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Moneys advanced upon Farm and City Properties MORTGAGES, MUNICIPAL DEBENTURES & SCHOOL DEBENTURES purchased. Scrip held for use of Clients. Clients title deeds are not sent out of the Province but are lodged in the Company's vaults at Winnipeg, where they may be examined at all times. Agents at all principal points throughout the Province.
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Bought at the late favorable turn in
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Hand, Steam and Hydraulic

ELEVATORS

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The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desk of the great majority of business men in the vast district designated above, and including northwestern Ontario, the provinces of Manitoba and British Columbia, and the territories of Assiniboia, Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, MARCH 24, 1890.

W. J. MALLETT will open up a jewellery business at Brandon.

O. SMITH has bought out the *Courier* newspaper, published at Moosomin, from Thomas Beer.

THE Edie house, Brandon, has changed hands, Hobbs & Reynolds having bought out the late proprietor, Upton.

E. A. BAILEY, of the *Rapid City Vindicator*, states that he has abandoned his intention of moving his paper to Boissevain.

WE understand, says the *Manitou Mercury*, that C. F. Burrows intends operating a cheese factory at St. Leon, Man., this season.

A MAJORITY of the members of the Senate have signed a petition in favor of granting aid to the Hudson's Bay railway. A similar petition from Commoners was presented to the Government some time ago.

SUPERINTENDENT WHITE of the C. P. R. reports that he has received advices from the west to the effect that the loss of cattle on the Alberta ranches will not be as serious as has recently been reported. He states that the loss will not be over five per cent.

CALGARY merchants have organized themselves into a protective association, with the following officers: President, D. W. Marsh; vice president, J. S. Freeze; secretary-treasurer, A. D. Rankin. The association starts out with 27 merchants on the roll.

THE *Northern Lancet*, the medical journal published at Winnipeg, proposes a convention of physicians of the province, to consider recent legislation bearing upon the profession. The very ridiculous bill recently introduced into the legislature, to regulate fees chargeable by doctors, is the principal incentive to the proposal for a convention.

S. B. Coon, furniture, Woodstock, is giving up business.

GEORGE HAMILTON and S. D. Barr have opened a flour and feed store at Neepawa.

JOHANN KRAUSE, general store, Plum Coulee, Man., has assigned to S. A. D. Bertrand.

THE estate of I. Andrews, millinery, Winnipeg, will be sold by auction, on March 24.

THE estate of McLachlan & Co., general store, Treherne, has been sold to J. McLennan.

THE estate of J. W. Hetherington, boots and shoes, Virden, Man., has been sold to Wilcox & Co.

THE estate of, W. D. Rutan, general store, Manitowish, has been sold to Phoebe Emma Rutan.

OWENS, postmaster at Pine Creek, Calgary district, is opening a store there in connection with the post office.

THE Territorial Government will supply all settlers with strychnine free of charge for the purpose of exterminating the gophers.

C. YOUNG and Geo. Moore, two Winnipeg young men, have formed a partnership and opened a general store at Hartuey, a point north of Deloraine.

THE stock of George Andrews, jeweler, Winnipeg, was sold by the sheriff last week, and was purchased by H. J. Joseph, of Montreal, for forty-six cents on the dollar.

THE stock of the estate of P. A. D'Autenil & Co., owned by Geo. H. Rogers & Co., Winnipeg, was seriously damaged by fire on Sunday morning last. The loss is estimated at \$10,000. Covered by insurance. The fire is supposed to have originated from the gas pipes.

THE Port Arthur *Sentinel* says: "It may be a chestnut to say that our mines were never looking better, but it is a fact all the same. No fictitious or extravagant statements are necessary to establish this. Actual and extensive work is going on, more than even persons in Port Arthur are aware of."

THE fourth colonist party of the season for Manitoba and the West left Toronto on March 18. There were about 350 passengers and three special trains of settlers and their effects. The movement to the west says a Toronto telegram, is on the increase and during the next two or three weeks is likely to be very great.

THE business men of Minnedosa have formed an association to carry out the resolutions passed at the Winnipeg retailers' convention. G. A. Hogarth was elected president, and H. S. Taylor secretary. J. S. Greig, J. K. Patton, R. McLennan and P. J. McDermott were appointed a committee to frame a code of by-laws.

THE *News*, of Vancouver, B. C., says: H. Galt, of the firm of Galt Bros., wholesale grocers, arrived Thursday and yesterday opened for business. It is their intention to do a general wholesale grocery trade, making, however, a specialty of teas. They will buy China and Japan, Ceylon and India teas, and, by the direct communication with the west which it is hoped will shortly be established by other lines as well as by the present China steamships, Vancouver will become the great emporium for the tea trade of the Dominion, as it has every advantage over the Suze route. Mr. Martin, who will have this department in hand, is a specialist in the tea trade and understands it thoroughly.

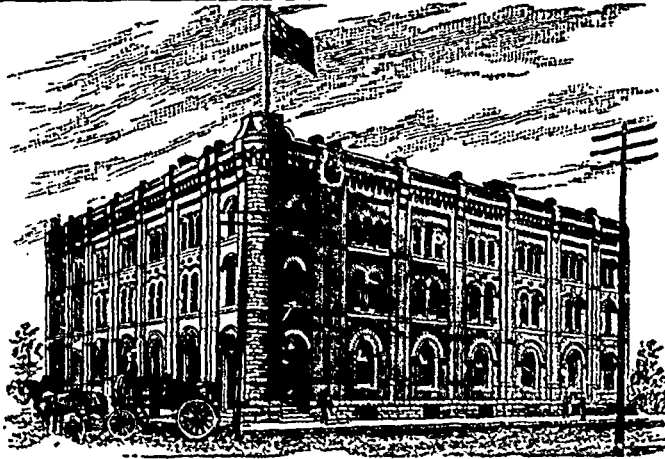
SISSONS & Co., confectionery, etc., Winnipeg, bailiff in possession on landlord's warrant.

A REGINA correspondent says: "Preparations are being made to re-build the stores and other business places destroyed by fire at Regina. The new structures will be mostly of brick, as it will be cheaper to build with that material owing to the high insurance rates now in effect in the Northwest.

A GENTLEMAN who returned to Winnipeg last week from the west, states that the cattle in the neighborhood of Maple Creek and Medicine Hat have come through the winter in good shape, but farther west there has been heavy losses on the ranges. He was creditably informed that out of a flock of 4000 sheep on one of the Kay farms, only four died during the winter. The snow was all gone in the Medicine Hat district, but farther west it was still rather wintry at the time of his visit.

THE town council of Portage la Prairie passed the following resolution concerning the proposed provincial exhibition, at its meeting last week: "Resolved, That whereas it has come to the notice of the council that a deputation of Winnipeg citizens has been interviewing the Local Government with the object of getting some assistance toward holding a provincial exhibition in the city of Winnipeg; and whereas, it appears from a report of the interview that the Government was not favorably disposed toward the same, the council take this opportunity of endorsing the action of the citizens of Winnipeg and urging upon the Government the importance of the scheme, believing that it would be to the best interests of the whole province to have a successful Provincial Exhibition held in the city of Winnipeg."

REGINA has been visited by a disastrous fire of unknown origin, but which was first discovered in the rear of Smith's hotel and Smith & Ferguson's hardware store. The fire started among a number of frame buildings, and the fire appliances at hand were inadequate to cope with the conflagration. The following are the losers: Merchants Bank, Palmer House building, insured for \$2,000; Chas. Harley, hotel furniture, etc., \$2,500, insured for \$1,500; Smith Bros., hotel and furniture, etc., value given at \$6,000. Insurance \$1,000 on building; Smith & Ferguson, hardware building and stock, \$10,300. Insured for \$6,300. Part of stock in warehouse not burned; J. F. Mowat, boots and shoes and gents' furnishings, total loss about \$20,000, \$6,000 of which being for new goods just put in, which accounts for stock being so heavy. \$1,000 were got in the night before and never opened. Insurance \$3,000; E. & C. Gurney, building, insured for \$800; J. W. Smith, hardware, building and stock, \$7,200, insured for \$2,000; C. H. Bayne, groceries, etc., building and stock, \$3,600, insured for \$300; Jas. Secord, loss of law papers, etc., \$100; Williamson & Sons, confectionery, loss about \$500. Not insured; J. E. Scarlett, groceries, etc., only recently started business. Total loss \$3,000, insurance \$1,000; D. S. McCannell, building \$1,000, no insurance; Major Montgomery, building, \$1,200, insured for \$600; Le Jeune, Smith & Co., bank, \$600. No insurance; Chas. H. Black, books, stationery, fancy goods, etc., loss of and damage to stock, supposed to be about \$3,000, insured for \$2,000; J. A. McCaul, building, \$2,450, insured for \$1,500; J. E. Sprague, building, torn down, \$800;

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TRADE ONLY.GOODS SOLD TO THE
TRADE ONLY.

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TEAS, SUGARS, WINES, LIQUORS and GENERAL GROCERIES
CORNER PRINCESS AND BANNATYNE STREETS, WINNIPEG, MANITOBA.

AFTER the end of the month, quotations from the Chicago board of trade will be no longer obtainable. The board has resolved to discontinue the department of market reports, and quotations entirely. The effect of this move upon speculation in the commodities figuring in the board reports, will be watched with interest. At present there seems to be a diversity of opinions upon the point. Some predict that the board will soon go back to the old system of official reporting.

THE movement to shorten credit business is surely spreading. The cotton manufacturers are the last to take up the matter. At the recent meeting of the Dominion Grey Cotton Association at Montreal, a discussion took place on the advisability of reducing the terms of credit to sixty days. Action was deferred until next meeting, when the matter will be taken up again. Straws show which way the wind blows, and a good many straws are floating in the direction of shorter credits. It will be strange if the next year or two does not bring a great change in the way business is done in this country.

MANITOBA appears to have a worthy representative at Ottawa in the person of our new Senator, Major Boulton. Senator Boulton has shown himself active and energetic in promoting the interests of the west. His excellent speech in favor of the opening of the Hudson's Bay route, shows that he has given that important question very great study. His lengthy address contained a mass of information, which must have been a revelation to the eastern Members of Parliament and Senators who had not given the matter previous study. By the way Major Boulton has struck out during his short career at Ottawa, it is evident that he means to be something more than an ornamental appendage of the upper chamber. The new Senator for the Territories, Hon. J. A. Lougheed, has also made his mark at Ottawa. He has brought forward a resolution bearing upon the most important question affecting the west at the present time, namely; immigration. What the West wants is people, and Senator Lougheed, recognizing this fact, has proposed that the Government should undertake a vigorous

immigration policy, with a view to peopling the vast expanse of uninhabited or sparsely settled prairies of Manitoba and the Territories.

IN connection with the scarcity of feed this winter THE COMMERCIAL recently referred to the great destruction of valuable feed every year by the custom followed by Manitoba farmers of burning their straw after threshing in order to get it out of the way. Some farmers have used straw for feed for their cattle this winter, and although the winter has been a very severe one, stock fed on straw have come through all right. THE COMMERCIAL ventured the remark, that in this dry climate straw two years old would answer very well for feed, in case of a pinch. We have been since informed that straw four years old has been used for feed this winter, with success. Hereafter if Manitoba farmers suffer from a shortage of feed, it will be their own fault. They have had a lesson this year and if they will apply it, they will hereafter keep a supply of straw ahead, say to the amount of about two crops. Then if there is a shortage of hay the straw will come in very well. It may not be quite as good feed as hay, but it would be a good deal better than nothing. A leading southern Manitoba farmer stated the other day to the writer that he would not bother putting up hay again, so long as he had plenty of straw. He had used some straw this winter, and his stock did so well on it, that in future he would not be at all alarmed about a scarcity of hay, if he had plenty of straw.

THE Manitoba Government has resolved to re-open the question with the Dominion, regarding compensation for our public lands. Manitoba has been deprived of her lands by the Dominion claim of ownership, under the purchase from the Hudson's Bay Company. The province is allowed a sum amounting to \$100,000 annually, in lieu of these lands. This amount is altogether inadequate. Little Prince Edward Island is allowed \$300,000 because that province had no public lands on entering the Dominion. Manitoba should own her public lands, or should be compensated therefore to a reasonable extent. The area of the province is placed at 74,000,000 acres, while the area of

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Prince Edward Island is about 1,365,000 acres. The absurdity of the grant of \$100,000 to Manitoba for the robbery of our public lands may be shown in the following way: Supposing that we reduce the area to 25,000,000 acres, and value this quantity of land at \$1 per acre, the annual interest on this amount at 5 per cent. would give the province a revenue of \$1,250,000 Ontario and Quebec derive large revenues from their public lands, the revenue in Ontario amounting to nearly a million and a half of dollars in 1888. Manitoba has need of her lands in order to assist in works necessary for the development of the country. If we had the ownership of our public lands we would be in a position to carry out such enterprises as the Hudson's Bay railway, and pay for them from the revenue coming in from the lands. Manitobans should assert their rights strongly in this matter, until some just compensation is granted for the filching of our lands.

THE Manitoba Legislature will petition the Dominion Government in favor of unrestricted reciprocity with the United States. The preamble to the resolution bearing upon the subject, recites the disadvantages under which the people of Manitoba labor, owing to the high duties upon agricultural implements, lumber, fruits and other goods, which we are obliged to import, and which are an absolute necessity to the settlers. "Owing to the geographical position of Manitoba," the preamble states, "it would be of very great benefit to the people of this province to have closer trade relationship with the United States." As to the contention that the protective tariff bears heavily upon Manitoba, there is no ground for argument. It is almost universally conceded here that such is the case, and Manitoba can never receive justice in the matter of taxation while the present policy holds on. Whatever may be understood from the term "unrestricted reciprocity," there is no doubt but that greater freedom in trade intercourse with the United States would be a taking policy in Manitoba, especially in view of the burden imposed upon the West by the National Policy. As a relief from this policy almost any change would be popular with the people.

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The Commercial

WINNIPEG, MARCH 24, 1890.

BEARING FRUIT.

The influence of the recent retailers' convention is already making itself felt. It was recognized at the Winnipeg meeting that the hope of the merchants would be in securing the organization of local associations in each commercial community to work in harmony with the head association. In this way it is hoped the reforms desired may be carried out. The first report of the formation of a local association comes from Minnedosa. The business men of that place held a meeting to receive the report of the delegates to the Winnipeg convention. Those present expressed their pleasure at the work accomplished at the convention, and it was the general belief that much good would result. A local association was resolved upon, officers were elected, and a committee appointed to prepare by-laws. A committee was also appointed to confer with other local associations to be formed at other towns in the district. This is a very wise step, as it is necessary in order to secure harmonious action, that local associations in the same district should understand each other. A resolution was unanimously passed as follows:—

"That we, the merchants of the town of Minnedosa, unanimously endorse the recommendations made by the retail dealers' convention, held at Winnipeg, and pledge ourselves to carry out said recommendations and support the Winnipeg board of trade and the retail dealers' association in any effort which may be made to amend the exemption acts and obtain an equitable and just assessment of mercantile stock and to secure reasonable insurance rates by the organization of a home company, or inducing companies not already doing business in Manitoba, to enter the field and take risks independent of the board of underwriters."

It was also unanimously agreed that three months' time be the limit of credit to customers; that the coupon system be adopted; that the price paid for butter be regulated by the wholesale price at place of marketing; that no butter tubs be given free to customers, and that no butter be taken on due or past due accounts.

Regarding butter, the Minnedosa association it will be seen has substantially adopted the recommendations of the convention. This is a good beginning, and if the other commercial communities will now follow suit, the merchants will be well organized and able to give their experiences at the next convention to be held in the fall. By getting organized at once the merchants will gain much experience which they will be able to present at the next convention. The local associations will be really the working bodies, and unless these are organized, the usefulness of the convention will be largely lost. The object of the head association will be largely to disseminate knowledge among the members, and outline the general policy of the association, but the carrying out of that policy will devolve very largely upon the local associations. A head association is necessary, in order that the same policy may be pursued all over the country, so far as local circumstances will permit. It is

therefore in the interest of the trade that no time be lost in organizing the local associations, and that the lines laid down at the convention be followed as closely as possible, in order to avoid any clashing between different local associations.

It is necessary that one point should be impressed upon merchants generally. This is, to strive to avoid feelings of local jealousies. In some towns such feelings exist between different dealers, and what is equally as bad, between merchants in different towns in the same district. These local jealousies are the cause of much injury to business, and every effort should be made to avoid them. The general convention, by bringing merchants together from all parts of the country, will do a good work in helping to overcome this feeling. The local association at Minnedosa, in appointing a committee to confer with the merchants of other places in the district, has also made a good move in the direction of overcoming any sectional feelings which may exist in that district.

There was nothing done at the Winnipeg convention which cannot be freely concurred in by local associations all over the country. In regard to credit business, the convention simply recommended the adoption of the coupon system, and the curtailment of credit during the winter months. The recommendations of the convention concerning butter are simple and reasonable. The butter season will soon be at hand again, and if the merchants are to take advantage of the suggestions regarding butter, they will require to meet and decide the matter at once.

THE COUPON SYSTEM.

At the late convention of retailers at Winnipeg the coupon system was very fully discussed. It is quite possible that the advantages of the system may have been overrated. Still the apparent advantages of the system are such that its adoption is certainly advisable, and it is to be hoped the local associations will endeavor to carry out the recommendation of the convention regarding the adoption of the coupon system generally throughout the country.

The advantages claimed for the coupon system are important in their nature. It has been shown that it saves a great deal of work in book-keeping; it is very simple, and ensures accuracy. A great deal is annually lost to storekeepers through errors in book-keeping, neglect in charging up goods, etc. The coupon system will obviate this. The customer gives his note for, say \$50, and receives coupons in return. Whenever he makes a purchase he hands back coupons to cover the amount. Very little book-keeping is necessary in the arrangement, and as there are no goods to charge up there will be no losses through neglect to enter purchases upon the book. Then there is the question of disputed accounts, a most annoying feature constantly present with credit business. But the coupon system will do away with all unpleasantness of this nature, for their are no accounts to cause disputes. The coupons show the amount of purchases accurately and there is no possibility of a mistake.

Again, a merchant will sometimes allow a

customer to obtain credit with the intention of preventing the account from assuming any considerable proportion. But once a name is entered upon the books, it is a very difficult matter to keep the account down. It will frequently greatly exceed the original intentions of the merchant before he is aware of it. Under the coupon system the amount of the account is limited when it is opened, and it cannot exceed the limit fixed upon without the knowledge of the merchant.

Another important advantage is that the storekeeper secures a note, instead of having an open account. The advantage of a note is, that it may be used as security. It further contains an obligation to pay at a stated time, whereas an account is open. This is a great advantage, and just here we may state that in adopting this system the merchants should endeavor to impress upon their customers that the obligation contained in a note is not there for ornament but that it must be met. It was shown beyond a shadow of doubt at the retailers' convention, that notes are far preferable to open accounts. A number of those present related their experience with notes, versus accounts, and the evidence given showed clearly that the amount paid was double as much in the case of notes as in open accounts.

These are the principal advantages claimed for the coupon system. It must not, however, be inferred that this system is the only thing necessary to reform our mode of doing business. On the contrary, it is only an improvement upon the present way of doing business. It is the first step in the right direction, and the end must be kept steadily in view, namely; that the object is to reduce credit business and place the trade of the country upon a more solid basis. The coupon system is one of the means which may be made use of in attaining this end.

Care will be required in giving credit with coupons, just the same as when goods are charged to a running account. In fact it will be possible to abuse credit in this way, as well as in charging goods in the ordinary way. Care will therefore be necessary in selecting customers. Merchants should also endeavor to obtain security from their customers, when they accept a note in payment of coupons. It must be remembered that the farmer is usually sheriff proof and he cannot be forced to pay the note when it is due. The farmer gives security for his purchases of implements, sewing machines, organs, etc., why therefore should he not give security for the necessaries of life which he gets from the storekeeper? The goods supplied the farmer by the storekeeper are the things most necessary to the existence of the farmer, consequently it would be more natural to suppose that payment for these should form the first claim upon him. On the contrary under the present system, store bills are about the last things paid for, and the merchant is the least protected of any of the farmers' creditors. Merchants should therefore secure themselves, when they accept notes in payment of coupons.

Some may say, Oh! this will not do, we would offend our customers. Nonsense. Who is accommodated by credit, the merchant or the farmer? Certainly the farmer. Why then should the merchant be afraid to as-

for security? They should protect themselves, the same as others do who sell on time to the farmer. They have the goods which the farmer is most in need of, the commodities which he cannot do without, and they should firmly refuse to occupy the position of being the least favored creditor. If any one has a right to a preferred claim against the farmer it is the country store-keeper.

As to the time of payment of notes taken in exchange for coupons, we would advise that they be made payable immediately after harvest. Have the notes mature early, and press firmly for payment when due. Those who push the hardest will be the first paid, while those who are easy with their customers will be left to the last, and if the farmer has not enough money to go all around, they will not get paid at all. Firmness in collections is one of the first requisites to a successful business career, while looseness or forbearance in such matters is about the best sign of coming bankruptcy.

WHY GIVE CREDIT?

A letter recently appeared in the *Winnipeg Free Press*, denouncing the retailers' convention, and defending the farmers; though in passing it may be said that there was nothing done at the convention which is in any way opposed to the best interests of the farmers. On the contrary, if the reforms proposed are carried out, the honest, industrious farmers as well as the merchants will be benefitted. The *Free Press* correspondent, however, makes a reference to the credit system which is very pertinent. He intimates that there is no law compelling merchants to give credit, and that they are themselves to blame for the trouble they have brought upon themselves. This is exactly the point. Why have the retailers adopted this credit system and carried it so far as to jeopardize the commercial interests of the country? Why should sheriff proof farmers be trusted promiscuously, and carried from year to year by the storekeepers? Certainly it is not the merchant who is accommodated in these credit transactions, and why should he be afraid to hold up on the business? When it comes to a close year, it is the storekeeper who suffers from the present system. It makes very little difference to the farmer. He is sheriff-proof as a rule. He has been exempted by special act of the legislature, and if he has a failure of his crops, and finds it inconvenient to pay his store bills, he can tell the storekeeper just to take matters coolly till he gets ready to pay him. The merchant has to bear the full brunt of the present carrying system, for no matter how badly he needs his money, he cannot compel his customers to pay him.

It is really surprising, under the existing exemption laws, that credit business has been allowed to go on the way it has in past years. Farmers are carried for a year, with the expectation that they will pay up after harvest; but after harvest the farmer may not have money enough to pay up all his liabilities, and must be carried along another year. He has liabilities for which he has given notes, and which he considers must be paid before his

store accounts, consequently in a poor crop year there is little left for the merchant. The system is a ruinous one. Why should not the farmer be educated into paying his way as he goes? He should be taught to use the proceeds of his crop in supplying himself with the necessities of life for the year ahead, instead of being educated into the system of always being a year behind. If the system were once established, it would be just as easy for the farmers to be one crop ahead of their requirements as one crop behind, and it would be a great deal more satisfactory for themselves and their customers as well.

Under the present system, the customers of the country merchants depend upon the storekeepers to carry them a year ahead, until the following crop is harvested, and if they pay up then they start in to be carried another year. Any money which they may have over they may invest in other ways, perhaps in some speculative venture, knowing that they will be able to obtain all the goods required on credit. Thus, in case of a light crop they are unable at the end of the next year to pay their debts.

Farmers are not angels minus the wings. As a rule they are a close, hard class of people to do business with. If they see any opportunity of using their money to their own advantage, they will usually do it, while at the same time allowing their accounts to run at the stores. They will sometimes make a poor month, and "stand off" the merchant, while using their cash in other ways with the object of making something out of it. This, of course, does not apply to all, but it will apply to a good many, and to others as well as farmers.

The way to remedy this is to change the system of doing business. Educate the farmers to rely upon the proceeds of their crop to carry them through the year, instead of having them look as a matter of course to the storekeeper to carry them a year ahead. When such a system is established it will be very much better for all concerned, and no class will receive greater benefit than the farmers themselves. If the present stringency results in this reform, it will be the best thing that ever happened the country, and it will prove a blessing in disguise. At any rate, the need of a reform is thoroughly acknowledged, and especially while the present exemption laws are maintained credit business should be very restricted. With the farmers made sheriff-proof by legislation, the merchants have little encouragement to induce them to follow longer the credit system which has ruled in the past.

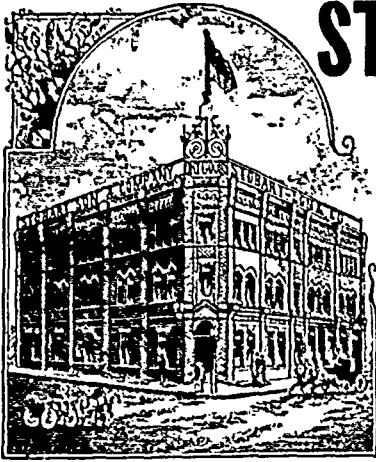
THE EXHIBITION.

The proposals in connection with the contemplated exhibition at Winnipeg have drawn forth considerable comment from the press and people of other districts in Manitoba. As a rule the comments appear favorable to the exhibition, though in a few instances a local or sectional view is taken of the matter. To look at the matter reasonably and fairly, the first question is: Should Manitoba have an exhibition partaking of a provincial nature? Local exhibitions are all very well in their

place, and it is right enough that they should be encouraged. But they will never attract any considerable attention outside of their respective districts. If Manitoba is to have an exhibition which will draw visitors, and show them what the country can do, it must be something more than a merely local affair. A first class exhibition should certainly do a great deal towards promoting immigration and furthering the interests of this whole western country. In order to get up such an exhibition a heavy expense must be incurred, and it cannot be carried out without provincial aid, financially as well as in other ways, in assisting to make it worthy of the country. Winnipeg offers to do her share, by providing exhibition buildings and grounds at a cost of \$30,000; and in addition to this sum the city will be called upon for an annual cash grant to the amount of several thousands of dollars. In this way the exhibition would cost the city a good deal more than the citizens could ever expect to make out of it, and the country at large would be the gainer thereby.

THE COMMERCIAL believes that a first class exhibition should be held at some point in the West, at which all the country from Lake Superior to the mountains should be represented. An exhibition which would be a fair display of the wealth of Western Canada. Such an exhibition should certainly be of great advantage to the country. If there is any other place which is prepared to aid the project more liberally than Winnipeg, and where the conditions would be approximately as favorable to the success of the enterprise as they are in this city, then let the exhibition be held there. But that we should have an exhibition worthy of the resources of the country, we most thoroughly believe would be in the interest of the province and other parts of the country taking part in it. If the Local Government will not grant any assistance, it will be for the citizens to consider whether or not they can go on with the enterprise without such aid. The matter is of such importance that the city should make an effort to carry out the plans, even independent of the Government. At any rate the city has only asked for provincial aid for the first year or two, after which it is intended that Winnipeg would be able to carry the exhibition along without further aid. By a little extra effort the city may be able to get along without provincial aid from the start.

At the meeting of Winnipeg clerks, last week to consider hours of labour, a resolution that it was desirable to form an association was put and carried. "The Early Closing Association" was then formed. It was decided to endeavor to bring into operation the act passed by the Legislature, providing for the early closing of stores. This act may be brought into force by a municipal by-law, on the petition of two-thirds of the merchants interested. A meeting will be held to-morrow (Tuesday) evening, to which the city merchants are invited, in the hope that an amicable arrangement may be arrived at. It is to be hoped the movement will be completely successful. The closing of places of business at reasonable hours should be in the interest of merchants as well as their employees.



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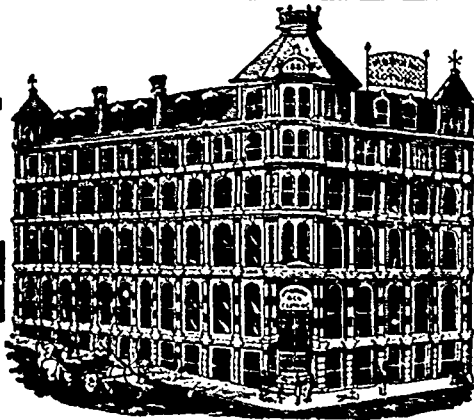
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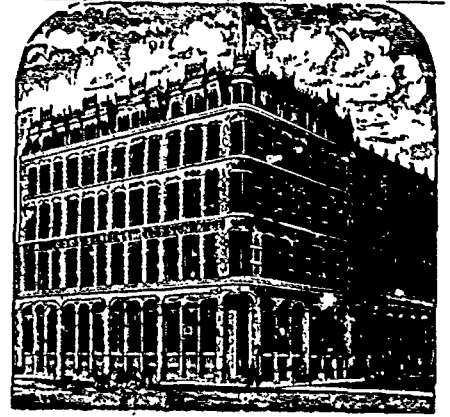
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WINNIPEG WHOLESALE TRADE.

Wholesale trade continues quiet, and prices are so nearly nominal in most branches that it is hardly worth while repeating quotations. The weather conditions are unfavorable to an early movement, the climate being still rather wintry. In textile lines local business is dull. At the recent meeting of the Dominion Grey Cotton Association, some lines of finer qualities were advanced 2c per pound, but other prices were unchanged. White cottons are firmly held, with the mills working actively. Sugars were steady in eastern markets, though a slight decline at New York caused an easier feeling in Canadian markets, canned goods are generally held firmly. The members of the packers' association are holding their prices, and it is claimed that about all the goods obtainable outside of the association, have been picked up. Packers claim that all stocks will be required. The London fur sales last week attracted a great deal of attention, as the March sales are the most important of the year. A cable report from London says: "The Hudson's Bay fur sales this week were very unsatisfactory, the average prices realized being twenty-five per cent. below last year's sales." Lamson's & Co. sales will continue to the end of March, and detailed reports will be awaited with interest. In fruits, California oranges are coming forward freely. Choice apples are firm, and stocks light. In other branches there are no important features, and quotations are unchanged as last reported.

GRAIN AND PROVISION MARKETS.

WINNIPEG.

WHEAT.

The principal matter of interest relating to wheat is the crop reports, but these are still of a very conflicting nature. The usual number of crop reports come in each day, telling of serious damage done to winter wheat in Michigan, Ohio, Indiana, Illinois, Kentucky, Missouri and Kansas, but there is a considerable disposition to wait a while before accepting these reports, until the state of the crops can be more accurately determined. There was a wider range in values, but prices did not experience any great change for the week.

The visible supply statement on Monday showed a decrease of 213,185 bushels. Total stocks are now 23,100,964 bushels against 31,182,430 bushels a year ago, 36,253,024 bushels two years ago, and 53,172,927 bushels three years ago. Exports of wheat and flour from both coasts footed up nearly 3,000,000 bushels.

The details of the official report of exports of breadstuffs from the United States for the month of February and for the eight months ending February 28, shows that during the first two-thirds of the fiscal and crop year beginning with July last, there has been exported in wheat and flour 72,364,322 bushels, against 61,729,567 bushels during the corresponding period the year before. Of this quantity the Atlantic coast shipments equalled 48,268,916 bushels this year against 34,712,369 bushels last, and the Pacific coast shipments 24,115,407 bushels this year, against 27,017,193 bushels last. The total movement of flour exceeds that of last year 1,618,007 barrels. The total exports for February equalled 9,383,489 bushels against 4,586,120 bushels February, 1889. The exports for eight months are at an average rate of

9,000,000 bushels. Maintained to the end of the fiscal year the exports would foot up to 108,000,000 bushels, bushels, against 87,000,000 bushels last year.

Beerbohm's estimate of wheat on passage on Monday showed an increase of 1,264,000 bushels, of which California contributes about 800,000 bushels. The total available supply (on passage and visible) is now 53,244,964 bushels against 40,798,430 bushels a year ago, 53,133,024 two years ago, 74,932,927 bushels three years ago and 69,175,214 bushels in 1886.

Bradstreet's reports as to stocks of wheat in farmers' hands March 1 point to a total of about 136,500,000 bushels, or 19,500,000 bushels less than the Government report.

Stocks of wheat at Minneapolis and Duluth are as follows. Minneapolis, public elevators, 7,502,676 bushels; Minneapolis private elevators, 1,974,000 bushels; St. Paul, 295,000 bushels; Duluth, 4,896,297 bushels. Total 24,667,973 bushels; increase for the week, 195,268 bushels.

A Minneapolis report of last Wednesday says:—The farmers in South Dakota are preparing to begin their spring plowing, and they state that the ground is in much better condition than a year ago. The frost is almost entirely out, and several feet of snow recently has given the ground sufficient moisture to insure good crops. Nearly all the farmers are confident that immense crops will be raised this season.

Some little stir has been given to the local wheat situation by a movement on the part of millers to pick up wheat held in store. A number of purchases of round lots in store have been made recently, and stocks so held have been pretty well picked up. As high as 84c or higher is reported to have been paid for some lots, where competition was the keenest, and the bulk was probably taken at between 80 and 85c, including storage charges. The Toronto *Empire* speaks of these purchases as follows: "There is an effort to boom Manitoba wheat on the part of Winnipeg and Montreal parties, but the spot market shows no sympathy with the movement, for sales were made of No. 1 hard at \$1.05 prompt delivery and No. 2 at \$1.03. Large sales have been reported from there at high prices, which, however, do not represent the actual value. One transaction was reported today at equal to \$1.09 here for No. 1 May delivery. These sales are all reported to be to Manitoba millers, who appear to have more confidence in the situation than Ontario millers, who continue to buy only as they require the grain. Some of the latter have been figuring on Duluth wheat and find they can lay it down here by water at less than \$1 04 duty paid for the grade corresponding to No. 1 Manitoba hard."

Bradstreet's Journal gives a table of the available stocks of grain on March 8th. The figures given for wheat at Winnipeg are 120,000 bushels; Manitoba country elevators 630,000 bushels; Fort William, Port Arthur and Keewatin 985,000—making a total of Manitoba wheat in store of 1,735,000 bushels. The total amount of wheat available east of the Rocky mountains is placed by Bradstreet's at 43,544,976 bushels as against 44,362,335 on March 1st, 49,691,349 on February 1st and 54,227,176 on January 1st.

A year ago last week an item in this journal said: "Manitoba is now in the midst of seeding. Some seeding was done as early as the first week in March, notably ten acres of wheat

sown on the experimental farm at Brandon on the second of March." This year we are now within ten days of the end of March, and the commencement of seeding is evidently some time ahead. The snow is going very slowly, and the prairie is still covered to a considerable depth. Seeding is therefore considerably later than last year, but this does not mean that the crops are certain to be more backward. On the contrary, the ground will be in better shape by the snow remaining longer, and growth may be expected to be more rapid when warm weather does set in.

FLOUR.

Prices continue to rule at last quotations, as follows per 100 pounds to the local trade: Patents, \$2.60; strong bakers, \$2.35 second; bakers, \$1.90; XXXX, \$1.25; superfine, \$1.15; Graham flour, 2.35; middlings, \$2.60 per 100 pounds.

MILLSTUFFS AND FEED.

There is still a scarcity of bran and shorts, the demand being well up to the production. The demand for ground feed is also large. Bran is quoted at \$13 and shorts at \$14 per ton. Ground feed is unchanged at \$20 per ton for ground corn and oats, at which price small lots are selling to the trade. Round lots on track held at about \$18 per ton.

MEALS, POT BARLEY, ETC.

Quiet and unchanged. Prices are now quoted as follows: Standard, \$2.30; granulated, \$2.40 per 100 lbs.; rolled oats, \$2.50 per sack of 90 lbs. Rolled oats are also obtained in 80 lb sacks at \$2.40. Cornmeal is held at \$1.65 per 100 lbs.; pot barley, \$2.75, and pearl barley, \$3.25 per 100 lbs.

OATS

The demand is still mostly for feed qualities, and for which cars on track are held at about 41 to 42c, and selling from store at 45c.

BUTTER.

This article continues to be considerable of a drag. There is very little call over from the city trade, as a good deal of butter is being peddled about the city by parties from the country, and such offerings are slow sale, going as low as 12c for good dairy. An occasional package or two is disposed of by dry dealer at 12 to 16c for good to choice dairy, but there is so little movement that these prices cannot be expected for any considerable quantity.

EGGS.

Continue easier in tone, and last week sold down to .7 to 18c.

LARD.

Lard is unchanged and is still held in 20 lb. pails at \$2 per pail. Three pound tins 40c each.

CURED MEATS.

Prices are quoted as follows: Long clear dry salt bacon, 84c; spiced rolls, 10 to 104c; breakfast bacon, 11½ to 12c, the higher price for boned; smoked hams, 124c per pound; bologna sausage, 7c per pound; fresh pork sausage, 8c per pound; pickled pigs feet, \$1.50 per kit of about 20 pounds; ham, chicken and tongue sausage, 9c per packet.

HAY.

A large business is doing in pressed hay on track. Car lots were going at from \$11 to \$12 per ton on track, and ton lots were being sold from cars at \$13 per ton. A number of car lots were being purchased for shipment to country points.

DRESSED MEATS.

There is generally a firm feeling in meats, and everything but beef shows an upward tendency. There has hardly been enough pork marketing to supply the demand from butchers, and prices are firm at 6½ to 7c. Mutton is also in light supply and firm at higher prices. From 9 to 10c per pound was quoted for mutton and some were talking 11c. Veal brings 8 to 10c. Beef is nominally unchanged in price, and there is scarcely any moving. Butchers still have considerable frozen beef on hand, and they are

not buying. As soon as stocks are worked off, which will be soon, and fresh killed beef is in demand, a sharp advance in prices is looked for. In the meantime frozen beef is very slow sale, and not wanted. Nominally quotable at about 5c per pound, but were it offered in any quantity it would hardly bring over 4c. Good to choice fresh killed beef, of which there is very little moving, is worth about 6 to 6½c. A party was in from Dakota last week with a mixed lot of hogs and beef. The hogs were wanted, but not the beef, though the former were rather heavy for this market.

CATTLE.

There is considerable talk about the prospects for the cattle supply this spring, and opinions differ very materially, some claiming that the supply will be very short, while other dealers hold there will be no such scarcity. The prospect, however, would seem to be that there will be a scarcity of choice beef animals, but a fair supply of medium animals. These latter will have a tendency to keep the price of really choice beef from going to fancy figures. Dealers have been out through the country picking up cattle, and a good many have already been purchased, to be ready for supplying the market as soon as the stock of frozen beef is exhausted. Some fat Easter cattle have also been purchased, for which good prices have been paid, ranging over 4c live weight in some instances. Dealers are speculating upon the possibility of obtaining cattle from the western ranges to make up for any shortage in local requirements. But with the hard winter experienced in the west, it seems to be doubtful whether any considerable number of the range cattle will be in good shape for beef without feeding some time. There is also talk of purchasing cattle in Minnesota and slaughtering them at the boundary, in order to overcome the quarantine regulations. It is not unlikely that something will be done in this direction, as prices are considerably lower in Minnesota than in Manitoba.

British Columbia.

Douglas & Deighton, harness, New Westminster; style now Doug's & Davison.

T. L. Browne, & Co., Gents Furnishings, Nanaimo; H. G. Walker retires from this firm.

Within a few days three sailing vessels have arrived at Victoria from the Old Country with cargoes valued at \$250,000.

John Weiler, furniture manufacturer, Victoria, has decided to enlarge and improve his premises to the extent of about \$10,000.

James McDonald, contractor, has secured the contract for the railroad and steamboat dock to be built on the Columbia river at Revelstoke.

Walker and Shadwell, dry goods, millinery, etc., New Westminster, have dissolved partnership, Walker retiring. The business in future will be carried on by H. B. Shadwell.

T. E. Gaynor, solicitor, has been admitted a partner into the legal firm of Armstrong & Eckstein, New Westminster, and the firm will be known under the title of Armstrong, Eckstein & Gaynor.

Following are the new salmon fishing regulations on the Fraser river: Mesh 5½ inches; weekly close time from 6 p. m. Saturdays to 6 a. m. Mondays. The number of licenses is limited to 500, of which 350 go to the canneries and 150 to fishermen and freezers. Particulars as to allotment will follow by mail. Cannery licenses to be \$20 up to 20 licenses, over that number \$50 each. Freezers and fishermen licenses \$5. No fisherman to get more than one license. The license is for each boat engaged in fishing. The advance in the licenses per boat

to canneries, from \$5 to \$20, is causing a great deal of kicking from the cannermen.

A bill has been introduced into the Local Assembly to encourage agriculture and horticulture. It provides for the incorporation of a Provincial Horticulture and Fruit Growers' Association upon certain conditions being complied with, one of which is that it shall contain at least 50 charter members, each agreeing to pay an annual fee of not less than \$20. Provision is made for the holding of exhibitions for the display of fruits, flowers and vegetables, and to purchase seeds, plants, or trees for distribution, upon whatever conditions may be deemed advisable.

The estimated receipts and expenditures of the province of British Columbia for the financial year have been laid before the Legislature. The receipts are, \$914,691.05; the expenditure, \$910,611.05, classified as follows: Public debt, \$135,831.55; civil government, salaries, \$90,915; administration of justice, salaries, \$32,696; Legislation, \$23,800; public institutions, maintenance, \$14,700; hospitals and charities, \$23,600; administration of justice, other than salaries, \$48,000; education, \$119,190; transport, \$5,000; rent, \$4,850; revenue services, \$12,000; public works, \$273,350; miscellaneous, \$46,430.

Produce Prices in British Columbia.

Truth gives the following report of the produce market at New Westminster, B. C.:

Eggs—The market is fairly well supplied with local products; there have been no large receipts of packed, hence the local supply dictates the price. We quote wholesale, prime fresh, 25c; retail, 30c per dozen. The probabilities are that the next two or three days will see wholesale prices down to 20c, with a glutted market.

Eggs—There is none of the home-made article on hand. Wholesale, 25c, 28c, 30c to 32c; retail, 30 to 35c per pound, with market steady; best California roll, selling, 69c per roll, short two pounds.

Potatoes—Ruling the same as last week, with very few receipts and a strong market; supply getting short. Medium, 1½c per pound; best picked, 2c per pound.

Hay—Good prices are ruling and all that is offered meets with ready buyers. Wholesale, \$14; retail, \$16 per ton.

Oats—Scarce, with a brisk demand; market steady with an upward tendency. Wholesale, \$28 to \$30; retail, \$33 to \$35 per ton.

Wheat—Scarce; no receipts; demand ...; dealers cannot fill orders; market rising. Wholesale, \$30 per ton; retail, 1½c per pound.

Chopped Barley—Market short; good demand. Wholesale, \$30 per ton; retail, 1½c per pound.

Chopped Oats and Peas—Demand lively; very few receipts; prices tending upwards. Wholesale, \$30 per ton; retail, 1½c per pound.

Straw—Scarce; demand good. Wholesale, \$8; retail, \$10 per ton.

Cracked Corn—The market for feed is pretty well supplied with eastern products. Prices range from \$1.9 to \$2 per cwt.

Poultry—The demand still continues far in excess of the receipts. Chickens, wholesale, \$5 to \$6 per dozen; turkeys, \$1 to \$1.25 each; ducks, \$10 to \$12 per dozen; geese, \$1.50 to \$2 each. Market tending upward.

Furs—Very few offerings; prices steady.

Deer, dry, 15 to 25c per pound; beaver, \$2 to \$2.50 per pound; coon, 25 to 50c each; lynx, 25 to 50c each; bear, some good and some poor offered, best, \$25; poorest, \$4 each.

Vegetables—Prico ranges high; no local supply of any importance in the market; nearly all from California.

Winnipeg Board of Trade.

A meeting of the Winnipeg Board of Trade was held last week at which Mr. Scarth, M. P., explained the position of improving the navigation of the Red River, and stated that city engineer Ruttan had advised that \$6,000 be placed in the estimates to prepare plans and estimates of the best means of obtaining deep water and that the Minister of Public Works had agreed to place this sum in the supplementary estimates.

The following petition to the Dominion Government was read and instructions given to have it signed on behalf of the board and forwarded to Ottawa:—

The memorial of the Winnipeg board of trade most respectfully sheweth:

That situated as Manitoba is, in the centre of the North American continent, its inhabitants very severely feel the want of a shorter and cheaper route to the markets of the world.

It has been demonstrated by the experience of the H. B. Co., for over two centuries, that a safe and practicable route exists, via Hudson Bay and strait, a route by which the early settlers of the colony entered the country, and the produce of the chase of the entire North west was conveyed to the commercial centres of the old world by means of very ordinary sailing ships which in return brought out the necessary supplies of manufactured goods, live stock and implements.

The construction of a railway to connect the existing and future lines of railway in the province with Hudson Bay would be of immense benefit to this country by affording a short, cheap and ready means of access to tide-water; by reducing the cost of transportation of our cereals, live stock and dairy products to the markets of Europe, and by offering to immigrants a shorter and more direct route to the very heart of the Dominion would tend very materially to promote and encourage the rapid development of Manitoba and of the whole Northwest.

In view therefore of the great importance the Winnipeg & Hudson Bay railway would be to this country, to the Northwest Territories and to the Dominion at large, your memorialists would most respectfully pray—

That your honorable House will be pleased to grant such substantial aid as will enable the Winnipeg & Hudson Bay railway company to undertake the immediate construction of this great enterprise and carry it out to completion.

And your memorialists in duty bound will ever pray.

The estate of Neelin & Wilkinson, general store, Anthracite, Alberta, has been sold to I. G. Baker & Co.

S. W. SHAW, proprietor of the woolen mill at Fish Creek, Calgary district, is adding new plant to the mill.

E. J. DARROCH, general merchant, Missosqua, has assigned to Wm. Georgeson, Winnipeg.

G. F. STEPHENS & CO.

—MANUFACTURERS OF—

Stephens' Pure Liquid Colors—Various Shades for Interior and Exterior House Painting.

Stephens' Prepared Carriage Paints—In Scarlet, Black and Maroon. These Paints dry with a Rich Gloss and do not require Varnishing.

Stephens' Elastic Enamel—For Household Decorations such as Tables, Fancy Chairs, &c., in a large number of delicate shades.

Stephens' Pure Oxide Paints—(Almost everlasting)—For Elevators, Granaries, Roofs and all Rough Surfaces exposed to the Weather.

—IMPORTERS AND JOBBERS OF—

Window Glass—Ordinary Glazing and Crystal Sheet. Single and Double Strength.

Heavy Polished Plate—Sizes in Stock from 44 to 96 inches Wide.

Ornamental Glass—In almost Endless Variety.

A full Stock of Painters' Supplies including Dry Colors, White Lead, Varnish, Brushes, Etc. Artists' Oil Colors and Brushes.

Plaster Paris, Plasterer's Hair, Portland Cement, Rosin, Pitch, Etc.

MARKET STREET EAST, WINNIPEG.

ROBINSON, LITTLE & CO.

—WHOLESALE—

DRY GOODS,

343 and 345 Richmond St.,
LONDON, Ont.

Complete range of Samples with Andrew Callender, McIntyre Block, Winnipeg.

ROYAL



CROWN SOAP.

Positively Pure; Won't Shrink Flannels, nor hurt hands, face or finest fabrics.

POUND BARS. TRY IT.

MILL FOR SALE

AT REASONABLE PRICE AND EASY TERMS.

100 Barrel Roller Mill and a 20,000 Bushel Elevator.

Located in one of the best Wheat-Raising Districts of the Northwest.

Failing health of himself and family induces present owner to sell, and he will dispose of all at reasonable figures, taking a moderate payment down and the balance in yearly instalments of \$1,000, purchaser paying 8 per cent. per annum interest on balance unpaid.

For further particulars apply to the office of THE COMMERCIAL, Winnipeg.

R. BALRWELL, who was formerly in business in Deloraine, Man., has started business again in Toronto.

OGILVIE MILLING COY,
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REGISTERED BRANDS:

Hungarian and Strong Bakers' Flour

—DEALERS IN ALL KINDS OF—

GRAIN AND FEED.

MILLS:

	DAILY CAPACITY.	DAILY CAPACITY.
ROYAL—Montreal	1800 Barrels	POINT DOUGLAS—Winnipeg 1000 Barrels
GLENORA " " "	1200 "	SEAFORTH—Seaforth, Ont. - 300 "
GODERICH—Goderich, Ont.	1000 "	

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FLOUR MILL BUILDER

Parties contemplating building New Flour Mills should be sure to get the Best Machinery and the best System or Method of making High Grades of Flour.

The subscriber has built more Roller Mills in Minnesota, Dakota and Manitoba than any man living; among them the best and largest in the land.

Will be pleased to give Estimates and Plans on any Mill either large or small.

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Importers and Wholesale Dealers in
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 - McAlpin Tobacco Co., Toronto, Ont. BEAVER CHEWING, SILVER ASH AND CUT CAVENDISH.
 - American Cigarette Co., Montreal, Q. SWEET CAPORALS, DRAGON
- And other Leading Brands Cigarettes and Tobacco.

Chicago Board of Trade Prices.

Wheat opened a point or two lower on Monday, and had a wider range. May wheat opened at 79½c and ranged from 79½ to 80½c, closing at the top. Crop damage reports were the principal features, but they were of a very contradictory nature. Closing prices were:—

	March	May	June	July
Wheat	80	80½	80	78½
Corn	28½	30	30½	31
Oats	29	21½	21	21½
Lard	10.30	10.50	10.42½	10.42½
Lard	6.02½	6.07½	6.12½	6.15
Short Ribs	5.05	5.05	6.10	6.15

Wheat opened a fraction lower again on Tuesday, and closed lower. May started at 80½c and ranged from 79½ to 80½c, closing 1c inside of the highest notch. Trading was large in futures. Closing prices were:—

	March	May	June	July
Wheat	79½	79½	79½	77½
Corn	28½	29½	30½	31
Oats	21	21½	21	20½
Pork	10.32½	10.52½	10.52½	10.52½
Lard	—	6.12½	6.15	6.17½
Short Ribs	5.07½	5.07½	5.12½	5.17½

On Wednesday May wheat opened at 79½c and ranged from 79½ to 80½c. The feeling was quiet and steady. The market for spring wheat was firmer and made a nominal advance on lot of No. 2 in store of about ½c over yesterday's closing figures. It was nominally worth 79½c at the close to-day. Spring wheat by sample was firm for choice wheat with a moderate inquiry. Poor wheat slow sale. Free on board and switched lots sold as follows: No. 3 at 66c for fair, 68 to 68½c for good, 73c for choice, 74 to 75c for choice hard. No. 3 white at 71 to 72c for choice. No. 4 at 60 to 62c for good, 66c for choice. Closing prices for futures were:—

	Mar.	May	June	July
Wheat	79½	80	79½	78
Corn	28½	29½	30½	31
Oats	21½	21½	21½	21
Pork	10.25	10.45	10.45	10.45
Lard	6.05	6.10	6.12½	6.15
Short Ribs	5.02½	5.02½	5.07½	5.12½

Closing prices for wheat on Thursday were as follows: March, 80½c; May, 80½c; June, 80½c; July, 78½ to 78½c.

Closing prices for wheat on Friday were: March, 80½c; May, 81c; July, 78½ to 78½c.

Minneapolis Markets.

Following were the closing wheat quotations on Thursday:

	Mar.	April	May	On track
No. 1 hard	79	79½	81	80
No. 1 northern	78	78½	79½	79
No. 2 northern	76	76½	77½	76-77½

These prices were about 2c above prices of a week ago.

FLOUR.

High grades show an advance of 10c.	
Patents, sacks, to local dealers	\$4.50 to \$4.65
Patents, to ship, sacks, car lots	4.25 to 4.40
In barrels	4.35 to 4.50
Delivered at New England points	5.05 to 5.35
New York points	4.95 to 5.25
Delivered at Philadelphia and Baltimore	4.90 to 5.20
Bakers here	2.80 to 3.20
Superfine	1.70 to 2.25
Red dog, sacks	1.00 to 1.20
Red dog, barrels	1.25 to 1.50

Bran and Shorts—These productions are well sold up and not offered very freely, with some spot and March delivery offered at \$8.75 to \$9.25 for bran and \$9 to \$9.75 for shorts.

Corn—Very little track corn offered. Some stored lots offered at 27½ f.o.b. for common No. 3.

Oats—About the usual amount was offered on track at 20½ to 22c for fair mixed to good white. See oats when offered were held at 23 to 25c according to quality.

Barley—The small offerings were held at 23 to 30 for stained grain.

Feed—Firm at \$10 to \$10.50 on track, \$10.50 to \$11 f.o.b. and switched.

Hay—The market was in the same dull condition with sales of upland at \$6.25 to \$6.50 and common wild at the usual difference under.

Eggs—Easier at 12 to 12½c, and more sellers than buyers.

Potatoes—Little doing outside of local trade. Common qualities dull. Car lots nominal at 30 to 35c.

Apples—Firm and stocks light. Held at \$3.50 to \$4.50, and car lots at \$3 to \$3.75.

Dressed meats—Hogs, light to choice, 4½ to 4¾c; do., fair to good, 4¼ to 4½c; veal, fair to choice, 4½ to 5c; do., common, 2 to 4c; mutton, 7 to 7½c; lambs, good to choice, 7¼ to 8c; beef, choice, 3 to 4c; do., good to choice, 2 to 2½c.

Live stock—The cattle market was active; steers are in demand. Quoted: Good to choice grain-fed steers, \$3 to \$3.80; fair to good butchers' steers, \$2.80 to \$3.40; heavy feeders, \$2.50 to \$3; stockers and light feeders, \$2.15 to \$2.65; tail ends, \$1.20 to \$1.75; fair to good cows, \$1.80 to \$2.35; common cows, \$1.40 to \$2; bulls and stags, \$1.60 to \$2.15; veal calves, \$2.50 to \$3.50; milch cows, \$15 to \$30. The hog market is steady. Quoted: All grades, \$3.85 to \$4.10. The sheep market is steady. Quotations: Muttons, \$4.75 to \$5.20; feeders, \$4 to \$4.50; lambs, \$4.50 to \$5.50.

Hides—Hides, green, per lb 3½ to 4c; green, salted, per lb. 3½ to 6½c; sheep pelts, 25c to \$1. Tallow, No. 1 lb., 3½ to 4c; do., No. 2 lb., 3 to 3½c.

Duluth Wheat Market.

No. 1 hard wheat, May option, ranged on Thursday last at from \$2 to \$2½c.

Lumber Cuttings.

Muirhead & Mann, planing mills, Victoria, B.C., will erect a new mill this season.

J. M. Taylor, planing mill, Portage la Prairie, is putting in new machinery in his factory.

Gairrett & Mennie, machinists, Morden, Man., are about to add a planing mill plant to their business.

The Victoria Lumber Manufacturing company will build their new mill at Chemainus, B.C., owing to the defeat of the by-law at Victoria to give them a bonus to build near the latter place.

McIntyre & Hewont, two Michigan lumbermen, have purchased Sutton's saw mill and timber interests at Cowichan, Vancouver, B.C. The new proprietors propose erecting a new mill, with a large capacity.

A Lake of the Woods lumberman says: This will be the busiest season on record at Rat Portage and Keewatin in the lumbering business. The mills will be fitted up with electric lights for night work. A large amount of timber than usual has been taken out this winter.

The oatmeal mill at St. Leon, Man., is being moved to Pilot Mound, where it is to be worked in connection with the roller mill to be erected this summer by R. Whitclaw of Woodstock, Ont. The new mill is to have a capacity of 75 barrels per day and will be in thorough running order before the next crop is ready to grind.



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—AND—
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\$10 Saved on 1st Class and \$5 on 2nd Class Tickets to Vancouver, Victoria, Seattle, Tacoma, Portland, Ore., San Francisco and all Pacific Coast Points by taking the Canadian Pacific Route.

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17 30 Daily except Thur	Atlantic Express for Rat Portage, Port Arthur, Sudbury, Sault Ste. Marie, North Bay, Toronto, London, Detroit, Niagara Falls, Ottawa, Montreal, Boston, Halifax, New York and all Eastern Points.	10 50 Daily except Wed
9 45 Daily.	St. Paul Express for Morris, Gretna, Grafton, Grand Forks, Fargo, Minneapolis, St. Paul, Duluth, Chicago, St. Louis, Detroit, Toronto, Montreal, etc.	12 50 Daily
6 9 45	Connects with Mixed for Morden, Manitoba, Killarney, Deloraine and Intermediate Stations.	12 00
a 11 25	Morris, Morden, Manitoba, Killarney and Deloraine.	17 15 b
a 11 50	Headugly, Carman, Treherne, Holland and Glenboro	10 00 b
b 7 50	Stony Mountain and Stonewell.	12 15 b
b 18 00	Kildonan, Parkdale, Lower Fort Garry and West Selkirk.	11 15 b
c 8 00	Niverville, Otterburne, Dominion City and Emerson.	18 00 c

a, Tuesday, Thursday and Saturday; b, Monday, Wednesday and Friday; c, Friday only.

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Or at any Regular Station of the Company.

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228 Main Street, WINNIPEG.

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WHEAT EXPORTERS,

TORONTO and MONTREAL

Open to buy Wheat f.o.b. Cars at any
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Allen & Brown,

PORK PACKERS,

For Fine Hams, Bacon, Rolls, Long
Clear, Mess Pork, Lard, Bologna
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Encourage Home Industry by Asking your
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GRIFFIN'S Sugar-Cured Hams, Rolls
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For mildness of cure and delicacy of Flavor
they are not excelled.

Our Stock of Long Clear Bacon, Barrel Pork,
Prime Lard, Butter, Eggs and Cheese is com-
plete.

WRITE FOR PRICES.

J. Y. GRIFFIN & CO.

Pork Packers and Provision Merchants,
WINNIPEG.

MCLAUGHLIN & MOORE

Royal Dominion Mills.

TORONTO.

Milling No. 1 Hard Mani-
toba Wheat.

J. S. CARVETH & CO.,
PORK PACKERS

Sugar-Cured Hams, Breakfast Bacon, Spiced
Roll, Pure Pork Sausage, Long Clear
Bacon, Bologna Sausage.

Pigs Feet, Bologna and Sausage Casings.

PACKERS AND COMMISSION MERCHANTS.

23 Jemima St., WINNIPEG.

FRED. W. GIBBS,
Flour and Grain Merchant

Consignments of Manitoba Wheat and
Flour Handled.

CORRESPONDENCE SOLICITED.

Oats and Genuine English Two-Rowed Barley for Sale
delivered at any point in Manitoba or the Territories.

70 FRONT STREET, - TORONTO, ONT.

JAMES & FURNESS,
Produce and Commission
MERCHANTS,

-DEALERS IN-

Mess Pork, Bacon, Hams, Lard, Butter,
Dried Fruits, Cheese, Eggs, Potatoes,
Hops, Grain, Baled Hay

And all kinds of Produce, Fish, Game and
Poultry Handled in Season.

Advances made on Consignments. Consignments of all
Kinds of Produce Solicited.

72 Colborne Street,
TORONTO, Ont.

A. WILLIAMS & CO.

49 QUADRA STREET,

VICTORIA, B.C.

Commission -:- Merchants

And Manufacturers' Agents.

All kinds of Produce Handled.
Advances made on Consignments of Butter
and Eggs.
Best Market Price obtained for all Goods
and Prompt Settlements.

James Flanagan,
-WHOLESALE DEALER IN-
GROCERIES AND PROVISIONS

-AND-

PRODUCE COMMISSION MERCHANT.

NO. 7 QUEEN STREET EAST,
WINNIPEG.

EST PRICES FURNISHED ON APPLICATION

TO BUTCHERS?
S. Walker & Co.
WINNIPEG.

Axle Grease Works

Pays the highest price for Fat and Tallow
All the Year Round.

EST PROMPT CASH PAYMENT.

FISH!
Fresh White Fish, Salmon, Haddock
Cod, Mackerel, Herring,
OYSTERS IN BULK AND SHELL, ETC.,
Also a large variety of every
SALTED, DRIED AND SMOKED
Goods obtainable for this market.

ORDERS BY MAIL PROMPTLY ATTENDED TO.

J. H. DAVIS
3 PORTAGE AVENUE, WINNIPEG.

TEES, WILSON & CO.
70 ST. PETER STREET, MONTREAL.
A FULL ASSORTMENT OF
INDIAN, CEYLON, CHINA AND JAPAN.

TEAS.

We make a specialty of CEYLON and INDIAN Teas,
and carry the largest assortment of any House in the
Dominion.

Represented in Manitoba, Northwest Territories and
British Columbia, by

D. C. MCGREGOR, - MCINTYRE BLOCK, WINNIPEG.

Andrew Allan, President. John McIschnie, Superintendent.
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THE VULCAN IRON COMPANY,
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BRASS & IRON FOUNDERS,
Light and Heavy Forgings, Engine and Boiler Works.
Millwrighting.

GENERAL BLACKSMITHING,
All Kinds of Machinery.

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Furniture and Undertaking House.

M. HUGHES & CO.

WHOLESALE & RETAIL

Furniture and Undertaking Warerooms
315 and 317 Main Street.

TELEPHONE No. 413.

Closest prices given to dealers

Satisfaction guaranteed in every
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Wholesale and Manufacturing

STATIONERS,64 to 68 KING STREET EAST,
TORONTO.

SPECIALTIES.

Account Books Paper—all kinds
Office Supplies Stationery
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Pocket and Office Dairies
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Printers Supplies**CIGARS!**Encourage Home Manufactures by
smoking

SELECTS, La Rosa and Havana Whips,

—MADE BY—

Bryan & Co

WINNIPEG, - MANITOBA.

STRANG & CO.

Wishart Block, Market St. East,

WHOLESALE GROCERS

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Provisions, Wines and Liquors,
WINNIPEG.**CHAS. DAVIDSON & CO.**

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SADDLERY AND**CARRIAGE HARDWARE**

13 FRONT ST. W., TORONTO

COCHRANE, CASSILS & CO.
Wholesale Boots and ShoesCor. Craig & St. Francis Xavier Sts.,
MONTREAL.
Manitoba and N.W.T. Agency: J. M. MACDONALD,
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British Columbia Branch: WM. SKENE, Van Horn
Block, VANCOUVER.**The Canada Rubber Co'y**
OF MONTREAL.Manufacturers of Rubber Shoes, Felt Boots,
Rubber Packing, Hose, etc.WORKS: Papineau Square, Montreal
WAREHOUSE: 335 St. Paul St.
Branch: Cor. Front & Yonge Sts., Toronto.**LYMAN BROS. & CO.,**
WHOLESALE
DRUGS AND MEDICINESEvery requisite for the Drug Trade
promptly supplied.

TORONTO, ONT.

W. R. Johnston & Co.

(Late Livingston, Johnston & Co.)

WHOLESALE MANUFACTURERS

READY MADE

CLOTHING

44 BAY STREET, TORONTO.

Chas. Boeckh & Sons,

—MANUFACTURERS OF—

BRUSHES, BROOMS,

AND WOODENWARE.

Our Goods can be had from all the Leading
Wholesale Trade.

JNO. E. DINGMAN, Agent, - WINNIPEG.

Toronto Hide & Wool Co

Wholesale Dealers in

HIDES!

SHEEPSKINS AND WOOL

JOHN HALLAM

88 Princess St., WINNIPEG

83 and 85 Front Street East, - TORONTO.
PROPRIETOR.We will be in the market this season
as usual for all classes of Wool, and
are prepared to pay the highest mar-
ket prices.**W. E. SANFORD M'FG CO., Ltd.**

MANUFACTURERS OF

CLOTHING

45 to 49 King St.

Albert Street.

HAMILTON & WINNIPEG.**Home Production**

WE MANUFACTURE

BARB WIRE,
PLAIN TWISTED WIRE, WITHOUT
BARBS

And are Agents for the

Woven Wire Fencing.

We are in a position to fill all orders promptly.
Ours is the only wire manufactured in the Dominion of
Canada on which is found the GENUINE LOCK BARB
A personal inspection will convince you of this fact. Qua-
lity of wire the best ENGLISH BESSEMER STEEL
Every pound guaranteed.**Manitoba Wire Company****Steel, Hayter & Co.**

TORONTO,

PURE INDIAN TEASDirect Importers of Indian Teas from
their Estates inASSAM, DARJEELING, KANGRA, CACHAR
SYLHET AND KUMAON.

Indian Teas from the above districts always in Stock.

Samples and quotations on application to

GEO. PARR, 149 Notre Dame St., WINNIPEG

CHAS. R. KING,
Victoria.FRED. GILLESPIE,
Calgary.**S. F. McKINNON & CO.**

—IMPORTERS OF—

Millinery Goods.**Fancy Dry Goods,****Mantles, Silks, etc.**Corner Wellington and Jordan Streets
TORONTO.

2 Fountain Court, Aldermanbury, London, Eng.

NIXON & CO.

Wholesale Dealers in

Boots, Shoes and Rubbers

AGENTS FOR

GOODYEAR RUBBER COMPANY
OF CANADA.

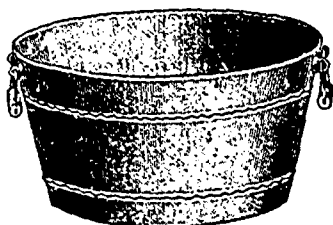
525 Main St., - Winnipeg.

Indurated Fibreware

CANNOT SHRINK OR SWELL,
LEAK OR WATER SOAK

WILL NOT TAIN T MILK OR
OTHER LIQUIDS.

PROOF AGAINST HOT & COLD WATER,
KEROSENE OIL,
BENZINE OR NAPHTHA.



Most Attractive,

Most Durable,

Very Best Ware

IN THE MARKET.

Write to us or our Agents for Prices and Discounts.

THE E. B. EDDY M'F'G CO., - HULL, Canada.

TEES & PERSSE, Agents for Manitoba and Northwest Territories, Winnipeg.

Hercules Manufacturing Company, Petrolia, - Ontario.

To the Millers and the Milling Trade of the Great Northwest:

GENTLEMEN:—The Hercules Manufacturing Company, of Petrolia, Ont., respectfully request you to write them for Circulars descriptive of any or all of the following Machinery for which they are sole owners and manufacturers for the Dominion:

The Celebrated Cochrane System of Train Rolls—35% more work with 50% less power. Impossible to put Rolls out of Train. More even granulation and an increase of Patent Flour over any Rolls in the World. These are only a few of the advantages possessed by the Cochrane System.

The Hercules Grain Cleaning Machinery—Guaranteed to do more work in ONE operation than any other Cleaner on market can in FIVE. Removes fuzz entirely from end of berry—something unattempted by any other Scourer.

Dobson's Patent Flour Dresser—The best Bolt of the day.

New Mills Built or Old Ones, of any capacity, remodeled to our system and guaranteed to make better work than your neighbors. A full line of Mill and Millers' Supplies.

Write us before giving your contracts.

PETROLIA, ONT.

THE HERCULES MANUFACTURING COMPANY.

Eastern Business Changes, ONTARIO.

R. J. Singer, grocer, Chatham, has assigned.
T. W. Kirby, general store, Teston, has sold out.
H. I. Clarkson, grocer, Woodstock, has sold out.
Alex. Brown, general store, Ivy, is selling out.
W. W. Hudgins, grocer, Madoc, has assigned.
Thomas Lyons, grocer, Hamilton, has assigned.
F. Billingsby, harness, Wingham, has assigned.
Julien & Co., plumbers, Ottawa, have assigned.
Walter Oaten, gents' furnishings, Hamilton, is dead.
C. M. Chadburn, sawmill, Kincardine, has assigned.
D. B. Keith, grocer, Smiths Falls, has assigned.
Jas. Wallace, confectioner, Belleville, has assigned.
Issac Cockburn, lumber, Gravenhurst, has assigned.
Hy. Armstrong, general store, Dorking, has sold out.
McLellan & Dunlop, carriages, Forest have dissolved.
G. W. Tracie, gents' furnishings, Toronto, has assigned.
D. McKenzie, groceries and shoes, Petrolia, has assigned.
Rickert Bros., gents' furnishings, London, have assigned.

T. & M. St. Denis, general store, Alexandria, have assigned.
J. J. Jelly, grocer, Woodstock, has sold out to R. Diprose.
Burchard & Clark, blacksmiths, Beaverton, have dissolved.
R. H. Pethick, confectionery, Sault Ste. Marie, has assigned.
J. Hetherington & Co., groceries, etc., Trenton, have assigned.
Jackson & McLachlin, flour mill, Blenheim, were burned out.
W. H. Dainty, general store, Blenheim, is moving to Harrow.
T. G. Eastland, general store, Anstruther Tp., has assigned.
S. G. Rettallack, gents' furnishings, Belleville, has assigned.
Mary A. Hopkins, hatter and furrier, Toronto, has assigned.
Mrs. Saml. Wilson, cigars, Toronto, has assigned to J. McIntosh.
D. W. Camp, furniture and undertaker, Smithville, has assigned.
J. F. Anderson, groceries and crockery, Niagara Falls, has sold out.
E. Tuck, general store, Mount Bridges, has compromised at 75c in \$.
Simon Fax, tailor and gents' furnishings, Woodstock, has assigned.
J. J. Lonuee & Co., grocers, Windsor, have sold out to Hutton & Mason.
I. E. Wilton, books, etc., Strathroy; stock seized under chatter mortgage.
Davis & Holmes, general store, Tupperville, have dissolved—A. J. Davis continues.

G. E. Lowe & Co., dry goods, Ridgetown, have dissolved; G. E. Lowe continues alone.
Daniel Mackenzie, dry goods, Sarnia, has effects advertised for sale by the Toronto General Trusts Co.

QUEBEC.

Jos. Pelletier, grocer, Montreal, has assigned.
L. Deneau, crockery, Montreal, has suspended.
Owen Owens, general store, Kingsbury, has assigned.
E. St. Amour & Co., shoes, Montreal, have assigned.
J. B. Durocher & Co., hotel, Montreal, has assigned.
E. N. Blais & Co., dry goods, Quebec, have assigned.
Masso & Mathieu, dry goods, Montreal have assigned.
F. A. St. Germain, general store, St. Hugues, has assigned.
Tessier & Co., gents' furnishings, Montreal, have dissolved.
Hood, McEnroe & Co., wholesale crockery, Montreal, have dissolved.

NOVA SCOTIA.

F. C. Elliott, mens furnishings, Halifax, is dead.
W. H. Parker, general store, Middleton, is moving to Digby.
McKeen & Whitman, mills and tannery, Guysboro, have dissolved.

NEW BRUNSWICK.

J. A. Brooks, shoes, St. John, has assigned.
Willis, Mott & Co., woollen manufacturers, etc., St. John and Golden Grove, have dissolved.

Notes and Comments.

SEED grain, furnished to settlers, will be carried free of charge by the Canadian Pacific railway. This is a generous offer which will redound to the benefit of the company, for the crops raised from the seed will be hauled by the railway in due time.

CALGARY merchants are organizing a retailers' association. The conditions at Calgary are somewhat different to those prevailing in Manitoba and the eastern portion of the territories. On this account the Calgary association will no doubt be conducted on somewhat different lines. Still there will be many subjects of common interest to the merchants of Calgary and those of other parts of the country, and it is to be hoped they will be able to co operate for the common good.

THE electric street railway recently put in operation at Victoria, B. C., has been received with such favor, that there is now talk of extending the railway into the rural districts. It is proposed to continue the road into the Saanich settlement, so that the farmers can take advantage of it to come into the city. Freight traffic would also be handled. A scheme is also on foot to build electric tramways connecting Vancouver and New Westminster with agricultural settlements in their districts. This is a new thing in the street railway line, and the outcome of the proposals will be awaited with interest. Eventually we may have railways running all over the country, operated by electricity.

THE city of New Westminster, B. C., though not as large a place as Winnipeg, held an exhibition last year, and it was such a great success, that the city has voted a large sum for improving the grounds and buildings, with a view of making the exhibition a permanent, annual affair. The idea to have a park and exhibition grounds combined. Winnipeg is without anything worthy the name of a park, and the plan of a combined park and exhibition grounds might be a good thing for this city. The city should have a good park, in a convenient locality. In this way, money spent upon the grounds would also serve the double purpose of providing a place of recreation for the citizens.

A DEPUTATION from the Canadian Marine Association and the boards of trade of Montreal, Toronto, Hamilton, Kingston and Port Arthur, waited on Sir John Macdonald at Ottawa last week and urged the immediate enlargement of the St. Lawrence canals to the same depth as the Welland. Sir John announced that the Government would enter into an active policy in this respect. In a few days he would submit to Parliament proposals regarding the St. Lawrence improvements. He announced they might rely on the enlargement being completed within three years. The enlargement of the St. Lawrence canals is a matter of inestimable value to Manitoba and all Western Canada. It is to be regretted the Winnipeg board was not represented in the delegation. The Port Arthur board certainly deserves the thanks of Manitobans for the energetic manner in which it has pushed this question. There is no question before the people of the west to-day really of greater importance than this one of improving the St. Lawrence route. This route affords a great natural outlet for the exportable products of the West, and were it so improved

that it could be used to its full capacity, the result would be a great reduction in the cost of transporting our grain and other exports to the seaboard, while a saving would also be made on our imports from the east. The enlargement of the canals to a uniform depth of say fourteen feet, would mean a saving of five cents per bushel on wheat to the farmers of Manitoba and the Territories.

PEOPLE who are not acquainted with the climate of Manitoba, have been heard to express doubts as to the adaptability of the country for stock, owing to the cold winter weather. Residents, however, know that stock do not require greater care here in regard to housing, etc., than in the east. The stock of the native half-breed settlers, it is well known, receive very little care, and are sometimes left out all winter. The steady climate of Manitoba agrees with domestic animals, and as a rule cattle are very healthy and free from disease. Those who have their doubts about stock running out all winter may read the following from the *Manitou Mercury* of last week: "Some of the Calf Mountain farmers have allowed a number of their horses to run at large in the wooded districts during the winter, and find that the animals are doing remarkably well and are apparently enjoying their life of freedom. Eleven horses, owned by Charles Sims, of Snowflake, which were reported stolen some time ago, have been running out all winter, and have been able to pick up a good living." This is the second report of a similar nature. A short time ago some cattle were discovered in Southern Manitoba, which had been lost since last fall, and they had stood the winter well. The winter has been one of the most severe in the modern history of Manitoba for stock to be out. The weather through January and February was very cold, and the snow has been unusually deep upon the ground, thus making it very difficult for animals to get food. If cattle and horses could live through last winter without feed, except what they could pick for themselves, and without shelter, they would certainly come through an ordinary Manitoba winter in fair condition.

Compromises.

An exchange speaks of compromises as follows: "A strict investigation of the causes of some of the so-called failures and the prompt ostracism from the mercantile ranks of bankrupts whose transactions were proven to be "shady" would soon place the trade, upon a healthier footing. So long, however, as the wholesaler, to all intents and purposes, continues to place a premium upon dishonesty an incompetency in the shape of settlements at one-third or one-half of what is due him, he must expect to be taken advantage of.

"The wholesale merchant who permits such compromise settlements fails to see that he is twice the loser; he loses in the compromise, and loses the principal part of what neighboring trade he sold, until such a time as the bankrupt stock is closed out sufficiently to enable general business to resume its normal condition. As good merchants cannot successfully compete with prices 25 per cent. below jobbing rates, there must necessarily be a falling off in the average purchases, which acts directly upon the jobber. Failures occurring from other than legitimate causes are not entitled to recognition or leniency, and prompt action should be taken in such cases to protect the interests of general trade by repudiating all offers of compromise

from interested parties, even though a few cents more on the dollar be realized. Such a course would soon make retailers look a little more carefully before they make a leap, and failures would become less frequent."

To Fish Dealers, Butchers, Etc.

I am now prepared to ship fresh spring Salmon and all kinds of Salt Water Fish at lowest market prices.

I pack in specially devised boxes, well iced, and my shipments usually give the best of satisfaction.

Will ship per express COD unless otherwise specified.

R. V. WINCH,

Wholesale and Export Fish Merchant,

66 CORDOVA STREET,

VANCOUVER, B. C.

The Barber & Ellis Co'y,

Nos. 43, 45, 47 and 49 Bay Street,

TORONTO, Ont.

Manufacturers of ACCOUNT BOOKS,
ENVELOPES, PAPER BOXES.

Importers of all Grades of Staple Stationery.

—DEALERS IN—

PRINTERS' SUPPLIES,

BOOKBINDERS' MATERIALS AND

BOXMAKERS' REQUISITES.

Gillies' Series of Pens.

NO.	DESCRIPTION.	PER GROSS
202	Railway Pen, fine point	40c.
212	Peruvian Pen, medium point	70c.
222	Queen Pen, fine point	70c.
232	Ledger Pen, fine point	70c.
242	Beaver Pen, turned up point	65c.
252	Commercial Pen, medium point	60c.
262	Electric Pen, fine point	60c.
282	Public Pen, fine point	45c.
302	Falcon Pen, medium point	40c.
402	Lance Pen, extra broad point	60c.
502	Windsor Pen, medium point	50c.

FOR SALE BY ALL STATIONERS.

WHOLESALE ONLY FROM

BUNTIN, GILLIES & CO.

Wholesale Stationers, Paper, Envelope and
Account Book Manufacturers.

HAMILTON, ONTARIO.

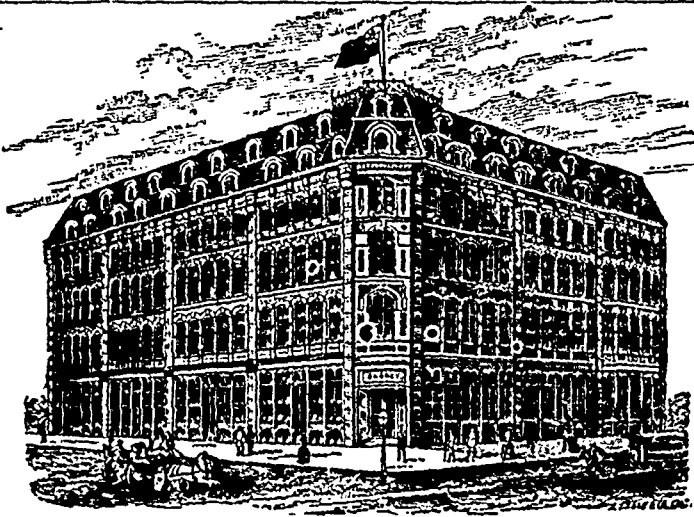
J. Kuhn & Son,

—DEALERS IN—

BUTTER, CHEESE AND EGGS
FLOUR AND FEED

And Produce Generally. Agents for the
GOLD SPOON BAKING POWDER.
Consignments of Produce and other Goods Sold on
Commission and Prompt returns made.
Catharine Block, Alexander St. West,
WINNIPEG, - MANITOBA.

MEN'S BOYS' AND YOUTHS' CLOTHING CHILDREN'S CLOTHING A SPECIALTY.



Our Samples for the Spring Season, 1890, are now on view at 35 Lombard St., Winnipeg.

H. SHOREY and CO., WHOLESALE CLOTHIERS,
1866, 1868 and 1870 Notre Dame and 36, 38 40 and 42 St. Henry St., MONTREAL.

J. & A. Clearihue,
COMMISSION MERCHANTS
AND MANUFACTURERS AGENTS.
Dealers in—
Fruits and all kinds of Produce
YATES ST., VICTORIA, B.C.

Representing D. Richards, Manufacturer of Laundry and Toilet Soaps, Woodstock, Ontario; Jas. Hall & Co. manufacturers and dealers in Gloves, Mitts and Moccasin. Brockville.
Consignments Received in all Lines. Correspondence Solicited.

REMOVAL!

Will remove on 1st February to that commodious warehouse occupied for several years past by Messrs. Hodgson, Sumner & Co., Corner Princess and Bannatyne Streets.

PARSONS, BELL & CO
Wholesale Stationers,
WINNIPEG.

Barrett & Co.
BRANDON, MAN.

Importers and
General Grocers

WHOLESALE AGENTS FOR THE LEADING BRANDS OF CIGARS.

We make a specialty of Hotel Orders. If you are a large consumer write us for quotations.

THE DRIARD,
VICTORIA, B.C.

The only strictly first-class hotel in the province.

LELAND HOUSE, VANCOUVER,

British Columbia.
The leading commercial hotel of the city. Directly above the C.P.R. Station and Steamboat wharf. All modern improvements. Sample rooms for travellers.
J. E. INSLEY, Mgr. WM. PROUT, Prop

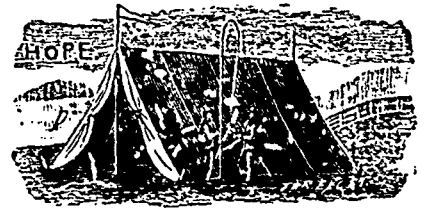
EVANS BROS.' PIANOS,
Fine Finish, Fine Toned, Easy Touch.

THE UNEQUALLED
Doherty Organ.

Send for Catalogue and Price Lists
AGENTS WANTED.
O. E. MARCY, GENERAL AGENT.
WINNIPEG.

MACKENZIE & MILLS,
WHOLESALE GROCERS

Special attention given to
Teas, Coffees, Canned Goods,
DRIED FRUITS, Etc.
CORNER KING AND ALEXANDER STREETS
WINNIPEG, MAN.



HOPE & CO.
—MANUFACTURERS OF—
Tents, Awnings, Mattresses and Horse Covers.
GUN CASES.
9 McWilliam St. East, - WINNIPEG.

A. Carruthers

WOOL PULLER

—AND DEALER IN—
Hides, Skins, Wool, Tallow and Seneca Root.

HIGHEST MARKET PRICES PAID FOR CONSIGNMENTS SOLICITED.

OFFICE AND WAREHOUSE:
38 Jemima Street, - Winnipeg

JAS. COOPER. J. C. SMITH

Cooper & Smith,

MANUFACTURERS,
Importers and Wholesale Dealers in
BOOTS AND SHOES!!

36, 38 & 40 FRONT ST. WEST
TORONTO.

McALPINE TOBACCO CO.

TRY OUR
"SILVER ASH"
Cut Smoking.

A Strong, Mellow and Lasting Smoke in 10 CENT PACKAGES.

—ALSO OUR—
"Standard Kentucky"

FINE CUT CHEWING
The Superior of any Cut Chewing Tobacco in Canada.

WORKS: NEW YORK CITY, AND
ESPLANADE, TORONTO.

Heintzman Pianos, Karn Organs and Raymond Sewing Machines ARE THE BEST.

Agents Wanted in Unoccupied Territory.

ADDRESS:

J. A. S. HADDOCK & CO.,
271 Main Street, - WINNIPEG, Man.

Unjust Settlements.

In discussing editorially the recent convention of retailers, the *Winnipeg Tribune* has the following to say regarding the custom of compromising with creditors:—The system of compromising with an insolvent which is at present too generally followed by wholesale houses is a very bad policy even from the point of view of their own interests. Of course this refers to houses who are doing legitimate business, and which constitute an overwhelming majority of the whole. The injustice of the compromise system, however, lies in the injury it inflicts upon the capable and honest men who are conducting retail businesses in the province. To illustrate this we will take the case of a man of little capital and no capacity, who on the strength of his assurance and vanity succeeds in getting a stock of goods from wholesale firms, whom competition makes less scrutinizing than they should be. After a short career of reckless crediting and selling at impossible margins, he has got his affairs in such a position that a meeting of his creditors is necessary. As in almost all cases, he has managed to have his assets in such a position that he will be able to realize more out of them than any other, the creditors seeing this will agree to knock off 50 per cent. of their claims and continue him in business rather than close him out and meet the loss at once. We say "at once" advisedly, because by all the legitimate wholesale houses who consent to these compromises the loss has to be met to the full extent sooner or later. This incapable, or perhaps dishonest, man has thus the effects of his recklessness annulled so far as he is concerned, and can afford to resume his previous operations to the great and obvious injury of his honest and legitimate competitors. He is thus a source of loss to all his legitimate creditors and a stumbling block in the way of their other and more desirable customers, tending by his

methods, and his success in evading his obligations, to demoralize and discourage the honest business men, and thereby render them less valuable and less reliable customers. Truly, on the part of the wholesale parties to these compromises it is a case of sowing the wind and reaping the whirlwind.

A Great Western Exhibition.

A voice comes from northern Alberta in favor of the proposed exhibition at Winnipeg. Though in one of the most distant settlements, the writer is evidently alive to the benefit which such an exhibition would be to all Western Canada. Following is the article bearing upon the subject, from the *Edmonton Bulletin*:—

"The *Winnipeg Commercial* proposes a grand agricultural exhibition at Winnipeg next fall at which all parts of Manitoba and the Territories shall be represented. The Winnipeg city council has taken preliminary action in the matter. The scheme is a good one, not only for Winnipeg, but for the whole Northwest if it is carried through to completion. It would be a step in the direction of all parts of this western Canada working together in the common interest instead of at continual cross purposes as at present. Such an exhibition would doubtless have a large attendance from eastern Canada and would give the opportunity to each section of the country to place its attractions before thousands who otherwise would never hear of them. It would also place all sections of the country in fair competition, something that is urgently needed. It is well worth the while of Winnipeg to use every endeavor to have such a show held there next fall, it is well worth the while of every district in the Territories to use every reasonable means to make the show when held a success, and it would then be well worth the while of thousands of eastern people to visit Manitoba and

learn from their own observation just what the country can produce and which section can produce in the greatest abundance and perfection. The fair business in the east is run into the ground, but there is room for the establishment at Winnipeg of a grand central fair that shall be the most unqualified success of any that have yet been heard of. Every one should give the idea a lift thus early in the season and later on work to make the affair a success."

The New Banking Act.

In the Commons at Ottawa on Thursday last, Hon. Mr. Foster moved his resolution declaring it expedient to extend the charters of banks and amend the banking laws. He reviewed the history of Canadian legislation relating to banking. The legislation which the Government proposed to introduce did not propose any radical interference with the present system. It had been suggested that the Government should either assume the entire note circulation or guarantee it, but this would have brought them face to face with a large contingent liability. The adoption of the American plan would have caused a stringency in the money market. In considering the security of note circulation the interests of voluntary creditors were granted and nothing should be done to unsettle the present system of banking which had worked well. The new bill provided that notes of solvent banks shall be redeemable at par throughout the country, and also that holders of notes of insolvent banks shall suffer no loss through discount. Five per cent. of the bank note circulation will be paid into the Government, as a fund by all banks for the redemption of notes. Upon that fund the Government will pay five per cent interest. Notes of insolvent banks shall bear six per cent interest for the benefit of holders from the time of suspension till they are redeemed. This would prevent notes from falling below par. Present bank charters would be extended for ten years and a system of compulsory audit introduced, the auditors to be appointed by the shareholders themselves.

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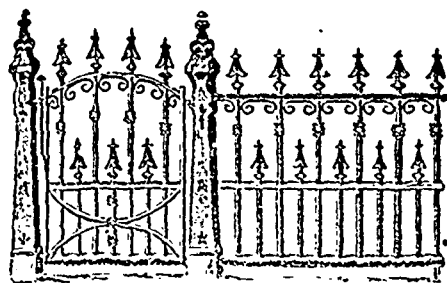
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Tickets at Lowest Rates, and good on these Vestibuled Trains, can be secured at the following offices: St. Paul, 159 East Third Street, Minneapolis, 15 Nicollet House Block; Duluth, 112 West Superior Street; also at St. Paul and Minneapolis Union Depots and at offices of connecting lines. Sleeping car accommodation secured in advance.

NOTE—The above advertised times is the actual running time, and the motto of the Northwestern Line is "ALWAYS ON TIME."

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In connection with the Northern Pacific and St. Paul, Minneapolis & Manitoba Railways, will during the months of November, December, 1889, and January, 1890, run a series of

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To Ontario and Quebec Points. \$40 - FOR THE ROUND TRIP - \$40 TICKETS GOOD 90 DAYS.

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Time Table taking effect Sept. 1, 1889.

Table with columns for North Bound, South Bound, Stations, and Times. Includes routes like Winnipeg to St. Paul and Duluth.

PORTAGE LA PRAIRIE BRANCH.

Table showing stations and times for the Portage La Prairie Branch, including Winnipeg, Kennedy Avenue, and Portage Junction.

MORRIS BRANDON BRANCH

Table showing stations and times for the Morris Brandon Branch, including Morris, Lovo's, Myrtle, and Rosebank.

Pullman Palace Sleeping Cars and Dining Cars on Nos. 53 and 54. Passengers will be carried on all regular freight trains.

N. W. C. & N. Co's Railway TIME TABLE.

Table with columns for Read Down, Stations, and Read Up, listing routes like Lethbridge, Woodpecker, and Dunmore.

Manitoba and Northwestern Ry.

CHANGE OF TIME.

Table showing train schedules with columns for Pass, Miles from Portage, Stations, and Pass Monday, Wednesday and Friday.

Trains for Binscarth leave Birtle Tuesdays and Saturdays only at 23:00; returning, leave Binscarth Wednesdays and Mondays only at 6:47. For Russell leave Birtle Tuesdays only at 23:00, returning leave Russell Wednesdays only at 6:10.

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