

# THE CANADIAN GROCER

L. XII

TORONTO AND MONTREAL, MARCH 4, 1898.

No. 9

Manufacturers by Special Warrant  
To Her Majesty THE QUEEN

**COLMAN'S MUSTARD**

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**  
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862      Only Silver Medal Paris 1875  
Only Medal Dublin 1865      Grand Gold Medal Moscow 1872 &c

OLLAND AND THE KING OF ITALY TO THE  
PURVEORS TO HER MAJESTY THE PRINCESS OF WALES

1878  
CROSS OF THE  
LEGION OF HONOUR

Bulls Head  
New York



## Save Your Imperial Cheese Jars

And receive one of our Handsome IMPERIAL CHEESE SILVER HOLDERS.



We will forward to any address, free of charge.

- 1 Imperial Cheese Silver Holder, small size, value \$1.25, for 2 doz. Imperial Cheese small size empty Jars and Lids.
- 1 Imperial Cheese Silver Holder, medium size, value \$1.50, for 2 doz. Imperial Cheese medium size empty Jars and Lids.
- 1 Imperial Cheese Silver Holder, large size, value \$1.75, for 2 doz. Imperial Cheese large size empty Jars and Lids.

Our Silver Holder not only facilitates handling the Jar, but makes an exceptionally handsome appearance on the table.

All Jars must be delivered to us in good order, carriage paid.

In sending us Jars please write your name and address legible to avoid mistakes.

Don't overlook the fact that MacLaren's Imperial Cheese is the best, most economical and purest Cheese in the world.

**ALL RELIABLE GROCERS SELL IT.**

Our Jars and Holders are being imitated, a word to the wise is sufficient.

**F. MacLAREN & CO.,**

**51 Colborne Street, Toronto, Canada.**



**Compressed  
Corned  
Beef**



is a staple article and a good many people make it. It looks like a simple thing to put up, but there are lots of points to be considered. First—there's the selection of the meat, that's important. Second—the cure of the meat; if it's cured too much, it's salty; if not enough, it will spoil. Third—there's the cooking of the meat; this has to be done to a turn. Fourth—there's the processing; in this and the cooking lie the arts of the scientific canner. Lastly—there's the packing, labeling and casing of the can for market—these points all require careful attention and trained help.

We make a study of every detail connected with meat canning. Nothing is so small as to escape our careful attention. We are acknowledged leaders in the application of scientific methods to this work. Our "Helmet" Brand on a can of meat is a guarantee of excellence. Specify Armour Packing Co.'s KANSAS CITY Canned Meats on your orders to your jobber.

Agents:

**J. L. Watt & Scott, Toronto.**  
**Watt, Scott & Goodacre, Montreal.**  
**George De Forest & Sons, St. John, N.B.**  
Or  
**Armour Packing Co., Kansas City**  
U.S.A.

**... A PERFECT SNAP**

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

**Our Flg Bars**

are Faultless—equal to, or better than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

**Queen Biscuit Co.**

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the  
**Famous Boss Lunch Milk Biscuit**

Each Biscuit stamped "BOSS"

**CADBURY'S  
CHOCOLATES**

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

**CADBURY'S COCOA**  
The LANCET says—  
"CADBURY'S represents the standard of highest Purity."  
The ANALYST says—  
"CADBURY'S is the typical Cocoa of English Manufacture."  
IT IS  
ABSOLUTELY PURE, "A PERFECT FOOD,"  
THEREFORE BEST, THEREFORE BEST.  
The MEDICAL MAGAZINE says—  
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."  
It is not dark in liquor like those prepared with Alkali.

**CADBURY'S  
COCOA**

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. MONTREAL

**Canadian Dealers too Often Deceived**

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, \$2.25.



**THE ALPHA CHEMICAL CO. - Berlin, Canada.**



# In Competition

## Tried and True

### They Won.

**The Klondyke Trade** in food products invites close competition—whatever is chosen must be easily portable and of the least possible weight. The greatest amount of nourishment in the most condensed form usually decides a Klondyker what and how to buy. In competition for supplying the Army with a quick, portable, high quality "Soup Square" for use in the Border Campaigns, Her Majesty's Government advised "Lazenby's Soup Squares." There were many other squares offered—the test was a strong one, and **Lazenby's** won, on intrinsic merit alone. They are winning the **Soup Squares** Klondyke Trade to-day—they will win trade for you—if you keep them and let folks know you have them.

**A  
Mutual  
Profit.**

Stephens' Pickles have the strong selling virtue of high quality at a low price to you—hence a mutual profit for your customers and yourself. Pleasing Pickle Profits—satisfied customers. There's more real pickle business in those piquant, sound, good Pickles (packed in pure malt vinegar) than you ever had or hoped to get.

**Stephens'  
Pickles**

**The  
Household  
Cocoa**

So-called—"The Household Cocoa" because there is much in little in Fry's Cocoa. Condensed—hence its great strength and economy. Pure—absolutely so. Rich, delicate—made in one of the largest Cocoa establishments in the world. In pleasing the single buyer you also please the whole household with

**Fry's  
Cocoa**

All of the above are sold by leading wholesalers.

Agents:

A. P. Tippet & Co.,  
Montreal and Toronto.

F. H. Tippet & Co.,  
St. John, N.B.





# PATTISONS LIMITED

Highland Distillers

**LEITH**

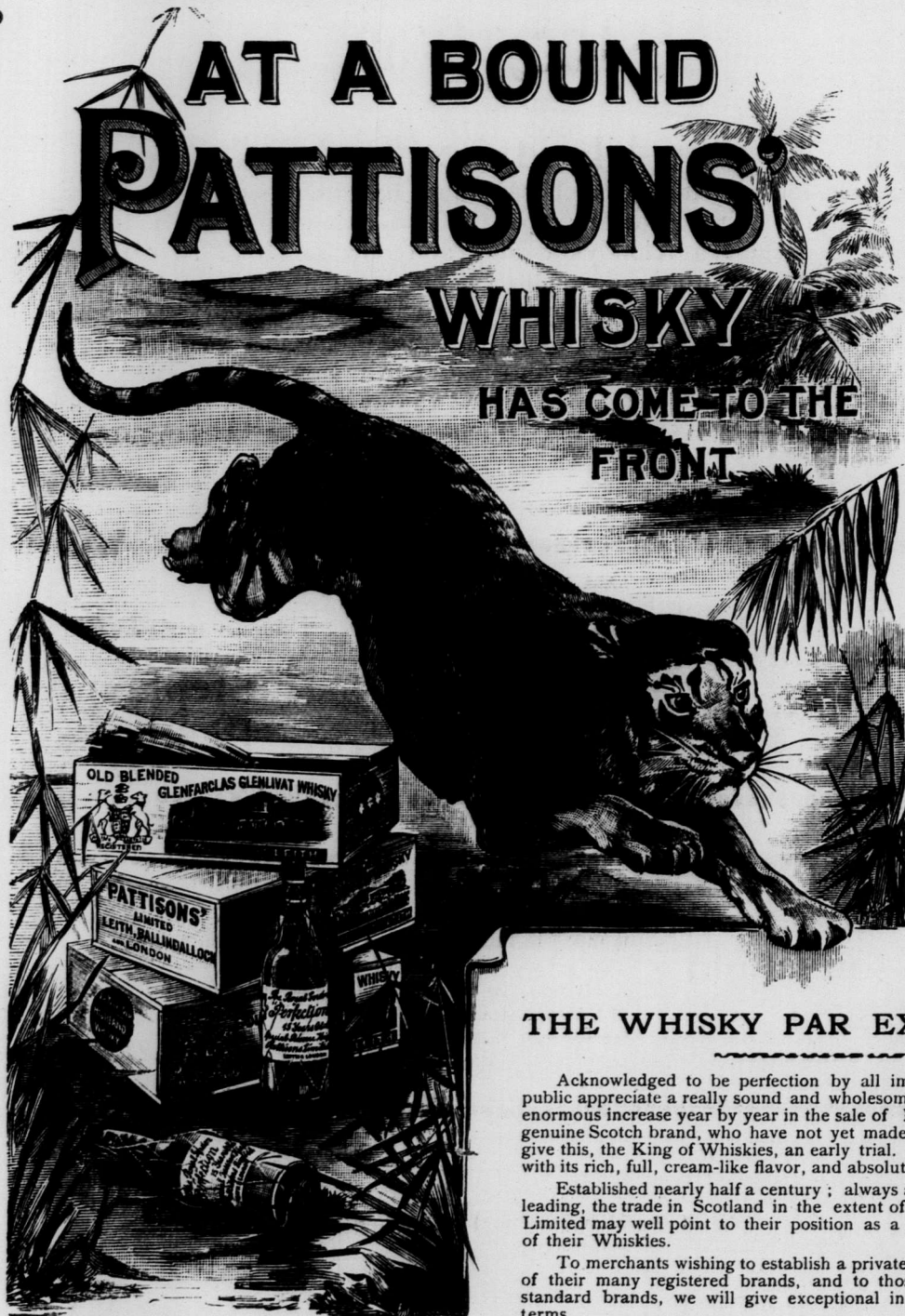
And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

*The largest shippers of Fine Whiskies from Scotland.*

ESTABLISHED 1849

## AT A BOUND PATTISONS WHISKY

HAS COME TO THE  
FRONT



MORNING  
DEW

(10 Years Old)

MORNING  
DEW  
LIQUEUR

(12 Years Old)

ROYAL  
GORDON

(10 Years Old)

PERFECTION  
ROYAL  
GORDON

(15 Years Old)

### THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

**S. B. TOWNSEND & CO.**

**BOX 1125**

**MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.





# It's Your Move Next

We moved last and left an easy move for you to win the game—we did it purposely—we believe in having you “on our side.” Two heads are better than one—besides, you reach your customers quicker and better than we can—they have confidence in you and some of them never heard of us. Will you introduce us through

## Greig's Crown Brand Flavoring Extracts?

You have everything to gain and nothing to lose by it—reason why? Greig's Crown Brand Flavoring Extracts will save money for the “closest” woman that ever lived—they have great strength. The poorest cook can't go wrong with them—they are pure, rich Extracts, having the natural, delicate flavor of fruits, flowers and spices. They make good cooking better and help to make poor cooking good. There's a snug profit on every bottle you sell and there's some good, wholesome advertising matter for you and your store in every box we send you. “It's your move next”—write us about it.

40 Different Kinds

Robert Greig & Co.  
Montreal.



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# SEVILLE

## Orange Marmalade

Manufactured from the luscious Seville Orange, and Extra Standard Granulated Sugar—and nothing else.

**Imitations** are everywhere—a mixture of inferior fruit and apple jelly.

**WITH "SEVILLE"** goes our absolute guarantee. The best imported is not superior—the ordinary article, away below.

Put up— 6/7-lb. Pails to a crate.  
12/5-lb. Tins to a case.  
24/1-lb. Glass Jars to a case.



Palate Ticklers

**W. H. Gillard & Co.,** Wholesalers Only **Hamilton**

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

**The H. A. NELSON & SONS CO., Limited**

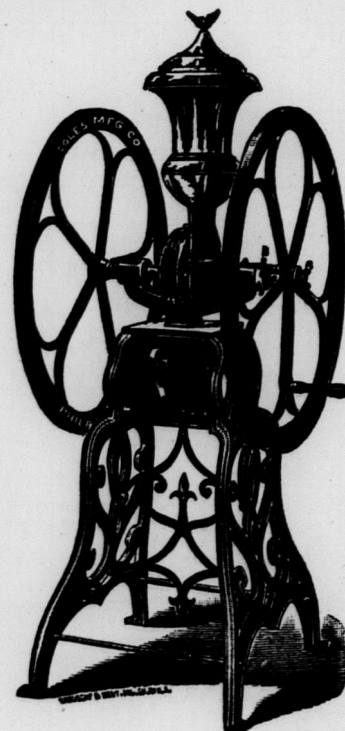
Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers. . . . .

### Sovereign Matches



No. 18

Agents | **TODHUNTER, MITCHELL & CO., Toronto**  
| **DEARBORN & CO., St. John, N. B.**

## Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

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Feb. 5



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XI (Published Weekly)

TORONTO AND MONTREAL, MARCH 4, 1898.

(\$2 00 per Year) No. 9

## WANTS OF RETAILERS.\*

By JOHN A. LEE, OF ST. LOUIS.

IN presenting this subject it puzzles me, Mr. President, as to whether it was intended that I treat upon what I and other trade paper editors know that retail merchants usually desire, or upon what we, standing apart as disinterested critics, think that retail merchants need and therefore should have.

If I should treat the subject from the first standpoint, I would probably find that retail merchants were men, with human weaknesses, selfishness and imperfections, and in the habit of "wanting" many things which they should not have and could best do without.

I know some retail grocers who have become so selfishly depraved as to want good trade papers without being willing to pay the subscription price. That, however, is not the lowest state of selfishness and immorality, there is one lower, that of the man who won't read trade papers at all, and won't even promise to pay the subscription price.

I am, however, inclined to think, Mr. President, that it was intended that I treat upon what the trade paper editor deems that retail merchants need in order to perfect their happiness and prosperity and add to the value of their services to the public as occupants of an essential and useful sphere in the great system of human industry.

In treating this subject I will take the view, Mr. President, that your desire is that it be presented honestly, candidly and truthfully, for no other treatment would be of any practical value, and I will, therefore, ask all to be patient, my desire being only to make practical suggestions.

### HIGHER EDUCATION AND TRAINING.

Beginning with the retail merchant in his

youth, I believe that he should be better educated, and that not only should his school education be more thorough and higher, but that every man before embarking in business for himself should have served several years as a clerk under the tuition of a competent and thorough retail merchant.

The most demoralizing influence in the retail business to-day is that of inexperience and ignorance placed in control of capital without knowing how to handle it or how to conduct a profitable, safe and carefully managed business.

Men come from all walks in life—from between the plow handles, from the brakeman's caboose, the mechanic's bench, when they have saved up a few dollars, to embark their all in a business of which they know nothing and for which they have no capabilities or aptitude.

They look upon the life of a merchant as easier than the work they are engaged in and therefore adopt it, to in a short time come to failure and ruin, and loaded down with debt go back to their old occupation.

The constant rocket like advent and exit of these hopeful but ignorant and incapable experimenters is to-day the greatest of all curses upon the retail mercantile business in this country.

### CO-OPERATIVE FRATERNITY NEEDED.

Retail merchants need a broader spirit of fraternity and toleration towards each other. Competitors in business, instead of regarding each other as enemies, should feel that each is engaged in an effort to honestly prosper, not at the expense of, or by destruction of each other, but by rendering valuable service to the public. When one merchant in a town begins to demoralize prices and business, the others should call

upon him and candidly dissuade him rather than to follow his example in an effort to bring ruin upon the business.

The work which your association is doing in bringing all the retail merchants of your state into membership and sympathy with co-operative work and with each other is noble and good, and will right many wrongs and supply many needs.

### FEARLESS, TRUTHFUL EDITORS NEEDED.

Retail merchants need the help of honest, fearless, truth-telling trade paper editors, men of broad and independent views, who will not truckle to the trade, be it wholesale, retail, or manufacturing. When such men and papers are found their value should not be based merely upon the price list that they may or may not publish, but they should be appreciated for their honesty, ability, impartiality, enterprise, and freedom from a servile spirit of sycophancy.

### A NATIONAL BANKRUPTCY LAW.

It is admitted that retail merchants need a wise, carefully and justly framed bankruptcy law. I wish it understood that I do not classify the big department stores in my list of legitimate retail merchants. I look upon them as a class separate and apart and of an inimical and destructive attitude toward legitimate retail trade. The department stores do not need a national bankruptcy law. Their particular and special case needs another kind of law which should be thoroughly enforced against all kinds of labor cheapening, monopoly promoting, real estate value destroying, inimical and wicked business combinations.

The department stores are protesting against the passage of a national bankruptcy law. After having crushed thousands of small dealers into bankruptcy, they are disposed to follow them beyond their commercial burial and protest against their redemption and resurrection.

Their policy is to force these men, I see sitting around me, to become an association

\*Paper read at the Convention of the Retail Grocers' and Merchants' Association of Illinois, at Jacksonville, Feb. 9, 1898.



## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of automatons, clerks working for these department stores for a miserable weekly wage pittance, losing their identity and names, being known by number as are convicts in a penitentiary, and to establish a system of white vassalage and slavery as a substitute for the useful, independent, honest, patriotic, retail, mercantile system of the United States.

I read in a trade paper the other day that the best defence retail merchants could make against department stores was to combine their stocks and start department stores. I do not classify the general stores in a country town as department stores, the tendency always is, as towns grow, for the various lines to become distinct and special. I do not believe in out-Heroding Herod, or in remedying and eradicating a national evil by promoting and increasing it.

#### DIVORCE GROCERIES AND SALOONS.

Retail grocers especially need an entire separation of the grocery and the saloon business.

Together, they may in some cases prove financially profitable, owing to conditions, but I believe that the grocery store would prove more profitable if detached, and I believe that the merchant would be happier, healthier and more contented and eventually more prosperous. I will not treat of the matter from its moral aspect, there is no need for me to do that; but I believe that the saloon attachment exerts a demoralizing influence upon the merchant himself, and surrounds him with constant temptations which are frequently dangerous and ruinous as to his personal habits, peace of mind and business success.

#### BETTER COLLECTION LAWS.

I think that retail merchants need more consideration on the part of law makers as to the revision and improvement of our collection and exemption laws, so that dishonest debtors can be compelled to pay just debts, but conditions are difficult, and until there is a change of public sentiment it will be hard to secure further needed changes.

I would suggest that a general and constant effort to get business as near a cash basis as possible will, to a certain extent, relieve this want, and at the same time build up public sentiment in favor of laws under which credit can be more liberally extended.

#### SHOULD VISIT MAIN MARKETS.

It is thought that retail merchants need a closer personal contact and acquaintance with wholesale merchants and manufacturers with whom they deal. I think that they should make it a practice to visit the principal markets several times a year, meet the people whom they are patronizing, look carefully through the great sample rooms, inspect the retail stores of the city for new ideas of display and trade attraction. I believe that a universal custom of that kind would prove not only to the advantage of the retail and wholesale merchants, but that it would even benefit the commercial travelers, who are directly interested in all enterprising and progressive methods of business education and advancement.

#### A BETTER OPINION OF THEMSELVES.

Retail merchants need more confidence in their own power and influence for good through the spirit of co-operation and organization. They should, through their association, be more active and vigilant in the promotion of work of public benefit to the communities in which they live, their state and the nation.

Retail merchants should realize the necessity for the cultivation of a stronger sentiment of pride in their business and its position of merit and dignity. In order to assert themselves people must be self-assertive.

The time was, not many years ago, in foreign countries, when the merchant was looked upon as of an inferior caste, and only the soldier, the statesman and the nobleman were deemed worthy of public consideration.

Even now in England and other monarchical governments the shopkeepers, as they

are called, are looked down upon as of an humble and inferior class.

Not so, however, in this great and glorious land, Mr. President, where all men are free and equal before the law and where they stand or fall by their own individual merits.

The merchant here is, and should be, equal as to the honor, dignity and standing of his occupation to any other class, and the soldier, the lawyer, the scholar, and many other classes, not excepting the humble editor, are to a large extent dependent upon mercantile patronage for success.

Seest thou a man diligent in his business, he shall stand before kings: he shall not stand before mean men.

#### THEIR THREE GREATEST NEEDS.

I could, Mr. President, continue enumerating things which retail merchants want and should have, thereby occupying your time and attention even unto weariness, but I will refrain and conclude by mentioning just two or three more wants and needs of retail merchants.

One of the most indispensable needs of a retail merchant who desires to prosper and be truly happy is a loyal, brave, true, God-serving woman who has promised to be his wife, his companion through health and sickness, joy and sorrow, prosperity and misfortune, until death intervenes. Her gentle and refining influence and loving guidance will lead him along the paths of honesty, economy and peace, and will stand between him and temptation, while her religious faith and example will lead him onward and upward by the power of love and hope to that life everlasting of joy eternal in the house not made with hands.

The retail merchant should, if God in His mercy so wills it, have in his home little children, in whom he will rejoice in his youth and manhood, and upon whom he can lean in his declining years. There is no music, sir, that will cause the harmony of the heart to vibrate and the soul of man to exult and expand like the music of the



With your next order try a tin each of

# L. S. & B. and EMPIRE COFFEE

Hundreds of dealers are duplicating their orders.  
Sold in bulk. Cans of 25 and 50-lbs. each.

## LUCAS, STEELE & BRISTOL

A. R. DIXON, Northwest Representative  
Calgary

HAMILTON, ONT.

Just in store, a large consignment of

# Keiller's Dundee Orange Marmalade

In cases containing

6	dozen	one	pound	glass	jars,	patent	stoppered.
6	"	"	"	"	tins.		
2	"	two	"	"	stone	jars.	
2	"	"	"	"	tins.		
16	only,	seven	"	"	tins.		

**Prices are Right.**

# James Turner & Co.

HAMILTON, ONT. (Established 1844.)

## No New Thing

### "REINDEER" BRAND CONDENSED MILK

EASY TO GET.

EASY TO SELL.



## NOW IS THE SEASON FOR FISH.

**WE  
CAN  
SUPPLY  
YOUR  
WANTS**

No. 1 Labrador Herrings, in barrels.  
No. 1 Labrador Herrings, in half barrels.  
No. 1 Split Herrings, in half barrels.  
Scaled Herrings. Small fish.  
Boneless Fish, in 40 lb. boxes.  
Quail on Toast, 24 lb. boxes.  
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

**THOS. KINNEAR & CO.,** 49 FRONT ST. EAST **TORONTO.**

voices of happy little children. "Suffer little children to come unto me, and forbid them not, for of such is the kingdom of Heaven."

And finally, Mr. President, the retail merchant, when the days of his active usefulness are drawing to a close, when his ambitions have been achieved, when his footsteps have grown feeble and his hope and faith strong, when he stands calmly and hopefully waiting for the inevitable summons which must come to all, then, sir, he will most need, and I earnestly pray that he may receive, the merciful and tender forgiveness and all embracing love of our Father who art in Heaven.—Interstate Grocer.

### A TOUGH SNUFF STORY.

A grocer in a Cheshire village went, according to an English paper, from Birkenhead to Liverpool to purchase stock, which in due time was deposited on the landing-stage, awaiting shipment across the Mersey.

One of his purchases was a magnificent American cheese, and upon this, for lack of better accommodation, the weary grocer seated himself as he kept watch and ward over the rest of his property.

While thus resting, every now and then solacing his nasal organ with a pinch of snuff, two well-dressed young men entered into conversation with him.

"Let me ask you to try my snuff," said one of the fellows, as he pulled out a handsome snuffbox.

"Certainly," said the grocer.

The moment he snuffed it he sneezed violently. At every sneeze he lifted himself about a foot from the cheese. As he gave the third sneeze, gent No. 2 pushed the cheese from under him, and for it substituted a peck measure. As the grocer sneezed for the last time, the sharpers and the cheese had vanished.

When he understood the manner in which the exchange had been effected he was about the most excited man of the season.

### DAIRY NOTES.

THE report of the Emerald, Ont., cheese factory gives the following statistics: Number of pounds of milk received during the year, 947,538; number of pounds of cheese sold, 93,968; making and other expenses, \$1,212.32; amount paid patrons, \$7,020.02; average price of cheese, 8.73c. per lb.

The following is the annual report of the Salford, Ont., cheese factory: 3,643 boxes, 281,282 lbs. cheese, made during 1897. Paid patrons per 100 lbs. of milk, 70c.; average yield 10.78; average price, 8.44c. per lb.

The following items are taken from the auditors' report of the Harrietsville, Ont., cheese factory: Milk received for manufacturing cheese 5,335,000 lbs.; for manufacturing butter on Saturday nights, 259,957 lbs.; manufactured 499,090 lbs. of cheese and 9,898 lbs. butter on Saturday nights. Total money received from all sources, \$43,487.06; paid patrons for butter and cheese, \$37,328.45; paid manufacturing, \$5,300.99; paid hauling milk, \$482.86; paid expenses, \$365.91; balance in bank, \$8.85; average milk for one lb. of cheese, 10.68 lbs.; average price, 8.36c. per lb.; 9,471 lbs. of butter were manufactured during the latter part of November with an average of 21.06 lbs. of milk for one lb. butter, and 15,441 lbs. butter manufactured during December with an average of 20.07 lbs. for one lb. butter.

At the annual meeting of the Dereham and West Oxford Butter and Cheese Manufacturing Co., Limited, it was unanimously decided to continue taking in the milk and paying for the butter fat contained therein by adding 2 per cent. to the test of each patron. This has given the best of satisfaction in the past year, which has been a prosperous one for this factory, as the following report will show: 4,280 boxes, or 316,066 lbs., bringing \$26,973.13; interest on deposits, \$31.45; total receipts, \$27,004.58; the shareholders received 8 per cent. on their stock, after which there was \$363.54

balance on hand; total amount of milk received, 3,380,006 lbs.; average yield, 10.69; average price, 8.53c. per lb.; average butter fat test, 3.53; paid patrons per 100 lbs. milk, 70c.

A convention of butter and cheese makers will be held at the Kingston Dairy School on Wednesday, March 9. Two sessions, one at 9.30 a.m., the other at 1.30 p.m., will be held, and the following cheese and butter experts will speak: A. F. McLaren, M.P., ex-president Western Butter and Cheese Association; Prof. Dean, D. Derbyshire, Dr. W. T. Connell, bacteriologist; J. A. Ruddick, superintendent dairy school; G. G. Publow, L. A. Zufelt, instructors of the dairy school; and also Messrs. Kerr, Lowery, Bowey, Bensley and Purvis, instructors for the association.

### A WISE ORDER-IN-COUNCIL.

Mr. L. A. Phillips, purchasing agent of the Alaska Exploration Co., came to Montreal early in February to make purchases for his company. A couple of weeks ago orders had amounted to \$200,000, when it was learned that he could not get vessels from Vancouver to transport the goods northwards, and that they would have to be shipped from San Francisco, Cal. Under the existing coasting laws he would have had to pay duty on re-entering the goods into Canadian territory. He appealed to the Canadian Government, stating that unless the goods he bought in Canada were admitted into the Klondyke district of Canada free he would be compelled to cancel all orders. The Cabinet, at a subsequent meeting passed an order-in-council to the effect that goods bought in Canada and which go through the United States in bond shall be allowed to re-enter Canada free of duty.

In an interview, Mr. Phillips since stated that his orders for goods would amount to over half a million dollar's worth. Among other orders, this company will take all the output of the Laing Meat Co. up to May 1.



# Kiln-Dried Split Peas for the Klondyke

Kiln-Dried to remove the last trace of moisture in them—hence their absolutely perfect keeping qualities in any kind of weather. Require no care—they take care of themselves. As good when used as when they leave our hands. Beans grow soft and sprout, in damp weather—Split Peas remain unchanged. They are very nourishing—yield strength and supply the waste on body and mind that Nature wants relieved. A strong, economical, sure, safe food for the Klondyke—the Kiln-Dried Split Peas made by

The Tillson Company, Limited  
Tilsonburg, Ont.

# Black and Blue

are not derogatory epithets when applied to foot-wear treated with PURE GOLD BLACKING, or to laundered goods treated with PURE GOLD WINDSOR SQUARE BLUE.

The season for mud requires blacking—best quality.

The Laundry always requires blue—no quality so good as best.



Have we  
your  
Order?

Pure Gold  
Mfg. Co.  
TORONTO

SALT

SALT

—“The Salt of the Earth”—

# RICE'S PURE SALT

HAVE YOU IT ?

SOLE MAKERS

SALT

North American Chemical Co., Limited  
Goderich, Ont.

SALT



# RICE

We are showing samples of Fancy Imported Rices, just arrived--Japan, Java, and Patna. . . . .

See our travellers, or write us.

## THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS.

TORONTO

### REDUCTIONS IN STAPLE COTTONS.

THERE were some rather extensive drops in the prices of Canadian cottons announced on March 1. The Dominion Cotton Co. dropped the price of canton flannels to meet the competition in those goods recently inaugurated by the Canadian Colored Cotton Co. In the lower numbers the drop is as much as 10 per cent. The prices of the medium numbers are from 5 to 7½ per cent. lower. In No. 10 and higher numbers there is no change in price.

A large cut was also announced by the Dominion Cotton Co. in pillow cottons, amounting to 12½ per cent. in some cases. In the higher lines the drop is 10 per cent. all round. This is understood to be due to the competing prices of the Merchants Cotton Co. in these goods.

In sheetings, also, some cuts in prices have been made. The Dominion Cotton Co. have lowered the price of some of the lower lines of bleached sheetings ½ to ¾ c. per yard. In unbleached sheetings some of the lines are down from 12½ to 15 per cent. in price. These reductions are likewise due to the price list of the Merchants Cotton Co. These changes apply to present lines, and it is said that fall prices will not be definitely decided until the tariff is brought down in Parliament.

In colored cotton no changes of price were announced on March 1, and, as in a few

lines there is some scarcity owing to the unexpectedly large demand, no immediate change in Canadian colored goods is expected by the trade. The situation all round, however, is uncertain, and the possibility of some tariff change, even slight, would alter conditions.—Dry Goods Review.

### DERIVATION OF THE WORD KLONDIKE.

"The River Trip to the Klondike" is the title of an article by John Sidney Webb in the March Century. Mr. Webb says: From Dawson the trail to the mines leads over a steep hill to the creek made so famous by its tributaries, for there is not a single mine on the principal stream, which in the miners' slang is called Klondike. And yet this stream does in reality bear a characteristic name given it by the Indians, which is utterly murdered by this pronunciation, now so common.

The Indians name the creeks throughout the country from some characteristic in connection with the stream itself, and as this one is so swift that in order to set their salmon traps or nets they were obliged to use a hammer to drive the stakes to anchor them, the creek was named by them Hammer Creek, or, in their language, phonetically, Troan Dik. The spelling Klondike means absolutely nothing, but has been accepted, so I learn, by the Board of Geographical Names of the United States.

### A BAD FAILURE.

The official assignee's statement in connection with the insolvent estate of the Winnipeg departmental store, George Craig & Co., shows direct liabilities of \$81,489.74. The principal creditots are Gault Bros. & Co., Montreal, to the extent of \$23,395.40, and Thibaudeau Bros. & Co., Montreal, to the extent of \$17,566.98. The amount owed altogether, to Montreal creditors, is \$53,996.47; to Toronto creditors, \$11,807.76, of whom Caldecott, Burton & Spence are the largest, with \$3,390.92 on their books. The amount owing Winnipeg creditors is \$7,367.57, R. J. Whitla & Co., with \$2,458.13, being the principal creditors. In addition to the direct liabilities there will be a further sum of \$7,500, now in abeyance. The assets are \$54,188.15, leaving a deficit of \$27,301.59.

The Cowan-Ramsay Co., Limited, Toronto, has been incorporated.

"One simile that solitary shines  
In the dry desert of a thousand lines."

The simile is this: cheap-quality stove polish is no more like "Enameline," the modern stove polish, than a brick is like a diamond. Buy "Enameline," get a quick and brilliant shine on your stove, and it will prove the simile.



### FOUR REASONS WHY GROCERS

for which Grocers can offer no substitute without injury to their trade.

should sell a brand of Stove Polish which, above ALL others, consumers want, and to their trade.

# Enameline

## The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers,

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.



## UNITED STATES TEA INSPECTION.

IT MAY interest readers of THE CANADIAN GROCER to read the following regulations governing the inspection of tea in the United States issued Feb. 7, last :

## I.

The following standards of imported teas are substituted for those prescribed by circulars No. 69 of April 21, 1897, and No. 186 of Nov. 6, 1897 :

- No. 1—Fomosa Oolong.
- " 2—Fochow Oolong.
- " 3—Amoy Oolong.
- " 4—North China Congou.
- " 5—South China
- " 6—India Tea.
- " 7—Ceylon Tea.
- " 8—Pingsuey Green Tea.
- " 9—(A) Country Green Tea, (Y. Hyson).
- " 10—(B) Country Green Tea, (Hyson).
- " 11—Japan Tea, pan fired.
- " 12— " " sun dried.
- " 13— " " basket fired.
- " 14— " " dust or fannings.
- " 15—Scented Orange Pekoe.
- " 16—Capers.
- " 17—Canton Oolong.
- " 18—Scented Canton.

## II.

In order to promote uniformity in the methods of examination of teas, the following rules, recommended by the Board of Tea Experts, are prescribed and substituted for those found on page 8, Departments Circular, No. 69.

In comparing with standards, examiners are to test all the teas on these points, namely, for cup quality, for any foreign matter on the surface of the infusion sometimes called scum, and for quality of leaf after infusion. Cup quality shall be ascertained by drawing, according to the custom of the tea trade, with the weight of a half dime to the cup.

In country green teas, Imperials, Hysons, Coarse Leaf Gunpowders and Extra Young Hysons, are to be compared with Hyson standards, and all other Young Hysons and Small Leaf Gunpowders with the Young Hyson standard. The quality must be equal to standard, but the flavor may be that of a different district, as long as it is equal in sweetness. As an illustration, a Teenkai may be equal to a Moyune, but a distinctly smoky or rank Fychow or Wenchow, of sour character, must not be considered as equal to the two first-mentioned.

In order to test for floating coloring matter, or scum, and also for the quality of infused leaf, a second drawing should be made of double the foregoing weight. Before disturbing the infusion examination should be made for any floating substance, and after pouring off the water the infused leaf should be taken out so as to exhibit the lower side which rested against the cup. Should the mass show a larger quantity of exhausted, decayed, or inferior leaf, or foreign substance than the standard, it shall be considered inferior in quality, and the tea must be rejected. In Greens and Japans particularly, the brightness of the leaf should be considered as an evidence of quality.

Should a tea prove, on examination, to be inferior to the standard in any one of the requisites, viz. cup quality, scum, or quality of infused leaf, it shall be rejected, notwithstanding that it be superior to the standard in some of the qualifications. A consideration of the appearance or so-called style of the dry leaf shall be omitted.

Macao or Canton Congous should be compared with the standard for South China Congou, and Brick tea compared with the standard for the district whence it comes. The mustiness or damaged flavor exhibited in certain Canton teas, imported for Chinese consumption, shall be considered as sufficient cause for rejection. Until the establishment of a new standard for Amoy Oolongs, they will be tested by the Fochow standard.

The dust and fannings in all Formosa, Fochow, and Amoy Oolongs, Canton teas, Congous, Indias and Ceylons must be restricted to 10 per cent. when sifted through a sieve, of No. 16 mesh, made of brass wire. In order that the needle leaf and Pekoe tips may not be confounded with dust they must be returned with the dust to the sieve for a second and third sifting until separated.

In the case of Ceylon and India teas, the needle leaf and Pekoe tips shall be separated by passing them, together with the dust, through a No. 26 sieve of brass wire, after the tea has been first sifted through a No. 16 sieve.

Dust and fannings in Japan teas must not exceed 4 per cent. when tested by a No. 30 sieve of brass

wire. Before condemning any tea for dust, examiners shall sieve at least two packages.

## III.

Examiners should preserve in tin, for one year, samples of all teas examined for future reference in case of complaints, and the Board of General Appraisers should also retain a portion of all samples sent them on appeal for the same object. To this end, examiners should always send the board samples of at least half a pound, and never otherwise than in tin cans securely labeled.

## IV.

Statistics showing the quantities of various kinds of teas admitted and rejected should be kept at the Customs houses for future reference.

## V.

The rules contained in Circulars Nos. 69 and 186 will continue to be enforced except as above modified.

## VI.

Any teas shipped from abroad on or after March 1, 1898, will be governed by the new standards herein adopted.

Officers of the Customs will be governed accordingly.

L. J. GAGE, Secretary.

## A SUCCESSFUL CASH MAN.

THE CANADIAN GROCER received a pleasant visit from Mr. J. A. Stewart, one of Exeter's progressive general merchants. Mr. Stewart is an enthusiastic cash man.

"We adopted the cash system two years ago," said Mr. Stewart, in reply to a question, "and we are delighted with the results."

"Did you experience any difficulty at first? Was there any falling off in trade?"

"We experienced no difficulty and had no loss of trade. I'll tell you what we did: For three months before we adopted the cash system we advertised the matter freely. I might add, by the way, that we are extensive advertisers. As a result, when we discarded the credit for the cash system everybody knew it. We, nevertheless, expected that for a while we would lose business; but we didn't. At the end of the first year we found that our business had actually increased, while during the second year it increased 50 per cent."

"Don't you do any credit business?"

"Not a dollar's worth," was Mr. Stewart's emphatic rejoinder. "In order to succeed in doing a cash business a man must have backbone. If he starts to give this and that customer credit, the first thing he knows he will be back to the old credit system. There is one good thing about the cash system: Not only does it save money and worry, but it is a good advertisement for you if you go about it in the right way."

Mr. Stewart began business in Exeter nine years ago, and during that time he has had to enlarge his store three times, until it is to-day 135 feet deep. Mr. Stewart is a young man, and THE CANADIAN GROCER hopes he will have to enlarge his premises another 135 feet.

The tobacco duties were \$223,637 last month, as against \$95,000 in January, 1897.

## AMONG THE RETAILERS.

*A Talk With a Progressive Retailer.* This week, while walking along King street west, Toronto, my attention was attracted by a neat window display in the store of Somers Bros. The display was simple, yet attractive. The background was a trio of pyramidal piles of canned tomatoes and pumpkins. Next to these were bottled sauces, etc., with a can of sardines in the centre. In the front of the window were three small but neatly arranged piles of oranges and lemons. On turning to enter the store I noticed a workman busy building at the side of the doorway a display bracket. Mr. Somers informed me that the intention is to place a mirror in the central part of this bracket with two shelves, one above the mirror, the other below it, for holding biscuit tins, canned goods, etc. He is a firm believer in mirrors as custom catchers and keepers, and has several magnificent ones in the store. The store is a rather small one, but, as Mr. Somers expressed it: "Necessity is the mother of invention, and lack of space has necessitated our using much time and thought considering how our space can be utilized to greatest advantage. Now, as you see, one standing in the store can see at once nearly everything in it, which fact often makes a sale. The three characteristics which we spend our time endeavoring to make manifest throughout our store are compactness, attractiveness, and cleanliness." The result is, that though, as before stated, this store is a small one, the impression received by one entering it is that the best of goods are kept there, and kept in a cleanly manner.

"Catchy" Signs.

There are not many grocers who have been fortunate enough to strike ideas in sign painting as has a Yonge street, Toronto, retailer. I refer to Higgins' Cash Grocery, corner of Yonge and Edward streets. At the southern extremity of the store, on Yonge street, is a sign cut and painted to represent a two-masted sailing vessel. On this sign are the words: "We are Sailing Along and Making Sales." At the entrance of the store immediately at the corner, is a representation of a fish, with the information: "We are Fishing for People Who Want Fish." These signs are not very elegant, yet they are such that a passer-by could hardly fail to remember them, and thus remember the store.

THE RAMBLER.

W. E. Milner exported \$100,000 worth of wheat on Wednesday. This shows clearly that Brampton market is second to none as a country market.—Brampton Conservator.



# Spring is Coming

Pickles will soon be in demand. Heinz's cost slightly more than others, but anyone who tries Heinz's invariably asks for them again. To introduce them we give a large sample jar with each half-barrel of sweet pickles. Illustrated price list on application.

H. P. ECKARDT & CO., Wholesale Grocers, TORONTO



The unsolicited testimony of thousands

**GRAND MOGUL TEA**

IS THE BEST VALUE  
IN THE MARKET.

Coupons in every packet.

**T. B. Escott & Co.**

Sole Agents

LONDON, ONT.

## "Rigaud Mountain Maple Syrup"

SPRING 1898

**Guaranteed Absolutely  
Pure . . . .**

Every can sealed at the bush.  
Put up in 1/2-gal. and 1-gal. tins,  
(wine measure).

Write early for quotations.

**RIGAUD MILLING CO.**

RIGAUD, QUE.





President,  
JOHN BAYNE MacLEAN, Montreal.  
Treasurer,  
HUGH C. MacLEAN, Toronto.

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PLEASE MENTION THAT YOU SAW  
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**CANADA AND WEST INDIA SUGAR.**

THERE IS, as readers of THE CANADIAN GROCER are aware, a possibility of the Dominion Government re-adjusting the sugar tariff.

We have not the slightest knowledge what the intention of the Government may be, but would suggest, before it takes a decided stand in regard to the matter, if it decides on any change whatever, that it extend the preferential tariff to raw sugar produced in the British West Indies, or any other British colonies, for that matter. There is much to be said in favor of such a move.

The condition of the West India sugar planters, as everyone knows, is lamentable. And how to relieve their necessities is a problem that is puzzling the British Government and causing the Chambers of Commerce in the United Kingdom much concern. Now, then, for the Canadian Government to announce that it was prepared to allow sugar from the West Indies and other British colonies to be imported at one-fourth of the duty levied against raw sugars from all other countries, would not only be helping a sister colony, but would,

in addition thereto, immensely increase the popularity of the Dominion in the United Kingdom.

Our imports in 1897 of raw sugar from the British West Indies were 20,317,636 pounds and from British Guiana 3,283,382 pounds, a total of 23,601,018 pounds. This, however, is only about 8 per cent. of our total imports of raw sugar. Our total imports last year were 276,724,076 pounds, and the countries from which we received this quantity were as follows :

	Quantity in pounds.
Great Britain .....	551,034
British Guiana .....	3,283,382
British West Indies .....	20,317,636
Austria .....	13,303,140
Belgium .....	13,351,506
Brazil .....	2,158,154
China .....	6,932
Egypt .....	32,777
Dutch East Indies .....	29,687,166
Germany .....	98,884,985
Peru .....	4,534,225
Spanish West Indies .....	5,064,579
Spanish possessions, other.....	43,415,435
United States.....	42,033,125
	276,724,076

With a preferential tariff against all countries, other than the British colonies, the British West Indies would undoubtedly send more sugars to this country than they now do. As it is now they have to compete on this market, as they have in Great Britain, with the bounty-fed sugars of Germany, Austria and Belgium, these three countries, last year, sending us no less than 124,739,631 pounds of raw sugar, or about 45 per cent. of the whole. Then, it is altogether likely that all we got on the British market came originally from one or more of the bounty-giving-countries.

Canada should give sugar, the product of the British West Indies, British Guiana and other British colonies, the benefit of the preferential tariff.

**INSOLVENCY LEGISLATION IN NEW BRUNSWICK.**

The New Brunswick Legislature is getting into line for improved insolvency laws.

This information comes to THE CANADIAN GROCER through its St. John, N.B., correspondent, who has investigated the matter.

He says: "The legislature is expected to amend the provincial insolvency law this session by adding provisions similar to those in the Ontario Act, for the relief, under proper restrictions, of honest debtors, and for the more equitable distribution of estates of insolvents."

**NO INSOLVENCY LAW.**

WHAT THE CANADIAN GROCER said last week in regard to the proposed insolvency bill is borne out by the subsequent statements of a daily paper which ventures the information that the Government has decided not to introduce such a measure this session.

It is to be regretted indeed that the Government has come to such a conclusion.

If there is one law more than another this country needs it is an insolvency law. There is no question about that.

The boards of trade throughout the country are unanimously in its favor. So are nine-tenths of the business men who have expressed an opinion in regard thereto.

The conditions as they are to-day, without an insolvency law, are a restraint upon trade, for merchants in one part of Canada are in many instances limiting their operations, because to do business in certain of the provinces would be to run the risk of incurring losses, while we all know the views of business men in the United Kingdom as to the necessity of an insolvency law for the Dominion.

There are, therefore, two specific reasons for a Dominion insolvency law: (1) For the protection of our own business men, and (2) for the protection of the business men of the United Kingdom who desire to extend their trade with Canada.

There is no good reason why the Government should have decided to take the stand it has. But it is only another instance of the superior influence of the politician when it is tested beside that of the business man. And in this respect all Administrations appear to be alike.

Great Britain has a bankruptcy law, and the United States House of Representatives last week adopted one. Canada appears to be the chief laggard in this respect among the English-speaking nations.

It is said a private member will introduce a bill after it has received the approval of the various boards of trade in the country, but it is safe venturing to state that no insolvency bill will become law this session, even should it go as far as to be introduced.

There are five merchants and two manufacturers in the new Ontario Legislature. It is to be hoped they will be at times the saving remnant, as Matthew Arnold puts it.



**CAVERHILL, HUGHES & CO.**

**A**CCOUNTANT HAM is still at the books of the firm of Caverhill, Hughes & Co., wholesale grocers, and states that it is impossible for him to make any statement until he has completed his investigation. The list of creditors has been fyled, however, and from this it is ascertained that the liabilities are about \$130,000. The heaviest creditors are John L. Caverhill, the St. Lawrence Sugar Refining Co.; A. C. Miller, Picton, Ont.; Miller & Co., Trenton, and the Acadia Sugar Co., of Halifax.

By the appended list it will be seen that most of the canning establishments have been touched, as well as several of the leading tobacco and cigar manufacturers. The Merchants Bank of Halifax holds some \$45,000 worth of the firm's paper. This, and an amount of \$433 owing to L. Chaput for rent of the warehouse occupied by the firm, are the only fully secured claims. All the rest come in under the head of ordinary creditors.

Individual creditors who have made an inspection estimate the value of the stock on hand at \$12,000, and state that the book debts are about \$60,000. How much of this can be realized upon no one is prepared to say until the accountant has made his report. Nominally, therefore, there is a deficit in the vicinity of \$60,000 or so, and it depends on the nature of the book debts whether they will be increased or not.

The names of the creditors in detail are:

**THE MONTREAL CREDITORS.**

John L. Caverhill, notes.....	\$26,000
St. Lawrence Sugar Co., notes.....	17,684
S. H. Ewing & Sons, notes.....	1,617
Canada Sugar Refining Co., notes.....	1,348
Chase & Sanborn, acct.....	1,387
Watt, Scott & Goodacre, notes.....	1,532
D. Masson & Co., notes.....	805
W. C. McDonald, acct.....	598
Verret, Stewart & Co., note.....	541
Bellhouse, Dillon & Co., note.....	367
Brodie & Harvie, acct.....	195
Carter, Galbraith & Co., note.....	158
W. Baker & Co., acct.....	141
H. M. Childs, acct.....	195
Geo. Childs & Co., note.....	118
C. E. Colson, note.....	320
J. M. Douglas & Co., note.....	362
Forbes Bros., acct.....	131
D. Hatton & Co., acct.....	102
Howe, McEntyre & Co., acct.....	123
Hudon, Hebert & Co., acct.....	172
Henri Jonas & Co., notes.....	451
Laporte, Martin & Co., notes.....	720
Leonard Bros., notes.....	285
F. Magor & Co., acct.....	568
J. T. McBride, note.....	167
W. D. McLaren, note.....	303
Mt. Royal Milling Co., acct.....	508
H. A. Nelson & Son, acct.....	136
T. W. Raphael & Co., acct.....	227
D. Robertson & Co., acct.....	127
W. Strachan & Co., notes.....	717
Jos. Tetley & Co., acct.....	190
Tester & Co., notes.....	280

J. Bockstael, acct.....	270
Lake of the Woods Milling Co.....	152
W. & F. P. Currie & Co., notes.....	780
W. T. Benson & Co., acct.....	54
Bovril, Limited, acct.....	97
D. Campbell & Son, acct.....	28
Can. Coconut Co., acct.....	85
J. R. Clogg & Co., acct.....	13
Christie, Brown & Co.....	23
E. B. Eddy Co., acct.....	76
G. & J. Esplin, acct.....	27
P. C. Larkin & Co., acct.....	10
Ed. Leysieffer & Co., acct.....	63
Lyman, Sons & Co., acct.....	29
Lyman, Knox & Co., acct.....	27
A. P. Tippet & Co., acct.....	90
J. C. Wilson & Co., acct.....	77
Wells, Richardson & Co., acct.....	21
C. W. Hughes, acct.....	39

**THE OUTSIDE CREDITORS.**

A. C. Miller, Picton, Ont., notes.....	\$4,572
Miller & C., Trenton, notes.....	2,098
Acadia Sugar Co., Halifax, notes.....	3,916
W. Bailey & Co., Kingston, notes.....	280
Belleville Canning Co., Belleville, notes.....	1,596
Delhi Canning Co., Delhi, notes.....	251
Edwardsburg Starch Co., Cardinal, notes.....	1,664
Empire Tobacco Co., Granby, notes.....	250
J. J. Fanning & Co., Ottawa, notes.....	122
Flynn Bros., St. Catharines, notes.....	492
C. H. Fletcher, Sherbrooke, notes.....	527
Griffin & Skelley, San Francisco, notes.....	1,563
Lakeport Preserving Co., Lakeport, notes.....	1,346
J. T. Logan, St. John, N.B., notes.....	570
T. J. Lipton, New York, acct.....	277
McAlpin Tobacco Co., Toronto.....	354
E. Morgan's Sons, New York.....	50
Pugsley, Dingman & Co., Toronto.....	228
Simcoe Canning Co., Simcoe.....	1,117
St. Lawrence Starch Co., Port Credit.....	708
St. Croix Soap Co., St. Stephen, N.B.....	293
G. E. Tuckett & Son, Hamilton.....	447
West Lorne Canning Co., West Lorne.....	858
M. Wood & Sons, Sackville.....	144
B. T. Babbett, New York.....	118
Cleveland Baking Powder Co., New York.....	45
F. H. Leggett & Co., New York.....	20
James Pyle & Sons, New York.....	201
L. Schepp, New York.....	68
Rothschilds, Bros. & Co., New York.....	139
Royal Baking Powder Co., New York.....	90
Aylmer Canning Co., Aylmer, Ont.....	1,488
E. W. Gillett, Toronto.....	55
Lever Bros., Toronto.....	64
Rose & Laflamme, Montreal.....	720
W. D. Stroud & Sons.....	135

**FULLY SECURED.**

Merchants Bank of Halifax.....	\$45,000
L. Chaput, rent.....	433

**ADVANCE IN GELATINE.**

Gelatine is among the commodities which have recently experienced an advance in prices, quotations being about 2c. per lb. higher than they were a couple of weeks ago, according to advices received in Toronto.

It was only about five or six months ago that the value of gelatine appreciated 25 per cent.

The cause of the advance is the dearness of raw materials.

Most of the raw material for gelatine comes from Argentina, but Canada imports the greater part of the finished product from the United States, Great Britain and Germany. Our total imports in 1897 were 121,537 lbs., valued at \$34,515.

The imports from the various countries were:

	Quantity in lbs.	Value.
Great Britain.....	26,724	\$13,263
Belgium.....	724	128
China.....	1	1
France.....	12,255	1,791
Germany.....	33,403	7,037
Japan.....	895	201
United States.....	47,535	12,094

**CANADA HAS THE BEST ROUTE.**

**T**HE circumstances which led up to the cutting of its rates to the Coast by the Canadian Pacific railway are really an evidence that this route to the Klondyke is preferable to that which United States railways afford. This does not appear to have been recognized by many outside the railway companies.

For some years there has been an agreement between the C.P.R. and the railways in the United States, whereby the former enjoyed a differential rate on through passenger traffic to the Pacific coast.

This agreement worked harmoniously until the heavy traffic for the Klondyke began to set in. Then the United States railways began to demur.

They had no hesitation in saying (now, mark the words) that the C.P.R. had the most direct route, and, furthermore, that in consequence of this it should accept a rate identical with that on the United States railways. The C.P.R. refused to concur, hence the cutting of rates, and the subsequent efforts of the competing roads to induce the Canadian road to be a party to another agreement.

We are expressing no opinion as to the wisdom of the position taken by the C.P.R. Our only object is to refer to the testimony of railway men in the States as to the superiority of the Canadian transcontinental route to the Coast.

He who keeps hammering away will hit the nail on the head some day.

**CANNED BEEF DEARER.**

A sharp advance took place in Canadian canned corned beef, roast beef and smoked beef on Tuesday.

Corned beef is 10c. per dozen dearer for 1's and 20c. dearer for 2's.

Roast beef is 15c. per dozen dearer for 1's and 20c. dearer for 2's.

Smoked beef shows an advance of 15c. per dozen for 1's and 50c. per dozen for 2's.

The advance is due to a scarcity of meats, while the demand is unusually brisk, due, to a great extent, to the Klondyke trade. As a rule the demand for goods of this kind does not set in till June, while it does not become active till July and August, but already a large business has been done, and manufacturers have orders away ahead.



**CANADIAN BACON.**

**T**HE benefits of Canada's success as a competitor in the English cheese market will not be confined to the cheese industry.

Already there are cropping up in many parts of Canada evidences of an awakening to the fact that there is another large market awaiting Canadian produce in Great Britain—the market for hams and bacon.

For some time Canadian bacon has gradually been gaining in favor on the British market until it now vies with that of Denmark for first place.

Toronto packers state that it is now a frequent occurrence to meet representatives of British houses which desire to increase their orders for Canadian bacon. A few weeks ago mention was made in THE CANADIAN GROCER of a representative of a house which wanted 1,000 cases per week of Canadian bacon to take the place of bacon they are now receiving from the United States. Since then James Pakenham, managing director of the Kehoe, Donnelly & Pakenham Co., Limited, of Dublin, Ireland, has been in Ottawa making enquiries as to where his firm could make arrangements for securing a regular supply of Canadian bacon. His firm would be prepared to invest capital in a packing house with Canadian packers if that be needful to secure a steady supply.

Mr. Pakenham states that Canadian bacon is fast coming to the front, is now sold under its own name and is considered by many dealers as being quite as good as Danish bacon, which has long been considered the leading article.

Taking these facts into consideration, one would naturally consider that Canada's share of the British market would be a respectable one, but it can hardly be called so.

Great Britain imported, in 1896, over \$53,487,606 worth of hams and bacon. Of this amount Canada contributed \$4,459,756 worth, or 8.36 per cent. of the whole. This is an insignificant percentage when it is remembered that in the same year Canada supplied Great Britain with almost 60 per cent. of her cheese.

The reason for the comparative smallness of our export bacon trade is largely that we have not produced more. This reason is

the fact that makes it interesting to note that in Toronto, Hamilton, Bowmanville, Owen Sound, Oshawa and Windsor, Ont.; in St. John, N.B., Middleton, N.S., Winnipeg, and other municipalities, there are either new establishments being formed or old ones being enlarged.

It is a noteworthy fact, also, that the most astute and enterprising firms interested in this industry are the most active in the increasing of the facilities for doing business.

**TEMPTING RATES OF INTEREST.**

**I**T is surprising how indiscreet the promise of one-half to one per cent. more than the ruling rate of interest will make people, business men as well as others, who have a little surplus cash to deposit.

People seem to forget that, as a rule, with the maximum of interest there is the minimum of security.

It is natural a man should desire that his surplus cash should earn all it is possible for it to earn, just as he desires to secure all he can for his services, but there is no reason why he should allow the promise of excessive interest by loan companies and private banks to dull his business instincts.

With money as plentiful as it is to-day the promise of interest in excess of the ruling rate should in itself put people on their guard, instead of alluring them, as is frequently the case, to destruction.

In the recent failure in Toronto of two financial concerns, we have another object lesson of the foolishness of placing money with institutions of the character described. It is to be hoped it is a lesson which will be better heeded than previous ones have been.

The ruling rate of interest on deposits is certainly low compared with what it was a few years ago, but it is better to take it than, in essaying to get that which obtained in the past, to lose all—principal and interest both.

But while greater precaution on the part of depositors is demanded, so also is more rigorous Government inspection.

Not only should loan companies and all similar institutions be made to comply with the law in regard to reports to the proper authorities, but the proper authorities should see that such reports are not garbled.

When a Government gives a corporation power to do the business of a loan company it is remiss in its duty to the public when it

does not compel the strict observance of the conditions under which the charter to do such business was obtained.

**THE BUSINESS SLUGGARD.**

**A** GOOD many young men spoil their chances for success in life by the frequency with which they come late to business.

Arriving at business in good time does not create ability where the same is lacking; but late arrival at business discounts whatever ability the slothful one may have.

The bird that is late getting into the meadow secures but few worms, and the young man who is in the habit of getting to business late misses many opportunities for success.

The habit of arriving at the post of duty late betokens slothfulness. And no employer will be in a hurry to advance persons of this type.

Then the young man who is slow to put in an appearance at the post of duty is usually the quickest to get away from it at the close of the day. In other words, he is quite willing to cut off something at both ends of the working day.

The men who have been the most successful in life are those who have been early at the post of duty in the morning and have not been in an inordinate hurry to leave it at night, especially when pressing matters required attention.

He who would be successful must not only exercise well his ability, but he must use well the time which his own or his employer's business demands of him.

**A CIVIL SERVANT'S LIABILITY.**

The Montreal deputation, to wait upon the Government regarding the seizure of civil service employes' salaries for debt, went up to Ottawa on Monday last.

President J. Scanlan and Treasurer Dixon represented the Retail Grocers' Association, and President S. J. Carter, of Carter, Galbraith & Co., and L. E. Geoffrion, of L. Chaput, Fils & Cie., the wholesalers.

With the deputation from the west they had a favorable reception from the Ministers who promised to give this matter their serious consideration.

Mail advices from Smyrna state that the stocks of Sultana raisins there do not exceed 700 tons. The English markets are reported to be firm, and at prices above the quotations ruling here.



50% AND 10%

AND UPWARDS

And Freight Paid according to  
Quantities Purchased.



To the Trade these  
prices prevail on

Eddy's  
Paper Bags

and the Trade gets the benefit.

Place your orders now and secure big discounts.

Subject to change without notice.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL  
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;  
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;  
James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.



**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**WARREN BROS. & CO.** have, during the last week, been making some large shipments of canned goods, dried apples, currants, etc., to the Northwest and British Columbia.

T. A. Lytle & Co announce the arrival of a shipment of maple syrup.

T. Kinnear & Co. have a shipment of "Plymouth Rock" gelatine in stock.

D. Gunn, Bros. & Co. report an active demand for butter at advanced prices.

H. P. Eckardt & Co. are offering extra value in evaporated apricots and peaches.

The Dawson Commission Co., Limited, expect a car of marmalade oranges in a few days.

H. P. Eckardt & Co. are showing a sample of fine sugar syrup, suitable for table use.

Labrador herring in barrels and half-barrels, are in stock with H. P. Eckardt & Co.

A large shipment of Moning Congou is arriving this week for the Davidson & Hay, Limited.

Warren Bros. & Co. report the receipt of a number of repeat orders for "Butterfly" brand of Japan tea.

The Davidson & Hay, Limited, is quoting pure sugar syrups, medium and bright, in half-bbls.

H. P. Eckardt & Co. report repeat orders for "Kangaroo" castile toilet soap. They are the wholesale agents.

Medium and pea beans are offering cheap by Lucas, Steele & Bristol; also evaporated apples and mat figs.

The Eby, Blain Co., Limited, have a line of Patna and granulated rice, which is stated to be exceptional value.

Large shipments of "Circle" brand tea are being made from the warehouse of Lucas, Steele & Bristol.

The Davidson & Hay, Limited, are this week in receipt of shipments of imported Japan, Java and Patna rice.

George Foster & Sons are daily receiving repeat orders for "Golden Leaf" Japan teas. They show good value.

The Davidson & Hay, Limited, report large sales of California evaporated apricots and prunes, as advertised in last week's

GROCER.

The Eby, Blain Co., Limited, draw attention to their special announcement of reduced prices on special lines of coffees in this issue.

W. H. Gillard & Co. have lately fitted out several parties with evaporated and condensed vegetables, soups, etc., for the Klondyke.

Just received by George Foster & Sons: One car of Yorkshire fine dairy and table salt, in bags, 2½-lb., 5-lb., 14-lb., 28-lb. and 56-lb. and 4-lb. cartons.

Rutherford, Marshall & Co. have still an unlimited demand for butter. They report they are willing to buy outright or to receive on consignment.

Warren Bros & Co. are in receipt of a shipment of "Achaia Beauty" brand of currants, which they report to be showing especially good value.

The Eby, Blain Co., Limited, are showing a fine range of inspected California evaporated peaches, in bags and boxes, and fancy apricots in 25 and 50-lb. boxes, all bright, handsome fruit.

"Rajah" brand Golden Tipped Ceylon is reported by George Foster & Sons to be one of the best sellers they have ever handled, meeting with favor wherever placed.

The Eby, Blain Co., Limited, have all sizes of California prunes in store, among which 30's and 40's "Harvest" brand, in 25-lb. boxes, and 90's and 100's in 50-lb. boxes, are worth special mention.

Lucas, Steele & Bristol write: "All aboard for Hamilton. It's an unusually good opportunity to visit the grocery centre at a small expense. Lucas, Steele & Bristol's address is 73 McNab street north."

W. H. Gillard & Co. are this season meeting with much success in the sale of their "Seville" orange marmalade, which they claim to be superior to the ordinary domestic article and fully equal to the imported. It is made from nothing but the Seville orange and extra standard granulated sugar.

"We have just passed into stock the second importation cabled for since the first of the year of condensed and evaporated soups and vegetables for the Yukon trade. Our range embraces everything necessary for use, and this has become a regular feature in our business," say the Eby, Blain Co., Limited.

**THE OUTLOOK IN THE NORTHWEST**

Mr. James Dowler, the Northwest representative of the Eby, Blain Co., Limited, Toronto, is in the warehouse overhauling his samples preparatory to again taking the road, and another week or so will see him again looking for business.

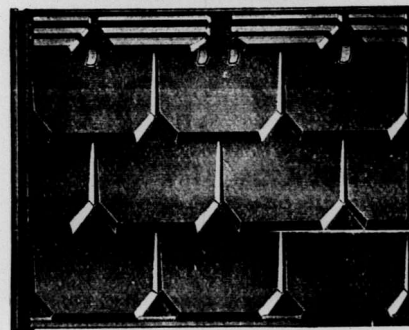
"The outlook in Manitoba, the Northwest Territories and British Columbia is better than I have seen it during my fourteen years in that part of the country."

Mr. Dowler states that the weather in Manitoba and the Northwest has been unusually mild this winter, in some sections there having been no sleighing at all. "Why, I have a letter from my daughter in which she tells me she was out driving the other day and got stuck in the mud. I never knew anything like that before" concluded Mr. Dowler.

Mr. Gordon Fraser, of Colombo, Ceylon, was in Toronto the week before last, and after seeing it work, gave an order for one of the "Ideal" packing machines. This was shipped on, via London, this week.

**Make a Tight Roof**

BY USING OUR CELEBRATED

**EASTLAKE  
STEEL  
SHINGLES**

Shows one Shingle.

They give thorough protection—are quickly and easily laid—are weather and lightning proof—will not ignite in case of fire—and last indefinitely.

For over 12 years Eastlake Shingles have given satisfaction wherever used—they're not an experiment but a proved success—they'll satisfy you.

Write us for fuller information if you're interested.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO

**TEA PACKING CONTEST.**

Editor GROCER,—

In your issue of Feb. 18, Mr. P. C. Larkin tried to explain why there was no contest between his tea packer and our invention. We have only to refer your readers to the correspondence published in your issue of Feb. 4 and they can easily see how anxious Mr. Larkin was that the contest should not take place. He continually shuffles until, in his letter of Jan. 28, he disappears from the scene. The true cause for withdrawing from the contest was published in The Toronto World and we will insert a copy here:

Mr. Larkin grows abusive, Mr. Canning returns his insulting letter, withdraws his stakes and will have nothing more to do with it.—World Feb. 7, 1898.

The "Armeda" tea packer is proving to be all we claim it is in our circular, and is growing in favor with the merchants every day.

Yours truly,

A. H. Canning & Co.

**A FRUIT MAN MARRIES.**

Mr. Frank Everist, with the firm of Mc-William & Everist, wholesale fruiterers, Toronto, is now a married man, having been recently married to Miss Lillie Wheeler, Seaton street, Toronto. Mr. and Mrs. Everist will reside at 28 Sorauen avenue, Parkdale, Toronto. THE CANADIAN GROCER tenders congratulations.



**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

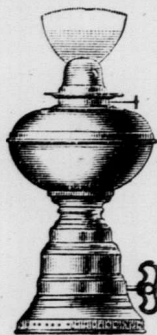
Agents for Canada:  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
GRATEFUL—COMFORTING  
**COCOA**

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.



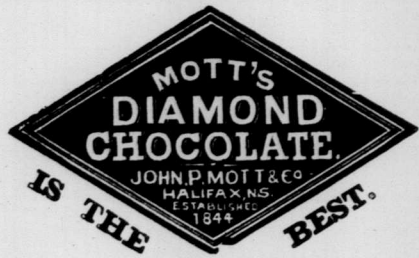
INVERNESS, P.Q., Feb. 14th, 1898.  
WANZER LAMP & MFG. CO.,  
Hamilton, Ont.

GENTLEMEN.—We have been using the Wanzler Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—they are giving good satisfaction. Your Cooker is also a success. I am of opinion that every home should have a Wanzler Lamp. I can not praise it too highly.

Very truly yours,  
JOHN YOUNG.

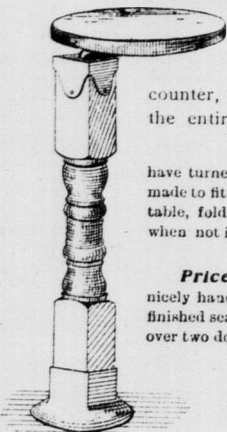
Write us for illustrated and descriptive pamphlets and testimonials.

WANZER.  
WANZER LAMP & MFG. CO.  
Hamilton, Ont.



IS THE BEST.  
ASK FOR  
**MOTT'S**

**The Gem Folding Counter Stool**



Pat. Nov. 24th, 1897,

is the strongest and most durable on the market, takes up no room, when folded is flush with the counter, and out of the way when sweeping, and gives you the entire floor space on busy days.

**The Clondike Counter Stools**

have turned pillars of oak, highly finished, castings of malleable iron, made to fit any counter, office desk, high or low, back of counter or table, fold under desk or table, and are completely out of the way when not in use.

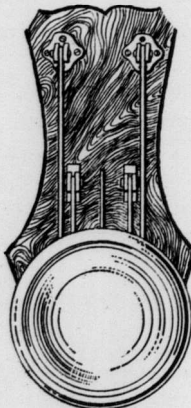
Price per doz., \$24.00.

Prices per doz. of Gem, Nickel plated, with hardwood seats, nicely hand polished, \$36. All nickel, hand polished, \$39. Japan oil finished seats, \$34. 10 per cent. discount on all orders, and for large orders over two dozen, 15 per cent. Samples sent by express C.O.D.

AGENTS WANTED.

**GEM COUNTER STOOL CO.**

G. A. COULSON, Manager. Brockville, Ont.



CLOSED.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee**, which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.

**THE MODERN GROCER**



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

**Knowles, Ham & Nott Co., Limited**  
BRANTFORD

**DRINK :::**

**:: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .  
CHOCOLATES

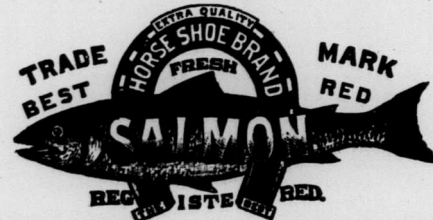
**CHOCOLAT MENIER**

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**  
The world-renowned French Vanilla Chocolate.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe" Salmon.

Every consumer should use it because it is the BEST, and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " Quebec.  
J. Hunter White, Esq., - St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, March 3, 1898.

### GROCERIES.

THE feature of trade during the past week has been a slight decline in the price of refined sugar on the Toronto market, while the outside sugar markets are also lower. Business generally does not appear to have materially changed. Some houses are not finding the volume of business as large, while others are experiencing the opposite. Canned vegetables remain steady in price, and there have been some nice shipments made to Manitoba, the Northwest and British Columbia. Wholesalers report a fair business in teas, and although the demand for coffees is not as brisk as it was, yet there are still a good many going out. The spice market continues strong, and ginger shows a further advance in the outside markets. Japan rice is dearer in the primary and terminal markets. An advance is also announced in tapioca. Currants continue firm, and Valencia raisins are dearer. Dates are dull and weak. Prunes are in fair demand, with some sizes of Bosnia prunes dearer in the primary market. California evaporated fruits are still meeting with a good demand. The general outlook is for a better business, and payments are fair.

### CANNED GOODS.

Although there have been a few more enquiries for canned vegetables business is, on the whole, still quiet. A feature of the trade in canned vegetables during the week has been shipments of good sized lots to Winnipeg and British Columbia at \$1.25 for tomatoes, and 90c. for peas and corn. It might be noted that a carload went at these prices. Offers have been received on the Toronto market from a Montreal buyer at \$1.20 for tomatoes, but we hear of no transactions on this basis. Canned salmon are meeting with a fair Lenten demand. Other lines of canned goods are without special feature. We quote: Tomatoes, \$1.20 to \$1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, \$1.10 to \$1.25; extra sifted, \$1.25 to \$1.40; beans, 60 to 95c.; peaches, \$2 to \$2.40 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand;

cohoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; ½-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

### SYRUPS.

Nothing new has developed in this line. Syrups are scarce, and while there has been a little doing at steady prices, the demand is on the whole light. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

There is not a great deal doing, but prices are ruling firm. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

### SUGAR.

Since a week ago the sugar market has taken a weaker turn. Beet sugar is cabled lower from London, and refined sugars have delined 1-16 to ⅓c. per lb. on the New York market. On the Toronto market, on Tuesday last, all kinds of refined sugar were reduced 1-16c. per lb. There have been a few carload lots sent off during the week, but people are, as a rule, holding off, awaiting a more settled market. Business is, therefore, in this line, on the whole, quiet. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4⅓c.; ditto, Dutch, in bags, 4¼c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3¾c. upwards.

### NUTS.

Advices received this week indicate that stocks of Valencia shelled almonds are almost exhausted in the primary market, there being little of any grade on hand. In consequence of this prices are fractionally higher. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

### RICE, TAPIOCA, SAGO.

The rice market is strong and the Japan

article is fully ⅓c. a lb. dearer in the outside market. Japan rice on the spot is scarce and wanted. Tapioca is also dearer in the outside markets. Cable advices received in Toronto this week announce another advance in the price of cream of tartar. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 5 to 5¼c.; tapioca, 3½ to 5½c.; sago, 3½ to 4½c.

### COFFEE.

The coffee market remains strong and bids submitted by buyers for Rio coffee were refused, except at an advance of thirty points above the figures ruling a couple of weeks ago. The local demand, although not brisk, is steady. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

### SPICES.

Not many transactions are reported. Wholesalers and the mill men would buy spot goods if they were to be had, but they are somewhat cautious about placing orders for import at the high prices now ruling. A further advance has taken place in Cochin ginger and spices generally are firm. We quote as follows: Pure Singapore black pepper, ground, 12 to 14c. in kegs, pails and boxes, and 14 to 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 22 to 24c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 22 to 26c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

### TEAS.

The tea market seems to have taken another resting spell as far as business with the brokers is concerned. They report a falling off in the demand during the past week. Local wholesalers, however, report a fairly good demand for teas. Advices from London, under date of Feb. 18, state that another week of small auctions has added strength to the market for Indian teas, an improved tone being shown for all descriptions, while in prices a marked advance is to be noted. In regard to Ceylon teas, although the auction is lighter, prices were irregular and frequently lower. The



## FULL OF HONOR AND YEARS.

For many years "SURPRISE" Soap has been on the market. It has been standard, due to merit. It is made on a formula that has stood the test of time. The best proof of its excellence.



It Pays to Push "SURPRISE" Soap.  
Look over the profit again.

#### BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: La Patourel & Co.

Made by

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

quality of Ceylon tea offering on the London market, though not as good as a month or two back, continues satisfactory, and is better than during other periods of equally low prices. The cables state that the exports of Indian tea to the United Kingdom from April 1 to the middle of February were 132,420,000 lbs., against 130,460,000 lbs. for the same period last year. Ruling wholesale prices on the Toronto market are as follows: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

#### FOREIGN DRIED FRUITS.

**CURRENTS**—Advices from Patras state that stocks are reduced to 10,000 tons. The market in consequence rules steady. It is said that some offers at rather below the ruling figures have been submitted in Toronto during the past few days, but it is alleged that they were made by brokers in the hope of getting business, but the prices were scarcely likely to be accepted by shippers. Local wholesalers report the demand still good. We quote as follows: Provincials, 5¼ to 6c.; Filiatras, 6¼c.

in bbls; 6¾c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¼c. in half-bbls. and 6⅞ to 7c. in cases.; Vostizzas, 7½ to 8½c. in cases

**VALENCIA RAISINS**—Prices are from 2s. to 2s. 3d. dearer than when the last sales were reported, the market in Denia being almost exhausted. The demand on the local market has improved during the past few days, and is now fair, whereas it had for some time been dull. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

**CALIFORNIA RAISINS**—There is nothing of special feature to note, the demand being light and prices unchanged. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

**PRUNES**—The market rules strong. A cable received on Tuesday from Trieste indicated that the larger sizes of prunes there are exhausted, while prices for the 110 to 115 size are about the same as before. California prunes, also, are dearer than when the last sales were made. We quote as follows. "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to

100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

**CALIFORNIA EVAPORATED FRUITS**—The demand continues good with prices unchanged. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25 lb. boxes, and 13c. per lb. in 1-lb. cartoons.

**DATES**—The market is weak and shippers would be glad to get offers. The ruling price for good Halloween dates is 5¼ to 5½c.

#### GREEN FRUITS.

The leading feature of the market this week is the great demand which has sprung up for onions for evaporation, one house shipping three cars last week to Belleville, Ont. This has caused an advance of 15c. per bushel. Oranges are in excellent demand, with navels and seedlings moving freely. Marmalade oranges are now moving well. Navels have advanced 25c. per box. We quote as follows: Almeria grapes, \$5 to \$6 per keg; lemons, Messina, \$2.50 to \$3.25 a box; cocoanuts, \$4.50 to \$5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, \$5.50 to \$6; 420's, large, \$7 to \$7.50 per case; California navels, \$3.25 to \$3.50; California seedlings, \$2.50 to \$2.75; Sevilles, \$3 to \$3.25 a box;



**POULTRY  
BUTTER  
EGGS  
HONEY**

**J. A. McLEAN,**  
77 Golborne St.  
**TORONTO.**  
Commission Merchant.

**ROYAL JUBILEE OIL**

Is the Best Burning Oil  
in the Market.

**ROYAL OIL COMPANY**

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

**E. NICHOLSON**

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants  
and Brokers . . .**

Teas, Canned Goods, Molasses, Coffees,  
Dried Fruits, Syrups, Spices, Starches,  
Condensed Milk, Salmon, Bags, Beans,  
Canned Meats, Smoked Meats, Lard, Oat-  
meal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world.  
Advances made against consignments. Storage—in  
Bond or Free. Wholesale Trade and Millers only  
supplied.

174 Princess Street, **Winnipeg, Man.**  
Correspondence Invited.

**Paul Campbell,**

Assignee.

**Campbell & Campbell,**

Accountants.

McKinnon Building, **TORONTO.**

**REPRESENTATIVES WANTED**

**WHITELEYS LIMITED**

DISTILLERS

**Glasgow, London and Liverpool**

Will be glad to appoint a reputable firm  
as Agents for Canada for the sale of  
their Ark Brand Whiskies in Canada.  
Letters of application to be addressed to

**WHITELEYS LIMITED**

Care of The Canadian Grocer

(10)

**Montreal or Toronto**

Another Shipment

**JUST  
RECEIVED.**

**MARMALADE ORANGES**

ALSO, Special Values in . . . .

**EVAPORATED PEACHES, in Bags.**

**EVAPORATED APRICOTS, in Boxes.**

**EVAPORATED APPLES, in Boxes.**

**Clemes Bros. - Toronto**

Bahamas, \$2.50 to \$3 a box; Jamaicas,  
\$3 to \$3.25 a box, or \$5.50 per bbl.;  
cranberries, North Shore, \$1.50 to \$2; Can-  
adian apples, spies, fancy red, \$3.75 to \$4;  
other spies, \$2.50 to \$3.50; common apples,  
\$2 per bbl.; bananas, \$1.50 to \$2; Canadian  
onions, red or yellow, in 80-lb. bags, 85 to  
90c.; pickling onions, 75c. per basket;  
celery, 25 to 50c. a dozen; winter pears, 60  
to 75c. per basket; grape fruit, \$5.50 to \$6  
per box.

**COUNTRY PRODUCE.**

**EGGS**—There is a free movement now,  
with a probability of still further increase in  
the production. We quote: Fresh-laid, 16 to  
17c.; held, fresh and cold-stored, 13 to  
14½cc.; pickled, 14 to 14½c.

**POTATOES**—There has been a decline of  
2 to 4c. in carload lots, and 5c. in lots on  
the market. We quote: Carload lots at  
56c., and small lots on the market at 65c.  
per bag.

**DRIED APPLES**—Some large shipments  
have been made to British Columbia and  
the Northwest Territories at prices above  
those ruling here. The stock shipped was  
of choice quality. We quote first-class  
stock steady at 4 to 5c., though some lots,  
owing to poor quality, are not worth more  
than 3½c.

**EVAPORATED APPLES**—There is a good  
demand for choice lots, which are scarce.  
Prices asked for good stock range from 9  
to 10c., with poorer qualities as low as 8½c.

**BEANS**—The demand is good, especially  
for better qualities. We quote prime beans  
at 75c. in 5 and 10-bag lots, with hand-  
picked at about 85c. to \$1.

**HONEY**—Comb honey has advanced 25c.  
per doz. for clover, and 15c. per doz. for  
buckwheat. The demand continues firm  
for all strained honey with prices un-  
altered. Clover honey, 7 to 7½c.; light  
color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb.  
tins, 7 to 7½c.; buckwheat 3 to 4c.; comb,  
clover, \$1.25 to \$1.50 per dozen; buck-  
wheat, 60 to 70c.

**POULTRY**—There are a few turkeys offer-  
ing, with a brisk demand for small birds.  
Practically no chickens or geese are offered.  
Prices throughout are unchanged, though  
this week we heard of a sale of a dozen ex-  
ceptionally choice birds at 13½c. This,  
however, was an isolated case. We quote  
as follows: Geese, 7 to 7½c. per lb.;  
chickens, dressed, 40 to 60c.; turkeys,  
small and medium, 11½ to 12c.; large, 9  
to 10c.

**BUTTER AND CHEESE.**

**BUTTER**—Owing to the scarcity of all  
kinds of butter prices have again advanced.  
There are practically no dairy tubs on the  
market. The demand is excellent. We  
quote: Dairy, large rolls, 16 to 17c.;  
pound prints, 17 to 18c.; tubs, best grade,  
16 to 17c.; second grade, 13 to 14c.;  
creamery, late make, tubs, 18 to 19c.;  
prints, 20c.

**CHEESE**—The local demand has improved  
somewhat. The opinion is expressed that

The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCOS . . . .**

**OLD CHUM.**

**SEAL OF NORTH CAROLINA.**

**OLD GOLD.**

**CIGARETTES**

**RICHMOND STRAIGHT CUT.**

**SWEET CAPORAL.**

**ATHLETE.**

**DERBY**

**SARNIA**

**Water White**

**Lamp Oil. . .**

Equal to the best American Water White Oil. Test  
it and be convinced. Genuine is branded **Sarnia**  
**Water White.** Wholesale only by  
The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

**THE TRADE BUILDERS OF B.C.**

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

**OF PURE Preserves, Pickles, Ketchups, Vine-  
gars, Confectionery, Canned Peels**

We guarantee the purity of  
our manufactures.

Works:  
**VICTORIA, B.C.**

**THE MANITOBA  
PRODUCE AND COMMISSION COY.**

**WINNIPEG, MAN.**

Wholesale Dealers

**PROVISIONS OF ALL KINDS**

Consignments Solicited.

**Don't Pay Freight on Water**

**CONCENTRATED GRAPE WINE  
VINEGAR,** best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
specially suitable for Klondike, Coast,  
Lumber, Exploration, and Mining Parties.  
Great saving in weight and freight.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

**LUDWIGSBURG, GERMANY. FLUSHING, N.Y.**

**EGGS and  
BUTTER**

**IN BIG DEMAND.**

SHIP TO

**RUTHERFORD, MARSHALL & CO.**

Commission Merchants,

**Toronto.**

**G.F. & J.GALT**

PACKERS  
OF THE

**BLUE RIBBON TEAS**

42 SCOTT ST. TORONTO. CELEBRATED



country merchants are carrying light stocks. The price is unsteady at 8 to 8 $\frac{3}{4}$ c.

#### PROVISIONS AND DRESSED HOGS.

The market generally is in a satisfactory condition, lard being well cleared up, while less barrel pork is left in packers' hands than usual. There is a brisk demand for long clear bacon, and all other meats are selling well. Dressed hogs are coming in freely. We quote as follows:

**DRY SALTED MEATS**—Long clear bacon, 7 $\frac{3}{4}$ c. for carload lots, and 8c. per lb. for ton lots and cases.

**SMOKED MEATS**—Breakfast bacon, 11 $\frac{1}{2}$  to 12c.; rolls, 8 $\frac{3}{4}$ c.; hams, large, 10c.; medium, 10 $\frac{1}{2}$ c.; small, 11c.; shoulder hams, 8 $\frac{1}{2}$  to 9c.; backs, 11 $\frac{1}{2}$ c.; with 1c. less for all meats out of pickle.

**LARD**—Pure Canadian, tierces, 7 $\frac{1}{4}$ c.; tubs, 7 $\frac{1}{2}$ c.; pails, 7 $\frac{3}{4}$ c.

**BARREL PORK**—Canadian heavy mess, \$15.50; Canadian short-cut, \$16.50 clear shoulder mess, \$14.50.

**DRESSED HOGS**—We quote: \$6 to \$6.10 for heavy, and \$6.15 to \$6.25 for light hogs

#### FISH AND OYSTERS.

The demand is good, with Lenten trade up to usual. Fresh-water fish are in chief demand, though sea herrings are moving well. Ciscoes have advanced 35 to 50c. We quote: Oysters, \$1.25 per gal.; fresh trout, 6 $\frac{1}{2}$  to 7c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6 $\frac{1}{2}$ c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3 $\frac{1}{2}$ c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; split herring, \$5 per bbl. and \$2.50 per half-bbl.; sea herring, \$1.30 to \$1.35 per 100; boneless codfish, 3 $\frac{1}{2}$  to 5c. per lb.; pure cod, 6 $\frac{1}{2}$  to 6 $\frac{3}{4}$ c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1.25 to \$1.35; Manitoba frozen whitefish, 6 $\frac{1}{2}$  to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.; haddies, 5 $\frac{1}{2}$  to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

#### HIDES, SKINS AND WOOL.

**HIDES**—The weakness spoken of last week has developed into a decline of  $\frac{1}{2}$ c. We quote: Cowhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

**CALFSKINS**—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Business is quiet, with prices steady, at \$1.15 to \$1.25.

**WOOL**—There is a fair movement, with an advance of  $\frac{1}{2}$ c. noted in pulled wools. We quote pulled wools at 20 to 20 $\frac{1}{2}$ c.; Fleeces and tub-washed are nominal.

## YES, INDEED!

McLauchlan's

# CREAM SODAS

in 3-lb. tins, are always nice and crisp, no matter how long you keep them.

## J. McLauchlan & Sons

Manufacturers  
Biscuits and Confectionery

## Owen Sound

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The market is active, all grains coming in freely, especially wheat and barley. White wheat has advanced 4c.; rye, 3c.; oats have declined 4 $\frac{1}{2}$ c. We quote as follows: Wheat, red, 92 to 93c.; white, 90 to 91c.; goose, 86 to 87c.; peas, 59 to 61c.; rye, 54c.; barley, 39 to 42 $\frac{1}{2}$ c.; oats, 31 $\frac{1}{2}$  to 33c., Toronto freights. No. 1 hard wheat has advanced 3c., and is now quoted at \$1.13, Toronto freights; Midland, \$1.10.

**FLOUR**—There is good, steady demand, with prices firm at unchanged figures. We quote: Manitoba patents, \$5.40; Manitoba strong bakers', \$5; Ontario patents, \$4.85 to \$4.95; straight roller, \$4.25 to \$4.35, Toronto freights.

**BREAKFAST FOODS**—The demand has quieted somewhat, with prices firm as follows: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.25.

#### SEEDS.

The market is in such a condition that little can be said, owing to the fact that the export demand is over and the home demand has not yet opened up. Alsike is quoted all the way from \$2 to \$4; red clover at \$2.50 to \$3.50. Timothy is steady at \$1 to \$1.50 for machine threshed, and \$1.57 to \$2 for strictly choice to fancy bright unhulled flail-threshed seed.

#### SALT.

Trade continues good, with unaltered prices. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

#### PETROLEUM.

The demand continues fair with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17 $\frac{1}{2}$ c.; Pratt's astral, 17c. in bulk.

#### MARKET NOTES.

Refined sugars are 1-16c. lower.

Gelatine is 2c. per lb. dearer.

Cream of tartar is cabled 1s. dearer.

Pulled wools have advanced  $\frac{1}{2}$ c.

The larger sizes of prunes are dearer in Trieste.

The price of heavy dressed hogs has advanced 10c.

Corned, roast and smoked canned beefs are all dearer.

Ciscoes have advanced 35 to 50c., and sea herring 5c.

Navel oranges and Messina lemons are 25c. per box dearer.

Eggs are now coming in well, causing a decline of 1c. per doz.

White wheat has advanced 4c., rye 3c., peas 1c. Red wheat has declined 1c., oats 4 $\frac{1}{2}$ c.

Clover honey in comb has advanced 25c. per dozen, and buckwheat in comb 15c. per dozen.

Large shipments of dried apples to the Northwest and to British Columbia are noted this week.

Stocks of Valencia shelled almonds are nearly exhausted in the primary market, and prices are higher.

The Pure Gold Manufacturing Co., of Toronto, purchased one of the "Ideal" packing machines last week, and the company are now putting on the market a brand of ground coffee, in lead packets, to be known as "Pure Gold."

An active demand for onions for evaporation purposes for Klondyke trade is now in evidence. The Dawson Commission Co., Limited, has within a week shipped three cars for this purpose to Belleville, Ont. An advance of 15c. per bushel is quoted this week, with a further advance anticipated.

Cheesemen in the neighborhood of Kincardine, Ont., are considering a proposal to establish a fortnightly cheese market in that town. The Review says there are 20 factories in the neighborhood of the town, whose offerings would aggregate 3,000 boxes every market day.

WE ARE  
PAYING  
CASH  
FOR

# DRIED APPLES

W. B. BAYLEY & CO.  
EXPORT BROKERS

46 FRONT ST. E. Toronto



# Coffees--PRICES REDUCED.

"Crushed"  
XTR  
JAVA and MOCHA  
Tins—25c. and 50c. lb.

Ground  
"A." "B." "C."  
Tins—10-lb., 25-lb., 50-lb.

Ground  
"EXTRA MOCHA"  
Tins—10-lb., 25-lb., 50-lb.

**17c.**—

Singapore  
**PEARL TAPIOCA**

**SALT.** 

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS.

**TORONTO**

**EXCEPTIONAL VALUES.**

{ Direct Shipment in Store.  
{ Special Round Lot Quotations.  
{ IN CAR LOTS, F.O.B. Factory.  
{ ASK FOR OUR SPECIAL PRICES.

## QUEBEC MARKETS.

MONTREAL, March 3, 1898.

### GROCERIES.

THE wholesale grocery market has exhibited a reasonable degree of activity during the week, but buyers are still disposed to operate very carefully. The advance in the refiners' price of sugar is maintained, but the fact is entirely ignored by jobbers, who have accepted orders, in many instances, for less than cost. Active speculative demand for tea was a feature of the week, individual houses shipping large quantities to New York, chiefly of medium grades. This movement, if continued, is anticipated to lead to material appreciation in the price of low grades here, which are not in large supply. Spices are firm as a rule and the Lenten demand for molasses has opened out well, and it is expected that some jobbers will soon be on the market after fresh supplies of this staple, as their stocks are exceedingly light. Canned goods, dried fruit, produce, provisions and other lines are generally steady as to price, though quiet.

### SUGAR.

There has been no further change in the sugar market since last report, but it is a noteworthy fact that jobbers do not manifest

the slightest disposition to take advantage of the rise in refiners' prices, for they are still selling sugars for cost, and in many cases less than cost. The strength of the market here and elsewhere appears to be a circumstance in which they take no stock whatever. Advices from abroad have ruled steady until very recently, but this week raws show a somewhat easier tendency, Java being quoted at 11s. and fair refining at 9s. 6d. on Monday. Beet exhibited a declining tendency with present and next month quoted at 9s. 3¼d. in London, against 9s. 4½d. for February and March last week. Local enquiry for refined from retailers, despite the inducements offered, is only moderately active, and we quote: Standard granulated, 4 7-16c.; Canadian German do., 4c.; imported do., 3 15-16c., and yellows, 3½ to 4c.

### SYRUPS.

There is a quiet steady trade doing in syrups, and with small stocks in refiners' hands prices rule firm at 1¾ to 2c. for dark, and 2¼ to 2½c. for bright goods.

### MOLASSES.

There has been no radical change in the molasses market. With the Lenten season demand from country points has picked up a trifle, and as most of the jobbers have

small stocks, it is believed that they will have to come into the market and procure fresh supplies. Sales of carload lots of Barbadoes have been made at 27c., and smaller quantities 28 to 29c. Porto Rico is very firmly held also. We quote: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

### CANNED GOODS.

The strong position of the market for canned goods is well maintained, though business this week is not quite as brisk as it was last. We quote as follows: Tomatoes, \$1.10 to \$1.25; corn, 90c. to \$1; peas, 90c. to \$1.15; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2.60 to \$2.75; 3-lb. do., \$1.10 to \$1.20; salmon, \$1.20 to \$1.25 as to brand; lobsters, \$11; French sardines, \$10.25 to \$11 for extra brands, and \$8 to \$9 for ordinary; Canadian do., \$4.25 to \$4.50.

### TEAS.

The active speculative demand for Japan teas continues, and a significant fact is the demand from the States, over \$20,000 worth of medium priced Japans being taken off this market by United States buyers on Saturday. This demand from the States, if it continues, is certain to reduce the stocks of medium grade teas and lead to proportionate appreciation in the price of low grade



# CORKS CORKS

## Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

**S. H. Ewing & Sons,**

Importers and  
Manufacturers,

**Montreal**

goods. We quote as follows: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 50c. for better grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

### SPICES.

The spice market continues firm, though enquiry is light. We quote: Black pepper, 11 to 15c.; white pepper, 19 to 25c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

### COFFEE.

The coffee market is without new feature, but prices are steady. We quote: Maracaibo, 12 to 15c.; Santos, 10 to 12c.; Rio, 10c.; Mocha, 25 to 28c., and Java 25 to 30c.

### RICE.

There is a fair trade in rice and prices are unchanged. Mail advices state that cleaned rice is in limited supply at primary markets, and that on goods to arrive shippers demand an advance. Mail advices received from Japan reported the shipments of rice to Europe up to Jan. 13 as 3,200 tons rough and 26 tons cleaned, do. to the United States, 1,267 tons rough and 164 tons cleaned. Last year the shipments to Europe up to Jan. 31 were 37,633 tons of rough and 3,950 tons of cleaned, and to the United States 6,676 tons rough and 744 tons cleaned. We quote: Crystal Japan, 5c.; standard B rice \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25, and Java kinds, \$4.25 to \$4.50.

### DRIED FRUIT.

There is no change in currants, prices ruling steady, and to lay any fresh supplies down would entail the payment of full figures. Stocks in wholesalers' hands here are not heavy. We quote: Fine Vostizzas, 6½c.; Patras, 6¼c.; choice Filatra, 6c.; half-cases, do., 5¾c.; half-bbls., 5¾c.; fine Provincials, 5¾c., in half-cases.

Valencia raisins are firmly held here with a moderate trade. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins are scarce and firmly held both here and outside. We quote 3 and 4-crown at 7¾ to 8¾c. respectively.

Prunes rule firm Oregons selling at 7 to 9c. for medium and large sizes, while French are steady at 4½ to 5½c., and Austrian, 6½ to 7c. California prunes range from 5 to 10c., as to grade.

Dates to arrive are offering at 4½ to 5c., but from stock, 5 to 5¼c. is asked.

Figs continue unchanged. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

### NUTS.

There is a quiet trade in nuts. We quote as follows: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragon almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

### GREEN FRUIT.

There is a good demand for green fruit this week, but particularly oranges and lemons. Prices are unchanged. We quote: Jamaica oranges, \$5 to \$5.50; California navels, \$3 to \$3.50; do., seedlings, \$2.25 to \$2.50; Valencia, \$5.50 to \$6; Florida, \$4.50 to \$5. Lemons, \$2 to \$3; pineapples, 25 to 50c. each, and cranberries, \$7.50 to \$8 per bbl. for Cape Cod, and \$8.50 to \$9 for Nova Scotia; strawberries, 50c.; bananas, \$1.75 to \$2, and tomatoes, \$3.50 per carrier.

### DRIED APPLES.

Quiet and steady at 5 to 6½c. for dried, and 9 to 10c. for evaporated.

### APPLES.

Without change at \$3 to \$4 per bbl., as to grade.

### FISH.

There has been no improvement in the demand for fish owing to the fact that buyers generally had ample supplies on hand to commence the Lenten season with, and the wholesale trade do not anticipate much activity, as the prospects are only for a small sorting up demand. Stocks of all lines in first hands at present are sufficient to fill all requirements during Lent. In regard to prices, there are no actual changes to note. Haddocks and cod in case lots are selling at 2¾ to 3c. per lb.; steak cod, 4c.; smelts, 4 to 6c.; Manitoba dore, 5 to 5½c.; pike, 3 to 3½c.; white fish and trout, 6½c.; fresh frozen salmon, 12c.; fresh herrings, large, \$1.40; medium, \$1.20 per 100; and tommy cods, \$1 to \$1.10 per bbl. Green cod, No. 1, large, \$4 to \$4.25; No. 1, ordinary, \$3 to \$3.50; No. 2, \$2.25 to

\$2.40; herrings, No. 1, N.S., \$4.25 per bbl., and \$2.10 to \$2.25 per half-bbl.; Cape Breton, \$4.50 to \$4.75 per bbl.; B.C. salmon, \$11.75 per bbl.; No. 1 trout, \$4 to \$4.25 per half-bbl. Haddies are selling at 5½ to 6c. per lb.; new Yarmouth bloaters, \$1.25 per box of 75 fish, and smoked herrings at 10c. per box. Dressed codfish are selling at \$1.25 per case of 100 lbs.; dried cod, at \$3.50 per 100 lbs.; boneless codfish, at 4½ to 5c. per lb., and boneless fish, 3c. per lb.

### SALT.

Quiet and steady. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, \$1.10 per bag of 215 lbs.

### COUNTRY PRODUCE.

EGGS—There was no important change in the situation of the egg market. The receipts were small, but supplies ample to fill all requirements and prices are unchanged at 19 to 20c. per doz.

POULTRY—The poultry market was quiet and the season is about over, as supplies coming forward are very small, which meet with a ready sale. Turkeys sold at 10c.; chickens, 8 to 8½c.; ducks, 8½ to 9c., and geese, 7c. per lb.

BEANS—The demand for beans was slow at 75c to 80c. for primes and at 85 to 90c. for choice hand-picked per bushel.

HONEY—There was no improvement in the demand for honey and sales were slow. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

POTATOES—A fair trade was done in potatoes and prices rule firm at 60c. per bag, in car lots, and at 70 to 75c. in a jobbing way.

### DRESSED HOGS.

The demand for dressed hogs at present is chiefly of a jobbing character and the market is quiet and steady at \$6.75 for light weights, and at \$6.25 to \$6.40 for heavy per 100 lbs.

### PROVISIONS.

The trade in provisions on spot continues to be of a jobbing character, and the market rules quiet with no change in values to note.

**WANTED**—CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire, stating station, quality, grade and price your station. Terms: sight draft, B L. attached.

Jos. Ward & Co., Exporters, Montreal.



**Your own brand**

February to April is the quietest time of the year with us. To keep our hands busy we make the following offer:

In ten case lots and over we will give a special label, printing name, address, and any other matter thereon, **without extra charge**. Apart from the advantage of this special printing, our bird seed values are not equalled by any firm on this continent.

We recommend grocers to handle only our "Cottams" brand, but to those who prefer a label of their own, we shall send samples, prices, and any further particulars required.

COTTAMS SEED ALL WHOLESALERS.

**WINE** Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS, Cor. Market and Colborne Sts., TORONTO.

California Navels  
California Seedlings  
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia. Our Lemons and Navel Oranges were never better.

**AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants, 25 and 27 Church St., TORONTO, Can. Telephone 645.

PURE **LARD**

is scarce and selling as fast as made. Protect yourself by buying early what you may want for some time to come, and buy the **BEST** of

F. W. FEARMAN  
HAMILTON

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

**JUST ARRIVED FROM GERMANY**

**BALFOUR & CO. - Hamilton**

**FANCY** MOUNT ROYAL MILLS  
INDIA BRIGHT  
JAVA ROYAL  
JAPAN GLACE POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACE

D. W. ROSS CO. RICES  
Agents

**COWAN'S**

Hygienic and Perfection and Cocoa Essence  
Cocoas  
Queen's Dessert Royal Navy and Perfection  
Chocolates  
Chocolate Pink White Lemon Color  
Icings  
A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

FIRST QUALITY  
**Oak Dash Churns**  
WHITE SPRUCE

**Butter Tubs**  
PARCHMENT  
**Butter Paper**

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

**WALTER WOODS & CO.**  
HAMILTON.

**HUGH WALKER & SON**  
Wholesale Fruit and Commission Merchants  
GUELPH, ONT.

**KNORR'S**  
Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

**E. T. STURDEE**  
Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

**HAMS BACON LARD**

Choicest Quality

The Wm. Ryan Co. Limited  
TORONTO

**S. K. MOYER,**  
COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,  
TORONTO, ONT.

Ship Your **E G G S** ..to..

**D. GUNN, BROTHERS & CO.**  
Commission Merchants  
76, 78 and 80 Front Street East  
TORONTO, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.





REMEMBER THE NAME

# Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

**THE VIMBOS FLUID BEEF CO., Limited**  
OF EDINBURGH AND LONDON

**53** St. Francois Xavier Street **MONTREAL**

We quote: Canadian pork, \$16.50 to \$17 per barrel; pure Canadian lard, in pails, at 8 to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 12½c. per lb.

**FLOUR, FEED AND MEAL.**

There was some enquiry from foreign buyers for Manitoba flour, and it is likely some business will result in the near future. Locally the demand was good for small lots, and the market is fairly active with no change in prices to note. We quote: Winter wheat, patents \$4.75 to \$5; straight rollers, \$4.60; bags, \$2.25 to \$2.30; best Manitoba strong bakers', \$4.90 second do., \$4.50, and low grades, \$2.70; Manitoba spring patents, \$5.30.

There was no change in the meal market. The demand is limited and only for small lots at \$3.90 per bbl., and at \$1.40 per bag for rolled oats.

**GRAIN AND FEED.**

There was a better feeling in the local grain market in sympathy with the sharp advance at American centres, and buyers showed some disposition to trade, consequently a fair amount of business was done, but values show no material change. Ontario red wheat along the line sold at 87 to 88c., and white at 85 to 86c. Manitoba No. 1 hard wheat was quoted at 97½c. for prompt delivery, and at 99½c. for May afloat Fort William. On spot No. 2 white oats were dealt in at 32¾ to 33c. ex store for export, and at 34½c. for local account.

Peas continue quiet at 66 to 66½c. afloat May delivery. Buckwheat unchanged at 41 to 42c., and barley at 41c. ex-store.

An active trade continues to be done in feed, and prices are fully maintained. We quote: Ontario winter wheat bran, \$14; shorts, \$16 per ton in bulk; Manitoba bran, \$15, and shorts, \$17 to \$17.50 per ton, including bags.

The demand for hay in car lots was fair to-day, and prices are maintained. We quote: No. 1 at \$10.50, and No. 2 at \$8 to \$8.50 per ton in car lots.

**CHEESE.**

The cheese market exhibits no change, but it is worthy of note that there are plenty of buyers at prices that if accepted would clean up the stock held here, in no time. The ruling bid is 7½c., but there has been no business transacted in finest cheese as low as that, for 7¾c. was made Saturday for a lot of 300 boxes, and another buyer offered the same price for a lot and could not get the goods, as the holder wanted 8c. The latter price was made in one case over the cable. Even at these prices, it is not surprising that holders are disinclined to sell, and it was reported to-day that some holders in preference to doing so, had adopted the alternative of consigning some of their stocks. It is questionable whether they will gain anything by this procedure.

The question of stocks is again attracting attention, and we are in a position to state pretty positively that the stock held in Mont-

real does not exceed 75,000 boxes, and outside of this city, 50,000 boxes, or 125,000 in Canada altogether.

**BUTTER.**

Butter continues active, with a higher tendency, and advanced prices were realized this week. Held creamery, for instance, sold at 19c. for October make, which is an advance of one full cent on what was obtainable a fortnight ago, and fresh-made creamery, 19½ to 20c. The rise in price is largely due to the increased demand from local jobbers, who feared that the exporters who have been looking around more freely might step in and scoop what small stocks were obtainable, and leave them with no reserve to meet their own trade wants. It is worthy of note that the advance in prices has led to a noticeable increase in the daily receipts, those for Tuesday amounting to over 1,000 packages, showing that there is still butter in the country.

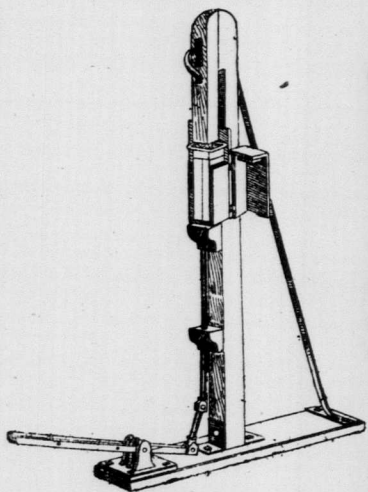
**MONTREAL NOTES.**

The advance in the price of butter has led to largely increased receipts.

Cables on beet sugar from London this week note a declining tendency in values.

Advices received here state that the Mexican coffee crop will be 25 per cent. short of last year.

Maracaibo coffee is cabled about an average crop, but in Central America it is



## THE "ARMEDA" Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

The simplicity of this machine does not require any description. A glance at the cut shows all the parts so simple that any person can understand it. The action is quick, a smart boy can pack from 10 to 12 packages a minute, and does not require to change every half hour, as is the case with other machines.

Write \_\_\_\_\_

**A. H. CANNING & CO.,** 57 Front St. East, Toronto, Canada,

FOR DESCRIPTIVE CIRCULAR AND PRICES.



# MILLAR'S PARAGON CHEESE



Is so rich and of such a delightful flavor that once it is used it becomes a necessity. The pretty pots in which it is packed, make very desirable table adornments.

There is none other so nice as PARAGON.

## T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents...  
 FRANK MAGOR & CO. - Montreal.  
 A. E. RICHARDS & CO. - Hamilton.  
 JOSEPH CARMAN - Winnipeg.



# Pickles.

A bottle of Heinz's India relish makes a good table companion.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
 Tomato Ketchup    Tomato Soup  
 Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
 Hudon, Hebert & Cie., Montreal.

**MEDALS--**  
 PARIS  
 CHICAGO  
 ANTWERP  
 ATLANTA, Etc.

The **GENUINE**  
 always bear this  
 Keystone trade-mark.



estimated that the yield will be less than the average.

Speculative demand for tea continues brisk, and one firm here shipped on Saturday \$20,000 worth of medium Japans to New York.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
 ST. JOHN, N.B., March 1, 1898.

**T**HE heavy storms affected the movement of goods to some extent last week. There is a fair volume of trade, which is expected to increase considerably this month. The strong tendency in staple lines noted last week still characterizes the market, except for molasses, which is easier. Flour, cornmeal, oatmeal, provisions, canned vegetables, spices, some green fruits, and China congou teas, are all firm or tending higher. American oil is also higher.

**OILS**—The advance in linseed oil is maintained. American water white burning oil advanced half a cent on Saturday and another half cent yesterday. It is now quoted at 20 to 21c. Canadian water white is 17 to 18c. and prime white 15 to 16c.; cod oil, 26 to 28c.

**SALT**—There is no new feature in this trade. Stocks are ample, and the regular steamers afford opportunity to increase them

with importations from Liverpool. We quote: Coarse, 40 to 43c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

**CANNED GOODS**—There has been some buying among city jobbers lately, especially of tomatoes, which are expected to go still higher. Corn and peas are also firmly held. A feature in trade recently was the sale of some canned goods on Montreal account. The only changes in quotations are in canned vegetables. Oysters and lobsters are firm. We quote: Corn, 90c. to \$1; peas, \$1 to \$1.10; tomatoes, \$1.25 to \$1.35; gallon apples, \$2.65 to \$2.75; corned beef, Canadian, \$2.35 to \$2.50; American, 2-lb. tins, \$2.50 to \$2.75; 1-lb. tins, \$1.45 to \$1.50; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.40 to \$2.60; 2's, \$1.50 to \$1.65; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$2.50; fruits in glass, \$4 to \$4.25; salmon, \$1.10 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.00 to \$1.10; clams, \$4.50 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**GREEN FRUITS**—A car of California seedling oranges arrived last week. The market is well supplied. Lemons are a little higher. We quote: Lemons, \$3.50 to \$4; Valencia

oranges, case, \$6.50 to \$7; California navels, \$3.75 to \$4.50; do., seedlings, \$3 to \$3.50; do., Florida, \$4.50 to \$5; do., Dominica, \$3.25 per bbl.; Jaffa oranges, \$4; apples, \$2.50 to \$4; bananas, \$1.50 to \$2; Malaga grapes, \$7 to \$7.50; Cape Cod cranberries, \$11 to \$12 per bbl.

**DRIED FRUITS**—In raisins and currants very little is doing. Currants are firmer. Dried and evaporated apples are firm. California evaporated fruits are selling fairly, a second carload of a special brand having been ordered by one firm. These goods sell low, but are still rather new to the market of this province for a general demand to be noted. Onions are again advanced a little. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.40 to \$1.50; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 6½ to 6¾c.; bbls., 5¾ to 5¾c.; cartoons, cleaned, 8½ to 8¾c.; bulk, cleaned, 7½ to 7¾c.; prunes, boxes, 4½ to 9c.; dates, 4 to 5c.; dried apples, 6 to 7c.; evaporated apples, 10 to 11c.; onions, \$2.75 to \$3.00 per bbl.; cocoanuts, \$3.50 to \$4 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6 to 6½c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

**SUGAR**—The price of granulated was advanced last week, and yellows also have a little higher range. Trade continues rather quiet in this line. We quote: Gran-



ulated,  $4\frac{1}{4}$  to  $4\frac{5}{8}$ c.; yellows,  $3\frac{3}{8}$  to 4c.; Paris lump,  $5\frac{3}{4}$  to 6c.; powdered,  $5\frac{1}{2}$  to 6c.

**MOLASSES** — In view of the low opening price at Barbadoes, and the proximity of the new crop, the market is easy. A small lot of new crop Demerara on the market this week is held at 36 to 39c. Stocks of all grades are light. New Barbadoes is nearly due. We quote: Barbadoes, 24 to 27c.; Porto Rico, 27 to 31c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

**DAIRY PRODUCE** — Stocks of low-grade dairy butter are still heavy, but a good article brings a good price. Cheese is quiet. Eggs are easier. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese,  $9\frac{1}{2}$  to 10c.; eggs, 18 to 19c.

**FISH** — There were not enough fresh fish last week to fill orders, but receipts should be larger this week. The Lenten demand has stimulated business in dry and pickled fish. The market generally is steady. Very few lobsters come to this market, except those too small for the American market. We quote as follows: Large cod, \$3.25 to \$3.50; medium, \$3 to \$3.25; pollock, \$1.90 to \$2.00; Grand Manan pickled herring, \$1.75 to \$1.85 per half-bbl.; smoked herring  $6\frac{1}{2}$  to 7c.; Canso, pickled, \$5 per barrel; boneless fish,  $3\frac{1}{2}$  to  $4\frac{1}{2}$ c.; cod, 6 to 7c.; frozen cod and haddock, 2 to  $2\frac{1}{2}$ c.; smelts, 4 to 5c. per lb.; finnan haddies, 4 to  $4\frac{1}{2}$ c.; lobsters, small, 3 to 5c.

**PROVISIONS** — As intimated last week, prices have turned higher in the market, both for American and domestic pork and for plate beef. Stocks are light, and packers of domestic pork are very firm in their ideas. Lard has a higher range. We quote: clear pork, \$15.25 to \$16; old light do, \$14; mess, \$15 to \$15.25; prime mess, \$12 to \$12.50; plate beef, \$13.75 to \$14.50; extra plate, \$14 to \$14.75; hams, 11 to 12c.; rolls,  $9\frac{1}{2}$  to 10c.; pure lard, 8 to  $9\frac{1}{4}$ c.; compound,  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c.

**FLOUR, FEED AND MEAL** — The market is

firm, and oatmeal is higher. Middlings are hard to get. Split peas are higher. Beans are steady. Oats are very firmly held. We quote: Manitoba \$5.90 to \$6; best Ontario, \$5.10 to \$5.15; medium, \$4.85 to \$4.95; oatmeal, \$4.20 to \$4.30; cornmeal, \$2.10; middlings, bulk, car lots, \$19 to \$20; bran, do, \$16.50 to \$17; hand-picked beans, \$1 to \$1.10; prime, 95c. to \$1.05; barley, \$3.25 to \$3.35; round peas, \$1.25; split peas, \$3.60 to \$3.75; yellow eye beans, \$1.75; oats, 38 to 42c.

#### ST. JOHN NOTES.

The lumber trade continues to be in a very much depressed state, with English buyers still declining to make contracts for next season's shipments.

Swift & Co.'s agent was here lately to superintend the shipment of some fresh pork for England and to look into the facilities of this port for trade of that class.

A new factory for making stamped tinware and enamelled ware has been erected at Hampton, 22 miles out on the line of the I.C.R. This is the first enamelling plant set up in the Lower Provinces.

There has been some buying of teas for this market on the possibility that a duty may be imposed, but it is not generally expected that any duty will be put on. Stocks of China congous are light and higher in price.

The talk in the west about possible trade through St. John with the Bahamas does not excite much interest here, except as one of the possibilities of the future. What is most wanted is a direct service to the West Indies and South America.

St. John merchants are contributing to the funds of the New Brunswick Tourist Association, whose object is to advertise the city and province, and attract summer tourists and sportsmen to this section. The association did excellent work last year.

While Montreal papers were quoting Barbadoes molasses everywhere from 27 to 31c. in that market, the trade here knew of sales there at 25c. or less. That market

appears to have been held up systematically for a purpose, as stocks are known to be larger than the quotations published would suggest. St. John dealers have sold quite a lot of molasses in Quebec province since last fall.

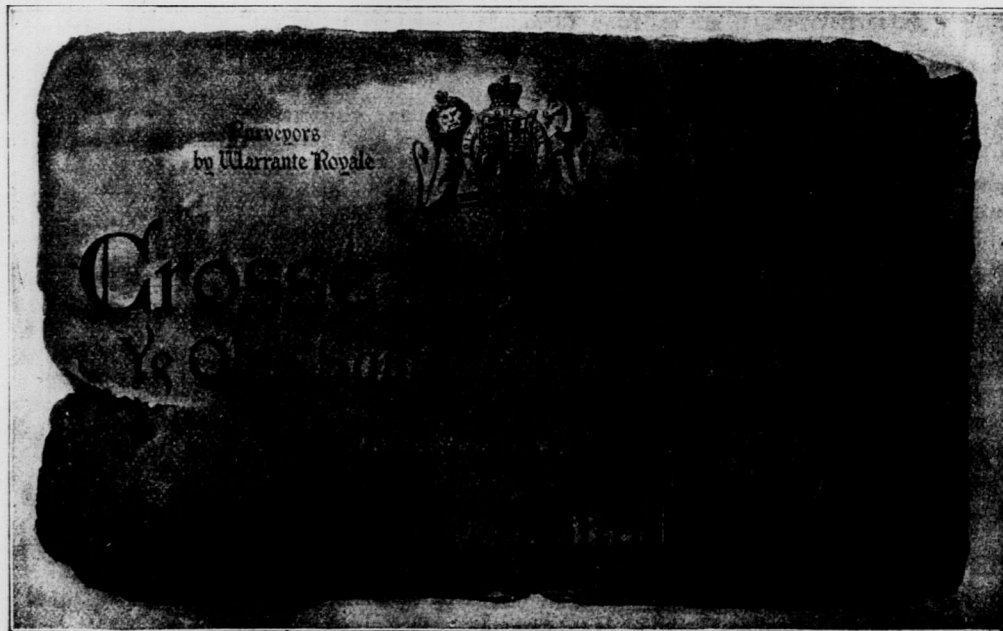
Two St. John grocery firms have each put an additional traveler on the road this season. The competition, especially in the tea trade, promises to be very active. Some houses handle blends put up by themselves, and some have the blending done in London and the packing here, while London blended and packed teas are also in the competition. Indians and Ceylons are steadily encroaching on the territory formerly held by China teas.


#### "IMPERIAL" CHEESE PREMIUMS.

A. F. MacLaren & Co., Toronto, are issuing to consumers of their "Imperial" cheese circulars offering to each consumer who returns to the company two dozen empty "Imperial" cheese jars and lids of any size, one of their dainty silver jar holders of the same size as the jars returned. The smaller holder is valued at \$1.25, the medium at \$1.50, and the large at \$1.75, so the premium offered is of considerable value. First-class grocers should find it advantageous to co-operate with the company, and get the benefit of business to be secured by this means.

#### HE BET ON BUTTER AND WON.

A Colborne street commission merchant is waiting for a new hat. Some weeks ago he was convinced that the price of butter was going to advance, and in expressing this opinion, met opposition from a rival dealer on Front street, who was of the opinion that there would be no such advance. The result was a mutual promise of a new hat to be presented by the dealer wrong in his opinion. As the price of butter has materially advanced, the Colborne street dealer is living in hopes of some day receiving a new hat. He prefers a spring hat.





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**C. E. Colson**  
**Montreal**  


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Guaranteed to keep in any climate.



# They're Coming

The orders for Owl Brand Condensed Milk are coming by mail, by wire, by phone and by buyers in person. We have caught the trade, our greatest trouble being the difficulty we have in putting up enough to go around. In every Province and Territory in Canada and in many foreign countries, our Condensed Milk is to be found in large quantities.

The Canada Milk Condensing Co. - Antigonish, N.S.

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

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E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE - TORONTO

### AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshwa
Seaforth	Uxbridge	Whitby	Winnipeg
	Montreal		

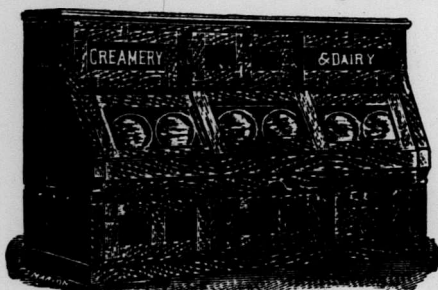
TORONTO—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

## Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

## We Are Ready

to take your order for

# Fresh Maple Syrup

Guaranteed pure and free from adulteration.

T. A. LYTLE & CO.

Vinegar Manufacturers TORONTO

# Californian .. Evaporated Fruits

GET OUR PRICES  
BEFORE BUYING

Warren Bros. & Co.  
TORONTO.

BUY

# Ivory Bar Soap

THE BEST MADE

# Extra Choice Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO. Limited  
Pork and Beef Packers,  
TORONTO

# Rice Patna

A shipment of our  
quality just to hand.

PERKINS, INCE & Co.  
TORONTO.

Quality Equality

# "Excelsior"

EASILY THE BEST.

Uniform Reliable  
Exquisite Delicious

Supersedes all ordinary

# Coffees

Todhunter, Mitchell  
& Co.

Coffee Specialists.

Roasting by Patented Process.



# FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . .

PRUNES keep bright and plump.

CURRENTS actually gain.

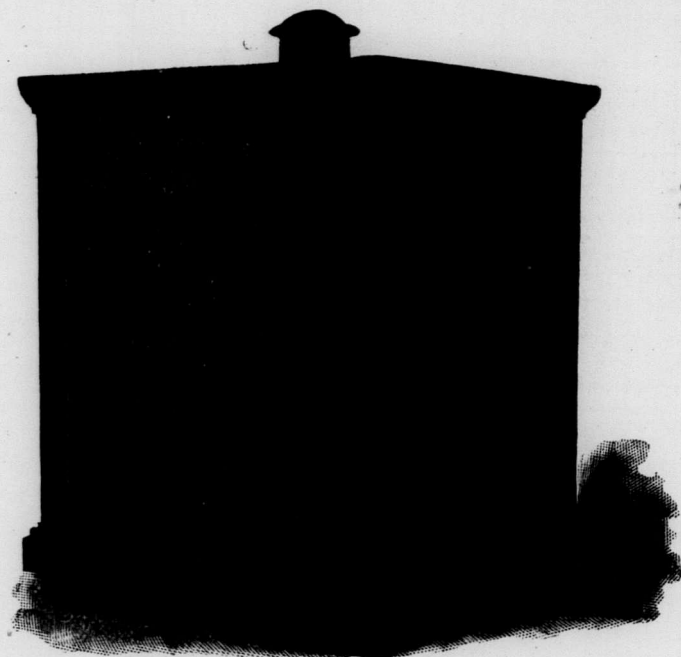
ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases  
Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

## ARTHUR P. TIPPET & CO. - MONTREAL.

### MANITOBA MARKETS.

WINNIPEG, Feb. 28, 1898.

WINNIPEG received but a slight touch of the blizzard which has been so heavy in the east and further west, and for the last few days the weather has been as balmy as spring. The chief effect of the storm here was in the delay of trains from the east, and the mail service has been very much demoralized in consequence.

One of the social events of interest to the trade was the dinner given on Thursday evening last by the retail grocers and city travelers. This dinner was the outcome of a game of curling between the two associations and really should have come off last winter. However, it seemed to be none the worse for being postponed. The menu was a good one, and the toast list long and varied, and enlivened by some very good music. Among matters of interest discussed was the forming of a retail grocers' association to affiliate with the retail association. Of course the majority of the grocers already belong to the retail association, only they have never taken any very active part in its deliberations. It was felt, however, that an association of grocers would better fill the needs of the trade. No definite action was taken; but the matter will not be let drop.

Mr. E. B. Nixon, manager of the grocery department of the Hudson Bay Company,

is in Montreal this week on a purchasing trip.

Business is very good, no rush, but a quiet, steady trade being done. There have been some sharp advances in some lines during the week, noticeably canned meats. On these goods there is an increase in price of from 20 to 25c. per case on all lines.

Among fresh lines asked for, and for which orders are being placed, are parchment papers for wrapping pound prints, and lining butter boxes, and jute bags for covering the boxes while in transit. The parchment papers are quoted at \$1.25 per 100 sheets for pound prints, and the box lining 17½c. per lb., with a 20 per cent. discount for wholesale lots. More and more the butter men of the province realize the necessity of having the best packing material, and so orders for these articles are placed earlier in the season than formerly.

One of the noticeable advances of the week is the rise in the spice market, particularly pepper, which is now selling at 15c., with indications of a further advance in the near future. Cereals are also among the risers. Rolled oats have advanced 10c. per sack and are now selling for \$1.90. Granulated oatmeal is \$2.25 per sack and standard \$2.10. Pot barley has advanced to \$2.15 per sack and pearl barley to \$3.50. Split peas have advanced 5c. per sack, but will advance again before the week is out.

FISH—Lent is with us, and along with the same a well supplied fish market. Very large quantities of fresh frozen fish are being offered on the market. In dried fish, though there is no change in price, there is greater activity: Finnan haddies, 7c. per lb.; herrings, Labrador, in barrels, \$7.25; half do., \$3.50 to \$3.75; pure cod, in bundles, 6c. per lb.; 25-lb. B. & S. boxes, 6½c.

CANNED VEGETABLES—This market still continues to stiffen, though there has been no actual advance in price since last writing: Tomatoes, \$3; corn, \$2; peas, \$2. Stocks here are being gradually depleted, and, as fresh stock comes in from the east, the price must go up, as they cannot now be laid down under \$3.15 per case. Canned fruits are improving in demand, but are unchanged as to price.

SUGAR — This product has advanced another ¼c. during the week, and granulated now sells at 5½c. and bright yellow at 4¾c.

EVAPORATED FRUITS — Have not advanced during the week, but the market still continues very firm. Evaporated apples, 11¼ to 12c.; apricots, 11¼ to 11½c., according to quality; peaches, fancy peeled, 17¼c.; unpeeled, 10½ to 12½c. Prunes remain good values at 4¾ to 5c. for small sizes.

GREEN FRUIT — Lettuce is plentiful on this market, and is retailing at 5c. per bunch,



# Cassidy \* Crockery

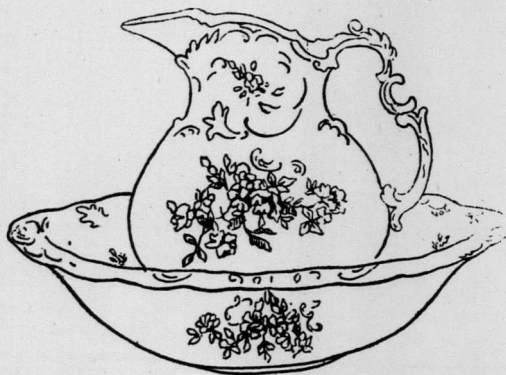
China, Glass, Lamps, Fancy Goods, etc., just received.

50 Splendidly assorted Crates J. & G. MEAKIN'S Best White Granite, in

**WHEAT, CROWN and the New "ASTRO" PATTERN**

**Also 50 well assorted Crates, Plain Granite Seconds, Teas and Plates**

Just the right goods for this season of the year.



Get Our Prices.

ONE OF OUR SPECIALTIES:

Broad pink band, heavily gilt toilet sets, only \$2.00 per set.

## The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

**MONTREAL**

a very low price for the season in Winnipeg. Limited quantities of strawberries, Florida tomatoes and pineapples are seen, but speaking generally this trade will not really begin for another month. Southern celery is finding a ready sale at 75 and 50c. per bunch. Really first-class apples grow scarcer, but indifferent stocks are heavy and hard to dispose of. Oranges are plentiful, and range in price from \$3.75 to \$4 per case; bitter oranges, \$7; lemons, \$3.75 to \$4; bananas, of excellent quality, \$2.75 to \$3.25 per bunch, according to size.

**COFFEES**—Rios still remain at 10c. per lb. for No. 5, and with no indication of an immediate advance. Fashionable Winnipeg, by the way, is going wild over Postrum, the new cereal coffee, but like most crazes of the kind, it will be shortlived.

**CURED MEATS**—Market firm at last week's prices.

**BUTTER**—Market rather firmer if anything. Round lots of dairy, 16c., while creamery is 23c., when there is any moving at all.

**EGGS**—Market very firm considering continued mild weather, dealers paying 17c. for strictly fresh gathered.

**DRIED FRUITS**—Appear to be stationary just now.

The Owen Sound Board of Trade has passed a strong resolution in favor of an insolvency law.

### CEYLON TEA IN BOSTON.

**M**R. P. C. LARKIN, of the Salada Tea Co., Toronto, returned on Saturday from a visit to the agencies of his company in New York, Boston and other cities in the United States. Mr. Larkin is much impressed with the outlook for Indian and Ceylon teas in the United States, and particularly in and around Boston.

"I was accompanied," said Mr. Larkin, "while in Boston, by Mr. Mackenzie, the Ceylon Government Commissioner, and there was not a grocer of the many we visited in that city who did not practically predict that Ceylon and Indian teas were going to take the place of other teas within the next year or two in that part of the country. Every grocer now seems to carry Indian and Ceylon tea, and every grocer we visited said his sales were increasing rapidly. I never saw grocers," continued Mr. Larkin, "so enthusiastic before over the prospect of Indian and Ceylon teas. We were the first to advertise these teas in Boston, and now other tea package firms, such as Chase & Sanborn and Lipton are doing the same thing. We, ourselves, have over 500 grocers in and around Boston handling Salada tea, and in some instances we have had repeat orders as many as eight times during the six months we have been there."

"Why is Boston such a good city for India and Ceylon teas?"

"Well, in the first place, they are a tea-drinking people. Where you get an Anglo-Saxon or his descendant you get a tea drinker, and, of course, Boston is largely peopled with the descendants of Anglo-Saxons. There is more tea drunk in Boston than in any other part of the United States with the same population. The favorite with them heretofore has largely been Oolong, although Japans and English breakfast teas have been staple articles there. Mr. Mackenzie," concluded Mr. Larkin, "is delighted with what he saw of the prospects in Boston for Ceylon and Indian teas, and, of course, you can already infer that I am none the less so."

### ORDERS FOR TEA PACKERS.

A. H. Canning & Co. are in receipt of a number of enquiries for their tea-packing machine, the "Armeda." A Halifax merchant, who was in Toronto last week, placed an order for one, shipment to be made at once, while a second order was also received for twelve machines, delivery to be made in two weeks. The proprietors claim the machine is simple in construction and is easily operated. A cut of the "Armeda" is to be found in the firm's advertisement on another page.



## TRADE IN OTHER COUNTRIES THAN OUR OWN.

**A**CCORDING to recent advices from London there is a stock of currants there of 7,700 tons.

According to a statement recently published in New York, there were on hand Jan. 1 of this year 20,000 boxes of Sultana raisins, which, during the month, was increased to 26,500 boxes by arrivals. Of this quantity, 7,250 boxes went into consumption during January, leaving at the beginning of the month a stock on hand of 19,000 boxes.

In a circular, recently issued by James Morand & Co., of Denia, Spain, reviewing the past season in Spanish raisins occurs the following: "Muscatels are yearly losing ground in the English markets through being confronted by the more showy and elaborate packing of their otherwise less substantial Malaga similars. They find a readier and better sale in the French and our peninsular markets. Last season's crop was rather short of the previous one."

Reports are still current of free sales of future New York state corn at 55c. delivered here. Some packers, however, report that they have disposed of all their cheaper grades and have nothing to offer but fancy, for which they demand 75c. delivered, New York.—New York Journal of Commerce.

### CANNED SALMON IN LONDON.

The advance established last week for Fraser river salmon has been well maintained, and a large business has been done, practically in the lower grades. Many buyers, who have waited in the anticipation of a weakness in the market on the arrival of the new fish, are now recognizing the fact that the effect of the large pack was largely discounted in advance, and that it will probably be wise to cover their requirements for some time to come. The first vessels with Alaska salmon have arrived, but, as usual, a large proportion of the shipments have been sold forward, and will be at once distributed. It has not been possible to repeat last week's purchases, quotations generally being about 6d. per case dearer.—Produce Market's Review, Feb. 19.

### U.S. CANNED SALMON MARKET.

The San Francisco Herald of Trade and Finance says of the salmon market in its issue of Feb. 18: "It is stated that several Columbia river canners have placed their 1898 pack of Chinook, but at prices to be governed by market values later on. It is understood the price is not over \$1.05 for talls, and if sales are made for less money than the buyers gets the salmon at the

lower prices. This looks to be in the interest of buyers, although it assures the sellers of having a market for their output. Advices from the Columbia river state that six or seven of the canneries have formed some kind of combine on the percentage principle. While this information comes from a well informed source, yet we cannot get it verified as to particulars for this week's issue. It looks as if a corporation similar to the Alaska Packers' Association will never be organized there — too much jealousy, and, outside of two canneries, too much money owned by them. In our market there is a good business for the season passing in single carload lots. Choice fish are scarce, with sales of Columbia river Chinook at \$1.10 in carload lots. Poor fish favor buyers."

### ORANGES IN LONDON.

With very many more on the market this week from Valencia and district, prices are again rather easier, especially for parcels in unsound condition; the lower prices will no doubt check shipments of weak fruit. This may tend to better results, as there is a very good demand for oranges this season. We therefore look for better prices for sound parcels, and hope that as the season advances the condition will show a great improvement. Not any from St. Michael's, Jaffa, or Lisbon during the week. Very few sours lately from Seville and Malaga. Sicilians are falling off in quantity, hence prices are improving and are likely to further advance, as there are very few Sicilians now on the way. Shipments are light, and we are advised that the season will close early.—Grocers' Journal, Feb. 19.

### CUBA SUGAR CROP OUTLOOK.

The N. Y. Journal of Commerce says: "In December last it was calculated from trustworthy reports that the sugar crop this season might reach 300,000 tons, but the condition of affairs is such at the present moment that large importers think it doubtful if the total yield is more than 200,000 tons.

"Conservative reports from the island place the crop at 120,000 tons, and state that if up to February 1 only 30,000 tons of sugar have been turned out, they do not see how it is possible for the total crop to reach more than the 120,000 tons named above. another argument for this small yield is that the scarcity of labor, cattle, etc., will greatly interfere with the general work. Since December several large plantations have suffered destruction for refusing to obey orders from the insurgent government. At

present the states yielding best results are in the provinces of Santa Clara and Matanzas."

### STRONG OUTLOOK FOR NUTMEGS.

Wilhelm Schroeder, writing from Amsterdam, under the date of Feb. 11, says: "Nutmegs are advancing with increasing demand. It is a fact that the invisible supply is very small everywhere, and, as a rule with rising tendency, the demand will become stronger yet, thus seriously supporting further advance in price. The tone of the market leads to belief that we stand at the beginning of a considerable advance. Arrivals in January were very small, viz., 23 tons gross, against 124, 103, 146 and 103 tons in the foregoing four years. The deliveries in January were 41 tons, against 90, 72, 55 and 53 tons in the foregoing four years."

### COFFEE OUTLOOK.

The N. Y. Journal of Commerce, in regard to the coffee market, says: "The tone of the market has held fairly steady, despite the fact that there has been a decline in the market for contracts, as the fact that Brazil advices have reported steady markets and an estimate received from Karl Krische & Co. of 2,500,000 to 3,000,000 bags for the next Rio crop and 5,250,000 to 5,750,000 for the next Santos crop, against an estimate of 10,500,000 bags made by the same firm last November, had a favorable influence upon values. The movement of the crop continues large, and this fact more than any other development serves to discourage holders in their ideas of values; still, there has been no pressure to sell, and Rio No. 7 on the spot has been quoted unchanged at 6½c. The West India growths of coffee have shown some irregularity. The demand for the desirable grades has continued; owing, however, to the absence of supplies, offerings have been small, and buyers in their efforts to obtain stocks have advanced prices, with good Cucuta quoted at 9 to 9½c. At the close, the arrival of a cargo of 12,000 bags, including 10,000 bags Maracaibo, was reported. The medium grades have had only a limited sale and prices have not changed, with fair Cucuta quoted at 8½c. Latterly, considerable talk has been heard relative to the probable yields of the various mild crops. The East India crop, it is generally conceded, will be far short of last year's, and it is stated on good authority that the Mexican crop will be about 25 per cent. less than a year ago. The Guatemala crop, it is reported, is 40 per cent. short, and it is claimed that the entire yield of the Central American states will be slightly under last year's. Estimates of the yield of the Colombo-Venezuela crops are conflicting, but it is now generally believed that they will be up to an average, although the quality, it is reported, will not be as good as was generally expected earlier in the season. East India growths have been quiet but steady."



# CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

**SNUFFS.** We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

**MORNING DEW**

Virginia Flake Cut.

**CHAMPAIGN**

Virginia Cut Plug.

**GOLDEN LEAF**

Virginia Cut Plug.

**HUDSON** (For Smoking or Chewing.)

Kentucky Curly Cut.

Manufactured by the well-known firm

**B. HOUDE & CO., Quebec, Que.**

**BRUNNER, MOND & CO.'S**



**Bicarbonate of Soda**

**Soda Crystals**

**Concentrated Sal Soda**

**Caustic Soda**

**Bleaching Powder**

**Pure Alkali**

**BEST IN  
THE MARKET**

**WINN & HOLLAND  
MONTREAL**

SOLE AGENTS  
FOR CANADA

**PUREST THAT  
CAN BE MADE**

*Purest and Best*

# WINDSOR SALT



Knowing and discriminating buyers want the best, especially when the price is no higher than the price of inferior brands.

Handle what is known everywhere as the best.

**THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.**



## TRADE CHAT.

THE briskness in the sale of land in the Northwest still continues. The C.P.R. sales for January amounted to \$73,000. The number of acres sold was 22,000. This is three times as great as the sales in the same month a year ago.

Robert Shackell, the market inspector for Brantford, died in that city last week.

John Robinson, lately traveler for Copp, of Hamilton, has purchased the general store business of A. Richardson, Grand Valley.

An effort is being made to start a canning factory in Sarnia, Ont., with a capital of \$10,000. The cost of the plant is estimated at \$3,000.

Three cars of potatoes passed through Carleton Place the other day from Minnesota for Rhode Island. Each car held five hundred bushels.

The Ottawa Board of Trade has endorsed a proposition of the St. John board that all canned goods should be marked with the net weight of the contents and the date when packed.

The Petrolia Advertiser states that a report is again current in the east that the Standard Oil Co. are taking steps to largely increase their capital stock, from \$100,000,000 to \$400,000,000.

A gentleman from France has established, at St. Francis, Beauce county, a business for the purpose of purifying maple syrup for export to France. It is said he has already spent \$37,000 in the business.

J. A. Chipman & Co., commission merchants, of Halifax, are establishing agencies in every port of the West Indies touched by Canadian steamers to work up a trade between Canada and those countries.

One of the largest trusts formed in years has been organized by Chicago men under the name of the American Hay Co. The capital stock is \$5,000,000. A tract of land near Buffalo is to be purchased as a site for an immense warehouse.

Mrs. John McMahon, grocer, Toronto, sued Richard Kelly for \$87.65. The bill ran over seven years. Mr. Kelly repudiated the debt on the ground that he had given his wife, now deceased, orders not to run credit. The matter was adjourned for more evidence.

## DAWSON'S FIRST ANNIVERSARY.

"The River Trip to the Klondike" is described in The March Century by John Sidney Webb. The author says:

The way back to Dawson over the trail was not so easy, but I got there soon after the town had celebrated the first anniversary of its discovery, on August 17, 1896. The saloons were crowded. Such signs as, "This game never closes," "\$25 and \$50

limit," "Straights barred," "Flush beats three of a kind," indicated the drift of the miners' amusements. It is worth noting that in all of the stories about great fortunes made in this country, no one speaks of the man who "took out" \$90,000, and the only gold mine he had was a saloon and dance house.

## PERSONAL MENTION.

Mr. A. H. Canning, of A. H. Canning & Co., is this week making a tour of Western Ontario in the interests of his tea-packing machine, the "Armeda."

Mr. S. R. Parsons, one of the proprietors of the Toronto Biscuit and Confectionery Co., Limited, for a number of years, has gone with his family to reside in Winnipeg, where he will take an active part in the management of the Consolidated Stationery Co. Mr. Parsons has for some time been one of the principal partners in the business, and a change in the directorate necessitates his removal to Winnipeg.

## FINED FOR SELLING SUGAR.

The British Columbia Sugar Refinery Co. was recently fined \$25 for not taking out a wholesale license to sell in Victoria, and have also to pay \$50, the cost of a license. This is the upshot of the case brought against Mr. James Angus a short time ago. He was proceeded against for not having a license to sell, but proved that he was only selling on commission, and only acted as agent of the company. The company was therefore summoned in place of Mr. Angus.—Colonist, Victoria.

## CATALOGUES, BOOKLETS, ETC.

The North Bros. Manufacturing Co., of Philadelphia, have issued a small illustrated catalogue of the several ice cream freezers manufactured by them. The catalogue, like the freezers, is up-to-date.

The H. J. Heinz Co. have had printed a neat booklet, illustrating by photographic plates how beautiful a window display can be made of their goods. Some seven magnificent displays, gotten up in grocery stores in the United States and Canada, are shown. One of the best displays illustrated is one taken from the window of J. O. Levesque, Montreal.

## OTTAWA WANTS A CHEESE BOARD.

The Ottawa Board of Trade is making arrangements for the establishment of a cheese board in that city. The matter has been under consideration for some time and has met with favor from the cheesemakers in the district. A meeting for the purpose of further considering the matter and for perfecting the details of the organization will be held during the third week of March. The railway companies entering Ottawa will give half fare to all attending the meeting.

## RICE AND INDIGO IN BURMAH.

The latest official memorandum, which is dated Jan. 11 last, places the area under paddy cultivation in the 14 chief rice-producing areas of British Burmah at 5,528,837 acres, that being 304,775 acres in excess of last year. Reaping, it is stated, was then approaching completion, and it is estimated that there will be available for export 1,900,000 tons of cargo rice, equivalent to 32,203,400 cwt. of cleaned rice. As to the indigo crop, the report is that the total area and yield for all the provinces in which indigo is extensively grown are about 1,381,000 acres and 151,000 cwt., respectively, as compared with an area of 1,609,000 acres and a yield of 169,000 cwt. last year.

DEWAR'S  
FAMOUS SCOTCH

can be had from  
Geo. J. Foy  
R. H. Howard & Co.  
Perkins, Ince & Co.  
Adams & Burns

and all...  
first-class houses

## HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS,

10 to 14 Pape Ave., - - - TORONTO

BOOKS  
FOR THE  
RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

## Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

## Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

## Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from *HARDWARE AND METAL*.

## Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of keeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. *Arg* most useful book for any retailer.

Any one of the above  
mailed for . . . **10 cents**

## New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 19, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

## Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**\$1.50.**

Address

The MacLean Publishing Co. Limited  
TORONTO and MONTREAL





# QUALITY



Have you tried the **Maritime Pure Food Co's**  
**Canned Goods?**

We have secured the control of this brand for the Province of Quebec. They will make a very attractive show in your store, being put in elegant package and label, besides which, the quality is second to none on the market.

**"We Guarantee the Quality."**

— REMEMBER THAT —

THE

## Genuine Labrador Herring

which we offer has been caught, packed and inspected on the Labrador Coasts. It is different from the so-called **"Labrador"** which is packed in Halifax or Montreal. It is worth while trying a barrel.



Do not forget us when ordering FISH. We have the quality, assortment, and our prices as usual are the lowest.

Write for prices and samples—we never advertise our prices.

# LAPORTE, MARTIN & CIE.

MONTREAL.



### THE STATISTICAL POSITION OF MOLASSES.

A letter to a Montreal firm says :

"The statistical position of Barbadoes molasses now is stronger than I have ever known it to be since I have been connected with the trade. I have gone through the warehouses and the sugar sheds and I am positive that the entire stock of molasses on hand now in second hands would not aggregate 16,000 bbls. Stock in sheds, outside of the local wholesale groceries, which aggregates 1,500 bbls., is less than 2,500 bbls. High prices on sugar have caused more planters every day to boil back their molasses from second sugars which they are now drying out in order to make thirds of them. Molasses of seconds test above 30 deg. suchrose is calculated to yield two and one-half pounds of third sugars, which is worth something like 3c. per pound, and leaving behind three quarts of molasses ; that, if it shows any color at all, will bring from 2 1/2c. to 4c. per gallon net. This calculation will show you that unless the planter can get something like 8c. per gallon in bulk for molasses off of second sugars, which is equivalent to 11 1/2c. first hands in cooerage on the levee here, he will make it into sugar. While it seems a fearful high range of figures, you can rest assured that the present values of medium and better grades of centrifugal molasses will go up."

### NEW CORK FACTORY.

S. H. Ewing & Sons, Montreal, have added to their long-established business of importing and manufacturing coffees, spices, etc., by the erection of a factory for the cutting and preparing of corks of all grades, sizes and qualities. The machinery installed is of the latest and most improved pattern, and the firm has been fortunate in securing men of more than ordinary ability to operate them. The output of the factory will be large, and said to be second to none in this country. Ewing & Sons report most satisfactory business to date, and they have the best wishes of THE CANADIAN GROCER for future success in their new venture.

### THE ROBERT GREIG CO.

The business carried on by Robert Greig & Co. in the manufacture and sale of spices, extracts and confectioners' supplies, has been readjusted lately.

A joint stock company, to be known as the Greig Manufacturing Co., Limited, has been formed and will carry on the manufacturing portion of the business, Mr. Robert Greig being the president and managing director of the new company.

Robert Greig & Co. will continue the sole selling agents of the company, and will represent them throughout Canada.

J. W. McCabe, grocer, of Stratford, has retired on account of ill health.

## Space is Limited

ALSO OUR TIME.

Here is our enquiry in brief--  
Are you selling



CEYLON TEA ?

"THE TEA THAT REVOLUTIONIZES THE TRADE."

Largest sale in the world. Sealed Lead Packets  
only—25c., 30c., 40c., 50c., 60c.

Montreal Wholesale Depot, 318 St. Paul St.

and at

Toronto, Winnipeg, Vancouver, Buffalo,  
Detroit, Boston, Pittsburgh.

### BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

"Magnolia" BRAND  
Fine Thick Cup Ceylon Tea

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons  
BRANTFORD, ONT. J.

MONSOON INDO-CEYLON TEA

We have the goods. Our prices are right, and the tea is sure to please your customers, if not, you can return it to us at our expense.

## MONSOON

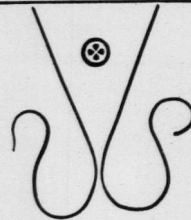
### INDO-CEYLON TEA

is absolutely a pure Tea, the best value that has ever been offered.

Try an assorted case—put up in 30's and 50's.

THE MONSOON TEA CO., 7 Wellington St. W., TORONTO

# Announcement



We beg to announce that we have established a factory in Toronto for the manufacture of

"SURE CATCH" STICKY AND POISON  
FLY PAPER and

"TRUE FRUIT" SYRUPS AND . . .

. . . . . CRUSHED FRUIT. "

These goods are guaranteed to be strictly fine in every particular, and worthy of your confidence. The Syrups are in every way superior, retaining the natural flavor and aroma of fresh ripe fruit.

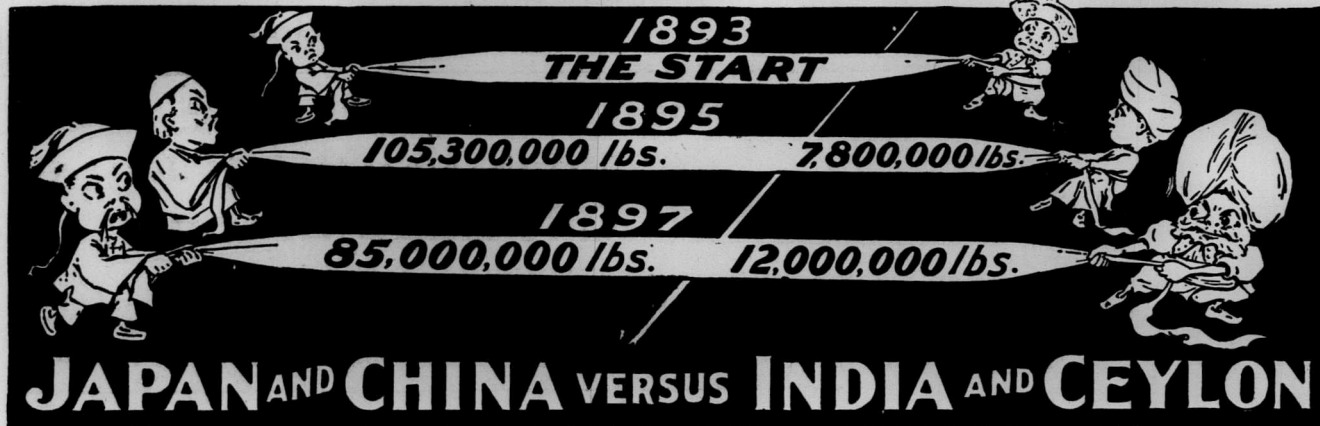
The Sticky Fly Paper has no superior in quality, and we make a special offer for 1898 of one sheet of heavy felt Poison Paper FREE in every carton. The retail value of each sheet is 6 2/3c., thus netting the dealer 66 2/3c. per case more than any other Sticky Fly Paper. Your orders are respectfully solicited and we guarantee entire and perfect satisfaction.

J. HUNGERFORD SMITH CO.,

19 to 23  
Alice Street, Toronto



# TEA TRADE TUSSLE



OR

Dirt, Adulteration, Hand Rolling *against* Purity, Cleanliness and Machine Manufacture.**Result 54% Gain for Pure Ceylon and India Tea in Two Years.**

*The decrease in the total consumption of Tea is compensated for by the increase in the use of India and Ceylon Tea, as this will go from twice to four times as far as the crudely prepared Teas of all other countries.*

One level teaspoon of Ceylon and India tea will make FOUR cups of tea with five minutes infusion. USE ABSOLUTELY BOILING WATER.

## Another Convincing Argument ?

Ceylon and Indian Teas are pulling away from the poor, trashy, light, uncleanly - made teas of China and Japan at an astonishing rate. If you are wise you will handle only the clean, healthful, machine-made teas of Ceylon and India.



**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**D**OERING BROS., general merchants, Waterloo, Ont., have assigned, with liabilities in the neighborhood of \$18,000.

J. L. McKay, grocer, Wellington, B.C., has assigned.

P. Gareau & Co., grocers, Montreal, have assigned to Kent & Turcotte.

Narcisse Marquis, general merchant, Edmundston, N.B., has assigned.

A. S. Wickware, grocer, Smith's Falls, Ont., has assigned to John Nicolle.

L. O'Connor, general merchant, Sudbury, Ont., has assigned to F. F. Lemieux.

H. C. Gregoire, crockery, etc., Montreal, has compromised at 50c. on the dollar.

Thomas H. Kirk, grocer and confectioner, Perth, Ont., has assigned to J. M. Balder-son.

J. J. Hopkins, general merchant, Chatsworth, Ont., has assigned to Richard Lee, Toronto.

J. S. R. Page, general merchant, St. Isidore, Laprairie county, has filed consent of assignment.

T. H. McCourtrey, grocer, etc., St. Johns, Newfoundland, has compromised at 40c. on the dollar.

John McD. Hains has been appointed curator of Tester & Co., manufacturers of confectionery, Montreal.

A meeting of the creditors of Caverhill, Hughes & Co., wholesale grocers, Montreal, will be held on the 10th inst.

The Whitelaw Trading Co., wholesale and retail grocers, Brandon, Man., have assigned to D. M. McMillan.

A meeting of the creditors of Mrs. John Moisan, general merchant, Drummondville, Que., will be held on the 5th inst.

A meeting of the creditors of T. G. Ballentyne & Co., Sherbrooke, Que., who have assigned, will be held on the 8th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Paizeau & Menard, grocers, Chambly, Que., have dissolved.

Miller & Law, general merchants, Anacanda, B. C., have dissolved, W. M. Law continuing.

B. Tibbits & Son, grocers, etc., Aylmer, Ont., have been succeeded by Tibbits & Aikenhead.

J. J. Moore & Co., have bought out A. Dulmage, general merchant, Lakelet and Gorrie, Ont.

Adelard Dorion has registered as proprietor of the firm, J. D. Dorion & Co., bakers, Montreal.

C. Gladu and D. Gladu have registered as proprietors of the firm, C. Gladu & Fils, bakers, St. Hyacinthe, Que.

J. A. David Tessier has registered as pro-

**Thousands Have Said So!**

I want a line that will please my customers; one they will talk about and advertise, because it is a good thing.

This description fits **Clark's Sliced Smoked Beef.**

**It Has No Successful Rival!**

**ORANGE MARMALADE**

**Have you tried Upton's Gilt Edge Brand?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

**THOS. UPTON & CO., Hamilton**

prietor of the firm Tessier & Petit, general merchants, Chicoutimi, Que.

Philomene Beauloin, wife of Alfred Lagace, has registered as proprietress of the firm, D. Cadieux & Co., grocers, Montreal.

SALES MADE AND PENDING.

James McKee, grocer, London, Ont., has sold out to W. T. Groome.

J. W. McCabe, grocer, Stratford, Ont., has sold out to G. B. Wray & Co.

J. H. Secord, grocer, etc., St. Thomas, Ont., has sold out to W. Precious.

Rose Grant, confectioner, Ridgeton, Ont., has been succeeded by T. F. Holmes.

Mathew Peters, grocer, Bathurst, N.B., has sold out to W. J. Hornbrook.

James S. Carr, general merchant, Wau-poo, Ont., has sold out to John Mitchell.

V. Voison, general merchant, Ashfield, Ont., has been succeeded by Henry Koehler.

James Barry, general merchant, South Douro, Ont., is advertising his business for sale.

J. M. Findlay has succeeded to the estate of A. Taylor, as general merchant, at Dromore, Ont.

Thomas Craig, general merchant, Ridgetown, Ont., and Bristol, Que., has sold out his Bristol branch.

CHANGES.

C. R. Ead, grocer, etc., Port Stanley, Ont., has given up business.

I. R. Preston, general merchant, Glen-ewen, Man., is adding lumber to his business.

Clarence Gladwon has opened out in business as general merchant in Salmon River, N.S.

Brigham & James, general merchants, Red Jacket, Man., intend including lumber in their business.

The Provision Supply Co., of Montreal, Limited, is making application to increase its capital stock to \$200,000, and to modify its corporate name by striking off the words "of Montreal."

FIRES.

David Kilgour, general merchant, Morden, Man., has been burned out; insured for \$9,000.

The premises of S. Larer & Co., grocers, Montreal, have been damaged by fire; insured.

The stock of Neil McKelvie, general merchant, Rapid City, Man., has been damaged by fire; insured for \$5,000.

DEATHS

Wm. H. Crittle, grocer, London, Ont., is dead.

Andrew G. McCourtrey, grocer, Charlottetown, P.E.I., is dead.

J. Laird, general merchant, New Glasgow Bridge, P.E.I., is dead.

Chas. H. Leonard, of Leonard Bros., fish dealers, St. John, N.B., is dead.

W. H. Clarke, of Manzer & Clarke, grocers, St. Stephen, N.B., is dead.

Michael O'Meara, of O'Meara & Hodgins, general merchants, Quyon, Que., is dead.

**WILL CAN THEIR OWN TOMATOES.**

The tomato growers of the Niagara district, who, as was stated a few weeks ago in THE CANADIAN GROCER, are dissatisfied with the prices paid them for their fruit by the canning companies, are completing a canning organization of their own, and expect to have the required \$7,000 subscribed shortly. A prominent citizen of Hamilton, who is interested in the scheme, said last week that the new canning company would be running a factory next summer in opposition to the Simcoe and Aylmer canning companies.

The old reliable "Rising Sun" stove polish, in cakes, continues to be a favorite with many housekeepers, on account of its durability and economy. It will not cake on the iron, it will not burn red, it does not soil the hands, and one six-ounce package of "Rising Sun" stove polish is equal to four boxes of any paste polish.



**FOR SALE.** Boxes Choice Smoked Herrings and Half-Barrels Herrings - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO



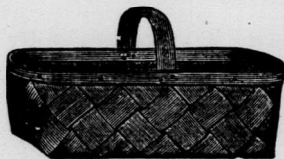
**TO WHOM CONCERNED**

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

**CANADIAN COCOANUT CO.**  
Montreal

**THE Oakville Basket Co.**

MANUFACTURERS OF

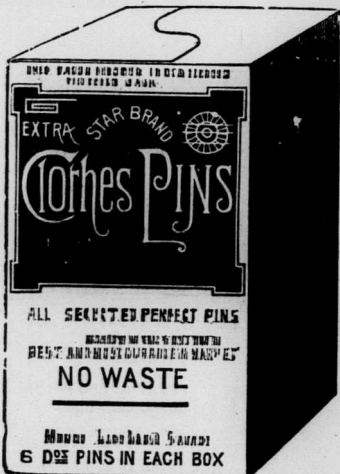


- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**

**PACKAGE Clothes Pins**



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

**The Wm. Cane & Sons Mfg. Co., Limited**

Represented by **Newmarket, Ont.**

Chas. Boeckh & Sons,  
Toronto.

T. S. Simms & Co., Ltd.,  
St. John, N.B.

**THE PRESS CLIPPING DEPARTMENT**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

**The Press Clipping Department, Board of Trade, Montreal**

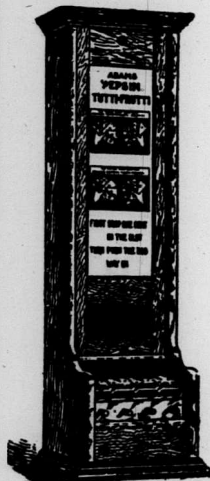
**GRIMBLE'S** English Malt  
**Six GOLD Medals VINEGAR**  
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**SALT**

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

**VERRET, STEWART & CO., Montreal - Quebec.**

**FIRST CLASS RETAILERS SELL**  
**ABSOLUTELY PURE**  
**GIVE IT A TRIAL**  
**COW BRAND SODA**



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.



# The Finest in the Land

# Keen's Mustard

has earned its name throughout the world, by reason of its  
**Pungency and Piquancy.**

**KEEN'S D. S. F. MUSTARD AIDS DIGESTION**

Therefore lengthens life.

## CURRENT MARKET QUOTATIONS

Mar. 3, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who will duly up in all the leading houses in the principal centres.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

<b>PURE GOLD.</b>	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00



Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case..... per doz.	1 20
1/2 lb. tins, 3 " " " " " " " "	90
1/4 lb. tins, 4 " " " " " " " "	60

### MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

### THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1/4 lb. jellies.....	2 25
1/2 lb. Crown sealers.....	2 25

### BLACKING.

<b>P. G. FRENCH BLACKING.</b>	
1/2 No. 4.....	\$4 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	8 25

### THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish " " " " " " " "	3 60
No. 3 " " " " " " " "	4 50
<b>per doz.</b>	
No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 " " " " " " " "	9 00
Venus Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss.....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

### BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	3 40
" 3 " " " " " " " "	5 60
" 4 " " " " " " " "	10 00

No. 1 Enamelled Tins ".....	2 50
" 2 " " " " " " " "	3 75
" 3 " " " " " " " "	4 00
" 4 " " " " " " " "	4 50

### THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination.....	12 00
Moody's Ox Blood.....	12 00
Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1 1/2.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00

Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in 1/2 gross cases.....	
Sunlight Liquid, 1/2 gross cases.....	10 80
Moody's Black Lead.....	25
1/2 gross case.....	
Reliable Stove Pipe Varnish.....	
1/2 gross cases.....	
6-oz. bottles.....	

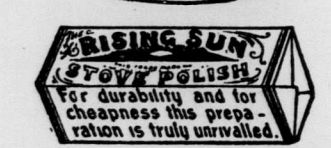
Sunlight Black Lead.....	
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Quickshine Pipe Varnish.....	12
1/4 gross cases pressed top tins.....	

### Stove Polish—

Quickshine Polish.....	9 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

### STOVE POLISH.



<b>Per gross</b>	
Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00



# Starch

For over 40 years we have made a special study of Starch and our arrangements for manufacturing and packing it are unsurpassed anywhere in the world.

Our special brands of Laundry Starches, Culinary Starches and Rice Starches are remarkable for their immaculate purity and cleanliness.

The Edwardsburg Starch Co. Limited Cardinal, Ont.

**THE F. F. DALLEY CO.** Per gross

Gem Stove Polish, 1/4 gross cases \$9 00  
 per doz  
 Stovepipe Varnish, 4 oz. bottles 1 00  
 6 oz. bottles 1 25  
 Boston Brunswick Black, 8 oz. bottles 1 75



No. 4-3 dozen in case \$4 57  
 No. 6-3 dozen in case 7 50

**BIRD SEEDS**

**BART. COTTAM & CO.**  
 Cottams, with Patent Bird Bread 0 07  
 Warbler, with Song Restorer 0 05 1/2  
 Belgian, with Bird Improver 0 05 1/2  
 International, with Bird Treat 0 05 1/2  
 German X, with Cuttlefish Bone 0 04 1/2  
 German, with Cuttlefish Bone 0 04 1/2  
 London Bird Seed, bulk 25 lb. cases 0 04 1/2  
 Bird Gravel, 10c. pkts., 24 in case 0 06  
 Bird Gravel, 5c. pkts., 48 in case 0 03

**THE F. F. DALLEY CO.**  
 Dalley's Spanish Bird Seed, 40 lb. cases 0 06  
 Dalley's Bird Seed, 40 lb. cases 0 06 1/2

**NICHOLSON & BROCK.**  
 Brock's Bird Seed 0 07  
 Norwich Bird Seed 0 06  
 Maple Leaf Bird Seed 0 05  
 Bird sea-gravel, 10c. pkts., 24 in case 0 06  
 " " " 5c. " 48 " 0 03

**CORN BROOMS**

**CHAS. BOECKH & SONS.** per doz.  
 net.  
 Carpet Brooms—  
 "Imperial," extra fine, 8, 4 strings.. \$3 65  
 " " " 7, 4 strings.. 3 45  
 " " " 6, 3 strings.. 3 25  
 "Victoria," fine, No. 8, 4 strings.. 3 30  
 " " " 7, 4 strings.. 3 10  
 " " " 6, 3 strings.. 2 90  
 "Standard," select, 8, 4 strings.. 2 90  
 " " " 7, 4 strings.. 2 75  
 " " " 6, 3 strings.. 2 60  
 " " " 5, 3 strings.. 2 40

**BLUE.**

**KEEN'S OXFORD.** per lb.  
 1 lb. packets \$0 17  
 1/4 lb. " 0 17  
 Reckitt's Square Blue, 12-lb. box 0 17  
 Reckitt's Square Blue, 5 box lots 0 16

**CANNED GOODS** per doz.

Apples, 3's. \$0 80  
 " " " 2's. 2 25  
 " " " 1's. 2 40  
 Blackberries, 2's. 1 40  
 Blueberries, 2's. 0 75  
 Beans, 2's. 0 75  
 Corn, 2's. 0 91  
 Cherries, red pitted, 2's. 1 75  
 Peas, 2's. 1 90  
 " Sifted select. 1 10  
 " Extra sifted. 1 25  
 Pears, Bartlett, 2's. 1 50  
 " " 3's. 2 00  
 Pineapple, 2's. 1 75  
 " 3's. 2 50  
 Peaches, 2's. 1 40  
 " 3's. 2 00  
 Plums, Green Gages, 2's. 1 39  
 " Lombard. 1 20  
 " Danmon Blue. 1 10  
 Pumpkins, 3's. 0 75  
 " " " 2's. 2 10  
 " " " 1's. 2 25  
 Raspberries, 2's. 1 40  
 Strawberries, 2's. 1 65  
 Succotash, 2's. 1 15  
 Tomatoes, 3's. 1 20  
 Lobster, tails. 2 40  
 " flats, 1/2's. 1 63  
 Mackerel. 1 20  
 Salmon, Sockeye, tails. 1 20  
 " " Horseshoe. 1 25  
 " Cohoes. 0 95  
 Sardines, Albert, 1/4's tins 0 13  
 " " 1/2's tins 0 20  
 " Sportsmen, 1/4's genuine French high grade, key opener 0 12 1/2  
 Sardines, Sportsmen, 1/2's 0 21  
 Sardines, key opener, 1/2's. 0 15 1/2  
 " " " 1/4's. 0 10 1/2

Sardines, key opener 1/4's. 0 18 1/2  
 Sardines, other brands 9 1/4 11 0 16  
 " P. & O., 1/2's tins 0 23  
 Sardines, Amer., 1/4's 0 33  
 " Mustard, 1/4 size, cases 0 04  
 50 tins. per 100 10 00  
 Haddies 1 20  
 Kipperd Herring 1 60  
 Herrings in tomato sauce 1 60

**CANNED MEATS.**

**(CANADIAN.)**  
 Comp Corn Beef, 1-lb. cans. \$1 30  
 " " 2 " 2 35  
 Comp Corn Beef 4-lb. can 2 50  
 " " 14 " 15 00  
 Minced Callops 2 " 2 60  
 Lunch Tongue 1 " 3 40  
 English Brawn 2 " 2 75  
 Camb Sausage 1 " 2 80  
 Soups, assorted 1 " 1 50  
 Soups and Bouill. 2 " 2 80  
 6 " 4 50

**ARMOUR PACKING CO.—HELMET BRAND**  
 Corn Beef 1 lb. 1 40  
 " 2 lb. 2 60  
 " 4 lb. 5 50  
 " 6 lb. 8 50  
 " 14 lb. 17 50  
 Roast Beef, 1 lb. 1 40  
 " 2 lb. 2 60  
 Luncheon Beef, 1 lb. 1 60  
 " 2 lb. 2 75  
 Brawn 1 lb. 1 30  
 " 2 lb. 2 35  
 " 6 lb. 6 60  
 " 14 lb. 14 50  
 Ox Tongue, 1 1/2 lb. 7 00  
 " 2 lb. 8 50  
 " 2 1/2 lb. 10 75  
 Lunch Tongue, 1 lb. 3 35  
 " 2 lb. 6 50  
 Chipped Beef, 1/2 lb. 1 60  
 " 1 lb. 2 65  
 Pigs' Feet b. 1 65  
 Potted Meats, Tongue or Ham 1/4 lb. 70  
 " 1/2 lb. 75  
 Potted Meats, Tongue or Ham 1/2 lb. 1 20  
 Potted Deviled Ham or Tongue, 1/4 lb. 70  
 Potted Deviled Ham or Tongue, 1/2 lb. 1 20

**WHITE LABEL.**

Soups Assorted, 1 qt. 3 00  
 " " 1 pt. 2 00  
 Gelatine of Boar's Head, 2 lb. 3 00  
 Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00  
 Flower Roast 3 00  
 Sliced Gold Band Bacon 3 00

**CHEWING GUM.**

**ADAMS & SONS CO.** per box  
 Tutti Frutti, 36 fc. bars. \$1 20  
 " (in cream pitcher) 36 fc bars 1 20  
 " (in sugar bowl) 36 fc bars 1 25  
 " (in glass jar) 115 fc pkgs. 3 75  
 Pepsin Tutti Frutti (in glass jar) 115 fc packages 3 75  
 Pepsin Tutti Frutti, 23 fc packages 0 75  
 Round P p in, 315 fc packages 1 00  
 Cash Register, 390 fc bars and pkgs. 15 00  
 Cash Box, 160 fc bars. 6 60  
 Tutti Frutti Show Case, 180 fc bars and packages 6 00  
 Variety Gum (with book in each box) 150 fc pieces 1 00  
 Bann r Gum (English or French wrappers) 115 fc pieces 0 75  
 Fartation Gum (English or French wrappers) 115 fc pieces 0 75  
 Mexican Fruit, 36 fc bars. 1 20  
 Sappora, 150 fc pieces. 0 90  
 Orange Sappora, 150 fc pieces. 0 75  
 Back Jack, 115 fc pieces. 0 75  
 Red Ro e, 115 fc pieces. 0 75  
 Magic Trick, (English or French wrappers) 115 fc pieces. 0 75

**CHEESE.**



**MAC LAREN'S IMPERIAL.** Per doz.  
 Large Size, cases 1 doz. \$) 00  
 Medium Size, cases 1 doz. 4 50  
 Small Size, cases 2 doz. 2 40  
 Individual, cases 2 doz. 1 00

**RECKITT'S Blue and Black Lead** (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)











The merits of the Starch are generally estimated by the demand there is for it.

# CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

**THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case.	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

<b>SUGAR.</b>		per lb.
Granulated (St. Lawrence.		0 01½
Redpath, A & L.		0 04½
German (Canadian) bbls.		0 01½
(imported) bags.		0 01½
Dutch, bags.	0 04½	0 01½
Paris Lump. bbls. and 100-lb.		0 05½
boxes		0 06
in 50 lb. boxes.		0 05½
Extra Ground (ing, bbls.	0 05½	0 05½
Powdered, bbls.		0 05½
Cream.	0 04 3-16	0 05½
Extra Bright.	0 04 1-16	0 05½
Bright coffee.	0 01	0 05½
Light Yellow.	0 03½	0 05½
Medium Light Yellow.	0 03½	0 05½
Yellow.	0 03½	0 05½
Demerara.	3 50	3 75

<b>SYRUPS AND MOLASSES.</b>			
<b>SYRUPS.</b>	bbls.	½ bbls.	
Dark.	per gallon.	0 23	0 25
Medium.		0 28	0 35
Bright.		0 32	0 42
Honey (com).		0 40	1 00
" 2 gal. pails.		1 35	1 40
" 3 gal. pails.			
<b>MOLASSES.</b>			
New Orleans.			
Barbados.			
Porto Rico.			
Antigua.			

<b>SOAP.</b>	
	
1 box and less than 5.	4 00
5 boxes and upward.	4 00
Freight prepaid on 5 box lots.	

**BRANTFORD SOAP WORKS CO.**



Ivory Bar" is put up in 1 lb., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

**TEAS.**

<b>BLACK.</b>			
Congou—		per lb.	per lb.
Half Chests Kaisow. Mon-		0 12	0 60
ing, Paking.		0 18	0 50
Caddies, Paking, Kaisow			
<b>INDIAN.</b>			
Darjeelings.		0 35	0 55
Assam Pekoes.		0 20	0 40
Pekoe Souchong.		0 18	0 25
<b>CEYLON.</b>			
Broken Pekoes.		0 35	0 42
Pekoes.		0 20	0 40
Pekoe Souchong.		0 17	0 35
<b>CHINA GREENS.</b>			
Gunpowder—			
Cases, extra firsts.		0 42	0 50
Half Chests, ordinary		0 22	0 38
firsts.			
Young Hyson—			
Cases, sifted, extra firsts.		0 42	0 50
Cases, small leaf, firsts.		0 35	0 40
Half Chests, ordinary			
firsts.		0 22	0 38
Half Chests, seconds.		0 17	0 19
" " thirds.		0 15	0 17
" " common.		0 13	0 14
Young Hyson—			
<b>PING SUEYS.</b>			
Half Chests, firsts.		0 28	0 32
" " seconds.		0 16	0 19
Half Boxes, firsts.		0 28	0 32
" " seconds.		0 16	0 19
<b>JAPAN.</b>			
Finest May pickings.		0 38	0 40
Choice.		0 32	0 36
Finest.		0 28	0 30
Fine.		0 25	0 27
Good medium.		0 22	0 24
Medium.		0 19	0 20
Good common.		0 16	0 18
Common.		0 13½	0 15
Nagasaki, ½ chests Pekoe		0 16	0 22
" " Oolong.		0 14	0 15
" " Gunpowder.		0 16	0 19
" " Siftings.		0 07½	0 11

**"SALADA" CEYLON.**



<b>Wholesale</b>		<b>Retail</b>	
Brown Label, 1s and ½s.	0 20	0 25	
Green Label, 1s and ½s.	0 22	0 31	
Blue Label, 1s and ½s and ¼s.	0 30	0 40	
Red Label, 1s and ½s.	0 36	0 51	
Gold Label, ½s.	0 44	0 63	
Terms, 30 days net.			

**RAM LAL'S (lead packages)**



Cases, each 60 1-lb.	0 35
" " 60 ½-lb.	0 35
" " 30 1-lb.	0 35
" " 120 ½-lb.	0 36

**"KOLONA"**



<b>Ceylon Tea, in 1-lb. and ½-lb. lead packets.</b>	
Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58
Terms, 3 per cent. off 30 days.	

**CROWN BRAND.**

(Ceylon in lead packages).

	<b>Wholesale</b>	<b>Retail</b>
Red Label, 1 lb. and ½ s.	0 35	0 50
Blue Label, 1-lb. and ½ s.	0 38	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½ s.	0 19	0 25
Japan, 1's	0 19	0 25

**TOBACCO AND CIGARS.**

<b>British Consols, 4's; Twin Gold</b>	
Bar, 8's	0 73
Ingota, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 63

**WOODENWARE.**

Pails, 2 hoop, clear, No. 1.	per doz
" " " " " "	\$ 1 45
" " " " " "	1 40
" " " " " "	1 40
" " " " " "	1 55
" " " " " "	1 40
Tubs, No. 0.	8 00
" 1.	6 50
" 2.	5 50
" 3.	4 50

**THE E. B. EDDY CO.**

Washboards, Planet.	1 60
" " " " " "	1 40
" " " " " "	1 25
" " " " " "	1 50

<b>Matches—</b>		<b>5-Case</b>	<b>Single</b>
		<b>Lots,</b>	<b>Case</b>
Telegraph.	\$3 00	\$3 20	
Telephone.	2 80	3 00	
Parlor.	1 30	1 40	
Red Parlor.	1 50	1 60	
Safety No. 1, wall box	1 40	1 50	
" " No. 2, slide box	2 80	2 90	
" " No. 3, capital.	2 75	2 85	
Flamers, slide boxes.	2 25	2 35	
" " wax stems.	3 20	3 31	
Tiger.	2 63	2 85	

**BRYANT & MAY.**

<b>Robert Greig &amp; Co., Agents.</b>	
No. 9 Safety, per gross.	\$ 2 00
" " 10 " "	1 10
" " 2 Tiger, " "	5 00
" " 4 " "	2 00



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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BIRD, Etc.

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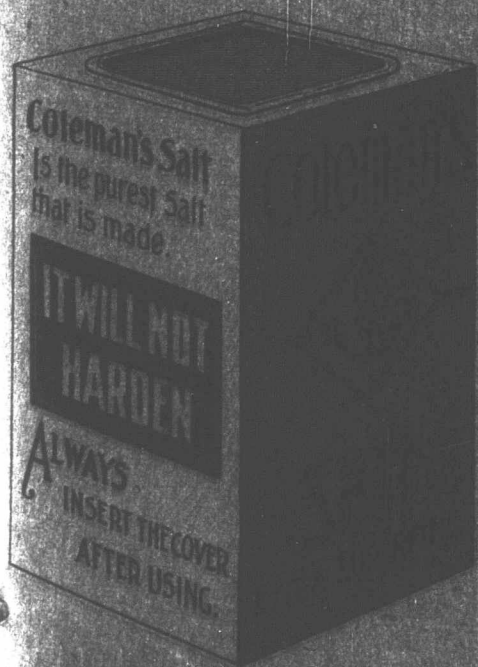
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We handle all kinds of Salt. Fine, Coarse or Land Salt in barrels, sacks or bulk. Unequalled shipping facilities. Prompt shipment. It will pay you to correspond with us.

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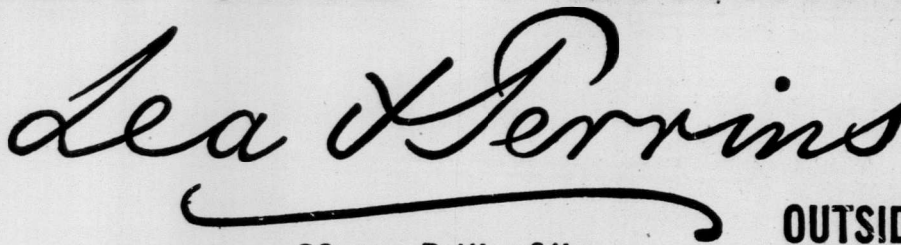
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