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The · Philatelic · Canadian

A MONTHLY STAMP PAPER

Vol. I.

TORONTO, FEBRUARY, 1897.

No. 3.

MAIL SERVICE IN DENMARK.

The kingdom of Denmark is located in Europe, and together with Norway and Sweden is called Scandinavia. It has an area of 13,784 square miles and a population of 2,000,000 inhabitants.

Up to the year 1653, the postal service in Denmark was in bad condition, but in this year King Christian V reformed the mail service in Denmark, and at that time Norway belonged to Denmark, where his son Ulrich Christian was postmaster. King Christian leased the mail service to a man named Paul Klingenberg for the term of 30 years. Under his administration, the Danish postal service improved, and the income was so large that Klingenbergasked for a prolongation of his contract. King Christian, who at that time was at war against Sweden, needed money, and granted the privilege, and received in return a large loan from the postal lessee.

Klingenberg demanded that until the loan be returned, he and his heirs should remain sole postal lessees. But after a service of 32 years, Klingenberg, on account of financial troubles, asked to be relieved from his contract. Therefore King Christian, on March 14th, 1685, installed the young Count Christian Gyldenlseve as postal lessee, and the King paid 12,000 reichsthaler (1 reigls -Rigs-thaler equal to 40 cents). The reason for this extraordinary generosity on the part of the King being that Count Christian was a mere boy of 11 years, and lived always abroad. The postal

service was only a present to him. But he (or rather the King) authorized the uncle of the young Count, in company with Andreas von Engelberg and Jens Rosenheim, to conduct the mail service.

Shortly before his death, Count Gyldnlseve hired the postal service privilege to postmaster Levete of Copenhagen for 14,000 Rigsdaler per year, but his heirs remained postal lessees.

Postmaster Lercle improved the roads and established more stations in the large territory.

The successor of Count Gyldnlseve was his wife, Countess Dorothea, who took postal matters in her own hand. She installed and dismissed postmasters, and postal contracts were made in her name, although she had able and energetic post-directors. Her assistant was Christian Christoph Erland, who had risen by his own efforts from postal clerk to Postmaster-General. Erland received high privileges from Countess Dorothea, who sent him throughout the land to improve the postal roads and stations.

Under Erland's administration, t'c Danish postal service flourished, and the revenue had increased from 22,000 Rigsdaler (first year) to 28,000 Rigsdaler in the last year of Erland's administration.

Meantime King Frederick IV had surrendered the Urone of Denmark, and on September 22nd, 1703, on her application to be recognized, and installed the Countess Dorochea as Royal Danish Postal Lessee. But the larger increase of work and revenues of the postal service was found of such high value that

the Danish Court concluded to bring it directly under the control of the Crown.

Therefore, arrangements were made with postal lessee, Countess Dorothea, who received 12.000 Rigsdaler cash, and an annual pension for herself and children of 4,000 Rigsdaler.

By decree of February 27th, 1712, King Frederick IV of Denmark declared the postal service of all his lands as royal institutions, and reformed the entire service. A relation of the Gyldenlseve family, Count Frederick Danneskgsld-Samso, was installed as Royal Post-Director-General for Denmark, Iceland and the Danish West Indian Colonies—St. Thomas, St. John, St. Croix. He built new postal stations, opened and improved the postal roads, mail waggons and the postal force of men and horses.

His successor was a relative with the same name. Under his postal administration Denmark issued its first postage stamps in 1851, and became a member of the Universal Postal Union in 1874, in which year, being a very old man, he resigned his Post-Directorship.

Denmark issued further postage stamps for her colonies, Schleswig-Holstein (at that time a colony), 1850, for Danish West Indies in 1855, for Iceland in 1873.

The kingdom of Denmark also had a post office in the republic and free city of Hamburg (Germany) up to the year 1868, in which year this post office had to close its doors, and in 1866 the Danish office in Schleswig-Holstein had to close—by order of Prussia in both cases. It may possibly happen before long that some more of Denmark's colonial post will be supplanted by those of another nation. It has been seriously considered by Uncle Sam to purchase the Danish West Indies for coaling stations for the U.S. Navy.

UNITED STATES MATCH AND MEDICINE STAMPS.

This is certainly no threadbare subject. Very little has been said about match and medicine stamps at any time, pro or con. No one has made any great effort to interest collectors in these greatly neglected articles. Nevertheless they have been objects of no little interest in many quarters during all these years. Hundreds are now stored away in private collections awaiting an awakened interest in this unique class of stamps. If there is anything in propitious signs, they will not remain much longer in idle obscurity. The growing interest in revenue stamps will have a marked effect on match and medicine stamps, and we may certainly expect to see them in very great demand ere the dawn of 1900.

That they have been so long neglected heretofore, is due to a lack of information touching these beautiful and unique stamps. The collector of these stamps has not been concerned as to the interest of others for such stamps. He has gone on collecting in his own quiet way, regardless of what their future values might be. He has not wasted time in arguing the case with collectors in other lines of work. He has believed, and rightly too, that match and medicine stamps would one day be in demand. His hopes are even now being realized. The demand for his hoarded specimens increases and can never grow less.

Mr. Kilbon says some excellent and truthful things anent these stamps in a recent editorial. Among other things, he has this to say: "If any very large number of people begin to want the match and medicine stamps, they will go up with great rapidity, because there is no extensive source of supply." This fact is patent when you remember the way in which these stamps were used—on

bottles, boxes and packages, and these have been destroyed long ago, and the stamps with them. They have not been stored away in old trunks and garrets, as the document stamps. About all the available stock is now in the hands of collectors. Hence it is clear that an increased demand for these stamps which is sure to come sooner or later, means a very remarkable increase in values.

At the present time very many values are obtainable at very low tigures. But the advance is sure to come. The wise collector will not put off buying until to-morrow what he can buy to-day.

Match and medicine stamps are beautiful and attractive. No class of stamps are more so. All the novel shapes, colors, sizes and designs are found among these stamps. We have the Humboldt square stamp, the Centaur rectangular, and the strap-hinge, diamond shaped Jaynes. Don't fail to get a few match and medicine stamps and see how you like them. You will make no mistake in the investment.

S. Estin Minuse.

ADVERTISING.

To sell stamps judiciously, Just advertise auspiciously.

Macanlay says: ""Advertising is to business what oil is to machinery." A mere child knows what oil is to machinery, but how much logic and philosophy it takes to convince some that the first part of the maxim is true. Although we all see that the largest advertisers do the most extensive business, yet it is argued that advertising does not pay.

One misrepresentation of stamps in an advertisement is remembered by customers longer than a hundred correct statements.

Neither good display alone, nor good

language alone, nor good argument alone, makes a good ad. It is the fusion of the three in order to make one complete harmonious whole, that produces the convincing advertisement.

Don't try to make every word in your ad impressive. Remember the best stories have but one climax.

Everything superfluous should be excluded from your ad. The shortest road to the collector's mind is secured by condensing the thought to be expressed into as few words as possible. Too many words are worse than too few.

Advertising is not a lottery. A well written advertisement in a well conducted stamp paper will produce satisfactory results.

It is not necessary that a paper should be in existence a year or more before it becomes a paying medium for advertisers. An advertisement may be inserted in an old paper, along with an army of other ads, and may be, perhaps, lost sight of entirely.

An advertishment in the PHHATELIC CANADIAN is the hortest distance between two words inputed of star productions pockets and the advertising dealer's stock of stamps.

About the poorest class of advertising, in stampdom, as a whole, is that done by philatelic publishers themselves.

Some collectors would rather read pure advertisements than pure reading matter. Then why confine the subject matter of your ad to solid figures, comparisons, etc. Talk to your readers through your ads.

A good stamp ad does more than bring results. It makes money for the advertiser. It is not good advertising to sell 8c registeres for 25c, unless you have some ulterior object to obtain.

Have you noticed that the largest stamp dealers are the largest advertisers Advertising benefits business every time.

RAM'S HORN.

The - Philatelic - Canadian.

WALTER McMAHON, Publisher,

6 Yonge Street Arcade

TORONTO, CAN.

SUBSCRIPTIONS.

United States and Canada, yearly	25c
All other countries, per year	40c
Subscriptions must begin with the current	issue.

ADVERTISING RATES.

Space	1 Mo	3 Mos	6 Mos	1 year
One Inch	\$ 50	\$ 1 25	\$ 2 25	8 4 00
Two Inches	90	2 25	4 00	
Half Column	1 50	4 00	7 00	i. 1
One Column	2 75	7 00	12 50	22 50
One Page	5 00	12 50	22 50	40 00

Unused stamps will be accepted for amounts under one dollar. Larger amounts should be sent by registered letter or money order.

Copy should reach us by the 15th of the month to insure insertion.

We will exchange one or two copies with all philatelic publications.

In the first two numbers of this pubiication, as well as this number, have been somewhat behind time in appearing. There was considerable delay between the time of printing and mailing our first number, the inevitable and necessary result of an application to to the Department for second - class mailing rates. So far we have been unable to catch up with Father Time. Our March number will go to press one week from the time this is placed in the hands of our readers, so that all contributors and advertisers will have to let us have matter intended for insertion immediately upon receipt of this number. Immediate attention to this will be of mutual benefit to us,

WE are in need of some good MSS, and would like to receive a few short articles on interesting subjects, with terms for same. Always enclose a stamp for reply, otherwise rejected MSS, will be consigned to the waste-paper basket.

As will be seen in another column, this paper has been an outer official

organ of the Dominion Philatelic Association. The election of an official organ has resulted in the appointment of this paper to that position by a fair majority. Every Canadian collector should be a member of the D.P.A. The society is now in fine running order and it is hoped renewed interest in it by all Canadian collectors will be the result. Application blanks may be obtained from the Secretary, Mr. A. H. Adams, Whitby, Ont, or from the publisher of this paper.

MESSRS I. E. Weldon and Irving E. Patterson are engaged in a war on paper. Mr. Weldon, in a recent number of the Philatelic Era, so Mr. Patterson says, made some unjust criticisms on some of his actions. While we do not wish to enter into this controversev it would hardly be fair to Mr. Weldon did we not say that our editor was on the Credential Committee at the Convention of the Dominion Philatelic Association, held in September last. and that several of the proxies held by Mr Patterson, were rejected by the Committee on the ground that these proxies had not been signed by the persons whose proxies they purported to be. In several instances, just before the signature, the word "signed" had been written in, followed by the name of the person, written, the Committee thought, by Mr. Patterson, and not by the member whose proxy it pretended to be

A LARGE number have taken advantage of our premium offer, which appeared in last number. Several omitted to enclose the stamped envelope as required. These gentlemen are now probably wondering why they have not received the premium. This will be sent as soon as a stamped and self-directed envelope is forwarded to us. We have decided to leave our premium offer open for at least one month longer, You should take advantage of it.

Dominion Philatelic Association.

ORGANIZED 1892.

SECRETARY'S REPORT.

NEW MEMBERS.

195. Arthur H. Coombs, Simcoe, Ont.

196. W. A. Starnaman, Berlin, Ont. 197. T. H. Caudwell, Brantford, Ont

198. Wm. Caudwell Brantford, Ont.

199. John R. Findlay, Halifax, N.S.

200. Chas. L. McNutt, Knoxville, Tenn.

201. James H. Peckham, Halifax, N.S.

202, W. King, Whitby, Ont.

203. Elmer McDonald, Wallaceburg Ont.

204. S. N. Oughtred, Montreal, Que. 205. S. S. Futcher, Victoria, British Columbia.

206. F. W. Hinds, 2 Kent Terrace, Beaconsfield Road, Deal, Kent, Eng.

APPLICATIONS.

Eben S. Martin, 2624 Dupont Ave., South, Minneapolis, Minn. Refs—A. F. Wicks and J. B. Martin.

Chas. S. Applegath, 177 Market St., Hamilton, Ont. Refs—W. A. Lydiatt and A. H. Adams.

Alph. Nadeau, 314 Joseph Street, Quehec, Que. Refs—R. G. Widdicombe and Charles Bailey.

Jack Thomson, box 255, Quebec, Que. Refs-C. C. Morency and A. H. Adams,

F. O. Judge, box 1119, Quebec, Que. Refs-C. C. Moreney and A. H. Adams.

W. J Cuthbert, 269 Ellice St., Winnipeg, Manitoba, Refs-W. A. Beatty and L. S. Graham.

T W. Robinson, 104 Woodard St., Denison, Texas. Refs — A. F. Wicks and G. W. Moore.

H. Chester, Clifford, Ont. Refs - I. E. Weldon and Walter McMahon.

The above applicants will be admitted to full membership March 20th, provided no objection is filed with the Secretary prior to that date, then as soon as the annual dues are paid, the society certificate of membership will be mailed.

Mr. Charles Bailey finds that he has not time enough to devote to the Exchange Department, owing to the urgency of other business. We are sorry indeed to lose Mr. Bailey so soon especially as he was getting the department into fine shape.

The result of the election of official organ has been handed over to the President, which you will find in his monthly report.

Again we desire the members to send in their dues. Surely all members desire to make our society a prosperous and powerful one. To make it thus, we must have a full treasury. Send us your aid as soon as possible.

New application blanks are being printed. We believe they are far superior to anything the society has used before. A number will be mailed to each Vice-President, and to any body else who will notify me— If you can use any to advantage, drop a line to the secretary.

A. H. ADAMS, WHITBY, ONT.

President's Address.

Fellow Members-

The agitation of some of our members for amalgamation with the Cana-

dian Philatelic Association had the effect of interrupting the regular work of the society. The question of amalgamation has, whether rightly or wrongly, been settled for the present, and it is hoped that every member will now do their utmost in furthering the interests of the society.

I am pleased to report that the ballot for the appointment of a permanent official organ has resulted in election of the PHILATELIC CANADIAN. A regret that the name of the Philatelic Advocate of Berlin, Ont., should have been omitted in the list of nominations published in the official organ, but under the circumstances I do not think that I would be justified in authorizing the holding of another election. The workings of our society have been interferred with of late by the submission of questions of one kind or another to the members, and any more interruptions of this kind would have a very baneful result. It will not be long now until the annual convention, when, if necessary, this matter can be considered.

The constitution of the D.P. A. never has been thoroughly revised. In view of this, I have asked Mr. A. M. Muir-thead, of Halifax, and the secretary, Mr. A. H. Adams, to confer with me in making whatever amendments may be necessary.

Hoping that I shall have the assistance of every member in furthering our cause, I am,

Yours in Philately,

I. E. WELDON.

TORONTO PHILATELIC CLUB.

It is the custom, I believe, for men of prominence in politics, living in Ontario, outside of Toronto, to be a member of one of Toronto's leading political clubs. The object of this is to have a meeting place where men in the

Province may meet the leaders of a kindred political stripe when staying in town for a day or two. If at any time we were to walk into the Albany Club, the leading Conservative Club of Toronto, we would be surprised to find a number of prominent Conservatives from all over Ontario. These gentlemen are spending a few days in town, and while here are making the Albany Club their headquarters.

Would it not be wise to operate the Toronto Philatelic Club according to this plan? There are a great many philatelists throughout Ontario who are in Toronto every week or two. Not being acquainted with our Club or with its members, the visitors scarcely ever see anything of stamps or stamp men during their stay. Every philatelist in Ontario should be a member of the Toronto Philatelic Club. Our dues are low for corresponding members. If you are often in Toronto, would you not like to have some place where you may while away a few hours in the discussion of our hobby? Write the scoretary George A. Lowe 49 Adolaide St. East. To o do, at mer. Members have the use of the Auction, Exchange and Purchasing Departments.

\$155 for \$20

Canada's rarest revenue stamps are Ten, Twenty and Thirty Dollars Law Stamps (1890) of the Province of Quebec and are priced in Actcheson's Standard Catalogue at One Hundred and Fifty-Five Dollars for the set. I have some sets in stock now, and for

Twenty Dollars

you can buy a set. Only in law suits causing large costs were these stamps used, and as they have been obsolete for several years, their value will rise.

Canada Revenues in Approval Books at 75% discount. British Colonies, Canadian, United States postage and revenues, at from 20 to 25 per cent discount.

WM. R. ADAMS, 7 Ann St. TORONTO, Can.

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You are certainly behind the times. Always up to date. For 25 cents you will receive this paper a whole year. (a 30 word exchange notice goes free with every subscription.) Best ad medium out. The N.Y. Phil., is published by two collectors and is not a leave create. tors and is not a house organ.

The NEW YORK PHILATELIST. NEW YORK, CITY. 103 E. 111th Street

300 VARIETIES FOREIGN POSTAGE STAMPS. \$1: 70 foreign revenues. \$1: Coins, Curiosities. Philatelic Literature, Books, Libraries. 12 varieties \$1: Sheef Music, 12 var. \$1: Musical Boxes. -1 to \$100; F untain Gold Pens, \$1.25 to \$2: Magic Tricks, 35c to 6: Cameras. \$1 to 100: Typewriter, 2 to 500; Amnteur Printing Presses, 2.00 to 60.00; Money Registrating Machines. 30.00 to 150.00; Telephone Outfit. 1.00 to 100.00; View Albums, 30c to 5.00; ohotographs, 50c to 1.00; portraits stamn size, 55 for 1.00; the 8th and Tib Book of Mosrs. magic secrets. 1.50; Joker's Cigar Cases, 1.00; Debts collected. 10%. Merchandise, any kind retail, shipped. My price list free for return postage only. Canada paper money or silver accepted. 4% discount.

FREDERICK PHILIPS.

15 First Avenue

NEW YORK, NY.

\$2,915.25

Is the amount realized on our Jan. 30th Auction Sale. Catalogues, with the printed prices, only .5c. Every collector should provide almself with one, as it was the most important sale of the

Our next sale of a fine collection will be in

April. If you are not on our list, and are an auction buyer, send us your address.
Everybody is talking about our new Blank Stamp Album. Have you seen it? Send stamp for a specimen page

Our "Approval Cards" 20c per dozen, are all the rage. You can't get along without them. Stamps solicited for auction.

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different stamps from every quarter of the globe, used and unused, and guar-The price anteed to catalogue over \$4. Money order is One Dollar postpaid or bill, no stamps accepted

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ROP me a postal card for the cheapest price list out. It is full of good stamps at low prices, and will be sent free if you not tion this paper.

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Many, many times have we been asked for an Album devoted to Canadian Revenues. After long consideration one has been issued that is in every way chaste and bound to her appreciated by those who desire to have an Album in which to specially mount the finest stamps ever issued in any purt of the world It has 50 leaves, and a thick cloth cover. FREE—With every Album we give away a Catalogue of Canadian Revenue Stamps, and also a PACKET of Canadian Revenues. Price, Seventy-Five cents, In order to get packet, buy direct from publisher. Album is 8 x 8 inches. Sent postpaid on receipt of price, MCMAHON LTER

COMPARED

With some sheets, mine are as a diamond compared to a piece of paste. They are FINE. It will pay you to send 2c stamp and reference for a trial selection at 25, 331, and 50% discount.

HENRY C. CROWELL. Box 50. GLENVILLE, OHIO,

CASH IS KING____

WE WANT IT.

Here are a few things that might tickle your fancy.

	CANADA.		12½c blue, new 5
1851	3d red, laid	75	NOVA SCOTIA.
1852 1858 1859	3d red wove 3d red, ribbed paper 1c pink 5c red. 10c riolet. 10c red lilac. 121c green	20 1 00 7 3 25 35 25 1 00	1860 1c black, used 3 2c mauve, used 5 5c blue, used 2 10c red, used 1 12½c black, used 1 1c black, used 4
	2c pink	1 00 75	PRINCE EDWARD ISLAND.
1868 1869 1872 1875	Ac black Te brown red 2c green 3c red 6c brown 124c blue 15c violet 1c yellow 10c rose lilac 5c olive green 15c slate	12 12 7 25 15 18 3 40 6	2d, perf 9, used 1 5 1d yellow orange, new 1 2 2d rose, new 15 2d rose, used 30 3d blue, new 15 3d blue, used 6 4d black, new 1 4½d brown, new 1 00 6d green, new 1 20 9d lilac, new 1 20 Cent issues, unused, complete 1 40
1892	20e red	20	NEWFOUNDLAND.
1875	2c orange registration 2c vermilion " 5c yellow green " 5c blue green " BRITISH COLUMBIA.	2 10 5 2	1863 4d lake, new 76 5d reddish brown, new 1 00 6d lake, new 77 1866 2c green, used 6d 10c black, used 1 0c 12c pale brown, used 47
3d bl 2d br	ue, newown, used	50 1 00	13c orange, new o.g 1 00 3c blue, used 20
	NEY' BRUNSWICK.		6c rose, new
1860	2c orange, used	10 06 35	2c green, used 56 3c blue, used 66 5c blue, used 47

Any of the above will be sent by return of mail, postage 3c extra on all orders. We send no stamps on approval, but sell for cash in advance only. Any of the above that prove unsatisfactory, money will be refunded.

We have a 3c envelope of Canada, wove paper, that is open for bids. This envelope is not catalogued.

JOS. P. KENNY,
5 SULLIVAN ST., TORONTO, CAN.

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COLOWATER, MICHIGAN, U.S. A.

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DOT LANGUE BENEFICES WHO

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