



VOL. V.

TORONTO, NOVEMBER 27, 1891.

No. 48

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES)

White as a lily.

“LILY WHITE”

STARCH.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR
WHOLESALE GROCER
— FOR —
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of



This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce"
"Devonshire Relish" "Raspberry Vinegar, Eva-
porated Vegetables, Chocolates, Coconas, Confectionery.

DURABLE PAILS AND TUBS.

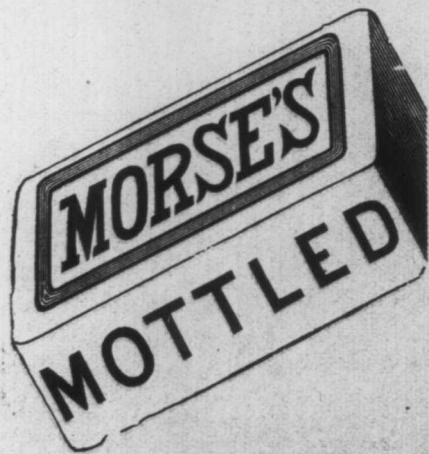
TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.



**DALLEY'S
FROST PROOF INK.**

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases.
Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze
in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

"THE GENUINE CHIMNEY"

A FULL LEAD

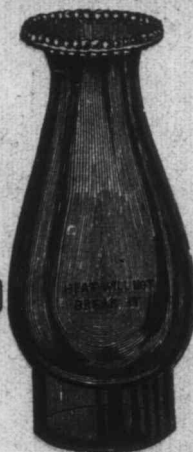
Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.



Cannot be Beaten

for Design

or Workmanship.

Done up In

One-Half Gross Cases.

HAVE YOU

The Original Globe Improved

IN STOCK.

The Best Selling Washboard on the Market.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,
Strachan Ave., Toronto.

THE CANADIAN GROCER

PUBLISHED WEEKLY.
\$200 PER YEAR

& GENERAL STOREKEEPER

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, NOVEMBER 27, 1891.

No. 48

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

If a trader employs a sufficient number of capable shop-hands to do the mere mechanical and routine work of his business, ought he himself to do such work? Does he further the ends of his business by making frequent headlong sallies into the packing room, into the warehouse and into the midst of rough service generally, where, with sleeves rolled up, he lifts on heavy cases, tears packages open, and throws things around like a porter. Such a man is much like an impetuous but not well-disciplined foot-ball player, who cannot be brought to believe, when the ball is out of his sphere of action, that it is in somebody's else; he feels that the winning of the game depends upon his exertions, and he cannot be kept in the one place where his usefulness is appreciated and trusted. He spreads himself all over the field, and dissipates his energy to comparatively little purpose, though he may toil and sweat: "like to a harvest man that's tasked to mow or all or lose his hire." When the ball gets to his place the man relied on to take care of it is probably not there, and in default of his presence a goal may be scored by the team he is working against. So it is with the trader who makes a practice of leaving the post for whose keeping he is more particularly responsible.

* * * *

A man may feel that the contagion of his fervid energy will react beneficially upon the industry of his clerks and porters, but he

ought also to remember that his own particular duties are entitled to as much of his spare ardor as he has in reserve. Picture a manager whose salary is \$15 per day dancing round a big package of goods knocking the cover to pieces with an axe, then yanking out the contents and strewing them over the floor, while a \$5-a-week clerk looks on nonchalantly, having long been accustomed to this officious assistance, and having therefore become case-hardened against the stimulating lesson of the example. The manager was really not doing his duty. Instead of being at his place busied with some of the executive problems or devising some of the financial schemes that relate to his proper work, he is really earning but \$5 a week, though he draws \$15 a day. The clerk could knock that box to pieces with less fuss and in quicker time, if he is employed in a concern whose affairs are properly administered, and the man who is responsible for their proper administration is taking the job out of the clerk's hands.

* * * *

The manager should be able to make his influence felt throughout all the grades of the staff without being under the necessity of taking a hand occasionally for example's sake in the rudimentary or detail work in which employes are engaged. The tone of his rule may be detected in the work of his subordinates, who can be infused with the right ideas and held answerable for the full discharge of their duties by the graded responsibility plan. The vigor of the chief will inform the whole staff if the head of each sub-division is sharply watched by the manager. Then the latter can confine himself to the work for which he is paid, and that work will be done all the better for the undivided attention it receives. There can be no doubt that trained, highly-valued powers

are not well employed when the possessor of them is working at what the crudest mind can do as well as he.

* * * *

It is necessary of course that the manager or the head of a business should know all about the detail involved in competent service in any part of that business. Too much such knowledge no man in a leading position can possess. But he is supposed to have acquired it in his training. It is one of the qualifications which fit him for the direction of others. Under judicious management he rose through the different degrees of service till he reached the topmost one, and it is probably as much due to the fact that a disciplinarian was at the helm as to any other external influence. The command of detail, not the slavery of detail, is what is expected of the manager.

* * * *

Failure is sometimes the penalty of misplaced energy. In a big concern there are plenty of chances to give attention to other people's business instead of one's own, as there usually are several other people. The opportunities for neglecting one's own duties are correspondingly numerous, and a business will be apt to drift. A certain business man is in mind who was the proprietor of a large store, engaging many hands. This man was noted for his wonderful physical energy. He would go like a shot from one place to another, but often fruitlessly, frequently neglecting to take note of the fact that what he wanted was at hand. He spent his bodily powers prodigally, but he never made all the use of his head he should have done. In all that he tried it was the same way. In a certain athletic exercise he excelled in quickness, but he often was beaten by a weaker, less capable man, simply because the latter did more head-work. Those who have the control of a business ought to transmit their energy through their mental rather than their physical mechanism.

ONE CAUSE OF TRADE WITH CONSUMERS.

The following correspondence illustrates the nature of the sacrifices that have sometimes to be made by wholesalers to keep faith with their customers, and point as well to the indifference or unthankfulness of some retailers, when consumers whose overtures are rejected by wholesalers, are put into connection with those retailers. In the particular transaction in question in the correspondence below, the offer of purchase was declined by the wholesale house, and referred to a certain retailer; the retailer was advised of the reference to him, and was further enlightened by copies of the declined order, and of the letter declining it, so that he knew the position of the matter thoroughly. This solicitude for his interests appears not to have been appreciated, as he made no reply to the wholesale house. The sale was therefore lost to the wholesale house, either as a direct or an indirect deal. Such experience must weigh against rather than for protecting the retailer, since it was not deemed worthy of gratitude by this particular retailer, and was the means of throwing trade away for the benefit of a rival wholesale house. The wholesalers whose strictness was unappreciated would be further disinclined to be so careful of the retailers' interests in future, by the consideration that other houses will sell to consumers no matter who does not. It would be unfortunate if a few examples of churlish treatment should be allowed to check the movement towards business in purely trade orders. One man may act as this particular dealer did, while 99 would show becoming appreciation. The conduct of this man ought not to be made a basis of generalizing as to the conduct of the whole trade, which as a body will support conscientious dealing by wholesalers. Still, such an instance is a hindrance to the attainment of purely wholesale-retail distribution. The letters follow in their proper order:

_____, 9th Nov., 1891.

Messrs. _____,

DEAR SIR,—Will you please send me at your earliest convenience twenty-five pounds Ram Lal's tea in lb. packages. The price, I think, is about 38 cents for the kind I require. Your early attention will oblige.

Very truly yours,

_____,
Steward, _____ Club.

_____, Nov. 10th, 1891.

_____, Esq.,

Steward, _____ Club

DEAR SIR,—We are favored with yours of the 29th inst., and for order please accept our thanks. However, we regret that we cannot execute the same, as we make it a rule to sell to retail trade only. However, Messrs. _____ keep the tea, and will no

doubt be most happy to fill your order. But you are in error as to the price, as it cannot be sold under 50 cts.

We are, yours truly,

_____,
[Wholesale Grocer.]

_____, Nov. 10th, 1891.

Messrs. _____,

[Retail Grocers.]

DEAR SIR,—We herewith enclose letter from Mr. _____, Steward of the _____ Club of your city, inquiring for 25 lbs. R. I. tea. We have written him as per inclose, and trust you will be able to secure the order. We have not had any order from you for some time, and would like to know how this tea is selling in your city. Awaiting your reply,

We are, yours truly,

_____, Nov. 11, 1891.

Messrs. _____,

[Wholesale Grocers.]

GENTLEMEN,—I note your remarks re Ram Hal's tea, and thank you for reminding me that you would see my wants supplied, but I have secured a tea that suits us just as well at wholesale, namely, 38½ cents per lb., about your own price. We use too much to pay 50 cents per lb. for the same goods that I can buy at the above mentioned price. I remain,

Very truly yours,

Steward, _____ Club.

The retail firm returned no answer to the third communication above, which was sent to them.

RUSTLING LEAVES OF THE FALL NUMBER.

Our able contemporary the American Grocer has more than a national or continental circulation, and might not inaptly name itself The Cosmopolitan Grocer. The generous notice which it was good enough to give our special number was read by one of its subscribers in Lausanne, Switzerland, who cut out the notice and pasted it on a corner of a letter, which Mr. Barrett, the editor of the American Grocer, kindly forwarded to us. We thank our contemporary for the good turn. The following is the letter:

LAUSANNE, Oct. 27th, 1891.

Editor American Grocer,

143 Chambers street, New York.

SIR,—We read in the American Grocer, of which we are subscribers, the enclosed article of the fall number of THE CANADIAN GROCER. We should very much like to see one of the copies of this paper, and beg to ask you to tell us if it is possible to get it, and how much we should have to send in American stamps for the value and postage of it. We are, sir, yours very thankfully,

MANUEL FRERES.

* * * *

Mr. A. C. Dowse, the clever and enterprising editor of the New England Grocer, returns to his chair from his arduous and successful labors as secretary of the Boston Food and Health Exposition, and takes a general survey of his fellows of the trade-press in a truly fraternal and magnanimous

spirit. This look around' is suggested by the pile of exchanges that had accumulated while his pen was idle and he was busy with other matters. The following is his graceful reference to our special number:

"With the feeling we have done our best to make it a credit to the season, we deliver this year's Fall Number into the hands of our readers. If it calls forth a little admiration from them, it will repay us for the outlay of time, money and special effort that has been made upon it.' This is the modest announcement made by the CANADIAN GROCER as it presents its readers with a model trade journal, brim to the full with able editorials and instructive trade news. It is a credit to Canada, a credit to the trade a credit to all who had to do with its issuance.

By the way, what does our contemporary think of the exclusion from the Canadian mails of the New England Grocer? Would it like our authorities to take similar action upon it. We should regret such a step and enter our protest. How is it with thee, brother?"

We regret that our contemporary should encounter any obstacle, in customs or postal rulings, to its free circulation in this country. There is nothing more exasperating to Canadians themselves than are some of the arbitrary and conflicting interpretations of clauses in our Tariff Act. An instance of capricious and tyrannical ruling in the case of salt is referred to in another part of this issue. The New England Grocer comes through the mails at this port without challenge, while at some other points it is classed as matter contemplated in Article 303 of the Tariff Act. It is unfortunate that so much is left to the petty despotism of officers who can discriminate no better than those at the latter ports do. There ought to be some means of securing uniformity of ruling, for it is ridiculous to see an article admissible through this port under one clause of the tariff and through that port under another. Clause 303 was framed to check the importation of fakir publications, but it seems there is nothing in the way of an absolute customs official using it against the circulation of reputable journals. It seems strange that each port should be a little independent realm, in which the will of the local collector is supreme. If there is any supremacy it should surely be in the Department, whose decisions ought at least to reconcile those of its representatives at the various ports. It is remarkable that a paper should be classed as a journal at this port and as a fakir publication at another.

* * * *

The Petrolia Advertiser honors the Fall Number with the following notice: The Fall Number of THE CANADIAN GROCER is interesting, artistic and useful, not only to the trade it represents, but to all business men. It abounds in pithy, breezy, ably written articles on subjects of considerable importance and interest to the grocer, and which may be found equally full of pointers to other trades. Its illustrations are neat and beautiful. Its advertisements are fresh and clearly set. Indeed it is one of the best, all round, that have found their way to our sanctum.

LONG-ROOM SERVICE.

The wholesale merchants of Toronto have long suffered great inconvenience and loss of time in getting goods through the customs, owing to the habit of customs brokers monopolizing the computation wickets. There have been several instances of one of these wickets being held for hours by a single agent. One broker is known to have invested a wicket from 9 a. m. till 4 p. m., blockading to every other person that particular medium of business with the office. A messenger kept him supplied with entries, and of course the computing clerk had nothing for it but to give him attention as long as he was there to receive it. This sort of thing went on too long, and if it had not been remedied there would be room for suspicion that the customs officers were abetting the brokers in a plan of obstruction, which would finally force the merchants to give over their customs business to the brokers. But reform has at last been vouchsafed. It has come in the form of a division of labor among the computing staff. To one clerk has been allotted the work of attending to brokers' entries, while the three other clerks look after the merchants' business. A desired improvement would be conceded if an addition were made to the staff, which is taxed to its utmost to attend to the entries that are now put through. The business at this port has increased immensely during the past few years, and the service that was adequate in 1885 is now unequal to the work. Two additional clerks at least ought to be put on the present computing staff.

EXPANDING DEMAND FOR CANNED TOMATOES.

This fall the demand for new canned tomatoes has made greater headway in moving stock into consumption than is usual before Christmas. The reason for the difference lies in the fact that in the past there has always been an unconsumed remnant of the old pack carried over into the fall, and this usually sold at prices which gave it the preference in the demand as long as the stock lasted, which commonly was throughout the autumn months. The new stock was as good as intact during a considerable part of this time, and its bulk weakened prices. Healthier conditions now prevail. Consumption began on the new goods as soon as they were ready, and they have consequently been getting into smaller proportions. A factor in the current strong consumption was also active in that of a year ago, which caused such a complete cleaning up of the pack. It is the increased popularity of canned tomatoes, which has been very notable in recent years. At the outset consumers were limited to towns and cities. Now they are nearly as numerous in the country. Progressive consumption is a condition that must be reckoned with in any attempt to estimate the capacity of the demand to absorb any year's pack.

THE RETAIL POTATO TRADE.

One local effect of the abundance of potatoes this year is a very marked decline in the sales of them by retail grocers. The latter, calculating upon easy prices as stimuli to consumption, have been free buyers, but have found selling to be laborious and scarcely profitable. The old difficulty in a greatly aggravated form—the competition of the growers and the soi-disant growers—meets them every day and from every quarter. The large crop makes holders more anxious than scrupulous, and after selling the grocers up to the full capacity in many cases of the prospective consumers' demand, they then lay siege to the latter, and sell to every householder they can induce to buy a peck. The prices are quoted often on a basis that makes their comparative cheapness alongside of those asked by the retailer a fallacy. The equivocal terms "bag," "small measure," etc., give the artful pedlar or the farmer a chance to maintain an apparently fair, stand-up competition with the grocer. The grocer is a responsible resident trader, whose measures are periodically inspected, and who is always to be found at the same place to answer any charges that may be made against him by purchasers; his measures are therefore legal and his prices are quoted for legal measures.

The growers are taking the swiftest way to destroy the stability of the market for potatoes. A grocer who has taken a carload from a farmer who immediately follows the delivery of it by another which he carts out to consumers, is not only unlikely to buy again from that farmer, but is apt to be very slow to buy a round lot from any farmer. To stock up the grocer first and then to quench the demand that the grocer's order was based upon is unprincipled, and cannot but make a potato market, as distinct from a pedlar's route, a precarious thing. If the grocers are driven from handling potatoes, both the growers and consumers will wish they had not been parties to the methods which brought about the change.

THE CALL OF DUTY.

The last fastnesses to which absolute power has retreated before the pursuit of public opinion appear to be the custom houses of this free and enlightened country. There the potent but entirely problematical will of the chief officers is seemingly a law unto itself, though there is a tariff in existence which is supposed to regulate it. The aberrations of appraisalment, classification, interpretation and judgment that illustrate the need of reform in our customs service are numerous and ridiculous. One of the last reported relates to some salt entries that were passed in October, 1890. This salt was passed at that time at a certain rate of duty. Just the other day a notice was received by the importers that they were to amend the

entries, it having been discovered that more duty was due than was levied and collected. The cost of the salt was made up on a basis including only the duty demanded at the time of entry, and the whole of it had been sold at prices in accordance with that calculation. But now the after-clap of the customs office comes and the receivers are required to pay extra duty, no matter though the increment of the after-thought absorb all the profit which the receivers adjusted their prices to get. In this particular instance the additional duty was not large, but it transgressed just as important a principle as if it had been great enough to sop up the whole selling-price. What security can business men have against such raids upon their prices after goods are sold and prices shortages cannot be redressed, if customs officials can so easily shift the responsibility of their own error, from their shoulders to those of importers? It would be a means of obtaining better service in this department if personal responsibility for error were added to the dogmatic competence to say what error is. There would be less heard of past mistakes, if the perpetrators of the mistake were answerable for it. An importer may refuse to pay duty thus demanded after it is out of his power to indemnify himself for the customs officials' error, but it is at peril of having his bond closed on him and of incurring forfeiture of the right to enter more goods until the matter in dispute is settled. In so manifest a case of wrong done a legal appeal would surely issue in the righting of the wrong, but unless the amount is considerable, no importer would care to have his bonded warehouse closed during the time required to settle the matter by law.

WHAT GERMAN RETAILERS HAVE TO COMPETE AGAINST.

Retailers in Canada suffer occasionally from competition with manufacturers and jobbers who sell to consumers direct, but we are well off as compared with the trade in Germany. There manufacturers in most cases go direct to the consumer. Many of the larger ones have retail stores in all large business centres in which their goods are sold. They also do an extensive business by mail. The post office is under government control. Five kilo, or eleven pounds, will go at equal to 12c. to any part of Germany. For distances of less than 125 miles the price is only 6c. It is usual to see 10 lbs. of coffee, sugar, files, cutlery, etc., pass through the mails. The authorities carry parcels from warehouses and factories just as the express business is done here; they go about the street, and when a shipper wants to send a parcel he hangs out a card. For an additional charge of five cents and upwards they will collect c.o.d. parcels and pay over the money to the shippers. The post office also collects notes and drafts at the rate of about 1-10 of 1 per cent.



EASY CREDITS AND EASY SETTLEMENTS.

TRENTON, Nov. 18th, 1891.

Editor CANADIAN GROCER :

SIR,—Our Grocers' Association has seemingly failed in this town, for the present at any rate. We in Trenton seem to be very unfortunate in the grocery trade, there having been six or seven business troubles in that line during the last ten months.

It seems to me credit is too cheap for the good of trade in general. Why is it that people without any capital to speak of can run a fine grocery business, and our wholesale people will take 25 to 50 cents on the \$ every once and awhile, and run them on to compete against people who have the capital, and who would pay them without loss for all they might buy?

I think the time has come when this settling at one-quarter or half the liabilities should be stopped and goods sold where security can be given. I would like to hear of some step being taken, and if you, Mr. Editor, can suggest something, in the name of the grocery trade do it, and let groceries be bought and sold at 100 cents on the \$.

P.S.—I enclose \$1 for 6 months' subscription to your valuable paper.

I am, yours truly,
WESLEY SAYLOR.

SELLING TO CONSUMERS.

A British Columbia firm writes the following interesting letter :—

We second the motion of H. G. Taylor, of Windsor, Ontario. We read THE GROCER from cover to cover. We also pencil-mark the many useful business items to employers and employes for our clerks to read. Your editorial on first page, Oct. 23, has struck a sensitive chord in our mechanism. We followed with interest the fight of the retail grocers and the Wholesale Guild. From our experience of the wholesale grocers in this city, "Guild" is very expressive and, we think, comprehends much in the east. Our sympathies were with the Retail Grocers' Association, and we followed their footsteps in ordering goods. The infringement of the wholesale grocer on the rights of the retailer is felt very severely in our city. With one exception, all have done a retail business. Last month another firm wheeled into line and placed in the front of their shop a card 4 by 6 feet, "Goods sold to the trade only." The Hudson's Bay Co. have also closed or are closing out their retail business. This reminds us of a conversation with one

of the Guild who is sick or tired of retailing. In his opinion "there is no branch of trade loses so much in small amounts as does the retail grocery trade." He knows whereof he speaks. He has been there. When we have occasion to go to the jobber to stock up we meet a customer who is selecting a tub of butter, a box of tea, or a side of bacon. We are told at the counter, "Our bill is small this month; we bought wholesale." One of the Guild, when taxed with selling goods to families, and sending his porter with a hand truck loaded with 50 lbs. of flour, 10 lbs. oatmeal, 10 lbs. cornmeal, 5 lbs. tea, 1 tin of coal oil, said: "I don't send my porter; I hire an express wagon." The manufacturers (and we have a few) sell direct to the consumer at the same price as to the trade. They do it and take offence when we will not carry their goods. They deny the accusation. "Our rule is not less than 1,000 lbs." That is right; they book 1,000 lbs. and deliver 100 lbs. When told this is retailing, they say: "Oh, we do not always have 1,000 lbs. in stock." Funny, is it not? The Guild doing a retail business do not want the legitimate retailer to be on the same footing and buying goods as themselves. If we buy a carload of sugar or other merchandise, they immediately talk up a boycott on the manufacturer who sold to the retailer. They favor the tax of \$200 per annum on the commercial traveler. When one of "the ubiquitous" calls upon one of the Guild he is met, first shot out of the box, "Do you sell the retail?" "Who is the retailer?" As to the rights of employers and friends to obtain goods at cost prices: A customer of ours is a 'friend' who bought a keg of sugar $\frac{1}{2}$ of a cent less than we paid in a three-ton lot. 'Friend' had a neighbor who wanted a keg of sugar. Friend told neighbor. We lost the sale of two kegs of sugar. We presume this is the oft-told story, the musty chestnut. We fear you think it is Italian skies with us in the retail grocery business, as well as in climate. The retailers generally are getting tired of the oft-told "We buy wholesale." Even the corner grocery asks assistance and relief.

We intended at the outset only words of appreciation, but our theme became warmly interesting. Should you wish to use any of the within, please suppress our name.

IT BANGS BANAGHER.

Well, yes. Spooner is a great boy entirely. You know Spooner, of course. Everyone knows Copperine Spooner of Port Hope. He has struck a new line now and when Spooner gets started on a line he streaks along it till he reaches the end, though he breaks a leg in getting there. There are some men who go wriggling through the world with nothing more in their heads—fit to mention—than a receipt for making soft soap. Spooner is none of that kind. He is an everlasting pusher, and does it withal so

genially that he will load a man up with his Copperine, non-frictional, bearing freezer, who does not know habbit metal from Yorkshire pudding. But what's this got to do with Phenyle. That's Spooner's new line. Phenyle. It is something that no family can do without. It is hopeless to expect domestic happiness without Phenyle. It is the most effective Disinfectant-Deodorizer and Germicide known to modern science. Most of us go plodding along putting in our time dodging the tax collector, and thinking ourselves mighty clever, though if we were to see it we could not tell a protoplasmic molecule from a jack rabbit. But sience tells us that everything and everywhere is just chuck full of molecules. Phenyle is to molecules and insect life, what Chicago whiskey is to humanity—certain death. Phenyle destroys all offensive odors. It will knock the odor of a pig pen cold, and make a tan yard smell as sweet as if it were called by any other name. It purifies cellar drains, cess pools, out-houses, stables, and has won testimonials from Mayors, Jailers, Stock-yarders, Presidents of Boards of Health, and all the great men of this great Continent, and is only 25c. a package. Health, happiness and sweetness, is everything. Twenty-five cents is nothing. Try a package of Spooner's Phenyle and be happy.—Bobcaygeon Independent.

WASTE.

What the wasteful servant is to the household, the careless clerk is to the merchant.

* * *

No clerk will wilfully waste his employer's wares, but unless watch is constantly kept many habits of carelessness will creep in.

* * *

To carelessly weigh out wares is the first step to waste in everything. To give a customer 8½ ounces of tea for a half-pound is more than justice to him, while it robs you of one pound of tea in every sixteen pounds. Think of it.

* * *

The introduction of the balance scales prevents this by making the weighings more accurate. Merchants should see to it that their scales work easily and weigh accurately. Breakage is another waste. Carelessness in handling crockery, eggs, etc., often amounts to considerable as regards the sum total of breakages in the year.

* * *

Another kind of waste is where fruit and like merchandise is left lying around, destroying or decreasing in value for want of care, by careless handling or unnecessary exposure. These small leakages are the places that need to be closed up tightly and kept closed, or the merchant's profits will be seriously lessened. The attention of clerks should be often drawn to these points, which though small, merit their closest attention.

DODGER.

PICKING HILLWATTEE
TEA.



Lady Charlotte Gelatine.
L. P. & Co's Pure Spices.
L. P. & Co's Pure Coffees.
Diamond Crystal Salt.
Hillwattee Tea.

Selling Agents for above :

LUCAS PARK & CO.,

73 McNab St. North, Hamilton, Ont.



W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW
CANNED FRUITS
AND
VEGETABLES.

Complete Assortment

—OR—

Standard Packs.

NO BETTER

Baking Powder in the Market
than

“DIAMOND”

NONE

as profitable both to consumer
and dealer.

WRITE US.

We give special care to the
execution of mail orders. Full
details and quotations promptly
given on application.

If you want the best value in
the country in a Congou tea to
retail at 25 cents write us for
samples.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

:- Finest Golden Syrups. :-

Cleveland's Baking Powder yields best profit to the grocer, and is of such
a superior quality that a customer gained is always retained.



Patrons will have a store in Welland shortly.

The Sarnia salt wells have been turning out 1,000 barrels a week.

Hatchley Patrons are buying goods from a Patron store in Hamilton.

The St. Clair tunnel will be opened for passenger business on Dec. 7.

Mr. Cooper, the salt merchant of Adelaide St. East, has renovated his office.

On Wednesday 7,750 barrels of apples were shipped from Woodstock to England.

It is proposed to dig a salt well in the farm of Mr. Crookshanks, near Mooretown.

A company is being organized in Halifax to run a line of freight steamers to London and Liverpool.

In Winnipeg 225 new buildings have been erected this year, representing over a million dollars in value.

Over 2,000 barrels of Canadian flour have been shipped from St. John and Halifax for West India ports this week.

The St. Thomas City Council offers \$1,000 reward for the conviction of the fire bug who has been operating there of late.

The driver for A. Mossman, grocer, Toronto, was thrown out of his waggon on Jarvis street on Thursday and seriously hurt.

On Sunday evening Bellville had a number of fires. R. Elvin's grocery was damaged to extent of \$150. It is covered by insurance.

Parkhill is to have a Board of Trade, at which business man of McGillivray and East and West Williams will be eligible for membership.

Fire on the 18th inst., did about \$500 damage to Mavell & Co.'s spice works, King street, London. The loss is covered by insurance in the Lancashire and Phoenix companies.

Petitions from the Ottawa Early Closing Association for a by-law providing for the closing of stores at 6 p. m., except Saturdays, have been referred by the City Council to the by-laws committee.

The Coyne's Corners, Elgin, Patrons association has about 65 members and is prospering. They have recently bought goods in Toronto and London, as also have the members of the Tyrconnell association.

F. Richards, of D. Richards & Co., soap manufacturers, Woodstock, had the misfortune to slip on the icy pavement the other

night, breaking two small bones of his left ankle. He will be laid up for several weeks in consequence.

Ten cars of freight were shipped by Tilsonburg shippers from the B. and T. station one day recently, upwards of 1,000 barrels of apples being part of it.

The fisheries department is considering the prospect of purchasing five hundred barrels of oysters to restock the once profitable beds at Shediac, Westmoreland county, New Brunswick.

Mr. John Eustice, grocer, corner of John and Young streets Hamilton, Ont., was the recipient of a valuable gold-headed cane on Saturday night. The gift was as unexpected as it is appreciated.

A number of Pembroke store keepers have agreed to close their stores, at 7.45 every Wednesday evening, to allow themselves and clerks opportunity to attend the prayer meetings in the different Protestant churches.

Samples of coffee exposed for sale in Ottawa groceries are now being collected by an officer of the Chief Analyst's branch of the inland revenue department for the purpose of subjecting them to a minute analysis to determine the quality of each and every sample.

Mr. John I. Davidson, President of the Toronto Board of Trade, and senior partner in the firm Davidson & Hay, wholesale grocers, Toronto, has been gazetted Lieutenant Colonel, in the 48th Battalion, the new corps of kilted Highlanders being organized in this city.

Mr. J. A. Childs has opened out a fine stock of groceries in a store on the corner of Bruce street and Wortley road, in South London, Ont. All the business places of this

part of Ward 6 are occupied now; the business men are friendly, and competition is lively enough to make it interesting to the residents.

Mr. Barron, grocer, Yonge street, is making a fine display of Huntley and Palmer's biscuits in one of his windows. These biscuits are English made and of superior quality.

Two hundred cases matches (The Independent Match Co.) were sold at London by auction last Friday, at the G. T. R. freight sheds, in five case lots, at \$1.75 to \$2 per case. Some of the London grocers struck it rich, and have matches as cheap as kindling wood.

The contract for supplying the U. S. army with baking powder has again been awarded the Cleveland Baking Powder Co. The fact that the Government requisition calls for baking powder "equal in quality to Cleveland's" is a high tribute to the great merit of the powder.

Messrs. Bishop & Brown have opened a first class fish stall and green grocers' shop in the basement of the City Hall building on the market-place, Sherbrooke, Que., where they will keep a choice assortment of all varieties of fish in season, Caraquet, Malpeque and St. Lucian oysters, etc.

Lucas Park & Co., Hamilton, report increased sale for Diamond Crystal Salt, and the now celebrated Hillwattee tea. Their large stock of crystallized fruits going off fast, including such lines as Angeliqne, Mirabelles, white nuts, strawberries, melons, potatoes, etc.

Mr. E. B. Eddy, Hull, was in town this week. He is one of the most energetic business men in Canada. He left home recently



NEW FRUITS ex S. S. "Dracona."

DIRECT FROM THE MEDITERRANEAN.

Vostizza, Patras and Filiatra Currants.

Eleme and Natural Figs.

Bags Tarragona S. S. Almonds.

MALAGA FRUIT:—

Boxes Loose Muscatels.

Boxes and $\frac{1}{4}$ Boxes Imperial Cabinets.

" $\frac{1}{4}$ " Connoisseur Clusters.

Boxes and $\frac{1}{4}$ Boxes Extra Dessert Clusters.

" $\frac{1}{4}$ " Royal Buckingham Clusters.

Boxes Valencia Shelled Almonds.

H. P. ECKARDT & CO.,

Wholesale Grocers, TORONTO.

Our Thanks to the Trade.

We have had a busy fall, often rushed. Many of our friends will need to stock up in some lines before Xmas. Send us your orders even if small, we will meet you liberal.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.

Order through your wholesale grocer or direct from

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other
Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS,

75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.

{ Barbadoes

and

Cuba

TEAS.

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Just Received!!

25 Cases "Cusenier's" Extra superfine assorted Liqueurs in elegant fancy baskets of all descriptions.

Hudon, Hebert & Cie.,

Montreal.

We offer to the Trade :

One Car B. C. Salmon in $\frac{1}{2}$ brls. ; One Hundred Brls. pure Sugar American Syrup ; One Hundred $\frac{1}{2}$ Brls. Currants ; Three Thousand Cases Tomatoes ; Three Thousand Cases Corn ; Gruyere & Roquefort Cheese.

Please ask for Prices before placing your order elsewhere.

L. CHAPUT, FILS & CIE.

JUST RECEIVED:

Laaf's German Fruits, Assorted.

Batger's Jams and Jellies.

Batger's Nonpariel Jellies.

Batger's Home-Made Marmalade.

Batger's University Marmalade.

Caverhill, Rose, Hughes & Co., Montreal.

with his superintendent on Sunday night, travelled 1,600 miles in the States and Canada, did business with thirty-six firms, and was back in Hull Saturday morning.

A Halifax dispatch says: The local mackerel catch has been very disappointing. The season is about over now. The catch is smaller than in former years. In fact there are virtually none, except a few dozens now and then.

The Chatham Planet says:—T. Steele, Ridgetown, shipped two carloads of beans last week. They were sold in New York and brought \$2.15 per bushel. Shippers are handicapped at the present time, not being able to secure cars to ship their beans. Their warehouses are filled to the doors on account of this drawback.

In bidding a party of his guests good-bye, at Vernon, B. C., Lord Aberdeen said it was an open secret that he intended to erect a fruit-canning establishment and jam factory there shortly, and invited the farmers to begin the cultivation of small fruits at once, for which they would find a ready market.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly cleanse the body of health-destroying impurities, to make the joints supple and the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water.—I. Bliss, Compton, P. Q.

The following resolution has been passed by the finance committee of the Hamilton City Council: "That the buildings that may be erected by T. Lawry & Son, on their property on Wentworth street, for manufacturing purposes, be exempt from taxes for a period of ten years from Jan. 1, 1892, and that water be supplied at cost during the same time; provided the buildings be used for that purpose."

Michie & Co., of Spadina Avenue, have adopted a novel advertising scheme. They have placed in their window, a large cheese, weighing about 800 lbs., and every person purchasing one pound of 50c. tea, has the privilege of recording his guess as to the weight of this mammoth cheese. The person who guesses the exact weight or who comes nearest to it receives a cash prize of \$50. The cheese was manufactured by James Ireland, of West Oxford.

J. D. Roberts, general agent of the Pure Gold Manufacturing Co., leaves on Monday for the west and will go as far as San Francisco, on business for his company. Owing to their largely increased business in this country, the Pure Gold Manufacturing Co., intend establishing a permanent exhibition of their goods in Winnipeg.—Winnipeg Tribune.

A general meeting of the Dominion Millers' Association will be held in Toronto on Tuesday, December 8. A programme will be

presented to the association, which will include reports from the Committee on Incorporation, Banking, Railway Rates and Bills of Lading. The meeting will be open for the transaction of any other business and the discussion of any subject outside the programme of general interest to millers.

The Fraser River Freezing Co., of Port Haney, B. C., of which Mr. M. M. Mowat is manager, put up 120,000 lbs. of salmon during the past season. Mr. Mowat has received a large number of orders from the east for the fish, and is only waiting for refrigerator cars, which have been promised by the C. P. R., to ship 50,000 lbs. to Detroit, New York and other eastern points. A single order for 100,000 lbs. has been received, but of course the company is not in a position to fill it.

Nominations for the Board of Management of the Commercial Travellers' Mutual Benefit Society for 1892 took place on Saturday. The following were elected by acclamation: President, Joseph Bonnick; vice-president, James Greenfield; treasurer, Warring Kennedy. Nine Toronto trustees have to be elected and ten were nominated, as follows: T. M. Bayne, T. Dunnett, J. Taylor, H. Goodman, H. Lamont, R. H. Crean, S. R. Wickett, W. B. Dack, J. A. Ross, J. G. Crawford. Two have to be elected for Hamilton and three were nominated, as follows: William Bremner, George A. Black, E. A. Dalley.

Van Houten & Zoon, the manufacturers of cocoa at Weesp, Holland, have set apart \$100,000 with which to make a splendid exhibit at the Exposition in Chicago in 1893. They intend to erect a large building in the style of old Holland architecture of the fifteenth century and to put in it, besides an exhibit in their own line of business, paintings, views, bric-a-brac, etc., illustrative of the Netherlands and the life and characteristics of the Dutch people. They will have there a "cocoa school" where Dutch maidens, clad in picturesque native attire, will make delicious cocoa beverages according to the most approved methods, and will serve them to visitors.

The Halifax Board of Trade at its last meeting protested against the prevailing west-bound sugar rates on the Intercolonial railway, which discriminate against Halifax and in favor of St. John. This had resulted in destroying the once flourishing raw sugar trade of Halifax. The grain trade was stated to be larger than ever before in the history of the road, and large numbers of cars were going west empty, which might carry back sugar, providing fair rates were given that port. The discrimination against Halifax is 40 cents a ton on the Intercolonial between Halifax and Montreal.

John W. Cook, of Ingersoll, the representative in Western Ontario of the Warringtons, of London, Liverpool, Belleville and Montreal, recently made a "scoop" in the

cheese trade, which proved an eye opener to all the other dealers, and has given him the name of the King Bee for the present. At Ingersoll, Listowell and Woodstock he captured 40,000 boxes at 10c. What the result of the deal will be is hard to determine. The price paid is speculative, and as there is an immense quantity of July, August and September cheese to be placed on the English market before the late cheese will have any show, the man who has least stock may be the best off.

For some weeks small advertisements have been inserted in the Empire and Hamilton Spectator calling attention to the "Industrial Protective Alliance, devoted to the interest of the merchant, the manufacturer and mechanic; head office, Stratford, Ont." These flashily worded advertisements usually ended with a "send stamp for reply." The Alliance consisted purely and simple of a Beacon compositor named W. H. Spears, who hit upon this scheme to swindle the unwary. He got several hundred letters, many of them enclosing stamps, and it is said he got from \$50 to \$100 from "members" who were imbecile enough to send him \$1. Recently he learned that the game was up and left for Buffalo.

With the removal of the tariff on sugar and the offering of two cents per pound for all sugar produced in the United States, the Hawaiian Islands lost the advantage they had over producers in the United States, in Cuba, and in the Philippine Islands. Labor is dear in the islands. The natives are dying out, and the islands have to depend on the Chinese, Japanese, Portuguese and laborers from other countries. This year's crop of 140,000 tons was the largest ever raised in Hawaii, although the country ought to produce a good deal more than that. The advantage over other countries before the removal of the United States tariff and the offering of the bounty was about 2 cents a pound in favor of the islands. The planters had no duty to pay and in return the islands received importations from only the United States. While the people regard the United States Government as the one most friendly



"CAIRN'S" HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS.,

General Agents for Canada.

MONTREAL

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto.

**FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON**

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT
THE FINEST IN THE WORLD.

**CORN
-BROOMS-**

Owing to a shortage in the Broom Corn crop of 1891, which has caused an advance of nearly 100 per cent. in this staple article, all manufacturers of Brooms have advanced their prices, and further advances may be looked for.

Retailers will find it necessary to advance their prices at least 5c. each on all lines of Brooms.

We are at present considerably behind our orders, and must ask the indulgence of all our customers who have had their orders delayed.

CHAS. BOECKH & SONS,

MANUFACTURERS,

TORONTO.

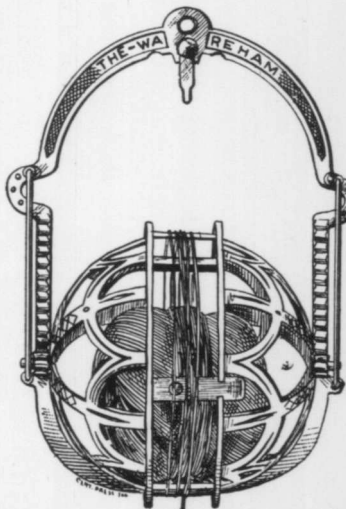


BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

The Wareham Gravity Twine Holder.



The gravitation principle applied to this Twine Holder effects this. It rapidly winds up the slack end of the twine, after freely yielding the necessary quantity to the user, leaving the end still convenient to hand.

It is simple in construction, no liability to get out of order, and good for a life-time; a child can manipulate it.

Price \$1.25 retail. Write for trade price.

The Copp Clark Co., Ltd.,

9 Front St. West.
Toronto.



ARTHUR P. TIPPET & CO.,

Wholesale Agents
for Canada.

1 Wellington Street East, Toronto.

JAMES TURNER & CO., Hamilton,

Have a splendid assortment of all Christmas delicacies
which they are selling at low prices to the trade.

JAMES TURNER & CO.



E.

T. Co.

MONTREAL.

If you do not know
what the above stands
for you are not posted.

to them, they think faith was broken with them in taking away this advantage, and the object of King Kalakaua's visit to America was to intercede in behalf of the sugar interests, when death overtook him. The way matters are now, the large planters with improved machinery and labor-saving devices may make a little money, but the smaller planters will have to give up.

Last week D. W. Wilson, of Seaforth, shipped 14 carloads of eggs to Liverpool and Glasgow, while during the same week the Grand Trunk carried to the seaboard 23 carloads collected at various points on their system.

HASTE.

No truer words were ever uttered than those by the shepherd boy, David, when fleeing from King Saul, in his interview with Ahimelech, the High Priest, when asked why he had no sword or spear, the young lad replied: "I brought no weapon, because the King's business requires haste." The idea I want to emphasize is that every line of business, especially that in which the American Grocer's contingent are particularly interested, viz., the retail trade, requires great activity and drive, if success is to be eventually won. The methods of to-day are widely different from those of a decade ago. Competition had not entered so fiercely into the various branches of trade, and the merchant went along in comparatively the same rut as his ancestors. Food products of all kinds were sold in what now would be termed a very crude state. Ten years has completely metamorphosed the manner of preparing and placing on the market, essentially all of the food preparations of to-day. Twenty years ago a millionaire was looked upon as a veritable curiosity, while to-day they are numbered by the thousands. The same innate desire on the part of the man of wealth to hastily increase his fortune, and young in years to retire with a competency, while perfectly laudible if accomplished by honorable methods has so often been brought to a successful consummation by means which are repugnant to every lover of equality and justice, that in a majority of instances those who have made haste to be rich have not been altogether innocent. These examples which are multiplied year after year have had a tendency to create the extravagances in living which so often lead to damaging results. This is especially true, and almost universally among such as are given to speculation. The merchant often becomes dissatisfied with his lot and feels that he is not getting on as rapidly as he could wish in his business; when if he could only hold himself aloof from these influences, he would be perfectly happy and contented. I only allude to these matters to note the fact that this inordinate desire for gain has been a stimulus also in the right direction to the merchant, in that it has compelled his inventive

genius to originate and prepare products for the table, so that men may eat as they run. The merchant of to-day who sells his codfish as originally dried, and measures his molasses in the old-fashioned gallon measure, is in the "sere and yellow leaf." He must be ahead of the wants of his trade; be the first to introduce the new prepared forms of food, and demonstrate that he is alive to the wants of his customers. The customer of to-day is exacting, and I think even too much so, but we must meet the condition of things as they are, and not as we would like to have them. But a few years ago it was thought a great thing to deliver the wares of the purchaser. But to-day the order must be solicited at the house and delivery made at once. We are living at a rapid rate and "wear out" is the motto we have to live by, and not "rust out." I imagine I hear some clerk who reads this article say—I have always been taught that "haste makes waste." So it does to the man or boy of but little brains or intelligence, but to the boy of this age who graduates from our public school system, it means activity, energy, push and progress. We used to learn our A B C's when we first went to school, now we teach our children to read and spell and the alphabet comes on without routine teaching. If proper haste is insisted upon by the merchant in his clerks, and exemplified before them by himself, it will be very soon demonstrated that more will be accomplished each day, and done in a better manner, than if the labor was performed perfunctorily. In what would I particularly urge haste with the retail merchant? First, haste in opening up and preparing the store for the day's business. Let it be known that your store can be counted upon to be ready for the early customer, who may have wants to be supplied before going to his daily toil. Exercise haste in supplying the wants of the customer, and show an appreciation of his or her presence, no matter how small the purchase may be. Especially when children come to the store, be very prompt in waiting upon them and exercise great care in filling their orders, always giving a bill of items that they may carry to their parents a record of the transaction. Always be prompt in the delivery of your goods, this, as a rule. I know occasions will arise when delay will be unavoidable, but let such cases be very exceptional. The customer will be won or lost to you in this particular in a greater degree than by any other factor about your store, unless it may be by the sale of inferior goods. Again, hasten to rectify any mistakes which may occur, and do not enter into controversy with your customer regarding it. Never make a visiting tour of your order taking; find out quickly what is needed at the house and then get out; always thanking the person giving the order to show appreciation of the same.

Acquire accuracy in figures and haste in computations. These qualifications in the merchant can be impressed on the clerk, and will result in making character for the help, and honest shekels for the proprietor. To make haste successfully, the spirit illustrated at the beginning of this article must be observed; not weighted down with outside affairs, entire and exclusive attention being given to the calling you have chosen.—A Store Crank in American Grocer.



BENS DORP'S

**ROYAL
DUTCH**

COCOA.

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4.50 per doz.; 1 lb. cans, \$8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto.
James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal.
M. F. Eager, Halifax.
H. N. Bate & Sons, Ottawa.
Whitehead, Turner & Co., Quebec.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

Compare the quality with any other.



"KENT" BOTTLED PICKLES

Are fast taking the lead. They are guaranteed 20 oz. bottles, and are packed 5 Doz. in a barrel, 3 Doz. in half-barrel, 2½ Doz. in a case. Order a sample package from your wholesale grocer or write direct to

The KENT CANNING AND
PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price reduced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES. OTTAWA, PETERBORO' and LINSDAY, ONT.



TORONTO MARKETS.

TORONTO, Nov. 26, 1891.
GROCERIES.

The weather has corresponded more to agricultural than to immediate commercial needs, but has been the very best that could fall at the present time, when wells are becoming empty, streams low and wheat fields dry. Frost, from the trader's standpoint, would have been more directly beneficial, but freezing-up cannot be long behind the great rainfall we have had. At present roads are bad for country traffic, and commercial travellers do not make their rural connections the more easily because mud abounds. Still, orders are quite on a par in volume with those of a week ago. The mails bring in their daily quota of business which keeps the warehouse hands steadily employed. The trade in fruits, canned goods and sugar gains rather than loses by comparison with that of last week. Tea has had a duller time of it. The tone of prices is stronger in sugar and canned goods, and rather easier in dried fruits, teas and coffees. Payments continue rather slow.

CANNED GOODS.

Confidence in prices is indicated in increasing orders and is encouraged by the attitude of jobbers, who are evidently convinced that there is value in their goods to warrant holding if sales are not easily and instantly effected. Round lots of assorted vegetables are firm at \$1.05. Corn is purchasable in separate large-sized lots at \$1. Each week reveals further scarcity in the stock of peas while the demand widens. The price is \$1.05 to \$1.10. Inquiry from Montreal for a car gave further strength to the position of holders on Saturday, as it was significant of short supplies in that market. Tomatoes are unchanged at \$1.05 to \$1.10. Less is heard of a prodigious pack as the market drifts along and choice brands become cleaned out of first-hands. Resources are said to be more limited even in less desirable stock than was at first believed, and the rarity of any deals below prices holding for the best goods tends to confirm this view. In other lines of canned goods the market is featureless. Salmon is in easy demand at \$1.35 upwards, and lobster at \$1.10 upwards. All sardines are very firm, with a further upward slant observable in quotations for French and Portuguese goods.

COFFEES.

Coffee does not rise into very great importance in the week's trade, a very ordinary demand having fallen to its credit since last report. The market is well stocked with Rio at 18 to 20c., which prices are easy. Good value is quite generally obtainable at prices not above 20c. Fine grades of Rios are selling up to 23c., Javas at a basis of 27c., and Mochas from 28c. upward received their usual proportion of the orders for coffee. There has been some shifting among first hands of round lots of Rios at 17 to 18c., sales being made both out of stock and to arrive.

DRIED FRUIT.

There have been more purchasers this week than for some time, and a bigger volume of fruit has consequently found its

way out of stock. Currants are quite firm at quotations in Prices Current and have been in active request. Shipments now on the way have already been sold by the local importers, who have effected several sales of round lots, for which the demand seems unusually large in some quarters. Prices are from 5½ to 6½c. in barrels. Valencia raisins have sold very well, but the preponderance of low grade stock drags down prices for choice goods, which jobbers vainly try to get 6¼ to 6½c. for. There is plenty of stock whose prices will sell it more readily than does the quality of reliable brands, which therefore have to be disposed of usually at a sacrifice. New crop Valencias are 5½ to 6c. Malaga raisins are more interesting to buyers this week than they were last. The time of year is favorable, and the easy prices and good quality of the fruit are beginning to tell with some effect upon the demand. There are some very fancy special lines carried by a few of the houses.

NUTS.

The demand is opening up slightly, but stocks are yet rather light and not refreshed by new-crop goods in any line but almonds. Sicily filberts are afloat. A lot of almonds is sold now and then at easier prices than held last week, as indicated in Prices Current.

RICE AND SPICES.

The rice trade is becoming so small that it almost escapes attention. In local conditions there are no factors to cause change. Spices are dull, being in considerably less request than they were a week ago.

SUGAR.

Sugar is more active. The price is firmer, not so much in consequence of internal business as in sympathy with the stiffness of raw which is everywhere quite firm in the hands of holders. Licht's estimate of the beet crop is finding more acceptance than ever and is even coming to be regarded as excessive. This view makes raw cane a strong commodity at present. In this market an advance in the price of granulated was one of the expectations of the week but did not take place, except in Farnham crystallized, which moved up ½c. and is quoting now at 4½ and 4¾c. Medium yellows have been advanced ½c. at the refineries, but the quotations of jobbers have continued upon the same basis as before, that is at 3½ to 4½c. There has been the usual cutting in this description of sugar. Granulated is firm at 4½ and 5c. A limited business in low grade raws from 3½c. upwards has been done.

Willett & Gray in their New York sugar statistical say:

Raws—The tendency of the week has been upward, and with reason. London led the advance on receiving the advice that Mr. Licht made no change in his estimate of only a small excess beet crop, and this being followed by unfavorable reports about the beets, caused a very sharp upward movement, resulting at the close in prices 6d higher for beet and 3d higher for Java than last week. Stocks here in both refiners' and importers' hands are very low, and Cuba stocks are reported by cable as being reduced to 44,000 tons, of which only 26,000 tons are available for this market. The beet, Brazil, and Demerara crops are backward. The refiners are now receiving much higher prices for their products, and the competition among them having ended, a more healthy tone is given to the market. The general position is certainly a very strong one and holders of sugar are much encouraged.

Refined—As we anticipated, the refiners decided to discontinue furnishing the coun-

try with sugar at little or no profit, and evidently arrived at some understanding, in consequence of which the late competition ended, and prices have been marked up 3-16c., leaving now a difference between raw and refined of 66c., being less margin than before the fight began, but out of which they can secure a good profit. The course of the refined market will now, as before, be largely dependent upon the movement in raws, and as the position throughout the world is so strong, it is to be expected that present prices will be maintained firmly, with a prospect of further improvement.

SYRUPS AND MOLASSES.

Syrups are quiet and very low, good medium being obtainable at 30c. a gallon, which is about equivalent to 2½c. per lb. In molasses activity has not increased, a very small quantity having been called for during the week.

TEAS.

There is a large and varied stock on this market to choose from, the quantity of old mediums and low grades being very considerable. Japans are selling from 12½c. up, while Congous are obtainable at 14c. and Young Hysons at prices ranging from 17c. The latter is in some request in a small way, while the run is on Congous and Japans, though sales of these have not been up to the point they reached some weeks ago. Teas are this year extremely cheap, mainly as a consequence of the large competition among brokers.

The Produce Markets Review says: "The demand for Indian tea is well maintained, but at the later sales the common grades sold at irregular, but, on the whole, at rather easier prices. These descriptions have been largely represented at recent auctions, and, as many of the teas are very inferior, it is not surprising that their value shows a drooping tendency. The demand for low-priced teas is also less active than it was some time ago, the consumption evidently shaping towards better quality than hitherto. The quantity of Ceylon tea brought forward has again been moderate, and prices (with the exception of the commonest grades, which, in sympathy with the lower Indian and China

CLEMES BROS. :-

WE OFFER THIS WEEK:

Car Choice Ripe Florida Oranges. New Hallowee "G.M." Dates. New Tarragona Almonds. Choice Ripe Malaga and Messina Lemons. Also another lot Almeria Grapes.

PRICES RIGHT.

51 Front Street East,
TORONTO.

Phone 1766.

New Currants.

New Sultanas.

New Valencias.

New Figs.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

HOW'S THIS FOR BIZ. :

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

GROCERS send for sample and press opinions, of the fastest selling article of the day, BIG SELLER, BIG PROFIT.

STAR MFG. CO., London.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

GOLD

MEDAL

AWARDED



DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR—

The Combination price is now 5 cents per lb., and I am selling at \$4.83 per hundred. I have a large stock.

New Currants, New Raisins,

New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

growths, are rather easier to buy) have been firmly maintained. The quality of the teas now coming forward continues to be generally satisfactory, but really juicy teas above is. are somewhat scarce and in strong demand."

Smith and Keighley are offering some very low lines in Japan teas.

PETROLEUM.

An active inquiry at slighter weaker prices has prevailed throughout the week for large lots. Current business in a jobbing way continues strong with a relaxing in some grades of prices quoted for the past several months. One or two minor changes are noted in Prices Current.

The Petrolia Advertiser reports: Petrolia crude \$1.26½ per bbl. Oil Springs crude \$1.27 per bbl. The above quotation is as close to the market price of crude oil to-day as we can probe the position of the market under the present situation. For some time past there has been no regular quotation for crude on the Petrolia Oil Exchange, most of the operators there being bulls, and therefore unwilling to accept the decline in price, which was offered to producers who sold their oil direct to refiners. The demand for refined oil this month so far has been light, which fact has helped to depress the crude market. It is a well-known fact that the decrease in the production in Oil Springs is more than the increase of the production in the vicinity of Petrolia, and therefore producers need not fear a serious decline in prices in consequence of the present stagnation, which in our opinion, is only temporary, and we would advise the producers just now to force as little of their oil on the market as possible, and the refiners will be compelled to pay them their price. Refined oil may be quoted at 11½ cents f. o. b. here, sixty days or two per cent. off for cash.

DRUGS AND CHEMICALS.

The usual routine business is done and prices are steady in all lines, with no important feature to be commented on. Fancy lines such as perfumes, etc., are creating more interest at the moment, as well as several subsidiary articles carried by wholesale druggists, for which the holiday trade opens up a demand.

BUTTER AND CHEESE.

Offerings are not excessive nor stinted. The supply is about normal, sufficing to maintain the health of the market which must now be considered good. Receipts in the form of large rolls have risen to a very considerable place in the volume of the supply. The demand for these is good and weather favors delivery. Prices have eased for them somewhat, as they have done for all descriptions of butter, which comes in more freely since cheese-making stopped. The new rolls though fresh are very commonly tainted with the flavor of turnips. This tends to make rolls low in price and cause a return to tubs, which are quoting higher than rolls. Rolls run from 14 to 16c., and choice tubs from 16 to 18c., with medi-

Surprise Soap

pleases your customer (it pleases everyone who tries it) in every particular and gives you a good profit. What else is wanted?

INQUIRE

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

ums all the way from 12 to 13c. The consignments have not been checked at all by the rains, and no complaint is heard from any quarter about the backwardness of receipts.

Cheese is firm here and higher in England. The local price is 10½c., with a prospect of another half cent being added before long. The demand is not exceptionally bright from jobbers' stocks, but the firmness of makers upheld by good export prices causes the stiffness.

COUNTRY PRODUCE.

BEANS.—Deliveries in large lots are quite as liberal as the present wants of the market require, and prices are moving downward. Large round lots are \$1.20 to \$1.30, and smaller parcels are \$1.40 to \$1.50.

DRIED APPLES.—The price of sun-dried is 4 to 4½c. in large lots, and 4½ to 5c. in smaller quantities. There is a considerable exchange of stock, the demand being active though rather behind the rate of supply.

EVAPORATED APPLES.—There is a good deal of inquiry from the east and the northwest, which gives brightness to the outlook but little relief to the situation at the moment, offers of stock being still freer than bids. Small quantities move at 7 to 8c., but round lots at 6 to 6½c.

EGGS.—Have eased slightly, some trade being transacted at 17c. for fresh, though 18c. has also been paid. Lined are dull at 14½c.

GAME.—The supply is ample, but the demand is dull. Partridges are quiet at 30 to 40c., with venison in the carcass at 5c., and in haunches 10c.

HAY.—All is wanted that comes forward, and prices in some cases have gone up to \$12.50. Less desirable quality of timothy runs from \$11.50. There is little call for mixed.

HIDES.—Dulness in this market is a chronic stand-by feature. Green cows are 4½c. for No. 1 and 5c. for steers. Cured are slow of sale at 5c.

HONEY.—Holders do not find sales easy though they look forward to better times. Extracted is steady at 10c. for good, with prices shading downward for poor grades. Sections are 13 to 17c.

ONIONS.—A lull in the demand has followed the active spell noted last week. Prices are steady at \$1.75 to \$2.25.

POULTRY.—Receipts fell off during the wet days but have picked up since. Buying was not improved by lower stocks and now prices are rather weak. Chickens are 30 to 35c., ducks 45 to 65c., geese are 5 to 6½c., and turkeys 8 to 10c.

POTATOES.—There is some difference between buyers and sellers, the former holding for 45c., the latter bidding 40c. Out of store lots are 50 to 55c. per bag.

SEEDS.—Alsike is not coming to hand freely yet, but is plainly less backward than it was. Prices are \$5.50 to \$6 for prime to choice and \$6.50 for extra.

SKINS.—Sheep are steady at 85c., with all deliveries freely taken. Calf are moderately firm at 5 to 7c.

STRAW.—Commands fairly ready sale at \$6 to \$6.50.

WOOL.—The week has not been enlivened by any important transactions. Buyers appear to begrudge present prices, as the de-

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1899.

STANWAY & BAYLEY
BROKERS

AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

ORIENT MILLS.

WM. HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)
Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

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Commission Merchants,

185 NOTRE DAME ST., EAST,

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Consignments of country produce receive careful attention. Returns made promptly.



All kinds of produce handled. Consignments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

OFFER

Car Florida Russetts "all sizes" low
Brights "choice."
" " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

J. CLEGHORN & SON, 94 Yonge St.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

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References: Bank of British Columbia.

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PORK PACKER**

70 and 72 FRONT ST. EAST,
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NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS ONIONS APPLES

CHEESE.

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TEAS, COFFEES, FRUITS, SUGARS, ETC.

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TORONTO, ONT.

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THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

mand on both domestic and export account is extremely dull. Prices are 18 to 19½c. for fleeces.

DRESSED HOGS AND PROVISIONS.

The prices have been rather equable the past week at \$5.50 for packers' weights though exceptions have been made in favor of uniformly choice lots at \$5.75, and prices as low as \$4.50 have been paid for light weights. Sows now and then are bought at \$5. Both rail and street receipts are liberal but the demand is rather inconstant, some days being excellent, others somewhat indifferent.

BACON.—is steady at 8 to 8¼c. for long clear, 10 to 11c. for smoked backs, 10½ to 11c. for smoked bellies and 8¾ to 9c. for rolls.

HAMS.—are in very good request at 11 to 11½c.

LARD.—is plentiful at 9½ to 10c. for pure and 8½ to 9c. for compound.

BARREL PORK—is rather quiet at \$14 to \$14.50 for mess, and \$16 to \$16.50 for short-cut.

FISH AND OYSTERS.

The bulk of trade has been small this week, which may be accounted for by the weather and also by the cheapness and abundance of poultry. Nevertheless quantities of haddies have been sold and some other kinds have had considerable sale.

Oysters have been selling well, considering the mild weather, and are now firm in price with prospects of a rise, "Select" oysters are quoted at \$1.65 to \$1.75.

FLOUR AND FEED.

Business is active with little change in prices. The following are quotations on flour in car lots:—Manitoba patents, \$5.30 to \$5.50; Manitoba strong bakers', \$4.90 to \$5.10; Ontario patents, \$4.50 to \$4.90; straight roller, \$4.25 to \$4.35; extra, \$4.10 to \$4.15; low grades, per bag, \$1.25 to \$1.75. Other lines quote at \$4.50 for Graham flour, \$4 to 4.30 for standard and rolled oatmeal; \$3.80 to \$4.00 for kiln-dried cornmeal, \$4.50 to \$4.75 for rolled wheat, \$13.50 for wheat bran, \$1.50 per cwt. for cracked corn, \$20 to \$25 per ton for mixed chop, \$4 for split peas, \$4.25 for pot barley, 35 to 36c. for oats, 70 to 71c. for corn.

SALT.

Trade in small quantities has been very good, while in round lots five car-loads of various kinds has been sold. The prices remain firm and will be found in Prices Current. Liverpool coarse is quoted at 75 to 80c; but only small quantities are selling.

FRUITS.

Apples move freely at at \$1.50 to \$2.50. They are about all the fruit now being handled in a large way. Northern Spies, Greenings and Russets are beginning to come forward for export. There is no change in cranberries at \$8.25 to \$9 for prime dark, and 25 to 50c. less per barrel for light. Late pears kept to color by farmers are now arriving in large volume to sell at 50 to 75c. per basket.

GREEN FRUIT.

The week's business in oranges has been satisfactory. Stocks are ample and the fruit is generally choice. Jamaicas are easier at \$6.50 to \$7. Floridas are also plentiful and salable at lower prices, \$3 to \$3.50 being the prevailing prices. Malaga lemons are down to \$3.50 and \$4 per box, and unchanged at \$7.50 to \$8 in chests. Messinas have fallen very materially, now being quoted at \$4.50 to \$5. Malaga grapes are higher at \$5 to \$5.50 in kegs. For the first time in the

memory of the customs house officers here, shipments have been received in half-kegs, which are supposed to be superior, and sell at \$3 to \$3.25. Jersey sweet potatoes are done. Bananas are virtually done, but may be quoted at \$1.25 to \$1.75. Pineapples are 12 to 18c.

DRY GOODS.

Travellers are now out with samples of spring goods but the reports do not indicate any exceptional progress in placing goods. Current business is not strong in a sorting up way, but it is more active than it could be said to be a week ago. The goods wanted at this time of year when the weather is seasonable ought to be in request for sorting, as advance purchases were light

MONTREAL MARKETS.

MONTREAL, Nov. 26, 1891.

GROCERIES.

The week has not shown any particular feature in groceries except it be the firmness of sugar and cutting in molasses, for business is not active. Advices, however, on sugar from all outside markets are very firm, and this has scared buyers into a little more activity, but holders are not disposed to talk on large lots and an advance in prices would not be a surprise. Molasses are unsettled, owing to the cutting that is being done here by American dealers.

SUGAR, SYRUPS, ETC.

Advices from all outside markets on sugar continue firm, raw stock for instance having advanced a ¼ of a cent on the week in New York. This tendency on crude material has put refiners here in an independent humor, and they are asking firm prices as a general rule. They are not looking for large contracts, and as supplies in consumers' hands are not extensive an advance should not be surprising. We quote granulated 4½c., and yellow 3½ to 4¼c. There is very little raw stock held here, but sales have transpired at 3¼ to 3½c.

In syrups offerings of American stock at very low prices are competing with home stock, being ¼c. lower in some instances. Molasses is quiet, but there are reports this week of still further cutting by American dealers, who have been offering stock at a still lower price than the basis mentioned last week. We still quote Barbadoes 37c.

TEAS.

There has been a better demand for all grades of Japan teas, low grades being especially in demand. Blacks are also moving more freely, and the English market has steadied up.

COFFEES AND SPICES.

The firm feeling in coffee referred to last week has been maintained, and with supplies here in very small compass prices are firm, while buyers are anxious, but have to come to holders terms. In a jobbing way business in Rio has been done at 19 to 21c., but round lots are moved fractionally under the inside figure. The market is almost clear of this description of stock in first hands. Maracai-bos have been moved also at 21c., and there is practically no Jamaica stock offering on spot, but some is expected to arrive shortly, 19 to 20c. being the idea for spot business.

Spices are quiet and unchanged.

RICE.

A fair distributive trade is reported in rice, but the business on the whole is not large. We quote Patna \$4.50 to \$5, Japan \$4.25 to \$4.50, standard \$3.90 and off grades \$3.50 in car lots.

DRIED FRUIT.

The market for dried fruit has been quiet since our last, and the only feature is an easy feeling in raisins. This is owing to the fact that some lots are being forced for sale in New York, which has depressed that market and effected the spot one to a certain extent. In fact for the small business that was done, prices were easier at 5¼ to 5½ for firsts and 5 to 5¼ for seconds. Currants continue firm under strong advices from Patras, while stocks here are very small and gradually decreasing every day. Sales have been made at 5½ in bbls., 5½c. in half bbls. and 5¼c. in cases.

NUTS.

There is nothing particular about these to mention. First arrivals of new Grenoble walnuts have been placed on the market and are selling at 14 to 15c., while Chili walnuts are offering at 9 to 10c. Terragona almonds sell at 13 to 14c., and peccans 14 to 15c.

CANNED GOODS.

The market for canned goods is flat at the moment, as dealers are well stocked up with all lines, and packers' agents are for the time being, resting on their oars.

EGGS.

There are few eggs coming in and dealers find no difficulty in maintaining their prices. Lined stock is in good demand at 15 to 16c.

GREEN FRUIT.

There is an ordinary jobbing movement in green fruit with nothing particular to mention. Oranges are offering in fair quantities of Floridas at \$2.50 to \$3.50 according to quality, with a fair trade doing. Malaga lemons rule steady at \$6 to \$7 per chest, while the first arrivals of new Messinas are selling at \$3 to \$3.50. Almeria grapes run from \$5 to \$5.50 per keg, and cranberries \$7.50 to \$8 per barrel.

FISH.

There is no particular change to mention in fish, but the firm feeling is maintained. Salmon are scarce and stiff at \$14 to \$16 for Labrador, according to grade, and the same applies to B. C. which are taken at steady prices. Herring continue in light supply and cod rule firm and unchanged at former prices.

ONIONS.

Spanish onions are moving in a quiet way at 90c. to \$1 per crate, and offerings of native stock are plentiful. Good red stock brings \$2 and yellow \$2.50.

PROVISIONS.

There is a good enquiry for pork and while business is not extensive prospects are encouraging. The scarcity of heavy hogs in Chicago has stiffened, the price of western short cut here, as most of the demand here is for that class of stock. We quote as follows: Canadian short cut, per brl. \$16.00 to \$16.50; mess pork, western, per brl. \$13.75 to \$14.25; short cut, western, per brl. \$16.50 to \$16.75; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 8¾c. to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¼ to 8c.

BUTTER.

The butter market moves along quietly, with holders firm as ever. Strictly finest fall creamery cannot be moved under 24½c. at the inside, and the supply is not extensive, while choice Townships dairy is steady at 20c. Western dairy furnishes business in a small way at 16 to 17c. for best descriptions. Late-made creamery, 24 to 24 1-2c.; fine creamery, 23 to 23 1-2c.; finest Townships, 19 to 20c.; finest Western, 16 to 17 1-2c.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,

Brantford, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

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HEALTH IS WEALTH.



Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly cleanse the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. - I. Bliss, Compton, P. Q.

For particulars apply

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Head Office, 101 1/2 King St. W., Toronto.

BRANCH-Tidy's Flower Depot, 164 Yonge St.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store: 130 Condova St. Wharves, No. 1 and 2: False Creek, Westminister Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,

303 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:

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FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,

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Strong Bakers.

Heavy dealers in

Oats,

Oatmeal,

Beans,

Peas.

Middlings,

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Quotations by wire.

Address,

STRATFORD, ONT.

EMBRO

OATMEAL

MILLS.

D. R. ROSS,

EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders



FLOUR

High Patents, Bakers and Low Grades.

Feed of all kinds.

Split Peas, Pot Barley and Corn Meal.

E. D. TILLSON, TILSONBURG, ONT.



MONTREAL MARKETS—Continued.

CHEESE.

The market has been active all the week but is quieter now, but the firm feeling is maintained and it is unlikely now that there will be any decline of a radical kind. Within the past few days quite a quantity of cheese has been moved around $10\frac{3}{4}$ c. and a fraction better, and 11c. is cited as being paid for a line of Western stock; but it would appear that $10\frac{3}{4}$ to $10\frac{7}{8}$ is a fair enough quotation for the market at present. We quote as follows:—Finest fall makes, $10\frac{3}{4}$ to $10\frac{7}{8}$ c.; Fine stock, $10\frac{1}{4}$ to $10\frac{1}{2}$ c.; Medium grades, 10 to 00c.; Cable, 54s. 3d.

GRAIN.

There is no change in the grain market. Oats continue in fair demand, but the enquiry for peas has fallen off almost completely. The stocks in store compared with those of a week ago show a decrease of 42,363 wheat, 7,082 peas, 18,311 oats, 22,748 rye, and an increase of 32,869 barley. Compared with a year ago there is an increase of 207,221 wheat, 123,812 peas, 65,378 oats, 164,152 barley, and a decrease of 4,481 corn, and 222 rye. We quote:—No. 1 hard Manitoba, \$0; No. 2 do. \$1.03 to \$1.04; No. 3 do., 97c.; No. 2 Northern, \$1.04; peas, 78c. per 66 pounds in store, oats, 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

FLOUR.

The flour market is steady, with a fair jobbing trade doing. The stocks in store show a decrease of 4,621 compared with a week ago, and 9,121 with a year ago. Patent spring, old wheat, \$5.30; Patent spring, new wheat, \$5.00 to 5.50; Patent winter, \$5 to \$5.04; straight roller \$4.75 to \$4.85; Extra \$4.40 to \$4.55; Superfine \$3.95 to \$4.18; City strong bakers' \$5.00 to \$5.10; Strong bakers' \$4.75 to \$5.50.

OATMEAL.

The business in oatmeal is small, but prices are steady. Standard, per bag \$2.10 to 2.20; Granulated \$2.10 to 2.20; Rolled \$2.10 to 2.20.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Nov. 24. 1891

Were money a little more plentiful the wholesalers would have nothing to complain about, as the volume of trade is quite up to their expectations. The grocery market does not present any new features this week, except in brooms, prices are much the same as when last quoted.

SUGAR—Is reported firmer and higher, though the advance has only been slight. Granulated is quoted at $4\frac{3}{8}$ to $4\frac{3}{4}$ c., yellow at $3\frac{1}{2}$ c., Paris lumps at $6\frac{3}{8}$ to $6\frac{7}{8}$ c.

FLOUR—There has been no change in flour. The price remains firm at the recent advance, and we do not look for any material change for some time. Manitoba is quoted at \$6 to \$6.10, Ontario high grade at \$5.35 to \$5.45, mediums at \$5.15 to \$5.25.

MEAL—Is without change, only a moderate amount moving, with the price the same as last quoted. Oatmeal has been scarce, and the price is firm at recent advance.

COUNTRY PRODUCE.

EGGS—Still continue scarce, and all that offer sell readily at 19 to 20c.

BUTTER—Choice stock seems hard to get. The prices are unchanged.

POTATOES—Are in fair demand with prices slightly easier.

APPLES—The very mild weather has given shippers a chance for placing their pack on the market and prices are somewhat easier.

BROOMS—Have advanced from 10 to 25 cents per doz. on all grades.

FISH—Are coming in very slowly and the demand is light for all kinds.

CHAT BY THE WAY.

(Continued from Page 10.)

The Picton canning factories have closed for the season. Their output was largely in advance of any former year.

S. Bailey, of Bailey & Co., broom makers, Kingston, did a good stroke of work in securing forty carloads of broom corn before the advance in prices occurred.

Gault Bros. & Co. have taken an action against the Beet Sugar Co., of the province of Quebec, at Farnham, for \$40,000, amount of promissory notes given to the Eastern Townships Bank and now in the hands of the present plaintiffs.

Albert Smith & Co. bought the stock and plant of the Globe Tobacco Company, London, Ont., last week, for \$6,000. The purchase includes all the property of the company, tobacco in and out of bond, and in process of manufacture, labels, packing materials and expensive machinery for manufacturing.

The heavy duty imposed by the McKinley bill upon eggs imported into the United States has caused a drop of from twelve and three-quarter million dozen to seven million three hundred and fifty thousand dozen in the quantity of eggs exported from Canada to the United States during the year ending 30th June, as compared with 1890; while in the number exported from Canada to England there was an increase from 3,600 dozen to 950,000 dozen. The huge customs duty levied upon eggs imported into the United States, has caused a loss of three quarters of a million dollars in that item alone in the exports of Canada during the fiscal year ending 30th June last, as shown by advance figures furnished by the customs department.

Mr. Tuckett had a conference recently with the commissioner of inland revenue in reference to securing permission for Canadian tobacco manufacturers to supply their product in bond to the transatlantic and trans-pacific steamship lines as "ships' stores." It appears that in England the practice with regard to steamships plying to distant foreign ports, and not touching at another British port on the outward trip, is to allow tobacco to be taken on board in bond for the use of the passengers and crew, the quantity for each voyage being, of course limited, so that there would be no likelihood of its being disposed of as merchandise on the return of the vessel. It is now suggested with regard to the Allan, Dominion, Beaver, Furness, Ross, Donaldson and other lines crossing the Atlantic to Canadian ports that they should be at liberty to obtain Canadian manufactured tobacco in our ports just as readily as they can in Liverpool, that is exempt from excise duty, and in limited quantities as ships stores only.

The concession, if granted, would, of course, apply to the C. P. R. line to Japan, but would have to be withheld from the coasting steamers on account of the facilities it would afford for defrauding the revenues. A similar request has been sent to the department by the distillery interests, and the matter is now under consideration.

Messrs. Thomas Laury & Son Hamilton, propose to extend their pork factory on Wentworth street if the City Council will grant the usual exemption given to other applicants in similar cases. The members of The Finance Committee are in favor of granting the request, and said so at a special meeting called hurriedly at the request of Mr. Laury, who wishes to go on with the work at once. The fact that the same consideration which Mr. Laury now asks was accorded to Messrs. G. E. Tuckett & Son not long ago was a precedent which the aldermen did not seem to get over, and they will accordingly recommend to the City Council that Mr. Laury's premises be exempt from taxation for ten years from 1st January 1892, and that water be supplied at cost price.

Traveller wants Situation.

WANTED—A SITUATION AS TRAVELLER for Provision House for New Brunswick and Nova Scotia. Apply care I, this office.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther
 WHOLESALE GROCERS,
 59, 61 and 63 Front St. E.,
 TORONTO.

STUART, HARVEY & CO.
 IMPORTERS AND
WHOLESALE GROCERS
 A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
NOW IN STORE:
 New Muscatels,
 " London Layers,
 " Connoisseur Clusters,
 " Valencia Shelled Almonds,
 " Sultanas.
HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF
 NEW SULTANA RAISINS.
 NEW LONDON LAYER RAISINS.
 NEW IMPERIAL CABINET do
 NEW CONNOISSEUR CLUSTER
 RAISINS.
 NEW CURRANTS IN BARRELS.
 NEW CURRANTS IN 1/2 BARRELS.

Write for quotations. Speciality of Sugars.

N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street,
 MONTREAL.

RIO COFFEE

Ex. S. S. Phildias.

WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
TORONTO, ONT.

EDWARD
ADAMS & CO.
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
 IMPORTERS OF TEAS
 —AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY
 WHOLESALE GROCERS,
 9 Front St. E., Toronto

Thos. KINNEAR & Co
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
 AGENTS FOR
 Cherry's Irish Mustard, X.D.S.F.
 This is superior to any other grade in the market. Try it.
 47 Front St. E., - TORONTO.

CEYLON TEAS.
 THE CELEBRATED



is packed expressly for

J. W. LANG & CO.,
 Wholesale Grocers, Toronto.

NEW FRUITS.
 (IN STORE)

CURRANTS--
 VOSTIZZA,
 "CRESCENT"
 FINE PROVINCIAL,
 (In cases, barrels and 1/2 barrels.)
RAISINS--
 VALENCIA, C. Morand brand.
 Selected and finest Off Stalk.
 Black Basket Malaga.
FIGS--
 Fine to Choicest Eleme in 1 lb., 10 lb. and
 20 lb. boxes.

PERKINS, INCE & Co.,
 41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

BROOMS-- EXTRAORDINARY ADVANCE.

From 50c. to \$1.00 per dozen.

NOTE : For a short time ONLY we will sell at a small advance on old prices.

Send your Orders in now.

Eby, Blain & Co.,
 Wholesale Grocers,
 FRONT AND SCOTT STS. TORONTO.

A PROGRESSIVE BUSINESS.

The Toronto Biscuit and Confectionery Co. received two more letters this week from country merchants asking for samples and prices, and stating that they had noticed the Company's advertisement in THE GROCER. The firm advise us that they have gained one customer in British Columbia whose trade alone pays their advertisement in this medium. The Company have been running up till 10 p.m. every night for some time past to keep up with their trade. They make everything to order so that the trade are sure of receiving fresh goods all the time.

The Sodas made by the Toronto Biscuit and Confectionery Co. have been in such demand lately that the manufacturers have had to increase the staff in the bakery.

The Toronto Biscuit and Confectionery Co., although only in the field since March last, have worked up such a business that already their present premises are too small, and they contemplate removing into new ones. We understand their new factory is to be the finest in Canada, furnished throughout with every available piece of machinery for the manufacture of their now justly celebrated goods.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.
New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.

Samples and Quotations on application.
11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

"The one grand recipe remains for you
—the be-all and end-all."

CHOCOLATE, PINK OR WHITE ICING
FOR CAKES.

Stir four large tablespoonfuls of Gibson's Chocolate, Pink or White Icing to a smooth paste with about four teaspoonfuls of boiling water, spreading it evenly and smoothly on the cake with a knife, dipping the knife in water if the Icing becomes too thick or hard as one proceeds. If a particularly glossy appearance to the Chocolate Icing be desired, after spreading it on the cake as above directed, make a mixture somewhat thinner for a thin coating over the first Icing after it has sufficiently hardened. This will ice a large cake.

GIBSON'S ICINA is fast displacing the old-fashioned way of icing cakes. It is economical; it is a labor-saver; it is a boon to housekeepers.

Sold in 1 lb. and ½ lb. packets, 2 doz. in a case, chocolate, pink or white assorted or any kind separate.

Order through your wholesale grocer or direct from

GIBSON & GIBSON,
Cocoa and Chocolate Makers,
TORONTO.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.

Dominion Agents.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

M. LEFEBVRE & CO.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.

Montreal, P.Q.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.



Send for Price
List of our various
brands of
chewing gum.

C. T. HEISEL,

36-38 Lombard St.
TORONTO.



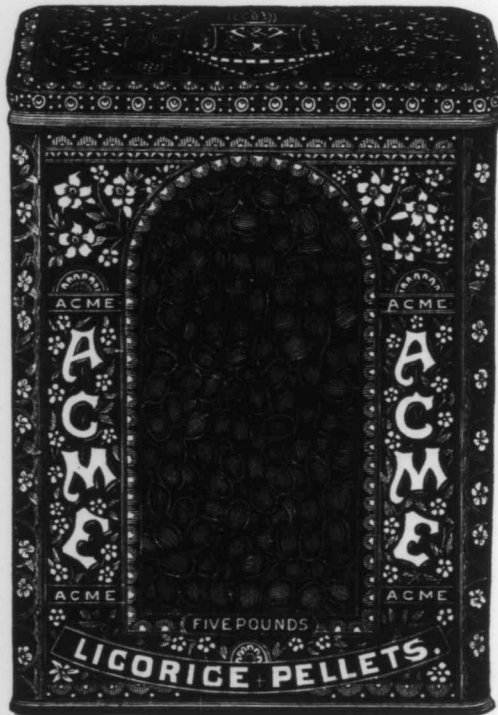
THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated "L. & S." and Imperial
brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.



YOUNG & SMYLIE'S

Licorice
Preparations

Have been before the public for half a century. This fact tells the story of their popularity. The specialties named below are for sale by all first-class leading houses in the Dominion.

Y & S Pure Calabria Licorice, 4, 6, 8, 12 and 16 sticks to lb.

Y & S Acme Licorice Pellets, 5 lb. Glass Front Cans.

Y & S Licorice Lozengers, 5 lb. Glass Front Cans and Jars.

Y & S Tar, Licorice and Tolu Wafers, 5 lb Tin Cans.

Y & S Ringed Licorice, 17 sticks to lb.

Y & S Purity—Pure Cent Sticks, 100 and 200 Sticks to Box.

Manufactured only by

YOUNG & SMYLIE,
Brooklyn.



Always Reliable !!!

The secret of the great popularity which "BARM" Yeast enjoys that it can be depended upon,

Always reliable.
Never Fails.
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT !!!

BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

PICKLING VINEGAR.



T. A. LYTLE & CO.,

Bonded Manufacturers,

124-128 RICHMOND ST. W.,

TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.

Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS, CREAM TARTAR, BAKING POWDER, &c., FLAVORING EXTRACTS, CANDIED PEELS, JAMS, JELLIES, MARMALADES and CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

— IN —

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,
Bonded Manufacturers of Honey Dew, White Wine, Malt and Cider

VINEGARS.
74 Bagot Street, - Kingston, Ont.





SALES MADE OR PENDING.

Frank M. Elliott, grocer, Dartmouth, N.S., has sold out.

Isaac W. Stevenson, grocer, Red Deer, N.W.T., has sold out.

The stock in the estate of C. J. Thomas, grocer, Toronto, has been sold.

The general store stock in the estate of F. Park, North Buxton, Ont., is sold.

E. Jordan, general merchant, Rosseau, Ont., has sold out to R. Wade & Co.

James E. Shaw, dealer in fruits and groceries, New Glasgow, N.S., has sold out.

W. H. Maulson & Co., general merchants, Moosomin, Assa., advertise their stock for sale.

J. W. Pringle, general merchant, Nobleton, Ont., has been succeeded by W. R. Hollingshead & Co.

The insolvent estate of S.S. Young, wholesale grocer, Trenton, has been purchased by his wife at 25c. on the dollar cash. The liabilities amounted to about \$40,000.

Mr. Prest has purchased the store formerly occupied by Mr. A. Raymer at Portage La Prairie, Man., and will open a branch establishment for the Xmas trade. He will afterwards remove his entire stock to that stand.

PARTNERSHIPS FORMED AND DISSOLVED.

Franks & McBride, grocers, Woodbridge, Ont., have dissolved, John W. Franks continuing.

Kay & Smiley, general merchants, Otterville, Ont., have dissolved partnership, W. F. Kay continuing.

G. H. Armitage, general merchant and blacksmith, Minnedosa, Man., has admitted W. G. Brown into partnership.

A. M. Freeman, flour dealer, Amherst, N.S., has admitted Cyrus E. Black as partner, under style Freeman & Black.

FIRES.

Amss & Tweedle, flour and feed dealers, Beamsville, Ont., are burnt out.

John F. Titus, tanner and general merchant, Titusville, N.B., is burnt out.

T. McCready & Sons., manufacturers of vinegar, St. John, N. B., are burnt out. Insured.

On the 18th ult. a fire broke out in the brick building occupied as a general store by Mr. Geo. W. Beatty, Beamsville, and before it could be controlled the entire building and stock were consumed.

REMOVALS AND DEATHS.

G. A. Hogarth, general merchant, Minnedosa, Man., is removing to Melita.

John A. Canning, general merchant, Southampton, N. S., has removed to Springhill.

Simeon Fortin, of the firm D. Fortin & Co., general merchants, St. Pierre, Que., is dead.

C. M. Webb, grocer and general merchant, Toronto and Granton, Ont., is closing out his Granton store.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. S. Daoust, grocer, Montreal, has assigned.

L. E. Brooks & Co., grocers, Halifax, have assigned.

Geo. E. Adams, grocer, St. George, N.B., has assigned.

Wm. Branchand, grocer, Montreal, has compromised.

Eusebe Dorion, general merchant, Mata-pedia, Que., has assigned.

David F. Bedard, general merchant, Richmond Que., has assigned.

Octave Nault, grocer, Grand Rapids, Que., is offering to compromise.

Mary Jane Leblanc, general merchant, Carleton, Que., has assigned.

Leopold Jautras, general merchant, Richmond, Que., has compromised.

V. Portelance & Co., general merchants, Lachevrotiere, Que., has assigned.

Ramsay & Cingan, general merchants, Virden, Man., have compromised.

Thos. Cowan, general merchant, Thorold, Ont., has called a meeting of his creditors.

J. L. Roberge, general merchant, Thedford Mines, Que., has called a meeting of his creditors.

C. E. Creighton & Co., wholesale grocers and commission merchants, Halifax, have suspended.

Demand of assignment has been made upon Martin, Fils & Co., general merchants, Rimouski, Que.

John White, general storekeeper, Heathcote, Ont., is compromising with his creditors at 60 cents on the dollar.

The estate of John Cowan, general merchant, South River, Ont., is to be wound up by assignees Henry Barber & Co., Toronto.

A meeting of the creditors of John Stinson, the insolvent general storekeeper of Southampton, was held in Assignee Clarkson's office on Saturday afternoon. It was decided to wind up the estate. Liabilities \$13,700 and assets nominally the same.

Robert B. Snow, grocer 1292 Queen street west, Toronto has placed his affairs in the hands of J. W. Lang & Co., for the benefit of his creditors. They are now conducting the store. Stock-taking is finished. The liabilities are estimated at \$3,500 and the assets slightly less.

W. R. Scott & Co., general merchants, Grand Valley, summoned their creditors to a conference in the office of Davidson & Hay, wholesale grocers, Toronto, a few days ago. The statement presented showed liabilities of \$6,000 and assets of \$7,000. The insolvents made an offer of 70c. on the dollar, but the creditors held that the estate could pay more. Seventy-five cents was the amount they were willing to take, and the meeting adjourned in order to give the insolvents an opportunity of raising their offer to the desired figure.

TRADE SALES.

The Penetanguishene stock of Corbeau Bros., general merchants, has been sold for 55 cents on the dollar; the Sault Ste. Marie stock brought 50 cents.

The bankrupt general stock of Fergus Park, of North Buxton, was sold by auction at London on the 18th to H. Macklin, of that city, for 56c. on the dollar.

At Suckling & Co's auction rooms on Tuesday, the following stocks were disposed of: J. Villiers' stock of men's furnishings, hats, caps, etc., Barrie, amounting to \$2,040, to Mr. Frawley at 56½c. in the dollar; Singer Bros' Yonge St. stock of boots, shoes, etc., Toronto, amounting to \$8,575.79, to Cockburn & Drake, Toronto, at 37½c. in the dollar; the general dry goods, boot and shoe stock of the same firm on Jarvis St., amounting to \$2,918.69, to N. B. Gould, Port Hope, Ont., at 46½c. in the dollar; the dry goods and grocery stock of M. A. Cole, Ridgetown, amounting to \$7,923, to Mara & Co., Galt, at 26c. in the dollar.

On Tuesday December 8, Suckling & Co. will sell the general stock of the post office store in Eden, Ont. The total value is \$7,560, and the bulk of the stock is in dry goods, fancy goods, groceries and sundries.

The handsome lithographed cover of The Copp, Clark Co's. new Catalogue is the work of Russell & Morgan, Cincinnati, whose advertisement appears on the back and who are noted for their excellent work in this department and also for all grades of playing cards.

McWilliam & Everist,

25 and 27 Church St.,
TORONTO.
Wholesale Fruit and Commission Merchants.

Direct Importers of Oranges, Lemons, Figs, Nuts, Dates, Almeria Grapes, etc.

TELEPHONE 645.

Jobbing in car lots a Specialty.

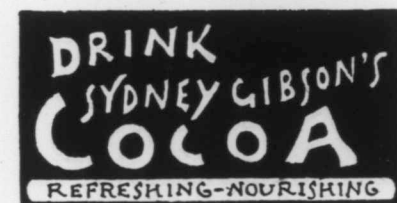
TORONTO SALT WORKS,

128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.





All the Flesh-forming and Strength-Giving Elements of Prime Beef are supplied by

JOHNSTON'S FLUID BEEF

It is a valuable Food for the Sick—an invigorating and stimulating beverage.

NUTRITIOUS, PALATABLE AND EASILY DIGESTED.

**W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.**

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscos, &c.

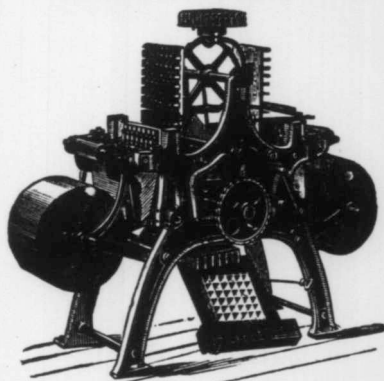
FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.



REDUCED
COST TO
BUYERS.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

For reliable brands of cut smoking and chewing
Tobaccos use the following:

CUT SMOKING :

OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.
10 cent tins 1 00
1/4 lb. " 1 50
6 oz. " 2 20
1/2 lb. " 2 80
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50

Dunn's No. 1, in tins 2 00
" 2, in tins 75
Cook's Gem, in 1 lb pkgs. \$1 75
" 7 oz " 85
" 2 oz " 40
" 5 lb tins 65
" bulk, per lb. 12

Per doz.
Empire, 5 dozen 4 oz ca s \$0 75
" 4 " 8 " 1 15
" 2 " 16 " 2 00
" 1/2 " 5 lb cans 9 00
" bulk, per lb. 15

COOK'S FRIEND.
(in Paper Packages.) Per doz
Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45

Per doz.
Ocean Wave, 1/2 lb, 4 doz cases. 75
" 1/4 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, 1/2 " 9 60



WHITE STAR. per doz
4 oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5 lb " 2 " 9 00
5 oz glass jars, 2 1/2 doz in case 1 10
10 oz glass jars, 2 doz in case 2 00
Bulk, per lb 0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy 54
Arrowroot \$0 11
Butter 0 6
" 3 lbs 0 20
Cabin 0 74
Cottage 0 84
Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 09
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 0 06
People's Mixed 103
Pic Nic 0 09
Prairie 0 08
Rich Mixed 0 14
School Cake 0 11
Soda 0 06
" 3 lb " 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09
Variety 0 11
Village 0 07
Wine 0 08

BLACKING.

Day & Martin's, pints, per doz \$3 20
" 1/2 " 2 10
" 1/4 " 1 10
Spanish, No. 3 4 50
" 10 " 9 00

JACQUAND FRENCH BLACKING.

No 2 per gross 2 30
No 3 " 3 45
No 4 " 4 60
No 5 " 6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1 gro., 4 oz.
TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross. \$1 80
F. F. DALLEY & CO.
Per gross.
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross. 2 10
TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net \$3 60
" 4 " " 3 20
" 3 " " " 2 95
XXX Hurl 4 " " 2 90
1X " 4 " " 2 65
2X Parlor 4 " " 2 50
3 " 3 " " 2 25
4 " 3 " " 1 85
5 " 2 " " 1 50
Warehouse 4 " " 3 25
Ship 4 " " 4 00
2 Cable 2 wire bands, net 3 25
" 3 " " 4 00

CANNED GOODS.

Per doz
Apples, 3's \$1 00 \$1 10
" gallons 2 40 2 50
Blackberries, 2 2 00 2 10
Blueberries, 2 1 25 1 40
Beans, 2 1 00
Corn, 2's 1 05 1 10
" Special Brands 1 30 2 10
Cherries, red pitted, 2's 2 25 2 40
Peas, 2's 1 10 1 15
Pears, Bartlett, 2's 2 00
" Sugar, 2's 1 70
Pineapple, Baltimore 2 40 2 50
" Bahama 2 50 3 00
Peaches, 2's 2 10 2 25
" 3's 3 00 3 50
" Pie, 3's 1 60 1 65
Plums, Gr Gages, 2's 1 75 2 00
" Lombard 1 75 2 00
" Damson Blue 1 90 2 00
Pumpkins, 3's 0 90 1 00
" gallons 3 00 3 25
Raspberries, 2's 2 25 2 40
Strawberries, choice 2's 2 25 2 40
Succotash, 2's 1 50 1 65
Tomatoes, 3's 1 05 1 10
Finnan haddies 1 40
Lobster, Clover Leaf 2 95
" Other brands 2 10 2 30
Mackerel 1 00 1 10
Salmon, Horseshoe, talls 1 40
" hats 1 70
" white 1 10 1 25
Sardines Albert, 1/2's tins 1 14
" 1/2's " 10 18
" Martiny, 1/2's " 10 10 1/2
" 1/2's " 16 17 1/2
" Other brands, 9/11, 16, 17
" P & C, 1/2's tins 23 25
" 1/2's " 33 36
Sardines Amer, 1/2's 6 8
" 1/2's " 9 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's ... 2 35
Jellies, extra fine 1's 2 25
TORONTO BISCUIT & CONFECTIONERY CO
Per lb
Jams, absolutely pure—apple ... \$0 06
Family 0 07
Black and Red currant, Rasp-
berry, Strawberry, Peach
and Gooseberry per lb. 0 12
Plum 0 10
Jellies—pure—all kinds 0 10
These goods are put up in
glass jars and in 5, and 10
lb. tins and 28 lb. pails.
Marmalade—orange 0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans \$1 50 \$1 65
" 2 " " 2 55 2 70
" 4 " " 4 80 5 00
" 6 " " 8 00 8 25
" 14 " " 17 50 18 50
Minced Collops, 2 lb cans 2 60
Roast Beef 1 " 1 50
" 2 " 2 75
" 4 " 4 75
Par Ox Tongue, 2 1/2 " \$8 50 8 75
Ox Tongue 2 " 7 85 8 00
Lunch Tongue 1 " 3 25
" 2 " 6 00 6 25
English Brawn 2 " 2 75 2 80
Camb. Sausage 1 " 2 50
" 2 " 4 00
Soups, assorted 1 " 1 35
" 2 " 2 25
Soups & Boulli 2 " 1 80
" 6 " 4 50
Potted Chicken, Turkey, or
Game, 6 oz cans 1 60
Potted Ham, Tongue or Beef, 6
oz cans 1 35
Devilled Tongue or Ham, 1/2 lb
cans 1 40
Devilled Chicken or Turkey,
1/2 lb cans 2 25
Sandwich Ham or Tongue, 1/2
lb cans 1 50
Ham, Chicken and Tongue, 1/2
lb cans 1 75

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net \$12 00

CHEWING GUM.

ADAMS & SONS.

To Retailers.
Tutti Frutti, 36 5c bars \$1 20
Monte Cristo, new 180 " 1 30
(with brilliant stone rings)
Sappota, 150 " 1 00

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

Sweet Fern,	230	0 75
Red Rose,	115 pieces	0 75
Magic Trick,	115	0 75
Oolah	115	0 75
Puzzle Gum	115	0 75
Bo-Kay (new)	150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20	

CHOCOLATES & COCOAS.

C. T. HEISEL.		
To retailers per box		
Red Jacket,	115 pieces	0 75
Royal Fruit,	36 5c. pgs.	1 20
Digestive,	120 pieces	0 80
Largest Heart	150	1 00
Globe picture	150	1 00

TODHUNTER, MITCHELL & CO'S.		
Chocolate—	Per lb.	
French, 1/2's, 6 and 12 lbs.	0 30	
Caracas, 1/2's, 6 and 12 lbs.	0 35	
Premium, 1/2's, 6 and 12 lbs.	0 30	
Sante, 1/2's, 6 and 12 lbs.	0 26	
Diamond, 1/2's, 6 and 12 lbs.	0 24	
Sticks, gross boxes, each.	1 00	
Cocoa, Homoeopatic, 1/2's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18 "	22	
" Rock	30	
" Bulk, in bxs.	18	

BENSODORP'S ROYAL DUTCH COCOA.		
1/2 lb. cans, per doz.	\$2 40	
1 " "	4 50	
1 " "	8 50	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic, 1, 1/2 & 3 lb. boxes	70, 75	
Iceland Moss 1/2 lb in 12 lb boxes	35	
Soluble (bulk) 15 & 30 lb bxs	18, 20	
Soluble (tins) 6 lb and 12 lb	30, 32	
Cocoa Nibs, any quantity	30, 35	
Cocoa Shells, any quantity	05	
Cocoa Essence, per doz	1 40	

WALTER BAKER & CO'S.

Chocolate—		
Premium No. 1, bxs. 12 & 25 lbs each	40	
Baker's Vanilla in bxs 12 lbs each	52	
Caracas Sweet bxs 6 lbs each, 12 bxs in case.	53	
Eagle, sweet & spiced, bxs 12 lbs each	33	
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65	

Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	32
Cracked, in bags, 5, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s.	30

Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.	40
GIBSON & GIBSON'S per lb	
Sydney Gibson's Cocoa, 1/2's	0 30
Dr. Clarke's Cocoa, 1/2's and 1's, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/2's and 1's	0 30
Gibson's Rock do 1/2's	0 28
Dr. Clarke's do 1/2's	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00

Gibson's Icina, 1/2's, 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 "	2 25
Packed chocolate, white and pink assorted, or if required, any kind separate.	

COFFEE.

GREEN c. per lb	
Mocha	30, 35
Old Government Java	27, 32
Rio	19, 24
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.	
c. per lb	
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	36
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	\$1 70
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FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz	
Cases, No. 1, 2 oz tins.	\$2 75 \$3 00
" No. 2, 4 oz tins.	4 50 5 00
" No. 3, 8 oz tins.	8 00 8 75
" No. 4, 1 lb tins.	12 60 14 25
" No. 5, 2 lb tins.	25 00 27 00

FRUITS.

FOREIGN. c. per lb.	
Currants, Provincial, bbls.	5 1/2, 6
" " " " 1/2 bbls	6, 6 1/2
" " " " cases	6 1/2, 6 3/4
Filiatras, bbls.	6, 6 1/2
" " " " 1/2 bbls	6 1/2, 6 3/4
" " " " cases	6 1/2, 6 3/4
Patras, bbls.	6 1/2, 7
" " " " 1/2 bbls	7, 7 1/2
" " " " cases	7 1/2, 7 3/4
Vostizas, cases.	7 1/2, 8 1/4
" " " " 1/2 cases	8 1/2, 10
5-crown Excelsior (cases).	9 1/2, 10
" " " " 1/2 cases	9 1/2, 9 5/8

Dates, Persian, boxes.	5 1/2, 6
Figs, Elemes, 14 oz., per box	9
" 10 lb boxes	11 1/2, 12 1/2
" 20-lb "	12, 13
" Seven-Crown "	16 1/2, 17
Prunes, Bosnia, bags	10
" " " " cases	5 1/2, 6 1/2
Raisins, Valencia, off stalk,	4 5
" New, off stalk	5 1/2, 6
Selected "	7 1/2, 8
Layers "	8 1/2, 9
Raisins, Sultanas.	9, 13
" Eleme "	12, 13

MALAGA:	
London layers	2 40 2 65
Loose muscatels	2 30 2 50
Imperial cabinets	2 30 3 00
Connoisseur clusters	3 75 3 80
Extra dessert "	4 50 4 75
" " " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 80 4 00
" " " " qrs	1 25 1 30
Blue "	4 50 4 60
Fine Dehesas "	5 40 5 50
" " " " qrs	1 80 1 90
Lemons, Malaga boxes	3 50 4 00
" " " " chests	7 50 8 00
" Messinas "	4 50 5 00
Oranges, Jamaica	6 50 7 00
" Floridas "	3 00 3 50

DOMESTIC.

Apples, Dried, per lb.	0 04 0 05
do Evaporated.	0 06 0 08

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
" Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " " " Fancy boxes (30s)	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Waters, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " " " 5 lb cans.	1 50
Purity" Licorice, 200 sticks	1 45
" " " " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.	0 08 1/2
Fancy "	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts	
Durham, Fine, in 1/2 and 1 lb tins	25
" " " " per lb	25
" Fine, in 1 lb jars.	22
" Fine, in 4 lb jars.	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.	75
In 1 lb jars.	25
D. S. F., in tins, per lb	41
" " in 1/2 lb tins.	44
D. F. in 1/2 lb tins, per lb	26
" " " "	28

NUTS.

Brazil, per lb.	14 15
" " Tarragona	13 1/2 15
" " Fornigetta	18 14
Almonds, Shelled Valencias	28 30
" " " Jordan	40 45
" " " Canary	28 30
Brazil, per lb.	12 13
Cocoanuts, per 100	6 00
Filberts, Sicily	11
Filberts, Oblong	11 1/2
Peanuts, roasted	12, 13
" green	9 10
Walnuts, Grenoble	15 1/2
" Bordeaux	10, 11
" Naples, cases	12
" Marbots	12 13
" Chiliss	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO	
PICKLES.	
John Bull, mixed, in bulk.	\$0 45
" Chow Pic'le, in bulk	0 50
" mixed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow pts	3 40
" " " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.	1 25
" " " " 1/2 pt. bottles, per doz	
" " " " (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " " " 1/2 pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.	3 00
Orange, "	3 00
Citron, "	3 00

LEA & PERRIN'S.

Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" " " " pints	6 25 6 50

LAZENBY & SONS.

Pickles, all kinds, pints.	3 25
" " " " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup "	2 25
Anchovy Sauce "	3 25

PRODUCE.

DAIRY. Per lb	
Butter, creamery, rolls	\$0 27 \$0 28
" " " " tub.	0 25 0 26
" dairy, tubs, choice	0 16 0 17
" " " " medium	0 12 0 15
" low grades to com.	0 10 0 12

THE KEY TO OUR SUCCESS.

We use the BEST MATERIALS for the production of the BEST GOODS.

We personally manage our business in every Department, from the Buying to the Shipping.

If you have not already had our goods send us a trial order. We know the quality of them will convince you and your customers of their superiority.

Our Sodas are without any doubt the best ever produced.

Our Sweet Goods for appearance and fine flavor sell themselves.

The Toronto Biscuit and Confectionery Co.,
7 Front St., E., Toronto,

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10	0 11

COUNTRY

Eggs, fresh, per doz.	0 18
" lined	0 15
Beans	1 25
Onions, per bbl.	1 75
Potatoes, per bag	0 40
Hops, 1890 crop	0 11
" 1891	0 16
Honey, extracted	0 08
" section	0 12

PROVISIONS.

Bacon, long clear, p lb.	0 08	0 08
Pork, mess, p. bbl.	14 00	17 00
" short cut	16 00	17 00
Hams, smoked, per lb.	0 11	0 11
" pickled	0 11	0 12
Bellies	0 11	0 12
Rolls	0 08	0 09
Backs	0 10	0 11
Lard, Canadian, per lb.	0 10	0 10
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05	0 05
" rough	0 02	0 02

RICE, ETC.

Rice, Aracan	3 1/2	4c
" Patna	4 1/2	5c
" Japan	5	5c
" extra Burmah	5 1/2	5c
Grand Duke	6 1/2	7c
Sago	4 1/2	5c
Tapioca	5	5c

SPICES.

Pepper, black, pure	12	15
" fine to superior	10	15
" white, pure	20	25
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	25
Cassia, fine to pure	14	25
Cloves	12	15
Allspice, choice to pure	30	35
Cayenne	75	1 20
Nutmegs	1 00	1 25
Mace	30	35
Mixed Spice, choice to pure	25	37
Cream of Tartar, fine to pure	20	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL	c. per lb.
No. 1 White, 4 lb cartons	5c
Canada Laundry	4

Silver Gloss, crates	6 1/2
Silver Gloss, 1 lb chromos.	6 1/2
Satin Starch 1 lb chromos	7 1/2
No 1 White, barrels & halves	4 1/2
Benson's Canada Prepared Corn	7 1/2
Canada Corn	6 1/2
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons.	5 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb	7 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	6 1/2
Challenge Corn	9
Rice Starch, fancy cartoons	9
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1/2 lb package	9 1/2
40-lb " 1/4 lb package	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages.	8 1/2
20	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" Bbls	4 1/2
" Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons.	7 1/2

SUGAR.

Granulated, cane 15 bbls or over	4 1/2
" less than 15 bbls.	5
" beet, 15 bbls or over	4 1/2
" less than 15 bbls	4 1/2

Paris Lump, bbls and 100 lb. bxs	5 1/2
" 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" less than a bbl.	5 1/2
Powdered, bbls	5 1/2
" less than a bbl.	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	3 1/2
Brown	3 1/2
Raw	3 1/2

SYRUPS AND MOLASSES.

D	2 1/2
M	2 1/2
B	2 1/2
V.B.	2 1/2
E. Superior	2 1/2
XX	3
XXX	3 1/2

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 7's	67
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

The Old Flag, 1/2 lb. in 5 lb. boxes	70c
" 1 lb. Fancy Tins	70c
" 1/2 lb. Fancy Tins	41c

Gold Flake, 1-5, 6 lb boxes	70c
" 1-5	70c
" 1-10, 1 fancy tins	70c
" 1/2 glass jars	41c
Hand Made, 1-5, 6 lb boxes	65c
" 1-6	68c
" 1 fancy tins	68c
" 1 glass jars	40c
" 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/2, 6 lb boxes	41c
" 1-5, 6 lb "	43c
" 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - - -	90c
Victoria, - - - - -	75c
High Court, - - - - -	70c
Jersey Lilly, - - - - -	65c

CIGARS—S. DAVIS & SONS, Montreal.

Madre E' Hijo, Lord Landsdowne	60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

CIGARETTES, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75

KINGSFORD'S

OSWEGO

STARCH



KINGSFORD'S
OSWEGO
SILVER GLOSS
STARCH
T. KINGSFORD & SON

PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
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Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

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