

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 22, 1895.

No. 47

COLMAN'S MUSTARD



BEST ON EARTH

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the Finest Selected Herrings. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, **MONTREAL**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND D.F.B.Y STOKING TOBACCOS.

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THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.

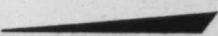


Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street
LONDON, ENG.

First Quality 

Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine



All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

FOR
PURITY



FOR
STRENGTH

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**
"New Process" Soda, finest on the market.

LAZENBY'S

Pickles, Sauces, Tablet Jellies, Flavored Vinegars, Salad Oil, Soup Squares, etc., etc., are all of the highest grade.

FRY'S . . .

100 Prize Medal Cocoas and Chocolates are the ones it pays to sell.

FAULDER'S

Silver Pan Jams and Marmalades you can recommend to your customers as pure.

MACURQUARHT'S

Worcestershire Sauce increases the appetite and aids digestion, and does not have to be recommended every time you sell a bottle.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents
MONTREAL TORONTO

WE NOW HAVE

In running order our new factory for the
manufacture of

Wax Vestas

and are prepared to supply the trade.

Our new factory is equipped with
fine machinery and skilled match-makers
from England and the Continent.

Our products will be found fully
equal to the imported Vestas.

Samples and Prices upon application
to any of our branches and agencies.

The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

Agents: F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ;
Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James
Mitchell, Victoria ; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

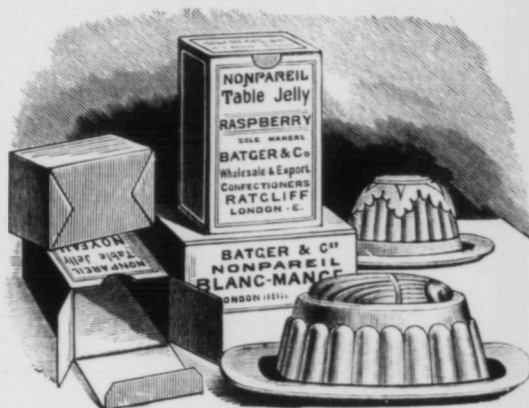
Hudon, Hebert & Cie.
 Geo. Childs & Co.
 L. Chaput, Fils & Cie.
 Ransom, Forbes & Co.
 Laporte, Martin & Cie.
 Lockerby Bros.
 N. Quintal, Fils & Cie.
 Caverhill, Hughes & Co.
 Hudon, Orsali & Cie.
 Carter, Galbraith & Co.

TORONTO

Eby, Blain Co., Ltd.
 Perkins, Ince & Co.
 John Sloan & Co.
 Smith & Keighley
 Warren Bros. & Boomer.

KINGSTON

Geo. Robertson & Son



QUEBEC

Davidson & Co.
 N. Turcotte & Co.
 N. Rioux & Co.
 Langlois & Paradis

LONDON

Elliott & Marr
 M. Masurel & Co.
 Ed. Adams

HAMILTON

James Turner & Co.
 W. H. Gillard & Co.

WINNIPEG

Turner, Mackeand & Co.
 Thompson, Colville & Co.
 Sutherland, Campbell & Co.

ROSE & LAFLAMME

Agents

Montreal

Direct from Japan

We are receiving this week over

2,100 Packages of Japan Teas

Our "VICTORIA" and
"PRINCESSE LOUISE" Brands

In 5, 10, 20, 40, 50 and 80 lb. packages.

Also a full line

Congou and Gunpowder Teas

Write for Samples and Prices before you order elsewhere.

It will Pay you.

LAPORTE, MARTIN & CIE. Wholesale Grocers **Montreal.**

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

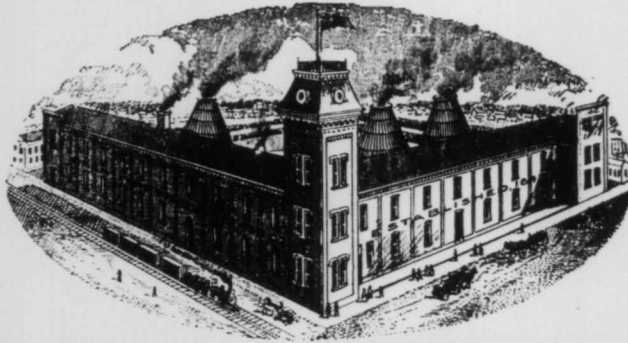
"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 ⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA



FOR . . .
**Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware**

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Increase your Trade and Profits
by selling . . .

Tetley's Teas

IN PACKETS AND BLENDS

Address Canadian headquarters
for samples

14 Lemoine Street **MONTREAL**

BRANCHES AT . . .

Toronto - 128 Richmond St. West

Manitoba
N.W. Territories and } The Hudson's Bay Co.
British Columbia }

Batty's

NABOB PICKLES

AND

NABOB SAUCE

Are unquestionably the finest and most
enjoyable in the world. Have been
awarded

. . . EIGHT PRIZE MEDALS

All wholesalers have them.

Canadian Agents,

J. A. GORDON & CO., - MONTREAL.

"Reindeer" Brand Condensed Goods

Have received Highest Awards at Expositions all over the
World and have also been recommended by the highest
Medical and Analytical Experts, but the best condensed
goods won't keep forever, especially if exposed to sun and
heat. Some merchants are not sufficiently thoughtful of this.

**BUY IN SMALL LOTS AND OFTEN
AND KEEP COOL.**

Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in $\frac{1}{4}$ boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

TURNER, MACKEAND & CO. - Winnipeg

Wholesale Grocers.

FOR XMAS TRADE

BON-BONS

SUPERB EATING

CHOCOLATES

BEAUTIFULLY PACKED

NOVELTIES

IN GREAT VARIETY

GET INTO OUR CHARIOT

WM. PATERSON & SON - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 22, 1895

(\$2.00 per Year) No. 47

DROPS FROM THE EDITOR'S PEN.

Business does not make the man ; man makes the business.

* * *

Success is attained by climbing, not by taking the toboggan slide.

* * *

When a business is wound up by the courts it does not go again.

* * *

A merchant is not well ballasted unless he possesses "sand" as well as gold.

* * *

None of us are all we pretend to be. And no one knows it better than ourselves.

* * *

Honesty is the best policy in business. But common sense is just as essential.

* * *

Saint John is not too saintly to scheme, and that successfully, for a winter port.

* * *

All advertising on fences may not be offensive, but a great deal of it is useless.

* * *

There is one satisfaction regarding sour merchants : like sour lemons they shrink away.

* * *

It does not follow that because a grocer keeps Mumm's goods he should keep mum his tongue.

* * *

Merchants who are careful about the to-morrow and careless about the to-day should not be emulated.

* * *

It is not a question these days as to who has the best goods, but who has the best method of selling them.

* * *

Prof. Stephens told a Globe reporter that 4,000 years hence the blue waves of Ontario will be rolling over Hamilton. They may. But the waves of thought that have eman-

ated from Hamilton will be rolling over the wide world.

* * *

The difference between the burglar and the "dead beat" is that one helps himself, while the other is helped by the merchant.

* * *

The difference between Manitoba and British Columbia is that one is rich in golden grain and the other in golden metal.

* * *

He who openeth his mouth to speak evil of his competitor lifeth at the same time the veil that hideth his own imperfections.

* * *

A question in the rule of three : If a by-election will stir up the business instincts of a Cabinet, what will a general election do?

* * *

It is significant that the Beaver Company should supply the first steamship line running out of St. John : the beaver gnaws its way.

* * *

Egotism and egg nog may build up a merchant's spirits, but they take from, rather than add to, the possibilities of his success in business.

* * *

With all the squeezing and tossing the markets get from the bears and the bulls, it is no wonder they sometimes fail to exhibit much life.

* * *

It is only natural that the Dominion Cabinet should be liberal in its bestowal of honors to professionals : Blood runs thicker than water.

* * *

The Consumers' Gas Co., of Toronto, is not likely to let cheaper gas out of their gasometers until the strong arm of the law squeezes it out.

* * *

What Canada wants is hard-headed business men in the counsels of the country. We have been cursed with thick-headed

partisans long enough. It does not matter much whether we have Grit or Tory in power. But it does matter a great deal whether men called to the Cabinet are selected because they represent some creed, or for their business acumen.

* * *

Will The Hamilton Herald kindly inform us whether there is any truth in the rumor that the Customs Department has ruled that Hamilton's tunnel is a pea blower?

* * *

It is said the grocers of Milwaukee have nearly disposed of the street pedlars. They must be wizards : the grocers of course. The pedlars are—well, supply the ellipsis yourself.

* * *

Essex merchants have decided to close their stores at six o'clock on Tuesdays and Fridays during the fall and winter. There is poetry in this, as well as rhyme in the last syllable of "Essex" with six.

* * *

It is all very well to moralize about people doing things in the dark they would not dare do in the sunlight. There are some things that it is no: wise to do in the sunlight : cleaning store windows for instance.

* * *

The Philadelphia retail grocers have combined to exact a guarantee from jobbers and manufacturers that all goods sold them are such as meet the requirements of the pure food law. "Be sure you're right, then go ahead," is evidently the motto of the Philadelphia grocers, in spirit if not in word.

* * *

To grant the farmer credit for one year would not be so bad if the wholesaler would the retailer, the manufacturer the wholesaler, and the wage-earner and the producer of the raw material the manufacturer. As long as this is not done retailers who give a year's credit are bearing the greater proportion of the burden. It is no wonder some of them are round-shouldered, financially.

SHIPPING FROZEN MILK.

A YEAR ago a Danish merchant experimented by taking Danish milk, which is peculiarly delicate and rich in flavor, freezing it by the use of ice and salt, and sending it in barrels by rail and steamer to London, Eng. On its arrival the milk proved to be as sweet and well tasting as if it had been just drawn from a cow in the middle of Denmark.

The milk was so much in demand and proved so profitable an article of commerce that the exporter immediately took out a patent on the shipment of frozen milk from Sweden and Denmark to London. He then sold the patent to a stock company with large capital, which on February 1st last bought one of the largest Swedish creameries, converted it into a factory, and, having put in a special freezing apparatus, began on May 1st the export of frozen milk in large quantities.

When the milk is received from the farmers, it is pasteurized, that is, heated to 75 deg. Celcius, and then immediately cooled off to 10 deg. C., and now the freezing is commenced. Half of the milk is filled into cans and placed in the freezing apparatus, where it will be thoroughly frozen in the course of three hours. The frozen milk is then filled into barrels of pine, the only kind of wood that can be used. The barrels, however, are only half filled with this frozen milk, the balance being filled with the unfrozen milk.

This way of packing has proved to be the only practical one, as part of the milk has to be frozen in order to keep the whole cold, and part has to be in a flowing state in order to get the barrels exactly full, which is necessary in order to avoid too much shaking up on the road, by which the cream would be turned into butter; the floating masses of ice at the same time prevent the unfrozen milk in setting the cream. Milk which is treated in this way has proved to keep quite fresh for twenty-six days. Every barrel holds one thousand pounds of milk, and twice a week there will be shipped fifty barrels, making in all 100,000 pounds of milk a week.

The time may not be far away when the dairy farms of Canada may be sending not butter and cheese, but frozen milk and cream, to the large centres of America and Europe.

NICE PARTNERSHIP POINT.

Judge Gill rendered a judgment in Montreal last week which tends to settle a very difficult question of law. The judgment was in the case of Avila Lecompte vs. Chs. Duclos, restaurateur. Mr. Lecompte seized moneys in the hands of Mr. Duclos' partner in virtue of a judgment. The partner denied that anything was owing to Mr. Duclos, as it was impossible to calculate what was com-

ing to him from the profits. These ran on from day to day and they could not be liquidated. To stop moneys of a partner by seizure would be to injure the business of the other partners and their profits might be affected by the seizure. Judge Gill refused to look at matters in that light, and he declared the seizure good and valid.

A SOAP THAT FLOATS.

Wright & Copp, Toronto agents for the St. Croix Soap Manufacturing Co., St. Stephen, N.B., are placing "Sea Foam," a toilet and bath soap, on the market with great success. Many wholesale grocers have oversold and find difficulty in filling orders promptly. The company, however, are doing their utmost to fill orders and promise a car for Toronto this week. "Sea Foam" is a floating soap, and will retail at 5c. per cake. A handsome and striking lithographed hanger is being issued by the firm as an advertisement of this soap. In the foreground of the picture is a colored boy enjoying his bath with "Sea Foam" soap, while a dog is waiting in expectancy for his turn.

CREAMERIES' ASSOCIATION.

The eleventh annual convention of the Ontario Creameries' Association will be held in Cornwall on January 14, 15 and 16, 1896. The association expects to make this the most important gathering of dairymen yet held under its auspices, and have secured some of the most eminent men in Canada and the United States, including Hon. John Dryden, Minister of Agriculture, Toronto; Prof. J. Robertson, Dominion Dairy Commissioner; Prof. Dean, Guelph; Prof. Fletcher, Experimental Farm, Ottawa; Prof. W. P. Brooks, Dairy School, Amherst, Mass.; A. A. Wright, manager of the Renfrew Creamery, and others. It is understood that the Cornwall Board of Trade, which has been lying dormant for some time, will reorganize for the purpose of extending a fitting reception to the delegates.

WESTERN ONTARIO TRAVELERS.

At the quarterly meeting of the Western Ontario Commercial Travelers' Mutual Benefit Society, held in London on Saturday, the following officers were unanimously elected for 1896: President, L. P. Blackwell; first vice-president, R. W. Coates; second vice-president, George A. F. Jackson; treasurer, W. S. Case (re-elected). Directors—For London—George H. Glass, C. W. Nichols, Alf. Russell, J. M. Logan, George Axton, Joseph Pocock, James A. Smith, W. H. Mohan, M. F. Irwin, and T. H. McCurdy. The Toronto directors are: F. W. Heath, R. H. Greene, and F. W. Grew. The by-laws of the society were revised, the principal change being the fixing of six statutory assessments per annum.

WELL-KNOWN GROCER DEAD.

Thomas Stephen Edwards, a well-known St. Thomas grocer, died at the Amasa Wood Hospital Thursday night, of brain affection, in his 58th year, after a month's illness. Deceased was born at Lobo, and came to St. Thomas in 1884, where he opened out a grocery and crockery store, which he continued until a short time ago. Deceased was a prominent member of the Centre street Baptist church. He leaves, besides his wife, one son, A. T. Edwards, grocer, Talbot street east, and one daughter, Mrs. R. D. Kilgour, London. He was a member of St. David's Lodge, No. 302, A. F. & A. M., and No. 76, I.O.O.F., and was insured in the latter for \$2,000. The funeral took place on Sunday, at 9.30 o'clock, from the residence of his sister-in-law, Mrs. J. W. Edwards, 155 Wharncliffe road, London West, to Lobo cemetery.

DIFFERENT SUGAR STATISTICS.

An English trade journal says: At no time in the history of the beet sugar industry, since it acquired any influence as an important factor in the world's production of the article generally, have the estimates of the new crops on the Continent and visible supplies in all countries differed so much from the actual average of former years as they have done this season; and instead of assisting the trade in forming a correct idea of what is likely to be the aggregate yield for 1895-96, the calculations put forward by opposite parties have been perplexing in the extreme to those who have wished to come to a right conclusion in a matter so full of interest to the refiners, the dealers, and consumers.

INVITATION TO AMERICANS.

Blueberry pie, such as New England mothers used to make.—Sacramento Record Union.

Say, you Record Union man, you want to quit that! Do you hear? It's thirty years since we ate our last blueberry pie (a whole one, too,) back in the hills of the old Bay State, and the delicious taste lingers yet. The sight of those headlines brought it all back, but actually we hadn't the heart to read the article through. Please don't do it any more and awaken appetites that can only be appeased in one place in the world, and that place 3,000 miles away.—Bakersfield Californian.

Come home, brothers! Blueberry pie, squash pie, mince pie—come home! We are in the pie belt, and it's only a few weeks to Thanksgiving. Come home!—N. E. Grocer.

Come home, ye three wandering children. Come home within the folds of the Union Jack, and delight yourselves upon turkey, cranberry sauce and pumpkin pie on Thanksgiving and good old English plum pudding on Christmas.

The movement of lumber this fall from Owen Sound is only limited by the number of vessels which can be secured for the trade. The offer of \$2 per thousand to Detroit and \$2.50 to Buffalo or Tonawanda was made. Every vessel that can be put in commission is making a harvest. Coal from Ashtabula brings 50c. per ton as compared with 35c. last year.

Looking Ahead to the Holidays

We have in store—

Boxes Imperial Cabinet
 1/4 Boxes " "
 Boxes Connoisseur Clusters
 1/4 Boxes Connoisseur Clusters
 Boxes Crescent Loose Muscatels
 1/4 Boxes Crescent Loose Muscatels
 Boxes Dessert Clusters
 Boxes Extra Dessert Clusters
 1/4 Boxes Extra Dessert Clusters
 Royal Buckingham Cartoon
 Finest Double Crown Loose Muscatels

Boxes Selected London Layers
 1/4 Boxes Selected London Layers
 Boxes Black Baskets
 1/4 Boxes Black Baskets
 Boxes Choice Clusters
 1/4 Boxes Choice Clusters
 Boxes Royal Clusters
 Boxes Finest Sultanas
 Boxes Good Sultanas
 4-Crown California Raisins
 3-Crown California Raisins

Boxes Fine Off-Statk Valencias
 Boxes Selected Valencias
 Selected Valencias, 7-lb. boxes
 Boxes Layer Valencias
 Cases Extra Choice Vostizza Currants
 Cases Fine Vostizza Currants
 Cases Finest Patras Currants
 Cases Finest Filatra Currants
 Barrels Fine Filiatra Currants
 1/4 Cases Provincia's
 1/2 Barrels Provincials

In addition, a full assortment of **NUTS, SHELLED ALMONDS, PEELS, PRUNES, FIGS, Etc., Etc.**

LUCAS, STEELE & BRISTOL, - - - HAMILTON

Arriving in a Few Days

Finest New Layer Dates

Choicest New Grenoble Walnuts

Order early so that we can rush shipments immediately on arrival of goods.

JAMES TURNER & CO.

HAMILTON

LIPTON'S TEAS

We expect to fill all orders next week.

Full Assortment }
 now in store }
 VALENCIA RAISINS
 SELECTED Do.
 EXTRA Do. Do.

CURRENTS, all grades. CURRENTS, cleaned. BLUE FRUIT. NUTS. PRUNES.

BALFOUR & CO. - - - HAMILTON

MALAGA FRUIT

Imperial London Layers, boxes.

Imperial Cabinets, boxes and $\frac{1}{4}$ boxes.

Connoisseur Clusters, boxes and $\frac{1}{4}$ boxes.

Extra Dessert Clusters, boxes and $\frac{1}{4}$ boxes.

Royal Buckingham Clusters, boxes and $\frac{1}{4}$ boxes.

ALSO

California Imperial Layers.

California Russian Clusters.

NOW IN STORE

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

THE EARLY CLOSING BY-LAW.

THE CANADIAN GROCER has been asked by one of its subscribers in Quebec for fuller information regarding the early closing by-law lately enacted by the Montreal City Council. The law in full is as follows :

NO. 222.

BY-LAW CONCERNING THE EARLY CLOSING OF SHOPS.

Passed October 31, 1895.

Whereas, in virtue of the provisions of the Provincial Act : 57 Victoria, ch. 50, sec. 1, the Council of any city or town is empowered to pass by-laws ordering the closing of certain shops at certain hours ;

Whereas, in virtue of the provisions of another Provincial Act, 52 Victoria, ch. 79, sec. 141, the Council of the City of Montreal may impose a penalty for each and every infraction to its by-laws.

It is ordained and enacted by the said Council as follows :

Sec. 1. The shops in the City of Montreal, during the whole year, shall be closed at eight (8) o'clock p.m., and the same shall remain closed until five (5) o'clock the following morning ; nevertheless, this provision shall not be construed to include Saturdays, Mondays, and the eve of holidays.

Sec. 2. Nothing contained in the present by-law shall, during the time shops are to remain closed, prevent the sale or delivery of merchandise which may be required in cases of death, sickness or accident ; nor, in

drug stores, the sale or delivery of medicine or surgical instruments or apparatus.

Sec. 3. The word "shop" shall be held to mean any establishment or place where merchandise is exposed or offered for sale retail, but shall not apply :

(1) To the establishments wherein tobacco only is sold, as well as such articles as are required in connection with the use of tobacco, such as pipes, cigar holders, matches, etc. ;

(2) To the establishments or public resorts where newspapers, periodical reviews, magazines, etc., only are sold ;

(3) To hotels, saloons, taverns, restaurants, cafes or licensed establishments wherein spirituous, alcoholic, or fermented liquors, to be drunk therein, are sold retail ;

(4) To fruit and candy shops, etc.

Sec. 4. The word "closed" or "closed shop" shall mean not open for the sale of merchandise or for the admission of customers, purchasers or the public generally, during the time stipulated in sections 1 and 2 of the present by-law ; but shall not be construed in such a way as to render obligatory the discontinuance of one or more sales begun at the hour fixed for closing.

Sec. 5. The stores wherein are established post offices may remain open, but only for the postal service.

Sec. 6. Any merchant or person in the employ of any merchant, who keeps a shop open, or offers for sale any merchandise in such shop, or store-room, cellar or outbuilding connected therewith, in violation of the

provisions of sections 1 and 2, shall be liable to the penalty hereinafter provided.

Sec. 7. Every person offending against any of the provisions of this by-law shall be liable to a fine, and in default of immediate payment of said fine and costs, to an imprisonment, the amount of said fine and the term of said imprisonment to be fixed by the Recorder's Court, at its discretion ; but such fine shall not exceed forty dollars, and the imprisonment shall not be for a longer period than two calendar months ; the said imprisonment, however, to cease at any time before the expiration of the term fixed by the said Recorder's Court, upon payment of said fine and costs, and the said offender shall be liable to the same penalty for each and every day that such violation or contravention shall last, which shall be held to be a distinct and separate offence for each and every day as aforesaid.

Sec. 8. This by-law shall come into force on the first day of May, 1896.

FOR PORRIDGE OR PUDDINGS.

E. D. Tillson, of Tilsonburg, Ont., is sending out circulars calling attention to his "peerless farinaceous food," Flake Barley. All grocers should carefully read these circulars, for this flake barley makes a pleasant change for oatmeal as a porridge, cooking up white and flaky, if properly prepared, and also constitutes, in the shape of a pudding, a delicious dessert.

We Don't Blow



Because

values are the

About the hundreds of Tons of Broom Corn purchased and used by us during our season's trade.

Our immense output of all grades of Brooms is the most tangible way of showing the trade and public in general that our best, and that we lead all manufacturers in this line of goods.

When your stock is low write us for prices.

H. A. NELSON & SONS, Toronto and Montreal

Malaga Fruit

BEST PACKERS. LOW QUOTATIONS.

Also it will pay you to place your order for

Eleme Figs with

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

The Great Bread Producer

OBELISK **OBELISK**

The Bakers' Favorite Flour    The Always Satisfactory Flour

OBELISK **OBELISK**

REGISTERED

Unequaled for Economy

✦ **E. D. TILLSON, Tilsonburg, Ont.**

FLAG-SHIP BRAND

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

TRADE CHAT.

IT IS proposed to make Chatham, Ont., the headquarters of the Erie mills, instead of St. Thomas, as at present.

Rodney, Ont., people want a roller flour mill.

Huston & Co., Glencoe, Ont., are building a cellar and cold storage room.

A quarter of a million bushels of wheat are being marketed daily in the province of Manitoba.

Thompson, Codville & Co., wholesale grocers, Winnipeg, have opened a branch warehouse at Nelson.

G. A. Bigelow & Co., Nelson and Rossland, are contemplating the disposing of their Rossland branch.

E. G. Chamberlain, Parkhill, Ont., produce merchant, will shortly ship a quantity of poultry to Germany.

It is expected that the Sandwich hatchery will have over a million whitefish fry to put into the lakes next spring.

A co-operative creamery company is being organized at Langley. The capital is to be \$5,000 in shares of \$5 each.

It is reported that steps are being taken to start a cheese factory in Salem, Wellington county, Ont., next spring.

The opening of the Fruit Growers' Convention in Woodstock has been postponed from Tuesday evening, December 10, until Wednesday morning, December 11, at 10 o'clock.

The business houses of Chatham, Ont., are very busy. The roads in the country are splendid at present, and an exceedingly large number of farmers take advantage to visit the city.

Rumor has it that Thomas Edwards is going to start a general store at Springhill, Ont. The farmers in that vicinity are offering great inducements to whoever has pluck enough to start in a profitable business.

George McKenzie says that if the citizens of Wingham who subscribed \$500 to a flax mill to be erected there will stand by their offer, he will give the site as promised, the mill and barns to be equal in capacity to either Blyth or Brussels mills.

The best advertising a merchant does is in connection with the disposal of his odds and ends, his "bargains." This attracts people to his store, interests them while they are there, and sends them away with the impression that the store is a place where benefit is derived.

R. J. Graham, Belleville, who has been operating a cheese factory at Ridgetown, Ont., under the supervision of R. H. Hart, has decided to hold a public meeting, and see if they are willing to give the factory a fair patronage. Otherwise he will close it up.

Frank Dowler, of the Great Cash House, Guelph, has concluded the purchase of the

confectionery store occupied by George Williams and owned by James Mays. Mr. Dowler will connect this new premises with his present large store, and thus secure more than double the accommodation he has at present. It will be the finest emporium west of Toronto, and will be conducted on the departmental principle.

The following new post offices have been opened in Ontario: Beaver Mills, Algoma, Robert Reid, postmaster; Elmsdale, Oxford, N.R., H. J. Smith; Erasmus, Wellington, N.R., George Wood; Langman, Simcoe, N.R., Richard Langman; New Canaan, Essex, S.R., Mrs. Ellen Neal; Zenda, Norwich, Oxford, S.R., C. J. Banbury. Offices closed: Gertrude, county of Simcoe, E.R., closed 1st October; Muskoka Mills, district of Muskoka and Parry Sound, closed 1st October.

W. A. Fraser, manager of the Government oil boring party at Athabasca Landing, arrived in Toronto on Monday. The oil well is down 1,700 feet and arrangements have been made to go still deeper. The work will be continued during the winter whenever the weather permits. Although oil has not yet been struck, the boring shows that the strata calculated upon by the geologists are there. This information is of great practical value in any case, and if oil is found of course the advantage will be incalculable. Gas has been struck at various depths.

The Chatham Board of Trade is showing signs of return to life. The adjourned meeting was called for Friday night, and by the regulation time a quorum had turned up. The proceedings were interesting throughout and the debates were spirited. The meeting decided that it would like very much to have the head office of the Stevens-Campbell Milling Co. located here; that the removal of the bar at the mouth of the Thames was an absolute necessity; that natural gas should be obtained for Chatham, and that the aldermen should be elected by a general vote. No motion was taken in the last-mentioned matter, but the general impression of the meeting seemed to be opposed to the present system of electing aldermen.

LATE BUSINESS CHANGES.

The grocery stock, etc., of the late J. R. Brown, of Tilsonburg, Ont., is to be sold by auction on Nov. 27.—J. R. Abbott, grocer, Lovering, Ont., has been succeeded by Thos. Shaw.—John McKinnon, general store, Everton, Ont., has sold out to Geo. Martin.—Wm. Wright, miller, Bradford, Ont., has been burned out.—The stock of A. L. Vanasse, general store, Cowansville, Que., is to be sold.—Thos. Deery, poultry and eggs, Montreal, has assigned, and creditors are to meet on Nov. 28.—J. B. Boursier's grocery stock at Ste. Cunegonde, Que., was sold at 55c.—Anthime and Joseph Des-

marais are partners as A. Desmarais & Fils, St. Hyacinthe, Que.—G. M. Jackson, general store, has been succeeded by Hambley Bros.—Alfred Oram, baker, Prince Albert, Man., has sold out to Harry McCall.—R. H. Williams, general store, Regina, N.W.T., has opened a branch at Balgonie.—Roderick Ross, general store, Selkirk, Man., has sold out to M. Finklestein.

WILL HELP CANADA'S FAST LINE

One of the most important decisions of the Imperial Government for a long time, as far as Canada is concerned, was arrived at on Tuesday. It was nothing less than a decision to give \$375,000 per annum to supplement the Dominion subsidy of \$750,000 for a fast Atlantic line. Young Canada feels several inches taller to-day.

TURNIPY BUTTER.

"Tell the country dealers not to send in turnipy butter," said a well-known Toronto produce man the other day to a representative of THE CANADIAN GROCER.

This is good advice, and outside merchants should heed it. Moreover, they should take care in packing butter not to get any turnip butter into the tub, for no matter how little you put in it "leavens the whole lump."

These remarks are called forth by the arrival of a lot of turnipy butter on the Toronto market. Farmers are beginning to feed turnips now, and have to be watched. In the present state of the market turnipy butter counts for little.

OPENING UP IN MONTREAL.

So greatly has their business in Montreal and throughout the Eastern Provinces increased that Chas. Boeckh & Sons have found it necessary to open up warerooms in Montreal.

They have selected the large five-storey stone building at 301 St. Paul street for this branch establishment, and hope to have it running in full swing by Dec. 1, or thereabouts.

The building is one of the most modern style and is fitted with the latest improvements, including hydraulic elevators, etc.

At this address full lines of the firm's brushes, brooms and woodenware will be kept.

All manufacturing will still be done in Toronto, and all stock will be carried to Montreal in carload lots.

The enterprise of this house in thus extending operations is to be commended.

Only the purest ingredients used in a cough drop that will stop the most irritating and painful cough—B. F. P.—made by the Toronto Biscuit and Confectionery Co., Toronto.



PACKED IN
WHITE
OPAL
POTS

Always in Stock by our Agents :

BAULD, GIBSON & CO.
C. & E. MacMICHAEL
BEATTIE & ELLIOT
ROSE & LAFLAMME
WM. FORBES
HUDSON'S BAY CO.
A. D. HOSSACK

- Halifax, N.S.
- St. John, N.B.
- Quebec
- Montreal
- Ottawa
- Winnipeg
- Vancouver, B.C.

A. F. MacLaren & Co. - Toronto

A POINTER TO POSTMASTERS.

Notice has been issued to postmasters in Canada, enjoining them to exercise extreme care in redirection of letters. In a recent case a letter addressed to a commercial traveler, who was about to visit a certain place, was sent away from the post-office of that place to a neighboring office for the altogether insufficient reason that no person by the name mentioned in the address was accustomed to call at the first office, while a person of similar name was known to live near the second office. The result was that the letter was opened by a wrong party, and the proper addressee failed to receive it, to his great inconvenience and disappointment. It would greatly help to insure prompt delivery of letters intended for commercial travelers if parties posting such letters would endeavor so to address them as to make it evident that they are not intended for permanent residents of the same name in the localities where they are to be delivered.

DROP IN TRANSVAAL SECURITIES.

The London Economist now estimates that the depreciation in the value of Transvaal gold mining securities since the slump began in September is £78,000,000, allowing nothing for the decline in the market valuation of shares for which it is now im-

possible to obtain a quotation. Outside of the Transvaal stocks the fall has been worse. For instance, the shares of the Chartered British South Africa Co. alone have declined £10,000,000, and the Beers mining shares £5,500,000. The Economist agrees with the opinion that the recovery in values will be slow.

REFUSING TO SELL SUGAR ALONE.

A London woman, who has recently returned from a visit to New York, stated to a friend of mine that she noticed in some of the grocery stores there that an order for sugar alone was refused. If they wanted sugar they also had to purchase something besides. "I think the idea is a good one," remarked by friend. —Canadian Grocer.

We do not see how a grocer can refuse to sell any article in stock. If sugar is offered at or below cost it is done for advertising purposes, and nothing would be more likely to drive away customers than to refuse to comply with their demand, especially if they were induced to come through the attraction of cheap sugar. We do not believe in making a leader of sugar, or any other staple that everybody must have. Those articles sell themselves. Make goods prominent that afford a profit, and let the "drives" be such as indicate originality of action, and which tend to enhance the reputation of the store.—American Grocer.

PERSONAL MENTION.

William Ince, sr., partner of the firm of Perkins, Ince & Co., wholesale grocers, Toronto, has been elected vice-president of the British Canadian Loan and Investment Co.

J. E. Ganong, of the St. Croix Soap Co., manufacturers of "Surprise" and "Sea Foam" soaps, St. Stephen, N. B., is in Toronto this week.

John Ransford, of the Canadian Salt Association, Clinton, was in Toronto this week prospecting for business.

Charles Parsons, city traveler for John Sloan & Co., Toronto, unfortunately sat upon an infant in a street car the other day and terribly crushed it. As it was his own, however, and made of soap, no proceedings for damages have been instituted.

WHAT A DOLLAR PREVENTS.

'Tis now the prudent mother
Lets her children widely rove
Lest they hear their father talking
When he's putting up the stove.—Ex.

MORAL.

Have your stoves put up by experts,
Of your children have a care.
Pay the hardwareman a dollar
And your husband will not swear.

Sense and cents—He who is possessed of the first will spend the latter in procuring cough drops. Have on hand B. F. P. cough drops if you want him to come back to your counter.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..



SOLD EVERYWHERE.

MANUFACTORY: LONDON, E., ENGLAND.

The Fruits of Good Living

Are found in our varied stock of Mediterranean Productions. We have currants packed in "Greece," also currants in 1/2-bbls. and cases.



Haycastle
Paradise and . . .
Choice Filiatra

YOU WILL MAKE A MISTAKE

If you put off buying. The market is advancing rapidly. We have private advices from Greece to the effect that there is very little fruit left. Not enough to supply the demand.

This advice is worth money to you. If you are not full, it will pay you to secure a small-sized jag (of currants).

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

DON'T TRUST TO LUCK

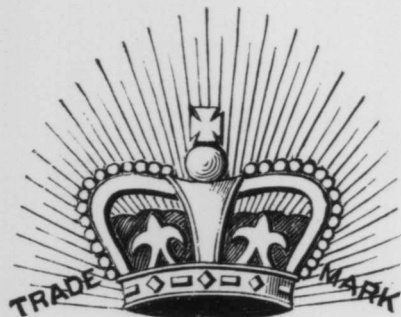
Sage . . .
Summer Savory
Thyme . . .
Sweet Marjoram and
Poultry Dressing

It may assist you, but more often leaves you in the lurch. Use **good judgment** and buy our line of seasonings, you will sell them at once.



The SNOW DRIFT CO. = Brantford, Ont.

THIS CROWN is the trade mark
of the leading line of . . .



REGISTERED

UNSURPASSED FOR QUALITY

Flavoring Extracts

. . . ON THE MARKET . . .

ROBERT GREIG & CO.

. . . MONTREAL

GROGERS'
SUNDRIES
EXTRACTS
MUSTARD
KETCHUP
OILS, ETC.

THE CANADIAN GROCER

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PEDLAR QUESTION IN TORONTO.

THE long-pending litigation between the City of Toronto and the pedlars regarding the legality of the by-law preventing pedlars from plying their avocation in King, Queen, Yonge and Dundas streets and Spadina avenue, has at last been settled.

The pedlars have won after the case has traveled, with various results, through the different courts up to the Privy Council of the Empire.

The by-law in question was passed in October, 1891. The following September the pedlars endeavored to quash it. Failing, they went to the Court of Appeal, and there met with no better result. By no means satisfied, they brought the matter before the Supreme Court. Here they were successful, the sitting judges, by three to two, declaring the by-law ultra vires. The city then appealed to the Privy Council of Great Britain, but that august body has upheld the ruling of the Supreme Court of Canada.

Until quite recently the pedlars, on the advice of their counsel, have not been paying license fees, it being held that the result of the then pending litigation might affect the validity of the whole by-law, as well as the clause prohibiting peddling.

Impatient, however, awaiting the decision of the Privy Council, Toronto civic authorities some weeks ago decided to enforce the by-law as far as it related to the license fees. As a result, scores of offenders have been before the Police Magistrate and fined; and there are more to follow. One Police Court case was appealed, but Judge McDougall disallowed it.

As the by-law now stands, minus its prohibitory clause, it is the same as passed by the City Council in 1891. And the authorities are bent on enforcing it.

The fees under this by-law are as follows:

Horse and wagon, \$20; push cart, \$7.50; pedlar with large basket or creel, such as Italians carry on their shoulders, \$2.50; pedlars on foot with all kinds of goods, \$2.50; pedlars with pencils, threads, needles, etc., 10c. Fish pedlars—With horse and wagon, \$10; with hand barrow, \$2.50; with basket, 10c.

Although the by-law of 1891 has been maimed in one of its important features, the merchants who have championed the movement for more perfect regulation of pedlars should not be discouraged. They have only been defeated at one point; and there are other points at which it is possible for them to rally their forces and secure what has now been denied them.

During the argument of the case before the Privy Council the law lords intimated that while the city had not the power to prohibit pedlars from going on certain streets, it certainly had the power to regulate. For instance, the city could say on which side of the street pedlars may be permitted to ply their avocation. It also had the power of defining certain hours and enacting discriminatory fees.

Obviously, then, the City Council has yet a powerful weapon in its hand for abating the pedlar nuisance on the leading and crowded business thoroughfares of the city. There are many other ways of killing a dog besides hanging it.

What Toronto needs, and needs badly, is a charter. Montreal has one; and there is no valid reason why the "Queen City" should not be placed on an equal footing with the "Commercial Metropolis" in this respect.

Concomitant with the advance of civilization is the tendency to increased freedom of provinces and municipalities in matters appertaining to their internal government. And rightly so.

Ideal provinces or municipalities are built up only by action from within. The Federal power cannot know what is best for the province or the province for the municipality, any more than can the mayor of a city best discern the requirements of each home within his municipality.

It will probably be some time before Toronto will be able to procure a charter. And in the meantime those who desire a more vigorous by-law for the regulation of pedlars should make good use of the powers they possess.

The city cannot prohibit pedlars from coming on certain streets, but they can make them pay a price in proportion to the nuisance they create. The magnitude of that nuisance pedestrians and drivers of vehicles are better able to testify than even the mercantile community.

But while working for the one, agitation for the other can be inaugurated.

CANNED TOMATO SITUATION.

THE situation in canned tomatoes is more interesting than it has been for some time. THE CANADIAN GROCER has come to this conclusion after a careful investigation.

It is now generally conceded that although the pack is of fairly good proportions, it is not as large as anticipated.

The tomatoes which were coming into the factories at the opening of the packing season appear to have been on the whole rather above the average in quality. In some districts, for instance, where last year only 11 to 12 cans were obtained from a bushel of tomatoes, this year 15 to 18 cans were secured. Basing their opinions on this, the canners anticipated an enormous pack. Then, what was natural under the circumstances, most of them pushed sales with more than the usual quantity of vigor. This, however, induced buyers to hold off, they accepting only such offers as were pretty low. And some of the offers were low. Some transactions are said to have been made as low as 65c. But these were exceptional cases, and were, in at least one or two instances, necessitated by the demand of the banks for money. It should be pointed out, however, that the tomatoes sold at the extremely low figures were not the well-known standard brands.

The lowest price ruling to day for what are termed standard brands is 70 cents per dozen delivered. There have been transactions during the past few days at these figures. Some packers, however, who were willing to accept that figure a week or so ago, are now demanding better prices.

The fact of the matter is that within the last three or four weeks there has been a realization of the fact that the pack, while of goodly proportions, is not as large as people two months ago believed it would be.

As a result of this fact there has been a good deal of quiet buying on the part of wholesalers: Anything offered at a fair price they have taken. In pursuance of this some good-sized contracts have been made.

Although wholesalers held off during the early part of the season, as a result of the freer buying of the past few weeks, jobbers have much larger stocks at their command than they had a year ago. Much of these stocks may not be in the warehouses of the purchasers, but that does not alter the fact that the wholesalers have the goods.

As a concomitant of these heavy purchases by the wholesalers there has, of course, been a corresponding decrease of supplies in first hands.

THE CANADIAN GROCER has evidence enough to warrant the statement that at least four or five of the factories have disposed of practically all their stock. And among these are numbered some of the

principal ones. We know of one factory that the other day had to purchase five hundred cases in order to complete its orders.

A few weeks ago a certain wholesaler in Toronto was approached by two or three packers, who importuned him to manipulate a sort of corner on tomatoes. At any rate they wanted him to purchase all the tomatoes available and they would co-operate with him.

This, however, may indicate many things: it may mean the creation of a corner for the purpose of controlling the market and appreciating prices; or it may mean the creation of a store to which the packers could go and get supplies to keep them going in the day of need. Those who were interested in the suggested undertaking allege that the latter was the real motive. THE CANADIAN GROCER is inclined to think, while this is in part true, that speculation was more at the bottom of the movement than anything else. At any rate it indicates some confidence in the market.

One peculiarity of the situation is that where last year the wholesalers bought only as they required, the packers being allowed to carry the goods, this year the wholesalers are carrying the bulk of the tomato pack. But while this is so, the wholesalers have, on the other hand, disposed of much larger quantities than is usual at this stage of the campaign. Retailers do not as a rule purchase extensively till after the first of the year, but, like the wholesalers, they have been induced by the low prices to purchase earlier than usual.

Under ordinary circumstances THE CANADIAN GROCER discountenances the anticipation of wants, but in the instance under review we opine that the right course was taken: Prices were so very low and so near the first cost that it was wiser to anticipate, within reasonable bounds, than to defer till a latter period; for with tomatoes retailing at three tins for 25 cents there must necessarily be a large consumptive demand, and a demand that will set in earlier than were the goods dearer.

One thing that should not be forgotten in reviewing the situation is the fact that the new pack came on a bare market, and that, with the prospect of a good consumptive demand during the present campaign, a repetition of last year's experience is not at all improbable.

At present prices THE CANADIAN GROCER would advise the trade to purchase, but at the same time we would urge every merchant to make his purchases proportionate to his carrying ability. It does not pay to overload a merchant any more than a ship, even if the indications do favor fair weather.

It may be interesting to note in connection with this article that the tomato pack in New Jersey is estimated to be fully 50 per cent. short on the average, while in Delaware the decrease is estimated to be nearly 50 per cent.

THOSE LOW PRICED TOMATOES.

THE low offers on canned tomatoes in Montreal, exclusively reported in THE CANADIAN GROCER the other week, have caused some misunderstanding, because the conditions qualifying the lots in question were not made sufficiently clear.

The goods are the output of two packers in the province of Quebec near Montreal, and it is understood that some of them are stock that has been carried over from previous seasons.

Of course this does not alter the fact that offers at 65c. have been made, and that they have unsettled the market to some extent; but it must be plainly understood that the low prices do not apply to Ontario packed stocked or to all Quebec brands either.

All brands of Ontario goods are held firm around 80c.; and packers are pretty well sold up on their pack. The same can be said of well-known Quebec makes. One of the latter packers said the other day that while it was quite true that two outside lots were being hawked around the market at 65c., his inside figure was 75c. at the factory, and not for his best brand, which he held for 80c. This establishment was pretty well sold up on its output also. In fact, the position in a nutshell is that while the low offers have created some uncertainty among retail buyers, and so interfered with business, jobbers who hold prime brands of tomatoes are not at all anxious about their property.

At this writing the low-priced goods under discussion, as far as can be learned, are still in first hands, as buyers have been chary about handling them.

THE ST. JOHN SUBSIDY.

THE Dominion Government is to be congratulated on the promptness with which it has complied with the memorial of the merchants of St. John, N.B., praying for a subsidy of \$25,000 for a line of steamships to ply between that port and Great Britain.

Months and years are, as a rule, required to decide questions of this character, but here is an instance where one week proved sufficient.

The old material in the Cabinet is evidently developing business instincts for promptness; or perhaps the not-far-off general elections are doing the sharpening. If the latter be the cause, we can afford to have elections a little more frequently.

But, aside from all motives, the decision of the Government is a wise one. During the winter months Canada's position is most humiliating as far as its Atlantic shipping is concerned. The greater part of our freight and passengers destined for the other side of the Atlantic depart by United States ports. Had we no Atlantic winter ports, as foreigners may sometimes fancy is the case,

we would have to "grin and bear" the humiliation. But we have winter ports. And in Halifax and St. John we have ports, not only the equal of anything on the Atlantic seaboard, but ports that are much nearer Europe than any possessed by the United States.

Therefore the Government would prove recreant to its trust were it to do nothing to encourage the utilization of our own winter ports. Nature has done its part; it is only right we should do ours.

With the increased facilities which this subsidy will afford Canadian exporters, also comes less dependence upon United States ports.

Every ton of freight we now send out of the country via a United States port merely goes out on sufferance. Politicians across the line know this; and frequently, when they want to curry favor with a certain class of voters, threaten to deprive Canada of the bonding privilege. Already they have deprived us, by vexatious ruling, of some of the bonding privileges conferred by the Washington Treaty of 1871.

We built the Soo Canal, not with the object of injuring the United States, but for the purpose of lessening our dependence upon the whims of her politicians. And it is the same spirit that actuates us in desiring to increase the facilities of our winter ports on the Atlantic. The subsidizing of a line running out of St. John is a step in the direction.

One provision of the contract stipulates that preference is to be given to all freight coming from the western provinces, and that rates shall be as low as from any port in the United States.

The first outward bound steamer leaves St. John on December 11.

POOR STYLE OF CHINA GREENS.

THE CANADIAN GROCER had occasion a few months ago to refer to the poor quality of some of the new season's Japan teas. We now make a similar complaint regarding China green teas.

The particular complaint regarding them is that they are carelessly made. One gentleman who has been a large handler of these teas for a number of years assures us that in style they are generally worse than he has ever heretofore seen them.

This condition of affairs has interfered a great deal with business, as out of five or six hundred packages it has been found practically impossible to get a handsome tea. And at the high price now ruling for China green teas, one of the things people demand is style.

Opinions as to the cause of the poor quality of China green teas are largely speculative, but the one which seems to find most favor is that the low prices obtaining last year have induced carelessness on the part of the growers in the preparation of the tea.

ANOTHER ADVANCE IN SALT.

IN a recent issue THE CANADIAN GROCER noted the consummation of an agreement among the Canadian salt men, and the appreciation of values which resulted therefrom.

And now we have to announce a further advance of prices, the result of further joint action on the part of the associated salt well interests.

The advance amounts to about 5c. per barrel, barrels now being quoted at \$1.05.

This further rise in quotations was in reality, it is said, determined upon when the agreement was originally made, and the advance took place. But all parties agreed that it would be wise to gradually elevate prices rather than to spring a big advance on the trade all at once.

The primary cause of these advances is, as THE CANADIAN GROCER pointed out a few weeks ago, owing to the fact that for a long time past Canadian salt well men have been working practically without any profit.

The advance on barrels means also, of course, an advance of 5c. on sacks delivered from the wells, bringing the price up to 65c. per sack.

This state of affairs would seem to afford a splendid chance for Liverpool salt to compete with Canadian, as it can be laid down in Toronto at 62c. It is understood, however, that there is sufficient salt, purchased before the last advance and stored in Toronto (and therefore quotable at 60c), to meet local competition by Liverpool.

No further advance is looked for.

THE CURRANT MARKET.

Mail advices received from Barff & Co., under date of Patras, Oct. 29, state that the steady upward tendency of the market is due to the strong demand from France and Russia, "in fact, from all markets of consumption."

According to the same advices, 20,000 tons of currants were being shipped and held for shipment during the next fortnight.

It was thought that there would likely be a continuance of the French demand, as the vintage in France is very short.

The Produce Markets' Review of Nov. 9, referring to currants, says: "Although the general position is undoubtedly strong, and future prospects exceeding healthy, it should be remembered that the next three or four weeks will see us through the heaviest buying; and it goes without saying that it is less desirable to play with old fruit, and hold it for a possible improvement, than to do so with the product of the present crop. The price of the lower kinds of new currants has hardened to the extent of 3d. per cwt., the lowest market quotation being now 13s., while the equivalent price in Greece for

future shipments is slightly higher, and the fruit cannot be laid down here under 13s. 3d."

The Toronto Globe of the 19th instant stated that currants were easier in the primary markets at 9s. 6d. None of the brokers in the trade have received any notification to this effect, and consequently the statement is not given much credence. But whether the market is easier or not, the figures given are rather misleading. They would infer that 9s. 6d. was the price here. Such could not possibly be. If they have any application at all it is f.o.b. Patras. The laid-down price here is something like 11s. 6d. to 12s.

ORANGES ARE SCARCE.

The effect of the devastating frosts which laid waste the Florida orange districts last December and January will soon begin to be felt now. Many trees were killed then and others were put back years in their growth, and as a result, whereas the southeastern States of the Union are accustomed to send forth to the world tens and hundreds of thousands of baskets of oranges, the output this year will be very limited indeed.

Toronto is therefore likely to see very few Florida oranges this winter. In fact, not more than an odd car or two will be shipped here, it is thought, and these will be held in all probability at very fancy quotations.

Just now the demand is being filled by Jamaica fruit, which is not of a wonderfully high class. These we shall have to depend upon for a month, and after that come the rather sour Valentias. By January 1, the California oranges should begin to arrive in sufficient quantities to relieve the situation.

Meantime oranges are very scarce and firm, having advanced during the past few days in New York. They are likely to remain rather scarce and dear until after the Xmas holidays are over.

MARKING OF CANNED GOODS.

A resolution was submitted to the Montreal Chamber of Commerce at its meeting last week that is of interest to every grocer in the country. Mr. L. E. Morin, who introduced the resolution, wants the weight and year of manufacture of all canned goods plainly stamped on the cans so that there can be no misrepresentation.

Mr. Morin claims that as matters are now canned fruit and vegetables that have been carried over from previous seasons, sometimes two years old, are sold as new pack, and there is no means of the buyer knowing whether he is imposed upon or not. He accordingly asks the Chamber of Commerce to urge upon the Government the passage of a law which will secure the reform he desires.

The request is certainly a reasonable one, and when the matter comes up for discussion

by the Chamber it is to be hoped that they will give it careful consideration. Anything that tends to guarantee goods against misrepresentation is in the interest of both buyer and seller.

THE POTATO SITUATION.

When Canadian farmers are glad to sell their potatoes at 15c. a bushel, there must be some cause for such low prices, and we have not to search far for a reason. The simple fact is that we have had an enormous over production in Canada.

And Canada is not alone in this, for we have only to look abroad to learn that the whole world has seen a tremendous yield of potatoes. France and Germany report exceptional crops, and in England and Ireland potatoes bring only 28 to 30c. per bushel. Throughout the United States also the yield has been tremendous, the growers and buyers have flooded the markets, and prices are therefore away down.

The world's yield for the year is estimated at: United States, 282,148,000; Canadian Provinces, 56,956,000; United Kingdom, 192,800,000; France, 443,200,000; Germany, 1,106,000,000; Austria, 306,700,000; Hungary, 118,760,000; Belgium, 141,625,000; Denmark, 19,600,000; Holland, 90,000,000; Italy, 26,460,000; Russia, 611,000,000; Sweden, 57,670,000; Norway, 25,810,000.

While the prevalence of rot in the yield of the United States and the abandonment of the crop in some sections may later on in the winter relieve the situation and cause prices to firm up, we can hardly look for fair prices for potatoes until the next crop is about due anyway.

EARLY CLOSING IN MONTREAL.

The danger of a repeal of the early closing by-law in Montreal is not yet over. The law says that such a by-law may be passed on the petition of the merchants. When passed it must be signed by the Lieutenant-Governor. Apparently it can only be repealed by a petition from these same merchants, and on the approval of the Governor. Some of its opponents say that the new Council may repeal it.

In order to prevent any such possibility, the friends of early closing must continue united and bring all the influence they possibly can to bear to secure the election in February of aldermen favorable to their cause.

The Clerks' Association are still as active as ever. They held an enthusiastic meeting to celebrate their victory. They are organizing committees in each ward to work for aldermen who will pledge themselves to enforce the by-law and to prevent the election of men opposed.

Grand Mogul Tea

COMPETITION

We offer five prizes for the best five advertisements, either prose or poetry, setting forth the distinctive superior qualities of Grand Mogul Tea as follows: Purity, small percentage of Tannin and richness in Theine, consequently its healthfulness; its nice delicate flavor and great strength—all the foregoing being reasons why medical men recommend its use. Every competitor must enclose the end label of half pound package as a guarantee that he used the tea and speaks from conviction. The names of the winners will be published with advertisements in their order. Competition will be closed Jan. 15th, '96. Names of judges will be published later. Prizes will be awarded according to order of merit.

- 1st Prize—\$20 in Gold.
 2nd " —\$10 in Gold.
 3rd " —10 lbs. Grand Mogul Tea at 50 cents.
 4th " —5 lbs. Grand Mogul Tea at 50 cents.
 5th " —3 lbs. Grand Mogul Tea at 50 cents.

Sold by leading grocers everywhere. Call and get handsome sample tin.

T. B. Escott & Co.

LONDON, ONT.

Sole Agents for Canada and the United States.

MANITOBA WOOL EXPORTS.

The extensive exports of wheat, cattle and sheep from Manitoba and the Northwest have attracted widespread attention, but there is another product that will cut a respectable figure in the exports of the country this year that has been overlooked, viz., the wool crop. For the past four years the production of wool has been increasing by leaps and bounds. Last year a little over half a million pounds were shipped to the east, and this season about 1,000,000 pounds have been purchased by Ontario, Quebec and American dealers. This is the calculation of the local representative of Canada's largest buyer, who keeps well posted on the quantities sold and shipped. This gentleman informed a Free Press reporter yesterday that the quality of Manitoba and Northwest wool this season was much better than any previous crop, and that the buyers were well satisfied with it. The poorest quality came from the Mennonite reserve. Over two-thirds of the amount exported was supplied by the western ranches. The average price paid was ten and a half cents per pound, which represents an aggregate of \$105,000 realized by the growers. The entire clip of one ranch, 50,000 pounds, was secured by a Boston buyer.—Free Press, Winnipeg.

QUALITY NOT QUANTITY IN CIRCULATION.

"In all the discussion about circulation," said the editor of a leading trade paper recently, to the editor of The Trade Press, "not half enough attention has been paid to quality of circulation. It is the character of your readers that makes your paper valuable or otherwise to advertisers." This is a solid chunk of sound sense. The men, or boys, who look a trade paper through for the "funny" column in it or a personal item that may be there, are of mighty little value either to publisher or advertiser. He is usually the reader who looks at the paper as long as it can be had free. One man who pays for his paper, insists on having every copy, and who reads it for the editorial comment on the technical articles, is worth more as a possible and probable buyer of things advertised in such papers than a carload of certain kinds of readers. There is a class of readers who are forever writing to advertisers for catalogues, prices or samples, but who have not the slightest intention of buying. They serve to "bring answers" to the advertiser, but it is a nuisance instead of revenue, a useless lumbering up of his mails. They are the same class of readers who are constantly sending for sample copies of newspapers without the remotest intention of any sort of patronage of the same. It were better for publisher and advertiser if these diligent readers and "subscribers" were in purgatory.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

WE ONLY PACK

What we find, on most careful inspection, is the best meat.

T. R. F. CASE,
SEAFORTH, ONT.

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it, or send for explanatory circular to Head Office.

MANUFACTURERS' LIFE INSURANCE COMPANY

63 Yonge Street, (cor. Colborne)

Toronto, Canada.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

NO new marked features have developed on the market during the past week. Canned vegetables continue in good demand at steady prices, and fair attention is being given to new season's foreign fruits. In other lines trade is quiet. In respect to sugar, it is dull, while teas are not receiving the same attention as they were a few weeks ago. Further shipments of new season's foreign dried fruits have arrived, but a great deal of dissatisfaction is being expressed at the slow manner in which the goods are coming forward from the direct steamer at Montreal. The reason assigned is the great pressure that is being made upon the rolling stock of the railways.

CANNED GOODS.

Canned vegetables continue in good demand, particularly peas, which are alleged to be nearly exhausted. Some wholesalers assert that they will not now take less than 95c. per dozen for peas. The situation in canned tomatoes, as noted editorially, continues to gather in strength. Salmon continues in fair demand at from \$1.10 upward, according to brand. We quote as follows: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c.; for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.40 to \$1.45; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

The markets both in the United States and in Europe are dull and lifeless. Locally the market is quiet and unchanged. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

Business is almost nil, but the Canadian refiners are refusing to shade prices. Some bids at figures slightly under regular quotations have been made by wholesalers, but they have not been entertained. As a consequence buyers and sellers are apart. Licht's latest estimate issued on Saturday last shows a deterioration in the growing beet crop, the effect of which was to advance prices 1½d. in London for November and December. The feeling in New York is steady at the recent decline. The decline in question was only in certain lines and was, it is claimed, made to equalize quotations, and should not, therefore, be taken as an indication of weakness. In consequence of the dulness here wholesalers are accept-

ing lower figures than a week ago. We quote: Granulated, No. 1, 4 30 to \$4 45c.; do., No. 2, 4 ¼c.; yellows, 3 ¼c. up.

SYRUPS.

The movement in syrups is still light. Only a few of the refineries appear to have any syrups to offer. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is a good demand for molasses. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

RISE.

The conditions are much as before, both in regard to business and prices. We quote: "B," 3 ½ to 3 ¾c.; extra Japan, 5 ¼ to 5 ¾c.; imported Japan, 5 ¼ to 6 ¼c.; tapioca, pearl, 3 ½ to 5 ½c.

SPICES.

There is a good demand generally for spices, especially ginger. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

Shipments are still arriving, but there is not much demand yet. We quote as follows: Brazil nuts, 11 ¼ to 11 ½c. Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14 ½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10 ¼ to 11c. for small lots; pecans, 10 ¼ to 11c.

TEAS.

In Japans there has been considerable buying of medium to fine grades, at prices showing better results to shippers, with great scarcity of low grade and teas for price. Holders of China blacks have eased off a little in their views; there has been considerable buying of medium grades, Kaisows and a few Monings, both these kinds showing unprecedentedly good value. Greens have eased off somewhat, with fair buying at the decline. Ceylons and Indians are about one farthing lower in London on low grades. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are still in demand at steady and unchanged prices. Leading brands we quote: Off-stalk, 4 ¼ to 4 ½c.; fine off-stalk, 4 ¾ to 5c.; selected, 6c.; layers, 6 ½c.; California loose muscatels, 3-crown, 5 ½c.; 4-crown, 6 ½c.

Currants continue in fair demand at unchanged prices. Mail advices state that the

advances have been largely due to the demand on French and Russian account. We quote as follows: Fine Filatras, in half-barrels, 4 to 4 ¼c.; ditto, cases, 4 ¼ to 4 ½c.; ditto, half-cases, 4 ½ to 4 ¾c.; Casalinas, cases, 5 to 5 ¼c.; Vostizzas, cases, 6 to 6 ½c.; ditto, half-cases, 6 ½ to 6 ¾c.; ditto extra fine, 6 ¾ to 7 ¼c.; ditto, half-cases, 7 ¼ to 7 ½c.

Most of the houses did not receive their shipments of Malaga fruit till Monday and Tuesday, owing to the slow deliveries of the railways. The quality is fine. One importer asserted the shipment was the finest he has seen. We quote as before: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

Bosnia prunes continue firm in the primary market according to latest advices. A few French prunes and plums have arrived on the market Saturday last. Some of these plums are extra choice, being worth 20c. per lb., while the price of all French goods are high so far this season. The lowest on the market at present is worth 6 ½c. A few Bosnia prunes are also to be had. We quote: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7 ¾c.; "U," 110-115 to lb., 6 ¾c.; California prunes, 40-50, 10 to 10 ½c. per lb.; 50-60 to box, 9 ¼c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8 ¼c. per lb.; French, 5 to 6c.

California evaporated fruits are in good demand and prices in the primary market are steady. We quote: Apricots, 13 ½ to 15c.; peaches, 10 ½ to 12 ½c.; pears, 10 ½ to 12 ½c.; plums, 6 ½c. for unpitted, and 12 ½c. for pitted; nectarines, 11 to 13c.

Figs are quiet and steady. We quote: Eleme, 14 oz., 9 to 10 ½c.; 10 lb., 9 ½ to 12 ½c.; 18 lb., 13 to 15c.; 28 lb., 16 to 18c.

"Nothing will Cement"

a Grocer's trade like good Tea.

"SALADA"

CEYLON TEA

Is fast killing the tea trade of departmental stores and pedlars, for the simple reason it cannot be matched in flavor and is sold only to the legitimate grocery trade.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL

Prices and Samples on application in response to postal.

SURPRISE SOAP

It pays to buy Surprise Soap in 5-box lots—you save the freight. We pay it. Figure up the saving by buying in this way.

We make and
sell
Surprise Soap

The St. Croix Soap Mfg. Co.
ST. STEPHEN, N.B.

Branches:

Montreal: 17 St. Nicholas St.
Toronto: Wright & Copp, 51 Colborne St.
Winnipeg: E. W. Ashley.
Vancouver, St. John's, Newfoundland.

GREEN FRUIT.

The chief features of the green fruit market this week are the facts that oranges and bananas are both firming up. There are very few bananas in the city, and the Jamaica oranges are none too plentiful. Cranberries remain very firm, though good stocks of very fine berries are on the market. Malaga grapes are scarce, and are likely to go higher, as Liverpool advices say that there are no good "marks" left for shipment. The scarcity in all these lines is emphasized by the arrival of Thanksgiving day, which as usual has had the effect of strengthening the market. We quote: Lemons—Messina, \$3.50 to \$5.50 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$3.75 to \$4; Oranges—Jamaicas, in boxes, \$4 to \$4.50; in bbls., \$7 to \$7.50; Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$6 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—As predicted in these columns last week, butter is a little weaker than it was. The warm weather perhaps has something to do with this, but unless the demand in England improves very much higher prices can hardly be looked for. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 15 to 16c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 22 to 23c.

CHEESE—Local buyers have paid 8¾ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs bring 16 and 17c. per doz., while pickled cannot be bought lower than 13½ to 14c.

POULTRY—Is coming in in good quantities, but, despite the weather and all, it keeps very firm in price and has even advanced a little. We quote: Geese, 5½ to 6½c. per lb; turkeys, 7 to 9c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 6½ to 7c. per lb.

POTATOES—Show no particular change. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

PROVISIONS AND DRESSED HOGS.

There are large offerings of hogs, but packers do not seem willing to pay the price asked in many cases. As a result, sellers are anxious. Just now hogs are bought at \$4.65 to \$4.70, selected weights, but they may go lower. We quote products:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.;

small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

DRESSED BEEF, VEAL AND MUTTON.

Farmers just now are running in their cattle off the pasture for slaughter, and an over supply has resulted. This, in conjunction with the warm weather and the influx of poultry, has brought prices away down. They will go up a notch when cold weather returns and the surplus cattle are disposed of. Dressed meats by the carcass are thus quoted: Beef, first-class, \$5.50 to \$6 per 100 lbs.; fair to middling, \$4.50 to \$5; rough and inferior, \$3.50 to \$4. Lamb, 4½ to 5c. per lb. Mutton, 3½ to 4c. per lb. Veal, 4 to 6½c. for first quality.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 74c.; red, 71c.; goose, 60c. per bushel.

OATS—Quoted at 28 to 28½c. per bushel.

BARLEY—Quoted at 35 to 44c. per bushel.

FLOUR—Ontario is higher, while the price of Manitoba has sagged somewhat. We quote: Ontario straight roller, \$3.15 to \$3.20; Manitoba, \$3.50 to \$3.69; patents, \$3.75 to \$3.85.

HAY—Baled hay is very scarce and advancing in price, while baled straw is practically unobtainable. For baled hay in carload lots, \$14 to \$14.50 is being paid, \$16 being asked for ton lots.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; corn-

The Toronto Cold Storage Warehouse IS PREPARED TO
STORE YOUR PRODUCE
Apply **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO. TORONTO, ONT.

"Royal City"
OUR LEADING 3-LB. BAR OF
LAUNDRY SOAP.
For general household use this soap is unexcelled.
For prices, etc., write
GUELPH SOAP CO., Guelph, Ont.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

Arriving daily at
White & Co.'s
TORONTO
Oysters Digby and Lab- Lemons
Haddie rador Herrings Oranges
Ciscoes Figs in Taps Bananas
Codfish and Boxes Sweet Potatoes
Quail-on-Toast Cranberries New Nuts and
Bloaters Malaga Grapes Dates soon
P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

Choice Sea Food
"GEM OF THE SEA."
Extra Boneless Fish, in 1 and 2 lb. blocks. Ask your wholesaler for it.
PACKED BY
LEONARD BROS.
ST. JOHN, N.B.

COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS
are absolutely pure.
All orders promptly attended to.
THE COWAN CO., Ltd.
470 King St. West,
Toronto, Canada.

meal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

FISH.
As the close season for lake fish is now on, trade is rather quiet. It will wake up again after December 1, however. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.65 to \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SEEDS.
There is no change in business, which continues quiet; there is a little more enquiry for alsike. Prices are unchanged. Current quotations are as follows: Timothy, \$3 to \$4 per 100 lbs.; alsike, \$4.50 to \$7 per 100 lbs.; red clover, \$7 to \$7.50 per 100 lbs.

SALT.
As noted in our editorial columns salt has made another advance of 5c per barrel. Prices now are: Barrels, \$1.05; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.
HIDES—Have declined another half-cent in price and dealers are now paying 5½, 4½ and 3½c. respectively for Nos. 1, 2 and 3. Cured are held nominally at 6¾c. Business is very quiet, sales being difficult to make, and everybody seeming to be waiting.

SHEEPSKINS—Lambskins and shearlings have advanced another 5c., and now bring 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, from 23½ to 25½c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.
In the States all lubricating oils have advanced 1c. per gal., and American burning oils have done the same. Crude is high and an advance is expected here, especially as small stocks are held here. Meantime we still quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.
H. P. Eckardt & Co. are offering special values in 14-oz. and 10-lb. boxes four-row choice Eleme figs.

Batger's jams (1-lb. glass), following flavors: strawberry, raspberry, black currant, apricot, green gage, are offered by Eby, Blain Co., Ltd.

Attention is called to the counter scale with automatic scoop, offered by Lucas,

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.
Toronto Agents for the
UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE
The Mannheim Insurance Company
Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.
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JAMES J. RILEY & SONS
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62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.
EGG CASES SUPPLIED
Liberal advances made on consignments.
Bankers: Canadian Bank of Commerce.

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Agent for . . .

REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

CLEMES BROS.
TORONTO
The first **NEW DATES** Best Marks
....ALSO....

Cranberries Messina Lemons
Malaga Grapes Jamaica Oranges
Large Lots a Specialty

Steele & Bristol. It will weigh up to 210 lbs. or by the ounce.

H. P. Eckardt & Co. are in receipt of a shipment of Faulder's goods, consisting of Home-made and Silver Can marmalade; also a full line of their jams.

D. Gunn, Flavelle & Co. say they hope soon to catch up with their orders on "Maple Leaf" lard. Their same brand of smoked meats are also said to be enjoying an undiminished sale.

"Yes, our tea trade has been big this autumn," says Mr. Steele, of Lucas, Steele & Bristol, "but then we never had such values to offer in Japans and Ceylons. Lately Indians have been on the increase, as well as medium China teas. We still consider 'Hillwattee' the best package tea on the market."

The Colborne street stand, occupied by the now insolvent firm of Ryan & Delaney, did not long remain vacant. John H. Skeans has already opened up a produce and commission business at the same place. Mr. Skeans conducts a grocery and a butter and provision store on King street, and it is understood he proposes to dispose of much of his receipts through these retail establishments.

New canned pumpkins are in stock with Davidson & Hay.

T. A. Lytle & Co. report large sales of their fine jams and jellies.

Warren Bros. & Boomer have received a shipment of Panarita and Casalina currants.

T. A. Lytle & Co., Toronto, say they have already received repeat orders for mince meat.

H. P. Eckardt & Co. report the arrival of new Tarragona soft shelled almonds and Grenoble walnuts.

A shipment of choice Vostizza currants in half-barrels has been received by H. P. Eckardt & Co.

Shelled Valencia and Jordan almonds and Malaga fruits (ex Fremona) are to hand with Davidson & Hay.

The first shipment of new dates are now on the market: a carload shipped to Clemes Bros. ex ss. Hopedale.

Davidson & Hay are offering good values in low-grade Japan teas. These teas were bought prior to the advance in Japans of

this grade, and are being offered at figures lower than they could be bought for to-day, the firm report.

Dawson & Co. have some extra fancy Palermo lemons.

Clemes Bros., report the arrival of 3 cars of Messina lemons.

Baled hay is very scarce, while baled straw is practically unobtainable.

Clemes Bros. are just in receipt of a car of Jamaica oranges in boxes and barrels.

Davidson & Hay report arrival of shipment of finest 7-crown Eleme figs, and cheaper grades in fine Eleme fruit.

Clemes Bros. are offering a special value in evaporated apricots. They have bought out a line of Griffith & Skelly's goods.

The Toronto Salt Works say that last month they did more business than during any previous month of the firm's existence.

The Pure Gold Manufacturing Co., of Toronto, is in receipt of another cable order from London for 400 cases of their goods.

Hannah & Co. are shipping turnips to the United States, but owing to the over-supply of potatoes, turnips will not bring good prices.

W. Boulter & Sons have a handsome novelty which they will send to all their trade for distribution to the customers about Christmas time.

Rutherford, Marshall & Co. are offering at a low figure some of last year's long clear bacon. Dealers desirous of purchasing may write for terms.

D. Gunn, Flavelle & Co. say they are finding an active demand for pickled eggs, which give better satisfaction than some so-called "fresh" eggs now offered.

Graham McLean & Co. are introducing to the trade "Supreme" shortening. It is already taking well, and as it "goes further" than lard, it is looked upon as a promising article.

The Eby, Blain Co., Ltd., are in receipt of a car of California evaporated fruit in bags, consisting of apricots, peaches, pears, prunes, white nectarines, egg plums and pitted plums.

J. W. Beardsley's Sons, New York, have just finished in Hamilton and Toronto the distribution among retail grocers of 30,000 copies of "Your Breakfast," a neat cook

book showing twenty different receipts for the preparation of codfish. Any retailer wanting copies may obtain them from any wholesale house by sending a postal card.

A feature of the Eby, Blain Co.'s sample room this week is their display of fine Malaga and California fancy Christmas fruit, which, they claim, is the finest they ever imported.

Among the fruit shipments received this week by Perkins, Ince & Co. is a line of extra choice French plums, believed to be the only one of the kind that has come to Canada this season.

Attention is called to Gillard & Co.'s advertisement. They have private information regarding the currant market warranting a prediction that another cent per pound advance is quite in order.

W. Paterson & Son are the originators and sole manufacturers of a beautiful new confection called "Quaker Drops." These goods are packed in elegant glass jars, and are having a large sale.

W. H. Gillard & Co. are in receipt of another shipment of Rio coffee, the quality of which turns out very satisfactory and prices lower than ever. Heavy dealers in Rios will find it to their advantage to communicate with this firm.

A sharp advance of 1s. to 1s. 3d. per lb. has taken place during the past week in the price of oil of lemon. The cause of the advance is the fact that stocks of old oil are about exhausted, while the new crop is about one-third less than last year.

Nicholson & Brock have just opened a bird seed business in Toronto, and will put up the choicest imported recleaned bird seed, besides packing inferior grades and selling seed in bulk. In each 1-lb. packet of their best seed, viz., "Brock's Bird Seed" there is a cake of patent bird bread, which is an excellent preparation for caged birds.

For two years Canadian manufacturers have been trying to imitate Gillard's pickle, but Gillard & Co. desire to state that the ingredients in this delicious relish come from all parts of the world, China contributing largely. "Such another delicious table delicacy has never been offered to the consumer, neither in this country nor any other," write W. H. Gillard & Co., the Canadian agents, "and every festive board dur-

EDINBURGH

SYMINGTON'S

ESSENCE OF COFFEE

ORDER NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

Pointers on Tea

Tea Blending is an art and there are few who understand it. Only through careful study and years of practical experience can it be thoroughly mastered.

The Secret lies in knowing the peculiar character of the different teas and in understanding how to put them together so that they will assimilate and blend into a perfect, pleasing tea.

This end has been reached in our **SPECIAL BLENDS** given below. The **NUMBER** indicates the selling price to the consumer, and is branded on each package. Put up in chests of 100 lbs. and half-chests of 60 lbs.

- No. **30** is a strong, syrupy tea, particularly suitable for hotel and restaurant trade
- No. **40** is a handsome leaf, full, rich flavor, pungent and catchy, and just the thing for mechanics, railroad men and those who love a full, piquant tea.
- No. **50** is a rich, creamy, fine-flavored tea, full boquet, specially suited for 5 o'clock teas, and for those of more cultivated palates.
- No. **60** is a rich, full-bodied, fine-flavored, liquoring tea; very rich wine color in the cup—with cream and a little extra sugar this will please all connoisseurs looking for a fine, full, after-dinner tea.

Send us a confidential order for a sample half-chest of each of these (**they show the retailer a handsome profit**) and see what they will do for you.

We have 350 matted half-chests of **Formosa Oolong**, for blending purposes, splendid value, which we are offering at from 8 to 10 cts., according to quality and quantity.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

ing the Christmas season should be provided with this toothsome adjunct. As the housewife says, 'It comes high, but we must have it.'

California prunes have advanced from $\frac{1}{4}$ to $\frac{1}{2}$ c. per lb. at the Coast owing to large offers for same from Europe. Apricots have stiffened in price and grown scarcer. Loose muscatels remain unchanged, with all sorts of offers flying around, but the standard brands remain firm, and shippers have been able to obtain a slight advance on 4-crown.

The British ship Ardmore, 1,092 tons, Capt. White, arrived Nov. 11, from London, with general cargo, and will load salmon for Liverpool. The five vessels of this year's fleet that have already cleared carried 263,267 cases, valued at \$1,373,209. The Ardmore will probably carry about 49,000 cases, and the John Gambles, yet to arrive, 46,000 cases.—B. C. Commercial Journal, Nov. 12.

QUEBEC MARKETS.

MONTREAL, Nov. 20, 1895.
GROCERIES.

THE week has not presented any striking feature, and, as a whole, business is of moderate volume. There has been rather more enquiry for sugar at the refineries during the past six days for future delivery, but the jobbing demand is light. Syrups and molasses have ruled quiet and firm. Teas show a moderate degree of activity, and there have been turn-overs of China greens and medium Japans to a considerable extent. The firm feeling in all kinds of dried fruit is fully maintained, and in Valencia and California raisins and dried currants quite a noticeable business has been transacted from second hands. Canned goods continue quiet and dull, and there is nothing else of moment to refer to.

SUGAR.

The reduction in price by the refiners has led to a little more activity in the sugar market, but the volume of business is not materially increased. Advices on raw from outside points lately have been rather easier in tone, but no radical change is likely on this market. At the refineries granulated has been moved at 4 3-16c., and high grade yellows at 3 $\frac{3}{4}$ c., but in a jobbing way. We quote: Granulated, 4 $\frac{1}{4}$ c., and yellows, 3 $\frac{1}{4}$ to 3 $\frac{3}{8}$ c., as to grade.

SYRUPS.

There has been a steady, quiet demand for syrups during the past week at 1 $\frac{3}{4}$ to 2 $\frac{3}{8}$ c. per lb. at the refinery, but in a jobbing way business is rather quiet at 1 $\frac{1}{2}$ to 2 $\frac{1}{2}$ c., as to grade.

MOLASSES.

There has been no change in the molasses market since our last report. Business is of a quiet jobbing character to fill actual wants at 37c. for Barbadoes and 35 to 36c. for Porto Rico.

RICE.

There has been a fairly good demand for rice, while prices rule steady.

SPICES.

There has been no change in spices during the past week, the volume of business being fair and prices generally steady.

Black pepper has sold at 7 $\frac{1}{2}$ to 8c. in jobbing lots, and cloves at 9 to 10c., while lots of white pepper have left the factory on the basis of 10 to 12 $\frac{1}{2}$ c.

FIGS.

The fig market is steady at 9 to 12c. for ordinary and 13 to 17c. for fancy fruit.

COFFEE.

The coffee market exhibits no new feature, business being confined to a small jobbing trade. Prices all round are steady as follows: We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27 $\frac{1}{2}$ to 31c.

TEAS.

The tea market has not shown much activity. The most prominent feature has been some sales of round lots of China green tea on private terms, some 800 packages changing hands. The movement from second hands is light, as local and country retailers have supplied themselves for some time ahead now with all grades except low-priced Japans. The market continues very bare of supplies of these, and any that are in hand are held firm for the advance. Medium lots of Japans have been taken for account of western jobbers at 16c., and also quite a few lots of Ceylon and India teas. In fact, the consumption of these teas in Ontario, if the movement this fall is any criterion, must be largely increasing. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The Valencia raisin market is very firm on spot. All the supplies in first hands have been absorbed, or nearly so, and there has been a continued, good jobbing enquiry for all grades running from ordinary off-stalk to selected. We quote values firm, as follows: Ordinary off-stalk, 4 to 4 $\frac{1}{4}$ c.; fine off-stalk, 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c.; selected, 5 $\frac{1}{2}$ to 5 $\frac{3}{4}$ c., and layers, 6 $\frac{1}{4}$ to 6 $\frac{1}{2}$ c.

There has been a good demand for California raisins. The market here is very lightly supplied with 4-crown loose muscatels, and as the same advices come from the Coast, jobbers who have them in stock are very firm in their views. In fact, an order could not be filled under 7c. The stock of 3-crown, however, is more ample and prices rule about as follows, 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c.

There is no change in Sultana raisins. Supplies of them are light on spot, only a few jobbers having any, and values are held at 6 to 6 $\frac{1}{2}$ c. as to grade.

In table raisins a fair business is doing, prices ruling steady as follows on Malaga fruit. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

The currant market rules very firm, and stocks in jobbers' hands here are much lighter than usual at this season. Prices are held at: 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c. in barrels, 4 to 4 $\frac{1}{4}$ c. in half-barrels, and 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c. in cases and half-cases.

There is no change in prunes, which continue strong in tone. Business in a jobbing way has been fair as follows: We quote: French ordinary, 6c., and choice, 7 $\frac{1}{2}$ to 13 $\frac{1}{2}$ c.; new Bosnias from second hands at 6 to 6 $\frac{1}{2}$ c.

There is no change in dates, which we quote at 4 $\frac{1}{4}$ to 4 $\frac{1}{2}$ c.

NUTS.

The nut market is much as it was last week and business is quiet. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 6 $\frac{1}{2}$ to 7 $\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

There is little or no change in the canned goods market. Lobsters are firm and prices on prime brands of other leading lines are held pretty firm. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 75 to 80c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There has been a fair trade doing in Scotch whiskies, for which some good orders have been booked during the week. Wines have been on the quiet side.

GREEN FRUIT.

No striking change is to report in the green fruit market. Supplies have been fairly liberal, but were cleared up under a fair demand.

APPLES—Receipts have been rather heavy, but sales are easily made at firm prices. We quote \$2 to \$3.25 per bbl.

GRAPES—Almeria grapes are steady at \$5.

CRANBERRIES—Steady and unchanged at \$8.50 to \$10 per bbl.

ORANGES—Range from \$6 to \$6.50 per bbl. for Jamaicas.

LEMONS—Palermo lemons are unchanged at \$2 to \$3 per box.

SPANISH ONIONS—In fair demand at 40 to 45c. per crate.

SWEET POTATOES—Rather easier at \$3.50 to \$4 per bbl.

COUNTRY PRODUCE.

EGGS—There was a fair demand for eggs, and prices rule steady. We quote new laid at 18 to 20c.; choice candled at 14 to 15c., and ordinary stock at 11 $\frac{1}{2}$ to 12c. per dozen.

POTATOES—The market for potatoes was quiet at 35 to 40c. per bag for choice Early Rose in car lots.

BEANS—Beans are moving slow at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and at \$1.20 to \$1.30 in small quantities.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**
32 WEST MARKET STREET
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Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

English
Breakfast
Bacon

Delicious
Appetising
Profitable

No Bones
No Waste
Perfect Quality

We can now fill all orders for Eng-
lish Breakfast Bacon promptly.
Send for Prices.

F. W. FEARMAN
HAMILTON

THE FOAM YEAST
Bakers' Tablets
Specially Prepared for Bakers.

Send for sample box containing
10 lbs., \$1.00, with full directions.

The Foam Yeast Co., Ltd.
79 Esplanade E., TORONTO.

HOPS—The demand for hops was slow at
5 to 8c. per lb. for new, as to quality.

POULTRY—The poultry market was quiet
and easy. The receipts were fair and the
demand slow. We quote: Turkeys, 8 to
8½c.; chickens, 5 to 6½c.; ducks, 7 to 8c.,
and geese, 5½ to 6c. per lb.

DRESSED HOGS—In dressed hogs, trade
was quiet at \$5 to \$5.50 per 100 lbs. in a
jobbing way. Car lots are offering at less
money.

TALLOW—The tallow market is un-
changed at 5½ to 6c.

HAY—The hay market shows more ac-
tivity recently, there being a good enquiry
experienced from Ontario points. We quote:
No. 1, \$12, and No. 2, \$10.50.

PROVISIONS.

There was no change in the situation of
the local provision market. The demand is
slow and business quiet. We quote: Cana-
dian short cut, clear, \$14.50; Canadian
short cut, mess, \$15; hams, city cured, per
lb., 9 to 10c.; lard, Canadian, in pails, 8¾
to 9c.; bacon, per lb., 9 to 10c.; lard, com-
refined, per lb., 6¾ to 6½c.

BUTTER.

The butter market continues dull with a
dragging sort of trade confined to small lots
for actual wants on local account. In this
connection medium sized parcels of cream-
ery were moved at 21 to 22c. to-day, and
Western made stock sold at 16 to 16½c.
Receipts of Township dairy are light and any-
thing choice fetches 18 to 19c., but the out-
side is an exceptional price. We quote: Fin-
est September creamery, 21 to 22c.; finest
August creamery, 19 to 19½c.; Township
dairy, 17 to 18c.; fresh Western rolls, 16 to
17c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market continues quiet and
steady. Business in late made cheese is at
a standstill. Owners of it consider that it
is good property, and are in no hurry to
sell, and as buyers are not disposed to con-
cede what the former ask, values on this
grade of stock remain nominal, at a range
of 9¾ to 9½c. for finest Western makes, and
8¾ to 9c. for Eastern makes. On the other
hand, good grading from 8¾ down to 8c.
are fairly active in a small way. Sales of
last half August were noted at 8¾c. to-day,
and earlier makes sold over the iron, from 8
to 8½c., as to quality. Cable advices are
of quite an indifferent character. We
quote: Finest Ontario, fall makes, 9¾ to
9½c.; finest Quebec, fall makes, 8¾ to 9c.;
summer makes, 8 to 8½c.

ASHES.

The ashes market is quiet and steady.
We now quote: First pots, \$3.90 to \$4;
seconds, \$3.75 to \$3.80, and pearls, \$4.60
to \$4.70.

MONTREAL NOTES.

C. W. Murphy & Co. note some good
orders for Watson's 3-star Scotch whisky.
They now have a full supply on hand.

Kinloch, Lindsay & Co. note a good de-
mand for their California table raisins. The

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— **MAPLE SYRUP** —

WM. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Coconuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
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Telephone 1084

1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants **Toronto**

appearance of these goods is certainly first-class and they simply look delicious in their tasty packages. They are of the well-known G. & S. brand.

Hudon, Hebert & Co. are offering Valencia and Malaga raisins, and Provincial and Vostizza currants. Their stock of these goods is a very full one.

Laporte, Martin & Cie. note a good demand for their Richard's brandy. This liquor offers special value for the money.

Ernest Templier, grocer, of St. Louis de Mile End, pleaded not guilty before the police magistrate Thursday to a charge of selling liquor without a license. He was remanded for trial.

The creditors of Duncan Stewart, the absent grocer, met on Thursday last and confirmed the appointment of J. McD. Hains as curator; also appointing Geo. A. Childs inspector. The liabilities will not exceed \$5,000.

A. M. Smith, of London, spent last week here. He has as many friends as in the Forest City, but he was specially looked after by his old friend John Morrow, of Morrow & Ewing.

Robert Junor, who has been in the employ of the late firm of Jas. A. Skinner & Co., Toronto and Hamilton, has been appointed manager of the crockery and art department of Henry Morgan & Co., Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Nov. 20, 1895.

THERE continues to be a large movement in most goods. The weather is still very mild, and the river steamers find no trouble running. It is expected another week will see the end of the river trade. Very large quantities of vegetables, particularly potatoes and turnips have been brought down. Owing to quite a rise in the river a large number of the logs hung up, have been got in, but as it is now only at usual summer height, there are quite a quantity which it is expected will have to remain till spring. The men owning the booms at Fredericton are anxious to get them closed, as should they be caught open by the frost, it might mean a loss of \$25,000. Our people are much pleased that St. John is to be the winter port for the Beaver Line steamers running fortnightly to Liverpool. As regards the question of what time shall be used, the feeling in favor of Eastern is growing, through a lengthy signed petition has been presented to the Mayor in favor of Atlantic. Word has been received that the Government has complied with the request of the Board of Trade, and that the Custom House and other Government departments will in future use Eastern Standard time. The most particular interest this week has been taken in Valencia raisins, the prices of which are higher and very firm.

OIL—Very large quantities particularly of burning oil are moving. In all grades, both burning and lubricating, prices are marked up half-cent on account of the advance in crude. Prices are held firm at quotations.

We quote: Best American, 22½c.; best Canadian, 21¾c.; prime, 18c. No charge for barrels.

SALT—There has been nothing new since our last report. Stocks are not large, but if needed, a supply can be got via schooner from Boston, and it is understood the first of the direct steamers from Liverpool is to bring some. At this season the demand is light. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—There continues to be a fair business. Beans and pork are being offered low. Something new is being offered in American baked beans, in one and two pound tins, called Vancamp. These are extra quality and are put up in tomato catsup. Nova Scotia packers of gallon apples have shipped largely to England. They put up a good apple, but the demand for them here has fallen off very much in the past few years. New oysters are to hand. There is some inquiry for peas, but packers are offering very few, and then only in small quantities with corn. Prices are: Corn, 85 to 90c.; peas, 90 to 95c. tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.25 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10.

GREEN FRUIT—In apples arrivals have not been so large, and prices are much firmer. Bishop Pippins are coming in rather more freely than other grades of best winter fruit, such as Northern Spys, Kings, etc. The quality is very good. Sales are freely made at quotations, not near as many being sold at auction as last season, or even as at the first of this. In other lines there is a fair demand. Canadian grapes are out of the market, as far as the wholesale business is concerned. Some Valencia oranges have been offered here, but our dealers do not care to have them before the middle of December, as the quality only begins to get good by that time. In the meantime they prefer West India fruit. The demand for nuts is rather active, owing to the approach of the holiday season. We quote: Lemons, \$4.50 to \$5; bananas, \$1 to \$2.50; West India oranges, \$5 to \$6 per bbl.; Malaga grapes, \$5 to \$6; sweet potatoes, \$4 per bbl.; Gravenstein apples, \$2 to \$2.75; other fall grades, \$1 to \$2; Pippins and winter fruit, \$1.50 to \$2.25; pears, \$2.50 to \$3.50; Gren. walnuts, 12 to 13c.; filberts, 7½c.; Brazils, 11c.; almonds, 11c.; roasted peanuts, 8½c.; pears, 11c.; cocoanuts, \$4.50 per 100.

DRIED FRUIT—There is a large trade doing. Particularly is the movement active in Valencia raisins and layer Valencias. Stocks are not large, and neither in New York nor at Denia can any quantity be bought. It is hard to give quotations as prices will be higher. The fact that there is a quantity of California L. M. raisins here and to arrive will prevent prices going above certain figures, the more so as some of the Californias were bought low. It is expected they also will be firmer, although at present they can be laid down from New York nearer the direct shipment price than at any other time during the season. In currants prices are also very firm at quotations. Prunes are held firm, and are likely

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

ANOTHER LOT

of those celebrated canned

Haddies Golden Brand

receiving this week.

Every Can Guaranteed.

Laporte, Martin & Cie.

Wholesale
Grocers

MONTREAL

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Filbered or Shredded Fish.


JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL



ASK FOR
MOTT'S

The leading Grocers sell it!

WHY DON'T YOU?

Dalley's Royal Hygienic Self-Rising Flour, Tea Biscuit Flour, Pancake Flour, Graham Flour and Buckwheat Flour

Put up in handsome 2-lb. packages, 3 dozen in a case. Order from your Wholesale Grocer, or from us.

THE F. F. DALLEY CO., LTD. - - HAMILTON, CANADA.

Don't delay

ordering your winter stock of

SALT

Verret, Stewart & Co.
MONTREAL.

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

T. A. LYTLE & CO.
TORONTO

YOU KNOW YOU CAN RELY

on our goods pleasing your best trade.

THE "KENT"

CANNING AND PRESERVING CO.

Chatham, Ont.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

to be higher. There is an active sale for figs. On onions the quotations are still low. We quote: New Valencias, 5 to 6c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, 5 to 6c.; new keg prunes, 4c.; boxes, 4¼ to 6c.; new Cal. L. L. raisins, \$1.75 to \$1.85; new currants, bbls., 4c.; half-cases, 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5¼ to 6c.; dates, 4 to 4½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$4 to \$4.50 per 100; citron, 15 to 16c.; orange, 12 to 13c.; lemon, 11 to 12c.; new cleaned currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanas, 10c.; half-boxes, off-stalk, 6 to 6¼c., half-boxes, layers, 6½ to 7c.; quarter-boxes, layers, 7 to 7½c.; Valencia layers, 6 to 6½c.

DAIRY PRODUCE—There is a slowness about butter that was hardly expected. The quantity offering is too large. Butter is being offered from P.E.I. There is, however, a fair movement in best grades. In eggs, the price continues firm, with but fair supplies arriving. Cheese shows no marked advance, and large sales are hard to make, particularly early makes. Some factories are shipping direct to London and others to Montreal. There are fairly large stocks here, and a quantity is still in first hands. We quote: Cheese, 8½ to 9c.; new butter, 17 to 18c.; eggs, 16 to 16½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There has been rather less of a movement during the past week, and holders of best grades are firm, stock not being large, and there being no large stocks near to draw from. New Orleans, in barrels of 40 gallons each, is having a large sale, the quality offered being good value. There is also a good movement in syrup, that on the market here being free from certain flavors which in other years have been noticed, and have hurt the sale. We quote: Barbadoes, 32 to 34c.; St. Croix, 31 to 32c.; Porto Rico, 34 to 36c.; syrup, 33 to 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—There is a fair demand, but hardly as great as last week. There is rather an easier feeling, though no change is noted in prices, and stocks here are in some cases large, with holders not pushing sales. At the low prices there is a larger demand for granulated than yellows. We quote: Granulated, 4¼ to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There are fair stocks of dry on hand and prices are rather firmer, principally in cod. In smoked there is more than there is a demand for, there being still a quantity of old both here and at the islands. Numbers are being shipped to the West Indies, but advices from there are not encouraging. Pickled are moving but stocks are large, and though quality is particularly good prices remain low. Boneless shows good demand. We quote: Medium cod, \$3.35 to \$3.50; large, \$3.60 to \$3.75; small, \$2.40 to \$2.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to \$2.75; smoked, 10 to 7c.; shad, half-bbl., pickled, \$5.50; Canso, \$5; halves, \$2.75; Shelburne, \$3 to \$3.25 per bbl.

PROVISIONS—In this line there have been large importations, principally in pork, which has been offered very low. It is said one dealer placed orders for 1,000 barrels. Canadian packers keep their prices too high. In beef the Canadian is thought to be too

light for sale here. Lard is being offered very low by some packers, there being ¼c. difference between some quotations this week. We quote: Domestic mess pork, \$14.50 to \$15; clear pork, \$15.25 to \$16; mess, \$14.50 to \$15; plate beef, \$13.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, 9¼ to 9¾c.; rolls, 8½ to 9½c.; beef, half bbls., \$7; hams, 12c.

FLOUR, FEED AND MEAL—Manitoba flour is having a large sale. There is no change to note in prices. The feeling does not favor higher figures. Oatmeal is firm with an upward feeling, as is true of oats, for which a good demand is noted. Large quantities of P.E.I. are coming in. Beans are rather lower and stocks are large. Cornmeal is still moving freely. Our local mills received 20 cars of corn this week. Hay continues firm with country buyers backward in giving prices. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.15; medium, \$3.90 to \$4; oatmeal, \$3.60 to \$3.70; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.25 to \$1.30; prime, \$1.10 to \$1.20; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10.50 to \$11; oats, 34 to 36c.; middlings, \$19 to \$20 on track; bran, \$18.

ST. JOHN NOTES.

Bradstreet's is to have an office here with R. W. Teskey as manager.

F. P. Reid & Co., wholesale grocers, of Moncton, have just completed their fourth warehouse built inside the past three years.

Smelt fishing has commenced on the north shore, and already a few small shipments have gone forward to Boston.

C. & E. Macmichael have received a shipment of the celebrated Nigger Head Oysters.

Theo. H. Estabrooks has received a large shipment of extra quality syrup, as a large demand is noted at this season.

James B. Gillespie has received his line of Christmas samples from the firm of G. J. Hamilton & Sons, whom he represents. The candies are particularly fine.

Smith & Tilton, representing the Windsor Salt Co., report the sale of their salt in cartoons has been far larger than they expected, while the demand for barrels and boxes continues very heavy.

Northrup & Co. have received a car of the well known and popular "Flag Ship" brand of salmon. It is the first received here and is giving every satisfaction.

The property of the St. Lawrence Lumber Co., situated in New Brunswick, has been bought by Adams & Co., New York.

So far the returns from the 28 cheese factories on P. E. I. show an output of cheese valued at \$157,000, while the two creameries sent out butter worth \$11,000. It is now intended to run a winter creamery, which it is expected will turn out \$25,000 worth of butter. Should all go well next year it is thought the output can be doubled.

The steamers of the Furness Line are already carrying western winter freight to London from this port. The last steamer had 1,000 bags of oatmeal, and there was

other freight to go but it was late arriving. This line of steamers is deservedly popular, having done much to forward the interests of our port. Among the merchandise taken aboard here was twenty tons of N. B. cheese.

Northrup & Co. received last week a carload Fraser river salmon, "Flagship" brand. We understand these goods are giving their customers the best of satisfaction.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Nov. 20, 1895.

THE most important item to the trade, and indeed to the whole province, is the disappearance of James Hutchinson, of the firm of Hutchinson & Seeton, commission merchants. He left his place of business on Tuesday night, the 12th inst., and has not been heard of since. This firm has had a rather curious career in this city. When this firm commenced business three months ago they subscribed to the commercial agency reports, but the expense of the same, \$50, they never paid. They issued circulars, which, in many instances, quoted to country shippers prices of produce 25 per cent. above the market price, and it sold 25 per cent. below. They demoralized trade generally. Seeton, the other member of the firm, was never seen here, and it was given out that he resided in England. Country dealers sent the firm large consignments, which were at once sent to an auction sale. It was another case of the country dealers being duped.

Halifax has another model fish-drying establishment, that of Messrs. George E. Boak & Co. Heretofore damp fish brought in at this time of year had to be placed in store and remain there until spring, when they were dried in the usual manner, spread in the sun about the wharves. By the new process the fish are dried in 24 hours and ready for shipment. The dryer is capable of holding 85 to 100 quintals of fish at a time. This is calculated to increase our trade with South America.

FLOUR—There is no change in the flour market, but it is expected the present prices will be maintained.

FISHSTUFFS—Grocery cod is still in good demand, as are grocery herring of good quality. Very few mackerel have been taken during the week, and the outlook is very discouraging as the season draws to a close. Prices are firm, and are likely to go higher.

GREEN FRUIT—Good apples are in demand, and prices are well maintained. Gravensteins are very scarce. In other lines the market remains unchanged.

EGGS—There is an advance of 1c. in eggs since last week. The quotation to-day is 16c.

DRIED FRUIT—There is no change to report in dried fruit. New Valencia raisins are quoted at 4½c., although prime stock sells at 4¾c.

PROVISIONS—The mild weather leaves the



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

The milk man and the cook

find our milk pails very handy. Consequently they sell very fast. The Coffee is A 1, and cannot be beaten at the price. Have you got them? **If not, why not?** There's money in them.

Price, \$3.00 per doz.



Every Pail contains One Pound Net of finest Java and Mocha Coffee, 1 and 2 Doz. in Case.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

provision market very dull. Prices are low all round.

MOLASSES—Another cargo of molasses, consisting of 200 puncheons, was received this week. Quotations are unchanged.

SUGAR—Business continues dull at the refineries, and quotations are unchanged.

BUTTER—There is some activity in the local market. Creamery is selling at from 21 to 24c. for tubs, and 23c. for prints. Some new dairy rolls are offered at 18 and 19c., while dairy tubs are bringing 15 to 20c.

CHEESE—Good stock is selling at 9c.

PRODUCE—Schooners continue to arrive from P.E. Island with produce. There are over 20 cargoes here now and more on the way. Potatoes sell at 23 to 25c., and oats at 32 to 35c. Turnips bring 20 to 25c.

HALIFAX NOTES.

Bauld, Gibson & Co., Halifax, N.S., have a large consignment of MacLaren's Imperial cheese on the way, and will have some in stock shortly, all put up in beautiful white opal jars. The firm have the sole control for Nova Scotia, and can fill all orders promptly from their stock. No retail grocer should be without this delicious article on his shelves for Christmas trade.

CHARLOTTETOWN NOTES.

The steamer *Campunia* took 120 bushels of cranberries to Montreal this season, shipped by J. Wheatley. They were grown at Rustico Island.

ANNAPOLIS NOTES.

Mr. William T. Chute, son of Mr. Aaron Chute, of Annapolis, has invented and patented an egg tester, which must certainly

fill a long felt want among merchants and traders. The device consists of a small box, $9\frac{1}{4} \times 5\frac{1}{2}$, with a sloping top, and having a capacity for testing six eggs at one time. It can be used with equally satisfactory results any time through the day or by artificial light, and will instantaneously show exactly in what condition an egg is when placed in the box. The tester is meeting with ready sales, and bids fair to outrival all other similar devices.

TAUNTON.

INCREASING THEIR FACILITIES.

Mr. J. McCance, who for six years has been in the employ of Butler Bros., east end grocers, St. Thomas, has entered into partnership with Mr. D. D. Black, who for five years has conducted a successful grocery business on the corner of Wellington and Elgin streets in that city. Mr. Black has always enjoyed a leading trade amongst a critical class of customers, and has the reputation of handling only the best goods on the market, while keeping the price in every case lower than his down-town competitors. Both gentlemen have a wide experience in the grocery business, and they propose to give their whole attention to catering to the public and enlarge their list of customers.

Every cough drop in our 5-lb. can is an immediate source of relief from the most persistent cough. Try a sample of B. F. P. cough drops.

A NOTE OF WARNING.

The London Grocer issues the following note of warning: "As is well known, it has for years past been the practice to bulk Indian and Ceylon teas at the gardens before they are dispatched to the markets, or bulk them in London if it has not been done at the gardens. This has been done to secure regular and uniform quality. Serious complaints have reached us, however, that some importers are neglecting this practice. When the irregular character of the tea in the chests is discovered, and a claim is made, it is quietly allowed, and the matter treated as accidental. If the non-bulking is not detected then the cost of the process is saved and goes into the pockets of the importers. The omission, however, if persisted in, must lower the confidence in Indian and Ceylon teas. The greed of the Chinamen, which led to the deterioration of Chinese tea, and the consequent falling off in the demand, ought to be remembered by all but the most indifferent or careless among the importers. There is little doubt that similar conduct on the part of those interested in Indian and Ceylon imports will lead to a like result. At present the evil has not grown strong, but unless checked, and that speedily, disaster is not far off.

The coughing of your customers worries us. Why don't you sell them B. F. P. cough drops?

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OCER,

, 1895.

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J. McLAUGHLAN & SONSManufacturers
of**Biscuits and Confectionery**

WHOLESALE GROCERS

Write for Prices.

OWEN SOUND, ONT.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

CEYLON AND TEA CULTURE.

A REPRESENTATIVE of The Even-
ing News, London, Eng., recently
had an interesting interview with
Mr. John Lane Densham, one of the part-
ners of the Mazawattee Tea Co., regarding
tea matters in general and Ceylon tea in
particular, from which THE CANADIAN
GROCER makes the following excerpts :

There are now tea companies without
number. Almost everyone drinks tea—in
point of popularity it stands head and should-
ers above every other beverage. Next to
tobacco, indeed, it yields the largest Customs
revenue. Speaking roughly, the country
makes about £5,000,000 off tea every year,
spirits coming next, and wines next.

Having got this little prologue down, I
will now proceed to describe how I bearded
a Tea King in his throne-room, and beguiled
him into an hour's conversation about the
cheerful drug which has never yet been
known to enebriate.

Mr. John Lane Densham shares with his
brother the task of ruling over the desti-
nies of the Mazawattee Tea Co. The house
of Densham—started by our hero's father
33 years since—is an old and respected one.
For years the Denshams sold tea and coffee
(wholesale) just like anyone else, but ten
years ago they were struck by the quality of
the tea which came from Ceylon. The China
trade is now as near as possible (so far as
the English tea trade is concerned) a dead

letter. Some old stagers drink China teas,
but the rising generation hardly dream of
touching them.

Mr. Densham here got out a great ledger,
and turned to a page of figures, the sight of
which sent a cold shiver down my back.
"It's all right," he said, noting that I wore
a worried look. "I am not going to worry
you with a lot of statistics. I simply want
to show you a few figures which will prove
how wonderfully the consumption of Ceylon
tea has increased since we first drew the
attention of the public to it. In 1884-85
Ceylon exported 2,482,000 lbs. of tea, and
China 139,000,000 lbs. In 1894-95 Ceylon
exported 84,000,000 lbs. of tea, and China
only 46,000,000. Thus in ten years the
consumption of Ceylon tea has increased by
72,000,000 lbs., while that of China has de-
clined by almost 100,000,000 lbs."

"And where does the discarded China tea
go to?" I asked Mr. Densham. "The best
of it," he replied, "goes to Russia, the in-
ferior sorts to other European countries, and
the commonest of all to Canada and Austr-
lia. High-class Ceylon teas, such as 'Maza-
wattee,' have practically driven China tea
out of the English market."

WHAT'S IN A NAME ?

According to The Grey Review, Jas. A.
Hunter, general merchant, of Durham, Ont.,
is achieving a reputation as A Hunter.
About a year ago he shot a bear almost
within the corporation limits, and on Tues-
day last he went out on the trail of a deer
whose tracks had been seen for a day

previously. Before long fresh tracks were
discovered, and after some tramping be-
tween the town and the Rocky Saugeen, the
animal was at last sighted behind the Vessie
farm and a shot or two from the sure hand
of Jas. A. brought him down. He was a fine
buck, 4 or 5 years old, in good condition and
weighed 200 lbs.

A TRAIN OF FRUIT.

Yesterday there passed through the city
for British Columbia, via the Canadian Pa-
cific, a train of twenty cars of canned fruit
from the factory of the Boulter Canning
Company, Picton, Ont. The train was very
attractively decorated with the firm's name,
and will, no doubt, be a conspicuous object to
the settlers as it moves across the prairie. It
will also be a striking object lesson to the
people of British Columbia, a land of so
much fruit of the finest quality, and may be
an incentive to them to extend their orch-
ards by planting new trees and establishing
canning factories within their own bound-
aries. A slight impetus was given to the
industry this year, and several shipments of
packed fruit were made to many places in
the Territories and the province. A start
was also made this year in building a can-
ning factory in the Pacific province, and this
is receiving every encouragement. The nov-
elty of a train of canned fruit moving from
east to west may be superseded before many
years by trains of a similar character coming
from the Pacific province to the prairies—
Free Press, Winnipeg.

Don't give up trying to stop that cough.
Try our pure and powerful B. F. B. cough
drops. Put up in fine 5-lb. cans for the
trade.

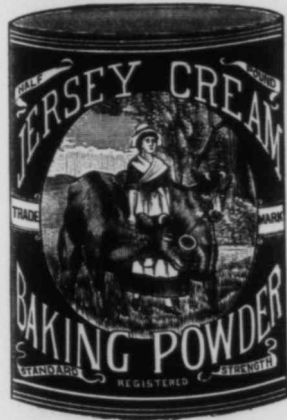
Don't Forget to ask your wholesaler for

CLUB  CLUB BRAND

Canadian Leaf Chewing Tobacco

Made in all size plugs.

Cheapest and best.



ARE YOU LOOKING FOR A POSITIVE
TRADE WINNER ?

If so, carry a line of our celebrated BAKING POWDER

IT'S

Jersey Cream

And you will catch the best trade of your neighborhood if you sell it.

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.

Have Tons OF GARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.

New Fruit and Nuts

Black Baskets, Blue Baskets
and Dehesa Clusters.
Sicily Filberts, S. S. and
Shelled Almonds in store
and arriving.

JOHN SLOAN & CO.
TORONTO.

Raisins

Malaga, Sultana, Valencia.

Currants

Barrels, Cases and Half-cases.

Peels

Imported and Domestic.

The best values in any of the above to be
obtained from

Warren Bros. & Boomer

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.


59, 61 and 63 Front
Street East Toronto.

40% Profit

That is part of what
you get if you handle
our soaps.

P. M. LAWRASON
London, Ont.

Currants

CHOICEST  VOSTIZZA

"EXCELSIOR" VOSTIZZA
"CRESCENT" BRAND
AMALIAS
FINE, FILIATRA

We are just in receipt of large shipments of above sorts.

PERKINS, INCE & Co.
TORONTO.

Choice New Figs

New Malaga Raisins
New Shelled Almonds
New Prunes

: : : IN STORE

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

BUTTER MAKERS

Who value their reputation,
use salt made by the
OPEN PAN process.

We sell only the BEST SALT.

Try the celebrated

BRUSSELS SALT

You will never use any other.

The Canada Salt Association

CLINTON, ONT.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address
upon receipt of . . . **10 Cents**

THE DRY GOODS REVIEW, Toronto.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,

TORONTO
will bring you
tenders from the
best contractors.

CONCERNING RETAILERS.

IT was erroneously stated in our issue of 8th inst that Russell & Watson had bought out F. Hall, of Guelph. It should have read Mercer & Watson had bought out F. Hall.

J. W. Gilpin, merchant, Belhaven, was unfortunate enough to lose an infant child the other day.

George Homer & Co.'s clerk "The Little Fellow," Gravenhurst, has returned from a deer hunt. As he bagged the stipulated number—two—it was not a deer hunt. Friends who may have been concerned about his health will be pleased to learn that he gained flesh as well as deer. He now tips the beam at or about 300 pounds.

Crawford, Lynch & Co., general merchants, Orillia, are occupying a store in the Syndicate block formerly occupied by Chas. Moore. The premises, however, are too limited for the firm's business, but, I am informed, they will eventually be back in their old store again after the effects of the fire have been repaired.

Alf. Courtemanche, manager and buyer for James Stafford, of Midland, has returned from a deer hunt with two beauties as the result of his labor.

F. Dalton, grocer, Niagara Falls, is erecting a new store. It is going to be a fine building, better, in fact, than the one at present occupied by him, which is saying a great deal.

DEPLETED OF SALMON.

The Canadian Government has received an application from the State of Washington of an unusual nature. It appears that the salmon in that State and in the important rivers of the Pacific slope States are rapidly becoming extinct. Some reports say it will not be long before the once famous Columbia River will cease to yield fish. The Government of Washington State is now exerting itself with a view to restocking the rivers, but cannot obtain a supply of eggs. It has consequently applied to Canada for a supply, and the application is now under consideration. There is at present in the Fraser River hatchery a surplus of salmon eggs, more, in fact, than are at present required. From that source an effort is being made to stock rivers in the territories. It is hard to overlook the extensive and systematic poaching that is engaged in, both as regards the eastern and western fisheries. At present the United States fishermen put out great nets near the mouth of the Fraser River which are highly detrimental to Canadian fishing interests. Having ruined practically their own fisheries, they are now forced to look to Canada for the means of restocking them.

If you want to get sold in your town and prevent your customers dying off, sell them B. F. P. cough drops.

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION.
Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

WM. H. DUNN

394 St. Paul Street

Montreal

Mercantile Broker and
Grocery Commission Merchant.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and
Church Streets, TORONTO, ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.

BIRD FOODS

We are head-
quarters for all
sorts of bird foods
BROCK'S BIRD SEED is a mixture
of choicest re-cleaned seed, and each
package contains a cake of Patent Bird
Bread. Ask your wholesaler for it.



NICHOLSON & BROCK,
81 Colborne St., TORONTO

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.

PRINCESS THEATRE

Tel.
2191.

Toronto

MONDAY, NOV. 25 and week.

Wednesday and Saturday Matinees.

Winsome **Gladys Wallis**

Accompanied by **Fred. Paulding**
and sterling company of artists in superb
productions of

"THE CRICKET"

under management of JOHN W. DUNNE.

Seats now on sale—Usual Prices.

YOU KNOW
WE KNOW
EVERYBODY KNOWS

That **Boulter's' Canned Goods**

are head and shoulders above all others; not because they are cheaper, but for the reason that they are better in every way. Sell Boulter's' Peerless "Lion" Brand Canned Goods.

W. BOULTER & SONS

Toronto, Picton and Demorestville.

Neatness

In the appearance of a package is a help in selling the article.
All the packages in which

Windsor Salt

is put up are the neatest and most attractive on the Canadian market. Our cotton bags are made of the best material and printing is the neatest. The cardboard used in our packages cannot be duplicated in Canada, and our round packages, 2 doz. 4-lb. per case, are handsomely lithographed for shelf display. These facts are worth remembering when you are ordering table salt from any wholesale house.

THE WINDSOR SALT WORKS, Windsor, Ont.

A MODEL CANNING FACTORY.

CANNED food of all kinds is now a staple line with all dealers in food products, and the consumption of it is growing every year. Such being the case, any contrivance that is calculated to improve the condition and quality of these articles before they reach the consumer is of material benefit to the community. In the past the contact of the solder used in sealing the can with its contents has been one of the chief objections. THE CANADIAN GROCER last week inspected some new machinery, which entirely does away with this objection, in the canning establishment of J. W. Windsor, on the banks of the Lachine canal. This firm possess the exclusive rights in Canada for the cans turned out with these contrivances, and that their merits are recognized by the trade the increasing demand for their patent cans fully attests.

The process is a speaking object lesson in the advance in modern machinery methods. The first treatment that the plain tin cylinders receive is in the flanging machine. This contrivance gives the flange on the edges of the cylinder necessary for the insertion of the top and bottom of the can. When this is done, a top, which has been previously stamped out by stamping machine, another labor-saving contrivance, is beaded into the flanged tin cylinder and double-seamed, without the use of a single

drop of solder. Then the can, which is now complete, with the exception of the top, is filled with lobsters or tomatoes, etc., as the case may be, the top stamped on by a second beading machine, and the job is complete. To do all this is a matter of minutes, the rapidity being fully attested by the fact that one of these machines running full time can turn out 5,000 to 6,000 cans daily. When the can is filled, topped, and bathed the package is ready to be labelled for the market. This establishment, in addition to providing cans for its own use, also supply the firm's lobster factories in the Maritime Provinces. Last year was the first time these patent cans were used for lobsters, and their merits are amply attested by the fact that next year's output of the firm's lobster packing establishments is already all sold to London firms.

A few words regarding the Lachine Canal factory will appropriately close this article. Besides the machinery above described, it is fully equipped with other modern appliances for turning out the firm's well-known brands of tomatoes and other goods. The building is a three-storey structure on the canal bank, with a large basement. The latter is used for tomato packing, the first floor for the offices and store-room, the second also as a store-room, and the third as a can shop for the accommodation of the patent machinery mentioned above.

HE FOLLOWS SUIT.

There is at any rate one man known to the grocery trade who should fully enter into the spirit of Thanksgiving day. We refer to Mr. Chris. Fowler, head salesman for Dawson & Co., Toronto, who intends combining his Thanksgiving dinner with his wedding breakfast. The bride is Miss Taylor, of Brampton, Ont., formerly of Michigan. By the way, Cupid seems to be getting in good work in the West Market street fruit emporium. It is only a few weeks since we recorded the marriage of Mr. Henry Dawson, the senior member of the firm, who, if we remember rightly, also brought his wife from Brampton.

ADVERTISING HINTS.

Advertise vigorously. Make yourself felt. Half-hearted, intermittent advertising won't "go down" nowadays; the public is "onto it," and has a very decided prejudice in favor of the advertisement which is always with them.

A novelty in advertising is shown in a Scotch church. The congregation could not pay its minister. To help them out of their dilemma a soap firm offered to pay \$500 a year for five years on condition that its advertisement be hung up in front of the gallery in the church. The offer was accepted.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked!!!

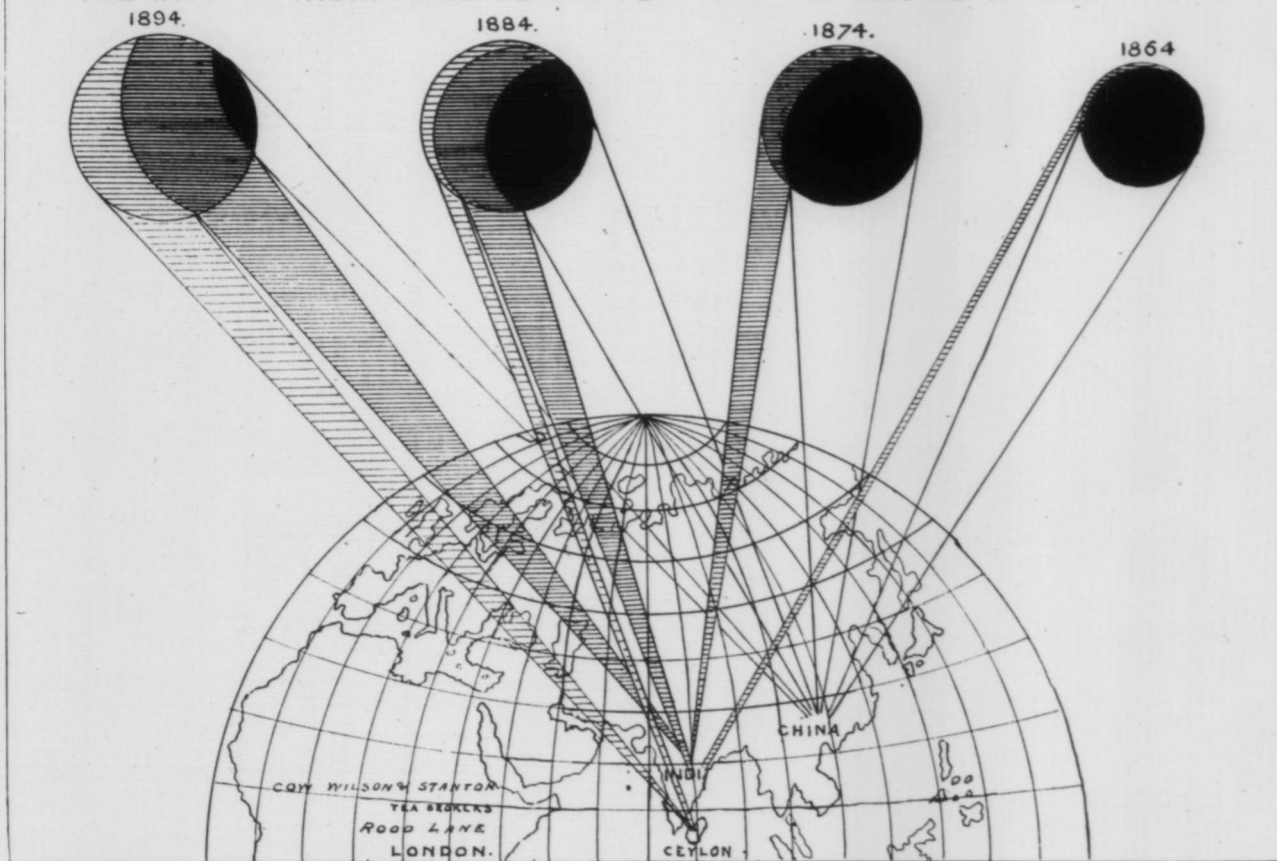
Skilfully Blended!!

Attractively Packed!



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

THE RISE OF INDIAN AND GEYLON TEA AND THE ECLIPSE OF CHINA TEA



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▤ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA

DO YOU KNOW

Why Your Tea Trade is Falling Off?

NO!

Easily Enough Explained

Your competitors have been using the cleanly, machine-made, crisp, pungent, healthful, satisfying teas of **CEYLON**, while you have been hanging on to the hand-rolled, sweaty, uneven, earthy China teas. If you want to bring up your tea trade again, make a

Sharp turn, "right about face," and order

Ceylon Teas

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FOR DELECTATION OF CLERKS.

THE superintendent of a large retail store in New York, while talking to a friend one day, said :

"It is not always the most industrious or intelligent salesmen who succeed in our business. Sometimes a peculiarity of speech or manner will make them distasteful to customers. Note that young man who is selling towels, for example. He is too familiar. He leans over the counter and whispers as if he were the confidential friend of every woman who buys a napkin. He means only to urge his wares, but ladies do not like it. They will not be served by him again. I shall probably be forced to discharge the poor fellow, though he means well."

A trustee of one of our colleges was asked why Professor Blank was held in comparatively light esteem as a teacher. "He is a learned man, accurate and earnest in his teaching," said the inquirer, "and an honorable gentleman. Yet inferior men are advanced in general esteem, while he remains just where he began ten years ago."

"There is but one cause for his failure," was the reply, "his untidy habits. How can it be otherwise with a man who comes on the platform with soiled linen, a greasy coat and black finger nails? He looks like a tramp. Good and wise as he is, he does not command the respect of the students."

Dr. S. Weir Mitchell, in a lecture to nurses, said that competent, earnest women sometimes fail in the sick room because of some peculiarity of habit which renders them unpleasant to their patients. Among these was the use of perfumes. No well-bred person will carry around a scent which may be offensive to half the people whom they meet.

Men and women in every department of life find their usefulness impaired by some little habit often unconsciously acquired. A sensible, friendly woman finds that her companions, after a few moments' conversation with her, look bored and manage to leave her. She is wounded and perplexed. No one has told her that she has an annoying habit of talking only about herself, or of giggling at the end of each sentence, which worries the most patient listener.

A clergyman of piety and much talent was unpopular in every parish over which he had charge because of his brusque, harsh manner of speaking.

Such little weights have burdened and hindered usefulness and success in many a human life.—Youth's Companion.

The grocers of Brooklyn will try and induce the State Legislature to pass a bill decreeing that a married woman is equally liable with her husband for all debts. It is to be hoped the grocers will succeed in their efforts. Woman is equally liable with man to the divine law, why not then to the human in the matter of debts?

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

THE . . .
Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.

Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.
Tees & Perse, Winnipeg. Martin & Robertson, Vancouver and Victoria.
Agents for Manitoba and Northwest Territories. Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.GOLD & PRIZE
30
MEDALS.

"SPECIAL LIQUEUR"

Finest Highland Whisky
of great age.

John Dewar & Sons,
DISTILLERS, Limited.

London Offices,
4 & 5 Lime St., & Co.

PERTH, SCOTLAND.

J. M. Douglas & Co., Agents, Montreal.

A NOVA SCOTIA CREAMERY.

SAYS a Kentville paper: Among the many creameries which during the past two or three years have been established all over the country, the creamery at Canning, although only started a little over a year ago, already takes a prominent place. When work was begun in July, 1894, it received the milk of only 200 cows, a number entirely inadequate for successful operation, but this year the number has been nearly doubled and is constantly increasing. The milk is collected four times a week, and an average weight of 6,400 lbs. a day is received. For this they pay the farmer 70 cents a hundred, except between the months of May and November, when they pay 75 cents. The first year cheese making received the most of their attention, but the cheese market this year has been so dull they have dropped its manufacture entirely, having scarcely made any since the first of August, although in the four months preceding they made over 21 tons. Since then they have devoted their time wholly to butter making. They now make butter four times a week, and turn out about 1,200 lbs. from the four churnings. But even this does not nearly fill the demand, which is double the supply and constantly increasing. The principal market for the butter at present is Halifax, where they get 20c. per lb. in $\frac{1}{4}$ -lb. prints and in tubs. Cheese sells at 9c. per lb. by the single cheese, with a discount for larger lots, and though the demand this year is small yet, they have sold 180 cheese in the past week and have orders for 100 more by Nov. 1st. The creamery at Canning is controlled by a joint stock company, of which Herbert Stairs is the president and N. W. Eaton the secretary, and is under the management of C. E. Sanford, a man of large experience in butter and cheese making, as the superior articles manufactured by him amply show. He has been in the business twenty-four years, and makes a very obliging and capable manager.

GRAND TRUNK AND WABASH.

A private Toledo despatch, received in New York, says that the fact that Chas. M. Hays became general manager of the Grand Trunk means more than the mere employment of a good man. The Gould interest has coveted the southern division of the Grand Trunk and English capitalists prevented their securing it. Some close arrangement for an eastern outlet for the Wabash over the Grand Trunk to Buffalo is expected in the near future.

BARBADOES MOLASSES.

Barbadoes mail advices are to the 2nd inst. and report dry, hot weather, following recent rains, as making very favorable conditions for the crops. Following are the exports January 1st to date:

	Sugar		Molasses	
	1894.	1895.	1894.	1895.
Total	hhds.	hhds.	Total	Total
United Kingdom.....	9,840	7,863	1,618	361
United States.....	50,099	28,231	8,060	1,449
British Provinces.....	4,729	923	34,045	25,451
Total.....	64,668	36,217	43,723	27,261

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

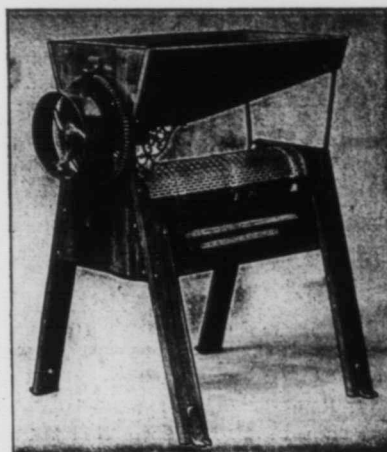
CONFIDENCE

in the merits of the goods you sell is an important element of success.

**JOHNSTON'S
FLUID BEEF**

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.



IN THE GOLDEN AGE

Grocers were not any happier selling fruit than they are to-day, if it is cleaned with **The Grocers' Fruit Improver**. Just think of it. **No Stems. No Dirt.** A bright, clean sample; and how the eyes of the customers twinkle when it is placed before them.

Note the result. **Increased trade. Satisfied customers. Larger profits.** Shrewd, live grocers claim that it is the best piece of furniture in their shop.

W. P. Ryan, 309 King St. W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

JAMES PORTEOUS, general store, Kingston, Ont., wants to compromise at 25c.

W. G. Harkness, Sarnia, has assigned to J. Flintoft.

J. D. Gravel, general store, St. Casimir, Que., has assigned.

Walter Ashton, drugs, Aurora, Ont., has assigned to A. E. Taylor.

John Laird, confectionery, etc., Seaforth, Ont., has assigned to John Beattie.

There is a demand of assignment against Napoleon Tessier, grocer, Quebec.

J. McD. Haines has been appointed curator of the grocery business of Duncan Stewart.

James Mills, general store, Woodham, Ont., has assigned to C. B. Armstrong, of London.

The creditors of Jos. Beaulieu, general store, L'Annonciation, Que., have been called together.

B. Sumner, confectionery and fruits, St. Mary's, Ont., has assigned. Creditors meet November 23.

The liabilities of Menno Snider, miller, of Conestogo, are about \$46,000, much of which is money loaned from farmers. He has offered to compromise at 25c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Bissonnette & Co., traders, Montreal, have dissolved.

Goldenberg & Litner, grocers, Montreal, have been dissolved.

McFarlane & McPhee, general store, Annidale, N. S., have dissolved.

H. Fader & Bros., general store, East Dover, N. S., have dissolved.

J. Harris & Co., patent medicine manufacturers, Montreal, have dissolved.

J. B. Harrington & Co. have opened a flour and feed store at Port Arthur, Ont.

Levatte & Ward, cider makers, Victoria, B.C., have dissolved. Levatte continues.

C. Van Wart & Son, grocers, St. John, N. B., have dissolved. C. Van Wart continues.

Francois X. Bilodeau and Geo. Bilodeau are proprietors of the Baillargeon business of F. X. Bilodeau & Co.

Joseph T. Hebert and Alfred Juneau have gone into partnership as Hebert & Juneau, mill owners, Brompton, Que.

Wilfrid and Dominateur Lamane have been registered proprietors of the grain and flour business of W. & D. Lamane, St. Henri de Montreal, Que.

A partnership has been registered between Louis Prefontaine as general partner, and Euclid Prefontaine as special partner for \$500. They are hay dealers at Montreal, and the firm style is L. Prefontaine & Co.

Jos. A. Garneau and D. H. Garneau have been registered proprietors of the patent medicine business of Le Compagnie de Medicine, Quebec.

SALES MADE AND PENDING.

The Kirkup & Co. grocery stock has been sold to Sykes & Co., Toronto.

The estate of John Bruton, general store, Cobden, Ont., is to be sold by auction.

The assets of J. E. Burroughs, soda water manufacturer, Shawville, Que., are for sale by tender.

A. J. Beauchamp's Montreal grocery stock is advertised for sale, as is that of Hector Leber also.

The elevator, etc., belonging to the estate of Jonathan Uttley, Elmira, Ont., are advertised for sale.

The stock, etc., belonging to the estate of John Ross, general store, Freulton, Ont., is to be sold by auction on Nov. 23.

The wholesale grocery and liquor stock of D. Pitceathly & Co., Belleville, Ont., has been sold to J. E. Walmsley & Co.

The bankrupt stock of H. A. Cooper & Co., Strathroy, has been sold by auction to John Barry at 71c. on the dollar.

CHANGES.

Wm. Radcliffe, grocer, Toronto, has been succeeded by Wm. Radcliffe & Co.

J. A. Goodall, grocer, Belwood, Ont., has been succeeded by Geo. Martin.

J. E. McMann, baker, Sarnia, Ont., has been succeeded by Z. Schaffer.

J. L. Crevier, groceries, Montreal, is moving to St. Laurent.

Nasmyth & Davis have closed up their Brantford drug store and removed to Tilbury, Ont.

Grocer Donahan, of Peterboro', Ont., has been succeeded by A. Peters.

Hugh Wright, fruit, etc., Harriston, Ont., has been succeeded by James Moore.

F. A. Noble, general store, Cookshire, Que., has moved to Marbleton.

H. Levins & Co., general store, East Clifton, Que., have moved to Cookshire.

W. J. Brown has opened a flour and feed store at St. Louis de Mile End, Que.

Mrs. Henderson, general store, Belgrave, Ont., has been succeeded by D. Sprout.

Francois Kirouac is proprietor of F. Kirouac & Co., manufacturers of cigars, at Quebec.

Augustine Lanouziere is proprietor of the tobacco firm of E. Waldt & Co., Montreal.

Arianna Mason is proprietor of the London fruit store, New Glasgow, N.S.

FIRES.

The Merrickville Milling Co., Merrickville, Ont., has been burned out.

W. Ramsay, grocer, London, Ont., has been burned out. Loss \$800. No insurance.

E. Roblin, miller, Ameliasburg, Ont., has been burned out. Loss 4,000. Covered by insurance.

On Nov. 15 fire damaged John Hambridge's cold storage warehouse at Aymer, Ont., to the extent of \$1,100. Covered by insurance.

DEATHS.

Samuel Dodd, of the firm of Dodd Bros., merchants, Watford, is dead in his 31st year. Deceased had been in failing health for the past two years.

GROCERS' COLLECTING BUREAU.

A gentleman who takes a lively interest in the affairs of grocery associations writes: "Would it not be a wise move for the Grocers' Association to raise the annual dues to five dollars, and make it a gigantic collecting and reporting agency? This could be easily done, if three hundred members could be got who would pay five dollars each which, I believe, could be procured, when they could see the advantages of such an institution. Fifteen hundred dollars a year would pay the secretary a good salary to do nothing else but look after the collections and work of the association. It would pay him \$1,200 a year and pay for office, telephone, and office boy. Grocers belonging to it would get advantages they could get nowhere else. Every grocer belonging to it would be required to send in all his accounts for collection, which would be credited to them, and a list made out for each day for the secretary to collect. This would pay in more ways than one. If the secretary only collected a hundred dollars for each member a year, the member would only be paying five per cent. for having his accounts collected, and if the grocer wanted to find out whether a customer was good or not all he would have to do would be to telephone down to the secretary's office and enquire. With such an agency as this in connection with the association no member would need to pay \$15 per annum for a mercantile agency book."

BLAIKLOCK BROTHERS

Customs Brokers, Forwarders,
Warehousemen

Correspondence Solicited.

41 Common St., - MONTREAL

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Wholesome Pies

Are made from **Wethey's Condensed Mince Meat**. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Instantaneous Tapioca

Order through your Wholesale Grocer or direct from **HOWE, MCINTYRE CO.,** SOLE AGENTS, MONTREAL

It Attracts Attention

Pleases Everybody

Makes Customers

IT SELLS

Sweet Herbs for Seasoning

Sage *Savory*
Thyme *Parsley*
Mint *Marjoram*
Poultry Dressing

We have a full line of these goods in Ten Cent tins and in bulk. Drop us a line if you are interested.

TODHUNTER, MITCHELL & CO., Toronto

"WINDSOR" DAIRY SALT

is the PUREST and BEST for butter making.

Mrs. Marvin Burke, of Bowmanville, uses nothing but WINDSOR SALT, and has taken a gold medal and 26 first prizes, as follows:— Industrial Exhibition, Toronto (2); Quebec Provincial, Montreal (1); Central Canada, Ottawa (gold medal and 2 highest awards); Whitby (4); Bowmanville (3); Orono (3); Markham (4); Stouffville (3); Woodbridge (4). Grocers should remember this fact when ordering Dairy Salt from any wholesale house. Put up fifteen 20 lb. bags per barrel; in 50 lb. and 200 lb. white duck sacks, and in paper lined barrels, 280 lbs. net.

Toronto Salt Works
TORONTO, ONT

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Many dainty dishes

Can be prepared by using **Benson's Canada Prepared Corn.** It is manufactured from choice selected pure corn—no adulteration. As an **Infants' Food** it cannot be equalled.

EDWARDSBURG STARCH CO.

LIMITED

Manufacturers of
Corn, Rice, Wheat and
Potato Starch

CARDINAL, ONT.

Sardines, Amer., 1/4 s	0 04 1/2	0 09
" Mustard, 1/4 s	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " "	2 40	2 55
" " " "	4	4 75
" " " "	6	7 75
" " " "	14	16 00
Minced Callops	2	2 60
" " " "	2	2 60
" " " "	2	3 40
" " " "	2	6 00
English Brawn	2	2 75
Camb Sausage	1	2 50
" " " "	1	4 00
Soups, assorted	1	1 50
" " " "	2	2 25
Soups and Bouill.	1	1 80
" " " "	6	4 50

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horhound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 lc pieces	1 00	
Orange Blossom, 150 lc pieces	1 00	
Flirtation Gum, 150 lc pieces	0 65	
Monte Cristo, 180 lc pieces	1 30	
Mexican Fruit, 36 5c bars	1 30	
Sappota, 150 lc pieces	0 90	
Orange Sappota, 160 lc pieces	0 75	
Black Jack, 115 lc pieces	0 75	
Red Rose, 115 lc pieces	0 75	
Magic Trick, 115 lc pieces	0 75	
Red Spruce Chico, 200 lc pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
" " " "	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S		
Chocolate—		
French, 1/4 s—6 and 12 lbs.	0 30	
Caracas, 1/4 s—6 and 12 lbs.	0 35	
Premium, 1/2 s—6 and 12 lbs.	0 30	
Sante, 1/4 s—6 and 12 lbs.	0 26	
Diamond, 1/4 s—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	
Pearl	0 25	
London Pearl, 12 and 18	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	
Cocoa—		
E.P.P.S.		
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—		per lb.
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s	0 46	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24	
Cocoa—		per doz.
Concentrated, 1/4 s, 1 doz. in box	2 40	
" " " "	1 1/2	
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
" " " "	1/2 lbs. 12 lb. boxes	0 33
JOHN P. MOTT & CO.'S		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each	0 42	
Baker's Vanilla in boxes, 12 lbs. each	0 50	
Caracas Sweet, in boxes, 6 lbs. each	0 37	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each	0 25	
Grocers' Style, in boxes, 6 lbs. each	0 25	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 50	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/4 lb. tins.	0 49	

COFFEE.

Green.		
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	0 34	
Our Own	0 30	
Jersey	0 28	
Laguaya	0 35	
Mocha and Java	0 30	0 32
Old Government Java	0 30	0 32
Arabian Mocha	0 28	0 30
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " " "	6 00	
" " " "	8 40	
" " " "	10 00	
" " " "	12 00	
Olive Oil, 1/2 pint, 2 doz. to case, per case	1 25	
" " " "	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " "	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 oz.	1 75
" " " " 3 3/4 oz.	2 00



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. \$2.50.
Beardley's Boneless Herring. doz 2 doz. \$1.44
Codfish. per doz. Beardley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179
MONTREAL

P.O. Box 2501
TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER
TORONTO

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black,
for stoves.

Universal Harness Composition,
in tins.

Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Pollshing Cream (two sizes).

Brass Burnishing Paste (four
sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSÉ, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

CREAM SODAS

We like to dwell on this subject. Sodas in tins are the "proper caper." You will sell more this way than in the old, because your customers will always have them "fresh and tasty." 3 pounds net in each tin. Every biscuit selected. Keep in the swim. We are the only people who put Sodas in tins.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London.....	gross	6 00
2 " " Anchor.....	"	12 00
1 " Flat Crown.....	"	10 80
2 " " ".....	"	18 00
2 " Square.....	"	21 00
2 " Round.....	"	24 00
2 1/2 " ".....	"	3 50
4 oz. Glass Stopper.....	doz.	7 00
8 " ".....	"	21 00
Parisian Essence.....	gross	12 00
Ketchup, Fluted Bottles.....	gross	12 00
Screw Top.....	"	21 00
S. & L. "High Grade".....	"	3 50
per doz.....	"	15 00
Pepper Sauce, per gross.....	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins.....	\$	3 00
No. 2, 4 oz. tins.....	"	5 00
No. 3, 8 oz. tins.....	"	8 75
No. 4, 1 lb. tins.....	"	14 25
No. 5, 2 lb. tins.....	"	27 00
Stamina—2 oz. bottles.....	"	3 00
4 oz. ".....	"	6 00
8 oz. ".....	"	9 00
16 oz. ".....	"	12 75
Fluid Beef Cordial—20 oz. bottles.....	"	15 00
Milk Granules, in cases, 4 doz.....	"	6 00
Milk Granules with Cereals, in cases, 4 doz.....	"	5 00

FRUITS.

FOREIGN.		
Currants—Provincials, bbls.....	per lb.	0 03 1/2
" " ".....	"	0 04 1/2
" Filiatras, bbls.....	"	0 04 1/2
" " ".....	"	0 04 1/2
" Patras, bbls.....	"	0 04 1/2
" " ".....	"	0 04 1/2
" " cases.....	"	0 05 1/2
Vostizzas, cases.....	"	0 05 1/2
Panarete, cases.....	"	0 08 1/2
Dates, Persian, boxes.....	"	0 04 1/2
Figs—Eleme, 14 oz.....	"	0 09 1/2
" " 10 lb.....	"	0 09 1/2
" " 18 lb.....	"	0 13 1/2
" " 28 lb.....	"	0 16 1/2
" taps.....	"	0 03 1/2
Prunes—Bosnia, cases.....	"	0 05 1/2
" Bordeaux.....	"	0 04 1/2
Raisins—Valencia, off stalk.....	"	0 04 1/2
" Fine, off stalk.....	"	0 05 1/2
" Selected.....	"	0 06 1/2
" Layers.....	"	0 06 1/2
" Sultanas.....	"	0 05 1/2
" Cal. Loose Muscates 59 lb. boxes.....	"	0 04 1/2
DOMESTIC.		
" Malaga.....	per oox.	2 00
" London Layers.....	"	2 75
" Black Baskets.....	"	3 25
" Blue Baskets.....	"	3 25
" Choice Clusters.....	"	3 25
" Dehesa Clusters.....	"	4 25
" Royal Clusters.....	"	5 00
" Buckingham Clusters.....	"	4 50
" Non Plus Ultra Clusters.....	"	6 50
" Royal Windsor Clusters.....	"	6 50
Lemons—Messina, boxes.....	"	3 50
" Malagas, half chest.....	"	8 00
" boxes.....	"	3 75
Oranges—Jamaica, per box.....	"	4 00
" Jamaica, per bbl.....	"	7 00
FOOD.		
Split Peas.....	per bbl.	\$3 50
Pot Barley.....	"	3 75
Pearl Barley, XXX.....	"	6 50
ROBINSON'S BARLEY AND GROATS.		
Patent Barley, 1/2 lb. tins.....	per doz.	1 25
" " 1 lb. tins.....	"	2 25
" Groats, 1/2 lb. tins.....	"	1 25
" " 1 lb. tins.....	"	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis.....	2 50
40 dy.....	2 55
0 dy.....	2 60

20 16 and 12 dy.....	2 65
10 dy.....	2 70
8 and 9 dy.....	2 75
6 and 7 dy.....	2 80
5 dy.....	3 10
4 dy A P.....	3 10
3 dy A P.....	3 50
4 dy C P.....	3 00
3 dy C P.....	4 10

HORSE NAILS—	
Canadian, dis. 55 per cent.....	
HORSE SHOES—	
From Toronto, per keg.....	3 60
SCREWS—WOOD—	
Flat-head iron, 80 p. c. dis.....	
Round-head iron, 75 p. c. dis.....	
Flat-head brass, 75 1/2 p. c. dis.....	
Round-head brass, 72 1/2 p. c. dis.....	

WINDOW GLASS. (To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.)

1st break (25 in. and under).....	1 15
2nd " (20 to 40 inches).....	1 30
3rd " (50 to 60 inches).....	2 90
4th " (51 to 60 inches).....	3 20
5th " (61 to 70 inches).....	3 50

Rope—	
Manilla.....	0 09 1/2
Sisal.....	0 07 1/2

AXES—	
Per box.....	6 00 12 00
SHOT—	
Canadian, dis. 17 1/2 per cent.....	

HINGES—	
Heavy T and strap.....	0 04 1/2 0 05
Screw, hook and strap.....	0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee, ground in oil.....	
25 lb. irons.....	0 04 1/2
No. 1.....	0 04 1/2
No. 2.....	0 04 1/2
No. 3.....	0 04

TURPENTINE—	
Selected packages, per gal.....	0 39 0 41

LINSEED OIL—	
Raw, per gal.....	0 58
Boiled, ".....	0 61

GLUE—	
Common per lb.....	0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.....	\$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt.....	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4.....	8 00
" " 5.....	7 00
" " 6.....	6 00
" " 7.....	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms.....	2 50
" " round bottoms.....	2 25
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " 2.....	6 20
Barrel Covers and Trays.....	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
Orange Marmalade.....	per doz. 1 60
Clear Jelly Marmalade.....	2 00
Strawberry W. F. Jam.....	2 30
Raspberry ".....	2 20
Apricot ".....	2 00
Black Currant ".....	2 00
Other Jams ".....	1 55 1 90
Red Currant Jelly.....	3 10

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
" Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can.....	2 00
"Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " 5 lb. cans.....	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 73
Dulce, large cent sticks, 100 in box.....	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net.....	\$12 00
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MUSTARD.

COLMAN'S OR KEEN'S.	
Square Tins—	per lb.
D. S. F., 1 lb. tins.....	\$0 40
" " 1/2 lb. tins.....	0 42
" " 3/4 lb. tins.....	0 45
Round Tins—	
F. D., 1/2 lb. tins.....	0 25
" " 3/4 lb. tins.....	0 27 1/2
" " 4 lb. jars, per jar.....	0 75
" " 1 lb.....	0 25
" " 4 lb. tins, decorated, p.t.....	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross.....	9 00
Small Med. ".....	7 80
Medium ".....	10 80
Large ".....	12 00
Spoon ".....	18 00
Mug ".....	16 20
Tumbler ".....	12 00
Cream Jug.....	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B".....	0 03 1/2	0 03 1/2
Patna.....	0 05	0 04 1/2
Japan.....	0 05	0 05 1/2
Imperial Seta.....	0 05 1/2	0 05 1/2
Extra Burma.....	0 05 1/2	0 04
Java Extra.....	0 06 1/2	0 05 1/2
Genuine Carolina.....	0 06 1/2	0 05 1/2
Grand Duke.....	0 03 1/2	0 05 1/2
Sago.....	0 03 1/2	0 05 1/2
Tapoca.....	0 03 1/2	0 05 1/2
Goathead (finest imported).....	0 06 1/2	

ROOT BEER.

Hire's Root Beer, per doz.....	\$2 00
Adams 10c size, per doz.....	0 90
" " 25c " per doz.....	1 75
" " per gross.....	20 00
Bryant's, 2 doz in box.....	1 75
" " per gross.....	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches.....	
No. 1 White or Blue, cartons.....	0 05 1/2
Canada Laundry.....	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes and fancy packages.....	0 07
Silver Gloss, 6-lb. tin canisters.....	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package.....	0 07
Silver Gloss, large crystals.....	0 05 1/2
No. 1 White, bbls and kegs.....	0 04 1/2
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn.....	0 07 1/2
Canada Pure Corn.....	0 06 1/2
Rice Starch.....	
Edwardsburg No. 1 White, 1-lb. cartons.....	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches.....	
Canada Laundry, boxes of 40 lbs.....	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.....	0 05 1/2
Bbls, 175 lbs.....	0 04 1/2
Kegs, 100 lbs.....	0 04 1/2

Lily White Gloss—

Kegs, extralarge crystals, 100 lbs.....	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.....	0 07 1/2
6 lb. draw-lid boxes, 8 in crate 48 lbs.....	0 07
6 lb. solid tin canisters, 8 in crate 48 lbs.....	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.....	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 07 1/2

KINGSFORD'S OSWEGO STARCH.



(40-lb. boxes, 1-lb. pkgs., sliding covers).....	0 08 1/2
(12-lb. boxes each crate).....	0 08 1/2
PURE—12-lb. boxes.....	0 07 1/2
OSWEGO—40-lb. boxes, 1-lb. packages.....	0 07 1/2
CORN STARCH—	
For puddings, custards, etc.....	
ONTARIO—38-lb. to 45-lb. boxes, 6 bundles.....	0 06 1/2
STARCH IN Silver Gloss.....	0 07 1/2
BARRELS Pure.....	0 06 1/2

BROWN & POLSON'S CORNFLOUR.

1-lb. packages.....	0 07
40-lb. boxes.....	2 80

SUGAR.

Granulated.....	c. per lb.	0 4 30	0 4 45
" No. 2.....	"	0 04 1/2	
Paris Lump, bbls and 100-lb. boxes.....	"	0 05 1/2	
Extra Ground, bbls, 1cng.....	"	0 06	
Powdered, bbls.....	"	0 05 1/2	
Extra bright refined.....	"	3 75	3 85
Bright Yellow.....	"	3 40	0 03 1/2
Medium Yellow.....	"	3 30	0 03 1/2
Dark Yellow.....	"	0 03 1/2	
Raw Demerara.....	"	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Dark.....	per gallon. 0 30 0 33
Medium.....	" 0 33 0 38
Bright.....	" 0 38 0 43
Redpath's Honey.....	" 0 40
" " 2 gal. pails.....	1 10 1 15
" " 3 gal. pails.....	1 45 1 50

SOAP.

Babbitt's "1776" Soap Powder.....	\$3 50
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1 Box Lot.....	5 00
5 Box Lot.....	4 90

Freight prepaid on 5 box lots.

Lily White

This brand is the perfection of Starch Gloss. For fine laundry work it cannot be matched, as it will not in any way injure delicate fabrics. Manufactured by

BRANTFORD STARCH CO., Ltd.,

Brantford, Ont.

P. M. LAWRASON'S SOAPS.

Wonderful, 100 bars.....	per box.	\$4 00
Supreme, 100 bars.....		3 60
Our Own Electric, 100 bars.....		2 00
Sunflower, 100 bars.....		2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—

3 lbs. and 2 6-16 lbs., 60 bars in box	per box.	\$3 30
13 1/2 oz. and 1 lb., 60 bars in box		3 30
12 oz. cakes, 100 cakes in box		4 00
10 oz. cakes, 100 cakes in box		3 60
Twin cake, 11 1/4 oz., 100 cakes in box		3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 3/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
Firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
thirds	0 15	0 17
common	0 13	0 14

PING SUEYS.

Young Hyson—

Half Chests, firsts	0 28	0 32
seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Fine	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11



"SALADA" CEYLON.

Green label, retailed at 30c	per lb.	0 22
Blue	40c	0 30
Red	50c	0 36
Gold	60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's: Twin Gold

Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44

Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E' Hijo, Lord Lansdowne	Per M.	\$60 00
" " Panetelas	60 00	
" " Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	85 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" Reina Victoria Especial	50 00	
" Conchas de Regalia	50 00	
" Bouquet	55 00	
" Pins	50 00	
" Longfellow	80 00	
" Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
Queens	25 00	

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—

Athlete	Per M.	\$7 50
Puritan	6 25	
Sultana	5 75	
Derby	4 25	
B. C. No. 1	4 00	
Sweet Sixteen	3 75	
The Holder	3 85	
Hyde Park	10 50	

Cut Tobaccos—

Puritan, 10ths, 5-lb. boxes	per lb.	0 70
Old Chum, 9ths, 5-lb. boxes	0 75	
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62	
Gold Block, 9ths, 5-lb. boxes	0 73	

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15

Plug Tobacco—

Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13 1/2	0 68
" " " 7s, R. & R. 14 1/2	0 68
" " " 7s, Solace, 14 1/2	0 68
" " " 8s, R. & R. 16	0 68
" " " 8s, Solace, 15	0 68
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17 1/2	0 58
O. V. " " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.	\$1 50
" " " " 2	1 65	
" " " " 3	1 40	
" " " " 4	1 60	
" " " " 5	1 65	
Tubs, No. 0	8 50	
" " 1	7 00	
" " 2	6 00	
" " 3	5 00	
Washboards, Globe	1 90	
" " Water Witch	1 40	
" " Single Crescent	1 85	
" " Double	2 75	
" " Jubilee	2 25	
" " Globe Improved	2 00	
" " Quick and Easy	1 80	
" " World	1 75	
" " Rattler	1 30	

THE E. B. EDDY CO.

Washboards, Planet	per doz.	1 60
" " Waverly	1 50	
" " XX	1 40	
" " X	1 25	
" " Electric Duplex	2 25	
Mops and Handles, combined	1 25	
Butter Tubs	1 60	
Butter Bowls, crates assort'd.	3 60	
Matches—		
Steamship (10 gross in case)		
Single case and under 5 cases	3 10	
5 cases, freight allowed	3 10	

Per Case.

5-Case Lots, Single Case		
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

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