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Every Merchant in the Northwest visiting
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 is the most complete in Canada. New Goods
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FOR \$10.00

Dealers in nearly every branch of trade can profitably
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 the fall trade, I will make the following special offer,
 good for three months from August 1.—I will send for
 \$10, seven half boxes all different brands handsomely put
 up in boxes. These cigars are selected from my choicest
 brands, made from the finest leaf tobacco, and guaran-
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 Mail orders forwarded promptly.

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Green and Dried Fruits,

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BOILER PURGER

Prepared specially for ho ALKALINE waters
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ONLY RELIABLE

preparation of its class made.

JOSEPH PARKINSON,
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First-class in every Respect
 Appointments Perfect.
 Graduated Prices.



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Every Attention paid to
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THE UNION INJECTOR! THE BEST
 known appliance for feeding all kinds of steam boilers,
 will lift water 25 feet. Manufactured by

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PEDDIE & CO.,

Have removed to

56 Princess St (Gerrie Block)

where a full line of D. McCall and Co's samples
 of Millinery may be seen. Also special lines in
 Hosiery, Gloves, Underwear, etc.

A Call from the Trade is Solicited.

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NOTHING LIKE LEATHER.

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Importers and Dealers in

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Wholesale Druggists, Etc.

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Large stock of leading Patent Medicines
 Sole wholesale agents for the Cow Boy Cigar. We
 also carry all line of popular domestic & imported brand

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DRY GOODS,

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WHOLESALE ONLY.

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BRASS & IRON FOUNDERS,

Light and Heavy Forgings, Engine and Boiler Work
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GENERAL BLACKSMITHING,

All Kinds of Machinery.

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STORAGE in Bond or Free. Lowest Rates of Insurance. Liberal Advances made on Consignments.
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"Reindeer Brand" Condensed Milk

Contains ALL the cream of the original milk. Full weight and absolute purity guaranteed.

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Containing pure COFFEES, MILK and SUGAR. One spoonful added to a cup of boiling water makes a delicious cup of Coffee all ready for use. Manufactured by the

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LAMPS, CHINA

CHANDELIERS,

CUTLERY,

SILVER-PLATED WARE & FANCY GOODS

330 MAIN ST., WINNIPEG.

TASSE, WOOD & CO

Manufacturers of

Fine Cigars,

MONTREAL.

Our Brands: { RELIANCE &
TERRIER.
MIKADO

Are unsurpassed by any in the Dominion

Ask your Wholesale Merchant
FOR THEM.

Robinson, Little & Co

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SPRING SAMPLES, 1888

Our Representatives, MESSRS. BRYCE & Co., are now on the road with Samples of CANADIAN DRY GOODS, also of GERMAN HOISERY and GLOVES for Special Importations.

We request your careful inspection of our samples before placing orders.

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Window Glass, Paints, Oils

VARNISHES, BRUSHES,
PLASTER, CEMENT, Etc.

Sole Agents for

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SPECIALTY

STEPHENS' PURE LIQUID COLORS,
READY FOR THE BRUSH.

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WINNIPEG, MANITOBA

H. A. Nelson & Sons

TORONTO —AND— MONTREAL

Largest Assortment in the Dominion

Fancy Goods, Toys, Snow Shoes,
Children's Sleighs, Toboggans,
Fancy China, Glassware, etc., etc.

Send for Illustrated Catalogue (enclosing business card)

Represented in Manitoba and N.W.T. by
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WHOLESALE GROCERS,

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GEO. D. WOOD, Winnipeg.

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GEO. D. WOOD & CO.

WHOLESALE

Hardware AND Metals

GUNS AND SPORTING GOODS

22 & 24 ALEXANDER ST. EAST, AND 35 &
37 McWILLIAM ST. EAST.

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English Salt.

HIGGINS EUREKA BRAND for Butter and Cheese Makers. WINDSOR for Meat Packers

Received a Car Choice Eleme and Valencia Raisins.

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FOR SALE BY

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The Commercial

A JOURNAL DEVOTED TO THE FINANCIAL, MERCANTILE AND MANUFACTURING INTERESTS OF THE CANADIAN NORTH-WEST.

Published by James E. Steen—Every Monday—Subscription, \$2 per annum

VOL 6.

WINNIPEG, NOVEMBER 21ST, 1887.

No. 9

The Commercial

Journal devoted to keeping a comprehensive record of the transactions of the Monetary, Mercantile and Manufacturing Interests of Manitoba and the Canadian Northwest.

ISSUED EVERY MONDAY

The COMMERCIAL will be mailed to any address in Canada, United States or Great Britain at \$2.00 a year in advance.

ADVERTISING RATES.

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Reading notices in news columns, 15 cents per line each insertion. Special location will be charged extra.

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Book, Newspaper, Railroad, Commercial and Job Printing, specialties.

Office, 4 and 6 James St. East

JAMES E. STEEN,
Publisher

WINNIPEG, NOVEMBER 21, 1887.

— CARGILL, hotelkeeper, Ashcroft, B.C., was burned out.

C. DUNSMORE, hotelkeeper, Revelstoke, B.C., is selling out.

CHAS. PADEN, saloonkeeper, Victoria, has sold out to Wm. Scott.

THOMAS SHAW, hotelkeeper, Victoria, has sold out to Bradbury & Barr.

J. M. PEREGRINE, general storekeeper and postmaster, Pheasant Forks, is selling out.

MANSON & HENDRY, match factory, Victoria, have dissolved partnership, and Thomas Hendry continues alone.

FISH & STRATFORD, manufacturing chemists Victoria, have dissolved partnership. E. W. Stratford continues alone.

WM. SCARLETT, trader, Craven, has removed to Regina.

JOHN HAWLEY, hotelkeeper, Crystal City, is giving up business.

FRED ROCKETT, hotelkeeper, St. Leon, has removed to Manitou.

A. McLEOD, general storekeeper, Cypress River, is out of business.

A. BEIBER, cigar dealer, Winnipeg, has removed to the United States.

SUTCLIFFE & BAILEY, hotel and livery, Glenboro, have sold out to Stephen McLean.

COURTOIS & LAUNDRY, general storekeepers, Cypress River, are dissolving partnership.

J. CHAMBERS, blacksmith, Port Arthur, has sold out his business to Mr. Woodside.

MR. T. SKINNER has opened a restaurant and refreshment room at Calgary, Alberta.

S. E. WATSON, dealer in fruit and stationary, Manitou, has added groceries to his business.

WILLIAMS & GOODSIR, from Winnipeg, are about to open up a furniture business at Portage la Prairie.

GERIE & STERLING, contractors and builders, Rat Portage, have dissolved partnership. The business will be continued by W. R. Gerrie.

MR. J. F. BAIN, of the law firm of Bain, Perdue & Robinson, has been appointed Judge of the Court of Queen's Bench as successor to Chief Justice Taylor. Mr. Bain was one of the oldest established barristers in Winnipeg, and his appointment is generally popular.

W. CLOUGHER, of the English Chop House, Winnipeg, has purchased the elevator at Otterburne, and has commenced in the grain business with John Haffner as buyer. Mr. Clougher has been a successful man in the past, and it remains to be seen how he will get along in the grain trade.

HASKINGS & DOBLICE, grocers and provision dealers, Port Arthur, have divided interests, and formed two houses out of the one, both of which will carry on the same line of business. One firm will be W. C. Doblise & Co., and the other house will start under the style of William J. Haskings.

JOHN A. MACDONALD is opening up a butcher shop at Prince Albert, Sask.

ANOTHER consignment of machinery from St. Paul is on its way to the Anthracite mines at Banff.

SPENCE'S Victoria flour mill at Dominion City has been totally demolished by fire. No insurance.

The last C.P.R. steamer for the season leaves Port Arthur on the 29th, weather permitting. Last year the final trip was made Nov. 24th.

AMERICAN money has to again submit to a shave, rates quoted by Manitoba banks being two per cent. on notes and five per cent. on silver currency.

M. HAVERY, hotelkeeper, Winnipeg, has in contemplation the opening of the Carney House, Emerson, arrangements for the leasing of the same being under way.

MR. LEWIS, the representative of the Clemow syndicate, the operators of the old Northwest Central contract had a meeting with a number of creditors of that road in the office of Messrs. Munson & Allan, Winnipeg, with a view to the settlement of their claims. Considering that the creditors have already agreed to a basis of 50c on the dollar no undue pressure is placed on the company and the matter should be settled immediately. We hope we have heard the last of lines being graded on wind.

THE firm of John Macdonald & Co., the large wholesale dry goods house of Toronto, has undergone a slight change in its composition, as will be seen from the notice in our advertising columns. Mr. John K. Macdonald, son of the head of the firm, has been admitted into partnership, as has also Mr. Paul Campbell. Mr. Macdonald, although a young man, has had a thorough training in the business and will be a valuable aid in its management. Mr. Paul Campbell has long had the practical management of the business in Toronto, and patrons of the house will be pleased to learn of his deserved promotion. His labors and judgement have done much towards keeping the house in the position it has for many years filled—in the front rank of the mercantile houses of Canada.

We have been accustomed to look upon New England as once the nursery and now preservative of high tariff ideas. But in the following, which we clip from an Exchange, we have proof that all the manufacturers there are not ultra protectionists: "Some time ago an association of cutlery manufacturers, modestly calling themselves the cutlery manufacturers of the United States, adopted a resolution demanding a duty of 35 per cent. ad valorem on imported cutlery, 'because day wages in this country are 30 to 40 per cent. higher than in Sheffield.' Mr. James L. Cowles, of Farmington, Conn., an extensive manufacturer of table cutlery, has had the honesty to forward to the Treasury Department at Washington, a protest against this demand, and to show up the humbug of the pretense that the manufacturers ask for high tariff taxes to make up for difference in wages. He tells the Treasury Department that the work done in cutlery factories is nearly all done by the piece, 'and it is altogether probable that, although day wages are higher here than elsewhere, yet the labor cost of a table knife or fork is actually less here than in Sheffield, or anywhere else. The American operative turns out a greater product in a day than any foreign competitor. It is, I think, universally admitted that the Englishman who comes to America turns out more work after he has been a few months in our shops than he ever did at his old home. But if any manufacturers of cutlery in the world can supply the wants of the people of the United States at a less cost to the consumer than we of Connecticut then it is our business to give up the manufacture of cutlery and do something else. We can't find out our mistake too soon. If, however, we can have free coal, free steel, free lumber, etc.; if the United States Government will allow us the free use of our harbors, and free ships to sail from those harbors, then I have no fear of Connecticut's ability to compete with Sheffield, not only in our own market, but wherever the American flag can carry our products. To-day our raw materials may be as cheap as in England, but on the first dawn of prosperity the coal and iron lorde will combine to mulet us. The trouble with the cutlery business of New England, and with every other legitimate industry, is lack of markets for our goods, and it is the tariff that is depriving us of our markets both at home and abroad.' It is plain that Mr. Cowles has no thanks to waste upon the Ways and Means Committee for trying to conciliate Pennsylvanians by bringing into the House a wretched little apology for a measure of tariff reform. He is honest enough to say that difference in wages affords no excuse whatever for tariff exactions, and that if his industry cannot live without levying forced contributions upon other industries that are compelled to depend on their own resources it might better die at once and make room for some industry that can earn its own living. If a few such honest men should appear before the Ways and Means Committee and tell them some of this wholesome truth, they might succeed in putting a quantity of much-needed stiffening in the backbone of the majority.

NORTHWESTERN crop estimates have climbed up high this year, compared with former ones,

and this time the threshing machine has raised the figures far above all estimates made while the crop was growing. The final crop bulletin of the Manitoba Department of Agriculture furnishes official figures for Manitoba, and Mr. Brown, of the Public Works Department in the Territories, has, under instructions from Governor Dewdney, compiled a crop estimate for the Territories. The yield per acre, according to these reports, was as follows:

	Wheat, bus.	Oats, bus.	Barley, bus.
Manitoba.....	27	46	36
Territories.....	23	39	32

Official figures are not always correct, but it is safe to assume that one is as nearly so as the other, for the most skeptical cynic will conclude that one government official can tell as big a "whopper" as another. A comparison of yield is therefore very favorable for Manitoba, and it is specially so this year when the crop all round has been a good one and no district has suffered. There have been many arguments adduced to prove that grain farming cannot help being more profitable in the more thickly settled districts of Manitoba than in the comparatively unbroken Territories beyond. Could the figures of 1886 have been tabulated, the Territories would certainly have made a poor showing, and that was a year of short crop. Now with a good year, when there is no cause for complaint, another incontrovertible proof is added, that in the province of Manitoba are to be had the best advantages for grain raising. No doubt the heavy yield of the eastern portion of the Territories has in some instances exceeded the Manitoba average, but the light yield in portions further west has reduced the average greatly and shown that even in the Territories the portions further east and nearest to Manitoba are the best grain fields. Parties endeavoring to bring settlers to this country should be guided by these facts, if they intend to do the best they can for the settlers they bring here.

In Winnipeg the best quality of butter has for weeks ranged between 21 and 22c, although it is well known that during the plowing season, when few farmers could afford to come to town, stocks in the country have been steadily accumulating, while the scant supply which was coming to the city was quiet sufficient for all the local demand. As to the hope of an export demand, the following from the market report of the *Trade Bulletin*, of Montreal, of Nov. 11th shows that the chances are slim at present prices.

"BUTTER.—A dealer, who has just returned from a tour amongst the butter factories, declares that there never were as large stocks of creamery in the hands of factorymen as at the present time. The factories are simply "chuck" full of August, September and October make, and how these large supplies are to be worked off is a problem which few seem able to solve. There is no export demand nor the slightest chance of it at present. We hear of a lot of about 400 packages of August, September and October creamery being offered at 21c, without finding a buyer; and parties who some time ago were asking 24 to 25c in the country for their balance on hand, would now willingly accept 22c if they could get hold of it. There is a good local demand for choice Townships at

21 to 22c for single packages. In Western we hear of the sale of 100 packages selected at 16½c for the Newfoundland trade."

It must be borne in mind that Montreal dealers can place their butter in any outside market available to Manitoba shippers including British Columbia, at as low freight rates as the latter can secure, under our parental railway monopoly. The best butter we can afford to export would not grade in Montreal above "Prime Western", and for that 18c or at the most 19c is the price, which would allow of only 15 to 16c being paid here for car lots, and the man or firm which collects a car load lot will not do so without profit and for pure glory. We commend these facts and figures for the consideration of those who have for the past three years brought about a butter glut each spring by holding for fancy prices all winter, and who seem to have commenced the undertaking quite early this season. The butter production of Manitoba has assumed such proportions that we must be prepared to meet prices in any market of Canada, or three-fourths of our dairies can stop producing and let the other fourth supply the home demand at fancy prices.

CHARACTER AS AN ELEMENT OF CREDIT.—An old banker, possessed of wisdom, says: "Bankers might well give more consideration to character as an element of credit than they do. Theoretically, character counts for much in all financial transactions, but there is scarcely a day which does not show by some failure or default that men whose business conduct entitles them to no credit, had credit illimitable, while others are hampered all the time by want of money to which their character and the character of their business entitles them."

We cannot have things as we would like them in this world, and the wise dealer is the one who makes the best of circumstances. He must expect to deal with all kinds of people, and it is part of his business to know how best to manage them. From the cash customer, who is willing to pay for a good article, through all the various grades of men who want something for nothing, down to the dead-beat, who is a rank swindler, the dealer must be on his guard and treat each according to his deserts. It is the knowledge of how to do this that makes the successful business man.

BENEFIT OF A TICKET SYSTEM OF SALES.—A merchant who has had much experience with the ticket system of sales gives the following pertinent suggestion: "A ticket system by which it is known exactly how much each salesman sells each day soon begets a spirit of emulation among the clerks, each one being desirous of surpassing his fellows in the amount of his sales, and its adoption will often be found to create new life and activity in a business where all was before listless and inactivity. These tickets, after careful revision (each salesman having a particular number on his ticket), should be strung on a twine as nearly in order as they were taken in as possible. Each day's number may be separated from the preceding one by a piece of stout card, and if the card be dated a ready reference can be made to each day's tickets when wanted."

ROBLIN & AITKINSON

WHOLESALE

Grain Shippers,

SPECIALTIES: WHEAT, BARLEY & OATS

P.O. Box 612. WINNIPEG

CORRESPONDENCE INVITED.

CHAS. DAVIDSON & CO.,

IMPORTERS AND DEALERS IN

SADDLERY AND

GARRIAGE HARDWARE

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GRANT & HORN

PRODUCE AND

COMMISSION MERCHANTS

19 Alexander Street West, Winnipeg, Man.

Receive on Consignment all Kinds of Produce. Agents for the Dundee Sacks of the Toronto Bag Works. All kinds of Flour and Grain Sacks, Stencilling Inks, etc. New and improved process of Printing Flour Bags. Agents Liverpool Salt for Packers and Dairy use.

ESTABLISHED, 1830.

Dominion Type Foundry Co.

(LIMITED)

CHENNEVILLE STREET, MONTREAL,

are prepared to execute orders for every article required by Printers. They will be happy to send Price Lists and Estimates, and they feel warranted in claiming that they are in a position to supply

TYPE,

Presses, Inks and Printers Goods

generally, ON BETTER TERMS than any other establishment in the country.

Sole Agents for the Johnson Type Foundry

and agents for George Bruce's Son & Co., James Connor's Sons, Farmer, Little & Co., Wm. H. Page Wood Type Manufacturing Co., Chas. Emu Johnson & Co's celebrated Book and Color Inks, W. D. Wilson's News Inks, and Messrs. H. Hoc & Co., C. Potter, Jr. & Co., the Gordon and the Peerless presses. Sole agents for the "RELIANCE" Wharfedale.

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GREENE & SONS COMPANY

WHOLESALE

HATS and CAPS,

STRAW GOODS,

, etc., etc.

Manitoba Spring Trade, 1888.

Men's

Furnishings

Men's

Merino & Woolen Underwear, Scarfs, Ties, Shirts, Collars, Waterproof Coats

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The Commercial

WINNIPEG, NOVEMBER 21, 1887.

THE PRICE OF MANITOBA WHEAT.

Great efforts have been put forth from different sources to encourage the growth in Manitoba and the Northwest Territories of pure red fye wheat only, and among those using such effort may be included THE COMMERCIAL. The arguments used during the past few years to persuade our farmers to stick to this wheat have in some instances been very alluring, and judging from the large proportion of that wheat now produced in this country, these arguments have also been very convincing. It did not require any one to tell our farmers that in raising red fye wheat, they were raising the best milling wheat grown, since the roller process of milling became general. They were well aware of that fact, and could look to the huge milling centre at Minneapolis, which was fast crushing out competitors in every market, where a free entry could be had for its products. But they were also told that for red fye wheat millers were prepared to pay a higher figure than for any other variety. It was a common practice to state, that ten cents a bushel more would be paid for it than for any other variety of spring wheat. This last statement was made when wheat was worth a dollar a bushel and over, and of course at present prices it would be folly to expect so large a margin. But a premium of five to six cents a bushel would still cling to it even at present prices, and this our farmers are entitled to expect.

There can be no doubt, but our local millers and dealers still maintain a considerable difference of price between hard fye and soft wheat, but the tendency of eastern markets point to the belief, that they will not long be able to hold to that difference. A study of the market quotations of Montreal during the past month or so reveals the fact, that No. 1 Manitoba hard wheat has not been holding the rank promised to it four or five years ago when its production was only beginning. During the last month it has not held on a level with either red or white winter wheat, although any person acquainted with the relative milling value of all three varieties must allow the first place to the Manitoba hard wheat. But

a comparison with spring varieties shows that our No. 1 hard has barely held its own with good Canada spring and on more than one occasion has been quoted at one cent a bushel less. Therefore this season our best grade of Manitoba hard wheat has with difficulty held level in price in the Montreal market with secondary grades of eastern grown soft wheats. We must bear in mind that Montreal is the market that rules the price of our wheat more than all others on this continent. The United States tariff prevents markets there from influencing our prices, and we will require to get our wheat sent direct to the British market, by a route in which it will be subjected to less mixing and adulteration than it undergoes now on its way, before its real value will become generally known there.

It is a fact as matters now stand, that our Canadian Inspection Laws call for, in No. 1 hard Manitoba, a wheat which at present values is worth from three to four cents a bushel more than what the Inspection Laws of the State of Minnesota call for in the same grade, and there the law calls for a higher quality of spring wheat than in any other part of the United States. There must then be something seriously wrong when our No. 1 hard in Montreal and other eastern Canadian grain centres sells at the same figures as second class wheat products of the east. The promises of high prices for our hard wheat have not been kept, and it will soon dawn upon our farmers, that they are foolish in raising a grain, which is later in ripening, and consequently more liable to get touched with frost, and which yields less per acre, than the soft varieties, which in the east sell equally as high. Our farmers can produce this Canada spring wheat of a finer quality than any produced in eastern Canada, and they can produce it with much greater safety, and with a heavier yield than red fye.

If this state of prices for Manitoba hard wheat is to continue our farmers must cease to raise it, and commence to the inferior soft varieties, and instead of struggling to reach the grades fixed in Canada, shippers as soon as they can secure an outlet to the south, will ship via Duluth, sell on the inspection there, and leave Canadian Inspection a purely ornamental arrangement. We wonder how the advocates of Canadian trade by Canadian carriers will like that change,

and we assure them that the manipulation of our Manitoba hard wheat prices in the east will soon bring it about.

There arises every now and again a cry in this country against the prices paid for wheat by our local buyers, which if we judge by Montreal quotations is seldom well founded. There cannot be the slightest doubt however, that in the east there is a system of bearing our wheat which will, if persisted in, soon take away every incentive our farmers have to raise the fine quality of hard wheat, for which this country is becoming justly celebrated. THE COMMERCIAL is still an advocate of hard wheat raising here, and with many other friends of the province believes it would be little short of a calamity to allow a return to softer varieties. Still we believe that farmers will do what is most profitable, and make no sacrifice for pure excellence without attendant gain. As matters now stand in the Montreal and other eastern markets, they are expending their extra efforts, and taking extra risks in raising red fye wheat purely for glory, and glory is a valueless commodity in a new country with all the hardship and self sacrifice which a pioneer life entails.

AN INSOLVENCY LAW IN INSTALMENTS.

In criticising favorably the late Inter-Provincial Conference THE COMMERCIAL endeavored to show how by lifting the discussions of such a conference out of the pit of purely party politics, much good could be accomplished even in the field of trade and commerce. We instanced the appeal of the Montreal board of trade to the conference asking for an assimilation in all the provinces of the law as for the distribution of insolvent estates. That the conference took a practical view of this important question and was prepared—so far as lay in its power to aid the Montreal board in securing its desires, is evident from the following resolutions which it, the conference passed:

14. That by the British North America Act the jurisdiction with respect to bankruptcy and insolvency is assigned to the Federal Parliament; that there is no federal law on that subject now in force; that, in the absence of a law for the whole Dominion, it is in the public interest that each province should be at liberty to deal with the matters subject to any federal law which may thereafter be passed; that it is doubtful how far under the present provisions of the act the provincial legislatures can deal with the subject; and it is desirable that the Act be amended by expressly giving to the provinces the necessary jurisdiction, in the absence of and subject to any federal law.

20. That it is desirable that the laws of the several provinces for the enforcement of debts

should be assimilated as far as may be consistent with the different legal systems prevailing in the respective provinces; that this Conference is of opinion that such assimilation should include provisions against preferences by insolvent debtors, and provisions for the examination of debtors, and for taking speedy possession of an insolvent's estate for the benefit of his creditors; so far as these subjects can be dealt with by the provincial legislatures.

But the Inter-Provincial Conference is entitled to credit for more than practical intentions in this matter. Its members showed a willingness to grapple with a question, a practical solution of which could only be reached by the harmonious working of the Legislatures of every province in the Dominion. They thus displayed the honesty and courage, to attempt under unusual difficulties a work, which the present Dominion Government with all the necessary powers and every facility at its disposal have for years shrunk from out of pure and unadulterated cowardice. If even the majority of the provinces can reach an assimilation of the laws regulating the distribution of insolvent estates, thus furnishing in instalments a substitute for a Dominion Insolvency Act, the whole trade interests of Canada will have reason to be thankful that an Inter-Provincial Conference did meet.

What is most to be feared in connection with Inter-Provincial conferences is, that a great share of their usefulness may be lost by attempts to make them subservient to party ends. Even the suspicion that they were made use of to further such ends might seriously mar their good effects. This is a fact well known to, and keenly appreciated by the present Dominion Government, and they have let no opportunity slip of turning it to account. Every organ of the Government from the metropolitan dailies owned or controlled from Ottawa, down to the meanest village rag that whines for official pap, has taken pains to stigmatize the late conference as a gathering of dissatisfied Grits, brought together with a view of forming a new alliance, that will concentrate opposition to the Macdonald Government. Such a view of the conference is exactly what the present Government wish to be circulated. They must oppose and injure anything, that would tend to strengthen the safeguards of provincial rights, and it is only by trampling them under foot, that they can hope to continue their present and past policy of misrule, corruption and arrogance. Any unbiased mind will reason, that a central Government which

had respected provincial rights had nothing to fear from an Inter-Provincial conference, and it is only carrying the principle through to assume that only a government that had trespassed upon provincial rights, would oppose and try to belittle such a conference. The course is a dishonest one, and the falsehood of the charges made against the conference by Government supporting organs is made clear by the foregoing resolutions, which show more of a desire to handle practical questions outside of party interests, than has been shown by Sir John and his colleagues during the last three years. The conference however had the advantage of having no patronage with which to bolster itself up, and no horde of hungry office hunters to satisfy, while the Dominion Government seem to take more interest in these matters of late, than it does in the welfare of the provinces composing confederation.

PROVINCIAL RAILWAY BUILDING.

The Local Government seem to have got down to a pretty slow pace in their work of constructing the R. R. V. railway, and freeing the province from railway monopoly, and an impression gains ground in outside circles, that they, the members of the Government are beginning to question if they did not make a mistake, (that is in their own interests), when at last session they launched out amid a cloud of bluster on their free railway policy. Of course there are some advanced thinkers, and they include in their number the bulk of the business shrewdness of the province. These men of advanced thought now question, and in fact always did question, if there was one particle of honesty in the professions of regard for provincial railway rights made by Mr. Norquay and his colleagues. Of course it would have been unsafe to have mentioned these doubts three months ago, when Mr. Norquay was flying around in eastern financial circles, peddling the debentures of the province with an awkwardness and apparent though possibly feigned eagerness, which were sufficient to eventually block their sale. The Premier's mistaken idea that debentures could be sold in the same manner as a costermonger sells nuts or apples, certainly did not improve the credit of the province, and may be sufficient of itself to account for the financial failure connected with the whole R. R. V. scheme.

The publication by an evening paper of the text of the contract between the Local Government and Mr. Holt, contractor for the completion of the R. R. V. railway, is another item of enlightenment for outsiders, and rumor has it that this contract has been signed, sealed and delivered to Mr. Holt. If such is the case, we have another official act, which makes a good companion for that of handing Mr. Holt the Manitoba debentures on the Hudson's Bay railway amounting to \$256,000 without a dollar's worth of security of any description. Truly our provincial rulers have shown a strange aptitude for muddling business transactions, which a well-informed peanut vendor might have successfully carried to completion.

Rumors of the most startling character regarding the Local Government as a whole, and individual members thereof are flying around, and some of these are supported by the strongest kind of circumstantial corroboration, but it is as well to let them develop a little more before allowing them to appear in print. That some of them will thicken up and take definite shape before long, we have no reasons to doubt. That a jumble of blundering incompetency and perverse stupidity, if not something worse will be laid bare there is every reason to expect.

The Manitoba tax payer may well echo the Pentacostal cry, "What shall we do to be saved." In the government of the province he sees only incompetency, rotteness and corruption, and he fails to see whence deliverance will come.

With Mr. Norquay and his colleagues the Pentacostal cry may also be made. That gentlemen's greatest care has always been to keep himself safely enjoying the spoils of office, and by some astonishing feats as a political acrobat he holds out until the present. That he will soon be compelled to appeal to the electors is almost a certainty, and it remains to be seen if they will give him another chance. There is one branch of the Christian church which denies salvation to all outside of its own pale except upon the ground of "Invincible ignorance." We think this would be a good plea for Mr. Norquay to make, when next he appeals to the electors. In the management or rather mismanagement of the affairs of the province, he and his colleagues have shown the most invincible ignorance of the first principles of business. Perhaps the bulk of the electors might allow him the pardon which is generally extended to it, and accept his as honest ignorance. Before a year passes, they will doubtless get a chance of expressing an opinion at the ballot box, and we shall then see how the Norquay Government fares, and how much the people of the province appreciate its efforts (real or pretended) at building competing railways.

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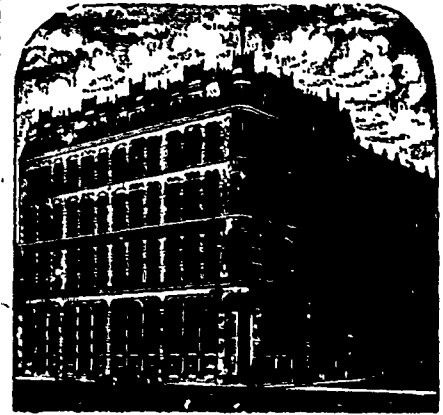
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ton's Artists' Materials.

WINNIPEG MONEY MARKET.

There can be no doubt but the feeling in money matters during the week has been steadily tightening, and banks have been lopping off all promiscuous business. There has been an advance in the rate on a proportion of the commercial discounts, and now it is only a few strictly first-class local accounts and others possessed of eastern connections, whose paper will be received at seven per cent. Eight is now the general figure with nine in a good many instances. There is no local cause for this advance, and bank managers account for it with the simple reply, that money is worth more now than it was a few months ago. There is no prospect of any falling off in the circulation of money, and the advance is due entirely to outside causes. In real estate mortgage loans there has been a very limited amount of new business done. There are plenty of funds available for first-class loans, and now that the winter freeze-up has fairly set in the demand for farm loans should increase. The payments of interest have been coming in fairly free, although a heavier volume of returns is looked for from this time forward to the close of the year. There is no word of any advance in interest rates, although it would now be difficult to secure a loan even on first-class city property below eight per cent, and that figure goes all round, and only good loans will be touched by companies.

WINNIPEG WHOLESALE TRADE.

Throughout city wholesale circles generally the feeling has been rather a quiet one during the past week. In a few branches, notably those handling holiday goods, there has been considerable activity and even a little bustle, but generally the state of business was not so active as during the first ten days of this month. The weather up to the middle of the week was altogether too fine to be favorable for the further sale of winter goods. Farmers all plowing made a light grain movement and a consequent light circulation of money. The latter has not only had a quieting effect upon mercantile collections, but has made retailers cautious and very unwilling to do anything in the way of purchasing for spring from samples. Travellers out report orders of this kind very few and far between, while the sorting trade in winter lines is also pretty near a standstill. In goods of every day consumption the business done has been almost normal, and if anything inclined to the quiet side, so that in scarcely any staple branches has the volume of business been heavy. The activity in holiday lines adds but little to the aggregate of the week's business, and the only supplement to this is a little finishing flutter in goods necessary for the completion and repair of buildings in preparation for the winter. Taken altogether the week has been rather a slow one, and only the fact that farmers were progressing rapidly with their preparations for next year's crop has kept wholesalers from feeling disappointed. Now that there is every symptom of winter having settled down for good, an improvement all round is looked for.

BOOTS AND SHOES.

The quiet feeling noted in our last report

still prevails, while cash returns are somewhat slower than in the beginning of the month. Orders for spring delivery are stiff to get in, while the sorting trade in winter goods was quiet, except during the last two days of the week, when a little more life set in.

CLOTHING.

Reports vary a little in this branch. Some indicate quietness, while others are more encouraging. None tell of any great activity, however, and collections are stated as being between slow and fair.

GROCERY AND GLASSWARE.

The report of the week from this branch is quite hopeful. Staples are in steady demand for the country, while there is quite a movement in fancies for the holidays. Collections are reported fair.

CANNED GOODS.

There are at times mutterings about cutting of prices in these goods, but we believe nothing more than slight shading for heavy orders has been going on. Prices during the week stood: Tomatoes, \$3.25; peas, \$3.25 to \$3.45; beans, \$2.75 to \$3.00; corn, \$3.25 to \$3.40; peaches, (Canadian) \$7.00 to \$8.00; apples, \$3.25 to \$3.50; pears, \$3.25 to \$3.50; plums, \$1.50 to \$5.00; strawberries \$5.25; raspberries, \$4.75 to \$5.25; peaches (California) \$8.50; pears, \$8.00; Plums, \$7.50; apricot, \$8.00.

DRUGS AND CHEMICALS.

This trade has experienced a little extra activity during the past week, for what reason it is hard to tell. The extra demand for goods is confined to no particular lines. Collections are reported good. Prices have remained unchanged and are as follows: Howard's quinine, 75 to 90c; German quinine, 65 to 75c; morphia, \$2.75 to \$3.25; iodide of potassium, 65 to 75c; bromide of potassium, 65 to 75c; American camphor, 40 to 45c; English camphor, 45 to 50c; glycerine, 30 to 40c; tartaric acid, 70 to 75c; cream of tartar, 35 to 40c; bleaching powder, per keg, \$8 to \$10; bicarb soda, \$4.50 to \$5; sal soda, \$2.25 to \$2.50; chlorate of potash, 25 to 30c; alum, \$4 to \$5.00; copperas, \$3 to \$3.25; sulphur flour, \$4.50 to \$5.00; sulphur, roll, \$4.50 to \$5.25; American blue vitrol, 6 to 8c.

DRY GOODS.

In this staple branch a quiet feeling has been general during the week. Sorting business has dropped off to a pretty low ebb, while buying from spring patterns moves very slowly. Travellers are out but are sending in very slim returns. While there are no complaints about collections they do not show the freedom with which November opened.

FURNITURE.

The situation during the past week has been, if anything, better than reported in our last issue, but as yet business has not got back to the activity which pervaded the trade in the latter part of October.

FRUITS—GREEN, VEGETABLES, ETC.

The business done during the week has been above an average, although the variety of fruits on the market has not been extensive. Cold weather coming on has a tendency to stiffen prices, which are now on the upward turn. Quotations at the close of the week stood as follows: Apples, \$3.75 to \$4.00; lemons, \$7.50

per box; oranges, \$8.00; California pears, \$3.00; Malaga grapes, \$8.50 per keg. No other varieties are quoted.

FRUITS—DRIED, AND NUTS.

The first arrivals of new Valencia raisins are about sold out, but a few boxes are still offered at \$3.00. Second consignments are expected any day, and will probably sell much lower. Malagas and London layers are quoted at \$4.00; Black Crown at \$5.25; Eleme figs, in different sized boxes, 18c per lb.; Spanish onions, \$7.50 per crate. Peanuts, raw, are worth 15c; peanuts, roasted, 17 to 18c; almonds, 20c; filberts, 12½c; Texas pecans, 17c.

GROCERIES.

Business in this staple branch has been quiet but steady, with no remarkable feature to note. Collections are also reported a little quiet. Sugars retain the advance noted in our last issue, and no changes are reported. Quotations as follows: Dark yellow sugar, 6½c; medium to bright, 6¼ to 7½c; granulated, 8½ to 8¾c; lump sugar, 9¼ to 9½c. Coffees—Rios, 25 to 29c; Government Java, 33 to 35c; other Javas, 25 to 30c; Mochas, 31 to 35c. New season's teas are now quoted as follows: Japan season 1886-7, 20 to 45c; Congous, 1886-7, 20 to 60c; Indian teas, 35 to 50c. Old range Moyune gunpowder, 25 to 70c; pan-fired Japan, 23 to 45c; basket-fired, 25 to 40c; Pingsuey young hyson, 25 to 35c; Moyune young hyson, 25 to 50c; Season's congous, 1885-6, 20 to 55c. Syrups, corn, \$2.25 to \$2.60; sugar cane, \$2.10 to \$2.35; T. and B. tobacco, 56c per pound; P. of W., butts 47c; P. of W. caddies, 48c; Honeyuckle, 7s, 55c; Brier, 7s, 55c; Laurel Bright Navy, 3s, 57c; Index d. thick Solace, 6s, 48c; Brunette Solace, 12s, 48c.

HARDWARE AND METALS.

In heavy goods the volume of business has been light, but in shelf lines there has been a fair demand. Collections are reported fairly satisfactory. No changes in prices are reported, and quotations stand: Cut nails, 10d and larger, \$4 to \$4.25; I. C. tin plates, \$5.50 to \$5.75; I. C. tin plates, double, \$11 to \$11.50; Canada plates, \$3.75 to \$3.90; sheet iron, \$3.50 to \$5.00, according to grade; iron pipe, 35 to 40 per cent off list prices; ingot tin, 32c per lb., according to quality; bar iron, \$3.00 to \$3.50 per 100 lbs.; shot, 6 to 6½c per lb.; tarred felt, \$2.75 to \$2.95 per 100-lbs.; barbed wire, 6½ to 7c.

HIDES.

A moderate business has been done, but no increase upon that of the previous week; prices are: Winnipeg inspection, No. 1, 6c No. 2, 5c; bulls, 4½c; calf, fine-haired real veal, 7 to 13 pound skins, No. 1, 8c; No. 2, 6c; sheep pelts, 30 to 65c; tallow, 3½ to 4c.

LEATHER AND FINDINGS.

In these goods business has been exceedingly quiet during the week, while collections have been slow. Prices remain steady and are as follows: Spanish sole, 28 to 31c; slaughter sole, 30 to 32c; French calf, first choice \$1.25 to \$1.50; Canadian calf, 90c to \$1.00; French kip, \$1 to \$1.10; B Z kip, 85 to 90c; Bourdon kip, 75c; slaughter kip, 55 to 65c; No. 1, wax upper, 45 to 50c; grain upper, 55c; harness leather; 31 to 34c for plump stock. American oak sole, 45 to 60c; buffe, 17 to 22c a foot;

cordovan, 23 to 25c; pebble, 21 to 23c; colored linings, 12c.

PAINTS, OILS AND COLORS.

Window glass and other material for finishing buildings have composed the bulk of the past week's sales, little else being done. Collections were fairly satisfactory. Prices are steady and to some extent nominal. Quotations are steady, as follows: Turpentine, 80c in five-gallon cans, or 75c in barrels; harness oil \$1.25; neatsfoot oil, \$1.50; linseed oil, raw, 70c per gallon; boiled, 73c in barrels or 5c advance in five-gallon lots; seal oil, steam refined, \$1; castor, 12½c per lb.; lard, No. 1, \$1.25 per gal.; olive oil, pure, \$1.50; union salad, \$1.25; machine oils, black 25 to 40c; oleine, 40c; fine qualities, 50 to 75c. Coal oils, silver star, 25c; water white, 28c. American oils, Eocene, 34c; water white, 31c; sunlight, 27c. Calcined plaster, \$4.25 per barrel; Port land cement, \$5 to \$5.50; white lead, genuine, \$7.00; No. 1 \$6.50; No. 2 \$6.00; window glass, first break, \$2.25

STATIONERY AND PAPER.

This branch has been one of the most favored during the past week. A good business in holiday goods was done, while staples were moving quite freely. Collections are also reported satisfactory.

WINES AND SPIRITS.

A little improvement in business is noted, but no real activity as yet exists. Collections are normal. Prices are unchanged and are as follows: Canadian rye whiskey, five year old, \$2.40; seven year old, \$3; old rye, \$1.75; Jules Robin brandy, \$4.50; Bisquet Debouche & Co., 4.50; Martell, vintage 1885 \$6.50, vintage, 1880, \$7.50; Hennessy, \$6.50 to \$7.50 for vintage 1885 to 1880; DeKuyper gin, \$3.50; Port wine, \$2.50 and upwards; Sherry \$2.50 and upwards; Jamaica rum, \$4.00 to \$4.50; DeKuyper red gin, \$11.50 per case; DeKuyper green gin, \$6.50 per case; Tom Gin, \$9.00 to \$10.00; Martel and Hennessy's brandy, one star, \$14 per case of 12 bottles; v. o., \$19; v. s. o. p., \$22.

THE MARKETS.

WINNIPEG.

GRAIN AND PROVISIONS.

The movement of grain since our last report has shown somewhat of a falling off, and but for a little increase to receipts at outside points near the close of the week, would have reached but a low aggregate, compared with the three preceding weeks. The freeze up and snow accounted for this increase in receipts, while the continued mild weather which kept up from the opening of November until Wednesday morning, accounts for the previous falling off, as the circumstances were altogether too favorable for fall plowing, for farmers to neglect the same for the marketing of grain. In one sense the falling off in receipts has been fortunate, for had they kept increasing at the rate they did in the latter part of October, a railway block was inevitable. How matters will turn now that lake navigation is closed remains to be seen. Exports have been lighter both in wheat and flour, while the movement in rough grain has been decidedly light. In

flour the British Columbia market still keeps up a steady demand, and there is no closed navigation to raise freight rates to that province. Car lots are going east by all rail, but some mills are beginning to store up stocks here in hope of an advance in prices, which is by no means a groundless hope, considering the steady European demand.

WHEAT.

The street receipts in the city have been on the increase for a few days, but car lots from the outside have been fewer. The close of navigation has not affected prices here as yet, and street receipt as well as car lots on track have brought the prices of the previous week. Quotations to the local trade are as follows: No. 1 hard, 56c; Nos. 2 hard and 1 northern, 53 to 54c; No. 2 northern, 50 to 51c. Lower grades have scarcely been mentioned.

FLOUR.

Mills still keep running full capacity, although exports to the east have fallen off a little. The Pacific coast trade still keeps active, and a similar feeling pervades the local market. The first surplus stocks of the season were stored up last week. Prices are: Patents, \$2.15; strong bakers, \$1.90; XXXX, \$1.40; superfine, \$1.25.

MILLSTUFFS

Some car lots of bran for eastern points have been sold on track at \$9.00 a ton and shorts at \$11.00. Smaller lots have sold at \$10.00 for bran and \$12.00 for shorts.

OATS.

Receipts are light and prices steady. No shipping to eastern markets can be done at present prices. Car lots on track in the city are worth 23 to 25c, while street receipts are mostly taken by consumers at 25c.

BARLEY

Scarcely any movement reported, and prices are practically nominal. Malting lots would bring in the city from 37 to 44c, and feed 27 to 18c, but neither are coming in.

POTATOES.

Holdings are in no way anxious to sell, and 50c is asked for lots of 50 and 100 bushels. It would be difficult to get a car lot now, or until mild weather will allow of the opening of root houses and pits.

EGGS.

Nominally fresh are offered at 20c, and really fresh are held at 21 to 22c. Some prime pickled stock are held at the latter figure.

BUTTER.

Receipts have been more liberal and offerings freer since our last report. Choice to fancy is now held at 21 to 22c, with a stand for 23c made in one instance. Mediums sell all the way from 14 to 18c. Increased receipts and easier prices are looked for during the next two weeks, although some dealers are inclined to hold and store away trusting to the future.

CHEESE.

Almost every factory in the province has now cleared out its output for the year, and only the quotations of the wholesale grocers are now available. These are 13 to 14c for good to choice.

LARD.

The movement has been more liberal, but mostly in small lots. There has been nothing to disturb prices, which are steady at \$2.25 for 20 lb pails.

CURED MEATS.

The local product still cuts no figure in the market, while eastern stock is also scarce. Dry salt bacon holds steady at 11 to 11½c;

Chicago rolls, 14½ to 15c; Armour's breakfast, 14½ to 15c. Some eastern hams sold at 13½ to 14c, but Chicago stock is held at 14½ to 15c.

Get at the Cost.

It pays every retailer to know what his goods cost him. They all do? They all ought to, but we fear they all don't. And a mistake sometimes leads to undesirable effects. For instance, an acquaintance tells us that a few days ago he paid a grocer 20 cents for what he had usually got for 15, and when he complained about the price the grocer said: "Why, they cost \$2.10 by the dozen; do you think I can sell them for 15 cents each? Now, this buyer had some acquaintance with the grocery business himself, and knew that the goods in question cost only \$1.40 per dozen. And he concluded that the grocer either didn't understand his business, or had wilfully lied in stating the cost of the goods, presuming that the customer wouldn't know any better. That grocer has one patron less now than before this happened. As the customer said: "I don't want to deal with a man who either doesn't know what his goods cost, or else lies to customers. If he doesn't know what he gives for his goods, he is liable to overcharge when he sells them, as he did with me the other day; and if he lies to patrons to make them think his profits are only reasonable, why that is reason enough for letting him severely alone. I can find plenty of honest grocers, or at least grocers I don't suspect of dish-mesty, to give my trade to. At any rate, that man gets no more of my money while other grocers are so plenty."

The moral is obvious. Know what your goods cost, and well-informed customers will not leave you, suspecting either that you don't know your business, or that you misrepresent the facts.—*St. Louis grocer.*

Mercantile Maxims.

A thoroughly honest clerk can always command a better salary than one of equivocal habits.

He who has traded out his neighbor's good opinion is pretty sure to die a poor man, however high the price for which he sold it.

When business is attended with minuteness of detail, strict punctuality, it runs evenly, without jar or friction, and insures success.

It is a statistical truth that no single cause leads to more disasters than the use of liquors, not necessarily through drunkenness, but the enfeebling of the judgment.

In dress, be neat and unobtrusive. The perfection of dress is to be perfectly in keeping with your occupation that the attention of an observer is not directed to it at all.

Vainly shall a man hope to live and thrive by buying and selling after his neighbors. His customers have learned by sad experience that his word is not reliable; that his representations of the cost or quality of his wares are not to be trusted.

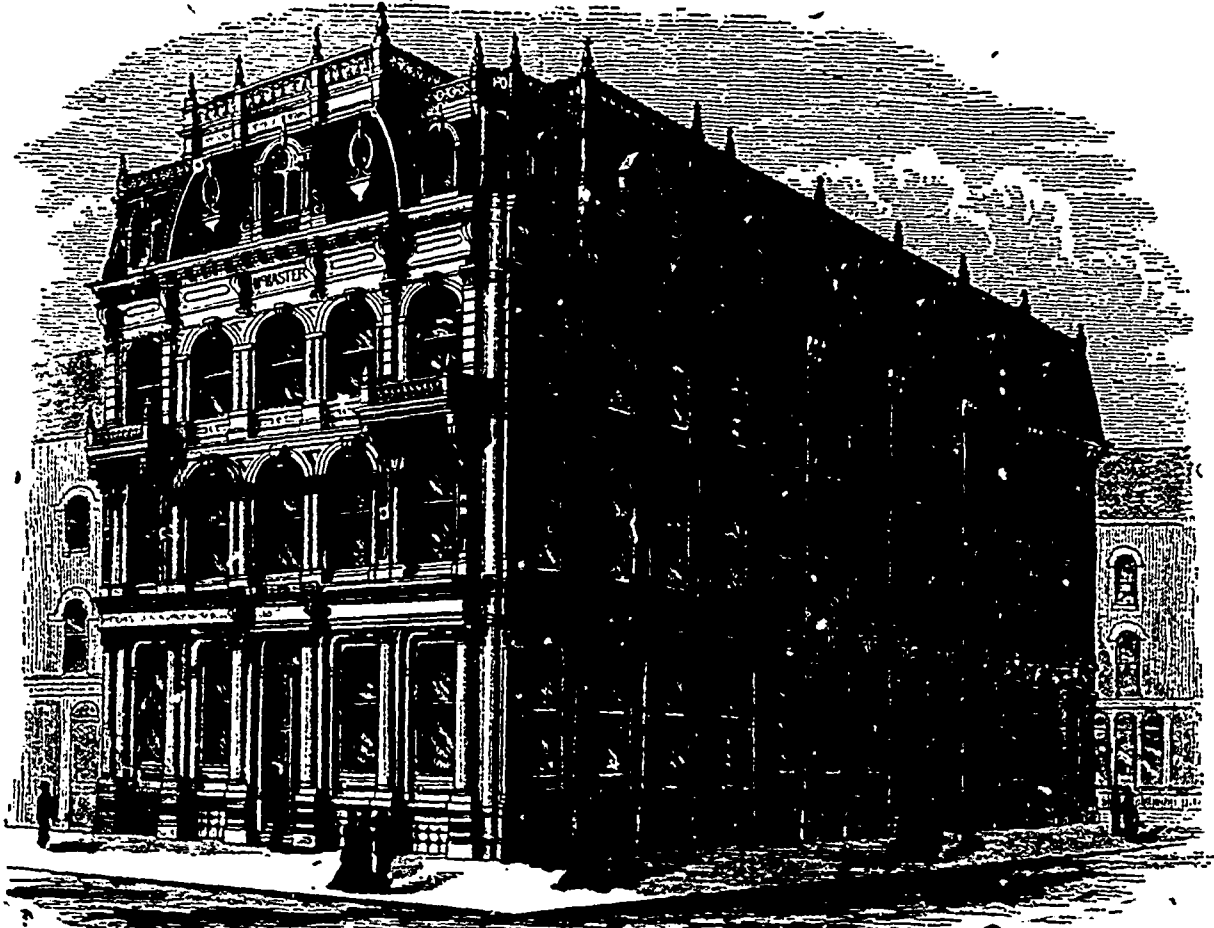
Fuming and fretting in and around a store, finding fault with clerks and employees, denotes a lack of order and business tact, and exposes the merchant to ridicule and unpleasant comments from those from whom he should have respect and confidence.—*Ex.*

McMaster, Darling & Co.,

J. SHORT McMASTER,
LONDON, ENGLAND.

SPRING, 1887.

HENRY W. DARLING,
TORONTO, CANADA.



Our Stock in all Departments is now complete, and worthy the attention of every enterprising buyer.

STAPLE AND FANCY DRY GOODS.

CANADIAN AND IMPORTED WOOLENS.

CARPETS, OILCLOTHS, Etc.. Etc.

Special attention is directed to our Stock of Woollens and Clothiers Trimmings for Merchant Tailors.

In Carpets and House Furnishing Goods the assortment this season is very large and attractive.

McMASTER, DARLING & CO.,

12 Front Street West, TORONTO, Ont.

Offices: 34 St. Clement's Lane, Lombard Street, London, E.C.

J. G. MACKENZIE & CO.,
WHOLESALE DRY GOODS,
 MONTREAL.

Samples and Prices of Goods adapted
 to the Northwest Trade furnished
 on application.

JAMES HAY & CO.,

MANUFACTURERS,
 WHOLESALE AND RETAIL DEALERS IN

FURNITURE !!

Warerooms: 298 Main St., Winnipeg.
 Factories—Woodstock, Ont. P. O. Box 303.
 Hoboken, N.J.

WINNipeg FURNITURE AND UNDERTAKING HOUSE
 285 MAIN STREET,

FURNITURE WHOLESALE AND RETAIL
 Coffins and Caskets of every description in Stock. A great
 variety of Trimmings. Undertaking a speciality. Under-
 takers furnished on reasonable terms. Telephone.

M. HUGHES & CO.

Toronto Preserving House

PACKERS AND PRESERVERS OF

FRUITS, VEGETABLES

Jams, Jellies & Fruit Butters.

TOMATOES A SPECIALTY.

W. A. SNYDER & CO., - PROPRIETORS

Awarded Silver and Bronze Medals at the Toronto
 Industrial Exhibition.

Factory: 121 & 123 Front Street East
 TORONTO, ONT.

ASK YOUR WHOLESALER FOR OUR Goods.

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(LIMITED).

Spruce & Tamarac

DIMENSION, TIMBER & BOARDS.

NOW READY TO RECEIVE ORDERS

Office, Cor. Maple St. & Point Douglas Av.

WINNIPEG.

P. O. Box 58. G. R. Crowe, Manager

DICK, BANNING & CO

MANUFACTURERS OF

Lumber, Shingles and Lath,

DOORS AND SASH.

MILLS AT KERWATIN. OFFICE: OPPOSITE C.P.R.
 PASSENGER DEPOT, WINNIPEG.

E. A. SMALL & CO.,
 WHOLESALE

CLOTHING

NEW FIRM, NEW GOODS.

203 and 210
 McGill Street. **MO TREAL**

COCHRANE, CASSILS & CO.

Wholesale Boots and Shoes

Cor. Craig & St. Francis Xavier Sta.,

MONTREAL.

Samples with W. B. McArthur,
 Donaldson's Block, WINNIPEG.

Mitchell Drug Company

WHOLESALE DRUGS,

17 Owen Street, - - WINNIPEG.

A Full Assortment of Drugs, Patent Medicines
 and Sundries at Lowest Prices.

CORRESPONDENCE SOLICITED.

LIVINGSTON, JOHNSTON & CO.,
 WHOLESALE

Manufacturers of Clothing

44 BAY STREET,

TORONTO.

GURNEY & WARE,

SCALES

Manufacturers of

Platform Scales—all sizes.

Millers and Grain Scales.

Hopper Scales—40 to 600 bush

Hay, Coal and Stock Scales.

Grocers, Counter and Union
 Scales.

Warehouse Trucks.

The E. & C. GURNEY CO., Rupert St., Winnipeg

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STANDARD

BRUSHES.

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For Sale by all Leading Houses.

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Manufacturers of & Wholesale Dealers in

BOOTS & SHOES,

43, 45 and 47 St. MAURICE STREET,

Near McGill Street,

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Represented by J. M. MACDONALD,
 525 MAIN ST., WINNIPEG

JAMES O'BRIEN & CO.,

Manufacturers of Clothing

—AND—

Importers of GENTS' FURNISHINGS.

HATS, CAPS AND FUR GOODS, GLOVES
 AND MITTENS.

72 and 74 Princess St., Winnipeg

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A. A. ANDREWS,

REPRESENTING

Goldie & McCulloch's Fire and Burglar-proof Safes
 VAULT DOORS, LININGS, ETC.

Awarded Gold Medal for Fire and Burglar-proof Safes and
 highest prizes at all exhibitions shown

Gutts-Percha and Rubber Mfg. Co. of Toronto

Rubber Belting, Packing, Hose and all kinds of
 Rubber Goods, sole manufacturers of the celebrated
 Maltese Cross Brand of Fire Engine Hose, also Rubber,
 Cotton and Linen Hose.

All Kinds of FIRE DEPARTMENT Supplies & Apparatus

W. Millichamp & Co., of Toronto,
 Manufacturers of Nickel, Walnut & Ebonized Show Cases
 Write for Price List.

OFFICE: 490 MAIN STREET, FREEMAN BLK

WINNIPEG, MAN.

OGILVIE MILLING CO.

Mill at Point Douglas.

Capacity - - - 750 Barrels per day.

OFFICE:—Corner King and
 Alexander Streets, Winnipeg.

A Full Stock of Patent Hungarian, Strong
 Bakers' and Spring Extra Flour; Oatmeal, Pot
 and Pearl Barley, Graham Flour, Cracked
 Wheat, Bran, Shortst, Ground Feed, Oats,
 Barley.

Wheat buyers at all C.P.R. Shipping Stations

RICHARD & CO,

Importers and Wholesale Dealers in

Wines, Spirits and Cigars

365 MAIN STREET,

WINNIPEG.

EASTERN MARKETS.

CHICAGO

From the opening on Monday the tendency of the wheat market was upward, and the strong feeling was in no way abated when the week's increase in the visible supply was posted as over 2,109,000 bushels. This made the total visible supply 35,144,574 bushels, compared with 53,308,000 bushels at the same period in 1886. The week was evidently going to be a strong one in wheat, and although no jumps took place a clear advance of 2c had been reached by Thursday's closing. Pork also showed firmness early in the week and a tendency to advance, which culminated in a jump on Wednesday, but next day weakened again.

On Monday the closing was firm in both wheat and pork and closing figures were:

	Nov.	Dec.
Wheat	73½	74
Corn	44½	44
Oats	26½	26½
Pork	—	13.10
Lard	6.57½	6.57½
Short Ribs	—	—

On Tuesday wheat again opened firm and was tending upward. Pork was firm but steady in prices. Lard was firm and slightly higher. Closing quotations were:

	Nov.	Dec.
Wheat	73½	74½
Corn	43½	43½
Oats	26½	26½
Pork	—	13.10
Lard	6.55	6.57½
Short Ribs	—	—

On Wednesday there was a firm tone all round, wheat advanced a few points as did corn also. Pork made a sharp advance, closing firm and lard was higher. Oats alone remained steady. Closing quotations were:

	Nov.	Dec.
Wheat	75½	75½
Corn	45½	45½
Oats	26½	26½
Pork	—	13.55
Lard	6.70	6.75
Short Ribs	—	—

On Thursday it took some effort to maintain wheat prices, but bulls were aggressive and succeeded. Pork lost some of the previous day's advance. Closing quotations were:

	Nov.	Dec.
Wheat	75½	76½
Corn	44½	45½
Oats	26½	26½
Pork	—	13.35
Lard	6.72½	6.72½
Short Ribs	—	—

On Friday the firmness in wheat still continued, although no advance took place. Efforts to break were unsuccessfully made. Pork was off on a boom and lard was advancing. Closing quotations were:

	Nov.	Dec.
Wheat	72½	75½
Corn	44½	44½
Oats	27	26½
Pork	—	13.05
Lard	7.05	7.05
Short Ribs	—	—

On Saturday the opening in wheat was firm, while pork was a little nervous and inclined upward.

MINNEAPOLIS.

It would seem that the feeling has been slightly bullish in wheat circles. The *North-western Miller*, from which we quote, considers the outlook as favoring an advance. Receipts have fallen off a little, thus lessening somewhat the load of accumulating grain en route from the west. Farmers are said to be less willing to sell than hitherto, and other indications point to higher prices. Thursday's closing figures were:

	Cash.	Dec.	On track.
No. 1 hard	70½	71½	71½
No. 1 northern	69	70½	70
No. 2	68	—	67½

FLOUR.—This market has been dull and quiet until within the past three days, the advance in wheat causing a general reaction and resulting in a firm and active market, with exporters bidding threepence higher and rather liberal buying in both foreign and domestic markets. The trade seems to be in a rather nervous condition at present, and if wheat maintains the present advance, or goes higher, flour buyers will be tumbling over each other in their rush for stocks, which seem to be low everywhere.

Quotations were: Patent sacks to local dealers, \$4.20 to \$4.35; straights, \$3.70 to \$4; first bakers', \$3.60 to \$3.75; second bakers', \$2.80 to \$3.00; best low grades, \$1.80 to \$2.00 in bags; red dog, \$1.50 to \$1.60 in bags.

DULUTH WHEAT MARKET.

Closing prices for No. 1 Hard on each day of the week were:

	Cash	Dec.	May.
Monday	73½	72½	79½
Tuesday	72½	73	79½
Wednesday	73½	73½	80½
Thursday	73½	74½	80½
Friday	73½	74	80½

On Saturday at 11 o'clock prices were: Cash, 73½c; December, 73½c, and May, 80½.

MONTREAL MARKETS.

GRAIN.

Wheat has remained quiet, the demand being slow. Business was transacted at steady prices. Manitoba No. 1 hard held steady at 86 to 87c; Nos. 2 hard and 1 northern, 83 to 84c; while lower grades were not offered and scarcely sought after. Canada red and white winter ranged from 85 to 87c, and Canada spring, 83 to 84c.

FLOUR.

There has been no export buying and the local demand has been but fair, prices being nominally steady. Manitoba patents ranged from \$4.20 to \$4.60 and Manitoba strong bakers' from \$4.90 to \$4.50.

BUTTER.

Demand has not exceeded the requirements of the local trade and the export business has been without life. Prices may be considered unchanged, but round lots could be purchased below quotations: Creamery, ranged 21 to 23c; eastern townships, 17½ to 21c; western, 15 to 18c.

CHEESE.

A further advance of 6d. in European markets has stiffened the market, but has failed to create any improvement. Transactions made have ranged all the way from 9 to 11½c as to quality, the outside price being the extreme.

Prices were as follows: Finest September, 11½ to 11¾c; finest August, 11½ to 11¾c; medium, 9 to 9¾c.

The Winter Wheat Outlook.

Farmers in Kentucky, Tennessee, southern Illinois and Missouri have already marketed fully 65 per cent of their surplus, much of which has already been consumed, and with the spring wheat crop turning out much below early estimates, and the condition of much of it is so damp that cannot be marketed for some weeks to come, it seems plain that we cannot count on our usual output from this port during the winter months, indeed we shall close navigation with very small stocks on this coast, and in the event of large orders being sent here from European they could not be filled unless at much higher figures.

The continued drouth over a larger part of the winter wheat states has prevented plowing; states that up to this time usually have their plowing completed have accomplished very little, and the apprehension is increasing that not more than half to two-thirds of the usual area will be put under seed this autumn than were last year. This uncertainty in regard to the fall seeding is already causing farmers to withhold their wheat from market. The importance of this subject has not thus far been fully appreciated. Seeding in October it is well known has not the past 30 years resulted as well as early seeding, and many farmers will not put in half their usual quantity.—*New York Produce Exchange Reporter.*

A CUP of good coffee can seldom be secured from the prepared abominations which are substituted and sold instead of the genuine article. We are pleased however to record a verdict in favor of one preparation, namely, the "Reindeer" brand of condensed coffee, manufactured by the Truro Condensed Milk and Canning Company of Truro, Nova Scotia. With a teaspoonfull of this preparation and a cup of boiling water a cup of delicious coffee can be made in half a minute, and when made it possesses all the freshness and richness of flavor belonging to coffee made fresh from coffee, milk and sugar by an experienced, painstaking cook, and is a decided improvement upon the coal tar and saw-dust-like mixture too frequently decocted by culinary fiends in the cellars of our hotels and restaurants. The same company makes a prepared cocoa for lovers of that beverage. The coffee preparation should sell freely in the Northwest, as it must prove a great boon in the sportsman's or surveyor's camp outfit, and a still greater one in the pioneer settler's tent or shanty. Messrs. Henderson & Bull, of Winnipeg, are the company's agents for Manitoba and the Northwest Territories.

HASKINGS & DOBLICE, grocers and provision dealers, Port Arthur, have divided interests, and formed two houses out of the one, both of which will carry on the same line of business. One firm will be W. C. Doblise & Co., and the other house will start under the style of William J. Haskings.

Business East.**ONTARIO.**

Wm. Woodruff, M.D., London, has assigned.
Imperial Oil Co., Petrolia,—cooperage, burnt out.
John Shand, shoe dealer, Brussels, has assigned.
P. G. Campbell, grocer, Drumbo, has assigned.
J. M. Miller, blacksmith, Mildmay, has assigned.
Samuel Nickle, carriages, Wingham, has assigned.
W. F. Adams, hardware, Toronto, has assigned.
A. Shepherd & Son, grist mill, Petrolia, have sold out.
Edward Harrison, butcher, Forest, is out of business.
P. Gleeson & Bro., refinery, Petrolia, have assigned.
R. I. C. Jordan, spring beds, Toronto, has assigned.
Ferguson & Elliott, printers, Listowel, have dissolved.
Simpson Bros., photographers, Toronto, have dissolved.
S. V. Willson, woollens, etc., Union, was burned out.
W. H. Bartou, general storekeeper, Yarker, has sold out.
O. A. Snider, general storekeeper, Palmero, has sold out.
Martha Ross, general storekeeper, Norland, has sold out.
Miss Frances Lynham, grocer, etc., Lucan, has sold out.
A. F. Hamilton, picture frames, Napanee, has assigned.
A. Rose & Co., shoes and clothing, Napanee, have assigned.
T. Byfield & Co., wholesale millinery, Ottawa, have assigned.
Wm. Shilson, general storekeeper, Walkerton, has assigned.
Ewing Bros., livery, Toronto, advertise selling out by auction.
D. McTavish, carriages, Forest, is out of business and away.
Mrs. Gibson, hotelkeeper, Rothsay, is removing to Listowel.
Henry Robertson, furniture, Carleton Place, has assigned in trust.
Paxton, Tate & Co., mill machinery, Port Perry, have dissolved.
D. G. Slingerland, general storekeeper, Houghton, has assigned.
Robt. Steele, grocer, Fergus, is out of business; style now Steele Bros.
W. H. Johnston, dry goods, etc., Cobourg,—stock advertised to be sold by auction.
J. R. Wilson, saloonkeeper, Toronto, is selling off by auction and retiring from business.
John Macdonald & Co., wholesale dry goods, Toronto,—John K. Macdonald and Paul Campbell admitted partners, under same style.
The following were burned out at Rodney:—
J. Eberhardt, shoe dealer; L. Payne, furniture; T. G. Sanders, druggist; Jos. Schmidt, jeweler; Mrs. Wm. Somerville, hotelkeeper; W. A. Walker, baker.

QUEBEC.

Geo. Lamontagne, jeweler, Quebec, has assigned.
F. Thompson, grocer, Sherbrooke, was closed by creditors.
Fletcher Thompson, grocer, etc., Sherbrooke, has assigned.
Jas. Langlands & Son, spices, etc., Montreal, have assigned.
Audet & Robitaille, ship chandlers, Quebec, have assigned.
F. D. Latour, restaurant, Montreal,—bailiff's sale advertised.
Aubin, Desrosiers & Co., grocers, Montreal, have dissolved.
Dixon & Robinson, confectioners, Montreal, have dissolved.
Fulton, Richards & Waters, printers, Montreal, have dissolved.
A. M. Roliand & Co., stock brokers, Montreal, have dissolved.
Elliott, Finlayson & Co., wholesale liquors, Montreal, have dissolved.
J. D. E. Boisvert, grocer, etc., Drummondville, has his store closed.
Jos. Ouellet, general storekeeper, St. Helene,—stock advertised for sale by tender.
Jas. Langlands & Son, spices, etc., Montreal,—demand of assignment made on Frank Langlands, the only partner.

NOVA SCOTIA.

Robt. W. Wright, grocer, Halifax, is dead.
W. K. Crawley, —, Yarmouth, has assigned.
E. D. Taylor, tinware, etc., Shelburne, is away.
Boggs & Hunter, grocers, Truro, have dissolved.
John Reid, general storekeeper, Wentworth, is dead.
A. E. Gunning, dry goods, Dartmouth, has assigned.
C. Douglass & Co., millinery, Pictou, have dissolved.
Peter McMillan, confectioner, Yarmouth, has assigned.
McElmon Bros., lumber dealers, Folly Lake, have assigned.
Symonds & Co., founders, Halifax,—Leonard Symonds dead.
Peter Graham, woollen mill, Middle River, was burned out.
Chas. Larkin, general storekeeper, etc., Pubnico, has assigned.
S. L. Oliver, general storekeeper, etc., Pubnico, has assigned.
J. E. Nickerson, grocer, etc., Upper Stewiacke, has assigned.
M. F. Egar, drugs, etc., Halifax, has sold out his retail business.
M. & A. Anderson, boat builders, Lunenburg, Michael Anderson dead.
S. G. Kerr & Son, prepared vegetables, Canning,—Joseph Kerr dead.

NEW BRUNSWICK.

J. F. Carter, mill, Bathurst, was burned out.
Payson & Co., grocers, Woodstock, have sold out.
E. & N. Riley, provisions, etc., St. John, have assigned.
Parker & Hatfield provisions, etc., St. John, have dissolved.
Geo. Gordon, general storekeeper, Dalhousie, has assigned and gone away.

PEARSON & Co., curiosities, Winnipeg, have opened up in the furniture business.

S. R. PARSONS. HENRY BELL. W. E. HAZLEY

PARSONS, BELL & CO.,**Wholesale Paper Dealers****GENERAL STATIONERS.****AGENTS**

Canada Paper Company,
Manufacturers Printing, Wrapping & Writing Papers
&c., Montreal and Windsor Mills, Quebec.

Alex. Pirie & Sons,
Manufacturers Fine Stationery, Aberdeen, Scotland.

M. Staunton & Co.,
Manufacturers Wall Papers, Toronto:

GERRIE BLOCK, PRINCESS STREET,
WINNIPEG.

BLANK BOOKS !!**WARWICK & SONS**

Manufacturing Stationers, Publishers, Booksellers, Printers, Bookbinders, etc., Printers and Binders to the Ontario Government.

TORONTO, ONT.

Day Books, Ledgers, Journals, Minute Books, Letter Books, Invoice Books, etc., etc., in all qualities and thicknesses. A LARGE VARIETY OF BLOTTERS AND MEMO.

WRITE FOR QUOTATIONS.

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Wholesale and Manufacturing

STATIONERS,

61 to 68 KING STREET EAST,

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SPECIALTIES.

Account Books Paper—all kinds
Office Supplies Stationery
Wallets, Pocket Books
Ladies Hand Satchels
Pocket and Office Diaries
Leather Goods Binders Material
Printers' supplies

**The Fensom
Elevator
Works,**

Manufacturers of Hydraulic,
Steam and Hand Power Passenger
and Goods Elevators,

34, 36 and 38 Duke Street

TORONTO.

WHAT ARE WE DRINKING ?

IT IS A FACT that there is an enormous quantity of **something** being sold at the present time under the name of **Coffee** which is an insult to the name and an imposition upon the public. In view of this fact it is the **duty** of every dealer to purchase his **Coffee** of a reliable house and to protect his own interests by giving his customers **pure** Goods. We have established a reputation for **Pure Coffee** which is equalled by no firm in the Dominion, and we intend to hold fast to a reputation so justly earned.

Ask for and **INSIST** upon having Coffee that is prepared by

CHASE & SANBORN, Tea and Coffee Importers,

—BOSTON.—

—MONTREAL.—

—CHICAGO.—

DOLL,

W. F.

WHOLESALE JEWELER.

Watches, Diamonds, Clocks, Spectacles,
Gold-headed Canes, Silver-plate, Watch
Material, Tools, etc., etc.

525 Main St., WINNIPEG.

HILLIARD HOUSE.

RAT PORTAGE.

The Palace Hotel of the Northwest, Ontario.
Newly and elegantly furnished throughout.
The only Commercial House in the district.
First class Sample Room. Terms Reasonable.

LOUIS HILLIARD, PROPRIETOR.

DUPONT GUN POWDER

For Sale by all Jobbers.

Sole Agents Manitoba, Northwest Territories
and British Columbia,

MILLER, MORSE & CO.,
HARDWARE MERCHANTS,
WINNIPEG, - MANITOBA.

PHILP & CO.,

WHOLESALE IMPORTERS

FOREIGN FRUIT

Commission Merchants,

—AND—

EGG PACKERS.

Particular attention given to Country
Orders. Cash paid for Eggs. Corres-
pondence solicited.

Address Box 568,

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SIMTH & FUDGER,

Fancy Goods, Woodenware,

WHOLESALE.

MANUFACTURERS AGENTS,
AND COMMISSION MERCHANTS,

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Mrs. Isaac Cosler of Galton, Ill., dropped a tightly-covered pail containing seven pounds of butter into her well over fourteen years ago, which, of course, found a resting-place at the bottom, a distance of forty-one feet. Monday, while the well was being repaired, it was pumped dry, and the workmen brought up the long-lost pail of butter. On opening it it was found to be as pure and sweet as when it was made, and Mrs. Cosler will vouch for the truthfulness of the statement.—*Exchange.*

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