

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII.

TORONTO FEBRUARY, 16, 1894.

No. 7

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

**HUNTLEY & PALMERS
ENGLISH BISCUITS**

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKIER TOBACCOS.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

Imitation . . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's "TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,
To COUNTERFEIT is FORGERY.

We Protect Jobbers handling our Matches from any drop in price, on stock in hand.

The E. B. EDDY CO. :
HULL, CANADA.

BRANCHES AND AGENCIES AT :
Toronto, Montreal, Winnipeg, Hamilton,
Kingston, St. John, N.B., Halifax,
Quebec, Victoria, B.C., St. John, N.F.,
Melbourne and Sydney, Australia.

“Standard Goods are the best to Handle”

THESE
Delicious

SOUPS

are most carefully prepared with the

CHOICEST INGREDIENTS



THE

Most Eminent,
Most Economical,
Most Profitable,

SOUPS

— You can sell

DON'T deal in second-rate goods ; a reputation for selling the best articles will draw the most trade.



THE

“QUEEN”

OF

Table Jellies



The most highly concentrated.

Made only from the finest Gelatine.

E. LAZENBY & SON, London, Eng.

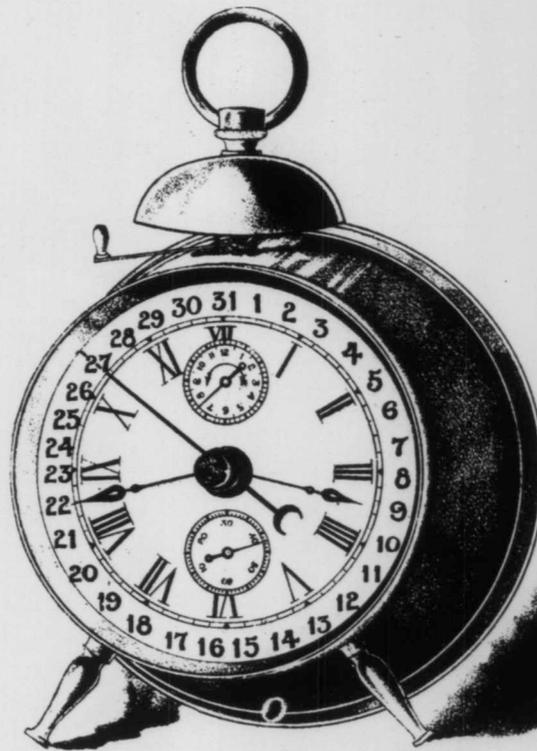
Canadian Agents,

Arthur P. Tippet & Co.

NEW GUM.NEW CLOCK.

Somerville's Calendar-Alarm Clock — Chewing Gum Package.

Very Best
Movement.



SIZE, 5 INCHES IN DIAMETER.

Calendar Hand
and Figures
in Red.

Contents of Package

6 Boxes Aberdeen Chewing Gum	\$6 00
1 Calendar Alarm Clock (value)	2 50

Price for Complete Outfit \$4 75

For Sale by the Wholesale Trade.

Limited number only to introduce our Aberdeen Gum—get one quick.

C. R. Somerville - London.

DAVIDSON & HAY

WHOLESALE GROCERS

AGENTS FOR

AUNT SALLY PANCAKE FLOUR

AUNT ABBEY'S ROLLED OATS

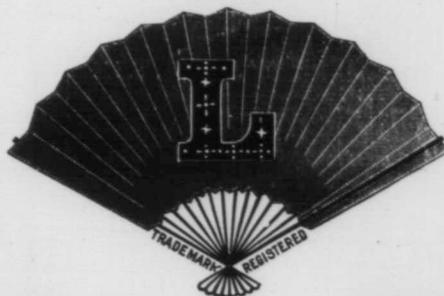
GLISTENING CREAM POLISH

Complete assortment of Groceries
always on hand.

ZENITH STAIN KILLER

FISH - FOR - LENT

Barrels Fraser River Salmon
Barrels No. 1. Labrador
Herring
Half-barrels No. 1 Labrador
Herring
Kegs Scotch Herring
Cases Skinned and Boned
Codfish



Cases Fine Table Codfish
Quintals No. 1 Large Dry Cod
Boxes Munn's Extra Codfish
Boxes Quail on Toast
Boxes Imperial Boned Fish
Boxes Medium Scaled Herring
Also full line of Canned Fish

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

Marshall's Choice

SCOTCH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FISH

Warranted SOLELY from the
FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all
the markets of the world.

SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

HUNDREDS Have increased their tea trade by handling our Standard Lines, put up in 50, 80 and 100 lb. metal-lined cases.

THERE ARE OTHERS Who can do the same thing, if open to conviction. The surest way is to try. Big profit and great value is what you are after, if we are any judge of human nature. You can secure both by handling our Standard Lines of Black Teas.

"THE 400"

"DALU KOLA"

"IMPERIAL"

"RUSSIAN"

Since introducing these goods we have had imitations, which is a compliment paid to all articles of merit. For hard or alkaline water the Imperial Congou is peculiarly adapted.

The Counter Tea Mixer, an indispensable adjunct to the grocery counter. Price \$1.50.

W. H. Gillard & Co., Wholesalers only **Hamilton, Canada.**

JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

NOT HOW CHEAP

BUT HOW GOOD

**B
I
S
C
U
I
T
S**

**C
A
N
D
Y**

**P
I
C
K
L
E
S**

**J
A
M
S**

WRITE FOR
NEW PRICE LIST
JUST OUT.

WM. PATERSON & SON, BRANTFORD

THE CANADIAN GROCER

Vol. VIII.

TORONTO AND MONTREAL, FEBRUARY 16, 1894

No. 7

J. B. McLEAN,
President.

HUGH O. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS

AND

TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - - 10 Front St. E.

MONTREAL OFFICE: - 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

It is beginning to look as though holders of evaporated apples have missed their market: At any rate the bullish feeling that obtained a few weeks ago is now less pronounced. The cause is largely due to the falling off in the foreign demand, where carloads were the order a short time ago now only fifty or hundred box lots being the maximum quantity wanted. Prices, at the same time, have declined $\frac{3}{4}$ to 1c. per pound on export account. The quality of some of the fruit offering has also a bearish influence on prices. Last season, it will be remembered, evaporated apples was a scarce commodity. This seems to have induced increased operations—by some of course who had had little or no experience in the work; the concomitant of which was naturally the turning out of a good deal of ordinary to inferior stock, while the first-class article is none too plentiful and is holding its own in regard to price relatively better than the poorer qualities. One favorable feature of the situation is the fact that stocks in the country, as far as can be ascertained, are not large. Dried apples, relatively, are stronger at the moment than the

evaporated article. As far as evaporated apples are concerned the New York market is in much the same condition as the Canadian.

* * *

The benefit to a community of merchants of a by-law regulating transient travelers was exemplified in Hamilton last week. Among the by-laws of that city is an ordinance decreeing that transient traders shall not carry on business there except on payment of a license fee of \$100. Some two months ago F. X. Cousineau, a Toronto dealer in bankrupt stocks, opened out a store in the Ambitious City for the sale of bankrupt stocks purchased in Kingston and other places. This fact he advertised; but he omitted to take out the necessary license. This, last week, led to a case in the police court, during which it was brought out that according to the by-law the only exemption in regard to bankrupt stocks is when the trader is selling off the stock of a city insolvent upon the premises; but no provision is made for adding to the stock to make it sell more readily. The defence rested upon a different interpretation of the by-law in this particular, maintaining that the ordinance did not so restrict the sale of such stocks. It was furthermore argued that in order to make the stock sell it was necessary to replenish it. But the presiding judge failed to evoke a reply when he wanted to know what object defendant had in up keeping his stock in the way he admitted he was doing, and thus compete with other traders. After taking a day or two to consider the case, the judge held there had been a violation of the by-law, and he imposed a fine of \$50. In addition to this sum Mr. Cousineau will have to take out the customary license.

Interest in the case is not, however yet exhausted, for Mr. Cousineau has decided to appeal.

* * *

As a rule enactments which interfere with the freedom of the trade are to be deplored rather than commended. A by-law similar to that which Mr. Cousineau ran against in Hamilton is one of the exceptionals to be commended. The license fee of \$100 may or may not be excessive. That is not a question at issue. It is the principle involved with which we are dealing. These bankrupt stock dealers, or transient traders as they are legally termed, have no interest in the village or town in which they temporarily locate, beyond the dollars they can make out of it during their sojourn there, while their influence on the town is detrimental rather than beneficial. The principle upon which these transient traders do business is that of the "Cheap John"; they cut and slash prices here and there to attract the unsophisticated and obtain big profits somewhere else to recoup themselves for their generosity. The fruits of this method of doing business are loss of trade by the regular merchants and the breeding of discontent between them and their ordinary customers, the former being displeased when they see the latter flocking to the store of the bankrupt stock man, while some of the customers conceive the idea that heretofore their storekeepers have been charging them excessive prices on some articles at least. Under such conditions it is only proper that the bankrupt stock dealers should be compelled to contribute to the corporation treasury through the medium of the license fee, seeing that they do not remain long enough to do so by the ordinary tax paying method. If they are not taxed in this way they get police and fire protection free—a premium,

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

as it were, for disorganizing local trade and depriving local merchants of customers and profits.

* * *

One of humanity's most common weaknesses is proneness to look upon conditions in a darker light than actual circumstances warrant. This was evidenced by last month's trade in wholesale grocery circles, at least as far as Toronto is concerned. "Oh, trade is quiet," or "there is nothing doing," were common expressions then. But a canvass along the street, however, demonstrates the fact that, on the whole, business during the month of January was better than for the corresponding month of last year. This is particularly satisfactory when in leading commercial centres across the line trade exhibits results quite to the contrary. Trade in Canada may not be as good as it might be, but it is a cause of satisfaction to know that we are better off in this respect than our neighbors.

* * *

The Canadian-French treaty, ratification of which was deferred at the last session of the Dominion Parliament, came up for discussion at the meeting of the Central Farmers' Institute in Toronto last week. The discussion arose over a motion approving of the action of the Government in thus leaving the matter in abeyance till the next session, but it naturally centred around the clause in the treaty which most interested the fruit growing members of the institute—namely, the wine clause. Canada grows annually about enough grapes to furnish every man, woman, and child in the country with six to nine pounds each. This fact was pointed out by the opponents of the treaty as one of the reasons for their belief that Canada needed not free French wines. Even under the present duty conditions, one member pointed out, \$200,000 worth of French wines last year were imported into Canada, intimating that if they were allowed free entry the result would be disastrous to the grape-growing industry of this country. Even those who expressed themselves as being freetraders, drew the line at free French wines, thus again illustrating what has been time and again contended, that the position most of us assume on the tariff question is determined by the effect it will have on the particular industry with which we are connected.

* * *

The temperance people of Hamilton are agitating for a reduction in the number of

shop licenses in that city from 34 to 25, and their efforts are being supported by the grocers in the Ambitious City who have no licenses. The grocers go even one better, they demanding that the shop licenses be done away with altogether.

UNPROFITABLE ECONOMY.

PECULIAR sometimes are the actions of people when they find themselves in a predicament. This is to be noted in the efforts that are now being made by some merchants to economize. And while it is apparent in several respects, there is one in particular to which we at the moment desire to refer: That is in regard to discontinuing subscriptions to trade papers.

A trade paper is either a help or a hinderance to a subscriber. With papers as cheap as they are to-day it must be a poor journal indeed that does not give value for the amount disbursed in the annual subscription. A careful study of the advertisements—of most trade journals at any rate—alone would save any wide-awake merchant the price of his subscription.

The last thing a sailor would think of throwing overboard if his vessel got into a precarious condition would be his chart. And what the chart is to the mariner the trade paper is to the merchant: Both are for consultation. It is obvious, therefore, that when times are the hardest and the margin of profits the narrowest, the merchant has really more need for his trade paper than when business is brisk and profits wide. In fact, if there is any time when the merchant can best afford to be without a trade journal it is in the zenith of his prosperity. Then, should he purchase heavily of a certain article, the market for which was declining, or not purchase when an advance was threatened, on account of his having no trade paper whereby he might be acquainted with these facts, he would be better able to stand the loss than when the opposite conditions prevail. Besides this, he who is without a trade paper loses the benefit of the hints and suggestions regarding business methods; also as to what others are doing to build up their respective businesses.

But in reality there is no time when a merchant can afford to be without his trade paper. If he is a subscriber to a number, and it is desirable, in the process of economizing, to cut off one or more of them, well and good. To cut off all of them, however, would be poor policy, indeed: It

leaves him out of touch with the markets, out of touch with the trade, and, in fact, out of touch with everything upon which the success of his business more or less depends.

A proposition to cut down expenses needs almost as much consideration as a proposition to increase them. But the merchant who submits this question to himself, "Will it pay?" will be assisted in the premises when he is thinking of dispensing with this or that clerk, article, trade paper, or anything whatsoever; and whatever the answer may be, obey it.

SMALL STOCKS OF RAISINS.

THE GROCER was the first to call attention to the remarkably light supplies of dried raisins held in Montreal at the first of the year, and each successive week since then has only accentuated the fact.

It is quite possible, therefore, that those buyers who did hold off too long with the idea that they could fill their wants at former prices have lost money by the method, for now prices are from $\frac{1}{2}$ to $\frac{3}{4}$ c. higher than they were at the opening of January. Besides this, the market in Montreal was absolutely cleaned up of fruit in first hands, our Montreal correspondent learning on Saturday that one of the leading commission firms in that city had closed out its last lot of off stalk fruit at $4\frac{1}{2}$ c. net—some 900 boxes or so; and now what round lots of stock there is left there are held firm at $4\frac{3}{4}$ c. for common, while 5 to $5\frac{1}{4}$ c. is asked for fine off stalk fruit.

The causes which have led up to the unusual scarcity of dried Mediterranean fruit on this continent are well known. Owing to the low ranges of prices Spanish owners of fruit restricted their consignments to this side the Atlantic, and as buyers, both in Canada and the United States, did not enhance their views in this respect the turn of the year came round with materially lower stocks, both at New York and in Canada. This is easily understood when it is known that there has not been a direct shipment from the Mediterranean to New York since early in November. Another factor also that has conducted to restrict the shipments to this side of the Atlantic, was the fact that Spanish exporters found the prices in England more to their taste than those which ruled on this continent.

Some figures which were furnished to our Montreal correspondent show the remark-

ably low position of supplies at present. The stock in New York on the 31st of December was 29,000 boxes, and there was received during January 2,000 boxes, making 31,000. There has been distributed during January in the United States and in Canada 27,000 boxes, which leaves 4,000 boxes of a stock in hand at that point on the 31st January.

It is when a comparison is made with the figures for previous years at the same date that the remarkably small compass in which stocks are, is seen. In former years there has been usually from 75,000 to 100,000 boxes of dried raisins in bond at New York at the first of the year. In Montreal the scarcity is relatively as great. On the first of the year there has usually been from 10,000 to 20,000 boxes in first hands on that market. Now, as already pointed out above, there is none at all. Nor is there any on the way to commission men at either city. It is quite possible though that if prices advance much further that the fact will lead to shipments to this side, as it would take little more to put values here in a more favorable position comparatively than those ruling in England.

THE STANWAY AND BAYLEY DISSOLUTION.

THE GROCER was in error last week regarding some of the details of the Stanway-Bayley dissolution. Through a slip of the tongue—or rather pen—it stated that Mr. Bayley had removed to 46 Wellington street east, when it should have been Mr. Stanway who had taken up his quarters there. In regard to the agencies a further mistake was made, although the responsibility does not altogether lie with THE GROCER in this instance. So far the details as to the several agencies of the old firm have not been settled, but it is probable that Mr. Stanway will continue control of those which were his special care, while Mr. Bayley will still look after those whose special duty it was to in the past.

CHATS WITH BUSINESS MEN.

“I HAVE just come from a deserted village,” remarked a partner of a well-known extract and flavoring company. “Where is it? Oh, it wouldn’t do to mention names. It’s north-west of here. But I went a little too far in saying that the place was deserted. It was not deserted, but it might as well have been, for it was asleep. And do you know what I be-

lieve to be one of the causes for this? Don’t suppose you do; but I’ll tell you: I only saw one or two copies of THE GROCER there, where in other places I have visited nearly every grocer and general merchant seemed to take it. I take special pains to ascertain who subscribes for your paper because of the advertisement we have in it. But this deserted or sleepy town: It is situated in a good section of the province, but the merchants there have no life. Their stores are dirty and the stock badly arranged, and the business men are complaining about the townspeople going to the city to buy a good deal, of their goods. From what I could see I don’t wonder at some of the people going to the city for the goods they want. I would if I were in their place. I travel a good deal; and I have learned this: That there are few if any complaints of this kind to be heard in towns where the merchants are wide-awake and pushing, furthermore, that take THE GROCER. You may think I am flattering, but THE GROCER has a wonderful influence for good in creating snap and push in those who regularly read it. Of course, it may be only a peculiar coincidence, but I have found that in communities where THE GROCER is extensively read there are to be found, as I have already intimated, lots of bright business men, and that where it is not the opposite prevails.”

* * *

“What’s new? Oh, I don’t know,” replied a broker to a query of mine. “But I’ll tell you one thing: Fine Assam teas are dearer in England. I cabled an order to our people last night, and I got an answer back this morning stating that they wanted 2c. more than they asked before.”

* * *

“There’s lots of excitement these days among the travelers running into Seaforth over this competition,” said a traveler Saturday. “What competition? Where have you been? Why, you must have been asleep. I mean over this belt that Andrew Young, of Seaforth, is putting up. But I forgot; you don’t know anything about it. Well, Andrew thinks he is as good a judge as to who is the biggest—well, traveling prevaricator, as he is of what constitutes good Congou tea. Some dispute him. I do for one. Well, in order to settle the matter he has donated a belt for competition among the travelers who visit Seaforth, in order to decide who is the champion prevaricator. It has been on for one month, and is to close at the end of March. Who’s ahead so far? Oh, Mr. —. But I guess I hadn’t better tell you. It’s afellow, anyhow, who travels for a Front street house down here; and, so far, he is about 100 points ahead. What are the conditions? Oh, that’s a secret, too.” And when my informant walked away, I wondered how high up in the competition he stood.

BYSTANDER.

‘RETAILERS’ RECORD.

S. K. BINKLEY, of Niagara Falls, has nearly finished his new store. Business is fairly good at Niagara Falls just now, and Mr. Binkley, like nearly every one else, anticipates a big trade next summer.

Walsh Bros., of Stratford, are expecting daily a carload of peas, corn and tomatoes.

W. G. Murphy, of Mitchell, is making a specialty of both Young Hyson tea and dress goods.

Fish King Hay, of Kincardine, is holding a big stock of salmon trout and herrings in Wiaraton.

Watson Bros., of Guelph, have refitted their store, making it one of the finest in the town.

W. A. McLean, of Owen Sound, has just received a carload of syrup in half-barre’s and two-gallon tins.

W. A. Wilkinson, of Barrie, proposes taking a trip to the Old Country the early part of next summer.

Frank Shefter, of Herringer & Shefter, Mildmay, is slowly recovering from an attack of typhoid fever.

George Martin, of Hespeler, has just refitted his store from top to bottom, making it equal to anything west of Toronto.

L. H. Yeomans, Mount Forest, better known as the Sugar King of the North, has received a large consignment of fresh and kippered herrings.

E. O. Flaherty, of Stratford, is in receipt of a large consignment of Japan and Congou teas, which are said to be showing extraordinary value.

T. S. Ford, of Mitchell, is another country retailer who found business fairly successful last year, and in the future he sees much that is encouraging.

J. W. Sandeson, Wroxeter, is comfortably settled in his new home, and his friends say he is even more satisfied with it than he is with last year’s business.

F. Krung, of Tavistock, is through stock-taking, and the results shown are most satisfactory. “Mr. Krung,” said a traveler, “has one of the largest dry goods and grocery stores in the west, and he’s a hustler.”

At the annual meeting of the Richelieu & Ontario Navigation Company, held in Montreal Thursday, a board of directors was chosen as follows: M. Connolly, L. J. Forget, J. Louis, A. F. Clerk, F. C. Henshaw, R. Forget, H. Mackenzie, J. Swift, W. Wainwright, and W. R. Miller. This leaves out five members of the old board: Messrs. N. K. Connolly, ex-president; Thomas McGreevy, Jacques Grenier, John Patterson, and W. G. Murray. Mr. M. Connolly was appointed president, and Mr. W. Wainwright, vice-president.

LONDON RETAIL GROCERS.

THE regular meeting of the London Retail Grocers' Association was held Feb. 7. There was a fair attendance, and the president opened the meeting at 3.25 p. m., just 25 minutes after time. The president, two members and the secretary, were all that were in the hall when the city clock struck three, the regular hour for opening. Several members filed in a few minutes later and the president asked for the reading of minutes of previous meeting—just 25 minutes time lost.

Two names were added to the roll of membership.

REPORT OF COMMITTEE.

W. H. Ferguson reported that on Jan. 16, an invitation was received from the Toronto Retail Grocers' Association, and three complimentary tickets enclosed for their At Home. The executive committee was called together and decided that London Retail Grocers' Association should send at least two representatives, and he and the secretary were elected to go; that the representatives attended the At Home, and that although THE CANADIAN GROCER stated that we did not take part in the dancing, he could say they had a most enjoyable time. The At Home was truly an "At Home," and the members of Toronto Association did all that could possibly be done to make it pleasant and enjoyable for their guests. "We had many pleasant chats with different members of the Toronto Association," continued Mr. Ferguson, "and the evening was spent in renewing old and forming new acquaintances that will be long remembered." He regretted that other associations were not represented. "There are," he said, "questions arising from time to time that are of interest to every grocer in the Dominion, and we cannot get too well acquainted, and such gatherings as the At Home of the Toronto Association was a very good place to get acquainted." He had no cause to regret having travelled from here to Toronto to attend the At Home. The C. P. R. furnished very comfortable cars; the At Home was very enjoyable; Toronto grocers very friendly, and he felt that the only one who might have any cause for regret might be the caterer, Mr. Harry Webb, "for we did justice to the splendid repast provided if we failed in any other part of the programme." (Laughter.)

A letter from Toronto Retail Grocers' Association, with printed draft of requisition to Parliament for an act respecting the packing, etc., of fruit, was read and taken up for discussion.

C. J. Wall remarked that he noticed one clause in the circular relating to the destroying of all foreign or undersized boxes or baskets. He thought that home growers of small fruits, such as strawberries, raspberries, etc., were in the habit of refilling boxes too often. They were used over and over

again as long as they would hold together, and were often so sour and soiled that when the fruit remained in them a few hours it became unfit for use. The cost of boxes was not so great as to necessitate their being re-used.

On motion of R. A. Jones, seconded by W. H. McCutcheon, it was decided to take necessary action to co-operate with Toronto Association respecting the question of standard weight and measure for vegetables and fruits.

Moved by P. McGlade, and seconded by W. McComb, that a committee be appointed with power to carry out the above resolution. Carried.

The president requested the mover to select the committee, and Mr. McGlade named Messrs. W. H. Ferguson, C. J. Wall, T. A. Rowat, R. A. Jones, W. H. McCutcheon.

C. J. Wall suggested that the secretary notify Toronto Association that this association will co-operate with them in the endeavor to obtain an act respecting weight, measure, and packing of vegetables and fruits, and ascertain if all other associations are falling into line. He thought every association in the Dominion should join in and render all the assistance in its power.

A communication from Montreal Retail Grocers' Association re Civil Service Employees' Garnishee Act was read, stating that they would co-operate with London Retail Grocers' Association in regard to the proposed amendment to the act.

Moved by W. H. McCutcheon, and seconded by R. A. Jones, that a form of petition be prepared and sent to all the associations in the Dominion, asking each association to obtain signatures and co-operate in obtaining the desired amendment to Garnishee Act respecting salaries of civil service employees. Carried.

Moved by P. McGlade, and seconded by Jas. Dobbin, that the committee named for the Fruit and Vegetable Act be also a committee on the civil service question. Carried.

A communication from Bowlby Bros. & Co., in answer to complaint made by this association of their having sold their goods to consumers, was read, stating that they failed to place their goods with the wholesale grocers of London, so had sold to some institutions and consumers in the city, and that they had sold to many such institutions throughout the country, and proposed to continue doing so; they found this trade quite profitable, and hoped that the supplying of some two or three institutions in London would not particularly affect the business of the individual members of the association or the association as a whole.

The communication was ordered to be filed, and the members will govern themselves accordingly.

The secretary was instructed to communicate with the Canada Packing Co., of Lon-

don, regarding the price they are selling lard at retail.

Adjourned at 5 p. m.; next regular meeting will be held on March 7.

THE INSINUATING RUMOR.

DEAR GROCER,—There have been many rumors afloat recently regarding the business standing of many of our city grocers, almost all of which were without any foundation. The question naturally is asked: From whence and by whom do these falacious reports emanate? for there must be, and is, a starting point for all such rumors. I have been engaged in business in this city now for about twenty years, and I know almost every grocer of long standing. I have seen many go out of the business, and many more come into it, and I firmly believe that if we take the trade on the whole that our city grocers are as solid financially to-day as at any time during the past twenty years. Then you ask, why is it that so many rumors are afloat just now discrediting the financial standing of so many in the trade? My solution of this question is the unmitigated jealousy existing among many of the retail grocers, aggravated by those miserable, unprincipled wholesale fruit dealers, who permit their agents to do and use such unbusinesslike methods in the pursuit of their business. Let me illustrate a few which have come under my personal notice. Blank & Co.'s agent starts out on Monday morning with a host of bills for collection; the first two or three places on which he calls the proprietors are not in or they are about some work inside or in the cellar, which necessitates their being absent from the store. The collector moves on to the next place. Here he is more fortunate, for he finds the proprietor in and busy in the store. He presents his bill with an air of satisfaction that he will be paid, but in place of getting paid, as anticipated, he is asked to wait until Wednesday and then he will get paid, the proprietor stating that he has received a number of calls already for money and he has paid out about all he can manage for that day. This statement sets the collector's brain a-whirling and he ruthlessly thrusts out his roll of accounts which he has to collect in full view of all those who may be in the store at the time, thus exposing the amounts and names of his customers, at the same time using some choice epithets against those customers who "hide away from meeting him on Monday mornings, etc.," and that he had been out so many hours and had not collected a dollar. And so he continues along his route, and by some unaccountable and mysterious means he gets more rebuffs, which fails to lessen his abuse of those who fail to meet his demands at sight, or out of sight, as the case may be. Another very unbusinesslike diversity by these fruit dealers is when they want to curry favors with some "good mark" they

TEAS! We are making it interesting for buyers. Our stock is large and well sorted. Our travelers will show you samples. If they do not reach you send direct to us for figures. To-day's prices will show a handsome profit in the near future.

LUCAS, STEELE & BRISTOL,
HAMILTON.

TELEPHONE 447

LeRoy Mills

Extra Refined Salt

3, 5, 7, 14 lb. bags, full weight.

We strongly recommend this article to the trade.

Lovejoy's

Breakfast Flakes

Cases, 3 dozen packages, \$4.00.

Cherry's **Irish Mustard**

Absolutely Pure.

BALFOUR & CO. Wholesale Grocers, Hamilton.



James Turner & Co.
HAMILTON.

Ask your Grocer for this,

The Best Coffee in the Market

THE COFFEE FOR

Private Families

Lumbermen

Hunters

and Miners

Pour on boiling water,
and it is ready
for use.



will belittle some smaller men in gloating over the fact that they have charged them \$6 50 a case for fruit, as they are slow pay, "but to you we will do them at even money, \$6, because you are sure pay, you know," etc. In this and many similar ways is the trade being injured generally, saying nothing of the personal injury to those who get slandered and injured in their business relations by those whose whole object seems to be to get money void of all true and proper businesslike principles.

OBSERVER.

RETAILERS' PROFITS.

THE British Columbia Commercial Journal has latterly been in receipt of a number of communications on the subject of what is described as the extreme advance on cost which, it is said, is the almost invariable demand of the retail trader, save and except in the matter of dry goods, in which the competition is so keen and the change in styles so frequent that "clearing out sales" at most ridiculously low—less, indeed, than living—prices are the rule and not the exception. Druggists' staples and druggists' sundries are cited as cases in which the profits cannot be described as short of exorbitant, hence the army of drug stores, all of which seem to be doing well, closings up among them being few and far between.

Then if one looks at the family or rather the prescription trade, a bottle of distilled water containing perhaps a drachm of the most inexpensive tincture cannot be had for less than 50c., leaving a profit of at least 40c.—some say to be divided between the druggist and the medical man, who, it is notorious, is accustomed to carry with him prescription papers bearing the headlines of some favored drug store, followed invariably by the symbolic "R," and occasionally by the direction "Sig." Now, is not the Dr. accustomed to be paid by his patient? Why should he then accept, if he does not actually demand, an honorarium from the dispenser in addition to the professional fee of his patient? As for the druggist, he makes it his general rule to charge 50c. for a 25c.

patent medicine, and for other packages he clinches his customers in about the same proportion. This is in addition to the profit he makes over and above the profit derived by selling the article at the price for which it retails nearer the place of production.

But it is the grocer of whom the consumer most frequently complains. Taking quality into consideration, tea, though much nearer its place of growth, is more costly than say at Toronto or Montreal. Sugar, at the present, is about as cheap as it is to be had anywhere else; but that is due to the competition of Hawaiian and other descriptions that have been placed upon the market, but not infrequently a soft white sugar is palmed off upon the consumer at the same price as the harder and much more economic article that sells at the same price. Coffee is from 25 to 50 per cent. dearer than in either of the places we have named. Canned and preserved goods are almost infinitely higher. Dried fruits are not to be had except at exorbitant rates, despite the proximity of the California orchards and gardens. Butter and cheese are away up, and, as for quality, what is offered is frequently below the standard. Other staples may be similarly spoken of, while, as for fancy lines—spices, condiments, biscuits, etc.—many people are forced to satisfy their appetites much in the same way as the hungry boy did, who, after looking through the windows of an Old Country cook shop, is reported to have gone away with the exclamation "Thank God for a good dinner!"

It is claimed that there are two reasons why in addition to much higher rents customers are compelled to pay such a large advance on cost. How much this amounts to can readily be seen by any one who has the opportunity of seeing the wholesale price lists. In the first place, it is said the distance that goods require to be brought involves augmented charges for freight. Supposing that it is \$1 per hundred weight extra, that is only one cent per pound, and not the additional sum that is expected by the retail storekeeper who, according to some wholesalers, has only to bear a share of the difference, the competition in the

distributing houses being such as to compel them not subsequently to assume the entire burden.

No doubt one reason of the excessive profits of which we speak is the undue amount of credit extended to some customers, whose neglect to pay is the cause of an additional imposition on customers generally. The retailer, in consequence of the default of those who buy from him, is forced to pay for the additional time during which his paper runs. If he placed this on the shoulders of those who neglect to pay in the shape of interest charges, there would not be so much to complain of, but, as it is, every one is the sufferer on account of these inordinate profits.

While speaking of the complaints of the wholesalers of these undue profits, it must be said that among them there are, it is announced, those who, when they have a retail customer requiring an extended line of credit make him pay in the first place extra prices for what he buys, duplicating and possibly triplicating their ordinary profits because they know that the retail dealer is helpless in their hands. One thing is certain, said a well-known and highly respected merchant the other day, prices to consumers must be brought down to rock-bottom figures. People cannot afford to pay more. Wages are getting lower, and there are many who cannot, even at the reduction, get sufficient work to do. The days when cost was no object are over, and if those who are now in business do not take a move in the right direction there are those who will enter the field and acquire the trade which they have recklessly driven away.—B. C. Commercial Journal.

Ed. (the bill collector)—I'm one of the most popular men in town. Ned—Why do you think so? Ed.—Wherever I go I'm always asked to call again.

A manufacturer of baking powder, in trying to run down a rival's goods, says they contain alum, which all medical authorities say should not be taken into the system. We rise to ask what the alumentary canal was made for.—Puck.

This cut shows the shape of



SWEET HOME SOAP.

The quality is unsurpassed.
The price is unequalled.
The demand is increasing.

London Soap Co.

LONDON, ONT.

STRAWBERRIES

We are offering a snap shot in CANNED STRAWBERRIES, packed in 2-lb. tins. Quality the best and price the lowest—viz., \$1.30 per doz.

Send along
Your Orders



H. P. Eckardt & Co.

Wholesale Grocers

Toronto.

Not how CHEAP but how GOOD

The Largest
and Most Complete
**BREAKFAST CEREAL
FOOD MILLS**
IN THE DOMINION

OPERATED BY
THE IRELAND NATIONAL FOOD CO., Ltd.
TORONTO, ONT.



Our specialties put up only in pkgs. are superior in quality to the ordinary Cereals sold in bulk.

The trade find our goods satisfactory and profitable to handle, **because** they are milled from only the best selected grain upon the most approved process, and are of uniform quality.

Prompt attention given to all mail orders.



Choice Bulk Goods of standard quality put up in barrels and bags.

OUR DESICCATED ROLLED WHEAT IN PACKAGES IS THE FINEST BREAKFAST CEREAL FOOD IN THE WORLD
3 lb. Packages--1 Doz. Per Case. Freight allowed on 5 Case Lots.

GROCERS:

Your customers' interests are your interests, and it is well to remember that this soap is the **BEST VALUE, FOR THE CONSUMER,** of any soap in the market.



**YOU RUN NO RISK
WITH
SUNLIGHT SOAP**

It is safe to recommend it; it is a pleasure to use it. Its claims to absolute Purity are not assumed, but genuine, and are backed by the endorsements of the leading chemical scientists of Great Britain and Europe.



[This department is made up largely of items from travelers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

H. LAPORTE, of Laporte, Martin & Co., has been elected president of the Montreal Chambre de Commerce, and Mr. J. D. Rolland, vice-president. The annual meeting takes place on Friday in the Monument National, when the council will be elected.

The Hollanders are the greatest tea and coffee drinkers, using 240 ounces to the inhabitant every year.

There is a "cut-price" grocer in Camden, N.J., who is selling bread at one cent a loaf. He is probably actuated by feelings of sympathy for the unemployed poor.

The Dresden Canning Co. is being wound up, and the property has passed into the hands of the Aylmer Canning Co., who will rebuild and conduct the business on a better basis.—Blenheim News.

Collector—Fewscads told me yesterday to call to-morrow and he would settle this bill.

Bridget—Mr. Fewscads is not in, sor, but if he promised to pay you termorrer, what the devil are you comin' here to-day for? To-day isn't termorrer, by any manner or manes!

A grocer the other day said that his expenses increased every year, and for this reason: His help never left him; and they felt—as he did, too—that they were entitled to larger pay. We wonder if all grocers look at it in this way. A faithful clerk who remains with you year after year is entitled to increased compensation from year to year. Do you give it to him?—Ex.

A cable says the official figures for the trade between Canada and the United Kingdom for the month of January are published to-day. They show that the imports were £173,089, being an increase of £99,528 over the previous January. The exports to the Dominion totalled £351,111, a decrease of £39,913 for the month, as compared with January, 1892.

History says that one day in 1694, a ship in distress, from the Isle of Madagascar, put in for supplies. The commander was known to the governor, they having met during his travels, and acquaintance was very pleasantly renewed; when the ship took her departure, after having her wants abundantly supplied, the captain presented the governor with a bag of rice. The governor experimented

with his seed on a warm, marshy spot in one corner of his garden, with splendid success. And soon the marshy shores of the rivers and lagoons of South Carolina and Georgia were yielding magnificent crops of rice. It rapidly became an article of export, for we find that in 1724, 100,000 barrels were exported to England, and in 1761 the total value of the crop was estimated at \$1,500,000.—Ex.

The Canadian Pacific Railway Company is applying to the Dominion Government for authority to bridge over the Ottawa to connect the Lake Temiscamingue railway line, now being constructed by the company, with the main Canadian Pacific line at Mattawa. As the Ottawa river is not navigable at that point the government can authorize the construction of a bridge there by order-in-council.

DRY GOODS.

TORONTO MARKET.

TRADER is holding its own in nearly every line. The volume of business done is not equal to the volume up to the same date last year, but the decrease is slight. The past week has been without features with a single exception. Coarse domestic woolen goods are weakening. This is a surprise, as holders of wool are confident of an advance as soon as the Wilson Bill passes. Nevertheless, manufacturers of such goods as shirts and drawers have backed down, and are now willing to accept orders at bear prices. Most of the wholesalers are still holding their orders for fall delivery of knit underwear, and accordingly the manufacturers are anxious to secure them. The waiting policy played by the wholesaler has been too much for the mills' agents.

The spring number of THE DRY GOODS REVIEW, to be issued on the 19th, is expected to be something superior, in the line of trade journals, to anything heretofore issued in Canada.

Gordon, Mackay & Co.'s staple department is booming. They sell all staples, domestic and foreign, at 60 days net, but claim that their prices are even closer than their terms.

E. & S. Currie, Bay street, have surpassed their previous records in the production of spring neckwear. They are making some beautiful lines of goods. Their newest tie is the "Ava."

W. R. Brock & Co. are showing four job lines of embroideries fully 20 per cent. below regular value. Having contracted for a large quantity in case lots, they were able to secure these goods at such prices as enables them to give their customers special plums to retail at the popular prices of 5, 10, 12½, 15, 20 and 25c.

Gordon, Mackay & Co., always on the alert, have secured the agency for Puritan

pins, probably the best pin made. They have an arrangement with the manufacturer enabling them to supply their customers gratis with elegant silver plated pin trays that help very materially in selling Puritan pins.

Alexander & Anderson occupy a leading position as a live dress goods house, their display this season is large and varied. Small, neat effects seem to be the prevailing taste for the approaching season. They show a large line of plain goods and fancy weaves, also some very stylish goods in shot effects and silk mixtures, which are going to be popular dress fabrics. In cotton dress materials they show particularly striking lines in prints, sateens, zephyrs, printed French delaines, organdie muslins, crinkles, etc. Specially cheap lines in cretonnes and art muslins, fine lines of shot silks, plain colored surahs, and black silks, at popular prices.

DEATH OF A LONDON GROCER.

THE hand of death has again entered the ranks of the members of the London Retail Grocers' Association and removed one of its members, Wesley W. Osborne, a well known and highly respected young man. Mr. Osborne was an active member of the association, full of life and vigor, and it was a great surprise when his death was announced, which took place on Thursday morning. The funeral took place on Saturday, and was attended by a large number of the members of the Retail Grocers' Association. The deceased carried on a grocery and fruit store and intelligence office for servants at No. 56 Dunstons street, London, for many years. He was a native of London, and his father, now deceased, was quite a large property holder in the city. Wesley was in his 29th year. He was married to Miss Mary McLean, of Port Elgin, and was the father of three young children, who, with his widow, survive. An attack of grip, which developed into inflammation of the lungs, was the cause of death.

ESTABLISHED 1850.

FOR THE GIFT ENTERPRISE TRADE

It would be impossible for us to enumerate the number of

New Novelties and Useful Articles we have in stock suitable for this business. It will pay every dealer to inspect our stock. You will find goods no other house in the trade carry, and at prices that will induce you to place your trade with us.

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

J. F. EBY

HUGH BLAIN



Self Sealing Jars

Grocers who have a trade for 1 and 2 lb. jars of Mustard can increase their trade very much by selling our Fine Durham Mustard in these handsome, convenient and useful jars. Write us for prices, or add a dozen to your next order.

IT IS THE STANDARD BRAND.

Every merchant should have the Horse Shoe Brand in Stock. Every can warranted. No complaints from your customers, and a good profit.



Write us for special prices on quantities. It will pay you.

A Delicious Article _____

“Royal Arms” Double Cream

CHEESE.

There is no cheese on the market so satisfactory as this high grade cheese. It pays you a good profit.



EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

LYTLE'S PICKLES



ARE THE BEST
Increase of Sales for 1893
68 PER CENT.
Over 1892

T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.

BEANS

Hand-Picked
White Beans.

Fancy Cleaned, California, Lima
Beans.
Green Soup Peas.

A choice consignment of each just received.
Write for quotations.

F. W. FEARMAN,
HAMILTON, ONT.

ESTABLISHED 1851.

WE OFFER

**5,500 Boxes Arguimbau
New Valencia Raisins.**

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in
barrels, half barrels and cases. We guaran-
tee them first quality. Ask our prices and
samples before buying elsewhere.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

FULL LINES OF
**Raisins
Currants
Figs and
Pure Spices**
AT LOWEST PRICES.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Salmon.

RED FISH,
\$1.00

Only a Limited Quantity Left.

WARREN BROS. & BOOMER
35 and 37
Front St. East, TORONTO

Teas

Ceylon, Assam,
Congou, Hyson,
Japan.

J. W. LANG & CO.

59, 61, 63 Front St. East, TORONTO

VICTORIA BLEND

(Ceylon Tea)

In 1 lb. and ½ lb. packages. Blended
to suit all tastes.

GIVE IT A TRIAL

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY, St. Catharines, Ont.

SYRUP

Extra Bright (American)
in ½-brls. (pure cane)

Send for samples and quotations.

PERKINS, INCE & Co.

41 and 43 Front St. East

We are offering

**British Columbia
Salt Water Salmon**

In barrels and half-barrels.
Quality Superb.

**Smith and
Keighley**

9 Front St. E., Toronto



IF I WERE A GROCER.

IF I were a grocer, says a writer in American Grocer, I would have the approach to my place of business so attractive that passers-by would be forced to stop and look at a glistening front and an attractive display of goods. I would have the store floor, counters, scales and fixtures as bright and clean as elbow grease and Sapolio could make them. I would buy the best goods in the market and pay particular attention to offering wage earners the very best possible value for their money. I would have neat, competent and gentlemanly clerks, noted for their courtesy, fidelity, honesty and efficiency. I would try never to be out of goods in every-day demand. I would have a systematic and high-grade service. I would grant credit to every deserving applicant, and, in order to guard against loss, I would have a first-class credit department, where the record and standing of every customer was scrutinized and watched. I would render all bills and accounts regularly and pay strict attention to collections. I would buy for net cash, even though I had to buy frequently and in small lots. I would catch every possible discount. I would be on hand early and late, and set an example to all helpers of devotion to business. I wouldn't skulk out to see a ball game in the middle of an afternoon, nor be found playing pool or billiards in the room around the

corner. I would give attention to politics out of business hours, and try to make my every-day life conform to my religious professions. I would eschew all intoxicating liquors, forbid smoking in the store, and provide no convenience for tobacco chewers, loungers or sitters. I would try to have all helpers enthusiastic workers, taking a personal interest in the success of the business; in some way making them sharers in the results, after they had, by faithful service, won the right to such recognition. I would ever keep in mind that I was after the almighty dollar, and by economy, thrift, and perseverance strengthen my credit. I would not touch any outside investment, nor have any pecuniary interest in any venture which demanded my time. I would take a trade journal of the best sort. I would keep posted about the goods I handled. I would advertise, ever keeping in mind that a pleased customer is a steady advertiser.

PERSONAL MENTION.

Robert Stewart, who has for some years represented Eby, Blain & Co. in a section of Western Ontario, has joined the traveling staff of Davidson & Hay.

W. L. Hunter, who for the past ten years has looked after the interests of J. W. Lang & Co. in the midland counties, has been deputed to open up a new route in the west for the same firm with a general line of

groceries. He will take in the towns and villages on the G. T. R., B. & L. H., W. G. & B., and other lines.

BUSINESS WILL BE BETTER.

Some of these days all the skies will be brighter—

Some of these days all the burdens be lighter;

Hearts will be happier—souls will be whiter—

SOME OF THESE DAYS!

Some of these days, in the deserts upspringing,

Fountains shall flash, while the joy-bells are ringing,

And the world with its sweetness of birds shall go singing—

SOME OF THESE DAYS!

Some of these days! Let us bear with our sorrow;

Faith in the future—its light we may borrow;

There will be joy in the golden to-morrow—

SOME OF THESE DAYS!

—Atlanta Constitution.

Juvenile Customer—I want ten cents' worth of cheese, sir, if you please. Grocer (cutting off a chunk and weighing it)—I'm sorry, little girl, but I've cut off a trifle too much. Here's a quarter's worth. Juvenile Customer—Yes, that's what mamma said it would be. Here's the quarter.—Chicago Daily Tribune.

NOW IS THE TIME TO ORDER

TRADE

P. G.

MARK

Blackening and Ladies' Boot Dressing

PURE GOLD MANFG. CO.

TORONTO.



ESTABLISHED 6 YEARS

The "Monsoon" Brands

CONSIST OF THE FOLLOWING:

INDIAN.

1. Finest Assam Pekoe
2. Assam Broken Pekoe
3. Assam Pekoe Souchong

CEYLONS.

4. Finest Ceylon Pekoe
5. Ceylon Broken Pekoe
6. Ceylon P. Souchong

In Cases of 60 1-lb., 120 ½-lb. or 12 5-lb. packets. Cases can be assorted Indians and Ceylons.

The Above Brands Give Universal Satisfaction and Suit all Tastes.

We carry the largest and best assorted stock of Indian Teas in Canada. Write for samples and you will be satisfied with the values we can give.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

CHRIST^Y JAMES & CO., LONDON,
ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

Currants

IN GOOD ORDER
AND CONDITION

In Barrels at 3c. per lb.

Cases at 3¼c. per lb.

CROP 1892.

Our Best Value for Grocer
or Consumer to-day is

JAPAN TEA DUST

AT SIX CENTS PER LB.

Send for Samples to

Lightbound, Ralston & Co.

WHOLESALE
GROCERS,

MONTREAL.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 15, 1894.

GROCERIES.

FURTHER advances in sugars has been the feature of the market this week. Outside this particular there is nothing in the situation that may be termed interesting. Canned vegetables are still moving fairly well, but there is nothing in them to attract attention. Coffees remain much as they have for some time. Sugars at the advance are selling slightly better. In syrups and molasses business is fairly good. Teas are developing a little more life, especially the Indian and Ceylon kinds. Firmness is still the predominating characteristic of foreign dried fruits, although an improved demand is reported for Valencia raisins. The market for foreign green fruit rules quiet, and in some lines there is an easier feeling. Butter is much as before, and cheese keeps firm.

CANNED GOODS.

Nothing new of importance has developed during the week. Peas, tomatoes, and corn are still moving fairly well at 80 to 85c. Canned fruits, on the other hand, are a little quieter than they were, but there is no change in values, quotations still being: Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10; Salmon is still going out quietly at \$1.20 to \$1.30 for talls and \$1.50 for flats. Lobster is in fair demand and unchanged at \$1.85 to \$2.10 for tall tins and \$2.40 to \$2.50 for flat tins.

COFFEES.

Rio coffees are still in demand, and there is a fair enquiry for Maracaibo for blending purposes. Referring to the New York market the Journal of Commerce says: "On Rio and Santos grades there is to be heard something of a bullish argument, based on the contingency of present shop supplies not being full enough to satisfy natural consumption. But there seems to be all the coffee available now that the market can take care of, with some slopping over all the while, and gradual shading of rates failing to act as an attraction for fresh demand." On the local market prices are unchanged. We quote, green, in bags, as follows: Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 22 to 23c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.

NUTS.

No change is reported and demand is light. We quote as follows: Brazil nuts, 13 to 15c. a pound; Sicily shelled al-

monds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11½ to 12½c.; filberts, 9¾ to 10¾c.; pecans, 13½ to 15c.; nuts, per bushel, hickory, \$2.

RICE.

The market has again ruled quiet and featureless during the week, with prices as before. We quote: Ordinary, 3¾ to 3¼c.; Montreal Japan, 5 to 5¼c.; imported Japan at 5¾ to 6¼c.

SPICES.

Business continues active at unchanged prices. We quote: Pure black pepper, 13 to 15c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

The market is stronger and prices higher than a week ago. Saturday last some of the refiners were 1-16 to ¼c. higher in their views on yellows, and on Monday both granulated and yellow sugar were advanced ¼c. Granulated is now selling at 4¾ to 4¼c., with most business holding firm at the outside figure. There are still some very dark yellows to be obtained at 3¼c., but 3½ to 4¼c. is the range for the ordinary merchantable article. The refiners are firm in their views and look for further advances, pointing to the fact that while the raw article has advanced about 9-16c., the refined has not appreciated more than ¼c. Among jobbers there is a difference of opinion regarding the possibility of another advance. The advance has stimulated the demand somewhat, and although it is principally for small lots there has been a fair movement in carload lots. The advance caught most, if not all the houses on the street, with small stocks, there having been light buying after the holiday trade in order to allow stocks to run low preparatory to taking stock. Jobbers are just now rather free buyers.

Willett & Gray, in their Weekly Statistical say:

THE WEEK—Raws advanced ¼ to 3-16c.; refined advanced 1-16c. Net cash quotations are: Muscovados, 2.81c.; centrifugals, 3.24c.; granulated, 4.04c.; receipts, 28,774 tons; meltings, 23,000 tons. Total stock in all the principal countries, 1,705,280 tons, against 1,522,034 tons at the same dates last year. Afloats to the United States from all countries estimated, 40,000 tons, against 60,000 tons last year. Afloats to the United States

include shipment of 10,000 tons beet sugar during the week from Hamburg and Bremen. 10,000 tons more freight room is engaged.

RAWS—The market during the week under review has shown extreme strength from beginning to end, and closing with an advance of 3-16c. per lb. It is impossible to say exactly what has caused this condition in the face of an extremely dull and restricted market for refined, and the only plausible explanation is that refiners expect that a duty may eventually be placed on sugar, and are therefore anticipating their requirements. Very large purchases have been made by all refiners of cargoes arrived and afloat, but the largest buying has been of Cuba sugars for shipment later on. The tendency is toward further improvement. American and European markets are now on a parity. The only present basis of judging of the size of the Cuban crop is the production to date as compared with former years. The production is so much larger thus far that a crop of a million tons is still a very fair estimate, although in Europe there appears to be a disposition to under estimate the crop as is generally the case over there at the early stage of this crop. Our Cuban friends see no reason to intimate a change in their estimates. The planters are now receiving good prices and there is plenty of cane in the fields for a large crop. The only uncertain factor is the weather for grinding.

REFINED—A very unsatisfactory refined market is opposed to the strong raw sugar situation. Refiners are constantly paying advances for raw sugar, and yet the country is taking their product so slowly that the usual advances under normal conditions are not forthcoming. Only 1-16c. rise has been made this week, and raws and refined are now reduced to a minimum difference of .79c. per lb. This cannot continue, and a rise may come at any moment.

SYRUPS.

Demand continues good, for the bright article at about 2½ to 3c. especially. We quote: Dark, 20 to 25c.; medium, 25 to 28c.; bright, 30 to 35c.; very bright, 50c.

MOLASSES.

Demand is fairly active at unchanged prices. The call is principally for New Orleans at 28 to 30c. in barrels, and 32½ to 34c. in half-barrels.

TEA.

The improved demand noted last week has been maintained, although the movement is not yet what may be termed brisk. Indian and Ceylon teas appear to show the

MARKETS.—Continued

most improvement. Assam teas are cabled a little firmer. In China greens there is a fair movement. Prices generally are steady.

DRIED FRUIT.

The situation remains much as before. Valencia raisins continue firm in price, and, if anything, the demand is a little brisker than a week ago. Stocks here are gradually getting into smaller compass, particularly off-stalk and fine off-stalk. We quote: Off-stalk, 4½c.; fine off-stalk, 5 to 5½c.; selected, 5¾ to 6c.; layers, selected, 6¼ to 6½c. The high prices which have been obtaining have caused a good deal of attention to be paid to the old fruit on the market. Sultana raisins dull and unchanged at 5½ to 8½c. Malaga raisins are without feature worthy of note. Currants are fair demand, with prices as before. We quote: Provincials, 3¾ to 4c. in brls. and half brls.; Filiatras, 4 to 4½c. in brls., and 4¼ to 4¾c. in half brls.; Patras, 5 to 5½c. in brls., 5¼ to 5¾c. in half brls. 4¾ to 6¾c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 9 to 10c. Figs are quiet at 9½ to 12½c. for Eleme layers in 10 to 28-lb. boxes; tapnets, 4½c. Prunes are in active demand at 5½ to 7c. in cases. Dates, quiet at 5½c.

BUTTER AND CHEESE.

The butter market is still in an unsatisfactory condition, although there is a little better feeling if anything on account of some of the lines here being cleaned up, while a few more outside orders are being received. Under such conditions it is not so hard to effect sales. There is a free supply of large rolls and pound rolls, but really choice dairy tub is wanted by jobbers at about 18c. There is not much doing in creamery butter, and while offerings are not large stocks here are fair. We quote jobbing price: Dairy—Choice tubs, 19 to 20c.; medium tubs, 17 to 18c.; low grade, 15 to 16c.; large rolls, 15 to 18c.; pound rolls, 20 to 23c. Creamery—Tubs, 24 to 25c.; pound prints, 25c.

GREEN FRUIT.

Business continues quiet. Lemons are offering freely, but there is not much demand, and prices have an easier tendency. In oranges, Floridas are firm, while other growths are easier. There are very few bananas offering on account of the weather, and demand is light. The market for Jersey cranberries is bare and prices are in consequence much higher, while the domestic

article, of which there is an abundance, is not wanted and is lower in price. Apples are in good demand for shipment to the American market, but locally there is not much doing, and what is wanted here is nearly altogether being supplied by the farmers. Prices are still firm, part of a carload of fancy stock selling as high as \$15 per barrel. We quote: Oranges—Floridas, \$2.25 to \$3; Mandarines and Tangarines, \$2 to \$2.25 half box; Valencias, \$3.75 to \$4; California navels, \$2.50 to \$3 per box. Lemons—Messinas, \$3.50 to \$4.25 for 300's, \$3.50 to \$4.25 for 360's; bananas, \$1.25 to \$1.75; California pears, \$2.50 to \$3 per box; Malaga grapes, \$5 to \$5.50 per keg; pineapples, 15 to 30c. Cranberries, New Jersey, \$7.25 to \$7.75 per barrel, and \$2.50 to \$2.75 per box; Canadian, \$5 to \$6 per barrel; boxes, \$2 to \$2.15. Apples, good to choice, \$3 to \$4.50; second quality, \$2.25 to \$3. California dried fruit—Apricots, 17 to 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

HOGS AND PROVISIONS.

Dressed hogs are easier at \$5.85 for rail lots. There are quite a number offering, but there is not much demand. Provisions show some improvement, principally in pickled hams, mess pork, and long clear bacon.

BACON—Long clear, 8¼ to 8¾c.; smoked backs, 11c.; breakfast bacon, 12c.; rolls, 9 to 9¼c.

HAMS—11 to 11½c. for smoked, and at 10½c. for pickled.

LARD—Pure Canadian 10c. in tubs, 10½c. in pails and 9¾c. in tierces. Compound, 8 to 8¼c.

BARREL PORK—Canadian heavy mess \$16, Canadian short cut \$16.75 to \$17, shoulder mess \$14.50.

DRESSED MEATS—Beef fores, 5 to 5¼c., hindquarters 7 to 9c., mutton 6 to 7c., veal 7½ to 9c.

COUNTRY PRODUCE.

BEANS—There have been transactions outside at \$1.15 for the prime medium article. The jobbing price of good hand-picked is unchanged at \$1.30 to \$1.40.

DRIED APPLES—Some holders are asking as much outside as jobbers are getting here, but no transactions are reported. The jobbing price is unchanged at 5¾ to 6c.

EVAPORATED APPLES—The market is slow and the feeling rather easier. Holders are asking 9¼ to 9½c. outside, but no transactions are reported. Jobbers are still quot-

ing 9½ to 10c. for 5 box lots and 10½ to 11c. for small lots.

EGGS—The market is weak and lower. Fresh are quoted at 16 to 17c., held at 13 to 14c., and pickled at 10c.

POTATOES—Market still flat and prices easy, with 45c. the idea of dealers for carloads on the track; 55c. is the ruling price out of store.

HONEY—Dull and unchanged. We quote: Extracted white in tins, 7 to 9c.; white in sections, 14 to 15c.; dark ditto, 9c.

POULTRY—The market is getting a little firmer, especially on fresh killed stock. Turkeys and chickens are quoted higher. We quote: Turkeys, 9 to 11c.; geese, 7 to 8c.; chickens, 40 to 60c. per pair; ducks, 50 to 75c. per pair.

ONIONS—Prices are higher all round, and we now quote: Spanish, 85 to 90c. per crate; Canadian, \$1.20 to \$1.25 per bag. Jobbers expect to see the Spanish article up to \$1 within a few days.

MAPLE PRODUCTS—Quiet and unchanged. Syrup is quoted at 75c. per wine gallon tin, sugar at 9c. per lb.

SEEDS.

Alsike remains quiet but steady. Red clover, in sympathy with the rapid decline in the American market, is considerably lower. There is not much movement in timothy yet, and prices are mostly nominal. These prices are being paid by jobbers at outside points. Alsike, \$5.75 to \$6.25 for good to prime seed, and \$6.50 to \$6.80 for choice to fancy. Red clover, \$5.50 to \$5.75 for prime to fancy. Timothy, \$1 to \$1.25 for inferior, \$1.50 to \$1.60 for prime; choice to fancy, \$1.80 to \$2.

SALT.

An upward tendency is reported in land salt, and some good enquiries were entertained for several of the leading grades. Prices are about the same as last report. Dealers are offering dairy, \$1.25; barrel at 95c.; coarse sacks at 58c.; fine sacks at 70c.; Liverpool coarse in carlots, \$8 per ton.

FISH.

Nothing new to report in fish. Trade is quiet considering the season. Frozen sea herrings are slow of sale. Prices are unchanged at last week's quotations. We quote: British Columbia is quoted at 15c. and Restigouche salmon 17c.; fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; shore herring, \$4 per bbl.; Digby

CANNED
DRIED
CHOPPED

WE BUY
APPLES

W. B. BAYLEY & CO.
42 Front St. East, TORONTO.

CORES
EVAPORATED
PEELINGS

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

Established 1870. Egg Trade a Specialty

WHITE & CO.

70 Colborne Street, Toronto.

General Fruit and Produce
Commission Merchants.

Write us for Quotations. : Consignments Solicited. Tel. 887.

ESTABLISHED 1874.

JAMES E. BAILLIE
PORK PACKER

AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants
76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN
Butter, Eggs, Cheese, Poultry, Lard,
Cottolene, Dried Apples, Honey,
Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignment

CLEMES BROS.

TORONTO.

UNSOLICITED
TESTIMONIAL.

FEB. 12, 1894.

DEAR SIRS:

Please allow us to tender our sincere thanks for QUALITY of goods we have already had from you, and for the prompt manner in which you have sent same, which we highly appreciate.

Yours truly,

CLEMES BROS.

Wholesale Fruit and Commission,
TORONTO.

herring, 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, frozen, 4 to 5c. per lb.; blue pickerel, 4 to 5c. per lb.; yellow ditto, 7 to 8c. per lb.; salmon trout and white fish, 7½c.; oysters in bulk, \$1.20 for standard and \$1.75 selected; ciscoes, \$1.35 per 100 for small, and \$2.25 for very large; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; black bass, 10c. per lb.; had-dock and cod, 5½c. per lb.; steak cod, 6 to 7c.; chicken halibut, 12c.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Continue on the decline, jobbers paying 3¼, 2¼, and 1¼c., and selling at ½c. advance.

SKINS—Are about the same. Dealers are complaining of the small quantity that is being received and of the equal light demand. The prices are the same as last week, viz., 80c.

WOOL—Moving slowly, with little inquiry. Foreign wools are quiet at unchanged prices. We quote: Domestic fleece combing 17½ to 20c.; brashy clothing, 20 to 22c.; selected fine clothing from 21 to 23c.; Southdown, from 24 to 25c. Foreign wools—Green Cape, 11 to 13c.; B. A. clothing from 27 to 29c.; yellow ditto, 24 to 26c. East India wools—White, 17 to 18c.; yellow, 10 to 14c.; black and grey, 11 to 12c. Mediterranean wool—White, from 15 to 17c.; grey and fawn color, from 10 to 12c.

TALLOW—Continues in fair demand with prices unchanged at last week's quotations, namely 5½ to 6c. for rendered, and 3c. for rough, the latter however is somewhat slow of sale.

PETROLEUM.

Trade continues brisk on the Toronto market at unchanged prices, and collections are somewhat better than expected. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolea Advertiser, in its weekly review, says: "Crude oil, \$1.01½ per brl.; refined, 6¼ to 6½c. in bulk, or 9 to 9¼c. in barrels in car lots f.o.b. here. We are glad to notice a daily increasing interest being taken by prominent oil men in the Oil Exchange. There is now invariably a good attendance every day, and business is assuming a substantial form. The price on 'Change is firm at the above quotations. We are reliably informed that the stocks of crude oil in the tanks on the 1st February were not over 71,000 barrels all told, and this cannot be said to be an excessively large surplus in a business amounting to a yearly production of over 900,000 barrels, and in order that the business should be maintained in a healthy condition it is apparent that this surplus should not be recklessly offered for sale by the producers, but that it should be carried by them either in their own tanks at the wells or else in the warehousing tanks of the different tanking companies."

. POTATOES .

We are always open to buy or sell car lots of potatoes.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants. Correspondence Solicited

J. Hunter White

Manufacturers' Agent, Broker
and Commission Merchant

Correspondence solicited. References by permission:
Bank of New Brunswick, Merritt Bros. & Co.
Geo. Robertson, Esq.

61 Dock St., ST. JOHN, N. B.

THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

W. M. BOWIE 44 Front St. E., Toronto.

Grocery Broker.

Agent for

Armour Packing Co., Kansas City, U.S.A.
Canned Meats, etc.

W. Strachan & Co., Montreal,
Soap Manufacturers.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Fancy Florida Oranges,
Messina Lemons and
Malaga Grapes for New Year's

HUGH WALKER & SON

Send for quotations. GUELPH, ONT.

HUNTER & CO.

24 FRONT ST. EAST,

Toronto and Western Agents for

CHRIST'ER JAMES & CO., London, Eng.

PICKLES, SAUCES, JAMS AND MARMALADES

Ask your wholesaler for them.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

MARKET NOTES.

Granulated sugar is quoted higher at 4½ to 4¾c.

H. P. Eckardt & Co. report large sales of Lazenby's solidified jellies.

Dawson & Co. shipped two car loads of apples to Chicago this week.

Clemes Bros. have two car loads of fancy "Hercules" lemons on the way.

Aunt Betsy's original pancake flour can be procured from H. P. Eckardt & Co.

Some changes are to be noted in the prices current in John P. Mott & Co.'s list.

Clemes Bros. have a shipment of fancy Jersey cranberries arriving this week.

H. P. Eckardt & Co. are offering the best quality 2-lb. strawberries at \$1.30 per doz.

Warren Bros. & Boomer are offering a pure sugar syrup, which is as clear as honey.

Sloan & Crowther are receiving a line of Maracaibo coffee, which is said to be of fine quality.

H. P. Eckardt & Co. are receiving a carload of Diamond Crystal salt every two weeks.

Lucas, Steele & Bristol are in receipt of some choice bloaters. These goods have been scarce of late.

January was the busiest month the Pure Gold Manufacturing Co. have had for some time.

The Toronto Salt Works have just received over 1,500 sacks of Liverpool coarse salt.

Davidson & Hay have what they claim to be exceptionally good value in both medium and bright syrups.

Eby, Blain & Co. call special attention to their various blends of teas, which can be retailed at 30c., 40c., 50c., and 60c. per lb.

Perkins, Ince & Co. desire to draw the attention of the trade to their special brand of Japan teas, namely "Moon," "Crescent," and "Sailor Boy."

Davidson & Hay have a line of British Columbia salmon in half barrels, which is selling fast at prices held to be low.

Roberts' jellies have been out of stock with Lucas, Steele & Bristol, but they expect a consignment in a few days. This firm is the Hamilton agent.

Davidson & Hay have a full supply of Valencia raisins of all kinds. "Something that everyone can't say," said a member of the firm.

The "Star" grocery store, at Yonge street and Wilton avenue, Toronto, owned by the W. M. Milligan Co., Ltd., has been sold to John McLaughlin.

"The sale of our desiccated rolled wheat in 3-lb. packages is increasing every month," said the manager of the Ireland National Food Co., Ltd. "We manufacture an endless variety of cereal food products, and on some lines our competitors are on equal

footing with us, but our desiccated rolled wheat is beyond their reach. Neither Canadian or American competitors have yet been able to offer a breakfast cereal food its equal. It sells purely on its merits."

Messrs. Wright & Copp say: "We are having a demand for MacLaren's Imperial cheese, several large orders being received from British Columbia." Of course, THE CANADIAN GROCER has been at work again.

James Turner & Co. are having a good fish trade, having already closed out all their white fish, salmon trout and gibbed herring. They have a few ½ barrels of Sockeye salmon still to offer.

Gillard & Company advise the arrival of a large consignment of choice Sphinx prunes, bought on a most favorable market, and they intend giving their friends the benefit of their advantageous purchase.

Smith & Keighley are offering British Columbia saltwater salmon, at reasonable prices. "They should sell well," said a member of the firm, "considering the price of lake fish and trout, the B.C. article being of superior quality."

James Turner & Co. received the good news yesterday of another large shipment of Ram Lal's, due in a week. Their stock was getting horribly short, but now they will be again able to fill orders promptly.

"The Counter Tea Mixer is as much a part of my store furniture," says one of Gillard & Co.'s customers, "as my scales, and many of my lady customers stipulate that I shall use it for blending their teas when they make a purchase."

Chase & Sanborn's condensed coffee is selling rapidly to all kinds of grocery trade. See advertisement of James Turner & Co. "Price is so low, the coffee being so easily made and good, the public are catching hold of same in fine style," write the firm.

Smith & Crouch, of Liverpool, report demand there for apples not quite so brisk. Prices, however, they say, are fairly well maintained, good Canadian stock selling at 17s. 6d. to 19s. for greenings, 22s. to 23s. for red varieties. These prices were for goods arriving sound and tight.

H. P. Eckardt & Co.'s customers have recently been complaining of inefficient telephone communication with that firm. In order that there may be no cause for complaint in the future in this respect, the Messrs. Eckardt have placed an extra telephone in their warehouse; 1467 is its number, so that customers have recourse to either the old number—1316—or the new.

The Ireland National Food Co., Ltd., report a good demand for their self-rising buckwheat flour. They claim to have the most perfect self-rising flour in the market, and manufacturing their own "rising compound" they are able to guarantee the goods to be of uniform quality. "Good griddle cakes are appreciated in every household," said a represen-

tative of the firm, "and when they can be prepared in three minutes no wonder they are in demand at this season of the year."

The sales of "Pure Gold" tomato catsup have exceeded the expectations of the manufacturers, the Pure Gold Manufacturing Co. Before placing this condiment on the market the firm stored one of the flats in its warehouse with barrels of tomato pulp, expecting it would last till the new crop came in. But this has been exhausted and the firm is now in the market as a buyer for large quantities of the pulp.

MONTREAL MARKETS.

MONTREAL, Feb. 15, 1894.

GROCERIES.

THERE has been rather more doing in the grocery market during the week, the Lenten demand for different staples having a beneficial effect on business generally. The tone of values is firm on the whole, notably so in dried fruit, stocks of which in first hands are completely exhausted, and prices all round are firmer, as will be seen elsewhere. The strength of foreign and American advices on sugar, and the firmness of the raw market has had its effect on the market here, refiners on Monday last advancing their figures an ⅙ of a cent. on both granulated and raw sugars. Molasses has been in good demand at steady prices, and a fairly good business has been doing in spices, while prices rule firm. Tea and coffee have ruled rather quiet, and there is no change in values to note. In canned goods lines of fish have been the notably active feature, values ruling steady, and fish also have furnished an active business for all kinds.

SUGAR.

The sugar market since our last has exhibited a strong tone, and values have had an upward tendency all along, which culminated on Monday last in an advance of ⅙c. in both granulated and yellows, the price of the former at the refineries now being 4¼c. for granulated and 3½ to 4c. for yellows. Previous to the advance an active business was doing, and the advance has not checked it to any great extent, for the volume of trade since Monday has, if anything, been rather better. Advices from abroad on the raw article are very strong, and in the States the same feeling is to note.

MOLASSES.

The demand since Lent set in has been rather better, and several transactions in good Barbadoes are noted at 30c. for round lots, while smaller lots command more money.

SYRUPS.

There has been a fair enquiry for syrups, especially from the west, and sales are reported all the way from 17 to 23c. for American. Canadian syrups in the wood have sold at 1⅙ to 1¾c. per lb.

(Continued on page 21)

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in 1 and 2 lb. tins only. For sale by all wholesale and retail grocers throughout the Dominion.

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Dawson & Co.

**FRUIT
PRODUCE
and COMMISSION MERCHANTS**

**32 WEST MARKET STREET,
TORONTO.**

Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

BUCHANAN & GORDON,
Brokers and Commission Merchants and
Manufacturers' Agents.
WINNIPEG

Representing in Manitoba and the
North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Van
Couver, B. C.
HIBAM WALKER & SONS, Ltd., Walkerville
Ont.
JOHN DEWAR & SONS, Tullymet Distillery
Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

**FOR DAIRY . . .
BUTTER
OR DRESSED . . .
POULTRY**

Write or Wire
**PARSONS
PRODUCE CO.**
WINNIPEG—MANITOBA

MONTREAL Markets continued

TEA.

The tea market continues dull on the whole without any feature of importance. Demand is limited, and sales are principally in small lots to fill actual requirements. No transactions in round lots are noted, and prices are unchanged since our last report. We quote: Japans, common, 12 to 15c.; medium, 14 to 17c.; fine, 18 to 21c.; and finest, 23 to 28c.

COFFEES.

The coffee market is quiet, but the tone is very strong and prices have a firmer tendency. Demand has been fair, but light stocks have prevented several buyers from filling their requirements. We quote: Maracaibo at 20 to 21c., and Rio at 19½ to 21c. And we quote: Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 19 to 21c.; Java, 24 to 30c., and Mocha, 25 to 28c.

SPICES.

Spices have been moderately active since our last, and prices are steady. We quote: Jamaica ginger, 15 to 18c.; Cassia, 9 to 10c.; black pepper, 6½ to 7½c.; white pepper, 10 to 12½c.; nutmegs, 60 to 90c.

RICE.

The rice market has been quiet since our last with no striking change to record. We quote: Japan standard, \$3.25; standard B, \$3.50; English style, \$3.35; crystal Japan, \$4.25; imperial Seeta Patna, \$4.75; Carolina, 6¼ to 7c.

DRIED FRUIT.

Business has been of moderate volume in this line, but this is due to want of supplies, and not lack of demand, so far as Valencia raisins are concerned. Supplies of these in first hands are practically exhausted and prices rule very firm, two holders here cleaning up their common fruit at 4½c. net cash, while their fine fruit fetched 4¾c. Jobbers stocks are said to be very small, also an absolute scarcity of layers being one of the features of the situation, and their prices are very firm at about ½c. advance on the above figures for off-stalk goods in jobbing parcels. We quote common 4½ to 5¼c., fine off-stalk 4¾ to 5½c. and layers 6½ to 6¾c.

Currants are very quiet, moving along at a very slow pace indeed. We quote 3½c. per lb. in barrels, 3¾c. per lb. in half barrels and 4c. in cases.

Stocks of figs are ample at present and the demand is only fair at 7 to 9c. per lb. Dates are a quiet sale at 4½ to 5c. per lb. Prunes rule steady at 4¾ to 5c.

NUTS.

Nuts are quiet and unchanged under a moderate business. We quote: Grenoble walnuts, 11 to 13c.; pecans, 8½ to 12c.; peanuts, 8 to 11c.; coconuts, \$3.75 to \$4; Terragona almonds, 11½ to 12c.; and shelled almonds, 23 to 45c.; filberts, 9½ to 10c., and walnuts, 12 to 13c.

(Continued on page 24.)

LAWSON BROS. Manufacturers

Rolled Oats, Rolled Wheat, Flake Peas
Flake Hominy, Flake Barley, Wheatlets
Etc Put up in bulk, boxes, barrels, and
packages.

The Best Goods in the Dominion.

The College Grounds,
Adelaide St. West, Toronto, Ont.

WITT, MACAULAY & CO.

WHOLESALE

PRODUCE and COMMISSION MERCHANTS

64 Colborne St., TORONTO

Consignments of Butter, Eggs, Cheese, and
Poultry Solicited.

FRESH FISH FOR LENT

Send for Price List.

All kinds of Sea
and Lake fish.

D. W. PORT & CO.
TORONTO

WILLIAM RYAN, PORK PACKER

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.**
WRITE FOR PRICES.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt
Fish, Oranges, Lemons, Dates,
Figs, etc.

Orders Solicited.

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on
hand of Assorted Boxes, 5 lb., 10 lb.,
20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe
test, gained the only medal awarded
at the World's Fair this summer,
which speaks highly for the merits of
this article.

Stewart Munn & Co.,
MONTREAL.

FLOUR AND FEED

FLOUR dealers and grocers should give preference to brands which they know are of first-class quality. A very little trouble on the part of a salesman will induce people frequently to buy a good flour instead of an indifferent one, even at a difference of 25 to 50c. a bag. Once a housekeeper gets a bag of flour that is really first-class she becomes a customer, and, without knowing it, an agent for that flour and that flour store, because she tells her friends about it. Beyond question, it pays in this way, and it pays in other ways. The good flour makes good bread, etc., that is relished and eaten up while the bad flour spins out, lasts long, and pleases nobody. It is, therefore, unquestionably good policy on the part of all dealers in flour to give their customers a good, reliable article.

Wheat is very low. Never was as low since railways have been, and yet one North-west farmer says he cleared \$1,400 on wheat during the past season.

Clover seed keeps up. Especially Canadian clover seed, which brings a higher price in European markets than seed grown in any part of the world. Many Canadian farmers are making large sums growing clover seed.

In some of the cities of the United States, millers, in furnishing quotations to the press, give the wholesale and also the retail prices at which their flours are sold. In Canada, retail prices are betimes so close to wholesale prices, that the same figures would do for both.

Competition in retailing flour is sharp, and margins small smaller indeed now than when values were \$2 a barrel higher.

THE MARKETS.

TORONTO.

Quotations of flour are unchanged since our last, notwithstanding a pronounced decline in the speculative wheat pits of Chicago and New York. Current prices of wheat and flour are so low in this market that lower cannot be looked for.

FLOUR—Manitoba patents, \$3.60 to \$3.70; strong bakers', \$3.50; white wheat patents, \$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; Ontario family, \$2.85 to \$3.10; low grades, \$2.10 to \$2.25. These prices are in round lots delivered here to the trade.

MEAL—Rolled and standard oats, \$3.95 to \$4.00; granulated, \$4.05 per brl.; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.20.

MILLFEED—Bran still continues in active demand, with city mills selling at \$16 per ton; carloads on track, \$15.50 to \$16 a ton. Shorts are lower at \$16 per ton in small lots, and offering at \$16 per ton carloads in bulk.

OATS—Are strong and in good demand, cars on track selling at 36c. per bush.

FEED CORN—50 to 52c. per bush.

BARLEY—Dull, farmers' loads on market selling at 45 to 48c. per bush.

HAY—Prices are unchanged, with local trade quiet; farmers' loads selling from \$8 to \$10 per ton, according to quality, with good timothy, baled, on track, worth \$9.25 to \$9.50, carloads.

STRAW—Demand moderate, with prices unchanged. Quoted at \$5 to \$5.50 for car lots on track; market prices are \$7 to \$7.50 for sheaf.

PEAS—Steady, with sales on the market at 58c. per bush.

MONTREAL.

There was no change in the position of the flour market, business being quiet and of a small jobbing character to fill actual wants. The feeling continues easy, but prices show no further change. We quote: Winter wheat, \$3.60 to \$3.80; Manitoba patents, best brands, \$3.60 to \$3.70; straight rollers, \$3.10 to \$3.25; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.40 to \$3.50; Manitoba strong bakers', best brands, \$3.25 to \$3.30.

The demand for oatmeal was limited, and the market was quiet and firm. Standard, bags, \$1.95 to \$2; do. brls., \$4 to \$4.10; granulated, bags, \$2.05 to \$2.10; do., brls., \$4.20 to \$4.30; rolled oats, bags, \$2 to \$2.05; rolled oats, brls. \$4.20 to \$4.25.

In feed the feeling was firm, owing to the small supplies, for which there is a good enquiry at quotations. Bran, \$17 to \$18; shorts \$18 to \$19; Moullie, \$23 to \$25.

Why Bother with Selling Substitutes or Imitations, when

- SAPOLIO -

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit. **GROCERS** not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: } **Emil Poliwka & Co.**
Toronto, Ont. } 38 Front St. East, Toronto, Ont.
Montreal, Que. }
St. John, N.B. } Canadian Agents.

ST. JOHN, N. B.

Flour remains as last week. There does not appear at the present writing to be any circumstances pointing to higher prices. There are many hoping for them; at least there is no sign of a further decline. Oatmeal is higher, an advance of 10 to 15c. being reported. Oats are also firmer. Hay—the demand is light. Much complaint is heard about carelessness in baling hay. This should not be. We depend much on our export trade, and if our hay once gets a bad name this most valuable outlet will be lost for a long time. We quote: Manitoba flour, \$4.50 to \$4.60; high grade Ontario, \$3.60 to \$3.80; medium, \$3.50 to \$3.60. Oatmeal, \$4.40 to \$4.50; cornmeal, \$2.55 to \$2.60; middlings, on track, \$20 to \$20.50; N. B. oats, 34 to 35c.; P. E. I., 43 to 45c.; beans, handpicked, \$1.40; prime, \$1.30; split peas, \$3.75 to \$4; barley, \$3.75 to \$4; hay on track, \$12.50 to \$13.

GOWAN'S COFFEES, COCOAS AND CHOCOLATES

Are the best in the world.

The Cowan Co., Ltd. Toronto.



TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of MONDAY, 19th March, 1894, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1895, at various points in Manitoba and the North-west Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Assistant Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,

Deputy of the Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, January, 1894.

(8)

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale: ade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

"A WOMAN OF NO IMPORTANCE"

(WHOM OSCAR WILDE DRAMATIZES)

May not know the difference between good flour and bad flour, but if she has once baked

"QUEEN"

Flour and experiments with any other variety afterwards her title is well earned.

Queen Flour unequalled for all purposes.

Sold only wholesale by the makers.

M. McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

We can fill promptly all orders for —

Buckwheat Flour,
Molina Rolled Wheat,
Flake Barley,
Flake Peas.

OUR NAME IS GUARANTEE FOR QUALITY

E. D. Tilson, Tilsonburg,
Ont.

Embro Oatmeal Mills

D. R. ROSS, . . . EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., LTD.,

BRANTFORD, ONT.

oes any ces. east real re-the ard [his ex-bad tfor 4.50 80; o to ngs, t to ked, \$4; o to

ES into.

signed. will 19th during points

ay be sistant Office, ssarily

news- or, and ng had

eneral (8)

market is E.

s, etc. s, etc.

i prefer de: ade

nt., Agents

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

The rapidly increasing demand for our goods is evidence that the trade appreciate our efforts towards breaking down the old Tobacco Monopoly. It shows that the wide-awake merchants of Canada are asserting their independence and are buying and selling tobacco upon its merits. A few timid dealers still think they can sell only certain brands; these men are behind the times. The world is progressing. Horse cars are passing away, and soon some of the old brands of Tobacco will follow. Live business men know this and it is their trade we want. See Prices Current and send in your orders.

McALPIN TOBACCO Co.
TORONTO

MONTREAL MARKETS—Continued.

CANNED GOODS.

The demand for canned goods is restricted principally to fish, some good sized lots of salmon and mackerel having been placed during the week. Vegetables and fruit have ruled quiet, with prices rather easy on tomatoes. We quote: Tomatoes, 75 to 80c., corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80 to \$2.05, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05.

GREEN FRUIT.

The auction sales of green fruit held here during the week were fairly well attended, and prices were about steady. Apples have continued to sag off in price, being quoted this week at \$3.75 to \$5 per bbl., and common at \$2.50 to \$3.25. Almeria grapes are firmer, good sales being reported at \$4 to \$4.50 per keg. Florida oranges are rather scarce and firm at \$2.50 to \$3, and Valencias are \$3.25 to \$4.75. Lemons have ruled easier under a moderate demand at \$2 to \$3 per box. Good sales of cranberries are reported at \$5 to \$6 per barrel. Pears are selling very slow at \$2 to \$2.50 per box.

FISH.

There has been considerable activity in the fish market since the Lenten season set in, and a brisk business has been done, in fact some dealers say that it is larger than for the corresponding period for several years back and stocks on hand have been well reduced, in fact there is a scarcity of some lines. The prices obtained, though not high, are very satisfactory to the trade. Large fresh herring are selling in casks at \$1.65 and small to medium at 75c. to \$1. Fresh haddock and cod have moved freely at 3½ to 4c. per lb. for single frozen fish. Salmon have sold in fair sized lots at 12 to 12½c., and mackerel at 9c. White fish are moving freely at 6½ to 7c. Tommy cods are active and steady at \$1.25 per bbl. Smelts are moving freely at 5 to 6c., and haddies at 7 to 7½c. Bloaters are in demand at 90c to \$1 per box. No. 1 N.S. herring are held at \$5; No. 1 Labrador salmon at \$13, and No. 2 B. C. salmon at \$11 to \$11.50. No. 2 mackerel have sold freely at \$11.50. Lake trout have been actively enquired for as the market is bare of stock. Prices are firmly held at \$4.25 to \$4.50. No. 1 green cod have sold well at \$5, and No. 1 large do at \$7 to \$7.50 with few offering. Boneless cod are in good demand at 6½c.

COUNTRY PRODUCE.

The Lenten demand and colder weather has had a beneficial effect on the egg market, but prices rule easier than they were a week ago, as follows: Western limed at 10 to 12c.; Montreal limed at 11 to 13c.; held fresh at 12 to 14c., and boiling stock at 18 to 19c. There has been more enquiry for maple syrup, and prices are steady at 50 to 65c. in tins, and 4 to 5c. in the wood as to quality.

Dark maple sugar sells at 6 to 7c. per lb. A few lots of extracted honey have been sold in single tins at from 7 to 8½c. per lb. Comb stock is quiet at 7 to 13c. as to quality and quantity. Offers of beans by western sellers have been pushed here during the week, but they have met a very slow demand. We quote good to choice \$1.30 to \$1.55, and medium to fair \$1.10 to \$1.25. Hops continue quiet and values have an easy tendency. We quote ordinary 15 to 16c. and choice samples 20 to 21c. Potatoes on the track here are meeting a slow sale. We quote 60 to 65c. per bag on track and 10c. additional per bag for jobbing lots. Canadian red and yellow onions are somewhat firmer and sales have transpired at \$1.90 to \$2.25 per barrel. Spanish onions are about done, very few offering. We quote 80 to 90c. per crate.

PROVISIONS.

Owing to the colder weather there was rather more enquiry for dressed hogs to-day, and quite a few small lots changed hands at prices ranging from \$6.25 to \$6.35, while car lots were quoted at \$5.90 to \$6 per 100 lbs. The demand for pork and lard continues slow and the market is dull with prices nominally unchanged. Canadian short cut, per bbl., \$17 to \$17.50; mess pork, Western, new, per bbl., \$16.50 to \$17; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11¼ to 12¼c.; bacon, per lb., 11½ to 12½c.; lard, common, refined, per lb., 8¼ to 8½c.

BUTTER AND CHEESE.

The cheese market here continues quiet, and there is no important business doing. The enquiry that has been experienced recently from the other side has been for medium grade goods, of which there are none here, consequently New York has supplied the demand. The stock here is all fall cheese, and it is held at firm prices, as it is concentrated practically in three hands, and cannot amount to more than 15,000 boxes at the outside. The nominal asking price is 11½c., but if a clearance was possible this would likely be shaded.

The exports of Canadian cheese via the American seaboard for the past fortnight were rather heavy for the season, amounting to 25,443 boxes, which were distributed as follows: 13,090 to Liverpool, 10,836 to London, and 1,517 to Bristol. This makes the total to date since the close of navigation 190,152 boxes, distributed as follows: 91,453 to Liverpool, 71,635 to London, 24,883 to Bristol, and 2,181 to Glasgow.

The butter market is quiet and steady under a moderate jobbing business. Finest townships dairy rules scarce and fetches 21½ to 23c., business transpiring at within this range to-day. All kinds of creamery is in small supply, stocks gradually shrinking. Fine fall creamery is firmly held, and business is doing at our quotations, and the same is to be said of held creamery. Receipts of roll stock from the west continue free and

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:

Tomatoes, Corn, Peas, Etc.

FRUITS:

Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

LAKEPORT, ONT.

THE

"Kent" Brand

is our registered trade mark. When you buy "Kent" Pickles or "Kent" Canned Goods you have a guarantee of getting the BEST on the market. Don't be misled into taking something "just as good as Kent," but insist on getting what you order.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

X. L. C. R. SOAP

\$2.95 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,
TORONTO, ONT

TRY _____

PHOENIX BRAND

CANNED CORN
PEAS
TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . **TORONTO**

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

FORREST CANNING CO.,

HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto

Keep your **EYE** 

on the and your mind on the fact, that every can of goods put up

by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class.

Yours truly,

DELHI CANNING CO.



TRADE MARK

MARKETS—Continued

prices are steady. Finest fall creamery, 24 to 25c.; earlier makes, 22 to 23c.; finest Townships dairy, 21½ to 23c.; Morrisburg and Brockville, 19 to 20c.; roll stock, 18 to 21c.; Kamouraska, 19 to 20c.

MONTREAL TRADE NOTES.

Almeria grapes show a strong tendency this week.

Canned tomatoes are easier in tone on this market, and it is said that Quebec brands have been offered at a shading of 5c. during the week by packers.

In consequence of the strength of foreign and United States advices on sugar, refiners here advanced prices on sugar an ¼ of a cent all round on Monday last.

Stewart Munn & Co. note an increased demand for their boneless cod since the Lenten season set in. They have also placed some round lots of fresh frozen herring.

Stocks of Spanish onions here are practically exhausted. Only a few of the fruit commission houses have a few crates left, which they are holding for 80 to 90c. per crate.

Quite a few lots of canned salmon and mackerel have been moved during the week on Lenten account. In fact, they are practically the only canned goods moving at the moment.

Off-stalk Valencia raisins in first hands have been practically exhausted during the week by the purchase of two lots here on the basis of 4½c. net, involving from 1,000 to 1,200 boxes.

Advices to sugar brokers here state that 96 test centrifugals are firmer in New York at 3 3/16c. per lb. The advance is attributed chiefly to the considerable purchasing which has been done recently by Montreal refiners on that market.

David Brown, the manager of Tetley's tea, writes from the Maritime Provinces that the packet tea business is undoubtedly on the increase down there, and the well-known goods of the firm are meeting a favorable reception everywhere.

Batger's marmalade, in neat, attractive packages is meeting with general favor with wholesale grocers this spring. Messrs. Rose & Lafimme, the Montreal agents for these goods, report the receipt of some good orders from wholesalers during the past week.

Marshall's Crown brand salt Scotch herrings, in barrels and kegs, etc., also kippered and fresh herrings, bloaters, herrings in shrimps, are fine Lenten delicacies which retailers should find the thing just now. Orders from wholesalers, according to Walter R. Wonham & Sons, have been good since Lent set in.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 15.

BUSINESS does not improve to the satisfaction of the merchant, and some complain that collections are not over good. The past year has, however, turned out better than many expected. This has been revealed since stock was taken

SURPRISE SOAP

For the benefit of your customers. For your own profit.
ALL JOBBERS SELL IT.

THE ST. CROIX SOAP MFG. CO.,

Branches:

St. Stephen, N.B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

and balances struck. The business of the year was perhaps, however, not up to that of the year before. The troubles abroad had made the merchants careful, and by extra efforts to do a safe business the wholesale grocers of St. John were enabled to close the year without any financial troubles.

CANNED GOODS—There is a hopeful feeling for better prices. In no line is the present competition so keenly felt, and it is acknowledged by all that the time has come when a halt should be called. Your correspondent is informed that in many cases the profit to the jobber does not pay interest and expenses. Values are as last week. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.40 to \$1.45; lobsters, \$1.75 to \$2; Finnan haddies, \$1.25 to \$1.50; canned beef, 1-lb. tins, \$1.65; 2-lb. tins, \$2.65; oysters, 2-lb. tins, \$2.15 to \$2.25; gal. apples, \$2.40.

TOBACCO—Demand remains about the same. McAlpin's Tecumseth 70c., Beaver 62c., Jubilee 60c., Woodcock 55c., McDonald's Crown 44c., Pilot 46c., Index 45c., Napoleon 49c.

SALT—Canadian in 10-lb. bags, \$3.10 per barrel; 5-lb. bags, \$3.25 per barrel; factory filled, \$1.10; coarse, 50c. There are very large stocks of coarse salt here.

OILS—The past week has shown a fair demand. American, 20c.; best Canadian, 19c.; second grade, 13c.; no charge for barrels.

DRIED FRUITS AND NUTS—Valencia raisins continue to advance in New York. An agent here, selling direct from Denia, has caused the bringing of large quantities of fruit direct. The advance has been the cause of some large sales, one house having one thousand boxes on the way. Currants continue low with small demand. New prunes are being offered. Brazil nuts are quoted lower. Raisins, Sultana, 7 to 7½c.; Valencias, 5 to 5½c.; London layers, \$2.20 to \$2.25; Valencia layers, 6 to 6½c.; prunes, 6¾ to 7c.; Californias, 12½c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried

apples, 6½ to 7c.; evaporated, 11 to 11½c.; dates, 5½ to 6c.; figs, 10 to 12c.; onions, \$3; Grenoble walnuts, 13 to 14c.; French walnuts, 11 to 12c.; almonds, 13 to 14c.; Brazils, 12 to 13c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts roasted, 10 to 11c.

SUGARS—Market is very firm and higher prices are expected. Some good sales are reported. We quote: Granulated, 4¾ to 4¾c.; yellows, 3½ to 4c.; Barbadoes, 4¼ to 4½c.; Paris lump, 6 to 6¼c.; pulverized, 6 to 6¼c.

MOLASSES AND SYRUP—Demand continues fair, though the nearness of new effects it some, prices remain firm. The quantity of new Barbadoes on the way here is small, and, should quality prove good, a fancy price for first arrivals is expected. The new packages should look nice. Best Barbadoes, 31 to 32c.; second, 29 to 30c.; fancy Porto Rico, 35 to 36c.; second, 30 to 31c.; Antigua, 29 to 30c.; syrup, 30 to 35c.

DAIRY PRODUCTS—Cheese much firmer, 11c. being the price paid by jobbers for some choice September's. Butter is easier and receipts are good. Good is, however, hard to find and commands a good price. Eggs are slow. Cheese, 11 to 11½c.; creamery butter, 24 to 25c.; extra dairy, 23 to 24c.; store packed, 20 to 22c.; eggs, cases, 17 to 18c.

FRUIT—The demand for apples is good; choice fruit will bring a good price; lemons and oranges are lower. Apples, \$2.50 to \$3.50; lemons, \$4 to \$4.50; oranges, Florida, \$3 to \$3.50; cases, Valencia, \$4.50; bananas, \$1.75 to \$2.25; Malaga grapes, \$6 to \$6.50.

FISH—Large quantities of frozen herring have been handled during the past week; business in dried and pickled fish is quiet, and prices as last week. We quote: Large codfish, \$4 to \$4.20; medium, \$3.40 to \$3.50; pollack, \$2 to \$2.10; bay herring, brls., \$3.50 to \$3.75; half-brls., \$1.85 to \$1.95; lobsters, \$5 per 100; frozen herring, 70 to 80c. per 100.

PROVISIONS—Clear pork is lower, other prices are as last week. Clear mess, \$19 to \$19.50; American mess, \$18 to \$18.50; P.E.I. prime mess, \$15 to \$16; Plate beef, \$14 to \$14.75; pure lard, 11½ to 12c.; compound, 10½c.; Cottolene, 11c.

“ The turnpike road to peoples' hearts we find
Lies through their mouths or we mistake mankind.”

MacLaren's
Imperial
Cheese



Pettijohn's California
Breakfast Food

Batty's Grown Pickles
Batty's Nabob Pickles
Batty's Nabob Sauce



Highland
Evaporated Cream

The above for sale by all leading Wholesale Grocers.

Full information on application to

Wright & Copp, Sole Dom. Agents **Toronto**

fit.
B.
1/4c.;
ions,
ench
14c.;
; pe-
11c.
gher
; are
6 to
6 to
con-
new
The
here
od, a
The
Bar-
fancy
31c.;
rmer,
some
and
hard
Eggs
mery
24c.;
17 to
good;
mons
50 to
orida,
anas,
\$6 50.
erring
week;
quiet,
Large
\$3.50;
\$3.50
bsters,
er 100.
other
\$19 to
18 50;
beef,
com-

GROCERIES AT JOBBERS' COST.

THREE business men of this city have pooled their contributions to the needy poor and rented a store at 426 East 15th street, where they have arranged to sell many of the necessaries of life at actual cost price. The goods are bought at jobbers' rates through the influence of those concerned, and the rent and cost of light and fuel are paid by this charity syndicate from their own resources. They also provide attendance, taking turns themselves in the store, assisted by their own employees. Each devotes two nights a week to the store, one as cashier, the other to look after filling the orders, with an assistant. Some of these assistants are workmen in the factories or stores of the proprietors, and they receive coal, wood, flour, etc., for the time they devote to this work.

The store is open only in the evening from 7.30 until 10.30 o'clock. It has been in operation now nearly two months, and business is growing rapidly. The store was opened one evening about the 1st of December, just as any corner grocery might begin anywhere. People in the neighborhood looked in and passed on. They could not believe that prices were going to be any different from those of the grocer over the way. But within a few evenings custom began to come. By the end of the first week the experiment was an obvious success. Few things were offered at first, chiefly essential articles—coal, flour, potatoes, kindling wood and onions. To these nothing has yet been added, but a large and more varied stock is already warranted and will soon be provided.

Coal is sold at one-fourth cent a pound, and to prevent imposition—that is, the securing of large quantities by people who can afford to pay regular trade prices, or the purchasing with the object of re-selling—the quantity given out to each is kept at the minimum figure. So also with other articles—five pounds of flour and potatoes, three pounds of onions, and two bundles of wood. Flour brings $1\frac{1}{4}$ cents a pound; potatoes, $1\frac{1}{4}$ cents; onions, 1 cent, and kindling wood, 1 cent a bundle. At the regular east side groceries coal is generally dealt out at the rate of 8 cents for 20 pounds; 10 cents for $3\frac{1}{2}$ pounds of flour; from 12 to 14 cents for 5 pounds of potatoes, and 5 cents for 3 bundles of wood. Thus, instead of paying at the rate of \$8 a ton for coal, and often higher, the people of very small means are getting it from 58 to 75 cents a ton cheaper than the ordinary consumer can have it placed in his cellar in large quantities. On Saturday night each purchaser is allowed to take twice as much as on any other evening for use over Sunday. When a holiday follows Sunday a triple quantity may be purchased.

The experiences of those who are managing this experiment have been varied and unique.—Retail Grocers' Advocate, New York.

BUTTER
BOWLS
Ladles
Moulds
Spads

BUTTER
BTubs
Prints
Paper

WALTER WOODS & CO.,
HAMILTON, ONT.

1894

L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. **ODART'S SPECIALTIES** ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Slee, Slee & Co.
makers of

ESTD

1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used
*Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.*

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases,
Show Cases, etc., from the Cheapest to the Most
Elaborate, made well, quick, and at Reasonable
Charges. Alterations, Repairs. Estimates Free.
Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

Selling Agents for
Baltimore

**FRUIT
PUDDING**

TODHUNTER, MITCHELL & CO.

TORONTO.

A Boon for Dyspeptics

ZIMMERMAN'S

DANDELION COFFEE

An excellent preparation. Superior to any other.
The most popular Hygienic Beverage.

R. & T. WATSON, Manufacturing Confectioners,

If you wish to handle the MOST SALABLE
CONFECTION in the market, try BALALICO-
RICE. We are Headquarters for Fine Choco-
lates, Creams, Swiss Fruits and One Cent Goods,
Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

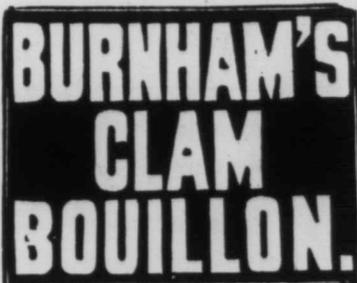
WATSON'S COUGH DROPS

Will give positive and instant relief to
those suffering from Colds, Hoarseness,
Sore Throat, etc., and are invaluable to
Orators and Vocalists. R. & T. W
stamped on each drop. Try them.

Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller
from the start. Order a case from your jobber at once. Every cus-
tomer you sell a bottle to will thank you after using it. **Delicious
Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New
York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto
H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.



CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Marmalades
Now Ready**

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

THE BUSINESS MAN'S HEALTH.

THERE are many business men who would be the better by reading and acting upon the advice given below. No doubt there are many whose first acquaintance with the facts that their brains and bodies are not made for unchanging action, is made by means of a serious illness. The following, from the Chicago Medical Times, is a good scrap to paste up in front of the desk:

The true secret of health and long life lies in very simple things.

Don't worry.

Don't hurry. "Too swift arrives as tardy as too slow."

Don't over-eat. Don't starve. "Let your moderation be known to all men."

Simplify! Simplify!

Court the fresh air day and night. Oh, if you knew what was in the air!

Sleep and rest abundantly. Sleep is nature's benediction.

Spend less nervous energy each day than you make.

Be cheerful and courteous. A light heart lives long.

Work like a man; but don't work yourself to death.

Avoid passion and excitement. A moment's anger may be fatal.

Associate only with healthy people. Health is contagious as well as disease.

Don't try to hold the whole world on your shoulders, far less the universe. Trust the Eternal.

STATE THE PRICE.

A FACT will outrace a theory any time, therefore I will state a couple of facts, says a writer in Printers' Ink. A while ago I wanted a library appliance, and at about the same time the want was created a page ad. of the article appeared in a magazine. Now, there was a chance for cohesion at once. I wanted the article and

the man in New York wanted me to have it—provided I paid for it. I eagerly read what little was said about it, and was disgusted because the price was not stated. I did not feel disposed to write to New York and await a reply to learn what the manufacturer, I thought, ought to have told me in his ad. Had the price been stated, and had it been a reasonable one, a cheque would undoubtedly have gone off by first mail; as it was, a half-hour's hunt in the furniture stores on Wabash avenue made it possible to buy at home.

Another case: A furrier in this city not long ago broke out in an advertising fit and filled pages of the daily papers. He ran illustrations of his garments, and under every article asked the reader to "write for prices." The attention of a friend whose wife was so

fortunate as to have presented to her a seal sack, latest Columbian style, with sleeves as large as a big ham, was called to this ad. He laid the paper down with the remark that he had no use for a house that dare not state in an ad. the price of the article it advertised; that a wide-awake, up-to-the-times house would not hesitate to face the music of competitors by giving its price in print. As a consequence he bought elsewhere.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal



W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

= BROOMS =

We are offering the best value in the market to-day.

Our Corn is CHOICE and carefully selected. Our Brooms are of superior workmanship and finish, and full weight guaranteed.

Send for sample lot. Freight paid to any Railway Station in Ontario, in 6 doz. lots.

CHAS. BOECKH & SONS

Manufacturers of Brushes,
Brooms and Woodenware.

TORONTO

\$9.²³ is the profit on 10 boxes of

Ammonia Soap

the leading soap in Canada to-day.
It costs \$2.67 net per box—72
bars—delivered free.



W. A. BRADSHAW & Co.,

Toronto, Ont.

EPPS'S COCOA

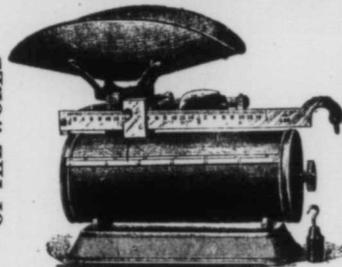
¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

Medal Awarded at Industrial Exhibition, Toronto, 1893

THE COMPUTING SCALE

THE EIGHTH WONDER
OF THE WORLD



IT HAS BRAINS AND
ALL BUT TALKS

TEA SCALE ..

CAPACITY, ¼ oz. to 6 lbs.

COMPUTES FROM 5c. to \$1.00.

Are you making all the money you desire? An investment paying from 100 to 1,000% per annum, according to your volume of business. A scale that weighs in money. The results are marvellous as well as startling. Why hesitate on a good thing? No man is so blind or deaf as the one who refuses to see or hear. It costs nothing to investigate. They may prove just what you have needed for years. Over 4,000 grocers are now saying so.

For further particulars address

Fry & Trask, 34 Yonge St., Toronto

Canadian Agents for the Computing Scale Co.
of Dayton, Ohio, U. S. A.

Toronto Salt Works,

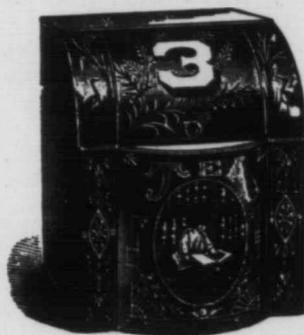
128 Adelaide East,

TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.



WE MAKE THE FINEST—

TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and Tin Signs

LITHOGRAPHED OR JAPANNED.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

Try this plan for increasing sales.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.



STERLING

SOAP

BEST AND GOES FARTHEST.

Manufactured by

Wm. Logan

ST. JOHN, N.B.

F. W. HUDSON & CO.,
Agents, TORONTO.

The

SENATE

May not pass the Wilson Bill

THIS

BUT
You
Cannot



AFFORD
To
Pass

Rose & Laflamme,
MONTREAL.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

THE stock of D. Ross & Co., wholesale drugs, London, has been sold for 37½c. on the dollar, to R. Forward.

A. W. Dalton, general merchant, Carberry, has assigned.

R. Weir, boots and shoes, etc., Walkerville, is asking an extension.

Catherine S. Drouillard, grocer, Walkerville, has assigned to Robert Pinchin.

E. Lapham, general merchant, Deleau, Man., has been granted an extension.

J. Desautels, grocer, Montreal, is offering to compromise at 25c. on the dollar, cash.

William D. Vanderburgh, agent, of Delhi, has made an assignment to John W. Griffin.

C. Decoste, general merchant, St. Justine de Newton, Que., has assigned to Lamarche & Oliver.

R. A. C. Durno, general storekeeper, Acton, has placed his affairs in the hands of W. R. Holton.

Hugh Gillespie & Co., general merchants, Alvinston, have assigned to Henry Barber & Co., Toronto.

St. Jean & Guenette, manufacturers of boots and shoes, Montreal, have assigned to C. Desmarteau.

Percival & Craig, general merchants, Smith's Falls, have obtained an extension of 15 months and dissolved.

C. Desmarteau has been appointed curator of the estates of W. G. Proctor and Pierre Ste. Marie, both grocers of Montreal.

Several creditors of the firm of M. Levian & Co. are looking for the head of the business, who sold out a short time ago and left for the States. The claims are small, and are presented by produce merchants in the country.

Some time ago Mr. Joseph Hawley, of the St. James Hotel, Toronto, gave a chattel mortgage for \$5,000, and his creditors have been pushing him so closely that he has called a meeting of creditors for next Saturday afternoon, in Mr. W. A. Campbell's office. The liabilities amount to about \$14,000, but the claims are divided in such a manner that no firm will suffer to any great extent.

CHANGES.

Mrs. A. J. Brumley, grocer, Phelpston, is giving up business.

E. G. Pearce, grocer, has been succeeded by Frances Pearce.

J. W. Waddell & Co., grocers, Elora, have sold out to Thomas Black.

Norris & Carey, general merchants, Edmonton, have sold out and retired.

C. Hiebert, general merchant, Gretna, Man., has sold out to W. Esau & Co.

R. Rogers, general merchant, Clearwater, Man., has sold out to Hunter & Moore.

J. H. Davis, fish and game, Winnipeg, has sold out to A. W. Davis and Ed. Rowand.

Gardiner & McGregor, general merchants,

Kemble, Ont., have been succeeded by Carlill & McGregor.

Isaie Ferrel Berthelot and J. H. Berthelot, have been registered proprietors of the grocery business of J. F. Berthelot, Montreal.

P. McConnell, flour and feed, Melita, Man., has removed to Deloraine, Man. Pierce Bros. of the same place have removed to Oxbow.

Albert Hudon and Henri E. Normandeau have been registered proprietors of the business of D. Spinelli, vermicelli manufacturers, Montreal.

A. Atkinson & Co., grain, Winnipeg, have sold warehouses at Arden, Franklin, and Neepawa to Northern Elevator Co. The latter company has also bought the warehouse of G. H. Crowe at Myrtle, Man.

SALES MADE AND PENDING.

The grocery stock of Martin Elliott, Montreal, is advertised for sale by tender.

The general stock of Ovide St. Jacques, Belle Riviere, Que., is advertised for sale 16th inst.

The stock of David Gottschalk, boots and shoes, Zurich, is advertised for sale by auction 19th inst.

The stock of groceries and dry goods of Arthur Gibbs, Buckingham, Que., is to be sold 22nd inst.

The stock of Edward Elliott, Montreal, is advertised for sale by tender. So is the stock of J. J. Keating & Son, of the same city.

The stock of McInnes & Irwin, general merchants, Strathclair Station, Man., has been sold at 54½c. on the dollar, and the back debts at 12½c.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Chenier & Co., general merchants, Canmore, N.W.T., have dissolved. S. Laurendeau continues.

J. H. Gariepy, general merchant, Edmonton, has admitted Mr. Chenier as partner; style Gariepy & Chenier.

Patrick Grace and G. R. F. Ramsville have registered a partnership in Montreal to carry on business under the style of P. Grace & Co., wholesale grocers.

FIRES.

The stock of J. H. Semple, wholesale grocer, Montreal, has been slightly damaged by smoke; insured.

The stock of Frank Wilson, produce merchant, Montreal, has been slightly damaged by water; insured.

The stock of Finlayson, Hirsch & Co., wholesale liquors, Montreal, has been partially damaged by fire.

DEATHS.

W. H. Fallman, grocer, Hamilton, is dead.

John Sullivan, grocer, Halifax, is dead.

THAWING FROZEN APPLES.

In answer to the inquiry why apples when frozen hard and put in water are thawed, but incased in a thick coat of ice, the Country Gentleman says they do not freeze at 32 degrees, or at freezing point of water, but are a few degrees below that point when frozen. When placed in cold water, being a little colder than the water, they immediately cause to freeze the small portion in contact with the water, and the apple loses its frost and gives it to the water. In performing this experiment the water must be down to 32 degrees or it will fail. Frozen apples are thus restored, but not quite so good as before freezing, losing some of their freshness and sprightly flavor.

It is the proud boast of Waterville that there isn't a grocery cart in the city slower than 2:40—and that they make the record without spilling the kerosene can into the butter.—Lewiston Journal.

Do You Sell 

BROOMS ?

We make the best. Our Brands are all Sellers

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

.. THEY GIVE SATISFACTION ..

Taylor, Scott & Co.

TORONTO.



A Sweeping Majority . . .

The women who pay attention to getting a good broom,
 One that will do their work easy and well.
 We can supply you with this article; our broom has
 the essential points—quality and value.
 A pleasure to send quotations or sample order.

The Windsor Patent Brush Co., Ltd.,
 SANDWICH, ONTARIO

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice
 in the Dominion, proves that a good thing is
 always quickly recognized. Don't forget Y. & S.
 when getting your Fall supplies.

SEE QUOTATIONS.

Sold
 by . .
 all . .
 Dealers
 every-
 where.



Silver Star . . Stove Polish Has No Equal.

Is put up in two sizes of fancy tin boxes, packed
 in 1 gross cases, making a handsome package.
 The sale of it is on the increase.
 Where once tried, always used.
 This polish saves labor.
 It makes neither dust nor dirt.
 It gives a beautiful bright black polish.
 No mixing required.
 Always ready for use.
 Ask your wholesale or hardware house for
 they all keep it.

The F. F. Dalley Co.
 of Hamilton, Limited.

We also make a polish for stove mounter's
 use; put up in bulk only.

LION "L" BRAND

REGISTERED TRADE MARK. PURE GOODS.
 JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.
 DIPLOMA AND MEDAL
 Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.



Samples to be seen at
 T. G. WILLIAMSON & CO., TORONTO.

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

**The British Columbia
Commercial Journal**

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.
Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



IS THE **BEST.**
ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ST. JOHN'S WORKS, LONDON, W.C., ENGLAND.

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

**NIXEY'S
LEAD**

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



**NIXEY'S
"CERVUS" KNIFE POLISH.**
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr, Chas Gyde, 33 St. Nicholas St., Montreal.

Adam's Horehound Tutti Frutti

Send for
Elegant
Advertising
Matter.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,

**THE HAMILTON
COFFEE AND
SPICE CO**

**Sales
Increase
Yearly
It Holds Trade**

Our Patrons

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE
SNOW DRIFT CO.
BRANTFORD

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " " "
" 3 at 30c., " " " "
Their Flavoring Extracts are of the choicest quality.

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 15, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
3 1/2 lb. cans, 1 and 3 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 8 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " " "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	23 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00

12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, 1/2 doz. in case	14 00
OCEAN WAVE No 10-4 doz cases	30 75
" 1-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. " "	9 00
5-lb. " "	9 60
DIAMOND 1-lb. tins, 4 doz cases	0 67 1/2
" 1-lb. " 3 " "	1 17
" 1-lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	5
" 3 lbs.	20
Cabin	7 1/2
Cottage	8
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10
Pie Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	8
" 3 lb.	20
Sultans	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
No. 4	\$4 00
No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	\$2 0
No. 4	1 7

BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d 1 50
6 1/2 lb. in large 1/2 d. pkts, 1 gross	8s 6d 3 00
13 lb. in large 1/2 d. pkts, 2 gross	7s 6d 2 50
13 lb. in large 1/2 d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 1/2 d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1 gro., 2 oz.; or 1 gro., 4 oz.	
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S	
"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

"Cervus" bag blue, 1 size	2 50
Do.	1 25
Reckitt's Pure Blue	2 10
KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb "	0 17

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz. 6d.	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz. 1s.	London 6s., Canada, \$2 30
For 5 gross and upward	

CORN BROOMS.

CHAS. BOECKH & SONS, per doz net.	
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

CANNED GOODS.

Apples, 3's	\$0 95 \$1 00
" gallons	2 10 2 20
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 80 0 85
" Epicure	1 15
" Special Brands	1 40 1 50
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 90 1 00
" Sifted select	1 40
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 25 2 75

MAPLE SYRUP =

We are headquarters for Maple Syrup. Put up in Glass Bottles, 1/2 Gallon, 1 Gallon and 5 Gallon Tins, packed in crates. We warrant this the best grade on the market. Try Sample and be convinced.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current, continued—

Iodine	5 50	6 00
Insect Powder	0 25	0 30
Salpêtre	0 08 1/2	0 09
Soda Bicarb, per keg	1 50	1 50
Sal Soda	1 18	1 25
Madder	0 12 1/2	

EXTRACTS.

Dailey's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz " "	6 00
8 oz " "	9 00
16 oz " "	12 75
Fluid Beef Cordial—20 oz bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS.

FOREIGN		
Currants, Provincial, bbls.	3 1/2	4
" " " " "	4 1/2	4 1/2
" " " " "	4 1/2	4 1/2
Currants, Patras, bbls.	5 1/2	5 1/2
" " " " "	5 1/2	5 1/2
" " " " "	5 1/2	5 1/2
Vostizzas, cases.	5 1/2	5 1/2
" " " " "	5 1/2	5 1/2
5-crown Excelsior (cases)	8 1/2	8 1/2
" " " " "	8 1/2	8 1/2
Panarita (finer than Vos.)	9 1/2	10
Dates, Persian, boxes.	5 1/2	6
Figs, Elemes, 14oz., per box		
Gold medal washed Turkey, bgs abt 5lbs, finest grade grown.	10	11
Prunes, doania, casks	4 1/2	4 1/2
" " " " "	5 1/2	7
Bordeaux, casks	5 1/2	5 1/2
Raisins, Valencia, off-stalk	4 1/2	4 1/2
Selected	5 1/2	6
Layers	6 1/2	6 1/2
Raisins, Sultanas	5 1/2	5 1/2
" " " " "		
Malaga:		
London layers	9 25	9 25
Imperial cabinets	2 25	2 55
Royal clusters		
Fancy Vega boxes		
Black baskets		
Blue		
Dehesas	1 30	1 30
Lemons	4 00	5 00
Oranges, Jamaica	2 75	3 00
" " " " "	4 50	4 50
Valencias	3 00	3 50
Floridas		
DOMESTIC		
Apples, Dried, per lb.	6 1/2	6 1/2
do Evaporated	10 1/2	10 1/2
FISH.		
Oysters, per gallon	\$1 20	
" select, per gallon	1 75	
Pike	per lb. 0 07	
White fish	0 07 1/2	
Salmon Trout	0 07 1/2	
Lake herring	0 04	
Smoked Fish:		
Finnan Haddies, per lb	0 06 1/2	0 07 1/2
Bloaters	per box 1 00	1 25
Digby herring		0 15

Sea Fish:

Express Haddock per lb	0 06 1/2
Freight	0 05
Cod	0 05 1/2
B.C. salmon	0 15
Frozen Sea Herrings per 100	4 00



FOOD-BREAKFAST.

PETTJOHN'S
Per case, 3 doz. 2 lb pkg in case \$4 40
Freight allowed on 8-case lots.

FOOD-NATIONAL.



Cases contain 1 doz packages	
Dessicated Wheat	per case 2 25
" " " " "	2 25
Rollled Oats	2 00
Rollled Wheat	2 25
Snowflake Barley	2 25
Buckwheat Flour, S.B.	2 25
Breakfast Hominy	2 00
Prepared Pea Flour	2 35
Farinose or Germ Meal	1 40
Pearl Barley (xxx)	1 40
Farina	3 00
Gluten Flour	per lb 1 1/2
Gluten Biscuits	3
Whole Wheat Flour	

FOOD

ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins	per doz, \$1 25
" " " " "	2 25
Patent groats, 1/2 lb. tins	1 25
" " " " "	2 25

GRAIN.

Wheat, White	0 61	0 62
" " Red Winter	0 61	0 62
" " " " "	0 59	
Wheat, Spring, No 2	0 64	
" " " " "	0 78	
" " " " "	0 78	
" " " " "	0 69	
Oats, No 2, per 34 lbs	35	36
Barley, No 1, per 48 lbs	00	44
" " " " "		
" " " " "		
Peas	52	52 1/2
Corn		48

HAY & STRAW.

Hay, Pressed, " on track	9 25	9 50
Straw Pressed	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35

30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 40

HORSE NAILS:

Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 ")	3 70

HOPE: Manila	0 10	0 10 1/2
Sisal	0 08	0 08 1/2
New Zealand	0 08 1/2	0 09

AXES: Per box, \$6 to \$12.
SHOT: Canadian, dis. 12 1/2 per cent.
HINGS: Heavy T and strap... 04 1/2 05
Screw, hook & strap... 03 1/2 04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons	per lb ... 5
No. 1	" " " 4 1/2
No. 2	" " " 4 1/2
No. 3	" " " 4 1/2

TURPENTINE Selected packages, per gal	0 44	0 45
LINSEED OIL, per gal, raw	0 60	0 62
Boiled, per gal.	0 63	0 65
GLUE: Common, per lb.	0 10	0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fir pail, 14 qt.	5 50
Tubs, No. 1	15 00
" " " "	13 25
" " " "	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " " " "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO	
Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	per lb \$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10

Jellies—pure—all kinds 0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 30
Red	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYTHE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb.	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " " " "	0 72 1/2
Imitation Calabria, 5 lb bxs	0 20

MINCE MEAT.

Condensed, per gross, net.	\$12 10
----------------------------	---------

MUSTARD.

KEEN'S.	
Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 40
" " " "	0 44
Round tins—	
F.D. 1/2 lb. tins	0 25
" " " "	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHEERY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

NUTS.

Almonds, Ivica	per lb 11 00
" " Tarragona	12 1/2
" " Farnigetta	
Almonds, Shelled Valencias	25 30
" " " " "	40 45
" " " " "	24 27
Brazil	12 1/2
Cocanuts, per 100	\$4 50 \$5 50
Filberts, Sicily	94 10 1/2
Pecans, roasted	13 1/2
" " " " "	11 1/2
" " " " "	8 10
Walnuts, Grenoble	13 14
" " " " "	11 12
" " " " "	
" " " " "	11 12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 1/2 0 12 1/2
Carbon Safety	0 15 1/2 0 15 1/2
Canadian Water White	0 19 1/2 0 19 1/2
Amer'n Water White	0 18 1/2 0 19
Photogene	0 20
(For prices at Petrolia see Market Report.)	

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

"BUILD TO-DAY THEN, I
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?
WISH THIS TO BUILD
an advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
orders from the
best contractors.

FAC SIMILE OF PACKAGE.



Here it is again

**JOHNSTON'S
FLUID BEEF**

You cannot escape seeing
it advertised.

Very few can get along without it.

That is why we are continually re-
minding the Grocer to keep up his
stock; it will run down in spite of him.

**THE PUBLIC
WANT THE GOODS**

WE SUPPLY THEM

**The Johnston Fluid Beef Co.
MONTREAL.**

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. RYING, Superintendent.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

**The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,**

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
possibly fall off. The hoops expand and contract
with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

**ORDER
IVORY BAR
SOAP**



Crosse &

Blackwell

CELEBRATED FOR

- Jams,
- Pickles,
- Sauces,
- Potted Meats,
- Table Delicacies.

—SOLD BY—

All Grocers in Canada

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, & C.

SOLD
EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

We Either Lie



Or tell the truth. When
we say the Pittsburgh is
the best lamp on earth

We Don't Lie

GOWANS, KENT & CO.

Toronto and Winnipeg.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

Oakey's
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

FINE GARDEN AND COUNTRY

MINING CIGARETTES BY THE CANADIAN GROCER