

THE COMMERCIAL

FINANCE AND INSURANCE REPORT

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Established 1882.

Published Weekly.

Vol. 20

WINNIPEG, CANADA, FEBRUARY 15, 1902.

No. 24

Do You Want to Sell

Paint?

THE ELEPHANT BRANDS have been well known and thoroughly advertised for years. Their popularity has been obtained by merit alone. Manufactured from purest pigments with latest mechanical improvements. ELEPHANT BRANDS are the most reliable and durable made. We will be pleased to send color cards and press on application.

MERRICK ANDERSON & CO.

Sole Consignees

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CODVILLE & CO.

Wholesale Grocers.



—Lacks of—

CELEBRATED GOLD STANDARD TEAS
Coffee, Baking Powder and Spices.

BANNATYNE AVE. E., WINNIPEG.

Branches: BRANDON and CALGARY.



KANGAROO LEATHER

LIGHT AND DURABLE

THE AMES HOLDEN CO. Ltd.

BOOTS AND SHOES.
GRANBY RUBBERS.

WINNIPEG.

FOR THIS WEEK

Kid Gloves

"JOSEPHINE," (2 Dome), in Tans and Blacks, sizes 5 3-4 to 7 1-2.

"CENTURY," (2 Dome), in Tans, Slates, Fawns, and Blacks. In Misses' sizes from 5 to 6 1-4; and Ladies' sizes, from 5 2-4 to 7 1-2. This is the best selling glove in the market. Sells quickly at

\$1.00 retail,

"DUCHESS," (2 Dome), in Tans only. This is a fine glove and retails at

75c retail.

Look over your stock and sizes and give us your order. It will be filled accurately and promptly. Try us!

R. J. WHITLA & CO. Ltd.

Wholesale Dry Goods.

WINNIPEG.

BROMLEY & CO.



Tents
Awnings and
Mattress
Factory

Cor. Princess and Alexander St., Winnipeg

HEADQUARTERS FOR THE FOLLOWING:

PIPES, BUTTONS, PLAYING CARDS, MOUTH ORGANS, PERFUMES, COLLAR BUTTONS AND CUFF BUTTONS, RINGS AND GENTS' CHAINS, and complete Stock of Smallwares. Wholesale Only.

J. McLEOD HOLIDAY

173 McDermott St. Winnipeg

WRITE US.

When
You
Want
Fruit



When
You
Have
Produce

WHOLESALE FRUITS AND PRODUCE

THE RUBLEE FRUIT CO. Limited

Importers of.

Foreign and Domestic
Green and Dried
Fruits, Nuts, Etc.

121 Bannatyne Street, WINNIPEG, MAN.
10th Street, BRANDON, MAN.

LACE CURTAINS



Have you seen our "Florentine Curtains," 3 1/2 yards long, 50 inches

wide, the novelty of the season. See samples with our travellers, or a

post card will bring Photo.

The Gault Bros. Co. Ltd.

IMPORTERS and
MANUFACTURERS

WINNIPEG

Wholesale Boots and Shoes for Spring Trade

For a large and well sorted stock of spring goods. For close prices and latest styles. Intrust us with your orders.

THOS. RYAN & CO. Ltd.

Cor. King and Bannatyne Sts.

WINNIPEG.

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HIGHEST AWARDS at home

and abroad:

WINNIPEG EXHIBITION
PARIS EXHIBITION.

HUDSONS BAY COMPANY



INCORPORATED AD 1670

The flour manufactured by the Hudsons Bay Company has received the Grand Prize at the Paris Exposition and the highest awards at the Winnipeg Industrial Exhibition. All the flour made by the Company is from specially selected wheat.

HUDSONS BAY COY

Manufacturers of //
**Denim Pants
Overalls
Shirts and
Smocks**

Of All Descriptions

Mail Orders Receive Prompt
Attention

**THE EMERSON-HAGUE
MANUFACTURING CO. Ltd.**

WINNIPEG

Wrapping Papers

When you want SOMETHING GOOD and CHEAP get our VIOLET BROWN, or, better still, our MANILA, any size or weight, rolls or folded. None to equal them for the money.

McALLISTER & WATTS

43 Rorie St, Winnipeg.

East of Post Office.

**WINNIPEG
Business College**

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PREPARE

For the active duties of a business life by taking a course at the Winnipeg Business College. Annual catalogue sent free to any address.

G. W. DONALD, Secretary.

BUTTER



WE WANT every pound of Fresh Dairy Butter that Manitoba can produce from now on. We will allow the highest price (quality considered) that can be made by any Wholesale Commission House in the trade here. We have a big daily consumption to supply in filling orders for customers in this city, and also lumber and railway construction camps north, south, east and west of this big centre. We also have a special advantage over all other commission houses, by having a large demand for our own well-known meats; and customers at country points give us the preference, owing to the fact of our being able to fill complete orders for Butter, Cheese, Eggs and Meats. We can sell your consignments promptly, as we give this department special attention.

J. Y. GRIFFIN & CO. WHOLESALE COMMISSION MERCHANTS AND PORK PACKERS
WINNIPEG

LENT

is here



**HADDIE
WHITEFISH
SALMON
LABRADOR HERRINGS**



Order early. We will bill at lowest prices prevailing

R. A. ROGERS & COMPANY Ltd.

WINNIPEG

Established 1882.

Incorporated 1901.

G. F. STEPHENS & CO.

Limited.

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Paints, Oils, Glass, Varnishes, Brushes, Etc.

Having a PAINT FACTORY equipped with the latest UP-TO-DATE Machinery for the manufacture of PAINTS and PUTTY, we can offer our customers better values than ever.

We cordially invite all who intend visiting the City during Bonaïpe week to come and see us.

174 and 176 Market Street East

Winnipeg

Railway and Traffic Matters.

It is alleged that the Canadian Northern Railway will build a large extension of the Gilbert Pile as early this year, with the intention of making this route the main line through to the coast. Instead of the northern route via Swan River and Brandon.

A mass meeting of farmers was held last week at Beaton for the purpose of considering the railway extension in that district. It was decided to send a deputation to Winnipeg to secure if possible the extension of the Canadian Northern through that region.

G. H. Shaw, general traffic manager of the Canadian Northern, has announced that the railway will be obliged to effect a revised schedule freight tariff provided for a reduction of 7 1/2 per cent on general merchandise between all stations on the Canadian Northern line.

A survey party will shortly commence work laying out a route for a new line of railway from the town of Michon, Alberta, to the International boundary. This is under consideration for the Calgary and Edmonton Railway, which is applying to the Dominion parliament for a revival of its charter to build such a road. It is supposed that the new line will connect at the boundary with the Canadian Northern Railway.

The Canadian Northern announces the following reduced rates for grain and grass seeds for seeding purposes. Shipments of wheat, oats, barley, flax seed and grass seeds will be accepted for shipment from date to and including May 31, 1902 for seeding purposes at one-half tariff rate, minimum charge for any single shipment, 35¢. Forwarding agents will require shippers to furnish certificates stating that shipments are to be used for seeding purposes. This reduction will not apply on shipments billed to Winnipeg, St. Boniface, Port Arthur, West Fort William or Fort William or when destined to points on other companies' lines.

The Canadian Northern Railway has adopted a new time table. The new schedule includes a passenger service to Carman over the St. Charles extension and also a service to Port Arthur and intermediate points. Trains on the Carman branch leave Winnipeg at 8:45 o'clock on Tuesday and Friday, returning same day leaving Carman at 14 o'clock and arriving at Winnipeg at 18 o'clock. Trains for Port Arthur leave Winnipeg at 8:30 o'clock, Monday, Wednesday and Friday, for all points on the Ontario and Rainy River sections and return from these points, Tuesday, Thursday and Saturday, arriving at Winnipeg at 17:30 o'clock. Trains also run to Grandin on the Southwestern. A weekly service to Debou and intermediate points has also been added. A reduction of 15 cents on single fare and 25 cents on the round trip has been made between the city and Carman.

The Western Agricultural and Am Association will hold their annual summer fair at Brandon from July 2 to August 1, next.

By a vote of 6 to 5 Winnipeg city council decided to accept without reservation the offer of Andrew Carnegie to build a \$75,000 free library in Winnipeg. The city is obliged to equip and maintain the library.

A representative of the Deutsche sect of German-American Baptists, reassembling in some ways the Methodist, and who are quite numerous in several of the States of the American Union, is now in Western Canada looking for land upon which to settle a colony of his brethren. They prefer Northern Alberta, and will first examine that country.

For the seven months of the current fiscal year, ending January 31 last, the aggregate trade of Canada was \$253,737,739, an increase of \$18,710,000 over the same time last year. The imports were \$117,000,000, an increase of \$10,800,074 for the same time last year. The exports were \$136,737,739, an increase of \$7,909,925 for the same time last year. The duty collected was \$18,710,000, an increase of \$1,500,000 over last year, or an increase of \$1,500,000. For the month of January alone, the imports amounted to \$15,055,052, an amount \$1,500,000 over last year. The exports were \$2,455,810, a gain of \$250,000. The exports of domestic products amounted to \$13,208,734, an amount \$1,762,446 last year.

The W. H. Malkin Co.

LIMITED.

**Importers and
Wholesale Grocers**

Packers of the Celebrated
VICTORIA CROSS Evaporated
Fruits, Teas and Coffees.

HEADQUARTERS for Sago, Tapioca,
Rice and all classes of English
Groceries.

Prompt attention to all letter orders.

137 Water St., - VANCOUVER, B.C.

THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in West-ern Canada, including that part of the pro-vince west of Lake Superior, the Province of Manitoba and British Columbia, and the Territories.

Twentieth Year of Publication.

ISSUED EVERY SATURDAY.

Subscription—Canada and the United States, \$2.00 per annum in advance, or \$2.25 when not so paid; other countries, \$2.50 in advance.

Changes for advertisements or stops should be in not later than Thursday morning.

Advertisements purporting to be bona fide, or which profess to express the opinion of this journal, will not be in-serted.

The Commercial certainly enjoys a very good larger circulation among the busi-ness community of the west region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly. The Commercial also carries the leading wholesale, commis-sion, manufacturing and financial houses of Western Canada.

Office 219 McDermott St., Telephone 224.
D. W. BUCHANAN,
Publisher.

WINNIPEG, FEB. 15, 1902.

ALBERTA OAT PRODUCTION.

Northern Alberta has become famous in recent years for the large yield of oats obtained by the farmers of that region. The quality of Alberta oats is

given it special attention, with the result that oats in Northern Alberta take the same important position that wheat does in Manitoba. Wheat is grown to some extent, but the great crop of the region is oats. A market for the oats in past years has been found in British Columbia, but the quantity now produced is much greater than British Columbia markets require, and the grain is now being shipped eastward through Winnipeg to eastern Canada and export mar-kets. Some large shipments are being made to South Africa, for the Im-perial government. Some of these Al-bertha oats have also been consumed in Winnipeg, though the market in Mani-toba is naturally limited, as the pro-vince usually has a surplus of oats over home requirements.

The Alberta producers could only hope to find a market for any con-siderable quantity in Manitoba in case of a crop failure here. The pro-duction has now far exceeded the re-quirements of the British Columbia markets, so that hereafter Alberta oats will have to be mainly shipped east of the lakes. This makes a very long railway haul, and makes the question of freight rates a serious one to the producers of northern Alberta. Fortunately, for Alberta farmers, this season oats have been ruling at very high prices, and the crop has, conse-

quently, been a profitable one to the producers.

The rapid settlement now going on and the large increase in production which will result from this increase of the agricultural population in north-ern Alberta, should draw attention to the desirability of substituting some other crop to a considerable extent at least for oats. The crop is not a safe one to grow for export on a large scale. So long as the Alberta farm-ers could secure a market in British Columbia for their surplus, it was perfectly safe to grow oats freely, but now that the supply has rapidly in-creased far beyond this point, the growing of some other crop or crops on a larger scale, instead of oats, should be seriously considered at once.

The export demand for oats is not so uniform as it is for wheat, for instance. The grain is not as staple or merchantable a commodity as some other crops, one year with another. Oats would not stand the transportation charges from Alberta in years when prices were low. Prices of late have been profitable, but this is owing to abnormally high prices for oats in the world's markets. At

Chicago during December last, cash oats ranged from 42 to 48 cents per bushel. This is a remarkably high range of prices, as will be shown from a glance at average prices in pre-vious years. The following shows the range of cash oats at Chicago during the month of December for a series of years:—

1901 42 to 48 1/2

1900 23 1/2 to 27 1/2

1899 22 1/2 to 23

1898 26 to 27 1/2

1897 21 to 23 1/2

1896 16 1/2 to 18 1/2

The abnormally high prices which have been obtained recently is shown at a glance from this table. Now that the production of oats in Alberta has increased to a point where exportation is necessary, the problem should at once be considered, as to the possible production of oats for export at a profit on the basis of average prices, and not on the basis of fancy prices obtained for the crop of 1901.

The Commercial brings this important question up in the interest of the farmers of Alberta. It is quite possible—indeed probable—that oats will drop back to normal values on the next crop. The necessity of immediately considering the advisability of sub-stituting some other crop or crops for that of oats is, therefore, apparent. The Commercial will in a future num-

ber take up the question of the pro-duction of other and more profitable commodities in northern Alberta.

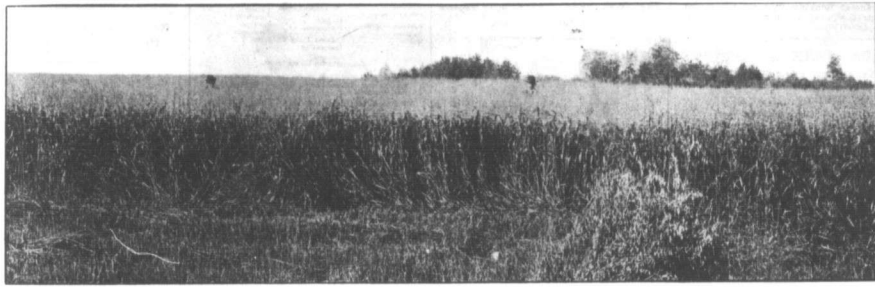
The ninth annual meeting of the Great West Life Assurance Co. was held at the head office of the company in Winnipeg on Thursday of last week. The directors' report showed that during the year, 2,537 applica-tions for insurance, amounting to \$3,482,250.00 were received; policies were issued or revived for \$3,224,595.00 and 160 applications for \$245,000.00 were declined. The insurance in force on the 31st of December, in-cluding bonus additions, was \$13,415,569.00, a gain for the year of \$1,570,630.00. The total cash income for the year was \$475,936.31, an in-crease of \$71,638.71 over the previous year; the premium income was \$421,945.16—an increase of 18 per cent. over the previous year, and the interest income was \$53,971.15—an increase of 28 per cent. over the previous year. Attention was called to the fact that the reserve now exceeds \$1,000,000. The Great West reserves on the stringent basis of 4 per cent. interest and an additional amount is included with

the object of ultimately placing the reserve all on a basis of 3 1/2 per cent. The large increase of about 60 per cent. in the surplus is a satisfactory feature of the financial statement. The death rate continues well within the expectation, though it shows some increase over previous years, owing to a remarkably large percentage of ac-cidental deaths, and to the death of one or two large policy-holders. The risks, as shown by the death rate, appear to have been carefully selected.

A marked feature of the Great West Life reports is the large interest earnings. This is due to the fa-vorable field enjoyed by the company for investments. While the business of the company comes from all parts of the Dominion, the investments are practically all in the West. The in-terest on invested funds is shown to have been a shade over 7 per cent., which is certainly a high record. This is a wonderful advantage to the com-pany in many ways. This great ad-vantage was fully explained by Mr. R. T. Riley, in speaking to the motion for the adoption of the report, and was also referred to by Mr. Brock, managing director of the company, who showed that it enabled them to pay large dividends and to keep down premiums to the lowest figure.

The Great West Life is now thor-oughly organized in every province of

OATS IN NORTHERN ALBERTA —100 BUSHELS TO THE ACRE.



also remarkably fine. The crop of last year was an enormous one, and as oat prices have ruled exceptionally high for some time, the crop has proved very profitable to the farmers. In this issue of The Commercial we re-produce a photograph of a Northern Alberta oat field, which is said to have yielded 100 bushels per acre, and we do not think any one who looks at the engraving will doubt the assertion. In fact 100 bushel crops were quite frequently reported last fall.

The section which has become famous for these splendid crops of oats is sometimes called the Edmonton dis-trict, after the chief town of the region. Unlike the southern part of the territory of Alberta, irrigation is not at all necessary in the north. No ir-rigation work has been undertaken in this part of the territory. There is a large area of fine agricultural land in Northern Alberta available for settle-ment. During the last few years set-tlers have been coming in fast and in the immediate future the production of the district is expected to be en-or-mously increased.

Oats have been the principal crop in Northern Alberta. The farmers found this crop to do so well, that they have

quently, been a profitable one to the producers.

The rapid settlement now going on and the large increase in production which will result from this increase of the agricultural population in north-ern Alberta, should draw attention to the desirability of substituting some other crop to a considerable extent at least for oats. The crop is not a safe one to grow for export on a large scale. So long as the Alberta farm-ers could secure a market in British Columbia for their surplus, it was perfectly safe to grow oats freely, but now that the supply has rapidly in-creased far beyond this point, the growing of some other crop or crops on a larger scale, instead of oats, should be seriously considered at once.

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THE GREAT WEST LIFE.

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Canada, and while it does a large share of western business in life in-surance, the company is meeting with a favorable reception in the East as well. The success of the Great West Life is of course a matter of pride to Winnipeg citizens who naturally take a special interest in our only home life insurance company.

Fur Sales.

Results from the London sales show a line of advances which were very generally discounted here during the preceding months; this is certainly true of mink, raccoon, skunk, red fox, opossum, and a few extremely high-cost skins. The advance on wolf was merited, as the soft, furry Northwest-ern skins are really available for de-sirable uses; brax sold well, gray fox shows a slight advance over prices paid here, and spring rats sold favor-ably; in fall and winter rats, the col-lection was large, and considerable stocks from former seasons remain, making impossible a strong advance. As stated, the changes in value have been discounted since the opening of the fur season, and consequently re-sults to shippers will not be anything like an large as percentages of ad-vance seem to indicate, and conse-quently great caution should be exer-cised in quotations for the remainder of the season. It is expected that the avoid in March next a repetition of the experience in the sale of that month last year.—New York Fur Trade Review.

Anglo-American Fire Insurance Co.

REPORT OF DIRECTORS

Presented at the Third Annual Meeting of Shareholders held at the Head Office of the Company, McKinnon Building, Toronto, on Tuesday, the Fourth Day of February, 1902.

Your directors take pleasure in presenting their report and the statement of the Company's business for the year ending December 31st, 1901.

We are pleased to be in a position to state that the results from the extension of the company's business to the other provinces, which had only been partially arranged at the close of last year, have been most satisfactory and we confidently look forward to a large increase of business during the present year.

The fire losses in Canada for the past year have been above the average and your directors therefore regard the surplus of \$34,251.12 on the year's business as most satisfactory, bringing up the company's balance at the profit of Profit and Loss account since organization, as it does to the handsome sum of \$55,219.28.

The one prominent salient fact in the year's developments is that the insuring public are no longer content with the rates fixed by the Tariff office and it is pleasing to note the favorable character of the company's prospects, notwithstanding the efforts of some representatives of the Tariff office to discredit the workings of this office by spreading broadcast throughout Canada, misleading and anonymous literature published in New York city.

Your directors have much pleasure in expressing their appreciation of the faithful manner in which the Manager, office staff, general agents and representatives of the company have discharged their duties.

S. F. MCKINNON, President.

Financial Statement for Year Ending 31st Dec., 1901

REVENUE ACCOUNT.

Fire losses for year paid (net).....	\$74,416.94	Premium income.....	\$236,921.97
Less: Losses of organization expenses, after adjustment, \$3,469.72		Less rebates for cancellation.....	16,738.43
Net revenue.....	\$70,947.22	Interest account.....	\$210,191.54
Less: Reinsurance.....	1,755,421,654.30		5,088.15
Net revenue.....	\$70,947.22		
Plus: Other charges, including government fees, license and taxes, 33.8 per cent of organization expenses, and all books, stationery, etc., and 10 per cent off office for rent.....	\$2,897.32		
Net revenue.....	\$73,844.54		
Balance.....	\$218,576.60		\$218,576.60

PROFIT AND LOSS ACCOUNT.

Balance from 1900.....	\$12,399.78
Balance from Revenue Account.....	\$1,879.50
	\$14,279.28
	\$55,219.28

LIABILITIES.

Capital stock paid in.....	\$85,100.00
Reserve accounts and reinsurance.....	6,391.91
Losses under adjustment at 31st Dec. 1901, of which \$1,805.42 is reserved.....	8,469.72
Balance at credit of profit and loss account.....	55,219.28

ASSETS.

Cash in hand and in Motion's Bank.....	\$70,878.36
Bonds and debentures deposited with Dominion Government.....	14,607.87
Accrued interest on above.....	621.03
Agents' balances and other accounts.....	15,769.48
Office furniture, including God's maps.....	5,944.66
Organization balance carried forward.....	2,219.31
	\$150,080.91

Security for Policyholders.

Subscribed Capital—	
Paid on Stock.....	\$ 85,100.00
Balance to pay on stock.....	386,940.00
Balance from Profit and Loss.....	\$55,219.28

ARMSTRONG DEAN, General Manager.

To the President, directors and Shareholders of the Anglo-American Fire Insurance Company.

Gentlemen—We, the undersigned, having examined the Vouchers, and the bank balances and audited the books of the Anglo-American Fire Insurance company for the year ending 31st December, 1901, certify that we have found them correct, and that the Annexed balance sheet is a true statement as at above date.

J. P. LANGLAY, RICHARD LEE, Auditors.

Memo—The outstanding losses referred to above amounting to \$3,469.72, have since been adjusted and paid, with the exception of \$200.00 not yet adjusted.

J. P. LANGLAY, RICHARD LEE, Auditors.

Toronto, 28th January, 1902.

In moving the adoption of the report the president, S. F. McKinnon, said:—I am again glad to welcome so many of the shareholders of the Anglo-American Fire Insurance company at our annual meeting, showing as it does the strong interest taken in the affairs of the company. The report for the year closing with the 31st of December, 1901 to

gether with the revenue and profit and loss accounts, I think, they very fully with the company's affairs.

You will notice that the revenue account has very materially increased, the gross premium income of the year just closed being \$236,921.97, as against \$148,730.12 for the previous year, or a gain of \$88,191.85. The net gain on the year's operations was \$34,251.12, and after writing 33.1-3 per cent, off organization expenses and 10 per cent, off office furniture, the balance, \$31,879.50, was carried to profit and loss account, in addition to the surplus at the close of the year 1900, makes \$55,219.28 at the credit of profit and loss account.

The cash assets of the Company now stand at \$140,370.28, as against \$108,399.78 for the year previous, showing a gain in this item of \$31,970.50. For the security of the policyholders of the Company, we now have as follows:—

Amount paid capital stock.....	\$ 85,100.00
At credit of Profit and Loss account.....	55,219.28
Uncalled capital subscribed.....	386,940.00
Making in all.....	\$527,319.28

It gratifying to note the marked degree of prosperity now prevailing in all parts of the Dominion. Increased prosperity means a larger amount of fire insurance to be written. It has not been the aim of your Directors to reach a large volume so much as to diffuse the risks and keep expenses on a low basis. Insurance rates have increased materially during the past year. It is very doubtful if the rates are yet adequate to the risk being carried. The fire waste in the Dominion is still very large.

Your Directors have much pleasure in stating that the Manager, Mr. Dean, and the staff have given their best services in the interests of the Company.

I have no great pleasure in moving the adoption of the report. In seconding the adoption of the report J. Long, Esq., Vice-President, said:—It affords me the greatest pleasure to second the motion of the President for the adoption of the report of the Directors, the financial statement and auditor's report of the business of the Company for the past year ending the 31st of December.

Considering the great fire waste that has taken place in the year 1901 I consider the result of the business of this Company for that year highly satisfactory, and this almost wholly due to the able management of Mr. Dean and to the efficient and loyal staff assisting Mr. Dean, and to the energy, care and loyalty of the Company's agents throughout Canada.

We all know how necessary it is to have the loyal and energetic co-operation of all concerned in the working of any business to make it successful, and in this regard essential to success I feel the Anglo-American Fire Insurance Company is most fortunate, as I believe every person connected with the Company in whatever capacity acts with as much earnestness as if the entire success of the Company depended on individual exertions. The prospects of the Company for the ensuing year are bright, and I confidently hope for an even better showing at the close of 1902 than for the past year.

Messrs. McLaughlin and McIntosh, who were appointed scrutineers, reported the following gentlemen elected as Directors for the ensuing year:—E. F. McKinnon, Esq., S. F. McKinnon & Co., Toronto; J. J. Long, Esq., P. Long & Brother, Collingwood; A. Allan, Esq., Messrs. A. Allan & Co., Toronto; John R. Barber, Esq., Pres. Toronto Paper Co., of Cornwall, Georgetown; Dr. George H. Howley, Berlin; A. B. Cunningham, Esq., Master, Kingston; H. P. Bokard, Esq., Pres. P. Bokard & Co., Toronto; John Pielt, Esq., Pielt, Lowndes & Co., Limited, Toronto; John Gowans, Esq., Messrs. C. W. Kent & Co., Toronto; W. F. Gage, Esq., J. Gage & Co., Limited, Toronto; John Knox, Esq., Messrs. Knox, Morgan & Co., Hamilton; R. Millicamp, Esq., Messrs. Millicamp, Coyle & Co., Toronto; J. W. Shears, Esq., Messrs. Shears, Mansey-Harris, Esq., Toronto; Dr. Uriah M. Stanley, Brantford; Hugh Vaddell, Esq., Peterboro'. At a meeting of the newly elected Board of Directors Messrs. S. F. McKinnon and John J. Long were elected President and Vice-President respectively.

FRED J. HOLLAND

General Agent Manitoba and the Northwest Territories. Office over Alloway & Champion's Bank, Winnipeg.

January Fur Sales.

The New York Fur Trade Review gives the following list of furs offered at the January London sales: Messrs. C. M. Lamson & Co. offered, January 21 to 24: Black muskrat, 15,000; muskrat, 1,940,000; skunk, 220,000; raccoon, 45,000; opossum, 44,000; kit fox, 100; red fox, 5,000; white fox, 1,700; gray fox, 4,000; silver fox, 20; Japanese fox, 11,000; Japanese marten, 9,000; chinchilla red, 2,400; chinchilla, bearded, 60,000; Russian sable, 3,000; Thibet lamb, 3,000; dry hair seal, 3,000; Australian opossum, 500,000; Australian red fox, 5,000; Japanese mink, 33,000; house cat, 5,000; Thibet coats, 200; civet cat, 15,000; beaver, 5,000; mink, 61,000; marten, 1,000; wolf, 9,000; wolverine, 150; lynx, 20,000; otter, 1,300; beaver, 6,000; wild cat, 5,000; squirrel, 8,000; muskrat, 14,000; nutria, 28,000; tigers, 50; leopards, 400; walaby, 150,000; wombat, 22,000; kangaroo, 4,000; muskrat, 2,000; badger, 2,500; musk, 1,000; moutons, 500; kid crosses, 1,280.

A New Concern.

The general meeting of the shareholders for the organization of the Accident & Guarantee Company of Canada was held in the office of the Identification & Protection Company of Canada, Limited. A large number of shareholders were present, and the following were elected directors: Messrs. Fred. E. Nelson, James Morca, James Davidson, J. C. Holden, Henry Morton, Fred. Bacon, William McMaster, O. Faucher, J. A. W. Sauter, and I. Goddard, President of the company, and V. V. Rogers, of Ottawa; Dr. G. Sterling Ryerson, of Toronto, and H. H. Beck, of Winnipeg.

At a meeting of directors, the following officers were elected: Mr. Fred. E. Nelson, president; Mr. James Morgan, first vice-president, and J. Davidson, second vice-president, and Mr. G. I. Goddard, managing director and secretary-treasurer. Already \$125,000 has been subscribed, but it is not intended to begin business until \$200,000 or \$250,000 has been subscribed, so as to make the company the strongest of its kind in Canada.—Montreal Witness.

Dominion Trade Statistics.

Ottawa, Feb. 10.—For seven months of the current fiscal year, ending 31st of January last, the aggregate trade of Canada was \$235,737,139, an increase of \$18,716,905 over the same time last year.

The imports were \$114,719,901, compared with \$104,800,074 for the same time last year. The exports are \$120,017,238 as against \$130,710,704 last year.

The duty collected was \$18,134,533 as against \$10,500,000 for the same time last year, an increase of \$7,634,533. The details are:

Imports.....	1901.....	1902.....
Dutiable goods.....	\$9,099,596	\$9,885,120
Free goods.....	105,620,305	105,928,139
Coin and bullion.....	5,061,177	4,808,139
Total.....	\$114,719,901	\$114,719,901
Duty collected.....	\$18,134,533	\$18,134,533

Exports domestic produce.....	\$32,649,605
Minerals.....	24,491,497
Fish.....	7,491,589
Forest products.....	1,466,519
Animals and their products.....	34,470,717
Agricultural products.....	3,478,173
Manufactures.....	10,813,977
Miscellaneous.....	1,616,836

Total merchandise.....	\$117,739,238
Foreign produce.....	\$12,965,421

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To keep in touch with all that is new and bright in Clothing Fabrics.

Are you going to reap some of the benefits? You can't tell what handsome designs are being shown.

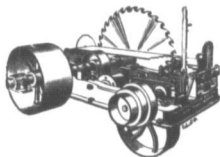
We've buried (the same old thing) and show only modern effects.

DONALD FRASER & CO.

Manufacturers of Fine Clothing

WHOLESALE

WINNIPEG—196 Princess Street
MONTREAL—509 St. Paul Street



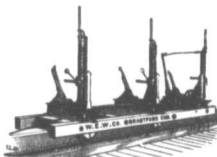
ENGINES AND BOILERS

Waterous Engine Works Co

WINNIPEG, MAN. AND VANCOUVER, B.C.

Saw Mill Machinery

Shingle Mills and Planers
Edgers and Trimmers



THE STUART-ARBUTHNOT MACHINERY CO., LIMITED

SUCCESSORS TO
STUART & HARPER

.. 764-766 Main Street, Winnipeg

HEAVY MACHINERY MERCHANTS
ELECTRICIANS

Sole Agents for:

"Leonard's" Engines and Boilers, "Brow's" Automatic Engines, "Canton" Mining Fire and Boiler Feed Pumps, "Cameron" Steam Pumps, "Dodge" Wood Split Pulleys, "Bardmore's" Leather Belting, MacGregor's Gourey & Co.'s Road Working Machinery, Stratford Mill Building Co.'s system of complete Flour Mills.

LONDON Motors, Dynamos and Elevators.
PACKARD'S LAMPS, Transformers and Supplies.

The Strongest Line of Felt Shoes on this Continent

Our new line of Felt Shoes manufactured under our personal supervision and sold EXCLUSIVELY by us, are better value than any felt shoes ever before offered in this market. These, combined with our famous **ALFRED DOLGE** and **CANADA** brands, complete the strongest line of felt footwear on this continent. EVERYTHING you need in felt footwear, and at prices that means a saving of money to the careful buyer. My salesmen will call on you at an early date. Kindly inspect our values.

ARTHUR CONGDON

Princess Street, Winnipeg.



WAREHOUSES:
TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

SHOWN THIS WEEK BY OUR
MONTREAL HOUSE AND REPRESENTATIVES

Laces

Allovers and Fancy Trimmings

NEW AND UP-TO-DATE

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES
AND BRITISH COLUMBIA:

W. L. BROOK, W. T. WALTERS, G. W. PARKER,
ASHDOWN BLOCK, WINNIPEG

A. E. MCNAUGHTON
VANCOUVER

WANTED — SEVERAL PERSONS OF character and good reputation in each state (one in this county) required to represent and advertise old established wealthy business house of solid financial standing. Salary \$18.00 weekly, with expenses additional, all payable in cash each and carriage furnished, when necessary. References. Enclose self-addressed stamp and envelope. Manager, 316 Cassion Building, Chicago.

Wholesale

We supply all out of town merchants with a full line of

Jewelry

at wholesale prices. Write for particulars.

D. R. DINGWALL Ltd.

424 and 584 Main St., Winnipeg
Sign of the Street Clock.

A. CARRUTHERS & CO.

Dealers and Exporters of

Hides, Wool, Sheepskins,

Tallow, Seneca Root
and Raw Furs

Liberal advances made on shipments against Bill Lading. Wool Sacks, Bin Hops and Tags furnished on application.

Office and Warehouse: 190-191 King St
WINNIPEG, MAN.

JAS. MCCREADY & CO. LIMITED

WHOLESALE ..

Boot and Shoe
Manufacturers

MONTREAL, QUE.
W. WILLIAMS, Agent.

Grocery Trade Notes.

A meeting of the Broom Manufacturers' Association will be held in Chicago, Ill. A general advance of 5 cents per dozen in the price of brooms, it is said, will be put into effect.

Montreal advices say the market for cotton goods is very active. A general advance of 3d to 4d per dozen in the price of Alaska and standard choice quality goods is in very short supply for which there is a big demand.

Hardware Trade Notes.

Copper bottoms advanced 1-2c per pound in Toronto last week. Also new light screw and heavy copper.

Paper waste is in demand in western Canada, due to importations from Great Britain and the United States.

There was a decline of 5c per roll in sheeting building paper, tar sheathing, dry flims, tarred flims, O K and L X's, at Toronto last week.

The stove manufacturers of the Western States have advanced the price of their ranges 5 per cent. No advance is spoken of on heaters as the present season's trade is very quiet. A few other changes in the situation.

Lumber Trade Notes.

The Hat Portage Lumber Co. will build an addition to their mill at Hat Portage, Ontario, and will purchase lumber from Canadian Northern Railway points in Manitoba.

Graham & Horn, Fort William and the Hat Portage Lumber Company have purchased all the lumber and mill equipment of the Canadian Northern Railway. It includes about sixteen million feet of lumber at Cash Point and Turtle Lake, and a saw mill at the latter place. Hughes & Co. also secured a quantity of lumber from Seaman & Co.

THE IMPLEMENT TRADE.

Flax Binder Twine.

The Farm Implement News of Chicago, comments as follows in its last issue on the subject which recently appeared in this paper:

The Winnipeg Commercial reports that the provincial government of Ontario has undertaken a series of experiments at prison twine mills with Canadian flax with a view to testing the value of the manufacture of binder twine. An appropriation will be made from the legislature for the purpose. This indicates that Canadian officials like those of Kansas, are either ignorant of the binder twine conditions of their own country, or belong to the same class of cheap politicians who are constantly "four-machining" to win the farmer vote. A number of Canadian manufacturers have made experiments with flax binder twine, but they were unable to produce it at a less cost than about 16 cents per pound. Moreover the flax twine of the factory service in the binders. Probably the investigators of the coming tests have not the remotest idea of the result favorably, but they will prove (7) that the politicians are ever watchful of the farmer's interests.

Implement Trade Notes.

The National Machine Company, of Columbus, Ohio, is opening a branch office in Winnipeg.

Winnipeg implement jobbers have had a busy week, with the visiting retailers from the West, who are here in force, attending their annual convention.

Mr. O'Connor, of the Thomas Manufacturing Company of Springfield, Ohio was in the city this week attending the implement convention. Mr. O'Connor is in charge of the territory, year after year, but is now working south of the boundary.

East & Wood Co. are putting a new cultivator on the market this season, called the Climax. The feature of this cultivator is its deepening, tines and stiff teeth, with spring lifting attachment. A few of these implements were tried last year and gave good satisfaction.

The Buffalo-Pitts Threshing Ma-

chine Company have decided to establish a general agency in Winnipeg, with sub-agencies throughout Manitoba and the Territories. Mr. McAnnamon, of the latter territory, is the company at Fargo, N. D., will be in charge here.

The "week-end" low "10c. Brantford" will increase their large stock from \$250,000 to \$750,000, and about double the capacity of their works. New buildings will have to be erected and the number of men employed will be largely increased. This company has won the largest export trade, and this, with the expansion of the home trade, has made it necessary to build new factories. The company intend pushing the export trade in 1904, which they have been so successful at late years.

Farm Implement News says: Some of the harvester companies who handle but do not manufacture twine, are soliciting business or the basis of 11 cents arial, carloads and guaranteeing the price again if the large companies not now naming prices. This appears to reflect the belief that 11 cents will be the rate for twine here when they establish a rate, but doubtless some leeway has been allowed for the time being. The rate is large, but, as well as one of the shrewdest and best informed twine manufacturers, the company says, for few days ago that in his opinion the opening market price would be 10½ cents, carload basis.

The Winnipeg correspondent of The Farm Implement News says: "The drill trade is promising to be very active, and in the majority of the firms engaged in this branch of the trade the outlook is bright. The single disk drills on the market. The single disk is the favorite, however, particularly in the heavy, wet soils, and will be done with the double disk machines. The drills will find a market in the Canadian Northwest drill trade and certain parts of the territory described in this class, much as the demand in a limited one, and the bulk of the business is done with the shoe and lead drills.

The Building Trades.

There is quite a stirring up in building trade circles in Winnipeg by the prospect of a general strike on account of higher wages from the men in various trades. Last year the carpenters struck for an advance, but the strike was later called off. They now propose again making similar demands for this season. The carpenters are 1-2c an hour and a nine hours day. Present rate is 27 1-2 cents, and ten hours day. And the shareholders present unanimously expressed their entire satisfaction with the state of affairs. The company has now over 19,000 policies in force, representing an amount of over \$1,000,000. The growth of the company, since its commencement, nearly seven years ago, has been very steady, and there has not been a year in which a substantial amount has not been added to the balance of the revenue account.

The adoption of the report was moved and seconded by the president, Mr. J. H. Ashdown, and the vice-president, Mr. W. Stobart, respectively.

In doing so they explained some of the detail of the figures, and also the general state of affairs. The shareholders made some very favorable comparisons with the reports of other companies, and the shareholders present carried unanimously and votes of thanks were also moved to the company's officers and agents for their assistance during the past year.

On ballot, the entire directorate was re-elected, and are as follows: President, J. H. Ashdown, F. W. Stobart, E. F. Hutchings, R. J. Campbell, John Galt, G. R. Croft, and W. Stobart. At the subsequent meeting of the directors, Mr. J. H. Ashdown was re-elected president, and Mr. F. W. Stobart, vice-president.

FINANCIAL

WINNIPEG BANK CLEARINGS.

Returns for the Winnipeg Clearing House for the week ending Thursday, show as follows:

Week ending Feb. 13, 1904 ... \$2,750,769
Corresponding week, 1903 ... 1,558,257
Increase ... 1,192,512

The monthly totals are as follows:

Jan.	\$ 9,223,498	9,900,977	7,983,052
Feb.	1,252,274	6,702,646	6,206,471
Mar.	7,839,092	7,529,669	6,754,123
Apr.	7,044,242	7,991,519	9,216,451
May	6,983,977	6,912,844	6,472,850
June	8,547,908	9,912,804	8,211,716
July	7,108,955	7,108,955	7,108,955
Aug.	9,284,705	8,175,008	7,466,201
Sept.	10,314,330	8,220,147	7,261,150
Oct.	12,174,866	9,188,477	12,775,000
Nov.	11,523,431	11,618,980	14,435,219
Dec.	11,415,228	13,890,255	12,995,995
Total	\$127,471,138	\$100,956,702	\$100,788,814

Financial Notes.

The Bank of Montreal are offering for subscription at par \$200,000 first mortgage six per cent. term coupon bonds of the Canadian Colored Cotton Mills Co., Limited.

H. R. Bell, who has been accountant in the Merchants Bank Exchange, is, Man., for the past two years, has been appointed manager of the Carbery branch of that bank.

Alex. Lowe, accountant in the Union Bank at Neepawa, Man., has been promoted to the position of accountant of the Hamilton branch. Mr. Fisher, of the Winnipeg office, takes Mr. Lowe's place in Neepawa.

INSURANCE

Canadian Fire Insurance Co.

The annual general meeting of the shareholders of the Canadian Fire Insurance company, whose head office is in New York, was held on Wednesday afternoon, at which there was a large amount of stock represented. The report of the directors was most satisfactory, showing that the total assets of the company had now reached the sum of \$10,000,000 of million of dollars. The premium income for the year, just closed, reached \$156,478.85, and the losses amounted to \$76,098.23. The balance in the revenue account was increased by \$41,988.57, and now amounts to \$141,386.00. From this it will be seen that the company has just passed a most successful year, and the shareholders present unanimously expressed their entire satisfaction with the state of affairs.

The company has now over 19,000 policies in force, representing an amount of over \$1,000,000. The growth of the company, since its commencement, nearly seven years ago, has been very steady, and there has not been a year in which a substantial amount has not been added to the balance of the revenue account.

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The Anglo-American Fire.

The third annual report of the Anglo-American Fire Insurance Co., of Toronto, is given in The Commercial this week. As a result of the year's business the company shows a surplus of \$34,251, bringing the total to \$1,000,000. The credit of profit and loss account since organization up to \$55,219. The revenue account has also materially increased, the gross premium income for year just closed being \$226,921.

against \$145,730 for the previous year, a gain of \$81,191. The cash assets of the company now stand at \$140,375, as compared with \$108,395 for year previous, showing a gain of \$31,980. In this total \$31,879. Losses of \$76,070 show a decreased ratio this year. The large sum paid for reinsurance shows care in diffusion of risks.

This non-tariff company began in 1900 to extend its business to Ontario to the other provinces of Canada. F. J. Holland, Winnipeg, was appointed agent for Manitoba and the Territories, and he has been successful in working up a good connection here.

Equity Fire Insurance Co.

The Equity Fire Insurance Co., the annual report of which is given this week, is one of the newer Canadian companies, this being the first annual meeting. The company has been gradually extending its business throughout the Dominion, and last July secured a Dominion license. The company has been doing business in the West for some time, and is represented in Winnipeg by F. J. Holland. The report shows that the business of this company shows a gain of \$100,000. The total income for the year was \$1,000,000, and the losses for the year is regarded as an exceptionally bad one for fire losses, the expenses for the company for the year amounting to \$100,070. This leaves a balance of \$28,930.00. From the previous year the balance of \$28,930.00 has been brought forward, so that the total surplus earnings of the company on 31st December, 1903, was \$57,863.943.29. The earnings have enabled the company to pay 6 per cent on the paid up capital of \$1,000,000, and \$25,548 to carry forward to profit and loss, which is a very good showing.

Kootenay Mining News.

Rossland, B. C., Feb. 10.—The extensive improvements at the Canadian smelting works at Trail, B. C., are complete and the plant is now ready to resume stamping and smelting. A new automatic machine for stamping, having a capacity of 150 tons per hour, have been tested and demonstrated to work satisfactorily. In addition a system of electric transways has been constructed, connecting the roasts heaps with the main works and will thus expedite the handling of material, and reduce the cost in the lead stacks immediately. The date of the resumption of the copper tarasas depends on the completion of the Centre Star and War Eagle mines, which are expected to commence this week. Plans for the construction of silver lead matte are finished and the management is waiting a favorable turn in the weather to commence building operations.

Tons of ore from the Rossland camp for the week ending Saturday night are 4,080 tons, a considerable decrease from previous weeks' totals. This is caused by the fact that the Le Roi mine only shipped four days in the week, the other three being used to make extensive repairs at the head works. The Le Roi sent out 2,800 tons of Le Roi No. 1, and the Cascade, 30 tons, and the Velvet 50 tons. The fracture of last week was the resumption of the work at the Velvet mine. The management expects to ship 100 tons of ore from the Hall smelter, Nelson, B. C., via the Nelson and Fort Sheppard railroads on which the ore is being shipped. The electrical company supplying power to the mines, closes down ten hours daily on Wednesday and Wednesday of the week, necessitating the shutting down of Le Roi No. 2 and the Nickel. The management of the Le Roi mine will maintain the output by working a full night shift and morning by day. The Nickel mine will be paid day at the Le Roi mine when the wages per ton aggregated \$1.00. J. Kennedy, chief engineer of the V. & E. Railway, has been appointed and J. Hill's western railway enterprises, made the public announcement Saturday that his company had abandoned its intention of building a line to the mines of Phoenix and a spur to the Grand Forks, B. C., for the present. Asked for the reason for this decision Mr. Kennedy declined to say.

—Owing to a break in the water flume the Grand Forks Railway will be out of service during the week ending Saturday. The total tonnage treated to date is 308,010 tons.

Morris Marks, clothing, Victoria, has assigned to Alex. Cook.

He Never Sleeps



but always looking for
ORDERS for

REINDEER BRANDS

CONDENSED . . .



Milk
Coffee and Milk
Cocoa and Milk

EVAPORATED CREAM

EDWARDSBURG BRAND

Starch and Syrup

RELIABLE GOODS

FOR SALE BY ALL WINNIPEG WHOLESALE GROCERS

E. NICHOLSON

WHOLESALE AGENT
115 Bannatyne St. East, Winnipeg

Everything for Power

WINNIPEG MACHINERY & SUPPLY CO.
Wholesale Dealers

The Latrobe Engine Co., Montreal, Engines, etc.; Gide Motor Works, Gasoline Engines for all purposes; The Hamilton Iron Tool Co., Iron-working Tools; Cowan & Co., Woodworking Machinery; The Ohio Pump Co., Canton, Ohio, "Ohio" Steam Pumps for all purposes; Flour Mills and Elevator Machinery and Supplies; Saw Mill Machinery; Chisholm, Boyd & White Co., Boyd's Patent Brick-making Machinery; The United Electric Co., Toronto; Electrical Motors, Dynamos, and Supplies; Shattling, Pulleys and all Accessories.

Second Hand Machinery Bought, Sold or Exchanged.

WRITE US 179 Notre Dame Street East, Winnipeg, Man.

Excelsior Cement

Makes the strongest and most desirable walls and floors for buildings. Full descriptions.

Manitoba No. 1 Hard Wall Plaster—Up-to-date Plaster for finishing walls. Made in Manitoba by

THE MANITOBA UNION MINING CO. Ltd.

Office—214 Grains Exchange, Winnipeg



FISH

Fresh salt water fish, including salmon, halibut, cod, haddock, shad, trout, mackerel, smelts, tommy cods, flounders, herring, Annan haddie, sea bass and salt water eels.

W. J. GUEST Wholesale Fish, Game, Poultry, Etc.
602 Main St., Winnipeg.

SOURIS COAL

The best and cheapest fuel in the market.

Shipped direct from mines at Roche Perce to all points in Manitoba and the Territories.

Souris Coal Mining Co. Ltd.

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P.O. Box 744. 447 MAIN ST.

PATENTS TRADE MARKS AND DESIGNS PROTECTED IN ALL COUNTRIES SPECIAL ATTENTION GIVEN TO PATENT LITIGATION
PAMPHLET SENT FREE ON APPLICATION
RIDOUT & MAYBEE, 103 BAY STREET, TORONTO

Auer-Welsbach FOR CASOLINE LAMPS
Mantles
Wholesale and Retail.
AUER LIGHT CO., 251 PORTAGE AVE. WINNIPEG.

THE W. E. SANFORD MFG CO., LTD.
HAMILTON, ONT.
Wholesale
Clothing Manufacturers

Offices and sample rooms in the Sanford block, Winnipeg, corner of Pritchard and Bannatyne streets, where a complete set of samples can always be seen.
Western representatives—H. Kite, W. Durlop, Geo. Shaw, A. McAllister.

FRANK LIGHTCAP
DEALER IN HIDES, PELTS, WOOL, SENECA Etc.
EXPORTER OF NORTHERN FURS
Highest prices paid for consignments and returns made promptly.
Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG.
P. O. Box 484.

HARRY LEADLAY ALBION LEADLAY
H. & A. LEADLAY
Successors to Toronto Hide & Wool Co.

DEALERS IN HIDES, WOOL, SHEEP SKINS, TALLOW AND RAW FURS
Highest market prices paid. Consignments solicited.
208 Ross St. Winnipeg, Man.

J. L. Meikle & Co's

Travellers are now on the road with a complete line of Spring and Imported Chins, Toys, Fancy Goods, Musical Instruments, etc. Their assortment and prices will interest you.

J. L. MEIKLE & CO.
PORT ARTHUR, ONT.

THE RIGHT PLACE.

To advertise business for sale, part-... in the Commercial. It reaches the people you want to get at.

LOANS AND INSURANCE.

I wish to represent some reliable Loan and Insurance Companies here. Corn... General Agent, Winkler, Man.

BONUS FOR FLOUR MILL.

A liberal bonus is offered for the erection of a 75 barrel flour mill and elevator at Sault Ste. Anne. Further particulars apply to E. J. W. Raymond, secretary of mill committee.

FOR SALE.

Stock of General Merchandise and Lumber in a good farming district in Manitoba. Stock about \$8,500.00, a growing business and good building. Building for sale or to rent. Owner retiring from business. Apply to X.M., care of The Commercial.

GENERAL STORE FOR SALE.

General store business in Stonewall. Good light and well assorted. Reason for selling ill-health, and too much other business to attend to. Address S. O. Bailey, Stonewall, Manitoba.

SITUATION WANTED.

SITUATION WANTED as salesman in general store business in Stonewall. Good light and well assorted. Reason for selling ill-health, and too much other business to attend to. Address S. O. Bailey, Stonewall, Manitoba.

A GOOD OPENING FOR INVESTMENT.

FOR SALE OR RENT—The fine stone block at Alberta District, Ottawa full particulars when wanted. For particulars apply to O. P. Skrine Vancouver, B. C.

WANTED TO BUY.

Butcher Business in Western Assiniboia or Alberta District. Offer full particulars when wanted. I have a good farm for sale one mile from town, that will sell cattle. Butcher shop for sale or further particulars apply to J. Webb, Dauphin, Manitoba.

BUSINESS FOR SALE.

In a prosperous town on the Canadian Pacific Railway in Manitoba. Stock consisting of Clothing, Boots and Shoes and Furnishings. Well assorted and in first class condition, amounting to about \$10,000. For particulars apply to the Hon. F. Holden C. Ltd., Winnipeg.

FOR SALE.

A comparatively new stock of about \$3,000.00 of general merchandise in a good town west of Winnipeg. Turnover for 1901, \$20,000.00. Business growing. First class store. Cheap insurance. Opposite reasonable. For further particulars apply to J. Webb, Dauphin, Manitoba. B. C., care of The Commercial, Winnipeg.

WANTED—SEVERAL PERSONS OF

character and good reputation in each state (one in each province) to represent and advertise our established weekly business house for sale. Standing Salary \$150.00 weekly, with expenses. Salary payable in advance. (Wednesday delay from head office). Horse carriage furnished. No necessary references. Enclose self addressed stamped envelope. Manager, 310 Caxton Building, Chicago.



Call at our factory when in the city. We shall be pleased to show you our range of goods and book your orders for spring.

"Most Excellent" Cocoa "Most Excellent" Chocolates Baking Powders Flavouring Extracts, Etc.

The Hoover Mfg. Co. Ltd. Mave Block, cor. King and William (opposite Leland Hotel), Winnipeg.

GROCERIES

Prices to retail dealers for ordinary use, with small discounts for cash or large quantities.

Table listing various grocery items such as Apples, Raisins, Peaches, and other fruits with their respective prices per bushel or box.

MEATS

Table listing various meat products including Beef, Pork, Mutton, and other meats with prices per pound or barrel.

GRAIN

Table listing various grain products such as Flour, Corn, and other cereals with prices per bushel or barrel.

CONDIMENTS

Table listing various condiments and spices including Mustard, Pickles, and other flavorings with prices per barrel or bushel.

TOBACCO

Table listing various tobacco products including Cigarettes, Pipes, and other tobacco items with prices per box or pound.

DRUGS

Table listing various pharmaceuticals and medical supplies with prices per box or pound.

WINE, LIQUOR & BEER

Prices to retail dealers for ordinary use, with small discounts for cash or large quantities.

Table listing various wine, liquor, and beer products with prices per gallon or case.

TEA

Table listing various tea products including different grades of tea with prices per pound or box.

COFFEE

Table listing various coffee products including different grades of coffee with prices per pound or box.

SPICES

Table listing various spices and seasonings with prices per pound or box.

SOAP

Table listing various soap products including different brands and types of soap with prices per box or pound.

OTHER GOODS

Table listing various other household goods and supplies with prices per unit.

CURED MEATS, ETC.

Prices to retail dealers for ordinary use, with small discounts for cash or large quantities.

Table listing various cured meats and other food products with prices per pound or barrel.

TOBACCO

Table listing various tobacco products including Cigarettes, Pipes, and other tobacco items with prices per box or pound.

COFFEE

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Table listing various other household goods and supplies with prices per unit.

TOBACCO

Prices to retail dealers for ordinary use, with small discounts for cash or large quantities.

Table listing various tobacco products including Cigarettes, Pipes, and other tobacco items with prices per box or pound.

COFFEE

Table listing various coffee products including different grades of coffee with prices per pound or box.

SPICES

Table listing various spices and seasonings with prices per pound or box.

SOAP

Table listing various soap products including different brands and types of soap with prices per box or pound.

OTHER GOODS

Table listing various other household goods and supplies with prices per unit.

TOBACCO

Table listing various tobacco products including Cigarettes, Pipes, and other tobacco items with prices per box or pound.

COFFEE

Table listing various coffee products including different grades of coffee with prices per pound or box.

SPICES

Table listing various spices and seasonings with prices per pound or box.

TODHUNTER, ACETYLENE & CO.

THE 20TH CENTURY LIGHT The Ontario Double Generator made in all sizes from ten lights up.

Guaranteed to give satisfaction. Sold on trial. Shaffer Burners for sale.

Northwest Acetylene Gas Co. 313 Princess St., Winnipeg.

ESTABLISHED 1876

BY 25 YEARS EXPERIENCE

CARRIERS, ROCK, JOHNSTON & DAY

RENT COLLECTIONS SPECIALTY

Insurance, Financial, Real Estate Agents

ESTATES MANAGED MONEY INVESTED

J. & J. TAYLOR SALES AND VAULT DOORS.

481 MAIN STREET - WINNIPEG

Overall Clothing

Call at our factory when in the city. We shall be pleased to show you our range of goods and book your orders for spring.

"Most Excellent" Cocoa "Most Excellent" Chocolates Baking Powders Flavouring Extracts, Etc.

The Hoover Mfg. Co. Ltd. Mave Block, cor. King and William (opposite Leland Hotel), Winnipeg.

TORONTO - ONTARIO

Northwest Acetylene Gas Co. 313 Princess St., Winnipeg.

ESTABLISHED 1876 BY 25 YEARS EXPERIENCE

CARRIERS, ROCK, JOHNSTON & DAY

RENT COLLECTIONS SPECIALTY

Insurance, Financial, Real Estate Agents

ESTATES MANAGED MONEY INVESTED

J. & J. TAYLOR SALES AND VAULT DOORS.

481 MAIN STREET - WINNIPEG

Curllers Are Welcome



to Winnipeg during Bonspiel
Week.

We specially invite all our
Customers to call and see us.
We will give you a hearty
welcome.

THE **MCPHERSON FRUIT CO.**

LIMITED.

491 Main St., Winnipeg

We have a good stock.

Robin Hood Smokeless Powder, Loaded Shells

Write for prices.

MARSHALL-WELLS CO.

WHOLESALE HARDWARE,

WINNIPEG.

DRUGS

We now have a fresh stock
of heavy drugs, such as EP-
SOM SALT, SULPHUR, Sal-
petre, and Borax, not excelled
in point of purity. Low prices
for quantity.

Write for quotations.

The Martin, Bole & Wynne Co.

Wholesale Druggists.

P. O. Drawer 1461. WINNIPEG.



CANADA

The World's Favorite Galvanized Iron

Unequaled for Quality,
Flatness and Durability.

JOHN LYSAGHT, Limited, makers,
Bristol, Eng.

A. G. LESLIE & CO., Montreal, Managers Canada Branch

S. Greenshields, Son & Co.

MONTREAL

Wholesale . . .

**DRY GOODS
MEN'S FURNISHINGS
CARPETS, ETC.**

Winnipeg Sample Rooms:

412-414 McIntyre Block

Represented by—R. R. GALLAGHER, G.
M. NEWTON, A. C. RUSSELL.

The Western Packing Company

Now open for business and ready
to receive shipments of live and
dressed hogs and other produce.
Highest cash prices for such.

Abattoir and Offices

ALEXANDER AVENUE, - WINNIPEG

Maple Leaf Rubbers

Take the lead for style, fit and durability. Send
us in your Spring order now before the Spring
rush! Best discounts and terms. Our stock is
large and complete in all lines of Boots, Shoes
and Rubbers.

Write for catalogue.

THE KILGOUR-RIMER CO. Ltd. WHOLESALE
57 Princess Street, Winnipeg

RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF . . .

**LUMBER,
LATH, SHINGLES,
SASH,
DOORS**

AND ALL KINDS
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

Wholesale Boots and Shoes

See our New Samples for Next Fall consisting of Felts,
Moccasins, Gloves and Mitts, Rubbers and Overshoes.

Sorting Orders Receive Prompt Attention—Stock Com-
plete—Prices Right.

TRAVELLERS now on the road.

Berlin Rubbers (Daisy and America Brands.) Trunks and Valises

**H. G. MIDDLETON & BRO. 139 ALBERT STREET
WINNIPEG**

Adjoining Leland Hotel.

P. O. BOX 623

HICKS BROS. & CO.

TEA IMPORTERS

And wholesale dealers in
Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Beaver and Bu-
falo Brands of Packet Teas, and sole
Agents for Thos. Lipton's Package Tea
for Manitoba, N. W. Territories and
British Columbia.

277 Rupert Street.

274 Pacific Avenue, Winnipeg

Factory:
WINNIPEG, MAN. YARMOUTH, N. S.

The Redding Shoe Mfg. Co.

Wholesale Boots
and Shoes

You are invited to inspect carefully
our New Samples for Next Fall, con-
sisting of Moccasins, Gloves, Mitts,
Rubbers, Overshoes, and the best line
of Staple Goods ever shown in the
West, for their Values, and Wearing
Qualities. All Solid Leather Goods.
Every Pair Guaranteed.

Large and well assorted stock al-
ways on hand. Sorting orders receive
Prompt and Careful Attention.

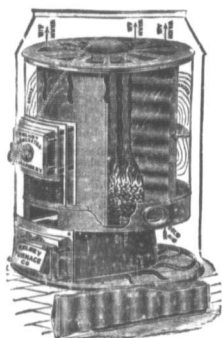
A trial solicited.

WAREHOUSES:

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HEATING WITH KELSEY Warm Air Generators

ASSURES
PROFIT TO DEALERS
AND
SATISFACTION TO USERS

For Catalogue and Prices write

THE JAMES SMART M'F'G CO. LIMITED
BROCKVILLE, ONT. 244 Princess Street, WINNIPEG

N.B.—A few Agencies for 'Kelsey' still open in Manitoba and N.W.T. for 1902.

Fort William Grain Stocks.

Stocks of grain in store at Fort William on Monday, the 10th inst., were as follows:

Wheat—1 hard, 230,716 bushels; No. 1 northern, 1,908,719 bushels; No. 2 northern, 2,135,065 bushels; No. 3 northern, 88,473 bushels; other grades, 28,033 bushels, making the total of wheat 4,411,832 bushels.

Oats—No. 2, 28,173 bushels.

Barley—No. 2, 25,481 bushels. Receipts of wheat at Fort William during the week ending Feb. 10 amounted to 229,784 bushels, and shipments to 120,410 bushels. Receipts of oats amounted to 8,832 bushels, and shipments 12,016 bushels. Receipts of barley amounted to nil, and shipments nil.

Stocks of wheat in store at Fort Arthur on the 10th inst. amounted to 191,697 bushels. Receipts were 78,000 bushels, and shipments nil.

MINING NEWS.

N. W. ONTARIO.

The Imperial Bank window at Rat Portage on Saturday last contained upwards of \$20,000 in gold bars, the cleavage from the Mikado and Black Eagle mines. A Black Eagle brick which was the product of 22 days' running, was a very large one. The manager of this mine says he has plenty of ore in sight to keep his 30 stamp mill running continuously, and from now on will clean up monthly. He believes the Black Eagle will be a dividend payer from now on. The Black Eagle Gold Mining Co., of London, England, took over the Regina mine last spring and spent a large sum of money in building a new mill, etc., but it is now evident they will soon get it back. Manager McMillan reports everything running smoothly at the Mikado. They have plenty of good ore in sight, and ore veins give every promise of permanency. Ore brought in two fine bricks from the plant, and one from the cyanide plant.

BRITISH COLUMBIA.

The development of a large water power at Cascade City is nearing completion and will shortly be furnishing power to the surrounding territory.

The Erican Boy mine, a Slocan property which held its annual meeting in Spokane about two weeks ago. The manager's report showed a considerable amount of work done during the year 1901. A return of \$4,952.25 was received from the ore shipped, which amounted to 1,743 tons. The profit on this business was \$5,887. The manager went on to say that he expected to see the mine paying dividends within the next few months. Twenty-two men are now regularly employed at the mines.

The Silver King mine is to resume shipments and the copper stack at the Hall mines smelter will be blown in within a short time. J. Campbell, commercial manager for the Hall mines smelter, visited Rossland with the management of the West Kootenay Power and Light Company relative to the installing of electric power in place of the present steam plant. The matter is being considered and the alterations necessary to complete the alterations are being ordered and are now being manufactured. As the factory is considerably crowded it will be some time before the smelter plant will be operated by electricity.—Nelson Miner.

J. G. Bunyan & Co., furniture dealers, Nelson, have made an assignment for the benefit of their creditors. Nelson, is the assignee. C. T. McLeod, Nelson, is the assignee. N. D. Simms has been appointed manager of the Vernon branch of the Hudson's Bay Company, by C. McEwen, who has been promoted to the management at Kamloops.

Fire destroyed the Dominion Drug and Spice mill at Montreal, owned by Lyman, Sons & Co. The total loss of the building, machinery and stock will probably amount to between \$100,000 and \$120,000. Insurance.

Notice of the incorporation of the following is given in the B. C. Gazette: Boulder Mining Company, B. C. Book Company, C. E. & G. Company, Horsely Trading and Transportation Company, and the Inland Smelting Company.

EVERYTHING IN BROOMS BRUSHES BASKETS

From the cheapest that's good to the best that's made.

WALTER WOODS & CO
WHOLESALE WOODENWARE.

147 Bannatyne Ave., Winnipeg

CLARE BROS.

Stoves and Furnaces

Metal Roofing and Siding

Steel Embossed Ceiling

Eavetrough and Conductor Pipe

Graniteware and Tinware

CLARE & BROCKEST

Manage by

WESTERN BRANCH, WINNIPEG, M. N.

CALIFORNIA

Southern California—Its lovely scenery, resorts, orange groves, beautiful gardens and quaint old mission towns are

VISITED EVERY YEAR

by thousands of tourists who travel

Over the Union Pacific

because it is the best and quickest route and the only line running through trains to California from Omaha.

In addition to the Pullman Palace Sleepers, the Union Pacific runs Ordinary Pullman Sleepers every day.

Leaving Chicago at 4.25 p.m. and Omaha at 4.25 p.m.

These Ordinary Cars are Personally Conducted every Tuesday and Thursday from Chicago, and every Wednesday and Friday from Omaha. A Pullman Ordinary Sleeper also leaves Minneapolis at 9.30 a.m. and St. Paul 10.00 a.m. every Tuesday, and Omaha every Tuesday at 11.30 p.m. for Los Angeles.

Full information cheerfully furnished upon application.

E. L. LOMAX, G. P. & T. A.,
Omaha, Neb.

J. M. PERKINS

WHOLESALE.

SEEDS SEED DRILLS ONION SETS

Commission Seed Boxes. Trade List
Now Ready.

221 MARKET STREET, WINNIPEG, MAN.

SEEDS

PUSH THE

Steele-Briggs Seeds

They have the four points for success in your seed business, viz:

- 1st Always Reliable.
- 2nd Most Widely Advertised.
- 3rd Most Attractively Got Up.
- 4th Give a Good Round Profit.

See our big daily and weekly "ads." They don't forget the merchant. Please return the compliment by pushing our seeds, whenever possible, from box or catalogue. We handle all seeds in all quantities, and cheerfully answer any written or verbal enquiries.

THE STEELE-BRIGGS SEED CO. LTD
Toronto

Manitoba Wheat Stocks.

There were 4,411,832 bushels of wheat in store at Fort William on Feb. 10. A year ago stocks in store at Fort William were 1,640,000 bushels. Two years ago there were 3,200,000 bushels. Stocks in store at Fort William, Fort Arthur, Keewatin, Winnipeg, and interior points are estimated approximately at 19,850,000 bushels, compared with 5,578,000 bushels a year ago, 8,700,000 bushels two years ago, 8,350,000 bushels three years ago, and 5,000,000 bushels four years ago.

Winnipeg Grain Inspection.

During the 7 days ended Feb. 7, there were inspected at Winnipeg and Emerson 422 cars of grain, comprising the following:

Wheat—No. 1 hard 14 cars; 1 northern 134 cars; 2 northern 104 cars; 3 northern 13 cars; No. 4, 3 cars; feed 2 cars; No. 1 rejected, 2 cars; no grade 16 cars; rejected 1 car, making a total inspection of wheat of 381 cars.
Oats—No. 2 white 51 cars; 2 mixed 11 cars; feed 25 cars; total 87 cars.
Barley—Feed, 2 cars.
Flax—No. 1, 1 car; No. 2, 1 car.
During the same period a year ago the total number of cars inspected was 254, and two years ago 204 cars.

C. P. R. LAND SALES

BREAK ALL RECORDS.

Commissioner Griffin interviewed on the Past Year's Business. (Montreal Gazette of Thursday.)

Mr. F. T. Griffin, land commissioner for the Canadian Pacific railroad, arrived in the city yesterday for a trip, and in the course of an interview at the Windsor he gave out the following details as to the work of his department:

"We sold in Manitoba and the Territories last year 300,000 acres of land for \$2,645,000, and although this is a good increase over the operations in 1900, the indications are that the present year will be even better than the last.

For instance, our land sales for last week reached 100,700 acres, the price being \$347,500, the increase of last month's returns over those of January, 1901, being \$200,000. In other words, the Canadian Pacific's land sales for January, 1902, were four times those of the same month in 1901, and yet the total sales of 1901 doubled those of 1900, so it is evident the progress is continuous, and all this forebodes a rapid increase in the population of Manitoba and the Northwest within a short space of time.

"I may also state that last year's land sales were about equally divided between the departments of Manitoba and the adjoining territories."

Mr. Griffin said that the Canada Northwest Land Commission's sales had also increased at about the same rate as those of the Canadian Pacific railway, the first named company having purchased, several years ago, a large quantity of land from the railway, although the sales are carried on in the same office.

Americans Among Buyers.

A great deal of the land disposed of lately has been purchased by Americans, who had agents in Iowa, Minnesota and in part of the Dakotas, with the result that the land will be rapidly filled up by the best class of western farmers. The large purchases, Mr. Griffin said, had secured the properties at such advantage in the States that they are in a position to spend money in getting people on the new holdings.

Mr. Griffin said that the people who were leaving the western States were making money by the chance. They are selling out from \$10 to \$15 an acre, and securing 10 to 15 in Canada at from \$3 to \$5. In reply to another question Mr. Griffin said that the company originally had 25,000,000 acres of land and this 9,000,000 acres have been sold. The purchasers he declared, selected a field of land as much as possible along the line of railway, the great movement this year being in Southern Manitoba and Northern Alberta. The reason for this is that the greatest quantity of good available land is in the districts just named. There is also a strong movement to the Saskatchewan valley, many of the best lands being land between Saskatchewan and Battleford.

It appears to be quite evident that to be a successful farmer in the present 320 acres at least are required, and if often happens that a man gets his 100 acres from the government free and then secures the same quantity of land in Canada or Pacific.

Canadians Are Returning.

Mr. Griffin described the new comers for the most part as being repatriated Canadians, who are glad to return, and as for the others, they are perfectly satisfied with their institutions and laws. The Galicians also purchased considerable land and many of them are returning to their farms.

It appears also that the overflow from the older Mennonite reserves in the south of Manitoba is being directed toward the Prince Albert district, these people settling for the most part in Northern and Eastern, where they have given up the community plan of cultivation as adopted by their fathers in Manitoba and are working in their new homes like the other Canadian farmers.

Mr. Griffin says there has likewise been considerable immigration of German speaking people from Southern Russia, this being chiefly brought about by their linguistic connection with the Mennonite people and are doing so well in the Canadian West, in fact, the latter secured their

land as a free gift, and now these lands sell all the way from \$10 to \$30 an acre. The return of Mr. Griffin said that stock raisers had done so well in the Canadian Northwest that a good deal of it had been disposed of for these purposes.

Railway Statistics.

Ottawa, Feb. 12.—The annual report of the department of railways was distributed to-day. The number of miles of completed railway was 18,228, an increase of 628 miles, besides 2,710 miles of sidings. The number of miles in operation was 18,228, an increase of 628 miles, besides 2,710 miles of sidings. The total amount to \$1,042,785,530, an increase of \$51,508,866. The gross earnings amounted to \$22,588,749, an increase of \$2,684,396, and the working expenses aggregated \$50,308,729, an increase of \$2,867,037, compared with the previous year, leaving the net earnings \$22,530,023, a decrease of \$29,462.

The number of passengers carried was 18,388,722, an increase of 1,281,274. There was an increase in the freight traffic of 1,286,149 tons. The total amount of freight carried was 53,319,894, an increase of 727,870.

The accident returns show 16 passengers killed for the past fiscal year. The gross earnings of the government roads for the past fiscal year amounted to \$5,213,381, and compared with those of the preceding year show an increase of \$439,219. The working expenses amounted to \$5,739,051, an increase of \$1,073,323. The net loss on the operation of the roads was \$252,670. The Intercolonial gave a loss of \$48,180, the Windsor branch was a profit of \$30,395, and the Prince Edward a loss of \$67,882. These figures include the receipts of \$340,000 to Montreal. The number of passengers carried by the Intercolonial was 6,625,285, an increase of 233,542, freight, 2,111,310, a decrease of 39,898 tons, and the total freight increased 40,553 tons, and the total freight decreased 80,257 tons.

A Route to the Yukon.

The annual report of the railway department of the Government is a lengthy report from J. S. O'Dwyer, dealing with a feasible route to the Yukon. He says that a line can be built and equipped from Edmonton, via Teasin Lake to the coast, for \$45,000,000, and from Port Simpson to the same point, via Teasin, for \$34,110,000.

Movements of Business Men.

J. V. Griffin returned to Winnipeg on Monday from Montreal.

A. K. Morrison, manager of the Macpherson Fruit Company's branch at Calgary, arrived in Winnipeg on Monday.

F. W. Thomson, general manager of the W. W. Ogilvie Milling Company, returned to his home in Winnipeg to-day from his eastern trip.

W. A. Ebert, vice-president of the Moline Vaux Company, of Moline, Ill., was in Winnipeg this week on a visit to the city and to the company here. He expressed himself as being delighted with what he had seen of Winnipeg, and he will be back again next summer for a more extended visit. While here Mr. Ebert witnessed a game of football between the teams of the city and was greatly delighted with the sport, which he has never seen before. The Fairchild Company handle the goods of this company here.

Tenders.

The stock of the late Geo. Kerlake, of Souris, is offered for sale by tender, by the Manitoba Trust Co., Winnipeg.

Tenders will be received up to Feb. 25 for the erection of a frame school house for the union district of Keyes, near Portage la Prairie, Man.

A combination of axe manufacturers is said to be under consideration in the United States.

The Manitoba government proposes to erect a provincial sanitarium for the care of consumptives, at a cost of \$1,000,000, near Portage la Prairie, for the same near Kentville, for \$2,000,000.

Toronto Wholesale Trade.

Special to The Commercial.

Toronto, Feb. 15.—Dry Goods.—Improved demand. More orders coming forward. The cotton vest is well represented. Values are firm, especially for cottons and cotton goods.

Hardware.—Trade is active and there is scarcity in some lines, which is being filled. Hardware, iron, steel and all structural materials are in small supply here and the tendency is to advance. Consequently upward prices.

Grain.—Less active. Corned to make hold firm. Tomatoes 92-1-2 to 95c. Some are only asking 85c. Peas, 80c to 85c. Corn, 2c to 8c. India Ceylon tea averages.

Hogs and Hog Products.

Special to The Commercial.

Toronto, Feb. 15.—Dressed hogs are not offering very freely and the market is quiet. Packers will not pay over \$7.50 for best western bulk, firm sellers are asking \$7.25. Products are in fair enquiry at unchanged prices. Hog-cloves \$7.50 to \$7.75 per 100 pounds for carlots.

Pork.—Canada, short cut, \$21.50; head, \$20.00.

Smoked and Dry Salted Meats.—Lard, clear, tins and cases, 10 1/2c; lard, 10c; hams, 12c; shoulders, 10 1/2c; backs, 14c; green meats out of pickle to quoted at 1c less than smoked.

Lard—Terres 11c; tubs, 11 1/2c, and tubs, 11 1/2c.

Toronto Grain and Produce.

Special to The Commercial.

Toronto, Feb. 15.—The market for winter wheat is steady and unchanged. No. 1 hard is higher than a week ago. Ontario flour is easier. Butter is in light supply and prices are good. The dairy butter is of poor quality. Receipts of eggs are light and the market weak.

Wheat—Red and white winter wheat is worth 73c to 73 1/2c, middle wheat 72c to 72 1/2c for No. 1. Manitoba wheat is worth 57c for No. 1 hard, grinding in transit, 54c for No. 1 northern, and 50c for No. 2 northern.

Barley—No. 2 white, 4 1/2c per bushel, 4c for No. 1.

Oats—No. 3, 3 1/4c at 5c per bushel, extra 30 per cent. Ontario patents, \$2.50 to \$2.90 in buyers' bags, middle freight. Choice brands are held 15c higher. Manitoba flour is unchanged at \$4.20 for Hungarian patents and \$4.00 for strong bakers' in carlots, bags included, on track, Toronto.

Milled—Shorts, \$18 to \$19 per ton, and bran, \$17.50 to \$18 per ton, middle freight. Manitoba feed, \$22 for cars of shorts and \$20 for bran, sacks included.

Outmeal—\$25 for cars of bags and \$5.10 in bulk for carlots, Toronto.

Hay—Carlots of carls, \$5.00 to \$10.00 per ton for No. 1, Timothy.

Eggs—No. 1, 22c to 25c to 27c per dozen; held fresh, 20c to 22c, and No. 1, 11c to 20c.

Butter—Best tubs and pails, 14c; pound rolls, 15c to 17c; medium, 10c to 12 1/2c; creamery, tubs, choice, 20c to 22c; packed, 18c to 20c.

Cheese—1 1/2c for job lots of cheese.

Butter—To for No. 1 cows, No. 1, 8c; country hogs 1-2 cent under these prices; caulkers, 1c for No. 1, and 10c to 15c for No. 2, 75c to 80c each; tallow, 5 1/2c to 5c.

Wool—Washed fleeces, 18c; unwashed, 15c.

Beans—\$1.00 to \$1.05 per bushel for job lots of hand picked.

Maple syrup—New is quoted here at \$1.00 to \$1.15 per imperial gallon, in bulk or gallon tins.

Honey—4 to 10c per pound in bulk, 10c to 12c per pound.

Poultry—Spring chickens, dressed, 70c to 80c per pair; spring ducks, 90c to \$1.00; turkeys, 11c to 12c for fresh killed; geese, 8c to 9c per pound.

Potatoes—60c per bushel for carlots.

J. Ramo, butcher, Missoula, Man., is reported to have skipped out.

Montreal Grain and Produce.

Special to The Commercial.

Montreal, Feb. 15.—Butter of all grades is steadily firm, fine 50c to 55c, good 45c to 2 1/2c; second 20c to 25c; and poor grade western sold for export at 12c to 15c. Cheese in better demand.

Butter—55c for feed.

Oats—No. 2, No. 2 white oats are offered at 47c to 47 1/2c in store.

Manitoba—patent, \$16c to \$18c; extra, \$15c to \$16c; Bakers', \$14c to \$15c; straight rolls, \$3.70 to \$3.80; white, \$3.55 to \$4.

Rolled Oats—50c per barrel, sold 45c for freight.

Manitoba bran, bags included, \$20 to \$21; shorts, \$20 to \$22.

Baled Hay—Choice, \$10 to \$10 1/2; No. 2, \$9 to \$9 1/2.

Cheese—Ontario, 10 to 10 1/2c; Canada, 9 1/2c to 10c; Townships, 9 1/2c to 10c; underaged, 9 1/2c to 9 1/2c.

Butter—Creamery, 21 to 21 1/2c; second, 20 to 20 1/2c; western, 19 1/2c to 20c; 10 1/2c to 12c.

Maple Syrup—35c to 35c; pickled, 30c to 35c; pure, 35c to 40c; white, 35c to 40c; sugar, 8c to 9c for pure, and 7c to 8c for inferior.

Honey—Yellow clover, common, large sections, 12c.

Hides—No. 1, 6c; No. 2, 5c; No. 3, 4c; No. 4, 3c; No. 5, 2c; No. 6, 1c; No. 7, 1c; No. 8, 1c; No. 9, 1c; No. 10, 1c; No. 11, 1c; No. 12, 1c; No. 13, 1c; No. 14, 1c; No. 15, 1c; No. 16, 1c; No. 17, 1c; No. 18, 1c; No. 19, 1c; No. 20, 1c; No. 21, 1c; No. 22, 1c; No. 23, 1c; No. 24, 1c; No. 25, 1c; No. 26, 1c; No. 27, 1c; No. 28, 1c; No. 29, 1c; No. 30, 1c; No. 31, 1c; No. 32, 1c; No. 33, 1c; No. 34, 1c; No. 35, 1c; No. 36, 1c; No. 37, 1c; No. 38, 1c; No. 39, 1c; No. 40, 1c; No. 41, 1c; No. 42, 1c; No. 43, 1c; No. 44, 1c; No. 45, 1c; No. 46, 1c; No. 47, 1c; No. 48, 1c; No. 49, 1c; No. 50, 1c; No. 51, 1c; No. 52, 1c; No. 53, 1c; No. 54, 1c; No. 55, 1c; No. 56, 1c; No. 57, 1c; No. 58, 1c; No. 59, 1c; No. 60, 1c; No. 61, 1c; No. 62, 1c; No. 63, 1c; No. 64, 1c; No. 65, 1c; No. 66, 1c; No. 67, 1c; No. 68, 1c; No. 69, 1c; No. 70, 1c; No. 71, 1c; No. 72, 1c; No. 73, 1c; No. 74, 1c; No. 75, 1c; No. 76, 1c; No. 77, 1c; No. 78, 1c; No. 79, 1c; No. 80, 1c; No. 81, 1c; No. 82, 1c; No. 83, 1c; No. 84, 1c; No. 85, 1c; No. 86, 1c; No. 87, 1c; No. 88, 1c; No. 89, 1c; No. 90, 1c; No. 91, 1c; No. 92, 1c; No. 93, 1c; No. 94, 1c; No. 95, 1c; No. 96, 1c; No. 97, 1c; No. 98, 1c; No. 99, 1c; No. 100, 1c.

Vegetables—Potatoes, new, per bag, 85c to 90c; No. 1, 90c to \$1.00 for good fresh.

Poultry—Turkeys, 10 1/2c to 12c; chickens, 9 to 10c; fowls, 5 to 6c; ducks, 8 to 9c; geese, 8 to 9c.

Hogs—Fresh killed, \$8.25 to \$8.50.

Montreal Live Stock Market.

At the East End market, Feb. 11, 1902, the following offerings included 400 calves, 40 sheep and lambs, and 100 pigs.

The chief feature of the market was the strong feeling that prevailed among the buyers, who were buying steadily at 4 1/2c to 5 1/2c, good at 4 1/2c to 5 1/2c, fair, at 3 1/2c to 4 1/2c, and common, at 2 1/2c to 3 1/2c. The pigs were firm at 4 1/2c to 5 1/2c, and lambs were higher at 4 1/2c to 5 1/2c, good at 4 1/2c to 5 1/2c, fair at 3 1/2c to 4 1/2c, and common at 2 1/2c to 3 1/2c. The sheep were steady under a good demand at 6 1/2c to 7 1/2c, good at 6 1/2c to 7 1/2c, fair at 5 1/2c to 6 1/2c, and common at 4 1/2c to 5 1/2c.

THURSDAY'S MARKET.

Montreal, Feb. 11.—Receipts at the east end market yesterday were 300 cattle, and 400 sheep and lambs, and 100 pigs.

The market was steady, with a few offerings of 4 1/2c to 5 1/2c, good at 4 1/2c to 5 1/2c, fair at 3 1/2c to 4 1/2c, and common at 2 1/2c to 3 1/2c. The pigs were firm at 4 1/2c to 5 1/2c, and lambs were higher at 4 1/2c to 5 1/2c, good at 4 1/2c to 5 1/2c, fair at 3 1/2c to 4 1/2c, and common at 2 1/2c to 3 1/2c. The sheep were steady under a good demand at 6 1/2c to 7 1/2c, good at 6 1/2c to 7 1/2c, fair at 5 1/2c to 6 1/2c, and common at 4 1/2c to 5 1/2c.

Toronto Grain and Produce.

Special to The Commercial.

Toronto, Feb. 12.—Receipts at the stock market yesterday were 75 cars, including 120 cattle, 100 sheep and lambs, and 25 hogs.

Cattle—Cattle—Were in good demand and sold at strong prices. Best brought \$4.10 to \$5.55.

Sheep and lambs—Were selling well there being a strong demand for the picked lots for export purposes sold at 4 1/2c to 5 1/2c, good at 4 1/2c to 5 1/2c, fair at 3 1/2c to 4 1/2c, and common at 2 1/2c to 3 1/2c. The sheep were steady under a good demand at 6 1/2c to 7 1/2c, good at 6 1/2c to 7 1/2c, fair at 5 1/2c to 6 1/2c, and common at 4 1/2c to 5 1/2c.

Feeders and Stockers—Were in good steady; there is not a strong demand for these grades, and the condition of the roads has made the offerings uncertain.

Hogs—Were firmer, the demand for export being very good. They advanced from 25c to 30c per cwt, and are selling now at \$3.75 to \$3.75 per cwt for export.

Lambs—Remain at last week's prices, \$8 per cwt, and lights and fat at \$5.75 per cwt.

FIDDLERS' MARKETS.

Toronto, Feb. 15.—Receipts at the stock market yesterday were 91 cars, including 100 sheep and lambs, and 100 hogs.

Cattle—Were in good demand and firm at \$4.10 to \$5.55. The buyers were firm at \$2.70 to \$4.00. Poultry and eggs were in good demand and firm at \$1.00 to \$1.25. The sheep were steady under a good demand and firm at \$5.50 to \$7.75. The hogs were in good demand and firm at \$3.75 to \$3.75.

Sheep and lambs—Were in good demand and firm at \$5.50 to \$7.75. The hogs were in good demand and firm at \$3.75 to \$3.75.

Feeders and Stockers—Were in good demand and firm at \$3.75 to \$3.75. The hogs were in good demand and firm at \$3.75 to \$3.75.

Butter and cheese—Were in good demand and firm at \$1.00 to \$1.25. The hogs were in good demand and firm at \$3.75 to \$3.75.

STATISTICAL WHEAT REPORT.

WHEAT IN CANADA.

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal	24,000
Toronto	7,000
London, Ont.	20,000
Detroit Harbor, Ont.	43,000
Kingston	40,000
Fort William, Port Arthur and Sarnia	4,500,000
Winnipeg	275,000
Manitoba elevators	11,000,000

Total Feb. 1, 1901, 12,000,000 bushels.
Total previous week, 12,000,000 bushels.
Total a year ago, 19,650,000 bushels.

BRADSTREET'S REPORT OF STOCKS.
Total stocks in the United States and Canada, east of the Rocky Mountains, as reported by Bradstreet's Feb. 1, were 82,826,000 bushels, an increase of 9,357,000 bushels the previous week.

Total stocks in the United States and Canada a year ago were 73,469,000 bushels, according to Bradstreet's report.

Stocks of wheat at principal points on Jan. 1 were 3,348,000 bushels.

THE VISIBLE SUPPLY.

The Chicago visible supply statement of stocks in the United States and Canada, east of the Rocky Mountains, for the week ending Feb. 8, was 56,560,000 bushels, being a decrease of 1,320,000 bushels for the week. A year ago the visible supply was 55,000,000 bushels. Two years ago it was 53,000,000 bushels. Three years ago 50,200,000 bushels. Five years ago 48,000,000 bushels.

STOCKS OF OATS AND CORN.

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 4,165,000 bushels, compared with 10,500,000 bushels a year ago. The visible supply of corn in the United States and Canada, according to the Chicago statement, is 16,000,000 bushels a year ago.

WORLD'S WHEAT STOCKS.

Stocks of wheat in America and Europe and about for Europe Feb. 1 in each year for a series of years, were as follows:

1892	100,000,000
1901	100,000,000
1893	100,000,000
1894	110,000,000
1895	110,000,000
1896	115,000,000
1897	140,000,000
1898	140,000,000
1899	170,000,000
1900	170,000,000

WHEAT MOVEMENT.

The following table gives the receipts of wheat at the four principal United States ports during the month of January, 1901, to date, compared with the same period of last year:

Port	This year.	Last crop.
Minneapolis	91,250,286	47,280,649
Missoula	7,579,380	5,236,529
Duluth	7,226,174	13,956,282
Chicago	31,850,049	32,064,736

Total 137,856,489 103,538,596

The following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, July 1, 1901, to date, compared with the same period of last year:

Port	This crop.	Last crop.
Toledo	5,960,282	7,467,735
St. Louis	11,802,266	15,849,015
Detroit	2,622,087	2,293,273
Kansas City	16,141,468	16,282,717

Total 36,526,003 52,892,740

Winnipeg Prices a Year Ago.

Following were Winnipeg prices this date last year:

Wheat—No. 1 hard closed at 83 1/2c in store Port Wm.

Flour—Jobbing price per sack: Patent, \$2.10; best makers, \$1.95.

Millets—Bran, \$1.00 per ton; shorts, \$2.10 per ton delivered.

Chia—Caroline, the price at Alberta 40 & 45c; Manitoba 38 & 40c.

Barley—40 & 45c per bushel.

Corn—in car lots 60 & 65c per bushel of 50 lbs.

Butter—Dairy, 150 lbs per lb.; creamery jobbing at 22c.

Cheese—10c to retail merchants.

Eggs—24 & 25c for Manitoba fresh, less exprease.

Potatoes—Farmers' loads on the street, 80 & 85c per bushel.

Dressed Meats—Beef, 50 & 60c for city dressed; country, 45 & 50c per lb.; hogs, 60 & 65c.

Poultry—Dressed chickens 80 & 85c; ducks dressed, 90c; geese, 90c; turkeys, dressed, 11c.

Game—Wild birds, the price at; jack rabbit, 50c each, and wild pigeons 15c per pair.

Hides—5c for frozen stock, less 50c tax.

Wool—Spring for unwashed fleece, Ontario Root, 20c per lb.

Baled Hay—\$7 & 8 per ton on cars.

Live Stock—Cattle, 35 & 40c; sheep nominal; hogs, 14 & 15c.

Grain and Milling.

Thorburn & Sons will erect an elevator at Broadway this year.

Dr. McLean, of the Moose Jaw flour mills, is opening an agency at Vancouver, in charge of G. S. McConnell.

A large meeting of farmers was held at Sunbury, Assn. recently, when it was decided to build a farmers' elevator.

Two new grain elevators will likely be erected at Waseley, Assn., one by a farmers' elevator company and a second by private parties.

About sixty granaries, holding from 700 to 1000 bushels, have been built at Waseley by farmers. Every warehouse is also full of grain and the streets near the elevators packed with wagon loads of wheat, so writes a correspondent.

The daily paper report that "the Northern Elevator Co. and the Winnipeg Elevator Co. will erect in Winnipeg next spring a large half million dollar elevator," is denied by the parties interested, who say they have never considered such a proposition.

James Cartwright, of Yokohama, writes to the department of trade and commerce at Ottawa, says that he wants to be put in touch with the farmers who would supply the best quality of flour and second grade as well. The same people might get the wheat trade. Hitherto these articles have been supplied by Australia.

The farmers in the vicinity of Russell, Man., have decided to erect an elevator of their own this year and are applying to the local legislature for a charter granting this power. The capital cost of their proposed company will be \$20,000, only enough of which will at present be collected to erect a 30,000 bushel elevator. Additional space will be provided in later years as necessity demands.

The Northern Elevator Company has decided to immediately build in this city a temporary grain warehouse capable of holding from 200,000 to 250,000 bushels of wheat. The building, which is to be located east of the company's present elevator, and is P. R. yards, will contain 100,000 bushels more than the permanent structure, and as the company has a total capacity of about 300,000 bushels.

Manitoba wheat, it is alleged, has been freely exported from New York and Boston to Germany as United States grain. Germany has been making tariff concessions on account of our British preferential tariff, so that our wheat is enabled to enter Germany on the same terms as United States grain. The New York produce exchange has agreed to take measures to prevent this practice.

An interesting case is being tried in the county court at Vancouver, B. C., which flour and feed merchants are watching with much concern. A farmer contracted to deliver a certain quantity of grain on a certain day. Before that day arrived the price of the commodity advanced, and the farmer reported to the merchant that he found he could not deliver the whole amount as he was short. Grain merchants claim that they are constantly worried in this way by farmers rushing the orders for grain on promptly should the price go down between the time the contract was made and the time of delivery. They are even demanding themselves short if the price goes up. This is the first time a case of this kind has come up in court and they—the dealers—look upon it as a test case. They hope that the court will rule that the traders have redress if the grain is not delivered according to contract, even if the farmer has not a sufficient grain elsewhere in a loss to fulfil his business obligation.

The Portland, Oregon, Chamber of Commerce has adopted a resolution opposing the restriction of Chinese immigration, as proposed in the bills now before the United States Congress. The resolutions set forth that the trade of Portland with the Chinese empire is of great and increasing importance, and for the proper conserving and promotion of this trade it is of the utmost importance that all facilities of commerce and the courtesy due to a friendly nation be extended to the Chinese of that class of the Chinese empire which operates, controls and has in itself the means and power of furthering this trade.

Prince Albert Board of Trade.

The annual meeting of the Prince Albert board of trade was held in the town hall on Friday afternoon, 7th inst.

President F. C. Baker occupied the chair, and in his opening address stated the almost disorganized state the board had been in for years past, but lately it had been reorganized, and was in good working order, having held some 15 or 16 meetings during the last year. A great deal of the time and attention of the board has been taken up with railway matters, in view of the advent of the Canadian Northern. One of the best inducements the town or board had to offer, he thought, was the bridging of the river here, for a railway and traffic structure, and to that end their efforts were being directed.

He outlined the work of the secretary, Mr. M. Nabby, who had been faithful, industrious, and painstaking in all matters pertaining to the board, and is entitled to its hearty thanks.

Nomination of officers was then proceeded with, and the following officers were elected: J. H. Wilson, president; W. J. Kormaght, vice-president; A. McNeill, secretary-treasurer; R. T. Goodfellow, auditor; council, Wm. G. Lewis, Andrew McEwen, E. Baker, H. Lacroix, W. T. Gilmore, J. F. Betts, S. McLeod, Jos. Kidd, H. F. Goodfellow, G. H. Russell, F. C. Baker.

C. M. Beecher, of the British Columbia Mills, Timber & Trading Co. is away on an eastern trip. He will visit Winnipeg, and his colleagues.

The Edwardsburg Corn Co. are putting a new line of corn syrup on the market, put up in 2, 5, 10 and 20 lb. tins. E. Nicholson, Winnipeg, represents these goods here.

W. C. McLean, of Nelson, B. C., has the contract to furnish a million feet of logs to the Similkameen Valley Coal Co., Ltd. The Fairview Lumber Co. is now engaged shipping its mill from Nelson to the Similkameen. The Fairview will saw the logs furnished by Mr. McLean and sell them for the future as the Ashnola Lumber Co. This is the second sawmill in Ashnola.



WINNIPEG GRAIN AND PRODUCE EXCHANGE
C. A. YOUNG, President
GEO. V. HASTINGS, Vice-President. CHAS. N. BELL, Sec'y Treas.

JAS. CARRUTHERS & CO
GRAIN EXPORTERS

MONTREAL TORONTO WINNIPEG

H. D. METCALFE
GRAIN EXPORTER

THE DOMINION ELEVATOR CO.
LIMITED
GRAIN EXPORTERS

230 GRAIN EXCHANGE WINNIPEG 12 STOCK EXCHANGE MONTREAL
Direct connection with European markets.

M. McLAUGHLIN & CO.
ROYAL DOMINION MILLS, TORONTO.
CAPACITY, 700 BILLS DAILY

MILLERS OF
No. 1 Manitoba Hard Wheat

KIRKPATRICK & COOKSON
Montreal.

Consignments of Grain and Manitoba Produce solicited. Dressed Hogs wanted. P. O. B. Orders of Wheat, Barley, etc., used.

Established 1860, Manitoba Grain Code.

The Northern Elevator Co.
LIMITED.
GRAIN
HEAD OFFICE WINNIPEG.
BRANCH OFFICES: MONTREAL, NEW YORK, LONDON, ENGL.

THE WINNIPEG ELEVATOR CO.
LIMITED
GRAIN EXPORTERS
OFFICE: GRAIN EXCHANGE, WINNIPEG

ROBT. MUIR & CO.
GRAIN DEALERS AND MILLERS

SHIPPERS OF WHEAT, OATS, BARLEY, FLAX, FLOUR, FEED, SWEETS, CHEAP.
Buy or sell on commission. Before buy or sell grain in car lots, write or wire us for quotations. Addresses made on consignments. Licensed and bonded.

WHEAT ASK FOR PRICES \$2.00 PER SELLING
All grades handled on commission. We make liberal advances on car lot consignments, get best prices and make prompt returns.
THOMPSON, SONS & CO.
GRAIN COMMISSION MERCHANTS
WINNIPEG
Licensed and Bonded under Manitoba Grain Act.

Western Retail Implement Dealers Meet

The Western Retail Implement Dealers' Association met in annual convention in the council chamber of the city hall, Winnipeg, on Wednesday and Thursday of this week. The attendance showed a marked improvement over last year, there being about sixty members present at the opening session. President H. F. Anderson occupied the chair. The proceedings opened with the reading of the minutes of the last general meeting. The president's annual address, which was next presented, was as follows:

Gentlemen,—It is with great pleasure that I rise to address you, and to extend to all a hearty welcome to this our third annual meeting. In doing so, allow me to extend my sincere congratulations to the association on the magnificent increase in its membership that has been attained during the past year, for when we consider the youth of the association it is certainly a showing to be proud of. The fact of its being able to assemble such a magnificent body of men in convention is a most striking and convincing evidence of the importance the implement trade has attained in this western country of ours.

It is hardly necessary for me to remind you, gentlemen, that to obtain the best results, the heartiest cooperation is necessary, and I sincerely trust that each and all will do his utmost to be present at every session of the convention we are about to open, for only by such constant attendance can the association hope to attain its full measure of usefulness. We want your views on the various matters to be brought before this convention, and your wrongs must be stated before

you can look to have anything done towards righting them. No secretary or board of directors can alone accomplish anything, but a united effort must be made if we are to achieve any good results.

I often hear men say, "I don't see what good the association has done, or what use there would be in my joining it." Well, Rome was not built in a day, and as far as provincial work is concerned, this is practically the first year. However, I feel sure that when the secretary's report is read you will agree with me that something has been accomplished, though it will necessarily take time before we can expect any marked progress towards many of the ends we are striving for.

The territory of selling agents is often so close, and, in fact, overlap each other, that no appreciable good can be obtained unless they are prepared to work in harmony, each putting aside any little personal grievance he might have, and working honestly for the common good.

Regarding the benefits to be gained by joining our association, I believe they are many, and will come to us in various ways; and these benefits will become greater year by year as our association increases, and as we gradually have the benefit of past experience to assist us in avoiding future mistakes. I hope that each of you will make it his business to give this convention the benefit of his individual experience, as it is by such means that we must look for the best results from a meeting such as this in broadening our views and making us better business men.

If we only get two or three useful

hints to take home and help us through the coming year, the work of our association will not have been in vain, and as years go on, and we keep adding fresh ideas, a day will come when Manitoba implement men, as well as Manitoba wheat, will attain the highest standard of excellence.—No. 1 hard.

Later on, there will be some serious questions for you to decide as to the future working of the association. At present it is only in its infancy, and if we are to accomplish anything it will be by keeping everlastingly at it, which is the only road to success. You must bear in mind that this is practically the first year any actual outside work was done, and even though we have not reached the kernel, I think we can at least see a crack in the shell. After hearing the secretary's report it will be for you to say whether we shall still keep after the kernel or no. In arriving at your decision, you should not only take into consideration the splendid additions to our membership, but also the objects the association has in view, and whether they merit your support.

When you look back to even this time last year, and consider that we had then but thirty names on our register, while we have now some 276 paid up members, you must admit we have had a most marvelous growth. Indeed, I venture to say it is a record which very few new associations of any kind can surpass. I know when your directors met last spring, after the general meeting, they found themselves confronted with a most difficult problem, namely, as to the best means to be adopted in the difficulty of introducing new goods, and realized he would have no easy task in front of him. We, however, took the step, believing that the result would justify the action, and I

am happy to say our success has exceeded our most sanguine expectations.

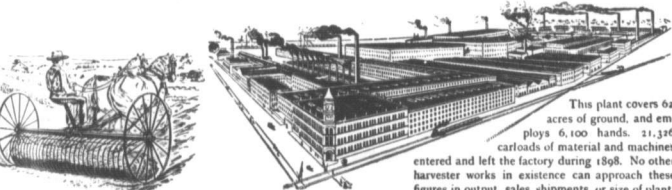
There is one point I must ask you to remember in regard to the work attempted, and that is that it has necessarily been of a missionary nature only. It took our secretary practically all his time to simply cover the ground, without attempting anything else, consequently he was unable to do anything towards arranging or attending district meetings, which I believe to be most essential. As I said a few minutes ago, considering that agents' territories are so close, no practical good can be accomplished unless the agents so situated, can agree upon some concerted line of action, and if a meeting of the dealers in certain localities could be had occasionally, they could then decide upon local matters, and as to how they would handle them, much better than a large gathering like this, and that would leave these conventions free to at once take up such matters as freight and express rates, and other questions which have so vital a concern for us all.

Before resuming my seat I must congratulate you on the bountiful harvest that was reaped in our west land last season, and though during the early part of the fall heavy rains retarded the harvest work, still the results are very satisfactory. Had the railroad companies been able to handle the immense volume of wheat as it came from the farmers, the implement men would now be wearing their best Sunday smile, for they would by this time have cleaned up their year's business, and been on easy street. However, we ought indeed to be thankful for the magnificent returns that Manitoba has made, and which, I hope, will be the means of drawing large numbers to the land of the setting sun.

Gentlemen, thank you for the honor conferred on me by electing me to the position you did. I have tried to properly fulfill its duties, and if you have found any shortcomings, I trust



T HIS name insures quality. Deering Binders, Mowers, Rakes and Twines, handled by leading dealers throughout Western Canada. See our samples for 1902



This plant covers 62 acres of ground, and employs 6,100 hands. 31,326 carloads of material and machines entered and left the factory during 1898. No other harvester works in existence can approach these figures in output, sales, shipments, or size of plant.



you will be generous, and overlook them. May the coming year bring full measure of success to each of you, and may the association share in the general prosperity.

Report of Secretary.

Mr. President, Directors and Members—

The appointment of your secretary was made March 28th last and plans at once formulated by President H. F. Anderson and Mr. McKenzie of the work to be pursued.

Leaving Winnipeg April 6th on the C. P. R. main line to Brandon, returning over the Canadian Northern, the results were such to convince the directors that active organization work should be continued, and was proceeded with until exhibition week. After harvest the territorial work was started and work for 1901 finished November 10th. During this time 143 points in Manitoba and the Territories have been visited over 400 dealers interviewed, separately and collectively and 280 certificates issued. As some of your are aware, the work was materially changed for Western Manitoba and the Territories a straight agreement being fundamental principles being drawn which is more fruitful of permanent results than that of the first operations. As this with other matters of policy have been referred to the executive committee, it is unnecessary to go into further detail. That there is need for a retail dealers' association those concerned with even the trivial surface evils will deny, and when the whole trade is reviewed, as has been by your secretary during the past season, looking at it from an unbiased business standpoint, it has to be acknowledged that the customer up to the present time has the big end of the deal. How long is this to continue?

It has been my privilege to be received almost universally with a cordial and generous reception, clearly indicating the wish for success to the W. R. I. D. A. The encouragement thus given has been largely responsible for the membership roll obtained.

It is to be regretted that owing to the lateness of the season more were not able to take advantage of the Pan-American trip to Buffalo. There was only one time when concession could be obtained from the railway companies, and that time proved an opportunity to our members. In this connection I might add that we secure the lowest rate made for excursion rates, among them the commercial travellers' association, were unable to get any concession. Your secretary spent considerable time in this matter, applying direct to American connections and received special concessions through the representatives of the companies, who came directly to Winnipeg for this purpose.

The large membership of the association should be jealously guarded to protect your interests. Well prepared plans and judicious execution thereof should be your first consideration. In matters of controversy remember that your interests are more easily obtained from a friend than a foe; for the latter has first to be defeated and overthrown, which is a costly enterprise. Harmonious relations between the members of this association and the way to Winnipeg, Carriage and Implement Dealers should be a prime consideration and I am satisfied from my interviews

with that body, collectively and individually that any matters you desire to present to them will be treated with consideration for the best interest of the trade.

To further the work of the association your secretary went to Crookston, Minnesota, in January last, where the retail dealers of North Dakota and Minnesota were in session. The large gathering, hearty and spontaneous enthusiasm, and active interest displayed in the discussion of the important questions dealt with will be of much value to me in the prosecution of association work. The whole of the Western States from the Ohio to the Pacific are now federated into one great association and the work to be presented during the ensuing year will be an important epoch in the implement trade.

dealers. This is a measure of much value and could be made one of the most useful works undertaken by the association; it is largely used by sister associations and has proven of inestimable value.

EDGAR W. RUGG,
Secretary.

Report of Directors.

Gentlemen,—Your Directors beg to report as follows:

Condition of the Implement Trade.—The stringent policy taken by one of the companies last year was of great importance to the association, and now practically the representatives of all the companies are on an even footing. Such a fortuitous circumstance will be the means of uniting the dealers together in a short

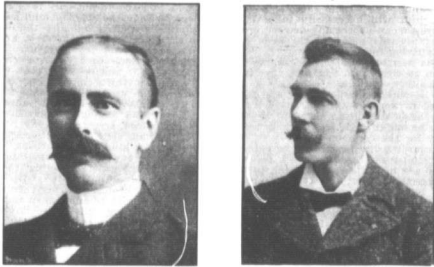
two or three of the most accessible points, calling the dealers in convention, saying of the association, and canvass from town to town. A large influx of new settlers into the country will bring the dealers into the second hand implement problem. It is made to meet the general necessities which has not been a vital question.

The west.

Membership.—The large membership secured during the past year is attributable to the methods employed as authorized at the last annual meeting. The greatest measure of success was had at those points where the dealers were willing to forget past differences and unite in a settled policy of protecting their own interests. At the outset while a general education force was employed an agreement was made only by reference to secondary machinery—when it became evident that a more far-reaching policy was necessary and that the fundamental principles repairs on a cash basis settlement on delivery of goods not to interfere with the customer's endeavor to cancel an order given, and maintaining prices were embodied in the agreement, it must be admitted that the success of the association depends largely on the maintenance of all retail merit, and disturbing factors eliminated somewhat and destroyed the effect of the work done and while the measures taken met the case to some extent yet they were not altogether satisfactory, but it is hoped that by a general desire to do business on substantial lines it will be unnecessary to revise the status of membership of the association.

The retail dealers of Manitoba and the Northwest Territories have now dropped their individuality and while a body corporate and while the trujun "in unity there is strength," is patent to all, and the fact of the dealers getting together, has had a general moral effect on the wholesale and jobbing trade, and yet certain advantages will be referred to under their proper head. It is our hope may be realized or at least some measure of relief be obtained. It must be borne in mind however that the equities of the case should be fully considered and the retail and wholesale interests harmonized as far as possible. At the present time, Feb. 8th, 276 certificates were paid and a number are payable at this convention that should increase the membership roll another 50. It has been suggested that the means of securing members for 1902 should be the same as last year, but that district meetings should also be held and is for your consideration. The first and primary necessity at this time is for every retail implement dealer to become a member of the association and give his individual assistance to bring success to the implement trade.

Abused Credit.—Your attention is called to the fact that while a farmer can obtain a line of credit not only one but with every implement house. The former's former jealousies in the past was in a large measure responsible for this order of things and while the movement is to issue a red list was not successful last year it should be brought out at this



EDGAR W. RUGG,
Secretary W. R. I. D. A.

H. F. ANDERSON,
President W. R. I. D. A.

A valuable feature that could be introduced into our association work is that of mutual fire insurance. At the Crookston convention, the president of the Minnesota Hardware Dealers Association, Mr. O'Brien, outlined the manner of procedure and results obtained, which may be summarized in short as follows: Insurance in force \$200,000; total loss year \$910.00; balance in treasury \$3,000.00—a result that speaks strongly in favor of mutual fire insurance. Several resolutions were introduced and confirmed at this gathering in which you have a personal interest as follows: Whereas, we have received with much pleasure and profit the greetings of our sister association, the Western Retail Implement Dealers' Association of Manitoba, through the presence of their representative, Mr. Rugg, secretary of that association, it resolved, that we return their greetings and express to them our best wishes and the hope that their new organization may meet with unbounded success, and that in the near future we may join hands in all matters of mutual interest.

The large amount of money paid to express companies by the members of this association, which as a demand, earnest and careful attention and active effort to secure a lower classification of retail prices.

The publication of a list of persons unworthy of credit proved abortive on account of lack of co-operation of the

period, and with the vigorous efforts of last year continued a material change of sentiment and increased prosperity among the dealers will be assured. The initial effort has been made to lessen the old time suspicion prevailing among the dealers; they have met together and discussed the association platform. Meetings were held at almost every point, and generally resulted in organization; although at some points not accomplished, a desire was shown to further the work, and this year all points should be successfully united.

The territorial trip was taken after harvest. The same trade conditions exist in the west as in Manitoba, and in some particulars are more aggravated, particularly in the matter of shading prices. Although the work of the association was practically unknown in the Territories, yet much successful organization was done, and there is no doubt that complete organization can be effected when the movement is more generally understood. In this connection it is suggested, that in view of the heavy expense of missionary work in the west, that an effort should be made to give to the Territories a separate organization in affiliation with Manitoba, believing that the objective point would be much sooner accomplished in this way, the members already secured forming the nucleus of the branch association. Meetings should be held at

THE EVER INCREASING DEMAND FOR

COCKSHUTT PLOWS

has necessitated larger manufacturing facilities from year to year.

We are now pleased to announce that during the present season extensive additions will be made to our Factory and Plant, and that our present facilities will be increased by 100 per cent.

HAVE YOU SECURE? THE AGENCY FOR THE CELEBRATED COCKSHUTT PLOWS?

If so, you are assured of the Spring Plow Trade in your Territory.

COCKSHUTT PLOW COMPANY, LTD., WINNIPEG

Factory: BRANTFORD

convention what steps should be taken to bring into effect a better state of affairs. Certainly some line could be agreed on if it was only in the way of listing men from whom machines had been repossessed, or who had never intended to pay for the goods obtained. Much good resulted to the dealers who exchanged confidences on this subject and their profits conserved from a raid proposed by this class of people. There is yet much to look forward to on this line.

Grievances—Binder Twine—These two words are fraught with much import to you. That there is dissatisfaction with present state of affairs it is useless to deny, but to suggest a remedy is a hard problem to solve. Time and the determined effort with which you bring to bear on present methods will bring about improved conditions. Any one company is powerless to change their methods as long as any other insist that theirs is above question, and what commissions are earned by you in the sale of this line of goods are not a consideration for the effort

made. There is one point at least that might be changed for this season and that is in the matter of repairs to machines sold prior to 1922. It certainly should not be expected by any manufacturer that the retail dealer should continue free services for repair to these machines and no customer should be led to expect such. This matter should be dealt with at once as also that of interfering with or cancelling orders.

Wholesaling goods to other than dealers—Vehicles and farm machinery has been sold by travellers to persons not implement dealers nor connected in any way with the trade. Here it might be added that some firms might draw the line in the selection of a representative for their goods. Some combinations of business brought to notice is not conducive to the up-building or the standing of the implement trade, and by continued efforts on association lines a settled financial standing will eventually be obtained that must obtain recognition so far that no goods will be sold to

any person ineligible to membership in this association—a change much to be desired. Some concerns think that so long as their goods are not represented they are at liberty to sell at retail and ship to some local merchant in order to get jobbers' freight rates. It is to be regretted that this has prevailed to a considerable extent, especially in Assiniboia and Alberta. A resolution on this subject will no doubt be presented for your approval.

Contentions of Wholesaler and Retailer—Salaried agents of different companies frequently resort to cutting prices to make sales in the territory of other commission men. Salaried agents of the same company have cut prices to make sales in the territory of a commission man. Goods have been sold for cash as much as 42% lower than the price quoted on company's price list on single articles, and in some cases where two or three articles were quoted on a wonderful variety of figures was presented. Probably more dissonant and acrimonious discussion has been produced by the

methods than any other during the past season. Some dealers have been particularly open to question in this respect and while representations were made and assurances given that it was a mistake, or empty, would be made investigation has proved that the guilt existed. The cutting of prices by salaried agents in the territory of commission men has to some extent been adjusted and may not occur again. In this connection might also be noted the fact that considerable ill feeling was created in some sections of Manitoba by the representatives of a company replacing the machinery of another company in the field, a condition of things that will hardly meet with your approval. If machinery is not giving satisfaction it is quite time enough and will bring about and maintain better relations by insisting that unsatisfactory goods be returned to dealer before other machinery is placed. Price cutting among the dealers exists very largely in the Alberta district. The trade in wagons

(Continued on Page 574.)

We Manufacture One Grade Only, and that THE BEST

Binders

Mowers

Hay Rakes

Disk Harrows

and

Seeding

Machinery

CATALOGUE

on application



Look for this



Trade Mark

on the Seat Spring of all genuine

FROST & WOOD
MACHINES

If your Machines carry our name,
you will have the best that is made in

FARM
IMPLEMENTS

For over 60 Years we have been Making and Selling Farm Implements to Canadian Farmers.

WE GUARANTEE satisfaction to the users of F. & W. Machine.

THE *Frost & Wood Company*
LIMITED.

Works:
SMITH'S FALLS, ONT.

North-West Branch:
WINNIPEG, MANITOBA

Everywhere you go



in Canada you find Pure Gold Goods on the Grocers' shelves. They look well. They sell well. They suit well. Besides all this they are constantly being advertised. Ask any advertising man and he will tell you to push them along yourself.



PURE GOLD CO.
TORONTO



**AT ALL
CIGAR
STANDS
AND
HOTELS**



The product of our Factory is found wherever good cigars are sold. We have the largest factory in the West, which is always open to inspection to our customers and friends.

Such Brands as

"FLOR DE TOM LEE" The "T. L."
"MAGNIFICOS" "ROSA LINDA"
"LEE'S PREMIER" "THE GORDON"

Are smoked daily by thousands of critical smokers.

"THEY BRING HAVANA HOME TO YOU."

WESTERN CIGAR FACTORY

WINNIPEG

T. LEE, Prop.

W. R. TALBOT & CO.

239 PORTAGE AVENUE.

DEALERS IN

**Wall Papers
Pictures and
Frames**

All orders, either from the country or city, receive our most careful attention.

**Winter
Overcoats**



We have a large and well assorted stock of FALL and WINTER OVERCOATS, READY-MADE CLOTHING, GENTS' FURNISHINGS, and SMALL WARES. When in the city call and see our goods. They will satisfy you. Mail orders given prompt attention.

EASTERN CLOTHING HOUSE

J. GENSER, Prop.

223 Alexander Ave. Winnipeg

C. P. R. Lands

The Canadian Pacific Railway Company have 16,000,000 acres of choice farming lands for sale in Manitoba, Assiniboia, Saskatchewan and Alberta.

Manitoba lands and Assiniboia lands east of third meridian, \$5.00 to \$6.00 per acre.
Lands west of third meridian, with the exception of some special locations where prices range from \$2.50 to \$5.00 per acre, generally \$3.00 per acre.
160 Acres one quarter section of

Three Dollar Lands

may be bought for settlement with a cash payment of \$71.00 and nine equal annual instalments of \$60.00 each, which include interest at 6 per cent.

Purchasers who do not undertake to go into residence on the land within one year from date of purchase are required to pay one-sixths of the purchase money down and the balance in five equal annual instalments with interest at the rate of six per cent. per annum.

Discount for Cash

If land is paid for in full at time of purchase a reduction from price will be allowed equal to 10 per cent. on the amount paid in excess of the usual cash instalment.

FOR MAPS AND FULL PARTICULARS APPLY TO

F. T. GRIFFIN, Land Commissioner, C. P. R. Co., WINNIPEG

Calgary Lager

Made right at home out of our own choice northern barley, in one of the best appointed breweries in America, and from water such as rarely flows, pure as crystal, from the everlasting snows of rocky peaks.

That's Calgary Lager, which is already the most popular lager in Western Canada.

**D. CLELAND, 715 MAIN ST., WINNIPEG
AGENT**



For School Purposes

we offer the trade a new line of Globes, Maps, Blackboard Cloth and Slating, Music Charts, Numerical Frames, Call and Table Bells, Crayons, &c.

For School Books, Scribblers and everything for scholars' use, try

THE CONSOLIDATED STATIONERY CO. Ltd.

McDERMOTT AVENUE, WINNIPEG

The Equity Fire Insurance Comp'y

Fourth Annual Meeting Held February 5th, 1902.

DIRECTORS' REPORT.

The Directors of the Equity Fire Insurance Company beg to herewith present to the Shareholders of the Company their financial statement for the fourth year of its business operations ending 31st December, 1901, duly certified by the Auditors.

In presenting this statement the Directors have pleasure in calling attention to the fact that the reference made in their last Annual Report as to the anticipated increase in the premium income of the Company for the past year has been considerably exceeded, it amounting in all to the very handsome sum of \$129,524.85, being an increase over the previous year of \$50,142. To this we have to add the sum of \$2,553.92 of interest received and accrued, making our total income \$129,524.85 for the year.

Although the year 1900 was generally regarded by Fire Underwriters throughout Canada and the United States as being exceptionally heavy in record of fire losses, yet the year just closed was even more marked in that respect.

Under such circumstances it will be a source of particular gratification to our Shareholders, and others interested, to learn, and especially to your Directors in being able to report, that while our total income for the year has been \$129,524.85, our expenses, including fire losses and adjustments, cancellations and reinsurance, have only been \$100,976.05, which leaves the handsome balance of \$28,548.20. Adding to this the balance of \$8,295.19 brought forward from the previous year, we have a total surplus earnings upon the 31st December, 1901, of \$36,843.39.

In order to fully realize the company's present position, it is well to bear in mind that we have in addition to the foregoing, paid the entire cost and expenses of the organization of the Company, out of the earnings of the business.

Your Directors have therefore felt justified in declaring out of last year's earnings a dividend of 6 per cent.

Upon July 1st the Company secured a Dominion license, depositing with the Government securities amounting to \$82,833. This was done, as you are aware, without any extra call upon the Shareholders.

In the cost of extending and organizing our business outside of the Province of Ontario, has kept our expense ratio higher than it would otherwise have been, and somewhat higher than we had hoped to show at the close of the year's business.

In March last, Mr. Taylor, one of the Auditors, resigned, and the Directors appointed Mr. Fred. Roper in his place.

Your Directors are pleased to testify to the zeal and care of the officers, staff and agents of the Company.

The term for which the Directors were elected now expires. They are eligible for re-election.

All of which is respectfully submitted.

WM. GREENWOOD BROWN, Secretary. ARCH. CAMPBELL, President.

THE EQUITY FIRE INSURANCE COMPANY.

Dr.	Revenue Account for Year Ending 31st December, 1901.	Cr.	
To premium income	\$129,524.85	By reinsurance and cancellation	\$ 28,292.47
To interest	2,553.92	By commissions	22,177.34
		By general expenses	13,934.26
		By fire losses and adjustment	56,572.58
		By balance to profit and loss	28,548.20
	\$129,524.85		\$129,524.85

PROFIT AND LOSS ACCOUNT.

Dr.	By dividend No. 2 (paid in December 31, 1900)	Cr.	
To net revenue balance, December 31, 1900	\$ 8,295.19	By accumulated reserve	\$3,843.39
To net revenue balance, for 1901	28,548.20	fund	33,843.39
	\$36,843.39		\$36,843.39

BALANCE SHEET.

Assets.		Liabilities.	
To capital stock liable to call	\$50,000.00	By capital stock subscribed	\$50,000.00
To first mortgage on real estate	20,185.00	By dividend No. 2 (paid in January)	3,000.00
To City of Toronto debentures	41,694.80	By fire losses (paid in January)	2,830.90
To town of Woodstock debentures	11,252.12	By fire losses (unadjusted)	1,500.00
To premiums outstanding	11,462.80	By reinsurance premiums	1,250.00
To reinsurance on claims	603.21	By sundry deposits	31,914.24
To cash in bank and on hand	28.14	By accumulated reserve	33,843.39
To sundry accounts	584,938.62	fund	33,843.39
	\$542,938.62		\$542,938.62

This is to certify that we have maintained a continuing audit of the books and examined all vouchers and securities of the Equity Fire Insurance Company for the year ending 31st December, 1901, and find they have been correctly kept and are truly set forth in the above statements.

C. E. ARNOLDI, FRED ROPER, Auditors.

Toronto, January 31st, 1902.

SECURITY TO POLICY HOLDERS.

Capital stock, liable to call	\$450,000.00
Mortgage and debenture securities	78,292.80
Other assets	10,951.82
	\$539,244.62

WM. GREENWOOD BROWN, General Manager. The retiring directors are again elected: Arch. Campbell, M. P. President, Toronto Junction; Thomas Crawford, M. P. Vice-President, Toronto; C. C. Van Norman, Toronto, (Vice-President); William Van Norman Co., Ltd.; Edward Morgan, Toronto, (Judge County Court, County of York); David Carlyle, J. P., Toronto, (Vice-President the Dominion Railroad Co., Ltd.); H. E. Lewis, Toronto, (Chairman); George Peck, Toronto, (Vice-President); Wm. Hendrie, Jr., Hamilton, (Vice-President and Manager Hendrie & Co., Ltd.); W. H. Biggar, K. C., Belleville, (Bell & Biggar, Solicitors, G. T. R.); A. F. McLellan, M. P., Stratford, (Lessees Manufacturers and Exporters); Stephen Nixon, Ingersoll, (ex-President Nixon Bros. Manufacturing Co., Ltd.); C. H. Elliott, London, (Elliott, Marr & Co., Wholesale Grocers).

WM. GREENWOOD BROWN, General Manager.

LEADING COMMERCIAL HOTELS

WINNIPEG

HOTEL LELAND.

Headquarters for commercial men.

CITY HALL SQUARE.

DRYDEN, ONT.

DRYDEN HOTEL.

A. R. HUTCHINSON, Prop.

Headquarters for commercial and mining men and the general public.

RAPID CITY.

QUEEN'S HOTEL.

THOS. HVO, Prop.

Headquarters for commercial travellers. Free bus mets all trains.

BIRTLÉ

ROSSIN HOUSE.

B. FENWICK, Prop.

Good accommodation; telephone connection with the station; sample rooms; inside closet. Livery in connection.

TREHURNE

LELAND HOTEL.

W. F. LEE, Prop.

First-class accommodation for commercial travellers.

GLENBORO

QUEEN'S HOTEL.

M. E. NEVINS, Prop.

Best hotel on the Glenboro branch. Three large and first-class sample rooms.

NAPINKA

HOTEL LELAND.

B. HALLONQUIST, Prop.

First-class in every department. Sample rooms. Every convenience for the travelling public. Opposite C. P. R. depot.

DELORAINE

PALACE HOTEL.

LAIRD & McGARVEY, Prop.

New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

MACGREGOR, MAN.

THE STANLEY HOUSE.

E. WATSON, Prop.

First-class accommodation for travellers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

ELKHORN

HOTEL MANITOBA.

W. J. DIXON, Prop.

New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

FLEMING

WINDSOR HOTEL.

W. GEO. CLEVERLY, Prop.

New management. Rates \$1.50. Renovated and re-furnished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

ROSTHERN

OCCIDENTAL HOTEL.

H. A. McEWEEN, Prop.

New house. Up-to-date appointments

RED DEER, ALTA.

ALBERTA HOTEL.

BEATTY & BRINDLE, Props.

C. and E. dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

WETASKIWIN, ALTA.

CRITERION HOTEL.

F. M. HAMILTON, Proprietor.

New buildings, new furnishings, hot and cold bathing, electric heating and lighted with gas; good sample rooms.

STRATHCONA

STRATHCONA HOUSE.

W. H. SHEPPARD, Prop.

First-class. Opposite depot.

EDMONTON

ALBERTA HOTEL.

JACKSON & GRIERSON, Proprietors.

Sample rooms. Free bus. Livery in connection.

MACLEOD

MACLEOD HOTEL.

THOS. WILTON, Prop.

Good sample rooms and every accommodation for commercial travellers and the general public. Rates \$1.00 per day. Bus to and from all trains.

PINCHER CREEK

HOTEL ARLINGTON.

MITCHELL & DOBBIE, Props.

New buildings, new and commodious bedrooms, parlors, bathrooms and sample rooms. Newly furnished. Heated throughout by hot air; lighted by gas. Electric bells in every room. Cuisine second to none; and the best stock of wines, liquors and cigars in Alberta. Miss Mitchell, Matron.

NEW WESTMINSTER, B. C.

HOTEL COLONIAL.

J. E. INSELY, Proprietor.

Special attention given to commercial travellers. Charges moderate.

VANCOUVER

HOTEL LELAND.

R. DOWSWELL, Proprietor.

Refurnished and remodelled. Rates \$1.50 to \$2.00 per day. Long distance phone. One block from C. P. R. depot and steamboat wharves. W. B. Grigor, Manager.

VICTORIA

HOTEL VERNON.

JAS. PATTERSON, Mgr.

Headquarters for commercial and business men. Free bus and sample rooms.

KAMLOOPS

GRAND PACIFIC HOTEL.

P. A. BARNHART, Proprietor.

The best hotel in Kamloops. Ample accommodation.

GREENWOOD, B. C.

IMPERIAL HOTEL.

GRAHAM & PARRY, Proprietors.

Headquarters for commercial travellers and all business men.

PHOENIX, B. C.

THE VICTORIA HOTEL.

B.C. Hotel Co., Ltd., B. TOMKINS, Mgr.

Electric bells, electric lighted, furnace heated, finest liquors and cigars. Sample rooms.

Canadian Pacific Railway

The Quickest
And Best Route
TO THE
EAST & WEST

Train leaves for the East at 10.00
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THROUGH CARS TO
Toronto, Montreal,
Vancouver, Seattle.

Passengers comfort assured in
through Tourist Cars to

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MONTREAL
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Rates quoted for Tourists to
CALIFORNIA, CHINA, JAPAN,
around the World.

For full particulars apply at City
Office, opposite Post Office, or at
the Depot.

C. E. McPHERSON,
Gen. Pas. Agt. Winnipeg

WANTED

Local agents or travelling salesmen for
Manitoba and the Territories, to handle
a complete line of nursery stock, fruit
trees, ornamental trees, seed potatoes,
small fruits, etc. We grow special lines
of hardy Russian stock, adapted to cold
districts. Sample cases, etc., supplied
free. For terms apply now.

FELHAM NURSERY COMPANY,
Toronto, Ont.

N.B.—Special inducements to farmers
who can only work part time at the busi-
ness. Handsome catalogue free on applica-
tion, which gives reliable information
concerning ornamental and fruit stock.
P. M. Co.

IMPORTANT . .

My travellers are now on the
road with Spring and Fall Sam-
ples.

It will be to the interest of
Merchants to defer buying until
they see my Samples.

THOS. CLEARHUE

BRACKVILLE, ONT.



THROUGH TICKETS

TO ALL PORTS.

EAST, SOUTH AND WEST
CHEAP TICKETS TO CALIFORNIA

With through Tourist Car, every Wednesday,
via Portland and Shasta route.

OCEAN TICKETS.

On sale to Great Britain and the Con-
tinent; also to Asiatic ports, etc.

Trains leave Winnipeg daily at 1.45 p.
m., from Canadian Northern Railway sta-
tion, Water street first-class equipment,
including Pullman and Dining Cars.

For further information call on nearest
Canadian Northern Ticket Agent, or write
CHAS. S. FIELD

Gen. Pass. & Ticket Agt., St. Paul,
Minn., or—

H. SWINFORD,

Gen. Agt., 301 Main Street, Winnipeg.

I. C. FELL & CO.



ATLANTIC STEAMSHIP LINES.

Allan Line—	From St. John.
Numidian—	From St. John. Feb. 15
Northland—	From St. John. Feb. 15
Allan Line—	From Halifax. Feb. 3
Numidian—	From Halifax. Feb. 17
Northland—	From Halifax. Feb. 19
Beaver Line—	From St. John.
Lake Ontario—	From St. John. Feb. 14
Dominion Line—	From Boston.
Commonwealth—	From Boston. Feb. 12
Cambridge—	From Boston. Feb. 25
White Star Line—	From New York.
Majestic—	From New York. Feb. 12
Cymric—	From New York. Feb. 18
Cunard Line—	From New York.
Lucania—	From New York. Feb. 15
Saxonia—	From New York. Feb. 8
Cunard Line—	From Boston.
Altonia—	From Boston. Feb. 23
American Line—	From New York.
Philadelphia—	From New York. Feb. 23
St. Louis—	From New York. Feb. 5
Red Star Line—	From New York.
Zeeland—	From New York. Feb. 12
Kennington—	From New York. Feb. 5
Anchor Line—	From New York.
Furness—	From New York. Feb. 8
Austria—	From New York. Feb. 22

RATES: Cabin, \$50; \$55; \$60; \$70; \$80 and
upwards. Second Cabin, \$35; \$37.50; \$40
and upwards. Steerage, \$24.50; \$25.50; \$26.

Passengers ticketed through to all ports
in Great Britain and Ireland, and at spec-
ially low rates to all parts of the Euro-
pean continent. Prepaid passage arranged
from all ports. Apply to the nearest
steamship or railway ticket agent, or to
W. P. F. MUMMING, General Agent,
Winnipeg, Man.



THERE'S MONEY IN IT!

SHIP YOUR

FURS

HIDES DEERSKINS
and SENECA

TO—
McMILLAN FUR & WOOL CO.
MINNEAPOLIS, MINN.

High Prices. Prompt Returns.
WRITE FOR PRICE CIRCULARS.

Hotel
Leland

The Palace Family
and Commercial Hotel

W. D. DOUGLAS
MANAGER

City Hall Square, Winnipeg

RATES:
\$2.00 to \$4.00
PER DAY

SECOND TO NOTHING
IN CANADA

MOYIE LUMBER COMPANY

Manufacturers and Dealers in

LUMBER LATH SHINGLES
MOULDINGS
CEDAR POSTS AND POLES

DRY KILN AND PLANERS IN CONNECTION

SAMUEL GRANT, Manager

MOYIE, B.C.

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We are therefore ready to book orders for

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Heavy Wrappings

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3 Book, Bristol Board,
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Kingston, London, St. John, N.B., Halifax, Winnipeg, Victoria, Vancouver

W. P. F. MUMMING, General Agent,
Winnipeg, Man.

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HAVE REMOVED

THEIR OFFICES TO FIRST FLOOR

BANK OF HAMILTON CHAMBERS

MAIN STREET

P. D. MCKINNON, MANAGER

T & B

PLUG
AND
CUT
TOBACCO

Try the new fours. They are giving en-
tire satisfaction. Pays the retailer a
handsome profit.

THE GEO. E. TUCKETT & SON CO., LTD
HAMILTON

TEES & PERSSE, Agents, Winnipeg.

General Stationery

**BEST VALUES
BEST PRICES**

We are now ready for the new season with the best selected stock on the market.

CLARK BROS. & CO.

Large Stock of
Printing Papers.

WINNIPEG, MAN.

P. D. ROE, President.

R. ABERNETHY, Vice-President.

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The Canadian Pacific Lumber Company Limited



Manufacturers of and Wholesale
Dealers in all Classes of
British Columbia

**LUMBER, LATH,
SHINGLES,
MOULDINGS, Etc.**

PORT MOODY, B.C.

CAPACITY: LUMBER—60,000 feet per Day; LATH—20,000; SHINGLES—120,000.

We have the largest dry kiln capacity of any mill in B.C.; also the largest amount of sheds, and these are well stocked with Manitoba lumber. We have seven planers and are prepared to ship promptly. We understand the requirements of Manitoba dealers. Send to us for your next car. BYRNES & CAMPBELL, Selling Agents, Winnipeg.

To those who have not been getting

OGILVIE'S ROLLED OATS

*We would suggest your Insisting on getting
OGILVIE'S—and no other.*

*They are the best ever made, being so pronounced by all who
are using them. Made from selected white oats.*

DELICIOUS FLAVOR

FREE FROM HULLS

Grain Tickets

AND OTHER STATIONERY.

SEND FOR SAMPLES

THE FRANKLIN PRESS Ltd. Opp. Grain Exchange, Winnipeg

THE IMPERIAL

WHOLESALE **FRUIT AND
PRODUCE CO.**

We handle all kinds of green fruits and are prepared to fill your orders for as promptly.

We also buy or handle on commission everything in the way of country produce at highest cash prices and low rates of commission.

Settlements made promptly.

380 Elgin Avenue, Winnipeg.

"REFINED ALE"

(Which Sparkles Like Champagne)

"EXTRA STOUT"

and

"REDWOOD LAGER"

Are what the people are using.

WHY?

BECAUSE they are always marketed FRESH CONDITION.

BECAUSE THEY ARE THOROUGHLY

MATURED in wood.

BECAUSE all ingredients are PURE.

BECAUSE THE UTMOST CLEAN-

NESS is observed in every process of manufacture.

Order from your wholesale dealer or direct from Redwood factories, Win-

ipeg.

E. DREWRY Manufacturer and Importer, Winnipeg.

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**Wines, Liquors
and Cigars**

8th STREET, BRANDON

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Tanners and Manufacturers of

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**JOHN A. CARRUTHERS, Selling
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Something about Metal Trucks—A truck saves wear and tear on books, also a convenient reference center. It is of particular advantage when the vault is situated some distance from the general office. Doubles your vault space.

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**Clothing
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**Men's Furnishings,
Hats, Caps**