

**PAGES
MISSING**

Features of the Canadian National Exhibition—Illustrated

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, SEPTEMBER 15, 1905.

NO. 37.

Ask Your Wholesaler for

Colman's No. 1 White Rice Starch

Manufactured by the

Makers of **Colman's Mustard**

You cannot get better Starch than COLMAN'S STARCH,
or Better Mustard than COLMAN'S D.S.F. MUSTARD.

Liberal sampling among your customers on receipt of list addressed to
Frank Magor & Co., 403 St. Paul St., Montreal, Agents for the Dominion.

CHRISTIE'S BISCUITS

Always please your customers.

Five hundred varieties to choose from.

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL.

Limited



The season is approaching when the demand for warm and cheering drinks is steady and regular.

"MOKARA" is a home drink for everybody. It is the best and cheapest substitute for **Tea** or **Coffee** on the market.

Shows the grocer a handsome profit. Write for particulars and sample.

Mokara Mills

21, 23, 25 Gosford Street, - - MONTREAL

AS PURE AS PURITY
Peacock Brand
BULK
MINCE MEAT

RETURNED



We make it ourselves. It's good. Grocers everywhere carry our **Mince Meat**. So should you. Place your orders now for future delivery. We will fill them at the right price.

THE BATES MFG. CO., LIMITED
9-11 Francis St., TORONTO.

Mathieu's
Nervine Powders

are the favorite for all
Nerve and Head pains

They are a combination of the best remedial drugs.

They are accurately and scientifically made.

They are not injurious, and leave no after effect.

They afford quick and permanent relief.

Each 25c. package contains 18 powders.

They offer a good percentage of profit, and they never become dead stock.

Reasons why you should stock them.

The above reasons apply to

Mathieu's Syrup of Tar
and Cod Liver Oil

which is the most effective remedy for sudden chills, colds, etc.

J. L. Mathieu Co., Limited

Proprietors

Sherbrooke, - Quebec

CANE SUGAR
SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited

HALIFAX

NOVA SCOTIA.

Agents

GEORGE HUBBARD & CO.,
JOHN W. BUCKLE & GREENING,
GEORGE H. COLLIER,
JOSEPH CARMAN,

TORONTO
HAMILTON
LONDON
WINNIPEG

**THE BEST
THAT MONEY
CAN BUY**

is none too good for Canadians.

**“TYNE” Brand
Scotch Herring**

are the best that can be
packed.

Packed by specialists.
Finest quality only.

NOTE.—Specify the brand when ordering.

**“HANNAH’S”
“EXCELSIOR”
PICKLES**

Sound pickles perfectly packed in
bottles with very showy labels. Pre-
served in genuine Malt Vinegar which is
brewed by the Messrs. Hannah themselves.
Pickles of high quality at a low price.

**Pickles that sell and continue
to sell!**

Sold by leading wholesalers.

**TAYLOR’S
CANDIED PEELS**

and

Drained Peels

These are prepared from the Finest Selected Whole Fruits, and
NOT from imported Fruit Skins from which the
Essential Oil has been extracted.

Arthur P. Tippet & Co.,

Sole Agents

Montreal.

Toronto.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't Continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON

Wholesale Commission Merchants and Brokers

CALGARY, ALTA.

NICHOLSON & BAIN, WINNIPEG, MAN.

HALIFAX, N.S.

E. St. G. Tucker,

West India and General

Commission Merchant

HALIFAX, N. S. CANADA.

J. W. GORHAM & CO.

JERUSALEM WAREHOUSE
HALIFAX, N.S.

Manufacturers' Agents and Commission Brokers.

WAREHOUSEMEN

Domestic and Foreign Agencies solicited.
Highest references.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,

1483 Notre Dame Street
MONTREAL.

Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

H. J. STEVENS

126 BOARD OF TRADE, - MONTREAL

Wholesale Brokerage

Beans, Boiling Peas, Flour, Oats

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and Agents.

Established 1885

C. E. KYLE

WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT

27 FRONT ST. E., - TORONTO

Highest references. Commissions solicited.

W. G. Patrick & Co.

Manufacturers' Agents
and

Importers.

29 Melinda St., TORONTO

INDEPENDENT CANNERIES

When you want Independent prices for Canned Goods, phone, wire or write us, as we have some of the best brands in Canada to offer.

W. H. MILLMAN & SONS

GROCERY BROKERS
TORONTO

VANCOUVER, B. C.

J. M^{CA}. CAMERON

Manufacturer and Wholesale Commission Agent

Correspondence Solicited

VANCOUVER, B. C. P.O. Box 912

Reference - Bank of Hamilton

The Vancouver Warehouses, Limited
STORAGE

BONDED AND FREE. FORWARDING AGENTS.
Commercial Travellers Tax. We will hold Stocks for you so that you can supply your customers in any part of British Columbia.

Consign your cars to us.
Correspondence invited.

24 CORDOVA STREET E., VANCOUVER, B. C.

VICTORIA, B. C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America Victoria.

WINNIPEG.

CALGARY STORAGE

In a new brick block centrally located.

Dingle & Stewart

Winnipeg, Man, Calgary, Alb.
COMMISSION BROKERS.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence
Solicited

WINNIPEG, MAN.

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

Winnipeg, Man.

Open for good
Canned Goods Agency

Correspondence
Solicited

Stuart Watson

Manufacturers' Agent and Whole-
sale Commission Broker.

WINNIPEG, MAN.

Highest References.

Correspondence Solicited.

GEORGE ADAM & CO.

Wholesale Grocery Brokers and
Commission Merchants,

WINNIPEG, - - MANITOBA.

The big crowd is heading for Western Canada. Get them buying YOUR goods. You can do so by corresponding with US.

Members Western Wholesale Brokers' Association,

CANNED SALMON

1905 PACK

Wire or write us for prices:

Fraser River Sockeye
Skeena River Sockeye
River's Inlet Sockeye
Red Spring S.
Cohoos
Humpbacks

Handsome Labels. Quality first-class. Prices right. We want the trade of eastern retailers who purchase car lots.

NICHOLSON & BAIN, WINNIPEG,

Wholesale Commission Merchants and Brokers.

BRANCH HOUSE:

NICHOLSON, BAIN & JOHNSTON
CALGARY N. W. T.

ST. JOHN'S N.F.

THOMAS B. CLIFT

Broker, Commission Agent, Auctioneer and Notary Public
Commercial Chambers, Water St.

ST. JOHN'S, N.F.

A warm welcome extended to all Heads of Departments and Commercial Travellers from foreign countries.

SALT?

It is not too early to think about your Fall supply. We will be glad to hear from you in reference to it.

VERRET, STEWART & CO.,
MONTREAL

A COMPARISON IN
POINT OF QUALITY OF

STEWART'S

Chocolates and Confectionery
with goods made in competition
is our strongest argument for
PURITY and EXCEPTIONAL VALUE

WHY
Sell Inferior Confections?

Your Customers expect the Best
and Purest

THAT MEANS STEWART'S
THE
STEWART COMPANY
TORONTO LIMITED

The favorite catsup all over the
Dominion is the

STERLING BRAND CATSUP

It gives never-failing satisfaction to
people of most fastidious tastes.

—Grocers who offer this
catsup to customers make
pleased customers.

Made in Canada by

The T. A. LYTLE CO., Limited
124-128 Richmond St. Toronto, Can.

ROSE AUTOMATIC GRINDERS

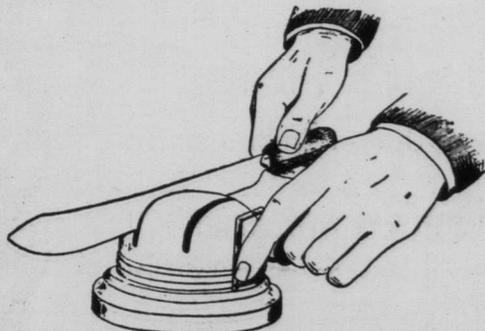
DIRECTIONS

1. Stand the Grinder on a table, holding it upright with one hand, as shown in cut, and do not change its position while using. 2. Run the knife blade through one of the slots, its edge resting between the metal disc and emery wheel, as shown in 'cut. 3. Use some pressure and run the blade its full length forward and backward quickly a few times, which grinds one side. 4. Place the knife blade in the other slot and repeat the operation, as at first, which grinds the other side of the blade.

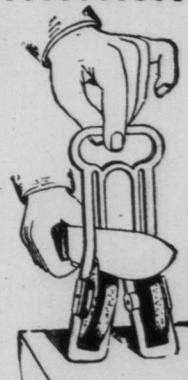
LIBERAL DISCOUNTS TO AGENTS AND DEALERS.

GET FURTHER PARTICULARS FROM

THE ONTARIO SUPPLY CO., OWEN SOUND,
ONT.



No. 3 (Household), Retail Price, 65c.



Rose Automatic Knife
Grinder, No. 5.

“Never change horses while crossing a stream,”

is a good saying. Its application to your tea trade is appropriate and timely. **Don't** leave your good old nag **“Japan Tea”** that has carried you safely across many a rushing stream for any tooted plug that is being doped to death.

Stick to **JAPAN TEAS**

A successful grocer said to us the other day :



“Yes, we always keep well stocked with

**PATERSON'S
CAMP COFFEE
ESSENCE**

as we find it sells well, gives entire satisfaction and we get a good profit out of it.”

ROSE & LAFLAMME,
Agents, Montreal.

Further comment is quite unnecessary.



Flett's

Pickle Popularity.

It means a lot to sell a brand of pickles that will become popular sellers.

Dealers who exercise pickle wisdom will buy

Flett's Pickles

the pickles of high quality.

ROSE & LAFLAMME
Agents, MONTREAL

MHS

September 15, 1905

THE CANADIAN GROCER

W. P. KAUFMANN
19 Caer Howell Street, TORONTO
Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.

A Two Cent Mistake

Don't amount to much in any business, but the striking point is that a clerk is just as liable to make a mistake of \$2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.



IF A MAN WANTS CREDIT

For \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
"GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost must in all cases accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.

There's a Reason

WHY THE PEOPLE USE

LIPTON'S JAMS

THEY WANT THE QUALITY



There's a Reason

WHY YOU SHOULD SELL

LIPTON'S JAMS

YOU WANT THE PROFITS

ORDER FROM YOUR JOBBER

General Agent for Canada:

J. S. CREED

153 Upper Water Street

HALIFAX, N.S.

Board of Trade Building

MONTREAL

GREIG'S
WHITE SWAN
FLAKED WHEAT

The

Flakiest and **Finest**
Flakes and **Flavor**

of any Canadian Wheat

Pre-eminent for high-grade quality

100-lb. barrels

Ask for price delivered at your station

THE ROBERT GREIG CO., LIMITED
White Swan Mills, TORONTO

TEA NOMENCLATURE

Teas that only talk—
LOQUACITY

Teas that “lie” in the tea-pot—
UNRELIABILITY

Teas that stick to the shelf—
UNSALEABILITY

Teas whose days are numbered—
MORTALITY

Teas that sell

Teas that please

Teas that stay

Teas for grocers

Ceylon Teas

60 PER CENT

When a good article pays a good profit why not promote its sale? It stamps you as a good grocer.

IVORINE COLD WATER STARCH

is a good article—none better, and pays 60 per cent. Are you selling it? Cases of 40 pkges. \$2.50.

Order from your jobber.

St. Lawrence Starch Co., Ltd.

Port Credit, Ont.



The Best!

Best advertised,
Easiest sold——

which means
most profitable
for you to handle.

CHURCH & DWIGHT, LIMITED

MANUFACTURERS, - MONTREAL

“ENTERPRISE” PAYS

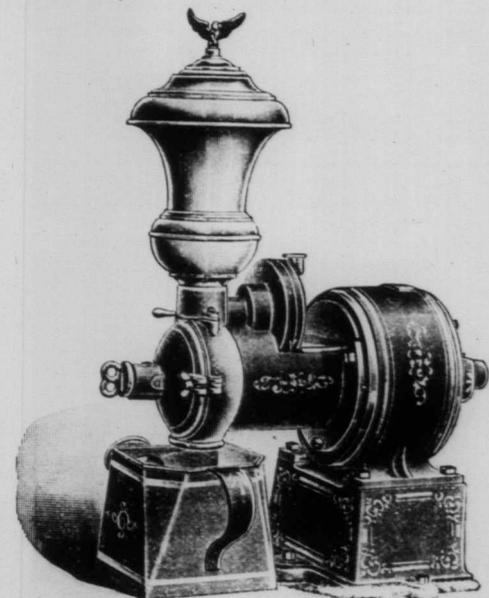
The buzz of customers—the ring of the cash register—the clink of coin increase in a grocery store that is Enterprising in methods and equipment. An “Enterprise” Electrically Driven Coffee Mill decreases expense, increases business. A novelty a few years ago, now a necessity in every grocery. :: :: :: :: ::

The illustration shows our mill No. 83 fitted with $\frac{1}{4}$ H.P. motor, furnished for either direct or alternating current. It is 30 inches high, 22 inches long, 14 inches wide and weighs 115 pounds.

The nickel-plated hopper has a capacity of 4 pounds of coffee. It will granulate 1 pound of coffee a minute or pulverize $\frac{1}{4}$ pound a minute. Each machine is equipped with pulverizing grinders and can be regulated for fine or coarse grinding while running.

We will be pleased to send prices and practical suggestions; also our catalogue showing complete line of Mills, Food Choppers and other “Enterprise” grocers’ specialties.

THE ENTERPRISE MFG. CO. OF PA.,
PHILADELPHIA.



Order To-day



Receive To-morrow

Here we are again with the best **FLOWER POTS, FERN PANS, SAUCERS, ETC.** equipped for your trade. No. 1 assortment. Pots and Saucers: 50-4 inch, 50-5 inch, 50-6 inch, 20-7 inch. Special price, including crate, \$5.60 net. Special orders filled.

THE FOSTER POTTERY CO.,
HAMILTON, LIMITED.

The **GRAY, YOUNG & SPARLING CO., Limited**
Salt
Manufacturers

Granted the highest awards in competition with other makes.

WINGHAM
Established 1871

SAUER-KRAUT

Pickles in brine for lumber and railroad camps
Grocers and Butchers

WRITE
Taylor & Pringle, Limited
Owen Sound, Ont.

COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W.
TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.
Write for prices.

BUY
Star Brand

COTTON CLOTHES LINES

- AND -
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

CHASER SOAP
Does the Work

Do You Know?
that with every 100-bar case of

CHASER SOAP

You receive a coupon worth 25 cents.

The Duncan Company
of Montreal
P.O. Box 292. 1974 Notre Dame St.

TRADE WITH ENGLAND

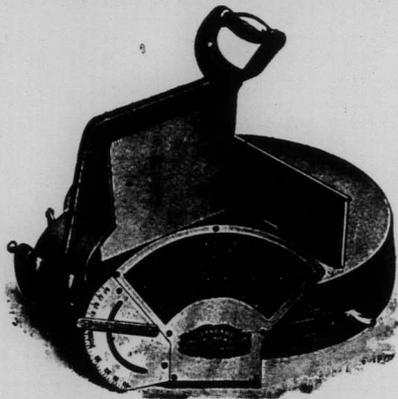
Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"
(The address is 168 Fleet St., London, England.)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80.)
Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

THE STANDARD



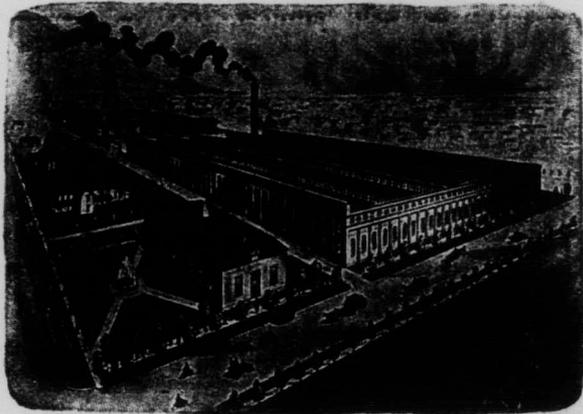
Computing Cheese Cutter
INSURES PROFITS
IN CHEESE

- 1.—It cuts to accurate weight.
- 2.—It computes precise money value.
- 3.—It cuts without waste.
- 4.—It preserves the cheese.

Every grocer can afford it.
No grocer can afford to be without it.

Price and Terms Right. Write for Folder

THE WALKER PIVOTED BIN
AND STORE FIXTURE CO.,
516 Board of Trade Building, - TORONTO



Plant of S. F. BOWSER & CO., Inc.

ALL BOWSER SELF-MEASURING OIL TANKS

are sold under our positive guarantee that they will prove durable and exactly as claimed for them.

YOU HAVE A RIGHT
to ask before you buy what that guarantee amounts to.
You will readily see by looking at the above cut or by referring to Dun or Bradstreet, that WE are in position to make good our guarantee. We are not experimenting, but are putting out the best goods possible to make and behind which we put our entire plant. You take no chances in ordering a

BOWSER OUTFIT

It is the only economical, convenient, clean and satisfactory method of storing and handling your oil.
It will save you oil, time, labor and money.

Write now for Catalog "B"—it will cost you nothing.

S. F. Bowser & Co., 530 Front St. West, Toronto, Ont.

INDEPENDENT—SURE THING!

IT is easy to buy canned PEAS now at cost; also very easy to criticise them, but it takes a lot of study and hard work to produce a satisfactory canned pea. We hope that every Packer is producing the best pea possible. This will do more to increase the consumption than the cost prices. We are doing our best to make the "AUTUMN LEAF BRAND" just right. We have a few thousand cases more of the medium grade peas to offer at prices that will forever eliminate the Hawker in that line.

"AUTUMN LEAF BRAND CORN."—When it comes to nice fancy sweet sugar corn it is a 100 to one that we lead. Reasons why:—Our Manager learned the corn canning business with the world-renowned corn packer, J. W. Jones, of Portland, Me., commencing August, 1869, and followed the business from that time. He has a thorough technical knowledge as well as the practical experience of all these years, with and at the head of some of the oldest and largest Packers in the U.S., as well as with the most important Packer in Canada. If you want more proof, and the best line of canned corn, ask for the "Autumn Leaf Brand."

The Frankford Canning & Packing Co., Limited

Independent
Packers

Frankford
Ont.

A. H. ALLEN, Manager

You Have Noticed Yourself

the value of a neat and attractive store, of bright and pleasing windows, of a handsomely got up package.

The housewife judges, and judges rightly, that if the manufacturers are careless with the exterior they will be careless with the interior – that a common package will contain common goods.

There is Where Old Homestead Goods Shine

Particular in every detail, the Old Homestead Canning Co. have secured labels for their goods that are a positive delight to look at. Labels that sell the goods at sight.

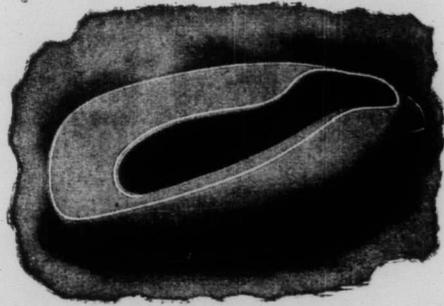
***For a striking window display
To brighten the appearance of your shelves
To please your customers.
To increase your sales.***

Old Homestead Brand Canned Goods are the proper thing.

Try a sample order. If your wholesaler will not supply you, write us direct.

The Old Homestead Canning Co.
Picton, Ontario

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.

CUT THIS OUT



AND KEEP IT FOR REFERENCE

TO REMIND YOU

THAT

WHEN YOU NEED CROCKERY

IT WILL PAY YOU TO WRITE

BARNARD & HOLLAND CO.

MONTREAL

WHEN YOU VISIT
MONTREAL
CALL AND SEE US

SAMPLE ROOM:
CORISTINE BUILDING

To the Trade in the North-West and British Columbia

Our Mr. Chas. H. Lumsden will have the pleasure of calling upon as many as possible of the grocers in the North-West and British Columbia, in the next few weeks, in the interests of our specialties: "Jersey Cream" Yeast, "Jersey Cream" Baking Powder, "Old Church" Canned Goods, "Old Church" Catsup, "Queen's Blend" Coffee and "Social" Goods.

We have given him a special line of 1,200 chests of "Ceylon" and "Indian" Teas at special prices, and we can assure you any orders he may be favored with will have our personal attention, as we are anxious not only to please the trade, but that they should have pleasant remembrances of his visit.

Lumsden Bros., : Wholesale Grocers, : Hamilton, Ont.

RIERA'S
"BLUE LION" and "MAPLE LEAF"
VALENCIAS

Finest shipped from Spain

D. RATTRAY & SONS

CANADIAN AGENTS

QUEBEC

Montreal

OTTAWA

Announcement

We beg to announce to the Grocers of Canada that owing to the rapid increase of our business and the large and increasing demand for Walker Bin Fixtures we have found it necessary to add to our factory facilities and have purchased a larger and better equipped plant in the Town of Berlin, where, with the most modern machinery, experienced workmen and every facility necessary to our special line of manufacture, we will be able to give more prompt attention than heretofore to all orders for Modern Grocery Store Fixtures.

Write for illustrated booklet of Walker Bins.

The Walker Pivoted Bin and Store Fixture Co.

Head Office: 516 Board of Trade, TORONTO, ONTARIO

Terms of Peace

can be had with your trade by selling them only reliable goods.

JAMES' DOME BLACK LEAD

is known the world over as the best Stove Polish you can buy.

Every Grocer should have it. All Jobbers handle it.

W. G. A. LAMBE & CO., Canadian Agents.

The two shining lights at the Canadian National Exhibition at Toronto were



BORDEN'S Brands

"Eagle" Condensed Milk and **"Peerless" Evaporated Cream**



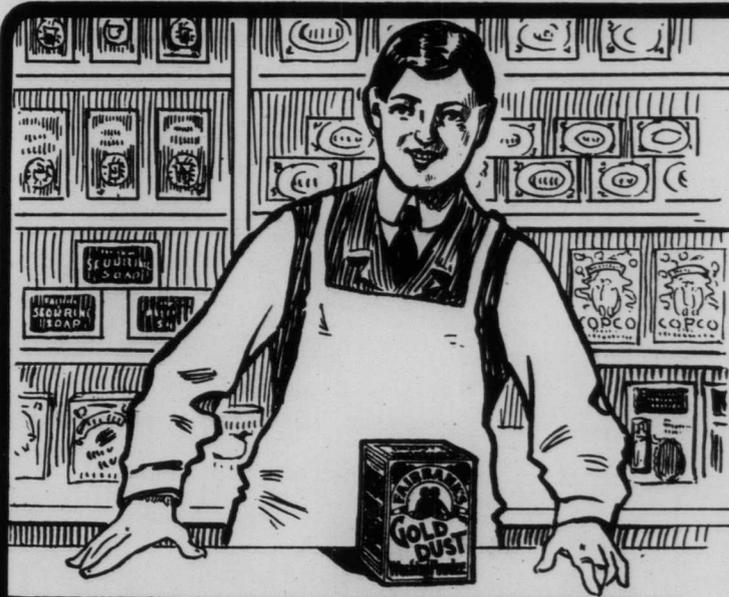
Watch the sale grow. Stock it. It will pay you.

William H. Dunn, Montreal

Erb & Rankin, Halifax, N.S.
W. S. Clawson & Co., St. John, N.B.

JOS. IRVING, 92 Wellesley St., TORONTO

Scott, Bathgate & Co, Winnipeg, Man.
Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.



The Man Behind the Counter

is the one we recognize. We want the co-operation of the retail clerks throughout the country in extending and increasing the sale of the great Fairbank specialties:

- Gold Dust Washing Powder
- Fairy Soap, Copco Soap
- Fairbank's Glycerine-Tar Soap
- Fairbank's Scouring Soap
- Fairbank's Sanitary Soap

We are willing and anxious to acknowledge the service they can render us by rewarding them in direct proportion to the interest they display in pushing these goods. Our method of rewarding is "The Fairbank Plan," which is a system of couponing our specialties in such a manner that the coupons can be easily removed when the goods are sold, and giving for these coupons useful articles, the best that money can buy. Our whole aim is to give the clerks the best value we can secure.

The products embraced in "The Fairbank Plan" are easily sold because they are the best value and give the greatest satisfaction to the consumer. They increase the trade of the store and "The Fairbank Plan" rewards the dealer or his clerks for selling them.

Send for a copy of "The Fairbank Plan" illustrated premium list. It will pay you.

THE N. K. FAIRBANK COMPANY
MONTREAL, CANADA



PARADISE AND HAYCASTLE CURRANTS

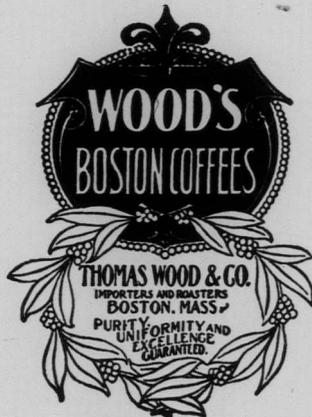
Greece's finest productions. Grown in a specially favored district. Imitations and the "just as good" kind are legion.

You don't need an imitation when you can get the genuine. Your customers are pleased, your trade and profits increased, by handling Paradise and Haycastle Currants.

SOLE AND ONLY AGENTS FOR CANADA

W. H. GILLARD & CO., HAMILTON,

Wholesale Grocers, Tea and Coffee Importers.



ON GUARD

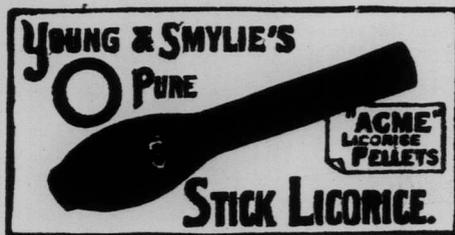
It may be a good idea to close the door after the horse has disappeared. Cut you loose your horse all the same; and once gone, he may never come back. In like manner the Grocer's trade "makes itself scarce" unless properly protected. Place a good faithful guard on duty at the doorway. The strongest detail you can select is

WOOD'S COFFEES

CANADIAN FACTORY AND SALESROOM

No. 428 ST. PAUL ST., - - MONTREAL.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.

Illustrated Catalogue on request

CURRANTS!!

Do you want to sell **Currants** that will give you

Handsome Profit

Satisfied Customers

Increased Business?

Then buy **only** our Celebrated Brand

"Superbos"

Choicest Fruit

Moderate Price

Always Reliable

Warren Bros. & Co.

35-37 Front St. East

Toronto

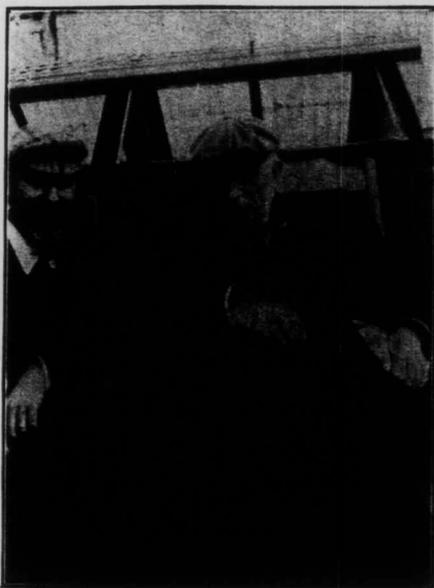
CANADIAN MANUFACTURERS IN ENGLAND

By W. L. E.

WHILE it is, perhaps, impossible to completely diagnose public opinion on political questions, there is nothing to prevent one doing his best in that direction. One could not, during a two months' stay there, examine the public conditions in every nook and corner of Great Britain, but if he employed his time assiduously he could learn a great deal.

* * *

I tried to learn a great deal in regard to the fiscal situation in Great Britain, conversed as opportunity afforded with all sorts and conditions of men, and my conclusions, therefore, whether right or



Messrs. Callahan of Hamilton, and Dennis Murphy of Ottawa, Discussing things on Deck.

wrong, have not been reached without perseverance.

* * *

With a great many people in Great Britain free trade is still almost a religious belief. Some people say they are short-sighted; other people use stronger language. But even those of us who, after careful study, are of the opinion that Great Britain might, with profit to herself, amend her fiscal policy, should not be too dogmatic in our conclusions. Since the advent of free trade Great Britain has undoubtedly prospered, and that greatly. This you will be told on every hand when you begin to suggest. Even those whose faith in the present policy is becoming shaken will tell you this.

It does not follow that because a certain bridge has for years carried one over in safety it will always do so. One thing is certain, it must be repaired occasionally if it is to do so. But because it has heretofore carried one over in safety, one has naturally a reverence for it, and naturally hesitates to make a change for that which may be of doubtful expediency. This, to my mind, about illustrates the fiscal situation in the Mother Country.

* * *

One thing, however, is certain: the public mind is undergoing a change in regard to the fiscal policy. It is in a transitionary state. Whether it will produce radical effects remains to be seen. But it is significant that there is any change at all. A few years ago it would have been an unpardonable sin politically to publicly advocate the doctrine of protection. To-day he is no longer a great sinner. He is at the worst a misguided man, while the number who positively think him right are a great deal more numerous. One cannot say positively what will happen, and the remembrance of the circumstances under which the legislation giving existence to free trade was enacted leaves one still in the dark.

* * *

Opinion in Great Britain in regard to the tariff question is diversified. There is one class who are avowed protectionists. They are in a minority, I should say a small minority. But they are growing in numbers, although at present one cannot say rapidly. In fact I should think scarcely as rapidly as during the year following Mr. Chamberlain's retirement from the Government. The trade returns have been persistently antagonistic to Mr. Chamberlain's propaganda, while the bye-elections have been discouraging to him, and the Balfour Administration has shown the white feather. Like the Laodicians, the Government is neither hot nor cold in Mr. Chamberlain's interest, although he was zealous enough on behalf of his party's welfare when he retired from the Colonial Office to preach the new crusade of protection and Imperialism.

* * *

Another class, and by no means a small one, is composed of those who are in a skeptical frame of mind. Their faith in free trade, with competing nations high protectionists, has received a

serious wrench. As one manufacturer said to me, "We feel that something should be done in the way of tariff reform, but just what should be done is another question." Said another manufacturer to me, "The question is an important one. I do not think we should be in a hurry to make a change. We do not want to jump from the frying pan into the fire. Before a change is made there should be a thorough investigation by the Government. It is better to take our time than to act too quickly."

* * *

But the great mass of the people—the merchants and the working classes—are



Three Montrealers — Messrs. Gravel, Horsfall and Robertson.

apparently yet unmoved by the fiscal policy. It is rarely that one ever hears them mention it. It does not appear to be a sufficiently live question for consideration. The only question that concerns them is the educational question. In regard to that they are by no means passive. It overshadows all others. They are "Agin the Government," and are calmly waiting for the next general election to express their opinion through the ballot. As an issue, therefore, the fiscal question has no chance of being fairly tested. Judging from public opinion, the Government will be routed, and their speeches indicate that they expect it. One cannot but regret that public opinion will not have an opportunity of showing at the next general election where it really stands in regard to the

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN **CAKES** IN **TINS**

WELL KNOWN AND RELIABLE. DURABLE AND ECONOMICAL. 3000 TONS SOLD YEARLY. DUSTLESS, LABOR SAVING, BEST IN THE WORLD. GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors. Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

fiscal question. It would be interesting to know.

* * *

One of the undoubted drawbacks to the advancement of Mr. Chamberlain's protectionist platform is the tax on food plank. No matter how one may argue to the effect that a small duty on wheat would not materially effect the price of the loaf the idea is pooh-poohed. It is decidedly unpopular, and Mr. Chamberlain has a great deal more educational work to do in regard to the food plank of his platform than any other. And without a tax on food there can scarcely be a preferential trade arrangement with Canada and the other food producing colonies.

* * *

While Mr. Chamberlain's policy is not very much alive at present, it is by no means dead. Those who are its propagandists are too energetic to allow it to die. But at present it seems a long way from realization. And in no particular as much so as in its preferential trade proposals.

BUSINESS NOTES.

T. S. LANCASTER has been admitted into partnership with H. E. Shenfield, general merchant, Bowden, Man.

W. Burr, grocer, Chatham, Ontario, has been burnt out.

Mary A. Rowe, grocer and fruiterer, Guelph, Ont., is dead.

Graham Bros & Co.'s creamery, Kinmount, Ont., has been burnt.

Andrew McNabb, general merchant, Osage, is giving up business.

The St. Eustache Canning Co., St. Eustache, P.Q., has been burnt out.

The business of William Shaw, baker, Nanton, is advertised for sale.

A. J. Campbell, general merchant, Star City, is negotiating to sell out.

Henry Defour, grocer, St. Boniface, P.Q., is adding a sash and door factory.

E. S. Meeres, general merchant, Hill Farm, has removed to Balcarres, Man.

J. H. English, grocer, London, Ont., has sustained loss by fire, covered by insurance.

Mr. Octave Armand, grocer, St. Saviour, Quebec, dropped dead at his residence a few days ago.

Mrs. Henri Picard, has registered under the style of Henri Picard & Co., grocers, Montreal, P.O.

F. X. Dalpe and Cleophas Emond, have registered under the style of Dalpe & Emond, grocers, Montreal.

The combined show of fruit, flowers and vegetables held in Hamilton, Ont., recently was a great success.

The Victoria Fruit Growers' Association have decided to erect a plant for preserving fruit in Victoria, B.C.

The stock of J. E. Gibson, general merchant, Dryden, Ont., is advertised for sale by auction on the 20th inst.

S. Veise, Mrs. Alex. Carsley and Alex. Carsley, have registered under style of Carsley & Veise, grocers, Montreal.

A. D. Carley, King, was in the city last week seeing the Exhibition and making purchases for the coming season.

P. Burns & Co. and Fry-Bruhn Co., of Seattle, intend building large pork packing plants in Vancouver in the near future.

The Alberta Grain Co., Limited, with headquarters at Stratheona, will build a 40,000 bushel elevator at Pincher Creek this Fall.

The general store and cheese factory of J. P. Guay, St. Elzear, P.Q., has been burnt out. Loss partially covered by insurance.

Mr. G. A. Forbes, Montreal, P.Q., has returned from a trip to British Columbia and the Territories and reports a magnificent wheat crop throughout the west.

Mr. John A. Turnbull, general manager of the Acadia Sugar Refinery, passed away at his home on Young street, Halifax, N.S., on the 3rd inst., after a short illness.

Emma, Panara & Co. and Badali Bros., Winnipeg, both well known restaurateurs, will open a new business this Fall in the block now being erected by Mr. Oldfield, corner of Smith street and Portage avenue.

P. Dowham, Peterboro, Ont., intends erecting at once a large creamery factory, which will be one storey high and 55 feet long by 30 feet wide. Mr. Dowham previously conducted a similar factory in Chatham.

D. Derbyshire, in his address at the Exhibition directors' luncheon on the 5th inst., said that the exports of butter, cheese and bacon from Canada this year would be seven or eight million dollars more than last year.

Edwin Durant, formerly office manager of the British America Corporation at Rossland, B.C., is now in London attempting the organization of a fishing company to operate in the Pacific, with headquarters at Vancouver.

Mrs. S. D. McMicken and Mr. J. C. Truax have entered into partnership and will start up in the grocery and crockery business in Moose Jaw. The new firm have secured quarters in the new Masonic building and will start business as soon as the store is completed.

An important gathering of the C.P.R. and Victoria Tourist Association officials was held on the 28th ult. at Victoria, B.C. Two matters of interest were discussed, namely, the future possibilities of the local fruit industry and the best means of more widely advertising Victoria's attractions.

The factory of the St. Eustache Canning Co., Montreal, P.O., was completely destroyed by fire on the 4th inst. Besides the building, 12,000 cases of canned goods were destroyed. The loss is estimated at about \$50,000 and is insured at \$10,000. A hundred hands are thrown out of employment.

The Nameless.—"Nemo" has been selected as the name for the new breakfast food manufactured by the Brackman-Ker Milling Co. The total number of names sent in by competitors was 2,588, the winner being Mr. F. C. Lang Elford street, Victoria. The second prize was awarded to Miss Jean McGilivray, 1157 Davie street, Vancouver, who suggested "Pura," while the third goes to Mr. Arthur Wedge, New Westminster, whose selection was "Fru-metti.

Just to Hand

A SHIPMENT OF FRENCH GOODS FROM VALIDET & CO., BORDEAUX

Olive Oil, French Peas, Mushrooms, Asparagus, Macedoines, Maraschino Cherries, Prunes in Glass, Sardines. Also New Green Root Ginger, now used so much in preserving. It is very cheap this year.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, HAMILTON, Ont.



HONEY

We have just taken into stock a large supply of

**FINEST
WHITE CLOVER
HONEY**

Every package bears our trade mark, and is guaranteed pure.

It is put up in handy packages.

- Cases 1/60 lb. Tin.
- “ 6/10 “ Tins.
- “ 12/5 “ Tins.
- “ 24/2 “ Tins.
- “ 36 12 oz. Glass Jars.

JAMES TURNER & CO., Hamilton



You are selling Laundry Blue.—You want to sell the best and please your customers.—You can only do this by selling them **“BLUEOL”**—the only “Never-Streak” Blue made.—Shows you a better profit every way than any imported or domestic blue.

FOR SALE BY EVERY UP-TO-DATE JOBBER

J. M. DOUGLAS & CO., - MONTREAL

We can interest you in

Japan Teas

Have a talk with our travellers.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

ly to net the creditors a high percentage. The plant has been disposed of by Mr. Osler Wade, which is being sold piecemeal by the purchaser, the works being shut down.

J. A. Cote, of the Quebec Fruit Exchange, Quebec, P.Q., has retired. Business continued under the same style by remaining partners.

D. N. Godbout & Co., general merchants, St. Guillaume D'Upton, P.Q., have assigned. Meeting of creditors called for the 18th inst.

Cote & Frere, general merchants, St. Cyrille De Wendover, P.Q., have dissolved partnership. Wilbrod Cote & Wilfrid Cote, registered.

Meeting of creditors of Steffens & Robidoux, grocers, Amherstburg, Ont., who assigned to J. David Burk, is to take place on the 18th inst.

The stock of A. Cameron & Co., (estate of), general merchants, Beachburg, Ont., has been sold to J. A. & J. Bennie, at 71c. on the dollar.

Hamelin & Aubin, general merchants, (Montreal) (Verdun) P.Q., have assigned. Meeting to appoint curator was to have been held on the 13th inst.

Meeting of creditors of P. E. Guerin, general merchant, Embrun, Ont., who assigned to E. A. Larmouth, was to have taken place on the 11th inst.

The grocery business conducted by O. L. Johnson on Colborne street, Brantford, has been sold to J. J. Huffman, formerly employed at Church & Moore's.

The Lunenburg fish firm of L. Anderson, which at one time was one of the largest in Nova Scotia, has assigned to Dr. R. Clarke, of the Bank of Montreal.

Mr. James, Brantford, the east ward merchant, has sold out his grocery and dry goods business to A. J. Smith. The stores were formerly owned by Mr. Smith, but he sold to Mr. James some months ago. The return sale was recently closed, and the business in future will be conducted by Mr. Smith. The deal includes the sale of two stores belonging to Mr. James, one at Tillsonburg and the other at Kerney.

The large fish, and former hardware, firm of Black Bros. & Co., Limited, Halifax, N.S., has gone into liquidation. The bondholders are practically the Bank of Montreal, whom Black Bros. were very heavily indebted to. The court appoints William Duff, of Bridgewater, as receiver of Black Bros. The property affected is that of Black Bros. & Co., fish business and factory, located at Getson's Cove, Lunenburg county.

COMPANIES INCORPORATED.

PROVINCIAL charter has been granted to the Trent Valley Sugar, Provision & Cold Storage Company, Limited, the share capital of the company to be four hundred thousand dollars divided into eight thousand shares of fifty dollars each, the head office of the company to be at the city of Peterborough, and the provisional directors of the company to be Albert Edward Dixon, Adolphus Corban Dean, Frederick Cochrane, Edward Macklem Poussette and William Arthur Irvine.

Provincial charter has been granted to the Hayne Milling Company, Limited, the share capital of the company to be forty thousand dollars divided into four hundred shares of one hundred dollars each, the head office of the company to be at the village of Brigden, and the provisional directors of the company to be John Joseph Hayne, John Wheeler, Thomas Hayne, Mary Jane Hayne, and Alice Wheeler.

Provincial charter has been granted to the Regal Incubator Company, Limited, the share capital of the company to be eighty thousand dollars divided into one thousand six hundred shares of fifty dollars each, the head office of the company to be at the town of Toronto Junction, and the provisional directors of the company to be Edwin Robert Rogers, John Albert Pascoe, William Dwight Sharpe, George Ballantyne and John Cooney.

Incorporation has been applied for by James Steller Lovell, accountant; Robert Gowans, solicitor's clerk; Samuel Goodman Crowell, barrister-at-law; George Hamilton Cassels, student-at-law, and Charles Hall Black, stenographer, all of the city of Toronto, Ontario, to manufacture, buy, sell and deal in bread, biscuits, cake, pastry, confectionery, etc., and to acquire, operate and maintain restaurants, tea rooms, eating houses, lunch counters, and other similar businesses; to purchase or otherwise assets, business, property, good will, privileges, contracts, rights, obligations and liabilities of "The Nasmith Company, Limited." The operations of the company to be carried on throughout the Dominion of Canada and elsewhere, by the name of "Nasmith's Limited," with a total capital stock of one million dollars divided into ten thousand shares of one hundred dollars, and the chief place of business of the said company to be at the city of Toronto, in the Province of Ontario. Dated 1st September, 1905.



From grower to preserver direct. come the fruits that are used in making

UPTON'S

James, Jellies and Orange Marmalade.

That is one of the reasons why they taste so good.

"Condor"
Ceylon Black Tea in
Lead Packages

Madam Huot's Coffee

"Condor"
Japan and Black Tea, Baking
Powder, Mustard, Vinegar.

THE GEM

New Teas Just In and Coming In

*Ex. steamers "Empress of China," "Athenian," "Keeman" and "Tremont" from
Yokohama, Japan and Shanghai, China.*

100	H/chests Choice Early Fannings "Condor 29" at	- - - -	8½c.
50	" Choicest Early Liquoring, Fancy Leaf Japan Tea, a Beauty at	- - - -	23½c.
224	" Japan Tea, Condor xx at	- - - -	18c.
	Condor xxx at	- - - -	19½c.
	Condor xxxx at	- - - -	21½c.

The finest and best lines at the price.

34	Catties Choice 1st Crop New Pinhead Gun Powder Tea, at	- - - -	30c.
75	" Choicest 1st Crop New Pea Leaf Gun Powder Tea, at	- - - -	22½c.
35	" Choice 1st Crop New Pea Leaf Gun Powder Tea, at	- - - -	20c.

Just in from Colombo, Ceylon.

100	H/chests Fine Flavory, Fancy Leaf, Orange Pekoe Ceylon Black Tea, at	- - - -	22½c.
50	H/chests 60 lbs., Fancy Leaf, Finished, Young Hyson Ceylon Green Tea, at	- - - -	18½c.
25	Chests, Extra Fine Ceylon Green, Uncolored Fannings, at	- - - -	9½c.
50	Matts, 8 x 5 lb. boxes each, Fancy, or Pekoe Ceylon Black Tea; at	- - - -	25c.
19	Chests Celebrated "Travencore" or Pekoe Ceylon Black Tea, at	- - - -	22½c.
21	Chests Pekoe "Darjeeling" Indian Black Tea, a Rare Lot in Flavor, re- markable Value, at	- - - -	25c.
600	H/chests Good Japan Teas, at 11½ to	- - - -	12½c.
1,500	Catties Good China Gun Powders and Young Hyson Teas at 10½ to	- - - -	12½c.

All markets are higher and prices I give you are without consideration of the advance.

Buy now, before we are at a higher level.

Specialty of High-class Goods in Teas, Coffees,
Spices and Vinegars.

E. D. MARCEAU

281-285 St. Paul St., MONTREAL

"EMD"
Baking Powder, Coffee,
Spices, Vinegar.

"OLD CROW"
Baking Powder, Coffee,
Spices, Vinegar.

New Goods in Store

We have passed into stock our first shipments of new season's pack of

"HORSE SHOE" SALMON

Canned Peas, Corn and Tomatoes

VALENCIA RAISINS

We solicit your orders for immediate shipment.

PRICES RIGHT

QUALITY GUARANTEED

The EBY, BLAIN CO. Limited
Wholesale Grocers TORONTO

Fresh and Cured Fish

THE STURGEON ROE INDUSTRY.

CAVIAR is a fish product. It is made from the roe of the sturgeon. The best "caviar" is made in Russia, hence the use of "Russian" by sellers of caviar to get the price. Russian caviar does not always come from Russia. In fact, the bulk of "Russian" caviar is made in America. The best evidence of this is the growing scarcity of sturgeon along the Delaware River, where most of the American output of the delicacy is prepared.

Less than twenty years ago the old Delaware fishers used to "bag" twenty to thirty sturgeon a day. Many catches exceeded fifty fish. Very few are caught these days. A little over fifteen years ago sturgeon roe was worth \$8 per keg of 135 pounds, or less than 6c. per pound. Now this roe is worth 80c. per pound, or \$108 per keg of 135 pounds weight, a difference of \$100 per keg in about a decade and a half. The sturgeon is a big fish. Many of those caught weigh over 400 pounds each. These monsters have as much as 100 pounds of roe each.

While caviar making is an art in Russia, and that country makes the best caviar in the world, very little of the best Russian product ever leaves that country, though other countries want it, pay the price and think they get the real

article. Sometimes—very often, in the earlier days of the trade—the Yankee article took a trip across the ocean to get a foreign label, and then returned to its native land. This circuit enhanced the price, though the quality was never altered thereby. In later years this "Russian" caviar goes direct into the market untravelling.

Until a few years ago all of the American sturgeon roe was shipped to Germany for preparation on the continent. A German manufacturer who came here for his roe for a quarter of a century admits that the trade is dead, so far as the American importation of caviar is concerned, and that the local market is too high for the profitable export of caviar stock to the other side.

This salted fish delicatessen was popular as far back as the reign of Queen Elizabeth. It was even then imported from Russia. History tells us that Czar Ivan, who was a suitor for the hand of young Queen Bess, courted her favor with gifts of the succulent caviar. Shakespeare makes Hamlet say: "Caviar to the general." Thus literature and Bohemianism became flavored with caviar at an early period.

The roe sturgeon is caught in the same way in New Jersey, Alaska and Russia. The fish is taken in great nets. Caviar, on Delaware Bay, is the headquarters of the New Jersey roe sturgeon fishermen.

The old open season for sturgeon fishing was from April 20 to June 20. Now it is all the year around; because, while New Jersey had a close season of ten months, the State of Delaware, just across the other bank, had a twelve month open season. The last session of the New Jersey Legislature evened up matters by repealing its close season law. In spite of laws, the principal catching season is in the Spring.

The "marines" work two men in a boat. These men get from \$35 to \$50 per month each and their food. Most of the men are in business for themselves. The nets are 30 meshes deep and 400 to 800 yards long. As each fish hits the net it is rushed ashore and the roe taken out while the fish is yet alive. Roe taken in this way is more valuable than that from the dead sturgeon. Shad roe is not so taken, because it is simply eaten as taken. The methods of roe sturgeon fishermen are the same all over the world, up to the taking out of the egg mass. The roe is then worked through a sieve to separate the small eggs from the muscles and tissue. They are then put into a salt solution. After this they are placed on fine sieves to dry. The product is then ready for shipment or treatment. The best caviar is not the large, coarse-grained kind. Quality is readily determined by the degree of cleanness and transparency. The darker the roe the poorer its grade and the product made from it.

Astrakan is the headquarters of the Russian caviar trade, the best fish for which are taken in the Volga and the Caspian Sea. Pressed caviar is usually for export. It goes forth in large casks

and those of a sensitive turn of mind may not like the method of machinery used. After being drained, the caviar is placed in the casks and tramped down by barefooted Russian peasant girls. The best Russian caviar is called "parnaje." Very little of this leaves Russia, and none of it is tramped into space by the foot press. "Parnaje" is the product of the Caspian Sea belluga sturgeon. This species is not found in any other waters. Only 400,000 pounds of belluga caviar is made annually. Russia makes annually about 1,500,000 pounds of secondary caviar. Germany and Western Europe take about 500,000 pounds of this output.

Different nations eat caviar differently. Germans and Russians generally eat it as it comes from the packages; some continental folk serve it as a toast, covered with jelly. Americans have a habit of squeezing lemon on it. A connoisseur gives the following as the best dietetic method of serving the delicacy: "Take two tablespoonsful of the finest olive oil, one tablespoonful of fine vinegar, some chopped cabbage, parsley and garlic. Mix the above. Then, just before serving on a dish, put in half a pound of caviar." It is all a matter of taste.

B. C. FISHING LICENSES.

MR. E. G. TAYLOR, Dominion Inspector of Fisheries, has intimated that he is prepared to recognize fishing licenses issued in the Fraser River district as long as such licenses are used for coho fishing. This news is interesting as well as important to canners and fishermen, in view of the

near approach of the coho season, which commences on Sept. 15. Some six weeks ago the Dominion Government, without any warning, gave notice that licenses issued in one fishing district would not be recognized in another. This meant that fishermen who desired to follow the fish along the coast would have to take out no less than three licenses at \$10 each.

Now a concession has been secured in that Fraser River licenses will be recognized for coho fishing as far north as Toba Inlet, which is not in the Fraser River district. The waters of Toba Inlet have always been among the best on the coast for coho fishing, and it would have worked a hardship on canners and fishermen alike if the Fraser River licenses had not been recognized as far north as that point.

At present there is little salmon-fishing going on, the only men engaged in the work are those who have contracts to supply the Fraser River cold storage plants with spring salmon, which salmon are frozen for eastern shipment.

B. C. LOBSTER PLANTING

Mr. E. Kemp, one of the experts of the Fishery Department, has just returned from British Columbia. He reports successfully planting at different points in B.C. waters, a quantity of lobsters. In previous years the attempt to plant lobsters has only been partially successful owing to the long and tedious

journey from the Atlantic necessary for their transportation. This season, however, elaborate measures were taken to accomplish this successfully with most satisfactory results. It is intended to keep a strictly close season for two or three years.

WEST COAST OYSTERS.

Mr. E. G. Taylor, Inspector of Fisheries, in his report says the oyster beds on the West Coast are in excellent condition. No signs of the alleged torredo pest could be found during the whole of his inspection. The oysters thrive best where the brackishness of the water would not be favorable to the torredo, which only thrives in very salt water. Capt. Kemp, the oyster expert, has concluded his duties on the Pacific Coast and has returned to the east.

SALMON IN PORCELAIN JARS.

The highest price brought for any salmon canned on Puget Sound is for the porcelain jars which are sold only to the English market. There are only three canneries on the Sound that handle salmon in this shape. These canneries have special contracts and sell to a large London brokerage firm. The method of packing in porcelain jars is practically new. It was started two years ago. The jars were invented and introduced by S. M. Okell, of Victoria.

"HALIFAX"

"ACADIA"

AND

"BLUENOSE"

PREPARED

CODFISH

HALIFAX

ACADIA

AND

BLUENOSE

PREPARED

CODFISH

A GOOD CORNER STONE
FOR YOUR FISH BUSINESS. TRADE BUILT ON
IT WILL ENDURE—
NOTHING CAN SHAKE IT.
CONSUMERS ARE TOO
FOND OF THESE BRANDS
TO GIVE THEM UP.



KING OSCAR SARDINES

THE
NEW
PACK

is now arriving with the wholesale trade.
Ask for them. They are the leaders.

JOHN W. BICKLE & GREENING

Canadian Agents

HAMILTON, - ONTARIO



THE Pacific Selling Coy's

"Clover Leaf" and "Arrow" Salmon

"Talls and Flats, the Choicest Fish"

"Flats, the Choicest Cuts"

ALL GROCERS should push these brands, *because* of their intrinsic merit.

Place a trial order with your Wholesale Grocer.

SELLING AGENTS

Toronto, - - -	Chas. E. Kyle	Halifax, - - -	Grant, Oxley & Co.
Montreal, - - -	J. Alex. Gordon & Co.	Kingston, - - -	D. Stewart Robertson & Co.
Quebec City, - - -	Joseph Winfield	Ottawa, - - -	J. Moffat Ross
Hamilton, - - -	Alfred Powis	Winnipeg, - - -	Ashley & Thompson
London, - - -	D. C. Hannah	St. John, - - -	J. Hunter White

FREIGHTS AND CHARTERS

THE chief cry in freight circles is that Canadian shipping firms are charging excessive rates and the Georgian Bay combine rates are quite the talk of the shipping world. Combine rates which existed away last May are being dug up and the combine at present is acting in a way said to be against Canadian ports. For instance, in May last it is stated that when the combine rate was 5 $\frac{3}{4}$ cents from Fort William to Montreal some of the members of the combine carried grain at 3 $\frac{3}{4}$ cents and some even lower. What is being done now is to shut out practically all grain

grain and it is continuing in that direction for shipment during the latter half of October and the first half of November.

This action is considered very serious for the port of Montreal, and shipping men—that is, exporters—are not any too well pleased with the situation in that city.

The rates from Fort William to Montreal for the next month are fixed at 6 $\frac{1}{2}$ cents, insurance included, and for the following month up to November 25 the rate will be 7 cents, insurance included.

favorable to the railways than the order originally promulgated.

An order has also been issued dealing with the request of the American Cereal Company of Peterboro, that grain shipped from the upper lake ports and milled at Peterboro and re-shipped, the double shipment to count as one. The request was refused, but the company will benefit by the reduced rates from Ontario points authorized in July and modified as noted.

The Quebec-London Transport Company has been finally organized. It is expected that the charter of incorpora-

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow.	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin.	Manchester.	Antwerp.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13/4c	15/	15/9	15/	15/6	.....	.....	16/6	12/	15/	.....
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases.....	*13/4c	15/	15/9	15/	15/6	.....	.....	16/6	12/	15/	.....
Canned Meats.....	*13/4c	15/	15/9	15/	15/6	.....	.....	16/6	12/	15/	.....
Canned Goods (gallon apples, fruit, soups, vegetables, etc.).....	8/9	13/1½	13/1½	12/6	†15/6	.....	.....	†16/6	.....	12/6	.....
Oil, lubricating and other; also Wax; in barrels.....	11/3	12/6	13/1½	15/	15/6	.....	.....	16/6	10/6	12/6	16/3
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas											
Starch, and Grape Sugar, in bags	8/9	10/6	10/	11/3	11/3	.....	.....	12/6	8/9	10/6	.....
Rolled Oats, Dog Flour, Flour Middlings, in bags	11/3	12/6	12/6	13/9	16/6	.....	.....	17/6	10/	12/6	.....
Rolled Oats and other Cereals, papered, in cases.....	7/6	8/9	10/6	8/9	.....	.....	.....	.....	.....	8/9	.....
Glucose and Syrup, in barrels.....	10/	12/6	15/9	12/6	16/6	.....	.....	17/6	8/9	12/6	.....
Cheese, in boxes; also Condensed Milk	20/	25/	26/3	25/	22/6	.....	.....	22/6	20/	25/	26/3
Butter, in cases and kegs; Cheese in crocks, boxed.....	25/	30/	31/6	30/	.....	.....	.....	.....	25/	30/	32/6
Seeds, Timothy and Clover, in bags.....	12/6	13/9	16/3	17/6	15/	.....	.....	16/3	12/6	15/	15/
" Beans and Peas, in bags.....	10/6	12/6	12/6	12/6	.....	.....	.....	.....	10/6	12/6	15/
Apples, Flour and Meal, in barrels.....	2/6	2/6	3/	2/9	3/	.....	.....	3/	2/6	3/	3/
" and other Green Fruit, in boxes.....	12/6	15/9	15/9	15/	17/6	.....	.....	17/6	12/6	15/	17/6
" Evaporated, in barrels or boxes.....	8/9	10/	10/6	10/	.....	.....	.....	.....	8/9	10/	12/6
" Prunes and other dried fruit, in boxes.....	15/	20/	21/	20/	.....	.....	.....	.....	15/	20/	20/
Eggs, in cases or barrels.....	12/6	15/9	15/9	15/	15/	.....	.....	15/	10/	15/	17/6

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and un'ess specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2,240 lbs,

No Primage via Montreal.

from Canadian ports because the combine rate is fixed for October 15 at 2 $\frac{1}{2}$ cents while the American rate is reported to be from Fort William to Buffalo, a longer distance than from Fort William to Georgian Bay at 2 cents. Half a cent a bushel is too much of a margin to be refused and the point is that Canadian steamer owners deserve as good a rate as they can get, but it seems altogether incompatible with a living business to keep this up. The American ports are flooded with the new Manitoba

From Fort William to Kingston and Prescott 4 $\frac{7}{8}$ cents will be charged from September 15 to October 16 and from that date to the closing of navigation the rate will be 5 $\frac{3}{8}$ cents.

It is noticeable that the Railway Commission has reconsidered the order issued in July regarding the rates on grain and grain products from Ontario points for export. The new order authorizes some new station groupings and new percentages of the Chicago and New York rate which are somewhat more

tion will be issued in a few days, after which the company will carry on a steamship service between the British Islands and Canada, Quebec being the Canadian port and London for the Old Country. The first sailing has been arranged for September 30th when the new steamer "Si" will leave Quebec for London with a full general cargo. The new line have offices in Montreal in the Board of Trade building. The name of Mr. Thos. Harling of Montreal is mentioned as the new manager.

A DOUBLE PROFIT

Royal Baking Powder Pays a Greater Profit to the Grocer Than any Other Baking Powder He Sells.

Profit means real money in the bank. It does not mean "percentage," which may represent very little actual money. A grocer often has the chance to sell either:

1. A baking powder for 45c. a pound and make a profit of 5c. or 6c., or,
2. A baking powder for 10c. a pound and make "20 per cent profit," which means only 2c. actual money. Which choice should you take?

Royal Baking Powder makes the customer satisfied and pleased, not only with the baking powder, but also with the flour, butter, eggs, etc., which the grocer sells.

This satisfaction of the customer is the foundation of the best and surest profit in business—it is permanent. Do not take the risk of selling a cheap alum baking powder; some day the customer may find out about the alum, and then your best profit in the customer's confidence is gone.

Royal Baking Powder pays greater profits to the grocer than any other baking powder he sells.

ROYAL BAKING POWDER CO., NEW YORK

THE
STAVANGER PRESERVING CO'S
FAMOUS
"CROSSED FISH"

BRAND

NORWEGIAN SMOKED SARDINES

Cases 100 x $\frac{1}{4}$ tins \$11.50 per case.
 Cases 50 x $\frac{1}{2}$ tins 9.00 per case.
 Cases 100 x $\frac{1}{2}$ tins 17.00 per case.

Lots of 5 cases or more, 50c. less per case.

TERMS:—Net 30 days or 1% 10 days.

Cost more because they are worth more than any other Norwegian Sardines.

All we ask you is to cut a tin of "Crossed Fish" Brand alongside a tin of your favorite brand of Norwegian Sardines, and we are sure of the rest.

500 cases just received into store, 2,000 more on the way.

FOUR FORCIBLE REASONS WHY
The "Crossed Fish" Brand is Such a Favorite :

The "Crossed Fish" is the ORIGINAL BRAND.

Only the finest selected Fish and pure Olive Oil are used in its manufacture.

The "Crossed Fish" Brand has 25 years reputation for Quality and Reliability.

It has obtained the Highest Awards wherever exhibited.

Hudon, Hebert & Cie.
Montreal

The Most Liberally Managed Firm in Canada.

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Lumsden Bros., Hamilton.
Maiden, J. H., Montreal.
McLaren's, W. D., Montreal.
Royal Baking Powder Co., New York.

Biscuits, Confectionery, Etc.
Christie, Brown & Co., Toronto.
Colson, C. E., & Son, Montreal.
Cowan Co., Toronto.
Greig, Robert, Co., Toronto.
Hunt, Harry W., Toronto.
Lamont, Corliss, & Co., Montreal.
McLaughlan, Sons & Co., Owen Sound.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Rose & Lafamme, Montreal.
Stewart Co., Toronto.
Turner, James, & Co., Hamilton.

Cheese Cabinets.
Walker Pivoted Bin and Store Fixture Co., Toronto.

Canned Goods.
Balfour & Co., Hamilton.
Bloomfield Packing Co., Bloomfield, Ont.
Canadian Cannery, Limited, Hamilton.
Eby, Blain Co., Toronto.
Frankford Canning and Packing Co., Frankford, Ont.
Lumsden Bros., Hamilton.
Old Homestead Canning Co., Picton, Ont.

Cash Registers.
National Cash Register Co., Dayton, O.

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Empire Tobacco Co., Montreal.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Clothes Lines.
Hamilton, Cotton Co., Hamilton.

Cocacanu.
Downey, W. P., Montreal.

Cocoas and Chocolates.
Baker, Walter & Co., Dorchester, Mass.
Cowan Co., Toronto.
Klaus-Rose & Lafamme, Montreal.
Lamont, Corliss, & Co., Montreal.
Lowney, Walter M. Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
Tippet, A. P., & Co., Montreal.
VanHouten's—J. L. Watt & Scott, Toronto

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Dean & McLeod, Hamilton.

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Gillett, E. W., Co., Toronto.

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Borden's—Wm. H. Dunn, Montreal.
Ewing, S. H. & Sons, Montreal.
Truro Condensed Milk and Canning Co., Truro, N.S.

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Kaufmann, W. P., Toronto.

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Campbell's, R. Sons, Hamilton, Ont.
Bernard & Holland, Montreal.
Foster Pottery Co., Hamilton.
Gowans, Kent & Co., Toronto

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Clark, Wm., Montreal.
Fairbank, N. K. Co., Montreal.
Fearman, F. W., Co., Hamilton.
MacLaren, A. F., Imperial Cheese Co., Toronto.
McLean, J. A., Produce Co., Toronto.

Park, Blackwell Co., Toronto.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., & Co., Toronto.

Financial Institutions & Insurance
Bradstreet Co.

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Bickle, John W., & Greening, Hamilton.
Eby, Blain Co., Toronto.
Hudson, Hebert & Co., Montreal.
James, F. T., Co., Toronto.
Pacific Selling Co., New York.
Winnipeg Fish Co., Winnipeg, Man.
Tippet, A. P., & Co., Montreal.
White & Co., Toronto.

Flavoring Extracts.
Capstan Mfg. Co., Toronto.
Greig, Robt. Co., Toronto.
Imperial Extract Co., Toronto.

Fly Pads and Paper.
Wilson, Archdale, Hamilton, Ont.

Foreign Importers.
Biermann, E., & Co., Cardiff, Wales.
Bowyer T. B., & Co., London, Eng.
Boyd, Thos., & Co., Liverpool, Eng.
Crichton, Alexander, Liverpool, Eng.
Griffin & Culverwell, Bristol, Eng.
Hall, R. C., & Co., London, Eng.
Latham, John, & Sons, Leith, Scotland.
Little, Geo., Manchester, Eng.
Marshall, James, Aberdeen, Scotland.
Meeker, George R., & Co., London, W.O.
Neubeck & Schipmann, Hamburg, Ger.
Salter & Stokes, London, Eng.
Scott, David, & Co., Liverpool, Eng.
Sowerbutts A. E., & Co., London, Eng.
Whiteley, Muir & Co., Liverpool, Eng.
Wickes, Hamilton, & Co., London, Eng.

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Burgess, W. O., Queenston, Ont.
Dawson Commission Co., Toronto.
Distributors Co., Toronto.
Gibb, W. A., & Co., Hamilton.
James, F. T., Co., Toronto.
Kinnear, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Psimenos, Th. J., London, Eng.
Ratray, D., & Sons, Montreal.
Robinson, O. E., Ingersoll.
Smith, E. D., Winona, Ont.
Smith, Tom, Toronto.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Walker, Hugh, & Son, Guelph.
Warren Bros. & Co., Toronto.
White & Co., Toronto.

Gelatine.
Cox, J. & G., Edinburgh, Scotland.
Tippet, Arthur P., & Co., Toronto.

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Canadian Shredded Wheat Co., Niagara.
Eby, Blain Co., Toronto.
Frontenac Cereal Co., Kingston.
Greig, Robert, Co., Toronto.
Kinnear, Thos., & Co., Toronto.
Lake Huron & Manitoba Milling Co., Goderich.

Grocers—Wholesale.
Balfour & Co., Hamilton.
Chaput, L., Fils & Co., Montreal.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Hudson, Hebert & Co., Montreal.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Major, S. J., Ottawa.
Turner, James, & Co., Hamilton.
Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.

Hides, Skins, Etc.
Page, C. S., Hyde Park, Vt.

House Insect Destroyer.
Common Sense Mfg. Co., Toronto.

Infants' Foods.
Keen, Robinson & Co., London, Eng.

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Jams, Jellies, Etc.
Batger's—Rose & Lafamme, Montreal.
Greig, Robert, Co., Toronto.
Imperial Extract Co., Toronto.
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depends (1st) on the use of the best clean whole spices.

(2nd) on the proper proportion of each spice to bring out the best results.

S. H. & A. S. Ewing's "PRINCE OF WALES" Brand exemplifies these qualities and is put up in attractive open-face cartons, by the reliable firm,

S. H. & A. S. EWING,

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RIGHT PRICE

We are Sellers

Quick Shippers

L. CHAPUT, FILS & CIE.

WHOLESALE GROCERS AND IMPORTERS OF TEAS, WINES AND LIQUORS, MONTREAL

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NEW ADVERTISEMENTS.

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FAREWELL TO THE EXHIBITION.

THE Canadian National Exhibition of Toronto closed its doors on Saturday, the 9th inst., after a period of unprecedented and unexpected prosperity.

Nearly seven hundred thousand visitors turned the stiles during its opening, exceeding by at least one hundred thousand any previous Exhibition.

Many were the happenings of interest which crowded themselves into the eventful two weeks: The visit of Prince Louis of Battenburg, with his stalwart Bluejackets; the exhibit of the Windsor plate; the excellently fine art display; the remarkably executed Coronation picture, are only units among the numerous attractions, yet they stand prominently out as showing that the "Canadian National" is rapidly developing into an attraction at once widely interesting, intellectually instructive, and of refined art.

The last week was one particularly marked by the influx of a great number of our particular friends, the country grocers. Many were the callers our editor had to interview, stretching from visitors from Vancouver and Winnipeg in the west, Montreal and Ottawa in the east, and a worthy American grocer from New York City. So great was the influx that many wholesale grocers kept their travelers in Toronto for that week, for the grocer, like the worthy John Gilpin of our childhood fame, "tho' on pleasure bent," has an eye for business, and was nothing loth to utilize his visit by "stocking up" his store.

The exhibitors, too, as far as the grocery section is concerned, gave expression to every satisfaction with the Exhibition trade. Never before have such satisfactory results been secured.

We were particularly pleased to note that the indiscriminate distribution of samples was conspicuous by its absence this time. Such distribution may have had its uses at one time, but at the present epoch of trade, when there are many articles on the market, all of the same character, an indiscriminate giving of samples is very much like placing a premium on dishonesty, by encouraging the public to use any artifice to obtain as many "somethings for nothings" as possible.

Whispers reached our ears from time to time, which sounded very much like the lisplings of complaint from some exhibitors in the Manufacturers' Building. Why is it that that building presents such a mixed medley of variety? Could not the Manufacturers' Hall be devoted exclusively to finished goods, displayed for show and instruction only, and could not the "sale booths"—pretty artistic displays as they are, with their dainty maiden attendants—be relegated to a building such as the Women's Building? This, we are convinced, would be a great satisfaction to all concerned, as well as making a more uniform display. The appearance of the grocers in such numbers is gratifying in the highest degree, and appears clearly to point to the need for a "special day" at one time during another such exhibition for grocers and allied trades. It would be an event worthy of a great enterprise, such as the grocery trade is, and an opportunity of cementing the friendship already existing. The grocer leads the "van" in every pioneer district, and there is no reason why he should not hold it long after, and remain the leading store of each district.

THE ABUSE OF CREDIT.

THE credit system as an institution is probably one of the few things which must ever remain with us. In its use it is one of the greatest con-

veniences of commerce. Abused, it becomes at once a positive curse, and the toughest problem of business.

Constantly our attention is being directed to troubles arising from the abuse of the credit extended by enterprising storekeepers in their anxiety to secure an increase of trade. The storekeeper is often at his "wits' end" to scrape together sufficient cash to satisfy his wholesale men, whilst at the same time a glance at his accounts reveals a satisfactory balance. The reason is his inability to effectuate collections.

It is almost impossible for the country store to arrange prices to compensate for the extent of credit expected. Prices are, to a large extent, public knowledge. Almost all commodities of daily consumption are quoted periodically in the daily papers, and the people who want credit are keen enough to keep their eyes on these quotations, besides which the issuing of catalogues, etc., from large departmental stores, is a fruitful means of keeping the country districts posted with the latest lowest prices, based on the principle of "cash with order." It is a most remarkable fact that among these very people who expect low prices are found many large and prosperous farmers. The result to the storekeeper is most disastrous. He has to supply his goods in competition with these cash terms, and is expected to allow the payment to await the convenience of the farmer, which often means until his crops are harvested. Even to this many a storekeeper would not raise objection, for he can easily negotiate the note of a well-to-do farmer. Our information, however, tells us that the farmer's attitude to his store account is one of great injustice. With his other accounts, such as implements, etc., he has to show a measure of regard. The large firms who run such businesses are not as easy as our amiable and friendly storekeeper; they secure themselves pretty soundly by holding a safe lien until the last final payment. In addition, too, they cover their debt by a note, carefully stating a substantial interest for any future extensions in part or whole, generally never less than 7 per cent. The farmer, therefore, is much more likely to let his "store" account slide in favor of the ever-increasing implement "note," really using the storekeeper's money to pay his implement account. Now this, on the face of it, is a gross injustice, and one that cannot be taken up too strongly.

Our retail friends in Manitoba and the Northwest are about starting a campaign to put down credit entirely, owing to the injustice experienced and to the impossibility of getting prices equivalent to the credit enforced by their customers. We wish them every success.

There are districts, however, where credit will—perhaps must—continue; to adjust these districts is the serious problem. To demand "cash" after credit has been given for years is a hard matter, and fraught with difficulty and danger. But why not follow the example of our friends, the implement manufacturers? Give a limit as to time, draw on the customer for the amount, with interest to accrue after a fixed date, at say 7 per cent. Every man knows that money is worth its usage, and in using his neighbor's capital he is, on common lines of honesty, bound to allow him sufficient and adequate interest for the convenience. A clear notice to this effect to all the customers might have the effect of materially assisting collections, or at all events securing adequate remuneration for extended credit.

CANADIAN TRADE WITH JAPAN AND CHINA.

THE close of the war in the East will undoubtedly bring about a great commercial development in the countries which are immediately interested.

Japan, Corea, China, through Manchuria, will all be heavy buyers of raw and manufactured goods. A great share of this business should come to Canada. We already have a foothold in the East and with careful cultivation the market possibilities there should prove unlimited.

During the year ending June, 1905, Canada exported over \$2,000,000 worth of goods to Japan, China and Corea. There is not one of the items in that list which could not be indefinitely increased. The principal items are cotton, flour, canned salmon and other fish, leather and its manufactures, metals and their manufactures, provisions, lumber and wood pulp. In every case the consumption is large and Canada is in the best situation to supply the demand.

Our transportation facilities are better than those of the United States as the boat trip from Vancouver is two days shorter than from any American port. Moreover, in China at the present time there is an intense prejudice against everything American. This should place Canadian products on a still better basis.

Manufacturers would do well to look into this market carefully. There is no doubt that unbounded prosperity will follow the opening up of new provinces and countries to Japan's enterprise.

When the great numbers of men whom Japan has kept in the field during the past two years are turned to peaceful avocations and the regular business of the country is resumed, there will be a great call for foreign manufactures.

If Canada shows sufficient enterprise she should be able to multiply her present business with the East many times over. Now is the time to strike. Our fisheries and other natural products admit of the utmost expansion in exports. Our manufactures, too, have of recent years reached the stage where they can enter foreign markets and compete with the manufactures of the world.

Under all these circumstances the outlook for trade with the East is very bright.

THE MARKET AND THE CROP.

REPORTS from all points of the Dominion speak well as to the progress of harvesting operations.

The storms which passed over the wheat belts a few weeks ago somewhat checked operations, and produced a degree of anxiety, more or less justified by the damage which resulted in some districts.

The subsequent excellent weather, however, has hastened events beyond anticipations, and operations are now well in hand, with every indication of a record yield.

Quality, too, is pronounced as above the average. The scare of rust has proved in result to be little more than that, the general character being considered good, an average yield of nearly 25 bushels per acre with a total of approximately 100,000,000 bushels.

With this relief of anxiety the attention not unnaturally turns to the effect on the market of this extraordinarily large crop, not only of the Dominion but also of the United States.

From the Maritime Province districts reports to hand already denote downward tendency, Ontario flour having fallen to the extent of 50c per barrel.

The English market is perhaps the one of greatest importance. It is to it to which all eyes turn, and which gives the great index to the universal situation.

In the current issue of our esteemed contemporary, the London Miller, the subject is dealt with in a very concise manner, as regards that market, and it is evident that a great battle of price is in contemplation, as the natural result of the marketing of the present harvest.

Available stocks are, apparently, beyond the ordinary at similar seasons, and any attempt to rush the market is expected to have deplorable effects upon the market values.

The London Miller may be taken as voicing pretty generally the whole milling community. We cannot therefore do better than give our readers herewith a pithy extract from that publication:

It appears as if we are in the midst of a somewhat prolonged period of depression.

From practically all parts of the world there is the promise of abundance of wheat, and as a consequence operators are hard to meet with.

English wheat has become fairly abundant on all our exchanges, and prices have undergone a slump when compared with those of a month ago. At the latter period even the most impecunious son of the soil would have disdained an offer of 30s. for his poorest sample, but to-day he would be glad to get within 2s. of that figure for a much better lot of grain. It is just as we predicted, and if country millers will only take the advice we have been tendering to them for three months they will bespeak such a quantity of the native produce as will keep them in a position to compete with either English or American millers during the whole of the next cereal year.

There are ominous signs from across the Atlantic that we are to have the full flood tide of foreign flour before long and every possible safeguard must be adopted to meet it in the most effectual manner. It will be a terrible cut on prices, and nothing will prevent our cousins from once again measuring their skill against us.

Quality we are easy about, but we know too well how prone the British buyer is to pay attention to a cheap substitute, and we must be quite ready to meet the competition on its merits.

The United States weekly crop report is one which may now be thoroughly relied upon, seeing that it is practically too late for the scaremonger to have any influence.

Evidently we are face to face with another trying period, and during the Winter we may have American Spring wheat flour dumped on our shores in undesirable quantities.

It is true that if this occurs American millers will be the worst sufferers, but in such cases the offender against good business laws is not the only one who has to bear the brunt, and so the British and Irish miller must be prepared for an almost worthless trading period just as soon as his rival across the Atlantic can make sufficient flour to enable him to ship.

It is rather surprising that such a smart business nation as the Americans are reputed to be should follow such an insane policy as we know they have done in previous years but of course it is their own affair, and under our existing law of free imports the utmost that we can do is to be so equipped that our output shall be superior—as it has been for a long time now—and that our cost of production should be as low as possible.

We are rather afraid that in former periods of stress we were not in a position to meet them because of this very

fact, but to-day it is not too much to say that nowhere in the whole world is it possible to produce a sack of flour as cheaply as can be produced in the United Kingdom, and this being so we are ready to meet our American confreres on their own terms; in fact we were never so fit for fight.

THE WEST INDIAN TRADE.

WHILE we, as Canadians, are proud of our country and are firm believers in its future, yet we must acknowledge that there are some things which we lack, the possession of which would be most desirable. The United States, to the south of us, are self-contained. From the wheat fields of Minnesota and Dakota, to the cotton fields and rice fields of Alabama; from the orchards of Oregon to the orange groves of Florida; from the forests of Maine to the fruit lands of California, the country is productive of every possible article that a civilized human being can require. And where the United States fail to supply any known want, their over-seas possessions fill in the gap. Can the same be said of Canada?

Desirable as it would be to be able to record that Canada is capable of supplying all her own wants, this is impossible under existing circumstances. True, we have an immense variety of products in boundless supply, but it must be remembered that the southern boundary of the Dominion lies far north of the tropics, and all the products of the tropical belt are denied us. To fill in this gap in the case of Canada, what could be more natural than to have recourse to our nearest sister colonies—the West Indies?

Geographically, Canada is not so far distant from the British Islands of the West Indies as one might be inclined to suppose. As compared with her distance commercially from Great Britain, the position of the West Indies is highly favorable to the development of a successful trade. Where it takes six weeks to get an order filled in England, it only takes three or, one-half, that time, to get an order filled in Jamaica. This is comparatively quick work.

The sentiment in the Indies, as voiced by travelers who visit the Islands, and by Islanders who come to Canada, is extremely favorable towards a closer political and commercial connection between the two colonies. At present trade is carried on principally with the United States, whilst the trade with Canada is nominally small. But the possibilities for a great expansion are there, and with proper cultivation there should be a considerable growth in the volume of products exchanged.

WESTERN ASSOCIATION NEWS AND TOPICS

Address all communications for this department to THE CANADIAN GROCER, 511 Union Bank Building, Winnipeg, Man.

Officers of the Association.

PRESIDENT, T. J. Lawlor, Killarney, Man.; 1st vice-president, H. C. Hamelin, Lauder, Man.; 2nd vice-president, J. D. Baine, Boissevain, Man.; treasurer, Robert Rollins, Killarney; secretary and organizer, W. A. Coulson, Williamson block, Notre Dame avenue, Winnipeg.

Executive: A. G. Munro, Morden, Man.; A. E. Hill, Griswold, Man.; W. G. McLaren, Souris, Man.; J. Brown, Neepawa, Man.; R. F. Moore, Cartwright, Man.; F. W. Clingan, Virden, Man.; N. D. McKinnon, Weyburn, Sask.; G. C. Sayles, Elva, Man.; E. H. Glinz, Oak River, Man.; W. Ledoux, Arnaud, Man.

First Vice-President H. C. Hamelin was in Winnipeg last week on private business and was interviewed by The Canadian Grocer regarding the progress made by the association. "I have not been in communication with the secretary for some time," said Mr. Hamelin, "but I am glad to see in The Grocer such an encouraging list of new members. It is quite evident that the association is making steady, substantial progress."

"What do you think of the business outlook?" inquired The Grocer.

"It is most encouraging. The big wheat crop is safe now and it is undoubtedly the largest on record. Moreover, the price is satisfactory and hence millions of dollars will be put in circulation in the west during the coming months. During the last year western merchants have been buying sparingly because money was tight and stocks are low all through the Canadian west. Wholesalers should reap a rich harvest during the coming months.

"Plainly this is the time for western merchants to insist on collecting their outstanding accounts and the association's policy on the credit question is undoubtedly a wise one. The only danger in the present situation is that the crop money may be used for speculative purposes while liabilities are left undischarged. The Retail Association by insisting upon the payment of all accounts can do a great deal to put the prosperity of this country on a permanent solid basis. The big crop and the money it will bring should be used to pay off all debts. It would be a splendid thing to start with a clean sheet."

Hamelin Bros. have sold their branch store in Lauder, but for some little time to come Mr. Hamelin may be addressed at that town.

* * *

From all parts of Manitoba come reports that association members are preparing to adopt the association policy this fall respecting credits. Notices are being printed and distributed, signed by all the merchants in a number of towns, to the effect that after November 1, all accounts must be paid and all goods bought must be paid for in cash. These notices show that association members mean business and they are highly encouraging to the executive

* * *

Secretary Coulson is busy on the Yorkton and Minnedosa branches and it is not likely he will return to Winnipeg for some time. Every effort is being made to promote the organization before November 1st.

INQUIRIES FOR CANADIAN TRADE.

THE following inquiries for Canadian trade have been received at the Department of Trade and Commerce, Ottawa. The names of the firms making inquiries with their addresses, may be obtained on application to the Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

960. A Burgundy wine firm wants a good representative in the Canadian market.

961. A well known firm in Marseilles wishes to introduce in Canada its specialties of fruit preserves.

958. A Bordeaux wine firm desires to appoint an agent in Canada.

959. Another firm in Bordeaux, in the same line, desires to get into communication with Canadian trade.

967. A French exporter of kitchen supplies, steel, copper, desires a valuable agent in the Canadian market.

966. A Parisian manufacturer of electric lamps wishes to correspond with Canadian trade.

948. A firm importing hay largely in London, Liverpool and Glasgow invites correspondence from Canadian shippers.

951. A Sunderland house wishes to hear from Canadian manufacturers of broom handles (50 by 1½).

952. A Hull firm is open to purchase salted cod roes and asks to be placed in touch with Canadian shippers.

965. A French needle manufacturer wants to be put in touch with Canadian buyers.

The store that pleases everyone

is the one that handles

"SALADA"

Ceylon Tea because the public realizes that for quality, flavor and purity "SALADA" has no equal ; therefore wouldn't it be wise for you to write for prices and particulars to

"SALADA" Toronto or Montreal.






**Standards For Richness
And Purity**

This is the Dealer's guarantee that he is making a good investment when buying these Milks.

It pays to sell goods that are sure to please.

The margin of profit is also right.

TRURO CONDENSED MILK CO., Limited, TRURO, N.S.

Are You Handling

Lily White Gloss Starch?

Live dealers realize that substitution doesn't pay. People enjoy being the judges of what is best for them and it is wise policy to give them what they want.

The extra profit made from trial sales of unknown brands is very insignificant, compared with the continuous profit from repeated sales, sure to be the lot of any meritorious article aggressively advertised to the consumer.

Lily White Gloss Starch does what is claimed for it and the present heavy demand is the result.

Its success is a "continuous performance."

Brantford Starch Works,
Limited
Brantford, Canada

Echoes of the Canadian National Exhibition of Toronto

CANADA'S National Exhibition is over. The great fall Fair broke all previous records for interest and attendance. The weather of course could not have been improved upon. The special attractions were such as to astound us, great children that we are, and back of it all there were the substantial exhibits, wonderful and convincing proofs of the greatness of this young Dominion and vital with suggestion of the magnificent future that lies before us.

After all, the human element is the most wonderful and interesting feature of Canada's National Exhibition, and as the exhibits approach in their perfection and potentiality to man himself, so they grow in interest to the eager crowd of men and women who flock each year to Toronto to see and know the new thing that the subtle mind and conjuring hand of the inventor has brought into being.

Year after year the indefatigable directors search out the length and breadth of the land for new special attractions, and here again the human interest shows its strength. A prince of the blood, a Chinese potentate, the Irish Guards Band, or a regiment of American soldiers on a friendly visit, are the attractions that bring out the people by the hundred thousand and work up their enthusiasm to the cheering point, and who will forget who has once heard the ringing cheer of 25,000 or 30,000 of enthusiastic humanity stirred to the depths by the sight of a splendid human spectacle.

But were one to consider it, what is more interesting and wonderful at the great Exhibition than the very people who flock perennially to see and admire the wonders of which they themselves constitute the chief part?

With every year the crowd grows and will continue to grow, not merely because of the merits of the Exhibition, great as they are, but because we all, admit it or no as we will, want to be with the crowd. It is an established fact that if you let it be known that a crowd will be at a certain place at a certain time, the crowd will assemble of itself and find amusement of its own devising.

The record for attendance was broken this year right from the opening of the Exhibition, and the financial success of this Exhibition will make possible greater and more expensive productions in the years that are to follow.

Of the first importance both from the points of attractiveness and educative influence were the exhibits in the Process Building, this year more extensive than at any previous Exhibition. It was difficult most of the time to make your way past the crowds held interested against the railings where swiftly driven machinery was turning out manufac-

In the Manufacturers' Building where most of the exhibitors in the grocery section were located, one could note by the drawn and fatigued appearance of the attendants as the Exhibition drew to a close how severe the tax had been upon their energies. The demonstrating plan was everywhere adopted and you were invited to try this dainty or sam-



Canadian National Exhibition—Edwardsburg Starch Co. Limited, Exhibit No. 2.

tures of various kinds with a celerity that was amazing and an accuracy beyond praise. In the grocery line the most interesting was that of the Canadian Shredded Wheat Co., where Shredded Wheat Biscuits and Triscuits were made and baked for the edification and refreshment of all passers-by.

ple that food product to a degree that threatened you with acute indigestion should you yield to a tithe of the invitations extended.

There were many ideas to be picked up by the trade from this, the greatest of pure food shows. The art of display was never more effectively practised and the

grocer with a note book and a copy of this number of The Grocer has a stock of new features available for window and interior display that should keep his store looking bright and attractive for months to come.

It is further notable that the manufacturers who demonstrated at the Exhibition have been able to interest thousands in their products who might never

and make a special feature of the goods he may have noticed as having attracted marked attention at the Exhibition.

Edwardsburg Starch Co., Limited.

Two of the most striking, best arranged and artistic booths in the Manufacturers' Building were the exhibits of starch and table syrups by the Edwardsburg Starch Co., Limited. This com-

wardsburg Silver Gloss Starch, and Benson's Prepared Corn. The display of these lines in the two booths in the main centre aisle was a striking indication to visitors of the perfection of absolutely Canadian made products, and the highly artistic style of marketing the goods. The Edwardsburg Starch Co.'s exhibit was designed and arranged by Mr. E. A. Verey, of the Toronto staff of the company, and reflected great credit upon his taste and judgment. His unflinching courtesy to visitors was commented on by fellow exhibitors. His work, like his firm's products, was of the best.

The Bowser Oil Tank.

Few exhibits at the Exhibition were of greater general interest than that of the Bowser system of oil storage, better known as the Bowser oil tank. Situated at the extreme easterly end of Machinery Hall, the exhibitors were allowed a remarkably small space and were compelled to leave out one of the best features of their exhibit after having specially prepared for the display.

The showing was, however, a remarkably good one and hardware merchants, grocers, manufacturers and heads of large industrial plants were found at all times at the booth securing information regarding the Bowser system, and studying the working of the perfect self-measuring and perfection syphon.

S. F. Bowser & Company, the patentees of the system, manufacture at 530 West Front street, Toronto, and Fort Wayne, Indiana, pumps and tanks for the storage and handling of oils of all grades, delivery being made direct to the customers' cans in retail stores, direct to autos or launches, direct to the oilers used around mills or factories, and to the mixers in paint works. The system offers economy in oil and in labor with perfect safety and cleanliness as well as checking purchases and sales. Possibly the most important outfit is one for handling gasoline or benzine consisting of a tank of heavy galvanized sheet steel placed outside the building, either buried in the ground or in a shed and attached to a powerful pump inside the building capable of squirting an exact gallon, half gallon, quart or pint of oil from such outside tank a distance of 250 feet direct or up to any reasonable elevation.

This outfit (cut 41 in catalogue) is entirely evaporation proof and complies with the most rigid demands of the insurance companies in Canada and the United States. In a recent fire in a garage at Providence, R.I., the gasoline caused no danger whatever and the pump worked perfectly after the fire was extinguished. The firm's representative, Mr. J. B. Bates, reports a growing demand for this style and where they have been used no single instance so far ex-



Canadian National Exhibition Edwardsburg Starch Co., Limited, Exhibit.

otherwise have heard of them. These will return to their homes filled with enthusiasm and eager to tell less fortunate neighbors of the sights seen at the Exhibition and the food products sampled. They will be in a frame of mind to buy the goods they saw and sampled at the Exhibition. The retailer will do well to take advantage of this fact and display

pany needs no introduction to the grocery and general store trade of Canada, and its enterprise and push are recognized throughout the country. Pioneers in the manufacture of culinary and laundry starches, they are also leaders in the manufacture of corn syrups, and their "Crown" brand table syrup is to-day almost equally as popular as their Ed-

ists of disappointment or of danger. Furniture factories are using them for benzine with pump on fifth floor of building.

A similar outfit (cut 15) for handling linseed, turpentine, or other non-lubricating oils, with tank in basement of building and pump on first or higher floors, has the advantage of taking up but little floor space and handles linseed without gumming and turpentine without evaporation.

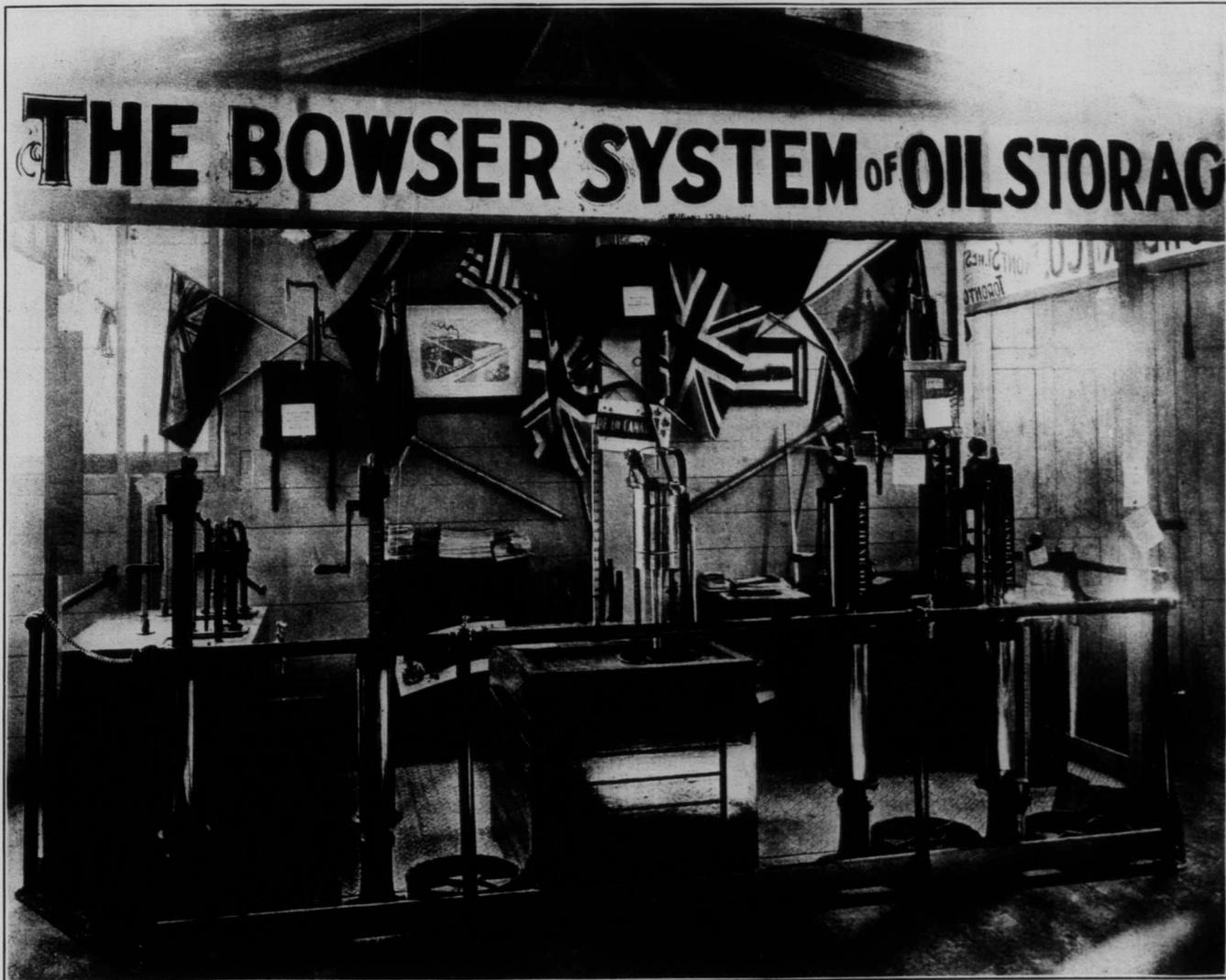
A new style of tank and pumps has recently been put on the market for use at

19) or in cellar (cut 1), offer accuracy, cleanliness, safety, speed and delivery and it is established that at least 2 per cent. more oil can be sold from a Bowser outfit than in any other way, a better quality of oil being furnished as well.

Many of the railway store departments are using the long distance systems of this firm, as many as 25 different classes of oils being handled in a separate oil house basement with pumps conveying the oil to other floors or transferring it through underground pipes to other parts of the plant. A very large order for this

and handed in addresses of others who are desirous of buying.

The manufacture of these goods in Toronto is managed by Mr. H. Rodgers, and to him and Mr. O. Cooley, one of his assistants, is largely due the handsome decoration of the exhibit in Machinery Hall. The Canadian business is solicited in the Northwest by Mr. T. Cragg, Mr. N. Roscom in Quebec and two travellers in the Maritime Provinces. Headquarters of the firm are at Fort Wayne, Ind., where a large plant is operated. The display made is most



Canadian National Exhibition—The Bowser System of Oil Storage.

lumber mills, power plants, lithographers, cotton and linen mills or any place where "oilers" are in need of filling. This outfit (cut 51) delivers 1 quart, 1 pint and $\frac{1}{2}$ -pint at a stroke and can be placed in the engine room or other position securing economy in distribution, economy in labor and safety in storage. Many of the leading firms in Toronto, Montreal and other cities are placing second or third orders for this style.

The machines for measuring coal oil, either from tank on floor of store (cut

style was lately shipped to Scotland and men from Fort Wayne, Ind., went over to install it.

As showing the increasing popularity of the Bowser system, Mr. J. B. Bates reports that at our Exhibition he received calls and enquiries for goods from Siam, Indo-China, British Guiana, Switzerland and London, Eng. Visitors from New York, Chicago and other cities in the States also expressed their entire satisfaction with outfits which some of them had used upwards of 10 years

credible but would have been far more comprehensive had more space been available.

Following are a few of the users of this system in Toronto, Montreal, Halifax and Winnipeg. They are, with a few exceptions, all recent orders.

Toronto.—Toronto Lithographing Co., Alexander & Cable Lithographing Co.; Dominion Radiator Co.; Christie, Brown & Co.; Canada Cycle & Motor Co., garage; Automobile & Supplies Co., garage; Russill Hardware Co.; The

Consumers Gas Co.; Toronto Railway Stores Department; Sam Hobbs, hardware; Sanderson, Pearcey & Co., paints,

Gas Co.; Clayton & Sons; Henderson & Potts, paint manufacturers. Winnipeg.—Hudson Bay Co.; A. Mc-

& Leonard Drug Co.; Jas. Ashdown's Hardware Co.

Borden's Condensed Milk Exhibit.

The exhibit of Borden's Condensed Milk Co. was one of the most striking and best arranged, as well as artistically designed, in the Main Building. The booth was blue and white—typical of the colors of the packages. Borden's Condensed Milk Co., as the pioneer manufacturers of prepared milk and creams, need but little introduction to the grocery trade of Canada. The quality of their product is absolutely of the best, and the numerous highest awards obtained at all the leading continental and world's fairs, against the competition of all the leading milk manufacturers in the world, is a guarantee to the grocery trade that these goods are the safest and most reliable to handle. The sale of these goods extends from Halifax to Vancouver, and the increase in trade is something marvellous. The booth was in charge of Mr. Irving and a staff of competent demonstrators, who explained the merits of the goods to the hundreds of thousands of visitors that made it their testing point. Mr. W. H. Dunn, of Montreal, is the eastern agent, and was present during several days of the Fair.



Canadian National Exhibition—Borden's Condensed Milk Exhibit.

oils; Toronto Gas & Gasoline Engine Co.; Thos. Meredith & Co., hardware; Hyslop Bros., bicycles; J. B. Smith Lumber Co.; F. Lake, hardware; J. Castor, hardware; J. J. Mott, hardware; N. C. McFarland, hardware; E. Harris, paints and oils; J. DeLaplante, hardware; Paton Bros., paints and oils; Rolph, Smith & Co.; P. Nolan, grocery; Mrs. Smith, grocery; Stennett Bros., grocery; The Methodist Book Publishing Co.; The Copp-Clark Co.; American-Abel Engine & Thresher Co.; John Ritchie Plumbing & Heating Co.

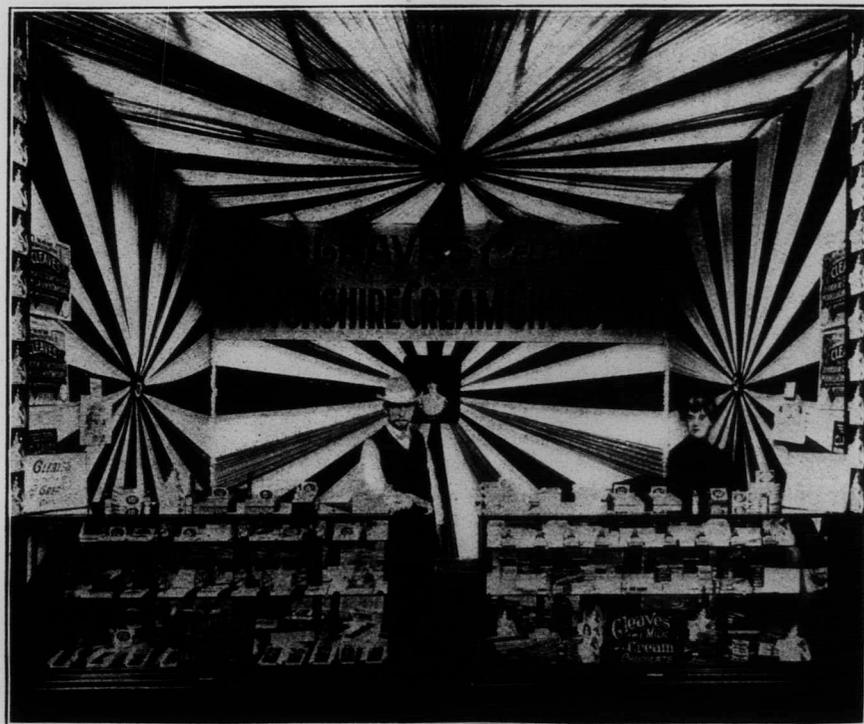
Montreal.—P. Gadbois & Co.; A. Bremner; Rubber Tire Wheel Co.; S. G. Granger; J. L. Giroux; Canadian Rubber Co.; Warden King & Son; Vital Dufault; P. Jubinville & Co.; Dr. J. W. Seguin; Frs. Martineau; Montreal Street Railway; Lacroix & Leger; P. Adelstein; Henry Morgan & Co.; U. Granger; Canadian Pacific Railway; O. Cauchon; L. N. Denis; Choquette & Dupuis; P. Lagarde & Co.; J. L. Olivier; E. P. Dame; P. Morency; Alf. H. Bastian; Raby & Frere; Moise Coursol; A. Ramsay & Sons Co., Ltd., paints; Montreal Light, Heat & Power Co.

Halifax.—A. A. Austin; A. M. Bell & Co.; Crowell Bros.; Wm. Robertson & Co.; Black Bros. & Co.; Halifax City

Donald; The Bole Drug Co.; The Martin, Bole & Wynne Co.; Joseph Maw & Co.; Gordon & Mitchell Drug Co.; Campbell Bros. & Wilson; The Pulford

Cleaves Devonshire Cream Chocolate.

An exhibit that attracted a great deal of attention was that of Cleaves Devonshire Cream Chocolate. The front of the booth consisted of two handsome show-cases filled with chocolate goods taste-



Canadian National Exhibition—Cleaves Devonshire Cream Chocolate.

fully arranged. The decorations were in red, white and blue.

Cleaves Devonshire Cream Chocolate is the very latest thing in the chocolate line. It consists of the finest quality of chocolate incorporated with real Devonshire cream, and the flavor is exquisite. It was a remarkable fact that nine out of ten people who purchased a five-cent sample came back later for more. Nothing was given away at this booth, yet it was constantly thronged with people whose friends, presumably, had been telling them of Cleaves Devonshire Cream Chocolate.

The exhibit was in charge of Mr. J.

and Triscuits were sampled by the countless numbers, who daily thronged this building, they secured space in the Process Building and installed a miniature plant for the manufacture of Shredded Wheat products.

To the vast majority of visitors to the Exhibition, Shredded Wheat Biscuits and Triscuits have been accepted as one of those gifts sent by the gods, to be received with gratitude but not to be explained to the uninitiated. All the wheat and nothing but the wheat, they well knew it to be, but how the hard little berry of the wheat could be transformed into the crisp, mossy and delicious

explaining to the admiring crowd the processes of manufacture.

The first step is that of cleaning the wheat, the grain being put through seven processes so that every atom of impurity is removed, when it is ready for the cooking process.

The grain is cooked by steam. At the factory the wheat is placed in cylindrical wire sieves, especially prepared for the purpose and the steam turned on for 30 minutes when the berry comes out softened and swollen to double its former size. It must then be spread on clean cloths and exposed to the cool air for 14 hours, stirred from time to time



Canadian National Exhibition—Shredded Wheat Exhibit.

C. Brackenridge, who is the Canadian representative of John Cleave & Son, Limited. He will be glad to receive inquiries from the trade at his office, 153 Lippincott street, Toronto.

Canadian Shredded Wheat Co.

An elaborate exhibit was that of the Canadian Shredded Wheat Co., whose new factory at Niagara Falls, Ont., a branch of the parent factory at Niagara Falls, N.Y., has recently been opened. Not content with their demonstrating booth, a handsome and commodious structure in the heart of the main building where Shredded Wheat Biscuits

shreds so well known at the breakfast table was "one of those things that no fellow knows."

The prospect, therefore, of seeing the Shredded Wheat Biscuit actually turned out, baked and possibly eaten before their very eyes was no small thing and the crowd made its way in ever increasing numbers to the section of the Process Building where the Canadian Shredded Wheat Company had set up their miniature factory.

Here were discovered the courteous attendants busily engaged in turning out these mysteries of the cooking art and

with wooden paddles, by which time it is ready to be fed into the hoppers of the shredding machine, one of which is to be seen at the left of the illustration.

This machine is very simple, consisting of two steel rollers, one smooth, the other corrugated. The berry is crushed to a fine paste and finds its way into the grooves of the corrugated roller, from which it is removed by a steel comb in the form of shreds. The crowd were very much interested in this machine and the further process of converting these shreds into biscuits and triscuits.

When a sufficient number of layers of shreds had been deposited on the receiver they were taken either to the triscuit

hibit displayed a miniature Canadian sugar bush and showed the old style of preparing maple syrup and sugar and the

of pure maple sugar and the manner in which these samples were bought up by visitors showed clearly a desire to obtain the genuine maple product. The Grimm Manufacturing Co. are the largest makers of sugar-makers' supplies in the United States and Canada. They do not make money selling maple syrup and maple sugar, but in turning over the products of maple sugar makers, and only handle absolutely pure goods. They were instrumental in bringing into force the Act against adulteration of maple syrup and maple sugar. The sugar booth was in charge of Mr. D. Kelly, an experienced sugar judge and salesman. Mr. J. H. Grimm looked after the exhibit of sugar evaporators in the Implement Building and reports a number of good sales to farmers engaged in the maple sugar industry.

Upton's Jams and Marmalades.

A very popular exhibit was that of Upton's jams, jellies and marmalade. The stand was situated on a corner near the south entrance of the Main Building and was one of the places which was usually surrounded by a dense crowd, particularly when demonstrating was going on. The booth was a handsome structure finished in white, green and gold with a tidy little counter down each aisle. On this counter were a few fine samples of Upton's jams in which the whole fruit could be readily distinguished, along with several pots of "Home Made" and "Golden Shred" marmalade.

The stand was capped, as may be seen in the illustration, with a pyramid of Upton's goods in wood and tin, from the large pails of 30 pounds or so to the small, handy tin that caps the pinnacle.

The ground floor, if one may so call it,



Canadian National Exhibition—Shredded Wheat Exhibit.

link in the centre of the picture where they were compressed into the triscuit shape and promptly toasted by electricity to a fine crisp brown in six minutes or were put through a shaper that cut them off into the biscuit form.

The biscuits were then put in the miniature oven to be seen in the background and baked under 400 degrees of heat which raises and browns the top of the biscuits. From this oven they are taken to another at 200 degrees of heat and baked for an hour and forty minutes to thoroughly dry the interior of the biscuit.

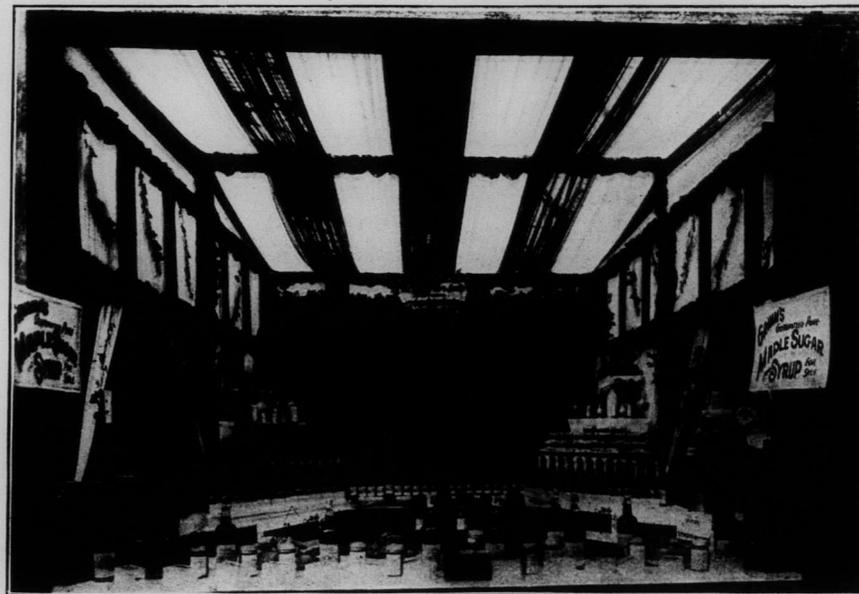
Of course at the factory all this is done on a much larger scale but the exhibit has wonderfully stimulated the interest of visitors at the Exhibition in these natural foods, Shredded Wheat Biscuits and Triscuits.

Grimm Manufacturing Co.

The exhibit of J. H. Grimm, Grimm Manufacturing Co., Montreal, in the eastern end of the Manufacturers' Building, was one of the booths that received steady and profitable attention. The ex-

hibit displayed a miniature Canadian sugar bush and showed the old style of preparing maple syrup and sugar and the

modern and more hygienic methods. The counter in front was loaded with blocks



Canadian National Exhibition—Grimm Manufacturing Co's Exhibit.

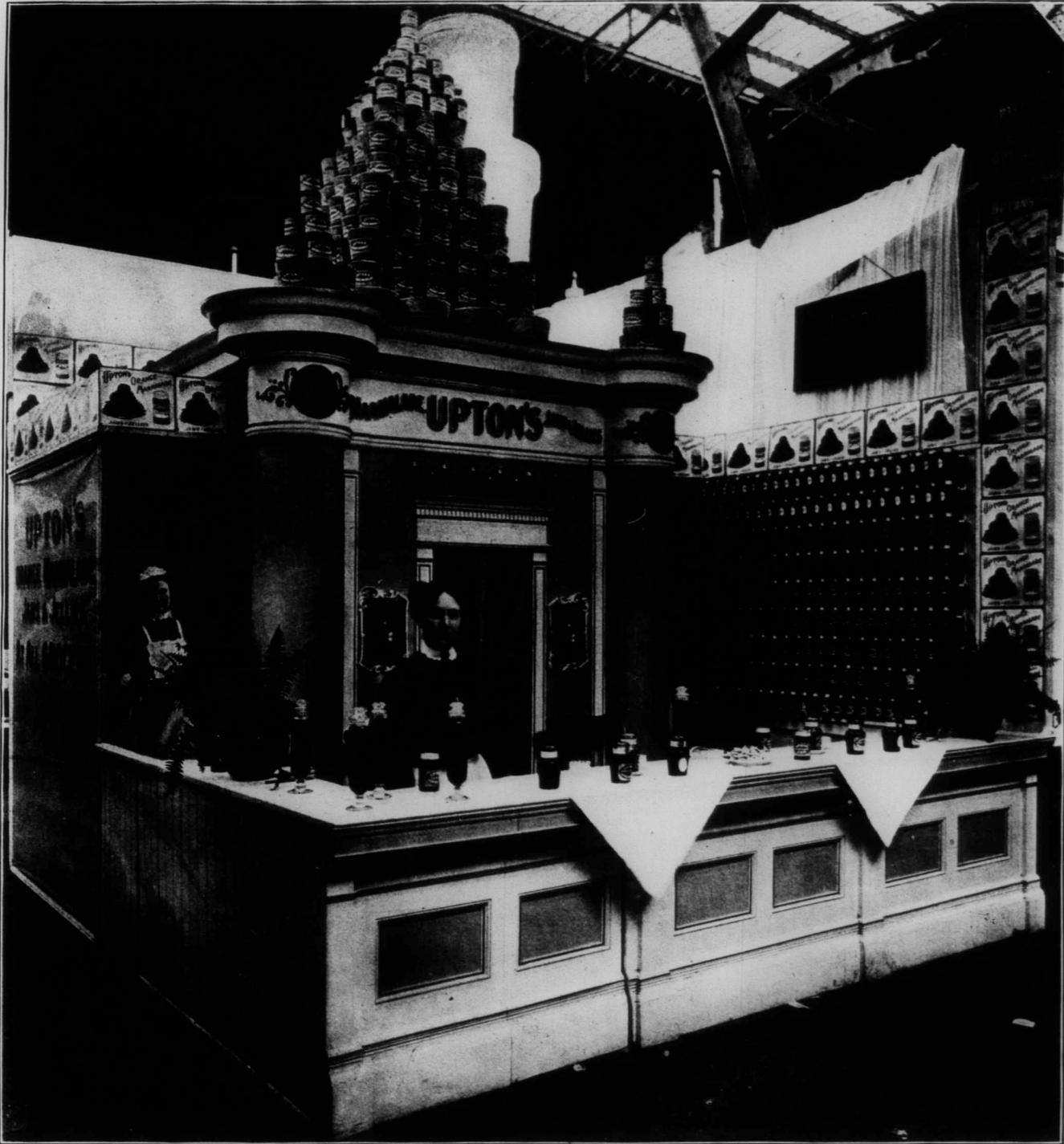
was given up to goods in glass, the right wall being covered with a captivating display of the many lines of jams and jellies put up by the Upton Co., strawberry, raspberry, red and black currants, peach, plum, etc., etc.

who were eager to taste as well as to see these delicious goods.

The Upton Co. put up all their jams and marmalades at their factory in Hamilton in the midst of the fruit district of Ontario and pride themselves

The Bates Manufacturing Co.

One of the booths in the Manufacturers' Building continually surrounded by visitors was that of the Bates Manufacturing Co., Limited, whose offices and factory are located at 9-11 Francis



Canadian National Exhibition—Upton's, Limited, Exhibit.

Samples of these jams and marmalades were given the passing visitors on small soda crackers by a trio of neatly gowned young ladies who were kept constantly on the alert in serving the crowd

upon the purity and reliability of their products. Their marmalade they have long made a special feature and have been able to reach a high state of excellence.

street, Toronto. The attractively arranged booth displayed the now popular Peacock brand of Mince Meat, Unfermented Natural Fruit Wines, Cream Cheese and other grocers' specialties.

Samples of delicious mince pies were served to visitors, also cream cheese and crackers. "Purity in all our goods" is the motto Mr. Bates has adopted, and

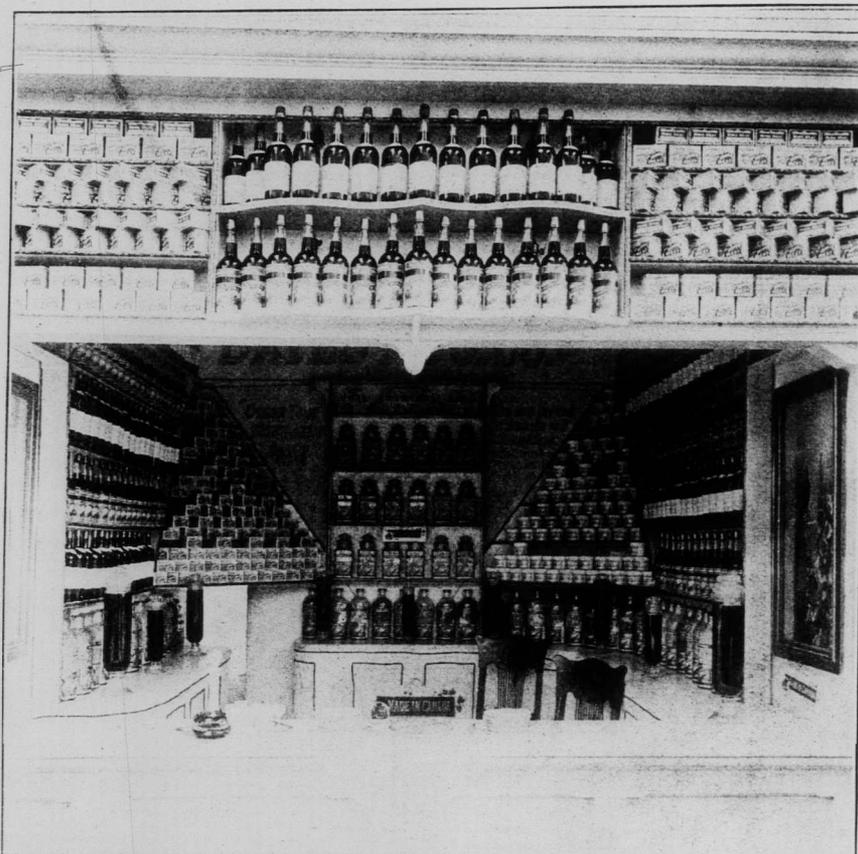
how the coffee should be made, and that it could be had from any grocer.

But coffee was not the only line shown by the Pure Gold Co. in the handsome

mahogany-finished corner in the south-east part of the Main Building. Beneath the gold and white canopy that formed the roof of their corner, and formed the background, was a splendid glass case containing a full line of Pure Gold Flavoring Extracts, while the young ladies in charge, when not engaged with coffee, were demonstrating to the inquiring housewife the merits and possibilities of Pure Gold Jelly Powder, Pure Gold Pudding Powder, and Pure Gold Salad Dressing. There was also found a place in the booth to make an attractive display of Pure Gold Baking Powder, and Pure Gold Icings, lines which, although already household words, were brought home again to the eyes and minds of the hundreds of hundreds of thousands who made their way through the crowded aisles of the big Fair.

Cowan's Cocoa and Chocolate.

Since the Cowan Co., Limited, Toronto, have got in their handsome and commodious new building on Stirling road, they have given themselves more elbow room, and the result was seen in the handsome display the firm made at the Exhibition this year. They occupied their old corner on the centre aisle of the Main Building towards the eastern end, but made some alterations in their booth which improved the appearance considerably. The situation was admirably suited for demonstrating and the counters on both sides were lined almost continuously with samplers who seemed very much of the opinion of one crowd

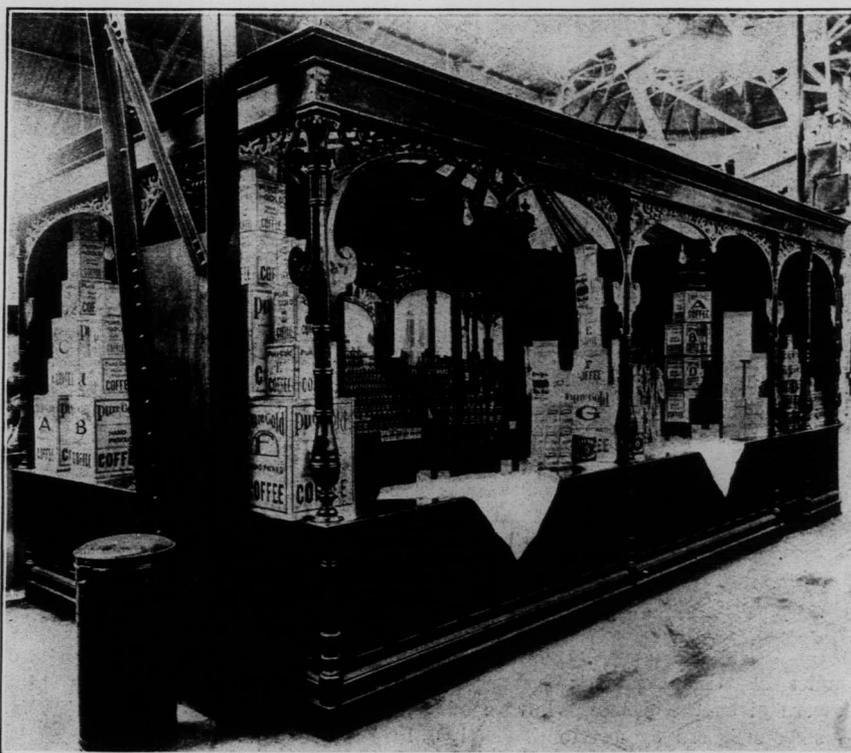


Canadian National Exhibition—The Bates Manufacturing Co., Limited, Exhibit.

that the public appreciate the company's goods is borne out by the fact that their trade has more than quadrupled itself during the past season, and the goods are now on sale by the grocery trade far and wide. "Peacock" brand goods are well to the front.

Pure Gold Mfg. Co., Limited.

Being the first exhibit the Pure Gold Co. have made since moving into their handsome new premises out on College street, it was fitting that they should have some new line of more than ordinary merit. They had, and that in their Pure Gold Brand Coffee, put on the market for the first time early this Spring. This coffee, as many of the readers of The Grocer will remember, is put up only in sealed tins, and bears a handsome and characteristic wrapper in red, brown and gold. The coffee in these sealed packages is hand picked, and the public were invited during the Exhibition to pass judgment upon its merits. The invitation was eagerly accepted, and it was difficult much of the time to get through the crowd that lined up for their cup, while the half-dozen young ladies behind the counter sped their best serving the thirsty ones and explaining



Canadian National Exhibition—Pure Gold Manufacturing Co. Exhibit.

of ladies heard to remark as they were moving away from having partaken of a sample cup of Cowan's cocoa, that "Cowan's was all right."

Of greater prominence this year, perhaps, than heretofore was Cowan's Milk Chocolate in croquettes, medallions and wafers. On one corner of the counter was noticed a fine show-case containing

the great demand that was made upon the young ladies charged with looking after this part of the display. The brands which are emphasized in this exhibit are Cowan's Perfection Cocoa, Cowan's Perfection Chocolate, Cowan's Milk Chocolate and Cowan's Cake Icings. The interest which the hundreds of thousands of people who passed the Cowan

Tobler's Swiss Milk Chocolate.

A most attractive display of Tobler's Swiss Milk Chocolate was that shown by Maclure & Langley, of Toronto. The decorations were in pale blue and white, and the counter was artistically arranged with chocolates in every variety of dainty shapes.

The firm of Tobler & Co. was estab-



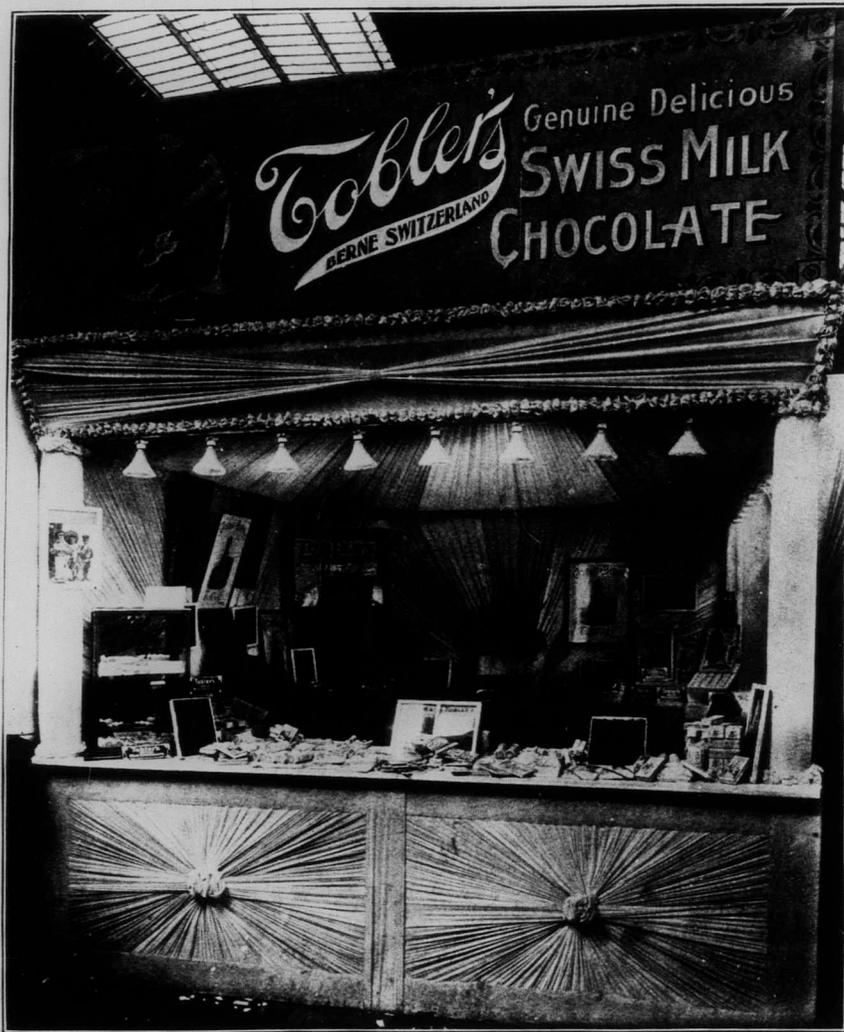
Canadian National Exhibition—The Cowan's Co., Limited, Exhibit.

an immense bar of chocolate, of fully a hundred pounds in weight, above which was suspended the pod from which the cocoa bean, the raw material of the chocolate, is taken. Around this bar were placed the various chocolate confections prepared by the Cowan Co. and a most creditable showing was made. Its effectiveness was further evidenced by

Co.'s booth in the course of the Exhibition took in their display will doubtless increase the sale of chocolate and cocoa throughout the country very materially, and the retailer who follows up the Exhibition by making a special display on his own account of Cowan's Cocoa and Chocolate will profit handsomely.

lished at Berne, in 1845. All the milk that is used in the manufacture of their chocolates is obtained from their own herd of cows, and is of a very superior quality. This is due to the fact that the melting of the snows on the Swiss Mountains provides "Spring" grass for the cattle all the year round.

One of the secrets of the fine quality



Canadian National Exhibition—Tobler's Chocolate Exhibit.

of Tobler's chocolate lies in the fact that it is put in an electric machine and ground for seven days and seven nights, hence the chocolate is absolutely free from grit. That chocolate is a recognized food in Switzerland is shown by the fact that it is part of the regular rations of the Swiss Army, on account of its sustaining and nutritious qualities.

The Leeming-Miles Co., Limited.

This well-known Montreal company adopted the prevailing mode and erected a structure in white and gold with heavy colonial pillars, which supported a huge canopy of gold and black. Chief among the many well-known lines under this company's control and displayed in most attractive form were Royal Baking Powder, Nestle's Food, Sa-Yo Mint Jujubes, Bovinine, Sparklets, Seabury & Johnson's pharmaceutical products, Hoyt's German Cologne, Rubifoam, and Cafe Noir Egyptian Cigarettes. The noticeable feature of this exhibit was Royal Baking Powder, and the Royal Cook Books which were given to all the lady visitors, the latter proving a most acceptable present, as

was shown by the enormous demand for them.

The Leeming-Miles Co. have for some years past given much thought and attention to familiarizing the public with "high-class" products, the supply of which they make a special feature. Many thousand fans, souvenirs and samples were distributed by the young ladies and staff of this most popular stand. The company have lately erected a splendid new warehouse and offices, consisting of eight storeys, at the corner of St. Lambert hill and Notre Dame street, Montreal, where the trade and their friends will always be cordially welcomed.

The E. W. Gillett Co., Limited.

The exhibit of E. W. Gillett Co., Limited, in the Manufacturers' Building, was acknowledged by visitors to be one of the richest, most artistic, and attractive of the entire Exhibition. To the general grocery trade this company's famous Gillett's Lye is a familiar and popular article. The manner in which Gillett's Lye is growing in favor indicates that the public are learning of the hundreds of ways in which this useful article may be used. The grocery merchant, more than any other, is in a position to bring the qualities and uses of Gillett's Lye to his customer's attention, and, aided by the extensive, continued and educative advertising the company is doing, the trade's interests should lie in encouraging the sale of Gillett's Lye more and more.

In the main aisle, near the eastern door, was the exhibit of E. W. Gillett Co., Limited, Toronto. Cervantes in his immortal Don Quixote says, "All com-



Canadian National Exhibition—The Leeming-Miles Co's Exhibit.

parisons are odious." How far the truth of this saying may be applied to the various exhibits at the Exhibition visitors are able to judge for themselves. Certain it is that the display of E. W. Gillett Co., Limited, this year admitted of no comparison, and while in a general line similar to that of last season, some attractive advertising features were added that did not fail to arrest the attention of visitors. The large electrical cabinet in the centre told of the virtues and qualities of Magic Baking Powder, Imperial Baking Powder, Gillett's Lye,

dainty maidens, the appetizing dishes, the many useful household commodities, all combined to create an animated spectacle.

* * *

The Manufacturers' Hall was a continuous scene of activity, and exhibitors speak highly of results accruing. The piano industry was particularly fortunate, most firms not only selling clean out, but booking orders far ahead.

* * *

The Transportation Building was, if

wonder how long they had to stand like that whilst they were being painted."

* * *

The erection of an entirely new Fine Art Gallery in a prominent position on the Exhibition grounds was an idea deserving of great credit. That it is fire-proof, as well as ornamental, is a feature of prime importance, and will be a great inducement to owners of fine and valuable pictures to loan their possessions for exhibition purposes. We look for great results from this year on in art collections.



Canadian National Exhibition—E. W. Gillett Co., Limited, Exhibit.

Gillett's Cream Tartar, etc. Two smaller revolving electrical devices displayed on two sides of the exhibit pertinent ads. of the firm's products. E. W. Gillett Co., Limited, have a reputation of making only one grade of goods, and that "the best," and the enormous increase in sales from Newfoundland to Dawson City shows that the public and trade do appreciate the Gillett Co.'s efforts to supply them with thoroughly reliable and absolutely pure goods.

* * *

The many "booths" in the Manufacturers' Hall did excellent service. The

possible, in advance of previous years, the display of vehicles for all conditions of weather and use presented a feature of grandeur itself, and we venture to say could not be surpassed by any similar exhibition.

* * *

The Coronation picture was a feature of immense interest, a constant flow of visitors being continually in evidence, and great was the admiration expressed. An inquisitive couple of the "Loving-couple" order was heard to remark, "I

Christie, Brown & Co., Limited.

Almost in the centre of the Main Building stood Christie, Brown & Co.'s imposing display of their 520 varieties. The booth was a handsome structure in gold with dark green trimmings surrounded with a silver railing and hung with festoons of vari-colored electric lights. All this is but incidental to the glass-faced tins of the numberless varieties of biscuits that formed the walls of the booth and a source of surprise and admiration to the passing crowd.

Among the very latest creations of the

bakers' art in this fine display were noticed wafer rolls, a tube-shaped biscuit

tory is situated in the heart of the celebrated Niagara fruit belt at Winona,

Ont., surrounded by thousands of acres of the best orchards and fruit plantations to be found in America. For many years there has been abundance of fruit and to spare in this section. No other district, therefore, can be better favored for the manufacturing of preserves, both as regards quality and price. A few lines to which Mr. Smith is devoting special care and attention are Pure Plum Jam, Pure Raspberry Jam, Orange Marmalade, and Black Currant Preserves. The testimonials he has received from all parts of the Dominion speak volumes for the purity and excellence of these products. Everything that comes from the factories is strictly pure—jams, jellies, and all preserves are positively guaranteed to contain nothing but fresh fruit and granulated sugar.



Canadian National Exhibition—Christie, Brown & Co's Exhibit.

with icing filling and a line that is meeting with much favor. Philopena is the name given a little biscuit that very much resembles an almond and which is given a chocolate flavor. Lafete, a disk-shaped biscuit with assorted ice filling, is of the kind that melts in your mouth and is well worthy of its place among the Christie-Brown collection.

A fine exhibit was also made of package goods, wafers of many kinds, tinned fruit cake, plum pudding, which by the way meets with great popular favor in the Northwest. These lines are put up in the most attractive shape and compare favorably with the high priced imported goods in this line.

E. D. Smith's Pure Fruit Exhibit.

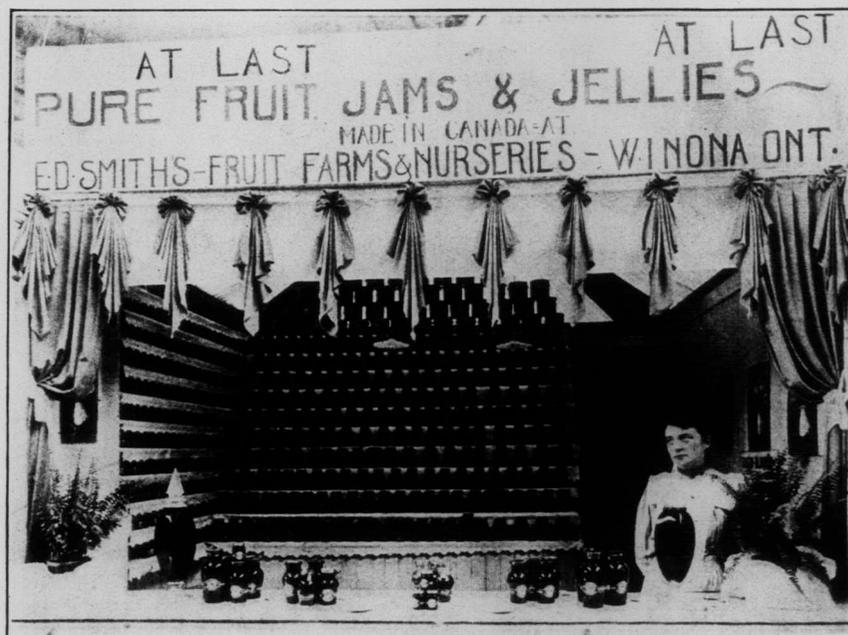
A display of jams and jellies surpassingly fine was that shown by E. D. Smith of Winona. Here could be seen preserved fruits of every description shown on the counter and fine range of shelving at the back of the booth.

E. D. Smith's fruit house and jam fac-

* * *
The Midway—well—silence is sometimes golden, and our representative found himself too busy to go into details. Next year we are promised a special superintendent to control these "side," or "many sided," shows.

* * *
The visit of Prince Louis of Battenberg, with his stalwart bodyguard of Bluejackets, was an opportune event for the opening of the National Exhibition, and from it followed two weeks' of unparalleled success.

* * *
The important place which gasoline is filling was clearly demonstrated in the Process Building. Engines of a variety of sizes and styles were there in evidence and commanded not only attention but interest of a practical kind. Several firms disposed of the greater part of their exhibits whilst the show was on.



Canadian National Exhibition—E. D. Smith's Exhibit.

Blue Ribbon Ceylon Tea.

A familiar landmark in the Manufacturers' Building was the booth of the Blue Ribbon Tea Co., where a large staff of lady attendants were kept busy from morning till night dispensing the popular Blue Ribbon Tea in dainty cups to thirsty throngs of visitors. Probably nothing was more welcome to the average lady visitor after promenading the various aisles of the building and inhaling the dusty atmosphere than a cup of tea, and if it was Blue Ribbon Tea, why so much the better.

Since Blue Ribbon Tea was first introduced, about a decade ago, its history has been one of steady, rapid and continuous growth, till the name is now a household word from the Atlantic to the Pacific. Its present great popularity is due in some measure to the enterprise of the Blue Ribbon Tea Co., but in far greater measure to the inherent virtues of the tea itself, which will be admitted by everyone who tastes it. The Grocer (or its representative) was favored with a cup of Blue Ribbon Tea, and now threatens to become a tea fiend.

Cerebos Salt.

In the Manufacturers' Annex Building the exhibit which attracted the especial attention of visitors was that of "Cerebos" Salt, for which W. G. Patrick & Co., 29 Melinda street, Toronto, are Canadian agents. This salt, which is universally used in Great Britain, is the

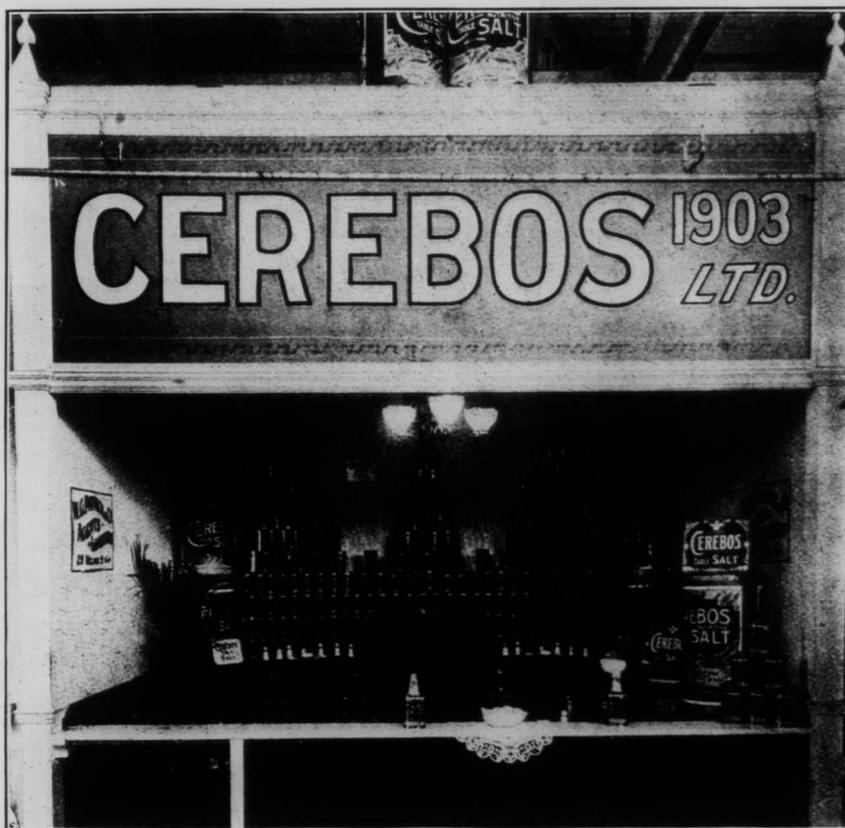
only free running salt on the market—it is also the only salt containing mixed phosphates of bran. It is of particular-

ly fine grain and will not cake. It is a nutritive salt as well as a seasoner, and no first-class grocery store can afford to be without it. Since its introduction to the Canadian trade by W. G. Patrick & Co. the demand has increased to an astonishing extent, and its reception by the public shows that its essentially superior qualities will make it a popular and necessary line for every up-to-date grocery store.

J. S. Fry & Sons, Limited.

One of the most attractive and tasteful booths in the Manufacturers' Building was that of J. S. Fry & Sons. To speak of Fry's is to think of chocolate, and certainly there was no lack of variety in the chocolate line. A large sign rose above the booth with a humorous illustration bearing the legend "Be Y's when you RY's and eat 'FRY's.'" The decorations in pale blue and white were of the most tasteful description, while the goods were arranged in the way best calculated to create an appetite for them. Chocolate in all sizes and popular prices, boxes of every hue and every design, filled the counter and showcase, while the famous Fry's Cocoa, whose office is situated at 8 Colborne street, Toronto, was conspicuous against the hangings at the back of the booth.

The booth was in charge of Mr. M. D. Beard, the Toronto representative of the Canadian agents, D. Masson & Co. It is only since the month of March last



Canadian National Exhibition—Cerebos Salt Exhibit.



Canadian National Exhibition—"Blue Ribbon Tea" Exhibit.

Fry's goods have been actively exploited in Western Canada, and that their merits

cocoa and bon bon plants in Canada, and during the Exhibition distributed thou-

sands of pictures of the Canadian factory, and the motto "Made in Canada" displayed over the booth was another evidence of the development of the great industries that are making Canada known and appreciated at home and abroad. The exhibit was in charge of Mr. E. Littler, Montreal, general Canadian agent, and a competent and attentive staff of salesmen and salesladies, and it goes without saying that the public were well looked after by all.

* * *

The Machinery Building occupied marked attention, many of the exhibits being of particular interest to the visitor as showing the advances made in supplying equipments to meet every contingency, especially those of a domestic character for both home and hotel.

* * *

The Process Building was well filled this year, a proof of the ever increasing interest of the general public in the ways and means of production. The mysteries of the baking art vieing with the indispensable professor of the "last," and each receiving an equal amount of attention.

* * *

The dairy section had its usual attractions in butter making, etc., and received quite its share of attention and approval.

* * *

The dogs, man's faithful companion and friend, were not neglected by any means. Barking was the order of the day—my, how they barked! and threatened to work havoc with the mental capacity. Yet attention was continually active in the Dog Building.



Canadian National Exhibition—Fry's Chocolate Exhibit.

have been appreciated is amply shown by the fact that the agents have now about 500 regular customers in Toronto alone.

Samples of delicious cocoa were distributed free in dainty Doulton ware to all comers. These goods have won over 300 medals at exhibitions all over the world, which speaks conclusively for their quality. The trade's attention is called to the fact that a large stock of Fry's goods is carried in Toronto.

Lowney's Chocolate Exhibit.

The Walter M. Lowney Co.'s (Boston, Mass.) exhibit of chocolates, bon bons and confections, in the Manufacturers' Building, was one that demonstrated the perfection of the confectioner's art in the highest degree. The display was well arranged, and the great variety of splendid chocolate preparations in their handsome boxes and cartons was one that could not have been excelled by any firm in the world. The Walter M. Lowney Co., Limited, have in course of erection in Montreal one of the largest chocolate,



Canadian National Exhibition—Lowney's Chocolate Exhibit.

Wee MacGregor Exhibit.

The David Grierson & Co. exhibit of Wee MacGregor Scotch Oat Cakes and Short Bread smacked true of "the land o' cakes." "Wee MacGregor" had a "tent o' their ain" with an imposing array of white-gowned ladies who before your eyes made and baked the cakes, scones and short bread that for centuries have been the staple food of Auld Scotia. Mr. Grierson himself stands in the centre of the row seen in the picture and at his left the brawny Highlander who proclaimed Wee MacGregor Scotch Oat Cakes as the food that won the Battle of Bannockburn and made Old Scotland famous. The Exhibition visitors were attracted by thousands and found how delicious were these oat products when prepared in the Scotch way from real imported Scotch oatmeal. The Grierson Company's two bakeries on Queen street east and Yonge street north are now worked at their capacity filling the orders which the display at the Exhibition has excited. Wee MacGregor goods may now be had from practically all wholesalers and are put up in a form that is both convenient and profitable to the retailer.

Dalton Bros., Toronto.

Dalton Bros.' exhibit in the Manufacturers' Building was pretty and tasty, their booth was draped in pale blue and white and gold, while in the back stood a magnificent plate glass refrigerator, made especially for their exhibit by Hili-

the jellies and blanc mange powders which were made up in pretty and dainty shapes. The exhibit was in charge of the blanc mange powder and a pint of water, and you have a delicious dessert enough for six people. Judging by the



Canadian National Exhibition - Dalton Bros. Exhibit.

E. B. Nettelfield, assisted by J. Towers and two demonstrators, who were kept busy showing the firm's latest product,

number of orders taken (over 1,000 by Wednesday, Sept. 6) the blanc mange seems to be assured of a great demand. The firm sold their exhibit to the enterprising grocer of Queen street west, Mr. J. Butcher, and received an order from the T. Eaton Co. for 50 gross of blanc mange powders.

Melagama Tea.

One of the most interesting features of the Manufacturers' Building was the Melagama exhibit, now conducted or managed by Mr. F. J. White, late of White & Co.

Neither Mr. White nor the Melagama Tea needs introduction to the public, the former starting some 13 years ago in a comparatively small way in the commission business and wholesale fruits on Colborne street, Toronto, and by his persistent business methods and straightforward dealings he worked up what is known to be the largest business of its kind in the Dominion.

Returning to Melagama Tea, we might say that this is the oldest tea firm in Canada, and has enjoyed a trade of the best and most conservative buyers throughout the length and breadth of the wide Dominion for over 30 years.

Not only does Melagama Tea cover Canada, but it has found its way into several of the large cities in the United



Canadian National Exhibition - Wee MacGregor Exhibit.

ock & Co. The refrigerator was in the style of a silent salesman, illuminated with electricity showing to perfection

their blanc mange powder. This is a new dessert which requires no sugar, milk or eggs, nothing but a package of

States, and its ever increasing sale is the best evidence of its popularity.

The firm has recently added to their list of travelers two of the oldest and best men to be had, who will be pleased

Ingersoll Packing Co.

"Paragon" cheese, exhibited and demonstrated in the Manufacturers' Building by the Ingersoll Packing Co., Limited, Ingersoll, Ont., was very much and

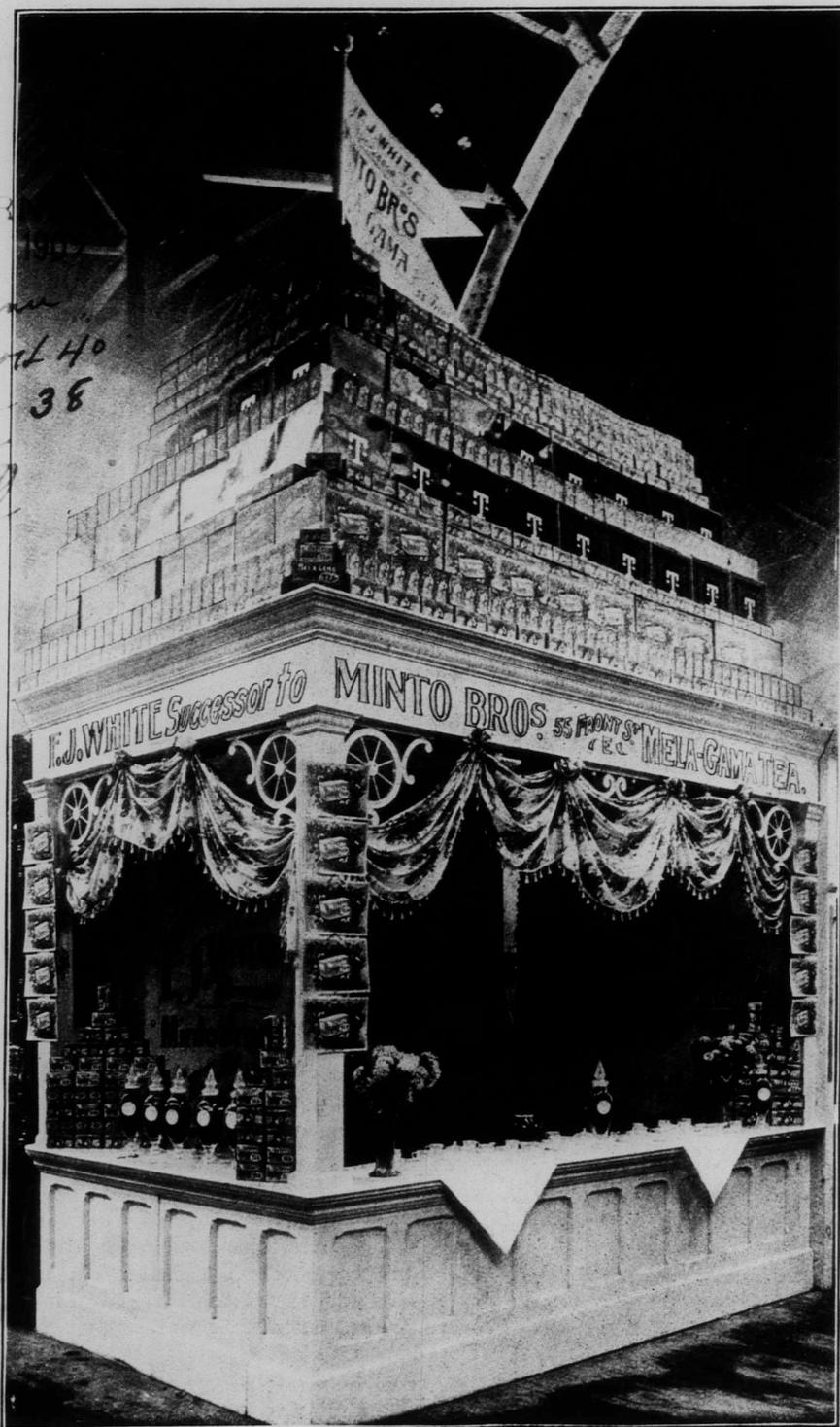
cheese was the first cheese put into jars in Canada and the steadily growing increase in demand for this article clearly indicates appreciation on the part of the trade and public. Hotels, restaurants, railway dining cars, steamboats, and private families are all to be found supplied with 'Paragon' cheese and the demand generally is rapidly increasing from all first-class grocers."

* * *

The show of cattle was one of unsurpassed interest. Many of the beasts shown, we venture to say, could not be surpassed anywhere.

* * *

The bands—yes, the bands—truly music hath charms to soothe the human breast, and to judge from the immense crowds that thronged the soothing process was



Canadian National Exhibition—Melagama Tea Exhibit.

to see not only the old customers but also the new ones, who are being constantly recommended by the numbers of their well pleased customers and friends throughout the entire country.

freely sampled and favorably commented upon by visitors to the handsome booth. Speaking of the merits of "Paragon" cheese, Mr. Sumner of the Ingersoll Packing Co. stated that "Paragon"



Canadian National Exhibition—Ingersoll Packing Company's Exhibit.

proceeding apace. Thousands of visitors of all ages, sizes and nationalities were daily wandering around or sitting complacently listening to the delightful music.

NEW SPECIES OF FISH.

The Astorian, of Astoria, Ore., says Sheriff Linville, of that place, received from J. T. Borchers a fish which was caught on the north side of the river, and is a different species from anything ever seen here before. It was about one foot in length, a mottled black, shaped similar to a flounder, only longer. Scott Johnson says it resembles what is known as the "closed town" fish caught in Australia. It has been placed in a glass jar filled with alcohol.—Fishing Gazette.

RETURN
SEP 1905

C. Owen
at Royal Hd
Page 38

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Intercolonial Railway Exhibit.

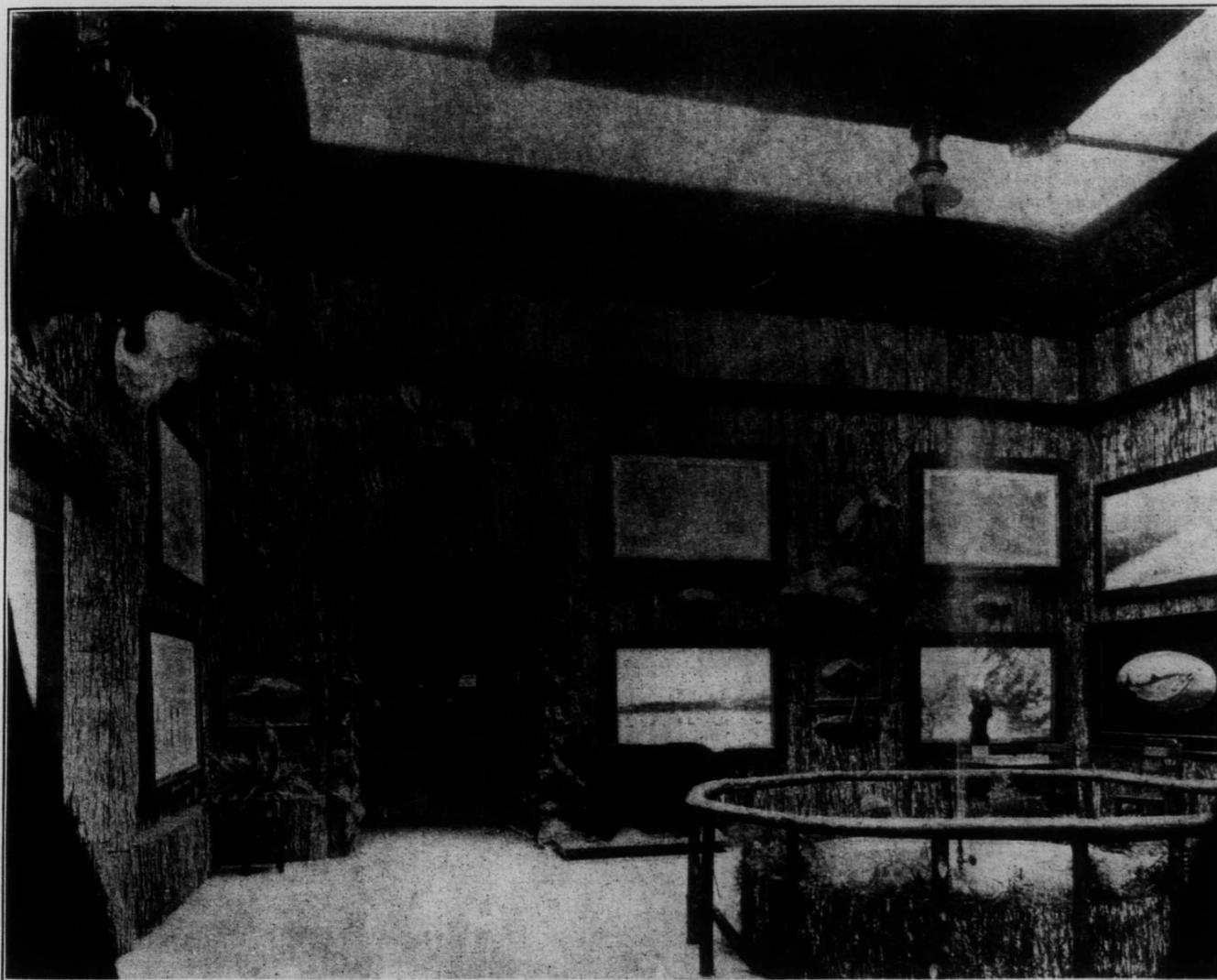
Hot and tired as the visitor at the Exhibition may be, from much wondering and gazing, a refreshing and cooling feeling is experienced as one, on entering the original Art Building, turns to the first exhibit to the left and finds himself in the spacious rooms presided over by Mr. A. E. Barton where the Intercolonial Railway has its exhibit. A sense of nearness to nature is felt, produced no doubt by the manner in which the room is finished and decorated. The walls are overlaid with hemlock bark and logs of the same wood form the casing of the two large doorways. The

protected by a rustic railing. On the fish are artistically grouped while a large illuminated sign bearing the trade mark of the Intercolonial Railway faces the visitor as he enters the main doorway. The pictures are enlargements from actual photographs illustrating some of the beautiful scenery through which the Intercolonial Railway passes, as well as typical scenes of sports and recreation afforded by the districts connected. The mounted heads consist of moose and red deer from New Brunswick and cariboo from Newfoundland, all being fine specimens, the sight of which is calculated to thrill the ardent sportsman in search of

stands on a table nearby bearing the sign, "I am little Johnny Bear."

A further treat is in store for the visitor to this exhibit, as through one of the walls a rock finished grotto is built. It gives an added charm and takes the visitor miles away from the busy scene around him. On the walls of this cave glass cases are neatly concealed, illuminated from the rear, and in these live specimens of New Brunswick sea trout may be seen. For the purpose of catching the latter, and to have the satisfaction of engaging in this pastime many visitors take trips every year to the region where they abound.

Regarding the Intercolonial Railway



Canadian National Exhibition—Intercolonial Railway Exhibit.

same effect is incorporated in the ceiling, except for a space running entirely around where a soft white light is diffused by a screen to the scene below. From the centre an inverted pyramid of the bark is suspended, the latter being surmounted by a cedar burl from which hangs an enclosed arc lamp. For evening illumination this is supplemented by four incandescent lamp clusters also placed at the ceiling.

The middle of the floor space is taken up by a fountain of running water encircled by growing ferns, the whole being

the larger game. No angler could look walls pictures, deer heads and mounted at the panels of mounted fish without experiencing a desire for a chance at least of catching some of these fine specimens. They are salt water salmon, caught in the Restigouche, Matapedia and Miramichi, and are considered the gamiest fish in America. That the sportsman is not limited to deer hunting and fishing is shown by the presence of a large black bear, shot in New Brunswick, while a cunning bear cub

itself as affecting service, cars, equipment and all the added appointments and comforts that make railroad traveling a luxurious outing, it is not surpassed by any line on the continent. In fact in many of these it is easily first. There is certainly no finer dining service, no better cars and no more substantial road-bed to be found anywhere, so that a more enjoyable outing could not be planned than a trip through the surpassingly beautiful country that may be viewed from a passenger coach of the Intercolonial Railway.

MARKETS AND MARKET NOTES

Ontario Markets.

GROCERIES.

Toronto, Sept. 14, 1905.

CONDITIONS of trade continue favorable and business is generally satisfactory. Exhibition weeks are usually good weeks for trade, but this season has been exceptionally good. Many buyers from outside points visited the city for the National Exhibition, and utilized the time for Fall buying, not a few of the wholesalers keeping their travelers in to interview the callers. Altogether, good trade has been done.

In canned goods there is little to report. Previous quotations remain.

Some of the new pack salmon has already arrived, and for the most part old goods are depleted.

Sugar has dropped 10c. all round since our last issue, apparently in sympathy with the fall in raws, and some are of opinion that it will go much lower.

Syrups and molasses are moving more freely. There has been some demand for confectionery grades, and table syrups move moderately well.

Coffee is in moderate demand at firm prices.

Tea is slow on home market. Buyers are showing great discrimination, and not disposed to fill up stocks.

Fish is moving well as regards fresh and at firm prices. Dried fish is inactive.

Honey is fairly active and showing good quality, at slightly firmer prices. Beans are uninteresting.

Hides are still showing an eccentric market, with prices still firming up. The excitement, which started the present condition shows no signs of abating, and with demand increasing and no stocks of note on hand, the probabilities are for still further advance.

Grain is moving more freely, with prices tending toward weakness. Flour has now reached a price attractive to the foreign markets, and an advance in business is expected. Already some fairly good orders have been handled on the market.

Canned Goods—Demand continues in moderate activity. Orders have been coming along for advance goods, and old stocks are reported to be well depleted, in view of new arrivals. Prices remain unchanged, but new quotations are expected to come to hand by any mail from canners. We quote:

	Group No. 1	Groups 2 and 3
Beans		
2s. golden wax	0 82½	0 80
2s. refuge	0 85	0 82½
3s.	1 27½	1 25
Gals.	3 77½	3 75
Blueberries		
2s. standard	0 92½	0 90
2s. preserved	1 42½	1 40
Cherries		
Gallons, standard, not pitted	7 02½	7 00
" " pitted	8 52½	8 50
Currants		
2s. red, H.S.	1 60	1 57½
2s. red, preserved	1 80	1 77½
Gals. red, standard	4 77½	4 75
" " solid pack	7 02½	7 00
2s. black, H.S.	1 77½	1 75
2s. " preserved	2 07½	2 05

Gals., black, standard	5 02½	5 00
" " solid pack	8 02½	8 00
Gooseberries		
2s. H.S.	1 90	1 87½
2s. preserved	2 12½	2 10
Gals., standard	6 02½	6 00
" " solid pack	8 0½	8 00
Lawtonberries		
2s. H.S.	1 77½	1 75
2s. preserved	1 95	1 92½
Gals., standard	5 52½	5 50
Red Raspberries		
2s. L.S. (Shafferberries)	1 42½	1 40
2s. H.S.	1 67½	1 65
2s. preserved	1 87½	1 85
Gals., standard	5 27½	5 25
" " solid pack	8 27½	8 25
Blackberries		
2s. H.S.	1 62½	1 60
2s. preserved	1 77½	1 75
Gals., standard	5 02½	5 00
" " solid pack	8 27½	8 25
Peas		
2s. standard	0 62½	0 60
Early June	0 70	0 67½
Sweet wrinkle	0 82½	0 80
Extra fine sifted, 2s.	1 22½	1 20
Spinach		
2s.	1 40	1 22½
3s.	1 42½	1 80
Asparagus		
2s.	2 52½	2 50
2s. tips		2 75
Strawberries		
2s. heavy syrup	1 52	1 50
2s. preserved	1 67½	1 65
Rhubarb		
2s.	1 17½	1 15
3s.	1 92½	1 90
Gal.	2 65	2 62½
Tomatoes, 3s.		1 30
Corn, 2s.	1 00	1 10
Sliced beets, 2s.		0 85
" " 3s.		0 95
" " whole		0 95
Pumpkin, 3s.		0 75
gal.		2 50
Squash		1 00
Golden waxed beans, 2s.		0 80
Refugee or Valentine beans, 2s.		0 85
Crystal waxed beans, 2s.		0 92½
Tomato sauce, 1s.		0 50
" " 2s.		0 78
" " 3s.		1 00
Chili sauce same as tomato sauce.		
Catsups, tins, 2s.	0 65	0 80
" " gal.	4 50	4 50
" " jugs	7 70	7 70
Apples, standard, 3s.	0 85	0 90
" " preserved, 3s.		1 47½
" " standard, gal.	1 50	1 90
Pears, Flemish Beauty, 2s.		1 52½
" " 3s.		2 00
" " Bartlett, 2s.		1 87½
" " 3s.		2 82½
" " whites, 2s.		1 72½
" " 3s.		2 67½
Peaches, pie, 3s.		1 00
Plums, Damson, light syrup, 2s.		1 00
" " heavy syrup, 2s.		1 30
" " 3s.		1 85
" " Lombards, light syrup, 2s.		1 05
" " heavy syrup, 2s.		1 35
" " 3s.		1 90
" " green gage, light syrup, 2s.		1 15
" " heavy syrup, 2s.		1 47½
" " 3s.		2 00
" " egg, heavy syrup, 2s.		1 52½
Pineapple, sliced, standard, 2s.		2 35
" " extra " 2s.		2 47½
" " grated, " 2s.		2 62½
Rhubarb, preserved, 2s.		1 15
" " gal.		2 62½
Lobster, tails.		3 50
" " 1-lb. flats		3 85
" " ½-lb. flats		2 00
Mackerel.		1 00
Saimon, Sockeyes—		
1-lb. tails, 5 cases and over.	1 77½	1 80
1-lb. tails, less than 5 cases.	1 90	1 90
1-lb. flats, 5 cases and over.	1 87½	1 92
1-lb. flats, less than 5 cases.	1 17	1 17
1-lb. flats, 5 cases and over.	1 20	1 20
1-lb. flats, less than 5 cases.	0 95	1 00½
Chums		
Salmon, Horse Shoe, Maple Leaf, Clover Leaf.		
1 lb. Tails, 5 cases and over, per doz.	1 55	1 55
1 lb. " less than 5 cases, "	1 57½	1 57½
1 lb. Flat, 5 cases and over, "	1 67½	1 67½
1 lb. " less than 5 cases, "	1 70	1 70
1 lb. " 5 cases and over, "	1 90	1 90
1 lb. " less than 5 cases, "	1 02½	1 02½
Low Inlet.		
1 lb. Flat, 5 cases and over, "	95	95
1 lb. " less than 5 cases, "	97½	97½

Sardines, French ½s.	0 14
" " Portuguese ½s.	0 23
" " P. & C. ½s.	0 08
" " P. & C. ¼s.	0 25
" " Domestic, ½s.	0 35
" " Mustard, ½ size, cases 50 tins, per 100.	0 03
" " imported.	3 75
Haddies, per doz.	1 05
Haddies, per case	1 05
Kipper herrings, domestic	4 00
" " imported	4 50
Herrings in tomato sauce, domestic	1 45
" " imported	1 50
California ripe olives, tins, per doz.	1 40
Corned beef, 1s, per doz.	5 50
" " 2s.	1 40
" " 6s.	2 50
" " 14s.	7 80
Lunch tongues, per doz.	17 50
Potted meats, ½s.	2 75
" " 1s.	0 47½
" " 1s.	0 85

Sugar—The weakness referred to in our last issue has developed into realization, and we have to report a drop of 10c. all round. This downward movement is undoubtedly in sympathy with the low ratio of raws. The European market too has been weak and unhealthy for some time, and is still in an unsatisfactory state. The general opinion is that the home market will continue in a fluctuating condition until more settled news arrives regarding raws. Consumption has been good, and demand keeps well up, but unaffected by the sudden drop in price.

Paris lumps, in 50-lb. boxes.	5 53
" " in 100-lb. "	5 43
St. Lawrence granulated, barrels	4 88
Rockpath's granulated	4 88
Acadia granulated	4 73
Berlin granulated	4 88
Phoenix	4 88
Bright coffee	4 73
Bright yellow	3 88
No. 3 yellow	4 63
No. 2 "	4 48
No. 1 "	4 38
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

Syrups and Molasses—Active demand has been in evidence for molasses since our last issue. Syrups have also had ready sale for table uses, but little demand for maple syrups. Prices remain unchanged at previous quotations.

Syrups—	
Dark	0 30
Medium	0 33
Bright	0 35
Corn syrup, bbls, per lb.	0 02½
" " ½-bbls "	0 02½
" " kegs "	0 03
" " 3 gal. pails, each	1 30
" " 2 gal. "	0 90
" " 2-lb. tins (in 2 doz. case) per case	1 90
" " 5-lb. " (in 1 " " " "	2 35
" " 10-lb. " (in 1 " " " "	2 25
" " 20-lb. " (in 1 " " " "	2 10
Molasses—	
New Orleans, medium	0 30
" " ½-bbls.	0 30
" " open kettle	0 25
Barbadoes, extra fancy	0 45
Porto Rico	0 42
West Indian	0 32
Maple syrup—	
Imperial qts.	0 27½
1-gal. cans	0 95
3-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
1-gal. imp. brand, per can	4 50
1-gal. " " per case	5 10
1-gal. " " "	5 60
Qts. " " "	6 00

Coffee—Trade has been fairly active for some lines of coffee, notably the commoner grades, although the demand for milder grades is making a marked advance.

Reports from New York denote a stronger tone to the market, with sellers holding back and buyers more in evidence.

	Per lb.
Green Rio, No. 7	0 10 0 10 1/2
" " No. 6	0 11
" " No. 5	0 11 1/2
" " No. 4	0 12
" " No. 3	0 12 1/2
" Mocha	0 21 0 23
" Java	0 22 0 35
" Santos	0 11 0 13
" Plantation Ceylon	0 26 0 35
" Porto Rico	0 22 0 25
Green, Guatemala	0 22 0 25
" Jamaica	0 15 0 20
" Maracaibo	0 16 0 23

Tea—The local buying has been slow, no particular activity is manifest, and little disposition is shown to make heavy buying. Better samples are reported as coming to hand, especially of Ceylons. Japans are not too plentiful but what have come in are showing good quality.

The London market reports denote much irregularity, for really fine quality teas there has been active demand, especially in Indias. Other teas however have been weakening; many of the newer arrivals have been disappointing in quality, and did not get much attention. In Ceylons little good quality tea has come to hand, and bidding was on comparatively low level.

Previous quotations remain approximately correct. We quote:

Congou—half-chests, Kaisow, Moning	0 12 0 60
" caddies, Pakling	0 19 0 40
Indian—Darjeelings, Pekoe souchongs	0 20 0 22
" " Pekoes	0 25 0 30
" " Orange Pekoes	0 35 0 45
Indian—Assam, Orange Pekoes	0 25 0 40
" " Pekoes	0 18 0 20
" " Pekoe Souchongs	0 16 0 18
Ceylon—Broken Orange Pekoes	0 22 0 40
" Orange Pekoes	0 22 0 29
" Pekoes	0 18 0 24
" " " " "	0 14 0 16
China Greens—Gunpowder, cases, extra first	0 35 0 42 1/2
" " half-chests, ordinary firsts	0 22 0 28 1/2
Young Hyson, cases, sifted, extra firsts	0 37 1/2 0 47
" " cases, small leaf, firsts	0 30 0 37
" " half-chests, ordinary firsts	0 22 0 32 1/2
" " " " seconds	0 22 0 24 1/2
" " " " thirds	0 15 0 17
" " " " common	0 14
Pingsuays—Young Hyson, 1/2-chests, firsts	0 25 0 30
" " " " seconds	0 16 0 18
" " " " half-boxes, firsts	0 25 0 30
Japan—1/2 chests, finest May pickings	0 34 0 38
" Choice	0 31 0 35
" Finest	0 27 0 29
" Fine	0 24 0 27
" Good medium	0 19 0 21
" Medium	0 17 0 19
" Good common	0 18 0 19
" Common	0 13 0 14
" Dust	0 06 0 08

Foreign Dried Fruit—Orders have been coming along in fairly good form for new fruit. Valencia raisins are continuing firm for all new fruit. Comadria figs are on the upward move. Latest advices denote crops to be decidedly short, and prices are quoted some two shillings and six pence advance on primal markets. Currants remain unchanged. The present basis is considered so low that under the new regulations of currant bank prices are unlikely to have further downward tendency. Almonds and walnuts are remaining firm at present quotations. We quote:

Prunes—	Per lb.	Per lb.
90-100s	0 05 3 05 1/2	0 66 0 06 1/2
80-90s	0 05 1/2 0 05 1/2	0 07 0 07 1/2
70-80s	0 06 0 06 1/2	0 08 0 08 1/2
		0 09 0 10
Candied Peels—	Per lb.	Per lb.
Lemon	0 35 0 10	0 15 1/2 0 17
Orange	0 09 1/2 0 10 1/2	
Figs—		
Elemes, per lb.	0 68	0 0 13
Apricots—	Per lb.	
Californian evaporated	0 13	
Peaches—	Per lb.	
Californian evaporated	0 15	
Pears—	Per lb.	
Californian evaporated, per lb.	0 13	
Currants—	Per lb.	Per lb.
Fine Filiatras	0 35 up	Vostizzas
Patras	0 06 0 06 1/2	0 07 0 07 1/2

Raisins—	Per lb.	Per lb.
Sultans	0 05 1/2 0 10	
California, loose muscatels—		
3-crown	0 05	
4-crown	0 07 0 08	
Dates—	Per lb.	Per lb.
Hallowees	0 04 1/2 0 05	Fards new choicest
Sairs	0 04 0 04 1/2	" new choicest
Domestic evaporated apples	0 07 0 08	0 09 1/2

(The following quotations on peanuts are for sack lots, green.)

Selected Spanish	0 08 1/2
A 1's, banners and suns	0 08 1/2
Japanese Jumbo's	0 08 1/2
Virginia	0 10

Foreign Nuts—We quote:

For sack lots roasted add 1c. to above quotations. For small, 2c.

Almonds, Tarragona, per lb.	0 12 0 12 1/2
Walnuts, Grenoble, "	0 12 1/2
" " Bordeaux, "	0 09 0 10
Filberts, per lb.	0 10
Pecans, per lb.	0 13 0 15
New Brazil, per lb.	0 13 0 14
Cocoanuts, Jamaica, per sack	4 50
Italian Chestnuts, per lb.	0 08

Rice and Tapioca—Demand for tapioca continues good. The consumption has steadily progressed, and now stands easily above rice. Rice is uninteresting; buying is small and primal markets are uncertain. Previous quotations maintain. We quote:

Rice and Tapioca—	Per lb.	Per lb.
Rice, stand. B.	0 03 1/2 0 03 1/2	Tapioca, staple
Rangoon	0 03 1/2 0 03 1/2	0 04 0 04 1/2
Patna	0 05 0 05 1/2	" double goat
Japan	0 06 0 07	Carolina rice
Sago	0 03 1/2 0 04	Louisiana rice
		0 05 0 07

Spices—A good general demand continues for most popular lines; trade is generally of scarce interest, and prices remain firm. We quote:

Peppers, blk	0 16 0 19	Cloves, whole	0 25 0 35
" white	0 23 0 27	Cream of tartar	0 25
Ginger	0 18 0 25	Allspice	0 14 0 17
Cassia	0 21 0 25	Mace	0 80 0 90
Nutmeg	0 45 0 75		

Fresh Fish—Demand has been continuing active with good prospects ahead. Prices have been somewhat fluctuating, and are corrected to latest basis. Oysters have been arriving in moderate quantity, and are added to quotations. Shrimps have advanced. Salmon is easier. Cod firm. We quote:

Fresh halibut, per lb.	0 13 1/2
" haddock	0 07 1/2
" trout	0 09
" cod steak, per lb.	0 08 1/2
" " " "	0 25 1/2
" B.C. salmon, per lb.	0 17
Shrimps per sal.	1 25
Whitfish, per lb.	0 09 1/2
Herring	0 06 0 07 1/2
Pickarel	0 07 1/2 0 08 1/2
Oysters, standard, small pail	4 00 4 90 1/2
" " " " " "	4 80

Dried and Cured Fish—Small stocks on hand, and small demand continues. There is nothing of importance to report, trade generally being uninteresting. We quote:

Boneless fish, per lb.	0 04 1/2
Cod fish, 1-lb. bricks	0 06 1/2
Boneless cod, per lb.	0 08 0 10
Quail-on-toast, per lb.	0 06
Filched cod fish, in cases of 100 lbs., per lb.	0 06 1/2

Honey—Business in honey continues active. New arrivals are in good condition, with plenty to meet all ordinary demand. Previous prices remain. We quote:

Honey, extracted clover, in 60-lb. cans, per lb.	0 08 1/2
" sections, No 1, per doz.	1 50 1 90
" " No. 2	1 50
" Buckwheat, per lb.	0 04 1/2 0 05
" sections per doz	0 75 1 00

Beans—There is little of interest in the bean situation, and prices remain unchanged. We quote:

Beans, handpicked, per bush	1 75
" prime, No. 1	1 70
" ungraded	1 25 1 50
" Lima, per lb.	0 07 0 07 1/2

Grain, Flour and Cereals.

Grains—There has been better activ-

ity manifest on market since our last issue, with prices of wheat generally easing somewhat. Anticipations are for still greater activity, and prices are expected to fluctuate around present basis. We quote:

All on track Toronto.	
Manitoba wheat, Northern No. 1	0 98 0 98 1/2
" " No. 2	0 95 0 95 1/2
Red and white, per bushel, old	0 80 0 80 1/2
" " " " new	0 78 0 79
Barley	0 50 0 52
Oats, old	0 41 0 41 1/2
" " new	0 32 0 33
Peas	0 71 0 72
Buckwheat	0 63 0 64
Rye, per bushel	0 64 0 65

Flour—There has been a much steadier market in home consumption. Trade received somewhat of a spurt during the progress of Exhibition, and has steadied itself since the closing. Export has been more active, and some substantial trade has been transacted. We quote:

Manitoba wheat patents, per bbl. in bags	4 70 5 10
Strong bakers	4 50 4 90
Ontario wheat patents	4 20 4 40
Straight roller	4 10 4 20

Breakfast Foods—These goods have had a steady demand, but nothing of noticeable development. Prices remain unchanged. We quote:

Oatmeal, standard and granulated, carlots, on track, per bbl.	5 05
Rolled wheat in boxes, 100 lbs.	2 90
" " " " " " 50 lbs.	1 50
Rolled oats, standard, carlots, per bbl., in bags	4 25
" " " " " " " " in wood	4 50
" " " " " " " " for broken lots	4 90
Rolled wheat, per 100-lb. bbl.	2 75
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 00
" " " " " " in wood	4 25

Hides, Tallow, Skins and Wool—The market in these goods continues to be unsatisfactory. Prices have still further stiffened, although not showing perceptible advance in quotations. Arrivals are coming in somewhat slowly, and demand keeps well to the front. The present state of this market is attributable to what is considered an unhealthy competition between rival buyers, and by no means warranted by the true conditions. We quote:

Hides, inspected, No. 1 per lb.	0 12
" " " " " " " "	0 11
Country hides, flat, per lb.	0 10 1/2 0 11
Calf skins, No. 1, selected	0 14
" " " " " " " "	0 12
Lamb skins and pelts, best city slaughter	0 85
Rendered tallow, per lb.	0 04 0 04 1/2
Unwashed wool, per lb.	0 16 1/2 0 17
Wool-washed fleece	0 26 0 27
Rejections	0 20 0 22
Pulled wools, super, per lb.	0 22 0 24
" " " " " " extra	0 24 0 25

Quebec Markets.

GROCERIES.

Montreal, Sept. 14th, 1905.

THE leading lines have assumed since eight days a somewhat more wholesome and steady appearance. As the fine weather comes nearer to an end, people are coming back to the city, thus forcing the retail merchant to increase his stock. Besides country dealers are preparing to renew their stocks, which in many cases are bare and the wholesale trade is called upon to supply both.

The sugar market, however, has been in the declining mood and has still much inclination towards that end.

Canned goods continue unchanged, bringing much activity, and have practically only one interesting side just at present. Prices for new corn and tomatoes are expected out this week with some sort of anxiety.

Syrups and molasses remain featureless at a steady condition.

Teas are scarce and high, but the anticipation of a further advance has strongly stimulated the trade and sales are said to be steadily increasing.

Coffees and spices remain unchanged with a possibility of an advance.

Dried fruits, rice and tapioca are without a change, but all firm with good demand.

Fish is, as usual, in an exceptionally good favor; fresh fish is plentiful and active while salt and smoked have not begun to move very briskly as yet.

Country products are on the quiet side, awaiting cooler weather to stir up.

As to flour, the weekly decline has assumed interesting proportions but has not caused the least emotion to buyers, who seem to be curious to see if prices will go any lower.

Feed is a little scarce but very active at firm prices. Hay shows little or no change.

Canned Goods—Interviews with jobbers shows that activity still prevails in canned goods. Old stocks, it is now reported, are entirely gone, and fresh packs of early vegetables and fruits are quickly being taken, while new shipments arrive every day. Prices for new corn and tomatoes were expected early this week. Other prices are firm and unchanged.

We quote:

	Group No. 1	Group No. 2
Beans, Wax	\$0 82½	\$0 80
Refugee Beans	0 85	0 82½
Currants, red, heavy syrup	1 61	1 57½
" " preserved	1 80	1 77½
" " black, heavy syrup	1 77½	1 75
" " preserved	2 07½	2 05
Gooseberries, heavy syrup	1 90	1 87½
" " preserved	2 12½	2 10
Lawtonberries, heavy syrup	1 72½	1 75
" " preserved	1 95	1 92½
Raspberries, red, light syrup	1 42½	1 40
" " heavy	1 67½	1 65
" " preserved	1 87½	1 85
" " black, heavy syrup	1 62½	1 60
" " preserved	1 77½	1 75
Sugar beets	\$0 85	0 95
2's Asparagus Tips	2 50	2 50
2's Beans, Golden Wax	0 82½	0 80
2's " Refugee or Valentine	0 92½	0 92½
2's " Crystal Wax	0 82½	0 85
2's Peas, No. 4 " Standards"	0 82½	0 95
2's " No. 3 " Early June"	0 85	0 95
2's " No. 2 " Sweet Wrinkled"	1 30	1 30
2's " No. 1 " Extra Fine Sifted"	1 40	1 40
2's Table Spinach	1 40	1 40
Pears—Flemish Beauty, Bartlett's and pie in 2, 2½ and 3's	\$1 15	\$2 20
Peaches—White, yellow and pie, 1½'s, 2's, 2½'s, 3's	1 25	2 82½
Gallon pears	3 15	3 67½
" " peaches	3 55	4 50
Pumpkins, 3-lb. tins	0 72½	0 72½
" " gal.	2 50	2 50
3-lb. squash	1 00	1 00
2's Cherries, red, pitted	2 20	2 20
2's " " red, not pitted	1 75	2 20
2's " " black, pitted	2 20	1 75
2's " " black, not pitted	1 75	2 40
2's " " white, pitted	2 40	2 00
2's " " white, not pitted	2 00	2 00
2's Currants, red, heavy syrup	1 57½	1 57½
2's " " red, preserved	1 77½	1 77½
Gals. " " red, standard	4 75	4 75
Gals. " " red, solid pack	7 00	7 00
2's " " black, heavy syrup	1 75	2 05
2's " " black, preserved	2 05	8 00
Gals. " " black, standard	8 00	1 62½
2's Gooseberries heavy syrup	1 85	1 85
2's " " preserved	7 25	1 85
Gals. " " standard	1 57½	1 85
2's Lawtonberries, heavy syrup	1 85	4 97½
2's " " preserved	1 85	2 25
Gals. " " standard	4 97½	2 25
2's Pineapple, sliced	2 25	2 50
3's " " grated	2 50	2 50
2's Plums, Damson, light syrup	1 00	1 00
2's " " heavy syrup	1 20	1 20
2½'s " " " "	1 57½	1 85
3's " " " "	1 85	2 95
Gals. " " standard	2 95	1 05
2's " " Lombard, light syrup	1 05	1 35
2's " " heavy syrup	1 35	1 62½
2½'s " " " "	1 62½	1 90
3's " " " "	1 90	3 15
Gals. " " standard	3 15	1 15
2's " " Green Gage, light syrup	1 15	1 47½
2's " " heavy syrup	1 47½	1 72½
2½'s " " " "	1 72½	2 00
3's " " " "	2 00	3 45
Gals. " " standard	3 45	1 52½
2's " " Egg, heavy syrup	1 52½	1 80
2½'s " " " "	1 80	2 10
3's " " " "	2 10	1 40
2's Raspberries, red, heavy syrup	1 40	1 60
2's " " preserved	1 60	5 00
Gals. " " standard	5 00	8 00
Gals. " " solid pack	8 00	8 00

2's " black, heavy syrup	1 35
2's " " preserved	1 50
Gals. " " standard	4 75
2's Rhubarb, preserved	1 15
3's " " "	1 40
Gals. " " standard	2 62½
2's Strawberries, heavy syrup, 1903 pack	1 47½
2's " " preserved, 1904 pack	1 69
2's " " "	1 75
Gals. " " standard	5 50
Gals. " " solid pack	3 50

New Canned Goods for 1905:

Strawberries.

	Group No. 1	Group Nos. 2 & 3
2's—Heavy syrup	\$1.52½	\$1.50
2's—Preserved	1.67½	1.65
Gallons—Standard	5.27½	5.25

Cherries.

2's—Red, pitted	2.02½	2.00
2's—Red, not pitted	1.57½	1.55
2's—Black, pitted	2.02½	2.00
2's—Black, not pitted	1.57½	1.55
2's—White, pitted	2.22½	2.20
2's—White, not pitted	1.82½	1.80

Rhubarb.

2's—Preserved	1.17½	1.15
3's—Preserved	1.92	1.90
Gallons—Standard	2.65	2.62

Asparagus.

2's—Tips	2.52½	2.50
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Peas.

2's—Standard (No. 4)	.62½	.60
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LAST MINUTE PROVISION MARKET.

Montreal, Thursday, Sept. 14, 12.30 p.m.

BUTTER—Market weak; prices unchanged, but drop soon expected.
CHEESE—Quiet, no demand; Ontario, 1½c; Townships, 1½c; Quebec, 1½c; no exports and stocks heavy.
EGGS—In fair demand; exports being quiet cause an excess of supply.
PROVISIONS—Market in hogs is weak at unchanged prices; hams and bacon are steady and firm.

2's—Early June (No. 3)	.70	.67½
2's—Sweet Wrinkled (No. 2)	.82½	.80
2's—Extra fine sifted (No. 1)	1.22½	1.20

Spinach.

2's—Table	1.42½	1.40
3's—Table	1.82½	1.80
Gallons—Table	5.02½	5.00

Specifications of Groups.

Group No. 1 comprises following brands: Canada First, Little Chief, Log Cabin, Horse Shoe, Auto.

Group No. 2 comprises: Lynn Valley, Kent, Lion, Thistle, Grand River.

Group No. 3 comprises: Jubilee, White Rose, Deer and Globe.

Wholesale limited selling prices in salmon due to arrive in 1905:

Horseshoe, 1 to 4 cases—Talls	\$1.57½
Horseshoe, 5 cases and over—Talls	1.55
Horseshoe, 1 to 4 cases—Flats	1.70
Horseshoe, 5 cases and over—Flats	1.67½
Maple Leaf, 1 to 4 cases—Talls	1.57½
Maple Leaf, 5 cases & over—Talls	1.55
Maple Leaf, 1 to 4 cases—Flats	1.70
Maple Leaf, 5 cases & over—Flats	1.67½
Clover Leaf, 1 to 4 cases—Talls	1.57½
Clover Leaf, 5 cases & over—Talls	1.55
Clover Leaf, 1 to 4 cases—Flats	1.70
Clover Leaf, 5 cases & over—Flats	1.67½
Arrow, 1 to 4 cases—Talls	1.50
Arrow, 5 cases and over—Talls	1.47½
Arrow, 1 to 4 cases—Flats	1.62½
Arrow, 5 cases and over—Flats	1.60

Terms—Net 30 days, or 1 p.c. 10 days, days, f.o.b. any wholesalers' points in Ontario and Quebec.

	Per doz.
Corn, 2-lb. tins	\$1 20
" " 2-lb. sucotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60

Sugar—The only new feature in sugar is another drop of ten cents in order to get on a level with the foreign markets. Refiners are of opinion that another reduction will take place before prices go up again. Demand is fair for granulated, refined and yellows. We quote:

Granulated, bbls.	\$4 80
" " ½-bbls.	4 95
" " bags	4 75
Paris lump, boxes and ½-bbls.	5 50
Extra ground, bbls.	5 25
" " 50-lb. boxes	5 45
" " 25-lb. boxes	5 55
Powdered, bbls.	5 05
" " 50-lb. boxes	5 25
Phoenix	4 85
Bright coffee	4 75
" " yellow	4 75
No. 3 yellow	4 70
No. 2	4 55
No. 1 " bbls.	4 30
No. 1 " bags	4 50
Raw Trinidad	3 75 3 78
Trinidad crystals	4 40 4 65

Syrups and Molasses—There is nothing new to report in molasses. The demand keeps up steadily and prices are firm. Syrups, however, are on the quiet side. We quote:

Barbadoes, in puncheons	0 35
" " in barrels	0 37½
" " in half-barrels	0 38½
New Orleans	0 22 0 35
Antigua	0 33
Porto Rico	0 45
Corn syrups, bbls.	0 02½
" " ½-bbls.	0 02½
" " 38-lb. pails	1 30
" " 25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
" " 5-lb. " 1 doz.	2 35
" " 10-lb. " ½ doz.	2 25
" " 20-lb. " ¼ doz.	2 10

Tea—Business continues to improve and prices have a strong tendency to advance. In spite of present high figures jobbers report an exceptional activity. Ceylons are the only teas in a normal quantity on the market. It is probable they will follow suit and go up with other grades. Last week's prices have not been modified as yet. We quote:

Japans—Fine	0 25 0 30
" " Medium	0 20 0 23
" " Good common	0 18 0 18
" " Common	0 13 0 15
Ceylon—Broken Pekoe	0 25 0 38
" " Pekoes	0 17 0 20
" " Pekoe Souchongs	0 15 0 20
Indian—Pekoe Souchongs	0 15 0 18
Ceylon greens—Young Hysons	0 16 0 18
" " Hysons	0 14 0 15
" " Gunpowders	0 14 0 14
China greens—Pingsuey gunpowders	0 11 0 13
Congous—Kaisows	0 10 0 12
" " Pakling boxes	0 12 0 14

Coffees—The coffee market is strong and firm with an upward tendency. The steady demand and the probability of a shortage in the crops leave much room for a rise. It appears, however, that a jump is not for the near future, unless the local stocks, which are rather light, should come near to an end. We quote:

Good Cucutac	0 11 0 13
Choice "	0 12 0 13
Jamaica coffee	0 10 0 12
Java	0 18 0 24
Mocha	0 17 0 20
Rio	0 10 0 12
Santos	0 10 0 12

Spices—Conditions are unchanged in spices but the market is firm. There is activity reported in peppers, cloves and gingers at quotations. There has been no advance as yet but it is a thing generally expected on account of shortage in crops. We quote:

	Per lb.
Peppers, black	0 16 0 22
" " white	0 25 0 30
Ginger	0 12 0 20
Cloves, whole	0 17 0 30
Cream of tartar	0 25 0 30
Allspice	0 12 0 15
Nutmegs	0 25 0 50

Foreign Dried Fruit—Most lines are finding first rate business. Locally the market is featureless. On the foreign markets the situation, however, is more interesting. As to currants, though they are firm at present, it is not impossible that an advance may occur. Valencia raisins have seen some speculation but are practically unchanged. The total export of Valencia raisins in 1904 was slightly under two million boxes, while the Sultana crop is estimated at four million boxes of 28 lbs. each. This week's figures are the same as last and seem firm. We quote:

Valencia Raisins—		
Fine off-stalk, per lb.	0 05	0 06
Selected, per lb.	0 06	0 07
Layers,	0 07	0 07
Dates—		
Dates, Hallowees, per lb.	0 04	0 04
Californian Evaporated Fruits—		
Apricots, per lb.	0 13	0 13
Peaches,	0 10	0 10
Pears,	0 13	0 13
Malaga Raisins—		
London layers	2 00	2 50
"Connoisseur Clusters"	0 80	0 80
"Royal Buckingham Clusters," 1-boxes,	1 10	1 10
"Excelsior Window Clusters," 1-boxes,	3 50	4 50
"Excelsior Window Clusters," 1/2-boxes,	4 50	1 35
Californian Raisins—		
Loose muscatels, per lb.	0 07	0 08
" seeded, in 1-lb. packages.	0 08	0 09
" " 2 crown.	0 06	0 06
" " 3 crown.	0 06	0 06
" " 4 crown.	0 08	0 08
Prunes—		
30-40s.	0 08	0 08
40-50s.	0 08	0 08
50-60s.	0 07	0 07
60-70s.	0 06	0 06
70-80s.	0 06	0 06
80-90s.	0 05	0 05
90-100s.	0 05	0 05
Oregon prunes (Italian style), 40-50s.	0 08	0 08
" " 50-60s.	0 07	0 07
Oregon prunes (French style), 60-70s.	0 06	0 06
" " 90-100s.	0 04	0 04
" " 100-120s.	0 04	0 04
Currants—		
Filigras, uncleaned	0 04	0 04
Fine Filigras, per lb., in cases.	0 04	0 05
" " cleaned.	0 04	0 05
" " in 1-lb. cartons.	0 05	0 06
Finest Vostizzas "	0 06	0 07
Amalias "	0 06	0 06
Sultana Raisins—		
Sultana raisins, per lb.	0 06	0 08
" 1-lb. carton.	0 09	0 09
Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes.	0 13	0 13
Four crown, fancy, 10-lb. boxes.	0 09	0 09
Three crown.	0 07	0 07
Glove boxes, fine quality, per box.	0 11	0 11
Fancy washed figs, in baskets, per basket.	0 20	0 20
" pulled figs, in boxes, per box.	0 22	0 22
" stuffed figs,	0 28	0 28
12-oz. boxes.	0 06	0 07
Rice and Tapioca —There is no change in rice. Business is remaining steady. Prices unchanged. As to tapioca, the expected drop has not yet occurred although a sale of 500 tons at 3c is reported in the States. The local price is still 4c and seems firm. We quote:		
B rice, in 10 bag lots	2 95	2 95
B rice, less than 10 bags.	3 05	3 05
C rice, in 10 bag lots.	2 85	2 85
C rice, in less than 10 bag lots.	2 95	2 95
Tapioca.	0 04	0 04

Fish—Dealers report that demand for fresh fish is improving. Supplies of fresh British Columbia salmon are better, while Gaspe and Restigouche are finished, dealers falling back on the frozen. Lake trout is more plentiful but dore and white fish are still scarce. Fresh pike and halibut are cheaper. Finnan haddies are beginning to move as is customary at this time of the year. In salt fish there is not much doing. New salt British Columbia salmon will be in in about another week. Bulk oysters are arriving daily and selling at \$1.50 the imperial gallon. The demand is not very brisk. We quote:

Fresh B.C. salmon	0 15
Black bass	0 12
Fresh mackerel, per lb., chilled	0 10
Gaspe Salmon, per lb., frozen	0 15
Sturgeon	0 09
Dore, fresh	0 10
Fresh white fish	0 09

Lake trout	0 08
Brook trout	0 18
Choice select bulk oysters, per gal.	1 50
Haddies	0 08
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 10
Fresh haddock, per lb.	0 04
Fresh pike	0 07
Fresh halibut	0 10
Fresh steak cod	0 05
No. 1 Labrador herring in 20-lb. pails	0 80
" half bbl.	3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring,	6 50
" per keg	0 65
Holland herring, per keg	0 75
No. 1 salt mackerel, pail of 20 lbs.	2 00
Skiless cod (100-lb. cases), per case	5 50
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
" fish	0 05
" fish, loose, in 25-lb. boxes	0 04
Labrador salmon, half bbl.	9 00
" (200 lbs.) bbls.	17 00
" (300 lbs.)	24 00
Lake trout, salt, 100 lbs.	4 50
Sea trout in bbls, 200 lbs.	10 00
" half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25
Bulk oysters, imp. gallon.	1 50

Maple Products—The larger demand has not sprung up yet for maple products; on the contrary the quiet condition prevails. Therefore no change in prices. We quote:

Maple syrup, in wood, per lb.	0 06	0 06
" in large tins.	0 07	0 07
Pure new sugar, per lb.	0 10	0 10
Pure Beauce County, per lb.	0 06	0 07

Honey—New honey continues to arrive in fair lots but fails to attract much attention. In fact many dealers had been looking for an improvement about this time but realize that the activity expected will be slow in coming. We quote:

White clover, extracted tins.	0 07	0 07
" kegs	0 07	0 07
" comb, new.	0 12	0 13
Buckwheat	0 06	0 06

Beans—Buyers are at present holding their orders until the market gets into a more settled condition. Dealers believe there will be a rush when prices settle down to firmness. We quote:

Choice prime beans	1 50	1 65
Lower grades.	1 40	1 50

Evaporated Apples—Quietness is the ruling mood. There is only a small business done in evaporated apples at 7c, while dried apples are not wanted. They are offered at 4c.

Hops—The hop market is unchanged. It is believed that both English and American crops will be good. Some samples of English are already seen. Choice No. 1 Kent are offered at 25c to 27c and Pacific Coast at 23c to 25c. We quote:

B.C.	0 22	0 25
Choice Canadian.	0 20	0 22
Fair to good.	0 18	0 20

Flour—The flour market continues in the same dragging condition. A weekly drop is now one of the features of the trade. In fact, this week we have to register another reduction. And still buyers object to give their big orders in the hope to force the miller to go still lower. Prices although considerably easier than last week have not reached the bottom yet. We quote:

Winter wheat patents	4 90	5 00
Straight rollers	4 60	4 70
Extra	4 30	4 40
Straight rollers, bags, 90 per cent.	2 20	2 30
Royal Household	5 10	5 10
Glennora	4 80	4 80
Manitoba spring wheat patents	5 00	5 10
" strong bakers.	4 70	4 80

Rolled Oats—The market is practically unchanged. The demand for rolled and oatmeal is quiet and no improvement looks near. Prices hold firm, however. We quote:

Fine oatmeal, bags	2 65	2 70
Standard oatmeal, bags	2 55	2 60
Granulated	2 55	2 60
Rolled oats,	2 10	2 20
" bbls.	5 10	5 10
" 90-lb. bags.	2 40	2 45
" 80-lb. bags.	2 10	2 20

Feed—The activity noticeable for a few weeks past has been fully maintained again this week and for bran especially the demand is very brisk. Prices range between \$17 to \$18 in bags and from \$16 to \$17 in bulk. Though some good business is done in mouillie, dealers believe it could be better. All lines are short and prices hold firm. We quote:

Manitoba bran, in bags, per ton.	17 00	18 00
" shorts	20 00	21 00
Ontario bran, in bulk	17 00	17 00
" shorts	20 00	21 00
Mouillie.	24 00	24 00

Hay—The market is slightly easier owing to larger arrivals, but stocks are believed to be only equal to demand. The best quality in the market sells at \$8.50 although there seems to be a margin of prices of 50 cents. The finest hay is not too plentiful. We quote:

No. 1 timothy	8 00	8 50
" 2 " choice	7 50	7 50
" 2 " ordinary	7 00	7 00
Clover	6 00	6 00
Clover mixed	6 50	6 50

CANADIAN REFINERS AND WEST INDIA SUGARS.

Editor Canadian Grocer,—Recently, certain articles have appeared in some of the Toronto daily papers regarding supposed unfair treatment on the part of Canadian refiners towards the planters in the British West Indies. As there is absolutely no foundation whatever in these statements, we should be glad if you would give in your valuable publication the following correct statement of the position of affairs in connection with the importation of sugars into Canada for refining purposes.

There is no truth in the supposed allegations of the British West Indian planters that the Canadian refiners get all the benefits of the said preferential tariff on sugar imported from these possessions. If that were the case the large business which Canadian refiners at present are doing with those colonies would not be possible and would not have been done at all.

The only planters who have made any complaints are those in Jamaica, and they have themselves to blame, as they are still working under the ancient methods and will not go to the expense of installing proper machinery and adopt modern methods which will turn out centrifugals. The bulk of the sugars made in Jamaica are muscovadoes, and these are of low test and can only be used in small quantities by Canadian refiners. What little centrifugals are made in Jamaica are shipped to England and the planters endeavor to palm off on the Canadian markets their poorer muscovadoes.

During the past year ending June 30, 1905, the total quantity of raw sugar imported into Canada for refining pur-

SIDE LINES WANTED.

YOUNG man, with three years' experience on the road, at present covering Oregon, Washington and Idaho, wants to secure good paying lines to handle between Calgary and Winnipeg. Prefer good staple lines on a commission basis rather than a salaried position. Exclusive territory. No fake propositions considered. Address, "Salesman," Box 272 CANADIAN GROCER, 511 Union Bank, Winnipeg, Man. (37)

poses amounted to 327,234,786 pounds, of which only about 66,000,000 pounds came under the general tariff and the balance, over 75 per cent. of the total, was imported from the British West Indies.

Under the preferential tariff no less than 246,000,000 pounds raw sugar were imported into Canada during the twelve months ending June 30th, 1905, against 15,000,000 from all other countries. The 246,000,000 were all from British West Indian colonies and British Guiana, demonstrating that Canada is by far their best customer and that Canadian trade is of course much appreciated by them, and complaints are out of question, except from Jamaica and for reasons above stated.

Yours very truly,
W. G. A. LAMBE & CO.,
Agents for The St. Lawrence Sugar Refining Co., Montreal.
Toronto, Sept. 12, 1905.

MONTREAL GROCERS MEET.

THE Montreal Retail Grocers' Association held their monthly meeting on the 7th inst. at their club rooms, St. Denis street.

Mr. P. Daoust, president, opened the meeting and after the routine business had been despatched, the grocers proceeded to elect their officers for the coming year.

Mr. P. Daoust was re-elected president; Mr. Ed. Upton, first vice-president. Mr. P. Bruneau, re-elected treasurer. Mr. A. Laurendeau was reappointed secretary, but only temporarily, for this reason: The by-laws and constitution of the Dominion Retail Merchants' Association having been submitted to the grocers for their consent to join, a committee composed of Messrs. P. Daoust, Lapointe, Menard, Laurendeau, Labonte, Guillemette, Sequin, Dore and Bruneau was appointed to study the question. From their decision the election of a secretary will result, for it is believed that if the grocers join the D.R.M.A., a secretary will be appointed by the latter.

Directors were also elected. They are: Messrs. J. A. Archambault, E. Beaudoin, E. P. Guillemette, W. De Repentigny, V. Raby, J. A. Labonte, E. Lafond, E. N. St. Denis, J. J. Malette, J. A. Dore, J. A. Menard, Aldermen J. H. Pequin, R. Turner, J. O. Ricard, J. Lariviere, S. D. Vallierer and Ethier of St. Henry.

Mr. Bruneau, the treasurer, announced that the gross receipts of the picnic amounted to \$922.45, and the net receipts \$350.

B. C. SALMON FISHERIES.

Editor Canadian Grocer:—In your issue of the 25th August we notice your British Columbia market report from Vancouver August 17th has reference to this year's salmon run.

The statement is made that millions of dead fish were floating on the waters of the Gulf. The statement is also made by inference that the traps are responsible to a large extent and that individual fishermen of course say all the fault

is to be charged to the fish traps. Your correspondent also stated the serious feature of the salmon situation is that the prospects are that next year there will be a very light run.

Now we consider a very serious feature of this business is that you would publish such statements. We believe on a former occasion we had to correct some statements emanating from this Vancouver correspondent of yours (we presume it is the same person) and we can state most positively that on no occasion this season was there any occasion to throw away a single fish caught in the fish traps at Vancouver Island. No doubt a certain amount of waste occurred on the Fraser, but this it is impossible to prevent, as under the system of fishing with gill nets in the Fraser River, the fisherman cannot tell when the nets are put into the water what their catch is going to be. The consequence is that when a heavy run is on, although the fisherman knows the cannery will not accept more than 200 salmon from him for the day's delivery, yet his net may catch a larger quantity. This certainly results in waste

but such is not the case in trap fishing, as the salmon can be held alive for days at a time and only what the cannery can use are taken out from day to day. We are very much surprised indeed that you do not have more reliable correspondents and it seems a failing of newspapers to publish articles written by incompetent correspondents who have no knowledge of the subject that they are writing about and are only too ready to air nonsensical opinions of their own, or are ready to lend themselves to publish the views of others who have a certain object before them, and which in this case you may depend, on the mainland of British Columbia, is the discrediting of the salmon traps of Vancouver Island.

Any expert will admit that in quality the fish caught in salt water at the Vancouver Island traps fresh in from the ocean are infinitely better than those taken from the mddy waters of the Fraser River, and which we feel will command in future very much better prices.

J. H. TODD & SONS.
Victoria, B.C., Sept. 7th.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.

Quotations corrected by telegraph up to 12 a.m. Thursday, Sept. 14th, 1905.

CONFIDENCE is the dominant note in all departments of the wholesale trade of Winnipeg, and the reason for that confidence is to be seen by every person who travels through the great wheat belt. The biggest crop in the history of Western Canada has passed the critical period of its history in safety and with satisfactory prices there should be enough money in the country to relieve the burden of credit and leave a handsome balance, which will ensure another year of prosperity.

The wholesalers are preparing to act in conjunction with the Retail Merchants' Association to curtail credits this Fall and put the business interests of the west upon a substantial basis. Payment of accounts will be strictly insisted upon.

Activity marks the local market this week, there being a heavy movement of some lines and liberal ordering of other lines to arrive.

Sugar almost alone shows a decline in the volume of sales. The price is steady at the recent decline.

As noted last week, new canned tomatoes are on the local market, but at time of writing the price had not yet been agreed upon by the local houses. It will be found in our telegraphic "Last Minute Manitoba Markets."

Tapioca is firmly held at the recent sharp advances and the increase in price is already having some effect on the demand.

Valencia raisins are likely to be somewhat cheaper than quotations given last week would indicate. The market is weakening.

Sugar—There has been a marked decline in the demand for sugars. The price is steady at the moment at the

decline noted two weeks ago. We quote:

Montreal granulated, in bbls.....	5 55
" yellow, in bbls.....	5 50
" " in sacks.....	5 00
Wallaceburg, in bbls.....	5 45
" " in sacks.....	5 40
Icing sugar in bbls.....	6 15
" " in boxes.....	6 35
" " in small quantities.....	6 75
Powdered sugar, in bbls.....	5 95
" " in boxes.....	6 15
" " in small quantities.....	6 40
Lump, hard, in bbls.....	6 25
" " in 1-bbls.....	6 35
" " in 100-lb cases.....	6 25

Canned Goods—Price of new canned tomatoes will be found in "Last Minute Manitoba Markets" in case it is settled before The Grocer goes to press. New goods are on the market now. New prices of golden wax beans, black raspberries, gooseberries, and red and black currants have been announced and they are quoted below. We quote:

Apples, gallons, group 1, per doz.....	2 60
" " 2 and 3, per doz.....	2 55
" 3-lb. " 1.....	2 13
" 3-lb. " 2 and 3 ".....	2 08
Cherries red pitted, 2s, 2 doz.....	2 28
Currants, new, red, 2 doz. cases, group 1, per case.....	3 48
" " " 2 & 3 ".....	3 43
" black, " " 1.....	3 83
" " " 2 & 3 ".....	3 78
Gooseberries, new, " " 1.....	4 08
" " " 2 & 3 ".....	4 03
Lawtonberries, 2s, " per case.....	3 35
Pears (Bartletts), " ".....	3 50
Peaches, 2s, " ".....	3 75
" 3s, " ".....	3 75
Raspberries, red (new), per case, group 1.....	3 63
" " " 2 & 3.....	3 58
" black, new " " 1.....	3 53
" " " 2 & 3.....	3 48
Strawberries, heavy syrup, 2s, per case.....	3 28
Plums, Lombard, 2 doz. per case.....	2 35
" green gages, 2 doz. case, per case.....	2 50
Pineapples, 2s, sliced, 2 doz. cases, per case.....	4 25
" 2s, whole, " ".....	3 75
" 2s, whole, " ".....	4 50
" 2s, grated, " ".....	4 50
Tomatoes, 3s, per 2 doz. cases.....	2 75
Corn, 2s.....	2 00
Peas (No. 4), 2s, per case.....	1 48
" (No. 3), early June, 2s.....	1 63
" (No. 2), Sweet Wrinkle, 2s.....	1 86
" (No. 1), extra fine sifted, 2s.....	2 68
Beans.....	1 90
Salmon, Fraser River sockeye, per case.....	6 25
" Skeena River, ".....	6 00
" River's Inlet, ".....	5 90
" Red Spring, ".....	5 75
" humpback, ".....	3 75
" cohoes, ".....	4 85
" Clover Leaf, Fall delivery, 1 to 4 cases.....	6 30
" " " 5 to 9 cases.....	6 20
Pork and beans (V.C.P. Co.), 1s, per doz.....	1 25
" " 2s, ".....	1 90
" " 3s, ".....	2 60

N. S. Markets.

Halifax, N.S., Sept. 13, 1905.

BUSINESS continues good in all lines, and collections are very satisfactory. Some lines are attracting much attention at the present time.

Cheese—Is advancing and a despatch from Charlottetown says that all the cheese boarded there at the week's end was sold for 11 3-16c. per lb., which is a considerable advance over former quotations.

Flour—Is also declining. There has not been a very great drop in prices here since last report, but as prices have declined at other places the price will also go down here, so soon as dealers dispose of some of the stock on hand.

Provisions—The scarcity of beef and pork continues here. Some dealers say that there is not a barrel of prime mess pork to be had on this market. American pork has advanced \$1.00 per barrel, and the price of beef is also advancing. There is also a scarcity of lard on this market, and the supplies on hand are small. New pork, however, is now coming to market and plenty of fresh lard will soon be available. Prices generally remain unchanged.

Butter—There is no improvement in the butter market. Receipts are small and prices very firm, choice creamery being from 23c. to 24. During the week some country teams brought in several small quantities of butter in small tubs, which was readily bought up at 22c. per lb.

Eggs—Eggs are becoming somewhat scarce. They are selling here from 20c. to 21c. and on the Island at 18c. and 19c.

Molasses—There is not very much doing in molasses just at present. Large stocks are held here. Quotations are: Fancy Trinidad, 40c. to 42c.; choice Trinidad, 35c. to 36c.; fancy Porto Rico, 39c.; extra choice, 36c.; fancy Barbados, 38c. to 40c.; Barbados, 31c. to 33c.

Spices—There is a good demand for spices now that the pickling season is at hand. Quotations on pepper and cloves are considered high.

Canned Goods—There is little demand for canned goods. Dealers here predict that peas must advance in price. Meanwhile a retail firm of this city has been having a special sale in which standard brands of new peas were sold at 5c. per can. As the jobbing price is 62 1-2c. per dozen, the puzzle is how this firm can sell at such a price.

Apples—The apple crop of the Annapolis Valley it is said will not yield more than half of that of last year, though the quality is ahead of that of last season's product. A great deal of the fruit is spotted.

According to advices the foreign market quotations rule higher than the price realized a year ago. Many of the Valley packers are urging the sending of a finer quality of fruit to the Cape Breton

market, claiming that as high a price can be obtained there as in England.

The heavy rains of the past week have damaged the fruit crop considerably, but will be of great benefit to the root crops.

Dealers report Gravenstein apples scarce throughout the Valley, but Kings, Ribstons and Blenheims are fairly abundant. A German who bought 7,000 barrels last year is now in the Valley purchasing fruit for the Hamburg market.

Prices have dropped considerably since last quotations. Gravensteins were quoted during the week at \$2.50 to \$3.00 for No. 1's, and \$2.00 for No. 2's. With the increased demand, however, dealers anticipate higher prices.

Jobbers here say that the sales for August were good and fully equal to those of the same month last year.

N. B. Markets.

St. John, N.B., Sept. 14, 1905.

WITH the receipt of new canned goods, Fall business may be said to be well started. While the association have not named a price on tomatoes, one of the large outside factories have landed a car and prices here are lower. This is early for new goods.

Flour—The situation is still one of interest. Manitobas are dropping off and lower prices are looked for.

Spice—At this season spices come in for increased attention. In nearly all lines prices are firm and rather higher, particularly pepper. Nutmegs continue to be very cheap. Our local spice mills are doing an increasingly large part of the local business. In many lines it is the poorer grades which are imported. Our local mills, both doing a general wholesale grocery business, prevents their doing as much of the spice business with the wholesale grocers as would be the case if, like the big spice millers of Halifax, they confined themselves to manufacturing.

Oil—As for sometime, burning oil is being sold by the tank wagons to the retail dealer for the extreme low figure of 15c. per gallon, the lowest price which ever ruled here. The report is the market is very firm and an advance not unlooked for. In lubricating oils the sale at this season is not large, it is getting late. In paint oils, just a fair demand. Linseeds, which continue to keep low, are more firm while turpentine, which has been extremely high, tends to lower figures. Cod oil is now being brought in. Prices lower than last year.

Coarse Salt—This season the few firms importing coarse salt from Liverpool have worked together and maintained the price. Figures have been rather higher than usual. Freights ruling high. There are continued receipts and demand is good. In fine, sales are more quiet. Prices are unchanged.

Canned Goods—Peas have been slightly advanced. The extreme low price has led dealers to buy freely. It is strange

when outside packers have tomatoes due here, that as yet the association have not named a selling price.

This withholding of prices, particularly on corn and tomatoes, is one of the unpopular features of the association. Lobsters are high, a dozen costing as much as a case a few years ago. Salmon, since new arrived, are rather easier. Meats unchanged. New domestic sardines and haddies are being received. Blueberries are dull.

Green Fruit—Quite a quantity of Ontario apples, particularly Spies, have been bought to come to this Province. Local crop is light. Plums have been very scarce, except western. Some nice Ontario peaches now received. They are preferred in flavor to Californian. Oranges and lemons continue high. Some Jamacias are now offered. Bananas have held very firm right through the season. Pears are quite high.

Dried Fruit—First shipments of Valencia raisins are about due. While not as many Valencias have been bought as was annually the case a few years ago, more have been bought there for the last few years. Prices will be quite low. California fruit, it is thought, will be rather high, which will affect the sale. In these lines, outside of other considerations, the tendency is to buy smaller quantities each year. In Malaga layers import is small.

California prunes have advanced 1c. since opening and are twice as high as last year. Apricots and peaches have also advanced largely. Stocks of all lines are very small.

Currants, which are higher than last season, have also advanced. In dates, figs and peels, changes will be slight. Evaporated apples are held firm and prices tend higher.

Canadian onions are now here. This market only takes yellows. It is reported these are a light crop. Malaga loose and seeded are quoted at very reasonable prices.

Sugar—There has been no change since the decline of a few weeks ago. Market, however, is easy and dealers are carrying light stocks. There continues to be quite a quantity of foreign imported.

Molasses—The situation is unchanged. While there is quite a large stock of Porto Rico held, this is about the only grade in this market. While close prices are quoted, holders are quite firm.

Fish—In fresh fish receipts continue light and there is little variety. Some good halibut offered this week. Dry cod are still extreme and little chance for any change. Pollock have a light sale. Full prices asked. Pickled herring are being received quite freely, but the pack is not large and prices are quite high. Smoked herring are firm. Some new fish received.

Flour, Feed and Meal—In flour stocks are extremely light. Both Ontarios and Manitobas are down this week. The market is unsettled. Oatmeal while unchanged in the local market is likely to be lower. Beans are also tending this



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An old friend in a new guise.
Saves time and trouble Recipes in every package.

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Oakey's The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

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JOHN Oakey & Sons, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

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How is your stock of

EAGLE BAKING POWDER?

NOW is just the time to push Baking Powder and Eagle is one of the most profitable to handle. Satisfaction guaranteed.

J. H. MAIDEN, MONTREAL.

POULTRY, FISH



WINNIPEG FISH CO.
PHONE 1480.

GAME AND OYSTERS.

259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man.

way. Some quite low prices on new for later shipment are quoted. Cornmeal is unchanged.

HINTS TO BUYERS.

It would be well for buyers in search of special values to glance over E. D. Marceau's ad. on another page. See the unusual prices for Japan and China teas. The banana business, after one of the most prosperous Summer seasons known, has taken a decline, and a little easier market can be looked for. White & Co., Limited, have handled a number of cars the past week. The first shipment of Cape Cod cranberries arrived this week, shipped to White & Co., Limited, Toronto and Hamilton.

White & Co., Limited, have issued a very neat little booklet on the growth and culture of Long Island native oysters, the line they are so vigorously pushing. It is nicely illustrated and very descriptive, showing the remarkable progress that has taken place in the last few years in the production of this delicious bivalve.

Seeing that comparatively few import orders for Japan tea were placed this year, I endeavored to bring large consignments as soon as possible, in order to meet the requirements of those who did not buy early in the season. These goods are now all in warehouse, and I shall be able to offer them regardless of the recent advance in the home market. Therefore, the present is a good opportunity to place your orders with me as early as possible. For samples kindly advise direct to Shaw T. Nishimura, 22 John street, Montreal, or the following brokers: J. C. Hazard, London; Geo. Stanway & Co., Toronto; McFarlane & Field, Hamilton; J. A. MacKenzie, Ottawa; James Craig, Kingston; John A. Moir, Montreal; Alex. Anderson, Montreal.

"Horseshoe" salmon, new pack, is in store with the Eby, Blain Co., Limited. New pack tomatoes and corn are in store with the Eby, Blain Co., Limited. New Valencia raisins are in stock with the Eby, Blain Co., Limited.

C. R. Stong, grocer, Queen street east, Toronto, is putting up a fine line of pickles.

Warren Bros., Toronto, are expecting a car of Filiatras, Vostizza and Patras fruits to arrive.

The retailer's ideal—a good article that pays a large profit, and is well advertised—is Wilson's fly pads.

CHANGE IN FISH HOUSES.

Arising out of the passing of Black Bros. and another large Nova Scotia fish house into the hands of a receiver it is understood that steps are being taken for reorganizing on a broader basis and that the Halifax, Acadia and Bluenose codfish business which has in the last two years reached such fine proportions will go on as usual and be pushed more energetically than ever.

HORACE HASZARD

IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.
EXPORTER of Cheese, Butter and Canned Goods.
AGENT in Canada and the United States for the famous BRAHMIN TEA.
Charlottetown, Prince Edward Island.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, ac. a word first insertion; ic. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

SITUATION WANTED.

YOUNG man, good retail experience; good salesman and a hustler, would like position on the road. Box 270, CANADIAN GROCER. [38]

SITUATIONS VACANT.

BAKER wanted; good on bread and cakes; must be strictly temperate; steady job to right man. Apply at once, A. Wilson, Oil Springs. [1]

BAKER wanted on cakes, pastry and candy; must be first-class; highest wages paid. D. M. Davidson, Port Arthur, Ont. [1]

45 HIGHEST AWARDS In Europe and America
Walter Baker & Co. Ltd.



The Oldest and Largest Manufacturers of
PURE, HIGH GRADE COCOAS AND CHOCOLATES

No Chemicals are used in their manufacture. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children. Buyers should ask for and make sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.
Established 1780.
Dorchester, Mass.

GENUINE PRATTS ASTRAL LAMP OIL

Sold in all countries and recognized as the highest grade oil manufactured.

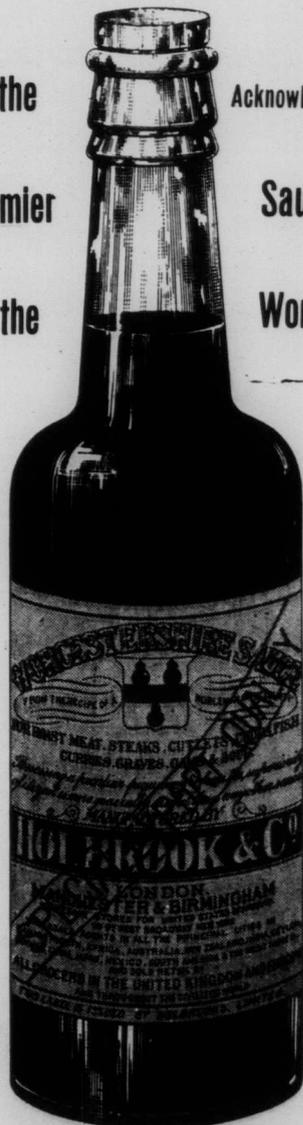
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THE QUEEN CITY OIL COMPANY, Limited TORONTO, ONT.

It Pays You
WHY?

IT is the highest quality
is a popular price
is 40 per cent. profit

Holbrook's
WORCESTERSHIRE
Sauce

is the Premier of the
Acknowledged
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25c. Per Bottle

25c. Per Bottle.

Sample and prices from
H. GILBERT NOBBS, 496 Spadina Avenue, Toronto

Clark's Sliced Smoked Beef

First in Quality

Because of the Packer's Experience

First in Sales

Because of the Buyer's Experience



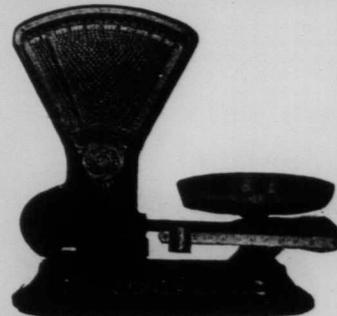
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HAS A FLAVOR EQUAL TO FRESH GOODS DIRECT FROM THE BUSH.

TOLEDO COMPUTING SCALES

Automatic but Springless.
The "Toledo" is a money saver because it positively stops the giving of overweight.
A time saver because it is Automatic.
A labor saver because there are no weights to lift, no poises to slide, or prices to set.
A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
It is honest both to the merchant and customer.
The Toledo system costs you nothing because it is paid for with the money you are now losing.
For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

IRRESISTIBLY DELICIOUS



A QUICK, STEADY AND PROFITABLE ACCOUNT FOR ANY DEALER. ADVERTISED EVERYWHERE.

SPECIAL WHOLESALE AGENTS:—Howe McIntyre & Co., Montreal, Que.; D. H. Rennoldson, Montreal, Que.; Thos. Davidson & Co., Quebec, P.Q.; The F. J. Castle Co., Ottawa, Ont.; The Davidson & Hay, Limited, Toronto, Ont.; Balfour & Co., Hamilton, Ont.; Edward Adams & Co., London, Ont.; W. S. Clawson, St. John, N.B.; Jason S. Creed, Halifax, N.S.; The Paulin Chambers Co., Winnipeg, Man.; Kelly, Douglas & Co., Vancouver, B.C. SEND FOR A SAMPLE.

LAMONT, CORLISS & CO., Agents, 27 Common St., MONTREAL

QUAKER SUGAR AND CREAM CORN

This is a line we are now packing which we intend to make our main specialty. Packed from the finest Maine Seed, with the ears all selected, with the cans well filled with corn and not watery juice. We believe there is a future for an article of this class of goods if properly placed on the market and the attention of the consumers called to its superior merits. There is no line of goods packed in cans that varies so much as corn in quality, consequently there should be an opening on the market for a really high-class article, something in which the goods were not only at the tip-top but that every can could be depended on to be of a high and uniform quality. This is what we claim for Sugar and Cream and the reputation of the Quaker is behind these assertions. While the contents inside of a can are of more importance than the outside, it may not come amiss to say that these goods are sent out in very handsome embossed wrappers, far superior to anything we have yet seen from our competitors.

THE PACKERS OF QUAKER CANNED GOODS

<p>BUTTER CHEESE EGGS</p>	<p>DAIRY PRODUCE AND PROVISIONS</p>	<p>BACON LARD HAM</p>
--------------------------------------------------------	--------------------------------------------	----------------------------------------------------

CHEESE AND BUTTER BULLETIN

Montreal, Sept. 14, 1905.
THE situation on cheese remains nearly unchanged. Recent country markets were a shade easier, yet so steady that prices cannot possibly be called "declining." It is simply a hand-to-mouth trade, as nobody seems to have sufficient courage to buy goods at present prices for next Winter's demand. As pointed out repeatedly in these articles, this lack of confidence is principally due to present high prices.

Advices from the different British trade centres report light visible supplies in addition to a general belief that even retailers are not overstocked and, unless something unforeseen should happen in the future, prices must gradually but surely advance during the coming Winter months when our season of production comes to a stop. Whether this advance will be sufficient, however, to pay holders for carrying charges on the basis of present prices, is a problem to be solved by future events and no man is at present ready to act with any degree of confidence either in making sales ahead for future delivery or buying any extra quantity to hold for higher prices.

There is no doubt a material shrinkage in the make of cheese and with light stocks both here and in the United Kingdom, it is hardly to be expected that prices will decline. It becomes, therefore, a question of how much higher can prices go in the future when we are already abnormally high for this time of the year.

From past experience we can figure that the natural trade in Great Britain will consume a certain quantity of cheese. We know now that our present visible supplies and the prospect of the quantity yet to be produced are now too large for this natural consumption, but there is an old saying that "high prices make a long crop," and meanwhile it is just as well to go slow as many things might happen to lead those who hold cheese for an advance to disappointment and loss.

Trade in Great Britain is slow when prices become too dear for the consumer and unprofitable for the retailer. The latter naturally tries to persuade his customers to buy some other article of food which gives him a better margin of profit, and if this is generally done by the retailers in Great Britain, it reduces the consumption of cheese very materially. There is always a limit to the value of any article of food.

Butter has lately shown a declining tendency, yet there is no real break in prices. Dealers have simply tried to reduce the price of their stocks by adding cheaper goods. Danish butter is high and as British retailers seem to use our butter only for a cheaper grade, we can do very little to alter this condition. Canadian butter is not retailed to the Brit-

ish consumer in a fresh state like the Danish product and it is therefore only in the second class, or a "shilling butter," and as we will now very shortly come in competition with Australian butter, there is not much room left for higher prices. The situation is now simply this: If we can offer our finest creamery butter at a price which leaves the British retailer a fair margin of profit to sell it at a shilling per pound, we can get a good many orders, sufficient to dispose of all our surplus, but our supplies are commencing to get shorter and our home demand will soon be sufficient to absorb the bulk of our supplies.

Dairy butter is still very scarce and in demand at prices beyond their relative value as compared with creamery butter and this condition is not likely to change until next year, when Russian butter may again regulate the price of dairy butter in the British markets.

LONDON PRODUCE LETTER.

By Our Own Correspondent.

THE past week has been one of the duller which the London butter market has ever experienced, and very little buying has been done. There certainly was some improvement in the general tone of the market last week, and it appeared as though the activity would continue. August has now drawn to a close, and September, usually the busy month, is opening somewhat inauspiciously. The position is certainly peculiar, and, apparently, inexplicable.

But still matters might have been worse, and it is at least some satisfaction to notice that the imports of butter into Britain from all sources promise to be larger this year, i.e., from July 1, 1905, onward, than last, but it remains to be seen whether they will equal those of the year before. At that time the total amount of imports registered was 212,050 tons, as against 151,886 tons the year before. Until last year the growth of butter imports was continuous, but for the twelve months ending June 30, 1905, there was a decrease of 15,046 tons—a very considerable falling off. Almost the sole cause for this heavy deficiency was the very serious drought which prevailed in the centre and south of the European continent, and which caused many of those continental firms who hitherto had sent over heavy shipments to this market to give their attention to the European demand. This state of affairs was bad enough during the first six months of the period under review, but the latter six months was even worse, for the shortage of butter registered during the latter six months was 10,000 tons, whereas during the first six months it had been just under six thousand tons. In addition to

this, statistics show that Russian butter, which for the most part consisted of Siberian, had fallen off in quantity to the extent of some four thousand five hundred tons, and practically all this shortage occurred during the last six months.

But it is at least satisfactory to note that while the imports of butter from foreign sources resulted in this very heavy deficiency, colonial receipts increased to the extent of 6,612 tons, making a total of 50,880 tons for the period ending June 30, 1905, as against 45,370 tons the year before. For the three years previous to that colonial supplies decreased every time.

It is, furthermore, pleasant to note that Canada's exports of butter to Britain last year were larger than they have ever been before, except in 1903. The following table shows Britain's imports of Canadian butter during the past six years:

1900.....	11,932 tons
1901.....	7,532 tons
1902.....	11,491 tons
1903.....	13,238 tons
1904.....	8,879 tons
1905.....	12,847 tons

Although it would scarcely be safe to prophesy that the present is to be Canada's record year, it nevertheless augurs well for the Dominion that the import of butter for July, 1905, is registered at 65,003 cwts. as against 43,913 cwts. in July, 1904, and for the first three weeks of August, 1905, Britain has received from Canada 56,893 cwts. as against 55,328 cwts. during the whole of August, 1904. This is an eminently satisfactory state of affairs, and Canadians may well indulge in some little self-satisfaction, particularly in view of the stiffish prices they have been asking. But at the same time it must be borne in mind that circumstances, in the form of shortage in continental supplies, have been in their favor, and although the drought, which was responsible for the decrease in foreign receipts, still continues on the European continent, Australasian buttermakers are promising to turn out some very heavy supplies, and importers here are hoping that they will not be forced to accept the high prices which Canadians seem inclined to ask. However, latest advices show that Canadians are inclined to ease off somewhat at present, a thing which certainly does seem advisable.

Since the above was written the latest reports have been published, advising a steady market with medium trade done. Canadian c.i.f. prices are meeting with no response, as they allow of practically no profit. The retail trade is buying in very small quantities.

There has been heavy buying in New Zealand at prices ranging from 104s. to 105s., c.i.f. These contracts are for shipment from October to March. How

WE ARE DAILY BUYERS OF

EGGS AND BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR
TELEPHONE US WHEN
YOU HAVE ANY TO
OFFER.

THE PARK, BLACKWELL CO.
TORONTO LIMITED

TELEPHONE M 3960

SHORT ROLLS

New, Mild, Sweet, Sugar-cured,
Boneless, either Smoked or in
Pickle, the very nicest and cheap-
est line on the market.

Hogs are undoubtedly scarce and
high in price. Order now, before
the prices advance.

F. W. FEARMAN CO.,
HAMILTON LIMITED

The Modern, Up-to-date **20th Century**
Grocery Store

Has

everything arranged to save time in handling,
weighing, measuring. Everything put up in package
form, everything clean, bright and temptingly put up.

Why not handle **Pure**
GILLETT'S Cream
Tartar

put up in handsome

$\frac{1}{2}$ lb. and 1 lb. **Screw-Top Cans**—also
 $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. **Paper Packages**—the
handsomest packages, and the purest and most
reliable goods on the market.

They show you a splendid profit.
Ask your Jobber for them.

E. W. GILLETT COMPANY LIMITED
London, **TORONTO, ONT.** Chicago, Ill.
Awardeed Medal and Diploma at World's Fair, St. Louis, Mo., 1904

ALWAYS PREPARED

to furnish prices on car lots or less in

BUTTER--Creamery and Dairy
CHEESE--Cheddars and Flats (twins)
EGGS--Fresh and Pickled

OUR MOTTO :

Prompt shipment and one quality, namely, the best

The J. A. McLean Produce Co., Limited
EXPORTERS and WHOLESALE DEALERS
73-75-77 Colborne Street
Toronto.

buyers will come out at the end of the season no one can tell.

August has been a very dull month, taking it right through, but Russian butter, being able to stand the weather better on account of its being of a waxy nature and drier than many other butters, has commanded the attention which

it deserves. At the time it sells at about 98s. to 102s.

The Montrose has arrived from Canada this week with supplies of butter, and the comment has been to the effect "that our western friends would do well to add a little less water to their butter." The stuff in question was very much "pickled," and difficult to sell.

PROVISION AND DAIRY MARKETS.

TORONTO.

Considerable activity continues in all lines of provisions, stocks held are very light and arrivals are scarcely sufficient to keep things forward. The low range of prices prevailing last season is being reflected by short supplies, farmers, on that account, not having encouraged the increase of hog stocks.

There is a general stiffening, all bacon has advanced. Short cuts have risen 50c. In fresh meats, there is an easier market and trade has eased off somewhat. We quote.

Long clear bacon, per lb.	90 11 1/2
Smoked breakfast bacon, per lb.	0 14 0 15
Roll bacon, per lb.	0 11 1/2 0 12
Small hams, per lb.	0 14
Medium hams, per lb.	0 14
Large hams, per lb.	0 13 1/2
Shoulder hams, per lb.	0 10 1/2 0 11
Backs, per lb.	0 15 0 16
Heavy mess pork, per bbl.	18 00
Short cut, per bbl.	22 00 22 50
Shoulder mess pork, per bbl.	14 50 15 00
Lard, tierces, per lb.	0 10 0 10 1/2
" tubs "	0 10 0 10 1/2
" pails "	0 10 1/2 0 10 1/2
" compounds, per lb.	0 07 1/2 0 07 1/2
Plate beef, per 200-lb. bbl.	12 00 12 50
Beef, hind quarters	8 25
" front quarters	5 00 5 50
" choice carcasses	6 00 7 00
" common	5 00 6 00
Mutton	0 08
Spring lamb	0 09 1/2 0 10
Veal	0 07 0 08 1/2
Hogs, street lots	8 50 9 00

Butter—There has been distinct movement in butter since our last issue. Demand has been well maintained and prices have stiffened 1c. all round. In-

dications are, however, against any very flourishing developments on present basis. Export continues uninteresting. We quote.

Creamery prints, solids, fresh	Per lb. 0 24
Dairy prints, in tubs	0 20 0 21 0 17 0 19

Eggs—Supplies continue to be well maintained, with marked improvement in quality. Previous quotations rule. We quote:

New laid eggs, per doz	0 18 0 19
------------------------	-----------

Cheese—Conditions remain practically unchanged since our last. Export trade is particularly slow, and some heavy stocks are being held, it being found impossible to move on present basis. Home trade is showing fairly good activity with prices ruling firm at previous quotations. We quote:

Cheese, large	Per lb. 0 11 1/2
" twins	0 12

Cheese Board Report.

(For week ending Sept. 14.)

Board.	Boxes.	Price.
Peterboro	400	0 11 3-16
Perth	2,200*	0 11 1/2
Kempville	1,385*	0 11 3-16
Napanee	1,653*	.....
Iroquois	100	0 11 1/2
Victoriaville, Que.	1,949	0 11 1/2
Brantford	1,405	0 11
Arthabaska, Que.	1,949	0 11 1/2
Huntingdon, Que.	110	0 11 0 11 1-16

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

Butchers, Merchants and Hide

Buyers Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. O. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHAM & SONS, LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiters; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL, ABERDEEN, - SCOTLAND. Consignments invited of all kinds of Dominion new season's produce. Apples, Canned Goods, Provisions, Flour, Bran, &c. Personal attention and prompt returns guaranteed. Codes, "Halcyon." Codes, A. B. C., 5th ed., Scattergoods.

This space \$15 per year.

DAVID SCOTT & CO., Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS. T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL, Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US. 139 REDCLIFFE ST., BRISTOL, ENG.

This space \$15 per year.

Telegraphic Address, "Fondants, London." A. E. SOWERBUTTS & CO. PROVISION IMPORTERS 33, Tooley Street, London Bridge, S. E. Bankers: Hill & Sons, 66, West Smithfield

GEORGE LITTLE LIMITED Canadian Produce Importers, MANCHESTER. BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

E. BIERMANN & CO., FRUIT AND PRODUCE BROKERS, 5th Ed. A. B. C. Code, CARDIFF, WALES. APPLES AND ALL KINDS OF FRUIT AND PRODUCE.

ALEXANDER CRICHTON, 15 Stanley St., LIVERPOOL, England, CANNED GOODS AND DRIED FRUIT BROKER. And at St. Magnus House, London, E.C. T. A., "Acriton, Liverpool." Code, A. B. C., th Ed.

HAMBURG. Kaiser Wilhelmstrasse 74-78. Neubeck & Schipmann, Commission Agents and Merchants.

HAMILTON WICKES & CO., Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

GEO. R. MEEKER & CO. 11 and 12 Bedford Hotel Chambers, Covent Garden, LONDON, W.C. - - ENGLAND European representatives and distributors, Earl Fruit Co., California, U.S.A.

SPECIALTIES, FRESH, DRIED and CANNED FRUITS T.A. Emulate. Codes, A.B.C. and Lieber's.

THOS. BOYD & CO., 28 KING ST., - LIVERPOOL, are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England

We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER.

We sell cost, freight and insurance. Western Union Code. LONDON, LIVERPOOL, GLASGOW.

Salter & Stokes, 19-20 King St. W. Smithfield, London, Eng. 226-7 Central Market, E.C.,

IMPORTERS OF CANADIAN

CHEESE, BUTTER, EGGS AND POULTRY.

Reference, London City and Midland Bank, West Smithfield We buy outright.

Have you ordered your season's supply of
CANNED FRUITS?

If you haven't, don't you think you should ?

You know that all fruits are scarce this season.

The bumper crops in the West, together with the immense railway and other building operations, mean prosperity.

Consumers this season will not be content to eat dried fruit. They will want the best, i.e., **Canned Fruit**, packed by

THE
CANADIAN CANNERS, LIMITED

It is just a question if the supply will equal the demand, therefore,

BUY NOW

Remember. The Canadian Canners' heavy syrup fruits are preserved with pure cane granulated sugar, in extra heavy syrup.

No imperfect or inferior fruit is allowed to be used.

The Canadian Canners' fruits are equal to the best homemade fruits.

INSIST upon getting the following brands :

"Canada First" (Aylmer)

"Lynnvalley" (Simcoe)

"Auto" (Canadian Cannery)

"Log Cabin" (Trenton)

"Lion" (Boulter)

"Grand River" (Lalor)

"Horseshoe" (Bowlby)

"Maple Leaf" (Delhi)

"Little Chief" (Picton)

"Kent" (Chatham)

"Thistle" (Brighton)

Etc.

Every can guaranteed.

WRITE FOR OUR
WEEKLY PRICE LIST

MAIL ORDERS

Receive First Selections
and
Rock Bottom Prices

Complete lines of
Seasonable Fruits
Foreign and Domestic

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, ONT.

37 Front East

MIND Phone Main **5665**

my change of address, and particularly mind that you can't get better service than I give my customers—send me your orders—it will pay you.

TOM SMITH, - - Fruit Broker

Telegrams: "SEGURO," GLASGOW.

APPLES A SPECIALTY

THOMSON & MATHIESON

Green and Dried Fruit Salesmen, GLASGOW, SCOTLAND.

REFERENCES: The Bank of British North America, Montreal. The Canadian Government Agency, 52 St. Enoch Square, Glasgow. Traders' Bank, Burlington, Ont. A B C Code. 4th Edition used.

Your . . .
Attention
Please . . .

W. O. BURGESS is offering from his own orchards, in prime condition, perfectly graded, guaranteed uniform,

Peaches
and
Grapes

AUBURN ORCHARDS,
Queenston,
Ontario.

GREEN FRUITS AND VEGETABLES

EXPORT APPLE TRADE.

MR. R. LLOYD SCOTT and Mr. J. Idieus, of London, Eng., representing two of the leading fruit importers of Great Britain, have come to Canada as a result of the manufacturers' visit to England, with a view to extending the apple trade. These gentlemen say the demand for Canadian apples in the London market is increasing yearly, but that much is lost to Canadian farmers by the fraud of the packers and shippers, who put all the best fruit on the top and centre the poor stuff. The effect of this is a move among the larger houses to cut out the Canadian commission men altogether and buy direct.

The price of good apples runs from \$3.50 to \$5 per barrel, on each of which a commission of about 50c is paid to Canadian commission men. When it is considered that from 20,000 to 30,000 barrels are sold at Covent Garden market in one day alone, the amount of money paid in commissions may be imagined.

English apple dealers think that by buying direct and supervising the packing and shipping they will save a large amount of money.

* * *

Mr. H. B. Cowan, as secretary of the Ontario Vegetable Growers' Association, has been requested by the other officers of the society to arrange for a committee to appear before the Tariff Commission to express the views of the vegetable growers in regard to an increase of duty upon their products.

THE CALIFORNIA ORANGE.

THE importance of California's orange industry dates back practically to the winter of 1878-79, when there came into bearing near Riverside two trees of seedless fruit. These had been obtained by the Department of Agriculture of the United States from Bahia, Brazil. They were the first seedless oranges to be grown in North America, and, though it is stated that the first crop amounted to only 16 oranges, this was the beginning upon which California has based her steadily growing orange industry, until it is now claimed that the current year may show almost 11,000,000 boxes in that State, which would be more than the total production of the United States in any previous year.

In spite of this enormous growth in the production of oranges, Uncle Sam still has to import some each year to make up the deficiency of the home supply. In the last five years the average value of imports of oranges to the United States amounted to more than \$900,000 a year.

Of these, a half came from the British West Indies, a quarter from Italy, with Mexico the next largest source of supply.

In the same five years exports of oranges to the United States averaged about \$350,000, Canada taking 85 per

cent., and the United Kingdom 12 per cent. of the total.

NEW RAISIN COMPANY.

A new company is under contemplation in California, which will practically be an amalgamation of raisin growers and packers. The Raisin Growers' Co. endorsed the proposition by a vote of 8,647 to 3,191, each vote representing an acre. There are some 40,000 acres already subscribed to the company.

It is to be controlled equally by growers and packers, with a neutral director as balance of power. The name of the company is to be the Central California Raisin Packing Co. The packers are to be remunerated on a basis of \$5 per ton for selling the crop, and are assured a 40,000 tonnage.

ONTARIO MARKETS.

Green Fruits.

Toronto, Sept. 14, 1905.

MARKET conditions in green fruits are still active. A slight lull has been experienced on account of the closing of the National Exhibition, but trade quickly revived itself, and resumed its natural atmosphere. Cali-

DRIED APPLES

We pay the highest market prices for bright dry quarters and make prompt remittance.

THE W. A. GIBB CO.

Packers and Exporters
5-7 Market St., HAMILTON

Shirriff's Essences

are always to be depended on for **quality**,
and cost no more than inferior goods.

Imperial Extract Co.

18-22 Church Street, TORONTO

formian fruits are gradually closing their season; we have in consequence struck out pears (in boxes), plums, water-melons, and huckleberries. Jamaica oranges are just arriving and are quoted at \$6.00 per barrel. Lemons are still firm, and short of stocks. We quote:

Oranges, late Valencias, per box.....	5 00	6 00
Oranges, Jamaica, per barrel.....	6 00	7 00
Lemons, Verdilli.....	6 00	7 00
Bananas, large bunches, crated.....	1 60	1 80
Bananas, 8's, per bunch, crated.....	1 00	1 15
Bananas, 7-hand bunches, off track.....	0 65	0 80
Bananas, red, per bunch.....	2 25	3 50
Peaches, California per crate.....	1 00	1 25
domestic, per basket.....	0 50	1 25
Plums, domestic, per basket.....	0 50	1 00
Tokay grapes.....	3 00	3 25
Cantaloupes, Rockafords, per crate.....	7 00	7 00
Canadian, baskets, 25 crates.....	1 00	1 00
Apples, new, per basket.....	0 30	0 30
barrels.....	2 00	2 50
Lawton berries.....	0 08	0 09

Vegetables—Trade has been very active during the National Exhibition, although the general opinion has been that of disappointment, much greater trade had been expected. Present indications are for a steady increase, and prices are expected to rule firm at quotations. Jersey potatoes have eased down a little. Onions also have dropped prices. We quote:

Jersey sweet potatoes.....	3 50	3 75
New potatoes, per bush.....	0 50	0 60
Onions, per doz. bunches.....	0 10	0 15
Onions, per bushel.....	0 60	0 60
Spanish onions, per small crate.....	1 00	1 00
large cases.....	2 50	2 50
Cabbage, per doz.....	0 40	0 40
Cauliflowers, domestic, per doz.....	0 75	1 25
Tomatoes, domestic, per basket.....	0 20	0 25
Beets, per doz. bunches.....	0 20	0 20
New radishes, per doz. bunches.....	0 20	0 20
Carrots, per doz. bunches.....	0 15	0 15
Cucumbers, per basket.....	0 25	0 25
Outdoor lettuce, per doz. bunches.....	0 20	0 20
Waxed beans, per basket.....	0 25	0 25
Water Cress, per doz.....	0 25	0 25
Parsley.....	0 20	0 20
Mint, per doz bunches.....	0 20	0 20
Green peppers, per basket.....	0 50	0 50
Celery, per dozen.....	0 35	0 50
Egg plants, per dozen.....	0 35	0 50
Vegetable marrows, per dozen.....	0 50	0 50
Green corn, per doz.....	0 08	0 08
Parsnips, doz. bunches.....	0 30	0 40
Squash, " doz.....	0 75	1 00
" bunch.....	0 25	0 25
Kohl-Rabi per doz.....	0 50	0 50

QUEBEC MARKETS.

Green Fruits.

Montreal, Sept. 14, 1905.

This week's fruit trade has seen a general drop in prices and consequently a regaining of activity. Many lines which were slowly moving have benefitted by this rebate. The reduction was due to the fact that arrivals of fruits were constantly increasing and local stocks not moving very fast, thus causing, in some cases, an accumulation of stock.

At an auction on Monday fruit sold as follows: One car of Colorado Bartlett pears, at from \$2.00 to \$2.80; one car of Idaho prunes, \$1.00 to \$1.25; one car of California peaches, \$1.00 to \$1.25.

The decline predicted for bananas has been fully realized by dealers, supplies and receipts being larger. In fact, last week came in nineteen cars of these fruits and the week previous twenty-one cars, thus filling up a long felt shortage and helping dealers to make a reduction.

Some oranges have been sold in barrels at \$7.00. Pineapples are still on the market, though scarce, and are offered at from \$4.50 to \$5.00 per box. Blueberries have almost disappeared; what remains brings about \$1.15 to \$1.25 per box. Lemons, in some cases, have also been reduced, but not considerably. Some dealers are still asking \$6.00 to \$7.00 for

JAMAICA ORANGES

— 200 BBLs. FINE WELL-COLORED FRUIT —

The First to reach Toronto this Season,
Selling quickly at a moderate price . . .

CRANBERRIES—The first shipment fancy dark Cape Cod has arrived.
700 Boxes of HOME GUARD and KICKING Brand Lemons arriving this week.

Our HOME GUARD Brand Extra Fancy is packed expressly for us and is symbolic of Italy's Best and most Honestly packed Fruit.

WHITE & CO., LIMITED

Wholesale Fruit Importers

HAMILTON

34 YORK ST.

Phone 1115

TORONTO

64 FRONT E.

Phone Main 4106

W. B. Stringer

THE "STAR" BRAND

J. J. McCabe

Mexicans; the "Southern Belle," "Coon" and "Globe" brands of Floridas are the early Oranges that every Retailer should keep his eye open for—they're the best made, and will be on the market in less than a month.

W. B. STRINGER & CO., - WHOLESALE FRUIT BROKERS.
61 Front Street East, TORONTO, Agents

OPENING OF THE
OYSTER SEASON

WE HANDLE THE BEST—HONEST MEASURE.
Give us a Trial Order.

FISH, FRUIT AND OYSTERS

The F. T. JAMES CO., Limited, 76-78 Colborne St. TORONTO

Now is the time to buy your

PEACHES

We can supply you.

THE DAWSON COMMISSION CO., LIMITED, FRUIT, PRODUCE AND COMMISSION MERCHANTS

Corner West Market and Colborne Streets, - TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville;
C. P. Carpenter & Son, Winona; Griffith & Woolverton,
Grimsby; Titterington Bros., St. Catharines; Thos. Oliphant,
Clarkson; C. Lowrey, Queenston.

Plums

Pears

Crawford Peaches

Notice to the Trade in the Province of Quebec

MR. L. L. BERNARD will represent us in the Province. Thanking the trade for past favors, and trusting MR. BERNARD will continue to merit your confidence, we remain
Yours truly,

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171

Telephone orders receive prompt attention.



White Dove Cocoanut

Retail Grocers should recommend this brand for its healthful and nourishing qualities.

A NATURAL FOOD

ONCE USED, ALWAYS USED

Most Attractive Package on the market.

W.P. DOWNEY, 26 St. Peter St. MONTREAL



Why not handle the Best Goods,
That give you the Best Profit,
And that are the Best Sellers?

That is

Capstan Brand Worcestershire Sauce

It Gives you 50% Profit.

Ask your wholesale grocer
for it or write us for prices.

CAPSTAN MFG. CO., Toronto, Ont.

You'll Have to Hurry!

NEARLY

**ALL
SOLD!**

Sent for approval. If you keep it send \$1.00; if you don't keep it, then we'll get it back.

We haven't very many left. The book—

100 Good Ads for a Grocery Store

is finding its way to a great many grocers who want good ads at the smallest cost of time and trouble.

THE CANADIAN GROCER
10 FRONT ST. E., TORONTO

WHEN YOU BUY TEA DON'T BUY A SHELF-TOMBSTONE

YOUR TRADE DEMANDS THE BEST TEA YOU CAN BUY, A TEA THAT IS BLENDED TO EXACTLY SUIT THE ALKALINE WATERS OF WESTERN CANADA.



GOLD STANDARD TEAS

"GUARANTEED THE BEST"

ARE EXPERTLY BLENDED TO FILL ALL REQUIREMENTS OF OUR PECULIAR WESTERN ALKALI WATERS. FOR A QUARTER-CENTURY WE HAVE SUCCESSFULLY CATERED TO WESTERN TRADE EXCLUSIVELY, AND GOLD STANDARD TEA EMBODIES ALL OUR EXPERIENCE AND KNOWLEDGE OF THE TEA BUSINESS. WE GUARANTEE IT NOT FOR A DAY, BUT FOR ALL TIME. EVERY POUND OF GOLD STANDARD YOU SELL BRINGS YOU A REGULAR TEA CUSTOMER.

Packed in 1 lb. and 1-2 lb. Lead Pkts., 3-lb. and 5-lb. Tins, in Cases of 60 lbs. each, Assorted if Desired.

Packed By CODVILLE & CO., Winnipeg and Brandon.
Also Sold By CODVILLE-SMITH & CO., Calgary, Alberta.

During the Hot Weather

VAN HOUTEN'S COCOA

Soothes the Tired Nerves

Mr. Grocer, please test this for yourself. Your customers will appreciate the suggestion also.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE, - - MONTREAL

BUSINESS NOTES.

J. Y. Griffin, of Winnipeg, is spending his holidays in the east.

J. H. Barr Sumac street, Toronto, is completely renovating his store.

Mr. P. C. Larkin has left to visit the branches of the "Salada" Tea Company in New York and Boston.

Napoleon Chartrand, ex-president of the Montreal Retail Grocers' Association, was in Toronto for the Exhibition.

Crawford Griffin, of J. Y. Griffin & Co., Limited, Winnipeg, is away from the office this week on account of illness.

J. Russell Murray, Montreal, commission merchant, has been in Toronto during Exhibition combining business with pleasure.

Wm. Georgeson, of the firm of Codville & Co., Winnipeg, has returned to that city from a flying business trip to Toronto.

Bruce & Sanderson, Parliament street, Toronto, are putting in new fittings in hardwood and plate glass and also a new cash register.

Thomas Cunningham, Provincial Fruit Inspector of British Columbia, was in Rossland last week on one of his periodic trips of inspection.

Jules Cote, secretary and manager of the S. J. Major Co., Limited, Ottawa, was in Toronto during Exhibition, combining business with pleasure.

The annual meeting of the Dominion Millers' Association took place in the Board of Trade building on the 31st ult. Better freight rate arrangements were discussed.

Mr. Alex. Grose, Pilot Mound, Man., who for a number of years has been clerk in W. Endicott's general store, will shortly take over the bakery and confectionery business which he has purchased from Mr. W. H. McGregor.

The final returns in the retort count of the sockeye salmon pack at all the canneries on the Fraser River, thirty-eight in number, were received in Vancouver, B.C., on the 1st inst. The official figures place the aggregate pack at 782,442 cases.

L. L. Bernard, who has been for the past ten years with Evans & Sons, Limited, wholesale druggists, Montreal, has left them to enter the travelling staff of S. H. Ewing & Sons, Montreal. He will travel in the Province of Quebec on the same ground as before.

Mr. H. Hedley Shaw, president of the

Shaw Milling Company, St. Catharines, has concluded arrangements for the lease of the Frontenac Cereal Company's mill, Kingston, which he will operate to the fullest extent. The capacity of the elevator is some 200,000 bushels.

The Booth Fishing Station on Cat Island, Fort William, has been washed away by the great storm on the 3rd inst. The island was completely submerged and there is nothing now left to indicate the location of the station except a small portion of the pier.

Gilbert Wheeler has secured a position with the Gillett Co., manufacturers of lye. Mr. Wheeler will act as advertising agent, and will tour the country in an automobile advertising the goods of the Gillett Company. Until recently Mr. Wheeler was with Goad, Shapley & Muir.

W. H. McLaren, of Hamilton, head of the Hamilton Coffee and Spice Company passed through Winnipeg the other day on his return to Hamilton from a trip to the Pacific Coast. Mr. McLaren spent a few hours in Winnipeg in consultation with the western manager of his firm, Mr. Wm. R. Harvey.

Mr. D. H. Ross has cabled the Trade and Commerce Department from Melbourne that the Commonwealth Government has added, for duty purposes, in case of articles shipped from the United States and Canada, the freight rate to San Francisco and Vancouver respectively. This will have a serious effect upon Canada's trade with Australia.

The Prescott Terminal Company on account of the large crop in the American and Canadian Northwest both of wheat and corn, will immediately fit up the elevator at Prescott and have it running within a month. The elevator was erected in 1895 and for two or three years did an excellent business, but for the past six years has been unremunerative and a short time ago was sold under the hammer to the present owners.

The members of the Montreal Produce Merchants' Association of the Board of Trade, recently adjourned for a short time, at the call of Mr. Harry A. Hodgson, to the committee room, out of respect for the memory of Mr. John Orpe, a well known member of the association, whose death occurred on the Saturday previous. There were present at the meeting, Pres. Henry A. Hodgson, John McKergow, J. H. Scott, Alex. Grant, I. Hibbert, A. C. H. Froemcke, Alfred Brice, Ernest Brice, Arthur Hodgson, R. M. Ballantyne, Alex. McGillis, A. C. Wieland, John Gunn and others.

**Reach Out
For Trade**

and you will get it, if you
lean on



They are just as good as they look, and just as saleable as they are reliable. Take our word for it, they couldn't be made better—finest flour, purest butter, richest cream. No wonder the name

**PERFECTION
CREAM
SODAS**

No wonder the demand is big, growing bigger! Are you down for an order?

3 lb. cards or tins

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

"MADE IN CANADA"

*The Best Cereal Food to Eat, and
the Best Cereal Food to Sell is*

Shredded Whole Wheat

It is made in two forms, Shredded Wheat **BISCUIT** and **TRISCUIT**.

TRISCUIT is a **CRACKER**, not a "breakfast food." It is used as toast in place of ordinary bread toast, and for all purposes for which the common white cracker of commerce is used.

Shredded Wheat **BISCUIT** is the standard wheat food of the world, delicious for breakfast, or for every meal for every day in the year. It contains all the nutriment in the whole wheat in digestible form. A good seller all the year round.

The Canadian Shredded Wheat Co.,
NIAGARA FALLS CENTRE, ONT. Limited

A TRADE WINNER FOR GROCERS.



The full flavor, the delicious quality, and the absolute purity of Lowney's Cocoa distinguish it from all others. It is a natural product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the choicest Cocoa Beans. A quick seller and a profit maker for dealers.

THE WALTER M. LOWNEY COMPANY,
No. 447 Commercial Street, BOSTON, MASS.
CANADIAN BRANCH: 530 St. Paul St., Montreal

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and
Double
Grinders

Pulverizing
and
Granulating



Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders
Wear Longest

No. 65
Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.
GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.
We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,
Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

AGENTS:
Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

MOTT'S MEANS MONEY

"Diamond"
and
"Elite"
CHOCOLATE

Are such satisfactory standard sellers that every merchant should make them leaders.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR MONTREAL R. S. McINDOE TORONTO JOS. E. HUXLEY WINNIPEG

RETURNED

SEP 19 1905

*To Briggs
W Book Ho
page 43*



TOMMY ATKINS INTERLUDES

Little Tommy Atkins,
You're a dandy on parade,
You win the admiration
Of the matron and the maid,
They love to gaze upon you
As you're marching down the street,
When you've had your daily breakfast,
A dish of ORANGE MEAT.

(TO BE CONTINUED).

"WIN!" That's it. Tommy
wins the ladies' admirations and

ORANGE MEAT

wins him and the ladies, and just about all the Grocers. You naturally like to handle goods that "go." **Orange Meat** certainly "goes." We wouldn't have doubled our plant if there hadn't been an "extra call." Any Grocer who isn't carrying **Orange Meat** now is simply "out of it." Such Grocers are mighty scarce, fortunately for them. **Orange Meat** is good, and, we will keep it so. That spells ORDERS, doesn't it?

**The Frontenac
Cereal Co., Limited**
KINGSTON, ONT.

Flour and Cereal Foods

OLD AND NEW WHEAT.

THE following interesting article appeared in a recent issue of the American Miller. Doubtless many of our readers have been aware of the distinctive merits of old wheat flours from practical experience; to know, however, the exact reason why, is a point of great importance, and we commend the following to our interested readers:

There is always a demand for old wheat flour a long time after the new crop comes in. This demand is not only from the city baker, who makes quality and conditions of flour a life study, but it extends even to the rural districts where the good farmer's wife has learned that she can get best results from old wheat flour.

This distinction between old and new wheat flours has existed only in later years, since farmers have adopted the practice of thrashing their wheat out of shock directly after cutting. When they made it a rule to put their wheat in stacks, ricks or barns, and allowed it to remain until all the elements that go to make up a perfect berry had passed from the straw into the grain, there was seldom any choice between the two flours. Then the grain was allowed to pass through the sweating period and become perfectly matured. It was not difficult then for the miller to make flour that would produce good bread the same day it was ground.

Now, as conditions have changed so materially, we must look for and practice the next best thing. It is contended that a good practice would be to grind and hold the flour for six months, when it would be suitable for bread-making purposes.

If the new wheat is ground as it comes to the mill, it is liable to become infested with eggs that soon hatch into worms. If it does not, consider how long one must be kept out of the use of the money he has invested in the wheat and the cost of manufacturing it into flour. Besides this, the flour will not be as good as if made from old wheat, for the simple reason that the wheat has not gone through the sweat, and, to a certain extent, the sweating will take place in the flour greatly to its detriment. I am thoroughly convinced that flour made from old wheat will give bakers better satisfaction six weeks after being ground than will that made from new wheat thrashed out of shock in six months after being ground.

As suggested, to keep the flour six months after grinding from new wheat is one way to satisfy the trade. The next is to have sufficient storage room to store enough old wheat to supply the trade with old wheat flour until the new is fit to grind. Do not imagine that customers are cranks and don't know what they are talking about when they say they must have old wheat flour.

WHEAT BETTER QUALITY.

First samples of the season's wheat from the Northwest have arrived at

Montreal, and were shown on the board of trade by the Lake of the Woods Milling Co. Mr. Robert Meighen, president of the company, said that from a milling standpoint it was a much better article than that furnished by last year's crop, and the indications were that this year's crop would be on the whole much more valuable for flouring purposes than last year's.

WINNIPEG GRAIN INSPECTION.

THE year 1904 as a crop year may now be considered as closed, and some interesting statistics have been compiled at the office of the Chief Grain Inspector, Winnipeg, which are instructive as showing the amount of labor involved in order to secure accurate calculations as to crop results.

During the twelve months extending from September 1, 1904, to August 31 of this year, the total wheat inspected was 37,892 cars, or 39,028,760 bushels, compared with 38,417 cars and 38,473,000 bushels of the previous crop year, and 51,833 cars and 51,833,000 bushels in the crop year of 1902-1903.

In addition to the wheat inspected this year, there were 1,824 cars of oats, 390 barley, 288 flax, and 2 of speltz. The total quantity of grain inspected during the crop year just ended was as follows: Wheat, 30,028,760; oats, 2,188,800; barley, 390,000; flax, 288,000; speltz, 2,000; total inspected, 41,897,560.

The main vicissitudes through which the crop had to pass during July and August last year, when rust worked havoc, is shown in the reduced quality of the crop, and while last year's production compares favorably with that of the previous year, it falls far short of the standard set by the yield of the year 1901-1902. No. 1 Hard for which the west is famous, was an unknown quantity in this past crop year, only 176 cars being inspected. The bulk of the crop was 1, 2, 3 Northern, with the two latter grades in the lead. However, despite the short crop, the farmers realized more for their product last year than ever before, owing to the prevalence of extreme high prices.

CEREAL NOTES.

Texas led the Gulf Coast rice belt this season by putting the first bag of new rice into Houston on July 31, ten days ahead of last year's record. It was raised at Notawa, Texas, and was classed as fancy Honduras, and fetched \$13.

* * *

The Railway Commission have issued an order practically refusing the application of the American Cereal Co. of Peterboro for an order establishing a basis of rates on ex-lake grain. The commission, in their judgment, express the opinion that no change in export rates should be made except those directed by them in response to the complaint of the Dominion Millers' Association.

A Grocer's Bank Account

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INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

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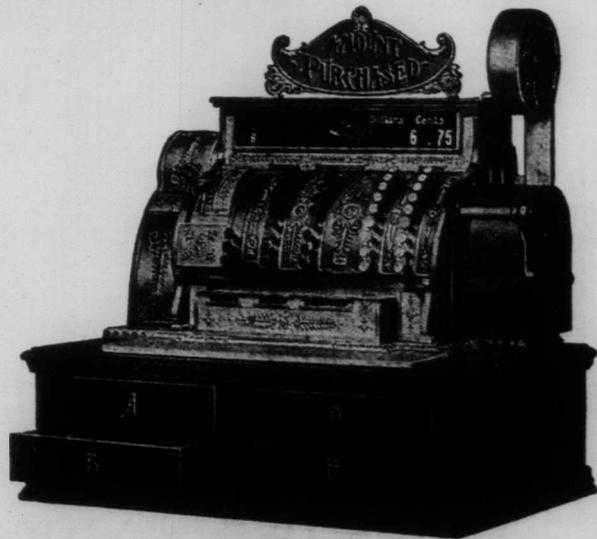
Montreal

Leaks are Dangerous

Small leaks sap profit from your business. To stop these leaks and give you time to attend to the big features of your business—increase of sales, gaining new customers and proper management of your store—you must have system to take care of these details. System is as essential as capital. Business requires careful study and encouragement of new ideas and mechanical devices to relieve you from all unnecessary worry and detail.

A National Cash Register does not cost as much as a clerk in consideration that you pay a clerk a certain rate per week indefinitely. You pay for a National Cash Register from the small leaks which it prevents.

Let our representative call and explain our system to you.



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I own a _____ Please explain to
me what kind of a register is best suited for my business.
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The **Pebble** and the **Pharaoh** Cigars are made on the square, made to suit the fastidious smoker, the easy-going smoker, the tourist, the banker---anybody who desires an exhilarating, fragrant, delightful smoke. **Pebble** is for the **People**. It's the leading 5-center. **Pharaoh** is the **Favorite**. It's the leading 10-center. Direct from the maker to **you**. No unnecessary handling. Elegantly boxed. Order a supply of these when your next tobacco order is under consideration. Make a memo. this moment of the name and address.

J. BRUCE PAYNE, Limited, Mnfr., Granby, Que.

Self-Reliant

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has never had to rely on any support. It has stood all the days of its life on its own merit. No buttress of words can uphold year after year an unstable article.

T. & B. for you.

THE GEO. E. TUCKETT & SON CO., Limited,
HAMILTON, - ONTARIO.

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TOBACCO CROP CONDITIONS.

REPORTS coming to hand of the condition of the tobacco crops in various districts are of value at the present time as indicating the probable outlook for future markets. In the American "Western" districts reports denote a harvest of fairly good quality, the leaf is broadening and thickening well, more sunshine is needed to perfect the ripening; cutting, however, has begun in many districts. There are complaints of damage by the early wet weather, and worms have been giving a measure of trouble. Generally speaking quality is good, but not over-abundant.

In the more "Central" districts reports are not so favorable, the excessive wet which troubled the main sections of this farming district has had a very damaging effect on the plants, suckers have made their appearance, house burning is in evidence, and consequently curing is delayed. A good deal is cut, and if fine weather continues the crop will be housed at a very early date.

About same conditions prevail in "Eastern" portions of the western belts. The crops, however, have made considerable advance during last month. Worms have made their appearance, and in the low lands there is much swamp, causing unevenness of growth. The early planted tobacco is reported good, but the late was more affected by the wet, and attacked by insects, only moderate results are therefore looked for.

In Virginia the reports are more favorable, although a good deal of anxiety has been felt, handling has been somewhat difficult on account of bad effects of the wet season. Color, however, is reported good, whilst quality is indifferent. The output is expected to be smaller than last season's in this section.

In New York State, cutting has become general, and advices have it that within a few days the major crop will be harvested. The acreage under cultivation in this State is scarcely more than half of last year. Owing to the difficulties in cultivation, many farmers plowed up their fields for other crops.

In the Connecticut Valley reports are much more favorable, a few days will finish the harvest, which is acknowledged to be a very fine crop.

The New England tobacco crop gives promise of turning out very good in quality, although a definite and final decision cannot be arrived at until the final cure. The result per acre promises to be good, some experts saying in advance of last season.

The general conditions throughout would rather denote a fairly full crop of only fairly good quality, with good

color, and at prices about same range as last year.

CALCUTTA CIGARETTE FACTORY.

DURING the year ending June 1905, Calcutta imported upwards of 584,000,000 cigarettes, 385,000,000 of which were imported from Great Britain, the remainder mainly from China, Egypt, and U. S. The habit is increasing rapidly and has evidently rooted itself into the Indian customs, so much so that a syndicate has been formed who are erecting a small plant at Calcutta for the purpose of manufacturing the fascinating cigarette, and propose to use native grown tobacco for the purpose.

TO PRESERVE TOBACCO STOCKS.

A DEVICE has been perfected by a company in Indianapolis which it is claimed will make it possible for cigars and tobaccos to be kept on display for several weeks without losing flavor or becoming dry.

The invention consists of a cigar display case and wall case that is perfectly air-tight. The case is very handsome in design and manufacturers say they will supply a long felt want for tobacco dealers.

The bases of the display cases are faced with a bevel plate and opal glass lined with two thicknesses of water-proof paper and filled with granite rock

wool. This, it is claimed, makes a complete insulation. The base is made of a peculiar kind of glass that is easily cleaned and will not seuff.

The top of the case is made with two thicknesses of bevel plate glass, there being an air space of about three-fourths of an inch between the glass surfaces. The lids open upward. The interior of the upper section is fitted with a series of moisteners, which are circular in shape. The moisteners are lined with granite rock wool and will retain water for three months without being re-dampened.

The moisteners are set directly under the case lids. In opening the case a fresh supply of air rushes in and as the lid is lowered it forces a current of air down upon the water laden tubes. It is claimed that a current of moist air will be forced down through the case every time it is opened and shut. Owing to the peculiar construction of the invention, no air can get in or out as long as the doors are unopened.

The interior of the storage compartments of the cases is arranged so that one brand of tobacco may be handled without affecting or touching other brands.

S. AFRICAN TOBACCO IMPORTS.

According to statistics prepared by the Director of Customs at Pretoria, British South Africa, and published by the Department of Commerce and Labor, the

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

importations of cigars, cigarettes and tobacco into the Transvaal during the year 1904 were as follows: 3,733,720 cigars, valued at \$89,180; 44,188,950 cigarettes, valued at \$148,620; 183,782 pounds of manufactured tobacco, valued at \$72,915; and 460,078 pounds of unmanufactured tobacco, valued at \$58,618. During the year 1903 the importations were as follows: 3,531,650 cigars, valued at \$85,542; 33,247,150 cigarettes, valued at \$124,605; 88,124 pounds of manufactured tobacco, valued at \$47,275, and 397,614 pounds of unmanufactured tobacco, valued at \$49,570.

During the year of 1903 the values of the exports of all kinds of tobacco from Great Britain to her South African colonies were as follows: Exports to Cape Colony, \$459,146; to Natal, \$184,925; or a total of \$644,071.

TOBACCO LEAF EXTRAORDINARY.

A farmer six miles east of the city of Orison Coon is raising twelve acres of tobacco which in size and quality is far superior to the general run of Southern Wisconsin leaf. Many of the leaves are a yard in length and average in width between a foot and a half and twenty inches. The fields are all of excellent quality and very even stand. It is believed that the crop will run at least 2,800 pounds to the acre. Mr. Coon, the farmer referred to, has two acres from Cuban seed, with which he has had much success and in this crop he takes particular pride. He holds the reputation of growing the best grade and of taking care of his fields in excellent style.

U. S. EXPORT TOBACCO.

There is a very marked decrease in the export of leaf tobacco from the U. S. for the past eleven months. There has been a falling off of upwards thirteen million pounds in that period, practically due to decline of trade with Great Britain and Europe. Exports have increased in other channels, notably Canada, Japan and France, but not in sufficient quantity to counterbalance the decrease referred to. On the other hand the imports of tobacco in the U.S. have materially increased by some eight million pounds, thus pointing to an enormous increase of domestic consumption, seeing that the home grown tobacco reports denote an upward tendency in productions.

DANGEROUS FEED ADULTERANT.

THE Pennsylvania Experiment Station has made a report upon a sample of bran submitted to it for examination by a Westmoreland county farmer. His cattle refused to eat it and his hogs that ate it sickened and died. An examination of the bran showed that it contained rice hulls, and the effect on the hogs and the sickening of such cattle as ate the stuff was explained.

The dangerous character of rice hulls or chaff as a feed ingredient is probably not fully realized. The stuff is practically without nourishment. The fiber is 34 per cent. The ash is over 18 per cent. It is the lowest in protein of any of the adulterants, containing only about 2½

per cent., and only a trace of fat. It is about one-seventh the feeding value of bran. Sawdust and sand would make quite as nutritious a diet as rice hulls. For purposes of nutrition they are worthless.

But they are worse than worthless; they are positively dangerous. This Pennsylvania farmer is not the first who has lost stock through ignorance of the character of the feed given them. The hulls contain sharp particles of silica, which is sand, that are irritating to the stomach and intestines of animals, producing sickness and death. In the South, where attempts were first made to use rice hulls as a stock food, the attempt was immediately given up, as it was seen that cattle and hogs died from the effects. Since then rice hulls have been used as an adulterant by ignorant or unscrupulous people.

In some localities millers have shipped in bran and found it adulterated with rice hulls. No miller can afford to be ignorant of the true character of this material or the means of detecting it. This last is easy. The unaided eye, a low power glass or even the feeling of the mixture will reveal the presence of rice hulls. They are almost as much a mineral as a vegetable product. Their use as a feedstuff should be prohibited by law in every State, as is already the case in Texas.—American Miller.

PEDDLING BREAD IN CHINA.

AMONG the many curious sights in China, none present stranger aspect to our eyes than the bread peddlers and their methods of disposing of their wares. They carry their stock in trade about with them, either in oval boxes strapped to their backs, or in two boxes depending from a yoke across the shoulders, or on trays held by a strap hung from the neck and carried in front of them.

In the city of Tien-Tsin these street vendors offer three different kinds of bread for sale. Two of these are twisted in oval shape, and the third is a thin, crisp cake sprinkled with seeds of sesame. But the peddler's bread is not more curious than his method of selling it, for it is frequently disposed of by raffle, for which purpose he carries three dice, held in a little dish.

In Peking, the capital of the Celestial Empire, the bread peddlers generally come from the province, mostly from Shan-Tung. They are called po-po sellers. Their street cry, "Yao-chin-mantoa" (Can I sell you a pound of bread?) is often heard until late in the evening.

Their bread is made of wheat flour and baked in hot vapors, distinguished from another kind which is baked in hot pans. They also sell several varieties of po-po, or baked goods, a special favorite with the Chinese being an oval oil cake made of the very best flour and usually eaten with pork, sausage or liver.

The Mahometans in China have a reputation for good bread, and evidently wish to be known as pure food advocates, for in order to enable customers to distinguish their wares from those of other vendors they ornament their carts or boxes with the Moslem emblem. This consists of a vase containing a branch of the olive tree, on the top of which is perched the Mahometan cap. On each side of this design is inscribed the motto "Pure and true Islam."

These Mahometan peddlers also sell a

kind of patty filled with a mixture of meat, vegetables, oil and sago. Another of their products, which is called "la shouting ya chakuei," is a large roasted cake or dumpling baked in oil.

Many of these Chinese confections are much more appetizing than one would imagine from the description, but, like many foreign dishes, the taste for them must be acquired by cultivation before they can be thoroughly appreciated.

The average Chinaman eats very little bread prepared according to American formulas. Consequently, the bakery and confectionery shops are few and far between. Like all other stores in China, they are open in front, with no partition to protect them from the heat or cold or the dust of the streets. Wooden shutters are used to close them up at night.

One finds practically the same wares at the bakers' as the bread peddlers offer for sale. Among them is one special kind of cake having the figure of a hare imprinted on it, which is eaten by the Chinese in honor of the birthday of the moon. As soon as the festivities celebrating this anniversary are over the cakes are withdrawn from sale and are not again displayed until the next moon birthday, which corresponds in season to our Easter.—Living Church.

ELECTRIC ADVERTISING.

The most up-to-date electric advertising sign we have yet had the pleasure of seeing is one on front of E. W. Gillett Co.'s new factory, corner King and Duncan streets, Toronto, and no doubt many visiting merchants during the period of this year's Exhibition noticed the sign in question. The company make their own electric current, and must be complimented on the fine electrical display made every night during the Exhibition.

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

CLAY PIPES

THE BEST MADE ARE
McDOUGALL'S

Insist upon this make
D. McDOUGALL & CO., Glasgow, Scotland.

BRAID'S BEST COFFEE



Roasted or Ground, Packed in 1-2-5-10-25 and 50 lb. Tins, also in Air-tight Fancy Drums and Barrels

BRAID'S BEST is a rich blend of highest test Coffees, has that rich, smooth flavor found only in the highest grade Coffees, and entirely free from any sharp, bitter flavor.

We want your **COFFEE BUSINESS, ALL OF IT**, and are making the lowest possible prices for the high grade of goods handled. We are direct importers, and know all the sources of supply.

Our specialty is **HIGH-GRADE DRINKING COFFEES**, which are roasted fresh every day, insuring full strength, and fine flavor.

Every grocer should carry a stock of **BRAID'S BEST COFFEE**.

Write Us for Samples

WM. BRAID & CO., - Vancouver, B.C.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

Sept. 14, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—		
"Bee" brand, 48 5c. pkgs., per case	\$1 75	
" " " " 27 10c. pkgs. "	2 00	
" " " " 10 25c. pkgs. "	1 75	
Cook's Friend—		Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40	
" " 10, in 4 doz. boxes	2 10	
" " 2, in 6 "	0 80	
" " 12, in 6 "	0 70	
" " 3, in 4 "	0 45	
Round tins, 2 doz. in case	3 00	
12-oz. tins, 1 "	2 40	
5-lb. " " "	14 00	
W. H. GILLARD & CO.		
Diamond—		
1-lb. tins, 2 doz. in case	\$3 00	
1-lb. tins, 3 " "	1 25	
1-lb. tins, 4 " "	0 75	

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
doz.	10c.	\$0 85
doz.	6-oz.	1 75
doz.	12-oz.	3 50
doz.	12-oz.	3 40
doz.	2 1/2 lb.	10 50
doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" " " " 4 " "	0 75
" " " " 3 " "	1 25
" " " " 2 " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$0 45
" " " " 1 lb., 5 doz.	0 90
" " " " 1 lb., 3 doz.	1 25
Borax, 1 lb. packages, 4 doz.	0 40
Cornstarch, 40 pks. in a case	0 78

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 "	4-oz.	0 87
4 "	6 "	0 75
4 "	8 "	0 95
4 "	12 "	1 40
4 "	12 "	1 45
4 "	16 "	1 85
1 "	2 1/2 lb.	4 10
1 "	5 "	7 30
1 "	6 oz.	Per case
1 "	12 "	\$4 55
1 "	16 "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal-Dime	\$1 00
1 lb.	1 60
6 oz.	2 25
1 lb.	2 90
12 oz.	4 50
1 lb.	5 75
3 lb.	15 50
5 lb.	25 50

Sizes.	Per Doz.
Cleveland's-Dime	\$1 00
1 lb.	1 50
6 oz.	2 20
1 lb.	2 80
12 oz.	4 25
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " " " 36 10 " "	4 00
" " " " 24 16 " "	4 50
"Beaver" brand, 24 16 pks.	4 80



EAGLE BAKING POWDER.

Cases of 48-5c. tins	\$0 45
" " 48-10c. tins	0 75
" " 24-25c. tins	2 25
" " 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 18
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 03 0 10



J. M. DOUGLAS & CO.—Laundry

Blueol—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2c
"Sapphire" 14-lb. boxes, 1 lb. pkgs.	per lb. 12 1/2c
"Union" 14-lb. boxes, assorted 1 1/2 lb. pkgs., per lb.	10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/4 gross, 4 oz.	

JAMES' DOME BLACK LEAD.

Per gross	
6a size	\$2 40
2a size	2 50

Borax.

"Bee" brand, 5 oz., cases, 60 pkgs.	\$2 25
" " " " 10 oz., cases, 48 "	3 25
" " " " 16 oz., cases, 48 "	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages	\$0 45
5-doz. 10c.	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocoas.

THE OOWAN CO., LIMITED.	
Cocoas—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1/2-lb. tins	3 50
" " 1/2-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1/2-lb. tins, doz.	2 55
Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 45
" " " " "	0 45
Mexican Vanilla, 1/2's and 1/4's	3 25
Royal Navy Rock, " " "	0 30
Diamond, " " "	0 25
" " " " "	0 25
Icings for cake—	
Chocolate, pink, lemon color, lbs.	per doz. \$1 75
Orange, white and almond, 1-lb.	1 00

The basis of all profitable business
is **Confidence**—

confidence in the quality of

Edwardsburg "Silver Gloss" Starch and Benson's "Prepared Corn"

has made them indispensable
household necessities. The
Grocer that sells these lines
sells **Canada's Best.**

For Sale by All Jobbers.

EDWARDSBURG STARCH CO'Y, Limited ESTABLISHED 1858

53 Front St. East,
TORONTO ONT.

Works:
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164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un-bered.	Covers numbered.	num Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4 1/2c.	
100 to 500 books	3 1/2c.	4c.	
100 to 1,000 books	3c.	3 1/2c.	
Allison's Coupon Pass Book.			
\$1 00 to \$3 00 books	3 cents each		
5 00 books	4 "		
10 00 "	5 "		
15 00 "	6 "		
20 00 "	7 "		
25 00 "	8 "		
50 00 "	12 "		



Wholesale Agents
The Davidson & Hay, Limited, Toronto.

Fly Pads.



Wilson's Fly Pads, in boxes of fifty 10 cent packages, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	2 25
" "	groats	2 25
" "	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 81
Strawberry W. F. jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black currant "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case, per lb.	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate, per lb.	0 06 1/2
7 and 14-lb. wood pails, per lb.	0 06 1/2
30-lb. wood pails, per lb.	0 06 1/2
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate, per lb.	0 06 1/2
30-lb. wood pails, per lb.	0 06 1/2
Home Made Jams—	
1-lb. glass jars (16-oz. gem) 2 doz. in case, per doz.	\$1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate, per lb.	0 09
7, 14 and 30-lb. wood pails, 6 pails in crate, per lb.	0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks), per box	1 25
"Ringed" 5-lb. boxes, per lb.	0 40
"Acme" pellets, 5-lb. cans, per can	2 00
(fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans, per can	2 00
Licorice lozenges, 5-lb. glass jars, per lb.	1 75
"20 5-lb. cans, per can	1 50
"Purity" licorice 10 sticks, per lb.	1 45
100 sticks, per lb.	0 75
Dulce large cent sticks, 100 in box, per box	1 00

Lye (Concentrated).

GILLETT'S PERFUMED. Per case.

1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more.	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins, per doz.	\$1 40
1-lb. tins	2 50
1-lb. tins	5 00
Durham 4-lb. jar, per jar	0 75
1-lb. jar, per jar	0 25
F.D., 1-lb. tins, per doz.	0 85
1-lb. tins	1 45

E. D. MAROEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins, per lb.	\$0 35
1-lb. tins	0 35
1-lb. tins	0 32 1/2
4-lb. jars, per jar	1 20
1-lb. jars, per jar	0 35
Old Crow," 12-lb. boxes—	
1-lb. tins, per lb.	0 25
1-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars, per jar	0 70
1-lb. jars, per jar	0 25



Orange Meat.

Cases, 36 15c. packages, per case	\$4.50
5 case lots, per case	4.40
(Freight paid.)	
Cases, 20 25c. packages, per case	4.10
5 case lots, per case	4.10
(Freight paid.)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass, per jar	\$1 50
quart gem jars, per jar	3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
Home-made, in 1-lb. glass jars, per jar	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06 1/2
Golden shred marmalade, 2 doz. case, per doz.	75

Pickles.

STEPHENS'

A. P. Tippet & Co., Agents.

Cement stoppers (pints), per doz.	\$1 30
Corked, per doz.	1 90

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
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Soda.

COW BRAND.



Case of 1-lb. containing 60 pkgs., per box	\$3 00
Case of 1-lb. (containing 120 pkgs.) per box	\$3 00
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box	\$3 00
Case of 5c. pkgs. containing 96 pkgs., per box	\$3 00

MAGIC BRAND

Per case.	
No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " (30 1-lb. " (60 1-lb. ")	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND

"Bee" brand, 8oz., cases, 120 pkgs.	\$3 00
10 oz., cases, 96 pkgs.	\$3 00
16 oz., cases, 60 pkgs. case.	

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