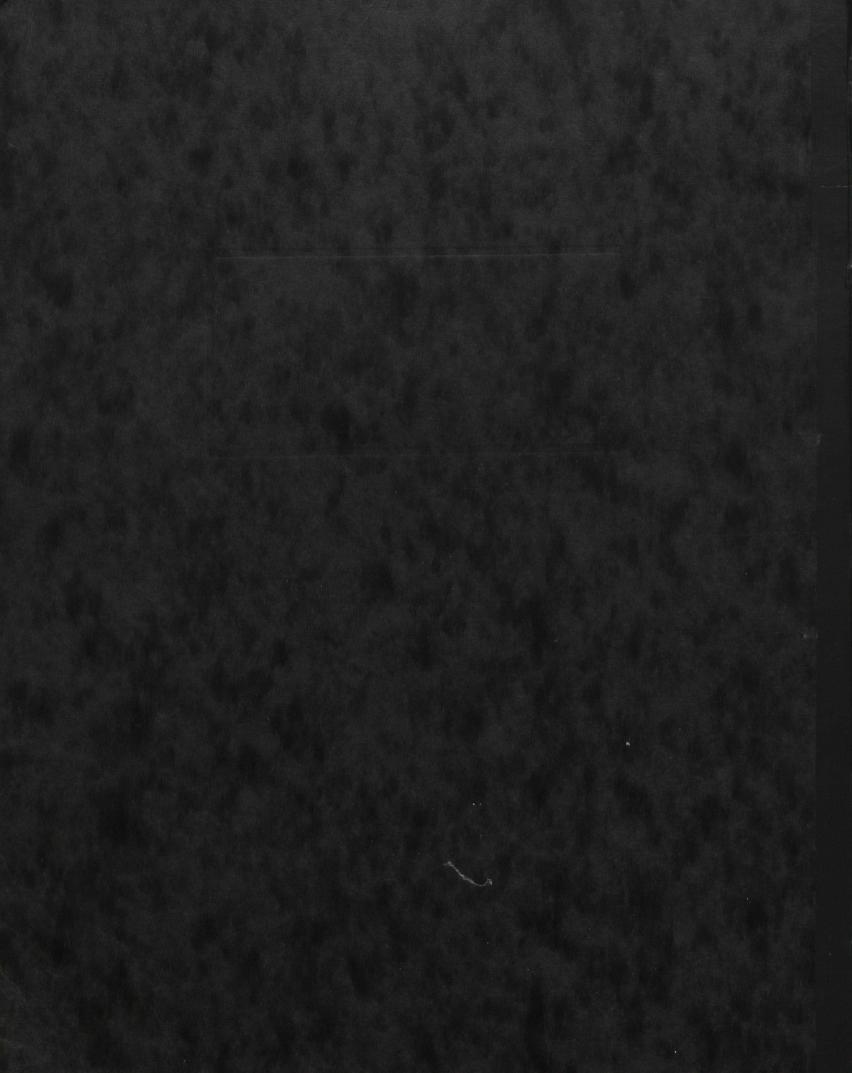
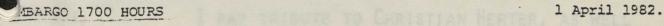
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NOTES FOR AN ADDRESS

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AMBASSADOR ALLAN E. GOTLIEB CANADA/U.S. RELATIONS: THE RULES OF THE GAME CHRISTIAN A. HERTER LECTURE SERIES

THE JOHNS HOPKINS SCHOOL OF ADVANCED INTERNATIONAL STUDIES WASHINGTON, D.C.

UP THERE"? AND WHEN I'M OP THERE, I'M ASKED "WHAT'S

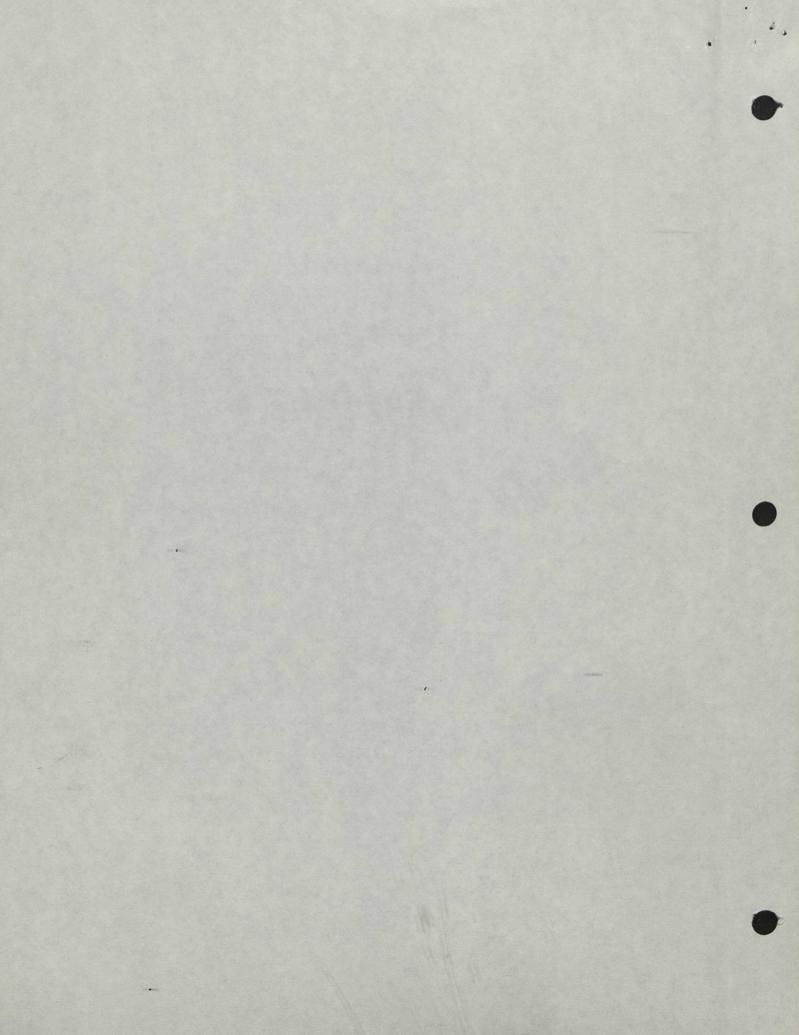
THAT THINGS HAVE CHANGED.

FIRST, THERE IS A WIDELY SHARED IMPRESSION

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THE LECTURE

I PAY TRIBUTE TO CHRISTIAN HERTER, AS WELL AS TO THIS INSTITUTE, WHICH HAS A TRULY INTERNATIONAL REPUTATION OF EXCELLENCE.

I HESITATE, HOWEVER, AT THE NOTION THAT I AM NOW ABOUT TO GIVE A LECTURE. LECTURES SUGGEST A SORT OF FORCE-FEEDING OF RECEIVED WISDOM. I'M HAPPIER WITH THE NOTION THAT THIS CAN BE A RATHER MORE IMPRESSIONISTIC RENDERING OF THE TOPIC WHICH I'M PAID TO RUMINATE ABOUT---THE RELATIONSHIP BETWEEN TWO VERY LARGE NEIGHBOURS, AND HOW WE BOTH CAN MANAGE THE RELATIONSHIP IN TERMS OF OUR RESPECTIVE AND SHARED INTERESTS.

THINGS HAVE CHANGED

FIRST, THERE IS A WIDELY SHARED IMPRESSION THAT THINGS HAVE CHANGED.

I KEEP GETTING ASKED HERE, "WHAT'S GOING ON UP THERE"? AND WHEN I'M UP THERE, I'M ASKED "WHAT'S HAPPENING DOWN THERE"?

THERE HAVE BEEN CHANGES, IN EACH COUNTRY, AND IN THE RELATIONSHIP. THESE HAVE ADDED TO

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GROWARD BYAH SOMIRI

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THERE RAVE DIEN CHANGES, IN EACH COUNTRY, D IN THE RELATIONSHIP, THESE HAVE ADDED TO DIFFERENCES WHICH ALREADY EXISTED BETWEEN THE COUNTRIES. ISSUES ON WHICH WE DIFFER MAY BE MORE NUMEROUS NOW, AND SOME OF THESE MAY BE PRETTY FUNDAMENTAL IN A NARROW SORT OF WAY, BUT THIS IS AFTER ALL MORE OR LESS PAR FOR THE COURSE OF A RELATIONSHIP WHICH IS THE MOST COMPLEX AND RICHEST OF ANY BILATERAL RELATIONSHIP IN WORLD AFFAIRS.

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THE POINT IS THAT WE SHOULDN'T BE EMBARRASSED BY THIS; OR ANXIOUS, OR ALARMED. WE ARE, AFTER ALL, DIFFERENT COUNTRIES. WHAT WE SHOULD DO IS MAKE SURE THAT THE RULES OF THE GAME FOR MANAGING THE RELATIONSHIP HAVE KEPT UP WITH THE CHANGES WHICH HAVE TAKEN PLACE.

BUT COMMON BONDS

THE STARTING POINT OF OUR ASSESSMENT SHOULD BE THE RECOGNITION OF WHAT WE HAVE IN COMMON. Two pluralistic, immigrant, societies with a common AND immutable commitment to democratic methods and A SHARED NOTION OF HUMAN RIGHTS; ECONOMIES BASED ON THE DOMINANT CREATIVE ROLE OF THE PRIVATE SECTOR; A GENERALLY SHARED CULTURAL MILIEU AND IDIOM. DIFFERENCES WHICH ALREADY EXISTED BETWEEN THE COUNTRIES. ISSUES ON WHICH WE DIFFER MAY BE MORE NUMEROUS NOW, AND SOME OF THESE MAY BE PRETTY FUNDAMENTAL IN A MARROW SORT OF WAY, BUT THIS IS AFTER ALL MORE OR LESS PAR FOR THE COURSE OF A RELATIONSHIP WHICH IS THE MOST COMPLEX AND RICHEST OF ANY BILATERAL RELATIONSHIP IN WORLD AFFAIRS.

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AND, TRADITIONALLY, ROUGHLY SIMILAR WORLD VIEWS: WE ARE ON THE SAME SIDE OF EVENTS ON THE LARGE QUESTIONS OF INTERNATIONAL PEACE AND SECURITY, BASICALLY BECAUSE OF OUR SHARED CONCERN FOR DEMOCRATIC AND OTHER POLITICAL VALUES.

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AND WE SHARE THE CONSCIOUSNESS OF A FRIENDLY AND INTENSIVE RELATIONSHIP, BUILT UP OVER THE YEARS, WITH ITS GREAT COMPLEX OF ECONOMIC AND HUMAN INTERCHANGE, ITS DEPENDENCIES, AND ITS HEAVY RESPONSIBILITY FOR THE COOPERATIVE MANAGEMENT OF THE SHARED FRONTIER, A CONCEPT WHICH NOW GOES BEYOND THE LAND TO INCLUDE THE AIR AND THE WIND AND THE OCEAN'S RESOURCES, AND THEIR IMPACT ON OUR LIVES.

THE DIFFERENCES --- TRADITIONAL

SO WHERE ARE THE DIFFERENCES?

THERE ARE THE TRADITIONAL DIFFERENCES, AND THE NEWER, EMERGING ONES.

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CANADA IS A REGIONAL POWER WITHOUT A REGION. SO SAID DEAN ACHESON. PROVIDENCE MADE THE ARRANGEMENTS WHEREBY THE US IS CANADA'S REGION. SO CANADA INEVITABLY REACHES OUTWARD WITH A GLOBAL FOREIGN POLICY. IT HAD NO OTHER CHOICE. THIS EXPLAINS - IN PART - OUR STRONG COMMITMENT TO MULTILATERALISM, ATLANTICISM, THE PACIFIC COMMUNITY AS WELL, AND BILATERAL TIES WHICH CORRESPOND TO OUR HISTORIC AND LINGUISTIC TIES, AND OUR NEED TO DEVELOP LINKS IN THIS HEMISPHERE. IT EXPLAINS OUR ACTIVE ROLE IN DESIGNING THE ARCHITECTURE OF THE UN, NATO, THE MODERN COMMONWEALTH, AND LA FRANCOPHONIE.

CANADA IS A LARGE POWER; TO CALL US A "MIDDLE POWER" IS INACCURATE. BUT MOST OF OUR INTERESTS IN PROMOTING THE JUDICIOUS RESOLUTION OF GLOBAL ISSUES - PEACE, SECURITY, A MORE JUST WORLD ORDER, A STABLE AND OPEN TRADING ENVIRONMENT - ARE SHARED WITH OUR ALLIES AND OTHER COUNTRIES. TRUE, WE HAVE SPECIFIC TRADE AND INVESTMENT INTERESTS AND INE US IS A SUPER-PONER WITH A GLOBAL FOREIGN POLICY BASED BOTH ON OVERALL GLOBAL RESPONSIBILITIES, AND ON SPECIFIC NATIONAL INTERESTS IN ALMOST EVERY CORNER OF THE GLOBE.

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PERHAPS THAT IS THE BEST WAY TO DEFINE A SUPER-POWER AND ITS ROLE---GLOBAL RESPONSIBILITY. Something beyond weapons systems and armed might, BUT BEARING UPON THE SINGULAR RESPONSIBILITIES OF LEADERSHIP.

For example, international turbulence does not always affect specifically Canadian interests to the extent that it does those of the US. Globally, the US is conscious of needing to defend its massive international presence. Politically, the US is Engaged in a deeply preoccupying strategic face-off with the USSR. Canada, of course, and the other Allies, shares with the US many of its perspectives of the USSR, but not identically, and not directly

IMPORTANT BILATERAL RELATIONSHIPS IN EVERY PART OF THE GLOBE, WHICH WE ARE TRYING TO ADVAMCE AS A MATTER OF NATIONAL INTEREST. BUT BASICALLY, IN GEOPOLITICAL TERMS, CANADA'S INTERNATIONAL INTERESTS ARE SHARED. CANADIAN APPROACHES HAVE FEMER ROOTS IN SPECIFIC NATIONAL OBJECTIVES IN TERMS OF DEFENCE. IDEOLOGY, OR, AND THIS IS THE TELLING DISTINCTION.

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FOR EXAMPLE, INTERNATIONAL TURBULENCE DOES NOT AUMAYS AFFECT SPECIFICALLY CAMADIAN INTERESTS TO THE EXTENT THAT IT DOES' THOSE OF THE US. BLEBALLY, INTERNATIONAL PRESENCE OF NEEDING TO DEFEND ITS HASSIVE INTERNATIONAL PRESENCE. POLITICALLY, THE US IS ENGASED IN A DEEPLY PREOCCUPYING STRATEGIC FACE-OFF NITH THE USSR, CAMADA, OF COURSE, AND THE OTHER ALLIED, SHARES MITH THE US MANY OF ITS REDEPEDINES OF THE USSR, BUT NOT FURMITICALLY, AND NOT DIRECTLY THAT ASPECT OF THE PERSPECTIVE WHICH COVERS THE BASIC RIVALRY BETWEEN THE TWO SUPER-POWERS. IT IS BECAUSE OF THE RISKS INHERENT IN THE GREAT RESPONSIBILITIES OF THE US THAT WORLD DEVELOPMENTS CAN BE SEEN AS GLOBAL GAINS OR LOSSES IN ZERO-SUM TERMS IN WASHINGTON THAT ARE SOMETIMES MORE READILY SEEN AS LOCAL EVENTS BY ALLIES.

THE RESPONSIBILITIES OF THE SUPER-POWER ARE SOLITARY, AND, AS SUCH, DESERVE THE SYMPATHY AND UNDERSTANDING OF OTHERS. BUT FOR THE PURPOSES OF THIS DISCUSSION, THE POINT IS THAT THEY ARE DIFFERENT. SIMPLY PUT, THE FOREIGN POLICY CHALLENGES IN THE UNITED STATES ARE GLOBAL, MULTIPLE, AND AWESOME IN IMPLICATION.

CANADA, TOO, AS I HAVE POINTED OUT, IS AN ACTOR ON THE WORLD STAGE, AS A FUNCTION OF OUR NATIONAL INTERESTS.

BUT OUR <u>BIGGEST</u> FOREIGN POLICY CHALLENGE IS OUR BILATERAL RELATIONSHIP WITH THE UNITED STATES. TO TELL THE TRUTH, ITS IMPLICATIONS ARE PRETTY AWESOME FOR DEVELOPMENTS IN CANADA. SO MUCH SO, THAT THERE

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HAS BEEN A DELIBERATE EFFORT TO REDUCE THE CANADIAN VULNERABILITY, ECONOMICALLY AND OTHERWISE, TO EVENTS AND INTENTIONS HERE. SOME OF THE ISSUES WHERE THERE ARE SHORT-TERM DIFFERENCES BETWEEN THE TWO GOVERNMENTS ARE RELATED TO THAT EFFORT, EVEN THOUGH PARADOXICALLY, ITS OVERALL LONGER-TERM INTENT IS TO REDUCE FRICTION BY REDUCING OVERALL DEPENDENCY.

IT IS A TRADITIONAL ASSUMPTION THAT THERE IS AN ASSYMETRY TO THE RELATIONSHIP, THAT CANADA IS BY MOST INDICATIONS INTENSELY MORE DEPENDENT ON THE US THAN THE US IS ON CANADA. ONE OF ITS PRINCIPAL ELEMENTS IS THE NOTION THAT, WHILE EACH IS EACH OTHER'S MOST IMPORTANT TRADING PARTNER, TRADE IS A MUCH MORE IMPORTANT PART OF OUR GNP THAN IT IS OF YOURS, 31 PERCENT AGAINST 5 PERCENT, AND OF THAT TRADE 67 PER CENT OF CANADA'S IS WITH THE US, WHILE ONLY 18 PER CENT OF YOURS IS WITH CANADA. BUT I'M NOT SURE THAT TRADITIONAL ASSUMPTION IS ALL THAT VALID. THERE IS GREATER IMPLICIT SYMMETRY OF MUTUAL DEPENDENCE THAN IS APPARENT, IF YOU INDEED FACTOR INTO THE EQUATION THE VERY GLOBAL RESPONSIBILITIES AND ACTIVITIES OF THE US WHICH WE HAVE ACCEPTED AS A DISTINGUISHING FEATURE. THE 18 PER CENT OF US EXPORTS

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A ST BEART ANDET IMPORTANT TRADING PARTNER, TRADE IS A ONLY 18 FER CENT OF YOURS IS WITH CANADA, BUT I'M WHICH GO TO CANADA STILL REPRESENT A HUGE US INTEREST. AND, POLITICALLY, THE GLOBAL ROLE OF THE US SURELY ASSUMES US INTEREST IN PRODUCTIVE, STABLE RELATIONS WITH A STABLE, RESOURCE-RICH ALLY IN AN INCREASINGLY RESOURCE-SCARCE AND TURBULENT WORLD.

STILL, THE BASIC TRADITIONAL DIFFERENCE IS NONETHELESS THERE: A GLOBALLY PREOCCUPIED US, VASTLY MORE POWERFUL, WHOSE NATIONAL INTEREST IN THE CANADIAN RELATIONSHIP IS SIGNIFICANTLY LESS THAN THE IMPORTANCE OF THAT RELATIONSHIP IN CANADIAN EYES.

INFRASTRUCTURE, CAPITAL FORMATION, AND AROVE

THE "New" DIFFERENCES EMERGING

AGAINST THE BACKGROUND OF TRADITIONAL SORTS OF DIFFERENCES BETWEEN THE TWO COUNTRIES, EVENTS OF THE LAST DECADE OR SO, IN EACH COUNTRY, AND IN THE WORLD, HAVE BROUGHT NEW DIFFERENCES TO THE FORE.

MOST OF THESE RELATE TO DIFFERENT DYNAMICS IN THE TWO COUNTRIES THEMSELVES. AGAIN, THIS IS NOT UNNATURAL NOR UNHEALTHY: THEY ARE, I REPEAT, DIFFERENT COUNTRIES. I DON'T KNOW TO WHAT EXTENT THEY REPRESENT WHICH GO TO LANADA STILL REPRESENT A HUGE US INTEREST. AND, POLITICALLY, THE GLOBAL NOLE OF THE US SURELY ASSUMES US INTEREST IN PRODUCTIVE, STABLE RELATIONS WITH A STABLE, RESOURCE-RICH ALLY IN AN INCREASINGLY RESOURCE-SCAREE AND TURBULENT WORLD.

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CANADIAN UNITY - NATION BUILDING

The first of these dynamics, at least in my mind, is a sort of national building-bee going on up in Canada. I know that from here it seems fractious and disjointed. Indeed, our highly decentralized federal system is the institutionalization of regional and other differences and these sometimes seem to dominate the landscape. But against a background of differences in outlook, there is a tremendous exercise in nation-building going on, determining where the consensus is situated on national imperatives, and building upon it.

THE POLITICAL, OR INSTITUTIONAL, FACE TO THIS IS REPRESENTED BY THE PROCLAMATION BY PARLIAMENT

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THE FIRST OF THESE DYNAMICS, AT LEAST IN MY MIND, IS A SORT OF NATIONAL BUILDING-BEE GOING ON UP IN CAMADA. I KNOW THAT.FROM HERE IT SEEMS FRACTIOUS AND DISJOINTED, INDEED, OUR HIGHLY DECENTRALIZED REDERAL SYSTEM IS THE INSTITUTIONALIZATION OF REGIONAL AND OTHER DIFFERENCES AND THESE SOMETIMES SEEM TO DOMINATE THE LANDSCAPE. BUT AGAINST A BACKGROUND OF BIFFERENCES IN OUTLOOK, THERE IS A TREMENDOUS EXERCISE IN MATION-BUILDING GOING ON, DETERMINING MERE, THE GONSENSUS IS SITUATED ON NATIONAL IMPERATIVES, AND BUELDING UPON IT.

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OF THE NEW CANADIAN CONSTITUTION IN A FEW WEEKS TIME, AFTER DECADES OF NEGOTIATION. THE REFERENDUM HELD IN QUEBEC TWO YEARS AGO WAS DECISIVE AND OBLIGED THE FEDERAL GOVERNMENT TO MOVE, AT LAST, ON THE CONSTITUTIONAL OPTIONS, A DECISIVENESS SINCE CONFIRMED BY THE NEGOTIATION OF A BROAD CONSENSUS. IT IS NOT SHARED, IN THE END, BY THE SEPARATIST PARTI QUEBECOIS, NOW IN POWER IN QUEBEC. WHILE I REGRET THIS, IT IS ALSO CLEAR THAT THE GOVERNMENT OF QUEBEC WAS NOT ELECTED ON THE BASIS OF ITS CONSTITUTIONAL OPTIONS WHICH CLEARLY DO NOT CORRESPOND TO THE SENTIMENTS OF THE MAJORITY OF THE PEOPLE OF QUEBEC.

It may be surprising to you that I speak of nation-building in Canada. We are not a young nation by today's world standards, despite the New World rhetoric we also occasionally use. We celebrated our centenary in 1967. Yet, I remind you, as we have to remind ourselves, that as an immigrant country, with a barely developed national resource base to our economy, and a rapidly adapting capability in technology and processing, we are to some extent only now beginning to reach our true potential.

S REQUIRES ECONOMIC DEVELOPMENT POLICIES

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As the counter-face to its constitutional emphasis, the Canadian Government is trying to forge a successful, competitive national economy and society which will enable Canadians to defy some of the harsher facts associated with our rigorous geography and the influences of a gravitational North/South economic pull which has costs as well as benefits. The linguistic, ethnic, and regional diversity of Canada is a source of richness but needs the balance of strong national, political, and economic institutions in key areas.

THIS REQUIRES ECONOMIC DEVELOPMENT POLICIES WHICH SOME HAVE LABELLED NATIONALIST, BUT WHICH CANADIANS CONSIDER ESSENTIAL INSTRUMENTS FOR BRINGING A MINIMUM AMOUNT OF NATIONAL CONTROL TO ECONOMIC FORCES NOW LARGELY CONTROLLED OUTSIDE THE COUNTRY.

I HAVE SPOKEN MANY TIMES OF THE NATIONAL ENERGY POLICY IN CANADA AND OF THE GOVERNMENT'S PROCEDURES FOR SCREENING FUTURE FOREIGN INVESTMENT. INCREASINGLY, AMERICANS UNDERSTAND THAT BOTH AREAS OF EMPHASIS RELATE TO A CANADIAN PROBLEM. OUR OIL AND GAS SECTOR IS STILL ALMOST 70 PER CENT OWNED OUTSIDE

AS THE COUNTER-FACE TO ITS CONSTITUTIONAL EMPHASIS, THE CAMADIAN BOVERMMENT IS TRYING TO FORE A SUCCESSFUR, COMPETITIVE NATIONAL ECONOMY AND SOCIETY WHICH WILL EMABLE CANADIANS TO DEFY SOME OF THE HARSHER FACTS ASSOCIATED WITH OUR RIGOROUS GEOGRAPHY AND THE INFLUENCES OF A GRAVITATIONAL MORTH/SOUTH ECONOMIC PUEL WHICH HAS COSTS AS WELL AS BENEFITS. THE LINGUISTIC, ETHNIC, AND REGIONAL DIVERSITY OF CANADA IS A SOURCE OF RICHNESS BUT WEEN THE BALANCE OF STRONG NATIONAL, FOLITICAL, AND RECOMMIC INSTITUTIONS IN KEY AREAS.

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THE COUNTRY; 37 PER CENT OF OUR MINING INDUSTRY; 47 PER CENT OF OUR MANUFACTURING SECTOR, NO OTHER COUNTRY HAS WELCOMED FOREIGN INVESTMENT IN THIS WAY. WE ARE NOW TRYING TO BE SURE THAT IN THE FUTURE DEVELOPMENT OF THESE KEY PRODUCTIVE SECTORS, BASIC DECISIONS ARE TAKEN IN THE INTERESTS OF CANADIANS. WE ARE SPEAKING OF POTENTIAL INVESTMENT OF HUNDREDS OF BILLIONS OF DOLLARS IN MEGA-PROJECTS WHOSE EFFECT ON OUR SOCIETY IS GOING TO BE ENORMOUS. WE ARE DOING THIS WITH DUE REGARD TO OUR INTERNATIONAL OBLIGATIONS AND WITH EVERY POSSIBLE REGARD TO THE WELFARE OR INTERESTS OF OUR FOREIGN PARTNERS. BUT WE ARE DOING IT BECAUSE THE CANADIAN PEOPLE INSIST ON IT --- AND THERE SHOULD BE NO MISTAKE; WHILE CANADIANS ARE FRACTIOUS ON SOME THINGS, THEY ARE TOGETHER ON THE NEED TO ENSURE ADEQUATE CANADIAN OWNERSHIP AND CONTROL OVER THE KEY AVENUES OF OUR NATIONAL DEVELOPMENT,

LET ME ADD THAT WE HAVE NOT BEEN DOGMATIC ABOUT THESE POLICIES, NOT INFLEXIBLE. WE HAVE MADE IMPORTANT CHANGES WHICH CORRESPOND TO US INTERESTS. BUT NOBODY IS HELPED BY OVER-REACTIONS TO CANADIAN POLICIES WHICH WILL NOT ONLY ENDURE, BUT WHICH WILL

- 12 -

MATIONAL DEVELOPMENT, .

LET ME ADD THAT WE HAVE NOT BEER DOGMATIC ABOUT THESE POLICIES, NOT INFLEXIBLE. WE MAVE MARE IMPORTANT CHANGES MHICH CORRESPOND TO US INTERERTS. BUT NORODY IS HELPED BY OVER-REACTIONS TO CAMADIAN POLICIES WHICH WILL NOT ONLY ENDURE, BUT WITCH WILL IN THE LONGER RUN STRENGTHEN CANADA WHICH IS SURELY IN THE US INTEREST.

NOR DO WE HAVE A DOCTRINAIRE ATTITUDE TOWARD FOREIGN CAPITAL PER SE. MANY IF NOT MOST COUNTRIES DO. CANADA AND CANADIANS HAVE ALWAYS WELCOMED FOREIGN PARTNERSHIP, AND FOREIGN INVESTMENT. WE SHALL CONTINUE TO DO SO. WE NEED THEM BOTH.

I CAN DEFEND CANADIAN ECONOMIC POLICY WITH CONFIDENCE. THE OBVIOUSLY IMPORTANT POINT FOR THE PURPOSES OF THIS TALK IS THAT THE WILLINGNESS OF THE CANADIAN GOVERNMENT TO PURSUE THESE POLICIES HAS CAUSED A DIFFERENT ORDER OF BILATERAL POLICY DIFFERENCE WITH THE UNITED STATES. ALONG WITH ACID RAIN, AND OTHER HIGHLY IMPORTANT ENVIRONMENTAL AND BOUNDARY-TYPE ISSUES, THESE INVESTMENT-RELATED DISPUTES REPRESENT A NEW SORT OF POLICY DIFFERENCE BETWEEN THE TWO COUNTRIES REFLECTING IN PART DIFFERENT ECONOMIC DEVELOPMENT PRIORITIES OR TECHNIQUES.

THE CHANGING US ROLE IN THE WORLD

MIND YOU, IF A MORE DETERMINED CANADIAN EFFORT AT NATION-BUILDING IS AN INGREDIENT IN DIFFERENCES WITH THE US, THERE IS A COUNTERPART PERSPECTIVE FROM THE US WHICH IS A FUNCTION OF THE WAY IT NOW PERCEIVES ITS GLOBAL ROLE.

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THERE IS, OVERALL, A SENSE OF VULNERABILITY IN THIS COUNTRY AND A DETERMINATION TO PURSUE US ECONOMIC INTERESTS AGGRESSIVELY. THE AMERICAN INVEST-MENT POSITION ABROAD IS ONE OF THE KEYS OF US POWER, INFLUENCE, AND INTERNATIONAL ECONOMIC PERFORMANCE. ITS DEFENCE IS FUNDAMENTAL TO AMERICAN POLICY.

THESE FACTORS PLACE PERHAPS NEW SIGNIFICANCE ON DIFFERENCES WITH CANADA OVER CANADIAN ECONOMIC DEVELOPMENT POLICY, OR, FOR THAT MATTER, OVER AMERICAN ECONOMIC POLICIES. FROM HERE, BILATERAL DIFFERENCES WITH CANADA ARE IN A SENSE SEEN AS PRECEDENTS FOR ANALOGOUS AMERICAN ENGAGEMENTS ELSEWHERE, BRINGING ANOTHER FACTOR OF NEWNESS TO PLAY IN THE DIFFERENCES WHICH HAVE TRADITIONALLY EXISTED BETWEEN US.

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THESE FACTORS PLACE PERHAPS NEW SIGNIFICANCE ON DIFFERENCES WITH CANADA OVER CAMADIAN ECONOMIC DEVELOPMENT POLICY, OR, FOR THAT MATTER, ONER AMERICAN SCONOMIC POLICIES. FROM HERE, BILATERAL DIFFERENCES WITH CANADA ARE IN A SEASE SEEN AS PRECEDENTS FOR AMADGOODS AMERICAN ENGAGEMENTS ELSEMHERE, BRINGING ANOTHER FACTOR OF NEWNESS TO PLAY IN THE DIFFERENCES WHICH HAVE TRADITION/LLY EXISTED BETHERE US. THE REGARD FOR PRECEDENTS WHICH COULD AFFECT AMERICA'S GLOBAL INTERESTS ALSO DRIVES SOME OF THE POSITIONS OF THE US ON OTHER SORTS OF BILATERAL ISSUES, SUCH AS THE RIGHT OF MARITIME PASSAGE THROUGH NARROW STRAITS IN CANADIAN TERRITORIAL WATERS FOR OIL TANKERS WHICH IS REALLY NOT IN EITHER COUNTRY'S PUBLIC. INTEREST.

The wish of the US to protect and advance its interests in a vigorous way is to some extent sharpened by the emphasis this Administration, in particular, places on the free flow of the productive resources of the private sector, and on the wish to promote the role of the private sector in economic development world-wide. While we too celebrate the preeminence of the private sector, the public sector in Canada has always played a more important role in our economic and social development than has been the case here. Domestic private-sector perceptions here quite legitimately link to foreign policy and affect perceptions of developments in Canada, representing possibly another new factor which has to be worked into our techniques for managing the relationship.

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IN FACT, IN MANAGING THE RELATIONSHIP, WE HAVE TO BE VERY MUCH AWARE OF THE DIVERSITY OF PLAYERS.

IF THE PRIVATE SECTOR'S INTERESTS ARE VERY MUCH INVOLVED, SO WE MUST RECOGNIZE THE INCREASING ROLE OF CONGRESS IN SETTING FOREIGN POLICY AS HAVING CONSIDERABLE IMPACT ON HOW WE APPROACH CANADA-US BILATERAL ISSUES.

WHILE THE CANADIAN GOVERNMENT HAS TRADITIONALLY DONE ITS BUSINESS ALMOST EXCLUSIVELY WITH THE ADMINISTRATION, WE CAN'T AFFORD TO IGNORE CONGRESS. IT WAS THE SENATE, AFTER ALL, WHICH REFUSED TO RATIFY THE EAST COAST FISHERIES TREATY SO ELABORATELY NEGOTIATED BY CANADA WITH THE ADMINISTRA-TION A FEW YEARS AGO.

THE CONGRESS WILL, FOR ANOTHER EXAMPLE, BE AMENDING THE CLEAN AIR ACT IN WAYS WHICH WILL DIRECTLY IMPACT ON CANADIAN AIR QUALITY.

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IN SHORT, OUR MANAGEMENT APPROACHES TO THE ISSUES, HAVE TO CONSIDER THE ROLE OF CONGRESS, WHICH HAS ITSELF EVOLVED CONSIDERABLY IN ITS INCREASING INVOLVEMENT IN THE SCRUTINY OF ACTIVITIES WHICH BEAR UPON THE RELATIONSHIP BETWEEN THE COUNTRIES.

PUBLIC OPINION IN THE US

LASTLY, IF OPINION IN CONGRESS IS IMPORTANT TO HOW WE RESOLVE CANADA-US ISSUES, SO IS THE PUBLIC OPINION TO WHICH CONGRESS, AND THE POLITICAL SYSTEM ITSELF, ULTIMATELY RESPOND.

THE PUBLIC OPINION CLIMATE IN THE US ABOUT CANADA HAS DRAMATICALLY CHANGED IN THE LAST 10 YEARS.

THE US IS DISCOVERING, PERHAPS, WHAT CANADIANS ALWAYS KNEW --- THAT CANADA IS DIFFERENT IN MANY RESPECTS. THIS DISCOVERY IS DUE TO A NUMBER OF SIGNIFICANT DEVELOPMENTS, INCLUDING, IN TERMS OF ITS IMPACT ON THE MEDIA HERE, THE COMING TO POWER IN 1976 OF THE PARTI QUEBECOIS WHICH IN TURN MADE THE FRENCH FACT OF CANADA THAT MUCH MORE APPARENT TO AMERICANS.

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SUMMARY OF THE DIFFERENCES

THESE, THEN, ARE THE DIFFERENCES IN THE SITUATION, OUTLOOK, AND EXPERIENCE AFFECTING CANADA-US RELATIONS. ON THE BASIS OF THE OVERALL DIFFERENCE IN SIZE AND ROLE OF THE TWO COUNTRIES, AND THE NOTION OF DIFFERENT RESPECTIVE DEPENDENCY, EVENTS OF THE LAST DECADE OR SO HAVE CONTRIBUTED TO NATIONAL EXPERIENCES OR EXPECTATIONS WHICH REQUIRE US TO PAY MORE ATTENTION TO THE OVERALL STATE OF THE RELATIONSHIP, AS WELL AS TO SUCCESSFUL MANAGEMENT OF THE SORTS OF ISSUES WHICH WE HAVE TO DEAL WITH TOGETHER. BUT I WOULD INSIST THAT IT DOES NOT MEAN THAT WE ARE ANY THE LESS FRIENDLY AS NEIGHBOURS --- IT MEANS MORE THAT WE ARE GETTING TO KNOW EACH OTHER BETTER AND IN THE PROCESS, RECOGNIZING THAT THE DIFFERENCES I HAVE DESCRIBED ARE NORMAL AND HAVE TO BE ACCOMMODATED IN OUR TECHNIQUES. THIS WILL REQUIRE NEW RULES FOR MANAGING THE RELATIONSHIP.

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SUMMARY OF THE DIFFERENCES

TO THE -OVERALL STATE OF THE RELATIONSHIP, AS WELL AS

THE OLD RULES: THE TEN COMMANDMENTS

The tacit rules for managing the relationship During the time of remarkable cooperation from the last world war to several years ago assumed a basic identity of purpose in virtually all respects. They were Directed toward informality and pragmatism, away from publicity. Basically, there were 10 of these I can think of: I'd call them the "Ten Commandments".

RULE 1: NO INSTITUTIONALIZATION OF GOVERNMENTAL MECHANISMS FOR MANAGING THE RELATIONSHIP. JOINT CABINET COMMITTEES WERE TRIED, BUT DIDN'T WORK. THE RULE WAS TO KEEP THINGS SIMPLE, DEAL WITH EACH ISSUE ON ITS MERITS, AND KEEP DISCUSSION AS INFORMAL AS POSSIBLE.

Rule 2: No intermediation. Issues coming between the Canadian and the US governments should always be dealt with by the principals, on the merits of the issues, directly and in an out-front way. The International Joint Commission was useful, not in a mediatory sort of way, but in an advisory capacity on environmental issues where the positions of the two governments were basically sharing common ground.

HE ULD RULESS THE TEN COMMANDALENTS

THE TACIT RULES FOR MANAGING THE RELATIONER IN DURING THE TIME OF REMARKABLE COOPERATION FROM THE LAST HORLD WAR TO SEVERAL VEARS ARD ASSURED A BASIC IDENTITY OF PURPOSE IN VIRTUALLY ALL RESPECTS. THEY HERE DIRECTED TOWARD INFORMALITY AND PRAGMATISM, AWAY FROM PUBLICITY. BASICALLY, THERE WERE ID OF THESE I CAN THINK OF I'D CALL THEN THE "TEN COMMANDMENTS".

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RULE 21 NO INTERMEDIATION. ISSUES COMING BETWEEN THE CANADIAN AND THE US GOVERNMENTS SHOULD ALMANS BE DEALT NITH BY THE PRINCIPALS. ON THE MERITS OF THE ISSUES. DIRECTLY AND IN AN OUT-FRONT MAY. THE INTERMATIONAL JOINT COMMISSION MAS USEFUL, NOT IN A MEDIATORY SORT OF MAY, BUT IN AN ADVISORY CAPACITY ON ENVIRONMENTAL ISSUES WHERE THE POSITIONS OF THE THO GOVERNMENTS MERE SASIEALLY SHARING COMMON GROUND. Rule 3: No Linkage. A cardinal rule. There was a tacit understanding that you don't need to link issues with your friends since linkage is implicitly an exercise in seeking advantage, and if issues are being treated solely on their merits, linkage would be unncesssary. Moreover, Canadians sensed that if linkage ever became the rule of conduct, the bigger power could always out-link the smaller, particularly given the assumed assymetry in respective dependence. Linkage would also have required different, more coherent techniques in the American government for dealing with Canada. The issues would have to be centrally managed which probably wasn't an available option.

As a caveat, however, it should be noted that the reticence to link issues was never wholly accepted in Congress. For example, congress linked border broadcasting and convention tax issues. <u>Rule 4</u> was not to expect issues to lend themselves to the "quick fix". Canada-US issues were long-term and low-key, slow to be resolved. This didn't imply bureaucratic immobility but simply a recognition that,

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HULE 31 NO LINKAGE. A CARDINAL RULE, THERE WAS A TACIT UNDERSTANDING THAT YOU DON'T NEED TO LINK ISSUES WITH YOUR FRIENDS SINCE LINKAGE IS INFLICITLY AN EXERCISE IN SEEKING ADVANTAGE, AND IF ISSUES ARE BEING TREATED SGLELY ON THEIR MERITS, LINKAGE MOULD BE UNNCESSSARY. MOREOVER, CANADIANS SENSED THAT IF LINKAGE EVER BECAME THE RULE OF CONDUCT, THE BIGGER POWER COULD ALMAYS OUT-LINK THE SMALLER, PARTICULARLY GIVEN THE ASSUMED ASSYMETRY IN RESPECTIVE DEPENDENCE, LINKAGE WOULD ALSO HAVE REQUIRED DIFFERENT, MORE COHERENT TECHNIQUES IN THE ISSUES WOULD HAVE TO BE CENTRALLY MANAGED WHICH REQUIRED DIFFERENT, AND ECOHERENT TECHNIQUES IN THE ISSUES WOULD HAVE TO BE CENTRALLY MANAGED WHICH REQUIRED DIFFERENT, AND RECINEL OF IGN ISSUES WOULD HAVE TO BE CENTRALLY MANAGED WHICH RECOMPLET WASN'T AN AVAILABLE OPTION.

AS A CAVEAT, HOHEVER, IT SHOULD BE NOTED THAT THE RETICENCE TO LINK ISSUES WAS NEVER WHOLLY ACCEPTED IN CONGRESS. FOR EXAMPLE, CONGRESS LINKED BORDER BROADCASTING AND CONVENTION TAX ISSUES. SULE H WAS NOT TO EXPECT ISSUES TO LEND THEMSELVES TO THE "QUICK FIX", CANADA-US ISSUES HERE LONG-TERM AND LOW-KEY, SLOW TO BE RESOLVED. THIS SIDN'T IMPLY BUREAUCHATIC IMMOBILITY BUT SIMPLY A RECOGNITION THAT

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PARTICULARLY IN THE ABSENCE OF LINKAGE, DRAMATIC OR DECISIVE RESOLUTION OF CONFLICT WAS NOT GOING TO BE AVAILABLE. MANY ISSUES TOOK YEARS TO RESOLVE.

This went together with <u>Rule 5</u>. No public diplomacy. This was one of the cardinal tenets of the Merchant-Heeney report---don't go public on your side of the conflict. Keep the lid on. Talk to each other but not to the press.

RULE 6: NO CENTRAL BUREAUCRATIC CONTROL OVER THE RELATIONSHIP. IT WASN'T REALLY NECESSARY: LINKAGE WAS AVOIDED, THE ISSUES WERE RESOLVED OVER TIME ON THEIR SELF-CONTAINED MERITS, AND DEALT WITH FROM THEIR FUNCTIONAL AND SPECIFIC STANDPOINTS, DIRECTLY AND WITHOUT POLITICAL INTERMEDIATION, OFTEN FROM BUREAU-CRATIC LOCATIONS FAR FROM THE CENTER OF POLITICAL DECISION-MAKING.

<u>Rule 7</u> also followed: There was no "US policy" in Canadian foreign policy, and no "Canadian policy" in the State Department. We each managed separately the functional policies which in the agglomerate added up to the policy toward the other country. But the agglomerate was never really mounted for shape by PARTICULARLY IN THE ABSENCE OF LINKAGE, BRAMATIC OR DECISIVE RESOLUTION OF CONFLICT WAS NOT GOING TO BE AVAILABLE. NAW ISSUES TOOK YEARS TO RESOLVE.

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BULE I ALSO FOLLOWEDI THERE WAS NO "US POLICY" IN CANADIAN FOREIGN POLICY, AND NO "CAMADIAN FOLICY" IN THE STATE DEPARTMENT. WE EACH MARAGED SEPARATELY THE FUNCTIONAL POLICIES WHICH IN THE AGELOMERATE ADDED UP TO THE FOLICY TOWARD THE OTHER COUNTRY. BUT THE AGGLOMERATE WAS HEVEN REALLY MOUNTED FOR SHARE BY POLICY-MAKERS THEY WERE WORKING UNDER THE GENERAL ASSUMPTION THAT IT WASN'T NECESSARY TO WEIGH RESPECTIVE OVERALL PURPOSES OR ADVANTAGES, SINCE TRADE-OFFS WEREN'T PART OF THE TECHNIQUES.

RULE 8 WAS TO LIMIT RECOURSE TO DISCUSSION OR NEGOTIATION AT THE POLITICAL LEVEL, IN FAVOUR OF KEEPING DISCUSSION OF THE ISSUES ON THE OFFICIAL OR EXPERT LEVEL, SINCE A POLITICAL PERSPECTIVE WASN'T IN ITSELF NEEDED TO SHAPE OR DETERMINE RESPECTIVE APPROACHES.

<u>Rule 9</u>: Don'T ROCK THE MULTILATERAL BOAT ON BILATERAL ISSUES, AND DON'T GO AGAINST EACH OTHER MULTILATERALLY ON FOREIGN-POLICY ISSUES. A VARIANT OF NOT "GOING PUBLIC", THIS TACIT UNDERSTANDING ACCEPTED DIVERGENCIES OF POSITION ON FOREIGN POLICY ISSUES BUT WITHIN SELF-IMPOSED LIMITS AND WITHIN A MUTUALLY SUPPORTING FRAMEWORK WHICH DID NOT ALLOW DIRECT CRITICISM OF EACH OTHER.

LASTLY, <u>Rule 10</u>: No <u>reliance</u> on summitry. No US President visited Canada between 1972 and 1981. Summits between the President and Prime Minister of the day took place often in order to set the beacon jointly; rarely to resolve substantive issues.

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BEEN USED ON THE GEORGES RABE BISPUTE

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Well, THOSE WERE THE OLD RULES. SOME STILL APPLY, BUT MANY ARE CHANGING, SOME QUITE MARKEDLY. HERE ARE THE NEW VERSIONS OF THE OLD COMMANDMENTS, AND HERE'S WHY THEY'VE BEEN CHANGING.

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RULE 1: NO INSTITUTIONALIZATION OF THE GENERALLY INFORMAL MECHANISMS FOR MANAGING THE RELATIONSHIP.

NO CHANGE, REALLY; THE RULE STILL APPLIES. COOLNESS TO THE IDEA OF PROMOTING SPECIAL AND SEMI-OFFICIAL CANADA/US COMMITTEES OF PRIVATE CITIZENS AND OF SPECIFIC INTEREST GROUPS, IS STILL CURRENT IN GOVERNMENT, AT LEAST IN CANADA, ON THE GROUNDS THAT SUCH COMMITTEES WOULD WORK IN THE DIRECTION OF TRYING TO BURY LEGITIMATE DIFFERENCES. THE ONE COMMON INSTITUTION PROPOSED IN RECENT YEARS WAS A FISHERIES COUNCIL, INCLUDED IN THE TREATY ON EAST COAST BOUNDARIES, WHICH WAS REJECTED BY THE SENATE. NEED I EMPHASIZE HOW FAR READING THIS INSTITUTIONAL INNOVATION WOULD HAVE BEEN --- THERE WOULD HAVE BEEN JOINT MANAGEMENT OF A COMMON RESOURCE, ANOTHER EXAMPLE, THE IDEA OF A JOINT SCIENTIFIC PEER REVIEW OF THE SCIENTIFIC EVIDENCE ON THE ACID RAIN PHENOMENON HAS BEEN REJECTED BY THE US SIDE.

RULE 2. NO INTERMEDIATION.

PROBABLY MODESTLY CHANGING. ARBITRATION HAS BEEN USED ON THE GEORGES BANK DISPUTE. THE REFERRAL OF WELL, THOSE WERE THE OLD RULES, SOME STILL APPLY, BUT MANY ARE CHANGING, SOME QUITE MARKEDLY. HERE ARE THE NEW VERSIONS OF THE OLD COMMANDMENTS, AND HERE'S WHY THEY'VE BEEN CHANGING.

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RULE 2; NO INTERMEDIATION.

PROBABLY MODESTLY CHANGING. ARBITRATION HAS HEEN USED ON THE BEDRGES BANK DISPUTE. THE REFERRAL OF THIS ISSUE OVER EAST COAST BOUNDARIES TO THE INTERNATIONAL COURT OF JUSTICE IN THE HAGUE IS A FORM OF INTERMEDIATION. SO IS REFERRAL TO THE GATT OF DIFFERENCES OVER SOME ASPECTS OF THE ADMINISTRATION OF OUR FOREIGN INVESTMENT POLICY. PERHAPS WE CAN CONCLUDE THAT THERE IS A GROWING READINESS TO SEE DISPUTES TAKEN TO INTERNATIONAL FORA FOR RESOLUTION; BUT A RELUCTANCE TO USE INTER-MEDIATION OTHERWISE, IN VIEW OF THE GROWING SENSE OF POLITICAL INTERESTS BEING ENGAGED ON RESPECTIVE SIDES OF THE ISSUES.

RULE 3: NO LINKAGE.

Well, Congress Links or is trying to link all the time. I think that while there is no disposition on the part of the respective governments to begin to develop trade-offs between advantages gained on one set of issues against disadvantages on another, such as border broadcasting, or a convention tax, there is a growing sense of each side maintaining an inventory of respective positions of relevance to the overall relationship.

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This issue over last loast soundaries to the International Court of Justice in The Hague is a form of intermediation. So is referral to the GATT of differences over some aspects of the administration of our foreign investment folicy. Perhaps we can conclude that there is a growing readiness to see disputes taken to international fora for resolution; but a reluctance to use inter mediation otherwise, in view of the growing sense of folitical interests being engaged on respective sides of the issues.

RULE 31 NO LINKAGE.

NELL, CONGRESS LINKS OR IS TRYING TO LINK ALL THE TIME. I THINK THAT WHILE THERE IS NO DISPOSITION ON THE PART OF THE RESPECTIVE GOVERNMENTS TO BEGIN TO DEVELOF TRIDE-OFFS BETHERN ADVANTAGES GAINED ON ONE SET OF ISSUES AGAINST DISADVANTAGES ON ANOTHER, SUCH AS BORDER BROADCASTING, OR A CONVENTION TAX, THERE IS A GROWING SENSE OF EACH SIDE MAINTAINER AN INVENTORY OF RESPECTIVE POSITIONS OF RELEVANCE TO THE OVERALL RELATIONSHIP. AGAIN, THIS IS VERY EVIDENT IN THE ADDITUDES OF INDIVIDUAL MEMBERS OF CONGRESS. IF CONGRESS CONTINUES TO EXPAND ITS ROLE IN ACTIVITIES WHICH ENTER INTO RELATIONS BETWEEN OUR COUNTRIES, THE NATURAL RETICENCE TO LINK AMONG THE SPECIFIC ISSUES WILL HAVE TO BE MODERATED.

RULE 4: THERE ARE NO QUICK FIXES.

The rule isn't changed, but the public perception has. As the issues at play are of increasing public impact, there is a need to see swift action to deal with them. Certainly acid rain is of this category. Possibly some of Canada's economic activities as well. This is not to say that the issues can be resolved any faster but it is to acknowledge that both governments have to be seen addressing them As matters of greater urgency.

RULE 5: NO PUBLIC DIPLOMACY, HAS ALSO CHANGED IN CONSEQUENCE.

THE PUBLIC, AT LEAST IN CANADA, DEMANDS INFORMATION AND EXPLANATIONS ON THEIR GOVERNMENT'S ADDITUDES OF INDIVIDUAL MEMBERS OF CONGRESS. IF ADDITUDES OF INDIVIDUAL MEMBERS OF CONGRESS. IF CONGRESS CONTINUES TO EXPAND ITS ROLE IN ACTIVITIES WHICH ENTER INTO RELATIONS BETWEEN OUR COUNTRIES, THE NATURAL RETICENCE TO LINK AMONG THE SPECIFIC ISSUES WILL HAVE TO BE MODERATED.

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EFFORTS TO PURSUE OR DEFEND NATIONAL INTERESTS, GOVERN-MENTS MUST BE VERY CLEARLY SEEN BY THE PUBLIC TO BE ENGAGED IN BILATERAL DISCUSSION AND NEGOTIATION.

SIMULTANEOUSLY, THE CANADIAN SIDE HAS ALSO RECOGNIZED THE VERY REAL NEED TO ADDRESS THE STATE OF PUBLIC OPINION 'IN THE UNITED STATES VIS-A-VIS DEVELOPMENTS IN CANADA AND SOME OF THE CONFLICT AREAS. ON THE ONE HAND, THERE IS NOT MUCH UNDERSTANDING HERE OF CANADIAN MOTIVATIONS. ON THE OTHER, SOME CANADIAN INTERESTS, SUCH AS ON ACID RAIN AND THE ENVIRONMENT, ARE ALREADY THE SUBJECT OF PUBLIC DEBATE IN THIS COUNTRY.

COMPREHENSIVE STRATEGY TO DEVELOP AND STRENGTHEN THE

THERE IS JOINT APPRECIATION THAT THE TWO GOVERNMENTS SHOULD AVOID ESCALATING DISPUTES BY TAKING CONTROVERSY TO THE PRESS. BUT WE MUST AND DO ADDRESS THESE BROADER ISSUES OF PUBLIC INFORMATION MORE ACTIVELY. WE HAVE, FOR EXAMPLE, JUST MADE ALL OUR CONSULATES IN THIS COUNTRY CONSULATES-GENERAL, TO GIVE THEM ALL A HIGHER PUBLIC STATUS AND ACCESS. DIPLOMACY IS NOW VERY PUBLIC----THIS SPEECH IS POSSIBLY AN EXAMPLE.

RULE 6: NO CENTRAL GOVERNMENTAL CONTROL OVER THE RELATIONSHIP. ALSO CHANGED; THOUGH PROBABLY DIFFERENTLY ON EACH SIDE. THE DEVELOPMENTS IN BOTH COUNTRIES HAVE

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There is joint appreciation that the two governments should avoid escalating disputes by taking controversy to the press. But we must and do address these broad issues of public information more actively. We have, for example, just made all our consulates in this country consulates-general, to give them all a higher public status and access. Diplomacy is now very public-

> HILE DI NO CENTRAL GOVERNMENTAL CONTROL OVER THE RELATIONSHIP. ALSO CHANGEDJ THOUGH PROBABLY DIFFERENTLY ON EACH SIDE. THE DEVELOPMENTS IN BOTH COUNTRIES HAVE

REQUIRED PUBLICLY VISIBLE POLICY CONTROL CENTERS. THE GROWING COMPLEXITY OF THE RELATIONSHIP HAS CERTAINLY REQUIRED GREATER COHERENCE IN ITS MANAGEMENT.

IN CANADA, THE KEY EVENT WAS REALLY THE

SO-CALLED "NIXON SHOCK" OF 1971 WHICH SAW THE SUDDEN IMPOSITION OF A DOMESTIC IMPORT SURCHARGE IN THIS COUNTRY AND WHICH KICKED OFF THE DEVELOPMENT IN CANADA OF A POLICY STUDY OF CANADA-US RELATIONS. ULTIMATELY, THAT STUDY CALLED FOR THE "THIRD OPTION" IN THOSE RELATIONS, THAT OF BUILDING "A LONG-TERM COMPREHENSIVE STRATEGY TO DEVELOP AND STRENGTHEN THE CANADIAN ECONOMY AND OTHER ASPECTS OF OUR NATIONAL LIFE AND IN THE PROCESS TO REDUCE THE PRESENT CANADIAN VULNERABILITY", FIRA AND THE NEP ARE IMPORTANT ELEMENTS OF THE BASIC DOMESTIC ECONOMIC STRATEGY CALLED FOR ALONG WITH OUR CONTINUING EFFORTS TO ENRICH OUR RELATIONS WITH OTHER COUNTRIES. TO THE EXTENT THAT THESE POLICIES HAVE RAISED AMERICAN OBJECTIONS, A COHERENT CANADIAN APPROACH HAS BEEN ESSENTIAL AND THE GOVERNMENTAL MACHINERY HAS DEVELOPED FOR THE PURPOSES OF COORDINATION AND CENTRAL MANAGEMENT,

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CARADIAN ECONOMY AND OTHER ASPECTS OF OUR NATIONAL FOR ALONG WITH OUR CONFINUING SPFORTS TO ENRICH OUR THE INCREASING INTEREST OF THE PROVINCES IN SEEING THEIR SPECIFIC INTERESTS REPRESENTED IN RELATIONS WITH THE US HAS ALSO CONTRIBUTED TO THE UPGRADING AND CONSOLIDATION OF POLICY AND OPERATIONAL UNITS IN THE CANADIAN GOVERNMENT DEALING WITH US AFFAIRS.

THE US EXPERIENCE DOES NOT APPEAR TO BE QUITE AS FOCUSSED BUT AN ANALOGOUS SORT OF DEVELOPMENT HAS BEEN TAKING PLACE IN A MORE RANDOM SORT OF WAY. ECONOMIC RELATIONS WITH CANADA ARE BEING SEEN MORE AND MORE AS A FOREIGN POLICY MATTER TO BE MANAGED IN A FOREIGN POLICY WAY, RATHER THAN AS A STRAIGHT PROJECTION OF INTERESTS ON THE DOMESTIC SIDE OF THE MACHINERY OF GOVERNMENT.

ARTICULATING & NATIONAL POSITION ON THE BASIC ISSUES

Special mention should be made here of the roles of the two respective Embassies where activities and policy currents come together for representation. There is now a very great disinclination to see negotiation of contentious issues take place by telephone between respective experts or specialists in areas of major policy concern, in favour of seeing them go through their respective Embassies as part of the course of national representation of interests. THE INCREASING INTEREST OF THE PROVINCES IN SEEING THEIR SPECIFIC INTERESTS REPRESENTED IN RELATIONS WITH THE US HAS ALSO CONTRIBUTED TO THE UPGRADING AND CONSOLIDATION OF POLICY AND OPERATIONAL UNITS IN THE CANADIAN GOVERNMENT DEALING WITH US AFFAIRS.

The US experience does not appear to be ouite as focussed but an analogous sort of development has been taking place in a more random sort of way. Economic relations with Canada are being seen more and more as a foreign policy matter to be managed in a foreign policy way, rather than as a straight projection of interests on the domestic side of the machinery of government.

SPECIAL MENTION SHOULD BE MADE HERE OF THE ROLES OF THE TWO RESPECTIVE EMBASSIES WHERE ACTIVITIES AND POLICY CURRENTS COME TOGETHER FOR REPRESENTATION. THERE IS NOW A VERY GREAT DISINCLINATION TO SEE MEGOTIATED OF CONTENTIOUS ISSUES TAKE PLACE BY TELEPHONE BETHER RESPECTIVE EXPERTS OR SPECIALISTS IN AREAS OF MAJOR POLICK CONCERN. IN FAVOUR OF SEEING THEN GO THROUGH THEIR RESPECTIVE EMBASSIES AF FART OF THE COURSE OF NATIONAL RESPECTIVE EMBASSIES AF FART OF THE COURSE OF NATIONAL <u>Rule 7</u> Held that there was not a "US policy" in Canada, or a "Canada policy" in the US, and that, as I have described above, is definitely no longer the case, at least up there.

RULE 8 HELD THAT BILATERAL NEGOTIATIONS AT THE POLITICAL LEVEL SHOULD BE LIMITED. IT PROBABLY STILL HOLDS TRUE, AT LEAST IN MOST INSTANCES, GIVEN THE CHARACTER AND COMPLEXITY OF THE ISSUES. RULE 9 KEPT US FROM ROCKING THE MULTILATERAL BOAT WITH OUR DIFFERENCES ON BILATERAL OR MULTILATERAL ISSUES. WHILE I THINK THAT THE RULE STILL HAS SOME VALIDITY, THERE ARE DIFFERENT APPROACHES ON SOME ISSUES, SUCH AS NORTH/SOUTH QUESTIONS, DISARMAMENT, CENTRAL AMERIC. LAW OF THE SEA AND OTHERS, WHICH DO COME OUT. IT IS NO LONGER POSSIBLE TO CONDUCT FOREIGN POLICY WITHOUT ARTICULATING A NATIONAL POSITION ON THE BASIC ISSUES OF THE DAY. BUT WE ARE CONSCIOUS OF THE NEED NOT TO UNDERCUT THE OTHER'S POSITIONS AND TO CONSULT AS FULLY AS POSSIBLE AND I THINK THAT ON THE BASIC MULTILATERAL ISSUES WE CONTINUE TO BE MUTUALLY SUPPORTIVE ON THE FUNDAMENTALS. THIS WAS, FOR EXAMPLE, VERY MUCH THE CASE AT THE RECENT CANCUN SUMMIT ON NORTH/SOUTH RELATIONS.

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This is not on occasion as logical a route for the US which has its specific interests at play, often more amenable to unilateral or bilateral reconciliation. Yet, the US seems to be increasingly accepting recourse to multilateral fora, as a way of resolving disputes. Indeed, on the bilateral issue of specific application of the Canadian Foreign Investment Review Act, the US has sought recourse to the GATT, which we do not oppose.

ALL IN ALL, IT WOULD SEEM THAT WE DO HAVE MORE FREQUENT DIVERGENCIES MULTILATERALLY BUT THAT THESE ARE SEEN TO BE NORMAL AND I CAN ASSURE YOU FROM PERSONAL

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THES IS NOT ON OCCASION AS LOGICAL A ROUTE FOR THE US WHICH HAS ITS SPECIFIC INTERESTS AT PLAY, OFTEN MORE AMEMABLE TO UNILATERAL OR BILATERAL RECOMCILIATION. YET, THE US SEEMS TO BE INCREASINGLY ACCEPTING RECOURSE TO MULTILATERAL FORA, AS A WAY OF RESOLVING DISPUTES. INDEED, ON THE SILATERAL ISSUE OF SPECIFIC APPLICATION OF THE CANADIAN FOREIGE INVESTMENT REVIEW ACT, THE US HAS SOUGHT RECOURSE TO THE GATT, WHICH WE DO ROT OPROSE TO

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INVOLVEMENT THAT CANADIANS AT LEAST, MANAGE THESE WITH AS MUCH CONSIDERATION AS POSSIBLE.

THE <u>10th</u> and last Rule was to use Summits sparingly and sometimes almost ceremonially.

This too is changing, in that recourse to Summitry is certainly more frequent and more central to the whole relationship. President Reagan and Prime Minister Trudeau have met five times since the former's inauguration.

THE SUMMITS HAVE AN IMPORTANT ROLE IN SETTING THE POLITICAL CLIMATE FOR THE RELATIONSHIP.

THERE IS ALSO A MANAGEMENT ROLE INVOLVED IN THAT ISSUES ARE BROUGHT TO THE POLITICAL SUMMIT, IF NOT FOR RESOLUTION, AT LEAST FOR REVIEW AND POLITICAL ASSESSMENT OF HOW BEST TO PURSUE THEIR RESOLUTION. PERHAPS THEY BEST SIGNIFY THE CHANGES WHICH HAVE TAKEN PLACE. THEY ARE FRIENDLY AND SUCCESSFUL. BUT THEY ARE ALSO MORE FREQUENT AND MORE HIGHLY CHARGED WITH THE ISSUES.

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THIS TOO IS CHANGING, IN THAT RECOURSE TO SUMMITRY IS CERTAINLY MORE FREQUENT AND MORE CENTRAL TO THE WHOLE RELATIONSHIP, PRESIDENT REAGAN AND PRIME MINISTER TRUDEAU HAVE MET FIVE TIMES SINCE THE FORMER'S INAUGURATION.

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IN FACT, THEY'RE NOT REALLY RULES AT ALL, OF COURSE, BUT TRENDS IN THE WAY OF DOING OUR NATIONS' BUSINESS. THEIR INTEREST TO US IS IN WHAT THEY REVEAL ABOUT HOW THE TWO COUNTRIES VIEW EACH OTHER AND HOW THEY THINK THE PROBLEMS SHOULD BE ADDRESSED. I SEE THE FRAMEWORK OF THE RELATIONSHIP AS HAVING ALTERED A BIT WITH THE TIMES AS A RESULT OF THE GROWING COMPLEXITY OF THE ISSUES, THE DIVERGENCIES OF NATIONAL INTEREST, THE INCREASING NUMBER OF PLAYERS ON BOTH SIDES, THE BREADTH OF THE ISSUES, AND THE ROLE AND EXPECTATIONS OF THE PUBLIC, OR SHOULD I SAY, VARIOUS PUBLICS, INVOLVED IN THE PROBLEMS.

MY PURPOSE IN SKETCHING IT ALL IS MORE THAN ACADEMIC --- IT IS TO PROMOTE UNDERSTANDING OF THESE NATIONAL INTERESTS. IT IS TO PROMOTE ABOVE ALL A SENSE OF THE WHOLE RELATIONSHIP, WHOSE TONE SHOULD BE SET BY A VIEW FROM BOTH SIDES WHICH TAKES ACCOUNT OF THE REALLY ENORMOUS AMOUNT EACH COUNTRY HAS AT STAKE IN ITS RELATIONSHIP WITH THE OTHER, AND ISN'T VULNERABLE TO EACH AND EVERY ACTION, REACTION, AND OVER-REACTION. THE DIFFERENCES BETWEEN US, NATURAL AS THEY ARE, HAVE TO BE KEPT IN THE PERSPECTIVE OF

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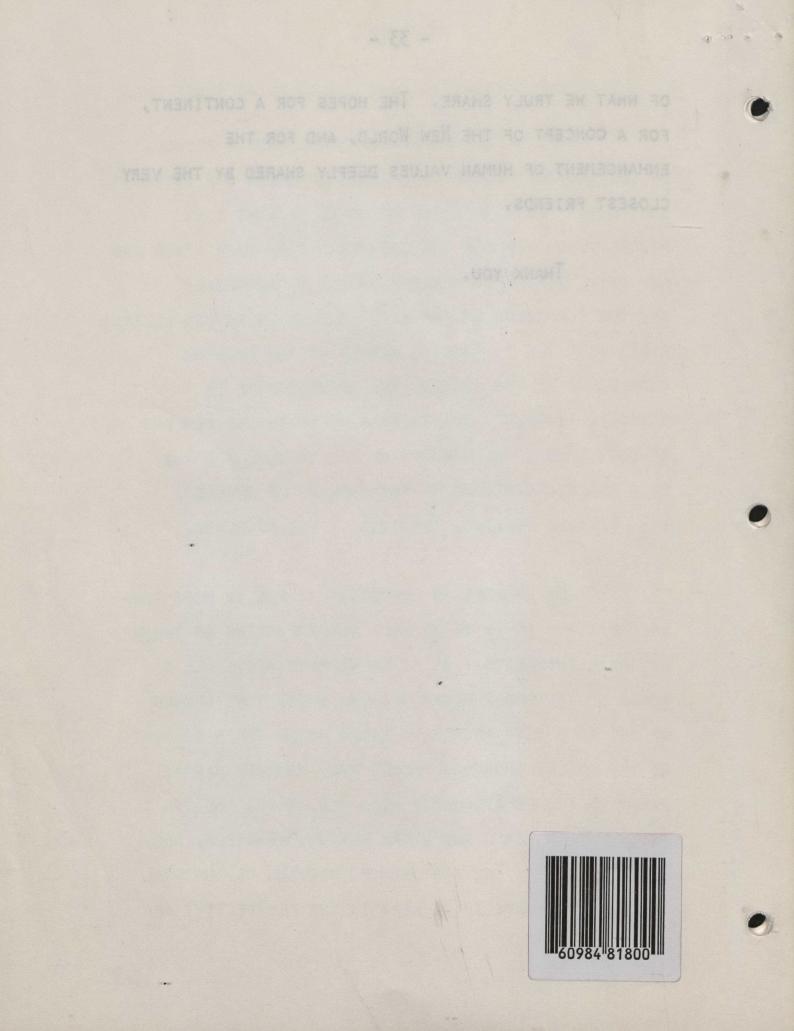
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OF WHAT WE TRULY SHARE. THE HOPES FOR A CONTINENT, FOR A CONCEPT OF THE NEW WORLD, AND FOR THE ENHANCEMENT OF HUMAN VALUES DEEPLY SHARED BY THE VERY CLOSEST FRIENDS.

THANK, YOU.

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