## Instrance Chronile

Vol. XXXV.-No. 19
TORONTO, ONT., FRIDAY, NOVEMBER 8, 1901.

THE PACKARD ELECTRIC CO,

$$
\stackrel{\text { Limited }}{\text { Of St. Gatharines, Ont. }}
$$

Makers of


Lamps and Transformers
[Sole Agents for

## SCHEEFFER METERS.



## Popular Lines

 At Popular Prices . . .| Men's Welt Bals, to retail at | $\$ 350$ |  |
| :--- | ---: | ---: |
| Women's Welt High Cut | . | 3.00 |
| Women's Turn Oxfords | ". | 2.00 |
| Women's Turn Strap Slips - | 1.50 |  |

Modern Shoe Factory
180 Inspector St., Montreal.

| A Shipment |
| :---: |
| Just to hand. |
| PERKINS, INCE \& CO., |
| 41 and 43 Front Street East, Toronto. |



This is a New Patent Ventilator invented by Mr. Pancoast, who has had a very wide ex-
perience in these goods. We make them in perience in these goods. We make them in
various styles to suit requirements at small cost.
THE METAL SHINGLE \& SIDING CO., Preston, Limited, Ontario.


Easily applied-most moderate in cost-fire-proof, sanitary and wonderfully durable-with countless designs to select from.
Write us for booklet telling all about them. METALLIC ROOFING CO., Limited Wholesale Mfrs, TORONTO, CANADA.

## RICE LEWIS \& SON <br> LIMITED.

Arthur B. Lee, President. A. Burdett Lee,

Wholesale \& Retail

Shelf and Heavy

## HARDWARE,

. . BAR . .
Iron and Steel,

## Wrought Iron PIPE and FITTINGS,

TORONTO, = Ontario.

## BANK OF MONTREAL

 Incorporated by Act of Parliament Capital all Paid-up, $\$ 12,000,00000$ $\begin{array}{ll}\text { Reserve Fund .its. } & 7,000,00000 \\ \text { Undivided Protits. } & 764,70319\end{array}$ head office: MONTREAL
## THE MOLSONS BANK

Capital Paid-up. $\$ 2,500,000$ Reserve Fund $. . \$ 2,150,000$ HEAD OFFICE, MONTREAL Incorporated by Act of Parliament, 1855.
Board of Directors:
RT. Hon. Lord STrathoona And Mount Royal, G.o.M.G., President.
 . B. Angus, Lsq. A. S. CLOUSTON, General Manager es.
W. S. Cloustow, Insp. of Branch Returns. F. W. TyyLor, Asst Insp. JAs. Aird, Sec. W. S. Olouston, Insp. of Branch Returns. F. W. TAyLOR, Asst Insp. JAS. AIRD, Sec.
BRANCHES IN OANADA. Montrai-H. V. Meredith, Manager.

| Ontario | Ontario-Con. | Quebec | Manitobas \& N W |
| :---: | :---: | :---: | :---: |
| onte | ${ }_{\text {L }}$ London | ${ }_{\text {Montreal }}^{\text {West }}$ End Br. | Winnipeg, Man. |
| leville | ${ }_{\text {Otawa }}$ | -. ${ }_{\text {Seigneurs }}$ St ${ }^{\text {St }}$ | Catgary, Aleerta |
| Brantford | ${ }_{\text {Peterb }}$ | " Pt. St. Charles | Regina, Ass a. |
| ${ }_{\text {che }}$ Crockvile | Picton | Quebec | British Col. |
| Cornwall |  | Lower Prov. | Greenwood |
| ${ }_{\text {Deseronto }}$ | Stratford ${ }^{\text {St. Mary's }}$ | Chatham, N. B. | ${ }_{\text {N }}$ Gelsonwou |
| Fort William Goderich |  |  | New Denver |
| Guelph | W") Yonge St. Br. | St. John, N. | New ${ }_{\text {Rossland }}$ |
| $\underset{\text { Hamilton }}{\text { Kingston }}$ | Wallaceburg | ${ }_{\text {Amherst, }}^{\text {Glace Bay, }}$ N | Vancouver |
| Lindsay |  | Halifax, | Vernon |

NRwfoundland-St. Johns, Nfld.-Bank of Montreal.
In the United States-New York- R. Y. Hebden and J. M. Greata, agents, 59 Wall St, Chicago - Bank of Montreal, J. W. NeC. O'Grady, Manager. The Union Bank of London. The London and Westminster Bank. The National Provinial Bank of
England. Liverpool-The Bank of Liverpool, Limited. Scotland--The British Linen
England. Liverpool-The Bank of Liverpooi, Lime National City Bank. The Bank of
Company Bank and Branches BANKERS IN THE N.B.A. National Bank of Commerce in New York. Boston-The Merchants' National Bank. J. B. Moors \& Co. Buffalo-The Marine Bank,
San Francisco-The First National Bank. The Anglo-Califorian Bank.

## THE

## Canadian Bank of Conmmerce

Dividend No. 69.

Notice is hereby given that a Dividend of THREE AND ONE-HALF PER CENT. upon the Capital Stock of this Institution has been declared for the current half-year, and that the same will be payable at the Bank and its Branches, on and after

Monday, the 2nd Day of December next.
The Transfer Books will be closed from the 16th of November to the解
the annual general meeting of the Shareholders of the Bank will be held at the Banking House, in Toronto, on

Tuesday, the 14th Day of January, next.
The chair will be taken at twelve o'clock.
By order of the Board.
B. E. WALKER,

General Manager.
Toronto, October and, rgor

## The Merchants Bank of Canada.

## Notice is Herehy Given

That a Dividend of THREE AND ONE-HALF PER CENT. for the current half-year, being at the rate of Seven per Cent. per annum upon the Pad-up Capital Stock of this Institution, has been declared, and that the same will be payable at its Banking House in this city, on and after

Monday, the 2nd Day of December next.
The Transfer Books will be closed from the 16th to the 3oth day of November next, both days inclusive.

By order of the Board,

BOARD OF DIRECTORS W. M. Ramsay Samuel Finley J. P. Cleghorn H. Markland Mólson F. C. Henshaw
 Alvinston, Ont. Kingsville, Ont. ERANCHESSich, Ont. St. Thomas, Ont Aylinton, Ont Aylmer, Ont. Brockville, Ont. Calgary, N.W.T. Chesterville, Ont. Exeter, Ont. Exeter, Ont.
Fraserville, Que.
Hamilton, Ont. Hensall, Ont Knowlto, Ont. $\begin{array}{lll}\text { Jacques Cartier Sq. Smith's Falls, Ont. Winnipeg, Man } \\ \text { Honsall, Ont. Morrisburg, Ont. } & \text { Sorel, P.O. } & \text { Woodstock, Ont. }\end{array}$
AGENTS IN CANADA-Quebec-Eastern Townships Bank. Ontario-Dominion Bank. Imperial Bank, Canadian Bank of Commerce. New Brunswick-Bank of New Brunswick,
Nova Scotia-Hailifax Banking Co., Bank of Yarmouth. Prince Edward Island-MerNova sotia-Haiiax. Banking Co, Bank of Yarmouth. Prince Eawara ssiand-M Mer-
chants' Bank of P.F.I., Bank of New Brunswick. British Columbia-Canadian Bank
Cor Commerce. Manitoba and Northwest-Imperial Bank of Canada. Newfoundland-Bank of
Nova Scotia, St. John's. Yukon Territory, Dawson City-Canadian Bank of Commerce
 Liverrool-The Bank of Liverpool, Ltd. Cork-Munster \&it Leinster Bank, Ltd. France,
 Hanover Nat. Bank, The Morton Trust Co. Boston-State. National Bank, Kidder, Pea: body \& Company. Portland, Maine-Casco Nat. Bank, Chicago-First Nat. Bank. Cleve. Bank. Milwaukee-Wisconsin Nat. Bank of Milwaukee. Minneapolis-First Nat. Bank. oledo-Second National Bank. Butte, Montana-First Nat. Bank. San Francisco and Pacific Coast -Can. Bank of Commerce. Philadelphia-Fourth -Can. Bk. of Commerce.

Collections made in all parts of the Dominion, and returns promptly remitted at ircular Letters issued, available in all parts of the world.

## BANK OF BRITISH NORTH AMERICA

$$
\text { Established in } 1836
$$ Incorporated by Royal Char-

COURT OF DIRECTORS

## J. H. Brodie. John James Cater

 Richard H. Glyn.E. A. Hoare.
H. J. B. Kendall. H. J. B. Kendall.
Geo, D. Whatman.
Frederic Lubbock. Henry R. Farrer.
Head Office in Canada-St. James Street, Montreal

| BRANCHES IN CANADA: |  |  |  |
| :---: | :---: | :---: | :---: |
| London. | Ottawa. | Sydney, Cape Breton. | Rossland, B.C. |
| Brantford. | Montreal. | Wranipeg, Man. | Victoria, B. ${ }^{\text {C. }}$. |
| Hamilton. | Quebec. $\mathrm{St}$. John, N.B. | Arancroft, B.C. | Atlin, B.C. |
| Midland. | Fredericton, N.B. | Greenwood, B.C. | Dawson, City (Yukon Dis. |
| Kingston. | Halifax, N.S. | Kaslo, B.C. | - |

Drafts on South Africa may be obtained at the Bank's Branches AGENCIES IN THE UNITED STATES, Etc.
ew York-52 Wall street-W. Lreet-H. M. J. McMichael and J R. Ambrose, Agente Lond on Bankers-The Bank of England, Messrs. Glyn \& Co.
Foreign Agents-Liverpool-Bank of Liverpool. Scotland-National Bank of Scotla Limited, and branches. Ireland-Provincial Bank of Ireland, Limited, and branches National Bank, Limited, and branches. Australia-Union Bank of Australia, Limited, New Zealand-Union Bank of Australia, Limited. India, Ohina and Japan-Mercantile Bank of India, Limited. West


## The Standard Bank of Canada.

[^0]
## The Bank of Toronto

## Dividend No. 91

Notice is hereby given that a Dividend of five per cent. for the current half-year, being at the rate of ten per cent. per annum, upon the paid-up Capital of the Bank, has this day been declared, and that the same will be payable at the Bank and its branches on and after

## Monday, 2ud day of December next.

The Transfer Books will be closed from the sixteenth to the thirtieth day of November, both days included. By order of the Board
The Bank of Toronto,
D. COULSON, General Manager.

## Imperial Bank of Canada.

## Dividend No. 53.

Notice is hereby given that a Dividend of FIVE PER CENT. for the half-year ending $3^{\text {oth }}$ of November, rgor, upon the capital stock of this Institution, has this day been declared, and that the same will be payable at this bank and its branches on and after

## Monday, the 2nd Day of December next.

The transfer books will be closed from the 16th to the 3 oth of November, both days inclusive. By order of the Board.
D. R. WILKIE

General Manager.
Toronto, October a2nd, 1901 .

## The ROYAL Hoa gima

Carait pritue sume Bank of Canada
Directors. Thomas E. Kenney, Esq., President.; Thomas Ritchie, Esq., Vice-Pre General Manager
$\begin{aligned} & \text { Gsq., H. G. Bayld, Esq., Hon. David Mackeen. } \\ & \text { B. Torrance, Hal } \\ & \text { Inspector, W. Wontreal. Secty and Superintendent of Branches, }\end{aligned}$ ranches and Agencies of the Bank
Nova Scotia-Halifax, Antigonish, Bridgewater, Guysboro, Londonderry, Louisburg, Weymouth. New Brunswick-St. John, Bathurst, Dorchester, Fredericton, Kingston, Quebec-Montreal, Montreal, West End, Montreal, Westmount. Ontario-Ottawa. British Columbia-Grand Forks, Nanaimo, Nelson, Rossland, Victoria, Vancouver, Vancouver (East End). Newfoundland-St. John's. Cuba-Havana. 16 Exchange Place), S. H. Voorhees, A gent. Roped States-New York Great Britain-Bank of Scotland. Correspondents
Bank. Spain-Credit Lyonnais. China and Japan-Hong Kong and Germany-Deutsche Corporation. New York-Chase National Bank. Boston-National Shawmut Bank Chicago-Ilinois Trust and Savings Bank. San Francisco-First National Bank.


Founded i818. Incorp'd 1822 . Head Office, Quebec Capital Authorized... $\$ 3,000,000$
Capital Paid-up..... $\begin{aligned} 2,500,000\end{aligned}$ $\begin{array}{llr}\text { Capital Paid-up ...... } & 2,500,000 \\ \text { Rest .. ........ } & 700,000\end{array}$ Board of Directors : John Breakey, Esq., President F. Ross, Esq., Vice-President F. Billingsley Edson Fitch

$$
\begin{aligned}
& \text { Thorold, Ont. } \\
& \text { St. George, Be }
\end{aligned}
$$

$$
\begin{aligned}
& \text { Snorold, Ont, } \\
& \text { St. George, Beauce, Que. } \\
& \text { Victoriaville, Que. }
\end{aligned}
$$ Victoriaville, Que.

St. Henry, Que. St. Henry, Que.
Shawenegan Falls, P.Q. New York, U.S.A., Agents Bank of
oston, National Bank of the Republic ESTABLISHED 1874

Head office: OTTAWA, Can.

## Charles Mage President Directors

 Charles Magee, President.Geo. Bryson Alex. Fraser Geo. Burn, General Manager. D. M. Finnie, Ottawa Manager.
Branches-In Ontario-Alexandria, Arnprior, Avonmore, Bracebridge, Carleton Place, Cobden, Hawkesbury, Keewatin, Kemptville, Lanark, Mattawa; Ottawa Pembroke, Rat Portage, Rentrew, Smith's Falls, Toronto, Vankleek Hill, Win chester. In Quebec-Granby, Hull, Lachute, Montreal, Shawinigan Falls. In Manitoba-Dauphin, Portage la Prairie. Winnipeg.

## BANK OF <br> NOVA SCOTIA

Capital Paid-up, $\quad \$ 2,000,000.00$ Incorporated $\quad 2,600,000.0$ Head Office, Halifax, N.S. Directors:
John Y, Payzant, President Chas. Archibald, Vice-President
R. I. Borden. G. S. Campbell.
J. W. Allison. Hector McInnes.

H. McLeod, Gen. Man. D. Waters, Chief Inspector Geo. Sanderson, Inspector

In Nova Scotia-Amherst, Annapolis, Bridget
Halifax, Kentville, Liverpool, New Glasgow, North Sydney, Oxford, Pictou, Pugwash, Stellarton, Westville, Yarmouth. In New Brunswick-Campbelltox, Chatham, Fredericton,
Moncton, Newcastle, St. John, St. Sictou, Pugwas, Moncton, Newcastle, St. John, St. Stephen, St. Andrews (sub, to St. Stephen), Sussex,
Woodstock. In P. E. I.-Charlottetown and Sunmerside. In Quebec-Montreal Paspebiac. In Ontario-Almonte, Arnprior, Berlin, Ottawa, Toronto. In Manit and Winnip In Newfoundland-St. John's and Harbor Grace. In West Indies-Kingston smaica. In United States-Boston, Mass.; Calais, Maine Chicago Ill.

## Union Bank of Canada.

## Dividend No. 70.

Notice is hereby given that a Dividend at the rate of SIX PER CENT per annum on the paid-up capital stock of this Institution has been declared for the current half year, and that the same will be payable at the bank and its branches, on and after

Monday, the 2nd Day of December next.
The transfer books will be closed from the 16th to the 3oth of November both days inclusive. By order of the Board.
E. E. WEbB,

Quebec, October 25th, rgor.

## The Ontario Bank.

Notice is hereby given that a Dividend of TWO AND ONE-HALF PER CENT. for the current half-year, has been declared upon the Capital Stock of this Institution, and that the same will be paid at the Bank and its Branches, on and after

Monday, 2nd Day of December next.
The Transfer Books will be closed from the 16th to the 3oth November, both days inclusive. By order of the Board.
C. McGILL

General Manager.
Torrnto, 2and October, 1901.

## The Traders Bank of Canada. Dividend No, 32.

Notice is hereby given that a dividend at the rate of SIX PER CENT. PER ANNUM on the Paid-up Capital Stock of this Bank, has been declared for the current half-year, and that the same will be payable at the Head Office and its branches on and atter
Monday, the 2nd Day of December next.
The Transfer Books will be closed from the 16 th to the $30 t h$ November, both days inclusive. By order of the Board.
The Traders Bank of Canada.
H. S. StRATHY,

General Manager.

## Bank of Hamilton.

Notice is hereby given that a Dividend of FIVE PER CENT. (s p.c.) on the Capital Stock of the Bank, for the half-year ending soth November next, has been declared, and that the same will be payable at the Bank and its Branches on

## The 2nd Day of December next.

The Transfer Books will be closed from the 16th to 3oth November, both days inclusive. By order of the Board.
J. TURNBULL,

General Manager.
Hamilton, 23rd October, ıgor

## THE PEOPLE'S BANK OF NEW BRUNSWICK FREDERICTON, N.B.

Foreign Agents
London-Union Bank of London. New York-Fourth National Bank. Boston -Eliot National Bank. Montreal-Union Bank of Lower Canada.

## The NATIONAL BANK OF SCOTLAND

Incorporated by Royal Charte and Act of Parliament. Established 1825 . Head Office :
Edinburgh
Capital Subseribed

[^1]
## THE <br> Sinking Fund Plan

## INVESTED FUNDS \$23,000,000

> has proved by experience to be the safest and most remunerative on which Loan Companies can make investments, combining as it does a good rate of interest and a gradual reduction and extinction of the amount loaned. In loaning our money in this way we are able to derive a good income from our investments and consequently pay our Shareholders good dividends. This is the reason we have such a representativelist of Shareholders. We have a limited amount of stock for subscription, and it would pay you tolook into our Permanent Stock as an investment for your money. Shares \$roo.oo each. The issue is limited. Write for particulars.

THE STANDARD LOAN COMPANY<br>TORONTO<br>Equity Chambers, Adelaide St. E., Toronto<br>Alex. Sutherland, D.D. W. P. Dinnick Mana

# THE CANADA PERMANENT AND wESTERN GANADA MORTGAGE CORPORATION <br> <br> Toronto Street, <br> <br> Toronto Street, TORONTO. 

PRESDENT GEORGE GOODERHAM

shall we send you
PARTICULARS?
walter s. Lee,
General Manager

Capital Authorized
Capital Subscribe
Capital Paid-up
Rest.
Board of Directors Robert MCIntosh M.D. Thomas Paterson, Esq. T. H. MCMILAAN Milsonburg, New Hamburg, Whitby, Pickering, Pashisley, Penetanguishene, Port Perry, Tavistock, Ont.
Drafts on New York and Sterling Exchange bought and sold. Deposits received and interest allowed. Coliections solicited and Ion, Eorresp. Thendents ino inal Bank of Scotland.

## HALIFAX BANKING CO.

Capital Yaid-up 8600,000 Reserve Fund head office, halifax, n.S.
n. n. wallace DIRECTORS
Robie Uniacke, President
Cashier Branches-Noya Scotia: Halifax, Amherst, Antigonish, Barrington, Bridgewater, Canning, Lockeport, Lunenburg, Middleton, New Glasgow, Parrsboro, Springhill, Shelburne, Truro, Windsor. New Brunswick: Sackville, St. John.
 Fimited.

## EASTERN TOWNSHIPS BANK Authorized Capital, $\$ 2,000,000$ Capital paid up, \$1,742, Board of Directors Reserve Fund, $\$ \mathrm{x}, 050,00$ R. W. Henekrr, President. Hon. M. H. Cochrane, Vice-President. Israel Wood N. J. N. Galer H. B. Brown, K.C. Thomas J. S. Mitchell Steven C. H. Kathan Branches-Province of Quebec: Montreal, Whard, Magog, St. Hyacinthe, Sland Coaticook, Richmond. Granby, Huntingson, Bedix. town. Province of B. C.: Grand Fonkseal and Branches. Agents in London, Eng.Agents in Canada-Bank of Montrioal Boston-National Exchange Bank. Agents <br> Na New York-National Park Bank. Collections made at all accessible points and remitted.

## PEOPLE'S BANK OF HALIFAX

Paid-up Capital ...... $\$ 700,000$ Reserve Fund............260,000 I Stewart, President of Directors: George R. Hart, Vice-President
 Head Office, HALIFAX, N.S.
Agencies-North End Branch-Halitax, Edmunston, N.B., Wolfville, N.S Wodstock, N.B., Lunenburg. N.S., Shediac, N.B., Port Hood, C.B., Fraserville, Que., Canso, N.S., Levis, P.O., Lake Megantic, P.O., Cookshire, P.Q., Quebec, Mabou, C.B., St. Raymond, P.Q., Grand Mere, P.Q.

Bankers-The Union Bk. of London, London, G.B.; The Bank of New Yio New York. New England National B ank, Boston; Bank of Toronto, Montreal.

## BANK OF YARMOUTH THE HAMLLTON PROVIDENT AND NOVA SCOTIA

c. W. Johns,

Directors:
John Lovitt, Pres. A. Crowell, Vice-Pres.
H. Cann Augustus Cann J. Leslie Lovitt
CORRESPONDENTS AT
Halitax-The Royal Bank ot Canada
St. John-The Bank of Montrea
New York-The National Citizens Bank.
Bosten-The Eliot National Bank.
Philadelphia-Consolidation National Bank
London, G. B.-The Union Bank of London
Prompt attention to Collections.

## The RELIANCE Lan and Simines

 84 King St. East, Toronto President, HON. JOHN DRYDENVice-President, JAMES GUNN, Esq Manager, JOHN BLAOKLOCK. Secretary,
Progress of the Company


## LOAN SOCIETY

President
Vice-Presiden
Capital Subserander TURNER, Es
Restre \& Surplus Funds 356,752 19 DEBENTURES ISSUED FOR

## 1, 2 OR 3 YEARS

Interest payable halt-yearly at the highest current rates Executors and Trustees are
Head Office-King St., Hamilton
C. FERRIE, Treasure

THE DOMINION
SAVINGS \& INVESTMENT SOCiETY Masonic Temple Building, LONDON, $\qquad$ CANADA

Capital Subscribe $\qquad$ $\$ 1,000,00000$ Total Assets, 3 rst Dec., 1goo.. 2,272,980 88
T. H. PURDOM, Esq., K.C., President. NATHANIEL MILLS, Manager.
dated July 10, 1901, the Company in $\$ 10.00$ each.
These shares are
mium of 10 per cent.

INCORPORATED 1836

## I ONDON \& CANADIAN <br> LOAN \& AGENCY $\mathbf{C O}$.

 Limited.Gro. R. R. Cockburn, President. Thomas Long, Vice-President.

Subscribed Capital .................... $\$ \mathrm{r}, 000,000$ Rest

## MONEY TO LEND

on Bonds, Stocks, Life Insurance Policies and Mortgages.
Rates on application
V. B. WADSWORTH,
${ }_{103}$ Bay Street, Toronto.

## LA BANQUE NATIONALE

## Head Office,

Paid-up Capital
Rest
Undivided Profits

$\$ 1,200,000$ 275,000

QUEBEC

Board o

| A. Judge Chauveau N. Rioux, Esq. N. Fortier, Esq. |
| :---: |
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|  |  |
|  |  | P. Lafrakce, Manager

## Branches :

Quebee, St. John Suburb Montreal St. Roch. Roberval, Lake St. John
Ottawa, Ont Ottawa, Ont.
Joliette, Que. Rimouski, Qu
Fraserville, P Fraserville, P.Q.
St. Casimer, P.
C St. Casimer, P.Q.
Coaticook, P.Q.

Agents:
England-The Nat:Jnal Bank of Scotland, London.
France-Credit Lyonnais, Paris and branches, United States-The National Bank of the Republic, New
York; Shoe and Leather National Bank, Bn York; Shoe and teather National Bank,
Prompt attention given to collections,

## Huron and Erie

London, Ont.

Loan and Savings

Capital Subscribed Capital Paid-up
Reserve Fund Company
$83,000,000$
$1,400,000$ $1,400,000$
890.000

Money advanced on the security of Real Estate on Debentures
Executors and Trustees are authorized by Act of Pariament to invest in the Debentures of this Company. Interest allowed on Deposits.
J. W. LITTLEE,
resident.
G. A. SOMERVILLE,

The Home Savings and Loan Company, Limited

Office No, 78 Church St. Toronto
Authorized Capital...
 .................... .\$2,500,000 Subscribed Capital...

Deposits received and interest at current rates allowed Money loaned on Mortgage on Real Estate, on reasonable and convenient terms.
Advances on collateral security of Debentures, and Bank and other Stocks.

JAMES MASON, Manager.

## THE <br> Toronto Mortgage Company

 Office, No. 13 Toronto St.Captial Authorized
Capital Paid-up
Reskrve Fund
$81,445,86000$
724,54000
250,000
00
Reskrve Fund
2,558,493 40
ANDREW J. President, SOMERVILLE, Esq.
WM. MORTIMER VICe-President,
Debentures Issued in currency or sterling.
Savings Bank Deposits received, and interest allowed.
Money Loaned on Real Estate on favorable terms.
WALTER GILLESPIE, Manager

## The Ontario Loan ana Savings Gompany

Oshawa, Ontario

## Capital Subscribed Capital Paid-up <br> Cappital Paid-up <br> Contingent <br> Reserve Fund

Money loaned at low rates of interest on the security of
al
al Estate and Municipal Debentures Real Estate and Municipal Debentures.
W. F. Cowan, President.
W. F. ALlan, Vice-President.
T. H. McMILLAN, Sec-Treas.

The Canada Lanved ano National Investment Company, Limited
Capital Subscribed
Capital Paideup
Rest
Re.
Assets
John Lang Blaikie, Esq., President. A. R. Creelman, K.C., Hon. Senator Gowan, LL, D., C.M.G., stuart, Frank Turner, O.E., Hon. James Young. Money lent on Real Estate. Debentures Issued.
EDDWARD SAUNDERS, Manager
Imperial Loan \& Investment

## Co. of Canada,

Imperial Buildings, 32 and 34 Adelaide Street East TORONTO, ONT

## Authorized Capital

paid-up Capital
President-James Thorburn, M.D,
Vice-President-Ald, Daniel M.D. Vice-President-Ald, Daniel Lamb,
-
Manager of the Manitoba Branch-Hon, J. N, Kirchhoffer,
Brandon. Agents for Scotland-Messrs. Torrie, Brodie ss Maney, Eainburgh
Money advanced on the security of Real Estate on favo ble terms.

Mercantile Summary.

## NEW CORPORATIONS.

Following is a list of new companies, lately organized throughout Canada, that have received Government charters, or have been granted supplementary Letters Patent. The object of the company, amount of capital stock, location of principal office, and names of incorporators are given, so far as obtainable, and whether the charter has been granted by Provincial or Dominion Governments:
The Harvey, Norman Spice Co., Limited, Hamilton, Ont.; $\$ 40,000$. To deal in and manufacture spices, coffees, teas, groceries' sundries, etc. W. R. Harvey, Henry Norman, Mary Graham, W. J. Barnhill, and I. M. Corman. Ontario charter.
Colonial Construction Co., Limited, Tcronto; $\$ 100,000$. C. L. Higgins, J. J. Westgate, and T. A. Hutchins. Ontario charter.
The Brandon Binder Twine Co., Limited, Brandon, Man.; \$100,000. John Hanbury, Frederick Nation, E. L. Christie, William Zink, Peter Payne, William T. Johnston. Manitoba charter.

La Riviere Farmers' Elevator Co., L.imited, La Riviere, Manitoba; $\$ 5,000$. J. H. Fargey, M. M. Keeting, Alexander McKenzie, James Morrow and James Ritchie. Manitoba charter.
The F. O. Maber Co., Limited, Winnipeg. Man.; $\$ 40,000$. To carry on a mercantile business. F. O. Maber, James Fisher, C. P. Wilson, J. F. Fisher, and A. C. Ewart. Manitoba charter.

The Consumers' Electric Co., Limited, Ottawa, Ont.; $\$ 300,000$. Russell Blackburn, J. W. McRea, H. K. Egan, Hiram Robinson, Alex. Fraser, J. B. Fraser and Wm. C. Edwards. Dominion charter.
The Radford Paper Co., Limited, Montreal, Que.; $\$ 2,000$. T. H. Radford, Alf. Roy, E. M. Roberts, J. J. Roberts, and David Yuile. Dominion charter.
The Campbell Mfg. Co., Limited, Montreal, Quebec; $\$ 75,000$. To manufacture and sell clothing and clothing supplies. F. R. Lanigan, G. P. Butters, B. W. Beyer, W. H. Butters, and John W. Blair. Dominion charter.

The Ontario Type Machine Company, Limited, Toronto; $\$ 10,000$. To experiment with, manufacture and deal in all kinds of machinery for type casting, type composing, line casting, and printing. John Greer, Goldwin L. Smith, and R. H. Greer. Ontario charter.

The Tilsonburg Oil and Gas Developing Company, Limited, St. Thomas, Ont.; $\$ 99,000$. F. O. Lawrence, O. C. Boughner, and J. H. Hull. Ontario charter.
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The Central Ontario Poultry Company, Limited, Madoc, Ont.; $\$ 5,000$. To raise, produce and sell poultry and eggs. A. F. Wood, J. A. McCoy, A. E. McDonald, Peter Sandford, and C. M. Wallbridge. Ontario charter.
The Standard Vinegar Company, Limited, Toronto, Ont.; $\$ 40,000$. To manufacture vinegars, and allied products, and buy, sell, manufacture and deal in native Canadian wines. Alex. Fraser, W. C. Mackenzie, Donald Fraser, and W. A. Mackenzie. Ontario charter.
Toronto Liquid Carbonate Company, Limited, Toronto; $\$ 100,000$. To manufacture carbonic acid gas, and products in which such gas exists, and to acquire the property or business of any other firm conducting a similar trade. Thomas Davies, T. A. Davies, and M. H. Ludwig. Ontario charter.
The Standard White Lime Company, Limited, Toronto; $\$ 300,000$. To engage in the business of supplying builders' material. D. D. Christie, James Sclater, David Henderson, Thomas Christie, and R. E. Nelson. Ontario charter.

We hear of the assignment to the sheriff of V. L. Matthews, of Fredericton, N.B. Liabilities about $\$ 2,000$.
Reid, Colwell \& Co., a retail grocery firm, at Halifax, N.S., are reported as offering 40 cents on liabilities of $\$ 2,600$. Their business record dates back little more than a year.
A. O'Brien, an old-time tailor of Kingston, Ont., lately reported as offering his creditors 25 cents on the dollar, has now assigned. A bill of sale given to his wife some little time ago, on household furniture, etc., seems to have affected his standing rather seriously.
IT is worth relating that out of 150 letters received by this journal in a single mail one day this week, from the East, three letters were addressed: "Monetary Times, Montreal." One of these letters was from New Brunswick and one from Nova Scotia, but the third was from an Ontario man. Toronto is our headquarters.
Montreal city failures for the week are few and insignificant. Elzear Provost, dealing in stoves, tins, etc., has consented to assign. He owes $\$ 2,000$. B. Guimond \& Co., a small East End boot and shoe concern, have also assign-ed.-Theo. Genest, grocer, and Joseph Charlebois, contractor, both recently insolvent, have settled with creditors at 25 cents on the dollar, each.

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[^2]
## Mercantile Summary.

The business heretofore transacted for the South Shore Railroad by the Grand Trunk Railroad will in future be carried on by the Intercolonial.
The Woodstock Milling Co.'s flour mill, at Woodstock, Ont., with contents, is a total loss from fire, which took place on the 4 th inst.
The Nova Scotia Steel and Coal Company are about to erect a large new coalshipping pier at North Sydney, at a cost of $\$ 120,000$, and with a capacity of shipping 15,000 tons per day.
Mr. B. W. Folger is making arrangements for the opening up of the Tip-Top copper mine, at Long Lake, near Fort William. The company with which he is connected contemplate the erection of a smelter there, and asking for the renewal of the bonus.

Mr. D. M. Matheson, who was for eleven years the factor of the Hudson Bay Company at Ungava, about three hundred miles south of Hudson Straits, says that navigation cannot be depended on for more than two monthis in the year, too short a time to justify the attempt to divert to this route the freight traffic of the Canadian North-West, the bulk of which is not ready to be moved until after the straits are closed.
John McDonald, president of the Universal Corporation, of London, who has made a prospecting tour of the Saskatchewan river for seventy-eight miles above and twenty-five miles below Edmonton, is returning to England for the purpose of organizing a company to prosecute the work of dredging the bed of the river for gold dust. He speaks very hopefully of the outlook for gold dredging in the Saskatchewan.
Mr. Wm. Stitt, assistant general passenger agent of the Canadian Pacific Railway, at Winnipeg, has been appointed representative of the company in Australia. His principal business will be the working up and development of trade for the C.P.R. Company in Australia. Most Australians going home choose the Suez route, which presumably they would not do if they knew of a shorter and pleasanter journey, which that by way of Canada is.
The General Freight Agents' Association has decided, in view of the largely increased capacity of freight cars now in use, to advance the minimum of commodities covered by special rates. There are many commodities affected, and from a general view of the decision of the committee, special commodity minimum weights, which are now 20,000 pounds, will after November 14th be advanced to 24,000 pounds, and those that are now 24,000 pounds will be advanced to 30,000 pounds. It appears that some few articles that now carry minimums of 30,000 pounds will be raised to 40,000 pounds. But these are all articles which can easily load to the minimum weights in a

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## Mercantile Summary.

The Canadian Pacific Railway Land Department sales for the month of Oct. were 150,572 acres for $\$ 465,655$. For the previous month the sales were 80,060 acres for $\$ 197,057$.
The survey of the proposed Cape Breton electric railroad is about completed, and the work of construction, it is hoped, will be finished in time for cars to be in operation next summer. The powerhouse is to be located in Sydney.

Two of the Sydney, N.S., fire sufferers are reported as seeking compromise indulgence from their creditors, C. P. Moore, a hardware dealer, who is said to have had only $\$ 5,000$ insurance on a $\$ 20,000$ stock, is offering 50 cents on liabilities of $\$ 16,000$. Chappel \& Warren, confectioners, make a proposition to pay 30 cents on the dollar. They are said to have had $\$ \mathrm{r}, 500$ insurance on a stock of $\$ 4,000$, and $\$ 1,000$ on fixtures, etc.

Marie Diana Delisle, dcing a business in Quebec, under the style of the Quebec China Hall, has assigned to the court, and creditors are called to meet on the irth inst. The insolvent is the wife of F. X. Laflamme, who made a bad failure in the same line in 1898 .-Alfred Pcliquin \& Co., grocers, in Quebec, have assigned to V. E. Paradis, accountant, of that city. Mr. Poliquin failed before in April, 1900, and has since been operating under cover of his wife's name.

Country failures in the province of Quebec are chronicled for the week, as follows: An offer of 25 per cent., made by J. U. Langlois, dealing in dry goods and tailoring, at Magog, has been declined, and his assignment has followed. He says he owes $\$ 6,476$, with assets of about $\$ 3,500$-P. Langis, formerly a hetelkeeper, at Amqui, removed last year to Shawinigan Falls, but not succeeding in getting a license, he started storekeeping last spring, with poor results however, his assignment being already reported. H. De Grandpre, tailor, at Sorel, has arranged to pay his creditors 60 per cent. of their claims.-Montambault \& Co., dealers in grain, hay, etc., at Becancour, are reported insolvent. The principal managing partner is Eugene Moreau, who was an unsuccessful dealer in 1900.-G. Fournier, a small general dealer, at Herbertville, offers creditors 25 per cent. cash.-Adelard Rioux, who has been a custom shoemaker at Rimouski for ten years, has got behind, and is obliged to assign.- N. C. Genereux, grocer, at Matane, assigns with small liabilities.-E. Bourque, grocer, Three Rivers, in business since 1892, has assignef on the demand of a local creditor, and the stock is advertised for sale.-B. F. Reed, general storekeeper, Aylwin, who succeeded his father about two years ago, has made an abandonment to the court and his father has been appointed provisional guardian. He is estimated to owe $\$ 9,000$, and there are in all about 60 creditors.

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## Mercantile Summarv.

A grist mill, with a daily capacity of 200 barrels, is to be erected at Oak Bank, Man.
Jacob Laurence \& Son's stave mill, at Watford, has been practically destroyed by fire for the third time. Loss, \$2,500.

Some extensive coal properties on the south side of Nanaimo river have been bonded by American capitalists for \$150,000.
The contract has been awarded for building the Lanora smelter, at Osborne Bay, B.C. It is to have a capacity at first of 300 tons per diem.

A branch of the Canadian Rubber works, on Notre Dame street, Montreal, was a few days ago damaged by fire to the amount of about $\$ 5,000$.
The Stave Lake (B.C.), Power Co., are reported to be actively employed in pushing forward their undertaking-building dams, etc., to generate electric power.
The authorities of Victoria University, Toronto, have accepted plans for the new Women's Residence, to be erected at a cost of $\$ 50,000$, on Avenue Road, near Bloor street.

The new floating bridge, which the Dominion and Ontario governmeats have been building jointly across Chemong Lake, at Bridgeworth, is now complete, its total length being 3,638 feet.
The Ontario Graphite Co. have just completed a new factory on Whitefish Lake, Renfrew County. They are developing power on the Madawaska river to operate the mill, which will form an important addition to the mining industry of Ontario.
The Grand Trunk exhibit at the PanAmerican Exposition is to be removed to Philadelphia, where an Exposition of about a month's duration is to be held in November and December next, under the auspices of the International Forest, Fish and Game Association, of Pennsylvania.

A considerable portion of the business centre of Hampton, N.S., was last week destroyed by fire, the chief sufferers being the Flewelling Mfg. Co., whose boot and shoe store was badly damaged. The losses were only partially insured. The village possesses practically no fire appliances.
The following is a list of Canadian patents, recently issued for domestic and culinary inventions: Bedstead, E. M. Artisdel; dish washer, Jennie Parrotte; window washing apparatus, S. C. Lawlor; insect trap, W. H. H. Lundy; garment holder, T. de Quartel-Richardson; folding bed, dresser and settle, William McMall; folding bed, Hugh McDonnell; preservation of fruit, vegetables, meat, eggs, etc., A. L. De Sturler; washboard, W. M. Gray; washing machine, H. J. Young, et al; washstand, J. G. Waterman; culinary chopping knife, E. C. Phillips.

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## Mercantile Summary

The Halifax Chronicle says that the N. S. Coal Company are opening up the seam at Lloyd's Cove. It is expected that by March this pit will be producing 500 tons of coal per day. The output at the present pit will probably be increased to 1,000 tons a day.
When Mr. Goff, of Pawtucket, presrdent of the Intercolonial Copper Comfany, reached St. John on Monday, from the company's works, at Dorchester, N.B., he had with him the first sheet of copper made by electrolysis in New Brunswick. The copper was the first product of the new works at Dotchester, which had their trial on Saturday. The works begin operations this week.
Some sections of Manitoba have to contend with a lack of fuel. With an idea of obviating this, some parties are making overtures to the Provincial Government, whereby, in return for the gift of a certain acreage of peat lands, they will install a plant for compressing this material and rendering it available for commercial purposes.

The Victoria Terminal Railway \& Ferry Company, which proposed to build a railway from the terminus of the Great Northern, at Liverpool, to the mouth of the river, and bring freight and passenger cars across the Gulf of Georgia, on a modern ferry, to the northern terminus of the Victoria \& Sidney Railway, and thence to Victoria over that line, has purchased the Victoria \& Sidney Railway, and will commence immediately to extend the line into the centre of the city.
The village of Dorion would probably have been completely destroyed by fire on the 5 th inst., had it not been for the efforts of a squad of firemen, aided by an engine, who were sent to the scene of conflagration on a special train from Montreal, about fifteen miles distant. The only means for extinguishing fire, possessed by the village, were a small pump and some buckets. As it was, seven houses and some outbuildings were destroyed, at a loss of about $\$ 12,000$, partially insured.
A New and very rich "find" of placer gold is reported from North-West Canada. Thie man who points it out, James Sheppard, and a few who accompanied him, tell a remarkable story of its rich-ness-declaring it richer than the creek which first attracted men to Cariboo. Among them is Frank Reynolds, son of the Editor of the Ashcroft Journal. But the place is remote and very difficult of access. Leaving $150-$ mile House one has to go up Horse-Fly River, near to Horse-Fly Lake, which is south-east of Quesnel, and about due south from Barkerville, in the Quesnel district. "With a roughly hollowed $\log$ and rifles," says one of the miners, "I washed $\$ 25$ an hour on the bed of that creek." An officer of the Mines Department has gone up there, so we shall have an official description soon.

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A coal-shipping pier of large dimensions is to be built next winter by the Nova Scotia Steel and Coal Co.; 1,400 feet in length, with 600 feet of shipping face, and 75 shutes. It is intended to hold 5,000 to 6,000 tons of coal in storage. From this pier it should be possible to ship 15,000 tons per day. It will need great quantities of stone, iron, stone-filled cribwork, creosoted planking and various sorts of wood to complete this work, which is estimated to cost \$120,000.

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## Mercantile Summary.

The general manager of the Dominion Coal Company, says that the company will, begin to build a large passenger depot in Sydney early next summer. The shipment of coal to the St. Lawrence is to be discontinued for the winter cn November 15 th, and the large steamers now in that service will be used in carrying coal to Europe. Another big shipment of coal to Norway is to be made next month.
In view of the figures which $R$. $G$ Brown \& Co., of London, show to their creditors, it is difficult to account for their assignment this week. Some six years ago they succeeded J. S. Brown $\&$ Co, in the boot and shoe trade, and as lately as 1900 claimed to have stock on hand that cost $\$ 16,000$, and $\$ 3,700$ in other assets, with liabilities of only $\$ 5,700$. What has become of the surplus of $\$ 14,000$ is the puzzle. It is evidently unrealizable.
In the New Brunswick Royal Gazette we find application for incorporation of James F. Robertson, James Manchester, George W. Jones, W. H. Thorne and A. H. Hanington, as the Cornwall and York Cotton Mills Company, Limited. The capital stock is fixed at $\$ 500,000$; St. John is the chief place of business. Powers are sought to continue the business heretofore operated by Messrs. Wm. Parks \& Son, Limited, also to generate and supply electricity for light, power and heat, etc. The usual powers to buy and zell land and own property sought.

In Clinton, Olaf Olson started a flour and feed store five years ago, and during his dull intervals he worked in an organ factory, but what he carned, it seems, was not sufficient to keep him out of bankruptcy, for he has assigned.-Mrs. Annie Ward, in June, 1900, received a \$r,000 life insurance money at the death of her husband. In order to make something more than interest, she invested it in groceries at Shallow Lake, near Owen Sound. Now the money is all gone and she assigns.
A dealer in wall papers, paints, etc., at Chesley, F. McQueen, is in trouble, and after fifteen years' experience in business is offering to compromise.- An assignment is made by W. G. Dutton, at Ingersoll, who has been working five years as a machinist on his own account. A year ago he claimed a surplus of $\$ 1,200$, and was reported doing well until a short time ago.-In March, 1900, Reid \& O'Hara, tailors, at St. Catharines, dissclved partnership; R. O. Reid continned the business, claiming a surplus of $\$ 900$ at that time. Now he assigns, with liabilities of $\$ 800$, and nominally has an equal sum in assets.-Laforest \& Hogarth began general storekeeping in the spring of 1900, at Victoria Mines, Algoma; the former was a lumberman and took no active part in the store, and the business has been a losing one for some time. Several writs have been issued against them, and now they assign.


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## BANKERS

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Mr. R. P. Porter, former Census Commissioner of the United States, has been visiting Europe for some months. He by no means agrees in the prevailing notion amongst "spread-eagle Yankees" that Great Britain is to be conquered industrially by the States. Mr . Porter lays stress on the several American industries now being established in England. The Westinghouse Company is building a plant there which will employ from 5,000 to 6,000 Englishmen, and the English branch of our linotype machine company will give work to about 3,000 subjects of the King. He tells the Commercial Advertiser that "the main point is that England, being a free-trade country, enjoys privileges in other countries from which we are debarred, and this makes the United Kingdom an excellent distributing point for our commodities."
There is petroleum in New Brunswick, and it looks as if a paying deposit has been found at St. Joseph, on the Memramcook river, fifteen miles from Moncton. The St. John Sun of last Friday said: "Oil was struck to-day at St. Joseph, in well No. 7, the yield being equal to any yet struck. Well No. 6 is not yet down far enough for oil. Four wells are now yielding, and the prospects are brighter than ever." The New Brunswick Petroleum Company was to have a meeting at Moncton on Tuesday last. It appears that the territory being worked is the same as was abandoned by operators from the United States some time ago. Can the Canuck succeed in this instance where the Yank failed, and gave up?
IT is thirteen years since M. J. Crottie came from Bolton, where he had been fairly successful as a general storekeeper, to Toronto. He first opened a dry goods store on Yonge street; afterwards, in the fall of 1896, he removed to Queen street West, but never managed to secure a sufficiently encouraging trade, for he had heavy expenses with strong competition. On Tuesday last he suspended payment, and held consultation with creditors, but no conclusion was reached. He will probably owe about $\$ 25,000$.- Now that the season has closed, no one familiar with lake traffic here will be surprised to hear that the Toronto Navigation Co., Limited, in this city, had assigned. Last May they were incorporated, with an authorized capital of $\$$ roo,000. Of this sum, $\$ 51,000$, represented by two old boats, was paid up.
Last May, the firm of Champion \& Co. opened two stores in British Columbia, one in Pine City and the other in Discovery, near Atlin. Since they began business, trade conditions in both places have turned out unsatisfactory, and already they find it necessary to assign with heavy liabiities. It is thought that the estate will not pay more than onethird of its debts. Another failure in British Columbia is that of Theo. Madson, dealer in men's furnishing goods, at Nelson, who has been sued several times, and now makes assignment. A meeting of his creditors will be held next Friday. -The Ranchers' Supply Co., at Innisfail, N.W.T., succeeded to the general store business of J. E. Fawdry, in August, 1900. Their general stock has been mortgaged for $\$ 5,000$ since they be-

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## The Gurney

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gan trading. Now this is being foreclosed, and the business will be wound up.-Another chattel mortgage foreclosure is that given by W. T. Bremner, general storekeeper, at Baldur, Man. In 1899 he purchased the stock of S. C. Hall, amounting to $\$ 3,000$, on this $\$ 1,000$ was paid in cash and the balance secured by mortgage.

## MONOPOLIES.

Editor, Monetary Times, -
Sir,-The sale of a seat on a Stock Exchange for $\$ 10,000$, as recently mentioned in your journal, shows that the public have to pay as commission on the sale or purchase of stock an amount equivalent to the interest on the $\$ 10,000$ in excess of what the commission should be.

There is no more common-sense reason why monopoly should exist for the busine: s of buying and selling shares than for the buying and selling any other article. As much integrity is required in one as in the other, and the possession of a certain amount of wealth is no guarantee for it.
Combinations by individuals will always exist; when found detrimental to the public welfare, the nation intervenes; but no parliamentary sanction should be given by charter or otherwise to any combination, which presents obstacles to any qualified individual, from engaging in any trade or profession he may desire. Yours truly,
S. W. SHaw,

Calgary, Alta., Oct. 30th, 1901.

## INEBRIETY.

A study of the causes and management of inebriety-in plain English, drunkenness, is made by Dr. Charles L. Dana, professor in Cornell University, and published in the New York Medical Record. We give some extracts from these articles, for the curse of inebriety is one which it is every person's duty to lend a hand to cure.

Dr. Dana takes strong ground as to the possible inheriting of a taste for strong drink. Among 350 alcoholic patients brought into Bellevue Hospital, he found drinking habits to have existed in one or both of the parents of $97^{1 / 2}$ per cent. The father was generally the drinker, in some cases both parents drank.

No other point in heredity was systematically investigated; but my opinion is that drinking is largely a matter of habit and environment. The victims of it have always some neuropathic or temperamental bias of which excessive drinking is only the accidental expression.

Schub asserts that alcoholism occurs relatively oftener in the persons above the laboring classes, and that the "proletariat" are not its worst victims. This is relatively, if not absolutely, the case so far as severe types are concerned. It must be remembered that besides 6,000 cases brought to Bellevue, the police bring to our station-houses over 30,000 cases of drunkenness a year.

Duration of Life of the Sot.-The average duration for men of the drinking habit in serious cases investigated was about fifteen years-the maximum being over forty years. Among periodical inebriates the average duration was nineteen years. In general, it may be conciuded that hard drinking can rarely be carried on for more than twenty years, and it generally brings the victim to grief at about the age of forty. There is a certain massive, taurine type of man in whom the capacity to drink seems almost limitless. These creatures have
(Continued on page 600).

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## TORONTO, FRIDAY, NOVEMBER 8, 1901.

## THE SITUATION.

At the manufacturers' annual banquet, held in Montreal on Wednesday, Sir Wilfred Laurier was present. Among other things Sir Wilfred noted the change in the bent of reciprocity negotiations with the United States; he recalled the historic fact that Canada going in quest of reciprocity to Washington had been repeatedly repulsed. The natural result followed; and in the words of Canada's Premier, "We are not sending any more delegations to Washington." And the statement was cheered by his audience. Doubtless bearing in his mind the movement in the United States to secure further reciprocity negotiations, he added, "I rather expect, and I would not be surprised if the thing were to take place within a few years, that there will be delegations to Ottawa for reciprocity," in which he undertook to guarantee that they will be received with every politeness. There is a feeling in some quarters that Canada ought to refuse to enter into any reciprocity arrangement with the United States, but it does not coincide with the general view of the matter, and is not the view that will prevail. Only this, and nothing more or less: the United States can have reciprocity with Canada only by giving fair and reasonable equivalents, which, since the denouncing of the old Reciprocity Treaty she has never been willing to do. Our trade with the Republic at present is all one-sided; and we desire reciprocity; only to restore the equilibrium.

A convention of the American Association of Manufacturers will be held at Washington, D.C., on the 19th inst., at which the question of reciprocal trade with Canada will be discussed. The convention is likely to be largely attended, if we may judge by the preparations made to send delegates from different places. This phase of the desired reciprocity is not one which so strongly recommends itself to Canada as reciprocity in raw produce. The Americans want to find an extended market in Canada for their manufac-
turers; but this is a phase of reciprocity which Canadian manufacturers, as a rule, do not desire to encourage. They even grudge the British preference, especially in the woollen trade, and are ready to demand a change if the prospect of success should open, and even in the absence of such prospect. Here nationality counts for something, and the seai of empire is put on the law of preference. Our trade with the United States is cosmopolitan, and in spite of the British preference, is much larger than that with Great Britain. The stage of development which our manufacturers have reached has something to do with this; a great many things partially manufactured are found in the United States, suitable for entering as parts into Canadian manufactures; but this is a passing phase; we are already establishing additional manufactures for several of these parts, which we have hitherto imported. In any negotiations for reciprocity with the United States, Canadian manufacturers will stand watchfully by, ready to protest that no undue license of competition with them be conceded. It was so in the case of lumber; it will be so in everything else.

When the bill to alter the mode of assessment, so as to remove what was known as the scrap iron basis of assessment, in the case of trolley roads and other concerns, to which it applied, came before the Legislature, the general opinion was that a change in the basis of assessment would be effected. Indeed, to find a means of doing this appears to have been one of the principal objects in appointing the Assessment Comnission. But the ariginal bill for this purpose was withdrawn, and another substituted, which became law. To the substitution the Opposition objected, as inadequate, when members of the Government, responsible for the bill, gave assurances that it would be adequate to effect a change in the basis of assessment. The event shows that this object has not been attained. Judge Macdougall, deciding on a case that came before him, said that "as far as the method of estimating the value of the classes of property involved in the present appeal is concerned, I am of opinion that the amendment enacted at the last session has effected no change whatever." The scrap iron assessment rests on a judgment of the Court of Appeal ; and must, under Judge Macdougall's present decision, be held to be the one applicable to the assessment law as passed last session. The conclusion is that the new law has failed to effect its intended purpose. In this state of matters, a declaratory, or some form of amended law will probably claim the early attention of the Legislature of Ontario.

While the negotiations between England and the United States are apparently near completion, a voice from Nicaragua, speaking authoritatively, gives nutice to the United States of the termination of the treaties by which Nicaragua made the necessary concession to enable the United States to build the canal. There were two treaties, one bearing date 1870 , and the other 1867. Has Nicaragua lost patience, seeing that no progress in the construction of the canal has been made; or is she annoyed at the flirting that has been going on over the possible purchase of the colossal French abortion, which took the form of a rival to the

Nicaraguan line? The notice given may indicate nothing serious, or it may mean much. Nicaragua might well shrink from the idea of a canal over its territory, fortified by a foreign power ; for that would potentially place its independence at the mercy of that power.

The sight of.a French fleet has frightened the Sultan of Turkey into admitting all the French claims, including what is known as the Lorando claim. But France, it seems, will now insist on compensation for the moral injury which the Sultan's subjects have caused her during the last three months. The claim of a French protectorate over the Catholics of the Orient is not new, and is one of those things which arms French diplomacy with a weapon which is not found in the hands of any other power. France is seizing a Turkish island, as a means of enforcing the admitted claims. There is a rumor that Russia arid Englaind back the claims of France, on some arrangement for mutual advantages, England's share being the retention of Egypt.

The engineers of the New York Central Railway Company are reported to be working out a plan for making the distance from New York to the Irish Coast in 100 hours. But New York is not to be the port of departure and arrival; to Sk. John, N.B., that honour is reserved. This has a direct bearing on the national port or ports of Canada, of which a new definition has just been given by a Minister of the Crown at Ottawa; according to him, a national port means any port on which public money is spent by the Canadian Government. If the New York project should mhature and becoine a reality, it would be a great feather in the cap of St. John, though it would not settle for us the question of the national port, of which we have heard so much of late. This New York scheme will be watched with great interest by Canadians.

## THE NORTH-WEST TERRITORIES.

A movement is being made to get the North-West Territories erected into a province. The advocates of the scheme point out that these Territories contain a p.pulation ( 150,000 ) larger than that of British Columbia when she was erected into a province. The principal reason why the change is demanded is the need of more revenue to carry on works of public improvement, as the Dominion subsidy, which would give the Territories, if provinces, more than they enjoy at present. Where there are two parties to a bargain, one of which is to pay and the other to receive a given sum, they are generally found pulling different ways; but if the ambition of the North-West Territories to become a province meet no other and more serious objection, the grant of the usual subsidy to a province car hardly stand in the way of the provincial status being accorded to these Territories. Such primitive improvement as roads and bridges have much to do with the progress of infant settlements; and if these cannot be adequately supplied in the North-West, the progress of the region must be retarded. If there were any insuperable reason why provincial rights should not now be granted, there might be grounds for increasing the lump sum which the Territorial Govern-
ments receive annually from the Dominion. Happily, there is no ground of antagonism, such as formerly kept United States territorial governments unduly from the privilege of Statehood; not even a question of race, that favorite resource of the few disturbing elements which we have among us. The concession of full provincial autonomy to the North-West Territories is only a question of time; and in these cases it is generally best to make the inevitable concession before the withholding of it has produced serious irritation.

## NORTHERN ONTARIO.

Lac Seul, which looks like a speck on old maps, is a large body of water. This distant lake the C.P.R. Company is to connect with the frontier, which by extension, means with the whole world. Mr. Ross, the Ontario Premier, speaking to an interviewer at Ottawa, said the line of water communication, of which Lac Seul is a link, and which conducts to James' Bay, by the Albany river, will be improved and made practicable by the Ontario Government. This it is thought can be done, at a moderate expense, by means of locks. When done, this will, of course, be only a summer route; but means of winter communication will soon follow. This will need to be from south to north, rather than from east to west. Mr. Vankoughnet, afterward Chancellor, used to say, when Commissioner of Crown Lands, that the province, as then settled, had so much more length than depth, that it needed to be developed to the north. Since the boundaries of the province were judicially settled, it has found a depth that was not dreamed of in Mr Vankoughnet's day, and one of the needs of the hour is to turn this vast territory to account. Mr. Ross regrets to see young men from Ontario seek new homes in the North-West; but a certain proportion will, in the natural exercise of individual choice, prefer the prairies of the West. We, with Mr. Ross, desire to see this option exercised with discretion, and without prejudice of the just claims of Ontario, but in spite of all that can be done young people setting out for themselves will follow their own bent.

With a vast northward and northwestern domain to settle, Premier Ross sees the necessity which Ontario is under of doing all she can to obtain a larger number of immigrants, and he is reported to have admitted in an interview a desire to obtain the aid of the Dominion Government to supplement the work being done by the Ontario emigration agents. He is reported to favor assisted immigration; in fact, he is quoted as saying: "It is the Ontario Government's purpose to assist, in a financial way, in bringing settlers to the northwestern portion of the province." We are further told that he desires to enlist the sympathy of the Minister of the Interior in a scheme of immigration broader than any that now exists. This looks to the peopling of New Ontario. The Government has been generous in placing parts of this new region under the charge of people who undertake to improve it. This has generally been done with a good object and not seldom with good results. But there is a limit which this generosity cannot reason-
ably transcend; and when it is reached, a further development of a vigorous policy, in a slightly altered direction, will be in order.

## INTER-URBAN ELECTRIC RAILWAYS.

At the convention of the Street Railway Association, to which 179 companies belong, held last month in New York, a number of matters were discussed by the managers and directors of street railways present, which are of practical moment. These men are, to use the words of the president, "nothing more or less than merchants selling rides on a large scale. The profit on each ride is so small that money is to be made only by doing a large business," and so they are constantly bent upon increasing the business of their respective roads. After a paper had been read by Mr. McCormack, of Cleveland, on the "Relations of Inter-urban and City Railways," Mr. Lang, of Toledo, opened the discussion on the subject. The paper dealt with details of the management of foreign cars, or those of interurban lines, on city roads, and was a strong argument for the encouragement of inter-urban lines by the managements of city systems.

Mr. Lang spoke of Ohio cities, and said that in some of these cities the company expected to make the inter-urban cars do city work. In Toledo, however, a different arrangement is in vogue, the employees of the suburban company running the cars while in the city. This would not be a good plan unless some system of control over the suburban company's employees can be put into effect, but such an arrangement he had been able to enforce.

It is noteworthy, in connection with this subject, that the Supreme Court of Ohio has held recently that inter-urban companies can bring freight into cities irrespective of municipal ordinances. In Toledo a freight depot has been built in the centre of the city, and a charge to the inter-urban companies for rental of this terminal property is made. Speaking of the beginning of suburban lines, he said that concessions are generally necessary to help the suburban lines get started, but it pays to make them. As to freight, the lines in the neighborhood of Toledo use special freight cars which are brought in at convenient times. This traffic is welcomed by many merchants and in the future the inter-urban roads would be very valuable on account of their freight-carrying features.

So far Mr. Lang. Since he speaks as an expert in the matters mentioned, it is well for us in Canada to take heed of his experience, since what other cities have tried and either adopted or abandoned may naturally be an example or a warning to Canadians. Other speakers dwelt upon the importance of increased speed and better freight facilities, for these roads were bound to become serious competitors with the steam railways. City roads, it was stated, have become standard, while the country road has not reached the limit either in size of cars or of speed.

Mr. L. E. Myers, of Peoria, Illinois, described the conditions of freight switching and transfers with important railway systems, at that city. It necessitates a complete train-despatching system. He thought that the only recognition that could be had from the steam roads was such as could be forced. "An independent
entrance to a town is the solution of the interurbancity dispute, for the city business equitably belongs to the city road." To this last sentence the reply was made by Mr. T. J. Nicoll, of Rochester, that the question depended somewhat upon whether the suburban line ran on the highway or on a private right of way. A T rail is practically necessary for high-speed suburban lines, and cars built for this do not operate well on grooved city rails. "To get business on suburbar lines high speed is necessary, and if his company bad to build again, it would have a private right of way." Then, follows the significant reminder that freight cars to be run in a city should resemble passenger cars in finish so as to avoid criticism by citizens. Criticism by citizens then is dreaded, or at least respected, across the lakes, as well as here.

## FRATERNAL INSURANCE.

The system of fraternal insurance offered to their members in the United States and Canada for a score of years, by many organizations, as a cheap form of life insurance, is not giving satisfaction. The orders are finding that they cannot continue to give insurance at as low a cost as when the membership was young. Death losses have increased at a rate greater in proportion than the yearly influx of new business, and so the companies have had to call assessments with greater frequency. The troubie has not been confined to the smaller and less prominent orders, for necessarily the larger orders are among the first to suffer. Some dozen orders in the past decade have lost a large number of members, and seem to have no chance whatever of saving themselves from final dissolution. Eacin year sees them struggling along with an increasing death-rate and with desertions of such members as are able to get insurance elsewhere. The end of such orders is inevitable, says the New York Spectator, which implores other concerns to take heed of the warning. "The great trouble with the fraternals is that they have not provided a reserve to pay the increasing death cost which comes with age, and their policyholders object to any increase in the assessments. In recent years the orders have paid more attention to the reserve question and have been forced to admit its necessity. . . But nearly every order boasting of a reserve fund follows a different method of accumulating it than does its neighbor. From the start they experimented with the cost of the indemnity furnished, and now they are experimenting with the reserve question in a way which will in the futurc end to augnent their troubles."

One of the large concerns of the kind that is manifestly referred to, though not named, is the Royal Arcanum, of Boston, which appears to have been honestly and to a certain extent capably conducted. Its membership grew to great figures, and it continues to get new members, but its funds and resources are inadequate, and it must make some change in its plans if it is not to collapse. The Insurance Department of Illinois looked into its affairs this year, and found that while assets were increased $\$ 17,000$, between January and May, the liabilities for unpaid death losses increased during the same period $\$ 104,000$, being, on the latter date, $\$ 877,000$. The examination revealed the fact that
the average cost to a member joining the order in igoo was $\$ 40.42$, and that the average for old members for the same year was $\$ 35.92$, the average amount of insurance being $\$ 2,700$. During 1900, says the report of the examiners, there were admitted into the society 14,086 members, at an average age of 32 and memberships terminated were 7,880 , at an average age of 40.30 , thus enabling the society to slightly reduce the average age of those remaining. "While this would indicate that the society is successful in maintaining its membership, at an average age of about 42 , yet we find the average number of deaths to be constantly increasing, being in 1900 an average of 11.05 per 1,000 , while in 1898 it was 9.83 , with 193,043 members, as against 201,622 in 1900."

It is useless to blink the fact that young members decline to be obliged to pay for old ones. The cost of the Royal Arcanum's insurance, which was only \$ir. 34 per $\$ 1,000$ in 1885 has gone up to $\$ 15.29$ per $\$ 1,000$ in 1900. If at this increased rate it is found impossible to pay up arrears of death claims, with those claims, as the Department above tells us, increasing, there is no hope for the society.

## GOLD MINING IN CANADA.

A letter on gold mining in Canada from the special mining commissioner of The London Economist appears in the October 19th issue of that journal. The writer divides our gold mines into four groups: The Nova Scotian, those of Ontario, the British Columbian, and those of the Yukon, and he is probably: not far from the mark when he estimates their aggregate yield last year at $1,780,000$ ounces, made up of 18,767 from Ontario, 30,399 from Nova Scotia, 231,089 from British Columbia, and $1,500,000$ from the Yukon. This production he considers will be highwater mark for some time to come. He dismisses the Lake of the Woods mines in a few words, saying that the mines started "almost all ended in failure.

The ore is low grade and irregular in value." Then he proceeds to score the Ontario mines floated in London, the Regina, the Mikado, and the Sultana, describing the latter as "the most impudent flotation we have had for a long time." Generally speaking, this correspondent's remarks, though giving evidence of considerable expert knowledge, appear unduly pessimistic, especially with regard to British Columbia and the Yukon. Scarcely anything in the Kootenay pleases him; the LeRoi mine was "shockingly handled;" the Athabasca, Granite, Duncan and Fern "have apparently gone wrong;" but he does see a glimmer of hope for the hydraulic and placer mines of the north. Of these, "only one is paying really well, but this mine-the Consolidated Caribou-is doing great things." He states, truly, that the yield, last year "was $\$ 350,000$, and this year there will likely be a bigger return." H wrote thus from Vancouver in September; but we regret to tell him that, owing to a short water supply, the Consolidated Cariboo, instead of earning $\$ 400,000$, earned only $\$ 143.000$ this year, whereas its expenses were $\$ 140,000$. However, it is well for us to have anyone take a calm instead of a roseate view of our gold mining. He promises to
treat many of the mines at first hand in future articles, after actual inspection, and that will be better than generalizing.

## THE PROGRESS OF JAPAN."

## SECOND ARTICLE.

Some of our readers may remember the words of a former Consul-General of Japan, a few years ago, Mr . Theodore Nosse. Speaking to a representative of this journal upon the modernizing influences which were bringing Japan to the front among the nations, he said: "We are beginning to use European food, having discovered its nutritive value." By European food was meant bread and butter and meat, instead of the fish and rice that had been for centuries the pabulum of the common people. The Japanese were then beginning to give bread and butter to their navy, intending shortly to extend the change to the army. Judging from the increased import of flour, namely from $\$ 497,000$ worth in 1896 , to $\$ 1,941,000$ worth in 1900, the change has possibly been made. There is an enormously increased import of beans, pease, rice, sugar, alcohol, etc., in recent years, indicating a change in habits of living. The change comes more slowly among the common people in the interior, but the better classes, the students in colleges, etc., are now-adays better fed.

A dozen years ago Japan imported only \$70,000 worth of flour in twelve menths; for the last four years her import of it has exceeded a million dollars' worth annually. In 1900 she bought flour to the value of $3,882,517$ yen-a yen is about equal to half a dollar. Her import of other comestibles was last year 21,8 I2,715 yen, besides sugar to the value of $26,691,000$ yen. The largest item in Japan's list of imports is raw cotton, the value of her purchases of which in 1900 is given at $59,471,629$ yen. That her cotton manufacturing industry has made progress is shown by her being able to export last year $5,723,000$ yen worth of cotton tissues, and $20,589,000$ yen worth of cotton yarn. Her export of raw silk in one year is put at $44,657,000$ yen, and of silk fabrics at $26,794,000$. Her tea export does not bulk as largely as one would expect, being only $9,035,000$ yen, and her rice $3,576,000$ for 1900. Her exports to Canada have more than quadrupled since 1887, for where in that year they were 714,175 yen they were last year $2,950,663$.

Reserving to another time any lengthy reference to the borrowings and national debt of the Japanese Empire, its revenues and expenditure, its banks and clearing-houses, we may give in closing this article a brief list of the principal articles of import and export. The figures are for the year 1900 .

Imports into Japan.
Yen.

| Tools and machines | 13,800,000 |
| :---: | :---: |
| Raw cotton | 59,471,000 |
| Cotton yarn | 7,043,000 |
| Cotton manufactures | 14,231,000 |
| Woollen manufactures | 13,801,000 |
| Chemicals and dyes | 10,261,000 |
| Metal manufactures | 37,638,000 |
| Sugar | 26,691,000 |
| Petroleum | 14,152,000 |



The manufacturers have been getting in some good work at their annual convention which has been held in Montreal this week, and judging from the number of important topics discussed they have not wasted much time. As might be expected, the subject in which the keenest interest was shown, was the tariff. What the Woolen Manufacturers' Committee want is a net duty, after the reduction of the preferential tariff, of not less than 30 per cent., or its equivalent, upon all classes of finished woolen, worsted and knitted goods and carpets, and of 20 per cent. or its equivalent, on all classes of yarns." This is equivalent to an advance in the duty on manufactured woolen goods of 45 per cent. gross, or 30 per cent. net, and on yarns of a duty of so per cent. gross or 20 per cent. net. Other tariff changes discussed were as under: Oatmeal, on which a specific duty of 6 oc . per roo lbs. is demanded; lithograph covers on package goods, 6 c . per 1 b .; increase on agricultural implements; folding boxes, 6 c . per lb .; shirts, collars, cuffs and blousesad valorem-same as paid on their new material, plus specific duty as follows: Collars, 34 c . per doz.; cuffs, 48c. per doz.; shirts, $\$ \mathrm{r}$ per doz; blouses, $\$ 1$ per doz. White pine, red (Norway) pine, hemlock, tamarac, spruce, Douglas fir, cedar, $\$ 2$ per 1,000 feet; shingles, 30 c . per 1,000 , and laths, 200 . per 1,000 . Liquorice, finished for confectionery.

The report of the Membership Committee showed the total number of members in good standing to be 825 , with 28 new applications pending.

An important question brought up by Mr. Robert Munro, of Montreal, the president-elect, was that of insolvency legislation, on which the opinion was strongly expressed that no efforts should be spared to get the Government to introduce a uniform act.

The retiring president, Mr. P. W. Ellis, of Toronto, in his annual address, gave a strong presentation of the importance of Canada's manufactures, from an export point of view. He showed that of all Canadian exports, manufactured goods amounted to over 38 per cent. About 575,000 people in Canada were employed in, and $2,300,000$ people supported by, manufacturing industries.

The value of the raw materials used by Canadian manufacturers was approximately $\$ 256,000,000$, the value of the finished product $\$ 476,000,000$. In other words, the industries of the country were responsible for retaining $\$ 220,000,000$ of money within our own borders. For the year already entered upon the manufacturing industries of Canada have been a net source of wealth to the country of approximately $\$ 400,000, r 00$. From the report of Mr. Ellis' remarks anent reciprocity with the United States, we should judge that he is not greatly impressed with the likelihood of much bene-fit-to Canada-arising from such a policy.

Two very interesting features of the convention were papers read by Mr. James Cummings and Mr. W. Whyte. The former gentleman was Canadian trade commissioner to South Africa, and the latter described his recent trip to Asiatic Russia in the interests of the Canadian Pacific railway.

The banquet held on Wednesday evening proved probably the most successful in the history of the association, over 400 guests being present, including Sir Wilfred Laurier, three other members of the Government, Mr. Borden and Lord Strathcona.

## OUR AUSTRALIAN LETTER.

The tariff is down, and as usual all sides grumble. "It is not protectionist and it is too protectionist," so the criticism goes. The Federal Minister of Customs had a hard task. The needs of some of the States of our Federation and the vicious system which compels him to return threefourths of his excise and customs revenue to the several States compelled him to raise a large sum. He had to da it on a probable importation of thirty-four million pounds, of which he has made only twenty-one millions dutiable. He needed nearly nine millions from that twenty-one millions. The bulk of his supporters are stiff protectionists, so he had to create a pretty stiff, and yet composite, revenue-producing and home-industry-developing tariff.

I send you a newspaper copy of it. no other is available just now. The report of the tariff is so far as I can judge accurate, but the comments upon it are I think erroneous. For instance, in its comments it places the duty on flour at a penny per lb . I can only make it to be two and six pery cental, and that is heavy enough.

Of the six States one had a free trade tariff, three very high revenue-producing, and two protectionist tariffs. The treasurer had to raise more money on fewer articles, as intercolonial products are now free, and he has about averaged the old tariffs as nearly as the circumstances would permit him to do.

The Canadian Commissioner here thinks that while in some articles Canada is pretty heavily hit, yet on the whole the trade is not likely to suffer much. Flour, he thinks, is prohibited, so long as Australia has a good harvest. It would have to be sold at twelve pounds per ton, or nearly twice the price of local flour to enable the Manitoba article to be landed at present prices and rates. The cheaper lines of boots and shoes are hurt. Reapers and binders are yet free. Other implements have the old duty or less in five of the six States. Bicycles are fixed 2t 20 per cent., but the parts are taxed at 15 , which won't help local manufacture greatly. Rubber shoes are weighted with 25 per cent., which may tell in some years. Other rubber goods 15 , which is bearable. Cottons at 10 and 15 will still come in. One of the surprises is a pound per ton on printing paper. Pulp is free, so that if Canada loses its market for paper it will get one for pulp; but the two mills now shipping paper here are not likely to have a lessened demand. The same can be said of canned salmon and timber, the productions of British Columbia. Indeed the placing of a duty on New Zealand kauri, hitherto free in Victoria, will help Oregon pine in that State.

The Canadian agents that I have had a chance to hear from in the hour at my disposal are much of the Commissioner's opinion. A large order for flour has been cancelled. I believe, which is the only result so far. One question was on the lips of every one interested in Canadian trade. "What is Canada doing about reciprocity ?" To this there is no answer. If the Canadian Commissioner knows he won't tell, and no one else knows; but all wonder at the silence.

Sydney, N. S. W., 9th October, 1901.
F. W.

## EXPORT OF CANADIAN HOG PRODUCTS.

A report of the trade done up to the close of last fiscal year in hog products, as compared with former years, shows that the most remarkable increase has taken place in the expert of lard, especially to Great Britain. During the year ended with June 30th last, the quantity of this commodity exported from this country was 846,638 pounds, all but 11,000 of which went to the Mother Country. In 1897, the total export was 228,203 pounds, of which 172,000 pounds went to Great Britain. The figures for bacon were 103,020,661 pounds, and $59,546,050$ pounds respectively, almost all of these quantities going to Great Britain. In hams, on the other hand, there has been a great falling off. During the year euded June 30th, I897, 3,582,402 pounds went out of the country, as compared with $2,528,844$ pounds last year. Pork also has gone behind. During the year ended June 30th, 1897, 771,798
porinds were exported, of which 483.593 pounds went to Great Britain, and last year the total was 742,122 pounds, of which $43 \mathrm{r}, 474$ pounds went to Great Britain. In 1898 , however, the tctal was $1,602,261$ pounds; $2,154,846$ pounds in 1899 , and $1,109,-$ 550 pounds in 1900. In values the rise in pork is remarkable. In 1899 the $2,154,846$ pounds were valued at $\$ 56,733$, while the 742,122 pounds last year were valued at $\$ 51,374$, or only $\$ 5,359$ less. The value of hams also shows a gradual increase.

For purposes of comparison, the statistics of the United States exports of hog products should prove interesting. During the year ended June 3oth, 1897, there were exported from that country $500,399,448$ pounds of bacon worth $\$ 34,187$, 147, of which $386,457,479$ pounds went to Great Britain, compared with $369,082,490$ pounds out of a total export of 456,122 ,741 pounds for the year ended June 30th, 1901. Of hams during the year ended June 3oth, 1897, 134,933,004 pounds out of a total of $165,247,302$ pounds went to Great Britain, comparings with 191,127,894 pounds out of a total of $216,571,803$ pounds during the year ended June 3oth, 1gor. The increase in pork is noticeable. During the year ended June 3oth, 1897, out of a total export of $68,075,244$ pounds, $19,005,770$ pounds went to Great Britain, while for the year ended June 30th, 1901, the total was $169,372,197$ pounds, of which $88,731,438$ pounds went to Great Britain. Lard just about held its own, but it is noticeable that $241,077,725$ pounds exported to Great Britain during the year ended June 30th, 1898 , were valued at $\$ 13,807$,640 , while $211,264,628$ pounds shipped three years later were valued at $\$ 16,377,255$.

## BUTTER V. CHEESE.

A general meeting of the Montreal Butter and Cheese Association was held last month, and it was resolved to issue a circular to Canadian dairymen, advising them to turn their attention more generally to butter, and to discontinue making cheese entirely after the first of this month. Among the reasons given for this advice are that the fodder cheese hurts the consumption, thus diminishing the demand for grass goods and lowering their price. That the outlet for cheese is limired, and everything depends on the quality to induce a large consumption. That the consumption of cheese is not increasing, but diminishing, while the consumption of finest creamery butter is rapidly growing. That the price of butter is higher on an average all the year round than cheese, for the finest qualities. That the manufacture of butter is more profitable than cheese, not only in the comparative price, but in that the farm stock and the land are better sustained. That in order to maintain high prices, there must be a continuous supply of finest butter, and as the flow of milk is lessening now, it is most urgent that the quantity should be kept up as much as possible, and to divert the milk from cheese to this article is the only way to keep up the supply. Butter should be shipped fresh weekly to command the best price. It is recommended that all factories should be fitted up so as to make either cheese or butter. Cheese should be held three wceks at a temperature of 60 degrees to ensure proper curing. Serious complaints continue to come of cheese being shipped much too green. Packages both of cheese and butter are still made of much too thin wood.

## MEDITERRANEAN FRUITS.

Shipments of dried fruits are now coming briskly forward, and the quality of them in several lines is somewhat better than the average. A comparison of the relative position of currants, this year in relation to last, is interesting for while Patras and Filiatra are both quite firm, there is more of that helter-skelter booming which distinguished the quotations of this time a year ago. It is true that some weeks back reports were sent out as to renewed injury to the growing crop from peronosporos, yet these seemed to die a natural death. The demand locally is satisfacory, though nothing out of the way.

Raisins, both sultanas and Valencias, have an upward tendency. Indeed a few days ago, advances were made in primary markets of $2 s$. and Is., respectively. Although apparently many of our grocers would not agree with us, yet
we cannot help believing that Valencias are going to be very strong this season, much stronger than they are at present indeed. It is true that some of the old stock is still unconsumed; but this is hardly likely to cut much figure in view of the fact that buyers throughout the country are better prepared than ever they were to get good stuff even if they have to pay considerably more money for it. Then again, Christmas is still some weeks away, and there is plenty of time to clean up the market and start on new stock for that important trade. The idea expressed by some to the effect that they will wait before purchasing, so that, owing to lack of demand, the prices will come down, leaves out of the reckoning the fact that Canada represents but an insignificant fraction of the world's consumption, and that therefore the fact of our buying or refraining from buying leaves the issue unaltered. Large sales of Malaga raisins are being made, Royal Buckingham clusters selling at $\$ 3.35$ to $\$ 3.40$; Connoisseurs clusters at $\$ 2.20$ to $\$ 2.25$; Excelsior Windsor at $\$ 4.55$ to $\$ 4.75$. Prices for new selected Valencias are quoted at $53 / 4$ to $61 / 4 \mathrm{c}$.; fine off-stalk, $5^{1 / 4}$ to $53 / 4 \mathrm{c}$.; last year's fruit, 4 to $4^{1 / 2} \mathrm{c}$.

Samples of new dates recently arrived by way of New York show very good quality. Prices range about 4 to 5 c .
 demand, and in New York they are reported to be about I/2 to Ic. higher.

## "RESOURCES," SO-CALLED.

A friend has handed into this office the balance sheet and first report of the directors of the Star Fire and Burglary Insurance Company, Limited, whose head office is in Glasgow, Scotland. The document is a remarkable one; and its tenor suggests that keen scrutiny of new concerns of the kind is desirable, since the reputation of Scottish insurance companies get erally stands so deservedly high. We may state at the start that numbers of Canadian fire offices bave been receiving from the States offers to re-insure risks from all sorts of unknown or weak concerns. This first annual report comes from Scotland, possibly via New York, it is for the year ended 3IS! August, 1901, the company having begun, presumably, in August, 1900. After some preliminary palaver about the cconomical intentions of the company, the cleverness of its managers, and the (future) enterprise of its agency staff, the report declares that "the company's business has been extended to the United States for Surplus Insurances, and it is sarguinely expected that good results will come from this quarter," because it is going to be done in the States "on the same sound, conservative lines as is in the United Kingdom." The signers of the report are Messrs. Walter Hutchison, chairman, and John Grant, manager. Below their names, and upon the same page with them, though not separated by any rule or the insertion of any other matter, are these words, in display type:

We call attention to the Total Net Financial Resources of the Star Fire and Burglary Insurance Company, Limited, as shown by the certificate of the Chartered Accountants attached, amounting to $£ 83,995$ Is. 1 d., which converted into American funds at current rates equals $\$ 409,055-87$. We respectfully solicit from Agents and Brokers purely Surplus on Fire Lines or Approved Risks on behalf of the company.

Yours truly, C. H. Haight \& Co., 35-37 Broadway, New York.
And, sure enough, there are attached to the Balance Sheet and Revenue Account on the next page, the names of J. and D. Lamb, C.A., auditors. We do not know whether the president and chairman are properly to be held culpable for the free-and-easy way of Messrs. C. H. Haight \& Co., of New York, in treating the figures of the Balance Sheet, thergh we confess that the style and type of the foolscap decument before us are very like those of the Old Country. Observe, now, the 'cuteness of these Broadway agents:

The total assets of the concern are $£_{2,789} 8$ s. 3 d., consisting of cash in bank, £74 I4s., and due from agents, branches, and sundry debtors, $£ 464 \mathrm{I} 4 \mathrm{~s}$. Then there is a balance "per
contra," of $£ 2,250$, which appears to be a cross entry to get rid of an item of 'bonds and assignations," which finds place an:ong the liabilities. Other liabilities are $£_{56}$ to sundry creditors and £299 of a reserve fund. In fact, all the surplus the concern can show is this reserve fund of $£ 299$. Where, then, do Messrs. Haight \& Co. find this $£ 83,995$ sterling? Inserted among the assets, but not extended or included in the total, are the following items: Subscribed Guarantee Fund, uncalled, £75,000, and Guarantee Reserve Fund, uncalled, $£ 6,20512 \mathrm{~s}$. Iod.; these, added to the $£_{2,789}$-which of itself is partly suppositious-make the total of $£ 83,995$ is. Id., which is so boastingly translated into dollars. If this is not humbug, we do not know what to call it. Before we will attach much weight to the "Subscribed Guarantee Fund uncalled," we should like to know who subscribed it? There is not a single name of members or directors given on this sheet. To be sure, the office address is given, at 248 West George street, and we know that there is a West George street in Glasgow. It is probable that this report has been citculated in Canada-the one before us was received in the mail of well-known insurance agents-as well as in the States, and if any business should be attempted to be secured here, the real "resources" of the company should be remembered to be as we have stated them above.

## THE GAME SEASON.

The time of year at which we find it desirable to remind our sulscribers who are in arrears of the date to which they are paid up happens to correspond very closely with the opening of the season for shooting wild ducks and other game. And this year the manager of our subscription department has amused himself by designing a postal card circular headed "Beating about the Bush," which deals in a humorous way with the delights of October, not only to the hunter but to the admirer of wature in her loveliest attire. The circular has proved effective, for it has not only brought in thousands of subscriptions, but one or two hundred written replies, more or less personal, referring to the circular in such terms as the following:

Messrs. Graham \& Knight, private bankers at Alliston, Ont., say: "Your postcard reminder has almost captivated us, and we cannot but remit at once. We think we will have to allow subscription to run past due again, so as to get another circular."

Mr. Robert Cunningham, of Guelph, insurance agent, writes thus: "Your card of I8th inst. is to hand. It is not creditable to your readers that you should have to resort to "beating about the bush" in collecting for an article worth several times what it costs. Please find herewith a postal note covering subscription until October next year."

Mr. C. R. Hanning, oi Preston: "As I rather like youn style of 'beating about the bush,' I herewith beg to enclose cheque for $\$ 2$, being one year's subscription to The Monetary Times to December 31st, 190I. I hope you may have many of the same in your 'bag of collections.'"

A private banker in Minnedosa, Manitoba, is pleased to write merrily and complimentarily in the following strain "Your postcard of Oct. I8th received. Nothing like shooting straight for bagging a large bag. Wishing you the best of sport and luck. I enclose a bird as result. Sorry not larger. Yours truly, V. H. G. G. Pickering."

Business has been good with the proprietor of the Bracebridge woolen mill, who writes: "Your prompt for subscription to hand. Business has been too brisk with me to allow time to hint up when all my subscriptions to Dapers came due, but I take pleasure in enclosing postal note as requested." And the Bain Wagon Company, at Woodstock, say: "Your postal of the I8th inst 'Beating about the Bush,' was duly received, and as you have put your case so modestly we hasten to add our contribution to your "bag of collections' at the earliest opportunity. Enclosed," etc.

We thank the cashier of the Intercolonial Coal Company, at Westville, Nova Scotia, for an encouraging letter, from which the following is an extract: "I have your postcard of 18 th inst. It is a cheerful, optimistic way of nemind-
ing a man of his obligation to the printer, and in these days of multifarious engagements the best intentioned need occasionally to be reminded of their undoubted duty. The Monetary Times is a most excellent paper and well earns and deserves its subscription price."

This from a banker in Stratford. Referring to your secretary's hopeful reference to this year's 'Bag of Collections,' without a good bag you might be beyond the power of 'beating about the bush' at all in future years. Hope it will be filled to overflowing."

The gratifying letter which follows is from Mr. T. I. Thomson, hardware merchant, of Owen Sound: "Dear SirFind enclosed cheque for $\$$. Your representative usually called annually to collect subscription, but has not done so for some time, however this will put the matter right. I receive no paper I prize more than The Monetary Times. I read it when a boy learning my trade, and for 26 years I have perused its pages with pleasure and profit. It has taught me to call a spade a spade. Its editorials are sound and fearless, and those who follow their teaching are not likely to err."

In remitting bank draft for subscription, the CuddyFalls Company, of Amherstburg, add: "Beating about the bush" is very goed. Only sorry we are too busy to go for game, or we would send you a dozen of the latest 'fruit' per express (quail)."

A Rossland banker makes fun of us good-naturedly in his letter, as under: "Beating about the bush is not one of our usual sports, but 'bagging gain' is our regular business. 'Bracing air, bright skies and beautifully-tinted foliage' we have, but 'rustling leaves' is not in our line; we rustle the beautifully-tinted bank notes. Being exceptions to the rule, we are delighted at being reminded of our indebtedness, and think it the 'best sport imaginable' to enclose our subscription."

But among all these cheery and friendly letters comes one which reminds the writer of this circular that there are really people in the world who find offense in it. One of these, the shief official of a prominent financial concern, who received our postcard, writes to ask why we descend to such means of collecting from our patrons, and adds that it is the first time in his life he has ever been dunned by postcard. We are sorry that this gentleman is temporarily offended, and will try and remember not to offend him (in the same way) again. But as against his single angry objection we place some thousands of dollars received and some hundreds of amicable and appreciative replies.

## INSPECTION OF ELEVATORS.

Some time ago, we spoke of the necessity which existed, and still exists, for a thorough inspection of elevators. It is estimated that the daily number of people using elevators in Toronto alone averages something like 50,000 . Of the 1,000 or more elevators in use, a large number are either of obsolete pattern, or sadly in need of repair. This applies more particularly to warehouse elevators used mainly by employees, and where many accidents no doubt take place, which, unless they prove fatal, remain quite unknown to the general public. Many American cities have laws regulating the use of elevators, and calling for regular inspection, and the payment of an annual license fee. A sub-committee of the Toronto City Council was discussing this important matter the other day, and we hope that steps will no longer be delayed to foilow the above example and remerly the evil. We understand that they came to the decision to impose an annual tax of $\$ 2$ on each elevator, and to appoint an inspector, though it may be contested that elevators which are insured are already subject to inspection, and should not be taxed.
-At a meeting of the board, held on Tuesday last, Mr. H. B. Walker, treasurer of the Canada Life Assurance Co., was appointed a director of the National Trust Company.

## BOOKS RECEIVED.

Book-keeping for Joint Stock Companies; by David Hoskins, C.A. Toronto: Warwick Bros. \& Rutter. This book, newly issued, claims to be a text-book for the use of accountants, book-keepers, business men and advanced accountancy students, and it may at once be admitted that t fulfils every promise made in its title. The contents are conveniently arranged in seven chapters, and are laid before the reader in a fluent and readable style. The first chapter deals with the necessary legal and official steps preliminary to the formation of a company. The second, with the general organization of a company, the third with the various books of account necessary, and the fourth with special entries required in the keeping of said books. The fifth chapter deals with the question of financial statements, the sixth gives important extracts from the Ontario Companies' A.ct, and the seventh is devoted to various examination questions, selected from those propounded by the Institute of Chartered Accountants of Ontario. It is quite evident that the object of the writer has been to give all assistance possible to students and others, and it cannot be denied that he has achieved his goal. The advice offered throughout is of the most practical and common-sense description, and the forms of various documents given are calculated to be of great value to the class for whom they are designed. The book is written in a most perspicnous style, which adds greatly to its value. We can recommend it as a valuable "vade mecum" for all who are studying or practising the higher accountancy.

We are favored with a copy of the second annual number of Moody's Manual, being for the year 1901, which, for completeness, and so far as we can judge, for good arrangement of the information which it sets out to impart, leaves little to be desired. It covers a practically new field of statistical research, giving the chief facts bearing upon nearly 10,000 various securities in the United States and Canada. We recapitulate the leading contents of the twelve sections into which it is divided. Section 1 comprises membership lists of the stock exchanges of leading American cities, names of New York financial institutions, American and foreign government securities, etc. Section 2, street railways, gas and electric light companies; section 3 , industrial companies; sections $4: 5$ and 6 are devoted to various manufacturing comnanies; section 7 to mining corporations; section 8 to food roducts, brewing and packing companies, etc.; section $9,{ }^{+-}$graph and telephone companies: section 10, miscellaneouc ection ir, steam railroad companies, and section 12 gives ${ }^{\text {the }}$ main features of various guaranteed railroad stocks. Ar'enda and appendix complete what is sure to prove a very valuable book to all investors and corporations. It is $\mathrm{pu}^{\prime}$ lished by John Moody \& Co., 35 Nassaul street, New York City.

## TRADE OPPORTUNITIES.

The following were among the enquiries relating to Canadian trade received at the Canadian Government Office, in London, during the week ending 25th October, 1901: Enquiry is made for the name of a first-class firm of Canadian oven builders, who would be prepared to work a patent oven for which the patent in Canada is fully secured. A list of wholesale druggists' sundrymen in Canada is asked for by a firm of wholesale stationers in London. A Birmingham firm asks to be placed in communication with one or two large exporters of cheese from Canada. A Dundee firm, having opened a department for the sale of wood pulp, would be glad to know of a Canadian exporting firm wishing to appoint an agent for Scotland. A gentleman, with twenty years' experience in selling British goods in Canada-having an extensive and infltential connection amongst importers, railway companies, etc.-is shortly leaving for another business journey, and would be glad to undertake the interests of an additional manufacturer or two. A New Brunswick (Canada), correspondent asks for names of large dealers in tin plates, pig lead, and tin in London and Liverpool.

## INSURANCE MATTERS

The Canada Paper Company, at Windsor Mills, have a force of men opening the ground and intend to put in an extra 12 -inch water pipe for mill service, thus doubling the water capacity in case of fire.

What a dreadfully menacing thing a fierce fire is to a v:llage with little or no means of fighting it, was brought home to the residents of Vaudreuil Station, or Dorion, Que., on Tuesday. The arrival on the scene of part of the Montreal fire brigade probabiy saved the little place from destruction. As it is, many are homeless. Few things are more important than for citizens to look after their fire appliances; and few things are more persistently neglected.

It is agreeable to see that the Union Mutual Life Company of Maine, with the good sense which we expect in the management of this sound old company, has made short work of one of its employees who was preaching socialistic doctrines. The cashicr of that company's agency at Cincinnati, Harry C. Thompson, identified himself witly the Socialist party, and indeed became its candidate for governor of Ohio. Upon learning this, the Union Mutual resolved to dispense with his services and sent him the following letter: "We desire to terminate your connection with this company immediately, as we are positive it would not be for the best interests of this company to retain in its employ a person holding the views of a Socialist, or who belongs to any party or organization which aims to destroy the conditions under which it is possible for institutions like our own to exist and prosper."

## FOR DRY GOODS MEN.

In anticipation of the big increase in the woolen tariff which many believe will inevitably come shortly, some of the woolen and clothing importers are making a proviso to the effect that the difference in this regard is to be paid by the vendors of goods not delivered in Canada till after the beginning of next session. Some expect the duty to be increased to 50 per cent. with one-third off preferential both for woolens and cottons.

The woolen branch of the Canadian Manufacturers' Association have elected officers as follows: Chairman, J. B. Henderson, Paris, Ont.; ist vice-chairman, S. T. Willett, Chambly; 2nd vice-chairman, E. T. Dufton, Stratford, Ont.; secretary, T. A. Russell; committee, R. R. Stevenson, Montreal; J. Turnbull, Montreal; J. P. Murray, Toronto: W. J. Kendry, Peterborough, Ont.; G. Forbes, Hespeler, Ont.; W. G. Patterson, Preston, Ont.; J. Dick, Toronto; J. F. Morley, M. Boas, St. Hyacinthe, Que.

In silks fancies seem to be gaining ground steadily, and indications are that retailers will do a much greater business in novelties next spring than they had thought. The strength of this movement toward fancies lies with the tightest class of goods, and received the sanction of the highest class of trade. Then it was time for a movement away from the plain staples anyway. In New York it looks as though there was a good re-order business ahead in many lines of fancy silks.

As generally anticipated, the directors of the Dominion Cotton Co. at their meeting in Montreal last week decided to pass the usual dividend this quarter. In view of the large expenditures incurred in putting the various properties of the company into first-class condition, and also with the object of reducing the floating liabilities of the company, shares were selling shortly afterwards on the local exchange as low as 45, but not very many exchanged hands.

The wool market in Boston is very active and without soft spots. Approximately $18,000,000 \mathrm{lbs}$. of wool were cleaned up last week, making one of the best weeks of the season. The recent purchases have been made by some few of the larger manufacturing houses, and their presence in the market induced some of the smaller concerns to operate. Values are about the same, and recent sales have been at ruling quotations. While there may be no prospect of any
immediate advance in prices the dealers are not at all in a hurry to let go of good lines at anything under the ruling market prices.

## SHOE AND LEATHER NOTES.

The leather trade in Toronto is in a very satisfactory condition, and an active business is being carried on at the advanced prices recently recorded. Export demand for sole is brisk.

Toronto boot manufacturers report business fully up to normal or even better. Some factories are working over-time. A very good demand for boots and shoes is coming from all parts of the Dominion, especially Manitoba and the NorthWest, the only exception being British Columbia, where matters are on the slack side.

Messrs. Benning \& Barsalou, auctioncers, Montreal, held last week, for account of the Canadian Rubber Company, the thirty-fourth annual sale of rubber boots and shoes, which proved one of the most successful on record. Over 6,000 cases were disposed of, aggregating close upon $\$ 100,000$. The advance in prices of rubber goods was manifest, prices averaging from to to 20 per cent. higher than last year. Over 300 buyers were present.

The regular meeting of the Retail Boot and Shoe Section of the Retail Merchants' Association of Canada was held in Toronto this week, Mr. S. R. Hanna in the chair. The general secretary, Mr. E. M. Trowern, read a paper on the subject: "Can the Retail Trade be Conducted Best by Individuals or Through Trusts?" A resolution was passed, appointing Mr. G. J. St. Leger, first vice-chairman, and Mr. E. M. Trowern delegates to visit Ottawa, and wait upon the Minister of Customs to protest against any further increase in the duty on ladies' American-made shoes, as proposed by the Canadian manufacturers. The retail men consider that the time is not opportune yet, and will not be until a greater variety of styles and a higher finish is put upon Canadian-made shoes.

In 1898, the town of St. Henri (Montreal), made a loan of $\$ 20,000$ to the Mosely Shoe Leather Co., and granted it an exemption from taxes, in consideration of the establishment of its works in the locality. The loan was to bear interest at the rate of five per cent., and was to be reimbursed in twerity annual instalments of $\$ 1,000$ each, the contract stipulating that in the event of any of the conditions being violated, it would become null and void, the exemptions would cease, and the reimbursement of the whole amount could be claimed. The town of St. Henri took out an action, asking the annulment of the contract, and claiming the reimbursement of $\$ 21,000$, being the full capital loaned, and one year's interest, on the ground that the first instalment was not paid. The ecmpany defendant made default, and judgment was accordingly rendered in favor of plaintiff.

## FOR GROCERS AND PROVISION DEALERS.

The Ogilvie Milling Company is filling an order received from the Duke of Cornwall for two hundred ruo-pound bags of their Hungarian flour for the Royal household.

Canadian poultry exhibitors did well at the Pan-American. Canadian birds entered numbered 1,000 , and United States entries totaled 1,900 , yet the two countries practically broke even so far as prizes were concerned, Americans gaining $\$ 1,200$ and Canadians $\$ 1,100$.

The extent of the export trade from California to Britain is indicated by such items as the following: A ship, the "British General," cleared from San Francisco last month for London, taking as part cargo 4,700 cases of canned fruits and 54,480 cases of salmon. The British ship "Dunfermline" also sailed on a later day for Liverpool with 31,878 cases of canned fruits and 65,201 cases of salmon.

Good advice is given to grocers by The New York Advocate, thus: In making out your accounts be sure that your till and your ledger account headings correspond. Don't charge to "Mrs. James Brown," a bill of "Mr. James Brown," there is apt some day to be a trial as to the payment of the bill, and these conflicting accounts may lead to a dismissal of the case, owing to doubt as to who owed the bill.

The herring trade of Montreal is vanishing. It used to be the case that about this time of year 30,000 to 40,000 barrels of Nova Scotia, Cape Breton and Labrador herrings. were to be seen on her wharves. To-day, as the Trade Bulletin points out, the trade has dwindled to a few hundred barrels. The trade of the past used to be far-spread, orders. being received here from cities as far apart as Chicago, Milwaukee and St. Paul. "Not only has the westward trade in fish and fish oils almost entirely disappeared, but the return freights in flour and provisions to Newfoundland lare also. things of the past, and Newfoundlanders now nearly all buy their provisions direct." The fact is significant of the constantly changing channels of trade.

The Cincinnati Price-Current records a new condition in the pork packing trade. The total western packing was 475,000 , compared with 380,000 the preceding week and 360 ,000 two weeks ago. For corresponding time last year the number was 460,000 and two years ago, 455,000 . The quality of current offerings while irregular, and much of the supply really not good enough to deserve being called fair, is not tending downward but appears to indicate moderate improvement in various instances. Prices have declined considerably, and at the close the average for prominent markets is $\$ 5.80$ per 100 lbs ., compared with $\$ 6.05$ a week ago. Favorable weather conditions and indications of a coming fall in prices no doubt brought about the increased offerings.
-A special general meeting of the Toronto Board of Trade is called for Monday next, the 11th inst., at 3.30 p.m. The meeting is for the purpose of electing a first vice-president in the place of Mr. W. E. H. Massey, deceased, also a second vice-president in the place of Mr. J. F. Ellis, resigned.
-As a result of the decision of the Montreal Stock Exchange to establish ten new seats, there was an auction sale held a few days ago at which one was sold to Chas. Meredith \& Co., for $\$ 13,000$, and the others to M. Rodolphe Forget, for other parties, at sums varying from \$12,750 to \$12,850.
-The Canada National Railway and Transportation Co., who are to build a railway from Collingwood to Toronto, have submitted to the council of the latter city their plans for railroad and steamship terminals here. They want about 150 acres of space on the other side of the Keating Cut, at the foot of Cherry street. Here it is proposed to establish the railway yard inside the present breakwater, with the docks and warehouses, and a basin to be dredged 16 feet below: low water mark outside.
-Facts as well as figures tell of Toronto's growth and prosperity. From the City Hall we learn of the briskness of building operations this year. Up to October 3rst, permits were issued to the amount of $\$ 1,964,248$, as against $\$ \mathrm{r}, 633,756$ in the corresponding period of rgoo. And the city treasurer reports 76.02 per cent. paid already of the total tax revenue of the city, which amounts to almost three millions of dollars, the actual levy being $\$ 2,906,708$. In ro previous year of the city's history was so large a proportion of the taxes paid by the close of October.

## CLEARING HOUSE FIGURES.

The following are the figures of Canadian clearing houses for the week ended with Thursday, November 7th, 1901, compared with tho: e of the previous week:


# Town of Port Arthur 

 Debentures.Tenders are Invited for the Purchase of the Following Debentures.

1. $\mathbf{\$ 3 0 , 0 0 0}$-For the development of the Water Power Current River for Electric Railway, Electric Light and Power Purposes. Repayable in twenty years from the 25th day of February, 1901, interest at five per cent. per annum, payable semt-annually, on June rst and December ist.

Tendered price to include accrued interest on Coupons maturing December ist, 1gor, in case of delivery of Debentures before that date.
2. $\mathbf{\$ 1 5 , 0 0 0}$-For the purpose of erecting an addition to The Port Arthur Public School. Repayable in thirty years from the 1st day of November, 1gor, interest at five per cent. per annum payable semi-annually on May rst and November ist.

The above Debentures and interest are payable at The Ontario Bank, Toronto.

Tenders to be given for each separate parcel and suc cessful Tenderers to pay The Ontario Bank, Toronto, on delivery of Debentures. Tenders to be in the hands of the undersigned not later than November and rgor. Fcr any information desired address, Town Clerk.

## J. McTEIGUE

Treasurer.
Port Arthur, November ist, 190 .

# Town of Collingwood Debentures. 

Tenders are Invited for the Purchase of the Following Debentures.

1- $\mathbf{\$ 1 0 , 0 0 0}$-For Electric Light System interest calculated at Four per cent. repayable in $3^{\circ}$ equal consecutive annual instalments of $\$ 578$. 30 comprising principal and interest on December I each year, ist payment on December I , 1 goz.
2- $\$ 5.000$-For Water Works, interest calculated at Four per cent. repayable in 30 equal consecutive annual instalments of $\$ 289.15$ comprising principal and interest on December I each year, ist payment December 1, 1902.
3- $\mathbf{\$ 9 , 2 0 0}$-Town of Collingwood Debenture Act of 1899 repayable on December 1,193 r, interest half yearly at Four per cent., payable on 1 st June and December.
$4 \mathbf{\$ 4 , 6 0 0}$-Local Improvement Sewer, interest calculated at $4 \mathrm{r}-2$ per cent., repayable in 20 equal consecutive annual instalments of $\$ 55360$, comprising principal and interest, on December rst each year, first payment Dec. x, 1902.

5-\$4,300-Local Improvement Sidewalks, interest calculated at Four and one-half per cent., repayable in 20 equal consecutive annual instalments of $\$_{330.54}$, comprising principal and interest on December ist each year, ist payment December I, 1902.
6-\$1,600 For Local Improvement Sidewalks, interest calculated at Four and one-half per cent, repayable in 20 equal consecutive annual instalments of $\$ 12300$, comprising principal and interest on December rst each year, ist payment December r, 1902 .
All of above Debentures to bear date of issue as at December 1 , 1901, and are payable at the Canadian Bank of Commerce in Collingwood.
of Commerce in Colling for each separate parcel and suc-
Tenders to be given for each separ Collingwood and cost cessful tenderers to
of forwarding Debentures.
Tenders to be sent to undersigned not later than Tenders to be 1901. For by-laws \&c., address, Town Clerk.
A. D. KNIGHT

Town Treasure
heavy, strong forms, a large muscular system, powerful digestive organs, strong hearts, and usually good brains in the beginning. They have impetuous, aggressive temperaments, and strong social instincts, and they often make themselves felt in the community as effective men, though they possess violence of temper, impulsive judgment, and rather defective moral sentiments. When they get to drinking, they develop into sots. They drınk moderately, perhaps, in the morning, but keep it up and consume two or three quarts of whiskey daily, going to bed finally in a drunken stupor, but awakening fresh, well, and hungry in the noorning. It takes ten or fifteen years to bring on in these subjects the final dementia or insanity, during which time it may be estimated that they drink about two thousand gallons of whiskey.
There is, however, a remarkable absence of alcoholism in wine-drinkers. In fact, I have never seen in this country an inebriate who confined himself to wine, excepting two women who drank champagne.
I do not intend to undertake a defense of the use of alcohol, but only to state that the proper way of dealing with it is not at once to condemn as a uniform poison a substance, the use of which, despite everything, seems to be holding its own in civilized races, even those which are growing more intelligent. We ought, however, to teach that alcohol is always and absolutely a poison and a surely degenerating agent.
The agencies for preventing and lessening the injury done by alcohol consist in:
I. Teaching. 2. Control of the sale, making it impossible to secure impure alcohol and difficult to secure even good aicohol, and especially difficult for those to whom it is a poison. 3. Avoidance of transmission of degeneration through the marriage of alcoholics. 4. Personal supervision of those who become inebriates.
If one can keep a man from hard drinking until he is twenty-five, he is not likely to form bad habits, and after thirty years he is almost safe.
As to the personal control of inebriates, I have a particular word to say. There is no more difficult problem presented to the physician than that of what to do with the periodical or more or less chronic inebriate. . In this State we are practically helpless in such cases. If the alcoholism has reached that pitch where the man is insane we can sometimes lock him up as such; but when he clears up, as he may in a few months, he soon gets out again and resumes his debauches. He can be committed as an inebriate only for a short time. My own belief is that the most effective mode of relief would be to have a law passed enabling us to commit the inebriate for from one to three years, never less than one, and better, in many cases, three years.

- It is proposed to olganize an order of Canadian railroad men, distinct from the International bodies, which at present control the situation, to consist of engineers, firemen, trainmen, conductors, and telegraphers. The special objects of the new organization would be to curtail expenses by doing away with class organization, and placing the affairs in one corporate body, rendering it unnecessary to contribute to the maintenance of five grand lodges, and finally to insure recognition with railway property managements by placing affairs in the hands of grand officers, who are British subjects, and, therefore, not liable to be placed in the humiliating position of being refused an audience on account of being foreigners.


## The Sales

of the

## Underwood Typewriter

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There is a reason for this in the fact that although it is a standard priced typewriter it does more kinds of work, better, and with less labor than any other machine on the market. Visible writing is one of its strong points, so is its billing device and, well -it is a mighty superior production of mechanical genius.

## Creelman Bros. Typewriter Co.,

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Sole dealers TORONTO.
SOLE DEALERS
For CANADA.

MR. SMITH JOINS THE ROYAL.
Mr. W. F. Smith, cashier of the New York Insurance Company, in this city, for the last seven years, and chief agent for that company in Canada since Mr . David Burke's retirement in 18c7, to establish the Royal Victoria Life Insurance Company, of Canada, has severed his connection with the New York Life Company, and accepted the appointment of inspector for the Royal Victoria Life.

## Commercial.

## MONTREAL MARKETS.

Montreal, Nov. 6th, 1901.
Ashes.-A little spurt has developed in the market since last writing, some English demand being reported for moderate lots for shipment by last outgoing steamers. We hear of one sale of 50 barrels of first pots, a big sale as business now goes, at $\$ 4.45$, and some little business in pots at a shade over $\$ 7$. We quote first pots, $\$ 4.40$ to $\$ 4.45$; seconds, $\$ 3.90$ to $\$ 4$; pearls, $\$ 6.75$ to $\$ 7$. The present stock in store is very limited, only about 25 barrels

Dairy Products. -The cheese market continues just about on the same level as a week ago, with trade of a quiet, slow character. We quote fine Ontario Septembers, $91 / 8$ to $91 / 4 \mathrm{c}$.; Octobers, 9 to $95 / 8 \mathrm{c}$.; fine Township Septembers, $87 / 8$ to 9 c . ; ditto, Octobers, $83 / 4$ to $87 / 8 \mathrm{c}$.; Quebecs, 8 to $85 / 8 \mathrm{c}$., as to quality. Shipments last week were 61,797 boxes, as against 68,460 boxes a year ago, and the total shortage on the season up to date is 3 19,000 boxes. Trading in butter is somewhat slow, except for finest creamery. Values are off somewhat since a week ago, and we quote finest fall creamery, $20^{1 / 2}$ to $2 \mathrm{I}^{1 / 2}$ c.; held creamery, is to $19^{1 / 2}$ c.; dairy, 14 to 16 c . Exports last week were 5,813 packages, making the excess over last year's figures at same date, 126,300 packages.

Cements and Firebricks. - Jobbing trade in cements is fair, but no large orders are reported; firebricks continue dull. Receipts of Belgian and German cement, for week ending to-day, have been 7,480 barrels; English, 315 barrels; firebricks, 158,450 . We quote: Belgian cement, \$1.70 to \$1.95; German, \$2.30 to $\$ 2.50$; English, $\$ 2.25$ to $\$ 2.35$; American, $\$ 2.25$ to $\$ 2.50$; Canadian Beaver brand, \$1.90; Star, $\$ 2.20$; Silicas, $\$ 2.10$; firebricks, \$16 to \$22.

Dry Goods.-A suspicion of chilliness in the air, especially evenings, has made city retail trade a little livelier, and country sorting trade is described as fairly good. Travellers are now carrying fairly assorted spring samples, and doing well with them. Collections are good; the 4 th was a moderately heavy day for payments, and one representative house reports that $\gamma_{5}$ per cent. of customers' paper due that day was met. European letters advise continued stiffness in fine wool dress goods; linens are hard to get, not so much owing to briskness of business with manufacturers, as from actual scarcity of flax.

Groceries.-Following the lead of the Acadia Sugar Refining Co., referred to last week, of Halifax, the local refineries made a reduction of 10 cents a cental on all grades of refined sugars, last Saturday, making the present factory figure for granulated, $\$ 4.20$, with yellows ranging from $\$ 3.25$ to $\$ 4$. 10 . Good demand is noted for molasses, with a possibility of some stiffening in the market, as stocks in first hands are about hausted. No New Orleans molasses has been brought in this season, owing to

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THE METROPOLITAN is one of the oldest Life Insurance Com. panies in the United States. Has been doing business for over thirty years.
THE METROPOLITAN has Assets of over 62 Millions of Dollars. Liabilities of 53 Millions, and a Surplus of over 8 Millions.
THE METROPOLITAN pays Death Claims, averaging one for every two minutes of each business day of eight hours, and has Five Million Policy-holders
THE METROPOLITAN offers remunerative employment to any honest, capable, industrious man, who is willing to begin at the bottom and acquire a knowledge of the details of the business. He can by diligent study and practical experience demonstrate his capacity and establish his claim to the highest position in the field in the gift of the Company. It is within his certain reach. The opportunities for merited advancement are unlimited. All needed explanations will be furnished upon application to the Company's Superintendents in any of the principal cities.

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London, Canada-Room 4, Duffield Bluck, Dundas and Clarence Streets-Geo.
H. Smith, Sup.
Montreal, Canada-167o St. Catherines Street-Chas. Stansfield, Supt.
 Ottawa, Canada-Metropolit
Ottawa, Geo, E. C. Thoropolitan Life Building, Metcalfe and Queen StreetsOuebec, Canada- Roomton, Supt.

People's Building, 125 St. Peter Street-Geo. K.
Toronto, Can.-Confederation Life Bldg.. Yonge St.-Wm. O. Washburn, Supt. Pierce Keefe \& Co.

## THE MUTUAL LIFE

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Prove all Things-Hold Fast that which is Good."

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This Company's new forms of policy contract are models in all respects. They are free from all vexatious conditions. If the Assured carries out his part of the contract the Company will theirs to the fullest extent. We have the best of everything good in Life Insurance. We have policies that guarantee :- An Income to Yourself for life.

An Income to your Wife (if you have one) for her life.
An Income to your Children (if you have any) for twenty years after your and your wife's death.
They also guarantee Liberal Cash and Loan Values and Automatically Extended Insurance for full face of the policy.

ROBERT MELVIN,
GEO. WEGENAST,
Manager.
W. H. RIDDELL,

Secretary.


## TORONTO PRICES CURRENT.



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FOUNDED 1792

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Assets, \$9,295,037
Losses Paid since Organization,
$\$ 83,400,354.00$.
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General Azents for Canada,
18 Corn Exchaňe Building, Montreal, ©úg

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Hon. Sir W. P. Howland, K.C.m.G., C.B,
W. C. Macdonald, J. K Macdonald,

Actuary. Man. Director.

## Life Agents. Agents. Live Agents.

## 

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Protected," "Spec al Endowments" sc. SOCIEty 1843-ESTABLISHED- 1843

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## ANGLO-AMERICAN FIRE INSURANCE CO.

Head Office:

## McKinnon Bldg., Toronto

## AUTHORIZED CAPITAL, $\$ 1,000,000$

## Fall Government Deposit. Insurance ac A. DEAN, Manager.

A. DEAN,
City Agent-H. G. CHARLESWORTH.

Telephone 2490.
Applications for Agencles Solicited.
the low price of Barbadoes. Sugar syrups are easier, but glucose syrups are dearer than a year ago. New dried fruits continue to be in active request at steady prices. Advices from Smyrna report further stiffening in Sultanas, and Denia and Patras quotations show steadiness. New Commadra figs, in mats of 33 lbs ., at \$1.10, are showing good quality and value. The "Bellona," the second and last direct fruit steamer, arrived in port this afternoon, with an assorted cargo from leading Mediterranean ports. Canned goods rule firm, especially vegetables. Brooms are very firm, with further advance looked for.
Hides.-The only change to be reported is the usual monthly advance in lambskins, which are now quoted at 55 c . No. I beef hides continued to be quoted at 8 c ., and No. I calf at 8 c .
Leather.-No active demand has yet developed for leather from local or Quebec manufacturers of boots and shoes, and aside from some moderate sale of dongolas and fancy leathers, business continues to rule on the slow side. Values, however, are firmly held in all the lines. We quote: Dpanish sole, B.A., No. I, 25 to 26c.; No. 2, B.A., 24 to 25 c .; No. 3, B.A., 23 to 24 C .; No. 1, ordinary, Spanısh, 25 c .; No. 2,23 to 24 c .; No. 1, slaughter, 28 c .; No. 2, ditto, 25 c .; common, 22 to 24 c .; Union crop, 20 to 30 c .; waxed upper, light and medium, 30 to 35 c .; ditto, heavy, 27 to 30 c . ; grained, 32 to 35 c .; Scotch grained, 30 to 35 c .; Western splits 20 to 22c.; Quebec ditto, 15 to 17 c .; juniors, 15 to 10c.; calf-splits, 30 to 35 c .; imitation French calfskins, 60 to 70 c ; colored calf, American, 25 to 26 c .; Canadian, 20 to 22 c .; colored pebble cow, 13 to 15 c .; russet sheepskins linings, 30 to 40 c .; colored sheepskins, $61 / 2$ to $71 / 2 \mathrm{c}$.; black, ditto, 6 to $61 / 2 \mathrm{c}$.; black Indias, 7 to 8 c .; harness, 31 to 33 c .; buffed cow, II to 13 c .; extra heavy buff, 15c.; pebble cow, 10 to 12c.; glove-grain, 10 to 12 c .; russet and bridle, 35 to 45 c .

Metals and Hardware.-Pig iron does not show a very active movement, but in most lines of heavy metals and general hardware, there is a well-sustained and brisk business being done. Few changes are reported in values, and general steadiness marks the situation. Domestic bars are quoted at $\$ 1.90$ to $\$ 1.95$, with delayed mill deliveries still reported. Iron pipe is also in light supply, and firm at $\$ 4.75$ for one-inch. Nails, wire and horseshoes are unchanged. Canada plates are in very fair request, with $\$ 2.70$ to $\$ 2.75$ quoted for 52 sheets; galvanized, ditto, $\$ 4.35$ for 52 sheets, and $\$ 4.60$ for 60 sheets. Black sheets, tin and Terne plates are quoted at former figures. spelter is rather firmer at $43 / 4 \mathrm{c}$., and antimony easier at $83 / 4$ to 9 c . Manilla and Sisal ropes are advanced, the former a cent, and the latter half a cent.
Oils, Paints, and Glass.-Trade is still moving favorably. Both turpentine and linseed oil took a move upward on the first of the month, the advance being two cents a gallon in each case. A considerable quantity of glass is still due on order for this market, and unless receipts before close of navigation are more liberal than expected, an advance is deemed not to be improbable. Quotations are: Single barrels, raw and boiled linseed oil, respectively, 79 and 82c. per gallon, for one to four barrel lots; 5 to 9 barrels, 78 and 8 cc .; net, 30 days, or 3 per cent. for four months' terms. Turpentine, one barrel, 58 c .; two to four barrels, 57 c . ; net, 30 days. Olive oil, machinery, $90 c$.; Cod oil, 32 to 35 c . per gallon; steam refinea seal, 49 to 52 c . per gallon; straw, ditto, 45 to 47 c. .; Castor oil, 9 c .; in quantity; tins, $91 / 4$ to $9^{1 / 2} \mathrm{C}$; ;
machinery castor oil, $8 \frac{1}{2}$ to 9 c .; Leads,

## THE MERCHANTS

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Head Office:
CONFEDERATION LIFE BUILDING, 4 RICHMOND ST. E,, TORONTO

Capital \& Assets Over $\$ 500,000$
JAMES SCOTT, President.
T. KINNEAR, Vice-President. R. E. GIBSON, and Vice-President. JOHN H. C. DURHAM,

General Manager.

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Instituted n tae Reign of Queen Anne,

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 Exceed $\$ 16,000,000$One of the Oldest and Strongest of Fire Otnices

Canada Branch: Corner St. James and McGill Sts., Montreal.
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 Head Office, TORONTOAUTHORIZED CAPITAL, \$1,000,000
The policies of the Continental are as liberal and free as absolute satety allows, and the premiums are as low as the security of policyholders permits. For districts and agencies apply to Head Office.
HON. JOHN DRYDEN, President.
GEO. B. WOODS, Manager. FULLER, Secretary.

## 4i\% <br> BONDS

FOR SALE
Insurance Agency Corporation of Ontario, Limited
MAIL BUILDING, TORONTO
W. BARCLAY MoMURRICH, K.C., President
W. E. H. MASSEY, Vice-President.

GEO H. ROBERTS Managing Director.


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 Accident Ins. Co., Toronto, Ont.BONDS for the fidelity of employees.
COMPENSATION for accidental injuries.
INSURANCE against sickness.
GEO. GOODERHAM, J.E. ROBERTS, President. Gen Manage


## ECONOTIICAL

Fire Ins. Co. of Berlin, Ont. Cash and Mutual Systems.
Total Net Assets. Amount of Risk....

GEO. LANG.
JOHN FENNELL, President.
HUGO
ice-President.
Manas

## FOUNDED 1825.

## Law Union \& Crown <br> INSURANCE COMPANY OF LONDON <br> Total Cash Assets Exceed $\$ 22,010000$

Hire risks accepted on almost every description of insurable property. Canadian Head Office:
67 BEAVER HALL, MONTREAL
J. E. E. DICKSON, Mgr.
dOUGLAS K. RIDOUT, Toronto Agent.
Agents wanted throughout Canada.

## Established 1824

The MANCHESTER FIRE Assurance Cor.
Head Office-MANCHESTER, Eng. WILLIAM LEWIS, Manager and Secretary. T. D. RICHARDSON, Assistant Manager.

## Assets over $\$ 13,000,000$

Canadian Branch Head Otfice-TORONTO. JAS. BOOMER, Manager.
City Agents $\left\{\begin{array}{l}\text { Gro. Jafrray } \\ \text { J. M. Briges } \\ \text { Joseph Lawso }\end{array}\right.$
The Dominion Life Assurance Co, Head Offlee, WATERLOO, ONT.

## Progress in 1900

The 20th Century fit ds uhis Company in a splendid posi-
Sp tion. Security, solidity, progress and equity are our watch-
words. We have increased our Subscribed Capital from words. We have
825 , We have increased our Paid-up Capital from $\$ 64,000$ to
$\$ 100,000$.
We have placed all our old business on a 4 per cent.
Reserve Standard-higher than Government requiremen s. Reserve have increased our Surplus over all Liabilities from $\$ 21,{ }^{210}$, to $\$ 35,852$.

We have increased our Assets from $\$ 416,897$ to $8839,286$.
All forms of regular sound life and endowment assur-
ance are issued. of our Agents or write Head Office for par-
ATr See an
tian tiulars.

## THE

Queen City Fire Ins. Co.
ESTABLISHED 187 .

## THE

Hand-in-Hand Ins. Co.

FOUNDED $x_{73}$.

Fire and Plate Glass

## THE

Millers' \& Man'Prs' Ins. Co.
STABLISHED 1885.
The Fire Ins. Exchange Gorp'n
INCORPORATED 1886
pecial rates on all risks that come up to our standard.
Head Offices-Queen City Chambers, Toronto SCOTT \& WALMSLEY, Underwriters
(chemically pure and first-class brands only), $\$ 6.00$; No. 1, $\$ 5.50$; No. 2 , $\$ 5.25$;
No. $3, ~ \$ 5.00 ; ~ N o . ~$ No. 3, $\$ 5.00$; No. 4, $\$ 4.50$; dry white lead, $5^{1 / 2}$ to 6 c .; for pure; No. 1 , do., 5 c .; genuine red, ditto, 5 C . No . 1 , red lead, $4^{1 / 2}$ to $43 / 4 \mathrm{c}$. ; Putty, in bulk, bbls., $\$ 2$; biedder putty, in bbls., $\$ 2.35$; ditto, in kegs, or boxes, $\$ 2.50 ; 25-1 \mathrm{~b}$. tins, $\$ 2.45$; $121 / 2-1 \mathrm{~b}$. tins, $\$ 2.75$. London washed whiting, 45 to 50 c .; Paris white, 75 to 80 c .; Venetian red, $\$ 1.50$ to $\$ 1.75$; yellow ochre, $\$ 1.25$ to $\$ 1.50$; spruce ochre, $\$ 1.75$ to $\$ 2$; Paris green, in barrels, $163 / 4 \mathrm{c}$.; 50 and $100-1 \mathrm{~b}$. drums, $171 / 2 \mathrm{c}$.; $25-1 \mathrm{~b}$. ditto, 18 c .; in 1 b . packages, $181 / 2 \mathrm{c}$.; Window glass, $\$ 2.10$ per 50 feet for first break; $\$ 2.20$ or second break.

## TORONTO MARKETS.

Toronto, Nov. 7th, 1901.
Drugs, Chemicals, Etc.-No change in the position of the local drug market has taken place since last report, prices remaining firm, and a normally active business being transacted. The better feeling recently reported in the English chemical market continues, but there is little tangible improvement. Shipments to certain parts have increased a little, but, at this time of the year, this is always to be looked for. Great brightness exists in heavy alkalies. Bleaching powder is firmer, and ammonia alkant has been selling freely for next year. Tartaric acid is lower. From Baltimore comes word that ammoniates are fairly active. Tankage products are moving freely, and crusned tankage is selling at $\$ 18$ to $\$ 18.50$, f.o.b. Chicago.

Dry Goods. - The mild weather apparently did little to put a brake on trade activity in the dry goods trade, owing, we suppose, to the fact that retailers have come to the conclusion that winter cannot be very long delayed now after all. However, the first real spell of frosty weather will no doubt bring about a rush for heavier grades of goods of all sorts. As it is, travellers report brisk enquiries at all points, and that country merchants are in the best of spirits.
Flour and Meal.-A better demand exists for flour, and ninety per cent. patents is selling at $\$ 2.70$ in buyers' bags, middle freights, and a few cents higher for exura choice brands. Manitoba flour is firmer. Millfeed is steady. Oatmeal, too, is quite firm.

Fruits.-Business continues quite active, though, of course, with the exception of pears and apples, the domestic fruit season is practically at an end. Oranges are beginning to come in in some quantity from Jamaica. Apples are high-priced, owing to the scarcity. They would fetch better prices in the Oid Country if the quality were better, or, still more, if greater care were taken in grading. As it is, the growers, or some of them, are making up the shortage with fruit which is absolutely unfit for shipping at all. This practice is likely to prove a boomerang. We quote prices, as follows: Lemons, California, $\$ 4.50$ to $\$ 5$ per box; fancy Malaga, $\$ 3.75$ per box; Jamaica oranges, $\$ 3.25$ per box; $\$ 5$ per barrel; grapes, 25 to 30 c . per $10-\mathrm{lb}$. box;
LIVERPOOL PRICES
Llverpool, November 7th, 12.30 p.m
s.
s. dit

## STRONGER THAN THE BANK OF ENGLAND

The Mutual Life Insurance Co, of New York
richard a. mcCurdy, President
TTh epitial of te four grata banksof tho
Nomb

Held in trust for Policy-holders by the Mutual \$395,753,159 51

Total Assets in Canada including deposit as required by law:
$\$ 5,387,954.76$

00
The Mutual Lite is the largest, strongest Life Insurance Company in the world. Income, 1900 : $\$ 60,582,802.31$

Paid Policy-holders : \$26,361,863.83

Insurance and annuities in force: \$1,141,497,888.02

## 00

For fuil particulars regarding any form of
policy apply to
THOMAS MERRITT, Mgr.
31-33 Canadian Bank of Commerce Building, Toronto, Ont.

## WATERLOO MUTUAL FIRE INS. CO.

## Established in 1863.

HEAD OPFICE, $\qquad$ WATERLOO, ONT

Total Assets 31gt Dece, 1900 …....... 8361,36103 Policies in Force in Wertern On-
tarlo over
25,00000
GEORGE RANDALL,
FRANK HAIGHT,
WM. $\underset{\text { Vice-Presi }}{\text { SNIDER, }}$
Vice-Prestident
Manager.
R. T. ORR,

Inspeotor.

## 62nd YEAR <br> Tне "GORE"

FIRE INSURANCE CO.
Head Office, GALT, ONT.


## Both Cash and Mutual Plans

President, HON. JAMES YOUNG
-President, - A. WARNOCK, Es

## The Great-West Life

The Insurance and Financial Chronicle of Montreal, compiled the interest earnings of the different companies doing business in Canada, and in the issue of September $\mathrm{I}_{3}$ th, rgor, published the following figures as a result :Per Cent.
Canadian Companies, average 4.56
British Companies,
American Companies,
The Great-West Life, " $\mathbf{6 . 9 9}$
Apply to any of our agents or offices for leaflet giving details of premium rates and interest earnings. Branch Offices :
toronto, montreal, st. john.
Head Office, - - - - Winnipeg

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MANUFACTURER, WHOLESALER, RETAILER, CLERK.

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To its thousands of occasional readers we we will say that this MODERN, FAULTLESS EXPONDENT OF ADVERTISING JOURNALISM is published in CHICAGO, at 373 RECORD HERALD BUILDING. Its thousands of regular readers need no information on this point.
The subscription price is 1.00 the year and the PREMIUM OFFERS on the side will be of much interest to you if you have an office or a store.

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## n earch of valuable up-to-date Ideas hould send for a copy or

Profitable Advertising.
It contains rrom 80 to 130 pages of original text. profusely illustrated. TEN CENTS for a sample copy. $\$ 2.00$ for 20 Months (until the end \$2.00 per year. Address

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 Boston, Mass:KATE E. GRISWOLD.
Two dollars means only two hundred cents, but an idea may mean two thousand dollars.

## THE <br> National Banker

## 84 \& 86 La Salle St., Chicago, Hllinois.

A journal of national circulation. Is read by bankers, capitalists, investors, retired merchants. If you want to reach a good class of buyers and the moneyed and investing public, advertise in the National Banker. Sample copies free. Advertising rates on application.

## "Short Talks on Advertising

824 pages 123 illustrations; sent post-paid on receipt of price.
Paper binding, lithographed cover, 25 cents. CHARLES AUSTIN BATES Vanderbilt Building, New York.
" Mr. Bates' Masterpiece. It is interestingly and readably written-more readable than one would believe possible on so hackneyed a subject as advertising-and turn to many of the sentences in the text. For those who want a general idea of advertising principles, the book will be found valuable, and even the readers to whom its subject is more than familiar will find it an interesting companion for a leisure hour. It is full of apothegms, every one of which rings with a true note -GeO. P. Rowell.

Interesting and."-Buffalo Evening News. "Lively and profitable."-Baltimore Herald. Telegram.
"Handsome and Clever."-New Yorle Press. "Should be read twice,"-Cleveland World. Should be on the desk of every advertiser."-Cleve and Press.

Best thing we have seen."-Buffalo Express. Most practical and helptul."-Minneapolis Journal Post-Dispatch.
"Mr. Bates has rendered a service to all progressive business men."-Philadelphia Record.
nteresting of all instructive Books."-Bufalo Times.

Full of ideas of value."-Cleveland Leader. "Nothing humdrum or commonplace."-Buffalo commercial.
"Full of snappy, commonsense hints."-Boston $\Delta d$ vertiser. Strikin

Striking and readable."-Baltimore American. "Cannot tail to prove interesting."-Pittsburg Press. Philadelphia Ledger.

Almeria, $\$ 5.50$ to $\$ 7$ per keg; pears, 50 c per basket; apples, $\$ 3.50$ to $\$ 4$ per barrel; bananas, fancy, $\$ 1.65$ to $\$ 2$ per bunch; cranberries, Cape Cod, $\$ 7.50$ to $\$ 8$ per barrel; sweet potatoes, $\$ 3$ per barrel; Spanish onions, goc. to $\$ \mathrm{I}$ per crate Canadian, goc. per bag.
Grain.-Wheat is up about ic. all round, in sympathy with the advance in Chicago, and improved cablegrams from Liverpool. Barley is dull and nominal. In oats there is some excitement owing to the keen demand for export, and the rise in price of Ic. to 2c. Peas, rye, and corn remain unchanged. Receipts here continue somewhat light.
Groceries.-Since last quotations, when Arcadia sugars were reported declined 10c., a general reduction has been made in other makes as well, and another one is not unlikely before long, owing to the sluggish movement. Apart from this, general business is good, without any noteworthy feature. Dried fruits are mostly steady, as are also canned fruits and vegetables.

Hardware.-The only changes in prices have taken place in rope. Quotations for this article are made in New York, where it is claimed that good hemp is scarce, and it is not to be denied that the average quality for some time past has been on the poor side. Prices in other lines remain fairly steady. Business is active, with its volume fully up to normal. About the same classes of goods are selling as were reported a week or two back. There is considerable activity in metals and firm prices prevail. Glasgow reports say that more business has been done latterly in the pig iron market, and prices have advanced slightly. Middlesbro' warrants have also been moving somewhat freely.
Hides and Skins.-Fair supplies of hides are coming forward, and the demand is brisk. Calfskins are easy, but for sheepskins there are plenty of enquiries. Tallow is steady. In Chicago, the market for packer hides holds firm, but business transacted is reported as moderate. Offerings continue small, packers being sold ahead, particularly cn native steers. Quoted prices are unchanged at 14c. for native steers, 14c. for Texas, $12^{1 / 2}$ c. for butt brands, $121 / 4 \mathrm{c}$. for Colorado, and 12c. for heavy native cows. Country hides are firm at $91 / 2$ to 93/4c. for No. i bufffs.
Live Stock.-As a result of the better quality characterizing many of the offerings, a better demand was made manurest at the stock market this week. Export cattle, too, for which the demand for some time past has been slack, showed indications of improvement both in price and demand. Butchers' cattle also were much firmer. Nearly all the milch cows were choice, and prices were good. Sheep of fine quality were in request. Feeding cattle of heavy weight are eagerly enquired for.
Provisions.-Butter remains without much change. Receipts are mainly large rolls, which are selling at 15 to 16 c . Choice tubs are worth 16 c . There is no movement in common or inferior qualities. Cheese is quiet and easy. In hog products there is a fair movement, though there is a downward tendency in price. Lard is worth $1 I^{1} / 2$ to $113 / 4 / 4$ c. Long clear is bringing IIc. Other prices continue the same as last week. Eggs, new laid, are quoted at 18 c ., held at 16 c . Beans are \$1.60 per bushel.

Wool:-In spite of the improved demand across the line, wool conditions here are as bad as ever. Practically none is being offered, which perhaps is the best policy, as prices are merely nombest Policy, wools for which there is a
inal. The we coarse brands prodemand are not the coarse brands pro duced in this country.

## American Newspaper Directory.

Tells the circulation of all American newspapers. Revised. corrected and reissued every three months. Sixteen hundred pages: Price Five Dollars a volume or $\$ 20$ a year.

BATES.

The American Newspaper Directory is the only reliable guide for the advertiser. No man who advertises can afford to do without it.
What Bradstreet and Dun are to the mercantile world, the American Newspaper Directory is to the world of periodical publications.
A new advertiser will get from the American Newspaper Directory a better idea of the greatness of his country, and the tremendous possibilities in newspaper advertising, than from any other source.
If an advertiser spends only \$100 a year he should have the American Newspaper Directory. For his business may grow, and his right expenditure of his money become increasingly important. The time to learn how to spend $\$ 10,000$ a year is before it is spent, otherwise the spending may be disastrous.
Many times the best paper in town costs the advertiser no more than the poorest. The American Newspaper Directory tells which is which.
The paper that was the leader in its town five years ago may lag behind today. Even one year may witness astonishing changes. If you are spending micney for publicity, it is vastly important that you should know where to get the most of it for the price. The American Newspaper Directory gives not only the present circulation rating of every paper in America, but shows their history by quuting past ratings.
The book costs five dollars a copy, and a single reference to it may readily save or make many times its cost.
All newspaper directories but one are erroneously optimistic about circulations. The American Newspaper Directory may occasionally err on the other side, but that makes it all the safer for the advertiser.
New York, June 24, 1901.
SAPOLIO.

A growing need created it-the advertising agency system. One of the earliest and most successiul workers, George $P$ Rowell, is still in the field. He originated methods. Others followed. A first early step in advance was his publication of a list of all the papers-the American Newspaper Directory. He has never ceased to love it, and labor for it. Soon, out of the gross stupidity of imitation, it became a rule that every agency down to those of Oshkosh or Oklahoma, must issue its own directory. An awful waste, for not more than one out of ten was worth shelf room. If the National Association of Advertising Agents could agree long enough to buy Mr. Rowell's Directory, publish it officially, and drop all the others, it would accomplish something.

Artemas Ward,
Advertising Manager for Sapolio.
In Fame, March, 1901.
Five Dollars a Volume or $\$ 20$ per annum. Sent, carriage paid, on receipt of price. Address
GEORGE P. ROWELL \& CO., Publishers American
10 SPRUCE STREET, NEWMYORK.

## Would You Not Choose

The largest, strongest and most economically managed Life Company in which to confide the future welfare of your family, other things being equal ?

When we tell you that the Canada Life charges no more than other leading offices, and that its surplus-earning power is unsurpassed among native companies, is there any valid reason why you should not choose

## The Canada Life Assurance Co.?

## THE Sullut

Drosperous \& Progressive
THE GOOD WILL
> of its Policy-holders has made the Sun Life of Canada
> "Prosperous and Progressive,"
> Write for Literature. Head Office, Montreal.
> R. MACAULAY, Hon. A. W. OGILVIE, president.
> T. B. MACA

> VICE-PRESIDENT.
> AY, F.I.A.
> SECRETARY AND ACTUARY.

THE

## Federal Life *

Assurance Co.

HEAD OFFICE, - - HAMILTON, CANADA.
Oapital and Ansets.
Surplus to Pollcy-holders.
Paid to Policy-holders I900
 32,149.055 92 Most Desirable Policy Contracts.
JAS. H. BEATTY, President, DAVID DEXTER, Managing Director, J. K. McCUTOEEON, Sup't of Agencies.

## London and Lancashire

$\overline{\underline{\underline{L I}}} \mathbf{L I F} \mathrm{=}$<br>Head Office for Canada :<br>Company's BIIg., I 64 St. James St., MONTREAL

The Right Honorable Lord Strathcona and Mount Royal:

Western Assurance Co . Head Office, Toronto, Ont.

Fire and Marine $\$ 2,000,000$ oí Assets, orer . 2,925,000 00 2,994,000 00

# BRITISH AMERICA 

## Assurance Co'y

Head Office, TORONTO. $\ddagger$ FIRE AND MARINE
Capital - . . $\$ 1,000,000.00$

Total Assets - - $\$ 1,776,606.45$
Losses Paid (since organization) \$19,946,51/.73
DIRECTORS:
HON. GEO. A. COX, President. J. J. KENNY, Vice-President.
 P. H. SIMS, Secretary.

Life Insurance Agents and Brokers

## Should become acquainted with the advantages of representing us, and with the special inducements we offer. The new system of receiving premiums by montaly in- stalments, which bas been adopted by this Company, will enable any agent to greatly increase his business each year.

The Crown Life Insurance Company Head Office, Toronto

Hon. Sir Charles Tupper, Bart., G.C.M.G., C.B., President. John Charlton, M.P. - Managing Director.
Geo. H. Roberts .

## wan wis rrexani <br> INSURANCE COMPANY established 1809. REPORT FOR 1899 Fire Premiums .......... Income Lite Branch <br>  <br> $\qquad$ $89,337,085$ $5,407,960$ Total Assets <br> $\qquad$ ........... $\$ 14,745,045$ $874.8>2040$ Canadian Investments <br> Resident Agents in Toronto: GOOCH \& EVANS THOMAS DAVIDSON, Managing Director. MONTKEAL <br> SUN <br> INSURANCE OFFICE <br> FIRE

Hisad Office, Threadneedle St., London, Eng.
Transacts. Fire Business only, and is the oldest
Surplus over Capital purely Fire Office in the world. Surplus
and all Liabilities exceed $\$ 7,000,000$.
Canadian Branch- 15 Wellington Street East TO RONTO, ONT.
G. M. BLACKBURN,

Manager
I. F. PETMAN, $\quad$ Inspecto

HIGINBOTHAM \& LYON, Toronto Agents. Telephone 488.
Agents Wanted in all Unrepresented Districta.

##  <br> 웅 <br> FOUNDED A. D. 1822. <br>  <br> National

Assurance Comp'y of Ireland

HOME OFFICE, DUBLIN CANADA BRANCH, MONTREAL
H. M. Lambert

Manager

The London Life Insurance CO, Head Office, LONDON, ONT
A. O. JEFFERY, McCLARY, President Every desirable form of lite insurance afforded on a favorable terms as by other first-class companies. MONEY TOLOAN on Real Estate security at Tiberal Terms to degirg intercst.

IOHN G. RICHTER, Manager

## QUEEN

Insurance Co. of America.
GEORGE SIMPSON, Resident Manager WM. MACKAY, Assistant Manager
MUNTZ \& BEATTY, Resident Agent. Temple Bldg., Bay St., Toronto. Tel. 2309. C s SCOTt, Resident Agent, Hamilion, Ont


| Assets ....... ........... \$ | 3,977,263 | 83 |
| :---: | :---: | :---: |
| Reserve Fund | 3,362,709 | 00 |
| Net Surplus | 500.192 | 39 |
| Net Insurance in force | 24,883,061 | 00 |

## Life Insurance Contracts

Issued by the North American Life are on the most approved, up-to-date plans -and, moreoverbacked by a company of unexcelled thancial strength.
JOHN L. BLAIKIE, President.
L. Goldman,

> Wm. MeCabe, Managing Direotor

## North American Life

Head Office- $\mathbf{1 1 2}$ to 118 King street West. Toronto. Ontario

## the Royal-Victor-ia

LIFE INSURANCE CO.

## of Canad

Head Office-MONTREAL

## CAPITAL, = . \$1,000,000

(Reserves based on Canadian Government Standard)
Business ot 1900 increased over 1899 as follows

In Interest,
In Premiums,
In Premiums, . . 42 p.c.
In Total Income, . . 40 p.c.
In Reserves, 70 p.c.
In Insurance in force, 24 p.c.
The net Death Claims since organization have been under 35 p.c. of the expectation according to the Insti-
tute of Actuaries. H. M. Table of Mortality, tute of Actuaries H.M. Fable of Mortality
Deposited with the Canadian Government in First-Class Securities for the protection of Policyholders, over \$100,000.

## DAVID BURKE, A.I.A., F.S.S.

Good Agents Wanted.
Gen. Manager
Head Office, Canada Branch, Montreal. E. A. LILLY, Manager.

Total Funds
$\$ 20,000,000$

FIRE RISKS accepted at current rates. Toronto Agents
S. Bruce Harman, 19 Wellington Street East.

## WELLINGTON MUTUAL

 Fire Insurance Co .Established 1840
Business done on the Cash and Premıum Note System.
GEORGE SLEEMAN, Esq., President
JOHN DAVIDSON, Esq. Secretary. Head Offlce, Guelph, Ont.

The Northern Life Assurance Co.
Can give the best kind of policy for A CHRISTMAS GIFT

Write for particulars about
Its - Adjusted - Income - Policy
Its - New Combination Life Policy
Its - Guaranteed 5 per cent. Bond
Its - Sixty Year Annuity Bond
JOHN MILNE,
Head Office, London, Ont.

## To be Faithtul

To Policyholders and Agents
is the motto of the management of the Union Mutual. To serve all interests impartially. To treat all parties with consistent candor. To issue policies of pronounced liberality. To make all death payments with the utmost promptness. To be fair in all dealings.

Honest, capable agents can always have employment with us.

## UNION MUTUAL

life insurance co. Incorporated 1848 . PORTLAND, Maine

FRED, E. RICHARDS, Yresident. ARTHUR L. BATES, Vice-President ddress HENRI E. MORIN, Chief Agent fo
Canadz, 151 St. James St., Montreal, Can.

PHENIX
Insurance Company Of Brooklyn, N.Y.
WOOD \& KIRKPATRICK, Agents, TORONTO


[^0]:    Notice is hereby given that a Dividend of FIVE PER CENT. for the current half-year, upon the paid-up capital stock of the bank, has this day been declared, and that the same will be payable at the bank and its agencies on and after

    ## Monday, 2nd Day of December next.

    The transfer books will be closed from the 16th to the 30 th of November next, both days inclusive. By order of the Board.

[^1]:    Paid-up
    25,000,000
    $1,000,000$
    Reserve Fund..................................................... $\mathbf{1 , 0 0 0 , 0 0 0}$
    Reserve Fund $\mathbf{1 , 0 0 0 , 0 0 0}$
    Thomas Hector Smith, General Manager George B. Hart, Secretary James London Office- 37 Nicholas Lane, Lombard Street, E.C. tant Manager of Customers residing in the Colonies, domiciled in undertaken and the Acceptances will be furnished on application. All other Banking $b$ isiness

[^2]:    When writing to advertisers please menion this journal

