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CANADA LUMBERMAN

WEEKLY EDITION

The Lumberman Monthly Edition, 20 pages } \$1.00 PER YEAR (The Lumberman Weekly Edition, every Wednesday

THIS PAPER REACHES REGULARLY THE PRINCIPAL LUMBER MANUFACTURERS AND DEALERS THROUGHOUT CANADA, AND WHOLESALE BUYERS IN GREAT BRITAIN, THE UNITED STATES AND OTHER FOREIGN MARKETS.

VOL. VI.

TORONTO, ONT., OCTOBER 3, 1900

No 37.

CANADA LUMBERMAN

PUBLISHED BY

The G. H. Mortimer Publishing Co.'s
of Toronto, Limited
Confederation Life Building - TORONTO.

Branch Office:
IMPERIAL BUILDING, MONTREAL.

Weekly Lumberman, published every Wednesday. Contains reliable and up-to-date market conditions and tendencies in the principal manufacturing districts and leading domestic and foreign wholesale markets. A weekly medium of information and communication between Canadian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad.

Lumberman, Monthly. A 20-page journal, discussing fully and impartially subjects pertinent to the lumber and wood-working industries. Contains interviews with prominent members of the trade, and character sketches and portraits of leading lumbermen. Its special articles on technical and mechanical subjects are especially valuable to saw mill and planing mill men and manufacturers of lumber products.

Subscription price for the two editions for one year, \$1.00.

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Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent. will be allowed. This notice shows the width of the line and is set in Nonpareil type; 12 lines make one inch. Advertisements must be received not later than 4 o'clock p.m. on Tuesday to insure insertion in the current week's issue.

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OLD ESTABLISHED LUMBER AND Shingle firm in B.C. want Agent or Traveller for Ontario who can sell several cars per week. Address, Box 92, CANADA LUMBERMAN.

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SALES AGENT WANTED.

WE WISH TO CORRESPOND WITH SOME ONE having a good connection with the lumber trade with a view to their acting as salesman for us in the East. THE CANADIAN PACIFIC LUMBER COMPANY, LIMITED, Port Moody, B. C.

CURRENT TRADE CONDITIONS.

ONTARIO.

A light demand and firm prices continue to characterize the lumber market of Ontario. That prices hold strong under rather adverse influences is regarded as an argument in favor of higher prices eventually, and with a more active demand it is believed that pine prices at least will be advanced. Manufacturers on this side of the line feel encouraged by the decision of the lumbermen's associations in the United States to adhere to present prices. For some time prices of pine lumber in Ontario have been stronger than in the United States, and it has been feared that a break there would cause prices on this side to respond sympathetically, but this danger has now been removed. A firm stand has been taken in respect to lumber values, and the trade will patiently await the expected improvement in demand. Manufacturers and dealers are carrying fair-sized stocks, but this cannot be said of retailers and consumers, who, with few exceptions, must very soon replenish their supply. No change in Ottawa and Toronto quotations have been made this week. Some sales of lath are said to have been made at a figure slightly below our quotations, but we believe that the average prices are \$2.75 for No. 1 and \$2.25 for No. 2.

Attention is now turning towards logging operations. The difficulty in engaging woodsmen has not been relieved, and the cut of pine logs will likely be less, both in the Ottawa and the Georgian Bay districts, than last winter. Fewer hardwood logs also will be placed on the market, as the prices are not likely to be so tempting as last season, when the competition among buyers of logs was so keen that excessive prices were paid. During the past summer the mill owners have realized the folly of paying more for logs than they were really worth, and it may serve as a lesson for future operations.

QUEBEC AND NEW BRUNSWICK.

In some respects the spruce situation has improved within the last week. There has been a better demand from the Eastern States, and prices there are firmer on the indication of a more active fall trade. Retail dealers are now beginning to replenish their depleted stocks. A moderate trade is doing in cedar shingles at unchanged quotations.

Export business from the St. Lawrence has been given another blow by a sharp advance in insurance rates. The steamship companies at Montreal have just been advised that the rates have been advanced to 3 shillings 4 pence on steamers sailing from New York, and 17 shillings on steamers from Montreal. This discrimination is likely to prevent any further chartering of lumber vessels this fall. Some chartering for next year from the St. Lawrence has been done, two boats having been fixed from Quebec at 52s. 6d., but we understand that there are boats in the market on offer at 50s. Present rates from St. John, N. B., to west coast of England are about 67 shillings.

UNITED STATES.

A light trade in lumber continues throughout the United States. What improvement has taken place has been in the east, where some disposition is shown to stock up for fall and winter trade. The main strength of the market is in respect to prices, as at almost every point the authorized lists are being maintained. Following the meeting of Wisconsin manufacturers reported last week, the Mississippi Valley Lumbermen's Association held a meeting in Minneapolis, at which it was decided to make no reduction in lumber prices. This decision was reached after making a careful study of the situation, which showed that stocks in the hands of manufacturers were somewhat depleted, and that the outlook for business during the next year was promising. The only change was in the price of lath, which was reduced 50 cents, making the price f. o. b. Minneapolis \$3 for white pine and \$2.50 for mixed white pine and Norway. In the Saginaw valley it is reported that common stock is a little lower, but that good white pine is scarce and held at firm prices. Log run stocks are worth \$16 and upwards. At Buffalo box grades are firmer. The factories are working overtime, and there is a good demand for box lumber at \$16.50, while some dealers are holding this grade at \$17. There is a scarcity of

5x4, which sells at \$17.50. The only change in our quotations this week is in the Albany list, barn boards being marked down about one dollar per thousand.

The outlook for spruce is regarded as decidedly favorable. In New York prices have stiffened somewhat, from \$18.50 to \$19.50 being an average quotation for wide lumber, with special orders at \$15 to \$17. Hardwoods are showing a degree of strength, although, as with pine, the demand is light. Weakness in white ash is reported, inch firsts and seconds selling in the Buffalo market at \$38. Birch is strong at \$28.

Dealers in the Eastern States report a good movement of red cedar shingles, which are selling at 50 cents less than XXXX 18-inch pine. The latter are quiet.

GREAT BRITAIN.

In London pine deals of first quality are selling at £32 per standard, second quality at £24 10s, third quality at £14 10s, and fourth quality at £11 10s. These prices are the highest that have been reached for some years. Notwithstanding, the position of the market is such that an advance of from £1 to 30s is predicted before next spring. At auction sales first pine deals have averaged about £29 per standard. Spruce is equally firm, selling at £11 5s for 3x11 second quality, £10 2s 6d for third, quality, and £9 10s for fourth quality delivered at London. There is considerably less stock of some classes in first hands than last year, and holders of such sizes as 3x9 and 3x11 inch in good qualities are said to command the situation. At Liverpool waney pine and elm are wanted, and enquiries are also in the market for oak and square pine. Some good sales of red pine are reported.

No business of any consequence has been closed for next year, although importers are feeling the freight market, and if reasonable rates can be secured, considerable early business is expected.

FOREIGN.

Reports from South Africa state that prices of timber have recently advanced sharply. At Port Elizabeth the rise is from 8 to 12 cents per cubic foot. It is said that British dealers have sold about 50,000 standards to that market. This, we understand, has been chiefly Baltic stock.

The Sayre & Holey Lumber Company, St. John, N. B., is applying for incorporation.

It is reported that negotiations are about completed for the purchase by a company of the extensive lumbering business of Geo Moffatt at Dalhousie, N. B.

STOCKS AND PRICES.

The base price for hemlock lumber in New York city is \$15.

Johnson & Beveridge, of Parry Sound, Ont., have again put in logging camps in the township of McKenzie.

The Dickson Company, of Peterborough, Ont., will make a large cut of logs in East Harvey township this winter.

For the week ending September 26th, 9,548,000 feet of lumber and 3,525,000 shingles were received by lake at Buffalo.

Haley & Son, of St. Stephen, N.B., have been given a contract by a Glasgow firm to supply 60,000 boxes per month for a year.

The Allen Spool & Printing Company, of Mystic, Conn., wants 100,000 feet of good white birch spool wood, 1 1/2, 1 3/16, or 1/4 inch square.

On September 22nd and 23rd twenty-five lumber-laden vessels arrived at Tonawanda, N.Y., whose cargo aggregated 15,000,000 feet. This is the largest quantity of lumber received at that port during any similar period of this season. Most of the lumber went into the yards for winter stock.

At a recent auction sale held by Foy, Morgan & Company, London, England, pine deals of the Hawkesbury shipment, first quality, sold at the following prices: 12 ft. 3x12-28 in., £28 15s; 13 ft. 3x11-26 in., £29; 13 ft. 3x11-23 in., £29 10s. Spruce deals, unassorted, from Wolfe River, N.S., brought £9 5s for 9 21 ft. 2 1/2 x 6 in., £8 5s for 10-21 ft. 3/4 x 7-11 in., and £8 5s for 10-20 ft. 3/4 x 5 in.

Following is a comparative statement of timber measured and culled at Quebec up to 29th September, as reported by the Supervisor of Cutters:

Table with 3 columns: Species, 1899, 1900. Rows include Waney White Pine, White Pine, Red Pine, Oak, Elm, Ash, Basswood, Butternut, Tamarac, Birch and Maple.

The ship Linfield has completed loading lumber at the Hastings mill, Vancouver, B.C., and will sail for London and Southampton. The cargo consists of over one and one-quarter million feet of lumber. The large timbers make up the deck load and are consigned to the British Admiralty to be used to replace the iron spars in the Queen's Royal Yacht Victoria and Albert. Two of the spars are 32 inches square and 105 feet long, and two others 28 inches square and 90 feet long.

BRITISH MARKET FOR DOWELS.

There is a large market in Great Britain for dowels. We are in receipt of a communication from a large importing firm in London, in which they state that they are prepared to place orders for large quantities of these goods, and are anxious to learn of Canadian manufacturers who would be willing to take up the matter. The following specifications of their requirements at the present time will give manufacturers an idea of the quantity, size and price:

GOODS TO BE CONSIGNED C.I.F. MANCHESTER DOCKS.

Table with 3 columns: Quantity, Size, Price. Lists various sizes of dowels and their prices.

GOODS TO BE CONSIGNED C.I.F. LONDON.

Table with 3 columns: Quantity, Size, Price. Lists various sizes of dowels and their prices.

The specifications provide for maple dowels, to be clean, sound, smooth and free from knots. The firm in question give some of the leading banks in England as references.

Any manufacturer wishing to open up correspondence with the firm will be furnished with their name and address by communicating with this office.

DEMAND FROM THE EASTERN STATES.

At the present time, says the American Lumberman, the eastern part of the country seems to be producing the best results as far as the lumber trade is concerned. Inquiry and actual shipments in the west are but moderate in volume, although fully up to and perhaps ahead of the ordinary season, but the contrast is so marked with the trade of last year that lumbermen are inclined to call it dull. The result is an easy condition of prices and a hand-to-mouth sort of business which is not particularly stimulating.

The east, however, shows a decided improvement. The demand is good and increasing. There is some disposition to stock up for the late fall and winter trade and prices are firmer. Not in many lines is there a quotable advance; but the lists are for the most part being maintained and there is a

hardening tone to values which is gratifying to all holders of lumber, and which is not objected to by buyers, inasmuch as it is caused by an improvement in conditions which beneficially affects all alike. There is less heard in the east about concessions in prices or anything of that sort than in the west, and this is true even in respect to white pine, though the white pine situation generally is a strong one.

The eastern improvement is not confined to any particular line. It seems to affect all sorts of lumber, whether for building or for manufacturing use. It would not be strange to find the east the leader in lumber values for some months to come, for that locality has a faculty of developing strength when least expected, or on the other hand, of showing weakness when strength and activity characterizes the central and western part of the country.

THE BARBADOS MARKET.

CLAIRMONT, MAN & Co., in their circular of September 15th, say: There is still a fair demand for spruce and white pine lumber, as our yards are moderately stocked. We note one arrival for the fortnight, sold for Demerara, at \$26 for merchantable, and \$22 for second quality. Latest local sales are: White pine, \$23.37 for first quality, and \$17.37 for second quality; spruce, \$20.10 for first and \$16.10 for second quality.

SHINGLES—Gaspe cedar are in full supply; we placed 187 M large ex Success, at \$5.07 per M; other sales ex same vessel were made at \$4.56 for large, and \$3.03 for small. The cargo ex Blenheim, in store from last season, has since been sold at \$3 per M. Cedar laying, \$2.03 for a cargo of 485 M ex New Dominion, spruce laying \$2.

The brig, "Boston Marine," arrived from Jordan River, N.S., on September 5th, with 43 M feet white pine, sold at \$26; 84 M second quality \$22, deliverable at Demerara.

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