin silk，and glue to the back of
the mirror，on the inside of the bag． the mirror，on the inside of the bag．
Make a double hem near the top and rum in a narrow draw ribbon．Put a small piece of chamois and a little celluloid
box of powder with a tiny puff in the bag．

## Thought for the Sick

> Whomsoever else Santa Claus forgets at Christmas time－alas，that anyone have opportunity，help him to remember hose who are sick especially the in－ valids who are shut in day after day．
It requires more tact and consideration It requires more tact and consideration
to select gifts for those who are sick than select gifts for those who are sick
the healthy，because the former in their weakness feel disappointment keenly．For the same reason，if the right thing is hit upon it gives pro－ portionate pleasure
> School children can be encouraged－
hint is all they will require to make a hint is all they will require to make
Christmas a very happy time for one of Christmas a very happy time for one of
their number who is ill．One school last year contributed the contents of a box which was sent to one of their
schoolfellows，a gentle manly boy who had schoolfellows，a gentle manly boy who had
been a favourite until he was stricken been a favourite until he was stricken
with disease．Into the box went a couple of books，a group photograph of the class，a red tartan stocking filled with delicious home－made bon－bons，some choice fruit，a collection of picture cards
with greetings from each one of the with greetings from each one of the menagerie of little candy animals，whole box made Christmas plad for the young invalid，and helped to lighten many a weary day that followed．But it should not be only the favorite well－behaved The child who has been rough or indolent or generally trying needs the influence of kindly Christmas thought and action． will novel way of finding his presents will orten give added pleasure to a sick place of a well－filled stocking．After he has had his stocking，later in the day if he is ready for some fun，a half－hour＇s
fishing will be great amusement．Provide him with a light round stick to which pin on the end．A number of small par－ cels are placed behind a screen near the bed，and the little invalid fishes over screen helps on the concealed behind the must be light，of course，and may con．
tain the merest trifles．Small candy biscuit dough if candy is forbidden，would be great sport．The fishing game wil appeal to a little girl as well as ，to a boy，or she can have a＂shower，＂and
secure the little packages by drawing on
differ different colored ribbons leading from packages colored parasol，in which the chair． In the case of an older invalid，the element of surprise and novelty may be friends can arrange it so that their cift will be delivered at intervals on Christ mas Day，instead of sending them to the hinvalid thinistmas eve．Do not give an invalid things to be worn during illness them．Give things that sugrest rettin well rather than a continuance of ill ness，or if convalescence seems a long way off，and things for immediate use
are advisable，let them be dainty as possible a faster and zine arriving by post on Christma mag ing with a note stating that it will come monthly throughout the year is a welcome
visito visitor to the shut in．find sometimes an
invalid fond of reading find of a book tiresome．The the weigh or a book tiresome．The parts of
serial story can be removed from bact numbers of a magazine，which the per son has not had a chance of reading and the several parts bound separately cover．A snapshot album，the kind the has
artistic artistic tint，a box of unmounted kodal pictures of members of the family，friends and a tube phot and bits or scenery and a tube of photographer＇s paste may
furnish many a half－hour＇s interested occupation．If the invalid is a who likes to crochet or do needlework some new patterns and designs may b picked up fromet patterns can b and accompanied by writes complete directions，understood of the worker in crochet，although Greek to the un initiated．A piece of linen stamped an with the silks or threads to work it wil not always moe to embreicerer who ha In every case where an invalid up or little，old or young，is concerned， great care should be taken to ascerta the desires and to consider the tastes the person for whom the gift is intended to give the right thing in the right way．

图 図

## Christmas

By Julia Ward Howe．

## In highest heaven a new－born star

 Unveils its radiance from afar； The while，upon her first－born child，The mother of an hour has smiled．

To what a rustic nursery No hostelry dear nativity ！ Upon the refuse of the sheaves Is pillowed that sweet forehead，born
To feel the sharpness of the thorn．

Pious souls，in Orient warned Journeying far，they would inquire Where doth rest the mystic fire That shall ravish land and sea With a．new divinity．
Regal gifts the pilgrims bear，－ Gold and myrrh and incense rare Consecrates the stable room： While，from out the wintry gloom Leaping Dawn uplights the skies，

Soon thou，dear Child，wilt leave thy Mimic dance，and roundelay By some deep whisper in thy breast Sent on Truth＇s immortal quest； Shaping the fatal fight with ill．

Thou shalt learn the humble trade Eat for thee no cradle made His unfashioned garments wear， While thy royalty of soul Doth foreshadow its con
Over ages yet unborn Over ages yet unborn
That shall bless thy natal morn

Ah，sorrow ！that thy fair spring－tide Thy martyr＇s mission must abide， The festering ulcers of the globe； To pierce and bind thy hang stand And thy manhood＇s fixed intent

Oh，joy ！that far beyond the cross， ts bitter pain，its shame and loss， Above the failure men might see Such a promise in thy birth Such a tragedy divine Such wrought in pangs of thine， Brother，Master，Savior，Friend

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#### Abstract

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from bout from best beef and fresh
vegetable vegetables. The other two
are purely are purely vegetable soups.
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# The Toilet and the Baby 


 ful selection of colors and clever handling take the place
of actual cost of materials. There is no of actual cost of materials. There fating off whatever in the use of sating but rich brocades are likewise favored is much in the way of beautiful laces and embroideries in gold, silver, diamante, and jewels for trimming.
The satins employed in evening gowns weaves, as different as possible from weaves, as different as possible from
the shiny stiff fabric that used to appear under that name. The new satins do not shine, they shimmer. The brocades, too, though often interwoven with gold and
silver threads, are soft and pliable, silver threads, are soft and pliable.
The skirts of evening dresses are still The skirts of evening dresses are still
but narrow and close-fitting order, but anything of the tied-in or exaggeratedly tight description is very much
passe. Frequently the skirt is fashioned with a slit at one side, in which is in the skirt opens in front over a lace flounced petticoat. The round-length or
shorter skirt which almost everybody adopted for at least some of their evening dresses last winter is not considered as train is coming back again after its brief semi-banishment, and no wonder, for the added length certainly gives a dignity and grace which are absent from an
evening gown with a comparatively short evening gown with a comparatively short
skirt.
The The shortened waist is still very good
style, and is seen more often than any other. The waist line is not raised quite so much as in the dresses of the Empire period, but there is no fixed point; it
may be anywhere between the bust and the natural waist line, and quite on the latter if that is most becoming to the
figure. There is some sort of narrow girdle, or folded band, or cordeliere deyet the one-piece effect is maintained. Some kind of drapery, tunic, overdress, or sash, is segen on almost every
gown for evening wear. There is a
from the straight lines, and this liking finds its expression chiefly on evening and reception dresses. Tunics of chiffon and embroidered nets are of all lengths and a variety of outlines. Sometimes they
are draped quite straight, reach almost are draped quite straight, reach almost
to the foot of the gown, and are slashed up one side, the garniture forming a border along this opening. This arrangement is pretty and almost universally becoming, but newer is the diagonal
draping, indeed the diagonal line is quite a prevalent feature. Sometimes the tunic is cut and draped so that the line of the edge slants across the front; again it falls straight in front but is brought at one side, never at both sides. The bodice is usually draped to match, the surplice model coming in effectively in such a case. A model that is not altogether new but is capable of quite
charming development, combines satin charming development, combines satin draped tunic. The surplice waist has one plain side of lace over which is crossed the other side of the satin draped, the line being continued down the skirt show an underskirt of lace made with slightly gathered flounces.
Narrow bands of fur are among the Narrow bands of fur are among the
trimmings employed with gowns of sheer trimmings employed with gowns of sheer
materials, a rather incongruous idea but materials, a rather incongruous idea but
one that works out better than it sounds. Alaska sable on white, and ermine on rose-colored gowns, are seen. Fringe of various lengths has reached the extent of
a fad this season; it is used to edge a fad this season; it is used to edge
tunics, fichus, and every part of a tunics, fichus, and every part of a gown
that can have a fringed edge. Bordered effects are worked out in embroidery of and chenille.
While white gowns and black gowns are always in favor, of course, there is apparent a fondness for color, and very
charming are some of the new coloring Blue in the soft dull shades is a favor ite, and rose-color cof various degrees of depth is much seen. Emerald green is
one of the few strong colors in evidence one of the few strong colors in evidence. by embroidery in silver, cut steel beads, or something to give a note of brilliancy Evening frocks for the débutante differ somewhat from those for older girls, al though the same materials may be worn. for the debutante, but in its present delightful weave is as frequently chosen as anything else. In fact, a white satin gown is now the first choice of the
debutante, when she elects to wear white.


Christmas Eve The old custom that has given pleasurable excitement to children for many generations.

In this respect also there has been pink or any other delicate color more becoming than white selects what suits
her best for the gown in which to make her first formal appearance as to make her first formal appearance as a "young débutante's satin gown, and the garniture is of seed-pearl or crystal-bead embroidery rather than the richer and ornamentation. metallic or diamante
Party frocks for the girl who has not
yet reached the debutante stage are very yet reached the débutante stage are very
simple and pretty. Flowered organdie simple and pretty. Flowered organdie,
chiffon, voile, crepe de chine, soft taffeta, are all available, and a fine white lingerie quock can always be made to do service
quite well enough, with the addition of a girdle and rosettes of satin ribbon. An inexpensive frock can be fashioned of of the material, the bodice finished with a pretty fichu of net or point d'esprit.

## 図 圆

## Children's Christmas <br> Parties

There are many persons who declare for grown-up people than one for children, and, in truth, it is not everyone
who has the knack of who has the knack of giving a lot of children demand very much or are critical, but their entertainers themselves are apt to be nervous and "fidgetty," to supervise too much, or rather to let their supervision be too much in evidence. It
is less difficult to arrange children at Christmas than at other times in the winter, because there is so much of the entertainment that suggests itself pontaneously from the occasion.
The most successful en are those in which parties for childare pretty much of the same age. It is very difficult indeed to make things pass off quite smoothly when the tiny ots are included with the active, exuberint boys and girls. An important point ing part of the entertainment before the festal day, not leaving anything to chance or to the inspiration of the moment. If some particularly happy inspiration
comes while the party is in well and good, but a carefully progress, plan is more to be relied upon prepared It is advisable to have some
jolly game to begin with, else the small boys and girls are apt to range themselves on opposite sides of the room and
stare bashfully, nobody liking to the first move. nobody liking to "Make game where chairs are placed in two rows back to back and the players march round to the sound of the piano until, at a sudden cession of the music, everybeing left standing-is always popular, and serves nicely to "break the ice" of childish shyness and reserve. This may be followed up with some kind of a "Hunt," the article or articles to be same room or the rooms adjoining. It is well to alternate active games. with those in which the players sit round in a circle and exercise their minds and
tongues, as in some sort of tongues, as in some sort of guessing
game, instead of their feet. If the children are of dancing school If the will want a few merry dances in which all can join.
There must be a distinct Christmas can have scope for and here the hostess must be a gift for each child, and it is not so much the value of the article that counts as its choice in relation to the
liking and wishes of the small recipient liking and wishes of the small recipient.
The hostess can often ascertain privately what "Santa Claus forgot to bring" in particular cases, and make up the deof the sifts is most important that none While a Christmas tree is the others. ular, there are ingenious ways of dis-
tributing the gifts more party, especially if it comes after Christ mas, when many have already had trees. One successful way of distribution is from a "Post Office," an interesting device to children who, always are exwith their own address and rer themselves, albeit cancelled ones. Supper is an important item in the
children's party, and the more the appearance of the table appeals to the juvenile eye, the more successful the
supper is apt to be. supper is apt to be. A miniature
Christmas tree decked with tinsel and strings of popcorn and berries makes a good centrepiece, but if one can find a tiny sleigh and Santa-Claus doll in red cloth and white fur it will be rather
more amusing. The sugar animals and birds, which are manufactured in red and yellow, are always liked by the little people, and help to brighten the table. The dishes should be quite simple, and served as attractively as possible.
Sandwiches cut in fancy shapes, cold chicken, thin bread and butter, jelly served in baskets made from oranges, icecream tinted in layers, small sponge cakes baked in crinkled pans, cocoa and milk, with some raisins and nuts, will
be an abundance. If there is a big Ce an abundance. If there is a big
Christmas cake it can make up by exterior icing and decoration for lack of extreme richness in the inside.


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The Chinese Revolution The disaffection in China is wide-spread, and both the Constitutionalists-as they call themselvesdrummers with their huge dragon banner at the head of a column. -Copyright, Central News.


The Chinese Revolution One of the chief points of interest during the rebellion has been Hankow, which is an kiang. The picture shows a view of Hankowt centre of Cbinese trade, and the central market of the tea districts of the Yang-tsethe distance on the right,

## The Housekeeper's Page



HE Success of the now as always deon the woman who
is at the head of the household, and it housewifely skill in planning and accomplishment. But ou for the Christmas feast, always an im portant part of the proceedings associated pared with what the housewives in th old lands had to undertake a century or most unlimited, the quantity of plate used would have required a small army of servants to bring it to the requisite degree of brilliancy, and the huge table might well be said to groan with the vided. Washington Irving has left us a de-
lightful description of the old-fashioned Christmas dinner in England among the well-to-do squires and their families. The
dinner was served in the great hall, dinner was served in the great hall,
where a fire of logs blazed in the widemouthed chimney. Holly and ivy wreaths added to the festive air of the
place, and on the sideboard was set out place, and on the sideboard was set out a great display of ewers, flagons, beakers,
and plate, before which stood the two all Yule candles reflected in the highly polished metal, while branches of candes
illuminated the apartment. The old squire sat at the head of the table, his counten-
ance beaming with pleasure and good After a grace had been said, the butler on each side with a large wax light, He bore "a silver dish on which was an enormous pig's head, decorated with rose-
mary, with a lemon in its mouth, which as placed with great formality at the iterally loaded with good cheer. A distinguished post was allotted to "ancient s he added, "the host termed it; being as he added, "the standard of old Eng-
ish hospitality, and a joint of goodly were several dishes quaintly decorated, and which had evidently something tracould not, however, but notice," Irving continues, "a pie, magnificently decorated with peacock's fathers, in imitation of considerable tract of the table. This, he Squire confessed, with some little peacock pie was certainly the most mortality but there had been such season that he could not peacocks this himself to have one killed. "When the cloth was removed the
butler brought in a huge silver vessel of rare and curious workmanship, which he placed before the Squire. Its ap-
pearance was hailed with exclamation, eing the Wassail Bowl, so renowned in Clum pudding, which is now the crowning dish of the Christmas feast, in the last hundred years or thereabouts, at least it is not mentioned in cookery books of the eighteenth century. "What porridge," place was a sort of "pluth, isins, currants, pounded cloves, mace, oiled together spices and dried fruits, me cer, thickened with bread or something like a plum pudding boiled water. The traditional Christmas pie t was a large affair, made of lean aisins, chopped fine, shredded suet, and spices, moistened with brandy. The on our Coose which figures prominently Walter Scott describes Scotland. Sir dinner menu of the olden time: Christmas

Then the grim boar's head frowned on with bays and rosemar
By old blue brought in the lusty brawn There the huge sirloin reeked; hard by or failed old Scotland to produce
Some
Christmas Confections

Individual Plum Cakes.-Put a cup of
butter into a bowl, and wooden or silver spoon to a creamy conbeat, add the beaten yolks of three eggs,
and beat thoroughly together. Add half a cup of dark molasses and two level teaspoons of mixed spices. Put half a
teaspoonful of soda and the same of cream of tartar with four level cups of flour, and sift together. Have half a cup of milk at hand, add a little to the
mixture in the bowl, then some of the flour, and so on milk and flour alternately until all are used. Add the beaten
whites of two eggs. Have ready half a whites of two eggs. Have ready half a
pound of raisins stoned and chopped and half a pound of currants washed
and dried. Roll the fruit in a little of the flour to keep it from massing to gether, and mix it into the cake. Beat smooth. bake in small tins, and frost the white of an egg and a teaspoonful of lemon juice. half a cupful of butter in a bowl, add
four eggs reserving the whites of two four eggs reserving the whites of two
of them for frosting, beat, and add a cupful of sugar, two cupfuls of seeded with a teaspoonful of soda stirred in, spices as preferred to season, and flour
to make a dough. a small cupful of to make a dough. A small cupful of
chopped almonds may be added with the chopped almonds may be added with the
raisins. Mix all well together, roll out raisins. Mix all well together, roll out
thin, cut with a round biscuit cutter and bake in a hot oven. Ice the tops, and before the icing dries, ornament with
small candies put on to form a star.
Crystallized Fruit and Nuts.-Blanched almonds, English walnut meats, stoned dates and raisins may all be crystallized in this simple fashion. Pour a cup of
boiling water over a cup of granulated
 9105.-Ladies' coat with collar. Good style and grace is revealed in
his garment, which will be found comthis garment, which will be found comfortable, serviceable and easy to make. The coat is fitted by front, underarm and
back seams; it is double breasted and finished with a deep collar, pointed at the back, and shaped cuffs over the two sizes: $34,36,38,40$ and 44 inches bust inch material for the 36 inch size.

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sugar in a small saucepan, and let it a thread formed from lifting a little of the syrup on a teaspoon will break of brittle in cold water. Set the saucepar in hot water where it will remain liquid but without cooking any more. Take up each nut or fruit separately on a long
needle or a fine skewer and dip into the syrup, then lay not touching each other on a platter dusted lightly with confectioners' sugar.
Orange peel can easily be prepared When it is with Christmas confections When it is intended to use the peel,
select fairly smooth skinned oranges, remove the peel neatly in quarters remove the pee neatly in quarters.
Scrape off with a dull silver knife the white inner skin and cut the peel into narrow strips. Scissors can be used for
the cutting. Make a very thin syrup of granulated sugar and water, put in the orange peel, and cook until the syrup is boiled thick. Be careful that it does not burn. Lift each piece out, roll it to dry.
Chocolate Caramels.-Into a smooth Chocolate Caramels.-Into a smooth
porcelain-lined or enamel saucepan put a porcelain-lined or enamel saucepan put a
pound of loaf sugar and half a pint sweet milk. and set the pan on the
stove. When it begins to boil, add a stove. When it begins to boil, add a
pinch of cream of tartar. Let boil five pinch of cream of tartar. Let boil five and three ounces of chocolate. Keep it would be liable to burn. Test by dropping a little into cold water. When it becomes crisp, and cracks clean and
sharp, remove the saucepan from the fire,

9083.-A POPULAR SHIRT WAIST.

This model has deep tucks over the shoulders, which may be stitched to yoke or waistline depth. The front is finished with a box plait. The sleeve is the
regulation style of shirt sleeve, finished with a straight cuff. All shirtings, silk, velvet, corduroy, serge and flannel may cut in 6 sizes: 32,34, The pattern is 42 inches bust measure. It requires $21 / 4$ yards
size.
and stir in very gently two teaspoons of vanilla./ Pour on to oiled platters, cubes. Wrap each cube separately in paraffin paper.
Turkish raspberry paste is an attractive confection. Strain off half a cup of
raspberry juice, and pour it over three ablespoons of granulated it over three small bowl. Put two cups of sugar and saucepan, heat, and stir until it in a saucepan, heat, and stir until it boils.
Add the gelatine dissolved in the juice, and cook until the syrup threads. Re move the pan from the fire, add a couple of tablespoons of strained lemon juice, and pour into a pan. When it cools, turn the stiffened paste out on to a slab squares. Roll the squares in powdered sugar
Cream taffy is always popular witk
children. Put three cups of children. Put three cups of granulated sugar, a cup of water, and quarter of a pan, and cook until it will form a firm ball in cold water. Pour the mixture on to an oiled platter, and as it cools pull it, adding any flavoring desired. Cut into pieces.
Peppermint creams are very easily
made, and need made, and need not have any cooking. pinch of tartaric acid added into with a and mix to a paste with into a bowl an egg, a little water, and a few drops of essence of peppermint. Turn the paste out on to a slab or platter, and
knead it smooth. Roll it an eighth of an inch thickness to about into small disks with the top of a pepper caster. Lay the rounds on paraffin paper to dry. A little orange juice may be
used in forming the paste, if the creams are preferred tinted
dainty allized rose petals make a very petals used $m$ to the candy box. The Make a thick syrup of white sugar and rose-water,-a small amount of syrup
only will be needed. Drop the petals
into the long enough to become saturated, then lift them out on to a fine sieve, straight-
ening each petal out as well as you can ening each petal out as well as you can.
When they are almost dry, roll them in crystallized sugar, and place separately on a sheet of white paper, leaving them
in a warm place to dry thoroughly.

## 图

## Hints for Christmas

## Cookery

Suet is more easily chopped if it is
sprinkled lightly or chopped where it fis olld enoungh to keep the fat from softening, To stone raisins, pour boiling water
over them, let them stand a few minutes over them, let them stand a few minutes,
and drain. The seeds will come out and drain. The seds will come out
clean when the raisin is rubbed between ciean wher
finger and thumb.
Currants require careful cleaning. they are put in a coarse sieve or strainer, sprinkled with flour while they are dry
they can be more easily rubbed they can be more easily rubbed apart and much of the grit, etc., will pass through
the sieve with the flour. Then wash the currants thoroughly, and let clear. water run over them through the strainer Drain, pick over, and dry in a warm airy place or between towels.
To blanch almonds them by removing the means to whiten Shell the removing the brown coating. them, let stand a few minutes, pour off the hot water, and cover with cold water. towels. The cloth for the Christmas pudding
should be of strong cotton very hot water, wring it out, spread in a bowl, and sprinkle with flour. Put the pudding in the centre, draw the cloth around the opening.

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## W WITH THE WITS

the ruse．

Things were going badly with the wouldn＇t bite，and it looked very much as though the evening would be a failure rom his point of view． Suddenly an idea for reviving the en－ thusiasm of his audience struck the
peddler．Drawing a sovereign from his pocket he said： person who guesses sovereign to the first person who guesses the date of it．＂ At once guesses came from every part of the once guesses came from every part within the last hundred years had been mentioned．
＂Well，＂said the man，＂I don＇t
know who guessed right．Who was it know who guessed right．Who was it
guessed 1895 ？ ＂I did did＂roared every man，woman，and ＂Then you are all wrong，＂said the
vendor，pocketing the sovereign．＂The date is pocketing the sovereign．＂The

Duty．
He was an immaculate servant．To Watch him serve a salad was to watch an
artist at work．
To hear his subdued crents was a lesson in the art of voice－ mioduct，and his never slipped，he never marked him as one of the old and faith－ ful stock．But one evening，to the sur－
prise of his master，he showed unaccount－ prise of his master，he showed unaccount－
able signs of nervousness．When the chicken came on，he confused it with the pheasant．He served everything in the and put a final touch to his shame by upsetting the salt over the only super－
stitious member of the party last，when the ladies had retired to the drawing－room，he touched his master on the shoulder．＂＂I touched his master on
he said pardon，sir，＂ he said in a respectful undertone，＂but could you manage to spare me now？My
house is on fire．， house is on fire．

ART AND NATURE．
which was mined by a big retriever dog， photographer＇s studio．＂I want you to photograph my dog，if you please，＂she said sweetly．＂＂Certainly！＂replied the
photographer．＂I trouble over．animals know you that I thought I such
would ＂Yould come to you，＂the lady，went on． photographer．＂Oof course you，＂said the ＂No，＂to be taken with his muzzle on？＂ where the difficulty lady；＂that is just he was bitten yesterday by．You see， and，although I don＇t think there＇s the slightest danger，I thought I would like to have him photographed，poor fellow， set in and he has of hydrophobia should us have dared has to be killed！None o but we thought that as you were so used to animals you would not mind！＂

## 图

## caution．

＂I＇m afraid my profession is not in very his return from his vacation．His wife asked him why he thought so．＂You may remember，＂he continued，＂that I wrote a liked him ${ }^{\text {on＂＂Yes，＂said the wife．＂Well，}}$ I thought the old chap returned the com． pliment，but his friendliness was tempered with caution，as I found out．It happened that I was able to straighten out a legal when he asked for his involved in，and glad to asked for his bill I was very wouldn＇t charge him anything．He seemed
greatly pleased，and thanked me cordially， 2 receipt 2 ＇＇，＇Would you mind giving mo

## 図

MODERN BRAVERY．
The talk in the club had been of cool who rarely spoke broke in on our con－ versation，spoke broke in on our con－
vere
ever saw，＂he coolest bit of nerve I motoring＇in the Midlands＂was when I was motoring in the Midlands with the Honor－
able Jimmy．It had been raining，and as we turned the corner of the village street we skidded barner of the village street
Crashine Crashing into the little phot forward．
smashed
smice，we smashed the the little post office，we
thront of the shop clean postman．It was then that the Hon． jummy showed what he was made of．He the terrified girl behind the counter，said in hia blandest voice，＇Two he＇penny
stampa，please，Mies．
＂NIOBE，AHOY
The naval class was under signal in－ struction，and to some of the boys in blue
the instructor＇s voice seemed very far was indeed．＂A ship in distress，＂he ＂has several methods the room spaces， she can make known her condition to other vessels or shore stations．Name one，
Binks！＂＂The international N．C．，＂replied Binks，waking up just in time．＂Right，＂said，the instructor． ＂Jenks，name another．＂Jenks started ＂What，would you do if you were in dis－ tress？＂，repeated the signal instructor．
＂Why，＂mumbled watch！＂

## OTHERS HAVE DONE IT ALSO

Wife－＂I have made ten pounds this paid only twenty pounds for that old piano，didn＇t you？＂，＂Yes．＂＂Well，I have sold it for thirty．＂＂Gracious me！
What are you going to do with the What are you going to do with the
money？＂＂There isn＇t any money．＂ ＂Eh？＂＂I sold it to a dealer．He gives me a new piano for forty pounds，and llows me thirty for the old one．If office and attend to your business，yourd soon be rich．Just think！Ten pounds
day is something over three thound a day is something over three thousand a
year．，
［

## without guile．

An old lawyer，defending a young client，instructed the latter to weep every time he struck the desk with his
hand，hoping thus to influence the court in the young man＇s favor．Unfortu－ nately，however，counsel forgetfully brought down his hand at the wrong moment，and the accused broke into a
paroxysm of sobbing．＂What is the paroxysm of sobbing．＂What ${ }^{18}$ the
matter with you $?$＂inquired th？judge． ＂Nothing，＂was the reply，＂only he thi．
me to cry as often as he struck the me to cry as often as he struck the
table．＂But the astute lawyer was equal o the occasion．＂Gentlemen，＂he said， turning to the jury，＂let me ask if you junction，with such candor and sim－ plicity？＂

## 図

THE DOMESTIC PROBLEM．
＂I am going to leave you，mum．＂The dreaded words，spoken with a firmness Newly，were uttered by Mrs．Hashup，the cook．＂Leave me．Surely，Mrs．Hashup，
you cannot mean it？＂
it you cannot mean，it？＂＂I do，mum．I been a good mistress to you．＂＂You have mum．I＇m sorry，indeed，that I must go．＂ ＂Are you dissatisfied ？＂＂No，mum．＂ Then what have I done ？＂，＂You haven＇t done anything，mum，but the National Un－
ion of Cooks have ordered me to leave you．It＇s your husband，mum．Last week
ber＇s！！＂got shaved at a non－union bar－

## （国

## AN EYE TO BUSINESS

An actor，who had travelled expressly from town to appear at a charity concert in his native village，recited＂The Village cited audience－＂Oncower！＂，＂The actor was about to go on the platform The actor was about to go on the platform again when
a burly rustic，very much a burly rustic，very much out of breath，
tapped him on the arm．＂Ive just come round from the front，＂whispered the $\operatorname{man}_{\text {flavor．＂＂exitedly．＂I＂I want＇} \mathrm{e} \text { ，to do mee a }}$ flavor．＂＂Well，what is it？＂queried the ＂actor impatiently，as the renewed cries of whispered the intruder．＂I＇appen to be the josser you＇ve been talking about，and I want you to put in a verse this time say－ ing as how I lets out bicycles！＇

## 因

THE FORCE OF HABIT．
It was the early era in the development of the petrol－driven vehicle that produced the story of the visitor being shown round
the lunatic asylum by the medical super－ intendent，when the latter，on entering a spacious dormitory，where one looked down long vistas of endless beds，observed fortunately，I see，it is not at present occupied，＂murmured the visitor．＂Oh yes it is－we＇re full，up in this ward．＂ ＂But I－I－er－don＇t see any of the patients．＂＂＇Course you don＇t，＂returned the superintendent proonptly，＂they＇re all
under the beds tinkeriag the springs of

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## FACTS ABOUT OLIVER TYPEWRITER LOCAL AGENCIES

For the benefit of hundreds who want to know the basis on which appointments to Local Agencies of The Oliver Typewriter are made and the money-making possibilities of such agencies, we submit these facts :

The Local Agents' sales organization of The Oliver Typewriter is made up of a force of 15,000 men. This sales force, great as it is, is constantly receiving additions because of the remarkable expansion of our business and the vast territory which must be covered. It is at the present time the strongest and most successful selling organization in the typewriter industry.

Believing, as we do, in the principle of intensive cultivation, we appoint local agents in the smallest towns and villages as well as in the great trade centres of the country.

## What We Require

This policy has built up an organization that is unique in many ways, but conspicuously so in the fact that its units are drawn from a multitude of different classes.
Instead of selecting only those who have had experience in selling various lines of merchandise we waive that qualification in favor of inherent ability and willingness to learn.

We assume the responsibility and expense of providing the necessary training in practical salesmanship in order to seure men of the right stamp.

We have found that men who are ambitious to succeed, men who are willing to learn and are possessed of good hard sense, make the best Local Agents.

One need not have a silver tongue to sell Oliver Typewriters-just know the machine, believe in it, fight for it d

Nothing can withstand such salesmanship, applied to such a product.
Did space permit we could cite many instances to show how telegraph operators, clergymen, bankers, mechanics, clerks, teachers, printers, barristers and tradesmen have done wonders as Local Agents for The Oliver Typewriter.

Local Agents are not required to devote their entire time to the work. Men who are engaged in some other business or occupation can take on a Local Agency for The Oliver Typewriter without sacrificing their interests. This plan enables men now employed on salaries or engaged in business enterprise to materially increase their incomes without assuming the slightest risk.

The man who takes the Local Agency for The Oliver Typewriter has nothing to lose and everything to gain.

But look what we risk when we give a man the exclusive agency of The Oliver Typewriter in his locality

We risk the profits which may be lost through the agent's neglect or inefficiency, for every town, however small, has definite sales possibilities.

We risk our prestige, for the Local Agent has our honor in his keeping.
The Local Agent makes on every sale of new Gliver Typewriters in the territory assigned, during the full life of the arrangement, even though our travellers may help him or make sales independently of him.

Because of the risks we assume in tying up exclusive territories with Local Agents, we exercise the greatest care in an effort to "pick the winners.'

## How It Pays

The Local Agency for The Oliver Typewriter, considered purely from the standpoint of its money-making possibilities, is exceedingly attractive. We set no limit to earnings. Where the field warrants a man in giving it his undivided attention, the agency can be made to pay a handsome income. The man who gives only spare time to the work can easily make it pay.

The young man in the small town or village who wants to get out in the great world, who seeks broader opportunities, is fortunate if he succeeds in securing a Local Agency for The Oliver Typewriter.

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## Printype <br> 

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## How to Secure a Local Agency

Applications should be forwarded by mail direct to Agency Department.
There are still a large number of towns where we have no Local Agent. There are other towns where The Oliver Typewriter is not represented satisfactorily. If there is no opening in your immediate locality, we will find a place for you elsewhere if you are the man we want.
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