

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

## COLMAN'S MUSTARD



**BEST ON EARTH**

A word about

**VENICE WAFERS**

EXACT SIZE

They are a variation of our "FLORENCE" wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up" teas and suppers are being served. When sending in your next order, include a case of "VENICE" wafers.

Chas. Gyde,

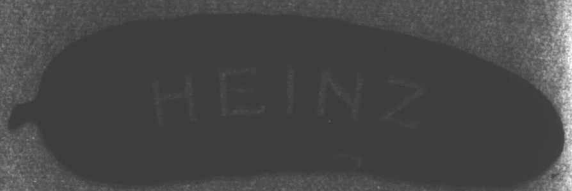
Agent,  
MONTREAL.

### Peek, Frean & Co.

Manufacturers

London, Eng.

|   |                           |   |
|---|---------------------------|---|
| <p><b>Corn Brooms</b></p>   | <p><b>BROOMS</b></p>      | <p>"Rose"<br/>"Pansy"<br/>"Thistle"<br/>"Maple Leaf"<br/>"Shamrock"<br/>"Daisy"<br/>"Tulip"<br/>and<br/>"Good Luck"<br/>...<br/>Always reliable<br/>and as represented.</p> |
| <p><b>STANDARD BRANDS</b></p>   |                           |   |
| <p>"GEM"<br/>"WIRE"<br/>"SNOW"<br/>"CORKER"<br/>"HEARTH"<br/>"LA BELLE"<br/>"BARBERS"<br/>"TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver<br/>and Flush Handles.<br/>Large Variety. Low Prices.</p> |                           |   |
| <p><b>WHISKYS</b></p>   | <p><b>Corn Whisks</b></p> |   |
| <p>The H. A. Nelson &amp; Sons Co., Limited<br/>59 to 63 St. Peter Street<br/>MONTREAL<br/>Toronto Sample Room:<br/>58 and 59 Front St. West</p>  |                           |   |



**HEINZ  
BAKED ?  
BEANS**

With Tomato Sauce.

Do you keep them in stock?

Sold by  
H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Co., Montreal.

## A Profitable Policy

Absolute cleanliness, unremitting care, scientific knowledge, modern processes controlled by us alone, all of this unites to make our business policy a profitable one. But it means more than that—you share the profits to-day as you always have—the prices we quote remain the same.

"Fair profits and no misrepresentation"—that is our business policy. It pays us to do business on this basis. It is a profitable policy—we find it so.

Windsor Salt is sold by leading wholesalers everywhere.

The Windsor Salt Co., Limited  
Windsor, Ont.

**Windsor  
Salt.**

# Have you handled

that Queen of Home Dyes

## MAYPOLE SOAP?




The only DYE that washes and dyes at the same time.  
The only DYE that does not require different packets  
for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLENDID ARTICLE.  
PAYS A GOOD PROFIT.

Handsome Show Card on application to A. P. Tippet & Co.,  
8 Place Royal, Montreal.

Three suggestions—seasonable:



STOWER'S

Lime Juice,  
Lemon Squash,  
Lime Juice  
Cordial.

Cases contain  
1-dozen Quarts.

### Fine Finnan Haddies

They have the rich,  
delicate flavor of the  
freshly caught fish—  
canned where caught,  
before they lose their  
goodness.

Clean — real Finnan Haddies. No  
dirt, no slime—nothing but Fine Finnan  
Haddies in every can.

**The "Thistle" Brand**

## Lazenby's

### Soup Squares and Jelly Tablets.

The highest quality there is or can be.  
The name guarantees it.

A. P. Tippet & Co.,  
Montreal and Toronto.

F. H. Tippet & Co.,  
St. John, N.B.

# ABOUT TEA.

*The tea plant thrives best in a warm, damp climate. Ceylon and India both have just such a climate, very warm with an abundant rainfall. This in itself would insure good tea from these countries, but it, combined with the exceptional quality of the soil and the care with which the cultivation, the picking, the firing, the packing, etc., is attended, produces the best, the purest, the cleanliest tea on God's Green Earth. The grocers in*

**BUY THEM.**

*They're so good they can't be bettered.*

*this country, as well as in many others, have come to the unanimous conclusion that to do a good tea trade they must handle Ceylon and Indian Teas, as everyone who knows anything at all about tea knows that they are the best, the healthiest, most economical and best flavored. Thousands of dollars are being spent in advertising them throughout the country. Do you want to share in the benefit of this? You might just as well.*

**SELL THEM.**

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H. C.

# A Link in the Chain.

Confidence begets success. Don't overlook the value of the good-will of the man of the house. You please the woman, but **her husband pays the bills**—obtain his confidence on the quality of the Cigars you sell and you add another link to the chain that binds the family to trade with you.

## Payne's Cigars

have stood the test of **Time** and that is the only honest proof of worth and value. The "Pharaoh" for a 10 cent line and the "Pebble" for a 5 cent line are the links in the chain that win a man's confidence, and keep him trading **at your store!**

J. BRUCE PAYNE, MFR.,  
Granby, Que.

There is no test like  
a trial.

GIVE

# CROWN EXTRACTS

a trial and you will be satisfied with  
the test, and continue ordering.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director



# "STERLING" BRAND PICKLES.

Good enough to  
Suit Any Trade.

When you offer a customer "Sterling" Brand Pickles, you can feel assured that nothing better can be offered them, by any name.

The high standing of these pickles, in the most particular families in all parts of the Dominion, and in leading hotels, is one of the best recommendations of these famous pickles—made in Canada, from best grown Canadian vegetables, by Canada's greatest pickle manufacturers.

**T. A. LYTLE & CO.**

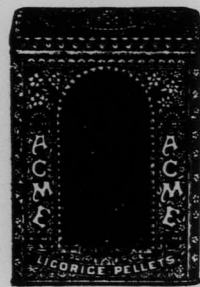
124-128 Richmond St. W., TORONTO, CAN.



# "FAIRY BLEND"

SOMETHING YOU ARE INTERESTED IN—  
OUR MEN CAN NOW SHOW YOU SAMPLES.  
THIS IS ONE OF THE CATCHIEST THINGS  
ON THE MARKET.

## LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**  
BROOKLYN, N.Y.

Established 1845.

SOLD FROM

**ATLANTIC TO PACIFIC**

FAC SIMILE OF CASK LABEL.



**PURNELL'S**  
**PURE**  
**PLAIN and SPICED**  
**MALT VINEGARS**

**THE BEST FOR PICKLING.**

**Brewery, Bristol, England.**

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.  
Charlottetown, P.E.I.—Horace Hazzard, South Side Queen Sq.  
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.  
St. John, N.B.—J. Hunter White, 3 North Market Wharf.  
Montreal—J. M. Kirk, Imperial Buildings, St. James St.

Toronto—J. Westren & Co, 73 Carlton St.  
Hamilton—John W. Bickle & Greening.  
Winnipeg—A. Strang & Co., Portage Avenue.  
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

Good value for your customers -

Sell

Good money for you -

Blue Ribbon Tea

Blue Ribbon Tea Co. Toronto

*For Your Profit's Sake*

of its high quality, its richness, cleanliness, and delicate flavor, but for the sake of the larger profits you make over the so-called "breakfast foods" which are put up in fancy packages.

*Molina Rolled Wheat*

double the money you make in selling one 3-pound package of a "breakfast food" which is practically the same thing as Molina. Figures do not lie—profits count—now try Molina. "for your Profit's Sake."

FROM MANUFACTURER  
TO RETAILER DIRECT.

THE TILLSON COMPANY, LIMITED  
Tilsonburg, Ont.

**THE MODERN GROCER**



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.  
Formerly Knowles, Ham & Nott Co. Limited  
BRANTFORD.

**WESTERN** Incorporated 1851.  
**ASSURANCE COMPANY**

**Fire and Marine**

Capital, subscribed \$2,000,000.00  
Capital - - - 1,000,000.00  
Assets, over - - 2,340,000.00  
Annual Income - 2,290,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.  
C. C. Foster, Secretary.

**ART Baking Powder.**



THE GREAT  
PRIZE  
POWDER.

**50,000** pound tins sold  
the last four  
months.

ATTRACTS Trade and  
gives universal satisfaction.

Write for list of prizes and prices to . . . . .

**MAYELL & CO. - TORONTO.**

# THE "DIAMOND"

**A BAKING POWDER** that will give unbounded satisfaction to all.



For 15 years it has stood the most critical tests by the best housekeepers in Canada—with uniformly good results. You need have no hesitation in offering it to your trade as a "Perfect Powder."

Users of "Diamond Baking Powder" of fifteen years ago are users still.

|  |       |                   |
|--|-------|-------------------|
| 1-lb. Tins, 2 dozen in a case              | - - - | \$2.20 per dozen. |
| $\frac{1}{2}$ -lb. Tins, 3 dozen in a case | - - - | 1.30 per dozen.   |
| $\frac{1}{4}$ -lb. Tins, 4 dozen in a case | - - - | .60 per dozen.    |

**W**E also put up a baking powder under your own label—very attractive goods—and the powder guaranteed of extra quality. You work up a trade for a powder that you can control—and need fear no competition in this line.



**W. H. GILLARD & CO.,**

Wholesale Grocers,  
Tea Importers, and  
Manufacturers,

**HAMILTON.**

Talk in the  
Canadian Parliament  
costs the  
country high value.

Talks to  
the point.

Have you got?



**Rose & Laflamme**

Agents MONTREAL.



**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.

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**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED  
EVERY  
FRIDAY

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES  
IN EVERY  
PROVINCE

VOL. XIII.

TORONTO AND MONTREAL, JUNE 2, 1899.

NO. 22

## SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

**T**HE following is a further contribution of short essays on bookkeeping received by The Grocery World in its prize competition :

### By Durham Bros.

We use two books for each account. We keep one—the day book ; the customer the other—the pass book.

Each book is 6½ x 4 inches in size, with 24 leaves, or 48 pages, with a blotter leaf between each leaf.

When a person wishes to settle, both books must balance. When they do this, credit is given, and the account is thus continued until the books are full, when new ones are made out.

We number them 1, 2, 3, etc., as they are filled. We file the day books and the customers the pass books, as they become full.

Our books are double ruled, have leather backs, and are substantial, never being worn out before becoming full. We inclose a leaf from our day book, which has a sample account on it :

| Date         | Description         | Debit | Credit | Balance |
|--------------|---------------------|-------|--------|---------|
| 1899<br>Ap 1 |                     |       |        |         |
| 8            | 4 lb. sugar .....   | 20    |        |         |
|              | 1 " coffee.....     | 15    |        |         |
|              | C. corn.....        | 09    |        |         |
|              | 1 pc. soap.....     | 04    |        | 48      |
| 9            | 1 lb. butter.....   |       | 28     |         |
| 10           | 1 qt. beans.....    |       | 09     |         |
| 11           | 1 C. tomatoes.....  | 08    |        |         |
|              | 1 pr. shoes.....    | 150   |        |         |
|              | 10 yds. muslin..... | 70    |        | \$2 28  |
|              |                     |       |        | \$3 13  |
| 12           | By cash.....        |       | 3 00   |         |
|              | Bal.....            |       |        | 13      |
| 12           | 2 collars, 12½..... |       |        | 25      |

Customer's book must correspond with this. By our system, all posting is done

away with, and no large books are used at all.

The cost of our books, printed and ready for use, is 8 cents, or 16 cents for each account.

### By F. Schmidt.

I will here try to give a description of what we think is one of the best methods of bookkeeping for the average-sized grocer.

Inclosed find a sample of the way we keep the account of our order routes. Our boys, when taking orders, always make a duplicate of their order with carbon paper. (Inclosed find copy of an order and duplicate.)

When slips are turned in, the order is put up from duplicate copy, each clerk putting his own mark opposite the article he gets ready. This duplicate is always in our office for future reference. If any mistake is made we can soon see which clerk put up the article.

After the clerks are done putting up the orders, all the bookkeeper has to do is carry out the price of meat, which had to be weighed, add up the bill, with balance, and carry amount in column, as shown in sample book.

We can do this bookkeeping for 35 to 40 bills in 20 to 30 minutes. This is the best labor-saving system we ever had in our 18 years of grocery business. All orders are taken at our store on duplicate copy, and we only charge the total in our ledger, as per sample copy.

The books used in the Schmidt system are as follows. Here is the pass or order book :

Bought of O.N.M.A. Stores.  
Groceries and Provisions.  
606 Edgmont Avenue, Third and Kerlin Streets,  
and Trainers, Pa.

Date, 4-19, 1899.

Dempster, 24th St.

|                       |      |
|-----------------------|------|
| 12 lb. ham.....       | 1 32 |
| 2 lb. lard.....       | 16   |
| 2 lb. coffee.....     | 36   |
| 1 lb. cheese.....     | 18   |
| 2 lb. cakes.....      | 24   |
| 1 bottle pickles..... | 10   |
| 4 lb. steak.....      | 72   |
| 8 lb. roast.....      | 96   |
| 2 lb. starch.....     | 10   |
|                       | 4 14 |
| Balance.....          | 4 45 |
|                       | 8 59 |

Here is a section from the ledger :

Week opening November 7

| Name.               | Address.   | Dr.   | Cr.   | Bal. |
|---------------------|------------|-------|-------|------|
| 1 T. F. McSurdy ... | Upland ... | 12 62 | 10 00 | 2 62 |
| 2 F. E. Heinze..... | Church St. | 4 25  | 4 25  |      |
| 3 R. F. Granzow.... | "          | 7 23  | 5 00  | 2 23 |
| 4 C. H. Barnard.... | "          | 5 12  | 5 00  | 12   |
| 5 J. D. McConnell.. | "          | 4 20  | 5 00  | 80   |

### By B. O. Nottingham & Co.

We inclose a leaf taken from one of the books we are using in our retail department, and we have found it quite a labor-saver. We use a carbon paper between the sheet, and in this way we send the original to the customer and keep the duplicate for our own file, which is used as follows : We have two cabinets, one for use for tickets, which are not expected to stand long, and the other we use for the monthly bills. For the monthly bills we use envelopes for each customer's name and as soon as the statement is made out and added we seal the envelope and put the amount on the back, just above the customer's name. We also put on the date the statement is rendered.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

The loose tickets which are paid daily and weekly are used in the cabinet just as the monthly bills, only we do not put any date or amount on the back of the envelope. At first we used only one cabinet, but we find it saves time to use two, as we are constantly overhauling the loose tickets, and the monthly tickets are not used so often.

Here is the duplicate slip used, the upper half being shown :

Bought of R. O. NOTTINGHAM & CO.  
Wholesale and Retail Dealers in  
Fine Groceries, Flour, Selected Teas, Pure Coffees,  
Spices, Butter, Cheese, Lard, Syrup, Molasses,  
etc.  
33 Charlotte Street.  
Salesman..... Norfolk, Va..... 189...  
M.....

Ordered by.....

|   |  |  |
|---|--|--|
| 1 |  |  |
| 2 |  |  |
| 3 |  |  |
| 4 |  |  |

[Note.—The cabinet idea is a good one for filing your charge slips, but I would advise the use of a ledger. Loose slips, even if in envelopes, and envelopes themselves, are liable to get lost.—R. A. Neely.]

**By Angle Bros.**

We will try and explain what we think is the simplest and most satisfactory plan of bookkeeping, both to our customers and ourselves, that we have ever tried. It originated with one of our clerks.

Most all grocers have experienced that annoyance in settling up pass books at the end of the week or month (which are usually busy days) to find that one or more articles are not on the pass book, because some member of the family has failed to bring the book. Then you have to begin at the

ledger and go back over the day book for, perhaps, 100 pages or more to find the missing article. Now, we find that this is all overcome by simply keeping a duplicate pass book, in which we itemize each sale, carefully dating same, so that should a customer fail to bring his book the grocer can see at a glance the next time the book is brought, by comparing the two books, that one or more articles are not on the customer's book.

This does away with the day book, journal and ledger, and yet the account is always itemized.

The duplicate books can be kept on a ledger back of the counter or on the desk, laying them upon a slant, with the name of the customer at the top of each book.

**STORE CLERKS.**

It has, no doubt, been observed by many people, says The New York Enquirer, that the difference in store clerks is as conspicuous as a walking sign could well be, and as varied as the goods which they sell and try to sell; and while there is room for a number of distinct qualifications of ability, there is sufficient subject matter derived for a brief discussion, in condensing the numerous characteristics of this craft, into three common classes, viz: The Ordinary, The Indifferent, and The Practical.

The ordinary clerk is one who generally reports for duty at the last minute, and regards his position in the light of an automatic machine, or an everyday routine, without the slightest consideration for his employer. He chats with his next counter neighbor upon social topics, and feels disgruntled when a customer calls for his services before he gets through with his conversation; his capacity is medium, and his ambition may well be compared to a small stationary engine which puffs in a perfunctory manner, but unable to get up sufficient steam for the execution of good work, and yet in his own lofty estimate of

self-accomplishments, his mind becomes vague, obscure and puzzled, when he is overlooked in the line of promotion.

The indifferent clerk is as dry as a mummy, both in ideas and demonstrations, and often owes his place to mere chance; cheerfulness and courtesy is to him or her an unknown quantity; he executes his functions in the same manner as his looks and actions display, and gets rid of his customers as soon as possible. The goods done up by this clerk are generally crushed and crowded into a piece of wrapping-paper—which is often too small—in a haphazard way, and the twine often opens before the goods reach their destination. It was only the other day I saw a lady in a street car with a package of this description, and she made the remark to her companion that she would never go into — & Co.'s store again, because, after they sold you the goods, they did not seem to care how they wrapped them up, or how you got them home. This is the inevitable result of an indifferent clerk, whose carelessness often causes a depreciation of figures on the proper side of the ledger or balance sheet of his employer.

The practical clerk is wide awake; he takes a pride in his profession; he is ever courteous, affable, willing and obliging; he takes a keen interest in his counter, as well as his employer; he is a close student of human nature, and seeks to please his patrons; he studies the peculiar whims and fancies of his customers, and is a diplomat in any emergency. If his patience is tried by a cranky customer, he avoids friction by hiding his chagrin behind his good nature, and wins the plaudits of all with whom he comes in contact. This same practical clerk is a success to himself, as well as to his employer. He can command a good salary when others often fail. Merit and effort place his services at a premium. He often attains to a high position and responsibility, and frequently becomes member or head of a firm, and takes his place in the front rank as a successful business man.

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# Use Argo Starch

Received highest award World's Columbian Exhibition, Chicago, in competition with all the leading brands.

**ARGO** is put up for the laundry in 1-lb., 3-lb., 5-lb. packages and 50-lb. boxes. For the table, in 1-lb. packages only. It is the "whitest" and "strongest" starch in the market. Factory at Nebraska City, Neb.

**Lucas, Steele & Bristol, Agents, Hamilton, Ont.**

## CAMPING SUPPLIES.

HERE YOU ARE FOR THE COMING SEASON:

*A lovely range of Crosse & Blackwell's Condiments.*

*All Morton's Potted Meats and Pickles.*

*Armour's Canned and Potted Meats.*

*Armour's Pork and Beans in Tomato Sauce.*

*Clark's Canned and Potted Meats.*

*Sovereign Lime Juice and Lime Juice Cordial.*

*Sovereign Guaranteed Pure Fruit Syrups, Quarts and Splits.*

*A nice range of Shrimps and Clams, best brands.*

*Flaked Rice, already cooked, only requiring boiling water to make a tasty dish.*

**MECCA COFFEE.**--- No picnic or camping party can be enjoyed to the full extent unless you sell them Mecca Coffee. This

Coffee has great body and lovely flavor. For camping parties and picnics can be sold in 2-lb. tins, ground.

**James Turner & Co., Hamilton**

—WHOLESALE GROCERS.—

## Worth Watching!

Campers, Cyclists, Fishing Parties and Picnics, all use

**"REINDEER BRAND"**

**CONDENSED GOODS.**

Are you selling to them?

**PRUNES** { **CALIFORNIA, 25-lb. Boxes**  
**DATES** { **BRIGHT HALLOWEE**  
 Sizes, 40/50, 50/60, 60/70

At prices that will please you, and the goods are bound to please the customer.

**THOS. KINNEAR & CO.**

Wholesale Grocers,  
 49 FRONT ST. EAST  
 TORONTO.

**BUSINESS CHANGES.**

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**D**UNCAN McPHERSON, general merchant, West Lorne, Ont., has assigned to C. B. Armstrong, London.

Isaie Filion, grocer, Montreal, is offering 10c. on the dollar, cash.

J. A. L. Jutras, general merchant, Richmond, Que., has assigned.

John D. Barker, grocer, etc., Collingwood, Ont., has assigned to Fred Churchill.

Parker & Larmonth, wholesale grocers, Ottawa, are offering 30c. cash on the dollar.

J. O. A. Deguire, general merchant, Glen Robertson, Ont., has assigned to J. N. Rattey.

Christie, Bailey & Co., general merchants, Millwood, Man., have been granted an extension.

J. C. Robinson, general merchant, Wawanessa, Man., has compromised at 70c. on the dollar.

Clarke Dean, grocer, Guelph, Ont., has assigned to W. H. Millman, Guelph. The creditors meet on the 2nd inst.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Lamoureux & Co., preserve manufacturers, Montreal, have dissolved.

Louis M. Sylvestre and Jean B. Vermette have registered partnership as fruit dealers

under the style of Sylvestre & Vermette, Montreal.

Partnership has been registered by H. Gerard & Co., tobacco and cigar dealers, Montreal.

Loth & Gunther, general merchants, Milverton, Ont., have dissolved, Wm. K. Loth continuing.

Halcro & Burgault, grocers, etc., Rossland, B.C., are dissolving partnership, Anthony Burgault continuing.

**SALES MADE AND PENDING.**

Edmond Lussier, grocer, Ottawa, has sold out.

Issac Plunkett, general merchant, Merivale, Ont., has sold out.

The assets of Jos. Pelchat, grocer, St. Joseph, Que., have been sold.

Robert Martin, grocer, etc., Sudbury, Ont., is advertising his boot and shoe stock for sale.

The assets of M. G. Edson & Co., manufacturers chocolate, etc., Montreal, have been sold.

The stock of Louis Fontaine, general merchant, Ange Gardien, Que., has been sold at 70c. on the dollar.

**CHANGES.**

Peter Reid has bought out — McKenzie, grocer, Rossland, B.C.

Weldon Burden has purchased the estate

of Oliver Buden, general merchant, Fredericton, N.B.

Mrs. David Dube, grocer, Ortawa, has given up business.

Mrs. N. Poulet, grocer, Sorel, Ont., has sold out to L. H. Paquin.

Hugh McGregor, grocer, Picton, Ont., has retired from business.

C. C. Miller, grocer, Picton, Ont., has been succeeded by Powers & Miller.

D. D. Bastien, grocer, St. Jerome, Que., has been succeeded by Chas. Lorrain.

Pierre Martel, general merchant, St. Prime, Que., has removed to Roberval.

James E. Rice has bought out H. A. Huntley & Co., grocers, Grand Forks, B.C.

Ed. H. Taylor has registered as proprietor of E. & H. Taylor, grocers, Quebec.

A. DesBrisay, general merchant, Wolseley, Man., has sold out to Manson Bros.

C. F. Gidney, general merchant, Burford, Ont., has been succeeded by George Scott.

Mrs. Paul Bertrand, general merchant, Masham Mills, Que., has been succeeded by Napoleon Bertrand.

Manual & Ruttan, general merchants, Donald, B.C., have sold out to G. B. McDermott, who removes his stock to Golden, B.C.

**DEATHS.**

Wm. Drage, grocer, Barrie, Ont., is dead.

G. W. Calcott, grocer, London, Ont., is dead.



**A Pretty Picture**

often will not bear close inspection.

There are some foods very much the same—they look all right, but analysis shows them to be impure and lacking in flavor.

While other cheese has failed at the first test, Imperial has been pronounced by the most critical judges in the world

**“A PERFECT CHEESE.”**

# NEW SEASON'S

Our travellers  
will show you  
Samples.

# JAPAN TEAS

ARRIVING EX SS. "EMPRESS OF INDIA."

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

### LADY STARCH TRAVELERS.

THE Bee Starch Co., of Stanstead, Que., are thoroughly alive to the importance of the Canadian market for their goods, and never let an opportunity pass to bring their goods before the buying public. They are now spending a considerable amount of money in putting up signs and posters in all the towns and cities of Quebec and Ontario.

They are introducing a decided innovation in the way of canvassing the retail trade. Commencing next Monday, two bright and pleasing young ladies will be employed by this firm in Montreal as city travelers. The city will be divided into two districts, and each one will have her territory, and in this way they hope that ere long every grocer in Montreal will have this brand of goods on their shelves. Should this prove a success in Montreal the system will be extended to other cities.

This is probably the first Canadian firm to regularly employ lady travelers.

### A SODA FIRM'S DIVIDEND.

Brunner, Mond & Co., Limited, Northwich, England, the large soda manufacturers, have this week announced a dividend of 30 per cent. on their ordinary stock for

the past year, in addition to which is carried forward £111,000 sterling. This is 5 per cent. more than their last dividend, and the amount carried to reserve £30,000 more than the previous year, which is a marvelous result considering the severe foreign competition and condition of the chemical trade generally, and further establishes the superiority and preference for Brunner, Mond's products over all others. The Canadian agents for Brunner, Mond & Co. are Winn & Holland, Montreal.

### STARCH.

As shown by the price list of the Edwardsburg Starch Company in last week's issue, there have been several reductions in the price of starch. The most important item is the change in the second grade of corn starch, whereby the trade can have the standard brand (Canada Corn Starch) of this Canadian factory at a price to compete against any of the miscellaneous, anonymous brands of corn starch which are being put upon the market. There are one or two other changes to preserve the balance of prices.

Application is to be made for the incorporation of The St. Eustache Canning Co., St. Eustache, Que.

### TRADE CHAT.

The Imperial Vinegar and Pickling Co., of Hamilton, Limited, has been incorporated.

Edward Gander, grocer, St. Catharines, Ont., has retired from business. He states that he may go west and start in business there.

Mr. Chas. William, clerk in Wm. Robinson's store, Selkirk, Man., has gone to Plumas, Man., to take charge of a store there.

On Monday R. C. Teasdale, grocer, Terauley street, Toronto, gave his driver \$73 with which to buy provisions at the wholesale houses. The horse and rig were found at the Union depot at 10 o'clock that night, but Mr. Teasdale and the police are still looking for the driver and the money.

The Boiestown, N. B., merchants, find their business seriously interfered with by pedlars of many nationalities. No less than a dozen made the town their headquarters one day last week. They are anxious to meet the stream drivers on their way down. The drivers, when they get this far, generally are paid their wages and invest quite largely in the goods carried by the itinerant vendors of "shoddy" and other inferior wares.

# FIGS IN TAPS! TAP FIGS!

A large quantity at a **very low price.**

## JOHN SLOAN & CO.

Wholesale Grocers.

TORONTO.

### LIME WATER AND WATER GLASS EGG PRESERVATIVES.

**A**N investigation was commenced at the Experimental Farm, Ottawa, last September, to determine the value of water glass, compared with lime water, as an egg preservative.

Water glass, known chemically as silicate of soda, is a fluid quoted at about 60c. per gal. It is highly caustic, due to excess of soda, so is more disagreeable to use than lime water.

The investigation consisted in immersing perfectly fresh eggs for varying lengths of time, from a few hours to six months, in (a) lime water and (b) 10 per cent. solution of water glass. After the treatment, whether for a few hours, days or weeks, the eggs were placed with untreated eggs, which were used for a check in a rack within a drawer in the laboratory, until the close of the experiment, March 30. 1899. All the eggs were at a temperature from 65 to 72 deg. F. throughout the trial.

The testing consisted in breaking the eggs into a glass and noting the appearance of the "white" and yolk, whether the yolk was stuck to the shell, size of air-space, odor, etc. The eggs were then poached and again the odor, appearance, etc., noted.

The results, or conclusions reached by the test were favorable to the use of lime water in preference to water glass.

In no instance were any bad eggs found, but in all cases where the eggs were not kept covered throughout the period of the test with the preservative solution, shrinkage of the contents had taken place, as shown by the larger air-space, the less globular form of the yolk, and in many instances by the adherence of the yolk to the shell. The eggs treated for seven days and less with lime water showed somewhat less shrinkage than those treated a similar length of time with silicate of soda.

The white in all the preserved eggs was very faintly yellow, which tint became deeper on boiling. No offensive odor was to be perceived from any of the eggs when broken, but in all instances a faint but peculiar musty or stale odor and flavor developed on poaching.

When used continuously, lime water and water glass are equally efficacious in preventing shrinkage. They may also be said to give practically the same results as regards both external and internal appearances, flavor, etc., of the eggs preserved. Since water glass (silicate of soda) is more costly and more disagreeable to use than lime water, lime water must be admitted the more practical preservative.

It is probable that no preservative will prevent the loss of flavor possessed by the fresh egg, but those which wholly exclude

the air (and thus at the same time prevent shrinkage from evaporation) will be the most successful. Continuous submergence is evidently better than treatment for a few days.

Lime water may be made by putting two or three pounds of good fresh lime in five gallons of water, stirring well at intervals for a few hours, and then allowed to settle. The clear supernatant fluid can then be poured over the eggs, which have been previously placed in a crock or water-tight barrel. Some preservers add a pound or so to the lime water, but the Ottawa authorities express the opinion that this is unnecessary, and probably leads to the imparting of a limey flavor to the eggs by inducing an interchange of the fluids within and without the eggs.

The all-essential points to be remembered are: 1. That the eggs to be preserved shall be perfectly fresh, and, 2, that they shall be covered with the preservative fluid.

### TRADE FOLLOWS THE ADVERTISER

Advertising reflects the intelligence of a business house and pictures the character of the goods in the mind of the purchaser. The public, in the present great variety of utilities, is made aware of an article and its merits before a demand for it is created. A Chicago concern, according to Iron and Steel of that city, last year started in the manufacture of what would have proven a salable article properly handled, but the company's enterprise stopped with the equipment of the machinery plant and well appointed offices. With bright quarters, good prospects and an ample supply of fine cigars the manager proceeded to pile up a product that every hardware jobber and dealer would have willingly pushed into sale, had they been informed of the opportunity. A few thousand circulars sent out failed to start trade, and \$21,000, the extent of the capital of the company, was lost and an assignment made, and the public is yet unaware of the existence of the goods. The perfect factory, luxurious offices nor fine tobacco smoke would move them, and the manager was without resources. This mistake is constantly being made by hundreds of concerns that are never heard of after their incorporation. Also many patented articles that would prove valuable, if pushed, stop here. Manufacturing an article and creating a demand for it are two separate and distinct parts of business, yet there are many men who manage both parts successfully. To turn out a product and not sell it means bankruptcy. To try and sell it before a demand is created is nonsense. Inform the trade of the merits of your goods, with

a few hints of your business policy, if you like, and if the goods really possess merit they will find successful demand. Produce good goods and advertise to make them known and sales will follow.

### THE MONTREAL FRUIT SALE.

**L**AST Friday, at the Montreal Fruit Auction Company's salesroom, Mr. Potter sold the cargo of Mediterranean fruit ex ss. Bellona. The attendance was not all equal to the ss. St. Marnock's lot, as the quality and condition of the cargo did not attract so many United States and Western buyers. There were many small lots, and not in prime condition, so that the sale dragged in a rather tiresome manner, that must have been trying on the auctioneer. It lasted from 1.30 until 6.30 p.m. Lemons were weaker, as there were very few lines of sound fancy fruit. Prices ranged from 50c. to \$1 for fair; \$1.50 to \$1.75 for choice, and \$2.10 to \$3.05 for fancy, the extreme price for Sorrento fruit, while Maori's ranged from \$1.40 to \$3.85. Sorrento oranges worked between \$1 and \$2.85 for boxes, and \$1 to \$1.75 for half-boxes, with Messinas, in boxes, \$1 to \$2.

The principal New York buyers were Parsons & Lumsden.

Hart & Tuckwell, McGill street, gathered in the largest share of the offerings, perhaps the bulk of the sound lemons, and fancy oranges. Richard Barry was also a very active and liberal buyer, also Dawson, of Toronto; Dixon, of Hamilton, and H. A. Brown, of Ottawa. Other buyers well to the front were Vipond, McBride & Co., J. J. Vipond, J. T. McBride, Vipond, Peterson & Co., T. S. Vipond & Son, G. Laird, P. Legarde, Shea, and others of the Montreal trade, also P. Lapiere, of Quebec, while MacPherson, of Winnipeg, was again on hand, and secured some of the good lots. "Larry" Contencion, of New York, took a hand in bidding up some of his fellow receivers' fruit, and put spirit in the sale. Messrs. Gatto and Minaldi, and the latter's energetic son, "Felix" came on from New York to look after their fruit. Frank Freeman, of New York, and others whose names were not learned, filled up the balance of the seats around the "Fruit Receivers' Board" table. "Jack" Callaghan, of Hart & Tuckwell, with Mr. Coates, of the Reford Company, took good care of the importers' interests.

Before the cargo sale began, auctioneer Potter sold a carload of bananas, good green stuff, at from 80c. to \$1 per bunch. In the morning also two carloads of American strawberries, good stock, were sold at a range of 8¼ to 14¼c.

There is also a very active business every morning at the G. T. R. fruit shed, St. James

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# Camping and Picnic Supplies

**FULL STOCK, COMPLETE ASSORTMENT.  
CLOSE PRICES.**

**THE EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,  
MANUFACTURERS, IMPORTERS OF TEAS.

**TORONTO**

street, where the Montreal Fruit Auction Company sell carloads of Norfolk, Baltimore and other strawberries. There was a splendid lot Monday morning, yet the prices should have been higher, but the weather and the market, like the lawyer, make a glorious uncertainty. The prime fruit brought as high as 12¼c. and the general average for good stock was 10½ to 11¼c. Lower grades sold down much lower. Joseph Brown & Son sold a carload at auction. Hart & Tuckwell sold a large quantity. John Caldwell & Co. sold a lot of really fancy stock at top prices at private sale.

**HINTS TO BUYERS.**

**A.** BOOTH & CO., Toronto, have received their first supplies of British Columbia and Oregon salmon and extra fancy mackerel.

H. P. Eckardt & Co. are offering all kinds of foreign and American sugars.

"Ice Castle" lobsters, ½-lb. and 1-lb. cans, are now in stock with W. H. Gillard & Co.

Warren Bros. & Co. have a shipment of fancy Japan rice arriving which shows good value.

S. H. Ewing & Sons will have a large consignment of new season's Japan teas on

the incoming Pacific steamer, and will be pleased to give prices and samples to the trade.

W. H. Gillard & Co. have just received a shipment of Californian prunes of fine quality.

Tapnet figs can be procured from Lucas, Steele & Bristol very cheap; also 40-50 and 50-60 prunes.

Purnell's English malt vinegar, in barrels, half-barrels and kegs, is having a steady sale with W. H. Gillard & Co.

T. Kinnear & Co. have received a shipment of Armour's sliced beef in 1-lb. tins; also Vienna sausage in ½-lb. tins.

The Eby, Blain Co., Limited, offer an attractive range of domestic, Japan, and fancy Patna rice at low prices.

The Eby, Blain Co., Limited, have some attractive values in Japan teas, showing excellent cup quality, to retail at 25c.

A shipment of Chocolat-Menier and Bendsorp's "Royal Dutch" cocoa is arriving for The Eby, Blain Co., Limited.

The Greig Manufacturing Co. are offering a fine line of lined and unlined German baskets for confectionery and fancy trade.

This is the season for breakfast foods, and all the popular lines are carried in stock by The Eby, Blain Co., Limited, who report

large sales for Cook's flaked rice, shredded wheat biscuit and grape-nut food.

The new style of "Empire" extracts put on the market by Lucas, Steele & Bristol are meeting with a good sale; so are their 5 and 10c. cans of "Empire" baking powder.

W. H. Gillard & Co. report a small stock left of "Fig" jam, in 7-lb. pails, 6 to a crate, which is manufactured from nothing but the best tap figs and extra standard granulated sugar.

The Foreign Cheese and Importing Co. are in receipt of a letter from one of their foreign houses advising them of an advance in the price of olives, with strong indications of a still further advance in the near future. The Spanish crop, they say, is almost a total failure. The Foreign Cheese and Importing Co. are in a position, however, to fill all orders for a short time at present advanced prices.

**NEW FIRMS IN BUSINESS.**

T. J. Grimes has started as grocer in Ottawa.

Edouard Dupuis has started a grocery in Ottawa.

George Lemoine has opened a general store in Merivale, Ont.

Mrs. Thos. Lockwood has opened a grocery store in Ottawa.

J. J. MacCallum is starting as tobacco dealer in Belleville, Ont.



## EVERY LADY THINKS

there is no place as clean as her own kitchen.\* But a visit to the factory of Upton & Co. would soon undeceive her, and make her envious of its white floors and polished tables. For cleanliness is the essential element in the manufacture of that pure and wholesome food—Upton's Marmalade.

In 1-lb. Glass Jars, \$1.00 per doz.  
In 7-lb. Wood Pails, 7½c. per lb.

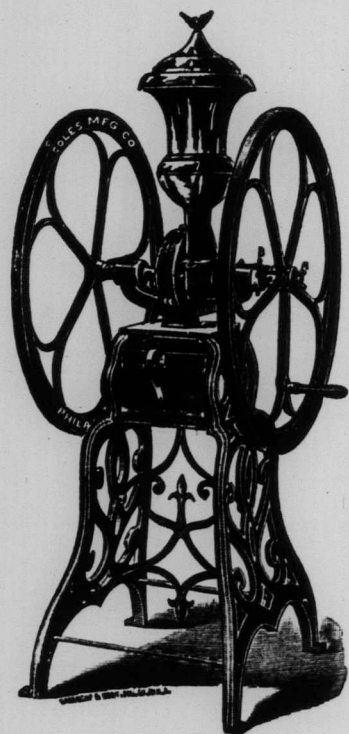
**Henry Wright & Co., Toronto**

Canadian Agents.

# New Japan Teas

We have arriving in a couple of weeks teas ranging from nineteen to twenty-two cents. Fine early draw.

**H. P. ECKARDT & CO., TORONTO.**



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18  
 Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
 PHILADELPHIA, PENN'A.

## SKIN-KEEPING WOOL SOAP

Wool Soap is made for the skin, and even for skin as delicate as baby's skin. Only the best and purest of soap-making elements are used in manufacturing it. Wool Soap is positively safe for

### TOILET AND BATH

Swift and Company, Makers, Chicago.

Canadian Representatives:  
 W. T. Strong & Co., London. Thos. H. Goldring, Toronto.  
 W. J. Cairns, Ottawa. E. A. Richards & Co., Hamilton.



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President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

**THE MacLEAN PUBLISHING CO.**  
Limited.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

**OUR APPLE TRADE IN DANGER.**

JUDGING from the discussion which took place in the House of Commons a few days ago, legislation to provide machinery for the inspection of apples for export may be expected during the present session.

It is time there was some such legislation. The quality of Canadian apples is unsurpassed, but the quality of the honesty of some of those who pack them is about as poor as it can be. And whether their number be many or few they are sufficiently numerous to do a great deal of harm to an important industry. That the industry is important may be gathered from the following table, showing the exports during the past ten years:

|      | Quantity<br>in bls. | Value.       |
|------|---------------------|--------------|
| 1889 | 771,971             | \$ 1,528,449 |
| 1890 | 378,475             | 993,163      |
| 1891 | 451,197             | 1,300,436    |
| 1892 | 691,276             | 1,445,452    |
| 1893 | 1,187,673           | 2,731,254    |
| 1894 | 287,313             | 808,889      |
| 1895 | 853,369             | 1,821,710    |
| 1896 | 507,745             | 1,417,571    |
| 1897 | 1,605,139           | 2,503,637    |
| 1898 | 439,538             | 1,783,511    |

Total in 10 years... 7,284,696 \$15,424,072

From the above table it will be seen that the exports of apples during the last ten

years have aggregated 7,284,696 barrels, valued at \$15,424,072.

Placing each barrel on end and side by side, the 7,284,696 barrels exported during the past ten years would reach over 2,759 miles. Placed on their side and end to end they would stretch about 3,500 miles, or nearly one thousand miles farther than from Quebec to Liverpool.

To protect this trade and insure its expansion, instead of contraction, as the present dishonest methods threaten to do, it is obviously the duty of the Government to provide the ways and means of detecting fraudulent packing, and of punishing those guilty of it.

**BUSINESS IN STRAWBERRIES.**

Large dealing in Southern strawberries has been one of the prominent developments of the green fruit market at Montreal this spring.

Two years ago, when Vipond, McBride & Co. first brought in a few carloads of this fruit they were laughed at by the majority of the trade. Last year, however, from a total of 12 carloads, the Montreal imports of these fruit just doubled, and this spring for the past fortnight from two to five carloads daily have been sold at public auction. They have averaged about 8 to 13c. per quart, as to quality.

Some of the cars netted the shippers nothing after the costs were paid, but, in other cases, the consignments paid handsomely.

The result of this comparatively new departure in the fruit trade is that consumers get fresh berries on their tables three weeks earlier than if they had to wait for the domestic fruit, in equally as large quantities, and, consequently, at about the same price.

**NEW BRUNSWICK BUTTER FOR ENGLAND.**

A shipment of creamery butter has been made to England and Scotland by a creamery in Carleton Co., N.B., and the results are anxiously awaited, particularly the verdict in regard to quality.

Should the shipment prove satisfactory it may lead to a largely increased output of creamery butter in New Brunswick.

**RECIPE FOR PRESERVING EGGS.**

In a recipe credited to The American Agriculturist, which was recently reproduced in THE CANADIAN GROCER, was this sentence: "Take 2 gallons of water, 12 lb. of unslacked lime and 4 lb. of salt, or in that proportion, according to the quantity of eggs to be preserved." The article, it might be stated, was not reproduced directly from the columns of The American Agriculturist, but from an exchange that had taken it from the latter journal.

The week after the article appeared in the columns of THE CANADIAN GROCER, a subscriber wrote stating that there must be a mistake in the figures, as two gallons of water to all the other ingredients would only produce a paste.

A letter was accordingly addressed to the editor of The American Agriculturist asking for an explanation. This week, a reply was received from the poultry editor of that journal, in which he says: "The article of which you speak must have been adopted from the accompanying article of Nellie Hawks, published by our paper some months ago. You will see that in reprinting they changed 24 to 2, which decidedly affects the value of the recipe."

The accompanying article, which the poultry editor of The American Agriculturist refers to in his letter, reads as follows:

"The recipe given below is very good for preserving eggs, although it takes considerable work to prepare it. Into 24 gallons of boiling water put 12 lb. of unslacked lime and 4 lb. of barrel salt. Stir frequently for one day. The next day dip off the clear liquid and put it into stone jars. Dissolve the following ingredients in one gallon of boiling water and add to the above liquid: Five oz. common baking soda, 5 oz. cream of tartar, 5 oz. saltpetre, 5 oz. borax and 1 oz. alum. Drop the eggs into this brine every day, as gathered. Eggs greased with fresh lard and put down in salt keep well. Use cracker boxes, or others of about that size, as these are light enough to be easily handled. Turn the box half over two or three times a week."

He who in business takes thought for the morrow does not need, as a rule, to be much concerned about the morrow.

### THE SUGAR AGREEMENT REVIVED.

**A**LTHOUGH the efforts that were being made when we went to press last week to revive the equalization rate system for selling sugar have been but partially successful, they have been a great deal more so than was thought possible.

The agreement has been revived and is again in operation, although there are three or four wholesale houses that have not yet subscribed to it who were parties to the arrangement which existed up to the 23rd ult. The houses are: H. P. Eckardt & Co., Toronto; Hudon, Hebert & Cie., Chaput, Fils & Cie., and J. A. Mathewson & Son, Montreal. One or two firms doing business in other places are also said to have refrained from subscribing. H. P. Eckardt & Co. withdrew from the agreement on May 22, the day before its temporary suspension.

While not at present subscribing to the instrument, it is believed that some of them at least ultimately will. Should they not do so, opinions are divided as to what will be the ultimate outcome of the new agreement.

The agreement, as it stands to-day, is the same as that which previously existed, except that the rebate given to the wholesaler by the refiner is now only 3 per cent. As, however, the former gives his customer a discount of 1 per cent., it follows that his actual profit is only 2 per cent. under the present, instead of 4 per cent. as under the old conditions.

With a net profit of about 2 per cent. there was obviously not much of an incentive for any wholesale house to subscribe to the agreement. And, on account of this, there were others besides those named who were on the point of withdrawing, but it was felt that, while from the standpoint of profit there was no inducement to subscribe to the equalization rate system, yet it was the opinion that to withdraw would not insure the making of more money, while the agreement, if it did not insure an adequate profit, would at least tend to steady the market.

Those who are not participating in the equalization rates will now, of course, sell foreign as well as domestic sugar, but the reductions which have been made in the latter have, as a rule, placed the price of

Canadian sugars below that at which it would cost to import the product of the United States refineries.

On granulated sugars the reduction is 10c. per 100 lb., and on yellows there is a decline of from 15 to 30c. per 100 lb.

St. Lawrence and Redpath granulated are now quoted at \$4.50 in Montreal, and \$4.68 in Toronto, and Acadia at \$4.50 to \$4.63, respectively. Yellows are quoted at \$3.70 up in Montreal, and \$3.88 up in Toronto.

Willett & Gray's Sugar Trade Journal in its issue of May 25, in commenting upon the suspension of the agreement, says: "A notable feature of the week is the opening up of the Canadian markets to American refined sugars, by the dissolution on Tuesday of the trade arrangements long existing between the 'Guild' of Canadian grocers and the Canadian refiners, by which all limits of purchase and sale prices are removed, and grocers will buy, wherever they can buy cheapest, at home or abroad. The American Sugar Refining Co. will find herein a place for their surplus production. The independents are not disposed to compete for this trade, on account of the difficulties of drawbacks, etc. \* \* \* This will prove an important new feature in the business of The A. S. R. Co. of much advantage."

When that appeared in The Sugar Trade Journal the agreement had not been revived. With the revival of the agreement and the sharp reduction in Canadian refiners' prices, the conditions in this country are, of course, not so favorable for United States sugars.

It is to be hoped that the new arrangement, incomplete as it is, will be sufficiently influential to prevent the demoralization of the sugar trade in Canada, for cutting among wholesalers is sure to lead to cutting among retailers.

### DECLINE IN MOLASSES.

The molasses market, in its course lately, justifies the advice given in these columns some time ago that buyers would be wise to thoroughly investigate before they accepted the excited reports that came from the Island this spring.

At the close of last week, the first indication was forthcoming of a reaction from the excited condition due to speculative

operations, when prices declined to 15c. per gal. first cost at the Islands.

On Wednesday of this week, prices were again cabled 1c. lower, at 14c., which makes a total decline of 3c. per gal. from the top price at primary markets.

As a consequence of this intelligence, the members of the guild at Montreal, who marked up their prices last week, have again reduced them 2c., to 35c. for car lots and 36c. in single puncheons.

Round lots are offering in the Montreal market now at 33c.

### PRICE OF NEW SEASON'S SALMON

**Q**UOTATIONS on new season's canned salmon for future delivery have been received in Toronto by the representative of at least one cannery on the Fraser river. They are, however, practically nominal, and no attempt appears to have been made to do business.

The figures are about 75c. per case above the figures ruling last spring.

Advices from the Coast are of a somewhat conflicting character, some saying that the pack is expected to be large and others again just as firmly declare to the contrary.

The Province, Vancouver, in a recent issue said that: "Every indication points to the run of sockeye being large, but if it is," declared that paper, "the canners will be unable to cope with it, as they are exceedingly short of tinplate. Not a single box of tinplate can be bought on the Pacific Coast. Across the line it has been very scarce, and as stocks were fairly large here they have been drawn upon, with the result that the market is now depleted. Puget Sound took most of the material, and operations there this year will be on a gigantic scale. Quite recently 3,000 boxes of tinplate were shipped South. Local canners are practically relying on the cans left over from the poor season of last year. Their stocks are not large, and, even if the run of fish is large, the pack will not be extensive. The uncertainty as to regulations was the cause of the canners not making preparations until long after the usual period."

Another difficulty, according to The Province, is in regard to labor. It takes seems about 6,000 men to supply the canneries with fish, and, it is held, that the registration clause of the new regulation will preclude that number of men being employed.

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### CALIFORNIA RAISIN CROP CONTROLLED.

THE California Raisin Growers' Association, which was formed at the beginning of last season to control the price of their produce and to supervise the packing of the raisins so that the market should not suffer from dishonest methods of putting up the fruit, is stronger this year than last, when it controlled 90 per cent. of the crop.

The method by which the association controls its output is well devised. The growers cure the raisins, and deliver them to the packing-houses at specified points throughout their district, and at prices contracted for by the association. The raisins are then sorted and packed in boxes. The contracts with packers provide that the packing shall be done according to the rules and regulations established by the association, and under the personal supervision of the association's inspectors. The packers are paid so much per ton for packing and are allotted a certain percentage of the crop which they agree to buy and pay for at set prices, and they are allowed to sell for a certain sum. The amount of profit which they make is therefore regulated. By this arrangement there is no inducement on the part of the packer to put up inferior quality raisins, as he cannot make anything by doing so.

The association's control does not stop with the packer. As some difficulty had been caused by brokers cutting commissions and prices, the association insisted on contracts with the United States brokers, which made such cutting impossible. The Canadian trade was not included in this arrangement, as the association wanted to meet the competition of European fruit. This year, however, Canadian as well as United States brokers will have to make association contracts.

However, as the association has been able to advance prices, because of superior packing and cooperation, from a figure that yielded the grower 1½c. in 1897, to 3c. in 1898, the commissions of all dealers should be more remunerative than in past seasons.

Mr. M. T. Kearney, president of the association, in a newspaper interview the other day, said in regard to crop prospects: "Two or three months ago, there was

promise of a larger crop than we had last year; but, about a month ago, we had a series of frosts, which, in my judgment, will reduce the output 20 per cent. from what we anticipated would be the crop of this season. There seems no probability that the crop this year will exceed that of last, which was 35,000 tons. With a very active demand for grapes for wine purposes this season, the prospect is that such prices will be offered for wine grapes as will induce raisin growers to sell for that purpose rather than make raisins, so that there is a probability that we will not have as many raisins to sell as we had last year. There is a marked increase in the demand for sweet wines and for grape brandy, which is causing a corresponding demand for our muscatel grapes." He also stated that four seeding plants, with a capacity of 25 cases per day, are being erected in Fresno, Cal., the centre of the raisin industry. These will double the seeding capacity of last year.

### TO PUSH CEYLON TEA IN AMERICA

Mr. Alex. Thomson, one of the partners in the firm of Whittall & Co., Colombo, Ceylon, arrived in Toronto on Friday last. He was accompanied by Mr. R. Blechynden, who, until lately, has been representing in the United States and Canada the Tea Planters' Association, of India.

Mr. Thomson is an Englishman who has for a number of years resided in Ceylon, but this is his first visit to the North American continent. His mission just now is to establish a branch business in New York for the purpose of looking after the firm's interests in the United States and Canada. He has succeeded in his purpose, and has been fortunate enough to secure the services of Mr. Blechynden as manager.

Speaking of the prospects of the tea industry in Ceylon, Mr. Thomson considered they were gradually brightening, chiefly on account of the improvement in prices. The production of tea in Ceylon this year was estimated at 125,000,000 lb., an increase of 5,000,000 lb. over that of last year. While it was estimated that the United Kingdom would take 3,000,000 lb. less than last year, other countries were expected, between them, to take 8,000,000 lb. more. Regarding the maximum quantity of the tea Ceylon was expected to yield in the years to come, Mr. Thomson said it was calculated that it would never exceed 130,000,000 lb.

### NO NEED OF AN INSOLVENCY COMMISSION.

AT a meeting of the executive committee of the Canadian Manufacturers' Association, held in Toronto a few days ago, a resolution was adopted favoring a national insolvency law, and suggesting that the Government appoint a commission to confer with the representatives of the different manufacturing, commercial, banking, and transportation organizations with a view to drafting an insolvency bill that would be satisfactory to those interests.

The motive of the executive in asking for a commission is, doubtless, commendable, but the same cannot be said of the means it is proposed to employ to secure the desired end.

The discussions and the conferences that have taken place during the last few years, when insolvency bills have been before Parliamentary committees for analysis, have established the views of the financial and commercial interests in regard to this question. And what is known is known. Voyages of discovery are only made to discover something or some place that is not known.

To depute a commission to discover what the idea of the different interests concerned were, would be deputing it to discover what is already known.

What is wanted, in order that a national insolvency law may be obtained, is not a commission, but a sufficient number of men whose first concern is the commercial interests of the country, and whose concern for party is at least no better than second.

Whatever the business men of the country need, whether the Government be Conservative or Reform in its complexion, can only be obtained, as a rule, by the presentation of a strong front by those interested.

For some reason or other a national insolvency law is something of which both the present Government and its predecessor appears to be afraid. Both have acknowledged that there was need of it, but neither have had the courage to create it.

They have had the courage to run the risk of displeasing the business men of the country. But that is not surprising.

During the last administration it was known as a rule that the business man who was a Conservative would be a Conservative even when his demands were not complied with, and that he who was a Liberal would be a Liberal still. The present administration knows the same thing, hence, whatever it may do in other respects, it does not depart from the policy of its predecessors in its tardiness in dealing with questions which the business men from time to time submit to it for consideration.

"All Records Broken in May."

The increase in sales over the corresponding month of last year show up close on "TWO HUNDRED PER CENT."

# "SALADA"

CEYLON TEA

MAINTAINS A CONTINUOUS LEADERSHIP.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh.

## Ivory Bar

IS PUT UP IN

1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited

## F. E. JODERY & CO.

PRODUCE AND PROVISIONS.  
Commission Merchants

BUTTER, CHEESE, EGGS,  
GAME and POULTRY,  
and all kinds of  
COUNTRY PRODUCE

Sold on Commission.  
Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, MONTREAL

All enquiries by letter or telegram promptly answered.

THE COWAN RAMSAY CO., LIMITED  
IMPORTERS OF TEAS

## RED CROSS TEA

in lead packets, and

## CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR

# BANNER

## WASHBOARD

for the best 25 cent line made.

WALTER WOODS & CO.  
HAMILTON

## HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pope Avenue TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,  
Victoria, B.C.

Who are also packers of the well and favorably known brands of Beaver, Columbia and Tiger, all guaranteed good Red fish.

AGENTS.  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " Quebec.  
J. Hunter White, Esq., St. John N.B.  
Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

NEW COUPON SYSTEM ADOPTED MAY 1st.

# GRAND MOGUL

Tea, Coffee, Mustard, Baking Powder,  
Cream Tartar, Soap, Flavoring Extracts.

EVERY ARTICLE A TRADE-WINNER.

The best value in Canada at the price. The large number of orders are so much in excess of what we expected that we are unable to ship promptly. We, therefore, ask the indulgence of our friends.

SEE OUR AD. in...  
MAIL & EMPIRE  
MAY 23rd.

T. B. ESCOTT & CO.,

Wholesale Grocers, Importers  
and Manufacturers,  
LONDON, ONT.

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# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

### ONTARIO MARKETS.

TORONTO, June 1, 1899.

#### GROCERIES.

THE most important feature of the local wholesale grocery trade during the past week is the reestablishment of the equalized rate sugar-selling system, particulars of which are given elsewhere. As far as the wholesale trade generally is concerned, the volume of business is not large, for, while a good many orders are being received, the quantities, as a rule, wanted are small. In no one line can activity really be said to obtain. Canned goods are, perhaps, the nearest approach to it. The canned goods market is steady, at unchanged prices. Coffees are meeting with a fair demand. Sugars are quiet and 10 to 30c. per 100 lb. lower than a week ago. There is very little doing in either syrups or molasses. In spices, the feature of the situation is the strength of the pepper market. Currants and Valencia raisins are meeting with a fair demand at steady prices. The demand for prunes is gradually diminishing.

#### CANNED GOODS.

The members of the Canadian Packers' Association met in Hamilton on Tuesday and Wednesday, but up to the time of writing no report of their proceedings has been received. To-day (Thursday) the limitation for the withholding of quotations for future delivery agreed upon by the association expired. As far as can be learned the following are the figures which the packers will quote for future delivery: Tomatoes, 75c. per doz.; corn, 65c.; peas, 65c. for ordinary and 70c. for sifted; pumpkin, 65c. There is not likely, however, to be any business done at these figures for a while at any rate, as they are above buyers' views.

The condition of canned tomatoes remains steady. A couple of lots of seconds of last year's pack changed hands this week at 75c., but holders of the leading brands are quoting 77½c., and one small lot sold at 80c. The ruling price to retailers for the standard brands is steady at 85c. Corn is steady at 95c. to \$1. Peas sell at 70c.

upwards. Business in canned fruits is light. Canned meats are meeting with a fair demand. The movement of canned salmon is small, but, with the advent of warmer weather, an increased trade is naturally looked for. One or two canneries on the Coast have sent out quotations for next season's pack, but they are purely nominal, and no business has resulted, as far as can be learned. These nominal quotations are about 75c. higher than the opening figures last year.

#### COFFEES.

Local wholesalers report that the demand for green Rio coffees is fairly good, but in other kinds there is very little doing. The crop movement of Rio coffee has been running a little larger during the last few days, but prices remain fairly steady.

#### SUGARS.

Since the last review of the market the efforts to reestablish the equalized rate sys-

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

tem have been partially successful, the refineries having practically accepted the proposition of the wholesalers as outlined in last week's issue. Further particulars will be found in our editorial columns. Largely as a result of the revival of the agreement there has been a sharp reduction in prices. Granulated is 10c, and yellows from 15 to 30c per 100 lb. lower. Montreal granulated is now quoted at \$4.68 and Acadia at \$4.63 per 100 lb., while No. 2 yellow is down to \$3.88. The difference in the price of Nos. 2 and 3, yellow sugar is now only 5c. per 100 lb. instead of 10c. The volume of business is light. The outside sugar markets are quiet, but steady. According to Willett & Gray, of New York, all raw sugars that were offered there last week were readily taken by refiners. The offerings were comparatively limited, and some holders were inclined to store for a little advance. Total stock of raw sugar in Europe and America at the end of last week is given at 1,973,456 tons, against 1,998,696 tons the previous week and 2,339,006 tons the corresponding week last year.

#### SYRUPS AND MOLASSES.

Prices are steady in regard to both syrups and molasses, but, generally speaking, the market is quiet and featureless.

#### RICE AND TAPIOCA.

The movement is fairly good in rice, particularly in the cheap domestic kinds. There is a steady demand for tapioca at 4¼c. per lb.

#### SPICES.

The pepper market continues strong, and caraway seed is a shade dearer. Cochin ginger is advised 2s. cheaper.

#### NUTS.

The Tarragona almond crop is reported to be almost a complete failure, as far as the blossoming of the trees is an indication. The filbert crop is estimated to be 30 per cent. smaller than that of last year, which was also a short one.

#### TEAS.

The first shipment of new season's Japan tea reached the Toronto market on Monday. The shipment was a small one. The quality in both cup and leaf is good, and rather better than that of the first shipment last year. The price is, however, lower. But cables received this week state that the market is active, with prices tending upwards, showing that there is a continuance of the conditions noted last week. The next direct shipment of Japan tea is expected in Toronto about June 12.

Mail advices from London, England, under date of May 19, state that, with further diminution in the quantity of Indian tea brought forward, there was a distinct improvement in the demand, the auction passing steadily at prices fully up to the previous week's rates. In Ceylon teas, the week's auction was comparatively heavy, probably owing to the pressing forward of some teas in view of the Whitsuntide holidays. The market, however, stood the strain well for all teas under 7½d. per lb., which were readily disposed of at firm prices. Rates for teas over this figure were slightly easier.

Teas of all kinds are quiet and featureless in Toronto.

#### FOREIGN DRIED FRUITS.

CURRANTS—A cable received in Toronto on Tuesday stated that the market in Greece was stronger for the better grades, with prices slightly higher. Some good orders for importation have been placed during the past week. Local wholesalers report a good demand, especially for cleaned currants.

VALENCIA RAISINS—Wholesalers are experiencing a good demand, especially for selected raisins, prices for which are firm.

Your  
Customers  
Want  
It.



It  
Retail  
at  
5 Cents  
a  
Bar.

**PRUNES**—The demand is falling off, although a fair business is still being done.

**EVAPORATED APRICOTS**—Prices are high at 18 to 20c., and very little business is being done.

#### GREEN FRUITS.

Imported strawberries are the leading fruit on the local market. From one to two cars per day are readily consumed at from 10 to 12½c. The demand for pineapples is brisker than jobbers anticipated, with the result that shipments which arrived early in the week and were expected to last through it were almost cleared by Wednesday, and a shortage is now noted. Prices are steady at 8 to 12c. The demand for cocoanuts is quieting down. Prices are unaltered. There is a fair trade doing in Mediterranean sweet oranges, at an advance of 75c. in prices. Navels are done. A few Messina half-boxes are still offered at unchanged prices. The Canadian apples in storage will soon be exhausted. As high as \$6 is asked for fancy red spies. Poor stock could be bought at \$2.50 to \$3, but the waste would make these more costly than the fancies. Bermuda onions are about done. Egyptians are moving slowly. Lemons are decidedly firm, and holders state that a few days of hot weather will bring advances in prices. A good, steady demand for bananas is noted.

#### BUTTER AND CHEESE.

**BUTTER**—The quality of all dairy butter coming forward is improving, with the result of an advance of 1c. per lb. in the price of choice packages, whether in rolls, prints, or tubs. There is still a quantity of inferior tubs, some of which had to be cleared of at 7c. and 8c. per lb. There is a good local demand for creamery, but there is neither

export or shipping demand. The feeling is easy, with a decline of ½c. in prints and squares.

**CHEESE**—Old cheese is practically done. New cheese is coming in freely at 9½ to 9¾c., but what has arrived, so far, has not been firm enough for export. It is expected soon. The local consumption is up to the usual mark at this season.

#### COUNTRY PRODUCE.

**EGGS**—Instead of going down, as some picklers insisted eggs must, an advance of ½c. is noted this week, and picklers have been forced to put down their purchases at 1 to 1½c. above what some of them claim should be paid. The market is firm at present quotations, 11½ to 12c. per doz.

**POTATOES**—The easy feeling continues, another decline of 2c. being noted. The price for cars on track to-day is 68c. On the street market, sales are made at from 70 to 75c.

**BEANS**—The feeling is firm and the demand moderate. Hand-picked are worth \$1 to \$1.10. Medium grades are selling at 85 to 90c.

**DRIED AND EVAPORATED APPLES**—There is practically nothing doing. The local demand is dull, and, though inquiry from the Northwest is noted, stocks are so light that nothing is doing in this way. Local jobbers quote from 5¼ to 5½c. Evaporated apple stocks are also light, and, though the demand is dull, prices are steady at 9½ to 10c.

**VEGETABLES**—Further reductions have been made in the price of rhubarb, spinach and radishes because of the increase in receipts. New beets and green cucumbers are offering, the beets at 50 to 75c. per doz., and the green cucumbers at \$2.50 to \$3 per

doz. We quote: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 40 to 60c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 60c. per doz.; celery, \$1.25 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz., \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, \$2.50 to \$3; new beets, 50 to 75c. per bag; parsnips, \$1 per bag; carrots, 30 to 50c. per bag; onions, Danvers, \$1.40 per bag. Imported vegetables are arriving in moderate quantities. Cabbages are selling at \$4 per crate; tomatoes at \$3.50 to \$4 per crate.

#### PROVISIONS.

In sympathy with the strengthening tone on the British market, the provision market here shows a decidedly firm feeling. Packers state that their smoke-houses are taxed to their fullest to meet current requirements. Prices are stiffening, an advance of ¼c. in the price of long clear bacon and ½c. in hams and backs being noted this week. Plate beef is 50c per cwt. dearer. Otherwise prices are unchanged, but firm.

#### FISH.

Oregon and British Columbia salmon are arriving on the market, the former selling at 15c. and the latter at 17c. per lb. Some extra large fancy mackerel is offering at 20 to 25c. Restigouche salmon is offering more freely, and is 10c. cheaper. We quote: Fancy mackerel, 20 to 25c.; Oregon salmon, 15c.; B.C. salmon, 17c.; Restigouche salmon, 25c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large, 4c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B.C.

# Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

#### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO

◆ Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

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Excellent Reasons, are they not?  
Why grocers should handle



They give you a fair margin of profit.  
They give you a reputation for handling superior goods.  
They give you entire satisfaction

# McLauchlans' Cream Sodas.

Biscuit Manufacturers

J. McLAUHLAN & SONS,

OWEN SOUND.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

## Toronto Salt Works TORONTO, ONT.

Write us for SALT of any kind.  
Also SALTPETRE, car lots or less.

## WANTED...

One or two tons of Raspberry Pulp as trial sample for Essence manufacturing. If found suitable, larger supplies will be required.

Offers for season delivery to

## IDRIS & CO., Limited

Camden Town

LONDON, N.W., ENG.

We solicit consignments of

## POULTRY ROLL BUTTER FRESH EGGS.

Highest prices obtained. Quick returns.

## The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

## Clemes Bros.

51 Front St. East  
TORONTO.

## Fruit Commission Merchants.

salmon, 17c.; Labrador herring, \$4 per bbl. and \$2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, \$1.50 to \$1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 6c. to \$1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

### GRAIN. FLOUR. BREAKFAST FOODS.

GRAIN—A decidedly higher range of prices has set in, holders asking 72 to 75c. outside, which shows an advance of 5c. per bush. in the past two weeks. The local street market is firm, wheat advancing, and other grains unchanged. We quote this market as follows: Wheat, white, 74½ to 77c.; red, 74 to 77c.; goose, 66 to 67c.; peas, 63 to 65c.; oats, 36 to 38c.; barley, 44 to 46c.; rye, 52 to 54c. No. 1 hard Manitoba wheat has again advanced 2c., now being quoted 84c., Toronto.

FLOUR—All Ontario and Manitoba grades are dearer. We quote: Manitoba patents, \$4.10; Manitoba strong bakers', \$3.75 to \$3.80; Ontario patents, \$3.75 to \$3.80; straight roller, \$3.45, Toronto freights.

BREAKFAST FOODS — Prices are unchanged. The demand is moderate. We quote: Standard oatmeal and rolled oats, \$3.75 in bags and \$3.85 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

### HIDES. SKINS AND WOOL.

HIDES — A firm feeling is noted, with an advance of ¼c. in cured hides. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ¼c. more. Cured hides are worth 9c.

SKINS—There is no change. Feeling is easy. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to \$1, and lambskins at 20c.

WOOL—The feeling is steady. We quote: Fleece, 13c., and washed at 8c.

### SEEDS.

There is a moderate jobbing movement of Hungarian millet at from 60 to 65c. per bush of 48 lb., and of ensilage corn at from 60 to 90c. per bush., according to variety. Grass seed is not moving in any way.

### SALT.

A good trade is reported, with prices unaltered. We quote at Toronto as follows: Canadian salt, carload lots, \$1 per bbl., and

## SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by  
The QUEEN CITY OIL CO., Limited.  
TORONTO, ONT.

## SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

## D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

### CONSIGNMENTS SOLICITED

Our specialties

## POULTRY, BUTTER, EGGS, HONEY.

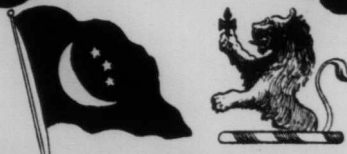
We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

## Rutherford, Marshall & Co.

68 Front Street East, Toronto.

## THE SIRDAR'S REGISTERED



## MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL.

65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

## MARKET NOTES.

Eggs have advanced ½c.  
Currants are cabled slightly higher.  
Granulated sugar is 10c., and yellow sugar 15 to 30c. cheaper.

The first shipment of new season's Japan tea has arrived on the Toronto market.

Potatoes have declined ½c. Native vegetables are arriving freely on the local market. Prices are reduced throughout.

Californian naval oranges are done. California Mediterranean sweets are 75c. dearer. Canadian fancy red Spy apples are 50c. dearer.

Dairy butter is 1c. per lb. dearer. Creamery prints are ½c. per lb. cheaper. Old cheese is practically done. New is quoted at 9½ to 9¾c.

## QUEBEC MARKETS.

MONTREAL, June 1, 1899.  
GROCERIES.

**T**HERE is a fairly good movement of business to report in general groceries this week, though it is not of very extensive proportions. In sugar an attempt has been made to arrive at a renewed agreement for a modified scale on refined sugar, but the refusal of three leading jobbing houses to join rather militates against it. Refiners have, however, placed prices at such a level that it will be difficult to profitably lay down any United States refined sugar in this market in competition with the domestic article. There has been another decline in molasses at primary points, but no changes to note on spot; in fact, values are firmer. Inquiry from the Pacific Coast buyers for canned vegetables has led to some good trading direct. On spot the easy feeling continues in tomatoes and peas, still lower prices being noted, but corn is firmly held. United States buyers have again bought Pingsuey teas freely, and other branches of groceries furnish no specially noteworthy feature.

## SUGAR.

While some of the jobbing houses here have renewed in a modified form the agreement to observe a uniform scale for selling sugar, three of the leading houses have not yet come in and the result is a rather unsettled feeling. At the reduced prices that refiners are asking, however, it will be difficult to import any United States refined sugar into this market and successfully compete with the domestic article. The new refiners' price on yellows is \$3.70 to \$4.25, as to grade, and

granulated, \$4.50 per 100 lb. In England, the market is weak and inactive for raw cane sugar, Java being cabled at 13s., and fair refining, 11s. 9d. Beet is also weak with business at lower prices, May and June delivery being ¾d. lower at 11s. 1½d.

## SYRUPS.

There has been no change in syrups, and demand continues exceedingly slow. Prices rule steady, however, at 1¾ to 2¼c. per lb. at the local refineries.

## MOLASSES.

The molasses market continues weak, and cables received this week note a further decline in the first cost at the Island to 15c. This makes a drop of a full 2c. per gallon from the top point. On spot, there has been no change in values, previous quotations being maintained. Trading in round lots of material, however, is less brisk, on the basis of 36c., though it is claimed that some offers have been made at less money. In single puncheons, 37½c. is asked. A few lots of Porto Rico are offering, but we do not hear of any important business. Quite a lot of New Orleans stock is coming in, as a result of the high figures prevailing for Barbadoes, and it is selling in a wholesale way at 21 to 22c.

## CANNED GOODS.

There has been more inquiry since last report for canned tomatoes, corn and peas, and sales have been made by packers of several carloads for shipment direct from the factory to the Pacific Coast. On spot, the easy feeling in tomatoes continues the leading feature, which is attributed to a desire to effect a clearance of old packs before the time approaches when new crop will be ready for the market. Offers have been made recently at 77½ to 80c. per dozen, which is a decline of 2½c. Peas are offered at 67 to 70c., which also represents a considerable drop, while corn, on the other hand, is firmer, no round lots being obtainable here under 90 to 92½c.

## RICE.

An average demand for the season is experienced for rice, and there is no change in prices to report.

## COFFEE.

There is nothing new to report in the coffee market, demand being slow and prices generally steady. The only business in green coffee, in bags, in a round way, consisted of a few lots of Maracaibo at 9½ to 11c., as to grade, and some Santos and Rios at 7½c.

## SPICES.

This market has reflected a rather lifeless appearance during the past week, but values are firmly held, in sympathy with strong foreign advices.

## TEAS.

Continued demand from United States buyers for Pingsueys has been the leading feature of the tea market, and several round lots of these teas have been turned over on this account at much better prices than could be obtained from the home demand. Ceylons continue scarce and firm here and easier cables from abroad have not influenced feeling here in any way. Japanese advices report the market there strong and advancing, but on spot but little movement is noted in this description of teas.

## GREEN FRUITS.

The numerous fruit auction sales this week have attracted the usual attention, and clearances were effected, but generally at lower prices than were realized at previous sales. In the regular market, trade has been fairly active in most descriptions of fruit. The supply of apples is now very limited, and prices are firm at \$3.50 to \$5 per bbl. Oranges show no change, and lemons are selling well at steady prices. Bananas command a good sale as last quoted, while pineapples, despite a more liberal supply, exhibit no alteration. Strawberries are one of the leading features, receipts from the South being heavy, but they have been well cleared up at a range of 5 to 12c. per quart as to grade.

## COUNTRY PRODUCE.

**EGGS**—There was no change in the situation of the egg market. The demand from local buyers continues good, and the market is active and firm at 11 to 11½c. for choice, and at 9½ to 10c. for No. 2 per doz.

**MAPLE PRODUCT**—The tone of the market for maple product is firm owing to continued light supplies. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8¼ to 8½c. per lb.

**HONEY**—The market for honey is still quiet, and prices are nominally unchanged. We quote as follows: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

**BEANS**—Business in beans was slow and of a jobbing character. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

**ONIONS**—In moderate request and steady at \$2.75 to \$3 per bbl.

**HOPS**—A few lots of Canadian have sold at 18 to 20c., as to quality.

**POTATOES**—Market quiet and steady at 67½ to 68c. for best, and 57½ to 60c. for inferior.

## PROVISIONS.

There was an improved demand for smoked meats and lard, and a moderately active trade was done at steady prices. We quote: Heavy Canadian short cut mess

pork, \$1  
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**Don't** try to Catch Fish without a hook.  
**Don't Try** to Catch Tea Trade without latest samples at lowest prices.  
**Write Us** for prices and samples. We are receiving a consignment of **New Season's Japan Teas.**

**WE CAN GIVE YOU** Catching Prices.

**S. H. EWING & SONS**

Wholesale Only.

**MONTREAL.**

pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per barrel; pure Canadian lard, in pails, 7 to 7 1/4 c. per lb., and compound refined at 5 1/2 to 5 3/4 c. per lb. Hams, 10 to 12c., and bacon, 10 1/2 to 11c. per lb.

**FLOUR, GRAIN, ETC.**

**GRAIN** — Business on spot in grain was exceedingly quiet, owing to the fact that foreign markets have not responded to the full advance recorded at American centres lately. The market here for oats was sick and weak, prices showing a decline of 1/2 to 1c. per bushel. Holders were asking 35 1/2 c. with buyers at 35c. afloat. Peas are inclined to be strong, and prices are quoted at 74 1/2 to 75c. afloat. In sympathy with the advance in Chicago, Manitoba wheat was strong, and closed 1 1/2 c. per bushel higher than on Saturday.

**FLOUR**—Owing to the steady advance in American and Manitoba wheat of late a stronger feeling has developed in the flour market and prices for Manitoba grades were marked up 10 to 20c. There was also an improved demand from local buyers, and a more active business was done including sales of some round lots of strong bakers' at \$3.80, and patents at \$4.20. We quote: Winter patents, \$3.75 to \$4; straight rollers, \$3.35 to \$3.45; in bags, \$1.60 to

\$1.65; Manitoba patents, \$4.20; strong bakers', \$3.80.

**MEAL**—The meal market continues quiet, and, in sympathy with the weakness in oats, prices have a downward tendency, but, up to the present, no actual change has been made. Sales are slow, and rolled oats are nominally quoted at \$3.80 to \$3.85 per bbl.

**FEED**—A fair amount of business was transacted in feed, and the tone of the market is steady. Ontario white wheat bran, in bulk, sold at \$15.50 to \$16, and shorts \$16.50 to \$18 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

**HAY**—There was a good demand for baled hay, and the market is fairly active at unchanged prices. We quote: Choice No. 1, \$7 to \$7.50; No. 2 at \$6, and clover at \$5 to \$5.50 per ton.

**CHEESE AND BUTTER.**

**CHEESE**—The cheese market continues to decline, the dealing at the wharf Monday morning being a notable example in this respect. Offerings were 1,400 boxes, and they sold at 8 1/4 to 8 1/2 c., which is a decline of 3/8 to 1c. per lb. on the price realized last Monday. Lower prices were accepted for Ontario makes also, a line of Belleville white goods changing hands at 9c. The buyer in this case had the order in hand for some time, and by holding back saved fully 1/2 c. per lb. The public

cable also fell off, being quoted 6d. lower, both on white and colored, at 50s. 6d. and 47s. 6d. respectively.

**BUTTER**—There was hardly as much snap to the butter market as distinguished it last week, but prices were not quotably altered. For finest creamery 17c. was paid, but exporters cannot concede this figure, as 16 1/2 c. is all that their limits will permit in the majority of cases. At country points, however, full prices were paid on Saturday, sellers realizing, owing to competition between buyers, 16 1/4 c. and over at delivery points.

**MONTREAL NOTES.**

There has been another decline at Barbadoes of 1c in the first cost of molasses.

United States buyers have again been free operators in this market for Pingsuey teas.

Cables from Japan report an advance of 1/2 c per pound on tea, with a strong active market.

A modified scale of prices on refined sugar has been agreed to by some of the jobbers here, but others still hold back.

**CLOSING AT 1 P.M. SATURDAY.**

An agreement to close on Saturdays from May 27 to September 1 at 1 p.m. has been signed by the following Toronto provision houses: Rutherford, Marshall & Co.; The Wm. Ryan Co., Limited; J. A. McLean; Willard & Co.; J. H. Skeans & Co.; L. Gibb; John J. Fee; F. W. Auston & Co.; The King, Darrell Co., Limited.

**SUGARS  
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Demand increasing rapidly for American Sugars.

**WHY?**

Because there are no better sugars manufactured.

Present quotations F.O.B. Toronto.

**Standard Granulated, \$4.50 Per Hundred.**  
**Bright Yellow - - \$3.70 Per Hundred.**

Special quotations given on Car Loads direct from New York.  
 Freight Prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

**A. H. CANNING & CO.**

57 Front Street East,

TORONTO.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., June 1, 1899.

**T**HERE has been a fairly active week's business, although the holiday somewhat interfered with trade. The very destructive fire in that part of the city known as Indiantown, or the north end, being that part of the city facing on the river above the falls and where the river steamers all land, burned out the entire water front, including the steamer warehouses, all the larger stores and a very large number of dwellings. The loss was the greater as the stocks carried at this season are large, and will greatly put back business in that part of the city, as the river trade was just opening up in good shape. In markets, flour tends higher and sugar is rather easier. Canned goods are firmly held. Prices show little change. Much depends on the lumber business, and some anxiety is felt for the drives on the upper St. John. Freights are keeping up, and this is much appreciated.

**OIL**—This is the quiet season in all lines. There is a steady sale, but no large business. Paint oils keep high, and stocks are light. Other oils show no change in price. New cod oil will soon be on the market. St. John is quite a receiving point.

**SALT**—In English coarse, stocks are light and prices are firm and rather higher. The large cargo, spoken of last week, was largely shipped to outside points direct from the steamer. There is a good demand. Fine salt has a better sale, Canadian being largely used, though the country store still draws its supply of bulk fine salt from the English factory-filled. They retail it by measure and not weight. For table use the Canadian has the demand, though some American and English bottled salt is used. We quote: Liverpool coarse, 43 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—Some interest is being taken in new goods, but it is still too early to get reliable information. It is said some prices have been quoted, but the greater number of canners refuse to do so. Stocks here are light, and all lines are more firmly held. Tomatoes have recovered from temporary easier tendency, though higher figures are not looked for. Corn tends higher. In salmon, full figures are asked, and a further advance is not unexpected. There is considerable call for gallon apples,

which are firmly held. Blueberries are scarce. All fruits show good sale. Kipper herring and haddies are now offered. Prices are the same as last season. Lobsters are very high.

**GREEN FRUITS**—Dealers are very busy, while the local stock of bananas is larger than when we gave our last report. Prices are firm and tending higher. The demand at this season is large. Oranges find but a fair sale. Much of the stock offered is but fair, being small, but it is for those who do not wish to pay a big price. Lemons find a fair business at firm prices. In pineapples, there have been very liberal receipts, and prices are lower, with but fair sale. Dealers do not expect to make money in pineapples. They do not turn over quickly enough. Strawberries show increased sale, and prices are rather lower. Rhubarb is low, and finds a large demand.

**DRIED FRUITS**—Raisins are firmer, but in this market little change is made in price, as dealers in many cases have fair stocks and are anxious not to carry any over. Seeded move slowly at this season. Currants have a fair sale at even figures; stocks not large. In prunes, local prices are low; in fact, are as low as the goods could be replaced at. Holders are finding stock moving but slowly. In imported apricots and peaches little is doing. Evaporated apples are scarce, but sale is light. The high prices are firmly held. Onions keep low and sell freely, except Bermudas, for which dealers will not pay the price. In Brazil nuts some dealers are buying, higher prices being expected. Peanuts, particularly fancy grades, are higher.

**SUGAR**—The effort towards lower prices has not resulted satisfactorily to dealers. In granulated, however, the American is not being sold to the wholesale trade, and in yellows there are now better values in Canadian. Sales are good. There is quite a stock of American sugars here.

**MOLASSES**—There is little change in the position here. Our market has not shown the interest manifested west, and values are lower here than in Western Canada or the United States. Stocks are not large, particularly Barbadoes. This grade is easier at the Island, though the season there is largely over. Some St. Croix, which has been received this season, has given splendid satisfaction, and is offered rather lower than other grades. Porto Rico is the favorite. Little New Orleans, or syrup, is now moving.

**PRODUCE**—Eggs hold their price and tend higher. Our local market is keeping below outside points. The advance is rather earlier than usual. Those who preserve eggs are somewhat disappointed, and, if prices advance, it will affect the quantity put down. Butter is good and shows a rather better market. But little creamery is being handled. Much of the new dairy being received is unsatisfactory. Cheese is firm. New is being more freely offered,

local made being now in the market. Old cheese still sells well.

**FISH**—Fresh fish have chief attention and the interest is in shad. Catch has been good and fair prices rule. The quantity shipped to American points is not large, as, except roefish, prices are too low. Halibut are higher, but are about out of season. Gaspereaux are a fair catch, and the price holds quite high. Dry cod, while there is no change, tend easier. But few pollock are offered. Smoked herring is dull, and there is little moving in finnan haddies. Kipper herring and gaspereaux have a good sale. Pickled fish is dull. We quote: Large and medium dry cod, \$4 to \$4.25; small, \$2.75; pickled shad, \$3.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 5½ to 6½c.; smoked alewives, 90c. per 100; kippered gaspereaux, \$1 per box; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; gaspereaux, 75c. per 100; shad, 8c.; boneless fish, 4 to 5c.; pollock, \$2.50 per 100.; salmon, 20c.

**PROVISIONS**—Prices tend higher, though there is but limited sale in all lines, but lard stocks held are light.

**FLOUR, MEAL AND FEED**—In flour there is an undecided feeling among the trade, but there is little doubt higher prices will rule. Some round lots have been bought. Already some millers have advanced their prices. Oatmeal is firm, but is selling low in the local market. Oats are somewhat easier. Cornmeal is marked lower, and sells very freely, being cheap feed. Mill feed is still high, and scarce. Barley has but a small sale, dealers only buying from hand-to-mouth, owing to the high prices asked. Boiling peas have very little sale. Beans are dull, buyers holding off for lower figures. We quote as follows: Manitoba flour, \$4.65 to \$4.70; best Ontario, \$3.85 to \$4; medium, \$3.60 to \$3.75; oatmeal, \$3.95 to \$4.10; cornmeal, \$2.10 to \$2.15; middlings, \$21 to \$22; oats, 41 to 42c.; hand-picked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to \$2; split peas, \$4.20 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$4.20 to \$4.25; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$2; do., Canadian, \$1.80 to \$2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 6¾ to 7½c.

**ST. JOHN NOTES.**

Prince Edward Island oats are being shipped to the West Indies.

Owing to the high price of canned lobsters, the shipment of live ones to American ports is much smaller than usual from Nova Scotia. The catch was light.

While Canadian vessels can trade between Porto Rico and American ports, they are not allowed to carry freight and passengers from American ports to Porto Rico.

The wholesale flour trade feel very keenly what they consider the discrimination in freight rates against them. There is no doubt the low rates quoted to St. John for export have very much hurt the local business. The freight rates to many bay and Nova Scotian points are as low and even lower than to St. John, so that where a large trade was done, at present our merchants

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Are sold by all the Leading Wholesale Houses

**CUT TOBACCO**

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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

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FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to. All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

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25 and 27 Church St., TORONTO, Can.

Telephone 645.



**LONG ROLLED BACON**

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

**F. W. FEARMAN CO.**  
Limited  
HAMILTON, ONT.



A Purely Canadian Product.

**SILVERINE**

PROFITABLE ATTRACTIVE GUARANTEED

See our quotations.

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**OUR GREAT ADVERTISEMENT**

Thousands of pleased buyers who are constantly increasing their demands for

**CLARK'S MEATS.**

HAVE YOU TRIED

**"BEE" STARCH**

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

**BEE STARCH CO.**

Canadian Branch:

Stanstead, Que.



\$5 per Case, 64 Packages.

**SLEE, SLEE & CO., Limited**

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars. In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,**

49 King Street West,

TORONTO, ONT.

Ask Your Wholesale House for

**NORTHROP'S FIGS**

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

**W. NORTHROP,**

9 Jarvis Street,

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**GOOD WILL SOAP**

Makes Storekeeping Easier.

VANLUVEN & CO.

NAPANEE, ONT.

**Hugh Walker & Son**

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

**GUELPH, ONT.**

have lost it. It is said Halifax merchants are allowed to bring a car for export and then warehouse it, shipping it as they wish, but not using it for local business. Our dealers feel they should have the same right, and with united effort no doubt they could get it.

Early closing is growing in favor. It is a right move, and, through the summer, should be more general, and every effort should be made to extend it to the retail grocers. The retail hardware clerks now have it. In Richibucto, the stores will close every Wednesday evening at 6 o'clock.

The extent of the fire in the north end of the city on Thursday, May 25, can be judged from the following: Number of buildings burned, about 250, of which 200 were dwellings, some 300 families being rendered homeless. The total loss is put at rather over \$500,000, with about \$220,000 insurance. Grocers were particularly large losers.

#### MANITOBA MARKETS.

WINNIPEG, May 29, 1899.

**T**HE last few days have seen an almost continual fall of warm rain, which will be a help to pasturage, which is short for the time of year. Seeding is just about completed throughout the Province, and in many districts the wheat fields are quite green. Pasturage is becoming more abundant and everything now points to a successful season.

**EVAPORATED FRUITS**—Continue high and firm. Apricots have again advanced, and are now quoted at 19 to 19½c., according to grade. Nectarines are out of this market, owing to high prices. Peaches are very firm; so are prunes. Prunes are quoted at 5½ to 9c., according to size and quality. Pitted plums are in good demand at 8½ to 9½c.

**DRIED FRUITS**—The raisin market is steady with normal demand. Valencia off-stalk, \$1.50; fine off-stalk, \$1.65; selected, \$1.75; layers, \$1.85 to \$2; Californian 3-crown, 6½ to 6¾c.; 4-crown, 7¾ to 8c. Currants, barrels, 5 to 5¼c.; half-barrels, 5¼ to 5¾c.; cases and half-cases, 5½ to 5¾c.

**CANNED GOODS**—No change is reported in this market. Sales are normal and prices firm.

**CURED MEATS**—The market is firm with no change in prices for the week. Hams, 11c.; breakfast bellies, 11½c.; backs, 11c.; shoulders, 8½c.; dry salted long clear, 8c.; extra short clear, 7¼c.; backs, 9c.; shoulders, 8¼c.

**BUTTER**—Creamery butter, in sympathy with Eastern creamery, is quoted at 16 to

16½c. f.o.b. factories. The supply is increasing, the offerings for the week being quite large. The quality is very satisfactory, though the flavor is not so full as is usual at this time, owing to the backward state of the pasture. Dairy butter is very low; 10 to 11c. is all that is paid at country points, and dealers are not anxious for it even at that price. Separator-made dairy bricks are quoted at 14 to 15½c.

**CHEESE**—Very little is yet offering. One factory has sold its April make for delivery next week at 10½c per lb. This is looked upon as an outside figure, and the probable opening price will be 8 to 9½c.

**EGGS**—Are again a little higher and 11c is quoted to-day. The increase is attributed to two causes. First, the farmers are too busy to bring them in, and second, an egg evaporating factory started this week and this has increased the demand.

**GREEN FRUITS**—Bananas on this market are rather green for city trade and the retail market is short to-day on this account. Prices are firm. They are still quoted at \$2.50 to \$2.75. Strawberries, contrary to all expectations, have not advanced. They are quoted to-day at \$2.75 per case. Hood River berries will arrive on Monday or Tuesday, and it is anticipated they will show a slight advance. Navel oranges are growing very scarce, and some of the sizes are quite out of market. Choice stock is worth from \$5 to \$5.50 per case. Cherries are short. There are none on the Minneapolis market and the supply here is very limited; \$2.75 and \$2.50 per box of 20 lb. is the quotation, though there is nothing in them for the jobber at this figure. Pineapples are scarce to-day, but a new supply will arrive Monday. Quotations are: 24's, \$3.50; 30's, \$3, and 36's, \$3.75. New Californian cabbage has arrived, and is quoted at 10c. per lb. New potatoes are also on the market, quoted at \$3 per bushel. They retail at 3 lb. for 25c. Cucumbers are 75c. per dozen. New tomatoes, in 6-basket crates, \$7 per crate.

#### A TRUE WHISKY STORY.

One of our best grocers uptown, one day last week, found that a barrel of whisky had been lifted bodily from his stock. Search and inquiry everywhere failed to find the goods or any trace of them.

Finally he advertised a reward of \$25 for the return of the whisky. Within a few hours a stranger, whom the grocer took for granted to be a detective, came in and told him that he could get his whisky for him.

And so he could, for very shortly a truck with the barrel on was backed up to the store and unloaded on the sidewalk. The \$25 was paid and no questions were asked,

the grocer figuring that he had saved money on the transaction.

Later the grocer said:

"John, get that whisky down into the cellar and bottle about four dozen bottles for Mrs. Smith, who wants them this afternoon."

John did as he was bid, but within a short time came rushing into the presence of the proprietor. He had a tin cup full in his hands and cried out, "Try that."

It was water, and nothing else. The thief had removed the whisky and substituted water, returning the barrel, for which he had no use and received \$25 therefor.

Now the question arises, how much did the thief make and what was the loss of the grocer?—Retail Grocers' Advocate.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

#### CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00. White's Phonography, per month, \$8.00. Telegraphy, per month, \$8.00. Bookkeeping and Business Practice, per course, \$35.00. Bookkeeping and Business Practice, per month, \$5.00. Penmanship, per month, \$3.00. Night School, per month, \$3.00. Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.



#### PENITENTIARY SUPPLIES.

SEALED TENDERS addressed "Inspector of Penitentiaries, Ottawa," and endorsed "Tender for Supplies," will be received until Tuesday, 20th of June, inclusive, from parties desirous of contracting for supplies, for the fiscal year 1899-1900, for the following institutions, namely:

- Kingston Penitentiary.
- St. Vincent de Paul Penitentiary.
- Dorchester Penitentiary.
- Manitoba Penitentiary.
- British Columbia Penitentiary.
- Regina Jail.
- Prince Albert Jail.

Separate tenders will be received for each of the following classes of supplies:

1. Flour (Canadian Strong Bakers').
2. Beef and Mutton (fresh).
3. Forage.
4. Coal (anthracite and bituminous).
5. Cordwood.
6. Groceries.
7. Coal Oil (in barrels).
8. Dry Goods.
9. Drugs and Medicines.
10. Leather and Findings.
11. Hardware.
12. Lumber.

Details of information, together with forms of tender, will be furnished on application to the Wardens of the various institutions.

All supplies are subject to the approval of the Warden. All tenders submitted must specify clearly the institution, or institutions, which it is proposed to supply, and must bear the endorsement of at least two responsible sureties.

DOUGLAS STEWART,  
Inspector of Penitentiaries.

Department of Justice,  
Ottawa, May 27th, 1899.

(23)



**CLUB**

See that you have this  
on your



**CLUB**

## Chewing TOBACCO.

It is always reliable, uniform in make and flavor  
**AND** pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by  
your wholesaler.]

**THE JOLIETTE TOBACCO CO.,** Joliette, Que.  
**F. W. HUDSON & CO.,** Ontario Agents, **TORONTO, ONT.**

# Boston Laundry Starch.

This Starch has given universal satisfaction to all those who have used it, and also to the merchants that sell it; as those who use it once want it again, and merchants that keep it in stock always find a ready sale for this article, as there is no equal to it made or sold in the Dominion.



Sold by all wholesale dealers at \$3.20 for a case, forty packages in a case.

**The F. F. DALLEY CO., Limited, Hamilton, Can.**

SOLE PROPRIETORS.

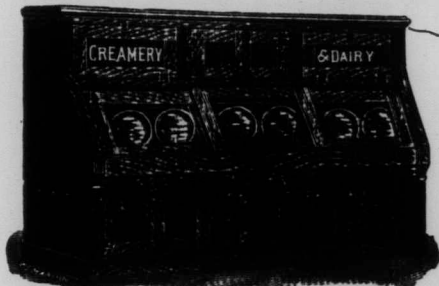
## COFFEE

**RIO SANTOS  
MARACAIBO  
JAVAS  
MOCHAS  
MEXICANS  
CARACCAS  
EAST INDIAS, Etc., Etc.**

Choice selections always in stock at lowest prices.

**WARREN BROS. & CO.**  
TORONTO.

### Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.  
This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.  
**C. P. FABIEN** 3167-3171 Notre Dame St. MONTREAL.

### NEW CUSTOMERS

secured by selling

THE FRAGRANT...  
**"MAGNOLIA"**  
CEYLON TEA

Dissatisfied customers a thing of the past  
**BEST TEA. BEST PROFIT.**  
MOST ATTRACTIVE PACKAGE.

**GEORGE FOSTER & SONS**  
Wholesale Grocers,  
BRANTFORD, ONT.

**STARCH**  
**ARGO**  
**GLOSS**

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

**PERKINS, INCE & Co.**  
TORONTO.

**Cocoas  
Coffees  
Spices**

Manufactured under the supervision of special experts for each department, with the latest improved up-to-date machinery, from the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, protected by our standing guarantee. Returning profit and satisfaction to the dealer, and dispensing health, strength, and happiness to the consumer.

**Todhunter, Mitchell & Co.**  
Manufacturers  
TORONTO.



# CURRENT MARKET QUOTATIONS

June 1, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

|                                    | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|------------------------------------|-------------------|--------------------|--------------------|-----------|
| Dairy, choice, large rolls, per lb | 11                | 13                 | 15                 | 17        |
| " " pound prints                   | 12                | 14                 | 17                 | 18        |
| " " tubs, best                     | 11                | 13                 | 15                 | 17        |
| " " tubs, second grade             | 7                 | 9                  | 12                 | 14        |
| Creamery, tubs and boxes           | 17½               | 18                 | 17                 | 19        |
| " prints and squares               | 17                | 17½                | 19                 | 20        |
| Cheese                             | 11                | 9½                 | 9½                 | 10½       |

## CANNED GOODS

|                            | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|----------------------------|-------------------|--------------------|--------------------|-----------|
| Apples, 3's                | \$0 90            | \$0 85             | \$0 90             | \$1 00    |
| " gallons                  | 2 20              | 2 20               | 2 25               | 2 40      |
| Blackberries, 2's          | 70                | 75                 | 80                 | 85        |
| Blueberries, 2's           | 70                | 75                 | 80                 | 85        |
| Beans, 2's                 | 95                | 1 00               | 90                 | 1 00      |
| Corn, 2's                  | 95                | 1 00               | 90                 | 1 00      |
| Cherries, red, pitted, 2's | 70                | 75                 | 80                 | 85        |
| " white, "                 | 70                | 75                 | 80                 | 85        |
| Peas, 2's                  | 70                | 75                 | 80                 | 85        |
| " sifted                   | 70                | 75                 | 80                 | 85        |
| " extra sifted             | 70                | 75                 | 80                 | 85        |
| Pears, Bartlett, 2's       | 1 25              | 1 50               | 1 65               | 1 75      |
| " 3's                      | 2 00              | 2 40               | 2 25               | 2 50      |
| Pineapple, 2's             | 2 10              | 2 40               | 2 25               | 2 50      |
| " 3's                      | 2 50              | 2 60               | 2 50               | 2 60      |
| Peaches, 2's               | 1 60              | 1 50               | 1 75               | 1 75      |
| " 3's                      | 2 60              | 2 40               | 2 60               | 2 50      |
| Plums, green gages, 2's    | 1 25              | 1 10               | 1 25               | 1 30      |
| " Lombard                  | 1 00              | 1 10               | 1 30               | 1 50      |
| " Damson, blue             | 1 00              | 1 00               | 1 10               | 1 30      |
| Pumpkins, 3's              | 65                | 75                 | 90                 | 1 00      |
| " gallon                   | 2 10              | 2 25               | 2 10               | 2 25      |
| Raspberries, 2's           | 1 45              | 1 65               | 1 50               | 1 75      |
| Strawberries, 2's          | 1 35              | 1 50               | 1 65               | 1 75      |
| Succotash, 2's             | 80                | 85                 | 85                 | 95        |
| Tomatoes, 2's              | 80                | 85                 | 85                 | 95        |
| Lobster, tails             | 2 50              | 2 95               | 2 50               | 2 60      |
| " 1-lb. flats              | 2 75              | 3 00               | 3 25               | 1 25      |
| " ½-lb. flats              | 1 30              | 1 35               | 1 35               | 1 35      |
| Mackerel                   | 1 30              | 1 50               | 1 40               | 1 60      |
| Salmon, sockeye, tails     | 1 40              | 1 60               | 1 60               | 1 20      |
| " flats                    | 1 50              | 1 60               | 1 30               | 1 35      |
| " Horseshoe                | 1 50              | 1 60               | 1 60               | 1 60      |
| " Clover } tails           | 1 55              | 1 60               | 1 60               | 1 60      |
| " Leaf } flats             | 1 60              | 1 15               | 1 25               | 1 25      |
| Sardines, Albert, ¼'s      | 1 05              | 1 15               | 1 15               | 1 10      |
| " ½'s                      | 12                | 12                 | 13                 | 14        |
| " Sportsmen, ¼'s           | 20                | 21                 | 21                 | 20        |
| " ½'s                      | 12½               | 12½                | 12½                | 12        |
| " key opener, ¼'s          | 10                | 11                 | 10½                | 11        |
| " ½'s                      | 18                | 18½                | 23                 | 10        |
| " other brands             | 16                | 17                 | 16                 | 17        |
| " P. & C., ¼'s             | 23                | 25                 | 23                 | 25        |
| " ½'s                      | 33                | 36                 | 33                 | 36        |
| " American, ¼'s            | 4                 | 4                  | 4½                 | 5         |
| " ½'s                      | 9                 | 11                 | 10                 | 11        |
| Mustard, ¼ size, cases     | 9 50              | 11 00              | 8 50               | 9 00      |
| 50 tins, per 100           | 1 00              | 1 15               | 1 00               | 1 10      |
| Haddies                    | 1 20              | 1 50               | 1 00               | 1 15      |
| Kipper Herring             | 1 80              | 1 45               | 1 55               | 1 60      |
| Herring in Tomato Sauce    | 1 80              | 1 45               | 1 55               | 1 60      |

## GREEN FRUITS

|                                | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|--------------------------------|-------------------|--------------------|--------------------|-----------|
| Oranges, Messina, ½ boxes      | \$2 50            | \$3 50             | \$1 75             | \$2 00    |
| " Cal. Med. Sweets             | 4 00              | 4 50               | 4 00               | 4 50      |
| Lemons, Messina, new, p. box   | 1 50              | 2 50               | 2 25               | 3 50      |
| Bananas, per bunch             | 1 25              | 2 00               | 1 50               | 2 25      |
| Apples, per bbl                | 3 50              | 5 00               | 2 50               | 6 00      |
| Egyptian Onions, about 100 lb. | 2 00              | 2 00               | 2 25               | 2 00      |
| Bermuda Onions                 | 2 00              | 2 00               | 2 25               | 1 75      |
| Cocoanuts, per 100             | 3 25              | 3 50               | 4 00               | 3 50      |
| Strawberries, per quart        | 8                 | 13                 | 10                 | 12        |
| Pineapples, each               | 5                 | 12                 | 8                  | 12        |

## SUGAR

|                                    | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|------------------------------------|-------------------|--------------------|--------------------|-----------|
| Granulated (St. Lawrence, Redpath) | \$4 50            | \$4 68             | 4½                 | 4½        |
| Granulated, Acadia                 | 4 50              | 4 63               | 4½                 | 4½        |
| Paris lump, bbls. and 100-lb. bxs  | 5 60              | 5 18               | 5¾                 | 6         |
| " in 50-lb. boxes                  | 5 70              | 5 28               | 5¾                 | 6         |
| Extra Ground Icing, bbls.          | 5 20              | 5 65               | 5¾                 | 6         |
| Powdered, bbls                     | 5 05              | 5 25               | 5¾                 | 6         |
| Phoenix                            | 4 30              | 4 43               | 4¾                 | 5         |
| Cream                              | 4 30              | 4 43               | 4¾                 | 5         |
| Extra bright                       | 4 10              | 4 28               | 4¾                 | 5         |
| Bright coffee                      | 4 00              | 4 18               | 4¾                 | 5         |
| Bright yellow                      | 4 00              | 4 18               | 4¾                 | 5         |
| No. 3 yellow                       | 3 75              | 3 93               | 4¾                 | 5         |
| No. 2 yellow                       | 3 70              | 3 88               | 4¾                 | 5         |
| Trinidad                           | 3½                |                    |                    |           |

## HARDWARE, PAINTS AND OILS

|  |      |       |  |  |
|--|------|-------|--|--|
| Wire nails, base                                   | 2 55 | 2 55  |  |  |
| Cut nails, base                                    | 2 05 | 2 05  |  |  |
| Barbed wire, per 100 lb                            | 3 00 | 3 00  |  |  |
| Smooth Steel Wire (oiled and annealed, etc.), base | 2 50 | 2 50  |  |  |
| White lead, No. 1                                  | 5 50 | 5 62½ |  |  |
| Linseed oil, raw                                   | 49   | 52    |  |  |
| " boiled   | 52   | 55    |  |  |
| Turpentine   | 65   | 65    |  |  |

## SYRUPS AND MOLASSES

|                             | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|-----------------------------|-------------------|--------------------|--------------------|-----------|
| Syrups                      |                   |                    |                    |           |
| Dark                        | 1¾                | 30                 | 32                 | 3         |
| Medium                      | 2                 | 35                 | 37                 | 3½        |
| Bright                      | 2¼                | 35                 | 37                 | 3½        |
| Corn Syrup, barrels per lb. |                   |                    |                    |           |
| " ½-bbls.                   |                   |                    |                    |           |
| " kegs                      |                   |                    |                    |           |
| " 3 gal. pails, each        |                   | 1 20               |                    |           |
| " 2 gal. "                  |                   | 90                 |                    |           |
| Honey                       |                   | 40                 |                    |           |
| " 25-lb. pails              | 90                | 1 00               |                    |           |
| " 38-lb. pails              | 1 20              | 1 40               |                    |           |
| Molasses                    |                   |                    |                    |           |
| New Orleans                 |                   | 26                 | 45                 | 28        |
| Barbadoes, old              | 37                |                    | 29                 | 31        |
| Porto Rico                  |                   | 38                 | 42                 | 32        |
| Antigua                     |                   |                    | 25                 | 28        |
| St. Croix                   |                   |                    | 27                 | 28        |

## CANNED MEATS

|                              | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|------------------------------|-------------------|--------------------|--------------------|-----------|
| Comp. corn beef, 1-lb. cans  | \$1 50            | \$1 35             | \$1 60             | \$1 30    |
| " 2-lb. cans                 | 2 65              | 2 40               | 2 60               | 2 40      |
| " 4-lb. cans                 |                   |                    |                    | 2 75      |
| " 6-lb. cans                 | 8 25              | 8 00               | 8 75               | 9 25      |
| " 14-lb. cans                | 18 00             | 18 00              | 20 00              | 21 00     |
| Minced callops, 2-lb. can    | 2 80              | 2 60               | 2 75               | 2 80      |
| Lunch tongue, 1-lb. can      | 3 30              | 2 90               | 3 25               | 3 00      |
| " 2-lb. can                  | 6 70              | 6 75               | 7 00               | 6 00      |
| English brawn, 2-lb. can     | 2 40              | 2 50               | 2 80               | 2 75      |
| Camp sausage, 1-lb. can      |                   | 2 50               | 2 50               | 2 50      |
| " 2-lb. can                  |                   | 4 00               | 4 00               | 4 00      |
| Soups, assorted, 1-lb. can   |                   | 1 50               | 1 40               | 1 50      |
| " 2-lb. can                  |                   | 2 20               | 2 25               | 2 30      |
| Soups and Bouill., 2-lb. can |                   | 1 80               | 1 75               | 1 80      |
| " 6-lb. can                  |                   | 4 50               | 4 25               | 4 50      |
| Sliced smoked beef, ½'s      | 1 70              | 1 65               | 1 70               | 2 00      |
| " 1's                        | 2 50              | 2 80               | 2 95               | 3 25      |

## CANDIED PEELS

|                |     |     |  |  |
|----------------|-----|-----|--|--|
| Lemon, per lb. | 10½ | 12  |  |  |
| Orange, "      | 12½ | 12½ |  |  |
| Citron, "      | 17  | 19  |  |  |

## COUNTRY PRODUCE

|                            |     |     |      |      |      |      |
|----------------------------|-----|-----|------|------|------|------|
| Eggs, new laid             | 12½ | 13½ | 11½  | 12   | 9½   | 10   |
| Maple syrup, per imp. gal. |     |     | 1 00 | 1 10 |      |      |
| Maple sugar, per lb.       |     |     |      | 9    |      |      |
| Honey, comb, per doz       |     |     | 80   | 1 35 | 1 50 | 1 75 |
| " light color, 60-lb. tins | 8   | 9   | 6    | 6½   | 7    | 8    |
| " 5 and 10-lb. tins        |     |     |      | 7    | 8    | 10   |
| " buckwheat                | 6½  | 7   | 3    | 4    | 5    | 6    |

## FRUITS

|                              |    |    |    |     |    |      |
|------------------------------|----|----|----|-----|----|------|
| Foreign—                     |    |    |    |     |    |      |
| Currants, Provincials, bbls. | 4¼ | 4¼ | 4¼ | 4½  | 5  | 5½   |
| " ½-bbls                     | 4¼ | 4¼ | 4¼ | 4½  | 5  | 5½   |
| Filiatras, bbls              | 4¼ | 4¼ | 4¼ | 4½  | 5  | 5½   |
| " ½-bbls                     | 4¼ | 4¼ | 4¼ | 4½  | 5  | 5½   |
| " cases                      | 4¼ | 4¼ | 4¼ | 4½  | 5  | 5½   |
| " ½-cases                    | 4¼ | 4¼ | 4¼ | 4½  | 5  | 5½   |
| Patras, bbls                 |    |    |    | 6   | 7  | 7½   |
| " ½-bbls                     |    |    |    | 6   | 7  | 7½   |
| " cases                      |    |    |    | 6   | 7  | 7½   |
| " ½-cases                    |    |    |    | 6   | 7  | 7½   |
| Vostizzas, cases             | 5½ | 5½ | 5½ | 6   | 7  | 7½   |
| Dates, boxes                 | 5½ | 6½ | 6½ | 7   | 8  | 8    |
| Figs, 10-lb. boxes, per lb.  | 5½ | 6  | 5½ | 6   | 7  | 7½   |
| " 28-lb. boxes, "            |    |    | 18 | 20  | 14 | 16   |
| Mats, per lb.                |    |    | 3½ | 3¼  |    |      |
| Naturals, per lb.            |    |    | 8  | 8½  |    |      |
| Naturals, boxes              |    |    | 12 | 12  |    |      |
| Prunes, California, 40's     |    |    | 8½ | 11  | 10 | 12   |
| " 60's                       |    |    | 8  | 9½  | 8½ | 9    |
| " 70's                       |    |    | 7½ | 8½  | 8  | 8½   |
| " 80's                       |    |    | 7  | 7¾  | 7½ | 8    |
| " 90's                       |    |    | 6  | 6½  | 6½ | 7    |
| Bosnia, B.                   |    |    |    | 6½  |    |      |
| " C.                         |    |    |    | 6   |    |      |
| " D.                         |    |    |    | 6   |    |      |
| " U.                         |    |    |    | 4½  |    |      |
| Raisins, Valencia, off stalk | 4½ | 4½ | 5  | 5   | 6  | 1 50 |
| " Fine off stalk             | 4½ | 4½ | 5  | 5   | 5½ | 1 85 |
| " Selected                   | 5¾ | 5¾ | 6½ | 6   | 7  | 1 75 |
| " Layers                     | 5¾ | 6½ | 7½ | 5¾  | 6  | 1 85 |
| " Sultanias                  | 11 | 16 | 10 | 15  | 10 | 12   |
| " California 3-crown         |    |    | 6¾ | 7   | 7½ | 8    |
| " 4-crown                    |    |    | 7¾ | 7¾  | 8  | 8¾   |
| Domestic—Apples, dried       | 6  | 6½ | 6  | 6½  | 6  | 7¾   |
| " evaporated                 | 9  | 9½ | 9½ | 10½ | 9½ | 10½  |
| Cal. Evaporated Fruits       |    |    |    |     |    |      |
| Apricots, 25-lb. boxes       |    |    |    | 16  | 18 | 19   |
| Peaches                      |    |    |    |     |    | 19½  |

## PROVISIONS

|                            |       |       |       |       |       |       |
|----------------------------|-------|-------|-------|-------|-------|-------|
| Dry Salted Meats—          |       |       |       |       |       |       |
| Long clear bacon           |       |       | 7     | 7¼    |       | 8½    |
| Smoked Meats—              |       |       |       |       |       |       |
| Breakfast bacon            | 10½   | 11    | 10¾   | 11    |       | 11½   |
| Rolls                      |       | 9     | 8     | 8¼    | 9½    | 10    |
| Hams                       | 10½   | 12    |       | 10½   | 10½   | 12    |
| Shoulder hams              |       | 10    | 7½    | 8     | 8     | 9     |
| Backs                      |       | 10½   | 11½   |       |       | 9¾    |
| Barrel Pork—               |       |       |       |       |       |       |
| Canadian heavy mess        | 15 00 | 15 50 | 14 00 | 14 50 | 15 00 | 16 00 |
| " short cut                |       | 15 00 | 15 50 | 15 50 | 15 50 | 16 50 |
| Clear shoulder mess        |       | 12 00 | 12 50 | 13 00 | 13 50 |       |
| Plate beef                 |       |       | 11 50 | 13 00 | 14 00 |       |
| Lard, tierces, per lb.     |       | 6¾    | 7     | 6¾    | 6¾    | 9     |
| Tubs                       | 6¾    | 7     |       | 7     | 7     | 7¼    |
| Pails                      |       |       |       | 7¼    | 7¼    | 9     |
| Compound, Pails            | 5     | 5½    | 5½    | 6     | 6½    | 7     |
| Shortening, in 60-lb. tubs |       |       |       | 7¼    | 7½    |       |

All meats out of pickle 1c. less

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BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

# BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

**ENGLISH**  
**BICARBONATE OF SODA**

SPECIALLY REFINED AND  
RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA  
 IN PACKETS WHEN "BRUNNER, MOND'S"  
 SODA IN DRUMS IS THE **PUREST**  
 AND SO MUCH **CHEAPER?**

**CONCENTRATED SAL SODA**

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM  
 OF WASHING SODA. DOES NOT CHANGE  
 ITS COMPOSITION WITH TIME OR HEAT.  
 IT IS ALWAYS EQUALLY GOOD TO USE.  
 DOES NOT INJURE THE MOST DELICATE  
 FABRIC OR THE MOST DELICATE SKIN.  
**1-LB.** DOES THE WORK OF **2-LBS.** OF  
 ORDINARY SAL SODA. AN ELEGANT PREP-  
 ARATION, IT SHOULD BE STOCKED BY  
 EVERY UP-TO-DATE GROCER AND CHEMIST

**SODA CRYSTALS.**

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.  
 IN DRUMS, BARRELS AND BAGS.

**WINN & HOLLAND,** MONTREAL, SOLE AGENTS FOR CANADA.

Manitoba  
and B.C.

**A HANDSOME GROCERY.**

**P**HILPS & WATSON, St. John, N.B., have opened a grocery and provision store in that city. The store, which is 30½ x 90 feet, was designed by Mr. Philips for the trade. In convenience and beauty of arrangement The Sun says it is almost perfect. Large and airy, the light streams through the largest area of plate glass in the Provinces, and by night the store is completely illuminated by 100 incandescent lamps on many different switches. The art glass signs at the top of the windows are especially beautiful, and are pronounced the finest piece of lead work in St. John. Frank Reardon, of Halifax, is the maker. The windows are all lined with bevelled glass mirrors, set in handsome grille frames.

As one enters over the tiled doorway, the large rounded cigar stand is the first thing to meet the eyes. Shelved with plate glass and glass front, the case is both serviceable and attractive. Among the features which are the result of Mr. Philips' inventive genius the 18 roll-top coffee canisters are especially noticeable for their convenience and unique appearance. Every canister in the store is built with a roll top.

In the centre of the building is the fruit stand, consisting of a number of wire baskets, diminishing in size as they range to the top of the centre pole. In the rear end of the store is a large butter cooler, with space for six tubs and a ledge for prints and rolls. Back of the cooler is the freezer, with a capacity of 100 lb. of butter and 5 tons of ice. To the side of this are 10 bins, containing sugar, flour, etc., in which these articles may be kept on view and yet free from dust. Back of the grocery is the market department, with bins for vegetables, and a large meat refrigerator, with a double sheet of glass set in the side. The ice capacity is 10 tons, and the refrigerator is 8 x 12 ft., and will hold six carcasses of beef, besides other smaller meats.

The stock of fish is kept in a separate refrigerator, underneath plate-glass tops. The cellar beneath the building is a splendid one for storage purposes, being large and perfectly dry. It is needless to say that the goods are in harmony with their surroundings.

**PERSONAL MENTION.**

Wm. H. Weston, grocer and tea merchant, of London, Ont., has begun business as a manufacturer's agent and commission merchant.

Mr. T. C. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week. Since Mr. Leonard was in Canada last, he met with an acci-

dent which narrowly escaped causing serious results. While boarding a street-car, in Detroit, the car suddenly started. Mr. Leonard was thrown on his back, and, his foot catching in the steps, he was dragged some distance and rendered unconscious. He was confined to his home for two weeks, and, but for a lame back, appears to be none the worse for his mishap.

Mr. Arthur R. Sharpe, representing Rowntree & Co., Limited, York, England, was in Toronto a few days ago, on his way to the Coast.

Mr. Henderson, of the Windsor Salt Works, was in Toronto last week. He returned three weeks ago from a six weeks' trip to Great Britain, and his only regret is that he did not stay away longer.

**AMONG TORONTO RETAILERS.**

*Good at the Top; Bad at The Bottom.*

How a merchant, a grower or a manufacturer can reason out that it pays to deceive a customer or consumer is a mystery that I have tried to solve, but cannot. Yet, many of them do so reason, or, if they do not think it pays, they must do business in a peculiarly blind fashion. I bought a box of strawberries the other day from a grocer. His store was convenient to my home; it was well and cleanly kept, and the grocer was quick and affable. In fact, I concluded that I would buy a good deal of what I needed from him, instead of getting it at one of the down-town grocers as I had been doing. But when I got home it was found that while the berries at the top were good those underneath were decidedly bad; in fact, some of them were molded. Should I have turned the box upside down to see what they were like? Possibly; but I had got into the habit of trusting the grocer, and found that so satisfactory that I concluded to continue to patronize my old friends down town. Instead of gaining a customer this grocer lost the possibility of one by the sale of that box of fruit. I take the ground that when I buy an article, unless I am told it is inferior, that it should be up to the regular standard, and, as I know grocers who take this view, I do not intend to patronize grocers who take the ground that they can sell anything as good unless they are asked if it is bad. This, of course, would be without point if my case were a solitary one, but I believe almost every man or woman takes the same ground. There are customers who want to examine everything before they buy, but the majority want to find a man they can trust, and, when found, they do trust him. Here will be found the cause of the remarkable success that some grocers have made in order business. Honesty always pays. THE RAMBLER.

**WILL THE REFINERS AGREE?**

The N. Y. Journal of Commerce, of Saturday last, had the following: "Rumors are still being given circulation that a compromise of the sugar refiners' war is under consideration and will soon be announced. There is good authority for the statement that if such a compromise is under consideration it is without the cooperation of any of the practical refining interests. In other words, any compromise negotiations that are under way—if any are—are between interests who have purchased in the open market the control of the Sugar Trust, and, among practical sugar interests, the idea that such a control has been secured does not receive serious consideration.

"The present Sugar Trust management, it may also be stated on good authority, is not seeking, and will not accept, a compromise. It knows, it is stated, of other compromises that would immediately be required just as soon as its present rivals had been bought up. Therefore, while the present management is in power, it seems a safe assertion that the only compromise that would be acceptable would be the surrender of the outside interests. This surrender is not expected. The Sugar Trust is still selling refined sugar on long guarantees, and, as the difference between the price of raw and refined sugar is so slight, the Trust is not making money. A gentleman well acquainted with the Trust's policy said yesterday that, as the company was not making money, the management did not believe in paying dividends out of the surplus, and he expected developments at the dividend meeting next month."

**AMENDED TOBACCO REGULATIONS**

An Order-in-Council has been passed whereby Section 2 of the regulations respecting the manufacture of tobacco, cigars, and cigarettes from foreign and domestic leaf tobacco and in combination, established by the Order-in-Council of July 21, 1897, has been amended by reducing the percentage of both foreign and domestic leaf tobacco that shall be used in each description of manufactured tobacco, cigars, or cigarettes produced from 25 to 10 per cent.

**THE NEWFOUNDLAND TAX.**

Mr. A. H. Ellis, representative of Henderson & Potts, Halifax, was one of nine travelers who were ordered to stop doing business in Newfoundland a short time ago. The Newfoundland Government have passed a law charging commercial travelers \$100 for a license. Mr. Ellis and the eight other travelers returned from the Island, and the hotels, railroad, etc., lost considerably by the policy.

**THE**

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**THE RAGE FOR CHEAPNESS.**

**I**NTELLIGENT people no longer subscribe to the "cheap goods make cheap men" doctrine, and yet it is possible to have too much cheapness, says New York Merchants' Review. If cheapness were always accompanied by merit in the goods, that is to say, if "cheap things were really cheap, the present tendency in so many branches of trade would be praiseworthy instead of censurable. But it is the wrong kind of cheapness that is the aim of grocers when the market reporters note a demand for teas "for price," seconds tomatoes, corn and peas, low-grade salmon and jellies that are a triumph of the chemist's art. That kind of cheapness is to be condemned for various reasons, but principally because the consumption of inferior food is bad for the digestion and general physical condition of the public, and because a reliance upon "cheap" goods is one of the worst mistakes a grocer can make.

It may appear paradoxical to censure the grocer's rage for cheapness and at the same time admit, as we now do, that there is a considerable class of people who, in the attempt to appear more prosperous than they really are, sacrifice the stomachs for good clothes and fine houses and furniture. Everybody knows people of this class, which is perhaps more numerous represented in democracies than in countries where rank is defined by law. While admitting that there is a demand for "cheap" goods, we hold the grocers and department stores responsible for fostering and stimulating it.

Two courses are equally open to the grocers who have many "bargain-hunters" among their customers. Always giving the customers what they ask for, the grocers can either encourage the consumption of finer goods, gradually raising the standard of quality, or they can encourage the consumption of poorer goods.

Our contention is that the distributor too often makes the fatal mistake of choosing the downward course.

We say "fatal" because we have so often observed the evil effects of ministering to the lowest tastes of the consumers of groceries—observed them in good neighborhoods and in poor neighborhoods—and we have never yet seen success follow the worship of cheapness which would not have been much better if other things than cheapness had been considered by the retailer.

**AUSTRALIAN BUTTER IN AFRICA.**

Under date of Cape Town, February 27, 1899, Consul-General Stowe submits the following statistics relative to the butter trade of Australia and South Africa: "The

largest consignment of butter in one vessel (700 tons) which ever left Australia recently sailed in the Austral for England. The India had also on board 438 tons, so that in one week, Melbourne has earned the credit of sending out the largest shipment of fresh butter which ever left any port in the world. Including a small consignment for Cape Town, the shipment comprised 54,000 boxes of butter. As an experiment, 800 dozen eggs were included among the produce for this port. The value of the butter and some 20,000 rabbits on board for England was \$676,443.50. I call attention to this for the reason that my efforts to induce the producers of the United States to ship butter has met with but little success, although, as mentioned in a recent report, butter has arrived in South Africa from the United States under Australian marks. The total import of butter into South Africa (with the exception of Portuguese territory) for 1898 was 5,782,017 lb., against 5,901,455 lb. for 1897, showing a decrease."

**NAP LASTED TOO LONG.**

A popular grocery clerk employed in a Lynn grocery store was the victim of an incident, Saturday evening, which has caused him to be the object of much curious questioning by his many friends and customers. As is his custom, he went to his home on President street early Saturday evening to get his supper, and hitched his horse outside the house. After a light lunch, he reclined on the lounge for a few moments, but, as he was very tired he immediately fell into a deep slumber. Time sped on and the store was piling up with goods to be delivered during the evening, and the proprietor and the other clerks were wondering what had become of Walter. It got to be 10.30, and still no wagon returned, and another horse was hitched up and hurried to the house of the absent one, after going all about Glenmere. There, patiently stood the horse, and, after considerable loud rapping at the doors and windows, a face appeared, with half-open eyes and wondering looks. After being brought to a realization that there was about two hours' extra work to be done in an hour, two grocery teams careened about Glenmere and many of the residents were frightened out of their wits at hearing loud raps at the door about midnight, and found the long-lost boy standing there with the groceries. The clerk now realizes that, although he is a "freedman," he is not free to take a two hours' nap early Saturday evening.—N.E. Grocer.

The Thames Dairy Co., Limited, London, Ont., has been incorporated.

**TORONTO GROCERS TO PICNIC AT COBOURG.**

A special meeting of the Toronto Retail Grocers' Association was held on Thursday evening, last week, in St. George's Hall, Elm street, Toronto, to decide where their annual picnic will be held this year. President Johnson was in the chair, and a good representation of members was present.

The excursion committee, which was appointed to secure information regarding boats, rates, etc., submitted the towns of Oshawa and Cobourg as the most desirable points for this year's trip, and the Garden City as the most suitable boat available.

After a representative of the Garden City had been heard, and the matter had been discussed at length, it was decided by a majority of two to visit Cobourg this year. It was decided to charter the Garden City for July 26th.

Since the meeting, the Cambria, a larger vessel than the Garden City has been offered at a lower price than was asked for the services of the latter vessel. At a meeting of the executive, held on Wednesday evening, it was therefore decided to call another meeting of the association to decide which boat will be chartered.

The fare will be \$1 for adults and 50c for children.

**A HOG ALWAYS.**

It happened on a crowded car. A seedy-looking man, very much the worse of liquor, rose to give his seat to a lady, when a robust man slipped into the vacant seat, leaving the lady still standing. "Sa-a-y, you—you fellow, you," said the boozy but chivalrous individual, as he swayed too and fro hanging to a strap. "I—I'm drunk, I know, but I—I'll get over it, I will; but you—you're a hog, and you'll never get over it in—in this world—no, sir, never!" And the other passengers agreed with him. Our Dumb Animals.

**CANNED GOODS FUTURES.**

The members of the Canadian Packers' Association have agreed to extend the time for not quoting futures until June 10. It was, it will be remembered, originally intended to limit the period to June 1.

It is expected that the prices at which futures will be offered will be 75c. for tomatoes, and 65c. for corn, peas, beans and pumpkins.

**A LIMITED BISCUIT COMPANY.**

The biscuit manufacturing firm of Christie, Brown & Co., Toronto, has been turned into a joint stock company, with W. Christie as president, R. J. Christie as vice-president, R. Harvey, manager and C. E. Edmonds, secretary-treasurer. The capital stock is \$500,000 in shares of \$100 each.

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

**F**UTURE evaporated apples are reported to be firmer owing to advices to the effect that the recent frosts have damaged the crop, and to day sellers did not seem inclined to entertain bids of less than 6¼c for prime wood dried, for October-November. Chops, it was stated, could be bought at 2½c, but at this figure no business has yet resulted.—New York Journal of Commerce, May 25.

The estimated stock of currants in bond in Liverpool on May 9 was 2,367 tons, compared with 3,671 tons at the same date last year. To May 9 there had arrived in Liverpool for the season 21,993 tons, against 20,754 tons for the corresponding period last year.

## CANNED GOODS IN THE STATES.

In canned goods there is reported to have been a good business done by jobbers the past week in tomatoes, peas and corn, for both prompt and future delivery, futures particularly receiving attention. The outlook for the Baltimore pea pack is said to be uncertain, the cold weather having retarded the growth of the vines and the setting of the peas. So far comparatively few peas have been packed in Baltimore owing to the light receipts of green stock, but next week liberal arrivals of the latter are expected by the packers. The canned salmon situation is interesting, but the retailers do not seem to take much stock in it as yet. Offerings of Sockeyes at \$1.10 for talls have had an unsettling influence, but it is understood that few sales have been confirmed at that figure and that the packers generally decline bids of less than \$1.20, and, according to a telegram from San Francisco this morning, a pool is being formed to hold the fish up to this price.—New York Journal of Commerce, May 29.

## LIGHT PACK ON THE FRASER.

A telegram received Saturday from San Francisco stated that a pool is being formed to hold Puget Sound salmon at a \$1.20 basis. Financial arrangements, the report says, have been made to advance packers \$1 per dozen. It was also stated that British Columbia bankers were offering to advance Fraser River canners \$4.50 per case. All indications, the telegram said, point to a very light pack on both the Fraser River and Puget Sound.—New York Journal of Commerce, May 29.

## SALMON ON THE COAST.

In its issue of May 19, The San Francisco Trade Journal thus reviews the salmon situation: "All kinds of reports are cur-

rent regarding Columbia River salmon, which makes it hard to tell the true state of affairs. The conflicting reports, coming as they do from that river, lead us to believe that the combine is trying to confuse outside canners and their agents, while the outsiders are doing the same with the combine, but, from all we can learn, both sides have placed about as much as they care to of chinook until conditions become more settled, so as to form a fairly correct idea as to the outcome. It seems a safe proposition to say that fully 200,000 cases of chinooks have been sold, and, with this the case, it is not reasonable to suppose that prices will be advanced to the basis of \$1.30. The sales of steel heads are said to foot up well. The run of fish on the Columbia has increased, but it is still light. The traps and and wheels have not done very well so far, but when the volume of water in the river increases these will make freer catches. There is a good run for the season of bluebacks, which sell on the basis of 3c. per lb. From Puget Sound, our advices continue to note active preparations for the coming season. About every company packing is said to be preparing for a large pack, for there will be quite an increase in the number of traps and also of boats. It is hard to get definite information as to sales, which leads to the conviction that the more conservative do not wish to contract largely ahead; besides this, the trade last year bought futures freely, and, acting on these purchases, were left in the lurch, owing to the pack not materializing, which makes them more conservative, unless reasonably assured that purchases will be delivered. The run of fish on the Sacramento river was very heavy yesterday; over 2,000 had to be cleaned and brought to this city and put into cold storage. Preparations are being made for a big pack on the Fraser river and the northern rivers. No prices have been made on Alaska by either The Alaska Packers' Association or The Pacific Steam Whaling Company. The spot market is cleaned up on 1898 Alaska. This is the first time for seasons that this has been the case. Last year at this time there was a large stock."

## NEW JAPAN TEA.

Smith, Baker & Co.'s circular, dated Yokohama, May 4, says: New Tea—Taken as a whole the arrivals to date are a thoroughly democratic lot. The usual fancy parcels of choicest teas are not among them, nor are there any mixtures of disreputable character; but there is unmistakable evidence of want of care and expense in cultivation and preparation, in view of which the stiff demands of the growers are

TOBACCO.....

IF YOU WISH TO  
MAKE MONEYinvest in Tobaccos  
manufactured byEmpire Tobacco Co.  
LimitedTHEY cost less and bring  
LARGER RE-  
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other tobacco.THEY SELL ALL DAY  
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See Prices Current.

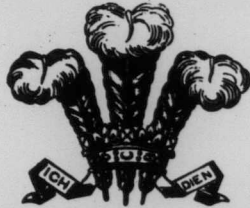
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PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS  
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

COLMAN'S



MUSTARD

*In the High Court of Justice.*

J. & J. COLMAN, LIMITED

AND

GORMAN, ECKERT & CO.

*Plaintiffs.*

*Defendants.*

**TO THE PUBLIC.**

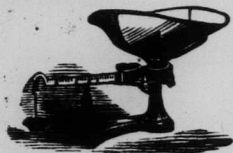
TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

**CAUTION.**

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

**GROCERS, MAKE MONEY!**

BE UP-TO-DATE

**WILSON'S  
MONEY  
WEIGHT  
SCALES**

Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**  
Send for Catalogue**C. WILSON & SON**  
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TORONTO, ONT.**Boeckhs'  
Brushes  
Brooms**You are perfectly safe in handling these goods as we guarantee every **BRUSH** and **BROOM** we manufacture. An experience of 43 years successful business enables us to give you the "**BEST**" possible value for the money. We take advantage of the lowest markets, buying, however, only the **BEST** quality of Bristles and Corn, and give our customers the benefit of our experience. Write for fully illustrated Catalogue—it's free.**Boeckh Bros. & Company**

80 York Street,

Toronto.

**Out of the Sugar Agreement**

We prefer to handle Canadian Sugar, and if treated fairly intend doing so—but we want to run our own business. We would like to see every pound of sugar sold in Canada refined by Canadians. If we cannot sell sugar we will have more time to push

**Jersey Cream Baking Powder**  
**Maravalla Coffee in one pound TINS**  
**Cocoanut, all grades**

OUR . . .

**SPECIAL FOR JUNE**

. . . WILL BE . . .

**Standard Teas in Tins**

|                               |   |   |      |
|-------------------------------|---|---|------|
| 25c., in one-pound tins       | - | - | 19c. |
| 40c., " " "                   | - | - | 28c. |
| 50c., " " "                   | - | - | 35c. |
| 1/4 lb., 10c. tins; one-pound |   |   | 30c. |
| 1/4-lb., 15c. " "             |   |   | 44c. |
| 1/2-lb., 15c. " "             |   |   | 22c. |
| 1/2-lb., 20c. " "             |   |   | 29c. |
| 1/2-lb., 25c. " "             |   |   | 36c. |

Less 3 per cent. 30 days.

We will guarantee these teas to be the best values in Canada. They are packed in sweet, wholesome tins. (If you sell, do not use in your homes, teas packed in lead.)

In towns where we have no trade, will give agencies to a first-class man for above lines.

Agents for Toronto for Pilgrim Bros.' Ginger Ale.

Agents for Toronto for Smith's Triangle Breakfast Foods and Bakers' Meal.

**Lumsden Bros.,**82 McNab St. North, Hamilton.  
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**PARLORS**

“Eagle,” 200's and 100's.

“Victoria,” 65's.

“Little Comet”

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“Telegraph”

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**Eddy's  
Matches.**

THESE MATCHES  
are known as the best in Canada,  
and are famous for their

**CERTAINTY IN PRODUCING A LIGHT.**

**ABSENCE OF BAD ODORS.**

**IMPERVIOUSNESS TO MOISTURE  
IN ANY CLIMATE.**

See that you are well stocked with all of EDDY'S BRANDS.  
Present prices subject to change without notice.

**The E. B. EDDY CO., Limited**

**HULL.**

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19c.  
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35c.  
30c.  
44c.  
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29c.  
36c.

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# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

proportionately high. Foreign buyers do not respond with any enthusiasm and prices are \$3 to \$4 below last year. Arrivals at both ports, 4,257 piculs against 3,092 piculs same time last year, and 2,108 piculs in 1897. Settlements at both ports, 3,163 piculs against 2,557 piculs same time last year and 1,500 piculs in 1897. Following is the comparative table of total exports of tea:

|   | 1898-99.   | 1897-98.   | 1896-97.   |
|---|------------|------------|------------|
| From Yokohama and Hiogo                                     |            |            |            |
| To New York, Eastern, Middle and Southern Cities and Canada | 35,342,243 | 38,165,296 | 37,784,430 |
| To San Francisco  | 4,372,715  | 5,194,189  | 4,831,720  |
| To England  | 206,490    | 46,525     | 423,274    |
| Total   | 39,921,448 | 43,359,485 | 43,039,424 |

#### SMYRNA FIG CROP.

Late advices from Smyrna are to the effect that the coming crop of figs will be about 38,000 camel loads, against 12,000 camel loads last year. The average crop is about 70,000 loads. Packers are said to be ready to contract for Fall delivery on the basis of about 10 1/2c for ordinary to fair layers.

#### SOCKEYE SALMON IN THE UNITED STATES

Persistent rumors of cutting of prices on new pack sockeye salmon have had a decidedly unsettling influence upon the market for future goods. Traced to their source, these reports were found to be due to the efforts of some irresponsible brokers to make sales. Whether or not sales have been made at anything less than the association prices is questioned by those who are in a position to know. Speaking of the situation as it exists to-day, a prominent commission merchant said: "The cut in prices has been made by certain brokers who are not of the highest standing by any means, and their methods of offering the goods is in itself suspicious, inasmuch as they refuse to name either packers or brands, and in one instance, at least, where their proposition was accepted they failed to confirm the sale."

At the meeting of The Puget Sound Packers' Association, held at Seattle on May 15, the following-named canneries were represented: Fidalgo Island Packing Co., Geo. T. Myers & Co., National Packing Co., Rosario Straits Packing Co., Anacorstes Packing Co., Ainsworth & Dunn, Aberdeen

Packing Co., and The Pacific Northwest Packing Co.

It is understood that all these canneries agreed to the prices established at this meeting, and also to a special form of contract to be used in making sales this season. It is further stated on reliable authority that a committee from the Puget Sound Packers' Association waited upon some of the members of the Pacific American Fisheries Company, presumably for the purpose of getting the latter to work in harmony with the first-named organization. A prominent director of the Pacific American Fisheries Company is quoted as saying that as soon as the directors can meet in Chicago the board will take action and will undoubtedly vote to become members of the Puget Sound combination. In the meantime it is stated that the Pacific American Fisheries Company will not cut the association prices and decline to accept orders for buyers' label.—N.Y. Journal of Commerce.

#### FIRM OUTLOOK FOR PEANUTS.

A Virginia firm has issued the following in regard to the peanut situation, dated May 22nd: "Last November it was the general opinion that we had a full average crop of peanuts, and we think this was correct, but the demand has been unprecedented, and it now looks like there will be a dearth before the season closes. We have canvassed the various producing sections and market centres and find small supplies. These are very firmly held and cannot be bought at prices that will justify cleaners working them into hand-picked goods and selling them at to-day's quotations. The bull element seems to control the situation now, and there are very few, if any, bears. Predictions are being made that cleaners will be compelled to charge 5c per pound or more for fancy hand-picked before the season closes."

#### CATALOGUES, BOOKLETS, ETC.

##### BOECKH'S BRUSH CATALOGUE.

A prominent buyer of a leading St. John firm, in conversation with a traveler of a large western manufacturer, speaking of the various catalogues issued by different firms, said a nicely bound, printed and illustrated book, and the quality of paper used, goes a

long way in showing the class of goods of firm manufacture. While he was thus speaking he had the latest illustrated catalogue of Boeckh's brushes before him, and doing a little figuring on some of the pages, was possibly the reason of speaking in such high terms of Messrs. Boeckh Bros. & Company's new list.

#### SALT FOR THE FARMER.

R. & J. Ransford, salt dealers and manufacturers, Clinton, Ont., have issued a small booklet that should be useful to users of salt, and should help to increase sales of it to farmers and gardeners. It is known that salt is a good fertilizer, but few recognize its real value and know how and when to use it. This book is calculated to teach these points, and should be a good thing for a grocer to give to his farming or gardening customers.

#### SPICED VINEGAR FOR PICKLES.

It was stated in last week's issue that Purnell, Webb & Co., the vinegar manufacturers, of Bristol, England, were makers of a spiced as well as ordinary malt vinegar. The following from the Bristol Times and Mirror is therefore timely:

"Competition and a growing demand for a pure malt spiced vinegar induced Messrs. Purnell, Webb & Co., Redcliff Vinegar Brewery, a few years ago to add this article to their well-known list. It is brewed in precisely the same manner as their ordinary plain vinegar from the finest selected malt and grain, after which it passes through vats in which the best, most pungent, and aromatic spices are carefully blended; the result is an article well matured, bright, tasting and smelling more like a high-class sauce than the ordinary malt vinegar. As it saves all cost of spices, the time and trouble of preparing the liquor for pickling, in addition to being a guaranteed malt vinegar, it is not surprising that it finds a ready and increasing sale. Besides the consumption in England, Messrs. Purnell, Webb & Co. have sent good shipments of this pure malt spiced vinegar to Canada, where it is greatly appreciated, and is sold in such remote places as Winnipeg and Vancouver City, B. C."

This vinegar is sent out in 50-gallon hogsheads, casks free.

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**E. T. STURDEE**  
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 Wholesale trade only.

**Royal Snaps**

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.  
 GUELPH, ONT.

**In Baking Powder**

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

TORONTO

**DON'T PAY FREIGHT ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences  
 LUDWIGSBURG, GERMANY FLUSHING, N.Y.

**COWAN'S**

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



IS THE BEST.  
 ASK FOR  
**MOTT'S**

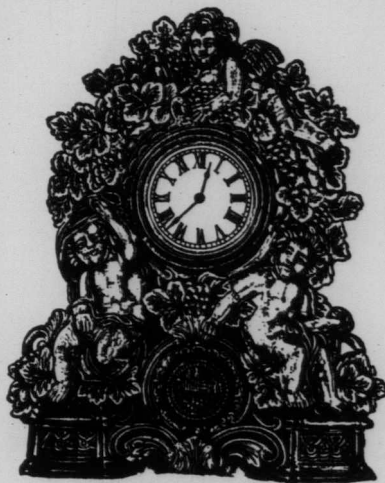


**Cow Brand Baking Soda**

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

**GROCERS:**—Do not let your stock run out; every wholesale house carries all sizes of packages.

**JOHN DWIGHT & CO.**  
 TORONTO AND MONTREAL.



(Size 14 1/4 x 12 Inches.)

**THE DRESDEN**

**CLOCK Gold Finished**

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

|                                     |         |
|-------------------------------------|---------|
| 72 Bars Tutti Frutti.....           | \$ 3.60 |
| 30 Packages Pepsin Tutti Frutti.... | 1.50    |
| 72 Bars Globe Fruit.....            | 3.60    |

|                                    |      |
|------------------------------------|------|
| The Dresden Clock, Gold Finished.. | 8.70 |
|                                    | 6.50 |

15.20

PRICE, COMPLETE, \$7.00.

**ADAMS & SONS CO.**

11 and 13 Jarvis Street, TORONTO, ONT.

**MONSOON**

INDO-CEYLON TEA

is known all over Canada, by judges of tea, to be the best value possible to give for the prices asked. If you do not want you customers to "stray," give them good tea--the best.

**THE MONSOON TEA CO.**

Toronto and Montreal.

**MONSOON**

INDO-CEYLON TEA.

# Enameline

## The Modern STOVE POLISH



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

### MORALITY AND CREDIT.

By W. A. JOYCE.\*

THE subject assigned to me must necessarily be considered as both broad and narrow. From the broad view we are obliged to consider all the surroundings and conditions of the case before us, and, in considering the subject generally, it depends solely upon our ideas of morality. For, if we judge from our own standard, we now and then need some

#### CAREFUL SELF-CULTIVATION.

for many of us are very lax in our idea of morality, and what is considered immoral by many men, is not by others thought of for a moment. We are, therefore, obliged to consider every element surrounding the case in question, and carefully draw our own conclusions. The short definition of the word "moral" is given "as manner of living as regards right and wrong." There are many different degrees of living, and it depends wholly on our own education and training as to what we consider thoroughly good or grading down to thoroughly bad. Marcus Aurelius says: "He who does wrong does wrong against himself; he who acts unjustly acts unjustly to himself, because he makes himself bad."

The credit man must learn to, and try to be, right himself. Then he can be better to judge others, and in judging others be careful.

#### BE NOT BIASED

or prejudiced, nor consider for a moment the nationality or religious views of the subject seeking credit, for often in those cases you are easily misled; often from appearances one cannot tell the underlying char-

\*Address before the Credit Men's Association, Buffalo.

acter and ability of the person under consideration. It has often been said "that it is very hard to tell just how a singed cat will appear." We must learn to use reason, be tranquil, and still be active. Appearances are disappointing.

In speaking of the nationalities, the Jew is often unjustly censured. It is true, we find many of them who, in their anxiety to become rich and successful, resort to many plans which, perhaps, other nationalities do not, as a rule, resort to. At the same time we must acknowledge that some of our leading tradesmen are Jews, and, as a rule, they are shrewd and self-protective. We seldom find them, in fact rarely, a subject of charity, and where they become on a fair footing or standing, they are very often the

#### SAFEST AND BEST MEN

with which to trade.

The credit man must necessarily meet all kinds of people. The busybody, the ungrateful, the arrogant, the selfish, the deceitful, the envious and the dishonest. With all of these he has to use his very best judgment, and learn to study their several and separate characteristics. Of the grosser immoralities which need watching, in my judgment, is first and greatest of all—extravagance. Codben says the world is composed of two classes, "those who have saved, and those who have spent."

#### EXTRAVAGANCE LEADS TO HIGH LIVING.

and continually grows upon a man until unable, practically, to retract. It leads to intemperance and dissipation, and in many cases to licentiousness, and finally and almost surely in every case, to dishonesty. We find, in looking over the usual grades of the

ordinary tradesman, that he commences life in a modest manner, proceeds along his daily life in a modest manner, proceeds along his daily life, gradually improving his condition, but in the meantime his expenses are more than keeping abreast of themselves. His family's social affairs demanding more of his attention, and often it leads until the expense account far exceeds the profit account as shown. It is too late to retrench, and finally, by the aid of some unscrupulous attorney, or the advice of some friend who has had the same experience, the tradesman, for the first time, demonstrates a trait of dishonesty. Then comes

#### THE STRUGGLE TO SAVE

something for the future which must necessarily be saved in a dishonest manner, a settlement is effected and the tradesman and his family reappear upon the scene and still living among their friends and neighbors in the same extravagant manner.

In looking over this subject, one cannot help but think that, from childhood to old age, the sin of dishonesty is constantly before us. The little child in its daily studies is soon taught to dishonestly obtain help in its lessons from its companions, and many a mother unconsciously teaches a child to become dishonest by carefully training them to continue at an unusually youthful age until the railway employes will stand it no longer.

There is another subject on the question of morals which I cannot help but touch upon. We often find men applying for credit who appear extremely religious; that is to say,

#### THEY PARADE THEIR RELIGION

by continually talking about the same, and contrasting themselves with others who are not among the elect. Those men, beware of; not always, but very often, their religion is a mere cloak, and experience will surely teach you that the religion for business men to follow is their everyday action to their neighbor.



Good in Any  
Climate  
Wherever  
There Are Flies.

# TANGLEFOOT

SEALED  
STICKY  
FLY  
PAPER.

Ask  
Your  
Jobber



F.F.

# Cr

N

# Cu

Quotation  
etc., are su  
agents, who  
accuracy. T  
If a change  
cline, it is r  
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B.



4 lb. cans  
5 lb. cans

Cook's I  
Size 1, in  
" 10, in  
" 2, in  
" 12, in  
" 3, in  
Pound tin  
oz. tins  
oz. tins  
lb. tins

Diamor  
1 lb. tin  
1/2 lb. tin  
1/4 lb. tin

Silver Ore  
cases  
English  
cases  
1 lb. tin  
Kitchen  
cases



# SOUTHWELL'S

Pure Fruit Jams, New Season's Marmalade, Jellies, Confectionery, ETC.

The name of CHAS. SOUTHWELL & CO. is a guarantee of superior quality.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

## Crosse & Blackwell, Limited

New Season's

# Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON,

MONTREAL

## Current Market Quotations for Proprietary Articles

June 1, 1899.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

|  |                 |
|--|-----------------|
| <b>PURE GOLD.</b>                              |                 |
| 3 oz. cans, 4 and 6 doz. in case               | 95              |
| 4 oz. cans, 4 and 6 doz. in case               | 95              |
| 6 oz. cans, 2 and 4 doz. in case               | 1 40            |
| 8 oz. cans, 2 and 4 doz. in case               | 1 80            |
| 12 oz. cans, 2 and 4 doz. in case              | 2 70            |
| 16 oz. cans, 2 and 4 doz. in case              | 3 60            |
| 2 1/2 lb. cans, 1 and 2 doz. in case           | 9 00            |
| 4 lb. cans, 1 doz. in case                     | 14 40           |
| 5 lb. cans, 1 doz. in case                     | 18 00           |
| <b>Cook's Friend—</b>                          |                 |
| Size 1, in 2 and 4 doz. boxes                  | \$ 2 40         |
| " 10, in 4 doz. boxes                          | 2 10            |
| " 2, in 6 "                                    | 80              |
| " 12, in 6 "                                   | 70              |
| " 3, in 4 "                                    | 45              |
| Pound tins, 3 doz. in case                     | 3 00            |
| oz. tins, 3 " "                                | 2 40            |
| oz. tins, 4 " "                                | 1 10            |
| lb. tins, 1/2 " "                              | 14 00           |
| <b>Diamond—</b>                                |                 |
| W. H. GILLARD & CO                             |                 |
| 1 lb. tins, 2 doz. in case                     | per doz. 2 00   |
| 1/2 lb. tins, 3 " "                            | 1 25            |
| 1/4 lb. tins, 4 " "                            | 0 75            |
| <b>THE F. F. DALLEY CO.</b>                    |                 |
| Sliver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5             |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55            |

|                                    |                |
|------------------------------------|----------------|
| 1/2 lb. tins, 4 to 6 doz. cases    | 0 80           |
| 1 lb. tins, 2 to 4 doz. cases      | 1 15           |
| English Cream, glass tumblers      | 0 75           |
| 1/2 lb. jellies                    | 1 25           |
| 1/2 lb. jellies                    | 2 25           |
| 1/2 lb. Crown sealers              | 2 25           |
| <b>JERSEY CREAM BAKING POWDER.</b> |                |
| 1/8 size, 5 doz. in case           | 40             |
| 1/2 " 4 " "                        | 75             |
| 1/2 " 3 " "                        | 1 25           |
| 1 " 2 " "                          | 2 25           |
| <b>SNOW DRIFT BAKING POWDER.</b>   |                |
| 1/2 lb. tins, 4 doz. in case       | per doz. \$ 75 |
| 1 " 3 " "                          | 1 20           |
| 1/2 " 2 " "                        | 2 00           |
| 3 " 1 " "                          | 6 50           |
| 5 " 1 " "                          | 10 00          |
| 1 1/2 lb. boxes                    | per lb. 16     |
| 35 lb. pails                       | 16             |
| <b>WHITE SWAN BAKING POWDER.</b>   |                |
| 1/4 lb. tins, 3 doz. in case       | per doz. 0 80  |
| 1/2 " 3 " "                        | 1 20           |
| 3 " 1 " "                          | 2 00           |
| 5 " 1 " "                          | 9 00           |

|  |        |
|--|--------|
| <b>CANADA MFG. CO.</b>                   |        |
| Queen Baking Powder, 1/2-lb. tins        | 1 20   |
| 1-lb. tins                               | 2 15   |
| <b>BLACKING.</b>                         |        |
| <b>P. G. FRENCH BLACKING</b>             |        |
| per gross                                |        |
| No. 4 1/4 grs. bxs.                      | \$4 00 |
| " 6 1/4 " "                              | 4 50   |
| " 8 1/4 " "                              | 7 25   |
| " 10 1/4 " "                             | 8 25   |
| " 10, Jet Enamel.                        | 8 25   |
| <b>THE F. F. DALLEY CO.</b>              |        |
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " "                        | 3 60   |
| No. 3 " "                                | 4 50   |
| per oz.                                  |        |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " "                               | 9 00   |
| Vucan Oil Blacking, 1 doz. cases, liquid | 2 00   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 00   |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |



|  |                          |
|--|--------------------------|
| <b>THE ALPHA CHEMICAL CO.</b>                |                          |
| <b>Stove Polish—</b>                         |                          |
| Quickshine Polish                            | per gross 9 00           |
| Electric Crown Paste                         | 8 00                     |
| Electric Crown Lead Bar                      | 7 80                     |
| <b>Patent Stove Polish—</b>                  |                          |
| Sunlight Lead Bar 6's                        | per gross \$2 25         |
| Sunlight Liquid, 1/2 gross cases             | 10 80                    |
| Moody's Black Lead 3's                       | 4 25                     |
| Reliable Stove Pipe Varnish, 1/2 gross cases | 14 40                    |
| Quickshine Pipe Varnish, 1/2 gross cases     | 12 00                    |
| Alpha Metal Polish No. 2                     | 9 00                     |
| Shoe Dressing— in 1/2 gross cases            |                          |
| French Oil in 3-doz. cases                   | 22 00                    |
| Reliable Shoe Dressing                       | 9 00                     |
| Ecliptic Combination tan                     | 12 00                    |
| Moody's Ox Blood                             | 12 00                    |
| Chocolate                                    | 12 00                    |
| Alpha Chemical Co. French Castor Oil         | 9 00                     |
| Alpha Chemical Co. Refined Sweet Oil         | 9                        |
| Alpha Chemical Co. Turpentine                | 7 80                     |
| Moody's Non-Corrosive Inks                   | 4                        |
| <b>Shoe Blacking—</b>                        |                          |
| Reliable French Blacking, No. 5              | in 1/4 gross cases, 9 00 |
| " No. 2                                      | 4 50                     |
| United Service Blacking No. 4                | 8 00                     |
| United Service Blacking No. 1 1/2            | 4 25                     |
| Patent Leather Polish No. 1 1/2              | 9 00                     |
| Waterproof Dublin No. 4                      | 9 00                     |



### BIRD SEEDS

|  |          |
|--|----------|
| <b>THE F. F. DALLEY CO.</b>              |          |
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| <b>NICHOLSON &amp; BROCK.</b>            |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| " " 5c. " 48 " case                      | 0 03     |

### BLUE.

|                                   |        |
|-----------------------------------|--------|
| <b>KEEN'S OXFORD.</b>             |        |
| per lb                            | per lb |
| In 10 box lots or case            | \$0 17 |
| Reckitt's Square Blue, 12-lb. box | 0 16   |
| Reckitt's Square Blue, 5 box lots | 0 17   |

### BLACK LEAD.

|  |      |
|--|------|
| Reckitt's, per box   | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

### CORN BROOMS

|                                  |                   |
|----------------------------------|-------------------|
| <b>BOPEKH BROS &amp; COMPANY</b> |                   |
| Bamboo Handles, A, 4 strings     | per doz. net 3 25 |
| " " B, 4 strings                 | 3 05              |
| " " C, 3 strings                 | 2 90              |
| " " D, 3 strings                 | 2 70              |
| " " F, 3 strings                 | 2 45              |
| " " G, 3 strings                 | 2 15              |
| " " I, 3 strings                 | 1 70              |

### CHEWING GUM.

|  |                |
|--|----------------|
| <b>ADAMS &amp; SONS CO</b>                                 |                |
| Tutti Frutti, 36 5c. bars                                  | per box \$1 20 |
| " " (in cream pitcher) 3 5c. bars                          | 1 20           |
| " " (in sugar bowl) 36 5c. bars                            | 1 25           |
| " " (in glass jar) 115 5c. pkgs.                           | 3 75           |
| Pepsin Tutti Frutti (in glass jar) 115 5c. packages        | 3 75           |
| Pepsin Tutti Frutti, 25 5c. packages                       | 0 75           |
| Round Pepsin, 30 5c. packages                              | 1 00           |
| Cash Register, 390 5c. bars and pkgs.                      | 15 00          |
| Cash Rox, 160 5c. bars                                     | 6 00           |
| Tutti Frutti Show Case, 180 5c. bars and packages          | 6 00           |
| Variety Gum (with book in each box) 150 1c. pieces         | 1 00           |
| Banner Gum (English or French wrappers) 115 1c. pieces     |                |
| Flirtation Gum (English or French wrappers) 115 1c. pieces |                |



**CAUTION**

**“Montserrat”**

(TRADE MARK.)

**LIME-FRUIT JUICE and CORDIALS.**

The success of the above has caused many imitations to spring up, many of them utterly worthless concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the **Montserrat Company, Limited**, and the **Sole Consignees**, are on the capsule of each bottle. The word “Montserrat” is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

Sole Consignees:

**EVANS AND SONS, Limited**

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

EVANS SONS & CO., Liverpool, Eng.  
EVANS, LESCHER & WEBB, London, Eng.

**MONTREAL and TORONTO, Canada, and BOSTON, Mass.**

**Fine JAPAN RICES**

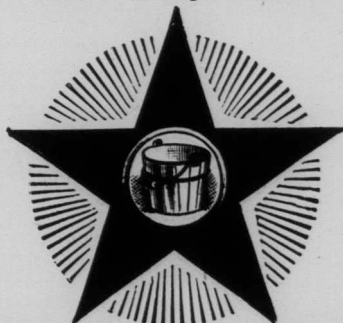
JAPAN GLACE,  
JAPAN MIKADO,  
POLISHED CRYSTAL,  
SNOW JAPAN,  
JAPAN ICE DRIPS.

**MOUNT ROYAL MILLS BRANDS**

D. W. ROSS CO'Y., AGENTS,  
MONTREAL.

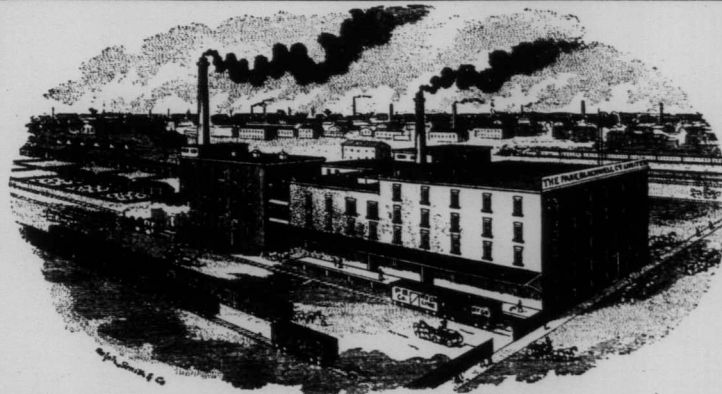
**The “Star Brand”**

—of—  
Pails, Tubs, and General Wooden-  
ware is always reliable.



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM. CANE & SONS, Limited**  
Manufacturers. NEWMARKET.



TACKLING HOUSE, QUEENS WHARF.

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef Packers, **TORONTO**

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**The Newest and Best Egg Carrier Out.**

The **Humpty-Dumpty**

Has no equal for Farmers' use.  
Light and durable.  
Breakages and miscouints out of the question.  
Handy for carrying anything with fillers removed.

Made exclusively by  
The . . .  
**Dowswell Manufacturing Co., Limited,**  
**HAMILTON, CANADA.**

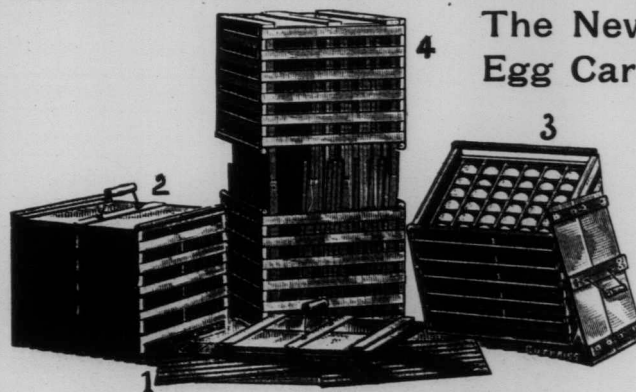


Fig. 1. Folded Flat. Fig. 2. Set up, closed.  
Fig. 3. Set up, open. Fig. 4. Shows 1/2-do. crates packed for shipment.

**INDURATED FIBRE WARE.**

THE E. B. EDDY CO.

|                                  |       |
|----------------------------------|-------|
| 1/2 pail, 6 qt.                  | 3 80  |
| Star Standard, 12 qt.            | 4 75  |
| Milk, 14 qt.                     | 4 75  |
| Round-bottomed fire pail, 14 qt. | 13 30 |
| Tubs, No. 1.                     | 11 40 |
| " " 2.                           | 9 50  |
| " " 3.                           | 8 00  |
| Fibre Butter Tubs (30 lbs)       | 2 85  |
| Nests of 3.                      | 8 00  |
| Keelers No. 4.                   | 7 00  |
| " " 5.                           | 6 00  |
| " " 6.                           | 5 00  |
| " " 7.                           | 2 65  |
| Milk Pans.                       | 2 65  |
| Wash Basins, flat bottoms        | 2 50  |
| " " round bottoms                | 2 50  |
| Handy Dish.                      | 2 25  |
| Water Closet Tanks               | 17 00 |
| Dish Pan, No. 1.                 | 7 60  |
| " " 2.                           | 6 20  |
| Barrel Covers and Trays          | 4 75  |
| Railroad or Factory Pails.       | 4 75  |

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

|                        |         |
|------------------------|---------|
| Orange Marmalade.      | 1 50    |
| Clear Jelly Marmalade. | 1 80    |
| Strawberry W. F. Jam.  | 2 00    |
| Raspberry " "          | 2 00    |
| Apricot " "            | 1 75    |
| Black Currant " "      | 1 85    |
| Other Jams, W. F.      | 55 1 90 |
| Red Currant Jelly.     | 2 75    |

All the above in 1 lb. clear glass pots

**P. G. JELLY POWDER.**

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

**P. G. ICINGS.**

Chocolate, 2 doz. cases \$1.25 per doz.  
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

**T. UPTON & CO.**

Raspberry, Strawberry, Red Currant, Pineapple.  
1-lb. glass jars, 2 doz. in case, per doz \$1 00  
5-lb. tin pails, 8 pails in crate, per lb. 0 6 1/4  
7-lb. wood pails, 6 0 6 1/4  
14-lb. wood pails, per lb. 0 0 6 1/2  
30-lb. " " 0 0 6 1/2

**LICORICE.**

YOUNG & SMYLYE'S LIST.  
5-lb. boxes, wood or paper, per lb. \$0 40  
Fancy boxes (36 or 50 sticks) per box. 1 25  
" Ringed " 5 lb. boxes, per lb. 0 40  
" Acme " Pellets, 5 lb. cans, per can. 2 00  
per box. 1 50  
Tar Licorice and Tolu Wafers, 5 lb. cans, per can. 2 00  
Licorice Lozenges, 5 lb. glass jars. 1 75  
5 lb. cans 1 50  
"Purity" Licorice, 200 sticks. 1 45  
100 sticks. 0 73  
Dulce, large cent sticks, 100 in box. 0 75

**MINCE MEAT.**

Wetley's Condensed, per gross, net \$10 80  
per case of 3 doz., net. 2 70  
Nicholson's, per gross. 10 80  
per 1/4 gross case. 2 70

**MUSTARD.**

COLMAN'S OR KEEN'S.  
D. S. F., 1/2 lb. tins, per doz. \$1 40  
" " 1 lb. tins, " 2 50  
" " 1 lb. tins, " 5 00  
In Jars—  
Durham, 4 lb. jars, per jar. 0 75  
" " 1 lb. " " 0 25  
per doz. 2 50  
F. D., 1/2 lb. tins. 0 85  
" " 1 lb. tins. 1 45

**FRENCH MUSTARD**

Crown Brand—(Greig Mfg. Co.) per gross.  
Pony size. \$7 50 Beer Mug. 16 20  
Small Med. 7 50 Tumbler. 11 50  
Medium. 10 80 Cream Jug. 21 00  
Large. 12 00 Sugar Bowl. 22 00  
Spoon. 18 00 Caddy. 28 00

**THE F. F. DALLEY CO.**

Dalley's Mustard, bulk, pure, per lb. 0 25  
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. 2 00  
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1 00  
Dalley's Superfine Durham Mustard bulk, per lb. 0 12  
1/4 lb. tins, 4 doz. in case, per doz. 0 65  
1/2 lb. tins, 2 0 20  
1 lb. jars, per doz. 2 40  
4 lb. " " 0 75  
1/4 lb. glass tumblers. 0 75  
Jersey Butter Color, 2 oz. btis, per oz. 1 25  
1 gallon tins, per gal. 2 50  
Celery Salt, 2 oz. btis, sil. tops, per doz 1 25  
Curry Powder, 2 oz. bottles, silver tops, per doz. 1 75

**ORANGE MARMALADE.**

T. UPTON & CO.  
1-lb. glass jars, 2 doz. case, per doz. \$1 00  
7-lb. pails, 6 pails in crate, per lb. 0 07 1/2  
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz. 1 31

**PICKLES—STEPHENS'**

A. P. TIPPET & CO., AGENTS.  
Patent stoppers (pints), per doz. 2 30  
Corked " (pints), " 1 90

**SODA—COW BRAND.**



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00  
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00  
Case of 1/4 lbs. and 3/8 lbs. (containing 30 packages) per box, \$3.00  
Case of 5c. pkgs. (containing 96 pkgs.) per box, \$3.00

**SOAP.**

JOHN TAYLOR & CO.  
Eclipse (Twin-bar), per box. \$4 00  
Freight prepaid 5 box lots. Special discount for larger quantities.  
BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 1 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



MAYPOLE SOAP WASHES & DIES.  
A. P. TIPPET & CO., AGENTS.  
Maypole Soap, colors 1 box and less than 5 boxes and upward. 4 00  
per gross. \$12.00. black, 5 boxes and upward. 4 00  
per gross. \$18.00. 10 per cent. discount on gross lots.

**STARCH.**

EDWARDSBURG STARCH CO., LTD  
Laundry Starches— per lb.  
No. 1 White or Blue, 4-lb. cartons 0 05-1/4  
No. 2 3-lb. 0 05-1/4  
Canada Laundry. 6-lb. draw-lid boxes 0 07-1/4  
Silver Gloss, 6-lb. tin canisters. 0 07  
Edwards'g Silver Gloss, 1-lb. pkg. 0 07  
Kegs Silver Gloss, large crystals. 0 06  
Benson's Satin, 1-lb. cartons. 0 07-1/2  
No. 1 White, bbls. and kegs. 0 04-1/2  
Benson's Enamel, per box. 3 00  
Culinary Starch—  
W. T. Benson & Co.'s Prep. Corn 0 06  
Canada Pure Corn. 0 04-1/2  
Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps. 7 1/2

**THE F. F. DALLEY CO.**

Boston—Laundry, 40 pkgs. to box, per package. 0 08  
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.



**KINGSFORD'S OSWEGO STARCH.**



SILVER (40-lb. boxes, 1-lb. pkgs., 0 08  
GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 07 1/2  
PURE—40-lb. boxes 1-lb. pack. 0 07  
48-lb. " 16 3-lb. boxes. 0 07  
For puddings, custards, etc.  
OSWEGO CORN STARCH. 40-lb. boxes, 1-lb. packages. 0 07 1/2

ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles. 0 06  
STARCH IN } Silver Gloss. 0 7 1/2  
BARRELS } Pure. 0 6 1/2

**THE BRANTFORD STARCH CO., LTD.**

Laundry Starches—  
Canada Laundry, boxes of 40 lbs. 0 4 1/4  
Acme Gloss, 1-lb. cart., 40 lb. box 0 4 1/4  
Finest Quality White Laundry—  
3 lb. canisters, cases 36 lbs. 0 05 1/4  
4 lb. canisters, cases 48 lbs. 0 05 1/4  
Bbls., 175 lbs. 0 04 1/2  
Kegs, 100 lbs. 0 04 1/2  
Lily White Gloss—  
1 lb. fancy cartons, cases 30 lbs. 0 07  
6 lb. trunk, brass catch, 8 in case 0 07  
6 lb. trunk lock and key, 8 in case 0 07 1/4  
6 lb. enamelled tin, 8 in case. 0 07  
Kegs, extra large crystals, 100 lbs 0 06

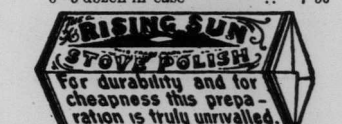


Brantford Gloss—  
1 lb. fancy boxes cases 36 lbs. 0 07 1/2  
Canadian Electric Starch—  
40 packages in case. 3 30  
Celluloid Starch—  
bxs. 45 cartons per case. 3 50  
Culinary Starch—Chal. Prep. Corn. 1 lb. packages. boxes 40 lb. 0 04 1/2  
No. 1 Pure Prepared Corn—  
1 lb. pkgs., boxes 40 lbs. 0 06

**STOVE POLISH.**



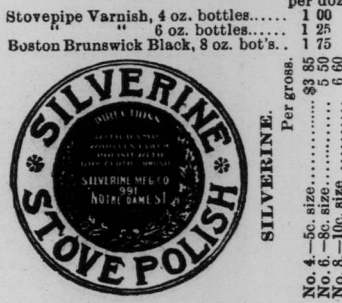
No. 4—3 dozen in case (net cash) \$4 50  
6—3 dozen in case " 7 50



Rising Sun, 6-oz. cakes, 1/2-gross bxs. \$8 50  
Rising Sun, 3-oz. cakes, gross bxs. 4 50  
Sun Paste, 10c. size, 1/4 gross boxes. 10 00  
Sun Paste, 5c. size, 1/4 gross boxes. 5 00



Tiger Stove Polish, 1/4 gross boxes, large—per gross, \$7.20: small, per gross, \$4.50.  
Stovepipe Varnish, 4 oz. bottles. 1 00  
" 6 oz. bottles. 1 25  
Boston Brunswick Black, 8 oz. bot's. 1 75



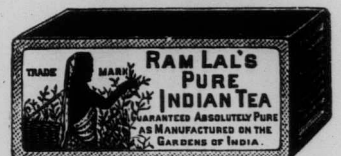
SILVERINE.  
Per gross.  
No. 4—5c. size. \$3 50  
No. 6—8c. size. " 6 80  
No. 8—10c. size. " 6 80

**TEAS.**



SALADA CEYLON. Wholesale. Retail.  
Brown Label, 1's and 1/2's. 0 30 0 35  
Green Label, 1's and 1/2's. 0 22 0 30  
Blue Label, 1's and 1/2's and 1/4's. 0 30 0 40  
Red Label, 1's and 1/2's. 0 36 0 50  
Gold Label, 1/2's. 0 44 0 60  
Terms, 30 days net.

**RAM LAL'S lead packages.**



Cases, each 60 1-lb. 0 35  
" " 60 1/2-lb. 0 35  
" " 120 1/2-lb. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packages black or mixed.  
Black Label, 1-lb., retail at 25c. 0 19  
" " 1/2-lb. " " 0 20  
Blue Label, retail at 30c. 0 22  
Green Label " 40c. 0 28  
Red Label " 50c. 0 35  
Orange Label, retail at 60c. 0 42  
Gold Label, " 80c. 0 55  
Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

(Ceylon in lead packages)  
Wholesale Retail  
Red Label, 1-lb. and 1/2's. 0 35 0 40  
Blue Label, 1-lb. and 1/2's. 0 28 0 40  
Green Label, 1-lb. 0 18 0 25  
Green Label, 1/2's. 0 19 0 25  
Japan, 1's. 0 19 0 25



LUDELLA CEYLON, 1's AND 1/2'S PKGS.  
Blue Label, 1's. 0 18 1/2 0 25  
Blue Label, 1/2's. 0 18 0 25  
Orange Label, 1's and 1/2's. 0 21 0 30  
Brown Label, 1's and 1/2's. 0 28 0 40  
Brown Label, 1/4's. 0 30 0 40  
Green Label, 1's and 1/2's. 0 35 0 50  
Red Label, 1/2's. 0 40 0 60

**TOBACCOS.**

**EMPIRE TOBACCO CO.**

Foreign—  
Royal Oak, 2 x 3, Solace, 8s. 0 52  
Something Good, rough and ready, 7s 0 53  
Louise, 2 x 3, 14s. 0 54  
Domestic Cheewing  
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) 0 39  
Patriot, 2 x 6, Navy 5s. 0 41  
Old Fox, Narrow 12s. 0 44  
Free Trade, 8s. 0 44  
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0 44  
Snowshoe, pound bars, spaced 6s. 0 44  
Cut Smoking—  
Leader, 9s, in 5 lb. boxes (10 hrs. in case) 0 32

**WOODENWARE.**

THE E. B. EDDY CO. per doz  
Washboards, X. 1 40  
" XX. 1 60  
" Waverly. 1 70  
" Planet. 1 80  
" Special Globe. 1 70  
" Solid Back Globe. 1 80  
" Electric Duplex. 2 50  
Matches—  
5-Case Single Case.  
Telegraph. \$3 00 \$3 20  
Telephone. 2 80 3 00  
Tiger. 2 65 2 85  
Empire, (slide box). 2 25 2 35  
Safety, Capital. 2 25 2 85  
Parlor, Eagle, 200's. 1 30 1 40  
" 100's. 1 50 1 60  
" Victoria. 2 50 2 60  
" Little Comet. 2 00 2 10  
Flamers. 2 25 2 35  
" (wax stems). 3 20 3 30

BOECKH BROS. & COMPANY. Per doz  
Washboards, Leader Globe. 1 45  
" Improved Globe. 1 50  
" Standard Globe. 1 60  
" Solid Back Globe. 1 70  
" Jubilee (perforated). 2 20  
" Crown. 1 35  
F.o.b. Toronto.  
Matches, Kodak, per case (10 gross in case) 2 68



## We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many *new lines* of

## Toilet Ware Dinner Ware Tea Ware

and *miscellaneous products* of the *English Potteries* are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

## Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises :  
27 Wellington Street West.



## Do You Know

that the customer who buys **Wethey's Condensed Mince Meat** from you is sure to come back for more? This has been proved.

Without coaxing, he becomes a willing repeater and is valuable to you.

That is why you need Wethey's Mince Meat.

Many retailers are increasing their profits considerably by handling it. Why don't you?

## J. H. WETHEY

Sole Manufacturer.

St. Catharines.

# LEA AND PERRINS'

Observe  
that the  
SIGNATURE

*Lea & Perrins*

Is now printed  
in blue ink  
diagonally  
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;  
Grosse & Blackwell, Limited, London;  
and Export Oilmen generally.  
**RETAIL EVERYWHERE.**

ORIGINAL . . .  
WORCESTERSHIRE

**SAUCE.**

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

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" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

**R. D. GAMBLE, General Manager.**

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The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters.

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