

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 18, 1898.

NO. 46

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : : :

**Colman's
Mustard**

IS THE BEST IN THE WORLD

**ARMEDA CEYLON
TEA
HAS THE FLAVOR**

A. H. CANNING & CO.

- TORONTO

THE CANADIAN GROCER

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

**Sovereign
 Matches**



Pickles.

Grocers are authorized to refund purchase money in any case where Heinz's pickles and food products do not give satisfaction.

There are no such cases.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
 Tomato Ketchup Tomato Soup
 Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.
 Hudson, Hobert & Co., Montreal.

MEDALS--
 PARIS
 CHICAGO
 ANTWERP
 ATLANTA, Etc.

THE GENUINE
 always look for the
 Keystone Label



**All
 Classes**

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table--Creameries--Packers
 Cheese Factories.**

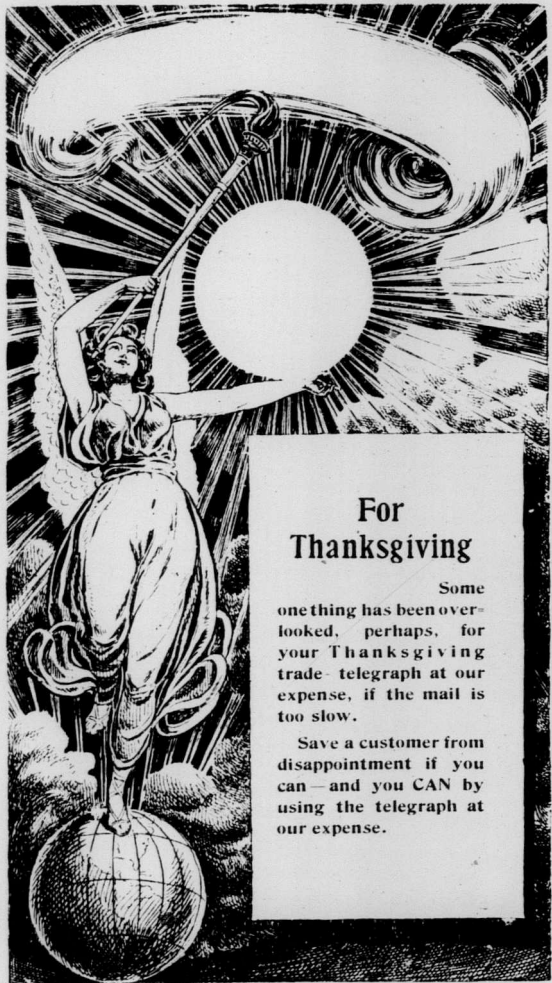
Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

It is always

The Windsor Salt Co., Limited
 Sold by Leading Wholesalers Everywhere Windsor, Ont.

**Windsor
 Salt.**

Telegraph!



For Thanksgiving

Some one thing has been overlooked, perhaps, for your Thanksgiving trade telegraph at our expense, if the mail is too slow.

Save a customer from disappointment if you can — and you CAN by using the telegraph at our expense.

Fry's Cocoa and Diamond Sweet Chocolate.

Pure, rich. Absolutely pure and very rich.

Lazenby's Soup Squares and Jelly Tablets.

The highest quality there is or can be. The name guarantees it.

P. Codou's Macaroni.

Delicate, white, tender. "Just right" always.

Stower's Peptonized Sauce.

Stimulating, yet it acts as a digestive because "peptonized."

"Thistle" Brand of Finnan Haddies.

They're the **real fish**. And they are always perfectly clean. And, too, they have the rich, delicate flavor of the freshly caught fish, just as they come from the water.

Sold by leading wholesalers everywhere.

Agents :

A. P. TIPPET & CO.
Montreal and Toronto.

F. H. TIPPET & CO.
St. John, N.B.

IF YOU KNEW

how carefully the growers
watch the ripening of



Japan Tea

to pluck the leaf just when it is fullest of sap—and watched the process of curing it, and saw how cleanly everything is, in and round about the gardens and packing houses, you would know why Japan Tea delights the nicest of tea tastes.

This alone is not entirely responsible, but it, combined with natural advantages of the Japanese soil and climate, produce, without doubt, grade for grade, and pound for pound, the finest, healthiest, and most invigorating tea on God's green earth.

For proof of this popularity turn up Government reports which show that two-thirds of the tea consumed in America last year was grown in Japan.

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T. B. |

GREIG'S Crown Extract of Vanilla

is made only from the finest selected Mexican Vanilla Beans—the best money can buy—no matter what they cost. No adulterant is used—nothing that will, in any way, cheapen the goods or diminish the rich, delicate flavor of the true Mexican Vanilla.

Housekeepers throughout the country are finding out how greatly superior the **CROWN VANILLA** is to any other brand—that's why we are kept so busy. It's time to order your winter stock. Write us about it.

THE GREIG MANUFACTURING CO.
MONTREAL.



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides

Each packet containing $\frac{3}{4}$ lb. will make over 1 $\frac{1}{2}$ lbs. when ready for use. Once tried, always used. Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

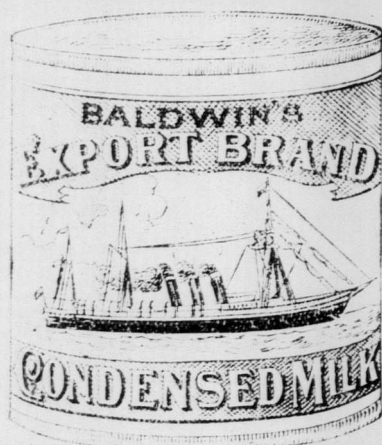
W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



EXTRACTS

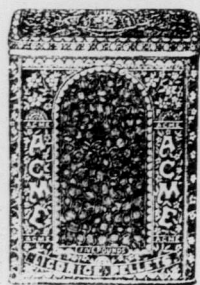
NATURALLY COME PROMINENTLY BEFORE YOUR NOTICE THIS TIME OF THE YEAR. WE ARE SHOWING 20 DIFFERENT BOTTLES, FROM 1-oz. TO 1-lb., AND YOUR CHOICE OF 30 FLAVORS. THESE GOODS ARE EQUAL TO ANY ON THE MARKET AND EXCELLED BY NONE.



The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

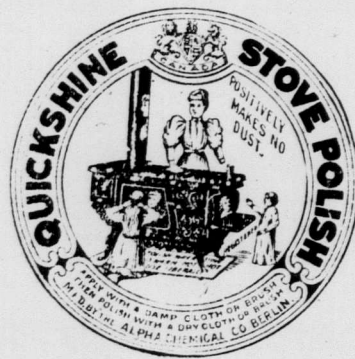
YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by **The ALPHA CHEMICAL CO.,** - **Berlin, Canada.**

CEYLON AND INDIAN TEAS.

(Machine-Made)

Q.—Why are there now so many Ceylon and India tea packets advertised in Canada?

ANS.—Because the few who introduced these packets, four years ago, have made an immense success of their business.

Q.—Why were they able to do so?

ANS.—Because the consumers, disgusted with the teas formerly supplied, were “on the feed” for a change.

Q.—What should the grocer do to get in the swim?

ANS.—Stock up with those pure teas, and discard the coloured and unclean article—the manufacture of which has been, and will be again, so suggestively illustrated on this page.

THE FINEST CURRANTS GROWN IN GREECE



These currants are grown in a specially favored district in Greece. Selected and packed exclusively for our trade by one of the best known and most reliable packers in that country. We have imported enormous quantities of these grades during the past few years, and can safely recommend them to the trade desiring **the Highest Quality in Currants**—at a very slight advance over the price of ordinary fruit.

Our assortment of Mediterranean Fruits shows exceptional quality and value

IT PAYS TO KEEP THE BEST FRUITS

W. H. GILLARD & CO., WHOLESALE GROCERS, **HAMILTON**

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a peculiar **liquancy**, and is more generally used than other **SAUCES.**

Paterson's Worcester Sauce is the best value on the Market.



PREPARED BY
R. PATERSON & SONS, GLASGOW.
Manufacturers of the celebrated 'PATERSON'S LAMP COFFEE ESSENCE,' and 'PATERSON'S EUREKA' PICKLES.
Agents:
ROSE & LAFLAMME, MONTREAL.



Batty & Co.

ESTABLISHED 1824

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

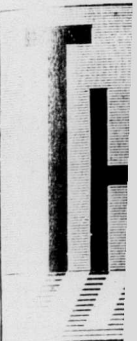
Makers of High-class

PICKLES
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SAUCES
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ALL KINDS.

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VOL. XII.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 18, 1898.

NO. 46

THE NEW SECRETARY OF THE TRAVELERS' MUTUAL.

I FEEL undone. I undertook, a few days ago to interview Mr. Blaney H. Scott, the recently appointed secretary of the Commercial Travelers' Mutual Benefit Society, and, for the first time in my newspaper experience, I came away humiliated with the thought that it was Mr. Scott who had interviewed me and not me Mr. Scott, or, perhaps more correctly speaking, that we had been interviewing each other and that he had been doing most of the interviewing.

I ascended to his office at 51 Yonge street, Toronto, introduced myself and made known the object of my visit.

"Sit down," said Mr. Scott, politely.

I sat down and prepared to bombard, but I had reckoned without my host, for, before I had applied a question, he reached forward to a table, picked up a small card, and handed it to me with the remark:

"Do you carry any life insurance?"

"A little."

"How much?"

"I told him. Then he threw one leg over the other, turned toward me and, with the ardor of an evangelist seeking conversions, dilated upon the advantages of insuring in the Commercial Travelers' Mutual Benefit. He punctuated his arguments with vigorous fist-exercise up to the palm of his left hand, and grew eloquent. I began to forget the object of my visit, and when I did think about it, I could not get a word in edgeways. And as he reasoned of insurance and of man's duty to his family, I thought "almost thou makest me a convert—or victim," while I eventually managed to remark: "I'll think about it."

Mr. Scott is an Irishman, and a North of Ireland man at that, which accounts for his "gift o' the gab," no doubt. He is middle-aged, and one of his earlier ventures in life was as a clerk in Burns' well-known grocery store, Queen and James streets, Toronto, where he served for five years.



Mr. Blaney H. Scott.

Then an uncle came along who had a desire for travel, and who had money to gratify that desire, and he and young Scott took a leisurely tour of the United States, covering some 28,000 miles. On his return to Toronto, Mr. Scott started up in the grocery business on his own account. After about two years in business, he sold out, and traveled for T. Kinnear & Co., Toronto.

Six years ago Mr. Scott took the step which launched him into a life insurance career. As a member of the Independent Order of Foresters, the officers of the supreme council, recognizing his fitness for

insurance and organization, sent him to Ireland to start the society there. Their confidence was not misplaced, for, during the year and ten months he was in that country, he organized 25 courts, and a high court as well. One of the charter members of the first court he opened was Rev. W. J. McCaughan, afterwards the pastor of St.

Andrew's church, Toronto, and now pastor of a church in Chicago. A handsomely illuminated address and a well-filled purse of sovereigns were presented to Mr. Scott on leaving Ireland for Canada.

Shortly after returning to Toronto, Mr. Scott started an insurance brokerage, which he carried on until his recent appointment as secretary of the Commercial Travelers' Mutual Benefit Society.

Mr. Scott has had what few insurance men have had, namely, practical experience in all three systems of insurance — fraternal, endowment and assessment.

What struck me most forcibly, in my conversation with Mr. Scott, was his enthusiasm for his work. And it struck me so forcibly that I have been moralizing ever since. I only wish that those who have but little enthusiasm, or no

enthusiasm at all, would have a talk with him; I am sure it would build them up in this most necessary quality, without which no one can make life a success.

OMAR.

NEWFOUNDLAND FISHING TERMS.

Newfoundland has announced its policy regarding the winter herring fishery on the south and west coasts of the island as follows: No herring shall be sold to Americans, Canadians and local fishing vessels for less than \$1.25 per barrel, which is 25c higher than ever charged before.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

TRADE CHAT.

ROBT. MITCHELL, grocer, Guelph, Ont., has for some weeks given his customers an opportunity to test by tasting in his store the cocoa he handles.

A new grocery is to be opened in the Cunningham block, Arnprior, Ont.

C. Pratt, Vienna, Ont., has handled about 30,000 barrels of apples this season.

About 125,000 bushels of wheat have been marketed at Carberry, Man., already this fall.

The merchants of Blenheim, Ont., are agitating for a Customs officer to be placed in that town.

Henry Stockford has opened a pork and produce store in the opera house block at Guelph, Ont.

During October, 11,304 cars passed east and 10,679 west through the St. Clair tunnel at Sarina, Ont.

John Cousins, Pendennis, Man., has imported 1,080 lb. of honey from Ontario already this season.

The Duncombe Co., millers, etc., Waterford, Ont., are improving and extending the capacity of their mills.

The Woodstock Sentinel-Review estimates the apple crop of Oxford county, Ont., at between 125,000 and 150,000 barrels.

The Woodstock, N.B., canning factory has put up this season, 750,000 tins of berries, apples, beans, peas and Indian corn.

The Thamesville, Ont., evaporating company are preparing nearly 300 bushels of apples per day. No shipments have been made yet.

S. E. de la Ronde's jam, jelly and candy factory, on Wellington street Ottawa, was damaged by fire to the extent of \$2,000 on Thursday last week.

Teacher—"Harry, if a basket of peaches costs \$1, and there are 50 peaches in a basket, how much does one peach cost?"

Juvenile Pupil—"I—I don't know, ma'am. We don't never have to buy peaches at our house. My papa's baggageman on an express train.

John W. Marsh, of Aylmer, Ont., has purchased the grist mills at Rodgers' Corners, Ont., from F. D. Smith. He took possession last week.

The buildings in Tighe's evaporating works at Chatham, Ont., destroyed by fire some weeks ago, have been rebuilt, and the factory is again running at its full capacity.

H. S. Dowd, general merchant and flour mills, Quyon, Que., intends erecting an oatmeal mill in Quyon. It will have three storeys and a basement, 60 x 30 feet, and will be capable of grinding 500 bushels per day.

The Oak Lake correspondent of The Brandon Times writes: "The decorations of the windows of A. Cameron & Co.'s new store was a sight to behold on fair day. It reflected the greatest credit on the gentleman who carried it out, T. L. Johnston, a recent addition to Cameron & Co.'s staff."

A number of Toronto capitalists have formed a company, capitalized at \$40,000 to carry on a chicken farm about three miles from Toronto. It is proposed to stock the farm with 15,000 laying poultry, and, besides the export of eggs, chickens will be specially raised for brooding purposes, to be sold in Canada and the United States.

Geo. Hasenflug, grocer, apple dealer, etc., Waterloo, Ont., has received a cablegram stating that at an auction of Canadian apples in Liverpool, his consignment sold for the highest figures realized. Mr. Hasenflug exported between 7,000 and 8,000 barrels of fall apples, and expects to ship about the same quantity of winter varieties.

The Montreal Star has an advertisement telling about "hand-picked oysters." The Miner man doesn't like to expose his ignorance, but we always had an idea that they shook oysters from a tree, the same as they do the festive bean and the joyous prune.

and other things one has to fish out of a dish with a spoon.—Algoma Miner.

Geo. W. Goodwin, Picton, Ont., is advocating that the Canadian Government should give a bonus of 5c. per lb. to every family using 150 lb. of cheese per year. This, he claims, would create a demand in Canada sufficient to absorb our present exportation to Great Britain, and would thus double the demand for our cheese. This would cost the Government some \$7,500,000, but, as the people would get it, they could be taxed in some other way, and the Dominion treasury would suffer nothing.

COLIC LINIMENT.

The following is given in The Grocery World as a remedy for colic which grocers might make up and sell:

- Lin. camphorae 2 1/2 ozs.
- Ol. terebinth. rect. 2 " "
- Ol. limon. 1 " "
- Sapo hispan. 2 " "
- Lin. saponis comp. 2 " "
- Ol. sajutut 1 " "

Mix these well. When used it is to be warmed and rubbed quickly over the surface of the colicky abdomen. Will very quickly relieve pain.

A CHOCOLATE-LAYING HEN

Chocolate Menier has a novel idea for advertising their goods, which, at the same time, is a source of amusement and profit to anyone using it. It is an automatic hen that for 5c. lays a chocolate egg and gives a considerable amount of cackling over it. This makes a good attraction for a bakery, or might prove a good holiday advertisement for a grocer. The eggs cost 3c. each, and as the hen will lay as many as she is paid for it is a profitable investment. Anyone wishing one of these can have it with any quantity of eggs required by writing the agent, Montreal, and paying the express both ways. When through with it any unsold may be returned with the hen.

THE PROOF IS IN TESTING

"Yes," writes a retailer, "I thought it absurd to pay the price for SEELY'S EXTRACTS, but on trying a few dozen I find a class of customers quite willing to pay our EXTRA price for our EXTRA article. Send me half a gross more."

AGENTS FOR SEELY'S EXTRACTS.

Lucas, Steele & Bristol, WHOLESALE
GROCERS, *Hamilton.*

NICE CHRISTMAS GOODS

Finest Malaga Raisins, pound cartoons.

Crystalized Ginger Chips, Crosse & Blackwell.

Crosse & Blackwell's Peels, pound cartoons.

Choicest Eleme Figs, 3-inch size.

James Turner & Co.

— HAMILTON

Made to sell

**"REINDEER" Brand
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.

Keep your stock assorted.

FRUITS.**FRUITS.****FRUITS.**

Best Brands

California Prunes

FIGS

Selected Valencia Raisins
Fine Off-stalk Raisins
Off-stalk RaisinsSanta Clara Valley
Santa Cruz
90/100, 60/70, 50/60, 50 and 25-lb. casesComadra Tapnets
Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

THOS. KINNEAR & CO.,

WHOLESALE GROCERS

49 FRONT ST. EAST

TORONTO**TORONTO RETAIL GROCERS.**

THE regular monthly meeting of The Toronto Retail Grocers' Association was held on Monday evening in St. George's hall, Elm street. The president, W. H. Marmion, was in the chair, and a fair attendance was present.

One new member, T. Smith, corner Wellesley and Ontario streets, was admitted into membership.

The printed proof of the new constitution and by-laws was received, and adopted without amendment.

The report of the entertainment committee, appointed to look after the oyster supper, held two weeks ago, was received and adopted.

D. W. Clark then moved, seconded by J. G. Gibson, that the secretary write Mayor Shaw, urging that the association should be represented on the board of the Industrial Exhibition, for the reason that there is no exhibit of such interest to the general public as that of groceries and products connected with the grocery trade. After a short discussion the motion passed unanimously.

A. White moved, seconded by F. W. Johnson, "That this association has taken into consideration the fact that some of the wholesale houses are offering inducements

to grocers' clerks to push the sale of their special brands, to the detriment of other brands, and we, therefore, as an association, strongly object to our clerks being induced to push any one class of goods to the exclusion of other lines."

This motion seemed to suit all the members present, for one after another expressed himself in sympathy with it, the gist of their remarks being that all goods should be sold on their own merits, and on their merits alone, and was carried unanimously.

T. Holmes moved, seconded by F. W. Johnson, that the secretary, Mr. Hawes, write to Mr. Burns, the secretary of the Toronto City Travelers' Association, to see if they would be willing to join with the association in holding a concert in Massey hall. After a short discussion this motion passed without dissent.

AN IMMENSE SHIPMENT

OF SIR JOHN POWER & SONS' CELEBRATED IRISH WHISKEY FOR LONDON, FOR SIR THOMAS LIPTON & CO., LIMITED.

Evening Telegraph, Dublin.

To day there was a remarkable procession through the city of Dublin. The biggest shipment of whiskey that ever left the country in one cargo was brought to the Customs House

quay, where it was put on board a specially chartered steamer for conveyance to London. The order was placed with Power's Distillery, Thomas street, by Sir Thomas Lipton & Co., Limited, who are entering the whiskey trade. The consignment left the distillery in 150 floats and vans of Messrs. Power & Sons, and the route lay through Victoria quay, Wood quay, Merchants' quay, Parliament street, Dame street, Westmoreland street and O'Connell bridge, to the Customs House quay. The procession was watched by a number of people at different points on the route. On the barrels was a large poster, with the inscription: "Irish Whiskey for Liptons, London." The work of loading the whiskey on the steamer was begun immediately and occupied the rest of the day. The procession was remarkable for the fine turnout of Messrs. Power's horses and vehicles, and the immense number of whiskey casks, the largest previously seen together in the streets of the city, was the subject of much wonder to the passers-by and crowd of onlookers.

They appreciate a good thing in the metropolis.

MEAGHER BROS. & CO., Agents,
Montreal.

Arriving this Week:

Will sell
any quantity.

ENGLISH STILTON CHEESE
ROQUEFORT CHEESE
SWISS CHEESE
GORGONZOLA CHEESE
EDAM CHEESE
PINEAPPLE CHEESE

Get our
prices.

Are the best the world produces.

A. F. MacLAREN & CO., Toronto, Can.

MALAGA FRUIT**Best Packed Fruit in the
market. Lowest Quotations.****SHELLED ALMONDS****REIN & Co's and
BEVAN & Co's.****TARRAGONA S.S. ALMONDS****THE DAVIDSON & HAY, Limited****Wholesale Grocers****36 Yonge Street, Toronto****DAIRYING IN THE NORTHWEST.**

A REPRESENTATIVE of THE CANADIAN GROCER had a pleasant chat with Mr. Lister, of the R. A. Lister Co., England, manufacturers and dealers in dairy supplies.

Mr. Lister was just back from a trip to Manitoba and Northwest Territories, and spoke encouragingly of the dairying industry there, more especially of the Territories, where he found greater progress than in Manitoba. This was owing to the action of the Northwest Legislature in establishing creameries at the principal points, under the management of Prof. Robertson. He said he found that, owing to the scattered population, farmers were using hand separators and delivering their cream twice a week, instead of delivering their milk daily, thus making a great saving in time. Very little of western butter is being sent east, the Coast towns consuming all surplus stock, but the output there is increasing rapidly, and soon there will be a large quantity for export.

Speaking of the dairy industry in general, he said the outlook was good, but Canada

ought to export far more butter than at present, but "you are waking up, and I am glad to notice a large yearly increase in your exports. Your cheese business is an example of what can be done, and what can be done in cheese can and ought to be done in butter."

Lister & Co. are large manufacturers of dairy machinery of all kinds, being proprietors of the "Alexandra" cream separators, cream and milk coolers, and cream pasteurizers. The last-named machines, which are just beginning to be used in Canada, destroy all diseased germs in the milk, adding greatly to the keeping qualities of the butter. Only two firms so far are using these machines, but in Sweden they are almost universally used.

Mr. Lister will make a trip through Western Ontario, and will then sail for home. It is his intention to make yearly trips to Canada.

PORK IN EDMONTON.

The pork industry has become an important branch of agriculture in this district. During the past summer 15 cars of live hogs

were shipped to Kootenay. Each car contained on an average 125 hogs, worth about \$1,500. Up to date C. Gallagher has slaughtered 200 hogs this fall. The shipments of the summer and the slaughter of this fall represents a part of last year's grain crop. None of the hogs fed on this season's grain have yet come in. Forty hogs sold by Jas. Tough weighed 10,212 lb., an average of 255 1/4 lb. each. G. Lacerte sold nine which weighed 4,400 lb., an average of 490 lb. J. Gainey sold four which averaged 358 lb., and another four which averaged 487.—Bulletin, Edmonton.

BEYOND ALL HOPE.

"Just sit down in that chair," said the oculist to the patient, whose reputation for financial procrastination and repudiation was well-known to him. "I will test your eyes." Then he held a printed schedule of his prices with a "No trust" line at the bottom in front of his eyes, and asked: "Can you read that?"

"I am afraid," replied the patient, reaching for his hat, "that my case is beyond the reach of human skill."—Chicago Post.

Pure Gold Baking Powder

**is Sure, Pure,
Canadian and Profitable.**

**4-oz. size, \$0.95 doz.
8-oz. size, 1.80 doz.
12-oz. size, 3.60 doz.**

New Orders

get a Free Sample Tin for each tin ordered, so that your customers run no risk. Sample no good, back comes the package sold.

**This is the
Pure Gold Guarantee.**

A FORTUNE IN GOOD MANNERS.

THE Duke of Marlborough "wrote English badly and spelled it worse," yet he swayed the destinies of empires. The charm of his manner was irresistible and influenced all Europe. His fascinating smile and winning speech disarmed the fiercest hatred and made friends of the bitterest enemies.

A gentleman took his daughter of sixteen to Richmond to witness the trial of his bitter personal enemy, Aaron Burr, whom he regarded as an arch-traitor. But she was so fascinated by Burr's charming manner that she sat with his friends. Her father took her from the court-room, and locked her up, but she was so overcome by the fine manner of the accused that she believed in his innocence, and prayed for his acquittal. "To this day," she said, fifty years afterward, "I feel the magic of his wonderful deportment."

"The art of pleasing," says Hazlitt, "consists in being pleased. To be amiable is to be satisfied with one's self and others."

A guest for two weeks at the house of Arthur M. Cavanaugh, M.P., who was without arms or legs, was very desirous of knowing how he fed himself; but the conversation and manner of the host were so charming that the visitor forgot to satisfy his curiosity.

"When Dickens entered a room," said one who knew him well, "it was like the sudden kindling of a big fire, by which everyone was warmed."

It is said that when Goethe entered a restaurant people would lay down their knives and forks to admire him.

Philip of Macedon, after hearing the report of Demosthene's famous oration, said: "Had I been there, he would have persuaded me to take up arms against myself."

The masses could not break away from the rythmical cadences of Wendell Phillips; they would listen spellbound for hours, even when they hated him and his cause. His inimitable manner, a kind of indefinable mesmerism, riveted their attention, and his brilliant, dazzling oratory was absolutely irresistible.

Henry Clay was so graceful and impressive in his manner that a Pennsylvania tavernkeeper tried to induce him to get out of the stage coach in which they were riding, and make a speech to himself and his wife.

"I don't think much of Choate's spread-eagle talk," said a simple-minded member of a jury that had given five successive verdicts to the great advocate; "but I call him a very lucky lawyer, for there was not one of those five cases that came before us where he wasn't on the right side." His manner as well as his logic was irresistible.

When Edward Everett took a professor's chair at Harvard, after five years of study in Europe, he was almost worshiped by the students. His manner seemed touched by that exquisite grace seldom found except in women of rare culture. His great popularity lay in a magical atmosphere which everyone felt, but no one could describe, and never left him.

After Stephen A. Douglas had been abused in the Senate, he rose and said: "What no gentleman should say no gentleman need answer."—Pushing to the Front.

RETURNING GOODS.

"Money back if not suited" is becoming a quite common clause in up-to-date dealers' ads., but it is obvious that, with the increasing competition in the grocery trade, no dealer can afford to antagonize popular sentiment by refusing to take back goods when a customer is dissatisfied, says Merchants' Review. Nay, it ought to be an understood thing, in every well-conducted store, that the patron is to be satisfied before a sale can be considered closed.

All the printed matter in the store should contain the offer, and it should be lived up to in the spirit as well as the letter, not grudgingly, as though the customer were taking an undue advantage, but so cheerfully that patrons will be convinced that the dealer seeks the welfare of the public and has sufficient confidence in his goods to put every promise to the proof.

If the dealer's assistants are instructed to always observe the rule, there will be little difficulty in enforcing it, but it will not do to make fish of one customer and flesh of another, as the saying is. They must be all treated alike, the occasional buyer having the same option of returning goods as the "star" patron, whose bills run away up every week.

A TRAVELER MARRIES,

Fred. T. Smye, traveler for Balfour & Co., Hamilton, has joined the noble army of benedicts. He was married to Miss Maud G. Linfoot, on Saturday afternoon, Nov. 12, in the Church of the Ascension, the ceremony being performed by the Rev. W. H. Wade. The bride was supported by her sister, Miss Bella, and Chas. C. Smye looked after the interests of the groom. The wedding was a quiet one, only the relatives and immediate friends being present, but, on arriving at the T.H. & B. station, the happy couple were surprised to find a large crowd of enthusiastic friends gathered to see them off, and when the C.P.R. train pulled out for Montreal it carried, in addition to the bride and groom, a large consignment of old boots and rice.

AN IMPORTANT CASE.

AN enquete is proceeding at present in Montreal in the case of Wm. Hunter, charged with defrauding the West Lorne Canning and Evaporating Co. J. W. Blair represented the plaintiff, and J. A. Ewing the accused. The writ of information in the case alleges that the defendant bought from the plaintiff company a certain stock of canned goods, which he sold shortly afterwards at prices much below their market value.

Mr. Z. Hebert, of the firm of Hudon, Hebert & Cie., was the first witness called. He stated that his firm had been doing some business with the West Lorne Company, which always gave entire satisfaction. As for the prices at which Mr. Hunter was charged with selling the goods, he thought some of them were ridiculous; but he would not dare to characterize the defendant's action, as all depended on the circumstances. If the goods were rubbish, perhaps Mr. Hunter was justified in selling them so low; but if they were in good order, and no understanding has taken place between the company and the defendant, witness thought the transaction was blamable. At the time of the sale in question, the markets for those goods was very well settled.

Geo. E. Forbes, of Forbes Bros., was the next to give evidence. He had bought some of these goods from Mr. Hunter, being under the impression that the latter was representing The West Lorne Canning and Evaporating Co.

Alex. Orsali, Wm. Middleton, J. E. Quintal, and Stewart J. Carter corroborated the above statements.

SLOW SELLERS.

A most thoughtful and instructive article on the subject of how to get rid of unsalable goods appears in a contemporary, but a local dealer solves the problem in three words—"Don't buy 'em." He is right—don't buy goods that will not sell and you will be all right.

Is it so difficult? Not at all. Of course, we are speaking of considerable quantities, as every grocer is liable to have a sample dozen left on his hands as a slow-selling novelty.

Shrewd dealers do not buy quantities of goods that they know nothing of, taking the salesman's word for their selling powers, and the inference is, when a store gets choked with slow-sellers, that the owner is incompetent.

Don't buy novelties in extensive quantities. Better sacrifice the discounts and take a broken package.—Merchants' Review.

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Currants "CLEANED and STEMLESS"

Selected especially for our trade from

THE FINEST FRUIT GROWN IN GREECE

"LEPANIO"

"VONITSA"

"AMBELO"

"FANCY VONITSA"

"KALAMOS"

"BLUE PEARLS"

"MOREA"

Selected Valencias

J. MAYANS GRUSTAN, DENIA

In 7-lb. Quarter Boxes and 14-lb. Half Boxes.

Arriving

NEW HALLAWEE DATES NEW TARRAGONA ALMONDS

THE EBY, BLAIN CO. LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

.....TORONTO

AMONG TORONTO RETAILERS.

*Buying
Country
Produce.*

I have frequently made mention of the fact that a large proportion of the retail grocers whom an outsider would designate as successful, seem to be well equipped for their business. The equipment specially referred to is the capacity to judge the wants of the public, and the selling qualities of the numerous articles they are asked to handle. Before any grocer can consider himself fully equipped, he must have learned to value country produce at its true worth. Even this, however, does not seem to be sufficient in Toronto. Here one must know how to get the choice produce, if he is to have it. I had an interesting talk, a few days ago, with A. White, grocer and provision dealer, College street. Mr. White has a business which is one of the largest of its kind west of Yonge street. While standing in front of his store, my attention was directed to the display of country produce, butter, eggs, apples, poultry, etc. I asked how it was that he was so fortunate in having such a choice stock of these goods. He slowly examined the goods I referred to, then turning to me he replied: "There is not much use counting on fortune to get us nice eggs and butter: We have to be on the look-out for them. I have made ar-

rangements with a number of farmers, whose goods I can depend on, by which they bring me all their produce. I give them the highest price possible. This has proved highly satisfactory. Then, in the morning, early enough to catch the first farmers coming to market, I go out to Dundas street and, by personal examination, I can always secure an abundance of the very best produce coming into the city. I do not get back to the shop till after 10 o'clock, but the time spent buying in this way results so satisfactorily that I have followed this system of getting these goods for years." There may be a suggestion in this for some dealers, who frequently have to inform their customers that they have not any eggs, butter or poultry, as the case may be, that they "would like to recommend." At all events, it proves that Mr. White deserves the success which has attended his business.

A Secret.

On Monday morning this week I met a city traveler well-known as a baseball enthusiast, and asked, as is my wont, for "the latest news." With an air of mystery, he told me that on condition that I would not give away his identity he would tell me a "secret the trade are bound to learn some day." I made the requisite promise. Then he gravely informed me that two prominent College

street grocers and one from Arthur street had returned from a two weeks' hunting trip without killing a deer. As two at least of the grocers mentioned are noted for their prowess in the deer hunt, he says they are endeavoring to "hush the matter up," but "truth will out." Of course, such a secret as this is too good a "scoop" to let pass, but I would remark that if the reputations of these three grocers as marksmen is depreciating, one of them still wears with pride the laurels of victory won on more than one occasion on the baseball field at the expense of the travelers. Every dog has his day.

THE RAMBLER.

VISIT FROM A LONDON SOAP MAN.

Mr. F. S. Cleaver, proprietor of The F. S. Cleaver Soap Works, London, England, paid a flying visit to Montreal last week. He is on his annual trip to America, and it was his intention to have spent several days in Montreal, but, owing to the heavy storms the past week, the steamer was delayed two days, and he had to leave the same day to keep an appointment in New York. He expressed himself as well pleased with his business in Canada, and was sorry that his arrangements were such that he could not spend more time in the commercial metropolis. His American business has increased to such an extent that he has established a branch factory in New York, whilst for Canadian trade they carry a large stock in Montreal. Mr. Chas. Gyde, of 22 St. Francois Xavier street, is the Canadian agent.

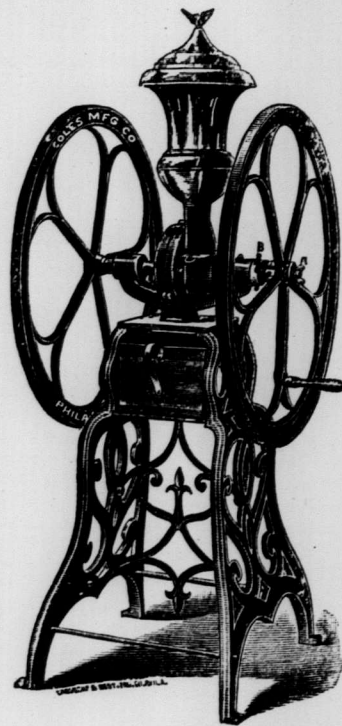
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SICILY FILBERTS

For Prompt Shipment.

GET OUR QUOTATIONS.

H. P. Eckardt & Co. - Toronto



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
 Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
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Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolsens.



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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

**CLERKS AND MANUFACTURERS
CONNIVING.**

As will be noticed by a report, printed elsewhere, at the last meeting of the Toronto Retail Grocers' Association, a resolution was adopted unanimously denouncing the practice of certain manufacturers in offering clerks in retail stores inducements to push their goods in preference to those of other manufacturers.

It will be remembered that this matter was first brought to the attention of the trade by a communication which appeared in THE CANADIAN GROCER a couple of weeks ago.

The manufacturers who employ this method cannot be blamed. It is business.

But what is business for the manufacturers is not business for the clerks.

No clerk has any right to enter into an agreement with any manufacturer whereby the latter's goods shall be pushed in preference to those of a competitor.

If it is the duty of anyone to enter into such an agreement, it is the merchant and not his employe.

The goods may be the best on the market,

or may yield a better profit. And, again, they may not. Who, then, is to decide that, if it is not the merchant?

Clerks who arrogate to themselves duties in this particular which belong to their employer are not acting honestly. If they have the consent of their employer, that alters the case entirely. But until they have they should eschew all collusions with manufacturers, particularly in regard to such matters as are herein specified.

STRONG CANNED CORN.

The feeling in regard to canned corn is gathering strength, if the fact that the wholesale houses are gradually marking their figures up is any criterion.

One house in Toronto has fixed its price at \$1 per dozen. Others are moving up to 95c. At the time of writing there is still some to be had at 85 to 90c., but wholesalers who quote the minimum figures intimate that they intend following the example of their confreres.

More inquiries are heard this week, although they chiefly come from Manitoba and other outside points. An effort to get a round lot from wholesalers brought out the fact that none of them were willing to accept less than 90c. per dozen.

There are a few lots being offered by canners at 85c. per dozen delivered.

The price of canned corn appears to be getting dangerously near the point where it may be expected to interfere with consumption.

PEPPER AGAIN ADVANCES.

Pepper is again tending upwards. Within the last week black pepper has advanced $\frac{1}{4}$ to $\frac{3}{8}$ c. per lb. in London and New York.

Supplies coming forward have been light for some time, and New York has been holding off until lately, but, finding that stocks cannot be replaced at old prices, buyers there are accepting the inevitable.

Exports from Singapore and Penang during the past 10 months were only 8,765 tons. During the same period in 1897 they were 10,929 tons; 1896, 12,414 tons; 1895, 15,107 tons; 1894, 16,913 tons; 1893, 17,014 tons; 1892, 18,799 tons.

This is a decrease of nearly 20 per cent. compared with the same 10 months of 1897, and of over 53 per cent. as compared with 1892.

BANANAS AMID SCARLET FEVER.

A TORONTO physician, who has been attending an Italian fruit dealer's child for scarlet fever tells a tale that, for precautionary purposes, should be repeated far and wide.

Scarlet fever is a most infectious disease, but notwithstanding this, suspended to the ceiling of the sick child's room were clusters of bananas, while scattered around the room were half-opened boxes of fruit. Then, the mother alternately waited upon the sick child and customers.

This is certainly a case which demands the most rigorous action on the part of the health department of the "Queen City."

Every man has a right to earn a livelihood in any and whatsoever way he chooses, as long as he transgresses no law in so doing, but it is by no means safe for people to patronize these Italian fruit dealers and pedlars who have become so numerous everywhere. Their homes, which are the abodes of filth, are also the warehouses for their fruit, which over night, in many instances, is stored under beds and suspended from the ceilings of sleeping apartments.

It may not be either possible or just to put these people out of business, but it is possible, and justice demands it, that a system of inspection so rigorous be inaugurated, that a repetition of the case cited shall be less possible.

A BOARD OF TRADE'S INNOVATION.

The Orillia Board of Trade has decided to procure sign-boards to be placed at prominent places on days of meeting, inviting those who are interested in schemes for the welfare of the town to attend.

This is a little thing, but it might be a good thing. The boards of trade in this country have practically become organizations whose members meet in secret and gravely discuss matters which are seldom of public interest. At any rate, that is what is to be gathered from the very little that these organizations do for the benefit of either the town or city in which they are located or for the country in general.

Boards of do-nothing rather than boards of trade, would be more suitable names for some of them, for the word "trade" is practically a synonym for action.

It is hoped the innovation of the Orillia Board of Trade will bear much fruit.

UNENTERPRISING CANNED GOODS MEN.

CANADA has conditions which make her the ideal country for developing the canned goods industry.

Nature has been most liberal in her bestowal of fruits and vegetables in regard to quality, quantity and variety. Canada is a goodly country in this respect.

The legislators of the land, too, have been careful that they should not be considered less liberal than Nature. They have been most liberal.

They have given the packers a good 40 per cent. protection on canned fruits and 65 to 75 per cent. on canned vegetables.

Here we see what we do not always see, the legislators of the country cooperating with Nature in an effort to produce certain commercial results.

But these causes have not produced the effects which one would naturally have expected.

There are plenty of canning factories in the country for the home market. In fact, there are too many. And every new one that starts up makes most of those already in the field feel alarmed, as though an enemy of terrible proportions was advancing.

Most of the factories however, are in anything but a thriving condition. The packers formed associations, fixed prices, and sold through a selling committee, but still the conditions were no better. Some have pleaded that the tariff should be higher, but the fact that they have the home market to themselves makes it clear that the trouble does not lie in that direction.

Then, as to the export trade in canned goods, that, compared with the possibilities of the country, is insignificant indeed. The exports of canned vegetables are less than they were seven years ago, and, while in fruits there has been a decided increase, yet the quantity is small in view of the possibilities. The following table shows the exports of canned vegetables and canned fruits respectively from 1890 to 1897:

	Canned Vegetables.	Canned Fruits.
1890	\$13,515	\$ 8,925
1891	13,586	39,772
1892	1,273	62,140
1893	27,950	47,957
1894	13,727	22,369
1895	13,862	109,122
1896	2,707	86,755
1897	9,647	141,934
Total, 8 years.....	\$96,267	\$509,074

Here is only a little over \$600,000 of canned goods, fruits and vegetables all told, in eight years.

Nature has been beneficent, the Government has been liberal. What then is the cause of the unsatisfactory condition of the canned goods industry in Canada? Obviously the fault can be with no one other than the packers themselves.

They meet together in their association, but they cannot trust one another. If one turns his hand over the others follow. If one gets out a particularly attractive label others imitate him.

Nine-tenths of them are trying to row in one boat, each fearing that if he gets into a boat for himself that the others will out-row him. And as each is waiting to see someone else take the initiative, the industry drifts. It is not forged ahead.

Quite a little has been done during the past few years in the exportation of gallon apples, but the men to whom the chief credit is due are not the packers. They are the middlemen, who have exploited the European market and sent the goods forward, largely under their own labels.

Ask a packer to-day and he will tell you that the field is already crowded. And so it is—with packers like unto a majority of those who are in the business to-day. But it is by no means overcrowded with packers who can initiate and not imitate; who can lead, and not follow; who can push for business, and not wait to be pushed.

In a word, what is wanted is men who know their business, men who have enterprise, men who will push their goods before the public and keep them there, men whose brands shall become household words.

These men will not only build up their own trade, but they will help build up the canned goods trade of Canada, which is possible of such development.

MR. GIBSON'S ELEVATION.

While it is to be regretted that so many Canadians have crossed the border and taken up their residence in the United States, it is gratifying to know that so many of them have made their marks in their adopted country.

Many Canadians will remember the portly

figure of Mr. F. James Gibson, formerly of Bryant, Gibson & Co., of Toronto, manufacturers of "John Bull" pickles and sauces. A few years ago he went to New York, where he eventually established a reputation as an advertisement writer and critic. And now the New York papers to hand report his appointment to the management of the large dry goods house of Journeay & Burnham, Brooklyn, and speak of him in the highest terms.

JAPAN TEA IN CANADA.

The exports of Japan tea to Canada up to Oct. 18 show a marked increase compared with the corresponding period a year ago.

The total shipments from Yokohama were 5,382,201 lb. and from Kobe 3,626,885 lb., a total of 9,009,086 lb., an increase of 1,552,644 lb., compared with the same period last last year, when the quantity was 7,456,442 lb.

The exports of Japan tea to Canada for the whole of last season were 8,913,654 lb.

The chief cause of this increase is doubtless the United States specific duty of 10c. per lb.

Have a mind of your own if you would have a business of your own.

CURRANTS CABLED HIGHER.

Late cables to Montreal brokers from Patras, state that the currant market is 6d. higher on all grades, and that demand is quite active. The asking prices now are 14s. 6d. for Provincials, 14s. 9d. for Filistras, and 15s. 9d. for Patras.

Trying to earn a reputation on poor quality goods is like trying to earn a reputation for morality by evil practices.

EXPORTS OF CEYLON TEA.

The exports of tea from Colombo, Ceylon, to September 22 show an increase of over 3,000,000 lb., compared with the same period in 1897. The figures in detail are as follows:

United Kingdom	70,909,101	72,561,149
Germany	249,474	18,713
Russia	1,654,865	324,812
Australia	10,709,888	9,203,300
America	1,801,059	561,632
Other ports.....	2,369,332	1,572,000
	87,693,719	84,410,707

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ANOTHER RISE IN MOLASSES.

AN effort which some Montreal jobbers made this week to procure fresh supplies of Barbadoes molasses developed renewed strength in this commodity, holders asking an advance of 1/2c. per gallon on what they demanded six days ago, and at this moment values have a steady upward tendency.

One or two wholesale firms were successful in procuring 50-puncheon lots at 29c., but now, although they have bid 29 1/2c., holders refuse to let go, being firm at 30c. for round lots, and expect even higher prices than that.

Jobbers are disinclined to purchase heavily at these high prices, owing to a fear of being caught by a reaction with high-priced goods in stock, but it looks as though they would perforce be compelled to concede what holders ask, as consumptive demand is becoming brisker each week, while supplies on spot are certainly the smallest for years past.

Another important element of strength is the fact, that advices from other points in Canada, notably in the Maritime Provinces, state that supplies are barely sufficient for the requirements of the trade, so that Montreal traders cannot, as in the past, draw on these outside sources for supplies.

SHOULD BE AN INVESTIGATION.

The frequency of railway accidents in Canada lately, some of which were attended with such deplorably fatal results, is causing much comment, and should be investigated thoroughly.

The alleged carelessness of an employe may be the effect of a cause for which the employe may not be really responsible.

It is charged that, in the paring down process, with a view to earning dividends for shareholders, the labor of railway employes has been made excessively taxing upon both their physical and mental energies.

It may or may not be true. From what we can gather, there is more than a suspicion that it is true.

Corporations, and especially railway corporations, commonly squeeze their employes either by short pay or long hours, and frequently both, and, if this is being done by the Canadian Pacific and Grand Trunk railways, the country has a right to know

it, for it is not merely the welfare of the employes that demands attention, but the safety of the thousands of people who travel night and day upon the steel highways.

It is on such occasions as these that the want of a railway commission is most keenly felt.

DROPS FROM THE EDITOR'S PEN.

A dead town is usually full of dead merchants.

Perseverance applied to brains forces prosperity.

Slow-selling goods are sand in the business lubricant.

Keep to the front in business if you would keep in evidence.

Because a man cannot reach the seventh heaven of business prosperity, there is no reason why he should throw himself from

the third or fourth heaven. No ambitious man ever yet reached his final ideal.

Trust not a customer regarding whose honesty you may have doubts.

Financial embarrassment does not seem to embarrass some people at all.

He who cannot think should leave business matters alone and go into politics.

A word to the wise may be sufficient, but to the unwise many words are as nothing.

There is a fortune in good manners; and he who has not got them can get them.

SUGAR TEN CENTS HIGHER.

The Montreal refiners on Wednesday decided to advance prices on all grades of sugar 10c. per 100 lb., and, naturally, jobbers had to follow suit. The base price, therefore, is now \$4.50 in Montreal for standard granulated and \$4.68 in Toronto, with all other grades below that proportionably higher. Our market report had gone to press before this change was announced.

EVIL OF LOW-PRICED PICKLES.

ONE of the causes of the failure of the pickle industry to develop in Canada is the mania the majority of the manufacturers have for putting up low-priced and low-grade pickles.

They evidently imagine that, by putting up coarse vegetables with wood acetic acid and in unattractive bottles, they can compete with the pickles which are imported from Great Britain and the United States. Never was a policy more short sighted.

Pickles are not like jackknives: You can always tell the quality of them at once—always by the taste, and frequently by the eye.

Some of the domestic pickles on the market are simply a disgrace to the manufacturers. Not only are they badly put up, but they positively have an unhealthy appearance.

The pickle, if it is anything, is an appetizer. But some of those of Canadian product to be found in the sample-rooms of the wholesale houses suggest rather colic, dyspepsia and various other stomach troubles.

Whatever in the world caused the makers of such goods to imagine they could thus compete with the imported article it is impossible to conceive.

Bad may compete with bad, but such trash as we see on this market of home product never can compete with the first-class article. Even the cheap pickles which are brought into this country from the United States have a nice appearance, and are put up in attractive packages.

Any manufacture of pickles will only become a staple on the market after it has earned a reputation. And it necessarily follows that if it is to earn a reputation it must be of good quality.

No matter how good a pickle may be, it takes time for it to secure a place in the market, and then only after it has been given a great deal of publicity.

Pickle makers in Canada who are not prepared to follow these methods had better get out of business, and the sooner the better, for the unsatisfactory nature of the pickle industry in this country is due to the unsatisfactory and unbusinesslike methods employed in attempting to propagate it, and not to the unkindness of Nature.

A GOOD ARTICLE IS SURE to bring profitable results to the dealer in it.

"SALADA"

CEYLON TEA

is acknowledged the best tea sold in Canada, and brings pleasure and trade to those handling it.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners' and Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited

KENTVILLE, NOVA SCOTIA

YOU WANT

the best selling Pickles there are in the market.

THEN TRY

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... PICKLES

Prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

Defiance Canned Lobster

BEST ON MARKET

1-lb. talls.

Cable brand, talls and flats.

J. & R. McLEA

General Commission Merchants
MONTREAL.

J.Y. GRIFFIN & CO.

Wholesale Produce

...and...

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Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.

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VANCOUVER.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned, also take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.

HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 17, 1898.

GROCERIES.

NO particularly new features have developed in the wholesale grocery trade during the past week. Business is, on the whole, good. The position of the canned goods market remains strong, with corn tending upward. Coffees are quiet and steady. Tea is one of the most active lines in the wholesaler's list. A good deal of attention is being given to foreign dried fruits, especially in view of the fact that the Bellona's cargo is now being taken into the warehouses. Black pepper, tapioca and sago are all firmer in the outside markets. Sugars are firm and in good demand. In syrups, the views of buyers and sellers are apart. New season's filberts are on the local market this week.

CANNED GOODS.

The feature of the canned goods market is the development of higher prices in canned corn. One house has advanced its price to \$1 per dozen; others are quoting 90c. and \$1, and, although at the time of writing there are one or two houses quoting from 85c. up, yet each house is gradually marking its figures up. The lowest price being asked by packers is 85c., as far as can be ascertained. An inquiry has been received this week from Winnipeg for a mixed carload of canned vegetables, but it does not appear to have led to any business. Canned tomatoes remain in much the same position as a week ago, wholesalers' quotations being from 85 to 90c. There are a few offerings by the packers at from 80 to 85c. Canned salmon is firm and unchanged at quotations.

COFFEES.

Although the cable advices have indicated a rather weaker feeling in Europe, the price of Brazilian coffee has remained steady on this side of the Atlantic, on account of the light deliveries at Rio and Santos. Locally, the market is quiet and featureless.

SYRUPS AND MOLASSES.

The Canadian refiners are offering a few bright syrups, but their views are so much above those of buyers that no transactions appear to have taken place. Wholesalers are doing a fair business in syrups. In molasses, a fair trade is being done. The cheaper grades of molasses have sold at lower prices in New Orleans, during the week, but the price of open kettle goods is firm.

SUGARS.

The condition of the market is most satisfactory. Beet sugar advanced on Monday in London, and cane rules firm, while in New York granulated sugar was advanced $\frac{1}{8}$ c. per lb. by both the Trust and the independent refineries. The price in Canada is unchanged, \$4.58 Toronto still being the quotation. The demand is good.

NUTS.

There is not much doing in nuts yet. The first shipment of new season's filberts arrived this week. The cost price is about $\frac{1}{2}$ c. per lb. dearer than a year ago.

TEAS.

There is a good inquiry for Japan teas for importation at about 16c. per lb., but there are very few of this description to be had. Teas can be obtained at 15 to 17c., and low-grades at from 12c. up, but these are not wanted. Exports of Japan tea to

*See pages 31 and 32 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

Canada were 9,009,086 lb. up to October 18, compared with 7,456,442 lb. the same date last year. Stocks of low-grade teas in Japan are still large. On the medium and finer grades the market is firm.

The London market keeps decidedly strong in Ceylon teas, although a tea circular under date of London, November 4, stated that while competition was good for all teas up to 10d. per lb., the better grades showed a decided weakness, a reduction of 1d. per lb. being frequently chronicled. In regard to Indian teas, the circular said the market easily absorbed the supplies at very firm rates, any tendency being towards a hardening in price. The deliveries of Indian tea in London during the past five months were nearly 7,000,000 lb. over the corresponding period of 1897, but, in spite of this, stocks at the beginning of the present month were below those of October 31, 1897. The low price of Indian teas appears to have caused a remarkable increase in their consumption.

SPICES.

Black pepper is $\frac{1}{4}$ to $\frac{3}{8}$ c. per lb. higher in London and New York, than a week ago, while exports from Singapore and Penang during the first 10 months of the year were

only 8,765 tons against 10,979 the same period last year.

RICE AND TAPIOCA.

Patna rice is advised 20c. per cwt. dearer. There has been a little business done for import during the past week in this description of rice. The wholesale trade is quiet in rice. Tapioca is 1s. per cwt. dearer. While some business for importation has been done during the week at slightly below the full advance, subsequent attempts to do so on the same basis were not successful, proving that the market is firm at the higher figures.

FOREIGN DRIED FRUITS.

CURRENTS — Wholesalers report trade good in currants, and the market is well supplied, the Bellona's cargo now coming forward. A little business has also been done for import. Advices from Greece say there is not a great deal of fruit left for import.

VALENCIA RAISINS — There is a large quantity of fruit going out, and the volume of business, so far this season, is larger than usual, but prices are unsatisfactory, wholesalers commonly selling from $\frac{1}{4}$ to $\frac{3}{8}$ c. below the actual cost.

MALAGA RAISINS — Shipments came forward this week ex Bellona, and the market is now well supplied. There has not been much business done yet. We quote: London layers, \$1.80; black baskets, \$2.20; blue baskets, \$3.10.

CALIFORNIA RAISINS — The market is firm, and it is said that the stock of prime raisins remaining on the Coast only amounts to about 650 cars.

PRUNES — The situation is without change. A moderate business is being done.

FIGS — The market is quiet, and wholesalers are still selling below what it would cost them to lay down Eleme figs at to-day's prices. We quote: 17 to 18c. for 1-crown, to 25 to 28c. for 7-crown Eleme figs; tapnets, 4 to 4 $\frac{1}{2}$ c. per lb., and naturals at 7 to 7 $\frac{1}{2}$ c. per lb.

CANDIED PEELS — Not a great deal doing yet. The ruling quotations are: Lemon, 10 $\frac{1}{2}$ to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

GREEN FRUITS.

This week has witnessed substantial reductions in the price of oranges, lemons and cranberries. Jamaica oranges are 50c. per bbl. cheaper, and are in excellent demand. There has also been a healthy demand for lemons, which have been so scarce that all shipments have been well cleaned up. There

SURPRISE SOAP

Is a pure
hard soap.
Retails at 5 cents.

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
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ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

is now a better supply on the market, and, as a result of the reduction of \$1 per chest for Malagas and 50c. per box for Messinas, a large movement is expected. There is little doing in bananas. These continue unchanged in price. There has been a large inquiry from Canada and United States points for winter apples, but the movement has not equaled the expectation of holders, who are placing their stock in cold storage. The movement of cranberries has been strong, but the receipt of large quantities from Nova Scotia has resulted in a reduction of 50c. per bbl. Spanish onions have also declined 5 to 10c. Malaga grapes, sweet potatoes and late varieties of pears are in good demand, and are unaltered in price.

COUNTRY PRODUCE.

EGGS—Receipts of fresh gathered are small, and a healthy demand keeps prices firm. An advance of ½c. is noted. We quote: Fresh gathered at 18½ to 19½c., though 20c. is frequently asked. Held fresh and cold stored stock are in moderate demand at about 14½ to 15½c. Limed are moving briskly at the same figure. From 14 to 15½c. is paid at outside points for cases.

POTATOES—The market is quiet. From 50 to 55c. is paid for car lots, and 60 to 65c. for small lots on the market.

POULTRY—Receipts are large. Chickens are in good demand at a reduction of 10c. in price, as the demand is sufficient to absorb the large quantity offering. Wild ducks continue to arrive freely, and are unchanged in price. They range in value from 20 to 25c. for teals and widgeons, to 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—The market for dried apples is in an abnormal condition just now, as buyers from New

York and Philadelphia, who have contracts to fill, have by their anxiety to buy caused an advance of ½c., bringing the price from 4½ to 5c. per lb. for No. 1 stock. Common stock is quoted at 3½ to 4c. A decline from these prices is probable soon after the outside buyers stop purchasing. This condition of affairs in regard to dried apples has naturally affected the evaporated apple market, and at present the feeling is firm at 7½ to 7¾c. f.o.b. at country points for car lots. The jobbing price is steady at 8 to 8½c.

BEANS—Hand-picked are in good demand at \$1.10. Common stock is easy at 80 to 90c.

VEGETABLES—A good, healthy demand is noted for all stock. Vegetable marrows are done. Turnips, beets, carrots, and parsnips are now quoted by the bag. Squashes are \$1 per doz. dearer. We quote as follows: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 50 to 75c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 60c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1 to \$1.10 per bag; butter squash, \$2 to \$2.50; pumpkins, 65c. to 75c.; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—Owing to the large receipts, the feeling re dairy butter is weak, with ½c. declines noted for all kinds. Creamery is easy. We quote at outside points: Dairy tubs, 12½c.; prints, 12½ to 13½c.; large rolls, 12½c.; creamery prints, 17 to 17½c.; tubs and boxes, 16¾ to 17½c.

CHEESE—The market is firm. The feel-

ing is growing that the conditions warrant an advance. We quote: 8 to 8¾c. for early makes, and 9 to 9½c. for late makes.

PROVISIONS.

Receipts of dressed hogs up to date have been large compared with former years, but there has not yet been from the receipts any striking evidence of the large increase in the number of hogs grown this year, as was anticipated. The large houses here did not, however, expect the increase to be striking until toward the middle of December. It is expected that from that time packing-houses will be taxed to cut up all hogs offering. Long clear bacon, rolls and shoulder hams are ¼c. cheaper. Stocks of lard are well cleared up, and a good demand has resulted in an advance of ½c. Barrel pork is easy, with a decline of 50c. noted for short cut and clear shoulder mess.

FISH.

Ciscoes and haddies are considerably weaker. The former have declined 25c. per 100 and haddies 1c. per lb. Otherwise there is no change. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.25 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

SEEDS.

The bad condition of country roads has somewhat retarded the delivery of both

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
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Established 1882

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McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

SARNIA

Water White
Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

HAMS
BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited
TORONTO

alsike and red clover this week. The feeling regarding alsike is easy, as foreign buyers seem to have their wants supplied. Jobbers are, consequently, judging samples, offering more closely, and, though last week's figures, \$2.75 to \$4.25, still hold good, samples slightly off grade are not so freely accepted. The red clover market conditions are unchanged at \$3 to \$3.75 for last year's, and \$3.50 to \$4.25 for this year's crop. About \$4.50 is sometimes paid for extra choice samples of this year's growth.

GRAIN, FLOUR, BREAKFAST FOODS

GRAIN—The wheat market is firm, but no change is noted, prices continuing at 69 to 70c., on cars outside, for both red and white. The street market has been quiet, owing to bad roads. Prices are firm. We quote: Wheat, white, 74½ to 75c.; red, 74c.; goose, 72c.; peas, 69c.; oats, 32c.; barley, 51c.; rye, 49c. No. 1 hard Manitoba is firm at an advance of 1c., now being quoted at 81 to 82c., Toronto freights.

FLOUR—An all round decline of 10c. has ensued. We quote: Manitoba patents, \$4.20; Manitoba strong bakers', \$3.90; Ontario patents, \$4 to \$4.10; straight roller, \$3.25 to \$3.35, Toronto freights.

BREAKFAST FOODS—Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

SALT

No change is noted. Trade is brisk. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

HIDES, SKINS AND WOOL

HIDES—No change in price. The market is weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

Direct shipment of

CURRENTS from PATRAS just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.

Also SALTPETRE, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED

QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. TORONTO.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

RUTHERFORD, MARSHALL & CO.

68 Front Street East, Toronto.

New
Messina
Lemons

300's—360's

WE WANT
YOUR TRADE

Clemes Bros.

PRICES RIGHT
QUALITY BEST

Sweet
Jamaica
Oranges

BARRELS AND
BOXES

STILL THEY COME!

JUST IN

FIVE

JUST IN

50 20-lb. boxes



California Fancy Cluster Table Rasins.

Beauties—compare favorably with the best Malagas.

150 cases Phœnix 2½-lb. Genuine Singapore Pineapple.

This beautiful fruit is put up whole, and in such a manner as to retain its natural flavor.

150 boxes, 28-lb. each, Bevan Bull brand Shelled Almonds.

These need no recommendation.

50 cases Armour Baked Beans in Tomato Sauce.

When you say Armour's goods, you mean "nothing finer"—try them.

TO ARRIVE IN A FEW DAYS:

250 25-lb. boxes Dufour Imperial Plums, 100's to the lb.

Nice stock. First quotations still rule, though prices have advanced in France.

500 50-lb. Ostrich brand Bosnia Prunes.

Large juicy fruit, always attractive, and a good seller.

1,700 boxes were lost in the "Westmeath;" this has stiffened the market, but we would never think of taking advantage of it.

500 boxes Finest Evaporated Sour Apples,

From one of the best houses in the west. We may have been rather early in buying, but, to all appearances, we will not regret it, nor will our customers.

150 10-lb. boxes California Figs

50 boxes of 10 1-lb. packages each, California Figs.

These, though new on this market, are sure to attract the attention of our customers. There is no reason why California should not raise the finest walnuts. This is a trial order and they ought to go fast. They never do things by halves in that country.

100 cases 1-lb. Barataria Oysters.

100 cases 2-lb. Barataria Oysters.

...will be supplied on account of the large demand for this well

150 10-lb. boxes California Figs
50 boxes of 10 1-lb. packages each, California Figs.

These, though new on this market, are sure to attract the attention of all buyers of California Figs.
This is a trial order and they ought to go fast. There is no reason why California should not raise the finest walnuts.
They never do things by halves in that country.

100 cases 1-lb. Barataria Oysters.
100 cases 2-lb. Barataria Oysters.

We have some of these in stock, but we have to keep well supplied on account of the large demand for this well known brand.

100 cases 2-lb. Log Cabin Baked Beans, flat tins.
50 cases 3-lb. Log Cabin Baked Beans, tall tins.

Nicely put up, and great favorites everywhere.

25 cases Brown Bros. 1-lb. Choice Clams.

These may not have little necks, but you can guarantee that they will make a nice chowder.

TO ARRIVE IN DECEMBER

DIRECT FROM SINGAPORE :

400 bags Medium Pearl Tapioca.
50 bags (Fine) Seed Tapioca.
50 bags Flake Tapioca.

Prices are advancing, place your order "to arrive," it is the safest way.

100 bales Pure Mayette Grenoble Walnuts.
100 boxes, 55-lb. each, Shelled Walnuts.

Our first lot of these is not large, if you want your share, don't delay.

LOOK AT THIS ATTENTIVELY!

WE ARE NOT JOKING. IT IS A JOB.

150 boxes Connoisseurs Clusters, "Bull" brand, Malaga Table Raisins,
Season 1897, but kept in cold storage, and in first class order. At a clearing price. The sharp buyers should not lose this rare occasion.

There is nothing which pleases us more than to give you prices—just ask for them.

L. CHAPUT, FILS & CIE., Montreal.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins continue firm at 75 to 80c.

WOOL—The market is dull. No change in prices, which are steady at 15c. for fleece, and 10c. for unwashed.

MARKET NOTES.

Eggs are $\frac{1}{2}$ c. per doz. dearer.

Cranberries have declined 50c. per bbl.

All grades of flour have declined 10c. per bbl.

Dried and evaporated apples have both advanced $\frac{1}{2}$ c. per lb.

R. B. Noble has been appointed agent in Toronto for The Brantford Soap Works.

Copy for advertisements, etc., will, next week, need to be in this office one day earlier than usual, on account of Thursday being a public holiday.

Long clear bacon, rolls and shoulder hams have declined $\frac{1}{4}$ c. Short cut and clear shoulder mess pork is 50c. cheaper. Lard has advanced $\frac{1}{4}$ c. in pails.

W. M. Fielding has been appointed manager of the Toronto branch of The F. F. Dalley Co., Limited, Hamilton, and the office and sample-room have been removed from 60 Front street east to 48 on the same street.

QUEBEC MARKETS.

MONTREAL, Nov. 17, 1898.

GROCERIES.

THERE has been a good volume of business in groceries in a distributing way, but the movement from first to second hands has been nil, which, of course, imparts dullness to the general situation. The truth of the matter is that jobbers are not bothering themselves much regarding supplies, but are busy in filling orders from their customers, and, apparently, have enough to get along with at present. The more active lines have been, tea, sugar, dried fruits and canned vegetables, in all of which a good trade from second to third hands is in progress. Values, as a rule, are steady; in fact, in several important particulars, point higher, as will be noted in the appended market reports.

SUGAR.

The sugar market has ruled firm here during the past week, and the demand from retailers is quite keen at present, a good distributing trade being in progress. All grades of refined sugar advanced $\frac{1}{2}$ c. in New York on Monday, and this has, to a certain extent, stiffened the tone of refiners here. The raw article is very firm abroad also, beet in London being $\frac{3}{4}$ d. higher than it was last week, with an increased demand at 9s. 9 $\frac{1}{2}$ d. for November,

and 9s. 10 $\frac{1}{2}$ d. for November delivery. Cane is cabled firm also, with little offering, and prices are unchanged, Java, 12s 3d., and fair refining at 10s. 9d. In New York, raw is strong and held higher at 3 13-16 to 3 $\frac{3}{8}$ c. for fair refining; 4 $\frac{3}{8}$ c. for centrifugal 96 test, and 3 9-16 to 3 $\frac{3}{8}$ c. for molasses sugar. Prices at the refinery here are firm as last quoted.

SYRUPS.

There is a fair demand for syrups, stocks of which continue light, while values are steady.

MOLASSES.

The firm feeling noted in Barbadoes molasses last week is intensified, if anything, and holders are asking a good deal more money for round lots this week than they did. Jobbers have not made any quotable change yet, but if the cost from first hands continues to appreciate they will, of necessity, be compelled to mark up their range in proportion for single puncheon lots. Demand also is becoming brisker and as it increases many jobbers are experiencing difficulty in filling orders, and, for single puncheons, 32c. is asked with 1c. less for car lots.

DRIED FRUIT.

The jobbing inquiry for Valencia raisins is quite seasonable, but little is doing in a large way, the only transaction in this connection lately being the placing of 1,000 boxes selected, ex Bellona, at 5c. In a jobbing way, prices are steadily held, as last quoted.

California raisins are scarce on spot, and jobbers who have any consider them very good property, and are asking more money for them this week as a result of the state of affairs on the Coast.

Sultana raisins continue firm, as last quoted.

California prunes move quite freely at quotations, and there has been a fair trade in European sorts also.

There has been very little doing in currants, and prices are unchanged. Cables from Patras, however, are 6d. higher than they were.

Dates and figs are firmly held, and the demand is of a good seasonable character.

NUTS.

The strength in shelled walnuts has been well maintained, and other sorts also are firm, as a rule.

CANNED GOODS.

There has been a good demand for corn, peas and tomatoes from retailers, and prices on all three rule steady. The same can be said of several lines of canned fruits, but, in a large way, the market is as dull as the proverbial ditchwater, no business of this sort being noted from first to second hands. Prices, generally, are steady here.

TEA.

The demand for tea from retailers has been quite brisk, but the fact has not had any influence in creating any demand between first and second hands, buyers and sellers being apart as to value. With light stocks, however, business in this respect ought to brighten up. Low grade black teas are quite scarce, also Pingsueys, running from 13 to 14c. Cheap third crop Japans are offering at 12 $\frac{1}{2}$ to 14c., but so far no transactions have taken place in them. The range named for these is, of course, from first hands in a large way.

COFFEE.

Coffee remains steady, with a fair volume of trade passing, chiefly in Maracaibo, which has changed hands in 25 and 50 bale lots at 9 to 10c., also Santos and Rios at 7 $\frac{1}{2}$ to 10c.

GREEN FRUIT.

There has been little change in the green fruit market during the past week. Lemons are in fair demand for the season, and oranges are arriving in much better condition, values on both being steady, and some good-sized sales of Jamaica stock are noted. Demand for Canadian pears in barrels is very slack, but prices are unchanged. Malaga grapes have advanced quite sharply on the week. Cranberries and Spanish onions rule steady.

APPLES.

There is a good demand for apples at \$2.75 to \$3 for car lots of No. 1, and \$2 to \$2.50 for No. 2. Jobbing lots are 50c. per barrel higher. A lot of the stock arriving shows very poor quality.

FISH.

The favorable change in the weather has tended to increase the demand for all lines of fish to some extent, consequently, the market, on the whole, during the past week, has been more active with a larger volume of business doing. There has been no important change in prices to note in any line. The market for green cod and mackerel is very firm, on account of the limited supplies, and prices are firmly held at the recent advance. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per $\frac{1}{2}$ -bbl.

There continues to be a steady demand for prepared fish, and as stocks of such are still small the feeling is firm at unchanged prices. We quote: Pure boneless codfish, 5 $\frac{1}{2}$ to 6c. per lb.; dressed or skinless codfish, 4 $\frac{1}{4}$ c.; soft cured, 3 $\frac{3}{4}$ c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3 $\frac{1}{2}$ c.

The demand for fresh fish has been good, and as supplies have been just about equal to the requirements prices have ruled steady. We quote: Haddock, 3 $\frac{1}{2}$ c.;

Manitoba do 5 $\frac{1}{2}$ c., and P

The offer large, for fair, and p We quote: herrings, \$1 herrings, 10 blaters, 90 CC

EGGS—T was fair, an We quote: No. 1 cand 13c.; Mon culls, 9c. p

POULTRY in poultry weather, We quote: 6 $\frac{1}{2}$ to 7 $\frac{1}{2}$ c 5 $\frac{1}{2}$ to 6 $\frac{1}{2}$

GAME—mand for meet with firsts, and

BEANS—small job steady. 95c. to \$1

HONEY—Prices are White cl 7 $\frac{1}{2}$ c.; da to 6 $\frac{1}{2}$ c.;

MAPLE maple pr as follow: lb.; in tir Sugar, 6

POTAT tatoes is somewha firm, wit mon to f

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The l again t for sma prices. dian p pure Ca per lb., per lb. 10 to 1

Ches of the steady the fi Values quote: 9 $\frac{1}{4}$ c.; 9c.; fi pool ce Butt whole,

Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

The offerings of smoked fish are large, for which the demand is only fair, and prices have an easy tendency. We quote: Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 9c. to \$1.

COUNTRY PRODUCE.

EGGS—The demand from local buyers was fair, and the tone of the market is firm. We quote: Strictly new laid, 21½ to 22c.; No. 1 candled, 15 to 16c.; No. 2 do., 12 to 13c.; Montreal limed, 14 to 14½c., and culls, 9c. per dozen.

POULTRY—A fairly active trade was done in poultry, considering the unfavorable weather, and prices rule about steady. We quote: Turkeys, 8½ to 9½c.; chickens, 6½ to 7½c.; ducks, 7 to 7½c., and geese, 5½ to 6½c. per lb.

GAME—There continues to be a good demand for partridge, and all offerings meet with a ready sale at 55 to 65c. for firsts, and 40 to 50c. for seconds per brace.

BEANS—Trade in beans is chiefly of a small jobbing character, and prices rule steady. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

HONEY—In honey, business is very quiet. Prices are nominally unchanged. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c.; and dark, 4 to 5c.

MAPLE PRODUCT—The demand for maple product is nil at present. We quote as follows: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size. Sugar, 6 to 6½c. per lb.

POTATOES—The demand for choice potatoes is good, and such stock is becoming somewhat scarce, consequently prices rule firm, with sales of car lots at 50c., and common to fair at 40 to 45c. per bag.

DRIED APPLES—Rules steady, as quoted in our prices current.

PROVISIONS.

The local provision market was quiet again to-day, the demand being chiefly for small lots to fill actual wants, at steady prices. We quote as follows: Canadian pork, in barrels, \$16 to \$16.50; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

CHEESE AND BUTTER.

Cheese continues steady, and the balance of the make in the country is being steadily absorbed at full figures. Most of the factories are closing down also. Values here were firmly held. We quote: Finest Ontario fall cheese, 9½ to 9¾c.; finest eastern fall cheese, 8½ to 9c.; finest French fall cheese, 8¾c.; Liverpool cable, 42s. to 44s.

Butter rules dull and heavy, on the whole, but this does not alter the fact that

there are some buyers willing to pay extreme prices, for we hear of over 18½c. being paid for creameries in the Townships. This, however, is an exceptional case, and no fair criterion of the ruling price. We quote: Extra finest creamery, boxes, 17½ to 18c.; extra finest creamery, tubs, 17½ to 17¾c.; ordinary finest creamery, boxes, 17½ to 17¾c.; ordinary finest creamery, tubs, 17c.; western dairy, tubs, 14¼ to 14½c.

FLOUR, GRAIN, ETC.

A feature of the grain market was the excitement in oats, prices advancing 1c. per bushel for stock, on spot, which was due to the fact that a vessel was about to sail, and the shipper, or shippers who had the freight engaged were caught short, and were obliged to pay the above advance noted in order to obtain the quantity required for immediate delivery, and sales were made at 32c. afloat, for future delivery. Peas were quiet, and about steady at 68½ to 69c. afloat. Buckwheat is firm and wanted at 51 to 51½c. afloat.

There was no special feature in the flour market. The demand continues good, from local and country buyers, and a fairly active trade is doing at firm prices. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

There is a steady demand for meal, and the market is moderately active and firm, rolled oats selling at \$3.60 per barrel, and at \$1.75 per bag.

MONTREAL NOTES.

Cables to importers here from Patras quote currants 6d. higher for future shipment.

Holdings are asking an advance of ½c. per gallon this week for round lots of Barbadoes molasses.

Raw beet sugar in London is ¾d. higher, both for present and future delivery, and refined is ¼c. per lb. higher at New York.

There have been offerings of third crop low-grade Japan teas here within the past eight days, but no transactions of importance have yet resulted.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. John, N.B., Nov. 15, 1898.

FOR wholesale grocers the past week has been a busy one and satisfactory, though many dealers complain that others do not take advantage of the advance in prices in many lines. Trading stamps are having considerable attention in the local press. The general feeling is against them. In markets there has been

rather less change than for some time, though nearly all lines are firm. Evaporated apples have quite surprised the trade. Spices are tending higher, particularly pepper and cassia.

OIL—Oil is still the busy line. As the season advances buyers are anxious to get their contracts completed. The bringing of the price of American oil to within 1c. of Canadian has not effected its sale as much as expected, the Canadian having a large sale. In cod oil the season is about over. It has been quite a successful one, there being larger shipments received than last year and better prices obtained.

SALT—Stocks of Liverpool coarse are getting light, but they are equal to present demand, and prices show no change. Trade is quiet, waiting the arrival of the direct Liverpool steamers, which will bring fresh supplies. They are due within a week. In English factory-filled, there is still quite a large sale. There is no doubt the demand has been effected by some dealers in order to undersell competitors bringing a second grade here. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—The market is firmly held, though it is said that some holders are inclined to take less price than the market warrants. Salmon are held higher. There are more cohoes in the market than usual, and, in many cases, they show nice profits. The fortunate ones are those who carried over sockeye fish from last season. The higher prices affect sales. Other lines of canned fish, such as sardines, haddies, bloaters and herring, are finding increased sale, and the outlook is for higher prices. New oysters are offered and prices are low.

GREEN FRUIT—Somewhat contrary to expectation apples are lower. There does not seem to be a very active demand. Nice Bishop pippins are now offered, and are quite low. Firmer figures are looked for in winter apples. The best Nova Scotia stock is exported, but a few nice lots come here. Oranges are rather easier. There is but a fair sale. The quality is not particularly tempting. Lemons are firm, but the sale

G. F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

COFFEES ❖ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

S. H. EWING & SONS,

COFFEE AND SPICE
IMPORTERS AND
MANUFACTURERS,

MONTREAL

is largely in small quantities. A few bananas are still imported. Cranberries are higher. The stock of native berries is light. The quality this year was good. Canadian grapes are about over. The big demand has passed. They, however, affect the sale of Malagas, which, as yet, have light movement. Quality offered is good. Sweet potatoes are dull at easy prices.

DRIED FRUIT—Dealers have been disappointed by the delay in arrivals of both California and Valencia raisins. The former have been again slightly advanced by the association, and this advance will affect the Canadian market. Quality of fruit arriving is satisfactory and is largely 3-crown. Some California prunes, for direct shipment, have been sold. In currants, there is a large sale. Cleaned, both bulk and packages, were received from New York, but the larger quantity is cleaned here. Prices are firm. Figs are high and firmly held. Peels have free sale at even figures. Dates and prunes are quiet. Dried apples are in light supply. There is but little local sale. Evaporated are higher, and western packers not anxious to sell. Supplies are short and there is a large export demand. In onions, there is a fair stock; prices in local market are lower than market warrants, because some stock is inclined to be soft.

SUGAR—The market is a firm one. Refineries are not pushing sales. In foreign sugars, arrivals are just enough for competition. Prices show no change. Granulated has chief sale.

MOLASSES—The market is firm, but the largest demand has been supplied. Prices, however, tend rather higher, as stocks are light, but there are continued small arrivals which somewhat offset this. Porto Rico is the chief grade offered. There is some nice quality here. Some syrup is held and values are higher. There is but a quiet demand.

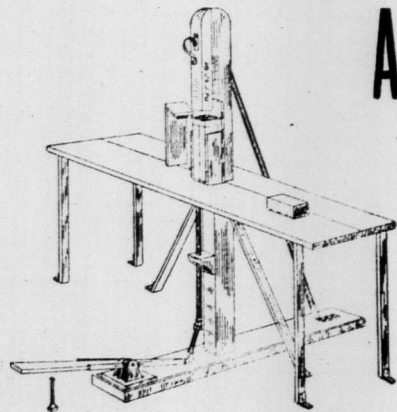
PRODUCE—Eggs are again higher, and quality is more satisfactory. There is a good sale. In butter the large supply of poor makes the trade unsatisfactory, and keeps values low. For best grade there is a better sale at rather improved prices. In cheese the demand is light, and prices are low. It is difficult to sell except September cheese.

FISH—Prices firm and tending higher. We advance dry cod. Receipts are light. The same is true of pollock, and with better sale prices are higher. Dealers are still unable to fill orders in pickled herring. There are both Canso and Shelburne to hand, but quality is only fair. These latter want to be caught early, but at that season the fisher-

men are busy catching lobsters. With Grand Manan herring, the later caught the better. Boneless fish have a very large sale. The market is a firm one. We quote: Large cod, \$3.45 to \$3.55; medium, \$3.40 to \$3.50; pollock, \$1.50 to \$1.55; Grand Manan pickled herring, \$1.75 to \$1.80 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 6c.; Shelburne, \$3.75.

PROVISIONS—Barreled pork tends easier. While American mess is somewhat scarce, local packed is coming to hand more freely. Beef is firmer. There is limited sale. In smoked meats business is quiet. Lard has good sale at rather firmer figures.

FLOUR, FEED AND MEAL—Flour is rather easier, but there is no change. Except in a retail way demand is somewhat quiet. Manitobas are moving more freely. Buyers complain very much in the delay in getting shipments forward. Oatmeal is firm and prices rather higher; many mills are sold ahead. Oats high. Cornmeal shows large sale at the low figures. Feed is again scarce. Beans have a better demand, but buyers follow the advance very



Armeda Tea Packer and Simplex Mixer

THIS WEEK'S SHIPMENTS:

Two Tea Packers to Vancouver, B.C., and two Tea Packers and one Tea Mixer to Montreal.

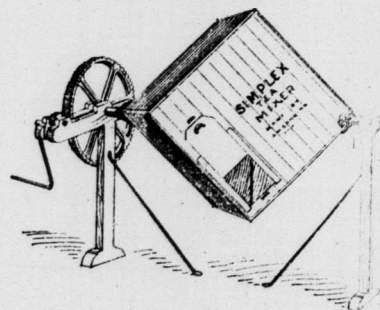
Why not let your order be next for a Machine or Mixer?

Write . . .

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The Following Brands
Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CIGARETTES
OLD CHUM.
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BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

THE Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer HAMILTON

Fancy Jersey Sweet Potatoes
Canadian Chestnuts
New Eleme and Tap Figs

WRITE for PRICES.

You might as well participate in the steady ready sale of

TARTAN TEA

What pleases your customers will please you.

Balfour & Co. Wholesale Agents **Hamilton**

WE WILL BUY YOUR DRIED APPLES.

Ready Lunch Beef

A SELLER ALL THE YEAR ROUND.

Handsome Packages.

Hanger in each case.

LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish Merchants



Dewar's Famous Scotch

Can be had from

Geo. J. Foy Perkins, Ince & Co.

R. H. Howard & Co. Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

WE ARE OPEN FOR A CARLOAD OF

First-Class Dairy Butter

also for a few cars Pickled Eggs and Finest Dressed Poultry.

F. R. Stewart & Co.

Wholesale Provision Merchants,

VANCOUVER, B. C.

HUGH WALKER & SON

Direct Importers and Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

...AGENTS FOR....

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

slowly. Mediums are again quoted rather higher than the pea beans. Hay dull. Pot barley, split peas, and blue peas are all high and firmly held. We quote: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$1.8 to \$1.9; bran, \$1.6 to \$1.7; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

John Sealy shipped this week 1,027 bbls. Caspereaux (alewives) to New York.

A car of oysters were shipped to Winnipeg by Fraser & Jardine, of Richibucto, this week.

Ten thousand bushels of turnips were shipped from St. Andrews during the past week to Boston.

Bowman & Angevine, the local agents, are finding a steadily increasing sale for chocolat Menier.

It is an ill wind blows no one good. The cyclone at Barbadoes has created quite a little demand for lumber here.

The citizens of St. Stephen are much interested in the prospect of nickel mines being developed near their city.

The Furness line steamer St. John City, took 14,081 bbls. apples from Halifax to London on her last trip.

Harold Likely, with Jardine & Co. for some years, has followed Alex. Jardine west, leaving for Bear Gulch, Montana, this week.

Prices in Carleton county, for produce, are as follows: Re-cleaned oats, 23c.; hay, loose, \$3 to \$4; meal, yellow buckwheat, 80c.; butter, 15c.; eggs, 12c.; beans, \$1.10; pork, 4½ to 5c., and easy; potatoes, 50c.

Every effort is being made to get everything in readiness for the winter export business about to begin. The large new elevator is about completed. Many extra tracks have been laid, and there will be quicker despatch than ever. Already quite a quantity of freight is in the yard.

SHIPMENTS OF CURRANTS.

C. Ceroni writes from Patras, under date of October 17, as follows: "The chief feature for the last five or six weeks has been the continued firmness of prices on this side, and the activity of shipments, whereas neither of these facts was justified by the position of currants in the various markets

of consumption. Though spot prices have considerably advanced, the difference nearly disappears in sterling quotations, owing to a proportionate rise of the exchange.

"The market is now quieter, there being no steamers loading in our port, but prices are still firm, and, though this is not intended to express a decided opinion, the figures are likely to be maintained for some time. Shipments up to date amount as follows, compared with same date last year:

	1898	1897.
	Tons.	Tons.
London	24,000	19,000
Liverpool	19,600	16,000
Outports	7,200	4,700
New York	7,400	7,300
Canada	1,700	1,400
Australia	3,300	2,700
France	1,700	500
Continent	17,200	13,500
Trieste	1,900	1,200
	84,000	66,300

FORTUNE IN A SNAP-SHOT.

One of the most prominent society girls of Chicago is responsible for a soap advertisement which has made millions smile.



MY MAMA USED I WISH WOOL SOAP MINE HAD

Three years ago she took a snap-shot of two babies whose mother belonged to Denver, and who was visiting in the "Windy City."

The photograph appealed to an advertiser, who made its production famous by having printed beneath the presentments the following well-known lines, which he used as a trade mark:

"My mama used wool soap."

"I wish mine had."

The tots had been caught by the camera in semi-nudity. One had on a long, and the other a very short, undershirt.

What lends interest to the incident is the fact that these children, whose pictures are serving to enrich a soap manufacturer, are grandchildren of one of America's most famous poets.

The children are now seven years old, and live with their mother in Denver. The fond parent, while she will not permit the disclosure of their identity, is proud of the fact that one of the famous sculptors of the United States has so much admired the photograph of her young daughters that a reproduction of their now famous contraposition will be reproduced in marble and placed on exhibition at the Paris exposition in 1900.—N.Y. Press.

PRINCE EDWARD ISLAND NOTES.

This is a very busy season, as the Island is chiefly dependant on agricultural products, and this is the season of shipping.

The steamer Winnipeg, last week, took to Liverpool from Charlottetown 1,000 sheep, 100 cattle, 5,000 boxes cheese, 1,500 packages butter, 800 cases lobsters, etc. There is also considerable stuff going forward from Summerside, S. H. Jones forwarding a car of geese to Boston; also very large shipments of lambs. Two square-rigged vessels are loading oats for Europe, and one for the West Indies, and a number of smaller vessels for nearby markets. Prices are: Oats, 20 to 30c., potatoes, 25c.; eggs, 12c. Large shipments of the last-named are being made. Pork, 4 to 4¼c. A shipment went forward to Boston in one day of nine cars of lambs via Point du Chene. Besides the above shipments, the steamer Horton is expected to load oats at Charlottetown, taking 110,000 bushels.

EDWARD HARRIS & CO.,
PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea
in lead packets

and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

THE MOST NUTRITIOUS COCOA

EPPS'S
GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

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Established OVER 50 Years.



Hudson's Dry Soap

Fine powder in handy packets.
Will keep clothes good colour.
Linen lasts longer when repeatedly washed
with

Hudson's

Soak your clothes with HUDSON'S and the
dirt will slip out.

15c. Half dozen handy packets **15c.**

To be had from all Wholesale Grocers.

R. S. Hudson

34 Chaboillez Square . . . MONTREAL.

No
Dissatisfaction
when
**Hudson's
Soap**
is used. It quickly
drives the dirt away
but won't wear out
the clothes.

IN STORE

- Malaga Blue Fruits
- Californian Muscatels
- Valencia Shelled Almonds
- Jordan do. do.
- Tarragona Soft Shell Almonds
- Sicily Filberts

"Best goods, lowest prices."

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

- Sardines—Oils, Tomato, Mustard,
and Spiced; Clams and Clam
Chowder; Scallops; Kipperd
Herring and Kipperd Chickens;
Haddies—Oval and Round.

I have the largest and best assortment of the above
in Canada. Ask your Wholesale Grocer for my
Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

THE FRAGRANT . . .

"MAGNOLIA" CEYLON TEA

Right in quality—right in flavor—right in every
way.

Best value to consumer—best profit to retailer.
Do you sell it? If not, why not? Repeat orders
received daily from those who do.

In lead packages only. Black and mixed. Pounds
and halves. 25, 40, 50 and 60c. per pound.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

TEAS "Sailor Boy"

Japan and Ceylon

Bulk and Lead Packages.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa Chocolate

Coffee Spices

Baking Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

Every Grocer in Canada
should handle

Rice's Pure Salt

It's always the same---**pure, clean, dry and uniform in crystal**, also packed in neatest and best packages.

Put up for all Purposes.

Your money back for any package that
proves unsatisfactory.



If you haven't time to write—Telegraph or Telephone
—we'll pay the charges.

SOLE MANUFACTURERS

THE NORTH AMERICAN CHEMICAL CO.

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CURRENT MARKET QUOTATIONS

November 17, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Dairy, choice, large rolls, per lb	15	14 1/2	12	14
" " pound prints	15	15 1/2	17	18
" " tubs, best	11	15	16	17
" " tubs, second grade	20	18 1/2	18	20
Creamery, tubs	21	20 1/2	20	22
" prints	9	9 1/2	8 1/2	9

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Apples, 3's	\$ 90	\$ 100	\$ 85	\$ 90
" gallons	2 40	2 75	2 00	2 20
Blackberries, 2's	1 40	1 70	1 40	1 70
Blueberries, 2's	80	90	75	85
Beans, 2's	70	95	70	95
Corn, 2's	85	95	90	95
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25
Peas, 2's	70	85	75	85
" sifted	85	1 00	1 15	1 20
" extra sifted	1 00	1 25	1 30	1 50
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75
" 3's	2 25	2 40	2 00	2 40
Pineapple, 2's	2 10	2 40	2 40	2 50
" 3's	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 90	1 50	1 65
" 3's	2 50	2 75	2 40	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55
" Lombard	1 30	1 50	1 20	1 50
" Damson, blue	1 10	1 30	1 00	1 30
Pumpkins, 3's	75	85	70	80
" gallon	2 10	2 25	2 10	2 25
Raspberries, 2's	1 50	1 90	1 35	1 65
Strawberries, 2's	1 50	2 00	1 50	1 75
Succotash, 2's	1 10	1 15	1 15	1 10
Tomatoes, 3's	90	95	85	90
Lobster, tails	2 50	2 95	2 50	2 90
" 1-lb. flats	2 75	3 00	3 00	3 20
" 1/2-lb. flats	1 30	1 35	1 30	1 35
Mackerel	1 15	1 25	1 10	1 25
Salmon, sockeye, tails	1 30	1 45	1 50	1 30
" " Horsehoe	1 20	1 25	1 50	1 25
" " (Clover) tails	1 20	1 55	1 60	1 20
" " Leaf flats	1 45	1 60	1 60	1 45
" Colochee	95	1 00	1 15	1 20
Sardines, Albert, 1/4's	10 1/4	11	13	4
" 1/2's	20	21	20	21
" Sportsmen, 1/4's	11 1/2	12	12 1/2	12
" 1/2's	19	20	21	20
" key opener, 1/4's	10	11	10 1/2	11
" other brands, 1/4's	16	18	18 1/2	17
" P. & C., 1/4's	23	25	23	25
" American, 1/4's	23	25	23	25
" Mustard, 1/4 size, cases	4	5	5	4
50 tins, per 100	9 00	11 00	10 00	11 00
Fruit in glass jars	4 25	4 50	4 25	4 50
Haddies	1 10	1 20	1 00	1 10
Ripped Herrings	1 40	1 50	1 15	1 60
Herring in Tomato Sauce	1 35	1 45	1 20	1 30

GREEN FRUITS

Oranges, Late Valencias	6 00	7 00	6 50	8 00
Malaga, per bbl.	5 00	6 00	9 00	10 00
Lemons, Verdilla, per box	8 00	9 00	3 50	4 00
" Messina, new, p. box	2 00	2 25	1 40	1 70
Bananas, per bunch	3 00	4 00	2 00	3 00
Apples, per bbl.	7 00	8 00	8 00	8 50
Strawberries, per bbl.	25	50	25	50
Canadian Pears	25	35	25	35
Grapes	2 50	3 00	2 00	2 25
Red Peppers	5 50	7 50	6 00	7 50
Sweet Potatoes, bbl.	1 25	1 50	1 50	2 00
Malaga Grapes, per keg	1 50	2 00	1 50	2 00
Cal. Peaches (20-lb.)	30	50	40	50
" Plums (4-basket)	4 00	8 00	1 10	1 15
Tomatoes, Can., per basket				
Pears, late varieties, per bbl.				
Spanish onions, per crate				

SUGAR

Granulated (St. Lawrence, Redpath)	\$4 40	\$4 58	4 1/2	4 1/2	5 1/2	5 1/4
Granulated, Acadia	4 40	4 58	4 1/2	4 1/2	5 1/2	5 1/4
Paris lump, bbls. and 100-lb. bxs	5 52 1/2	5 58	5 3/4	6		
" in 50-lb. boxes	5 65	5 68				
Extra Ground Iceing, bbls	5 15	5 40				
Powdered, bbls	4 90	5 00	5 3/4	6		6 3/4
Cream	4 15	4 33				
Extra bright	4 06 1/4	4 23	3 3/4	4	4 1/2	4 3/4
Bright coffee	4 15	4 13	3	3		
No. 3 yellow	3 71 1/2	3 93	3 1/2	3 3/4		
No. 2 yellow	3 58 3/4	3 83				
Demerara	3 50	3 75				
Imported yellow		3 75				

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Syrups				
Dark		\$0 23	\$0 27	
Medium		30	32	3
Bright		35	37	3 1/2
Honey			40	35
" 25-lb. pails	90		1 00	
" 38-lb. pails	1 20		1 40	
Molasses				
New Orleans	31	24	45	26
Barbadoes	32			28
Porto Rico	23	25	38	42
Antigua	22	23		25
St. Croix				27

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40	\$1 50	\$1 60	\$1 75	\$1 75
" 2-lb. cans	2 65	2 50	2 60	2 75	3 00	3 00
" 4-lb. cans	5 10					
" 6-lb. cans	8 60		8 00	8 75	9 25	
" 14-lb. cans	18 55		18 00	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 25	3 35	3 00
English brown, 2-lb. can	6 70	6 75	7 00	5 80	6 00	6 50
Camp sausage, 1-lb. can	2 30	2 75	2 80	2 75	2 80	2 75
" 2-lb. can				2 50	2 50	
Soups, assorted, 1-lb. can	2 00		1 50	1 40	1 50	
" 2-lb. can	3 00		2 20	2 25	2 30	
Soups and Bouill., 2-lb. can	2 00		1 80	1 75	1 80	
" 6-lb. can			4 50	4 25	4 50	
Sliced smoked beef, 1/2's	1 70	1 65	1 70		2 00	
" 1's	2 25	2 80	2 95		3 25	

COUNTRY PRODUCE

Eggs, fresh gathered	17 1/2	18	19	20	14	15
" held	15	16 1/2	14 1/2	15		
Poultry—chickens, dressed	*5	8	25	40	25	60
Geese, per lb.			5	5 1/2	50	70
Ducks, per pair	*8 1/2	9	30	60	40	60
Turkeys, per lb.			6 1/2	8	10	14
Game—Hares, per pair					25	30
Honey, comb, per doz	1 50	1 75	80	1 50	1 50	1 75
" light comb, 40-lb. tins	7	7 1/2	6	6 1/2	7	8
" 5 and 10-lb. tins	7	8	7	8	10	10
" buckwheat	5 1/2	6 1/2	2	3	5	6

FRUITS

Foreign						
Currants, Provincials, bbls	4 3/4	4 1/4	4 3/4	5 1/2	6	7
" Filiatras, 1/2-bbls	4 3/4	4 1/4	4 3/4	5 1/2	6	7
" cases	4 1/2	4 1/2	4 1/2	5	6 1/4	7 1/4
" cases	4 1/2	4 1/2	4 1/2	5	6 1/2	7 1/2
" Patras, bbls				6	7	
" cases				6	7	
" cases				6	7	
Vostizzas, cases	5 1/2	6 1/2	6	7	8	8
Dates, boxes	5	6	6	7	8	7
Figs, 10-lb. boxes, per lb.	15	20	17	28	18	
" Tappets, per lb.			4	4 1/2		
Naturals, per lb.			7	7 1/2		
Prunes, Sphinx, B's				10	12	8
" A's				10	12	8
" California, 40's	11	10	11	10	12	
" 50's	9 1/4	8 1/2	9 1/4	8	9	
" 60's	8	8	8 1/2	7	8	
" 70's	7 1/2	7 1/2	7 1/2	7	8	
" 80's	7	6 3/4	7	7	7	
" 90's	6 1/2	6	6 1/2	6 1/2	5	6 1/4
Raisins, Valencia, off stalk	4	4 1/4	4 1/2	5	6	1 70
" Fine off stalk	4 1/2	4 1/2	5	5 1/2	5 3/4	1 90
" Selected	5 3/4	5 1/4	5 1/4	6	7	
" Layers	5 3/4	5 3/4	6 1/2	6	6 1/2	8 1/2
" Sultanas	10 1/2	11	11	15	10	12
" California, 2-crown	5 1/2	5 3/4				
" 3-crown	7 1/4	7 1/2				
" 4-crown	7 1/2	8				
Malaga, London layers	1 50		1 80			
" Black baskets			2 20			
" Blue baskets			3 10			
Domestic						
Apples, dried, per lb	6 1/2	7	4 1/2	5 1/2	6	7
" evaporated	9	10	8	8 1/2	9	11
Cal. Evaporated Fruits						
Apricots, 50-lb. boxes	9	10		9	10	11 1/2
" 25-lb. boxes	9	16		18	11	16
" cartons	13	14		13	14	
Peaches, 25-lb. boxes	10	12		10 1/2	12	11
" 1-lb. cartons	12	13		12	14	

PROVISIONS

Dry Salted Meats—						
Long clear bacon	7 1/2	8	8	8 1/2		9 1/4
Smoked Meats—						
Breakfast bacon	12	11	12			11 1/4
Rolls	9	8 1/2	8 3/4	9 1/2	10	10 1/2
Hams	10 1/2	13	10 1/2	11 1/2	11 1/2	12
Shoulder hams	10	8	8 1/2	8	9	9 1/2
Backs			11	11 1/2		9 3/4
All meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	16 50	17 00	15 00	16 00	15 00	16 00
" short cut	16 00	16 50	16 00	16 50	16 25	17 50
" Clear shoulder mess			13 50	14 00	14 00	15 00
Plate beef	12 50	18 00	11 00	11 50	13 50	14 50
Lard, tierces, per lb				7	7 3/4	9
Tubs		8 1/2		7 1/4	8	8 1/4
Pails	8 3/4	9 3/4	7 1/2	7 3/4	8	8 1/2
Compound Pails	1 10	6 1/2	7	6 1/2	7	



YOU ARE WRONG!

The Brantford Starch Factory is the only one using only **Absolutely Pure Spring Water** in refining its products.

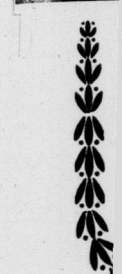
The Whitest, Purest, Strongest Starch!

THE BRANTFORD STARCH CO., Limited

BRANTFORD, ONT.

COFFEE					PETROLEUM				
	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Green—					Canadian	12	13 1/2	15 1/2	16 1/2
Mocha	24	29	23	28	Sarnia water white	12	13	15 1/2	16 1/2
Old Government Java	27	31	22	30	Carbon safety	17	17 1/2	16 1/2	18 1/2
Rio	10	11	7 1/2	12	American water white	17	17 1/2	16 1/2	18 1/2
Plantation Ceylon	29	31	26	30	Pratt's Astral, in bulk	18	19	16	
Porto Rico	24	28	22	25					
Gautemala	24	26	22	25					
Jamaica	18	22	15	20					
Maracabo	13	15	13	16					
					TEAS				
					Black—				
					Congou—Half-chests Kalsow, Morning, Paking	\$0 12	\$0 60	\$0 12	\$0 60
					Caddies Paking, Kalsow	14	40	18	50
					Indian—Darjeelings	35	55	35	55
					Assam Pekoes	20	40	20	40
					Pekoe Souchong	8	25	18	25
					Ceylon—Broken Pekoes	35	42	35	42
					Pekoes	20	30	20	30
					Pekoe Souchong	17	35	17	35
					China Greens—				
					Gunpowder—Cases, extra firsts	42	50	42	50
					Half-chests, ordinary firsts	22	28	22	28
					Young Hyson—Cases, sifted, extra firsts	42	50	42	50
					Cases, small leaf, firsts	35	40	35	40
					Half-chests, ordinary firsts	22	38	22	38
					Half-chests, seconds	17	19	17	19
					“ thirds	15	17	15	17
					“ common	13	14	13	14
					Ping Sueys—				
					Young Hyson—1/2-chests, firsts	28	32	28	32
					“ seconds	16	19	16	19
					Half-boxes, firsts	28	32	28	32
					“ seconds	16	19	16	19
					Japan—				
					1/2-chests, finest May pickings	38	40	38	40
					Choice	32	36	32	36
					Finest	28	30	28	30
					Fine	25	27	25	27
					Good medium	22	24	22	24
					Medium	19	20	19	20
					Good common	16	18	16	18
					Common	13	15	13 1/2	15
					Nagasaki, 1/2-chests Pekoe	16	22	16	22
					“ Oolong	14	15	14	15
					“ Gunpowder	16	19	16	19
					“ Siftings	7 1/2	11	7 1/2	11
					WOODENWARE				
					Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50
					“ 2-hoop, “ No. 2		1 60	1 60	1 60
					“ 3-hoop, “		1 55	1 55	1 55
					“ 3-hoop, painted, No. 2		1 40	1 40	1 40
					Tubs, No. 0		8 00	8 00	9 50
					“ 1		6 50	6 50	8 50
					“ 2		5 50	5 50	6 50
					“ 3		4 50	4 50	5 50

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No Mixing

"Gold Dust" Corn Meal is made from pure yellow corn—there is no mixed or white corn in it. Neither is there any finely ground bran thrown in to cheapen the cost of milling it. It is Kiln-Dried to arrest heating and to prevent decay. It never goes "sour." It is finely granulated, and the grains are evenly cut. It is thoroughly cleansed—we are very careful about **that**. And you will note at once how free it is from bran.

You can judge yourself if you will send for samples. We sell "from manufacturer to retailer direct."

The Tillson Company, Limited
Tilsonburg, Ont.

Gold Dust (Kiln-Dried) Corn Meal.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by
W. S. LOGGIE & CO., Limited, Chatham, N.B.

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

It Isn't Fair

LONG time, credit accounts sooner or later lead up to bad debts. Don't for the moment think that the manufacturer who sells on six months' credit overlooks the opportunities he has to make good his losses from the men who pay their bills promptly. There must be either a lowering of quality or an increase in the price to you.

We believe we have reduced our "bad debts" to the minimum by adhering strictly to our terms of 30 days only. "It isn't fair" to you to give better terms to one more than to another—neither is it fair to ourselves, because bad debts would surely accumulate if we did. Of course, quality has to suffer when bad debts are contracted—you expect it, but not with

Boeckhs' Brooms and Brushes

Boeckh Bros. & Company, Mfrs.

Montreal Branch:
1 and 3 DeBresoles St.

Toronto, Ont.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

MANITOBA MARKETS.

WINNIPEG, Nov. 14, 1898.

THE general state of trade has improved since last week, and wholesale houses are busy. The near approach of the close of navigation is causing goods to be rushed forward, and some merchants are experiencing considerable anxiety as to whether there will be time to deliver all the more perishable stock ordered to be shipped in this way. The weather has again become so mild that it is difficult to predict just how soon or how late the lakes may close.

When the heavy fall of snow came Monday last it was generally considered that winter had set in. But to-day the snow has almost disappeared, and the weather has been fine and very mild.

WHEAT—The fall of snow has retarded threshing operations somewhat, but improved the roads for a few days, and deliveries have been heavy. It is estimated that, along the various lines of the C.P.R. on Friday, fully 181,750 bushels were delivered to elevators. Price on standard rate of freight 53c.

EVAPORATED AND DRIED FRUITS—Apples have stiffened considerably during the week, and fancy stock is now quoted at 11c. The cheaper qualities on the market are selling in the vicinity of 10c. Dried apples are offering, but the price is such that few sales

will be made, 7c. being asked for first-class stock. Other lines of these goods remain unchanged from last week.

CURRENTS—Are a little firmer. Provincials in barrels, 5½ to 5¾c.; provincials in half-cases, 5¾c.; Vostizza in half-cases are worth 7 to 7½c.; fancy cleaned in 1-lb. packages, 7½c.; raisins, seeded, in 1-lb. packages, 10c.

CANNED GOODS—The situation is firm and without change, with the exception of corn, which continues scarce, and will likely advance to a still higher figure. Prices ruling are: Corn, \$2.20 to \$2.25; tomatoes, \$2.25; peas, \$1.80 to \$1.85. Canned fruits are not worth quoting at this season, movement being so light. Canned meats are without change. In canned turkey, chicken, and duck, old stocks are about exhausted; new supply not expected until about the end of December.

FISH—The carload of haddies reported to arrive this week, on reaching Winnipeg were rejected by the consignees, owing to the fact that the car was heated and the fish were slimy. As express shipments had, in many cases, been cancelled, haddies may be short on the market for a little time. Other lines remain at last week's figures: Pure cod, in bricks, 6½c.; fancy cod, in boxes, 7c.; whole cod, 5½c.; quail on toast, 6½c.; scaled herring, per box, 17c.; mackerel, in kits, \$2.25. The trade in these goods is very brisk.

CURED MEATS—American market is

easier and in consequence, hams and breakfast bacon are quoted at 11c., being a drop of ½c., other lines have not changed since August. Pigs for the packing-houses continue scarce. In fact, practically no Manitoba stock has yet been received.

CEREALS—Have been stationary as to price, though trade is brisk. Rolled oats, in 80's, \$1.75; granulated oatmeal, \$2.15; standard, \$2.15; split peas, \$2.25, and barley, \$2.30.

RICE—New Japan will be on the market in six weeks and will be quoted at 5½ to 5¾ for No. 2; B. rice is worth 4¼; No. 1 China (new crop) 6c.

GREEN FRUIT—Trade is active. The anticipated advance in apples has not taken place, and they are still selling from \$3.50 to \$4, according to condition and variety; oranges, \$4.50 to \$5; lemons, \$7.50; Malaga grapes, \$8 per keg; California Tokay, \$2.75; Cape Cod cranberries, very fine sample, \$8.50 per bbl.; sweet potatoes, \$5; Ontario chestnuts, 15c. per lb.; shelled walnuts, 25c. per lb.

BUTTER—Creamery has all been bought, with the exception of a few odd lots, and prices for the future will be jobbers' prices to retailers. Dairy butter continues fairly plentiful, and is worth 15 to 16c., Winnipeg. The sample is good.

CHEESE—All factories are bought out. Jobbers are selling retailers at 9½ to 10c., according to size and quality of cheese.

EGGS—Strictly fresh eggs, of which there is a limited supply, not being enough for local demand, we quote 19 to 20c.; pickled eggs, 16 to 17c.

Dalley's Royal Hygienic Self-Rising Flours

TEA BISCUIT, WHITE WHEAT PANCAKE,
GRAHAM, BREAD, BUCKWHEAT.

THEY WILL GIVE YOU

Bread that is white,
Biscuits that are light,
Pie Crust just right,
Pancakes out of sight.

Manufactured by

The F. F. DALLEY CO., Limited, Hamilton, Canada



TO
THE
TRADE

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

“Telegraph”

“Telephone”

“Tiger”

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PARADIS & JOBBIN have been appointed curators of Luc Corinier, general merchant, Esquimaux Point, Que.

E. Augers & Co., grocers, Quebec, have assigned.

F. X. Laflamme, crockery dealer, Quebec, has assigned.

Eugene Phelps, grocer, Sarnia, Ont., has assigned to Robert Kerr.

O. Payette, grocer, Montreal, has assigned to Bilodeau & Renaud.

Eusebe Levesque, general merchant, St. Pacôme, Que., has assigned.

Arnold McBain, general merchant, Meagher's Grant, N.S., has assigned.

John C. Simzer, cheese manufacturer, Winchester, Ont., has assigned to Samuel S. Reveler.

Lewis W. McGillivray, general merchant, Gabarous, N.S., is offering 25c. on the dollar, secured.

Prosper Lemoine, general merchant, St. Charles de Richelieu, Que., has assigned to Kent & Turcotte.

A meeting of the creditors of A. Gagnon, general merchant, Les Escoumans, Que., will be held on the 21st inst.

A meeting of the creditors of J. C. and G. D. Warrington, cheese dealers, Montreal, will be held on the 18th inst.

PARTNERSHIPS FORMED AND DISSOLVED.
Lefebvre & Fournier, grocers, Montreal, have dissolved.

Turnbull & Welsh, grocers, Digby, N.S., have dissolved.

The assets of Hugh Quinn, grocer, Ottawa, are advertised for sale.

J. A. Perrault & Cie., mfrs. pickles, etc., Montreal, have dissolved.

L. A. Demers & Cie., general merchants, Agnes, Que., have dissolved.

John A. Campbell, general merchant, Dalhousie Station, Que., has sold out.

Hagerman & Jull, general merchants, Ridgetown, Ont., are advertising to sell out.

Stanley Thibault, general merchant, Lac a la Tortue, Que., has sold his stock at 60c. on the dollar.

Johnasson & Johnson, general merchants, Tindastoll, N.W.T., have dissolved, Johnasson continuing.

The stock of Fred. Kennedy, general merchant, Douglstown, Que., has been sold at 35c. on the dollar.

David M. Coulter and J. W. Berry have registered partnership as general merchants under the style of Coulter & Berry, Langley Prairie, B.C.

Odilon Labrosse and Emilda, wife of Arthur Laniel, have registered partnership under the style of Laniel and Labrosse, grocers, Montreal.

CHANGES.

P. Gauthier, grocer, Tremblar, Que., has retired from business.

John Barry & Co., grocers, Strathroy, Ont., have sold out to J. B. Denning.

Maria Lazare, general merchant, St. Helene (Kamouraska), Que., has retired.

Chas. Hicks & Sons, fish dealers, Westport N.S., have been succeeded by Hicks Bros.

Albert Francois, general merchant, St. Helene (Kamouraska), Que., has retired from business.

Robert Gillies, general merchant, Williamsford and Blantyre, Ont., has sold his Blantyre branch to R. C. Gillies.

Rendell & Co., general merchants, Greenwood City, B.C., have sold their grocery department to A. H. Sperry & Co.

FIRES.

The estate of Thos. Wilson, grocer, Oil Springs, Ont., has been damaged by fire.

The premises of H. A. Brouse, wholesale and retail fruit dealer, and the stocks of J. E. & Jas. Delaronde, confectioners, and the Peerless Vending Co., mfrs. chewing gum, Ottawa, have been damaged by fire; insured.

DEATHS.

Robert Paul, grocer, Winnipeg, is dead.
Mrs. T. Fenette, general merchant, Ste. Annede la Perade, Que., is dead.

J. W. Junkin, dealer in china and glassware, St. Catharines, Ont., is dead.

G. A. Graham, of Graham Bros., grain dealers, etc., Aurora, Ont., is dead.

Noe Raymond, of Raymond & Frere, general merchants, St. Hyacinthe, Que., is dead.

John McMahon, of McMahon Bros., general merchants and hotelkeepers, Moyie City, B.C., is dead.

A STITCH IN TIME SAVES NINE.

How many "files" and "rasps" are thrown away every week because they get partly clogged up and are looked upon as useless, by a good many workmen, for further service. Some send them away to be recut or sharpened, but they are never as good, after this process, as a new article. There is a fine steel wire brush made especially for this purpose, and has been very much in demand, although only recently placed on the market. It will clean out the metal and filings from files and make them cut as good as new, besides getting double service from the one tool. This is claimed to be one of the handiest articles in the brush line for plumbers, machinists, tinsmiths, metal spinners, founders and similar trades. Painters have also taken to them, as they do better work than coarse or other grades of sandpaper, and practically never wear out. Further information in regard to this brush will be given by Boeckh Bros. & Company, brush manufacturers, Toronto.

NOVA SCOTIA SHORE FISHERIES.

The Nova Scotia shore fisheries this season are, according to The Halifax Herald, by long odds the worst for years. This is true on the western coast and on the east, except in parts of Cape Breton, and it is true both of herring and cod. Bait has been scarce and the destructive dogfish plentiful.

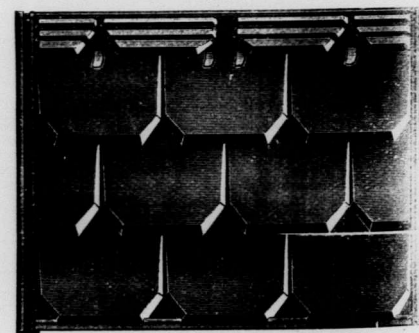
Notwithstanding this, receipts just now at this port are fair, but this is probably because the fish are being hurried in to market. The close of the season, at the end of next month, will certainly show a heavy shortage. Cod are bringing, as The Herald has previously stated, \$1 per quintal more than a year ago. Hard selected, salted shore cod, ex vessel, is bringing \$3.75 per quintal. Though the herring fishery, both in fat and poor, is a failure, being not half an average, the prices are about the same this year as last—\$3 to \$3.25. The bank catch, it is estimated, will be 13,000 quintals less than last season's.

The Porto Rico market has been very good recently. Zwicker, of Lunenburg, is said to have done better in shipments there since the war than for the past seven years. It is not very probable these high prices will continue.

The Magdalen Islands mackerel catch is the best for two years, but in Nova Scotia little has been done. No. 1 mackerel, ex vessel, are worth \$18, and spring 3's, \$9.25.

YOU CAN LAY**Eastlake Shingles***Quicker than any others.*

Their patent side lock and water gutter gives them the superiority that has made them popular.



They are Fire, Rust, Leak and Lightning proof, and will give the most durable, economical protection you can find. Write us about them.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO.

NO
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Retailer
ular bra
less than
at the
profit.
ever.

'EM
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See Price

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.




**EMPIRE
TOBACCO
CO.**

... Granby, Que.

See Prices Current.

2411/99

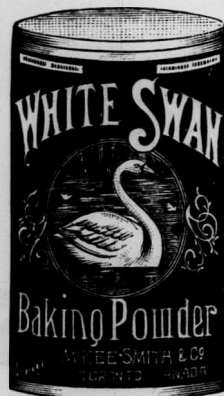


Guess what it is

It is the coffee that never fails to give absolute satisfaction.

The seal which it bears is a guarantee that its purity and strength have not been tampered with, and that it surely is

**Chase & Sanborn's
Seal Brand Coffee**



**WHITE
SWAN**

is the standard

**Baking
Powder**

for Strength, Purity and Wholesomeness.
Sold by all wholesale dealers.

SMITH & SCOTT
Mfrs.

6 & 8 Bay St., Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.
GUELPH, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUY

Star Brand

**COTTON
CLOTHES
LINES**

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.
See that you get them.



**EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON,**

Have you made up your mind
about buying **FIGS**? Here is
a nice assortment of

SMYRNA FIGS in 50-lb. bags.
SMYRNA FIGS in 20-lb. boxes
SMYRNA FIGS in 10-lb. boxes
SMYRNA FIGS in 12-oz. boxes
COMADRE FIGS in matts.

which we offer at 25 per cent. lower than the price at
which they can actually be imported.

We are the only firm who have **VALENCIA RAISINS**
of 1897 crop. We can give very low quotations.
If you have any demand for them, write us.

OUR STOCK OF NUTS, of all kinds and grades, IS COMPLETE.
OUR PRICES ARE RIGHT.

Laporte, Martin & Cie

Our
New

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Our Winter Stock of New Crop Dried Fruits

We can quote at very low figures :

IS NOW IN STORE

ARGUIMBEAU'S VALENCIA RAISINS, fine off-stalk.

ARGUIMBEAU'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, fine off-stalk.

MORAND'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, 4-crown Layers.

VICTORIA brand, "choicest quality," put up in flat boxes, F.O.S.

VICTORIA brand, " " " " Selected.

VICTORIA brand, " " " " 4-crown Layers.

MALAGA RAISINS, "Lady" Layers, in boxes and $\frac{1}{4}$ -boxes.

MALAGA RAISINS, Countess Clusters, " "

MALAGA RAISINS, Duchess, " "

MALAGA RAISINS, Princess, " "

MALAGA RAISINS, Empress, " "

ROSENDO : "Good and cheap line," fine off-stalk.

CURRENTS : "Fine Filiatras," in barrels and half barrels.

CURRENTS : "Fine Filiatras," in half boxes, about 75 lbs.

CURRENTS : "Fine Filiatras," in quarter boxes, about 40 lbs.

CURRENTS : "Vostizza Ambrosia," in quarter boxes, about 40 lbs.

CURRENTS : "Black Pearl," the highest grade of currants imported,
in quarter boxes, about 40 lbs.

CURRENTS : "Princess" brand, cleaned, in quarter cases, about 40 lbs.

CURRENTS : "Princess" brand, cleaned, in 1 lb. cartoons.

Write us for quotations. Our prices are low.

& Cie.,

Wholesale
Grocers,

Montreal

FOR \$267.50 I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK
:: Chocolate for Breakfast

It invigorates **MIND** and **BODY**
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

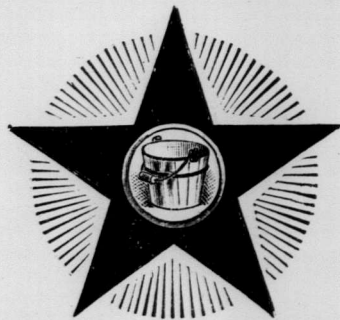
VANILLA . . .
CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.
All first-class grocers keep it.
Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.
HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

The "Star Brand"

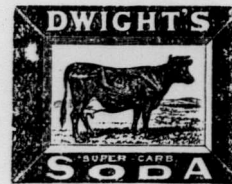
of Pails, Tubs, and General Woodenware is always reliable. . . .



BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM CANE & SONS, Limited
Manufacturers. **NEWMARKET.**

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



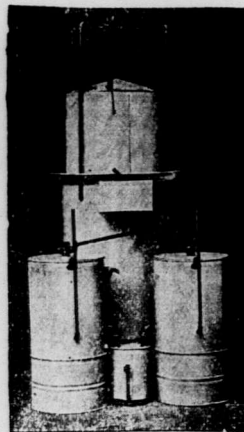
We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.
If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.
Manufacturers

MONTREAL

TORONTO

WINNIPEG



WHY are you not lighting your place of business or your home with Acetylene Gas? It is the best and cheapest light made.

The **Cliff-Wardlaw Generator**

is the only absolutely Automatic Gas Machine in the market, safe, cool, clean, easy to operate, never over-generates, and never clogs your burners. Manufactured only by.....

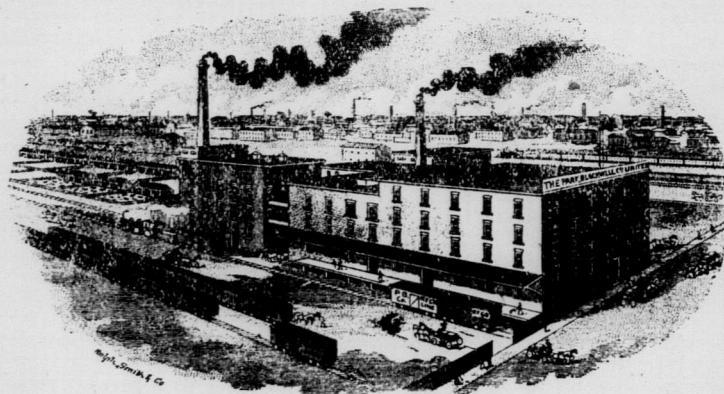
THE SAFETY LIGHT & HEAT CO.
DUNDAS, ONT.

Write for their booklet, it will interest you.

A Grocer is able to give his customers a better quality of tea for ²⁵cents—³⁰cents—⁴⁰cents—⁵⁰cents or ⁶⁰cents when he sells **Monsoon Tea**—direct from the growers—than he can with any other tea-brand in the market. In every test, Grocers everywhere have found that Monsoon Tea best pleases their best trade.



MONSOON Indo Ceylon **TEA** Has the quality to please your best trade.



THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO



GADBU CHOCOL

ARI SIMP DELIC AND / PACK SPECIA FO CANAI MARK

Agents:

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Quotations f etc., are supp agents, who al accuracy. The If a change is cline, it is refe as a matter of request it or n

BAI



4 lb. cans, 1
5 lb. cans, 1
Cook's Frie
Size 1, in 2 a
" 10, in 4 d
" 2, in 6
" 12, in 6
" 3, in 4
Pound tins, 3
oz. tins, 3
oz. tins, 4
lb. tins, 1
Diamond—
1 lb. tins, 2
1/2 lb. tins, 3
1/4 lb. tins, 4
TE
Silver Cream
cases .
English Cre
cases .
1 lb. tins, 2
Kitchen Que
cases .



YOU WANT ONLY THE BEST, and Southwell's Orange Marmalade Southwell's Whole Fruit Jams

If you are not yet handling them
send for price list

COME UNDER THIS LIST.

FRANK MAGOR & CO.

16 St John Street, MONTREAL.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

VIEW OF MANUFACTORY, BOURNEVILLE

CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity."
The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture."
IT IS "A PERFECT FOOD," THEREFORE BEST.
The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

ABSOLUTELY PURE, THEREFORE BEST.

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Nov. 17, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 2, in 4 doz. boxes	2 10
" 3, in 6 "	30
" 4, in 6 "	70
" 5, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

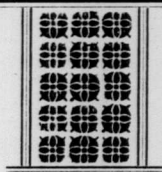
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
7/8 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25
SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16
WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00
CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. lxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 12, Jet Enamel.	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Yvon Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Stove Polish—	
Quickshine	per gross 9 00
Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
1/2 gross cases	
pressed top tins	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing—in 1/4 gross cases	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4
Shoe Blacking—	
Reliable French	in 1/4 gross cases. 9 00
Blacking, No. 5	4 50
No. 2	
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	03
BLUE.	
KEEN'S OXFORD.	
per lb.	per lb. \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
SILVERINE STOVE POLISH.	
Per gross.	
No. 1—5c. size	\$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60
STOVE POLISH.	
RISE SUN STOVE POLISH.	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6-oz. cakes, 1/2 gross bxs.	\$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

Your Customers



are worth your best efforts. It is your duty to see that they get the best goods possible at fair prices, and that is exactly what is got in

Edwardsburg Silver Gloss Starch. . .

The best for general laundry work.

MANUFACTURED BY

The Edwardsburg Starch Co., Limited, Cardinal



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
 Stovepipe Varnish, 4 oz. bottles... 1 00
 Boston Brunswick Black, 8 oz. bot's... 1 75

Enameline.



No. 4-3 dozen in case... \$4 50
 6-3 dozen in case... 7 50

CORN BROOMS

BOECKH BROS. & COMPANY.	per doz.	net.
Imperial, extra fine, 8, 4 strings..	\$3 50	
" " " " " " " " " " " " " "	3 30	
" " " " " " " " " " " " " "	3 10	
" " " " " " " " " " " " " "	3 10	
" " " " " " " " " " " " " "	2 90	
" " " " " " " " " " " " " "	2 90	
" " " " " " " " " " " " " "	2 85	
" " " " " " " " " " " " " "	2 70	
" " " " " " " " " " " " " "	2 40	
" " " " " " " " " " " " " "	2 20	

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars.....	\$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115	3 75
5c packages.....	0 75
Pepsin Tutti Frutti, 23 5c packages..	1 00
Round Pepsin, 30 5c packages.....	15 00
Cash Register, 390 5c bars and pkgs.	6 00
"ash Box, 160 5c bars.....	6 00
Tutti Frutti Show Case, 180 5c bars	6 00
and packages.....	6 00
Variety Gum (with book in each box)	1 00
150 1c pieces.....	1 00
Banner Gum (English or French wrap-	
pers) 115 1c pieces.....	1 00
Flirtation Gum (English or French	
wrappers) 115 1c pieces.....	1 00
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French	
wrappers) 115 1c pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each.....	0 35	
Smaller quantities.....	0 37 1/2	
CADBURY'S.		
Frank Magor & Co., Agents.	per doz	
Cocoa essence, 3 oz. packages.....	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose.....	0 40	
" " 1-lb. tins.....	0 42 1/2	
Nibs, 11-lb. tins.....	0 35	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4's—6 and 12 lbs.....	0 30	

Caraccas, 1/4's—6 and 12 lbs.....	0 35
Premium, 1/2's—6 and 12 lbs.....	0 30
Sante, 1/4's—6 and 12 lbs.....	0 26
Diamond, 1/4's—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs..	0 30
Pearl, " " " " " " " " " " " "	0 25
London Pearl, 12 and 18 " " " "	0 22
Rock " " " " " " " " " " " "	0 30
Bulk in boxes.....	0 18
Royal Cocoa Essence, packages.....	per doz 40



Chocolate—	per lb.
Caraccas, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, 1/4's, 1 doz. in box..	2 40
" " " " " " " " " " " " " "	4 50
" " " " " " " " " " " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes ..	
" " " " " " " " " " " " " "	

JOHN P. MOTT & CO.'S.	
R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32

Mott's Breakfast Cocoa in tins.....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caraccas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate ..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz....	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb.	
boxes, 1/4 lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
1/2 lb. Packages, 15 or 30 lb. cases....	0 27
1/4 & 1/2 lb. " " " " " " " " " "	0 27 1/2
" " " " " " " " " " " " " "	0 28
" " " " " " " " " " " " " "	0 29
" " " " " " " " " " " " " "	0 29
" " " " " " " " " " " " " "	0 30
Bulk—	Bbls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " " " " " " " " "	0 20
Ribbon, " " " " " " " " " " " "	0 18
Special Shred, " " " " " " " " " "	0 16
Macaroon, " " " " " " " " " " " "	0 16
Crown Desic'd, 12, 20 25.....	0 16
Special, " " " " " " " " " " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips.....	18 21
Cream shredded.....	17 20
Standard.....	15 18
Macaroon.....	15 17
Dessicated.....	14 16
Shavings, in packages.....	16 18
Cream shredded, 1/4 lbs.....	20 23
" " " " " " " " " " " " " "	25 28

COFFEE.

JAMES TURNER & CO. per lb.

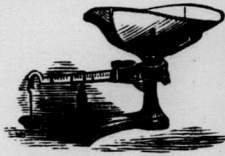
Mecca.....	0 34
Damascus.....	0 30
Cairo.....	0 29

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

GROCERS, MAKE MONEY!
BE UP-TO-DATE!

**WILSON'S
MONEY
WEIGHT
SCALES**



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**
Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

The Toronto Patent Agency
Limited

CAPITAL - \$25,000

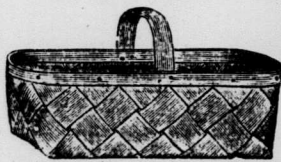
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JOS. DOUST, ESQ., Vice-President.
J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency
Limited
TORONTO, ONT.

**THE
Oakville Basket Co.**
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**THE PRESS CLIPPING
BUREAU**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

**Adams' Antique Oak Cobbler Seat
ROCKER**

(Extra Finish)

Given with Tutti Frutti and other brands, viz.:

- 1 Box Tutti Frutti (36 Bars)..... \$1.80
- 1 Box Pepsin Tutti Frutti (23 Packages)..... 1.15
- 2 Boxes Globe Fruit (72 Bars)..... 3.60
- 1 Box Globe Pepsin (150 Pieces)..... 1.50

Antique Rocker, extra finish..... 8.05
5.00
13.05

PRICE COMPLETE, \$6.50.

Get one from your wholesaler.

ADAMS & SONS CO., (Toronto Factory)
11 and 13 Jarvis St., **TORONTO, ONT.**

The Cheapest is not always the Best

But moderate prices and superior quality combined with good profits constitute the retailers' ideal. **That is SILVERINE.**

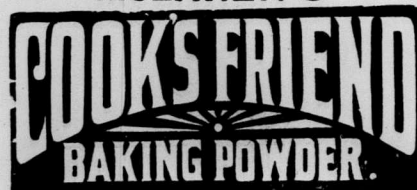
We guarantee the quality—you know the price—**RESULT?**

Agents in Winnipeg, Toronto, Nelson, B. C., Quebec, St. John, N. B.

See our quotations in GROCER.

Silverine Co., Montreal

McLAREN'S



The Best Grocers make a point of Keeping it always in Stock.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

0 45
0 30
0 28
0 40
0 23
0 18
0 28
0 35
0 05
0 30
0 43
0 30
CO.
\$3 75
2 25
0 20
0 25
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0 27
0 27 1/2
0 25
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Bals
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0 20
0 18
0 16
0 16
0 15
21
27
18
17
16
18
29
25
per lb
0 34
0 30
0 20
S

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0

CHEESE.



MacLaren's Imperial	Per doz.
Large size jars	\$9 00
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperia Cheese Silver Holder	
Large size	18 00
Medium size	15 00
Small size	12 00

CLOTHES PINS.

BOECKH BROS. & CO

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r	4 00
8 " " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
3 oz. Plain bottles	5 00
4 oz. " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 50
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

Wheat, 2 1/2-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs. 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs. 3 doz. case	1 20
Graham Flour, 2-lb. pkgs. 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
6-lb. " "	2 60
Flexman " " 3-lb. " "	1 30
6-lb. " "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85

Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1.	7 60
" " 2.	8 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots)



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases \$1 25 per doz.

Lemon, white, pink, canary and Kermeline, 2 doz. cases \$1.00 per doz.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
per 1/4 gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins	per doz. \$1 40
" " 1/2 lb. tins	2 50
" " 1 lb. tins	5 00

In Jars---

Durham, 4 lb. jars, per jar	0 75
1 lb. " "	0 25

F. D., 1/4 lb. tins

per doz.	0 85
1/2 lb. tins	1 45

FRENCH MUSTARD

CROWN BRAND---(Greig Mfg. Co.)

Pony size	\$7 50
Small Med.	7 50
Medium	10 80
Large	12 80
Spoon	18 00

Beer Mug. 16 20 |

Tumbler 11 50 |

Cream Jug 21 00 |

Sugar Bowl 22 00 |

Caddy 28 00 |

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard	
bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btl. per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btl. sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA---COW BRAND.



DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.), per box \$3.00

Case of 1/2 lbs. (containing 120 pkgs.), per box \$3.00

Case of lbs. and 1/2 lbs. (containing 30 packages) per box \$3.00

Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

SOAP.



box and less than 5 boxes and upward, 4 00 Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 1 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS.

Maypole Soap, colors, per grs. \$12.00, black, per grs. \$18.00, 10 per cent. discount on cross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches---	
No. 1 White or Blue, cartoons	0 05 1/4
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07 1/2
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls. and kegs.	0 04 3/4
Benson's Enamel, per box	3 00

Culinary Starch---

W. T. Benson & Co.'s Prep. Corn	0 06 1/4
Canada Pure Corn	0 05 1/4

Rice Starch---

Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/4
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2



KINGSFORD'S OSWEGO STARCH

40-lb. boxes, 1-lb. pkgs.	0 08
SILVER GLOSS (12-lb. boxes, sliding covers)	0 05 1/2
PURE 40-lb. boxes, 1-lb. pack	0 07
48-lb. " " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN Silver Gloss	0 07 1/2
BARRELS Pure	0 06 1/2

THE F. F. DALLEY CO.

Boston---Lau dry 40 pkgs. to box per package

Culinary---Toledo Corn Starch, 40 pkgs to box, per lb. 1/2c.



THE BRANTFORD STARCH CO., LTD.

Laundry Starches---	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry---3 lb. cartoons, cases 36 lbs.	0 05 1/4

Bbls., 175 lbs.	0 64 1/2
Kegs, 100 lbs.	0 54 1/2
Lily White Gloss---	
Kegs, extralarge crystals, 100 lbs.	0 66 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs.	0 07 1/2



CELLULOID STARCH

A NOVEL INVENTION REQUIRES NO COOKING

STARCH COMPANY

Brantford Gloss---	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch---	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch---	
40 packages in case	0 30
Celluloid Starch---	
per case	0 50
Culinary Starch---Challenge Prep. Corn	
1 lb. pkgs., boxes 40 lbs.	0 06 1/4
No. 1 Pure Prepared Corn	0 06 1/4
1 lb. pkgs., boxes 40 lbs.	0 06 1/4

TEAS

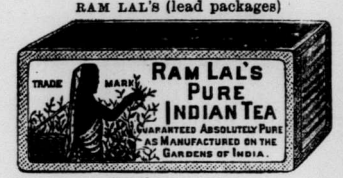
SALADA CEYLON.

Brown Label, 1 1/2 & 1/2 s.	wholesale 20c., retail 25c.
-----------------------------	-----------------------------

Wholesale Retail.

Green Label, 1s and 1/2 s.	0 22 0 30
Blue Label, 1s and 1/2 s and 1/4 s.	0 30 0 40
Red Label, 1s and 1/2 s.	0 36 0 50
Gold Label, 1/2 s.	0 44 0 60

Terms, 30 days net.



RAM LAL'S (lead packages)

Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 36
" " 120 1/2-lb.	0 36



CEYLON TEA, in 1-lb. and 1/2-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " 1/2-lb.	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND. (Ceylon in lead packages)

Wholesale Retail

Red Label, 1-lb. and 1/2 s.	0 35 0 50
Blue Label, 1-lb. and 1/2 s.	0 28 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2 s.	0 19 0 25
Japan. 1's	0 19 0 25

TOBACCO.

EMPIRE TOBACCO CO.

Foreign---	
Royal Oak, 2 x 3. Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3 1/4s	0 54
Domestic Chewing	
Currency 1 3/4 oz. bars, spaced 9s, (10% to the lb.)	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Navy 12s.	0 44
Free Trade, 8s.	0 44
Snow-hoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snow-hoe, pruned bars, spaced 6s.	0 44
Cut Smoking---	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

Washboards, Planet	per doz. 1 50
" " XX	1 50
" " X	1 50
Special Globe	1 50

Matches---

5-Case Single	
Telegraph	\$3 25
Telephone	3 05
Parlor	1 30
Red Parlor	1 50
Safety No. 1, wall box	1 40
" " No. 2, slide box	2 80
" " No. 3, capital	2 75
Flamers, slide boxes	2 25
" wax stems	3 20
Tiger	2 90

BOECKH BROS. & CO.

Washboards, Leader Globe	per doz. 1 25
" " Improved Globe	1 50
" " Standard Globe	1 00
" " Solid Back Globe	1 00
" " Jubilee (perforated)	1 00

WINNERS USE



COLEMAN'S SALT.

Here are a Few Pointers

for Cheese and Butter-makers, gathered from the Prize List at the Toronto Industrial Exhibition:

- (1) ALL the First prizes in Creamery Butter were awarded to those who used Coleman's Refined Butter Salt.
- (2) There were FIVE First prizes for Factory Cheese; the users of Coleman's Cheese Salt scored **Four**.
- (3) Butter salted with Coleman's Fine Butter Salt won 10 prizes out of the total of 18 in the Creamery classes.
- (4) Cheese salted with Coleman's Cheese Salt won 22 prizes out of 28 in the Factory Cheese classes.
- (5) The other prize winners used other brands of Canadian Salt; no imported salt appears to have been used in any case.

WE EXTEND CONGRATULATIONS to the prize winners, and commend the above facts to the attention of Cheese and Butter-makers, and the trade in general.

Every dealer should carry a stock of Coleman's Dairy Salt. We assort carloads to suit purchasers. Samples and prices mailed on application.

R. & J. RANSFORD, - Clinton

NOT A LOTTERY

PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

WITHOUT AN EQUAL

PITTSBURGH LAMPS

GOWANS, KENT & CO.

Agents for Canada

TORONTO.



Thanksgiving Day Pies

Save your customers the trouble of making Mince Meat for their pies. Let them know you have "Wethey's" in stock. Let them know how good it is and that it is the brand that is entirely free from Raisin Seeds. You'll be surprised at the amount you'll sell.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS

KIPPERED HERRINGS in Tomato or Shrimp Sauce

C. E. COLSON & SON,

MONTREAL

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK. WILMOT D. MATTHEWS.
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.
Market, corner King and Jarvis street.
Queen street, corner Esther street.
Sherbourne street, corner Queen.
Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON KNIFE POLISH

The Original and only Genuine Preparation
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED

Manufacturers of Emery, Black Lead, Emery
Glass Cloths and Papers, etc.

Wellington Mills, London, Eng.

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