

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

**Colman's
Mustard**

In Competition with the World
we have received the

**Highest Awards
Made . . .**

IS THE BEST IN THE WORLD

CARR & CO.'S BISCUITS



Do you want a fancy line of Biscuits, something different from the
Man across the way?

We will bring you out an assorted case. State your requirements
and we will give prices and terms.

FRANK MAGOR & CO.,

Canadian Agents.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

THE CANADIAN GROCER

*Sent to Canadian Grocer Club
Per. order of C. C. G. W. Phoenix
1061 8 AM*

CANADIAN GROCER

363 SPADINA AVE. TORONTO ONT

WRITE FOR SAMPLES AND PRICES.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
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Specimen Copies Free on Application.

20th Century Account Keeping.

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits. Why use the old style pass book with your credit customers? Be modern. See here—

If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby Blain Co., Limited, Toronto, C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., Makers, Indianapolis, Indiana.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO., EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**

High Quality

for Thanksgiving!

"Griffin" Brand Dried Fruits

The top notch of perfection is reached in the "Griffin" Brand of Dried Fruits—Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. The work of the most skilful cook in the world goes for naught without good materials. If you want to give your customers high quality for Thanksgiving cooking, give them the "Griffin" Brand *and be safe!*

Codou's White, Tender Macaroni

Cheap brands of Macaroni masquerade under the name of "best." Codou's white, tender Macaroni is known by the company it keeps—it needs no eulogy from us. It is the highest quality there is or can be—nothing better can be produced. Made from Russian Wheat, because that is the only suitable Wheat to use in making Macaroni. "Highest quality for Thanksgiving."

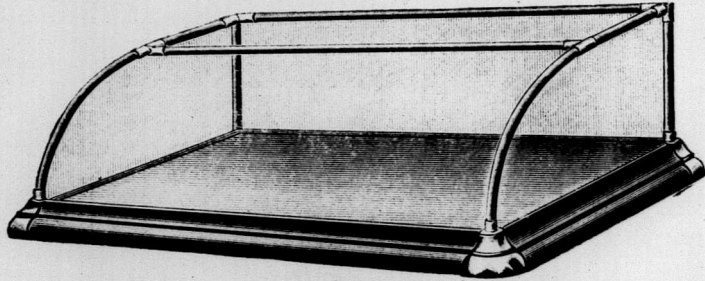
Sold by Leading Wholesalers Everywhere.

ARTHUR P. TIPPET & CO, AGTS,

8 Place Royale,
Montreal

23 Scott Street,
Toronto.

SPECIAL HOLIDAY OFFER.



Length, 3 ft.; Height, 13 in.; Depth, 2 ft.

An Oval Front Show Case, in Polished Oak or Cherry, three feet long, with solid nickel joints, sliding mirror doors and extra quality diamond glass throughout. This magnificent case, and an assortment of quick-selling Toilet Soaps for

\$25.00.

This offer means 56 per cent. profit for you.

To further advertise our popular lines of Toilet Soaps, we have made arrangements with a large show case manufacturer, whereby we are in position to make this astonishing offer. The assortment of toilets has been carefully made from our regular advertised lines, which are quick sellers and sure to please customers. The Show Case displays your goods to the best advantage, and creates a profitable trade in Toilet Soaps. This offer is for a limited time only, so, if interested, write to-day. Note that there are no lines over 10 cents—they are all quick sellers.

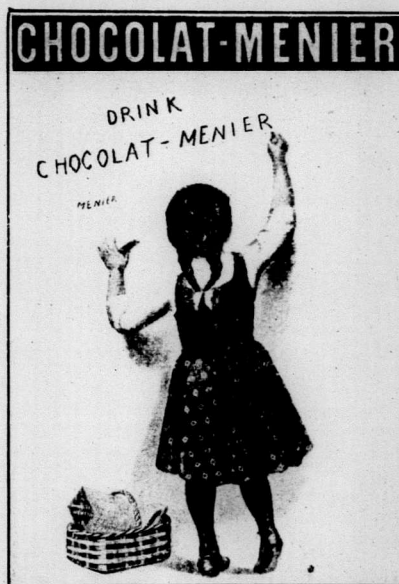
Proceeds from selling Toilet Soaps	- - - - -	\$27.20
Value of Show Case	- - - - -	\$12.00
		<u>\$39.20</u>
Our Special Net Price for a Limited Time	-	\$25.00
Your Net Profit		<u>\$14.20</u>

WRITE US TO-DAY FOR FURTHER PARTICULARS.

JOHN TAYLOR & CO.,

77 Front Street East, **TORONTO**

**Annual Sales
Exceed
33,000,000 lbs.**



**Grand Prix
Highest Award,
Paris 1900.**

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.



Men Who Think.

Again I say, men who think twice before they act are going to be permanent buyers in the Cigar Department of your store if you sell, or advise them to buy, my "Pharoah" 10-cent, my "Pebble" 5-cent, or any other of my various brands of Cigars.

I can help you make a better profit and give you Cigars of better quality than you have ever sold for 5 and 10 cents if you will only give me the opportunity I've been seeking, namely: to send you a trial order of a thousand or more at my own expense. Remember, the "men who think."

Payne's Cigars.

J. BRUCE PAYNE, Mfr.,
Granby, Que.

"STERLING" BRAND PICKLES

They are made in Canada—of the best grown Canadian Vegetables in Canada's largest and best equipped pickle factory — by those who are experts in the manufacture of pickles and relishes. The grocer who is resolved on doing the best kind of trade keeps his stock of "Sterling" Brand Pickles well assorted at all times.

T. A. LYTTLE & CO.

124-128 Richmond St. West

Toronto, Ont.

THE KIND THAT PLEASE.

They Took The Hint.

It is quite evident that a in our advertisement last likely to advance very soon. been pouring in, surely they themselves upon their pur- avail themselves, we are inclined to think it is not too late yet, as Oats are advancing steadily and we are kept busy issuing price lists.

goodly number took the hint week that Rolled Oats were By the way the orders have must now be congratulating chase! To those who didn't

Tillson's Pan-Dried Oats

are enjoying the largest sale in Canada, because of their unrivalled and uniform quality. That's the best reason why our shipping facilities are taxed to the utmost.

THE TILLSON CO., Limited, Tilsonburg, Ont.

If you are interested in securing a line of goods that will prove exceptionally good sellers, profit-yielders and business-bringers, you will surely be interested in the

Five Hundred Cases of Pure Fruit Syrups, put up in Fancy Decanters

that we have just received. We want to sell you a case or two of these goods—at this particular season they will sell like “hot cakes.” These syrups are of the very best and purest kind, and are delicious in every sense of the word. It will require little or no effort on the part of the merchant to dispose of such goods. Why, even if your customers do not require the syrup, they will buy for the sake of getting the pretty, tasty, neat decanters in which it is put up. Now, Mr. Grocer, the quantity of these goods is limited, the price is exceptionally low, and, as we want you to give them a trial, we would advise you to allow us to book your order at once—so just drop us a line before you turn to your next order of business and we will send full information as to prices, etc. The time to order is

NOW

from

Henri Jonas & Co.
MONTREAL

Why Don't You Call It
"ROYAL RED ROSE"
 Hereafter ?

This is the suggestion offered by a bright advertising man when writing me a few days ago, concerning the fact that **RED ROSE TEA** was used by the Duke and Duchess of Cornwall and York.

The name doesn't matter—it's good tea people want—that is why so many people use it, and why it was selected for the use of the Royal Party.

T. H. ESTABROOKS

Tea Importer and Blender,

ST. JOHN, N.B.

**IVORY
 GLOSS
 STARCH**

- is
- **S**ure selling starch
- **T**ime saving starch
- **A**ll perfect starch
- **N**eedful starch
- **D**esirable starch
- **A**ppreciated starch
- **R**ecommendable starch
- **D**ependable starch.

Manufactured by
The St. Lawrence Starch Co.
 Limited,
 PORT CREDIT, ONT.



FOR THE LADIES' SAKE

buy a good reliable line of Extracts. You cannot do better than sell

"R. F." FOR 10c. AND "GOLDEN QUINTESSENCES" FOR 25c.

The goods are always right and the profits also. We please the grocer and his most particular customers.

ROBINSON MFG. CO.,

TORONTO.

Ask Your Wholesale Grocer

to send you a trial order of **"NEILSON'S Home-Made Mince Meat."** (Remember the name.) Sell it to your best customers and we know the repeat order will follow just as sure as daylight after darkness. Experiment.

2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs.

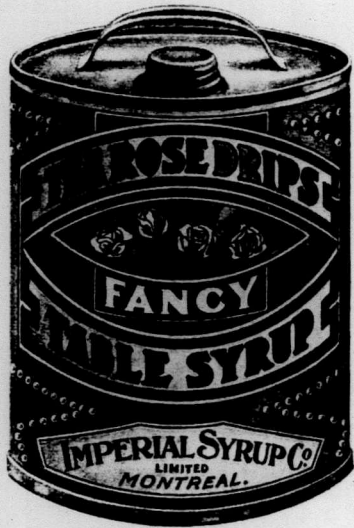
Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., TORONTO.

ALWAYS BE PREPARED

to supply your customers with our

TEA
ROSE
DRIPS



FANCY SYRUP.

The price is right, reasonable, and will be readily paid by those who desire a syrup that's really very delicious. It is decidedly the best and only kind for you to sell your customers. It is put up in very attractive tins. For sale by all wholesale dealers.

PUT UP BY

Imperial Maple Syrup Co., Limited

88 Grey Nun Street, **MONTREAL**

GREECE'S CHOICEST PRODUCTIONS

Now in stock in cases and half-cases.

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON

THERE MAY BE OTHERS

But for quality, there is none so good as

PATERSON'S
CAMP
COFFEE
ESSENCE



Rose & Laflamme

Agents

MONTREAL

Batty & Co.

ESTABLISHED 1824

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES

Makers of High-class

PICKLES

OF

ALL KINDS.



SAUCES

OF

ALL KINDS.

The Kind of Training Needed for Success in Business.

By C. C. GAINES.

THE problem before us is, what to do for the average American boy, —the boy who, in the near future, will begin life, whose "economic activity" will be business, and who would seek, through training, to become an able man of affairs. I want to help this boy, if I may, to become a better man; to enable him to render better service, and to inspire him to a higher view of the vocation to which he is called.

The bed rock on which to build a business man is character.

What is character? It is the work of many unseen influences; heredity is its seed; environment its soil, and will-force its secret. Character grows. It does not spring, like Minerva, full-panoplied; no, not even in those who are born again; but, "day by day, here a little, there a little, grows and strengthens for good or evil." Good intentions and good principles may both be unheeded, and go to atrophy and decay; or, they may grow into that superb discretion which gives masterly control of all wrong impulses, that splendid moral potency which neither temptation can weaken nor disaster destroy.

HABITS AND TASTES ARE CHILDREN OF CHOICE, NOT CHANCE.

Disraeli remarks: "The youth who does not look up will look down, and the spirit which does not soar is destined, perhaps, to grovel." The future holds blessings for the young man who goes into business with an ambition to deserve the respect and esteem of the wise and good, who appreciates the value of loyalty, purity, honesty, and truth, who carries an unstained shield. This man's future is safe. But the boy who believes that success depends on sharpness and chicanery—that ability to get the best of a bargain, no matter by what deception or meanness, is business—sure, sooner or later, to discover that he is the victim of his own treachery. All experience goes to show that no enduring success in business can be achieved through dishonesty; and that no matter what the talents and energies, no matter how liberal, polished, and profound the education—these are of little value unless accompanied by personal integrity.

Says G. D. Boardman: "Sow and act, and you reap a habit; sow a habit, and you reap a character; sow a character, and you reap a destiny." "I find the greatest thing in this world," says Oliver Wendell Holmes, "is not so much where we stand, as in what direction we are moving." The finding is correct. You must keep struggling upward, if you would avoid sliding down hill.

It is for you to determine what your habits shall be; for you to say whether you shall rise when the time comes for leaving your bed; whether you shall be promptly in place at meals; whether you shall eat only wholesome food; whether you shall study, or hate, your books; whether you shall get an education, and be known as a cultured gentleman; whether you shall be polite and appreciative, or the opposite; whether you shall

work with energy and enthusiasm—or with a will—or be lazy; whether you shall read the best books, or those which corrupt good taste; whether you shall select good companions and elevating associations, or those which are degrading; whether you shall speak kindly, truly, distinctly, and correctly, or roughly, profanely; and with foul words; whether you shall spend your leisure in exercise, reading, wholesome amusement, and recreation, or in loafing around the street corners and saloons, in card playing and telling filthy stories; whether you shall pay cash, or run into debt; whether you shall keep good hours, and preserve your physical health and vigor, or waste your energies in late hours and dissipation; whether or not you shall meet temptation, and master it; whether you shall smoke a cigarette, or never touch tobacco; whether you shall shun intemperance, as you would a contagious disease, or take the first drink; whether you shall purify your thoughts, or have a mind full of evil imaginings, unclean sights, and lascivious pictures; whether you shall be brave enough to set a good example, and to refuse to follow a bad example; whether you shall support the right, and be an aggressive force for good, or "be a clam." You may be what you will—what is good, or what is bad. But be careful. Your reputation, your position socially, your standing and success as a business man, your health of mind and body, your happiness, your character—your destiny—will all be determined finally and forever, by the habits you are now forming of thought, of speech, and of action.

How to work is the thing the boy most needs to know who has his way to make in the business world. "Labor omnia vincit," and no business man may expect to conquer without it. In my 20 years' experience as the principal of a business school, I have found only those young men impossible—I may even say hopeless—who could not be induced to work. The business men who succeed do so by unceasing application. Ask any man the secret, no matter in what activity, and he will answer: "It is toil, grit, endurance; not simply ambition, but sustained ambition; not only aspiration, but perspiration." "Whenever I hear a young man praised as giving unusual promise, as a man of genius," says Ruskin, "I always ask just one question, 'Does he work?'"

Of hardly less significance is concentration, or patient industry—the power of drudging, hour after hour, and day after day, until the work in hand, whatever it may be, is done. Be it sweeping the store (Andrew Carnegie and many other eminent business men attach great consequence to their "beginning at the bottom" thus), or extending and adding columns of figures, or planning a season's purchases, or writing advertisements, or selling goods—hand work or head work—the business man must be so trained that he is able and willing to do it, if need be.

EXPERIENCE IS STILL THE BEST LAMP TO LIGHT ONE'S PATH.

Ability, or the power of doing well the thing to be done, comes next. A success-

ful manager must take pride in his work, and be clearly master of every detail, small and great. The most satisfactory means of acquiring this mastery is by actual experience. To this end the merchant should have early contact with the business he is to follow; the younger he begins to trade, the more likely he is to love it. No man may expect to prosper who does not have a taste for his business, a genuine appetite for its most commonplace transactions. If these seem to him arduous, unpleasant, or trifling, he would better devote his energies to some other vocation. One cannot succeed eminently in what one despises. The late A. T. Stewart never lost his eagerness for his business, and is said to have taken as much pains, and as evident pleasure, in waiting on a customer during the latter part of his life, as when he began business. It should be added that his customers were never better pleased than when he served them, whether they knew who he was or not.

The merchant of 50 years ago believed that business could not be learned by educational process. The school which proposed to teach business was looked upon with suspicion. It advertised to do the impossible. The tricks of trade had to be taught in the shop or in the counting room, under a system of apprenticeship. The merchant received the boy into his family, and made him the trusted companion of his life and labors. It was the same, in that day, in all trades. But conditions are changed. The volume of business now transacted, and the methods in vogue in offices, stores and factories, make it impossible for the business man of to-day to afford time for the general training of his clerks and assistants. The shop is the place where training must be used, rather than sought. Thus, in many occupations, it has become necessary to substitute practical training in the schools for the teaching formerly given through experience.

THE IMPORTANCE OF TECHNICAL TRAINING.

Until very recently, our general scheme of education in America, except in proprietary business schools, made no provision for specialization in this direction. The same condition prevailed in England. On the Continent, especially in Austria, Germany, and France, public attention, for many years, has been wisely drawn to the importance of commercial education, and courses of instruction, admirably systematized, have been arranged for their higher schools. In the present keen struggle for trade, place, and positions, the work done by these schools has so clearly demonstrated its advantages to the commerce of the country, and to the students themselves, that educators, both in England and America, have been induced to provide adequate systems of training for pupils of all ages—for those who would begin as office boys and clerks at from 14 to 16, and for college and university men at from 20 to 25 who wish to be prepared for higher functions than merely clerical service or trading behind the counter generally entails. Success.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE

IN TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.**

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

DUTCH AND CANADIAN CHEESE.

By Dr. Hamilton Seymour.

HERE can be little doubt that cheese-making is coeval with bread. We have many references to cheese not only in the books of Homer, Euripides, and Aristotle, but in the sacred writings there are many allusions such as in I. Samuel, xvii., 18, where David is directed to take the cheeses to the captain of his brethren. It is only within recent years that cheese-making has become an art, and to such an extent has the trade developed that we now often find entire districts on the continents of Europe and America, and even in the Arabian deserts, devoted to the careful production of cheese.

In this short article I wish to confine my remarks to some Dutch and Canadian cheese which I recently had the privilege of examining at the well-known English warehouses of Messrs. Nalborough & Sons, Limited, Harwich, hoping at some other time to direct attention to their establishments at Hoorn, in Holland. The firm, as everyone in the trade knows, is a very old house with an extensive business as cheese merchants all over the country. I may convey a little information if I speak of the firm's Harwich premises, consisting of public and private offices, and large warehouses, one devoted to Goudas, and another to Edams. These large, lofty cheese warehouses are substantially built and well appointed. One was H.M. bonded warehouse, and the other in 1874 was fitted up in the best Dutch style with broad shelvings upon which the cheese is placed 6 to 8 inches apart, and kept in a healthy and uniform temperature as far as the season permits. The floors are concrete, and everything is scrupulously clean. In one warehouse as much as 50 tons of Goudas has been seen at a time, whilst the other is capable of holding 10,000 Edams. I find that the Goudas are cheese made of full cream and selected from dairy farms of established reputation and well known to the firm's buyers in the Bodegraven, Gouda, and Woerden markets, and unlike the factory cheese which has been made from milk that has been partly skimmed, while the Edams are selected from the choicest dairies pitched on Hoorn, Alkmaar, and Purmerend markets, and are absolutely the finest that money can buy. If we were but alive to the value of

cheese as one of the articles of diet, we would eat more; I say one of the articles of diet, for in these days of epicureanism few are content to live on bread and cheese. Nor is it desirable, for we might say with Shakespeare "Why my cheese, my digestion," but if we consider it in its chemical composition, we find it very rich, richer than any other known food in nutritive elements, providing, as Dr. Edward Smith in his work on foods says, "We select a good specimen." I certainly think that good specimens of cheese are those of hairy-made Goudas and Edams imported by Messrs. Nalborough & Sons, for they are made of milk containing the whole cream, and we all know how wonderfully clean are the dairy farms of the Southern and Northern Netherlands.

There is another and different class of cheese to which I wish to direct attention in closing my notice, because Messrs. Nalborough & Sons are sole agents for Great Britain, namely, MacLaren's Imperial Cheese, which not only took the highest award for excellence at the World's Fair, Chicago, 1893, but carried off the gold medal at the Paris Exposition in 1900. I am very pleased, as a writer on food, to call attention to this luxurious cheese, for I know from visiting the Ontario districts where the dairy farms are, the breed of cows, the rich pasturage, and the manner of preparing this double-creamed cheese, that there is no better fancy cheese in the world. No wonder that it has recently found its way on to more than one Royal table, for it is pure and rich, pleasing alike to the eye, palate and stomach. All must agree with Mr. John Boyd Thacher that this was the only cheese that scored perfection (100 points), and whilst the present standard is kept up will beat any fancy cheese in the market.—The Age, London and Glasgow.

NO "SLOUCH" OF A NATION.

The esteemed "Canadian Grocer" is jubilant because the Canadian cheese at the Pan-American Exhibition won the gold medal offered for the best exhibit. It does not detract from the satisfaction of "The Grocer" that at the Chicago World's Fair the Canadian cheese also won over all competitors. The Dominion is winning all the cheese prizes, and she is winning all the prizes for small yachts, and a country that can do either with Uncle Sam as a competitor is no slouch of a nation.—Merchants' Review, New York.

KIN YEZ SWIM ?

A learned man who knew so much it hurt him, once hired a boatman to row him across a wide river.

On the way across he began to interrogate the boatman :

"Friend, do you understand metaphysics ?"

"Devil a bit," said the boatman, and kept on rowing.

"Then one-fourth of your life is lost. Do you know rhetoric ?"

"Not at all."

"Then half your life is lost. Have you ever studied mathematics ?"

"No."

"Then three-fourths of your life is lost."

Just then the boat struck a snag and upset.

"Kin yez swim ?" asked the boatman.

"Alas, no," replied the philosopher.

"Sure, thin, the whole av your life is lost."

A man may have plenty of experience, the very best of goods, and the necessary capital, and then be unsuccessful in business for the want of the right kind of advertising.

HERE SINCE A.D. 1851.

When Mr. Eddy, the venerable match maker of Hull, was asked lately how long his matches had been on the market, he replied laconically, "Here since 1851." While 50 years is not a long time when one is speaking about the pyramids of Egypt or the gold mines of King Pharaoh, it is a long time in this country for one man's goods to be steadily on the market.

Eddy's new match factory, built at Hull last autumn to replace the one burned the April previous, now turns out from about 33,000,000 to 35,000,000 matches per day, and as all these are used in Canada, where the total resident and floating population is only about 6,000,000, it shows that Canadians appreciate a good article and use it without stint, for in order to use up the entire output of the Eddy factory at Hull, each adult must burn from six to eight matches daily.

The editorial chair of Pickles, a monthly publication issued by H. J. Heinz Co., Pittsburg, Pa., has been assumed by Beecher Ogden. Pickles is bright and has a good flavor, all of which it is likely to maintain.

AN ENQUIRY

If you have one for **First-Class Japan Tea** buy our

“R.T.S.”

We also have the celebrated “**KIJI**” and “**L.S.**” brands.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario

PERHAPS YOU'D BETTER NOT WAIT

but buy a little “**KINCORA**” Ceylon Tea now. The way the black tea market is advancing looks as if it would be good buying. The 25c. grade is only 18c., less 3 % so your profit is a good one. May be we can't afford to continue selling at this figure. Give it a thought—and buy some.

JOHN SLOAN & CO., - - TORONTO.

Don't Close Your Eyes

to **quality** or the world will seem full of cheap things.

Excellence our **Aim** in **Coffees.**

Our **MECCA** cannot be beaten.

Ground or whole
from 2-lb. tins to bar-
rels to suit everyone.

In spite of fierce opposition sales of this Coffee increase by leaps and bounds.
We do no advertising to the consumer, we let the Coffee do that.

Command the respect of your customers by selling **A1 Coffee.**
Command the best Coffee Trade by selling **MECCA.**

JAMES TURNER & CO., Wholesale Grocers, **Hamilton**

NEW GOODS NOW IN STORE

Sockeye Salmon. "Clover Leaf" and "Horse Shoe." (Talls.)

Currants. Cases and half-cases Fine Filatras and Amalias.

Figs. Eleme—4 Row, in 10-lb. Boxes.

Raisins. Arguimbau, Trenor, and Whiting—Selected and Fine Off-Stalk.

Sultanas. Brands Good and Fine.

**THOS. KINNEAR & CO., Wholesale Grocers,
49 Front Street East, TORONTO.**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MONTEITH BROS., grocers, London, Ont., have assigned, and a meeting of their creditors will be held on November 12.

Theo. Genest, grocer, Montreal, has compromised.

A. Pohquin & Co., grocers, Que., have assigned to V. E. Paradis.

John McGranahan, grocer, Margaretsville, N.S., is compromising.

P. Langlis, general merchant, Shawengan Falls, Que., has assigned.

Olof Olson, flour and feed dealer, Clinton, Ont., has assigned to D. L. McPherson.

J. A. Langlois, general merchant, Magog, Que., has assigned to Lamarche & Benoit.

J. Oulle, general merchant, Chicoutimi, Que., is offering to compromise at 50c. on the dollar.

Alphonse St. Rue, grocer, St. Donat, Que., is offering to compromise at 40c. on the dollar.

F. Cardinal & Co., general merchants, St. Stanislas, Que., have assigned to Lamarche & Benoit.

At a meeting of the creditors of The Maple Leaf Dairy Co., of Ottawa, Limited,

it was decided that the business was to be liquidated.

The creditors of A. R. Dionne & Co., general merchants, Millevaches, Que., are holding a meeting.

V. E. Paradis has been appointed curator of Nap. Garant, general merchant and miller, Capline River, Que.

A sheriff is in possession of the premises of Merritt Bros. & Co., the insolvent wholesale grocers, St. John, N.B.

James St. James, a Sault St. Marie butcher, has assigned to Frank H. Norris. His creditors will meet on November 7.

Thos. J. Videau, general merchant, Goderich, has assigned to Robert G. Reynolds. His creditors meet on November 7.

Vernon Matthews, grocer, Fredericton, N.B., has made an assignment to Sheriff Sterling, of that place, for the benefit of his creditors. His liabilities approximate \$2,000; his assets amount to about \$1,000, including book debts. Lack of capital is the reason given for his failure.

PARTNERSHIPS FORMED AND DISSOLVED.

Hunting & St. Dizier, millers, Massawippi, Que., have dissolved.

J. M. Brunt, general merchant, Kerwood, Ont., has admitted Geo. Denning to partnership.

Clarke & Lory, grocers, Victoria, B.C., have dissolved.

Bright & Manson, general merchants, Mansonville, Que., have dissolved.

Bell & Jolland, general merchants, Enderby, B.C., are admitting E. R. Peel as a partner.

Kent & Humphrey, fruit dealers, Hamilton, Ont., have dissolved. F. Humphrey will continue the business.

SALES MADE AND PENDING.

H. Sharman, baker, Yorkton, N.W.T., has sold out to M. B. Appleton.

T. W. Weeks, grocer, Woodstock, N.B., is selling out to Mrs. S. Sullivan.

Thomas Cook, a miller of Carville, Ont., is advertising his business for sale.

W. A. Gibson, grocer, Terminus, Ont., is closing up and removing to Sarnia.

John McLeod, a merchant of North Sydney, N.S., is offering his business for sale.

The assets of J. P. Cammins, general merchant, St. Prime, Que., will be sold on November 9.

The assets of B. Levesque, general merchant, Chicoutimi, Que., are to be sold on November 9.

The assets of E. Dickner, cheese and



MacLaren's Imperial Cheese

AND

MacLaren's Roquefort Cheese

in white opal jars, have each won for themselves a Gold Medal, the highest mark of distinction obtainable at the

BUFFALO PAN-AMERICAN EXPOSITION.



THE DAVIDSON & HAY, LIMITED

IMPORTERS
AND
WHOLESALE GROCERS

TORONTO - ONT.

butter manufacturer, St. Epiphane, Que., are to be sold on November 9.

H. C. Bailey, general merchant, Maple, Ont., is advertising his stove and tinware business for sale.

CHANGES.

T. T. Smith, baker, of Picton, Ont., has sold out.

Jane Bird, grocer, Fredericton, N.B., has sold out.

W. G. Speed, general merchant, Elfrida, Ont., has sold out.

The stock of J. R. House, baker, Mount Forest, has been sold.

Mrs. A. Lafrance succeeds E. H. Latour, confectioner, etc., Ottawa.

G. O. Shaver, grocer, Hamilton, Ont., has sold out to Wm. Durance.

E. E. Hilbourne, an Aylmer, Ont., grocer, has sold out to B. Tibbitts.

H. J. Miller, a Kingsville, Ont., grocer, has sold out to Frank Dunbar.

The assets of Albert Plante, grocer, Valfield, Que., have been sold.

Murdock Morrison, grocer, Sydney, N.S., succeeds Arch. McDougall in his business.

C. H. White, flour and feed merchant,

Aylmer, Ont., has sold out to E. E. Hilbourne.

Hampton & Co., general merchants, of Mount Forest, Ont., have sold out to R. Scott & Co.

Rosen Bros. have registered as general traders, Montreal.

George Graham, general merchant, Birnam, Ont., has left.

Wm. Fuller, grain dealer, Inwood, Ont., has sold out to John Thomas.

R. B. McMurray, confectioner, Inwood, Ont., has sold out to Norman W. Smith.

Alfred Trudel & Co., have registered as commission merchants, St. Prosper, Que.

Wm. D. Mace, saw and grist mill owner, Tamworth, Ont., has sold out to L. J. Squair.

L. Coutre and J. F. Moore have bought out the business of F. R. Darche, Sherbrooke, Que., and will continue his liquor and grocery business at the same old stand.

FIRES.

R. D. Maher, confectioner, Halifax, N.S., was burned out.

Fire destroyed the premises of Vooght Bros., merchants, North Sydney, N.S.

Herbert & Guertin, general merchants, St. Charles, Quebec, were burned out. The loss is partly covered by insurance.

DECEASED.

David Forfar, general merchant, Ellsmere, Ont., is dead.

Mary White, grocer, Rexton, N.B., is dead.

A. J. McDonald, grocer, Alexandria, Ont., is dead.

Robert Swan, Swan Bros., wholesale and retail grocers, King street east, Toronto, is dead.

OUTPUT OF BUTTER AND CHEESE.

The Ontario output of cheese last year was over \$13,000,000. This is a net increase of \$900,000 over the year before. Of this 89 per cent. is estimated to have gone directly into the pockets of the farmers and others who supplied the milk. Last year also shows an increase of 30 in the number of cheese factories over the year before, the number on January 1, 1901, being 1,203.

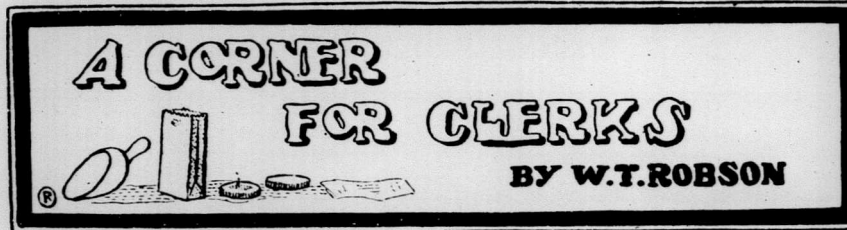
The number of creameries last year was 15 less than there were in operation the year before, being 308, and the output of creamery butter 72,000 lb. less, yet the sum realized for this product was \$1,746,000, as against \$1,632,000 in 1899.

Upton's
Jams,
Jellies and
Marmalade



are the best value obtainable, and it will not take your customers long to discover it.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, 51 Colborne St., TORONTO.



WINDOWS AS AN INDEX TO CHARACTER OF CLERKS.

A COMMERCIAL traveller says: "You can tell what kind of clerks a grocer has by the appearance of the store windows. If they are dirty and ill kept you can bank upon it the clerks do not amount to much. And if I were wanting a man to run my store I would never hire one from a place where the windows were not clean and well arranged, but would consider myself lucky if I could secure a man from a store that had a reputation for good windows, for I consider how the windows are kept as an index to the character of the clerks. Dirty, slovenly windows mean poor clerks every time, and clean, well arranged windows, will, as a rule, be found where the clerks are energetic and capable."

This is the way most people judge grocery clerks, and the case of windows is undoubtedly one of the most important points in storekeeping. Yet, I think this is an unfair test of a clerk's ability and usefulness, because many merchants will not allow their clerks to take the time they should in order to properly clean and arrange the windows, particularly in the summer months, when they require so much attention. There is no excuse for unclean and unattractive windows at this season of the year, when new goods are constantly coming in, which by a very simple arrangement can be made to look well and it will pay you (even though it necessitated you working a few minutes overtime) to have the windows of your store well trimmed, otherwise people will think you are careless, even though they may not be candid enough to say so and an impression of this kind will be equally hurtful to you and the business.

MAKING CLERKS' MEETINGS INTERESTING

"H. R. H." writes: "Knowing you are interested in the welfare of clerks and clerks' associations, I venture to suggest that it might be helpful to all concerned to mention in your 'Corner' how useful it is for clerks in a city, especially, to know one another, to understand each other, and have some general idea of what is in store for us in the future. Where is the best place and how can we best exchange ideas are questions which ought to be asked by every clerk in this city. We want our association meetings, which are held on the second Tuesday of every month at 8:30 p.m. in the I.O.F. Temple Building to be helpful to all. We who have been in the habit of attending have had delightful times, for we frequently have good music and games to give plenty of variety to our meetings. There is no reason to my mind why we should not have two to three hundred clerks every meeting night to hear addresses and discuss matters of mutual interest."

A few weeks ago mention was made of the work being done by the Toronto Clerks' Association. I trust the clerks

will attend in large numbers and profitable meetings will be held throughout the coming winter.

CUPID HITS A CLERK.

Cupid, that sly little rascal, has been at work, and one of his victims is a well-known grocery clerk. One of his co-workers thus describes the symptoms and progress of this affair of the heart. First, the young lady would give this clerk the preference to serve her. Then, he began to observe more time than ordinarily required was needed to wait upon this particular customer. After a short time, the clerk regards it as his duty to deliver personally small parcels at a certain house; and this necessitated considerable time and preparation on his part. Now he has asked for 10 days or two weeks' holidays, and our friend supposes a presentation, appropriate remarks, etc., are what his fellow clerks are supposed to fill in.

Certainly, on an occasion like the above, do the proper thing for such ceremonies are all for the good of the trade.

In England they evidently have strange ideas on the question, judging from the following notice which a Liverpool firm of retail grocers recently sent to all their clerks and managers:—

MATRIMONY—A WARNING.

We fear that some of our assistants are entering into marriage contracts without realizing the trouble they are getting themselves into. It is a most serious step for any man to take, and especially so for one who hopes to be his own master some day.

His first object should be to save at least £200; after that enough to furnish a cottage—as when marriage is entered into before these two objects are attained there is absolutely no hope of saving, as the whole earnings must go for housekeeping, etc.

We ourselves have set our face against any man marrying before he is a manager, and, indeed, we do not even then approve of it except he has money saved; and so strongly do we feel this that we shall not in future retain young men who marry without our consent.

We earnestly trust that our young men will lay this matter to heart, and act upon our advice.

Of all the foolish remarks I have ever read I think the silly and arbitrary tone of this notice, comes first. If every grocery clerk here has to wait until he has \$1,000 and enough more to furnish a cottage, there will be but few marriages in this country. I feel unable to deal with this subject and invite the opinion of others more experienced, including our lady housekeepers.

THE SIZE OF EGGS.

"N.R." writes: "There has been a great deal of complaint about the size of the eggs we are getting to sell these days. If it is the fault of the hens then nothing further can be done, but I believe there is too much sorting over done by commission houses and other centres where the larger eggs are picked out to be shipped to England, where they are sold by weight, and anything will do for our home market. If it's fairer to sell eggs

by weight then let us have it so, and my impression is that eggs, beets, turnips, carrots, parsnips, onions, potatoes, apples, tomatoes and possibly all other fruits and vegetables should be both bought and sold by weight, for it is the fairest way for all. A peddler sold one of my customers a bag of potatoes for 10c. less than I quoted. She thought it looked rather small so she had her son take it down to the corner store and have it weighed, when she found out the bag only tipped 74 lb., so she really lost by buying from him. And if I mistake not the court decided not very long ago it is not compulsory to put 90 lb. to a bag of potatoes. Surely we must have some rule to go by for it is just as essential as having to give 16 ounces to the pound."

In reply to my correspondent's first part of his letter, "The Egg Question": I agree with him that the sorting is frequently done in commission houses, and I have known some farmers who have been mean enough to select the large eggs for their own use and sell the smaller to the storekeeper, for anything in size appears to go in this market. It will be remedied only when eggs are sold by weight. The same rule applies to the fruits and vegetables you have mentioned. It is very unjust to measure turnips or parsnips, because they do not pack in a measure and the only fair way to sell them is by weight. This applies with almost equal force to all the vegetables you have named. It is always a pleasure to me when customers get nipped when buying from peddlers. That is one class of competition I do not like, and I would have been just as well pleased if all the potatoes sold by peddlers only weighed 74 lb. to the bag. I was always under the impression a legal bag of potatoes should weigh 90 lb., and always sold them at that weight. I must ask our legal adviser on this point. Perhaps, I have been giving too many potatoes.

PEANUT VENDERS.

"S. M. C." inquires where he can get an automatic peanut vender. I do not know any made in Canada. The Paul E. Berger Manufacturing Co., 395 Dearborn street, Chicago, Ill., make them and doubtless would be glad to give you information.

ADVERTISING SPECIALTIES AT LOW PRICES.

"F. E. F." writes: Do you believe in the modern way of doing business, i.e., advertising specialties at a low price as a bait for business?

No, sir; customers are sure to find out the hook, and if you cut the price on some lines you must make it up on others or fail. Every merchant is entitled to a fair, reasonable just profit, and this selling of certain lines of goods below cost may be the modern business method, but unless compelled to do so, do not start it, for it is this practice that has made it so hard to do a fair, square legitimate business nowadays. The trade is getting demoralized by grocers offering baits in prices on different lines and everything is getting so cut that it makes it hard for a merchant to secure profit enough to give him a decent living.

It is very easy to get prices down, but it is mighty hard to get them up again, so as to give you a fair margin for your work and investment. The public were never keen to thank a merchant for giving away his profits. This should be remembered.

ORDERS FOR . . . **"OZO"** Continue to increase every day—



Certainly very encouraging to us—*certainly* demonstrates the fact that our teas are steadily gaining in popularity with the tea-drinking public. It has always been, and always will be, our policy to offer the trade the very best quality of teas obtainable. Our prices, too, are exceptionally reasonable, and allow the dealer a good margin of profit. There is no better way to impress your individuality upon your customers than through the medium of selling high-class teas like

"OZO" "OZO" "OZO"

	Wholesale.	Retail.
"OZO" Ceylon in 1/2 and 1's	20c.	25c.
"OZO" Ceylon in 1/2 and 1's	22c.	30c.
"OZO" Ceylon in 1/2 and 1's	25c.	35c.
"OZO" Ceylon in 1/2 and 1's	29c.	40c.
"OZO" Ceylon in 1/2 and 1's	33c.	50c.
"OZO" Japan in 1's only	20c.	25c.
"OZO" Japan in 1/2's only	29c.	40c.

THE "OZO" CO., Limited, - - Montreal.

Per SS. Bellona

due to arrive in Montreal this week, a full line of Dried Fruits and Nuts, comprising:

- 100 Bales Sicily Filberts.**
- 100 Bags Tarragona Almonds, soft shell.**
- 200 Boxes Bevan's Shelled Almonds.**
- 500 Boxes 3-crown Malaga Loose Muscatels, 50-lbs.**
- 2,000 Boxes and 1/4-Boxes Bevan's Table Raisins.**

All fresh goods, just in time for your Xmas Trade.

ORDER AT ONCE.

WE ARE SELLERS.

L. CHAPUT, FILS & CIE.

Wholesale Grocers,
Tea, Coffee and Spice Importers.

MONTREAL.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CANNED TOMATOES IN THE UNITED STATES.

TOMATOES are already scarce everywhere, and we have a lesson this winter as to the popular demand for this modern vegetable, as it may well be called. They are now quoted as in request at \$1 to \$1.95 per dozen for standard No. 3. In spite of the fact that we have ordinary reasons for expecting the commercial conditions of the country to be very quiet between this and Christmas, first, from the imminence of the election season; and later, from the influence of the holiday season, we nevertheless believe that the opening of the year 1902 will find No. 3 standard tomatoes quoted at \$1.25 a dozen. This will mean an advance of the retail price of about 15c. a can, and will naturally result in a rapid clearing out of all cheaper grades, including tomato soups and soup material. What the effect on the opening market of next year will be is difficult to conjecture, but it is certain that almost the entire calculable crop of tomatoes will be sold as futures, and it will put the Tomato Packers' Association to their trumps to handle the situation wisely and well as to price. It will also almost force a unity of the different tomato packers' associations something that is needed. The Trade, Baltimore.

Prospects for the Japan rice harvest are excellent, returns showing the condition to be one tenth better than the average.

It is said that within the past two weeks London has bought in New York about 3,000 packages Congou at 8 @ 8½c. in bond.

CALIFORNIAN ORANGE SHIPMENTS.

The orange and lemon shipments to the east from Southern California last season aggregated 22,500 cars. It is expected that the shipments this season will not fall short of 26,000 cars. The orange crop of Northern California, also, promises to largely exceed that of last year.

CURRENTS STRONGER IN NEW YORK.

The New York Journal of Commerce of November 4, said: "More firmness was noted today in the spot market for currants, holders showing strength under an active inquiry and concentration of stocks. Values were reported at the close to-day very steady at 5½c., showing an advance during the last week or 10 days of fully ¼c. In fine Amalias in barrels fully 15 16ths. of the total stock here is said to be held by the one house. Outside holders generally report being closely cleaned up, and at least one house has refused business on the 5½c. basis. The demand has been active, and it is said

some orders to-day for interior account were turned down at 5½c. in a large way. There is also noted a good inquiry for cleaned, with cleaners quoting 6½c. for cartons inside. It is stated that some goods have been purchased to come by way of Rotterdam on the basis of 11s. 3d. for Amalia grade, owing to the delay in the arrival in Greece in the Abbagia. This vessel should have begun her voyage to this side several days ago, but at last report was disabled in a Mediterranean port still some distance from her destination in Greece. The probabilities are now that she will not load and arrive here before December, if then. In the meanwhile the ideas of holders of goods on the way here ex-Guildhall have stiffened up considerably, and nothing is now offered below 5½c., with one holder of a small lot asking up to 5¾c. for fine Amalias."

COAST PRUNES EASY.

Commenting on the Coast prune outlook, a private letter says: "Notwithstanding the early promise of a good export outlet for Californian prunes there has been a very disappointing demand, and holders are beginning to wonder what is going to become of the crop. Already the competition from Oregon is being felt, and it looks as though growers there were prepared to meet the views of buyers in all quarters. From the east the apathy of buyers is distracting. There seems to be no desire to purchase for prospective requirements, everybody being satisfied to fill orders as they come in. The demand from the central west has been more encouraging, but the tendency to lower values shown among holders here has affected buyers, and no one now wants to load up until the future course is certain. The influence of the holdover from last year is felt seriously. It is figured up to 30,000,000 lb., but may be more than that. The new crop won't be less than 50,000,000 lb. The estimated production in Oregon and the Northwest is around 30,000,000 lb., and on the low basis offered seems to be more attractive to buyers."

SULTANA RAISINS IN LONDON.

The demand for all kinds of Sultanas is large and increasing. There is now a wide range of qualities and prices, and, while common fruit is now relatively cheap, all fine parcels command high prices. The Smyrna crop is now fairly well fixed at about 25,000 tons, of which 7,000 tons are estimated to be remaining in the country of production, leaving the large proportion of 18,000 as already shipped to countries where it is consumed. The London share of these shipments up to the middle of the month is

only 190,000 boxes against 288,000 boxes, and 391,000 boxes up to the corresponding date in 1900 and 1899 respectively. Greek Sultanas, which are both bold and fine, supplement admirably the short supply of fine Smyrna fruit.—Produce Markets' Review.

SITUATION IN CURRANTS.

With the better selection now in stock, trade in currants has assumed full October proportions. The excellent quality of Provincial fruit has, perhaps, caused an unusual demand for this growth as compared with more expensive fruit, but trade in the latter has been of sufficient volume to prevent any accumulation of stocks. From a retailer's point of view, perhaps the feature of most interest is the remarkable quality of fruit obtainable from 20 to 25s., and it is to be hoped that every opportunity will be taken to bring this improved state of things before the consumer in order, as far as possible, to reinstate the article in public favor after the disastrous experience of last year. In spite of the disinclination of Greek shippers to send their fruit on consignment to consuming markets on the same scale as in former years, the demand from all countries has been so heavy that more than half the crop has already been shipped, while the stocks in consuming countries are everywhere small. With this position in view, it is not surprising that holders in Greece are still disinclined to consign their remaining stocks to the various markets, preferring to sell on f.o.b. or c.i.f. terms, and there can be little doubt that, if this policy is continued, scarcity of spot stocks will cause fluctuations in an upward direction. During the recent times of scarcity in various grades, the Greek merchants have acted very wisely in not attempting to exact prices which, on the arrival of further supplies, would have proved to be fictitious and injurious to the trade.—Produce Markets' Review, October 26.

CANNED SALMON HIGHER IN LONDON.

Large quantities of salmon have again changed hands, and valuations for the medium grades are rather firmer, while the better qualities are in good request at 6d. to 1s. per case advance. The present tempting prices have not only increased the home consumption, but larger quantities have been shipped for export during the past month than for any other corresponding month during the year, and when it is taken into account that the present time is generally looked upon as one of the quietest periods for this article, the result is most encouraging. It is to be hoped in the interest of all connected with the trade that quotations will keep somewhere near their present basis, which should help salmon considerably to regain the confidence of the trade, which it has, to a large extent, lost during the past season.—Produce Markets' Review, October 26.

CURRENTS,
DATES,
FIGS,
NUTS,
PEELS,
PRUNES,
RAISINS.

QUALITY GUARANTEED.

PRICES RIGHT.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE GROCERS AND IMPORTERS. **TORONTO.**

SOLE OWNERS FOR CANADA OF THE FAMOUS "KIN-HEE" COFFEE AND QUICK COFFEE POT.



CAUTION REGARDING FRUIT CLEANERS.

Editor CANADIAN GROCER.— We understand that some person from the United States is calling upon the wholesale trade and offering to sell them fruit cleaning machines similar to the "Cyclone" fruit cleaner, of which we are the sole patentees and manufacturers in Canada, and sell to the trade. The "Cyclone" fruit cleaner is admitted to be the best fruit cleaning machine in the market, and selling one of the United States makes, or any other make than our own manufacture, is a direct infringement of the Canadian patent, and naturally we will take steps to protect same.

We feel it our duty to caution the trade against any misrepresentation of this nature, and thus save their time and money, for not only would the seller but also the buyer lay himself open to damages or to have the machine destroyed for infringing upon a patent granted by the Crown.

Hoping you will find space for this letter in your valuable paper,

We are, yours obediently,

NICHOLSON & BROCK.

Toronto, November 6, 1904

TO TEST THE TRADING-STAMP LAW

The Attorney General of Ontario has submitted a case to the Court of Appeal for consideration and decision in regard to the status of trading-stamp companies. Under a provision of the Municipal Amendment Act of 1901 of the Legislature the councils of cities, towns and villages are empowered to pass by-laws prohibiting the sale or any transactions in trading stamps by any individual, firm or company, provided always

that no such by-law shall apply to any merchant or manufacturer who issues coupons or tickets which he himself redeems in money or merchandise. It is objected that the Act may be construed to give power to municipalities to pass by-laws prohibiting the Dominion Trading Stamp Company, Limited, or other companies of the same nature from doing business, and the Court of Appeal is asked to declare whether the legislation was within the powers of the Ontario Assembly.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

John Sloan & Co. are still sellers of 1900 selected raisins.

The "Eureka" brand of vinegar is sold by L. Chaput, Fils & Cie.

H. P. Eckardt & Co. have Batger's cut peels in 1-lb. packages in stock.

Horehound candy sticks or drops may be had from Lucas, Steele & Bristol.

A large consignment of Eleme figs arrived this week for H. P. Eckardt & Co.

John Sloan & Co. report that they have some bargains in Indian and Ceylon teas.

A carload of Williams Bros. & Co., Limited, make of jam, pickles, catsups and mustard has just been received by L. Chaput, Fils & Cie. Montreal.

Tomato catsup in glass pints and quarts is offered by Lucas, Steele & Bristol at low figures.

L. Chaput, Fils & Cie, Montreal, have been delievering Hallowee dates since November 2—have a good supply on hand now, and two or three carloads to arrive in December.

The New England Fish Co. may possibly ship frozen salmon from the Fraser river to New York and other points in the Eastern States.

PERSONAL MENTION.

Mr. F. R. Lalor, of the F. R. Lalor Canning Co., Limited, Dunnville, Ont., was in Toronto on Tuesday.

Mr. J. H. Milman, representing H. P. Eckardt & Co., Toronto, has just returned from a successful business trip to the Pacific Coast.

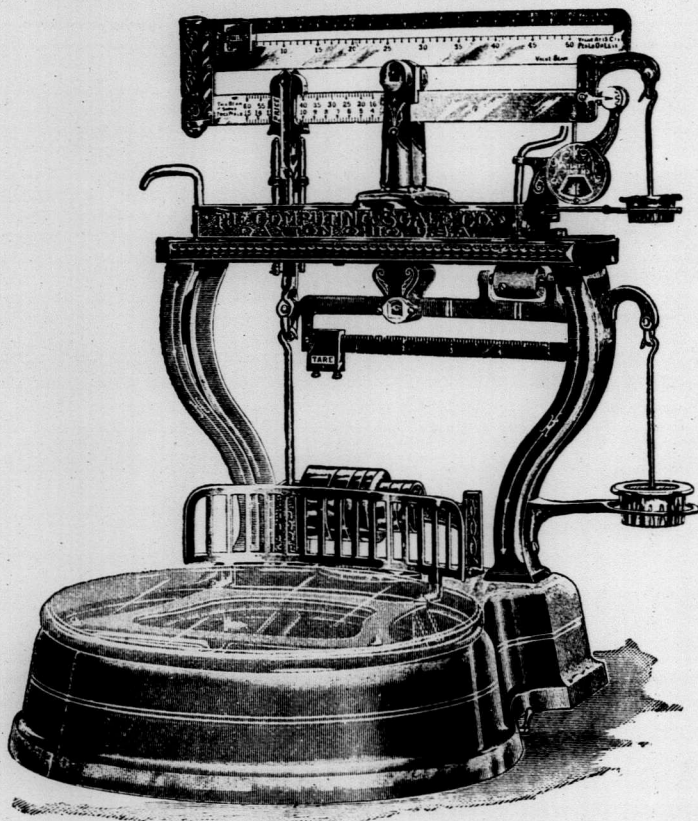
Mr. W. L. Watt has returned from a successful business trip through the Province, in the interest of the Enterprise Renovator Co.

Mr. Wm Dobie, manager of the E. W. Gillett Co., has just returned to Toronto, after visiting the principal points between here and San Francisco, returning via Victoria, Vancouver and Winnipeg.

THE MAKING OF CITRON.

The making of candied peel, or what we call citron, is a complicated process. A correspondent in Italy of The Table in London gives an account of a visit to a factory devoted to this industry. The fruit from which the finished product is made is like a large lemon, 8 or 10 lb. in weight. It grows in groves in Corsica and Calabria upon trees about 6 ft. in height. The first process is to cut the fruit in halves and take out the cores, which are discarded. The peel is then sealed in barrels of salt water for two or three weeks. It is then withdrawn and soaked for 21 days in a succession of syrups, beginning with 8 parts of sugar to 20 of water until the final one contains 20 parts of sugar to 1 of water.

The fruit thus treated is then cooked in a number of large caldrons, where it simmers for 24 hours. When cool, it is skimmed, cooked again with fresh syrup, cooled and cooked a third time. While still hot it is packed in wooden boxes, in which it is sold by wholesale. The peel thus treated will keep for 10 years, although the fresher it is the better. The slightly bitter flavor of preserved citron is caused by the soaking in salt water. Two hundred people are employed in the factory. The women receive 18c. a day.



Don't You Do It?

Can't you make up your mind this Fall to close that sale with us for one of our Money-Weight Scales? Business was never better, and when you are doing lots of business, that is the time you most need a system to help you out. Our **Money-Weight System** is a Mechanical Auditor on every weighed article of merchandise leaving your counter. We sell it on easy monthly payments.

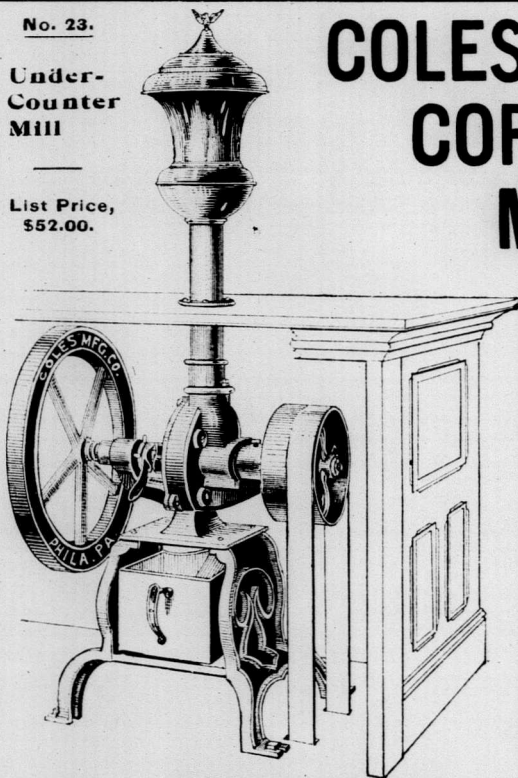
The Computing Scale Company
DAYTON, OHIO.

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E. E. Meeker, No. 52 Franklin St., New York, N. Y.
J. B. Polier, Dist. Agent, No. 1662 Notre Dame Street,
Montreal, Que., Canada.
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto,
Ont., Canada.
White & Ecclestone Dist. Selling Agents, Vancouver, B. C.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Rowntree's

Chocolates and Pastilles

The "Court Circular" says of the Chocolates:

"Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

"Grocery" says:

"One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."

Two excellent lines of confections made by the manufacturers of

Elect Cocoa and Elect Lemonade.

Agents for Canada:

For Quebec, Ontario and the Maritime Provinces:
MR. CHAS. GYDE, 20 St Francois Xavier St., MONTREAL.
For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., WINNIPEG.



President,
JOHN BAYNE MacLEAN,
Montreal.

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PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

HOG-RAISING IN QUEBEC.

AN earnest attempt is to be made by Professor Robertson, the Commissioner of Agriculture and Dairying, to promote the raising of hogs in the Province of Quebec. Although the Province offers every facility for this agricultural industry, the farming population have not taken it up extensively as yet, and last year only 75,000 hogs came into Montreal. All through this summer the scarcity has been irremovable, although the highest prices were paid. At the present moment live hogs are so scarce that Canadian pork is virtually unobtainable on the Montreal market and Montreal packed pure lard is worth 20 to 30c. a pail more than the Ontario goods. There is no doubt that the chief difficulty which Quebec pork-packers must meet in their attempt to increase their export trade in bacon, hams and pork is the inability to get a supply of live hogs. Consequently, Professor Robertson's attempt to induce the farmers to go into the business more extensively is as well taken as it is timely.

A campaign of education is to be begun

by holding a series of meetings in the Province of Quebec during the coming autumn and winter. Mr. F. W. Hodson, live stock commissioner, has in hand the matter of arranging for a number of speakers who have been most successful in attending such meetings in the Province of Ontario.

Doubtless there are many farmers who could add the business of raising hogs to their general farming with much profit to themselves. As the dairy industry, particularly the manufacture of butter, has increased in the Province, it is desirable that the raising of hogs should grow with that. The marvellous growth of the bacon business in Denmark has been closely identified with the increase in the butter trade. A little skimmed and buttermilk mixed with grains are foods well suited for making fine bacon in an economical way. Due attention will be given to the idea of raising hogs weighing from 160 to 200 pounds live weight, which bring the highest prices and the most profit to the producer.

This step on the part of the Government has been taken after solicitation on the part of some of the leading packers. The Laing Packing and Provision Co. alone will require some 5,000 hogs per week to keep their new works running when completed.

A CAUSE FOR THANKFULNESS.

With the near approach of Thanksgiving Day, and our heartfelt national appreciation of the wonderful progressive condition of our country, we are drawn into a warmer touch of sympathy and feeling toward our Canadian cousins, through the utterances of King Edward VII.

His Majesty, with that kindly friendship he has always exhibited towards the United States, has appointed Thanksgiving Day celebration of the Dominion of Canada to fall on the same date as in this country.

With a true feeling of thankfulness, why should we not give more consideration towards the expansion of our trade with Canada, through special treaties, and a reciprocity that would be an absolute future safeguard? Ten years ago the exports from this country to Canada were valued at \$28,000,000, while last year they increased to \$110,000,000. An import duty is imposed on nearly every article imported from Canada, while it is estimated that 30 per cent. of our manufactures are admitted to Canada free. The Canadian market is well worth our cultivation, for the people have tastes in common with us, and our manufactures will naturally go to supply their needs.—Robert Mitchell Floyd in The Trade Press List.

King Edward has practically no more to do with the proclamation of Thanksgiving Day in Canada than has the President of the United States. It is the work entirely of our own Government. But we thoroughly appreciate the sentiments expressed by The

Trade Press List toward this country. It is only to be regretted that such sentiments are not more common in the land of the Stars and Stripes—and in the Dominion too.

THE INDISPENSABLE MAN.

THE indispensable man is a myth. There never was such a thing and there never will be in commerce, in the State or in the Church. The man to fill the gap may not be in sight, but he is not far from any one of us at any time. He who thinks he is indispensable is dangerously near the place where he may some day be rudely awakened to the fact that his room is preferable to his company.

Success, in a recent issue, said that some of the most successful business men in the United States make it a rule to dispense with the services of any man in their employ, no matter how important his position may be, so soon as he comes to regard himself as indispensable.

This may seem harsh, and even unbusinesslike; but, if we look into it, we shall find that there is wisdom in this practice. Experience proves that, the moment a man looks upon himself as absolutely necessary, he usually ceases to exercise to the fullest extent the faculties which have helped him to rise to that indispensable point. He becomes arrogant and dictatorial, and his influence in an organization is bound to be more or less demoralizing. Many concerns have been seriously embarrassed by the conduct of managers, superintendents, or heads of departments, after they had reached positions where they thought no one else could take their places.

This undue appreciation of one's own importance is as disastrous in its results as utter lack of self esteem. It is really evidence of a narrow mind, and ignorance of general conditions; for a man who is up to the times, thoroughly posted in regard to the world-wide trend of the twentieth century, will realize that there are very few people in the world, no matter what their talents or ability, who cannot be replaced. It is a very rare character, indeed, that is imperatively necessary, and the man who actually reaches this point does not brag of it, nor act as if he considered himself indispensable.

EXPORTING CANNED TOMATOES.

THE strength which characterizes the canned tomatoes in the United States seems likely to exert quite an influence on the Canadian market this season.

We have already referred on two occasions during the past few weeks to the fact that some good-sized quantities of ripe tomatoes had been shipped to the United States from points in Ontario. Business in this respect has not, however, been confined to the ripe article, for the demand has extended to canned tomatoes, and some lots have already been exported.

THE CANADIAN GROCER learns that the syndicate last week exported 10,000 cases of tomatoes in one block alone to the United States. And besides this, some of the packers are exporting small lots of canned vegetables and fruits to Europe.

The situation in canned vegetables is at present more satisfactory than it has been for some time. Although the carry over of tomatoes from last season was larger than usual, owing to the big pack of 1900, the quantity put up this year is only moderate as far as we can learn. The demand on United States account is, of course, only abnormal, but it is bound to exercise its influence on the Canadian market this season. Quite a business is also looked for from Manitoba, the Northwest Territories and British Columbia. But the fact must not be overlooked that the consumption will to some extent be regulated by the price. The experience of the past season in reference to currants is a concrete example of the influence of price on consumption. Not for a great many years was the crop as small or the price as high, yet there were currants enough to go round, simply because the high price enormously curtailed the consumption.

The canned tomato trade in the United States is rather quieter than it was, but prices are still firm and quotations at Baltimore on November 1, according to The Trade of that city, were as follows: No. 3 standard, \$1.02½ to \$1.10; No. 3 seconds, 97½ to \$1; No. 2 standards, 80 to 82½c.

Our advice to dealers in Canada is to keep their stocks well assorted, but to avoid speculative buying.

As far as the export trade in canned vegetables is concerned, we can scarcely expect to do any other than a small business with the United States except during seasons like the present. But with Great Britain it is different. Just as the future of the canned vegetable industry in this country depends upon the development of the export trade, so the export trade depends largely on the British market. It is gratifying to know that some of the packers, realizing this, are making an effort to push their goods there. If they persevere and consistently put up first-class goods, we have no fear of the ultimate results. At present the export trade in canned vegetables is small indeed, but it is growing, as will be gathered from a glance at the following table of the exports during the last six years:

1896.....	\$ 3,207
1897.....	10,899
1898.....	10,340
1899.....	19,934
1900.....	18,101
1901.....	43,527

If the proportionate increase could be maintained during the next few years, our export trade in canned vegetables would ultimately be of some value. The countries to which our canned vegetables were exported last year were as follows:

Great Britain.....	\$32,586
United States.....	3,795
British West Indies.....	6,206
Other Countries.....	940
	\$43,527

The number of the packers in Canada who are jealous of the quality of the goods they put up is increasing, but there are all too many who either do not know how to put up choice goods, or knowing, will not do so, for there is quite a quantity of inferior tomatoes on the market again this season. We have this from undoubted authorities. Should, therefore, any low-priced goods be offered it will be well for the trade to be assured of their quality before buying.

THE TURNIP MARKET WEAK.

The demand for turnips, either from local consumers or from consumers in the United States, is not yet very great. The producers are anxious to sell off their surplus products, but as the dealers have no facili-

ties for their storage, either here or on the other side, they will not be able to buy until the demand sets in, which will not be until the weather becomes colder, and that will not be probably for a month.

AN IMPORTANT DECISION.

AN important judgment, affecting all of our large Canadian exporters of eggs, was rendered at Ottawa last Saturday morning by Mr. Justice Burbidge, in his decision on the case of Wm. Meldrum & Co., Montreal, vs. D. D. Wilson & Co., Seaforth. Mr. Meldrum was really conducting the case on behalf of an organization of egg-packers, including, besides himself, D. Gunn Bros. & Co., Toronto; Dundas & Flavelle Bros., Lindsay; John Walker, Chatham; The Loynachan-Scriver Co., Limited, Montreal; Gunn, Langlois & Co., Montreal, and Rutherford & Marshall, Toronto.

The coalition have won and the public is now at liberty to use the glycerine process which has done so much for Canadian eggs during the past few years.

This "glycerine process" was patented by D. D. Wilson & Co. in 1900, and, on the strength of his patent, Mr. Wilson was proceeding to take action against others who were using it, to force them to pay a royalty. The different members of the organization we have just spoken of were threatened with injunctions, and a suit was entered into against John Walker, of Chatham. This was offset by the action of Wm. Meldrum & Co. to annul the patent on the ground of priority of usage. In the trial, which was held at Toronto in June, Mr. Meldrum swore to having employed the process as far back as 1894, and he produced English witnesses to prove he had sold glycerined eggs to them in 1896. On the ground that the process was in general use, and that it demanded no exercise of the inventive faculties, he regarded the patent as useless. The judge has upheld his view.

The real secret of the process is the employment of a solution of hydrochloric acid to remove from pickled eggs the deposit of carbonate of lime that forms upon them while being preserved in a pickle of lime water.

THE LATE ROBERT SWAN.

DEATH on Sunday morning last took from the grocery trade of Toronto one of its best-known members in the person of Robert Swan, of the firm of Swan Bros. In fact, it is no exaggeration to say that there is no one in the grocery trade of Toronto who was so well known. His personality was great. He was a man of striking appearance; but it was his largeness of heart, his genial disposition, and his beneficence that created for him a circle of friends whose number far exceeded that which it is the fortune of most men to possess. He is gone, and one is reminded of the saying: "We shall not see his like again."

Deceased was a native of Longformaeus, Berwickshire, Scotland. He came to Toronto in 1853, and for nearly 40 years he was associated with his brother, Mr. Henry Swan, in carrying on the business of which he was an active partner up to the time of his fatal illness.

Besides being so well-known in the grocery trade, he had a wide circle of friends and acquaintances in benevolent and church organizations. Among the offices held by him were the presidency of the Caledonian Society for two years, a place on the Charitable Board of St. Andrew's Society for 16 years, and on the board of the Working Boys' Home. He was a member of Rehoboam Lodge A. F. & A. M., of the Board of Trade, and of the Sons of Scotland. In religion, he was a Presbyterian, and worshipped at Deer Park church.

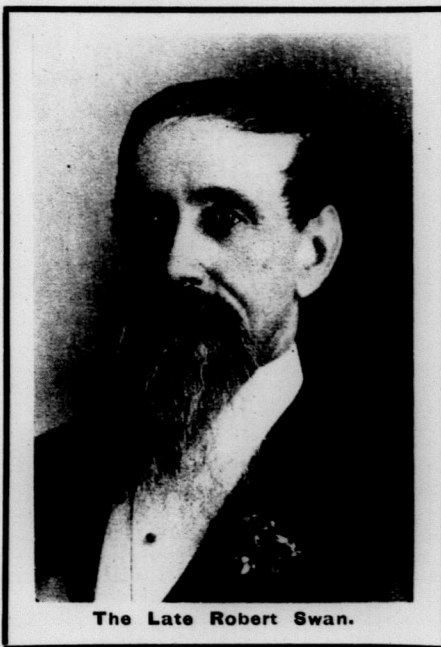
Many were the tributes to his memory that were to be heard when the announcement of his death was made. But I think none of them were more fitting than that of a very old farmer who had known the deceased for a great many years. "Ah," said he to me, "he was a very fine man. I am sorry indeed to hear of his death. You know he wasn't like most men. When he came round to buy your butter and it was not as good in quality as it ought to be, he wouldn't tell you it was bad; but in the kindest way possible he would tell you that he didn't think he would take it just then. And then, better still, he would never say an unkind word about anybody. What he always seemed to try and pick out was a man's good qualities, not his bad. I wish more of us were like him."

At his funeral on Tuesday one gathered an idea from the number and class of men who had turned out to pay the last tribute of respect to his memory how well he was known and esteemed. Most of the wholesale grocery houses were represented. Retail grocers were there in large numbers. And not a few brokers. And this was not all, for among the throng was to be seen, it seemed to me,

men from nearly every line of business in the city. The members of the various benevolent and other societies of which he was a member were present in large numbers. The farmers who had dealt with Swan Bros., some of them for many years, showed by their presence that they had not forgotten Robert Swan. I saw one farmer who had come from away up in North Ontario. "Yes," said he, "I felt I must come down to pay my last tribute of respect to Robert. I have known him since I was 10 years old, when my father brought me for the first time to Toronto. Since then I have seen him at least half a dozen times a year. He came up to our place when father was buried and now I am here to pay my last tribute of respect to him."

The remains were interred in Mount Pleasant Cemetery.

The floral tributes were beautiful and numerous. Among those who sent them



The Late Robert Swan.

were: The employes and ex-employes of Swan Bros.; Rehoboam Lodge, A. F. and A. M.; James Swan, William Ince, William Ince, jun., James Ince, Mr. and Mrs. Charles Murray, Mr. and Mrs. James Mackenzie, Mr. Fullerton, Miss Parsons, Thomas Kinnear, Mrs. W. H. Cawthra, Mrs. E. S. Cox and daughter, Mr. Coulson, Mr. and Mrs. David Walker, Mrs. W. H. Beattie, Mr. and Mrs. Fred. Jarvis, Mr. and Mrs. J. K. Fisk, Col. and Mrs. Pellatt, Mr. Rennie, Mrs. H. H. Fudger, Mrs. H. D. Warren, Mr. and Mrs. W. P. Bull, St. Andrew's Society, the Caledonian Society, Hon. S. H. Blake, Mrs. Moss, Miss Meakins, of Hamilton, and the brothers and sisters of deceased.

The cause of death was pneumonia, and his illness was only of a week's duration.

JAPAN TEA ONE CENT HIGHER.

The Japan mail just to hand says: "Market here is 1c. higher on all grades, with little or no tea offering and a fair current demand."

SUGAR BEET AGITATION 50 YEARS AGO.

A NUMBER of meetings have been held in Galt, Ont., and vicinity recently in regard to the establishment of beet sugar factories there. By an article which appeared in The Toronto Globe of November 2, reprinted from The Globe of November 1, 1851, we are reminded that meetings with a similar object in view were held there 50 years ago. The article which appeared in The Globe of November 1, 1851, read as follows:

DR. NAPHEGYI ON BEET SUGAR.

Dr. Naphegyi, having been requested by the Council of Galt to deliver a lecture on the cultivation of sugar beet, in order to bring before the minds of the farmers attending the annual fair the benefits that the country would derive from the manufacture of beet sugar, addressed a large audience in the town hall, among whom were many of the principal farmers of Dumfries and neighboring townships. The doctor called the attention of his audience to the sugar beet—a specimen of which, weighing 25 pounds, he exhibited which, from experience, he asserted, could be raised with profit in Canada. He was well acquainted with the kinds of soil in which the sugar beet flourishes best in France, Belgium, Germany, Hungary, and the United States, and he said that with the exception, perhaps, of the State of Kentucky, there is not in any one of these countries a soil better adapted for raising that vegetable than that of Dumfries. The manufacture of sugar from the beet had been tried in Kentucky, and yielded a return of 8 per cent. on the capital invested. In Canada we have a high duty on sugar from abroad, so that if a profit of 8 per cent. can be made in Kentucky, 38 per cent. can be made in Canada. Fifteen tons from the acre he considered a small crop, and had no doubt but 25 or 30 could be raised with ordinary care and attention. He would give \$3 a ton for as many as could be brought to his factory in Paris. True, parties from a distance could not afford to carry them far for that price, but it requires a comparatively small tract of land to raise a large quantity of beets, so that a large number of sugar factories would have to be established and thus bring a market near every farmer's door. The culture of the beet did not tend much to impoverish the soil, and it left the land in a better state for raising wheat. The doctor concluded by making the following proposal to the farmers in the neighborhood of Galt:—If any number of farmers agree to raise among them 200 acres of the sugar beet he will supply them with seed, establish a sugar factory in Galt, and purchase these beets at the rate of \$3 a ton, delivered at his factory. This proposal was received with a good deal of satisfaction, many of the farmers expressing their willingness to give the beetroot a trial.

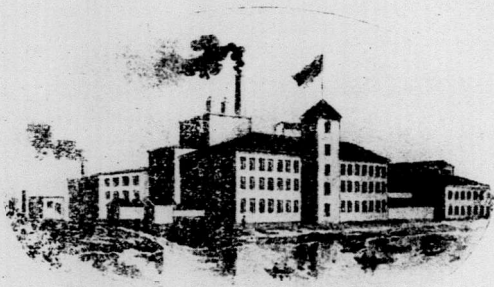
A vote of thanks to Dr. Naphegyi for his able and instructive address was moved by James Cowan, Esq., seconded by A. Shade, Esq."

“Some dealers have eyes, but they see not—”

ears, but they are deaf to the commotion that is going on about the death blows that Japan Teas are receiving at the hands of their young rival, **“SALADA”** Uncolored Green. Some day, in the early future, a rude awakening will be experienced and they will then wonder how it all came about.

“A postal inquiry will result in further information on the same subject.”

Address, **“Salada,”** Toronto or Montreal.



LILY WHITE GLOSS STARCH

— IS PACKED IN —

Handsome 1-lb. Packets.

Beautiful 6-lb. Tins or Trunks.

100-lb. Kegs—Extra Large Crystals.

Strongest, Whitest and Purest.

The Brantford Starch Works, Limited,  BRANTFORD, ONT.

“York” Bon-Bons *and* Chocolates.

In fancy boxes, to retail at **25c.** each.

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**THE CANADA BISCUIT COMPANY, Limited**

Office Phone : Main 3624.  
Warehouse Phone : Main 3676.

King and Bathurst Streets, TORONTO

# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

TORONTO, November 7, 1901.

### GROCERIES.

HERE is perhaps not as much activity around the wholesale warehouses as there was a week ago. This is due to the fact that most of the deliveries of canned salmon and canned fruits and vegetables have been made. The foreign dried fruits by the first direct steamer are now practically also in the hands of the retail trade. Taking it on the whole a fair business is being done. There is a steady tone in regard to canned vegetables, and a fair sorting-up trade is reported at unchanged prices. Canned salmon is still going out well. Coffees are quiet and prices outside are rather easier. Syrups and molasses are in a moderate demand only. In sympathy with the market in the United States the price of all grades of sugar has been reduced 10c. per 100 lb. There is still very little business being done in sugar. Rice and tapioca are meeting with a steady demand. The tea market rules firm for practically all descriptions, but business locally is not active. Currants are meeting with a fair demand, but there is not much being done in raisins. Quite a fair trade is being done in prunes. One of the most active lines just now in foreign fruits is mat figs, which are in active request. Dates are quiet.

### CANNED GOODS.

There is practically no change in the canned goods situation. Canned vegetables are meeting with a fair sorting-up demand at unchanged prices. As the season advances the idea obtains that tomatoes are gaining in strength, on account of the lightness of the pack. It is the general opinion that at to-day's prices tomatoes are good property. The ruling quotations on tomatoes are 85 to 87½c.; 82½ to 85c. for peas, and 80c. up for corn. There is a small sorting-up demand for canned fruits, particularly for peaches and strawberries. Business in canned meats is seasonably

dull. In canned lobsters, business is confined to small sorting-up orders. The demand for canned salmon is keeping up well, and for this time of the year appears to be a little better than usual. With retailers selling at two tins for 25c., the consumptive demand for sockeye salmon is large. Canned salmon is slightly dearer in England. Northern sockeye we quote \$1.25 to \$1.30 and Fraser River sockeye at \$1.42½ for 5-case lots and over and \$1.45 for less quantities. Cohoes run from \$1.05 to \$1.15, according to quality. Pink salmon, 95 to \$1 a doz.

### COFFEE.

The outside markets are slightly easier at the time of writing both on this side of the Atlantic and in Europe. Locally the demand has fallen off slightly for green Rio coffee, and very little demand is so far being experienced for mild descriptions. Quotations locally are unchanged. We quote

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

as follows: No. 7 green Rios, 8c. per lb.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 8¾c.; No. 3, 9 to 10c.

### SYRUPS AND MOLASSES.

Business continues to show slight improvement, but the movement is not yet heavy. Ruling prices at which syrups are selling are 40 to 35c. per gallon, and for New Orleans molasses 25 to 28, and for Barbadoes, 36 to 39c.

### SPICES.

Spices continue on the whole in a good position. Advices state that if the reported shortage in cloves is confirmed prices will certainly go higher. Both ginger and pepper continue firm. The demand on retail account for seasonable spices is fairly good.

### RICE AND TAPIOCA.

In both these lines the demand is steady and prices unchanged. We quote: B rice, 3¼ to 3½c.; Japan, 5½ to 6c.; tapioca, 4¼ to 4½c. per lb.

### SUGAR.

The feature of the local market since our last review is a reduction by all the refineries of 10c. per 100 lb. in the price of all refined sugars. As the Acadia refinery had

previously made a reduction of 10c. in granulated, the total decline in that concern's description of granulated is 20c. within two weeks. The basis of granulated sugar is now \$4.20 per 100 lb. f.o.b. Montreal for Redpath and St. Lawrence sugar and \$4.05 for Acadia. The latest reduction in price is due to a similar decline by two of the refineries in the United States, namely, the Arbuckle and Howell. The Trust, however, while it has not officially changed its prices, is understood to be doing so quietly, and it is expected it will finally announce that its figures are the same as those quoted by the other refineries. At the prices which the Arbuckle's and Howell's are quoting the difference between centrifugals and granulated is 94c., the lowest for several months. The demand for refined sugar in the United States has been fairly good, especially for the soft grades which are rather scarce. The raw market in Europe is rather firmer both for beet and cane sugar. In the New York market raws are also steady, and although the receipts have been large there has been no pressure to sell. The receipts last week were 35,094 tons, and the meltings 30,000 tons.

### CANDIED PEELS.

The demand is a little better than it was. We quote: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c. per lb.

### TEAS.

The position of the tea market continues strong as far as prices are concerned. This applies particularly to Indian and Ceylon descriptions. The representatives of some of the houses here have been notified to withdraw former quotations and demand higher prices. The demand for Indian and Ceylon teas is not brisk, however. The little inquiry that there is is chiefly for the fine liquoring descriptions which, as we pointed out in previous issues, are scarce. There have been some transactions in low-grade descriptions, but they do not amount to very much. Private advices received here from India estimate that the crop will be shorter than the figures previously given, namely, 14,000,000 lb. Everything points to a strong market. It is also estimated, of course, as previously pointed out, that there will be quite a shortage in the Ceylon crop. China black teas, it is estimated, will be about 20,000,000 lb. less than last year. Russia, which

is a large buyer of China black teas, is already increasing her purchases in Indian and Ceylon descriptions. This is, of course, tending to strengthen the market. Japan teas continue to rule firm, although the market is now practically closed. There is some inquiry locally, for China green teas, particularly sifted and points, which are both very scarce.

#### FOREIGN DRIED FRUITS.

**CURRENTS**—Quite a fair trade has been done during the past week in spot goods, and a large number of orders have been placed for the fruit due by later steamer. Prices in Greece are about 3d. lower, according to a recent cable, but this slight change has had no effect upon the local market. The ruling quotations are as follows for spot goods: Fine Filiatras, 6 to 6½c.; Patras, 6¾ to 7½c.; Vostizzas, 8 to 8½c. For future delivery 5¼ to 6c. is being quoted for fine Filiatras and 6 to 6½c. for Patras.

**VALENCIA RAISINS**—The outside market continues strong locally, but there is not much being done. Spot goods are being quoted at 5½ to 6c. for fine off-stalk, and 6½ to 7c. for selected. For delivery late in the present month as low as 5¾ to 6¼c. is being quoted for selected raisins. A cable from Denia says a further advance in prices is expected.

**FIGS**—The demand for figs is quite brisk, particularly for mats, which are selling in large quantities at 3¼ to 3½c. Naturals are being offered to the retail trade at 3 to 3¼c. Eleme figs are meeting with a fair request at from 9 to 15c., according to quality and brand. It is estimated that the sales of tapnet figs by Toronto houses so far this season amount to about 1,200,000 lb.

**PRUNES**—The demand for prunes is good for this time of the year. We quote new Californian prunes: 100 110's, 5c.; 90 100's, 5½ to 6¼c.; 80 90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60 70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40 50's, 8¾ to 10c. French, 100's, 3½ to 4c.

**DATES**—There was quite a lot of old dates sold recently. Consequently the demand for new dates is limited at present. New fruit is quoted at 4½ to 5c. for Haloweese, and 4¼ to 4½c. for Sairs.

**SULTANA RAISINS**—There is only a little business being done, and prices range from 9 to 12c. per lb.

**CALIFORNIAN EVAPORATED FRUITS**—There is not much being done and prices continue to rule high, particularly for apricots. We quote in 25 lb. boxes as follows: Apricots, 13 to 16c. per lb.; peaches, 11 to 13c.

#### GREEN FRUITS.

The supply of apples is fully equal to the demand this week, as they are not moving quite so fast. The quality of the receipts has improved, most of the windfalls having been got rid of. Canadian cranberries, for extra good quality, bring \$7 in some cases. Tomatoes are about done. Quinces are scarce and have advanced 10c. per basket. Bananas are higher, but Californian lemons are lower in price, owing to the dealers receiving shipments direct. We quote pears, 30 to 40c. per basket, and \$2.50 to \$3.50 per bbl.; tomatoes, 30 to 40c. per basket; peppers, 25 to 50c.; grapes in 10-lb. baskets, 20 to 30c.; quinces, 40 to 50c. per basket. Apples are all the way from \$3.50

to \$4.50 per bbl., according to quality; bananas, \$2 for firsts, and 80c. to \$1 for eight hands. Malaga grapes are scarce, at \$6 to \$7. Malaga lemons are selling at \$4 per box, and Californian lemons at \$4 to \$4.50 per box. Jamaica oranges are \$5 per bbl., or \$3.50 to \$4 per box. Cape Cod cranberries, \$8 to \$9 per bbl., and \$2.75 to \$3 per case; Ontario cranberries, \$5 to \$7 per bbl. Pineapples are scarce. Price is the same as last week, \$3 50 per case.

#### COUNTRY PRODUCE.

**EGGS**—The supply of eggs is not so good this week as last, and the receipts continue to drop off. The prices have advanced 1c. all around, and are firm with probably an upward tendency. Good new-laid eggs bring as high as 19c. per doz. Fresh-gathered bring from 17 to 18c. Cold-stored are worth from 16 to 17c.

**BEANS**—The trade in beans is quiet, the prices remaining unchanged. Choice hand-picked pea beans are worth \$1.70 to \$1.75, and unpicked, \$1.50 to \$1.60.

**HONEY**—The demand for honey is normal, but the supply is not so good. Clover honey is now being held firm at 10c., while honey in the comb has advanced. We quote: Clover, 10c.; in combs, \$2 to \$3 per doz.

**DRIED APPLES**—Dried apples are still quiet. The market is rather dull, and evaporated are 1½c. lower. Evaporated apples bring 8c. for carlots and 8½c. for cases; dried apples, 6c. Jobbers would probably get about 6½ to 7c.

**POTATOES**—The receipts of potatoes are large this week, and there is a better quality on the market. The price is somewhat lower in tendency this week. Good potatoes sell as low as 50c. on the track, and bring about 60 to 70c. per bag. Some are sold as low as 55c., however.

#### VEGETABLES.

Lettuce has advanced to 40c. per doz. bunches and is firm at that price. The tomato season is over. Citrons, pumpkins and squashes are scarce. We quote as follows: Carrots, parsnips and beets, 20c. per peck; turnips, 15 to 20c. per peck; lettuce, 30 to 40c. per doz.; radishes, 30 to 40c.; watercress, mint and parsley, 20c.; cauliflower, 75 to \$1.50 per doz.; celery, 40 to 60c.; red cabbage, No. 1, 5 to 10c. cabbage, 25 to 40c.; pickling onions, 35 to 40c. per peck; dry onions, \$1 per bush.; potatoes, 50 to 70c. per bag; egg plant, 30 to 35c. per basket; Hubbard squash, 15 to 30c. each; vegetable marrow, 5 to 15c. each; pumpkins, 10 to 25c. each; citrons, 5 to 10c. each.

#### BUTTER AND CHEESE.

**BUTTER**—The receipts of butter are large, but a good deal is of inferior quality. The price has declined 1c. in some instances. Choice rolls are now only bringing 17c. in most cases. The large proportion of the tubs that are coming in sell at about 12c. per lb. and are suitable for bakers only. Extra choice prints of dairy butter bring 18c., choice rolls, from 15 to 17c. per lb., choice butter in tubs, 15 to 16c.; medium tubs vary from 12 to 14c. Creamery prints are in good demand, and sell at 20 to 21c.; creamery solids, 19 to 20c.

**CHEESE**—Cheese is weaker and prices are ¼c. per lb. lower. The supply on hand is sufficient to meet local demands. Quotations are 9¼ to 9¾c.

#### POULTRY AND GAME.

**DRESSED POULTRY**—The receipts are not so heavy this week as last. The weather this week is favorable and the receipts ought to be larger. Prices are firm. Turkeys are ¼c. per lb. higher and are firm. We quote as follows: Chickens, 30 to 50c. per pair; ducks, 40 to 75c. per pair; geese, 6c. per lb.; turkeys, 9c.

**LIVE POULTRY**—The receipts of live poultry this week are large. The Canadian Produce Co., 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, not less than two lb. each, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 3c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

**GAME**—The receipts of game have fallen off during the past week. However, the weather is favorable and the receipts should be considerably increased. The market is firmer. We quote: Teal and butterballs, 25 to 30c.; bluebills, 40 to 50c.; pintails and redheads, 50 to 60c.; black ducks, 75 to 85c. per brace; canvas-back and mallards, \$1.

#### FISH.

With the colder weather the demand for both prepared and smoked fish is steadily improving. Oysters are scarcer now and the demand has improved. There is no change in prices. Ciscoes are still weak and sales in this line are being pushed at lowest prices. Finnan haddies are ½c. lower. We now quote as follows: Fresh fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; trout, 7c.; halibut, 14c.; sea salmon, 13 to 15c.; haddock, 6c.; herring, 5c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscoes, 75c. to \$1; finnan haddie, 6½ to 7c.; Digby herring, 75 to 80c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitched cod, \$5 to \$5.25; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb. Oysters—No change in prices. Standards are firm at \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN**—Owing to scarcity of cars the receipts of Manitoba hard have fallen off and the price has advanced. Manitoba hard is now quoted at 83c. grinding in transit, or 81c. Toronto and West. Millers are paying 66c. for red and white Ontario wheat; the demand for red and white is brisker. Oats are 1c. higher. Barley and peas have an upward tendency. We quote: White and red wheat, 62 to 70½c. goose, 64 to 64½c.; oats, new, 40 to 41c.; rye, 53c.; barley, 50 to 59½c.; peas, 70 to 71½c.

**FLOUR**—Manitoba bakers' and Ontario patents are 5c. lower, but prices are firm with a tendency to advance. Straight roller is 25c. higher. We quote as follows: Ontario patents, in bags, \$3.45 to \$3.55; Hungarian patents, \$4; Manitoba bakers', \$3.70; straight roller, \$3.25 per bag in Toronto.



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Canadian Apples a Specialty.

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Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

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**POTATOES and OATS**

IN CAR LOTS.

If open to buy or sell, wire

**R. W. HANNAH**

Board of Trade, TORONTO

To  
**GROCCERS**  
IN SMALL TOWNS.

If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens

from  
The Canadian Produce Co., TORONTO.

Butter Cheese  
Eggs Poultry

Consignments Solicited.  
Highest Prices. Prompt Returns.

**The Wm. Ryan Co.,**  
... Limited.  
70 and 72 Front St. E., Toronto.

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Produce and Commission Merchants  
68 Front Street East, Toronto.

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Limited,  
Exporters and Dealers in  
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27 William St., MONTREAL, QUE.

The  
**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS.

Cor. Market and  
Colborne Streets. **TORONTO**

**BREAKFAST FOODS**—There is a great demand for oatmeal and rolled oats from the Lower Provinces, and the price thereof has advanced 30c. for rolled oats and 40c. for oatmeal. Note the advance of 20c. in split peas. Oatmeal in carlots on track here, \$4.60; standard and rolled oats in carlots on track here, \$4.50; in bbls., 15c. more; broken lots are 25c. per bbl. extra; rolled wheat, \$2.30 in 100-lb. bbls; cornmeal, \$3.60; split peas, \$4.50; pot barley, \$4.50.

**HIDES, SKINS AND WOOL.**

There is a steady demand, and prices are firm. Note the rise in sheepskins. This rise is due more to the increased size and better quality of the sheepskins offered than to a falling off in the supplies. The season for deerskins is just opening. There have been no receipts in this line however. The price offered for green deerskins is 12½c. Wool is quiet.

**HIDES**—We quote: No. 1, green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8¼ to 8¾c.

**SKINS**—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 60 to 65c.

**WOOL**—We quote: Fleece, 13c., and unwashed, 8c.

**SEEDS.**

There has been a very free offering of red clover during the past week. Prices are unchanged. We quote as follows: \$4.25 to \$4.75. Alsike is scarcer at \$6 to \$7. Owing to their scarcity, little more than the above prices are paid for extra fine lots. On the other hand, there are a good many samples of inferior and low-grade clover, which have to be bought considerably below the lowest of the above prices. Timothy ranges in value from \$2 to \$2.25 for choice machinery-threshed seed, but only small occasional samples are shown.

**MARKET NOTES.**

Currants are slightly easier in Greece.

The price of canary seed is tending upward.

All grades of refined sugar are 10c. lower than a week ago.

The tomato season is about over, only a few baskets being now on the market.

The receipts of poultry and game this week are not so large as last, in spite of the colder weather.

Strictly new-laid eggs are at a premium and command the highest prices going, one lot selling yesterday for 20½c. per dozen.

Owing to the producers holding their butter for higher prices, which never came, there are on the market large quantities of this product, the greater portion of which is of inferior quality.

The demand for oatmeal and rolled oats is brisk from Quebec and the Maritime Provinces, owing to the shortage of the oat crop there. Prices have advanced here and are likely to remain firm.

The local demand for apples is good, and there are large quantities being put away for home consumption, the present prices in England not being high enough to enable the dealers to place apples on the market there to sell at a sufficient margin of profit.

The following Brands manufactured by

**The AMERICAN TOBACCO CO.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

**CUT TOBACCO**

**OLD CHUM.**  
**SEAL OF NORTH CAROLINA**  
**OLD GOLD**

**CIGARETTES**

**RICHMOND STRAIGHT CUT.**  
**SWEET CAPORAL.**

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**DERBY**

**GU'S GELATINE** Always Trustworthy  
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**Foreign Shippers**

If you want to offer your goods in  
**WINNIPEG, CANADA,** we will be  
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Winnipeg Fruit Merchants.

**THE RUBLEE FRUIT CO.**

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC  
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St.,

12th St.,

WINNIPEG, MAN.

BRANDON, MAN.

## QUEBEC MARKETS.

Montreal, November 7, 1901.

## GROCERIES.

THE different establishments appear to be crushed with fall business. Retailers at water points are ordering their fall supplies freely, while inland grocers are hurrying forward their fall requirements before the imposition of winter freight rates. The feature of the market continues to be the falling in raw sugar quotations. During the week there has been a further drop of 2d. Montreal refiners are down 10c., while Acadian sugar has also dropped the same amount, remaining 15c. below Montreal prices. Teas are firm both for blacks and green, and wholesalers report that they are doing twice the business this fall that they did last year. In canned goods there is nothing new to report, because there is little new business being done. In rice the feature is an advance in Patna rice that we have anticipated for some time. At present the primary Valencia raisin market is only about 6d. above the lowest point. Currants have been fluctuating lately, principally on account of variations in exchange rates. The lard and pork market is easy, although supplies are still extremely scarce; Chicago pork has dropped a dollar on the week and Canadian pure lard is down 10c. per pail. New figs are now in stock.

## SUGAR.

The foreign sugar markets continue to evince that record breaking depression of the past two months. The London quotation has dropped another 2d. this week, being now quoted at 7s. 2½d. There seems to be no bottom to the market and refiners cease to express surprise at the course of events. Values have gone so low, however, that a reaction will not come unexpectedly, but the time for that has not arrived yet. In sympathy with the drop in Acadian sugar last week, Montreal refiners marked prices down 10 cents per 100 lb., but the Acadian refinery followed with another drop of 10 cents on the plea that they had stocks to clear out. At present Acadian sugar is 15 cents per 100 lb. below Montreal refined. Local prices are \$1.20 for granulated and \$3.35 to \$4.10 for yellows, as to grade, per 100 lb. City 5c. extra.

## TEAS.

The retail trade has concluded that it is about time to buy tea, in view of the rising market, and this week wholesalers report an active demand for medium and low grades. There are still some exceedingly good values being offered in medium grade Japans as stocks of 17 to 19c. tea that were bought last year to sell at 21 and 22c. are not yet all cleared out. It was thought last fall that retailers would raise the price of their best seller from 25 to 30c., and wholesalers prepared themselves accordingly, but the demand for the 30c. tea never came and consequently the retail trade has been getting some good values in 25-cent teas this year. Some wholesale houses dropped considerable money on the transactions. However, these stocks are pretty well cleared and, indeed, all stocks of Japan teas seem to be rather low. The retail demand is said to be fully twice as great as last fall.

Blacks remain quite firm and the new

strength has encouraged trading, both in China and Indians and Ceylons.

## SYRUPS.

The demand for syrups continues to be exceedingly brisk; in fact, corn syrup has come to be considered one of the staples of the trade. Prices remain unchanged. We quote: 3½c. in bbls.; 3¾c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.50 in 38½-lb., and \$1.10 in 25-lb. pails.

## MOLASSES.

Business is chiefly confined to jobbing between the wholesale houses and even of this there is not much doing just now. A better demand from the country is not expected for some weeks to come. Prices are still 28c. in carlots and 29c. for single puncheons.

## CANNED GOODS.

There has not been much change in the canned goods situation this week; dealers are seemingly resting on their oars waiting for the retailers to clear out their heavy fall purchases. The big deliveries have just been completed and for the time the wholesalers do not feel the consumptive demand. The feeling in regard to tomatoes is particularly strong. There are still some Quebec goods selling at 80c., some of last year's western at 82½c., while new goods bring \$5 to 87½c. per dozen. Corn and peas are without change at 80c. for new goods.

At present there is a decided scarcity of canned asparagus. Some wholesalers are out of stocks and find it impossible to replenish them. Gallon apples are now selling out of stock at \$2.65 to \$2.75, last year's pack.

Salmon is quiet and steady. Fraser River brands are selling at \$5 to \$5.60 per case and Northern at \$4.80 to \$5. Lobsters are in fair request as also are canned meats.

## SPICES.

The spice market is steady, firm and active. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 14 to 16c.; Japan, 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 16c.; Jamaica, 25c.

## COFFEE.

On account of the reported shortages in coffee crops, the market is very firm. There is a good demand on retail account. Roasted coffees are worth: Mocha, 27 to 32c.; Javas, 25 to 32½c.; Rios, 13 to 18c.; Santos, 15 to 22½c.; Maracaibos, 15 to 22c.

## RICE AND TAPIOCA.

Patna rice has been advanced ¼c. per lb. and is now worth 12 to 14c. per lb. This is in sympathy with strong advices that we have mentioned from time to time. Tapioca is very firm. We now quote in combine district: B rice in bags, \$3.10; in half bags, \$3.15; in quarter bags, \$3.20; in pockets, \$3.25. In 10-bag lots, an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4¾c. per lb., and tapioca, 3½ to 3¾c.

## FOREIGN DRIED FRUITS.

VALENCIA RAISINS — The primary market has not shown much change, remaining very low. The advance to date has amounted to only 6d. above the lowest point touched. Prices do not show much change on the week and the arrival of the second direct steamer is not likely to effect any change. There are some low grades of off-stalk selling at 4½c., but finest off-stalk is quoted at 5¾c. per lb. Selected are worth 6 to 6¼c. and layers, 6½ to 6¾c.

CURRANTS — Fine Filiatras in half cases are worth about 5¾c., cleaned, in 1-lb. cartons, 8c., and finest Vostizza currants, 7¾ to 8c. Amalias are quoted at 6¼ to 6¾c.

PEELS — New peels are worth 9½ to 10c. for lemon; 10 to 10½c. for orange, and 14c. for citron.

PRUNES — Are selling freely to arrive at unchanged figures. They are worth 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7¼c. for 70-80's, 6c. for 80-90's, 6¼c. for 90-100's.

MALAGA RAISINS — A good business continues to be done in Malaga raisins at unchanged prices. For immediate delivery we quote as follows: "Londons layers, \$1.60 to \$1.65; "Connoisseur Clusters," \$2.20 to \$2.25; ¼'s, 70 to 75c.; "Royal Buckingham Clusters," \$3.35 to \$3.40; ¼'s, \$1.10 to \$1.15; "Excelsior Windsor Clusters," \$4.65 to \$4.75; ¼'s, \$1.40 to \$1.50. For delivery by Bellona, dealers quote "Royal Buckingham Clusters" at \$3.10.

SULTANA RAISINS — The Sultana raisin market is higher and has now advanced about 3s. from its lowest point. For immediate shipment good, sound fruit is worth 9¼ to 11c. Some cheaper goods will be here by the end of the month.

DATES — New Hallowee dates are now in stock and are generally quoted at 4¾c. This is a record shipment in point of early arrival, being received three weeks earlier than heretofore. They came via New York from Bussorah on through bills of lading on ss. Tabaristan. There were 6,000 boxes for different Canadian cities.

## NUTS.

The first shipment of Grenoble walnuts ex-St. Louis via New York will be in stock here by the time "The Grocer" reaches its readers. The first shipment will cost about 11c. to lay down here, making the retail price about 13c. Later shipments, first half of December will be 1½c. less. Sicily filberts, 8 to 8¾c.; Taragona almonds, 10½ to 11c., and shelled almonds, 25 to 26c.

## GREEN FRUITS.

The volume of business now being transacted is not large. Apples are in small supply and prices are accordingly high. The grape season is about finished. We quote: Jamaica oranges, \$5 to \$5.50 per bbl.; Verdill lemons, 300's, \$4.50 to \$5.50; 360's, \$2.50 to \$2.75 per box; pineapples, 20 to 30c.; Canadian apples, \$3 to \$5 per bbl.; Californian plums, \$2 per box; peaches, \$1.25 to \$1.50; limes, \$1.50 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Canadian pears (baskets), 40 to 60c.; Spanish onions, 90 to 95c.; sweet potatoes, \$2.50 to \$3.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$6.50 to

# Pleasant Reading

for good buyers.

In spite of the last cables from Japan which say: "Stocks are exhausted. No more Common Teas can even be had. Crop 36-million pounds, the smallest in 15 years." In spite of advice from China saying: "Impossible to fill orders. What little stock left here of Green Teas is fully 20 per cent. above opening prices." In spite of all this, **I SAY TO YOU:** My prices have not changed. I have a large stock and plenty more coming by next steamers from China and Japan.

Now is the time to buy and this is the place to get the greatest values. Apart from my actual stock I have

## To arrive in a few days:

- 50 boxes fine Ping Suey Pinhead Gunpowder, choice liquor, at 25c.
- 125 " " Imperial " good leaf, good liquor, at 12½c.
- 150 " " Yg. Hyson (boxes about 30 lbs.), at 13c.
- 25 " Fook Chun choice Moyune Imperial Gunpowder, extra liquor, at 25c.
- 100 30-lb. boxes, good leaf, good liquoring Japan tea, at 18c.
- 50 40-lb. " " " " " at 17½c.

## Afloat from Japan—to arrive end of the month:

- 150 matts, 8 5-lb. boxes each, good leaf, good liquoring Japan tea, at 19c.
- 50 bundles, 8 5 lb. boxes, all matted separately, fine leaf and liquor, at 22½c.
- 10 " 4 10-lb. " " " " " at 21½c.

## Just In:

- 50 half-chests fine siftings, in 1 lb., 3-lb. and 5-lb. paper pkgs., at 8c., 7¾c., and 7½c.

Do not forget that if you want to increase your business and please the best trade you must have:

**Madam Huot's Coffee**--- The gem of all Coffees in tins—1 lb. at 31c, 2-lb. at 30c. per lb.

**The "Nectar"**--- The perfection of all black teas in lead packets and sealed tins at 20c., 25c., 36c. and 45c.

**The "Condor"** Japan Tea in 30 lb., 40 lb., and 80-lb. boxes, also in Lead Packets at 19c. and 27½c., to retail at 25c. and 40c.

**The "Condor" Vinegar**--- Pure, distilled, bright as crystal, at 25c.

**The "Old Crow" Vinegar**--- Pure, distilled, clear as water from a spring, at 20c.

**The "Old Crow"**--- A scientific blend of black teas in useful bronzed tins at 17½c., 20c., 25c., 30c and 35c.

Specialty of High-grade Teas, Coffees, Spices and Vinegars.

**E. D. MARCEAU,** 281 to 285 St. Paul St., **Montreal**  
Cor. St. Gabriel,

\$7.75 per bbl.; barrel onions, \$2.50; new dates, 1 1/2c. per lb.

**FISH.**

There is a good business being done in fish. Codfish have advanced another 25c. per bbl. and Malpeque oysters are up \$1. We quote as follows: Haddies, 15 and 30 lb. boxes, 6c. per lb.; Yarmouth bloaters, 60 in a box, \$1 per box; Yarmouth bloaters, 100 in a box, \$1 per box; smoked herrings, medium, 13c. per box; single haddock, 3 1/2c. per lb.; Marshall's canned, kippered and with tomato sauce, \$1.45 per doz.; also Canadian kippered, etc., 95c. per doz.; No. 1 green haddock, \$4.25 per bbl.; No. 1 green codfish, \$5.50 per bbl.; No. 2 green codfish, \$4.25 per bbl.; No. 1 dressed or skinless cod, 100-lb. case, \$1.50; dried codfish, per 112 lb., \$5; Ivory brand boneless codfish in 1 and 2 lb. blocks, 20 lb. boxes, 5 1/2c. per lb.; loose boneless cod, 40-lb. boxes, 4c. per lb.; No. 2 mackerel, \$12 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 1 Labrador salmon, \$11.50 per bbl.; No. 1 Labrador salmon, \$6.25 per 1/2 bbl.; No. 1 B. C. salmon, \$11 per bbl.; No. 1 B. C. salmon, \$6 per 1/2 bbl.; No. 1 Nova Scotia choice herrings, \$5.50 per bbl.; No. 1 Nova Scotia choice herrings, \$3 per 1/2 bbl.; Scotch or Loch Fyne herrings, \$6.75 per 1/2 bbl.; Scotch or Loch Fyne herrings, \$1 per keg; Holland or Dutch herrings, 75c. per keg; large salted eels, \$12 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; canned Canadian sardines, per 100, \$3.75; canned U. S. little neck clams, \$1.50 per doz.; canned U. S. Kensetts Cove oysters, \$1.25 per doz.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; little neck clams, \$4; 1-lb. lobsters, flat cans, \$9.50 to \$10; 1/2 lb. lobsters, flat cans, \$10 to \$10.50.

**FLOUR AND GRAIN.**

**FLOUR**—The market has ruled steady during the past week with the usual demand to meet current wants, but without any activity as there appears to be no anxiety on the part of buyers to anticipate their wants. Spring patents are worth \$3.95 to \$4.10; winter patents, \$3.55 to \$3.75; straight roller, \$3.30 to \$3.40; strong bakers', \$3.50 to \$3.80.

**GRAIN**—We quote: Manitoba, No. 1, hard, 76 to 76 1/2c. afloat October; peas, Ste. rye, 56 to 56 1/2c.; No. 2 barley, 52 1/2 to 53c.; oats, 41 to 45c.; buckwheat, 56 1/2 to 57c.; corn, 61 1/2 to 62c.

**OATMEAL**—Rolled oats are higher and wholesalers are now asking \$5 in barrels and \$2.45 in bags. Carlots are worth \$1.60 in wood. There is a good inquiry for export even at the advanced prices.

**POT BARLEY**—The market is very firm, carlots being quoted at \$2 in bags and \$1.20 in barrels. Wholesalers ask \$1.60 per bbl.

**FEED**—The market for bran keeps firm under a continued demand for local and export requirements. Sales of Ontario bran were made in bulk at \$16.50 in carlots. We quote: \$17 to \$17.50. Shorts are scarce and worth \$18.50 to \$19.50 in carlots. Mouillie, \$19.50 to \$25.

**BALED HAY**—Owing to the continued demand for export, and the current requirements of the local trade, the market has lost none of its former strength. No. 1 timothy is worth \$9.50 to \$10; No. 2, \$8 to \$9; clover mixture, \$7.50 to \$8; clover, \$7 to \$7.50.

**LIQUORS.**

**SCOTCH WHISKIES.**

|                                                   | Per case of quarts.        |
|---------------------------------------------------|----------------------------|
| Roderick Dhu                                      | \$9 50 less 3 p.c. 30 days |
| Usher's O.V.G. Special Reserve                    | 10 50 " " "                |
| Usher's G.O.H.                                    | 13 00 " " "                |
| Gaelic, Old Smuggler                              | 9 75 " " "                 |
| Greer's O.V.H.                                    | 9 50 " " "                 |
| Old Mull                                          | 9 75 " " "                 |
| Sheriff's One Star                                | 10 25 " " "                |
| " V.O.                                            | 10 50 " " "                |
| Kilmarnoch                                        | 9 75 " " "                 |
| Doctor's Special                                  | 10 00 " " "                |
| House of Lords                                    | 10 75 " " "                |
| Bulloch, Lade & Co.—                              |                            |
| Special blend                                     | 9 25                       |
| Extra special                                     | 11 00                      |
| John Dewar & Sons—                                |                            |
| Extra special                                     | 9 50                       |
| Special liqueur                                   | 12 25                      |
| Extra                                             | 16 50                      |
| James Ainslie & Co.—                              |                            |
| Highland Dew                                      | 6 75                       |
| Glen Lion, extra special                          | 12 50                      |
| J. Brown & Co.—                                   |                            |
| Duke of Cambridge                                 | 12 00                      |
| Mitchell's—                                       |                            |
| Heather Dew                                       | 7 00                       |
| Special Reserve                                   | 9 00                       |
| Mullmore                                          | 6 50                       |
| W. Teaches & Sons—                                |                            |
| Highland Cream, qts., \$9.50 less 3 p.c. 30 days. |                            |

**CANADIAN WHISKIES.**

|                              | In barrel per gal. |
|------------------------------|--------------------|
| Gooderham & Worts, 65 O. P.  | \$4 50             |
| Hiram Walker & Sons          | 4 50               |
| J. P. Wiser & Son            | 4 49               |
| J. E. Seagram                | 4 49               |
| H. Corby                     | 4 49               |
| Gooderham & Worts, 50 O. P.  | 4 10               |
| Hiram Walker & Sons          | 4 10               |
| J. P. Wiser & Son            | 4 09               |
| J. E. Seagram                | 4 09               |
| H. Corby                     | 4 09               |
| Rye, Gooderham & Worts       | 2 20               |
| " Hiram Walker & Sons        | 2 20               |
| " J. P. Wiser & Son          | 2 19               |
| " J. E. Seagram              | 2 19               |
| " H. Corby                   | 2 19               |
| Imperial, Walker & Sons      | 2 90               |
| Canadian Club, Walker & Sons | 3 60               |

Less than one bbl. per gallon.

|          |        |
|----------|--------|
| 65 O. P. | \$4 55 |
| 50 O. P. | 4 15   |
| Rye      | 2 25   |

**CHAMPAGNE.**

The prices below are subject to the trade discount of 5 and 3 per cent.:

|                         | Per Case.     |
|-------------------------|---------------|
| Comte de Castellane—    |               |
| Cuvee Reservee { Quarts | \$12 50       |
| Carte d'Or { Pints      | 13 50         |
| Carte d'Or              | 15 00         |
| Champagne Ve Amiot—     |               |
| Carte d'Or              | 16 00         |
| Blanche                 | 13 00         |
| d'Argent                | 10 50         |
| Pommery—                |               |
| Sec and Extra Sec       | \$28 00 30 00 |
| Mumm's—                 |               |
| Extra Sec               | 28 00 30 00   |
| Moet & Chandon—         |               |
| White Seal              | 28 00 30 00   |
| Brut Imperial           | 31 00 33 00   |
| Perrier-Jouet—          |               |
| Brut                    | 28 00 30 00   |
| Reserve Dry             | 28 00 30 00   |

**GIN.**

|                          | Per Case. |
|--------------------------|-----------|
| Pollen Zoon—             |           |
| Red, cases of 15 bottles | \$9 75    |
| Green, " 12 "            | 4 75      |
| Violette, " 12 "         | 2 45      |

Include with first order from wholesale grocer a trial lot of



the unequalled cleaner. Steady growth, **seasonable**, well advertised, and have letters daily from consumers.  
34 Yonge Street, Toronto.

**POULTRY**  
In big demand. Choice dry picked bring good prices.  
**APPLES**

BUTTER, EGGS and CHEESE WANTED.  
A. A. SIMONSKI, 250 Spadina Ave., Toronto  
Wholesale Produce and Commission Merchant.

"IMPERIAL" BRAND  
**PEACHES**

Are the reliable kind, because they are good fruit to begin with and every precaution is taken to preserve this goodness. Sure to give satisfaction.

IMPERIAL CANNING CO.,  
KINGSVILLE.

**NEW SMYRNA FIGS**

In stock, all sized boxes. Prices very low this season; also glove boxes.

Cooking Figs—1,000 mats, fine Comadras.  
Almeria Grapes—Pink-tinted varieties in stock.

WRITE FOR PRICE LIST.

**WHITE & CO.**  
TORONTO.

Toronto Fruit Merchants.

**MALAGA GRAPES**

We have a full stock of fancy stock and heavy kegs.

Send for Sample Keg.

Our **NEW FIGS** are extra Fancy, in 1-lb., 10-lb., 20-lb. and 40-lb. boxes.

MAIL ORDERS OUR SPECIALTY.

**HUSBAND Bros. & Co.**  
82 Colborne St., Toronto

**NEW GOODS**

JUST WHAT YOU WANT.

**MAIORI LEMONS,**  
**JAMAICA ORANGES,**  
**JERSEY SWEETS,**  
**SPANISH ONIONS.**

We have all four lines.

ORDER AT ONCE

**CLEMES BROS.,**  
**TORONTO.**

|                                                                                            |        |
|--------------------------------------------------------------------------------------------|--------|
| Hoppe "Night Cap" Brand—                                                                   |        |
| Red, cases of 15 bottles.....                                                              | 10 50  |
| Green, " 12 " .....                                                                        | 5 25   |
| Yellow, " 15 " .....                                                                       | 10 75  |
| Blue, " 12 " .....                                                                         | 5 40   |
| Poney, " 12 " .....                                                                        | 2 50   |
| Draught—                                                                                   |        |
| Hogsheads.....                                                                             | \$2 95 |
| Quarter casks.....                                                                         | 3 00   |
| Octaves.....                                                                               | 3 05   |
| De Kuyper—                                                                                 |        |
| Violet, 2 doz. cases.....                                                                  | 5 30   |
| Green, " " .....                                                                           | 6 00   |
| Red, " " .....                                                                             | 11 50  |
| White, " " .....                                                                           | 4 00   |
| Terms, net 30 days, 1 per cent. off 10 days.<br>In five-case lots, freight may be prepaid. |        |
| Key Brand—                                                                                 |        |
| Red cases.....                                                                             | 10 25  |
| Green " .....                                                                              | 4 85   |
| Poney" .....                                                                               | 2 60   |
| Melcher's—                                                                                 |        |
| Infantes (4 doz).....                                                                      | 4 75   |
| Picnic .....                                                                               | 7 75   |
| Poney .....                                                                                | 2 60   |
| Blue cases .....                                                                           | 4 75   |
| Green " .....                                                                              | 5 50   |
| Red " .....                                                                                | 10 25  |
| Honeysuckle, small.....                                                                    | 7 90   |
| " large .....                                                                              | 15 25  |

**COUNTRY PRODUCE.**

**EGGS** — The egg market continues very firm. Fresh eggs are bringing 18 to 22c. as they arrive. To the retail trade eggs are selling at 25, 21 and 16c.

**HONEY** — Clover honey in comb is worth 11 to 12c. in a jobbing way and 13 to 14c. to the trade. Extracted is worth 9½c.

**POTATOES** — The market is steady on a good volume of business, choice lots bringing 65 to 67½c. per bag of 90 lb. on the track.

**BEANS** — There is a firmer feeling in the bean market and it is thought bottom prices have been reached. Carlots are changing hands at \$1.50.

**ASHES** — The market is firmer under an improved demand, sales of first pots having transpired this week at \$1.35 to \$1.40, an advance of 10c. per 100 lb. Second pots are nominal at about \$1.

**CHEESE AND BUTTER.**

**CHEESE** — It was thought that the lower prices would have stimulated the demand, but the English importers persist in their hand-to-mouth policy. Finest western colored Septembers are changing hands at 9 to 9½c., while good Quebec Septembers have sold at 8¼ to 8½c. on the wharf. It is said there are large stocks held in the city that cost 10c., and the loss will be serious if the market does not take a turn.

**BUTTER** — The boom that we have reported in butter during the past weeks has faded away and the English market is lower all round. The decline here amounts to about ½c., and the easy feeling continues. Fancy creamery is now worth 21¾ to 22¼c. In tubs, creamery is worth 20½c. Western dairy is hard to sell at 14 to 16c. Western creamery is worth 19½ to 20c.

**MONTREAL NOTES.**

- Rolled oats are higher.
- Lard is down 10c. a pail.
- Patna rice is ¼c. per lb. higher.
- Chicago pork is down \$1 per bbl.
- Sultana raisins are cabled higher.
- Sugar is reduced 10c. per 100 lb.
- New Hallowee dates have been put into stock.

# Clark's Pork and Beans

Plain and in Tomato Sauce.

The best and most uniform—the cleanest, purest, and most carefully packed of all cheap goods.

They retail at 5 cents a tin.

# EPPS'S

GRATEFUL.  
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
in Nova Scotia, E. D. ADAMS, Halifax. in Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

# COCOA

**A POOR** brush not only causes inconvenience to your customer, but very often it is the means of inducing him to buy where he can secure reliable brushes such as **BOECKH'S** make.

**BOECKH BROS. & COMPANY,  
TORONTO, ONT.**

**WE WANT TO ARREST**

YOUR attention for a moment to remind you that if you require any of the following lines we feel confident that better values or better prices cannot be secured elsewhere. Get our quotations.

**COFFEES.**

Mocha, Java, Ceylon, Costa Rica, Maracaibo, Rio, Santos, etc.

**DRIED AND EVAPORATED FRUITS.**

Valencia Raisins, Seedless Raisins, Currants, Figs, etc.

ALSO

**CORKS, SPICES, CREAM OF TARTAR, BAKING POWDERS.****S. H. EWING & SONS, 96 King St., MONTREAL****MANITOBA MARKETS.**

Winnipeg, November 4, 1901.

**B**USINESS has been good throughout the week. Collections have improved considerably, and will, no doubt, continue to do so from this date on. There are one or two price charges that are of interest. Sugars have declined 10c. per cwt., and tobaccos have advanced 1c. per lb.; in almost all other lines the market has remained steady.

**FLOUR**—This has been one of the most active weeks of the season so far. Prices have been steadily maintained throughout the week. We quote: Lake of the Woods, Five Roses, \$2; Red Patent, \$1.85; Medora, \$1.45; XXXX \$1.25; Ogilvie's Hungarian patent, \$2; Genora, \$1.85; Alberta, \$1.65; Manitoba, \$1.45; Imperial XXXX, \$1.25.

**CEREALS**—Rolled oats have been advanced 10c. per sack all round, and quotations are at present: Rolled oats in 80-lb. sacks, \$2.30; 40 lb. sacks, \$1.17½; 20-lb. sacks, 60c; standard and granulated \$2.80; split peas, \$2.50 to \$2.65; cornmeal, \$1.70 to \$1.80. White beans show a further sharp decline and are quoted at \$2 to \$2.10, as against \$2.25 to \$2.30 last week.

**SUGARS**—No doubt in sympathy with the weakening of the American market, sugars have declined 10c. per cwt. in all grades.

We quote: Standard granulated, \$4.95; bright yellow, \$4.20.

**SYRUP**—There is no decline in syrups in sympathy with sugars. The demand is normal at last week's quotations. We quote as follows: Extra bright, per lb., 3 to 3½c.; medium, 2¾ to 3c. A new departure in the line of syrups is the importation of golden syrup in 2-lb. tins from the manufactory of Abram Lyle & Sons, Limited, England. This syrup is slightly more expensive than the home manufactured and is very distinctly superior in quality and appearance. In fact, it is almost equal in flavor to maple syrup.

**MOLASSES**—We quote: New Orleans, 35 to 38c.; Barbadoes, 55 to 57½c.; Porto Rico, 45 to 46c. per gal.

**COFFEE**—Green Rios are very firm and have advanced ½c. during the week. Present quotations are 9½ to 10c.

**DRIED FRUITS**—New muscatel raisins are on the market and the quality is excellent with prices slightly lower than last year. Opening quotations are: 2 crown, 7c. per lb.; 3-crown, 7½c. per lb.; 4-crown, 8c. per lb. All Californian dried fruits maintain their firmness.

**TOBACCOS**—There has been an advance of 1c. per lb. on all cut tobaccos. The

reason given for this advance is the low price at which dealers here have been handling these goods, considerably less than eastern prices.

**SALT**—Considerable difficulty is being experienced in securing shipments of salt. There appears to be two reasons for this. One is scarcity of cars and the other is shortage at the manufactories. In either case unless a change comes speedily salt is likely to be scarce on this market all winter, as it is not profitable to bring it in by the all-rail route.

**GREEN FRUITS**—The market is restricted to strictly winter lines. Mexican oranges arrived this week, and are very fine fruit, well colored and sweeter than the Mexicans usually are when they arrive on this market. Winter apples are now the staple fruit. Prices are high in all lines, and the quality not by any means up to the standard of excellence. Tokay grapes are still on the market in small quantities, but the price is high. We quote: Snow apples, \$6; spies, Gravenstein's and other good winter varieties, \$5.50; American red, \$5; Mexican oranges, \$5.50 to \$6, according to size. Nellis pears, \$3 per box; Ontario basket pears (last shipment), 75c. per basket; Tokay grapes, \$3.25 per box; Malaga grapes, \$8 per keg; red and black Rogers

*There is no better trade-winner than  
a good article - Sell your customers  
Blue Ribbon Ceylon Tea  
address orders to 17 Front St. East - Toronto  
and they will receive prompt attention*

OUR  
**CANS CANS CANS**

CAN not be surpassed in point of  
 workmanship, material, quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

**THE ACME CAN WORKS**

Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas. B. Campbell.

**MONTREAL.**

William Pratt.

WE WANT TO REMIND YOU LEST YOU FORGET THAT

**The Delhi Canning Co.**

STILL LEADS IN QUALITY, AND MEETS THE PRICE.

YOU SHOULD SEE SAMPLE OF OUR 1901 PACK.

Our **CORN** is a trade-winner. **PEAS**—the best we ever packed.  
 Competitors admit that our **TOMATOES** are superior.  
**"EPIPURE" CATSUP** has no rival.  
**PEACHES**—Choice yellow, XX syrup, tell their own story.  
 All other lines the best that can be produced.  
 Packed under the "**MAPLE LEAF**"—our Trade Mark and consumers' guarantee.



TRADE MARK

Always in stock with Leading Wholesale Grocers.

Factories: **DELHI** and **NIAGARA.**

Head Office: **DELHI.**



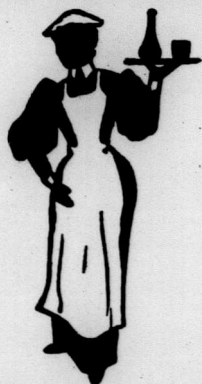
The **THISTLE** Brand

ARE  
**HIGH-GRADE**

**TOMATOES - CORN - PEAS - Etc.**

GUARANTEED  
 SECOND TO NONE.

**BRIGHTON CANNING CO.**



**Hot or Cold**

You will find "**Kent**" **Baked Beans** an appetizing dish. They are **thoroughly** cooked, and their delicious flavor makes them palatable either hot or cold.

Put up 2 dozen in a case, to retail at 100.

**THE KENT CANNING CO., LIMITED,**

**Chatham, Ont.**

and Catawbas, 40c. per basket; bananas, \$3.25 per bunch.

**BUTTER**—From this date forward prices given will be jobbers' prices to retail trade, as creameries are nearly all closed. Bricks in good demand at 22 to 23c.; packages, 21 to 22c., according to quality. Dairy butter—Supply of choice table butter is very scarce, and there seems small hope of improvement. Best grades are being bought at 14 to 15c. and jobbed at 17 to 18c.

**CHEESE**—All cheese is practically out of first hands, and jobbing prices to retail trade are 10 to 10½c. for best and 9 to 9½c. for inferior cheese.

**EGGS**—A few stray cases of Manitoba are coming, but are of very poor quality. The bulk of the market supply are Ontario eggs. 17c. is paid for good candled stock here, and these are jobbing at 19 to 20c.

#### NOTES.

During the week a carload of Goodwillie & Son's goods, of Welland, Ontario, arrived in the city. These goods are beautifully put up in glass jars of 1½-lb. weight and retail at 25c. It is a most attractive form of package, and the increasing demand shows that with certain sections of the trade these goods are fast superseding the tin cans.

Among visitors to Winnipeg this week was Mr. S. T. Nishimura, a tea merchant of New York, and formerly of Yokohama. He was on his way to Yokohama for a visit.

#### STORY OF AN EGG.

R. J. Gallagher, of Alliston, Ont., wrote his name and address on an egg, which finally got into a shipment to the Old Country. Thomas Orr, of Hamilton, Scotland, got the egg, and wrote Mr. Gallagher, in part, as follows:

"It is with much regret I did as you desired—ate the contents of this shell—so,

now that I have got out of the infirmary, I return the shell to you. The date the egg (excuse me for calling it names) reached here was the 25th of September, 1901, but the combustible inside this shell had the taste of having been laid in the year one. Hoping you will persuade the hens in the Dominion of Canada that the eggs they lay are not for election purposes, nor yet Anarchists' bombs, but for freens in Bonnie Scotland."

#### TRADE CHAT.

**E**X REEVE HUNTER is fitting up his mill at Oxenden, near Warton, Ont., and by next summer expects to have a complete roller process installed.

A general store has been started at Port Elgin by McLean & Hood.

The Ottawa Board of Works has decided to allow no more hanging signs to be erected in the capital.

Jas. Holmes, Carthage, Ont., has sold his cheese factory to Mr. Morrison, Woodstock, Ont., for \$4,000.

The annual meeting of the Canadian Packers' Association will be held in Toronto on November 19.

There is a shortage of grain cars in the West, and, in consequence, the receipts of Manitoba wheat are not so large this week as formerly.

A. Aldrich has closed his cheese factories at Rainham and Cheapside, Ont., near Hagersville, Ont., and is making preparations to combine both into one on the Rainham town line.

At a meeting of the executive of the Retail Merchants' Association, Peterborough, it was unanimously decided to keep open their places of business on Saturday, October 9 the King's Birthday.

Timothy J. Donoghue, a former Kingstonian, but more recently known as the "Produce King of the Yukon," is at the

Rossin House, Toronto. It is he who is said to have outwitted the astute Yankee dealers of Dawson, and practically to have cornered all the hay, oats and potatoes in that city.

Downing & Co. have recently moved into their new general store, Port Arthur, which they have fitted up in the latest improved fashion, and are now able to conduct their business on a more extensive scale.

S. R. Boyer, of Florenceville, N.B., has sold his buildings and stock to B. Frank Smith, of the same place, who intends to continue his business in shipping farm produce on a more extensive scale than ever from his new headquarters.

In Montreal they are having trouble over the naming of an organization which is to be formed by the Montreal Butter and Cheese Association amalgamating with an association formed by the Montreal egg merchants. The members of the new concern decided to call it the Montreal Produce Exchange. But the Montreal Corn Exchange object to this, they claiming that they have the exclusive right to the word "exchange," and have handed the whole matter over to a council of the Montreal Board of Trade to decide, in spite of the objections of the Butter and Cheese Association, who claim that such matters do not lie within the Board of Trade's jurisdiction. Here the matter rests.

#### DEATH OF MRS. W. G. A. LAMBE.

Mrs. W. G. A. Lambe, wife of Mr. W. G. A. Lambe, the well known broker of Toronto, died suddenly on Sunday last. The deceased had undergone an operation on Friday, but on Sunday there was a sudden collapse, and in spite of what medical skill could do death ensued. THE CANADIAN GROCER extends its sympathy to Mr. Lambe and his afflicted family in the great loss they have sustained.

Purest and Best for all Purposes.



Send your jobber or broker a trial order, or write for full particulars to the FOREIGN DEPARTMENT,

**St. Charles Condensing Co.,**

FACTORY ALSO AT INGERSOLL,  
ONTARIO, CANADA.

**ST. CHARLES** Evaporated **CREAM**  
(Unsweetened)

has stood the Test of every Climate, therefore, is particularly valuable for Cold Countries. **Always ready and never fails.** St. Charles Cream received the only Gold Medal awarded at the Pan-American Exposition for a product of this kind. Highest Awards at Paris, World's Fair, and Trans-Mississippi Exposition. Used extensively by the leading nations of the world for Army, Navy and Hospital purposes.



**ST. CHARLES, ILLS., U.S.A.**



# “QUALITY TALKS.”

We want to ask a simple question :

Why do Retail Grocers buy imported Pork and Beans and pay two prices ???

Somebody is to blame—**WHO IS IT ? ? ? ? ?**



## We Hold the Secret.

We believe that our quality and flavor is superior to any other Canadian Brand and equal to the imported. Our plain Boston Baked Beans and Pork and Beans in Tomato Sauce will retail over your counter at following prices :

|                |   |   |   |     |
|----------------|---|---|---|-----|
| One Pound Cans | - | - | - | 5c. |
| Two “ “        | - | - | - | 10  |
| Three “ “      | - | - | - | 15  |

These prices will give the Grocer good profits and are the popular prices that catch the Consuming Public.

Send for sample order, one case of each size or drop us a postal for sample can.

**F. R. LALOR CANNING CO.,** HIGH-GRADE **DUNNVILLE, ONT.**  
CANNERS.

# JUST WHAT EVERY GROCER WANTS



### A Good Article

“ Empire ” Soda is the best leavening agent on the market. It is pure, wholesome, and of unvarying strength. Once used, always used.

### A Good Profit

A case of 120 packets of “ Empire ” Soda, which sell at 5c. each, costs you \$3.00.

### A Good Display

“ Empire ” Soda is put up in handsomely lithographed packets, thus making a striking store display.

### A Good Seller

We are telling the women of Canada, through all the leading daily papers, why they should use “ Empire ” Soda—best for baking. Get ready to supply the demand.

**WINN & HOLLAND,** SOLE AGENTS FOR CANADA, **MONTREAL.**

**BEET SUGAR FACTORY AT WIARTON.**

**W**ORKMEN have about completed the excavating for the new factory, of the Warton Beet Sugar Manufacturing Co., Limited, and Mr. Higgins, who is in charge of the building, is in Toronto waiting for the derricks and other machinery on its way from Montreal to enable him to go on with the operations.

Located on the water's edge on one of the leading thoroughfares of Warton every opportunity will be given for the reception of the raw material and the shipment by water of the manufactured product. Railroad switches will also be run by the sides of the beet sheds, boiler-house, limekiln, and storage warehouse, thus enabling all raw material to be directly unloaded from the cars at the place where it is used, and the manufactured product readily loaded on the cars. The main building is to be erected entirely of stone and brick, and there will be adjoining it a substantial office building of stone. The main building will be 240x120 ft., 65 feet of the width being the factory proper, four storeys in height, and the other 54 feet, one and two storeys high, is to be used by the agricultural department in weighing and taring beets, as the wash house, the boiler-room, limekiln and machine-shop. The sugar storage warehouse, 20x75 feet, built also of stone, will be to the right of the main building, and will have a storage capacity of 6,000 barrels of sugar. The arrangement of these buildings will be such as to effect the greatest saving of labor, for the beets will be floated in flumes from the sheds to the factory where they will be converted into sugar. Then the sugar will be packed into barrels and run by gravity into the store-houses.

With an average working capacity of 350 tons of beets per 24 hours this factory will be a model of its kind. This capacity in times of rush may be pushed to 400 and even 450 tons of beets per 24 hours, if necessary. It will be equipped with the best modern machinery for the production of granulated sugar with the greatest economy of fuel, steam and labor.

The Colonial Construction Co., of Toronto, have been awarded the contract, and they have engaged J. C. Dumont, an experienced Michigan engineer. Operations on the foundations were begun on October 8, and it is expected that the first storey walls will be finished before the snow comes.

**A NEW BRUNSWICK RAILWAY.**

The surveying of the line of road from Newcastle to Gibson, N.B., is finished and it is expected that by the fall of 1902 trains

will be running over the whole road from Fredericton to Norton. The railway bridge across the Nashwaak river will be a steel structure resting on stone and masonry abutments and piers and will span the river near its mouth.

**CANADIAN OATS FOR SOUTH AFRICA.**

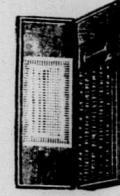
Through Lord Strathcona's office in London, the Minister of Agriculture, the Hon. Sydney Fisher, has made arrangements whereby practically the whole of the surplus oat crop of Alberta, which this year is more than 1,000,000 bushels in excess of the British Columbian demand, can be delivered in South Africa on account of the War Office. In spite of the distance, the transportation facilities of this country are so perfect that oats can be conveyed from Alberta for a distance of over 3,000 miles, to the Atlantic seaboard, and thence transhipped to South Africa at a less cost than oats from Great Britain or the United States, and yet the farmers of Alberta will receive 25 per cent. higher prices than they have been receiving elsewhere.

The oats are to be purchased in the district between Calgary and Edmonton, shipped to Calgary, thence to Montreal after they are inspected, where they will be elevated, clipped, and bagged before being transhipped on the I. C. R. cars. They will then be loaded from the cars to the steamers waiting at St. John to receive them, whence they will be brought to South Africa.

**CALIFORNIAN OLIVES.**

Californian olive growers are preparing to harvest their crop. In every orchard in the State the trees are loaded with the fruit, and the acreage devoted to the cultivation of olives is much larger this year than ever before. In recent years the yearly crop of olives seldom ran over 2,000 barrels, or, taking seven barrels to the ton, about 286 tons. The growers who sell their olives as they come from the trees have formerly received \$60 per ton for their product, or about 3c. a pound. It costs 1c. a pound to pick the fruit, thus allowing the growers \$40 a ton for their olives. This year the total crop of the State will reach 800 tons, or 5,600 barrels, an increase of 3,600 barrels

over last year. The price this year has dropped 33 1/3 per cent. Olives now bring only \$40 a ton as they come from the tree, half of which goes to the pickers, thus allowing the growers only \$20 per ton.



**BERNARD CAIRNS**  
Leader in  
**RUBBER STAMPS**  
SEALS, STENCILS, Etc.  
10 King Street West, - TORONTO  
Awarded Diploma at Toronto  
Exposition, 1901.

**ROLL HOLDERS FOR WRAPPING PAPERS.**

We have these in different kinds—differing in construction, strength and finish—but each a good roll holder.

- The "Candaper" leads—strong, handsome and well made.
- The "Chicago" costs a little less money—has nickel standards and spring knife.
- The "Sterling" is the least expensive of the three—with wood standards and good spring knife.

You know our good name for promptness and care in filling all orders.

**CANADA PAPER CO., Limited**  
Toronto and Montreal.

It's not like pie,  
It's healthy

## N. & B. Jelly Powder

Pays to push because it always gives satisfaction.

Be sure you get **THE RIGHT KIND**, made by

**Nicholson & Brock**  
TORONTO.

(A Sample Free)

**POLLEY & WHITE**

MANUFACTURERS OF

**Canadian Evaporated Apples, Onions**

AND OTHER VEGETABLES.

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.  
Cable Address: "WHITE," TRENTON.

**TRENTON, Ont., Canada.**

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

**"SUPERIOR GLUTEN FLOUR"**

In the case of being too thin or dyspeptic, an excessive starch diet (being acted upon only partially at the point of fermentation) becomes an irritant, retarding digestion, and often creating the greatest distress. The freedom from starch in our "SUPERIOR GLUTEN FLOUR" makes it absolutely essential as a relief and cure, in supplying the nutriment that the body demands.

**E. A. SHOEBOTHAM**

CANADIAN AGENT,

St. James' Park, LONDON, Canada.



ESTABLISHED 1869

**Geo. Stanway & Co.**

Brokers and General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,  
Canned Goods | TORONTO

Correspondence Solicited.

**ROCK SALT FOR HORSES and CATTLE.**



TORONTO SALT WORKS, Toronto, Ont.

**Smyrna Figs**

60-LB. BAGS.

Choice, bright, high grade fruit  
—low price.

**WARREN BROS. & CO.**  
TORONTO.

**QUICKMAID  
RENNET  
TABLETS**



Make delicious desserts in ten minutes.

A book of recipes goes with each package.

The most reliable Rennet Tablets on the market. For sale by all wholesalers.

Retails at  
10 Tablets for 10 Cents.

**SLEE, SLEE & CO.,**

Limited

Tower Bridge Brewery,  
LONDON, ENG.

FOR **English Malt Vinegars.**

Ontario Agents

**John W. Bickle & Greening.**  
HAMILTON AND TORONTO.

From whom Samples and Prices can be obtained.

**NOTE CAREFULLY**

that when selling

**JAPAN TEA**

you send from your store a tea in which there is no mixture—nothing but the pleasing, satisfying, pure, natural flavored, uncolored tea of

**JAPAN**

There's satisfaction in recommending an article like this.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., November 5, 1901.

The chief topic of conversation of late, in this city, has been smallpox. We in St. John have been particularly fortunate, as for years there has not been a case here. This is more than most of the larger cities can say. So, when a few cases were reported last week, there was much more talk than the facts warranted. At the time of writing, things have quieted down, as no new cases have been reported for some days. The disease, so far, has been confined to one locality. Every precaution is being taken. Business is very active. Merchants find it difficult to take delivery of goods arriving, their teams being so busy shipping goods. There is great complaint about delay in getting goods from the West. Lack of cars is reported as the chief difficulty.

OIL—In burning oil the market is unchanged. Dealers are very busy getting goods shipped. Demand is very large. Paint oils, which are a light stock, are tending higher. The English market reports quite an advance in linseed oil, and the outlook is for a stiff market. Turpentine is also higher. There is but a fair sale. Lubricating oils are dull at this season, and prices are quite firm. Seal oil continues high. Cod oil is high but not quite as firm. There is an improved sale for candles. The best grades of wax are firm.

SALT—Stock is very light of Liverpool coarse salt. Prices are firmly held, and will remain high till about the middle of the month when the first direct Liverpool steamer of the winter port business will arrive. In the meantime supplies are brought via Boston. Our dealers also supply Eastern Maine and other bay ports from there. In fine salt there is only a light business. We quote as follows: Liverpool coarse, 56 to 58c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl., 20-lb. wood boxes, 22c. each; 10 lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS—Full lines of new goods are now here, many cars having arrived during the last week. Receipts, particularly in vegetables, are not as large as last season. The markets have been satisfactory. Even with prices firm jobbers have cut figures to cash trade, when buying in any quantity, so fine as not to cover the expense of selling. Some of the larger retail-

ers, unable this year to buy direct, at lowest figures, bought through jobbers, getting their good about at cost. Prices are unchanged. The market is well supplied. Gallon apples are held firm at the higher figures. Blueberries are scarce. A new line was noticed on the market this week put up by a local packer—"Pork and Cabbage." Kipperd herring are firm, the supply not being equal to the demand. Haddies are also a short pack. Domestic sardines are quite plentiful.

GREEN FRUITS—Business has been very active. Apples are quite plentiful. For best stock full figures are obtained. Considerable cheap fruit is offered. Some nice winter stock is now being received. Grapes are still quite large sellers, chiefly Ontario, but the demand has commenced to fall off. Both Canadian and American pears are offered, but the season is late. Oranges are quite low, and there is an improved sale. Lemons sell freely. Malagas have the market. Lower prices are expected. In cranberries prices are reasonable. Some very good native berries are offered, but they are not as highly colored as those from Cape Cod. Quinces have a limited sale.

DRIED FRUITS—The market is now well supplied with both new Valencia and Malaga raisins. Prices, particularly of Valencias for import, continue to ease off. Stock is quite good, particularly Malaga fruit. These in loose muscatels are taking the place of Californians. Two-crown Californian fruit is reported very scarce, but this grade does not come here. In prunes, some shippers decline orders for 80-90's and 90-100's. No foreign prunes are being sold this season. Currants sell freely. The market is easy, showing a great change from last year. Package goods very largely have the market. New figs have a fair sale. Peels are being asked for. New goods are daily expected. Evaporated apples are in very light supply. Buyers are not willing to give present prices. Onions are a fair stock. There is quite a range in quality.

DAIRY PRODUCE—Eggs continue to work up. Receipts are light. While case eggs are not high, some fancy prices are heard for fresh stock. In butter, the higher prices have been the cause of quite free receipts from local points and the market is rather quiet. Cheese is dull and rather lower.

SUGAR—Prices are 10c. lower all round. Sales are large. Quite a quantity of foreign goods continue to arrive. The candy trade import quite freely. There is an improvement in quality of local goods offered, particularly granulated.

MOLASSES—While the market is dull considerable goods are being moved in a small way. There is quite a stock held,

chiefly Porto Rico. Some New Orleans is offered. Syrups in tins has an improved sale.

FISH—There have been quite free receipts of both dry cod and pickled herring during the week. The sale of the latter is very large and the high prices continue. Bay herring are about the only grade offering. For two years supplies of Shelburne and Canso herring have been much lighter than formerly. In pollock, prices are still low. There is much less sale than a few years ago. Smoked herring are low. Receipts have been quite free. The heavy American duty cuts that market from us. Our fresh fish are bought at very low figures and smoked on the other side. The sale of fresh fish is small. Finnan haddies have a large sale. We quote as follows: Haddies, 4½ to 5½c.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2.15 to \$2.25 per half bbl.; Canso herring, \$5.50 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per half bbl.

FLOUR, FEED AND MEAL—In flour, prices are unchanged. There is considerable movement. Dealers complain very much of delay in shipment. Lack of cars is given as the reason. In oats and oatmeal, prices are very high and are tending upward. Stock here is small. Beans are reported rather firmer. Sales have been light. Barley is high. Split peas have again been advanced. Blue peas are about out of the market. Cornmeal is firm. Heavy export hay shipments still made. We quote as follows: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$3.90 to \$4.00; medium, \$3.60 to \$3.70; oatmeal, \$4.70 to \$4.80; cornmeal, \$2.85 to \$2.90; middlings, \$22 to \$23; oats, 45 to 48c.; hand-picked beans, \$1.75 to \$1.80; prime, \$1.60 to \$1.65; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.50 to \$4.55; barley, \$4.20 to \$4.25; hay, \$12 to \$14.

## ST. JOHN NOTES.

Baird & Peters have been appointed New Brunswick agents for Christie, Brown & Co.

Mr. Sears, for a number of years with Merritt Bros. & Co., leaves this week for Minneapolis.

Mr. Rose, of Rose & Laflamme, Montreal, called on the trade this week in the interests of the Imperial Syrup Co., and did a nice business.

Mr. Robert Jardine, representing The Pure Gold Manufacturing Co., has distributed to the trade a very handsome price list printed in colors, their handsome packages showing off to advantage.

Mr. Sharp, for a number of years chief clerk of the Royal Hotel, is about to join the ranks of the benedicts. The fact will be heard with much interest by a very great many of the travelling men visiting St. John. THE GROCER feels sure they will join in extending congratulations.



A Popular Favorite

In Tins,  
Half-Boxes  
and Boxes

Christie's Fig Bar

Include this line in your next order.  
Made from best box figs.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.



THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO  
Manufacturers of the Celebrated  
WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



|                                                | Montreal. |      | Toronto. |      | St. John, Halifax. |      |
|------------------------------------------------|-----------|------|----------|------|--------------------|------|
| <b>COFFEE</b>                                  |           |      |          |      |                    |      |
| Green—                                         |           |      |          |      |                    |      |
| Mocha.....                                     | 24        | 23   | 28       | 25   | 30                 |      |
| Old Government Java.....                       | 27        | 22   | 30       | 25   | 30                 |      |
| Rio.....                                       | 10        | 7½   | 9½       | 12   | 13                 |      |
| Santos.....                                    |           | 9½   | 10½      |      |                    |      |
| Plantation Ceylon.....                         | 29        | 26   | 30       | 29   | 31                 |      |
| Porto Rico.....                                |           | 22   | 25       | 24   | 28                 |      |
| Gautemala.....                                 |           | 22   | 25       | 24   | 26                 |      |
| Jamaica.....                                   | 18        | 15   | 20       | 18   | 22                 |      |
| Maracalbo.....                                 | 13        | 13   | 18       | 13   | 15                 |      |
| <b>NUTS</b>                                    |           |      |          |      |                    |      |
| Brazil.....                                    |           |      | 15       | 16   | 8½                 | 9    |
| Valencia shelled almonds.....                  | 31        | 32   | 30       | 35   | 22                 | 25   |
| Tarragona almonds.....                         | 11½       | 12½  | 13       | 14   | 13                 | 15   |
| Formegetta almonds.....                        |           |      | 14½      |      |                    |      |
| Jordan shelled almonds.....                    |           | 40   | 40       | 43   |                    |      |
| Peanuts (roasted).....                         | 7½        | 8    | 8        | 10   |                    |      |
| (green).....                                   | 6½        | 7    | 7        | 9    | 9                  | 10   |
| Cocoanuts, per sack.....                       | 3 00      |      | 3 75     | 3 50 | 4 00               |      |
| per doz.....                                   |           |      | 60       | 60   | 70                 |      |
| Grenoble walnuts.....                          | 9½        | 10   | 12½      | 9    | 12                 |      |
| Marbot walnuts.....                            |           | 9½   | 11½      | 9    | 10                 |      |
| Bordeaux walnuts.....                          | 7         | 8    | 9        | 9    | 10                 |      |
| Sicily filberts.....                           | 9         | 10   | 10       | 11½  | 9                  | 10   |
| Naples filberts.....                           |           |      | 10       | 11   | 10                 | 11   |
| Pecans.....                                    | 10        | 12   | 13       | 15   | 12                 | 14   |
| Shelled Walnuts.....                           | 19        | 20   | 20       | 25   |                    |      |
| <b>SODA</b>                                    |           |      |          |      |                    |      |
| Bl-carb, standard, 112-lb. keg.....            | 1 65      | 1 80 | 2 00     | 2 25 | 1 70               | 1 75 |
| Sal soda, per bbl.....                         | 70        | 75   | 80       | 90   | 85                 | 90   |
| Sal Soda, per keg.....                         | 95        | 1 00 |          | 1 00 | 95                 | 1 00 |
| Granulated Sal Soda, per lb.....               |           |      |          | 1    |                    |      |
| <b>SPICES</b>                                  |           |      |          |      |                    |      |
| Pepper, black, ground, in kegs.....            |           |      |          |      |                    |      |
| pails, boxes.....                              | 16        | 18   | 18       | 14   | 15                 |      |
| in 5-lb. cans.....                             | 14        | 17   | 19       | 15   | 16                 |      |
| " whole.....                                   | 15        | 17   | 19       | 12   | 13                 |      |
| Pepper, white, ground, in kegs.....            |           |      |          |      |                    |      |
| pails, boxes.....                              | 26        | 27   | 26       | 24   | 26                 |      |
| 5-lb. cans.....                                | 25        | 26   | 25       | 20   | 22                 |      |
| " whole.....                                   | 23        | 25   | 23       | 20   | 22                 |      |
| Ginger, Jamaica.....                           | 19        | 25   | 22       | 20   | 25                 |      |
| Cloves, whole.....                             | 12        | 30   | 14       | 35   | 18                 | 20   |
| Pure mixed spice.....                          | 25        | 30   | 25       | 30   | 25                 | 30   |
| Cassia.....                                    | 13        | 18   | 20       | 40   | 16                 | 20   |
| Cream tartar, French.....                      |           | 25   | 24       | 25   | 20                 | 22   |
| " best.....                                    |           | 28   | 25       | 30   | 25                 | 30   |
| Allspice.....                                  | 10        | 15   | 13       | 16   | 16                 | 18   |
| <b>WOODENWARE</b>                              |           |      |          |      |                    |      |
| Pails, No. 1, 2-hoop.....                      | 1 90      |      | 1 60     |      | 1 90               |      |
| " 3-hoop.....                                  | 2 05      |      | 1 75     |      | 2 05               |      |
| " half, and covers.....                        | 1 75      |      | 1 70     |      | 1 75               |      |
| " quarter, jam and covers.....                 | 1 45      |      | 1 20     |      | 1 45               |      |
| " candy, and covers.....                       | 2 70      | 3 20 | 1 75     | 2 70 | 3 20               |      |
| Tubs No. 0.....                                | 11 00     |      | 8 50     |      | 11 00              |      |
| " 1.....                                       | 9 00      |      | 7 00     |      | 9 00               |      |
| " 2.....                                       | 8 00      |      | 6 25     |      | 8 00               |      |
| " 3.....                                       | 7 00      |      | 5 85     |      | 7 00               |      |
| <b>PETROLEUM</b>                               |           |      |          |      |                    |      |
| Canadian water white.....                      | 14½       | 15½  |          | 16   | 16                 | 16½  |
| Sarnia water white.....                        | 16        | 17   |          | 16   | 16                 | 16½  |
| Sarnia prime white.....                        |           | 18   |          | 15   | 15                 | 15½  |
| American water white.....                      |           | 19   |          | 17½  | 17                 | 17½  |
| Pratt's Astral (barrels extra).....            | 18½       | 19   |          | 17   | 18                 | 18½  |
| <b>Black— TEAS</b>                             |           |      |          |      |                    |      |
| Congou—Half-chests Kalsow, Moning, Paking..... | 13        | 60   | 12       | 60   | 11                 | 40   |
| Caddies Paking, Kalsow.....                    | 17        | 40   | 18       | 50   | 15                 | 40   |
| Indian—Darjeelings.....                        | 35        | 55   | 35       | 55   | 30                 | 50   |
| Assam Pekoes.....                              | 20        | 40   | 20       | 40   | 18                 | 40   |
| Pekoe Souchong.....                            | 18        | 25   | 18       | 25   | 17                 | 24   |
| Ceylon—Broken Pekoes.....                      | 35        | 42   | 35       | 42   | 34                 | 40   |
| Pekoes.....                                    | 20        | 30   | 20       | 30   | 20                 | 30   |
| Pekoe Souchong.....                            | 17½       | 40   | 17       | 35   | 17                 | 35   |
| China Greens—                                  |           |      |          |      |                    |      |
| Gunpowder—Cases, extra first.....              | 42        | 50   | 42       | 50   |                    |      |
| Half-chests, ordinary firsts.....              | 22        | 28   | 22       | 28   |                    |      |
| Young Hyson—Cases, sifted extra firsts.....    | 42        | 50   | 42       | 50   |                    |      |
| Cases, small leaf, firsts.....                 | 35        | 40   | 35       | 40   |                    |      |
| Half-chests, ordinary firsts.....              | 22        | 28   | 22       | 28   |                    |      |
| Half-chests, seconds.....                      | 17        | 19   | 17       | 19   |                    |      |
| " thirds.....                                  | 15        | 17   | 15       | 17   |                    |      |
| " common.....                                  | 13        | 14   | 13       | 14   |                    |      |
| Pingsueys—                                     |           |      |          |      |                    |      |
| Young Hyson, ½-chests, firsts.....             | 28        | 32   | 38       | 32   | 30                 | 40   |
| " " seconds.....                               | 16        | 19   | 16       | 19   |                    |      |
| " Half-boxes, firsts.....                      | 28        | 32   | 28       | 32   |                    |      |
| " " seconds.....                               | 16        | 19   | 16       | 19   |                    |      |
| Japans—                                        |           |      |          |      |                    |      |
| ½-chests, finest May pickings.....             | 38        | 40   | 38       | 40   |                    |      |
| Choice.....                                    | 32        | 36   | 33       | 37   |                    |      |
| Finest.....                                    | 28        | 30   | 30       | 32   |                    |      |
| Fine.....                                      | 25        | 27   | 27       | 30   |                    |      |
| Good medium.....                               | 22        | 24   | 25       | 28   |                    |      |
| Medium.....                                    | 19        | 20   | 21       | 23   |                    |      |
| Good common.....                               | 16        | 18   | 18       | 20   |                    |      |
| Common.....                                    | 13        | 15   | 15       | 17   |                    |      |
| Nagasaki, ½-chests, Pekoe.....                 | 16        | 22   |          |      |                    |      |
| " Oolong.....                                  | 14        | 15   |          |      |                    |      |
| " Gunpowder.....                               | 16        | 19   |          |      |                    |      |
| " Siftings.....                                | 7½        | 11   |          |      |                    |      |
| <b>RICE, MACARONI, SAGO, TAPIOCA.</b>          |           |      |          |      |                    |      |
| Rice—Standard B.....                           | 3 00      | 3 10 |          | 3½   | 3 25               | 3 40 |
| Patna, per lb.....                             | 4 25      | 4 50 |          | 4¾   | 5                  | 5 6  |
| Japan.....                                     | 4 40      | 4 90 |          | 5½   | 5                  | 5 6  |
| Imperial Seeta.....                            | 4 60      | 4 90 |          | 4¾   | 5                  | 5 6  |
| Extra Burmah.....                              |           |      |          | 4¾   | 4                  | 5    |
| Java, extra.....                               |           |      |          | 6    | 6                  | 7    |
| Macaroni, dom'ic, per lb, bulk.....            | 5         | 6    | 5½       | 6    |                    |      |
| " imp'd, 1-lb. pkg., French.....               | 8         | 12   | 9        | 10   |                    |      |
| " " Italian.....                               | 8         | 10   | 11       | 12½  |                    |      |
| Sago.....                                      | 3¾        | 4    | 4        | 4¾   | 4¾                 | 5    |
| Tapioca.....                                   | 3¾        | 4    | 4¾       | 4¾   | 4¾                 | 5    |

# APPLES POULTRY POTATOES

and all other produce bought and sold on commission.

References: THE CANADIAN BANK OF COMMERCE, Market Branch.

**McBRIDE & STRONACH,**  
23 Church St., TORONTO.

**John MacKay,**  
Bowmanville, Ont.

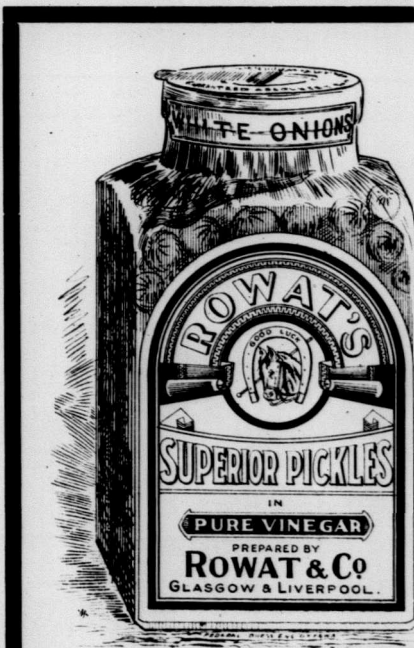
Established 1854.

Manufacturer of

**POT and PEARL  
BARLEY, SPLIT PEAS,  
and CHOP FEED**

**IN CAR LOTS.**

Send for Prices or Samples.  
Prompt Business.



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**LARGE SALE** on our  
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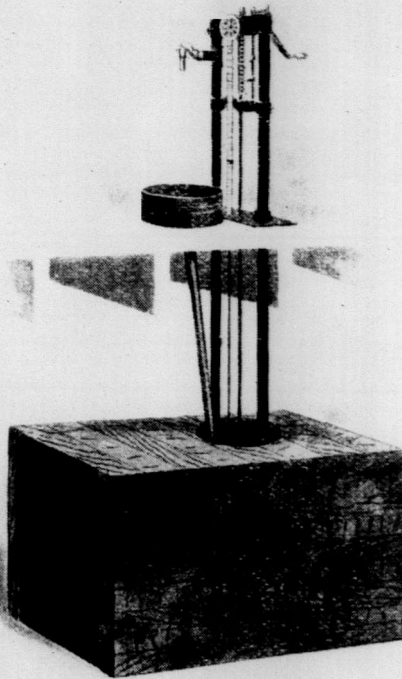
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Every package guaranteed finest grade grown.  
25 40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

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Tea Packers. WINDSOR, ONT.

## Winter is Coming



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## BOWSER OIL TANKS

Are equipped with Full Brass Cone Valves, Dial Discharge Registers, and Anti-Drip Nozzles, and Measure Accurate, Gallons, Half-Gallons and Quarts at a Stroke. Fifty Different Styles.

CATALOGUE FREE UPON REQUEST.

**S. F. BOWSER & CO.,**  
65 Front St. East, TORONTO.  
Factory, FORT WAYNE, Ind.

**AND YOU MAY  
REASONABLY  
EXPECT YOUR  
OIL TRADE TO  
LARGELY IN-  
CREASE.**

Are you tired of going down cellar for your oil and toiling up stairs with heavy unwieldy cans and jugs? If you have been doing this don't you think it is at time to give your back a rest, and stay where you can see that the "light-fingered" customer does not get away with goods valued at many times the profit on the oil sale? You can do this if you like by installing in your store a

**BOWSER**

**Basement  
Self-Measuring  
Oil Outfit**

As shown above.

## THE PROVISION TRADE.

The Markets—The World's Stocks of Lard—Miscellaneous Notes.

### THE WORLD'S STOCKS OF LARD.

CABLE advices to the N. K. Fairbank Co., Chicago, give the following estimates of the stocks of lard held in Europe and afloat, on October 1, 1901, to which are added estimates of former years, and stocks in cities named:

100 lb.; hind quarters, \$6.50 to \$7 per 100 lb.; front quarters, \$5 to \$5.50 per 100 lb. Front quarters are most in demand.

Prices on live hogs have dropped 37½c., selects now selling at \$5.62½ and lights at \$5.37½, and the prospects are for still lower prices. Export cattle in choice lots

|                            | 1901.<br>Nov. 1. | 1901.<br>Oct. 1. | 1900.<br>Nov. 1. | 1899.<br>Nov. 1. | 1898.<br>Nov. 1. | 1897.<br>Nov. 1. |
|----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Liverpool and Manchester   | 8,000            | 12,500           | 10,500           | 42,500           | 46,000           | 58,000           |
| Other British ports        | 5,000            | 5,000            | 5,500            | 7,500            | 10,000           | 15,000           |
| Hamburg                    | 12,000           | 6,000            | 2,500            | 12,000           | 28,000           | 10,000           |
| Bremen                     | 1,500            | 1,000            | 2,000            | 3,000            | 4,000            | 2,000            |
| Berlin                     | 2,000            | 500              | 1,500            | 2,000            | 1,500            | 4,000            |
| Baltic ports               | 8,500            | 8,000            | 7,000            | 7,000            | 8,000            | 7,000            |
| Amsterdam                  |                  |                  |                  |                  |                  |                  |
| Rotterdam                  | 1,000            | 1,000            | 1,000            | 1,500            | 2,000            | 1,000            |
| Mannheim                   |                  |                  |                  |                  |                  |                  |
| Antwerp                    | 4,000            | 4,000            | 3,000            | 4,000            | 5,000            | 25,000           |
| French ports               | 3,000            | 2,000            | 4,000            | 3,000            | 4,000            | 8,000            |
| Italian and Spanish ports  | 1,000            | 1,000            | 1,000            | 1,000            | 1,000            | 1,000            |
| Total in Europe            | 46,000           | 41,000           | 38,000           | 83,500           | 109,500          | 131,000          |
| Afloat for Europe          | 45,000           | 57,000           | 42,000           | 90,000           | 85,000           | 70,000           |
| Total in Europe and afloat | 91,000           | 98,000           | 80,000           | 173,500          | 194,500          | 201,000          |
| Chicago prime steam        | 26,193           | 27,759           | 11,259           | 117,391          | 85,551           | 178,819          |
| Chicago other kinds        | 5,091            | 4,487            | 9,080            | 9,487            | 6,517            | 5,596            |
| East St. Louis             | 1,027            | 3,531            | 1,913            | None             | None             | None             |
| Kansas City                | 4,705            | 5,110            | 2,880            | 6,909            | 4,492            | 2,220            |
| Omaha                      | 1,968            | 2,600            | 3,413            | 2,049            | 2,113            | 1,238            |
| New York                   | 3,345            | 4,915            | 8,949            | 15,328           | 10,974           | 10,147           |
| Milwaukee                  | 1,023            | 808              | 2,723            | 2,900            | 550              | 1,043            |
| Cedar Rapids               | 1,098            | 318              | 1,253            | 437              | 506              | 606              |
| South St. Joseph           | 1,986            | 2,235            | 600              | 956              | 718              | no record        |
| Total tierces              | 137,436          | 149,763          | 122,070          | 328,957          | 305,921          | 403,830          |

### SHOULD HAVE BEEN "BOAR'S HEAD."

Through the letter "e" instead of the letter "o" the N. K. Fairbank Co.'s brand of lard was made to read "Bear" instead of "Boar" in a reading notice in our issue of October 25 (the special number).

### EXPORTS OF CANADIAN PORK HAVE INCREASED.

From the figures supplied by the Commissioner of Agriculture the Canadian export trade in pork, bacon and hams has greatly increased. From the small amount of \$645,360 worth in 1890, the amounts of the exports have swelled up to the magnificent total of \$11,829,000 for the year ending with June, 1901, showing an increase of over \$11,000,000 worth of hog products during the past 10 years.

### THE PROVISION MARKETS.

TORONTO.

Dressed hogs are unchanged, the price being still \$7.50 to \$7.75 per 100 lb., and the receipts being heavy. There is a steady demand. Receipts of beef were large. Carcasses are selling at \$5.50 to \$6.50 per

sell at \$4.75 to \$5 per 100 lb.; lights sell at \$4 to \$4.50.

Canadian mess barrel pork is lower. In other lines there is no marked change. The supply is good and the demand steady. Prices are firm. In other respects the market is featureless. We quote: Long clear bacon, 11½c.; smoked breakfast bacon, 15 to 16c.; rolls, 12c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11½c., and backs, 15c.; heavy Canadian mess barrel pork, \$19.50; shorts, \$20.25; lard, in tierces, 11c. per lb., tubs, 11½c., and pails, 11¼c.

MONTREAL.

At present the lard market presents the strange spectacle of a falling in values and an inconvenient scarcity of supplies. The world's supply of lard for November 1, 1901, is given as 137,436 tierces, against 149,763 tierces on October 1, 1901. Last year at this time the visible supply was 122,070 tierces or even less than this year. Yet, we are told that it is absolutely impossible to secure the delivery of a carload of lard from any of our Canadian packing houses. The packers of compound lard

report a phenomenal business in consequence, and are not able to cope with orders. Chicago pork is down \$1 per barrel. We quote as follows: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$22.50 for heavy and \$22.00 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13 to 14c.; bacon, 15c.; lard, pure Canadian, \$2.40 per pail; refined lard compound (Fairbank's), \$2.01 for 1 to 24 pails; \$2.04 for 25 to 49 pails; \$2.01 for 50 pails and over; Snow White and Globe compound, \$1.72½ per pail; Cottolene, 11¼c. for 20 lb. pails, and 10¾c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In pork and beef there have been quite free shipments during the week. Considerable domestic pork is seen on the market. Prices are rather easier. There is also some domestic beef offered. Lard still remains high.

### PROVISION TRADE NOTES.

St. Aubin & Gagne, provision merchants, Lacfane, Que., have dissolved partnership. James St. James, butcher, Sault Ste. Marie, Ont., is going out of business. Martin Blanchard, a Cornwall, Ont., butcher, has sold out.

The desire of the Montreal Butter and Cheese Association to have eggs inspected before shipment from that port, has been approved of by the Montreal Board of Trade, which has agreed to petition the Government to have eggs included in the General Inspection Act.

Established 1873.

Pork Packers, Commission Merchants,  
Buyers and Exporters of

Eggs, Butter,  
Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

EGGS, BUTTER, CHEESE,  
ETC. CONSIGNMENTS  
SOLICITED.

Write us when you have Eggs and  
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
77 Colborne St., TORONTO.



The demand for

**REGISTERED**  
*Bow Park*  
**BRAND**  
**HAMS**

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

**The Brantford Packing Co.**  
LIMITED  
**BRANTFORD, ONT.**

**REGISTERED**  
*Bow Park*  
**BRANDS**  
**PICKLES**

awarded Silver Medal

**Pan-American Exposition.**

**Shuttleworth & Harris,**  
**BRANTFORD, ONT.**

**HAMS**

**Sugar Cured,  
Bright,  
Juicy,  
Well Flavored.**

There are no better Hams made than Fearman's "Star Brand."

If you have not proved this, send us a sample order.

**F. W. FEARMAN CO.,**  
Limited  
**Hamilton, Ont.**

**Pork Packers and  
Lard Refiners.**

**THE CANADIAN PACKING CO.**  
LONDON, ONT.



**GUARANTEED CHOICE AND PURE.**  
**GOLD MEDAL, PARIS 1900.**  
Please order goods through your wholesale house

**INQUIRIES ABOUT CANADIAN TRADE.**

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London:

1. Inquiry is made for the name of a first-class firm of Canadian oven builders who would be prepared to work a patent oven for which the patent in Canada is fully secured.

2. A list of wholesale druggists' sundrymen in Canada is asked for by a firm of wholesale stationers in London.

3. A Birmingham firm asks to be placed in communication with one or two large exporters of cheese from Canada.

4. A Dundee firm having opened a department for the sale of wood pulp, would be glad to know of a Canadian exporting firm wishing to appoint an agent for Scotland.

5. A gentleman having 20 years' experience in selling British goods in Canada—having an extensive and influential connection amongst importers, railway companies, etc.—is shortly leaving for another business journey, and would be glad to undertake the interests of an additional manufacturer or two.

6. A Bradford firm desires to be placed in communication with umbrella manufacturers in Canada.

7. A firm in the Midlands asks for information respecting the possibility of opening up a trade with Canada in several brands of British-made cigars.

8. The addresses of Canadian carriage manufacturers are asked for by a correspondent who is prepared to take up the agencies of such firms for the United Kingdom.

9. A Huddersfield firm asks to be referred to the principal firms in Canada who are merchants in woollen and worsted goods.

[The names of the firms making the above inquiries, can be obtained on application to the editor of THE CANADIAN GROCER.]

**THE POOR APPLE CROP.**

This year the apple crop, excepting, perhaps, in California and Nova Scotia, is short over all the world. The apple crop is a failure in Sweden and Germany, and there cannot be more than 100,000 barrels stored away in the whole Province of Ontario. Usually, in other years, one dealer has that many.

The quality of the Ontario crop is also poor, and amounts to only about 15 per cent. of the average. In the United States the crop is only about a third of what it was the year before last, the shortage being 47,000,000 barrels. Ontario and Quebec buyers have been compelled to go to Nova Scotia, and they have already shipped over 100,000 barrels from there westward. Nova Scotian apples are also being shipped in large quantities to the British market via Montreal, a thing never heard of before.

Notwithstanding the scarcity of apples everywhere, the English market seems to be very erratic this year, and several dealers have met with positive losses, as the market there does not appear to respond to the high prices prevalent elsewhere.

Every grocer who desires to have the finest goods for his customers, will see that he is never without a full stock of:

**COWAN'S** Hygienic and Perfection Cocoa.  
Queen's Dessert, Royal Navy and Perfection Chocolate.

**COWAN'S** Cake Icings—Chocolate, Pink, Lemon Color and White.

**COWAN'S** Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

**THE COWAN CO., Limited, TORONTO**

## All Bacon and Hams



cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

**OUR LARD** is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

Registered Trade Mark Brand  
Found on all our Bacon and Hams

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.

**The Farmers' Co-Operative Packing Co.**  
of BRANTFORD, Limited.

## Our Brands Give Satisfaction.

**SUGAR-CURED HAMS,  
BONELESS BREAKFAST BACON,  
ROLL BACON, PURE LARD**

## Hot Weather Specials

READY FOR LUNCHEON:

**BOILED PORK HAMS,  
LUNCH BEEF,  
BOLOGNA SAUSAGE,**

**BOILED BEEF HAMS,  
HAM, CHICKEN and TONGUE  
SAUSAGE.**

**The Park, Blackwell Co., Limited**  
Packers and Exporters, TORONTO, CANADA.

London Agents: Messrs. Miller Bros.  
16 Tooley St.

Liverpool Agents: Messrs. W. P. Sinclair & Co.  
12 North John St.

+++++  
**LARD**  
 +++++



Orders can be filled by any of the leading jobbers in Canada or direct.

There is one word sadly misinterpreted, that word is "substitute." Because an article is a substitute it is not necessarily inferior. The electric light is a substitute for the candle and the modern flour for the product of the windmill. Our "**Boar's Head**" brand of **Refined Lard Compound** is a substitute for hog lard, and is an improvement on any other frying and shortening medium. Grocers totally unable to sell other brands of Compound with any satisfaction, find that **Fairbank's "Boar's Head"** brand takes the place of every other lard with their customers, then, too, the price is about 2c. less per lb. than hog fat.

|             |   |          |            |   |         |
|-------------|---|----------|------------|---|---------|
| Tierces     | - | 400 lbs. | Pails, tin | - | 10 lbs. |
| Boxes       | - | 50 lbs.  | " "        | - | 5 lbs.  |
| Pails, wood | - | 20 lbs.  | " "        | - | 3 lbs.  |
| " tin       | - | 20 lbs.  |            |   |         |

# THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

OUR BRANDS:

"L. & S."

and

"IMPERIAL"

\*



## Fowler's Canadian Co., Limited

(Late LAWRY & SON)

Pork and Beef Packers, Exporters,  
 Lard Refiners and Wholesale Dealers in Provisions.

 HAMILTON, CANADA.

**POSSIBILITIES OF EXTENDED TRADE WITH  
BARBADOS.** — THE VIEWS OF A MAN  
FROM THAT ISLAND.

WITHIN the last three weeks I have had the pleasure of interviewing three gentlemen from the British West Indies in regard to the question of trade between them and this country. The outcome of two of the interviews was printed in last week's issue. The third interview was on Monday last, when, thanks to Mr. Charles Pickford, of The Pickford & Black Co., I was given an opportunity of meeting Mr. J. Allen Jones, of Barbados. Mr. Jones, who is a member of the firm of Jones & Swan, general commission agents, Barbados, was in Toronto for a few days on his way to Great Britain. He left Barbados in August and has been visiting points in the United States and Canada. He expects to return home early in January next.

Mr. Jones is a man who, to me, appeared to be consumed with a desire to see more trade done with Canada and the British West Indies.

"What I would like to see," he said, in reply to the question, "is more business men from Canada visit us during your winter months and study for themselves the requirements of our markets. The ground is simply left to the United States. The travellers from that country come down to the West Indies and get the business. Canada could do a great deal more in flour if business was properly pushed. In some instances, merchandise has been sent from Canada to the West Indies which was either not suitable for our market or not properly packed. And because the first venture did not prove a success, the people who sent them, made no further effort."

"What is the opinion in Barbados regarding the quality of Canadian flour?"

"About the first lot of flour that was shipped to Barbados was old stuff that had been held in stock. Naturally, the quality not being good, satisfaction was not given, and Canadian flour got a bad name. The idea that Canadian flour is not suitable for our climate is now, however, exploded. Since your people began to study our market and exercise proper care, we have learned that the quality of Canadian flour is fully equal to that of the United States."

"The idea in regard to hoops is also exploded," interjected Mr. Pickford.

"Yes," continued Mr. Jones, "it is. At one time, you know, it was thought that nothing but the round hoop was the proper thing on a barrel of flour. And that militated for a time against Can-

adian flour, on the barrels of which flat hoops were used. Of course, Barbados is a small place, and it has the prejudices of a small place."

"One thing that the people in the West Indies demand in their flour," remarked Mr. Pickford, "is whiteness. It must be white."

"Yes," added Mr. Jones, "but it must also have body."

"What about Canadian oats?" I asked.

"A few years ago, we, in Barbados, used nothing but oats from the United States. Now they come altogether from Canada. They are very much better than the oats from the United States."

"What does Barbados import?"

"We have to import all our food supplies. In fact, we have to import nearly everything."

"Except your ice and rum," interjected Mr. Pickford with a laugh.

"That's right. We have two factories making ice; the price at which ice sells is one cent per pound, which is, we think, moderate."

"Your exports. What about them?"

"They are largely confined to sugar and molasses. Our island is only 14 miles wide by 21 long and our population 200,000, but last year we exported 60,000 tons of sugar and 15,000 puncheons of molasses. About one third of our molasses goes to Newfoundland and the balance to Canada. Were our machinery more modern we could do even better than that. Our machinery is very old-fashioned, windmills still being used. Demarara and Trinidad, with their more modern machinery, extract 20 per cent. more juice from the cane than we do. Our sugar goes to the United States, the countervailing duty there being more advantageous to Barbados sugar than the Canadian preferential tariff."

"Is there a desire in Barbados to do more business with Canada?"

"There is. But as I have already said, Canadian business men should visit us and learn for themselves what we want. Trade is increasing. I think," he added, addressing himself to Mr. Pickford, "that your steamers last year carried more merchandise for the West Indies than ever before."

"Yes," said Mr. Pickford. "At present the shortage of cars is, however, making our cargoes lighter than they otherwise would be. To give you an example: I know of 15 to 25 carloads of stuff that within the last 10 days have gone to the West Indies via New York which would have gone by our line via Halifax, could the railways have supplied the cars."

"Are not your rates, Mr. Pickford, the same as those on the boats running out of New York?"

"Yes," replied Mr. Pickford, "just the same." OMAR.

*Enterprise*

RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,  
83 Bay Street, TORONTO.

## BASKETS

We make them in all shapes and sizes. We have

**Grain and Root Baskets,  
Satchel Lunch Baskets,  
Clothes Baskets,  
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

**Oakville Basket Co.**  
Oakville, Ont.

# ROSS'

THIS  
FIGURE

ON EVERY  
PACKAGE

High Grade

# TEA

There is no question about Ceylon Teas being the **BEST**, but grocers should be careful not to sell teas marked Ceylon and adulterated with inferior teas.

**ROSS' HIGH-GRADE** is, without exception, the only pure Ceylon tea on the Canadian market. For your own edification inquire into this.

THE ROSS TEA CO., - - TORONTO.

# CEYLON AND INDIA TEA

## BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

## OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

## GREEN

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

### THE TRAFFIC IN COFFEE.

THE actual deliveries of coffee in Europe and the United States during the 10 years beginning with July 1, 1891, and ending with June 30, 1901, have been 121,277,600 bags, or a yearly average of 12,127,761 bags. Of the grand aggregate for the 10 years under consideration, the Republic of Brazil has furnished about 62 per cent., or 76,785,900 bags, an average per year of 7,678,590 bags. In the last five years Brazil's exports have been 47,221,000 bags, or a yearly average of 9,444,200 bags.

The deliveries of coffee from all countries to the United States importers during the 10 years 1891-92 to 1900-01 were 50,531,347 bags, or an average per year of 5,053,135 bags. The deliveries in the United States for the 12 months ending with June 30, 1901, amounted to 5,843,883 bags, of which Brazil supplied 1,722,919 bags, or 80.8 per cent.; all other countries, 1,120,964 bags, or 19.2 per cent.

#### COFFEE PRODUCTION IN BRAZIL.

The total production of coffee in Brazil during this 10 years' period has been 77,878,000 bags, an average of 7,887,800 bags per year. During that time the smallest total product in 12 months was 4,309,000 bags, in 1893-94, and the greatest total was 10,927,000 bags, in 1900-01. From the ports of Rio de Janeiro and Santos, the great coffee-shipping markets of Brazil, the exports of coffee during the 10 years have been as follows, the year ending on the 30th of June and the figures (in even thousands) representing the number of bags:

| Year.   | Rio de Janeiro. |           | Santos         |            |
|---------|-----------------|-----------|----------------|------------|
|         | United States.  | Europe.   | United States. | Europe.    |
| 1892... | 2,536,000       | 1,148,000 | 997,000        | 2,556,000  |
| 1893... | 1,972,000       | 953,000   | 1,102,000      | 2,268,000  |
| 1894... | 1,611,000       | 606,000   | 797,000        | 972,000    |
| 1895... | 1,816,000       | 687,000   | 1,347,000      | 2,551,000  |
| 1896... | 1,499,000       | 899,000   | 1,050,000      | 2,067,000  |
| 1897... | 2,342,000       | 1,084,000 | 1,565,000      | 3,369,000  |
| 1898... | 3,007,000       | 1,562,000 | 1,356,000      | 4,659,000  |
| 1899... | 2,364,000       | 874,000   | 1,087,000      | 3,529,000  |
| 1900... | 2,376,000       | 905,000   | 1,619,000      | 4,119,000  |
| 1901... | 1,840,000       | 832,000   | 3,107,000      | 4,725,000  |
| Total.  | 21,393,000      | 9,550,000 | 14,927,000     | 32,815,000 |

The shipments to Europe make a grand aggregate of 10,365,000 bags and those to the United States an aggregate of 36,320,000 bags. The shipments from Rio de Janeiro during the 10 years amounted to 39,943,000 bags and those from Santos to 15,842,000 bags. The trade year ending June 30, 1901, is noted for the heaviest crop of Brazil coffee on record, for coffee deliveries to the markets of the world for any year on record.

### CANNED HALIBUT.

Halibut canning is an industry which has recently started on Portiere Island, British Columbia, by The British Columbia Fish Company. The first cans were put up three months ago, and the contents are in fine condition, and the flavor, to those who like halibut, all that could be desired. The British Columbia Fish Company are making a trial shipment to China in charge of a Chinese agent. The same company are pickling spring and steel head salmon, according to the latest

approved methods. The product of their skill is very edible. The fish are pickled whole, and when kept for weeks cannot be told from a fresh salmon. To the cured fish there is a slight pickle taste which rather improves the flavor than otherwise. The company are having considerable success in finding a market for this new product of British Columbia.

### CANADIAN TINNED BEEF IN SOUTH AFRICA.

The complaint, that among other things, the Canadian tinned beef sent to South Africa last April, contained borax, has been withdrawn by the chemist in South Africa by whom it was made. Although borax is used by some firms to preserve their meat before cooking, yet it seems that Canadian packers do not extensively use this chemical. A prominent army officer in Natal who had sampled the beef and read the very gratifying testimonial enclosed, which had been received in regard to previous shipments of Canadian beef, declared the product was of even better quality than stated. As the War Office makes only grave and unsatisfactory statements, the Canadian Department of Agriculture will persevere until the stigma on Canadian beef is removed, and until the packers of this country are again entrusted with orders by the War Office.

### ANOTHER FIRE AT SYDNEY. CAPE BRETON.

On October 29 the store of Vought Bros., Sydney, C.B., was totally destroyed by fire, and the whole business portion of North Sydney was only saved from a similar fate by the determined fight of the firemen and the magnificent water supply which the town possesses. The building is fairly well covered by insurance, but there is only \$4,500 on the stock, which was valued at \$150,000, and was one of the largest in the Maritime Provinces.

### CAUSE OF CHEESE BEING OFF FLAVOR.

The Department of Agriculture has received the report of Prof. Harrison, bacteriologist at the Ontario Agricultural College, regarding the off-flavor of the cheese from the Innerkip and other Ontario factories. He said that the curd had a combined bitter and aromatic smell, and this gave to the cheese a bad flavor and bitter taste. He attributes the cause to certain species of yeasts, bacteria and moulds which are found on maple trees and fruit trees, and which, probably, by wind and dust, found their way into the cans which were probably standing under or near the trees. As the whey was returned in the cans in which the milk was taken away, the infection was more widely spread. Then the empty cans were left on the roadside, exposed to the dust and dirt, also causing infection. Besides all this, gas-producing germs were found in most of the barns that were examined, they being dirty, dusty, and full of cobwebs.

### B. C. FRUITS IN WINNIPEG.

As a result of a conference with the officials of The Dominion Express Company, British Columbian fruit growers expect to be able to place their strawberries and other perishable fruits on the Winnipeg market next season at a price that will enable them to compete with those grown in other centres. On account of the long distance, it is proposed that they should send their fruit consignments eastward in ventilated crates.

### VISIT FROM THE TEA COMMISSIONER.

Mr. William Mackenzie, Ceylon tea commissioner, was in Toronto a few days last week. After calling on the wholesale trade he was much impressed with the progress that was being made with Ceylon greens. He said they were making equally good progress in the United States.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS costs you only 36 cents, and pays a good profit.**

**BOBS is well advertised.**

**BOBS is selling well in almost every store from the Atlantic to the Pacific.**

**BOBS is A BIG PLUG FOR LITTLE MONEY**

Made by

**THE EMPIRE TOBACCO CO., LIMITED**  
MONTREAL, QUE.

CANADIAN ADVERTISING is best done by THE  
E. DESBARATS ADVERTISING AGENCY  
MONTREAL

Mediterranean Fruits  
Granulated and Raw Sugars  
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni  
White Castile Soap

C. A. CHOUILLOU & CIE.  
14 Place Royale (Customs House Sq.) MONTREAL.

"Chief Keokuk"

Pickles and Condiments.

"Montrose"

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

KEOKUK PICKLE CO.

KEOKUK, IOWA, U.S.A.



CLOTHES  
PINS...

Selected and full count, in  
packages of 4 doz.—6 doz.  
—12 each to a case.

This makes a very attractive  
shelf display line. Also in  
cases of 5 gross, large and  
small sizes. Ask for quotations.

BOECKH BROS. & COMPANY,  
TORONTO.

Manufactured by  
WM. CANE & SONS MFG. CO.,  
NEWMARKET, Limited.

Hugh Walker & Son, Wholesale Fruit Importers, Guelph, Ont.

DIRECT IMPORTERS OF

Fancy and Domestic Fruits.

OUR SPECIALTIES  
Fancy Oranges, Lemons, Malaga Grapes, Cape Cod Cranberries.  
Special Attention to Mail and Telephone Orders.

GRIMBLE'S English Malt  
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.



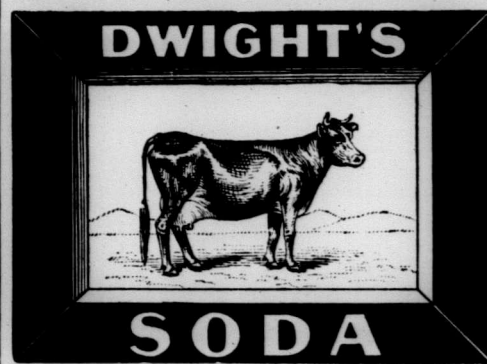
Capstan Brand

BAKING POWDER

¼-lb., ½-lb., 1-oz., 1-lb. and 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed.  
Write us for prices.

The Capstan Mfg. Co., - Toronto.



THE MOUTH WATERS

when reading our cook book, but to taste buns  
and pastry made with

Dwight's Cow Brand Soda

—that's the test!

Ask your customers about it.

JOHN DWIGHT & CO.,  
34 Yonge St., TORONTO.

Agencies in all leading centres.



LICORICE..

We manufacture everything in the Licorice line carried by the Gro-  
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick  
Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice  
Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one  
cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLI-  
ABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and  
Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan  
Wafers, 2 ½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated  
catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.



# I've Been Thinking!

## WHY

do people eat **Mustard** ?

**And Why**

do they eat **Keen's Mustard** ?

And everyone says :

# KEEN'S D.S.F. MUSTARD

brings out the **real flavor** be it Roast Beef, Ham, Tongue or Salad.

## Current Market Quotations for Proprietary Articles

November 7, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

|                                    |          |      |
|------------------------------------|----------|------|
| Cook's Friend—                     |          |      |
| Size 1, in 3 and 4 doz. boxes..... | 8        | 2 40 |
| " 10, in 4 doz. boxes.....         | 2        | 10   |
| " 2 in 6 "                         | 80       |      |
| " 12, in 6 "                       | 70       |      |
| " 3, in 4 "                        | 45       |      |
| Pound tins, 3 doz. in case.....    | 3        | 00   |
| 12oz. tins, 3 " ".....             | 2        | 40   |
| 9oz. tins, 4 " ".....              | 1        | 10   |
| 5 b. tins, 1/2 " ".....            | 4        | 00   |
| Diamond— W. H. GILLARD & CO.       |          |      |
| 1 lb. tins, 2 doz. in case.....    | per doz. | 2 00 |
| 1/2 lb. tins, 3 " ".....           | "        | 1 25 |
| 1/4 lb. tins, 4 " ".....           | "        | 0 75 |

### IMPERIAL BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz.         | 10c.           | \$0 85   |
| 3 "            | 6-oz.          | 1 75     |
| 2 and 3 doz.   | 12-oz.         | 3 40     |
| 2 and 1 3 doz. | 16-oz.         | 4 35     |
| 1 doz.         | 2 1/2-lb.      | 10 40    |
| 1/2 and 1 doz. | 5-lb.          | 19 50    |

### MAGIC BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz.         | 4-oz.          | \$0 65   |
| 4 "            | 6-oz.          | 0 80     |
| 4 "            | 8-oz.          | 1 00     |
| 4 "            | 12-oz.         | 1 50     |
| 4 "            | 16-oz.         | 1 80     |
| 4 "            | 2 1/2-lb.      | 4 50     |
| 1 "            | 5-lb.          | 7 75     |

### JERSEY CREAM BAKING POWDER.

|                               |      |
|-------------------------------|------|
| 1/2 size, 5 doz. in case..... | 40   |
| 1/2 size, 4 doz. in case..... | 75   |
| 1/2 " 3 " ".....              | 1 25 |
| 1 " 2 " ".....                | 2 25 |

### BLACKING.

#### SHOE POLISH.

|                             |        |
|-----------------------------|--------|
| HENRI JONAS & Co. Per gross |        |
| Jonas'.....                 | \$9 00 |
| Froments.....               | 7 50   |
| Military dressing.....      | 24 00  |

### BLUE.

|                                        |        |
|----------------------------------------|--------|
| Keen's Oxford, per lb.....             | \$0 17 |
| In 10 box lots or case.....            | 0 16   |
| Reckitt's Square Blue 12-lb. box.....  | 0 17   |
| Reckitt's Square Blue, 5 box lots..... | 0 16   |

### BLACK LEAD.

|                                                                           |      |
|---------------------------------------------------------------------------|------|
| Reckitt's per box.....                                                    | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz. |      |

### CORN BROOMS

|                                   |      |
|-----------------------------------|------|
| BOECKH BROS & COMPANY doz. net    |      |
| Bamboo Handles, A, 4 strings..... | 4 35 |
| " " B, 4 strings.....             | 4 10 |
| " " C, 3 strings.....             | 3 85 |
| " " D, 3 strings.....             | 3 60 |
| " " E, 3 strings.....             | 3 35 |
| " " G, 3 strings.....             | 3 10 |
| " " I, 3 strings.....             | 2 85 |

### BISCUITS.

|                                                                                |          |
|--------------------------------------------------------------------------------|----------|
| CARR & CO., LIMITED.                                                           |          |
| Frank Magor & Co., Agents.                                                     |          |
| Cafe Noir.....                                                                 | 0 15     |
| Ensign.....                                                                    | 0 12 1/2 |
| Metropolitan mixed.....                                                        | 0 09     |
| Special price list of Fancy Tins for Xmas trade and other lines on application |          |

### CANNED GOODS.

|                           |         |
|---------------------------|---------|
| MUSHROOMS.                |         |
| HENRI JONAS & Co.         |         |
| Mushrooms, Rionel.....    | \$15 50 |
| " 1st choice Duthell..... | 18 50   |
| " 1st choice Lenoir.....  | 19 50   |
| extra Lenoir.....         | 22 00   |
| Per case, 100 tins.....   |         |
| FRENCH PEAS—DELOREY'S     |         |
| HENRI JONAS & Co.         |         |
| Moyen's No. 2.....        | \$9 00  |
| " No. 1.....              | 10 50   |
| 1/2 Fins.....             | 12 50   |
| Fins.....                 | 14 00   |
| Tres fins.....            | 15 00   |
| Extra fins.....           | 16 50   |
| Sur extra fins.....       | 18 00   |
| FRENCH SARDINES.          |         |
| HENRI JONAS & Co.         |         |
| 1/2 Trefavenues.....      | \$9 50  |
| 1/2 Rolland.....          | 9 50    |
| 1/2 Delory.....           | 10 50   |
| 1/2 Club A pins.....      | 12 50   |

### CHOCOLATES & COCOAS.

|                                              |          |
|----------------------------------------------|----------|
| Epps's cocoa, case of 14 lbs., per lb.....   | 0 35     |
| Smaller quantities.....                      | 0 37 1/2 |
| GADBURY'S.                                   |          |
| Frank Magor & Co., Agents per doz.           |          |
| Cocoa essence, 3 oz. packages.....           | \$1 65   |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs..... | 0 40     |
| Rock Chocolate, loose.....                   | 0 40     |
| " 1-lb. tins.....                            | 0 42     |
| Nibs, 11-lb. tins.....                       | 0 35 1/2 |
| Chocolate—FRY'S. per lb.                     |          |
| Caracacas, 1/4's, 6-lb. boxes.....           | 0 42     |
| Vanilla, 1/4's.....                          | 0 42     |
| "Gold Medal" Sweet, 1/4's, 6 lb. bxs.....    | 0 39     |
| Pure, unsweetened, 1/4's, 6 lb. bxs.....     | 0 42     |
| Fry's "Diamond," 1/4's, 14 lb. bxs.....      | 0 34     |
| Fry's "Monogram," 1/4's, 14 lb. bxs.....     | 0 34     |
| Cocoa—per doz.                               |          |
| Concentrated, 1/4's 1 doz. in box.....       | 2 40     |
| " 1/2 lb. " ".....                           | 4 50     |
| " 1 lb. " ".....                             | 8 35     |
| Homeopathic, 1/4's 14 lb. boxes.....         |          |
| " 1/2 lbs. 12 lb. boxes.....                 |          |

### JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

|                                       |        |      |
|---------------------------------------|--------|------|
| Mott's Broma.....                     | per lb | 0 30 |
| Mott's Prepared Cocoa.....            |        | 0 28 |
| Mott's Homeopathic Cocoa (1/4's)..... |        | 0 32 |
| Mott's Breakfast Cocoa (in tins)..... |        | 0 40 |
| Mott's No. 1 Chocolate.....           |        | 0 30 |
| Mott's Breakfast Chocolate.....       |        | 0 28 |
| Mott's Caracacas Chocolate.....       |        | 0 40 |
| Mott's Diamond Chocolate.....         |        | 0 23 |
| Mott's French-Can. Chocolate.....     |        | 0 18 |
| Mott's Navy or Cooking Chocolate..... |        | 0 28 |
| Mott's Cocoa Nibs.....                |        | 0 35 |
| Mott's Cocoa Shells.....              |        | 0 05 |
| Vanilla Sticks, per gross.....        |        | 0 90 |
| Mott's Confectionery Chocolate.....   | 0 21   | 0 43 |
| Mott's Sweet Chocolate Liquors.....   | 0 19   | 0 30 |

### THE OOWAN CO., LIMITED.

|                                                                              |        |
|------------------------------------------------------------------------------|--------|
| Cocoa—                                                                       |        |
| Hygienic, 1-lb. tins, per doz.....                                           | \$7 25 |
| " 1/2-lb. tins ".....                                                        | 3 75   |
| " 1/4-lb. tins ".....                                                        | 2 25   |
| " fancy tins ".....                                                          | 0 90   |
| Hygienic, 5-lb. tins for soda water fountains, restaurants, etc. per lb..... | 0 55   |
| Perfection, 1/2-lb. tins, per doz.....                                       | 3 00   |
| Cocoa Essence, sweet, 1/2-lb. tins, per doz.....                             | 2 25   |
| Chocolate—per lb.                                                            |        |
| Queen's Desert, 1/4's and 1/2's.....                                         | \$0 40 |
| " " 1/4's.....                                                               | 0 42   |
| Mexican Vanilla, 1/4's and 1/2's.....                                        | 0 35   |
| Royal Navy Rock " ".....                                                     | 0 30   |
| Diamond " ".....                                                             | 0 25   |
| " " 8's.....                                                                 | 0 28   |

### WALTER BAKER & CO., LIMITED.

|                                                       |      |
|-------------------------------------------------------|------|
| per lb.                                               |      |
| Premium No. 1 chocolate, 12-lb. boxes.....            | 38   |
| Vanilla chocolate 6-lb boxes.....                     | 47   |
| German sweet, 6-lb. boxes.....                        | 27   |
| B's fast cocoa, 1/4-lb. tins, plain; 6-lb. boxes..... |      |
| Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.....          | 35   |
| Caracacas sweet chocolate, 6-lb. boxes.....           | 37   |
| Solub's chocolate (hot or cold soda) 1-lb. can.....   | 45   |
| Vanilla chocolate wafers, 48 to box, per box.....     | 1 58 |



# Edwardsburg Silver Gloss Starch.

Your idea may be that all starch is starch and that your customers won't detect even a slight difference in quality. You may think that because there is a cent or two extra profit on "Mushroom" brands (that come and go), you can retain the confidence of your trade—it doesn't pay to trifle with the confidence that a customer has in you and your goods.

Edwardsburg Silver Gloss Starch is as staple as flour. In the name there is the fame of nearly half a century. In the making there is the skill of long experience combined with honesty of purpose and unequalled manufacturing facilities. Edwardsburg Silver Gloss Starch represents the highest type of perfection there is or can be in starch. Kegs of 100-lbs.—handsome enamelled horse-shoe tins holding 6-lbs.—handsome 1-lb. packages that give a touch of life and color and "go" to a grocer's shelves.

*Edwardsburg Starch Co'y, Limited*  
Established 1858.

164 St. James Street,  
Montreal.

Works,  
Cardinal, Ont.

53 Front Street East,  
Toronto.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

|                                                                                              |          |
|----------------------------------------------------------------------------------------------|----------|
| <b>CHEESE.</b>                                                                               |          |
| Imperial—Large size jars, per doz.                                                           | \$8 25   |
| Medium size jars                                                                             | 4 50     |
| Small size jars                                                                              | 2 40     |
| Individual size jars                                                                         | 1 00     |
| Imperial Holder—Large size                                                                   | 18 00    |
| Medium size                                                                                  | 15 00    |
| Small size                                                                                   | 12 00    |
| Roquefort—Large size, per doz.                                                               | 2 40     |
| Small size                                                                                   | 1 40     |
| Paragon—Large size, per doz.                                                                 | 8 25     |
| Medium size                                                                                  | 4 50     |
| Small size                                                                                   | 2 40     |
| Individual size                                                                              | 1 00     |
| <b>COFFEE.</b>                                                                               |          |
| JAMES TURNER & CO. per lb.                                                                   |          |
| Mexico                                                                                       | 0 32     |
| Damascus                                                                                     | 0 28     |
| Galvo                                                                                        | 0 25     |
| Sirdar                                                                                       | 0 17     |
| Old Dutch Rio                                                                                | 0 12½    |
| <b>CLOTHES PINS.</b>                                                                         |          |
| BOECKH BROS. & CO.                                                                           |          |
| Clothes Pins (full count), 5 gross in case, per case                                         | 0 55     |
| 10z. packages (12 to a case)                                                                 | 0 70     |
| 6oz. packages (12 to a case)                                                                 | 0 90     |
| <b>COUPON BOOK—ALLISON'S.</b>                                                                |          |
| For sale in Canada by—The Eby, Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal |          |
| \$1, \$2, \$3, \$5, \$11 and \$20 books.                                                     |          |
| Un-Covers and num-Coupons                                                                    |          |
| tered. numbered.                                                                             |          |
| In lots of less than 100 books, 1 kind assorted.                                             | 4. 4½c   |
| 100 to 500 books                                                                             | 3½c. 4c. |
| 50 to 1,000 books                                                                            | 3c. 3½c. |

|                                     |               |
|-------------------------------------|---------------|
| <b>Allison's Coupon Pass Book.</b>  |               |
| 1 00 books                          | 3 cents each  |
| 2 00 books                          | 3 cents each  |
| 3 00 books                          | 3 cents each  |
| 5 00 books                          | 4 cents each  |
| 10 00 books                         | 5½ cents each |
| 15 00 books                         | 6½ cents each |
| 20 00 books                         | 7½ cents each |
| 25 00 books                         | 8 cents each  |
| 50 00 books                         | 12 cents each |
| <b>EXTRACTS.</b>                    |               |
| HENRI JONAS & Co. Per gross.        |               |
| 8 oz. London Extracts               | \$6 00        |
| 2 oz. " (no corkscrews)             | 5 50          |
| 2 oz. " "                           | 9 00          |
| 2 oz. Spruce essence                | 6 00          |
| 2 oz. " "                           | 9 00          |
| 4 oz. Anchor extracts               | 12 00         |
| 1 oz. " "                           | 21 00         |
| 1 oz. " "                           | 36 00         |
| 1 lb. " "                           | 70 00         |
| 1 oz. Flat " "                      | 9 00          |
| 2 oz. Flat, bottle extracts         | 18 00         |
| 2 oz. Square " "                    | 21 00         |
| 4 oz. " " (corked)                  | 36 00         |
| 8 oz. " " "                         | 72 00         |
| Per doz.                            |               |
| 8 oz. " glass stop extracts         | 3 50          |
| 3 oz. " " "                         | 7 00          |
| Per doz.                            |               |
| 9½ oz. Round quintessence extracts  | 2 00          |
| 4 oz. Jockey decanters              | 3 50          |
| <b>FOOD.</b>                        |               |
| Per doz.                            |               |
| Robinson's Patent Barley ¼ lb. tins | 1 25          |
| " " 1 lb. tins                      | 2 25          |
| " " Groats, ¼ lb. tins              | 1 25          |
| " " 1 lb. tins                      | 2 25          |
| <b>GILLETT'S POWDERED LYE.</b>      |               |
| 4 doz. in case                      | \$3 60        |

|                                                    |         |
|----------------------------------------------------|---------|
| <b>JAMS AND JELLIES.</b>                           |         |
| SOUTHWELL'S GOODS. per doz.                        |         |
| Frank Magor & Co., Agents.                         |         |
| Orange Marmalade                                   | 1 50    |
| Clear Jelly Marmalade                              | 1 80    |
| Strawberry W. F. Jam                               | 2 00    |
| Raspberry " "                                      | 2 00    |
| Apricot " "                                        | 1 75    |
| Black Currant " "                                  | 1 85    |
| Other Jams, W. F.                                  | 1 55    |
| Red Currant Jelly                                  | 2 75    |
| T. UPTON & CO.                                     |         |
| Jams—                                              |         |
| 1-lb. glass jars 2 doz., in case, per doz          | \$1 00  |
| 5-lb. tin pails, 8 pails in crate, per lb          | 0 07    |
| 7-lb. wood pails, 6 " "                            | 0 07    |
| 14-lb. wood pails, per lb                          | 0 07    |
| 30-lb " " "                                        | 0 06½   |
| Jellies—                                           |         |
| 1-lb. glass jars, per doz.                         | \$1 00  |
| 7-lb. wood pails, per lb.                          | 0 06½   |
| 14-lb. " " "                                       | 0 06½   |
| 30-lb. " " "                                       | 0 06½   |
| <b>LICORICE.</b>                                   |         |
| YOUNG & SMYLLIE'S LIST.                            |         |
| 5-lb. boxes, wood or paper, per lb                 | \$0 40  |
| Fancy boxes (26 or 50 sticks) per box              | 1 25    |
| " Ringed" 5 lb. boxes, per lb.                     | 0 40    |
| " Acme" Pellets, 5 lb. cans, per can.              | 2 00    |
| " Acme" Pellets, fancy boxes (40) per box          | 1 50    |
| Tar, Licorice and Tolu Wafers, 5 lb. cans, per can | 2 00    |
| Licorice Lozenges, 5 lb. glass jars                | 1 75    |
| " " 20 5 lb. cans                                  | 1 50    |
| " Purify" Licorice 10 sticks                       | 1 45    |
| " " 100 sticks                                     | 0 73    |
| Dulce, large cent sticks, 100 in box               |         |
| <b>MINCE MEAT.</b>                                 |         |
| Wetthey's Condensed, per gross, net                | \$12 00 |
| per case of doz., net.                             | 3 00    |

|                                   |        |
|-----------------------------------|--------|
| <b>MUSTARD.</b>                   |        |
| COLMAN'S OR KEEN'S                |        |
| D. S. F., ¼ lb. tins, per doz.    | \$1 40 |
| " " ½ lb. tins, " "               | 2 50   |
| " " 1 lb. tins, " "               | 5 00   |
| Durham, 4 lb. jars, per jar       | 0 75   |
| " " 1 lb. " "                     | 0 25   |
| F. D., ¼ lb. tins, per doz.       | 0 85   |
| " " ½ lb. tins " "                | 1 45   |
| JONAS' FRENCH MUSTARDS            |        |
| HENRI JONAS & Co. Per gross.      |        |
| Pony size                         | \$7 50 |
| Imperial, medium                  | 9 00   |
| Imperial, large                   | 12 00  |
| Tumblers                          | 12 00  |
| Per gross.                        |        |
| Mugs                              | 13 20  |
| Pint jars                         | 18 00  |
| Quart jars                        | 24 00  |
| <b>MATCHES.</b>                   |        |
| Eddy's Telegraph, 5-case lots     | \$4 00 |
| " " single cases                  | 4 20   |
| Telephone, 5-case lots            | 3 90   |
| " " single cases                  | 4 10   |
| Eagle Parlors, 5-case lots        | 1 60   |
| " " single cases                  | 1 70   |
| " " 100s, 5-case lots             | 1 80   |
| " " single cases                  | 1 90   |
| Victoria Parlors, 5-case lots     | 2 90   |
| " " single cases                  | 3 10   |
| <b>ORANGE MARMALADE.</b>          |        |
| T. UPTON & CO.                    |        |
| 1-lb. glass 2 doz. case, per doz. | \$1 00 |
| 7-lb. pails and 5 and 7 lb. tins  | 0 07   |
| <b>PICKLES.</b>                   |        |
| STEPHENS'.                        |        |
| A. P. Tippet & Co., Agents.       |        |
| Potent stoppers (pints), per doz. | 2 50   |
| Corked (pints), " "               | 1 90   |

**RECKITT'S Blue and Black Lead** { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

**SODA.—COW BRAND.**



Case of 1 lbs. con-  
taining 60 pkgs.,  
per box, \$3.00  
Case of 1/2 lbs. (con-  
taining 120 pkgs.,  
per box, \$3.00.  
Case of lbs. and 1/2  
lbs. (containing 30  
1 lbs. and 60 1/2 lb.  
packages) per box, \$3.00.  
Case of 5c. pkgs (containing 96 pkgs) per  
box \$3.00.

**SOAP**

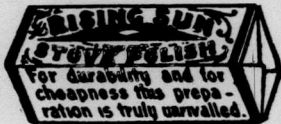


Girolia Soap, per gross..... 12 00  
Straw Hat Polish, per gross..... 10 20

**STOVE POLISH.**



No 4-3 dozen in case, per gross... 4 81  
6-3 dozen in case... 8 40



Rising Sun 6-oz. cakes, 1/2-gross boxes 83 50  
Rising Sun 3-oz. cakes, gross boxes 4 50  
Sun Paste, 1c. size, 1/2 gross boxes... 10 00  
Sun Paste, 5c. size, 1/2 gross boxes... 5 09



**STARCH.**

**EDWARDSBURG STARCH CO., LTD.**  
Laundry Starches— per lb.  
No. 1 White or Blue, 4-lb. cartons 0 06  
No. 1 " " 3-lb. " 0 06  
Canada Laundry " " " 0 05  
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2  
Silver Gloss, 6-lb. tin canisters.. 0 07 3/4  
Edwards'g Silver Gloss, 1-lb. pkg. 0 07 3/4  
Kega Silver Gloss, large crystal 0 08 1/2  
Benson's Satin, 1-lb. cartons.... 0 08 1/2  
No. 1 White, lbs. and kegs..... 0 05 1/2  
Benson's Enamel, per box..... 3 00  
Culinary Starch—  
Benson & Co.'s Prep. Corn..... 0 01 3/4  
Canada Pure Corn..... 0 05 1/2  
Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart 0 01 3/4  
Edwardsburg No. 1 White or  
Blue, 4-lb. lumps..... 0 08 1/2

**KINGSFORD'S OSWEGO STARCH**



SILVER { 40-lb. boxes, 1-lb. pkgs. 0 08 1/2  
GLOSS { 6-lb. boxes, sliding cover 0 08  
(12-lb. boxes each crates) 0 08  
PURE—40-lb. boxes 1-lb. pack.... 0 07  
48-lb. " 16 3-lb. boxes 0 07  
For puddings, custards, etc.  
OSWEGO { 40-lb. boxes, 1-lb. 0 07 1/2  
CORN STARCH { packages.....  
ONTARIO { 38-lb. to 45-lb. boxes, 0 06  
STARCH { 6 bundles.....  
STARCH IN { Silver Gloss..... 0 07 1/2  
BARRELS { Pure..... 0 03 1/2  
BEE STARCH.  
Cases, 64 pkgs. 48's..... \$5.00  
1/2 Cases, 32 pkgs. 24's..... 2.50  
Packages 10c. each.

**BRANTFORD STARCH WORKS, LIMITED.**

Ontario and Quebec.

Laundry Starches—  
Canada Laundry, boxes of 40 lbs. 80 05  
Acme Gloss Starch—  
1-lb. cartons, boxes of 40 lbs.... 0 05 1/2  
Finest Quality White Laundry—  
3-lb. Canisters, cases of 48 lbs.. 0 06  
4-lb. " " " " " 0 06  
Barrels, 175 lbs. .... 0 06 1/2  
Kegs, 100 lbs. .... 0 05 1/2  
Lily White Gloss—  
1-lb. fancy cartons, cases 30 lbs. 0 07 3/4  
6-lb. toy trunks, 8 in case 0 07 0 08  
6-lb. enameled tin canisters,  
8 in case ..... 0 07 3/4  
Kegs, ex. large crystals, 100 lbs. 0 06 3/4  
Brantford Gloss—  
1-lb. fancy boxes, cases 36 lbs... 0 08 1/2  
Canadian Electric Starch—  
Boxes of 40 fancy pkgs, per case 3 25  
Celluloid Starch—  
Boxes of 45 cartons, per case... 3 75  
Culinary Starches—  
Challenge Prepared Corn—  
1-lb. packages, boxes 40 lbs.... 0 05 1/2  
No. 1 Brantford Prepared Corn—  
1-lb. packages, boxes 40 lbs.... 0 06 3/4  
Crystal Maize Corn—  
1-lb. packages, boxes 40 lbs.... 0 06 3/4

**"SNELLINGS PATENT"**



English Break-  
fast Hopped Tea,  
29c.; retail, 40c.  
A. Waddell & Co.  
agents, Toronto.  
Samples on appli-  
cation.



Cases each 60 1-lbs..... 0 30  
" " " 60 1/2-lbs..... } 0 35  
" " " 30 1-lbs..... }  
" " " 120 1/2-lbs..... 0 36



LUDELLA CEYLON, 1  
AND 1/2'S PKGS.

**TEAS.**



SALADA CEYLON.

Wholesale. Retail

Brown Label, 1's ..... 0 30 0 25  
" " 1/2's ..... 0 21 0 26  
Green Label, 1s and 1/2's ..... 0 22 0 30  
Blue Label, 1s, 1/2's and 1/4's.. 0 30 0 40  
Red Label, 1s and 1/2's ..... 0 36 0 50  
Gold Label 1/2's ..... 0 44 0 60



Ceylon Tea, in  
1 and 1/2 lb. load  
packages, black  
or mixed.

Black Label, 1-lb., retail at 25c.... 0 19  
" " 1/2-lb., " " " " " 0 20  
Blue Label, retail at 30c..... 0 32  
Green Label " 40c..... 0 38  
Red Label " 50c..... 0 35  
Orange Label, retail at 60c..... 0 42  
Gold Label, " 80c..... 0 55

**CROWN BRAND**

Wholesale Retail.

Red Label, 1-lb. and 1/2's..... 0 35 0 50  
Blue Label, 1-lb. and 1/2's..... 0 28 0 40  
Green Label, 1-lb..... 0 19 0 25  
Green Label, 1/2's..... 0 20 0 25  
Japan, 1's..... 0 19 0 25

Blue Label, 1' ..... 0 18 1/2 0 25  
Blue Label, 1/2's ..... 0 19 0 25  
Orange Label, 1's and 1/2's... 0 21 0 30  
Brown Label, 1's and 1/2's... 0 25 0 40  
Green Label, 1/2's ..... 0 30 0 40  
Green Label, 1's and 1/2's... 0 35 0 50  
Red Label, 1/2's ..... 0 40 0 60

**TOBACCO.**

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3 1/2's, 5s and 10s.. 0 39  
Royal Oak, 5 x 3, Solace, 8s ..... 0 52  
Something Good, 7s..... 0 48  
Chewing—Bobs, 5s and 10s ..... 0 36  
Currency, 13 1/2 oz. bars, spaced 9s.. 0 39  
Currency, 6s and 10s ..... 0 39  
Old Fox, Narrow 10s ..... 0 40  
Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44  
Snowshoe, pound bars, spaced 6s.. 0 44  
Snowshoe, 2x4, 6s..... 0 44  
Pay roll, 6s ..... 0 44

**WOODENWARE**

BOEKH BROS. & COMPANY.

Washboards Leader Globe..... 1 40  
" Improved Globe..... 1 50  
" Standard Globe..... 1 70  
" Solid Back Globe..... 1 80  
" Jubilee (perforated)... 1 85  
" Crown..... 1 25  
F.o.b. Toronto.

**YEAST.**

Royal yeast, 3 doz. 5c. pkgs. in case... 1 00

We are always glad

to receive orders for the insertion of adver-  
tisements. But will those who send us "Con-  
densed" or "Want" advertisements please  
bear in mind that they can only be inserted  
when cash or stamps accompany the order.  
The rate is 2c. per word each insertion, num-  
bers and contractions counting as words.

MACLEAN PUB. Co., Limited  
Montreal. Toronto.

**WE STOCK**

NO. 197

**SYRUP PUMP**  
AND MEASURE.

Highly commended by those who  
KNOW. (Ask for circular).

**WALTER WOODS & CO.**  
HAMILTON.

**Soap**

"IMPERIAL" and  
"SNOW"

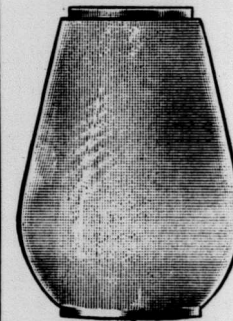
Twin Cakes.  
NOW IN STORE.

Perkins, Ince & Co., - Toronto.



ASK FOR  
**MOTT'S**

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,  
of WALLACEBURG, Limited

Shredded Whole  
Wheat Biscuit

For sale by all  
Wholesale Grocers.

**J. HEWITT, Agent**  
61 Front St. E., TORONTO.

# The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.

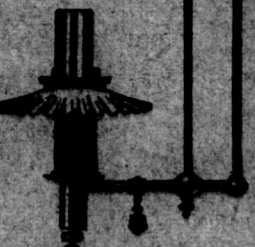
OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of a 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

No. 8



YOUR MONEY RE-  
FUNDED IF YOU  
AREN'T PERFECT-  
LY SATISFIED.

WRITE FOR OUR  
CATALOG.

AUER LIGHT CO., 1492 Notre Dame St., MONTREAL.

When the Canadian winter weather comes upon us; when the air is full of grippe and pneumonia, and sudden climatic changes wreck the constitution, then it is that we Canadians should take our holidays.

\* \* \* \*

For a far less expenditure of money than it costs for a trip to Europe one may enjoy a voyage to the British West Indies by Pickford & Black steamers, sailing from Halifax every other Monday . . . . .

\* \* \* \*

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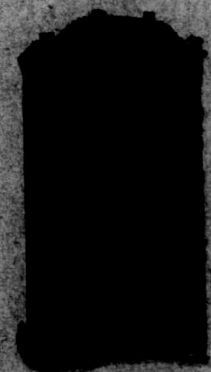
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