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## CONCILIATION THE POLICY.

Nono are so deaf as those who do not wish to hear. It might reasonably be supposed that after the adverse criticisms made against the management of the Toronto Fair about the time that institution was in full blast a few months ago, some attention would be paid to the complaints, an investigation of them made, and, where necessary, refurms effected. This would be the usual course in any other enterprise whicie hundreds of thousands of dollars had been invested, and where the management was in the hands of experienced business men. The compleints against the management of the Industrial were net, new. More than a year ago the dissatisfaction had assur $\cdot$ ed such proportions that one body or class of exhibitors-che manufacturers of agricultural implements, notified the Industrial managers that unless certain changes and inprovements wero uade, they would rot again make their accustumed exhibits. The protest was made in a kindly spirit buv in a decermined naanner, but unfortunately it was treated with contempt, and these Canadinn manufacturors were told that if they declined to exhibit as usual, their places could anu would bo uccupied by American manufacturers. We know the result. This is a specimen of the bad management of the Fair and the bad judgment of its officers. The complaints were general from all classes of manufacturers, aud while sowe improvements were visible at the last Fair, the friction was not abated nor the popularity of it increased. The Toronto papers took up the matter and mude strictures which should have received consideration; visitors from abrond noticed the conditions and wrote regarding them; the citizens of Toronto-the taxpayers who have contributed the necessary funds with which to establish and carry on the Fair, expressed their sentiuents in exceedingly plain language, but all to no purpose. All these protests were as persistently ignored as if ti.e makers of then were exceeding their privileges and were meddling with things which did not concern them. In fact, the Industrial Directors acknowledged no obligation whatever tohear complaints nor to make reforms. Their conceit and self-sufficiency was unbounded, as it had always been and is now. The taxpayers
had niways put up tho necossary monoy wherowith wenrry on the Fair, and tho Direotors had always handiad d. Wo aro not inclinod to withold any praiso duo those gontlomen for the excellent Fairs thoy havo presented year nfter yenrthay deservo all tho kind words that can bo said in this direction, but these successes have mado them vain; thoy arn fentfully allicted with swell hond, and as creatures thay are, in their opinion, greator than tho taxpayers who creatod thoss. A general dosiro now exists to have a Dominion Exhibition, and theno Directors realizn that nonoy is necossary. In the early months of the year this dosire took shapo by the City Council deciding that n couplo of hundred thousand dollars ghould bo dovoted to the ereotion of now buildings in the Fair Grounds and in making improvements incidont thereto, and a by-law was passec: to that effect, which, however, required ratification by the taxpnyers, and a day was named when it should bo voted upon. The necessary publicity given the matter evoked sucha a storan of proter's from all classes a tho community, as to force tho ILdustrial Directors to request the City Council to withdraw the by-lnw, and it was withdrawn. It would not do to have tho measure defeated. Without the money the buildings could not be orected, and without the buildings a Dominion Exhibition was an impassibility. In this dilemma it might naturally bo supposed that the Industrial Directors would turn their sitention to ren.oving the causes of complaint and to conciliating the vexed taxpasers, but they did no such thing. At this juncture they secured the backing of the Canadian Manufacturers' Association, and that organization is now actively ongaged in trying to induce the Toronto taxpayers to vote the hurdred thousand dollars required for tis now buildinge, and to persuade the Dominion Government to give a like amount, the expectation being tiat the Ontario Government will do likewise. It might also naturally le supposed that the Manufacturers' Association, when espou:ing the cause of the Industrial, would do what the Industrial Directors had not done, endenvar to remove th: callses of complaint and to conciliats the taxpayers, but it is not working along that line, at least not to any visible extent. Many nice speecles are made at luacheons and banquets, and delegations wait upon the Government, and that seems to be the extent of the efforts of the Association.
In addition to its other involvements, the Iudustrial Directors seem to havo arrived at a misunderstanding with the Toronto Trades and Labor Council, an element which should be conciliated as an influential integer of the taxpaying conmunity. There thould never havo been any friction in that direction, and when friction appeared efforts towards conciliation would have been more in order than antagonism or indifference. Why srould there be any spirit of antagonism exhibited having reference to the Industrial? A house divided against itself cannot stand. But the Directors as well as the Manufacturers' Association, while realizing that the good-will of the taxpayers is absolutely essential to the realization of a Dominion Exhibition, ignore the fact that serious friction and dissatigfaction existe, and do ubsolutely nothing to remove it. It seems that the intiwasy betweon the two organizations is of such a character as to unake the backer bliud to the faults of the principal. The Industrial Directors should recognize the fact that the Manufacturers' Association can only sssist in extricating the

Exhibition from its difficulties, and the way to do it is by conciliating the taxpayers. Lop off the mouldoring branches, infuse new blood and brains, and give the manufacturers as fair a show in tho manggement as is accorded to the agricultural interests, else good-bye Toronto Fair.

## WORKNEN'S CONPENSATION FOR INJURIES ACT.

Therc is not a manufacturer in Ontario who is not interested in the legislation rectatly enacted into law in this Province baving reference to what is usually known as the Compensation for Injuries Act. At the time the matter was under discussion in the Legislature it was stated by the Premier that that Act was based upon the Act which had then passed the British Parliament, which would be followed as closely as circumstunces would permit. It is thereforo a matter oi much interest to observe the working of the British Act in that country.

In a recent number of the London Lancet is an articie by Dr. Albert Benthall, in which be criticizes the working of the Act; and it will not bo disputed that medical men are well qualified to observe the operation of a law which rests upon estimates of bodily injury. Dr. Benthall, however, discusses the question on a wider ground as touching the rights of the citizen and the welfare of the country, and appeals to medical men to use their influence to obtain such alterations in the Act as will make it beneficial only, not bazardous and pernicious. He says the Act involves "a question of national importance which will influence the fortanes of the people for many years to come;" that it has been brought by the judges "to its present position of a veritable dauger to the community for the reason that as it is impossible to obtain justice in the interpretation of it ; ensployers are obliged to pay doubtiul and suspicious claims rather than incur heavy law costs resulting in haphazard judgments," and that as to the bearing of it upon the class for whose benefit it was instituted "it puts a premium on malingering, and has a demotalizing effect upon large numbers of workmen." According to Dr. Benthall, it is in the construction thrit has been put by the courts regarding accidents with disease complications that the great danger lies. The difficulty of assessing damages in the cases of injuries that might be intensified by :onstitutional defects vere anticipated in framing the Act, in that medical referees were provide $i$ for to assist the judges in determining the nature and extent of any alleged disability; but it is remarkable that in the adjudication of such cases, with singular unanimity medical aid has been dispensed with. Dr. Benthall points out that even good all-round graduates in medicine and surgery, who have had unexceptionable training and extensive experience, often find it necessary to call in specialists when difficult cases occur in practice. But the judges have, as the Freuch say, taken their courage in both hands, and nothing in the medical or surgical way has hitherto come aniss to them. They have rushed in where practitioners of recoynized abiiity would walk diffidently, and have proceeded to deliver a succession of happy-go-lucky verdicts "upon medical questions tho points of which they are quite unable to apprecinte"" The position will be more fully grasped after reading some short notices of cases which the judicial cobblers have not hesitated to pronounce judgment in, as collected and set forth by Dr. Benthall:

A workman in the course of his employment held a natter for a hammerman to strike. The flater turned and his hand was jarred. Two days afterwards guut at peared in the hand, and the medical attendant stated tha the man had gouty diathesis, and had had several previour attacks of gout in this same hand. Tho Court of Appeal held that the employer was liable, Lord Justice Collins going out of his way to explain that under this Act employers were liable just in the same way as railway companies were, where negligence way proved-that is, they have to pay heavily for a slight injury to a weakly person when the same injury would not, ferbaps, have affected a heulthy one.
A bruiso in the shin producing in a workman suffering from albuminuria, prolonged ulceration, was held to render the employer liable.

A workman engaged as a bricklayer alleged that by touching a broken incandescent electric-light be had sustained a sliock that produced permanent disability. The hospital surgeons stated that they had not heard of any accident, but had treated the man for peripheral neuritis of alcoholic origin. The man was an typical chronic alcoholic, and it was explained by medical and electrical experts that 100 ampere current could not cause the disability. The county.court judge remarked, "Oh, but they kill people by electricity," and he could not be made to see the difference between 100 -ampere current working at a pressure of under 100 volts and of a current at a voltage of 3,000 . He was asked to fecl the current of an identical lamp to the one in question, bat he declined and a warded the workman $£ 1$ a week for life.

A workman sulfering from cancer of the bladder, for which an operation had been performed, died after a further operation in the groin. Although cancer was the cause of death it was alleged that the man had accidentally wrenched his leg at a time between the two operations, and a "fatal" claim was made on the employer.

A workman with varicose veins of long standing in both legs had an accident producing a slight sprnin of one ankle. When all objective signs of this sprain had disappeared ho said he could not work ns his veins were much worse. Although two medical men who had watched the case all through refuted this, and although the workman did not produce any medical evidence in support of his statement, the county-court judge a warded him half wages for life.

Employers have also been held to be liable in cases of phthisis where an alleged strain had been said to produce hemorrhage; in cases of diabetes when gangrens had appeared after a trivial injury, and in cases of old age when senile gangrene had appeared after a bruise of a foot. Numberless cases have also occurred whero county-court judges have disregarded the medical evidence sltogether, and have made awards in favor of workmen who were absolutely not in any way disabled.

## Alluding to this matter The Textile Mercury says:

It should be borne in mind that these decisions not only saddle hapless employers with the consequences of disease, whether inherited or acquired, and of constitutioual weakness, but thai they load industry with the maintenanco of men who hav- : okken down their health through dissipation as well as drink-providing always, in the blessed legal phrase, that ra accident is proved to the unskilled satisfaction of a judge. The chronic alcoholic can live an idlo lifo for the remainder of his dnye ns the result of an unverified electric shock, and we may take it that if he had bean suffering from syphilis he would have been compensated just the same. A caice of the latter kind occurred in a Lancashire mill last year, the emplogers being successfully victimized.

## THE TORONTO INDOSTRIAL EXHIBITION

 ASSOCIATION.On the occasion of the reecnt visit to Toronto of Sir Wilfrid Laurier, Premier of Canadm, a deputation from the Canadian Manafncturcrs' Association, headed by the president,
waited upon Sir Wilfrid, advucating a govermment grant of $\$ 100,000$ in aid of the proposed Dominion Exl:ibition in 1901. The pricsipal speakers were Messrs. P. W. Ellis and W. K. McNuught, other members of the Association also taking part in the appeal. Sir Wilfrid received tho depatation with much cordiality, endorsed the iden of the exhibition and took the matter into his serious consideration. The argoments advanced were cogent and should produce the desired result provided the anticipations and hopes of the speakers and those whom they represented, particularly the Industrial Exhibition Association, regarding that feature of the proposed Exhibition looking to the construction of a num ber of new buildings for the housing of manufactures, the exhibition of machinery in motion, etc., could be realized. The Dominion Government have had this matter before them before, and it is well to keep it before them; and there should not be a shadow of doubt regarding a liberal appro priation being made whenever it, can be shown that the necessary buildings in the Fair Grounds were in course of construction. If this could be assured, the Dominion grant would quickls be made. No wooder, then, that Sir Wilfrid, while endursing the idea, should deeline to commit the Government to a project the success of which depends primarily, upon the construction of these new buildings.
It appears that the Industrial Board depend very largely upon the assistance of the Cunadian Manufacturers' Associn tion in working up a sentiment that will result in the sppropriation of the necessary funds, without which there would be no Doninion Exhibition next gear, and the Association are doing much in that direction, but to our mind the exertions being put forth camot be successful until the prejudices and objections which have been so forsibly adranced within the past year against the bad management of the Industrial have been removed. In the earlier part of this year the city council had been persuaded to formulate a by-law to be subanitted to the voters, appropriating a large sum of money for the erection of the desired buildings in the Fair Grounds, but before the arrival of the day for voting thereon, so much opposition to the Fair manngenent had been developed in the communit; that the Fiir directors requested and obtained the withdrawal of $i t$, and that is the situation at this time. At a complimentary luncheon tendered by the Fair managers when the Exhibition was in progress in September, to some of the officere of the Canndian Manufacturers' Associntion, one of the chief speakers, Mr. McNaught, who appeared in the dual capacity of a vice-president of the Industrial Association and a representative of the Manufac turers' Association, speaking of the entire unfitness of certain buildings on the Fair Grounds for the purposes for which they mere erecied, stated that if the Exhibition received $\$ 180,000$ or $\$ 200,000$ from the city they would have buildings that would be up-to-date, and the manufacturers would make the finest exhibit over shown in Canadn. He was positive that in no other way could the resources of the country be shown. Mr. P. W. Ellis, president of the Manufncturers' Association, said that the members of his Associntion, knew that the Exhibition, like any other business venture, mast either go forward or backward-it could not stand still; that it must have assistance. He believed that the Dominion Government would suppiement a grant mado bs the city, and the Exhibition should be fortified by the grod-will and
tangible co operation of the taxpayers of Torunco. The inference from these remarks is that the Exhmbion aust have money and plenty of it, to be supplied by the city; and that it could not be obtuined from that source without the goodwill and tangible co operation of the taxpayers, and undoubtedly this is the correct view.
It is to be supposed, then, that this being the view of the Manufactarers' Association, the most active and persistemt element engaged in assisting the Exhibition Association, it would have encquired into the causes for dissatisfaction with the management of the Exhitation, and, as its best friend, have counseiled such changes as were absolutely necessary to gain the good-will and tangible co operation of the taxpayers. Speeches at free lunches and banquets do not generally attract much attention or carry much influence, and while no one doubts the expressions of good-will, and desire for success, on the part of the Manufacturers Association, we have failed to observe that it or any of its oflicers have ever suggested that to obtain the good will and material assistance of Toronto, some radical reforms must be made in the Exhibition management. We hear of no suggestions irom Mr. MoNaught or Mr. Ellis to the effect that some very worthy industries are over represented, while others are inadequately represented. It was told Sir Wilfrid, at the interview alluded to, that the Manufacturers' Association represented wealth to the value of a hundred milhon dollars, and yet all these manufacturers and their wealth, are represented in the Industrial Association by only five members and two directors, while the Toronto District Electoral Sosicty, whose only reason for existence as far as we know, is to make a display oi flowers once a year to which an admission fee is charged, is represented by uwelve inembers, five of whom are directors. The growing of chrysanthemums, while interesting to many, is not an important Canadian industry, and not to be compared with the hundred "million dollars investment in manufacturing industries, yet we fail to notice that either Mr. McNaught, Mr. Ellis or the Manufacturers' Associntion have ever protested to the Exhibition directors against the ridiculous over representation of one industry or the under representation of the other. We fail to notice that Mr. MeNaught, ne chicf representative of the Manufncturers' Association, has demanded of Mr. MicNaught, as vice-president of the Industrial Exhibition, that the several important guilds of manufacturers of which he has knowledze, be represented, not only in the Association, but in the directorate ilso. Why is it that, considering the existing prejudice ngainst the manngement of the Fair, the Mnnufacturers' Association, as the best friend of the Industrial, does not point out the inevitable collapse of it unless some chanjes are made in this direction? The Association, as representing the manufacturers of Canada, cannot afford to quictly acquiesce in the existing condition. Why not, ns they should do, advise the Exhibition Board that, as Mr. Ellis pointed out, something should be done to allay the dissatisfaction existing in the community and make the taxparers friends of the Exhibition by meeting their views as regards the management of it Why not demand that if the manufacturerss are to be conciliated and made friends of the Exhibition, they have ndequats representation on the Industrial Boardi It is evident that a majority of the Board are so conceited as to think that no improvements are
possible and no changes sliculd tee made; and it luoks ans if the Manufucturery' Association, some of them, entertain the same iden. The result of clinging to this idea will be that the taxpayers of Toronto will reject every by-law that may be presented looking to giving any money whatever to the Exhibition to be expended by men in whose management of it they have no confidence. Uniess there is a radical change there will be no money voted by the people, and, therefore no money grant by the Dominion Government. As Sir John Thompson said on a certain oceasion, the mouldering branches should be cut atway. 'The Manufacturers' Associntion should insist upon the reform or else, in self respect, withdraw its support.

## PRERERENTIAL RECIPROCITY.

A writer in the British and Soutl: African Export Gazelte is indignant at the idea that Great Britain should endure the unfriendiness of other nations, white at the same time her commercial inarkets are thrown open to foe and friend alike, giving her enemies a greater freedon than they enjoy in their own markets; and his comments run as follows:
John Bull had a little general shop, away over the surging foam ; and he stocked it well with a thousand wares from his wholesale stores at Home.
Then Hans and Jacques and the rest of them, observing that shop thrived well, cried: "Is there on earth a likelier place where our goods we can push and sell?"

And John, he being an easy man, allowed them to have their way, though there were not wanting those who said, that he'd live to rue that day.
Now the manager John liad left in charge of that shop across the sea was false to his firm, and boasted loud "This place now belongs to me."
So John called his sons from his other shops, and went o'er the rolling main, to thrash the bold and rebellious one, and to get his own again.
Then Hans and Jacques and the rest of them, being jealous of John, you see, sent help to the traitor and smiled to think how harnssed poor John would be.
At each knock-down of our' sturdy friend, and as he touched Mother Earti, how Hans and Jacques and the rest of them, laughed long in their uncurbed mirth!
But John was never deterred by a inll, and once he had taken his stand, the "mill" went on to the final mund when he got the upper hand.
Then Hans and Jacques and the rest of then looked glum at the big knock-out; but they thought: "John Ball is an casy man, he'll forgive us without doubt.
"We will cringe a while to bis old-world pride, and he'll bow us in once more; then we'll undersell nim and oust his goods, as we did the time before".
But the sons of Join from the other shops, when they saw the way things stood, crind, "These have thrarted while we have helped, for are we not yours by blood?
"So a preferemial tariff, please, 'tween the family let there be," and although John Bull is an easy man, wo shall secwhat we shall sec!

## EDITORIAL NOTES

Following is the agrecment between manufncturers of, dealers in and ngents, for farm implemento, threshers, windmills, wagons, plows and carriages, adopted ai a meeting held in Wimipeg, on May 19 last ?:-

We, the undersigned manufacturers, jobbers, dealers and agente, agree each with the other, and which agreement is to remain in force for a period of not less than five years, not to exhibit, nor allow to be exhibited, any of the implements,
thresherw, wiudmills, plows, wagons, sieighs, cutters, carringes, or my implements used on a farm not herein specified, matufactured or sold by us, whether sold outright or sold ou commission, at any fair held in the Provincs of Manitoba or North-West Territories; and the agents will be restricted to exhibit their guods in their wareruoms or sample rooms only, and not on the street or market places. This agreement not w be binding unless signed by all manufacturers and jobbers, or their authorized and recognized representatives, now resident or operating the territory referred to herein.

The Chincse are a near appronch to consistent protectionists. They object to foreign trade because they think the importation of goods from abroad deprives their uwn people of a chance to work. For the same reason they oppose the introduction of railmays. Such innovations have had co make headway agninst the belief that they would throw a great number of carriers, nessengers and porters out of work. On the same ground they object to the intreduction of improved wanufacturing machinery.-The Toronto Globe.
The population of China is said to be about four hundred anillion souls, and wo do not want any of them in Canada. They constitute an element which will not, cannot assimilate with our people. Their civilization and methods of living seems to suit them, and if they are happier as they are than they would be by the introduction of the ideus of the balance of the world, why shoald they be disturbed by having railronds and things crammed down their throate. If the masses there, millions of them, would be deprived of their chance to work by the intruduction of railroads, they would have ether to fiad other employment or migrate. If they can find mo other employment, and if they cannot migrate, in what respect would their condition be bettered by the introduction of railroads? If they are happier and better off without railroads than they would be with them, why force railronds upon them?
Protection has built up the industry of making pianofortes and orgnans for the home market and for export. In 1ESI, 270 hands were emploged in and around Toronto under his policy. In 1900, 1,201 were employed. The new Liberals promise to destroy protection to Canadian Industry. Sir Wiffid Laurier pronounces protection a curse, and declares that iree trade is his goal. Sir Richard Cartwright announces that he will cut off protection by the head or by the tail-he cares not which. Do not permit the enemies of honest industry longer to threasen its future-The Mail and Enpire.
The new Libernls, according to our esteemed contemporary, promise to destroy protection to Canadian industry, and so does Hon. Hugh John Mracdouald, who hopes to be Finance Minister in Sir Charles Tupper's Government. Sir Wilfrid Laurier pronounces protection a curse, according to the sane authority, and so does Hon. Hugh Joln, who tells his constituents that if he is elected to represent them in the next Dominion Parliament, he will do all he can to cradicate protection to one of the most valuable of our industrics. Frec trade seems to be the goal of Hon. Hugh John also. Sir Richard Cartwright announces, so the Mail and Empire says, that he will cut off protection by the head or tail-he cures not which, and Hon. Hugh Jobu promises the same thing.

The number of members in the United Slates House of Representatives is three hundred and fifty-seven, or ono to every one hundred and seveaty-four thousand of popuistion In Great Britain there is a member of pariament for each
fifty-seven thousund. Germany sends one representative for each one hundred thousand, Italy one for each fifty-seven thousand, and France one for each sixty-seven thousand. According to the recent cense3 of the United Stutes, each representative in Congress will stand fur two hundred and ten thousand of the population, unless, as has been suggested, the number of representatives be increased to four hundred and thirty, which would allow one menber for each one hundred and seventy four thousand, as at present. In Canada we have two hundred and thirteen members of Parliament, or one for about each twenty-five thousand of the population. In comparison with other countries Canada is very snuch over.governed. The number of our representatives might very advantageously be reduced be fifty per cent., both in the Federal and Provincial Houses.-Toronto World.

Respectfully dedicated to the Toronto Industrial Exhibition Association:-

Wo don't beliovo in kicking
It is not apt to bring us peace,
But the wheel that squeaks the loudest
Is the one that gets the grease.

The following are the revised figures of exports to Great Britain of Canadian produce for the year ending Jane 30, 1900:-

| Mines | S193,686 |
| :---: | :---: |
| Fisheri | 4,071,136 |
| Forest | 15,035,411 |
| Animals and th | 50,530.439 |
| Agriculturo. | 21,669,982 |
| Manufacturers | 5,534,193 |
| Miszellancous . | 35,864 |
| Total | 397,452,710 |

The total exports for the same period were :-

| Bine | S14,301,62 |
| :---: | :---: |
| Ficheric | 11,355.141 |
| Forastry | 30,340,759 |
| Animals and th | 57,041,699 |
| Agriculture | 38,355,753 |
| Mianafactures. | 14,325,232 |
| Niscellancous | 665,304 |
| Total | S167,015,516 |

In a poem entitled "Opportunity," the late United States Senator Ingalls wrote:-

Master oi human destinies am I!
Fame, lore and fortune on my fooksteps mait.
Cities and ficlds I walk; I penctrato
Deserts and scas semote, nud, passing by
Horel, and mart, and $\mu x \operatorname{lace}$, soon or lato
I knock, unbidden, once at every gate.
If sleoping, wako ; if feasting, riso beforo
I turn aras. at is the heur of fate,
And they who follow mo reach erery stato
Miortals desiro, and conquer every foo
Save death; but those who doubt or hesitate,

- Comdemned to failure, penury, and woe,

Scek mo in rain, and uselessly implore.
I answer not, and I return no more.

The Mail nad Empire keeps the following words promjnent!? bofora its readers in every issuo:-

One policy ; one country ; one Empire; one flag.
The one country sentiment is right, the one Empire sentiment is.right, and the onc tlay sentiment is right, and in'these the whole of Canada is agreed. But who are the truthful exputients of tha "one policy" to which allusion is made. Is it Sir Charles Tupper who stands up for tariff protection, or Hon. Hugh John Macdonald, who declares that one of the most valuable industries of Canada shall be denuded of every vestage of protection if he is able to do the trick. Hugh John is willing to go bact on his political friends if by so doing he can win a seat in the House of Commons.

A neeting of the Toronto Gardeners' and Florists' Association was held in this city a few days ngo at which arrangements were made for the annual chrysanthemum show to be held next week. This is the latest graft upon the Toronto Industrial Exhibition Association, a part of which it became last year. It was alloted two members, one of which was forthwith placed upon the Board of Directors. We hear of no protests being made by cither of the two directors representing the Canadian Manufacturers' Association against this stuffing proctess in the interests of the Toronto District Electoral Society.

The American Correspondence School of Textiles, New Bedford, Mass., of which C. P. Brooks is director, has sent us their 1900-1901 catalogue having reference to that institution, which is a textile school education by mail. Among the advantages offered by this school are : the student carns and learns at the same time; it is a vailable wherever resident; the lessons are brought to the student at any address until the course is completed; position retained while obtaining educntion; fees smail; instruction simple, etc. Industrial education is the important question, and no workman, foreman or manager can possibly be proficient in his occupation without it.
"South America as a Field for Enterprise," is a brochure sent us by The South American Journal of 9 New Broad Strect, London, E.C. It contains many important facts about the trado resources and business opportunites in South and Central America and Mexico, with tables of monegs, weights and measures in those countries, postal guide, ece.

The Shirt and Collar Manufacturera' Association of Canada in convention in Montreallast week adopted the following resolution: "That the present Government having seen fit to take away irom the shirt and collar manufacturers of Canadn the protection they had in their several lines of manufacture, notwithstanding the protests of this association, of members of Parlianuent, and of the press of Canada, and having since refused to grant any measure of relicf from the injustice inflicted upon the shirt and collar industry, which injustice affects about eight thousnud working people and a vast amount of capital, we, the Shirt and Collar Mnnnfacturers' Association of Canada, hercby put on accord our unqualified condennation of the action of the Government in connection with our respective wanufactures, and declare that the Guvernment of the day is unworthy of the support of this nssociation and of its inembers."

# THE CANADIAN MANUFAGTURER 

Devoted to the Development of Canadian Trade, Foreign and Domestic.

## THE INTERNATIONAL BUREAU OF COMMERCE

## - OE OAINADA . .

In connection with The Canadian Marnfacturer, works to attain this end.


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## CAPTAINS OF INDUSTRY.


#### Abstract

The following lteme of information, whichiare clacelhod under the tislo "Capiains of industry," relats) to mattore that are of spoclal interost to ovory advortisor n these paget, and to evory concern in Canadia intorestod. In any manufacturing induetry whatever, this interet extending to eupply hocsos also.

If a now manufacturing ontorpriso of any kind is bolnge startad, or an oloctric lighting piant enstituted, or an olectric ralifoad, or a tetephono, or a tolograph ilino ls boinc constructod: or a saw mill, a woolon, cotton, or knitting mill; or if any industrial establishment has been destroyod by fire with a probability of ita boing mabulit, oue friands should understand that possibly thoro may bo somothing in tho ovent for thom. Do you catch on to tho idoa?

The etartine of any such concern moansa demand for somo aort of machinos machinory, or suppllos, such as steam engines and bollore, sinafing; pulfoys, polt. ing, lubricanty, machinory supplies, wood or iron working machincry, ventiacine and drying apparatus; pumps, valvas, packlnt, dynamos, motore, wiro, arc and Incandescent iamps, and an Infinito varioty of oloctrical supplics, chomicals, acide. alkalies, ofc. lt is woll worth tho while of overy reader of tho Canadian Manufac turor to closeiy inspoct all itoms unter tho head of Captains of industry.


The Harris, Campbell Boyden Furniture Co., Ottara, has been incorporated with a capital stock of $\$ 70,000$, to manufac. ture furniture, etc. The provisional directors include R. P. Harris, Thos. Campbell, Jos. Boyden and H.C. DIonk, all of Ottaka.
Mr. John S. Moore, proprietor of the Dominion Gas Moter Works, London, Ont., manufacturers of gas meters, meter provers, station meter drums, ete., inform us that extensive alterations are now boing made in his present promises prior to building larger works. Thess changes will onable the employment of an additicnal number of Forkmen to tho present staff, necessa:y to kuep up with orders, the pressure of lato requiring working overtime. New tools and machinery are being introduced, including a large power press for stamping. Mr. Mooro has recently installed in his works a Goldio \& McCulloch woll known "Model" gas eagine, with which ho is well pleased. He reports business as being exceedingly good throughout the country. Mr. Moore established this buainess in Canada in 1879. In addition to making the complete meter he supplies the trado with the various parts and movements, elc.
The James Cooper MIg. Co., Montreal, has increased its capital to $\$ 500,000$.

Ar Otrawa deputation representing the Motropolitan Elc tric Co., waiter upon the Untario Cromn Lands Commissioner last weel to urge their claims for a charter to derelop the water-power of the Ottama River at Britannia, a few miles above the capital.

Tha Thorold Pulp Co., Thorold, Ont., has been incorporated with a cepital stock
of $\$ 30,000$, to manufacture noud pulp, otc. The provisional directoss include $\mathrm{E} . \mathrm{H}$ Morris and E. E. Rowe, both of Warsaw, N.Y., and W. N. Davidge of Ningara Falls, N.Y.

A deputation from Niagara and Grimshy, headed by Warden Evans of Lincoln county, waited upon the Ontario Government last week and aeked a charter to build an olec tric railway from Niagara to Queenston, and another branch from Niagara to Port Dal. housic. Tho distance is twenty miles.
L. Sapery, Esy., of the Syracuso Smelting Works, manufacturers of babbit matal and solder, Columbia phosphor tin, phosphior bronze ingots, douhlo refined spelter, etc., Montreal, nad Syrasuse, N.Y., has just returned from Europe. where he secured n number of orders both in England and France for tho company's colobrated Babbit motals, Columbin phosyhor tins, etc., which will bo filled from the Montreal works. We are informed that the works of this company, both in Montrosl and Syracuse, are being oporated to their iull capacity.
The Cameron-Dunn Mfg. Co., Strathroy, Ont., has been incorporated with a capital stack of $\$ 40,000$ to manufacture mikes. scythes, pumps, etc. The provisional direc tors includo J. W. Cameron and T. U. Dunn, both of Strathroy, and J. D. Strumbert. Torontó.
E. B. Thompsnn, Esq., the Custom House broker, 39 Yongo St., Toronto, directs the attention of importers of forcign merchandise to the conveniences he offers those Who do not resido in this city in taking charge of their goods, paying all froight, express and custom chrrges, and formard-
ing samo to destinntion without dolay. Those interested should communicate with him at above.
Fire at IXarrowsmith, Ont., near Kingston, on Octubor 23, dostroyed W. J. Shit. ley's grain elevator and 4,000 bushels of grain.
Tho Eloctrical Construction Co., London, Ont., are asking for tenders for the erection of a now factory. It is the intention to have a three-story building, 40 by 100 feet.
The capacity of the Queen's University, at Kingaton, Ont., is to be macreaged by the addition of a ners Arts and Science building to cost $\$ 50,000$.
Mr. Collingwood Schroiber, Deputy Ministor of Railmays and Canals, has just mado an inspection of the work on the canaly from Prescontt to Cornwall. The whole of the fourteen-foot waterway from Montreal to the west will be completed this fall. Thers only remains a small portion of the work under Contractor Davis at the west end of the Galopa Canal tw be finished, Messrs. Larkin \& Connolly having completed their work on the eastern end of this canal. The Gilbert Dredsing Co. will also completo their work in the Galops Channel this scason. In the Rapido Plat Canal, Weddell \& Cu. aro doing somo dredging work, in order to make tho bend at Mariatown Point moro casily navigated by the larger steamers. This will rot be completed till next season. Tenders aro being called for some improvements at the upper ond of this canal. The Canada Construction Co. need only about three weeks more for their work on the Farran's Point Canal. Additional improvoments are baing made at the upper entrance to the Cornwall Canal by dredging the entrance wider. This work will also continue next ycar.
The work of oxploring tho pulp-ruod rasources of the Province of Ontario that was begun last spring has been carried on during the summer and early fall with considerable dispatch, and of the ten parties of surveyors sent out, two or threu have alrendy made preliminary reports. Thess parties have been working in the territory beyond what is known as the Height of Land, that is to shy, to the northrard of the ridgo dividing the watershed of tho St. Lawronce from that of tho streams which flow into Hudson's Bay. Their preliminary reports indicato that the commonly accepted idea that the pulpwood resources of that portion of the province aro practically inexhaustible is correct. Thero is any quantity of apruco

## INGERSOLL-SERGEANT ROCK Dri||S

wood in the northorn portion of the province, and there are many watorfalls from which power may be deyoloped, but trumsportation fajilities will havo to be provided bofore a pulp or paper industry can bo built up in that section of the province. It will bo gratifying to Camadians to know that their resources in tho way of pulp wood in that portion of Ontario have nut been oferestimated. -The I'uper Mill.
The big Westinghouse olectric gonerators at the power house at Ningara Falls, Ont, were set in motion a fow days ago. Their eapacity of trausmissiou is 30,000 horse power. This extraordinary dovelopment of Niagara Falls power it going to be the means of bringing a number of manufacturers to that place. All the immense wido heavy leathor belts are oi Canadian manufacture, and wore furnishod by Sadler if Haworth, of Montreal and Toronto. Thoy are said to be the largest of the kind in that part of the country, and are a credit to the makers. There are several forty-four inches wide, some trenty four inches wide, and a number of smaller belts, eact about 100 feet long. Thoussinds of horse-power are now waiting for sale to al! those who will come and locato here, and take ad:antage of cheap power.
Mr. Mitchell, a mining engineer of To. ronto, has recontly been working on a copper mine located on the property of Mr. John A. Carscallon, near Flinton. Mr. Mitchell is backed by Gooderham of Worts, Toronto, and it is understood that he has made a very favorable report to them, and that thoy have mado a very liberal offer to Mr. Carscallen. The shaft is dowa eighteen feet, and is about eight feet square. A building has been erected over it, and a steam drial put in. This property promises to be one of the best paying in this section, -Tweed, Onr., News.
Messrs. Rogers \& Thylor, Montreal, have been swarded the contract for doublo tracking the Grand Trunk Railway from Hamilton to Niagara Falls, Ont. The work will cost about $\$ 500,000$.

Tellier, Rothwoll \& Co., L'Original, Que., have purchased a boiler from Cowan \& Co., Galt, Ont.
The Algoma Central Railmay is to be continued up to James Bay.

Cowan is Co., Galt, Ont., have shipped a rip saw table to $R$. Whitelaw, of Woodstock, Ont.

East Toronto, Ont., will shortly call for tenders for an olectric lighting phant.
A corporation entitled la Compagnie Electriquo do Rimouski has been formed at St. Gurmain do Rimouski, Que., with a capital of $\$ 100,000$ to furmah water and olectric power; etc., for factoriès.

Cayuga, Unt., is to purchase tho local olectric lughtimg plant and purchase a now dynamo.

Tho St. Thomas, Ont., Street Railway Co. has increased its capital stock from $\$ 100,000$ to $\$ 2 \overline{5} 0,000$ and is to build an extension of its system to Port Stanloy.

The "Cape Breton Tramway \& Electric Co., with a capital of $\$ 500,000$, 18 to build an electric railway in Sydnoy, N.S. Lines to Glace Bay, Sydney Mines, and North Sydnoy are contemplated.

Cowpor Bros., Thamesford, Ont., aro intstalling a power foed rip saw manufactured by Cowan \& Co., Gelt.
Tho Sarnia, Ont., Streot Railway Co. proposes to convert ats systom from horse to olectric powor.
The Ontario Wind Engino \& Pumpl Co., Toronto, manufacturors of the Canadian airmotor, havo beon favored with an order for four irrigation airmoters complete for tho British Govormment. This is not the first machinery of this character that thoy have supplied to Her Majesty's Governinent. The others have proved so satisfactory that this order is only a natural consequence.
The Hayden Piano Co., of Montreal, are placing a largo jointer built by Cowan is Co., Galt, Ont.
Cowan \& Co., of Galt, Ont., have supplied a large planer and matcher to the Prince Edward Island Railway Co., at Charlottetown, P.E.I.
F. N. Pimlins. President.

Geo. HI. OlaEy Ind, Sec-Treas.

MONTREAL, - CANADA.


RALLWAY FEEDER and TROLLEY WIRE

Rubber-Covered, Magnet, Office and Annunciator Wires.


A romarkable discovery in thu ore from the Vonus mine ias boon annuunced, whon it was stated that uranium had been found to exist in paying quantitios. Eranium is an olemont of the chromiun group, und is reduced as a hosvy, hard, nickel-white motal, which is quite pormanent. Its yollow oxide is used to impart to glass a dolicato greonish-yellow tint, which is accompanied by a strong floresconco. and tho market value is $\$ 6$ per pound. A well-known l'oronts analyst reports that the percentage of uranium is .31 , aml experments are now boing made to dotermine if the rare metal can be saved. In this evont the Vonus property will rssume an entirely now com-plexion.-Rossland, B.C., Miner.

Cowan \& Co., of Galt, Ont., are shipping a planer and matcher and twelve-inch jointor to Roch Polletier, of St. Aimo, Que.

Regarding the works of tho Canadian Portland Coment Co., at Marlbank, near Perth, Ont., which wore recently dostroyed by fre, the company have decided to rebuild on a much more extonsive scalo than before and will have capacity to turn out 1,000 barrols of cement per day.

When Canada has her branch of the Royal Mint thers will be four colonial branches, as there are alrendy three in Australia. Thnso at Melbourne and Sydney were established about forty years ago, but that at Ferth, Westorn Australia, mas completed in 1898. These branches are directly under the control of the Imperial nuthorities, but receive an annual grant each from the colony in which they are located, any surplus of revenue boing returned to tho Colonial Treasury. The grants from each colony are $£ 20,000$ annually, but in 1898 the surplus returned in the caso of the Melbourno
branch whis over $£ 8,000$. In 189! theso branches coined as much gold as did the Royal Mint, a largo dimand boing mado from South Africa oh account of tho appr. 3ch of war. In 1899 the Royal Mmit coined for Canada the militia medals, ovor two millior copper, three millior five-cont pieces, and $1,212,000$ ton-com pieces. There are also mints at Calcutta nad Bombay.

Mr. Carl Lind $\theta$, who is giving special attention to maclines for producing liguid air, describes in the journal of tho Association of German Engineors, a furmace designed by Mr. Hempel for an ingenisus application of this substance. The furnace is intended to burn low-class fuels, such as lignite and peat. The combustion is mitensified by turning the gaseous mixture obtained by ovaporating liquid air on the fire Nitrogen is first set free, after which there remains a gas containing at least fifty por cent. of oxygen. The price of this gascous mixture is said not to exceed eighty-one cente for 1,000 cubic feet.
Corran \& Co., Galt, Ont., have recently shipped a seventy-fivn h.p. engine and bniler to the Rusthern Milling Co., Haguo, N.W.T:

A good instance of the enormous growth and importance of the electro-chemical industry in the United States is afforded by the huge power plant of the St. Tawrence Power Co., at Messena Springs, N.Y. This installation will take advantage of an extremely curions configuration of the country, whereby the S:. Lawrence River is nearly fifty feet higher than ono of its tributaries, the Grass River, which is only three miles distant. A canal cut across this short stretch of country would give one of the best
water-powers in the world, and no less than 100,000 horse power, or three times that gonerated in tho great plant at Nisgrira, will be produced. All of this gigantio power will bo used on tho spot in electrolytio processes for the manufacture of calcium carbido, bleaching powdor, alksli, eto.
" 2,500 Witnesses" is the suggostive titlo of a fifty-gix page production of the advertising departmont of the B. F. Sturtevant Co., Boston, Mass.," being, as announced in the sub-title, "A list of buildings and sundry steamships wheroin tho Sturterant system or apparatus has been installed for the purposos of ventilation and heating." "Iho introduction contains this statement: "Some evidence is usually demanded by the prospective purchaser as to the oxtont and success of the application of the article or system under consideration. Printed testimonala, no matter what their tenor, aro always more or less questionable as to their character. But a comprehensive list of purchasers and users, to each and overyone of whom the inquirsr is at porfect liberty to apply for information, forcibly presents, by its very nambers, tho most indisputable evidence of widespread adoption, and provides the best possible upportunity for searching inquiry as to success. Such is the list which follows. Theso names are the most emphatic, and, in fact, the only witnesses that this company desires so present as evidence of the successful operation of the Sturtevant system and apparatus."

The Magnolia Metal Co., Now York, have sent us a very convonient desk ruler, upon which is inscribed some of tho many purposes to which Magnolia Metal is put, the addresses of their branch oflices being slso given.

## W. A. FI,HMINJG \& CO.



When writing to Advortigers kindly montion The Canadian Manufacturer.

# CRUSHERS-ROLLS 

 Roll Jaw Fine Crushers Reduce Large Rocks at once to Gravel and Sand. Centrifugal Rolls. Cost half and do shree times as much as Common Rolls of equal dimensions, and do finer work.SEMD FOR CIRCULAR.

STURTEVANT MILL CO., 104 Clayton St., BOSTON, MASS.
influences duo to election times in the United States, the books of the company ovidence an increasing activity along their various lines. Owing to press of work in their ongine department, for instance, thoy have been compelled to rusi night and day in that branch of their work to enable thom to keep up rith orders.

Messrs. Cowan \& Co., Galt, Ont., through their Montreal branch, which is in charge of Mr. W. N. Fisher, have recently inade sales as follows : -In Montreal : H. R. Ives \& Co., buzz planer and band saw ; Tellier © Rothwell, soap manufacturers, boiler; La France et Fils, boiler; Hayden Prain Co., buzz planer; Hansel \& Blean, three wrood-working machines; St. Louis de Mile End: Deaf and Dumb Institute, porier mortiser. St. Felix, Que. : J. B. Porrier, cupola blower. St. Aime, Que.: two woodwurking machines. Cornwall, Unt.. Wm. Langevin, boiler and engino for flour mill.
The William Sutton Compound Co., Toronto, have sent us a circular having reference to the polishing compound manufactured by them for use in polishing machinery, plates, etc. In it we are told of the quickness with ahich the compound will doits work, and the abiding quality and brilliancy
of the polish. All the polishos made by this concern are compounded in their own laboratory, and no acids or any other ingredients sre used that will injure the finest plate.
Cowan \& Co., of Galt, Ont., are shipping to the Canada Veneor Lumher Co., Londen, Ont., a combined double rip and cross cut 38 F , gang rip eat table and a special mitre machine.

## Dominion Oil Cloth Co. (Lrmitsd) <br> Manufacturers of

OIL-CLOTHS | of Evary |
| :---: |
| Doscriptio |

Floor Oil-Cloth, Table Oil-Cloth, Carriage Oil-Cloth. Enamellea Oil-Cloth, Stair Oil-Cloth, etc. Office and Worke
Cor. 3t. Oatherine and Parthonale 8te MONTREAL QUO.

## BLACK IS BLACK

Extria C is our best grade. We cannot make anything better than the best. You cannot buy anything better, try where you will. When you buy, see that our Trade Mark and grade are stamped on it and quality will be there.

D. K. McLAREN<br>mfr. "GENUINE OAK" BĖLTITG

88 Bay St., TORONTO
Factory, MONTREAL


Manuiscturers of
Cotton, Jute, Homp and Flax,
Twincs and Cordago,
Will Bandingemnd Driving Ropes.
8eino Twine, Haminocks, Toninis.
ino
Grickine, Hammand Fin Nets
Cotton Ropo net Giothos imoe plough Lines, otc.
HUTCHISON, SHURLY \& DERRETT,
1078 Bloor 8t. WOst, TORONTO.

## ONE AGENT ONLY IN EACH TOWN W ANTED <br> WRITE US FOR PARTICULARS ABOUT



## "PERFECTION"

## OPPORTUNITIES FOR TRADE.


#### Abstract

Tho folfowlng enquirlos havo hoon rocolvod at sho officos of tizo High Commisilonor of Canada In London, and of tho Canadian soction of tho imporlal Instituto, London, England.

NOTE, -Those who may wish to corrospond with any of theso onquirers card obtain the namee and addroasos by applying to Titi CANADIAN MANUFAOTURER, Toronto. No chargo for giving Infspmation. Whan writing rafor to tho numarale opposite the ondwirios.


345. A Glasgov merchant and manufac- good firm requiring a Camadan representaturer's agent is open to represent a Can- tive. Is fully in wouch with the juwelry adian wood-puly factory.
346. A Scutch firm manufacturing stable fittings, manhole corers, gully traps, gratings, etc., deaire to havo agents in Canada to take up their class of work. trade in tho Dominion, and can offer excellent reference.
347. A Canadian firm manufacturing mdiators and boilers, desires to be placed in 350 . Caundian firms desiring to be roprecomnunication with a responsible firm in'sented in South Africa can be furnished with Grat Britain who would introduce their the name of an ageat who is leaving Iundon goods.
348. An importer of considerable quantities of maplo inanufactured mino floor boards and blocka asks for names of Canadian shippers of these goods.
349. A gentleman who is retiring from the manageme an in in and Con and ilver-piate business in, for waguns which they are prepared to Canada, wishes to take up the agency of a, export to the United Kingdom.

Cape Colony. -The Cape of Good Hupe Guvernment Gazette pubhshes some statistics showing the value of the inports into and exports from Cape Colony for the eight months ended August 31, 1900, as compared with the corresponding period of 1899. The following table shows the imports of the principal and other artucles into the Colony duriug the periods above mentioned :-

| Articles. | Eifht Monthr onded Aukust 31, 1599. | Fight Monthr ended August 31, 1900. |
| :---: | :---: | :---: |
| Provisions of all kinds-(Includes butter, cheese, coffee, confectionery, meats, rice, sugar, tea, etc. | £1,217,86? | £1,534,971 |
| Corn, etc.-(Flour, maize, oats, wheat). . . . . . . . . . . . . | 432,796 | 789,834 |
| Textile goods- |  |  |
| Cotton manufactures. | 702,596 | 554,863 |
| Linen " | 32,655 | 54,522 |
| Woolen " | 290,732 | 181, 549 |
| Haberdashery and millinery | 792,077 | 672,872 |
| Apparel (includes hats)..... | 0333.303 | 425,313 |
| Leather and leather manufacturers (includes saddlery and harness). | 417,565 | 408,093 |
| Metals and manufacturers (includes machinery). | 1,046,781 | 413,945 |
| All other articles of merchandise....... . . . . . . | 4,516,858 | 4,175,065 |
| Tutal merchandise | 9,913,230 | 9.271,537 |
| Articles imported for the Colonial Government | 654,741 | 603,153 |
| Specio . . | 1,263,464 | 2,215,671 |
| Grand total. | £11,831,435 | £12,090,351 |

## "Capitol"Cylinder "RENOWN" ENGINE "ATLANTIC" RED 

## RELIABLE WELL-KNOWN BRANDS.

## P.LL ORDERS PROMPTLY FILLED

 THE…352. Enquiry has boen received from Montranl. Canada, for names of British makors of sheot glass for pictures from whom quotations are desired.
3ū3. An Ontario lumber company ask for names of parties who wish to handie woodware manufacturod in Canada.
353. The natnes of some English firms exporting noveltios, and of a fer good atationory houses are asked for by an Ontario correspondent.

Great Britala.-Tho number of apphications made to the Board of Trade for electrio lighting, prozisional nrdera, during the past joar was 111, the largeat in any year excopt 1883 and 1890 . Of theso, fiftynino were made by local authorities and forty-nine by twenty-seven companies or persons. The city of Leeds is to borrow £510,500 for electric lighting and power extensions ; Leith is to borrow $£ 20,000$ for electric lighting extensions, and the towns of Nelson, Weat Bromwich and Wigan aro to borrow $£ 2,500, £ 10,000$ and $£ 16,000$ respectively fur the same purpose.
Further details are now available regarding the plans of the London Tramways, Limited, for the construction of a system of electric tramways in and around London. It is proposed to construct twenty-three miles of additional tramways in Surrey, twenty miles in Middleses and twenty miles in the county of London. The existing system is to be extended to St. Pancres, Marglebone and Fulham in the county of London, and north to Willesden and Southall and west to Sunburs. The lines in Surrey and Middlesex counties are to form an olaborate system, furnishing intercommunication for nearly twenty towne and cities. Extensions are proposed to the Glasgow tramways, amounting in the aggregate to trenty miles of singlo track.
The British trade returns for Soptamber, 1900, show an increaso as compared with the corresponding period of 1899 in the value of the imports from foreign countries and British possessions, and in the exports of British and Irish produce and manufactures, but a decrease in the exports of foreign and Colonial merchandise.

## "Quality Talks"

## In Electrical Work.

The fact that we have installed, and are installing electrical equipments for the foremost concerns of the country, should convince you that our work is of the best and our prices close.

Among our customers are :-
M\&́nzio. Turnor \& Co...........Toronto. McLaughin Carringe Works. Oshaira. Mall Job Printing Co., Ltd.....Toronto. Brodio Wooien Mills. ..........Hespeler.

Always pleased to quate prices.

Tho imports for Soptomber, 1000, woro valued at $£ 41,232,852$, as compared with £38,721,079 for September, 1890, an increase of $£ 2,511,773$, or 6.0 per cent., and the exports nmounted in valuo to $£ 28,990$. 095 , as ngainst $£ 27,03 \overline{5}, 364$ in Soptembor, $1899-$ an increase of $£ 1,9 \overline{5} 4,731$. T' 10 eגports of British and Irish produco and manufnctures alone were valued at $£ 24$, 659,811 in Septembor, 1900 , and $£ 22,374$, . 807 in Soptomber, 1899-an increase of $£ 2,135,004$, or 9.7 per cent. The value of foreign and Colonial merchandise oxported in September, 1900, shows a decreaso as compared with September, 1890, of £230,273 or 4.9 per cent.
Taking the import trade for the nine months ended September, 1900 , as compared with the similar period of 1899-the net intcrease in value is $£ 23,168,252$, the principal decreases being under the categorics of animals, living (for food), chomicals, dye stuffs and tanning substances, and tobacco. The exports for the nine months ended Septem ber, 1900, show a not increase as compared with the samo period of 1893 of $£ 24,120$, 558 , tho only decrase being under the hading of auimals. living (£005,618). The value of the exports of foreign and Colonial merchandise shows a decrease of $£ 620,297$.
Mr. Halstead, U.S. Consul in Birmingham, says:
The ice habit is making rapid progress in Great Britain, due largely to the incessant clamor for ice in hotels and public places by the thousands of traveling Americans. Not long ago, the attendants of public places in England, There nearly everything except ice was provided, would bo insulting if one complained becauso ice could not be had. Today, all first-class places have a fow small
lumps sirimming in n glass dish, and you pick these out with sugar tongs; and in country inns and oven in sscond-class public houser thoy apologize for not having it. Though fow salvons and restaurants havo rofrigeratora, nany private residences now own them; and thore would bo far moro genoral use of ice if companios wero oryanized to distribute it from house to house. As it is, one must secure it almost by favor from the fishmonger.
All the American refrigerators in atock in Enghand by consignment or otherwise aro suld yuickly. Pruperly handled, there is good opportunity in England for refrigerator manufacturors.

Cold storage is a growing business, and largo brewers are putting in oxtensive cold storage machinery plants; but American manufacturers in this line are not in evidenco.
How much enjoyment England has yot to get out of ice may bo understood from the fact that she uses only 450,000 tons a year London taking 160,000 of this.
The Houghton-lo-Spring and District Trammay, which socured Board of Trade orders at the last seesion of Parliament, is soon to be begun. This enterprise is being promoted by the United Kingdom Tramway \& Light Railmay Electrical Syndicato. Tho Engineer is Mr. D. Balfour of Nercastle. It is stated that probably the necessary ironwork for the line will have to be secured abroad as English concerns are too crowded with orders to promiso delivery with the promptness desired.
The town council of Folkeston is to seek Parliamentary permission to construct and operate a system of electric tramways, costing, it is estimated, about $£ 95,000$.

I'ho Morsey Railway Co., of Liverpool, is considering the conversion of its byntom of electric traction. The line is four males lung, including the Brokenhead tunnol, and the traflic is vory henvy. The ostimated cost is about $£ 300,000$. It is reported that the Wirral 'l'ramways Co., wheh operntes a short horse railway in Liverpuol, wall also convort its systom to eloctricty, porhaps formung a joint line with that of the Mersey Co.

Gembiny.-A very usoful index to the opportunities for exporting machmory to Germany is furnished by the official statoment as to tho classes of machinery that are oxported and imported in greatest quantities. The exports of the following exceed the imports: Sowing machines, agricultural machines, browery, refining, electric, weaving and line slafting machinery, pumps, hoisting, rolling, carding and four milling machinory, sary mills, paper mills, steam ongines and boilers, turbines, ventilaters for factories, steam hanmers, machinery for punching and citting motals, locomntives and automobiles. The imports of the following exceeded the oxports. Machinery for cotton spinning, wool compressors, blasting machines, machine tools and typerriters. The first mentioned come chiefly from Great Britain, the noxt two from Belgium, and the last, together with cash registers, from the United States, almost ozclusively.
The expert of musical instruments from Germany amounted in the year 1899 to 3,776 tons with a value of $£ 51,769$, compared with 3,909 tons with a value of $£ 60,161$ in 1898. The past year, therefure, shows a decrease of 133 tons or 3.4 per cent. as to the quantity, and a decrease in value of

## COWAN \& CO., - galt, ont. <br> Manufacturcrs of



IMPROVED DOUELE TENONINE MACHINE.
When writing to Advertisers kindly mention Ter Canadian Manufacturer.
$£ 8,3{ }^{2} 2$ or 14 por cent. The cause of this rotrogression seems to bo the constantly decreasing export to tho United States.
H. M. Consul-General at Berlin notes that, sinco January, 1890, mochanical musical instruments, which were formeriy included under the heading "musical instruments," have a special lino for themselves in the Customs Tariff, so that it is now easy to beo in which branch fluctuations of export and import take place. The principal market is still the United Kingdom, which takes 881 tons, or 23.3 per cont.
The United Kingdom and her colonios are the best market for Germnn pianos. Of the ontire export of 11,863 tons in 1890, 4,889 tons went to tho United Kingdom ; to British South Africa, 1.970; to India, 70 tons; and to Australia, 2,216 tons. This has led to British taste being predominant in the ormamentation of the piano case. As a genere! rule, the old classical style is preforred.

Russin.-In the report of H.M. ConsulGeneral at Udessa, it is stated that the demand for agricultural machinery is increas. ing each season in the district of Theodosia, and during last spring about fifteen sets of steam threshing machines were sold, most of which were supplied by German makers. Hitherto this kind of machinery has been supplied almost entirely by British makers, as those of German make were not suited to the country, but during the last tro years German makers havo boen altering and copying those of the British makers, and in order to push their machines on the market have sold them some what cheaper. Binders and reapers of American make are also being introduced, and a fair business has been done in this hind of machinery. The
manual delivery reaper of Russian make is still, howover, most in demand.
Tho demand for agricultural machinery is agents. Fow important wholesalo houses incroasing oach season in tho district around, thero have takon up Camadan lines ns yot, Odessa. English trado is reported to be on, most of the trade mquites comung only the decline, while the Germans are gaining, from comminsion merchants, who seem ground rapidly. American binders and chiolly to wish to get lues of goods in wheh reapors aro being introduced successfully in, Camadians would havo to competo with the region, and there aro oppurtunitios to other importers. Mr. Larke ndvises that greatly extend trade in other lines of agri- $\mid$ Canadian exportors combine to establish an cultural machinery and implomonts.

Tho British Vico-Consul at Sovastopol, ote. In this way expenso will bo saved reports that American, German and Belgian, and the trade will be in the hands of men manufacturers are driving English gouds uut, who will be even more anxtous to extend it of that market altogether, dealers no longer, stocking in the highor priced English lines, at all.

Russta-Finlasd. - According to the Commercinl and Industrial Gazette of St. Petershurg, the railway administration of Finland is making the followng additions to its rolling stock - 12 passenge: locomotives, 20 goods locomotives, 200 closed goods wagons, 200 open goods truck, 16 steam ongines, $\overline{0} 0$ passenger coachos, 20 guard's vans, 15 luggage vans, 2 gas genoratug machines.

Australasia.-Mr. J. S. Larke, Government agent at Syduey, Now South Wales, has sent a trade report to the department a phe Portland Coment Works are orecting of Trade and Commerce, which says that loy, South Wales. Mr. Matthew Rogers is the reason of the uncertainty of tariff legislation, manager.
pending the coufederation of all the colonios The Sydney \& Suburban Hydraulic trade has been somewhat norvous. It is, Power Co. aro building extensive addations now clear that the federated colonies will to their plant on Hay St., Sydney, N.S.W. not be sble to determine thoir tariff until New machinery will be required.
1902, and in the meantimo Sydney will be a The Now Zealand Glass Co. has just been free port. This will be a good opportunity, organized at Auckland, N.Z., with a capital
 cans for fitut presurbing, ote.
Machino shops in Now /ealand are working nught and day to keop up with thoir orders, but buyo:s aro none tho less boing forced to go abrond.

Tho Public Works Committes of tho Hubart, Thamana, caty council has rucommended the purchase of tho folluring ma-
chinary. ono twunty-tiva horse-puwer engine with hoilor, uno twenty inch by nino inch blenne crusher, uno circular stunu crushor of half-inch metnl, and ono olevatur.

Tho Launceston, Thasmania, city council aro to purchase olectric light motors at a cost of $\pm 550$.

An clectric tramway is prujected fur Boulder City, West Australin.

## The Diamond Machine Screw Co. Limited, Toronto <br> MANUFAOTURERS OF MACHINE SCREWS and MILLED WORK

## OF EVERY DESCRIPTION



This Clock is nilnpted for six or twelve stalons. ned tho keys are all difforent. ranging
 shito rime Detectore, which mark elther by holes or an pharesion on the dial, beling the same for all siations.
For circulars, prices and further luformantion adaros:
A. NANZ \& CD. 1 Boom No. 45. Graham NEW YORK
This Clook received the First Prize at World's Fair

## GARFIELD OIL COMPANY

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## Zanzzibar Mni-rust Paint

NEVER BLISTERS. NEVER CRACKS. NEVER PEELS.OFF.<br>Somo who use It :



IIrritc for Prices and Booklet, "A BTUDY IN BLACK."


An electric tramway comnecting Molbuarno with a number of suburban towns is projected. According to tho estimates fur uished it will cust aluut $£(00.000$.

Qt fitiablanib. - A commumication has beon received from tha IBrishane Chamber of Cummercu enclusing a nutification from the Secretary of tho Brishano Husjital to the effect that tho Committeo of that Hospital arè contomplating tho introduction of steam machinery in tho departments of the laundry and hitchen, and the installation of a hot water supply and possibly tho electric light. Any communicarion on this subject may be sent direct to tho Secrotary of tho Brisbano Hospital, or through the Secretary of the Brisbane Chamber of Commerce.

Socth Arbica.- Plat inurmal conditions in Sunch dirica will sumb be restured is certain now that the residents of Johannesburg, Protoria, Bulawayo, Mafoling and other important contres are being allowed to return on showing proof of identity. English exports to South Africa for the month of August amounted to $£ 728, \overline{0} 47$, as compured with $£ 058,296$ for July. Statistics regardiong American exports to Sisuth Africa aro not available for so recent a date, but for thu last month on which returns have been issued the exports were $£ 314,152$, as comprred with $£ 257,412$ for the correspondiug month a year ago, s gain of $£ 50,742$, or 23.5 per cent.

A commission has been appointed to imquire into the validity of every concession granted by the late South African Republic. The commission bogan its sittings October 1 , and will include in the scope of its inquiries, manufacturing, importing, trading, banking, railvay, tramway, water and lighting concessionas.
The Indwe Railway, Colliery $\mathbb{E}$ Land Co., Capu Colony, aro soon to expend a considerable sum on now machinery.
The directors of tho Wanderer gold mine, Rhodesia, are contemplating the purchases of a dry-crushing and cyanide plant; also of three high-pressure water-tube boilers.
A large pumping plant will soon be ordered for the Primroso gold mine, Rhodesis.

Orders will soon bo given for a $\overline{0}$-8tamp battory for the Camperdown gold mine, Rhodesia, and for a complote milling plant for tho Doomsday gold mino Rhodesia.
The Alice Proprietary gold mines, Rhodesia, is soon to purchase additional hauling engines and enges to avoid the rehandling of ore, together with considerable other mining equipment.
'Ihe T'oun Council of Indwe, Cape Colony, are contomplating the ruising of a loan of $\$ 25,000$ for the establishment of a water supply and other improvements.
limong the items comprised in the oxtensive scheme of harbor mprovoments are $£ 168,463$ for cranes and other sppliances, etc., at Table Bay; $£ 126,798$ for facilities for handling coal, including railways, railway cranes, clectric lighting, roads, etc. ; snd $£ 20,000$ for udditional trucks, special 9 -ton curriurs, atc., fur Purt Elicabuth, and $£ 3,000$ for: additional locomotives. As already stated, the total amount to be exponded is $£ 1,291,000$, and impruvenants are cunteni plated not only at Tablo Bay and Port Elizaboth, but at East London and Mossel Thay.
Tho Maritzburg Town Council have decided to havo tho proposed electric tram. ways at that placo built and opurated by tho municipality. The feed wires aro to be
partly overhoad and partly underground, and the cars, a number of which havo already boen ordered, are to be doubledeckors, with roofs evor the upper deck. This type may prove to be the one generally adopted in South africa. l'ower for the now system will be supplied from tho existing electric light plant. Particulars rogaiding tramway equipment may bo obtaned of the Borough Electric Fingineor, Maritzburg, Natal.
The Ladysmith Town Council have seleoted olcetricity as the lighting medium for the town und specifications for a suitable plant are now invited.
T'onders wero recontly invited by the lendiug Rand mines for tifteen 69.ton locomotives and 200 trucks. The entire order amounts to over $£ 160,0,00$.
In connection with the purchase of the Indwe Colliery line an oxtension is soon to be begun, carrying the line from Indwe to Rivorside Station, between 283 and 330 miles according to route selected, and the cost will be about $£ 7,000$ per mile.
New buildings to the value of about $£ 200,000$ are in course oi erection at Maritzburg, Natal.

Mrexico. - The following concessions for manufacturing have recently been granted to parties proposing to erect plants at

Monteroy, in the state of Nuovo Lson ; Sre. Mondirichagn and Trovino, capital $\$ 100,000$, clothing; Sr. Jose Mnguoza, capital $\$ 126$. 000 , bricke, G. F. Muhan, captril $\$ 20,000$, brass foundry; Srs. Farios ic Padilla, capital 810,000 , bteam laundry ; Vincento Farrara and associntes, capithil $\$ 10,000,000$, steel rulling mill; Juan R. Suare\%, capital \$70.000, voulon mill; Antomo V. Hornandez, capital $\$ 20,000$, flour mill; Munchoca, Sanchoz \& Montemnyor, capital $\$ 30,000$, last factory ; G. J. II. Goohlor and associates, $\$ 40 \overline{0}, 000$, stoel plant.
The British Vice.Consul at Monteroy points out in a recent ropors that Monterey is a largo mining and manufacturmy contre, but the aupply of mining and manufacturing tcols is singularly deficient. The romedy, which has beon repeatedly suggested, is that noveral British wholesale houses should combine to establish a general warehouse in a central lucality, which would be well supplied with all such articlos as are required in mining, agriculture, smelting, manufacturing, etc., under the management of a competent man having had special experience in these lines. Until some such method be adopted it will be difficult for English houses to compete with American, and the difference in trade, which every year seema greater in favor of the United States, will continue to increase. The capital thus in-
vested would not fail to bring goed roturns, but the management muat be competent to know what articlos are apecinlly in demand, and what actual ndvantuges ovor other foreign manufacturers can bo provod to purclusers. At present the tride in hardwaro is exclusivoly in the hands of the Cormans, and it is usoless for English firms to send representatives to Monterey to push their manufactures through thoso Gorman houses. They buy only the cheaper grado of goods, and as their profits in the still inferior grado of German gonds is so much greater, the ealo of the liritish product is not pushed, but such manufactures aro merely kept as a reserve for those who should insist on getting a suporior article. The immenso increaso in mining and amelting operations opens up " large field for such goods as are casential to theso operations.
The Camanea Consolidiated Copper Cu, of Hermosillo, has been granted a concession to build a railway from Naeo, on tho United States frontier, to La Crmanea, in tho Stato of Soncro. Materials will be ranted in Decomber.

There is reported to be a steady demand at Monteray and vicinity for a variety of manufactured articles, including good steel hoes, steel shovols, electric feed wire, telephone and tolegraph wire, etc., nteel rails, tire brick, cast iron pipe, Portland and

# CUMMER <br> Mechanically Drying Everything <br> THE F. D. CUMMER \& SON CO., 

 DRYERS.HUNDREDS IN OPERATION.
CLEVELAND. OHIO.

# OYCLONE GRATE BAR OYCLONE GRATE BAR OYCLONE GRATE BAR 

 Simplicity, Durability, Economy.
FIRBT TEsT at Hamiltnn Asslum was reported as
follows: Was takin with the Grato liars put in by Waterous Engine Co. of Brantford.'
Pcoplo's Coal used. 1,950
18,100
Water Evaporated. $\qquad$ Vater Evaporated...ing............... 18, 530 Test commenced......................... April 1 tith. Einded. .................................... 3 n.m.m.
8ECOND TEBT was made with Cjclone Grato Bor of Toronto, with the following results:

Water Evaporated
Welght of ash remainink................... 315 .
Test was madc.......... .............. April .th

Ended. nt $5 \mathrm{p} . \mathrm{m}$.
These tests were mado under is horse power Boiler in west boilor houso main livilding. (Sgd.) J. W. MARTER, Cnicf Kugincer. TFSTIMONIAIL
Messrs. The Cyclone Gratr Bair Co., Limited, Toronto.
Gentlemens.-Itoplying to soum of recent date, we aro pleased to stato chat the Grate Bam dut fin some montha noo are gialng splendid sinusfaction. Would not do without them.

Yours truls,
SCHAKFEH, KILI.FR \& CO.
August 10th, 1900 .

W. G. BLACKGROVE, TORONTO, CAN.

Mgnilqetuped
by...

Roman coment, calcium carbide, barbod wire foncing, typorriters, leather belting, china and yorcolain ware, windmills, liquora, horse-shoes and carpots.
I'me Canamas Manufacturem is in recoipt of a lotter from a party in the city of Mexico who desires to bo placed in communication with parties who would supply as follows :-

A steel hull river steamer which can also be used for towing purposes; lendth 65 fect, breadth 15 to 18 fect, powerful maschinery, speed 12 to 14 miles per hour; tro decks--one for accommodntion of second class, and upper deck for first-class passengers with nruing and ladies' room to contain four beds. Boiler for wood fuel. Draft of water not exceeding 20 inches when carrying 15 tons of carso and 30 passengers.
A stern wheel steel hull steamer 60 feet long maximum draft of water 24 inches. sufticient to tow a barge of 25 tons cargo It is therefore reasonable to assumo that the capacity at the rate of five miles per hour high grade European cements will still find against a five mile current.

A completo outfit of machinery for anfaloug the Atlantic corst line. Rates from extensive tanning establishment upon which about $\$ 100,000$ gold is to be expended.

Further particulars may be had upon, application to The Casidias Manufacturer, Toronto.

United States.-For the past tiro years the domestic Purtland cement industry has been overtaxed rith orders far in excess of the capacity of .he mills to supply, and at the same time about $2,000,000$ barrels were annually imported. This cuabled American mills to dictate high prices, and thus com-
land, Germany and Belgrum, not withstandang
pensate for a long provious period of dopression, during which American Portland cement was under the ban of projudice. This ern of high prices stimulated production; old mills wero onlnryed, now mills wero projected and built. In tho Stato of Alichgan, hlone, fifteen now plants have been erected or aro under construction, not coliating numerous projecte under consideration. There are fully eighty plants in being, or under way, in tho United States and Canada, that will in the near future compete for trado in tho two countries. Tho present decline in prices must be regarded as legitimate and based upon the law of supply and demand.

The effect of the decline in price of American Portland upon mphorts is uncertain; thero is still a considerablo import and export traffic of cement between EngIt is therefore reasonable to assume that the a market in the Cinited States, especially along the Atlantic coast line. Rates from
German ports have already been cut to America, while another project has been canvassed to ship in bulk from the German mills to American ports, and repack for distribution after American methods.
The imports of Portland cement into Canada in 1899, and the value thereof, were :
Great Britain. $\qquad$
13elgium 230
Germany 72,495
United States 42,701

Total

Eunorban Countmes.-The atreet railsay from Aiaples, Italy, to Caivano is to be converted to electricity.
In response to a recent Dopartment instruction United States consuls in Europe havo sent a number of repurts regarding the opportunitics for the sale of typesetting machinery there. The consuls in Germany report that machines of domestic manufnc ture at present comprise all that are in use, many being, hoxever, of American design but made in Germany by a licensed agent of the American proprietors of the original patents. In France no typesetting machines are at present in use except in Paris, but Messrs. Moullot fils aino, of Marseilles, uno of the largest printing establishments in the country, offer to undertake the augency for dmerican machinery of this class in France. In Belgium, no American typesetting machines aro in use, and the same is true of Italy, the faw that are in operation being of German or English origin.
$A$ large agricultural machine yorks is being establishod at Szent-Lovincz, near Rudapest, Austris-Hungary, to employ $\overline{500}$ men. Consuderablo improved machinery may be inported for this plant. A tool factory is to be buut at Esseg5, Austria.Hungary. Particulars of the Secretary of the Chamber of Commerce, Essegs.

Tie Pactic Camle.-Mail advices from Australia convoy the intelligenco that the Government of New Suuth Wales is taking prompt steps to carry out the Pacific cable scheme so far as tho contribution of that colony is concerned. As stated recently, tho lowest tender for the line is $£ 1,656,000$.

## CTAK WIND MILLS

 FOR PUMPING OR POWER PURPOSESGalranizent steel or Hoon, alt SListy, 1 to 26 feet in Dinmater.

PUMPING MiLLS
FUnsibitad with off witholt tank kI.KVaten in towtik.

## GALYANIZED

 Steel TowersAns height, cither Three or four bost with substantlal ladder.
TANTES Any Capacity, Any Purpose Mrdo in Pinc. Cspreak fir or Gnivanled Stecl.
Our nimdmills are self-reFulating and sclf-Goveraang, nut will our lionalor Antominic Antu-Freczing Forco Pumbithe winhuli ohral inkex carc of isicif. fiorm.
" Hoosier"
IRON
"Fast Hail" PUMPS
Des!gnsand Prices Furnikhed. Witite for Catalcguc.

but from roliable information it appeara that, the Freo Port; in 1890, 199,000 tons; in a
 mated cost was $£ 1,730,659$. The contribu- 1 . If the development of the Free Port con- : tories to the cost of construction are Gireat itinues to show the proportionate increase Britain and Canadn, each of which pay one- Iamually, the area which at present is about third of the cost, and the four Ausiralashan 148 acres, will soon hate to be increased. colonies, Now Scuth Wales, Victorsa, Niow Zealand, and Queensland paying the remaming third.
Some difliculty has arisen in regard to the of american goods moto Guatemala, has appointinent of a successior to Sir Juliant forwarded a report on tise sublject. Ho says Salomons on the Pacific cable board, andithe first consuderation is to learn the wants until this appontment is setcled it is not of the people and cater thereto, which is not likely that tho contract for constructung tho dono by distributmg catalogues of goods. cable will be awarded. It is oficially esti-1 Experienced travellers, having a gpeaking mated that the cable will tako eighteentinowledre of the language, and carrying a months to lay.

Desmank - When tho Free Port of Copenhagen was opened five years ago, says the Journal des Transports, the detractors of the movement predicted that it was a busi. ness which would norer show any profit, or be of any use to the country. Fipperience, however, has not justified these unfavorable vieks.
The fallowing tible shows the number of sail and steam siips that entered the Free Port in the years indicated:

|  | no | To |
| :---: | :---: | :---: |
| 1595 | 2,329 | 260,117 |
| 1596 | 2,485 | 322,200 |
| 1897 | .3,351 | 502.890 |
| 1898 | 4, ${ }^{\text {a }} 0$ | 786,622 |

In the interior of the Free Port industrial and commercial busincss has considerably developed.

According to official statistics, in 1895 there were 157,000 tons of goods landed at
finll have of samples, must be sent to the lcountry, fully prepared to demonstrate the superionty of their goods. It is a rare ching to see an American ropresentative in Guatemala, while German, Euylish and
French drummers are always in evidence. Fureign houses send men specialiy to ascertain the wants of the peophe and the slass of goods desired, and then they manufacture to suit the trade. Indians form the bulk of the purchasing population of Guatemala, and articles of superior quality, but, of course, dearer, are laid asido for the cheaper article glossed over with a veneering pleasing to the eyo. "An English firm is at present manufacturing a hoe, advantagenusly titled the 'Guatemala hoe.' which sells in this 'market for 13s. ( $(320$ ) per dozen, enormous quantities being sold. The American hoe, of better finish, but in mo way betteradapted for the parpose, commands $\$ 3.50$ yer dozen." Generally speaking, an inferior articlo of bright and lurid finish will find a ready sale.
amelled kitchen ware, musienl instruments, umbrellus, cheap hats, leathers, ahoe olastics, crockery, inardware and cullery, paper, cheap) cloths, beer and wine. From Enghand: quantities of white goods, prints, threads, cashmeres, cheap haberdashery and farming implements. From Frase. periumary, drugs, silk goods, wino and liquors. From Chima, silks, rice, cimmamonand tea. From Chili : wines, tlour and beer. Spain has recently obtained recognition by shipping a cheap gradu of blankets, underwear, revolvers, cigarette paper and wine. Tho United States rules the market in flour and grocerios.
In the introduction of goods into Guatemada, shipping is an imprortant factor. Goods from New York via the Isthmus of Yamma take one month to arrive in Guatemala city, tino freight being $\$ 22$ per ton of 2,000 pound. Cargo is carried from Europe via the Strats of Magellan at a cost of 22s. ( $\$ \overline{3} .34$ ) per ton of $\approx, 240$ pounds, and reach in alout seventy. tive days.
Short credits are an chistacle to the extensiun of trade with Suuth and Central Amcrican Republics. Furopean houses give six months from the dato of the invore, and are not unduly excited if the account is a little averdue.
The method of iacking is une of tho d- .rbacks to trade. ${ }^{2}$ With foreign business couses packing is a fine art. Seldom does am article come broken or damaged, and, if this should happen and demand be made for z. rebato, the firm would grant it immediately, making apology for the necident.

Foreign firms, particularly Germans, havo a poirer of imitation that helps to increase their business with these countries. Thoy acquire a knorledge of the habits and

# THE BEST IPPE THREADIWG and QUTTINE-OFF MACHINES Are Made by the ARMSTRONG MFG. CO., BRIDGEPORT, conh. Aiso manumacturers of ADJUSTABLE STOCKS and DIES and water, Gas and of a FULL LINE 0 

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WRENOHES.
STEAM PIPE.

## Toronto and Hamilton

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IN GOOD CONDITION,

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## PIG IRON

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Perfectly Satisfactory.
Tile isuat Ifra. Co. Akrod, Ohio. Gentlemen. - lleMriog 80 gotis totict cribe Jiblaw. wales so zovine you bina tho Cxoss Ul2, FiLrrs Til tind doung ste motk is manaser perfecty ninfartory to us Yery stcly yours, bectrye Evilive Cu It will sere ball y If will sate ball your Patilogest Tie Burt Mig. Co. Alion, Ohio, U.S.A.

## TO EXPORTERS AND IHPORTERS

Tho Publishers beg io draw attention to the preparation of tho 15 th edivion of the $\because$ MERCHANTS'. MANUFACTURERS'\&SHIPPERS' DIRECTORY OF THE WORLD.- containing clas. sified lists of Trades and Tarifis Ior all countries. Eighost award-Gold Modalcountries. Eighest awara-Goparticulars. charfes Inr advertisements, orc. apply
Dominion Branch, Kelly's Directories Ltd. Il Victoria St, Toronto, Ont.
1ises of adderses farniabed for all trades-all coentrica, W. I. Dent, Natazic: Head Oaice, London, W.C. Ena.
tastes of the people and of the prices they usually pay for certain articles of home manufacture, buch as wearing apparel, etc.; they then make the dame article, underselling the aatives thomselves. For instance, tho Indians make a cortain articlo calted the mountain coat. They spin and weave the raw cotton and wool in the crudest possible way, jot tho garment is woven so closely that it is practically watorproof. The Germasns imitato this articlo so closely that the Indians thomsolves caunot tell the difference; and, to cap the climax, give them to the Indians to sell.

Gisezce.-Consul Ma nloy writas from Athens:-

Owing to the tariff troubles betreen Turkey snd Greece, the Greek importers of timber are considering the question of importing from sume othor country the largo quantitice of timber, lumber, stares, otc., which they have heietoforo annually brought from I'urkoy, aud I think it well to inform American expurters of this fact, that they may have a chance to make a bid for tho custom of the Greek market. As Greece docs nut produce any timber for nanufacturing purposes, and very littio for any uso. she is obliged to import nearly all sho consumes. In 1898, the latest yoar fur which Greek import statistics have been published. Greece imported ruods for luvilding and manufacturin; purposes valued at 7,709,746 frances $(\$ 1,511,710.98)$ from Austria, Turkey. Germany, Roumania, Russia, Italy, Franco, United States, Belgium and England, these countries furnishing portions of the whole in the order named. Austria and Turkey produced the langest part of all the moods importoc, whilo tho Unitod Staies furnished a for thousand stares for curront barrels.
It:o domand for moods of all kinds is mpidly increasing in Grecce, and tho local prices aro rery high. The great distanco will mako tho freight on timber from the United State much higher than from any other of tho countries named; but with a
direct line or lines of steamships connecting Greek and American ports, thero wuuld l,o s good chance to open up the Greok market for our nativo timbers-a markot in which tho domand for good qualities will annurlly incresso.

## THE FAIRBANIS CATALOGUE.

The Fairbanks Co., of Montreal, have just issued their now supply critaloguo, and to whom we aro indebted fur this opyoztunity of reviokiug it.
It is a large and handsomely bound volums of a thousand pages, containing noarly 2000 cuts and photo-engravings. It shows in a most ampleto manner tho large and varied stock this rell-knomn house carries.

Commencing with "The Fairbanks Standnrd Scales," they show most oxcellent cuts of their platform, baggago and railway scales. 'Iheso cuts have been executed with the greatest care and fidelity, and give a most comprehensivo ides of tho most intricate meighing machines.

Then follows a mosc completo catalogue with largo electros of the Fairbanks asbes. tos disc valres, and asbestos packed cocks, also completo pipe lists, and pipe fittings, and a large and varied line of pipe tuols, all illustrated in the most complete manner.

Then follorsa is large sssortment of steam specialtics, such as tho Foster pressure rogulating ralres, in which thoy are doing a large and increasing trade.

Thoy are also shoring a complcte catalogue of their pipe treading machines, emery whoel grinders, and omery rheels, with yrice lists completo. Tho drill and reamer department seems particularly comploto and is illustrated with the samo attention to dotail! which is in fact a characteristic of the entiro catalogue.

Trucks of all descriptions and mining barrors aro slso given a iiberal space, as well as many other articles too numerous to montion.

## The Globe Valve

Has enough metal to stand the strain of expansion and contraction; has the best and simplest renewable disc made; stuffing boxes all packed with "VULCABESTOR."

## The Gate Valve

Has two renewable seat rings Vulcabeston or Bronze, as desired; Renewable Wedge; Double seatel. Made in all sizes in Brass or Iron.

A. S. GATE

Wire Screens for Every Class of Material.
Perforated Metal of Steel, Copper, Brass, Zinc for all purposes.
Spoclal astontion Givonto Minare' Roqulromonte.

When writing to Advortisora kindly montion TEE Casadus Mrugactures.

Wo aro suro this catalogue will be most pladly welcomed by the trade, as thero is a largo mmount of infurmation to bo whassed by atudying its contents, and everyono in the hardware, plumbers, and stean fitter lines, should exnmine for themselves.

A photographic reproduction on a smaller scale is being urepared for general distribu. tion.

ALUMINUM TRANSMSSIIN CABLES.
Tho Niagara Falls Power Co., Nagara Falls, N.Y., are erecting a now transmission line to Baffalo along the right of way already owned by the company. Tho yoles are not so large the poles of the original line. On the cross arms three cables of aluminum are being strung. These cables aro lare and of much larger diameter that the copper cables on the oid pole line, but theirenpacity will bo equal to that of the copper cables.
This is the first time that the Niagara Fulls Pawer Co. has put aluminum cables in use, and the resule will be watched with much interest. One reasun fur this will be that the aluminum is manufnctured on tho lands of the Niagata Falls Power Co. and another that the voltage on the transmissiun line to Buffale is to be increased from 11,000 volts to 22,000 . Aluminum transmission lines are in use in other places and all of them are giving the bost of satisfaction.
Regarding the use of aluminum as a sub stitute for copper, Prof. Trombridge, Director of the Jefferson Physical Laboratory 1 m Harvard Liniversity, led by the rise it the
price of copper to discuss in tho current Independunt the question whether a substitute for that metal cath be found. Atums. num is the metal selected for consideration, a matural chuicu envugh when regard is had to its growing uso in inlustry. The prico of aluminum has steadily declined. In 1809 it cost $\$ 90$ a yound and thirty years later it had declined to $\$ 2$, whilo to day aluminum castings can be procured for 65 cents a pound. Tho metal is bemp employed an the making of hitehen utensils, and a great number of small articles aro made from it. In France it is used experimentally in tho making of camp utensils, apparently with satisfactory results.
Aluminum is genembly commended for ita lightnces, strength and comparative frecdom from oxidization. At the same time it has certain deitets whelt it is well to bear in mad. These defects are largely due to the presence of mapurites, a parucularm whe'. hosever, commercial :iluminum has mush muproved of late. Still the fact remams that commercial alummum is generally impuro and it is acted upon by moisture. espectaily of there is salt present. In reysard to weyght and strengti, it camot cumpete in price with variuus kinds of wood. It is not so easily worked, and is not mado so homogeneuas ns steel. It does not enter yot mito carriago manufacture $r$ bicyclo industries. or rolling stock :n general, but in the electrical mdustries its prospects appear to be brighter than in other direciions. Occiston. ally we hear of the employment of alummum on a largo scaic in such industries. At Niagara Falls, for oxample. great conductors of alumanam are used to transmit electrical

## Toronto Woolen Machinery Co.

## MACHINERY WANTED and FOR SALE

Fur Imancilinte Maltrarg.
Two isxisxis iron Ir. ('ards. D. \& F. muke. clonthed.
Onc 1Exisxio
Two Sirlf Opierators. I) \& Fe make goml oraler
 Hice 1Sits. G. ※ McC. 150 Irame W'oul lisker. Ont $\operatorname{lith}$.
OHE
Four trins. 130w Jack, ixillox. (izompton loonis.
 Four filn ixt liox Cromuton levenor.
'lirooc Sipoulcts. is Syludiex.


Gue tri $\because \quad$ Sin. N1F Twister.


Out 2:Otiry Fahlikik Nill.
1 lot of Second hasud Card Clothinjo poot an new.
 nad Fingate, ctc. ctc.

We alsontc Ibuildernof tic EMPIRE BALING PRESS for baling paper, ragi. shudds or woul.

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 Peterboro, Ont., Can.Acting 28 tho Patontce's Liconsco; Are prepared to manufacture nnd supply

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 rolt FOURDRINIER PAPER MACHINES. A- Ilencrilued itı canamas batest No. sisio.
## Protection Against Fire

Itart from the protection it attords, it payn is an investment to use an
AUTOMATIC SPRINKLER SYSTEM
From 40 to in per cens.
 of cos: of inourancy antedbs puttinginan
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Over 3,390 Firce--NO FAILURES

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Findorsal is Inanrance Companica

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currents from the power houso to the works. The amount of aluminum in the conductors woighs 22,000 pounds. The sume work in

## E. B. THOMPSON, CUSTOM HOUSE BROKER GENERAL FORWARDING and TICKET AGENT, Correymulence Solicical. 38 YONCE ST., TORONTO.

## SOUTH AFRICA.

Messrs. Kelly's Directories Limited, (London, Eng..) beg to announce that a new edition of the General Directory of South Africa is now in course of preparation and desire to draw the attention of Canadian Manufacturers to the importance of the work as an advertising medium for making thelr goods known to buyers in South Africa. Being the Standard Work it reaches the very people whom manufacturers desirous of opening up or extending their export trade with South Aprica, would desire to get in touch with, THE ACTUAL BUYERS THEMSELVES.
For iurther particulars, charges for ndverilse. ments. etc. apply to
Dominion Branch, Kelly's Directories Ltd. il Victoria SL Toronto, Onh w. P. Dest. Manaker. Highesi award-Gold Medal-paris, 1 ero.
copper would require 48,000 pounds. The conductivity of tho aluminum as comparod with coppor is sixty-threo per cent., but for tho samu weight it is more than double. Aluminum cables requiro more insulation, but enablo longer spaces to bo used, thus reducing the number of poles and insulators. Ono important obstacle to tho use of aluminum as a substitute for copper exists, howevor, in the difliculty of soldering and brazing two pieces of tho metal togethor. Many soldors or tluxes ars described for accomplishing this connection, but thoy camot bo said to bo commercially practicable, and tho necessity of such an art of comnection is imporstivo in electrical indus. tries. Professor Prowbridge suggests that although aluminum nasy bo used for over. head telegraph lines, it scems to bo effectually barred from competition with copper in cable work for tho reason that, in order to competo in electrical conductivity with copper, sn aluminum rire must havo nearly twice the section of a copper wire of the sano conductivity. This incresses the size of the cables and also increases the electrical capacity, which is detrimental to tho speed and arolur cransmission of electrical waves. In general, it is suggested that tho use of sluminum wire iustead of copper mould lead to $x$ greater size of apparatus, since the conducting parts would liave to be approxim. ately trice as big. So also the elcment of labor in working the material in cumparison
with a similar omployment in the caso of copper and brass would have to bo considered, for no mechanic would work with aluminum if he could tako copper or brass.

## WOMIEN AS INVENTOIRS.

The world now roalizes that thero aro femalo geniuses in our midst as woll as malo goniuses; that thoy ars to be found not alone in tho literary world, but likewise in the world of art and mechanics, and, of course, invention. Their achievements in the last mentioned sphere have already been considorable, and they are destined to accomplish much greater things theroin than has yet fallen to their lot. The world will thus be greatly enriched and mankind ought to bo gratoful.

The assignment division of the. United States patent office evidences the fact that out of the mechanical devices, net a fer women havo realized fortunes and earned fame.

Mr. Edison, the great inventor and electrician, has a high opinion of romen as machinists. He says that women acquire more fino sense about machinery in one minute than most anen do in a lifetims. The distinguished mechanic, it is explained, sapports the theses in a practical may in that ho employs about 100 romen workers, for he prefers them as machinists for the delicato details of his electrical inventions.

# THE BEST IS SONE TOO GOOD 

SYRACUSE BABBITT
The largest machinery builders in Canada and United States use our Babbitt Metal. Is this not sulficient proof of its superiority over other anti-friction metals? If the largest users are satisfied with our Babbitt Aletals, why should it not suit you? We can furnish you with numbers of testimonials.

BEATS THEM ALL



## SYRACUSE SMELTING WORKS,

# Shafting-Hangers-Pulleys FRICTION CLUTCH PULLEYS AND COUPLINGS 

SHCITINE DUWA BOILERS
Speaking of the care of boilers, pumpe, etc., just previous to shutting them down for any lengeth of time, an engineer, quoting a:s expert who said that it is ensier to wipe off water than rust, said recently that every engineer has hischoice in the mitter, though one would hardly think so from the amount of rubbing and scrubbing and hurry which frequently takes phace when tho heating system is ueeded wenam. After a pump, for instance, has stond for several months just as it was shut down it is the exception where it does not require a fow hours, at least, of harl, dirty and frequently unsatisfactory worl:, to siay nothing of the liberal use of emery cloth and onl, to put it in good working condition again. It is safo to saly that fifty wer cent. of the usual amount of work when elerything is left can be saved by doing it as soon as the machine is stopped.
There is no instance in which the trath. fulness of the old adage "an cunce of pue vention is worth a pound of cure." is mure fully realized than in a plant where these matters are neglected An engineer wh., is willing to have good machinery deterinrate as rapidly is it will when standing itle and neglected, certainly takes no interest in his work, nor is ho working for the interest oi his employer. To put machinery ill proper condition for a long standstill is not a difficult thing to do.
The principal thing is deciding upon what course is hest to pursue and what needs attention. As nue must first know
 President.

Jajern Cintrinihas I'reasurer.

## Estabilshed 18 i9.

## BRADSTREETS

Capital and Surplus, $\$ 1,500,000$
Ofices Throughout the Civilized Worlh. executive offices,
346 \& 348 Broadway, New York City, U.S.A. Correspondence Invited. OFFICES IN CANADA:
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THOHAS C. IRVINC, Con'J Manager Western Canad:, misonto.
JOHN a. FULTOR, Cen's Manager Eastern Canada. 'lounitr.


There is only one Profitable Plan-BUY NORTHROP LOOMS

## With them the Future is Assured. They are no Experiment.

I'rousands have been ruming in the Cinited States, and a large number are now in Camada. Sales steadily on the increase.
"The Mills that refuse their opporthinities will find their future utility serving as pieturesque ruins in the landscape."

## We also Manufacture the Best Warper at present Known-also Spooler's. <br> Write for marticulars and quotatione Aditress



When writing to advertisers kind'y montion The Canamas M muvacturbe.

IMPERIAL PURCHASES IN CANADA.
The looot is not always on the wrong fout regarding Britiol-Canadian trado, as witness the following :
Orders from tho Imperial Governmont filled in Canada during 1900 :
3,076 sets of sadulery............. . $\$ 118,463$
$\overline{0}, 114$ numnahs
16,109
2,000 nummah panels. . . . . . . . . . . . . . 4,410
40,000 greatcoats. .................... 180,180
50,000 pairs trousers, khaki........ 95, 950
50,000 sergo frocks, khaki. ........ 130,725
10,000 tent-yin bags................ $\overline{5,460}$
00 transport ivagons.

dition dition.
33,675 yrcatcoats. . . . . . . . . . . . . . . . $\$ 268,341$
43,300 pairs long stockings ........ 23,841
29,000 leather moccasins. . 23,841
82,737
1,320 fur calps 3,118 S:379,077
The alove are all of Canadian material, manufactured and shipped from Vancouvor on October 3. Grand total, $\$ 917,819$.
Negotiationsare going on for the following supplies:
2,200 wooden huts for South
Africa . . . . . . . . . . . . . . . . . . $\$ 2,650,000$
110 wooden huts for China. ..... 122,000 2,000 tons frewood for China.....

132,000
4,000
300 transport wagons
105,000
S2,881,000
'ronts and boots-Samples have deen suh. mitted to the War Office, and largo quantities will be required.
There has been also supplied, through the Agriculture Department, hay, oats, jam, etc., to the value of about half a million of dollars.

TO BE TAKEN ON TRLAL.
Tho Pusey \& Jones Co., of Wilmington, Del., who have the exclusive control of the Bertram economizer (Fullner patents) in the United States and Canada, are now taking a very practical and commendable way of convincing paper inill owners of the intrimaic value of these pulp savers. They have decided upona plan, the originality of which commends itself to all interested parties. It is perhaps the first instance on record where a manufacturer of paper machinery has proposed to furnish free of chargo, a paper machine to mill owners for exporimental purposes.
The managers of the company, says The Paper Mill, are now building a small portable paper machine which will be loaned to paper nuill owners who desire to make thorough and accurate tests of the merits of Bertram's patent conomizer, an apparatus which is now in successful operation in many first-class paper mills in Europe.

The portable paper machmo can bo easily transported to and orected in any paper mill and the material which may be saved by the ecunumzer will be run wer the machae and accurately weighed. Evory pound of materinl collected by tho pulp saver will thus be brought to theattention of tho interested partics.
In this way any paper mill owner can ascertain overy day, or every hour, the oxact character and amount of stock and clay being saved ly tho cconomizer, and arrivo at a correct conclusion as to the value of the apparatus to him. Having ascertained the number of pounds of materinl which the appparntus will recover from tho flowago of

## The Jones \& Moore ELECTRIC CO.

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DYNAMOS, TELEPHONES, SLOW SPEED MOTORS, MOTORS, SUPPLIES, DIRECT CONNECTED DYNAMOS.
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water from the paper machine, it will be an casy matter to make an estimato of its worth and value to the mill owner.

## THE TRADE JOURNAL.

The trade journal is not a newspaper, as the term is generally undorstool. It is strictly business. It is a purveyor of industrial information, and of all things rolated thereto. Every class of industry has its representative paper. The shoemaker, the boiler-maker, and the candlestick-maker ; the cotton spinner, the glass manufactures, the architect and the engineer, the man who handles jowelry; and he who makes pig iron, tin plates, or horse shoes, and all the way along the line from a pocket knife to a locomotive,
can put his fingor on what he wants to know in his particular trado journal, as oasily as ho puts on his gloves or his hat. Nothing can take the place of the trade papor in this matter. The average newspapor has neither roons or inducoment to specialize on strictly technical inatters. The general public demands somothing more savory and sensational, and has no direct interest in what is being done in a machine shop or a shipyard. The tasto for spiced viands has to bo gratified, and a yacht race or a prize fight, a sensational crime or a malodomous scandal, is a raker in of shekels and a feeder of pupular patrunajo. Tho trado journal is not a gardon of garlic, or a laundry for politicians, and its patrons are restricted to industrial circles. In this lies its special

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virtuo. It has one object and it aticks to it. If a manufacturer wants a machino or a mechanic, or latest inproved tool, ho has but to consult his trado journal to get in its pages what he cannot get elsewhere. Ho can make his comparisons of costs and ofliciency, can place his orders at tho price of a postage stamp, and with a pon or a typewriter can in a fow minutes make and close important transactions. It is the trade journal that makes this possiblo. Otherwise the sales agent or the vagrant circular, and a mail bag of inquiries would bo the time-cating and money-eating conditions of lucatiug a manufacturer, and getting a full text of his specialties. It is this feature of the trado journal that makes it the best advertising medium of modern times. It brings buyer and seller in closer contact. The arroir gues straight to the mark. If a pump is needed, or a windlass, a lathe, or a drop hammer, an anvil or an iron bridge, the advertising of the same in the trade journal is frequently the only up-to-date directory of places and persons where such can be lad. It goes without the telling that most of the sales of machinory, tools and related equipment, are brought about by advertising literature in trade journalism. This fact in many instances ought to be more appreciated than it sometimes is, at the selling end of modern business.-The Age of Steel.

ON A FROG RANCH.
Frog farming has become an important businesg, especially near the large cities. At Stege, a small station about twenty miles from San Francisco, is a famous frog farm. It is on a ranch that extends along the shore of San Francisco Bay, and it compriaes about a dozen acres of land and water. In the low ground, near the bay, many springs of water bubble up out of the soil. These were surrounded by a hedge of cypress, and the water was contined as to form three big ponds.

Around each of these ponds is a fence of wire netting, high enough to keep the frogs from escaping, and the ponds are filled with áquatic plants, n:oss, and overything necessary to make the croakers feel contenter. Whon the ponds were first stocked with frogs, only a fow hundred were put in the enclosure ; but since that time, the population has grown so rapidly that thousands of frogs are captured, aud sent to market every year, without apparently diminishing tho supply.

One of the first things that the frograiser has to learn, is to separate the "jearlings" frum the full-grown ones, or "four-year-olds," else the youngsters will be eaten hy their forocious elders. A frog four years old is considered "ripe for the market," but the average bullfrog will grow steadily larger and more important, both in voice and bearing, until his twelfth year, when he is ready to croak for the last time and die of old ago. At the Stege farm are soveral twelvo-year-olds. Thoy are monsters, fousteen inchos in length, and weighing four pounds.each.
When the winter approaches, the frogs bury thomsolves in the mud at the bottom of the pond and slecp till spring. They reappear, looking nearly starved to doath. At this time the keeper feeds them with a mixture of oatmeal and blood; but this is continued, only until tho froga get in good condition, whon they aro left to tako caro of thomsolves. Many of the oldor frogs of the Stoge farm are quite tame, and allow their keeper to handle thom,

## THE LABOR GAZETTE.

The October number of the Labbor Gazette published monthly by the Department of Labor of the Dominion Government, contains quite a number of items of general interest.
Mr. James Phair, correspondent at Halifax, N.S., speaking of the condition of labor in his district, says:-
Shipwrights and caulkers say the past season has been the best for years.
The printing trade has been brisk, the publishing of the Revised Statutes of Nora Scotis-some 3,000 pages-furnishing considersble work. The printing of the local governmeut blue books will soon be bugun, MIr. W. H. Coates, correspondent at St. John, N.B., says:-
The lumber mills in this district are running steadily, giving employment to a largo number of hands.
The clothing manufacturers are very busy, and require thoir hands to work overtime.
The tinsmiths and sheet iron vorkera are doing splendid business.
Since the docline in the building of nocden ships, sailmakers, riggors and caulkers have very little to do.
Mr. Edward Little, correspondent at the city of Quebec, writing of the different private and public works now boing carried on, mentions the erection of the Great Northern Railwsy elevator; new Proteatant Hospital, Quebec ; bridgeacross the St. Lawrence, otc. Dientionis also made of the proposed extersaion of the Chateau Frontenac which will give employment to a largo number of hands during the coming rinter. The proposed annex will contain 200 rooms, and afford acconiodation for 1,000 additional guests.
The work of extending the graving dock at Levis, Que., is progressing rapidly. The excarations are completed, the masonry well advancod, it being expected that the whole work will be completed about Christmas.

A company has been organized in the city of Quobec rith a capital stock of $\$ 50,000$ to manufscture paper boxes of all kinds, such
as jewol, candy, medicine, corset, glove, also enlarged and improved their foundry
etc. It was erpected that the factory would ctc. It was expected that the factory would bo 1 n operation in October.
Mr. Phillips Thompson, correspondent at Toronto, reports contnnued activity in all branches of the printing trade, somo of the printing oftices beng. pushed boyond their capacity.
Mr. Robert Glockling, Secretary of the Ontario Labor Bureau, has issued to the labor organizations of the Province a schedulo of questions with reforence to strikes and lock-outs which have occurrer in the province during 1899 and to Septem. ber 1, 1900.
A prominent Toronto printing house has issued a circular to their employees in which they say that in order to create and maintain among their employees a livoly interest in their work, and to stimulate thought and inventive shill in connection with both the manufacturing departments and the warehouse, they have deternined to offer for competition a series of prizes, open to every employee. For thispurpose the business will be divided into two departmente, the manufacturing department to include the bindery, envelope room, printing room and book department, the warehouse department to include all the rest of the business. In each of theso tro departments three prizes are offered twenty-five dollars, fifteen dollars and ten dollars, to be ararded for the threo best inventions or suggestions. In the manufacturing department the invention must be such as will have the offect of reducing the cost of production, either by improving the machinery, expediting the turning out of the goods, increasing the output or utilizing the raw material to best advantage. In the warehouse the suggestions may cover all the work of that department, and must be of some practical value in carrying on the operations of the concorn.
Mr. Alexander Callander, correspondent at Guelph, Ont., says:-
The Raymond Mig. Co. have in course of construction a now factory to enable them to meet their increasing demands for sewing machines and cream separators. Tho factory will cost about $\$ 50,000$. They have
to which has been added another copula.
Mention is mado of tho Crow Iron Works as being one of the most prosperous in Guelph. Last year an addition was made to these works, and during the past summer further additions wero mado.
The Bell Organ \& Piano Co. said to bo the largest of its kind in the British Empire, are running to their full capacity.
The A. R. Woodyatt Co. have occupied their new factory.

A little more than a year ago the Guelph Carpot Mills began the manufacture of Brussels carpet, and fifteen weavers and trelvo looms wore brought from Philadelphia. The mon allege that they whre given to underatand that thoy would alsays bo paid the Philadelphia rates, but owing to a lower price being paid to weavers at Sherbrooke, Que., the wages of the Guelph workers wore made to conform theroto, whereupon they quit work. The atrike is against their reduction in wages.

Mr. James T'. Burke, correspondent at Stratford, Ont., says:-
The condition of wage-earners in that locality is generally satisfactory. Men or women fithout employment are scarce.
The Whyte Pork Packing Co. are now omploying about sixty hands. There is a bright prospect for this industry and its employees.

Tho local foundries and agricultural implement works are doing a fair business.
Mr. A. Woonton, correspondent at London, Ont. says:-

Eusiness in Londou at the present time is very prosperous, almost every trade reporting plenty of work and all hands ongaged. All through the past summer it was of the same character.

Mr. A. E. H. Spencer, correspondent at Vancouver, B.C. :-
Quartz mining is doveloping on the West coast of Vancouver Island, but as yot is not far enough adranced to employ a large aumber of men. Reports from reliable sources indicate that it will not be long before there will be active developmont pork in Alberni and surrounding districts.

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LIQUIN AIR AS AN EXPLOSIVE.
Mr. F. H. Masun, Crnited States Consul General at Berlin, Germany, writes.-
Ever since it was demonstrated that liquid air could be readily produced on a cummercial scale, it has been huped and expected that one of the principal uses to whel it would be applied would be that of an cxplusive material fur blasting purpuses, particularly in mines whore the now explosive would have the important advantage of safery in handling and of nut vitiating the air like gunpowder or dynamite, by the gases of ignition.
Some monthis ago a nowspaper roport announced that liquid air had lieon formally adopted for blasting purposes in the government coal mines of Germany, but inquiry proved that this announcement was at least premature. The fact appears to be that ox-periments-more or less successful-have been mado, especially by Professor Lindo, of the Polytechnic Iligh Schiool at Munich. but no formal adoption of the new explosive by the government bureau of mining indus.

## D. CAMPBELL DAVIES \& C0.,

——REPRESENTING-
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tries has yot takon placo. Among tho most syatomatic and interesting practical experimento thus far made in this direction has been the series of tests lataly undertahen by tho Vienna Crystal Ice Co. in tho presonce of experts from tho Austrian techmical committee for the War Department. The liquid air caed in theso tests was obtained from the Linde Co., at Munich, and shipped to Vienna in open flasks, jrovided with tho Dusar vacuum jacket and packed with fult and cotton wrappings in woodon cases, with a loose cap of felt over the open mouth of each flash. W't.on put up at we laburatury for shipmont tho liquid contained soventy five por cent. oxygen to twenty-five por cent. nitrogon ; but beforo it had reached Vienna and was used in the experiments, it had lost about half its bulk by evaporation, and what remained contained eighty-fivo per cent. oxygen to fiftoon per cent. nitrogen. The absorbents used in proparing the cartridges whero silicious marl (Ifieselguhr) and solar oil, and, according to the report, two mothods of preparation were employed. By one process the marl and oil were mixed in a wooden vessel and the liquid air grad-
ually added until a stiff pasto was formed, which was packed in paper cartridge shells covered with abestus. By the uther plan, the miature of marl and oil was put inte the cartridge, which was onclosod in a lead caso with a layer of folt betwoen, and the liquid air then poured in until tho pasto was completely saturated. The cartrdges propared by both mothods wore safo and readily transportable, and their oxplosive power was tested by firing at the buttum of deep, holes bored in rock. The resulte showed that whilo liquid air is an eflicient explusive, it is less effectivo than dynamito, gun culton, explosive gelatin, or giant powder.
The consul says further :-
The conclusions of the military experts were concisely as follows: Both methods of preparing the cartridges were pronounced wasteful, and m consequence of the rapid ovaporation of the liquid air they must bo used immedately after beints prepared; beyond fifteen minutes the evapuration will so offect the cartridge that it is likely to miss fire, and its strength cannot be oven roughly guaranteed. On the other hand, the cartridges, when freshly preparcd, are poworful and well sdapted to coal and other mining, and, while the large amount of oxygen soi free by the firing of successive charges might increase the danger of explosion in the air and gases of the mine itself, the cquality of the nir for breathing purposes would bo definitely improved.

The net conclusion to be derived from these and preceding experiments in Europe is that, notwithatanding the obvious advantages of liquid air as an explosive for mining purposes, the rapid deterioration of the cartridges and their varying and uncertain strength are obstacles so serious that, until they can bo overcome, its value and applica tion to that use w:ll remain oxperimental and comparatively limited.

The Thorold Pulp Co., Thorold, Unt., recently incorporated, havo let the contracts for the construction of new mills at that place, which will be pushed to completion as rapidly as possible. The water will be $\mid$ taken from the old Welland Canal.

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we make
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STEARS TRAPS, OIL BEPARATORS, ETC.

THE COST UF POWER
A auggestive papur on tho cumparative cost of genorating power by the steam ongine, water turbine, and gas engino was read before a Mechanical Science section of the British Assuciatiun, recently, by Mr. J. B. C. Kurshaw, and the opimon was expressed ethat water, when doveloped, withuut excessive captal expenditure, 18 the cheapest sourco of mechanical or electrical energy. The supremacy which the steam engino su lung enjoyed, ic was ponted ouv, was now assailed by the water turbine and the gas engine. Two years ago the aggregate amount of powor generated from falling water was estimated to be between 236,000 and $3 \overline{50} 0,000 \mathrm{~h} . \mathrm{p}$. Gas ongines up to $6 \overline{5} 0$ h.p. had been built, and worked smoothly and economically, and blast-furnace gases were now utilized in many places for driving the engines which supplied the blast.
The question which the engineer had nor: to settlo when deciding upon the site and locality for a now factory was no longor so simple as when only one method of power generation in large units was open to him. In all cases where purely local considerations did nol settle the matter, the most economical source of power could only be determined after an exhaustive study of comparative cost. Mr. Kershar gave a table of comparative costs which, he sid, supported tho opinion now generally hold, that water, when developed without excessive expenditure, was the cheapest source of mechanical or electrical energy. Electrical energy generated by falling water was costing more at Rheinfolden, at Zurich, and at Buffilo than it would cost in South Lamcashire if

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gonerated by steam-powor in largo units, and the margin betweon the nctual charge of powor at Niagrara and the estimated cost of stoam power in large generating stations in South Lancashire was only 12s. Id. per e.h.p. yoar.

Turning to the relative position of gas powor, Mr. Kershaw hinted that large gas engines, in conjunction with coke ovons and blast furnaces, might ontirely alter the present position of affairs. It had been calculsted that two million h.p. was annually wasted in the gases issuing from blast furnaces of the Inited Kingdom. If theso wasto gases could bo induatrially utilized we should bo to a largo extent componsated for our lack of natural water power. But blast furnaces demanded coke, and coal beds wero oxhaustible, so that even if this source of mechanical and electrical enorgy wero warned it could only postpone, and not avert. the final triumph of the waterfall and of the turbine.

## THE STURTEVANT INCLOSED ELECTRIC MOTOR.

The bi-polar typo of enclosed mutor the internal construction of which is illustrated in the accompanying engraving, is manufactured both as a motor directly connected to a propeller fan and as an independent machine. For the former purpose it is used on all sizes of fans up to and including tho 54 -inch. For larger sizes the four and eight-pole types are employed.
The motor is entirely enclosed, and thoreby protected from dust, a most important oloment in a machine used under these conditions. In order to avoid the excessive temperature which is incident to the operation of most enclosed motors, this type has

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been vory carefully designod, so that a low can bo reached by simply removing the caps tomperature rise can bo maintained without in the centre of tho casings.
greatly increasing the size and weight above The brushes are of hard carbon, in holdors that of the ordinary opon type. This of a modified aeaction typo, which allows of machine is capable of continuous oper- oasy adjustment whon it becomes necessary ation for ton houra, with a maximum to reverse the direction of rotation of the

temperature rise nut exceeding 60 deg. F. mutur. Jhe bearings aro self-oiling and Yokes extending out from the field ring self-aligning, and fitted with composition support the armature shaft. The end sleeves, which are removable from the outer casings are ontirely indopendont and can onds of the boxes. Theso motors, in sizes be instantly removed to give access to the from 1.6 to $\overline{0} \mathrm{~h} . \mathrm{p}$., are built by the B. F. entire interior. The bearings and brushes Sturtevant Co., B/sston, Mass.

The cost of Advertiging is probably not so much as you may havo thought. plans and Pricos wlli bo choorfully subMited by tho E. DEBBARATB ADVERTIBING AGENCY, MONTREAL.

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Spccial Castings and all Linds of V\&ATER WORKS SUPPLIES

FLEXIBLE AND FLANGL PIPE.
HAMILTON, ONT.
a NEW OANADIAN WATER PUWER.
The Shieks Island dam at the foot of the Longue Sault Rapids in the St Lawrence River, ton miles west of Cornwal, Ont., is to bo harnessed, and bofors summer comes again the wator from the dalns will be rushing through turbines and turning electric machines, which will transform the hithorto wasted enorgy into power that will light the Cornwall Camal and drive a gooa deal of the machinory in Cornwall that is nor operated by isolated steam plants or in. otcor ways. Mr. M. P. Davis, the well known contractor, will construct the works. He has tlie contract for lighting the canal and will provide plenty of power while he is at it. The plans for the dovelopment were prepared by IT. Pringle \& Son, of Montreal, who had charge of the installation at the Lachine Rapids anc at Shawinigan Falls, the latter one of the largest electric powers in the world. Temporary buildings for housing the men and materials are already in course of erection. The work in hand includes the cutting of a short camal about 200 feet long and fifty feet wide at the bottom, and twenty-ane feet deep from near the ond of the rip-rap, on the south side of the dam to the bank, the building of a breast wall, the erection of a power house and the installation of turbine wheels, bencraturs, excitors, and other necessary machinery. There will be threo twin turbines of 1,000 horso power each directly connected to the generators. The power house will be of hrick with stone foundations, $60 \times 60$, and will be placed in the bed of the eld Chenaille.
The work throughout will be of the most massive description, and the machinery will be of the very latest design. At first the machinery for only 1,000 horse power will be installed, but the power houso, dams, head race, etc., will admit of a development up to 4,000 horse power.
In the opinion of MIr. Bishop the spot is an ideal one ior electrical dovelopment, the conditions being exceptionaliy favorable, and there is no doubt that the ability to procure cheap power will very speedily lead to the ostablishment of new induatries in Cornwall. Actual work will begin at once, and it is expected that by the beginning of next week 100 or more men and a large number of carts will be employed. Oporations will be continued all winter, as Mr. Davis is under contract to have the light ready to turn on by April $15,1901$.

## UNSURVEYED WEALIH OF ONTARIO.

All that has been said of the hidden and unsurveyed wealth of the far northern part of Ontario seems to be vindicated so far as was found by the first of the surveying partios to return. This party, No. 4, conducted by Alex. Baird, of Leamington, who had as companions Wm. Latlaw, of Guelph, farrn expert; G. M. Stowart, Toronto, geolngist; John McConachie, Huntsville, timbor estimator: Miles Grimshaw, of Lecmington, and three Indians. The party has reported the results of the secison's work to the Department of Crown Lands.

Mr. Baird and Mr. Laidlan, when seen, were enthusiastic ovor the wealth of the country. They started from Grassott, near Missanabio, on the C. P. R. main line, and travolled north and cast through the Magpie River, Lake Esnogami, Lake Kabinakagami, the river of the same name, then Mattawishquia River, to tho Missanabic. They travolled about 200 miles in that direction, and were headed for Moose Factory, but had
to return before reaching that point, uwing to tho low wator. The party found an abundance of excellont farming land of a sandy clay maturo, and in that noighborhood found a Hudsor Bay post, whero all kinds of vegetables, barloy nnd oats and strawborries, currants and raspberries grow to porfection. Tho land was all forested, excopt in somo marshy spots. Thore was a fine lot of pine in one locality, but everywhere pulpwood, particularly spruce, was to bo found in abundance. Mr. Baird wae of opinion that there was a great future for the country if it once had railroads and proper
drannge. Boing abovo tho hoight of land the pulp could not bo flosted southward. Thoro wore, howovor, many wator-powors throughout tho tract covored. Thero was ovidence of plonty of grme, and tho fishing was unsurpassed. liocks wero scarce and thero was littlo ovidenco of minoral deposits. The climato was very hoalthy, tho air being clear and bracing.
Ono of the orrors on curront maps corrected by this party's work was tho discovery that the River Kabinnkagnui empties northward into the Albany, instead of eastward into the Moose River.

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Messrs．Aemilius Jarvis \＆Co．，tho archi－ tects，have issued the following circular ．－
＂We bey to advise you that the aggregate amount of Toronto Hotel Company bonds that have heen underwritten by the syndicate formed by us now exceeds $\$ 450,000$ ，conse－ quently your underwriter＇s letter is oper－ ative．＂

A call of twenty－five per cent．has been made，and a contract for the erection of the hotel has been arranged amb will probably be signed by the company in a few days． The hotel is to beready for the tourist season of 1902．The extension of Victoria street to Scott is a part of the project，and the City Council has pledged itself to help in this． The directors of the company，who have for two years worked upon the project，are， George Gooderham，I＇resident；Edward Gurncy，First Vice－President ：Robert Jaf． fray，Second Vice－P＇resident ；W．IR．Brock， T．G．Blaclastuck，Duncan Coulson ；I．J． Forget，Montreal，\％．A．Lash，Q．C．，An－ drow S．Irving，Aemilius Jarvis，A．E． Kent，J．W．Langmuir，W．D．Mathews， J．Herbert Mason，E．B．Osler，M．M．Pel－ latt，B．E．Walker and Frederick Wyld． Mr．Jarvis has bean chief promoter．
The now palace hotel will front on King street，Victoria strect is extended，and on Colborne strect．Tho building is of atone for the first flour，then stone and buff brick， and tho designs show at plain common－senso elevation mithout unncesssary ornamenta． tion．It is cutircly and absolutely fireproof， having no wood except that used in decor－ ation．Upon the ground floor the floors aro of marble，with colored pastern laid in mosaic；the other floors are of concrete， rith carpets laid directly on top．
The main entrance is off King street，with purtecuchiere from the stdewalk．Un enther sido of the main entrance are spaces for the Grand Trunk and Canadian l＇acific IRail－ rays to uso as ticket oflices．The remaining fruntage on ling strect is divided for the use of such shops $\pi s$ usually surround a hutel． There are also sovenl spaces for shops or oflices on tho Victoria strect frontage． There is $n$ handsome entrance from Victorin strect．Both entrances open into a rotunda \＆0x90 feet．On the Colbormo and Victeria corner is a restauant，with buffet and lar on the castern Culborne atrect front．In the basement is the ILaths－Hanskeller，which is a German cafe，fited in dark oak and Ger－ man decorations．This stylo of cafe is exccedingls peppular at the present time in Nem Jork．Thas marucular laths－Hans－ keller will be an exnet duplicate of that in tho Pilsencr Buildang at the corme i i 4 End strect and Brandray，Niew York．The rest of the ground tloor is devoted to the ad． ministration offices，etc．

Upon the next fiome is the general diniag－ room，banqueting roon，assembly hall anid stato alparments，tho next five stories aro all of exactly the same plan，shoning sixty bedrooms to the flat，with fozty two bath－ rooms．Mang of theso bathrooms aro ＂shomers＂simijar to thoso in the new Herald S juare IIotel in Nicr York．
The hotel will be run upon both the Luropean nud Ainerican plans，and will bo operated in conjunction witi a serses of hotels now being constructed in other clties． Tho standard of tho hotel is the Mruhatian of New York．The total cost of the land． buildang and furnituro will be $\$ 1,500,000$ ．

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