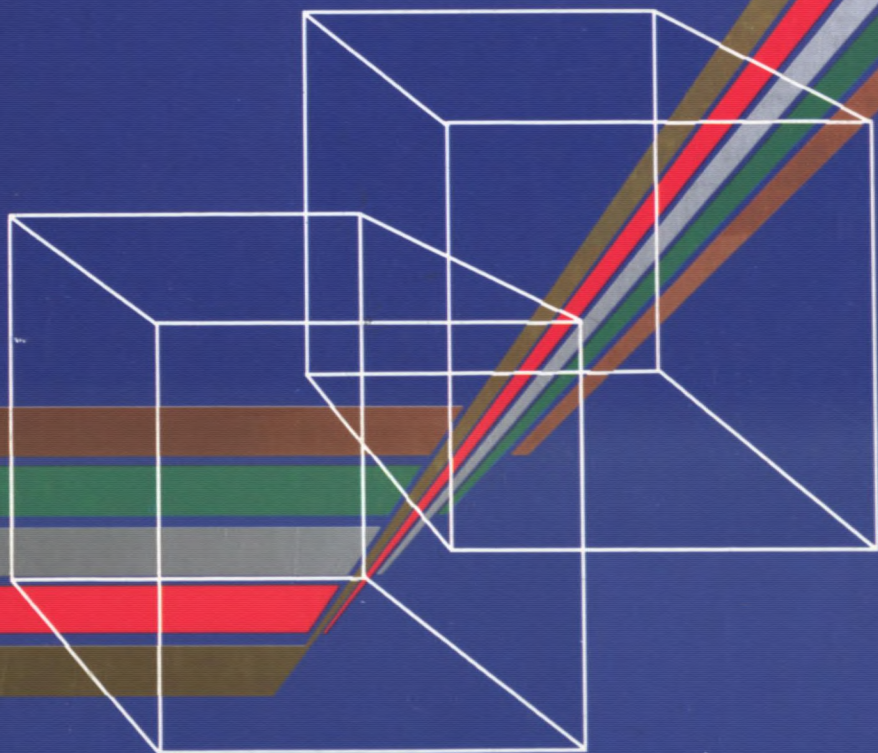


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**Canadian
Giftwares
for
World
Markets**

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Further information on any of the 127 giftwares manufacturing companies participating in this catalogue is available from a variety of sources. First, you are invited to contact any of them directly, using the information contained in their "Company Descriptions".

Your attention is also directed to a Reader Response Card which comprises the final page of this catalogue. Simply circle the numbers for any firms in which you have an interest and return it to the address indicated.

You are also invited to contact the Canadian Trade Commissioner at the nearest Canadian Embassy or Consulate. A telephone listing of such individuals is included.

Finally, the following Departments of the Canadian Government will be pleased to deal with your requests for information:

Giftwares Products
USA Trade and Tourism Division
Department of External Affairs
125 Sussex Drive
Ottawa, Ontario
Canada K1A 0G2

or

Leisure Products Division
Department of Regional Industrial Expansion
235 Queen Street
Ottawa, Ontario
Canada K1A 0H5

Canadian Giftwares for World Markets is designed to introduce you to a group of representative companies in the Canadian giftwares manufacturing industry. These firms are all export-oriented, and anxious to meet your requirements.

The catalogue's participants do not, however, constitute the nation's total giftwares manufacturing sector. Rather, they are companies which responded to an invitation forwarded to all known giftwares manufacturers to participate in this industry showcase.

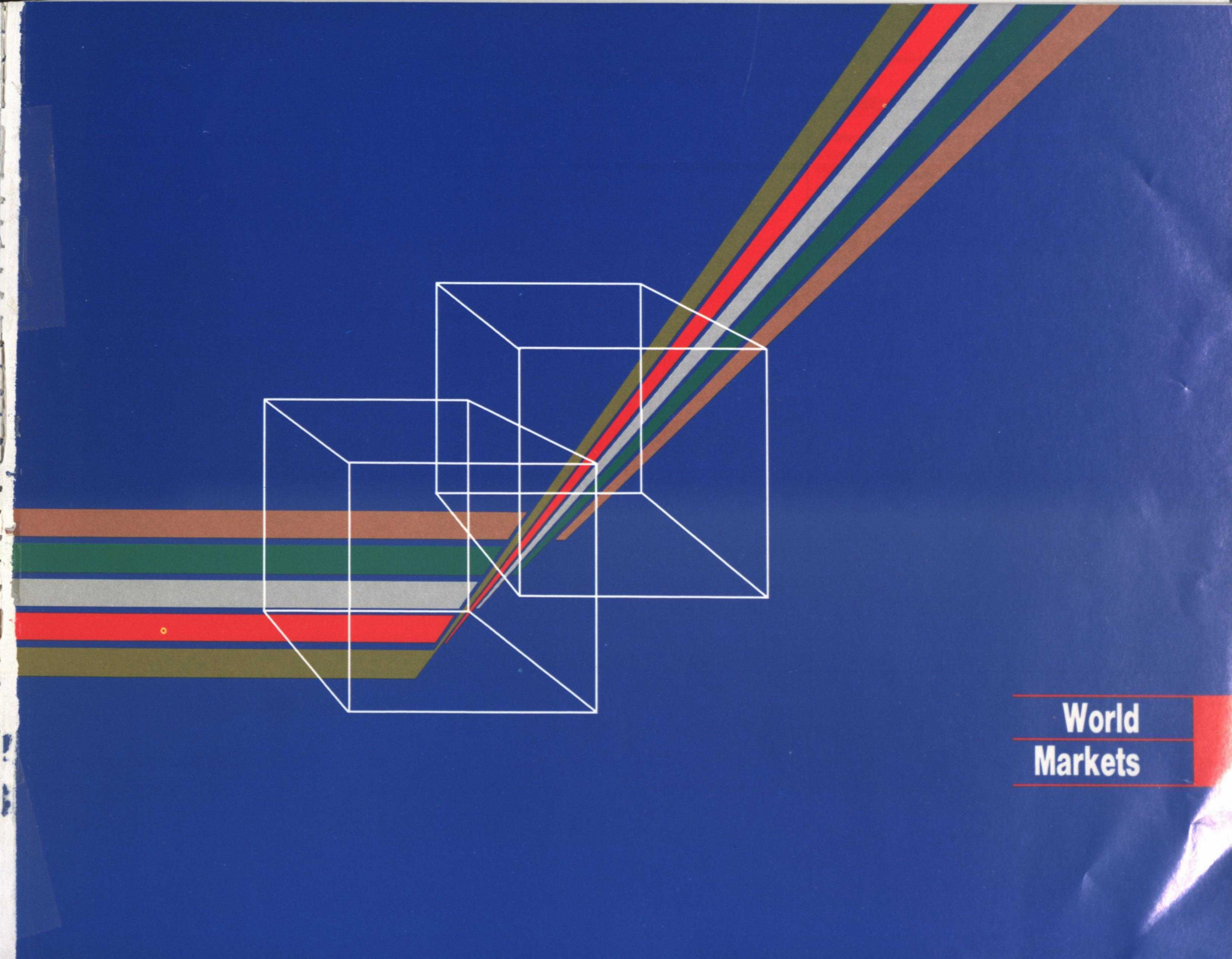
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Dept. of External Affairs
Min. des Affaires extérieures

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**World
Markets**

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A Message from the Honourable Patricia Carney, Minister for International Trade

The Canadian giftware manufacturing industry is well-represented in this catalogue. Our producers include companies of all sizes from every part of the country. The diversity of the industry is also demonstrated by the variety of products available. The range of products offered is limited only by the imagination.

Canada has a unique cultural heritage of which we are extremely proud, a heritage evident in our catalogue, one which enhances the sales potential of Canadian-made products in the competitive world giftwares market.

Other features are also obvious. Foremost among these is a strong commitment to design and originality. Canadian giftware producers know that their products will sell internationally because they are of the highest quality.

The companies in this directory have all been prequalified as giftwares manufacturers with the ability to serve non-Canadian markets. They understand the importance of meeting their customers requirements promptly and professionally, with technologically sophisticated equipment and skilled employees.

Particular thanks are due to The Canadian Gift & Tableware Association without whose assistance this catalogue would not have been possible.

Canadian giftwares . . . a key to building profitable sales for your company anywhere in the world.

Our participants have all been pre-qualified as giftwares manufacturers with the ability to serve non-Canadian markets. They understand the importance of meeting their customers requirements promptly and professionally.

Competing effectively on an international scale demands technologically sophisticated equipment and skilled employees. These requirements are fully met by our participants, as the catalogue amply indicates.

Canadian Giftwares For World Markets represents the dedicated efforts of many individuals and associations. Particular thanks are due The Canadian Gift & Tableware Association which has fully supported this publication. Without that organization's assistance, the catalogue would not have been possible.

Canadian giftwares. . . the key to building profitable sales for your company anywhere in the world.

How to Use Your Catalogue

Canadian Giftwares for World Markets is as user friendly as you will find any of the companies represented in the catalogue. By bearing in mind a few simple points you will have no difficulty in learning fully about our participants and their outstanding products.

The publication has been divided into four major sections. A word about each of them will enhance your appreciation of how easy the catalogue is to use as a buyers' reference guide.

Section One presents complete descriptions of each catalogue participant, and their major product lines, often with accompanying photography. It is organized alphabetically, by company name.

Wherever product names appear in block letters, this has been done to denote brand names and trade marks. Please note as well that each company description includes a response card number that can be used to obtain additional information.

Section Two is a product index which will prove particularly useful in contacting manufacturers of similar products.

Section Three includes a list of telephone numbers which you can use to obtain any additional information on catalogue participants.

Section Four of our catalogue is the reader response card. You are invited to complete the card for further data on any of our participating companies.

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**Company
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Accent 2000 Ltd.,

1224 Dundas Street E., Unit 12

Mississauga, Ontario

Canada L4Y 1H2

(416) 275-8872

**Contact: Mary Anne Peek,
Export Manager**

Accent 2000 is a wholly Canadian owned manufacturer of outstanding ceramic accessories. Our production facilities have expanded continually to meet growing market demand since our company was established in 1977.

Specializing in exclusive shapes and finishes, our products stand above the competition. At Accent 2000, our in-house design team has created a world class collection, including vases, lamps and pedestals for today's discerning consumer. Our leading-edge technology has pioneered such finishes as "granite", "sand" and "metallic", in a wide range of contemporary colours.

Quality, beauty, function and value are perfectly integrated by Accent 2000. Our products are successfully marketed to department stores and speciality shops featuring gifts and decorative accessories.



Ceramic vases, lamps and pedestals add elegance to all sophisticated settings.

Aitkens Pewter Limited

81 Regent Street

Fredericton, New Brunswick

Canada E3B 3W3

(506) 450-8188

**Contact: Martin Aitken,
President**

Aitkens Pewter was founded in 1972 by Martin Aitken. Since that time, our company has earned several awards of distinction for its high quality production. In 1984, Martin received the Royal Society of Arts medal for achievement in the arts and manufacturing. The Aitkens Pewter touchmark has been added to the American Pewter Guild touchplate at the Smithsonian Institute.

The skilled craftsmen at Aitkens manufacture a wide range of items, including jewellery and traditional holloware. We specialize in custom work for corporations and associations. We will craft exclusive holloware and pewter products to customers' specifications, providing they meet our standards of design and quality.

Make Aitkens Pewter an integral part of your quality gift line for retail and custom corporate markets.



International recognition has been accorded Aitkens' stunning collection of pewter products.

Annador Trading Inc.,

188 Alexander Road

Newmarket, Ontario

Canada L3Y 5N7

(416) 898-1444

**Contact: Raymond David,
President**

Annador Trading is a leading Canadian producer of limited edition collectables. We have worked with some of Canada's finest artists to capture their work on porcelain. Norval Morriseau, Ken Danby, Nori Peter, Michael Dumas and Fred Neubacher are some of the noted artists who have produced work specifically for us to re-create for the collector plate market.

Most of our current series features distinctively Canadian wildlife scenes by Fred Neubacher and Michael Dumas, and the traditional Inuit depictions of Nori Peter.

Our company also undertakes custom production of plates, mugs and other porcelain pieces. We use artwork supplied by the client, or custom-designed by our own experienced artists.

Collectables produced by Annador Trading are totally made in Canada and have won several international design awards. Annador Trading serves the complete Canadian collectable market, and exports throughout the United States.



Limited edition porcelain pieces feature prominent Canadian artists.

Annapolis Forge & Foundry

P.O. Box 14

Annapolis Royal, Nova Scotia

Canada B0S 1A0

(902) 532-2221

**Contact: Al Schmidt,
Proprietor**

Annapolis Forge & Foundry is the only art-oriented foundry in Canada's Atlantic Provinces. With more than 20 years experience in the jewellery and metal sculpture fields, our company's production facility features the original work of sculptor/designer, Al Schmidt.

We offer a unique ability to produce truly intricate and unusual items in bronze, gold, silver and aluminum. Products range from exquisite individually designed jewellery items to larger and more utilitarian pieces. They include our famous hair barrettes crafted in bronze, commemorative plaques, limited edition awards in metal, and sculpted works, both large and small.

Annapolis Forge & Foundry prides itself on outstanding customer service, and the use of the latest technologies to produce 100 percent Canadian-crafted quality goods at affordable prices.



Intricate items include exquisitely designed jewellery pieces certain to please.

Arctic Trading Co.

P.O. Box 910

Churchill, Manitoba

Canada R0B 0E0

(204) 675-8804

**Contact: Penny Rawlings,
President**

Arctic Trading, located on the shores of Hudson's Bay, specializes in unique northern arts and crafts. We have produced two award-winning catalogues, including an 82-page, hard cover, limited edition featuring our finest wares.

We have revived native arts, such as Eskimo carving, beading, quill work and caribou hair tufting. . . a technique of dying, knotting and shaping hair on velvet. The resulting special line of highly marketable framed floral patterns is mass produced and very affordable.

One of our talented artisans, Myrtle de Meulles, has developed sculptures of northern scenes carved from caribou hair on the hide.

Another major production area comprises mocassins, fur mittens and gauntlets. We have developed our own footwear water-proofing system, TUNDRA-TREAD.

Arctic Trading procures northern treasures, including polar bear hides, narwhale tusks and walrus ivory. Thus, we deal with many native peoples and proudly serve as a bridge between North and South.



Lively arrangement in natural Caribou hair depicts northern owl as one of many traditional native art objects.

The Arrangement Inc.

7370 Woodbine Avenue

Markham, Ontario

Canada L3R 1A5

(416) 475-6699

**Contact: Dick and Linda Yashinsky,
Owners**

The Arrangement is devoted exclusively to the production of the highest quality framed pictures and mirrors. As a result, we are able to provide furniture dealers and decorators with every shape and size of wall decor designed to enhance the attractiveness of rooms of all types.

Our present line consists of more than 200 pieces. The Arrangement's dealers enjoy knowing that they will see a good percentage of new products each year. Already in our fifteenth year of production, we are constantly innovating to take advantage of colour, style and trend changes. Throughout, our products remain dressy, traditional and of the best possible quality.



Exclusive concentration on framed pictures and mirrors results in high decor product range.

Artacious Inc.

724 Gordon Baker Road

Toronto, Ontario

Canada M2H 3B4

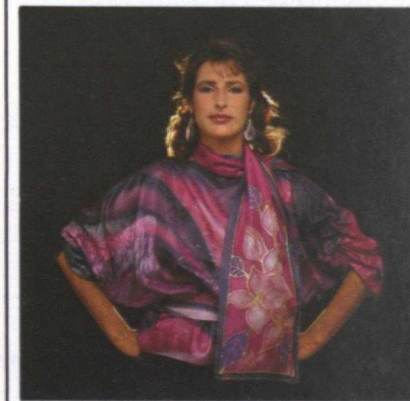
(416) 494-5998

**Contact: Dana Roman,
President**

One-of-a-kind handpainted silk fashion items, including scarves, jewellery, belts, hair accessories and other stunning accessories, are designed and manufactured in Canada by Artacious Inc. Designed by Dana Roman, and superbly handcrafted by Canadian artisans, these products combine eye-catching appeal and serviceability.

Original and attractive designs are combined with excellent craftsmanship to produce unique pieces available in a wide range of prices.

In addition to our silk fashion items, Artacious produces highly distinctive painted silk pictures which are certain to add beauty to any fashionable setting.



Original handpainted silk accessories provide that added distinctive fashion touch.

The Art Loft Galleries Ltd.

200 Charlotte Street, P.O. Box 807

Peterborough, Ontario

Canada K9J 7A2

(705) 745-6457

**Contact: Hal Lethbridge,
President**

The Art Loft was established in 1976 to promote Canadian art and sculpture. Our specialty is native art and native cultural teachings which are artistically depicted.

We provide in-gallery or out-of-town displays and lectures so that clients will better understand and appreciate our native paintings, sculptures and artifacts.

Our major wholesale product lines are native art cards which come complete with appropriate Indian legends; and, limited edition and decorator reproductions. Norman Knott, who has achieved international acclaim over the past 25 years, is our featured artist.

Besides native art, The Art Loft features a wide range of distinctive Canadian artwork, including limited edition reproductions and originals.

Art cards and decorator native works are available either framed or matted, and either sealed or loose, in any volume required.



Native art cards are just one of many specialty products designed to increase appreciation of Canada's heritage.

Ateliers Es Arts (1987) Inc.

354 Dufresne, P.O. Box 60

St-Theodore d'Action, Quebec

Canada J0H 1Z0

(514) 546-7148

**Contact: Emile Leduc,
President**

Do it yourself, with a lot of help. That could well be the slogan of Ateliers Es Arts to the amateur woodworker who wants to add a little beauty to his or her home.

All it takes is a little patience, a little saw — which we can provide — and a little glue, and a beautiful wall plaque is ready for hanging.

In our catalogue, you will find a huge choice of models, ready to cut, and in 38 kinds of wood. No painting or tinting is needed. The natural beauty of the wood is more than enough.

Woodcuts are delightful to cherish. With the help of Ateliers Es Arts, they are fun to make as well.



Anybody can create an equally attractive wooden wall hanging with an easy-to-use art hobby kit.

Ava Tech Distributors Inc.

P.O. Box 3976, Station C

Ottawa, Ontario

Canada K1Y 4P2

(613) 729-6798

Telex: 053-4807

Fax: (613) 236-3754

**Contact: Gerry Stephens,
President**

Struggling to put up your Christmas tree is a thing of the past with Ava Tech's revolutionary new Christmas tree stand. A unique and patented spring locking system guarantees that your tree will be up in a matter of seconds. Simply push the trunk into the stand, and you're ready to start decorating!

Our deep water immersion feature is included in every stand. As a result, trees stay fresh longer, and the early dropping of needles is prevented.

The stand's solid, immediate and automatic stainless steel spring grip action, together with its attractive form and design will quickly suggest other uses throughout the year: an artificial tree holder, an advertising sign holder, or for use around the home as a garden/patio umbrella holder. Constructed of top quality, high density, polyethylene, the Ava stand will provide years of pleasure.



Finally, an answer to the age old problem of putting up a Christmas tree... and keeping it up.

Banawe Commercial Ltd.

1-211 Telson Road

Markham, Ontario

Canada L3R 1E7

(416) 475-1377

Telex: 06-986954 Banacom Mkhm

Fax: (416) 475-3646

**Contact: Pharez Ong,
Director**

Our "Loons" series of distinctive fine china products is but one example of the original line available from Banawe Commercial.

Manufactured and decorated in Canada, our limited edition collector plates, white porcelainware, stoneware and souvenir products can be designed to your own specifications.

Banawe provides you with the opportunity to have your own exclusive giftwares line. Fine artistry at Banawe results in original ceramic and glass decals. Combined with our complete chinaware line, the results will be products that say what you want them to say.



Fine china products ideal for gift giving and souvenirs.

Bastien Industries Reg'd

160 du Buisson

Village Huron, Quebec

Canada GOA 4V0

(418) 842-9819

**Contact: Roland Bastien,
Owner**

For more than four decades, Roland Bastien has proudly been keeping an important part of the Huron Indian heritage alive with the production of a range of quality handicrafts widely sought by giftwares retailers. Notable in our line are traditional footwear products, including mocassins.

Mocassins from Bastien Industries are crafted with exquisitely soft leather. They are hand-beaded, laced and pleated, resulting in a product which is totally authentic. With our attention to detail, Bastien is continuing an approach to mocassin-making which is more than a century old.

Other fast-selling Bastien products include fringed pouch bags, hand-beaded leather headbands, keychains, and small but delightful, traditionally-clad Indian and Inuit dolls.



Huron Indian handicrafts include a full range of traditional footwear items.

The Bestiary Ltd.

R.R. #6

Smiths Falls, Ontario

Canada K7A 4S7

(613) 283-8369

**Contact: Claude Lovell,
President**

The Bestiary features a delightful line of small animal figurines, expertly crafted from earthenware, and known collectively as The Bestly Collection. Each piece is sculpted individually. As a result, The Bestiary's natural customers are individuals who pride themselves on owning products receiving the lavish care that can only come from personal craftsmanship.

In business since 1976, The Bestiary has an invaluable asset in its fine designer, Halina Shannan. She brings a brilliant caricaturist's sense of humor to her creations of more than 100 different and distinctive animals.

The Bestiary prides itself on prompt delivery, and on its reasonable prices for what are, obviously, gifts which are distinctive, and to be treasured.



Personal craftsmanship results in a variety of delightful and distinctive earthenware figurines.

Beverley Hamburg Ltd.

22 Alma, Place Bonaventure,
P.O. Box 112
Montreal, Quebec
Canada H5A 1A6
(514) 861-1549

**Contact: David Hamburg,
Vice President, Marketing**

Beverley Hamburg presides over a company which has grown from its birth just ten years ago into one of Canada's top accessories collections. Her lines have sold out across Canada for years, with many of her programs being distributed by major national retailers. The quality of her products are revealed by the fact that Beverley Hamburg has already taken Paris by storm.

Beverley Hamburg is one of Canada's most successful and creative designers of fashion accessories, including costume jewellery, neckware, hair accessories and watches.

Constantly up-dating her line to reflect contemporary life styles, Beverley Hamburg is a name synonymous with products that are affordable, chic and sleek.



Fashion accessories have attracted significant international attention.

Bilwan Trading Co. Ltd.

711 West 15th Street
North Vancouver, British Columbia
Canada V7M 1T2
(604) 980-5420
Telex: 04-352512 Bilwan VCR
Fax: (604) 980-4907

**Contact: William Wan,
President**

Bilwan Trading offers a delightfully wide range of kimonos, happy coats and bath robes. Available in a wide range of appealing colours and quality fabrics, our products have become well-known and welcome amongst discerning giftwares retailers.

In business since 1980, Bilwan Trading also produces a full line of contemporary tote bags, duffle bags and sports bags. Manufactured in many styles and sizes, our bags are sure to add that distinctive decorator touch demanded in today's market. A distinctive variety of eye-catching aprons are also a Bilwan feature.

Personalization is a major selling point amongst modern purchasers. To address this market demand, Bilwan offers custom silk screening for its attractive bags.

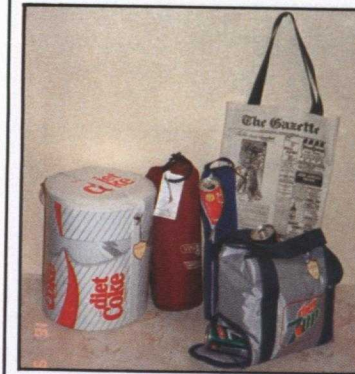
Blondy Art Luggage Inc.

2375 Ekers
Montreal, Quebec
Canada H3S 1C6
(514) 737-6564
Telex: 05-826856

**Contact: Alex Jager,
President**

Quality and workmanship are of prime importance at Blondy Art Luggage. For more than 30 years, we have been manufacturing fashionable luggage for the Canadian and United States markets. Experimentation, research and development are watchwords in our constant efforts to produce superior items that meet the needs of our customers, and our responsibilities to them.

Travel bags, gym bags, cosmetic bags, beach bags and carry-alls are a major part of our multi-styled line. We also specialize in customized models, such as uniquely illustrated merchandise for publicity campaigns, exclusive designs for promotions, and merchandise printed with the message of your choice.



Custom designed promotional bags are one example of multi-faceted and all-purpose luggage line.

Bo-Man Store Merchandising Limited

140 Milner Avenue, Unit #22

Toronto, Ontario

Canada MIS 3R3

(416) 292-2195

Fax: (416) 292-1210

**Contact: Robert Bean,
President**

Bo-Man Store Merchandising Limited is a wholly-owned and operated Canadian company. In business since 1972, our firm specializes in glass display units and showcases for retailers in the gift and tableware industries.

We offer a complete line of modular glass displays. Glass is expertly cut and edged to our customers' precise specifications. Our clear glass units compliment merchandise, creating a strong and positive impact for today's discerning shopper.

Customers of Bo-Man can also turn to our custom built glass showcases, with each unit constructed to the particular needs of individual retail outlets.

At Bo-Man, we take pride in our work. Our highest compliment is our customers' total satisfaction. With Bo-Man units, you're truly on display.



Glass display units and showcases ensure retailers' merchandise is sure to sell.

Brosseau International Sun Brush Ltd.

7177 Barnet Street

Powell River, British Columbia

Canada V8A 1Z9

(604) 485-5429

**Contact: Maurice Brosseau,
President**

SUN BRUSH! is a unique sun tan lotion applicator which has been invented and patented by Brosseau International Sun Brush. SUN BRUSH! offers that added touch to your tan, and minimizes pain on sun burned skin... all without getting your hands oily.

Our company also manufactures planter wishing wells, constructed in attractive British Columbia red cedar. Our planter wishing wells are known for their originality and beauty. They are designed to enhance outdoor flower beds, lawns, patios and a variety of commercial settings.

WIND SCREWS is yet another unique line produced by Brosseau International. Hand crafted from British Columbia red cedar, and rare yellow cedar, our WIND SCREWS are easy to install, and rotate gently in the slightest breeze.

We at Brosseau International Sun Brush assure wholesalers and retailers quality products at affordable prices.



Decorative ornaments, created by hand from rare woods, catch every breeze.

B & K Industries

9790 Meunier Street

Montreal, Quebec

Canada H3L 2Y8

(514) 381-8031

**Contact: Ross Peters,
President**

In business for over 25 years, B & K Industries manufactures an original range of die casted and special epoxy finished products. Our line includes key chains, lapel pins, emblems, badges, crests, and auto escutcheons. We can plastic injection mould nameplates and escutcheons in special chrome and silver. Three dimensional effects are available in matte, gold and silver.

We produce the "no-frill" key chain and distinctive crested buckles in plastic or metal. B & K undertakes full manufacturing of its products, including its special plating processes.

Inquiries are welcomed for all types of buckles, key chains, cuff links, paper weights, money clips, tie clips, badges, nameplates, emblems and escutcheons. Products are available in quantities from 100 to 100,000, and up.

B & K produces hot stamping on all types of plastic; and, vacuum plating in gold and silver on plastic, steel, zinc and aluminum. For unusual products at affordable prices, B & K has styles that sell.

Canadian Arctic Producers

1741 Wellington Avenue

Winnipeg, Manitoba

Canada R3H 0G1

(204) 774-3519

Telex: 07-55199

Fax: (204) 783-2851

**Contact: Michael Casey,
General Manager**

Canadian Arctic Producers (CAP) is a co-operative of artists. A unique business, owned and controlled by the people of Canada's North, CAP promotes and sells the arts and crafts of the Inuit and Dene.

From wholesale showrooms in Winnipeg, Manitoba; Mississauga, Ontario; and Montreal, Quebec, CAP services an international network of art dealers and quality giftware retailers.

Our well-known KAYAK line of silk scarves and placemat sets is appreciated throughout North America for its distinctive styling. Our MAGIC OWL stationery line is being sold in better-quality retail stationers everywhere.

Inuit (Eskimo) soapstone carvings, our major product line, are duty-free fine art products, known and loved by collectors around the world.



Inuit soapstone carvings are sought by discriminating collectors world-wide.

Canadian Greetings

965 Powell Avenue

Winnipeg, Manitoba

R3H 0H4 Canada

(204) 633-9154

**Contact: G.S. Posner,
Partner**

Canadian Greetings has been operating throughout Canada since it entered business in 1954. Our company offers personalized greeting cards, both for Christmas and for a full variety of other festive occasions and special events.

Cards which are sold by Canadian Greetings feature a variety of designs. Emphasis, however, is placed upon Canadian art. Outstanding reproductions of the works of both living and deceased Canadian artists have established the superior reputation which Canadian Greetings enjoys.

Products manufactured by our firm are recognizably of the highest quality. As a result, they are particularly valuable for personal and corporate promotions, not only at Christmas, but throughout the year. Competitively priced, our card lines have been favourably received in all parts of Canada.

Candis Enterprises Ltd.

90 Nolan Court, Unit #4

Markham, Ontario

Canada L3R 2V7

(416) 479-7177

**Contact: Vince Dietrich,
President**

Candis Enterprises has been in operation since 1980, and is a leading producer of souvenir, collector and Christmas bells and spoons. Our line also includes attractive lapel pins, distinctive key rings and related quality metal products.

Our comprehensive art and model making department provides Candis with the ability to custom design unique motifs to order.

Our original Canadian animal series and special occasion line furnish eye-catching appeal to both the casual and dedicated collector for special occasions and throughout the year.

From design, casting and stamping through to precious metal plating, our production is undertaken totally in Canada.



Bells and spoons for collecting, souvenirs and festive occasions highlight full line of quality metal products.

Christian Bell Porcelain Ltd.

1000 Main Street, North

Mount Forest, Ontario

Canada NOG 2L0

(519) 323-1742

Fax: (519) 323-1762

**Contact: Howard Ferguson,
Account Manager**

Christian Bell Porcelain works with leading Canadian artists, including James Hill, Peter Etril Snyder, Eric Copeland and Joseph Purcell to produce limited edition porcelain art plates. Our collector plates are widely recognized for their unique images, beauty and quality of both art and porcelain body.

Our first venture was the acclaimed series, "Preserving A Way of Life". Featuring Canada's recognized chronicler of Mennonite heritage, Peter Etril Snyder, it is a consistent and beloved performer in the plate market.

Known for innovation and originality, Christian Bell, in 1980, introduced its famous "Age of Steam" series. Created from original paintings by Theodore A. Xaras, the series gained wide acceptance in the previously ignored male market. The "Great Atlantic Liners" series is the latest Xaras/Christian Bell project.

Appealing to middle and upper gift and art markets, retailers favour Christian Bell for its reliable distribution, superb quality, short shelf-life and high profit returns.



Art and porcelain are combined to create a highly-prized line of limited edition art plates.

Cima Manufacturing & Marketing

934A Eastern Avenue

Toronto, Ontario

Canada M4L 1A4

(416) 461-2122

**Contact: Rosa Wong,
President**

Cima Manufacturing & Marketing is a Canadian fabricator of stuffed toy animals of exceptional quality. Safety and attractive design are important features in the stuffed toy market. Cima's products satisfy these criteria in an outstanding manner.

Our superior stuffed toy animals have been received with enthusiasm and praise on a broad basis throughout North America. Soft and cuddly, they make exceptional gifts for people of all ages.

Cima's primary market is fine gift stores, where customers expect to receive nothing but the best . . . and at competitive prices. Our larger animals also serve as very attractive window displays and attention-getting advertising props.



Appealing and lovable stuffed toy animals for the young-at-heart, regardless of age.

Claycrafters Workshop

147 Church Street

Oakville, Ontario

Canada L6J 1N1

(416) 845-9269

**Contact: Jane McKegney,
Manager**

"Home of the Trog", Claycrafters manufactures a variety of delightful clay and fabric craft items, including Christmas decorations. Our products are uniquely designed, and are sold to retailers from coast-to-coast in Canada.

We also offer some light assembly subcontracting work and have a laminated button machine to serve the custom advertising and promotions markets.

Claycrafters is a proud part of the Oakville Association for the Mentally Retarded. Our workshop functions as a vocational training centre providing assistance to mentally handicapped adults, over 18 years of age. The result is a range of essential programs which assist employees/trainees to develop their work skills to the maximum, while providing them with meaningful employment. At the same time, we are producing a line of giftwares, lovingly manufactured and guaranteed to please.



Sheltered workshop environment's delightful clay products welcomed by retailers nationwide.

Collection Canada Products Inc.

8355 Montview

Montreal, Quebec

Canada H4P 2L9

(514) 735-2294

Telex: 05-827859

Fax: (514) 735-2298

**Contact: Robert Lisser,
President**

Collection Canada Products was formed in 1985 to manufacture a wide range of appealing acrylic gift and housewares. Our line, designed by Andre Morin, has won the Design Canada Award for its excellence. Eye-pleasing items manufactured by Collection Canada Products include trays, pitchers, canisters, butter dishes, salt and pepper shakers, beverage ware and salad sets.

Our line is distinctive not only because of its exclusive design features, but also as a result of the high density acrylic material used. Our clear high density acrylic is much sturdier than the materials commonly found in other products, and is far more resistant to abuse. Our coloured products are guaranteed not to discolour from continued use or exposure to sunlight.

Strong, fashionable and designed with the greatest attention to detail, Collection Canada Products are the finest acrylics made for the kitchen and home furnishings market.



Exclusive designs and quality materials result in full range of attractive acrylic gift and housewares.

College Grant Pottery Ltd.

R.R. #5

Antigonish, Nova Scotia

Canada B2G 2L3

(902) 783-2739

**Contact: Brian Segal,
President**

College Grant Pottery has been manufacturing completely handcrafted porcelain wares for use in the home, since it entered business in 1975. Our products are both functional and decorative, making them appealing additions to the decor of any residence. We also custom craft various corporate gift items. Particularly well received are unique beer steins bearing embossed corporate logos.

Our pottery has earned several distinguished awards. In addition, it is well represented in many prestigious collections, both public and private.

College Grant Pottery reflects the skilled work of studio potters, Brian G. Segal and Julia Redgrave. Our attractive glazes and distinctive surface designs, featuring Brian Segal's brushwork, are factors which contribute strongly to our success. College Grant's products are supplied to better shops and galleries across Canada.



Appealing porcelain wares for home use included in important public and private collections.

Columbia Frames Inc.

6251 Notre Dame East

Montreal, Quebec

Canada H1N 2E9

(514) 253-2999

**Contact: Vytas Gruodis,
Vice President**

For over half a century, Columbia Frames has been Canada's leading manufacturer of photo frames, picture frames, framed reproductions, bathroom accessories and occasional furniture.

Columbia's products are of modern, contemporary design and reflect a full awareness of the latest home decor trends and colour schemes. Manufactured in volume and priced competitively, Columbia's lines are well received in retail giftware markets, department stores and mass merchandisers.

Production takes place in an up-to-date, highly efficient 200,000 square feet (19,000 square metres) factory situated in Montreal, and employing 300 skilled personnel. Columbia's manufacturing capacity enables the company to accept substantial orders, and deliver them promptly.

Continental Gum of Canada

559 Alness Street

Toronto, Ontario

Canada M3J 2H4

(416) 736-0859

Telex: 06-218946

Fax: (416) 665-0485

**Contact: Debbie Hillman,
Office Manager**

Continental Gum has returned the gumball to its original home. Our "Antique" gumball machines and stands are decorative conversation pieces and lots of fun. In short, they are the type of unusual gift items that the contemporary consumer is seeking.

Manufactured from quality cast metal, our machines hold over 1,000 gumballs. Taking all coins, they are great savings banks as well. Available in a variety of colours, Continental gumball machines and stands sell on sight.

Our Olde Tyme Reproduction Gas Pump dispenses all types of liquids, and is a novel gift idea for the bar, den, kitchen, office or around the pool or patio. It cleans easily with warm water.



Gumball machines are certain to be attention-getters in any fun setting.

Creations du Vagabond Inc.

3150 est Henri Bourassa

Montreal-Nord, Quebec

Canada H1H 1G8

(514) 388-3363

**Contact: Linda Dugr e,
Vice-President**

There is a definitely northern flavour to the wide range of gift items produced and distributed by Creations du Vagabond. Seals of all sizes, including mother-and-baby combinations, Indian and Eskimo dolls in lamb skin, pouches in suede and sealskin, and slipper-shaped key chains, are amongst the offerings we make to the discriminating buyer.

Our products, many of which feature maple leaf motifs, have a special appeal to tourists and to other foreign buyers. The typically Canadian look we provide for our products is one reason for the success Creations du Vagabond has enjoyed in its sales to Australia and to several Asian countries.

Our company has an excellent distribution network in place to serve the Canadian market, and is looking forward to an expanded export presence.



There's a definite northern flavour in these Eskimo dolls and seals which are already generating international sales.

Creative Canvas Co. Ltd.

50 Thornhill Drive, Unit #12

Dartmouth, Nova Scotia

Canada B3B 1S1

(902) 468-2080

**Contact: Richard Wood,
General Manager**

Creative Canvas is based in the land of the sail, Nova Scotia. In business since 1979, we offer our customers quality goods, custom-manufactured from canvas and cordura.

Our products are designed especially to the specifications of individual customers. Featuring strong colours and varying contrasts, our goods stand alone in any retail setting. Retailers know that the orders they place for their own unique bags and aprons will appeal to the top end of the purchasing market. Silk screening is available, as required, to further enhance the attractiveness of our products.

Creative Canvas' versatile approach to doing business means that clients will get what they want, how they want it, quickly and well made. Sample bags can be developed, without artwork, for genuinely interested customers, prior to committing themselves to a purchase.



Canvas bags of all types, including this artist's bag, combine eye-catching designs and quality manufacturing.

Cumberland County Knitters

Lazy Bay

Wallace, Nova Scotia

Canada B0K 1Y0

(902) 257-2819

**Contact: Richard Ratcliffe,
Owner Manager**

Growing from a small, part-time, enterprise, Cumberland County Knitters currently has over 100 home knitters supplying quality garments to stores from coast-to-coast in Canada, and throughout the United States.

Of particular interest to giftwares retailers will be our handicraft kits, which permit hobbyists to reproduce the outstanding finished products which have earned us wide recognition in the apparel market.

Amongst these products are handknit sweaters, hats, mittens, socks and legwarmers. Cumberland County Knitters can even show retailers' customers how to produce sweaters for their family dogs. For knitwear that is sure to please, turn to Cumberland for a head start.

Cutron Industries Inc.

80 Galaxy Boulevard, #12

Toronto, Ontario

Canada M9W 4Y8

(416) 675-3413

**Contact: Bob Harvey,
President**

Cutron Industries Inc. has become the leading Canadian manufacturer of plastic handled fashion flatware and accessory serving pieces for the tabletop market. Founded in the early 1970's, Cutron has an established reputation for quality and workmanship.

Only the finest materials are used in manufacturing this product line, including 18/8 stainless steel and polyester plastics. All items are dishwasher safe.

With modern buyers demanding superior quality and broader product and colour selections, Cutron's line is specifically tailored to meet these requirements. Our 65 standard colour options, combined with a custom colour program can satisfy all tastes.

Several new hostess serving items and fashion colours are added to the line each year. Inquire about our unique Plaza pattern featuring a contemporary style in numerous two-colour combinations. Cutron — with good taste in hand.



Contemporary consumers are certain to respond positively to quality fashion flatware and accessory serving items.

Decorumm . . . Designs Inc.

58 Wade Avenue
 Toronto, Ontario
 Canada M6H 1P6
 (416) 534-4269

**Contact: Marsha Abramson,
 President**

Decorumm . . . Designs has been in business since 1984, providing retailers with the largest selection of corrugated paper window blinds.

Currently, our products are available in 16 attractive solid colours and in five appealing patterns, including our popular Dinosaurs. Decorumm . . . also offers five stock sizes and will also furnish custom sizes on request.

Decorumm . . . continues to offer new products, including our co-ordinating room dividers. Available in black laquer or natural finishes, our dividers feature the customer's personal choice of colour inserts.

Decorumm . . . has always offered quality, selection and superb customer service. Our products speak for themselves, and our attention to customer needs, during and after each sale, make us hard to forget!



Distinctive paper window blinds provide decorator touches, for all tastes.

Design Motivation Ltd.

41 Bradwick Drive
 Concord, Ontario
 Canada L4K 1K5
 (416) 669-6388
 Telex: 06-986766
 Fax: (416) 222-5326

**Contact: Don Schacter,
 President**

Design Motivation, the manufacturer of BUTTERFLY & WAVES serving ware, was founded in 1970.

BUTTERFLY & WAVES makes a designer statement each time you cook or entertain. Each piece is so sleek and exquisitely crafted, so functional and beautiful, it never ceases to amaze.

Ideal for formal indoor or casual outdoor use, BUTTERFLY & WAVES is moulded from the highest grade polypropylene and acrylic. The result is up-tempo products leading the field for versatility, simplicity and value.

Modular design and avant-garde colours make mixing and matching a delight, reflecting the excitement of modern lifestyles. Serve from trays with unique rolled edges and non-skid surfaces. Toss salads in oversize bowls. Dine from glossy plates in a variety of hues. Then, store leftovers in containers with tight-fitting lids. Finally . . . relax, because each piece is dishwasher safe, and crack and fade resistant, except for our already clear acrylic items.



Full family of fashionable acrylics make a designer statement each time you cook or entertain.

Dolphin Manufacturing (1987) Ltd.

12853 - 148 Street
 Edmonton, Alberta
 Canada T5L 2H9
 (403) 452-1075

**Contact: Greg Pendura,
 President**

Dolphin Manufacturing has been producing fine leather handbags for women since 1963. Our unique designs and quality craftsmanship have led to Dolphin being represented by all major department stores across Canada.

Our styles range from the more traditionally conservative to a series of high fashion handbags. Our newly created boutique line is quickly gained wide market acceptance. It is regarded as a growth item by discerning giftwares retailers.

Dolphin is a company dedicated to the concepts of exceptional standards and reasonable prices. As a result, we have been, and will continue to be, a recognized leader in the ever-changing and always-demanding fashion market.

Domi Creative Woodcraft Inc.

8168 197 Street

Langley, British Columbia

Canada V3A 4P7

(604) 888-2767

**Contact: Donna Sinclair,
Partner**

Domi Creative Woodcraft specializes in unique, handcrafted wood items of unmistakable style and quality. It's something we work hard to achieve — every time, one piece at a time.

All designs are created by Donna and Michael Sinclair. Individually crafted, no two items are exactly alike. Domi's highly skilled craftsmen guarantee outstanding quality.

Our most established product line includes desk accessories, boxes, vases and fine dining accessories laminated with colourful exotic hardwoods into landscape motifs, and finished with hand rubbed natural oil.

Domi's country theme consists of white-wash solid maple accessories, silkscreened and hand painted in soft pastels, incorporating traditional Pennsylvania Dutch motifs. Products include candle boxes, checkerboard trays and boxes. All products are both practical and aesthetically pleasing.

We also offer individually-designed custom woodworking for your own ideas, or for ours exclusive to your needs for corporate gift giving, selected clientele or your own product line.



Individually crafted from wood, no two pieces are exactly alike, making our products truly distinctive gift items.

Dove Tale Collections

2008 Hollybrook Crescent

Gloucester, Ontario

Canada K1J 7Y5

(613) 746-6698

**Contact: Susan Jacobson,
President**

Dove Tale Collections manufactures a comprehensive line of decorative accessories for the home. Our designs concentrate on the French Country and Victorian traditions. We have taken a great deal of care to develop a co-ordinated package, with consistent emphasis on quality and service.

Our fashionable hand-woven and hand-stencilled rugs, table-runners, placemats and pillows are complimented by a wide range of attractive wooden items, including trays, shelves, mirrors, planters and coat racks.

We offer more than 30 different designs in our decoy collection. Hand-crafted from both pine and cedar, our decoys are regularly the subject of feature articles in national magazines.

Dove Tale Collections is committed to offering its customers design uniqueness. We introduce new items on a bi-annual basis, and at competitive prices.



Handsome decoys complement a full additional range of distinctive household accessories.

D.H. Ussher Ltd.

1130 West 15th Street

Vancouver, British Columbia

Canada V7P 1M9

(604) 986-0365

**Contact: Des Ussher,
Owner**

Des Ussher Productions Ltd. is a newly created division of D.H. Ussher, dedicated to the production of high quality collectables, including plates and spoons, and displaying the talents of Canadian artists.

Our company was voted "Manufacturer of the Year" in 1986 by the Canadian Association of Limited Edition Dealers. The award was presented in recognition of our dedication to quality of product, and to the superior choice of both art and artist.

In 1987, we entered into a major contract to produce the collector plate, and other collectable items for the National Parks of Canada Centennial Collection. This significant undertaking will comprise one or more paintings from each of Canada's 45 national parks. It will be permanently displayed in The Museum of Man, in our nation's capital.

Through the vehicle of collectables, any individual may own a part of this important collection.



Gorgeous collectable plates and spoons resulted in "Manufacturer of the Year" honours.

D.M.A. Bronzes

P.O. Box 44

Cremona, Alberta

Canada TOM 0R0

(403) 335-2373

**Contact: Diane Anderson,
Owner/Artist**

D.M.A. Bronzes represents the talent, imagination, skill and quality that goes into every sculpture produced by Diane M. Anderson. Creations are originals in their own right, and she has attracted collectors from all over the world. Her sculptures predominantly feature Western and wildlife drama, but her wide range of subject matter is suited to many different tastes. As a result, everybody can find items close to their hearts.

For individuals with specific ideas, Diane offers the unique service of private and public commissions.

Widely known for their extremely high quality, Diane M. Anderson's sculptures make excellent gifts and awards for incentive programs, visitor presentations, retirement awards and all special occasions requiring unmistakable quality recognition.

Bronze sculptures add warmth to any residential or commercial setting by creating common focal and conversation points.



The drama of Canada's west comes alive in original bronze sculptures.

D. & M. Ross Handcrafts Inc.

P.O. Box 766

Beamsville, Ontario

Canada LOR 1B0

(416) 563-7451

**Contact: Maureen Ross,
Secretary/Treasurer**

Ross Handcrafts is a family-owned Canadian company creating a unique line of open-stock dinner ware, with all items individually crafted on the potter's wheel.

We manufacture two lines. Our newest, TRACERIES, is produced of a semi-porcelain clay body, and is glazed with a traced slip decoration. The SIGNATURE line is a traditional stoneware series finished in our signature two-tone glazed style.

Our dinner ware appeals to a broad customer base. It is both functional in style, yet contemporary in appearance. The lines fit the life style of the younger customer, while maintaining the classic styling and quality of finish which appeals to the more traditional client.



From the traditional potter's wheel come appealingly unique semi-porcelain and stoneware dinner ware products.

Eccentricities

P.O. Box 1360

Wolfville, Nova Scotia

Canada B0P 1X0

(902) 542-2316

**Contact: Eron Eno,
President**

The name says it all at Eccentricities. Since 1979, we have been producing new and exciting sculptures designed to appeal to both the serious collector and the general public.

Our creations feature products from the fantastic to the frivolous. They are all hand-sculpted by the renowned Eron Eno, a recognized master of the craft. We produce everything from wizards and clowns, to cats, pigs and frogs, and jacks in the box. Eccentricities even manufactures mugs and tea pots . . . and they also reflect our belief that sculpture can be fun.

While our sculptures are light hearted, we still have a strong commitment to supporting our retail clients in a totally professional manner. Our distribution is fully reliable, ensuring that you will have superior products at market sensitive prices.

Edenborough Ltd.

116 Bonnie Crescent

Elmira, Ontario

Canada N3B 2Z5

(519) 669-1531

Telex: 06-955182 (ANNSCOM KTCH)

Fax: (519) 743-7764

**Contact: Doug Edenborough,
President**

Edenborough Ltd. opened its manufacturing facility in 1983 to produce a hand-painted line of stained glass suncatchers. Our in-house design department has since created several innovative applications using the basic suncatcher principle.

The DIAMOND souvenir series consists of low cost, versatile suncatchers permitting custom designs and imprints of specific locales. PETALS AND PROSE is a series combining pleasant designs with popular verses and poems silkscreened on suncatchers.

Our most innovative product, TIFFANY CORNERS, is a completely new window treatment utilizing four pieces of stained glass attached by double tape to window corners. Other applications include doors, mirrors and cupboards.

Edenborough Ltd.'s products are overwhelmingly hand-made. Each piece, however, is professionally designed, finished, packaged and supported by point of purchase displays. A commitment to service and quality has made us a leader in our field.



Hand-painted stained glass suncatchers capture the light and the imagination.

Fantasy Copperware of Canada (1982) Limited

1315 Queen Street East

Toronto, Ontario

Canada M4L 1C2

(416) 461-2475

**Contact: Marcel Cribari,
President & Owner**

Fantasy Copperware products are wholly made from Canadian raw materials in Canada. We manufacture a comprehensive line of solid copper and brass giftware which is widely known for its permanent lustre and original design.

Our brass wall plaques and wall clocks add beauty and warmth to any home or office setting. Combined with a full variety of additional brass products including hurricane and oil lamps, and all types of dinner and serving ware, Fantasy Copperware can address your full requirements for superior brass goods.

Copperware items range from decorated glasses to serving ware, and even include plain or etched bracelets. Our company is unique in its field for the range of 100 percent Canadian-manufactured copper souvenir items.

Fantasy Copperware's line is recognized by discerning shoppers in gift stores throughout Canada. We are working hard to match that success in the American market.



Solid brass and copperware products add lustre and warmth in home or office settings.

Fine Wine Greetings

2076 Dickson Road

Mississauga, Ontario

Canada L5B 1Y6

(416) 276-7541

**Contact: Zane Dreja,
Principal**

Fine Wine Greetings is a Canadian manufacturer of a unique and inexpensive line of greeting cards. Our cards have truly an endless variety of applications. Functionally designed and affordably priced, they have a demonstrated capacity to sell.

Our appealing cards are combined with attractive display racks to enhance their market position. With a base dimension of a mere seven square inches, our racks fit comfortably into any retail configuration.

Fine Wine has conducted market tests which have resulted in a proven formula for success. Consumer appeal plus low investment plus small counter space requirements equals very high gross profits for giftware retailers. Fine Wine addresses all elements of this formula in an outstanding manner.

Fleece Line Ventures, Ltd.

545 Pacific Avenue
 Brandon, Manitoba
 Canada R7A 6N2
 (204) 725-0751

**Contact: Glenn Rennick
 General Manager**

Fleece Line Ventures, in the manufacturing business since 1981, has earned a respected reputation for its top quality line of sheepskin and leather products. The distinctive native flavouring of our mocassins, mukluks and mitts is evident and is highly-prized by our satisfied customers.

Designed for comfort as well as beauty, our line reflects the fact that our selections of sheepskin, leather and rabbit fur trim are based exclusively on the highest possible standards of excellence. The definite touch of quality which comes from hand crafting is quickly apparent in the beadwork designed especially to decorate our products.

Fleece Line Ventures is a name recognized across Canada when retailers are considering beautiful native products which are both reliable and affordable.

F.F. Plastics R.D. Inc.

24 Viceroy Road, Unit #3
 Concord, Ontario
 Canada L4K 2L9
 (416) 669-6066

**Contact: Bill Day,
 Vice President**

F.F. Plastics is a company dedicated to the production and distribution of one unique product line... its patented StakaPlant planters.

Constructed from durable plastic, StakaPlant is an original way to display plants in a new and distinctive fashion. Our product is highly flexible, and can be used in either free-standing or hanging applications.

StakaPlant is a modular system comprised of a base saucer and specially-designed pots which can be stacked until the desired height has been reached. Easy to assemble, StakaPlant provides your customers with the flexibility to develop their own unique floral arrangements.

Combine the Stakaplant system with your imagination to obtain a clear competitive edge in your market.



*Design your own
 floral arrangements
 with an original
 modular system
 which is easy to
 assemble.*

Glassworks

82 Bathurst Street
 Toronto, Ontario
 Canada M5V 2P5
 (416) 364-0077

**Contact: Shirley Fineblit,
 Secretary-Treasurer**

The Glassworks studio, owned and operated by Glassmakers Collaborative Inc., began manufacturing handmade, decorative glass in 1979. The unique character of each piece reflects close co-operation between our designer, Shirley Fineblit, and a team of highly skilled craftspeople.

Bowls, bottles, vases, paperweights and sculpture are created by blowing, colouring and hand-shaping the hot glass without using moulds or stencils. Kiln-fired plates, bowls and wall panels are hand-coloured with glass enamels, placed in sculpted moulds and fired. As the glass softens into the shape of the mould, the enamels melt and fuse to the glass surface.

New designs are introduced to the line twice a year.

Glassworks manufactures a broad range of products prized by knowledgeable and discriminating decorative glass and giftware buyers. Our company has a history of efficient and reliable distribution in the U.S.A. and Canada, and is seeking distributors in other market sectors.



*Handmade and highly
 decorative glass products
 designed with the
 discriminating buyer in mind.*

Gourmet du Village, Morin Heights

539 Village

Morin Heights, Quebec

Canada J0R 1H0

(514) 226-2314

**Contact: Mike Tott,
President**

Gourmet du Village, Morin Heights creates it's unique line of tastefully packaged gourmet herb & spice gifts in a country village north of Montreal. The Laurentian foothills region is renowned for its culinary delights. This fact contributes to the strong sales potential of our products in giftwares establishments.

Our mouth-watering and attractive range of herb & spice treats is lovingly hand-made in small batches to ensure complete customer satisfaction. Added appeal comes from our commitment to use no artificial additives.

Gourmet's most popular products include dips and dressings, salad seasonings, mulling spices and bouquets garnis. In short, we offer a complete range of seasonings designed to enhance every occasion and taste.

Graphica Playing Cards Inc.

406 Minto Street

Sherbrooke, Quebec

Canada J1H 1T6

(819) 562-3861

Fax: (819) 562-9283

**Contact: Doug Cassidy,
Vice President**

Graphica Playing Cards is the largest Canadian owned manufacturer of playing cards. Our products are ideal for a wide variety of occasions, and are marketed under the GRAPHICA, REMBRANDT, PLASTILAC, A-1 CASINO, CAVALIER and MEDALLION brand names.

In addition to our complete range of distinctive playing cards, Graphica produces a full line of accessories which compliment the enjoyment of playing cards. High quality is a necessity for playing cards, and Graphica addresses that requirement with its superior products.

For the convenience of giftwares retailers, Graphica has an established distribution network comprised of more than one hundred agents located in all parts of North America.



Whatever the occasion, there are playing cards and accessories that will be regarded as just right.

Green Bee Designs Inc.

R.R. #1

Orangeville, Ontario

Canada L9W 2Y8

(519) 941-9517

**Contact: Jackie Green,
Secretary Treasurer**

Green Bee takes pride in quality workmanship, built-in product usability, and it's wide variety of patterns and colours, from modern to country.

Our kitchen and dining textiles include placemats, napkins in many sizes, napkin rings, aprons from quilted B.B.Q. to dainty ruffles, and a wide assortment of appliance covers.

Miracle Mitt is a new insulated fabric combination, relatively thin, flexible and machine washable for oven mitts and pot holders. MIRACLE MITTS, in a variety of styles, lengths and colours, are highly competitive medium priced products.

A lighter version of Miracle Mitt fabric is incorporated into bags for food and beverages, and our "Cuddle Cozies" encompass tea pots, keeping the brew piping hot.

Green Bee also produces an assortment of small, easy-care, multi-purpose travel cases for pocket or purse. Our "Seatbelt Neck Protector" and "Drivers' Shoe Protector" demonstrate the creativity of our ever expanding and improving product line.



An "Out of Africa" motif is one sample of the trendy array of popular insulated items being introduced regularly.

Gunther Mele Limited

298 Murray Street

Brantford, Ontario

Canada N3S 5T2

(519) 756-4330

Fax: (519) 756-4335

**Contact: Douglas King,
President**

Gunther Mele prides itself on having served the gift and jewellery industry for more than 130 years as Canada's leading manufacturer of jewellery cases. Continually striving to develop innovative, high-style products, Gunther Mele is a tradition for discriminating buyers.

Using the finest leathers, velvets, suedes and a variety of other exquisite materials, Gunther Mele specializes in offering its customers jewel boxes of quality and beauty.

Our Canadiana Collection consists of a stunning variety of silk texture boxes of unique design and appearance which are intricately different and delicately feminine. Combined with our full range of travel, furniture miniature, and musical decorator boxes, we offer items that will appeal to any lady.

Gentlemen and children are not forgotten at Gunther Mele. Boxes for men's jewellery and accessories, and for tiny tots' prized possessions are Gunther Mele features.



Jewellery cases from a company which has been a Canadian tradition for more than 130 years.

G.Y.H. Art Inc.

2331 Notre-Dame

Ste-Marthe du Cap, Quebec

Canada G8T 8B3

(819) 373-5269

**Contact: Yvon Harnois,
President**

Although it has only been in operation since 1980, G.Y.H. Art has already earned a respected name for itself within a highly specialized and exciting field.

We are dedicated to a very particular type of baking which involves, amongst other things, the use of powdered glass. G.Y.H. Art is in the copper enameling business, and the end result of our special process is a line of jewellery components which are attracting a great deal of attention, especially amongst retailers.

Our range of colours may not be infinite, but it is as wide as can possibly be imagined. Our designs are often hand-painted, and our prices are attractive. Bracelets, brooches, earrings... we help make all of them something special.



A rainbow of colours reflect the elegance of fashion jewellery designed for all special occasions.

Halton Gifts Ltd.

4190 Fairview Street, B-7

Burlington, Ontario

Canada L7L 4Y8

(416) 637-6216

Telex: 06-18514 Boc Bur

**Contact: Jan Cochrane-Douglass,
President**

Halton Gifts designs, imprints and manufactures a fashionable and up-scale line of co-ordinated kitchen textiles and gifts.

We place strong emphasis on the quality of our products, which is quickly evident in the excellence of both our materials and workmanship. Bright fabrics and bold designs are both skillfully used to accent our aprons, potholders, oven mitts, kitchen towels, mugs, baby bibs, golf towels and sweatshirts.

Other products manufactured at Halton Gifts include kitchen stationery and cookbooks, picnic accessories and fully outfitted picnic baskets, barbeque aprons and chef hats, as well as wine accessories.

Our products have earned superior acceptance in the market place, and are appreciated by retailers for their sell-through performance. Halton Gifts welcomes custom work for our modern silk-screening and sewing facilities.



Distinctive product lines with a variety of lively messages create the total look.

Happy Wrapper Inc.

8255 Mountain Sights, #414

Montreal, Quebec

Canada H4P 2B5

(514) 738-1758

Fax: (514) 681-5225

**Contact: Serge Ghezzi,
President**

Happy Wrapper has developed a unique patented idea for decorative stickers to dress up any gift at Christmas, or on any other occasion throughout the year.

Our stickers are available in more than 40 attractive and eye-catching designs. They come in four different sizes. Children and adults alike love them for their ability to transform any sheet of wrapping paper into a distinctive and festive covering.

Children have become so fascinated by our stickers that we have used the designs for our most popular characters to create a line of adhesive bandages to dress up children's scrapes and cuts.

We have been manufacturing Happy Wrappers totally in Canada since 1984, and have already penetrated the American and European markets. Happy Wrapper is a quality company that stands behind its product, and has a large inventory capable of responding professionally to orders worldwide.



Decorator stickers have wide appeal and enhance the joy of gift-giving.

Henny's Handcrafts Ltd.

R.R. #1

Beaverton, Ontario

Canada L0K 1A0

(705) 426-9981

**Contact: George Kajuk,
President**

Henny's is dedicated to bringing its customers a totally co-ordinated line of attractive printed or plain household textiles. We ensure that all of our items combine function with a true decorator touch. Henny's appealing line includes a large variety of products created to enhance all possible kitchens and bedrooms.



Fully co-ordinated textile items for the home create an atmosphere of complete elegance.

Our wide range of 100 percent Canadian made textile goods starts with smaller kitchen items such as eye-catching napkins and placemats and also encompasses larger decorative pieces including chair covers, table cloths, lamp shades and curtains. Featured amongst our bedroom items are custom made bed spreads, pillow shams, decorative pillows and rocker sets.

Henny's colour catalogue is readily available upon request.

Hilborn Pottery Design Inc.

59 Park Hill Road East

Cambridge, Ontario

Canada NIR 1P6

(519) 622-1960

**Contact: Rick Hillborn,
President**

Hilborn Pottery Design has produced high quality, hand crafted claywork pieces for over 10 years. All designs are by Nancy Macnaughton Hilborn, whose specialty is slabwork — a very delicate method of producing thin clay slabs which are twisted and folded into the desired form. Other specialty items are formed on the potter's wheel.

Nancy's designs are both functional and decorative. They include hand made wall sculptures and pouches, hand crafted table vases and sculptures, and hand made kitchen pot pourri.

All pieces are made from fine buff stoneware claybody, fired to high temperatures to vitrify the clay and make it watertight. Lead is not used in our kitchenware glazes, making our kitchenware completely food and drink safe.

Colour is important in Nancy's designs. Pieces are hand glazed in neutral tones, pastels and some painted with splashes of bright colour. A porcelain series has been added featuring three delicately elegant vases.

Hunter Packaging Ltd.

1121 Pioneer Road

Burlington, Ontario

Canada L7M 1K5

(416) 335-2960

Telex: 061-8900

**Contact: Lorne Memory,
Sales Representative**

Hunter Packaging has established itself as one of Canada's foremost manufacturers of hospitality amenities. Our highly specialized giftwares line includes everything from bottled shampoos, body lotions and foam bath oils to shoe mitts and sewing kits. The majority of our production occurs at our modern manufacturing facility in Burlington.

We have recently added a plastic design and manufacturing capacity, and have already developed two stunning products for the hospitality and promotional markets. Our high density polystyrene ice bucket adds a touch of grace. Its clear liner is accompanied by a matching lid featuring an elegant gold plated nob.

Hunter's high impact polystyrene self-extinguishing waste basket creates a new standard for safety. At the same time, it provides a decorator touch with its clean lines and variety of colours.

Printing and hot stamping are available for both our ice buckets and waste baskets.



Tasteful decorator accessories are certain to grace all sophisticated settings.

Indian Crafts & Arts Manitoba Inc.

348 Hargrave Street

Winnipeg, Manitoba

Canada R3B 2J9

(204) 944-1469

**Contact: Faye McNarland,
General Manager**

Indian Crafts & Arts Manitoba Inc. is a non-profit, member-owned corporation. It's members are of native Canadian Indian or Aboriginal ancestry. They are producers of both fine art paintings and high quality hand made crafts. Our membership presently exceeds 450, including approximately 150 full time producers.

Indian Crafts & Arts Manitoba Inc. was established in 1976 to develop and promote Indian arts and crafts production in Manitoba. We provide training and expertise to our membership thereby ensuring quantity and quality control standards clearly matching those of any other Indian made products across Canada.

Indian Crafts & Arts Manitoba Inc. acts as a wholesale/retail clearing house for it's customers and members. Prompt delivery and attention is thus ensured.

Our product designs include those of the Ojibway, Sioux, Cree (Plains, Woodland and Swampy) and Chippewyan Tribes.

Italglass Corporation

975 St. Charles

St. Lambert, Quebec

Canada J4P 2A2

(514) 672-2221

Telex: 05-267388

Fax: (514) 465-1690

**Contact: Marc Sabbah,
President**

Italglass Corporation, in business since 1974, offers a wide range of innovative glassware and tableware products that have been recognized throughout the North American market for their attractiveness and practicality.

Italglass has it's own design and decoration departments which are dedicated to incorporating the latest creative designs in Canada. The results are products which stand out on the shelves of better giftware and specialty stores.

Product appeal is also enhanced by the broad range of specially designed gift boxes which we create for our glassware, the latest addition to which is our exclusive and stunning "Leonardo da Vinci" collection.



Fashion and function are skillfully blended in a comprehensive glassware and tableware line.

J-Craft Wood Products Ltd.

210 Coleman Street

Belleville, Ontario

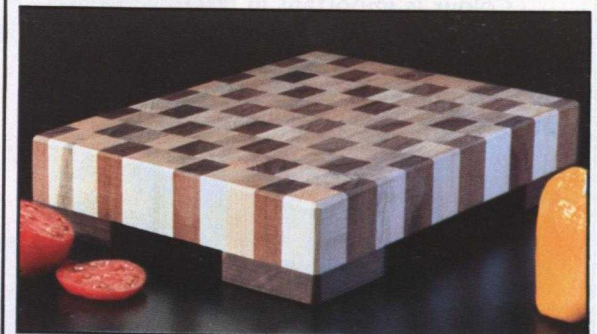
Canada K8P 3H5

(613) 966-9010

**Contact: Steve Gray,
Vice-President**

J-Craft Wood Products prides itself on the high quality giftware which it manufactures. Canadian craftsmanship, experience and care go into all of our goods. We use selected Canadian hardwoods in every knife block, cutting board and bread box we fabricate. Each piece is individually crafted and hand finished, resulting in very functional pieces which are also highly attractive.

J-Craft is extremely well known within the Canadian kitchenware industry. Operating from a modern plant, our knowledge of the manufacturing of wooden kitchen giftware is apparent in every gift we produce. J-Craft is the company with the fresh ideas and quality products that fit every home-maker's budget.



Design blends with function in a wide range of highly attractive wooden kitchen giftwares.

JiLi International Marketing Corporation

5330 Canotek Road, Unit #17

Ottawa, Ontario

Canada K1J 9C3

(613) 745-8472

**Contact: Jill McCloskey,
President**

JiLi International Marketing is a privately-owned Canadian company engaged in the manufacturing, marketing and distribution of new and unique Canadian products. As a result, we provide a full range of services to inventors and entrepreneurs in order to carry their ideas through to finished products.

Incorporated in 1986, JiLi has already introduced a range of products which have attracted wide consumer interest. Our MITT and BOOT DRYER for use with forced air heat; our organizer for household and workshop electrical cords; and our unique device for protecting and storing microwave and convection oven temperature probes are but three examples of items generating high level sales for housewares/hardware and giftwares retailers.

With JiLi's MEMORETTE, which magnets to the refrigerator, shoppers and travellers are freed from the chores of making lists simply by sliding coloured tabs over 181 pre-determined items. The result is ideal gifts designed to reflect today's busy lifestyles.



Usefulness is the watchword resulting in unique products originating from Canadian inventors.

Keirstead Gallery Limited

166 Princess Street, P.O. Box 1919

Kingston, Ontario

Canada K7L 5J7

(613) 549-4066

**Contact: Brenda Keirstead,
President**

Keirstead Gallery was established in 1977 to distribute the work of James Lorimer Keirstead and Janice Dawn Keirstead. Our objective was, and still is, to create reproductions that look and feel like originals by capturing mood, texture and vibrant exciting colour. Even framing is the artist's choice.

Lithographic reproductions of Keirstead paintings are produced to the highest standards. Our skilled craftspeople are trained to apply clear acrylic varnish on images to create

a texture similar to the artist's original oil paintings. Each print is presented in a wood frame with linen matting.

Classic yet contemporary, our products are popular in both residential and office settings. The complete Keirstead collectable line is impressive, encompassing hand-textured reproductions, collector plates, plate frames, limited edition reproductions, art cards, gift enclosure cards, placemats and coasters.

Swift delivery, exacting reproduction and consistent fine quality have established Keirstead Gallery's name as a guarantee of integrity.



Fine quality lithographic reproductions are one example of ways used to capture original artworks.

Lambda Crystal Inc.

205 Breadalbane Street

Fergus, Ontario

Canada N1M 2T3

(519) 843-2700

Fax (519) 843-2831

**Contact: James Frank,
President**

Lambda Crystal is a progressive Canadian company, specializing in the manufacture and distribution of giftware, jewellery and window art, all incorporating genuine 32 percent full lead crystal.

Our product lines include STARLYTE CRYSTAL figurines and beaded jewellery. Other jewellery items include crystal stud and dangley earrings, as well as pendants and pendant sets. Additional crystal products feature window prisms, tabletop giftware, goblets, candlesticks and bells.



Crystal's beauty and skillful design create pieces which become instant collectors' items.

Lambda is also a manufacturer of brass picture frames, keyrings, bookmarks, STAR-SPRITES window art and twist ornaments.

In summary, we offer an outstanding and totally unique range of hand made, Canadian designed and manufactured crystal products. Prized by collectors, their eyecatching beauty and heirloom quality have made them gifts of overwhelming popularity. Combined with our customer service and favourable prices, Lambda Crystal has become the largest supplier of crystal giftware products in Canada.

Levinter Industries Limited

54 Avdia Court

Concord, Ontario

Canada L4K 3N4

(416) 669-9580

Telex: 06-964708

**Contact: Mervyn Levinter,
President**

The list of silver plated holloware products manufactured by Levinter is almost limitless. It includes table top items such as tea sets, chafing dishes, sugar and creamers, trays and cake dishes. Champagne buckets, candlesticks and bon bon dishes are also encompassed within our elegant line.

Most pieces are manufactured under our well-recognized VIKING PLATE trade name, which has been used since we started business over 60 years ago. All products are manufactured by skilled Canadian craftsmen. With them, Levinter maintains a standard of which we have been proud for these many years.

Levinter Industries is gratified to be instrumental in contributing to the justifiably superior reputation that Canada takes in the international world of silversmithing.

Libbey-St. Clair Inc.

2070 Hadwen Road

Mississauga, Ontario

Canada L5K 2C9

(416) 823-7270

Telex: 06-982321

Fax: (416) 823-2361

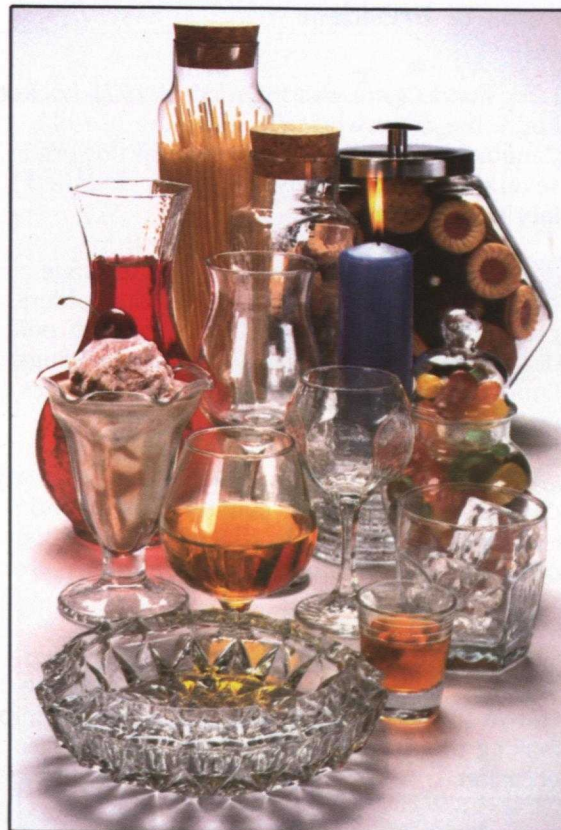
**Contact: R.A. Graham,
President**

Libbey-St. Clair, Canada's glassmaker, has been providing the Canadian consumer with quality glass tableware for over ninety years. We have earned the reputation as the leader in innovation by offering unique design and quality decorations in a wide variety of graphics, colours and price ranges.

Using state-of-the-art technologies, we design glass shapes for function and form. Our quality control process includes accurate testing to verify clarity, quality and durability.

Extensive research into fashion and colour trends ensures our products have the contemporary styling sought by discriminating buyers.

When it comes to glassware, Libbey-St. Clair clearly has the longest and most popular line.



Contemporary glass tableware is the result of decades of commitment to quality and latest production technologies.

Linea Design

7727 - 85 Street

Edmonton, Alberta

Canada T6C 3B4

(403) 466-1708

**Contact: John Lore,
Marketing Manager**

Linea Design is comprised of a group of industrial designers dedicated to the creation and manufacturing of innovative, creative and attractive giftwares, novelties and furniture. Function, aesthetics and a touch of humor come together in our design room which is truly a showcase of good ideas.

Products designed by our group range from the whimsical to the elegantly attractive. BASKIT, our multipurpose shelf-hangup unit is based upon a basketball motif that appeals to children of all ages, including adults with a sense of humor.

At the other end of the spectrum, our free-standing clocks are a refreshing new approach to time pieces, providing a sophisticated decorator touch to any room. Uniquely designed candlesticks, coasters and frames are but a few of the many additional quality items which make Linea a name to remember.



Multi-purpose shelf/hangup unit typifies total commitment to outstanding design in giftwares.

Lumi-Craft of Canada, 1986, Inc.

P.O. Box 8017

Kitchener, Ontario

Canada N2K 2B6

(519) 743-5894

**Contact: Lynn Helwig,
Owner/President**

Lumi-Craft of Canada manufactures a large variety of products designed to assist hobbyists in creating a wide range of their own home crafts and giftwares.

Using our vacu-formed plastic moulds, any one can make a wide variety of candles, plaster plaques, soap and candy. Our moulds are made from durable ABS plastic, which means they can be used over and over again.

If your creative urges really take over, Lumi-Craft can even accommodate custom orders to provide you with moulds that will reflect your particular message.

Operating as a mail order business, Lumi-Craft serves both wholesale and retail customers. We also are distributors of candle-making supplies. Inexpensive mail order catalogues are available.

Lund Crafts Co. Ltd.

109 Dean Street, P.O. Box 4

Cowansville, Quebec

Canada J2K 3H1

(514) 263-4222

**Contact: Ruth Lund-Kijowski,
President**

Lund Crafts was founded in 1971 by Ruth Lund, the artist who originated the use of Canada's maple leaf and provincial flowers in several of the company's uniquely designed fabric products.

Included in our line are a wide range of decorator aprons, oven mitts, pot holders, place mats and coasters. Combined with our distinctive bags, calendars and wall hangings, Lund's products are found in giftware stores throughout Canada.

Over the years, we have added a variety of designs, such as our country themes and exclusive souvenir lines, which are made specifically to reflect the regions where they are sold.

All products are silk-screened by hand in delicate colours. As a result, our lines are known for their high quality and workmanship, making them excellent gift items for any occasion.



Unique fabric products for both the home and souvenir markets available in a wide range of distinctive themes.

Lynn Sinclair International Gifts Limited

124 Connie Crescent, Unit #14

Concord, Ontario

Canada L4K 1L7

(416) 669-5134

Telex: 06-964884

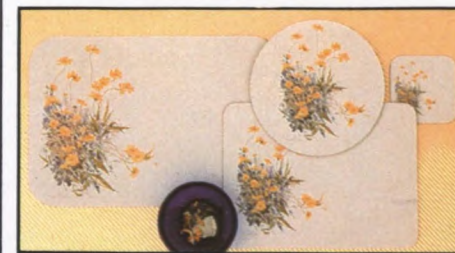
Fax: (416) 669-6455

**Contact: Lynn Sinclair,
President**

We at Lynn Sinclair feel very strongly about the talent, skill and "know-how" that abounds in Canada. That is why we have been able to create a beautifully distinctive complete range of Canadian soap and bath products.

Our Canadian Collection features a high quality line which will enhance the skin, not irritate it. Glycerine, used in the Canadian Collection, is noted for its gentleness to facial skin. Attractive packaging is designed by a Canadian artist.

Our new Canadian placemats are manufactured in Canada of Canadian board. They are finished with beautiful prints created by Canadian artists and completed with a pure acrylic finish for easy entertaining. We offer nine different placemat designs, all beautifully gift boxed.



Placemats are finished with original and appealing prints created by outstanding Canadian artists.

L.E. Products

5-504 Iroquois Shore Road

Oakville, Ontario

Canada L6H 1M4

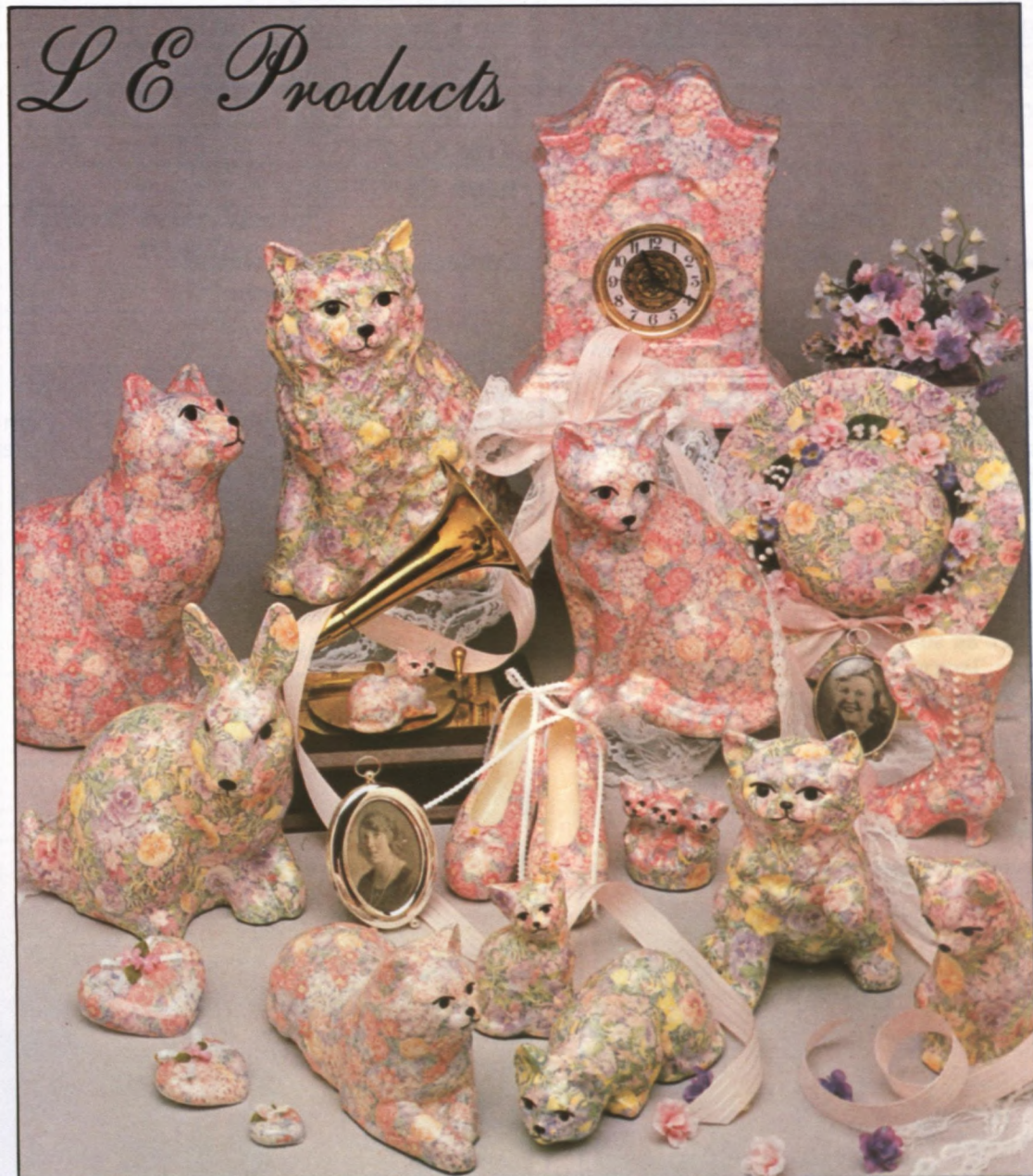
(416) 849-6199

**Contact: Allan Edgington,
President**

L.E. Products has been creating a delightfully unique range of ceramic based animals since 1983. Our figures are totally manufactured in Canada. Combining the original concept of decoupage with ceramics, the result has been taken to a new high art form.

Pleasing and pleasurable, our line of animals finds a welcome place in any style of home decor, ranging from the traditional to the contemporary or eclectic. All items are individually made by hand, with great skill and patience. L.E. Products stresses quality production in the knowledge that its figures are becoming collectables.

Retailers are pleased to learn that our styles and colours change to reflect trends in the market place, and that our line is within affordable price ranges.



Ceramics combined with decoupage have produced figures which are quickly becoming collectables.

Madison Design/Ceramique de Beauce

407 Boul. St-Laurent, Suite #305

Montreal, Quebec

Canada H2Y 2Y5

(514) 878-3122

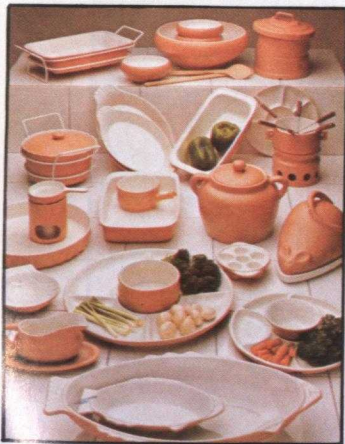
Telex: 05-560211

**Contact: Daniel Cloutier,
Sales Manager**

First we were a school for ceramic design, then we became a co-operative venture; now, after almost 50 years in St. Joseph de Beauce, we have developed into Canada's largest ceramics manufacturer, with 100 employees and 80,000 square feet of fabricating space.

Our wide range of products, presently exported to both the United States and Australia, as well as sold throughout Canada, includes tableware, lamps, vases and serving dishes for homes, hotels and restaurants.

That isn't all. We are flexible. Our speciality development team is available to work closely with clients to create their own new and exclusive product lines. Give us a call.



Canada's largest ceramics manufacturer produces a complete range of attractive items for a wide variety of functions.

Maggi-B Limited

240 Hanlan Road

Woodbridge, Ontario

Canada L4L 3P6

(416) 851-7347

Telex: 06-527126

**Contact: Barbara Twaits,
Co-Proprietor**

Maggi-B is a quality Canadian manufacturer of travel and cosmetic bags in a variety of appealing fabrics and designs. The strength of our line is in the broad range of co-ordinated totes, hang-ups and other travel essentials, creating multiple sales opportunities for retailers. Fabrics available include terry cottons, brocades and satins.

Maggi-B is also the licensee for ANGIE STRAUSS products such as wonderfully colour-



A completely co-ordinated range of at-home or travel accessories spells luxury for discriminating purchasers.

ful purse organizers, cosmetic bags, totes and kitchen co-ordinates. All items are skillfully executed in white canvas with Angie's signature watercolours.

MAGGI-BEBE co-ordinates for the active baby, such as diaper bags, towels, bibs and beach robes in a charming array of prints, are also totally Canadian made.

Irene Dale, noted children's designer, is now represented exclusively by Maggi-B for her beautiful and whimsical quilts, bumper pads, towels, totes and bunting bags.

Magic Sands Inc.

995 Wellington Street
 Montreal, Quebec
 Canada H3C 1V3
 (514) 393-1174

**Contact: Gilles Boulet,
 President**

KALLEOSTROPE is a new word for an old concept. The name comes from two Greek words which, together, mean "a turn of beauty". Made from gas, three kinds of solids and delicately tinted liquid, the KALLEOSTROPE is a delightful and educational toy, ideal for home and office. It's easy and fun to use. Just flip the frame over a new, original, landscape forms before your eyes.

Exceptionally fine sands ensure the KALLEOSTROPE of a long cycle and well defined strata lines. With a range of 14 brilliant colours and the precise craftsmanship of classic oak frames, our product sets the standard of KALLEOSTROPE design. Continuing its tradition of innovation, Magic Sands has added an acrylic frame for the 80's look.

A big success amongst gift boutiques and tourist shops throughout Canada, Magic Sands is currently expanding into American markets.



Create your own instant landscapes with a simple flick of the wrist.

Maple Leaf Stamping Ltd.

440 Brimley Road, #10
 Toronto, Ontario
 Canada M1J 1A1
 (416) 266-4585

**Contact: Peter Vinczer,
 President**

Maple Leaf Stamping was established in 1980. We offer only high quality, unique Canadian designed, custom made products. Our line includes commemorative coins, tokens, plaques, medallions, charms, spoons, bells, thimbles and bottle openers. Our products are attractive and functional, and most of them have become collectors' items. We combine artistic solutions with skilled workmanship to meet the exact specifications of our customers.

Maple Leaf Stamping has designers, artists, a precision engraver, as well as in-house tool room and machine shop personnel who are all specially trained to perform fine, intricate work. As a result, it is possible for us to guarantee our customers superior quality products, prompt delivery and reasonable prices.

Our Contract Fusion Welding Division can handle all fusion welding requirements, again with consistent quality and guaranteed on-time delivery. As well, we produce a variety of excellent manufacturing equipment for other companies.



Artistic solutions are fused with professional craftsmanship to develop recognizably superior products.

Maria Martin Designs Inc.

6975 Taschereau Boulevard, #10
 Brossard, Quebec
 Canada J4Z 1A7
 (514) 462-0673

**Contact: Maria Martin,
 President**

Classic taste in jewellery. That is what Maria Martin Designs offers. Since 1978, we have been creating jewellery in Canada that is distinguished by its refinement, beautiful materials, and high quality finishes.

Our brilliantly-designed creations are a marriage of materials from a multitude of international sources. They defy the passage of time, are versatile and always blend well with the subtleties of style. We work with semi-precious stones, raising their value with elegant and original compositions.

Competitive prices, impeccable service and prompt deliveries are important components of our desire to please our customers. Maria Martin: crafter of jewellery that is always in fashion.



Subtlety and versatility result from distinctive designs for gorgeous fashion jewellery.

Master Craft Carvings

316 Penbrooke Crescent, S.E.

Calgary, Alberta

Canada T2A 3T7

(403) 235-4641

Fax: (403) 279-5024

**Contact: Gernot Volker Kiefer,
President**

Master Craft Carvings is a family business, established in 1978, and producing custom ordered artwork in wood and stone. Excellence in craftsmanship, combined with versatility, have ensured our existence and continued growth.

Our company's knowledge and expertise in working with different materials have created an opportunity to supply the international market with tasteful and uniquely-designed ornamental gift items, including our INTERNATIONAL PLATE series. Each design is created by our owner, a European-trained master in the art of sculpting.

Our attractive designs will enhance any home, and are equally appealing in a wide variety of other leisure surroundings. Master Craft is available for national, regional and corporate custom orders.



Sculptor's traditional skills applied to a wide variety of ornamental gift items create highly desirable line.

Meggan's Doll House

50 Main Street East

Smiths Fall, Ontario

Canada K7A 1A4

(613) 283-2225

Telex: 05-33184 Doris Frey SMF

**Contact: Jim Moriarty,
Proprietor**

The beauty of a porcelain doll is an almost magical expression of childhood innocence. All of our dolls whisper the magic of another time; when life was simpler, and when every girl had her "favorite doll". What were once-upon-a-time toys for young girls are today's quality gifts for young ladies of all ages.

Our signed and dated pieces are based upon dolls that first appeared during the "Golden Age of Dollmaking" — the late 19th and early 20th centuries. Our dolls, being entirely handcrafted, recall that era of care and pride in workmanship.

Our dolls are meant for finer toy stores and quality gift stores. To take advantage of the considerable market for doll collectors, please contact us for further information.

Illustrated in our photograph are just several examples of the over 30 styles of dolls we produce. A brochure of our entire line is available upon request.



Doll-making returns to an art form with these evocative porcelain pieces certain to enchant.

Mikelly Diffusions Inc.

4300 Steeles Avenue West, #39

Woodbridge, Ontario

Canada L4L 4C2

(416) 851-7385

Telex: 06-527150

Fax: (416) 851-5164

**Contact: Claude Benhamou,
President**

Mikelly — a name that represents top quality and workmanship in leather handbags.

We have offered a wide range of custom-made leather handbags and luggage since we entered business in 1985. Our quality is that expected of European products. The only difference is that our line is proudly made in Canada.

Every Mikelly bag is made of only the finest leathers, utilizing state-of-the-art machinery. Highly qualified experts supervise our hand finishing and ensure that the highest levels of European quality are maintained.

Despite the introduction of mass production methods, Mikelly refuses to use these easier and cost-efficient methods in production areas where hand crafting is necessary.

Therefore the Mikelly logo is your sign of excellence, not only in quality and workmanship, but also in design and style. Mikelly bags not only look great, but should last a lifetime!



Make a statement of personal taste with top-quality leather bags for a variety of users.

Morton-Parker Limited

99 Dufferin Avenue

Trenton, Ontario

Canada K8V 5E2

(613) 392-9203

Telex: 06-62296

Fax: (613) 392-1012

**Contact: John Bryden,
Vice-President,
Sales and Marketing**

In 1945, Morton-Parker began manufacture of silverplated holloware using base metals of brass and copper. Today, still owned and operated by the same family, the company has developed a line of over 600 items with tools and dies capability to develop many more.

Gold plating and hand chased items are available on request.

Sold throughout Canada under the MARLBORO trade name, the company has directed its sales to the middle and better quality giftware retailer.

Also known for its extensive line of commercial hotel plate, Morton-Parker has developed, with these sales, expertise in shipping to most areas of the world.



Fine silver plated holloware from a family business that knows the value of superb design and skilled manufacturing.

Namaar Enterprises Inc.

60 Healey Road, Units #10 & 11

Bolton, Ontario

Canada L7E 5A6

(416) 857-6511

**Contact: Laurie Berman,
President**

Namaar Enterprises manufactures a range of exciting giftwares that are sure to please. Primarily a woodworking plant, we fabricate both kitchen gift items and folk pieces. Included amongst our eye-appealing products are functional cutting boards, coasters, wine racks, memo boxes and mug trees.

Namaar found that what this world needed was a handy, heavy duty carry-all for those "hard-to-keep-all-you-need-together" jobs. Our answer was MULTI.TOTE, a plastic and aluminum product designed for both indoor and outdoor use.

Our lines are found in both stores and catalogues that specialize in quality products. They are also featured by several mass merchandisers. Namaar has the flexibility to customize or develop products to the special needs of our clients.



Woodworking becomes a decorator art form with attractive products noted for their functional applications.

National Floral Limited

61 St. James Street
 Waterford, Ontario
 Canada NOE 1Y0
 (519) 443-8671

**Contact: Brian Hall,
 President**

National Floral, a Canadian company founded in 1940, manufactures memorial and Christmas wreaths. We offer a wide variety of colourful and quality arrangements. All orders are customized with the care that you alone deserve.

Beginning in 1988, National Floral will be the only company in Canada producing an innovative line of hand-crafted straw and vine wreaths on a full time basis. Diversification has always been at the top of our list of objectives. It ensures that we will have the capacity to service your specific requirements.

A dedicated staff, reliable order filling system and our guarantee of quality at reasonable prices are but a few of the factors that keep National Floral in a position of leadership.



Wreaths for all occasions are available in a comprehensive range of materials, designs and colours.

Normandy Industrial Manufacturing Inc.

24 Mendota Road
 Toronto, Ontario
 Canada M8Y 1E8
 (416) 252-7177

**Contact: Jim Brown,
 President**

For almost 40 years, the Normandy name has stood for the manufacturing of sought-after emblematic and fraternal items, as well as for a quality line of keyholders and souvenir giftware including spoons and appealing novelty items. We maintain a distribution point in the United States. The result is an ability to supply the entire North American market efficiently and reliably.

By 1976, the Normandy line had begun to achieve a significant market share in the advertising specialty business. As a leading supplier to the Canadian and American distributor trade, Normandy is committed to refining its line constantly in order to maximize the benefits to our customers in this highly competitive market.

At Normandy we specialize in, and welcome, custom work.

North Columbia Trading Co. Ltd.

415 Granville Street
 Enderby, British Columbia
 Canada V0E 1V0
 (604) 838-6461

**Contact: Lee Starrett,
 Director, Sales & Marketing**

A progressive company, North Columbia Trading was formed in 1978 and is totally involved in manufacturing wooden giftware items from pine.

Our extremely high quality wooden giftwares are graphically and functionally integrated into a high volume line known as "Functional Decor". Products are packaged for individual markets. They include accessories for bathrooms, kitchens, bars and gamerooms, as well as men's gifts and country home furnishings.

North Columbia's 20,000 square foot production facility, serviced by rail and truck lines, is located strategically near its main raw material, Western white pine.

Export sales to the United States and Japan are proving particularly successful. Our competitive price point, Canadian craftsmanship and innovative designs have made our lines attractive to a wide range of consumers throughout the world. Constant product development to meet market trends and demands is an ongoing process at North Columbia Trading.



Warmth and beauty are assured with wooden products for a full range of decorative home uses.

Northwind Stoneware Inc.

489 Lancaster Street West

Kitchener, Ontario

Canada N2K 1L7

(519) 744-3200

**Contact: Joan Gross,
President**

Established in 1981, Northwind Stoneware offers a wide selection of quality Canadian-made stoneware pottery which is decorative, durable, and functional. Our products are safe for use in ovens, microwaves and dishwashers.

Northwind's stoneware comes in five pleasing colours: almond, blue, yellow, iron (dark brown matte) and sand (light brown matte). Our design patterns include Herb Bouquet and Country Geese.

Canister sets, along with other items in our comprehensive line of countertop accessories, will enhance all types of kitchens, ranging from the ultra modern to country style.

Our oven-to-table bakeware products can be used as attractive serving pieces which compliment the other tabletop elements in our line.



From contemporary to country decors are strikingly enhanced with quality stoneware pottery.

The Orange Crate

R.R. #1

Rosemont, Ontario

Canada L0N 1R0

(705) 435-3881

**Contact: Donna Messer,
President**

The Orange Crate offers an outstanding and totally unique range of Canadian designed and manufactured gift items.

We manufacture a line of pot pourri blends, comprised of exotic herbs, spices and flowers, blended together for scent as well as eye appeal. We also produce a line of blended gourmet herbs and spices and are the largest manufacturer of gourmet blends in Canada.

In addition, our gourmet gift items include crated teas, coffees, mulling mix, and specialty spice paks for dips, salads and marinades. All of our gourmet products are marketed under our SEASONALS trade name.

Orange Crate also has a pot pourri gift line known as SCENTIMENTALS. It features bulk pot pourri items as well as many hand-crafted satin accessory products.

All of The Orange Crate's product lines are found in fine department and specialty stores throughout Canada.



Gourmet food products mean good taste in all possible ways.

Parsons A.D.L. Inc.

R.R. #4

Tottenham, Ontario

Canada LOG 1W0

(416) 936-3133

**Contact: Ron Parsons
President**

Parsons A.D.L. was formed by Ron Parsons, an industrial designer with great experience in designing consumer goods. We design and manufacture a line of products intended primarily to give independence to handicapped people.

Assistive devices have been developed for eating, cooking, grooming, dressing, reading and writing, and bathing. Many of our products are equally suited to making life easier for the general public. Hundreds of items are available.

The Parsons line is sold throughout Canada by a network of 400 health care dealers who service institutions and undertake retail sales. Our reputation has resulted in world-wide enquiries, and we are already exporting to the United States and Europe.

An aging population is increasing public awareness of our product line. Gradually, items formerly considered only applicable to invalids are being marketed to the general public. Parsons' in-house design and manufacturing ability means quick responses creating dealer and market confidence.

Parsons-Steiner Canada Ltd.

90 Carnforth Road

Toronto, Ontario

Canada M4A 2L3

(416) 752-3730

Telex: 06-963720

**Contact: C.F. Elson,
Vice President, Marketing**

For over 60 years, Parsons-Steiner has set a tradition for quality giftware and personal service. Our large and attractive Toronto showroom is filled with an exciting variety of gifts for every taste. Having earned a position of respect in the Canadian giftwares industry, Parsons-Steiner provides retailers across the country with original and attractive products treasured by Canadians and visitors from around the world.

A unique collection of Royal Family and special occasion products are offered in the form of collector plates, spoons and mugs. Appealing Royal Family depictions, in both formal and informal poses, are finely detailed and presented in clear, vibrant colours. High quality collectables, many with gold banding and trim, are produced meticulously and offered at competitive prices.

One of the largest selections of quality Canadian-produced Royal memorabilia, including much sought matched plates and mugs, is available from Parsons-Steiner, a respected Canadian giftware wholesaler.



Royal Family collectables are examples of a wide variety of prized special occasion products.

Pat Cairns Studio

1420 Old Bridge Street, Granville Island

Vancouver, British Columbia

Canada V6H 3S6

(604) 684-6661

**Contact: Pat Cairns,
Proprietor**

The unique, contemporary wall and bed quilts designed and made in Pat Cairns Studio bring individuality and distinction to any decor. As wall treatments, they are an exciting new alternative to paintings. Our quilts' outstanding colours and bold graphic designs are set within an ongoing textile tradition, bringing with it a warmth and softness unmatched in any other media.

Canada's Department of External Affairs has purchased Pat Cairns' work for presentation overseas. She was one of six Canadian quilt artists selected to receive a commission for a quilt to hang in the Folklife Pavilion at Vancouver's Expo '86. Ms. Cairns' quilts are also in many private collections.

A recent book, *Putting It All Together: A Contemporary Approach to Quiltmaking* by Pat Cairns and Jean Affleck (72 pp., colour cover, 4 colour pages) teaches the authors' methods used to create their exciting works.

Full colour 4 x 6 postcards of Pat Cairns' designs are also available.



Modern designs are featured in wall and bed quilts with an international reputation.

Pat LaCroix Photography Limited

25 Brant Street
 Toronto, Ontario
 Canada M5V 2L9
 (416) 864-1858

**Contact: Patti LaCroix,
 Business Manager**

Pat LaCroix has been creating outstanding advertising photographs in Canada since 1968. Incorporating his company in 1972, he has been a leader in the advertising field during the past decade.

Mr. LaCroix' work reflects his love of graphic design which is simple yet strong. The posters he has created over the past several years are strongly representative of this distinctive style. They have been recognized throughout North America and Europe for their quality and their sophisticated decorative appeal, in terms of both their reproduction and paper stock.

Pat LaCroix is a world class photographer with a small, but highly desirable line of affordable art prized by leading giftware retailers and their discerning customers.



Superior photographic and graphic design skills result in artistic posters guaranteed to grace any decor.

Patrick Plastics Inc.

2424 Finch Avenue W., Unit #6
 Toronto, Ontario
 Canada M9M 2E3
 (416) 745-9100
 Fax: 293-9333

**Contact: Patrick Hung,
 President**

Patrick Plastics specializes in top quality custom tooling and contract moulding of a wide range of superior products.

We manufacture highly sophisticated computer components. That same state-of-the-art technology is applied equally to our exciting giftwares line comprised of pencil holders, and revolutionary new chopsticks.

These easy-to-use chopsticks are connected at the perfect leverage point to ensure smooth and sure food pick-up. They simulate how chopsticks should be used and teach the proper grip and motion. Available in both fish and happiness characters, they are welcomed by gift store merchandisers as fast-selling specialties.

Our in-house tooling capability and technologically advanced injection moulding facility, together with our expert staff and international trading connections provide customers with clear marketing advantages. Competitive prices, stringent quality control and timely delivery are all ensured. We take great pride in our work, from original concepts to finished products.



Fail-safe chopsticks are the flagship in a line of innovative new plastic gifts.

Payne Manufacturing Co. Ltd.

1880 Kipling Avenue
 Toronto, Ontario
 Canada M9W 4J1
 (416) 248-6666
 Fax: (416) 248-0857

**Contact: Del Edmonds,
 International Business
 Development**

Payne Metal Enterprises is a 40,000 square foot manufacturing firm housing a full compliment of production machinery. We are completely diversified and have illustrated total capacity since 1945.

Our expertise lies in the areas of estimating, engineering, quality assurance, statistical process control, and manufacturing to strict "Just-in-Time" schedules.

This level of professionalism translates itself readily into customer satisfaction with our range of aluminum and solid copper giftwares products. Included in our line are attractive trays, tumblers, ash trays, kiddush sets and tankards. Designed for home use, as well as business gifts, these products can all be personalized and customized with any logo.



Ideal home and business gifts are included in a broad range of fine aluminum and solid copper products.

Penzex Incorporated

P.O. Box 1215

Belleville, Ontario

Canada K8N 5E9

(613) 395-5467

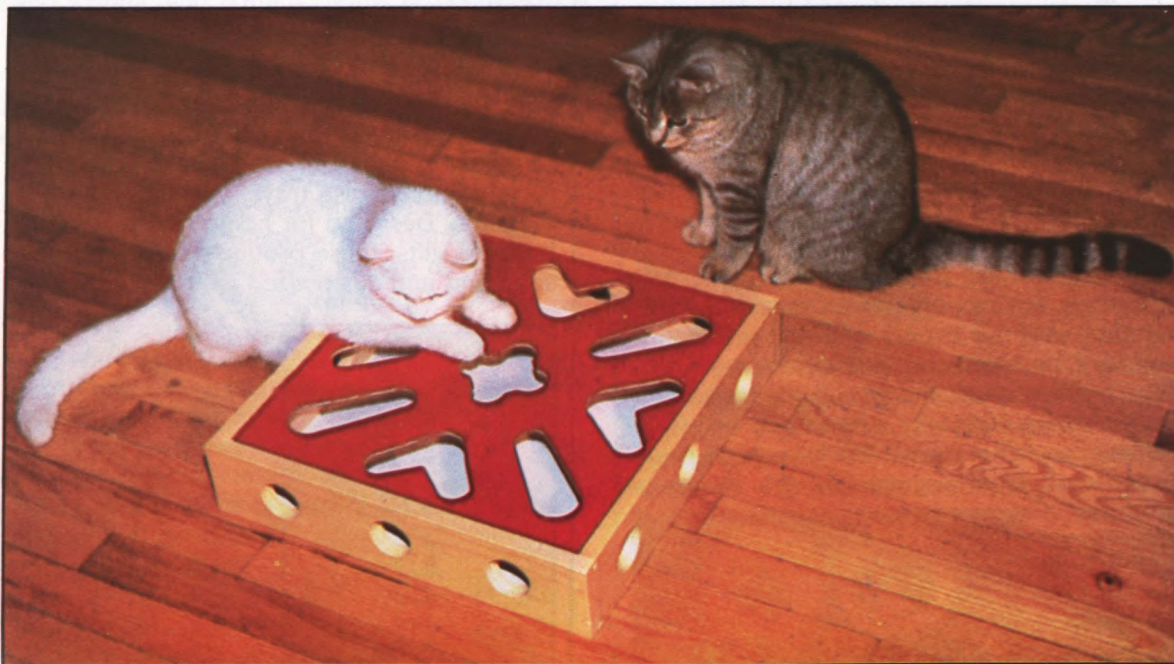
**Contact: Gordon Penziwal,
President**

Penzex is a relatively young but innovative company involved in the manufacture of pet products. Recently, we introduced a unique new item — CAT-A-COMBS — a game for cats!

Most cat toys on the market are notorious for getting lost under furniture or requiring some form of human participation. CAT-A-COMBS is different because cats can play

with it on their own. A favorite toy or ball is dropped inside the CAT-O-COMBS. The cat sees it through many openings and can swat and bat it about, but without the object getting out.

Its purrfect for apartment cats that never go outside; for active kittens; for older cats that need to stay in shape; or, for any cat during the winter. As a result of sales across North America, cats from all parts of the continent report that CAT-A-COMBS is the greatest invention since kitty litter.



Hours of fun and exercise for the family cat with a unique new pet product.

The Print Mint

3447 Park Avenue

Montreal, Quebec

Canada H2X 2H6

(514) 849-9933

Telex: 055-62171 Mtl Att'n 496

**Contact: Yves Sabourin,
Vice-President**

The Print Mint was one of the first companies in North America to introduce the concept of laminating decorative prints on wood. We have been recognized as leaders in improving this technique, and our products are well known for their superior quality.

The attractive prints which we select for laminations create an eye-appealing product, representing an interesting and modern alternative to the more common, framed picture. Produced by pressure mounting techniques, laminations are far less expensive than frames and, in addition, they are fully washable, and guaranteed to provide a lifetime of pleasure.

Laminations are the art objects of today, and are sure to enhance the decor of any home or office.

Quality Goods I.M.D. Inc.

3300 Griffith Street

Montreal, Quebec

Canada H4T 1Y9

(514) 733-8285

**Contact: Harold Rosen,
President**

Quality Goods I.M.D. has been in business since 1969. We are one of Canada's largest manufacturers and distributors of Canadiana and souvenirs. With our modern production facility, we manufacture, print and embroider T shirts and sweat shirts.

Quality Goods' specialty is custom souveniring for all areas of Canada. Our vast array of Canadian designs will provide retailers with a range of products certain to be regarded by their customers as fondly cherished gifts.

Dedicated to fine workmanship, we pay special attention to detail. Without totally reliable delivery, souvenir vending opportunities would inevitably be lost. Our efficient and guaranteed delivery system is an important retail plus. Quality Goods is "Your One-Stop Shop for all Your Souvenir Needs".

Rawass-Mokry/Westminster Time

154 Shorting Road

Toronto, Ontario

Canada M1S 3S6

(416) 293-1520

Fax: (416) 293-1582

**Contact: Bashir Al-Rawass,
President**

Rawass-Mokry and Westminster Time have positioned themselves to fill an extremely important niche in the Canadian watch and clock industry. Our objective, since our company was founded in 1969, has been to provide the highest quality timepieces on the market. The degree of consumer acceptance earned by our products indicates this goal has been constantly achieved.

We are suppliers of fine mechanical and quartz pocket, wrist, divers and pendant watches. Precious metal editions are featured, and a choice of dial and imprinting is available.

Our wide range of wall and grandfather clocks include movements of extreme reliability. Hand rubbed solid wood cabinets ensure that these timepieces will create warmth and beauty in any setting. Customers are assured that no veneers or urethane plastic treatments are found in our products. Limited Edition clocks are issued from time to time. Quality is the cornerstone of our corporate philosophy.



Grandfather clocks, and many other types of time pieces, feature fine materials and extreme reliability.

Rayflam Inc.

700 Godbout est
 Quebec City, Quebec
 Canada G1J 1M9
 (418) 623-1200

**Contact: Carol Bureau,
 Sales Manager**

Kerosene lamps with a difference! They are beautiful, they are handy, they are safe and they are economical; they are ideal for trailers, yachts, tents, bars, restaurants, and, yes, for homes as well.

Rayflam's quality lamps are also odorless, easy to clean, approved for air transport, and of course there is no wax to plug up your sink. Since there is no evaporation from our lamps, they cannot explode. Whatever the atmosphere — whether air conditioned or not — Rayflam lamps burn evenly.

In short, Rayflam kerosene lamps are unique, and they are available to help retailers build solid and profitable giftware sales.



Kerosene lamps can now be beautiful as well as functional and completely safe.

Rensie Clocks (Canada) Ltd.

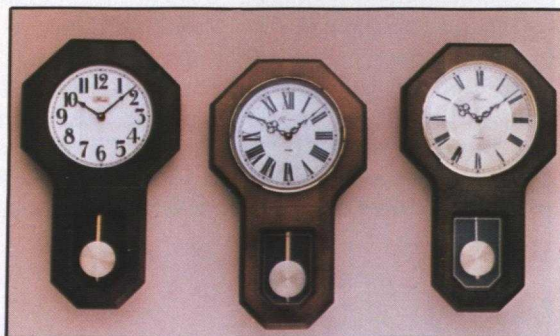
72 Stafford Street
 Toronto, Ontario
 Canada M6J 2R9
 (416) 363-1071

Telex: 06-218778 Rensi-Pope Tor.

**Contact: Frank Lstiburek,
 President**

For over half a century, Rensie Clocks has been manufacturing a wide range of eye-appealing and trustworthy wood wall, desk and mantel clocks. Our products range from the beautifully traditional to the most contemporary. As such, they blend gracefully into the decor of any home or office.

With our extensive experience and skilled craftsmanship, Rensie Clocks is recognized throughout Canada for the quality and service that enhance the affordable prices of our time-pieces. Being manufacturers, we are also able to personalize our products when customers are looking for that something special in their retail outlets or as treasured corporate gifts.



Fashionable clocks ranging from the traditional to the ultra-modern make time pass quickly.

Rivenwood Furniture Ltd.

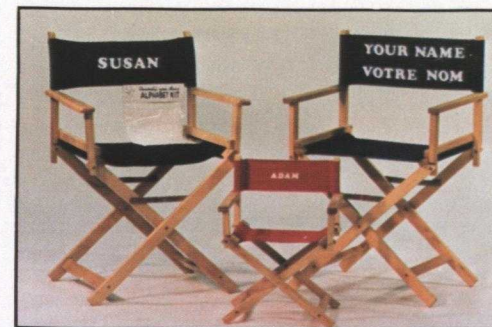
3025 Lenworth Drive
 Mississauga, Ontario
 Canada L4X 2G3
 (416) 624-4680

**Contact: Paul Sheriff,
 National Sales Manager**

Rivenwood Furniture, a Canadian owned and operated company, has been in full operation since 1976. Our products are completely made in Canada, and are fashioned from attractive Canadian Maple hardwood.

Our appealing Director's Chairs have been strong giftwares sellers for the past 10 years. Combining sturdy construction with attractive fabrics, they are welcome additions in any contemporary setting. Using our exclusive Alphabet Kit, customising our Director's Chairs is both easy and fun. In keeping with today's lifestyles, Rivenwood's products are maintenance free.

Retailers know Rivenwood Furniture has the products that are certain to please up-to-date customers seeking fresh, new ideas in giftwares.



Personalize your own director's chairs for a contemporary gift item that will be cherished.

Riverside Brass & Aluminum Foundry Limited

175 Waterloo Street
New Hamburg, Ontario
Canada N0B 2G0
(519) 662-2500

**Contact: David Seyler,
Vice-President Marketing**

Riverside Brass & Aluminum Foundry is a non-ferrous metal foundry. Our firm has been manufacturing products with retail, commercial and industrial applications for more than 20 years.

Riverside Brass produces a full range of attractive and functional solid brass giftwares. Included within our line are book ends, candle sticks, key chains, figurines, paperweights and many other attractive items. All pieces are lacquered to prevent tarnishing, and some retail for as little as \$2.50 each.

Our products are sold through gift boutiques, florist shops, jewellery stores, hardware outlets and mass merchandisers. Riverside Brass carries a large inventory, and ships within a week of receiving orders. Giftware retailers are assured dedicated service, fine merchandise and competitive prices.

Rock Ridge Studio

P.O. Box 709
R.R. #2
Mallorytown, Ontario
Canada K0E 1R0
(613) 923-5940

**Contact: John & Madeleine Lamontagne
Partners**

Rock Ridge Studio, a well-established business, offers one-of-a-kind earthenware and stoneware sculpture items which are designed and individually created in fired clay.

Original designs and skilled craftsmanship make the products created by our artists/owners prized gifts for individuals seeking something different.

Our figurative as well as abstract sculptures have become recognized by art lovers who have learned of Rock Ridge Studio. Individual collectors in Canada, the United States and Europe now have the pleasure of owning unique sculptures produced by Rock Ridge.

Sculptures can be occasion-suited, historical, humorous or tailor-made to any other specifications. They are available in three dimensional or bas relief modes. Rock Ridge Studio also produces original items for reproduction, on request, and offers a professional design service.



Art lovers everywhere appreciate these completely original earthenware and stoneware sculptures.

Sandylion Paper Designs

340 Alden Road
Markham, Ontario
Canada L3R 4C1
(416) 475-0523
Telex: 06-966829
Fax: (416) 475-1165

**Contact: Sandra Waldman,
Vice President**

Sandylion Paper Designs evolved in 1981 from a custom label manufacturing business. With modern top quality facilities and techniques, design expertise and innovative concepts, Sandylion was soon exporting balloons, novelty stickers and giftware accessories, such as decorative sticky tape and stickarounds, worldwide.

As manufacturers, our response time to the demands of the marketplace is always swift. We constantly introduce new designs and concepts which generate continuous orders from our customers as well as end consumers. Six years in the market, with considerable advertising and publicity worldwide, has made Sandylion a well recognized brand name.

Children and adults alike love our novelty stickers, balloons and decorative sticky tape. Children collect and trade stickers and adults use them for giftwrap; to decorate envelopes, letters, place cards and party invitations. Our products have become staples and offer a good sales volume for our distributors.



Giftware accessories and decorations are already established in markets throughout the world.

Sculpture Caron Inc.

499 de l'Eglise, P.O. Box 583

St-Jean Port-Joli, Quebec

Canada G0R 3G0

(418) 598-3391

**Contact: Robert Jean,
President**

St-Jean Port-Joli, on the picturesque St. Lawrence River, has a long tradition of manufacturing handcrafted items, and Sculpture Caron is a part of that heritage. Ours is a happy marriage between traditional sculptured art and objects useful in everyday life.

Our workshop features the creations of master carvers. Their products include figurines, bas reliefs and animal sculptures, along with lamps, clocks, barometers and many other practical objects, all with carefully hand-sculpted casings.

Our materials are linden wood and walnut, and our inspirations are folklore and history.

Traditionally, our markets have been local tourism gift shops and company incentive programs. We have developed the capacity to expand our horizons, and are seeking new market opportunities.

Secret Garden Country Grocer Ltd.

110 Spadina Avenue

Toronto, Ontario

Canada M5V 2K4

(416) 364-4147

**Contact: Wendy Gold,
Manager**

True sensuality is more evocative than provocative. Secret Garden's desirables both delight and decorate. Secret things that scent and seduce — like glorious sachets and satin perfumed pillows. Things like scented stationery, cards and soft satin shoe stuffers.

Our indulgences recall gentler times. Satin padded hangers are fitting rewards for that "dress for success". Beautiful lingerie bags slip from bureau to valise for business trips. Lace organizers help to sort, and to scent. Rosebud scented drawer liner and handkerchief trim cotton tissue holders decorate drawers and pretty purses.

Colours reflect classic femininity. . . from pastels, to pristine white and melting French vanilla. Colours that fade to become more delicate and scents that persist subtly. A memory. This is Secret Garden.

Our success reflects a demand for exquisitely executed luxury items for women of all ages. Available at fine stores, Secret Garden brings better days into any woman's home and heart.



Indulgences for contemporary women of all ages both pamper and delight.

Sheaffer Pen

6537 D Mississauga Road

Mississauga, Ontario

Canada L5N 1A6

(416) 821-8210

Telex: 065-24316

Fax: (416) 821-9481

**Contact: Bill Nairn,
National Sales Manager**

Sheaffer Pen has been responding enthusiastically to consumers' needs since 1908. We are a proud leader in the writing instruments industry, consistently introducing new products while maintaining our everlasting commitment to quality.

The famous Sheaffer WHITE DOT on a full range of fine writing instruments is well recognized by discerning shoppers. Combined with a complete choice of styles, designs and price points, Sheaffer is totally capable of meeting the needs of all writers everywhere.

To compliment its major lines, Sheaffer Pen also carries a variety of handy AT.A.GLANCE diaries consisting of both dated and non-dated appointment books, as well as attractive desk calendars.

Sheaffer Pen backs up its full Canadian manufacturing facility with service and repair departments for the added convenience of its customers.



Distinguished writing instruments that are universally recognized as symbols of elegance and reliability.

Silver Star Manufacture

1434 Ste-Catherine West, Suite 310

Montreal, Quebec

Canada H3G 1R4

(514) 866-0215

Telex: 055-62332

**Contact: Habib Boylu,
Vice-President**

Silver Star offers a complete and fashionable line of quality crafted sterling silver jewellery.

Our wide selection of rings, pendants, earrings, necklaces and bracelets are stunningly designed using the finest in semi-precious stones. Black onyx, ivory, lapis, rose quartz, amethyst and tiger-eye are only a sampling of the beautiful raw materials we use to craft our sophisticated products. For the truly elegant look, we provide classic stylings which feature cubic zirconiums.

Our skilled craftsmen are constantly creating exotically new and highly chic designs certain to attract customers throughout the year. Extremely competitive prices ensure that we will satisfy the needs and wishes of our customers, whether they are searching for a distinguished, contemporary, classical or modern look. Orders are handled promptly and professionally.



Sterling silver jewellery is offered in a comprehensive line for every sophisticated taste.

Spellcraft Corporation

25 Mabelle Avenue, #902

Toronto, Ontario

Canada M9A 4Y1

(416) 631-2061

**Contact: Angelo Guaragna,
President**

Formed in 1986 to manufacture board games, Spellcraft introduced WORD FOR WORD at the 1987 International Toy Fair in New York City, with an overwhelming response.

The result of two years on the drawing board, undergoing careful scrutiny and refinement, WORD FOR WORD is packaged in rich, glossy black and gold, and looks and opens like a book.

Consisting of a playing board, 4200 questions and answers packed in two luxurious black and gold card cases, playing pieces in four brilliant colours, and a storage tray, WORD FOR WORD is simple to learn but a challenge to play.

Knowledgeable giftwares retailers are aware of the impact of Canadian board games in world markets. Combining sophisticated design, with hours of fun ensures WORD FOR WORD is a best seller.



Canadian board games have an established international reputation, and here's the reason why.

Sport Images Inc.

102 12220 Stony Plain Road
 Edmonton, Alberta
 Canada T5N 3Y4
 (403) 488-1596

**Contact: Joyce Hrynyk,
 Business Manager**

Sport Images has developed a unique niche in the art market through its total commitment to the exciting field of sports art. Our permanent inventory includes original paintings, limited edition lithographs, unlimited edition prints, posters and art cards.

With the importance that our society today places upon sports and athletes, our gallery is able to provide lasting images of activities which so many of us hold so dearly. Sport Images' stock is comprised of reproductions of the works of a number of important Canadian artists who capture these images in stunning fashion for residential or corporate settings.

The growing market for sports art, on a worldwide basis, is being overwhelmingly met by Sport Images. As a result, our products are particularly sought by giftware retailers, sporting goods outlets and frame shops. These outlets welcome our unique quality products, affordable prices and reliable order fulfillment.



Dynamism of sporting activities spectacularly captured in a full range of pictorial art forms.

Stamford Art

91 Tycos Drive
 Toronto, Ontario
 Canada M6B 1W3
 (416) 789-4336

**Contact: Deborah Mitchell,
 Marketing Co-ordinator**

For over 10 years, Stamford Art has led the way in providing North America's retailers and corporations with exceptional mirror clocks, art design mirrors and custom designed wall decor pieces.

A privately owned company with operations in both Canada and the United States, Stamford Art takes great pride in the exquisite beauty and detail exhibited by each of the art design mirrors and mirror clocks it manufactures.

Committed to ensuring that each hand crafted design measures up to the highest quality standards, all Stamford products are fabricated at our Canadian manufacturing facility. As a result, Stamford Art is a responsive, efficient and expedient supplier.



Custom wall decor pieces include mirror clocks and art design mirrors manufactured as outstanding art objects.

Star Covers Illustrated Inc.

847 Government Avenue
 Winnipeg, Manitoba
 Canada R2K 1X6
 (204) 663-3799

**Contact: Daryl MacIntyre,
 President**

Put your picture on the front cover of a magazine today. That is the objective of Star Covers Illustrated. With a wide variety of its own magazine photo greeting covers, Star Covers has the capacity to provide great keepsakes and delightful gifts.

Our copyrighted titles range from *Sports Today* and *Timeless* to *Star Teens* and *Star Parents*. With proven attention to typography and appropriate headlines, our covers tell a complete story in a single full-colour picture.

Each photo greeting card comes complete with a postcard and easel back. Whether you are welcoming a new baby or recognizing a new graduate, Star Cover's personalized greeting cards are attractive, distinctive gifts to be cherished.

Star Covers are designed to project a quality image. The result is a portrayal of the star you really are!



Make that special person an overnight celebrity by appearing as a star on a personalized magazine cover.

Steedman Furniture Manufacturers Inc.

P.O. Box 5

St. George, Ontario

Canada NOE 1N0

(519) 448-1840

**Contact: Ken Steedman,
President**

Steedman Furniture has developed extensive new lines of giftwares, furniture and lighting for the world market. Each item is totally unique and cannot be precisely reproduced. Using cedar tree roots as our primary raw material guarantees the originality of every piece.

Production content is 100 percent Canadian, and includes such giftwares as floral and plant stands, centre-pieces, bar accessories, letter openers, pipe racks, desk pen sets and picture frames. The same high level of craftsmanship which has made our furniture and lighting items respected in the market is applied to all giftwares.

Steedman Furniture is a world class firm with international markets fully researched to supply them with outstanding gift products certain to enhance homes, offices, lobbies and country residences.



Capturing Canada's rural heritage with artistic centre pieces, and a distinctive line of lamps and furniture.

Tannereye Ltd.

West Royalty Industrial Park

Charlottetown, Prince Edward Island

Canada C1E 1B0

(902) 892-0357

Telex: 014-44161

Fax: (902) 566-1408

**Contact: Maureen Leunes,
Vice President**

The application of leather to art objects is as old as civilization. Since Egyptians stitched it to reeds to make necklaces, leather has been associated with style and wealth. In today's high fashion world, its preeminence is unchallenged.

G. Peter Leunes recognized that a thin, flexible leather membrane, bonded permanently to an article, greatly enhanced its original beauty. Applying this knowledge to the eyewear industry, he incorporated Tannereye in



Enhancing art objects with leather membranes results in a completely unique variety of collector pieces.

1978. Since then, he has produced many of the world's most innovative concepts in leather design.

Tannereye's current line includes metaleather watch bands, leather covered sculpture and a North American animal and bird collection. Limited edition pieces by well known and respected artists are available as well.

Employing more than 100 skilled artisans, Tannereye prides itself on quality workmanship. Located close to the U.S. border, our company has the capacity to supply markets across North America, as well as Europe and Asia.

Te-Ri Products Limited

2420 Lawrence Avenue E.

Toronto, Ontario

Canada M1P 2R5

(416) 751-3201

**Contact: Ted Ratcliffe,
President**

Te-Ri Products manufactures the FUFEL line of Canadian collector dolls. Designed by a talented Finnish artist, there are more than 70 different and delightful characters in our line. Each figure is made from felt, felt and foam rubber stuffing, trimmed with reindeer hair to create wildly imaginative beards and hair styles.

Measuring 15 to 18 inches tall, FUFEL dolls come in both hanging and the increasingly popular standing styles. A group of 25 different mini-doll characters is also manufactured by Te-Ri to compliment our larger items.

Te-Ri uses the tanned legs and hides of reindeer to create door knockers, chimes and Christmas hangings that have gained wide popular appeal amongst giftware retailers.

Recently, we have commenced manufacturing a wooden reindeer night light with a Rudolph-like flashing nose. Approved by the Canadian Standards Association, it comes in two sizes and is a truly distinctive Christmas ornament.



Wildly imaginative hair styles make these collector dolls lovable additions for any home.

Tilley of Canada Ltd.

10 Canmotor Avenue

Toronto, Ontario

Canada M8Z 4E5

(416) 259-2385

Telex: 06-984697

Fax: (416) 259-6564

**Contact: Douglas Irwin,
Export Sales Manager**

1987 was a milestone year for Tilley of Canada Ltd. because it marked our Golden Anniversary as a quality Canadian leathers goods manufacturer. Almost any firm can exist for 50 years, but it is a truly significant achievement when a company shows outstanding growth, diversification and improvement in each year since its inception.

At Tilley of Canada, we combine useful design, the latest technology and dedicated craftsmanship to create some of the finest leather wallets, portfolios, travel kits and brief cases available. We are especially proud of the award winning TILLEY ALTERNATIVE brief case, a truly unique answer to the traditional attache case, and winner of the Design Canada Award of Merit.

Our staff is dedicated to excellence, and this attitude positively affects their quality of workmanship. They have made us Canada's premier leather shop for half a century.

Les Tissages au Terroir Inc.

60 Ste-Anne, P.O. Box 28

Ste-Madeleine, Quebec

Canada J0H 1S0

(514) 795-3315

**Contact: Denise Chartier-Ares,
President**

Hand weaving of beautiful specialty products for the gourmet table is the specialty of this family owned and operated company. We have been in the business of producing and distributing soft table accessories for over 40 years.

Our clients across Canada include gift shops and stores emphasizing decorations and kitchen products. We are also suppliers to the hotel industry. In addition to serviettes, table cloths and place mats, we manufacture throw rugs and colourful fabrics for a variety of purposes. The material we use is almost exclusively orlon, resulting in easy maintenance.

Since 1946, our label has been a synonym for quality, durability and reliability.

Toronto Stained Glass and Graphic Arts Limited

2775 Dundas Street W.

Toronto, Ontario

Canada M6P 1Y4

(416) 763-6275

**Contact: Mary Ann Hulick,
Sales Manager**

Toronto Stained Glass and Graphic Arts has been creating distinctive stained glass window hangings since 1979. We have become known internationally for our realistic depictions of wildlife in the medium of glass enamels fired onto glass.

Our birds, butterflies, flowers and endangered species are drawn with integrity and accuracy. Each piece is produced with materials which have been traditional to stained glass craftsmanship for hundreds of years. Many of our designs are available with inspirational quotations.

Crafted by artisans who take pride in the quality of their work, our window hangings appeal to customers who appreciate nature and things of the earth. Our products are sold in gift boutiques, department stores, museum shops and mail order catalogues specializing in nature-related items. Products are individually boxed and are suitable for direct mailing.

Custom design work for corporations, institutions and government clients is also a Toronto Stained Glass specialty.



Nature depictions come to life with internationally recognized stained glass window hangings.

Trails West Galleries Inc.

206-12th Avenue S.E.

Calgary, Alberta

Canada T2G 1A1

(403) 269-3475

**Contact: Jacqueline Chalmers,
President**

The focus of Trails West Galleries, since we were founded in 1985, has always been to represent only the finest of Western Canada's vibrant artists. Their work range from beautiful and evocative mountain landscapes to exciting depictions of working cowboys branding spring calves.

Trails West Galleries offers original oils, pastels, watercolours, pencil drawings, bronze sculptures, mouth blown glass and hand carved decoys. All work is either one-of-a-kind or in very limited "hands-on" editions.

We have emerged as Calgary's largest fine art gallery, and have proven to be an excellent source of authentic western wildlife and regional art for discriminating collectors.



The exciting works of Western Canadian artists are presented in a variety of media for discriminating collectors.

Tri-Mate Industries Inc.

214 4th Avenue East

Regina, Saskatchewan

Canada S4N 4Z6

(306) 525-0707

**Contact: Connie Gherasim,
President**

Tri-Mate began manufacturing inflatable products in December, 1986. We are new to manufacturing, and our innovative products reflect this fact.

Our first item was TAN-EZE, an inflatable sun tanning pillow, designed and patented by Tri-Mate. Totally unique, it has the capacity to capture world markets. BUNS-OOH! is an inflatable cushion which provides grateful comfort when sitting on hard surfaces.

Our water aids for children, neck pillows for travelling and resting, and our hospital cushions are all constructed from top quality Canadian materials in Saskatchewan.

Tri-Mate is constantly expanding its line of inflatable and vinyl items to provide giftware retailers with exciting new items. Speedy deliveries are assured. Personalization of products can be readily accommodated, and Tri-Mate will undertake specialty production for other companies.

Our products are ideal as fund raisers, promotional and advertising gifts and sales incentives.

**Triplex Engineering Co. Ltd.,
Consumer Products Div.,**

181 Oneida Drive
Pointe Claire, Quebec
Canada H9R 1A9
(514) 695-9872
Telex: 05-822664
Fax: (514) 695-0888

**Contact: Thea Pohoryles,
Vice President —
Consumer Products Div.**

Triplex Engineering manufactures high quality screw machine products. Utilizing our technological skills and modern production facility, our Consumer Product Division was created five years ago.

Our expanding giftwares line comprises over 300 products including executive gifts, table top accessories and contemporary coloured wire items. Products are fabricated from high quality silver plate or solid brass. Many of them are available in gold electro-



Hundreds of quality giftware products including quality silver plate and solid brass treasures.

plate. The coloured wire line is manufactured from baked enamel on premium wire.

All products compete favourably with imports because of their extraordinary high quality, combined with affordable and competitive prices. Emphasis on product and package design, provides retailers with strong sales advantages. Backed by reliable shipping and readily available stock, retailers can count on Triplex.

Triplex has the facilities to customize all gift items and packages for retailers and premium incentive buyers. We also offer unique gift production, in quantity, for individual retailers.

Turkey Hill Sugarbush Ltd.

R.R. #2
Brome, Quebec
Canada JOE 1K0
(514) 243-6594

**Contact: Brian Herman,
Secretary Treasurer**

Turkey Hill Sugarbush has gained an international reputation for its specialty packaging of superior quality maple syrup and other maple products.

Maple syrup production is unique to the north eastern portion of North America, and is heavily centered in eastern Canada. Increasing world demand has transformed maple syrup from a local farm delicacy into an expensive luxury food.

Turkey Hill packs only maple syrup of top quality within its registered grade. For this, we pay a premium to farm producers. Recognizing that high costs could reduce general use, we have concentrated on sales-building packaging. As a result, our lines are being increasingly featured in the gift centres of specialty food and department stores, gift shops, and duty free outlets at Canadian airports. They are already being exported to Europe and the Far East.

Turkey Hill also specializes in developing custom artwork and packaging for the business incentives market.

Umbra Shades Ltd.

2358 Midland Avenue

Toronto, Ontario

Canada MIS 1P8

(416) 299-0088

Telex: 065-26296

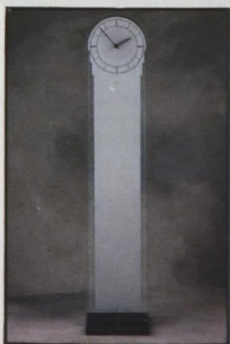
Fax: (416) 299-6168

**Contact: Les Mandelbaum,
President**

Umbra is a Toronto-based manufacturer of accessories and gift items which are both innovative and decorative. We have built a collection comprised of strong, contemporary products that remain affordable to the young and mobile.

A strong fashion orientation is the hallmark of the Umbra line. Our products all feature high quality, state-of-the-art materials combined with excellent craftsmanship. The result is long-lasting items which are both useful and fit into any modern decor.

Our line includes wall mirrors, window shades, placemats, coasters, clocks, bulletin boards and many other related products. They have made Umbra a "must-have" resource for thousands of design oriented gift, houseware and home accessory retailers.



Fashion and quality are paramount objectives for this clock and all designer products in our line.

Upper Canada Soap & Candle Makers

1510 Caterpillar Road

Mississauga, Ontario

Canada L4X 2W9

(416) 897-1710

Telex: 06-961298

Fax: (416) 897-1469

**Contact: Jack Marley,
President**

Upper Canada Soap & Candle manufactures an exclusive line of hostess soaps, bath oil pearls, pot pourri and candles, as well as gift sets incorporating all of these products. Our hostess soaps are sold around the world, and are renowned for their no-mar finishes which resist chipping, flaking and chalking.

Our company markets over 45 shapes, colours and fragrances of bath oil pearls. We are probably the largest producer of these items in the world. Soon on the market will be our revolutionary foaming bath capsule.

Operating from a new 75,000 square foot facility, Upper Canada has enjoyed an eight-fold increase in sales since 1980. With a nation-wide sales force, we have earned the reputation as professionals who stress quality. Upper Canada's products are sold in gift stores, bath boutiques, craft stores and department stores at truly competitive prices.



Multi-coloured hostess soaps feature the best selling shapes around the world today.

Wilfred Enterprises

P.O. Box 1559

Winnipeg, Manitoba

Canada R3C 2Z4

(204) 475-5101

Telex: 07-57741

**Contact: Bassania Cheng,
Business Manager**

Canadian-produced board games have become international best sellers in recent years. With QUIZIMAZE and KALEIDOMAZE, Wilfred Enterprises ensures that tradition will continue. Our three-dimensional maze games offer players the never-before challenge of zig-zagging through ever-changing mazes.

QUIZIMAZE is a question game based on the MAZE OF KNOWLEDGE. It turns learning into fascination by depicting questions and bringing a new dimension to trivia games. KALEIDOMAZE is the strategy game of the MAZE OF LIFE. Elements of chance and credit are required to win through the maze of life-like stresses and obstacles.

Both games are elegantly packaged for sales impact. Gameboards are made of uniquely designed durable plastic and all components feature attractive, top quality designs.

Combining original concepts and superior workmanship, Wilfred Enterprises offers these fine Canadian games to the international market at competitive prices.



Three-dimensional mazes provide a new creative challenge to board game enthusiasts.

Windridge House Pottery Ltd.

6464 144th Street

Surrey, British Columbia

Canada V3W 5R4

(604) 596-4528

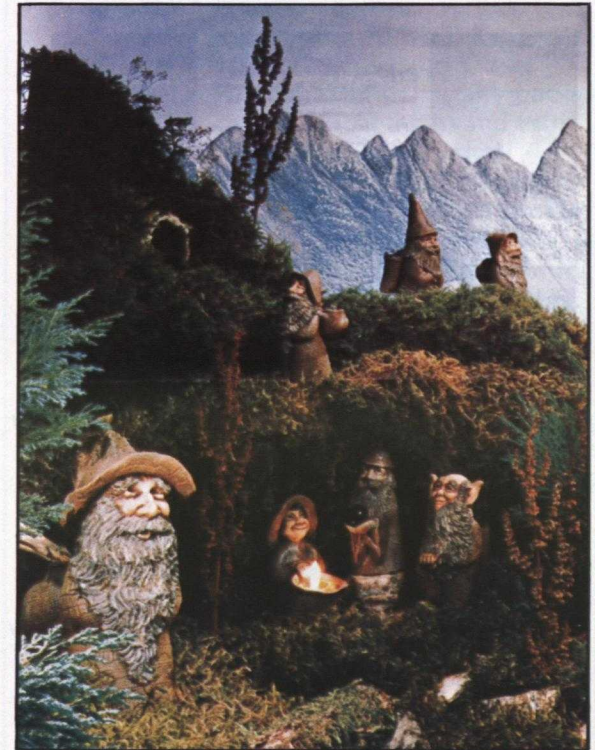
**Contact: Susan & Darren Perkins,
Owners**

Known for its GENTLEFOLK stoneware figurines, Windridge House Pottery has been making cheerful, imaginative gnomes, elves, dwarves and wizards since 1977. They have found loving homes in collections across Canada and the United States. Our GENTLEFOLK have also travelled extensively as welcome gifts in many countries around the world.

New are the COUNTRY FOLK figurines, designed to express the simple joys of country life. Pigs, large and small dogs and dragons accompany and compliment the folk.

Steins and vases with wise bearded faces are also available.

All Windridge House products are carefully and expertly handcrafted from stoneware in British Columbia for giftwares retailers. New figures are added annually.



Friendly homes everywhere will want to welcome these delightful little people.

The Wooden Toy Company

39 Wellington Street, East

Oshawa, Ontario

Canada L1H 3Y1

(416) 576-3313

**Contact: John Domonkos,
Manager of Business
Operations**

As our name suggests, The Wooden Toy Company manufactures an extensive line of well designed, high quality wooden toys. Combining Canadian wood species with well thought out play value concepts, our toys stimulate the imagination of children between the ages of three and nine.

Co-ordinating education with play value and safety, our toys are designed to develop senses, utilize imagination and instil a sense of reality in exploring children.

The Wooden Toy Company provides a product line which grows with the development of a child. It also provides a product line which giftware retailers have come to recognize is expected by their customers.

World Wise Inc.

P.O. Box 2713

Winnipeg, Manitoba

Canada R3C 4B3

(204) 261-6483

**Contact: Marcel Baril,
President**

World Wise offers a unique and exciting board game which stimulates the knowledge of geography. Our WORLD WISE game transforms learning about the Global Village into a pleasurable activity. It combines elements from the psychology of learning with suspense and excitement as opponents compete in a race around the world.

In early 1986, WORLD WISE was field tested by teachers' library and resource centre in Winnipeg, and was given a Recommended rating as a useful and stimulating learning tool. Since then, WORLD WISE has been recognized and purchased by hundreds of schools and gift stores from coast to coast in Canada.

WORLD WISE is an appropriate game for both children and adults. It appeals to the younger student while challenging those knowledgeable in geography. Its extra-large board is designed for added eye-appeal. Learning through pleasure is the aim of World Wise.



Educational board game has been widely recognized as an exciting and stimulating approach to learning geography.

Wright-Masters Inc.

P.O. Box 1581

Cornwall, Ontario

Canada K6H 5V6

(613) 932-8373

**Contact: John Wright,
President**

Wright-Masters offers original, fun-to-play, board games for constructive leisure activity. The first two games in our series are MASTER GOLF and MASTER HOCKEY.

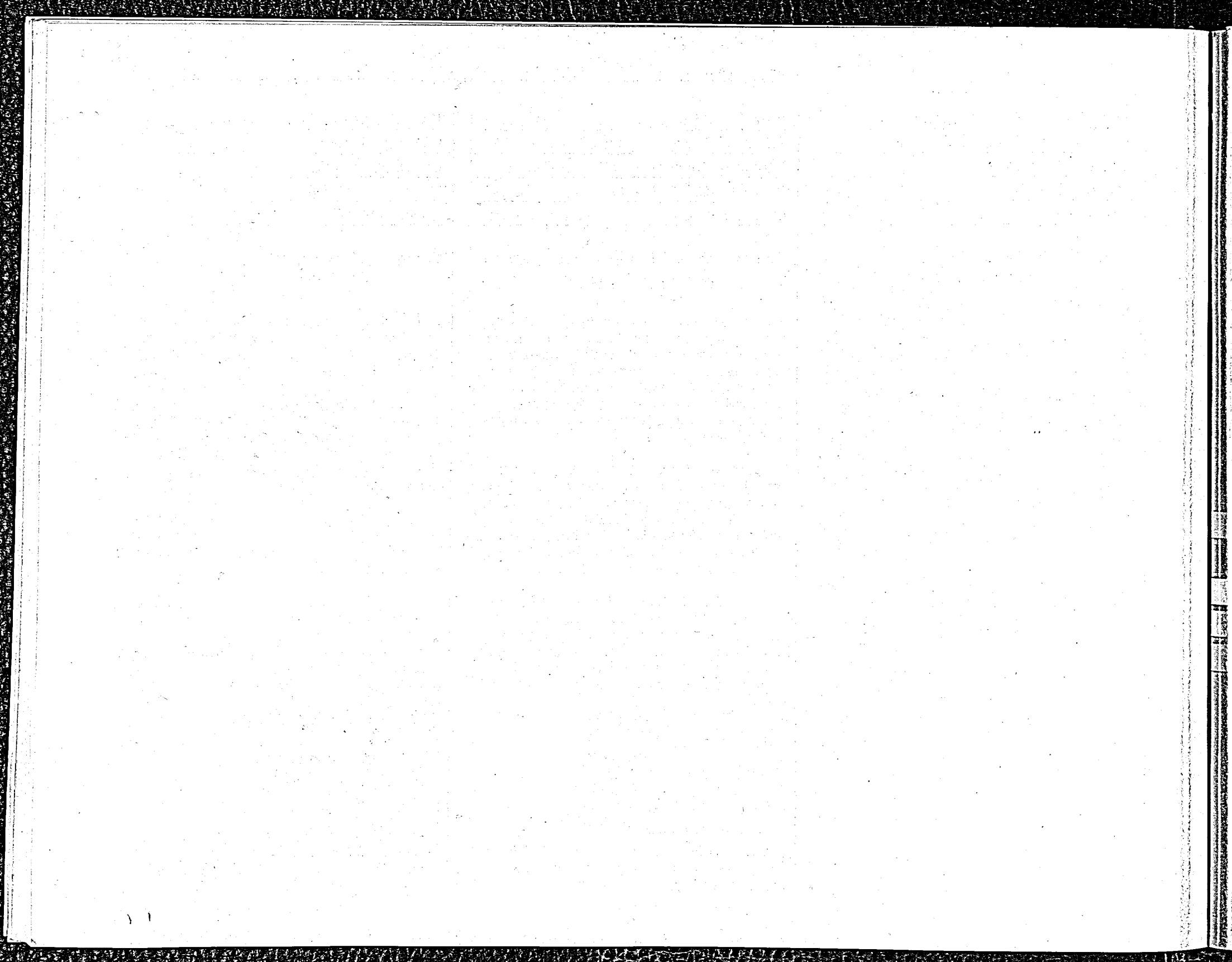
For the beginner, the pro and the non-golfer alike, MASTER GOLF brings an 18 hole, par 71 championship golf course into your living room. Designed for two or more players, this exciting board game will challenge and entertain players with hours of fun.

MASTER HOCKEY, with all the qualities of MASTER GOLF is a tactical board game in which opposing teams are marshalled against one another.

Wright-Master's games are designed to stimulate interest in, and foster an appreciation of, the games they represent, while still providing great enjoyment. They are also designed as fast-moving gift items.



Sports challenges will appeal to players of captivating new concepts in board games.





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Fantasy Copperware of Canada
Indian Crafts & Arts Manitoba
Linea Designs
Sport Images
Trails West Galleries

Wreaths

National Floral

Writing Cases

Tilley of Canada

Useful Telephone Numbers

A. Canada's Trade Commissioners in the United States

1. Atlanta	(404) 577-6810
2. Boston	(617) 262-3760
3. Buffalo	(716) 852-1247
4. Chicago	(312) 427-1031
5. Cincinnati	(513) 762-7655
6. Cleveland	(216) 771-0150
7. Dallas	(214) 922-9806
8. Detroit	(313) 567-2340
9. Houston	(713) 627-7433
10. Los Angeles	(213) 687-7432
11. Minneapolis	(612) 333-4641
12. New York	(212) 586-2400
13. Orlando	(305) 841-7337
14. Pittsburgh	(412) 392-2308
15. San Francisco	(415) 981-2670
16. Santa Clara	(408) 988-8355
17. Seattle	(206) 443-1777
18. St. Louis	(314) 862-0130
19. Washington	(202) 483-5505

B. Canada's Trade Commissioners in Other Countries

Canada also has Trade Commissioners in most major cities throughout the world. Please consult the local telephone directory for further details.

C. The Association

The Canadian Gift & Tableware Association (416) 497-5771

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23. Christian Bell Porcelain Ltd.
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26. Collection Canada Products Inc.
27. College Grant Pottery Ltd.
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29. Continental Gum of Canada
30. Creations du Vagabond Inc.
31. Creative Canvas Co. Ltd.
32. Cumberland County Knitters
33. Cutron Industries Inc.
34. Decorumm. . . Designs Inc.
35. Design Motivation Ltd.
36. Dolphin Manufacturing (1987) Ltd.
37. Domi Creative Woodcraft Inc.
38. Dove Tale Collections
39. D.H. Ussher Ltd.
40. D.M.A. Bronzes
41. D. & M. Ross Handcrafts Inc.
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43. Edenborough Ltd.
44. Fantasy Copperware of Canada (1982) Limited
45. Fine Wine Greetings
46. Fleece Line Ventures, Ltd.
47. F.F. Plastics R.D. Inc.
48. Glassworks
49. Gourmet du Village, Morin Heights
50. Graphica Playing Cards Inc.
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55. Happy Wrapper Inc.
56. Henny's Handcrafts Ltd.
57. Hilborn Pottery Design Inc.
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60. Italglass Corporation
61. J-Craft Wood Products Ltd.

62. JiLi International Marketing Corporation
63. Keirstead Gallery Limited
64. Lambda Crystal Inc.
65. Levinter Industries Limited
66. Libbey St-Clair Inc.
67. Linea Design
68. Lumi-Craft of Canada, 1986, Inc.
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72. Madison Design/Ceramique de Beauce
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81. Namaar Enterprises Inc.
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83. Normandy Industrial Manufacturing Inc.

84. North Columbia Trading Co. Ltd.
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86. The Orange Crate
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88. Parsons-Steiner Canada Ltd.
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90. Pat LaCroix Photography Limited
91. Patrick Plastics Inc.
92. Payne Manufacturing Co. Ltd.
93. Penzex Incorporated
94. The Print Mint
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96. Rawass-Mokry/Westminster Time
97. Rayflam Inc.
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109. Stamford Art
110. Star Covers Illustrated Inc.
111. Steedman Furniture Manufacturers Inc.
112. Tannereye Ltd.
113. Te-Ri Products Limited
114. Tilley of Canada Ltd.
115. Les Tissages au Terroir Inc.
116. Toronto Stained Glass and Graphic Arts Limited
117. Trails West Galleries Inc.
118. Tri-Mate Industries Inc.
119. Triplex Engineering Co. Ltd.
120. Turkey Hill Sugarbush
121. Umbra Shades Ltd.
122. Upper Canada Soap & Candle Makers
123. Wilfred Enterprises
124. Windridge House Pottery Ltd.
125. The Wooden Toy Company
126. World Wise Inc.
127. Wright-Masters Inc.

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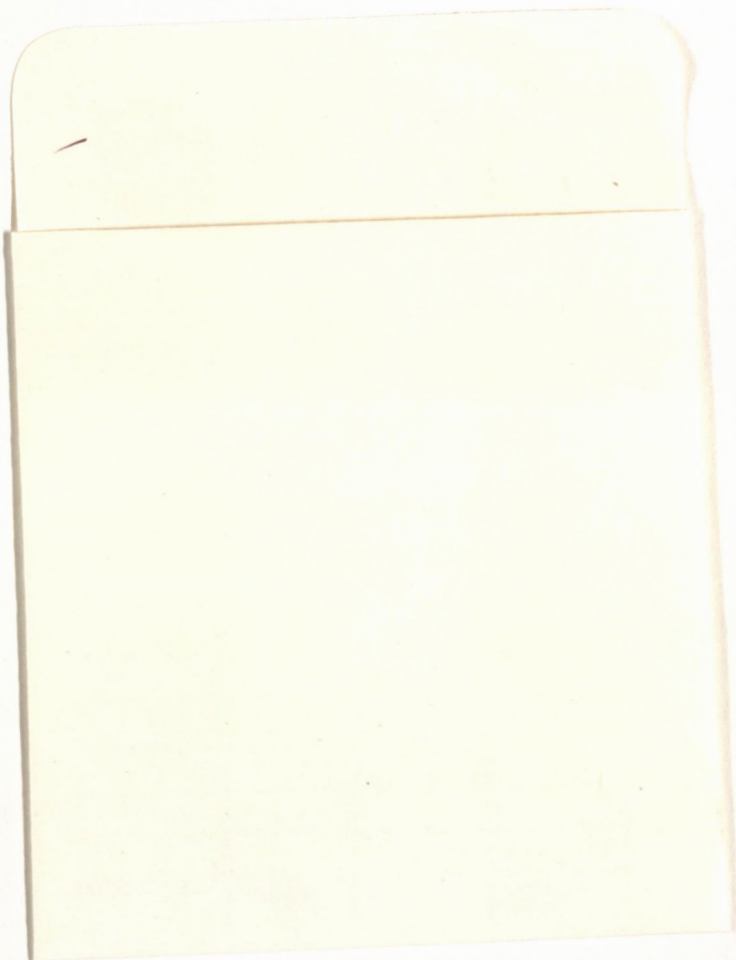
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