

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, APRIL 14, 1905.

NO. 15.

Robinson's Patent Barley

Sales are increasing all over Canada.
New Buyers are cropping up everywhere.
You cannot afford to be without

ROBINSON'S

PATENT BARLEY



Raised on It.

Christie's

Zephyr

Cream

SODAS

Beat

All

Others

Christie, Brown & Company

TORONTO and MONTREAL

Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 27.



One of the 57

HEINZ MUSTARD DRESSING

It would be a capital thing to push this variety at this time. As a fish sauce it is unexcelled. Appreciated in Lent and all times when fish is an article of diet. For Spring trade when salads begin to rise in importance it is worth setting out prominently. Not a mayonnaise but a dressing of a delicate, exquisite mustard flavor.

H. J. Heinz Company

Pittsburgh, U.S.A.



Get to Know

The Peacock Brand

Mince Meat
Cream Cheese
Worcestershire
Sauce

Grape Wine
Hard Boiled Candies
Cough Drops

The Peacock Brand

appears only in goods of first-class quality
—goods that the best grocery trade can
handle safely.

Price List on Application.

THE BATES MANUFACTURING CO., LIMITED
9-11 Francis St., TORONTO

Cold Water

is preferable to hot water when
it comes to Starch Clothes.

IVORINE COLD WATER STARCH

is an ideal Starch and does
ideal work. Careful grocers
always recommend it. Your
jobber has it.

Cases—40 pkgs.—\$2.50
Pays 60 per cent.

St. Lawrence Starch Co., Ltd.

Port Credit, Ont.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of
PURE STICK LICORICE, Acme Licorice Pel-
lets, M. & R. Wafers in bags, Licorice Lozenges,
and a full line of Licorice Specialties, includ-
ing the celebrated soft licorice lines sold under
the Company's brands as follows: THE
FLEXIBLE LICORICE, THE PLIABLE LIC-
ORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.

Illustrated Catalogue on request.

Tried Tested Trusted

"Tried and not found wanting"—that is the test that counts for permanent trade when you stock up with trusted goods. Quality counts in double-quick shape once you start the ball rolling. Here are goods "tried, tested, trusted"—goods that it pays to sell and recommend.

Here They Are!

"Thistle" Brand Maple Syrup

A rich, clear, clean Maple Syrup. A brand you can stake your reputation on. A brand "tried and not found wanting."

"Codou's" Macaroni and French Pastes

Made only from the real Russian Wheat grown in Taganrok. Tender and delicate beyond compare. Packed with tasteful labels, and full weight always. "Tried, Tested, Trusted."

Griffin & Skelley's Dried Fruits

Clean, rich, ripe—the pick of the pack always. Apricots, Peaches, Pears, Nectarines. Dried Plums, Prunes, Raisins. Full weight and highest quality there is or can be. "Tried and not found wanting."

Castile Soap "Shell" Brand

Seven per cent. more pure oil in it than in ordinary brands, hence its superior quality. A Castile Soap that leads all other brands in the Dominion. In one-pound bars and in pressed cakes. "Tried, Tested and not found wanting."

SOLD BY LEADING WHOLESALERS.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

20½ Front St. E., Toronto.

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

It Pays You
WHY?

IT is the highest quality.
is a popular price.
is 40 per cent. profit.

Holbrook's
Worcestershire
Sauce



The acknowledged premier Sauce of the World

Price 25c. per Bottle

CALGARY.

Start the New Year
Right

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON,

Wholesale Commission Merchants and Brokers
CALGARY, ALTA.
Head Office: NICHOLSON & BAIN, WINNIPEG.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,
1483 Notre Dame Street
MONTREAL.
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal
Tel. Main 778. Bond 28.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
COMMISSION BROKERS.
Excellent Storage Accommodation.
Consign Your Cans to Us.

**EASTERN MANUFACTURERS
-AND-
SHIPPERS.**

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

WINNIPEG.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence Solicited **WINNIPEG, MAN.**

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association
Union Bank Block, Rooms 722 and 723
Winnipeg, Man.

Open for good Canned Goods Agency Correspondence Solicited

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and
Agents.

Established 1865

C. E. KYLE

WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT
27 FRONT ST. E., - TORONTO
Highest references. Commissions solicited.

W. H. Millman & Sons

Grocery Brokers

27 Front St.,

TORONTO.

VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America, Victoria.

WOLSELEY, ASSA.

G. C. Warren

Wolseley, P.O.

Direct Importer, and Distributer of
Teas and Jellies, will act as manufacturer's
agent in other lines.

When You Handle James' Dome Black Lead

You offer for sale **what the trade wants** and what **has always given** and **will continue to give complete satisfaction.**

The Profit's Good

The Sale's Quick

W. G. A. LAMBE & CO., Canadian Agents.



CAPSTAN BRAND HIGH-GRADE TOMATO CATSUP

Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.



Sterling Brand Pickles and Relishes

In a day when so much care is given to the purity of one's foods, grocers need to be careful in the pickles they recommend to their customers.

There is no experiment when Sterling Brand Pickles and Relishes are recommended. They have stood the test of years, meeting the requirements of the epicure as no other pickles do.

- Made in Canada, from best
- grown Canadian vegetables.

THE T. A. LYTTLE CO., LIMITED
124-128 Richmond St. W.
TORONTO, CAN.

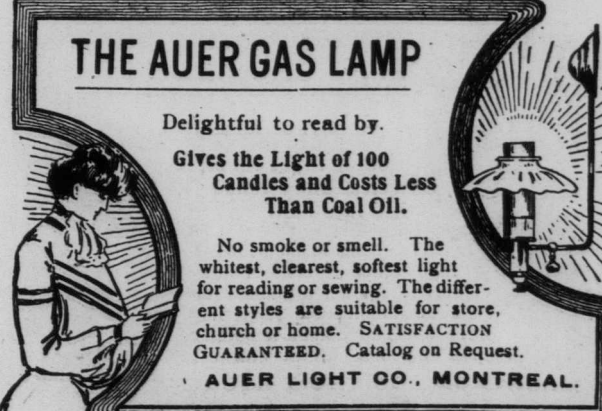
THE AUER GAS LAMP

Delightful to read by.

**Gives the Light of 100
Candles and Costs Less
Than Coal Oil.**

No smoke or smell. The whitest, clearest, softest light for reading or sewing. The different styles are suitable for store, church or home. **SATISFACTION GUARANTEED.** Catalog on Request.

AUER LIGHT CO., MONTREAL.



BY ROYAL



APPOINTMENT

CEREBOS

TABLE SALT

Used like Common Salt,
but contains
the Vital Phosphates
of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner. Montreal: D. H. Rennoldson.	Ottawa: H. M. Bate & Sons, Ltd. Kingston: Geo. Robertson & Son.	Toronto: W. G. Patrick & Co. Hamilton: James Turner & Co.	Winnipeg: The Kenneth Mackenzie Co. Victoria: R. P. Rithat & Co., Ltd. Vancouver: Kelly, Douglas & Co.
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Purest
and
Best
of
all
Teas

JAPAN TEAS

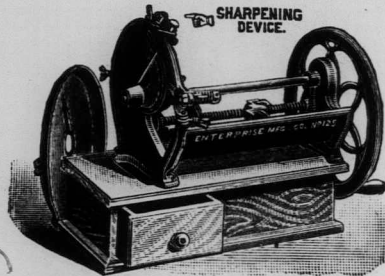
The grocer's best friend.

“ENTERPRISE”

Rotary Smoked Beef Shaver

With Patented

Self-Sharpening Device



No. 125, 1 Blade, - \$22.50
No. 129, 2 Blades, - 22.50

We also make

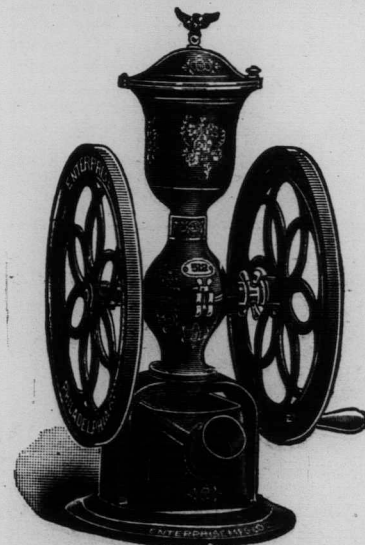
Self-Priming and Measuring Pumps, Self-Measuring
Faucets, Bung Hole Borers, Self-Gauging Cheese
Knife, Meat and Food Choppers, Etc., Etc.

Illustrated Catalogue Mailed Free

Order from your Jobber

*Rapid Grinding and
Pulverizing Mills*

40 Sizes and Styles for Hand, Steam and Electric Power



No. 512, - - - \$13.50

The Enterprise Mfg. Co. of Pa., Philadelphia, U. S. A.

You Should Consider

two important points when buying CONDENSED MILK and CREAM—purity and quality. These predominate in the well-known Brands

Reindeer Condensed Milk and Jersey Cream

Every day becoming more popular in the household. Care should be taken that you handle brands that please—there is satisfaction in every tin of these goods.

The Truro Condensed Milk Co., Limited.

W. G. A. LAMBE & CO., Agents,

**ABOUT
HALF
THE
MAPLE
SYRUP
SOLD**

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?

$\frac{1}{2}$



ROSE & LAFLAMME, Agents,

Montreal

Flett's

Pickle Selection

It makes a great difference to the finished product if only carefully selected fresh vegetables are used in Pickles. That's why

FLETT'S

give such uniform satisfaction to your customers.

ROSE & LAFLAMME

Agents, MONTREAL

MHS

Ceylon Teas

WHY aren't China and Japan Teas put up in packages and exploited in the same manner as the Ceylon package teas that are familiar to the entire grocery trade throughout Canada?

Why?

The answer is conclusive—they wouldn't sell.

Don't you see, grocers, how the matter lies? Why prolong a bad state of affairs?

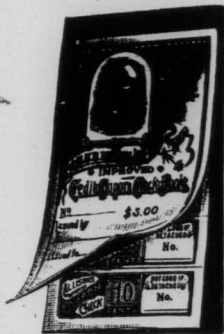
Sell only

Ceylon Teas

April 14, 1905

FISH and OYSTERS WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.



If you have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribbles, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.

C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

3 Lines to Sell

Sutton's Ammonia Essences

(Worcester)

Sauce

Write for list and particulars
to

G. F. SUTTON SONS & CO.,
KING'S CROSS
London, Eng.

THE CANADIAN GROCER

BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE

TRY IT



1-lb. tins - 3 doz. in case.

SOLD BY ALL JOBBERS

OAKEY'S 'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

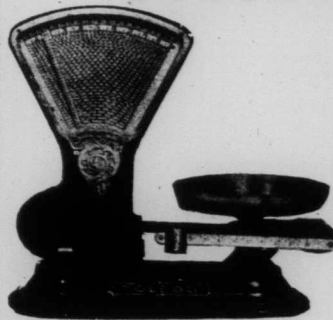
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:

**JOHN FORMAN, 644 Craig Street
MONTREAL.**

GROCCERS, ATTENTION!



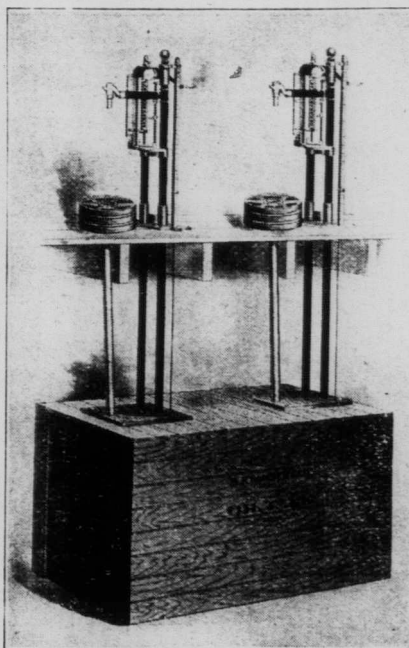
DEAN & McLEOD, Canadian
Agents

What is your most valuable asset? Is it not your list of customers? What is most necessary to insure the success of your business? Is it not public confidence? By using **THE TOLEDO SCALE** which **INVITES every CUSTOMER TO SEE THAT YOU GIVE THEM JUST WHAT THEY ASK FOR,** you gain **PUBLIC CONFIDENCE,** thereby **ADDING TO YOUR MOST VALUABLE ASSET,** your list of Customers, and the great point is that you accomplish this without having to give down or over weight. No springs, no poises to shift, and no weights to lift on and off; the goods weigh themselves, absolutely correct, and do it instantly.

A postal will prove the foregoing. Think and act.
TOLEDO COMPUTING SCALE CO.,
21 John St. South, Hamilton, Ont.

DON'T DECIDE

**NOT TO BUY NOW
UNTIL YOU HAVE FULLY
INVESTIGATED**



DOUBLE CELLAR OUTFIT.

The Bowser Self-Measuring Oil Outfit

is greatly improved and the best we have ever made. It has many advantages which you would find would materially assist you in making a profit on your oil handled. In fact, it will in a very short time save you more than it cost. It costs you nothing to investigate. Write to-day for full information. It's free. Ask for Catalogue "B." :: :: :: ::

**S. F. Bowser & Co., 530 Front St. W.,
TORONTO**



GOLDEN BLEND
Ceylon Tea

... IN ...

Five Pound Caddies

Every grocer should have some
of this Tea.

Nothing finer in Canada.

Only to be had from

THE F. J. CASTLE CO., Limited

Wholesale Grocers, OTTAWA, Canada



GROCEER REFRIGERATORS

The Best Finished and Most Up-to-Date Grocer Refrigerator on the Market.



FOR SALE BY ALL DEALERS WHO HANDLE BRANTFORD REFRIGERATORS, OR BY THE MAKERS
Write for descriptive circular.
HAM & NOTT CO., LIMITED, Brantford, Ont.

IF you are going to fit up a grocery store, don't do it until you find out just what Walker Bins are.

your store is beginning to show signs of wear and tear make a new one out of it by putting in Walker Bins.

you are getting a lot of damaged and soiled stock, get rid of it. You'll have no more if you put in Walker Bins

"Walker Bins"
MADE IN CANADA

The Walker Pivoted Bin and Store Fixture Co.

Address 516 Board of Trade, Toronto, for Booklet.

Factory, BRAMPTON. Head Office, TORONTO.

The five great troubles of a merchant—the handling of cash sales, credit sales, money received on account, money paid out and money changed for customers—are taken care of by a National Cash Register. Let us explain our system to you.

NATIONAL CASH REGISTER CO., DAYTON, OHIO

I own a _____ store. Please explain to me what kind of a register is best suited for my business.
This does not obligate me to buy.

Name

Address

No. Clerks

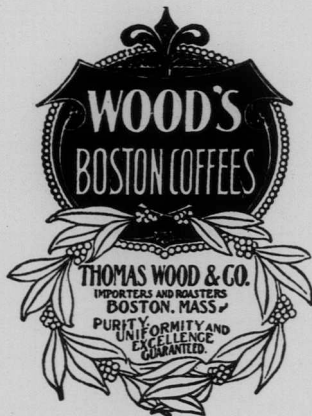
Tickled to Death with "Red Feather" Tea

That's what one lady—a lover of really good tea—said about the unmatched "RED FEATHER." Thousands more are bound to think the same.

Only one quality—the best. Retails at 40 cts. a pound, in lbs. and ½ lbs. Black, Mixed and Green—cases 30 lbs.

"RED FEATHER" will bring you trade. Write us—ask our travellers about it.

W. H. GILLARD & CO., HAMILTON
Wholesale Grocers, Tea and Coffee Importers.



Keep Moving

It is the Law of Nature that everything shall be moving. Whatever is apparently standing still is either decaying or advancing.

The Law applies to business, every branch of which requires stimulating in order to match the pace set by competitors.

This task is always on: The work of studying and selecting the proper crop—not only the right berries, but the *precisely* right berries—for

Wood's Coffees

Your very particular customer is thus guaranteed the "precisely right" cup of Coffee.

Canadian Factory and Salesroom,

No. 428 St. Paul St. - - - MONTREAL

a postal card

costing only 1 cent
will bring you
sample of the

PUREST MAPLE SYRUP

made in Canada — every
gallon we sell is inspected
—and guaranteed **PURE**

Try It — Write for particulars,
and say how you want the
syrup packed.

THE GRIMM MFG. CO.

Manufacturers of Champion Maple Sugar Evaporator
and Maple Sugar Makers' Supplies
MONTREAL

BORDEN'S ARE THE BEST BRANDS

in the Condensed Milk line.—At this
season of the year, with the uncertainty
of obtaining pure,
fresh milk.

BORDEN'S
"Eagle" Condensed
Brand Milk

AND

"Peerless" Evaporated
Brand Cream

are your customers'
safest guarantees.
Tell them so.



WILLIAM H. DUNN, - MONTREAL

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B. C.

A DELIVERY AND CHARGE SYSTEM

Written specially for THE CANADIAN GROCER.

In order to meet a growing need among grocers and general merchants doing business in the country and in villages and small towns throughout Canada, The Grocer recommends the following simple and yet effective method of conducting an order and delivery route.

At the outset it is taken for granted that the merchant sends his man into the country to take orders and deliver goods; that some of the sales are cash and some credit; and that the clerk makes up his own reports. The grocery trade is agreed to the value of an order and delivery route. The man who is content to hold his old customers without hustling after new business has become a thing of the past. Even the most conservative of city grocers spend no small share of their time hatching schemes for attracting new business

Figure 1.

Order No. 1		Salesman's Initials.		
James Brown,				
Grocer.				
Sold to		Thorncliffe, April 10, 05.		
Mr. P. McIntosh,				
Town.				
Terms: -				
Check	Quan	Description.	Price	\$ c.
X	1	lb. Cheese	30c.	30
v	50	" Sugar	06c.	3 00
v	1	box Sodas	15c.	15
Charged				3 45

their way, and take pride in perfecting their order and delivery systems. The question confronting the trade is one of method, not of policy.

Have a First-Class Man.

In conversation with The Grocer, one of the leading grocers of Ontario remarked the other day that the all-important thing in connection with the establishment of an order and delivery route in rural districts was to send out a first-class man; one who "knew the grocery business from A to Z, and human nature in the bargain." Such a man in making sales to new customers would have to exercise his judgment as to whether they were to be cash or credit, although in any event questionable orders would be discovered in the course of checking when these were handed in at headquarters. Credit, as a

rule, suited the farmer better than cash, and other things being equal it suited the grocer to give credit. The solution to this difficulty, however, was easy to the man who thoroughly knew his territory.

As for the accounting side, which is of first importance, certain allowances and exceptions will have to be made according to the nature and extent of the business carried on.

Duplicate Order Book.

The clerk goes out into the country, carrying with him a small pocket order book, which contains order forms in duplicate, numbered consecutively, both copies being retained by the salesman.

Upon his return to the store, the orders are laid up and the different lines single checked on the left-hand side of the order (Figure 1) and, later on when the goods are loaded for delivery, the different lines are double checked as an extra precaution against omissions.

When the goods are delivered to the customer, he receives the original order, which has been priced and extended, and answers the purpose of an invoice, the duplicate order (or invoice) remaining in the salesman's book as a record of the sale.

If a signature for the receipt of the goods is required by the merchant, this would appear on the duplicate order retained by the salesman or delivery agent.

Cash and Charge Sales.

When payment is received in cash for the goods, the duplicate should be marked "Cash Sale"; when credit is given, the duplicate should be marked "Charged."

When the clerk returns from his delivery trip, the amounts of the individual sales, "Cash" or "Charge," as the case may be, are posted to a recapitulation sheet fastened in the end of the book, from which the amounts may be posted direct to the customer's account in the ledger and at the end of the month, or any period desired, the sales may be added and the total posted to the credit of "Sales" or "Merchandise" account (on the supposition that books are kept by double entry). As a check on the cash collected each trip, the total of the "Cash Sale" column on the recapitulation sheet will show the correct amount of cash collected from customers. If it should be found ne-

cessary to furnish the customer with a detailed statement of goods at the end of the period when statement is rendered, in case he has misplaced the original left with him when the goods were delivered, a third copy may be made with carbon when writing the order in the first place; these may be filed either alphabetically or according to account number until required, and then attached to the statement. It will be noticed in the recapitulation sheet (Figure 2) that a full record of the transaction appears; the date, ledger folio, name, sale number, and whether "Cash" or "Credit.":

GLEANED FROM THE TRAVELERS.

Mr. J. R. Calderwood, Huntsville, is enlarging his store, fitting up a very fine private office and making other changes owing to the increasing demands of trade.

Figure 2.

Date.	Led. Folio.	Name.	Sale No.	Credit Sale.	Cash Sale.
Apr. 10	15	P. McIntosh.	1	3 45	
10		Cash sale.	2		3 00
15	26	Jas. Brown.	3	6 00	
		Cr. Mdse. (or Sales Act)		9 45	3 00

Mr. Graydon, Streetsville, was in Toronto last week attending the Pure Food Show. He was so favorably impressed that he is repeating his visit this week in company with Mrs. Graydon.

Mr. E. B. Farewell, Orillia, has found his present store accommodation too small and is moving farther up-street to more commodious quarters. Ed. is a hustler.

Mr. J. A. Hollingshead is about to start a general store business at Schouberg, Ont.

Captain Hamilton, of F. J. & C. G. Hamilton, Port Credit, enjoyed the sights of the Toronto Pure Food Show during the week.

ANOTHER DISTILLERY.

Hiram Walker & Son are about to erect another monster distillery at Walkerville which will be the largest in Canada, being double the capacity of the present plant and costing \$300,000.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN **TINS**
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Business Changes

ONTARIO.

STEELE & GOODHUE, fish dealers, Port Stanley, have been succeeded by **Berry & Co.**

S. J. Puddicombe, grocer, St. Thomas, has sold out.

F. H. Little, grocer, Toronto, has sold out to **C. Mayes**.

E. Duffy, general merchant, Brigden, is closing up business.

J. E. Cole, tobacconist, Deseronto, has suffered loss by fire.

C. B. Adams, general merchant, Harrietsville, has sold out.

J. E. McIntyre has opened up a new grocery store in Oil Springs.

C. J. Sanderson, grocer, Wroxeter, has sold out to **E. W. Lewis**.

J. A. Forsyth, grocer, St. Thomas, has sold out to **L. Pearson**.

The **Mooney Biscuit & Candy Co.** has opened a branch at Ottawa.

R. Harbottle, grocer, Burford, has advertised his business for sale.

C. J. Cunningham, grocer, Hamilton, has sold out to **W. P. Ransom**.

J. Rumble, general merchant, Thornedale, is selling out to **S. Dufon**.

J. S. Baker, general merchant, Mull, has sold to **Saddington & English**.

J. E. Ross, general merchant, Cobden, has assigned to **J. H. Reeves**.

Blott & McLean, general merchants, Rainy River, have sold out to **A. E. Read**.

F. L. Wagner, general merchant, Kingsmill, has sold out to **A. D. Aikenhead**.

C. R. Langstaff & Son, general merchants, Emo, have advertised their business for sale.

The **Provincial Grocers**, Toronto, have assigned to **C. N. Sutherland**. Meeting of creditors April 14.

G. Culbert and **D. Campbell** have opened up a fruit and confectionery store at **Burks' Falls**.

G. E. Polkinghorne, of Elmvale, has sold his grocery and china business to **F. H. Dale** of Waverley.

M. Brock & Co., general merchants, Rat Portage, have assigned to **D. G. Mathias**; meeting of creditors held April 11.

Banford Bros., general merchants, Hawkesbury, have dissolved partner-

ship. The business will be continued by **J. Banford**.

H. Kilpatrick, general merchant, Blezard Valley, has assigned to **A. D. Meldrum**. A meeting of creditors to be held April 14.

QUEBEC.

Deslieres & Brais, grocers, Montreal, have dissolved partnership.

Corliere & Landry have registered as general merchants, Lacolle.

Girard & Corbiere, general merchants, Lacolle, have dissolved partnership.

Landry & Landry, general merchants, Lacolle, have dissolved partnership.

P. O. Drouin has been appointed curator to **A. Drolet**, confectioner, Quebec.

The assets of **J. A. Perron**, general merchant, Chicoutimi, have been sold.

The assets of **E. D. Presho & Co.**, confectioners, Montreal, were sold April 11.

The assets of **P. Therein & Co.**, general merchants, St. Remi, have been sold.

G. Laforutune & Cie., provision merchants, Montreal, have dissolved partnership.

The assets of **L. P. Martin**, general merchant, Ste. Helene, are to be sold on April 13.

The assets of **A. Lafontaine & Co.**, general merchants, Drummondville, are to be sold April 14.

Chase & Sanborn, wholesale tea and coffee merchants, Montreal, dissolved partnership and re-registered.

The **Laurentides Condensing Co.** have been registered as manufacturers of condensed milk, etc., Montreal.

NEW BRUNSWICK.

W. R. Robertson, fruiterer and confectioner, St. John, is dead.

McKenzie & Flett, general merchants, Campbellton, have been succeeded by **G. G. McKenzie & Co.**

J. P. Brennan, grocer and provision merchant, North Sydney, has assigned.

F. M. Grant, confectioner, Londonderry, has been burned out; no insurance.

NOVA SCOTIA.

S. G. Morton & Co., flour and feed merchants, Halifax, have sold out their business. The new proprietor will continue the business under the same name.

MANITOBA AND N.W.T.

C. McRae, grocer, Carlyle, is dead.

W. Freeborn, grocer, Morden, has sold to **A. Huget**.

J. A. Brant, grocer, Pilot Mound, has sold to **W. G. Elliott**.

L. Liggett, confectioner, Indian Head, has sold to **T. M. Hewatt**.

Prince Bros., general merchants, Battleford, have been burned out.

The **Canada Biscuit Co.**, Winnipeg, has suffered slight loss by fire.

G. S. Davidson, general merchant, Balgonie, has been burned out.

A. W. Palmer, confectioner, Banff, is opening a store at **Vernon, B.C.**

A. Simpson, grocer, Stonewall, has admitted **Mr. Morgan** as partner.

Cundict & Thomson, confectioners, Manor, have dissolved partnership.

J. Boyd wholesale crockery merchant, Winnipeg, has suffered loss by fire.

J. W. Robertson, general merchant, Rosthern, has sold to **E. E. Ruttle**.

R. Purdon, grain merchant, Brandon, has suffered loss by fire; small insurance.

C. J. H. Arbez, general merchant, St. Claude, has been burned out; insurance, \$5,000.

Colbert & Cameron, commission merchants, Winnipeg, have suffered loss by fire.

A. C. Parsons, wholesale produce merchants, Winnipeg, have suffered loss by fire.

E. P. McPhee, general merchant, North Portal, has sold his stock to **R. H. Douglas**.

G. G. Labbitt has retired from the **Craik Mercantile Co.**, general merchants, Regina.

R. Ehman has been admitted to partnership with **A. Ehman & Co.**, general merchants, Regina.

Wilkins & Co., grocers, Strathcona, are selling their goods by auction and going out of business.

R. Enright, general merchant, Morris, has removed to **Altamont**, where he intends going into business.

Armytege & Flett, Winnipeg, will take over the wholesale commission end of the business of **Bell & Armytege**.

Colter & Son, flour and feed merchants, Winnipeg, have disposed of their business to **A. J. Nelson** of Morden.

The stock of the estate of **A. E. Sibbald**, general merchant, Halbrite, has been advertised for sale by tender up to April 5.

The **Great West Trading Co., Limited**, general merchants, Yorkton, have sold their Sheho branch to **Gibson, Bray & Porter**.

BRITISH COLUMBIA.

Bourne Bros., general merchants, Revelstoke, have dissolved partnership.

CANADA
FIRST

We carry an assortment of

**SMITH'S
PURE JAMS and PRESERVES**

Quality better than Imported goods.

Will assort any way you wish.

**LUCAS, STEELE & BRISTOL
HAMILTON**

House Cleaning Time is Near

WE HAVE SOME HELPERS.

H. and H. THE "UNEQUALLED" CLEANER

Harvey's Ammonia, both clear and cloudy.

Brooms — *These are elegant value.*

All of the above are business bringers. Drop us a card,
and your order will be shipped same day as received.

JAMES TURNER & CO.

Wholesale Grocers, HAMILTON

If you want to give
your customers a
treat, send us an
order for

TARTAN Peaches, Pears,
Plums, Raspberries,
Strawberries, etc.

THESE ARE THE FINEST GOODS PACKED. ALL TARTAN BRAND GOODS GUARANTEED BY

BALFOUR & COMPANY,

WHOLESALE GROCERS

HAMILTON


West India Molasses

In tins to retail at 10c.

THOMAS KINNEAR & CO.

TORONTO AND PETERBORO

THE ISLANDS OF MADEIRA.



A Feast in Itself
MAC LAREN'S
IMPERIAL
CHEESE

AS SOLID food it possesses sufficient nutritive value to be a meal in itself, while its piquant taste and delicate flavor make it a delicious dainty. And the form in which it is prepared lends itself to so many different ways of serving that a jar of MacLaren's Imperial Cheese provides a whole feast of delightful tid-bits. You can't know what a real delicacy cheese is until you've tried MacLaren's Imperial.

Sold in opal jars at all grocers; prices from 10 cents up. It never becomes hard or dry.

A. F. MacLAREN IMPERIAL CHEESE COMPANY, Ltd.
Detroit, Mich., and Toronto, Canada

**THIS IS THE ADVERTISING WE ARE DOING
TO HELP INCREASE YOUR SALES.**

MADEIRA is a group of Atlantic islands belonging to Portugal, situated opposite and about 440 miles distant from Sali, Morocco, on the west coast of Africa, and about 600 miles southwest of Lisbon. Madeira, the principal island, and the islets of Porto Santo, Dezerta Grande and Bugio, compose the group, with an area of 505 square miles and a population of 151,125. The main island (area 313 square miles) consists of a collection of mountains of volcanic origin, the most elevated of which is upward of 600 feet high. Through the west half of the island runs a central ridge about 5,000 feet high, on which is an extensive plain called Paul de Serra. The east portion of the island, though elevated, is less so than the west. From the central mass steep ridges extend to the coast, where they form perpendicular precipices of from 1,000 to 2,000 feet high. These cliffs are indented by a few small bays, where a richly-cultivated valley approaches the water between two precipices, or surrounded by an amphitheatre of rugged hills. These narrow bays are the sites of the village of Madeira. The most striking peculiarity in the mountain scenery of the islands is the jagged outline of the ridges, and the deep, precipitous gorges which cut through the highest mountains almost to their very base. The road round the island is in many places exceedingly picturesque, often leading between lofty cliffs or along the front of precipices overhanging the sea. The Madeiras were known to the Romans under the name of Purpurariae Insulae. They were rediscovered by the Portuguese in 1420, and the name Madeira was given to the principal island because of the magnificent forests of building timber (in Portuguese, madeira) which then covered it. It was settled by the Portuguese in 1431. Funchal, the capital (population in 1900, 37,011), is an Episcopal See. The mean

annual temperature of Madeira is 65 degrees, and the climate from its constant and temperate warmth is well known for its favorable effects on those suffering from pulmonary and other complaints, which renders the island a favorite resort for invalids from Britain and elsewhere. Large and well-appointed hotels exist at Funchal.

The staple product of Madeira is wine, the quantity of which in good years, prior to the appearance of the vine disease in 1852, amounted to 2,750,000 gallons. In 1898 there was an export of 587,000 gallons valued at about \$890,000.

Sugarcane, and the cactus for the rearing of cochineal, are cultivated, fruit and vegetables are grown, fisheries are actively engaged in, and linen, woolens, leather, straw hats, baskets, soap, sugar, spirits, butter, etc., are manufactured. A total of 1,635 vessels of 4,692,264 tons entered and cleared the island ports in 1899. The chief import is coal, the most important of the others being wheat, rice, Indian corn, and dry goods.

DEATH OF HUGH WILSON

ON April 4 occurred the death of Mr. Hugh Wilson, a leading merchant of Cannington, and one of the best-known throughout the trade of Northern Ontario.

The deceased was born in County Cavan, Ireland, about fifty-seven years ago, and came to Canada in the early seventies. After doing business at Baili-boro and Manilla for a short time, he took up his residence in Cannington, and since then—thirty years ago—has succeeded in building up one of the largest mercantile trades in Central Ontario, also having large lumbering interests in the north, and branch stores. The present growth and prosperity of Cannington is largely due to his energy and enterprise.

We offer an exceptionally good value in a

GROCERY RAW SUGAR

BRIGHT, DRY and GRAINY.

PRICE VERY ATTRACTIVE.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

INQUIRIES FOR CANADIAN TRADE.

THE following inquiries in regard to Canadian trade have been received at the Department of Trade and Commerce, Ottawa:

552. An English firm of barley factors desire to be placed in communication with Canadians in a position to export barley to Great Britain.

553. A produce commission merchant at Glasgow wishing to increase his business with Canada has asked for addresses of creameries, cheese factories and shippers of dairy produce in the Dominion.

554. Inquiry is made by a correspondent at Warsaw respecting the possibility of his getting into touch with Canadian exporters seeking a market in his district in various lines.

555. The addresses of Canadian exporters of honey have been inquired for.

556. A London firm of fruit importers have asked that their name may be placed before apple shippers in Canada, as having good connections in London and the provinces, they are in a position to dispose of large quantities.

557. A Lagos (West Africa) firm of merchants ask to be placed in communication with reliable exporters in Canada of flour, hardware, and other goods.

558. A London firm desires quotations for letter-filing cabinets containing from four to twelve drawers.

559. An English firm of wholesale hardware merchants have asked to be placed in touch with Canadian furniture, brush and woodware manufacturers who may require agents in Great Britain.

560. A firm of tea and coffee salesmen desire to be placed in communication with buyers in Canada to whom they could ship direct from bonded warehouse in Great Britain or from Calcutta and Colombo.

562. A London firm of barley and hop factors desire to be placed in direct communication with large farmers and shippers in Canada so as to realize the best market values.

The names of the firms making these inquiries, with their addresses, may be obtained on application to the Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa. Persons desiring any of these addresses will kindly quote the reference number.

SHAREHOLDERS LIABLE

Over four hundred subscribers must pay the balance of their stock to the assignees of the defunct Warton Beet Sugar Co., by a judgment delivered April 4 by Chief Justice Meredith against John Jarvis, a Bruce County farmer.

John Jarvis is one of a class of 408 subscribers, and his was a test case. He had subscribed for one share of stock, \$25, on which he made a cash payment of 5 per cent. The balance was to be paid out of money withheld from his payments for beets delivered during the next five years. He delivered beets for two years, and then the concern collapsed, with liabilities amounting to several hundred thousands of dollars. Jarvis still owed \$14.75. He claimed that he was not actually a shareholder until his agreement had been completed. Official Referee McAndrew held that he became a shareholder in present on the signing of the agreement to take the stock. Jarvis appealed from this judgment, but Chief Justice Meredith in quite explicit terms confirms the judgment of the official referee. The beet-growing shares amount to \$11,250, of which cash has been paid to the amount of \$568.45, and beets \$990.14, leaving an unpaid balance of \$9,690.41. Of this amount the mortgagee claims \$9,310. Warton bonused the industry to the amount of \$50,000, and many citizens backed paper for more than \$20,000. The failure has caused personal loss to a large number of farmers in Grey and Bruce. Being a test case, the costs will be paid out of the company's estate.



UPTON'S

GOLDEN-

SHRED

Orange Marmalade



**Absolutely Pure Oranges
and
Granulated Sugar.**

**Something New and Very
Choice.**

**“HALIFAX” PREPARED CODFISH
WILL SELL ITSELF IF YOU GIVE IT
A CHANCE. . . IT IS TOO GOOD TO
REMAIN ON A GROCER'S SHELVES.**

BLACK BROS. & CO., LTD., MFRS.

**HALIFAX AND LAHAVE, N.S. Agencies:—
A. H. BRITAIN & CO., Board of Trade Building,
Montreal; REGINALD LAWSON, Winnipeg, Man.;
CHAS. MILNE, Vancouver, B.C. : : : :**

Fresh and Cured Fish

Fish as a Summer Diet.

AFTER a good deal of persuasion the grocery trade have been induced to feature fish for the Lenten season, with results that have exceeded their most sanguine expectations. Now that they have gone so far, a number of the more progressive grocers have decided to go a step farther and try a further experiment. Accordingly, they will stock fish for Summer trade, advertising it as a "Summer diet." We are accustomed to hear the objections "too late" when fish are mentioned as a line for the grocer to carry during the Summer season. Now, however, that codfish is put up in non-porous wooden boxes, which render it absolutely odorless, and it is so prepared that it will keep for almost any length of time even in extremely warm weather, this ground of objection is removed. Nothing remains for the grocer to do but to tell his customers of the many excellent qualities of such fish products and of the innumerable appetizing Summer dishes that may be prepared from shredded codfish. He will not forget to mention, also, the value of fish as a nutritious diet in warm weather. For picnic and outing parties the convenient packages fill a long-felt want, while for camping outfits shredded codfish will be in great demand.

A Visitor from Norway

AN interesting visitor in Toronto this week was Mr. Bernhard Sanstol, manager of the foreign department of Chr. Bjelland & Co., the fish packers of Stavanger, Norway. Mr. Sanstol was introduced to The Grocer by Mr. Henderson, of Bickle & Greening, and during a brief conversation supplied some interesting information about his firm.

Sardines are to-day one of their principal products. The industry is only about fifteen years old in Norway, but has grown to large proportions. The Norwegian fish is more delicate than the French fish and is put up by a special process, which renders it very tender and delicious. The French process of cooking the fish in oil cannot be applied there. Last year Bjelland & Co. packed 100 millions of sardines, which, if placed end to end, would extend to a length of 6,213 miles. The market for these Norwegian fish is extending. Ten years ago Mr. Sanstol could only sell a large English firm 500 cases, while to-day the same firm takes 20,000 cases.

Besides sardines, Bjelland & Co. pack

millions of tins of anchovies, herrings, etc. They have now in operation six factories and employ over one thousand hands.

This is Mr. Sanstol's first visit to Canada, and he expressed himself as delighted with the country. He was particularly impressed with Niagara Falls, and the country between there and Toronto pleased him immensely. "If I had to live in any other country than Norway, I would certainly prefer Canada," said he.

Mr. Sanstol put in a good word for The Canadian Grocer, remarking that a good deal of business had come to his firm through their advertisement in this paper.

Dog Fish Again.

The destructive dog fish has been sighted off the coast of Nova Scotia. The fishing fleets started out two weeks earlier than usual this year in the hope of being able to elude the pest. It will not be known until their return whether they have been successful or not.

To Reorganize Fisheries

It is reported that the fishing industry at St. Pierre, Miquelon, will shortly be completely reorganized. A few of the leading citizens of the colony, aided by the French Government, have formed a syndicate, capitalized at \$1,000,000. It is the intention of this syndicate to purchase the interests of the smaller business firms, and to control eventually the fisheries and other industries of the colony.

One of the new departures projected is the freezing of cod on a large scale. Cold storage plants will be erected for the preservation of the bait fishes, in order to guard against the possibility of such a failure of the cod fishery as occurred last year, which created such pronounced commercial depression that the industries of the colony were on the verge of ruin.

To Alter Salmon Season

One of the questions affecting Fraser River canners at the present time is whether British Columbia should alter the time of her weekly close season at the request of the Fisheries Commissioner of Washington State, who holds that concurrent close periods, such as exist at the present time in the State of Washington and British Columbia, will be of no benefit whatever in protecting the sockeye salmon.

Some canners incline to the opinion that the American canners have no right

BOOKS FOR BUSINESS MEN

Manufacturing Cost

This book is a new departure in the way of a book on "cost accounting." In it you find treated the principles of the science instead of a description of what some one else has done. Other people's systems do not interest you unless you can apply them to your own uses, hence only those which can be applied to your own needs are touched upon.

Pamphlet about it sent on request.

Handsomely Bound in Cloth
\$3.00, CARRIAGE PREPAID

Thorne's Twentieth Century Book-Keeping and Business Practice

A new and model work on Book-Keeping. Not a re-written work, but an absolutely new book from cover to cover. Not an old or out-of-date method or illustration in it.

If you are a book-keeper you cannot do without it.

If you are a business man it will be worth money to you.

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350 pages, Bound in Half Leather
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Business Short Cuts

The largest, the best, the most practical book of experts' short cuts ever published. Some of these systems, methods and schemes get \$50.00 a day for their originators.

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160 pages, fully illustrated, Bound in Art Boards with Title Label in Two Colors
\$1.00 POST-FREE

Successful Advertising—How to Accomplish It.

By J. ANGUS MACDONALD

A book that is a veritable mine of suggestions to merchants—not a book of theory, but a book of practical value. While it is a text book on advertising, its chief value lies in the help it gives to the merchant who wants ideas—ideas that will make his business bright, that will stimulate sales.

Easily worth its price.

400 pages, Cloth
\$2.00 POSTPAID

TECHNICAL BOOK DEPARTMENT

The MacLean Publishing Co.
Limited

10 Front St. E., TORONTO

'Tis ever increasing—

The volume of the sales of our "GOLD MEDAL" COFFEE each month, shows marked increase over the preceding month.—There must be some good reason for it.—We can show you good reasons why you should push the sale of

WHOLE
OR
GROUND

"GOLD MEDAL" COFFEE

1 and
2-lb.
Sealed
Tins
Only.

PACKED IN AIRTIGHT TINS—making a convenient package to handle—It reaches the consumer with all its aroma, strength and delicacy of flavor unimpaired—It pays you a handsome margin—and with its steadily-increasing sale is the most profitable coffee on the market—Our name is on every tin—a guarantee of unequalled quality.

A CARD WILL BRING YOU A SAMPLE, QUOTATIONS AND FULL PARTICULARS

THE **EBY, BLAIN CO.,** COFFEE IMPORTERS and ROASTERS
LIMITED, TORONTO

to expect the Fraser River canners to rearrange the local close period in order to suit their convenience. It is pointed out that the local close season has been established during a period of years and when preparing to legislate for a close season on the Sound the fishing interests there should have informed themselves concerning what they were doing.

On the other hand, there are canners who believe that any disinclination to help the Americans out of the hole they have put themselves in will plainly demonstrate that the Fraser River canners have not the true interests of the sockeye-fishing industry at heart despite their many protestations that such is the case.

Trade Gone to Pieces

Outside of cod, the markets in fish-stuffs throughout the West Indies have all gone to pieces. Direct advices from Cuba, Porto Rico, Hayti, and the British West Indies record a falling market with little prospect of recuperation in the near future. There will likely be a fiasco in hake, which is in heavy oversupply with waning demand. Haddock and pollock are influenced by the same causes. It transpires that scale fish has been held back during the entire season and holders of both Canadian and American hake are now confronted with the proposition of disposing of stock at any figure obtainable.

New Fishing Industry.

The British Pacific Fishing & Canning Co., Victoria, B. C., with capitalization of \$200,000 are seeking incorporation to enter in the northern halibut fisheries. Provisional directors, L. S. Eaton, W. F. Best, C. Royds, R. H. Ryan & Co., J. Johnstone. The halibut caught will be salted, smoked and marketed in New York and Chicago, where there is a big demand for fresh fish.

New Industry for Sydney.

A new industry is about to be established in halibut fishing in Hecate Strait, B. C., in the shape of a factory for putting up clams. The buildings have already been erected and prepared for the machinery, the total estimated cost being \$50,000, and the capacity 100 cases per day. The industry will be known as the Saanich Canning Co.

Fish Gossip.

The Crescent Oyster Co. has applied for a lease of four oyster beds on the Turpentine River, B.C.

Owing to scarcity of bait in Halifax a shipment of 300 barrels of frozen herring was imported from Boston last week.

A bill has been introduced in the Legislature of Newfoundland to increase

the stringency of the Bait Act against American fishermen.

The Dominion Government has decided to cancel the exclusive privileges for fishing in Lake Nepigon granted to the Canada Fish Co. in 1902.

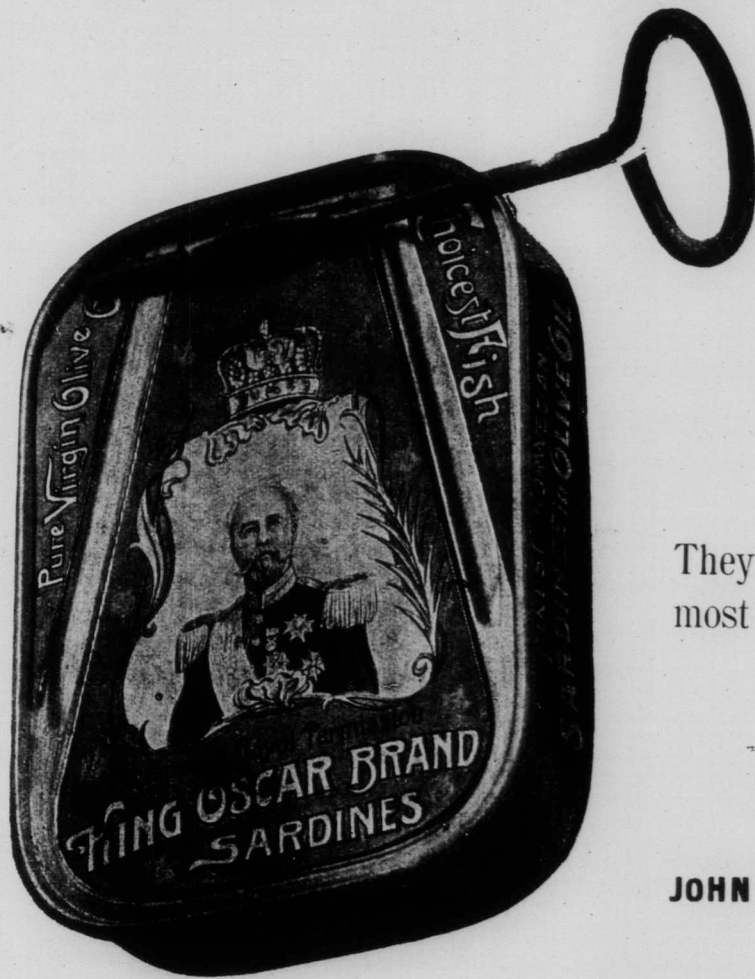
A movement is on foot among fishery interests in the States bordering on the Great Lakes to co-operate with Canada in securing uniform laws relative to fishing in those waters.

A generous resident of the Labrador Coast has put up a huge placard inviting New England fishermen (excluded from the Bay of Islands according to the new Bond treaty) to pursue their bait fishing off the Coast of Labrador unmolested.

MAY COME TO CANADA.

The Colgate Co., New York, manufacturers of soaps, perfumes, etc., are talking of establishing a Canadian branch factory at Brantford. On account of the anti-dumping clause the Colgate Co. have experienced considerable difficulty getting their goods into the Canadian market and the consumption has fallen off.

A movement is on foot to start a beet sugar factory at St. Alban's, N.B.



Make a
Display of

KING OSCAR SARDINES

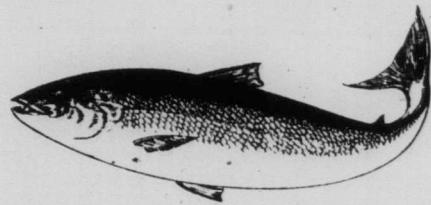
They are most attractive goods and the most profitable Sardine you can handle.

ASK YOUR WHOLESALE HOUSE

JOHN W. BICKLE & GREENING, Hamilton, Ont.

Canadian Selling Agents

SOCKEYE SALMON



"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

Bordeaux Relish



In Toronto this relish has had a phenomenal sale among high-class grocers.

The relish is appetizing, so much so that those using it become steady and heavy consumers. It retails for 15 cents, yielding 50 per cent. profit. Very attractive shelf and counter goods, packed 2 dozen to the case—\$1.20 a dozen. Freight paid on 5-case lots. Order direct or through your wholesaler. Order a sample case if you are not ready to order more.

THE MERCHANTS'
MANUFACTURING & SUPPLY CO.

58 Colborne St., TORONTO



The Man Behind the Counter

is the one we recognize. We want the co-operation of the retail clerks throughout the country in extending and increasing the sale of the great Fairbank specialties:

- Gold Dust Washing Powder**
- Fairy Soap, Copco Soap**
- Fairbank's Glycerine-Tar Soap**
- Fairbank's Scouring Soap**
- Fairbank's Sanitary Soap**

We are willing and anxious to acknowledge the service they can render us by rewarding them in direct proportion to the interest they display in pushing these goods. Our method of rewarding is "The Fairbank Plan," which is a system of couponing our specialties in such a manner that the coupons can be easily removed when the goods are sold, and giving for these coupons useful articles, the best that money can buy. Our whole aim is to give the clerks the best value we can secure.

The products embraced in "The Fairbank Plan" are easily sold because they are the best value and give the greatest satisfaction to the consumer. They increase the trade of the store and "The Fairbank Plan" rewards the dealer or his clerks for selling them.

Send for a copy of "The Fairbank Plan" illustrated premium list. It will pay you.

THE N. K. FAIRBANK COMPANY
MONTREAL, CANADA



EASTER

HAM BACON EGGS

Just as sure as Bonnets. You must have them if you want the Easter trade. You may gather the eggs yourself, but if you want the very nicest assortment of Hams and Bacon you ever saw, send your order to us, early.

F. W. FEARMAN COMPANY,
Limited,
HAMILTON, ONT.

EASTER, 1905

We offer exceptional value this season in

Mild Cured Hams

English Breakfast Bacon

Choice Rolled Bacon

prepared from Special Selected Pea-fed Hogs. We are booking Easter requirements. Please order early.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED
TORONTO, ONT.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

Canadian Bacon Situation.

DURING the present week receipts of hogs to the packers have been lighter than usual, in sympathy with extraordinarily heavy arrivals a week ago. Local trade is steady and buying prices have reached the top level. In the opinion of the trade no further advance need be expected for some time. Speaking generally, the price of hogs continues unchanged from last week, viz., \$6.25 to \$6.50.

Foreign markets continue steady, this week's quotations being unchanged, viz., 18 to 53 shillings. Slaughtering in Denmark for the week averages about the same as last and there are no special indications for the future.

Object to Pedlars.

IT has been felt for some time by Toronto wholesale provisioners that steps ought to be taken to prohibit pedlars from buying produce in the country and selling to city retailers in competition with the wholesale provision trade. These pedlars pay no taxes, are at no expense for rental, etc., while at the same time the ratepayers of Toronto have contributed largely to the building of an expensive market expecting that such trading would be done there. As it is at present, however, the provision people have no way of getting at such pedlars who ply their trade unmolested.

On Wednesday, April 12, F. G. Morley, secretary, accompanied by representatives of the produce section of the Toronto Board of Trade, waited upon the Mayor of Toronto to ascertain the city's position in regard to licensing such pedlars. The mayor's answer was to read the Municipal Law, according to which the city has no power to interfere with pedlars from the country who, with farmers, are exempt from the ordinary license fee paid by pedlars. It will be interesting to watch developments as the produce section of the Board of Trade is a live organization, and the members are very much in earnest over what they consider to be an injustice to the wholesale provision trade.

Mammoth Butter Combine.

The American Butter Refining Co. was recently incorporated in the State of New Jersey with a capital stock of \$17,-

000,000. This did not seem particularly significant until a notice was sent out a few days ago to all renovated butter manufacturers throughout the country warning them that all persons using the Campbell patent process of refining butter must account to the American Butter Refining Co., making a settlement of profits recoverable by reason of infringement of the patent.

This means that the millions back of the incorporation will be used to make war on Armour and Swift, and all the big concerns which are placing renovated butter on the market.

It means to the public that renovated butter is taking the place of butter—real country butter—in the United States and that millions of pounds of the other kind are being consumed, whether the consumer realizes it or not.

Renovated butter must be branded as such and show the Government stamp. This stamp, however, is not put on the butter but on the tub or box in which it is shipped. Unless the housewife examines the tub or is a good judge she cannot tell which she is buying.

One familiar with the business thus explained:

"It costs less to prepare renovated butter than it did to put oleomargarine on the market. The man who made 'oleo' had to pay 10c. a pound for coloring the stuff to look like butter."

Water in Butter.

The British Government has reintroduced the Butter Bill, which fixes 16 per cent. as the legal amount of water to be allowed in butter. If the bill becomes law the present low percentage of moisture in colonial butter will gradually increase until it closely approaches the 16 per cent., for it would be more than human to expect the buttermakers from the colonies to wilfully lose 34 shillings per cwt. by sending it to market with only 10 or 11 per cent. moisture, when he can legally send it with 14 or 15 per cent. without at all damaging the butter."

Davies Co. Opening in Montreal.

The Davies Co., who recently acquired a number of retail provision stores in Montreal, as well as a site for a large packing house in Point St. Charles, opened the first of their system of Montreal stores on April 8. This

store is situated at the corner of St. Lawrence and Guilbault streets, and has been fitted up with a most tempting stock of poultry, all kinds of fresh meats, etc., and fancy and staple groceries.

The Davies Co., which has its headquarters at Toronto, owns and operates a system of 41 branch retail stores throughout Ontario. These stores are already established in the following centres, and will be extended to others: Oshawa, Kingston, Brantford, Belleville, Brockville, London, St. Catharines, Collingwood, Galt, Woodstock, St. Thomas, and Montreal. Besides these it has a system of stores which supply Toronto and suburbs.

Exports to Great Britain.

Following are the British imports of Canadian produce during March:

	Amount.	Value.
Cattle.....	5,750	£111,788
Wheat, cwts.....	208,800	73,668
Wheat, flour, cwts.....	127,700	65,224
Peas, cwts.....	12,380	4,000
Bacon, cwts.....	38,541	83,850
Hams, cwts.....	5,034	11,643
Butter, cwts.....	602	2,890
Cheese, cwts.....	68,811	177,070
Horses.....	36	1,190

Dairy and Provision News.

A pork packing factory will shortly be started at Melfort, Saskatchewan.

What will be the first cheese factory in British Columbia will shortly be established at Langley.

The first Territorial Fat Stock Show held in Regina last week, under the auspices of the Northwest Department of Agriculture, has proved so successful that it will in future be an annual occurrence.

The Sherbrooke Dairy Co., Sherbrooke, have obtained a charter.

J. A. Wilson, of the Ingersoll Packing Co., has bought the Gavin Park meat and provision business, Market lane, London. Mr. Wilson will continue to act as the representative of the Ingersoll Packing Co. in London.

According to J. A. Ruddick, dairy commissioner, Ottawa, the practice of covering cheese with paraffine wax, although still objected to in England, is spreading, and can be made general in this country in a year or two. The advantage to be gained is the prevention of shrinkage and thereby keeping the cheese moist and tasty.

A Delicious Cup of Coffee

Our 1-lb. tin "**CLUB**" brand **COFFEE** at **33** cents per lb. is without question the best value on the market. WE know it, YOU can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted, or ground.

Cultivate your coffee trade, it will pay you by buying the best—"**CLUB**" **BRAND.**

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Telephone orders receive prompt attention.

THE PEOPLE OF **JAMAICA**

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLEANER"

might bring inquiries. Better write for rates to

I. G. STEWART, Halifax.

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In the first place **IT** is **pure** and **whole-some**; secondly, **IT** is well advertised and an easy seller. **IT** does absolutely the best of work, and, what interests you particularly, **IT**

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We will buy your eggs F.O.B. all year.

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There is just enough of this seed and that seed, along with a cake of bird treat, in Brock's Bird Seed

A perfectly mixed seed. No waste. No menace to bird health. The best seed for the grocer to sell.

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Granted the highest awards in competition with other makes.

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Established 187

Butchers, Merchants and Hide

Buyers Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

started in response to the high price. The sensational reports in the daily press in Winnipeg relative to a butter famine are discredited by the local commission and wholesale houses. A local house assured The Grocer that the supply is almost equal to the demand. Owing to high prices at home there is little or no export trade, and the demands of the Canadian market will soon be supplied. We quote the following wholesale prices to the retail trade:

Dairy, assorted pkgs., selected	0 21
round lots	0 17
(separator), 1-lb. bricks	0 27
Finest fresh creamery, in 56-lb. boxes	0 28 0 29
in 1-lb. bricks	0 29 0 30

CHEESE.—Eastern cheese prices are increasing and as stocks held in the city are in small compass there has been an advance on the local market. We quote:

Finest Manitoba, large	0 114
Ontario	0 12
twins	0 124
Square cheese	0 124

LARD.—Firm, but there has been no further advance. We quote:

Lard, 50-lb. pails, per pail	5 25
20-lb.	2 10
3-lb. tins, per case 60 lbs.	6 60
5-lb.	6 45
10-lb.	6 30
Pure lard in bbls, per lb	0 104

CURED MEATS.—Trade is active at unchanged prices. We quote:

SMOKED MEATS.

Hams, select stock, special mild cure	0 15
Bacon	0 16
Backs	0 104
Picnic	0 09
Hams, sugar cured, assorted sizes	0 13
heavy 20 to 30	0 124
assorted sizes	0 084
Picnic	0 084
Shoulders	0 13
Bacon	0 15
breakfast bellies	0 104
breakfast backs	0 104
Wiltshire sides	0 15
spiced rolls, long	0 094
Manitoba butts	0 094
skinned	0 10
boneless and rolled	0 11
rolls, boneless	0 11

For additional quotations see Grocer of April 7.

Halifax.

PROVISIONS.—The provision market is now in good condition as compared with a month ago. Considerable beef is coming in, but the quality is not up to the requirements, and much of our best table use is in small supply, and 27 to tario. Pork is plentiful and of good quality. Our farmers, however, have not yet learned the art of feeding to make a fair quantity of lean meat rather than fat, and in this respect Ontario and western product is preferred. A few Spring lambs have come in, and the supply will be more plentiful by Easter.

BUTTER.—Prices in the dairy market are at present quite uncertain. Much native butter is coming in, and is offered at less than Montreal prices. There is, however, not enough coming in to fully supply the demand, and western is still imported. Creamery butter for table use is in small supply, and 27 to 28c. is asked. This is high, as the usual retail price in former years has been about 26 to 28c. The fact is, that the putting up of butter for the West Indies has become so profitable that a large part of the Nova Scotia product never reaches the local market, and western butter and western prices will have to be depended on. There are two firms in the city engaged largely in this business, one of which (a company concern) has large factories in the Annapolis Valley, and in Colchester County.

OTHER PROVISIONS.—The situation in eggs is improving. Larger quantities are now coming in, and prices have declined, but are not yet normal. Jobbers prices are 20 to 22c. Fresh eggs retailed at the Saturday market for 25c. Potatoes from P. E. I. vessels, now opened up, are selling ex-vessel at 32 to 35c. Oats are quoted at 53 to 55c. Turnips are 40c a bushel. Parsnips and carrots, which usually bring \$1.25, are now scarce, and worth \$2. Hay remains scarce, and there is very little in stock here, and prices remain high. Considerable Quebec hay is coming forward.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHEM & SONS, LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiterers; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL, ABERDEEN, SCOTLAND. Cables, Halcyon. Codes, A. B. C., 5th ed., Scattergood. Consignee for all kinds of Canadian produce. Personal attention and prompt returns guaranteed.

Agencies Wanted for Britain. European and Canadian references and an extensive connection are points upon which I rely. CANNED GOODS, DRIED FRUITS, HONEY, PEAS.

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We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER.

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This space \$15.00 per year.

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GRIFFIN & CULVERWELL, Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US. 139 REDCLIFFE ST., BRISTOL, ENG.

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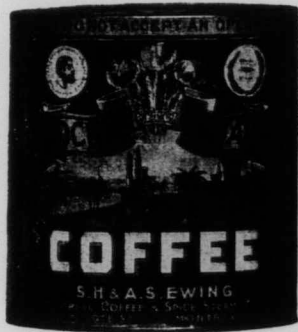
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Our competitors are busy hammering us, only in a different way—both are good signs.

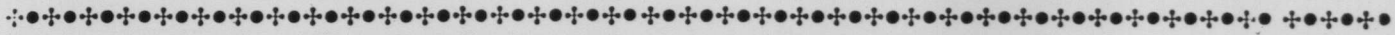
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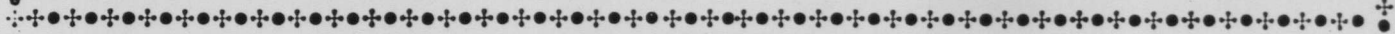
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For over 30 years we have made **Coffees** and **Spices** a close study. Everything relating to the preparation of these goods with a view of giving the Best that is in them has been our aim and study. We claim we know these goods. As a test, send for a sample of our high-grade **Coffees**

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No better prices or service anywhere.

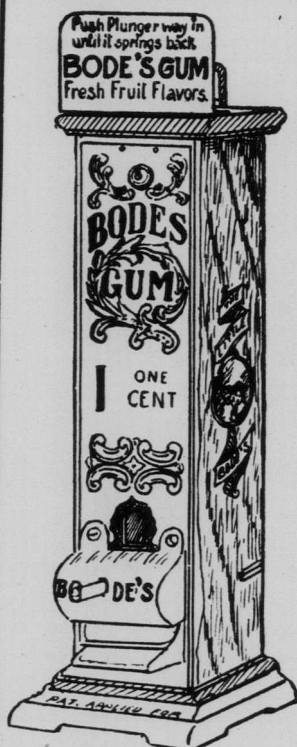
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**THE LITTLE FELLOW IS
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Notice the Size — 13 INCHES HIGH
3 " WIDE
3 " DEEP

ORDER ONE
AT ONCE

FROM YOUR JOBBER

OR

THE LITTLE BODE'S GUM CO.

28-30 St. George St., MONTREAL

We wish to thank our many friends for their kind sympathy on the death of our late father, J. A. Mathewson. Owing to his objection to the continuing of anyone's initials in a business after their death, we, William Black Mathewson, Samuel James Mathewson and James Adams Mathewson, his sons and partners for many years in the wholesale grocery business, have registered as the continuing firm under the style of "*Mathewson's Sons*," with ample capital, and owning outright the historic premises 200, 202, 204 and 206 McGill Street, Montreal.

We solicit from our friends a continuance of the trade so generously placed there with the Mathewsons since 1834, and hope to merit it. The traditions of the firm will be adhered to. We will not handle tobacco, liquor or adulterated goods, but in every other respect will compete on modern lines.

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SAMUEL JAMES MATHEWSON,
JAMES ADAMS MATHEWSON.**

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McLaren's, W. D., Montreal.

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Imperial Biscuit Co., Guelph, Ont.

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Canned Goods.
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Cash Registers.
National Cash Register Co., Dayton, O.

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Belleville Canning Co., Belleville, Ont.

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- Dean & McLeod, Hamilton.
- Distributors Co., The, Toronto.
- Mathewson's Sons, Montreal.
- Merchants Mfg. Co., Toronto.
- Neubeck & Schipmann, Hamburg, Germany.
- Radiger & Janion, Victoria, B.C.

COLD STORAGE ACCOMMODATION.

THE C.P.R. authorities have made an important announcement this week, namely, that all vessels of their trans-Atlantic fleet not equipped with cold-storage appliances are to be fitted out at once with a view to giving the best possible service for the delivery of Canadian perishable products to British ports. There are at present fourteen C. P.R. steamers on the trans-Atlantic route, all of which have fan ventilation, but only seven, the requisite cold-storage equipment. With the latter the company have been making an efficient service for the delivery of perishable goods, and it

is reported that a fair share of this Canadian export business which formerly went via Boston and Portland has been recovered.

The necessity of Canada's foreign trade being entirely in the hands of the Canadian merchant marine cannot be over-emphasized. Only last week reference was made in this paper to the fact that a very large and increasing percentage of Canadian traffic is going via New York every year. Such a state of affairs can scarcely be viewed with equanimity by anyone interested in the upbuilding of Canada's foreign trade, and it is reassuring in this connection to know that our steamship companies are taking steps not only to recapture what is theirs by right, but to establish an inviolable claim to trans-Atlantic traffic of the nation for all time.

ETIQUETTE IN BUSINESS.

IN Canada, with everybody in more or less of a fever of anxiety to "get rich quick," there is a growing tendency to underestimate the importance of courtesy in business. As a community, we seem to have become oblivious to the fact that the pursuit of trade and commerce, if it is to continue a healthy avocation, requires a slight infusion of the same etiquette that is looked upon as highly important "after the shutters are up."

For instance, certain Canadian manufacturers are reported so careless in attending to business correspondence that a veritable stream of complaints has been pouring in to Ottawa during the past six months from merchants in foreign countries where an attempt is being made by officials of the Dominion Government to build up international trade. In a number of instances foreign firms claim to have inquired in vain for information in regard to Canada and Canadian manufacturers. Such a case was reported to this office only a week ago. A western commission man communicated with an Ontario firm asking to be appointed their western representative in case an appointment had not already been made. He also inquired for quotations on their goods. The firm in question took no notice whatever of the application or inquiry, with the natural result that they not

only needlessly incurred the displeasure of the gentleman making the inquiry, but spoiled an excellent chance of establishing themselves in the Great West.

We are reminded of a recent remark made by Mr. Stewart, manager of the Sovereign Bank, on his return from a recent trip to Great Britain, that in the transaction of business Canadians had still much to learn from their kinsmen across the sea. In nothing is comparison more unfavorable to Canada than in the matter of correspondence. The Englishman would look upon it as suicidal to delay a reply to a business letter or telegram, recognizing it as one of the cardinal principles of business that courteous treatment should be extended to one and all alike with whom he is brought into contact. To gain or forfeit the goodwill of one person means much in business, and it is to be hoped that our manufacturers will have a care not to offend unduly in the little things remembering that it is these that go far to creating the atmosphere of success.

PUNCTUALITY IN APPOINTMENTS.

THERE is much complaint among traveling salesmen about the failure of merchants to keep their appointments promptly. This is a charge which should only have to be mentioned to be rectified. A little consideration will show the inconveniences and pecuniary losses which such irregularities cause. A traveler is at great trouble in opening and displaying his samples. In most cases he has a large territory to cover, and it is only by the greatest economy of time that he can hope to cover the ground in the time at his disposal. If, then, when he goes to a town and arranges with a merchant to visit his sample room at a given hour he is compelled to wait for him an hour or two hours or more, his work is made needlessly more difficult. A business man knows the value of time. If he were just to think for a moment that this meant an absolute loss to the traveler and that the same thing may happen two or three times in every town which he visits, the trouble would not often occur.

In all transactions with commercial men, it should be remembered that the

relationship of buyer and seller is one of mutual advantage. On this assumption the merchant should extend to the traveler the same treatment which he expects and gets from him.

BUSINESS FAILURES.

FAILURE returns to Bradstreet's for the first quarter of 1905 mirror a general improvement in nearly all lines of trade and industry in the United States as compared with the same period a year ago. There were 2,947 failures of individuals, firms and corporations, an increase of 2.8 per cent. in the number as compared with the corresponding period of 1904. The liabilities on the other hand aggregated only \$29,010,914, a decrease of 38 per cent. from a year ago, and were, with the exception of the first quarter of 1903, the smallest liabilities reported since 1888. The detailed returns, both in number and extent of the failures, point unerringly to an emergence of the financial and commercial interests of the United States from the depression of one short year ago in all sections but the south.

In Canada there were 378 failures involving \$3,636,584 in liabilities and \$1,597,397 in assets during the first quarter of 1905, an increase in number of 22 per cent. and in liabilities of 37 per cent. over last year.

The distribution was as follows:

Provinces.	No. of Failures.		Assets.		Liabilities.	
	1905.	1904.	1905.	1904.	1905.	1904.
Ontario.....	140	100	373,516	260,677	923,598	738,967
Quebec.....	137	129	771,850	412,750	1,480,611	1,134,401
New Brunswick.....	19	13	62,225	43,100	137,507	76,358
Nova Scotia.....	18	28	139,350	286,044	609,950	380,590
Prince Edward Island.....	4	....	26,000	....	52,000	....
Manitoba.....	29	17	111,131	39,883	233,268	88,500
Northwest Territories.....	14	8	61,100	44,288	91,000	85,922
British Columbia.....	17	14	52,225	88,000	111,650	132,900
Yukon Territory ..	....	1	....	300	....	1,500
Total.....	378	310	1,597,397	1,175,042	3,636,584	2,639,148

At first sight it would seem that Canadian trade was in a bad shapemmm Canadian trade was in a bad way, at least in comparison with the United States. It must be remembered, however, that Canada did not go through the same commercial depression as the United States and consequently there is nothing in her financial returns for the year to date to cause undue alarm.

REMOVAL OF THE 2d. DUTY ON TEA.

THE British tea trade, including consumer, importer and producer, are unanimous in their approval of the action of the Chancellor of the British Exchequer this week in taking off the extra 2d. duty on tea entering Great Britain, which was imposed about a year ago. The former duty of 6d. per lb., levied at the time of the South African war, will go into effect again on July 1.

During the past few months there has been considerable speculation in the English tea market as to the outcome of the year's Budget, and considerable falling off in the revenue returns, owing to the fact that wholesalers have taken as little tea out of bond as possible in expectation of a change in the duty. The immediate effect of the reduction will be to cause as little withdrawal of tea from bond as is absolutely necessary to supply consumptive demands until July 1. Buying, therefore, will be on a conservative basis, and unless the tea companies decide to hold teas off the market, the prospects are for dull trade and slightly easier prices. The naming of July 1 as the date on which the reduction is to take place appears, on the whole, to have been wisely considered, as it would have been a serious loss to holders of duty-paid stock if the reduction had taken place immediately after

hundred per cent. of the value of the cheaper grades of tea. They argue like this:

"The poorer classes in Great Britain consume enormous quantities of tea yearly; they cannot afford to pay above a certain price, which means that when the duty goes up beyond a certain point the consumption is curtailed." When it is remembered that the annual consumption of tea in Great Britain approximates 247,000,000 lbs., and that it is curtailed say to 240,000,000 lbs., owing to the extra duty, it is readily seen that this means a difference of fully 1d. per lb. to the producer.

As far as the consumption of tea in Great Britain during the past ten years is concerned, it is hard to generalize, for the simple reason that the amount actually going into consumption cannot be gauged accurately by the importations. There is always a certain amount held over, and the percentage of tea kept in bond will vary according to the state of the market. It would be necessary to calculate on the basis of a great many years before any estimate would be valuable in this connection. It is contended, however, that importations of British-grown tea into Great Britain, which increased steadily during the nine years of the 4d. duty, (the increase averaged close on six million lbs. per annum), have continued to increase since the duty was raised to 6d., and later to 8d., but only to a very small extent, and not at all in proportion to the increase in the population of the country. The consumption per head, which in 1893 was under 5½ lbs., rose steadily to 6.16 lbs., but has been falling slowly and surely since the imposition of the 6d., and later the 8d., duty.

A curtailment in the consumption of tea affects the tea planter in more ways than one. Since the bulk of the consuming public cannot afford to pay above a certain price, duty or no duty, the question resolves itself into the trade supplying an article for price, with the result that what India and Ceylon cannot supply, other countries such as China will contribute.

The British consumer will, in all probability, be able to get slightly cheaper tea from now on; in any event, he ought to be able to get better value at the price he is now paying. The retailer will profit in so far as the reduction of the tax tends to induce a larger consumption of tea; he will also be interested in watching the demand gradually working around to a better class of tea.

MR. J. X. PERRAULT DEAD.

THE City of Montreal sustained a severe loss last week in the death of one of her prominent citizens and business men, Mr. J. X. Perrault, which occurred on April 7.

Mr. Perrault was one of the founders of the Montreal Chambre de Commerce. To his energy and business qualities the French Board of Trade owes much of its success, expansion and influence in trade questions affecting the Dominion, the harbor improvements of the port of Montreal, and the development of the Northwest.

The deceased gentleman was born in the Ancient Capital, Quebec, May 28, 1836, and was a son of the late Lieut.-Col. J. X. Perrault, who commanded the Quebec Militia Artillery for a quarter of a century, and was the author of a "History of Canada" and other works treating on education, etc. Mr. Joseph Perrault received his early education at the Quebec Seminary, and after a brilliant course of study, passed out with honors. His taste for farming led him to England to take a course in agriculture at the University of Durham and at the Royal College of Cirencester, and subsequently at the National Agricultural School of Grignon, France, where he successfully graduated. On his return to Canada, in 1857, he received the appointment of secretary-treasurer of the Council of Provincial Agriculture of Lower Canada. He also edited for the council "Canada Agricola" and the "Revue Agricola."

He was appointed in 1875 by the Mackenzie Government, secretary-treasurer of the Canadian Commission representing the Dominion at the Centennial Exhibition, Philadelphia, and held the same position at the Paris Exhibition of 1877-78. At the World Exhibition, Paris, in 1889, he was one of the representatives of Great Britain on the International jury, for awarding the prizes for horses and cattle, which duty he performed most satisfactorily to all concerned, his valuable services on this and other occasions being recognized by the French Government, in appointing him an Officer of Public Instruction, France, and bestowing on him the Legion of Honor. Mr. Perrault was the first Canadian to import pure cattle to Quebec from the north of France.

He represented the Chambre de Commerce of Montreal at the London Congress of the Boards of Trade of the Empire, during the meetings in 1893-96 and 1897, and made several important speeches on each occasion, regarding the increasing trade development and opening out of the vast resources of the Dominion in its forests, mines, water-power and wheat lands. He also took a leading part in the deliberations of the

meetings of the Boards of Trade of the Empire, held in Montreal in 1903. The deceased was an able and prolific writer in both languages, on a variety of subjects, mainly regarding cheap transportation by rail and water to the ocean, agriculture and the settlement of the Crown lands, proper municipal government, and reform in the costs of litigation before the courts. He was, as a rule, very clear and to the point in his views, and wrote in a vigorous manner. He was the author of "Treatise on Practical Agriculture," and was the principal mover in securing grants and prizes for those going through an agricultural course opened some years ago at the Monument National. It was last year that he was appointed secretary by the Federal Government to the Transport Commission and held it to his death.

PERSONAL MENTION.

Mr. Tipping, of Coldwater, was in Toronto on Tuesday of this week.

Mr. Armand Chaput, of L. Chaput, Fils & Cie., Montreal, is in Quebec this week in the interest of his firm.

Mr. Robert Greig, Toronto, has returned from a business trip to New York, Philadelphia and Atlantic City.

Mr. P. C. Larkin, of the Salada Tea Co., Toronto, has returned from a two months' pleasure trip to Florida and the Bahamas.

Mr. H. M. Mulholland, manager of the Distributors' Co., Toronto, is in New York this week purchasing stock and looking after new business.

Mr. A. H. Brittain, of A. H. Brittain & Co., Montreal, was in Toronto this week in the interests of Black Bros. & Co., Halifax and La Have.

Among the visitors to the Toronto Pure Food Show this week were Messrs. D. Dickie, Pickering; W. D. Stephens and J. Curtis, Port Hope, and M. Fisher, Shelburne.

Messrs. Wm. Potter, president, and J. McCorbie, vice-president of the Grocers' Section of the Chatham branch of the Retail Merchants' Association, are attending the meeting of the Association this week in Toronto, and paid the Toronto office of The Grocer a short visit on Wednesday. Business in Chatham was reported to be flourishing.

Mr. D. Gillmor, of Chase & Sanborn, is making a trip through Manitoba, the Territories and British Columbia. Mr. Gillmor will visit Edmonton and other northern points, and before returning intends touring through California and the Western States. Mrs. Gillmor accompanies him, and the tour, one of three months, is one of pleasure and recuperation.

RETAIL GROCERS CONVENE.

The convention of the Toronto Grocers' Section of the Retail Merchants' Association opened Wednesday, April 12, in their board room on Richmond street. Mr. F. Corrigan, president of the Toronto branch, and Mr. George Good, chairman, welcomed the delegates from the 64 organized branches of the association throughout the country.

President Higgins in an address emphasized the need of a more systematic method of regulating the conditions of the retail trade. Each man was at present fighting his own fight, and it was evident that nothing could be accomplished without unity. After a dis-

cussion of the Transient Traders' Act, hawkers' and pedlars' licenses, in which no decision was reached, the convention adjourned for the purpose of giving the delegates an opportunity to attend the Pure Food Show. On Thursday, April 13, special committees presented resolutions dealing with trade and legislation, and officers were elected.

NOVA SCOTIA MARKETS.

Halifax, April 10, 1905.

DURING the last week the wholesale grocery trade has been considered brisk. Dealers are busy in all lines, and the next week or two is expected to bring still greater activity. Spring trade is opening up well, and the business has quite overcome the slackness through the result of the railroad tie-up. The last two weeks has opened up most of the shore ports not connected with the city by rail, and coasting vessels are moving freely. These ports necessarily depend largely on putting in their Winter supplies before the close of navigation, and these now need replenishing. Payments due April 1st were not up to the average, but this has already been accounted for in previous reports. Money still remains exceptionally scarce in many parts of the country.

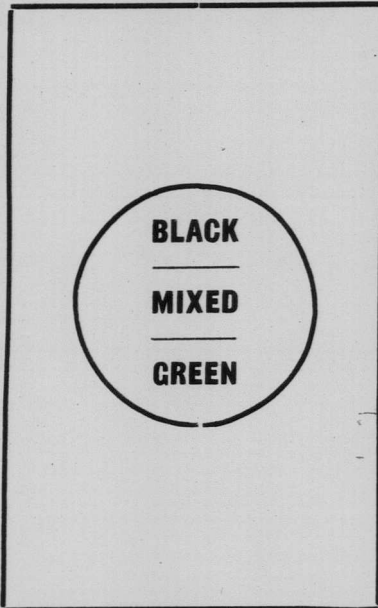
The retail trade is in a healthy condition in the city, but as satisfactory reports do not come from the country and the smaller towns. The retail trade in the city is expected to continue extremely good through the Summer, as all classes of workmen will have abundant work. The city will spend \$150,000 on sewer work, besides about \$50,000 on other works, and there will be considerable building operations. As a rule the workmen spend according to their wages, which will tend to increase trade.

The market in sugar has a firmer tone. Ten days ago the American refiners put up their prices ten cents, but, as usual, an immediate change was not made in this market. The feeling, however, is that the chance of a decline, which was expected from the state of the London market two weeks ago, is now past, and advances will probably take place. Prices quoted here are: Cut loaf, in barrels, \$6.35; in half-barrels, \$6.45; extra standard granulated, \$5.80; Austrian granulated, in bags, \$5.70; bright yellow, \$5.60; No. 1 yellow, \$5.30; unbranded yellow, \$5.15. All prices net.

The molasses situation has been a remarkable one during the last month. The Barbadoes crop has been persistently reported short, and the price, which started at 18c., has steadily advanced to 24c. Newfoundland handles a very large quantity of this grade and a number of vessels from that colony have been taking cargoes during the last fortnight. When this demand is over the price may ease off again. The high price of Barbadoes affects other grades, and Porto Rico is expected to sell higher this season than formerly. John Tobin & Co. are already advertising the arrival of new crop Porto Rico, and some of the last crop is still on the market. Choice P. R. is quoted at 38 to 40c. (jobbers' prices, 30 days); for extra choice, 40 to 42c. is asked. Fancy Trinidad is almost the same as P. R., with choice quoted at 35 to 36c.

Why?

"SALADA"



Teas have been accorded a sale without precedent in the annals of the Tea trade.

Holding fast all tastes on a "cup draw."

Earning every dealer's support and good-will throughout the entire American continent.

Promptly winning the Highest Award and the Gold Medal at the St. Louis Exposition, 1904.

"Draw your own conclusions."

"SALADA" Toronto or Montreal.

Why?

Why?

Why?

Why?

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

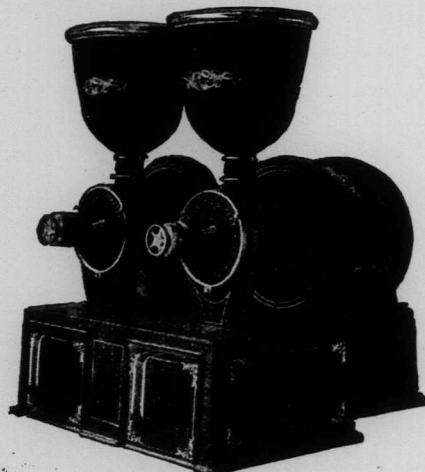
Single and Double Grinders

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 83 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute. Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

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A GOOD PROFIT AND A GOOD ARTICLE

GELLYLOID STARCH

is that kind of a combination for the dealer.

When a stock of this well known brand of Laundry Starch is put in, the grocer feels that he is not taking any long chances. It is distinctly a case of "backing the favorite." He knows it will "move"—and quickly; no bargain sales from tubs, at the season's end, of miscellaneous nondescripts. What a satisfaction it is to sell a Starch that you know from trial in your own home to be the real "thing."

Attractive packages, heavy advertising, everything in fact that could be done to help the grocer, has been and will be done continuously.

BRANTFORD STARCH WORKS, Limited,
BRANTFORD, CANADA.

ket is quiet. Our quotations are as follows:

	Per lb.
Green Rios, No. 7	0 10 0 10½
" " No. 6	0 11
" " No. 5	0 11½
" " No. 4	0 12
" " No. 3	0 12½
" Mocha	0 21 0 23
" Java	0 22 0 35
" Santos	0 11 0 13
" Plantation Ceylon	0 26 0 35
" Porto Rico	0 22 0 25
Green, Guatemala	0 22 0 25
" Jamaica	0 15 0 20
" Maracabo	0 16 0 23

TEAS.

A first-class trade is reported in tea generally during the week. The interesting item in connection with the tea situation this week is the taking off of the 2d. duty on all tea entering Great Britain, effective on July 1, 1905. This duty has been strenuously objected to ever since its imposition, both by tea planters and English importing houses.

In the opinion of the trade the duty has pressed much harder on low-grade than on high-grade tea in Great Britain. Doubtless the extra 2,000,000 lbs. of China tea imported into Great Britain last year was largely induced by the increased duty. An effort will probably be made by the London packet men and the British retailer to maintain for as long a period as practicable the lowest penny-canister in existence prior to the advance in the duty. In-so-much as the reduction is not to come in force until July 1, the immediate effect in England will be to cause as little withdrawal of tea from bond as is absolutely necessary to supply consumptive demand. Buying will be on a conservative basis, and unless the tea companies decide to hold teas off the market, i. e., a portion of their holdings, the prospects are for a dull market, and possibly slightly easier prices in the interval.

Eventually, however, there is little doubt but that the effect will be to strengthen the market to the extent of a small tea boom when the reduction in duty comes into force. The naming of July 1 as the date on which the reduction is to take place, appears to have been wisely considered by the English Chancellor of the Exchequer, because it would have been a serious loss to holders of duty-paid stock if the reduction had taken place immediately after the declaration. July 1 is also an opportune period, since it is the date of the first arrival of Indian and China tea on the London market. Thus tea of the present season can be marketed conveniently without changing present conditions. Our local quotations are as follows:

Congou—half-chests, Kaisow, Moning	0 12 0 35
" caddies, Peking	0 19 0 40
Indian—Darjeelings, Pekoe souchongs	0 20 0 22
" " Pekoes	0 25 0 30
" " Orange Pekoes	0 35 0 45
Indian—Asam, Orange Pekoes	0 25 0 40
" " Pekoes	0 18 0 20
Pekoe Souchongs	0 16 0 18
Ceylon—Broken Orange Pekoes	0 22 0 24
" " Orange Pekoes	0 22 0 25
" " Pekoes	0 18 0 24
" " Pekoes	0 14 0 16
China Greens—Gunpowder, cases, extra firsts	0 35 0 42½
" " half-chests, ordinary firsts	0 22 0 25½
" " Young Hyson, cases, sifted, extra firsts	0 37½ 0 47
" " cases, small leaf, firsts	0 30 0 37
" " half-chests, ordinary firsts	0 22½ 0 32½
" " seconds	0 22 0 24½
" " thirds	0 15 0 17
" " common	0 14
Pingsueys—Young Hyson, ½-chests, firsts	0 25 0 30
" " seconds	0 16 0 18
" " half-boxes, firsts	0 25 0 30
Japan—½ chests, finest May pickings	0 34 0 38
" " Choice	0 31 0 36
" " Finest	0 27 0 29
" " Fine	0 24 0 27
" " Good medium	0 19 0 21
" " Medium	0 17 0 19
" " Good common	0 18 0 19
" " Common	0 13 0 14
" " Dust	0 06 0 08

SPICES

The firmness of the spice market continues, particularly in black pepper, in which a slight advance is noted this week. Quotations are unchanged. We quote the following:

	Per lb.		Per lb.
Peppers, blk	0 18 0 19	Cloves, whole	0 25 0 35
" white	0 23 0 27	Cream of tartar	0 25 0 30
Ginger	0 18 0 25	Allspice	0 14 0 17
Cassia	0 21 0 25	Mace	0 80 0 90
Nutmeg	0 45 0 75		

RICE AND TAPIOCA.

A slight advance in Carolina rice is reported for the week. This will be welcomed by holders of Rangoon, Patna and Japan rice, since on account of the abnormal state of the American rice market the Carolina and Louisiana people have been getting a lion's share of the trade. We quote the following prices:

	Per lb.		Per lb.
Rice, stand. B.	0 03½ 0 03½	Tapioca, staple	0 03½ 0 03½
Rangoon	0 03½ 0 03½	" double goat	0
Patna	0 05 0 05½	Carolina rice	0 08 0 08½
Japan	0 06 0 07	Louisiana rice	0 05 0 07
Sago	0 03½ 0 04		

Foreign Dried Fruits.

With the exception of prunes, there is nothing in the dried fruit market this week of special interest. Tapnet figs are scarce and new select raisins quoted easier than last week, viz., 4½ to 5c. We quote the following:

	Per lb.		Per lb.
100-110s	0 04	60-70s	0 06 0 06½
90-100s	0 04½ 0 04½	50-60s	0 06½ 0 06½
80-90s	0 04½ 0 05	40-50s	0 06 0 08
70-80s	0 05½ 0 05½	30-40s	0 06 0 09½

CANDIED PEELS.

	Per lb.		Per lb.
Lemon	0 09 0 10	Citron	0 15 0 17
Orange	0 10 0 11		

FIGS

	Per lb.		Per lb.
Tapnets	0 03½ 0 04	Elemes	0 08 0 13
Naturals	0 06½ 0 07½		

APRICOTS.

	Per lb.
Californian evaporated	0 15 0 17

PEACHES

	Per lb.
Californian evaporated	0 14 0 15

PEARS.

	Per lb.
California evaporated, per lb.	0 15

CURRENTS.

	Per lb.		Per lb.
Fine Filiatras	0 04½ up	Vostizzas	0 07 0 07½
Patras	0 06 0 06½		

RAISINS.

	Per lb.
New selects	0 04½ 0 05
Fine off stalk	0 05 0 05½
Sultana	0 05½ 0 10
Californian seeded, 12-oz. Muscatals	0 06½ 0 07
" " 1-lb. boxes	0 07 0 08½
" " unseeded, 2-crown	0 05½ 0 07½
" " 3-crown	0 05½ 0 07
" " 4-crown	0 07 0 08

DATES.

	Per lb.		Per lb.
Hallowees	0 04½ 0 04½	Fards new choice	0 09 0 10½
Sairs	0 03½ 0 04	" new choice	0 09½

FOREIGN NUTS.

An improved demand for foreign nuts, generally, is noted this week. Peanuts are ½c. firmer in primary markets, although no change has yet been made in local quotations. The burning of the plant of the Merchants' and Farmers' Peanut Co., at Portsmouth, Va., caused considerable excitement among the Canadian trade for a day or two until it was learned that the company had arranged with other firms to fill their orders without delay. New Brazil nuts are

seen on the market for the first time this week. The flavor is excellent and the nuts are as juicy as a new coconut. We quote the following prices:

(The following quotations on peanuts are for sack lots, green.)

Selected Spanish	0 08½
A 1s, banners and suns	0 08½
Japanese Jumbo's	0 09
Virginia	0 09½
For sack lots roasted add 1c. to above quotations. For small, 2c.	
Almonds, Tarragona, per lb.	0 12 0 12½
Walnuts, Grenoble	0 12½
" " Bordeaux	0 09 0 10
Filberts, per lb.	0 10
Pecans, per lb.	0 13 0 15
Brazils	0 14 0 15
Cocanuts, Jamaica, per sack	4 50
Italian Chestnuts, per lb.	0 08

EVAPORATED APPLES.

A very firm market and unchanged price list is recorded in evaporated apples this week, viz., 6½ to 7c. There is nothing doing in dried apples on account of export shipments having ceased for the season. Quotations nominally are 3 to 4c.

BIRD SEED.

A seasonable demand at unchanged prices rules in bird seed for the week. Our quotations are as follows:

Canary seed, per lb.	0 06½
Hemp	0 05½
Cottam's	0 08
Brock's	0 07½

DRIED AND CURED FISH.

This trade is decidedly on the wane since the arrival of fresh fish on the market. There is a steady demand, however, for cod products. Salmon trout are quoted this week at \$3.25 per keg. We quote the following prices:

Boneless fish, per lb.	0 04½
Cod fish, 1-lb. bricks	0 06½
Boneless cod, per lb.	0 08 0 10
Quail-on-toast, per lb.	0 06
Flitched cod fish, in cases of 100 lbs., per lb.	0 06
Labrador herring, per bbl.	6 00 6 50
" " per ½ bbl.	2 85
Scaled herring	0 12½ 0 14
Salmon trout, per keg	3 25
Lake herring, per keg	3 25

Country Produce.

EGGS.

The egg market is slightly easier than a week ago. Supplies are coming more freely and quotations generally are ½c. lower. As to the time when pickling operations will begin there is some difference of opinion. Some of the produce men say prices will be down to a sufficiently low level by Easter; from other quarters comes the report that the egg men are gathering up eggs in the country at the present time for about 13c. This report must be taken with a grain of salt, however.

New laid eggs, per doz. 0 14 0 14½

BEANS.

There has been a slight falling off in the consumption of beans owing to the extremely high prices ruling for the past month. This week the market is easier, hand-picked being quoted at from \$1.85 to \$1.90 per bushel and primes also exhibit an easier tendency. The easiness of the market is due in part to a decline in the price of potatoes which has induced more liberal buying of the latter. We quote as follows:

Beans, handpicked, per bush.	1 85 1 90
" " prime, No. 1	1 70 1 80
" " prime, No. 2	1 55 1 60
" " Lima, per lb.	0 07 0 07½

HONEY.

The honey market is quiet and without special feature. We quote as follows:

Honey, extracted clover, per lb.	0 07½ 0 08
" " sections, No. 1, per doz.	1 90 2 00
" " No. 2	1 65
" " Buckwheat, per lb.	0 05 0 06
" " sections per doz.	0 75 1 00

SEEDS.

The continued fine weather has created an active business in seeds. Prices are high owing to scarcity of supplies, particularly of red and mammoth clover. Red clover is quoted with a range wider by \$1 than last week and the same is true of mammoth clover. Our quotations are as follows:

Alsike clover, per bush	5 00	9 00
Red clover	8 00	10 00
Mammoth clover, per bush	7 00	11 00
Timothy	1 50	2 50
Hungarian, per 100 lbs.	2 60	2 70
Millet	2 50	
Orchard grass	14 00	
Seed corn, Dent varieties, per bush	0 70	1 00
Flint	1 25	1 30

MAPLE PRODUCTS.

A brisk trade is reported in maple products. Unfavorable weather has curtailed the 1905 crop, and as a result prices are advancing. We quote as follows:

Maple sugar, 1 lb cakes, per lb	0 09	0 10
large cakes in tubs, per lb	6 08	
Maple syrup, per imperial gal	0 90	
wine gal	0 65	
imperial quarts	0 25	
New maple syrup, per imperial gal	1 50	
per wine gal	0 85	

Fish and Oysters.

The Lenten trade has kept up wonderfully well so far. During the past week fresh fish have been coming into the market and are in brisk demand. According to the present indications frozen fish will be entirely off the market by Good Friday. Among the new varieties of fresh fish noticed on the market are fresh-caught water trout, which are selling at 9c., fresh haddock, which is bringing 6c., cod steak at 7½c., and large lobsters, boiled, at 20c. Frozen halibut is out of the market as well as smelts, sea herring and Labrador herring. Frozen white fish and finnan haddie are in very short supply. We quote the following prices:

Fresh halibut, per lb	0 13
haddock	0 06
trout	0 09
cod steak, per lb	0 07½
lobsters, boiled, each	0 20
B.C. salmon, per lb	0 10
Shrimps, per gal	1 15
Ciscoes, per basket	1 25
Oysters, Long Island natives, per imp. gal	1 70
Baltimore, per wine gal	1 40
Select	4 80
Whitefish, frozen, per lb	0 07½
Finnan haddie, per lb	0 05½
Frozen fresh water herring	0 03

Grain, Flour and Breakfast Foods.

GRAIN.

Quiet business and easier prices are reported in Ontario and Manitoba wheat this week. Northern No. 1 and No. 2 have each dropped 1½c., with No. 3 1c. lower than last week. Red and white wheat are 2c. lower, and oats ½c. below last week's quotations. The price of buckwheat, rye and barley will be nominal from now on on account of the regular demand from brewers and malsters having ceased for the season. After this the demand for these varieties of grain will be almost altogether for feeding purposes. We quote the following:

All on track Toronto	
Manitoba wheat, Northern No. 1	1 06
No. 2	1 02½
No. 3	0 97½
Red, per bushel, new	1 05
White	1 05
Barley	0 48
Oats	0 43
Peas	0 74
Buckwheat nominal	0 63
Rye, per bushel	0 71

FLOUR.

The flour business continues quiet, and owing to the dulness of trade, prices

have been dropped 10c. all round. Export business is dull and uninteresting. Our quotations are as follows:

Manitoba wheat patents, per bbl. in bags	5 30	5 60
Strong bakers	5 10	5 30
Ontario wheat patents	4 90	5 00
Straight roller	4 85	4 90

BREAKFAST FOODS.

Seasonable business is recorded in breakfast foods, particularly wheat cereals, during the week under review. Oatmeal is also holding its own. There are no changes in quotations to record. We quote as follows:

Oatmeal, standard and granulated, carlots, on track, per bbl	4 90
Rolled wheat in boxes, 100 lbs.	2 90
50 lbs.	1 50
Rolled oats, standard, carlots, per bbl. in bags	4 35
in wood	4 60
for broken lots	4 60
Rolled wheat, per 100-lb. bbl.	3 00
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 80
in wood	4 25

Hides, Tallow, Skins and Wool.

A quiet trade and an easier market rule in hides and skins for the week. Sheep skins are lower and pulled wools, supers and extras, are both easier in price. This is on account of a drop of 17½ per cent. over sales up to the end of December and of 5 to 10 per cent. over January sales. We quote the following prices:

Hides, No. 1 green steers, per lb	0 09
No. 2	0 08
No. 1 green, per lb	0 08½
No. 2	0 07½
Country hides, flats, per lb	0 06½
Calf skins, No. 1, selected	0 11
No. 2	0 09
Deacons (dairies), each	1 25
Rendered tallow, per lb	0 04
Unwashed wool, new clip, per lb	0 13
Pulled wools, super, per lb	0 21
extra	0 22

QUEBEC MARKETS.

Groceries.

Montreal, April 13, 1905.

BUSINESS during the week has been quiet. Jobbers generally are content with what has been doing and look forward to the opening of navigation with pleasurable anticipation as advance orders for shipment by first boats are good. A good trade is anticipated from the Northwest and travelers are booking good orders for low-rate delivery. The situation of the tea market is interesting, the advance in Ceylon greens having stimulated bids and buying. Some shading is noted in Japans, but is not general and seems to be of a clearing-out character before opening of new season's quotations. Sugars are only in fair demand and no heavy buying is done by the jobbing trade. Molasses advanced 3c. per gallon over our last week's quotations and Barbadoes is now quoted on basis of 40c. per gallon for puncheons. Advices from the Islands are of a stiffening character owing to the uncertain crop reports received. Certainly no reduction can be looked for. Fish are somewhat dull and no improvement is expected in the near future. The mild weather has had a depressing effect on this business. No new lake fish are as yet in, though they should shortly be available, and when received will have a good effect on the market. Canned goods are quiet, and though some demand exists for canned fish and vegetables, same is not

heavy. No new features noticeable in the dried fruit trade other than another advance of 6d for dates, and the firmness in shelled walnuts. Sultana raisins are quoted 1-6d higher than March prices. New maple syrup and sugar is a common and plentiful commodity. From all appearances it is evident that more attention is being paid by the syrup farmers to the production of maple products, and the visit of inspectors of the Inland Revenue Department to the sugar districts, as well as the introduction of modern evaporating appliances, has resulted in this improvement. Provision market is easy and the heavy receipts of live hogs have lowered prices. Butter and eggs are slightly lower, as was expected. Cheese market is dull at the present high prices.

SUGAR.

The reduction by one of the refineries last week of 5c. per 100 lbs. did not affect the local trade, prices for extra granulated being still on basis of \$5.65. Business is quiet, and no heavy buying by jobbers recorded. Country orders are not heavy. In some quarters an advance is looked forward to, but as a general thing, the trade is seemingly content to "buy as wanted."

Granulated, obls	\$5 65
bags	5 30
Paris lump, boxes and bbls	6 15
boxes and ¼-bbls	6 25
Extra ground, bbls	6 00
50-lb. boxes	6 20
25-lb. boxes	6 30
Powdered, bbls	5 80
50-lb. boxes	6 00
Phoenix	5 60
Bright coffee	5 50
yellow	5 45
No. 3 yellow	5 40
No. 2	5 25
No. 1 bbls	5 15
No. 1 bags	5 10
Raw Trinidad	4 50
Trinidad crystals	4 85

SYRUPS AND MOLASSES.

A report from Barbadoes says that this year's crop is smaller than that of preceding two years, and that most of it is sold. The market is strong and active and prices hold firm with a tendency to advance. Since last report Barbadoes has advanced 3c. per gallon and on basis of puncheons is 40c. per gallon.

Barbadoes, in puncheons	0 40
in barrels	0 42½
in half-barrels	0 43½
New Orleans	0 22
Antigua	0 30
Porto Rico	0 45
Corn syrups, bbls	0 02½
¼-bbls	0 03
¾-bbls	1 30
25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
5-lb. 1 doz.	2 35
10-lb. ½ doz.	2 25
20-lb. ¼ doz.	2 10

TEA.

The feature of the week has been the strength shown by Ceylon greens which cable advices from Colombo advanced another ½d. Some good business has consequently passed, and the fact that no greens are being turned out now by the planters in Ceylon has created purchasing desire for dealers interested in developing this trade here. Blacks are firm with good demand. London is reported as strong in these. China Young Hysons and gunpowders, particularly Pingsueys, are receiving more attention. Business in Japans has been stimulated somewhat by low offerings in local stocks and a tendency is evident for shading. What warrant, if any, there is for this, is not evident, except, pos-

sibly, the nearness of the new opening market. The reduction of the duty of 2d. made by the Imperial Parliament this week will have no local effect, other than producing a quietness in English offerings. The London tea dealers will, until July 1, when the new duty goes into effect, naturally refrain from clearing except in a hand-to-mouth character.

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common		0 18
Common	0 12	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoe	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14	0 15
Gunpowders	0 13	0 14
China greens—Pingsuey gunpowders	0 12	0 12
Congous—Kaisows		0 12
Packing boxes	0 12	0 14

COFFEE.

No new features to note. Business is fair with prices unchanged. Supplies are none too plentiful in some of the lower grades.

Good Cocutras	0 10	0 10
Choice	0 11	0 12
Jamaica coffee	0 10	0 11
Java	0 18	0 22
Mocha	0 17	0 20
Rio	0 09	0 11

SPICES.

Spices show no change in prices or volume of business. A slightly easier tendency is noted in some lines in New York, but locally no effect is evident.

Peppers, black	Per lb.	0 16	0 22
white	0 25	0 30	
Ginger	0 12	0 20	
Cloves, whole	0 17	0 30	
Cream of tartar	0 25	0 30	
Allspice	0 12	0 15	
Nutmegs	0 25	0 50	

CANNED GOODS.

There is no change to note this week. A somewhat better demand prevails for tomatoes, beans and other vegetables. Canned fish selling well, haddis, lobsters and salmon mostly asked for.

Salmon, pink	0 90	1 00
spring		1 55
Rivers Inlet red sockeye		1 65
Fraser River red sockeye	1 50	1 75
Lobsters, talls		3 45
1-lb. flats	3 50	4 00
1/2-lb. flats		2 25
Canadian Sardines, 1/2	3 65	4 00
California asparagus	4 50	5 00
Asparagus tips	3 50	3 75

VEGETABLES.

Corn, 2-lb. tins	Per doz.	\$1 20
2-lb. succotash	1 25	
Gallon corn	5 00	
Tomatoes, 3-lb. tins	1 30	
Gallon tins	3 60	
Sugar beets	\$0 85	0 95
2s Asparagus Tips		50
2s Beans, Golden Wax		60
2s " Refugee or Valentine		0 82
2s " Crystal Wax		0 82
2s Peas, No. 4 "Standards"		0 82
2s " No. 3 "Early Junes"		0 85
2s " No. 2 "Sweet Wrinkled"		0 95
2s " No. 1 "Extra Fine Sifted"		1 30
2s Table Spinach		1 40

FRUITS.

Pears—Flemish Beauty Bartlett's and pie	2, 2 1/2 and 3s	\$1 15	\$2 20
Peaches—White yellow and pie, 1 1/2, 2s, 2 1/2s			
3s	1 25	2 82	
Gallon pears	3 15	3 87	
peaches	3 55	4 50	
Pumpkins, 3-lb. tins	0 72		
Gal.	2 50		
3-lb. squash		1 00	
2s Cherries, red, pitted		2 20	
2s " not pitted		1 75	
2s " black, pitted		2 20	
2s " black, not pitted		1 75	
2s " white, pitted		2 40	
2s " white, not pitted		2 00	
2s Currants, red, heavy syrup		1 57	
2s " red, preserved		1 77	
Gals. " red, standard		4 75	
Gals. " red, solid pack		7 00	
2s " black, heavy syrup		1 75	
2s " black, preserved		2 05	
Gals. " black standard		5 00	
Gals. " black, solid pack		8 00	
2s Gooseberries, heavy syrup		1 62	
2s " preserved		1 85	
Gals. " standard		7 25	

1s Lawtonberries, heavy syrup	1 57
2s " preserved	1 85
Gals. standard	4 97
2s Pineapple, sliced	2 25
2s " grated	2 35
3s " whole	2 50
2s Plums, Damson, light syrup	1 00
2s " heavy syrup	1 30
3s " " " "	1 57
Gals. " standard	2 85
2s " Lombard, light syrup	1 05
2s " heavy syrup	1 35
3s " " " "	1 62
Gals. " standard	1 90
2s " Green Gage, light syrup	3 15
2s " heavy syrup	1 47
Gals. " solid pack	1 72
3s " " " "	2 00
Gals. " standard	3 45
2s " Egg, heavy syrup	1 52
2s " " " "	1 80
3s " " " "	2 10
2s Raspberries, red, heavy syrup	1 40
2s " preserved	1 60
Gals. " standard	8 00
2s " black, heavy syrup	1 35
2s " preserved	1 50
Gals. " standard	4 75
2s Rhubarb, preserved	1 15
3s " " " "	1 90
Gals. " standard	2 62
2s Strawberries, heavy syrup, 1903 pack	1 47
2s " 1904 pack	1 60
Gals. " preserved	1 75
Gals. " standard	5 50
Gals. " solid pack	8 50

RICE.

Business quiet and market featureless.

B rice, in 10 bag lots	3 05
B rice, less than 10 bags	3 15
C rice, in 10 bag lots	2 95
C rice, in less than 10 bag lots	3 05

Fish.

Trade is dull, but there is hope for better business next week. There is a

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, April 14, 12.30 p.m.

BUTTER Market firm. Choice creamery, 25c. Receipts light. Rolls scarce.
EGGS Strong market. Lower tendency; 14 to 14 1/2c. ruling to-day for 10-case lots.
CHEESE Dull. No change.
PROVISIONS Supplies coming in freely. Live hogs easy. No change in price.

new arrival of fresh halibut, pike, dore and salmon, and the demand for them is fair at quotations. Their price, however, is expected to reduce as the supply increases. Frozen fish is practically out of the market. In smoked fish there is the usual demand. Season for fresh dore closes on the 15th instant.

Fresh salmon	0 18
Standard bulk oysters, per gal.	1 40
Selects	1 60
Haddies	0 06
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 11
Fresh haddock, per lb.	0 04
Pike, " round winter caught	0 04
Fresh Pike	0 07
Halibut	0 08
B. C. Salmon, frozen	0 09
Fresh steak cod	0 05
Small whitefish	0 06
Dore or pickarel	0 07
Fresh dore	0 10
No. 1 Labrador herring in 20-lb. pails	0 30
No. 1 Herring, Labrador, per bbl.	5 50
" " half bbl.	3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring,	6 50
per keg	1 00
Holland herring, per keg	0 65
No. 1 Salt mackerel, pail of 20 lbs	2 00
Boneless cod, 1 and 2-lb. blocks, per lb.	0 00
fish	0 06
" loose, in 25 lb. boxes	0 05
Labrador Salmon, half bbl.	9 04
" (200 lbs.) bbls.	15 00
" Large (300 lbs.)	24 00
B. C. salt salmon, bbl.	14 00
" 1/2 bbl.	7 50
Lake trout, salt, 100 lbs.	4 50
Sea Trout in bbls, 200 lbs.	9 50
" half bbl.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian sardines, per 100.	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25

Foreign Dried Fruits.

Business in dried fruits is quiet, being of a hand-to-mouth character, and there are few changes of any consequence to note. Dates have again advanced 6d, with stocks of Hallowses in small compass. Shelled walnuts continue to show strength and a further advance of some 5 fr. is reported this week.

Sultanas have taken an upward turn and fine grades are now quoted 1-6d higher than March prices. Tarragona almonds are slightly easier owing to the lower freight obtainable by the direct steamer now about leaving.

VALENCIA RAISINS.

Fine off-stalk, per lb.	0 05	0 06
Selected, per lb.		0 06
Layers	0 07	0 07

DATES.

Dates, Hallowses, per lb.	0 04	0 04
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per b.	0 13
Peaches	0 10
Pears	0 15

MALAGA RAISINS.

London Layers	2 00
" Connoisseur Clusters "	2 50
Quarter boxes	0 80
" Royal Buckingham Clusters, 1/2-boxes	1 10
Boxes	3 50
" Excelsior Windsor Clusters	4 50
is	1 35

CALIFORNIAN RAISINS.

Loose muscatels, per lb.	0 07	0 08
" " seeded, in 1-lb. packages	0 08	0 09
" " 2 crown	0 06	0 06
" " 3 "	0 06	0 06
" " 4 "	0 06	0 08

PRUNES.

30-40s	Per lb.	0 08
40-50s		0 08
50-60s		0 07
60-70s		0 06
70-80s		0 06
80-90s		0 05
90-100s		0 05
Oregon prunes (Italian style) 40-50s		0 08
" " 50-60s		0 07
Oregon prunes (French style), 60-70s		0 06
" " 90-100s		0 04
" " 100-120s		0 04

CURRENTS.

Filiatras, uncleaned	0 04
Fine Filiatras, per lb. in cases	0 04
" " cleaned	0 04
" " in 1-lb. cartons	0 05
Finest Vostizzas	0 06
Amalias	0 06

SULTANA RAISINS.

Sultana raisins, per lb.	0 06
1-lb. carton	0 09

ELEME TABLE FIGS.

Six crown, extra fancy, 40-lb. boxes	0 13
Five crown, fancy, 10-lb. boxes	0 09
Four crown, fancy, 10-lb. boxes	0 07
Three crown	0 11
Glove boxes, fine quality, per box	0 20
Fancy washed figs, in baskets, per basket	0 22
" pulled figs, in boxes, per box	0 28
" stuffed figs,	0 06
12-oz. boxes	0 07

Country Produce.

MAPLE PRODUCTS.

New product is coming in freely and in sufficient quantity to supply demand. The crop which at first was thought would be large this year, will only be average owing to recent rains, and it is generally expected that prices will hold high and firm. There is, however, no change to report in prices this week.

Maple syrup, in wood, per lb.	0 06	0 06
Maple syrup, in large tins	0 07	0 07
Pure new sugar, per lb.	0 11	0 12
Pure Beauce County, per lb.		0 18

HONEY.

Business dull; market easy.

White clover, extracted, tins	0 07	0 07
" " kegs	0 07	0 07
" " comb	0 13	0 13
Buckwheat	0 06	0 06

BEANS.

Prices remain firm. Stocks light, and

COFFEES



Have you realized that we use only the best Java, Mocha, Bogota and Mexican Maracaibo coffee in our blends?

The cup quality of these goods has secured, and is holding for us, the biggest and most particular trade in Canada—these buyers are making money out of our blends; why shouldn't you?

We import direct from the country of growth.

Our machinery is of the very latest and most improved type and is operated by experienced experts.

Every roast is carefully graded and cleaned and all foreign substances are thrown out.

Carefully packed in attractively-labeled air-tight tins, weighing from 25 to 125 lbs.

See our salesmen, or write direct for sample tin of Brazilian, Rio or Santos grades—we will guarantee the quality of these blends or you may return the tin at our expense.

GORMAN, ECKERT & CO.

LIMITED

LONDON, CANADA

Makers of Grocers' High-Class Specialties

Good morning, Mr. Grocer! "Fine weather, ain't it?" as your friend over the way puts it. You did? I'm very glad to hear it. There's no getting over it—Delhi Epicure Catsup is a great seller; but what else could you expect. It's better and cheaper than most of those so-called high-grade imported Catsups, and it's much better that both you and your customer should have the extra profit than that it should go over the line to help build up Uncle Sam's Navy.

You say some of your customers want a Catsup at a lower price? Now, we have some really good Catsups at remarkably reasonable prices, quality considered.

First and Foremost, there's our Aylmer Canada First Catsup, which we supply in tin, glass or in stone jugs.

Then, if you want anything still good, but a little lower in price, we can supply our Red Cross and Tiger Brand Catsups.

So you see there is really no good reason why you shouldn't give me your entire Catsup trade. You will? Thanks, very much.

THE CANNERS' DRUMMER

"A Good Dinner May be Life's Most Important Action"
 —(Goethe)

In this sentence, the versatile German, did not only wish to depict the emptiness of glory and fame, but also wanted to express his keen satisfaction for having had a good dinner with the king: "sauer-kraut," pheasant, and a few glasses of Madeira wine, presumably.

What Would an Easter Dinner be Without Madeira Wine ?

In this country of ours, pheasants are rather scarce, "sauer-kraut" is not commonly used, but Madeira wines, and the best that Madeira Island has ever produced, are enjoying a great favor and can be had in the twinkling of an eye.

Since twenty years or so the export of Madeira has been gradually increasing, its consumption being yearly magnified for its fine taste and richness of flavor, which make it, indeed, the king of all table wines as an appetiser.

We Most Highly Recommend:

BLANDY BROS.' MADEIRA WINES—

- London Particular** { in case, 24s pints.
 in case, 12s quarts.
 in wood, 10, 20, 30 gallons.
- London Especially Selected** { in case, 24s pints
 in case, 12s quarts.
 in wood, 10, 20, 30 gallons.
- London Very Superior** in case or in wood

as the best ever produced.

The Blandy Brothers firm is the largest in existence; her continental trade as well as her export trade is by far the most extensive known. Her products have been awarded highest prizes wherever exhibited, and every progressive wine merchant or grocer should look for the best value when buying.

OTHER WINES IN ACTUAL GREAT DEMAND:

- Malaga pale and sweet Blandy Bros. (in wood) 10, 20 gallons.
- Malaga pale and sweet, white label, Blandy Bros (in case), 12s quarts.
- Sherry Xeres Manzanilla, Amoroso, and Amontillado.
- Claret Chateau Berges, "the best for the money," in quarter cask, 40 gallons.
- Champagne Vve. Amiot, carte d'or, extra dry in 12s qrts, in 24s pts.
- Champagne Vve. Amiot, carte d'argent, sec, in 12s qrts, in 24s pts.
- Champagne Cardinal, extra dry, quarts or pints.

OTHER MONTREAL FAVORITE BRANDS:

RICHARD'S Brandy, MITCHELL'S Scotch AND Irish Whiskies
 PUREST, STRONGEST, BEST. THE MOST POPULAR IN ENGLAND AND SECOND TO NONE IN CANADA.

LAPORTE, MARTIN & CO'Y, LIMITED,
 70, 72, 74, 76, 78, 80 St. Peter Street, - - MONTREAL

Hasn't scratched yet!!!

Bon Ami



**A SCOURING SOAP
A METAL POLISH
A GLASS CLEANER**

The Best Scouring Soap Made
(12 yrs ⁱⁿ the mkt)


RETURNED
Amongst others in
Toronto, can be
PR 14 1905 from
THE EBY, BLAIN CO.,
LIMITED
H. P. ECKARDT & CO.
W. H. GILLARD & CO.

Cases of 3 doz. :
\$1.19 per doz. or \$14.28 per gross
F.O.B. Wholesaler's Shipping Point

Lots of 5 gross :
\$13.40 per gross
Delivered to any Railway Station from
Halifax to Vancouver

TERMS :
Net 30 days, or 1 / 10 days

The Finest Cleaner Made.



Bon Ami RETURNED
APR 14 1905

Is an improvement in the list of house cleaning necessities.

It is a scouring soap. It is always used in the form of a *thin* lather. Requires little water, makes *no muss* and WILL NOT SCRATCH.

It is a metal polish. It is a glass cleaner.

Bon Ami cleans by *dissolving* the dirt or tarnish; not by "scouring" and "wearing out" the object cleaned.

Ask your grocer for a cake. Read the directions inside the wrapper.

HUDON, HEBERT & CIE., MONTREAL

Agents in Canada

The Most Liberally Managed Firm in Canada

cut Book 39
Page 31.
Rouky

Spices.

The local spice market is firm and unchanged. We again quote:

Pepper, black, per lb.	0 18
" white, "	0 25
Cayenne, "	0 21
Cloves, ground "	0 25
Cassia, "	0 16
Allspice, "	0 14
Ginger, "	0 15
Cloves, whole	0 25

Rice, Tapioca, Etc.

No change. We quote again:

Rangoon rice, per lb.	0 03½
Patna "	0 04½
Tapioca, per lb.	0 03½
Sago, "	0 03½

Syrups and Molasses.

The position of Barbadoes molasses continues very strong owing to unfavorable reports from the Islands. Corn syrups are meeting with increased attention. We quote:

Syrup "Crown Brand," 2½ lb tins, per 2 doz. case.	2 40
" " 5-lb tins, per 1 "	2 70
" " 10-lb tins, per ½ "	2 50
" " 20-lb tins, per ¼ "	2 40
" " ½ barrel, per lb.	0 03½
" " Sugar syrup, per lb.	0 03½
Barbadoes molasses in ½-bbls, per lb.	0 04
New Orleans molasses in ½-bbls, per lb.	0 02½
" " in barrels.	0 02½
Porto Rico molasses in ½-bbls, per bbl.	0 04½

Coffee.

Rios continue easy in tendency, but no further reductions have been made. We quote:

Green Rio, per lb.	0 10½
Roasted, per lb.	0 13

Cocoa and Chocolate.

The price of Baker's chocolate in ½-lb. packages is 37c., and ¼ and ¼-lb. packages of cocoa are sold at 42c. per lb.

Jam.

Upton's jam is quoted at 50c. per pail in Winnipeg. The Brandon price is 52c., the price in Calgary and Lethbridge, 57c., and the Edmonton price, 60c.

Nuts.

Still quoted as follows:

Almonds, per lb.	0 12½
(shelled), per lb.	0 28
Filberts	0 11
Peanuts	0 11½
Jumbos	0 14
Walnut, per lb.	0 12
(shelled)	0 25
Pecans, per lb.	0 15
Brazils, per lb.	0 16

Foreign Dried Fruits.

The foreign dried fruit list continues firm, and there is considerable activity. We quote:

Valencia raisins, Trenor's, per case f.o.s.	2 00
" selects.	2 20
" layers.	2 25
California raisins, muscatels, 3 crown, per lb.	0 06½
" " choice seeded in ½-lb. packages per package	0 07½
" " choice seeded in 1-lb packages per package	0 06½
" " fancy seeded, 1-lb. packages, per package	0 08 0 08½
Prunes, 90-100 per lb.	0 04½
" 80-90 "	0 04
" 70-80 "	0 04½
" 60-70 "	0 05½
" 50-60 "	0 06½
" 40-50 "	0 07
" silver "	0 07½
Currants, uncleaned, loose pack, per lb.	0 05½
" dry cleaned, Filiatras, per lb.	0 06½
" wet cleaned, per lb.	0 06½
" Filiatras in 1-lb pkg. dry cleaned, per lb.	0 06½
" Vostizzas, uncleaned.	0 06½
Dates, new per lb.	0 05
Figs, cooking in bags, per lb.	0 03½
Apricots, choice, in 25-lb. boxes, per lb.	0 13½
" standard, "	0 12
Peaches, choice, "	0 13½
" standard "	0 13
Pears, (choice halves) "	0 13½
Nectarines, choice "	0 11
Plums, choice (dark pitted) per lb.	0 10½
Candied Peel—Lemon peel, per lb.	0 09
Orange	0 09½
Citron	0 14

You Should be More than Willing

to recommend

Clark's Sliced Smoked Beef

to your customers. They will like the beef because it is a dainty as well as an ideal food, always ready for the table. It's good business to talk it up.

GROCERS, PLEASE TAKE NOTICE:—



WE HAVE THE BEST COCOANUT

IN CANADA

We have most up-to-date machinery, and are turning out the finest cocoanut on sale. "White Dove" brand is what you should ask for and insist upon getting. Send a trial order—Convince yourself.

W. P. DOWNEY, 26 St. Peter St., MONTREAL

EPPS'S GRATEFUL COMFORTING

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS COCOA

QUEEN BRAND PEAS.

Every up-to-date house-wife asks for Queen Brand Peas. WHY? Because every tin is a perfect tin, quality right, flavor right, while the syrup is clear and pleasant.

We are offering Special Prices on car lots. Let us quote you on our Quinte Garden Peas Sweet Wrinkle Peas Sifted June Peas Gold Label Peas Place your order with us NOW. It will pay you.

BELLEVILLE CANNING COMPANY, - - - BELLEVILLE, ONT.

This design a guarantee of quality

WRAPPING PAPERS

ALL GRADES, AND BEST OF EACH
GREY, RED-BROWN, MANILLA, FIBRE, TEA, ETC.

CANADA PAPER Co.

TORONTO LIMITED MONTREAL

Genuine Pratts Astral Lamp Oil

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, etc. a word first insertion; i.e. a word each subsequent insertion. Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

FOR SALE.

GROCERY and shoe business; stock \$3,000; turnover \$15,000 last year; no old stock. Box 230 Canadian Grocer, Toronto. (16)

WANTED.

FIRST-CLASS firm to take up the sale of a really superior Scotch Whisky for Canada. For particulars apply Buchanan & Stevenson, Quality street, Leith, Scotland. (15)

WANTED—Salesmen for high grade specialty, on liberal commission basis. Men with a record preferred. Applicants must forward satisfactory references as to character, ability, etc. Toledo Computing Scale Co., 21 John street south, Hamilton, Ont. (16)

WANTED—Clerk for general store. Must be thoroughly competent and furnish references. Address Huron Lumber Co., Panamsh River, Ont. (16)

WANTED—Man of extensive experience with importing commission houses; exceptional opportunity for a capable man to secure a lucrative and permanent position. Apply P.O. Box 996, Montreal. (16)

SITUATION WANTED.

BY energetic grocery clerk, situation as traveller for city or road. Ten years' experience behind counter, strictly temperance, reference. Box 240, Canadian Grocer, Toronto. (15)

PARTNER WANTED.

MANUFACTURER of proprietary article, already being sold by hundreds of leading stores, and capable of great development, is desirous of meeting with partner—manufacturer's agent preferred—who could invest \$3,000 to \$5,000. Investigation courted. Scotsman, c/o Canadian Grocer, Toronto. (14)

FOR SALE—NO FAKE.

City and town rights for preserving eggs. Circulars for stamp. Box 2B Canadian Grocer, Toronto. (16)

FOR SALE

1 Pair of Scales (capacity 2,000 lbs.) at a bargain.

Apply Box 238.

CANADIAN GROCER

10 FRONT STREET E., TORONTO.

Evaporated Apples.

Prices continue very firm, but there has been no further advance. We quote: Evaporated apples (new), 50-lb. cases 0 07 25-lb. cases 0 18

Beans.

Hand-picked beans are quoted at \$2.10 to \$2.15 per bushel, and the ordinary grade at \$2.

Fish and Oysters.

Mild weather has affected the local fish trade. There are no changes of note and we quote again as follows:

Lake Winnipeg whitefish	per lb.	0 06
Slave Lake whitefish	.....	0 07 0 07 1/2
Yellow pike (pickarel)	.....	0 05
Lake Superior trout	.....	0 08 1/2
Lake Superior loose frozen herring	.....	0 03 0 03 1/2
Tubbees	.....	0 04
Gold eyes	.....	0 18
Blue fish	.....	0 15
Mackerel	.....	0 15
Red snapper	.....	0 09 1/2
B.C. salmon (case lots 9c)	.....	0 08 1/2
Halibut	.....	0 03 1/2
Jack fish	.....	0 05
Tomicods	.....	0 07
Hake	.....	0 07 1/2
Perch	.....	0 08
Eels	.....	0 08
Cod, steak size	.....	0 07
Cod, market size	.....	0 05
Flounders	.....	0 08
Haddock	.....	0 12
Atlantic smelts, extra, 20-lb. boxes	.....	0 08 1/2
No. 1	.....	0 07 1/2
No. 2	.....	0 11
"Halifax" brand salt cod, fish cakes 24-1's	.....	0 09
"Acadia" " " " " 20-1's	.....	0 07
"Bluenose" " " " " 20-1's	.....	0 09
"Acadia" " " " " 4-lb.	.....	0 09
shredded, 24 cartons, per bx.	.....	2 00
bulk, in 15-lb. boxes	.....	0 08
Large Labrador and Nfld salt herrings per 100 lb.	.....	5 00
per 20-lb. pail	.....	1 20
Salt mackerel, in 20 or 30-lb. pails	.....	0 12 1/2
Finnan haddie, in 15 or 30-lb. boxes	.....	0 08
Smoked halibut strips	.....	0 11
Kipperd gold eyes, per doz	.....	0 50
Yarmouth blotters, 60 in box, per box	.....	1 75
Lobsters, fresh boiled, per lb.	.....	0 25
Shrimps, large size, per quart	.....	0 60
Caviar, extra, small jars, per jar	.....	0 40
Frog legs, 6 doz. in box, per doz.	.....	0 40
Oysters, standard, per gallon	.....	2 00
select	.....	2 15 2 25

Flour.

We quote as last week:

No. 1, patent	.....	2 95
" 2, " "	.....	2 75
" 3, " "	.....	2 00
" 4, " "	.....	1 50

Breakfast Cereals.

As noted above, oatmeal is selling at prices considerably lower than the condition of the market would seem to warrant. Prices have advanced in the U. S. market, and there is sure to be an advance in Winnipeg when supplies on hand and supplies contracted for ahead at low prices have been exhausted. Cornmeal is also firmer and local quotations are advanced to \$1.60. We quote:

Rollled Oats, 80-lb. sacks, per cwt	.....	1 95
40-lb. " " "	.....	2 00
20-lb. " " "	.....	2 05
8-lb. " " "	.....	2 40
Cornmeal, in sacks, per cwt	.....	1 60
in 1/4 sacks, " " "	.....	1 60

Buckwheat Flour.

Still quoted at \$1.70 per half-sack.

Maple Products.

New maple syrup from Sutton, Quebec, in 5-gal. tins, is selling at \$5. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey.

Prices are as follows:

Clover honey 1-lb glass, 2 doz. in case, per doz	.....	2 00
" " 5-lb tins, 1 doz. in case, per tin	.....	0 50
" " 10-lb tins, 8 in case, per tin	.....	1 00
" " 60-lb tins, per lb.	.....	0 09
Fancy comb honey, 2 doz. to the case, per doz.	.....	2 50

Eggs.

Large supplies are coming in. Prevailing price to the trade is about 11c.

CLAY PIPES

Those made by **McDOUGALL** are peerless. Insist upon having them.

D. McDOUGALL & CO., Glasgow, Scot.



Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works
TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers See that you get them.

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Drink Good Water

SAINT-LOUIS VICHY WATER

RED CLOVER BRAND



The Most Delicious
The Most Sparkling
Superior to all Others

A Sure Cure for

STOMACH TROUBLES

GOUT

GRAVEL

DIABETES, ETC.

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In order to avoid confusion see that the ticket, the capsule and the cork bear the mark SOURCES SAINT-LOUIS and the RED CLOVER.

DIRECTIONS

A wine glass before or after meals : a large glass mixed with milk before breakfast.

SOLD EVERYWHERE

AT ALL GROCERS

AT ALL DRUGGISTS

AT ALL BARS

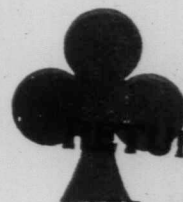
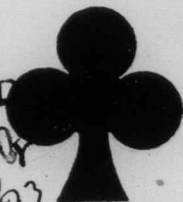
L. CHAPUT, FILS & CIE., WHOLESALE GROCERS, MONTREAL

SOLE AGENTS FOR CANADA

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RETURNED

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You Can Save Money

by writing us for samples of teas or coffees. Complete assortment. As a starter send for sample of our **Ceylon Black at 12½c.**; and **China Young Hyson at 8½c.**

Jas. Rutherford & Co.

27 St. Sacrament Street, - Montreal

A Matter of Interest

Every live grocer is looking for the BEST goods at the BEST profits.

The **"BEE"** brand Specialty men are on the road calling on the trade with a proposition that will be interesting to every man who is working for his own interest.

It will pay you to give them a hearing.

"BEE" STARCH CO.

Montreal

MADAM HUOT'S COFFEE

"Condor"
Ceylon Black Tea in
Lead Packages

"Condor"
Japan and Black Tea, Baking
Powder, Mustard, Vinegar.

1-lb. tins, 31c.
2 " " 60c.



Pure, rich,
delicious.

The art of combining coffees of different countries, so as to obtain this exquisite liquor, which constitutes the good French coffee, requires practical knowledge, not given to everybody to acquire. Thus, it is a veritable good fortune, for the connoisseur, to be able to enjoy this unique combination known as Madam Huot's Coffee. As it has conquered the Parisian market, it is now conquering the general favor of the Canadian public.

DON'T BE WITHOUT IT

SOME BARGAINS.—Just in.

113	Catties nicely-made, good-liquoring, Imperial Gun Powder Tea, at	- - -	18 1/2 c.
23	" Fine Pea Leaf Gun Powder Tea at	- - -	21 1/2 c.
86	" Choice Pea Leaf Gun Powder Tea, at	- - -	22 1/2 c.
128	H/Chests New Season Moyune Young Hyson Tea, at	- - -	10 1/2 c.
50	" Japan Tea, Natural Leaf, Early June Pickings, Extra Liquor, at	- - -	17 1/2 c.
75	x 30 lbs. Boxes good Japan Tea, A JOB , at	- - -	15c.
77	Matts, 8 x 5 lbs. each, good Japan Tea, A JOB , at	- - -	17 1/2 c.
552	Pkgs.		

ASK FOR SAMPLES. IT PAYS!

Specialty of High-Class Goods in
Teas, Coffees, Spices and Vinegars.

E. D. MARCEAU,
281 and 285 St. Paul St., - MONTREAL

"EMD"
Baking Powder, Coffee,
Spices, Vinegar.

"OLD CROW"
Baking Powder, Coffee,
Spices, Vinegar.

CROCKERY DEPARTMENT

Glass-Cutting in Canada.

FIVE years ago the art of glass-cutting was practically unknown in Canada; since then, however, the manufacturers have brought it to the attention of the trade very forcibly and, consequently, cut glass has found its way into a very large number of stores. About six thousand glass-cutters are employed in the United-States at the present time, where the industry has been carried on for a period of twenty-five years. Only forty-five men are employed at it in Canada, but most of these came from such shops as Dorfinger's, Libby's and Hawkes, and, consequently, can turn out an article as good or better than any of these firms. It has been a hard matter to convince the public that Canadian cut glass is superior to American, as it is not so well established here, and customers, even yet, are occasionally inclined to favor an article marked "Imported."

The only known firms manufacturing cut glass in Canada are Gowans, Kent & Co. and Roden Bros., both of Toronto, and Henry Birk & Son, of Montreal. The glass used for cutting is specially prepared, being composed of very fine sand, from the Berkshire Hills of Massachusetts, and red lead, and is very soft and heavy, as the contents would indicate. Ordinary glass could not be cut as it is too hard and brittle. The stones used for cutting are imported from Scotland. In order that the sparkle and brilliancy may be preserved, all that is necessary is a little care exercised when cleaning. Never use cold or hot water, as the glass is very susceptible to either of these. A very profitable hour could be spent in a cutting shop where you can see the workmen turning blanks into pieces of rich cut glass.

China and Crockery.

The new goods in china and crockery show an advance over previous years. In dinner sets the most attractive thing seen was in china, with a delicate edge of violets or roses. As a general rule, however, the sets with a more elaborate color scheme are the best sellers. Berry sets are displayed in great variety. Floral sprays and a shaded edge form the decoration of the prettiest line. A new line this Spring is a bureau set. It is of opal color with hand-painted decoration, and is sold in an assortment of six pieces.

A New Gas Shade.


The Cremo inverted gas burner is a novelty which should soon become a

necessity. Anyone who has read with the light of an ordinary gas light, and has had to put up with the patchwork of shadows and light which is the necessary complement of any ordinary fixture, will hail with pleasure the new device. By being inverted, it is absolutely free from shadows, and it throws a light of the radiance of an electric lamp. Its decorative appearance will commend it to those who aim at having a prett' house. Gowans, Kent & Co. handle it.

Among the Trade.

R. Campbell's Sons, pottery manufacturers, Hamilton, are putting on the market a bed and douche pan of entirely new design.

High clay fuel for gas fires is being manufactured at R. Campbell's Sons' pottery, Hamilton.



Sixty Years of Popularity

COX'S GELATINE

may now be had in a new form as

COX'S INSTANT POWDERED GELATINE


It dissolves instantly in hot water. No trouble. Recipes in every box.

Canadian Agents: **J. & G. COX, Ltd.**

C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "

Gorgie Mills, EDINBURGH.

STRONG DURABLE LIGHT




POROUS AND CHEAP

No. 1 Assortment
at \$5.10 and No. 2 at \$4.15. of

Flower Pots and Saucers
are specially adapted to the requirements of grocers and general stores.
Ready Crated for Rush Orders.

The FOSTER POTTERY CO.
HAMILTON. Limited

MAPLE SYRUP



G. R. Small

Originator of the celebrated Small's Brand Maple Syrups and Confections, product of the Canada Maple Exchange, Montreal.

Small's Brand monogram mounted on maple leaf, was registered in 1881, the oldest registered maple syrup trade mark in the British Empire. 2nd—Small's Brand has been awarded, with but one exception, all Gold and Silver medals ever offered in Canada, and many from abroad.

TELFER BROS., Winnipeg, (Wholesale) in the month of January, 1903, purchased 22 cases SMALL'S BRAND MAPLE SYRUP, in January, 1904, 355 cases, and in January, 1905, 1072 cases—over four cars. Are you sharing a like satisfaction and profits?

FOR SALE BY ALL JOBBERS



E. W. Klotz, 24 Wellington Street West, Toronto

Import Headquarters.



JOHN MADDOCK & SONS, LTD.
ENGLAND.

Maddock's Welded Edge Hotel-ware

has no equal for durability, style and finish.

The best Dinner-ware made bears Maddock's "Royal Vitreous" stamp. Absolutely free from crazing. Prices and illustrations on application.

Toilet-ware, made in England and decorated in Canada, applies to my special line of Maddock's Royal Vitreous to retail at \$4.00 per set, in various colorings. The denseness of the ware prevents absorption.

Allerton's Dark Blue Willow Dinner-ware, in the quaint old shape, at moderate price.

Send for booklet, "The Story of the Blue Willow."

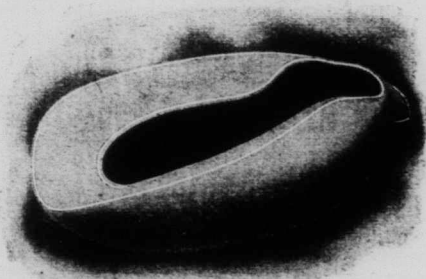
Blue Ribbon Ceylon Tea

The name of
Blue Ribbon
pleases.

Better still, the **tea itself** pleases. It is so easy to sell a **known** tea of **known quality**. This is why **all grocers** should handle **Blue Ribbon**.

The Red Label at 40c. is worth 50c.

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.

THE
DICKENS



ASSORTMENT

(SCENES FROM DICKENS, IN BLACK, WITH GOLD EDGE)

IS ONE OF THREE NEW ONES OF

ENGLISH FANCY EARTHENWARE

THE OTHERS BEING JUST RECEIVED.

BRISTOL ART (Very Unique), and
No. 5105 Roses, and handsomely stippled
with Gold.

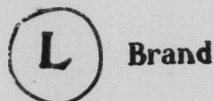
JUST THE THING FOR TOURIST TRADE.

**VERY SUITABLE ALSO FOR
WEDDING PRESENTS.**

SEND FOR LISTS

BARNARD & HOLLAND CO.
MONTREAL

Start your Pineapple business by ordering a case of our famous



ripened to perfection, and will give you the utmost satisfaction.

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, - - ONTARIO

Strawberries,
Tomatoes,
Spinach,
Cucumbers,
Asparagus,
Radishes,

Arrive Daily. Careful selection in filling all orders.

THE DISTRIBUTORS CO. LIMITED

have bought out the business of **Husband Bros. & Co.,**

Wholesale Fruits Vegetables, Etc.

and purpose carrying a more complete and varied stock than ever.

Parties wanting anything in the Fruit or Produce line will do well to **Write, Wire or Phone** your orders—they will receive very best attention. Satisfaction guaranteed. Prices as low as consistent with quality of goods.

QUALITY FIRST will be our motto. Your Trade Solicited. Consignments of Fruits or Produce Wanted.

THE DISTRIBUTORS CO. LIMITED
82 Colborne St., TORONTO.
Successors to **HUSBAND BROS. & CO.**

GREEN FRUITS AND VEGETABLES

A DEAL has been completed in Ontario fruit circles this week which promises to be of immense benefit to the fruit growers of Western Ontario. The present system of fruit shipping has been found unsatisfactory, particularly to smaller shippers, who experience great difficulty in keeping in touch with the demands and conditions of various markets. As a result, they are often obliged to sacrifice their fruits on account of having shipped them to an over-stocked market.

To obviate this, a number of prominent fruit shippers have formed a distributors' company which it is thought will bring about a more equitable distribution of fruit throughout the Dominion of Canada. The company have completed negotiations with the Bell Telephone Co. for a private line from Toronto through the Niagara Peninsula. Capitalized at \$1,000,000. It is stated that a large quantity of stock has already been taken up.

The directors are: T. H. P. Carpenter, Winona, president; H. M. Mulholland, Toronto, vice-president and managing director; S. M. Culp, Beamsville; H. K. Griffith, Grimsby; and T. Oliphant, Clarkson. The head office of the company will be in Toronto. Mr. Mulholland, the managing-director, was formerly manager of Husband Bros. & Co., Toronto.

Ontario Markets.
GREEN FRUITS.

Toronto, April 13, 1905.

The continued fine weather has meant a big sale of all varieties of green fruits. Pines are very firm and scarce owing to cool and dry weather in Cuba. It is confidently expected, however, that there will be a drop in price by Easter time. The orange market has been in an excited state during the week. The California navel crop has fallen short of estimates, and prices have advanced from 50c. to \$1 at the coast. This has meant an advance locally of 25c. The banana business is booming on account of the country trade beginning to handle bananas for Summer trade. Bananas, firsts, average from 10 to 15c. per bunch higher than last week. Florida grape fruit is out of the market.

According to latest reports the steamer "Jacona," which sailed from Sorrento April 4, carried 28,698 boxes of oranges and lemons from Messina, and 4,194 half-boxes; her cargo from Sorrento consisted of 12,699 packages. The "Eskalona," which it was thought was cancelled, is billed to sail in about a fortnight. Her cargo will be mostly oranges. Louisiana strawberries are down to 15c per pint.

Bahama grape fruit.....	4 50	5 00
Havana pines per case.....	5 00	5 50
Marmalade Oranges, per box.....	2 25	2 25
California navel oranges, per box.....	3 25	3 75
New messina lemons, 300's, per box.....	2 25	2 75
360's, per box.....	2 25	2 50
Bananas, large bunches, crated.....	1 50	2 00
Bananas, 8's, per bunch, crated.....	1 00	1 25
Apples, Winter varieties.....	1 25	3 50
Sweet potatoes, bush, crated.....	3 00	3 25

Cranberries, Jerseys.....	7 50	8 00
per case.....	2 50	
Louisiana strawberries, per pint.....	0 15	
Figs in layers, per lb.....	0 09	0 11

VEGETABLES.

An increasing demand is noted for green vegetables, all others being only in moderate request. Potatoes are down this week on account of over supply. Southern rhubarb is arriving on the market and is selling at \$1 to \$1.25 per bush. box. Eggplants are noticed in the market for the first time this season, and are quoted at \$6 to \$8 per bush. crate. Tomatoes are high; shipments from Florida are being resumed this week and it is expected that the price will recede. All Florida vegetables and fruits are now arriving freely, and with continued mild weather a lively trade may be expected. Egyptian onions are quoted at \$5 per crate. New Orleans cabbage is selling at \$6 per bbl. crate. Florida celery is taking the place of California. We quote the following prices:

Greenhouse lettuce, per dozen bunches.....	0 25
Greenhouse radishes, per doz. bunches.....	0 40
Dry Mint, per doz bunches.....	0 20
Parsley, ".....	0 20
Sage, per doz.....	0 20
Savory, per doz.....	0 15
Carrots, per bu.....	0 60
Beets, per bu.....	0 60
Beets, per bag.....	0 75
Dry Onions, per bag.....	2 25
Dry Onions, per basket.....	0 60
Bermuda onions, per crate.....	4 00
Egyptian onions, per crate.....	5 00
Green house water cress, per doz.....	0 25
Potatoes, carlots on track Toronto, per bag.....	0 53
Potatoes, per bag.....	0 57
" car lots, Eastern.....	0 65
Paranips, per bag.....	0 75
Cabbage, per head.....	0 05
" per doz.....	0 50
Cabbage in bulk, per lb.....	0 14
Furnips, per bag.....	0 30
Florida celery, per case.....	4 00
Hothouse cucumbers, per doz.....	2 00
Oyster plant, per bu.....	2 75
Greenhouse rhubarb, per doz.....	1 25
" onions, large bunches.....	0 75
" per doz.....	0 50
Southern rhubarb, per bush box.....	1 00
Florida tomatoes, per case.....	1 25
Green peppers, 6 basket crates.....	4 50
New beets, per doz. bunches.....	3 50
Spinach, per bush hamper.....	1 25
Asparagus, per doz. bunches.....	1 00
Mushrooms, Illinois, per lb.....	2 25
Bermuda potatoes, per bush.....	0 80
New carrots, per doz. bunches.....	0 90
Waxed beans, per bush. box.....	2 75
New Orleans cabbage, per bbl. crate.....	1 49
Egg plants, per bush. crate.....	4 00
	6 00
	8 00

Quebec Markets.

Montreal, April 13, 1905

GREEN FRUITS.

Trade is fair with a good demand for California oranges, which have gone up in New York from 30 to 50c. per box, and it is expected that within a few days the Montreal market will follow suit. The sale of bananas has fallen off this week on account of high prices, and in Boston they are between 20 to 30c. higher per bunch. Strawberries sold last week at from 40 to 45c., although the demand for them is limited as yet.

Two cars of coconuts came in and were sold from \$3.25 to \$3.50 according to quality. Pineapples arrived in green condition and were put in heaters to color up. There is a fair demand for

them at \$4.50 to \$5. Stock, however, in right condition, sold 50c. higher.

Bananas	1 50	2 00
Cocoanuts, per bag of 100	3 50	
Pineapples, 24 to case	4 50	5 25
30 to case		4 00
Cranberries, finest dark	11 00	
" " " " " "	9 50	
" " " " " "	2 75	
" " " " " "	2 25	
Jamaica oranges, per box	4 50	
" " " " " "	4 00	
Florida oranges, per box	5 00	
Florida grape fruit, per box	3 00	3 50
California navel oranges, per box	1 75	2 50
New Messina lemons 300's	2 00	
" " " " " "	2 50	3 00
Apples Winter varieties	6 00	
Sweet potatoes, per bbl.	9 00	
Almeria grapes, per bbl.	8 00	9 00
Celery, California golden heart, per case	6 50	
Tomatoes, Floridas, crate	5 00	
Lettuce, Boston	1 35	
Strawberries	0 45	

VEGETABLES.

The market for early vegetables is limited on account of prices being so high. Green beans are selling at \$5 a box. Last week three cars of cabbages were sold at from \$1.50 to \$1.60 per bbl., also four cars of red onions found buyers at 2½ to 3c. per pound.

Potatoes, carlots	0 50	0 55
Less than carlots	0 70	0 75
Bunch lettuce, per doz. bunches	0 75	
Radishes, per doz. bunches	0 50	
Mushrooms, per lb.	0 90	
Mint, per doz. bunches	0 20	
Parsley, " "	0 20	
Sage, per doz.	1 00	
Savory, per doz.	1 00	
Beets, new, per doz.	0 25	
Egg plant, per basket	0 75	
Green onions, per doz.	0 15	
Spanish onions, large cases, per case	4 50	
Red onions, per bbl.	5 00	
Yellow onions, in 80-lb. bags, per bag	2 25	
Green house water cress, per doz.	0 50	
Green cucumbers, per bush, hamper	1 25	
" " " " " "	0 60	0 75
" " " " " "	3 50	
" " " " " "	0 40	0 50
Green cabbage, per bbl.	1 00	1 20
" " " " " "	1 05	
Waxed beans, per bush	1 75	
Cauliflowers, home grown, per doz.	0 40	
Green peppers, per basket	0 75	
Canadian celery, per doz.	3 00	
Spinach, per bbl.	2 50	
Cucumbers, per doz.		

New Brunswick Markets.

GREEN FRUITS

St. John, April 12, 1905.

Business is quite active. The low price of bananas is a feature, and will increase this already large business. As oranges are likely to rule rather higher than usual, this will be the more appreciated. The light receipts of Valencia oranges is another odd feature of this market at this season. Californias are selling quite freely at rather higher prices. Some good Jamacias are still offered at quite low prices. Lemons are low. Apples have but a fair sale. Green stuff is seen in a retail way; also a few strawberries.

Manitoba Markets.

GREEN FRUITS.

Winnipeg, April 13, 1905.

Oranges are advancing because of icing charges and storms in California. We quote:

Oranges, fancy Washington navels, 112's, 126's	3 25	
per case	3 50	
Oranges, fancy Washington navels, 150's to 250's	3 00	
Bitter oranges (for marmalade), 200's, 240's	4 00	
Lemons, fancy California, 300's to 360's, per case	2 50	3 00
(10c. off 5 case lots of oranges and lemons)	5 50	
Bananas, fancy Limons, per bunch	4 50	
Apples, fancy XXX Spies, per bbl.	4 00	4 50
" " " " " "		
Pineapples, per doz.		

VEGETABLES.

We quote:

Native onions, per lb.	0 04	
Carrots, per bush	0 40	
Beets, " "	0 80	
Turnips, " "	0 40	
Potatoes, " "	0 65	
Celery, per doz.	1 20	

Fruit, Vegetables and Fish for Easter

We have made preparations for a bumper Easter business. PRICE LIST being mailed to-day.

PINEAPPLES	ORANGES	CELERY	SPINACH
BANANAS	TOMATOES	CUCUMBERS	CABBAGE

FRESH-CAUGHT FISH in big variety for Good Friday.

EGYPTIAN ONIONS.—First Direct Shipment due this week.

WHITE & CO., 64 FRONT ST. E., TORONTO

PHONE, MAIN 4106

W. B. STRINGER

EGYPTIANS

J. J. MCCABE

We're doing business in Egyptian onions now—we offer only the best quality because that's what you want—we receive cable quotations every Mon- day morning—we should be pleased to quote you—enquire.

PHONE MAIN 5672

W. B. STRINGER & CO. Fruit Brokers, 61 Front East, TORONTO.

EXTRA FANCY

Ripe Bananas, cheap.

"Golden Orange" brand Navels

Best Navel Oranges packed. This brand is packed EXCLUSIVELY FOR US IN CANADA.

Send us your orders and get the BEST. HUGH WALKER & SON, GUELPH, ONT.

FRUIT AGENCY WANTED IN BRITAIN

Green and Canned, not Jams House, with 20 years' connection, in N.E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH 30 BARWICK STREET Tel. Ad. "Leake, Scarborough."

FINKLE & ACKERMAN BOWMANVILLE, ONT.

MANUFACTURERS

Evaporated Onions

and other Dried Vegetables.

Florida tomatoes, per basket	1 00	1 10
Lettuce (small), per doz.	0 40	
" " " " " "	0 80	
Radishes (small) " "	0 40	
" " " " " "	0 80	
Parsley " "	0 40	
Mint " "	0 45	

APPLE SHIPMENTS.

Total shipments to European ports for week ending April 8, 1905:

From—	Liver- pool.	Lon- don.	Glas- gov.	Vari- ous.	Total.
Boston	6,419	185	289		6,893
New York	8,490	1,476	1,291	332	11,589
Portland, Me.	1,060				1,060
Halifax		1,589			1,589
St. John, N.B.	921				921
Total for week	16,890	5,250	1,580	332	22,052
Same time 1904	7,157	2,623	343	2,599	12,722
Same time 1903	6,647	1,500	250	325	8,821
Total since season opened to date					2,347,231 bbls.
" " " " " "					3,426,107 " "
" " " " " "					1902-3.....2,455,519 " "

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets. TORONTO

DRIED APPLES

We pay highest market prices for bright dry quarters and make prompt remittance.

The W. A. GIBB CO.

Packers and Exporters

3 and 7 Market St., HAMILTON

TRADE WITH GREAT BRITAIN

English traveller, with extraordinary qualifications and advantages for introducing business with every Importer and Wholesale Dealer in Groceries, Cereal Foods, etc., in the whole of Great Britain; also Exporters to South Africa, Australia, etc., wishes to represent Canadian firm with first class specialty (not Peas). Unique opportunity for good house to develop trade direct with best and most lucrative buyers. Highest references as to salesmanship, character and reliability. Write for further particulars to
"REPRESENTATIVE," c/o Canadian Grocer, Fleet Street, London, Eng.

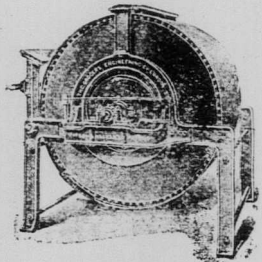
Keep Posted on Sugar

Having been identified with Sugar for the past thirty years, and being in constant touch with all sections of this country and foreign markets, we are in the best possible position to keep you posted by mail and wire of any actual or contemplated changes and general gossip of the markets. Some of the argest concerns are subscribers, and we should like to place our proposition before you. For further information write

SMITH & SCHIPPER, No. 138 Front Street, NEW YORK

Machinery for the preparation of

TEA, COFFEE, COCOA, CHICORY, PATENT FOODS, FRUIT, ETC.



**AUTOMATIC
CENTRAL DELIVERY
TEA AND COFFEE BLENDER**

PATENT GAS-HEATED ROASTERS, INTERNAL OR EXTERNAL FLAME. IMPROVED ROASTER. FOR USE WHERE GAS IS NOT AVAILABLE, FOR COKE, WOOD, STRAW, ETC., FUEL. COOLERS. FANS.

PATENT AUTOMATIC TEA MILLING, BLENDING, SIFTING AND PACKING MACHINERY.

QUICK MIXERS FOR BAKING POWDER, COFFEE AND CHICORY, SPICES, ETC. STEEL AND STONE MILLS. FRUIT CLEANING AND DRESSING MACHINERY.

THE GROCERS' ENGINEERING CO.

Cole Street, Swan Street
LONDON, S.E., ENGLAND

(Late WAYGOOD-TUPHOLME LTD.)

Illustrated Catalogue
Mailed (Post) Free.

IRRESISTIBLY DELICIOUS



**A QUICK, STEADY AND PROFITABLE
ACCOUNT FOR ANY DEALER.
ADVERTISED EVERYWHERE.**

SPECIAL WHOLESALE AGENTS: - Howe McIntyre & Co., Montreal, Que.; D. H. Rennoldson, Montreal, Que.; Whitehead & Turner, Quebec, Que.; The F. J. Castle Co., Ottawa, Ont.; The Davidson & Hay, Limited, Toronto, Ont.; Balfour & Co., Hamilton, Ont.; Edward Adams & Co., London, Ont.; W. S. Clawson, S. John, N.B.; The Paulin Chambers Co., Winnipeg, Man.; Kelly, Douglas & Co., Vancouver, B.C. **SEND FOR A SAMPLE.**

LAMONT, CORLISS & CO., Agents, 27 Common St., MONTREAL

For Best Trade

McGregor goods are the thing.
Jams, Marmalades, Preserves,
Confectionery. Your whole-
sale house will fill orders.

McGREGOR = HARRIS CO.

Limited

33 Pearl St., - TORONTO.

NEW CROP MAPLE

Every can of Diamond Maple Syrup has
a Guarantee of Purity label on it.
The choicest syrup obtainable.
The price is moderate.
All jobbers.

Sugars Ltd., = Montreal

40 HIGHEST AWARDS
In Europe and America

Walter Baker & Co. Ltd.

The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES



No Chemicals are used in their
manufacture.
Their **Breakfast Cocoa** is ab-
solutely pure, delicious, nutritious,
and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and make sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal



It is not necessary to buy *Imported*
any longer

SHIRRIFF'S
Marmalades

fill a long-felt want.

Quality unexcelled. Prices reasonable.

We shall be pleased to quote you.

Imperial Extract Co., Toronto



Southwell's

No wisdom in taking chances on
Jams and Marmalades. Prudence
calls for the best goods you can
get—that is for best trade.

Southwell's
Jams and Marmalades

Fill all requirements.

SOLE CANADIAN AGENTS

FRANK MAGOR & CO.,
MONTREAL.

Valencia Raisins

F.O.S.

Selected

4 Cr. Layers

Fine Filiatra Currants
Tarragona Almonds
Sicily Filberts
Barcelona Filberts
Grenoble Walnuts

Wholesalers sorting stocks for Spring Trade, communicate with


D. RATTRAY & SONS

Import and Export Commission Merchants

QUEBEC

Montreal

OTTAWA

CANADA:  MOTT'S:
 No better Country No better Chocolate

Elite
 true to its name, the best of
 good chocolates

Diamond
 nothing better in this style
 is made anywhere AND IN
 ADDITION good profits to
 the Retailer.

For Sale by all Jobbers

John P. Mott & Co.
 HALIFAX, N.S.

SELLING AGENTS:
 J. A. TAYLOR R. S. MCINDOE JOS. E. HUXLEY
 MONTREAL TORONTO WINNIPEG.

**A TRADE WINNER
 FOR GROCERS.**



The full flavor the delicious quality, and the absolute purity of Lowney's Cocoa distinguish it from all others. It is a natural product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the choicest Cocoa Beans. A quick seller and a profit maker for dealers.

THE WALTER M. LOWNEY COMPANY,
 No. 47 Commercial Street, BOSTON, MASS.
 CANADIAN BRANCH: 530 St. Paul St., Montreal

**JERSEY CREAM FEATHER STRIP
 PACKET COCOANUT**

We guarantee the above to be the finest cocoanut on earth. It is our finest grade of **Feather Strip**, made out of new sweet **cocoanuts** with simply enough sugar to make it attractive to the taste, as well as to the eye.

The big 10c. size, 5 oz. to package, costs you 95c. per doz., 4 doz. to case.
 " 15c. " 8 oz. " " \$1.35 " 2 doz. "

With your next order try a few pounds. You will also find our following bulk goods the best:

MACARON in boxes, pails or barrels STANDARD SHREDDED " " " CREAM " " "	DESSICATED in boxes, pails or barrels FEATHER STRIPS, Special " " Finest " "
---	---

We beg to apologize to our friends for delay in filling their esteemed orders, but we have had such a large number of orders it is impossible to fill promptly. We will do our best by sending part shipments to keep you all supplied, and intend to increase our capacity to 25 bags per day, when we trust to be able to take care of orders as received. We thank the trade for their very liberal support and will do our best to retain your confidence, by giving you the finest goods made.

STANDARD COCOANUT MILLS, - Hamilton

NEW BRUNSWICK MARKETS.

St. John, N.B., April 12, 1905.

An advance in rice is a feature this week. It was somewhat unexpected. Early prices were high, and English shippers advised the outlook for lower prices to be good. In fact they quoted later shipments at lower prices. It seems, however, the import duty which the Japanese propose to place on rice has caused heavy buying. Spring business begins to open up and the trade are quite well pleased with the outlook. There is, however, not the full confidence of a year ago. Sugar is still the backbone to a great extent, while the market is very firm; should prices go off it would almost be a disaster.

Oil.

There is no change in burning oils. Business is naturally rather less active at this season. Lubricating oils have much attention, and good business is reported. Paint oils are quite active. Linseeds, while low, are firm. Turpentine is still quoted at the lower price, but import price is higher. Fish oil is dull.

Salt.

There is a fair stock of Liverpool coarse salt here, one steamer lately bringing one thousand tons. It has been a great drawback to the importers not to get the smaller shipments by the regular boats, but Winter port steamers have held freights too high for business.

Prices are very firm. There is improved sale for Canadian fine salt.

Canned Goods.

Corn and tomatoes are very firm. Few American goods have been bought except some little corn. Stocks are not large. There seems to be a full supply of fruit. Condensed coffee, milk and cream show improved business. Domestic fish are very firm, with stock light. Oysters are firmer.

Dried Fruit.

There is little of interest. Our market is quite bare of loose Muscatels, particularly first-class fruit. Seeded are quite plentiful. Currants are unchanged. The sale is for cleaned in cartons, and the market is now being quite largely supplied from New York. Prunes are rather firmer, and there is a fair demand, particularly for small sizes. While there is some slight demand for apricots and peaches, prices are too high for business. The outlook for peels, particularly for citron, is for high prices. Very little stock will be carried over. Evaporated apples have but a fair sale. Quite a few Canadian evaporated are being imported from England. Onions are quite high, owing to the high price ruling on first shipments of Egyptians. Those afloat will cost less money.

Sugar.

There are large stocks. Nearly all orders have been filled. Refiners are backward about selling for future, at least beyond a limited time. Dealers, on the other hand, feel they are carrying as large stocks as are advisable.

Molasses.

Molasses is very firm. The advance of Barbadoes at the island has rather surprised the trade, and the quantity bought is not large. It is reported the crop has been largely marketed. There is still quite a full stock of old Porto Rico held. Little buying of new is yet reported. While the situation is not definite the market is firm.

Fish.

All lines of fresh fish are scarce. There is a fair supply of halibut. Dry fish are still held at extreme prices, though boneless is relatively low. Pickled herring are in light supply, with prices high. Smoked herring are low.

Flour, Feed and Seed.

Ontario flour continues quite firm. Manitobas are rather lower. Feed is quite high. Oats and oatmeal are high. Quite a large stock of oatmeal is held. Cornmeal shows a slight advance. Beans are at least no higher. Yellow-eyes are quite freely offered. Barley and peas are high. In seeds the large sale is for American timothy. Prices are very firm. Clovers are high and scarce. Clover seeds are being imported from across the water for the west.

HALF-HOLIDAY FOR GROCERS.

At a meeting of the London retail grocers on April 4 it was decided to have the usual Wednesday half-holiday during June, July and August, except during the week of July 1 and the Old Boys' Demonstration.

A Calgary Letter

CALGARY, N. W. T., April 1st, 1905

Messrs. The Imperial Biscuit Co., Limited
Guelph, Ont.

DEAR SIRS :

Your goods shipped to us on March 5th, to hand. We think on the whole they will compare with any goods on this market, and if you sell to no one else here we shall be pleased to have you send us a repeat order as per last shipment if this meets with your approval. We hope to be advised as to immediate shipment; also include a box or two of any lines which we have not yet had and which might be good sellers.

Yours very truly,

SHREDDED WHEAT WHOLE

A GOOD FOOD IN STORE

The best foods you can have in your store are

Shredded Whole Wheat Biscuit and Triscuit

These products are the standard wheat foods of today and the most popular. They sell easily and are steadily demanded. They are marketed in a straightforward manner, with no premium, gift or other schemes to create bother and expense for you. ☪ This year they will be more heavily advertised than ever before. Be ready for the demand which they will bring to bear upon you.

The Canadian Shredded Wheat Company Limited

Niagara Falls Centre, Ont.
Toronto, Ont.

We think we have a claim on the grocers' biscuit trade that no other biscuit makers have, for we help the grocer sell Sodas through our generous newspaper advertising of

Perfection Cream Sodas

The grocer should help the manufacturer who helps him.

Send us an order.

THE Mooney Biscuit & Candy Company,

LIMITED,

Stratford, - Canada.

CORRECTION OF ADVERTISEMENTS

The new vinegar company operating in Montreal, and whose advertisement appeared in the two last issues of The Grocer, is not, as stated—the Independent Vinegar Co., Limited—but the Independent Vinegar Co. The insertion of the word "Limited" was an inadvertence, and correction is hereby made. The new company is stated to be launching out under bright prospects, and will be prepared to fill orders about July 1st.

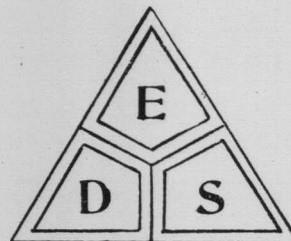
HAMILTON TRAVELERS

The commercial travelers of Hamilton are arranging for a gala day in the "city under the mountain," on July 15. A suggestion is being considered for holding a minstrel show the night previous, and it is almost certain that some form of entertainment will be provided on Friday night to be followed by the celebration on Saturday.

Great enthusiasm is manifested among the travelers over the proposed event, and it is expected that large delegations will be attracted from Toronto, Montreal and London.

STRATFORD BOOMING:

Stratford bids fair to become before long one of the leading manufacturing centres of Ontario. New and important industries are being attracted thither in surprising numbers. At the present time a new carriage factory is nearing completion, and negotiations are going on which will probably result in the location of two more factories. In other directions building is going on apace. A local concern has acquired a large tract of land and is erecting dwelling houses at a rapid rate. Two more churches—a Catholic and an English Episcopal—are to be built, a sure sign of a steady growth of population. Altogether the good citizens of Stratford are well pleased with the outlook.



630 Acres

in our fruit farms at Winona — in the most fertile spot in Canada, whence come

The Finest Fruits

We take the choicest for **E.D.S. Jams, Jellies and Sealed Fruits,** in glass.

We commend them to you for your finest trade.

E. D. SMITH'S

ORCHARDS

WINONA, - - ONT.

We beg to advise the Grocers of the Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA (Maple Leaf Label) Absolutely Pure.

THE COWAN CO., LIMITED, TORONTO

Spring Drink

VAN HOUTEN'S COCOA

Spring Food

The Grocer who recommends Van Houten's Cocoa confers a favor on his customer that the latter will appreciate.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE, MONTREAL



Maple Sugar

3/4-lb. Blocks

Our sales for this line are doubling themselves every month.
Box of 40 x 3/4 lb. twin cakes \$3.00.
Retail for 10c. a cake or 5c. per half cake.

JOHN SLOAN & CO.,

TORONTO

BELLEVILLE

old reputation

Attention!

old reputation

The BEST of

Swiss Milk Chocolates

KLAUS'S CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the Gold Medal at the Glasgow Exhibition.)

Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,
MONTREAL.

MAPLE SYRUP

You are losing money if you do not carry a full line of Cabinet Maple Syrup in store.

NOTICE—Some parties claim to have Cabinet Maple Syrup put up under other brands. This is a mistake. All genuine Cabinet Maple Syrup has our name, MONTREAL MAPLE COMPANY, printed on every label.

PACKED IN TINS

6 gallons wine measure.	\$4.50 per case.
12 half-gal., "	4.80 "
24 quarts, "	4.80 "
24 pints, "	2.50 "
5 gal. tin, imp. measure.	4.25 "

Freight prepaid up to 40c. per 100 lbs., all freight charges over 40c. per 100 lbs. to be added to invoice, in three case lots and over.

If your jobber will not supply you with our goods, write to us and we will see that your order is filled.

Accept no substitutes. None genuine unless our name is printed on every label.

THE MONTREAL MAPLE COMPANY

MONTREAL, - - QUE.

Grocers—

Do you appreciate the fact that we are building up our trade on

Orange Meat

with a full recognition of your influence and the value of your co-operation?

This is a point we want you to understand. We advertise to the consumer of course, but we believe you can help us sell our goods quite as much, if not more, than any other factor we can employ. We cultivate your constant good-will.

The Frontenac Cereal Co.
Limited.

KINGSTON, Ont.

Flour and Cereal Foods

Canada Loses Export Trade

AN inquiry has reached The Grocer during the week as to the truth of the report that American oatmeal millers have captured the Canadian export business.

The answer is: "Yes, with qualifications." The past year has been an unfortunate one for Canadian millers. With oats scarce and the ruling price, say, 40c per bushel, they have had to stand aside and see American oatmeal brought into this country and sold at a price with which it was absolutely out of the question for them to compete. Raw material has averaged 30c per bush. in the United States this year, which makes a disparity of fully \$1 per bbl. between the price of the American and Canadian manufactured product. Thus it is quite easy to see how the American miller can afford to cultivate the Canadian market as he has so successfully done for twelve months back. This principle applies also to the export trade in oatmeal. The Americans have an advantage of \$1 per bbl. to begin with, and can easily undersell Canadian manufacturers in foreign markets, even when the products from the two countries are admitted to the said markets on a footing of equality.

A year ago the situation was exactly reversed, and Canada enjoyed a superior advantage as far as the export trade in oatmeal was concerned; she had a bountiful crop, and millers from across the line could not compete in price.

It is interesting to compare the value of oatmeal products exported from Canada in 1904 and 1905. In January, 1904, Canada exported oatmeal to the value of \$100,752; in January, 1905, she exported \$36,826 worth. Her exports of oats for the same month of 1904 and 1905 were \$150,296, and \$82,112, and for the seven months ending January 31, \$1,147,210 and \$706,999.

Cereals and Coupons.

THE American Cereal Co. have made the announcement that unless their recent action in cutting out premiums is appreciated in a more practical way by the retail grocery trade in the United States, they will be forced to resume the packing of coupons in their goods.

For the past three months there has been an uninterrupted spread of anti-premium sentiment among American grocers. Associations everywhere passed vigorous resolutions denouncing part-

cash and other premiums with oatmeal, etc. Individual grocers quit handling certain brands because manufacturers were giving out part cash coupons. The American Cereal Co., in deference to the demands of the trade, abolished premiums entirely, and their lead was followed by the H. O., the Force Food and Malta Vita Companies. The Great Western Co. also withdrew its part-cash coupons, but up to date have not done away with any of their other premium schemes.

Now the inconsistency of the retailer asserts itself. Those manufacturers who took the position of quitting wholly a practice that they were told was distasteful to the retail grocery trade are not selling as many goods as they formerly did. On the other hand, the Great Western Cereal Co. is pushing all sorts of premium schemes and selling oatmeal to the very grocers who were loudest in their complaints when the fight was on.

Flour Shipments to Japan.

The new duty to be levied at the beginning of July on flour, in common with many other commodities by the Japanese Government, is inducing shippers to hurry heavy shipments forward from the Pacific coast. Eight steamers have been chartered on the Sound, and the regular liners have all their cargo space taken up. Steamer Drumbarton, now on the way to the Sound from Moji, has been chartered to load at Portland. The British steamer Sandhurst has also been chartered for Portland.

Agency for Canadian Cereal Food.

The London, Eng., office of The Grocer is in communication with an English traveler who claims to have unusually good qualifications and advantages for introducing lines of Canadian cereal foods, package goods, produce, etc., to British importers, and wholesale dealers. This traveler has inserted an advertisement in this week's issue, and he informs us that he will be glad to correspond with any of our readers who wish to open up business in the Old Country.

New Directors Appointed.

The following gentlemen have been appointed directors of the Lake of the Woods Milling Company, to replace those who recently resigned: James Crathern, R. M. Ballantyne, A. Kingman and J. W. Pyke.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.



STOP!

and think a minute. The biggest asset a grocer has is the goodwill of his customers, and the quickest way to be sure of that is to sell only reliable goods.

We guarantee every package of

"COW BRAND" BAKING SODA

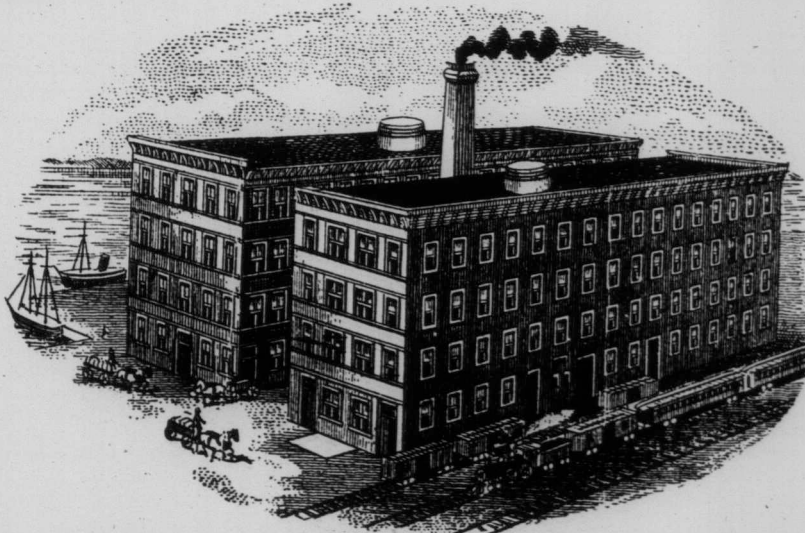
to be full strength and absolutely pure. You run no risk at all in selling it. Your customer is equally sure of satisfaction in using it.

JOHN DWIGHT & CO., Manufacturers
MONTREAL

We

beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods :

Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr.
Oatmeal



Pot and Pearl Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US
FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED CAR LOTS
OR OTHERWISE.

LETTER ORDERS
A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS FOOT JARVIS STREET Toronto

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

A Live Tobacco Department.

HERE is no use in running a tobacco department in a half-hearted manner. It is either worth having in your store or it is not. If it is not, it should be thrown out altogether. But if it is worth retaining, then make it a real, live part of your stock. A man may hesitate about putting in a new line of goods, but when he has made up his mind and bought his stock, there is just one thing to do, and that is to push the stock for all it is worth.

This applies to no department to as great a degree as it does to the tobacco stock. In this, constant display is absolutely necessary. The department must be kept in evidence, it must show signs of life, it must look as if something was occasionally sold out of it. If you have to hunt around for your stock when a man asks for tobacco it is a certainty that you don't sell to many. A customer is quick to notice little things like that, and he will not patronize a store that is apparently shunned by others.

Keep the stock fresh and attractive. It is well worth while. A department run on the right principles will soon prove its right to existence. But no matter how big is the store, no merchant can afford to have a dead department. Its condition is too likely to be infectious. Now is a good time to infuse life into it.

The Mexican Smokes the Most Cigarettes.

THE United States consumes annually 3,600,000,000 cigarettes. On a basis of 80,000,000 population, this is 45 cigarettes a head.

Russia consumes 9,000,000,000 cigarettes. On a basis of 125,000,000 population, this is 72 a head.

Mexico consumes 4,000,000,000 cigarettes. On a basis of 14,000,000 population, this is 285 a head.

The headquarters of the industry is the capital city of Mexico, where there are three of the largest factories in the world—El Buen Tono, La Tabacalera Mexicana and La Cigarera Mexicana.

El Buen Tono uses 200 cigarette machines, each of which turns out no less than 60 a minute. The output per year of 300 working days, ten hours a day, is 2,200,000,000. There are 100 men and 1,000 girls employed.

La Tabacalera Mexicana uses twelve

powerful cigarette machines, each of which turns out 200 a minute. The annual output is 400,000,000. There are 30 men and 300 girls employed.

La Cigarera Mexicana uses thirty machines, each of which turns out 160 a minute. The annual output is 950,000,000. There are 45 men and 480 girls employed.

The average wage of the men is 90 cents and of the girls 55 cents a day.

There are other factories in Mexico and Monterey, but altogether their output will not be larger than La Tabacalera Mexicana. The output of the entire republic is about 4,000,000,000.

A New Drying Machine.

A Montreal man has invented a new machine for curing and drying tobacco. It is especially suited to the treatment of the Canadian weed and should give an impetus to native culture. The new system whereby the tobacco is treated to a sweating and drying process instead of the old method of dry heating, will tend to preserve the sweetness and pliancy of the leaf.

In addition to the many points of superiority which this machine possesses lies the further one of price. The old drying machines cost so much that they are practically out of reach of the average farmer, but, in fixing the price of his machines at about \$200, Mr. Porcheron, the inventor, feels certain that the price of one will be saved to the purchaser in about one year.

Tobacco Blindness.

The adjourned action, in which a workman named Peter Johnson claimed compensation under the Workmen's Compensation Act from Messrs. H. Boardman & Sons, contractors, of Clayton, for injuries alleged to have been caused by the fall of a brick from a scaffold on to his head while at work, again came before Judge Parry on a recent occasion.

When the case was first heard, Dr. McNab, of the Manchester Eye Hospital, stated that the applicant had definite traces of tobacco blindness. He admitted smoking an ounce and a half per week and witness did not attribute his defect of vision to his being struck by a brick. Sometimes a man of middle age got tobacco blindness on half an ounce.

This statement was characterized by Mr. Wingate Saul, who represented the defendant, as "most alarming news."

The case was adjourned, and his Honor appointed Dr. Emrys Jones as medical referee to inquire into the matter.

Dr. Jones reported that the defective sight was, in his opinion, the result of the accident. The vision was improving, and the man might be able to follow his employment very shortly. He did not think the small quantity of tobacco used had had any effect in the case.

His Honor gave a verdict for the applicant, and said that the public would be pleased to hear that smoking would not make their eyes so bad as was at first feared.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

THE TWO P'S

Pharaoh and **Pebble**—the first our 10-center, the second our 5-center. These are not “no better than any others.” They are; and the bull-dog grip they get on smokers proves them to be distinctly better. Trust a smoker to find out whether or not these two cigars are as good as we say they are.

They are the “Safest” Cigars from the grocer's point of view, and the best from the customer's.

We can always supply a few more grocers.

J. BRUCE PAYNE, LIMITED, Makers, Granby, Que.

Letters to Tom, the Grocer.—No. IV.

HAMILTON, April 14, 1905

Dear Tom :

Sell known goods. The other day you were induced to stock a line of goods that you and your customers never heard of—you were tempted by the price—15 cents a dozen less than what you had been paying. You'll find it pretty hard work to sell this line, and you take big chances with your trade. Stick to a safe article. If it costs a little more it is likely worth more. Don't tamper with your best trade.

Same advice applies to **T. & B.** Tobacco. Stick to it. Its quality is the highest known. Don't be misled. It will surely cost you money.

Yours truly,

GEO. E. TUCKETT & SON CO., LIMITED.

Per J.

We want your business. We'll give you 100 cents in value for every dollar you give us.

It is wrapped up in our **KING BUFFALO CIGAR**, a crack 5-center.

Express paid on sample hundred if cash accompanies order, also on all time orders of 1/2 M. or over.

Better stock—better made. More downright worth in it than in any other 5-center we ever saw.

Than you ever saw, too.

Won't you send us an order? \$35 per M. Sample order delivered free if cash comes with order. Plentiful advertising matter sent.

Return Pockets and secure set of fine Art Pictures.

CANADA CIGAR CO., Makers, LONDON, ONT.

The Chamberlain Cigar

The best value in Canada! Sold the world over! It will help your trade tremendously! Order a sample lot to-day!

SAVE THE BANDS AND RETURN THEM TO

**J. M. FORTIER, Limited,
MONTREAL**

MANUFACTURERS OF

Cigarettes and Cut Tobacco

THEIR NAMES

are important. We believe that our tobaccos are pretty thoroughly known to every grocer as it is, but to repeat them won't hurt anybody.

McAlpin's Tobaccos

SMOKING

TONKA
SOLID COMFORT
PINCHIN'S
HAND-MADE

McAlpin's Tobaccos

CHEWING

BRITISH NAVY
KING'S NAVY
BEAVER
APRICOT

Some fine-cut, others plug. We hope you have investigated them all. They are profitable.

McAlpin Consumers' Tobacco Co., Limited

TORONTO

Freights and Charters

PLENTY of new movements are being recorded in connection with large transportation companies that interest shippers all over the Dominion. A few days ago, President Fred. Nichols, of the Canadian Northern Navigation Co., announced that the purchase of the McIlwraith dock property in Hamilton had been completed. The company will run three freight carriers from Montreal to Port Arthur, and will make Hamilton and Toronto ports of call. It is expected by vesselmen that the installa-

this season; at least that is the opinion of one of the largest shippers. The belief is that the big millers in Ontario and the West will need most of the wheat they can get for flour.

There is, however, some hope of getting some United States corn to ship, as the crop last year was very large, and the St. Lawrence route generally gets a share. Fairly good cargoes have gone forward from St. John, N.B., and Portland during the past weeks. The export trade is now, however, just be-

SWEET CAPORAL



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

BERTH QUOTATIONS -- St. John, Halifax and Portland

Description.	Liverpool.	London.	Antwerp	Bristol.	Glasgow.	Manchester.	Belfast.	Dublin	Capetown and Port Elizabeth.	Leith.	Aberdeen.	Cardiff.	Hamburg.
Oil Cake.....	* 7/6	* 7/6	* 8/9	* 8/9	* 7/6	* 7/6	* 10/6	* 11/6	* 12/6				
Sack flour.....	* 7/6	* 7/6	* 10/	* 8/9	* 7/6	* 7/6	* 11/	* 12/	* 12/6				
Canned meats, fish.....	* 12/6	* 12/6	* 15/	* 15/	* 15/	* 10/	* 15/	* 15/	* 15/				
Provisions.....	* 10/	* 12/6	* 15/	* 15/	* 15/	* 10/	* 17/6	* 17/6	5/				
Tierces lard.....	* 10/	* 12/6	* 15/	* 15/	* 15/	* 10/	* 17/6	* 17/6	* 15/				
Pall lard.....	* 15/	* 17/6	* 20/	* 20/	* 20/	* 15/	* 20/	* 20/	* 20/				
Butter.....	* 22/6	* 25/	* 25/	* 25/	* 30/	* 22/6			* 80/c.s				
Cheese.....	* 17/6	* 20/	* 20/	* 20/	* 25/	* 17/6			* 80/c.s				
Eggs in c's (meas't).....	* 12/6	* 15/	* 15/	* 15/	* 15/	* 12/6			* 40/c.s.mt.				
Clover seed.....	* 10/	* 10/	* 15/		* 15/	* 10/	* 15/	* 15/	* 15/				
Cotton.....	† 15c					† 15c							
Apples, per bbl.....	Fine 2/	2/	† 3/	Fine 2/6	Fine 2/6	Fine 2	3/	3/	10/c.s.				
Meas't goods.....	† 20/	Tariff		† 12/6	† 12/6	† 10/	† 12/6	† 12/6	† 15/				
Leather sole.....	7/6			20/	20/	20/	† 12/6	† 12/6	† 15/				
Leather finish.....	* 20/	* 25/	* 30/	* 25/	* 30/	* 20/	* 22/6	* 22/6	* 25/				
Lumber, hard.....	* 15/	* 20/	* 25/	* 20/	* 20/	* 15/	* 17/6	* 17/6	* 20/				
Lumber, soft.....	* 10/	† 10 1/2 c	* 15/	* 12/6	* 14c	* 10/	* 15/	* 15/	* 15/mt.				
	* 12/6	† 12c	* 17/6	* 15/	† 16c	* 12/6			* 17/6mt.				

* Per ton 2,240 lbs.

† Per ton of 40 cubic feet.

‡ Cents per 100 lbs. without primage.

The above is for general information only. These rates liable to change without notice and are therefore **Subject to Confirmation.**

When ocean charges are collectable at port of destination, rates exchange on basis of \$4.80 to £1 sterling. When ocean charges are prepaid, rates exchanged on basis of \$4.86 to £1 sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option prompt advice will be facilitated by informing us of the relative weight and measurement of the mdse. when applying for rate. It is also necessary to know shipping point and on whose account engagement is to be made. All contracts subject to confirmation.

tion of the service will have considerable effect on lake rates.

The rate of grain freight by all-water route from Fort William to Montreal is quoted at 6c. per bushel, including insurance, and as much as 200,000 to 250,000 bushels being reported as engaged.

Very little business has been recorded in ocean freights during the week. Of course the principal business is all for May shipment and the rates for grain range from 1s. to 1s. 6d, or 1s. 9d, according to port of destination.

There is not a great probability of heavy grain shipments from Montreal

tween seasons, and little can be reported until after April 15.

FIRMS INCORPORATED, ETC.

The Port Burwell Fish Co. has been incorporated to purchase and carry on the fishing business formerly owned by George A. Browne & Co., Port Burwell, Ont. Provisional directors: H. Boyd, H. Swan and G. A. Browne, of Port Burwell, and F. Arnoldi and G. de Courcy O'Grady, Toronto.

The C. E. Davis Co., Sault Ste. Marie, Ont., with share capital of \$25,000, has been incorporated to carry on

a general mercantile business. Provisional directors: C. W. Baldwin, A. B. Standish, C. E. Davis, A. E. Sharpe, and S. T. Handy, all of Sault Ste. Marie, Mich.

The Ottawa Cold Stores, Limited, Ottawa, with share capital of \$50,000, have been incorporated to carry on a refrigerating and provision packing business and to deal in provisions. Directors: W. E. Matthews, A. E. Matthews and J. A. Macpherson, all of Ottawa.

H. A. Sirois & Cie. have registered as manufacturers of paking powder, etc., Montreal.

<p>This list is for the purpose of placing retailers, manufacturers' jobbers and other readers in touch with reliable and competent accountants and auditors whose services are so frequently required for such purposes as opening books,</p>	<h3>Leading Canadian Accountants and Auditors</h3>	<p>adjusting and auditing accounts, arranging partnerships or organizing joint stock companies, devising special office systems, making collections and investigations, handling estates, making valuations, etc.</p>
<p>DAVID HOSKINS, F.C.A. Chartered Accountant, Auditor, Financial Valuator. 27 Wellington Street East,</p>	<p>This Space \$15 a Year.</p>	<p>JENKINS & HARDY, Assignees, Chartered Accountants, Estate and Fire Insurance Agents. 15 1/2 Toronto Street Toronto. 465 Temple Building, Montreal. 100 William Street, New York.</p>

<p>This list is for the purpose of placing manufacturers, wholesale and retail merchants and other readers throughout Canada, and firms abroad doing business in Canada, in touch with the legal profession throughout the Dominion, for the collection of accounts, legal representation,</p>	<h3>LEGAL CARDS.</h3>	<p>organization of companies, the arrangement or dissolution of partnerships, or assignments, as well as all other matters of a legal nature. For advertising rates apply to MacLean Publishing Co., Limited, Montreal or Toronto.</p>
<p>TUPPER, PHIPPEN & TUPPER, Barristers, Solicitors, Etc. Winnipeg, Canada.</p>	<p>ATWATER, DUCLOS & CHAUVIN Advocates. Montreal. Albert W. Atwater, K. C. Consulting Counsel for City of Montreal. Chas. A. Duclos. Henry N. Chauvin.</p>	<p>BEATTY, BLACKSTOCK, FASKEN, RIDDELL & MABEE Barristers, Solicitors, Notaries, Etc. Offices, Bank of Toronto. Toronto, Ont. Tel. Main 3813.</p>
<p>IRWIN & JONES, Barristers, etc. H. E. Irwin, K. C., Clerk of the Peace, County of York; B. Morton Jones, B. C. L.; Solicitors for Equity Fire Insurance Co., Berlin Fire Insurance Co. 24 King St. W., Toronto. Weston, Ont.</p>	<p>W. G. WILSON Barrister, Solicitor, Notary, Conveyancer, etc. Napanee, Ont.</p>	<p>MEWBURN & AMBROSE Barristers, Solicitors, etc. S. C. MEWBURN, E. H. AMBROSE, Hamilton, Ont.</p>
		<p>WM. A. McLEAN Barrister, Solicitor, Etc. Head Office, Guelph, McLean's Block. Branch Office, Acton, Town Hall. Corporation Solicitor, Etc.</p>

<h2>Educational Department.</h2>	<p>The following institutions for the education of business men's sons and daughters are recommended by this paper:</p>
<h3>St. Margaret's College, Toronto</h3> <p>A Boarding and Day School for Girls. Thorough courses in every department. Only teachers of the highest academical and professional standing employed. GEORGE DICKSON, M.A., Director. MRS. GEORGE DICKSON, Lady Principal.</p>	<h3>METROPOLITAN</h3> <p>Telegraphy, Shorthand, Commercial, Civil Service, Banking Courses, the Best in Canada. We guarantee to place every competent Student. Ask for a list of our Students placed during the last three months. One or all courses same price. No Restrictions. METROPOLITAN BUSINESS COLLEGE. R. A. FARQUHARSON, B.A., Principal, 44 Bank St., Ottawa, Can.</p>

ALCOHOLISM

The best treatment for all persons afflicted with the disease of drunkenness is known only to Dr. MacKay. Address: City Hall, Montreal, Que. Absolutely private treatment.

Trade With England

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80.)
Moreover, regular subscribers are allowed to advertise without charge in the paper.



THE TELEPHONE

Is a companion, friend and servant combined.
Invaluable for convenience in the household.

LONG DISTANCE TELEPHONE SERVICE

Has no equal for the facility it affords in business life.
Full particulars as to rates and service at the nearest office of

THE BELL TELEPHONE COMPANY OF CANADA

HOTEL DIRECTORY.

<p>NEIL McCARNEY, PROP. THE PROVINCIAL LEADING COMMERCIAL HOTEL. Located in Heart of Business Section.</p>	<p>W. O. McCARNEY, MANAGER GANANOQUE, ONT. Ten First-class Sample Rooms.</p>
<p>O. F. BAKER, PROP. First-class accommodation for Commercial Men.</p>	<p>GALT, ONT. HOTEL GRAND</p>
<p>WINDSOR HOTEL, HAMILTON, BERMUDA</p> <p>This House is pleasantly and conveniently located on the East Side of Queen Street. The rooms are bright and cheerful. Every attention paid to guests. Billiards and pool. Hot and cold water baths. A. McNicol, Prop.</p>	
<p>TOWER HOTEL, GEORGETOWN, DEMERARA, BRITISH GUIANA.</p> <p>This first-class hotel is most conveniently situated in the coolest and healthiest part of the city, within one minute from Post and Telegraph Offices, Tram Junction, and principal clubs. Five minutes from railway station and steamer stalling, and near to all principal public buildings. Cool and lofty bedrooms. Spacious Dining and Ladies' Rooms. Billiard Room. Electric light throughout.</p>	
<p>WOODSIDE BOARDING HOUSE (CORNER OF MAIN AND LAMAHA STREETS, GEORGETOWN, DEMARARA.) Cool and airy Bedrooms, Excellent Cuisine, Attendance Qualified. Terms Moderate. Electric Car Loop at gate of premises. Patronage Solicited. Managers: E. COTTAM.</p>	

WINTER RESORT—QUEEN'S PARK HOTEL.

PORT OF SPAIN, TRINIDAD, B.W.I.

JOHN McEWEN, Manager. For Rates, etc., apply Trinidad Shipping & Trading Co., 29 Broadway, New York.

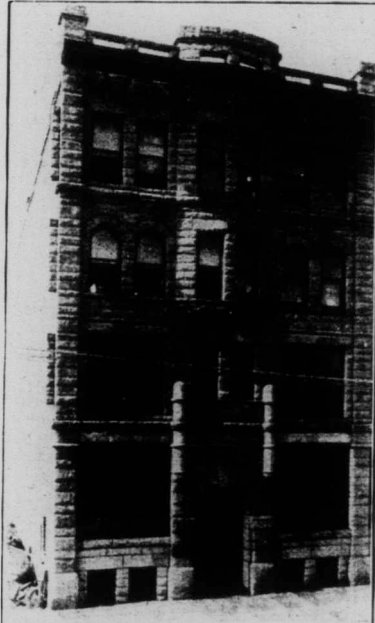
1,000 White Business Envelopes, \$1.00

(PRINTED TO ORDER)

This offer is to get you started. We want your trade, and we don't do cheap-looking work, either. Give us your next job, and you will be satisfied.

G. A. Weese & Son, 44 Yonge St., Toronto
Write for Catalogue of Printing.

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

April 13, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
Bee" brand, 48 5c. pkgs., per case.....	\$1 75
" " 27 10c. pkgs., "	2 00
" " 10 25c. pkgs., "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$2 40
" " 10, in 4 doz. boxes.....	2 10
" " 2, in 6 "	0 80
" " 12, in 6 "	0 70
" " 3, in 4 "	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, "	2 40
5-lb. " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
" " 1-lb. tins, 3 "	1 25
" " 1-lb. tins, 4 "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
1 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1 doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case.....	\$0 40
" " 4 " "	0 75
" " 2 " "	1 25
" " 1 " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1/2 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1/2 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1/2 lb. packages, 4 doz.	40
Ocean Cornstarch, 40 lbs. in a case.	78

Freight paid, 5 p. a. 30 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 85
2 " "	16 " "	1 70
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime.....	\$1 00
" 1 lb.	1 60
" 6 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

Sizes.	Per Doz.
Cleveland—Dime.....	\$1 00
" 1 lb.	1 50
" 6 oz.	2 30
" 1 lb.	2 80
" 1 lb.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box.....	\$2 25
" " 1-lb. tins, 4 doz. in box.....	1 25
" " 1-lb. tins, 4 doz. in box.....	75

BEE BAKING POWDER.

1-lb. tins, cases 4 doz. per doz.....	\$2 25
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HOME BAKING POWDER, CO., MONTREAL.

Sizes.	Per doz.
2 doz. case 1/2 lb.	\$2 40
1 " " 1 lb.	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins.....	\$3 50
" " 36 10 "	4 00
" " 24 16 "	4 50
" Beaver" brand, 24-16 pkgs.....	4 80

Blue.

Keen's Orford, per lb.....	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box.....	2 00
Nixey's "Cervus," in squares, per lb. 0 16	
" " in bags, per gross 1 25	
" " in pepper boxes, according to size.....	0 03 0 10

J. M. DOUGLAS & CO.—(Laundry Blues.

"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each.....	per lb. 16c
"Sapphire"—14-lb. boxes, 1/2 lb. pkgs. per lb.	12c
"Union"—14-lb. boxes, assorted, 1 & 1/2-lb. pkgs. per lb. 10	



Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/4 gross, 4 oz.	



JAMES DOME BLACK LEAD.

Per gross	
6a size.....	\$2 40
2a size.....	2 50

Borax.

Bee" brand, 5 oz., cases, 60 pkgs.....	2 25
" " 10 oz., cases, 48 "	3 25
" " 16 oz., cases, 48 "	4 25
EAGLE BORAX.	Per doz.
Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c. "	0 90

Bosch's Brooms.

Bamboo Handles, A, 4 strings.....	\$4 50
" " B, 4 "	4 30
" " C, 4 strings.....	3 95
" " D, 4 "	3 70
" " E, 4 "	3 40
" " G, 3 "	3 10
" " I, 3 "	2 70

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" " 7-lb. cotton bags, per bag.....	0 18 1/2

Chocolates and Cocos.

THE COWAN CO., LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1-lb. tins	3 50
" " 1-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.....	2 40
Cocoa Essence, sweet, 1/2 lb. tins, doz.	2 2



EASY TO SELL

Because everyone knows that

Paterson's Camp Coffee Essence

is the very best coffee essence on the market, and the price is reasonable.

ROSE & LAFLAMME,
Agents, Montreal

"DELICIOUS"

This Word Is Used

And Rightly So

To Qualify These Fruits



AGENTS:
ROSE & LAFLAMME,
MONTREAL

Chocolate—	per lb
Queen's Dessert, 1/2's and 1/4's	\$0 40
6's	0 42
Mexican Vanilla, 1/2's and 1/4's	0 35
Royal Navy Rock	0 30
Diamond, 8's	0 25
8's	0 28
Loings for cake—	Per doz.
Chocolate, pink, lemon color, lbs.	\$1 75
Orange, white and almond, 1/2-lb.	1 00
Confections—	Per doz.
Cream bars, large boxes	\$2 25
" small	1 35
Chocolate ginger, lbs	3 75
" 1/2-lb.	2 25
" wafers, 1/2-lb. boxes	2 25
" 1/2-lb. boxes	1 30

Chocolate—	per lb.
Caracas, 1/2's, 6-lb. boxes	\$0 42
Vanilla, 1/2's	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24

Cocoa—	Per doz.
Concentrated, 1/2's, 1 doz. in box	2 40
" 1/2's	4 50
" 1-lb.	8 25
Homeopathic, 1/2's, 14-lb. boxes	0 37 1/2
" 1/2's, 12-lb. boxes	0 37 1/2
Epps's Cocoa, case of 14 lb., per lb.	0 35
Smaller quantities	0 37 1/2

BENSENDORF'S COCOA	
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.	
1/2 lb tins, 4 1/2 doz. to case	per doz., \$ 90
" 2 " " " "	2 40
" 4 " " " "	4 75
" 1 " " " "	9 00

JOHN P. MOTT & CO.'S.
R. S. McIndoe, Agent, Toronto.



Mott's Broma Per lb. \$0 30

Mott's Prepared Cocoa, 1/2's and 1/4's boxes	0 28
Mott's Breakfast Cocoa, 1/2's in boxes	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's Navy Chocolate, 1/2's in boxes	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	1 00
Mott's Confectionery Chocolate	0 21 0 32
Mott's Sweet Chocolate Liquors	0 20 0 38

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes	Per lb. \$0 35
Vanilla chocolate, 6-lb. boxes	0 47
German sweet, 6-lb. boxes	0 25
Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 40
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 33
Caracas sweet chocolate, 6-lb. boxes	0 37
Caracas tablets, 100 bundles, tied 5's, per box	3 00
Soluble chocolate (hot or cold soda) 1-lb. cans	0 42
Vanilla chocolate wafers, 48 to box, per box	1 56
The above quotations are f.o.b. Montreal.	

WALTER M. LOWNEY CO.

Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins	44c.

Sweet chocolate powder—	Per lb.
6-lb. boxes, 12 boxes in case, 1-lb. tins	32c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	34c.

Premium chocolate—	Per lb.
3-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1/2-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1/2-lb. pkgs.	35c.

Medallion sweet chocolate—	Per lb.
3-lb. bxs., 24 bxs. in case, 1/2-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	44c.

Milk chocolate—	Per lb.
3-lb. bxs., 24 bxs. in case, 1/2-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	35c.

Vanilla sweet chocolate—	Per lb.
3-lb. bxs., 24 bxs. in case, 1/2-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	32c.

Tid-Bit chocolate—	Per lb.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1/2-lb. pkgs.	30c.

Diamond sweet chocolate—
6-lb. boxes, 12 bxs. in case, 1/2-lb. pkgs. 23c.
12-lb. boxes, 6 boxes in case, 1/2-lb. pkgs. 23c.

Condensed Milk.
Anchor brand, cases 4 doz., per case \$5 00
evap. cream, cp. 4d. " 4 65



Borden's Condensed Milk Co.
Eagle brand \$1 50
Gold Seal brand 1 30
Peerless brand evaporated cream 1 20



TRURO CONDENSED MILK & CANNING CO., LIMITED.
"Jersey" brand evaporated cream, per case (4 doz.) \$4 65
"Reindeer" brand per case (4 doz.) 5 60

Coffee.	
"Bee" brand, 1 lb. tins, cases, 30 tins	9 00
" 1/2 lb. tins, cases, 15 tins	8 70
"Beaver" coffee, 24-1 lb. pkgs.	4 80
"Sun" brand, 25 and 50 lb. tins—	
Gem, roasted or ground	0 30
Extra " "	0 25
Fine " "	0 22
Fancy " "	0 18
"Beaver" (ground only compound)	0 15

THE EBY, BLAIN CO., LIMITED.

In bulk—	Per lb.
Club House	0 39
Royal Java	0 31
Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 26
Ambrosia	0 25
Fancy Bourbon	0 20
High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 1P

JAMES TURNER & CO.

Mocha	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

E. D. MARCEAU, Montreal.

"Old Crow" Java	\$0 25
" Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" 2-lb. tins	0 60
100 lb. delivered in Ontario and Quebec	0 15
Rio No. 1	45c.
Condor I, 40-lb. boxes	42 1/2c.
" II, 40-lb. boxes	37 1/2c.
" III, 80-lb. boxes	37 1/2c.
" IV, 80-lb. boxes	35c.

S. H. & A. S. EWING'S.

Mocha and Java coffee, in 1-lb. tins, 30-lb. cases	Per lb. 32
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases	29

Cheese.

Imperial—Large size jars	per doz. \$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	18 00
Medium size	1 00
Small size	1 00
Esquefort—Large size	2 40
Small size	1 40

Many Books Sold at \$1.00 are worth ten times their price to those using them.

\$1.00

"100 Good Ads. for a Grocery Store,"

sold by us at \$1.00, is worth easily a dollar in suggestiveness, to say nothing of 100 ready-made ads. for the busy man.
Sent on approval if desired.

THE CANADIAN GROCER, 10 Front St. E., Toronto

CHASER SOAP.
1 case \$2 40
Special quotations for quantities.

Starch.

EDWARDSBURG STARCH CO., LIMITED.
Laundry Starches— per lb.
No. 1 White or blue, 4-lb. cartons. 0 05 1/2
No. 1 " 3-lb. " 0 05 1/2
Canada laundry " 0 04 1/2
Silver gloss, 6-lb. draw-lid boxes. 0 07 1/2
Silver gloss, 6-lb. tin canisters. 0 07 1/2
Edward's silver gloss, 1-lb. pkgs. 0 06 1/2
Kegs silver gloss, large crystal. 0 06 1/2
Benson's satin, 1-lb. cartons. 0 07 1/2
No. 1 white, bbls. and kegs. 0 06
Canada White Gloss, 1-lb. pkgs. 0 05 1/2
Benson's enamel. per box 1 25 to 2 50

Ordinary Starch—
Benson & Co.'s Prepared Corn. 0 06 1/2
Canada Pure Corn. 0 05 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. car. 0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps. 0 08 1/2

Bee brand starch—
laundry, 64-12 oz. pkg. per case \$5 00
" 32-12 " " " 2 50
" corn starch 40-16 oz. pkg. " 3 00
" Sun " borated starch, 40-16 oz. pk. per case. 3 00
" borated starch, 50 box, 100 lb. keg 0 06 1/2
laundry 50 " 0 05 1/2
" Gem " 100 & 200 lb. kegs 0 05 1/2

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

Laundry Starches—
Canada Laundry, boxes of 40-lb. \$0 04 1/2
Acme Gloss Starch—
1-lb. cartons, boxes of 40 lb. 0 05 1/2
Finest Quality White Laundry—
3-lb. Canisters, cases of 48 lb. 0 05 1/2
Barrels, 200 lb. 0 06
Kegs, 100 lb. 0 05

Lily White Gloss—
1-lb. fancy cartons, cases 30 lb. 0 07 1/2
6-lb. toy trunks, 8 in case. 0 07 1/2
6-lb. enameled tin canisters, 8 in case. 0 07 1/2
Kegs, ex. crystals, 100 lb. 0 06 1/2

Brantford Gloss—
1-lb. fancy boxes, cases 36 lb. \$0 07 1/2
Canadian Electric Starch—
Boxes of 40 fancy pkgs., per case 2 50
Celluloid Starch—
Boxes of 45 cartons, per case. 3 50

Ordinary Starches—
Challenge Prepared Corn—
1-lb. packages, boxes 40 lb. 0 05 1/2
No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lb. 0 06 1/2
Crystal Maize Corn Starch—
1-lb. packages, boxes 40 lb. 0 06 1/2

ST. LAWRENCE STARCH CO., LIMITED.
Ontario and Quebec.

Ordinary Starches—
St. Lawrence corn starch, 40 lb. 0 06 1/2
Durham corn starch, 40 lb. 0 05 1/2

Laundry Starches—
No. 1 White, 4-lb. cartons, 48 lb. 0 05 1/2
" 3-lb. cartons, 36 lb. 0 05 1/2
" 200-lb. bbl. 0 05
" 100-lb. kegs. 0 05
Canada Laundry, 40 to 48 lb. 0 04 1/2
Ivory Gloss, 8-6 family pkgs., 48 lb 0 07 1/2
1-lb. fancy, 30 lb. 0 07 1/2
" large lumps, 100-lb kegs 0 06 1/2

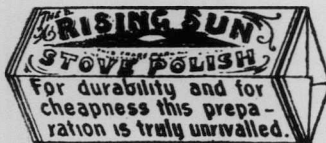
Patent starch, 1-lb. fancy, 28 lb. 0 07 1/2
Akron Gloss, 1-lb. packages, 40-lb. 0 05 1/2



SAN TOY STARCH.

10c. pkgs. cases 5 doz., per case. 4 75

Stove Polish.



Per gross.
Rising Sun, 6-oz. cakes, 1/2-gross boxes \$8 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1/2-gross boxes. 10 00
Sun Paste, 5c. size, 1/2-gross boxes. 5 00



DUNN GENT.

Enameline No. 0 38
4 lbs., ea. 3 dz.
Enameline No. 0 65
6 lbs., ea. 3 dz.
Enameline
Liquid, bxs., ea. 0 80
3 doz.
Blackene, 5-lb. 0 10
cans, per lb. 0 70
Enameline stove dressing, per doz. 0 70

Syrup.

"CROWN" BRAND PERFECTION SYRUP.
Enamelled tins, 2 doz. in case Per case \$3 40
Plain tins, with label—
2 lb. tins, 2 doz. in case. 1 90
5 " 1 " " 2 35
10 " 1 " " 2 35
20 " 1 " " 2 10
" " " " 2 10
(10 and 20 lb. tins have wire handles.)

"BEAVER" BRAND. Per case.
1 gal. tins, square, 6 in case. \$4 70
1/2 gal. tins, round, 12 in case. 4 50
1/2 gal. tins, round, 24 in case. 4 00

SMALL'S BRAND—Standard. Per case.
1 gal. tins, square, 6 in case. \$4 70
1/2 gal. tins, round, 12 in case. 4 90
1/2 gal. tins, round, 24 in case. 5 30



Teas.

SALADA CEYLON.
Wholesale. Retail.
Brown Label, 1's. \$0 20 \$0 25
Green Label, 1's and 1/2's 0 21 0 25
Blue Label, 1's, 1/2's and 1/4's 0 23 0 30
Red Label, 1's and 1/2's 0 20 0 25
Gold Label, 1's. 0 44 0 50



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c. \$0 19
" 1/2-lb. " 0 20
Blue Label, retail at 30c. 0 23
Green Label, " 40c. 0 28
Red Label, " 50c. 0 35
Orange Label, " 60c. 0 42
Gold Label, " 80c. 0 55



Cases, each 60 1-lb. \$0 35
" 80 1-lb. " 0 35
" 30 1-lb. " 0 35
" 120 1-lb. " 0 35



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's. \$0 18 1/2 \$0 25
Blue Label, 1/2's 0 19 0 25
Orange Label, 1's and 1/2's 0 21 0 30
Brown Label, 1's and 1/2's 0 28 0 40
Brown Label, 1/2's 0 30 0 40
Green Label, 1's and 1/2's 0 35 0 50
Red Label, 1/2's 0 40 0 50

"CROWN" BRAND.

Wholesale. Retail.
Red Label, 1-lb. and 1/2's. \$0 25 \$0 50
Blue Label, 1-lb. and 1/2's. 0 28 0 40
Green Label, 1-lb. 0 19 0 25
Green Label, 1/2's 0 20 0 25
Japan, 1's 0 19 0 25

E. D. MARONAU, Montreal.

Japan Teas—
"Ondor" I 40-lb. boxes. \$0 42 1/2
" " II 40-lb. boxes. 0 40
" " III 80-lb. boxes. 0 35
EMD AAA Japan, 40 lb " at. 0 30
" AA " 40 " " 0 27 1/2
Blue Jay, basket fired Japan, 70 lbs., 0 27 1/2
" "Ondor" IV 80-lb. " 0 30
" " V 80-lb. " 0 26 1/2
" " XXXX 80-lb. boxes. 0 22 1/2
" " XXXX 30-lb. " 0 23
" " XXX 80-lb. " 0 20
" " XXX 30-lb. " 0 21
" " XX 80-lb. " 0 18 1/2
" " XX 30-lb. " 0 19
" " LX 60-lb. per case, lead packets (25 1's and 70 1/2's) 37 1/2

"Ondor" Ceylon black tea in lead packets

Green Label, 1/2's, 1's and 1 1/2's, 60-lb. cases. retail 0 25 at 0 30
Grey Label, 1/2's, 1's and 1 1/2's, 60-lb. cases. retail 0 30 at 0 33
Yellow Label, 1/2's and 1's, 60-lb. cases. retail 0 25 at 0 28
Blue Label, 1/2's, 1's and 1 1/2's, 50-lb. cases. retail 0 40 at 0 30
Red Label, 1/2's, 1's and 1 1/2's, 50-lb. cases. retail 0 50 at 0 34
White Label, 1/2's, 1's and 1 1/2's, 50-lb. cases. retail 0 at 0 40

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.
No. 1. per lb. 0 35
No. 2. " 0 30
No. 3. " 0 25
No. 4. " 0 20
No. 5. " 0 17 1/2

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 1/2's, 5c. and 10c. \$0 30
" Amber, 6c. and 3c. 0 30
Chewing—Stag, bars, 10c. 0 45
" Boba, 5c. and 1c. 0 44
" 10c. oz. bars, 6c. 0 44
" Currency, 12 oz. bars, 12c. 0 47
" 6c. and 1c. 0 47
" Old Fox, narrow, 12c. 0 47
" Snowshoe, 14c. oz. bars, sp'd 6c. 0 51
" Pay Roll, 7c. and 6c. 0 50
" Fair Play, 6c. and 1c. 0 55

Vinegars.

E. D. MARONAU, Montreal. Per gal.

EMD, pure distilled, highest quality. \$0 42 1/2
Ondor, pure distilled. 0 37 1/2
Old Crow. " 0 33 1/2
Special prices to buyers of large quantities

GRIMBLE'S MAIZE.

Bulk, 1-casks, 25 gals. \$5 45 \$10 95
" 2-casks, 60 " 10 25 \$2 49
Bottles, cases, 3 doz. 5 25 4 49

Washing Powder.

FAIRBANK'S GOLD DUST.

Five cases assorted—
24 25c. packages. \$4 65
100 10c. " 7 50
100 5c. " 3 90
1 case 50 5c. packages free with 5-case lots.
Freight prepaid.

Cane's Woodenware.

UNITED FACTORIES, LIMITED.

Per doz.
Washboards, Victor. \$1 30
" Crown. 1 35
" Improved Globe. 1 50
" Standard Globe. 1 00
" Original Solid Globe. 1 30
" Superior Std. Bk. Globe. 1 95
" Jubilee. 1 90
" Pony. 2 30
Diamond King (glass). 11 25
Tubs, No. 0. 9 00
" 1. 9 00
" 2. 8 00
" 3. 7 00
Pails, No. 1, 2 hoops. 1 85
" No. 3. 2 00

Yeast.

Royal yeast, 3 doz. 5c. pkgs. in case. \$1 05
Gillett's cream yeast, 3 doz. 1 05
Jersey cream yeast cake, 3 doz. 5c. 1 00
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