

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII

TORONTO, SEPTEMBER 14, 1894.

No. 37

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 78




HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY**, 28 Reade Street, NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

MADRID: F. HUGO (7 SIZES).

EL PADRE AND CABLE EXTRA.

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO.

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SOMERVILLE'S "MEXICAN FRUIT",

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR
ADVERTISING MATTER.

C. R. SOMERVILLE

LONDON, ONT.

Standard Goods THE Best to Handle

FRY'S Cocoas and Chocolates



ARE ABSOLUTELY PURE

.. 66 PRIZE MEDALS ..

It pays to sell them. Annual sales over 34,000,000



FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

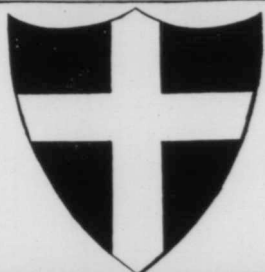
This brand is always reliable.

Highest test 98.30% pure.

Made only
by

The UNITED ALKALI CO. Ltd., Liverpool

VERDIN COOKE'S



PURE ENGLISH SALT

ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances,
there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium
Sodium Sulphate,
Calcium Sulphate,

99.33
trace
trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W. Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street



FACSIMILE OF CUT ON
EACH PACKAGE.

GRAND MOGUL TEA.

Pays the grocer a good profit in \$\$\$\$ in reputation and increased Trade. The grocer who does not want either of these does not handle Grand Mogul Tea.

Grand exhibit at Western Fair, London, in main building. Come and taste the tea.

T. B. Escott & Co.

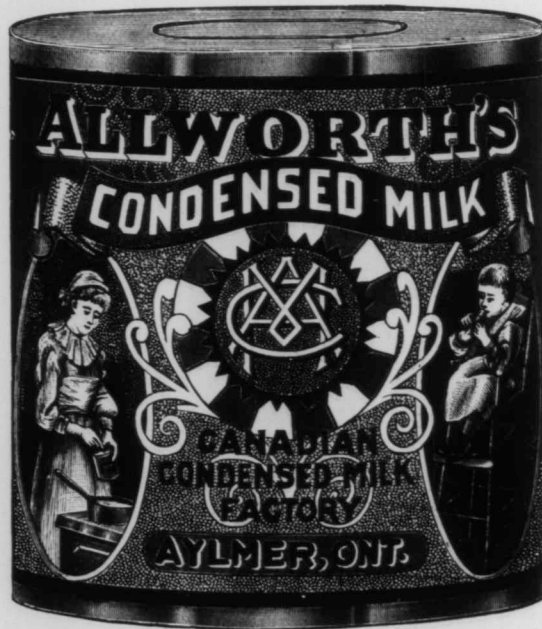
SOLE AGENTS.

LONDON

AGENTS:
H. P. Eckardt & Co.
TORONTO



AGENTS:
Jas. Turner & Co.
HAMILTON



Skeptics Shake Their Heads

And tell you that "they've never tried it, but they don't think it would suit them." But for every one of this kind there are a dozen who have tried it, and are loud in their praises of what they have found to be a household necessity. Our goods always give satisfaction.

FOR SALE BY ALL
WHOLESALEERS.

G. C. Allworth & Co.

AYLMER, ONT.



A Fine **Trio**



Rose & Laflamme

Agents **MONTREAL**

Now Ready

New Crop

SNIDER'S



Home-

Made

Catsup

Wright & Copp

Dominion Agents

.. Toronto

BATTY & CO., LONDON, ENGLAND




Batty's
Nabob
Pickles
Crown
Pickles

Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents **Toronto**



F. W. HUDSON & CO.
AGENTS TORONTO

IN LEAD PACKETS.

TETLEY'S TEAS

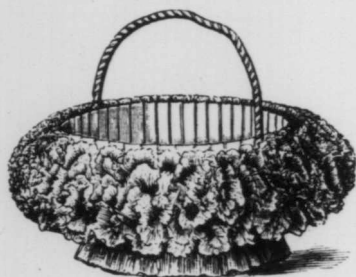
FROM INDIA & CEYLON.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

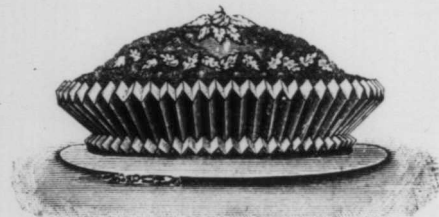
DOMINION PAPER BOX COMPANY

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co.
LONDON, ENGLAND. Limited



Ice Case



The Collar Expanded

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

- 1st. Because it is much cheaper than a hand-made box.
- 2nd. Because being a knock-down box it takes up little or no room, and
- 2rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

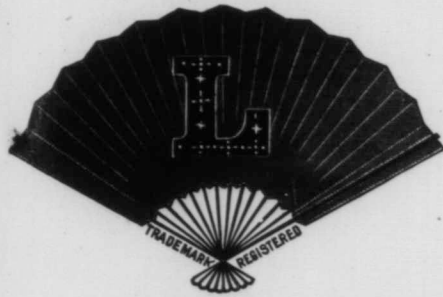


The Collar when Closed

WRITE FOR SAMPLES AND PRICES.

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

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Teas! Teas!

China and Japan are at war, but that does not affect the increase of sales of the celebrated "Fan" brand of

Get samples and prices from our travellers

Japan, China, India, and Ceylon Teas

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS

CHAS. SOUTHWELL & CO.'S

High-class **Jams, Jellies, and Marmalades**

We are making a specialty of



Orange Marmalade

In 1 lb. Glass Jars,
Price, \$1.50 per doz., net.

Handsomely put up,
Orders can be booked now.

Write for Price List of other styles.

FRANK MAGOR & CO.,

16 St. John Street

MONTREAL

N.B.—Messrs. Southwell's goods are equal to any imported and superior to most.

- Fresh Herrings
- Kipperd Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, Etc.
- Salt Herrings in Kegs

To the Trade

We beg to advise that the last trip of the S. S. "State of Georgia," sailing direct from Aberdeen to Montreal, will leave about October 10th. To avail of **low freights** on Messrs. Marshall & Co.'s Fish Products orders will require to be forwarded to us at once. Awaiting your valued favors.

We remain, very truly yours,

Sole agents for
Canada

WALTER R. WONHAM & SONS

MONTREAL

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

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WE ARE ALWAYS ALIVE

To the requirements
of the Tea Drinking Public.

This is a special department of our business
and our values never disappoint.

Our . .

NEW JAPANS

and

NEW GONGOUS

Ask for samples, draw them, and be con-
vinced that we know whereof we speak.

Are Right

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

Paterson's Sodas

THEY ARE STANDARD
HAVE YOU TRIED THEM
EVERYBODY PLEASED
YOU WOULD BE

HAVE THEM ON HAND
ALL WHO HAVE TRIED THEM WANT MORE
VERY REMARKABLE, BUT
EVEN SO

MORE W. P. & S. SODAS
EVERYBODY SAYS
RIGHTLY ADVERTISED
INGREDIENTS ABSOLUTELY PURE
THEN WHY BE WITHOUT THEM

WM. PATERSON & SON

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, SEPTEMBER 14, 1894 (\$2.00 per Year) No. 37

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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17 Victoria St., London, S.W.
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PATRON STORES' SUPPLIES.

THE prominence which the Patrons of Industry have developed lately in politics has hid somewhat from view their operations in regard to the retail trade of the country.

Occasionally, however, a glimpse is obtained and then it is seen that the same old process of disintegration is going on among the stores that the Patrons have set up.

In one little town of 1,300 inhabitants in Western Ontario two Patron storekeepers have just gone the way of many of their predecessors, and another is said to be contemplating the folding of his tent.

In Bradstreets' neither of the two firms that have failed are given any rating. Their names are given, but that is all, while the third firm, about whose stability rumors are current, is rated as poor pay.

But if a mercantile agency would not rate the two firms as worthy of credit, there were wholesale houses who would. At any rate they trusted them.

This leads a merchant in another town to write asking how it is that these Patron storekeepers can get goods "when we have been led to believe the wholesale trade did not cater for such a class of trade"; and

further on he adds, "could we retailers possibly feel sorry for the wholesale houses who have been badly bitten by such a class of customer, especially when they knew with whom they were dealing, and equally well that they were assisting the Patrons to destroy the good old reliable retail merchants of the country?"

All that our correspondent says regarding wholesalers "assisting the Patrons to destroy the good old retail merchants" when they supply Patron stores with goods, is true. And he would have been equally true had he said that the wholesalers thus engaged were helping to destroy themselves.

In a word, the wholesaler who supplies goods to the stores of the Patrons is helping those who are the avowed enemies of the legitimate storekeeper to dam up and cut off his main source of supply.

THE GROCER is yet to be convinced that this short-sighted policy is pursued by the leading and old-established wholesale houses. Occasionally, "in a moment of weakness," an ordinary wholesaler may sell a bill of goods to a Patron storekeeper, but it is rare, we believe.

The houses that do supply the Patrons regularly were instituted for that purpose.

They are usually well known, and obtain comparatively little patronage from the legitimate retail merchant.

Those of the regular merchants who deal with these Patron-supplying wholesale houses are invariably caught with some glittering inducement such as cheap sugar, etc., or a long term of credit.

The Patron store is an exotic that cannot thrive in the world of business. It is bound to die in time. It is dying now. But until it is dead and buried it cannot be prevented from getting supplies.

If the regular wholesaler will not cater to them there is some one who will spring up and make it his special business to do so.

All that the legitimate storekeeper can do is to refuse to buy one single dollar's worth of goods from the wholesaler who is found selling to Patron stores, no matter what inducement may be held out for him to do so.

Let each storekeeper so decide and stand by his decision. Then a blow will be struck that will do some good.

Any wholesaler that condescends to supply Patron storekeepers deserves no sympathy when his regular customers leave him and losses crowd upon him, as is sure to be the result in the latter particular at any rate.

TALE OF FOUR TRADE CENTRES.

SOMETHING new is what THE GROCER aims to introduce always in its special numbers. How we have succeeded, the past amply testifies.

In the special Fall Number that appears October 5, one of the features will be a historical sketch, from a trade point of view, of four Canadian trade centres, together with their leading mercantile houses and manufacturing industries appertaining to the grocery and allied trades. These centres will be Montreal, the "Commercial Metropolis"; Toronto, the "Queen City"; Hamilton, the "Ambitious City," and London, the "Forest City."

The articles are being prepared primarily with a view of furnishing the trade information regarding the manufacturers and wholesalers of to-day, and for this reason they will not only prove momentarily interesting, but worthy of being kept for future reference.

THE "THUNDERER" ON TEAS.

THE London Times of a recent issue devotes considerable space to a dissertation upon the relative merits and possibilities of Indian and Ceylon tea on the one hand and of China tea on the other.

Much that it says is not new to Canadian readers, having already been furnished through the columns of THE GROCER. This applies particularly to the statistics adduced.

The Times is evidently an enthusiastic champion of the British grown teas. After quoting figures showing the changes in the relative consumption of British grown and China teas in the United Kingdom and expressing the opinion that the contest was now no longer a question between India and China, but between British enterprise in Asia and the Chinese power of endurance, adds:

"Like all struggles it ultimately resolves itself into a question of quality and of price. It only takes a nation about ten years to get rid of its taste for bad teas and to acquire a preference for good ones. As regards quality, China has not got a chance against India and Ceylon. Her rule-of-thumb methods produce an article inferior in flavor and in high-class strength to that which the scientific appliances, the costly machinery and the chemistry of arrested fermentation enable the British tea-planter to send to the market. Whether the India soil and climate are really better suited to the growth of the fine qualities of teas has not yet and probably never will be determined. It should be remembered that there is an infinite variety of soil and climate in India, and that the present tea-growing tracts are the survivals of the fittest, the proved successes after many experiments and failures.

"As regards price, the power of India and Ceylon to give the best value for the consumer's money has so far been maintained. But the eventual supremacy depends on how deeply India and China can cut into their respective margin of profits. The result of the conflict so far is that India and Ceylon have beaten China and displaced her product in the greatest tea market of the world."

In the opinion of the Times the struggle has entered upon a new phase. "It is not merely between the British and the Chinese," it adds, "but between the British producers themselves." And in support of this contention animadverts upon the

phenomenal growth of the Ceylon tea trade since 1881. "Fortunately," it adds, "the interests of India and Ceylon are in this matter identical. It is the interest of the British tea planter as against the Chinese tea grower. The amount of British capital invested in tea plantations is about £26,000,000 sterling. The contest is for the largest tea market in the world next to Great Britain."

The "largest market" referred to in the last sentence is that of the United States. That country consumes about 90,000,000 pounds a year, nearly all is of China and Japan growths. But as a result of the exhibit of Indian and Ceylon tea at Chicago last year, together with the efforts that are being made by the Indian Tea Association to push business in the United States, the Times evidently anticipates that British grown tea will eventually find favor in that market.

GETTING "STALE."

CLOSE application to business is the price of success; but there is a possibility of the success being attained at too high a cost, just as a merchant sometimes pays too much for his goods.

All business and no relaxation makes merchants dull and prematurely old, as well as all work and no play makes Jack a dull boy.

There are men who move, live and have their being in their businesses.

They get up in the morning and go to the shop, and leave their shop and go to bed, year in and year out. They close their stores Sundays, but their minds are all day in business.

The athlete who is ever training gets "stale," to use a sporting term, and so does the merchant who does not occasionally take a rest from business.

The summer is nearly gone, and there are storekeepers who have never sniffed a lake breeze or taken a drive into the country since it set in.

They know by the tired and listless feeling they have that such close application is doing them harm, but they console themselves with the idea that they are only complying with the imperative demands of their business.

Never was there a bigger mistake. Business demands attention, not slavery.

Relaxation should be taken regularly just as should meals and sleep. And one is as much conducive to health as the other.

The man who, tired and weary with the cares of business, takes a respite therefrom,

comes back more vigorous in body and in mind, feeling well repaid for the hours or days he has snatched from his ordinary mercantile pursuits.

DO FANCY GROCERIES PAY?

MANY think that it will not pay to go into fancy groceries anywhere but in large cities, and in the average town of 3,000 to 5,000 very few merchants do.

The experience of a New Brunswick firm would seem to indicate that there is money in it.

St. Stephen is a town of 3,000, with Milltown and a population of 1,500 a mile distant. Some nine years ago two young men formed a partnership in the former town under the name Inches & Grimmer.

They saw they could not successfully compete and make satisfactory headway against several of the strong old-established firms with good connections and an equally good reputation. They, therefore, resolved to try a new line—fancy groceries, crockery and glassware, fruits and vegetables and fish.

"At first," said Mr. Grimmer to THE GROCER, "it was slow work. We had to educate the people to it. Many of our goods were luxuries, and high-priced ones too. For instance, although we are by the sea, at times during the year we sell considerable quantities of British Columbia fresh salmon, the freight on which makes them an expensive food, especially where fish are so plentiful and cheap as they are here. Our trade has increased steadily. Now we keep one wagon going all day, and occasionally we have to use a second to make our deliveries. We now have a good connection with the town and suburban trade; you cannot do much with farmers in high-class groceries. We have very little competition and its cutting of prices, most of our goods being sold on the brand instead of being staples. We are on good terms with all the leading grocers here, and often buy butter, eggs, etc., from them. We average higher prices than most grocers, and this in itself is a good advertisement for us. People talk about it. Our great aim now is to maintain our reputation. We try to have the very best goods only, and as price is no object with our customers, as long as quality is right, we, ourselves, do not object to paying a little more for the best brands. We also try to study the wants of our individual customers and meet them and retain their confidence."

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FALL SCRAMBLE FOR APPLES.

LAST week THE GROCER referred in some correspondence from Montreal to the opening of the export apple season.

It was intimated then that the Canadian Fruit Buyers' and Exporters' Association had pledged themselves not to purchase apples on the plan known as "so much and the rise," or to give a bonus, etc., etc.

As THE GROCER anticipated, the suggestion has been honored in the breach instead of the observance.

This has been demonstrated plainly by some occurrences of which Montreal fruit dealers have been advised during the past week.

Last week it was intimated that exceptionally full prices had been bid for the fruit on the trees. This has turned out to be quite true, and not only this, but it appears that these prices have been advanced upon since then.

Briefly, the speculator that the more conservative traders fear so much is already getting in his work, and it seems as though in some cases he had gone almost crazy.

The only grounds on which to account for some of the recent prices that have been quoted are the two encouraging circulars that have been sent out by Liverpool commission houses asking for consignments of Canadian apples, and promising all sorts of things if they get them.

It is just as well, however, for growers and dealers in apples to consider why these people are so anxious for consignments that they are scattering circulars broadcast.

Those who have had experience in consigning have not always found it as profitable as they were led to expect, and in the majority of cases would have made more money had they accepted bids that were made to them on this side of the water.

It is also worthy of note that the quality of the fruit so far shown this season is not anything like up to the average.

It is speckled and generally undersized and it is a questionable speculation whether it is worth more than \$1 per brl. on the tree, whereas it is understood that during the past week as high as \$1.50 to \$1.60 per brl. "and the rise" for fruit after it has been picked, without the barrels, has been paid.

These prices are considered extreme by dealers in Montreal, who also remark that it is curious that they are reported to have been paid by a prominent dealer of the

association, who has been the first to infringe upon the agreement.

The only way that the Montrealers can account for this is by attributing it to fears that some of the best fruit will be consigned.

In the meantime, it looks from these circumstances as though the regular fall scramble was about to ensue.

THE "POP" WAR IS OVER.

THERE is harmony again, apparently, at least, between the soda water manufacturers in Toronto.

Some time since an old ex-manufacturer, who had made his fortune and retired, again resumed business when the lease of his factory expired and the lessee had moved to another building near by.

For reasons best known to himself the old manufacturer began to cut prices considerably below those regulated by the association. To meet this cut the association also ordered a reduction, and for a time the battle raged warmly, the retailers and saloon keepers in the meantime reaping the benefit.

Now a treaty of peace has been signed and prices have been raised to the old figures, with the cause of the effervescence either a member of the manufacturers' association or, at least, a subscriber to its price list.

AN ASTOUNDING RESULT.

AN interesting statement has just been compiled by the State Department, Washington. It relates to the exports of foreign countries to the United States during the quarter ending June 30, 1894.

The statement is compiled from reports of the United States consuls in the several foreign countries concerned, and the peculiar interest in it lies in the fact that it shows the extent to which exporters to the United States held off awaiting the new tariff to go into force.

The results shown are astounding. From the United Kingdom alone the imports declined more than \$16,000,000 compared with the same period last year; from Austria-Hungary, \$916,949; from Belgium, \$846,814; from Germany, \$4,314,620; from Sweden and Norway, figures not complete, but large decrease; Switzerland, \$1,256,155.

The figures relating to the exports from the Dominion of Canada read as follows:

MARITIME PROVINCES.

Decrease.		Decrease.	
Charlottetown, P. E. I.	\$101,305	St. John's, N.F.	\$ 30,960
Halifax, N.S.	5,719	St. Stephen, N.B.	8,208
Moncton, N.B.	36,027	Windsor, N.S.	19,930
Pictou, N.S.	13,675	Woodstock, N.B.	9,314
St. John, N.B.	169,987	Yarmouth, N.S.	119,134
Total exports for the quarter, \$1,358,539; total decrease, \$418,423.			

ONTARIO.

Decrease.		Decrease.	
Amherstburg,	\$79	Orillia,	\$36,210
Bellefleur,	168,079	Palmerston,	31,684
Brockville,	47,547	Port Hope,	97,991
Chatham,	67,025	Port Rowan,	16,381
Clifton,	9,339	Port Sarnia,	17,737
Collingwood,	196,042	Port Stanley and St. Thomas,	23,879
Port Erie,	6,753	Prescott,	42,596
Goderich,	11,010	Sault Ste. Marie,	376,540
Guelph,	17,124	Stratford,	2,008
Hamilton,	215,831	Toronto,	122,328
Kingston,	32,261	Wallaceburg,	42,293
London,	4,584	Windsor,	1,380
Morrisburg,	15,211		
Ottawa,	136,180		
Total exports to the United States from Ontario, \$4,013,150; total for same quarter in 1893, \$4,704,993; total decrease, \$691,752.			

* Denotes increase.

CREDIT SYSTEM IN MANITOBA.

The merchants of Morris, Man., have made an agreement by which they hope to improve their own interests and at the same time be of advantage to their customers. In a circular just issued the scheme is explained as follows:

"It may be well to mention here that at a meeting of the board of trade in Winnipeg and elsewhere it was unanimously decided that the credit system was ruinous alike to the wholesale merchant, the retail merchant and the consumer, and that it was necessary to devise some scheme to do away with it to a great extent and at the same time make it reasonable to those who are depending upon the credit system to carry them along from year to year. They have arranged this plan, for all who wish to take advantage of it, namely, to give six months credit, and sell for six months for cash and cash only. This is the scheme we propose to carry out commencing on the 1st day of November, 1894, until the 1st day of May, 1895, when those who feel compelled to ask for credit or are desirable accounts will again be given the privilege of taking advantage of credit for the period above mentioned, six months, the object at issue being to enable country merchants to compete in selling goods with our friends in large cities, and to increase the local trade by offering the public a material reduction in the price of goods."

Established 1850

Before placing your orders for

LAMP CHIMNEYS

Get our quotations and examine the

"CORONA"

AMERICAN FLINT CHIMNEY

Made from the highest grade of Lead glass.

JAMES. A. SKINNER & CO.

Toronto, Ont. Vancouver, B. C.



Make Hay While the Sun Shines

THE clouds of trade depression have at length rolled away, and the sun once more sheds its rays of prosperity upon a promising and fruitful harvest field. The merchant who would gather in his full harvest must be equipped with a sure and reliable reaper. Of all the trade harvesters which will be employed in the Fall campaign, the most effective will be the Special Number of THE CANADIAN GROCER, covering the entire Dominion with its immense circulation of 12,000 copies. It is for you to say whether you will take advantage of this or not. This number will be the finest specimen of trade journalism ever produced in this country, and nothing will be omitted which is calculated to conduce either to its usefulness or its perfection. In order to secure good position, and careful attention to display, copy should be sent in at once.

THE CANADIAN GROCER

TORONTO

TRADE CHAT.

THE first shipment, an experimental one, of Northwest cattle for the English market, has just been made.

Hay is selling for \$11 a ton in Woodstock.

There are over 100 acres in the vicinity of Georgetown under hop culture.

E. Morgan, of Delhi, has sold to a Buffalo buyer twenty thousand dozen of eggs.

The Dominion Compressed Fodder Co., Barrie, is applying for charter of incorporation.

A man has been working the saloons and cigar stores in Hamilton with bogus Mexican dollars.

The Aylmer Canning Company's branch factory at Hamilton is now busy canning tomatoes.

Brown Watson, of the Red Star Grocery, Tilsonburg, has gone on a visit to his home in Teeswater.

The new cold storage and ice works erected at Victoria by R. Dunsmuir & Sons are now completed.

The O'Kell-Morris Fruit Preserving Co., of Victoria, have commenced the manufacture of candied peel.

A carload of grass seeds arrived here on Monday morning for the Brackman & Ker Milling Company, from Chicago. It includes

a'l kinds of grass and clover seeds. It is the largest consignment of such seeds that has ever been received in British Columbia.—News, Vancouver.

The Lake of the Woods Milling Company are buying on an average 4,000 bushels of wheat each day at Portage la Prairie.

During August 118,000 pounds of freight was shipped from Carberry, Man., station, 12,000 pounds of which was butter and eggs.

Messrs. Hooey and MacNachtan's stores look much improved since painted.—Cobourg Advertiser.

Mrs. McNellis, a grocery keeper in Belleville, has been fined \$10 and costs for selling cigarettes to boys.

W. F. Collner & Co., storekeepers, of Petersburg, Pa., were robbed of \$70,000 on Sept 1st, and the thieves have not been caught.

The Bell Telephone Company contemplates placing its system in many of the towns in the south western part of the Province of Manitoba.

Conway's have removed their grocery stock back to the old stand on Peterborough street, Norwood, next door to D. Booth's photograph gallery.

Lake Winnipeg traffic is about over for the season, and the steamboat owners are beginning to tie up their craft. The fishing

fleet will soon be in winter quarters. The catch this summer on the lake is reported to have been successful.

The Edmonton Bulletin says grasshoppers are reported to have attacked the potato vines at Fort Smith, and done considerable damage to gardens.

The Collingwood Meat Canning Company's building is rapidly approaching completion. The freezing apparatus and machinery are now being put in.

The engagement of Sam Gintzburger, proprietor of the Mammoth Grocery, to Miss Rose Robinson, daughter of M. Robinson, is announced.—News, Vancouver.

John Reuter, a Spanish lumber merchant, of Venezuela, is in Ottawa for the purpose of establishing a trade in Canadian pine logs between this country and Venezuela.

The grocery store of James Hamilton, of Port Credit, Ont., was robbed the other morning. The safe was blown open and about \$40 in bills and a like amount in silver taken.

The Exeter creamery, which was closed down a few weeks ago, was put up for sale by auction on the premises on Wednesday, and was sold to A. Q. Robier for the sum of \$1,300.

The firm of Guiltyle Bros., Collingwood, has already shipped over 30,000 baskets of plums, and is still expressing them. A. and

NOW IS THE TIME

For Bargains in "TEAS."

We bought early and are willing you should have the benefit. Don't hesitate about sending for Samples.

Lucas, Steele & Bristol
WHOLESALE GROCERS. HAMILTON

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new "BON-ACCORD" Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & Co. HAMILTON.

JAMES TURNER & CO.

WHOLESALE GROCERS HAMILTON

Have just received a further lot of

Choicest New Season's

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H. Fireman and the Telfer Bros. have also sent to market an immense number of baskets. Next year another big yield is expected, as many young orchards will be coming in.

Bean threshing has commenced in the neighborhood of Ridgetown. The crop will be light, but the sample excellent. They will open at about \$1.15 to \$1.25, according to an exchange.

H. H. Spencer, the first importer of South-down sheep in Canada, died in Brooklyn, Ont., yesterday, aged 63. He was born in Dorsetshire, England, and came to Canada with his parents in 1831.

A young man named Goodmanson, who was engaged in business in Selkirk, is reported to be missing. His parents, who reside in this city, are anxious to learn of his whereabouts.—Free Press Winnipeg.

J. Y. Griffin & Co., pork packers, will in a few days commence slaughtering and packing hogs again, after having been closed down for the past three weeks owing to their supply of ice having run short.—Free Press, Winnipeg.

The receipts of the Winnipeg Industrial Association this year are estimated at about \$25,800, and the expenditure at \$25,200, leaving a balance on the right side of \$600. This is a better showing than was anticipated, as the public grants this year were not so large as in 1893, and they began

preparations for the exhibition with a liability of \$3,500 at the bank, and had to spend \$4,000 in improvements to the grounds and buildings.—Free Press Winnipeg.

According to advices received at the fisheries department, Ottawa, the total pack of salmon in British Columbia this year is 445,000 against 593,000 for last year. The request of canners for an extension of time was not allowed by the department.

The shareholders of the Canada Meat Packing Co. held a meeting in Montreal for the winding up of the company. Wm. Weir, Joseph B. Clearihue and Wm. S. Patterson, of Montreal, were appointed liquidators. Liquidation to commence from Sept. 1st.

A company of local capitalists has been formed to build and operate a brewery in Prince Albert. The capital of the new concern is said to be \$10,000. Operations will be commenced at once and the establishment in running order before the new year.

John Cameron, representative of the J. B. McLean Publishing Co., of Toronto, was here this week and reported a most successful trip. They publish several trade journals, and the fact that subscribers renew cheerfully is proof of the excellence of their publications.—Standard, Regina, N.W.T., Sept. 6th.

W. H. Glassco, W. Southam, Richard Fuller, J. W. Hendrie, W. A. Wood, W. W. Osborne and John Patterson, Hamilton,

have applied for incorporation for the Cataract Power Company. The capital stock of the company is \$100,000. The object of the company is to bring electrical power from Niagara Falls to Hamilton.

The statement of the revenue and expenditure of the Dominion for the year ended June 30 last has been made up at the Department of Finance, and shows a deficit of \$1,157,000. The deficit in the revenue is shown in the Customs returns, and is attributed to the uncertainty which prevailed over the time which the tariff was under revision.

Secretary Wills, of the Toronto Board of Trade, has on file in the rotunda of the board the publications of the International Customs Tariffs' Bureau. These publications, which are of considerable interest to the members of the Board, especially exporters or importers, had been forwarded to the Dominion Government and sent by them to the local Board of Trade.

McKenzie, Powis & Co., wholesale grocers of Winnipeg, purpose opening a branch house at Edmonton at an early date. The lumber is now on the ground for the erection of a warehouse on the H. B. reserve, west of First street, which will be occupied by the firm when completed. Mr. McKenzie is here in the interests of the firm. T. Hourston will manage the business here.—Edmonton Bulletin.

BEST TO BUY, BECAUSE BEST TO USE.



The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**



Put up in

½ and 1 lb. packages
and 5 lb.

Tins.

Davidson & Hay Wholesale Grocers and Importers **Toronto.**

MANITOBA WHEAT CROP.

A press dispatch says: "Manitoba has every reason to be proud of its magnificent crop this year. There will be close on to 20,000,000 bushels of wheat, nearly five millions more than last year, and every particle has been saved without the slightest damage from frost or wet. The great bulk of it will grade No. 1 hard. Of 75 cars received recently from all points by the Ogilvies, 72 graded No. 1 hard. Fifteen million bushels will be exported. This means, at the present low prices, about \$6,000,000 to come into the province this fall. As the farmers have been very economical for the past two or three years, this amount of money ought to be immediately available for the purchase of new supplies, instead of having to pay old debts, as in the years when the future had been heavily discounted. Further, since the purchasing power

of a dollar is much greater than a few years since, this amount of money means a good supply of necessities and comforts for our population during the coming winter. The whole situation is such as to lead to a very hopeful view of the future."

'OUR NATIONAL FOODS' FORTRESS

AN exhibit that is attracting a great deal of attention at the Industrial Fair is that of the National Food Company, limited, Toronto. It is in the shape of a fortress, with the wall built of packages of "Our National Foods." The "fortress" has a frontage of 16 feet, with a depth of 20 feet, and has quite a formidable appearance. The walls are lofty, while frowning down from them are two cannons, with cannon balls piled alongside ready for action—"ready," as one visitor remarked, "to belch forth for 'Our National Foods.'"

But the grimness of the "fortress" is toned down by handsomely lettered signs and nodding sheaves of grain, which are suspended tastefully from the walls, while if this is not sufficient to assure the timid that the aim of the National Food Company is only to capture the good-will and favor of consumers, dainty little dishes of varied breakfast cereal foods are doled out to whomsoever will come and partake. Prominent among some score or more of varieties exhibited were desiccated wheat (both rolled and granulated), which is claimed to be equal to or better than any other breakfast cereal in the world; desiccated rolled oats, snowflake barley, buckwheat flour (self-rising), farinose or germ meal, farina, etc. The foods are made from selected grain, and are free from hulls and foreign matter. The works of the company are situated on the C.P.R., near North Toronto station, and are replete with all modern facilities for turning out large quantities of first-class cereal foods.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS Our New Goods
In 2 lb. Pkgs.
2 doz. per Case



Desiccated Rolled Wheat
Desiccated Rolled Barley

Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

Ex. S. S. Pinzon
to Liverpool—Arguimbau's Fine Off-Stalk

Ex. S. S. Italia
via New York—I. Morand's Raisins

The best known brands in the market, at reasonable prices.

M. MASURET & CO.

Wholesale Grocers,

LONDON, ONT.

FLIRTING WITH VALUES.

On several occasions recently the report has come to us from purchasers that there is no bottom to the market, and that prices of the day will not hold over night, says N. E. Grocer. In a buyer's market like that which now obtains a little backbone would impart confidence to purchasers, would be to the advantage of salesmen and sellers, and would sell more goods. Instances have been reported where the very best prices that could be named were made, and because the purchaser did not respond they were reduced the following day, and on the third he was approached and an offer solicited.

This is a species of bushwhacking with values for which no excuse can be furnished that will palliate the offence. "There are as good fish in the sea as were ever caught," is an old axiom, and besides as good to-day as when first uttered. When the best prices are made for a kind of goods, "mean what you say" and wait for the purchaser to come, for nine times out of ten (if the salesman does not follow him up) he will go after the salesman. Flirting with prices can do no good in any instance. It intimidates purchasers and salesmen alike, and the goods have to suffer in prices.

Those who have confidence in the value of their merchandise have the regard of purchasers, as the latter realize that the goods are better than thought for. This, however, has nothing to do with the general question. There has been, and is too much flirting with values. Nothing can be gained by such a process, and the sale of goods is likely to be injured. Hold for what you

want, and buyers will come to your prices or will make offers that can be accepted. Never give away your whole position, as to do that is to lose the opportunity of sales, which is almost as bad as flirting with prices.

PERSONAL MENTION.

T. A. Snider, the well-known catsup manufacturer, Cincinnati, O., is in Toronto visiting the Fair and renewing old acquaintances.

W. H. and Mrs. McCormick, London, paid their respects to THE GROCER the other day. They were in Toronto seeing the Fair.

A. W. Porte, managing director of the McCormick Manufacturing Company, London, and president of the Western Fair Association, was in Toronto this week.

W. J. Boyd, the popular traveler for Edward Adams & Co., London, has been laid up with an attack of typhoid fever. "Billy" is, however, convalescing and will appear on the road again in a short time.

Walter and Edward Clemes, of Clemes Bros., and Howard Clemes, with Gunn, Flavell & Co., are laid up with typhoid fever. THE GROCER hopes their recovery will be speedy.

J. Moffatt, of Kincardine, was "on the street" Tuesday. Business, he said, was fairly good, and he ventured the information that the packing of fall apples in his neighborhood was nearly over, and that the packing of winter stock would begin shortly.

T. M. Cutler, secretary Acadia Sugar Refinery Co., Halifax, is in Toronto visiting the trade in company with Wallace Anderson, the Toronto representative. He is on a

tour of inspection in the west. He says stocks of sugars, particularly yellows, are light and he looks for higher prices. Two of the company's refineries, the Halifax and the Moncton, have closed down for repairs.

Among outside merchants who have been in Toronto during the week were: Mr. Bean, of Bean & Westlake, Woodstock; James McLaughlin, jr., Owen Sound; W. J. Crowther, Kingston; Mr. Colwell, of W. C. Gibson & Sons, Ottawa; Mr. Abbott, of Abbott, Grant & Buell, Brockville; Robert Carson, Kingston; E. E. Thornton, of R. B. Thornton & Son, Woodstock; J. Young, Belleville; G. E. Reynolds, Beeton; D. Shanks, Paisley.

James Dowler, Eby, Blain & Co.'s resident representative in Manitoba, Northwest Territories and British Columbia, is in Toronto on his annual visit to the house. He says that the wheat crop, in Manitoba particularly, is turning out twice as well as was anticipated in June last that it would, and there is a much better feeling in the West in consequence. The one drawback is the scarcity of money, but he says that the merchants are adopting shorter terms of credit and scrutinize their accounts more closely. Stocks, he says, are low, and retailers are in consequence owing much less money than is usual.

WOODENWARE, BRUSHES, ETC.

The firm of Chas. Boeckh & Sons is showing a tastefully arranged exhibit of their brushes, brooms and woodenware at the Industrial Fair, which has been greatly admired. They show amongst other lines a select line of the Newmarket pails and tubs, and also washboards, including the celebrated Imperial Globe, which they are now prepared to supply to the trade in any quantity.

We offer TO ARRIVE a fine lot of

**"LOOSE MUSCATEL"
RAISINS**

In perfect order.
Price moderate.

Also **JUST RECEIVED**

About 200 barrels Syrup.
Fine Quality.

WRITE FOR QUOTATIONS AND SAMPLES.

Laporte, Martin & Co.

St. Peter Street, **Montreal**

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

J. F. EBY

HUGH BLAIN

At the Fair



Great Show of a
Great and Good Article

Truro "Reindeer"

Condensed Milk
Coffee, Evaporated Cream

Everybody sees them,
Everybody likes them,

Everybody drinks them,
Everybody sells them.

DO YOU?



Visitors

Don't fail to buy
"Eureka" Dairy Salt

If you are interested in butter making. **IT** is the best salt
on the market.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

“The largest works of their kind and comprising the most unique establishment under the British Flag”

**MATCHES.
WOODENWARE.
INDURATED-
FIBREWARE.
WASHBOARDS.
WRAPPING,
TOILET,
AND OTHER
PAPERS.**

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

**MONTREAL
TORONTO**

AGENCIES

**QUEBEC - - F. H. Andrews & Son
HAMILTON - - Alfred Powis
KINGSTON - - J. A. Hendry
ST. JOHN - - A. P. Tippet & Co.
HALIFAX - - J. Peters & Co.
WINNIPEG - - Tees & Persse
VICTORIA - - James Mitchell
ST. JOHNS, Nfld. - E. A. Benjamin**

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Sept. 13, 1894.
GROCERIES.

THIS, the second week of the Exhibition, has seen a large number of country customers in the warehouses. Although they came primarily with a view to paying their respects, there seems to have been a good deal of business done, especially in teas. The buying, however, has been done with a great deal of caution, and the volume of business is probably not as large as is usual at this time. The situation in the country is, however, improving. There is no doubt about it. Country merchants are in much better spirits than they were a few weeks ago, and they are selling more goods and buying more goods. The gradual development of a better state of things may now be expected from this out. There has been some excitement along the street in regard to salmon on account of rumors of sharp advances on the Coast. Sugars are active and firm, and there is a stronger feeling in Valencia raisins on account of reported damage to crops by rains. Some small shipmen's of new season's Valencia raisins arrived on this market Monday. The tea market is still gathering strength, and there is a brisk demand.

CANNED GOODS.

The salmon market has been the centre of interest in the canned goods trade during the week. On Monday a telegram was shown on the street announcing that sockeye salmon had been advanced to \$5 per case on the Coast, and coho to \$4 per case. This is about equal to \$1.44 per dozen for the former laid down here, and \$1.16 per dozen for the latter. Prices are undoubtedly stronger, but there are a good many who are sceptical about any such advances having taken place. In fact, cables have offered during the week at much less prices than the figures quoted. On the strength of the bull talk local jobbers here have advanced the price of sockeye salmon 10c. per dozen, \$1.30 now being the lowest figure for good red fish. Coho salmon is quoted at \$1.20 per dozen. Not much demand has developed for salmon so far, the trade evidently not yet realizing that higher prices have been obtained. Lobster is quiet and unchanged at \$1.80 to \$2 for talls; \$2.40 to \$2.50 for flats; and \$1.35 for new flat 1/2's. Canned meats are firm at the recent advance, and manufacturers find it difficult to fill orders in some sizes on account of the unusually large demand there is on foreign account. Tomatoes and peas are quiet and unchanged at 85 to 90c., and corn at 90c.

There is a little doing in canned peaches, plums and cherries, but practically nothing outside these. We quote as follows: Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40.

Reports sent in during the week to the secretary of the Packers' Association by the several members indicate that the pack of tomatoes will be short. In some districts the pack is good, but in the sections in which the crop is poor is where are located the principal tomato canners. Corn pack will be quarter to half short in the east, small around St. Catharines, but in the west it is good. Apple pack will, taking it all round, be fair.

COFFEES.

The situation locally is much as before. We quote green, in bags, as follows: Rio, 20 1/2 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 1/2 to 22 1/2c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

The fancy imported article seems to be receiving the most attention at the moment. "B" rice is quiet. We quote: "B," 3 1/2 to 3 3/4c.; extra Japan, 5 1/4 to 5 3/8c.; imported Japan, 5 3/4 to 6 1/4c.; tapioca, 4 1/4 to 4 1/2c.

SPICES.

Trade continues fair at unchanged prices. We quote: Pure black pepper, 12 to 14c.

SUGAR.

Prices remain the same as a week ago, but they are strong with an upward tendency. Business is much more satisfactory as far as volume is concerned, and the turnover may now be said to be of a good average character. Dark sugars are scarce. The idea for granulated is 4 1/2c., and for yellow 3 1/2c. up. Raw sugar 3 1/2c.

N. Y. Journal of Commerce, Sept. 11: "It seems to be conceded that refiners are in no immediate need of additions to supply, and demand, therefore, is of voluntary character, rather than one of necessity, which, to a certain extent, places buyers at a disadvantage. Holders with faith in the future have in some cases been carrying at a higher limit than could readily be obtained and so continue, and there are goods that cannot be reached except at advanced bids."

SYRUPS.

Syrups are scarce and firm with demand fair. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

The market rules dull and featureless. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30 1/2 to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The tea market continues active, with prices tending upward. A cable received on Tuesday by a tea agent here announces that Foo Chow teas are up 1 to 1 1/2c. per lb., and that further advances have taken place in both exchange rates and in freights. Stocks of these teas are light and demand good. Young Hysons of the better grades have advanced 2 to 2 1/2c. in Shanghai, and the market is strong. The high prices ruling for China green teas is interfering with the movement, and if any reductions were to take place there would no doubt be a largely increased business done. There is a fair amount of business doing in blacks, prices of which are even now very reasonable. Ceylon and Assam teas are stiff in the primary markets. All teas of good liquor are strongly competed for, and even poor teas are advancing in price. The general tone of the tea market is strong and the position good.

DRIED FRUIT.

First shipments of new season's Valencia raisins arrived on this market on Saturday

"SALADA" CEYLON TEA IN LEAD PACKETS.

Retailed at 40, 50 and 60 cts.

Are you well satisfied with your TEA trade?

Are you doing as much trade in TEA as you wish to?

Are your customers always well pleased with your TEAS?

If you cannot answer the above questions in the affirmative write us for the agency of "SALADA," if we have not already an agent in your town.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO.

MARKETS—Continued

last, and were in the warehouses early on Monday morning. They were Bordehore & Co.'s (C. Moran & Co.) pack, and were brought on from Liverpool by the Dominion Co.'s line, and arrived here much earlier than the trade expected. The shipment was only a small one, no house receiving more than about a couple of hundred boxes. They came upon a bare market, and are selling at from 6 to 7c. Advices received from Denia this week state that rains have interfered with the curing of the Valencia raisin crop, and have done some damage. In consequence of this, agents' offers have for the most part been withdrawn. The feeling on the market is stronger in consequence.

Advices state that Sultana raisins are opening at higher prices than a year ago.

Currants are offering at slight concessions on previously cabled prices, but the opinion is expressed from Patras that values are likely to go higher. Locally there is a fair demand at unchanged prices. Quotations are: Provincials, $3\frac{1}{2}$ to 4c. in brls., half brls., $3\frac{3}{8}$ to $4\frac{1}{8}$ c.; Filatras, 4 to $4\frac{3}{4}$ c. in brls., and $4\frac{1}{2}$ to 5c. in half barrels; Patras, 5 to $5\frac{1}{2}$ c. in barrels, $5\frac{1}{4}$ to $5\frac{3}{4}$ c. in half brls., 5 to $6\frac{1}{2}$ c. in cases; Vostizzas, $6\frac{1}{2}$ to $7\frac{1}{2}$ c. in cases, $6\frac{3}{4}$ to $7\frac{3}{4}$ c. in half cases. Prunes are much as before. We quote: U's, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; B's, $7\frac{1}{2}$ c.; bags, $3\frac{3}{4}$ c.; casks, $4\frac{1}{2}$ to 5c.

BUTTER AND CHEESE.

Good dairy butter is still wanted, and if anything more so than a week ago. Low grade butter is plentiful, while choice dairy is scarce, dealers in the country holding for higher prices, and prices which jobbers cannot see their way to pay. Prices asked for round lots range all the way from 15 to 17c. f.o.b., and we hear of 18c. being asked in one instance at least. With low grade jobbing out at 12 to 13c., jobbers' views are 14 to $14\frac{1}{2}$ c. for round lots of fairly good butter, the large lots containing so much inferior butter. On account of the scarcity of choice dairy tubs, demand for creamery tubs has improved, and pound prints are selling well. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 19c.; bakers' butter, 12 to 13c.; pound rolls, 20 to 21c. Creamery—Tubs, 20 to 21c.; pound prints, 23 to 25c.

Cheese is in moderate demand, and firm at $10\frac{3}{4}$ to 11.

PROVISIONS AND DRESSED HOGS.

Supply of provisions is still short with prices firm and higher. Demand is good. Street deliveries of hogs are fair, and prices steady at \$6.25 to \$7 for rough and medium, respectively.

BACON—Long clear, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.; smoked backs, 12 to $12\frac{1}{2}$ c.; breakfast bacon, 12 $\frac{1}{2}$ to 13c.; rolls, 9 to $9\frac{1}{4}$ c.

HAMS—Large, 22 lbs. and over, $11\frac{1}{2}$ c.; medium, 15 to 20 lbs., 12c.; small hams, 13c.; pickled, 11 to $11\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.; tubs, $9\frac{1}{2}$ to $9\frac{3}{4}$ c.; pails, $9\frac{3}{4}$ to 10c.

BARREL PORK—Canadian heavy mess \$18.50 to \$19; Canadian short-cut, \$19 to \$20; shoulder mess, \$14.50 to \$15; clear mess, \$15 to \$15.50.

GREEN FRUIT.

Oranges and lemons remain much as before. Peaches, plums, pears and grapes are arriving in large quantities, and there is a good demand. Bananas are slow of sale, and the same may be said of water and musk melons. We quote: Oranges—Sorrentos, 200's, \$5 per box. Lemons—Fancy Rodhi, 300's, \$5 to \$5.50 per box; ditto, 360's, \$5.00 to \$5.25 per box; Palermos, 360's, \$3.50 per box; 360's, \$4.50 per box. Bananas, firsts, 85c. to \$1.10; seconds, 55 to 65c.; common, 52c. Watermelons, \$1 to \$1.25 per brl. Muskmelons, \$1 to \$1.25 per barrel; \$1.50 to \$2 per brl., and 25c. to 40c. per basket. Cucumbers, 20 to 25c. per basket. Tomatoes, 15 to 20c. per basket. Peaches, 50c. to 70c. per basket. Pears, \$2 to \$3.50 per barrel for Bartlett's and 40 to 50c. per basket. Plums, 35 to 60c. per basket. Apples, \$1.00 to \$1.50 per brl. Grapes, 2 to 3c. per lb.

COUNTRY PRODUCE.

BEANS—Quiet at \$1.40 to \$1.45.

EVAPORATED APPLES—New fruit is beginning to be offered by the factories at about 8c. f.o.b. outside. Prospects are for a large crop, while the foreign markets are low on account of the liberal offerings of other dried fruit.

DRIED APPLES—Too early yet for new fruit to offer, but a few odd barrels of old fruit are selling at 6c. for bright stock.

EGGS—The market is firmer, and demand has improved. Supply and demand are about equal; 11 to $11\frac{1}{2}$ c. is the idea as to price.

ONIONS—Quiet at \$1.10 to \$1.25 per sack for Egyptian, and 40 to 50c. per basket for pickling kinds.

POTATOES—Receipts fair and prices steady. Car lots on track are quoted at 60c. for choice, and waggon loads delivered at the same price. Dealers quote five and ten-bag lots out of store to day at 70c. for choice.

HOPS—Hop men are by no means satisfied with the present situation of the market, but they are compelled to take the prices going. We hear of sales of hops yet scarcely matured at 10 to 12c.

HONEY—Extracted, $7\frac{1}{2}$ to 8c., according to quantity; sections, \$1.50 to \$1.70 per doz. for both new and old. Dealers buy at \$1.50 and sell at \$1.70.

FISH AND OYSTERS.

Trade is quiet and prices firm. Oysters are beginning to move more freely. We quote as follows: Lake Ontario trout, 7 to 8c.; skinned and boned codfish, $6\frac{1}{2}$ c.; shore herring, \$4 per brl.; boneless fish, $3\frac{1}{2}$ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, \$1.75 to \$2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; salmon trout, $6\frac{1}{2}$ c.; white fish, $6\frac{1}{2}$ to 7c.; pike, 5c. lb.; haddock and cod, $5\frac{1}{2}$ c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, \$1.25. Oysters, \$1.50 per gallon.

SALT.

Trade is firm with a great many car lots moving. The prices for sacks have dropped slightly. We quote: Dairy, \$1.50, special grade; brls., 90 to 95c.; coarse sacks, 60c.; fine sacks, 65c.; American rock, \$10 per ton.

SEEDS.

Trade is about the same as last week, except in timothy, which is about done for the season. Prices are unchanged and as follows: Alsike, \$5.50 to \$6.30 per bushel, and timothy, \$2 to \$2.75 f.o.b. points of shipment.

PETROLEUM.

Trade is good with sales of car lots as the principal feature. Prices have dropped a little. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to $12\frac{1}{2}$ c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, $17\frac{1}{2}$ c.; photogene, 20c.

The Petrolea Advertiser quotes: "Petrolia crude, 98c. per brl.; Oil Springs crude, 98c. per brl.; refined, $6\frac{1}{2}$ to $9\frac{1}{4}$ c. in bulk, or $8\frac{1}{2}$ to 9c. in brls. in car lots, f.o.b. here."

MARKET NOTES.

Smith & Keighley report large sales to friends visiting the Fair.

Edward Adams & Co. are making large sales of Verdin Cooke's fine dairy salt in 14 lb. bags.

Eby, Blain & Co. have a shipment of Bosnia prunes in cases on the way.

R. & T. Watson report the sale of their cough drops phenomenal for this season of the year.

Delhi Canning Company claim to have the most complete system for putting up corn in America, and will be pleased to see

CASH
PAID FOR **DRIED** AND **EVAPORATED** **APPLES**

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS
DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments.

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- Best Values

CLEMES BROS.

TORONTO

any of their customers during the corn packing season and show them over the premises.

A shipment of Sphinx brand prunes is to hand with Perkins, Ince & Co.

Toronto Salt Works have just shipped 3 car loads of barrel salt at 93c., also 2 cars of fine at 65c.

A shipment of Japan rice arrived for Davidson & Hay on Tuesday. The quality is accounted excellent.

Sloan & Crowther have a shipment of fancy Japan rice arriving; also a shipment of West Indian molasses.

W. Paterson & Son report their new pickle stock now in process. Goods will be ready for shipment in about two weeks.

Davidson & Hay have a shipment of Morton's pickles to hand; also French mustard and French peas, 3 grades.

The "Star" blend of China, India and Ceylon teas handled by Edward Adams & Co. is meeting with a steady demand.

The oyster cracker season is here, and the Toronto Biscuit and Confectionery Co. are manufacturing them fresh every day.

M. Masuret & Co. advise that they have a good supply of raisins, best brands, with which to supply the wants of their customers.

It is reported that the English crop of strawberries is very short this season, and that the pack of jams will be correspondingly short.

A large shipment of Japan teas, all grades, is arriving for T. Kinnear & Co., who will be able to complete the filling of back orders in a few days.

The recent hot, dry weather somewhat stunted the growth of apples in the country, thereby diminishing their value for exporting purposes.

P. C. Larkin & Co. have received seventeen letters from country agents during the past week, all praising the merits of "Silada" tea.

Newfoundland herrings in barrels, mackerel in half barrels and kitts, large sundried and large evaporated codfish are in store with Lucas, Steele & Bristol.

Sir John Thompson visited the exhibit of "Salada" at the Exhibition. He drank a cup of the tea and pronounced it good, and afterwards came for a second cup.

M. Masuret & Co. extend a cordial invitation to their friends to call at their warehouse if in London during the Western Fair. "We are always pleased to see you."

An exchange says: "Soda biscuits are now about as staple an article as bread." W. Paterson & Son have something to say about the former on page 6 of this issue.

The Grand Mogul tea exhibit at the Western Fair will be decorated with mirror signs with ruby letters thrown out by electricity. The first time this style of sign has ever been

POTATOES

Wanted, a few cars of choice large potatoes. Write or wire us price F. O. B. cars or delivered Toronto.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

NOTICE.

We wish to caution the country trade against other parties using our business address, (66 Colborne St.) We are the sole occupants at that address and the only firm entitled to use it. The other parties using same have never had any business relations with us, either as members of the firm or employees.

DOMINION PRODUCE CO.

TORONTO.

used. Maidens in Oriental costume will serve Grand Mogul tea and Lion Digestive coffee.

M. Masuret & Co. are booking orders for Arguimbaus and I. Morand's raisins, ex ss. Pinzon and Italia, and anticipate being able to give deliveries of same at an early date.

A Pure Food Exposition is to be held in Cleveland, O., from Oct. 1st to 20th. The prospects for its success are bright, and space for exhibitors is being rapidly taken up.

Shell Castile Soap, bars and tablets, is to hand this week with Lucas, Steele & Bristol. They also advise the arrival of a large assortment of Crosse & Blackwell's goods.

Edward Adams & Co., London, have opened a branch warehouse in Windsor under the management of M. B. Twomey, who will look after the firm's interests in that locality.

The Toronto Biscuit and Confectionery Co. closed their factory on Monday last instead of Labor Day, as arranged with their employees, so as to allow them to attend the Exhibition.

Several invoices of Ceylon teas are to hand this week with Lucas, Steele & Bristol, bought before advance. They are being offered, the firm writes, exceptionally cheap, as are also their Japans.

Grand Mogul tea exhibits were held at the following places during the past week: D. W. Mason, Windsor; R. S. Dunlop, J. H. Bogart and J. W. Dyer, Chatham; A. T. Sussex, Bothwell; T. W. Evans, Glencoe.

J. R. Hunter, successor to J. H. Hunter & Co., general merchants, Durham, Ont., has decided to discontinue the credit system and after October 1 all purchasing goods at his store will have to pay cash for them. Mr. Hunter has displayed ability and ingenuity to an eminent degree and he will, no doubt, make his new departure a success.

It will be of interest to grocers to learn that owing to the failure of the crops in the Western States the broom corn market has been visibly affected, an advance being already asked of fully \$30 per ton. This will no doubt affect the price of brooms and Chas. Boeckh & Sons report that an advance has already been made by the leading manufacturers in the United States, and the same will have to be done by the Canadian manufacturers if the present high prices of raw material are maintained.

MONTREAL MARKETS.

MONTREAL, September 13, 1894.

GROCERIES.

THE improvement noted last week in the grocery market is fully maintained and the week since the date of last writing has furnished a good volume of trade in all staple lines of groceries. Values generally are firm also on all the leading lines. Refined sugar rules steady, and though busi-

ness is not quite so active a good trade has been put through. The fair enquiry for syrups already noted is continued, while molasses is about the only dull line in the grocery market. The firm tone of the tea market is strongly upheld under a good demand while the same disposition is noted in coffees. Rice is firm, and the first arrivals of new Valencia raisins have been offered on the market this week, and as they are a small lot, command extreme prices. Advices on rice continue of the same tenor, and there are further complaints about the delay in the arrival of the first purchases of new pack B. C. salmon. Quite a quantity was expected by the end of the first week in September, but up to the date of writing only a couple of car loads have been received, while advices with regard to other stock on the way does not indicate that it is near at hand.

SUGAR.

With continued strong advices from outside markets the refined sugar market on spot is firm, and values continue well maintained. Demand, though not quite so active as it was a week ago, has been good, especially for bright yellow, of which supplies here are almost exhausted, and though rather firmer prices have been realized for these goods, no active advance is spoken of. On the whole, a good active market has ruled in sugar both on local and western account. We quote granulated firm at $4\frac{1}{4}$ c., and yellows $3\frac{1}{4}$ to $3\frac{3}{8}$ c., as to quality at the refinery.

SYRUPS.

The demand for syrups has continued good, and a fairly active market has ruled at steady prices. Stocks are not large, and it would not be surprising to see prices higher in the near future. Bright grades have changed hands freely at 2 to $2\frac{1}{2}$ c., and dark 1 to $1\frac{1}{4}$ c. per lb. at the factory.

MOLASSES.

The molasses market has continued quiet without any feature of importance to note. Demand is slow and not likely to pick up until the colder weather sets in. We quote round lots ex store, $27\frac{1}{2}$ c.; car lots, 29c., and single puncheons, 30c.

TEA.

The tea market continues firm all round, and a fairly active demand has been kept up since our last. The stock in first hands on spot is not large, and prices are apt to be well sustained in consequence. In Japans there have been sales of old crop at 11 to 12c. for low grades, and $14\frac{1}{2}$ to 17c. for mediums, and fine 19 to 23c. First crop new Japans continue very scarce, and holders are firm in their demands at the 2 to 3c. per lb. advance already noted. Jobbers also note a good distributing trade in progress, so that the advance in prices is being gradually established.

COFFEES.

The coffee market has been quiet but firm in its tone, and values are well main-

tained. We quote: Maracaibo, $18\frac{3}{4}$ to 21c.; Rio, 19 to 21c.; Java, 24 to 30c.; Mocha, $22\frac{1}{2}$ to 28c.

SPICES.

There has been no striking change in the spice market since our last reports. Demand continues fair and the manufacturers report a good average business for the season of the year. We quote mill prices as follows: Penang black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

DRIED FRUITS.

The most notable feature of the week in this market has been the first arrivals of new off-stalk Valencia raisins, via Liverpool. About 1,500 boxes have been received during the week, and they have met an active demand, leaving jobbers' hands at $6\frac{1}{2}$ c. This, of course, is an extreme figure, and the basis is bound to settle down from this as supplies increase. Advices from primary centres show that since the departure of the first steamer for Liverpool, more moderate prices have prevailed. Offers of goods on the first direct steamer for the St. Lawrence have been made at 18s. layers, 16s. selected, 14s. fine off-stock, and 12s. 6d. for off-stalk, cost and freight Montreal. These prices are considered very moderate. Buyers here are not doing much in the way of purchasing for forward delivery, but are waiting for the goods to arrive on spot. Primary advices on currants quote lower prices also, viz., 10s. 9d. for Provincials in barrels and 11s. in cases, cost and freight Montreal, by direct steamer.

RICE.

The rice market rules steady and fairly active while foreign advices are as firm as ever. We quote: Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25, and Patna, \$4.25 to \$4.75.

NUTS.

The nut market does not furnish any notable features there being only a quiet jobbing business to note. We quote: Almonds at $11\frac{1}{2}$ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, $11\frac{1}{2}$ to 12c.; filberts, $7\frac{1}{2}$ to 8c.; pecans, $7\frac{1}{2}$ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

The canned goods market has not furnished any activity during the week. There has been little doing in salmon, this season's catch now being well booked up, while in fruits and vegetables it is yet too early to talk on new pack. California canned fruits have been taking fairly well. The first couple of car loads of new pack British Columbia red salmon has been received, but the delivery is very backward this fall. The above goods have been selling since their arrival on the basis of \$1.15 to \$1.20. Tomatoes have shown a firmer tendency since our last and prices are rather higher. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per doz.; tomatoes, 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c.

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **63 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET
 Consignments Solicited. **TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL... **FRUIT**
Commission Merchants
 25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

SHOULDERS
 MILD SWEET
 SQUARE CUT
 SMOKED
 Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark



Burnt in the Skin of Each piece.

F. W. FEARMAN HAMILTON

ROBERT WILLIAM CLARK
 BROKER and COMMISSION AGENT
VANCOUVER, B.C.

Correspondence Invited.
 Consignments Solicited.

MONTREAL MARKETS—Continued

per doz. Australian canned meats: Boiled mutton, \$1.86 to \$1.90 per doz. 1-lb. tins, and \$3.10 to \$3.15 per doz., 2-lb. tins; roast mutton, \$2.05 to \$2.10 per doz., 1-lb. tins, and \$3.35 to \$3.40 per doz., 2-lb. tins; corned mutton, \$2.05 to \$2.10 per doz., 1-lb. tins, and \$3.35 to \$3.40 per doz., 2 lb. tins.

GREEN FRUIT.

The green fruit market has continued fairly active. Apples have continued in light receipt, and prices are firmer at \$2 to \$2.50 for Duchess, and fall apples \$1.80 to \$2 per brl. Oranges are unchanged at \$4.50 to \$5.50. Lemons have ruled rather weak at \$2.50 to \$3 for new stock and \$1.50 to \$2 for old. Bananas are dull at 25 to 50c. for ripe and 75c. to \$1 for green fruit per bunch. California peaches are a large stock, and prices are very low at 90c. to \$1.25 per box, and Canadian 40 to 75c. per basket. Pears are easy from the same cause at \$2 to \$2.50 per box for California, \$1.50 to \$2 per keg for Hudson River Bartletts, and \$3 to \$5 per brl. for Canadian. Plums only meet a moderate demand, and the supply is over sufficient at \$1 to \$1.25 per box for California, and 65 to 90c. per basket for Canadian. Canadian grapes meet a fair sale at 3c. per lb. for Champions; New York Delaware, 10c.; Canadian do., 4 to 5c.; New York Niagara, 8c.; Canadian do., 4c. per lb.; and California Tokay, \$3 to \$3.25 per carrier.

COUNTRY PRODUCE.

The feature of the egg market since our last has been the advance of 1c. per dozen on last Monday under an active local and export demand. The volume of business has been large on the basis of 10 to 11c. for choice candled, and 8 to 9c. for culls per dozen. Honey is in slow demand at 3 to 9c. per pound. Beans are steady and unchanged at \$1.20 per bushel of 60 pounds. Onions are in fair demand and fair sized lots change hands at \$2 per barrel for both red and yellow. There is no change to report in the hop market, a few bales of new hops changing hands at a price that is no criterion of the possible basis in a regular way. For future delivery grocers are offering to contract at 10c. Receipts of potatoes have been heavy, but prices are maintained at 45 to 55c. per bag of 90 pounds.

PROVISIONS.

The tone of the provision market is firm and values are well maintained. The demand is good for small lots and dealers report a fair average business doing for the season of the year. We quote as follows: Canadian short cut, heavy, \$18.50 to \$20; do., light, \$17.50 to \$18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

(Continued on page 24.)

GRAPES

All kinds. Any quantity.

WRITE FOR PRICES

Nugent & Tudhope
 WELLAND.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, \$12.00, \$15.00, \$20.00.
 MANUFACTURED ONLY BY
J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WILLIAM RYAN, PORK PACKER

—AND—
COMMISSION MERCHANT
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
 70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant
76 COLBORNE ST., TORONTO, ONT.

DEALER IN
 FRESH FISH, BANANAS, LEMONS,
 DOMESTIC FRUITS and
 VEGETABLES.
 Orders Solicited.

Write Us For Prices

Breakfast Bacon
 Shoulders Backs
 Hams Pure Lard

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Pork Packers 76, 78, 80 Front St. E.,
 and Commission Merchants **TORONTO**

ESTABLISHED 1890.

JAMES E. PATMORE,
 LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
 APPLES, ETC.,
 AND
 Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
 Prompt and personal attention to all favors.
 Correspondence solicited.

FLOUR AND FEED

BUSINESS on the whole in flour and feed is somewhat better, but not up to expectations. While the demand for bran and shorts continues good, other lines are moving slowly. Cereals show no improvement, and flour, though a little more in demand, owing to the return of many of the retailers' customers to the city, is not showing any great improvement. The usual demand for hay and straw is reported. Collections are somewhat better, and with the return of people who have been spending the summer outside the city, they bid fair to improve.

THE MARKETS

TORONTO.

FLOUR—A fair local demand is reported. Prices are unchanged. We quote: Manitoba wheat patents, \$3.50 to \$3.60; strong bakers', \$3.35 to \$3.45; Ontario, \$3 to \$3.15; straight roller, \$2.80 to \$3.

BRAN—There is very little offering, while the demand continues larger. City mills that have any in stock are selling at \$14 per ton.

SHORTS—There is still a large demand. Buyers report very little to be had, and are paying from \$17 to \$17.50 per ton.

SCREENINGS—There is a fair demand. City mills are selling at \$12 per ton.

STRAW—Business is quiet. Good straw selling at \$17 to \$18 per ton.

WHEAT—The receipts of grain on the street is reported on the increase. Wheat has been fetching 54c. for white, 53c. for red, and 51½c. for goose.

PEAS—The demand is fair. Sales are reported at from 59½ to 60c. per bushel.

HAY—Good hay is reported hard to obtain. What is offering fetches from \$7.50 to \$8 per ton.

OATS—Were easier this week. Quite an amount changed hands at 30½ to 31½c. per bushel.

BREAKFAST FOOD—Demand is light. We quote: Standard and rolled oats, \$4.10 to \$4.20 per bag; granulated, \$4.15 to \$4.25; granulated wheat, \$4 per barrel; cornmeal, higher at \$3.75 per barrel.

MONTREAL.

There was no change in the situation of the flour market, the feeling being steady and values unchanged. There was a good enquiry from abroad by cable, and several sales were made, including one reported by a local milling company of 2,000 sacks. The demand from local and country buyers was good, and an active business was reported in car lots. Winter wheat, \$3.25 to \$3.50; spring wheat, patents, \$3.25 to \$3.50; Mani-

toba patents, best brands, \$3.50 to \$3.60; straight roller, \$2.85 to \$3; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.30 to \$3.40; Manitoba strong bakers', best brands, \$3.40 to \$3.45.

The demand for feed was good and the market rules active and firm. Bran, \$16; shorts, \$18; mouille, \$22 to \$24.

In oatmeal a fair jobbing business was transacted at steady prices. Standard, brls., \$4.30 to \$4.40; granulated, brls., \$4.30 to \$4.40; rolled oats, brls., \$4.50 to \$4.60; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ST. JOHN, N.B.

In flour the market is very dull, and values appear easier. Sales are hard to

make. Cornmeal continues firm. Beans are higher, although here the price responds to the advance but slowly. Oatmeal is easier, as are oats. Feed continues scarce and high. Millers say they could get even higher prices, but wheat being so low they are ashamed to advance prices. We quote: Manitoba flour, \$4.30 to \$4.35; best Ontario, \$3.35 to \$3.50; medium, \$3.35 to \$3.50; oatmeal, \$4.35 to \$4.40; cornmeal, \$3.10 to \$3.20; middlings on track, \$22.50 to \$23.00; bran \$18 to \$19; cotton seed meal, \$30 per ton; oats, on track, 39 to 40c.; beans, \$1.60 to \$1.70; h.p., \$1.50 to \$1.55; prime split peas, \$3.65 to \$3.75; pot barley, \$3.85 to \$4.00; round peas, \$3.65 to \$3.75; hay, on track, \$9.50 to \$10.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.



Is Now For Sale Everywhere in the United States and Canada

as its use as a table beverage

in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served **ICED DURING WARM WEATHER** it is most

Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street,
Montreal, Que.

WOMEN WILL TALK

And, if you give one a 7 pound bag of Windsor Salt for 10 cents when she had only been getting 6 pounds of an inferior grade before, she will tell her neighbors and you get their trade in Salt. You are quite willing to, ain't you? Your wholesale house keeps it!

Our Telephone is 2437.

TORONTO SALT WORKS

128 Adelaide St. East,

...TORONTO

City Agents for Windsor Salt Works.



W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

**Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard**

WRITE FOR QUOTATIONS

... WE OFFER OUR ...

Queen Brand of Flour



TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

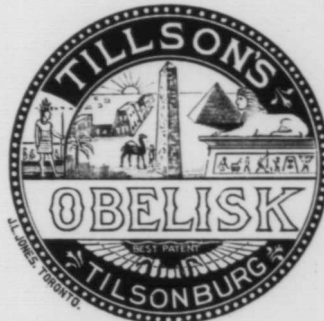
M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

Something New

A flour combining the best properties for family use. This is not a bakers' flour, but a quality every family once trying will wish to use. Put up in cotton bags 98, 49, 24 lbs.



E. D. Tilson, Tilsonburg
ONT.

Special Notice to you who Sell Oysters in Bulk

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company
36 and 38 Adelaide St. W.,
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Published for the good of the trade.

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As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

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Being the experience of the most prominent and successful merchants.
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THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT

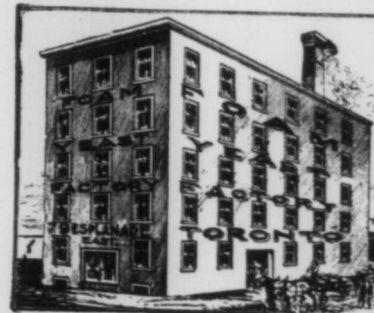
A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price \$1.00.

A sample box sent to any address. Acknowledged by all who have tried it, **THE BEST.**

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

MONTREAL MARKETS.—Continued.

BUTTER.

There is no improvement to the butter market, as far as export business is concerned, and we hear of little business either on spot or in the country. Appended quotations give a fair idea of the shipping basis on spot. Reports from the West state that there is a scarcity of butter in the district west of Toronto, and that a good local demand is experienced. This, no doubt, accounts for the full figures that holders of western dairy are asking in the country. It is understood in this connection that local dealers have placed some small sized lots of creamery in the section in question at full figures. We quote as follows: Finest late made creamery, 19c.; finest July creamery, 18½ to 18¾c.; Finest Townships, 16 to 16½c.; fine Western, 14 to 15½c.

CHEESE.

The week shows no pronounced change in the tone of the cheese market. It is noticeable, however, that there is not the same hunger for cheese that there was, recent dealing in the country not exhibiting the same snap that it did a week ago. On spot there was little doing to-day. Reports state that 5,000 boxes sold at 10¼c. at St. Hyacinthe, the goods being last half of August make. This is equivalent to about 10¾c. here, so that 10½c. will be about the spot basis for these goods. The quality is said to be very good. Finest Western colored, 10¾c. to 10¾c.; finest Western white, 10¾c. to 10¾c.; finest Townships, 10¾c. to 10¾c.; finest Eastern colored, 10½c. to 10¾c.; finest Eastern white, 10½c. to 10¾c.

ASHES.

The market for ashes continues quiet but firm. We quote: First pots at \$4.15; seconds, \$3.75 to \$3.80, and pearls, \$7 to \$7.50 per 100 lbs.

MONTREAL TRADE NOTES.

London cables state that there is a strong demand for rice at the advance of 3d. on cleaned rice.

The s.s. Labrador which came in this week brought in 1,000 boxes of Valentias for different firms here. The quality is very good.

Cable advices regarding the China tea market say, "market buoyant with both freight and exchange higher and prices fully 20 per cent. up."

Gillespie & Co.'s advices from Denia on raisins, and Patras on currants cite an easier feeling on both lines of fruit as compared with the opening prices.

A leading broker is willing to bet that molasses will go higher as soon as the cold weather sets in in earnest. The stock here is an ample one however.

Private cables to Alex. Gordon & Co., from Shanghai, state that P. D. gunpowders are scarce and in active demand, at values 3c. per lb. higher than last year.

It is well known that holders of tea here have turned over lots of Japan's in New York during the week at 1 to 1½c. per lb. more than they could realize here.

The scarcity of bright grades of yellow sugar is a leading feature of the grocery

market. The Canada Sugar Refinery was almost completely sold out of this grade last week.

Caverhill, Hughes & Co. received the first lot of new off-stalk Valentias offered on the market this season. They were a lot of 50 boxes ex. Lake Winnipeg, via Liverpool.

Estimates place the stock of canned tomatoes held here at 3,000 cases, and W. T. Costigan & Co.'s advices are to the effect that the pack this season is expected to be less than the average.

The agents for Marshall & Co.'s fish products write that orders continue to come to them from all parts of the country for these goods, notwithstanding the low price of Canadian fish and alleged dull times.

Rose & Laflamme's London cables state that advices from primary markets state that Sultana raisins are scarce and firm, and that prices on new fruit are expected to open much higher than last year. At present old stock in London is nearly double the price it was in the regular season.

Walter R. Wonham & Sons, Montreal, Canadian agents for Marshall & Co., Aberdeen, call attention to this season's new pack of "Crown" brand Scotch salt herrings, in kegs, etc. These fish are in growing demand with consumers, and the trade are buying largely.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., Sept. 13.

A MUCH better feeling prevails in business circles, and the outlook for a good fall business is considered good. The extreme dry weather is affecting the markets, and, if it continues, its effects will not only be felt this fall and winter, but the hay crop of next summer will also suffer. The extensive fires are doing much damage to both lumber and land. Some sixteen schooners in the market slip one day last week, loading and unloading for and from Nova Scotia ports, caused quite a stir, and gave to the wharves quite a busy look. The business at the Custom House for the past month shows a decrease as compared with the same month last year in imports, while in exports there is an increase. The figures on dutiable goods for August, this year, were \$213,479; last, \$245,030. Duty collected this year, \$75,940; last, \$81,260. Amount of free goods this August, \$130,183; last, \$142,401. Exports last August, \$355,593; this, \$426,232. During August of this year 448 vessels—equal to 98,986 tons, and carrying 3,905 men—reported inwards at this port. The summer lumber business has been largely confined to shipping to Great Britain, and compares well with last year.

SPICE—The amount of business in this line continues light; values show no change. We quote: Cream of tartar, 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, whole, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25;

whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb soda, \$2.30 to \$2.40; sal sola 1 to 1½c.

SALT—Market is about bare of coarse and prices are very firm. It is hard to get vessels at Liverpool coming this way, deal freights from here offer such little inducement. I expect by the time this is read some which is now on the way will be to hand which will supply present demand. Stock will, it is expected, be light for this season of year, and prices it is expected will be firm. We quote: Coarse, ex store, 52 to 54c.; factory filled, \$1 to \$1.15; Canadian, brls., 5-lb. bags, \$3.25; 10-lb. bags, \$3.10; American, wood boxes, 20-lb., 20c.; 10-lb., 12c.

TOBACCO—Selling figures show no change. McDonald's brands are quoted: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Beaver, 65c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tucket's brands: T. & B. Myrtle Navy plug, 59c.; cut, 70c.; Lily, 46c.; Crescent, 43c.; chewing T. & B., long black, 48c.; Mahogany 12's, 48c.; Mahogany 7's, 48c.

OIL—A better demand is reported and a firmer feeling in burning oil is in order owing to advances west. Values show no change from last week. We quote as follows: Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13c., terms 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c.; seal oil, steam refined, 40 to 45c.; seal oil, pale, 38 to 43c.; olive oil, 90c. to \$1; castor oil, commercial, 6½ to 7c.; extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—The association are not as yet quoting all the lines. Not for a number of years have orders been so late going forward. Prices are rather firmer. We quote: Corn, 95c. to \$1.00; peas, 90 to 95c.; tomatoes, 95c. to \$1; gallon apples, \$2.40 to \$2.50; oysters, 1's, \$1.40 to \$1.50; 2's, \$2.20 to \$2.25; corned beef, 1's, \$1.65 to \$1.70; 2's, \$2.65; salmon, \$1.25 to \$1.35; lobsters, \$1.75 to \$2.00; peaches, Canadian, 2's, \$1.90 to \$2; 3's, \$2.90 to \$3; peaches, American, 2's, \$1.65 to \$1.70; 3's, \$2.65 to \$2.75.

DRIED FRUIT AND NUTS—In onions, a movement is on foot to have them sold by the weight rather than by the barrel, as it has been a common thing with some to empty and refill the barrel, in this way gaining about one barrel in six or seven. This has made it very hard for those selling honest barrels to compete in price with the others. New raisins are offering firmer. New evaporated apples are being offered; they came on a bare market. New dates, prunes, figs and currants will soon be in the market, first orders having been placed some time since. Nuts continue low with light demand. We quote: Canadian onions, \$3.25 per brl.; Sultana raisins, 7 to 7½c.; Valentias, 5½ to 6c.; London layers, \$2 to \$2.10; loose muscatels, in boxes, 6½ to 6¾c.; prunes, 7 to 7½c.; California, 11 to 12c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Business continues very active. Apples are very slow, those coming forward not being keepers, and the quantities being large. Native plums are in very large supply and are very low. Peaches are coming in cheaper as are pears and grapes. Bananas continue to hold a first place

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)
 Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.



**"KENT"
 BRAND**

Of Canned Goods have an enviable reputation. Where once introduced they hold the trade. The CONSUMERS want them. The reason is that they are always reliable—always regular. Your trade will appreciate them.

**The Kent Canning
 & Pickling Co.**

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"
 Canned Goods Leads !!

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
 PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.
 OF PORT DOVER

Are manufacturers of the best
 and cheapest

Cider and White Wine Vinegars
 ON THE MARKET.

Quotations promptly sent on application

**LYTLE'S
 PICKLES**



Are Superior to all
 others.

T. A. LYTLE & CO.,
 Vinegar and Pickle Manu-
 facturers,
TORONTO.

LION "L" BRAND

REGISTERED
 TRADE
 MARK.

PURE GOODS.

JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.



MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.

NO ADMITTANCE

How familiar this sign! How well it helps to hide the unclean mysteries of many canning factories!

But here's a contrast! We are proud of ours, and would like all our many customers to see it. We extend a cordial invitation to all to visit us and see us at work during the canning season. One of our specialties is "Epicure" Tomato Catsup. We claim that this catsup is the finest in flavor, and absolutely the best value of any catsup in the world. Have you got it?

DELHI CANNING CO.

DELHI, ONT.

ST. JOHN MARKETS—Continued.

among sales. We quote prices as follows: Lemons, \$4.50 to \$5.00; oranges, \$5.50 to \$6; bananas, \$2 to \$2.25; grapes, \$1 per basket; cucumbers, 25 to 30c. per doz.; watermelons, 40 to 50c.; plums, 45 to 50c. per peck; peaches, \$1.25 to \$1.50 per basket; Bartlett pears, \$5 to \$5.50 per barrel.

DAIRY PRODUCE—The extreme dry weather is greatly affecting the output from the cheese factories and also the prospects of of late make of butter. Butter is up two cents. Eggs are slow. The cheese from this province are coming forward in splendid condition, and if factories were to take the matter in hand rightly they ought to get equal price with those west in place at least of half cent less. There appears to be too many heads at the factories, in many cases no one man being able to make sales. Cheese is quoted at $9\frac{3}{4}$ to $10\frac{1}{2}$ c.; dairy butter, 18 to 19c.; creamery, 22 to 24c.; eggs, 12c.

MOLASSES—Sales at present are not large; market is firm. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 30 to 35c.

SUGAR—Demand is reported good. Market is firmer, with yellow advanced $\frac{1}{8}$ c. Prices quoted as follows: Granulated, \$4.40 to \$4.50; bright yellow, $3\frac{3}{8}$ to $3\frac{3}{4}$ c.; yellow, $3\frac{3}{8}$ to $3\frac{3}{4}$ c.; Barbadoes, $3\frac{3}{4}$ c.; powdered, 6 to $6\frac{1}{4}$ c.; Paris lump, 6 to $6\frac{1}{4}$ c.

FISH—Medium codfish are very scarce and prices are higher. First arrivals will get the advantage of the bare market. A few Shelborne herring are in the market; also some from Burrington. It is expected the new tariff in the United States will help the fish business. Fresh fish are free, while the duty on pickled cod, salmon, mackerel, and canned herring, salmon, mackerel is reduced, but on dry fish, pickled or smoked herring there is no change, nor in sardines. Large cod, \$4 to \$4.25; medium, \$3.60 to \$4; small, \$3 to \$3.25; pollock, \$1.65 to \$1.70; Shelborne herring, brls., new, \$4.75; Barrington, \$3.75 to \$4; bay herring, half brl., \$1.40 to \$1.50; Wolf herring, \$1.75 to \$1.80 half brl.; shad, \$6 half brl.; medium smoked herring, 11 to 12c.; lengthwise, 9 to 10c.

PROVISIONS—The market is very firm, the advance in pure lard being almost 1c., while cot olene is up $\frac{1}{2}$ c. and pork 50c. all round. We quote: Clear pork, \$20 to \$21; mess, \$17.50 to \$18; prime, \$14 to \$15; pure lard, 10 to $10\frac{1}{2}$ c.; compound, 9 to $9\frac{1}{2}$ c.; cottolene, 10 to $10\frac{1}{2}$ c.; extra plate beef, \$14.25 to \$14.75; plate, \$14 to \$14.25.

BUSINESS OF LOAN COMPANIES.

THE annual report of the loan companies and building societies in the Dominion for the year 1893 was issued Saturday by the Finance Department. The material for the report was ready in June, but owing to the crowded state of the printing bureau, N. S. Garland, who compiled the report, states that it was not possible to get it printed until now. There were 82 loan companies and building societies that made returns, being an increase of 12 over the previous year. These are represented by provinces as follows: Ontario, 72; Quebec, 8; Nova

Scotia, 2; total 82. Of the 12 new companies, 11 are in Ontario and 1 in Quebec. The total liabilities of the companies are placed at \$132,410,436, and the assets at \$133,250,285. The present cash value of investments on mortgages and other securities is placed at \$131,276,354. For the year previous the investment on mortgages was \$128,151,577. The amount loaned during the year was \$20,865,871, compared with \$23,762,737 for 1892. There was \$23,437,786 received from depositors during the year, and \$24,963,830 repaid to depositors. The amount of principal and interest overdue and in default on mortgages was \$2,746,872, an increase of over \$200,000 as compared with 1892. There is \$5,191,251 of mortgaged property held for sale, and \$4,963,940 chargeable against the said property. The amount borrowed for investment during the year was \$65,463,335, as compared with \$68,179,144 in 1892. The amount of dividends declared during the year was \$2,511,477, about \$5,000 less than in the year previous. The real estate placed under mortgage in Ontario is placed at \$100,782,388; in Quebec, \$9,152,712, and in Nova Scotia, \$981,458, making a total of \$110,916,559.

APPLE SITUATION IN THE STATES.

NY. Journal of Commerce: Early in the season advance orders for New York State gallon canned apples were taken at \$1.90 per dozen by a number of canners. The prospects at that time were favorable for a large crop of fruit. Maine canners also accepted orders at about the same price, as the outlook there was favorable also. Latterly, the orchards in both states have suffered to greater or less extent, chiefly from extreme dry weather, and, instead of being a large one, the crop will fall considerably below early calculations, and the output of canners will be reduced accordingly. So clearly is this fact demonstrated, that buyers have placed orders recently for gallon canned fruit at 50c. per dozen advance upon the opening prices, and it is difficult to purchase now at less than \$2.50. Goods on the spot are also higher, with \$3 named as a close price and \$3.25 upward asked by most holders. Evaporated apples of last season's crop are also in limited supply, and it is reported from most sections that driers will be unable this season to turn out the quantity that they expected to. Hence prices for the evaporated, as well as the canned fruit, are considerably higher than they were a few weeks ago. The change in the situation has prompted some speculative movement, but there is not enough of it to have any decided bearing, and the rise in prices would seem to be due almost solely to prospects for supplies, as outlined above. Hence the general opinion among large handlers of the goods is that prices will move still higher,

with no further stimulus than ordinary trade demand being given. The comparative cheapness of various other lines of fruit may have a certain amount of indirect restraining influence, but it is doubtful if the competition, if such it may be termed, will stand in the way of the natural influence of probable shortage in the supply.

CEYLON COFFEE PRODUCTION.

THE decrease in exports of coffee from Ceylon during the past 15 or 20 years is somewhat remarkable, says New York Journal of Commerce. In the year 1875 no less than 112,000,000 pounds were sent out from the primary sources. In 1892 the movement amounted to less than 5,000,000 pounds. It appears also that the exports in 1893 were nearly or quite as small. On their face the returns would indicate that the coffee industry of Ceylon has lost its old prominence, and is at present an unimportant factor in the market. The downfall, as it may be termed, is attributed to the ravages of a fungoid disease among the plants that killed many, and seriously affected the vitality of others, so that it has been impossible to produce remunerative crops. The disease is commonly termed the Ceylon coffee disease. Besides seriously crippling coffee culture in Ceylon, it spread to Southern India and eventually to Java, the Straits settlements, Sumatra, Mauritius, Natal, and Madagascar, in all of which the effects of the disease were nearly as bad as in Ceylon, thus reducing the importance of the Old World as a producer and factor in the markets. The disease has not appeared to any alarming extent in Central or South America or in the West Indies. Its ravages in the Old World stimulated coffee production at the several points. The coffee industries in Guatemala, Costa Rica and Brazil have greatly contributed to keep up the supplies in the world's markets. In Guatemala especially the exports during the last few years have nearly doubled. Hence the losses of the unfortunate districts have been overcome in a great degree. In spite of the great difficulties experienced in Guatemala with regard to labor, it is noticed that the production of coffee has risen from 49,000,000 pounds in 1888 to 75,000,000 pounds in 1892, and is understood to have gained more recently. Jamaica is an old coffee-producing country, and some of its produce from the Blue Mountains ranks as nearly the best in the world. Of late years, however, there has been little or no increase in the exports. In fact, what change has taken place has been for the worse and not for the better. In 1882 the exports (according to the "Handbook of Jamaica") were 41,004 cwt.; in 1892 they had fallen to 25,677 cwt. There are yearly fluctuations depending upon seasons and prices, but the general tendency lately, in spite of good prices, has been towards a smaller production in that quarter.

A carload of "U" Sphinx prunes has just been received by W. H. Gillard & Co., of Hamilton, and are finding a ready sale.

W. H. Gillard & Co. are in receipt of a large consignment of fine off-stalk Valencia raisins, which are of superior quality and are being offered to the trade at low figures.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports a much better outlook in Manitoba and the Northwest in the grocery business generally, and especially in teas.

A WORD ABOUT TEAS

We desire to advise the trade that our stocks of tea are large and have been bought at the bottom of the market. Consequently we are in a position to offer good values to those who give us an opportunity.

Sample on Application.

H. P. ECKARDT & Co.

Wholesale Grocers

. . . . TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Bee Brand Pure Ceylon

New shipments just arriving.
Pounds and Halves.
Constant repeat orders prove its merit as to quality.
Samples on application.

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

FANCY

Japan Rice

We have arriving to day 200 bags of our celebrated Fancy Japan Rice, and are filling all orders booked to arrive. How is your stock?

SLOAN & CROWTHER,

Wholesale Grocers Toronto,

J. W. Lang & Co.

WHOLESALE GROCERS

First Arrival New

VALENCIA RAISINS

C. MORAND'S.

59, 61, 63 Front Street East Toronto

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

NEW

Valencia Raisins

FIRST OF THE SEASON

NOW IN STORE.

PERKINS, INCE & Co.

41 and 43 Front St. East

NEW

Valencia Raisins

NOW IN STORE

New Sultanas

ARRIVING

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Send in your order for a sample package (20 lbs.) "HARP" Chewing Plug. Only 47c. per pound. It is a pure white Burley tobacco-filler and wrapper, perfectly clean and sweet and costs little more than ordinary black chewing. Harp is put up in 5c. and 10c. plugs, weighing 12 and 7 to the pound, respectively. Try it!

We desire to caution our customers against a bogus imitation of our **BEAVER Plug**, which is now being offered to the trade. The genuine Beaver tobacco is stamped with yellow and black tag and the word **BEAVER** printed plainly on each tag.

McALPIN TOBACCO Co.
TORONTO

AMONG OUR READERS.

ST. ANDREWS, N. B., Sept. 8, 1894.

THE grocers and general stores in this town have enjoyed a good summer's business, and they look forward to an active fall and winter. They had a greater number of summer visitors than ever before, and they have been liberal buyers of fancy groceries. Of course the majority were tourists who stayed at the Algonquin, the large summer hotel, or at Kennedy's, a good place in the heart of the town. Some of these tourists will become permanent summer residents, and, as the place cannot but be popular, others will join them in succeeding seasons; but I shall have more to say about this feature of St. Andrews later. The best summer residence at present is that of Sir William Van Horne, of the C. P. R., who will next season be joined by Mr. Shaughnessy, of the same road. The St. Andrews people have every reason to feel that the tide has once more turned in their direction, and to look forward to brighter times, improving with each succeeding year. The farmers about here seem well-to-do and use their heads, for when they found wheat-growing did not pay, they abandoned it entirely, and now devote the acreage to more profitable crops.

It cannot be said that there are any model grocery or general stores in the place, in fact, some of the smaller shops set an example to the big establishments. The latter in the past have not required clean, attractively dressed stores, for their business has been largely with farmers, fishermen, and in a jobbing way, with the islands near by. Now the trend is turning to the store which presents the most attractive appearance, in which attention is given first to bright windows and then to equally clean interiors.

Hart & Greenlaw, who are old subscribers to THE GROCER, are quietly working into a very good business. They are both hard workers, and if they give as careful attention to the details of buying and the collection of their accounts as they do to selling, they must be making a good deal of money. This they seem to be doing, for I learned from an outside source that their total cash sales to the islands one week recently amounted to \$1,100.

John Maloney is a sadder but a wiser grocer. For a couple of years he had the exclusive supply of groceries to the Canadian armed vessel, the Cruiser, and they say he made a good thing of it. Capt. Pratt decided that it was hardly fair to give all the trade to one man, and began to distribute his business. This did not suit Mr. Maloney, who wanted to have a monopoly, and he suspected that the other grocers were giving a commission. His suspicions grew so strong the more he thought, that he became quite positive that bribes were used. A charge was laid against the captain, and a

commission was appointed by the Government to investigate. But St. Andrews merchants are honorable men, who would scorn to pay commissions. Though strong efforts were made to prove the charge, not one tittle of evidence was produced. Mr. Maloney has now lost the share of business he would otherwise have secured.

Leo W. Ross, who has been a clerk in De Wolfe's and in Mowatt's stores here for the past few years, recently began on his own account. He has a small capital—the savings of four or five years—and very wisely limits his stock to a small assortment of general groceries, canned goods, confectionery, flour and feed and provisions, all of which he pays for promptly. As his capital grows he will increase his stock. He "creeps before he walks"—an excellent business motto. If he continues as he began he will make money.

"D. Clark" is a sign over a clean, well-kept grocery store. It is probably the oldest firm in St. Andrews. It first appeared 64 years ago, across the street from the present stand. The business is carried on by Peter Clark, a son of the founder, who entered the firm 37 years ago. The family come from Dornoch, Scotland, and must have been related to the late Sir John A. Macdonald.

John Burton has a bakery in connection with his grocery and has the reputation of doing a conservative business in which he has made a good deal of money. He is one of the few left of the men who began about fifty years ago, in St. Andrews' most prosperous days, but he looks fit for many seasons yet. His son Thomas is interested in fisheries but takes an active part in the business.

George D. Grimmer, who has a profitable general store, is one of the most popular and influential men in the place. He does not give the attention to the details of his business that he did at one time, but they are looked after by a careful manager. He takes a prominent interest in Free Masonry and other society work.

The Messrs. O'Neill, who are carrying on the business of their father a generation ago, are now doing the poultry, meat and vegetable trade of the town as well as their grocery. This should increase each season with the growth in the tourist and summer resident trade.

Thomas Black combines groceries with books and stationery.

The large wholesale and retail boot and shoe store of Haines & Lockett, Belleville, was destroyed by fire on Monday morning. The fire is supposed to have caught from lightning running down the telephone wire. The stock is almost a total loss, and the store is completely gutted. The firm places their loss at \$42,000, which is largely covered by insurance.

JOLIETTE CANADIAN
LEAF TOBACCO
 Is cheap and good, and nets the
 retailer a handsome profit.
 JOLIETTE TOBACCO CO.
 JOLIETTE, P.Q.
 F. W. HUDSON & CO., TORONTO,
 Canadian Agents.



**British
 Columbia
 Salmon**

**WILSON'S
 PURE MALT
 VINEGAR**

BAY ST., TORONTO

This is the only licensed malt
 vinegar works in Canada.

EQUAL TO IMPORTED

The Old "Servant's Friend."
 60 Years! No Complaint!



Samples to be seen at
 T. G. WILLIAMSON & CO., TORONTO.

"INVERNESS" BRAND

Turner, Beeton & Co.
 VICTORIA, B.G.

AGENTS

WATT & SCOTT
 Montreal

WATT & SCOTT
 Toronto

GRANT, OXLEY & CO.
 Halifax

ARTHUR P. TIPPET
 St. John, N.B.



Why it Sells

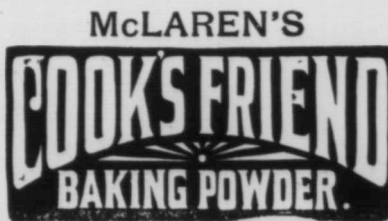
**Everybody
 likes it**

A cup of Coffee
 exclusively delicious

You will want no other.

**Todhunter, Mitchell & Co.
 TORONTO**

Is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.



The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

DRY GOODS.

TORONTO MARKET.

EVERYTHING considered, it must be confessed that trade is not improving in a manner that indicates a freely purchasing public. Orders continue less in volume than last year, although much ahead of what they were four weeks ago.

The current issue of THE DRY GOODS REVIEW is attracting much attention with its articles on the decline in colored cottons mentioned last week, and on the recent conferences held in regard to lists and terms on domestic prints. These latter consultations have brought up the whole question of terms again, and on this point an interview with John Macdonald, of John Macdonald & Co., is especially important as showing that this house is willing to conform to any arrangement regarding domestic goods that the trade generally may desire. The two articles are most important.

Rubber coats are being displayed at all the wholesale houses. Wyld, Grasett & Darling have a shipment of black parmattas and tweeds, with 26 and 30-inch capes, ventilated, two large pockets, stitched seams and edges. These are kept in stock in a variety of qualities. An extreme style is a navy beaver, double-breasted, large smoked-pearl buttons, velvet collar, loose back and no cape. An assortment of umbrellas in gingham, alpaca, zenilla, laventine and silk is shown. Wood and steel rods, some japanned, others nicked, attractive and nobby handles in knobs and crooks are the leading features. Lap rugs and mauds in wool and plush are in full display.

W. R. Brock & Co. claim to be showing some extraordinary value in wool half-hose. Their 3½-pounder, called "Beatsall," leads the trade and is selling in large quantities. Cardigan jackets are a leading line with this house. Their favorite numbers, Paralyzer, Dandy, Ripper, Blizzard, Jumbo, etc., are well known to the trade, and this season show up better in weight and style than in any previous one. Special value is being offered in men's black waterproof Para coats, with deep cape, sewn seams and edges, and ventilated sleeves; also three-deckers, a triple cape, mantles in ladies' and misses', being the purchase of their special buyer, who secured these goods under extraordin-

SITUATIONS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BY YOUNG MAN, AS GROCERY CLERK. Honest, upright, energetic, some experience. Understands window-dressing. Owns and operates good-sized printing press which can be made of value to employer. Can do bookkeeping. Wages not so much an object as a good insight into the business. References. Town preferred. Address "HUSTLER," GROCER Office. (37)

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

Slee, Slee & Co.
makers of



ESTD 1812.

Pure Malt Vinegar.
London, England.

*Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.*

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto



OUR new season sweet Herbs are now being harvested and will be ready for you this week.

CHECK up your stock, and if this line is low, drop us a card or see our travellers' samples.

Pure Gold Mfg. Co.



ary circumstances away below market value during the trade depression in the British markets. Further shipments of dress trimmings in fancy lace braids, insertions, jet and other makes are being opened up.

A special drive of several cases of American braces is now offered by Alexander & Anderson. They are great value.

Alexander & Anderson are selling their new cashmere glove, "The Triumph," at a great rate. It seems to suit the trade. A case of antique moire ribbons in colors and blacks has just been opened up. These are pretty goods. Laces are in full stock, with Valenciennes and Irish points leading.

Last November the price of linen threads went up about 10 per cent., due to advancing prices of raw material in foreign market. Now, owing to the continued depression in trade, the price has dropped to the old level. This applies to both spool and hank thread.

MONTREAL MARKET.

Few changes in value are to be noted, but the tone is firm, and already, according to cable advices, the influence of the settlement of the American tariff question is being felt by the foreign textile markets, values being advanced in one or two cases. Buyers now on the other side therefore will have to pay more for their supplies, and this means an advance in the near future on all imported staples.

A canvass of several of the leading houses

develops the fact that remittances on the 4th of September were rather better than on the 4th of August, and that they compare very favorably with the 4th of September in 1893.

Summing up the conditions in the different sections, a member of one of the leading houses said: "In Manitoba and the Northwest trade is very unsatisfactory; in Ontario and Quebec it is quite as good as can be expected, and in the Maritime districts indications are encouraging."

Box cloths, beavers, reversible cape cloths and ulsterings, have had ready sale, and are still well assorted with Brophy, Cains & Co.

S. Greenshields, Son & Co. note an improved demand for all kinds of fall goods recently. Serges keep as much to the fore as ever, and the firm have had to repeat orders nearly every week for Priestley's goods of this kind.

Linen towels, towelling, and tablings, new stock at new prices which are less than old prices, are a leader with Brophy, Cains & Co.

Cottonades and flannelettes are a large line with S. Greenshields, Son & Co., in fact they carry one of the largest stocks on the market. Buyers are sure to find something to satisfy them.

Brophy, Cains & Co. report that this has been the best season for handkerchiefs that they have ever had. Their assortment is larger than ever.

TRADE WITH CUBA.

The maritime provinces, says St. John, N B., Sun, are likely to have a greatly enlarged trade with Cuba and Porto Rico. We now get the advantage of the minimum tariff, while the U.S. has to pay the maximum which gives us a distinct advantage. Should the United States secure the minimum tariff also, we would still be able to hold the markets of the islands for potatoes, and probably lumber. If the Americans do not secure the advantage of minimum tariff we can also ship flour, hams, bacon, and lard very largely.

In any event our position is greatly improved. We have the potato market, and it is a good one. A dealer said yesterday that as many as 17,000 brls. of potatoes per week have gone into Havana in the height of the season. Whole cargoes formerly went from provincial ports.

Regarding fish, Havana letters of Sept. 1st, received yesterday, said the old duties were still being collected, no new authoritative announcement having been made, though it was expected. As all provincial fish must go from provincial ports under the new arrangement to avoid the duty on shipment via American ports, St. John shippers must depend on the Halifax route. This route has always been more expensive and less certain than that via New York, and it is hoped that arrangements will now be made so that St. John shippers will have a fair opportunity to get their goods forwarded without delay and at a reasonable freight charge.



THE GROCER

Who has never sold

SURPRISE SOAP

Is losing the sale of the most satisfactory soap on the market.

Any Woman

Who has used Surprise Soap will tell you this. The profit is nearly as satisfactory as the soap.

The St. Croix Soap Mfg. Co.

St. Stephen, N.B.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

ARSENE LARAUCHE, trader, Baie St. Paul, has assigned. So has Camille Gelinas, a St. Clotilde de Horton general merchant.

S. R. Wilkins, tobacconist, Galt, has assigned.

G. Wyatt & Son, boots and shoes, London, has assigned.

Wm. Kennedy, general store, Spanish River, has assigned.

The stock and chattels of Wm. H. Melville, grocer, Toronto, have been seized.

N. Reburn, leather merchant, of Medland, is offering to compromise with his creditors.

A demand of assignment has been made upon J. L. Barre & Co., wines, etc., Montreal.

The Canada Meat Packing Co., Montreal, is to be wound up, the shareholders consenting.

L. L. Ledaux, grocer, Knowlton, Que., has assigned. So has Moise Aubin, provision dealer, Montreal.

Simpson & Reid, grocers and liquor dealers, Port Hope, have assigned to W. A. Campbell, Toronto. The liabilities are \$6,000, and the assets will realize, it is said, sufficient to pay all claims in full.

SALES MADE AND PENDING.

The stock of tobaccos and cigars belonging to the insolvent estate of Philip Henry,

Montreal, has been sold by auction to B. A. Boas at 75c. on the dollar. The fixtures were sold to J. B. Hutcheson at 26c. on the dollar.

The general stock of John McMaster, Perth, has been sold at sixty cents on the dollar.

Bunyan & Flannery, general merchants, North Bay, have their stock advertised for sale by auction 18th inst.

The stock and accounts of C. J. McRae, general merchant, Stayner, whose failure was recently announced, have been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Haines & Davis, pork dealers, Halifax, have dissolved.

Smith & Firth, manufacturers brushes, Brantford, have dissolved.

Ross & Co., coal, Ingersoll, have dissolved. J. Ross continues.

N. W. Thomas & Co., grain and flour, Coaticook, Que., have dissolved, and been succeeded by Baldwin & Son.

English & McCanbrey, produce and auctioneers, St. John's, Newfoundland, have dissolved. W. English continues.

A partnership has been formed by A. A. Terroux and A. Lacombe, to carry on business as grocers under the style of Terroux, Lacombe & Co.

New York Soap Co., Montreal, has dissolved, and new partnership has been registered, composed of Frederick Faure, A. Stewart, and James D. Miller; style unchanged.

CHANGES.

J. Cobbledick, general merchant, Exeter, has sold out to Harry Bishop.

James Doyle, hotel keeper, Smith's Falls, is retiring from business.

Knowles & Son, teas, Guelph, have been succeeded by Lillie & Hadden.

G. R. Thompson, butcher, Ingersoll, has sold out.

Sharp & Wilson, general store, Hespeler, has sold out to Unger & Hilborn.

W. J. Hall, grocer, Peterboro', has been succeeded by A. Dawson.

James J. Fox, grocer, Fredericton, N.B., has sold out to H. C. Jewett.

Emma Doucet, wife of Lambert Paquet's, has been registered proprietress for five years of the grocery firm of L. Paquette & Co., Montreal.

FIRES.

Robert Patterson's planing-mill, at Hensall, has been burned.

Miller Bros., grocers, Grand Manan, N.B., have been burned out; insured.

The stock of Dupuy & Co., seeds, Montreal, has been partially damaged by water.

The grocery stock of W. B. Dubrule, Montreal, is to be sold by auction 14th inst.

DEATHS.

Simon Shore, butcher, Shakespeare, is dead.

R. T. Inglis, soda water manufacturer, Port Arthur, is dead.

Chas. A. McLean, of the firm of A. H. McLean & Co., general merchants, Albert, N. B., is dead.

GOLD MINING AT MEDICINE HAT.

YEARS ago an employee of the Hudson Bay Co., who had been through this locality long before there was any thought of putting a town here, made use of the expression that "there was a bar on this river, within five miles of where Medicine Hat is now situated, on which a man could wash out \$30 a day for three months in the year."

Although this information has been in possession of some of our residents for some time, it was never turned to advantage until this year, when the veteran prospector, Sam. Livingstone, came down the river from the west and unearthed the riches that were lying undeveloped and practically unlooked for on the bars along the South Saskatchewan. About fifteen miles below the town his party located on a claim, and immediately set to work to wash out the pay dirt, and the results have been so gratifying and the returns so apparently rich, that the infection, or, as it is termed here, "the gold fever," has struck the town. Prospectors are coming in from every quarter, and it is only the matter of a few days until every bar within a twenty-mile radius of the town will be staked out. While it is generally admitted that Sam. Livingstone has the best location, yet there are many other bars on which the prospectors are striking it rich. The gold is found at almost every place you put in the shovel, but it varies greatly as to quantity. A few "colors" are also found in the small creeks tributary to the river here, and it is also found in the Cypress Hills to the south of here, but in what quantity is yet a matter of conjecture.

The attention of monied men in the East has been directed to the discoveries here, and we have been informed that a couple of wealthy manufacturers from St. Catharines, who were here last week, intend to put an outfit of the latest improved machinery on their location, and start in to work as soon as possible.

That some of the claims are very rich can be seen from the wash of one shovelful of the pay dirt. In some cases you will get enough of the flake gold out of this quantity to cover a five cent piece. The interested parties will tell you that they are making eight or ten dollars a day, and in the same breath inform you that they are getting four cents a shovel. If you understand the business, figure up a day's work for a man at four cents a shovel and you may get a not too exaggerated idea of the wealth that has been lying unmolested for years within the easy reach of our citizens. The work, so far, has been done with the crudest kind of an outfit—rocker and grizzly—but this week will see more extensive operations inaugurated, as one company is putting in a ditch, sluice box and other material necessary to the rapid washing of the dirt.

There will be about two months' work yet before the frost stops operations, and in this period we will have time in which to see the practical results of the now fast developing work. Should the indications of the present "pan out" in the way that is anticipated, we may be sure that Medicine Hat has struck a good thing—another of our much-boasted "natural advantages."

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

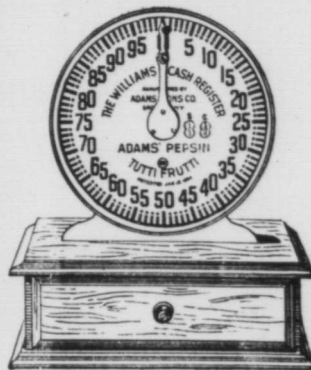
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



**GET ONE!
ADAMS'
Tutti Frutti
Cash Register**

A SUBSTANTIAL AND RELIABLE ARTICLE
Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,
THE HAMILTON
COFFEE AND SPICE CO

**Sales
Increase
Yearly**
It Holds Trade

JOHNSTON'S FLUID BEEF

**THE GREAT
STRENGTH-GIVER**



The most perfect form of Concentrated Nourishment.

Stimulating Strengthening Invigorating

The Johnston Fluid Beef Co.

MONTREAL.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King St. West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for
J. B. McLEAN Publishing Co., Toronto.



IS THE BEST.
ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.

Won't Wear the Blades like others.

6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives

Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
 " 2 at 33c., " " "
 " 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

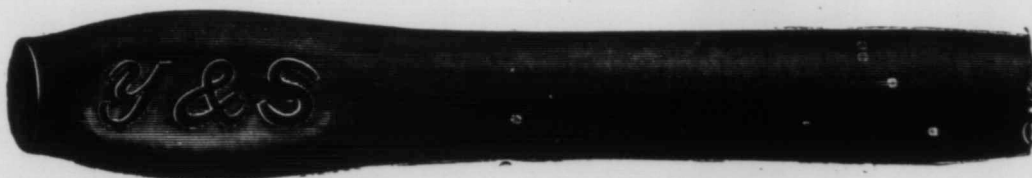
.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The increased demand for our goods, testifies to their superiority.



Our leaders at present are:

PURE CALABRIA "Y & S" LICORICE--4, 6, 8, 12, 16's to pound.
 ACME LICORICE PELLETS--5 lb. cans.
 TAR, LICORICE and TOLU WAFERS--5 lb. cans.
 LICORICE "Y & S" LOZENGES--5 lb. cans and glass jars.
 "PURITY" PURE PENNY LICORICE--100 and 200 sticks to Box.

Manufactured exclusively by

These can be obtained from any of the leading first-class houses in Canada.

YOUNG & SMYLIE, Brooklyn, N.Y.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 14, 1894
 This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
3 1/2 lb. cans, 1 and 2 doz. in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz. in case	1 25	
Dunn's No. 1, in tins	2 00	
" 2 " " "	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	\$2 40	
" 10, in 4 doz boxes	2 10	
" 2, in 6 " "	80	
" 12, in 6 " "	7c	
" 3, in 4 " "	45	
Pound tins, 3 doz. in case	3 00	
13 oz tins, 3 doz in case	2 40	



9 oz tins, 4 " "	1 10
5 lb tins, 1/2 doz. in case	14 00
OCEAN WAVE No 10— doz cases	\$0 75
1/2 lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 50
1 lb. 2 doz in case	2 00
3 lb. 1/2 doz. in case	5 75
3 lb. 1/2 doz. in case	9 00
5 lb. 1/2 " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND 1 lb. tins, 4 doz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

1 lb. sealer jars, 2 doz. in case	2 25
1/2 lb. jelly jars, 2 " "	2 25
3/4 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	3 75
1 lb. tins, 2 doz. in case	2 00
1 lb. " 3 " "	1 20
1 lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
A bernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 8 lb pks 20	20
Cottage	8 1/2
Cocoanut	11
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
" 2 lb. pks 20	20
Jam Jams	11 1/2
Jumbles	11
Lemon	10
Lunch	9
Molasses Snaps	5 1/2
Moss Wafers	11 1/2
Napoleon	12
Nelson Tarts	11 1/2
Oyster Crackers	6
Square	6
" Pearl	6 1/2
Peach Cake	13
Pearl Wafers	13
People's Mixed	10
Pilot Family	5
Queen's	12
Reception	11
School Cake	11
" 3 lb pks 20	20
Soda	6
Sultana	10
Tea	10
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" " " 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING, per gross	
1/2 No. 4	4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING, per doz	
1/2 No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 75

BLACK LEAD.

BALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50
NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d 1 50
6 1/2 lb. in large 1d. pkts, 1 gross	4s 3d 3 00
13 lb. in large 1d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/2 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S	
"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	\$3 25
"Cervus" bag blue, 1 size	2 50
" " " "	1 25
KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz. 6d.	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz. 1s.	London 6s., Canada, \$2 30
For 5 gross and upward	

CORN BROOMS.

CHAS. BORCKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

MATCHLESS STOVE POLISH



ALL SENSIBLE PEOPLE USE THIS BRAND

STANDARD GOODS

Nelson's Brilliant Gelatine In 1 oz. Packets.

Nelson's Tablet Jellies In Pints and Quarts.

Write for Quotations and Samples.

Maconochie's

Kipperd Herrings Fresh Herrings Herrings in Tomato Sauce Bloater Paste

FRANK MAGOR & CO., Montreal 16 ST. JOHN ST.

Prices Current Continued—

Table with 2 columns: Description (Standard select, Do. do., Do. do., Do. do.) and Price (e.g., 2 90, 2 75, 2 60, 2 40).

CANNED GOODS.

Table listing various canned goods (Apples, Blackberries, Blueberries, Beans, Corn, etc.) with prices per dozen.

CANNED MEATS.

Table listing various canned meats (Comp. Corn Beef, Minced Collops, Lunch Tongue) with prices.

Table listing various soups (English Brawn, Camb. Sausage, Soups, Soups & Bouilli) with prices.

CHEWING GUM.

ADAMS & SONS CO.

Table listing various chewing gums (Cutti Frutti, Nerve Food, Orange Blossom, etc.) with prices.

C. R. SOMERVILLE.

Table listing various products (Mexican Fruit, Pepsin, Sweet Sugar Cane, etc.) with prices.

CHOCOLATES & COCOAS.

CADBURY'S.

Table listing various chocolates and cocoas (Cocoa essence, Mexican chocolate, etc.) with prices.

TODHUNTER, MITCHELL & CO'S

Table listing various chocolates (Chocolate, French, Caracacas, etc.) with prices.

FRY'S (A. P. Tippet & Co., Agents)

Table listing various chocolates (Chocolate, Caracacas, Vanilla, etc.) with prices.

JOHN P. MOTT & CO'S

Table listing various chocolates (Mott's Broma, Mott's Prepared Cocoa, etc.) with prices.

COWAN COCOA AND CHOCOLATE CO.

Table listing various chocolates (Hygienic Cocoa, Cocoa Essence, etc.) with prices.

WALTER BAKER & CO'S

Table listing various chocolates (Chocolate, Premium No. 1, Baker's Vanilla, etc.) with prices.

Grocers' Style, in boxes 6 lbs each

Table listing various products (Cakes, Soluble Chocolate, Breakfast Cocoa) with prices.

MENIER FABRICANT DE CHODOLAT.

Table listing various chocolates (Paris et Noisiel, Yellow wrapper, etc.) with prices.

Fancy Chocolates.

Table listing various fancy chocolates (Fingers, Pastilles, Yellow wrapper, etc.) with prices.

CLOTHES PINS.

Table listing various clothes pins (5 gross, Star, etc.) with prices.

COFFEE.

Table listing various coffees (Green, Mocha, Old Government Java, etc.) with prices.

TODHUNTER, MITCHELL & CO'S

Table listing various products (Excelsior Blend, Our Own, Jersey, etc.) with prices.

DRUGS AND CHEMICALS

Table listing various drugs and chemicals (Alum, Blue Vitriol, Brimstone, etc.) with prices.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST Phoenix Coffee and Spice Mills, Toronto

Silver Gloss
STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices current, continued.

PICKLES, SAUCES, SOUPS.
Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup, per doz	5 50
" " " pts	3 50
" " " 1/2 pts	2 00
" Chili Sauce, pts	4 50
" " " 1/2 pts	3 25
Snider's Soups (in 3 lb cans)	3 50
Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable	4 00
Worcester Sauce, 1/2 pts	\$3 60
" " pints	6 25
" " quarts	6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

Butter, creamery, tubs	\$0 20	\$0 21
" creamery prints	23	0 25
" dairy, tubs, choice	17	0 18
" low grades to com	0 12	0 13
Butter, pound rolls	0 20	0 21
" store crocks	0 18	0 19
Cheese	0 10	0 11
Eggs, fresh, per doz	3 11	0 11 1/2
Beans	1 40	1 45
Onions, per bag	1 10	1 25
Potatoes, per bag	0 70	0 70
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 08 1/2	0 08 3/4
Mess pork	18 00	19 00
Pork, short cut, p. bbl.	19 00	20 00
Hams, smoked, per lb.	0 11 1/2	0 13
" pickled	0 11	0 11 1/2
Breakfast Bacon	0 12 1/2	0 13
Rolls	0 09	0 09 1/2
Backs	0 12	0 12 1/2
Lard, pure, per lb.	0 09	0 10 1/2
Compound Lard	0 07 1/2	0 07 3/4

RICE, ETC. Per lb

Rice, Aracan	3 1/2	3 3/4
" Patna	4 1/2	4 3/4
" Japan	5 1/2	5 3/4
" Imperial Secta	5 1/2	5 3/4
" extra Burmah	3 1/2	4
" Java extra	6 1/2	6 3/4
" Genuine Carolina	9 1/2	10
Grand Duke	6 1/2	6 3/4
Sago	4 1/2	4 3/4
Tapioca	4 1/2	4 3/4
Goathead (finest imported)	4 1/2	4 3/4



CRYSTAL.
25 lb sacks, \$1 35
50 " bags... 2 60

SAPOLIO.
In 1/2 or grs. boxes, per gross... \$11 3

ROOT BEER.

Adams', 10 cents size, per doz.	\$0 50
" " per gros.	10 00
" 25 cents size, per doz.	1 75
" " per gros.	20 00

SPICES.

Pepper, black, pure	\$0 12	\$0 14
Pepper, white, pure	20	25
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	20	25
Cloves	18	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	3

KEEN'S MIXED STARCH.
1 oz. tins, 2 lb boxes, per box... 1 00

BRITISH AMERICA STARCH CO
1st Quality White Laundry—
3 lb. cartons, boxes, 36 lbs. 5 1/2
Ditto.....brls., 175 " 4 1/2
Ditto.....kegs, 100 " 4 1/2
Canada Laundry, bxs, 40 lbs..... 4 1/2
Brantford Gloss—
1 lb. fancy boxes, cases, 36 lbs. 7
Lily White Gloss, kegs, 100 lbs ... 6 1/2
1 lb. fancy cartons, cases, 36 lbs 7
6 lb draw-lid bxs, 8 in c'te, 48 lbs 7
Brantford Cold Water Rice Starch—
1 lb fancy boxes, cases, 28 lbs..... 9
No. 1 Pure Prepared Corn—
1 lb. packages, boxes, 40 lbs 7 1/2
Challenge Prepared Corn—
1 lb. package, boxes, 40 lbs..... 7



KINGSFORD'S OSWEGO STARCH.

SILVER (40-lb bxs., 1-lb pkgs., new wrappers)	8 1/2
GLOSS (6-lb. bxs., sliding covers (12 bxs. each crate))	9
PURE (36-lb. bxs., 12 3-lb. bxs.)	7 1/2
OSWEGO (40 lb. bxs., 1-lb COOK STARCH) pkgs	8
For puddings, custards, etc.	
ONTARIO (36-lb. to 45-lb. bxs., STARCH) 6 bundles	6 1/2
STARCH IN Silver Gloss	8
BARRELS Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches— St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches— No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2

Canada Laundry..... 4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers 7
Ivory Gloss, fancy picture, 1 lb packs 7
Patent Starch, fancy picture, 1 lb. cartons 7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartons 5 1/2
Canada Laundry 4 1/2
Silver Gloss, 6-lb. draw-lid bxs 7
Edwardsburg Silver Gloss, 1-lb. chrome package 7
Silver Gloss large crystals 6 1/2
Benson's Satin, 1-lb. cartons 7 1/2
No. 1 White 4 1/2

Culinary Starch—
W. T. Benson & Co.'s Prepared Corn 7 1/2
Canada Pure Corn 6 1/2

Rice Starch—
Edwardsburg No. 1 White, 1-lb. cartons 5 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps 4 1/2

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
Extra Ground, bbls	5 1/2
Powdered, bbls	4 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw	3 1/2

SALT.

Bbl salt, car lots	0 50
Coarse, car lots, F.O.B.	0 50
" small lots	0 75
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 38
Common, fine car lots	0 70
" small lots	0 85
Rock salt, per ton	10 00
Liverpool coarse	0 75

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY
WORTHILY

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Dark.....	bbls. 25 30
Bright.....	30 35
Very Bright.....	35 40
Redpath's Honey.....	50 00
" " 3 gal. pails.....	40
" " 3 " ".....	1 25
" " 3 " ".....	1 50

MOLASSES.

	Per gal
Trinidad, in puncheons....	0 32 0 35
" " bbls.....	0 36 0 37
" " 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 30 0 32
Porto Rico, hdds.....	0 38 0 40
" " barrels.....	0 42 0 44
" " 1/2 barrels.....	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.....	per lb 6
Do. 2, 6-16 and 3 lb bars.....	5
Primrose, 12 oz. cske, per doz.....	8
Sterling (100 cakes).....	4 85

MORSE'S MOTTLED

	Per box—in 5 box lots
100 bars.....	\$5 25
60 bars.....	3 25



Eclipse, 3 lbs..... 3 30

	Per box
Everyday, 12 oz.....	\$4 50
Morse's Best, 12 oz.....	4 50
Queen City, 14 oz.....	3 60
Detroit, 12 oz.....	2 40
Empire, 12 oz.....	2 40
Ruby, 10 oz.....	2 10
Monster, 8 oz.....	1 50

	Per doz.
Sweet Briar.....	0 85
Extra Perfum.....	0 55
Old Brown Windsor Squares.....	0 80
White Castile Bars.....	0 75
White Oatmeal.....	0 75
Persian Bouquet, paper.....	2 50
Carnation.....	0 60
Rose Bouquet.....	0 60
Oriental, per gross.....	5 00
Ocean Bouquet.....	0 45
Barber's Bar, per lb.....	0 25
Pure Bath.....	1 00
Oatmeal.....	0 85
Unscented Glycerine.....	0 90
Grey Oatmeal.....	0 80
Plain Honey, Glycer., Windsor.....	0 75
Morse's Toilet Balls.....	2 90
Turkish Bath.....	0 60
Infants' Delight.....	1 20
Home Comfort.....	0 85
33% Glycerine.....	1 25
Floral Bouquet.....	0 50
Stanley.....	1 00
Heliotrope, wrapped, 1/2 doz.....	1 50
" " in gross lots.....	15 00



1 Box Lot..... 5 00
5 Box Lot..... 4 90
10 Box Lot..... 4 90
Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.
1 Case..... 3 30
5 Case lots..... 3 20
Freight prepaid on 5 cases.

TEAS.
TETLEY'S TEA.
No. 1 quality..... 50
" 2 "..... 35

TETLEY'S COFFEES.
One quality only..... 35

CHINA GREENS
Gunpowder..... per lb
Cases, extra firsts..... 42 50
Half chests, ordinary firsts..... 22 38
Young Hyson—
Cases, sifted, extra firsts..... 42 50
Cases, small leaf, firsts..... 35 40
Half chests, ordinary firsts..... 22 38
" " seconds..... 17 19
" " thirds..... 15 17
" " common..... 13 14

PING SUY'S.
Young Hyson—
Half chests, firsts..... 28 32
" " seconds..... 16 19
Hal Boxes, firsts..... 28 32
" " seconds..... 16 19

JAPAN.
Half Chests—
Finest May pickings..... 38 40
Choice..... 32 36
Finest..... 28 30
Fine..... 25 27
Good medium..... 22 24
Medium..... 19 20
Good common..... 16 18
Common..... 13 15
Nagasaki, 1/2 chests Pekoe..... 16 22
" " Oolong..... 14 15
" " Gunpowder..... 16 19
" " Siftings..... 7 11

Congou— BLACK.
Half Chests Kaisow, Mon-
ing, Pakling..... 12 60
Caddies, Pakling, Kaisow... 18 50

INDIAN.
Darjeelings..... 35 55
Assam Pekoes..... 20 40
Pekoe Souchong..... 18 30

CEYLON.
Broken Pekoes..... 35 42
Pekoes..... 20 40
Pekoe Souchong..... 17 35

TOBACCO AND CIGARS
British Consols, 4's; Twin Gold
Bar, 8's..... 590
Ingots, rough and ready, 8's..... 57
Laurel, 7's..... 49
Brier, 7's..... 47
Index, 7's..... 44
Honeysuckle, 8's..... 66
Napoleon, 8's..... 50
Victoria, 12's..... 47
Brunette, 12's..... 44
Prince of Wales, in caddies..... 48
" in 40 lb boxes..... 48
Bright Smoking Plug Myrtle, T &
B, 3's..... 60
Lily, 7's..... 47
Diamond Solace, 12's..... 50
Mvrtle Cut Smoking, 1 lb tins..... 70
1/2 lb pg, 5 lb boxes..... 70
os pg, 5 lb boxes..... 70

MICALPIN TOBACCO CO.
White Burley Chewing—
Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c
and 10c cuts, 12 lb butts..... 61c.
Do, 8 oz., R & R 2x12, 5 and 10c
cuts, 12 lb butts..... 61
Do, 16 oz., R & R, 10c cuts, 2x12,
18 lb butts..... 61
Jubilee, 7 1/2 to lb, chocolate, 15 lb
butts..... 55
Prince George, 8s 21 lb caddies... 47
Tecumseh, 9 to lb (fancy chew'g) 65
Extra Black Chewing—
Gold Shield, 16 oz., 7 to lb, 20 lb
butts..... 47
Black Chewing—
Standard, 3rds, 4ths, 7s and 12s,
20 lb. pkgs..... 45
Plug Smoking—
Woodcock, 18 lb caddies, 7s..... 50
3rds..... 50
Sunny South, 6s and 7s, 18 lb
caddies..... 46
Solid Comfort, 8s, 18 lb butts..... 44
Special, 7s, extra value, 18 lb
caddies..... 44
Cut Tobaccos, Smoking—
Silver Ash, 1-8ths, 5 lb boxes..... 82
Puck, mixture, 1-8ths, 5 lb boxes 70
Cut Cavendish, 1-8ths, 5 lb boxes 65
Fine Cut Chewing—
Standard Kentucky, bright, 5 lb
pails..... 80
Apricot, dark sweet, 5 lb pails... 65
Terms, 30 days, less 2 per cent.

CIGARS—B. DAVIS & SONS Montreal.
Sizes Per M
Madr E' Hijo, Lord Lansdowne \$60 00
" " Panetelas..... 60 00
" " Bouquet..... 60 00
" " Perfectos..... 85 00
" " Longfellow..... 85 00
" " Reina Victoria..... 80 00
" " Pina..... 85 00
El Padre, Reina Victoria..... 85 00
" Reina Vict., Especial.. 50 00
" Conchas de Regalia... 50 00
" Bonquet..... 55 00
" Pina..... 55 00
" Longfellow..... 80 00
" Perfectos..... 80 00

Mungo, Nine..... 35 00
Cable, Conchas..... 30 00
Queens..... 29 00
Cigarettes, all Tobacco—
Cable..... 7 00
El Padre..... 1 00
Mauricio..... 15 00
DOMINION CUT TOBACCO WORKS, MON-
TREAL.

CIGARETTES. Per M
Athlete..... \$7 50
Puritan..... 6 25
Sultana..... 5 75
Derby..... 4 25
B. C. No. 1..... 4 00
Sweet Sixteen..... 3 75
The Holder..... 3 85
Hyde Park..... 10 50

CUT TOBACCOS. per lb
Puritan, tenths, 5 lb. boxes..... 75
Old Chum, ninths, 5 lb box..... 70
Old Virgin, 1-10 lbpkg, 10 lbbxs 62
Gold Block, ninths, 5 lb boxes. 73

CIGARETTE TOBACCO.
B. C. N. 1, 1-10, 5 lb boxes..... 83
Puritan, 1-10, 5 lb boxes..... 83
Athlete, per lb..... 1 15

PLUG TOBACCO'S.
Old Chum, plug 4s. Solace 16 lbs. 68
" " 8s. " 16 68
" " 8s. R. & R. 12 1/2 68
" " chew 7s. R. & R. 14 1/2 58
" " 7s. Solace 14 1/2 58
" " 8s. R. & R. 16 58
" " 8s. Solace 15 58
O. V. - plug 8s. Twist 16 58
O. V. - " 3s. Solace 17 1/2 58
" " 7s. " 17 55 1/2
Derby, - " 12s. " 17 1/2 51
Derby, - " 7s. " 17 51
Athlete, - " 5s. Twist 9 74

WOODENWARE. per doz
Pails, 2 hoop, clear..... No. 1... \$1 50
" " " "..... No. 2... 1 70
Pails, 2 hoops, clear..... No. 2... 1 40
" " " "..... " 1 60
" " " painted..... " 1 60
Tubs, No. 0..... 8 50
" " " "..... 7 00
" " " "..... 6 00
" " " "..... 5 00

On sales amounting in value as per
above list to less than \$20 there shall
be an advance of 10c. per doz on pails
and lard tubs, and of 50c. per dozen on
wash tubs.
Washboards, Globe..... \$1 90 2 00
" Water Witch..... 1 40
" Northern Queen 2 25
" Planet..... 1 70
" Waverly..... 1 60
" X X..... 1 50
" X..... 1 30
" Single Crescent... 1 85
" Double..... 2 75
" Jubilee..... 2 25
" Globe Improved. 2 00
" Quick and Easy 1 60
" World..... 1 75
" Rattler..... 1 30

per case.
Matches, 5 casselots, single case
Parlor..... 1 70 \$1 75
Telephone..... 3 30 3 50
Telegraph..... 3 50 3 70
Safety..... 4 00 4 20
French..... 3 00 3 10
Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed..... 3 10

per doz
Mops and Handles, comb 1 25
Butter tubs..... \$1 60 \$3 60
Butter Bowls, crates ast'd

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

BUY . . .

The goods that will give you the best value for the money. Do this in every line, but more especially in such goods as Men's, Boys' and Youths'

BRACES

This you can do by purchasing from C. N. Vroom, St. Stephen, New Brunswick. His goods are made with the greatest care as to quality of material and workmanship. When you buy as here indicated you will have something that will

SELL.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,**MANUFACTURERS**

Brushes, Brooms and Woodenware

TORONTO

When looking for a good packet tea
Don't forget the old established

“MONSOON” BRANDS

Which for years have given satisfaction. Also ask for samples of our
STANDARD BLENDED TEAS in bulk, to suit any water.
They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO

Growers and Importers

THE ST. LAWRENCE SUGAR REFINING CO.'S**GRANULATED****YELLOWS****SYRUPS****ARE PURE****NO BLUEING**Material whatever is used
in the manufacture of**OUR GRANULATED****BARTON'S BAKING POWDER****PUREST, BEST AND GOES FARTHEST**
Phoenix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.


DO YOU?

WISH THIS TO BUILD,
an advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
orders from the
best contractors.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.



CELEBRATED FOR

Jams, 
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

— SOLD BY —

All Grocers in Canada
BARTON'S BAKING POWDER

DALLEY'S PURE FRUIT

**FLAVORING
EXTRACTS**



Has not a single Peer in
Canada for Strength,
Purity and Flavor.
Is 50 per cent. better
value than any other ex-
tract for same money.
Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON

Sole Manufacturers.

Crosse & Blackwell

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
possibly fall off. The hoops expand and contract
with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

No Dinner Table is perfect without one or two delicious Jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

FRUIT JARS

We have a full stock of all sizes. . . .

**GOWANS,
KENT & CO.** Toronto

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO
Machine Brushes Made to Order
SEND FOR PRICE LISTS

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.** sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

HYDE PARK. ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.