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	A IN
The Chartered Banks	
BANK OF MONTREAL, ESTABLISHED IN 1817.	נ
Incorporated by Act of Parliament. Capital All Paid Up, \$12,000,000	1.
Rest, 6,000,000	P
HEAD OFFICE, MONTREAL.	R
BOARD OF DIRECTORS: Hos. Sir D. A. SMITH, K.C.M.G., - President.	L
Hon, GRO. A. DRUMMOND. Vice-President.	
Gilbert Scott, Esq. Ed, B. Greenshields, Esq. A. T. Prterson, Esq. W. C. McDonald, Esq.	Į.
Hugh McLonnan, Esq. Hon. J. J. C. Abboit, C. S. Watson, Esq.	Jo Ga
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A. Machider, Chief Inspector and Supt. of Branches.	
R. Y. Hebden, A. B. Buchanan, Asst. Inspec. Asst. Supt. of Branches	He
E. S. CLOUSTON, Assistant General Manager. A. Maccilder, Chief Inspector and Supt, of Branches. R. Y. Hebdon, A. B. Buchanan, Asst. Inspec. Branches in Casada: MONTREAL, H. V. Meredith, Manager. "West End Branch, Catherine St. Almonte, Ont, Hamilton, Ont. Quebec, Que, Belleville, "Kingston, "Seria, Ast"a. Branford, "Lindsay, "Sarnis, Ont, Brockville, "London, "Straiford, Oat. Calgary, N.W.T. Moneton, N.B. St. John, N.B.	
Almonte, Ont. Hamilton, Ont. Quebec, Que.	1
Belleville, "Kingston, "Regina, Ass'n. Brantford, Lindsay, "Sarnia, Ont.	Lo Br
Brockville, "London, "Stratford, Oat. Calgary, N.W.T. Moncton, N.B. St. John, N.B. Chatham, N.B. New Westmine- St. Mary, Ont.	Pa H
Calgary, N W.T. Moncton, N.B. St. John, N.B. Chatham, N.B. New Westmins- St. Mary, Ont.	To
Chatham, N.B. New Westmins- Chatham, Ont. ter, B.C. Toronto, " Cornwall, Ont. Ottawa, Ont. Vancouver, B.C.	
Goderich, "Perth, "Wallacoburg, Ont, Guelph, "Peterboro', Ont. Winniper, Man.	fie
Halifax, N.S. Picton, Ont.	A
IN GREAT BRITAIN : London, Bank of Montreal, 23 Abchurch Lane, E.C. CommitteeRobert Gillespie, Esq., Peter Red-	an
nath, Esc. C. Ashworld, Manager.] er
IN THE UNITED STATES : New York-Walter Watson and Alox. Lang, 59 Wall St. Chicago-Bank of Montreal, W. Munro, Manager; E. M. Shadbolt, Asst. Manager.	N
Chicago-Bank of Montreal, W. Munro, Manager; E.	of la
M. Shadbolt, Asst. Manager. BANKERS IN GREAT BRITAIN :	
London-The Bank of England. "" The Union Bank of London.	Ba Co
 The London and Westminster Bank. 	
Liverpool-The Bank of Liverpool. Scotland-The British Linen Company and Branches.	87
Scolland - Lie British Linke Company and Drachast BANKERS IN THE UNITED STATES. New York-The Bank of New York, N.B.A. Boston-The Merchanis' National Bank. Buffalo-Bank of Commerce in Buffalo. San Francisco-The Bank of British Columbia. Portland, Oregon-The Bank of British Columbia.	T
The Merchants' National Bank,	-
Buffalo-Bank of Commerce in Buffalo,	Pe
San Francisco-The Bank of British Columbia. Portland, Oregon-The Bank of British Columbia.	B
THE BANK OF TORONTO,	Sh
CANADA . 0-Incorporated 18550	Ŵ
Paid-up Capital, \$2,000,000. Rest, \$1,500,000	
GEORGE GOODERHAM, - President. WM. H. BEATTY, - Vice-President.	Ay Br Cl
Alex. T. Fulton. Henry Covert. Henry Cawthra. W. R. Wadsworth.	
Wm. Geo. Gooderham. Head Office, Toronto.	Hi
Contract COTTLEON Coshier	M
HUGH LEACH, - Assistant Cashier, Josnen Handerson, - Inspector,	Ι.
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Montreal,, J. Murray Smith, Manager, Peterboro, J. L. Gower, Acting " Cobourg E B. Andros, " Port Hope, A. Bird, " Barrie	ad
Cobourg E B. Andros, " Port Hope	
BarrieJ. A. Strathy, " St CathorinesG. W. Hodgetts.	me
CollingwoodW. A. Copeland, "	
Petrolia	ไม่
Toronto, King St. West Branch, -	{
J. T. M. Burnside, " Bankers :	м
London Eng	:
New York National Bank of Commerce.	1
THE QUEBEC BANK.	.
Incorporated by Royal Charter, A.D., 1818.	W M
CAPITAL, \$3,000,000.	tio

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BOARD OF DIRECTORS: [AS. G. ROSS, Keq., - President, WILLIAM WITHALL, Esq., - Vice-President, George R. Rouhtew, Esq. JAMES STEVENSON, Esq., Cashier. Branches and Agencies in Canada: Ottawa, Oat. Toronto, Ont. Pombroke, Ont. Montreal, Que. Thorold, Ont. Three Rivers, Q. Agents in New York-Messrs. Maitland, Phelps & Co. Agents in London-The Bank of Scotland.

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The Chartered Banks.	т
THE BANK OF BRITISH NORTH AMERICA	THE
INCORPORATED BY ROYAL CHARTER.	Capital Pa
Paid-up Capital, £1,000,000 Stg. Reserve Fund, - £255,000 "	Reserve Fug
London Office, 3 Olement's Lane, Lombard St., E.O	ANDRE
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FOREIGN AGENTS-Liverpool-Bank of Liv-	(Limited). Agency in Hague and J Bankery i
of New Zealand, Colonial Bank of New Zea- land. India, China and Japan - Chartered Mercantile Bank of India, London and China;	New York, Bank : Chic
New Zealand—Union Bank of Australia, Bank of New Zealand, Colonial Bank of New Zea- land. India, China and Japan—Chartered Mercantile Bank of India, London and China; Agra Bank, Limited. West Indies—Colonial Bank. Paris—Messrs. Marcuard, Krauss & Co. Lyons—Credit Lyonnais.	St. Paul, M National Bar cisco, Anglo
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THE MOLSONS BANK. Incorporated by Act of Parliament, 1855.	Scotia and N A general Letters of and other for
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JOHN H. R. MOLSON, - President, R. W. SHEPHERD, Vico-President, Sir D. L. Macpherson, E.C.M.G. S. H. Ewing, W. M. Ramsay. Heary Archald. Sami, Finley F. WOLFERSTAN THOMAS, Gen. Manager. A. D. DURNFORD, Inspector.	Capital Reserve
F. WOLFARSIAN INOMAS, 1560. Manager. A. D. DURNFORD, Inspector.	HEAD
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London, Ont. Kingetown, Ont. Waterioo, Ont. London, Ont. Smiths Falls, Ont. West Toronto Jc. Meaford, Ont. Sorel, P.Q. Woodstock, Ont.	P. M. GALAI CHS, LACAII
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Oniario-Dominion Bank, Imperial Bank of Can- ada and Can. Bank of Commerce. New Brunswick-Bank of New Brunswick. Nova Scotla-Halifax Banking Company.	Quebec, Bas
Prince Edward Island-Bank of Nova Scotia, Sum- merside Bank. Britich Columbia-Bank of British Columbia. Manisoba-Imperial Bank of Canada. Newfoundland - Commercial Bank of Newfound-	Three River St. Jean, Qu St. Rémi, ' St. Jérôme, Coalicook, I
land, St. John's. IN EUROPH.	•
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Messra, Morion, Bliss & Co. Bostom-Merchanis' Na- tional Bank. Portland-Casco National Bank. Chica- eo-First National Bank. Cleveland - Commercial National Bank. Sam Francisco-Bank of British Col- umbia. Detroit-Commercial National Bank. Baff- eles-Bank of Buffalo. Milwaske:-Wisconsin Morine	ellers issued
Impia. Despin-Commercial National Bank. Baff- alo-Bank of Buffalo. Milwashes-Wiscowsin Marine and Fire Insurance Co. Bank. Teledo-Second Na- tional Bank. Helens, Montana-First National Bank. Battis. Montana-First National Bank. Fort Ben- ten, Montana-First National Bank. Collections mada in pill notice of the Demision and and and and and and and and and an	La Ba
for, Montana - First National Bank. Collections made in all parts of the Dominion and ro- turns promptly remitted at lowest rates of exchange. Letters of Credit issued, available in all parts of the world.	H Capital Pa Reservo Fr ALPH. A. S
COMMERCIAL BANK	J. L. Cassio
OF NEWFOUNDLAND; ST. JOHNS, NFL D. Established 1857. Incorporated 1858.	A. L. D. Branches
	mondville,]

\$306,000 00 145,000 00 22,338 11 • HENRY COOKE, Manager.

H. D. CARTER, Chief Accountant. Collections made on favorable terms.

Agenti, The London and Westminster Bank, Lo don, New York-The National Bank of the Republi Boston-The Atlas National Bank Montreal-T Merchants Bank of Canada, Halifax: The Uni Bank of Halifax. Quebec: The Merchants Bank Canada.

The Charterod Banks.
THE MERCHANTS BANK
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Capital Paid-up, \$5,799,200 Reserve Fund
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GRORGE HAGUE, General Manager John Gault, Supt. of Branches.
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BBANCHER IN MANITOBA: eg. Brandon. ipeg,

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ipeg. Brandon. in Great Britiain — London, Glaugou, and other points, The Ciydesdale Bank Liverpool, Commercial Bank of Liverpool, w New York-of Wall St., Messrs. Henry John B. Harris, Jr., Agants. in United States-New York, Bank of N. B. A.; Boston, Merchants National icago, American Exchange National Bank; Minn., First National Bank, Detroit, First ank; Buffalo, Bank of Buffalo; San Fran-o-Californian Bank. diand-Commercial Bank of Newfound-

Ha and New Brunswick — Bank of Nova Merchants Bank of Halifax, banking business transacted. Credit issued, available in China, Japan, oreign countries.

ANQUE DU PEUPLE.

ESTABLISHID IN 1835.

Paid-Up, \$1,200,000 - 400,000

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QUAT, - - - - - - Oashier.

Branches :

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olsons Bank and Branches, wick—Bank of Montreal, a—Bank of Nova Scotia. rard Island—Merchants Bank of Hallfax.

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ters of Credit and Circular Notes for Trav-a available in all parts of the world.

anque Jacques Cartier.

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S Capital, paid-up, Reserve Fund, Undivided Profits, The Chartered Banks.

1	The Charl	tered Ba	inka.
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Paid-Up (TRAD OFFIC Dapital,		\$6,000,000 - 700,000
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HENEY	W. DAB	LING, E	Q., President.
George Tan). A. COX, I	ESQ., VICO-	Prosident.
John I. Day	idson, Esc.	W. B.	Crathern, Esq. Hamilton, Esq. LL. D.
Jo	an Hoskin, B	Liq., Q.C.,	LL. D.
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Berlin,	Goderich,	Parkhill,	Stratoroy, Thorold, gh, Toronto, nes,Walkerton, Waterloo, urle,Windsor, Woodstock. d Bolton Aveaue, b Wort Toronto-
Brantford.	Hamilton.	St.Cath'ri	nes. Walkerton.
Cayuga,	Jarvis,	Sarnia,	Waterloo,
Chatham,	London,	SitSte.Ma	rle, Windsor,
Collingwood	I, Montreal,	Seaforth,	Woodstock.
North Toro	nto-70r Vone	eSt. Nori	h West Toronto-
Cor. College	St. and Spad	lina Ave.	h West Toronto- Yonge & College-
445 Yonge S	st., cor. Colles	ze St.	
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			ought and sold.
Collection	is made on the llowed on dep	a most favor	able terms.
	BANKERS AND		DENTS.
Great B	ritain-The H	Bank of Scot	land.
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	ralia & China		Union Bk. of Aus-
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tralia, Paris, France-Lazard Freres & Cie. Bruszels, Belgium-J. Matthieu & Fils. New York-The Am. Ex. National Bk. of New York. "Chicage-The American Exchange National Bank of Chicage. In and Bankith Coll. The Bank of cago. Francisco and British Color-The Bank of British Columbia. British Columbia. Hamilton, Bermuda-The Bk of Bermuda.

THE DOMINION BANK. Capital, \$1,500,000. Reserve Fund, \$1,220,000

DIRECTOR FUNC, \$1,220,000 DIRECTORS: JAS. AUSTIN, - - President. HOM. FRANK SMITH, Vice-President. a. Inco. Edward Leadley, E. B. Osler. James Scott. Wilmot D. Matthews. Wm. Ince

Head Office, Toronto.

Head Office, Toronito. Agencie: --Brampton, Belleville, Cobourg, Guelph, Lindsay, Napance, Oshawa, Orillia, Uxbridge, Whitby, Toronto, Queen St. W., cor. Esther : Dundas St., cor. Queen : Spadina Are. No. 365: Sherbourne St., cor. Queen : Market Br., cor. King and George Sts. Drafts on all parts of the United States, Great Bri-tain and the Continent of Europe bought and sold. Letters of Credit issued available in all parts of Europe, China, Japan and the West Indies. R. H. BETHUNE, Cashier.

BANK OF OTTAWA,

BANK OF OTTAWA. Capital (all paid-up) - \$1,000,000 Provident. Provident. Has (des para 2) (AMES McLAREN, Esq., - President. CHARLES MAGRE, Esq., - Vice-President. DIBMOTORS : Charles Resson. Hon. R

DIRBOTORS: DIRBOTORS: Church, Esq., Hon. George Bryson, Hon. R. I., Church, Alex. Brazer Esq., Geo. Hay, Esq., John Mather, Esq. GEO. BURN, Cashier. Branches-Amprior, Pembroke, Winnipeg, Man., Carlton Place, Ont., Keewatin, Ont., Agents in Canada, New York and Chicago, Bank of Montreal. Agents in London, Eng., AllianceBank.

ST. STEPHEN'S BANK. ST. STEPHEN, N.B. Oapital, - - \$200,000 Reserve, - - 25,000

V. H. TODD, J. F. GRANT, President. Cashier,

J. F. GRANT, Cashier, London-Messrs. Glynn, Mills, Currle & Co. New York-Bank of New York, N.B.A. Boston-Globe National Bank, Moutreal-Bank of Montreal. St. John, N.B.-Bank of Montreal. Drafts issued on any Branch of the Bank of Montreal,

Easi End Abations guson, Managet. Connesponouvrs, London, England-The Clydes-dale Bank (Limited). Paris, France-Oredit Lyonnais, New York-The National Fark Bank, Boston-The Maverick National Rank, Chicago-National Live Stock Bank, Collections made throughout Canada at the cheapest rates, Longetons made infoughout Canada at . Latters of credit issued available in all parts of the

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AGENTS: AGENTS: London, Eng. --Alliance Bank [Limited]. France and Europe-Credit Lyonnais. New York-The Bank of the State of New York and Messrs, Walter Watson and Alox, Lang. Boston-Tremont National Bank,

UNION BANK of CANADA DIVIDEND No. 47.

DiVIDEND No. 47. Notice is hereby given that a Dividend of THREE PER CENC. upon the Capital Stock of this Institution has been declared for the current half-year, and that the same will be psyable at the Bank and its Branches on and after WED-MESDAY, the 2nd DAY OF JULY NEXT. The Transfer Books will be closed from the 16th of June to the 3Cth of June, both days in-clusive. The Annual General Meeting of the Share-holders of the Bank will be held at the Banking House in Quebec on MONDAY, the 14th day of JULY next. The chalf will be taken at twelve o'clock noon. By order of the Board. Quebec. May 27,'90. E. E. WEBB, Cashier.

Quebec. May 27,'90. E. E. WEBB, Cashier.

THE COMMERCIAL BANK

OF MANITOBA, \$1,000,000 Authorized Capital, · •

DIRECTORS, DUNCAN MACARTHUR, President,

Hon. John Sutherland, Hon. C. E. Hamilton, Alexander Logan, W. L. Boyle. Deposits received and interest allowed. Collections promptly made. Drafts issued available in all parts of the Dominion. Sterling and American Exchange bought and sold.

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Branch, Montreal, E. L. Pease, Manager.

Branch, Monireal, E. L. Pease, Manager. AGENCIES: Antigonish, N.S. Bathurst, N.B. Bridgewater, N.S. Charlotteown, P.E. I. Noroastie, N.B. Bredgericton, N.B. Pictou, N.S. Fredericton, N.B. Kingston (Kent Co.), N.B. Lunenbury, N.S. Woodstock. N.B. Woodstock. N.B. Kondonderry, N.S. Kondonderry, K.S. Ko

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Woodstock. N.B. IN ISLAND OF MIQUELON-SIL Pierre. OORRESPONDENTS: Dominion of Canada, Merchants Bank of Canada. New York, Chase National Bank. Boston, the National Hide & Leather Bank. Newfoundland, Union Bank of Newfoundland. London, England, Bank of Scotland and Imperial Bank [limited]. Paris, France, Claude Lafontaine, Martinet & Co. Collections mada at Iowast rates and normative

Collections made at lowest rates and promptly remitted for. Telegraphic transfers and drafts issued at cur-rent rates.

The	Chartered B	anks.
	FANDAR	
Capitai Pai Reserve Fu HEA W. F. COWAN,	nd, D OFFICE, TOR DIRECTORS :	\$1,000;000 - 410,000 UNTO.
W. F. Allen. A. T. Todd.	JOHN BURI	NS, Vice-President. Dr. G. D. Morton. A. J. Somerville.
Bowmanvillo. Brantford. Bradford. Nrighton. Campbellford.	Cannington. Chatham, Ont. Colborne. Durham. Forest.	Harriston. Markham. Newcastio. Parkdale. Picton.

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IMPERIAL BANK

OF CANADA. Capital Paid-Up Reserve Fund, . . . 700,000

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Eastern Townships Bank. DIVIDEND'No. 61.

Notice. is hereby given that a Dividend of THREE AND ONE-HALF PER CENT. upon the paid-up capital stock of this Bauk has been declared for the current half-year, and that the same will be payable at the Head Office and Branches on and after

Wednesday, 2nd Day of July Next. The Transfer Books will be closed from the . 15th to the 30th June, both days inclusive.

By order of the Board,

WM. FARWELL,

General Manager.

Sherbrooke, 3rd June, 1830.

THE WESTERN BANK
OF CANADA.
HEAD OFFICE, OSHAWA, ONT.
Capital Subscribed, 500,000
Capital Paid-up, 341,000
Reserve, 60,000
BOARD OF DIRACTORS :
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Hamburg, Paisley, Penetanguishene, Port Perry,
Drafts on New York and Sterling Exchange bought
and sold. Deposits received and interest allowed.
Collections solicited and promptly made.
Correspondents at New York and in Canada-The
Merchants Bank of Canada. London, England-The
Royal Bank of Scotland.
LA BANQUE NATIONALE,
HEAD OFFICE, QUEBEC.
Constal Paidano

Capital Paid-up, -- - - \$1,200,000

BRANCHES :

Montreal-Alf. Brunet, Manager. Ottawa-P. 1. Bain, Manager. Sherbrooko-W. Gaboury, Acting Manager.

AGENTS

AGENTS England—National Bank of Scotland, London, France Messee, Grunebaum, Freres & Co., La Banque de Paris et des Pays Bas. United States—National Bank of the Republic, New York ; National Revere Bank, Boston. Newfoundland—The Commercial Bank of Newf' diand. CAMADA.—Prov. Ontario — The Bank of Toronto. Maritime Frovinces—Bank of Montreal. Manitoba —The Union Bank of Canada. A general Banking, Exchange and Colloction business transacted. Particular attention paid to collections sad returns made with utmost promptness. To Correspondeenc respectivity collectie

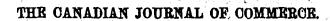
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Esq. M.P. C. HOLLAND, General Manager, BRANCHES: BRANCHES: Montreal, Mount Forest, Newmarket, Ottawa, Peterboro', Port Arthur, Aurora, Bowmanville, Cornwall, Guelph, Kingston, Lindsay, Pickering, Toronto, Whitby, 480 Queen St. W., Toronto.



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H. & A. ALLAN, State Street, Boston, and 25 Common Street, Montreal.

D. POTTINGER, Chief Superintendent Railway Office, Moncton, N. B., 5th June, 1890.

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THE CANADIAN JOURNAL OF COMMERCE.

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THE CANADIAN JOURNAL OF COMMERCE.

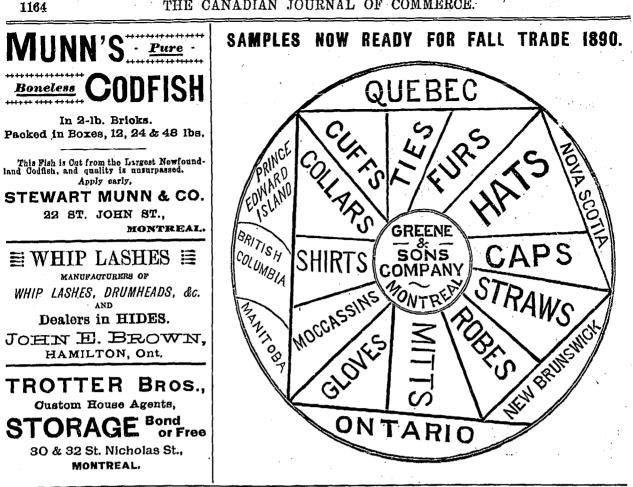
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adverse report upon it, and the debate will scarcely be begun before July 1.

THE St. Julian Hotel at Halifax, N.S., has been sold at auction for \$16,500 to the proprietors of the Halifax Hotel.

THE Beaver silver mill near Port Arthur, Ont., has re-commenced operations and is now reducing 30 tons of ore a day.

Ir is reported from San Franciso that bids were refused there of 7c for new crop in California prunes, equal quantities 60s/@90s in boxes, the past week.

An application for the appointment of a receiver of the Utica Herald was made on Saturday. It is understood to have been made by friendly creditors.

SEVERAL packers of Columbia River salmon have refused positively to make any concession on prices quoted early in the season based on 75c raw stock.

A TIFLIS paper announces the discovery of a plant growing in abundance on the shores of the Caspian Sea, which is likely to prove a powerful rival of jute.

AFTER inspecting the St. Clair tunnel, which is now nearly completed, Sir Joseph Hickson gave an order for the immediate construction of another alongside.

KRENLEYSIDE BROS., of Sarnia, have bought the dry goods stock of F. W. Robinson, of Wallaceburg, amounting to \$11,000 paying therefor the sum of \$8,000.

THE fire loss in the United States and Canada for May as compiled by the New York Commercial Bulletin was \$8,838,100 showing that the gratifying reduction in the waste of the National resources over the two preceeding years continues. The loss in May 1889 was \$9,915,300 and in 1888, \$9,188,500.



Close Buyers will consult their interest by seeing our Samples before making purchases.

SIR JAMES FEROUSSON, the English Under Foreign Secretary, has information that Newfoundland will accept the terms of the modus vivendi for the present season.

THE stock of coffee in Havre on Saturday was 506,000 bags, of which 273,000 bags were Brazils, against 505,000 bags, including 279,000 Brazils, same time last week.

THE St. John, N.B., city council have accepted, by a vote of 13 to 12, Mr. Leary's proposition to build deep water wharves and an elevator on the west side of the town.

ENGLISH and Continental packers of pickles, vegetables, fancy groceries, etc., are still inconvenienced by the glass-blowers' strike. Deliveries are consequently behind hand.

THE weavers in the Ontario Cotton Mills, Hamilton, have gone back to work, accepting the reduction of ten per cent over which they went on strike nearly two months ago.

THE flour mill at Regina and adjoining storehouse and three Canadian Pacific railway loaded cars were totally destroyed by fire a few days ago. Loss, \$14,000; insurance, \$8,000.

Tue international wrangle over lobster fishing in Newfound land is making it very difficult to secure fancy stock for flat cans. The minimum price is now \$9 per case at St. Johns.

THE Newfoundland Assembly; prior to prorogation passed a strong address to the Queen, detailing the fishing troubles, the position taken by the France, and praying for speedy relief.

A CABLEGRAM has been received from London that the new civic loan of £600,000 has been taken up at a little over 83. The Mayor and Mr. Robb are on their way back to this city.

THE steamers Acadia and Stanley and the schooners Connaught and Canadienne have been put into commission

Country Merchants will find it to their in. terest to call on Hees, Anderson & Co, manufacturers of window shades, spring rollers, table oil cloth, etc. Good bargains can often be picked up there. Office and salesrooms, 99 to 103 King St. W. Factory, Davenport Road, Toronto.

THE CANADIAN JOURNAL OF COMMERCE



FINNAN HADDIES

These fish are most delicately ourod and smoked, the bones removed, and are ready for table use. They are cured and canned immediately after being caught, and can be relied upon as possessing the true flavor of the Scotch Findon Haddook.

A. P. TIPPET & Co., General Agents, 40 St. Sacrament St. MONTREAL.

in order to resume the protection of the Atlantic coast fisheries.

THE Moncton Gas and Water company have declared a halfyearly dividend of 4 per cent. The officers elected were J. L. Harris, president; R. R. Bordel, secretary; C. P. Harris, treasurer.

FIRE on Sunday destroyed the Regina, grist mill at Regina, N.W.T., and a storehouse owned by Mr. McGin of the Indian Department, Ottawa, causing a loss of \$14,000. The insurance is small.

A CORRESPONDENT asks at what period of a man's life does he enjoy the best health. The experience of most insurance companies is that he does so at the moment he is taking out his life policy.

FRENCH canned peas are selling in the primary market at 3 @5 francs advance on the prices that ruled there a year ago, and there is a corresponding improvement in New York prices for the goods.

THE lobster fisheries on the east side of Prince Edward Island are affording a bountiful crop this spring, the various facilities catching from 15,000 to 19,000 daily. The size is said to be larger than last year.

NEWFOUNDLAND is the latest aspirant after a domestic linen industry. A bill has been introduced into the legislative assembly, proposing to give a heavy bounty for raising flax, and for the production of hemp.

THERE is apparently no change in the condition of affairs in regard to the coal miners strike at Wellington, B.C. The men residing in the comp ny's houses have been given notice to vacate them before the 30th of June.

AMONG small Ontario failures we hear of the following:--Geo. Schmidt, shoe dealer, Delhi; Wm. Kane, carriages, Maidstone; Sarah'S. Busha, grocer, Mooretown, and Chas. C. Dickens, gents furnishings, Picton.--J. W. Sutherland a small storekeeper of Katrine, is endeavouring to effect a settlement with his creditors on the basis of 50 cents in the dollar.

REPRESENTATIVES of all the rubber goods manufacturing establishments in the United States have arranged to pool their interests, and advance the price of rubber belting, packing hose and rubber goods 10 to 25 per cent.

1165

MR. A. T. McCORD, manager of the London Guarantee and Accident Co. has just returned from a transatlantic trip. As a result of his visit to headquarters, the company contemplates opening up business in the United States.

WATERING THE STOCK.—A certain company which is making ready to spread itself largely, has been judiciously watering its stock recently at the rate of about \$4 for every \$1 of the new issue. It is held altogether by the directors.

The total foreign coal shipments from Nanaimo during the month of May were as follows: New Vancouver Coal Company, 20,068 tons; Wellington, 11.048 tons; East Wellington, 4,454 tons; Union, 10,050 tons. Total, 45,620 tons.

Mosr of the moveable stock of the bankrupt estate of C. Caron Renfrew, Ont., has been sold to McCreary & Whyte of Arnprior, and the real estate and machinery to Moffat Bros, Carleton Place. The proceeds amounted to about \$3,500.

THE population of New York is 1,615,303, according to the estimate of the Health Department for last week. The population of Brooklyn is estimated at about \$50,000, so that together the two great towns have about 2,500,000 inhabitants.

LOBSTERS are coming forward more freely, but the pack will be much lighter than that of a year ago. The English Government has prohibited the running of twenty two lobster factories built or in course of construction at Bonne Bay, N.F.

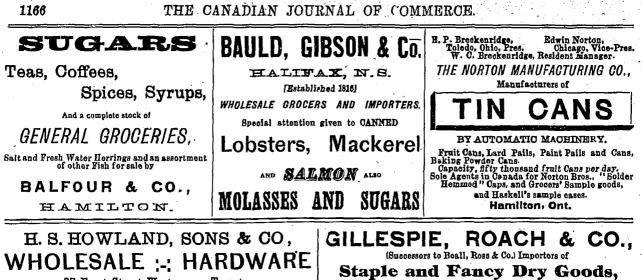
DR. HENRY MEYER, an examiner of the Germania Life, was arrested in Denver last month, charged with gross frauds against the company in Chicago by securing parties in vigorous health to personate invalids, on whose lives he procured insurance.

THE Dominion Typograph Co, limited, with \$1,000,000 capital has been incorporated at Ottawa with the object of manufacturing the Rogers typesetting machines and selling and leasing them to publishers, printers and other business men in Canada.

THE imports of cheese into Liverpool from the United States and Canada, from May 29th to the 4th of June, 189C, were 27,-732 boxes, and from the 1st of October, 1889, to the same date, 867,088 boxes, against 633,979, for the same period in the previous year.

THE American Cracker Trust has bought the Kennedy Biscuit Company, of Chicago, and will proceed to build a mammoth cracker factory. President More says trust factories will be built in other cities west, notably St. Louis, Minneapolis and Kansas City.

RECRIVED IN MORTUARY PREMIUMS 89,418,037 45.	Total Receipts. \$9,592,614.64.	RECRIVED IN INTERRET 8174,577.19.	
REBERIVE OR EMERGENCY FUND IN BANK AND SUPERIOR INVESTMENTS, \$2,304,509.35.	Paid to Widows and Orphans, Death Claims. \$7,288,105.29.	TOTAL CARH DIBBURBEMENTS RESERVE. 89;592;614.64.	AND
	HUMS HAS SAVED TO MEMBERS IN CASH,	\$20,000,000.	



37 Front Street West, - Toronto. Builders' and House Furnishing Hardware, Mechanics' Tools, Cutlerv, Ropo Unaine, Axes, &c., &c. American "Dead Shot" and Schultz's Gunpowder. Stock Large and varied.

MISS A. DENIGER, milliner of Valleyfield, has assigned after being a little more than a year in business. She owes \$1,000 and her stock valued at \$683 is advertised for sale.—N. Turgeon, a small tanner of Levis, has assigned. He failed in 1888 and since then has done very little.

URGELE BOUGES, general storekeeper of St. Onge, was formerly a clerk who last summer resolved to blossom out into a storekeeper on his own account. He had very little, if any, capital, and his success was dubious from the outset. He has just assigned, owing \$1,500.

II. CHARRON & SON, coal and wood dealers of this city, are endeavoring to effect a settlement with their creditors. They offer 371 cents, cash, in the dollar on liabilities of \$1,800.— Fred. Groleau, a small dealer in fancy goods at the East end, has assigned. He will owe about \$1,400.

E. P. CLARKE, a contractor and dealer in bark, of Salisbury, N.B., has assigned. His business has always been a speculative one, and his financial standing impossible to estimate. Of late his account has been handled cautiously and his present difficulties are by no means unexpected.

EDMOND PERCOUSSE, saw miller of Port Daniel, was formerly a millwright. He started for himself last year, buying a mill on credit; but the lack of capital crippled him and he has never been able to work free of debt. In fact he has run behind until an assignment has become necessary.

TROMAS STANTON, general storekeeper of Pontypool, has assigned. He was formerly at Kendall. Of late he has found business dull. His credits became extended until they were more than he could carry, and as he found collections almost impossible he had no recourse but to assign.

The Washington authorities have decided that Canadian postal cards, imported through the mails, are dutiable at the rate of 25 per cent ad valorem as printed matter, and have determined to stop the practice under which these cards have been admitted in lots of 500, free of duty.

Staple and Fancy Dry Goods, SMALL WARES - AND - ART NEEDLE WORK. 186 McGUI St., MONTREAL. THE Louisians authorities have forbidden alligator shooting for fear that this valuable saurian will become extinct on the

for fear that this valuable saurian will become extinct on the Mississippi. Their action is prompted by the fact that the alligator is most useful as an enemy of the rats, which do great damage to the corn on the river plantations.

AUSTIN, WERRITT & POTTS, general storekeepers of Simcoe, have assigned. There were three partners in the concern and although they were all hard working men and the firm did a good country trade there was not sufficient money in it to keep three men, especially when book debts commenced to pile up.

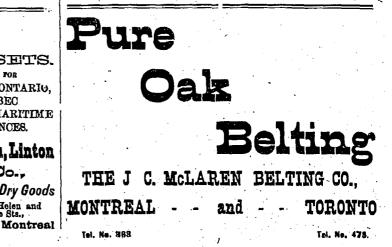
The prevailing favor for velvets has had a solutary influence on the waste silk market. While raw silk has during the last few months, barely held its ground against an unsatisfactory demand, waste silk has been doing well, all those grades which are not adapted for velvets have sold freely and at remunerative prices.

MAINE has disposed of nearly all her canned goods, the stock in the hands of packers, wholesale dealers and retailers being practically exhausted. The canned apples, squash and pumpkin are gone, and corn nearly so. Large quantities are also sold ahead and the outlook for a big pack the present season is very hopeful.

A ZURIOH, Ont., correspondent writes that fall wheat has improved wonderfully in the last two weeks, and the prospects are now for a generally good harvest. Spring prospects are very good, especially for flax, of which a large quantity is grown in this vicinity. The fruit prospects are good except plums and peaches of which there will be hardly any.

PROF. SAUNDERS, of the Experimental farm, states that he has received crop prospects from all over the Dominion. Manitoba reports that there are excellent prospects, Northwest territories fair, British Columbia very good, Nova Scotia backward, owing to late seasons. Prof. Saunders anticipates a more than an average crop over the Dominion.

THE Ontario Gazetie announces the incorporation of the Coulthard-Scott Co., agricultural implement manufacturers, Oshawa; the Drumbo Chemical Light Co, match and fireworks manfac







And 39 Princess Street. - - - Winnipeg

turers and the Wentworth Gas & Oil Co., for the construction and operation of pipe lines to transport oil, and to engage in the general business of obtaining and disposing of oil.

THERE is a disposition in the United States Senate Finance Committee, where the House bill is under consideration, to reduce the rate proposed to be levied on barley, not out of consideration for the Canadian producer, but at the demand of the American brewer, who threatens to increase the price of beer, which would render the party in power unpopular.

The Learnington Creamery was destroyed by fire last week with a total loss of \$6,500. The loss on the building is partially covered by \$500 insurance in the Mercantile Insurance Company. That on the machinery by \$500 in the Royal, and that on the stock by \$500 in the Mercantile, and \$2,000 in the London, Liverpool and Globe. The cause of the fire is unknown.

THE estimated expenditure of the city of Toronto for 1890 amounts to \$7,054,573, the largest, probably, ever submitted to a municipality in the Dominion. The receipts to meet this outlay will be derived from the general rate, the assessment being 17_1 mills per dollar on \$136,500,000, which will give \$2,899,357, and from debentures to the amount of \$4,155,216.

THE cotton acreage for 1890.91, as compiled by the Financial Chronicle, is given at 20,852,320 acres, showing an estimated increase of 2.67 per cent as compared with that for 1889.90, against an estimated increase of 2 per cent by the Bureau of Agriculture. The cultivation of the plant is less perfect than a year ago and the maturity of the crop not so forward.

SFANISH olive oil is becoming daily more appreciated than it was, and is much better able now, than formerly, to compete with the carefully prepared oil of France and Italy. This is simply because greater care is now bestowed on the sorting of the different qualities of olives, in the elaboration of the oil, and in its classification afterwards, than formerly was given.

It is becoming apparent that there is more life in the Chicago exhibition than the adverse reports published in some rival cities would lead us to believe. At any rate the stockholders have

Bankrupt White Goods Stock of Robert McNabb & Co. Unsold portion removed to Glenora Building.

DUMARESQ & CO., 1831 Notre Dame St., - - Montreal voted to double the capital stock, making the total \$10,000, 000. The name of the firm has been changed from "The World's Exposition of 1892" to the "World's Columbian Exhibition."

DESERONTO, ONT.

A. M. CONWAY, grocer of London, has assigned. His principal business was peddling through the country and buying eggs. His habits were hardly such as to recommend him for credit and his ultimate success was always extremely doubtful.—D. Leger, who runs a small saw-mill at Riceville, has assigned. His assets consist of a few book debts and some implements.

The Equalization Committee of the Kent County Council has agreed to allow the township rating to remain as heretofore, but the assessment of the towns and villages will be readjusted. Blenheim will be raised about \$4,000; Dresden, \$16,000; Ridgetown, \$20,000; Thamesville, \$17,400; Wallaceburg, \$4,000; and Tilbury Centre, \$30,000. Bothwell will be lowered about \$13,-000.

A. J. LAWSON, manufacturer of electrical appliances, of this city, has assigned owing \$7,700. He started in the summer of 1886 as a licensee of the Edison Company; but in September 1888 he had got into such a bad way that his chief creditors took over the business and left him in as superintendent only. He again regained possession of it, but only to be once more unsuccessful.

CATTLE raisers in New Mexico have nover before suffered anything like the losses which are now borne on account of the extreme shortness of feed, partly due to overstocked ranges, but mainly on account of long-continued dry weather. There has been no rainfall for six months in the southern portion of the territory. Ranges are bare and brown, and cattle are dying by hundreds daily.

FREIGHT business over the Canadian Pacific is doing better than the officers of the road had expected. The earnings for May on business out of Detroit amounted to nearly \$18.000, which is considered good in view of the fact that operations did

L. A. W.	ILSO	ON & CO	=
28 Hospital St		- Montreal.	
Hanappier & Co., Bushmills Old Distillery Co., Greenlees Broa, Sanchez Romate, Quantin & Co., Clode & Baker, Sevil Hormanos, Deuta & Geldermann,	Igents in Cana Bordeaux, Belfast, Glasgow, Jerez, Cognac, Oporto, Tarragona, Ay,	Ida for — Olarete and Sauterns. Irish Whiskies. Olaymore Scotch Whiski Sherries. Brandles. Ports. Reds and Mass Wines. Gold Lack Champagne.	
BASS ALE and G	JINESS STO	OUT-Dogs Head Bottling.	. 1-1-1



DAWES & CO., Brewers & Malsters INDIA PALE AND XX MILD ALE. EXTRA AND XXX STOUT PORTER. Wood and Bottle.] Families Supplied. 3AND PORTER, quarts and Pints. Office - 521 St. James Street West MONTERELAT. Orders received by Telephore.	Halifax Steam Ooffee and Spice Mills. ESTABLISHED 1841. W. H. SCHWARTZ' & SONS, WHOLESALE COFFEES and SPICES Of every description, put up in all kinds of packages. Halifax, Nova Scotia.	LONSDALE, REID & CO., DRY GOODS. Our Travellers are now on the road with a complete range of Spring Samples. All orders will have careful and prompt atten-
J. E. THOMPBON W. H. THOMPBON. J. E. THOMPBON Commission Merchants - and -		n & Sons, Auctioneers and Commission Merchants ALIFAX, N.S.

Cheese Exporters 331 Commissioners St., Montreal, Que COLD STORAGE — PRESCOTT, ORT. Cheose, Butter, Eggs, Poultry, Game, &c. Flour and Meal Cheese Furnish ings. Dressed Hogs, Apples, Onion8, Beans, &c. Correspondence solicited.

1168

not begin until the middle of the month. In through business from Chicago the Canadian Pacific now receives an average of 22 cars of dressed beef daily.

A meeting of creditors of the Henderson lumber company was held last week, and a general out-line of the state of business laid before them by the provisional liquidator. The liabilities of the company will not exceed \$185,000, the Ontario bank being the principal creditor. The books being a little behind, a detailed statement could not be rendered. F. Riddell was appointed liquidator.

THE farmers of the Northwest need not congratulate one another on the strength of the rumor which has been going the rounds to the effect that binding twine will be cheaper than last year. Minneapolis is the centre of the Northwestern twine supply territory, and the feeling there is that the price of twine will remain stationary this year, with the prospect of a decline next season.

ADOLFHE PARENT, a dealer in cord wood and groceries of St. Elphege, has assigned. He shows liabilities of \$17,000, but these consist largely of mortgages on real estate. He lost heavily by the flood last fall and has never been able to regain the ground he lost then .- Samuel McCormack started making spring mattresses in Kingston in a small way. He has not found it lucrative and we now hear of his assignment.

CHAS. CHAPDELEINE, general storekeeper of St. Francois du Lac, should be tolerably well posted on insolvency proceedings considering that this is the fourth time that he has been through the mill. He assigned first in 1887 when he settled at 25 cents in the dollar; again in 1883 when he settled at 40 cents; and again in 1886 when the creditors accepted 30 cents. This time he owes \$3,000 and no offer is out as yet.

It is whispered that at the expiration of his present term J. C. Patterson, M. P., will accept the position of Collector of Customs at Windsor. It is conceded that the salary of the office at present, which is about \$2,800, would not suit Mr. Patterson, but the office is such a prominent one and the business at the port of Windsor so large, that in all probability the government

Special attention is given to sales of Live Stock, and all descriptions of Country Produce as well as Damaged Goods and Wrecked Materials, Household Furniture and Real Estate.

will raise the salary so that, with the perquisites attached, it would bring an income of about \$4,000

LAGRENADE, BEAUCHAMP & Co., succeeded Payette, Lagrenade, & Co., boot and shoe manufacturers of this city, in 1889. There were then six partners in the concern. They dissolved last August and the business was continued by F. Dansereau, T. Lagrenade and A. Beauchamp under the above style. In December last they were forced to apply for an extension and now we hear of their assignment with liabilities of \$5,000.

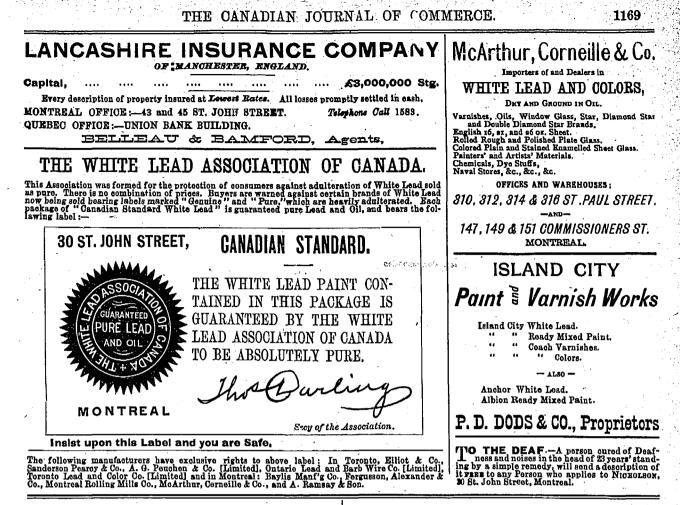
The steamer Harlow has returned from St. Georges bay and announces that the trouble between the people of that place and the French has subsided. The embargo placed upon the Harlow's freight on her outward trip was removed. The people agreed to pay the duty upon the Newfoundland Government promising them protection and compensation for their losses, and all the freight for that place was landed.

A NUMBER of Port Huron elevator owners were invited to meet Sir Joseph Hickson and other Grand Trunk officials at Point Edward to consider the matter of loading and sealing cars as recently presented to Secretary Windom at Washington. It is not known as yet what, if any, conclusions may be arrived at, but it is said that the railway officials look upon the threatened change in the bonding of cars with grave apprehension.

STREET obstructions by retail merchants are, of course, against the rules in a well-organized community, but many if not all of our Canadian retailers would find it a great hardship if they were subjected to fines for what is a very innocent practice. A Liverpool draper was fined 2s 6d and costs (in all about \$1.25) for allowing the ferrules of two ladies' umbrellas to project something less than one inch beyond the doorway of his shop.

T. H. WYMAN, miller of Hawkesbury, has assigned. He was burned out about three years ago when his insurance was only partial, and what he did get was all swallowed up by his liabilities. He rebuilt his mill, having to go into debt to do so. Last year he found himself so hampered for want of capital that he tried to form a stock company to run the mill; but the scheme





fell through and consequently he has had to make an assignment.

THE Mail's telegraphic summary from the different industrial centres of the United States shows that there is a very considerable movement in business, though only a moderate amount of activity is reported in what are usually regarded as the leading lines of trade. Dry goods, oottons, and boots and shoes are just now particularly active, groceries are busy, and in some districts the demand for agricultural implements is regarded as a healthy sign.

MR. JUSTICE Routhier has given judgment on the various points submitted in the case of Smith, Wade, & Co., He dismissed the firm's objection to the Bank's answer. Further, the learned judge, with the concurrence of his colleagues on the bench; stated that he was satisfied that the proceedings taken by the firm were erroneous and that he was without jurisdiction, thus maintaining the Bank's position. The firm has expressed its intention of appealing from the judgment.

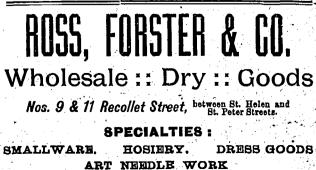
THE imports at Montreal for May were less in value to the amount of over \$200,000 than a year ago, but there was an increase compared with April of some \$900,000, which shows the effect of the opening of navigation. The exports last month increased \$37,558, the principal items being lumber, \$186,230; horses, \$104,620; cattle \$765,075, and cheese, \$107,922 Cattle take the lead in quantity and value of exports, lumber being second and cheese third.



MR. N. C. PITTSFIELD, of the prosperous wholesale St. John, N.B., dry goods house which bears his name, has been sojourning in Montreal for a few days past. Mr. Pittsfield does not hesitate to say in respect of the law governing Bills of Sale in the Maritime Provinces, that houses in Montreal and Toronto are not one whit more reluctant to avail themselves of that law on occasion than are the wholesale men of St. John and Halifax. He does not, however, go so far as to claim that the law is always equitably administered.

A Burnstown, (Ont.) general merchant rises to the occasion as follows: —Dear Sir, —Enclosed please find the sum of \$6, in payment for JOURNAL OF COMMERCE (three years) till 15th Aug. 1890. You have indeed had great patience with me for which accept my thanks. This has been allowed to slip past at each time I got a reminder, and said 1 will remit to morrow, —then for gotten. But now while the notice is right before me I will enclose amount, as it is a bad thing to procrastinate. Wishing you every success with your valuable paper, I have the honor to be, Dear Sir, very respectfully, ROBERT ROBERTSON.

At the meeting of the grey section of the Canadian Cotton Manufacturers Association, held in this city on the 12th ultimo, it was decided to advance the price of grey cottons two cents per pound—a step rendered necessary by the steady increase in the value of raw cotton which is now l_2 cents per lb. higher that it was at the commencement of the present year. It was an nounced that the stocks of greys held by the various mills had been materially reduced since the last quarterly meeting but nevertheless it was determined to shut down all the mills for six weeks some time between the present and the month of September in order to decrease production and thus maintain prices.





THE CANADIAN JOURNAL OF COMMERCE.

crop, which a few months ago was believed to be equal to the exceptionally large one of 1887, has suffered so much from drought that it is nearly certain to fall under the average, and the United States crop is variously estimated at from 10 to 20 per cent under an average yield. The present prospect is, then, that the great wheat exporting countries-the United States, Russia, and India-will have smaller surpluses to sell to the re-t of the world than they had last year, and much smaller than they had two years ago; while the surplus from old crops has already decreased owing to the fact that the worl is production during 1889 fell below requirements and consequently a large portion of the surplus from the two preceding years was necessarily absorbed. If then there is not a remarkable improvement in crop prospects in America, Russia and India, there will be a smaller supply for the coming agricultural year than there was when the world's crop of 1889 was gathered.

This would seem to be a strong argument in favor of high prices, and when we add to this the fact that the recent passage of the Caucus Silver Bill by the U.S. Congress has tended to increase the value of silver and consequently to prevent the great exporting countries from selling as cheaply as they have in past years the argument is still further strengthened. When the rupee was worth 32 cents of our money in London an Indian merchant selling wheat in England, at, let us say, 30 shillings a quarter, wou d receive for that quater 221 rupees. If the rupee rises to 36 cents, as there is every present prospect that it will, the thirty shillings will be equal to no more than 20 rupees. Consequently, although nominally the Indian merchant gets the same price for his wheat, a rise of four cents in the value of the rupee is equivalent at present prices to a fall of 21 rupees per quarter in the value of wheat to him; and as the profit was not excessive when the rupee was worth only 32 cents, it is evident that if he is to export as much wheat as he did before there must either be a fall in the value of wheat in India or a rise in wheat values in England. What is true of India is equally true of Russia, where the silver rouble is also rising in value, and, if the passage of the silver bill leads to an inflation of the American currency, as it is generally expected it will, it will be true also of the United States.

It appears now to be thoroughly understood that the great wheat growing countries cannot permanently produce wheat profitably at the prices that have ruled during recent years. In spite of the great depreciation of silver (which as we have shown, is practically equivalent to a rise in wheat values) the extension of the Indian railway system, the opening of new wheat districts, the lowering of freights, and the reduction in Suez Canal dues, the exports of wheat from India show no material increase; simply because they have not pr.ved profitable. For a while the two extraordinarily good harvests of 1887 and 1888, the heavy fall in the value of the rouble, and the Government measures for encouraging exports, enabled Russia to sell extraordinary quantities of wheat at low figures; but it is clear that under ordinary circumstances the exports of wheat from Russia would not be profitable at present prices or else the Russian government would not be compelled to take artificial measures to promote it. In the United States it is becoming evident that there are many other crops that pay the farmer far better than wheat, and in the older States former



other crops, simply because at existing rates wheat does not pay.

The conclusion to be drawn from all this is that the competition in wheat growing has been carried on until prices have become unduly low, and that therefore, before long, there must be a rise. Should there be a comparative failure of the crop in any of the large producing centres this rise may come quickly and sharply. If the crops are good all round it will be slow and gradual. But come it must; and, as it now looks as if Canada's crop would be a little over the average, our Canadian farmers will be in a position to reap the full advantage of it.

THE FISHERIES.

The system of telegraphing information to the fishing stations as to the movement of schools of mackerel and bait fishes, amount of catch, etc., proved so satisfactory last season that the government has decided to extend the service. Not only is the catch increased and a large amount of labor and trouble saved, but the protection cruisers are enabled to be on the spot where fish are being taken, affording the needed protection to Canadian fishing vessels and interests. The mackerel season has now fully opened and although the catch has not been large owing to unfavorable winds, the outlook is considered much brighter than a year ago and the first two vessels which reached Boston had full fares. The entire number of American mackerel schooners at work is estimated at from fifty to seventy-five sail and most of them are off the Nova Scotian coast.

Nova Scotia easily heads the list as the great fishery province of the Dominion, with British Columbia next and New Brunswick a good third. Cod continues to be the great staple fish, although there was a decrease in the value of the catch last year of \$585,000. The admission of Newfoundland into the confederation would give codfish an even greater prominence. The respective values of the chief kinds of commercial fishes, last year, were as follows :-- Cod, \$3,618,200; salmon, \$3,141,900; herring, \$2,498,300; lobsters, \$1,-484,488 and mackerel \$930,396. The quantity of mackerel taken by the Americans on the Canadian fishing grounds was of course very considerable. There was a decline of over one million dollars in the cod, haddock, hake and pollock fisheries, which the fisheries wheat lands are being every day cultivated for department attribute, not to any scarcity of fish, but

1171

to the stormy and unfavorable weather which prevailed during the season. Some of the fishery officials state that the deposit of sawdust and other mill refuse in the tidal rivers is calculated to have a serious effect and the use of purse-seines. and trawls is deprecated.

There can be no doubt that the American duties have been a serious barrier to the industry in the Lower Provinces. The value of the catch in Nova Scotia last year was \$6,347,000, while in 1884, the year before the fishery clauses of the Washington treaty expired, the value was placed at \$8,800,000. It cannot be denied that the Nova Scotians are placed at a great disadvantage under present conditions as Boston and New York are the natural markets for their fish. The situation will be rendered even worse if American consumers do not protest and succeed in nullifying the proposal to place a duty of a cent per pound on fresh fish. So far, artificial methods of freezing have enabled a large business to be done in uncured fish which passed into the United States free.

The proposal no doubt emanates from American fishermen, who with a duty in their favor, probably expect to have the Canadian fishing grounds largely to themselves. The immediate effect of the duty may be to induce a considerable number of Canadian fishermen to become American citizens, although in such case they should forfeit any claim to share in the annual grant of \$150,000 for the development of the sea fisheries.

A COMMON ERROR.

In times like the present, when the keenness of competition renders liberal advertising an absolute necessity to the rising man of business, the question of the most advantageous medium wherein to bring his specialities before the class of customers for whom he caters, becomes one of great importance. His commercial instincts prompt him to secure the best possible value for his money; but at the same time he fully recognizes the fact that a good article must be paid for, and that cheap advertising, like cheap goods, usually turns out a poor investment in the long run. The true question before him then is to decide upon the respective value for advertising purposes of the principal mediums offered to him by the press, irrespective of their cost, and, did he display the same acumen and knowledge in answering this question correctly that he does in conducting his business, we should hear fewer complaints that the returns from advertising do not come up to expectations.

Unfortunately the average advertiser bases his estimate of a paper's value as a medium for bringing his wares under the notice of his prospective customers principally upon the volume of its circulation. The larger the volume of circulation, he argues, and the greater the number of readers it will have, and consequently the wider the diffusion of the advertisement will be. So far, so good; but when he goes on to add that the wider the diffusion of the advertisement and the greater the advantage he will derive from its insertion he at once falls into error. It must be remem-bered that in the great majority of cases the paper having the largest circulation is that which appeals most directly to the sympathies, and panders to the tastes of the lowest classes of the city in which it circulates. This class take a paper for the purpose of keeping posted on the subject of murders, prize-fights, police reports and sensational stories. Their minds run in channels which educated people abhor, and conse-

quently they choose a paper which caters to their prurient tastes. As this class in every large city out numbers the middle and better classes it follows that the paper they prefer soon secures the largest circulation, and simply on the basis of that fact proclaims itself the best and largest advertising medium of its locality.

Of course for a business man desirous of reaching the lower classes such a paper would naturally be the best medium. But the average merchant does not. He expects to find his customers principally among the middle and better classes, and consequently an advertisement in a journal of only one quarter as large a circulation, going among these classes, would prove far more advantageous to him in the long run. In fact, so far as he is concerned, the amount of circulation is simply valueless. Out of the whole subscription list of the "popular" paper not one-tenth may belong to the class he wishes to reach; and the percentage of readers likely to form customers for his wares may be five times as large in a paper of only one-fifth of its total circulation. The first question then that he should ask is not "how large is your circulation?" but "of what class are your readers composed?" For in the long run he will find that he will meet with greater success in business by patronizing those papers which have good trade connections than those which cater to large circulations of the vulgar order and most of whose sales are on the street or among the residents of the lower localities.

It is to this common error of estimating the value of an advertising medium solely by the volume of its circulation that most of the complaints of the inadequate results accruing from lavish advertising are really due. A merchant will complain that he has advertised freely in all the largest daily papers without increasing his sales a thousand dollars a year, and therefore will give it as his experience that the value of advertising is largely over-estimated; when the real truth is that he has not advertised in the true sense at all. He has only contributed to the coffers of a widely circulated paper which his customers read solely for news and then fling aside without troubling themselves to scan its advertising columns. Had he expended a similar sum in the columns of his trade journal, where the advertisements may be said to form part of the reading matter and are equally carefully perused, his opinion of the value of advertising would have been a very different one. He has simply made the mistake of confounding quantity with quality, and because he does not reap the returns he expected from his outlay he blames the principle of advertising instead of his own lack of judgement. The value of an advertisement is not estimated by the width of its diffusion, but by its power of attracting the attention of that class from whom the advertiser expects to draw his customers; and therefore a judiciously worded advertisement in a good commercial paper is of far more value to the average merchant than the most lavish outlay on the columns of the daily press.

THE PROVISION DUTIES.

It is scarcely creditable to Canada that our imports of bacon, pork, beef and lard should be so large and that year after year we should have to draw upon the United States for a very considerable portion of our supplies in this direction. The old excuse has been that the Dominion, with the exception of one small section, is not a corn producing country and that it is

1172

impossible without cheap corn to compete with our neighbors.

The government by recently raising the duties, causing an enhancement of prices in the home market, has conferred a benefit upon the farmer which he should not be slow to take advantage of. With pork at \$17 per brl., consumers will be only too glad to welcome increased production and a reversion to more reasonable prices. If Canada does not produce corn, she raises large quantities of peas, barley, buckwheat and oats on which hogs can be fed. These crops could be increased in every province of the Dominion and it should be possible not only to supply our own market with lard and meats but also to enter into the export trade. The imports were already large ten years ago. In 1880, we imported of bacon. hams, shoulders and sides 2,369,927 lbs; beef 558,469 lbs., and pork 12,476,344 lbs. Last year our imports of bacon, hams, shoulders and sides for home consumption were as follows: From Great Britain (fancy cuts) 4,564 lbs., valued at \$813; from the United States 3,653,758 lbs valued at \$335,159. Our imports of beef for consumption were 3,806,397 lbs., valued at \$161,392.

Our imports of pork from the United States for consumption were as under, according to provinces :---

PROVINCE.	QUANTITY.	VALUE,
Ontario	8,041,019 lbs.	\$523,930
Quebec Nova Scotia	4,492,089	282,472
Nova Scotia	516,541	37,349
New Brunswick	2,065,333	142,350
Manitoba		4,857
British Columbia	15,940	1,465
	15, 205, 972 lbв.	\$992,423 -
The importation of re-	efined lard wa	as as follows :
PROVINCE. G		
Ontario	.3,725,835 lbs	\$284,684
Quebec	2,752,020	200,418
Nova Scotia	. 446,609	37,186
New Brunswick		54,563
Manitoba		20,501
British Columbia	. \$41,888	37.303
P. E. Island	8,515	,664
N. W. Territories	1,200	,106
	8.283.026 lbs	\$635 425

8,283,026 lbs. \$635,425

These figures show what a large market Canada is for American provisions and what a nice little trade our farming class could retain for themselves if they only went properly into the business. It is really a pity that such a large field should be neglected. Instead of being an importer of staple articles from a competing nation, Canada should easily raise enough for domestic use and a surplus for export. Canadian beef and cheese are appreciated in Great Britain more than American, and we believe that Canadian pork, bacon, hams and lard, would be just as popular. With the duties at their present level and provisions selling at high prices every inducement exists for entering upon this profitable branch of trade.

THE BANK MEETINGS.

The addresses, which for years past have come to be regarded as among the most important features at the annual meetings of our large banking institutions, possess a more than ordinary interest at the present season when the minds of the whole business community are exercised as to the situation, and the possible influence upon it for good or evil of what the next two or three months may bring forth. The managers of many of our principal banks, as may be seen by the be too strongly impressed upon our readers.

reports given elsewhere, when reviewing the business of the past year, have dealt with the various subjects with that grasp which intimate knowledge confers, and, as to the situation, with that proper reserve which the occasion demands. Our readers-the merchants and manufacturers and business men of Canada-to whom in every quarter these addresses come, are thus as fully favored as though they had attended the meetings in person; and it is doubtless not too much to hope that, as in the past, much of what is good and useful may be gained, and possible trouble averted in many places, by the wisdom to be reaped from the words of caution and the opinions fairly set forth in these utterances by the men chosen to manage and direct the very foundation and support of the business of the countrv.

THE MERCHANTS BANK.

Among the addresses made on these occasions by our leading bankers, that of Mr. George Hague at the annual meeting of the Merchants' Bank is always looked forward to with interest of no ordinary degree; an interest due doubtless to Mr. Hague's long experience at the head of one of the most prosperous banks in Ontario, added to an intimate early acquaintance with Scottish and English banking, and no less, we must suppose, to his successful career as a banker in Montreal in the face of what seemed, at one time, somewhat unpromising materials to deal with. The fact that Mr. Hague's ripe experience does not prevent his continuing to be an indefatigable studier and close observer of all that commercially concerns our foreign, as well as our home relations, contributes no little also to the interest taken in his annual reviews. Thus the annual meeting of the Merchants' Bank is coming to be regarded in this city as an event in the business year, and the policy of the bank, as indicated at it, possibly influences that of many of our wholesale houses.

Of the progress of the bank itself little requires to be said. Notwithstanding the unfavorable circumstances under which all our financial institutions have been compelled to labor during the period under review, the Merchants has been able to present a statement practically as good as that of the previous year. After making the usual appropriations and deductions, the net profits amounted to \$606,364; although the rate of interest upon discounts and loans was neither commensurate with the risk involved nor compatible with the rates payable on deposits. Out of this sum \$405,944 was paid out in dividends to shareholders. and the handsome amount of \$200,000 transferred to the Rest fund; bringing that important bulwark up to \$2,335,000, or 40 per cent of the paid-up capital.

Neither in Mr. Hague's own address nor in the report of the directors are the prospects of the future discussed save with extreme caution. The severe scarcity of money which prevailed during the past winter has been mitigated as yet to only a limited degree, and the result of the coming harvest is looked for with some anxiety. Fortunately for the future of the country there is every present prospect that the yield of 1890 will be a full average. And, as noted in another column, there seems to be legitimate grounds for anticipating an advance in wheat values, which should largely benefit this country. Still it is evident that caution is the best policy, and Mr. Hague's re-iteration of his previous warnings against unreasonably long credits, and the policy of commercial inflation which has led so many disastrous failures in the past, cannot

Mr. John Crawford's remarks on the want of completeness in the reports of shareholders' speeches at the annual meetings can scarcely be reckoned illtimed; but, in the endeavor to give the substance in as brief a space as possible, it is not always easy to avoid sacrificing a well-turned period and secure the harmoniousness of the whole. On the other hand, it is perhaps to be regretted that at the gatherings of late years one or two shareholders have considered themselves warranted in occupying a disproportionate share of the time usually devoted to the subject in hand in the laudable endeavor, doubtless, of educating the management and directorate as to the methods they should pursue in the performance of their respective duties. Of this no one makes loud complaint; but it has been intimated that it has had the effect of choking off more general discussion-of depriving those who were accustomed in years past briefly to give their fellow shareholders the benefit of their views on matters with which their own particular calling or business has made them practically acquainted, of an opportunity to address the meetings,-unless, indeed, they choose to forget the truth of the definition that man is "a digestive tube." Fractions have their uses of course, but a due sense of proportion in the premises on the part of shareholders could not fail to be welcomed by a large majority.

THE CANADIAN BANK OF COMMERCE.

The annual report of the business of the Canadian Bank of Commerce indicates a fair measure of prosperity. In fact, despite the depression which has prevailed in some of our staple lines during the past season, the losses of the bank have been confined within very narrow limits. The opportunities possible to a bank manager of protecting the interests of the institution he represents were ably employed; and the result has been that in most of the failures that took place during the period under review the loss has fallen largely elsewhere, and the banks have usually been in possession of ample collateral to satisfy the bulk of their claims against the estates. Under these circumstances their earning power has been but little diminished, and in the case of the Bank of Commerce the net profits of the period show only a comparatively trifling falling off from those of the previous year. Thus, after making the usual provisions and paying the regular dividend to the shareholders, the bank has been able to transfer \$100,000 to the Rest and carry \$38,000 forward to next year. In fact the percentage of its net profits compared to Capital and Rest is as high as that of any other bank in Canada having approximately as large a capital as it can boast of. The volume of deposits during the year has substantially increased, and it must be a satisfaction to Mr. B. E. Walker, and not less to his able coadjutor, Mr. J. H. Plummer, to be able to say that this result has been achieved despite the fact that they have consistently refused to compete with banks paying high rates for money. The combined experience of these two gentlemen, gained both in the United States and in this country, when exerted in the service of so leading a bank, could not fail to command the confidence of the business community, and that they have succeeded in doing so is evidenced by the growth in the volume of deposits-the surest test of popular confidence that a bank can possibly receive.

In the course of his able and comprehensive address the General Manager expressed the hope that a further reduction in the interest rate paid by Post

Office and Government Savings banks would be brought about in the near future. As this would mean the transfer of much of the funds now deposited in these institutions to the chartered banks, every man of business will second him in that hope. Were the thirty millions of public deposits now locked up in Government hands to be transferred to the banks, we should witness a degree of ease in the money market that would certainly benefit business. But, unfortunately, the Government have no intention of allowing any large proportion of it to slip through their fingers. It is an open secret that they have made use of these funds on capital account and therefore any wholesale withdrawal would involve, either the negotiation of a new loan, or an increase in the official rate of interest to a sufficiently high figure to secure their retention.

One of the pleasantest incidents of the meeting was the unanimous vole of a handsome donation to Mr. Henry W. Darling on his retirement from the Presidential chair. About the most flattering of speeches there is always a suspicion of histrionism and insincerity; but when the eulogistic remarks are accompanied by so tangible a proof of appreciation as the gift of \$10,000, their absolute sincerity is placed beyond question. That the bank's interests have largely benefited by his untiring zeal and energy is undoubted. He has certainly amply deserved the gratitude of the shareholders; but, as a rule, corporations are rarely generous, and therefore the present exception is one that must be unusually grateful to Mr. Darling. In his successor, Mr. Geo. A. Cox, formerly of Peterboro', the Bank has secured one of Canada's ablest and most prosperous men of business, and one who seems to be of those with whom every thing they touch turns to gold.

THE ONTARIO BANK.

That the exceptionally heavy losses which the Ontario Bank has sustained during the past year must involve some impairment of the bank's reserves was generally expected, and the announcement that a sum of \$250,000 has been written off the Rest for this purpose has already been discounted. It is generally conceded that it is due to no fault of the management of the bank that these losses have occurred. Against ordinary contingencies the care and zeal of the bank's officers can, to a certain extent, provide; but a combination of three of the principal officials, occupying positions enabling them to manipulate the bank's books and thus to defy detection, is a danger against which no safeguard seems possible, and we therefore agree with Mr. E. B. Greenshields that the thanks of the shareholders are due to the general manager for having detected the conspiracy before it had attained more serious proportions, and for having taken such active steps to bring the offenders to punishment. An unfaithful employee constitutes a most formidable element of danger to the strongest institution, and had not the affairs of the Ontario Bank been handled with exceptional skill the result might have been far more disastrous to the shareholders than it has fortunately proved. The announcement of Mr. Holland that the bank's statement as it stands to-day, so far as the valuation of a live business can be made, can be relied upon, and that its business is in a sound and healthy condition and its assets clear of all bad and doubtful items, is most reassuring; and now that the directors have made provision for every possible contingency, and, in fact, put the bank's affairs on a rock-bottom basis, we may safely predict a fresh era of prosperity for the Ontario.

THE BANK OF HAMILTON.

The statement presented at the annual meeting of the shareholders of the Bank of Hamilton disclosed a most satisfactory measure of progress. The profits exceed those of the year preceding by several thousand dollars and the management have been able to add a sum of \$50,000 to the reserve and bring that fund up to \$450,000. The business of the bank has largely increased, its assets are larger by \$300,000, and under its present skilful conduct there is little doubt that it is destined ere long to take a front place among Canadian banking institutions. The manager, the assistant manager, and the officers of the bank thoroughly deserve the encomiums passed upon them locally, as well as generally, in financial circles.

THE IMPERIAL BANK.

The affairs of the Imperial Bank rarely require much explanation or discussion at the hands of its General Manager. The figures speak too clearly to require comment. A bank possessing a capital stock of \$1,500,000 that can pay dividends amounting to \$120,000, and increase its reserve by \$50,000 during such a business year as we have just passed through, must necessarily be prosperous, and the fact needs no enlarging upon. The reserves of the Imperial now amount to \$700,000, or close to the accepted limit of 50 per cent. on the paid-up capital, and there is every prospect that this figure will be reached during the present year.

LA BANQUE VILLE-MARIE.

The business of the year, so far as the Banque Ville-Marie was concerned, was fairly satisfactory; in spite of the serious deficiency in the crops of this province where the bank's operations are principally carried on. In the course of an able address to the shareholders the president, Mr. W. Weir, pointed out that the outlook so far as this province is concerned is a fair average one. The heavy spring rains have retarded farming operations, but they have materially assisted the lumbermen in getting out their logs and square timber. The hay crop has suffered from frost and will fall somewhat under the average, and the prospective addition of two dollars per ton to the duty on hay under the McKinley bill, will practically cut our farmers out of the United States market; but the increase in the volume of cattle shipments from this port has opened a new avenue for consumption, and there is every prospect of a profitable market being found in Great Britain where shipments are now being made. The bank itself has paid its usual dividend of seven per cent. During the year the failures among its customers have somewhat exceeded the average, but, owing to the conservative policy pursued by the management, the bank has usually been secured and no serious losses have been sustained.

LA BANQUE JACQUES CARTIER.

The shareholders of the Banque Jacques Cartier have every reason to be satisfied with the result of the bank's operations during the past year. Notwithstanding the poor harvests of the past two years throughout this Province, and the consequent depression of trade, the general manager has been able to balance his accounts with a surplus to the credit of \$12,910, after making adequate provision for every possible source of loss, and adding \$10,000 to the bank's rest. The Jacques Cartier now possesses a reserve fund of \$150,000, or 30 per cent of the capital, with every prospect of adding further to it in the near

future, and under its present able management should make a still better showing at the close of the current year.

OWING to the pressure upon our columns, and the increased size of the paper this week, the JOURNAL may possibly reach some of our subscribers a day later than is usual.

An Arichat, C.B., subscriber writes under date June 16th: Dear Sir,-Enclosed \$4 on account subscription to JOURNAL OF COMMERCE. Our Haddock fishery this spring is fair so far, but the weather the past week has been very boisterous which prevented the boats from reaching the fishing grounds. Mackerel were reported very numerous in our-bay but owing to high winds and Yankee seiners, very few have been captured by shore fishermen. Several Yankees made good hauls; one trap in Canso secured 100 brl. of very fine fish last Thursday. The lobster pack will not be up to an average; the largest firm here W.K. Lewis & Co., have now about 600 cases put up and the lobsters are reported scarce. The fishermen are getting \$2.00 per hundred this year, the other years they were only paid \$1.00 per hundred ; this increase in price is no doubt on account of higher prices in foreign markets. At Little Anse two thirds of the fishermen lost their traps by an easterly gale and they have not been replaced. Our hay crop is looking very poor and many have not yet done planting, the weather keeping so cold. Last night we had a white frost. Yours truly, F.S. Malzara.

THE recent promotion of Mr. E.S. Clouston to be joint manager of the bank of Montreal with Mr. Wentworth Buchanan, the general manager for some years past, is one which doubtless only more officially defines the assistance which that gentleman has for sometime past been giving to Mr. Buchanan in his labors. The position of President, as filled by the late Mr. Smithers, afforded the general manager, the while, that co-operation which the management of so large a business undoubtedly requires, and the present step was probably looked forward to, when, at Mr. Smithers demise, Mr. Clouston was appointed Assistant General Manager. Mr. Clouston's gradual advancement through almost every grade of the profession on the Bank of Montreal staff. while testifying to his remarkable fitness for the calling, affords also a great proof that, contrary to what is sometimes stated, talent, energy, and reliability, sconer or later receive their just appreciation and reward. An official circular, signed by the Hon. Geo. A. Drummond, announcing Mr. Clouston's promotion, has been issued to the various branches of the bank.

IMPORTERS of straw hats have good reason to complain of the manner in which they have been treated by the framers of the new tariff. At the end of March importers of these lines were semi-officially assured that the duty on straw hats would be 25 per cent. On the strength of this intimation the millinery houses bought goods abroad and fixed prices on this basis. On the 23rd of April they were coolly informed that the tariff was amended so as to impose a duty of 30 per cent on straw goods and, not only this, but that the new duty was to be retroactive. It is little wonder that merchants should complyin of such tariff tinkering as this. To raise the duty to 30 per cent after they had made the irsales on the basis of 25 per cent was bad enough, but to render this increase retroactive is looked upon as unjust It is understood that an influential deputation both from this city and Toronto will proceed to Ottawa to secure a revision of this clause.

THE business community is again cautioned against persons who, without the proper credentials, say they represent the JOURNAL OF COMMERCE. The two imposters who victimized a number of respectable manufacturers in Galt and vicinity in this way some three or four years ago and left board bills and rent unpaid in Montreal, were recently heard of in and near Boston. Somebody representing, we are informed, a respectable Toronto daily, went to a bank in Hamilton a few days ago, and informing the officers, that he was acting for the JOURNAL OF COMMERCE, put us to no little trouble to set the matter right. We withhold names for the present. The JOURNAL is so wellknown throughout the length and breadth of the land, that it lends facilities to pretenders of this class.

THE crop outlook in Ontario, according to the Mail's reports, is generally a bright one, though, of course, much depends upon the weather during the next few weeks. Winter wheat has suffered severely for the want of snow and the excess of rain and in some places will not average much over half a crop. Spring wheat looks very well, particularly on high land. Potatoes have suffered from the recent storms. Hay will be a magnificent crop in quantity, though a little rank in quality. In Quebec everything is very backward. Manitoba takes a cheerful view of things as usual, and expects an immense wheat crop.

CHICAGO letters say that the fruit which came to this city in the steamers "Sicilian" and "Avlona," and was sold here during the first part of last month, are beginning to show signs of frost. The fruit was of exceptionally fine quality, November cut Messina, but the vessels arrived off the mouth of the St. Lawrence earlier than was anticipated, and, being hemmed in with ice for some five days, their cargoes became touched with frost. Many western buyers now find themselves with a heavy loss upon the stock unsold from this cause. One Chicago house is understood to have several thousand boxes in cold storage awaiting a profitable sale, while in Montreal 7,500 boxes are said to yet remain, part of which are in ice-house.

MR. D. MACMASTER, the well-known wealthy lawyer of this city, and late M.P., for Glengarry, has returned from a seven or eight months tour through Europe, northern Africa and southern Asia. It is reserved to men of the culture of Mr. Macmaster to fully enjoy travel amid the scenes of ancient and modern grandeur which these countries afford.

So good an authority as Mr. Birkinbine, editor of the United States Charcoal Iron Journal, says : "We are certain that superior charcoal pig can be made in Canada, and delivered at its principal cities, at a profit, for the same price that ordinary English coke iron is now sold there."

ADVICES from Excter report some splendid fields of fall wheat, while others are poor. The spring grain prospects are good, although the late rains have turned it yellow in lowlands that are not drained. Fruit prospects never looked better.

MR. CLENDINNENG will doubtless prove himself, even to many who opposed his election, to be the right man in the right place. The closeness of the contest is complimentary to both candidates.

Meetings, Reports, &c.

CANADIAN BANK OF COMMERCE.

The annual meeting of the shareholders of the Canadian Bank of The annual meeting of the shareholders of the Ushadian Bank of Commerce was held at the head office of the bank on Tuesday, the 17th inst. There was a fair attendance of shareholders, among those present being :-Messrs. Henry W. Darling, George A. Cox, John I. Davidson, Matthew Leggat (Hamilton), John Hoskin, Q.C., L.L.D., W. B. Hamilton, George Taylor, Gilman Cheney, (Mont-real), Edward Martin, Q.C. (Hamilton), Edward Mitchell (Hamilton), Wm. Hendrie (Hamilton), Rev. Dr. King (Winnipeg), John Nicol (Ashburn), Hugh Moore (Dundas), John Battle (Thorold), Samuel Nordheimer, John Y. Reid, David McGee, George Robinson, Walter S. Lee, David Lowis, John Scott. Dr. Ogden, etc., etc.

Lee, David Lowis, John Scott, Dr. Ogden, etc., etc. On motion the president, Mr. Henry W. Darling, was elected chairman of the meeting, and Mr. J. H. Plummer, the assistant gener-

al manager, was appointed to act as secretary. It was moved by Mr. John Hoskin, Q.C., seconded by Mr. John I. Davidson, that Messrs. Philip Brown, R H. Temple and George T. Alexander act as scrutineers. Carried.

The president called upon the secretary to read the annual report of the directors as follows :-

The directors beg to present to the shareholders the twenty-third annual report, covering the year ending 31st May, 1890, together with the usual statement of assets and liabilities.

.\$ 33.912 28

524,062 40 557,974 68 \$

Which has been appropriated as follows :

Dividends Nos. 45 and 46 at seven per cent per annum.\$ 420,000 00 Transferred to restaccount 100,009 00

Balance carried forward

557.974 68 s.

37,974 68

It will be observed that the net earnings for the year, after making the usual full provision for all bad and doubtful debts and assets, amount to \$524,062,40, out of which we have paid the customary dividend of 7 per cent and transferred to rest account \$100,000, carry-ing forward at credit of profit and loss account \$37,974.68. In view of the somewhat difficult conditions under which banking has been carried on in Ontario during the past few years, it is hoped that these results will be satisfactory to the shareholders.

The usual thorough revaluation of the entire assets of the bank and the fullest provision for every item about which there is an ele-ment of doubt have been made. All the branches, agencies and departments of the bank have been inspected during the year.

Branches of the bank have been opened during the year at Cayuga and Waterloo, and at two additional points in the City of Toronto, the new establishments being in each case the natural outgrowth of the business already enjoyed by the bank. Since our last annual meeting the bank's new building in Toronto

has been completed. The portion of the building reserved for our own use, which we have occupied since January, has proved to be admirably adapted to our purposes and in every respect worthy of the institution. The beneficial effect of the change on the work of the officers has already been felt, and a substantial increase has taken place in the business done. We have ample accommodation for future promth growth.

All the offices not required by the bank, namely, the basement and the three upper floors, have, with the exception of seven or eight rooms, been leased to tenants of the highest class. We are already assured as to the judicious nature of the investment.

It gives the directors pleasure again to express their satisfaction regarding the fidelity and efficiency with which the officers of the bank have performed their respective duties.

HENRY W. DARLING, President. GENERAL STATEMENT-31ST MAY, 1890.

Liabilities. Notes of the bank in circulation. \$2,458,803 00 Deposits not bearing interest 2,772,898 27 Deposits bearing interest. in-

	Deposits bearing interest, in- cluding interest accrued to date	· .	•		
ł		2,493,883			
ļ	Balances due to other banks in Canada	9,009	15		
ł	Balances due to foreign correspondents	7,495	02		
ł	Balances due to agents in Great Britain	677,873			<u>ن</u>
ł	Unclaimed dividends	1,481			
Į	Dividend No. 46, payable 2nd June				
ł	Dividend 140. 40, payable and anno	210,000			
j	· · · · · · · · · · · · · · · · · · ·			15,758,545	33
ł	Capital paid up	\$6,000,000	00		
ł	Rest	800,000	00	1.1	
ļ	Balance of profit and loss account carried	;			
Į	forward	37,974	69		
l		01,012		6,837,974	60
ļ	•			0,051,914	00
ł		1.6.1			
ł	a the second			22,596,520	01
	Assets.	1.1.1			
I	Specie\$ 464,068 58				
1	Dominion notes 678,378 75			•	
		51,142,447	ò õ		
I	Notes of and cheques on other banks	P1,140,441	22		
					·
1	Balances due by other banks in Canada		.11		
1	Balances due by agents of the bank in the				•
	United States	1,154,997	55	•	
	British and Canadian Government se-				
1	curities, Municipal and other stocks				
ł	and bonds	1.145.994	41		-
	Call and short loans on stocks and bonds	868 102	18		
I	Whit had blott tound of blocks and bonds.	000,102	10		
ł		4,973 310	ro		<u></u>
1					· · ·
1	Time loans on stocks and bonds				-
	Other current loans and discounts	16,086,903	10		
	Bill discounted overdue, not especially se-				
	cured, (loss fully provided for)	57,119	76		
	Over due debts, secured	80,764			•
l	Real estate (other than bank premises) and		00		
Ì			•••		
i	mortgages	260,695			
ĺ	Bank premises and furniture				
ľ	Other assets	39,994	66	i	
		یے منب ہے۔۔۔	9	22,596,520	01

B. E. WALKER General Manager.

In moving the adoption of the report the president said :-ssigned to him here. In accordance with the by-laws of the bank, Mr. Hoskin was elected to fill his place at the board until the annual meeting. Apart from this the statement is quite full and comprehenmeeting. sive as to the business of the bank and the results of the operations

for the past year, and before moving its adoption I will ask the general manager to make any remarks he may have prepared. The general manager then spoke as follows :---

GENERAL MANAGER^IS ADDRESS.

The directors in their report have doubtless said all that it is necessary to say regarding the results of the year, and I will, as usual, confine my remarks mainly to other matters of interest in connection with the bank. I may be permitted, however, to draw your attention to the fact that the percentage of our net profits compared to capital and rest is as high as that of any of the banks in Canada having a capital approximately as large as our own. Our deposits during the year e subtantially increased, and it is a satisfaction to be able to say that this result has been obtained despite the fact that we refuse to compete with banks paving high rates for money.

Since the present administration assumed charge several branches have been opened, but these are all, with one exception, in localities where the bank already has interests to protect and advance. While we may at any time enter into new fields, we are at the moment chiefly en-gaged in taking care of the very large business already enjoyed by the bank. I alluded a year ago to the number of shareholders upon our books, a number larger than in any previous year. A reference to the list before you will show that there is again a very considerable addition a motion can show that there is again a very considerable addition, a matter, as you will understand, of great satisfaction to the directors and myself.

OROPS.

The hopes entertained a year ago regarding the crops in Ontario were unfortunately not realized, and our farmers have been obliged to submit to meagre returns for their labor for two or three years in suc cession. It is, however, a matter for congratulation that the diversified nature of farming in this Province has sufficiently sustained the general prosperity of the farmer to avert the trouble which a failure of the grain crops would have caused ten or fifteen years ago. But if the returns from cereals have been bad farmers have done fairly well with their cattle, and we have again an increase in the amount of cheese manufactured aud the money return therefrom, the product of the year ending 31st March being nearly 93,000,000 pounds, valued at \$9,250,000. The export of eggs from the Province reached 10,000,000 59,260,000. The export of eggs from the Frownee reached 10,000,000 dozen, the price to the farmer averaging about 111 cents. This is lower than the price for 1887 and 1888, but speculation on the part of dealers during those years advanced prices beyond what the U.S. market ultimately justified. It will be unfortunate if another market has to be found, as no product of the farm has maintained its value more steadily during the period of general decline in prices. The profit from raising hogs, which is yearly becoming a more important

feature with our farmers, has been particularly satisfactory. Whatever the outcome of the present season may be, the prospect of success is always pleasant, and the crop reports of the Northwest and of Ontario are at the moment quite satisfactory. The hay crop again promises to be very large, and we may hope for a still further increase in the manufacture of cheese; a greater number of hogs will be raised than heretofore; experiments looking to the production of barley suited to the English market, already successful in some parts of Canada, will be still further pursuea, so that whatever may be the results of unfavorable seasons or a hostile tariff, our farmers will doubtless prove equal to the occasion.

AGRICULTURAL IMPLEMENTS.

I have little to add to my remarks a year ago regarding the manufacture of agricultural implements. We have had another senson in which production exceeded previous years, the sales how-ever keeping pace with the production. The wisdom of steadily in-creasing the output as long as sales are maintained depends of course on the continuance of satisfactory payments by the farmers. Northwest payments have been unsatisfactory. In Ontario they have been well maintained, perhaps not quite as high a percentage as in the best of recent years, but high enough to afford gratifying evidence as to the paying power of our farmers under quite unfavorable conditions. Clearly much depends on the present crop ; but whether it be bountiful or not, it will be well if the production of implements is checked for the moment. The foreign trade is growing to large figures, and must eventually have an important bearing on the pros-perity of this great branch of business in Ontario.

THE LUMBER TRADE.

The winter operations in connection with the timber and lumber The winter operations in connection with the timber and lumber trade have been carried on without undue cost, but under the dis-advantage of unsteady weather and considerable illness among the map in the woods from the prevailing epidemic. As a whole, logs must have cost somewhat more than in ordinary years. There has been no difficulty in driving, and the mills will be plentifully sup-plied. In fact notwithstanding the curtailment in production last winter we must hope there will also be a reduction noxt winter, as it is clear that in many respect the market is not what is has been the past few years. The market in the United States in fairly satisfactory, past few years. The market in the Onicel States in fairly substateday, but the fears expressed a year ago regarding the South American market have been realised, and, what with strikes and a smaller volume of building operations at home, prices are barely sustained and sales are not so easily made as could be desired. In this connecand sales are not so easily made as could be desired. In this bounder tion it is a satisfaction to notice that the production of pine sawlogs in the Ottawa district for 1889-90 (including a smaller stock carried over than usual) is slightly below the average of nine years past. The cut in other localities is also considerably reduced as compared with that of two years ago, so that the trade in lumber is still in a healthy condition, if not so positively prosperous as heretofore. We are not interested to any extent in the square timber trade and have no special knowledge concerning it, but it seems clear that tempted by the high prices of late years manufacturers have over-produced, the output in the Otlawa district being 60 to 70 per cent. higher than the average of the last nine years.

GOVERNMENT SAVINGE BANKS.

Since our remarks a year ago regarding the rate paid for money

deposited in the postoffice and Government savings' banks, we are glad to state that a slight movement in the right direction has been made, the rate having been reduced from 4 to 31 per cent, last autumn. The general opinion had obtained that when any action was taken in the matter the rate would be reduced to 3 per cent, and we will hope that this may still be brought about in the near future.

THE NEW BANKING ACT.

During the year the New Banking Act, in connection with which our charters are renewed, was passed. Owing to the fact that bank charters are renewed for periods of tan years, while the charters of other corporations are as a rule indefinite, we appear to be condemned for at least one parliamentary session in each ten years to fight for our existence. In a country where the conditions subject to which banking profits are made are less favorable than in any other progressive country in the world, the desire of many individuals in the community seems to be to make the banking laws as complicated and difficult as possible, while mere jealousy of the few privileges enjoyed by banks, which privileges are made instruments for the welfare of the country, causes them to desire to overthrow principles in our system the loss of which would be far more hurtful to the public than to the There was at one time considerable fear that one of the main banks. principles of the act would be departed from and the business in-terests of the country submitted to the dangers incident to a change in the form of currency. The members of the Government, however, have instead wisely concluded to make as much more perfect as possible the laws under which we have worked the business of banking and supplied a currency to the Dominion for the past twenty

years. The United States national banking system, although much less perfect as a banking system than our own, provides a currency at no time exactly in accordance with the needs of the country as ours is, and at present entirely inadequate, but having the quality of passing over the whole area of the country, without discount for geographical reasons or on account of the standing of the bank issuing it. Section 55 of our new act provides against discount on bank notes for geograbe of the leasons by requiring every bank in the Dominion to arrange at the commercial centro of each Province for the redemption of its notes; and section 54 provides against the possibility of the notes of a sus pended bank failing to a discount between the moment of suspension and the date of payment by the liquidator. This will be accomplished by the creation of an insurance fund, the liability of each bank to which, while greater than there is necessity for, is not really a serious matter at all, and if our experience is not worse than it has been for twenty years past will never cost us any loss of money. In this manner the bank-note issues of Canada have been given the one good quality of the United States national bank-notes without incorporating into our act any of the objectionable features of that system. a matter for much more congratulation than people realise who have not leisure in which to study the problems of banking.

Perhaps the change in the conditions under which banks may hereafter be created is as important as anything in the new act. It is ne-cessary on the one hand that banking in Canada shall not partake in any sense of the nature of monopoly, but it is equally as necessary that banks shall not be created by men who have motives for doing so other than the proper motive of embarking in a business enterprise because they believe it will pay. It is well known that banks have been created at a time when the business was suffering from severe competition, a force calculated to do more mischlef in banking then in any other kind of business. Perhaps some politician had a charter to dispose of and an ambitious bank officer was anxious to try his hand at general management, and friends could be found willing to permit their names to be used as provisional directors, or to subscribe for stock on the understanding that they would sell the stock shortly after the bank was in operation.

In the present act there is nothing to deter any body of men who wish to start a bank for bona fide purposes from doing so, but every effort is made to prevent the creation of a bank which is not supported by a fairly large actual cash capital, and a body of shareholders who believe that the bank in question is necessary to the wants of the community, and will therefore be a profitable enterprise.

The resolution was briefly seconded by Mr. George A. Cox, and carried.

It was then moved by Mr. Edward Martin, Q.C., seconded by Mr. A. V. Delaporte, and carried,

" That the thanks of the meeting are due and are tendered to the president, vice-president and other directors for their careful attention to the interests of the bank during the past year." Mr. Darling Mr. Darling returned thanks in a few words for the directors and himself, remarking that the board had devoted much time and attention to the business of the bank during the year.

Moved by Mr. George Robinson, seconded by Mr. Hugh Ryan. "That the thanks if the meeting be tendered to the general manager, assistant general manager and other officers of the bank for the satisfactory discharge of there respective duties during the past year." Carried.

Mr. Walker, in acknowledging the vote of thanks on behalf of himself and the officers, said .-- We have now a very large staff indeed, upwards of 300 men, in fact, and I think I may say that in the matter of zeal and determination to do all that they can to advance the bank's interest our staff is second to none in Canada.

Mr. Plummer also thanked the meeting, and then assured them that the officers always appreciate these resolutions, and would miss them if they were omitted. Success in the business of banking is peculiarly dependent on the good-will, the zeal and energy of the staff. The business could not be built up or maintained or carried on safely if the men did their work in a perfunctory or mechanical manner, and in respect to these matters we have a staff which deserves all that the board and the shareholders have said.

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Moved by Mr. John Scott, and seconded by Dr. U. Ogden,— "That the meeting do now proceed to elect directors for the coming year, and that for this purpose the ballot box be now opened and remain open until 3 o'clock this day, the poll to be closed, however, whenever, five minutes shall have elapsed without a vote being tendered. The result of the election to be reported by the scrutineers to the compared and the second to the general manager,"

Before putting the resolution Mr. Darlirg spoke as follows:-Before leaving the chair which I have had the honor of occupying for the past four years, perhaps I may be permitted to say a few words upon a subject personal to myself.

a subject personal to myself. You are aware I was invited to occupy the position of president in 1886 by the founder of the bank, the late Hon. William McMaster, at an important juncture in its history, when I might very well have shrunk from assuming the responsible duties which were entirely new

an important juncture in res in ready, which were entirely new shrunk from assuming the responsible daties which were entirely new to me, all the more that my engagements were already onerous. Having reduced these to the narrowest limits possible, and strong in the confidence reposed in me by the shareholders, the public and my fellow-citizens, I addressed myself to the task assigned to me, with the single aim of bringing the institution to the highest state of efficiency as to its management, so that it might enjoy such a measure of public confidence as would enable it to minister to the commercial requirements of the country with profit to the shareholders In this I have been cordially supported by the gentlemen who from time to time have been associated with me as my co-directors, and the zeal and ability shown by the managers and the staff have been frequently and appreciatively alluded to. The period covered by my incumbency of office has been marked by events which have given special prominence to the duties and re-sponsibilities of directors of banks and other monetary institutions by the pronounced success of some and the lack of success in others. I

sponsionness of directors of banks and other monetary institutions by the pronounced success of some and the lack of success in others. I think it may be truthfully said of this bank that through the attain-monts of the past four years it occupies to-day a position of stability and prosperity which ought to be highly satisfactory to the shareholders.

It will always be a matter of grateful recollection to me that so much has been accomplished during my term of office, and that in the performance of the responsible duties of president, I have been able to contribute in some degree to the success that has been achieved.

I do not propose here to enter into the causes which now prevent my enjoyment of the fruit of much anxious thought and unselfish devotion to your interests; I am led to surrender to you the trust committed to me because my retirement seems at the moment the way in which I can best serve the shareholders, as I have sought to do throughout.

I shall watch with undiminished concern the further history of the bank, and I shall esteem it a privilege to promote its prosperity in every way in my power The Rev. Principal King made some complimentary remarks res-

pecting the retiring president, and the motion being put was carried It was then moved that Mr. Darling should leave the chair, and that the vice-p esident should act as chairman.

that the vice-p esticat should act as charman. This being carried, Mr. W B Hanilton addressed the meeting as follows :—"I have a resolution to submit for your consideration which will, I apprehend, meet with the cordial approval of the meeting. Many of the shareholders will have learned with regret that the president has intimated his intention of retiring from the directorate. The viluable services which he has rendered, and the untiring zeal and energy with which he has devoted himself to the interests of the bank during the last four years have in the unanimous opinion of the retiring board outitled him, not only to a cordial vote of thanks, but to a substantial and tangible recognition of these services, and I have there are much pleasure in submitting the following resolution, which Mr. Taylor will second :-- 'That, on the occasion of the retirement of mr. Laylor will second :— That, on the occasion of the retirement of Mr II. W Darling from the board, and in recognition of his past ser-vices as president of the bank, the general manager be instructed to pay him the sum of \$10,000."

Mr. George Taylor seconded the resolution, and it was carried unnnimously. The meeting then adjourned.

The scrutineers subsequently reported the following gentlemen to The sortuneers subsequency reported the individual gentlement to be elected as directors for the onsuing year: --George A Oox, James Crathern, J.-hn I. Davidson, Wun, B Hamilton, John Hoskin, Q O., LL. D., Robert Kilgour, Matthew Leggat, George Taylor. At the mosting of the newly-elected Board of Directors, held sub-sequently, George A Cox, Esq, was elected president, and John I. Davidson, Esq, vice-president.

THE MEROHANTS BANK.

The annual meeting of the Merchants' Bank of Canada was held in the Board room of the institution at noon Wednesday June 18th, when there were present Messrs. Andrew Allan (president,) Robert Anderson (vice-president), H. Montagu Allan. Johu Cassils, James P. Dawes, John Duncan, Hector Macker zie, T.H. Dunn, T.D. Hood, John Crawford, J.P. Cleghorn, J. H. R. Molson, James Williamson, John Morrison, Captain Bonyon, G. O. Dunlop, J. Y. Gilmour, Mr. Wallace, (R and J. Moat), Murdock McKenzie, Robert Benny, James Moore, F.S. Lyman, J. Aler. Strathy, Murdoch Laing, J.T. Molson, M. Burke, William Francis, C.R. Biack, D. McCarthy, (Sorel) and E. Lichtenhein. The proceedings were opened by the president, Mr. Andrew Allan taking the chair. The president asked Mr. John Gault to act as secretary The annual meeting of the Merchants' Bank of Canada was held in

The president asked Mr. John Gault to act as secretary.

Annual Report of the Directors.

The directors of the Merchants' Bank of Canada have pleasure in meeting the stockholders at the close of the year for the purpose

of placing before them the result of the business done during their term of office.

The net profits of the year, after payment of interest and charges, and deducting appropriations for bad and

doubtful debts, have amounted to\$ Balance from last year	606,363 61 5,484 30
\$	611,847 91
This has been disposed of as follows : Dividends Nos 42 and 43, at 7 per cent	405,944 00

Carried forward to profit and loss account of next year ... 5,903 91

\$ 611,847 91

The business of the bank has proceeded on the whole, with steadi-ness and regularity, both in the matter of deposits, circulation and discounts. The profits, however, have scarcely been equal to the ex-pectations formed a year ago, inasmuch as the rate of interest allowed on deposits has not born a reasonable proportion to the rate of inter-est on loans and discounts. The business of the country in some de-pariments has been prosperous, but in o hers the reverse. The cereal crops of Ontario proved to be considerably below the average. The wheat crop of Manitoba, which at one time had a most promising ap-pearance, was i-jured by a severe drought about the time of barvest. wheat crop of Manitoba, which at one time had a most promising ap-pearance, was i-jured by a severe drought about the time of harvest. The quantity of grain from that source was thereby much diminished. Other farm products, however, have done well. The lumber trade was fairly remunerative But the severity of competition affected al-most all lines of manufacturing and importing business. A severe scarcity of money was experienced during the winter, which occasion-ed the directors and the general management of the hank some anxiety and caused an unusual amount of care to be necessary during the pro-gress of the year. This scarcity has heen mitigated to some avient. gress of the year. This scarcity has been mitigated to some extent but money is by no means plontiful. The result of the next harvest will be looked for with considerable anxiety. Though the number and amount of failures in the Dominion during the year has been conand amount of failures in the Dominion during the year has been con-siderable, the directors are glad to say that not many of their custom-ers have been affected by these adverse times, and the losses have not been of an unusual amount. The final result of the business has en-abled the directors to add the sum of \$200,000 to the Rest, which now amounts to the proportion of 40 per cent on the paid up capital. The important matter of the renewal of the Banking Act has been before the Parliament of the Dominion during its recent session. As a result of its deliberations, a moasure was passed which, in many respects, is an improvement on the act now in force, and which will preserve num-paired, the power of the banks to accommodate their customers and paired, the power of the backs to accommodate their customers and carry on the business of the country. The officers in the bank's ser-vice have discharged their duties with zeal and fidelity, and to the en-tire satisfaction of the board. The whole respectively submitted.

ANDREW ALLAN, President.

Statement of the Liabilities and Assets of the Bank at 31st May 1890.

Liabilities.

1. To the public Notes in circulation Deposits not bearing interest D'posits bearing interest 6,212,098 08 Interest due thereon to date	\$2,563,897 00 8,745,841 36
Balances due Canadian banks keeping deposit accounts	011101011 00
with the Merchants Bank of Canada	563,883 98
Balances due Caradian banks in daily exchanges	13,330 53
Balances due to Agents in Great Britain	391,777 21
Dividend No. 43	202,972 00
Dividends unclaimed	3,271 71
	\$12,484,973 79
2. To the stockholders—	
Capital paid up	5,799,200 00
Rest.	
Contingent account	92,660 00
Balance of profit and loss account carried to next year, .	5,903 91
	\$20,717,737 70
ALL	#20,111,131 IU
Assets. Gold and silver coin on hand	
Dominion notes	\$ 238,438 43 731,750 00
Notes and cheques of other Canadian banks	468,654 50
Balances due by other Canadian banks in daily ex-	
changes	88,840 97
Balances due by Banks and Agents in the United States	
Dominion Government bonds	668,967 33
Call and short loans on bonds and stocks	104,650 00 424,581 31
	10 100/842
	\$ 3,506,708 40
Time loans on bonds and stocks \$ 90,730 81	5 •
Other loans and discounts 16,114,369 3	1
Loans and discourts overdue and not	
specially secured (loss provided for). 119,223 5	
Loans and discounts overdue, secured 24,676 0'	/ -\$16,348,999 77
Mortgages, bonds and other securities, the property o	-wiujazojaaa ((
the bank	150,469 28
Real estate.	203,532 82

Bauk premises and furniture Other assets....

480,273 28 27,754 15

\$20,717,737 70

G. HAGUE, General manager.

The president then moved, seconded by the vice-president, Mr. Robert Anderson, "That the report of the directors as submitted be and the same is hereby adopted and ordered to be printed for distribu-

and the same is hereby adopted also even the same is hereby adopted also even the same is hereby adopted also even the same is the stockholders. Before putting the motion to the meeting, the president called upon the general manager, Mr George Hague, to make a few remarks upon the annual report.

THE GENERAL MANAGER'S ADDRESS.

The general manager observed :-

As the wisdom of these annual addresses is sometimes called in question, I observe at the outset that it, seems reasonable that the stockholders of banks, having interests in all parts of the Dominion, should be informed of those conditions of trade and finance that bear upon those interests.

Those who have the general direction of such banks have the best opportunities of forming an accurate acquaintance with these matter

The pressure to do this, and to take means for doing it well, is upon such bankers every day in the year.

There is not an interest in the country that is not your interest. In speaking at these annual meetings, of every trade and industry in the Dominion, from Nova Scotia on the Atlantic to British Columbia on the Pacific, we are not travelling one lots beyond matters that

affect the business and profits of the bank. The fact is, the various provinces of the Dominion are bound to-gether by a much stronger bond of interest than some persons supрове.

There is one item in our balance sheet that is the final test of the whole position of the bank, namely, loans and bills discounted. If you examine the lists that make up the total of over sixteen millions, you would find bills of persons in every line of trade, not only in the provinces where the bulk of our branches are situated, but

in British Columbia, the Northwest Territories, the Maritime Provinces and Newfoundland.

And no bank with many branches can be successfully conducted unless the men at the head of it keep themselves in touch with all that is going on throughout the whole extent of the country. The interests of this bank are indeed most diversified.

The Merchants' Bank is not the largest in Canada, as you know, bus it is owned by nearly 1,700 stockholders. It is our business to earn dividends for them, and such as can be fairly relied on. We have a vast army of depositors living in all parts of Canada, who are customers and friends of the bank. They number over 13,000. The

bank has served them faithfully in the past, and we mean to serve them faithfully in the future.

We have another army of customers who require leans and dis-counts to carry on their business. They number between three and four thousand. It is a heavy responsibility to conduct this part of the bank's business, with due regard to the interest of the borrower as well as of the bank.

We desire to avoid unduly cramping those who are carrying on legitimate business, and at the same time to avo'd encouraging inju-

dicious trading by a too free supply of borrowed money. For experience shows that for one man who is injured by not having power to borrow enough, ten are injured, and many of them ruined by borrowing too much.

Competition between Banks can be depended on to prevent the former, but it is to be regretted that the abuse of competition has often brought disaster both to the enstomer and the bank in the op-posite direction. Nearly every loss made by the Banks of Canada can be traced to this cause, and the practice of borrowing from more than one bank greatly facilitates it.

Our own experience is that when a customer has failed, it is al-most invariably the case that he has had discounts from more than one bank It is our aim to treat our customers well, and especially to support those who entirely rely on us. The task of keeping the trading conmunity supplied with adequate funds bears heavily and continuously upon the judgment and fortitude of bankers.

In addition to the above, every bank has a number of holders of its notes. These creditors are protected by law, and very properly, for they do not enter into a contract with the banks as do the others.

All these classes have a close connection with one another. They are bound in a community of interest which is finally focussed round the board table and in the room where we stand to-day.

I name these things not as being new, but simply to show that, we appreciate the responsibilities attaching to the working of this great corporation. Whether with that appreciation there is also ju-dl.ious management, the results of every year's business must bear testimony. For whatever theories we may advance, the management of a hank must be indeed by results of a bank must be judged by results.

RESULTS OF THE WORKING OF THE BANE.

The results of the working of the bank since its capital was re-adjusted twelve years ago have been placed before you every year. It may be worth while to-day to look back on this period and note what has been accomplished.

For the first three years, viz., 1878, 1879, and 1880 a condition of depression prevailed in Canada, and the large sum which was received as a contingent fund on the re-organization of the bank, was grad-ually deploted until it was reduced to a mere nothing.

During this time the bank only earned sufficient to pay 6 per cent. dividend.

The depression which had prevailed for seven years passed away in the beginning of 1881. From that time the course of the bank has

been steadily upward. Dividends have been increased from 6 per cent. to 7 per cent. and have been so maintained. The "Rest" has been increased from \$475,000, which is all we had ten years ago, to \$2,335,000. During the first few years so many of the bank's customers failed

that the amount of indebtedness of such insolvent customers to the bank exceeded seven millions of dollars. The net loss sustained is now a matter of history. It was dealt with long ago. But the failure of such a number of persons left the bank with a largely reduced client.lle.

It was extremely diffigult during these years to make even the

This bank had as able a body of directors as ever sat round a board table Some of these have passed away. Others still remain to lend the weight of their great influence and knowledge of business to the management of the bank.

Under the adm'nistration of the board during the last ten years, a business has been built up that is largely a new creation. This busi-

While none can claim to be infallible, the stockholders may rest assured that no mistakes involving serious and heavy losses have been. made for many years back.

For your information I will give you the position of the bank as it was ten years ago and now :-

Its capital was	\$ 5,520,000
It is now	5,799,000
But our deposits were then	7,296,009
They are now	9,309,000
Our loans and discounts were	10,822,000
They are now	16,348,000
Our circulation was then	2,127,000
It is now	2,563,000

The main difference, however, is in the "Rest." This stands as a sort of breakwater to defend the capital and t) preserve your property. It serves also to guarantee your dividends, and to prevent a repetition

of the unfortunate events of twelve years ago. The "Rest" now amounts to 40 per cent of the capital. Canadian banks have generally settled to the conclusion that a "Rest" of 50 per cent should be accumulated. I need not say this has my hearty concurrence, as I was among the first in Canada to emphasize it. And experience confirms its wisdom.

Some may think that such a reserve fund would be too large. But in looking over the masses of loans and discounts of the bank, and considering the risks involved in them, I have often thought the bank can never have too large a rest. For, after all, the true method of considering a rest is to look at its proportion to the risks carried on our books in the shape of loans and discounts. Viewed in this light, a rest of 50 per cent on the capital would be by no means a large one.

REVIEW OF THE YEAR'S BUSINESS.

This year has been a difficult one The results are not bad, seeing that we have paid you the usual dividend and added \$200,000 to the rest. But both profits and losses have been affected by unforeseen circumstances.

The crop of cereals in many parts of Ganada was considerably below the average. A short supply ought to bring about better prices. But it is not the crop of Ganada that determines the price of cereals. It is the crops of the world. Our farmers, then, for a diminished crop, got a range of low prices. This simply means a diminution to the extent of millions of dol-

lars of deposits, circulation, and earning power to the banks as a whole.

It is to be noted, however, that the crops growing on the ground are not of the relative importance to Canada as a whole, that they used to be when Canada simply consisted of the provinces of Ontario and Quebec.

Our great dairy and cattle interests, and even such apparently trifling matters as eggs, have all become prominent of late years as sources of profit. Dairy products and animals of various kinds have been estimated as contributing fully one-half to what is sold from our farms.

In respect to these, our farmers, on the whole, have had a fair year.

Our forests still afford a supply of timber that would be practically inexhaustible if properly conserved. European governments have long had to give attention to this matter. It may soon become a pressing question in Canada.

The lumber business requires for its prosecution an enormous amount of capital in proportion to its annual volume. Much of it is owned by individuals in the trade, but a very large sum in the aggre-gate is contributed by the banks. This capital his had a fair return, on the whole, during the year. There have been exceptions no doubt, and legislation in the United States will require careful attention from the Dominion Government.

Our mining, manufacturing, and importing interests, together with our fisheries, have all contributed their usual quota to the volume of business done by the banks.

This bank has no branches in the Maritime provinces, though we have large indirect interests there. It is a satisfaction to learn that business on the Atlantic coast has been highly satisfactory during the year. The same may be said of business in British Columbia.

But banking profits are below what is commensurate with its risks. In this respect banking here compares unfavorably with the Australian colonies and Great Britain.

LOSSES.

An effort, as you are aware, was made during the recent Parlia-mentary session to compel the banks to publish the amount of their. losses. Parliament, however, though disposed at first to entertain the proposal, on further consideration declined to allow this provi-sion to become law.

I will, however, tell you one or two things about the losses of the

year that may interest you. During the year, in the circle of our customers, there have been a certain number of failures and embarrassments. In a number of these cases the bank loses nothing. Our securities bring us out. In a majority of these that remain our loss will be less than \$1,000.

In none of the other cases was the loss a serious one, considering the magnitule of our business.

But I much regret to say that the largest of them all was brought about by unfaithfulness on the part of one of the officers of the bank^{*} This loss remained after his bondsmen had honorably discharged their obligations.

These are rare experiences. The bank has only had two during the last fifteen years May we never have another. Had it not been for this untoward occurrence the losses for even

In addition to loss from actual failures, we have thought it prudent to make provision for some cases where failure has not taken place and

where loss is only apprehended. This information with regard to losses should be sufficient. Whether the same amount of information will be communicated in future must be left to the judgment of those who have the direction of the back of the bank

It should be borne in mind that though these are technically meetings of stockholders they have become, by reason of publication, practically meetings of citizens The bearing of this remark, I think, will be apparent. .

BANKING LEGISLATION.

You are aware that during the recent session of Parliament a mea-sure has been passed for extending the charters of the banks until 1901. The Banking Act now in force is a complicated measure of about 90 clauses. Your rights and responsibilities as stockholders are regulated but this Act. by this Act.

Banking, I may say, as a simple business and apart from the issuing of notes, can be carried on by private firms without any act of Parliament to regulate it.

But circumstances in this country have brought about a general or-anization of banking on the joint stock principle, that is, by duly consganization of particular tituted corporations.

tituted corporations. This necessitates provisions of law with regard to the issuing of notes the liability of stockholders, and the manner in which stock is to be held, transferred and bequeathed, with regard also to lending, discount-ing and taking security, the position and powers of Directors, and a multitude of other matters with which you are no doubt familiar. From time to time disputes have arisen in regard to the operation of various clauses in our Banking acts. To guard against these new pro-visions have been introduced, until in course of years this Banking Act with its 80 clauses have become what it is. Under this law, which expires next year, the business of the Banks

Under this law, which expires next year, the business of the Banks has to be conducted day by day all the year round. Bankers, therefore, have ascertained by experience wherein such a measure is defective and what would be desirable in future legislation. It will not surprise you therefore to learn that many conferences of Bankers took place with regard to the renewal of the act.

There was a general agreement that certain improvements were desirable :

1. That bank no'es should be made to pass without discount all over the Dominion.

That in the event of a bank failing, though its circulation is a preferential lien, its notes should be kept at par until liquidation.
 That measures be taken to still further strengthen the security of the method is all results.

the notcholder under all possible contingencies.

the noteholder under all possible contingencies. 4. That additional precautions for the protection of the public should be taken in granting new charters. 5. It was considered also that the clauses regulating advance on the security of merchandise could be much simplified, and that the returns to be made to the Government might be made clearer and less open to wisconcaption misconception.

The representations of the banks were received with all possible consideration by the Government, and their recommendations were generally adopted.

The Government, however, had views of their own upon several

natters which they courteously communicated for consideration. Some of these were considered so objectionable that we felt constrained to oppose them, not only in your interest, but in the public interest. The proposal to make it compulsory upon stockholders to appoint auditors was judged to be inappropriate to the circumstances of Canadian banks; that an audit, in fact, would be necessarily imperfect and illinory. illusory.

illusory. The proposal to compel the holding of a fixed reserve of money in proportion to their liabilities was demured to by a large majority. It was pointed out that to insist upon the banks keeping locked up in their safes at all times any fixed sum of money would interfere with the rights of creditors, to meet whose demands all a banker's cash is held. It was shown that such a measure had never been tried in practice except in the United States, and that there when banks attempted to keep the law violent fluctuations in the rate of interest ensued. And, further, that circumstances occurred nearly every year that compelled them to dis-regard the law altogether. The proposal of an audit and of a fixed reserve were, therefore, withdrawn.

withdrawn.

Another proposal for the transfer to the Government of all moneys of depositors and stockholders unclaimed for a period of years was deemed objectionable. This was finally modified so as only to require the send-ing of annual statements to the Finance department of balances un-

claimedfor five years. With regard to the further securing of the circulation, the banks had proposed the gradual formation of a guarantee fund; not that this was

deemed uccessary, but as an evidence of the willingness of the banks to go even beyond what was needful in order to make their notes absolutelv sccure

The Government, however, modified this proposal so as to make its

The Government, however, modified this proposal so as to make its provisions dangerous. The chief part in opposing this dangerous modification was taken by the Bank of Montreal. On its real bearing being pointed out, the Government consented to alter the clauses in such a way that they could be carried out by the backs without danger. During the progress of the bill through the House a remarkable absence of political feeling was manifest. Members of both parties gave themselves to the work of considering how to make the act as nearly perfect as possible.

perfect as possible.

We were much indebted for assistance to members on both sides of the House of Commons and of the Senate who are connected with banking institutions.

The measure will come into effect in July next year, and will amend

It prevides a banking currency that will circulate at par in every part of the Dominion, and guaranteed not only by being made a prefer-ential lien on all the resources of the Bank, but by a guarantee fund in

These notes in case a bank fails will be guarded against depreciation by being made to bear interest until liquidation takes place. No new banking corporation can be chartered unless \$250,000 of capital be actually paid into the Treasury instead of \$100,000 only as at present as at present.

Banks are empowered to lend on the security of merchandise to cer-tain classes of traders, and to take security thereon by a simple assignment on a specified form.

Power is given to stockholders of bauks either to increase or decrease the capital, subject to approval by the Treasury Board. And the returns. to be made by the banks will be made more clear and simple. Commencing then on 1st July, 1891, the Dominion will have a Banking law, which, on the whole is likely to benefit every interest of

the country.

POSITION AND PROSPECTS OF BUSINESS.

With regard to the prospects of business. With regard to the prospects of business in the country, it has al-ready been observed very appropriately in another place, that it is not wise to forecast too much. The same thing has been said on this floor more than once. I shall not attempt much in that direction, but may simply remind you, and it is safe, I think, to go so far, that Canada as a country has attained such a state of development that an assured general progress may be looke t for notwithstanding temporary draw-backs. We have a west and diversified even of fermine here the state of the

We have a vast and diversified area of farming lands, and a body of farmers who are, as a whole, year by year becoming more conversant with their business.

The farmers and farming lands of Canada are generally as good as any to be found on this continent.

any to be found on this continent. The business has not been very remunerative for some years back. But that is no new thirg with either farming or any great industry. In my short experience I can remember times in which for years to-gether farming in England had periods of prolonged depression, and the value of land depreciated heavily. But the farming interest recovered itself again and went on prosperously year after year in succession When we remember that the farms of Canada have been heavn out of the depths of untrodden forests and brought to their present condition (largely within the memory of living men) by the labor and skill of the farming class, one certainly need not despair of what our farmers may do with the land in future years. They have alrea ly created properties that are worth hundreds of millions. And I think the farmers of Ca-nada are not the men to allow a few years of adverse circumstances to discourage them. discourage them.

discourage them. There is room for improvement on the part of some farmers, no doubt. If a farmer (aud there are some such) knows a mere nothing about his business, or pays no attention to it, or if he is not ready to adopt modern improvements, or falls into lazy or intemperate labits, it is not likely that he can prosper, no matter what the seasons are. But there are not many of this sort amongst us. Legislation on both sides of the line has to do with the condition of farmer as well as every class of mercane amongst us.

Legislation on both sides of the line has to do with the condition of farmers as well as every class of persons amongst us. Without saying a word about the wisdom or unwisdom of particular legislation, which I think would be out of place here, I may say that the farmers and people of Canada have generally shown themselves able to adapt themselves to new legislative conditions. There is no reason to doubt their ability to do this in the future.

doubt their ability to do this in the future. To correct some prevailing misconceptions, I may say that a large amount and a great number of deposits made in the banks, lying there at this day, are from farmers. We have ourselves more than two thousand farming depositors who have lying at their credit with us more than a million dollars. And what may surprise some persons, I may say that the banks lend a considerable amount of money to farmers. We have at our various branches over seven hundred farmers who borrow money from us. This class of business consists almost wholly of small temporary loans, and has generally proved very satisfactory. In all cases where it has not, the fault has been in allowing a farmer to borrow too much.

In all cases where it has not, the fault has been in allowing a farmer to borrow too much. No farmer in a good position and living near to a chartered bank finds any difficulty in getting temporary loans, and when he is so far from a banking town that the journey would cost more than the money is worth, he can generally find a private banker in his own neighbor-hood who is ready to lend him money. And if a private banker charges more than a chartered bank, the farmer is recompensed by the saving in time and labor in undertaking the journey.

the journey. I have already spoken of dairy industries. One great advantage of these is that instead of impoverishing the soil, they enrich it. The

advantage of this is being more appreciated in all parts of the country. ! Even in Manitoba, the natural home of wheat production, dairy farming

by an in mainton, the natural hole of what production, dairy farming is rapidly coming to occupy the place it deserves. There is no part of the country in which cattle and horses thrive better than in the Northwest. On the great cattle ranches at the foor of the Rocky Mountains, the herds are rapidly multiplying and will soon be numbered by the hundred thousand, affording a steady line of ex-ports growing reaction. ports growing year by year

Our great lumber and timber interes's are almost wholly affected by the condition of trade in the United States and England. The saw millers who find their market in the United States are likely

to have a fairly prosperous season, though the legislation formerly re-ferred to may prove a drawback.

In the manufacturing of timber for the English market, there has been a considerable development during the year, following upon the demand arising out of a revival of trade in Great Britain. It is to be hoped that this production will continue to meet a good market and be disposed of at satisfactory prices. But it will be prudent to curtail pro-

disposed of at satisfactory prices. But it will be platent to curtain pro-duction somewhat next year. Our manufacturing industries are becoming more diverse and their interests more complicated every year. And it is becoming more evi-dent that nothing but practical knowledge applied to all the details of business day by day can bring about success in any line of manufactur-

ing. The idea that it needs nothing but to erect a mill, stock it with machinery and set it going, to make money, has been dissipated by the logic of events. Success comes only by practical knowledge, close at tention to details, and watchful economy at all points. In all these respects we are gaining ground every year, and we are also educating a

respects we are gaining ground every year, and we are also educating a manufacturing population. Our various lines of importing business are subject very much to the same style of remark. It is evident more and more that nothing but a practical knowledge of the goods dealt in, of the best markets in which to buy, and of the varying tastes and circumstances of the popula-tion, combined with a reasonable capital and good financial managent, can possibly lead to success. This applies both to the wholesale and retail trade. But with re-

spect to the wholesale trade, the force of capital is becoming more important to have the crediting department of a wholesale house under important to have the crediting department of a wholesale house under watchful management. For it is generally here, rather than in the business department of a house, that the mistakes are made which

business department of a nouse, that the mistakes are made which bring about insolvency. And this leads me to say, what has been said again and again before, but we must keep on saying it, that in many departments of the whole-sale trade the credit given and taken is unreasonably long, bad for the buyer, bad for the seller, and not good for the consumer. It is one chief buyer to subcert and uncorrecting the fittee the same he it and hindrance to success and prosperity. Capital is frittered away by it and the labor of years lost.

If there is one thing that calls for attention, for persistent labor, and even for sacrifice, until things are put on a better footing, it is the credit system of Canada.

Of the intimate connection of this with banking I need not say a word. All the crediting of the country is finally reflected and focussed in the bill cases of the banks.

The extraordinary railway development of the country during the last few years has often excited attention. This has a most intimate bearing upon the development of the country. Without the means of communication the finest territory is valueles. In Ontario and Quebec our railway systems are so ramified that they

now reach within a few miles of every man's door.

But it is in the Northwest that our great hope of future develop-ment through a well devised system of railway extension, mainly cen-There is land there, and room, for a population of several tres. millions.

millions. The effect of such a population, if we had it, on the commerce and banking of the Dominion generally, it would be hard to over-estimate. The foundations are laid already. Let us hope that within a reason-able time these great stretches of fine country will be occupied by a pro-ductive population whose wants will give an impetus to our manufac-tures and imports, and whose productions will swell our exports to many times their present proportions. All which would tend to the advan-tage of the great centres of trade in Canada and to the increase of the business of the banks.

STAFF.

Let me say a word in conclusion about our staff of officers.

In the service of the Bank altogether we have a staff of 220 persons. Of these, thirty-seven are managers or assistant-managers, and have much of the responsibility of conducting the business of the Bank. It was obsorved long ago by one of the ablest bankers that ever lived --Mr. Gilbart, of the London & Westminster Bank-that the training of clerks and officers of a bank is a matter of first-rate importance, and deserves constant ettention at the hands of the general management

deserves constant attention at the hands of the general management. On this conviction we have long acted. Rules and regulations with that end in view have long been in force in the Bank, and a consider-able part of the time of the general management is occupied with the work of increasing the knowledge and efficiency of the ataff at all points.

I am glad to see that such efforts have been rewarded by a good measure of success. Our managers as a whole understand their business Our managers as a whole understand their business well, and appreciate their responsibilities, and we are constantly on the lookout for indications of intelligence and ability in the whole circle of our employes, and of stimulating endeavors after success by judicious promotion.

Without their co-operation it would be impossible to carry on the Bank successfully. I desire to remind the stockholders on this occasion that they have a number of valuable servants who never make their ap-pearance at the annual meeting and are for the most part entirely unknown to them, but whose character, ability and good conduct are of the very essence of the management of the Bank.

They have endeavored to serve you faithfully in the past and with some amount of success I speak for every member of the staff along with myself in saying that it will be our endeavor to do at least as well some amount of success in the future.

REMARKS BY SHAREHOLDERS.

The President-We will be happy to hear any remarks from any of the shareholders present upon the buriness of the Bank or to answer any

Mr. John Morrison, in the course of some remarks, advocated the completing of the capital to \$6 000,000, which would require an amount equal to 2,008 shares at par, and he moved that eight shares be sold to the highest bidder and the proceeds added to capital and rest,

the remaining 2,000 shares to be given as a bonus to stockholders. There being no seconder to the motion it fell to the ground. Mr. John Crawford alluded to the resolution proposed by Mr. A by Mr. Morrison and suggested to the Board that the increasing of the capital to a round \$6,000,000 would lift the bank out of a third class to a second son into \$6,000,000 would lift the bark out of a third class to a second class position. He did hope that the question would hereafter occupy the Board. Speaking of the rebate on discount, he said that almost all the banks gave the specific amount of rebate taken from the net profits every year, and he wished to know whether in the Merchants' Bank that amount had been deducted from the net profits or if the practice had been the same as obtained in the Bank of Montreal up to the past year. Turning his attention to the new Banking act, he said that benkers and others who held divergent views upon that act aired them generously before the public, the clause relating to the guarantee circulation fund being signally selected for criticism, and so far as he was able to learn it was unsparingly condemned, chiefly owing to a com-promise between principle and expediency. He was glid that the Gen-eral Manager had approved of the Act. But he would like to have been at the meeting when the Directors, in their wisdom, assembled the stockholders thirteen years ago to hear a report on the condition of the Baok. The amount of the losses was then fully stated, though it was greater than at any time since the present General Manager assumed Back. The amount of the losses was then fully stated, though it was greater than at any time since the present General Maunger assumed office. He was astonished that this had not been continued. If there were anything in this matter that was detrimental to the interests of the Bank he would say "Don't give it." But the Government had no alternative; they were entitled to demand from banks the publication of their debts, due, not due, and overdue, together with an estimate of the probable loss that matter accure thereon

of their debts, due, not due, and overdue, together with an estimate of the probable loss that might accrue thereon. The motion to adopt the report was carried unanimously. Mr. Hague, in reply to Mr. Crawford regarding the increase of the capital, said that if it were a mere matter of putting the figures there it could be done to-morrow, but it would involve a disturbance of the relation between the Capital and the Rest. It would also involve the paying out of \$14,000 a year more of the profits, while it would be doubt ul if they could make \$14,000 more out of the additional capital. Probably some day, however, the Board would bring the matter before the shareholders. In connection with the matter of rebate, it was one in which the practice of banks in Canada has been different for a long time. He believed that it was the Bank of Toronto—he was the cashier It was a very reasonable proposition, and the Merchants' Bank would no doubt make the entry in their books at some time. This rebate simply meant the amount it would take to bring all the bills in our bill case up to a scale brills. to a cash value.

Mr. Crawford did not think any shareholder desired to impose any difficulty upon the Board, but he thought the increase in the capital could be easily arranged. The rebate question would have to come sooner or later and they would have to fall into line with the custom of other banks.

THANKS TO THE DIRECTORS AND GENERAL MANAGER.

Mr. J. H. R. Molson moved,—"That the thanks of the stockholders are due and are hereby tendered to the President, Vice-President and Directors for the manner in which they have conducted the institution Directors for the manner in which they have conducted the institution during the past year, and to the General Manager for his efficient man-agement during the year." He said : Some people may consider a motion of this kind as a matter of form, but in connection with this in-stitution we can hardly look upon it as such. We have an able and faithful body of men on the Board of this bank, and we have an equally efficient gentleman as General Manager. The bank has been for several energy of the safe the bank is been for several years steadily progressing, which is most satisfactory. It has elso been adding steadily to its Rest, and I think, therefore, that these gentlemon are entitled to our heartiest thanks. I have very much pleasure, therefore, in moving this resolution. Mr. Murdoch McKenzie seconded the motion, which was carried

unanimously. Mr. Crawford enquired if the question of increasing the dividends had engaged the attention of the Board.

The President replied that it had not engaged the attention of the Board as yet.

Mr. John Crawford moved, seconded by Mr. T. D. Hood: "That Messrs, F. S. Lyman and James Williamson be appointed scrutineers of the election of Directors about to take place, that they proceed to take the votes immediately, that the ballot shall close at three o'clock p.m.,

but if an interval of ten minutes elapse without a vote bring tendered, that the ballot shall thereupon be closed immediately."—Carried, It was finally moved by Mr. J. P. Cleghora, seconded by Capt. Benyon, and carried, "That the thanks of the meeting are due and are hereby tendered to the Chairman for his efficient conduct of the busi-ness of the meeting."

hereby tendered to the Chairman for his elacted conduct of the busi-ness of the meeting." The meeting then adjourned, and the scrutineers shortly after re-ported the following gentlemen to be duly elected as Directors for the ensuing year:—Andrew Allan, Esq., Robert Anderson, Esq., H. Mon-tagu Allan, Esq., John Cassils, Esq., James P. Dawes, Esq., John Dun-can, Esq., T. H. Dunn, Esq., Jonathan Ho³gson, Esq., Heetor Mac-leoneine Keg. kenzie, Esq. The new Board met in the afternoon when Mr. Andrew Allan was

re-clected president, and Mr. Robert Anderson, vice-president.

in,

THE CANADIAN JOURNAL OF COMMERCE.

BANK OF HAMILTON. The eightcenth annual meeting of the shareholders of the Bank of Hamilton was held on the 17th inst. There was a good attendance of the shareholders. Mr. A. G. Ramsay took the chair, in the absence of Mr. Stuart, the President, BEPORT OF THE DIRECTORS. Presented to the shareholders at the eighteenth annual general meeting, held at the Bank, at Hamilton, on Tuesday, 17th June, 1890. The Directors beg to submit their Eighteenth Annual Report to the Shareholdors for the year ended 31st May, 1890 : The balance at credit of Profit and Loss Account, 31st Muy, 1889, was......\$ 10,425 15 Less amount voted to President at last annual 5,000 00 meeting 5,425 15 - \$ The profits for the year ended 31st May, 1890, after deduct-ing charges of management and making full provision for all bad and doubtful debts are 142,827 41 \$148,252 56 From which has been declared-Dividend 4 per cent., paid 2nd December, 40.000 00 1889s D'vidend 4 per cent, payable 2nd June, 1890 40,000 00 80,000 00 \$ 68,252 56 Carried to Reserve Fund ... 50,000 00 \$ Carried to rebate on current bills discounted. 5,000 00 Written off Bank premises and office furniture 2,935 42 accounts 57,935 42

Balance of Profit and Loss carried forward\$ 10,317 14 The steady and healthy growth of the Bank's business has con-

tinued during the past year, and with fairly profitable results. The Cayuga Agency, having failed to develop a satisfactory volume of business or sufficient profit to make its continuance worth while, has been closed.

A new Agency has been opened at Chesley, in the county of Bruce, with apparent promise of success

The Directors have decided to proceed with the erection of the new Bank building, which was contemplated when the site at the corner of King and James streets was acquired a few years ago. Plans have been prepared and the more important contracts left for a solid stone building of suitable design and construction. JOHN STUART, President.

Hamilton, 4th June, 1890.

GENERAL STATEMENT.	•			·
Liabilities to the public				
Notes of the Bank in circulation	,667,613 743,915	00	892,637	00
Ors	35,421	35	3,446,950	00
Balances due to other Banks in Canada,\$ Balances due to other Banks in Great Bri-	7,736		J,110,000	0.5
tain	147,931	92	155,658	76
Dividend No. 35, psyable 2nd June, 1890. Former dividends unpaid	40,000 514		-	
-			40,514	05
To the Shareholders.			\$4,535,759	90
Capital Stock paid up		\$	\$1,000,000	
Reserve Fund Amount Reserved for Lebate of Interest on Current Bills Discounted			450,000	
Balance of profits Carried forward			25,000 10,317	
		1	\$6,021,077	04
Assets.				
Gold and Silver Coin\$	163,896		• · ·	
Dominion Government Notes Notes of and Cheques on other Banks	209,851 106,977			
Balances due from other Banks in Canada and the U.S	120 979	8.1		
Canadian and British Government and	130,873			
other Public Debentures Loans at Call, or Short Call on Negotiable	476,688	67		
Securities	77,346		,	
			\$1,165,634	
Notes Discounted, and Advances current Notes Discounted, etc, overdue (estimated	• •		4,708,292	
loss provided for)			23,304	
Bank Premises, Office Furniture, Safes, etc. Real Estate (other than Bank Premises),			100,000	00
Mortgages, etc Other Assets not included under foregoing			5,500	00
hends			18,345	72
BANK OF HAMILTON, Hamilton, 31st Muy, 1890.		,	\$6,021,077	04
)	J. Tor	NBI	LL, Cashie	r.

Mr. Ram^say, in presenting the report, said: During the past year, I deeply regret to say, our Bank has lost one of its Directors, one of the most valuable of the board, in the person of the late Senator James Turner. He had been identified with the Bank for more Turner. H₂ had been identified with the Bank for many years, and gave much of his attention to it. The Band of Directors deeply feel the loss caused by his dea h, but are glad to be able to say that they re fortunate in securing an able man in the person of Mr. A. B Lee, of Toron o, to take the place of the deceased on the board, and in connection with our Toronto branch I am pleased to state that his connection with our Toronto branch I am pleased to state that his name has been a valuable addition to the company's Board, for this branch has already proved a great success. As you will see from the report, the year has been one of satisfactory progress. The profits of the year have exceeded the profits of last year by several thousand dollars, and we have been able to carry to the reserve fund \$50,000, whereas last year the amount carried to this fund was only \$40,000, and still there is an amount slightly over \$10,000 carried forward to the profit and loss account. You will observe in reference to the position of the Bank that we have at the present time assets which reach the sum of \$6,021,077 04 Last year the amount was \$57,03,000, so that there has been an increase during the year of about \$300,000. reach the sum of \$6,021,077 04. Last year the amount was \$5,703,000, so that there has been an increase during the year of about \$300,000, which I dure say you will all agree is quite ratisfactory. The amount of discount business done by the bank has been very large, showing an increase of a considerable amount. In reference to the future of the bank, it is, of course, impossible for me to say definitely, but we have every reason to hope and expect that it will be more prosperous than ever in the future. There has been great promise throughout the country. As far as the crops are concerned I may say that the prospect is such as to give us strong hopes. I am sure the bank will be able to maintain the position it holds in our city and among the in-stitutions of the land. With these remarks I have much pleasure in moving the adoution of the report which has been presented.

stitutions of the land. With these remarks I have much pleasure in moving the adoption of the report which has been presented. Mr. George Roach said : Mr. Chairman and Gentlemen,—In arising to second the adoption of the report, it is unnecessary for me to take up much of yeur time. The statement of the affairs of the Bark for the year is before you, and the remarks which have been so ably made by our Vice-President give you any further information you may desire, but there is one clause I would like to say a word about. It is the clau:e in reference to the reserve fund, which has, during the year, been increased by \$50,000, and which now amounts to \$450,000. This must be a source of great satisfaction to all, and an additional ground of public confidence. of public confidence.

of public confidence. The motion was put to the meeting and carried. Col. Charles Magi'l then arose and said: Mr. Chairman and Gen-tlemen,—I have great pleasure in moving "That the thanks of this meeting be given to the President, Vice-President and Directors for their services during the year." Continuing, he said: I have very much pleasure in moving this resolution, for I believe that our worthy Directors are des wing of the confidence and extern of our worthy Directors are desarving of the confidence and esteem of every share holder

Mr. F. W. Gates said : Mr. Chairman and Fellow-directors,-I have very much pleasure in seconding the motion conveying our thanks to the President, Vice-President and Directors. Our worthy Chairman has drawn your attention to the large amount of discount business. I would like to point out that that branch of the business has been most carefully and prudently managed. The profits of the bank, too, have been satisfactory, more so than many larger banks. I am glad that the Directors are taking steps towards the erection of a new bank building, as pointed out in the report. No person doing busi-ness in the bank can help but observe that the present promises are not suitable for the extent of the business, and I am sure we will have the action of the Directory in this present. heartily endorse the action of the Directors in this respect. I have,

heartily endorse the action of the Directors in this respect. I have, therefore, much pleasure in seconding the motion. Mr. Molvin at this stage arose and said: Mr. Chairman and Gentle-men,—I may say in supporting the motion that I do so, not because of any personal acquaintance with any of the members of the Board of Directors, for I have not had the pleasure of knowing them, but I have been wat bing the progress and affairs of the baak and have been well satisfied, indeed highly pleased, with them. There is no bank, I think, which stands as well as the Bank of Hamilton does to-day, and that is saying a great deal for the Directors. The Bank of Hamilton is one in which the slock is always a good investment. I am glad to see, as Mr Gates has remarked, that the Directors are going on with the new building, and just here I would like to give a word of caution. I find that one of the weak points of companies sometimes is that, when they have been prosperous, they want to make a big show in buildings. I would like to know if the item of \$100,000 in the assets for " Bank premises, office furniture, safes, etc.," includes only this property. includes only this property.

Chairman Ramsay informed him that it included the whole of the Bank's property, and said : The remarks of Mr. Melvin afford occasion for me to remark that the Board of Directors are fully impressed with the advisability of observing prodence in this respect, and no un-necessary expenditure will be incurred. The motion was then put and carried.

Moved by Adam Brown, M. P., seconded by F. W. Fearman, "That the thanks of this meeting be given to the cashier, assistant cashier, agents and other officers of the Bank for the efficient performance of their respective duties."

In offering the resolution Mr. Brown said : In submitting this motion to you I must say what every one will admit that the success of the Bank of Hamilton has been due, in a very large degree, not only to the cashier, but to all the officers of the institution in Hamil-ton and the agencies in other places.

Mr. F. W. Fearman-I have much pleasure in seconding the motion, Mr. F. W. Fearman-1 have much pleasure in seconding the motion, and I wish to reiterate all that has been said in praise of our cashier and officers The officials of this bank are noted for their courtesy, to customers and loyalty to the institution, and that is a reason why the Bank is so popular. I have therefore much pleasure in seconding the motion.

Sec. 19

Mr. A. G. Ramsay-In putting this motion I would just add that every one of the Directors most heartily agrees with all that has been said.

The motion was carried unanimously.

The motion was carried unanimously. Mr. J. Turnbull, cashier of the Bank, replied. He said : Mr. Chair-man and Gentlemen, I have very great pleasure in returning thanks for the kind and, as to myself, to flattering resolution you have passed. I must say, however, that the other officers of the Bank have been most loyal. Without their co-operation I could do little. The employes in the Bank of Hamilton are above the average, and I can truthfully say that I never have been in a service in which the officers were more experience camble and willing and able to co-operate. The

truthfully say that I never have been in a service in which the officers were more energetic, carable and willing and able to co-operate. The year that is past has been favorable. In the last two years we have closed two branches and opened three. It has been the policy to keep the Bank well in hand and to see that its progress was sure. Mr. A. T. Wood then presented a motion. It was as follows : That by-law No. 1 be amended by striking out the word "Tuesday" in the fifth line, and inserting "Monday" in place thereof In submitting it, Mr. Wood said : Gentlemen.—There is a resolu-tion in my hand which I have pleasure in moving. You are all aware that a number of banks holding their meetings on the same date makes it impossible for gentlemen to attend meetings which they would like to. There are four banks in Toronto holding their meetings to day, and some of the gentlemen here would doubtless like to be there, while some who are at the meetings in Toronto would like to be with us. We have considered the advisability of the change, and now pro-We have considered the advisability of the change, and now pro-118. pose it so as to give those who may wish an opportunity of attending other meetings. The change is simply one of one day from the third Tuesday to the third Monday in June.

Mr. John Proctor seconded the motion, which was unanimously adopted.

It was then moved by Mr. W. R. McDonald, seconded by Mr. Meyer, that a poll be opened for the election of Directors.

that a poll be opened for the election of Directors. Mr. Meyer, in seconding the motion, said : I take this opportunity of endorsing what has been said about the efficers of the Bank and the cashier. He has spoken concerning the conservative posi-tion that has been taken in regards to the affairs of the Bank, and I, as a Conservative in politics, can say that the pro-per course had been taken. I regret also that our old Direc-tor, Hon James Turner, has been called away and rejoice that we have secured another who we know will be a gain to the institution. The Scrutineers Measure John Biddle and David Kidd declared the

The Scrutineers, Messrs, John Riddel and David Kidd, declared the Messrs. John Stuart, A. G. Ramsay, George Roach, John Proctor, Charles Gurney, A. T. Wood and A. B. Lee. At a subsequent meeting of the Directors, Mr. John Stuart was elected President and Mr. A. G. Ramsay Vice-President for the ensuing

year.

IMPERIAL BANK.

The fifteenth annual general meeting of the Imperial Bank of Canada was held, in pursuance of the terms of the charter, at the Banking House of the Institution, 18th June, 1890. There were present :

Wilkie, &c., &c.
The chair was taken by the precident, Mr. S. H. Howland, and Mr.
D. R. Wilkie was requested to act as secretary.
The secretary, at the request of the Chairman, read the report of the directors and the statement of affairs.

THE REPORT.

The directors have pleasure in submitting to the shareholders the fifteenth annual balance sheet and statement of profits for the year ended 31st May, 1890, from which it will be observed that the busi-ness of the bank for- the past year has resulted satisfactorily; divi-

ness of the bank for- the past year has resulted satisfactorlly; divi-dends at the rate of eight per cent per annum, amounting to \$120,000, have been paid to shareholders; the reserve fund has been increased by \$50,000, and now amounts to \$700,000; and a balance of \$48,020,-05 is carried forward at credit of profit and loss account. Your directors take this opportunity to express their deep regret at the loss by death of their late confrere the Honorable Alexander Morris, whose opinions and advice, based upon long experience in the management of public and private affairs; were at all times held in birth setem high esteem.

The charter of the bank, which, under the Bank Act of 1881, would expire in July, 1891, has been renewed under 53 Victoria, Chap. 31, with other Bank Charters, for a further period of ten years from that date, upon conditions that on the whole are satisfactory to your directors and in the interests of the public.

All of which is respectfully submitted.

H. S. HOWLAND. President.

Statement of Profits for the year ending	31st May,	1890.
Balance at credit of profit and loss ac-		
count 31st May, 1889, brought for-	1.1	1
• ward	1997 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 - 1992 -	21,911

Profits for the year ended 31st May, 1890,						•	
after deducting charges of manage-						• ·	
ment and interest due depositors,	· _		17				
and making full provision for all				•			
bad and doubtful debts	÷.,	·· ·			199	035	÷

220,946 57

02

55

From which has been taken : Dividend No. 29, 4 per cent (paid 1st De- cember 1889)\$ 60,000 goo	
Dividend No. 30, 4 per cent (payable 2nd June, 1890)	120,000 00
s s s s s s s s s s s s s s s s s s s	100,946 57
Written off bank premises and furniture account	52,926 52
Balance of account carried forward	
-	
HEST ACCOUNT.	
Balance at credit of account, 31st May, 1889	
Balance of account carried forward	\$ 700,000 00
FIFTKENTH ANNUAL BALANCE SHEET. Liabilities.	
Notes of the bank in circulation Deposits not bearing interest\$ 1,358,100 38 Deposits bearing interest (including in-	\$ 1,207,540 00
terest accrued to date) 4,839,773 27	6,197,873,65
Total liabilities to the public Capital stock paid up Rest account Oontingent account Dividend No. 30 payable 2nd June, 1890 (4 per cent) Former dividends unpaid Balance of profit and loss account carried forward	1,500,000 00 700,000 00 18,652 00 60,000 00 346 19
	\$ 9,732,431 89
Assets.	
Gold and silver Coin 324,423 92 Dominion Government Notes	\$ 1,055,339 92
Notes of and checks on other banks Balance due from other banks in Canada Balance due from agents in foreign countries Balance due from agents in the United Kingdom Dominion of Canada Debentures 252,785 00 Describes of Ontrie convities	188,638 04 289,536 92 29,479 48
Province of Ontario securities	1
Loans on call, secured by stocks and debentures	1,005,822 55
Total assets immediately available Loans to Municipal and other corporations Other current loans, discounts and advances Notes discounted overdue, unsecured (estimated loss	. 676,076 94 . 5,393,313 49 8
provided for) Notes discounted overdue secured Real estate the property of the bank (other than bank	. 19,773 57 s
premises) Mortgages on real estate sold by the bank Bank premises including safes, vanits and office furni	. 66,974 55 -
ture at head office and branches Other assets, not included under foregoing heads	
D. R. WILKD.	\$ 9,732,431 89

D. R. WILEI Cashier.

1

1179

Messrs, R.S. Cassels and R. Beaty were appointed scrutineers. The usual votes of thanks were passed to the president and direc-tors also to the cashier and other officers, for their attention and zeal in promoting the interest of the bank.

The ballot was then taken for the election of directors, which re-sulted in the election of the following shareholders, viz : Mesers. H.S. Howland, T. B. Merritt, Wm. Ramsay, T. R. Wadsworth, Robert Jaff-

ray, Hugh Ryan, T. Sutherland Staynen. At a subsequent meeting of the directors Mr. Henry S. Howland was elected president, and Mr. Thomas R. Merritt, vice-president for the ensuing year.

ONTARIO BANK.

The annual meeting of the stockholders of the Ontario Bank was A very harmonious feeling was apparent among the shareholders and votes were passed expressing full confidence in the bank and its fature.

fature. Among those present were: — Rev. Mr. Starr, E B. Greenshields, (Montreal), Sir W. P. Howland, B. K. Burgess, W.N. Anderson, H. M. Pellatt, Donald MoKay, W. A. Bobinson (Hamilton) W. Harty, Mr. Miller, 'B. Moot & Oo.,' J. K. Macdonald, A.M. Smith, A. Nairn, R.S. Cassels, John Hallam, W.I Baines, C. Hooper, G.B.R. Oockburn, M.P. C.S. Gzowski, jr., W. Glenny (Oshawa) W.J. Macdonell, R.S. Williams, G M. Rose, E. Freeland and others. On motion duly seconded, Sir W. P. Howland, president was called to the chair. Mr Holland, general manager, acted as secretary, and Messrs. J. K. Macdonald, O. S. Gzowski and W. J. Macdonell were appointed sorutineers.

At the request of the chairman, the secretary, Mr. Holland, then read the following :

REPORT. The directors beg to present the thirty-third annual report and balance sheet of the banks, showing the result of its business for the year ended 31st May, 1830 :--

The net profits after deducting charges of management,		
interest accrued upon deposits, etc., etc., and making		
full provision for bad and doubtful debts, not other-		
wise provided for were\$	133.578	30
Profit and loss (brought forward from 31st May, 1889.).	9.205	65

Trougand tone (Droughe torward from othe	may, 1000.9.	0,200 00
· · · · · · · · · · · · · · · · · · ·	\$	142,783 95
Which have been appropriated as follows :		
Dividend No. 64, 3½ per cent paid 1st Dec- omber, 1889 Dividend No. 65, 3½ per cent paid 2nd June,	\$ 52,500 00	
1890,	52,500 00	
Written off bank premises	105,000 00 10,000 00	
	ومعيرة الكاليتينين والأعط المتراوي	115,00 00

Balance of profits carried forward \$ 27.783 95

While the general business and earning power of the bank have continued satisfactory, the directors regret that exceptional losses have been met with at the Montreal and Toronto offices, the latter being occasioned through a conspiracy formed by three of its senior officials. These parties have been prosecuted criminally, and civil proceedings are now going on against certain customers of the bank to recover the amounts illegally obtained by them through the connivance of the above officials.

The realization of the lands and other securities held in connec-tion with the late offices of the bank in the Northwest was, as intimated in last annual report, continued during the year, but owing to the deficiency in the harvest and the large offerings by railways and other corporations coming into compatition, sales were slow, and a delay of some time yet must be anticipated and provided for before the bank's holdings in this particular can be fully disposed of. 'To provide for losses ascertained or anticipated in connection with the foregoing, your directors have been obliged to avail them-

selves of the reserve fund, and as will be seen by the statement here-with, they have taken from it the sum of \$250,000.

As a furthur safeguard, and to provide for any shrinkage in value or loss that might occur in disposing of the real estate and other secu-rities yet to be realized upon, a further sum of \$75,000 has been set aside, which they have hopes will be found more than ample for that

purpose. While this writing off may appear to be large, your directors have felt it was in the best interests of the bank, no matter what the amount might be, to so deal with its affairs that they could assure both the stock ho, ders and the public that every bad and doubtful debt had been provided for.

The rest is now \$250,000, or 16% per cent upon the capital.

It will be known to you that important legislation effecting banks has been passed during the year, and a new charter authorized, to take effect on and after the 1st of July, 1891. The measure, on the whole, may be considered satisfactory to this as well as other institutions

The head office and branches have been duly inspected during the

All of which is respectively submitted,

W.P. HOWLAND,

President. GENERAL STATEMENT.

Liabilities.				
Capital stock paid up\$	1,500,000	00		
Rost	250,000			
Balance of profits carried forward	27,783			
Dividends unclaimed	3,510			
Dividend No. 65, payable 2nd June, 1890	52,500			
Reserved for interest due depositors, ex-	02,000	00		
change, etc	68,867	80	•	
Robate on bills discounted	34,700	39	• .	
			1,937,363	10
Notes in circulation	851,601		-))	
Deposits not bearing interest	1,029,203		•	
Deposits bearing interest	3,617,768			÷.,
Balances due banks in Canada	67,257			
			5,565,830	67
		_		
· · · · · · · · · · · · · · · · · · ·		\$	7,503,193	77
Assets.				
21886(8,			· ·	
Gold and silver coin S	171,732	85 ·		
(lovernment demand notes	603,217			
Notes and cheques of other banks	225,407			
Balances due from banks in Great Brit-		• •		
6in	72,831	54		
Balances due from banks in Canada	. 102,769			
Balances due from banks in the United				
States.	182,570	79.		
Government securities, and municipal			· · ·	-
and other debontures	428,428	64		1.1

\$ 1,736,957 85

	\$	7,503,193	77
		5,100,235	04
ing heads	2,901 39	5,766,235	02
Bank premiees (including furniture, safes etc) Other assets not included under forego-	161,651 91	•	
Mortgages	9,430 00		. ·
Real estate (other than bank premises)	112,633-75	-	
Overdue debts not specially secured (estimated loss provided for)	25,192 93	2	
Overdue debts secured,	46,453 33	- 2	
Bills discounted current and advances on call	5,407,972-61		

C. HOLLAND, General Manager.

Ontario Bank, Toronto, 31st May, 1890.

In moving the adoption of the report which was seconded by the vice-president, Mr. Burgess, Sir W. P. Howland said that the losses dealt with in the report and statement before you are naturally a matter of regret to the directors, more especially as a portion have arisen and been caused by the dishonesty of some of the principal officers of the branch office. In the past we have been most fortunate in the record, and he deprove more than a directory deprint the transmitten of the principal officers of the branch office. this regard, and had always great confidence and pride in the integrity and fidelity of our staff. The office and its books were thoroughly and fidelity of our staff. The office and its books were thoroughly inspected in May last, and these developments commenced immedi-diately after, or in other words, between inspections. They were carried out by a combination or conspiracy of three of the principal officials, who occupied positions which enabled them to so manipulate the balances and the books, it was difficult, if not impossible to detect them. If the officials alone had peen concerned, it could not have gone on to the extentit did without being detected, but outside parties, reputed respectable and conperting with them within, made a com-bination so havond control that fracdom from some loss was impossible bination so beyond control that freedom from some loss was impossible. We have taken measures to enforce the bank's claims, and shall prohalf succeed in recovering a considerable portion of the loss, but in the meantime we have thought it right to ask you to make full provi-sion for any portion of it upon which we think loss is likely to accrue to the bank

Another provision we are making is for losses at our Montreal office. Some of them are defined and ascertained, while there are

other large amounts still open and in course of liquidation. In dealing with these matters we held it to be our duty to do so thoroughly, and make what we considered in our judgment full and ample provision for any condition which may arise in connection with these accounts.

In Manitoba as you know, we closed our agency last year, and any gentleman who has been connected with the banking interest in that country is aware that realization of assets has been a difficult operation. A considerable portion of our assets there consists of land, and in consequence of the unfavorable crops last year its sale has been retarded materially, but the prospects in that country appear now to be better, and we hope in course of another year, and if the present crop prospects are realized, that we will be able to dispose of a large

biop prospects are the portion of these lands. There are other assets some portion of which will prove a loss and others will be recovered, but, looking into the whole position of the bank carefully, we have made a full estimate of any loss which, in our judgment, can possibly accrue and have made full provision therefor. In taking this course we conceive it to be in your interests and in the interests of the bank to make this full provision for any and in the interests of the bank to make this full provision for any possible contingency or loss which we think likely upon the bank's assets and this we have carried out to the best of our judgment, and we think that the bank is now placed in a position where any pro-fits that arise can be appropriated to the stockholders or to the re-in-statement of their reserve fund. The earning power of the bank has maintained its position and will enable us, I think, to realize as large

bir William Howland closed by inviting enquiries from the stock-bir William Howland closed by inviting enquiries from the stock-holders and moved the adoption of the report, seconded by Mr. N. K. Burgess, who said :

Burgess, who said: The president in his remarks and the general manager in the statement have so fully laid before you the position of the bank's affairs it is unnecessary ior me to go over the same ground. In sec-ouding the adoption of the report I will therefore say but few words. Our losses during the year have been heavy—they have, however, been exceptional in character, and I think I am quite justified in say-ing that they are not likely to occur again. We have shown them clearly in our statement and unpleasant, though it may have been, both to you as well as ourselves, we have, as was our duty, dealt with them and written them off so as to leave the bank in a clean and healthy condition. I am glad to say the position and business of the bank is good, its earning power is excellent, and we are perfectly justified in looking forward with confidence to its future. Rev. Mr. Starr—I suppose, Mr. President, we are to understand that there is really nothing rose-colored in the statement but from your remarks and the remarks of the vice-president we are led to conclude that we have now a fair and square statement of the exact standing of the bank, so far as the directors can report. Of course, I feel badly, as others do, more especially on account of the heavy losses, all occurring in one year, but I do not say this in any factious spirit, for we all feel pleasure that we are down to "hard pan." Mr. Holland—You are justified in concluding that the bank's state-ment es its standed to day, so far as the yauation of a live business The president in his remarks and the general manager in the

Mr. Holland--You are justified in concluding that the bank's state-Mr. Holland -- You are justified in concluding that the bank's state-ment as its stands to-day, eo far as the valuation of a live business can be made, can be relied upon, and that its business is in a sound and healthy condition and its assets clear of all bad and doubtful items, according to the best judgment the directors and I can give them.

In reply to a shareholder. Sir William Howland said: The directors have put everything down, as the gentleman says, to "hard pan," which, I think, is a very expressive term. As far as our judgment goes, we have made provi-sion for everything that will entail loss upon the bank, and something for contingencies beyond it.

Mr. Holland (in reply to a shareholder)—Of the total writing (\$325,000) \$75,000 as stated in the reports represent a provision for the carried and unrealized lands and other securities held at the Northwest and elsewhere in the bank. A mine in Ottawa, taken over at the reorganization of the bank at par, and offered without success both here and in Europe, absorbs a further sum, and the remainder stands for the losses incurred at Montreal and Toronto.

Stands for the losses incurred at Montreal and Toronto. Mr. Harty—The explanations Mr. Holland has made are very sat-isfactory as far as they go. He has acquainted the shareholders as far as possible with all losses which have arisen and their causes, as well as the losses which may be anticipated, and to what extent they have been anticipated. If it does no injury to the bank, he might go further, and give us in detail the amounts making up the remaining \$190,000.

Mr. Holland----I do not think that in a meeting it would be to the interests of the bank or the shareholders for me to go into details of the different items composing the amount enquired about, although I shall be glad to do so if you will meet me after it is over. I do not desire to avoid your enquiry, for to give the information would be a pleasure. We have nothing to fear from any enquiry. My reticence here is caused only by what I believe to be the interests of the shareholders

A Shareholder-Is it possible that the robbery mentioned in the report can occur again, or is it now so surrounded with safeguards

that it could not happen again? Mr. Holland—We bave done all we can to guard the bank from a like occurrence, by an increased staff, by changes and by further and more divided responsibility, but when the senior officers of a bank combine together and join themselves with customers or outsiders it is impossible, no matter the safeguards, to prevent some loss being incurred.

Mr. Robinson—I am here representing stockholders by proxy, and in regad to writing off these moneys I think the directors deserve a vote of thanks for doing so. I think that any institution that will keep in its books anything that is not absolutely worth its face is a diabolical act to the shareholders, and I hope there is not a doubtful dollar in the books. I am here as a representative of shareholders, and I heartily endorse the action of the directors in this matter.

The report was then carried.

It was then moved by E. B. Greenshields, of Montreal, seconded by Mr. Miller:

"That the thanks of the shareholders be given to the president, vice-president and directors for their attention to the interests of the bank during the year," the name of the general manager, at the special request of the meeting, being added to and included in the resolution.

In speaking to the motion Mr. Greenshields said

"I have pleasure in moving this resolution. Representing, as I do, a number of stockholders in Montreal, I would like to make one or two remarks in connection with this matter. In the first place, those shareholders in Montreal whom I represent, and all the shareholders, as far as I know, have perfect confidence in the management of this bank, both in the board of directors and in the active manager. They think the board has shown a brave and manly spirit in coming before the shareholders at this annual meeting and stating the exact position in which the bank stands. I am equally sure from the statements of the president, vice-president and general manager that to the best of their knowledge everything has been done that could be done for the The president, vite president and general manager of the best of their knowledge everything has been done that could be done for the best interests of the bank. In regard to the manager of the bank, we have known the general manager for a number of years; he was in Montreal for quite a time; we have perfect confidence in everything he has told us to-day, and we feel quite sure that if we are spared to attend another annual meeting in this bank we will have pleasure in seeing a very large addition to the rest, besides getting a good divi-dend in the meantime. We feel that it is not pleasant to make a less, as every one of us feels. The lossos this year have been, most of them, very exceptional, but it is impossible to provide against such a deep-laid, complicated conspiracy as that against the bank this year, and we feel the shareholders should thank the general manager for having detected the conspiracy from the first, and we taink the direc-tors deserve great credit for taking such active stops to bring these men to punishment. In moving this vote of thanks I would like it to be understood that it is not merely an ordinary motion made at every ancual meeting, but at this particular meeting we think we are specially indebted to the board of directors and the general manager of the bank for their attention to our interests during the year."

specially independ to the board of directors and the general manager of the bank for their attention to our interests during the year." This motion was duly seconded by Mr. Miller. Sir William Howland—Gentlemen, I thank you for the adoption of this resolution, I feel myself very much indebted to Mr. Green-shields in moving this vote of thanks, representing as he does such a large and important interest, and I feel the greatest possible confidence that he will not be di-appointed in the result that is to follow the action that has been taken

Mr Holland-I thank you for saying so much that is flattering in connection with my name. I appreciate it highly, and you can be assured that I shall do everything in my power to advance your inter-ests and those which you have entrusted to my charge.

Sets and those which you have ontrinstent to my charge. In accordance with a resolution ordering the ballot to be taken, the meeting then adjourned for the election of directors. The ballot being taken, the scrutineers declared the following gen-tlemen duly elected directors for the ensuing year, viz.: Sir W. P. Howland, R.K. Burgess, Donald Mackay, A.M. Smith, Hon. C.F. Fraser, G.M. Ross and G.R.R. Cockburn, M P. The new heart met the same afternoon when Sir P.W. Howland

The new board met the same afternoon, when Sir P.W. Howland was elected president, and R.K. Burgess vice-president by a unanimous vote.

BANQUE JACQUES CARTIER.

The annual general meeting of shareholders of the Jacques Cartier bank was held in the offices of the bank, on Wednesday June 18th.

Mr. A: Desjardins having been called to the chair, and Mr. A de Martigny requested to act as secretary, the minutes of last meeting were read and approved. The President then read the following report, presented by

end of the year expiring on 31st May last. --- -- 1. M 01-4

Islance at pront and loss on May 31st, 1889 Profits of past year, deducting expenses of management and bad and doubt- ful debts	1	\$ 18,399 01 \$9,511 £06
Debit :	-	\$ 57,910 07
Amount carried to reserve fund\$	10,000 00	·'.
Dividend at 3½ per cent payable Dec. 1st 1889	17,500 00	
Dividend of 3 ¹ / ₂ per cent payable June 2nd, 1890	17,500 00	- 45,000 00

Balance.....

We have every reason to be satisfied with the result of opera-tions during the year which has recently closed, notwithstand-ing the state of general depression which has continued, as in the preceding year, to mark the situation of affairs in this province, due to the poor harvest of the two last seasons. The management, after having deducted from the capital of

Lie management, after naving deducted from the capital of current year a sum amply sufficient to cover losses incurred, has been able to balance its account at the end of the year with a surplus to its credit of \$22,910 07. Besides this amount, \$10,000 was added to the reserve fund which now reaches the amount of \$150,000, or 30 per cent. of the capital, leaving a disposable balance of 12,910.07. The head effect and the second balance of 12,910.07.

The head office and the several branches have been regularly inspected, and the Directors can willingly testify as to the zeal and care exercised by the General Manager and the employes under his direction, both in the head office and the several branches; also the excellent order and system they have est-ablished throughout.

Before closing their report the management refers with regret to the severe loss sustained by them this year by the decease of the lamented Mr. J. L. Cassidy. His zeal for the interests of the bank, his wide experience, joined with invariable urbanity, rendered his assistance inestimable, and gained him the respect and attachment of his associates.

Mr. J. D. Laviolette, whose commercial experience and standing are so favorably known, has been chosen to replace him. All the directors retire, put are re-eligible. The whole respectfully submitted.

International Mine debentures

ALPH. DESJARDINS, President.

200,000 00

Statement of the Jacques Cartier Bank, 31st May, 1890. -

LIABILITIES.	• •	1. A. 1
Capital\$	150,000 (\$ 500,000 00
Profit and loss account	12,910 (
Semi-annual dividend, payable June 2,		
1890 Dividends unclaimed	17,500 (1,787 8	
	1,101 0	39 19,287 89
		\$ 682,197 96
Notes in circulation	360,534	00 .
Deposits not bearing interest	949,030	
Deposits at interest	5 80,053	
Deposits by Federal Government	22,665	
Deposits by Provincial Government	50,000	
Balances due other banks in Canada	1,072	
Other debts	1,607	
		1,964,964 10
	1.1	\$2,647,162 06
ASSETS.		
Specie\$	44,294	
Dominion notes	47,540	
Notes and cheques of other banks	78'563	
Balances due by other banks in Canada	15,740	
Balances due by Foreign banks		
	17,183	70
Balances due by agencies of the bank	17,188	5 70 ·
and by other agencies in the United		
	32,124	42
and by other agencies in the United Kingdom	32,124	42 -\$ 235,397 02
and by other agencies in the United Kingdom Bills discounted and current	32,124	42 -\$ 235,397 02
and by other agencies in the United Kingdom	32,124 737,982 22 24,663 84	42 -\$ 235,397 02
and by other agencies in the United Kingdom	32,124 737,982 * 2 24,663 8 81,126 3	42 -\$ 235,397 02 4 4
and by other agencies in the United Kingdom	32,124 737,982 22 24,663 84	42 -\$ 235,397 02 4 4

1182

82,415 00 203,293 89 2,411,765 04 Bank premises.... Other assets.

\$2,647,162 06

A. L. DE MARTIGNY, General Manager.

A. L. DE MARTIGNY, General Manager. Moved by Mr. Desjardins, the president seconded by Mr, Hamelin, vice-president: That the report submitted be approved and printed for the use of the shareholders. Carried. Moved by Mr. J. Melancon, seconded by Mr. Gust Piche That the thanks of the meeting be tendered to the president, vice-president and directors, for the services rendered to the bank during the past year. Carried. Moved by Mr. A. S. Hamelin, seconded by Mr. L Huot: Than this meeting is place to hear of the satisfactory manner it which the cashier, the managers of the branches, and other officers of the bank have discharged their duties, Carried. The President having requested Messrs. Jos. Malancon and Gust. Piche to act as scrutineera, the election of directors was then proceeded with. After the examination of ballots, the following gentlemen were declared elected as directors:-Messrs. A. Desjardins, A. S. Hamelin, L. Huot, D. Laviolette, A. de Martigny. Martigny.

President, Mr. A. Desjardins. Managing Director, Mr. A. de Martigny.

At a meeting of the new directorate, Mr. A. Desjardins was elected president; Mr. A. S. Hamelin, vice-president and Mr. A Martigny, general manager.

BANQUE VILLE MARIE.

The annual general meeting of the shareholders of the Banque Ville Marie was held at noon Wednesday June 18th, the presi-dent, Mr. W. Weir, in the chair, when the following report was submitted :

REPORT OF THE DIRECTORS TO THE SHAREHOLDERS.

Gentlemen.—The Directors have the honor to submit the fol-lowing report showing the result of the operations of the year ending 31st May, 1890 :--

The balance remaining at credit of pro- fit and loss account on the 31st May, 1890, was The net profits of the year after deduct- ing interest on deposits, cost of ad- ministration and the amount appro- priated for bad and doubtful debts, was	1	\$ 5,747 37,705	
Making Appropriated as follows : Dividend 34 per cent. 1st December,	*	\$43,452	44
1889	16,763 95		
Dividend 31 per cent. 1st June 1890	16,773 75		'
Written off seal estate and other secu-			
rity	3,100 00		
Carried to contingent account.	3,750,00		•

3.064 74 Balance at profit and loss account

The business of the year, in view of the serious deficiency in the grain crops in this province, where our principal operations are carried on, has been fairly satisfactory. There have been rather more failures than usual among our customers, but the Bank has generally been secure d and no serious losses have been sustained

sustained. The retirement of our late vice-president is much regretted, as he was a valuable member of the Board and rendered import-ant services in building up the business of the Bank during the last nine years. It may be well to state that his indebtedness to the bank has been paid in full, principal and interest. The cash and securities both at the head office and at the branches have been carefully inspected as usual, and the Direc-tors have every reason to be satisfied with the faithful and in-telligent manner in which the cashier, agents and other offices

telligent manner in which the cashier, agents and other officers have discharged their respective duties.

The whole respectfully submitted.

W.	Weir,
	President.

\$43,452 44

GENERAL STATEMENT

ASSITS.			1
Specie\$	14,007		
Dominion notes	52,816		- I+
Bills and cheques of other Banks	46,017	49	
Due by other banks in Canada	37,553	00	
Due by banks in the United States	2,692	67 .	
Due by banks in the United Kingdom.	1,701	12	
Loans guaranteed by stocks, etc	8,000		
Loans to corporations	31,087	05	•
· · · · · · · · · · · · · · · · · · ·		-\$ 203,874 55	:
Bills discounted and current	1,147,687		1.
Bills due and not specially secured	47,779		
Other debts not specially secured	22,735		÷.
Overdue and secured	25,462		
		-\$1,243,665 91	\mathbb{R}^{1}
Real estate	37,530	33	·
Banks, buildings	20,483	52	÷
Mortgages on property sold by the bank	-0,100		-
and other mortgages	16,181	25	
		~	- t -

Other assets, including the stock held by the bank	303,348		877,5	44 00
		-	1,825,0	
LIABILITIES.		ф.	1,020,0	04 40
			•	•
Capital subscribed \$500,000; paid up\$	479,250	00		· .
Reserve fund	20,000	00	•	-
Profit and loss	3,064	74		
			502.9	14 74
Notes in circulation\$ Dominion Government deposits payable	361,270		002,0	•.
on demand	17,479	64		
the Provincial Government	20,000	00		
	181,546			· · ·
Other deposits payable at interest	723,478			
Other liabilities	2,221		•	
			•	
Dividend payable 1st June, 1890	16,773			
		\$	1,322,'	76972

\$1,825,084 46

U. GARAND, Cashier.

Montreal, 31st May, 1890.

THE PRESIDENT'S REMARKS.

U. GARAND, Cashier. Montreal, S1st May, 1890. THE PRESIDENT'S REMARKS. On the motion of the President, seconded by Mr. Strachan, the report was unanimously adopted. In moving the adoption of the report, the President remarked that he need scarcely tell the shareholders that the last six months of their hanking year had been a time of anxiety to ban-kers and business men generally. Although the spring of 1889 was rather backward, the summer and early fall business had been fairly prosperous, and the earnings of the first six months were in excess of those of any former year. The shortage of the grain crops and the low price of hay, both in this country and the united States, effected very injuriously the business of the last six months of the year, and the net earnings of the Bank had consequently suffered to some extent. The frequent failures in the grain crops in this province made it evident that/we must re-ly less upon these crops, and more upon other agricultural pro-ducts. Already farmers seemed to be realizing, this fact, for cheese and buiter factories were rapidly increasing and doing much to advance the prosperity of the country. In the neighbor-hood of six of our agencies there were last year flty-six cheese iactories, the value of whose output amounted to \$222,725, and at two of these they were in operation eight butter factories, of which the returns amounted to \$49,731. In this connection the President mentioned that in the district of St Hyacinthe there were seventy-nine cheese factories, the value of whose manufac-tures amounted to about \$300,000. The hay crop was also an important one in this province, and could generally be relied upon for an average yield. Unfortunately, the crop last season was considerably damaged by wet weather, and was unable to com-pete with the better crops of the United States and Ontario ex-cept at very low figures. The outlook for the coming year, the President said, was nei-ther very favorable nor the reverse. The heavy sprin

giving credit, the most abundant harvest would not prevent com-mercial embarrassment. The Act renewing the bank charters had set at rest the fears entertained for the safety of the bank circulation. It was, upon the whole, the best Banking act that had ever been placed upon the Statute Book, and the Parliament of Canada was to be congratulated upon the great ability shown by both sides of the House is discussing the measure. The deposit required to pro-tect the circulation would be amply compensated by the fact that our notes would be absolutely secured.

tect the circulation would be amply compensated by the fact that our notes would be absolutely secured. On motion of Mr. Lichtenhein, seconded by Mr. W. H. Weir, the date of the annual meeting was charged to the third Tues-day in June, instead of the third Wednesday. Votes of thanks were passed to the president and directors, and also to the cashier and other officers of the bank. The President having called upon Messrs. E. Lichtenhein and W. H. Weir to act as scrutineers, the meeting proceeded to the election of directors, with the following result:--W. Weir, W. Strachan, O. Faucher, John T. Wilson and Godfrey Weir. After a vote of thanks was tendered to the scrutineers for their services the meeting of the directors Mr. W. Weir was reelected president, and Mr. W. Strachan was elected vice-pres-ident.

ident.

THE traffic returns of the Grand Trunk Bailway for the week ending June 14th, 1890, show a decrease of \$9,327 over the corresponding week of 1889.

Financial.

MONTREAL, THURSDAY EVENING, June 19th, 1890. }

It has been a unusually dull week on the stock exchange. Banks were almost neglected There is no short interest, no speculation and they are held chiefly by investors. Were it not for the scarcity (f stocks on the street, banks would probably be lower in the present condition of trade. The business was chiefly confined to Pacific, Gas, Bichelieu and Street railway. A week ago Pacific was selling at 831, to-day it sold at 82]. The decline was caused by a break in Paris and London. Richelieu has been weaker on exaggerated reports about the accident to the Corsican which turned out to be triffing, Gas, Telegraph and Passenger have ruled steady to firm. Nothing has been done in Cottons, outside of a small sale of bonds In spite of encouraging advices from England in regard to the syndicate scheme, cottons were weak. Money is scarce in London and there is also more of a scarcity here which helps to keep speculation dull. Within the past two or three days the New York market has gone off 1 to 5 points. The local stock board has suspended Saturday trading for the summer months Money has loaned on this market during the week at 51/06 per cent. but is easier at the close. Street rate in London 27. Sterling firm. Sixty days sight 9 1-16@3-16 and 93 @1; demand 98 @11-16 and 91/010; New York funds 1-32 discount to par and $\frac{1}{2}@\frac{1}{2}$; cables 10 $\frac{1}{2}$.

Banks	No. Shares	Highest price.	Lowest price	A verage rame week 1889.
Commerce	168	1243	124	1231
Merchants				145
Montreal	52	218	$217\frac{3}{2}$	231
Peoples	24	97	97	103
Toronto	3	213	213	221]
Ontario	2	117	116	1372
Molsons	• • • •			175
Hochelaga	••••		••••	97
Miscellaneous.				
Can. Pacific	1,760	831	821	56]
Gas	971	205	202 .	205
Hochelaga Cot Co				146
North West Land.				861
Richelieu	600	58]	58	612
Tolegraph	350	98 I	98	23
Street Railway	606	188	1871	210

BOSTON MARKETS.

FLOUR-Slow. Fine and superfine, \$2 40 (@\$3 50; extra and seconds, \$4 00@\$4 50; Minn. baker, clear and straight, \$4 40@\$5 40; winter wheat, clear and straight, \$4 85@ \$5 50; winter patent, \$5 35@\$5 85; spring patent, \$5 35@\$5 90 for. Wisconsin and Minnesota; Chanada winter roller, \$5 25; patents, \$5 50; Manitoba hard spring patents, \$6 25@\$6 50; low extras, \$4 50.

OATMEAL-Quiet. \$4 20/0\$4 30 per b for fine, and \$4 70/0\$4 80 for cut.

OATS-Quiet Fancy at 38c@39c; cli ; ed at 37jc@39c; No. 2 white, 36jc@37c; No. 3 white, 36jc@36jc; low grades, 35c@36c.

MILLFEED-More active. Spring bran, \$15-75@\$16 per ton, winter wheat, \$17@\$17 50; Michigan bran, \$16 50; middlings, \$17@ \$18 50; C. S. meal, \$25 50@\$26 for spot.

BARLEY.-Quiet trade rules. No. 1 Canada,

6-rowed, 780; No. 2 do., 73c@75c; No. 3 do., 70c; six-rowed state, 70c. two-rowed state, 60c@65c.

MALT.—Demand quiet; 6-rowed Canada, 80c for No. 1; 75c for No. 2; 6-rowed state, 72c@75c; 2 rowed state, 65c@68c.

BUTTHR—Firm Western extra creamery, 15c/016c; fancy, well known marks higher; firsts and extra firsts, 13c/014c; extra imitation creamery, 11c/012c; others, 6c/010c; factory choice, 10c; others, 5c/09c; New York and Vt. extra creamery, 16c; extra firsts, 14c; New York and Verm nt dairy, good to choice, 12c/015c; low grades, 7c/011c; Eastern creamery, good to choice, 13c/015c.

EGGS.—Not materially changed. Eastern extras, 16c; fancy near-by stock, higher firsts, 14c@15c; extra Vermont and New Hampshire, 16c; Nova Scotia and New Brunswick, choice, 13½c@14c; Prince Edward Island, choice, 13½c@14jc. Jobbing prices 1c higher.

POULTRY. — Demand steady, choice fresh killed Northern and Eastern spring chickens, 25c@30; western iced spring chickens, 20c@ 22c; fair to good, 12c@18c; Northern fowls, choice, fresh killed, 16c; green ducks, 15c@ 18c; Western iced fowls, choice, 10½c@11c; ducks, 9c@10c; live chickens, 17c@20c; fowls, 11c; ducks, 13c.

PRAS-Quiet and unchanged. Canada choices 90c@\$1; common, 70c@90c; green northern, 90c@95c; western, \$1@\$1 10.

HAY AND STRAW.—No new features. Choice prime hay \$17@\$17 50; fair to good, \$12@ \$14; east fine, \$13@\$15; poor to ordinary, \$10@\$13; east swale, \$10; rye straw, choice, \$21@\$22; oat straw, \$7@\$8.

POTATOES — Fair demand. Choice hebrons, 90c per bushel; Burbanks and stars, 63c@ 65c; Prince Edward Island Chenangoes, 75c @86c; new southern, extra Norfolks \$3 per brl, Savannahs, \$2 75 per brl; fair to good, \$1 50 per brl.

MONTREAL WHOLESALE MARKETS.

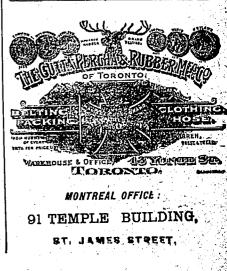
MONTREAL, THURSDAY, 19th JUNE, 1890.

The situation in trade circles has varied but slightly. In some lines payments are reported a trifle better bat this applies more to city than country customers. The annual exodus to the sea-side and local resorts has caused more of a stir in dry goods Iron and hardware unchanged and dull and demand for groceries moderate, with sugar less active. There has been a cut in glass of ten cents. Leather and boots and shoes quiet but prospects fair. Breadstuffs dull. Cheese has been quiet on spot but a fair business has been done at country points. The weather has been decidedly favorable both for trade and the crops and a more hopeful feeling is apparent.

DAIRY PRODUCE AND PROVISIONS .- The position of butter has not varied materially since our last. City storekeepers continue to call for fair supplies, but the quality must be good and uniform. Early made stock of poor appearance and color is neglected and good, solid old butter is preferred to it. Cheese maintains a latter dull tone here, but in the country there is a firm feeling and buyers are on the look out for offerings. The British , arket is quiet and the cable is unchanged at 478 6d The sumor is revived that considerable chesse boarded at Buffalo will be handled by Montreal shippers and exported from here. Something was done in this direction last year. Late advices from London state the fine white American and Canadian remain scarce, and as much as 57s to 58s has been paid for really desirable parcels, and 54s to

56s for the choicest colored, but these figures, are not generally current, and the market has a rather quiet itone. Although the supplies of new direct are unimportant, those via Liverpool are fairly adequate, as imports there have been argmenting, and the best goods have been purchased moderately at 46s to 47s, with lower qualities in proportion. Reluctant as holders of Dutch cheese are to submit to a further decline, they have again been induced to accept 2s less money. At Belleville, this week, 87c white and 982 colored constituted the offerings; 589 sold at $8\frac{1}{3}c$ and 160 at 90. At Ingersoll 5,500 boxes first half June make were boarded; 740 sold at $8\frac{1}{3}c$, 275 at 8 13-16 and 500 at $8\frac{1}{3}c$. Eggs have ruled dull and the demand is lessening. They are easy at 12c@130. Pork has been selling slowly, but stocks are working down, importers claim that new pork will cost \$1,50 per brl, more than they can sell at, at present.

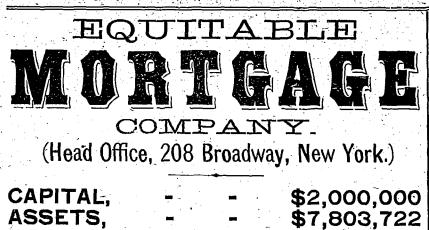
FLOUR AND GBAIN -There has been scarcely any demand for flour, but prices have been steadily adhered to by holders. Buyers are only taking small lots to fill immediate requirements hoping for easier markets later on. In grain there is much the same story, but owing to the good prospects in Manitoba and improvement in Ontario caused by finer weather wheat is lower and we reduce quotations for No. 1 and No. 2 hard considerably. There is no material change in coarse grains, Peas are worth 76c/@77c afloat and Ontario oats 421c/@43c, - Other quotations will be found in prices current. Wheat in sight on this continent and afloat to Europe 48,529,000 bushels, a decrerse of 1,958,000 with a week. ago, of 3,898,000 with two weeks ago, and an increase of 16,583,000 compared with the same date last year. English cables report wheat cargoes in little demand and corn inactive. California wheat off coast 35s 3d. Canadian peas 5s 71d in Liverpool Liverpool standard California wheat is quoted at 7s and 6s 10d; No. 1 Bombay 7s and Western winter wheat 6s 10d. A Chicago writer says: "The fine weather is a bearish factor in the grain markets, as usually it is in latter helf of June. Country is now at its best or nearing it, vege-tation is covering hitherto bald patches with verdure, and the effect on the market is much the same, even if it should prove that con-siderable part of the growth is mere weeds. It is just the time when the best side of the situation is turned towards the observer, and the promise that parcels of new small grain will soon be on the market naturally incites questioning, will it be wise to retain surplus from old crop to come in competition with it. Hence, tendency is to weakness in wheat; drop of 14 cents from highest point touched has been accomplished through extensive liquidation, and weaker holders have been forced out, and the action of the rest must be determined by the conditions of the market here and abroad, the latter being a great ele-ment in the heaviness this week. The nows



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THE CANADIAN JOURNAL OF COMMERCE.



¹ I have for sale the Debentures of this Company, bearing six per cent. interest. They are in denominations of \$200, \$300, \$500, \$1,000, \$5,000 and \$10,000; and mature in five years, but are redeemable after three years; and can be registered. Half-yearly coupons for interest are attached.

These Debentures are issued in series of \$100,000; each series being secured by \$100,000 of first mortgages on improved properties transferred to the American Loan and Trust Company of New York, as trustees; and the fact of such transfer is certified by the Trust Company on each Debenture. Each mortgage is certified to be a first charge upon real estate appraised at not less than two and one-half times the amount of the mortgage. The Debentures are also a charge upon all the property and assets of the Equitable Mortgage Company, including its uncalled capital of \$1,000,000.

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new Japan teas received so far look well and sample equally well. Considerable rain damaged lots may arrive later. Prices are reasonable and they have been going forward into consumption as well as expected. Higher class teas are not so much enquired after as low grades. ... About the ordinary average of prices for new stock has been 19c@251c. Refined sugars are unchanged this week here and the market is quieter with nothing of much interest to notice. In molasses, only one cargo has arrived to date, but three or four are close at hand. Several thousand periods in probably 3,000 to 3,000 have been bought. New stock soon to arrive has sold for this market in a jobbing way at 351c. We quote market in a jobbing way at 354c. We 34c@354c for new and old at 33c@34c. now stated that purchases for Canadian ac-count are not so large as anticipated, but the amount bought will not be known until faller advices are received. The market, it appears, went up sharply and keep strong at Barbadoes. If Montreal limits were 12c as reported it is certain that the price was too low to secure all the supplies wanted. The last cable quotation from Barbadoes is 16c.

CEMENT.—Great indignation is felt in cement circles over the action of a certain steamship linet in sacrificing cement imported on ship's account for whatever it will fetch, and thus ruining the market. This week a buyer was offered, by a large importer, a line of 2,900 barrels at \$2.35. Shortly after the ship's agent saw him and offered him a similar quality at \$2.20. Rather than lose the sale the importer accepted \$2.20 also; although this meant a loss of close on 25 cents per barrel to him, but the sale had only just been and offered to cut the price still further to \$2.16. This action upon the part of the agents

has aroused general indignation and a meeting of cement morchants from all over the country will shortly be held at which steps will be taken to boycott the offending line Already letters have been sent to makers to ship no more cement by it when once the existing contracts have expired. During the week a lot of about 2000 barrels have been sold for western delivery on the basis of \$2.-68; a price which barely lets the seller out. We quote \$2.35@\$2.45 for London brands, \$2.30@\$2.35 for Belgian brands and \$2.65@ \$2.75 for single barrels. Firebricks are in good shape and are selling well at \$20@\$25 per thousand. Arrivals of cement for the week are 2,340 barrels and 1,226 bags.

Day Goops.-The decision of the grey cotton section of the Dominion Cotton Asociation to advance the price of greys 2 cents per lb,, and shut down all the mills for six weeks, has materially strengthened the situation. The stock on hand is only 5,300 bales (or a little over 21 months consumption) and as wholesalers carry very little stock this could be easily wiped out by the ordinary demand. - This has made the other textile mills more confident, and a rise in prices of both cottons and woollens is talked of to keep pace with the increased cost of wra material. In this city the spell of hot bright weather we have had has freshened up trade remarkably. Citizens are preparing to leave town for the summer and retailers are pushed to fulfil their orders. The suburban trade is doing remarkably well and letter orders are becoming more frequent. Travellers on the early fall sorting trips also report more confidence and a greater anoposition to buy based upon the favorable crop reports. From Manitoba and the North West the reports are very favorable, and if anything like the present weather continues their crops should be all gathered by the 20th of August. Imported woollens are higher, and on some disposition to buy based upon the favorable of August. Imported woollens are higher, and on some lines an advance has had to be

paid for next fall. In fact stocks of saleable woollens should be good property to carry. Money still continues scarce, and country remittances are much complained of, but on the whole the feeling is more confident and a better tone is perceptible.

IRON AND HABDWARE,-The elections seem to have interfered with the heavy metal. trade, for all the transactions reported during the week are some car-load lots of Carnbroe at \$18.59. Founders are certainly not eager to buy; although they are getting to the end of their stocks and must soon be in the market; so that at present the market drags. There is more demand for scrap iron, and we advance the outside price for machinery and wrought iron scrap to \$18. Copper is very firm, and ingot has again advanced. We quote it now at 16@16]. In tinplates we have no change to chronicle and only a jobbing trade is being done. Nails are still sell-on the basis of \$2.55 for iron and \$2.65 for steel, although the card list is maintained at \$2.75@\$2.85 nominally. In the United States there is a good enquiry for pig iron but buyers are unwilling to pay over \$15 for gray forge while sellers ask \$15,50@\$16. Foundry: iron is quiet. New brands are offered at \$17,-25/3/\$17.50, delivered. In the general iron trade, without any declared advance in any leading item, there is certainly astronger tone-along the whole line, and, influenced by higher cost, makers are quoting higher figures. In many cases they lose the business, as higher rates are not yet universal. In raw material the market shows great firmness, and it is generally believed that owing to increased cost higher prices for finished iron must shortly prevail. In London the closing prices were: Spot fin £95 78 6d; tin, three months, 205 78 6d; GM B, concer for for GME. 295 78 66; G.M.B. copper £59 58; G.M.B. copper, three months, £59 158; Scotch war-rants in Glosgow 448 6d; No. 3 Middlesboro' iron 418 42d: soft Spanish lead £13 5s.

LEATHER -A fair trade is being done at steady prices. It is still a little too early for boot and shoe men to buy heavily but they are taking fair lots. Rough leather is higher and 17 cents no longer covers the range, as lots have sold as high as 20 cents. Hides are so scarce and dear that tanners are buying rough leather to take their place, and this will soon clean the market up. A lot that recently sold at 20 cents would not have fetched 16 cents a month ago. Seven English buyers are in the market to whom some heavy lots of sole have been placed on private terms, and as they are all seeking consignments we look to see some large shipments of Canadian leather to that market. Advices from England state that the imports of leather during May were the smallest during the past half year. The market is cleaving up and prices for common splits are higher. The prospects of a good harvest have rendered shoemen here more confident and the outlook on the whole is a cheerful one.

PAINT, OLB AND GLASS.—Oils are quiet and without change. Linseed is cabled from London strong and higher at 26s per cwt. Seal oil is quiet. Oastor oil is firm at our quotations. Cod oils are dull and little is being done in them. Glass has been cut during the past week by some small French houses who have undertaken to undersell the large wholesalers. We quote \$1.40, \$1.50, \$3.25 and \$3.50. In primary markets it is very firm and was certainly cheap enough at prices previously ruling, so that so soon as the fight is over we expect to see values go back to their former figures. Paints are active and a fair jobbing trade is doing. Heavy chemicals are moving out in a retail way to supply immediate wants. Eleaching powder is cabled at £6 10s in England.

Wool.—The London Wool market during the week has been quiet. With the exception of the business done at Thursday and Friday's sales, the transactions have been limited. The



TORONTO WHOLESALE TRADE.

(Revised by Telegraph.)

TORONTO, June 19, 1890. There is a fair trade reported in most departments of the wholesale trade. The more favorable hot weather has stimulated the demand for summer wear, and light fabrics are going out freely. No change of consequence in quotations. Groceries are less active, and the boom in sugars is stopped at least for the present, Hardware is quiet and prices genorally stoady. Paymonts are still unsatisfactory. Money is steady, the ruling rate for call loans being 5 per cent. Prime commercial paper is discounted at 6/06} per cent, and the general run at 7/07] per cent. Stocks have been quiet, but values are maintained. In some instances quotations are higher. Loan company stocks are quoted ex-dividend in most cases. Following are the closing bids to-day as compared with last Thursday ;---

 Bid.
 Bid.
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• Exd. BUTTER.—The receipts are moderate and prices steady. There is a good demand for choice qualities, which sell at 13/0014c for small lots. Medium rolls sell 10(2011c, and inferion at 6/08c. Old tub 5c. Eggs are firmer, with sales at 13c per dozen. Cheese unchanged, with a small jobbing trade at 94/00

940.

DEESSED Hoss.—There is very little demand, and prices are lower owing to warm weather. Sales to butchers at \$5.50@\$6.

FLOUR AND GRAIN.-Flour is almost stagnant; there is little or no demand and stocks are fair. Sales of straight rollers are reported at equal to \$4.50 here, and extras nominal at \$4.20. Patents rule at \$4.60%\$5, according to quality. Wheat is irregular, with fair offerings, and sales of No. 2 fall and No. 2 red winter on the Northern at 96%98c. No. 2 spring offers on the Midland at 96c, and No. 1 at 98c. Manitoba grades easier, with No. 1 hard selling at \$1.18%\$1.10. No 2 quoted at \$1.16%\$1.17. Barley dull and prices nominal in absence of transactions. Oats are easier, selling at 40%40 \pm on track. Sales outside yesterday at 37 \pm for white. Peas are firm at 61 \pm outs side north and west points and 62 \pm on Midland. Oorn firm at 47%48c. Rye easier with offerings at 47 \pm on Midland. Bran steady, with sales at \$11.50%\$11.75 Toronto freights; car lots sell here at \$12%\$12.25 Oatmead unchanged; car lots of ordinary quality quoted at \$4.50 and granulated \$4.60.

GROCKRIBS.—A fair trade is reported, but the movement in sugars is less active. Prices generally are maintained. Granulated sugars sell at $7\frac{1}{3}c@7\frac{1}{3}c$, yellows at $5\frac{1}{3}c@6\frac{5}{3}c$, and raws at $5\frac{1}{3}c@5\frac{5}{3}c$. Dried fruits firm, with



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THE CANADIAN JOURNAL OF COMMERCE

	STOCKS AND BONDS.								
SURETYSHIP.				 			 _	Des Cast	
The only Company in Canada confining itself to this business.	NAME-	Par Val'e	Capital Sub- soribed	Capital paid-up	Rest.	Div. last 6 Ms.	Dates of Dividends.	Per Cent Prices June 17.	value
THE GUARANTEE CO. OF NORTH AMERICA. Capital Authorized, • \$1,000,000 Paid up in Cash (no notes), 304,600 Resources Over • 2,048,429 Deposit with Dom. Gov't, • 57,000 THE BONUS SYSTEM Of this Company renders the Fremiums in certain cases innually reducible until the rate of One-Haif per cent, per annum is reached. This Company is under the same experienced man- agement which introduced the system to this continent over twenty-two years ago, and has since actively and uccessfully conducted the business to the satisfaction of its clients. Over \$717,528,18 have been paid in Claims to Elmployers. Pretident, • SIR ALEX.T. GALT, G.C.M.G. Vier-President and Managing Director EDWARD.RAWYLINGS.	Can. Bank Commerce. Commercial, Manitoba. Commercial, Nind. Du Peuple. Exastorn Townships. Exoton Townships. Exoton Townships. Exotonage, Yarmouth. Hamilton. Hochelaga. Imperial. Jacuse Cartier. Merchants, Halifax. Montreal. Nationale. Nationale. Nationale. St. Stophon's. Standard. Toronto Union, (Halifax).	50 200 40 50 50 50 100 100 100 100 100	1,200,000 500,000 1,500,000 1,000,000 2,500,000 2,500,000 1,000,000 2,000,000 500,000	6.000.000 584,160 1.500,000 1.200,000 1.200,000 1.200,000 1.200,000 1.200,000 1.200,000 500,000 1.200,000 1.00	400,000 560,000 30,000 in liquid 450,000 125,000 125,000 125,000 140,000 2,3 35,000 2,3 35,000 2,0,000 1,076,000 1,076,000 2,000 2,000 2,	3144 314 314 314 314 314 314 314 314 314	1 Feb 1 Aug 1 June 1 Dec June Dec 2 June 2 Dec 2 June 2 Dec 2 June 2 Dec 1 Aug 1 Feb 1 Aug 1 Feb 1 April 1 Oc 1 June 1 Dec June 1 Dec	121 124 100 108 2254 229 197 984 125 141 88 153 102 102 144 155 92 96 141 1423 151 152 152 160 161 14 1423 152 160 161 14 1374 108 14 1374 108 14 1374 108 14 1374 108 14 1374 108 14 1374 108 14 1374 108 14 1374 108 14 1374 109 100 1100 100 1101 100 1102 100 110 1103 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 111 1111 1111	400 00 43 20 114 25 48 50 62 50 61 60 153 00 154 00 76 C0 432 50 432 50 141 50 181 00 76 C0 23 90 141 50 181 00 24 00 21 400 21 40 24 00 21 40 24 00 21 40 24 00 24 00 25 00 24 00 24 00 24 00 24 00 24 00 24 00 25 00 24 00 24 00 24 00 24 00 24 00 24 00 24 00 25 00 24 00 24 00 24 00 25 00 24 00 24 00 25 00 24 00 24 00 25 00 24 00 24 00 25 00 24 00 25 00 24 00 25 00 24 00 24 00 25 00 24 00 25 00 24 00 25 00 24 00 25 00 24 00 25 00 24 00 25 00 25 00 24 00 25 00 20 0 25 00 25 00 20 00 25 00 20 00
Secretary, Bankers, THE BANK OF MONTREAL, IEAD OFFICE: 157 St. James St., MONTREAL, EDWARD RAWLINGS , Vice-Pres. and Managing Director. •N.BThis Company's Deposit is the largest made for Guarantee business by any Company, and is not liable for the responsibilities of any other risks.	Union of Can Ville Marie Western Bank of Can Brit. Can. Loan & Hnv. Co. Brit. Mortg. Loan Co Building and Loan Assoc Canada Cotton Co Can. Janded Credit Co. Can. Porm. Loan and Sav. Can. Sav. and Loan Co Can. Sav. and Loan Co Contral Can. Loan & Sav Co Dominion Sav. and Inv. Co. Dominion Telegraph Co Farmer's Loan and Sav. Co. Freehold Loan and Sav. Co.	1 100	$\begin{array}{c} 1,200,000\\ 500,000\\ 500,000\\ 630,000\\ 1,620,000\\ 450,000\\ 750,000\\ 2,000,000\\ 1,500,000\\ 750,000\\ 2,000,000\\ 1,000,00\\ 1,000,000\\ 1,000,000\\ 1,000,000\\ 1,000,000\\ 1,000,$	619,132 322,412 289,036 750,000 2,000,000 663,990 2,500,000 681,079 800,000 918,250 1,000,000 500,000 500,000	93,000 60,000 52,000 100,000 1,340,000 1,340,000 1,340,000 1,80,000 1,80,000		l Jan 1 Jul June De Jan. Jul 30 July 31 De 15 Jan-Qtly 	o 100 99 114 y 118 g 60 y 119 ex12 y 2064 y 1224 y 224 y 129 ex12 y 225 y 1224 x 83 85 x 121 Ex	103 25 122 25 41 50 42 75 20 00 60 50
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over the fire, and the demand is steadily growing for boilers made with but one sheet on the bottom. The Waterous Company are to be congratulated on the advance they have made in this direction, and no doubt it will lead to a very large business to them in their boilor department. We might mention that this department is one of the best equipped in Canada, having all the latest improve-ments for boilor makers, and the capacity for turning out the heaviest work. They are just finishing six boilers 60 inches in diameter and 16 ft. long for the North Pacific Lumber Co., each of which is made of but two sheets. Also two 66x14 boilers for the British Ameri-can Starch Co. of Brautford, Any person re-quiring boiler work will do well to consult them. to be congratulated on the advance they have

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Boots and Shoes. rogan obourge pit Balmorals. ip iff uff Congress. alf pit boots. ip elt boots half fox " Sox	Mens. Boys. Yout: \$0.76 1.00 \$0.70 \$0.80 \$0.65 \$1.00 0.95 1.20 0.55 0.90 0.75 1.00 1.25 0.85 1.00 0.75 1.00 1.25 0.85 1.00 0.75 1.15 1.40 0.90 1.15 0.80 1.15 1.60 0.90 1.12 1.40 0.90 1.15 0.80 1.10 1.60 0.90 1.12 1.40 0.90 1.10 1.60 0.90 1.12 1.40 0.90 1.00 1.15 0.80 1.10 1.40 0.90 1.10 1.40 0.90 1.10 1.40 0.90 1.12 1.40 0.90 1.14 1.40 0.90 1.14 1.40 0.90 1.14 1.40 0.90 1.14 1.40 0.90 1.14 1.40 0.90 1.14 1.40 0.90 1.14 1.40 1.40 1.40 1.40 1.40 1.40	hs. Roast chicken, 1-lb tins 0 75 Roast turkey, 1-lb tins 0 80 Corn Brooms. 1 00 No. 1 Gem 4 strings, hard 0 00 Roast strings 0 00 No. 1 Gem 4 strings. 0 00 No. 2 do 3 strings 0 00 No. 4 do 2 strings 1 15 No. 4 do 2 strings 1 00 No. 1 do S strings 1 00 No. 4 do 2 strings 1 00 No. 1 do S strings 000 No. 3 do 3 strings 000 No. 3 do 3 strings 000 No. 3 do 3 strings	\$ c. \$ c. 0 00 2 30 0 00 2 40	Soda Ash. Boda Bicarb. Sola Bicarb. Sal Soda Dyestuffs. Archil, con. Ontoh. con. Chips. Indigo (Bengal). Madras. Gambier. Madder Sumac	\$ c. \$ c. \$ c. \$ c. 1 50 \$ 00 2 60 2 10 0 85 1 00 1 60 1 80 0 27 0 85 0 00 1 80 0 1 80 1 80 0 10 0 18 1 100 1 50 1 70 0 70 1 00 0 70 1 00 0 11 0 11
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Canned Goods. obtoper destance of the second secon	1 50 1 15 1 46 0 80 1 50 1 90 1 80 1 65 0 90 1 80 1 80 1 80 1 65 0 90 1 85 840 1 90 840 1 40 Name of Article. Whole \$ 50 0 Peas, Mar., 2-lb tins 1 10 Soc. 1 10 Boston baked beans, p dg 1 70 1 60 Soc. Corned Beef, 1-lb	1 16 Corporation for the second matter 1 65 Creating for the second matter R psom Salts Sale Gyrowine Trag. 1 25 Morphia 1 80 Oplum 1 80 Oplum 1 80 Oplum 0 00 Drain Acid	0 30 0 355 1 50 1 75 0 224 0 25 0 55 1 25 0 55 1 00 2 20 2 25 4 50 4 75 0 11 0 15	Green Cod, Large No. 1 Draft Balmon No. 1 bris Salmon, No. 1 (tierces). 2 large Brit. Col bris. Boneless Bish Cod.	4 50 6 0 5 50 0 0 4 75 0 0 15 50 18 0 15 00 0 0
lams, 1-lb tins, per dos. 1 40 0 00 ysters, "2 40 6 00 tomatoss, per dos 2 40 6 00 cambes, 2-lb. yollow 2 20 0 00 "3-lb, " 3 00 0 00 sartlett pears, 2-lb tins."	16 60 1 Lunch Trags 1-lb. per dos. 3 00 2-lbs. "5 15 Eng. Brawn, 2-lbs. "1 50 Roups, 2-lbs. "00 Hoogg's Boston Beans.ds. 2 00 Hoogg's Boston Beans.ds. 2 40	700 Garman 900 Strychnine. 525 Tartario Acid. 900 Tim Crystals. 170 Somas' Extracts: 170 Triple Extracts. 000 Tir ple Extracts. 000 Der gross. 000 Der gross. 000 Der gross. 000 Anchor Brand, per gross. 000 Ensect Powder per Ib 000 Gulphur Flowers.	21 00 0 00	Fiour. Patent, winter Patent, spring Straight roller	5 25 5 5 5 75 5 8 4 90 5 0
per dos		0 00 0	1 80 2 00	Superfine Fine- Buperfine Bage- Extra- City Strong Bakers Strong Bakers Beconds Beconds Oatmeal, standard bag Oatmeal, granulated, ba "Rolled	2 20 2 5 50 0 0 00 5 0 00 3 0 00 2 8 0 00 2 8 0 00 2





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1191

THE CANADIAN JOURNAL OF COMMERCE.

MONTR	EAL WHOLESALE PRIC	es ourrentTH	URSDAY, J	UNE 19_1890.	
Name of Article Wholesale.	Name of Article. Wholesale		Wholesale.	Name of Article.	Wholesale.
Farm Products. \$ 0. \$ 0. Burrzzz: 018 0 19 Creamery, new 016 0 17 Townships, cho. to fineat 016 0 17 Morrisburg 015 0 60 Brockville 018 0 19 Brockville 018 0 10 Brockville 018 0 10 Old Butter 0 05 0 10 Ommas: 0 05 0 10 Finest, new 0 081 0 09 Good to fine 0 00 6 (0 Brosh, new 0 081 0 09 Good to fine 0 00 6 (0 Bresh 0 00 6 (0 Bresh 0 00 0 00 Hors: 189 per 1b. Old Butter 0 17 0 18 Port Ca. s. c. por bbl. 0 00 0 00 Hors: 189 per 1b. Old G 0 00 0 00 Hors: 189 per 1b. Old G 0 00 0 00 Hors: 189 per 1b. Old G 0 00 110 Western 0 00 17 00 Meas 0 00 17 00 Meas 0 09 2 0 11 Broon Smk'd per ib. 0 09 2 0 21	Oats, Que 0 41 0 42 Barley, malting 0 50 070 feed 0 50 070 Peas, per 90 lbs, in store. 0 76 0 76 Ryo	bakis Press and De Constant Bakis Press and Press and Constant Bakis Press and Constant Case 1, 3 dz. 5 os. tins 2 2, 1 - 1 4 Press and Constant Deheess Black Basket Black Basket Black Basket Black Basket Corrants, Provincial Prunce (Fronch Currants, Provincial Prunce (Fronch Bosnia, cases Bosnia, cases Bioliy Bioliy Bioliy Bioliy Bioliy Bioliy Bioliy Bioliy Bioliy Bosnia Ginger, Bl Mustard, 4 lb. par, Cana. I b. Bayan Crystal Bayan Crystal Gelatino, 1 lb. pk I dt pk 2 3 dt. gg Vormicelli, Canadian Macaroni Italian Perel-Citron. Orange I ots.	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Alixed (10 Epices (10 Crystal Gloss. Snow Flake Corn Starch. "Corn Starch. "Common. "Matches": Imp. Triple, 1 bri Cote D'or "W. W. XX. W. W. XX. W. W. XX. W. W. XX. W. W. XX. W. W. XX. "Common. "Star Matches: Telephone "Star "Sta	0 00 0 00 0 00 0 00 10 00 0 00 10 00 0 00 10 00 0 00 0 00 00 0
	Meat Pack DNTREAL TED DRESSED		Flour, f Con or anything nished on all J. & BRANTF		in line fur- loss. DN, Ont.
	and Lard, MP Bra cive them a trial.	and are Fine	FULI	/ Flour M L ROLLER PROC ire Flour Mil	ESS.
	Hanrahan's F IN THA Especially adapted FRESH cooked and unoco and all other per therough ofron at impossible for on sonaitive, to rocei Used by the Govern the Colonial Exhibi- tions.	R COM'Y NUPACTUBRES OF Patent Refrigerator Patent Refrigerator a DOMINION. d for the preservation of H MEATS wheed, Fish, Milk, Butter, ishable roods. If Javing a bon of dry, cold air, it is on article, no matter how meeting fruit to ition. Send for specifica- REFRIGERATOR CO.	Located & O.P.R. Show via freight COO MAG Boc Journ	ANUPACTURERS OF ENTS and STEONG BA FROM SINITODA. Whet is com St. John. N t Line. Wheat ground in rates. Correspondence sol Kshire, - AZINES BU AND ALL KINDS OF OKbinding D AT THE OFFICE OF THE DAI OF COMM St. James Stre MONTREAL,	et. B. on (the transit on P.Q. DUND one

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MONTREAL, WHOLESALE PRICES OURRENT .- THURSDAY, JUNE 19, 890.

Name of Article.	Who	esale.	Name of Article.	Wholesale.	Name of Article.	Wholesale.	Name of Article.	Wholesale.
							Harness	0 29 0 27
3dy-{Can. Pat.} 3dy-fine, HotCut. Am Pat.	3 75		or 30 days		Lead Pipe per 100 lbs Lead Pipe per 100 lbs Zime. Sheet Scrap Iren-Chairs Machinery serap. Wrot iron Powder : Canada Blasting F F to K F F	6 09 6 50 5 75 0 00	Grained Upper	10 29 0 22
Steel Cut, Am. er Can. Pat'n 10dy to 60dy	2 85	0.00	Coll Chain-1	0 049 0 00	Scrap Ires-Chairs	20 00 0 00 16 00 18 00	Scotch Grain Kip Skins, French	0 29 0 88
8dy to 9dy	3 10	0 00	5-16 7-16	0 05 0 00	Wrot iron Powder : Canada Blasting F f to F F F	17 00 18 00 3 00 3 50	English Canada Kip	2 0 50 0 40
8dv	4 3 5	ŏŏŏ	Galvanized Iron :		Barbed wire, per lb ' Gal'	Ô Ô LÃI Ô Ô Ô	Hemicor Call.	040055
3dy-fine Casing, Flooring, Box, Shook and Tobacco Box :	0 50	0.00	Morewoods Lion, No. 28. D. McC. & Co	0.063.0.07 1	Fencingwire, No. 8	0 05 0 00	French Calf Splits, Light & Medium	015 020
Bdy 4dy to 5dy 6dy and 7dy	4 76	0,00	Queen's Head, or equal Common Pig Iros: Siemen No. 1	0.05.0.0541	" No. 9 " No. 10 Buckthorn Wire	1000 8001	Splits, Heavy "Small Leather Board, Canada	1012014
6dy and 7dy 8dy and 9dy	3 75	0 00 0 00	Coltness	0 00 0 0 00	Hides and Tailow.		Enameled Cow, per ft	0 14 0 16
10d to 30dy Cut Spikes : all sizes	8 25	Ŏ ÖŎ İ	Langloan	0 00 0 00	Montreal Green Hides		Pebble Grain Glove Grain B. Calf	1010.0191
Common Flour Barrel:	5 15	0.00	Summerlee Gartsherrie Carnbroe	21 50 23 00 23 00 0 00	" No. 1 per 100 lbs " No. 2 " No. 3	5 00 0 00 4 00 0 00	Brush (Cow) Kid Buff	
1 in	4 75	6 00 0 00	Kglinton	118 58 19 00 1	Tanners pay \$1.00 more		Russetts, Light Russetts, Heavy	0 96 0 90
1 in ker		0 00	Hematite Bar Iron,-per 100 Ibs		for sorted, oured and insp'd Hamilton, No. 1 insp	475 500	"No. 2 " Saddlers' Imt. Fr. Calf	
10 in	4 25	0 00	Ord. Crown Best Refined Siemens	1000 2175	Toronto 1	4 75 5 91	English Oak	0 85 0 40
2 in "	4 00	000	Swedes	8 75 4 00	Norn The above are	1 45 100	Dongola, extra	6 80 6 89
2 in	8 75 8 75	C 00 0 00	Boiler Plates.	275 300	Chicago Buff	1000 000	ordinary	0 19 0 22
3 in and up		0 00	Hoops and Bands Canada Plates :	- 14	" Calfskins	1006 000	Raw Furs.	-
1 in per 100 lbs	15.68	000	Good Brands Iron Wire : 0 to 7 p 100 lbs	275 0 00	Dry No'r West	0 80 1 25	Beaver, per 1b	12 00 14 00
14 and 13 " 2 and 21 " 24 and 21	4 00	0.00	Wro't Iron pipe, 1 to 2 in 521 p.o., over 2 in. 621 p.o.	0 00 0 00	Clips Lambskins, Spring Calfskins uninspected	015 020	Bear, Cub. por skin Fisher Fox, Red, por skin Fox, Cross,	4 00 5 00
Sin. and up harp and Mai Pres'd Nails	\$ 50	000	Sieee, cast per lb "Spring, 100 lb "Tire lb	255 000	Horse Hides western, each City	2 50 3 00	Fox, Cross, "	
1 inper 100 lbs	1 7 00	A AA	11 01.2.1 0L 1L		II m. m	4 60 4 75	Marten per skin Mink per skin	0 80 0 90
14 and 14	4 75	0 00	Machinery	3 75 0 00	Leather.		Muskrat, spring	0 15 0 16 8 00 10 00
	4 25	0 00 0 00	IC Charcoal	4 50 4 75	No. 1 B. A. Sole,	0 20 0 22	Raccoon per skin Skunk, average	. 050 075
Horse Nails : P & F Bright	0 00	0 00	DO "	Trade	No. 1 B. A. Sole, No. 2 No. 3	0 16 0 18	Olis.	
24 and 25 *Terms. Horse Nadis : P & F Bright " No. 7 " No. 8 " No. 8	0 23	0,00	DX DXX " Terne Plate :	Extras.	No. 1, ordinary Sole No. 2	0 16 0 17	Cod Oil, Newfoundland Halifax Gaspe	
M Brand			IC, 20 x 28	7 50 8 00	Buffalo Sole, No. 1		Straw Seal	
71-16 and 1 in	3 90	0 00	Anchors, per lb Lion & Crown, Tin'd Sht's 24 gauge Lead : Pig, per 100 lbs	4 75 5 50	China - " No. 1 " No. 2	0 16 0 17	II Cod Liver Oil	. 0.55 0.65
5 1-16 in	4 50	0 00 0 00	24 gauge	6 50 0 0 ¹ 3 75 4 00	Zansibar, No. 1	1 2 15 1 18	[Distributing Prices] Cod Oil, Newfoundland Do Halifax	.038 040
(Dis. 30 per cent.)	1		Sheet .	4 50 4 78	" " No. 3 Slaughter, No. 1	. 0 13 0 14	B. R. Pale Scal	. 0.40 0.48

Retailers will please bear in mind that the above quotations apply only to large lots.

Attainers will please over its mine that the coord generations apply only to large left.
 Discounts on Nails apply only for immediate delivery, and for quantities named of each kind separately.
 AFTTerms for Out Casing, Book and Shook, Finishing and Tobacco Box, Barrel, Clinch and Pressed Nails, four months note or 3 per cent. off for each within 30 days. Discount on Boltss: Carriage and Tire, 75 to 80 and 10; Machine, 70 to 75 per cent. Terms, four months or 5 per cent. off for each in 30 days. Nails and horse shoes, three per cent. off within 30 days. Horse nails and spikes four months or 5 per cent. off in 30 days.



THE CANADIAN JOURNAL OF (ÓMMERCE:

1194	THE CANADIAN JOU			
	BAL WHOLESALE PRIO			
Name of Article. Wholesale. Straw Beal 0 50 0 55 Cod Liver Oil 0 65 0 55 Cod Liver Oil 0 65 0 55 Cod Liver Oil 0 65 0 55 0 10 12 Lard Oil, Extra 0	Hué,- 3 6. \$ c. Domestio Broken Sheet 0 12; 0 14 French, T.F. Casks 011 0 11 American White, Bris 012 0 13 American White, Bris 017 0 28 Sait. 017 0 28 Liverpool per bag Elev'ns 0 46 0 56 Uanadian, in small bags 0 33 0 32 Guarters 1 20 1 22 Guarters 1 20 1 22 Guarters 1 20 1 22 Curre's Lied per bag 0 00 2 00 Hee's pure dairy 1 20 0 25 00 Biroh, it o 4 in., M 20 00 25 00 Baswood 18 06 20 00 Walnut, per M 00 40 00 60 100 (Cedar, round, lineal foot 00 60 100 (Cedar, round, lineal foot 00 40 00 60 100 (Elim, Reck 25 00 30 00 410 00 Hemlock, M 25 00 30 00	Tobacco (duty paid) No. 1 Black Chewing, ends No. 2 by Bright Chewing Bright Chewing H. & R Navy, 36 Smoking, 66 Solace, 11s ""	0 45 0 00 0 49 0 53 0 62 0 00 0 59 0 00 0 52 0 00 0 45 0 50 0 45 0 50 0 45 0 00 0 45 0 00 0 45 0 00	" Malt 25 " 0 55 1 54
Retailors will please bear in mind the	t the above quotations apply only to large le			
HEAT DEFIE COOR	CONTRACTOR OF THE CONTRACTOR O		THE CI A. J. PEL IMPI HOT A E. Plumber 76 Telephor Th Blastin	T FICTURE FRAMING ! HEAPEST PICTURE FRAMING ! Uf the Newest Designs, by L, 80 & 82 Victoria Sq., Montreal ROVING AND REMODELING ELATING MITHER BY AR, STEAM or WATER ARE, OUR SPECIALTIES, C. MOUNT & CO., rs, Gas and Sterm Fitters 6 Craig St., Montreal, ne No. 12-5. DE GILLBERT No and Dredging Co'v [LIMITED] PRACTORS, MONTREAL,
GURNEY'S hot-water perfect, economical	Heaters have proved ther and easiest managed in 295.4.2975t Paul	the market.	EA . CONTR CHIL	ERT BROTHERS NGINEERING CO. (LIMITRO) RACTORS, MONTREAL. E.BRILAD & SUNS B.BRILAD & SUNS B.BRI

E, & C.GURNEY & Co. 385 & 387St. Paul St., MONTREAL

25 St. Peter St., MONTREAL, Agosts for Ontarie and Quiboec.













